

PROVIDENT FINANCIAL SERVICES INC

Form 10-K

March 16, 2006

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-K**

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☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended December 31, 2005

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 1-31566

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**PROVIDENT FINANCIAL SERVICES, INC.**

(Exact Name of Registrant as Specified in its Charter)

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Delaware  
(State or Other Jurisdiction of Incorporation or Organization)

830 Bergen Avenue, Jersey City, New Jersey  
(Address of Principal Executive Offices)

(201) 333-1000

(Registrant's Telephone Number)

42-1547151  
(I.R.S. Employer Identification Number)

07306-4599  
(Zip Code)

Securities Registered Pursuant to Section 12(b) of the Act:

Common Stock, par value \$0.01 per share  
(Title of Class)

New York Stock Exchange  
(Name Of Exchange On Which Registered)

Securities Registered Pursuant to Section 12(g) of the Act:

None

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Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES ☒ NO ☐

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES ☐ NO ☒

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Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports); and (2) has been subject to such requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer ☒

Accelerated Filer ☐

Non-Accelerated Filer ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☒

As of March 3, 2006, there were issued and outstanding 68,932,974 shares of the Registrant's Common Stock outstanding, including 748,174 shares held by the First Savings Bank Directors' Deferred Fee Plan not otherwise considered outstanding under accounting principles generally accepted in the United States of America. The aggregate value of the voting and non-voting common equity held by non-affiliates of the Registrant, based on the closing price of the Common Stock as of June 30, 2005, as quoted by the NYSE, was approximately \$1.15 billion.

### DOCUMENTS INCORPORATED BY REFERENCE

(1) Proxy Statement for the 2006 Annual Meeting of Stockholders of the Registrant (Part III).

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### **Forward Looking Statements**

Certain statements contained herein are not based on historical facts and are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements may be identified by reference to a future period or periods, or by the use of forward-looking terminology, such as may, will, believe, expect, estimate, anticipate, continue, or similar terms or variations on those terms, or the negative of those terms. Forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, those related to the economic environment, particularly in the market areas in which Provident Financial Services, Inc. (the Company) operates, competitive products and pricing, fiscal and monetary policies of the U.S. Government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing interest rates, acquisitions and the integration of acquired businesses, credit risk management, asset-liability management, the financial and securities markets and the availability of and costs associated with sources of liquidity.

The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company also wishes to advise readers that the factors listed above could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements. The Company does not undertake and specifically declines any obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

## **PART I**

### **Item 1. Business**

#### **Provident Financial Services, Inc.**

The Company is a Delaware corporation which, on January 15, 2003, became the holding company for The Provident Bank (the Bank), following the completion of the conversion of the Bank to a stock chartered savings bank. On January 15, 2003, the Company issued an aggregate of 59,618,300 shares of its common stock, par value \$0.01 per share in a subscription offering and contributed \$4.8 million in cash and 1,920,000 shares of its common stock to The Provident Bank Foundation, a charitable foundation established by the Bank. As a result of the conversion and related stock offering, the Company raised \$567.2 million in net proceeds, of which \$293.2 million was utilized to acquire all of the outstanding common stock of the Bank. The Company owns all of the outstanding common stock of the Bank, and as such, is a bank holding company subject to regulation by the Federal Reserve Board.

On December 22, 2003, the Company entered into an agreement and plan of merger under which First Sentinel Bancorp, Inc. (First Sentinel) merged with and into the Company and First Savings Bank, the wholly-owned subsidiary of First Sentinel, merged with and into the Bank. The Company completed the acquisition of First Sentinel and the merger of First Savings Bank, with and into the Bank as of the close of business July 14, 2004.

At December 31, 2005, the Company had total assets of \$6.05 billion, net loans of \$3.71 billion, total deposits of \$3.92 billion, and total stockholders' equity of \$1.08 billion. The Company's mailing address is 830 Bergen Avenue, Jersey City, New Jersey 07306-4599, and the Company's telephone number is (201) 333-1000.

**The Provident Bank**

Originally established in 1839, the Bank is a New Jersey-chartered capital stock savings bank headquartered in Jersey City, New Jersey. The Bank is a community- and customer-oriented bank operating 76 full-service branch offices in the New Jersey counties of Hudson, Bergen, Essex, Mercer, Middlesex, Monmouth, Morris, Ocean, Somerset and Union, which we consider our primary market area. As part of its Customer-Centric

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Strategy, the Bank emphasizes personal service and customer convenience in serving the financial needs of the individuals, families and businesses residing in its markets. The Bank attracts deposits from the general public in the areas surrounding its banking offices and uses those funds, together with funds generated from operations and borrowings, to originate commercial real estate loans, residential mortgage loans, commercial business loans and consumer loans. The Bank also invests in mortgage-backed securities and other permissible investments.

### **The following are highlights of The Provident Bank's operations:**

*Diversified Loan Portfolio.* To improve asset yields and reduce its exposure to interest rate risk, the Bank diversifies its loan portfolio by emphasizing the origination of commercial mortgage and commercial business loans. These loans generally have adjustable interest rates that initially are higher than the rates applicable to one- to four-family residential mortgage loans. However, these loans also generally have a higher risk of loss than single-family residential mortgage loans.

*Asset Quality.* As of December 31, 2005, non-performing assets were \$6.7 million or 0.11% of total assets compared to \$6.3 million or 0.10% of total assets at December 31, 2004. The Bank's asset quality reflects its focus on underwriting criteria and on aggressive collection efforts and conservative charge-off practices. The levels of commercial mortgage and commercial business loans and the relatively larger credit concentrations increase the Bank's credit risk.

*Emphasis on Relationship Banking and Core Deposits.* The Bank emphasizes the acquisition and retention of core deposit accounts, such as checking and savings accounts, and expanding customer relationships. Core deposit accounts totaled \$2.47 billion at December 31, 2005, representing 63.1% of total deposits. The Bank has also focused on increasing the number of households and businesses served and the number of bank products per customer through a commitment to its brand promise — Hassle-Free Banking for Busy People.

*Increasing Non-Interest Income.* The Bank's emphasis on transaction accounts and expanded products and services has enabled the Bank to generate non-interest income. A primary source of non-interest income is derived from fees on core deposit accounts. The Bank has also focused on expanding products and services to generate additional non-interest income by offering investment products, estate management and trust services. Total non-interest income was \$29.2 million for each of the years ended December 31, 2005 and 2004, and fee income increased to \$23.0 million for the year ended December 31, 2005 from \$20.9 million for the year ended December 31, 2004.

*Managing Interest Rate Risk.* Although the Bank's liabilities are more sensitive to changes in interest rates than its assets, the Bank manages its exposure to interest rate risk by emphasizing the origination and retention of adjustable rate and shorter-term loans. In addition, the Bank uses its investments in securities to manage interest rate risk. At December 31, 2005, 52.1% of the Bank's loan portfolio had a term to maturity of one year or less, or had adjustable interest rates. Moreover, at December 31, 2005, the Bank's securities portfolio, excluding equity securities, totaled \$1.46 billion and had an average expected life of 3.67 years.

*Capital Management.* The Company repurchased \$96.3 million of its common stock and paid cash dividends totaling \$21.6 million in 2005.

*Available Information.* Provident Financial Services, Inc. is a public company, and files interim, quarterly and annual reports with the Securities and Exchange Commission (SEC). These respective reports are on file and a matter of public record with the SEC and may be read and copied at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information

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statements, and other information regarding issuers that file electronically with the SEC (<http://www.sec.gov>). All filed SEC reports and interim filings can also be obtained from the Bank's website, [www.providentnj.com](http://www.providentnj.com), on the Investor Relations page, without charge from the Company.

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### **MARKET AREA**

The Company and the Bank are headquartered in Jersey City, which is located in Hudson County, New Jersey. At December 31, 2005, the Bank operated a network of 76 branch offices throughout ten counties in northern and central New Jersey, comprised of 16 offices in Hudson County, 4 in Bergen, 6 in Essex, 1 in Mercer, 23 in Middlesex, 10 in Monmouth, 2 in Morris, 6 in Ocean, 5 in Somerset and 3 in Union Counties. The Company also maintains The Provident Loan Center in Woodbridge, New Jersey. The Bank's lending activities, though concentrated in the communities surrounding its offices, extend predominantly throughout the State of New Jersey.

The Bank's ten-county primary market area includes a mix of urban and suburban communities and has a diversified mix of industries including pharmaceutical and other manufacturing companies, network communications, insurance and financial services, and retail. According to the U.S. Census Bureau's most recent population estimates as of 2004, the Bank's ten-county market area has a population of 6.0 million, which was 68.8% of the state's total population. Because of the diversity of industries in the Bank's market area and, to a lesser extent, because of its proximity to the New York City financial markets, the area's economy can be significantly affected by changes in national and international economies. According to the U.S. Bureau of Labor Statistics and the Federal Deposit Insurance Corporation, New Jersey's job growth rate has eased after reaching a four-year high in the first quarter of 2005. After declining steadily for the prior two years, the state's unemployment rate slightly increased in the third quarter of 2005 primarily because of an increase in the labor force.

Within its ten-county market area the Bank has an approximate 2.28% share of bank deposits as of June 30, 2005, the latest date for which statistics are available, and an approximate 1.81% deposit share of the New Jersey market statewide.

### **COMPETITION**

The Bank faces intense competition both in originating loans and attracting deposits. The northern and central New Jersey market area has a high concentration of financial institutions, including large money center and regional banks, community banks, credit unions, investment brokerage firms and insurance companies. The Bank faces direct competition for loans from each of these institutions as well as from the mortgage companies, mortgage brokers and other loan origination firms operating in our market area. The Bank's most direct competition for deposits has come from the several commercial banks and savings banks in the market area, especially large regional banks which have obtained a major share of the available deposit market due in part to acquisitions and consolidations. Many of these banks have substantially greater financial resources than the Bank and offer services, such as private banking, that the Bank does not provide. In addition, the Bank faces significant competition for deposits from the mutual fund industry and from investors' direct purchase of short-term money market securities and other corporate and government securities.

The Bank competes in this environment by maintaining a diversified product line, including mutual funds, annuities and other investment services made available through its investment subsidiary. Relationships with customers are built and maintained through the Bank's branch network, its deployment of branch and off-site ATMs, and its telephone and web-based banking services.

### **LENDING ACTIVITIES**

Historically, the Bank's principal lending activity has been the origination of fixed-rate and adjustable-rate mortgage loans collateralized by one-to-four-family residential real estate located within its primary market area. Since 1997, the Bank has taken a more balanced approach to the



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composition of the loan portfolio by increasing its emphasis on originating commercial real estate loans and commercial business loans.

Residential mortgage loans are primarily underwritten to standards that allow the sale of the loans to the secondary markets, primarily to the Federal National Mortgage Association ( FNMA or Fannie Mae ) and the

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Federal Home Loan Mortgage Corporation ( FHLMC or Freddie Mac ). To manage interest rate risk, the Bank generally sells the 20-year and 30-year fixed-rate residential mortgages that it originates. The Bank retains a majority of the originated adjustable rate mortgages for its portfolio.

The Bank originates commercial real estate loans that are secured by income-producing properties such as multi-family residences, office buildings, and retail and industrial properties. To limit exposure to interest rate risk, the Bank generally adjusts the interest rate following an initial five-year period in the majority of the commercial real estate loans it originates.

The Bank provides construction loans for both single family and condominium projects intended for sale and projects that will be retained as investments by the borrower. The Bank underwrites most construction loans for a term of three years or less. The majority of these loans are underwritten on a floating rate basis. The Bank recognizes that there is higher risk in construction lending than permanent lending. As such, the Bank takes certain precautions to mitigate this risk, including the retention of an outside engineering firm to perform plan and cost reviews and to review all construction advances made against work in place and a limitation on how and when loan proceeds are advanced. In most cases, for the single family/condominium projects, the Bank manages its exposure against houses or units that are not under contract. Similarly, commercial construction loans usually have commitments for significant pre-leasing, or funds are held back until the leases are finalized.

The Bank originates consumer loans that are secured, in most cases, by a borrower's assets. Home equity loans and home equity lines of credit that are primarily secured by a second mortgage lien on the borrower's residence comprise the largest category of the Bank's consumer loan portfolio. The Bank's consumer loan portfolio also includes marine loans that are secured by a first lien on recreational boats. The marine loans are generated by boat dealers located on the Atlantic Coast of the United States. In addition the Bank finances auto loans, which are generated by dealers in the New York metropolitan area. To a lesser extent, the Bank originates personal unsecured loans, primarily as an accommodation to customers. All loans, whether originated directly or purchased, are underwritten to the Bank's lending standards.

Commercial loans are loans to businesses of varying size and type within the Bank's market. The Bank's underwriting standards for commercial loans less than \$100,000 utilize an industry-recognized automated credit scoring system. The Bank lends to established businesses, and the loans are generally secured by business assets such as equipment, receivables, inventory, real estate or marketable securities. On occasion, the Bank makes unsecured commercial loans. Most commercial lines of credit are made on a floating interest rate basis and most term loans are made on a fixed interest rate basis, usually with terms of five years or less.

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*Loan Portfolio Composition.* Set forth below is selected information concerning the composition of our loan portfolio in dollar amounts and in percentages (before deductions for deferred fees and costs, unearned discounts and premiums and allowances for losses) as of the dates indicated.

| At December 31,             |              |         |              |         |              |         |              |         |              |         |
|-----------------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| 2005                        |              | 2004    |              | 2003    |              | 2002    |              | 2001    |              |         |
| Amount                      | Percent      | Amount  | Percent      | Amount  | Percent      | Amount  | Percent      | Amount  | Percent      |         |
| (Dollars in thousands)      |              |         |              |         |              |         |              |         |              |         |
| Residential mortgage loans  | \$ 1,773,288 | 47.83%  | \$ 1,866,614 | 50.81%  | \$ 1,044,788 | 47.13%  | \$ 699,469   | 34.43%  | \$ 795,442   | 39.88%  |
| Commercial mortgage loans   | 636,739      | 17.18   | 685,330      | 18.66   | 449,092      | 20.26   | 444,249      | 21.86   | 412,280      | 20.67   |
| Multi-family mortgage loans | 77,619       | 2.09    | 86,292       | 2.35    | 90,552       | 4.08    | 77,006       | 3.79    | 95,456       | 4.78    |
| Construction loans          | 289,453      | 7.81    | 188,902      | 5.14    | 99,072       | 4.47    | 96,028       | 4.73    | 80,717       | 4.05    |
| Total mortgage loans        | 2,777,099    | 74.91   | 2,827,138    | 76.96   | 1,683,504    | 75.94   | 1,316,752    | 64.81   | 1,383,895    | 69.38   |
| Mortgage warehouse loans    |              |         |              |         | 4,148        | 0.19    | 276,383      | 13.60   | 167,905      | 8.42    |
| Commercial loans            | 393,827      | 10.62   | 353,626      | 9.63    | 246,606      | 11.12   | 183,410      | 9.03    | 141,491      | 7.09    |
| Consumer loans              | 556,645      | 15.02   | 514,296      | 14.00   | 300,825      | 13.57   | 275,812      | 13.57   | 322,219      | 16.15   |
| Total other loans           | 950,472      | 25.64   | 867,922      | 23.63   | 551,579      | 24.88   | 735,605      | 36.20   | 631,615      | 31.66   |
| Premiums on purchased loans | 13,190       | 0.35    | 14,421       | 0.39    | 5,411        | 0.24    | 2,123        | 0.10    | 2,566        | 0.13    |
| Unearned discounts          | (1,110)      | (0.03)  | (1,309)      | (0.04)  | (1,547)      | (0.07)  |              |         |              |         |
| Net deferred fees           | (529)        | (0.01)  | (961)        | (0.02)  | (1,580)      | (0.07)  | (1,625)      | (0.08)  | (1,531)      | (0.07)  |
| Allowance for loan losses   | (31,980)     | (0.86)  | (33,766)     | (0.92)  | (20,631)     | (0.92)  | (20,986)     | (1.03)  | (21,909)     | (1.10)  |
| Total loans, net            | \$ 3,707,142 | 100.00% | \$ 3,673,445 | 100.00% | \$ 2,216,736 | 100.00% | \$ 2,031,869 | 100.00% | \$ 1,994,636 | 100.00% |

*Loan Maturity Schedule.* The following table sets forth certain information as of December 31, 2005, regarding the maturities of loans in our loan portfolio. Demand loans having no stated schedule of repayment and no stated maturity, and overdrafts are reported as due in one year or less.

|                             | Within One Year | One Through Three Years | Three Through Five Years | Five Through Ten Years | Ten Through Twenty Years | Beyond Twenty Years | Total        |
|-----------------------------|-----------------|-------------------------|--------------------------|------------------------|--------------------------|---------------------|--------------|
| (In thousands)              |                 |                         |                          |                        |                          |                     |              |
| Residential mortgage loans  | \$ 7,818        | \$ 10,327               | \$ 12,247                | \$ 118,943             | \$ 693,876               | \$ 930,077          | \$ 1,773,288 |
| Commercial mortgage loans   | 32,074          | 37,364                  | 48,132                   | 405,256                | 101,924                  | 11,989              | 636,739      |
| Multi-family mortgage loans | 647             | 6,271                   | 6,336                    | 53,207                 | 9,461                    | 1,697               | 77,619       |
| Construction loans          | 118,818         | 159,055                 |                          | 1,701                  | 9,879                    |                     | 289,453      |

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|                      |                   |                   |                   |                   |                   |                   |                   |
|----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Total mortgage loans | 159,357           | 213,017           | 66,715            | 579,107           | 815,140           | 943,763           | 2,777,099         |
| Commercial loans     | 157,908           | 65,942            | 32,599            | 112,586           | 22,269            | 2,523             | 393,827           |
| Consumer loans       | 102,669           | 18,417            | 82,326            | 76,287            | 275,763           | 1,183             | 556,645           |
|                      | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total loans          | \$ 419,934        | \$ 297,376        | \$ 181,640        | \$ 767,980        | \$ 1,113,172      | \$ 947,469        | \$ 3,727,571      |
|                      | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

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*Fixed- and Adjustable-Rate Loan Schedule.* The following table sets forth at December 31, 2005, the dollar amount of all fixed-rate and adjustable-rate loans due after December 31, 2006. Adjustable-rate loans are included based on contractual maturities.

|                             | Due After December 31, 2006 |              |              |
|-----------------------------|-----------------------------|--------------|--------------|
|                             | Fixed                       | Adjustable   | Total        |
|                             | (In thousands)              |              |              |
| Residential mortgage loans  | \$ 909,861                  | \$ 855,609   | \$ 1,765,470 |
| Commercial mortgage loans   | 326,827                     | 277,838      | 604,665      |
| Multi-family mortgage loans | 40,653                      | 36,319       | 76,972       |
| Construction loans          | 9,998                       | 160,637      | 170,635      |
| Total mortgage loans        | 1,287,339                   | 1,330,403    | 2,617,742    |
| Commercial loans            | 77,290                      | 158,629      | 235,919      |
| Consumer loans              | 419,049                     | 34,927       | 453,976      |
| Total loans                 | \$ 1,783,678                | \$ 1,523,959 | \$ 3,307,637 |

*Residential Mortgage Lending.* A principal lending activity of the Bank is to originate loans secured by first mortgages on one- to four-family residences in the State of New Jersey. The Bank originates residential mortgages primarily through commissioned mortgage representatives and its branch offices. The Bank originates both fixed-rate and adjustable-rate mortgages. Residential mortgage lending represents the largest single component of the total loan portfolio. As of December 31, 2005, \$1.77 billion or 47.6% of the total portfolio consisted of residential real estate loans. Of the one- to four-family loans at that date, 51.8% were fixed-rate and 48.2% were adjustable-rate loans.

The Bank originates fixed-rate fully amortizing residential mortgage loans, with the principal and interest due each month, that have maturities ranging from 10 to 30 years. The Bank also originates fixed-rate residential mortgage loans with maturities of 15, 20 and 30 years that require the payment of principal and interest on a biweekly basis. Fixed-rate jumbo residential mortgage loans (loans over the maximum that one of the government-sponsored agencies will purchase) are originated with maturities of up to 30 years. Adjustable-rate mortgage loans are offered with a fixed-rate period of 1, 3, 5, 7 or 10 years prior to the first annual interest rate adjustment. The standard adjustment formula is the one-year constant maturity Treasury rate plus 2<sup>3</sup>/<sub>4</sub>%, adjusting annually with a 2% maximum annual adjustment and a 6% maximum adjustment over the life of the loan.

The residential mortgage portfolio is primarily underwritten to Freddie Mac and Fannie Mae standards. The Bank's standard maximum loan to value ratio is 80%. However, working through mortgage insurance companies, the Bank underwrites loans for sale to Freddie Mac or Fannie Mae programs that will finance up to 100% of the value of the residence. Generally all fixed-rate loans with terms of 20 years or more, as well as loans with a loan-to-value ratio of 97% or more, are sold into the secondary market with servicing rights retained. Fixed-rate residential mortgage loans retained in our portfolio generally include loans with a term of 15 years or less and biweekly payment loans with a term of 20 years or less. The Bank retains the majority of the originated adjustable-rate mortgages for its portfolio.

Loans are sold without recourse with servicing rights retained by the Bank. The percentage of loans sold into the secondary market will vary depending upon interest rates and the Bank's strategies for reducing exposure to interest rate risk. In 2005, \$36.2 million, or 23.7% of residential real estate loans originated were sold into the secondary market. All of the loans sold in 2005 were long-term fixed-rate mortgages.

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The retention of adjustable-rate mortgages, as opposed to longer term, fixed-rate residential mortgage loans, helps reduce the Bank's exposure to interest rate risk. However, adjustable-rate mortgages generally pose credit risks different from the credit risks inherent in fixed-rate loans primarily because as interest rates rise, the

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underlying debt service payments of the borrowers rise, thereby increasing the potential for default. To minimize this risk, borrowers of one- to four-family one year adjustable-rate loans are qualified at the maximum rate which would be in effect after the first interest rate adjustment. The Bank believes that these risks, which have not had a material adverse effect on the Bank to date, generally are less onerous than the interest rate risks associated with holding 20- and 30-year fixed-rate loans in the loan portfolio.

The Bank has for many years offered discounted rates on loans to low- to moderate-income individuals. Loans originated in this category over the last five years have totaled \$116.4 million. The Bank also offers a special rate program for first time homebuyers under which originations have totaled over \$31.4 million for the past five years.

*Commercial Real Estate Loans.* The Bank originates loans secured by mortgages on various commercial income producing properties, including office buildings, retail and industrial properties. Commercial real estate and construction loans have increased to 26.9% of the portfolio at December 31, 2005, from 26.0% of the portfolio at December 31, 2004. A substantial majority of the Bank's commercial real estate loans are secured by properties located in the State of New Jersey.

The Bank originates commercial real estate loans with adjustable rates and with fixed interest rates for a period that is generally five or fewer years, which then adjust after the initial period. Typically these loans are written for maturities of ten years or less and have an amortization schedule of 20 or 25 years. As a result, the typical amortization schedule will result in a substantial principal payment upon maturity. The Bank generally underwrites commercial real estate loans to a maximum 75% advance against either the appraised value of the property, or its purchase price (for loans to fund the acquisition of real estate), whichever is less. The Bank generally requires minimum debt service coverage of 1.25 times. There is a potential risk that the borrower may be unable to pay off or refinance the outstanding balance at the loan maturity date. The Bank typically lends to experienced owners or developers who have knowledge and contacts in the commercial real estate market.

Among the reasons for the Bank's continued emphasis on commercial real estate lending is the desire to invest in assets bearing interest rates that are generally higher than interest rates on residential mortgage loans and more sensitive to changes in market interest rates. Commercial real estate loans, however, entail significant additional credit risk as compared to one- to four-family residential mortgage loans, as they typically involve larger loan balances concentrated with single borrowers or groups of related borrowers. In addition, the payment experience on commercial real estate loans secured by income-producing properties is typically dependent on the successful operation of the related real estate project and thus may be more significantly impacted by adverse conditions in the real estate market or in the economy generally.

The Bank performs more extensive diligence in underwriting commercial real estate loans than loans secured by owner occupied one- to four-family residential properties due to the larger loan amounts and the riskier nature of such loans. The Bank attempts to understand and control the risk in several ways, including inspection of all such properties and the review of the overall financial condition of the borrower and guarantors, which may include, for example, the review of the rent rolls and the verification of income. If applicable, a tenant analysis and market analysis are part of the underwriting. For commercial real estate secured loans in excess of \$750,000 and for all other commercial real estate loans where it is appropriate, the Bank employs environmental experts to inspect the property and ascertain any potential environmental risks.

The Bank requires a full independent appraisal for commercial real estate. The appraiser must be selected from the Bank's approved list. The Bank also employs an independent review appraiser to verify that the appraisal meets the Bank's standards. The underwriting guidelines generally provide that the loan-to-value ratio shall not exceed 75% of the appraised value and the debt service coverage should be at least 1.25 times. In addition, financial statements are required annually for review. The Bank's policy also requires that a property inspection of commercial mortgages over \$1,000,000 be completed at least every 18 months.





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The Bank's largest commercial real estate loan as of December 31, 2005 was a \$25.0 million loan secured by an established, 378 room, full-service hotel in Elizabeth, New Jersey. The Bank's share of the total loan is \$20.0 million, all of which was outstanding at December 31, 2005. A participation in the remaining \$5.0 million was sold to another lending institution. The loan was performing in accordance with its terms and conditions as of December 31, 2005.

*Multi-family Lending.* The Bank underwrites loans secured by apartment buildings that have five or more units. The Bank classifies multi-family lending as a component of the commercial real estate lending portfolio. The underwriting standards and procedures that are used to underwrite commercial real estate loans are used to underwrite multi-family loans.

*Construction Loans.* The Bank continues to expand its activities in commercial construction lending. Commercial construction lending includes both new construction of residential and commercial real estate projects and the reconstruction of existing structures.

The Bank's commercial construction financing takes two forms: projects for sale (single family/condominiums) and projects that are constructed for investment purposes (rental property). To mitigate the speculative nature of construction loans, the Bank generally requires significant pre-leasing on rental properties and requires that a percentage of the single-family residences or condominiums be under contract to support construction loan advances.

The Bank underwrites most construction loans for a term of three years or less. The majority of the Bank's construction loans are floating-rate loans with a maximum 75% loan-to-value ratio for the completed project. The Bank employs professional engineering firms to assist in the review of construction cost estimates and make site inspections to determine if the work has been completed prior to the advance of funds for the project.

Construction lending generally involves a greater degree of risk than one- to four-family mortgage lending. Repayment of a construction loan is, to a great degree, dependent upon the successful and timely completion of the construction of the subject project and the successful marketing of the sale or lease of the project. Construction delays or the financial impairment of the builder may further impair the borrower's ability to repay the loan.

For all construction loans, the Bank requires an independent appraisal, which includes information on market rents and/or comparable sales and competing projects. The Bank also attempts to procure personal guarantees and conducts environmental due diligence as appropriate.

The Bank also attempts to control the risk of the construction lending process by other means. For single family/condominium financing, the Bank generally requires payment for the release of a unit that exceeds the amount of the loan advance attributable to such unit. On commercial construction projects that the developer holds for rental, the Bank typically holds back funds for tenant improvements until a signed lease is executed.

The Bank's largest construction loan as of December 31, 2005 was a \$28.0 million construction/permanent mortgage loan secured by an 80% pre-leased, 115,000 square foot retail shopping center located in Clifton, New Jersey. The Borrower is an experienced developer of retail properties in the State of New Jersey. The loan was performing in accordance with its terms and conditions as of December 31, 2005.

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*Commercial Loans.* The Bank underwrites commercial loans to corporations, partnerships and other businesses. The majority of the Bank's commercial loan customers are local businesses with revenues of less than \$50.0 million. The Bank offers commercial loans for equipment purchases, lines of credit or letters of credit, as well as loans where the borrower is the sole occupant of the property. Most commercial loans are originated on a floating-rate basis and the majority of fixed-rate commercial loans are fully amortized over a five-year period.

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The Bank also underwrites Small Business Administration guaranteed loans and guaranteed or assisted loans through various state, county and municipal programs. These governmental guarantees are typically used in cases where the borrower requires additional credit support.

The underwriting of a commercial loan is based upon a review of the financial statements of the prospective borrower and guarantors. In most cases the Bank obtains a general lien on accounts receivable and inventory, along with the specific collateral such as real estate or equipment, as appropriate.

For commercial loans less than \$100,000, the Bank uses an automated underwriting system, which includes a nationally-recognized credit scorecard to assist in our decision-making process. For larger commercial loans, a traditional approach of reviewing all the financial information and collateral in greater detail by seasoned lenders is utilized.

Commercial business loans generally bear higher interest rates than residential mortgage loans, but they also involve a higher risk of default since their repayment is generally dependent on the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial business loans may be substantially dependent on the success of the business itself and the general economic environment. The Bank's largest commercial loan was a \$35.0 million participation in a \$465.0 million syndicated line of credit secured by an assignment of residential mortgage loans. As of December 31, 2005, the Bank's outstanding balance was \$17.7 million and the credit was performing in accordance with its terms and conditions.

*Consumer Loans.* The Bank offers a variety of consumer loans to individuals. Home equity loans and home equity lines of credit constituted 64.7% of the consumer loan portfolio as of December 31, 2005. Indirect marine loans comprised 19.8% of the consumer loan portfolio, and indirect auto loans comprised 12.6% of the consumer loan portfolio at December 31, 2005, respectively. The remainder of the consumer loan portfolio includes personal loans and unsecured lines of credit, automobile loans and recreational vehicle loans.

Interest rates on home equity loans are fixed for a term not to exceed 20 years and the maximum loan amount is \$500,000. A portion of the home equity loan portfolio includes first lien product loans, under which the Bank has offered special rates to borrowers who refinance first mortgage loans on the home equity (first lien) basis. The Bank's home equity lines are made at floating interest rates and the Bank provides lines of credit of up to \$350,000. The approved home equity lines and utilization amounts as of December 31, 2005 were \$173.1 million and \$98.1 million, respectively.

The Bank originates a majority of its home equity loans and lines directly. The Bank also purchases marine and auto loans from established dealers and brokers located on the East Coast of the United States, which are underwritten to the Bank's pre-established underwriting standards. The maximum marine loan is \$1,000,000. All marine loans are collateralized by a first lien on the vessel. The maximum automobile loan for a new automobile is \$60,000 and for a used automobile is \$40,000. All automobile loans are collateralized by a first lien on the automobile.

The Bank's consumer loan portfolio contains other types of loans such as loans on motorcycles, recreational vehicles and personal loans, which represent 1.9% of the portfolio. Personal unsecured loans are originated primarily as an accommodation to existing customers.

Consumer loans generally entail greater credit risk than residential mortgage loans, particularly in the case of consumer loans that are unsecured or that are secured by assets that tend to depreciate, such as automobiles, boats and recreational vehicles. Collateral repossessed by the Bank for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan and the remaining deficiency may warrant

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further substantial collection efforts against the borrower. In addition, consumer loan collections are dependent on the borrower's continued financial stability, and this is more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

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*Loan Originations, Purchases, and Repayments.* The following table sets forth our loan origination, purchase and repayment activities for the periods indicated.

|  | Year Ended December 31, |              |            |
|--|-------------------------|--------------|------------|
|  | 2005                    | 2004         | 2003       |
|  | (In thousands)          |              |            |
| Originations:                            |                         |              |            |
| Residential mortgage                     | \$ 152,826              | \$ 141,338   | \$ 397,706 |
| Commercial mortgage                      | 71,408                  | 120,286      | 76,361     |
| Multi-family mortgage                    | 5,402                   | 901          | 37,315     |
| Construction                             | 273,750                 | 125,406      | 77,952     |
| Commercial                               | 397,751                 | 334,844      | 166,654    |
| Consumer                                 | 271,899                 | 244,938      | 198,433    |
| Subtotal of loans originated             | 1,173,036               | 967,713      | 954,421    |
| Mortgage warehouse                       |                         | 3,020        | 2,898,507  |
| Loans purchased                          | 137,412                 | 322,011      | 352,233    |
| Total loans originated                   | 1,310,448               | 1,292,744    | 4,205,161  |
| Loans acquired from First Sentinel:      |                         |              |            |
| Residential mortgage                     |                         | 720,875      |            |
| Commercial mortgage                      |                         | 223,543      |            |
| Multi-family mortgage                    |                         | 7,650        |            |
| Construction                             |                         | 124,210      |            |
| Commercial                               |                         | 7,204        |            |
| Consumer                                 |                         | 119,704      |            |
| Total loans acquired from First Sentinel |                         | 1,203,186    |            |
| Loans sold or securitized                | 36,167                  | 86,695       | 16,145     |
| Repayments:                              |                         |              |            |
| Residential mortgage                     | 346,453                 | 276,411      | 394,693    |
| Commercial mortgage                      | 119,977                 | 107,591      | 64,945     |
| Multi-family mortgage                    | 14,075                  | 12,812       | 23,769     |
| Construction                             | 173,199                 | 159,785      | 74,908     |
| Commercial                               | 356,649                 | 233,576      | 110,032    |
| Consumer                                 | 225,018                 | 147,736      | 167,217    |
| Subtotal of loan repayments              | 1,235,371               | 937,911      | 835,564    |
| Mortgage warehouse loans                 |                         | 7,167        | 3,170,741  |
| Total repayments                         | 1,235,371               | 945,078      | 4,006,305  |
| Total reductions                         | 1,271,538               | 1,031,773    | 4,022,450  |
| Other items, net <sup>(1)</sup>          | (6,999)                 | 5,687        | (2,584)    |
| Net increase                             | \$ 31,911               | \$ 1,469,844 | \$ 180,127 |

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(1) Other items include charge-offs, deferred fees and expenses, discounts and premiums.

*Loan Approval Procedures and Authority.* The Bank's Board of Directors approves the Lending Policy on an annual basis as well as on an interim basis as modifications are warranted. The Lending Policy sets the Bank's lending authority for each type of loan. The Bank's individual lending officers are assigned dollar authority limits based upon their experience and expertise.

The largest individual lending authority is \$5.0 million, which only the Chief Executive Officer and the Chief Lending Officer have. Loans in excess of \$5.0 million, or which when combined with existing credits of

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the borrower or related borrowers exceed \$5.0 million, are presented to the management Credit Committee. The Credit Committee consists of six senior officers and requires a majority vote for credit approval. The Credit Committee has a \$15.0 million approval authority and the Loan Committee of the Board of Directors of the Bank has approval authority exceeding \$15.0 million. All credit approvals by the Loan Committee are reported to the Board of Directors of the Bank.

The Bank has adopted a risk rating system as part of the risk assessment of the loan portfolio. The Bank's commercial real estate and commercial lending officers are required to assign a risk rating to each loan in their portfolio at origination. When the lender learns of important financial developments, the risk rating is reviewed accordingly. Similarly, the Credit Committee can adjust a risk rating. Quarterly, management's Credit Risk Management Committee meets to review and change, where appropriate, all loans rated a watch or worse. In addition, the Loan Review Department, which is independent of the lending areas, validates the risk ratings. The risk ratings play an important role in the establishment of the loan loss provision and to confirm the adequacy of the allowance for loan losses.

*Loans to One Borrower.* The Bank's regulatory limit on total loans to any borrower or attributed to any one borrower is 15% of unimpaired capital and surplus. As of December 31, 2005, the regulatory lending limit was \$82.2 million. The Bank's internal policy limit on total loans to a borrower or related borrowers that constitute a group exposure is up to \$65.0 million for loans with a risk rating of 2 or better, \$60.0 million for loans with a risk rating of 3 and \$50.0 million for loans with a risk rating of 4. The Bank reviews these group exposures on a quarterly basis. The Bank also sets additional limits on size of loans by loan type. At December 31, 2005, the Bank's largest relationship with an individual borrower and its related entities was \$55.1 million, consisting of several construction loans, permanent commercial loans and a line of credit for residential projects in the State of New Jersey. The borrower is a well-established and experienced residential developer. This relationship was performing in accordance with its terms and conditions as of December 31, 2005.

As of December 31, 2005, the Bank had \$721.9 million in loans outstanding to its 50 largest borrowers and their related entities.

## **ASSET QUALITY**

*General.* One of the Bank's key objectives has been and continues to be to maintain a high level of asset quality. In addition to maintaining sound credit standards for new loan originations, the Bank employs proactive collection and workout processes in dealing with delinquent or problem loans. The Bank actively markets properties that it acquires through foreclosure or otherwise in the loan collection process.

*Collection Procedures.* In the case of residential mortgage and consumer loans, the collections personnel in the Bank's Asset Recovery Department are responsible for collection activities from the sixteenth day of delinquency. Collection efforts include automated notices of delinquency generated by our system, telephone calls, letters and other notices to the delinquent borrower. Foreclosure proceedings and other appropriate collection activities such as repossession of collateral are commenced within at least 90 to 120 days after the loan is delinquent. Periodic inspections of real estate and other collateral are conducted throughout the collection process. The collection procedures for Federal Housing Association (FHA) and Veteran's Administration (VA) one- to four- family mortgage loans follow the collection guidelines outlined by those agencies.

