MCCORMICK \& CO INC
Form 10-Q
June 28, 2013
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
For Quarterly Period May 31, 2013
Commission File Number 001-14920

## McCORMICK \& COMPANY, INCORPORATED <br> (Exact name of registrant as specified in its charter)

## MARYLAND

(State or other jurisdiction of incorporation or organization)

18 Loveton Circle, P. O. Box 6000, Sparks, MD
(Address of principal executive offices)
Registrant's telephone number, including area code

52-0408290
(I.R.S. Employer

Identification No.)

21152-6000
(Zip Code)
(410) 771-7301

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes ý No * Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No *
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ý
Non-Accelerated Filer *. Smaller Reporting Company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes " No ý
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

|  | Shares Outstanding |
| :--- | :--- |
| Common Stock | May 31, 2013 |
| Common Stock Non-Voting | $12,299,298$ |
|  | $119,686,666$ |

May 31, 2013
12,29,298
119,686,666

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PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

McCORMICK \& COMPANY, INCORPORATED
CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)
(in millions except per share amounts)

| Net sales | $\$ 1,002.6$ | $\$ 984.0$ | $\$ 1,936.9$ | $\$ 1,890.7$ |
| :--- | :--- | :--- | :--- | :--- |
| Cost of goods sold | 608.2 | 595.6 | $1,180.8$ | $1,147.0$ |
| Gross profit | 394.4 | 388.4 | 756.1 | 743.7 |
| Selling, general and administrative expense | 278.4 | 267.1 | 528.1 | 509.8 |
| Operating income | 116.0 | 121.3 | 228.0 | 233.9 |
| Interest expense | 13.5 | 13.9 | 27.4 | 27.4 |
| Other income (expense), net | 0.8 | $(0.1$ | 1.4 | 0.7 |
| Income from consolidated operations before income | 103.3 | 107.3 | 202.0 | 207.2 |
| taxes | 30.6 | 30.8 | 58.8 | 60.8 |
| Income taxes | 72.7 | 76.5 | 143.2 | 146.4 |
| Net income from consolidated operations | 5.9 | 3.9 | 11.4 | 8.5 |
| Income from unconsolidated operations | $\$ 78.6$ | $\$ 80.4$ | $\$ 154.6$ | $\$ 154.9$ |
| Net income | $\$ 0.60$ | $\$ 0.61$ | $\$ 1.17$ | $\$ 1.17$ |
| Earnings per share - basic | 132.1 | 132.6 | 132.3 | 132.8 |
| Average shares outstanding - basic | $\$ 0.59$ | $\$ 0.60$ | $\$ 1.16$ | $\$ 1.15$ |
| Earnings per share - diluted | 133.6 | 134.1 | 133.8 | 134.3 |
| Average shares outstanding - diluted | $\$ 0.34$ | $\$ 0.31$ | $\$ 0.68$ | $\$ 0.62$ |

See notes to condensed consolidated financial statements (unaudited).

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McCORMICK \& COMPANY, INCORPORATED
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) (in millions)

|  | Three months ended May 31, |  |  |  | Six months ended May 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net income | \$78.6 |  | \$80.4 |  | \$154.6 |  | \$154.9 |  |
| Net income attributable to non-controlling interest | 0.4 |  | 0.5 |  | 0.9 |  | 1.3 |  |
| Other comprehensive income (loss), net of tax: |  |  |  |  |  |  |  |  |
| Unrealized components of pension plans | 9.2 |  | 7.3 |  | 22.1 |  | 10.3 |  |
| Currency translation adjustments | (29.6 | ) | (98.3 |  | (45.8 |  | (75.5 | ) |
| Change in derivative financial instruments | 3.5 |  | 1.3 |  | 7.7 |  | 0.2 |  |
| Less: Deferred taxes | (4.3 | ) | (2.0 | ) | (8.3 |  | (3.3 | ) |
| Comprehensive income (loss) | \$57.8 |  | \$(10.8 | ) | \$131.2 |  | \$87.9 |  |

See notes to condensed consolidated financial statements (unaudited).

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## McCORMICK \& COMPANY, INCORPORATED CONDENSED CONSOLIDATED BALANCE SHEET (in millions)

## ASSETS

Current Assets
Cash and cash equivalent
Trade accounts receivables, net

| May 31, | May 31, | Nov 30, |
| :--- | :--- | :--- |
| 2013 | 2012 | 2012 |
| (unaudited) | (unaudited) |  |

Inventories
Finished products
Raw materials and work-in-process
Prepaid expenses and other current assets
Total current assets
Property, plant and equipment
Less: accumulated depreciation
Property, plant and equipment, net
Goodwill
Intangible assets, net
Investments and other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Current Liabilities
Short-term borrowings
Current portion of long-term debt
Trade accounts payable
Other accrued liabilities
Total current liabilities
Long-term debt
Other long-term liabilities
Total liabilities
Shareholders' Equity
Common stock 346.9
Common stock non-voting
Retained earnings
Accumulated other comprehensive loss
Non-controlling interests
Total shareholders' equity
Total liabilities and shareholders' equity
600.8
\$299.1 \$242.2 \$140.3

See notes to condensed consolidated financial statements (unaudited).

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## McCORMICK \& COMPANY, INCORPORATED CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) (in millions)

Cash flows from operating activities
Net income
Six months ended May 31,
20132012

Adjustments to reconcile net income to net cash flow provided by operating activities:
Depreciation and amortization
51.7
50.6

Stock-based compensation
12.5
8.7

Income from unconsolidated operations
(11.4 ) (8.5

Changes in operating assets and liabilities
Dividends from unconsolidated affiliates
(77.3) (72.6

Net cash flow provided by operating activities
2.6
11.3

Cash flows from investing activities
Acquisition of business
132.7
144.4

Capital expenditures
Proceeds from sale of property, plant and equipment
(116.7 ) -

Net cash flow used in investing activities
(34.6 ) (35.2

Cash flows from financing activities
Short-term borrowings, net 158.9
25.3

Long-term debt repayments
(0.9
) (4.2 )
Proceeds from exercised stock options
29.8
29.6

Common stock acquired by purchase
(92.1 ) (68.6

Dividends paid
(90.1 ) (82.4

Net cash flow provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
5.6
(Decrease) increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
4.2
(1.7

Cash and cash equivalents at end of period
79.0
) 7.5
\$72.1
53.9

See notes to condensed consolidated financial statements (unaudited).
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## 1.ACCOUNTING POLICIES

## Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all the information and notes required by United States generally accepted accounting principles ("U.S. GAAP") for complete financial statements. In our opinion, the accompanying condensed consolidated financial statements contain all adjustments, which are of a normal and recurring nature, necessary to present fairly the financial position and the results of operations for the interim periods presented. The results of consolidated operations for the three and six month periods ended May 31, 2013 are not necessarily indicative of the results to be expected for the full year. Historically, our net sales, net income and cash flow from operations are lower in the first half of the fiscal year and increase in the second half. The typical increase in net sales, net income and cash flow from operations in the second half of the year is largely due to the consumer business cycle in the U.S., where customers typically purchase more products in the fourth quarter due to the Thanksgiving and Christmas holiday seasons.
For further information, refer to the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended November 30, 2012.
Accounting and Disclosure Changes
In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2013-02 Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This guidance is intended to provide disclosure on items reclassified out of accumulated other comprehensive income either in the notes or parenthetically on the face of the income statement. Early adoption is permitted, however we have not currently elected to early adopt this standard. We do not expect any material impact on our financial statements from adoption.
In June 2011, the FASB issued Accounting Standards Update No. 2011-05 Comprehensive Income (Topic 220): Presentation of Comprehensive Income. This guidance is intended to increase the prominence of other comprehensive income in financial statements by presenting it in either a single statement or two-statement approach. We adopted this new accounting pronouncement with our first quarter of 2013 and included a Consolidated Statement of Comprehensive Income in this filing.

## 2. ACQUISITIONS

On May 31, 2013, we purchased the assets of Wuhan Asia-Pacific Condiments Co. Ltd. (WAPC), a privately held company based in China, for approximately $\$ 146.7$ million, subject to certain closing adjustments and financed with a combination of cash and debt. Of the total purchase price, $\$ 116.7$ million was paid by the end of the second quarter 2013, and the remaining balance of $\$ 30.0$ million is included in other accrued liabilities in the balance sheet and is payable upon attaining certain post-closing conditions. WAPC manufactures and markets DaQiao and ChuShiLe brand bouillon products, which have a leading position in the central region of China and will be included in our consumer business segment. At the time of acquisition, annual sales of WAPC were approximately $\$ 122$ million. As of May 31, 2013, a preliminary valuation of the assets of WAPC resulted in $\$ 31.1$ million allocated to tangible net assets, $\$ 37.7$ million allocated to other intangible assets and $\$ 77.9$ million allocated to goodwill.
During the quarter ended May 31, 2013, we recorded $\$ 3.7$ million in transaction-related expenses associated with the WAPC acquisition. Proforma financial information for this acquisition has not been presented because the financial impact is not material.

