

MCCORMICK & CO INC  
Form 10-Q  
April 02, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For Quarterly Period February 28, 2013  
Commission File Number 001-14920

McCORMICK & COMPANY, INCORPORATED  
(Exact name of registrant as specified in its charter)

MARYLAND 52-0408290  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

18 Loveton Circle, P. O. Box 6000, 21152-6000  
Sparks, MD (Zip Code)  
(Address of principal executive offices) (410) 771-7301  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer   
Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

|                         | Shares Outstanding<br>February 28, 2013 |
|-------------------------|---|
| Common Stock            | 12,356,041                              |
| Common Stock Non-Voting | 119,548,388                             |

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## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)  
 (in millions except per share amounts)

|   | Three Months Ended |                 |
|---|--------------------|-----------------|
|   | Feb 28,<br>2013    | Feb 29,<br>2012 |
| Net sales   | \$934.4            | \$906.7         |
| Cost of goods sold  | 572.7              | 551.4           |
| Gross profit  | 361.7              | 355.3           |
| Selling, general and administrative expense                           | 249.7              | 242.8           |
| Operating income  | 112.0              | 112.5           |
| Interest expense  | 13.9               | 13.5            |
| Other income, net   | 0.6                | 0.9             |
| Income from consolidated operations before income taxes               | 98.7               | 99.9            |
| Income taxes  | 28.1               | 30.0            |
| Net income from consolidated operations                               | 70.6               | 69.9            |
| Income from unconsolidated operations                                 | 5.4                | 4.6             |
| Net income  | \$76.0             | \$74.5          |
| Earnings per share – basic  | \$0.57             | \$0.56          |
| Average shares outstanding – basic                                    | 132.5              | 133.1           |
| Earnings per share – diluted  | \$0.57             | \$0.55          |
| Average shares outstanding – diluted                                  | 134.0              | 134.5           |
| Cash dividends paid per share   | \$0.34             | \$0.31          |
| See notes to condensed consolidated financial statements (unaudited). |                    |                 |

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McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)  
 (in millions)

|   | Three Months Ended |                 |   |
|---|--------------------|-----------------|---|
|   | Feb 28,<br>2013    | Feb 29,<br>2012 |   |
| Net income  | \$76.0             | \$74.5          |   |
| Net income attributable to non-controlling interest | 0.5                | 0.8             |   |
| Other comprehensive income (loss), net of tax:      |                    |                 |   |
| Unrealized components of pension plans              | 12.9               | 3.0             |   |
| Currency translation adjustments                    | (16.2              | ) 22.8          |   |
| Change in derivative financial instruments          | 4.2                | (1.1            | ) |
| Less: Deferred taxes                                | (4.0               | ) (1.4          | ) |
| Comprehensive income                                | \$73.4             | \$98.6          |   |

See notes to condensed consolidated financial statements (unaudited).

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McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED BALANCE SHEET  
 (in millions)

|   | Feb 28,<br>2013<br>(unaudited) | Feb 29,<br>2012<br>(unaudited) | Nov 30,<br>2012 |
|---|--------------------------------|--------------------------------|-----------------|
| <b>ASSETS</b>   |                                |                                |                 |
| Current Assets  |                                |                                |                 |
| Cash and cash equivalents   | \$68.6                         | \$54.4                         | \$79.0          |
| Trade accounts receivables, net                                       | 403.9                          | 381.1                          | 465.9           |
| Inventories   |                                |                                |                 |
| Finished products   | 299.9                          | 279.4                          | 289.0           |
| Raw materials and work-in-process                                     | 306.6                          | 361.0                          | 326.0           |
|   | 606.5                          | 640.4                          | 615.0           |
| Prepaid expenses and other current assets                             | 132.5                          | 116.9                          | 125.5           |
| Total current assets  | 1,211.5                        | 1,192.8                        | 1,285.4         |
| Property, plant and equipment   | 1,335.2                        | 1,294.0                        | 1,333.1         |
| Less: accumulated depreciation  | (802.7                         | ) (770.6                       | ) (785.8        |
| Property, plant and equipment, net                                    | 532.5                          | 523.4                          | 547.3           |
| Goodwill  | 1,693.0                        | 1,697.4                        | 1,695.3         |
| Intangible assets, net  | 321.3                          | 355.0                          | 323.5           |
| Investments and other assets  | 327.8                          | 311.1                          | 313.9           |
| Total assets  | \$4,086.1                      | \$4,079.7                      | \$4,165.4       |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                           |                                |                                |                 |
| Current Liabilities   |                                |                                |                 |
| Short-term borrowings   | \$201.1                        | \$281.2                        | \$140.3         |
| Current portion of long-term debt                                     | 252.7                          | 1.9                            | 252.3           |
| Trade accounts payable  | 340.2                          | 342.3                          | 375.8           |
| Other accrued liabilities   | 321.5                          | 334.5                          | 419.2           |
| Total current liabilities   | 1,115.5                        | 959.9                          | 1,187.6         |
| Long-term debt  | 776.0                          | 1,028.7                        | 779.2           |
| Other long-term liabilities   | 469.8                          | 398.5                          | 498.4           |
| Total liabilities   | 2,361.3                        | 2,387.1                        | 2,465.2         |
| Shareholders' Equity  |                                |                                |                 |
| Common stock  | 337.6                          | 306.5                          | 332.6           |
| Common stock non-voting   | 584.3                          | 534.4                          | 575.6           |
| Retained earnings   | 948.3                          | 869.0                          | 934.6           |
| Accumulated other comprehensive loss                                  | (163.0                         | ) (35.6                        | ) (159.9        |
| Non-controlling interests   | 17.6                           | 18.3                           | 17.3            |
| Total shareholders' equity  | 1,724.8                        | 1,692.6                        | 1,700.2         |
| Total liabilities and shareholders' equity                            | \$4,086.1                      | \$4,079.7                      | \$4,165.4       |
| See notes to condensed consolidated financial statements (unaudited). |                                |                                |                 |

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McCORMICK & COMPANY, INCORPORATED  
 CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)  
 (in millions)

|  | Three Months Ended |                 |
|--|--------------------|-----------------|
|  | Feb 28,<br>2013    | Feb 29,<br>2012 |
| Cash flows from operating activities   |                    |                 |
| Net income   | \$76.0             | \$74.5          |
| Adjustments to reconcile net income to net cash flow provided by operating activities: |                    |                 |
| Depreciation and amortization  | 26.2               | 25.8            |
| Stock-based compensation   | 2.8                | 2.6             |
| Income from unconsolidated operations  | (5.4)              | (4.6)           |
| Changes in operating assets and liabilities  | (69.8)             | (76.3)          |
| Dividends from unconsolidated affiliates   | 1.8                | 0.5             |
| Net cash flow provided by operating activities   | 31.6               | 22.5            |
| Cash flows from investing activities   |                    |                 |
| Acquisition of business  | (0.8)              | —               |
| Capital expenditures   | (12.4)             | (15.1)          |
| Proceeds from sale of property, plant and equipment                                    | 1.9                | 0.2             |
| Net cash flow used in investing activities   | (11.3)             | (14.9)          |
| Cash flows from financing activities   |                    |                 |
| Short-term borrowings, net   | 60.8               | 64.2            |
| Long-term debt repayments  | (0.4)              | (4.2)           |
| Proceeds from exercised stock options  | 10.5               | 14.4            |
| Common stock acquired by purchase  | (60.2)             | (42.3)          |
| Dividends paid   | (45.1)             | (41.4)          |
| Net cash flow used in financing activities   | (34.4)             | (9.3)           |
| Effect of exchange rate changes on cash and cash equivalents                           | 3.7                | 2.2             |
| (Decrease) increase in cash and cash equivalents                                       | (10.4)             | 0.5             |
| Cash and cash equivalents at beginning of period                                       | 79.0               | 53.9            |
| Cash and cash equivalents at end of period   | \$68.6             | \$54.4          |
| See notes to condensed consolidated financial statements (unaudited).                  |                    |                 |

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### 1. ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all the information and notes required by United States generally accepted accounting principles ("U.S. GAAP") for complete financial statements. In our opinion, the accompanying condensed consolidated financial statements contain all adjustments, which are of a normal and recurring nature, necessary to present fairly the financial position and the results of operations for the interim periods presented. The results of consolidated operations for the three month period ended February 28, 2013 are not necessarily indicative of the results to be expected for the full year. Historically, our net sales, net income and cash flow from operations are lower in the first half of the fiscal year and increase in the second half. The typical increase in net sales, net income and cash flow from operations in the second half of the year is largely due to the consumer business cycle in the U.S., where customers typically purchase more products in the fourth quarter due to the Thanksgiving and Christmas holiday seasons.