Real estate and other assets taken by foreclosure or in connection with a loan workout are held as foreclosed assets. The Bank carries other real estate owned and other foreclosed assets at their fair market value less estimated selling costs. The Bank attempts to sell the property at foreclosure sale or as soon as practical after the foreclosure sale through a proactive marketing effort.

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The collection procedures for commercial real estate and commercial loans include sending periodic late notices and letters to a borrower once a loan is past due. The Bank attempts to make direct contact with a borrower once a loan is 16 days past due, usually by telephone. The Chief Lending Officer reviews all



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commercial real estate and commercial loan delinquencies on a weekly basis. Delinquent commercial real estate and commercial loans will be transferred to the Asset Recovery Department for further action if the delinquency is not cured within a reasonable period of time, typically 60 to 90 days. The Chief Lending Officer has the authority to transfer performing commercial real estate or commercial loans to the Asset Recovery Department if, in his opinion, a credit problem exists or is likely to occur.

Loans deemed uncollectible are proposed for charge-off on a monthly basis. The charge-off recommendation is then submitted to the Chief Lending Officer, Chief Executive Officer, Chief Operating Officer and Chief Financial Officer for approval.

*Delinquent Loans and Non-performing Loans and Assets.* The Bank's policies require that the Chief Lending Officer continuously monitor the status of the loan portfolios and report to the Board of Directors on a monthly basis. These reports include information on impaired loans, delinquent loans, criticized and classified assets, and foreclosed assets. An impaired loan is defined as a loan for which it is probable, based on current information, that the Bank will not collect amounts due under the contractual terms of the loan agreement. Smaller balance homogeneous loans including residential mortgages and other consumer loans are evaluated collectively for impairment and are excluded from the definition of impaired loans. Impaired loans are individually identified and reviewed to determine that each loan's carrying value is not in excess of the fair value of the related collateral or the present value of the expected future cash flows. As of December 31, 2005, there were seven impaired loans totaling \$843,000.

Accruing interest income is stopped on loans when interest or principal payments are 90 days in arrears or earlier when the timely collectibility of such interest or principal is doubtful. When the accrual of interest on a loan is stopped, the loan is designated as a non-accrual loan and the outstanding interest previously credited is reversed. A non-accrual loan is returned to accrual status when factors indicating doubtful collection no longer exist and the loan has been brought current.

Federal and state regulations as well as the Bank's policy require that the Bank utilize an internal asset classification system as a means of reporting problem and potential problem assets. Under this internal risk rating system, the Bank currently classifies problem and potential problem assets as substandard, doubtful or loss assets. An asset is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets which do not currently expose the Bank to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses are required to be designated special mention.

General valuation allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When the Bank classifies one or more assets, or portions thereof, as substandard or doubtful, the Bank establishes a specific allowance for loan losses in an amount deemed prudent by management. When the Bank classifies one or more assets, or portions thereof, as loss, the Bank is required either to establish a specific allowance for losses equal to 100% of the amount of the asset so classified or to charge-off such amount.

The determination as to the classification of assets and the amount of the valuation allowances is subject to review by the FDIC and the New Jersey Department of Banking and Insurance, each of which can order the establishment of additional general or specific loss allowances. The FDIC, in conjunction with the other federal



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banking agencies, has adopted an interagency policy statement on the allowance for loan and lease losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation guidelines. Generally, the policy statement recommends that institutions have effective systems and controls to identify, monitor and address asset quality problems; that management has analyzed all significant factors that affect the collectibility of the portfolio in a reasonable manner; and that management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. In July 2001, the SEC issued Staff Accounting Bulletin, referred to as SAB No. 102, Selected Loan Loss Allowance Methodology and Documentation Issues. The guidance contained in the SAB focuses on the documentation the SEC staff normally expects registrants to prepare and maintain in support of the allowance for loan and lease losses. Concurrent with the SEC's issuance of SAB No. 102, the federal banking agencies, represented by the Federal Financial Institutions Examination Council, referred to as FFIEC, issued an interagency policy statement entitled Allowance for Loan and Lease Losses Methodologies and Documentation for Bank and Savings Institutions (Policy Statement). Management believes that the Company's documentation relating to the allowance for loan loss is consistent with these pronouncements. Although management believes that, based on information currently available to it at this time, the allowance for loans losses is adequate, actual losses are dependent upon future events and, as such, further additions to the level of allowances for loan losses may become necessary.

Assets are classified in accordance with the management guidelines described above. At December 31, 2005, \$14.9 million of assets were classified as substandard which consisted of \$4.0 million in residential loans, \$2.4 million in commercial mortgage loans, \$6.6 million in commercial loans, \$1.2 million in consumer loans and \$742,000 in multi-family loans. At that same date, \$50,000 of loans were classified as doubtful and no loans were classified as loss. As of December 31, 2005, \$13.0 million of loans were designated special mention.

The following table sets forth delinquencies in the loan portfolio as of the dates indicated.

|                             | At December 31, 2005 |                                  |                    |                                  | At December 31, 2004 |                                  |                    |                                  | At December 31, 2003 |                                  |                    |                                  |
|-----------------------------|----------------------|----------------------------------|--------------------|----------------------------------|----------------------|----------------------------------|--------------------|----------------------------------|----------------------|----------------------------------|--------------------|----------------------------------|
|                             | 60-89 Days           |                                  | 90 Days or More    |                                  | 60-89 Days           |                                  | 90 Days or More    |                                  | 60-89 Days           |                                  | 90 Days or More    |                                  |
|                             | Number<br>of Loans   | Principal<br>Balance<br>of Loans | Number<br>of Loans | Principal<br>Balance<br>of Loans | Number<br>of Loans   | Principal<br>Balance<br>of Loans | Number<br>of Loans | Principal<br>Balance<br>of Loans | Number<br>of Loans   | Principal<br>Balance<br>of Loans | Number<br>of Loans | Principal<br>Balance<br>of Loans |
| (Dollars in thousands)      |                      |                                  |                    |                                  |                      |                                  |                    |                                  |                      |                                  |                    |                                  |
| Residential mortgage loans  | 27                   | \$ 1,692                         | 40                 | \$ 3,956                         | 29                   | \$ 2,577                         | 41                 | \$ 4,184                         | 48                   | \$ 4,408                         | 43                 | \$ 3,395                         |
| Commercial mortgage loans   |                      |                                  |                    |                                  |                      |                                  |                    |                                  |                      |                                  | 1                  | 151                              |
| Multi-family mortgage loans |                      |                                  |                    |                                  |                      |                                  |                    |                                  |                      |                                  |                    |                                  |
| Construction loans          |                      |                                  |                    |                                  |                      |                                  |                    |                                  |                      |                                  | 1                  | 217                              |
| Total mortgage loans        | 27                   | 1,692                            | 40                 | 3,956                            | 29                   | 2,577                            | 41                 | 4,184                            | 48                   | 4,408                            | 45                 | 3,763                            |
| Mortgage warehouse loans    |                      |                                  |                    |                                  |                      |                                  |                    |                                  |                      |                                  | 1                  | 223                              |
| Commercial loans            | 4                    | 110                              | 7                  | 843                              | 6                    | 289                              | 5                  | 862                              | 17                   | 1,781                            | 4                  | 1,016                            |
| Consumer loans              | 35                   | 1,769                            | 59                 | 1,206                            | 59                   | 1,082                            | 53                 | 1,149                            | 317                  | 2,919                            | 75                 | 1,126                            |
| Total loans                 | 66                   | \$ 3,571                         | 106                | \$ 6,005                         | 94                   | \$ 3,948                         | 99                 | \$ 6,195                         | 382                  | \$ 9,108                         | 125                | \$ 6,128                         |

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*Non-Accrual Loans and Non-Performing Assets.* The following table sets forth information regarding non-accrual loans and other non-performing assets. There were no troubled debt restructurings as defined in Statement of Financial Accounting Standards ( SFAS ) No. 114 at any of the dates indicated.

|  | At December 31,        |                 |                 |                 |                 |
|--|------------------------|-----------------|-----------------|-----------------|-----------------|
|  | 2005                   | 2004            | 2003            | 2002            | 2001            |
|  | (Dollars in thousands) |                 |                 |                 |                 |
| <b>Non-accruing loans:</b>   |                        |                 |                 |                 |                 |
| Residential mortgage loans   | \$ 3,956               | \$ 4,184        | \$ 3,395        | \$ 4,073        | \$ 4,171        |
| Commercial mortgage loans  |                        |                 | 151             | 2,682           | 345             |
| Multi-family mortgage loans  |                        |                 |                 |                 |                 |
| Construction loans   |                        |                 | 217             |                 | 1,071           |
| Mortgage warehouse loans   |                        |                 | 223             |                 |                 |
| Commercial loans   | 843                    | 862             | 1,016           | 34              | 1,084           |
| Consumer loans   | 1,206                  | 1,149           | 1,126           | 1,723           | 1,413           |
| <b>Total non-accruing loans</b>                                    | <b>6,005</b>           | <b>6,195</b>    | <b>6,128</b>    | <b>8,512</b>    | <b>8,084</b>    |
| Accruing loans delinquent 90 days or more                          |                        |                 |                 |                 |                 |
| <b>Total non-performing loans</b>                                  | <b>6,005</b>           | <b>6,195</b>    | <b>6,128</b>    | <b>8,512</b>    | <b>8,084</b>    |
| Foreclosed assets  | 670                    | 140             | 41              |                 |                 |
| <b>Total non-performing assets</b>                                 | <b>\$ 6,675</b>        | <b>\$ 6,335</b> | <b>\$ 6,169</b> | <b>\$ 8,512</b> | <b>\$ 8,084</b> |
| <b>Total non-performing assets as a percentage of total assets</b> | <b>0.11%</b>           | <b>0.10%</b>    | <b>0.14%</b>    | <b>0.22%</b>    | <b>0.28%</b>    |
| <b>Total non-performing loans to total loans</b>                   | <b>0.16%</b>           | <b>0.17%</b>    | <b>0.27%</b>    | <b>0.41%</b>    | <b>0.40%</b>    |

Loans generally are placed on non-accrual status when they become 90 days or more past due or if they have been identified as presenting uncertainty with respect to the collectibility of interest or principal.

If the non-accrual loans had performed in accordance with their original terms, interest income would have increased by \$281,000 during the year ended December 31, 2005. At December 31, 2005, there were no commitments to lend additional funds to borrowers whose loans were on non-accrual status.

*Allowance for Loan Losses.* The allowance for loan losses is a valuation account that reflects an evaluation of the probable losses in the loan portfolio. The allowance for loan losses is maintained through provisions for loan losses that are charged to income. Charge-offs against the allowance for loan losses are taken on loans where it is determined the collection of loan principal is unlikely. Recoveries made on loans that have been charged-off are credited to the allowance for loan losses.

Management's evaluation of the adequacy of the allowance for loan losses includes the review of all loans on which the collectibility of principal may not be reasonably assured. For residential mortgage and consumer loans this is determined primarily by delinquency and collateral values. For commercial real estate and commercial loans, an extensive review of financial performance, payment history and collateral values is

conducted on a quarterly basis.

As part of the evaluation of the adequacy of the allowance for loan losses, each quarter management prepares a worksheet. This worksheet categorizes the entire loan portfolio by certain risk characteristics such as loan type (residential mortgage, commercial mortgage, construction, commercial, etc.) and loan risk rating. The factors considered in assessing loan risk ratings include the following:

results of the routine loan quality reviews by the Loan Review Department and by outside third parties retained by the Loan Review Department;

general economic and business conditions affecting our key lending areas;

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credit quality trends (including trends in non-performing loans, including anticipated trends based on market conditions);

collateral values;

loan volumes and concentrations;

seasoning of the loan portfolio;

specific industry conditions within portfolio segments;

recent loss experience in particular segments of the loan portfolio; and

duration of the current business cycle.

When assigning a risk rating to a loan, management utilizes the Bank's internal risk rating system which is a nine point rating system. Loans deemed to be acceptable quality are rated one through four, with a rating of one established for loans with minimal risk. Loans that are deemed to be of questionable quality are rated five (watch) or six (special mention). Loans with adverse classifications (substandard, doubtful or loss) are rated seven, eight or nine, respectively. Commercial mortgage, commercial, multi-family and construction loans are rated individually and each lending officer is responsible for risk rating loans in his or her portfolio. These risk ratings are then reviewed by the department manager and/or the Chief Lending Officer and by the Credit Administration Department. The risk ratings are then confirmed by the Loan Review Department and they are periodically reviewed by the Credit Committee in the credit renewal or approval process.

Each quarter the lending groups prepare individual Credit Risk Management Reports for the Credit Administration Department. These reports review all commercial loans and commercial mortgage loans that have been determined to involve above-average risk (risk rating of five or worse). The Credit Risk Management Reports contain the reason for the risk rating assigned to each loan, status of the loan and any current developments. These reports are submitted to a committee chaired by the Credit Administration Officer. Each loan officer reviews the loan and the corresponding credit risk management report with the committee and the risk rating is evaluated for appropriateness.

Based upon market conditions and the Bank's historical experience dealing with problem credits, the reserve factor for each risk rating by type of loan is established based on estimates of probable losses in the loan portfolio. The Bank uses a five-year moving average of charge-off and recovery experience as a tool to assist in the development of the reserve factors in determining the provision for loan losses.

The reserve factors applied to each loan risk rating are inherently subjective in nature. Reserve factors are assigned to each of the risk rating categories. This methodology permits adjustments to the allowance for loan losses in the event that, in management's judgment, significant conditions impacting the credit quality and collectibility of the loan portfolio as of the evaluation date are not otherwise adequately reflected in the analysis.

The provision for loan losses is established after considering the allowance for loan loss worksheet, the amount of the allowance for loan losses in relation to the total loan balance, loan portfolio growth, loan portfolio composition, loan delinquency trends and peer group analysis. As a result of this process, management has established an unallocated portion of the allowance for loan losses. The unallocated portion of the

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allowance for loan losses is warranted based on factors such as the geographic concentration of our loan portfolio and the losses inherent in commercial lending, as these types of loans are typically riskier than residential mortgages.

Based on the composition of the loan portfolio, management believes the primary risks inherent in the portfolio are possible increases in interest rates, a possible decline in the economy and a possible decline in real estate market values. Management will continue to review the entire loan portfolio to determine the extent, if any, to which further additional loan loss provisions may be deemed necessary. The allowance for loan losses is maintained at a level that represents management's best estimate of probable losses related to specifically

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identified loans as well as probable incurred losses in the remaining loan portfolio. There can be no assurance that the allowance for loan losses will be adequate to cover all losses that may in fact be realized in the future or that additional provisions for loan losses will be required.

*Analysis of the Allowance for Loan Losses.* The following table sets forth the analysis of the allowance for loan losses for the periods indicated.

|   | Year Ended December 31, |           |           |           |           |
|---|-------------------------|-----------|-----------|-----------|-----------|
|   | 2005                    | 2004      | 2003      | 2002      | 2001      |
|   | (Dollars in thousands)  |           |           |           |           |
| Balance at beginning of period  | \$ 33,766               | \$ 20,631 | \$ 20,986 | \$ 21,909 | \$ 20,198 |
| Charge offs:  |                         |           |           |           |           |
| Residential mortgage loans  | 18                      | 71        | 1,070     | 333       | 411       |
| Commercial mortgage loans   | 22                      |           |           |           | 208       |
| Multi-family mortgage loans   |                         |           |           |           |           |
| Construction loans  |                         |           |           |           |           |
| Mortgage warehouse loans  |                         |           |           | 12,500    |           |
| Commercial loans  | 1,008                   | 1,671     | 1,904     | 1,859     | 46        |
| Consumer loans  | 2,986                   | 4,619     | 1,412     | 228       | 297       |
| Total   | 4,034                   | 6,361     | 4,386     | 14,920    | 962       |
| Recoveries:   |                         |           |           |           |           |
| Residential mortgage loans  | 155                     | 186       | 1,523     | 271       | 256       |
| Commercial mortgage loans   | 93                      |           |           |           | 168       |
| Multi-family mortgage loans   |                         |           |           |           |           |
| Construction loans  |                         |           |           |           |           |
| Mortgage warehouse loans  |                         |           |           |           |           |
| Commercial loans  | 340                     | 432       | 772       | 451       | 201       |
| Consumer loans  | 1,060                   | 2,353     | 576       | 475       | 148       |
| Total   | 1,648                   | 2,971     | 2,871     | 1,197     | 773       |
| Net charge-offs   | 2,386                   | 3,390     | 1,515     | 13,723    | 189       |
| Provision for loan losses   | 600                     | 3,600     | 1,160     | 12,800    | 1,900     |
| Allowance of acquired institution   |                         | 12,925    |           |           |           |
| Balance at end of period  | \$ 31,980               | \$ 33,766 | \$ 20,631 | \$ 20,986 | \$ 21,909 |
| Ratio of net charge-offs during the period to average loans outstanding during the period | 0.07%                   | 0.12%     | 0.08%     | 0.70%     | 0.01%     |
| Allowance for loan losses to total loans  | 0.86%                   | 0.91%     | 0.92%     | 1.02%     | 1.09%     |
| Allowance for loan losses to non-performing loans   | 532.56%                 | 545.05%   | 336.67%   | 246.55%   | 271.02%   |



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*Allocation of Allowance for Loan Losses.* The following table sets forth the allocation of the allowance for loan losses by loan category for the periods indicated. This allocation is based on management's assessment, as of a given point in time, of the risk characteristics of each of the component parts of the total loan portfolio and is subject to changes as and when the risk factors of each such component part change. The allocation is neither indicative of the specific amounts or the loan categories in which future charge-offs may be taken nor is it an indicator of future loss trends. The allocation of the allowance to each category does not restrict the use of the allowance to absorb losses in any category.

At December 31,

|                             | 2005                                |  | 2004                                |  | 2003                                |  | 2002                                |  | 2001                                |  |
|-----------------------------|-------------------------------------|--|-------------------------------------|--|-------------------------------------|--|-------------------------------------|--|-------------------------------------|--|
|                             | Amount of Allowance for Loan Losses | Percent of Loans in Each Category to Total Loans | Amount of Allowance for Loan Losses | Percent of Loans in Each Category to Total Loans | Amount of Allowance for Loan Losses | Percent of Loans in Each Category to Total Loans | Amount of Allowance for Loan Losses | Percent of Loans in Each Category to Total Loans | Amount of Allowance for Loan Losses | Percent of Loans in Each Category to Total Loans |
| (Dollars in thousands)      |                                     |  |                                     |  |                                     |  |                                     |  |                                     |  |
| Residential mortgage loans  | \$ 2,854                            | 47.57%   | \$ 3,000                            | 50.53%   | \$ 1,804                            | 46.78%   | \$ 1,447                            | 34.08%   | \$ 1,598                            | 39.43%   |
| Commercial mortgage loans   | 7,246                               | 17.08  | 7,893                               | 18.49  | 4,898                               | 20.11  | 4,898                               | 21.65  | 5,436                               | 20.44  |
| Multi-family mortgage loans | 773                                 | 2.08   | 930                                 | 2.33   | 932                                 | 4.05   | 745                                 | 3.75   | 992                                 | 4.73   |
| Construction loans          | 4,397                               | 7.77   | 2,918                               | 5.10   | 1,595                               | 4.44   | 1,247                               | 4.68   | 1,528                               | 4.00   |
| Mortgage warehouse loans    |                                     |  |                                     |  | 43                                  | 0.18   | 3,408                               | 13.47  | 2,612                               | 8.33   |
| Commercial loans            | 5,676                               | 10.57  | 7,400                               | 9.54   | 5,278                               | 11.04  | 2,708                               | 8.94   | 2,281                               | 7.02   |
| Consumer loans              | 5,760                               | 14.93  | 5,889                               | 14.01  | 3,385                               | 13.40  | 3,507                               | 13.43  | 3,615                               | 16.05  |
| Unallocated                 | 5,274                               |  | 5,736                               |  | 2,696                               |  | 3,026                               |  | 3,847                               |  |
| Total                       | \$ 31,980                           | 100.00%  | \$ 33,766                           | 100.00%  | \$ 20,631                           | 100.00%  | \$ 20,986                           | 100.00%  | \$ 21,909                           | 100.00%  |

**INVESTMENT ACTIVITIES**

*General.* The investment policy for the Bank and the Company is approved annually by the Board of Directors. The Chief Financial Officer and the Treasurer are authorized by the Board to implement the investment policy and establish investment strategies. The President, Chief Financial Officer, Treasurer and Assistant Treasurer are authorized to make investment decisions consistent with the investment policy. Investment transactions for the Bank are reported to the Board of Directors of the Bank on a monthly basis.

The investment policy is designed to generate a favorable rate of return, consistent with established guidelines for liquidity, safety and diversification, and to complement the lending activities of the Bank. Investment decisions are made in accordance with the policy and are based on credit quality, interest rate risk, balance sheet composition, market expectations, liquidity, income and collateral needs.

The investment policy does not currently permit participation in hedging programs, interest rate swaps, options or futures transactions or the purchase of any securities that are below investment grade.

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The investment strategy is to maximize the return on the investment portfolio consistent with guidelines that have been established for liquidity, safety, duration and diversification. The investment strategy also considers the Bank's and the Company's interest rate risk position as well as liquidity, loan demand and other factors. Acceptable investment securities include U. S. Treasury and Agency obligations, collateralized mortgage obligations ( CMOs ), corporate debt obligations, New Jersey municipal bonds, mortgage-backed securities, commercial paper, mutual funds, bankers acceptances and federal funds. Securities purchased for the investment portfolio require a minimum credit rating of A by Moody's or Standard & Poor's.

Securities for the investment portfolio are classified as held to maturity, available for sale or held for trading. Securities that are classified as held to maturity are securities that the Bank or the Company has the intent and ability to hold until their contractual maturity date and are reported at cost. Securities that are classified as available for sale are reported at fair value. Available for sale securities include U.S. Treasury and Agency Obligations, U.S. Agency and privately-issued CMOs, corporate debt obligations and equities. Sales of

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securities may occur from time to time in response to changes in market rates and liquidity needs and to facilitate balance sheet reallocation to effectively manage interest rate risk. At the present time, there are no securities that are classified as held for trading.

CMOs are a type of debt security issued by a special-purpose entity that aggregates pools of mortgages and mortgage-related securities and creates different classes of CMO securities with varying maturities and amortization schedules as well as a residual interest with each class possessing different risk characteristics. In contrast to mortgage-backed securities from which cash flow is received (and prepayment risk is shared) pro rata by all securities holders, the cash flow from the mortgages or mortgage-related securities underlying CMOs is paid in accordance with predetermined priority to investors holding various tranches of such securities or obligations. A particular tranche of CMOs may therefore carry prepayment risk that differs from that of both the underlying collateral and other tranches. Accordingly, CMOs attempt to moderate risks associated with conventional mortgage-related securities resulting from unexpected prepayment activity. In declining interest rate environments, the Bank attempts to purchase CMOs with principal lock-out periods, reducing prepayment risk in the investment portfolio. During rising interest rate periods, the Bank's strategy is to purchase CMOs that are receiving principal payments that can be reinvested at higher current yields. Investments in CMOs involve a risk that actual prepayments will differ from those estimated in pricing the security, which may result in adjustments to the net yield on such securities. Additionally, the market value of such securities may be adversely affected by changes in the market interest rates. Management believes these securities may represent attractive alternatives relative to other investments due to the wide variety of maturity, repayment and interest rate options available. All privately-issued CMOs in the investment portfolio are rated AAA.

*Amortized Cost and Fair Value of Securities.* The following tables sets forth certain information regarding the amortized cost and fair values of our securities as of the dates indicated.

|  | At December 31,     |                     |                     |                     |                     |                     |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|  | 2005                |                     | 2004                |                     | 2003                |                     |
|  | Amortized<br>Cost   | Fair<br>Value       | Amortized<br>Cost   | Fair<br>Value       | Amortized<br>Cost   | Fair<br>Value       |
| (Dollars in thousands)                                   |                     |                     |                     |                     |                     |                     |
| <b>Held to Maturity:</b>                                 |                     |                     |                     |                     |                     |                     |
| Mortgage-backed securities                               | \$ 188,506          | \$ 186,290          | \$ 229,001          | \$ 230,115          | \$ 305,496          | \$ 308,366          |
| State and municipal obligations                          | 221,634             | 220,908             | 215,858             | 219,182             | 212,293             | 216,063             |
| Equity securities  | 774                 | 774                 | 774                 | 774                 |                     |                     |
| <b>Total held-to-maturity</b>                            | <b>\$ 410,914</b>   | <b>\$ 407,972</b>   | <b>\$ 445,633</b>   | <b>\$ 450,071</b>   | <b>\$ 517,789</b>   | <b>\$ 524,429</b>   |
| <b>Available for Sale:</b>                               |                     |                     |                     |                     |                     |                     |
| U.S. Treasury obligations                                | \$ 80,958           | \$ 80,378           | \$ 95,887           | \$ 95,312           | \$ 120,913          | \$ 121,580          |
| State and municipal obligations                          | 10,630              | 10,610              | 10,876              | 10,942              |                     |                     |
| Mortgage-backed securities                               | 902,629             | 887,188             | 1,167,838           | 1,169,087           | 874,401             | 873,933             |
| FHLMC obligations  |                     |                     | 1,971               | 2,008               |                     |                     |
| FNMA obligations   |                     |                     |                     |                     | 5,000               | 5,036               |
| FHLB obligations   | 9,923               | 9,844               |                     |                     |                     |                     |
| Corporate obligations                                    | 61,292              | 61,368              | 90,735              | 92,495              | 104,818             | 109,877             |
| Equity securities  | 32,627              | 33,569              | 32,864              | 36,496              | 35,802              | 41,403              |
| <b>Total available for sale</b>                          | <b>\$ 1,098,059</b> | <b>\$ 1,082,957</b> | <b>\$ 1,400,171</b> | <b>\$ 1,406,340</b> | <b>\$ 1,140,934</b> | <b>\$ 1,151,829</b> |
| <b>Average expected life of securities<sup>(1)</sup></b> | <b>3.67 years</b>   |                     | <b>3.37 years</b>   |                     | <b>3.96 years</b>   |                     |

<sup>(1)</sup> Average expected life is based on prepayment assumptions utilizing prevailing interest rates as of the reporting dates and does not include equity securities.

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The aggregate carrying values and fair values of securities by issuer, where the aggregate book value of such securities exceeds ten percent of stockholders' equity are as follows (in thousands):

|                              | <u>Carrying Value</u> | <u>Fair Value</u> |
|------------------------------|-----------------------|-------------------|
| <b>At December 31, 2005:</b> |                       |                   |
| FNMA                         | \$ 492,602            | \$ 484,569        |
| FHLMC                        | 485,335               | 484,519           |

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The following table sets forth certain information regarding the carrying value, weighted average yields and contractual maturities of the Company's debt securities portfolio as of December 31, 2005. No tax equivalent adjustments were made to the weighted average yields. Amounts are shown at amortized cost for held to maturity securities and at fair value for available for sale securities.

At December 31, 2005

|                                 | At December 31, 2005  |                        |                  |                        |                         |                        |                   |                        |                     |                                       |
|---------------------------------|-----------------------|------------------------|------------------|------------------------|-------------------------|------------------------|-------------------|------------------------|---------------------|---------------------------------------|
|                                 | More Than One Year to |                        |                  |                        | More Than Five Years to |                        |                   |                        | Total               |                                       |
|                                 | One Year or Less      |                        | Five Years       |                        | Ten Years               |                        | After Ten Years   |                        |                     |                                       |
|                                 | Carrying Value        | Weighted Average Yield | Carrying Value   | Weighted Average Yield | Carrying Value          | Weighted Average Yield | Carrying Value    | Weighted Average Yield | Carrying Value      | Weighted Average Yield <sup>(1)</sup> |
| (Dollars in thousands)          |                       |                        |                  |                        |                         |                        |                   |                        |                     |                                       |
| <b>Held to Maturity:</b>        |                       |                        |                  |                        |                         |                        |                   |                        |                     |                                       |
| Mortgage-backed securities      | \$                    |                        | %\$ 2,324        | 6.68%                  | \$ 22,514               | 4.38%                  | \$ 163,668        | 4.72%                  | \$ 188,506          | 4.70%                                 |
| State and municipal obligations | 5,868                 | 4.06                   | 34,512           | 3.94                   | 112,190                 | 3.76                   | 69,064            | 3.89                   | 221,634             | 3.83                                  |
| <b>Total held-to-maturity</b>   | <b>\$ 5,868</b>       | <b>4.06%</b>           | <b>\$ 36,836</b> | <b>4.11%</b>           | <b>\$ 134,704</b>       | <b>3.86%</b>           | <b>\$ 232,732</b> | <b>4.47%</b>           | <b>\$ 410,140</b>   | <b>4.23%</b>                          |
| <b>Available for sale:</b>      |                       |                        |                  |                        |                         |                        |                   |                        |                     |                                       |
| U.S. Treasury obligations       | \$ 70,502             | 2.18%                  | \$ 9,876         | 3.60%                  | \$                      | %\$                    |                   | %\$                    | 80,378              | 2.36%                                 |
| State and municipal obligations | 1,197                 | 3.10                   | 3,592            | 4.31                   | 5,821                   | 4.44                   |                   |                        | 10,610              | 4.24                                  |
| Mortgage-backed securities      |                       |                        | 26,908           | 4.55                   | 150,077                 | 3.99                   | 710,203           | 4.38                   | 887,188             | 4.32                                  |
| FHLB obligations                |                       |                        | 9,844            | 4.17                   |                         |                        |                   |                        | 9,844               | 4.17                                  |
| Corporate obligations           | 49,319                | 4.77                   | 12,049           | 5.33                   |                         |                        |                   |                        | 61,368              | 4.88                                  |
| <b>Total available for sale</b> | <b>\$ 121,018</b>     | <b>3.25%</b>           | <b>\$ 62,269</b> | <b>4.47%</b>           | <b>\$ 155,898</b>       | <b>4.01%</b>           | <b>\$ 710,203</b> | <b>4.38%</b>           | <b>\$ 1,049,388</b> | <b>4.20%</b>                          |

<sup>(1)</sup> Yields are not tax equivalent.

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*General.* Primary sources of funds consist of principal and interest cash flows received from loans and mortgage-backed securities, contractual maturities on investments, deposits, Federal Home Loan Bank ( FHLB ) advances and proceeds from sales of loans and investments. These sources of funds are used for lending, investing and general corporate purposes, including acquisitions and common stock repurchases.

*Deposits.* The Bank offers a variety of deposits for retail and business accounts. Deposit products include savings accounts, checking accounts, interest-bearing checking accounts, money market deposit accounts and certificate of deposit accounts at varying interest rates and terms. The Bank also offers IRA and KEOGH accounts. Business customers are offered several checking account and savings plans, cash management services, payroll origination services, escrow account management and MasterCard business cards. The Bank's customer relationship management strategy focuses on relationship banking for retail and business customers to enhance the customer experience. Deposit activity is influenced by state and local economic activity, changes in interest rates, internal pricing decisions and competition. Deposits are primarily obtained from the areas surrounding the Bank's branch locations. In order to attract and retain deposits, the Bank offers competitive rates, quality customer service and offers a wide variety of products and services that meet customers' needs, including online banking. The Bank has no brokered deposits.

Deposit pricing strategy is monitored monthly by a management Asset/Liability Committee. Deposit pricing is set weekly by the Bank's Treasury Department. When considering deposit pricing, the Bank considers competitive market rates, FHLB advance rates and rates on other sources of funds. Core deposits, defined as savings accounts, interest and non-interest bearing checking accounts and money market deposit accounts represented 63.1% of total deposits at December 31, 2005 and 65.6% of total deposits at December 31, 2004. As of December 31, 2005 and December 31, 2004, time deposits maturing in less than one year amounted to \$1.08 billion and \$960.0 million, respectively.

The following table indicates the amount of certificates of deposit by time remaining until maturity as of December 31, 2005.

|  | Maturity            |                       |                        |                   | Total        |
|--|---------------------|-----------------------|------------------------|-------------------|--------------|
|  | 3 Months or<br>Less | Over 3 to<br>6 Months | Over 6 to<br>12 Months | Over 12<br>Months |              |
|  | (In thousands)      |                       |                        |                   |              |
| Certificates of deposit of \$100,000 or more | \$ 64,629           | \$ 67,265             | \$ 81,368              | \$ 90,967         | \$ 304,229   |
| Certificates of deposit less than \$100,000  | 276,510             | 281,849               | 304,446                | 280,920           | 1,143,725    |
| Total certificates of deposit                | \$ 341,139          | \$ 349,114            | \$ 385,814             | \$ 371,887        | \$ 1,447,954 |

*Certificates of Deposit Maturities.* The following table sets forth certain information regarding certificates of deposit.

| Period to Maturity from December 31, 2005 | At December 31, |
|---|-----------------|
|---|-----------------|

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|               | Less         |            |              |               |                    |                    |              |              |            |                |
|---------------|--------------|------------|--------------|---------------|--------------------|--------------------|--------------|--------------|------------|----------------|
|               | Than         | One to Two | Two to Three | Three to Four |                    |                    |              |              |            |                |
|               | One Year     | Years      | Years        | Years         | Four to Five Years | Five Years or More | 2005         | 2004         | 2003       |                |
|               |              |            |              |               |                    |                    |              |              |            |                |
|               |              |            |              |               |                    |                    |              |              |            |                |
|               |              |            |              |               |                    |                    |              |              |            | (In thousands) |
| Rate:         |              |            |              |               |                    |                    |              |              |            |                |
| 0.00 to 0.99% | \$ 3,555     | \$ 244     | \$           | \$            | \$                 | \$                 | \$ 3,799     | \$ 7,348     | \$ 745     |                |
| 1.00 to 2.00% | 9,111        | 18         | 61           |               |                    |                    | 9,190        | 812,561      | 632,086    |                |
| 2.01 to 3.00% | 589,127      | 29,714     | 2,566        |               |                    |                    | 621,407      | 251,131      | 114,800    |                |
| 3.01 to 4.00% | 421,369      | 79,144     | 48,238       | 34,467        | 597                | 5,430              | 589,245      | 129,109      | 104,939    |                |
| 4.01 to 5.00% | 41,095       | 36,001     | 9,366        | 39,425        | 43,742             | 9,794              | 179,423      | 135,152      | 56,325     |                |
| 5.01 to 6.00% | 11,207       | 4,456      | 2,223        | 2,850         | 26                 | 14,450             | 35,212       | 40,843       | 20,954     |                |
| 6.01 to 7.00% | 603          | 5,537      | 173          | 581           | 1,809              | 844                | 9,547        | 18,886       | 3,232      |                |
| Over 7.01%    |              | 1          | 36           | 15            | 3                  | 76                 | 131          | 165          | 30         |                |
| Total         | \$ 1,076,067 | \$ 155,115 | \$ 62,663    | \$ 77,338     | \$ 46,177          | \$ 30,594          | \$ 1,447,954 | \$ 1,395,195 | \$ 933,111 |                |

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*Borrowed Funds.* At December 31, 2005, the Bank had \$970.1 million of borrowed funds. Borrowed funds consist primarily of FHLB advances and repurchase agreements. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Bank, with an agreement to repurchase those securities at an agreed-upon price and date. The Bank uses wholesale repurchase agreements, as well as retail repurchase agreements as an investment vehicle for its commercial sweep checking product. Bank policies limit the use of repurchase agreements to collateral consisting of U.S. Treasury obligations, U.S. agency obligations or mortgage-related securities.

As a member of the Federal Home Loan Bank of New York, the Bank is eligible to obtain advances upon the security of the FHLB common stock owned and certain residential mortgage loans, provided certain standards related to credit-worthiness have been met. FHLB advances are available pursuant to several credit programs, each of which has its own interest rate and range of maturities.

