UNITED SECURITY BANCSHARES
Form 10-Q
November 15, 2010

SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, D.C. 20549

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2010.
"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

Commission file number: 000-32987
UNITED SECURITY BANCSHARES
(Exact name of registrant as specified in its charter)

| CALIFORNIA | $91-2112732$ |
| :---: | :---: |
| (State or other jurisdiction of |  |
| incorporation or organization) | (I.R.S. Employer |
| Identification No.) |  |
| 2126 Inyo Street, Fresno, California |  |
| (Address of principal executive offices) | 93721 |
| Registrants telephone number, including area code | (559) 248-4943 |

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes" No x
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days.
Yes x No *
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No x

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Large accelerated filer " Accelerated filer " Non-accelerated filer x Small reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes " No x Aggregate market value of the Common Stock held by non-affiliates as of the last business day of the registrant's most recently completed second fiscal quarter - June 30, 2010: \$32,434,746

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

## Common Stock, no par value

(Title of Class)
Shares outstanding as of October 31, 2010: 12,875,089

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## PART I. Financial Information

United Security Bancshares and Subsidiaries
Consolidated Balance Sheets - (unaudited)
September 30, 2010 and December 31, 2009

| (in thousands except shares) | $\text { Sept } 30 \text {, }$$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 14,031 | \$ | 15,006 |
| Cash and due from FRB |  | 89,512 |  | 2,638 |
| Federal funds sold |  | 780 |  | 11,585 |
| Cash and cash equivalents |  | 104,323 |  | 29,229 |
| Interest-bearing deposits in other banks |  | 1,390 |  | 3,313 |
| Investment securities available for sale (at fair value) |  | 56,638 |  | 71,411 |
| Loans and leases |  | 472,208 |  | 508,573 |
| Unearned fees |  | (614) |  | (865) |
| Allowance for credit losses |  | $(12,975)$ |  | $(15,016)$ |
| Net loans |  | 458,619 |  | 492,692 |
| Accrued interest receivable |  | 2,164 |  | 2,497 |
| Premises and equipment - net |  | 12,625 |  | 13,296 |
| Other real estate owned |  | 34,254 |  | 36,217 |
| Intangible assets |  | 1,383 |  | 2,034 |
| Goodwill |  | 5,977 |  | 7,391 |
| Cash surrender value of life insurance |  | 15,362 |  | 14,972 |
| Investment in limited partnership |  | 1,956 |  | 2,274 |
| Deferred income taxes - net |  | 6,358 |  | 7,534 |
| Other assets |  | 9,118 |  | 9,708 |
| Total assets | \$ | 710,167 | \$ | 692,568 |
|  |  |  |  |  |
| Liabilities \& Shareholders' Equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest bearing | \$ | 135,296 | \$ | 139,724 |
| Interest bearing |  | 451,672 |  | 421,936 |
| Total deposits |  | 586,968 |  | 561,660 |
|  |  |  |  |  |
| Other borrowings |  | 32,000 |  | 40,000 |
| Accrued interest payable |  | 212 |  | 376 |
| Accounts payable and other liabilities |  | 2,275 |  | 3,995 |
| Junior subordinated debentures (at fair value) |  | 10,058 |  | 10,716 |
| Total liabilities |  | 631,513 |  | 616,747 |
|  |  |  |  |  |
| Shareholders' Equity |  |  |  |  |
| Common stock, no par value 20,000,000 shares authorized, 12,875,097 and |  |  |  |  |
| 12,496,499 issued and outstanding, in 2010 and 2009, respectively |  | 39,375 |  | 37,575 |
| Retained earnings |  | 40,097 |  | 40,499 |
| Accumulated other comprehensive loss |  | (818) |  | $(2,253)$ |
| Total shareholders' equity |  | 78,654 |  | 75,821 |

Total liabilities and shareholders' equity
\$ 710,167 \$
692,568

See notes to consolidated financial statements

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United Security Bancshares and Subsidiaries
Consolidated Statements of Operations and Comprehensive Income
(Unaudited)


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| OREO expense |  | 197 |  | 307 |  | 964 |  | 1,150 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  | 704 |  | 1,384 |  | 1,804 |  | 2,656 |
| Total noninterest expense |  | 6,580 |  | 6,850 |  | 20,953 |  | 21,613 |
| Income (Loss) Before Taxes on Income |  | 485 |  | 893 |  | 2,492 |  | $(5,667)$ |
| Provision for Taxes on Income |  | 74 |  | 200 |  | 1,124 |  | $(1,555)$ |
| Net Income (Loss) | \$ | 411 | \$ | 693 | \$ | 1,368 | \$ | $(4,112)$ |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |
| Unrealized gain on available for sale securities, and past service costs of employee benefit plans - net of income tax expense of $\$ 193, \$ 1,331, \$ 957$ and $\$ 757$ |  | 290 |  | 1,196 |  | 1,435 |  | 1,135 |
| Comprehensive Income (Loss) | \$ | 701 | \$ | 2,689 | \$ | 2,803 | \$ | $(2,977)$ |
| Net Income (Loss) per common share |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.03 | \$ | 0.05 | \$ | 0.11 | \$ | (0.32) |
| Diluted | \$ | 0.03 | \$ | 0.05 | \$ | 0.11 | \$ | (0.32) |
| Shares on which net income per common shares were based |  |  |  |  |  |  |  |  |
| Basic |  | 12,875,097 |  | 12,875,097 |  | 12,875,097 |  | 12,875,097 |
| Diluted |  | 12,875,097 |  | 12,875,097 |  | 12,875,097 |  | 12,875,097 |

See notes to consolidated financial statements

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United Security Bancshares and Subsidiaries
Consolidated Statements of Changes in Shareholders' Equity (unaudited)

| (In thousands except shares) | Common stock Number of Shares | Common stock <br> Amount |  | Retained Earnings |  | Accumulated Other Comprehensive Income (Loss) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance January 1, 2009 | 12,010,372 | \$ | 34,811 | \$ | 47,722 | \$ | $(2,923)$ | \$ | 79,610 |
| Net changes in unrealized loss on available for sale securities (net of income tax expense of \$758) |  |  |  |  |  |  | 1,136 |  | 1,136 |
| Dividends on common stock (cash-in-lieu) |  |  |  |  | (6) |  |  |  | (6) |
| Repurchase and cancellation of common shares | (488) |  | (4) |  |  |  |  |  | (4) |
| Common stock dividends | 362,913 |  | 2,106 |  | $(2,106)$ |  |  |  | 0 |
| Other |  |  | 35 |  |  |  |  |  | 35 |
| Stock-based compensation expense |  |  | 39 |  |  |  |  |  | 39 |
| Net Income |  |  |  |  | $(4,112)$ |  |  |  | $(4,112)$ |
| Balance September 30, 2009 | 12,372,797 |  | 36,987 |  | 41,498 |  | $(1,787)$ |  | 76,698 |
| Net changes in unrealized loss on available for sale securities (net of income tax benefit of \$201) |  |  |  |  |  |  | (301) |  | (301) |
| Net changes in unrecognized past service Cost on employee benefit plans (net of income tax benefit of $\$ 115$ ) |  |  |  |  |  |  | (165) |  | (165) |
| Common stock dividends | 123,702 |  | 574 |  | (574) |  |  |  | 0 |
| Stock-based compensation expense |  |  | 14 |  |  |  |  |  | 14 |
| Net Income |  |  |  |  | (425) |  |  |  | (425) |
| Balance December 31, 2009 | 12,496,499 |  | 37,575 |  | 40,499 |  | $(2,253)$ |  | 75,821 |
| Net changes in unrealized loss on available for sale securities (net of income tax expense of \$958) |  |  |  |  |  |  | 1,437 |  | 1,437 |
| Net changes in unrecognized past service Cost on employee benefit plans (net of income tax benefit of $\$ 1$ ) |  |  |  |  |  |  | (2) |  | (2) |
| Common stock dividends | 378,598 |  | 1,770 |  | $(1,770)$ |  |  |  | 0 |
| Stock-based compensation expense |  |  | 30 |  |  |  |  |  | 30 |
| Net Income |  |  |  |  | 1,368 |  |  |  | 1,368 |
| Balance September 30, 2010 | 12,875,097 | \$ | 39,375 | \$ | 40,097 | \$ | (818) | \$ | 78,654 |

See notes to consolidated financial statements
United Security Bancshares and Subsidiaries
Consolidated Statements of Cash Flows (unaudited)

| (In thousands) | Nine Months Ended September 30, 20102009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net (loss) income | \$ | 1,368 | \$ | $(4,112)$ |
| Adjustments to reconcile net income: to cash provided by operating activities: |  |  |  |  |
| Provision for credit losses |  | 3,376 |  | 8,593 |
| Depreciation and amortization |  | 1,693 |  | 1,834 |
| Accretion of investment securities |  | (6) |  | (55) |
| Decrease (increase) in accrued interest receivable |  | 333 |  | (103) |
| Decrease in accrued interest payable |  | (163) |  | (136) |
| Decrease in unearned fees |  | (250) |  | (341) |
| Decrease in income taxes payable |  | $(1,569)$ |  | $(1,967)$ |
| Stock-based compensation expense |  | 31 |  | 40 |
| (Increase) decrease in accounts payable and accrued liabilities |  | (83) |  | 393 |
| (Loss) gain on sale of other real estate owned |  | (97) |  | 756 |
| Gain on sale of investment securities |  | (69) |  | 0 |
| Impairment loss on other real estate owned |  | 1,709 |  | 866 |
| Impairment loss on core deposit intangible |  | 57 |  | 57 |
| Impairment loss on investment securities |  | 1,088 |  | 720 |
| Increase in surrender value of life insurance |  | (390) |  | (381) |
| Impairment loss on goodwill |  | 1,414 |  | 3,026 |
| Gain on proceeds from life insurance |  | (174) |  | 0 |
| Gain on fair value option of financial liabilities |  | (845) |  | (290) |
| Loss on tax credit limited partnership interest |  | 318 |  | 321 |
| Deferred income taxes |  | 219 |  | 0 |
| Net decrease in other assets |  | 93 |  | 1,493 |
| Net cash provided by operating activities |  | 8,053 |  | 10,714 |
|  |  |  |  |  |
| Cash Flows From Investing Activities: |  |  |  |  |
| Net decrease in interest-bearing deposits with banks |  | 1,923 |  | 17,905 |
| Redemption (Purchase) of correspondent bank stock |  | 307 |  | (3) |
| Purchases of available-for-sale securities |  | $(10,160)$ |  | $(1,500)$ |
| Maturities and calls of available-for-sale securities |  | 11,656 |  | 14,704 |
| Proceeds from sales of available-for-sale securities |  | 14,701 |  | 0 |
| Proceeds from sale of investment in title company |  | 0 |  | 99 |
| Net redemption from limited partnerships |  | (42) |  | 32 |
| Proceeds from life insurance settlement |  | 1,020 |  | 0 |
| Net decrease (increase) in loans |  | 24,811 |  | $(11,440)$ |
| Net proceeds from settlement of other real estate owned |  | 5,871 |  | 9,575 |
| Capital expenditures for premises and equipment |  | (428) |  | (156) |
| Net cash provided by investing activities |  | 49,659 |  | 29,216 |
|  |  |  |  |  |
| Cash Flows From Financing Activities: |  |  |  |  |
| Net increase in demand deposits and savings accounts |  | 39,386 |  | 20,418 |
| Net (decrease) increase in certificates of deposit |  | $(14,079)$ |  | 43,165 |
| Net decrease in federal funds purchased |  | 0 |  | $(52,185)$ |


| Decrease in other borrowings | $(8,000)$ | $(48,500)$ |
| :--- | ---: | ---: |
| Proceeds from note payable | 75 | 0 |
| Repurchase and retirement of common stock | 0 | 31 |
| Payment of dividends on common stock | 0 | $(11)$ |
| Net cash provided (used in) by financing activities | 17,382 | $(37,082)$ |
|  |  |  |
| Net increase in cash and cash equivalents | 75,094 | 2,848 |
| Cash and cash equivalents at beginning of period | 29,229 | 19,426 |
| Cash and cash equivalents at end of period | $\$$ | 104,323 |

See notes to consolidated financial statements

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United Security Bancshares and Subsidiaries - Notes to Consolidated Financial Statements - (Unaudited)

## 1. Organization and Summary of Significant Accounting and Reporting Policies

The consolidated financial statements include the accounts of United Security Bancshares, and its wholly owned subsidiary United Security Bank (the "Bank") and two bank subsidiaries, USB Investment Trust (the "REIT") and United Security Emerging Capital Fund, (collectively the "Company" or "USB"). Intercompany accounts and transactions have been eliminated in consolidation.

These unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information on a basis consistent with the accounting policies reflected in the audited financial statements of the Company included in its 2009 Annual Report on Form 10-K. These interim financial statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of a normal recurring, nature) considered necessary for a fair presentation have been included. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for any other interim period or for the year as a whole.

Certain reclassifications have been made to the 2009 financial statements to conform to the classifications used in 2010.

New Accounting Standards:
In June 2009, the FASB revised ACS Topic 860 "Transfers and Servicing" to amend existing guidance by eliminating the concept of a qualifying special-purpose entity (QSPE), creating more stringent conditions for reporting a transfer of a portion of a financial asset as a sale, clarifying other sale-accounting criteria and changing the initial measurement of a transferor's interest in transferred financial assets. The new guidance is effective as of the beginning of a company's first fiscal year that begins after November 15, 2009 and for subsequent interim and annual periods. The adoption of this standard as of January 1, 2010 did not have a material impact on the Company's consolidated financial condition or results of operations.

In January 2010, the FASB issued ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820)—Improving Disclosures about Fair Value Measurements. FASB ASU No. 2010-06 requires (i) fair value disclosures by each class of assets and liabilities (generally a subset within a line item as presented in the statement of financial position) rather than major category, (ii) for items measured at fair value on a recurring basis, the amounts of significant transfers between Levels 1 and 2, and transfers into and out of Level 3, and the reasons for those transfers, including separate discussion related to the transfers into each level apart from transfers out of each level, and (iii) gross presentation of the amounts of purchases, sales, issuances, and settlements in the Level 3 recurring measurement reconciliation. Additionally, the ASU clarifies that a description of the valuation techniques(s) and inputs used to measure fair values is required for both recurring and nonrecurring fair value measurements. Also, if a valuation technique has changed, entities should disclose that change and the reason for the change. Disclosures other than the gross presentation changes in the Level 3 reconciliation are effective for the first reporting period beginning after December 15, 2009. The requirement to present the Level 3 activity of purchases, sales, issuances, and settlements on a gross basis will be effective for fiscal years beginning after December 15, 2010. This update became effective for the Company in the quarter beginning January 1, 2010, except that the disclosure on the roll forward activities for Level 3 fair value measurements will become effective with the reporting period beginning January 1 , 2011. Other than requiring additional disclosures, adoption of this new guidance did not have a material impact on the Company's financial statements.

