# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

$x$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2009

[^0]
# PROVIDENT FINANCIAL SERVICES, INC. 

Delaware<br>42-1547151<br>(State or Other Jurisdiction of<br>(I.R.S. Employer<br>Incorporation or Organization)<br>Identification No.)<br>830 Bergen Avenue, Jersey City, New Jersey (Address of Principal Executive Offices)<br>07306-4599<br>(Zip Code)<br>(201) 333-1000

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO *

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding twelve months (or for such shorter period that the Registrant was required to submit and post such files). YES * NO *

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer , accelerated filer , and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated Filer
Non-Accelerated Filer .. Smaller Reporting Company
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES * NO x

As of August 1, 2009 there were $83,209,293$ shares issued and $60,272,596$ shares outstanding of the Registrant s Common Stock, par value $\$ 0.01$ per share, including 434,603 shares held by the First Savings Bank Directors Deferred Fee Plan not otherwise considered outstanding under U.S. generally accepted accounting principles.

## PROVIDENT FINANCIAL SERVICES, INC.

## INDEX TO FORM 10-Q

Item Number
Page Number

## PART I FINANCIAL INFORMATION

1. Financial Statements:

Consolidated Statements of Financial Condition as of June 30, 2009 (unaudited) and December 31, 2008 3
Consolidated Statements of Income for the three and six months ended June 30, 2009 and 2008 (unaudited) 4
Consolidated Statements of Changes in Stockholders Equity for the six months ended June 30, 2009 and 2008 (unaudited) 5
Consolidated Statements of Cash Flows for the six months ended June 30, 2009 and 2008 (unaudited) 7
Notes to Unaudited Consolidated Financial Statements 9
2. Management s Discussion and Analysis of Financial Condition and Results of Operations 20
3. Quantitative and Qualitative Disclosures About Market Risk 30
4. Controls and Procedures 32

PART II OTHER INFORMATION

1. Legal Proceedings 33

1A. Risk Factors 33
2. Unregistered Sales of Equity Securities and Use of Proceeds 34
3. Defaults Upon Senior Securities 34
4. Submission of Matters to a Vote of Security Holders 34
5. Other Information 34
6. Exhibits 35

Signatures 37

2

Table of Contents

## PART I FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS.

 PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARYConsolidated Statements of Financial Condition

June 30, 2009 (Unaudited) and December 31, 2008
(Dollars in thousands, except share data)

|  | June 30, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 195,754 | \$ | 66,315 |
| Short-term investments |  | 8,570 |  | 2,231 |
| Total cash and cash equivalents |  | 204,324 |  | 68,546 |
| Investment securities held to maturity (market value of \$344,743 (unaudited) and \$351,623 at |  |  |  |  |
| June 30, 2009 and December 31, 2008, respectively) |  | 339,307 |  | 347,484 |
| Securities available for sale, at fair value |  | 1,134,818 |  | 820,329 |
| Federal Home Loan Bank ( FHLB ) stock |  | 35,732 |  | 42,833 |
| Loans |  | 4,357,657 |  | 4,526,748 |
| Less allowance for loan losses |  | 51,994 |  | 47,712 |
| Net loans |  | 4,305,663 |  | 4,479,036 |
| Foreclosed assets, net |  | 5,459 |  | 3,439 |
| Banking premises and equipment, net |  | 76,429 |  | 75,750 |
| Accrued interest receivable |  | 25,004 |  | 23,866 |
| Intangible assets |  | 359,790 |  | 514,684 |
| Bank-owned life insurance ( BOLI ) |  | 129,475 |  | 126,956 |
| Other assets |  | 52,843 |  | 45,825 |
| Total assets | \$ | 6,668,844 | \$ | 6,548,748 |

## LIABILITIES AND STOCKHOLDERS EOUITY

|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Deposits: | $\$ 2,137,915$ | $\$$ | $1,821,437$ |
| Demand deposits | 876,935 | 872,388 |  |
| Savings deposits | 541,951 | 445,466 |  |
| Certificates of deposit of $\$ 100,000$ or more | $1,152,579$ | $1,087,045$ |  |
| Other time deposits | $4,709,380$ | $4,226,336$ |  |
| Total deposits | 19,795 | 20,074 |  |
| Mortgage escrow deposits | $1,027,762$ | $1,247,681$ |  |

## Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

| Other liabilities | 39,334 |  | 36,067 |
| :---: | :---: | :---: | :---: |
| Total liabilities | 5,796,271 |  | 5,530,158 |
| Stockholders Equity: |  |  |  |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none issued |  |  |  |
| Common stock, $\$ 0.01$ par value, 200,000,000 shares authorized, $83,209,293$ shares issued and $59,836,673$ shares outstanding at June 30, 2009, and 59,610,623 shares outstanding at December 31, |  |  |  |
| 2008 | 832 |  | 832 |
| Additional paid-in capital | 1,014,162 |  | 1,013,293 |
| Retained earnings | 303,892 |  | 454,444 |
| Accumulated other comprehensive income (loss) | 1,875 |  | (485) |
| Treasury stock, at cost | $(384,924)$ |  | $(384,854)$ |
| Unallocated common stock held by Employee Stock Ownership Plan ( ESOP ) | $(63,264)$ |  | $(64,640)$ |
| Common stock acquired by the Directors Deferred Fee Plan ( DDFP ) | $(7,621)$ |  | $(7,667)$ |
| Deferred compensation DDFP | 7,621 |  | 7,667 |
| Total stockholders equity | 872,573 |  | 1,018,590 |
| Total liabilities and stockholders equity | \$ 6,668,844 | \$ | 6,548,748 |

See accompanying notes to unaudited consolidated financial statements.

## Table of Contents

# PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY 

Consolidated Statements of Income

Three and six months ended June 30, 2009 and 2008 (Unaudited)
(Dollars in thousands, except per share data)

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Real estate secured loans | \$ | 39,675 | \$ | 40,554 | \$ | 80,280 | \$ | 81,941 |
| Commercial loans |  | 10,570 |  | 10,621 |  | 21,068 |  | 21,903 |
| Consumer loans |  | 7,923 |  | 9,147 |  | 16,097 |  | 18,826 |
| Investment securities |  | 3,343 |  | 3,601 |  | 6,792 |  | 7,254 |
| Securities available for sale |  | 10,668 |  | 11,315 |  | 21,379 |  | 21,602 |
| Other short-term investments |  | 5 |  | 77 |  | 12 |  | 303 |
| Deposits |  | 117 |  |  |  | 117 |  |  |
| Federal funds sold |  | 11 |  | 16 |  | 24 |  | 164 |
| Total interest income |  | 72,312 |  | 75,331 |  | 145,769 |  | 151,993 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 19,759 |  | 22,222 |  | 39,329 |  | 48,812 |
| Borrowed funds |  | 9,388 |  | 10,540 |  | 19,344 |  | 21,423 |
| Total interest expense |  | 29,147 |  | 32,762 |  | 58,673 |  | 70,235 |
| Net interest income |  | 43,165 |  | 42,569 |  | 87,096 |  | 81,758 |
| Provision for loan losses |  | 5,800 |  | 1,500 |  | 11,600 |  | 2,800 |
| Net interest income after provision for loan losses |  | 37,365 |  | 41,069 |  | 75,496 |  | 78,958 |


| Non-interest income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fees | 6,466 | 4,892 | 11,695 | 11,006 |
| BOLI | 1,350 | 1,352 | 2,519 | 2,660 |
| Net gain on securities transactions | 992 | 305 | 1,179 | 401 |
| Other-than-temporary impairment losses on securities | $(5,466)$ |  | $(5,466)$ |  |
| Portion of loss recognized in other comprehensive income (before taxes) | 4,665 |  | 4,665 |  |
| Net impairment losses on securities recognized in earnings | (801) |  | (801) |  |
| Other income | 858 | 118 | 1,239 | 1,385 |
| Total non-interest income | 8,865 | 6,667 | 15,831 | 15,452 |

## Non-interest expense:

Goodwill impairment

Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

| Compensation and employee benefits |  | 16,784 |  | 17,464 |  | 34,261 |  | 34,177 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FDIC Insurance |  | 4,934 |  | 141 |  | 5,360 |  | 285 |
| Net occupancy expense |  | 4,912 |  | 5,174 |  | 10,304 |  | 10,431 |
| Data processing expense |  | 2,300 |  | 2,244 |  | 4,656 |  | 4,607 |
| Advertising and promotion expense |  | 1,356 |  | 1,312 |  | 2,030 |  | 1,829 |
| Amortization of intangibles |  | 1,311 |  | 1,557 |  | 2,905 |  | 3,333 |
| Insurance |  | 559 |  | 456 |  | 1,104 |  | 938 |
| Printing and supplies |  | 545 |  | 457 |  | 1,048 |  | 890 |
| Other operating expenses |  | 5,451 |  | 4,487 |  | 9,779 |  | 8,754 |
| Total non-interest expense |  | 38,152 |  | 33,292 |  | 223,949 |  | 65,244 |
| Income before income tax expense |  | 8,078 |  | 14,444 |  | $(132,622)$ |  | 29,166 |
| Income tax expense |  | 1,733 |  | 4,091 |  | 4,652 |  | 8,120 |
| Net income (loss) | \$ | 6,345 | \$ | 10,353 | \$ | $(137,274)$ | \$ | 21,046 |
| Basic earnings (loss) per share | \$ | 0.11 | \$ | 0.18 | \$ | (2.44) | \$ | 0.38 |
| Average basic shares outstanding | 56,240,798 |  | 56,014,455 |  | 56,205,182 |  | 55,969,517 |  |
| Diluted earnings (loss) per share | \$ | 0.11 | \$ | 0.18 | \$ | (2.44) | \$ | 0.38 |
| Average diluted shares outstanding |  | 56,240,798 |  | 56,014,455 |  | 56,205,182 | 55,969,517 |  |

See accompanying notes to unaudited consolidated financial statements.

## Table of Contents

## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

Consolidated Statements of Changes in Stockholders Equity for the Six Months Ended June 30, 2009 and 2008 (Unaudited)
(Dollars in thousands)


## Table of Contents

## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

Consolidated Statements of Changes in Stockholders Equity for the Six Months Ended June 30, 2009 and 2008 (Unaudited) (Continued)
(Dollars in thousands)


## Table of Contents

# PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY 

Consolidated Statements of Cash Flows<br>Six months ended June 30, 2009 and 2008 (Unaudited)<br>(Dollars in thousands)



## Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

| Cash dividends paid to stockholders | $(13,278)$ | $(13,244)$ |
| :--- | :---: | :---: |
| Proceeds from long-term borrowings | 55,000 | 269,600 |
| Payments on long-term borrowings | $(120,360)$ | $(226,747)$ |
| Net (decrease) increase in short-term borrowings | $(154,559)$ | 23,066 |
| Net cash provided by financing activities | 249,498 | 4,567 |
| Net increase (decrease) in cash and cash equivalents | 135,778 | $(52,974)$ |
| Cash and cash equivalents at beginning of period | 68,546 | 140,629 |
| Cash and cash equivalents at end of period | $\$ 204,324$ | $\$ 87,655$ |
| Cash paid during the period for | $\$$ | 59,718 |
| Interest on deposits and borrowings | $\$$ | 70,600 |
| Income taxes | 6,411 | $\$$ |

# PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY 

Consolidated Statements of Cash Flows

Six months ended June 30, 2009 and 2008 (Unaudited) (Continued)
(Dollars in thousands)

|  | Six months ended June 30, <br> 2008 |  |  |
| :--- | :---: | :---: | :---: |
| Non cash investing activities: | $\$$ | 4,039 | $\$$ |
| Transfer of loans receivable to foreclosed assets | 6,147 |  |  |
| Loan securitizations | $\$$ | 84,855 | $\$$ |

See accompanying notes to unaudited consolidated financial statements.

8

Table of Contents

## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1. Summary of Significant Accounting Policies

## A. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Provident Financial Services, Inc. and its wholly-owned subsidiary, The Provident Bank (the Bank , together with Provident Financial Services, Inc., the Company ).

In preparing the interim unaudited consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statements of financial condition and the results of operations for the period. Actual results could differ from these estimates. The allowance for loan losses is a material estimate that is particularly susceptible to near-term change. The current economic environment has increased the degree of uncertainty inherent in this material estimate.

The interim unaudited consolidated financial statements reflect all normal and recurring adjustments, which are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the three and six months ended June 30, 2009 are not necessarily indicative of the results of operations that may be expected for all of 2009.

Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) have been condensed or omitted, pursuant to the rules and regulations of the Securities and Exchange Commission.

These unaudited consolidated financial statements should be read in conjunction with the December 31, 2008 Annual Report to Stockholders on Form 10-K.

## B. Earnings (Loss) Per Share

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculations:

|  | For the three months ended June 30, 2009 <br> 2008 |  |  |  |  |  |  | For the six months ended June 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net <br> Income | Shares | Per <br> Share Amount | Net <br> Income | Shares | Per <br> Share Amount | Net Loss | Shares | Per <br> Share Amount | Net <br> Income | Shares | Per <br> Share <br> Amount |
| Net income (loss) | \$ 6,345 |  |  | \$ 10,353 |  |  | \$ $(137,274)$ |  |  | \$ 21,046 |  |  |
| Basic earnings (loss) per share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) available to common stockholders | \$ 6,345 | 56,240,798 | \$ 0.11 | \$ 10,353 | 56,014,455 | \$ 0.18 | \$ $(137,274)$ | 56,205,182 | \$ (2.44) | \$ 21,046 | 55,969,517 | \$ 0.38 |

Diluted earnings (loss) per share:
Income (loss) available to
$\begin{array}{lllllllll}\text { common stockholders } & \$ 6,345 & 56,240,798 & \$ 0.11 & \$ 10,353 & 56,014,455 & \$ 0.18\end{array} \$(137,274) \quad 56,205,182 \$(2.44) \quad \$ 21,04655,969,517 \$ 0.38$
Anti-dilutive stock options and awards totaling 4,427,115 shares at June 30, 2009, were excluded from the earnings per share calculations.

## Table of Contents

## Note 2. Loans and Allowance for Loan Losses

Loans receivable at June 30, 2009 and December 31, 2008 are summarized as follows (in thousands):

|  | June 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: |
| Mortgage loans: | $\$ 1,604,070$ | $\$ 1,793,123$ |
| Residential | $1,064,973$ | $1,017,008$ |
| Commercial | 101,068 | 95,498 |
| Multi-family | 228,736 | 233,727 |
| Construction | $2,998,847$ | $3,139,356$ |
| Total mortgage loans |  |  |
| Commercial loans | 752,376 | 753,173 |
| Consumer loans | 598,325 | 624,282 |
| Total other loans | $1,350,701$ | $1,377,455$ |
| Premium on purchased loans |  |  |
| Unearned discounts | 9,096 | $(375)$ |
| Net deferred (fees) costs | $(612)$ | 10,980 |

The activity in the allowance for loan losses for the three and six months ended June 30, 2009 and 2008 is summarized as follows (in thousands):

|  | Three months ended <br> June 30, |  | Six months ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Balance at beginning of period | $\$ 52,350$ | $\$ 40,857$ | $\$ 47,712$ | $\$ 40,782$ |
| Provision charged to operations | 5,800 | 1,500 | 11,600 | 2,800 |
| Recoveries of loans previously charged off | 1,411 | 686 | 1,891 | 1,203 |
| Loans charged off | $(7,567)$ | $(1,925)$ | $(9,209)$ | $(3,667)$ |
|  |  |  |  |  |
| Balance at end of period | $\$ 51,994$ | $\$ 41,118$ | $\$ 51,994$ | $\$ 41,118$ |

At June 30, 2009, the Company identified $\$ 37.0$ million of loans as impaired, compared with $\$ 37.8$ million of impaired loans at December 31, 2008. The Company maintained an allowance for loan losses totaling $\$ 4.7$ million related to these impaired loans at June 30, 2009 compared to an allowance of $\$ 6.0$ million at December 31, 2008. At June 30, 2009, $\$ 33.1$ million of impaired loans were deemed collateral dependent and the related allowance for loan losses was determined based on estimates of the fair value of the collateral, giving consideration to recent appraised values and valuation estimates. Impaired loans at June 30, 2009 included $\$ 3.9$ million in commercial loans to a distributor of consumer products for which terms have been modified under a troubled debt restructuring. The loans were brought current as to principal and interest as a condition to the restructuring and have continued to perform in accordance with the modified terms. A specific reserve of $\$ 56,000$ is maintained in relation to these loans based on an evaluation of the net present value of projected future cash flows in accordance with SFAS No. 114.

## Note 3. Deposits

Deposits June 30, 2009 and December 31, 2008 are summarized as follows (in thousands):

|  | June 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: |
| Savings | $\$ 876,935$ | $\$$ | 872,388 |
| Money market | 930,121 | 756,793 |  |
| NOW | 726,358 | 602,280 |  |
| Non-interest bearing | 481,436 | 462,364 |  |
| Certificates of deposit | $1,694,530$ | $1,532,511$ |  |
|  |  |  |  |
|  | $\$ 4,709,380$ | $\$ 4,226,336$ |  |

## Table of Contents

## Note 4. Components of Net Periodic Benefit Cost

The Bank has a noncontributory defined benefit pension plan (the Plan ) covering its full-time employees who had attained age 21 with at least one year of service as of April 1, 2003. The Plan was frozen on April 1, 2003. All participants in the Plan are $100 \%$ vested. The Plan s assets are invested in investment funds and group annuity contracts currently managed by the Principal Financial Group and Allmerica Financial.

In addition to pension benefits, certain health care and life insurance benefits are currently made available to certain of the Bank s retired employees. The costs of such benefits are accrued based on actuarial assumptions from the date of hire to the date the employee is fully eligible to receive the benefits. Effective January 1, 2003, eligibility for retiree health care benefits was frozen as to new entrants and benefits were eliminated for employees with less than ten years of service as of December 31, 2002. Effective January 1, 2007, eligibility for retiree life insurance benefits was frozen to new entrants and retiree life insurance benefits were eliminated for employees with less than ten years of service as of December 31, 2006.

Net periodic benefit costs for the three and six months ended June 30, 2009 and 2008 include the following components (in thousands):

|  | Three months ended June 30,Other post-Pension benefits $\quad$retirement benefits |  |  |  | $\begin{array}{r} \quad \mathrm{Si} \\ \substack{\text { Pension } \\ 2009} \end{array}$ | months enefits 2008 | nded June <br> Othe retireme 2009 | ost- <br> benefits <br> 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cost | \$ |  | 34 | 41 | \$ |  | 82 | 99 |
| Interest cost | 271 | 267 | 224 | 252 | 543 | 494 | 486 | 512 |
| Expected return on plan assets | (262) | (389) |  |  | (524) | (779) |  |  |
| Amortization of prior service cost |  |  | (1) | (1) |  |  | (2) | (2) |
| Amortization of the net (gain) loss | 179 |  | (222) | (174) | 358 |  | (371) | (322) |
| Net periodic benefit (increase) cost | \$ 188 | (122) | 35 | 118 | \$ 377 | (285) | 195 | 287 |

The Company previously disclosed in its consolidated financial statements for the year ended December 31, 2008 that it does not expect to contribute to the Plan in 2009. As of June 30, 2009, no contributions to the Plan have been made.

The net periodic benefit cost (increase) for pension benefits and other post-retirement benefits for the three and six months ended June 30, 2009 were calculated using the results of the January 1, 2009 Statement of Financial Accounting Standards ( SFAS ) No. 87 and SFAS No. 106 valuations.

## Note 5. Impact of Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 168, FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles A Replacement of FASB Statement No. 162. SFAS No. 168 establishes the FASB Accounting Standards Codification (the Codification ) as the source of authoritative GAAP for nongovernmental entities. When effective, the Codification will supersede all existing non-SEC accounting and reporting standards. Rules and interpretative releases of the SEC under the authority of Federal securities laws will remain authoritative GAAP for SEC registrants. SFAS No. 168 and the Codification are effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of SFAS No. 168 is not expected to have a material impact on the Company s financial condition, results of operations or financial statement disclosures.

In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R). SFAS No. 167 requires reporting entities to evaluate former qualifying special purpose entities for consolidation, changes the approach to determining a variable interest entity s ( VIE ) primary beneficiary, increases the frequency of required assessments to determine whether a company is the primary beneficiary of a VIE, clarifies the characteristics that identify a VIE, and requires additional annual and interim disclosures. SFAS No. 167 is effective for fiscal years beginning after November 15, 2009. The adoption of SFAS No. 167 is not expected to have a material impact on the Company s financial condition, results of operations or financial statement disclosures.

## Table of Contents

In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets. SFAS No. 166 amends SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 166 eliminates the concept of a qualifying special purpose entity, creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale, clarifies the derecognition criteria, revises how retained interests are initially measured, removes the guaranteed mortgage securitization recharacterization provisions, and requires additional annual and interim disclosures. SFAS No. 166 is effective for fiscal years beginning after November 15, 2009. The adoption of SFAS No. 166 is not expected to have a material impact on the Company s financial condition, results of operations or financial statement disclosures.

In June 2009, the FASB issued SFAS No. 165, Subsequent Events. SFAS No. 165 requires management to evaluate subsequent events through the date financial statements are issued and to disclose the date through which such evaluation occurred. The Company has evaluated subsequent events through the August 10, 2009 issuance date of the unaudited consolidated financial statements included in this Form 10-Q.

In April 2009, the FASB issued FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with SFAS No. 157, Fair Value Measurements, when the volume and level of activity for the asset or liability have significantly decreased and includes guidance on identifying circumstances that indicate a transaction is not orderly. Under FSP FAS 157-4, if the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, transactions or quoted prices may not be determinative of fair value. Further analysis is required and significant adjustments to the transactions or quoted prices may be necessary. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009. The Company considered the guidance provided in FSP FAS 157-4 in estimating fair value of assets and liabilities at June 30, 2009.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. FSP FAS 115-2 and FAS 124-2 change the amount of an other-than-temporary impairment that is recognized in earnings when there are non-credit losses on a debt security which management does not intend to sell, and for which it is more-likely-than-not that the entity will not be required to sell the security prior to the recovery of the non-credit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security s amortized cost basis and its fair value would be included in other comprehensive income. FSP FAS 115-2 and FAS 124-2 also require additional disclosures about investments in an unrealized loss position and the methodology and significant inputs used in determining the recognition of other-than-temporary impairment. FSP FAS 115-2 and FAS 124-2 are effective for interim and annual reporting periods ending after June 15, 2009. The adoption of FSP FAS 115-2 and FAS 124-2 is reflected in the unaudited consolidated financial statements and in Note 6 thereto.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments, requiring disclosures about fair value of financial instruments for interim reporting periods of a publicly traded company, as well as in annual financial statements. The disclosure requirements are effective for interim reporting periods ending after June 15, 2009, and are included in Note 7 to the unaudited consolidated financial statements.

In June 2008, the FASB ratified Emerging Issues Task Force ( EITF ) Issue No. 08-3, Accounting by Lessees for Nonrefundable Maintenance Deposits. EITF Issue No. 08-3 requires that all nonrefundable maintenance deposits be accounted for as a deposit, with the deposit expensed or capitalized in accordance with the lessee s maintenance accounting policy when the underlying maintenance is performed. Once it is determined that an amount on deposit is not probable of being used to fund future maintenance expense, it is to be recognized as additional expense at the time such determination is made. EITF Issue No. 08-3 is effective for fiscal years beginning after July 1, 2009. The adoption of EITF Issue No. 08-3 is not expected to have a material impact on the Company s financial condition, results of operations or financial statement disclosures.

In June 2008, FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, was issued. FSP EITF 03-6-1 requires unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents to be treated as participating securities as defined in EITF Issue No. 03-6, Participating Securities and the Two-Class Method under FASB Statement No. 128, and, therefore, included in the earnings allocation in computing earnings per share under the two-class method described in SFAS No. 128, Earnings Per Share. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15,2008 , and interim periods within those years. Upon adoption, all previously reported earnings per share data must be retroactively adjusted to conform with the requirements of the FSP. The adoption of FSP EITF 03-6-1 did not have a material impact on the Company s calculation of earnings per share for the periods presented.

## Table of Contents

In March 2008, the FASB issued SFAS No. 161, Disclosure about Derivative Instruments and Hedging Activities, an Amendment of FASB Statement No. 133. The new standard establishes enhanced disclosure requirements about: (a) how and why an entity uses derivative instruments; (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations; and (c) how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The adoption of SFAS No. 161 did not have a material impact on the Company s financial condition, results of operations or financial statement disclosures.