The following table sets forth the maximum month-end balance and average monthly balance of FHLB advances and securities sold under agreements to repurchase for the periods indicated.

|  | Year Ended December 31, |            |            |
|--|-------------------------|------------|------------|
|  | 2005                    | 2004       | 2003       |
|  | (Dollars in thousands)  |            |            |
| Maximum Balance:                               |                         |            |            |
| FHLB advances                                  | \$ 679,726              | \$ 768,858 | \$ 626,665 |
| FHLB line of credit                            | 48,000                  | 70,000     | 65,000     |
| Securities sold under agreements to repurchase | 466,244                 | 493,409    | 54,580     |
| Average Balance:                               |                         |            |            |
| FHLB advances                                  | 633,000                 | 680,297    | 514,914    |
| FHLB line of credit                            | 1,693                   | 9,899      | 3,603      |
| Securities sold under agreements to repurchase | 444,454                 | 254,185    | 49,215     |
| Weighted Average Interest Rate:                |                         |            |            |
| FHLB advances                                  | 3.25%                   | 3.04%      | 2.91%      |
| FHLB line of credit                            | 3.63                    | 1.05       | 1.11       |
| Securities sold under agreements to repurchase | 2.95                    | 2.48       | 0.84       |

The following table sets forth certain information as to borrowings at the dates indicated.

|   | At December 31,        |              |            |
|---|------------------------|--------------|------------|
|   | 2005                   | 2004         | 2003       |
|   | (Dollars in thousands) |              |            |
| FHLB advances                               | \$ 530,982             | \$ 700,678   | \$ 626,665 |
| FHLB line of credit                         | 48,000                 |              | 65,000     |
| Securities sold under repurchase agreements | 391,126                | 465,386      | 44,663     |
| Total borrowed funds                        | \$ 970,108             | \$ 1,166,064 | \$ 736,328 |



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|  |       |       |       |
|--|-------|-------|-------|
| Weighted average interest rate of FHLB advances                                  | 3.27% | 3.14% | 2.87% |
| Weighted average interest rate of FHLB line of credit                            | 4.21% |       | 1.05% |
| Weighted average interest rate of securities sold under agreements to repurchase | 3.40% | 2.78% | 0.76% |

### FINANCIAL MANAGEMENT AND TRUST SERVICES

The Bank offers a full range of trust and financial management services primarily to individuals. These services include wealth management services, such as investment management and investment advisory accounts, as well as custody accounts. The Bank also serves as trustee for living and testamentary trusts. Trust

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officers also provide estate settlement services when the Bank has been named executor or guardian of an estate. At December 31, 2005, the book value of assets under administration was \$230.5 million and the number of accounts under administration was 540.

## **SUBSIDIARY ACTIVITIES**

Provident Investment Services, Inc. is a wholly-owned subsidiary of the Bank. It was established as a New Jersey corporation to provide life and health insurance in the State of New Jersey and conducts non-deposit investment product and insurance sales.

Provident Title, LLC was a joint venture in which the Bank had a 49% interest and Investor's Title Agency, Inc. had a 51% interest. Provident Title, LLC was licensed to sell title insurance in the State of New Jersey. Provident Title, LLC ceased doing business on August 31, 2005.

Dudley Investment Corporation is a wholly-owned subsidiary of the Bank, which operates as a New Jersey Investment Company. Dudley Investment Corporation owns all of the outstanding common stock of PSB Funding Corporation.

PSB Funding Corporation is a majority-owned subsidiary of Dudley Investment Corporation. It was established as a New Jersey corporation to engage in real estate activities (including the acquisition of mortgage loans from the Bank) that enable it to be taxed as a real estate investment trust for federal and New Jersey tax purposes.

FSB Financial LLC is an inactive wholly-owned subsidiary of the Bank that engaged in retail non-deposit investment product sales.

First Sentinel Capital Trust I and First Sentinel Capital Trust II are special purpose business trusts established for the purpose of issuing \$25.0 million of preferred capital securities. The Company owns 100% of the common securities of each entity. First Sentinel Capital Trust I and First Sentinel Capital Trust II became subsidiaries of the Company as a result of the First Sentinel acquisition.

## **PERSONNEL**

As of December 31, 2005, the Company had 808 full-time and 168 part-time employees. None of the Company's employees were represented by a collective bargaining group. The Company believes its relationship with its employees is good.

## **REGULATION**

### **General**

The Company, as a bank holding company controlling the Bank, is subject to the Bank Holding Company Act of 1956, as amended ( BHCA ), and the rules and regulations of the Federal Reserve Board under the BHCA and to the provisions of the New Jersey Banking Act of 1948 (the New Jersey Banking Act ) and the regulations of the Commissioner of the New Jersey Department of Banking and Insurance ( Commissioner ) under the New Jersey Banking Act applicable to bank holding companies. The Company and the Bank are required to file reports with, and otherwise comply with the rules and regulations of the Federal Reserve Board and the Commissioner. The Company files certain reports with, and otherwise complies with, the rules and regulations of the SEC under the federal securities laws and the listing requirements of the New York Stock Exchange.

The Bank is a New Jersey chartered savings bank, and its deposit accounts are insured up to applicable limits by the Federal Deposit Insurance Corporation ( FDIC ) under the Bank Insurance Fund ( BIF ) and the Savings Association Insurance Fund ( SAIF ). The Bank is subject to extensive regulation, examination and

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supervision by the Commissioner as the issuer of its charter, and by the FDIC as the deposit insurer. The Bank must file reports with the Commissioner and the FDIC concerning its activities and financial condition, and it must obtain regulatory approval prior to entering into certain transactions, such as mergers with, or acquisitions of, other depository institutions and opening or acquiring branch offices. The Commissioner and the FDIC conduct periodic examinations to assess the Bank's compliance with various regulatory requirements. This regulation and supervision establishes a comprehensive framework of activities in which a savings bank can engage and is intended primarily for the protection of the deposit insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes.

Any change in applicable laws and regulations, whether by the Commissioner, the FDIC, the Federal Reserve Board or through legislation, could have a material adverse impact on the Company and the Bank and their operations and stockholders.

## **New Jersey Banking Regulation**

*Activity Powers.* The Bank derives its lending, investment and other activity powers primarily from the applicable provisions of the New Jersey Banking Act and its related regulations. Under these laws and regulations, savings banks, including the Bank, generally may invest in:

- (1) real estate mortgages;
- (2) consumer and commercial loans;
- (3) specific types of debt securities, including certain corporate debt securities and obligations of federal, state and local governments and agencies;
- (4) certain types of corporate equity securities; and
- (5) certain other assets.

A savings bank may also invest pursuant to a leeway power that permits investments not otherwise permitted by the New Jersey Banking Act.

Leeway investments must comply with a number of limitations on the individual and aggregate amounts of leeway investments. A savings bank may also exercise trust powers upon approval of the Commissioner. New Jersey savings banks may exercise those powers, rights, benefits or privileges authorized for national banks or out-of-state banks or for federal or out-of-state savings banks or savings associations, provided that before exercising any such power, right, benefit or privilege, prior approval by the Commissioner by regulation or by specific authorization is required. The exercise of these lending, investment and activity powers is limited by federal law and the related regulations.

*Loans-to-One-Borrower Limitations.* With certain specified exceptions, a New Jersey chartered savings bank may not make loans or extend credit to a single borrower and to entities related to the borrower in an aggregate amount that would exceed 15% of the bank's capital funds. A savings bank may lend an additional 10% of the bank's capital funds if secured by collateral meeting the requirements of the New Jersey Banking Act. The Bank currently complies with applicable loans-to-one-borrower limitations.

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*Dividends.* Under the New Jersey Banking Act, a stock savings bank may declare and pay a dividend on its capital stock only to the extent that the payment of the dividend would not impair the capital stock of the savings bank. In addition, a stock savings bank may not pay a dividend unless the savings bank would, after the payment of the dividend, have a surplus of not less than 50% of its capital stock, or the payment of the dividend would not reduce the surplus. Federal law may also limit the amount of dividends that may be paid by the Bank.

*Minimum Capital Requirements.* Regulations of the Commissioner impose on New Jersey chartered depository institutions, including the Bank, minimum capital requirements similar to those imposed by the FDIC on insured state banks.

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*Examination and Enforcement.* The New Jersey Department of Banking and Insurance may examine the Bank whenever it deems an examination advisable. The Department examines the Bank at least every two years. The Commissioner may order any savings bank to discontinue any violation of law or unsafe or unsound business practice and may direct any director, officer, attorney or employee of a savings bank engaged in an objectionable activity, after the Commissioner has ordered the activity to be terminated, to show cause at a hearing before the Commissioner why such person should not be removed.

## **Federal Banking Regulation**

*Capital Requirements.* FDIC regulations require banks to maintain minimum levels of capital. The FDIC regulations define two tiers, or classes, of capital.

Tier 1 capital is comprised of:

common stockholders' equity, less net unrealized holding losses on available-for-sale equity securities with readily determinable fair values;

non-cumulative perpetual preferred stock, including any related surplus; and

minority interests in consolidated subsidiaries minus all intangible assets, other than qualifying servicing rights and any net unrealized loss on marketable equity securities.

The components of Tier 2 capital are comprised of:

cumulative perpetual preferred stock;

certain perpetual preferred stock for which the dividend rate may be reset periodically;

hybrid capital instruments, including mandatory convertible securities;

term subordinated debt;

intermediate term preferred stock;

allowance for possible loan losses; and

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up to 45% of pretax net unrealized holding gains on available for sale equity securities with readily determinable fair market values.

The allowance for loan losses may be includible in Tier 2 capital up to a maximum of 1.25% of risk-weighted assets. Overall, the amount of Tier 2 capital that may be included in total capital cannot exceed 100% of Tier 1 capital. The FDIC regulations establish a minimum leverage capital requirement for banks in the strongest financial and managerial condition, with a rating of 1 (the highest examination rating of the FDIC for banks) under the Uniform Financial Institutions Rating System that are not anticipating or experiencing significant growth, of not less than a ratio of 3.0% of Tier 1 capital to total assets. For all other banks, the minimum leverage capital requirement is 4.0%, unless a higher leverage capital ratio is warranted by the particular circumstances or risk profile of the bank.

The FDIC regulations also establish a risk-based capital standard. The risk-based capital standard requires the maintenance of a ratio of total capital, which is defined as the sum of Tier 1 capital and Tier 2 capital, to risk-weighted assets of at least 8% and a ratio of Tier 1 capital to risk-weighted assets of at least 4%. In determining the amount of a bank's risk-weighted assets, all assets, plus certain off balance sheet items, are multiplied by a risk-weight of 0% to 100%, based on the risks the FDIC believes are inherent in the type of asset or item.

The federal banking agencies, including the FDIC, have also adopted regulations to require an assessment of a bank's exposure to declines in the economic value of the bank's capital due to changes in interest rates when assessing the bank's capital adequacy. Under such a risk assessment, examiners will evaluate a bank's capital for

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interest rate risk on a case-by-case basis, with consideration of both quantitative and qualitative factors. According to the agencies, applicable considerations include:

the quality of the bank's interest rate risk management process;

the overall financial condition of the bank; and

the level of other risks at the bank for which capital is needed.

Institutions with significant interest rate risk may be required to maintain additional capital.

The following table shows the Bank's leverage ratio, Tier 1 risk-based capital ratio, and total risk-based capital ratio, at December 31, 2005:

|                                    | As of December 31, 2005 |                                  |                                     |
|------------------------------------|-------------------------|----------------------------------|-------------------------------------|
|                                    | Capital                 | Percent of Assets <sup>(1)</sup> | Capital Requirements <sup>(1)</sup> |
|                                    | (Dollars in thousands)  |                                  |                                     |
| Regulatory Tier 1 leverage capital | \$ 514,869              | 9.18%                            | 4.0%                                |
| Tier 1 risk-based capital          | 514,869                 | 13.53                            | 4.0                                 |
| Total risk-based capital           | 546,927                 | 14.37                            | 8.0                                 |

<sup>(1)</sup> For purposes of calculating Regulatory Tier 1 leverage capital, assets are based on adjusted total leverage assets. In calculating Tier 1 risk based capital and total risk-based capital, assets are based on total risk-weighted assets.

As the table shows, as of December 31, 2005, the Bank was considered well capitalized under FDIC guidelines.

*Activity Restrictions on State-Chartered Banks.* Federal law and FDIC regulations generally limit the activities and investments of state-chartered FDIC insured banks and their subsidiaries to those permissible for national banks and their subsidiaries, unless such activities and investments are specifically exempted by law or consented to by the FDIC.

Before making a new investment or engaging in a new activity that is not permissible for a national bank or otherwise permissible under federal law or FDIC regulations, an insured bank must seek approval from the FDIC to make such investment or engage in such activity. The FDIC will not approve the activity unless the bank meets its minimum capital requirements and the FDIC determines that the activity does not present a significant risk to the FDIC insurance funds. Certain activities of subsidiaries that are engaged in activities permitted for national banks only through a financial subsidiary are subject to additional restrictions.



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Federal law permits a state-chartered savings bank to engage, through financial subsidiaries, in any activity in which a national bank may engage through a financial subsidiary and on substantially the same terms and conditions. In general, the law permits a national bank that is well-capitalized and well-managed to conduct, through a financial subsidiary, any activity permitted for a financial holding company other than insurance underwriting, insurance investments, real estate investment or development or merchant banking. The total assets of all such financial subsidiaries may not exceed the lesser of 45% of the bank's total assets or \$50 billion. The bank must have policies and procedures to assess the financial subsidiary's risk and protect the bank from such risk and potential liability, must not consolidate the financial subsidiary's assets with the bank's and must exclude from its own assets and equity all equity investments, including retained earnings, in the financial subsidiary. State chartered savings banks may retain subsidiaries in existence as of March 11, 2000 and may engage in activities that are not authorized under federal law. Although the Bank meets all conditions necessary to establish and engage in permitted activities through financial subsidiaries, it has not yet determined whether or the extent to which it may seek to engage in such activities.

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*Federal Home Loan Bank System.* The Bank is a member of the FHLB system, which consists of twelve regional FHLBs, each subject to supervision and regulation by the Federal Housing Finance Board ( FHFB ). The FHLB provides a central credit facility primarily for member thrift institutions as well as other entities involved in home mortgage lending. It is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLBs. It makes loans to members (i.e., advances) in accordance with policies and procedures, including collateral requirements, established by the respective boards of directors of the FHLBs. These policies and procedures are subject to the regulation and oversight of the FHFB. All long term advances are required to provide funds for residential home financing. The FHFB has also established standards of community or investment service that members must meet to maintain access to such long term advances. The Bank, as a member of the FHLB of New York, is required to purchase and hold shares of capital stock in that FHLB in an amount as required by that FHLB s capital plan and minimum capital requirements. The Bank is in compliance with these requirements.

*Deposit Insurance.* The FDIC established a system for setting deposit insurance premiums based upon the risks a particular bank posed to its deposit insurance funds. Under the risk-based deposit insurance assessment system, the FDIC assigns an institution to one of three capital categories based on the institution s financial information, as of the reporting period ending six months before the assessment period. The three capital categories are: (1) well capitalized, (2) adequately capitalized and (3) undercapitalized. With respect to the capital ratios, institutions are classified as well capitalized, adequately capitalized or undercapitalized using ratios that are substantially similar to the prompt corrective action capital ratios discussed under the heading *Prompt Corrective Action* below. The FDIC also assigns an institution to supervisory subgroups based on a supervisory evaluation provided to the FDIC by the institution s primary federal regulator and information that the FDIC determines to be relevant to the institution s financial condition and the risk posed to the deposit insurance funds, which may include information provided by the institution s state supervisor.

An institution s assessment rate depends on the capital category and supervisory category to which it is assigned. Under the final risk-based assessment system, there are nine assessment risk classifications, or combinations of capital groups and supervisory subgroups, to which different assessment rates are applied. Assessment rates for deposit insurance currently range from 0 basis points to 27 basis points. The capital and supervisory subgroup to which an institution is assigned by the FDIC is confidential and may not be disclosed. A bank s rate of deposit insurance assessments will depend upon the category and subcategory to which the bank is assigned by the FDIC. Any increase in insurance assessments could have an adverse effect on the earnings of insured institutions, including the Bank.

The Federal Deposit Insurance Reform Act of 2005 was signed into law on February 8, 2006. Among other things this legislation merges the Savings Association Insurance Fund and the Bank Insurance Fund into a unified fund and increases the amount of deposit insurance from \$100,000 to \$130,000 with a cost of living adjustment to become effective in five years. The reserve ratio is also modified to provide for a range between 1.15% and 1.5% of estimated insured deposits.

The FDIC may terminate the insurance of an institution s deposits upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. Management does not know of any practice, condition or violation that might lead to termination of deposit insurance.

*Enforcement.* The FDIC has extensive enforcement authority over insured savings banks, including the Bank. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease and desist orders and to remove directors and officers. In general, these enforcement actions may be initiated in response to violations of law and to unsafe or unsound practices.

*Transactions with Affiliates.* Transactions between an insured bank, such as the Bank, and any of its affiliates are governed by Sections 23A and 23B of the Federal Reserve Act. An affiliate of a bank is any



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company or entity that controls, is controlled by or is under common control with the bank. A subsidiary of a bank that is not also a depository institution, financial subsidiary or other entity defined by the regulation generally is not treated as an affiliate of the bank for purposes of Sections 23A and 23B.

### Section 23A:

limits the extent to which a bank or its subsidiaries may engage in covered transactions with any one affiliate to an amount equal to 10% of such bank's capital stock and retained earnings, and limits all such transactions with all affiliates to an amount equal to 20% of such capital stock and retained earnings; and

requires that all such transactions be on terms that are consistent with safe and sound banking practices.

The term covered transaction includes the making of loans, purchase of assets, issuance of guarantees and other similar types of transactions. Further, most loans by a bank to any of its affiliates must be secured by collateral in amounts ranging from 100 to 130 percent of the loan amounts. In addition, any covered transaction by a bank with an affiliate and any purchase of assets or services by a bank from an affiliate must be on terms that are substantially the same, or at least as favorable to the bank, as those that would be provided to a non-affiliate.

*Prohibitions Against Tying Arrangements.* Banks are subject to statutory prohibitions on certain tying arrangements. A depository institution is prohibited, subject to certain exceptions, from extending credit to or offering any other service, or fixing or varying the consideration for such extension of credit or service, on the condition that the customer obtain some additional service from the institution or its affiliates or that the customer not obtain services of a competitor of the institution.

*Privacy Standards.* FDIC regulations require the Company and the Bank to disclose their privacy policies, including identifying with whom they share non-public personal information to customers at the time of establishing the customer relationship and annually thereafter.

The FDIC regulations also require the Company and the Bank to provide their customers with initial and annual notices that accurately reflect their privacy policies and practices. In addition, the Company and the Bank are required to provide their customers with the ability to opt-out of having the Company and the Bank share their non-public personal information with unaffiliated third parties before they can disclose such information, subject to certain exceptions.

*Community Reinvestment Act and Fair Lending Laws.* All FDIC insured institutions have a responsibility under the Community Reinvestment Act and related regulations to help meet the credit needs of their communities, including low- and moderate-income neighborhoods. In connection with its examination of a state chartered savings bank, the FDIC is required to assess the institution's record of compliance with the Community Reinvestment Act. Among other things, the current Community Reinvestment Act regulations replace the prior process-based assessment factors with a new evaluation system that rates an institution based on its actual performance in meeting community needs. In particular, the current evaluation system focuses on three tests:

a lending test, to evaluate the institution's record of making loans in its service areas;

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an investment test, to evaluate the institution's record of investing in community development projects, affordable housing, and programs benefiting low or moderate income individuals and businesses; and

a service test, to evaluate the institution's delivery of services through its branches, ATMs and other offices.

An institution's failure to comply with the provisions of the Community Reinvestment Act could, at a minimum, result in regulatory restrictions on its activities, including, but not limited to, engaging in acquisitions and mergers. The Bank received a satisfactory Community Reinvestment Act rating in its most recently completed federal examination, which was conducted by the FDIC as of March 2005.

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In addition, the Equal Credit Opportunity Act and the Fair Housing Act prohibit lenders from discriminating in their lending practices on the basis of characteristics specified in those statutes. An institution's failure to comply with the Equal Credit Opportunity Act and the Fair Housing Act could result in enforcement actions by the FDIC, as well as other federal regulatory agencies and the Department of Justice.

As previously reported in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, the FDIC completed an examination relating to the Bank's compliance with various federal banking regulations in June 2002, which examination was unrelated to safety and soundness. In response to the report of examination relating to the Bank's compliance with various federal banking regulations, the Bank's Board of Directors adopted resolutions delivered to the FDIC that direct management to take corrective action to address the findings of the FDIC and that confirm the oversight obligations of the Board of Directors. The resolutions adopted by the Board of Directors provided for the Bank to make quarterly reports to the FDIC regarding corrective actions taken, including the development and implementation of procedures to verify the accuracy of the Bank's reporting of Home Mortgage Disclosure Act data. Such quarterly reports were made by the Bank on a timely basis. In a compliance examination of the Bank conducted as of March 2005, the FDIC confirmed the Bank's improved compliance posture. As a result, the FDIC advised that the quarterly reporting was no longer necessary since the requirements of the Board's resolutions had been satisfied.

*Safety and Soundness Standards.* Each federal banking agency, including the FDIC, has adopted guidelines establishing general standards relating to internal controls, information and internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, asset quality, earnings, compensation, fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risks and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director, or principal stockholder.

In addition, FDIC regulations require a bank that is given notice by the FDIC that it is not satisfying any of such safety and soundness standards to submit a compliance plan to the FDIC. If, after being so notified, a bank fails to submit an acceptable compliance plan or fails in any material respect to implement an accepted compliance plan, the FDIC may issue an order directing corrective and other actions of the types to which a significantly undercapitalized institution is subject under the prompt corrective action provisions discussed below. If a bank fails to comply with such an order, the FDIC may seek to enforce such an order in judicial proceedings and to impose civil monetary penalties.

*Prompt Corrective Action.* The FDIC Improvement Act of 1991 established a system of prompt corrective action to resolve the problems of undercapitalized institutions. The FDIC, as well as the other federal banking regulators, adopted regulations governing the supervisory actions that may be taken against undercapitalized institutions. The regulations establish five categories, consisting of well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. The FDIC's regulations define the five capital categories as follows:

An institution will be treated as well capitalized if:

its ratio of total capital to risk-weighted assets is at least 10%;

its ratio of Tier 1 capital to risk-weighted assets is at least 6%; and

its ratio of Tier 1 capital to total assets is at least 5%, and it is not subject to any order or directive by the FDIC to meet a specific capital level.

An institution will be treated as adequately capitalized if:

its ratio of total capital to risk-weighted assets is at least 8%; or

its ratio of Tier 1 capital to risk-weighted assets is at least 4%; and

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its ratio of Tier 1 capital to total assets is at least 4% (3% if the bank receives the highest rating under the Uniform Financial Institutions Rating System) and it is not a well-capitalized institution.

An institution will be treated as undercapitalized if:

its total risk-based capital is less than 8%; or

its Tier 1 risk-based-capital is less than 4%; and

its leverage ratio is less than 4% (or less than 3% if the institution receives the highest rating under the Uniform Financial Institutions Rating System).

An institution will be treated as significantly undercapitalized if:

its total risk-based capital is less than 6%;

its Tier 1 capital is less than 3%; or

its leverage ratio is less than 3%.

An institution that has a tangible capital to total assets ratio equal to or less than 2% would be deemed critically undercapitalized. The FDIC is required, with some exceptions, to appoint a receiver or conservator for an insured state bank if that bank is critically undercapitalized. The FDIC may also appoint a conservator or receiver for an insured state bank on the basis of the institution's financial condition or upon the occurrence of certain events, including:

insolvency, or when the assets of the bank are less than its liabilities to depositors and others;

substantial dissipation of assets or earnings through violations of law or unsafe or unsound practices;

existence of an unsafe or unsound condition to transact business;

likelihood that the bank will be unable to meet the demands of its depositors or to pay its obligations in the normal course of business; and

insufficient capital, or the incurring or likely incurring of losses that will substantially deplete all of the institution's capital with no reasonable prospect of replenishment of capital without federal assistance.



**Loans to a Bank's Insiders**

*Federal Regulation.* A bank's loans to its executive officers, directors, any owner of 10% or more of its stock (each, an insider) and any of certain entities affiliated with any such person (an insider's related interest) are subject to the conditions and limitations imposed by Section 22(h) of the Federal Reserve Act and the Federal Reserve Board's Regulation O. Under these restrictions, the aggregate amount of the loans to any insider and the insider's related interests may not exceed the loans-to-one-borrower limit applicable to national banks, which is comparable to the loans-to-one-borrower limit applicable to loans by the Bank. All loans by a bank to all insiders and insiders' related interests in the aggregate may not exceed the bank's unimpaired capital and unimpaired surplus. With certain exceptions, loans to an executive officer, other than loans for the education of the officer's children and certain loans secured by the officer's residence, may not exceed at any one time the higher of 2.5% of the bank's unimpaired capital and unimpaired surplus or \$25,000, but in no event more than \$100,000. Regulation O also requires that any proposed loan to an insider or a related interest of that insider be approved in advance by a majority of the board of directors of the bank, with any interested directors not participating in the voting, if such loan, when aggregated with any existing loans to that insider and the insider's related interests, would exceed either (1) \$500,000; or (2) the greater of \$25,000 or 5% of the bank's unimpaired capital and surplus. Generally, loans to insiders must be made on substantially the same terms as, and follow credit underwriting procedures that are not less stringent than, those that are prevailing at the time for comparable transactions with other persons, and not involve more than the normal risk of payment or present other unfavorable features.

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An exception is made for extensions of credit made pursuant to a benefit or compensation plan of a bank that is widely available to employees of the bank and that does not give any preference to insiders of the bank over other employees of the bank.

In addition, federal law prohibits extensions of credit to a bank's insiders and their related interests by any other institution that has a correspondent banking relationship with the bank, unless such extension of credit is on substantially the same terms as those prevailing at the time for comparable transactions with other persons and does not involve more than the normal risk of repayment or present other unfavorable features.

*New Jersey Regulation.* Provisions of the New Jersey Banking Act impose conditions and limitations on the liabilities to a savings bank of its directors and executive officers and of corporations and partnerships controlled by such persons that are comparable in many respects to the conditions and limitations imposed on the loans and extensions of credit to insiders and their related interests under Regulation O, as discussed above. The New Jersey Banking Act also provides that a savings bank that is in compliance with Regulation O is deemed to be in compliance with such provisions of the New Jersey Banking Act.

## **Federal Reserve System**

Under Federal Reserve Board regulations, the Bank is required to maintain noninterest-earning reserves against its transaction accounts. The Federal Reserve Board regulations generally require that reserves of 3% must be maintained against aggregate transaction accounts over \$7.8 million and up to \$48.3 million, subject to adjustment by the Federal Reserve Board, and an initial reserve of \$1.2 million plus 10% against that portion of total transaction accounts in excess of up to \$48.3 million. The first \$7.8 million of otherwise reservable balances, subject to adjustments by the Federal Reserve Board, are exempted from the reserve requirements. The Bank is in compliance with these requirements. Because required reserves must be maintained in the form of either vault cash, a noninterest-bearing account at a Federal Reserve Bank or a pass-through account as defined by the Federal Reserve Board, the effect of this reserve requirement is to reduce the Bank's interest-earning assets.

## **Internet Banking**

Technological developments are significantly altering the ways in which most companies, including financial institutions, conduct their business. The growth of the Internet is prompting banks to reconsider business strategies and adopt alternative distribution and marketing systems. The federal bank regulatory agencies have conducted seminars and published materials targeted to various aspects of internet banking, and have indicated their intention to reevaluate their regulations to ensure that they encourage banks' efficiency and competitiveness consistent with safe and sound banking practices. There can be no assurance that the bank regulatory agencies will adopt new regulations that will not materially affect our internet operations or restrict any such further operations.

## **The USA PATRIOT Act**

The USA PATRIOT Act was signed into law on October 26, 2001 and gave the federal government new powers to address terrorist threats through enhanced domestic security measures, expanded surveillance powers, increased information sharing, and broadened anti-money laundering requirements. By way of amendments to the Bank Secrecy Act, Title III of the USA PATRIOT Act included measures intended to encourage information sharing among bank regulatory agencies and law enforcement bodies. Further, certain provisions of Title III imposed

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affirmative obligations on a broad range of financial institutions, including banks, thrifts, brokers, dealers, credit unions, money transfer agents and parties registered under the Commodity Exchange Act.

The bank regulatory agencies have increased the regulatory scrutiny of the Bank Secrecy Act and anti-money laundering programs maintained by financial institutions. Significant penalties and fines, as well as other supervisory orders may be imposed on a financial institution for non-compliance with these requirements. In

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addition, the federal bank regulatory agencies must consider the effectiveness of financial institutions engaging in a merger transaction in combating money laundering activities. The Bank has adopted policies and procedures which are in compliance with these requirements.

**Holding Company Regulation**

*Federal Regulation.* The Company is regulated as a bank holding company. Bank holding companies are subject to examination, regulation and periodic reporting under the Bank Holding Company Act, as administered by the Federal Reserve Board. The Federal Reserve Board has adopted capital adequacy guidelines for bank holding companies on a consolidated basis substantially similar to those of the FDIC for the Bank. As of December 31, 2005, the Company's total capital and Tier 1 capital ratios exceed these minimum capital requirements.

The following table shows the Company's leverage ratio, Tier 1 risk-based capital ratio and the total risk-based capital ratio as of December 31, 2005:

|                                    | As of December 31, 2005 |                                  |                                     |
|------------------------------------|-------------------------|----------------------------------|-------------------------------------|
|                                    | Capital                 | Percent of Assets <sup>(1)</sup> | Capital Requirements <sup>(1)</sup> |
|                                    | (Dollars in thousands)  |                                  |                                     |
| Regulatory Tier 1 leverage capital | \$ 676,643              | 11.98%                           | 4.0%                                |
| Tier 1 risk-based capital          | 676,643                 | 17.59                            | 4.0                                 |
| Total risk-based capital           | 709,943                 | 18.45                            | 8.0                                 |

<sup>(1)</sup> For purposes of calculating Regulatory Tier 1 leverage capital, assets are based on adjusted total leverage assets. In calculating Tier 1 risk-based capital and total risk-based capital, assets are based on total risk-weighted assets.

As the table shows, as of December 31, 2005, the Company was also well capitalized under Federal Reserve Bank guidelines.

Regulations of the Federal Reserve Board provide that a bank holding company must serve as a source of strength to any of its subsidiary banks and must not conduct its activities in an unsafe or unsound manner. Under the prompt corrective action provisions discussed above, a bank holding company parent of an undercapitalized subsidiary bank would be directed to guarantee, within limitations, the capital restoration plan that is required of such an undercapitalized bank. If the undercapitalized bank fails to file an acceptable capital restoration plan or fails to implement an accepted plan, the Federal Reserve Board may prohibit the bank holding company parent of the undercapitalized bank from paying any dividend or making any other form of capital distribution without the prior approval of the Federal Reserve Board.

As a bank holding company, the Company is required to obtain the prior approval of the Federal Reserve Board to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior Federal Reserve Board approval will be required for the Company to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, it would, directly or indirectly, own or control more than 5% of any class of voting shares of such bank or bank holding company.

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A bank holding company is required to give the Federal Reserve Board prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months will be equal to 10% or more of the company's consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, Federal Reserve Board order or directive, or any condition imposed by, or written agreement with, the Federal Reserve Board. Such notice and approval is not

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required for a bank holding company that would be treated as well capitalized under applicable regulations of the Federal Reserve Board, is well-managed, and that is not the subject of any unresolved supervisory issues.

In addition, a bank holding company which does not qualify as a financial holding company under applicable federal law is generally prohibited from engaging in, or acquiring direct or indirect control of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the Federal Reserve Board to be so closely related to banking or managing or controlling banks as to be permissible. Some of the principal activities that the Federal Reserve Board has determined by regulation to be so closely related to banking as to be permissible are:

making or servicing loans;

performing certain data processing services;

providing discount brokerage services; or acting as fiduciary, investment or financial advisor;

leasing personal or real property;

making investments in corporations or projects designed primarily to promote community welfare; and

acquiring a savings and loan association.

Bank holding companies that do qualify as a financial holding company may engage in activities that are financial in nature or incident to activities which are financial in nature. The Company has not elected to qualify as a financial holding company under federal regulations, although it may seek to do so in the future. Bank holding companies may qualify to become a financial holding company if:

each of its depository institution subsidiaries is well capitalized ;

each of its depository institution subsidiaries is well managed ;

each of its depository institution subsidiaries has at least a satisfactory Community Reinvestment Act rating at its most recent examination; and

the bank holding company has filed a certification with the Federal Reserve Board that it elects to become a financial holding company.

Under federal law, depository institutions are liable to the FDIC for losses suffered or anticipated by the FDIC in connection with the default of a commonly controlled depository institution or any assistance provided by the FDIC to such an institution in danger of default. This law would potentially be applicable to the Company if it ever acquired as a separate subsidiary, a depository institution in addition to the Bank.

*New Jersey Regulation.* Under the New Jersey Banking Act, a company owning or controlling a savings bank is regulated as a bank holding company. The New Jersey Banking Act defines the terms *company* and *bank holding company* as such terms are defined under the BHCA. Each bank holding company controlling a New Jersey chartered bank or savings bank must file certain reports with the Commissioner and is subject to examination by the Commissioner.

*Acquisition of Control.* Under federal law and under the New Jersey Banking Act, no person may acquire control of the Company or the Bank without first obtaining approval of such acquisition of control by the Federal Reserve Board and the Commissioner.

*Federal Securities Laws.* The Company's common stock is registered with the SEC under the Securities Exchange Act of 1934, as amended. The Company is subject to the information, proxy solicitation, insider trading restrictions and other requirements under the Securities Exchange Act of 1934.

#### **Sarbanes-Oxley Act of 2002**

The Sarbanes-Oxley Act of 2002 (the *Act*) implemented legislative reforms intended to address corporate and accounting irregularities. In addition to the establishment of a new accounting oversight board which will

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enforce auditing, quality control and independence standards and will be funded by fees from all publicly traded companies, the Act restricts accounting companies from providing both auditing and consulting services. To ensure auditor independence, any non-audit services being provided to an audit client will require pre-approval by the company's audit committee members. In addition, the audit partners must be rotated. The Act requires chief executive officers and chief financial officers, or their equivalent, to certify to the accuracy of periodic reports filed with the SEC, subject to civil and criminal penalties if they knowingly or willfully violate this certification requirement. In addition, under the Act, counsel will be required to report evidence of a material violation of the securities laws or a breach of fiduciary duty by a company to its chief executive officer or its chief legal officer, and, if such officer does not appropriately respond, to report such evidence to the audit committee or other similar committee of the board of directors or the board itself.

The Act accelerates the time frame for disclosures by public companies, as they must immediately disclose any material changes in their financial condition or operations. Directors and executive officers must also provide information for most changes in ownership in a company's securities within two business days of the change. The period during which certain types of law suits can be instituted against a company or its officers has been extended, and bonuses issued to top executives prior to restatement of a company's financial statements are now subject to disgorgement if such restatement was due to corporate misconduct. Executives are also prohibited from insider trading during retirement plan blackout periods, and loans to company executives are restricted. In addition, civil and criminal penalties have been enhanced.

The Act also increases the oversight of, and codifies certain requirements relating to, audit committees of public companies and how they interact with the company's registered public accounting firm (RPAF). Audit Committee members must be independent and are barred from accepting consulting, advisory or other compensatory fees from the issuer. In addition, companies must disclose whether at least one member of the Audit Committee is a financial expert (as such term will be defined by the SEC) and if not, why not. Under the Act, a RPAF is prohibited from performing statutorily mandated audit services for a company if such company's chief executive officer, chief financial officer, comptroller, chief accounting officer or any person serving in equivalent positions has been employed by such firm and participated in the audit of such company during the one-year period preceding the audit initiation date. The Act also prohibits any officer or director of a company or any other person acting under their direction from taking any action to fraudulently influence, coerce, manipulate or mislead any independent public or certified accountant engaged in the audit of the company's financial statements for the purpose of rendering the financial statement's materially misleading. In accordance with the Act, the SEC has adopted rules requiring inclusion of an internal control report and assessment by management in the annual report to shareholders. The Act requires the RPAF that issues the audit report to attest to and report on management's assessment of the company's internal controls. In addition, the Act requires that each financial report required to be prepared in accordance with (or reconciled to) generally accepted accounting principles and filed with the SEC reflect all material correcting adjustments that are identified by a RPAF in accordance with generally accepted accounting principles and the rules and regulations of the SEC.

## **Delaware Corporation Law**

The Company is incorporated under the laws of the State of Delaware. As a result, the rights of its stockholders are governed by the Delaware General Corporate Law.

## **TAXATION**

### **Federal Taxation**

*General.* The Company is subject to federal income taxation in the same general manner as other corporations, with some exceptions discussed below. The following discussion of federal taxation is intended only to summarize certain pertinent federal income tax matters and is not a



comprehensive description of the tax rules applicable to the Company.

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*Method of Accounting.* For federal income tax purposes, the Company currently reports its income and expenses on the accrual method of accounting and uses a tax year ending December 31 for filing its consolidated federal income tax returns.

*Bad Debt Reserves.* Prior to the Small Business Protection Act of 1996 (the 1996 Act ), the Bank was permitted to establish a reserve for bad debts and to make annual additions to the reserve. These additions could, within specified formula limits, be deducted in arriving at taxable income. The Bank was required to use the direct charge off method to compute its bad debt deduction beginning with its 1996 federal income tax return. Savings institutions were required to recapture any excess reserves over those established as of December 31, 1987 (base year reserve).

*Taxable Distributions and Recapture.* Prior to the 1996 Act, bad debt reserves created prior to January 1, 1988 were subject to recapture into taxable income should the Bank fail to meet certain asset and definitional tests. Federal legislation has eliminated these recapture rules.

Retained earnings at December 31, 2005 included approximately \$51.8 million for which no provisions for income tax had been made. This amount represents an allocation of income to bad debt deductions for tax purposes only. Events that would result in taxation of these reserves include failure to qualify as a bank for tax purposes, distributions in complete or partial liquidation, stock redemptions and excess distributions to shareholders. At December 31, 2005, the Bank had an unrecognized tax liability of \$21.2 million with respect to this reserve.

