OFFICEMAX INC Form 425 May 09, 2013

2013 Q1 Town Hall
May 9, 2013
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Subject Company: OfficeMax Incorporated
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Date: May 9, 2013

State of the Company Ravi Saligram President and CEO

Enhanced financial performance
Increased scale and competitiveness
Global footprint
Improved customer experience
Accelerated innovation
Strategic Benefits of the Merger
Combined company will leverage
talented associates and managers
with deep industry knowledge

Merger Next Steps

What Media and Analysts Are Saying
OMX: Tough Block, But Building a Brighter,
Shinier House
David Strasser, Janney Capital Markets
May 7, 2013
OfficeMax 1st-Quarter
Listless; Offers Special
Dividend
--Investment gain to be
returned to shareholders as
dividend bolsters bottom line

-- Excluding Boise Cascade windfall, results short of expectations

--Weak first-quarter follows similar results at merger partner

Office Depot

The Wall Street Journal

OfficeMax Sales Have Rough 1Q

FOXBusiness

OMX: Choppy Quarter and Soft Guidance; Lower Estimates and

Price Target

We see minimal consequences for the stock, which is trading on expectations based on the pending merger, incorporating synergy targets put forth by management. Matt Fassler, Goldman Sachs

May 8, 2013

On a stand-alone basis, OMX management has taken a number of steps to enhance shareholder value and improve the business (despite challenging industry and economic conditions). Brad Thomas, KeyBanc Capital Markets May 7, 2013

OfficeMax s sluggish sales disappoint

Major players in the office supply industry have been battered by a soft economy as well as tough competition from the likes of Amazon and Wal-Mart.

The Chicago Tribune

Integration Planning
Bruce Besanko
EVP, Chief Financial Officer, Chief Administrative
Officer

Why Integration Planning?
True merger of equals
OfficeMax and Office Depot
Integration planning
Ensures a smooth and productive transition so that
the combined company is ready to operate effectively
on the first day of its existence (Day 1)
Captures synergies starting with Day 1
We will have a very small group of Associates engaged
in integration planning, while the vast majority of our
teams continue to focus on running our independent
business

Integration Planning

Three
Phases
~6-8 Weeks
PHASE 1
Integration design

Define integration guiding principles

Establish detailed integration plan

Set up Integration Management Office

(IMO)

Review communication and change management plans ~6 Months PHASE 2 Integration planning

Develop bottom-up Day 1 plans

Prepare for Day 1 e.g., consolidated financial statements, communication links, etc.

Run IMO

Create bottom-up synergy implementation plans

Execute communication and change management plans 9-18 Months
PHASE 3
Implementation
Closing Date

Execute Day 1 plans

Execute synergy capture plans

Track and verify synergy results

Implement balance of functional integration plans

Execute communication and change management plans

PHASE 1
IMO Governed by Steering Committee
Steering Committee
Integration Leads
Project Management
Integration Management Office (IMO)
Bruce Besanko
Mike Newman
OMX
ODP

Additional SMEs will be tapped for data and input as-needed

Ravi Saligram

Bruce Besanko

Steve Parsons
Matt Broad
Neil Austrian
Mike Newman
Michael Allison
Elisa Garcia
Synergy Baseline & Tracking
Communication, Culture, Change
Management
Talent Management Processes
OMX
ODP

Merchandising/COGS

Marketing

Human Resources

Legal

Indirect Procurement

Other G&A

Finance/Accounting

Supply Chain

Call Centers

E-commerce

Advertising

PHASE 2

Add Synergy and Functional Teams

Steering Committee

Integration Leads
Integration Management Office
(IMO)
Synergy Integration Teams
Functional Integration Teams
Project Management
Synergy Baseline & Tracking
Communication, Culture, Change
Management
Talent Management Processes
IT

Summary
Key Messages
Integration Planning is beginning
PHASE 1 of the process will last approximately six
to eight weeks with a very small group of Associates
We need everyone to stay focused on OfficeMax
and run our independent business!
Summary
Key Messages

Communications Update
Julie Treon
VP, Corporate Communications
Angie Gorman
Sr. Director-Associate Communications

Internal Audiences

Foster awareness and support for the transaction Share news in a manner that minimizes uncertainty and maintains focus on near-term business priorities Gain confidence and support of associates External Audiences

Communicate the operational and financial benefits of the transaction

Provide close coordination with our merger partner Enable market to visualize what combined company will look like

Merger Communication Goals

Clear message of commitment to our transformation

Today s New Media Landscape

OfficeMax, Office Depot in Talks to Merge February 18, 2013

What Media Said
OfficeMax Inc And Office Depot Announce
Merger Of Equals To Create Global Office
Solutions Company
Reuters
the combined company
would be the third-leading
online retailer in North America
based on 2011 sales, edging
past previous No. 3 Apple
according to an Internet

Retailer estimate. Internet Retailer

emphasized that the combination, which will create a company that will do roughly \$18 billion in revenue, is a merger of equals.

Chicago Tribune

Office

Depot s

Deal

for

OfficeMax

Said

to

Have Been Announced Prematurely

The New York Times Dealbook

Deal Between Office Depot and OfficeMax

Not Quite Ready for Release

The New York Times

Office Depot-OfficeMax CEOs

Face Off in Unorthodox Leader

Search

Bloomberg

Big Box Merger

The Associated Press

Office Depot to Buy OfficeMax?

And Then There Were Two.

The New York Times

Is

This

Big

Deal

a Game Changer?