New authoritative accounting guidance under ASC Topic 310, "Receivables," (ASC Topic 310 "Receivables") amended prior guidance to provide a greater level of disaggregated information about the credit quality of loans and leases and
the Allowance for Loan and Lease Losses (the "Allowance"). The new authoritative guidance also requires additional disclosures related to credit quality indicators, past due information, and information related to loans modified in a troubled debt restructuring. The provisions of the new authoritative guidance under ASC Topic 310 will be effective in the reporting period ending December 31, 2010. The new authoritative guidance amends only the disclosure requirements for loans and leases and the Allowance; the adoption will have no impact on the Company's consolidated statements of operations and comprehensive income.

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## 2. Investment Securities Available for Sale and Other Investments

Following is a comparison of the amortized cost and fair value of securities available-for-sale, as of September 30, 2010 and December 31, 2009:

| (In thousands) | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value (Carrying Amount) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2010: |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 33,974 | \$ | 1,516 | \$ | (1) | \$ | 35,489 |
| U.S. Government agency CMO's |  | 8,797 |  | 696 |  | (13) |  | 9,480 |
| Residential mortgage obligations |  | 12,282 |  | 0 |  | $(2,994)$ |  | 9,288 |
| Obligations of state and |  |  |  |  |  |  |  |  |
| Political subdivisions |  | 1,251 |  | 41 |  | 0 |  | 1,292 |
| Other investment securities |  | 1,089 |  | 0 |  | 0 |  | 1,089 |
|  | \$ | 57,393 | \$ | 2,253 | \$ | $(3,008)$ | \$ | 56,638 |
| December 31, 2009: |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 35,119 | \$ | 1,469 | \$ | (2) | \$ | 36,586 |
| U.S. Government agency CMO's |  | 14,954 |  | 376 |  | (10) |  | 15,320 |
| Residential mortgage obligations |  | 14,273 |  | 0 |  | $(4,559)$ |  | 9,714 |
| Obligations of state and |  |  |  |  |  |  |  |  |
| Political subdivisions |  | 1,252 |  | 33 |  | 0 |  | 1,285 |
| Other investment securities |  | 9,004 |  | 0 |  | (498) |  | 8,506 |
|  | \$ | 74,602 | \$ | 1,878 | \$ | $(5,069)$ | \$ | 71,411 |

Other investment securities at September 30, 2010 consist of a money-market mutual fund totaling $\$ 1.1$ million. Included in other investment securities at December 31, 2009, is a short-term government securities mutual fund totaling $\$ 7.5$ million, and an overnight money-market mutual fund totaling $\$ 1.0$ million. The short-term government securities mutual fund invests in debt securities issued or guaranteed by the U.S. Government, its agencies or instrumentalities, with a maximum duration equal to that of a 3 -year U.S. Treasury Note.

The amortized cost and fair value of securities available for sale at September 30, 2010, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties. Contractual maturities on collateralized mortgage obligations cannot be anticipated due to allowed paydowns.

|  | September 30, 2010 |  |  |
| :--- | :---: | :---: | :---: |
| Amortized | Fair Value |  |  |
| (In thousands) | Cost | (Carrying Amount) |  |
| Due in one year or less | $\$$ | 9,625 | $\$$ |

There were realized gains of $\$ 518,000$ and realized losses of $\$ 449,000$ on sales of available-for-sale securities during the nine months ended September 30, 2010. There were no realized gains or realized losses on sales of available-for-sale securities during the quarter ended September 30, 2010. There were no realized gains or losses on

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sales of available-for-sale securities during the nine months ended September 30, 2009. There were other-than-temporary impairment losses on certain of the Company's residential mortgage obligations (private label collateralized mortgage obligations) totaling $\$ 1.1$ million and $\$ 720,000$ for the nine months ended September 30, 2010 and 2009, respectively.

Securities that have been temporarily impaired less than 12 months at September 30, 2010 are comprised of one U.S. government agency security with a weighted average life of 3.3 years and two collateralized mortgage obligations with a weighted average life of 0.5 years. As of September 30, 2010, there were three residential mortgage obligations with a total weighted average life of 3.3 years and one collateralized mortgage obligation with a weighted average life of 0.7 years that have been temporarily impaired for twelve months or more.

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The following summarizes the total of temporarily impaired and other-than-temporarily impaired investment securities at September 30, 2010 (see discussion below for other than temporarily impaired securities included here):

| (In thousands) | Less than Fair Value (Carrying Amount) |  | 2 Months <br> Unrealized <br> Losses |  | 12 Mon <br> Fair Value (Carrying Amount) |  | ore Total |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unrealized Losses | Fair Value (Carrying Amount) |  | Unrealized Losses |  |
| U.S. Government agencies | \$ | 136 |  |  | \$ | (1) | \$ | 0 | \$ | 0 | \$ | 136 | \$ | (1) |
| U.S. Government agency |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CMO's |  | 204 |  | (7) |  | 311 |  | (6) |  | 515 |  | (13) |
| Residential mortgage obligations |  | 0 |  | 0 |  | 9,288 |  | $(2,994)$ |  | 9,288 |  | $(2,994)$ |
| Obligations of state and political subdivisions |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other investment securities |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Total impaired securities | \$ | 340 | \$ | (8) | \$ | 9,599 | \$ | $(3,000)$ | \$ | 9,939 | \$ | $(3,008)$ |

Securities that have been temporarily impaired less than 12 months at September 30, 2009 are comprised of two U.S. government agency securities with a total weighted average life of 0.9 years and one collateralized mortgage obligation with a weighted average life of 2.5 years. As of September 30, 2009, there were three residential mortgage obligations and one other investment security with a total weighted average life of 1.4 years that have been temporarily impaired for twelve months or more.

The following summarizes temporarily impaired investment securities at September 30, 2009:
Less than 12
Months
12 Months or More
Total

| (In thousands) <br> Securities available for sale: | Fair Value (Carrying Amount) |  | Unrealized Losses |  | Fair Value (Carrying Amount) |  | Unrealized Losses |  | Fair Value (Carrying Amount) |  | Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 1,636 | \$ | (6) | \$ | 0 | \$ | 0 | \$ | 1,636 | \$ | (6) |
| U.S. Government agency |  |  |  |  |  |  |  |  |  |  |  |  |
| CMO's |  | 2,682 |  | (15) |  | 0 |  | 0 |  | 2,682 |  | (15) |
| Residential mortgage obligations |  | 0 |  | 0 |  | 10,688 |  | $(4,297)$ |  | 10,688 |  | $(4,297)$ |
| Obligations of state and political subdivisions |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Other investment securities |  | 0 |  | 0 |  | 7,493 |  | (507) |  | 7,493 |  | (507) |
| Total impaired securities | \$ | 4,318 | \$ | (21) | \$ | 18,181 | \$ | $(4,804)$ | \$ | 22,499 |  | $(4,825)$ |

At September 30, 2010 and December 31, 2009, available-for-sale securities with an amortized cost of approximately $\$ 50.7$ million and $\$ 66.5$ million (fair value of $\$ 51.0$ million and $\$ 65.4$ million) were pledged as collateral for public funds, and treasury tax and loan balances.

The Company evaluates investment securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under ASC Topic 320, "Investments - Debt and Equity Instruments." Certain purchased beneficial interests, including
non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, are evaluated under ASC Topic 325-40 "Beneficial Interest in Securitized Financial Assets.")

In the first segment, the Company considers many factors in determining OTTI, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to the Company at the time of the evaluation.

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The second segment of the portfolio uses the OTTI guidance that is specific to purchased beneficial interests including non-agency collateralized mortgage obligations. Under this model, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

Effective the first quarter 2009, the Company adopted an amendment to existing guidance on other-than-temporary impairments for debt securities, which establishes a new model for measuring and disclosing OTTI for all debt securities. Other-than-temporary-impairment occurs under the new guidance when the Company intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the other-than-temporary-impairment shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the other-than-temporary-impairment shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total other-than-temporary-impairment related to the credit loss is recognized in earnings, and is determined based on the difference between the present value of cash flows expected to be collected and the current amortized cost of the security. The amount of the total other-than-temporary-impairment related to other factors shall be recognized in other comprehensive (loss) income, net of applicable taxes. The previous amortized cost basis less the other-than-temporary-impairment recognized in earnings shall become the new amortized cost basis of the investment.

At September 30, 2010, the decline in market value for all but three (see below) of the impaired securities is attributable to changes in interest rates, and not credit quality. Because the Company does not have the intent to sell these impaired securities and it is not more likely than not it will be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2010.

At September 30, 2010, the Company had three non-agency collateralized mortgage obligations which have been impaired more than twelve months. The three non-agency collateralized mortgage obligations had an aggregate fair value of $\$ 9.3$ million and unrealized losses of approximately $\$ 3.0$ million at September 30, 2010. All three non-agency mortgage-backed securities were rated less than high credit quality at September 30, 2010. The Company evaluated these three non-agency collateralized mortgage obligations for OTTI by comparing the present value of expected cash flows to previous estimates to determine whether there had been adverse changes in cash flows during the period. The OTTI evaluation was conducted utilizing the services of a third party specialist and consultant in MBS and CMO products. The cash flow assumptions used in the evaluation at September 30, 2010 utilized a discounted cash flow valuation technique using a "Liquidation Scenario" whereby loans are evaluated by delinquency and are assigned probability of default and loss factors deemed appropriate in the current economic environment. The liquidation scenarios assume that all loans 60 or more days past due are liquidated and losses are realized over a period of between six and twenty four months based upon current 3-month trailing loss severities obtained from financial data sources. As a result of the impairment evaluation, the Company determined that there had been adverse changes in cash flows in all three of the three non-agency collateralized mortgage obligations, and concluded that these three non-agency collateralized mortgage obligations were other-than-temporarily impaired. At September 30, 2010, the three CMO securities had cumulative other-than-temporary-impairment losses of $\$ 3.4$ million, $\$ 3.0$ million of which was recorded in other comprehensive loss. During the nine months and quarter ended September 30, 2010, the company recorded OTTI impairment expense of $\$ 1.1$ million and $\$ 386,000$, respectively, on the three CMO securities. These three non-agency collateralized mortgage obligations remained classified as available for sale at September 30, 2010.

The following table details the three non-agency collateralized mortgage obligations with other-than-temporary-impairment, their credit rating at September 30, 2010, the related credit losses recognized in earnings during the quarter, and impairment losses in other comprehensive loss:

RALI 2006-QS1G RALI 2006 QS8 CWALT 2007-
A10 A1 8CB A9

|  | Rated D |  | Rated D |  | Rated CCC |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortized cost - before OTTI | \$ | 3,954,698 | \$ | 1,208,653 | \$ | 7,504,692 | \$ 12,668,043 |
| Credit loss - Quarter ended September 30, 2010 |  | $(155,659)$ |  | $(90,816)$ |  | $(139,809)$ | $(386,284)$ |
| Other impairment (OCI) |  | $(812,602)$ |  | $(235,017)$ |  | $(1,945,918)$ | $(2,993,537)$ |
| Carrying amount - September 30, 2010 | \$ | 2,986,437 | \$ | 882,820 | \$ | 5,418,965 | \$ 9,288,222 |
| Total impairment - September 30, 2010 | \$ | $(968,261)$ | \$ | $(325,833)$ | \$ | $(2,085,727)$ | \$ $(3,379,821)$ |

The total other comprehensive loss (OCI) balance of $\$ 3.0$ million in the above table is included in unrealized losses of 12 months or more at September 30, 2010.

The following table summarizes amounts related to credit losses recognized in earnings for the nine months and quarter ended September 30, 2010 and 2009.

| (in thousands) | Quarter Ended Sept 30, 2010 |  | Quarter Ended <br> Sept 30, 2009 |  | Nine Months Ended Sept 30, 2010 |  | Nine Months Ended Sept 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance - credit losses | \$ | 1,445 | \$ | 403 |  | 843 | \$ | 0 |
| Additions: |  |  |  |  |  |  |  |  |
| Initial credit impairments |  | 0 |  | 0 |  | 0 |  | 163 |
| Subsequent credit impairments |  | 386 |  | 317 |  | 1,088 |  | 557 |
| Reductions: |  |  |  |  |  |  |  |  |
| For securities sold or credit losses realized on principal payments |  | (111) |  | 0 |  | (211) |  | 0 |
| Due to change in intent or requirement to sell |  | 0 |  | 0 |  | 0 |  | 0 |
| For increase expected in cash flows |  | 0 |  | 0 |  | 0 |  | 0 |
| Ending balance - credit losses | \$ | 1,720 | \$ | 720 | \$ | 1,720 | \$ | 720 |

During the third quarter, the Company began participating in the Federal Reserve Bank's Excess Reserve Balance Account Program, whereby the Company's daily excess cash balances can be invested with the Federal Reserve Bank. At September 30, 2010, the amount held in the Company's Excess Reserve Balance Account was $\$ 89.5$ million, and is reflected as Cash and Due from FRB on the accompanying Consolidated Balance Sheet.

## 3. Loans and Leases

Loans include the following:

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  | \% of <br> Loans | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | \% of <br> Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 173,779 | 36.8\% | \$ | 167,930 | 33.0\% |
| Real estate - mortgage |  | 153,075 | 32.4\% |  | 165,629 | 32.6\% |
| RE construction and development |  | 76,461 | 16.2\% |  | 105,220 | 20.7\% |
| Agricultural |  | 54,235 | 11.5\% |  | 50,897 | 10.0\% |
| Installment/other |  | 14,269 | 3.0\% |  | 18,191 | 3.6\% |
| Lease financing |  | 389 | 0.1\% |  | 706 | 0.1\% |
| Total Gross Loans | \$ | 472,208 | 100.0\% | \$ | 508,573 | 100.0\% |

The Company had $\$ 547,000$ in loans over 90 days past due and still accruing at September 30, 2010. Loans over 90 days past due and still accruing totaled $\$ 486,000$ at December 31, 2009. Nonaccrual loans totaled $\$ 30.5$ million and $\$ 34.8$ million at September 30, 2010 and December 31, 2009, respectively.