*Charitable Donations.* Under the Internal Revenue Code, charitable donations are tax deductible subject to a limitation based on 10% of the Company's annual taxable income. The Company, however, is able to carry forward any unused portion of the deduction for five years following the year in which the contribution is made. Based on the Company's estimate of taxable income and the carry forward period, all of its charitable donation expense was considered tax deductible as the Company will realize sufficient earnings over the six year period to take the full deduction. As a result, the Company recorded a tax benefit amounting to \$8.4 million relating to the charitable donation in the first quarter of 2003.

*Corporate Alternative Minimum Tax.* The Internal Revenue Code of 1986, as amended (the Code ), imposes an alternative minimum tax (AMT) at a rate of 20% on a base of regular taxable income plus certain tax preferences (alternative minimum taxable income or AMTI). The AMT is payable to the extent such AMTI is in excess of an exemption amount and the AMT exceeds the regular income tax. Net operating losses can offset no more than 90% of AMTI. Certain payments of alternative minimum tax may be used as credits against regular tax liabilities in future years. The Company has not been subject to the alternative minimum tax and has no such amounts available as credits for carryover.

*Net Operating Loss Carryovers.* A financial institution may carry back net operating losses to the preceding two taxable years and forward to the succeeding 20 taxable years. At December 31, 2005, the Company had no net operating loss carry-forwards for federal income tax purposes.

*Corporate Dividends-Received Deduction.* The Company may exclude from its income 100% of dividends received from the Bank as a member of the same affiliated group of corporations.

## **State Taxation**

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*New Jersey State Taxation.* The Company and the Bank file New Jersey Corporation Business Tax returns. Generally, the income of financial institutions in New Jersey, which is calculated based on federal taxable income, subject to certain adjustments, is subject to New Jersey tax.

On July 2, 2002, the State of New Jersey enacted income tax law changes which were retroactive to tax years beginning January 1, 2002. The more relevant changes include an increase in the tax rate for savings banks from three percent to nine percent and the establishment of an Alternative Minimum Assessment ( AMA ) tax.

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Under this legislation, a taxpayer, including the Company and the Bank, pays the greater of the corporate business tax ( CBT ) (at 9% of taxable income) or the AMA tax. There are two methods for calculating the AMA tax, the gross receipts method or the gross profits method. Under the gross receipts method, the tax is calculated by multiplying the gross receipts by the applicable factor, which ranges from 0.125% to 0.4%. Under the gross profits method, the tax is calculated by multiplying the gross profits by the applicable factor, which ranges from 0.25% to 0.8%. The taxpayer has the option of choosing either the gross receipts or gross profits method, but once an election is made, the taxpayer must use the same method for the next four tax years. The AMA tax is creditable against the CBT in a year in which the CBT is higher, limited to the AMA for that year, and limited to an amount such that the tax is not reduced by more than 50% of the tax otherwise due and other statutory minimums. The AMA tax for each taxpayer may not exceed \$5.0 million per year and the sum of the AMA for each member of an affiliated group may not exceed \$20.0 million per year for members of an affiliated group with five or more taxpayers. The AMA for tax years beginning after June 30, 2006 shall be zero.

New Jersey tax law does not and has not allowed for a taxpayer to file a tax return on a combined or consolidated basis with another member of the affiliated group where there is common ownership. However, under the new tax legislation, if the taxpayer cannot demonstrate by clear and convincing evidence that the tax filing discloses the true earnings of the taxpayer on its business carried on in the State of New Jersey, the New Jersey Director of the Division of Taxation may, at the director's discretion, require the taxpayer to file a consolidated return of the entire operations of the affiliated group or controlled group, including its own operations and income.

*Delaware State Taxation.* As a Delaware holding company not earning income in Delaware, the Company is exempted from Delaware corporate income tax but is required to file annual returns and pay annual fees and a franchise tax to the State of Delaware.

### **Item 1A. Risk Factors.**

In addition to factors discussed in the description of our business and elsewhere in this Annual Report on Form 10-K, the following are risk factors that could adversely affect our future results of operations and our financial condition.

#### **Our Commercial Real Estate, Multi-Family, and Commercial Loans Expose Us to Increased Lending Risks**

Our strategy continues to be to increase our construction loans, commercial mortgage loans and commercial loans. These loans are generally regarded as having a higher risk of default and loss than single-family residential mortgage loans, because repayment of these loans often depends on the successful operation of a business or of the underlying property. In addition, our construction loans, commercial mortgage loans and commercial loans have significantly larger average loan balances compared to our single-family residential mortgage loans. At December 31, 2005, the average loan size for a construction loan was \$3.5 million, for a commercial real estate loan was \$1.4 million and for a commercial loan was \$252,000, compared to an average loan size of \$179,000 for a single-family residential mortgage loan. Also, many of our borrowers of these types of loans have more than one loan outstanding with us. Consequently, any adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to one single-family residential mortgage loan.

#### **Our Continuing Concentration of Loans in Our Primary Market Area May Increase Our Risk**

Our success depends primarily on the general economic conditions in northern and central New Jersey. Unlike some larger banks that are more geographically diversified, we provide banking and financial services to customers primarily in northern and central New Jersey. The local

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economic conditions in northern and central New Jersey have a significant impact on our construction loans, commercial mortgage loans and commercial loans, the ability of the borrowers to repay these loans and the value of the collateral securing these loans. A

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significant decline in general economic conditions caused by inflation, recession, unemployment or other factors beyond our control would impact these local economic conditions and could negatively affect the financial results of our banking operations. Additionally, because we have a significant amount of real estate loans, decreases in real estate values may also have a negative effect on the ability of many of our borrowers to make timely repayments of their loans, which would have an adverse impact on our earnings.

We target our business development and marketing strategy for loans to serve primarily the banking and financial services needs of small- to medium-sized businesses in northern and central New Jersey. These small- to medium-sized businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities. If general economic conditions negatively impact these businesses, our results of operations and financial condition may be adversely affected.

### **If Our Allowance for Loan Losses is Not Sufficient to Cover Actual Loan Losses, Our Earnings Could Decrease**

Our loan customers may not repay their loans according to the terms of the loans, and the collateral securing the payment of these loans may be insufficient to pay any remaining loan balance. We may experience significant loan losses, which could have a material adverse effect on our operating results. We make various assumptions and judgments about the collectibility of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the amount of the allowance for loan losses, we rely on our loan quality reviews, our experience and our evaluation of economic conditions, among other factors. If our assumptions prove to be incorrect, our allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio, resulting in additions to our allowance. Material additions to our allowance would materially decrease our net income.

Our emphasis on continued diversification of our loan portfolio through the origination of construction loans, commercial mortgage loans, and commercial loans has been one of the more significant factors we have taken into account in evaluating our allowance for loan losses and provision for loan losses. In the event we were to further increase the amount of such types of loans in our portfolio, we may determine to make additional or increased provisions for loans losses, which could adversely affect our earnings.

In addition, bank regulators periodically review our allowance for loan losses and may require us to increase our provision for loan losses or recognize further loan charge-offs. Any increase in our allowance for loan losses or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our results of operations and financial condition.

### **Changes in Interest Rates Could Adversely Affect Our Results of Operations and Financial Condition**

Our results of operations and financial condition are significantly affected by changes in interest rates. Our results of operations are affected substantially by our net interest income, which is the difference between the interest income earned on our interest-earning assets and the interest expense paid on our interest-bearing liabilities. Changes in interest rates could have an adverse affect on net interest income because, as a general matter, our interest-bearing liabilities reprice or mature more quickly than our interest-earning assets, an increase in interest rates generally would result in a decrease in our average interest rate spread and net interest income, which would have a negative effect on our profitability. In the event of a 200 basis point increase in interest rates, whereby rates ramp up evenly over a twelve-month period, and assuming management took no actions to mitigate the effect of such change, we are projecting that our net interest income would decrease 11.2% or \$19.5 million.

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Changes in interest rates also affect the value of our interest-earning assets, and in particular our securities portfolio. Generally, the value of securities fluctuates inversely with changes in interest rates. At December 31, 2005, our available for sale securities portfolio totaled \$1.08 billion. Unrealized gains and losses on securities

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available for sale are reported as a separate component of equity. Decreases in the fair value of securities available for sale resulting from increases in interest rates therefore could have an adverse effect on stockholders' equity.

We are also subject to prepayment and reinvestment risk related to interest rate movements. Changes in interest rates can affect the average life of loans and mortgage related securities. Decreases in interest rates can result in increased prepayments of loans and mortgage related securities, as borrowers refinance to reduce borrowing costs. Under these circumstances, we are subject to reinvestment risk to the extent that we are unable to reinvest such prepayments at rates that are comparable to the rates on existing loans or securities.

### **We Operate in a Highly Regulated Environment and May be Adversely Affected by Changes in Laws and Regulations**

We are subject to extensive regulation, supervision and examination by the New Jersey Department of Banking and Insurance, our chartering authority, and by the Federal Deposit Insurance Corporation, as insurer of our deposits. As a bank holding company, Provident Financial Services, Inc. is subject to regulation and oversight by the Board of Governors of the Federal Reserve System. Such regulation and supervision govern the activities in which a bank and its holding company may engage and are intended primarily for the protection of the insurance fund and depositors. These regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and the adequacy of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, or legislation, could have a material impact on The Provident Bank, Provident Financial Services, Inc., and our operations.

### **Strong Competition Within Our Market Area May Limit Our Growth and Profitability**

Competition in the banking and financial services industry is intense. In our market area, we compete with commercial banks, savings institutions, mortgage brokerage firms, credit unions, finance companies, mutual funds, insurance companies, and brokerage and investment banking firms operating locally and elsewhere. In particular, over the past decade, New Jersey has experienced the effects of substantial banking consolidation, and large out-of-state competitors have grown significantly. There are also a number of strong locally-based competitors in our market. Many of these competitors (whether regional or national institutions) have substantially greater resources and lending limits than we do, and may offer certain services that we do not or cannot provide. Our profitability depends upon our continued ability to successfully compete in our market area.

### **Item 1B. Unresolved Staff Comments**

There are no unresolved comments from the staff of the SEC to report.

### **Item 2. Properties**

#### **Property**



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At December 31, 2005, the Company and the Bank conducted business through 76 full-service branch offices located in Hudson, Bergen, Essex, Mercer, Middlesex, Monmouth, Morris, Ocean, Somerset and Union Counties, New Jersey. The aggregate net book value of premises and equipment was \$60.9 million at December 31, 2005.

### **Item 3. Legal Proceedings**

The Company is involved in various legal actions and claims arising in the normal course of its business. In the opinion of management, these legal actions and claims are not expected to have a material adverse impact on the Company's financial condition and results of operations.

### **Item 4. Submission of Matters to a Vote of Security Holders**

No matters were submitted during the fourth quarter of the year ended December 31, 2005 to a vote of the Company's stockholders.

**Table of Contents****PART II****Item 5. Market For Registrant's Common Equity and Related Stockholder Matters and Issuer Purchases of Equity Securities.**

The Company's common stock trades on the New York Stock Exchange ( NYSE ) under the symbol PFS . Trading in the Company's common stock commenced on January 16, 2003.

As of December 31, 2005, there were 79,879,017 shares of the Company's common stock issued and 68,661,800 shares outstanding and 6,601 stockholders of record.

The table below shows the high and low closing prices reported on the NYSE for the Company's common stock, as well as, the cash dividends paid per common share during the periods indicated.

|                | 2005     |          |          | 2004     |          |          |
|----------------|----------|----------|----------|----------|----------|----------|
|                | High     | Low      | Dividend | High     | Low      | Dividend |
| First Quarter  | \$ 19.14 | \$ 17.06 | \$ 0.07  | \$ 19.70 | \$ 18.25 | \$ 0.06  |
| Second Quarter | 17.88    | 16.03    | 0.08     | 18.75    | 16.55    | 0.06     |
| Third Quarter  | 18.23    | 17.22    | 0.08     | 17.90    | 16.91    | 0.06     |
| Fourth Quarter | 19.00    | 16.42    | 0.09     | 19.64    | 17.01    | 0.06     |

On January 25, 2006, the Board of Directors declared a quarterly cash dividend of \$0.09 per common share, which was paid on February 28, 2006, to common stockholders of record as of the close of business on February 15, 2006. The Company's Board of Directors intends to review the payment of dividends quarterly and plans to continue to maintain a regular quarterly cash dividend in the future, subject to financial condition, results of operations, tax considerations, industry standards, economic conditions, regulatory restrictions that affect the payment of dividends by the Bank to the Company and other relevant factors.

The Company is subject to the requirements of Delaware law that generally limits dividends to an amount equal to the difference between the amount by which total assets exceed total liabilities and the amount equal to the aggregate par value of the outstanding shares of capital stock. If there is no difference between these amounts, dividends are limited to net income for the current and/or immediately preceding year.

The following table reports information regarding purchases of the Company's common stock during the fourth quarter of 2005 and the stock repurchase plan approved by the Company's Board of Directors:

**ISSUER PURCHASES OF EQUITY SECURITIES**

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| <b>Period</b>                              | <b>(a) Total Number of Shares Purchased</b> | <b>(b) Average Price Paid per Share</b> | <b>(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs<sup>(1)</sup></b> | <b>(d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs<sup>(1)</sup></b> |
|--|---|---|---|---|
| October 1, 2005 through October 31, 2005   |   | \$                                      |   | 2,667,862   |
| November 1, 2005 through November 30, 2005 | 153,000                                     | 17.96                                   | 153,000   | 2,514,862   |
| December 1, 2005 through December 31, 2005 | 557,701                                     | 18.31                                   | 557,701   | 1,957,161   |
| <b>Total</b>                               | <b>710,701</b>                              | <b>18.24</b>                            | <b>710,701</b>  |   |

<sup>(1)</sup> On January 26, 2005, the Company's Board of Directors approved the purchase of up to 3,742,205 shares of its common stock under a general repurchase program. On July 27, 2005, the Company's Board of Directors approved an additional stock repurchase program, which commenced upon completion of the prior repurchase program. The new authorization provides that the Company may repurchase an additional 3,589,234 shares. The repurchase program has no expiration date.

**Table of Contents****Item 6. Selected Financial Data**

The summary information presented below at or for each of the periods presented is derived in part from and should be read in conjunction with the consolidated financial statements of Provident Financial Services, Inc. presented in Item 8. On January 15, 2003, the Bank completed its conversion from a mutual savings bank to a stock savings bank, and in connection therewith the Company sold 59,618,300 shares of common stock which resulted in \$567.2 million of net proceeds of which \$293.2 million was utilized to acquire all of the outstanding common stock of the Bank. In addition, the Company contributed \$4.8 million in cash and 1,920,000 shares of its common stock to The Provident Bank Foundation.

|                                      | At December 31, |              |              |              |              |
|--------------------------------------|-----------------|--------------|--------------|--------------|--------------|
|                                      | 2005            | 2004         | 2003         | 2002         | 2001         |
|                                      | (In thousands)  |              |              |              |              |
| Selected Financial Condition Data:   |                 |              |              |              |              |
| Total assets                         | \$ 6,052,374    | \$ 6,433,322 | \$ 4,284,878 | \$ 3,919,208 | \$ 2,869,717 |
| Loans, net <sup>(1)</sup>            | 3,707,142       | 3,673,445    | 2,216,736    | 2,031,869    | 1,994,636    |
| Investment securities <sup>(2)</sup> | 410,914         | 445,633      | 517,789      | 216,119      | 112,951      |
| Securities available for sale        | 1,082,957       | 1,406,340    | 1,151,829    | 1,242,118    | 494,716      |
| Deposits                             | 3,921,458       | 4,050,473    | 2,695,976    | 3,243,334    | 2,341,723    |
| Borrowed funds                       | 970,108         | 1,166,064    | 736,328      | 323,081      | 195,767      |
| Stockholders' equity                 | 1,076,295       | 1,136,776    | 817,119      | 326,009      | 292,130      |

|  | For the Year Ended December 31, |            |            |            |            |
|--|---------------------------------|------------|------------|------------|------------|
|  | 2005                            | 2004       | 2003       | 2002       | 2001       |
|  | (In thousands)                  |            |            |            |            |
| <b>Selected Operations Data:</b>   |                                 |            |            |            |            |
| Interest income  | \$ 276,462                      | \$ 229,543 | \$ 184,506 | \$ 177,307 | \$ 180,979 |
| Interest expense   | 95,007                          | 67,185     | 54,633     | 63,241     | 84,523     |
| Net interest income  | 181,455                         | 162,358    | 129,873    | 114,066    | 96,456     |
| Provision for loan losses  | 600                             | 3,600      | 1,160      | 12,800     | 1,900      |
| Net interest income after provision for loan losses  | 180,855                         | 158,758    | 128,713    | 101,266    | 94,556     |
| Non-interest income  | 29,221                          | 29,151     | 23,834     | 24,147     | 21,236     |
| Non-interest expense   | 124,178                         | 119,334    | 126,779    | 89,087     | 80,629     |
| Income before income tax expense and the cumulative effect of a change in accounting principle | 85,898                          | 68,575     | 25,768     | 36,326     | 35,163     |
| Income tax expense   | 27,399                          | 19,274     | 7,024      | 9,231      | 11,083     |
| Income before the cumulative effect of a change in accounting principle                        | 58,499                          | 49,301     | 18,744     | 27,095     | 24,080     |
| Cumulative effect of change in accounting principle <sup>(3)</sup>                             |                                 |            |            | (519)      |            |

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|   |           |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|
| Net income                                | \$ 58,499 | \$ 49,301 | \$ 18,744 | \$ 26,576 | \$ 24,080 |
| <b>Earnings Per Share:</b>                |           |           |           |           |           |
| Basic earnings per share <sup>(4)</sup>   | \$ 0.89   | \$ 0.80   | \$ 0.31   |           |           |
| Diluted earnings per share <sup>(4)</sup> | \$ 0.88   | \$ 0.80   | \$ 0.31   |           |           |

- (1) Loans are shown net of allowance for loan losses, deferred fees and unearned discount.
- (2) Investment securities are held to maturity.
- (3) In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 142, the Company performed a goodwill impairment test on the goodwill associated with the purchase of Provident Mortgage

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Corporation. It was determined that the goodwill was impaired and a charge of \$519,000 was recorded as a cumulative effect of a change in accounting principle.

- (4) Basic and diluted earnings per share for the year ended December 31, 2003 include the results of operations from January 15, 2003, the date the Company became the holding company for the Bank and the date the Bank completed its conversion, in the amount of \$17,755,000.

|   | At or For the Year Ended December 31, |        |        |        |        |
|---|---------------------------------------|--------|--------|--------|--------|
|   | 2005                                  | 2004   | 2003   | 2002   | 2001   |
| <b>Selected Financial and Other Data<sup>(1)</sup></b>                  |                                       |        |        |        |        |
| <b>Performance Ratios:</b>  |                                       |        |        |        |        |
| Return on average assets  | 0.94%                                 | 0.93%  | 0.46%  | 0.86%  | 0.88%  |
| Return on average equity  | 5.32                                  | 5.06   | 2.31   | 8.71   | 8.70   |
| Average net interest rate spread  | 3.01                                  | 3.09   | 2.91   | 3.59   | 3.26   |
| Net interest margin <sup>(2)</sup>                                      | 3.34                                  | 3.40   | 3.37   | 3.96   | 3.97   |
| Average interest-earning assets to average interest-bearing liabilities | 1.18                                  | 1.22   | 1.32   | 1.17   | 1.15   |
| Non-interest income to average total assets                             | 0.47                                  | 0.55   | 0.58   | 0.78   | 0.77   |
| Non-interest expenses to average total assets                           | 2.00                                  | 2.24   | 3.08   | 2.90   | 2.94   |
| Efficiency ratio <sup>(3)</sup>   | 58.94                                 | 62.31  | 66.87  | 64.46  | 68.51  |
| <b>Asset Quality Ratios:</b>  |                                       |        |        |        |        |
| Non-performing loans to total loans                                     | 0.16%                                 | 0.17%  | 0.27%  | 0.41%  | 0.40%  |
| Non-performing assets to total assets                                   | 0.11                                  | 0.10   | 0.14   | 0.22   | 0.28   |
| Allowance for loan losses to non-performing loans                       | 532.56                                | 545.05 | 336.67 | 246.55 | 271.02 |
| Allowance for loan losses to total loans                                | 0.86                                  | 0.91   | 0.92   | 1.02   | 1.09   |
| <b>Capital Ratios:</b>  |                                       |        |        |        |        |
| Leverage capital <sup>(4)</sup>   | 11.98%                                | 11.88% | 18.81% | 8.98%  | 9.41%  |
| Total risk based capital <sup>(4)</sup>                                 | 18.45                                 | 19.80  | 31.44  | 13.32  | 14.15  |
| Average equity to average assets  | 17.68                                 | 18.34  | 19.73  | 9.92   | 10.10  |
| <b>Other Data:</b>  |                                       |        |        |        |        |
| Number of full-service offices  | 76                                    | 78     | 54     | 49     | 48     |
| Full time equivalent employees  | 892                                   | 926    | 717    | 656    | 688    |

(1) Averages presented are daily averages.

(2) Net interest income divided by average interest earning assets.

(3) Represents the ratio of non-interest expense divided by the sum of net interest income and non-interest income.

|  | 12/31/2005        | 12/31/2004        | 12/31/2003        | 12/31/2002        | 12/31/2001        |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Efficiency Ratio Calculation:</b>     |                   |                   |                   |                   |                   |
| Net interest income                      | \$ 181,455        | \$ 162,358        | \$ 129,873        | \$ 114,066        | \$ 96,456         |
| Non-interest income                      | 29,221            | 29,151            | 23,834            | 24,147            | 21,236            |
| <b>Total income</b>                      | <b>\$ 210,676</b> | <b>\$ 191,509</b> | <b>\$ 153,707</b> | <b>\$ 138,213</b> | <b>\$ 117,692</b> |
| Non-interest expense                     | 124,178           | 119,334           | 126,779           | 89,087            | 80,629            |
| Less: Provident Bank Foundation donation |                   |                   | (24,000)          |                   |                   |
| <b>Adjusted non-interest expense</b>     | <b>\$ 124,178</b> | <b>\$ 119,334</b> | <b>\$ 102,779</b> | <b>\$ 89,087</b>  | <b>\$ 80,629</b>  |
| <b>Expense/income</b>                    | <b>58.94%</b>     | <b>62.31%</b>     | <b>66.87%</b>     | <b>64.46%</b>     | <b>68.51%</b>     |

- (4) Leverage capital ratios are presented as a percentage of tangible assets. Risk-based capital ratios are presented as a percentage of risk-weighted assets.

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### **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **General**

On January 15, 2003, the Company became the holding company for the Bank, following the completion of the conversion of the Bank to a stock-chartered bank. The Company issued an aggregate of 59,618,300 shares of its common stock in a subscription offering to eligible depositors. Concurrent with the conversion, the Company contributed an additional 1,920,000 shares of its common stock and \$4.8 million in cash to The Provident Bank Foundation, a charitable foundation established by the Bank.

The Company conducts business through its subsidiary, the Bank, a community- and customer-oriented bank operating 76 full-service branches in ten counties throughout northern and central New Jersey.

On December 22, 2003, the Company entered into an agreement and plan of merger, under which First Sentinel Bancorp, Inc. ( First Sentinel ) merged with and into the Company and First Savings Bank, the wholly-owned subsidiary of First Sentinel, merged with and into the Bank. The Company completed the acquisition of First Sentinel and the merger of First Savings Bank, with and into the Bank, as of July 14, 2004.

#### **Strategy**

The Bank, established in 1839, is the oldest bank in the state of New Jersey. The Bank offers a full range of retail and commercial loan and deposit products. The Bank emphasizes personal service and convenience as part of its Customer Relationship Management strategy.

The Bank's strategy is to grow profitably through a commitment to credit quality and expanding market share by acquiring, retaining and expanding customer relationships, while carefully managing interest rate risk.

In recent years, the Bank has focused on commercial real estate, construction, multi-family and commercial loans as part of its strategy to diversify the loan portfolio and reduce interest rate risk. These types of loans generally have adjustable rates that initially are higher than residential mortgage loans and generally have a higher rate of risk. The Bank's credit policy focuses on quality underwriting standards and close monitoring of the loan portfolio. The First Sentinel acquisition increased the residential mortgage component of the loan portfolio. At year-end 2005, retail loans accounted for 62.5% of the loan portfolio and commercial loans accounted for 37.5%. The Company's strategy is to continue to diversify the loan portfolio and to focus on commercial real estate and commercial and industrial lending relationships.

The Company's Customer Relationship Management strategy focuses on increasing core accounts and expanding relationships through its branch network, online banking and telephone banking touch points. The First Sentinel acquisition added 22 full-service branches with \$1.36 billion in deposits, including core deposits totaling \$862.7 million as of the July 14, 2004 acquisition date. Also in 2004, the Company opened two de novo branch locations. In 2005, the Company closed a branch that was under-performing and relocated a supermarket branch to an existing full service facility. The Company continues to evaluate opportunities to increase market share by expanding within existing and contiguous markets. Core deposits, consisting of all savings and demand deposit accounts, are generally a stable, relatively inexpensive source of funds. At December 31, 2005, core deposits were 63.1% of total deposits.



A significant amount of capital was raised in the conversion of the Bank to a stock-chartered bank in 2003. Management has developed a capital management strategy to effectively utilize excess capital and improve return on equity and earnings per share growth. The Company's capital management strategy includes the following components: payment of cash dividends; stock repurchases; acquisitions; and use of wholesale leverage. The Company declared and paid its first cash dividend in the second quarter of 2003, and has since increased the quarterly cash dividend per share five times for a total of 125.0%. The Company's Board of Directors approved the most recent quarterly cash dividend of \$0.09 per common share on January 25, 2006. The Company's range of cash dividend payout is approximately 30% to 45% of net income.

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In 2005, the Company repurchased 5.4 million shares of its common stock at an average cost of \$17.92 per share. At December 31, 2005, approximately 2.0 million shares remained eligible for repurchase under the current common stock repurchase authorization.

The Company's results of operations are primarily dependent upon net interest income, the difference between interest earned on interest-earning assets and the interest paid on interest-bearing liabilities. Changes in interest rates could have an adverse effect on net interest income, because as a general matter, the Company's interest-bearing liabilities reprice or mature more quickly than its interest-earning assets. An increase in interest rates generally would result in a decrease in the Company's average interest rate spread and net interest income, which could have a negative effect on profitability. The Company generates non-interest income such as income from retail and business account fees, loan servicing fees, loan origination fees, income from loan or securities sales, fees from trust services and investment product sales and other fees. The Company's operating expenses primarily consist of compensation and benefits expenses, marketing and advertising expense, occupancy and equipment expense and other general and administrative expenses. The Company's results of operations are also affected by general economic conditions, changes in market interest rates, actions of regulatory agencies and government policies.

## **Critical Accounting Policies**

The calculation of the allowance for loan losses is a critical accounting policy of the Company. The allowance for loan losses is a valuation account that reflects management's evaluation of the probable losses in the loan portfolio. The Company maintains the allowance for loan losses through provisions for loan losses that are charged to income. Charge-offs against the allowance for loan losses are taken on loans where management determines that the collection of loan principal is unlikely. Recoveries made on loans that have been charged-off are credited to the allowance for loan losses.

The Company's evaluation of the adequacy of the allowance for loan losses includes a review of all loans on which the collectibility of principal may not be reasonably assured. For residential mortgage and consumer loans this is determined primarily by delinquency and collateral values. For commercial real estate and commercial loans, an extensive review of financial performance, payment history and collateral values is conducted on a quarterly basis.

As part of the evaluation of the adequacy of the allowance for loan losses, each quarter management prepares a worksheet. This worksheet categorizes the entire loan portfolio by certain risk characteristics such as loan type (residential mortgage, commercial mortgage, construction, commercial, etc.) and loan risk rating.

When assigning a risk rating to a loan, management utilizes a nine point internal risk rating system. Loans deemed to be acceptable quality are rated one through four, with a rating of one established for loans with minimal risk. Loans that are deemed to be of questionable quality are rated five (watch) or six (special mention). Loans with adverse classifications (substandard, doubtful or loss) are rated seven, eight or nine, respectively. Commercial mortgage, commercial and construction loans are rated individually and each lending officer is responsible for risk rating loans in his or her portfolio. These risk ratings are then reviewed by the department manager, the Chief Lending Officer and the Credit Administration Department. The risk ratings are then confirmed by the Loan Review Department and they are periodically reviewed by the Credit Committee in the credit renewal or approval process.

Management believes the primary risks inherent in the portfolio are possible increases in interest rates, a decline in the economy, generally, and a decline in real estate market values. Any one or a combination of these events may adversely affect borrowers' ability to repay the loans, resulting in increased delinquencies, loan losses and future levels of provisions. Accordingly, the Company has provided for loan losses at the current level to address the current risk in the loan portfolio. Management considers it important to maintain the ratio of the allowance for loan

losses to total loans at an acceptable level given current economic conditions, interest rates and the composition of the portfolio.

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Although management believes that the Company has established and maintained the allowance for loan losses at adequate levels, additions may be necessary if future economic and other conditions differ substantially from the current operating environment. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance or additional write-downs based on their judgments about information available to them at the time of their examination. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change.

Additional critical accounting policies relate to judgments about other asset impairments, including goodwill, investment securities and deferred tax assets. The Company engages an independent third party to perform an annual analysis to test the aggregate balance of goodwill for impairment in accordance with SFAS No. 142, "Goodwill and Other Intangible Assets". For purposes of goodwill impairment evaluation, the Bank is identified as the reporting unit. Fair value of goodwill is determined in the same manner as goodwill recognized in a business combination and uses standard valuation methodologies including a review of comparable transactions and discounted cash flow analysis. If the carrying amount of goodwill pursuant to this analysis were to exceed the implied fair value of goodwill, an impairment loss would be recognized. No impairment loss was required to be recognized for the years ended December 31, 2005, 2004 or 2003.

The Company's available for sale securities portfolio is carried at estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income (loss) in stockholders' equity. Estimated fair values are based on published or securities dealers market prices. Securities which the Company has the positive intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost. The Company conducts a periodic review and evaluation of the securities portfolio to determine if any declines in the fair values of securities are other than temporary. If such a decline were deemed other than temporary, the Company would write down the security to fair value through a charge to current period operations. The market value of the securities portfolio is significantly affected by changes in interest rates. In general, as interest rates rise, the market value of fixed-rate securities decreases and as interest rates fall, the market value of fixed-rate securities increases. With significant changes in interest rates, the Company evaluates its intent and ability to hold securities to maturity or for a sufficient amount of time to recover the recorded principal balance.

The determination of whether deferred tax assets will be realizable is predicated on estimates of future taxable income. Such estimates are subject to management's judgment. A valuation reserve is established when management is unable to conclude that it is more likely than not that it will realize deferred tax assets based on the nature and timing of these items. In 2005, the valuation reserve pertaining to the charitable contributions carry-forward declined \$838,000 as a result of the utilization of the related deferred tax asset. In 2004, the Company reduced the valuation reserve pertaining to the charitable contribution carry-forward as a result of projected improvement in the Company's ability to generate sufficient future taxable income to realize the deferred tax asset.

## **Analysis of Net Interest Income**

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends on the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates earned on such assets and paid on such liabilities.

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*Average Balance Sheet.* The following table sets forth certain information for the years ended December 31, 2005, 2004 and 2003. For the periods indicated, the total dollar amount of interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, is expressed both in dollars and rates. No tax equivalent adjustments were made. Average balances are daily averages.

| For the Year Ended December 31,               |                             |                           |                                   |                             |                           |                                   |                             |                           |       |
|---|-----------------------------|---------------------------|-----------------------------------|-----------------------------|---------------------------|-----------------------------------|-----------------------------|---------------------------|-------|
| 2005  |                             |                           | 2004                              |                             |                           | 2003                              |                             |                           |       |
| Average<br>Outstanding<br>Balance             | Interest<br>Earned/<br>Paid | Average<br>Yield/<br>Rate | Average<br>Outstanding<br>Balance | Interest<br>Earned/<br>Paid | Average<br>Yield/<br>Rate | Average<br>Outstanding<br>Balance | Interest<br>Earned/<br>Paid | Average<br>Yield/<br>Rate |       |
| (Dollars in thousands)                        |                             |                           |                                   |                             |                           |                                   |                             |                           |       |
| <b>Interest-earning assets:</b>               |                             |                           |                                   |                             |                           |                                   |                             |                           |       |
| Federal funds sold and short-term investments | \$ 58,156                   | \$ 1,801                  | 3.10%                             | \$ 87,635                   | \$ 1,001                  | 1.14%                             | \$ 157,854                  | \$ 1,709                  | 1.08% |
| Investment securities <sup>(1)</sup>          | 428,461                     | 17,185                    | 4.01                              | 484,583                     | 19,183                    | 3.96                              | 461,742                     | 17,708                    | 3.84  |
| Securities available for sale                 | 1,249,419                   | 48,607                    | 3.89                              | 1,253,570                   | 45,968                    | 3.67                              | 1,196,435                   | 40,880                    | 3.42  |
| Federal Home Loan Bank Stock                  | 44,813                      | 2,091                     | 4.67                              | 41,261                      | 707                       | 1.71                              | 26,030                      | 759                       | 2.92  |
| Net loans <sup>(2)</sup>                      | 3,658,930                   | 206,778                   | 5.65                              | 2,906,982                   | 162,684                   | 5.60                              | 2,014,861                   | 123,450                   | 6.13  |
| Total interest-earning assets                 | 5,439,779                   | 276,462                   | 5.08                              | 4,774,031                   | 229,543                   | 4.81                              | 3,856,922                   | 184,506                   | 4.78  |
| Non-interest earning assets                   | 781,133                     |                           |                                   | 541,829                     |                           |                                   | 260,205                     |                           |       |
| Total assets                                  | \$ 6,220,912                |                           |                                   | \$ 5,315,860                |                           |                                   | \$ 4,117,127                |                           |       |
| <b>Interest-bearing liabilities:</b>          |                             |                           |                                   |                             |                           |                                   |                             |                           |       |
| Savings deposits                              | \$ 1,474,053                | 15,657                    | 1.06%                             | \$ 1,254,758                | 11,011                    | 0.88%                             | \$ 952,776                  | 11,839                    | 1.24% |
| Demand deposits                               | 618,280                     | 6,223                     | 1.01                              | 541,120                     | 4,274                     | 0.79                              | 413,582                     | 3,590                     | 0.87  |
| Time deposits                                 | 1,399,258                   | 37,894                    | 2.71                              | 1,156,388                   | 24,221                    | 2.09                              | 988,789                     | 23,742                    | 2.40  |
| Borrowed funds                                | 1,105,948                   | 35,233                    | 3.19                              | 956,922                     | 27,679                    | 2.89                              | 567,732                     | 15,462                    | 2.72  |
| Total interest-bearing liabilities            | 4,597,539                   | 95,007                    | 2.07                              | 3,909,188                   | 67,185                    | 1.72                              | 2,922,879                   | 54,633                    | 1.87  |
| Non-interest bearing liabilities              | 523,531                     |                           |                                   | 431,709                     |                           |                                   | 381,796                     |                           |       |
| Total liabilities                             | 5,121,070                   |                           |                                   | 4,340,897                   |                           |                                   | 3,304,675                   |                           |       |
| Stockholders' equity                          | 1,099,842                   |                           |                                   | 974,963                     |                           |                                   | 812,452                     |                           |       |
| Total liabilities and equity                  | \$ 6,220,912                |                           |                                   | \$ 5,315,860                |                           |                                   | \$ 4,117,127                |                           |       |
| Net interest income                           | \$ 181,455                  |                           |                                   | \$ 162,358                  |                           |                                   | \$ 129,873                  |                           |       |
| Net interest rate spread                      |                             | 3.01%                     |                                   |                             | 3.09%                     |                                   |                             | 2.91%                     |       |
| Net interest earning assets                   | \$ 842,240                  |                           |                                   | \$ 864,843                  |                           |                                   | \$ 934,043                  |                           |       |
| Net interest margin <sup>(3)</sup>            |                             | 3.34%                     |                                   |                             | 3.40%                     |                                   |                             | 3.37%                     |       |
|   | 1.18x                       |                           |                                   | 1.22x                       |                           |                                   | 1.32x                       |                           |       |

Ratio of interest-earning assets to  
total interest-bearing liabilities

- 
- (1) Average outstanding balance amounts shown are amortized cost.
  - (2) Average outstanding balances shown net of the allowance for loan losses, deferred loan fees and expenses, and loan premiums and discounts and include non-accrual loans.
  - (3) Net interest income divided by average interest-earning assets.