In February 2008, FSP No. 157-2, Effective Date of FASB Statement No. 157, was issued. FSP No. 157-2 delayed the application of SFAS No. 157 for non-financial assets and non-financial liabilities until January 1, 2009. The adoption of FSP No. 157-2 is reflected in the Company s fair value disclosures appearing in Note 6 to the unaudited consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB Statement No. 51. This standard amends the guidance in Accounting Research Bulletin ( ARB ) No. 51, Consolidated Financial Statements. The new standard establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS No. 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. SFAS No. 160 became effective on January 1, 2009. The adoption of SFAS No. 160 did not have a significant impact on the Company s financial condition, results of operations or financial statement disclosures.

## Note 6. Fair Value Measurement of Assets and Liabilities

SFAS No. 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of fair value hierarchy under SFAS No. 157 are as follows:

Level 1: Unadjusted quoted market prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability; and

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument $s$ level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The following tables present the assets and liabilities reported on the consolidated statements of financial condition, measured on a recurring and non-recurring basis, at their fair values as of June 30, 2009 and December 31, 2008 by level within the fair value hierarchy.

## Table of Contents

|  | June 30, 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other <br> Observable Inputs (Level 2) |  | Significant <br> Unobservable Inputs (Level 3) |  | Total |  |
| Measured on a recurring basis: |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  |  |
| U.S. Agency obligations | \$ 227,634 | \$ |  | \$ |  | \$ | 227,634 |
| Mortgage-backed securities |  |  | 868,379 |  |  |  | 868,379 |
| State and municipal obligations |  |  | 18,038 |  |  |  | 18,038 |
| Corporate obligations |  |  | 9,804 |  |  |  | 9,804 |
| Equity securities | 10,963 |  |  |  |  |  | 10,963 |
|  | \$ 238,597 | \$ | 896,221 | \$ |  |  | ,134,818 |
| Measured on a non-recurring basis: |  |  |  |  |  |  |  |
| Loans measured for impairment based on the fair value of the underlying collateral in accordance with SFAS No. 114 |  |  |  |  | 28,448 |  | 28,448 |
| Foreclosed assets |  |  |  |  | 5,459 |  | 5,459 |
| Goodwill |  |  |  |  | 346,289 |  | 346,289 |
|  | \$ | \$ |  | \$ | 380,196 | \$ | 380,196 |

December 31, 2008

|  | Quoted Prices in <br> Active Markets for <br> Identical <br> Assets | Significant Other <br> Observable <br> Inputs <br> (Level 1) | Significant <br> (Level 2) | Unobservable <br> Inputs (Level 3) |
| :--- | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  | Total |

## Measured on a non-recurring basis:

Loans measured for impairment based on the fair value of the $\begin{array}{lllllll}\text { underlying collateral in accordance with SFAS No. } 114 & \$ & \$ & \$ 8 & 18,642 & \$ 842\end{array}$

The following valuation techniques are based upon the unpaid principal balance only, and exclude any accrued interest or dividends at the measurement date. Interest income and expense and dividend income are recorded within the consolidated statements of income depending on the nature of the instrument using the effective interest method based on acquired discount or premium.

The valuation techniques described below were used to measure fair value of financial instruments in the preceding table on a recurring basis during the three and six months ended June 30, 2009 and year ended December 31, 2008.

## Table of Contents

For securities available for sale, fair value was estimated using a market approach. The majority of the Company s securities are fixed income instruments that are not quoted on an exchange, but are traded in active markets. Prices for these instruments are obtained through third party data service providers or dealer market participants with which the Company has historically transacted both purchases and sales of securities. Prices obtained from these sources include market quotations and matrix pricing. Matrix pricing, a Level 2 input as defined by SFAS No. 157, is a mathematical technique used principally to value certain securities to benchmark or comparable securities. The Company also holds equity securities and debt instruments issued by the U.S. government and U.S. government agencies that are traded in active markets with readily accessible quoted market prices that are considered Level 1 inputs.

The valuation techniques described below were used to measure fair value of financial instruments in the preceding table on a non-recurring basis during the three and six months ended June 30, 2009 and year ended December 31, 2008.

For loans measured for impairment based on the fair value of the underlying collateral in accordance with SFAS No. 114, fair value was estimated using a market approach. The Company measures the fair value of collateral underlying impaired loans primarily through obtaining independent appraisals that rely upon quoted market prices for similar assets in active markets. These appraisals include adjustments to comparable assets based on the appraisers market knowledge and experience, and are considered Level 3 inputs.

Assets acquired through foreclosure or deed in lieu of foreclosure included in the preceding table are carried at fair value, less estimated costs to sell. Fair value is generally based on independent appraisals that rely upon quoted market prices for similar assets in active markets. These appraisals include adjustments to comparable assets based on the appraisers market knowledge and experience, and are considered Level 3 inputs. When an asset is acquired, the excess of the loan balance over fair value, less estimated costs to sell, is charged to the allowance for loan losses. A reserve for foreclosed assets may be established to provide for possible write-downs and selling costs that occur subsequent to foreclosure. Foreclosed assets are carried net of the related reserve. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned, are recorded as incurred.

The fair value of goodwill is determined in the same manner as goodwill recognized in a business combination and uses standard valuation methodologies. Fair value may be determined using market prices, comparison to similar assets, market multiples, discounted cash flow analysis and other factors. Estimated cash flows may extend far into the future and by their nature are difficult to determine over an extended time frame. Factors that may significantly affect the estimates include specific industry or market sector conditions, changes in revenue growth trends, customer behavior, competitive forces, cost structures and changes in discount rates. The Company recognized a goodwill impairment charge of $\$ 152.5$ million during the three months ended March 31, 2009.

There were no changes to the valuation techniques for fair value measurement during the three and six months ended June $30,2009$.

## Note 7. Fair Value of Financial Instruments

Fair value estimates, methods and assumptions are set forth below for the Company s financial instruments.

## Cash and Cash Equivalents

For cash and due from banks, federal funds sold and short-term investments, the carrying amount approximates fair value.

## Investment Securities and Securities Available for Sale

The fair value of investment securities and securities available for sale is estimated using a market approach. The majority of the Company s securities are fixed income instruments that are not quoted on an exchange, but are traded in active markets. Prices for these instruments are obtained through third party data service providers or dealer market participants with which the Company has historically transacted both purchases and sales of securities. Prices obtained from these sources include market quotations and matrix pricing. The Company also holds equity securities and debt instruments issued by the U.S. government and U.S. government-sponsored agencies that are traded in active markets with readily accessible quoted market prices.

## Table of Contents

## Federal Home Loan Bank of New York Stock

The carrying cost and the fair value of the investment in the common stock of the Federal Home Loan Bank of New York ( FHLB-NY ) is based on its par value. There is no market for FHLB-NY stock.

## Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction and consumer. Each loan category is further segmented into fixed and adjustable rate interest terms and into performing and non-performing categories.

The fair value of performing loans is estimated using a combination of techniques, including discounting estimated future cash flows and quoted market prices of similar instruments, where available.

The fair value for significant non-performing loans is based on recent external appraisals of collateral securing such loans, adjusted for the timing of anticipated cash flows.

## Deposits

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits and savings deposits, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits with similar remaining maturities.

## Borrowed Funds

The fair value of borrowed funds is estimated by discounting future cash flows using rates available for debt with similar terms and maturities.

## Commitments to Extend Credit and Letters of Credit

The fair value of commitments to extend credit and letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value estimates of commitments to extend credit and standby letters of credit are deemed immaterial.

The estimated fair values of the Company s financial instruments as of June 30, 2009 and December 31, 2008 are presented in the following table (in thousands):

|  | June 30, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Carrying } \\ & \text { value } \end{aligned}$ | Fair value | Carrying value | Fair value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ 204,324 | 204,324 | 68,546 | 68,546 |
| Securities available for sale | 1,134,818 | 1,134,818 | 820,329 | 820,329 |
| Investment securities held to maturity | 339,307 | 344,743 | 347,484 | 351,623 |
| FHLB stock | 35,732 | 35,732 | 42,833 | 42,833 |
| Loans | 4,305,663 | 4,367,816 | 4,479,036 | 4,620,925 |
| Financial liabilities: |  |  |  |  |
| Deposits | 4,709,380 | 4,734,632 | 4,226,336 | 4,233,141 |
| Borrowed funds | 1,027,762 | 1,033,512 | 1,247,681 | 1,271,763 |
| Limitations |  |  |  |  |

## Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company sentire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company sfinancial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

## Table of Contents

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

Significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

## Note 8. Investment Securities

At June 30, 2009, the Company had $\$ 1.13$ billion and $\$ 339.3$ million in available for sale and held to maturity investment securities, respectively. Many factors, including a lack of liquidity in the secondary market for certain securities, a lack of reliable pricing information, adverse regulatory actions, adverse changes in the business environment or any unexpected changes in the competitive marketplace could have an adverse effect on the Company s investment portfolio which could result in other-than-temporary impairment on certain investment securities in future periods. Included in the Company s investment portfolio are private label mortgage-backed securities and common stock holdings of publicly traded financial institutions. These investments may pose a higher risk of future impairment charges as a result of the current economic downturn and the potential negative effect on future performance of these private label mortgage-backed securities and equity securities. At June 30, 2009, approximately $\$ 25.1$ million and $\$ 119.8$ million of the mortgage-backed securities classified as held to maturity and available for sale, respectively, were private label mortgage-backed securities while the remainder of the mortgage-backed securities are issued by U.S. government sponsored agencies. The private label mortgage-backed securities classified as held to maturity and available for sale had gross unrealized losses of $\$ 600,000$ and $\$ 13.9$ million, respectively, at June 30, 2009.

## Investment Securities Held to Maturity

The following table presents the amortized cost, gross unrealized gains, gross unrealized losses and the estimated fair value for investment securities held to maturity at June 30, 2009 and December 31, 2008 (in thousands):

|  | June 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair <br> Value |
| Mortgage-backed securities | \$ 77,734 | 1,927 | (718) | 78,943 |
| State and municipal obligations | 257,437 | 4,976 | (760) | 261,653 |
| Corporate obligations | 4,136 | 21 | (10) | 4,147 |
|  | \$ 339,307 | 6,924 | $(1,488)$ | 344,743 |


|  | December 31. 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Mortgage-backed securities | \$ 91,435 | 910 | $(1,236)$ | 91,109 |
| State and municipal obligations | 256,049 | 5,485 | $(1,020)$ | 260,514 |
|  | \$ 347,484 | 6,395 | $(2,256)$ | 351,623 |

The Bank generally purchases securities for long-term investment purposes, and differences between amortized cost and fair values may fluctuate during the investment period.

The amortized cost and fair value of investment securities at June 30, 2009 by contractual maturity are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

## Table of Contents

|  | June 30, 2009 |  |
| :--- | ---: | ---: |
| Amortized |  |  |
| cost |  |  | \(\left.\begin{array}{c}Fair <br>

value\end{array}\right]\)

The following table represents the Company s disclosure on investment securities that are accounted for under FAS 115, Accounting for Certain Investments in Debt and Equity Securities, with temporary impairment (in thousands):

|  | June 30, 2009 Unrealized Losses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Fair value | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ | Fair value | Gross unrealized losses | Fair value | Gross unrealized losses |
| Mortgage-backed securities | \$ 8,430 | (184) | 21,096 | (534) | 29,526 | (718) |
| State and municipal obligations | 27,201 | (299) | 17,146 | (461) | 44,347 | (760) |
| Corporate obligations | 1,039 | (10) |  |  | 1,039 | (10) |
|  | \$ 36,670 | (493) | 38,242 | (995) | 74,912 | $(1,488)$ |


|  | December 31, 2008 Unrealized Losses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or longer |  | Total |  |
|  |  | Gross unrealized |  | Gross unrealized |  | Gross unrealized |
|  | Fair value | losses | Fair value 8 | losses | Fair value | losses |
| State and municipal obligations | \$ 20,294 31,548 | (716) | 8,395 10,915 | (304) | 28,689 42,463 | $(1,236)$ $(1,020)$ |
|  |  |  |  |  |  |  |
|  | \$ 51,842 | $(1,710)$ | 19,310 | (546) | 71,152 | $(2,256)$ |

Based on its detailed review of the securities portfolio, the Company believes that as of June 30, 2009, securities with unrealized loss positions shown above do not represent impairments that are other than temporary. The review of the portfolio for other-than-temporary impairment considers the percentage and length of time the market value of an investment is below book value as well as general market conditions, changes in interest rates, credit risk and whether the Company has the intent to sell the securities and whether it is not more likely than not that the Company would be required to sell the securities before the anticipated recovery.