An analysis of changes in the allowance for credit losses is as follows:

|  | September 30, December 31, September 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2010 | 2009 | 2009 |  |  |
| Balance, beginning of year | $\$$ | 15,016 | $\$$ | 11,529 | $\$$ |
| Provision charged to operations |  | 3,376 | 13,375 | 8,593 |  |
| Losses charged to allowance |  | $(6,375)$ | $(10,145)$ | $(5,962)$ |  |
| Recoveries on loans previously charged off |  | 958 | 257 | 253 |  |
| Balance at end-of-period | $\$$ | 12,975 | $\$$ | 15,016 | $\$$ |

The allowance for credit losses represents management's estimate of the risk inherent in the loan portfolio based on the current economic conditions, collateral values and economic prospects of the borrowers. The formula allowance for unfunded loan commitments totaling $\$ 165,000$ and $\$ 234,000$ at September 30, 2010 and December 31, 2009, respectively, is carried in other liabilities. The Company's market areas of the San Joaquin Valley, the greater Oakhurst area, East Madera County, and Santa Clara County, have all been impacted by the economic downturn related to depressed real estate markets and the tightening of liquidity markets. The Company has taken these events into account when reviewing estimates of factors that may impact the allowance for credit losses.

The Company grades "problem" or "classified" loans according to certain risk factors associated with individual loans within the loan portfolio. Classified loans consist of loans which have been graded substandard, doubtful, or loss based upon inherent weaknesses in the individual loans or loan relationships. Classified loans also include impaired loans (as defined under ACS Topic 310). The following table summarizes the Company's classified loans at September 30, 2010 and December 31, 2009.

|  | September 30, December 31, |  |  |
| :--- | :---: | :---: | :---: |
| (in 000's) | 2010 |  | 2009 |
| Impaired loans | $\$ 5,802$ | $\$$ | 53,794 |
| Classified loans not considered impaired | 6,377 | 15,816 |  |
| Total classified loans | $\$$ | 52,179 | $\$$ |$) 69,610$

The following table summarizes the Company's investment in loans for which impairment has been recognized for the periods presented:

|  | September 30, | December 31, | September 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in thousands) | 2010 | 2009 | 2009 |  |  |
| Total impaired loans at period-end | $\$$ | 45,802 | $\$$ | 53,794 | $\$$ |
| Impaired loans which have specific allowance |  | 34,537 |  | 26,266 | 41,829 |
| Total specific allowance on impaired loans | 7,356 | 7,974 | 7,393 |  |  |
| Total impaired loans which as a result of write-downs or the |  |  |  |  |  |
| fair value of the collateral, did not have a specific allowance | 11,265 |  | 27,528 | 28,222 |  |
|  |  |  | YTD - |  |  |
| (in thousands) | YTD | $-9 / 30 / 10$ | $12 / 31 / 09$ | YTD - 9/30/09 |  |
| Average recorded investment in impaired loans during period | $\$$ | 49,545 | $\$$ | 59,595 | $\$$ |
| Income recognized on impaired loans during period | $\$$ | 448 | $\$$ | 326 | $\$$ |

Included in impaired loans are loans modified in troubled debt restructurings ("TDR's"), where concessions have been granted to borrowers experiencing financial difficulties, in an attempt to maximize collection of outstanding balances due on the loan. The following table summarizes TDR's by type included in impaired loans at September 30, 2010 and December 31, 2009.

| (in thousands) | September |  | 30,2010 December |
| :--- | :---: | ---: | ---: |
| 31, |  |  |  |
| Commercial and industrial | $\$$ | 3,924 | $\$$ |
| Real estate - mortgage: |  | 3,878 |  |
| Commercial real estate | 5,727 |  |  |
| Residential mortgages | 3,275 | 3,593 |  |
| Home equity loans | 9,961 |  |  |
| Total real estate mortgage | 9,096 | 7,605 |  |
| RE construction \& development | 16,472 | 14,405 |  |
| Agricultural | 0 | 0 |  |
| Installment/other | 81 | 178 |  |
| Lease financing | 0 | 0 |  |
| Total Troubled Debt Restructurings | $\$$ | 29,573 | $\$$ |

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Of the $\$ 29.6$ million in total TDR's at September 30, 2010, $\$ 14.3$ million were on nonaccrual status at period-end. Of the $\$ 26.1$ million in total TDR's at December 31, 2009, $\$ 10.0$ million were on nonaccrual status at period-end. In order for these loans to return to accrual status, the borrower must demonstrate a sustained period of timely payments after the date of modification.

## 4. Deposits

Deposits include the following:

|  | September |  |  |
| :--- | :---: | ---: | ---: |
|  | 30, |  | December 31, |
| (In thousands) | 2010 | 2009 |  |
| Noninterest-bearing deposits | $\$ 35,296$ | $\$$ | 139,724 |
| Interest-bearing deposits: |  |  |  |
| NOW and money market accounts | 201,992 | 158,795 |  |
| Savings accounts | 34,764 | 34,146 |  |
| Time deposits: | 60,606 | 64,481 |  |
| Under $\$ 100,000$ | 154,310 | 164,514 |  |
| \$100,000 and over | 451,672 | 421,936 |  |
| Total interest-bearing deposits | $\$$ | 586,968 | $\$$ |
| Total deposits |  |  | 561,660 |
|  | $\$$ | 96,181 | $\$$ |
| Total brokered deposits included in time deposits above |  |  | 129,352 |

## 5. Short-term Borrowings/Other Borrowings

At September 30, 2010, the Company had collateralized lines of credit with the Federal Reserve Bank of San Francisco totaling $\$ 123.4$ million, as well as Federal Home Loan Bank ("FHLB") lines of credit totaling $\$ 32.1$ million. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time. There are currently no restrictions on these lines of credit, although under the current written Agreement with the Federal Reserve, the Bank's liquidity position as well as its use of borrowing lines is monitored closely. These lines of credit have interest rates that are generally tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. FHLB lines of credit are collateralized by investment securities, while lines of credit with the Federal Reserve Bank are collateralized by certain qualifying loans. At September 30, 2010, the Company had total outstanding balances of $\$ 32.0$ million drawn against its FHLB line of credit. The weighted average cost of borrowings outstanding at September 30, 2010 was $0.35 \%$. The $\$ 32.0$ million in FHLB borrowings outstanding at September 30, 2010 are summarized in the table below.

FHLB term borrowings at September 30, 2010 (in 000's):

| Balance at <br> September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Term | 2010 | Fixed Rate | Maturity |  |
| 6-month | $\$$ | 32,000 |  | $0.35 \%$ |

At December 31, 2009, the Company had collateralized and uncollateralized lines of credit with the Federal Reserve Bank of San Francisco and other correspondent banks aggregating $\$ 124.2$ million, as well as Federal Home Loan Bank ("FHLB") lines of credit totaling $\$ 40.8$ million. At December 31, 2009, the Company had total outstanding balances of $\$ 40.0$ million in borrowings drawn against its FHLB lines of credit at an average rate of $0.86 \%$. Of the $\$ 40.0$ million in FHLB borrowings outstanding at December 31, 2009, all will mature in three months or less. The

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weighted average cost of borrowings for the year ended December 31, 2009 was $0.80 \%$. As of December 31, 2009, $\$ 14.2$ million in real estate-secured loans, and $\$ 42.6$ million in investment securities at FHLB, were pledged as collateral for FHLB advances. Additionally, $\$ 256.7$ million in real estate-secured loans were pledged at December 31, 2009 as collateral for used and unused borrowing lines with the Federal Reserve Bank totaling $\$ 120.7$ million. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time.

## 6. Supplemental Cash Flow Disclosures

|  | Nine Months Ended September 30, <br> (In thousands) <br> 2010 |  |  |  |
| :--- | :---: | :---: | :---: | ---: |
| Cash paid during the period for: | $\$$ | 3,711 | $\$$ | 5,858 |
| Interest | $\$$ | 2,473 |  | 411 |
| Income Taxes |  |  |  |  |
| Noncash investing activities: | $\$$ | 9,791 | $\$$ | 16,375 |
| Loans transferred to foreclosed assets | $\$$ | 3,400 | $\$$ | 0 |

## 7. Common Stock Dividend

On September 28, 2010, the Company's Board of Directors declared a one-percent (1\%) stock dividend on the Company's outstanding common stock. Based upon the number of outstanding common shares on the record date of October 8, 2010, approximately 127,470 additional shares were issued to shareholders on October 20, 2010. Because the stock dividend was considered a "small stock dividend", approximately $\$ 572,000$ was transferred from retained earnings to common stock based upon the $\$ 4.49$ closing price of the Company's common stock on the declaration date of September 28, 2010. There were no fractional shares paid. Other than for earnings-per-share calculations, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company's weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a $1 \%$ stock dividend to shareholders for all periods presented.

## 8. Net (Loss) Income per Common Share

The following table provides a reconciliation of the numerator and the denominator of the basic EPS computation with the numerator and the denominator of the diluted EPS computation:

\left.|  | Quarter Ended Sept 30, |  | Nine Months Ended Sept 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2010 |  | 2009 | 2010 | 2009 |$\right)$

## 9. Stock Based Compensation

All share-based payments to employees, including grants of employee stock options, are recognized in the financial statements based on the grant-date fair value of the award. The fair value is amortized over the requisite service period (generally the vesting period).

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Included in salaries and employee benefits for the nine months ended September 30, 2010 and 2009 is $\$ 31,000$ and $\$ 39,000$ of share-based compensation, respectively. The related tax benefit on share-based compensation recorded in the provision for income taxes was not material to either period.

A summary of the Company's options as of January 1, 2010 and changes during the nine months ended September 30, 2010 is presented below.

|  | $\begin{aligned} & 2005 \\ & \text { Plan } \end{aligned}$ | Weighted <br> Average Exercise Price |  | $\begin{aligned} & 1995 \\ & \text { Plan } \end{aligned}$ | Weighted Average Exercise Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options outstanding January 1, 2010 | 160,820 | \$ | 15.38 | 16,984 | \$ | 11.50 |
| Options granted during period | 25,000 |  | 4.75 | 0 |  |  |
| $1 \%$ common stock dividends - 2010 | 5,124 |  | (0.37) | 515 |  | (0.34) |
| Options outstanding Sept 30, 2010 | 190,944 | \$ | 13.58 | 17,499 | \$ | 11.16 |
| Options exercisable at Sept 30, 2010 | 146,940 | \$ | 14.73 | 17,499 | \$ | 11.16 |

As of September 30, 2010 and 2009, there was $\$ 48,000$ and $\$ 41,000$, respectively, of total unrecognized compensation expense related to nonvested stock options. This cost is expected to be recognized over a weighted average period of approximately 0.6 years and 0.3 years, respectively. No options were exercised during the nine months ended September 30, 2010 or 2009.

|  | Nine Months <br> Ended <br> September 30, $2010$ |  | Nine Months Ended September 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average grant-date fair value of stock options granted | \$ | 2.22 |  | $\mathrm{n} / \mathrm{a}$ |
| Total fair value of stock options vested | \$ | 110,458 | \$ | 150,582 |
| Total intrinsic value of stock options exercised |  | n/a |  | n/a |

The Bank determines fair value at grant date using the Black-Scholes-Merton pricing model that takes into account the stock price at the grant date, the exercise price, the expected life of the option, the volatility of the underlying stock and the expected dividend yield and the risk-free interest rate over the expected life of the option.

The weighted average assumptions used in the pricing model are noted in the table below. The expected term of options granted is derived using the simplified method, which is based upon the average period between vesting term and expiration term of the options. The risk free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatility is based on the historical volatility of the Bank's stock over a period commensurate with the expected term of the options. The Company believes that historical volatility is indicative of expectations about its future volatility over the expected term of the options.

The Bank expenses the fair value of options on a straight-line basis over the vesting period for each separately vesting portion of the award. The Bank estimates forfeitures and only recognizes expense for those shares expected to vest. Based upon historical evidence, the Company has determined that because options are granted to a limited number of key employees rather than a broad segment of the employee base, expected forfeitures, if any, are not material.

Nine Months Ended
September 30, 2010

| Risk Free Interest Rate | $2.71 \%$ |
| :--- | ---: |
| Expected Dividend Yield | $0.00 \%$ |
| Expected Life in Years | 6.50 Years |
| Expected Price Volatility | $43.07 \%$ |

The Black-Scholes-Merton option valuation model requires the input of highly subjective assumptions, including the expected life of the stock based award and stock price volatility. The assumptions listed above represent
management's best estimates, but these estimates involve inherent uncertainties and the application of management judgment. As a result, if other assumptions had been used, the Bank's recorded stock-based compensation expense could have been materially different from that previously reported in pro forma disclosures. In addition, the Bank is required to estimate the expected forfeiture rate and only recognize expense for those shares expected to vest. If the Bank's actual forfeiture rate is materially different from the estimate, the share-based compensation expense could be materially different.

The Company periodically reviews its tax positions under the relevant accounting guidance for income taxes, based upon the criteria that individual tax positions would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is more likely than not that the position will be sustained on examination. The term, "more likely than not", means a likelihood of more than 50 percent. In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority and all available information is known to the taxing authority.

The Company and its subsidiary file income tax returns in the U.S federal jurisdiction, and several states within the U.S. There are no filings in foreign jurisdictions. The Company is not currently aware of any tax jurisdictions where the Company or any subsidiary is subject to examination by federal, state, or local taxing authorities before 2001. The Internal Revenue Service (IRS) has not examined the Company's or any subsidiaries federal tax returns since before 2001, and the Company currently is not aware of any examination planned or contemplated by the IRS.

The Company reviewed its REIT tax position as of September 30, 2010. There have been no changes to the Company's tax position with regard to the REIT during the three and nine months ended September 30, 2010. The Company had approximately $\$ 718,000$ and $\$ 653,000$ accrued for the payment of interest and penalties at September 30, 2010 and December 31, 2009, respectively. It is the Company's policy to recognize interest expense related to unrecognized tax benefits, and penalties, as a component tax expense. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in 000's):

| Balance at January 1, 2010 | \$ | 1,582 |
| :--- | ---: | ---: |
| Additions for tax provisions of prior years | $\$ 5$ | 1,647 |
| Balance at September 30, 2010 |  |  |

## 11. Junior Subordinated Debt/Trust Preferred Securities

Effective September 30, 2009 and beginning with the quarterly interest payment due October 1, 2009, the Company elected to defer interest payments on the Company's $\$ 15.0$ million of junior subordinated debentures relating to its trust preferred securities. The terms of the debentures and trust indentures allow for the Company to defer interest payments for up to 20 consecutive quarters without default or penalty. During the period that the interest deferrals are elected, the Company will continue to record interest expense associated with the debentures. Upon the expiration of the deferral period, all accrued and unpaid interest will be due and payable. During the deferral period, the Company is precluded from paying cash dividends to shareholders or repurchasing its stock.