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*Rate/Volume Analysis.* The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected interest income and interest expense during the periods indicated. Information is provided in each category with respect to: (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

|   | Year Ended December 31, |            |                 |                     |            |                 |
|---|-------------------------|------------|-----------------|---------------------|------------|-----------------|
|   | 2005 vs. 2004           |            |                 | 2004 vs. 2003       |            |                 |
|   | Increase/(Decrease)     |            | Total Increase/ | Increase/(Decrease) |            | Total Increase/ |
|   | Due to                  |            |                 | Due to              |            |                 |
|   | Volume                  | Rate       | (Decrease)      | Volume              | Rate       | (Decrease)      |
|   | (In thousands)          |            |                 |                     |            |                 |
| Interest-earning assets:                      |                         |            |                 |                     |            |                 |
| Federal funds sold and short-term investments | \$ (431)                | \$ 1,231   | \$ 800          | \$ (797)            | \$ 89      | \$ (708)        |
| Investment securities                         | (2,239)                 | 241        | (1,998)         | 893                 | 582        | 1,475           |
| Securities available for sale                 | (151)                   | 2,790      | 2,639           | 2,009               | 3,079      | 5,088           |
| Federal Home Loan Bank Stock                  | 66                      | 1,318      | 1,384           | 337                 | (389)      | (52)            |
| Loans   | 42,261                  | 1,833      | 44,094          | 50,700              | (11,466)   | 39,234          |
|   |                         |            |                 |                     |            |                 |
| Total interest-earning assets                 | 39,506                  | 7,413      | 46,919          | 53,142              | (8,105)    | 45,037          |
|   |                         |            |                 |                     |            |                 |
| Interest-bearing liabilities:                 |                         |            |                 |                     |            |                 |
| Savings deposits                              | 2,141                   | 2,505      | 4,646           | 3,180               | (4,008)    | (828)           |
| Money market deposits                         | 87                      | (450)      | (363)           | 289                 | 334        | 623             |
| Interest-bearing checking deposits            | 460                     | 1,852      | 2,312           | 680                 | (619)      | 61              |
| Time deposits                                 | 5,668                   | 8,005      | 13,673          | 3,731               | (3,252)    | 479             |
| Borrowed funds                                | 4,533                   | 3,021      | 7,554           | 11,203              | 1,014      | 12,217          |
|   |                         |            |                 |                     |            |                 |
| Total interest-bearing liabilities            | 12,889                  | 14,933     | 27,822          | 19,083              | (6,531)    | 12,552          |
|   |                         |            |                 |                     |            |                 |
| Net interest income                           | \$ 26,617               | \$ (7,520) | \$ 19,097       | \$ 34,059           | \$ (1,574) | \$ 32,485       |

**Comparison of Financial Condition at December 31, 2005 and December 31, 2004**

Total assets were \$6.05 billion at December 31, 2005, compared to \$6.43 billion at December 31, 2004, with the decrease due primarily to reductions in cash and securities balances that were used to fund loan originations, repayments of borrowings, net deposit outflows and common stock repurchases.

Total loans at December 31, 2005 were \$3.74 billion, compared to \$3.71 billion at December 31, 2004. The increase in loans was attributable to loan originations of \$1.17 billion and loan purchases of \$137.4 million. Residential mortgage loans decreased \$93.3 million to \$1.77 billion at December 31, 2005, compared to \$1.87 billion at December 31, 2004. Residential mortgage loan originations totaled \$152.8 million and one- to four-family loans purchased totaled \$137.4 million for the year ended December 31, 2005. Principal repayments on residential mortgage loans

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totaled \$346.5 million, and loans sold totaled \$36.2 million for the year ended December 31, 2005. Commercial real estate loans decreased \$48.6 million to \$636.7 million at December 31, 2005, compared to \$685.3 million at December 31, 2004. Multi-family loans decreased \$8.7 million to \$77.6 million at December 31, 2005, compared to \$86.3 million at December 31, 2004. Construction loans increased \$100.6 million to \$289.5 million at December 31, 2005, compared to \$188.9 million at December 31, 2004. Commercial loans increased \$40.2 million to \$393.8 million at December 31, 2005, compared to \$353.6 million at December 31, 2004. Consumer loans increased \$42.3 million to \$556.6 million at December 31, 2005, compared to \$514.3 million at December 31, 2004. Retail loans, which consist of one- to four-family residential mortgages and consumer loans, such as fixed-rate home equity loans and lines of credit, totaled \$2.33 billion and



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accounted for 62.5% of the loan portfolio at December 31, 2005, compared to \$2.38 billion, or 64.4%, of the portfolio at December 31, 2004. The decrease in retail loans as a percentage of the total loan portfolio was largely the result of residential loan prepayments and sales and to organic growth in the construction and commercial loan portfolios. The Company continues to rebalance the loan portfolio over time, consistent with its strategy towards a more commercial mix. Commercial loans, consisting of commercial real estate, multi-family, construction and commercial loans, totaled \$1.40 billion, accounting for 37.5% of the loan portfolio at December 31, 2005, compared to \$1.31 billion, or 35.6%, at December 31, 2004.

The allowance for loan losses decreased \$1.8 million at December 31, 2005, as a result of net charge-offs of \$2.4 million, partially offset by provisions for loan losses of \$600,000 during 2005. Non-performing loans totaled \$6.0 million at December 31, 2005, compared to \$6.2 million at December 31, 2004. Non-performing loans as a percentage of total loans were 0.16% at December 31, 2005 and 0.17% at December 31, 2004. The allowance for loan losses as a percentage of total loans was 0.86% at December 31, 2005, and 0.91% at December 31, 2004.

Intangible assets decreased \$7.3 million to \$435.8 million at December 31, 2005, from \$443.1 million at December 31, 2004, due primarily to the amortization of the core deposit intangible relating to the First Sentinel acquisition. At December 31, 2005, the goodwill and the core deposit intangible related to the First Sentinel acquisition totaled \$389.9 million and \$23.3 million, respectively. The core deposit intangible is being amortized on an accelerated basis over 8.8 years. The Company performs periodic impairment testing of intangible assets. There was no impairment recognized in 2005.

Total investments decreased \$358.1 million, or 19.3%, during the year ended December 31, 2005. Proceeds from investment sales, maturities and scheduled cash flows were used to fund loan growth, repay borrowings, fund net deposit outflow and repurchase common stock.

Total deposits decreased \$129.0 million to \$3.92 billion at December 31, 2005, from \$4.05 billion at December 31, 2004. At December 31, 2005, core deposits represented 63.1% of total deposits, compared with 65.6% at December 31, 2004. Within the core deposit account category, savings and money market deposits decreased \$212.9 million to \$1.48 billion at December 31, 2005, from \$1.69 billion at December 31, 2004, as depositors shifted funds to higher-yielding investments. Checking balances, however, increased \$31.1 million to \$992.4 million at December 31, 2005, from \$961.3 million at December 31, 2004, as the Company continued to focus on attracting and retaining core business and personal account relationships while remaining disciplined in its liability pricing. Certificates of deposit increased \$52.8 million to \$1.45 billion at December 31, 2005, from \$1.40 billion at December 31, 2004, with much of that growth occurring in the under two-year maturity categories, as depositors opted for shorter-maturity instruments in a rising interest rate environment.

Total borrowed funds decreased \$196.0 million to \$970.1 million at December 31, 2005, from \$1.17 billion at December 31, 2004. The decrease was a result of repayments made during the year as part of the Company's strategy to reduce wholesale funding in a flat yield curve environment.

Total stockholders' equity decreased \$60.5 million to \$1.08 billion at December 31, 2005, from \$1.14 billion at December 31, 2004. This decrease was a result of common stock repurchases of \$96.3 million and cash dividends of \$21.6 million, partially offset by comprehensive income of \$45.8 million and the allocation of shares to stock-based compensation plans of \$11.6 million.

## **Comparison of Operating Results for the Years Ended December 31, 2005 and December 31, 2004**

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*General.* Net income for the year ended December 31, 2005 was \$58.5 million, compared to net income of \$49.3 million for the year ended December 31, 2004. Return on average assets for the year ended December 31, 2005 was 0.94%, compared to 0.93% for 2004. Return on average equity was 5.32% for the year ended December 31, 2005, compared to 5.06% for 2004. Basic and diluted earnings per share were \$0.89 and \$0.88 respectively for the year ended December 31, 2005, compared to basic and diluted earnings per share of \$0.80 for

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2004. Earnings and per share data reflect the inclusion of the operations of First Sentinel which merged with the Company on July 14, 2004, and the related issuance of 18.5 million shares of the Company's common stock in connection with the merger from the July 14, 2004 merger date. Earnings for the year ended December 31, 2005 also reflect the acceptance of a Voluntary Resignation Initiative ( VRI ) by certain officers of the Company in the second quarter of 2005, which resulted in an after-tax charge of \$815,000. One-time expenses totaling \$1.2 million, net of tax, related to the merger and integration of First Sentinel's operations were recognized in 2004.

*Net Interest Income.* Net interest income increased \$19.1 million, or 11.8%, to \$181.5 million for 2005, from \$162.4 million for 2004. The average interest rate spread decreased 8 basis points to 3.01% for 2005, from 3.09% for 2004. The net interest margin decreased six basis points to 3.34% for 2005, compared to 3.40% for 2004.

Interest income increased \$46.9 million, or 20.4%, to \$276.5 million for 2005, compared to \$229.5 million for 2004. The increase in interest income was primarily attributable to increased earning asset volume as a result of the First Sentinel acquisition and increases in the yield on average earning assets. Average interest-earning assets increased \$665.7 million, or 13.9%, to \$5.44 billion for 2005, compared to \$4.77 billion for 2004. Average outstanding loan balances increased \$751.9 million, or 25.9%, to \$3.66 billion for 2005 from \$2.91 billion for 2004. The average balance of investment securities decreased \$56.1 million, or 11.6%, to \$428.5 million for 2005, compared to \$484.6 million for 2004. The average balance of securities available for sale decreased \$4.2 million, or 0.3%, to \$1.25 billion for 2005, compared to \$1.25 billion for 2004. Average federal funds sold and short-term investment balances decreased \$29.5 million, or 33.6%, to \$58.2 million for 2005, from \$87.6 million for 2004. The yield on interest-earning assets increased 27 basis points to 5.08% for 2005, from 4.81% for 2004.

Interest expense increased \$27.8 million, or 41.4%, to \$95.0 million for 2005, from \$67.2 million for 2004. The increase in interest expense was attributable to increased interest-bearing liability volume as a result of the First Sentinel acquisition and to the increase in the average cost of interest-bearing liabilities for 2005 compared with 2004. The average balance of interest-bearing liabilities increased \$688.4 million, or 17.6%, to \$4.60 billion for 2005, compared to \$3.91 billion for 2004. Rates paid on interest-bearing liabilities increased 35 basis points to 2.07% for 2005, from 1.72% for 2004. Average interest-bearing deposits increased \$539.3 million, or 18.3%, to \$3.49 billion for 2005, from \$2.95 billion for 2004. The average rate paid on interest-bearing deposits increased 37 basis points to 1.71% for 2005, from 1.34% for 2004. Average interest-bearing core deposits increased \$296.5 million, or 16.5%, for 2005, compared with 2004, while average time deposits increased \$242.9 million, or 21.0%, for 2005, compared with 2004. Average outstanding borrowings, including subordinated debentures, increased \$149.0 million, or 15.6%, to \$1.11 billion for 2005, compared with \$956.9 million for 2004. The average rate paid on borrowings increased to 3.19% for 2005, from 2.89% for 2004.

*Provision for Loan Losses.* Provisions for loan losses are charged to operations in order to maintain the allowance for loan losses at a level management considers necessary to absorb credit losses inherent in the loan portfolio. In determining the level of the allowance for loan losses, management considers past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect the borrower's ability to repay the loan and the levels of non-performing and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or later events change. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses in order to maintain the adequacy of the allowance. The Company's emphasis on continued diversification of the loan portfolio through the origination of construction loans, commercial mortgage loans and commercial loans has been one of the more significant factors management takes into account in evaluating the allowance for loan losses and provision for loan losses. In the event the Company further increases the amount of such types of loans in the portfolio, it may be determined that additional or increased provisions for loan losses are necessary, which could adversely affect earnings.

The provision for loan losses was \$600,000 in 2005, compared to \$3.6 million in 2004. The decrease in the provision for loan losses was attributable to lower loan growth and an improvement in asset quality compared



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with 2004. Net charge-offs for 2005 were \$2.4 million, compared to \$3.4 million for 2004. Total charge-offs for the year ended December 31, 2005 were \$4.0 million, compared to \$6.4 million for the year ended December 31, 2004. Recoveries for the year ended December 31, 2005 were \$1.6 million, compared to \$3.0 million for the year ended December 31, 2004.

The allowance for loan losses at December 31, 2005 was \$32.0 million, or 0.86% of total loans, compared to \$33.8 million, or 0.91% of total loans at December 31, 2004.

At December 31, 2005, non-performing loans as a percentage of total loans were 0.16%, compared to 0.17% at December 31, 2004. Non-performing assets as a percentage of total assets were 0.11% at December 31, 2005, compared to 0.10% at December 31, 2004. At December 31, 2005, non-performing loans were \$6.0 million, compared to \$6.2 at December 31, 2004, and non-performing assets were \$6.7 million at December 31, 2005, compared to \$6.3 million at December 31, 2004.

*Non-Interest Income.* For the year ended December 31, 2005, total non-interest income totaled \$29.2 million, an increase of \$70,000 or 0.2% compared to 2004. Fee income from deposit accounts increased \$2.1 million, or 10.1%, to \$23.0 million for 2005, from \$20.9 million for 2004. This increase was primarily attributable to deposit fees, loan prepayment fees, ATM and debit card fees and fees related to the outsourcing of the official check function. Income on BOLI increased \$666,000 or 14.9% in 2005 compared to 2004, primarily as a result of the additional BOLI acquired from the First Sentinel merger. The increases in fee income and BOLI were largely offset by a reduction in securities gains of \$1.0 million and a decline in other income of \$1.7 million. Other income for the year ended December 31, 2005, included losses on loan sales of \$152,000 compared with gains of \$1.5 million recorded in 2004.

*Non-Interest Expense.* For the year ended December 31, 2005, non-interest expense increased \$4.8 million, or 4.1%, to \$124.2 million, compared to \$119.3 million for 2004. Compensation and employee benefits expense increased \$3.7 million, or 6.1%, to \$64.8 million for 2005, from \$61.1 million for 2004. The increase in compensation and benefits expense for 2005 was primarily attributable to the increase in staff following the First Sentinel acquisition and the expense recognized in the second quarter of 2005 in connection with the VRI. The increase in salaries, incentives and related payroll taxes of \$2.0 million, include the \$1.4 million in expense recognized in the second quarter of 2005 in connection with the acceptance of the VRI by certain officers of the Bank. Pension and other post retirement benefit expense increased \$1.6 million and employee insurance increased \$846,000 in 2005, compared with 2004. For the year ended December 31, 2005, stock-based compensation expense decreased \$336,000 to \$11.4 million compared to \$11.7 million for the same period in 2004.

Net occupancy expense increased \$2.4 million, or 14.4% for 2005, compared with 2004, primarily as a result of the additional 22 branch locations added through the First Sentinel acquisition, including the former headquarters building which serves as the Provident Loan Center as well as two de novo branches opened in 2004.

Advertising and promotions expense decreased \$1.7 million, or 28.3% for the year ended 2005, compared with the same period in 2004, as a result of customer communications associated with the integration of First Sentinel in 2004.

Data processing expense increased \$530,000, or 6.4% for 2005, compared with 2004, primarily due to the acquisition and integration of First Sentinel's operations.

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Amortization of intangibles increased \$1.9 million for the year ended December 31, 2005, compared with the same period in 2004, primarily as a result of the amortization of the core deposit intangible recorded in connection with the First Sentinel acquisition.

Other operating expenses decreased \$2.0 million, or 9.4% for 2005, compared with 2004. This decrease was primarily due to significant reductions in consultant and audit related expense, insurance costs and ATM processing expense.

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*Income Tax Expense.* Income tax expense increased \$8.1 million, to \$27.4 million, on income before taxes of \$85.9 million resulting in an effective tax rate of 31.9% in 2005, compared to income tax expense of \$19.3 million on income before taxes of \$68.6 million in 2004 resulting in an effective tax rate of 28.1%. In 2004, the Company reduced a valuation reserve pertaining to charitable contribution carry-forwards created in connection with the formation of The Provident Bank Foundation in early 2003. The reduction in valuation reserve resulted in a decrease in 2004 income tax expense of \$1.9 million.

### **Comparison of Operating Results for the Years Ended December 31, 2004 and December 31, 2003**

*General.* Net income for the year ended December 31, 2004 was \$49.3 million, compared to net income of \$18.7 million for the year ended December 31, 2003. Return on average assets for the year ended December 31, 2004 was 0.93%, compared to 0.46% for 2003. Return on average equity was 5.06% for the year ended December 31, 2004, compared to 2.31% for 2003. Basic and diluted earnings per share were \$0.80 for the year ended December 31, 2004, compared to \$0.31 for 2003, which included the results of operations from January 15, 2003, the date of the Bank's stock conversion. Earnings and per share data for 2004 reflected the impact of the Company's acquisition of First Sentinel from July 14, 2004, the date the acquisition was completed. One-time expenses totaling \$1.2 million, net of tax, related to the merger and integration of First Sentinel's operations were recognized in 2004. Net income for 2003 was impacted by the one-time expense associated with the \$15.6 million contribution, net of tax, to The Provident Bank Foundation.

*Net Interest Income.* Net interest income increased \$32.5 million, or 25.0%, to \$162.4 million for 2004, from \$129.9 million for 2003. The average interest rate spread increased 18 basis points to 3.09% for 2004, from 2.91% for 2003. The net interest margin increased three basis points to 3.40% for 2004, compared to 3.37% for 2003.

Interest income increased \$45.0 million, or 24.4%, to \$229.5 million for 2004, compared to \$184.5 million for 2003. The increase in interest income was primarily attributable to increased earning asset volume as a result of the First Sentinel acquisition. Average interest-earning assets increased \$917.1 million, or 23.8%, to \$4.77 billion for 2004, compared to \$3.86 billion for 2003. Average outstanding loan balances increased \$892.1 million, or 44.3%, to \$2.91 billion for 2004 from \$2.01 billion for 2003. The average balance of investment securities increased \$22.8 million, or 4.9%, to \$484.6 million for 2004, compared to \$461.7 million for 2003. The average balance of securities available for sale increased \$57.1 million, or 4.8%, to \$1.25 billion for 2004, compared to \$1.20 billion for 2003. Partially offsetting these increases, average federal funds sold and short-term investment balances decreased \$70.2 million, or 44.5%, to \$87.6 million for 2004, from \$157.9 million for 2003. The yield on interest-earning assets increased three basis points to 4.81% for 2004, from 4.78% for 2003.

Interest expense increased \$12.6 million, or 23.0%, to \$67.2 million for 2004, from \$54.6 million for 2003. The increase in interest expense was attributable to increased interest-bearing liability volume as a result of the First Sentinel acquisition, partially offset by reductions in the average cost of interest-bearing liabilities for 2004 compared with 2003. The average balance of interest-bearing liabilities increased \$986.3 million, or 33.7%, to \$3.91 billion for 2004, compared to \$2.92 billion for 2003. Rates paid on interest bearing liabilities decreased 15 basis points to 1.72% for 2004, from 1.87% for 2003. Average interest-bearing deposits increased \$597.1 million, or 25.4%, to \$2.95 billion for 2004, from \$2.36 billion for 2003. The average rate paid on interest-bearing deposits declined 32 basis points to 1.34% for 2004, from 1.66% for 2003. Average interest-bearing core deposits increased \$429.5 million, or 31.4%, for 2004, compared with 2003, while average time deposits increased \$167.6 million, or 16.9%, for 2004, compared with 2003. Average outstanding borrowings, including subordinated debentures, increased \$389.2 million, or 68.6%, to \$956.2 million for 2004, compared with \$567.7 million for 2003. The average rate paid on borrowings increased to 2.89% for 2004, from 2.72% for 2003.

The provision for loan losses was \$3.6 million in 2004, compared to \$1.2 million in 2003. The increase in the provision for loan losses was attributable to loan growth and an increase in net charge-offs compared with 2003. Net charge-offs for 2004 were \$3.4 million, compared to \$1.5 million for 2003. Total charge-offs for the





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year ended December 31, 2004 were \$6.4 million, compared to \$4.4 million for the year ended December 31, 2003. Recoveries for the year ended December 31, 2004 were \$3.0 million, compared to \$2.9 million for the year ended December 31, 2003.

The allowance for loan losses at December 31, 2004 was \$33.8 million, or 0.91% of total loans, compared to \$20.6 million, or 0.92% of total loans at December 31, 2003.

At December 31, 2004, non-performing loans as a percentage of total loans were 0.17%, compared to 0.27% at December 31, 2003. Non-performing assets as a percentage of total assets were 0.10% at December 31, 2004, compared to 0.14% at December 31, 2003. At December 31, 2004, non-performing loans were \$6.2 million, compared to \$6.1 at December 31, 2003, and non-performing assets were \$6.3 million at December 31, 2004, compared to \$6.2 million at December 31, 2003.

*Non-Interest Income.* Total non-interest income increased \$5.3 million, or 22.3%, to \$29.2 million for 2004, compared to \$23.8 million for 2003. Fee income from deposit accounts increased \$4.1 million, or 25.0%, to \$20.4 million for 2004, from \$16.3 million for 2003. This increase was primarily attributable to fees earned on an overdraft privilege service introduced in late 2003 and growth in core deposit accounts. Income from the appreciation in the cash surrender value of BOLI increased \$630,000, or 16.4%, as a result of \$29.9 million of BOLI added through the First Sentinel acquisition and an additional \$20.0 million of BOLI purchased by the Company in the first quarter of 2003. Gains on the sales of securities totaled \$1.3 million for 2004, compared with \$1.1 million in 2003. Securities sales are dependent upon interest rate risk and cash flow requirements, market conditions, and projections of future price performance and interest rate movements. Commissions on sales of mutual funds and annuities increased \$170,000, or 60.7%, to \$450,000 for 2004, from \$280,000 for 2003. In late 2003, the Company outsourced the sales and operations of its non-deposit investment subsidiary to its third party provider. Other income increased \$239,000, or 10.5% to \$2.5 million in 2004, compared to \$2.3 million in 2003. Other income consisted of net gains on the sale of loans, net gains on sales of other assets and other non-recurring income.

*Non-Interest Expense.* For the year ended December 31, 2004, non-interest expense decreased \$7.4 million, or 5.9%, to \$119.3 million, compared to \$126.8 million for 2003. The decrease in non-interest expense for the year ended December 31, 2004 was due to the one-time expense associated with the \$24.0 million contribution to The Provident Bank Foundation that was recorded in the first quarter of 2003, partially offset by increases in other non-interest expense categories. Compensation and benefits expense increased \$6.4 million, or 11.7%, to \$61.1 million for 2004, from \$54.7 million for 2003. The increase in compensation and benefits expense for 2004 was primarily attributable an increase in salaries, incentives and related payroll taxes of \$7.3 million, which included merger-related charges of \$182,000 and other executive severance of \$1.6 million. The remaining increase in salaries and incentives was primarily attributable to increased staffing levels during the acquisition integration period and in support of the additional 22 branch locations acquired from First Sentinel. Expenses related to stock-based compensation and benefit plans increased \$5.4 million for 2004, compared with 2003, as those plans were implemented in mid-2003. Expenses related to other employee benefits, consisting of the Company's defined benefit pension plan and post-retirement health care plan, decreased \$3.6 million for 2004, compared with 2003. The pension plan was frozen as of April 1, 2003. Commissions decreased \$1.5 million for 2004, compared with 2003, largely as a result of historically high mortgage origination volume in 2003. In addition, salaries and commissions related to the Company's mortgage banking subsidiary decreased \$827,000 in 2004 compared with 2003. The Company discontinued the operations of its mortgage banking subsidiary in February, 2004.

Net occupancy expense increased \$2.9 million, or 20.1% for 2004, compared with 2003, primarily as a result of the additional 22 branch locations added through the First Sentinel acquisition, as well as two de novo branches opened in each of the years 2004 and 2003, and the acquisition of three branches with deposits from another depository institution in 2003.

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Advertising and promotions expense increased \$2.2 million, or 58.3% for 2004, compared with 2003, as a result of customer communications associated with the integration of First Sentinel, as well as increased marketing efforts in support of the Company's focus on loan and core deposit generation.

Data processing expense increased \$1.6 million, or 24.4% for 2004, compared with 2003, reflecting the First Sentinel acquisition and related growth in customer relationships.

Amortization of intangibles increased \$1.6 million, or 42.4% for 2004, compared with 2003, mainly as a result of the amortization of the core deposit intangible recorded in connection with the First Sentinel acquisition.

Other operating expenses increased \$1.8 million, or 9.5% for 2004, compared with 2003. This increase was primarily due to increases in printing and supplies expense, regulatory examination and audit fees, ATM card maintenance costs, consulting fees and corporate insurance expense. The increases in other operating expenses were largely attributable to the First Sentinel acquisition and integration and resulting growth in customer relationships. In addition, compliance with the Sarbanes-Oxley Act of 2002 added approximately \$623,000 to the Company's audit and consulting expenses.

*Income Tax Expense.* Income tax expense increased \$12.3 million, to \$19.3 million, on income before taxes of \$68.6 million resulting in an effective tax rate of 28.1% in 2004, compared to income tax expense of \$7.0 million on income before taxes of \$25.8 million in 2003 resulting in an effective tax rate of 27.3%. In 2004, the Company reduced a valuation reserve pertaining to charitable contribution carry-forwards created in connection with the formation of The Provident Bank Foundation in early 2003. The reduction in valuation reserve resulted in a decrease in 2004 income tax expense of \$1.9 million. The reduction in the valuation reserve was attributable to projected improvement in the Company's ability to generate sufficient future taxable income to realize the deferred tax asset. The improvement in the Company's future earnings outlook was largely due to the successful acquisition and integration of First Sentinel.

## **Liquidity and Capital Resources**

Liquidity refers to the Company's ability to generate adequate amounts of cash to meet financial obligations to its depositors, to fund loans and securities purchases, deposit outflows and operating expenses. Sources of funds include scheduled amortization of loans, loan prepayments, scheduled maturities of investments, cash flows from mortgage-backed securities and the ability to borrow funds from the Federal Home Loan Bank of New York and approved broker dealers. The Bank has a \$100.0 million overnight line of credit and a \$100.0 million one-month overnight repricing line of credit with the Federal Home Loan Bank of New York. As of December 31, 2005, there were \$48.0 million outstanding borrowings against these lines of credit.

Cash flows from loan payments and maturing investment securities are a fairly predictable source of funds. Changes in interest rates, local economic conditions and the competitive marketplace can influence loan prepayments, prepayments on mortgage-backed securities and deposit flows. For the year ended December 31, 2005, loan repayments, excluding mortgage warehouse activity, totaled \$1.24 billion compared to \$937.9 million for the year ended December 31, 2004.

One- to four-family residential loans, consumer loans, commercial real estate loans, multi-family loans and commercial and small business loans are the primary investments of the Company. Purchasing securities for the investment portfolio is a secondary use of funds and the investment

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portfolio is structured to complement and facilitate the Company's lending activities and ensure adequate liquidity. Loan originations and purchases, excluding mortgage warehouse loans, totaled \$1.31 billion for the year ended December 31, 2005, compared to \$1.29 billion for the year ended December 31, 2004. Purchases for the investment portfolio totaled \$124.6 million for the year-ended December 31, 2005, compared to \$301.3 million for the year ended December 31, 2004.

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At December 31, 2005, the Bank had outstanding loan commitments to borrowers of \$696.2 million. Undisbursed home equity lines and personal credit lines were \$194.1 million at December 31, 2005. Total deposits decreased \$129.0 million for the year ended December 31, 2005. Deposit activity is affected by changes in interest rates, competitive pricing and product offerings in our marketplace, local economic conditions and other factors such as stock market volatility. Certificate of deposit accounts that are scheduled to mature within one year totaled \$1.08 billion at December 31, 2005. Based on current pricing strategy and customer retention experience, the Bank expects to retain a significant share of these accounts. The Bank manages liquidity on a daily basis and expects to have sufficient funds to meet all of its funding requirements.

As of December 31, 2005, the Bank exceeded all regulatory capital requirements. At December 31, 2005, the Bank's leverage (Tier 1) capital ratio was 9.18%. FDIC regulations require banks to maintain a minimum leverage ratio of Tier 1 capital to adjusted total assets of 4.00%. At December 31, 2005, the Bank's total risk-based capital ratio was 14.37%. Under current regulations, the minimum required ratio of total capital to risk-weighted assets is 8.00%. A bank is considered to be well-capitalized if it has a leverage (Tier 1) capital ratio of at least 5.00% and a risk-based capital ratio of at least 10.00%. As of December 31, 2005, the Bank exceeded the well-capitalized capital requirements.

## Off-Balance Sheet and Contractual Obligations

Off-balance sheet and contractual obligations as of December 31, 2005, are summarized below:

|                                 | Payments Due by Period |                     |            |            |                      |
|---------------------------------|------------------------|---------------------|------------|------------|----------------------|
|                                 | Total                  | Less than<br>1 year | 1-3 years  | 3-5 years  | More than<br>5 years |
| (in thousands)                  |                        |                     |            |            |                      |
| <b>Off-Balance Sheet:</b>       |                        |                     |            |            |                      |
| Long term commitments           | \$ 696,169             | \$ 696,169          | \$         | \$         | \$                   |
| Letters of credit               | 7,187                  | 7,187               |            |            |                      |
| Total Off-Balance Sheet         | 703,356                | 703,356             |            |            |                      |
| <b>Contractual Obligations:</b> |                        |                     |            |            |                      |
| Operating leases                | 13,324                 | 2,935               | 4,438      | 2,712      | 3,239                |
| Certificate of deposits         | 1,447,954              | 1,076,067           | 217,778    | 123,515    | 30,594               |
| Total Contractual Obligations   | 1,461,278              | 1,079,002           | 222,216    | 126,227    | 33,833               |
| Total                           | \$ 2,164,634           | \$ 1,785,358        | \$ 222,216 | \$ 126,227 | \$ 33,833            |

Off-balance sheet commitments consist of unused commitments to borrowers for term loans, unused lines of credit and outstanding letters of credit. Total off-balance sheet obligations were \$703.4 million at December 31, 2005, an increase of \$104.0 million, or 17.4%, from \$599.3 million at December 31, 2004.

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Contractual obligations consist of operating leases and certificate of deposit liabilities. There were no securities purchases that were entered into in December 2005 or 2004 that would have settled in January 2006 or 2005, respectively. Total contractual obligations at December 31, 2005 were \$1.46 billion, an increase of \$18.4 million, or 1.3%, compared to \$1.44 billion at December 31, 2004. Contractual obligations under operating leases decreased \$34.4 million, or 72.1%, to \$13.3 million at December 31, 2005, compared to \$47.7 million at December 31, 2004, and certificate of deposit accounts increased \$52.8 million, or 3.8%, to \$1.45 billion at December 31, 2005, from \$1.40 billion at December 31, 2004.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

*Qualitative Analysis.* Interest rate risk is the exposure of a bank's current and future earnings and capital arising from adverse movements in interest rates. The Company's most significant risk exposure is interest rate

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risk. The guidelines of the Company's interest rate risk policy seek to limit the exposure to changes in interest rates that affect the underlying economic value of assets and liabilities, earnings and capital. To minimize interest rate risk, the Company generally sells all twenty- and thirty-year fixed-rate mortgage loans at origination. Commercial real estate loans generally have interest rates that reset in five years and other commercial loans, such as construction loans and commercial lines of credit reset with changes in the prime rate, LIBOR or the federal funds rate. Investment securities purchases generally have maturities of five years or less and mortgage-backed securities have weighted average lives between three and five years.

The management Asset/Liability Committee meets on a monthly basis to review the impact of interest rate changes on net interest income, net interest margin, net income and economic value of equity. Members of the Asset/Liability Committee include the Chief Executive Officer, President, Chief Operating Officer and Chief Financial Officer, as well as senior officers from our finance, lending and customer management departments. The Asset/Liability Committee reviews a variety of strategies that project changes in asset or liability mix and the impact of those changes on projected net interest income and net income.

The Company's strategy for liabilities has been to maintain a stable core-funding base by focusing on core deposit account acquisition and increasing products and services per household. Certificate of deposit accounts as a percentage of total deposits were 36.9% at December 31, 2005 compared to 34.4% at December 31, 2004. Certificate of deposit accounts are generally short-term. As of December 31, 2005, 74.3% of all time deposits had maturities of one year or less compared to 68.8% at December 31, 2004. The Company's ability to retain maturing certificate of deposit accounts is the result of a strategy to remain competitively priced within the marketplace, typically within the upper quartile of rates offered by competitors. The Company's pricing strategy may vary depending upon funding needs and the Company's ability to fund operations through alternative sources, primarily by accessing short-term lines of credit with the FHLB during periods of pricing dislocation.

*Quantitative Analysis.* The Company measures sensitivity to changes in interest rates through the use of balance sheet and income simulation models. The analyses capture changes in net interest income using flat rates as a base, a most likely rate forecast and rising and declining interest rate forecasts. The Company measures changes in net interest income and net income for the forecast period, generally twelve to twenty-four months, within set limits for acceptable change.

The following table sets forth the results of the twelve month projected net interest income model as of December 31, 2005.

| Change in<br><br>Interest Rates in Basis Points<br><br>(Rate Ramp) | Net Interest Income    |             |            |
|--|------------------------|-------------|------------|
|  | Amount (\$)            | Change (\$) | Change (%) |
|  | (Dollars in thousands) |             |            |
| -200   | \$ 185,036             | \$ 10,573   | 6.1%       |
| -100   | 182,233                | 7,770       | 4.5        |
| Static   | 174,463                |             |            |
| +100   | 164,833                | (9,630)     | (5.5)      |
| +200   | 154,970                | (19,493)    | (11.2)     |

The above table indicates that as of December 31, 2005, in the event of a 200 basis point increase in interest rates, whereby rates ramp up evenly over a twelve-month period, the Company would experience an 11.2%, or \$19.5 million decrease in net interest income. In the event of a 200 basis point decrease in interest rates, whereby rates ramp down 200 basis points evenly over a twelve-month period, the Company would experience a 6.1%, or \$10.6 million increase in net interest income.

Due to the difficulty in accurately predicting the sensitivity of interest bearing deposits to changes in interest rates, the assumptions made in the model regarding deposit repricing reflect a worst case scenario. The model assumes that all interest-bearing deposits, including products with no defined maturity such as passbook savings,

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statement savings, interest-bearing checking, and money market accounts, will reprice the full monthly incremental amount for each rate ramp scenario. Although this is unlikely to happen, management believes this is an objective methodology to use in measuring interest rate risk.

Another measure of interest rate sensitivity is to model changes in economic value of equity through the use of immediate and sustained interest rate shocks. The following table illustrates the economic value of equity model results as of December 31, 2005.

| Change in Interest Rates | Present Value of Equity |               |                | Present Value of Equity as Percent of Present Value of Assets |         |
|--------------------------|-------------------------|---------------|----------------|---|---------|
|                          | Dollar Amount           | Dollar Change | Percent Change | Present Value   | Percent |
|                          |                         |               |                | Ratio   | Change  |
| (Basis Points)           | (Dollars in thousands)  |               |                |   |         |
| -200                     | \$ 1,319,108            | \$ 71,052     | 5.7%           | 20.8%   | 3.4%    |
| -100                     | 1,288,593               | 40,537        | 3.3            | 20.5  | 2.1     |
| Flat                     | 1,248,056               |               |                | 20.1  |         |
| +100                     | 1,190,069               | (57,987)      | (4.7)          | 19.5  | (3.3)   |
| +200                     | 1,127,213               | (120,843)     | (9.7)          | 18.7  | (7.0)   |

The above table indicates that as of December 31, 2005, in the event of an immediate and sustained 200 basis point increase in interest rates, the Company would experience a 9.7%, or \$120.8 million reduction in the present value of equity. If rates were to decrease 200 basis points, the Company would experience a 5.7%, or \$71.1 million increase in the present value of equity.

Certain shortcomings are inherent in the methodologies used in the above interest rate risk measurement. Modeling changes in net interest income requires the making of certain assumptions regarding prepayment and deposit decay rates, which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. While management believes such assumptions to be reasonable, there can be no assurance that assumed prepayment rates and decay rates will approximate actual future loan prepayment and deposit withdrawal activity. Moreover, the net interest income table presented assumes that the composition of interest sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities. Accordingly, although the net interest income table provides an indication of the Company's interest rate risk exposure at a particular point in time, such measurement is not intended to and does not provide a precise forecast of the effect of changes in market interest rates on net interest income and will differ from actual results.