## 3.FINANCIAL INSTRUMENTS

We use derivative financial instruments to enhance our ability to manage risk, including foreign currency and interest rate exposures, which exist as part of our ongoing business operations. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instruments. The use of derivative financial instruments is monitored through regular communication with senior management and the use of written guidelines.
In November 2012 and April 2013, we entered into a total of $\$ 100$ million of forward starting interest rate swap agreements to manage our interest rate risk associated with the anticipated issuance of at least $\$ 100$ million of fixed rates notes by August

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2013. We intend to cash settle these agreements upon issuance of the fixed rate notes thereby effectively locking in the fixed interest rate in effect at the time the swap agreements were initiated. The weighted average fixed rate of these agreements is $1.94 \%$. We have designated these forward starting interest rate swap agreements, which expire on August 28, 2013, as cash flow hedges. The gain or loss on these agreements is deferred in other comprehensive income and will be amortized over the life of the fixed rate notes as a component of interest expense. Hedge ineffectiveness of these agreements was not material.
As of May 31, 2013, the maximum time frame for our foreign exchange forward contracts is 7 months. For all derivatives, the net amount of accumulated other comprehensive income expected to be reclassified in the next 12 months is $\$ 0.1$ million as an increase to earnings.

All derivatives are recognized at fair value in the balance sheet and recorded in either current or noncurrent other assets or other accrued liabilities or other long-term liabilities depending upon nature and maturity. The following table discloses the fair values of derivative instruments on our balance sheet (in millions):

| As of May 31, 2013 | Asset Derivatives |  |  | Liability Derivatives |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet | Notional |  | Balance Sheet | Notional | Fair |
|  | Location | Amount | Value | Location | Amount | Value |
| Interest rate contracts | Other current assets | \$200.0 | \$ 18.4 |  |  |  |
| Foreign exchange contracts | Other current assets | 115.1 | 1.9 | Other accrued liabilities | \$64.5 | \$0.6 |
| Total |  |  | \$20.3 |  |  | \$0.6 |
| As of May 31, 2012 | Asset Derivatives |  |  | Liability Derivatives |  |  |
|  | Balance Sheet | Notional | Fair | Balance Sheet | Notional | Fair |
|  | Location | Amount | Value | Location | Amount | Value |
| Interest rate contracts | Other current assets | \$ 100.0 | \$ 17.9 |  |  |  |
| Foreign exchange contracts | Other current assets | 30.3 | 1.7 | Other accrued liabilities | \$ 142.4 | \$2.7 |
| Total |  |  | \$ 19.6 |  |  | \$2.7 |
| As of November 30, 2012 | Asset Derivatives |  |  | Liability Derivatives |  |  |
|  | Balance Sheet | Notional | Fair | Balance Sheet | Notional | Fair |
|  | Location | Amount | Value | Location | Amount | Value |
| Interest rate contracts | Other current assets | \$ 100.0 | \$ 16.7 | Other accrued liabilities | \$50.0 | \$0.1 |
| Foreign exchange contracts | Other current assets | 123.1 | 0.9 | Other accrued liabilities | 65.7 | 1.9 |
| Total |  |  | \$ 17.6 |  |  | \$2.0 |

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The following tables disclose the impact of derivative instruments on our other comprehensive income (OCI), accumulated other comprehensive income (AOCI) and our income statement for the three and six month periods ending May 31, 2013 and 2012 (in millions):

Fair Value Hedges
Derivative

Interest rate contracts
Income statement Expense
location

For the $3 \quad$ For the $3 \quad$ For the $6 \quad$ For the 6 months ended months ended months ended months ended May 31, 2013 May 31, 2012 May 31, 2013 May 31, 2012 $\begin{array}{lllll}\text { Interest expense } & \$ 1.3 & \$ 1.2 & \$ 2.5 & \$ 2.4\end{array}$
Cash Flow Hedges -
For the 3 months ended May 31,

|  | Gain or (Loss) |  |
| :--- | :--- | :---: |
| Derivative | recognized in OCI |  |
|  | 2013 | 2012 |
| Interest rate contracts | $\$ 3.3$ | $\$-$ |
| Foreign exchange contracts | 0.6 | 0.5 |
| Total | $\$ 3.9$ | $\$ 0.5$ |


| Income <br> statement <br> location | Gain or (Loss) <br> reclassified from <br> AOCI |  |  |
| :--- | :--- | :--- | :--- |
| Interest | 2013 | 2012 |  |
| expense | $\$(0.4$ | $) \$(0.4$ | $)$ |
| Cost of goods <br> sold | $(0.2$ | $) 0.2$ |  |
|  | $\$(0.6$ | $) \$(0.2$ |  |

Cash Flow Hedges -
For the 6 months ended May 31,

| Derivative | Gain or (Loss) recognized in OCI |  |  | Income statement location | Gain or (Loss) reclassified from AOCI |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  |  | 2013 |  | 2012 |
| Interest rate contracts | 4.5 | \$- |  | Interest expense | \$(0.7 | ) | \$(0.7 |
| Foreign exchange contracts | 2.1 | (0.4 | ) | Cost of goods sold | (0.7 | ) | 0.6 |
| Total | \$6.6 | \$(0.4 | ) |  | \$(1.4 |  | \$(0.1 |

The amount of gain or loss recognized in income on the ineffective portion of derivative instruments is not material. The amounts noted in the tables above for OCI do not include any adjustments for the impact of deferred income taxes.

## 4.FAIR VALUE MEASUREMENTS

Fair value can be measured using valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Accounting standards utilize a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:
Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.
Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

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Our population of financial assets and liabilities subject to fair value measurements on a recurring basis are as follows (in millions):

|  | Fair Value | Fair valu value hi As of May 31, Level 1 | urements <br> Level 2 | air Level 3 |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$72.1 | \$72.1 | \$- | \$- |
| Insurance contracts | 80.5 | - | 80.5 | - |
| Bonds \& other long-term investments | 13.4 | 13.4 | - | - |
| Interest rate derivatives | 18.4 | - | 18.4 | - |
| Foreign currency derivatives | 1.9 | - | 1.9 | - |
| Total | \$ 186.3 | \$85.5 | \$ 100.8 | \$- |
| Liabilities |  |  |  |  |
| Foreign currency derivatives | \$0.6 | \$- | \$0.6 | \$- |
|  |  | Fair value measurements using fair value hierarchy <br> As of <br> May 31, 2012 |  |  |
|  | Fair Value | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$61.4 | \$61.4 | \$- | \$- |
| Insurance contracts | 63.3 | - | 63.3 | - |
| Bonds \& other long-term investments | 12.3 | 12.3 | - | - |
| Interest rate derivatives | 17.9 | - | 17.9 | - |
| Foreign currency derivatives | 1.7 | - | 1.7 | - |
| Total | \$ 156.6 | \$73.7 | \$82.9 | \$- |
| Liabilities |  |  |  |  |
| Foreign currency derivatives | \$2.7 | \$- | \$2.7 | - |
|  |  | Fair value measurements using fair value hierarchy <br> As of November 30, 2012 |  |  |
|  | Fair Value | Level 1 | Level 2 | Level 3 |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$79.0 | \$79.0 | \$- | \$- |
| Insurance contracts | 72.5 | - | 72.5 | - |
| Bonds \& other long-term investments | 13.6 | 13.6 | - | - |
| Interest rate derivatives | 16.7 | - | 16.7 | - |
| Foreign currency derivatives | 0.9 | - | 0.9 | - |
| Total | \$ 182.7 | \$92.6 | \$90.1 | \$- |
| Liabilities |  |  |  |  |
| Foreign currency derivatives | \$ 1.9 | \$- | \$ 1.9 | \$- |
| Interest rate derivatives | 0.1 | - | 0.1 | - |
| Total | \$2.0 | \$- | \$2.0 | \$- |

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The fair values of insurance contracts are based upon the underlying values of the securities in which they are invested and are from quoted market prices from various stock and bond exchanges for similar type assets. The fair values of bonds and other long-term investments are based on quoted market prices from various stock and bond exchanges. The fair values for interest rate and foreign currency derivatives are based on values for similar instruments using models with market based inputs.

