

EMERSON ELECTRIC CO  
Form 8-K  
February 24, 2003

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15 (D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event  
reported): February 24, 2003

Emerson Electric Co.

(Exact Name of Registrant as Specified in Charter)

Missouri

1-278

43-0259330

(State or Other  
Jurisdiction of  
Incorporation)

(Commission  
File Number)

(I.R.S. Employer  
Identification Number)

8000 West Florissant Avenue  
St. Louis, Missouri

63136

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code:

(314) 553-2000

Item 9. Regulation FD Disclosure.

The following information is furnished pursuant to Regulation FD.

**Emerson GAAP Underlying Orders - 3 Month Summary**

**(Percent change. Trailing 3-month average versus prior year.)**

|                         | <u>Nov. '02</u> | <u>Dec. '02</u> | <u>Jan. '03</u> |
|-------------------------|-----------------|-----------------|-----------------|
| Process Control         | Flat            | 5 to 0          | +5              |
| Industrial Automation   | Flat            | 0 to +5         | +5 to +10       |
| Electronics and Telecom | 10              | 5 to 0          | Flat            |
| HVAC                    | +15 to +20      | >20+            | >20+            |
| Appliance and Tools     | 0 to +5         | 0 to +5         | 0 to +5         |
| Total Emerson           | 0 to +5         | 0 to +5         | +5 to +10       |

January'03 Order Comments:

January orders were impacted by favorable currency and reflect strength in the consumer businesses, offset by weaknesses in the telecommunications and industrial capital markets. Underlying trends are still in the +2% to -2% range. North America and Europe continue to be weak from the impact of the potential war uncertainty and lower capital spending levels. The currency impact is approximately 3% to 5% on most segments and in total, but approximately 8% in process.

Process orders were driven by strength in the systems and solutions businesses. Short-cycle orders continue to be sluggish.

Industrial Automation orders reflect stability in the industrial goods markets.

Electronics and Telecommunications order activity in the OEM businesses continues to remain positive, offset by weakness in the telecommunications market.

HVAC orders are benefiting from the good North America housing market and order strength in Asia.

Appliance and Tools orders were impacted by increases in the consumer housing and commercial storage related businesses. The industrial businesses remain weak.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMERSON ELECTRIC CO.  
(Registrant)

Date: February 24, 2003

By: /s/ H.M. Smith

H. M. Smith  
Assistant General Counsel and  
Assistant Secretary