For further information, refer to the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended November 30, 2012.

#### Accounting and Disclosure Changes

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2013-02 Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This guidance is intended to provide disclosure on items reclassified out of accumulated other comprehensive income either in the notes or parenthetically on the face of the income statement. Early adoption is permitted, however we have not currently elected to early adopt this standard. We do not expect any material impact on our financial statements from adoption.

In June 2011, the FASB issued Accounting Standards Update No. 2011-05 Comprehensive Income (Topic 220): Presentation of Comprehensive Income. This guidance is intended to increase the prominence of other comprehensive income in financial statements by presenting it in either a single statement or two-statement approach. We adopted this new accounting pronouncement with our first quarter of 2013 and included a Consolidated Statement of Comprehensive Income in this filing.

### 2. ACQUISITIONS

In August 2012, we signed an agreement to purchase the assets of Wuhan Asia-Pacific Condiments Co. Ltd. (WAPC), a privately held company based in China. The completion of the acquisition is expected to occur in mid-2013, subject to regulatory approval. WAPC manufactures and markets DaQiao and ChuShiLe brand bouillon products, which have a leading position in the central region of China. At the time of the execution of the agreement, annual sales of WAPC were approximately \$115 million, which will be included in our consumer business segment following completion of the acquisition. We have agreed to acquire WAPC for approximately \$141 million, subject to certain closing adjustments. During the first quarter of 2013, we made a \$0.8 million deposit with WAPC related to this acquisition.

### 3. FINANCIAL INSTRUMENTS

We use derivative financial instruments to enhance our ability to manage risk, including foreign currency and interest rate exposures, which exist as part of our ongoing business operations. We do not enter into contracts for trading

purposes, nor are we a party to any leveraged derivative instruments. The use of derivative financial instruments is monitored through regular communication with senior management and the use of written guidelines.

As of February 28, 2013, the maximum time frame for our foreign exchange forward contracts is 9 months. For all derivatives, the net amount of accumulated other comprehensive income expected to be reclassified in the next 12 months is \$0.8 million as an increase to earnings.



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All derivatives are recognized at fair value in the balance sheet and recorded in either current or noncurrent other assets or other accrued liabilities or other long-term liabilities depending upon nature and maturity.

The following table discloses the fair values of derivative instruments on our balance sheet (in millions):

| As of February 28, 2013    | Asset Derivatives      |                 |            | Liability Derivatives     |                 |            |
|----------------------------|------------------------|-----------------|------------|---------------------------|-----------------|------------|
|                            | Balance Sheet Location | Notional Amount | Fair Value | Balance Sheet Location    | Notional Amount | Fair Value |
| Interest rate contracts    | Other current assets   | \$ 150.0        | \$ 15.4    |                           | —               | —          |
| Foreign exchange contracts | Other current assets   | 113.9           | 2.3        | Other accrued liabilities | \$ 76.4         | \$ 1.4     |
| Total                      |                        |                 | \$ 17.7    |                           |                 | \$ 1.4     |
| As of February 29, 2012    | Asset Derivatives      |                 |            | Liability Derivatives     |                 |            |
|                            | Balance Sheet Location | Notional Amount | Fair Value | Balance Sheet Location    | Notional Amount | Fair Value |
| Interest rate contracts    | Other current assets   | \$ 100.0        | \$ 17.4    |                           | —               | —          |
| Foreign exchange contracts | Other current assets   | 91.8            | 1.3        | Other accrued liabilities | \$ 45.5         | \$ 1.0     |
| Total                      |                        |                 | \$ 18.7    |                           |                 | \$ 1.0     |
| As of November 30, 2012    | Asset Derivatives      |                 |            | Liability Derivatives     |                 |            |
|                            | Balance Sheet Location | Notional Amount | Fair Value | Balance Sheet Location    | Notional Amount | Fair Value |
| Interest rate contracts    | Other current assets   | \$ 100.0        | \$ 16.7    | Other accrued liabilities | \$ 50.0         | \$ 0.1     |
| Foreign exchange contracts | Other current assets   | 123.1           | 0.9        | Other accrued liabilities | 65.7            | 1.9        |
| Total                      |                        |                 | \$ 17.6    |                           |                 | \$ 2.0     |

The following tables disclose the impact of derivative instruments on our other comprehensive income (OCI), accumulated other comprehensive income (AOCI) and our income statement for the three month periods ending February 28, 2013 and February 29, 2012 (in millions):

## Fair Value Hedges

| Derivative                                   | Income statement location | Expense                                  |  |
|--|---------------------------|--|--|
|  |                           | For the 3 months ended February 28, 2013 | For the 3 months ended February 29, 2012 |
| Interest rate contracts                      | Interest expense          | \$ 1.2                                   | \$ 1.2                                   |
| Cash Flow Hedges –<br>For the 3 months ended |                           |  |  |

| Derivative | Gain or (Loss) recognized in OCI | Income statement location | Gain or (Loss) reclassified from AOCI |
|------------|----------------------------------|---------------------------|---------------------------------------|
|            |                                  |                           |                                       |

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|                            | Feb 28, 2013 | Feb 29, 2012 |                         | Feb 28, 2013 | Feb 29, 2012 |
|----------------------------|--------------|--------------|-------------------------|--------------|--------------|
| Interest rate contracts    | \$1.2        | \$—          | Interest<br>expense     | \$(0.3       | ) \$(0.3     |
| Foreign exchange contracts | 1.5          | (0.9         | ) Cost of goods<br>sold | (0.5         | ) 0.4        |
| Total                      | \$2.7        | \$(0.9       | )                       | \$(0.8       | ) \$0.1      |

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The amount of gain or loss recognized in income on the ineffective portion of derivative instruments is not material. The amounts noted in the tables above for OCI do not include any adjustments for the impact of deferred income taxes.

## 4. FAIR VALUE MEASUREMENTS

Fair value can be measured using valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Accounting standards utilize a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.

Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

Our population of financial assets and liabilities subject to fair value measurements on a recurring basis are as follows (in millions):

|                                     | Fair Value | Fair value measurements using fair value hierarchy |         |         |
|-------------------------------------|------------|--|---------|---------|
|                                     |            | Level 1  | Level 2 | Level 3 |
| As of February 28, 2013             |            |  |         |         |
| Assets                              |            |  |         |         |
| Cash and cash equivalents           | \$68.6     | \$68.6   | \$—     | \$—     |
| Insurance contracts                 | 75.7       | —  | 75.7    | —       |
| Bonds & other long-term investments | 13.9       | 13.9   | —       | —       |
| Interest rate derivatives           | 15.4       | —  | 15.4    | —       |
| Foreign currency derivatives        | 2.3        | —  | 2.3     | —       |
| Total                               | \$175.9    | \$82.5   | \$93.4  | \$—     |
| Liabilities                         |            |  |         |         |
| Foreign currency derivatives        | \$1.4      | \$—  | \$1.4   | \$—     |

|                                     | Fair Value | Fair value measurements using fair value hierarchy |         |         |
|-------------------------------------|------------|--|---------|---------|
|                                     |            | Level 1  | Level 2 | Level 3 |
| As of February 29, 2012             |            |  |         |         |
| Assets                              |            |  |         |         |
| Cash and cash equivalents           | \$54.4     | \$54.4   | \$—     | \$—     |
| Insurance contracts                 | 62.9       | —  | 62.9    | —       |
| Bonds & other long-term investments | 13.9       | 13.9   | —       | —       |
| Interest rate derivatives           | 17.4       | —  | 17.4    | —       |
| Foreign currency derivatives        | 1.3        | —  | 1.3     | —       |
| Total                               | \$149.9    | \$68.3   | \$81.6  | \$—     |
| Liabilities                         |            |  |         |         |
| Foreign currency derivatives        | \$1.0      | \$—  | \$1.0   | —       |