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**Item 8. Financial Statements and Supplementary Data**

The following are included in this item:

- (A) Report of Independent Registered Public Accounting Firm
- (B) Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting
- (C) Consolidated Financial Statements:
  - (1) Consolidated Statements of Financial Condition as of December 31, 2005 and 2004
  - (2) Consolidated Statements of Income for the years ended December 31, 2005, 2004 and 2003
  - (3) Consolidated Statements of Changes in Stockholders' Equity for the years ended December 31, 2005, 2004 and 2003
  - (4) Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003
  - (5) Notes to Consolidated Financial Statements
- (D) Provident Financial Services, Inc., Condensed Financial Statements:
  - (1) Condensed Statement of Financial Condition as of December 31, 2005 and 2004
  - (2) Condensed Statement of Income for the years ended December 31, 2005, 2004 and 2003
  - (3) Condensed Statement of Cash Flows for the years ended December 31, 2005, 2004 and 2003

The supplementary data required by this Item (selected quarterly financial data) is provided in Note 19 of the Notes to Consolidated Financial Statements.

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

Provident Financial Services, Inc.:

We have audited the accompanying consolidated statements of financial condition of Provident Financial Services, Inc. and subsidiary (the Company) as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2005. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Provident Financial Services, Inc. and subsidiary as of December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2005, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Provident Financial Services, Inc. and subsidiary's internal control over financial reporting as of December 31, 2005, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 8, 2006 expressed an unqualified opinion on management's assessment of, and the effective operation of internal control over financial reporting.

/s/ KPMG LLP

Short Hills, New Jersey

March 8, 2006

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**Report of Independent Registered Public Accounting Firm**

**On Internal Control Over Financial Reporting**

The Board of Directors and Stockholders

Provident Financial Services, Inc.:

We have audited management's assessment, included on page 94, Item 9A., Controls Procedures Management's Report on Internal Control Over Financial Reporting, that Provident Financial Services, Inc. and subsidiary (the Company) maintained effective internal control over financial reporting as of December 31, 2005, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Management of the Company is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Provident Financial Services, Inc. and subsidiary maintained effective internal control over financial reporting as of December 31, 2005, is fairly stated, in all material respects, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, Provident Financial Services, Inc. and subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

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We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial condition of Provident Financial Services, Inc. and subsidiary as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2005, and our report dated March 8, 2006 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

Short Hills, New Jersey

March 8, 2006

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Consolidated Statements of Financial Condition****December 31, 2005 and 2004****(Dollars in Thousands, except share data)**

|  | <b>December 31, 2005</b> | <b>December 31, 2004</b> |
|--|--------------------------|--------------------------|
| <b>ASSETS</b>  |                          |                          |
| Cash and due from banks  | \$ 107,353               | \$ 121,187               |
| Federal funds sold   |                          | 16,000                   |
| Short-term investments   | 9,915                    | 26,507                   |
| Total cash and cash equivalents  | 117,268                  | 163,694                  |
| Investment securities (market value of \$407,972 and \$450,071 at December 31, 2005 and December 31, 2004, respectively) | 410,914                  | 445,633                  |
| Securities available for sale, at fair value   | 1,082,957                | 1,406,340                |
| Federal Home Loan Bank Stock   | 43,794                   | 48,283                   |
| Loans  | 3,739,122                | 3,707,211                |
| Less allowance for loan losses   | 31,980                   | 33,766                   |
| Net loans  | 3,707,142                | 3,673,445                |
| Foreclosed assets, net   | 670                      | 140                      |
| Banking premises and equipment, net  | 60,949                   | 64,605                   |
| Accrued interest receivable  | 23,155                   | 23,865                   |
| Intangible assets  | 435,838                  | 443,148                  |
| Bank-owned life insurance  | 111,075                  | 105,932                  |
| Other assets   | 58,612                   | 58,237                   |
| Total assets   | \$ 6,052,374             | \$ 6,433,322             |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                          |                          |
| Deposits:  |                          |                          |
| Demand deposits  | \$ 1,109,507             | \$ 1,116,812             |
| Savings deposits   | 1,363,997                | 1,538,466                |
| Certificates of deposit of \$100,000 or more   | 304,229                  | 253,024                  |
| Other time deposits  | 1,143,725                | 1,142,171                |
| Total deposits   | 3,921,458                | 4,050,473                |
| Mortgage escrow deposits   | 18,121                   | 15,389                   |
| Borrowed funds   | 970,108                  | 1,166,064                |
| Subordinated debentures  | 26,444                   | 27,113                   |
| Other liabilities  | 39,948                   | 37,507                   |
| Total liabilities  | 4,976,079                | 5,296,546                |

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|   |                     |                     |
|---|---------------------|---------------------|
| <b>Stockholders' Equity:</b>  |                     |                     |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none issued  |                     |                     |
| Common stock, \$0.01 par value, 200,000,000 shares authorized, 79,879,017 shares issued and 68,661,800 shares outstanding at December 31, 2005 and 74,078,784 shares outstanding at December 31, 2004, respectively |                     |                     |
|   | 799                 | 799                 |
| Additional paid-in capital  | 964,555             | 960,792             |
| Retained earnings   | 395,589             | 358,678             |
| Accumulated other comprehensive (loss) income   | (8,906)             | 3,767               |
| Treasury stock  | (167,113)           | (70,810)            |
| Unallocated common stock held by the Employee Stock Ownership Plan  | (73,316)            | (76,101)            |
| Common stock acquired by the Stock Award Plan   | (35,313)            | (40,349)            |
| Common stock acquired by the Directors' Deferred Fee Plan   | (13,224)            | (13,379)            |
| Deferred compensation - Directors' Deferred Fee Plan  | 13,224              | 13,379              |
| <b>Total stockholders' equity</b>   | <b>1,076,295</b>    | <b>1,136,776</b>    |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 6,052,374</b> | <b>\$ 6,433,322</b> |

See accompanying notes to consolidated financial statements.

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Consolidated Statements of Income****Years ended December 31, 2005, 2004 and 2003****(Dollars in Thousands, except share data)**

|   | Years ended December 31, |            |           |
|---|--------------------------|------------|-----------|
|   | 2005                     | 2004       | 2003      |
| Interest income:                                    |                          |            |           |
| Real estate secured loans                           | \$ 154,332               | \$ 121,291 | \$ 84,307 |
| Commercial loans                                    | 21,923                   | 18,309     | 20,711    |
| Consumer loans                                      | 30,523                   | 23,084     | 18,432    |
| Investment securities                               | 17,185                   | 19,183     | 17,708    |
| Securities available for sale                       | 50,698                   | 46,675     | 41,639    |
| Other short-term investments                        | 513                      | 480        | 463       |
| Federal funds                                       | 1,288                    | 521        | 1,246     |
| Total interest income                               | 276,462                  | 229,543    | 184,506   |
| Interest expense:                                   |                          |            |           |
| Deposits  | 59,774                   | 39,506     | 39,171    |
| Borrowed funds                                      | 33,759                   | 27,107     | 15,462    |
| Subordinated debentures                             | 1,474                    | 572        |           |
| Total interest expense                              | 95,007                   | 67,185     | 54,633    |
| Net interest income                                 | 181,455                  | 162,358    | 129,873   |
| Provision for loan losses                           | 600                      | 3,600      | 1,160     |
| Net interest income after provision for loan losses | 180,855                  | 158,758    | 128,713   |
| Non-interest income:                                |                          |            |           |
| Fees  | 22,968                   | 20,859     | 16,325    |
| Bank-owned life insurance                           | 5,143                    | 4,477      | 3,847     |
| Net gain on securities transactions                 | 308                      | 1,310      | 1,116     |
| Other income  | 802                      | 2,505      | 2,546     |
| Total non-interest income                           | 29,221                   | 29,151     | 23,834    |
| Non-interest expense:                               |                          |            |           |
| Compensation and employee benefits                  | 64,800                   | 61,098     | 54,683    |
| Net occupancy expense                               | 19,456                   | 17,008     | 14,157    |
| Data processing expense                             | 8,764                    | 8,234      | 6,618     |
| Advertising and promotion expense                   | 4,277                    | 5,969      | 3,770     |
| Amortization of intangibles                         | 7,160                    | 5,266      | 3,699     |
| Other operating expenses                            | 19,721                   | 21,759     | 19,852    |

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|  |            |            |            |
|--|------------|------------|------------|
| Contribution to The Provident Bank Foundation                |            |            | 24,000     |
|  | <hr/>      | <hr/>      | <hr/>      |
| Total non-interest expenses                                  | 124,178    | 119,334    | 126,779    |
|  | <hr/>      | <hr/>      | <hr/>      |
| Income before income tax expense                             | \$ 85,898  | \$ 68,575  | \$ 25,768  |
| Income tax expense   | 27,399     | 19,274     | 7,024      |
|  | <hr/>      | <hr/>      | <hr/>      |
| Net income   | \$ 58,499  | \$ 49,301  | \$ 18,744  |
|  | <hr/>      | <hr/>      | <hr/>      |
| Basic earnings per share                                     | \$ 0.89    | \$ 0.80    | \$ 0.31    |
| Average basic shares outstanding (from date of conversion)   | 66,083,173 | 61,576,544 | 57,835,726 |
| Diluted earnings per share                                   | \$ 0.88    | \$ 0.80    | \$ 0.31    |
| Average diluted shares outstanding (from date of conversion) | 66,836,536 | 61,932,173 | 57,965,640 |

See accompanying notes to consolidated financial statements.



**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Consolidated Statement of Changes in Stockholders' Equity for the Years Ended****December 31, 2005, 2004 and 2003****(Dollars in Thousands)**

|   | ADDITIONAL<br>COMMON<br>STOCK | PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>INCOME<br>(LOSS) | TREASURY<br>STOCK | UNALLOCATED<br>ESOP<br>SHARES | COMMON<br>STOCK<br>ACQUIRED<br>AWARDS<br>UNDER SAP | COMMON<br>STOCK<br>ACQUIRED<br>BY COMPENSATION<br>DDFP | DEFERRED<br>COMPENSATION<br>DDFP | TOTAL<br>STOCKHOLDERS'<br>EQUITY |
|---|-------------------------------|--------------------|----------------------|---|-------------------|-------------------------------|--|--|----------------------------------|----------------------------------|
| Balance at December 31, 2002  | \$                            | \$                 | \$ 314,111           | \$ 11,898   | \$                | \$                            | \$   | \$   | \$                               | \$ 326,009                       |
| Comprehensive income:   |                               |                    |                      |   |                   |                               |  |  |                                  |                                  |
| Net income  |                               |                    | 18,744               |   |                   |                               |  |  |                                  | 18,744                           |
| Other comprehensive income:   |                               |                    |                      |   |                   |                               |  |  |                                  |                                  |
| Unrealized holding loss on securities arising during the period (net of tax of (\$3,330)) |                               |                    |                      | (4,822)   |                   |                               |  |  |                                  | (4,822)                          |
| Reclassification adjustment for gains included in net income (net of tax of \$456)        |                               |                    |                      | (660)   |                   |                               |  |  |                                  | (660)                            |
| Total comprehensive income  |                               |                    |                      |   |                   |                               |  |  |                                  | \$ 13,262                        |
| Sale of common stock  | 615                           | 604,752            |                      |   |                   |                               |  |  |                                  | 605,367                          |
| Cash dividends paid   |                               |                    | (8,605)              |   |                   |                               |  |  |                                  | (8,605)                          |
| Purchase of ESOP shares   |                               |                    |                      |   |                   | (81,489)                      |  |  |                                  | (81,489)                         |
| Allocation of ESOP shares   | 63                            |                    |                      |   |                   | 2,673                         |  |  |                                  | 2,736                            |
| Purchase of SAP shares  |                               |                    |                      |   |                   |                               | (43,768)   |  |                                  | (43,768)                         |
| Allocation of SAP shares  | 37                            |                    |                      |   |                   |                               | 1,881  |  |                                  | 1,918                            |
| Allocation of stock options   | 1,689                         |                    |                      |   |                   |                               |  |  |                                  | 1,689                            |
| Balance at December 31, 2003  | \$ 615                        | \$ 606,541         | \$ 324,250           | \$ 6,416  | \$                | \$ (78,816)                   | \$ (41,887)  | \$   | \$                               | \$ 817,119                       |
| Comprehensive income:   |                               |                    |                      |   |                   |                               |  |  |                                  |                                  |
| Net income  |                               |                    | 49,301               |   |                   |                               |  |  |                                  | 49,301                           |
| Other comprehensive income:   |                               |                    |                      |   |                   |                               |  |  |                                  |                                  |
| Unrealized holding loss on securities arising during the period (net of tax of (\$1,198)) |                               |                    |                      | (1,874)   |                   |                               |  |  |                                  | (1,874)                          |
| Reclassification adjustment for gains included in net income (net of tax of \$535)        |                               |                    |                      | (775)   |                   |                               |  |  |                                  | (775)                            |
| Total comprehensive income  |                               |                    |                      |   |                   |                               |  |  |                                  | \$ 46,652                        |

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|  |        |            |            |            |              |             |             |             |           |              |          |
|--|--------|------------|------------|------------|--------------|-------------|-------------|-------------|-----------|--------------|----------|
| Cash dividends paid  |        | (14,873)   |            |            |              |             |             |             |           |              | (14,873) |
| Common stock issued in connection with the First Sentinel acquisition, net DDFP acquired from First Sentinel | 184    | 350,357    |            |            |              |             |             | (13,379)    | 13,379    |              | 350,541  |
| Purchases of treasury stock  |        |            |            |            | (70,909)     |             |             |             |           |              | (70,909) |
| Option exercises   |        |            |            |            | 99           |             |             |             |           |              | 99       |
| Allocation of ESOP shares  |        | 311        |            |            |              | 2,715       |             |             |           |              | 3,026    |
| Purchase of SAP shares   |        |            |            |            |              |             | (3,565)     |             |           |              | (3,565)  |
| Allocation of SAP shares   |        | 94         |            |            |              |             | 5,103       |             |           |              | 5,197    |
| Allocation of stock options  |        | 3,489      |            |            |              |             |             |             |           |              | 3,489    |
| <hr/>  |        |            |            |            |              |             |             |             |           |              |          |
| Balance at December 31, 2004   | \$ 799 | \$ 960,792 | \$ 358,678 | \$ 3,767   | \$ (70,810)  | \$ (76,101) | \$ (40,349) | \$ (13,379) | \$ 13,379 | \$ 1,136,776 |          |
| Comprehensive income:  |        |            |            |            |              |             |             |             |           |              |          |
| Net income   |        |            |            | 58,499     |              |             |             |             |           |              | 58,499   |
| Other comprehensive income:  |        |            |            |            |              |             |             |             |           |              |          |
| Unrealized holding loss on securities arising during the period (net of tax of (\$8,472))                    |        |            |            |            | (12,491)     |             |             |             |           |              | (12,491) |
| Reclassification adjustment for gains included in net income (net of tax of \$126)                           |        |            |            |            | (182)        |             |             |             |           |              | (182)    |
| <hr/>  |        |            |            |            |              |             |             |             |           |              |          |
| Total comprehensive income   |        |            |            |            |              |             |             |             |           | \$ 45,826    |          |
| <hr/>  |        |            |            |            |              |             |             |             |           |              |          |
| Cash dividends paid  |        |            |            | (21,588)   |              |             |             |             |           |              | (21,588) |
| Distributions from DDFP  |        |            |            |            |              |             |             | 155         | (155)     |              |          |
| Purchases of treasury stock  |        |            |            |            |              | (96,303)    |             |             |           |              | (96,303) |
| Tax benefit on stock compensation  |        |            | 100        |            |              |             |             |             |           |              | 100      |
| Allocation of ESOP shares  |        |            | 104        |            |              | 2,785       |             |             |           |              | 2,889    |
| Allocation of SAP shares   |        |            | 59         |            |              |             |             | 5,036       |           |              | 5,095    |
| Allocation of stock options  |        |            | 3,500      |            |              |             |             |             |           |              | 3,500    |
| <hr/>  |        |            |            |            |              |             |             |             |           |              |          |
| Balance at December 31, 2005   | \$ 799 | \$ 964,555 | \$ 395,589 | \$ (8,906) | \$ (167,113) | \$ (73,316) | \$ (35,313) | \$ (13,224) | \$ 13,224 | \$ 1,076,295 |          |
| <hr/>  |        |            |            |            |              |             |             |             |           |              |          |

See accompanying notes to consolidated financial statements.

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Consolidated Statements of Cash Flows****Years Ended December 31, 2005, 2004 and 2003****(Dollars in Thousands)**

|  | Years Ended December 31, |           |             |
|--|--------------------------|-----------|-------------|
|  | 2005                     | 2004      | 2003        |
| Cash flows from operating activities:  |                          |           |             |
| Net income   | \$ 58,499                | \$ 49,301 | \$ 18,744   |
| Adjustments to reconcile net income to net cash provided by operating activities:            |                          |           |             |
| Contribution to The Provident Bank Foundation  |                          |           | 24,000      |
| Depreciation and amortization of intangibles   | 15,053                   | 12,255    | 9,735       |
| Provision for loan losses  | 600                      | 3,600     | 1,160       |
| Deferred tax expense (benefit)   | 4,378                    | (5,269)   | (9,176)     |
| Increase in cash surrender value of Bank-owned Life Insurance                                | (5,143)                  | (4,477)   | (3,847)     |
| Net amortization of premiums and discounts on securities                                     | 6,978                    | 6,692     | 13,614      |
| Accretion of net deferred loan fees  | (2,316)                  | (1,551)   | (859)       |
| Amortization of premiums on purchased loans  | 4,838                    | 3,885     | 924         |
| Net increase in loans originated for sale  | (21,592)                 |           |             |
| Proceeds from sales of loans originated for sale   | 21,440                   |           |             |
| Proceeds from sales of premises and equipment  | 1,201                    |           |             |
| Proceeds from sales of foreclosed assets   | 972                      | 74        | 1,793       |
| Allocation of ESOP shares  | 2,889                    | 3,026     | 2,736       |
| Allocation of SAP shares   | 5,095                    | 5,197     | 1,918       |
| Allocation of stock options  | 3,500                    | 3,489     | 1,689       |
| Net loss (gain) on sale of loans   | 152                      | (1,470)   | (1,235)     |
| Net gain on securities available for sale  | (308)                    | (1,310)   | (1,116)     |
| Net gain on sale of premises and equipment   | (88)                     |           |             |
| Net gain on sale of foreclosed assets  | (35)                     |           |             |
| Decrease (increase) in accrued interest receivable   | 710                      | 2,233     | (1,000)     |
| Decrease (increase) in other assets  | 5,530                    | 23,137    | (14,290)    |
| Increase in other liabilities  | 2,441                    | 2,910     | 7,192       |
| Net cash provided by operating activities  | 104,794                  | 101,722   | 51,982      |
| Cash flows from investing activities:  |                          |           |             |
| Proceeds from sale of loans  | 14,575                   | 88,165    | 92,579      |
| Proceeds from maturities, calls and paydowns of investment securities                        | 73,891                   | 82,630    | 134,636     |
| Purchases of investment securities   | (40,946)                 | (11,498)  | (438,196)   |
| Proceeds from sales of securities available for sale   | 34,582                   | 316,633   | 86,809      |
| Proceeds from maturities and paydowns of securities available for sale                       | 346,327                  | 451,456   | 1,252,893   |
| Purchases of securities available for sale   | (83,693)                 | (289,783) | (1,262,421) |
| Cash consideration paid to acquire First Sentinel, net of cash and cash equivalents received |                          | (148,395) |             |
| Purchase of Bank-owned Life Insurance  |                          |           | (20,000)    |
| Net increase in loans  | (50,475)                 | (355,860) | (279,236)   |
| Purchases of premises and equipment, net   | (5,350)                  | (8,650)   | (8,770)     |
| Net cash provided by (used in) investing activities  | 288,911                  | 124,698   | (441,706)   |
| Cash flows from financing activities:  |                          |           |             |
| Net decrease in deposits   | (129,015)                | (4,691)   | (547,358)   |
| Increase (decrease) in mortgage escrow deposits  | 2,732                    | (7,890)   | 1,479       |
| Proceeds from sale of stock, net   |                          |           | 567,214     |

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|  |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| Purchase of ESOP shares, net   |                   |                   | (81,489)          |
| Purchase of SAP shares, net  |                   | (3,565)           | (43,768)          |
| Purchase of treasury stock   | (96,303)          | (70,909)          |                   |
| Cash dividends paid to stockholders  | (21,588)          | (14,873)          | (8,605)           |
| Stock options exercised  |                   | 99                |                   |
| Proceeds from FHLB Advances  | 108,700           | 1,696,000         | 499,800           |
| Payments on FHLB Advances  | (343,719)         | (1,837,404)       | (75,249)          |
| Net increase (decrease) in short-term borrowings                               | 39,062            | 4,655             | (11,303)          |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Net cash (used in) provided by financing activities                            | (440,131)         | (238,578)         | 300,721           |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Net decrease in cash and cash equivalents                                      | (46,426)          | (12,158)          | (89,003)          |
| Cash and cash equivalents at beginning of period                               | 163,694           | 175,852           | 264,855           |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Cash and cash equivalents at end of period                                     | \$ 117,268        | \$ 163,694        | \$ 175,852        |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Cash paid during the period for:   |                   |                   |                   |
| Interest on deposits and borrowings  | \$ 95,186         | \$ 64,794         | \$ 54,633         |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Income taxes   | \$ 17,504         | \$ 30,816         | \$ 15,779         |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Non cash investing activities:   |                   |                   |                   |
| Transfer of loans receivable to other real estate owned                        | \$ 1,467          | \$ 173            | \$ 1,834          |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Transfer of conversion proceeds held in escrow deposits to stockholders equity | \$                | \$                | \$ 525,989        |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Common stock contributed to the Provident Bank Foundation                      | \$                | \$                | \$ 19,200         |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Fair value of assets acquired  | \$                | \$ 2,152,075      | \$                |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Goodwill and core deposit intangible   | \$                | \$ 423,217        | \$                |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Liabilities assumed  | \$                | \$ 1,972,888      | \$                |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Common stock issued for First Sentinel acquisition                             | \$                | \$ 350,541        | \$                |
|  | <u>          </u> | <u>          </u> | <u>          </u> |

See accompanying notes to consolidated financial statements.

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**

**December 31, 2005, 2004 and 2003**

**(1) Summary of Significant Accounting Policies**

***Principles of Consolidation***

The consolidated financial statements include the accounts of Provident Financial Services, Inc. (the Company), The Provident Bank (the Bank) and their wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

***Business***

The Company, through the Bank, provides a full range of banking services to individual and corporate customers through branch offices in New Jersey. The Bank is subject to competition from other financial institutions and to the regulations of certain federal and state agencies, and undergoes periodic examinations by those regulatory authorities.

***Basis of Financial Statement Presentation***

The consolidated financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the consolidated statements of financial condition and revenues and expenses for the periods then ended. Actual results could differ from those estimates.

A material estimate that is particularly susceptible to change in the near term relates to the determination of the allowance for loan losses. In connection with the determination of the allowance for loan losses, management generally obtains independent appraisals for significant properties.

***Cash and Cash Equivalents***

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold and commercial paper.

***Securities***

Securities include investment securities and securities available for sale. Securities that an entity has the positive intent and ability to hold to maturity are classified as investment securities and reported at amortized cost. Securities to be held for indefinite periods of time and not intended to be held to maturity are classified as securities available for sale and are reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of equity, net of deferred taxes. Fair values are based on published or securities dealers' market prices. Gains or losses on the sale of securities are based upon the specific identification method. All securities are adjusted for amortization of premiums and accretion of discounts using the level-yield method over the estimated lives of the securities.

***Federal Home Loan Bank of New York Stock***

The Bank, as a member of the Federal Home Loan Bank of New York ( FHLB ), is required to hold shares of capital stock of the FHLB at cost based on a specified formula. The Bank carries this investment at cost, which approximates market value.

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

***Loans***

Mortgages on real estate and other loans are stated at the face amount of the loans. Unearned income on purchased residential mortgage loans is recognized in income based on the level yield method. Accrued interest on loans that are contractually 90 days or more past due or when collection of interest appears doubtful is reversed and charged against interest income. Income is subsequently recognized only to the extent cash payments are received and the principal balance is expected to be recovered. Such loans are restored to an accrual status only if the loan is brought contractually current and the borrower has demonstrated the ability to make future payments of principal and interest.

An impaired loan is defined as a loan for which it is probable, based on current information, that the lender will not collect amounts due under the contractual terms of the loan agreement. Impaired loans are individually assessed to determine that each loan's carrying value is not in excess of the fair value of the related collateral or the present value of the expected future cash flows. Residential mortgage and consumer loans are deemed smaller balance homogeneous loans which are evaluated collectively for impairment and are therefore excluded from the population of impaired loans.

***Loan Origination and Commitment Fees and Related Costs***

Loan fees and certain direct loan origination costs are deferred and the net fee or cost is recognized in interest income using the level-yield method over the estimated lives of the specifically identified loans adjusted for prepayments.

***Allowance for Loan Losses***

Losses on loans are charged to the allowance for loan losses. Additions to this allowance are made by recoveries of loans previously charged off and by a provision charged to expense. The determination of the balance of the allowance for loan losses is based on an analysis of the loan portfolio, economic conditions, historical loan loss experience and other factors that warrant recognition in providing for an adequate allowance.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans and real estate, future additions to the allowance for loan losses may be necessary based on changes in economic conditions in the Bank's market area.

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In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance or additional write-downs based on their judgments about information available to them at the time of their examination.

### ***Foreclosed Assets***

Assets acquired through foreclosure or deed in lieu of foreclosure are carried at fair value, less estimated costs to sell. Fair market value is generally based on recent appraisals. When an asset is acquired, the excess of the loan balance over fair value, less estimated costs to sell, is charged to the allowance for loan losses. A reserve for foreclosed assets may be established to provide for possible write-downs and selling costs that occur subsequent to foreclosure. Foreclosed assets are carried net of the related reserve. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned, are recorded as incurred.



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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

***Banking Premises and Equipment***

Land is carried at cost. Banking premises, furniture, fixtures and equipment are carried at cost, less accumulated depreciation, computed using the straight-line method based on their estimated useful lives (generally 25 to 40 years for buildings and 3 to 5 years for furniture and equipment). Leasehold improvements, carried at cost, net of accumulated depreciation, are amortized over the terms of the leases or the estimated useful lives of the assets, whichever are shorter, using the straight-line method. Maintenance and repairs are charged to expense as incurred.

***Income Taxes***

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

***Trust Department***

Trust assets consisting of securities and other property (other than cash on deposit held by the Bank in fiduciary or agency capacities for customers of the Trust Department) are not included in the accompanying consolidated statements of condition because such properties are not assets of the Bank.

***Intangible Assets***

Intangible assets of the Bank consist of goodwill, core deposit premiums, and mortgage servicing rights. Goodwill represents the excess of the purchase price over the estimated fair value of identifiable net assets acquired through purchase acquisitions. In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 142, goodwill with an indefinite useful life is not amortized, but is evaluated for impairment on an annual basis.

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Core deposit premiums represent the intangible value of depositor relationships assumed in purchase acquisitions and are amortized on an accelerated basis over 8.8 years. Mortgage servicing rights are recorded when purchased or when originated mortgage loans are sold, with servicing rights retained. Mortgage servicing rights are amortized on an accelerated method based upon the estimated lives of the related loans, adjusted for prepayments. Mortgage servicing rights are carried at fair value. The amortization of the core deposit premiums and mortgage servicing rights is recorded in other operating expenses.

### ***Bank-owned Life Insurance***

Bank-owned life insurance is accounted for using the cash surrender value method and is recorded at its realizable value. The change in the net asset value is included in other assets and other non-interest income.

### ***Employee Benefit Plans***

The Bank maintains a pension plan which covers substantially all employees. The Bank's policy is to fund at least the minimum contribution required by the Employee Retirement Income Security Act of 1974. On April 1, 2003, the pension plan was frozen.

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

The Bank has a 401(k) plan covering substantially all employees of the Bank. The Bank may match a percentage of the first 6% contributed by participants. The Bank's matching contribution, if any, is determined by the Board of Directors in its sole discretion.

The Employee Stock Ownership Plan ( ESOP ) is accounted for in accordance with the provisions of Statement of Position 93-6, Employer Accounting for Employee Stock Ownership Plans. The funds borrowed by the ESOP from the Company to purchase the Company's common stock are being repaid from the Bank's contributions and dividends paid on unallocated ESOP shares over a period of up to 30 years. The Company's common stock not allocated to participants is recorded as a reduction of stockholders' equity at cost. Compensation expense for the ESOP is based on the average price of the Company's stock during each quarter.

The Company's stock option plan and Stock Awards Plan ( SAP ) are accounted for in accordance with SFAS No. 123, Accounting for Stock-Based Compensation, and related Interpretations. Accordingly, compensation expense has been recognized for the stock option plan and SAP. The expense related to stock options is based on the fair value of the options at the date of the grant and is recognized ratably over the vesting period of the options. The expense related to the SAP is based on the fair value of the common stock at the date of the grant and is recognized ratably over the vesting period. Unvested and unallocated SAP shares are recorded as a reduction of stockholders' equity at cost.

In connection with the First Sentinel acquisition, the Company assumed the First Savings Bank Directors' Deferred Fee Plan (the DDFP). The DDFP was frozen prior to the acquisition. The Company recorded a deferred compensation equity instrument and corresponding contra-equity account for the value of the shares held by the DDFP at the July 14, 2004 acquisition date. These accounts will be liquidated as shares are distributed from the DDFP in accordance with the plan document. At December 31, 2005, there were 756,474 shares held by the DDFP.

***Postretirement Benefits Other Than Pensions***

The Bank provides postretirement health care and life insurance plans to its employees. The life insurance coverage is noncontributory to the participant. Participants contribute to the cost of medical coverage based on the employee's length of service with the Bank. The costs of such benefits are accrued based on actuarial assumptions from the date of hire to the date the employee is fully eligible to receive the benefits. On December 31, 2002, the Bank eliminated postretirement benefits for employees with less than 10 years of service.

***Comprehensive Income***

Comprehensive income is divided into net income and other comprehensive income. Other comprehensive income includes items previously recorded directly to equity, such as unrealized gains and losses on securities available for sale. Comprehensive income is presented in the

Statements of Changes in Stockholders' Equity.

***Segment Reporting***

The Company's operations are solely in the financial services industry and include providing to its customers traditional banking and other financial services. The Company operates primarily in the geographical regions of Northern and Central New Jersey. Management makes operating decisions and assesses performance based on an ongoing review of the Bank's consolidated financial results. Therefore, the Company has a single operating segment for financial reporting purposes.

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

***Earnings Per Share***

Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock (such as stock options) were exercised or resulted in the issuance of common stock. These potentially dilutive shares would then be included in the weighted average number of shares outstanding for the period using the treasury stock method. Shares issued and shares reacquired during the period are weighted for the portion of the period that they were outstanding.

***Reclassifications***

Certain reclassifications have been made to the 2004 and 2003 consolidated financial statements to conform to the presentation adopted in 2005.

***Impact of Recent Accounting Pronouncements***

Statement of Financial Accounting Standards ( SFAS ) No. 123, (revised 2004), ( SFAS No. 123R ) addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. SFAS No. 123R requires an entity to recognize the grant-date fair value of stock options and other equity-based compensation issued to employees in the income statement. The Company's stock option plan and SAP are currently accounted for in accordance with SFAS No. 123, Accounting for Stock-Based Compensation, and related Interpretations. Accordingly, compensation expense has been recognized for the stock option plan and SAP. The expense related to stock options is based on the fair value of the options at the date of the grant and is recognized ratably over the vesting period of the options. The expense related to the SAP is based on the fair value of the common stock at the date of the grant and is recognized ratably over the vesting period. The adoption of SFAS No. 123(R) on January 1, 2006 is not expected to have a material impact on the Company's financial condition, results of operations or financial statement disclosures.

In November 2005, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position No. FAS 115-1 and FAS 124-1, The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments (the FSP ). The FSP addresses the determination of: (a) when an investment is considered impaired; (b) whether the impairment is other than temporary; and (c) how to measure an impairment loss. The FSP also addresses accounting considerations subsequent to the recognition of an other-than-temporary impairment on a debt security, and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. The FSP replaces the impairment guidance in EITF Issue No. 03-1 with references to existing authoritative literature concerning other-than-temporary determinations (principally SFAS No. 115 and SEC Staff Accounting Bulletin 59). Under the FSP, impairment losses must be recognized in earnings equal to the entire difference between the security's cost and its fair value at the financial statement date, without considering partial recoveries subsequent to that date. The FSP also requires that an investor recognize an other-than-temporary impairment loss when a decision to sell a

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security has been made and the investor does not expect the fair value of the security to fully recover prior to the expected time of sale. The FSP is effective for reporting periods beginning after December 15, 2005. The Company does not expect that the application of the FSP will have a material impact on its financial condition, results of operation or financial statement disclosures.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections, a replacement of APB Opinion No. 20 and FASB Statement No. 3. SFAS No. 154 requires retroactive application to prior

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

periods financial statements of a voluntary change in accounting principle unless it is impracticable. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2006, with earlier application permitted to accounting changes and corrections of errors made in fiscal years beginning after May 31, 2005.

**(2) Stockholders' Equity and Acquisition**

***Stockholders' Equity***

On January 15, 2003, the Bank completed its plan of conversion, and the Bank became a wholly-owned subsidiary of the Company. The Company sold 59.6 million shares of common stock (par value \$0.01 per share) at \$10.00 per share. The Company received net proceeds in the amount of \$567.2 million.

In connection with the Bank's commitment to its community, the plan of conversion provided for the establishment of a charitable foundation as part of the conversion. Provident donated \$4.8 million in cash and 1.92 million of authorized but unissued shares of common stock to the foundation, which amounted to \$24.0 million in aggregate. The Company recognized an expense, net of income tax benefit, equal to the cash and fair value of the stock during 2003.

Conversion costs were deferred and deducted from the proceeds of the shares sold in the offering.

Upon completion of the plan of conversion, a liquidation account was established in an amount equal to the total equity of the Bank as of the latest practicable date prior to the conversion. The liquidation account was established to provide a limited priority claim to the assets of the Bank to eligible account holders and supplemental eligible account holders as defined in the Plan, who continue to maintain deposits in the Bank after the conversion. In the unlikely event of a complete liquidation of the Bank, and only in such event, each eligible account holder and supplemental eligible account holder would receive a liquidation distribution, prior to any payment to the holder of the Bank's common stock. This distribution would be based upon each eligible account holder's and supplemental eligible account holder's proportionate share of the then total remaining qualifying deposits. At December 31, 2005, the liquidation account, which is an off-balance sheet memorandum account, amounted to \$78,434,000.

***Acquisition***

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The Company completed the acquisition of First Sentinel and the merger of its wholly-owned subsidiary, First Savings Bank, with and into the Bank, as of the close of business July 14, 2004. Pursuant to the terms of the Agreement and Plan of Merger, 60% of First Sentinel's common stock was converted into Provident common stock at an exchange rate of 1.092 Provident shares per each First Sentinel share and 40% was converted into \$22.25 in cash for each First Sentinel share. The aggregate consideration paid in the merger consisted of \$251.9 million in cash and 18,540,662 shares of the Company's common stock, which had a value of \$19.09 per share based on the Company's average closing price from December 21, 2003 to December 26, 2003. Shares of the Company's common stock amounting to 199,945 shares issued in exchange for shares of First Sentinel common stock owned by the Company at the time of the merger were retired upon issuance. The acquisition was accounted for as a purchase and the excess cost over the fair value of net assets acquired ( goodwill ) in the transaction was \$390.2 million. The Company also recorded a core deposit intangible of \$33.0 million in connection with the acquisition, which is being amortized on an accelerated basis over 8.8 years.



**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003****(3) Cash and Due from Banks**

Included in cash on hand and due from banks at December 31, 2005 and 2004 is \$6,141,000 and \$4,198,000, respectively, representing reserves required by banking regulations.

**(4) Investment Securities Held to Maturity**

Investment securities held to maturity at December 31, 2005 and 2004 are summarized as follows (in thousands):

|                                 | <b>2005</b>       |                   |                   |                |
|---------------------------------|-------------------|-------------------|-------------------|----------------|
|                                 | <b>Gross</b>      |                   | <b>Gross</b>      | <b>Market</b>  |
|                                 | <b>Amortized</b>  | <b>unrealized</b> | <b>unrealized</b> |                |
|                                 | <b>cost</b>       | <b>gains</b>      | <b>losses</b>     | <b>value</b>   |
| Mortgage-backed securities      | \$ 188,506        | 66                | (2,282)           | 186,290        |
| State and municipal obligations | 221,634           | 2,411             | (3,137)           | 220,908        |
| Equity securities               | 774               |                   |                   | 774            |
|                                 | <b>\$ 410,914</b> | <b>2,477</b>      | <b>(5,419)</b>    | <b>407,972</b> |
| <b>2004</b>                     |                   |                   |                   |                |
|                                 | <b>Gross</b>      |                   | <b>Gross</b>      | <b>Market</b>  |
|                                 | <b>Amortized</b>  | <b>unrealized</b> | <b>unrealized</b> |                |
|                                 | <b>cost</b>       | <b>gains</b>      | <b>losses</b>     | <b>value</b>   |
|                                 |                   |                   |                   |                |
| Mortgage-backed securities      | \$ 229,001        | 1,330             | (216)             | 230,115        |
| State and municipal obligations | 215,858           | 4,765             | (1,441)           | 219,182        |
| Equity securities               | 774               |                   |                   | 774            |

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|  |                   |              |                |                |
|--|-------------------|--------------|----------------|----------------|
|  | <u>\$ 445,633</u> | <u>6,095</u> | <u>(1,657)</u> | <u>450,071</u> |
|--|-------------------|--------------|----------------|----------------|

The Bank generally purchases securities for long-term investment purposes, and differences between carrying and market values may fluctuate during the investment period.