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## 5.EMPLOYEE BENEFIT AND RETIREMENT PLANS

The following table presents the components of our pension expense of the defined benefit plans for the three months ended May 31, (in millions):

|  | United States |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
|  | 2013 | 2012 | International |  |  |
|  |  | 2013 | 2012 |  |  |
| Defined benefit plans | $\$ 5.8$ | $\$ 4.4$ | $\$ 2.2$ | $\$ 1.7$ |  |
| Service cost | 7.8 | 8.0 | 3.1 | 3.3 |  |
| Interest costs | $(10.4$ | $)(9.5$ | $)(4.2$ | $)(4.1$ |  |
| Expected return on plan assets | - | - | 0.1 | 0.1 |  |
| Amortization of prior service costs | 7.4 | 4.5 | 1.4 | 0.9 |  |
| Recognized net actuarial loss | $\$ 10.6$ | $\$ 7.4$ | $\$ 2.6$ | $\$ 1.9$ |  |
| Total pension expense |  |  |  |  |  |

The following table presents the components of our pension expense of the defined benefit plans for the six months ended May 31, (in millions):

|  | United States | International |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2013 | 2012 | 2013 | 2012 |
| Defined benefit plans |  |  |  |  |
| Service cost | $\$ 11.6$ | $\$ 8.7$ | $\$ 4.4$ | $\$ 3.4$ |
| Interest costs | 15.6 | 15.9 | 6.3 | 6.4 |
| Expected return on plan assets | $(20.7$ | $)$ | $(18.9$ | $)(8.5$ |
| Amortization of prior service costs | - | - | 0.2 | $(8.1$ |
| Recognized net actuarial loss | 14.8 | 9.1 | 2.8 | 1.8 |
| Total pension expense | $\$ 21.3$ | $\$ 14.8$ | $\$ 5.2$ | $\$ 3.7$ |

During the six months ended May 31, 2013 and 2012, we made $\$ 37.7$ million and $\$ 54.7$ million, respectively, in total contributions to our pension plans. Total contributions to our pension plans in fiscal year 2012 were $\$ 104.3$ million. The following table presents the components of our other postretirement benefits expense (in millions):

Three months ended May 31, Six months ended May 31,
Other postretirement benefits
Service cost 2013
\$1.2
2012
2013
2012

Interest costs
Amortization of prior service costs
Amortization of losses
Total other postretirement expense
1.0
\$1.1 \$2.5
\$2.2
(0.
2.0 2.4
) (1.0 ) (0.6 ) (2.0

| 0.3 | 0.1 | 0.7 | 0.1 |
| :--- | :--- | :--- | :--- |

\$2.2
\$1.4
\$4.6
\$2.7

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## 6.STOCK-BASED COMPENSATION

We have three types of stock-based compensation awards: restricted stock units (RSUs), stock options and company stock awarded as part of our mid-term incentive program (MTIP). The following table sets forth the stock-based compensation recorded in selling, general and administrative (SG\&A) expense (in millions):

| Three months ended May 31, | Six months ended May 31, |  |  |
| :--- | :--- | :--- | :--- |
| 2013 | 2012 | 2013 | 2012 |
| $\$ 9.7$ | $\$ 6.1$ | $\$ 12.5$ | $\$ 8.7$ | $\begin{array}{lllll}\text { Stock-based compensation expense } & \$ 9.7 & \$ 6.1 & \$ 12.5 & \$ 8.7\end{array}$

Our 2013 annual grant of stock options and RSUs occurred in the second quarter, similar to the 2012 annual grant. The weighted-average grant-date fair value of an option granted in 2013 was $\$ 9.47$ and in 2012 was $\$ 7.17$ as calculated under a lattice pricing model. The fair values of option grants in the stated periods were computed using the following range of assumptions for our various stock compensation plans:

|  | 2013 | 2012 |
| :--- | :--- | :--- |
| Risk-free interest rates | $0.1-1.8 \%$ | $0.1-2.2 \%$ |
| Dividend yield | $1.9 \%$ | $2.3 \%$ |
| Expected volatility | $14.5-20.6 \%$ | $16.5-21.6 \%$ |
| Expected lives | 6.2 | 6.1 |

The following is a summary of all stock option activity for the six months ended May 31, 2013 and 2012:

|  | 2013 |  | 2012 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Number | Weighted- <br> Average | Number <br> of | Weighted- <br> Average |
| (shares in millions) | of | Exercise | Shares | Exercise |
|  | Shares | Price |  | Price |
| Outstanding at beginning of period | 5.1 | $\$ 40.06$ | 6.6 | $\$ 34.98$ |
| Granted | 0.9 | 71.60 | 0.8 | 54.24 |
| Exercised | $(0.9$ | $) 32.70$ | 1.0 | ) 28.46 |
| Outstanding at end of the period | 5.1 | 47.13 | 6.4 | 38.71 |
| Exercisable at end of the period | 2.9 | $\$ 38.59$ | 4.1 | $\$ 34.56$ |

As of May 31, 2013 the intrinsic value (the difference between the exercise price and the market price) for all options outstanding was $\$ 112.6$ million and for exercisable options was $\$ 87.5$ million. The total intrinsic value of all options exercised during the six months ended May 31, 2013 and 2012 was $\$ 32.7$ million and $\$ 32.0$ million, respectively. The following is a summary of all of our RSU activity for the six months ended May 31, 2013 and 2012:

|  | 2013 |  | 2012 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Number | Weighted- | Number | Weighted- |
| (shares in thousands) | of | Average | Average |  |
|  | Shares | Grant-Date | of | Shares | | Grant-Date |
| :--- |
| Outstanding at beginning of period |

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The following is a summary of the MTIP award activity for the six months ended May 31, 2013 and 2012:

|  | 2013 |  | 2012 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Number | Weighted- | Number | Weighted- |
| (shares in thousands) | of | Average <br> Grant-Date | of | Average <br> Grant-Date |
| Outstanding at beginning of period | Shares | Fair Value |  | Fair Value |
| Granted | 240 | $\$ 46.63$ | 120 | $\$ 44.47$ |
| Outstanding at end of period | 94 | 64.74 | 120 | 48.78 |
|  | 334 | $\$ 51.73$ | 240 | $\$ 46.63$ |

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## 7.INCOME TAXES

Other than additions for current year tax positions, there were no significant changes to unrecognized tax benefits during the six months ended May 31, 2013.
Income taxes for the six months ended May 31, 2013 include $\$ 1.2$ million of discrete tax benefits due to the recognition of a 2012 U.S. research tax credit, which was recorded in the first quarter. A new law was enacted in 2013 that retroactively granted the credit for 2012. There were no discrete tax effects in the quarter ended May 31, 2013. Income taxes for the three and six months ended May 31, 2012 include a $\$ 1.5$ million discrete tax benefit. The benefit was due to the reversal of a portion of a valuation allowance originally established against a subsidiary's net operating losses. This subsidiary established a pattern of profitability which resulted in us concluding during the second quarter of 2012 that a portion of the valuation allowance should be reversed.

## 8.EARNINGS PER SHARE AND STOCK ISSUANCE

The following table sets forth the reconciliation of average shares outstanding (in millions):

|  | Three months ended May 31, |  | Six months ended May 31, |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2013 | 2012 | 2013 | 2012 |
| Average shares outstanding - basic | 132.1 | 132.6 | 132.3 | 132.8 |
| Effect of dilutive securities: |  |  |  |  |
| Stock options/RSUs/MTIP | 1.5 | 1.5 | 1.5 | 1.5 |
| Average shares outstanding - diluted | 133.6 | 134.1 | 133.8 | 134.3 |

The following table sets forth the stock options and RSUs for the three and six months ended May 31, 2013 and 2012 which were not considered in our earnings per share calculation since they were anti-dilutive.

| Three months ended May | 31, | Six months ended May 31, |  |
| :--- | :--- | :--- | :--- |
| 2013 | 2012 | 2013 | 2012 |
| 0.3 | 0.7 | 0.3 | 0.6 |

The following table sets forth the common stock activity for the three and six months ended May 31, 2013 and 2012 under the Company's stock option and employee stock purchase plans and the repurchases of common stock under its stock repurchase program (in millions):

Shares issued under stock option, employee stock purchase plans and RSUs
Shares repurchased in connection with the stock repurchase program

| Three months ended May 31, |  | Six months ended May 31, |  |
| :--- | :--- | :--- | :--- |
| 2013 | 2012 | 2013 | 2012 |
| 0.5 | 0.5 | 0.9 | 1.0 |
|  |  |  |  |
| 0.4 | 0.5 | 1.4 | 1.3 |

As of May 31, 2013, $\$ 45$ million remained of the $\$ 400$ million share repurchase authorization that was authorized by the Board of Directors in June 2010. In April 2013, the Board of Directors authorized a new share repurchase program to purchase up to another $\$ 400$ million of the company's outstanding shares.