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|                                     | Fair Value     | Fair value measurements using fair value hierarchy |               |            |
|-------------------------------------|----------------|--|---------------|------------|
|                                     |                | As of November 30, 2012                            |               |            |
|                                     |                | Level 1  | Level 2       | Level 3    |
| <b>Assets</b>                       |                |  |               |            |
| Cash and cash equivalents           | \$79.0         | \$79.0   | \$—           | \$—        |
| Insurance contracts                 | 72.5           | —  | 72.5          | —          |
| Bonds & other long-term investments | 13.6           | 13.6   | —             | —          |
| Interest rate derivatives           | 16.7           | —  | 16.7          | —          |
| Foreign currency derivatives        | 0.9            | —  | 0.9           | —          |
| <b>Total</b>                        | <b>\$182.7</b> | <b>\$92.6</b>                                      | <b>\$90.1</b> | <b>\$—</b> |
| <b>Liabilities</b>                  |                |  |               |            |
| Foreign currency derivatives        | \$1.9          | \$—  | \$1.9         | \$—        |
| Interest rate derivatives           | 0.1            | —  | 0.1           | —          |
| <b>Total</b>                        | <b>\$2.0</b>   | <b>\$—</b>   | <b>\$2.0</b>  | <b>\$—</b> |

The fair values of insurance contracts are based upon the underlying values of the securities in which they are invested and are from quoted market prices from various stock and bond exchanges for similar type assets. The fair values of bonds and other long-term investments are based on quoted market prices from various stock and bond exchanges. The fair values for interest rate and foreign currency derivatives are based on values for similar instruments using models with market based inputs.

## 5. EMPLOYEE BENEFIT AND RETIREMENT PLANS

The following table presents the components of our pension expense of the defined benefit plans for the three months ended February 28, 2013 and February 29, 2012 (in millions):

|                                     | United States |              | International |              |
|-------------------------------------|---------------|--------------|---------------|--------------|
|                                     | 2013          | 2012         | 2013          | 2012         |
| <b>Defined benefit plans</b>        |               |              |               |              |
| Service cost                        | \$5.8         | \$4.4        | \$2.3         | \$1.7        |
| Interest costs                      | 7.8           | 8.0          | 3.2           | 3.1          |
| Expected return on plan assets      | (10.4         | ) (9.5       | ) (4.4        | ) (4.0       |
| Amortization of prior service costs | —             | —            | 0.1           | 0.1          |
| Recognized net actuarial loss       | 7.4           | 4.5          | 1.4           | 0.9          |
| <b>Total pension expense</b>        | <b>\$10.6</b> | <b>\$7.4</b> | <b>\$2.6</b>  | <b>\$1.8</b> |

During the three months ended February 28, 2013 and February 29, 2012, we made \$35.1 million and \$52.7 million, respectively, in total contributions to our pension plans. Total contributions to our pension plans in fiscal year 2012 were \$104.3 million.

The following table presents the components of our other postretirement benefits expense (in millions):

|   | Three months ended |              |
|---|--------------------|--------------|
|   | Feb 28, 2013       | Feb 29, 2012 |
| <b>Other postretirement benefits</b>      |                    |              |
| Service cost                              | \$1.3              | \$1.1        |
| Interest costs                            | 1.0                | 1.2          |
| Amortization of prior service costs       | (0.3               | ) (1.0       |
| Amortization of losses                    | 0.4                | —            |
| <b>Total other postretirement expense</b> | <b>\$2.4</b>       | <b>\$1.3</b> |



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## 6. STOCK-BASED COMPENSATION

We have three types of stock-based compensation awards: restricted stock units (RSUs), stock options and company stock awarded as part of our mid-term incentive program (MTIP). The following table sets forth the stock-based compensation recorded in selling, general and administrative (SG&A) expense (in millions):

|                                  | Three months ended |              |
|----------------------------------|--------------------|--------------|
|                                  | Feb 28, 2013       | Feb 29, 2012 |
| Stock-based compensation expense | \$2.8              | \$2.6        |

Our 2013 annual grant of stock options and RSUs are expected to occur in the second quarter, similar to the 2012 annual grant.

The following is a summary of all stock option activity for the three months ended February 28, 2013 and February 29, 2012:

|                                    | 2013             |                                 | 2012             |                                 |
|------------------------------------|------------------|---------------------------------|------------------|---------------------------------|
| (shares in millions)               | Number of Shares | Weighted-Average Exercise Price | Number of Shares | Weighted-Average Exercise Price |
| Outstanding at beginning of period | 5.1              | \$40.06                         | 6.6              | \$34.98                         |
| Exercised                          | (0.5             | ) 29.96                         | (0.7             | ) 27.57                         |
| Outstanding at end of the period   | 4.6              | 41.15                           | 5.9              | 35.80                           |
| Exercisable at end of the period   | 2.2              | \$36.10                         | 3.6              | \$33.12                         |

As of February 28, 2013 the intrinsic value (the difference between the exercise price and the market price) for all options outstanding was \$119.0 million and for exercisable options was \$70.1 million. The total intrinsic value of all options exercised during the three months ended February 28, 2013 and February 29, 2012 was \$17.1 million and \$14.9 million, respectively.

The following is a summary of all of our RSU activity for the three months ended February 28, 2013 and February 29, 2012:

|                                    | 2013             |  | 2012             |  |
|------------------------------------|------------------|--|------------------|--|
| (shares in thousands)              | Number of Shares | Weighted-Average Grant-Date Fair Value | Number of Shares | Weighted-Average Grant-Date Fair Value |
| Outstanding at beginning of period | 192              | \$49.65                                | 233              | \$43.23                                |
| Forfeited                          | (1               | ) 51.75                                | (3               | ) 44.20                                |
| Outstanding at end of period       | 191              | \$49.63                                | 230              | \$43.22                                |

The following is a summary of the MTIP award activity for the three months ended February 28, 2013 and February 29, 2012:

|                                    | 2013             |  | 2012             |  |
|------------------------------------|------------------|--|------------------|--|
| (shares in thousands)              | Number of Shares | Weighted-Average Grant-Date Fair Value | Number of Shares | Weighted-Average Grant-Date Fair Value |
| Outstanding at beginning of period | 240              | \$46.63                                | 120              | \$44.47                                |
| Granted                            | 94               | 64.74                                  | 120              | 48.78                                  |
| Outstanding at end of period       | 334              | \$51.73                                | 240              | \$46.63                                |





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## 7. INCOME TAXES

Other than additions for current year tax positions, there were no significant changes to unrecognized tax benefits during the three months ended February 28, 2013.

Income taxes for the three months ended February 28, 2013 include \$1.2 million of discrete tax benefits due to the recognition of a 2012 U.S. research tax credit. A new law was enacted in 2013 that retroactively granted the credit in 2012. There were no discrete tax adjustments in the first quarter of 2012.

## 8. EARNINGS PER SHARE AND STOCK ISSUANCE

The following table sets forth the reconciliation of average shares outstanding (in millions):

|  | Three months ended |              |
|--|--------------------|--------------|
|  | Feb 28, 2013       | Feb 29, 2012 |
| Average shares outstanding – basic               | 132.5              | 133.1        |
| Effect of dilutive securities:                   |                    |              |
| Stock options/Restricted Stock Units (RSUs)/MTIP | 1.5                | 1.4          |
| Average shares outstanding – diluted             | 134.0              | 134.5        |

The following table sets forth the stock options and RSUs for the three months ended February 28, 2013 and February 29, 2012 which were not considered in our earnings per share calculation since they were anti-dilutive.

|                          | Three months ended |              |
|--------------------------|--------------------|--------------|
|                          | Feb 28, 2013       | Feb 29, 2012 |
| Anti-dilutive securities | —                  | 0.4          |

The following table sets forth the common stock activity for the three months ended February 28, 2013 and February 29, 2012 under the Company's stock option and employee stock purchase plans and the repurchases of common stock under its stock repurchase program (in millions):

|  | Three months ended |              |
|--|--------------------|--------------|
|  | Feb 28, 2013       | Feb 29, 2012 |
| Shares issued under stock option, employee stock purchase plans and RSUs | 0.4                | 0.5          |
| Shares repurchased in connection with the stock repurchase program       | 0.9                | 0.8          |

As of February 28, 2013, \$77 million remained of the \$400 million share repurchase authorization that was authorized by the Board of Directors in June 2010.