## Securities Available for Sale

The following table presents the amortized cost, gross unrealized gains, gross unrealized losses and the estimated fair value for securities available for sale at June 30, 2009 and December 31, 2008 (in thousands):

|  | June 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amortized cost | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | Gross unrealized losses | Fair value |
| Agency obligations | \$ | 225,283 | 2,357 | (6) | 227,634 |

Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

| Mortgage-backed securities | 865,399 | 17,204 | $(14,224)$ | 868,379 |
| :--- | ---: | ---: | ---: | ---: |
| State and municipal obligations | 17,625 | 463 | $(50)$ | 18,038 |
| Corporate obligations | 9,642 | 282 | $(120)$ | 9,804 |
| Equity securities | 12,013 | 15 | $(1,065)$ | 10,963 |
|  |  |  |  |  |
|  | $\$ 1,129,962$ | 20,321 | $(15,465)$ | $1,134,818$ |

## Table of Contents

|  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross unrealized gains | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ | Fair value |
| U.S. Treasury obligations | \$ 997 | 16 |  | 1,013 |
| Agency obligations | 91,360 | 3,114 |  | 94,474 |
| Mortgage-backed securities | 692,020 | 9,578 | $(12,137)$ | 689,461 |
| State and municipal obligations | 17,664 | 490 | (47) | 18,107 |
| Corporate obligations | 3,558 |  | (213) | 3,345 |
| Equity securities | 14,617 | 93 | (781) | 13,929 |
|  | \$ 820,216 | 13,291 | $(13,178)$ | 820,329 |

The amortized cost and fair value of securities available for sale at June 30, 2009, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

|  | June 30, 2009 |  |
| :--- | ---: | ---: |
| Amortized |  |  |
| cost |  |  |\(\left.\quad \begin{array}{c}Fair <br>

value\end{array}\right]\)

Proceeds from the sale of securities available for sale for the three and six months ended June 30, 2009 were $\$ 32,924,000$, resulting in gross gains of $\$ 1,103,000$ and $\$ 48,572,000$ resulting in gross gains of $\$ 1,290,000$, respectively.

The following table represents the Company s disclosure on securities available for sale with continuous unrealized losses for less than one year and those that have been in a continuous loss position for more than one year as of June 30, 2009 (in thousands):

|  | Less than <br> Fair value | 12 months <br> Gross unrealized losses | e 30, 2009 U 12 month <br> Fair value | realized Loss <br> or longer <br> Gross <br> unrealized <br> losses | Fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | \$ 102,929 | $(1,642)$ | 62,868 | $(12,582)$ | 165,797 | $(14,224)$ |
| U.S. Agency notes | 62,476 | (6) |  |  | 62,476 | (6) |
| State and municipal obligations |  |  | 1,130 | (50) | 1,130 | (50) |
| Corporate obligations | 1,054 | (7) | 881 | (113) | 1,935 | (120) |
| Equity securities | 2,687 | (985) | 770 | (80) | 3,457 | $(1,065)$ |
|  | \$ 169,146 | $(2,640)$ | 65,649 | $(12,825)$ | 234,795 | $(15,465)$ |
|  | December 31, 2008 Unrealized Losses |  |  |  |  |  |
|  | Less than | 12 months | 12 month | or longer |  |  |
|  |  | Gross unrealized |  | Gross unrealized |  | Gross unrealized |
|  | Fair value | losses | Fair value | losses | Fair value | losses |

Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q

|  | $\$ 98,334$ | $(8,283)$ | 19,718 | $(3,854)$ | 118,052 | $(12,137)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage-backed securities | 1,133 | $(47)$ |  | 1,133 | $(47)$ |  |
| State and municipal obligations | 1,863 | $(195)$ | 482 | $(18)$ | 2,345 | $(213)$ |
| Corporate obligations | 3,905 | $(780)$ | 298 | $(1)$ | 4,203 | $(781)$ |
| Equity securities |  |  |  |  |  |  |
|  | $\$ 105,235$ | $(9,305)$ | 20,498 | $(3,873)$ | 125,733 | $(13,178)$ |

## Table of Contents

For the three and six months ended June 30, 2009, the Company recorded other-than-temporary impairment charges of $\$ 238,000$, in connection with the credit related impairment of a non-investment grade private label mortgage-backed security and an other-than-temporary impairment charge of $\$ 563,000$, related to a reduction in the market value of an investment in the common stock of two publicly traded financial institutions.

The temporary loss position associated with debt securities is the result of changes in interest rates relative to the coupon of the individual security and changes in credit spreads. In addition, the current turmoil in the credit markets, primarily as a result of the continued fallout from sub-prime lending, has resulted in a lack of liquidity in the mortgage-backed securities market. Increases in delinquencies and foreclosures, primarily in securities that are backed by sub-prime loans, have resulted in limited trading activity and significant price declines, regardless of favorable movements in interest rates. Equity securities with unrealized losses consist primarily of common stocks of local financial institutions that the Company believes have no direct exposure to sub-prime lending and that are subject to short-term cyclical market price fluctuations as a result of a number of factors including the current and projected interest rate environment and negative perceptions about the health of the financial sector in general. The Company does not have the intent to sell these securities and it is not more likely than not that the Company will be required to sell the securities before the anticipated recovery.

The number of securities in an unrealized loss position as of June 30, 2009 totaled 122 compared with 137 at December 31, 2008. There were 26 private label mortgage-backed securities at June 30, 2009 with an amortized cost of $\$ 144.9$ million and unrealized losses totaling $\$ 14.5$ million. Of these securities, 25 securities were investment grade and one security was below investment grade at June 30, 2009. Of the investment grade securities, 19 were rated AAA. At June 30, 2009, the non-investment grade security was analyzed for impairment and as a result, this security was considered to be other-than-temporarily impaired and a $\$ 238,000$ credit related impairment was charged to earnings.

The Company estimates the loss projections for each security by stressing the individual loans collateralizing the security and applying a range of expected default rates, loss severities, and prepayment speeds in conjunction with the underlying credit enhancement for each security. Based on specific assumptions about collateral and vintage, a range of possible cash flows was identified to determine whether other-than-temporary impairment existed as of June 30, 2009. One private label mortgage-backed security, classified as available for sale, with an amortized cost basis of $\$ 14.0$ million, was deemed to have other-than-temporary impairment totaling $\$ 4.9$ million at June 30,2009 . Of the total amount of the impairment, $\$ 238,000$ was due to estimated credit losses and charged to earnings and $\$ 4.7$ million was recognized in other comprehensive income for the quarter ended June 30, 2009. The evaluation of this security included a range of likely future cash flows and management-applied, security-specific assumptions as well as market assumptions based on the credit characteristics of this security. The assumptions used to determine the cash flows were based on prepayment, delinquency, loss severity and credit support information. Multiple present value cash flow analyses were used to determine the future expected cash flows. The average borrower credit score measured as a FICO for the loans underlying this security is 733 , and the average loan-to-value ratio is $68 \%$. The additional cash flow assumptions that were incorporated into this analysis used credit default rates between $2 \%$ and $4 \%$ and loss severity expectations ranging between $35 \%$ and $60 \%$, discounted at the security s effective interest rate.

Although the Company recognized an other-than-temporary impairment on this security, it is currently performing in accordance with contractual obligations.

## Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS. Forward Looking Statements

Certain statements contained herein are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as may, will, believe, expect, estimate, anticipate, continue, or similar tern variations on those terms, or the negative of those terms. Forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, those related to the economic environment, particularly in the

## Table of Contents

market areas in which the Company operates, competitive products and pricing, fiscal and monetary policies of the U.S. Government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing interest rates, acquisitions and the integration of acquired businesses, credit risk management, asset-liability management, the financial and securities markets and the availability of and costs associated with sources of liquidity.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company wishes to advise that the factors listed above could affect the Company sfinancial performance and could cause the Company s actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements. The Company does not undertake and specifically declines any obligation to publicly release the result of any revisions, which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

## Critical Accounting Policies

The calculation of the allowance for loan losses is a critical accounting policy of the Company. The allowance for loan losses is a valuation account that reflects management $s$ evaluation of the probable losses in the loan portfolio. The Company maintains the allowance for loan losses through provisions for loan losses that are charged to income. Charge-offs against the allowance for loan losses are taken on loans where management determines that the collection of loan principal is unlikely. Recoveries made on loans that have been charged-off are credited to the allowance for loan losses.

The Company s evaluation of the adequacy of the allowance for loan losses includes a review of all loans on which the collectibility of principal may not be reasonably assured. For residential mortgage and consumer loans, this is determined primarily by delinquency and collateral values. For commercial real estate and commercial loans, an extensive review of financial performance, payment history and collateral values is conducted on a quarterly basis.

As part of the evaluation of the adequacy of the allowance for loan losses, each quarter management prepares a worksheet. This worksheet categorizes the entire loan portfolio by certain risk characteristics such as loan type (residential mortgage, commercial mortgage, construction, commercial, etc.) and loan risk rating.

When assigning a risk rating to a loan, management utilizes a nine point internal risk rating system. Loans deemed to be acceptable quality are rated 1 through 4 , with a rating of 1 established for loans with minimal risk. Loans deemed to be of questionable quality are rated 5 (watch) or 6 (special mention). Loans with adverse classifications (substandard, doubtful or loss) are rated 7, 8 or 9 , respectively. Commercial mortgage, commercial and construction loans are rated individually and each lending officer is responsible for risk rating loans in their portfolio. These risk ratings are then reviewed by the department manager and/or the Chief Lending Officer and the Credit Administration Department. Risk ratings are then confirmed by the Loan Review Department. Loans requiring Credit Committee approval are periodically reviewed by the Credit Committee in the credit renewal or approval process.

Management believes the primary risks inherent in the portfolio are a continued decline in the economy, generally, a continued decline in real estate market values, rising unemployment, increasing vacancy rates in commercial investment properties and possible increases in interest rates. Any one or a combination of these events may adversely affect borrowers ability to repay the loans, resulting in increased delinquencies, loan losses and future levels of provisions. Accordingly, the Company has provided for loan losses at the current level to address the current risk in its loan portfolio. Management considers it important to maintain the ratio of the allowance for loan losses to total loans at an acceptable level given current economic conditions, interest rates and the composition of the portfolio.

Although management believes that the Company has established and maintained the allowance for loan losses at adequate levels, additions may be necessary if future economic and other conditions differ substantially from the current operating environment. Management evaluates its estimates and assumptions on an ongoing basis giving consideration to historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Such estimates and assumptions are adjusted when facts and circumstances dictate. Illiquid credit markets, volatile securities markets,

## Table of Contents

and declines in the housing market and the economy generally have combined to increase the uncertainty inherent in such estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in estimates resulting from continuing changes in the economic environment will be reflected in the financial statements in future periods. In addition, various regulatory agencies periodically review the adequacy of the Company s allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions to the allowance or additional write-downs based on their judgments about information available to them at the time of their examination. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change.

Additional critical accounting policies relate to judgments about other asset impairments, including goodwill, investment securities and deferred tax assets. Goodwill is evaluated for impairment on an annual basis, or more frequently if events or changes in circumstances indicate potential impairment between annual measurement dates. The Company engages an independent third party to perform an annual analysis during the fourth quarter as of September 30 to test the aggregate balance of goodwill for impairment. For purposes of goodwill impairment evaluation, the Bank is identified as the reporting unit. The fair value of goodwill is determined in the same manner as goodwill recognized in a business combination and uses standard valuation methodologies. Fair value may be determined using market prices, comparison to similar assets, market multiples, discounted cash flow analysis and other factors. Estimated cash flows may extend far into the future and by their nature are difficult to determine over an extended time frame. Factors that may significantly affect the estimates include specific industry or market sector conditions, changes in revenue growth trends, customer behavior, competitive forces, cost structures and changes in discount rates.