## 9.ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table sets forth the components of accumulated other comprehensive income (loss), net of tax where applicable (in millions):

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Foreign currency translation adjustment
Unrealized gain (loss) on foreign currency exchange contracts Fair value of open interest rate swaps Unamortized value of settled interest rate swaps
Pension and other postretirement costs
Accumulated other comprehensive loss
$\left.\begin{array}{llll}\text { May 31, 2013 } & \text { May 31, 2012 } & \text { November 30, } \\ 2012\end{array}\right)$

## 10.BUSINESS SEGMENTS

We operate in two business segments: consumer and industrial. The consumer and industrial segments manufacture, market and distribute spices, herbs, seasoning mixes, condiments and other flavorful products throughout the world. Our consumer segment sells to retail outlets, including grocery, mass merchandise, warehouse clubs, discount and drug stores under the "McCormick" brand and a variety of brands around the world, including "Lawry's", "Zatarain's", "Simply Asia", "Thai Kitchen", "Ducros", "Vahine", "Schwartz", "Club House", "Kamis" and "Kohinoor". Our industrial seg sells to food manufacturers and the foodservice industry both directly and indirectly through distributors. In each of our segments, we produce and sell many individual products which are similar in composition and nature. With their primary attribute being flavor, we regard the products within each of our segments to be fairly homogenous. It is impracticable to segregate and identify sales and profits for individual product lines. We measure segment performance based on operating income. Although the segments are managed separately due to their distinct distribution channels and marketing strategies, manufacturing and warehousing are often integrated to maximize cost efficiencies. We do not segregate jointly utilized assets by individual segment for internal reporting, evaluating performance or allocating capital. Because of manufacturing integration for certain products within the segments, products are not sold from one segment to another but rather inventory is transferred at cost. Intersegment sales are not material.

Three months ended May 31, 2013
Net sales
Operating income
Income from unconsolidated operations
Three months ended May 31, 2012
Net sales
Operating income
Income from unconsolidated operations

Six months ended May 31, 2013
Net sales \$1,160.7
Operating income
Income from unconsolidated operations
Six months ended May 31, 2012
Net sales
Operating income

| Consumer | Industrial <br> (in millions) | Total |
| :--- | :--- | :--- |
|  | \$591.0 | $\$ 411.6$ |
| 87.6 | 28.4 | $\$ 1,002.6$ |
| 5.3 | 0.6 | 116.0 |
|  |  | 5.9 |
| $\$ 568.8$ | $\$ 415.2$ | $\$ 984.0$ |
| 88.6 | 32.7 | 121.3 |
| 2.6 | 1.3 | 3.9 |
| Consumer | Industrial | Total |
|  | (in millions) |  |
| $\$ 1,160.7$ | $\$ 776.2$ | $\$ 1,936.9$ |
| 175.3 | 52.7 | 228.0 |
| 9.9 | 1.5 | 11.4 |
|  |  |  |
| $\$ 1,102.9$ | $\$ 787.8$ | $\$ 1,890.7$ |
| 170.0 | 63.9 | 233.9 |


| Income from unconsolidated operations | 6.4 | 2.1 | 8.5 |
| :--- | :--- | :--- | :--- |

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## ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2. OPERATIONS

## OVERVIEW

## Our Business

We are a global leader in flavor, with the manufacturing, marketing and distribution of spices, seasoning mixes, condiments and other flavorful products to the entire food industry. Customers range from retail outlets and food manufacturers to food service businesses. Our major sales, distribution and production facilities are located in North America and Europe. Additional facilities are based in China, Australia, Mexico, India, Singapore, Central America, Thailand and South Africa. Annually, approximately $40 \%$ of our sales have been outside of the United States. We operate in two business segments, consumer and industrial. Consistent with market conditions in each segment, our consumer business has a higher overall profit margin than our industrial business. In 2012, the consumer business contributed $60 \%$ of sales and $79 \%$ of operating income and the industrial business contributed $40 \%$ of sales and $21 \%$ of operating income. Across both segments, we have the customer base and product breadth to participate in all types of eating occasions, whether it is cooking at home, dining out, purchasing a quick service meal or enjoying a snack. We offer consumers a range of products from premium to value-priced.
Our Strategy and Outlook
Our strategy is straightforward - we invest in the business to drive sales and profits and fund these investments with cost savings from our Comprehensive Continuous Improvement (CCI) program. This simple strategy has been the driver of our success and is our plan for growth in the future.
Increasing Sales and Profits - Our long-term goals are to grow sales 4 to $6 \%$, increase operating income 7 to $9 \%$ and increase earnings per share 9 to $11 \%$. Long-term, we expect to achieve our sales growth with one-third from category growth, share gains and new distribution, one-third from product innovation and one-third from acquisitions. In 2013, with the addition of Wuhan Asia Pacific Condiments Co. Ltd. (WAPC) in China (see the Acquisitions note to our financial statements), sales are projected to grow $4 \%$ to $6 \%$ in local currency, due primarily to higher volume and product mix. We have a pipeline of new products for 2013 that includes new varieties of seasonings blends, grilling products, dessert items and authentic ethnic meals. Plans for increased digital marketing activity and other brand support are designed to build consumer awareness and drive volume. We expect the impact of pricing and currency on 2013 sales to be minimal. Earnings per share are projected to be between $\$ 3.13$ and $\$ 3.19$, which reflects the impact of higher sales and the CCI cost savings, offset in part by a year-on-year increase in the tax rate and an increase of \$22 million in retirement benefit expenses.
In addition to increased sales and profit, our business generates strong cash flow (we generated $\$ 455$ million in cash flow from operations in 2012). Long-term, we expect higher cash flow and more efficient asset utilization as we anticipate growth in net income and further reductions in our working capital. We are increasing shareholder return with consistent dividend payments. We have paid dividends every year since 1925 and increased the dividend in each of the past 27 years.
Investing in the Business - We are investing in our consumer business with new products, new packaging and greater marketing support. In 2012, we increased brand marketing by $\$ 11$ million, or $6 \%$, over the prior year to support additional digital marketing, which is one of our highest return investments in brand marketing support. We have planned increases of incremental brand marketing support in 2013 of approximately $\$ 15$ million and this includes further increases in digital marketing and support for new product launches.

As an industry leader, McCormick brings innovative ideas to consumers and to industrial customers. Innovation continues to be one of the best ways to distinguish our brands from private label and other competition. In the U.S., these include new varieties of GrillMates, Perfect Pinch, Recipe Inspirations and recipe mixes. We are also introducing Zatarain's rice mixes in a convenient microwavable pouch and a line of frozen Thai Kitchen single-serve entrees. In Canada, we are launching a range of recipe mixes to easily prepare authentic Chinese and Philippine dishes and a line of Bag'n Season products. In France, new products include Vahiné dessert items, a recipe mix range and a line of premium gourmet spices and herbs. Product innovation in Poland includes recipe mixes and Bag'n Season items under the Kamis brand. In Australia, we launched liquid marinades in a convenient packaging format and are
expanding our Aeroplane gelatin brand with ready-to-serve varieties and a line of "Sweet Treats" dessert mixes. Our first new products for Kohinoor in India include a convenient mix of Rice 'n Spice and a " 2 Minute Meal kit." On the industrial side of our business, we have a solid pipeline of new flavors and seasonings aligned with our customers' new product launch plans.

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Inspiring healthy choices is one of our company pillars and we have a number of reduced-sodium and gluten-free products that help consumers create great-tasting meals. Through the McCormick Science Institute, founded by McCormick in 2007, we are funding the advancement of scientific knowledge of the potential health benefits of culinary spices and herbs. This institute is also committed to educating consumers, nutritionists and dietitians about these potential health benefits. In 2012, we added creative and sensory facilities in Mexico and South Africa, and completed new flavor labs in the U.S. and U.K. Early in 2013, we opened a new Asian center for technical innovation in China, similar to our centers for North America and EMEA, where we are developing on-trend, consumer preferred products.

Through acquisitions we are adding leading brands to extend our reach into new geographic regions where we currently have little or no distribution. We have a particular interest in emerging markets that offer high growth potential, such as India and China. On May 31, 2013, we completed our acquisition of the assets of WAPC in China. In our developed markets, we are seeking consumer brands that have a defensible market position and meet a growing consumer trend.
Cost Savings from CCI - CCI is our ongoing initiative to improve productivity and reduce costs throughout the company. With CCI, each business unit develops cost reduction opportunities and sets specific goals. Our projects fall into the areas of cost optimization, cost avoidance and productivity that includes streamlining processes. However, the only amounts we report are actual cost reductions where costs have decreased from the prior year. CCI cost savings totaled $\$ 56$ million in 2012, of which $\$ 39$ million lowered cost of goods sold. In 2013, CCI-related cost savings are expected to reach at least $\$ 50$ million, with a large portion impacting our cost of goods sold.
Material cost inflation is expected to moderate to about $3 \%$ in 2013, compared to a high single-digit increase in 2012. As such, the year-on-year increase in material costs is expected to ease in 2013 as we progress through the year. We anticipate the 2013 impact of the material cost inflation will be offset in part by the cost savings from our CCI program.