## 9. COMPREHENSIVE INCOME

The following table sets forth the components of accumulated other comprehensive income, net of tax where applicable (in millions):

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|   | February 28,<br>2013 | February 29,<br>2012 | November 30,<br>2012 |
|---|----------------------|----------------------|----------------------|
| Foreign currency translation adjustment                       | \$150.1              | \$203.7              | \$166.3              |
| Unrealized gain (loss) on foreign currency exchange contracts | 0.3                  | —                    | (1.6)                |
| Unamortized value of settled interest rate swaps              | (2.8)                | (4.9)                | (4.1)                |
| Pension and other postretirement costs                        | (310.6)              | (234.4)              | (320.5)              |
| Accumulated other comprehensive loss                          | \$(163.0)            | \$(35.6)             | \$(159.9)            |

## 10. BUSINESS SEGMENTS

We operate in two business segments: consumer and industrial. The consumer and industrial segments manufacture, market and distribute spices, herbs, seasoning mixes, condiments and other flavorful products throughout the world. Our consumer segment sells to retail outlets, including grocery, mass merchandise, warehouse clubs, discount and drug stores under the “McCormick” brand and a variety of brands around the world, including “Lawry’s”, “Zatarain’s”, “Simply Asia”, “Thai Kitchen”, “Ducros”, “Vahine”, “Schwartz”, “Club House”, “Kamis” and “Kohinoor”. Our industrial segment sells to food manufacturers and the foodservice industry both directly and indirectly through distributors.

In each of our segments, we produce and sell many individual products which are similar in composition and nature. With their primary attribute being flavor, we regard the products within each of our segments to be fairly homogenous. It is impracticable to segregate and identify sales and profits for individual product lines.

We measure segment performance based on operating income. Although the segments are managed separately due to their distinct distribution channels and marketing strategies, manufacturing and warehousing are often integrated to maximize cost efficiencies. We do not segregate jointly utilized assets by individual segment for internal reporting, evaluating performance or allocating capital. Because of manufacturing integration for certain products within the segments, products are not sold from one segment to another but rather inventory is transferred at cost. Intersegment sales are not material.

|                                       | Consumer | Industrial<br>(in millions) | Total   |
|---------------------------------------|----------|-----------------------------|---------|
| Three months ended February 28, 2013  |          |                             |         |
| Net sales                             | \$569.8  | \$364.6                     | \$934.4 |
| Operating income                      | 87.7     | 24.3                        | 112.0   |
| Income from unconsolidated operations | 4.5      | 0.9                         | 5.4     |
| Three months ended February 29, 2012  |          |                             |         |
| Net sales                             | \$534.2  | \$372.5                     | \$906.7 |
| Operating income                      | 81.4     | 31.1                        | 112.5   |
| Income from unconsolidated operations | 3.8      | 0.8                         | 4.6     |

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW

## Our Business

We are a global leader in flavor, with the manufacturing, marketing and distribution of spices, seasoning mixes, condiments and other flavorful products to the entire food industry. Customers range from retail outlets and food manufacturers to food service businesses. Our major sales, distribution and production facilities are located in North America and Europe. Additional facilities are based in China, Australia, Mexico, India, Singapore, Central America, Thailand and South Africa. Annually, approximately 40% of our sales have been outside of the United States. We operate in two business segments, consumer and industrial. Consistent with market conditions in each segment, our consumer business has a higher overall profit margin than our industrial business. In 2012, the consumer business contributed 60% of sales and 79% of operating income and the industrial business contributed 40% of sales and 21% of operating income. Across both segments, we have the customer base and product breadth to participate in all types of eating occasions, whether it is cooking at home, dining out, purchasing a quick service meal or enjoying a snack. We offer consumers a range of products from premium to value-priced.

## Our Strategy and Outlook

Our strategy is straightforward – we invest in the business to drive sales and profits and fund these investments with cost savings from our Comprehensive Continuous Improvement (CCI) program. This simple strategy has been the driver of our success and is our plan for growth in the future.

Increasing Sales and Profits – Our long-term goals are to grow sales 4 to 6%, increase operating income 7 to 9% and increase earnings per share 9 to 11%. Long-term, we expect to achieve mid-single digit sales growth with one-third from category growth, share gains and new distribution, one-third from product innovation and one-third from acquisitions. In 2013, sales are projected to grow 3% to 5% in local currency, due primarily to higher volume and product mix. We have a robust pipeline of new products for 2013 that includes new varieties of seasonings blends, grilling products, dessert items and authentic ethnic meals. Plans for increased digital marketing activity and other brand support are designed to build consumer awareness and drive volume. We expect the impact of pricing and currency on 2013 sales to be minimal, and there is no impact from acquisitions in our guidance. We are projecting a 50 basis point increase in gross margin, mostly from expected CCI cost savings. Earnings per share are projected to be between \$3.15 and \$3.23, which reflects an underlying double-digit growth rate driven by higher sales and the CCI cost savings, offset in part by a year-on-year increase in the tax rate and an increase of \$22 million in retirement benefit expenses. In addition to increased sales and profit, our business generates strong cash flow (we generated \$455 million in cash flow from operations in 2012). Long-term, we expect higher cash flow and more efficient asset utilization as we anticipate growth in net income and further reductions in our working capital. We are increasing shareholder return with consistent dividend payments. We have paid dividends every year since 1925 and increased the dividend in each of the past 27 years.

Investing in the Business – We are investing in our consumer business with new products, new packaging and greater marketing support. In 2012, we increased brand marketing by \$11 million, or 6%, over the prior year to support additional digital marketing, which is one of our highest return investments in brand marketing support. We have planned increases of incremental brand marketing support in 2013 in-line with our sales growth and this includes further increases in digital marketing and support for new product launches

As an industry leader, McCormick brings innovative ideas to consumer and to industrial customers. We have a great line up of new products for our consumer business in 2013. Innovation continues to be one of the best ways to distinguish our brands from private label and other competition. Early in 2013 we introduced more than 25 new products in the U.S., including new varieties of GrillMates, Perfect Pinch, Recipe Inspirations and Recipe Mixes. We are also introducing Zatarain's rice mixes in a convenient microwavable pouch and a line of frozen Thai Kitchen single-serve entrees. In Canada, we are launching a range of recipe mixes to easily prepare authentic Chinese and Philippine dishes. We are expanding our range of Vahiné dessert items, adding new extracts, decorations, toppings and baking mixes in France. In Poland, we are introducing 8 recipe mixes and 4 Bag'n Season items under the Kamis

brand. In Australia, we are introducing a new packaging format with liquid marinade in a bag. Our first new products for Kohinoor in India include a convenient mix of Rice 'n Spice and a "2 Minute Meal kit." On the industrial side of our business, we have a solid pipeline of new flavors and seasonings aligned with our customers' new product launch plans.

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Customers often turn to McCormick for great taste as they work to improve the health profile of their products. Through the McCormick Science Institute, founded by McCormick in 2007, we are funding the advancement of scientific knowledge of the potential health benefits of culinary spices and herbs. This institute is also committed to educating consumers, nutritionists and dietitians about these potential health benefits. In 2012, we added creative and sensory facilities in Mexico and South Africa, and completed new flavor labs in the U.S. and U.K. Early in 2013, we opened a new Asian center for technical innovation in China, similar to our centers for North America and EMEA, where we are developing on-trend, consumer preferred products.

Through acquisitions we are adding leading brands to extend our reach into new geographic regions where we currently have little or no distribution. We have a particular interest in emerging markets that offer high growth potential, such as India and China. In 2012, we announced an agreement to acquire Wuhan Asia-Pacific Condiments Co. Ltd in China that we expect to complete in mid-2013. In our developed markets, we are seeking consumer brands that have a defensible market position and meet a growing consumer trend.