The goodwill impairment analysis is a two-step process defined by SFAS No. 142, Goodwill and Other Intangible Assets, to evaluate the potential impairment of the goodwill on the financial statements of the Bank. For this analysis, the Reporting Unit is defined as the Bank, for the application of SFAS No. 142, which includes all core and retail banking operations of the Company but excludes the assets, liabilities, equity, earnings and operations held exclusively at the Company level. Four standard valuation methodologies common to valuation in business combination transactions involving financial institutions were used: (1) the Public Market Peers approach based on the trading prices of similar publicly traded companies as measured by standard valuation ratios; (2) the Comparable Transactions approach based on pricing ratios recently paid in the sale or merger of comparable banking franchises; (3) the Control Premium approach based on the Company strading price (a proxy for the Bank s market pricing ratios were it publicly traded) followed by the application of an industry based control premium; and (4) the Discounted Cash Flow ( DCF ) approach where value is estimated based on the present value of projected dividends and a terminal value. These valuation techniques take into account the Bank s recent operating history, current operating environment and future prospects.

The Public Market Peers approach and the Comparable Transactions approach are based on Level 2 inputs pursuant to SFAS No. 157. The Control Premium approach is based on a combination of Level 1 inputs (the quoted price for the Company s common stock) and Level 2 inputs (an estimated control premium based on comparable transactions). The DCF approach is based on Level 3 inputs including projections of future operations based on assumptions derived from management, the experience of the independent valuation firm that conducted the analysis and information from publicly available sources. All approaches were considered in the final estimate of fair value, with the approaches weighted based upon their applicability based upon the SFAS No. 157 hierarchy. These approaches and the resulting fair value conclusions are consistent with standard valuation techniques used by other market participants in evaluating business combinations for financial institutions.

If the fair value of the reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired. However, if the carrying amount of the reporting unit exceeds its fair value, an additional test must be performed. The second step test compares the implied fair value of the reporting unit s goodwill with the carrying amount of that goodwill. An impairment loss would be recorded to the extent that the carrying amount of goodwill exceeds its implied fair value.

As previously reported in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, the Company performed an annual goodwill impairment test at September 30, 2008, and a subsequent test at December 31, 2008. The results of both analyses indicated that goodwill was not impaired. As a result of the continued decline in the first quarter of 2009 in stock prices in the financial services sector and in the Company s common stock price, the Company initiated a goodwill impairment test as of

## Table of Contents

March 31, 2009. The step one analysis at March 31, 2009, indicated potential impairment. Upon completion of the second step test, it was determined that the carrying amount of the goodwill exceeded its implied fair value and an impairment charge in the amount of $\$ 152.5$ million was recognized as of March 31, 2009. The Company has evaluated the requirements of SFAS No. 142 and has determined that no triggering events have occurred during the quarter ended June 30, 2009 that would require the Company to perform an impairment test prior to the annual test. No goodwill impairment loss was required to be recognized for the three months ended June 30, 2009 or 2008, or the six months ended June 30, 2008.

The Company s available for sale securities portfolio is carried at estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders equity. Estimated fair values are based on market quotations or matrix pricing as discussed in Note 6 to the unaudited consolidated financial statements. Securities which the Company has the positive intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost. The Company conducts a periodic review and evaluation of the securities portfolio to determine if any declines in the fair values of securities are other than temporary. If such a decline were deemed other than temporary, the Company would measure the total credit related component of the unrealized loss, and recognize that portion of the loss as a charge to current period earnings. The remaining portion of the unrealized loss would be recognized as an adjustment to accumulated other comprehensive income. The market value of the securities portfolio is significantly affected by changes in interest rates. In general, as interest rates rise, the market value of fixed-rate securities decreases and as interest rates fall, the market value of fixed-rate securities increases. The current turmoil in the credit markets, primarily as a result of the continued fallout from sub-prime lending, has resulted in a lack of liquidity in the mortgage-backed securities market. Increases in delinquencies and foreclosures, primarily in securities that are backed by sub-prime loans, have resulted in limited trading activity and significant price declines, regardless of favorable movements in interest rates. The Company evaluates if it has the intent to sell these securities and if it is not more likely than not that the Company would be required to sell the securities before the anticipated recovery. The Company also has investments in common stock issued by several publicly-traded financial institutions, the valuation of which is affected by the institutions performance and market conditions. The Company recognized other-than-temporary securities impairment losses totaling $\$ 801,000$ for the three and six months ended June 30,2009 . No securities impairment loss was required to be recognized for the three or six months ended June 30, 2008.

The determination of whether deferred tax assets will be realizable is predicated on estimates of future taxable income. Such estimates are subject to management s judgment. A valuation allowance is established when management is unable to conclude that it is more likely than not that it will realize deferred tax assets based on the nature and timing of these items.

## COMPARISON OF FINANCIAL CONDITION AT JUNE 30, 2009 AND DECEMBER 31, 2008

Total assets at June 30, 2009 increased $\$ 120.1$ million, or $1.8 \%$, to $\$ 6.67$ billion, compared to $\$ 6.55$ billion at December 31, 2008, primarily as a result of increases in securities available for sale and cash and cash equivalents, partially offset by decreases in loans and intangible assets.

Cash and cash equivalents increased $\$ 135.8$ million to $\$ 204.3$ million at June 30, 2009, from $\$ 68.5$ million at December 31, 2008, as a result of deposit inflows and proceeds from repayments and sales of loans. The Company will continue to deploy these balances to fund loan originations, investment purchases and the repayment of maturing borrowings.

Securities available for sale, at fair value, increased $\$ 314.5$ million, or $38.4 \%$, to $\$ 1.13$ billion at June 30,2009 , compared to $\$ 820.3$ million at December 31, 2008. The increase in the securities available for sale portfolio included $\$ 84.9$ million of residential mortgage loan pools that were securitized by the Company in the first quarter of 2009 and are now held as securities available for sale. The loan securitization was undertaken to enhance the liquidity and risk-based capital treatment of the underlying loans. Securities purchases for the first half of 2009 consisted primarily of U.S. Government Agency guaranteed mortgage-backed securities and obligations. The weighted average life of the Company s available for sale securities portfolio was 3.6 years at June 30, 2009 compared to 3.0 years at December 31, 2008.

Federal Home Loan Bank stock decreased $\$ 7.1$ million, or $16.6 \%$, to $\$ 35.7$ million at June 30 , 2009, compared to $\$ 42.8$ million at December 31, 2008. The Company invests in stock of the Federal Home Loan Bank of New York ( FHLB-NY ) as required under the terms of membership. The level of required stock holdings is dependent, in part, on outstanding borrowings by the Company from the FHLB-NY.

## Table of Contents

Total net loans at June 30, 2009, decreased $\$ 173.4$ million, or $3.9 \%$, to $\$ 4.31$ billion, compared to $\$ 4.48$ billion at December 31, 2008. Loan originations totaled $\$ 572.5$ million and loan purchases totaled $\$ 28.6$ million for the six months ended June 30, 2009. Compared with December 31, 2008, residential mortgage loans decreased $\$ 189.1$ million, consumer loans decreased $\$ 26.0$ million, construction loans decreased $\$ 5.0$ million, and commercial loans decreased $\$ 797,000$, while commercial mortgage and multi-family loans increased $\$ 53.5$ million. In addition to the securitization of $\$ 84.9$ million of loans in the first quarter of 2009 , total residential mortgage loans decreased as a result of the sale of newly originated 30 -year fixed-rate loans as part of the Company s interest rate risk management process. The Company originated and sold $\$ 51.3$ million of 30 -year fixed-rate residential mortgage loans during the first half of 2009. Commercial real estate, construction and commercial loans totaled $\$ 2.15$ billion, representing $49.4 \%$ of the loan portfolio at June 30,2009 , compared to $\$ 2.10$ billion, or $46.5 \%$ of the loan portfolio at December 31, 2008. The Company intends to continue to focus on the origination of commercial loans. Retail loans, which consist of residential mortgage loans and consumer loans, such as fixed-rate home equity loans and lines of credit, totaled $\$ 2.20$ billion and accounted for $50.6 \%$ of the loan portfolio at June 30, 2009, compared to $\$ 2.42$ billion, or $53.5 \%$ of the portfolio at December 31, 2008.

The Company does not originate or purchase subprime loans. On a limited basis, the Company has originated Alt-A mortgages in the form of stated income loans with a maximum loan-to-value ratio of $50 \%$. The balance of these Alt-A loans at June 30, 2009 was $\$ 28.7$ million.

The following table sets forth information regarding the Company s non-performing assets as of June 30, 2009 and December 31, 2008 (in thousands):

|  | June 30, 2009 | December 31, 2008 |  |
| :--- | :---: | ---: | ---: |
| Mortgage loans: | $\$ 19,900$ | $\$$ | 14,503 |
| Residential | 23,837 | 24,830 |  |
| Commercial | 8,109 | 9,403 |  |
| Multi-family | 51,846 | 48,736 |  |
| Construction | 5,538 | 4,456 |  |
| Total mortgage loans | 6,496 | 5,926 |  |
| Commercial loans | 63,880 | 59,118 |  |
| Consumer loans | 5,459 | 3,439 |  |
| Total non-performing loans |  |  | $\$$ |
| Foreclosed assets | $\$$ | 69,339 | $\$$ |
|  |  | 62,557 |  |

At June 30, 2009, the allowance for loan losses totaled $\$ 52.0$ million, or $1.19 \%$ of total loans, compared with $\$ 47.7$ million, or $1.05 \%$ of total loans at December 31, 2008. Total non-performing loans increased $\$ 4.8$ million to $\$ 63.9$ million, or $1.47 \%$ of total loans at June 30 , 2009, from $\$ 59.1$ million, or $1.31 \%$ of total loans at December 31, 2008. The increase in non-performing loans at June 30, 2009, compared with December 31, 2008, occurred primarily in the residential mortgage category. Non-performing residential mortgage loans increased $\$ 5.4$ million, to $\$ 19.9$ million at June 30, 2009, from $\$ 14.5$ million at December 31, 2008. The Company attributes the increase in non-performing residential mortgage loans to rising unemployment, declining property values and increased personal debt levels.

The majority of non-performing commercial mortgage loans at June 30, 2009 were attributable to two loans to a single real estate developer. The first is an $\$ 11.4$ million loan secured by a planned unit development of 203 single family detached townhouse and age restricted units; and the second is a $\$ 9.2$ million commercial mortgage loan secured by a 184 unit, age restricted townhouse project. At June 30,2009 , these loans were deemed impaired, evaluated in accordance with SFAS No. 114, and were allocated $\$ 2.8$ million of the allowance for loan losses. Management believes that the allowance for loan losses allocated to this credit relationship is appropriate and adequate based on recent appraisals and projections of net realizable value. There is no contractual commitment to advance additional funds to this borrower.

## Table of Contents

Non-performing construction mortgage loans at June 30, 2009 consisted primarily of one $\$ 8.1$ million loan to a real estate developer secured by a 5 -story, 66 -unit, 2 bedroom condominium project. At June 30, 2009, this loan was deemed impaired, evaluated in accordance with SFAS No. 114, and was allocated $\$ 1.1$ million of the allowance for loan losses. Management believes that the allowance for loan losses allocated to this relationship is appropriate and adequate based on recent appraisals and projections of net realizable value. There is no contractual commitment to advance additional funds to this borrower.

Non-performing assets totaled $\$ 69.3$ million, or $1.04 \%$ of total assets at June 30,2009 , compared to $\$ 62.6$ million, or $0.96 \%$ of total assets at December 31, 2008.

Intangible assets decreased $\$ 154.9$ million to $\$ 359.8$ million at June 30 , 2009, from $\$ 514.7$ million at December 31, 2008. At June 30, 2009, the Company had goodwill totaling $\$ 346.3$ million, compared to $\$ 498.8$ million at December 31, 2008, resulting primarily from acquisitions completed in 2004 and 2007. U.S. generally accepted accounting principles require companies to perform an annual test for goodwill impairment. As previously reported in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, the Company performed an annual goodwill impairment test at September 30, 2008, and a subsequent test at December 31, 2008. The results of both analyses indicated that goodwill was not impaired. As a result of the continued decline in the first quarter of 2009 in stock prices in the financial services sector and in the Company s common stock price, the Company initiated a goodwill impairment test as of March 31, 2009, indicating that goodwill resulting from these acquisitions was impaired. The Company recognized a $\$ 152.5$ million goodwill impairment charge for the quarter ended March 31, 2009.

