

EMERSON ELECTRIC CO  
Form 8-K  
February 05, 2008

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event  
reported): February 5, 2008

Emerson Electric Co.

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(Exact Name of Registrant as Specified in its Charter)

Missouri

1-278

43-0259330

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(State or Other

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(Commission

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(I.R.S. Employer

Jurisdiction of

File Number)

Identification Number)

Incorporation)

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8000 West Florissant Avenue

St. Louis, Missouri

63136

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(Address of Principal Executive Offices)

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(Zip Code)

Registrant's telephone number, including area code:

(314) 553-2000  
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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02. Results of Operations and Financial Condition.**

**Quarterly Results Press Release**

On February 5, 2008, a press release was issued regarding the first quarter 2008 results of Emerson Electric Co. (the Company). A copy of this press release is furnished with this Current Report on Form 8-K as Exhibit 99.1.

The press release contains non-GAAP financial measures as such term is defined in Regulation G under the rules of the Securities and Exchange Commission. While the Company believes these non-GAAP financial measures are useful in evaluating the Company, this information should

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be considered as supplemental in nature and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. Further, these non-GAAP financial measures may differ from similarly titled measures presented by other companies. The reasons why management believes that these non-GAAP financial measures provide useful information are set forth in the Company's most recent Form 10-K filed with the Securities and Exchange Commission.

### **Item 7.01. Regulation FD Disclosure.**

The following information is furnished pursuant to Regulation FD.

### **Emerson GAAP Underlying Orders - 3 Month Summary**

**(Percent change. Trailing 3-month average versus prior year.)**

|                       | <u>Oct 07</u> | <u>Nov 07</u> | <u>Dec 07</u> |
|-----------------------|---------------|---------------|---------------|
| Process Management    | +15 to +20    | +20           | +15           |
| Industrial Automation | +10 to +15    | +10 to +15    | +15 to +20    |
| Network Power         | +20           | +15 to +20    | +10 to +15    |
| Climate Technologies  | +5 to +10     | +10 to +15    | +15           |
| Appliance and Tools   | -5 to 0       | -5 to 0       | -5 to 0       |
| Total Emerson         | +10 to +15    | +10 to +15    | +10 to +15    |

### **December 2007 Order Comments:**

Orders growth was strong for the three months ended in December as most segments continued to experience high levels of demand. Favorable currency exchange rates contributed approximately 3 percentage points to the growth.

Strong global presence, good project activity, and general strength throughout key served markets drove double-digit order rates in Process Management.

Industrial Automation remained strong, with solid infrastructure investment and global power generation demand. Orders also benefited from the weaker dollar.

Strength from data-center computing and telecommunications led Network Power order growth.

Climate Technologies order growth was strong, partially due to favorable comparisons to the prior year quarter for the U.S. residential air-conditioning business. Order growth benefited from market penetration gains in the water-heater controls industry.

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Appliance and Tools orders continue to be impacted negatively by weakness in consumer spending and residential investment.

### Upcoming Investor Events:

Emerson senior management will discuss the Company's first quarter 2008 results during an investor conference call that will be held on Tuesday, February 5, 2008. The call will begin at 2:00 p.m. Eastern Standard Time (1:00 p.m. Central Standard Time).

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All interested parties may listen to the live conference call via the Internet by going to the Investor Relations area of Emerson's Web site at [www.emerson.com/financial](http://www.emerson.com/financial) and completing a brief registration form. A replay of the conference call will be available for the next three months at the same location on the Web site.

February 7, 2008 Emerson's Annual Investment Community Update

Location: St. Louis, MO

Time: 5:00 p.m. to 6:30 p.m. Eastern Standard Time

Presenter: David N. Farr, Chairman, Chief Executive Officer and President

Presentation and webcast: Access to the webcast and presentations will be available in the Investor Relations area of Emerson's Web site at [www.emerson.com/financial](http://www.emerson.com/financial) at the time of the event. A replay of the webcast will be available for approximately one week at the same location on the Web site.

Updates and further details on these and other upcoming events will be posted in the Calendar of Events area in the Investor Relations section of the corporate Web site as they occur.

### **Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

Exhibit Number

Description of Exhibits

99.1 Emerson's February 5, 2008 Press Release announcing its first quarter 2008 results.

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**SIGNATURE**

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMERSON ELECTRIC CO.  
(Registrant)

Date: February 5, 2008

By: /s/ Timothy G. Westman  
Timothy G. Westman  
Vice President, Associate General Counsel and  
Assistant Secretary

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### EXHIBIT INDEX

Exhibit Number

Description of Exhibits

99.1 Emerson's February 5, 2008 Press Release announcing its first quarter 2008 results.