Cost Savings from CCI – CCI is our ongoing initiative to improve productivity and reduce costs throughout the company. With CCI, each business unit develops cost reduction opportunities and sets specific goals. Our projects fall into the areas of cost optimization, cost avoidance and productivity that includes streamlining processes. However, the only amounts we report are actual cost reductions where costs have decreased from the prior year. CCI cost savings totaled \$56 million in 2012, of which \$39 million lowered cost of goods sold. In 2013, CCI-related cost savings are expected to reach at least \$45 million, with a large portion impacting our cost of goods sold.

As we progress through the year, material cost inflation is expected to moderate to about 3% in 2013, compared to a high single-digit increase in 2012. We anticipate that this increase will be offset in part by the cost savings from our CCI program.

## RESULTS OF OPERATIONS - COMPANY

| (in millions)       | Three months ended |              |   |  |
|---------------------|--------------------|--------------|---|--|
|                     | Feb 28, 2013       | Feb 29, 2012 |   |  |
| Net sales           | \$934.4            | \$906.7      |   |  |
| Percent increase    | 3.1                | % 15.8       | % |  |
| Gross profit        | \$361.7            | \$355.3      |   |  |
| Gross profit margin | 38.7               | % 39.2       | % |  |

The sales increase of 3.1% for the first quarter of 2013 included a 0.5% favorable impact from foreign currency exchange rates. Excluding the foreign currency impact, we grew sales 2.6%. This increase was mostly the result of pricing actions, which added 1.8% to net sales, taken in response to increased raw and packaging material costs. Volume and product mix rose 0.8% when compared to the prior year period, although the rate of growth varied across the two business segments. For the consumer business, sales increased 6.7%, which included a 0.4% favorable impact from foreign exchange rates. Volume and product mix added 4.7% driven largely by brand marketing programs, product innovation and new distribution, with increases in each of the three geographic regions. Pricing actions added 1.6% to consumer net sales. For the industrial business, net sales decreased 2.1%, which included a 0.7% favorable impact from foreign exchange rates. Pricing actions added 2.2% to industrial net sales, while volume and product mix declined 5.0% due largely to lower demand from quick service restaurants in the Americas and the Asia/Pacific region.

Gross profit for the first quarter of 2013 increased by 1.8% over the comparable period from last year, however our gross profit margin declined by 50 basis points. The major reason for the gross profit margin decline was material cost inflation. While we had a favorable mix of businesses with our consumer business growing faster than our industrial business, this was partially offset by unfavorable business mix in our industrial segment. We expect material cost inflation of about 3% in fiscal 2013, down from a high single digit rate of increase in 2012. As material costs inflation

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is anticipated to ease in the upcoming quarters, we expect gross profit margin to also improve.

| (in millions)                                    | Three months ended |              |  |   |
|--|--------------------|--------------|--|---|
|  | Feb 28, 2013       | Feb 29, 2012 |  |   |
| Selling, general & administrative expense (SG&A) | \$249.7            | \$242.8      |  |   |
| Percent of net sales                             | 26.7               | % 26.8       |  | % |

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SG&A as a percentage of net sales decreased 0.1% for the first quarter of 2013 as compared to the first quarter of 2012. Brand marketing support was \$3.9 million lower in first quarter of 2013 as compared the same period from the prior year. In the first quarter of 2012, we increased brand marketing support \$9.0 million. In addition, first quarter 2013 SG&A included an increase in retirement benefit expense, partially offset by cost savings from our CCI program.

| (in millions)               | Three months ended |              |
|-----------------------------|--------------------|--------------|
|                             | Feb 28, 2013       | Feb 29, 2012 |
| Interest expense            | \$13.9             | \$13.5       |
| Other (expense) income, net | 0.6                | 0.9          |

The impact of lower average debt balances in 2013 compared to 2012 was more than offset by the impact of higher interest rates for 2013 compared to 2012, leading to a \$0.4 million increase in interest expense for the first quarter of 2013.

| (in millions)   | Three months ended |              |   |
|---|--------------------|--------------|---|
|   | Feb 28, 2013       | Feb 29, 2012 |   |
| Income from consolidated operations before income taxes | \$98.7             | \$99.9       |   |
| Income taxes  | 28.1               | 30.0         |   |
| Effective tax rate                                      | 28.5               | % 30.0       | % |

Income taxes for the three months ended February 28, 2013 include \$1.2 million of discrete tax benefits due to the recognition of a 2012 U.S. research tax credit. A new law was enacted in 2013 that retroactively granted the credit for 2012. There were no discrete tax adjustments for the first quarter of 2012. We expect our tax rate for the next three quarters of 2013 to be approximately 29.5%.

| (in millions)                         | Three months ended |              |
|---------------------------------------|--------------------|--------------|
|                                       | Feb 28, 2013       | Feb 29, 2012 |
| Income from unconsolidated operations | \$5.4              | \$4.6        |

Income from unconsolidated operations for the first quarter of 2013 increased \$0.8 million, or 17%, compared to the same period in 2012. Our joint venture in Mexico grew sales 15%, which contributed to the increase in income from unconsolidated operations and we also had improved performance with our Eastern joint venture in India.

The following table outlines the major components of the change in diluted earnings per share from 2012 to 2013:

|                                   | Three months ended<br>February, |
|-----------------------------------|---------------------------------|
| 2012 Earnings per share – diluted | \$0.55                          |
| Effect of lower tax rate          | 0.01                            |
| Higher unconsolidated income      | 0.01                            |
| 2013 Earnings per share – diluted | \$0.57                          |

## RESULTS OF OPERATIONS - SEGMENTS

## CONSUMER BUSINESS

| (in millions)           | Three months ended |              |   |
|-------------------------|--------------------|--------------|---|
|                         | Feb 28, 2013       | Feb 29, 2012 |   |
| Net sales               | \$569.8            | \$534.2      |   |
| Percent growth          | 6.7                | % 17.6       | % |
| Operating income        | 87.7               | 81.4         |   |
| Operating income margin | 15.4               | % 15.2       | % |

The 6.7% increase in sales in the first quarter of 2013 as compared to the first quarter of 2012 included a 0.4% favorable impact from foreign currency rates. Excluding the foreign currency impact, we grew sales 6.3%, with higher volume and product mix of 4.7% and increased pricing of 1.6%.





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In the Americas, sales increased 6.9% in the first quarter of 2013, compared to the first quarter of 2012, including a 0.2% increase due to favorable foreign exchange rates. Excluding the foreign exchange impact, we grew sales 6.7%, with 6.2% from higher volume and product mix and 0.5% from pricing actions. We grew sales with consumer marketing, promotional activity and in-store merchandising for spices, herbs and seasonings in both the U.S. and Canada. Product innovation led to an increase in sales of Grill Mates and recipe mixes, as well as Zatarain's and Simply Asia brand products. This strong start to the year follows a slight decline in the fourth quarter of 2012 due to changes in retail trade inventory as well as some supply chain disruptions related to Hurricane Sandy.

First quarter of 2013 sales in EMEA increased 3.7% compared to the first quarter of 2012, including a favorable impact of 1.4% from foreign exchange rates. Favorable volume and product mix increased sales by 1.3% while the impact from higher pricing added 1.0%. Our growth initiatives led to volume and product mix increases with Vahiné dessert items and Ducros herbs, spices and seasonings in France, Schwartz brand recipe mixes in the UK and new distribution for Kamis products in Russia. These gains were offset in part by a modest sales decline in smaller markets.

In the Asia/Pacific region, sales increased 13.3% in the first quarter of 2013, compared to the first quarter of 2012, with a 1.4% decrease coming from unfavorable foreign exchange rates. Excluding the foreign currency impact, we grew sales 14.7% with 9.7% from pricing actions and 5.0% from higher volume and product mix. These results were largely due to a 19.6% increase in volume and product mix in China driven by revitalized packaging design, expanded advertising and sales execution. In addition, sales for the Koohinor brand in India grew 19.2% in local currency. This was the net impact of significant pricing in response to a steep rise in the cost of basmati rice, offset in part by reduced volume and product mix.

First quarter of 2013 operating income for our consumer business increased \$6.3 million, or 7.8%, compared to the first quarter of 2012, driven primarily by higher sales. Pricing actions together with our CCI cost savings continue to provide an offset to the impact of higher material costs and retirement benefit expenses.