Total deposits increased $\$ 483.0$ million, or $11.4 \%$, to $\$ 4.71$ billion at June 30 , 2009, from $\$ 4.23$ billion at December 31, 2008, with core deposits increasing $\$ 321.0$ million and time deposits increasing $\$ 162.0$ million. Core deposits, consisting of all demand and savings deposits, represented $64.0 \%$ of total deposits at June 30, 2009, compared to $63.7 \%$ of total deposits at December 31, 2008. Within core deposits, money market account balances increased $\$ 173.3$ million, to $\$ 930.1$ million at June 30, 2009, NOW checking account balances increased $\$ 124.1$ million, to $\$ 726.4$ million at June 30, 2009, non-interest bearing demand deposit accounts increased $\$ 19.1$ million, to $\$ 481.4$ million at June 30, 2009, and savings account balances increased $\$ 4.5$ million, to $\$ 876.9$ million at June 30 , 2009. These increases are primarily due to increases in municipal money market and checking account balances, SmartChecking and Platinum relationship checking and money market account balances, and business checking account balances. Time deposit increases were primarily in the 18 -month and shorter maturity categories.

Borrowed funds were reduced $\$ 219.9$ million, or $17.6 \%$, to $\$ 1.03$ billion at June 30, 2009, from $\$ 1.25$ billion at December 31, 2008, as the Company used excess liquidity arising from the increase in core deposit funding to repay maturing advances. Borrowings as a percentage of total assets decreased to $15.4 \%$ at June 30, 2009, from 19.1\% at December 31, 2008.

Total stockholders equity decreased $\$ 146.0$ million, or $14.3 \%$, to $\$ 872.6$ million at June 30,2009 , from $\$ 1.02$ billion at December 31, 2008. This decrease was primarily due to the year-to-date net loss of $\$ 137.3$ million and $\$ 13.3$ million in cash dividends, partially offset by $\$ 2.4$ million in other comprehensive income and the allocation of shares to stock-based compensation plans of $\$ 2.2$ million. At June 30, 2009, book value per share and tangible book value per share were $\$ 14.59$ and $\$ 8.57$, respectively, compared with $\$ 17.09$ and $\$ 8.45$, respectively, at December 31, 2008. The net loss for the six months ended June 30, 2009 and the resulting decrease in stockholders equity and book value per share were attributable to the $\$ 152.2$ million non-cash goodwill impairment charge recognized in the first quarter of 2009. Tangible equity as a percentage of tangible assets was $8.13 \%$ at June 30, 2009, compared with $8.35 \%$ at December 31, 2008. Common stock repurchases during the six months ended June 30, 2009, totaled 6,200 shares at an average cost of $\$ 11.31$ per share. At June 30, 2009, 2.1 million shares remained eligible for repurchase under the current stock repurchase program authorized by the Company s Board of Directors.

Liquidity and Capital Resources. The Company s primary sources of funds are deposits, FHLB-NY advances, repurchase agreements, loan repayments, maturities of investments and cash flows from mortgage-backed securities. Scheduled loan amortization is a fairly predictable source of funds, while loan and mortgage-backed securities prepayments and deposit flows are influenced by interest rates, local economic conditions and the competitive marketplace. Additional sources of liquidity that are available to the Company,

## Table of Contents

should the need arise, are a $\$ 100.0$ million overnight line of credit and a $\$ 100.0$ million one-month overnight repricing line of credit, each with the FHLB-NY. As of June 30, 2009, the Company did not have any outstanding borrowings against these lines of credit.

Cash needs for the six months ended June 30, 2009, were provided for primarily from deposit inflows, income and principal payments on loans, investments and mortgage-backed securities. The cash was used primarily to fund interest and operating expenses, current loan originations, investment and loan purchases and the repayment of borrowings.

As of June 30, 2009, the Bank and the Company exceeded all regulatory capital requirements as follows:

At June 30, 2009

|  | $\begin{array}{c}\text { At June 30, 2009 } \\ \text { Required } \\ \text { Ratio } \\ \text { Amount }\end{array}$ |  |  |  | $\begin{array}{c}\text { Ratio }\end{array}$ |
| :--- | :--- | :--- | :--- | :---: | :---: |
| Amount |  |  |  |  |  |
| (Dollars in thousands) |  |  |  |  |  |$]$

General. The Company reported net income of $\$ 6.3$ million, or $\$ 0.11$ per basic and diluted share for the three months ended June 30, 2009, compared to net income of $\$ 10.4$ million, or $\$ 0.18$ per basic and diluted share for the three months ended June 30,2008 . For the six months ended June 30, 2009, the Company reported a net loss of $\$ 137.3$ million, or $\$ 2.44$ per basic and diluted share, compared with net income of $\$ 21.0$ million, or $\$ 0.38$ per basic and diluted share for the six months ended June 30, 2008.

Compared with the three and six months ended June 30, 2008, earnings and per share data for the three and six months ended June 30, 2009 reflect an increase in the provision for loan losses due to the following: an increase in non-performing loans; downgrades in risk ratings; year-over-year growth in the loan portfolio; an increase in commercial loans as a percentage of the loan portfolio; and the impact of current macroeconomic conditions. The provision for loan losses was $\$ 5.8$ million and $\$ 11.6$ million for the three and six months ended June 30, 2009, respectively, compared with $\$ 1.5$ million and $\$ 2.8$ million, respectively, for the same periods in 2008 . In addition, earnings and per share data for the three and six months ended June 30,2009 were impacted by a special assessment imposed on the banking industry by the FDIC as part of a plan to restore the deposit insurance fund. The cost of this special assessment to the Company was $\$ 1.9$ million, or $\$ 0.03$ per basic and diluted share, net of tax.

Due to the decline in the first quarter of 2009 in stock prices in the financial services sector and in the Company s common stock price, the Company previously recognized a $\$ 152.5$ million, or $\$ 2.71$ per share goodwill impairment charge during the quarter ended March 31 , 2009. The goodwill impairment charge was a non-cash accounting adjustment to the Company s financial statements which did not affect cash flows, liquidity, or tangible capital. As goodwill is excluded from regulatory capital, the impairment charge did not impact the regulatory capital ratios of the Company or its wholly owned subsidiary, The Provident Bank, both of which remain well-capitalized under regulatory requirements.

Net Interest Income. Total net interest income increased $\$ 596,000$, or $1.4 \%$, to $\$ 43.2$ million for the quarter ended June 30, 2009, from $\$ 42.6$ million for the quarter ended June 30, 2008. For the six months ended June 30, 2009, total net interest income increased $\$ 5.3$ million, or $6.5 \%$, to $\$ 87.1$ million, from $\$ 81.8$ million for the same period in 2008. Interest income for the second quarter of 2009 decreased $\$ 3.0$ million, or $4.0 \%$, to $\$ 72.3$ million, from $\$ 75.3$ million for the same period in 2008. For the six months ended

## Table of Contents

June 30, 2009, interest income decreased $\$ 6.2$ million, or $4.1 \%$, to $\$ 145.8$ million, from $\$ 152.0$ million for the six months ended June $30,2008$. Interest expense decreased $\$ 3.6$ million, or $11.0 \%$, to $\$ 29.1$ million for the quarter ended June 30,2009 , from $\$ 32.8$ million for the quarter ended June 30, 2008. For the six months ended June 30, 2009, interest expense decreased $\$ 11.6$ million, or $16.5 \%$, to $\$ 58.7$ million, from $\$ 70.2$ million for the six months ended June 30, 2008. The changes in interest income and expense for the three and six months ended June 30, 2009, versus the comparable 2008 periods reflected continued downward repricing of interest-earning assets and interest-bearing liabilities as short-term interest rates remained at historically low levels.

The Company s net interest margin decreased 14 basis points to $2.96 \%$ for the quarter ended June 30, 2009, from $3.10 \%$ for each of the quarters ended June 30, 2008 and March 31, 2009. The decrease in the net interest margin for the three months ended June 30, 2009 versus the quarter ended June 30, 2008, and the trailing quarter was primarily attributable to reductions in earning asset yields, an increase in the average balance of lower-yielding interest-bearing deposits and short-term investments and an increase in the average balance of non-performing loans. The net interest margin increased 5 basis points to $3.03 \%$ for the six months ended June 30,2009 , from $2.98 \%$ for the same period in 2008. The increase in the net interest margin for the six months ended June 30, 2009 versus the six months ended June 30, 2008, was primarily attributable to favorable deposit repricing and an increase in the average balance of lower-costing core deposits. The net interest spread was $2.69 \%$ for the quarter ended June 30, 2009, compared with $2.76 \%$ for the same period in 2008 and $2.82 \%$ for the trailing quarter. For the six months ended June 30, 2009, the net interest spread was $2.75 \%$, compared with $2.62 \%$ for the same period in 2008.

The average yield on interest-earning assets decreased 54 basis points to $4.96 \%$ for the quarter ended June 30, 2009, from $5.50 \%$ for the comparable quarter in 2008. Compared to the trailing quarter, the yield on interest-earning assets decreased 25 basis points from $5.21 \%$. For the six months ended June 30, 2009, the yield on interest-earning assets decreased 48 basis points to $5.08 \%$, from $5.56 \%$ for the same period in 2008.

The average cost of interest-bearing liabilities decreased 47 basis points to $2.27 \%$ for the quarter ended June 30,2009 , from $2.74 \%$ for the quarter ended June 30, 2008. Compared to the trailing quarter, the average cost of interest-bearing liabilities decreased 12 basis points from $2.39 \%$. For the six months ended June 30, 2009, the average cost of interest-bearing liabilities decreased 61 basis points to $2.33 \%$, from $2.94 \%$ for the same period in 2008.

The average balance of net loans increased $\$ 76.5$ million, or $1.8 \%$, to $\$ 4.28$ billion for the quarter ended June 30 , 2009, from $\$ 4.20$ billion for the same period in 2008. Income on loans secured by real estate decreased $\$ 879,000$, or $2.2 \%$, to $\$ 39.7$ million for the three months ended June 30, 2009, from $\$ 40.6$ million for the three months ended June 30, 2008. Interest income on commercial loans decreased $\$ 51,000$, or $0.5 \%$, to $\$ 10.6$ million for the quarter ended June 30, 2009, compared to the quarter ended June 30, 2008. Consumer loan interest income decreased $\$ 1.2$ million, or $13.4 \%$, to $\$ 7.9$ million for the quarter ended June 30 , 2009, from $\$ 9.1$ million for the quarter ended June 30, 2008. The average loan yield for the three months ended June 30, 2009 decreased 32 basis points to $5.44 \%$, from $5.76 \%$ for the same period in 2008.

For the six months ended June 30, 2009, the average balance of net loans increased $\$ 100.6$ million, or $2.4 \%$, to $\$ 4.32$ billion, from $\$ 4.22$ billion for the same period in 2008. Income on loans secured by real estate decreased $\$ 1.7$ million, or $2.0 \%$, to $\$ 80.3$ million for the six months ended June 30, 2009, from $\$ 81.9$ million for the six months ended June 30, 2008. Interest income on commercial loans decreased $\$ 835,000$, or $3.8 \%$, to $\$ 21.1$ million for the six months ended June 30, 2009, from $\$ 21.9$ million for the six months ended June 30, 2008. Consumer loan interest income decreased $\$ 2.7$ million, or $14.5 \%$, to $\$ 16.1$ million for the six months ended June 30, 2009, from $\$ 18.8$ million for the six months ended June 30, 2008. The average loan yield for the six months ended June 30, 2009, decreased 37 basis points to $5.46 \%$, from $5.83 \%$ for the same period in 2008.

Interest income on investment securities held to maturity decreased $\$ 258,000$, or $7.2 \%$, to $\$ 3.3$ million for the quarter ended June 30, 2009, from $\$ 3.6$ million for the quarter ended June 30, 2008. Average investment securities held to maturity decreased $\$ 15.6$ million, or $4.4 \%$ to $\$ 338.4$ million for the quarter ended June 30, 2009, from $\$ 354.0$ million for the same period last year. For the six months ended June 30, 2009, interest income on investment securities held to maturity decreased $\$ 462,000$, or $6.4 \%$, to $\$ 6.8$ million, from $\$ 7.3$ million for the same period in 2008. Average investment securities held to maturity decreased $\$ 13.8$ million, or $3.9 \%$, to $\$ 340.9$ million for the six months ended June 30, 2009, from $\$ 354.7$ million for the same period last year.

## Table of Contents

Interest income on securities available for sale decreased $\$ 647,000$, or $5.7 \%$, to $\$ 10.7$ million for the quarter ended June 30 , 2009, from $\$ 11.3$ million for the quarter ended June 30, 2008. Average securities available for sale increased $\$ 52.2$ million, or $5.9 \%$, to $\$ 939.6$ million for the three months ended June 30, 2009, from $\$ 887.4$ million for the same period in 2008. For the six months ended June 30, 2009, interest income on securities available for sale decreased $\$ 233,000$, or $1.0 \%$, to $\$ 21.4$ million, from $\$ 21.6$ million for the six months ended June 30, 2008. Average securities available for sale increased $\$ 78.7$ million, or $9.4 \%$, to $\$ 916.6$ million for the six months ended June 30, 2009, from $\$ 837.8$ million for the same period in 2008.