The fair value guidance generally permits the measurement of selected eligible financial instruments at fair value at specified election dates. Effective January 1, 2008, the Company elected the fair value option for its junior subordinated debt issued under USB Capital Trust II. The rate paid on the junior subordinated debt issued under USB Capital Trust II is 3-month LIBOR plus 129 basis points, and is adjusted quarterly.

At September 30, 2010 the Company performed a fair value measurement analysis on its junior subordinated debt using a cash flow model approach to determine the present value of those cash flows. The cash flow model utilizes the forward 3-month LIBOR curve to estimate future quarterly interest payments due over the thirty-year life of the debt instrument, adjusted for deferrals of interest payments per the Company's election at September 30, 2009. These cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for additional credit and liquidity risks associated with the junior subordinated debt. Although there is little market
data in the current relatively illiquid credit markets, we believe the $7.6 \%$ discount rate used represents what a market participant would consider under the circumstances based on current market assumptions.

The fair value calculation performed at September 30, 2010 resulted in a pretax gain adjustment of $\$ 220,000$ ( $\$ 130,000$, net of tax) for the quarter ended September 30, 2010, and a cumulative pretax gain adjustment of $\$ 845,000$ ( $\$ 497,000$, net of tax) for the nine months ended September 30, 2010. The previous year's fair value calculation performed at September 30, 2009 resulted in a pretax gain adjustment of $\$ 394,000$ ( $\$ 232,000$ net of tax) for the quarter ended September 30, 2009, and a cumulative pretax gain adjustment of $\$ 290,000(\$ 171,000$ net of tax) for the nine months ended September 30, 2009.

## 12. Fair Value Measurements and Disclosure

The following summary disclosures are made in accordance with the guidance provided by ASC Topic 825 "Fair Value Measurements and Disclosures" (formerly Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments,") which requires the disclosure of fair value information about both on- and offbalance sheet financial instruments where it is practicable to estimate that value.


Generally accepted accounting guidance clarifies the definition of fair value, describes methods used to appropriately measure fair value in accordance with generally accepted accounting principles and expands fair value disclosure requirements. This statement applies whenever other accounting pronouncements require or permit fair value measurements.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3). Level 1 inputs are unadjusted quoted prices in active markets (as defined) for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability, and reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The Company performs fair value measurements on certain assets and liabilities as the result of the application of current accounting guidelines. Some fair value measurements, such as for available-for-sale securities (AFS) and junior subordinated debt are performed on a recurring basis, while others, such as impairment of loans, other real estate owned, goodwill and other intangibles, are performed on a nonrecurring basis.

The Company's Level 1 financial assets consist of money market funds and highly liquid mutual funds for which fair values are based on quoted market prices. The Company's Level 2 financial assets include highly liquid debt instruments of U.S. government agencies, collateralized mortgage obligations, and debt obligations of states and
political subdivisions, whose fair values are obtained from readily-available pricing sources for the identical or similar underlying security that may, or may not, be actively traded. Level 2 financial assets also include certain impaired loans which are evaluated based on the observable inputs, specifically current appraisals. The Company's Level 3 financial assets include certain investments securities, certain impaired loans, other real estate owned, goodwill, and intangible assets where the assumptions may be made by us or third parties about assumptions that market participants would use in pricing the asset or liability. From time to time, the Company recognizes transfers between Level 1, 2, and 3 when a change in circumstances warrants a transfer. There were no significant transfers in or out of Level 1 and Level 2 fair value measurements during the three and nine months ended September 30, 2010.

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of September 30, 2010 (in 000's):


The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and nonrecurring basis during the year ended December 31, 2009 (in 000's):


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| Description of Liabilities | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | Quoted Prices in <br> Active Markets <br> Significant for Identical Significant OtherUnobservable Assets Observable Inputs Inputs |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Level 1 |  |  |  |  | vel 3) |
| Junior subordinated debt | \$ | 10,716 |  |  |  |  |  | \$ | 10,716 |
| Total | \$ | 10,716 | \$ |  | 0 | \$ | 0 | \$ | 10,716 |

The nonrecurring fair value measurements performed during the nine months ended September 30, 2010 resulted in pretax fair value impairment adjustments of $\$ 57,000$ ( $\$ 33,000$ net of tax) to the core deposit intangible asset. The impairment adjustments are reflected as a component of noninterest expense for the nine months ended September 30, 2010.

The following tables provide a reconciliation of assets and liabilities at fair value using significant unobservable inputs (Level 3) on a recurring and non-recurring basis during the nine months ended September 30, 2010 and 2009 (in 000's):


The amount of total gains or (losses) for the period included in earnings (or other comprehensive loss) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date

$$
\$(4,179) \$(1,687) \$(426) \$(1,414) \$(347) \$(1,845) \$(1,497) \$(2,113) \$(3,026) \$
$$

| Reconciliation of Liabilities: | 9/30/2010 <br> Junior Sub <br> Debt |  | $\begin{gathered} 9 / 30 / 2009 \\ \text { Junior Sub } \\ \text { Debt } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 10,716 | \$ | 11,926 |
| Total gains included in earnings (or changes in net assets) |  | (658) |  | (416) |
| Transfers in and/or out of Level 3 |  | 0 |  | 0 |
| Ending balance | \$ | 10,058 | \$ | 11,510 |
|  | \$ | (658) | \$ | (416) |

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The amount of total gains for the period included in earnings attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date

The following tables provide a reconciliation of assets and liabilities at fair value using significant unobservable inputs (Level 3) on a recurring and non-recurring basis during the three months ended September 30, 2010 and 2009 (in 000's):

|  | 9/30/10 <br> Impaired <br> loans | 9/30/10 OREO | CMO's Goodwill assets loanter |  |  |  |  | 9/30/09 OREO | $\begin{aligned} & \text { 9/30/09 } \\ & \text { CMO's } \end{aligned}$ | $\begin{array}{r} 9 / 30 / 099 / 30 / 09 \\ \text { Intangible } \end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of Assets: | loans | OREO |  |  |  |  |  | OREO |  |  |  |  |
| Beginning balance | \$ 24,589 | \$ 17,350 | \$9,712 | \$4,350 | \$ 522 | \$ | 31,211 | \$ 18,488 | \$ 9,026 | \$ 5,764 |  | 993 |
| Total gains or (losses) included in earnings (or other comprehensive loss | $(3,817)$ | (508) | (424) | 0 | (92) |  | $(12,580)$ | (974) | 1,661 | 0 |  | (111) |
| Transfers in and/or out of Level 3 | 6,409 | 2,970 | 0 | 0 | 0 |  | 12,216 | (315) | 0 | 0 |  | 0 |
| Ending balance | \$ 27,181 | \$ 19,812 | \$9,288 | \$4,350 | \$ 430 | \$ | 30,847 | \$ 17,199 | \$ 10,687 | \$ 5,764 |  |  |

The amount of total gains or (losses) for the period included in earnings (or other comprehensive loss) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date \$ $(3,088) \$(1,339) \$(422) \$ 0 \$ 163 \$$ (589) \$ (924) \$ 1,661 \$ 0 \$(111)

|  | $9 / 30 / 2010$ | $9 / 30 / 2009$ |  |
| :--- | :---: | :---: | :---: |
|  | Junior Sub | Junior Sub |  |
| Reconciliation of Liabilities: | Debt | Debt |  |
| Beginning balance | $\$$ | 10,209 | $\$$ |


| Total gains included in earnings (or changes in net assets) | (151) | (417) |  |
| :--- | :---: | :---: | :---: |
| Transfers in and/or out of Level 3 | 0 | 0 |  |
| Ending balance | $\$$ | 10,058 | $\$$ |

The amount of total gains for the period included in earnings attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date
\$ (151) \$
The following methods and assumptions were used in estimating the fair values of financial instruments:
Cash and Cash Equivalents - The carrying amounts reported in the balance sheets for cash and cash equivalents approximate their estimated fair values.

Interest-bearing Deposits - Interest bearing deposits in other banks consist of fixed-rate certificates of deposits. Accordingly, fair value has been estimated based upon interest rates currently being offered on deposits with similar characteristics and maturities.

Investments - Available for sale securities are valued based upon open-market price quotes obtained from reputable third-party brokers that actively make a market in those securities. Market pricing is based upon specific CUSIP
identification for each individual security. To the extent there are observable prices in the market, the mid-point of the bid/ask price is used to determine fair value of individual securities. If that data are not available for the last 30 days, a Level 2-type matrix pricing approach based on comparable securities in the market is utilized. Level-2 pricing may include using a forward spread from the last observable trade or may use a proxy bond like a TBA mortgage to come up with a price for the security being valued. Changes in fair market value are recorded through other comprehensive loss as the securities are available for sale. At September 30, 2010 and December 31, 2009, the Company held three non-agency (private-label) collateralized mortgage obligations (CMO's). Fair value of these securities (as well as review for other-than-temporary impairment) was performed by a third-party securities broker specializing in CMO's using the discounted cash flow method. Fair value was based upon estimated cash flows which included assumptions about future prepayments, default rates, and the impact of credit risk on this type of investment security. Although the pricing of the CMO's has certain aspects of Level 2 pricing, many of the pricing inputs are based upon unobservable assumptions of future economic trends and as a result the Company considers this to be Level 3 pricing.

Loans - Fair values of variable rate loans, which reprice frequently and with no significant change in credit risk, are based on carrying values adjusted for credit risk. Fair values for all other loans, except impaired loans, are estimated using discounted cash flows over their remaining maturities, using interest rates at which similar loans would currently be offered to borrowers with similar credit ratings and for the same remaining maturities.

Impaired Loans - Fair value measurements for impaired loans are performed pursuant to authoritative accounting guidance and are based upon either collateral values supported by appraisals, observed market prices, or discounted cash flows. Changes are not recorded directly as an adjustment to current earnings or comprehensive income, but rather as an adjustment component in determining the overall adequacy of the loan loss reserve. Such adjustments to the estimated fair value of impaired loans may result in increases or decreases to the provision for credit losses recorded in current earnings.

Other Real Estate Owned - Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Bank-owned Life Insurance - Fair values of life insurance policies owned by the Company approximate the insurance contract's cash surrender value.

Investment in limited partnerships - Investment in limited partnerships which invest in qualified low-income housing projects generate tax credits to the Company. The investment is amortized using the effective yield method based upon the estimated remaining utilization of low-income housing tax credits. The Company's carrying value approximates fair value.

Investments in Bank Stock - Investment in Bank equity securities is classified as available for sale and is valued based upon open-market price quotes obtained from an active stock exchange. Changes in fair market value are recorded in other comprehensive income.

Deposits - In accordance with authoritative accounting guidance, fair values for transaction and savings accounts are equal to the respective amounts payable on demand at September 30, 2010 and December 31, 2009 (i.e., carrying amounts). The Company believes that the fair value of these deposits is clearly greater than that prescribed under authoritative accounting guidance. Fair values of fixed-maturity certificates of deposit were estimated using the rates currently offered for deposits with similar remaining maturities.

Borrowings - Borrowings consist of federal funds sold, securities sold under agreements to repurchase, and other short-term borrowings. Fair values of borrowings were estimated using the rates currently offered for borrowings with similar remaining maturities.

Junior Subordinated Debt - The fair value of the junior subordinated debt was determined based upon a discounted cash flows model utilizing observable market rates and credit characteristics for similar debt instruments. In its analysis, the Company used characteristics that distinguish market participants generally use, and considered factors specific to (a) the liability, (b) the principal (or most advantageous) market for the liability, and (c) market participants with whom the reporting entity would transact in that market. For the three and nine month period ended September 30, 2010, cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for credit and liquidity risks associated with similar junior subordinated debt and circumstances unique to the Company. The Company believes that the subjective nature of theses inputs, due primarily to the current economic environment, require the junior subordinated debt to be classified as a Level 3 fair value.

Off-balance sheet instruments - Off-balance sheet instruments consist of commitments to extend credit, standby letters of credit and derivative contracts. Fair values of commitments to extend credit are estimated using the interest rate currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present counterparties' credit standing. There was no material difference between the contractual amount and the estimated value of commitments to extend credit at September 30, 2010 and December 31, 2009.

Fair values of standby letters of credit are based on fees currently charged for similar agreements. The fair value of commitments generally approximates the fees received from the customer for issuing such commitments. These fees are not material to the Company's consolidated balance sheet and results of operations.

## 13. Goodwill and Intangible Assets

At September 30, 2010 and December 31, 2009 the Company had goodwill, core deposit intangibles, and other identified intangible assets which were recorded in connection with various business combinations and purchases. The following table summarizes the carrying value of those assets at June 30, 2010 and December 31, 2009.

September 30, 20 IDecember 31, 2009

| Goodwill | $\$$ | 5,977 | $\$$ |
| :--- | :---: | ---: | ---: |
| Core deposit intangible assets |  | 1,098 | 1,391 |
| Other identified intangible assets |  | 285 | 449 |
| Total goodwill and intangible assets | $\$$ | 7,360 | $\$$ |

Core deposit intangibles and other identified intangible assets are amortized over their useful lives, while goodwill is not amortized. The Company conducts periodic impairment analysis on goodwill and intangible assets and goodwill at least annually or more often as conditions require.

Goodwill: The largest component of goodwill is related to the Legacy merger (Campbell reporting unit) completed during February 2007 and totaled approximately $\$ 4.4$ million at September 30, 2010. The Company conducted its annual impairment testing of the goodwill related to the Campbell reporting unit effective March 31, 2010. Impairment testing for goodwill is a two-step process.