## INDUSTRIAL BUSINESS

| (in millions)           | Three months ended |              |        |
|-------------------------|--------------------|--------------|--------|
|                         | Feb 28, 2013       | Feb 29, 2012 |        |
| Net sales               | \$364.6            | \$372.5      |        |
| Percent increase        | (2.1               | )%           | 13.4 % |
| Operating income        | 24.3               | 31.1         |        |
| Operating income margin | 6.7                | % 8.3        | %      |

The 2013 first quarter sales decrease of 2.1% from the first quarter of 2012 includes a favorable foreign exchange rate impact of 0.7%. Excluding the impact of foreign currency, sales decreased 2.8%. Lower volume and product mix decreased sales by 5.0%, partially offset by higher pricing which added 2.2% to sales.

In the Americas, sales decreased 2.9%, which included a favorable impact of 0.6% from foreign currency rates. Lower volume and product mix reduced sales by 6.1%, partially offset by higher pricing which added 2.6% to sales. This volume and product mix decrease in the first quarter of 2013 follows an increase of 8.4% in the first quarter of 2012.

During the first quarter of 2013, sales of branded food service products were flat, sales to food manufacturers were down slightly and sales to our top quick service restaurants declined more significantly. We expect this weakness with quick service restaurants to begin to improve in the next few quarters as we get better traction with new product activity. The new product pipeline in 2013 for food manufacturers includes seasonings for snacks and meals.

Our first quarter of 2013 industrial sales result in EMEA was another consecutive quarter of strong sales growth. EMEA industrial sales increased 7.4%, or 7.1% excluding a slight impact from favorable foreign exchange rates.

Volume and product mix was the primary driver, accounting for a 5.3% increase, while pricing actions added 1.8% to sales for the quarter. This increase was led by demand from quick service restaurants in this region which grew throughout 2012 and continued into the first quarter of 2013. This growth was broad-based with products supplied by facilities in the U.K., South Africa and Turkey.

In the Asia/Pacific region, industrial sales decreased 11.7% in the first quarter of 2013 compared to the first quarter of 2012, which included a favorable foreign exchange rate impact of 1.4%. Excluding this impact of foreign currency, sales decreased 13.1%, with virtually all of the decrease attributable to lower volume and product mix. This region was affected by decreased

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sales to U.S. based quick service restaurant in China, which were affected by lower consumer traffic from well-publicized reports on chicken in the first part of 2013. This sales pressure is expected to improve in the upcoming quarters.

For the first quarter of 2013, operating income for the industrial business decreased \$6.8 million, or 22% compare to the first quarter of 2012. Lower sales, higher material costs, an unfavorable mix across regions and increased retirement benefit expenses led to a reduction in operating income, offset in part by CCI-related cost savings and a partial recovery of a charge for out-of-specification materials that was recognized in 2012.

**MARKET RISK SENSITIVITY****Foreign Exchange Risk**

We utilize foreign currency exchange contracts to enhance our ability to manage foreign currency exchange risk. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges.

The following table sets forth the notional values and unrealized gain or (loss) of the portfolio of our forward foreign currency contracts (in millions):

|                        | February 28,<br>2013 | February 29,<br>2012 | November 30,<br>2012 |
|------------------------|----------------------|----------------------|----------------------|
| Notional value         | \$190.3              | \$137.3              | \$188.8              |
| Unrealized (loss) gain | 0.9                  | 0.3                  | (1.0 )               |

The quarterly fluctuation in notional value is a result of our decisions on foreign currency exposure coverage, based on our foreign currency exposures.

**Interest Rate Risk**

We manage our interest rate exposure by entering into both fixed and variable rate debt arrangements. In addition, we use interest rate swaps to minimize worldwide financing costs and to achieve a desired mix of fixed and variable rate debt. We do not enter into contracts for trading purposes, nor are we a party to any leveraged derivative instrument and all derivatives are designated as hedges. As of February 28, 2013, we had a total of \$150 million, notional value, of interest rate swap contracts outstanding. The fair value of our interest rate swaps was a \$15.4 million accumulated gain as of February 28, 2013, compared to an \$16.6 million accumulated gain as of November 30, 2012. The change in fair values is due to changes in interest rates and the remaining duration of the interest rate derivatives.

**Commodity Risk**

We purchase certain raw materials which are subject to price volatility caused by weather, market conditions, growing and harvesting conditions, governmental actions and other factors beyond our control. Our most significant raw materials are dairy products, pepper, rice, capsicums (red peppers and paprika), onion, soybean oil and wheat. While future movements of raw material costs are uncertain, we respond to this volatility in a number of ways, including strategic raw material purchases, purchases of raw material for future delivery and customer price adjustments. We generally have not used derivatives to manage the volatility related to this risk. To the extent that we have used derivatives for this purpose, it has not been material to our business.

**Credit Risk**

The customers of our consumer business are predominantly food retailers and food wholesalers. Consolidations in these industries have created larger customers, some of which are highly leveraged. In addition, competition has increased with the growth in alternative channels including mass merchandisers, dollar stores, warehouse clubs and discount chains. This has caused some customers to be less profitable and increased our exposure to credit risk. We continue to closely monitor the credit worthiness of our customers and counterparties. We feel that our allowance for doubtful accounts properly recognizes trade receivables at net realizable value. We consider nonperformance credit risk for other financial instruments to be insignificant.

## CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

As of February 28, 2013, there have been no material changes in our contractual obligations and commercial commitments outside the ordinary course of business since November 30, 2012.

## LIQUIDITY AND FINANCIAL CONDITION

|   | Three months ended |              |
|---|--------------------|--------------|
|   | Feb 28, 2013       | Feb 29, 2012 |
|   | (in millions)      |              |
| Net cash provided by operating activities | \$31.6             | \$22.5       |
| Net cash used in investing activities     | (11.3              | ) (14.9      |
| Net cash used in financing activities     | (34.4              | ) (9.3       |

In the statement of cash flows, the changes in operating assets and liabilities are presented excluding the translation effects of changes in foreign currency exchange rates, as these do not reflect actual cash flows. Accordingly, the amounts in the statement of cash flows do not agree with changes in the operating assets and liabilities that are presented in the balance sheet.

Due to the cyclical nature of a portion of our business, we generate much of our cash flow in the fourth quarter of the fiscal year.

**Operating Cash Flow** – Cash from operations is typically lower in the first and second quarters and then builds in the third and fourth quarters of our fiscal year. For the first quarter of 2013, cash flow from operations was \$9.1 million higher than the same period of 2012. This improvement was led by a decrease in inventory in the first three months of 2013 as compared to the first three months of the prior year.

**Investing Cash Flow** – The decrease in cash outflow used for investing was mostly the result of a lower level of capital expenditures made in 2013 as compared to 2012. We spent \$12.4 million on capital expenditures in the first three months of 2013, compared to \$15.1 million for the same period last year. Capital expenditures for fiscal year 2013 are expected to be \$120 to \$130 million.

**Financing Cash Flow** – We used \$34.4 million in cash flow for financing activities for the first three months of 2013 as compared to \$9.3 million in cash flow used for financing activities for the same period last year. The primary reason for this variance is an increase in common stock repurchases in 2013 as compared to 2012 and a lower level of stock options exercised this year compared to same period last year.

The following table outlines the activity in our share repurchase program for the three months ended (in millions):

|  | Feb 28, 2013 | Feb 29, 2012 |
|--|--------------|--------------|
| Number of shares of common stock repurchased | 0.9          | 0.8          |
| Dollar amount                                | \$60.2       | \$42.3       |

As of February 28, 2013, \$77 million remained of the \$400 million share repurchase authorization.

During the three months ended February 28, 2013, we received proceeds of \$10.5 million from exercised options compared to \$14.4 million in the first three months of last year. We increased dividends paid to \$45.1 million for the first three months of 2013 compared to \$41.4 million in the same period last year. Dividends paid in the first quarter of 2013 were declared on November 27, 2012.