## RESULTS OF OPERATIONS - COMPANY

(in millions)
Net sales
Percent increase
Gross profit
Gross profit margin

| Three months ended May 31, |  | Six months ended May 31, |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2013 | 2012 |  | 2013 | 2012 |  |  |
| $\$ 1,002.6$ | $\$ 984.0$ | $\$ 1,936.9$ | $\$ 1,890.7$ |  |  |  |
| 1.9 | $\%$ | 11.3 | $\%$ | 2.4 | $\%$ | 13.5 |
| $\$ 394.4$ | $\$ 388.4$ | $\$ 756.1$ | $\$ 743.7$ | $\%$ |  |  |
| 39.3 | $\%$ | 39.5 | $\%$ | 39.0 | $\%$ | 39.3 |

The sales increase of $1.9 \%$ for the second quarter of 2013 included a $1.2 \%$ unfavorable impact from foreign currency exchange rates. Excluding the foreign currency impact, we grew sales $3.1 \%$. This increase was the result of pricing actions, which added $1.7 \%$ to net sales, and higher volume and product mix, which rose $1.4 \%$, driven by our consumer business. For the consumer business, sales increased $3.9 \%$, which included a $1.1 \%$ unfavorable impact from foreign exchange rates. Volume and product mix added $2.9 \%$ driven largely by product innovation, effective brand marketing support and distribution gains. Pricing actions added $2.1 \%$ to consumer net sales. For the industrial business, net sales decreased $0.9 \%$, which included a $1.3 \%$ unfavorable impact from foreign exchange rates. Pricing actions added $1.0 \%$ to industrial net sales, while volume and product mix declined $0.6 \%$ due largely to lower demand from quick service restaurants. In the Americas, quick service restaurant demand was soft due to promotional emphasis on menu items not flavored by McCormick, while in Asia, demand was impacted by consumer concern about bird flu in China. This pressure on industrial business sales is expected to extend through the third quarter of 2013 and improve in the fourth quarter.

Gross profit for the second quarter of 2013 increased by $1.5 \%$ over the comparable period from last year, however our gross profit margin declined by 20 basis points when compared to the second quarter of 2012. This was an
improvement from the 50 basis point decline in the first quarter of 2013 compared to the first quarter of 2012. The major reason for the gross profit margin decline in 2013 was material cost inflation. We were able to offset most of the material cost increases with price increases on a dollar basis, however, it had a negative impact on gross margin percentage. We had a favorable mix of businesses with our consumer business growing faster than our industrial business, however this was offset by unfavorable business mix in our industrial segment. We expect material cost inflation of about $3 \%$ in fiscal 2013, down from a high single digit rate of increase in 2012. As material costs inflation is anticipated to ease, we expect further improvement in the fourth quarter of 2013.

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(in millions)
Selling, general \& administrative expense (SG\&A)
Percent of net sales

| Three months ended May 31, | Six months ended May 31, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 2013 | 2012 |  | 2013 | 2012 |
|  |  |  |  |  |
| $\$ 278.4$ | $\$ 267.1$ | $\$ 528.1$ | $\$ 509.8$ |  |
| 27.7 | $\%$ | 27.2 | $\%$ | 27.2 |

SG\&A as a percentage of net sales increased $0.5 \%$ for the second quarter of 2013 as compared to the second quarter of 2012. Brand marketing support was $\$ 3.0$ million higher in the second quarter of 2013 as compared to the same period from the prior year. We also incurred $\$ 3.7$ million of transaction costs for our WAPC acquisition in the second quarter of 2013. In addition, second quarter $2013 \mathrm{SG} \& \mathrm{~A}$ included an increase in retirement benefit expense, partially offset by cost savings from our CCI program. For the six months ended May 31, 2013, the SG\&A percentage was impacted by an increase in retirement benefit expense and the WAPC acquisition transaction costs, partially offset by a $\$ 0.9$ million decrease in brand marketing support when compared to the same period of the prior year.

Three months ended May 31, Six months ended May 31,
(in millions)
Interest expense
Other (expense) income, net

| 2013 | 2012 | 2013 | 2012 |
| :--- | :--- | :--- | :--- |
| $\$ 13.5$ | $\$ 13.9$ | $\$ 27.4$ | $\$ 27.4$ |
| 0.8 | $(0.1$ | $) 1.4$ | 0.7 |

The impact of lower average debt balances in 2013 compared to 2012 was offset by the impact of higher interest rates for 2013 compared to 2012 , leading to interest expense for the second quarter and first half of 2013 that was comparable to the prior period. The WAPC acquisition occurred at the end of the second quarter so it had no impact on interest expense in these periods.
(in millions)
Income from consolidated operations before
income taxes
Income taxes
Effective tax rate

| Three months ended May 31, <br> 2013 | 2012 | 2013 | 2012 |
| :--- | :---: | :---: | :---: |
| Six months ended May 31, |  |  |  |
| $\$ 103.3$ | $\$ 107.3$ | $\$ 202.0$ | $\$ 207.2$ |
| 30.6 | 30.8 | 58.8 | 60.8 |
| 29.6 | $\%$ | 28.7 | $\% 29.1$ |

Income taxes for the six months ended May 31, 2013 include $\$ 1.2$ million of discrete tax benefits due to the recognition of a 2012 U.S. research tax credit, which was recorded in the first quarter. A new law was enacted in 2013 that retroactively granted the credit for 2012. There were no discrete tax adjustments for the second quarter of 2013. Income taxes for the three and six months ended May 31, 2012 include a $\$ 1.5$ million discrete tax benefit. The benefit was due to the reversal of a portion of a valuation allowance originally established against a subsidiary's net operating losses. We expect our tax rate for the second half of 2013 to be approximately $29.5 \%$.

Three months ended May 31, Six months ended May 31, (in millions)
Income from unconsolidated operations $2013 \quad 2012 \quad 2013 \quad 2012$ \$5.9 \$3.9 \$ $11.4 \quad \$ 8.5$
Income from unconsolidated operations for the second quarter of 2013 increased $\$ 2.0$ million, or $51 \%$, compared to the same period in 2012. Our joint venture in Mexico grew sales $16 \%$, which contributed to the increase in income from unconsolidated operations for the second quarter and half year, plus we also had improved performance with our Eastern joint venture in India.
The following table outlines the major components of the change in diluted earnings per share from 2012 to 2013:

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2012 Earnings per share - diluted
Lower operating income
WAPC acquisition transaction costs
Impact of interest expense and other income
Impact of tax rate
Higher unconsolidated income
Impact of lower shares outstanding
2013 Earnings per share - diluted

Three months ended
May 31,
\$0.60
(0.01
(0.02
0.01
(0.01
0.02
-
\$0.59

Six months ended
May 31,
\$ 1.15
) $(0.01$
) $(0.02$
) 0.01
0.02
0.01
\$1.16

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## RESULTS OF OPERATIONS - SEGMENTS <br> CONSUMER BUSINESS

|  | Three months ended May 31, |  |  | Six months ended May 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| (in millions) |  |  |  |  |  |  |  |  |
| Net sales | \$591.0 |  | \$568. |  | \$ 1,160.7 |  | \$ 1,10 |  |
| Percent increase | 3.9 |  | 14.0 | \% | 5.2 | \% | 15.7 | \% |
| Operating income | 87.6 |  | 88.6 |  | 175.3 |  | 170.0 |  |
| Operating income margin | 14.8 | \% |  | \% | 15.1 | \% | 15.4 | \% |

The $3.9 \%$ increase in sales in the second quarter of 2013 as compared to the second quarter of 2012 included a $1.1 \%$ unfavorable impact from foreign currency rates. Excluding the foreign currency impact, we grew sales $5.0 \%$, with higher volume and product mix of $2.9 \%$ and increased pricing of $2.1 \%$.
In the Americas, sales increased $5.4 \%$ in the second quarter of 2013, compared to the second quarter of 2012, including a $0.3 \%$ decrease from unfavorable foreign exchange rates. Excluding the foreign exchange impact, we grew sales $5.7 \%$, with $4.4 \%$ from higher volume and product mix and $1.3 \%$ from pricing actions. This followed a similar result in the first quarter of 2013. Unit growth was strong for both of our core growth platforms: in branded spices, herbs and seasonings, and in recipe mixes. We also had good sales results with Simply Asia.
Second quarter of 2013 sales in EMEA increased $0.1 \%$ compared to the second quarter of 2012, including an unfavorable impact of $2.9 \%$ from foreign exchange rates. Excluding the foreign currency impact, we grew sales $3.0 \%$ where higher pricing added $1.8 \%$ and favorable volume and product mix increased sales by $1.2 \%$. Innovation and incremental brand marketing drove sales in France and the UK. While still a small percentage of total sales, in Russia we achieved a $35 \%$ sales increase this quarter, largely through distribution gains. These increases were partially offset by a modest sales decline in several smaller markets.
In the Asia/Pacific region, sales increased $2.4 \%$ in the second quarter of 2013, compared to the second quarter of 2012, with a $2.0 \%$ decrease from unfavorable foreign exchange rates. Excluding the foreign currency impact, we grew sales $4.4 \%$ with $9.9 \%$ from higher pricing actions, partially offset by $5.5 \%$ from unfavorable volume and product mix. China was the largest contributor to increased sales again this quarter with $10.6 \%$ growth in local currency, driven by strong sales execution, revitalized packaging and expanded advertising. Australia also grew sales largely through product innovation. Sales in India declined $1.6 \%$ in local currency. As disclosed in our first quarter 2013 filing, we are passing through a significant increase in the cost of basmati rice, which is driving the $9.9 \%$ price increase in this region. We have seen some consumer reaction to this which led to a decline in volume and product mix for the Kohinoor brand.