The amortized cost and market value of investment securities at December 31, 2005 by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

|  | <b>2005</b>       |                |
|--|-------------------|----------------|
|  | <b>Amortized</b>  | <b>Market</b>  |
|  | <b>cost</b>       | <b>value</b>   |
| Due in one year or less                | \$ 5,868          | 5,897          |
| Due after one year through five years  | 34,512            | 34,942         |
| Due after five years through ten years | 112,190           | 112,045        |
| Due after ten years                    | 69,064            | 68,024         |
| Mortgage-backed securities             | 188,506           | 186,290        |
| Equity securities                      | 774               | 774            |
|  | <u>\$ 410,914</u> | <u>407,972</u> |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

The following table represents the Company's disclosure on investment securities that are accounted for under FAS 115, Accounting for Certain Investments in Debt and Equity Securities, with temporary impairment (in thousands):

| <b>December 31, 2005 Unrealized Losses</b> |                            |                |                            |                |                   |                |
|--|----------------------------|----------------|----------------------------|----------------|-------------------|----------------|
|  | <b>Less than 12 months</b> |                | <b>12 months or longer</b> |                | <b>Total</b>      |                |
|  | <b>Gross</b>               |                | <b>Gross</b>               |                | <b>Gross</b>      |                |
|  | <b>unrealized</b>          |                | <b>unrealized</b>          |                | <b>unrealized</b> |                |
|  | <b>Fair value</b>          | <b>losses</b>  | <b>Fair value</b>          | <b>losses</b>  | <b>Fair value</b> | <b>losses</b>  |
|  |                            |                |                            |                |                   |                |
| Mortgage-backed securities                 | \$ 133,065                 | (1,904)        | 30,594                     | (378)          | 163,659           | (2,282)        |
| State and municipal obligations            | 77,163                     | (1,331)        | 41,144                     | (1,806)        | 118,307           | (3,137)        |
|  | <b>\$ 210,228</b>          | <b>(3,235)</b> | <b>71,738</b>              | <b>(2,184)</b> | <b>281,966</b>    | <b>(5,419)</b> |
| <b>December 31, 2004 Unrealized Losses</b> |                            |                |                            |                |                   |                |
|  | <b>Less than 12 months</b> |                | <b>12 months or longer</b> |                | <b>Total</b>      |                |
|  | <b>Gross</b>               |                | <b>Gross</b>               |                | <b>Gross</b>      |                |
|  | <b>unrealized</b>          |                | <b>unrealized</b>          |                | <b>unrealized</b> |                |
|  | <b>Fair value</b>          | <b>losses</b>  | <b>Fair value</b>          | <b>losses</b>  | <b>Fair value</b> | <b>losses</b>  |
|  |                            |                |                            |                |                   |                |
| Mortgage-backed securities                 | \$ 50,244                  | (177)          | 9,213                      | (39)           | 59,457            | (216)          |
| State and municipal obligations            | 17,867                     | (118)          | 54,122                     | (1,323)        | 71,989            | (1,441)        |
|  | <b>\$ 68,111</b>           | <b>(295)</b>   | <b>63,335</b>              | <b>(1,362)</b> | <b>131,446</b>    | <b>(1,657)</b> |

Securities with unrealized loss positions listed in this disclosure do not represent impairments that are other than temporary. The temporary loss position is the result of changes in interest rates relative to the coupon of the individual security. In the opinion of management, the Bank expects to recover carrying values by retaining investment securities until their maturity.

# (5) Securities Available for Sale

Securities available for sale at December 31, 2005 and 2004 are summarized as follows (in thousands):

|                                 | 2005                |               |                 |                  |
|---------------------------------|---------------------|---------------|-----------------|------------------|
|                                 | Gross               |               | Gross           |                  |
|                                 | Amortized           | unrealized    | unrealized      | Market           |
|                                 | cost                | gains         | losses          | value            |
| U.S. Treasury obligations       | \$ 80,958           |               | (580)           | 80,378           |
| FHLB obligations                | 9,923               |               | (79)            | 9,844            |
| Mortgage-backed securities      | 902,629             | 684           | (16,125)        | 887,188          |
| State and municipal obligations | 10,630              | 25            | (45)            | 10,610           |
| Corporate obligations           | 61,292              | 141           | (65)            | 61,368           |
| Equity securities               | 32,627              | 2,099         | (1,157)         | 33,569           |
|                                 | <u>\$ 1,098,059</u> | <u>2,949</u>  | <u>(18,051)</u> | <u>1,082,957</u> |
|                                 |                     |               |                 |                  |
|                                 | 2004                |               |                 |                  |
|                                 | Gross               |               | Gross           |                  |
|                                 | Amortized           | unrealized    | unrealized      | Market           |
|                                 | cost                | gains         | losses          | value            |
| U.S. Treasury obligations       | \$ 95,887           | 154           | (729)           | 95,312           |
| FNMA obligations                | 1,971               | 37            |                 | 2,008            |
| Mortgage-backed securities      | 1,167,838           | 5,243         | (3,994)         | 1,169,087        |
| State and municipal obligations | 10,876              | 91            | (25)            | 10,942           |
| Corporate obligations           | 90,735              | 1,861         | (101)           | 92,495           |
| Equity securities               | 32,864              | 3,761         | (129)           | 36,496           |
|                                 | <u>\$ 1,400,171</u> | <u>11,147</u> | <u>(4,978)</u>  | <u>1,406,340</u> |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

Securities available for sale having a carrying value of \$497,403,000 and \$564,414,000 at December 31, 2005 and 2004, respectively, are pledged to secure other borrowings and securities sold under repurchase agreements.

The amortized cost and market value of securities available for sale at December 31, 2005, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

|  | <b>2005</b>               |                         |
|--|---------------------------|-------------------------|
|  | <b>Amortized<br/>cost</b> | <b>Market<br/>value</b> |
| Due in one year or less                | \$ 121,492                | 121,018                 |
| Due after one year through five years  | 35,505                    | 35,361                  |
| Due after five years through ten years | 5,806                     | 5,821                   |
| Mortgage-backed securities             | 902,629                   | 887,188                 |
| Equity securities                      | 32,627                    | 33,569                  |
|  | <b>\$ 1,098,059</b>       | <b>1,082,957</b>        |

Proceeds from the sale of securities available for sale during 2005 were \$34,582,000, resulting in gross gains and gross losses of \$578,000 and \$270,000, respectively. Proceeds from the sale of securities available for sale during 2004 were \$316,633,000, resulting in gross gains and gross losses of \$2,637,000 and \$1,327,000, respectively. During 2003, proceeds from the sale of securities available for sale were \$86,809,000, resulting in gross gains and gross losses of \$1,294,000 and \$178,000, respectively.

The following table represents the Company's disclosure on securities available for sale with temporary impairment (in thousands):

| <b>December 31, 2005 Unrealized Losses</b> |                   |                            |                   |              |                   |
|--|-------------------|----------------------------|-------------------|--------------|-------------------|
| <b>Less than 12 months</b>                 |                   | <b>12 months or longer</b> |                   | <b>Total</b> |                   |
| <b>Fair</b>                                | <b>Gross</b>      | <b>Fair</b>                | <b>Gross</b>      | <b>Fair</b>  | <b>Gross</b>      |
| <b>value</b>                               | <b>unrealized</b> | <b>value</b>               | <b>unrealized</b> | <b>value</b> | <b>unrealized</b> |

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|                                 |            | losses   |         | losses  |         | losses   |
|---------------------------------|------------|----------|---------|---------|---------|----------|
|                                 |            |          |         |         |         |          |
| U.S. Treasury obligations       | \$ 5,987   | (10)     | 74,391  | (570)   | 80,378  | (580)    |
| FHLB obligations                | 9,844      | (79)     |         |         | 9,844   | (79)     |
| Mortgage-backed securities      | 601,704    | (9,621)  | 215,266 | (6,504) | 816,970 | (16,125) |
| State and municipal obligations | 3,034      | (10)     | 2,332   | (35)    | 5,366   | (45)     |
| Corporate obligations           |            |          | 12,994  | (65)    | 12,994  | (65)     |
| Equity securities               | 9,622      | (951)    | 771     | (206)   | 10,393  | (1,157)  |
|                                 | \$ 630,191 | (10,671) | 305,754 | (7,380) | 935,945 | (18,051) |

December 31, 2004 Unrealized Losses

|                                 | Less than 12 months |            | 12 months or longer |            | Total   |            |
|---------------------------------|---------------------|------------|---------------------|------------|---------|------------|
|                                 | Gross               |            | Gross               |            | Gross   |            |
|                                 | Fair                | unrealized | Fair                | unrealized | Fair    | unrealized |
|                                 | value               | losses     | value               | losses     | value   | losses     |
| U.S. Treasury obligations       | \$ 89,164           | (730)      |                     |            | 89,164  | (730)      |
| Mortgage-backed securities      | 362,769             | (2,198)    | 85,776              | (1,795)    | 448,545 | (3,993)    |
| State and municipal obligations | 3,577               | (25)       |                     |            | 3,577   | (25)       |
| Corporate obligations           | 13,100              | (101)      |                     |            | 13,100  | (101)      |
| Equity securities               | 3,253               | (129)      |                     |            | 3,253   | (129)      |
|                                 | \$ 471,863          | (3,183)    | 85,776              | (1,795)    | 557,639 | (4,978)    |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

Securities with unrealized loss positions listed in this disclosure do not represent impairments that are other than temporary. The temporary loss position associated with debt securities is the result of changes in interest rates relative to the coupon of the individual security. Equity securities consist primarily of common stocks of financial institutions that are subject to short-term cyclical market price fluctuations as a result of a number of factors including the current and projected interest rate environment. The Company has the ability to hold such securities until market prices recover.

**(6) Loans**

Loans receivable at December 31, 2005 and 2004 are summarized as follows (in thousands):

|                                    | <b>2005</b>         | <b>2004</b>      |
|------------------------------------|---------------------|------------------|
| <b>Mortgage loans:</b>             |                     |                  |
| Residential                        | \$ 1,773,288        | 1,866,614        |
| Commercial                         | 636,739             | 685,330          |
| Multi-family                       | 77,619              | 86,292           |
| Construction                       | 289,453             | 188,902          |
| <b>Total mortgage loans</b>        | <b>2,777,099</b>    | <b>2,827,138</b> |
| <b>Commercial loans</b>            | <b>393,827</b>      | <b>353,626</b>   |
| <b>Consumer loans</b>              | <b>556,645</b>      | <b>514,296</b>   |
| <b>Total other loans</b>           | <b>950,472</b>      | <b>867,922</b>   |
| <b>Premiums on purchased loans</b> | <b>13,190</b>       | <b>14,421</b>    |
| <b>Less: unearned discounts</b>    | <b>1,110</b>        | <b>1,309</b>     |
| <b>Less: net deferred fees</b>     | <b>529</b>          | <b>961</b>       |
|                                    | <b>\$ 3,739,122</b> | <b>3,707,211</b> |

Premiums and discounts on purchased loans are amortized over the lives of the loans as an adjustment to the loans yield. Required reductions due to loan prepayments are charged against interest income. For the years ended December 31, 2005, 2004 and 2003, \$4,838,000, \$3,885,000 and \$924,000, respectively, was charged to interest income as a result of prepayments and normal amortization.

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Included in loans are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The principal amount of these nonaccrual loans was \$6,005,000 and \$6,195,000 at December 31, 2005 and 2004, respectively.

If the nonaccrual loans had performed in accordance with their original terms, interest income would have increased by \$281,000, \$274,000 and \$589,000, for the years ended December 31, 2005, 2004 and 2003, respectively. At December 31, 2005, there are no commitments to lend additional funds to borrowers whose loans are nonaccrual.

At December 31, 2005, impaired loans consisted of seven commercial loans totaling \$843,000, all of which were included in nonaccrual loans. At December 31, 2004, impaired loans consisted of five commercial loans totaling \$862,000, all of which were included in nonaccrual loans. Specific allocations of the allowance for loan losses attributable to impaired loans totaled \$267,000 and \$172,000 at December 31, 2005 and 2004, respectively. The average balances of impaired loans during the years ended December 31, 2005, 2004 and 2003



**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

were \$873,000, \$1,174,000 and \$0 respectively. The amount of cash basis interest income that was recognized on impaired loans during the years ended December 31, 2005, 2004 and 2003 was insignificant for the respective periods.

Loans serviced for others are not included in the accompanying consolidated statements of condition. The unpaid principal balances of loans serviced for others was approximately \$259,781,000 and \$306,960,000, at December 31, 2005 and 2004, respectively.

The Bank, in the normal course of conducting its business, extends credit to meet the financing needs of its customers through commitments. Commitments and contingent liabilities, such as commitments to extend credit (including loan commitments of \$523,048,000 and \$424,820,000, at December 31, 2005 and 2004, respectively, and undisbursed home equity and personal credit lines of \$173,121,000 and \$174,506,000, at December 31, 2005 and 2004, respectively), exist which are not reflected in the accompanying consolidated financial statements. These instruments involve elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The Bank uses the same credit policies and collateral requirements in making commitments and conditional obligations as it does for on-balance sheet loans. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the borrower.

The Bank grants residential real estate loans on single and multi-family dwellings to borrowers throughout New Jersey. Its borrowers' abilities to repay their obligations are dependent upon various factors, including the borrowers' income and net worth, cash flows generated by the underlying collateral, value of the underlying collateral, and priority of the Bank's lien on the property. Such factors are dependent upon various economic conditions and individual circumstances beyond the Bank's control; the Bank is therefore subject to risk of loss. The Bank believes that its lending policies and procedures adequately minimize the potential exposure to such risks and that adequate provisions for loan losses are provided for all known and inherent risks. Collateral and/or guarantees are required for virtually all loans.

**(7) Allowance for Loan Losses**

The activity in the allowance for loan losses for the years ended December 31, 2005, 2004 and 2003 is as follows (in thousands):

| Years ended December 31 |      |      |
|-------------------------|------|------|
| 2005                    | 2004 | 2003 |

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|  |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| Balance at beginning of period                     | \$ 33,766         | 20,631            | 20,986            |
| Allowance of acquired institution (First Sentinel) |                   | 12,925            |                   |
| Provision charged to operations                    | 600               | 3,600             | 1,160             |
| Recoveries of loans previously charged off         | 1,648             | 2,971             | 2,871             |
| Loans charged off                                  | (4,034)           | (6,361)           | (4,386)           |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Balance at end of period                           | \$ 31,980         | 33,766            | 20,631            |
|  | <u>          </u> | <u>          </u> | <u>          </u> |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003****(8) Banking Premises and Equipment**

A summary of banking premises and equipment at December 31, 2005 and 2004 is as follows (in thousands):

|  | <b>2005</b>             | <b>2004</b>           |
|--|-------------------------|-----------------------|
|  | <b><u>2005</u></b>      | <b><u>2004</u></b>    |
| Land   | \$ 11,276               | 10,481                |
| Banking premises                               | 62,396                  | 60,245                |
| Furniture, fixtures and equipment              | 42,215                  | 41,170                |
| Leasehold improvements                         | 16,215                  | 16,064                |
| Construction in progress                       | 1,228                   | 2,382                 |
|  | <b><u>133,330</u></b>   | <b><u>130,342</u></b> |
| Less accumulated depreciation and amortization | 72,381                  | 65,737                |
|  | <b><u>\$ 60,949</u></b> | <b><u>64,605</u></b>  |

Depreciation expense for the years ended December 31, 2005, 2004 and 2003 amounted to \$7,893,000, \$6,989,000 and \$6,036,000, respectively.

**(9) Intangible Assets**

Intangible assets at December 31, 2005 and 2004 are summarized as follows (in thousands):

|                           | <b>2005</b>              | <b>2004</b>           |
|---------------------------|--------------------------|-----------------------|
|                           | <b><u>2005</u></b>       | <b><u>2004</u></b>    |
| Goodwill                  | \$ 409,850               | 410,112               |
| Core deposit premiums     | 24,735                   | 31,574                |
| Mortgage servicing rights | 929                      | 1,054                 |
| SERP                      | 324                      | 408                   |
|                           | <b><u>\$ 435,838</u></b> | <b><u>443,148</u></b> |

Amortization expense of intangible assets for the years ended December 31, 2005, 2004 and 2003 is as follows (in thousands):

|                           | 2005            | 2004         | 2003         |
|---------------------------|-----------------|--------------|--------------|
| Core deposit premiums     | \$ 6,838        | 4,421        | 1,149        |
| Mortgage servicing rights | 322             | 845          | 2,550        |
|                           | <u>\$ 7,160</u> | <u>5,266</u> | <u>3,699</u> |

Scheduled amortization of core deposit intangibles for each of the next five years is as follows (in thousands):

| Year ended December 31, |              |
|-------------------------|--------------|
| 2006                    | \$ 5,756,000 |
| 2007                    | 4,997,000    |
| 2008                    | 4,238,000    |
| 2009                    | 3,479,000    |
| 2010                    | 2,720,000    |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003****(10) Deposits**

Deposits at December 31, 2005 and 2004 are summarized as follows (in thousands):

|                               | <u>2005</u>         | <u>Weighted<br/>average<br/>interest rate</u> | <u>2004</u>         | <u>Weighted<br/>average<br/>interest rate</u> |
|-------------------------------|---------------------|---|---------------------|---|
| Savings deposits              | \$ 1,363,997        | 1.13%   | \$ 1,538,466        | 0.95%   |
| Money market accounts         | 117,080             | 1.30  | 155,514             | 1.03  |
| NOW accounts                  | 516,462             | 1.27  | 485,698             | 0.64  |
| Non-interest bearing deposits | 475,965             |   | 475,600             |   |
| Certificate of deposits       | 1,447,954           | 3.30  | 1,395,195           | 2.39  |
|                               | <u>\$ 3,921,458</u> |   | <u>\$ 4,050,473</u> |   |

Scheduled maturities of certificates of deposit accounts at December 31, 2005 and 2004 are as follows (in thousands):

|                           | <u>2005</u>         | <u>2004</u>      |
|---------------------------|---------------------|------------------|
| Within one year           | \$ 1,076,067        | 959,962          |
| One to three years        | 217,778             | 263,496          |
| Three to five years       | 123,515             | 135,932          |
| Five years and thereafter | 30,594              | 35,805           |
|                           | <u>\$ 1,447,954</u> | <u>1,395,195</u> |

Interest expense on deposits for the years ended December 31, 2005, 2004 and 2003 is summarized as follows (in thousands):

Years ended December 31

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|                               | 2005             | 2004          | 2003          |
|-------------------------------|------------------|---------------|---------------|
| Savings deposits              | \$ 15,657        | 11,011        | 11,839        |
| NOW and money market accounts | 6,222            | 4,274         | 3,590         |
| Certificates of deposits      | 37,895           | 24,221        | 23,742        |
|                               | <u>\$ 59,774</u> | <u>39,506</u> | <u>39,171</u> |

**(11) Borrowed Funds**

Borrowed funds at December 31, 2005 and 2004 are summarized as follows (in thousands):

|   | 2005              | 2004             |
|---|-------------------|------------------|
| Securities sold under repurchase agreements | \$ 391,126        | 465,386          |
| FHLB line of credit                         | 48,000            |                  |
| FHLB advances                               | 530,982           | 700,678          |
|   | <u>\$ 970,108</u> | <u>1,166,064</u> |

FHLB advances are at fixed rates and mature between January 30, 2006 and November 13, 2018. These advances are secured by investment securities and loans receivable under a blanket collateral agreement.

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Scheduled maturities of FHLB advances at December 31, 2005 are as follows (in thousands):

|  | <b>2005</b>       |
|--|-------------------|
| Due in one year or less                  | \$ 156,991        |
| Due after one year through two years     | 129,240           |
| Due after two years through three years  | 185,572           |
| Due after three years through four years | 13,954            |
| Due after four years through five years  |                   |
| Thereafter                               | 45,225            |
|  | <b>\$ 530,982</b> |

Scheduled maturities of securities sold under repurchase agreements at December 31, 2005 are as follows (in thousands):

|  | <b>2005</b>       |
|--|-------------------|
| Due in one year or less                  | \$ 104,857        |
| Due after one year through two years     | 12,043            |
| Due after two years through three years  | 73,162            |
| Due after three years through four years | 106,804           |
| Due after four years through five years  | 78,407            |
| Thereafter                               | 15,853            |
|  | <b>\$ 391,126</b> |

The following tables set forth certain information as to borrowed funds for the years ended December 31, 2005 and 2004 (in thousands):

|   | <b>Maximum<br/>balance</b> | <b>Average<br/>balance</b> | <b>Weighted average<br/>interest rate</b> |
|---|----------------------------|----------------------------|---|
| <b>2005:</b>                                |                            |                            |   |
| Securities sold under repurchase agreements | \$ 466,244                 | 444,454                    | 2.95%                                     |

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|   |            |         |       |
|---|------------|---------|-------|
| FHLB line of credit                         | 48,000     | 1,693   | 3.63% |
| FHLB advances                               | 679,726    | 633,000 | 3.25% |
| 2004:                                       |            |         |       |
| Securities sold under repurchase agreements | \$ 493,409 | 254,185 | 2.48% |
| FHLB line of credit                         | 70,000     | 9,899   | 1.05% |
| FHLB advances                               | 768,858    | 680,297 | 3.04% |

Securities sold under repurchase agreements include wholesale borrowing arrangements, as well as arrangements with deposit customers of the Bank to sweep funds into short-term borrowings. The Bank uses securities available for sale to pledge as collateral for the repurchase agreements. At December 31, 2005 and 2004, the Bank had unused lines of credit with the FHLB of \$152,000,000 and \$100,000,000, respectively.

### (12) Subordinated Debentures

As part of the First Sentinel acquisition, the Company assumed subordinated debentures issued by First Sentinel in connection with the issuance, in November 2001, of \$25,000,000 of Company-obligated mandatorily



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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

redeemable preferred capital securities through special purpose business trusts. Of the \$25,000,000 of preferred capital securities sold, \$12,500,000 have a floating rate of interest, which resets semi-annually, equal to six-month LIBOR plus 3.75%. The floating rate, however, may not exceed 11.00% for the first five years. The remaining \$12,500,000 of preferred capital securities have a fixed interest rate of 9.95%. Distributions on the preferred capital securities are payable semi-annually. The stated maturity of the preferred capital securities is December 8, 2031, with early redemption permitted on any June 8 or December 8 on or after December 8, 2006, at par. Upon assumption of the subordinated debentures, the Company recorded a premium of \$1,674,000, representing the fair market value adjustment at the acquisition date. This premium is being accreted against interest expense on a straight-line basis over 2.5 years.

**(13) Benefit Plans**

***Pension and Post-retirement Benefits***

The Bank has a noncontributory defined benefit pension plan covering all of its employees who have attained age 21 with at least one year of service. The pension plan was frozen on April 1, 2003. The pension plan provides for 100% vesting after five years of service. The pension plan's assets are invested in group annuity contracts and investment funds currently managed by the Prudential Insurance Company and Allmerica Financial.

In addition to pension benefits, certain health care and life insurance benefits are currently made available to retired employees. The cost of such benefits are accrued based on actuarial assumptions from the date of hire to the date the employee is fully eligible to receive the benefits. The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Act) provides for a prescription drug benefit under Medicare (Medicare Part D), as well as a federal subsidy to sponsors of retiree health care benefit plans that are at least actuarially equivalent to Medicare Part D. This subsidy was applicable to the Company commencing in 2005. Measures of the benefit obligation and net periodic benefit cost for 2005 shown below reflect the Act's 28% subsidy. Effective January 1, 2003, eligibility for retiree health care benefits was frozen to new entrants and benefits were eliminated for employees with less than ten years of service as of January 31, 2002.

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

The following table shows the change in benefit obligation, the change in plan assets and the funded status for the pension plan and post-retirement health care and life insurance plans and the accumulated benefit obligation at the measurement dates, December 31, 2005, 2004 and 2003 (in thousands):

|  | <b>Pension</b> |             |             | <b>Post-retirement</b> |             |             |
|--|----------------|-------------|-------------|------------------------|-------------|-------------|
|  | <b>2005</b>    | <b>2004</b> | <b>2003</b> | <b>2005</b>            | <b>2004</b> | <b>2003</b> |
| Change in benefit obligation:                  |                |             |             |                        |             |             |
| Benefit obligation at beginning of year        | \$ 21,513      | 22,033      | 31,148      | 31,060                 | 22,272      | 19,962      |
| Acquisition of First Sentinel                  |                |             |             |                        | 3,165       |             |
| Plan amendment                                 |                |             | (11,915)    |                        |             | (4,136)     |
| Service cost                                   |                |             | 415         | 813                    | 659         | 479         |
| Interest cost                                  | 1,241          | 1,336       | 1,579       | 1,502                  | 1,582       | 1,227       |
| Actuarial (gain) loss                          | (32)           | (432)       | 3,824       | (4,566)                | 1,721       | 2,589       |
| Benefits paid                                  | (3,192)        | (2,925)     | (3,018)     | (420)                  | (506)       | (327)       |
| Change in actuarial assumptions                |                | 1,501       |             |                        | 2,167       | 2,478       |
| Benefit obligation at end of year              | \$ 19,530      | 21,513      | 22,033      | 28,389                 | 31,060      | 22,272      |
| Change in plan assets:                         |                |             |             |                        |             |             |
| Fair value of plan assets at beginning of year | \$ 22,938      | 22,734      | 20,510      |                        |             |             |
| Actual return on plan assets                   | 1,095          | 3,129       | 4,842       |                        |             |             |
| Employer contributions                         |                |             | 400         | 420                    | 506         | 327         |
| Benefits paid                                  | (3,192)        | (2,925)     | (3,018)     | (420)                  | (506)       | (327)       |
| Fair value of plan assets at end of year       | \$ 20,841      | 22,938      | 22,734      |                        |             |             |
| Funded status                                  | \$ 1,311       | 1,425       | 701         | (28,389)               | (31,060)    | (22,272)    |
| Unrecognized transition asset                  |                |             |             | 3,452                  | 3,836       | 4,219       |
| Unrecognized prior service cost                |                |             |             |                        |             |             |
| Unrecognized net actuarial loss (gain)         | 638            | (57)        | 202         | 1,690                  | 6,342       | 2,570       |
| Prepaid (accrued) benefit cost                 | \$ 1,949       | 1,368       | 903         | (23,247)               | (20,882)    | (15,483)    |
| Accumulated Benefit Obligation                 | \$ 19,530      | 21,513      | 22,033      |                        |             |             |

Net periodic benefit cost for the years ending December 31, 2005, 2004 and 2003, included the following components (in thousands):

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|   | Pension  |         |         | Post-retirement |       |       |
|---|----------|---------|---------|-----------------|-------|-------|
|   | 2005     | 2004    | 2003    | 2005            | 2004  | 2003  |
| Service cost                            | \$       |         | 415     | \$ 813          | 659   | 479   |
| Interest cost                           | 1,241    | 1,336   | 1,579   | 1,502           | 1,582 | 1,227 |
| Expected return on plan assets          | (1,095)  | (3,129) | (4,734) |                 |       |       |
| Amortization of:                        |          |         |         |                 |       |       |
| Net gain (loss)                         | (727)    | 1,328   | 3,480   | 87              | 159   |       |
| Unrecognized prior service cost         |          |         | 533     |                 |       |       |
| Unrecognized remaining assets           |          |         |         | 384             | 384   | 384   |
| Net periodic benefit (increase) cost    | (581)    | (465)   | 1,273   | 2,786           | 2,784 | 2,090 |
| Curtailment gain                        |          |         |         |                 |       | (339) |
| Post-retirement benefit (increase) cost | \$ (581) | (465)   | 1,273   | \$ 2,786        | 2,784 | 1,751 |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

The weighted average actuarial assumptions used in the plan determinations at December 31, 2005, 2004 and 2003 were as follows:

|   | <b>Pension</b> |             |             | <b>Post-retirement</b> |             |             |
|---|----------------|-------------|-------------|------------------------|-------------|-------------|
|   | <b>2005</b>    | <b>2004</b> | <b>2003</b> | <b>2005</b>            | <b>2004</b> | <b>2003</b> |
| Discount rate   | 5.75%          | 5.75%       | 6.25%       | 5.75%                  | 5.75%       | 6.25%       |
| Rate of compensation increase                             |                |             | 5.50        | 5.50                   | 5.50        | 5.50        |
| Expected return on plan assets                            | 8.00           | 8.00        | 8.00        |                        |             |             |
| Medical and life insurance benefits cost rate of increase |                |             |             | 7.00                   | 9.00        | 9.00        |

Assumed health care cost trend rates have a significant effect on the amounts reported for health care plans. A 1% change in the assumed health care cost trend rate would have the following effects on post-retirement benefits (in thousands):

|  | <b>1% increase</b> | <b>1% decrease</b> |
|--|--------------------|--------------------|
| Effect on total service cost and interest cost | \$ 400             | (340)              |
| Effect on postretirement benefits obligation   | 4,070              | (3,540)            |

Estimated future benefit payments, which reflect expected future service, as appropriate for the next five years are as follows (in thousands):

|             | <b>Pension</b> | <b>Post-retirement</b> |
|-------------|----------------|------------------------|
| <b>2006</b> | \$ 581,000     | \$ 759,000             |
| <b>2007</b> | 680,000        | 792,000                |
| <b>2008</b> | 734,000        | 818,000                |
| <b>2009</b> | 783,000        | 856,000                |
| <b>2010</b> | 884,000        | 907,000                |

The weighted-average asset allocation of pension plan assets at December 31 were:

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| Asset Category      | 2005 | 2004 |
|---------------------|------|------|
| Domestic equities   | 68%  | 69%  |
| Foreign equities    | 12%  | 12%  |
| US bonds            | 12%  | 8%   |
| International bonds | 1%   | 5%   |
| Real estate         | 5%   | 5%   |
| Cash                | 2%   | 1%   |
| Total               | 100% | 100% |

The Company's expected return on pension plan assets assumption is based on historical investment return experience and evaluation of input from the trustee managing the pension plan's assets. The expected return on pension plan assets is also impacted by the target allocation of assets, which is based on the Company's goal of earning the highest rate of return while maintaining risk at acceptable levels.

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Management strives to have pension plan assets sufficiently diversified so that adverse or unexpected results from one security class will not have a significant detrimental impact on the entire portfolio. The target allocation of assets and acceptable ranges around the targets are as follows:

| <b>Asset Category</b> | <b>Target</b> | <b>Allowable Range</b> |
|-----------------------|---------------|------------------------|
| Domestic equities     | 60%           | 50-70%                 |
| Foreign equities      | 10%           | 5-17%                  |
| US bonds              | 25%           | 10-30%                 |
| International bonds   | 0%            | 0-5%                   |
| Real estate           | 5%            | 0-10%                  |
| Cash                  | 0%            | 0-35%                  |
| <b>Total</b>          | <b>100%</b>   |                        |

The Company anticipates that the long-term asset allocation on average will approximate the targeted allocation. Actual asset allocations are the result of investment decisions by a hired investment manager that are bound by the allowable investment target ranges.

The pension plan was frozen as of April 1, 2003. Based on the measurement date of December 31, 2005, management believes that no contributions will be made to the pension plan in 2006.

***401(k) Plan***

The Bank has a 401(k) plan covering substantially all employees of the Bank. For 2005 and 2004, the Bank matched 25% and 50%, respectively, of the first 6% contributed by the participants. For the first quarter of 2003, the Bank matched 100% of the total amount contributed by the participants, and for the remainder of the year the Bank matched 75% of the first 6% contributed by the participants. The contribution percentage is determined by the Board of Directors in its sole discretion. The Bank's aggregate contributions to the 401(k) Plan for 2005, 2004 and 2003 were \$395,000, \$702,000 and \$1,033,000, respectively.

***Supplemental Executive Retirement Plan***

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The Bank also maintains a non-qualified supplemental retirement plan for certain senior officers of the Bank. This plan was frozen as of April 1, 2003. The Supplemental Executive Retirement Plan, which is unfunded, provides benefits in excess of the benefits permitted to be paid by the pension plan under provisions of the tax law. Amounts expensed under this supplemental retirement plan amounted to \$153,000, \$134,000 and \$100,000 for the years 2005, 2004 and 2003, respectively. At December 31, 2005 and 2004, \$1,850,000 and \$1,785,000, respectively, was recorded in other liabilities on the consolidated statements of condition for this supplemental retirement plan.

### *Employee Stock Ownership Plan*

The ESOP is a tax-qualified plan designed to invest primarily in the Company's common stock that provides employees with the opportunity to receive a funded retirement benefit from the Bank, based primarily on the value of the Company's common stock. The ESOP was authorized to purchase, and did purchase 4,769,464 shares of the Company's common stock at an average price of \$17.09 per share with the proceeds of a loan from the Company to the ESOP. The outstanding loan principal at December 31, 2005, was \$75.8 million. Shares of the Company's common stock pledged as collateral for the loan are released from the pledge for allocation to participants as loan payments are made.

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

For the ESOP year ending December 31, 2005, 162,984 shares are committed to be released and will be allocated to participants, compared to 159,073 shares released in the ESOP year ending December 31, 2004. Unallocated ESOP shares held in suspense totaled 4,291,070 at December 31, 2005, and had a fair market value of \$79.4 million. ESOP compensation expense for the years ended December 31, 2005, 2004 and 2003 was \$2,781,000, \$3,026,000 and \$2,736,000, respectively.

***The Supplemental Executive Savings Plan***

This is a non-qualified plan that provides supplemental benefits to certain executives who are prevented from receiving the full benefits contemplated by the 401(k) Plan and the ESOP's benefit formulas under tax law limits for tax-qualified plans. The supplemental payments for the 401(k) Plan portion of the Supplemental Executive Savings Plan consist of payments representing employee and employer contributions that cannot be allocated to participants under the 401(k) Plan due to the limitations imposed on tax-qualified plans. The supplemental payments for the ESOP portion of the Supplemental Executive Savings Plan consist of payments representing shares that cannot be allocated to participants under the ESOP due to legal limitations imposed on tax-qualified plans. The Supplemental Executive Savings Plan was frozen effective December 31, 2003. Accrued benefits under the frozen plan will continue to be governed by the tax laws in effect prior to the enactment of Internal Revenue Code ( IRC ) Section 409A created by the American Jobs Creation Act ( AJCA ).

***Non-Qualified Supplemental Employee Stock Ownership Plan***

Effective January 1, 2004, the Bank established a new deferred compensation plan for executive management and key employees of the Bank, known as The Provident Bank Non-Qualified Supplemental Employee Stock Ownership Plan (the Supplemental ESOP ). The Supplemental ESOP was adopted in order to satisfy the requirements of new IRC Section 409A created by the AJCA. The Supplemental ESOP is a non-qualified plan that provides additional benefits to certain executives whose benefits under the ESOP are limited by tax law limitations applicable to tax-qualified plans. The Supplemental ESOP requires a contribution by the Bank for each participant who also participates in the ESOP equal to the amount that would have been contributed under the terms of the ESOP but for the tax law limitations, less the amount actually contributed under the ESOP.

***Stock Award Plan***

The purpose of the SAP is to promote the growth and profitability of the Company by providing directors and key employees with an equity interest in the Company as an incentive to achieve corporate goals. The SAP was approved by the Company's stockholders on July 17, 2003. Under the SAP, 2,384,732 shares of the Company's common stock were made available for awards. The Company purchased 2,384,732 shares to fund the SAP on the open market at an average price of \$19.85 per share.



As a general rule, restricted stock grants granted under the SAP are held in escrow for the benefit of the award recipient until vested. Awards outstanding generally vest in five annual installments, commencing one year from the date of the award. As of December 31, 2005, common stock available for awards under the SAP totaled 1,125,187 shares. Expense attributable to the SAP amounted to \$5,095,000, \$5,197,000 and \$1,918,000 for the years ended December 31, 2005, 2004 and 2003, respectively.

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

A summary status of the granted but unvested shares under the SAP as of December 31, and changes during the year, is presented below:

|                                  | <b>Restricted Stock Awards</b> |             |             |
|----------------------------------|--------------------------------|-------------|-------------|
|                                  | <b>2005</b>                    | <b>2004</b> | <b>2003</b> |
| Outstanding at beginning of year | 1,059,095                      | 1,260,000   |             |
| Granted                          |                                | 91,095      | 1,260,000   |
| Forfeited                        | (51,550)                       | (40,000)    |             |
| Vested                           | (260,165)                      | (252,000)   |             |
| Outstanding at the end of year   | 747,380                        | 1,059,095   | 1,260,000   |

***Stock Option Plan***

Each stock option granted entitles the holder to purchase one share of the Company's common stock at an exercise price not less than the fair market value of a share of the Company's common stock at the date of grant. Options vest over a five-year period from the date of grant and expire no later than 10 years following the grant date. Under the Company's stock option plan, 5,961,830 shares of the Company's common stock were reserved for issuance. Directors and employees have been granted 4,469,615 stock options as of December 31, 2005.