The first step in impairment testing is to identify potential impairment, which involves determining and comparing the fair value of the operating unit with its carrying value. If the fair value of the reporting unit exceeds its carrying value, goodwill is not impaired. If the carrying value exceeds fair value, there is an indication of possible impairment and the second step is performed to determine the amount of the impairment, if any. The fair value determined in the step one testing was determined based on a discounted cash flow methodology using estimated market discount rates and projections of future cash flows for the Campbell reporting unit. In addition to projected cash flows, the Company also utilized other market metrics including industry multiples of earnings and price-to-book ratios to estimate what a market participant would pay for the operating unit in the current business environment. Determining the fair value involves a significant amount of judgment, including estimates of changes in revenue growth, changes is discount rates, competitive forces within the industry, and other specific industry and market valuation conditions. The 2010 impairment analysis was impacted by to a large degree by the current economic environment, including significant declines in interest rates, and depressed valuations within the financial industry. Based on the results of step one of the impairment analysis conducted during the first quarter of 2010, the Company concluded that the potential for goodwill impairment existed and, therefore, step-two testing was required to determine if there is goodwill impairment and the amount of goodwill that might be impaired, if any.

During the second quarter of 2010, the Company utilized the services of an independent valuation firm to assist in determining the fair value of the Campbell reporting unit under Step 2 guidelines and whether there was goodwill
impairment. The second step in impairment analysis compares the fair value of the Campbell reporting unit to the aggregate fair values of its individual assets, liabilities and identified intangibles. As a result of Step 2 impairment testing, the Company concluded that the goodwill related to the Campbell reporting unit was impaired, and recognized a pre-tax and after-tax impairment loss of $\$ 1,414,000$ at June 30, 2010. Because the Legacy merger was a tax-free transaction, the Bank receives no benefit for the loss recorded as of June 30, 2010.

Core Deposit Intangibles: During the first quarter of 2010, the Company performed an annual impairment analysis of the core deposit intangible assets associated with the Legacy Bank merger completed during February 2007 (Campbell operating unit). The core deposit intangible asset, which totaled $\$ 3.0$ million at the time of merger, is being amortized over an estimated life of approximately seven years. The Company recognized $\$ 289,000$ and $\$ 345,000$ in amortization expense related to the Legacy operating unit during the nine months ended September 30, 2010 and 2009, respectively. At September 30, 2010, the carrying value of the core deposit intangible related to the Legacy Bank merger was $\$ 430,000$.

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During the impairment analysis performed as of March 31, 2010, it was determined that the original deposits purchased from Legacy Bank during February 2007 continue to decline faster than originally anticipated. As a result of increased deposit runoff, particularly in noninterest-bearing checking accounts and savings accounts, the estimated value of the Campbell core deposit intangible was determined to be $\$ 619,000$ at March 31, 2010 rather than the pre-adjustment carrying value of $\$ 675,000$. As a result of the impairment analysis, the Company recorded a pre-tax impairment loss of $\$ 57,000$ ( $\$ 33,000$, net of tax) reflected as a component of noninterest expense for the quarter ended March 31, 2010 and the nine months ended September 30, 2010.

As a result of impairment testing of core deposit intangible assets related to the Campbell operating unit conducted during the first quarter of 2009, the Company recorded a pre-tax impairment loss of $\$ 57,000(\$ 33,000$, net of tax) reflected as a component of noninterest expense for the quarter ended March 31, 2009 and the nine months ended September 30, 2009.

## 14. Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued and no subsequent events occurred requiring accrual or disclosure.

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

## Overview

Certain matters discussed or incorporated by reference in this Quarterly Report of Form 10-Q are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, but are not limited to, those described in Management's Discussion and Analysis of Financial Condition and Results of Operations. Such risks and uncertainties include, but are not limited to, the following factors: i) competitive pressures in the banking industry and changes in the regulatory environment; ii) exposure to changes in the interest rate environment and the resulting impact on the Company's interest rate sensitive assets and liabilities; iii) decline in the health of the economy nationally or regionally which could reduce the demand for loans or reduce the value of real estate collateral securing most of the Company's loans; iv) credit quality deterioration that could cause an increase in the provision for loan losses; v) Asset/Liability matching risks and liquidity risks; volatility and devaluation in the securities markets, vi) expected cost savings from recent acquisitions are not realized, and, vii) potential impairment of goodwill and other intangible assets. Therefore, the information set forth therein should be carefully considered when evaluating the business prospects of the Company. For additional information concerning risks and uncertainties related to the Company and its operations, please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

United Security Bancshares (the "Company" or "Holding Company") is a California corporation incorporated during March of 2001 and is registered with the Board of Governors of the Federal Reserve System as a bank holding company under the Bank Holding Company Act of 1956, as amended. United Security Bank (the "Bank") is a wholly-owned bank subsidiary of the Company and was formed in 1987. References to the Company are references to United Security Bancshares (including the Bank). References to the Bank are to United Security Bank, while references to the Holding Company are to the parent-only, United Security Bancshares. The Company currently has eleven banking branches, which provide financial services in Fresno, Madera, Kern, and Santa Clara counties in the state of California.

Effective March 23, 2010, United Security Bancshares (the "Company") and its wholly owned subsidiary, United Security Bank (the "Bank"), entered into a formal written agreement (the "Agreement") with the Federal Reserve Bank of San Francisco. The Agreement was a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009 and is intended to improve the overall condition of the Bank through, among other things, increased Board oversight; formal plans to monitor and improve processes related to asset quality, liquidity, funds management, capital, and earnings; and the prohibition of certain actions that might reduce capital, including the distribution of dividends or the repurchase of the Company's common stock. The Board of Directors and management believe that as of the filing of the third quarter written response to the Agreement, Company is in compliance with the terms of the Agreement. (For more information on the Agreement see the "Regulatory Matters" section included in this Management's Discussion and Analysis of Financial Condition and Results of Operations.)

During May of 2010, the California Department of Financial Institutions issued a written order (the "Order") to the Bank as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009. The Order issued by the California Department of Financial Institutions is similar to the written agreement with the Federal Reserve Bank of San Francisco. The Board of Directors and management believe that the Company is in compliance with the terms of the Agreement. (For more information on the Agreement see the "Regulatory Matters" section included in this Management's Discussion and Analysis of Financial Condition and Results of Operations.)

Trends Affecting Results of Operations and Financial Position
The following table summarizes the nine-month and year-to-date averages of the components of interest-earning assets as a percentage of total interest-bearing assets and the components of interest-bearing liabilities as a percentage of total interest-bearing liabilities:

|  | YTD Average | YTD Average | YTD Average |
| :--- | ---: | ---: | ---: |
|  | $9 / 30 / 10$ | $12 / 31 / 09$ | $9 / 30 / 09$ |
| Loans and Leases | $81.73 \%$ | $84.66 \%$ | $85.29 \%$ |
| Investment securities available for sale | $10.50 \%$ | $13.31 \%$ | $13.56 \%$ |
| Interest-bearing deposits in other banks | $0.36 \%$ | $0.93 \%$ | $1.08 \%$ |
| Interest-bearing deposits in FRB | $0.98 \%$ | $0.51 \%$ | $0.07 \%$ |
| Federal funds sold | $6.43 \%$ | $0.59 \%$ | $0.00 \%$ |
| $\quad$ Total interest-earning assets | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |
|  |  |  |  |
| NOW accounts | $12.17 \%$ | $8.80 \%$ | $8.55 \%$ |
| Money market accounts | $22.85 \%$ | $22.68 \%$ | $21.32 \%$ |
| Savings accounts | $7.03 \%$ | $6.86 \%$ | $6.86 \%$ |
| Time deposits | $48.57 \%$ | $39.94 \%$ | $38.03 \%$ |
| Other borrowings | $7.30 \%$ | $19.44 \%$ | $22.97 \%$ |
| Subordinated debentures | $2.08 \%$ | $2.28 \%$ | $2.27 \%$ |
| $\quad$ Total interest-bearing liabilities | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |

The Company's overall operations are impacted by a number of factors, including not only interest rates and margin spreads, but also the composition of the Company's balance sheet. One of the primary strategic goals of the Company is to maintain a mix of assets that will generate a reasonable rate of return without undue risk, and to finance those assets with a low-cost and stable source of funds. Liquidity and capital resources must also be considered in the planning process to mitigate risk and allow for growth. Net interest income increased between the two nine-month periods ended September 31, 2010 and 2009 totaling $\$ 21.4$ million and $\$ 21.1$ million for the nine months ended September 30, 2010 and 2009, respectively. During the quarters ended September 30, 2010 and 2009 net interest income decreased approximately $\$ 334,000$ totaling $\$ 6.8$ million and $\$ 7.2$ million for the three-month periods ended September 30, 2010 and 2009, respectively. The change in net interest income between 2009 and 2010 was the result of declines in the average balances of both earning assets and interest-bearing liabilities which were offset by continued declines in rates earned on earning assets and rates paid for interest-bearing liabilities. Average interest-earning assets decreased approximately $\$ 20.0$ million between the nine month ended September 30, 2009 and September 30, 2010 as the Company reduced the size of the balance sheet and focused on managing the level of problem assets. Of the $\$ 20.0$ million decrease, $\$ 38.9$ million was in loans, and $\$ 21.5$ million was in investment securities, offset by increases of $\$ 45.0$ million in federal funds sold and interest bearing deposits with the Federal Reserve between the nine months ended September 30, 2009 and September 30, 2010. Between the nine-month periods ended September 30, 2009 and 2010, the Company's cost of interest-bearing liabilities has declined significantly as market rates of interest declined, with the average cost of interest-bearing liabilities dropping from $1.47 \%$ during the nine months ended September 30, 2009, to $0.95 \%$ during the nine months ended September 30, 2010. Between the two nine-month periods, the mix of average interest-bearing liabilities changed, with average interest-bearing deposits increasing by $\$ 62.0$ million between the nine months ended September 30, 2009 and 2010, and average borrowings decreasing $\$ 83.0$ million between the same nine-month periods, as the Company has sought to reduce its dependence on wholesale funding sources.

Although residential real estate markets have shown signs of improvement over the past twelve months, the severe decline in residential construction and median home prices that began in 2008 and persists to this time has impacted the Company's operations during the past year with increased levels of nonperforming assets, increased expenses related to foreclosed properties, and decreased profit margins. Although the Company continues its business development and expansion efforts throughout its market area, increased attention has been placed on reducing nonperforming assets and providing customers options to work through this difficult economic period. Options have included a combination of rate and term concessions, as well as forbearance agreements with borrowers. While the level of restructured loans increased during 2009, and into 2010 to a balance of $\$ 29.5$ million at September 30, 2010, total nonperforming loans have actually decreased approximately $\$ 5.0$ million during the first nine months of 2010.

Fresno and Kern Counties have both been heavily impacted by the real estate downturn over the past three years. Prices have continued to decline slowly in these areas during 2010 even as they have stabilized or increased in other parts of California. The fundamentals of the Fresno real estate market are more stable than other hard hit areas of inland California. Both commercial and residential vacancy rates have increased during 2008, 2009, and into 2010, and remain significantly below the U.S. average and show little sign of overbuilding, and population growth has been relatively steady and is generally not subject to the volatility experienced in more exurban areas. However, single family home permits in the Fresno area, which declined between $30 \%$ and $35 \%$ during both 2008 and 2009, have continued to decline in 2010 and foreclosure and negative equity rates for residential mortgages remain among the top 20 metro areas in the U.S. Employment and income growth in the Fresno area remains very slow, and the unemployment in Fresno County has risen from a little over $8 \%$ in 2007 to almost $10 \%$ in 2008, and almost $15 \%$ in 2009, and increased slightly above that in the first six months of 2010. A high concentration of middle-class jobs in the Fresno area are dependent on state and local governments which are under pressure due to tax and fee revenue in the near term. The next several years will likely remain very challenging for Fresno real estate, but the fundamentals suggest a strong recovery in commercial and residential development in the medium and long-term.

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Kern County varies slightly from Fresno County. Kern has performed slightly better in employment and income growth than Fresno, but its real estate markets show greater signs of oversupply and stress from the foreclosure crisis over the past three years. Commercial and residential vacancy rates have risen sharply in the Bakersfield area, and its foreclosure and negative equity rates are consistently in the top 10 in the U.S. Business and residential vacancy rates during the second quarter of 2010 (at approximately $4.2 \%$ ) are now above the US average after being substantially below average two years ago. The rate of population growth has fallen significantly from near $3 \%$ per year to between $1 \%$ and $1.5 \%$, but remains above the state average. During 2010, the value of commercial building permits has fallen faster than any other area of California, and single family homes also decline. Due to higher inventories and exposure to foreclosures, it is anticipated that Kern County real estate will be slower to recover than Fresno. On the positive side, the Bakersfield area continues to lead all inland California areas in job growth, and is enjoying the favorable economic climate for its oil industry which complements the agriculture industry in this area.

Compared to most areas in California and the West, Santa Clara County has experienced a steep "V" shaped recession. Santa Clara County has not been as heavily impacted by foreclosures and declines in construction, but experienced a sharp decline in 2009 and has rebounded well through the first nine months of 2010. Santa Clara County is one of the few areas with consistent job and income growth in 2010 based on the strength of its high-tech manufacturing sector that has benefited from increasing business investment. It is one of the few areas where unemployment rates are lower in 2010 than in 2009. Real estate prices have followed a similar pattern, posting some of the highest gains in the U.S. in 2010 after big declines in 2008 and 2009. Foreclosure rates and negative equity rates are comparable to the rest of the U.S., but significantly lower than other areas in the West. Above average job and income growth and very low vacancy rates in both the commercial and residential market mean that Santa Clara County should fare relatively well in a troubled regional real estate market.