For the six months ended May 31, 2013, the total consumer business sales increase of $5.2 \%$, including $0.4 \%$ from unfavorable foreign exchange rates. Excluding the foreign currency impact, we grew sales $5.6 \%$, driven by higher volume and product mix which added $3.7 \%$ and pricing actions added $1.9 \%$.
Second quarter of 2013 operating income for our consumer business decreased $\$ 1.0$ million, or $1.1 \%$, compared to the second quarter of 2012. During this period, the favorable impact of higher sales and CCI cost savings were more than offset by $\$ 3.7$ million of transaction costs to complete the acquisition of WAPC, as well as higher retirement benefit costs and a $\$ 2.5$ million increase in brand marketing support.

For the six months ended May 31, 2013, consumer business operating income increased by $3.1 \%$ compared to the same period of 2012. The growth in operating income was the result of higher sales and cost savings from CCI, partially offset by acquisition costs and higher retirement benefit costs noted above. Brand marketing support for the six months ended May 31, 2013 was $\$ 1.5$ million below the same period in 2012.

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## INDUSTRIAL BUSINESS

(in millions)
Net sales
Percent (decrease)/increase
Operating income
Operating income margin

Three months ended May 31, 20132012

The 2013 second quarter sales decrease of $0.9 \%$ from the second quarter of 2012 includes an unfavorable foreign exchange rate impact of $1.3 \%$. Excluding the impact of foreign currency, sales increased $0.4 \%$. Higher pricing added $1.0 \%$ to sales, which was partially offset by lower volume and product mix that decreased sales $0.6 \%$.
In the Americas, sales decreased $0.8 \%$, which included a favorable impact of $0.1 \%$ from foreign currency rates. Lower volume and product mix reduced sales $1.7 \%$, partially offset by higher pricing which added $0.8 \%$ to sales. In this region, sales of our branded products to food service distributors improved slightly this quarter and we had solid sales growth with food manufacturers, particularly with snack seasonings in both the U.S. and Mexico. However, we experienced lower demand for our customized products for quick service restaurant customers. We are encouraged by our new product pipeline and expect to see further improvement in the fourth quarter of 2013.

In EMEA, our industrial business decreased $3.1 \%$, which included an unfavorable foreign currency impact of $7.1 \%$. In local currency, sales increased $4.0 \%$ with higher volume and product mix contributing $2.1 \%$, led by increased sales of branded food service items in the U.K, and pricing actions adding $1.9 \%$.
In the Asia/Pacific region, industrial sales increased $2.4 \%$ in the second quarter of 2013 compared to the second quarter of 2012, which included a favorable foreign exchange rate impact of $0.3 \%$. Excluding this impact of foreign currency, sales increased $2.1 \%$. Favorable volume and product mix increased sales $1.1 \%$ and higher pricing added $1.0 \%$. In Australia, we achieved a double-digit increase in sales with strong demand from quick service restaurants and the supply of new "limited time offer" menu items. This growth was offset in part by lower sales in China where consumer traffic in quick service restaurants declined as a result of consumer concerns about bird flu.

For the six months ended May 31, 2013, total industrial business sales decreased $1.5 \%$, which included $0.4 \%$ from unfavorable foreign exchange rates. Excluding the impact from foreign currency, the sales decrease was $1.1 \%$, driven by unfavorable volumes and product mix of $2.7 \%$, partially offset by higher pricing of $1.6 \%$.

For the second quarter of 2013, operating income for the industrial business decreased $\$ 4.3$ million, or $13 \%$ compared to the second quarter of 2012. Lower sales, an unfavorable business mix, higher retirement benefit costs and material cost inflation were offset in part by our pricing actions and CCI cost savings. Operating income is expected to remain under pressure in the third quarter with a recovery expected in the fourth quarter.

For the six months ended May 31, 2013, industrial business operating income decreased by $17.5 \%$ and operating income margin was 130 basis points lower than the first half of 2012. The decrease in operating income was due to the same factors noted for the second quarter above.

## MARKET RISK SENSITIVITY

## Foreign Exchange Risk

We utilize foreign currency exchange contracts to enhance our ability to manage foreign currency exchange risk. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges.

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The following table sets forth the notional values and unrealized gain or (loss) of the portfolio of our forward foreign currency contracts (in millions):

Notional value
Unrealized (loss) gain

| May 31, 2013 | May 31, 2012 | November 30, <br> 2012 |
| :--- | :--- | :--- |
| $\$ 179.6$ | $\$ 172.7$ | $\$ 188.8$ |
| 1.3 | $(1.0$ | $)$ |

The quarterly fluctuation in notional value is a result of our decisions on foreign currency exposure coverage, based on our foreign currency exposures.
Interest Rate Risk
We manage our interest rate exposure by entering into both fixed and variable rate debt arrangements. In addition, we use interest rate swaps to minimize worldwide financing costs and to achieve a desired mix of fixed and variable rate debt. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges. As of May 31, 2013, we had a total of $\$ 200$ million, notional value, of interest rate swap contracts outstanding. The fair value of our interest rate swaps was a $\$ 18.4$ million accumulated gain as of May 31, 2013, compared to a $\$ 16.6$ million accumulated gain as of November 30, 2012. The change in fair values is due to changes in interest rates and the remaining duration of the interest rate derivatives. Also, we entered into $\$ 50$ million of additional interest rate swap contracts during the six months ended May 31, 2013. (See Note 3 of the financial statements.)

## Commodity Risk

We purchase certain raw materials which are subject to price volatility caused by weather, market conditions, growing and harvesting conditions, governmental actions and other factors beyond our control. Our most significant raw materials are dairy products, pepper, rice, capsicums (red peppers and paprika), onion, soybean oil and wheat. While future movements of raw material costs are uncertain, we respond to this volatility in a number of ways, including strategic raw material purchases, purchases of raw material for future delivery and customer price adjustments. We generally have not used derivatives to manage the volatility related to this risk. To the extent that we have used derivatives for this purpose, it has not been material to our business.
Credit Risk
The customers of our consumer business are predominantly food retailers and food wholesalers. Consolidations in these industries have created larger customers, some of which are highly leveraged. In addition, competition has increased with the growth in alternative channels including mass merchandisers, dollar stores, warehouse clubs and discount chains. This has caused some customers to be less profitable and increased our exposure to credit risk. We continue to closely monitor the credit worthiness of our customers and counterparties. We feel that our allowance for doubtful accounts properly recognizes trade receivables at net realizable value. We consider nonperformance credit risk for other financial instruments to be insignificant.

## CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

As of May 31, 2013, there have been no material changes in our contractual obligations and commercial commitments outside the ordinary course of business since November 30, 2012.

## LIQUIDITY AND FINANCIAL CONDITION

Net cash provided by operating activities
Net cash used in investing activities

| Six months ended May 31, <br> 2013 <br> (in millions) | 2012 |
| :--- | :---: |
| $\$ 132.7$ | $\$ 144.4$ |
| $(149.4$ | $(34.9$ |

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In the statement of cash flows, the changes in operating assets and liabilities are presented excluding the translation effects of changes in foreign currency exchange rates, as these do not reflect actual cash flows. Accordingly, the amounts in the statement of cash flows do not agree with changes in the operating assets and liabilities that are presented in the balance sheet.
Due to the cyclical nature of a portion of our business, we generate much of our cash flow in the fourth quarter of the fiscal year.

Operating Cash Flow - Cash flow from operations is typically lower in the first and second quarters and then builds in the third and fourth quarters of our fiscal year. For the first half of 2013, cash flow from operations was $\$ 11.7$ million lower than the same period of 2012. This decrease was due mostly to the timing of income tax payments.
Investing Cash Flow - The increase in cash outflow used for investing was the result of our WAPC acquisition in the second quarter of 2013 (see Note 2 of the financial statements). We spent $\$ 34.6$ million on capital expenditures in the first six months of 2013, compared to $\$ 35.2$ million for the same period last year. Capital expenditures for fiscal year 2013 are expected to be $\$ 120$ to $\$ 130$ million.
Financing Cash Flow - The change in cash flow for financing activities when compared to the prior year is primarily due to an increase in net borrowings. In the first six months of 2013, we increased short-term borrowings by $\$ 158.9$ million, mostly as part of the funding for our WAPC acquisition. In the first six months of 2012, we increased short-term borrowings by only $\$ 25.3$ million. In addition, we increased our common stock repurchases by $\$ 23.5$ million in the first half of 2013 as compared to the same period for 2012.
The following table outlines the activity in our share repurchase program for the six months ended May 31 (in millions):

Number of shares of common stock repurchased
Dollar amount

| 2013 | 2012 |
| :--- | :--- |
| 1.4 | 1.3 |
| $\$ 92.1$ | $\$ 68.6$ |

As of May 31, 2013, $\$ 45$ million remained of the $\$ 400$ million share repurchase authorization that was authorized by the Board of Directors in June 2010. In April 2013, the Board of Directors authorized a new share repurchase program to purchase up to another $\$ 400$ million of the company's outstanding shares.
During the six months ended May 31, 2013, we received proceeds of $\$ 29.8$ million from exercised options compared to $\$ 29.6$ million in the first six months of last year. We increased dividends paid to $\$ 90.1$ million for the first six months of 2013 compared to $\$ 82.4$ million in the same period last year. Dividends paid in the first quarter of 2013 were declared on November 27, 2012.