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We use total debt to earnings before interest, tax, depreciation and amortization (EBITDA) as a measure of leverage. EBITDA and the ratio of total debt to EBITDA are both non-GAAP financial measures. This ratio measures our ability to repay outstanding debt obligations. Our target for total debt to EBITDA, excluding the temporary impact from acquisition activity, is 1.5 to 1.7. We believe that total debt to EBITDA is a meaningful metric to investors in evaluating our financial leverage and may be different than the method used by other companies to calculate total debt to EBITDA.

We define EBITDA as net income plus expenses of interest, income taxes, depreciation and amortization. The following table reconciles our EBITDA to our net income for the trailing twelve month periods ending February 28, 2013, February 29, 2012 and November 30, 2012:

|                               | Feb 28, 2013 | Feb 29, 2012 | Nov 30, 2012 |
|-------------------------------|--------------|--------------|--------------|
| Net income                    | \$409.3      | \$371.8      | \$407.8      |
| Depreciation and amortization | 103.2        | 100.4        | 102.8        |
| Interest expense              | 54.9         | 52.5         | 54.6         |
| Income tax expense            | 138.0        | 142.7        | 139.8        |
| EBITDA                        | 705.4        | 667.4        | 705.0        |
| <br>                          |              |              |              |
| Total debt                    | \$1,229.9    | \$1,311.8    | \$1,171.8    |
| <br>                          |              |              |              |
| Total debt/EBITDA             | 1.74         | 1.97         | 1.66         |

Our total debt to EBITDA increased slightly as of February 28, 2013 when compared to November 30, 2012 reflecting an increase in short-term borrowings as of the end of our first quarter as compared to our fiscal year-end. This reflects the seasonality of our operating cash flows, which is typically higher in the latter half of our fiscal year year. When comparing total debt to EBITDA as of February 28, 2013 to February 29, 2012, the decrease reflects both an increase in net income for the trailing twelve month period and a lower level of debt as we continually paid down debt during 2012 originating from our acquisitions in 2011.

Most of our cash is denominated in foreign currencies. We manage our worldwide cash requirements by considering available funds among the many subsidiaries through which we conduct our business and the cost effectiveness with which those funds can be accessed. The permanent repatriation of cash balances from certain of our subsidiaries could have adverse tax consequences; however, those balances are generally available without legal restrictions to fund ordinary business operations, capital projects and any possible future acquisitions. At quarter-end February 28, 2013, we temporarily used \$200.4 million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. At quarter-end February 29, 2012, we temporarily used \$179.2 million of cash from our foreign subsidiaries to pay down short-term debt in the U.S. During a quarter, our short-term borrowings vary, but are lower at the end of a quarter. The average short-term borrowings outstanding for the three months ended February 28, 2013 and February 29, 2012 were \$355.9 million and \$431.0 million, respectively. Total average debt outstanding for the three months ended February 28, 2013 and February 29, 2012 was \$1,360.9 million and \$1,436.0 million, respectively.

The reported values of our assets and liabilities are significantly affected by fluctuations in foreign exchange rates between periods. At February 28, 2013, the exchange rates for the Euro, the British pound sterling, the Canadian dollar and Australian dollar were lower than February 29, 2012. At February 28, 2013, the exchange rate for the British pound sterling, the Canadian dollar and Australian dollar were lower than at November 30, 2012.

#### Credit and Capital Markets

Cash flows from operating activities are our primary source of liquidity for funding growth, dividends, capital expenditures and share repurchases. We also rely on our revolving credit facilities, or borrowings backed by these facilities, to fund seasonal working capital needs and other general corporate requirements. We generally use these facilities to support our issuance of commercial paper. If the commercial paper market is not available or viable we could borrow directly under our revolving credit facilities. The facilities are made available by syndicates of banks, with various commitments per bank. If any of the banks in these syndicates are unable to perform on their

commitments, our liquidity could be impacted, which would reduce our ability to grow through funding of seasonal working capital.

We engage in regular communication with all of the banks participating in our revolving credit facilities. During these communications none of the banks have indicated that they may be unable to perform on their commitments. In addition, we periodically review our banking and financing relationships, considering the stability of the institutions, pricing we receive on

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services, and other aspects of the relationships. Based on these communications and our monitoring activities, we believe the likelihood of one of our banks not performing on its commitment is remote.

We hold investments in equity and debt securities in both our qualified defined benefit pension plans and a rabbi trust for our nonqualified defined benefit pension plan. We estimate total contributions to our pension plans in 2013 of approximately \$48 million, which compares to \$104.3 million of contributions in 2012. Future increases or decreases in pension liabilities and required cash contributions are highly dependent on changes in interest rates and the actual return on plan assets.

We believe that internally generated funds and the existing sources of liquidity under our credit facilities are sufficient to meet current liquidity needs and fund ongoing operations.

## ACCOUNTING AND DISCLOSURE CHANGES

New accounting pronouncements are issued periodically that affect our current and future operations. See Note 1 of the financial statements for further details of these impacts.

## FORWARD-LOOKING INFORMATION

Certain statements contained in this report, including statements concerning expected performance such as those relating to net sales, earnings, cost savings, acquisitions and brand marketing support, are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as “may,” “will,” “expect,” “should,” “anticipate,” “believe” and “plan.” These statements may relate to items such as: the expected results of operations of businesses acquired by us, the expected impact of raw materials costs and our pricing actions on our results of operations and gross margins, the expected productivity and working capital improvements, expected trends in net sales and earnings performance and other financial measures, the expectations of pension and postretirement plan contributions, the holding period and market risks associated with financial instruments, the impact of foreign exchange fluctuations, the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing, our ability to issue additional debt or equity securities, and our expectations regarding purchasing shares of our Common Stock under the existing authorizations.

These and other forward-looking statements are based on management’s current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by external factors such as: damage to our reputation or brand name, business interruptions due to natural disasters or similar unexpected events, actions of competitors, customer relationships and financial condition, the ability to achieve expected cost savings and margin improvements, the successful acquisition and integration of new businesses, fluctuations in the cost and availability of raw and packaging materials, changes in regulatory requirements and global economic conditions generally which would include the availability of financing, interest and inflation rates and investment return on retirement plan assets, as well as foreign currency fluctuations, risks associated with our information technology systems and the threat of data breaches or cyber attacks, and other risks described in the Company’s filings with the Securities and Exchange Commission. Actual results could differ materially from those projected in the forward-looking statements. We undertake no obligation to update or revise publicly, any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding our exposure to certain market risks, see “Market Risk Sensitivity” in the Management’s Discussion and Analysis of Financial Condition and Results of Operations above and Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in our Annual Report on Form 10-K for the year ended November 30, 2012. Except as described in Management’s Discussion and Analysis of Financial Condition and Results of Operations

above, there have been no significant changes in our financial instrument portfolio or market risk exposures since our November 30, 2012 fiscal year end.

**ITEM 4. CONTROLS AND PROCEDURES**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as of the end of the period covered by this report. Based on that evaluation, the



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Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective. No change occurred in our "internal control over financial reporting" (as defined in Rule 13a-15(f)) during our last fiscal quarter which was identified in connection with the evaluation required by Rule 13a-15(a) as materially affecting, or reasonably likely to materially affect, our internal control over financial reporting.

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## PART II – OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings in which we or our subsidiaries is a party or in which any of our or their property is the subject.

## ITEM 1.A RISK FACTORS

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A to our Annual Report on Form 10-K for the fiscal year ended November 30, 2012.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes our purchases of Common Stock (CS) and Common Stock Non-Voting (CSNV) during the first quarter of 2013:

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period                                | Total Number of Shares Purchased | Average Price Paid per share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs |         |
|---------------------------------------|----------------------------------|------------------------------|--|--|---------|
| December 1, 2012 to December 31, 2012 | CS – 0                           | \$—                          | —  | \$137  | million |
|                                       | CSNV – 9,800                     | \$64.20                      | 9,800  |  |         |
| January 1, 2013 to January 31, 2013   | CS – 0                           | \$—                          | —  | \$134  | million |
|                                       | CSNV – 50,000                    | \$61.19                      | 50,000   |  |         |
| February 1, 2013 to February 28, 2013 | CS – 29,795                      | \$66.88                      | 29,795   | \$77   | million |
|                                       | CSNV – 860,000                   | \$63.39                      | 860,000  |  |         |
| Total                                 | CS – 29,795                      | \$66.88                      | 29,795   | \$77   | million |
|                                       | CSNV – 919,800                   | \$63.28                      | 919,800  |  |         |

As of February 28, 2013, \$77 million remained of a \$400 million share repurchase authorization approved by the Board of Directors in June 2010. There is no expiration date for our repurchase program. The timing and amount of any shares repurchased is determined by our management based on its evaluation of market conditions and other factors. The repurchase program may be suspended or discontinued at any time.