As a result of the economic downturn over the past several years, particularly in real estate market, the Company has experienced decreases in the loan portfolio. The greatest decreases have been experienced in real estate construction and development loans and commercial and industrial loans, as the Company has reduced its exposure to real estate markets which have been significantly impacted throughout much of the country. Loans decreased $\$ 36.4$ million between December 31, 2009 and September 30, 2010, and decreased $\$ 61.9$ million between September 30, 2009 and September 30, 2010. Real estate construction and development loans declined the most over the past year, decreasing $\$ 28.8$ million between December 31, 2009 and September 30, 2010, and decreasing $\$ 38.4$ million between September 30, 2009 and September 30, 2010.This is consistent with the real estate construction which has declined in the San Joaquin Valley and California overall. The Company has not made any significant additions to the real estate construction and development loan portfolio over the past several years as a result of the depressed real estate markets, and has focused its attention on working out existing construction and development loans in the portfolio. Real estate construction and development loans amounted to $16.2 \%, 20.7 \%$, and $21.5 \%$ of the total loan portfolio at September 30, 2010, December 31, 2009, and September 30, 2009, respectively. Additionally, commercial real estate loans (a component of real estate mortgage loans) amounted to $26.6 \%, 23.0 \%$, and $21.2 \%$ of the total loan portfolio at September 30, 2010, December 31, 2009, and September 30, 2009, respectively. Residential mortgage loans are not generally a large part of the Company's loan portfolio, but some residential mortgage loans have been made over the past several years to facilitate take-out loans for construction borrowers when they were not able to obtain permanent financing elsewhere. These loans are generally 30 -year amortizing loans with maturities of between three and five years. In addition, the Company had two purchased real estate mortgage pools which totaled $\$ 18.4$ million and $\$ 18.7$ million at December 31, 2009 and September 30, 2009, respectively. These real estate mortgage pools were subsequently sold during the second quarter of 2010. Residential mortgages totaled $\$ 24.9$ million or $5.3 \%$ of the portfolio at September 30, 2010, $\$ 45.8$ million or $9.0 \%$ of the portfolio at December 31, 2009, and $\$ 42.6$ million or $8.0 \%$ of the portfolio at September 30, 2009. Loan participations, both sold and purchased, have declined over the past three years as lending originations have slowed significantly and the loan participation market with it. As a result, loan participations purchased have declined from $\$ 25.3$ million or $4.7 \%$ of the portfolio at September 30, 2009 to $\$ 23.8$ million or $4.7 \%$ of the portfolio at December 31, 2009, to $\$ 17.6$ million or $3.7 \%$ of the portfolio at September 30,
2010. In addition, loan participations sold have declined from $\$ 19.4$ million or $3.6 \%$ of the portfolio at September 30, 2009 to $\$ 15.6$ million or $3.1 \%$ of the portfolio at December 31, 2009, then to $\$ 9.5$ million or $2.0 \%$ of the portfolio at September 30, 2010.

With market rates of interest remaining at historically low levels for more than a year, the Company continues to experience compressed net interest margins, although margins have increased during the first nine months of 2010. The Company's net interest margin was $4.66 \%$ for the nine months ended September 30, 2010, as compared to $4.51 \%$ for the year ended December 31, 2009, and $4.45 \%$ for the nine months ended September 30, 2009. With floating rate loans comprising approximately $61 \%$ of the loan portfolio at September 30, 2010, the effects of low market rates continue to impact loan yields. The Company has successfully sought to mitigate the low-interest rate environment with loan floors included in new and renewed loans over the past year. Loans yielded $6.03 \%$ during the nine months ended September 30, 2010, as compared to $5.83 \%$ for the year ended December 31, 2009, and $5.78 \%$ for the nine months ended September 30, 2009. The Company's cost of funds has continued to decline over the past year and is largely responsible for the increase in net interest margin experienced during the nine months ended September 30, 2010. The cost of interest-bearing liabilities was $0.95 \%$ for the nine months ended September 30, 2010, as compared to $1.43 \%$ for the year ended December 31, 2009, and $1.47 \%$ for the nine months ended September 30, 2009.
Wholesale borrowing and brokered deposit rates have remained low since late 2008, resulting in overnight and short-term borrowing rates of less than $0.50 \%$ during much of the past year. The Company has benefited from the low interest rate environment, and continues to utilize short-term borrowing lines through the Federal Home Loan Bank. Although the Company does not intend to increase its current level of brokered deposits, and in fact as a result of the recent Agreement with the Federal Reserve Bank and Order with the California Department of Financial Institutions, will systematically reduce brokered deposit levels as they mature in the future, the $\$ 96.9$ million in brokered deposits at September 30, 2010 continues to provide the Company with a low-cost source of deposits. The Company will continue to utilize these funding sources when possible to maintain prudent liquidity levels, while seeking to increase core deposits when possible.

Total noninterest income of $\$ 5.5$ million reported for the nine months ended September 30, 2010 increased $\$ 2.1$ million or $58.8 \%$ as compared to the nine months ended September 30, 2009. The increase in noninterest income between the two nine-month periods is in part the result of the fair value gain adjustments on the Company's junior subordinated debt which included fair value gains of $\$ 845,000$ recognized during the nine months ended September $30,2010(\$ 221,000$ of which was recognized during the third quarter of 2010), as compared to fair value gains of $\$ 290,000$ recognized during the nine months ended September 30, 2009, an increase of $\$ 555,000$ between the two nine-month periods. In addition, during the nine months ended September 30, 2010, the Company recognized gains of $\$ 509,000$ on the sale of two $\$ 17.1$ million purchased real estate mortgage portfolios, as well as $\$ 174,000$ from insurance proceeds on an insurance policy held as collateral on a previously charged-off loan. Noninterest income continues to be driven by customer service fees, which totaled $\$ 2.9$ million for the nine months ended September 30, 2010 , representing a decrease of $\$ 55,000$ or $1.2 \%$ over the $\$ 3.0$ million reported for the nine months ended September 30, 2009. While customer service fees remained level, other sources of noninterest income increased during 2010, thus customer service fees represented $53.2 \%$ and $86.1 \%$ of total noninterest income for the nine-month periods ended September 30, 2010 and 2009, respectively.

Noninterest expense decreased approximately $\$ 660,000$ or $3.1 \%$ between the nine-month periods ended September 30, 2009 and September 30, 2010, and decreased $\$ 269,000$ or $3.9 \%$ between the quarters ended September 30, 2009 and September 30, 2010. The primary reason for the decrease in noninterest expense experienced during the nine months ended September 30, 2010 was the result of decreases of $\$ 1.6$ million in impairment losses on goodwill, with impairment losses of $\$ 1.4$ million during the nine months ended September 30, 2010 as compared to $\$ 3.0$ million during the nine months ended September 30, 2009.

Effective September 30, 2009 and beginning with the quarterly interest payment due October 1, 2009, the Company deferred interest payments on the Company's $\$ 15.0$ million of junior subordinated debentures relating to its trust preferred securities. This was the result of regulatory restraints which have precluded the Bank from paying dividends to the Holding Company. The Agreement with the Federal Reserve Bank entered into during March 2010 specifically prohibits the Company and the Bank from making any payments on the junior subordinated debt without prior
approval of the Federal Reserve Bank. The terms of the debentures and trust indentures allow for the Company to defer interest payments for up to 20 consecutive quarters without default or penalty. During the period that the interest deferrals are elected, the Company will continue to record interest expense associated with the debentures. Upon the expiration of the deferral period, all accrued and unpaid interest will be due and payable. Under the terms of the debenture, the Company is precluded from paying cash dividends to shareholders or repurchasing its stock during the deferral period.

The Company has not paid any cash dividends on its common stock since the second quarter of 2008 and does not expect to resume cash dividends on its common stock for the foreseeable future. Because the Company has elected to defer the quarterly payments of interest on its junior subordinated debentures issued in connection with the trust preferred securities as discussed above, the Company is prohibited under the subordinated debenture agreement from paying cash dividends on its common stock during the deferral period. In addition, pursuant to the Agreement entered into with the Federal Reserve Bank during March of 2010, the Company and the Bank are precluded from paying cash dividends without prior consent of the Federal Reserve Bank. On March 23, 2010, June 22, 2010, and September 28, 2010, the Company's Board of Directors declared a one-percent (1\%) quarterly stock dividend on the Company's outstanding common stock. The Company believes, given the current uncertainties in the economy and unprecedented declines in real estate valuations in our markets, it is prudent to retain capital in this environment, and better position the Company for future growth opportunities. Based upon the number of outstanding common shares on the record date of April 9, 2010, July 9, 2010, and October 8, 2010, respectively, an additional 124,965, 126,214, and 127,476 shares, respectively, were issued to shareholders. For purposes of earnings per share calculations, the Company's weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to the $1 \%$ stock dividends to shareholders for all periods presented.

The Company has sought to maintain a strong, yet conservative balance sheet while continuing to reduce the level of nonperforming assets and improve liquidity during the nine months ended September 30, 2010. Total assets increased approximately $\$ 17.6$ million during the nine months ended September 30, 2010, with a decrease of $\$ 36.4$ million in loans, a decrease of $\$ 14.8$ million in investment securities, and $\$ 2.0$ million in other real estate owned through foreclosure. Offsetting these decreases was an increase of $\$ 75.1$ million in cash and cash equivalents. During the second quarter of 2010, the Company completed the sale of two purchased real estate mortgage loan portfolios totaling $\$ 17.1$ million, recognizing a gain of $\$ 509,000$ on the transaction. The sale of the mortgage loan portfolios has provided additional liquidity and was part of the reason for the decrease in loans during the nine months ended September 30, 2010. Decreases of $\$ 8.0$ million in FHLB term borrowings between December 31, 2009 and September 30,2010 were more than offset by increases in deposits including NOW and money market accounts. Net increases of $\$ 25.3$ million in deposits experienced during the nine months ended September 30, 2010, were utilized to enhance liquidity. Average loans comprised approximately $82 \%$ of overall average earning assets during the nine months ended September 30, 2010, a percentage that has declined only slightly over the past several years.

Nonperforming assets, which are primarily related to the real estate loan and property portfolio, have declined slightly during the first nine months of 2010 but remain high as real estate markets continue to suffer from the mortgage crisis which began during mid-2007. Nonaccrual loans totaling $\$ 30.5$ million at September 30, 2010, decreased $\$ 4.3$ million from the balance reported at December 31, 2009. In determining the adequacy of the underlying collateral related to these loans, management monitors trends within specific geographical areas, loan-to-value ratios, appraisals, and other credit issues related to the specific loans. Valuations on these loans and the underlying collateral continued to deteriorate during much of 2009 and into 2010, resulting in increased charge-offs and levels of impaired loans. Impaired loans decreased $\$ 8.0$ million during the nine months ended September 30, 2010 to a balance of $\$ 45.8$ million at September 30, 2010. Other real estate owned through foreclosure decreased $\$ 2.0$ million between December 31, 2009 and September 30, 2010, as sales and write-downs more than offset the transfer of $\$ 9.8$ million in loans to other real estate owned during the nine month ended September 30, 2010. As a result of these events, nonperforming assets as a percentage of total assets decreased from $12.56 \%$ at December 31, 2009 to $11.27 \%$ at September 30, 2010.

The following table summarizes various nonperforming components of the loan portfolio, the related allowance for loan and lease losses and provision for credit losses for the periods shown.

|  | September 30, |  |  | December 31, | September 30, |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2010 | 2009 | 2009 |  |  |
| Provision for credit losses during period | $\$$ | 3,376 | $\$$ | 13,375 | $\$$ |
| Allowance as \% of nonperforming loans |  | $28.33 \%$ | $29.57 \%$ | $28.44 \%$ |  |
| Nonperforming loans as \% total loans |  | $9.70 \%$ | $9.99 \%$ | $12.46 \%$ |  |
| Restructured loans as \% total loans |  | $6.26 \%$ | $5.13 \%$ | $3.29 \%$ |  |

Management continues to monitor economic conditions in the real estate market for signs of further deterioration or improvement which may impact the level of the allowance for loan losses required to cover identified losses in the loan portfolio. As the real estate market declined through 2008, and that accelerated throughout much of 2009, the level of problem assets increased, and the estimated real estate values on many of those assets decreased resulting in increased charge-offs or write-downs of those assets. Greater focus has been placed on monitoring and reducing the level of problem assets, while working with borrowers to find more options, including loan restructures, to work through these difficult economic times. As a result of these efforts, restructured loans increased from a single loan totaling $\$ 378,000$ at December 31, 2008 to approximately 50 loans totaling $\$ 26.1$ million at December 31, 2009 and 55 loans totaling $\$ 29.5$ million at September 30, 2010. Provisions made to the allowance for credit losses, totaled $\$ 3.5$ million during the nine months ended September 30, 2010 and $\$ 1.2$ million during the quarter ended September 30, 2010, as compared to $\$ 13.4$ million for the year ended December 31,2009 , and $\$ 8.6$ million and $\$ 435,000$ for the nine months and quarter ended September 30, 2009, respectively. Net loan and lease charge-offs during the nine months
ended September 30, 2010 totaled $\$ 5.4$ million, as compared to $\$ 9.9$ million and $\$ 5.7$ million for the year ended December 31, 2009 and nine months ended September 30, 2009, respectively. The Company charged-off approximately 50 loans during the nine months ended September 30, 2010, compared to 70 loans during all of 2009, and 50 loans during the nine months ended September 30, 2009. The percentage charge-offs to average loans were $1.5 \%, 1.9 \%$, and $1.4 \%$ for the nine months ended September 30, 2010, year ended December 31, 2009, and the nine months ended September 30, 2009, respectively.

Deposits increased by $\$ 25.3$ million during the nine months ended September 30, 2010, with increases experienced in all interest-bearing deposit accounts except time deposits. Decreases in time deposits experienced during the nine months ended September 30, 2010 were primarily the result of decreases in brokered wholesale deposits, as the Company continues to reduce its reliance on brokered deposits and other wholesale funding sources, while enhancing liquidity.

Brokered deposits have provided the Company a relatively inexpensive funding source over the past several years totaling $\$ 96.2$ million or $16.4 \%$ of total deposits at September 30, 2010, as compared to $\$ 129.4$ million or $23.0 \%$ of total deposits at December 31, 2009, and $\$ 130.3$ million or $22.8 \%$ of total deposits at September 30, 2009. Brokered deposits and other wholesale funding sources were used to some degree to fund loan growth in 2007 and 2008, but the current state of the economy and the financial condition of the Company have made it increasingly important to continue to develop core deposits and reduce the Company's dependence on brokered and other wholesale funding sources, including lines of credit with the Federal Reserve Bank and the FHLB. The Company increased its efforts early in 2009 to develop core deposit growth with employee training throughout the entire organization and a deposit-gathering program that incented employees to bring in new deposits from our local market area and establish more extensive relationships with our customers. The Company continues its deposit gathering program and has committed additional resources to its efforts during 2010 including two full time employees dedicated to business development. As part of its liquidity position improvement plan resulting from the formal agreement with the Federal Reserve Bank issued in March 2010, the Company will reduce its reliance on brokered deposits over the next two years to levels more comparable with peers, which is currently about $5 \%$ of total deposits. The Company will seek to replace maturing brokered deposits with core deposits, but may also control loan growth to help achieve that objective.