We use total debt to earnings before interest, tax, depreciation and amortization (EBITDA) as a measure of leverage. EBITDA and the ratio of total debt to EBITDA are both non-GAAP financial measures. This ratio measures our ability to repay outstanding debt obligations. Our target for total debt to EBITDA, excluding the temporary impact from acquisition activity, is 1.5 to 1.7 . We believe that total debt to EBITDA is a meaningful metric to investors in evaluating our financial leverage and may be different than the method used by other companies to calculate total debt to EBITDA.

We define EBITDA as net income plus expenses for interest, income taxes, depreciation and amortization. The following table reconciles our EBITDA to our net income for the trailing twelve month periods ending May 31, 2013, May 31, 2012 and November 30, 2012:

## Net income

Depreciation and amortization
Interest expense
Income tax expense

| May 31, 2013 | May 31, 2012 | Nov 30, 2012 |
| :--- | :--- | :--- |
| $\$ 407.5$ | $\$ 378.6$ | $\$ 407.8$ |
| 103.9 | 100.4 | 102.8 |
| 54.5 | 54.1 | 54.6 |
| 137.8 | 143.1 | 139.8 |

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| EBITDA | 703.7 | 676.2 | 705.0 |
| :--- | :--- | :--- | :--- |
| Total debt | $\$ 1,326.3$ | $\$ 1,272.1$ | $\$ 1,171.8$ |
| Total debt/EBITDA | 1.88 | 1.88 | 1.66 |

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Our total debt to EBITDA increased as of May 31, 2013 when compared to November 30, 2012 reflecting an increase in short-term borrowings. This higher debt level is due to the WAPC acquisition and the seasonality of our operating cash flows, which are typically higher in the second half of our fiscal year. When comparing total debt to EBITDA as of May 31, 2013 to May 31, 2012, the ratio is flat. The ratio in 2012 was higher than our target range of 1.5 to 1.7 as we were still reducing debt incurred for the 2011 acquisitions.
Most of our cash is denominated in foreign currencies. We manage our worldwide cash requirements by considering available funds among the many subsidiaries through which we conduct our business and the cost effectiveness with which those funds can be accessed. The permanent repatriation of cash balances from certain of our subsidiaries could have adverse tax consequences; however, those balances are generally available without legal restrictions to fund ordinary business operations, capital projects and any possible future acquisitions. At quarter-end May 31, 2013, we temporarily used $\$ 110.6$ million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. At quarter-end May 31, 2012, we temporarily used $\$ 188.5$ million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. During a quarter, our short-term borrowings vary, but are lower at the end of a quarter. The average short-term borrowings outstanding for the six months ended May 31, 2013 and May 31, 2012 were $\$ 388.3$ million and $\$ 456.6$ million, respectively. Total average debt outstanding for the six months ended May 31, 2013 and May 31, 2012 was $\$ 1,393.3$ million and $\$ 1,461.6$ million, respectively.
The reported values of our assets and liabilities are significantly affected by fluctuations in foreign exchange rates between periods. At May 31, 2013, the exchange rates for the Euro, the Polish zloty and Australian dollar were higher than May 31, 2012. At May 31, 2013, the exchange rate for the Euro, the British pound sterling, the Polish zloty, the Canadian dollar and Australian dollar were lower than at November 30, 2012.
U.S. Pension Plan

To reduce the size and potential volatility of its U.S. defined benefit pension plan obligation, we recently offered approximately 3,300 former employees who have deferred vested pension plan benefits a one-time option to receive a lump sum distribution of their benefits in early September 2013. The vested benefit obligation associated with these former employees is approximately $\$ 125$ million, equivalent to about $20 \%$ of the company's benefit obligation for this U.S. plan. Eligible participants have until early August to make their election. If the percentage of benefits distributed through the lump sum option exceeds approximately $40 \%$ of the benefit obligation associated with these former employees, we expect to recognize a one-time, non-cash settlement charge in the fourth quarter of 2013. We estimate this amount to be in a range of $\$ 25$ million to $\$ 45$ million. The lump sum payments will be funded from existing pension plan assets.
Credit and Capital Markets
Cash flows from operating activities are our primary source of liquidity for funding growth, dividends, capital expenditures and share repurchases. We also rely on our revolving credit facilities, or borrowings backed by these facilities, to fund seasonal working capital needs and other general corporate requirements. We generally use these facilities to support our issuance of commercial paper. If the commercial paper market is not available or viable we could borrow directly under our revolving credit facilities. The facilities are made available by syndicates of banks, with various commitments per bank. If any of the banks in these syndicates are unable to perform on their commitments, our liquidity could be impacted, which would reduce our ability to grow through funding of seasonal working capital.
We engage in regular communication with all of the banks participating in our revolving credit facilities. During these communications none of the banks have indicated that they may be unable to perform on their commitments. In addition, we periodically review our banking and financing relationships, considering the stability of the institutions, pricing we receive on services, and other aspects of the relationships. Based on these communications and our monitoring activities, we believe the likelihood of one of our banks not performing on its commitment is remote. We hold investments in equity and debt securities in both our qualified defined benefit pension plans and a rabbi trust for our nonqualified defined benefit pension plan. We estimate total contributions to our pension plans in 2013 of approximately $\$ 48$ million, which compares to $\$ 104.3$ million of contributions in 2012. Future increases or decreases in pension liabilities and required cash contributions are highly dependent on changes in interest rates and the actual return on plan assets.

In September 2013, we have $\$ 250$ million of debt maturing and intend to refinance this with fixed rate notes. In November 2012 and April 2013, we entered into a total of $\$ 100$ million of forward starting interest rate swap agreements to manage a portion of our interest rate risk associated with this anticipated issuance.
We believe that internally generated funds and the existing sources of liquidity under our credit facilities are sufficient to meet current liquidity needs and fund ongoing operations.

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## ACQUISITIONS

Acquisitions are part of our strategy to increase sales and profits. We have a particular interest in emerging markets.
On May 31, 2013, we purchased the assets of Wuhan Asia-Pacific Condiments Co. Ltd. (WAPC), a privately held company based in China, for approximately $\$ 146.7$ million, subject to certain closing adjustments and financed with a combination of cash and debt. Of the total purchase price, $\$ 116.7$ million was paid by the end of the second quarter 2013, and the remaining balance of $\$ 30.0$ million is included in other accrued liabilities in the balance sheet and is payable upon attaining certain post-closing conditions. WAPC manufactures and markets DaQiao and ChuShiLe brand bouillon products, which have a leading position in the central region of China and will be included in our consumer business segment.

See note 2 of the financial statements for further details on this acquisition.

## ACCOUNTING AND DISCLOSURE CHANGES

New accounting pronouncements are issued periodically that affect our current and future operations. See Note 1 of the financial statements for further details of these impacts.

## FORWARD-LOOKING INFORMATION

Certain statements contained in this report, including statements concerning expected performance such as those relating to net sales, earnings, cost savings, acquisitions and brand marketing support, are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as "may," "will," "expect," "should," "anticipate," "believe" and "plan." These statements may relate to iten such as: the expected results of operations of businesses acquired by us, the expected impact of raw materials costs and our pricing actions on our results of operations and gross margins, the expected productivity and working capital improvements, expected trends in net sales and earnings performance and other financial measures, the expectations of pension and postretirement plan contributions and anticipated charges associated with such plans, the holding period and market risks associated with financial instruments, the impact of foreign exchange fluctuations, the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing, our ability to issue additional debt or equity securities, and our expectations regarding purchasing shares of our Common Stock under the existing authorizations.
These and other forward-looking statements are based on management's current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by external factors such as: damage to our reputation or brand name, business interruptions due to natural disasters or similar unexpected events, actions of competitors, customer relationships and financial condition, the ability to achieve expected cost savings and margin improvements, the successful acquisition and integration of new businesses, fluctuations in the cost and availability of raw and packaging materials, changes in regulatory requirements and global economic conditions generally which would include the availability of financing, interest and inflation rates and investment return on retirement plan assets, as well as foreign currency fluctuations, risks associated with our information technology systems and the threat of data breaches or cyber attacks, and other risks described in the Company's filings with the Securities and Exchange Commission. Actual results could differ materially from those projected in the forward-looking statements. We undertake no obligation to update or revise publicly, any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

For information regarding our exposure to certain market risks, see "Market Risk Sensitivity" in the Management's Discussion and Analysis of Financial Condition and Results of Operations above and Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in our Annual Report on Form 10-K for the year ended November 30, 2012. Except as described in Management's Discussion and Analysis of Financial Condition and Results of Operations above, there have been no significant changes in our financial instrument portfolio or market risk exposures since our November 30, 2012 fiscal year end.
ITEM 4. CONTROLS AND PROCEDURES
The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective. No change occurred in our "internal control over financial reporting" (as defined in Rule 13a-15(f)) during our last fiscal quarter which was identified in connection with the evaluation required by Rule 13a-15(a) as materially affecting, or reasonably likely to materially affect, our internal control over financial reporting.