Interest income on deposits, Federal funds sold and other short-term investments increased $\$ 40,000$, to $\$ 133,000$ for the quarter ended June 30 , 2009 , from $\$ 93,000$ for the quarter ended June 30, 2008. Average interest-earning deposits, Federal funds sold and other short-term investments increased $\$ 227.8$ million, to $\$ 240.0$ million for the three months ended June 30, 2009, from $\$ 12.2$ million for the same period in 2008. For the six months ended June 30, 2009, interest income on deposits, Federal funds sold and other short-term investments decreased $\$ 314,000$, to $\$ 153,000$, from $\$ 467,000$ for the six months ended June 30, 2008. Average interest-earning deposits, Federal funds sold and other short-term investments increased $\$ 112.9$ million, to $\$ 140.9$ million for the six months ended June 30, 2009, from $\$ 28.0$ million for the same period in 2008.

The average yield on all securities, including interest-earning deposits, Federal funds sold and other short-term investments decreased to $3.64 \%$ and $3.95 \%$ for the three and six months ended June 30, 2009, respectively, compared with $4.66 \%$ and $4.67 \%$ for the same respective periods in 2008.

The average balance of interest-bearing core deposit accounts increased $\$ 265.5$ million, or $12.4 \%$, to $\$ 2.41$ billion for the quarter ended June 30 , 2009 , from $\$ 2.14$ billion for the quarter ended June 30 , 2008. For the six months ended June 30, 2009, average interest-bearing core deposits increased $\$ 204.1$ million, or $9.6 \%$, to $\$ 2.33$ billion, from $\$ 2.13$ billion for the same period in 2008. Average time deposit account balances increased $\$ 128.0$ million, or $8.2 \%$, to $\$ 1.70$ billion for the quarter ended June 30,2009 , from $\$ 1.57$ billion for the same period in 2008. For the six months ended June 30, 2009, average time deposits increased $\$ 55.6$ million, or $3.5 \%$, to $\$ 1.65$ billion, from $\$ 1.59$ billion for the same period in 2008. Interest paid on deposit accounts decreased $\$ 2.5$ million, or $11.1 \%$, to $\$ 19.8$ million for the quarter ended June 30 , 2009, from $\$ 22.2$ million for the quarter ended June 30, 2008. For the six months ended June 30, 2009, interest paid on deposit accounts decreased $\$ 9.5$ million, or $19.4 \%$, to $\$ 39.3$ million, from $\$ 48.8$ million for the six months ended June 30, 2008. The average cost of interest-bearing deposits decreased to $1.93 \%$ and $1.99 \%$ for the three and six months ended June 30,2009 , respectively, from $2.41 \%$ and $2.64 \%$ for the three and six months ended June 30, 2008, respectively.

Average borrowings decreased $\$ 57.8$ million, or $5.2 \%$, to $\$ 1.04$ billion for the quarter ended June 30,2009 , from $\$ 1.10$ billion for the quarter ended June 30, 2008. For the six months ended June 30, 2009, average borrowings increased $\$ 12.9$ million, or $1.2 \%$, to $\$ 1.10$ billion, from $\$ 1.09$ billion for the six months ended June 30, 2008. Interest paid on borrowed funds decreased $\$ 1.2$ million, or $10.9 \%$, to $\$ 9.4$ million for the quarter ended June 30, 2009, from $\$ 10.5$ million for the quarter ended June 30, 2008. For the six months ended June 30, 2009, interest paid on borrowed funds decreased $\$ 2.1$ million, or $9.7 \%$, to $\$ 19.3$ million, from $\$ 21.4$ million for the six months ended June 30, 2008. The average cost of borrowings decreased to $3.60 \%$ and $3.53 \%$ for the three and six months ended June 30,2009 , respectively, from $3.84 \%$ and $3.95 \%$ for the three and six months ended June 30, 2008, respectively.

Provision for Loan Losses. Provisions for loan losses are charged to operations in order to maintain the allowance for loan losses at a level management considers adequate to absorb probable credit losses in the loan portfolio. In determining the level of the allowance for loan losses, management considers past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower s ability to repay the loan and the levels of non-performing and other classified loans. The amount of the allowance is based on estimates, and the ultimate losses may vary from such estimates as more information becomes available or later events change. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses in order to maintain the adequacy of the allowance. The Company s emphasis on continued diversification of the loan portfolio through the origination of commercial mortgage loans, commercial loans and construction loans has been one of the more significant factors management has considered in evaluating the allowance for loan losses and provision for loan losses. In the event the Company further increases the amount of such types of loans in the portfolio, management may determine that additional or increased provisions for loan losses are necessary, which could adversely affect earnings.

# Edgar Filing: PROVIDENT FINANCIAL SERVICES INC - Form 10-Q 

## Table of Contents

The Company recorded provisions for loan losses of $\$ 5.8$ million and $\$ 11.6$ million for the three and six months ended June 30, 2009, respectively. This compares with provisions for loan losses of $\$ 1.5$ million and $\$ 2.8$ million recorded for the three and six months ended June 30, 2008, respectively. The increase in the provision for loan losses for the three and six months ended June 30, 2009, compared with the same periods in 2008, was attributable to an increase in non-performing loans, downgrades in risk ratings, year-over-year growth in the loan portfolio, and an increase in commercial loans as a percentage of the loan portfolio to $49.4 \%$ at June 30, 2009, from $45.1 \%$ at June 30, 2008. Total non-performing loans as a percentage of total loans were $1.47 \%$ at June 30, 2009, compared with $1.31 \%$ at December 31, 2008, and $0.86 \%$ at June 30, 2008. See Comparison of Financial Condition at June 30, 2009 and December 31, 2008 for a discussion of non-performing loans. The Company had net charge-offs of $\$ 6.2$ million and $\$ 7.3$ million for the three and six months ended June 30, 2009, respectively, compared to net charge-offs of $\$ 1.2$ million and $\$ 2.5$ million for the same respective periods in 2008. Net charge-offs for the three and six months ended June 30, 2009 included $\$ 3.0$ million related to an equipment lease financing company. The allowance for loan losses was $\$ 52.0$ million, or $1.19 \%$ of total loans at June 30, 2009, compared to $\$ 47.7$ million, or $1.05 \%$ of total loans at December 31, 2008, and $\$ 41.1$ million, or $0.96 \%$ of total loans at June 30, 2008.

Non-Interest Income. Non-interest income totaled $\$ 8.9$ million for the quarter ended June 30, 2009, an increase of $\$ 2.2$ million or $33.0 \%$, compared to the same period in 2008. Fee income for the quarter ended June 30, 2009 increased $\$ 1.6$ million, or $32.2 \%$, compared to the same period in 2008, primarily as a result of increases in the value of equity fund holdings. In addition, net gains on securities transactions totaled $\$ 992,000$ for the quarter ended June 30, 2009, compared with net gains of $\$ 305,000$ for the same quarter in 2008 . The securities gains were attributable to the sale of $\$ 31.8$ million of mortgage-backed securities as part of the Company s interest rate risk management process. Proceeds from the sale were reinvested in mortgage-backed securities that are projected to perform better in a rising interest rate environment. Other income increased $\$ 740,000$ for the quarter ended June 30,2009 , compared with the same period in 2008, primarily due to an increase in gains on loan sales. The Company experienced an increase in the origination and sale of 30 -year fixed-rate residential mortgage loans during the first half of 2009 as a result of lower prevailing market interest rates that promoted increased refinancing activity. Partially offsetting these increases, the Company recognized net other-than-temporary impairment charges of $\$ 801,000$ in the second quarter of 2009 related to investments in a non-Agency mortgage-backed security and the common stock of two publicly traded financial institutions.

For the six months ended June 30, 2009, non-interest income totaled $\$ 15.8$ million, an increase of $\$ 379,000$, or $2.5 \%$, compared to the same period in 2008. Fee income increased $\$ 689,000$, or $6.3 \%$, for the six months ended June 30,2009 , compared to the same period in 2008, primarily as a result of increases in the value of equity fund holdings. In addition, net gains on securities transactions totaled $\$ 1.2$ million for the six months ended June 30, 2009, compared with net gains of $\$ 401,000$ for the same period in 2008. Partially offsetting these increases, the Company recognized net other-than-temporary impairment charges of $\$ 801,000$ in the second quarter of 2009 related to investments in a non-Agency mortgage-backed security and the common stock of two publicly traded financial institutions. Other income also declined for the six months ended June 30, 2009, compared with the same period in 2008, primarily as a result of $\$ 660,000$ of non-recurring income realized last year in connection with Visa s initial public offering, partially offset by increased gains on loan sales.

Non-Interest Expense. For the three months ended June 30, 2009, non-interest expense increased $\$ 4.9$ million, or $14.6 \%$, to $\$ 38.2$ million, compared to $\$ 33.3$ million for the three months ended June 30, 2008. FDIC insurance expense increased $\$ 4.8$ million for the three months ended June 30,2009 , compared with the same period in 2008, as a result of deposit growth, changes in premium rates and a special assessment imposed on the banking industry as part of a plan to restore the deposit insurance fund. The cost of the FDIC special assessment was $\$ 3.1$ million, accrued during the quarter ended June 30, 2009 and payable September 30, 2009. In addition, other operating expenses increased $\$ 964,000$ for the quarter ended June 30,2009 , compared with the same period last year, primarily as a result of costs associated with the dissolution of a real estate development joint venture. Partially offsetting these increases, compensation and benefits expense decreased $\$ 680,000$ for the three months ended June 30, 2009, compared with the same period in 2008, primarily due to the recognition of $\$ 773,000$ in severance costs during the second quarter of 2008.

Non-interest expense increased $\$ 158.7$ million, to $\$ 223.9$ million for the six months ended June 30,2009 , compared to $\$ 65.2$ million for the six months ended June 30, 2008. Due to the decline in the first quarter of 2009 in stock prices in the financial services sector and in the Company s common stock price, the Company previously recognized a $\$ 152.5$ million, or $\$ 2.71$ per share goodwill impairment charge during the quarter ended March 31, 2009. In addition, FDIC insurance expense increased $\$ 5.1$ million for the

## Table of Contents

six months ended June 30, 2009, compared with the same period in 2008, as a result of deposit growth, changes in premium rates and the $\$ 3.1$ million FDIC special assessment discussed previously. Other operating expenses increased $\$ 1.0$ million for the six months ended June 30, 2009, compared with the same period in 2008, due primarily to costs associated with the dissolution of a real estate development joint venture.

Income Tax Expense. For the three months ended June 30, 2009, the Company s income tax expense was $\$ 1.7$ million, compared with $\$ 4.1$ million for the same period in 2008. For the six months ended June 30, 2009, the Company s income tax expense was $\$ 4.7$ million, compared with $\$ 8.1$ million for the same period in 2008. The decrease in income tax expense was attributable to lower pre-tax income and a lower effective tax rate. Excluding the impact of the goodwill impairment charge recognized in the first quarter of 2009, which is not tax deductible, the Company s effective tax rates were $21.5 \%$ and $23.4 \%$, respectively, for the three and six months ended June 30, 2009, compared with $28.3 \%$ and $27.8 \%$ for the three and six months ended June 30, 2008, respectively. The reduction in the effective tax rate is attributable to reduced projections of taxable income and a larger proportion of the Company s income being derived from tax-exempt sources.

## Item 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Qualitative Analysis. Interest rate risk is the exposure of a bank s current and future earnings and capital arising from adverse movements in interest rates. The guidelines of the Company s interest rate risk policy seek to limit the exposure to changes in interest rates that affect the underlying economic value of assets and liabilities, earnings and capital. To minimize interest rate risk, the Company generally sells all 20- and 30 -year fixed-rate mortgage loans at origination. Commercial real estate loans generally have interest rates that reset in five years, and other commercial loans such as construction loans and commercial lines of credit reset with changes in the Prime rate, the Federal Funds rate or LIBOR. Investment securities generally have maturities of five years or less, and mortgage-backed securities have weighted average lives between three and five years.