While the Company still has a higher percentage of brokered deposits than peers at September 30, 2010, efforts to restructure the balance sheet through reducing the level of total assets, and specifically real estate loans, are proving successful. Total wholesale borrowings and brokered deposits decreased from $\$ 248.4$ million at December 31, 2008 to $\$ 169.4$ million at December 31, 2009, representing a decrease of $\$ 79.1$ million during 2009, and the Company went from being a net purchaser of overnight funds at December 31, 2008, with $\$ 66.5$ million in federal funds purchased, to a net seller of overnight funds with $\$ 11.6$ million in federal funds sold at December 31, 2009. Total wholesale borrowings and brokered deposits decreased an additional $\$ 41.2$ million during the nine months ended September 30, 2010 to a balance of $\$ 128.2$ million at September 30, 2010.

Although balances have declined during 2010, the Company will continue to utilize overnight borrowings and other term credit lines as deemed prudent, with borrowings totaling $\$ 32.0$ million at September 30, 2010 as compared to $\$ 40.0$ million at December 31, 2009. The average rate of those term borrowings was $0.35 \%$ at June 30, 2010, as compared to $0.86 \%$ at December 31, 2009. Although the Company continues to realize significant interest expense reductions by utilizing overnight and term borrowings lines, the use of such lines are monitored closely to ensure sound balance sheet management in light of the current economic and credit environment.

The cost of the Company's subordinated debentures issued by USB Capital Trust II has remained low as market rates declined during most of 2009. With pricing at 3-month-LIBOR plus 129 basis points, the effective cost of the subordinated debt was $1.58 \%$ and $1.54 \%$ at September 30, 2010 and December 31, 2009, respectively. Pursuant to fair value accounting guidance, the Company has recorded $\$ 845,000$ and $\$ 221,000$ in pretax fair value gains on its junior subordinated debt during the nine months and quarter ended September 30, 2010, respectively, bringing the total cumulative gain recorded on the debt to $\$ 5.7$ million at September 30, 2010.

The Company continues to emphasize relationship banking and core deposit growth, and has focused greater attention on its market area of Fresno, Madera, and Kern Counties, as well as Campbell, in Santa Clara County. The San Joaquin Valley and other California markets continue to exhibit weak demand for construction lending and

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commercial lending from small and medium size businesses, as commercial and residential real estate markets declined during much of 2008, and 2009, and have continued to do so in 2010. Although we have seen some improvement during 2010, the past year has presented significant challenges for the banking industry with tightening credit markets, weakening real estate markets, and increased loan losses adversely affecting the Banking industry and the Company.

The Company continually evaluates its strategic business plan as economic and market factors change in its market area. Balance sheet management, enhancing revenue sources, and maintaining market share will be of primary importance during 2010 and beyond. The banking industry is currently experiencing continued pressure on net margins as well as asset quality resulting from conditions in the real estate market, and weak credit markets. During March 2010, the Company and the Bank entered into a regulatory agreement with the Federal Reserve Bank which, among other things, requires improvements in the overall condition of the Company and the Bank. As a result, market rates of interest, asset quality, as well as regulatory oversight will continue be an important factor in the Company's ongoing strategic planning process.

## Results of Operations

For the nine months ended September 30, 2010, the Company reported net income of $\$ 1.4$ million or $\$ 0.11$ per share ( $\$ 0.11$ diluted) as compared to a net loss of $\$ 4.1$ million or $\$ 0.32$ per share ( $\$ 0.32$ diluted) for the nine months ended September 30, 2009. For the quarter ended September 30, 2010, the Company reported net income of $\$ 411,000$ or $\$ 0.03$ per share ( $\$ 0.03$ diluted) as compared to net income of $\$ 693,000$ or $\$ 0.05$ per share ( $\$ 0.05$ diluted) for the quarter ended September 30, 2009. The increase in earnings between the two nine month and quarterly periods ended September 30, 2009 and 2010 is primarily the result of decreases in provisions for loan losses and goodwill impairment losses taken during 2010.

The Company's return on average assets was $0.26 \%$ for the nine months ended September 30, 2010 as compared to $-0.74 \%$ for the nine months ended September 30, 2009, and was $0.23 \%$ for the quarter ended September 30, 2010 as compared to $0.38 \%$ for the quarter ended September 30, 2009. The Bank's return on average equity was $2.35 \%$ for the nine months ended September 30, 2010 as compared to $(-6.95 \%$ ) for the same nine-month period of 2009, and was $2.07 \%$ for the quarter ended September 30, 2010 as compared to $3.63 \%$ for the quarter ended September 30, 2009.

Net Interest Income
Net interest income before provision for credit losses totaled $\$ 21.4$ million for the nine months ended September 30, 2010 , representing an increase of $\$ 261,000$, or $1.2 \%$ when compared to the $\$ 21.1$ million reported for the same nine months of the previous year.

The Company's net interest margin, as shown in Table 1, increased to $4.66 \%$ at September 30, 2010 from $4.45 \%$ at September 30, 2009, an increase of 21 basis points ( 100 basis points $=1 \%$ ) between the two periods. On a quarterly basis, the Company's net interest margin decreased 20 basis points from $4.58 \%$ during the three months ended September 30, 2009 to $4.38 \%$ for the three months ended September 30, 2010. While average market rates of interest have remained level between the nine-month periods ended September 30, 2009 and 2010 (the Prime rate averaged $3.25 \%$ during both periods), significant declines in the Company's cost of funds enhanced the net margin between the two nine-month periods.

Table 1. Distribution of Average Assets, Liabilities and Shareholders' Equity: Interest rates and Interest Differentials
Nine Months Ended September 30, 2010 and 2009


Interest expense as a percentage

| of average earning assets | $0.77 \%$ | $1.21 \%$ |
| :--- | :--- | :--- |
| Net interest margin | $4.66 \%$ | $4.45 \%$ |

(1) Loan amounts include nonaccrual loans, but the related interest income has been included only if collected for the period prior to the loan being placed on a nonaccrual basis. Loan interest income includes loan fees of approximately $\$ 1.0$ million and $\$ 1.1$ million for the nine months ended September 30, 2010 and 2009, respectively.
(2) Applicable nontaxable securities yields have not been calculated on a tax-equivalent basis because they are not material to the Company's results of operations.

Both the Company's net interest income and net interest margin are affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as "volume change." Both are also affected by changes in yields on interest-earning assets and rates paid on interest-bearing liabilities, referred to as "rate change." The following table sets forth the changes in interest income and interest expense for each major category of interest-earning asset and interest-bearing liability, and the amount of change attributable to volume and rate changes for the periods indicated.

Table 2. Rate and Volume Analysis

| (In thousands) | Total |  | Rate |  | Volume |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Increase (decrease) in interest income: |  |  |  |  |  |  |
| Loans and leases | \$ | (748) | \$ | 979 | \$ | $(1,727)$ |
| Investment securities available for sale |  | $(1,143)$ |  | (363) |  | (780) |
| Interest-bearing deposits in other banks |  | (70) |  | (12) |  | (58) |
| Interest-bearing deposits in FRB |  | 11 |  | , |  | 10 |
| Federal funds sold |  | 36 |  | 36 |  | 0 |
| Total interest income |  | $(1,914)$ |  | 641 |  | $(2,555)$ |
| Increase (decrease) in interest expense: |  |  |  |  |  |  |
| Interest-bearing demand accounts |  | (567) |  | (759) |  | 192 |
| Savings accounts |  | (72) |  | (69) |  | (3) |
| Time deposits |  | (840) |  | $(1,376)$ |  | 536 |
| Other borrowings |  | (612) |  | (273) |  | (339) |
| Subordinated debentures |  | (84) |  | (53) |  | (31) |
| Total interest expense |  | $(2,175)$ |  | $(2,530)$ |  | 355 |
| Increase (decrease) in net interest income | \$ | 261 | \$ | 3,171 | \$ | $(2,910)$ |

For the nine months ended September 30, 2010, total interest income decreased approximately $\$ 1.9$ million, or $7.2 \%$ as compared to the nine-month period ended September 30, 2009. Earning asset volumes decreased in all earning-asset categories except federal funds sold and interest bearing deposits with the FRB between the nine month periods, with the largest decrease experienced in loans.

For the three months ended September 30, 2010, total interest income of $\$ 8.0$ million decreased approximately $\$ 904,000$, or $10.2 \%$ as compared to the three-month period ended September 30, 2009. During the third quarter of 2010 interest and fees on loans decreased $\$ 514,000$ or $6.6 \%$ when compared to the comparative quarter of 2009 , as declines in average loan volume more than more than outweighed the increase in loan yield between the two quarterly periods. Interest income on investment securities decreased $\$ 409,000$ between the comparative third quarters of 2009 and 2010 as both volumes and rates on investment securities decreased between the two periods.

For the nine months ended September 30, 2010, total interest expense decreased approximately $\$ 2.2$ million, or $38.0 \%$ as compared to the nine-month period ended September 30, 2009. Between those two periods, average interest-bearing liabilities decreased by $\$ 22.5$ million, and the average rates paid on these liabilities decreased by 52 basis points.

For the three months ended September 2010 interest expense of $\$ 1.1$ million decreased $\$ 570,000$ or $33.3 \%$ as compared to the three months ended September 30, 2009 as a result of significant declines in the rates incurred on interest-bearing liabilities, combined with a decrease of $\$ 13.4$ million in average interest-bearing liabilities between those two third-quarter periods. Between the three month periods ended September 30, 2009 and September 30, 2010, the average cost of funds declined 42 basis points from $1.32 \%$ during the three months ended September 30, 2009 to $0.90 \%$ for the three months ended September 30, 2010.

Provisions for credit losses are determined on the basis of management's periodic credit review of the loan portfolio, consideration of past loan loss experience, current and future economic conditions, and other pertinent factors. Such factors consider the allowance for credit losses to be adequate when it covers estimated losses inherent in the loan portfolio. Based on the condition of the loan portfolio, management believes the allowance is sufficient to cover risk elements in the loan portfolio. For the nine months ended September 30, 2010, the provision to the allowance for credit losses amounted to $\$ 3.4$ million as compared to $\$ 8.6$ million for the nine months ended September 30, 2009. For the three months ended September 30, 2010, the provision to the allowance for credit losses amounted to $\$ 1.2$ million as compared to $\$ 435,000$ for the three months ended September 30, 2009. Increases in provisions between the two year-to-date and quarterly periods presented is the result of the significant decline in real estate markets experienced between 2008 and 2009, which has remained much more stable over the past twelve months. In addition, the Company experienced recoveries totaling $\$ 21,000$ and $\$ 958,000$ for the three months and nine months ended September 30, 2010, respectively, which helped to reduce the current year's loan loss reserve provisions required to maintain the allowance for loan losses at adequate levels at September 30, 2010. The amount provided to the allowance for credit losses during the first nine months of 2010 brought the allowance to $2.75 \%$ of net outstanding loan balances at September 30, 2010, as compared to $2.96 \%$ of net outstanding loan balances at December 31, 2009, and $2.70 \%$ at September 30, 2009.

## Noninterest Income

Table 3. Changes in Noninterest Income
The following table sets forth the amount and percentage changes in the categories presented for the nine months ended September 30, 2010 as compared to the nine months ended September 30, 2009:
(In thousands) $2010 \quad 2009$ Amount of Percent

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|  |  |  |  |  | Change |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer service fees | \$ | 2,904 | \$ | 2,959 | \$ | (55) | -1.86\% |
| Gain on sale of securities |  | 69 |  | 0 |  | 69 | - |
| (Gain) loss on sale of OREO |  | 97 |  | (756) |  | 853 | -112.83\% |
| Gain(loss) on fair value of financial liabilities |  | 845 |  | 290 |  | 555 | 191.38\% |
| Gain on sale of loans |  | 509 |  | 0 |  | 509 | 100.00\% |
| Shared appreciation income |  | 0 |  | 23 |  | (23) | -100.00\% |
| Other |  | 1,034 |  | 921 |  | 113 | 12.27\% |
| Total noninterest income | \$ | 5,458 | \$ | 3,437 | \$ | 2,021 | 58.80\% |

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Noninterest income for the nine months ended September 30, 2010 increased $\$ 2.0$ million or $58.8 \%$ when compared to the same nine-month period of 2009. The increase in noninterest income between the two nine-month periods is partially the result of fair value gain adjustments on the Company's junior subordinated debt which included fair value gains of $\$ 845,000$ and $\$ 221,000$ recognized during the nine months and quarter ended September 30, 2010, respectively, as compared to fair value gains of $\$ 290,000$ and $\$ 395,000$ recognized during the nine months and quarter ended September 30, 2009, respectively. This represents an increase of $\$ 555,000$ between the two year-to-date periods but a decrease of $\$ 174,000$ between the quarterly periods ended September 30, 2010, respectively. Included in noninterest income for the nine months ended September 30, 2010 is a gain of $\$ 509,000$ realized on the sale of two purchased real estate mortgage loan portfolios. Customer service fees, the primary component of noninterest income, decreased $\$ 55,000$ or $1.9 \%$ between the two nine-month periods presented, primarily resulting from decreases in revenues from the Company's financial services department.

Noninterest income for the three months ended September 30, 2010 increased $\$ 447,000$ or $43.9 \%$ when compared to the same three-month period of 2009. Increases between the three-month periods ended September 30, 2009 and September 30, 2010 included decreases of $\$ 600,000$ in losses on sale of other real estate, which was partially offset by decreases of $\$ 174,000$ in fair value gains on the Company's junior subordinated debt.