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## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings in which we or our subsidiaries is a party or in which any of our or their property is the subject.

## ITEM 1.A RISK FACTORS

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A to our Annual Report on Form 10-K for the fiscal year ended November 30, 2012.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes our purchases of Common Stock (CS) and Common Stock Non-Voting (CSNV) during the second quarter of 2013:
ISSUER PURCHASES OF EQUITY SECURITIES


As of May 31, 2013, $\$ 45$ million remained of a $\$ 400$ million share repurchase authorization approved by the Board of Directors in June 2010. In April 2013, the Board of Directors authorized a new share repurchase program to purchase up to another $\$ 400$ million of the company's outstanding shares. There is no expiration date for either of our repurchase programs. The timing and amount of any shares repurchased is determined by our management based on its evaluation of market conditions and other factors. The repurchase programs may be suspended or discontinued at any time.
In certain circumstances, we issue shares of CS in exchange for shares of CSNV, or issue shares of CSNV in exchange for shares of CS, in either case pursuant to the exemption from registration provided by Section 3(a)(9) of the Securities Act of 1933, as amended. Typically, these exchanges are made in connection with the administration of our employee benefit plans, executive compensation programs and dividend reinvestment/direct purchase plans. The number of shares issued in an exchange is generally equal to the number of shares received in the exchange, although the number may differ slightly to the extent necessary to comply with the requirements of the Employee Retirement Income Security Act of 1974. During the second quarter of 2013, we issued 386,770 shares of CSNV in exchange for shares of CS and issued 7,231 shares of CS in exchange for shares of CSNV.

## ITEM 4. MINE SAFETY DISCLOSURES

None.

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## ITEM 6. EXHIBITS

The following exhibits are attached or incorporated herein by reference:

Exhibit Number
(3) (i) Articles of Incorporation and By-Laws

Restatement of Charter of McCormick \& Company, Incorporated dated April 16, 1990

Articles of Amendment to Charter of McCormick \& Company, Incorporated dated April 1, 1992

Articles of Amendment to Charter of McCormick \& Company, Incorporated dated March 27, 2003
(ii) By-Laws

By-Laws of McCormick \& Company, Incorporated Amended and Restated on June 26, 2012

Description
Incorporated by reference from Exhibit 4 of
Registration Form S-8, Registration No. 33-39582 as filed with the Securities and Exchange Commission on March 25, 1991.
Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 33-59842 as filed with the Securities and Exchange Commission on March 19, 1993.
Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 333-104084 as filed with the Securities and Exchange Commission on March 28, 2003.

Incorporated by reference from Exhibit 3(ii) of McCormick's Form 10-Q for the quarter ended May 31, 2012, File No. 1-14920, as filed with the Securities and Exchange Commission on July 2, 2012.
(4) Instruments defining the rights of security holders, including indentures
(i) See Exhibit 3 (Restatement of Charter and By-Laws)

Summary of Certain Exchange Rights, incorporated by reference from Exhibit 4.1 of McCormick's Form 10-Q for
(ii) the quarter ended August 31, 2001, File No. 0-748, as filed with the Securities and Exchange Commission on October 12, 2001.
Indenture dated December 5, 2000 between McCormick and SunTrust Bank, incorporated by reference from
(iii) Exhibit 4(iii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003.
Indenture dated December 7, 2007 between McCormick and The Bank of New York, incorporated by reference
(iv) from Exhibit 4.1 of McCormick's Form 8-K dated December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007.
Indenture dated July 8, 2011 between McCormick and U.S. Bank National Association, incorporated by reference (v) from Exhibit 4.1 of McCormick's Form 8-K dated July 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.
(vi) Form of $5.20 \%$ Notes due 2015, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated
${ }^{(\mathrm{vi})}$ December 1, 2005, File No. 0-748, as filed with the Securities and Exchange Commission on December 6, 2005.
(vii) Form of 5.75\% Notes due 2017, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated

December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007. Form of $5.25 \%$ Notes due 2013 (issued pursuant to an Indenture between McCormick and The Bank of New York Mellon, formerly known as The Bank of New York, as trustee, a copy of which was filed with the
(viii)Securities and Exchange Commission as Exhibit 4.1 to McCormick's Form 8-K on December 10, 2007, File No. $0-748$ ), incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated September 3, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on September 4, 2008.

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(ix) Form of $3.90 \%$ Notes due 2021, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated ${ }^{(i x)}{ }_{\text {July 5, }}$ 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.
(10) Material Contracts

McCormick's supplemental pension plan for certain senior and executive officers, amended and restated with an effective date of January 1, 2005, adopted by the Compensation Committee of the Board of Directors on
(i)November 28, 2008, which agreement is incorporated by reference from Exhibit 10(i) of McCormick's 10-K for the fiscal year ended November 30, 2009, File No. 1-14920, as filed with the Securities and Exchange Commission on January 28, 2010.*
The 2001 Stock Option Plan, in which officers and certain other management employees participate, is set forth on
(ii) pages 33 through 36 of McCormick's definitive Proxy Statement dated February 15, 2001, File No. 1-14920, as filed with the Securities and Exchange Commission on February 14, 2001, and incorporated by reference herein.* 2004 Long-Term Incentive Plan, in which officers and certain other management employees participate, is set (iii) forth in Exhibit A of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.* 2004 Directors' Non-Qualified Stock Option Plan, provided to members of McCormick's Board of Directors who
(iv) are not also employees of McCormick, is set forth in Exhibit B of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.*
Directors' Share Ownership Program, provided to members of McCormick's Board of Directors who are not also
(v) employees of McCormick, is set forth on page 28 of McCormick's definitive Proxy Statement dated February 17,
(v) 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.*
Deferred Compensation Plan, as restated on January 1, 2000, and amended on August 29, 2000, September 5, 2000 and May 16, 2003, in which directors, officers and certain other management employees participate, a copy
(vi) of which Plan document and amendments was attached as Exhibit 10(viii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003, and incorporated by reference herein.*
2005 Deferred Compensation Plan, amended and restated with an effective date of January 1, 2005, in which
(vii) directors, officers and certain other management employees participate, which agreement is incorporated by reference from Exhibit 4.1 of McCormick's Form S-8, Registration No. 333-155775, as filed with the Securities and Exchange Commission on November 28, 2008.*
The 2007 Omnibus Incentive Plan, in which directors, officers and certain other management employees participate, is set forth in Exhibit A of McCormick's definitive Proxy Statement dated February 20, 2008, File
reference herein, as amended by Amendment No. 1 thereto, which Amendment is incorporated by reference from Exhibit 10(xi) of McCormick's $10-\mathrm{K}$ for the fiscal year ended November 30, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on January 28, 2009.*

The 2013 Omnibus Incentive Plan, in which directors, officers and certain other management employees
(ix) participate, is incorporated by reference from Exhibit 4.1 of McCormick's Form S-8, Registration No. 333-187703, as filed with the Securities and Exchange Commission on April 3, 2013*
(x)Form of Mid-Term Incentive Program Agreement Filed herewith

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(xi)Form of Restricted Stock Units Agreement Filed herewith
(xii)Form of Restricted Stock Units Agreement for Directors Filed herewith
(xiii)Form of Non-Qualified Stock Option Agreement Filed herewith
(xiv)Form of Non-Qualified Stock Option Agreement for Directors Filed herewith
(31) Rule 13a-14(a)/15d-14(a) Certifications Filed herewith
(32) Section 1350 Certifications Filed herewith
(101) The following financial information from the Quarterly Report on Form 10-Q of McCormick for the quarter ended May 31, 2013, furnished electronically herewith, and formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheet; (ii) Condensed Consolidated Income Statement;
(iii) Condensed Consolidated Cash Flow Statement; and (iv) Notes to the Condensed Consolidated Financial

Statements.**

* Management contract or compensatory plan or arrangement.

McCormick hereby undertakes to furnish to the Securities and Exchange Commission, upon its request, copies of additional instruments of McCormick with respect to long-term debt that involve an amount of securities that do not exceed 10 percent of the total assets of McCormick and its subsidiaries on a consolidated basis, pursuant to Regulation S-K, Item 601(b)(4)(iii)(A).

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

McCORMICK \& COMPANY, INCORPORATED

June 28, 2013

June 28, 2013

By: /s/ Gordon M. Stetz, Jr. Gordon M. Stetz, Jr.
Executive Vice President \& Chief Financial Officer
By: /s/ Kenneth A. Kelly, Jr.
Kenneth A. Kelly, Jr.
Senior Vice President \& Controller