The Motley Fool

The Pressure to Be the TV News Leader Tarnishes a Big Brand News outlets retract claim of Boston bomber arrest AP Executive Editor: We Deserved 'Shellacking' For Boston Marathon Misreporting Coverage of Boston Marathon Bombing

More exciting place in store

New Format Store Launch
OfficeMax unveils small-store prototype
OfficeMax Inc.
has unveiled its first smaller-format store in
Milwaukee, a major step in its efforts to remain relevant in
the digital age by transforming from a product-based
company into a serviceand technology-based one.
OfficeMax: beyond post-its and pens to full-service business center
Over several months, OfficeMax interviewed more than 3,000 small
businesses about their needs and have trained employees to address them
and offer solutions.

OfficeMax tries new format targeting small businesses in Milwaukee
Instead of a place just to buy printer ink, paper and other office supplies and equipment, it now is a location where an entrepreneur also can get help setting up a website, establishing off-site data backup and enlisting a personal small-business adviser
Customer Engagement Drives Smaller OfficeMax Business Solutions Centers

In
store
associates
are
trained
to
become

with tablets in hand

experts

so

they can help business customers address any problem.

NO OFFER OR SOLICITATION

This communication is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or an invitation to purchase or subscribe for any securities or the solicitation of any vote or approval in any jurisdiction in connect OfficeMax s proposed merger with Office Depot or otherwise, nor shall there be any sale, issuance or transfer of securities in jurisdiction in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting to requirements of Section 10 of the Securities Act of 1933, as amended.

IMPORTANT ADDITIONAL INFORMATION FILED WITH THE SEC

Office Depot has filed with the SEC a registration statement on Form S-4 that includes a preliminary Joint Proxy Statement of OfficeMax and Office Depot that also constitutes a preliminary prospectus of Office Depot. The registration statement has not become effective. OfficeMax and Office Depot plan to mail the definitive Joint Proxy Statement/Prospectus to their respective shareholders in connection with the transaction. INVESTORS AND SHAREHOLDERS ARE URGED TO READ THE JOIN STATEMENT/PROSPECTUS AND OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC CAR BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT OFFICEMAX, OFFICE DEPO

TRANSACTION AND RELATED MATTERS. Investors and shareholders may obtain free copies of the definitive Joint Prox Statement/Prospectus and other documents filed with the SEC by OfficeMax and Office Depot through the website maintained SEC at www.sec.gov. In addition, investors and shareholders may obtain free copies of the definitive Joint Proxy Statement/Prospectus and other documents filed by OfficeMax with the SEC by contacting OfficeMax Investor Relations at 26 Shuman Blvd., Naperville, Illinois 60563 or by calling 630-864-6800, and may obtain free copies of the definitive Joint Proxy Statement/Prospectus and other documents filed by Office Depot with the SEC by contacting Office Depot Investor Relations at North Military Trail, Boca Raton, Florida 33496 or by calling 561-438-7878.

PARTICIPANTS IN THE SOLICITATION

OfficeMax and Office Depot and their respective directors and executive officers may be deemed to be participants in the solid of proxies from the respective shareholders of OfficeMax and Office Depot in respect of the transaction described the Joint Pro Statement/Prospectus. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the respective shareholders of OfficeMax and Office Depot in connection with the proposed transaction, including description of their direct or indirect interests, by security holdings or otherwise, is set forth in the Joint Proxy Statement/Prospectus. Information regarding OfficeMax is directors

and executive officers is contained in OfficeMax s Annual Report on Form 10-K for the year ended December 29, 2012 and in Statement on Schedule 14A, dated March 19, 2013, which are filed with the SEC. Information regarding Office Depot s direct executive officers is contained in Office Depot s Annual Report on Form 10-K for the year ended December 29, 2012 and Amendment No. 1 on Form 10-K/A, which are filed with the SEC.

FORWARD-LOOKING STATEMENTS

Certain statements made in this document and other written or oral statements made by or on behalf of OfficeMax and Office I constitute "forward-looking statements" within the meaning of the federal securities laws, including statements regarding both companies—future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relate the future. OfficeMax and Office Depot cannot guarantee that the macroeconomy will perform within the assumptions underly their respective projected outlook; that their respective initiatives will be successfully executed and produce the results underly their respective expectations, due to the uncertainties inherent in new initiatives, including customer acceptance, unexpected expenses or challenges, or slower-than-expected results from initiatives; or that their respective actual results will be consistenthe forward-looking statements and you should not place undue reliance on them. In addition, forward-looking statements could affected by the following additional factors, among others, related to the business combination: the occurrence of any event, cor other circumstances that could give rise to the termination of the merger agreement or the failure to satisfy closing conditionability to obtain regulatory approvals or third-party approvals for the transaction and the timing and conditions for such approvals.

ability to obtain approval of the merger by the stockholders of OfficeMax and Office Depot; the risk that the synergies from the transaction may not be realized, may take longer to realize than expected, or may cost more to achieve than expected; disruption from the transaction making it more difficult to maintain relationships with customers, employees or suppliers; the ability to successfully integrate the businesses; unexpected costs or unexpected liabilities that may arise from the transaction, whether or consummated; the inability to retain key personnel; future regulatory or legislative actions that could adversely affect OfficeM Office Depot; and business plans of the customers and suppliers of OfficeMax and Office Depot. The forward-looking statement made herein are based on current expectations and speak only as of the date they are made. OfficeMax and Office Depot under no obligation to publicly update or revise any forward-looking statement, whether as a result of future events, new information otherwise. Important factors regarding OfficeMax and Office Depot that may cause results to differ from expectations are included the companies respective Annual Reports on Form 10-K for the year ended December 29, 2012, under 1A "Risk Factors", and companies other filings with the SEC.