The Asset/Liability Committee meets on a monthly basis to review the impact of interest rate changes on net interest income, net interest margin, net income and the economic value of equity. The Asset/Liability Committee reviews a variety of strategies that project changes in asset or liability mix, various interest rate scenarios and the impact of those changes on projected net interest income and net income.

The Company endeavors to acquire and retain core deposit accounts and expand customer relationships in order to maintain a less interest rate sensitive funding base. The Company $s$ ability to retain maturing certificate of deposit accounts is the result of its strategy to remain competitively priced within its marketplace, typically within the upper quartile of rates offered by its competitors. The Company s pricing strategy may vary depending upon current funding needs and the ability of the Company to fund operations through alternative sources, primarily by accessing short-term lines of credit with the FHLB-NY during periods of pricing dislocation.

Quantitative Analysis. Current and future sensitivity to changes in interest rates are measured through the use of balance sheet and income simulation models. The analyses capture changes in net interest income using flat rates as a base, a most likely rate forecast and rising and declining interest rate forecasts. Changes in net interest income and net income for the forecast period, generally twelve to twenty-four months, are measured and compared to policy limits for acceptable change. The Company periodically reviews historical deposit re-pricing activity and makes modifications to certain assumptions used in its income simulation model regarding the interest rate sensitivity of deposits without maturity dates. These modifications are made to more precisely reflect most likely results under the various interest rate change scenarios. Since it is inherently difficult to predict the sensitivity of interest-bearing deposits to changes in interest rates, the changes in net interest income due to changes in interest rates cannot be precisely predicted. There are a variety of reasons that may cause actual results to vary considerably from the predictions presented below which include, but are not limited to, the timing, magnitude, and frequency of changes in interest rates, interest rate spreads, prepayments, and actions taken in response to such changes. Specific assumptions used in the simulation model include:

Parallel yield curve shifts for market rates;

Current asset and liability spreads to market interest rates are fixed;

## Table of Contents

Traditional savings and interest-bearing demand accounts move at $10 \%$ of the rate ramp in either direction;

Retail Money Market accounts move at 5\% of the rate ramp in either direction; and

Higher-balance demand deposit tiers and promotional demand accounts move at $50 \%$ of the rate ramp in either direction. The following table sets forth the results of a twelve-month net interest income projection model as of June 30, 2009 (dollars in thousands):

| Change in Interest Rates in | Net Interest Income |  |  |
| :--- | :---: | :---: | :---: |
| Basis Points (Rate Ramp) | $\begin{array}{c}\text { Dollar } \\ \text { Amount }\end{array}$ | $\begin{array}{c}\text { Dollar } \\ \text { Change }\end{array}$ | Percent |
| Change |  |  |  |$]$

The preceding table indicates that as of June 30, 2009, in the event of a 200 basis point increase in interest rates whereby rates ramp up evenly over a twelve-month period, net interest income would decrease $2.2 \%$, or $\$ 4.2$ million. In the event of a 100 basis point decrease in interest rates, net interest income is projected to decrease $1.2 \%$, or $\$ 2.3$ million. Due to the current Federal Reserve Bank targets for the Federal Funds rate between $0.25 \%$ and $0.00 \%$, a forecast of rates declining 200 basis points is not meaningful.

Another measure of interest rate sensitivity is to model changes in economic value of equity through the use of immediate and sustained interest rate shocks. The following table illustrates the result of the economic value of equity model as of June 30, 2009 (dollars in thousands):

| Change in Interest Rates | Present Value of Equity |  |  | Present Value of Equity as Percent of Present Value of Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Basis Points) | Dollar Amount | Dollar Change | Percent Change | Present Value Ratio | Percent Change |
| -100 | 1,119,246 | 49,496 | 4.6 | 16.0 | 3.4 |
| Flat | 1,069,750 |  |  | 15.5 |  |
| +100 | 991,648 | $(78,102)$ | (7.3) | 14.6 | (5.7) |
| +200 | 883,133 | $(186,617)$ | (17.4) | 13.3 | (14.6) |

The above table indicates that as of June 30, 2009, in the event of an immediate and sustained 200 basis point increase in interest rates, the present value of equity is projected to decrease $17.4 \%$, or $\$ 186.6$ million. If rates were to decrease 100 basis points, the model forecasts a $4.6 \%$, or $\$ 49.5$ million increase in the present value of equity. Due to the current Federal Reserve Bank targets for the Federal Funds rate between $0.25 \%$ and $0.00 \%$, a forecast of rates declining 200 basis points is not meaningful.

Certain shortcomings are inherent in the methodologies used in the above interest rate risk measurements. Modeling changes in net interest income requires the use of certain assumptions regarding prepayment and deposit decay rates, which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. While management believes such assumptions are reasonable, there can be no assurance that assumed prepayment rates and decay rates will approximate actual future loan prepayment and deposit withdrawal activity. Moreover, the net interest income table presented assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or re-pricing of specific assets and liabilities. Accordingly, although the net interest income table provides an indication of the Company s interest rate risk exposure at a particular point in time, such measurement is not intended to and does not provide a precise forecast of the effect of changes in market interest rates on the Company s net interest income and will differ from actual results.

## Table of Contents

## Item 4. CONTROLS AND PROCEDURES.

Under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) were evaluated at the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. There has been no change in the Company s internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

Table of Contents

## PART II OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

The Company is involved in various legal actions and claims arising in the normal course of business. In the opinion of management, these legal actions and claims are not expected to have a material adverse impact on the Company s financial condition and results of operations.

## Item 1A. RISK FACTORS

In addition to the other information contained this Quarterly Report on Form 10-Q, the following risk factors represent material updates and additions to the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008, as filed with the Securities and Exchange Commission. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations. Further, to the extent that any of the information contained in this Quarterly Report on Form 10-Q constitutes forward-looking statements, the risk factor set forth below also is a cautionary statement identifying important factors that could cause our actual results to differ materially from those expressed in any forward-looking statements made by or on behalf of us.

## Any Future FDIC Insurance Premiums Will Adversely Impact Our Earnings

On May 22, 2009, the FDIC adopted a final rule levying a five basis point special assessment on each insured depository institution s assets minus Tier 1 capital as of June 30, 2009. The special assessment is payable on September 30, 2009. We recorded an expense of $\$ 3.1$ million during the quarter ended June 30, 2009, to reflect the special assessment. The final rule permits the FDIC s Board of Directors to levy up to two additional special assessments of up to five basis points each during 2009 if the FDIC estimates that the Deposit Insurance Fund reserve ratio will fall to a level that the FDIC s Board of Directors believes would adversely affect public confidence or to a level that will be close to or below zero. The FDIC has publicly announced that it is probable that it will levy an additional special assessment of up to five basis points later in 2009, the amount and timing of which are currently uncertain. Any further special assessments that the FDIC levies will be recorded as an expense during the appropriate period. In addition, the FDIC materially increased the general assessment rate and, therefore, our FDIC general insurance premium expense will increase substantially as compared to prior periods.

## Table of Contents

## Item 2. UNREGISTERED SALES OF EOUITY SECURITIES AND USE OF PROCEEDS. ISSUER PURCHASES OF EQUITY SECURITIES

| Period | (a) Total Number of Shares (or Units) Purchased | (b) Average Price <br> Paid per Share (or Unit) |  | (c) Total Number of <br> Shares (or Units) <br> Purchased as Part of <br> Publicly Announced <br> Plans or Programs (1) | (d) Maximum Number (or <br> Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased under the Plans or Programs (1) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| April 1, 2009 through April 30, 2009 | 603 | \$ | 11.53 | 603 | 2,144,179 |
| May 1, 2009 through May 31, 2009 | 369 |  | 10.27 | 369 | 2,143,810 |
| June 1, 2009 through June 30, 2009 |  |  |  |  | 2,143,810 |
| Total | 972 | \$ | 11.05 | 972 |  |

(1) On October 24, 2007, the Company s Board of Directors approved the purchase of up to $3,107,077$ shares of its common stock under a seventh general repurchase program which commenced upon completion of the previous program. The repurchase program has no expiration date.

## Item 3. DEFAULTS UPON SENIOR SECURITIES.

Not Applicable

## Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

The 2009 Annual Meeting of Stockholders was held on April 22, 2009 (the Annual Meeting ). The matters considered and voted on by the Company s stockholders at the Annual Meeting and the vote of the stockholders were as follows:

Matter 1. The election of four directors, each for a three-year term.

| Name | FOR | WITHHOLD |
| :--- | ---: | ---: |
| Geoffrey M. Connor | $44,369,680$ | $7,631,215$ |
| Christopher Martin | $49,555,175$ | $2,445,720$ |
| Edward O Donnell | $50,110,600$ | $1,890,295$ |
| Jeffries Shein | $49,973,679$ | $2,027,216$ |

Matter 2. The ratification of the appointment of KPMG LLP as the Company sindependent public accounting firm for the year ending December 31, 2009.

| FOR | AGAINST | ABSTAIN |
| :---: | :---: | :---: |
| $50,779,475$ | 989,451 | 231,969 |

## Item 5. OTHER INFORMATION.

None

## Table of Contents

## Item 6. EXHIBITS.

The following exhibits are filed herewith:
3.1 Certificate of Incorporation of Provident Financial Services, Inc. ${ }^{1}$
3.2 Second Amended and Restated Bylaws of Provident Financial Services, Inc. ${ }^{5}$
4.1 Form of Common Stock Certificate of Provident Financial Services, Inc. ${ }^{1}$
10.1 Form of Amended and Restated Employment Agreement between Provident Financial Services, Inc. and certain executive officers. ${ }^{7}$
10.2 Form of Amended and Restated Change in Control Agreement between Provident Financial Services, Inc. and certain executive officers. ${ }^{7}$
10.3 Amended and Restated Employee Savings Incentive Plan, as amended. ${ }^{2}$
10.4 Employee Stock Ownership Plan ${ }^{1}$ and Amendment No. 1 to the Employee Stock Ownership Plan. ${ }^{2}$
10.5 Supplemental Executive Retirement Plan of the Provident Bank. ${ }^{7}$
10.6 Amended and Restated Supplemental Executive Savings Plan. ${ }^{7}$
10.7 Retirement Plan for the Board of Managers of The Provident Bank. ${ }^{7}$
10.8 The Provident Bank Amended and Restated Voluntary Bonus Deferral Plan. ${ }^{7}$
10.9 Provident Financial Services, Inc. Board of Directors Voluntary Fee Deferral Plan. ${ }^{7}$
10.10 First Savings Bank Directors Deferred Fee Plan, as amended. ${ }^{3}$.
10.11 The Provident Bank Amended and Restated Non-Qualified Supplemental Employee Stock Ownership Plan. ${ }^{7}$
10.12 Provident Financial Services, Inc. 2003 Stock Option Plan. ${ }^{4}$
10.13 Provident Financial Services, Inc. 2003 Stock Award Plan. ${ }^{4}$
10.14 Provident Financial Services, Inc. 2008 Long-Term Equity Incentive Plan. ${ }^{5}$
10.15 Voluntary Separation Agreement and General Release by and between The Provident Bank and Linda A. Niro dated as of July 8, 2009.
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## Table of Contents

1 Filed as an exhibit to the Company s Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange Commission (Registration No. 333-98241).
2 Filed as an exhibit to the Company s June 30, 2004 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (File No. 001-31566).
3 Filed as an exhibit to the Company s September 30, 2004 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (File No. 001-31566).
4 Filed as an exhibit to the Company s Proxy Statement for the 2003 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on June 4, 2003 (File No. 001-31566).
5 Filed as an exhibit to the Company s December 31, 2007 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2008 (File No. 001-31566).
6 Filed as an exhibit to the Company s Proxy Statement for the 2008 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on March 14, 2008 (File No. 001-31566).
7 Filed as an exhibit to the Company s December 31, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on March 2, 2009 (File No. 001-31566).

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## PROVIDENT FINANCIAL SERVICES, INC.

Date: August 10, 2009

Date: August 10, 2009

Date: August 10, 2009

By: /s/ Paul M. Pantozzi
Paul M. Pantozzi
Chairman and Chief Executive Officer
(Principal Executive Officer)
By: /s/ Linda A. Niro
Linda A. Niro
Executive Vice President and Chief Financial Officer (Principal Financial Officer)

By: /s/ Thomas M. Lyons
Thomas M. Lyons
Senior Vice President and Chief Accounting Officer
(Principal Accounting Officer)


[^0]:    .. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
    For the transition period from $\qquad$ to $\qquad$