In certain circumstance, we issue shares of CS in exchange for shares of CSNV, or issue shares of CSNV in exchange for shares of CS, in either case pursuant to the exemption from registration provided by Section 3(a)(9) of the Securities Act of 1933, as amended. Typically, these exchanges are made in connection with the administration of our employee benefit plans, executive compensation programs and dividend reinvestment/direct purchase plans. The number of shares issued in an exchange is generally equal to the number of shares received in the exchange, although the number may differ slightly to the extent necessary to comply with the requirements of the Employee Retirement Income Security Act of 1974. During the first quarter of 2013, we issued 344,032 shares of CSNV in exchange for shares of CS and issued 56,342 shares of CS in exchange for shares of CSNV.

## ITEM 4. MINE SAFETY DISCLOSURES

None.



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## ITEM 6. EXHIBITS

The following exhibits are attached or incorporated herein by reference:

| Exhibit Number | Description   |
|----------------|---|
| (3) (i)        | Articles of Incorporation and By-Laws   |
|                | Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration No. 33-39582 as filed with the Securities and Exchange Commission on March 25, 1991.  |
|                | Restatement of Charter of McCormick & Company, Incorporated dated April 16, 1990  |
|                | Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 33-59842 as filed with the Securities and Exchange Commission on March 19, 1993.  |
|                | Articles of Amendment to Charter of McCormick & Company, Incorporated dated April 1, 1992   |
|                | Incorporated by reference from Exhibit 4 of Registration Form S-8, Registration Statement No. 333-104084 as filed with the Securities and Exchange Commission on March 28, 2003.  |
|                | Articles of Amendment to Charter of McCormick & Company, Incorporated dated March 27, 2003  |
| (ii)           | By-Laws   |
|                | Incorporated by reference from Exhibit 3(ii) of McCormick's Form 10-Q for the quarter ended May 31, 2012, File No. 1-14920, as filed with the Securities and Exchange Commission on July 2, 2012.   |
|                | By-Laws of McCormick & Company, Incorporated Amended and Restated on June 26, 2012  |
| (4)            | Instruments defining the rights of security holders, including indentures   |
| (i)            | See Exhibit 3 (Restatement of Charter and By-Laws)  |
|                | Summary of Certain Exchange Rights, incorporated by reference from Exhibit 4.1 of McCormick's Form 10-Q for the quarter ended August 31, 2001, File No. 0-748, as filed with the Securities and Exchange Commission on October 12, 2001.  |
| (ii)           | Indenture dated December 5, 2000 between McCormick and SunTrust Bank, incorporated by reference from Exhibit 4(iii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003.   |
| (iii)          | Indenture dated December 7, 2007 between McCormick and The Bank of New York, incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007.  |
| (iv)           | Indenture dated July 8, 2011 between McCormick and U.S. Bank National Association, incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated July 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.   |
| (v)            | Form of 5.20% Notes due 2015, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated December 1, 2005, File No. 0-748, as filed with the Securities and Exchange Commission on December 6, 2005.  |
| (vi)           | Form of 5.75% Notes due 2017, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated December 4, 2007, File No. 0-748, as filed with the Securities and Exchange Commission on December 10, 2007.   |
| (vii)          | Form of 5.25% Notes due 2013 (issued pursuant to an Indenture between McCormick and The Bank of New York Mellon, formerly known as The Bank of New York, as trustee, a copy of which was filed with the Securities and Exchange Commission as Exhibit 4.1 to McCormick's Form 8-K on December 10, 2007, File No. 0-748), incorporated by reference from Exhibit 4.1 of McCormick's Form 8-K dated September 3, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on September 4, 2008. |
| (viii)         |   |

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(ix) Form of 3.90% Notes due 2021, incorporated by reference from Exhibit 4.2 of McCormick's Form 8-K dated July 5, 2011, File No. 1-14920, as filed with the Securities and Exchange Commission on July 8, 2011.

(10) Material Contracts

McCormick's supplemental pension plan for certain senior and executive officers, amended and restated with an effective date of January 1, 2005, adopted by the Compensation Committee of the Board of Directors on (i) November 28, 2008, which agreement is incorporated by reference from Exhibit 10(i) of McCormick's 10-K for the fiscal year ended November 30, 2009, File No. 1-14920, as filed with the Securities and Exchange Commission on January 28, 2010.\*

The 2001 Stock Option Plan, in which officers and certain other management employees participate, is set forth on (ii) pages 33 through 36 of McCormick's definitive Proxy Statement dated February 15, 2001, File No. 1-14920, as filed with the Securities and Exchange Commission on February 14, 2001, and incorporated by reference herein.\*

2004 Long-Term Incentive Plan, in which officers and certain other management employees participate, is set (iii) forth in Exhibit A of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

2004 Directors' Non-Qualified Stock Option Plan, provided to members of McCormick's Board of Directors who (iv) are not also employees of McCormick, is set forth in Exhibit B of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

Directors' Share Ownership Program, provided to members of McCormick's Board of Directors who are not also (v) employees of McCormick, is set forth on page 28 of McCormick's definitive Proxy Statement dated February 17, 2004, File No. 1-14920, as filed with the Securities and Exchange Commission on February 17, 2004, and incorporated by reference herein.\*

Deferred Compensation Plan, as restated on January 1, 2000, and amended on August 29, 2000, September 5, (vi) 2000 and May 16, 2003, in which directors, officers and certain other management employees participate, a copy of which Plan document and amendments was attached as Exhibit 10(viii) of McCormick's Form 10-Q for the quarter ended August 31, 2003, File No. 1-14920, as filed with the Securities and Exchange Commission on October 14, 2003, and incorporated by reference herein.\*

2005 Deferred Compensation Plan, amended and restated with an effective date of January 1, 2005, in which (vii) directors, officers and certain other management employees participate, which agreement is incorporated by reference from Exhibit 4.1 of McCormick's Form S-8, Registration No. 333-155775, as filed with the Securities and Exchange Commission on November 28, 2008.\*

The 2007 Omnibus Incentive Plan, in which directors, officers and certain other management employees (viii) participate, is set forth in Exhibit A of McCormick's definitive Proxy Statement dated February 20, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on February 20, 2008, and incorporated by reference herein, as amended by Amendment No. 1 thereto, which Amendment is incorporated by reference from Exhibit 10(xi) of McCormick's 10-K for the fiscal year ended November 30, 2008, File No. 1-14920, as filed with the Securities and Exchange Commission on January 28, 2009.\*

(31) Rule 13a-14(a)/15d-14(a) Certifications Filed herewith

(32) Section 1350 Certifications Filed herewith

(101) The following financial information from the Quarterly Report on Form 10-Q of McCormick for the quarter ended February 28, 2013, furnished electronically herewith, and formatted in XBRL (Extensible Business Reporting Language):

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(i) Condensed Consolidated Balance Sheet; (ii) Condensed Consolidated Income Statement; (iii) Condensed Consolidated Cash Flow Statement; and (iv) Notes to the Condensed Consolidated Financial Statements.\*\*

\* Management contract or compensatory plan or arrangement.

McCormick hereby undertakes to furnish to the Securities and Exchange Commission, upon its request, copies of additional instruments of McCormick with respect to long-term debt that involve an amount of securities that do not exceed 10 percent of the total assets of McCormick and its subsidiaries on a consolidated basis, pursuant to Regulation S-K, Item 601(b)(4)(iii)(A).

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MCCORMICK & COMPANY, INCORPORATED

April 2, 2013

By: /s/ Gordon M. Stetz, Jr.  
Gordon M. Stetz, Jr.  
Executive Vice President & Chief Financial Officer

April 2, 2013

By: /s/ Kenneth A. Kelly, Jr.  
Kenneth A. Kelly, Jr.  
Senior Vice President & Controller