A summary of the status of the granted, but unexercised stock options as of December 31, and changes during the year is presented below:

|                                  | <b>2005</b>          |                       | <b>2004</b>          |                       | <b>2003</b>          |                       |
|----------------------------------|----------------------|-----------------------|----------------------|-----------------------|----------------------|-----------------------|
|                                  | <b>Number</b>        | <b>Weighted</b>       | <b>Number</b>        | <b>Weighted</b>       | <b>Number</b>        | <b>Weighted</b>       |
|                                  | <b>of</b>            | <b>average</b>        | <b>of</b>            | <b>average</b>        | <b>of</b>            | <b>average</b>        |
|                                  | <b>stock options</b> | <b>exercise price</b> | <b>stock options</b> | <b>exercise price</b> | <b>stock options</b> | <b>exercise price</b> |
| Outstanding at beginning of year | 4,766,615            | \$ 18.56              | 4,943,800            | \$ 18.57              |                      | \$                    |
| Granted                          | 47,000               | 18.03                 | 100,000              | 18.15                 | 4,953,800            | 18.57                 |
| Exercised                        |                      |                       | (5,385)              | 18.57                 |                      |                       |

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|                                |           |          |           |          |           |          |
|--------------------------------|-----------|----------|-----------|----------|-----------|----------|
| Forfeited                      | (257,860) | 18.57    | (271,800) | 18.57    | (10,000)  | 18.57    |
| Expired                        | (91,525)  | 18.57    |           |          |           |          |
| Outstanding at the end of year | 4,464,230 | \$ 18.55 | 4,766,615 | \$ 18.56 | 4,943,800 | \$ 18.57 |

The following table summarizes information about stock options outstanding at December 31, 2005:

| Range of exercise prices | Options Outstanding                 |             |          | Options Exercisable                 |          |
|--------------------------|-------------------------------------|-------------|----------|-------------------------------------|----------|
|                          | Number of<br>options<br>outstanding | Average     | Weighted | Number of<br>options<br>exercisable | Weighted |
|                          |                                     | remaining   | average  |                                     | average  |
|                          |                                     | contractual | exercise |                                     | exercise |
|                          |                                     | life        | price    |                                     | price    |
| \$ 18.57-19.22           | 4,464,230                           | 7.5 years   | \$ 18.55 | 1,820,456                           | \$ 18.57 |

The Company applies SFAS No. 123 and related Interpretations in accounting for stock options. Compensation expense for the Company's stock option plan was based on the fair value at the grant date consistent with SFAS No. 123. Compensation expense related to the Company's stock option plan totaled \$3,500,000, \$3,489,000 and \$1,689,000 for 2005, 2004 and 2003, respectively.

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The fair value of the option grants was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

|                         | For the year ended December 31, |         |         |
|-------------------------|---------------------------------|---------|---------|
|                         | 2005                            | 2004    | 2003    |
| Expected dividend yield | 1.77%                           | 1.22%   | 1.00%   |
| Expected volatility     | 22.42%                          | 19.59%  | 15.00%  |
| Risk-free interest rate | 4.10%                           | 3.68%   | 2.40%   |
| Expected option life    | 8 years                         | 8 years | 8 years |

**(14) Income Taxes**

The current and deferred amounts of income tax expense (benefit) for the years ended December 31, 2005, 2004 and 2003 are as follows (in thousands):

|                | Years ended December 31 |         |         |
|----------------|-------------------------|---------|---------|
|                | 2005                    | 2004    | 2003    |
| Current:       |                         |         |         |
| Federal        | \$ 21,618               | 23,030  | 14,048  |
| State          | 1,403                   | 1,513   | 2,152   |
| Total current  | 23,021                  | 24,543  | 16,200  |
| Deferred:      |                         |         |         |
| Federal        | 4,917                   | (5,562) | (8,286) |
| State          | (539)                   | 293     | (890)   |
| Total deferred | 4,378                   | (5,269) | (9,176) |
|                | \$ 27,399               | 19,274  | 7,024   |

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The Bank recorded, in accumulated other comprehensive income, a deferred benefit of (\$8,598,000), (\$1,733,000) and (\$4,082,000) during the years 2005, 2004 and 2003, respectively, to reflect the tax effect of the unrealized loss on securities available for sale.

A reconciliation between the amount of reported total income tax expense and the amount computed by multiplying the applicable statutory income tax rate is as follows (in thousands):

|  | Years ended December 31 |               |              |
|--|-------------------------|---------------|--------------|
|  | 2005                    | 2004          | 2003         |
| Tax expense at statutory rate of 35%         | \$ 30,064               | 24,001        | 9,016        |
| Increase (decrease) in taxes resulting from: |                         |               |              |
| State tax, net of federal income tax benefit | 562                     | 1,174         | 820          |
| Tax-exempt income                            | (3,167)                 | (3,068)       | (1,968)      |
| Change in valuation reserve                  |                         | (1,848)       |              |
| Bank-owned life insurance                    | (1,800)                 | (1,567)       | (1,346)      |
| Other, net                                   | 1,740                   | 582           | 502          |
|  | <u>\$ 27,399</u>        | <u>19,274</u> | <u>7,024</u> |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

The net deferred tax asset is included in other assets in the consolidated statements of financial condition. The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2005 and 2004 are as follows (in thousands):

|  | <u>2005</u>       | <u>2004</u>       |
|--|-------------------|-------------------|
| Deferred tax assets:   |                   |                   |
| Allowance for loan losses  | \$ 12,752         | 13,480            |
| Post-retirement benefit  | 9,480             | 8,922             |
| Deferred compensation  | 5,240             | 5,261             |
| Intangibles  | 3,071             | 4,118             |
| Depreciation   |                   | 495               |
| SERP   | 833               | 729               |
| Deferred gain  | 67                | 133               |
| Contribution carry-forward                                       | 3,771             | 6,799             |
| Accrued bonuses  |                   | 518               |
| ESOP   | 1,042             | 622               |
| Stock compensation   | 3,560             | 2,519             |
| Unrealized loss on securities                                    | 6,196             |                   |
| State AMA  | 203               |                   |
| Other  | 398               | 295               |
|  | <u>          </u> | <u>          </u> |
| Total gross deferred tax assets                                  | 46,613            | 43,891            |
| Valuation Reserve  | 108               | 946               |
|  | <u>          </u> | <u>          </u> |
| Deferred tax liabilities:  |                   |                   |
| Unrealized gain on securities                                    | \$                | 2,402             |
| Depreciation   | 796               |                   |
| Pension expense  | 928               | 335               |
| Deferred loan costs  | 625               | 1,734             |
| Investment securities, principally due to accretion of discounts | 181               | 163               |
| Purchase accounting adjustments                                  | 5,090             | 3,567             |
| Originated mortgage servicing rights                             | 302               | 306               |
| Other  | 1                 | 76                |
|  | <u>          </u> | <u>          </u> |
| Total gross deferred tax liabilities                             | 7,923             | 8,583             |
|  | <u>          </u> | <u>          </u> |
| Net deferred tax asset   | \$ 38,582         | 34,362            |
|  | <u>          </u> | <u>          </u> |

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Equity at December 31, 2005 includes approximately \$51,800,000 for which no provision for income tax has been made. This amount represents an allocation of income to bad debt deductions for tax purposes only. Events that would result in taxation of these reserves include failure to qualify as a bank for tax purposes, distributions in complete or partial liquidation, stock redemptions and excess distributions to shareholders. At December 31, 2005 the Company had an unrecognized tax liability of \$21,160,000 with respect to this reserve.

In 2005, the valuation reserve pertaining to the charitable contributions carry-forward declined \$838,000 as a result of utilization of the related deferred tax asset. In 2004, the Company reduced the valuation reserve pertaining to the charitable contributions carry-forward \$1,855,000 as a result of projected improvement in the Company's ability to generate sufficient future taxable income to realize the deferred tax asset. This improvement in the Company's future earnings outlook was largely due to the First Sentinel acquisition. The Company maintained a \$108,000 valuation reserve against certain state deferred tax assets at December 31, 2005,

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

which are not expected to be realized based upon projected future taxable income. Management has determined that it is more likely than not that it will realize the net deferred tax asset based upon the nature and timing of the items listed above. In order to fully realize the net deferred tax asset, the Bank will need to generate future taxable income. Management has projected that the Bank will generate sufficient taxable income to utilize the net deferred tax asset; however, there can be no assurance that such levels of taxable income will be generated.

**(15) Lease Commitments**

The approximate future minimum rental commitments for all significant non-cancellable operating leases at December 31, 2005 are summarized as follows (in thousands):

|                          |           |
|--------------------------|-----------|
| Year ending December 31: |           |
| 2006                     | \$ 2,935  |
| 2007                     | 2,546     |
| 2008                     | 1,892     |
| 2009                     | 1,519     |
| 2010                     | 1,193     |
| Thereafter               | 3,239     |
|                          | <hr/>     |
|                          | \$ 13,324 |
|                          | <hr/>     |

Rental expense was \$4,296,000, \$3,107,000 and \$2,411,000 for the years ended December 31, 2005, 2004 and 2003, respectively.

**(16) Commitments, Contingencies and Concentrations of Credit Risk**

In the normal course of business, various commitments and contingent liabilities are outstanding which are not reflected in the accompanying consolidated financial statements. In the opinion of management, the consolidated financial position of the Company will not be materially affected by the outcome of such commitments or contingent liabilities.

A substantial portion of the Bank's loans are one- to four-family residential first mortgage loans secured by real estate located in New Jersey. Accordingly, the collectibility of a substantial portion of the Bank's loan portfolio and the recovery of a substantial portion of the carrying amount of other real estate owned are susceptible to changes in local real estate market conditions.



The Company has entered into employment agreements with three executives. Each of these agreements has a term of thirty-six months. The agreements renew for an additional year beginning on the first anniversary date of the agreement, and on each anniversary date thereafter, so that the remaining term is thirty-six months. In the event the executive's employment is terminated for reasons other than for cause, for retirement or for disability or following a change in control, the executive would be entitled to a lump sum payment equivalent to the greater of: the payments due for the remaining term of the employment agreement, or three times the sum of (i) the highest annual rate of base salary and (ii) the greater of (x) the average bonus paid over the last three years or (y) the cash bonus paid in the last year, as well as continuation of life, medical, dental and disability insurance coverage for three years. The agreements generally provide that following a change in control (as defined in the agreement), the executive will receive the severance payments and other benefits described above if he resigns during the one-year period following the change in control or if the executive is terminated during the remaining term of the employment agreement following the change in control. The executives would receive an aggregate of \$5,312,000 in cash

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003**

payments, as well as continuation of life, medical, dental and disability coverage, pursuant to the employment agreements upon a change of control of the Company based upon current levels of compensation.

**(17) Regulatory Capital Requirements**

FDIC regulations require banks to maintain minimum levels of regulatory capital. Under the regulations in effect at December 31, 2005 and 2004, the Bank is required to maintain (i) a minimum leverage ratio of Tier 1 capital to total adjusted assets of 4.00%, and (ii) minimum ratios of Tier 1 and total capital to risk-weighted assets of 4.00% and 8.00%, respectively.

Under its prompt corrective action regulations, the FDIC is required to take certain supervisory actions (and may take additional discretionary actions) with respect to an undercapitalized institution. Such actions could have a direct material effect on the institution's financial statements. The regulations establish a framework for the classification of savings institutions into five categories: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. Generally, an institution is considered well capitalized if it has a leverage (Tier 1) capital ratio of at least 5.00%; a Tier 1 risk-based capital ratio of at least 6.00%; and a total risk-based capital ratio of at least 10.00%.

The foregoing capital ratios are based in part on specific quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by the FDIC about capital components, risk weightings and other factors.

As of December 31, 2005 and 2004, the Bank meets all capital adequacy requirements to which it is subject. Further, the most recent FDIC notification categorized the Bank as a well-capitalized institution under the prompt corrective action regulations. There have been no conditions or events since that notification that management believes have changed the Bank's capital classification.

The following is a summary of the Bank's actual capital amounts and ratios as of December 31, 2005 and 2004, compared to the FDIC minimum capital adequacy requirements and the FDIC requirements for classification as a well-capitalized institution. The Bank's actual capital amounts and ratios are also presented in the following table (in thousands).

| <u>Actual</u> | <b>For capital</b>       | <b>To be well-capitalized</b>  |
|---------------|--------------------------|--------------------------------|
|               | <b>adequacy purposes</b> | <b>under prompt corrective</b> |

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|                          |            |       |            |       | action provisions |       |
|--------------------------|------------|-------|------------|-------|-------------------|-------|
|                          | Amount     | Ratio | Amount     | Ratio | Amount            | Ratio |
| As of December 31, 2005: |            |       |            |       |                   |       |
| Leverage (Tier 1)        | \$ 514,869 | 9.18% | \$ 224,253 | 4.00% | \$ 280,316        | 5.00% |
| Risk-based capital:      |            |       |            |       |                   |       |
| Tier 1                   | 514,869    | 13.53 | 152,254    | 4.00  | 228,382           | 6.00  |
| Total                    | 546,927    | 14.37 | 304,509    | 8.00  | 380,636           | 10.00 |
| To be well-capitalized   |            |       |            |       |                   |       |
| For capital              |            |       |            |       |                   |       |
| adequacy purposes        |            |       |            |       |                   |       |
| under prompt corrective  |            |       |            |       |                   |       |
| action provisions        |            |       |            |       |                   |       |
|                          | Amount     | Ratio | Amount     | Ratio | Amount            | Ratio |
| As of December 31, 2004: |            |       |            |       |                   |       |
| Leverage (Tier 1)        | \$ 498,977 | 8.33% | \$ 239,561 | 4.00% | \$ 299,451        | 5.00% |
| Risk-based capital:      |            |       |            |       |                   |       |
| Tier 1                   | 498,977    | 13.31 | 149,963    | 4.00  | 224,945           | 6.00  |
| Total                    | 532,865    | 14.21 | 299,926    | 8.00  | 374,908           | 10.00 |

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**PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(18) Fair Value of Financial Instruments**

Statement of Financial Accounting Standards No. 107, Disclosures about Fair Value of Financial Instruments, requires that the Company disclose estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Company's financial instruments.

**Cash and Cash Equivalents**

For cash and due from banks, federal funds sold and short-term investments, the carrying amount approximates fair value.

**Investment Securities and Securities Available for Sale**

The fair value of investment securities and securities available for sale is estimated based on bid quotations received from securities dealers, if available. If a quoted market price is not available, fair value is estimated using quoted market prices of similar instruments, adjusted for differences between the quoted instruments and the instruments being valued.

**Loans**

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction and consumer. Each loan category is further segmented into fixed and adjustable rate interest terms and into performing and nonperforming categories.

The fair value of performing loans is estimated using a combination of techniques, including discounting estimated future cash flows and quoted market prices of similar instruments, where available.

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The fair value for significant nonperforming loans is based on recent external appraisals of collateral securing such loans, adjusted for the timing of anticipated cash flows.

### **Deposits**

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits and savings deposits, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits with similar remaining maturities.

### **Borrowed Funds**

The fair value of borrowed funds is estimated by discounting future cash flows using rates available for debt with similar terms and maturities.

### **Commitments to Extend Credit and Letters of Credit**

The fair value of commitments to extend credit and letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value estimates of commitments to extend credit and standby letters of credit are deemed immaterial.

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The estimated fair values of the Company's financial instruments as of December 31, 2005 and 2004 are presented in the following table (in thousands):

|                               | <b>2005</b>     |                   | <b>2004</b>     |                   |
|-------------------------------|-----------------|-------------------|-----------------|-------------------|
|                               | <b>Carrying</b> |                   | <b>Carrying</b> |                   |
|                               | <b>value</b>    | <b>Fair value</b> | <b>value</b>    | <b>Fair value</b> |
| <b>Financial assets:</b>      |                 |                   |                 |                   |
| Cash and cash equivalents     | \$ 117,268      | 117,268           | 163,694         | 163,694           |
| Securities available for sale | 1,082,957       | 1,082,957         | 1,406,340       | 1,406,340         |
| Investment securities         | 410,914         | 407,972           | 445,633         | 450,071           |
| FHLB stock                    | 43,794          | 43,794            | 48,283          | 48,283            |
| Loans                         | 3,707,142       | 3,620,789         | 3,673,445       | 3,653,009         |
| <b>Financial liabilities:</b> |                 |                   |                 |                   |
| Deposits                      | 3,921,458       | 3,920,018         | 4,050,473       | 4,049,798         |
| Borrowed funds                | 970,108         | 948,123           | 1,116,064       | 1,148,630         |
| Subordinated debentures       | 26,444          | 26,195            | 27,113          | 26,405            |

**Limitations**

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

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The following tables are a summary of certain quarterly financial data for the years ended December 31, 2005 and 2004. Fourth quarter 2004 earnings were favorably impacted by a \$1.9 million, or \$0.03 per share, reduction of a valuation allowance pertaining to charitable contribution carry-forwards created in connection with the formation of The Provident Bank Foundation.

|   | <b>2005 Quarter Ended</b>                    |                |                     |                    |
|---|--|----------------|---------------------|--------------------|
|   | <b>March 31</b>                              | <b>June 30</b> | <b>September 30</b> | <b>December 31</b> |
|   | <b>(In thousands, except per share data)</b> |                |                     |                    |
| Interest income                                     | \$ 68,957                                    | \$ 68,826      | \$ 69,271           | \$ 69,408          |
| Interest expense                                    | 21,792                                       | 22,855         | 24,460              | 25,900             |
| Net interest income                                 | 47,165                                       | 45,971         | 44,811              | 43,508             |
| Provision for loan losses                           |  | 400            | 100                 | 100                |
| Net interest income after provision for loan losses | 47,165                                       | 45,571         | 44,711              | 43,408             |
| Non-interest income                                 | 6,170  | 7,552          | 7,820               | 7,679              |
| Non-interest expense                                | 31,377                                       | 33,228         | 30,030              | 29,543             |
| Income before income tax expense                    | 21,958                                       | 19,895         | 22,501              | 21,544             |
| Income tax expense                                  | 6,936  | 6,126          | 7,564               | 6,773              |
| Net income  | \$ 15,022                                    | \$ 13,769      | \$ 14,937           | \$ 14,771          |
| Basic earnings per share                            | 0.22   | 0.21           | 0.23                | 0.23               |
| Diluted earnings per share                          | 0.22   | 0.20           | 0.23                | 0.23               |

|                           | <b>2004 Quarter Ended</b>                    |                |                     |                    |
|---------------------------|--|----------------|---------------------|--------------------|
|                           | <b>March 31</b>                              | <b>June 30</b> | <b>September 30</b> | <b>December 31</b> |
|                           | <b>(In thousands, except per share data)</b> |                |                     |                    |
| Interest income           | \$ 46,987                                    | \$ 45,317      | \$ 66,908           | \$ 70,331          |
| Interest expense          | 12,585                                       | 12,821         | 19,978              | 21,801             |
| Net interest income       | 34,402                                       | 32,496         | 46,930              | 48,530             |
| Provision for loan losses | 600  | 1,050          | 1,050               | 900                |

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|   |           |          |           |           |
|---|-----------|----------|-----------|-----------|
| Net interest income after provision for loan losses | 33,802    | 31,446   | 45,880    | 47,630    |
| Non-interest income                                 | 7,656     | 6,716    | 8,200     | 6,579     |
| Non-interest expense                                | 26,666    | 26,077   | 34,340    | 32,251    |
| Income before income tax expense                    | 14,792    | 12,085   | 19,740    | 21,958    |
| Income tax expense                                  | 4,498     | 3,504    | 6,397     | 4,875     |
| Net income  | \$ 10,294 | \$ 8,581 | \$ 13,343 | \$ 17,083 |
| Basic Earnings per share                            | 0.19      | 0.16     | 0.19      | 0.25      |
| Diluted Earnings per share                          | 0.19      | 0.16     | 0.19      | 0.24      |



**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003****(20) Earnings Per Share**

The following is a reconciliation of the outstanding shares used in the basic and diluted earnings per share computations.

| (Dollars in thousands, except per share data)      | For the Year Ended December 31, |            |            |
|--|---------------------------------|------------|------------|
|  | 2005                            | 2004       | 2003       |
| Net income   | \$ 58,499                       | \$ 49,301  | \$ 17,755  |
| Basic weighted average common shares outstanding   | 66,083,173                      | 61,576,544 | 57,835,726 |
| Plus:  |                                 |            |            |
| Dilutive DDFP shares                               | 751,869                         | 343,498    |            |
| Dilutive stock options                             | 1,495                           | 12,131     | 129,914    |
| Diluted weighted average common shares outstanding | 66,836,536                      | 61,932,173 | 57,965,640 |
| Earnings per share:                                |                                 |            |            |
| Basic  | \$ 0.89                         | \$ 0.80    | \$ 0.31    |
| Diluted  | \$ 0.88                         | \$ 0.80    | \$ 0.31    |

Basic and diluted earnings per share for the year ended December 31, 2003 includes the result of operations from January 15, 2003, the date the Company completed its Plan of Conversion. Anti-dilutive stock options and awards totaling 5,109,175 shares at December 31, 2005, were excluded from the earnings per share calculations.

**(21) Parent-only Financial Information**

The condensed financial statements of Provident Financial Services, Inc. (parent company only) are presented below:

**PROVIDENT FINANCIAL SERVICES, INC.**

## Condensed Statements of Financial Condition

(Dollars in Thousands)

|  | December 31,<br>2005 | December 31,<br>2004 |
|--|----------------------|----------------------|
| <b>ASSETS</b>                                |                      |                      |
| Cash and due from banks                      | \$ 7,383             | \$ 40,755            |
| Short-term investments                       | 8,000                | 25,300               |
| Total cash and cash equivalents              | 15,383               | 66,055               |
| Securities available for sale, at fair value | 33,232               | 35,843               |
| Investment in Subsidiaries                   | 939,584              | 942,272              |
| Due from Subsidiary SAP                      | 37,168               | 42,331               |
| ESOP Loan                                    | 75,840               | 77,498               |
| Accrued interest receivable                  | 28                   | 29                   |
| Other assets                                 | 1,789                | 753                  |
| Total Assets                                 | \$ 1,103,024         | \$ 1,164,781         |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                      |                      |
| Subordinated debentures                      | 26,444               | 27,113               |
| Other liabilities                            | 285                  | 892                  |
| Total stockholders equity                    | 1,076,295            | 1,136,776            |
| Total Liabilities and Stockholders Equity    | \$ 1,103,024         | \$ 1,164,781         |

**Table of Contents****PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY****Notes to Consolidated Financial Statements (Continued)****December 31, 2005, 2004 and 2003****PROVIDENT FINANCIAL SERVICES, INC.****Condensed Statements of Income****(Dollars in Thousands)**

|   | <b>Year Ended<br/>December 31,<br/>2005</b> | <b>Year Ended<br/>December 31,<br/>2004</b> | <b>January 15 to<br/>December 31,<br/>2003</b> |
|---|---|---|--|
| Income:   |   |   |  |
| Dividends from Subsidiary   | \$ 59,960                                   | \$ 239,189                                  | \$   |
| Interest income   | 3,100                                       | 3,633                                       | 2,484  |
| Investment income   | 2,178                                       | 3,022                                       | 2,917  |
| Other income  |   | 12  |  |
| <b>Total income</b>   | <b>65,238</b>                               | <b>245,856</b>                              | <b>5,401</b>                                   |
| Interest expense  | 2,144                                       | 907   |  |
| Non-interest expense  | 857   | 1,536                                       | 28,410   |
| <b>Total expense</b>  | <b>3,001</b>                                | <b>2,443</b>                                | <b>28,410</b>                                  |
| Income (loss) before income tax expense   | 62,237                                      | 243,413                                     | (23,009)                                       |
| Income tax expense  | 95  | 164   | 89   |
| Income (loss) before (Dividends in excess of earnings) Equity in undistributed net income of subsidiary | 62,142                                      | 243,249                                     | (23,098)                                       |
| (Dividends in excess of earnings) Equity in undistributed net income of subsidiary                      | (3,643)                                     | (193,948)                                   | 41,842   |
| <b>Net income</b>   | <b>\$ 58,499</b>                            | <b>\$ 49,301</b>                            | <b>\$ 18,744</b>                               |

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### PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

#### Notes to Consolidated Financial Statements (Continued)

December 31, 2005, 2004 and 2003

### PROVIDENT FINANCIAL SERVICES, INC.

#### Condensed Statements of Cash Flows

(Dollars in Thousands)

|   | Year Ended<br>December 31,<br>2005 | Year Ended<br>December 31,<br>2004 | January 15 to<br>December 31,<br>2003 |
|---|------------------------------------|------------------------------------|---------------------------------------|
| Cash flows from operating activities:   |                                    |                                    |                                       |
| Net income  | \$ 58,499                          | \$ 49,301                          | \$ 18,744                             |
| Adjustments to reconcile net income to  |                                    |                                    |                                       |
| Dividends in excess of earnings (Equity in undistributed net income of subsidiary)          | 3,643                              | 193,948                            | (41,842)                              |
| Cash contributed to The Provident Bank Foundation   |                                    |                                    | 24,000                                |
| ESOP allocation   | 2,889                              | 3,026                              | 2,736                                 |
| SAP allocation  | 5,095                              | 5,197                              | 1,918                                 |
| Stock option allocation   | 3,500                              | 3,489                              | 1,689                                 |
| Gain on sales of securities available for sale  | (192)                              | (743)                              |                                       |
| Decrease in Due from Subsidiary - SAP   | 5,163                              | 5,002                              |                                       |
| Increase in other assets  | (11,970)                           | (519)                              | (6,606)                               |
| (Decrease) increase in other liabilities  | (1,276)                            | (6,369)                            | 1,886                                 |
| Net cash provided by operating activities   | 65,351                             | 252,332                            | 2,525                                 |
| Cash flows from investing activities:   |                                    |                                    |                                       |
| Purchases of available for sale securities  | (1,711)                            | (109,226)                          | (376,616)                             |
| Proceeds from sales of available for sale securities  | 1,921                              | 71,584                             | 29,257                                |
| Proceeds from maturities and paydowns of securities available for sale                      |                                    | 103,891                            | 243,903                               |
| Net decrease (increase) in ESOP loan  | 1,658                              | 1,492                              | (78,990)                              |
| Cash consideration paid to acquire First Sentinel net of cash and cash equivalents received |                                    | (239,092)                          |                                       |
| Investment in subsidiary  |                                    |                                    | (304,366)                             |
| Net cash provided by (used in) investing activities   | 1,868                              | (171,351)                          | (486,812)                             |
| Cash flows from financing activities:   |                                    |                                    |                                       |
| Proceeds from sale of stock, net  |                                    |                                    | 567,214                               |
| Purchases of treasury stock   | (96,303)                           | (70,909)                           |                                       |
| Purchases of SAP shares   |                                    | (3,565)                            |                                       |
| Stock option exercises  |                                    | 99                                 |                                       |
| Cash dividends paid   | (21,588)                           | (14,873)                           | (8,605)                               |

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|  |           |           |           |
|--|-----------|-----------|-----------|
| Net cash (used in) provided by financing activities  | (117,891) | (89,248)  | 558,609   |
| Net (decrease) increase in cash and cash equivalents | (50,672)  | (8,267)   | 74,322    |
| Cash and cash equivalents at beginning of period     | 66,055    | 74,322    |           |
| Cash and cash equivalents at end of period           | \$ 15,383 | \$ 66,055 | \$ 74,322 |

See accompanying notes to consolidated financial statements.

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### **Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A. Controls and Procedures**

#### ***Evaluation of Disclosure Controls and Procedures***

Paul M. Pantozzi, the Company's Chairman and Chief Executive Officer, and Linda A. Niro, the Company's Senior Vice President and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended) as of December 31, 2005. Based upon their evaluation, they each found that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports that the Company files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required and that such information is accumulated and communicated to the Company's management as appropriate to allow timely decisions regarding required disclosures.

#### ***Management's Report on Internal Control Over Financial Reporting***

The management of Provident Financial Services, Inc. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system is a process designed to provide reasonable assurance to the company's management and board of directors regarding the preparation and fair presentation of published financial statements.

The Company's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on our financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2005. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control-Integrated Framework*. Based on the assessment management believes that, as of December 31, 2005, the Company's internal control over financial reporting is effective based on those criteria.

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The Company's independent registered public accounting firm that audited the consolidated financial statements has issued an audit report on our assessment of, and the effectiveness of, the Company's internal control over financial reporting as of December 31, 2005. This report appears on page 59.

### **Item 9B. Other Information**

None.

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**PART III**

**Item 10. Directors and Executive Officers of the Registrant**

Information regarding director nominees, incumbent directors, executive officers, the Audit Committee of the board of directors, Audit Committee financial experts and procedures by which stockholders may recommend director nominees required by this item is set forth under Proposal I Election of Provident Directors under the captions Directors and Executive Officers, Corporate Governance Audit Committee, and Corporate Governance Procedures for the Nomination of Directors by Stockholders in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

Information regarding compliance with Section 16(a) of the Securities Exchange Act of 1934 is set forth under Proposal I Election of Provident Directors under the caption Ownership Reports by Officers and Directors in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

Provident has adopted a Code of Business Conduct and Ethics that is applicable to all directors, officers and employees of Provident and The Provident Bank, including the principal executive officer, principal financial officer, principal accounting officer, and all persons performing similar functions. The Code of Business Conduct and Ethics is posted on the Governance Documents section of the Investor Relations page on The Provident Bank's website at [www.providentnj.com](http://www.providentnj.com). Amendments to and waivers from the Code of Business Conduct and Ethics will also be disclosed on The Provident Bank website.

**Item 11. Executive Compensation**

The information required by this item is set forth under Proposal I Election of Provident Directors under the caption Compensation of Directors and Executive Officers, excluding the information set forth under the captions Compensation Committee Report on Executive Compensation and Stock Performance Graph, in the Proxy Statement for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this item regarding security ownership of certain beneficial owners and management is set forth under General Information under the caption Security Ownership of Certain Beneficial Owners and Management in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated here by reference.

The information regarding Provident's compensation plans under which equity securities of Provident are authorized for issuance as of December 31, 2005 is included under Proposal I Election of Provident Directors under the caption Compensation of Directors and Executive Officers Equity Compensation Plans in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

**Item 13. Certain Relationships and Related Transactions**



The information required by this item is set forth under Proposal I Election of Provident Directors under the caption Transactions With Certain Related Persons in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

**Item 14. Principal Accountant Fees and Services**

The information required by this item is set forth under Proposal II Ratification of the Appointment of Independent Auditors in the Proxy Statement filed for the Annual Meeting of Stockholders to be held on April 26, 2006 and is incorporated herein by reference.

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**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

The exhibits and financial statement schedules filed as a part of this Form 10-K are as follows:

*(a)(1) Financial Statements*

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting

Consolidated Statements of Financial Condition, December 31, 2005 and 2004

Consolidated Statements of Income, Years Ended December 31, 2005, 2004 and 2003

Consolidated Statements of Changes in Stockholders' Equity, Years Ended December 31, 2005, 2004 and 2003

Consolidated Statements of Cash Flows, Years Ended December 31, 2005, 2004 and 2003

Notes to Consolidated Financial Statements.

*(a)(2) Financial Statement Schedules*

No financial statement schedules are filed because the required information is not applicable or is included in the consolidated financial statements or related notes.

*(a)(3) Exhibits*

- 3.1 Certificate of Incorporation of Provident Financial Services, Inc. \*
- 3.2 Amended and Restated Bylaws of Provident Financial Services, Inc. \*\*
- 4.1 Form of Common Stock Certificate of Provident Financial Services, Inc. \*
- 10.1 Form of Employment Agreement between Provident Financial Services, Inc. and certain executive officers. \*
- 10.2 Form of Change in Control Agreement between Provident Financial Services, Inc. and certain executive officers. \*

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|       |   |
|-------|---|
| 10.3  | Amended and Restated Employee Savings Incentive Plan, as amended. **  |
| 10.4  | Employee Stock Ownership Plan * and Amendment No. 1 to the Employee Stock Ownership Plan. **                                      |
| 10.5  | Amended and Restated Supplemental Executive Retirement Plan. **   |
| 10.6  | Amended and Restated Supplemental Executive Savings Plan, as amended. **  |
| 10.7  | Retirement Plan for the Board of Directors of The Provident Bank, as amended. *   |
| 10.8  | Amendment No. 1 and Amendment No. 2 to The Provident Bank Amended and Restated Board of Directors Voluntary Fee Deferral Plan. ** |
| 10.9  | Voluntary Bonus Deferral Plan, as amended. *  |
| 10.10 | Provident Financial Services, Inc. Board of Directors Voluntary Fee Deferral Plan, as amended. **                                 |
| 10.11 | First Savings Bank Directors Deferred Fee Plan, as amended. ***   |
| 10.12 | The Provident Bank 2005 Board of Directors Voluntary Fee Deferral Plan. ****  |

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|       |   |
|-------|---|
| 10.13 | The Provident Bank Non-Qualified Supplemental Employee Stock Ownership Plan. ****   |
| 10.14 | Provident Financial Services, Inc. 2003 Stock Option Plan. *****  |
| 10.15 | Provident Financial Services, Inc. 2003 Stock Award Plan. *****   |
| 21    | Subsidiaries of the Registrant.   |
| 23.   | Consent of KPMG LLP.  |
| 31.1  | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                             |
| 31.2  | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                             |
| 32    | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

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|       |  |
|-------|--|
| *     | Filed as exhibits to the Company's Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange Commission (Registration No. 333-98241).           |
| **    | Filed as exhibits to the Company's June 30, 2004 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (File No. 001-31566).                                 |
| ***   | Filed as exhibit to the Company's September 30, 2004 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission (File No. 001-31566).                             |
| ****  | Filed as exhibits to the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 29, 2004 (File No. 001-31566).                             |
| ***** | Filed as exhibits to the Company's Proxy Statement for the 2003 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on June 4, 2003 (File No. 001-31566). |

(b) The exhibits listed under (a)(3) above are filed herewith.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**PROVIDENT FINANCIAL SERVICES, INC.**

Date: March 16, 2006

By: /s/ PAUL M. PANTOZZI

**Paul M. Pantozzi**  
**Chairman and Chief Executive Officer**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

By: /s/ PAUL M. PANTOZZI

**Paul M. Pantozzi, Chairman and**  
**Chief Executive Officer**  
**(Principal Executive Officer)**

Date: March 16, 2006

By: /s/ THOMAS M. LYONS

**Thomas M. Lyons**  
**First Vice President and Chief Accounting**  
**Officer of The Provident Bank**  
**(Principal Accounting Officer)**

Date: March 16, 2006

By: /s/ GEOFFREY M. CONNOR

**Geoffrey M. Connor, Director**

Date: March 16, 2006

By: /s/ J. MARTIN COMEY

**J. Martin Comey, Director**

Date: March 16, 2006

By: /s/ LINDA A. NIRO

**Linda A. Niro, Senior Vice President and**  
**Chief Financial Officer**  
**(Principal Financial Officer)**

Date: March 16, 2006

By: /s/ THOMAS W. BERRY

**Thomas W. Berry, Director**

Date: March 16, 2006

By: /s/ JOHN G. COLLINS

**John G. Collins, Director**

Date: March 16, 2006

By: /s/ FRANK L. FEKETE

**Frank L. Fekete, Director**

Date: March 16, 2006

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By:                     /s/ CARLOS HERNANDEZ                    

**Carlos Hernandez, Director**

Date: March 16, 2006

By:                     /s/ WILLIAM T. JACKSON                    

**William T. Jackson, Director**

Date: March 16, 2006

By:                     /s/ DAVID LEFF                    

**David Leff, Director**

Date: March 16, 2006

By:                     /s/ CHRISTOPHER MARTIN                    

**Christopher Martin, Director**

Date: March 16, 2006

By:                     /s/ ARTHUR MCCONNELL                    

**Arthur McConnell, Director**

Date: March 16, 2006

By:                     /s/ JOHN P. MULKERIN                    

**John P. Mulkerin, Director**

Date: March 16, 2006

By: /s/ THOMAS E. SHEENAN

**Thomas E. Sheenan, Director**

Date: March 16, 2006

**Jeffries Shein, Director**

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**EXHIBIT INDEX**

|       |   |
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**SEC AND NYSE CERTIFICATIONS**

The certifications by the Chief Executive Officer and Chief Financial Officer of Provident Financial Services, Inc. (the Company ) required under Section 302 of the Sarbanes-Oxley Act of 2002 have been filed as exhibits to the Company s 2005 Annual Report on Form 10-K. In addition, the Chief Executive Officer of the Company made an unqualified certification to the New York Stock Exchange ( NYSE ) regarding the Company s compliance with the NYSE corporate governance listing standards in 2005.