## Noninterest Expense

The following table sets forth the amount and percentage changes in the categories presented for the nine months ended September 30, 2010 as compared to the nine months ended September 30, 2009:

Table 4. Changes in Noninterest Expense

| (In thousands) | 2010 |  | 2009 |  | Amount of Change |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and employee benefits | \$ | 6,629 | \$ | 6,402 | \$ | 227 | 3.55\% |
| Occupancy expense |  | 2,823 |  | 2,815 |  | 8 | 0.28\% |
| Data processing |  | 58 |  | 85 |  | (27) | -31.76\% |
| Professional fees |  | 1,617 |  | 1,499 |  | 118 | 7.87\% |
| FDIC/DFI insurance assessments |  | 1,465 |  | 872 |  | 593 | 68.00\% |
| Director fees |  | 176 |  | 190 |  | (14) | -7.37\% |
| Amortization of intangibles |  | 594 |  | 670 |  | (76) | -11.34\% |
| Correspondent bank service charges |  | 237 |  | 284 |  | (47) | -16.55\% |
| Impairment loss on core deposit intangible |  | 57 |  | 57 |  | 0 | 0.00\% |
| Impairment loss on goodwill |  | 1,414 |  | 3,026 |  | $(1,612)$ | -53.27\% |
| Impairment loss on investment securities |  | 1,088 |  | 720 |  | 368 | 51.11\% |
| Impairment loss on OREO |  | 1,709 |  | 866 |  | 843 | 97.34\% |
| Loss on California tax credit partnership |  | 318 |  | 321 |  | (3) | -0.93\% |
| OREO expense |  | 964 |  | 1,150 |  | (186) | -16.17\% |
| Other |  | 1,804 |  | 2,656 |  | (852) | -32.08\% |
| Total expense | \$ | 20,953 | \$ | 21,613 | \$ | (660) | -3.05\% |

Noninterest expense decreased $\$ 660,000$ between the nine months ended September 30, 2009 and 2010, and decreased $\$ 269,000$ between the quarters ended September 30, 2009 and 2010. The net decrease in noninterest expense between the nine months and quarterly comparative periods is primarily the result of reductions of $\$ 1.6$ million in impairment losses on goodwill between the two nine-month and quarterly periods. The Company experienced increases in impairment losses on investment securities and OREO, as well as increases in FDIC assessments between the nine months ended September 30, 2009 and 2010.

Impairment losses totaling $\$ 483,000$ and $\$ 1.7$ million were realized on OREO during the three and nine months ended September 30, 2010, respectively as new valuations were received. In addition, during the three and nine months ended September 30, 2010, the Company recognized $\$ 386,000$ and $\$ 1.1$ million, respectively, in other-than-temporary impairment ("OTTI") losses on three of its non-agency residential mortgage obligations. During the three and nine months ended September 30, 2009, the Company recognized $\$ 317,000$ and $\$ 720,000$, respectively, in OTTI losses on the same three non-agency residential mortgage obligations. The amount expensed as impairment losses on the three securities represents the identified credit-related portion of the impairment. Although there are some indications of improvement in current economic conditions, a prolonged recessionary period could result in additional impairment losses in the future.

Noninterest expense in other categories increased between the periods presented including professional fees and FDIC/DFI insurance assessments. During the nine months ended September 30, 2010, professional fees, representing primarily legal fees associated with problem asset workouts, totaled $\$ 1.6$ million compared to $\$ 1.5$ million for the nine months ended September 30, 2009, representing an increase of $\$ 118,000$ or $7.8 \%$ between the two nine-month periods, and decreased $\$ 90,000$ or $13.1 \%$ between the three-month periods ended September 30, 2009 and September 30, 2010. FDIC insurance assessments have increased during 2010 both as a result of the both Company's current regulatory status and the stressed banking environment in general. FDIC/DFI insurance assessments totaled $\$ 1.5$ million for the nine months ended September 30, 2010, representing an increase of $\$ 593,000$ or $68.0 \%$ compared to FDIC/DFI insurance assessments expensed during the nine months ended September 30, 2009. FDIC/DFI insurance assessments of $\$ 559,000$ for the three months ended September 30, 2010 increased $\$ 303,000$ or $118.4 \%$ compared to the $\$ 256,000$ expensed during the three months ended September 30, 2009.

## Income Taxes

The Company's income tax expense is impacted to some degree by permanent taxable differences between income reported for book purposes and income reported for tax purposes, as well as certain tax credits which are not reflected in the Company's pretax income or loss shown in the statements of operations and comprehensive income. As pretax income or loss amounts become smaller, the impact of these differences become more significant and are reflected as variances in the Company's effective tax rate for the periods presented. In general, the permanent differences and tax credits affecting tax expense have a positive impact and tend to reduce the effective tax rates shown in the Company's statements of operations and comprehensive income.

The Company reviews its current tax positions at least quarterly based upon income tax accounting guidance which includes the criteria that an individual tax position would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the income tax guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is more likely than not that the position will be sustained on examination. The term "more likely than not" means a likelihood of more than 50 percent." In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority.

Pursuant to the guidance, the Company reviewed its REIT tax position as of January 1, 2007 (adoption date of the new guidance), and then has again reviewed its position each subsequent quarter since adoption. The Bank, with guidance from advisors, believes that the case has merit with regard to points of law, and that the tax law at the time allowed for the deduction of the consent dividend. However, the Bank, with the concurrence of advisors, cannot conclude that it is "more than likely" that the Bank will prevail in its case with the FTB. As a result of this determination, effective January 1,2007 the Company recorded an adjustment of $\$ 1.3$ million to beginning retained earnings upon adoption of the new guidance (previously FIN48) to recognize the potential tax liability under the guidelines of the interpretation. The adjustment includes amounts for assessed taxes, penalties, and interest. As of December 31, 2009, the Company had recorded a total unrecognized tax liability related to the REIT of $\$ 1.6$ million. The Company has determined that there has been no material change to its position on the REIT from that at December 31, 2009, and as a result recorded additional interest liability of $\$ 65,000$ during the nine months ended September 30, 2010. It is the Company's policy to recognize interest and penalties as a component of income tax expense.

The Company has reviewed all of its tax positions as of September 30, 2010, and has determined that, other than the REIT, there are no other material amounts that should be recorded under the current income tax accounting guidelines.

Financial Condition

Total assets increased $\$ 17.6$ million, or $2.54 \%$ to a balance of $\$ 710.2$ million at September 30, 2010, from the balance of $\$ 692.6$ million at December 31, 2009, but decreased $\$ 11.7$ million or $1.62 \%$ from the balance of $\$ 721.8$ million at September 30, 2009. Total deposits of $\$ 587.0$ million at September 30, 2010 increased $\$ 25.3$ million, or $4.51 \%$ from the balance reported at December 31, 2009, and increased $\$ 15.9$ million from the balance of $\$ 572.1$ million reported at September 30, 2009. While cash and cash equivalents increased $\$ 75.1$ million or $256.92 \%$ between December 31, 2009 and September 30, 2010, loans decreased $\$ 36.4$ million, or $7.15 \%$ to a balance of $\$ 472.2$ million, and investment securities decreased by $\$ 14.8$ million, or $20.69 \%$ during that nine-month period of 2010 . The significant increase experienced in cash and cash equivalents between December 31, 2009 and September 30, 2010 is partially the result of the $\$ 17.1$ million sale of two real estate mortgage loan portfolios completed during the second quarter of 2010, as well as increases in deposits experienced during the nine months ended September 30, 2010.

Earning assets averaged approximately $\$ 613.3$ million during the nine months ended September 30, 2010, as compared to $\$ 633.3$ million for the same nine-month period of 2009. Average interest-bearing liabilities decreased to $\$ 496.7$ million for the nine months ended September 30, 2010, from $\$ 519.2$ million reported for the comparative nine-month period of 2009.

## Loans and Leases

The Company's primary business is that of acquiring deposits and making loans, with the loan portfolio representing the largest and most important component of its earning assets. Loans totaled $\$ 472.2$ million at September 30, 2010, a decrease of $\$ 36.4$ million or $7.15 \%$ when compared to the balance of $\$ 508.6$ million at December 31, 2009, and a decrease of $\$ 61.9$ million or $11.60 \%$ when compared to the balance of $\$ 534.1$ million reported at September 30, 2009. Loans on average decreased $\$ 38.9$ million or $7.20 \%$ between the nine-month periods ended September 30, 2009 and September 30, 2010, with loans averaging $\$ 501.2$ million for the nine months ended September 30, 2010, as compared to $\$ 540.1$ million for the same nine-month period of 2009.

During the first nine months of 2010, increases were experienced primarily in commercial and industrial loans, and agricultural loans. The largest declines were experienced in construction loans as a result of soft real estate markets and declines in new home sales within the Company's market area. During the second quarter of 2010, the Company completed the sale of two real estate mortgage portfolios totaling $\$ 17.1$ million which contributed to the net decrease of $\$ 12.6$ million in real estate mortgage loans between December 31, 2009 and September 30, 2010. The sale of the loan portfolios resulted in a pre-tax gain of $\$ 509,000$ reflected in other noninterest income for the nine months ended September 30, 2010. The following table sets forth the amounts of loans outstanding by category at September 30, 2010 and December 31, 2009, the category percentages as of those dates, and the net change between the two periods presented.

Table 5. Loans

| (In thousands) | September 30, 2010 |  |  | December 31, 2009 |  |  | NetChange |  | $\%$ <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dollar Amount | \% of Loans |  | Dollar Amount | \% of Loans |  |  |  |
| Commercial and industrial | \$ | 173,779 | 36.8\% | \$ | 167,930 | 33.0\% | \$ | 5,849 | 3.48\% |
| Real estate - mortgage |  | 153,075 | 32.4\% |  | 165,629 | 32.6\% |  | $(12,554)$ | -7.58\% |
| RE construction \& development |  | 76,461 | 16.2\% |  | 105,220 | 20.7\% |  | $(28,759)$ | -27.33\% |
| Agricultural |  | 54,235 | 11.5\% |  | 50,897 | 10.0\% |  | 3,338 | 6.56\% |
| Installment/other |  | 14,269 | 3.0\% |  | 18,191 | 3.6\% |  | $(3,922)$ | -21.56\% |
| Lease financing |  | 389 | 0.1\% |  | 706 | 0.1\% |  | (317) | -44.96\% |
| Total Gross Loans | \$ | 472,208 | 100.0\% | \$ | 508,573 | 100.0\% | \$ | $(36,365)$ | -7.15\% |

The overall average yield on the loan portfolio was $6.03 \%$ for the nine months ended September 30, 2010, as compared to $5.78 \%$ for the nine months ended September 30, 2009. At September 30, 2010, 60.6\% of the Company's loan portfolio consisted of floating rate instruments, as compared to $60.7 \%$ of the portfolio at December 31, 2009, with the majority of those tied to the prime rate. Approximately $60 \%$ or $\$ 174.1$ million of the floating rate loans have rate floors at September 30, 2010 making them effectively fixed-rate loans for certain increases in interest rates, and fixed-rate loans for all decreases in interest rates. Approximately $\$ 163.4$ million of the $\$ 174.1$ million in loans with floors have floor spreads of 100 basis points or more, meaning that interest rates would need to increase more than $1 \%$ (or 100 basis points) before the rates on those loans would increase and they would effectively become floating rate loans again. The portfolio of floating rate loans with floors has a relatively short duration with only $\$ 58.7$ million

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maturing or repricing in more than one year, and only $\$ 25.5$ million maturing or repricing in more than two years.

## Deposits

Total deposits increased during the period to a balance of $\$ 587.0$ million at September 30, 2010, representing an increase of $\$ 25.3$ million, or $4.51 \%$ from the balance of $\$ 561.7$ million reported at December 31, 2009, and an increase of $\$ 14.9$ million, or $2.60 \%$ from the balance of $\$ 572.1$ reported at September 30, 2009.

The following table sets forth the amounts of deposits outstanding by category at September 30, 2010 and December 31,2009 , and the net change between the two periods presented.

Table 6. Deposits

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | Net Change |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest bearing deposits | \$ | 135,296 | \$ | 139,724 | \$ | $(4,428)$ | -3.17\% |
| Interest bearing deposits: |  |  |  |  |  |  |  |
| NOW and money market accounts |  | 201,992 |  | 158,795 |  | 43,197 | 27.20\% |
| Savings accounts |  | 34,764 |  | 34,146 |  | 618 | 1.81\% |
| Time deposits: |  |  |  |  |  |  |  |
| Under \$100,000 |  | 60,606 |  | 64,481 |  | $(3,875)$ | -6.01\% |
| \$100,000 and over |  | 154,310 |  | 164,514 |  | $(10,204)$ | -6.20\% |
| Total interest bearing deposits |  | 451,672 |  | 421,936 |  | 29,736 | 7.05\% |
| Total deposits | \$ | 586,968 | \$ | 561,660 | \$ | 25,308 | 4.51\% |

The Company's deposit base consists of two major components represented by noninterest-bearing (demand) deposits and interest-bearing deposits. Interest-bearing deposits consist of time certificates, NOW and money market accounts and savings deposits. Total interest-bearing deposits increased $\$ 29.7$ million, or $7.05 \%$ between December 31, 2009 and September 30, 2010, while noninterest-bearing deposits decreased $\$ 4.4$ million, or $3.17 \%$ between the same two periods presented.

Core deposits, as defined by the Company and consisting of all deposits other than time deposits of $\$ 100,000$ or more, and brokered deposits, continue to provide the foundation for the Company's principal sources of funding and liquidity. These core deposits amounted to $70.3 \%$ and $66.7 \%$ of the total deposit portfolio at September 30, 2010 and December 31, 2009, respectively. Brokered deposits totaled $\$ 96.2$ million at September 30, 2010 as compared to $\$ 129.4$ million at December 31, 2009 and $\$ 130.3$ million at September 30, 2009. Although pricing on brokered deposits and wholesale borrowing remains attractive, access to credit lines has become more vulnerable as risk profiles of most banks, including the Company, have increased in the current economic environment. The Company continues to utilize more cost-effective brokered deposits and term borrowing lines through Federal Home Loan Bank when prudent, but in an effort to reduce its reliance on borrowed funds and brokered deposits, the Company is placing additional emphasis on core-deposit gathering strategies in an effort to reduce its reliance on brokered deposits and other wholesale funding in the future.

As a result of the March 2010 agreement with the Federal Reserve Bank, the Company will reduce its reliance on brokered and other wholesale funding sources. The Company has a written plan, approved by the Federal Reserve Bank, to improve its liquidity position which includes a timetable to reduce the Bank's reliance on brokered deposits and other wholesale funding, and specific liquidity targets and parameters to meet contractual obligations and unanticipated demands. Under the plan, the Company will systematically reduce the level of brokered deposits to peer levels, which is currently approximately $5 \%$ of total deposits, over a period of approximately two years. This will be achieved by letting some or all of the maturing brokered deposits run-off as needed to achieve planned reductions in brokered deposits at the end of each quarter over the two-year period.

On a year-to-date average (refer to Table 1), the Company experienced an increase of $\$ 59.3$ million or $13.36 \%$ in total deposits between the nine-month periods ended September 30, 2009 and September 30, 2010. Between these two periods, average interest-bearing deposits increased $\$ 62.0$ million or $15.97 \%$, while total noninterest-bearing checking decreased $\$ 2.7$ million or $1.99 \%$ on a year-to-date average basis.

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## Short-Term Borrowings

The Company had collateralized lines of credit totaling $\$ 155.5$ million, including an FHLB lines of credit totaling $\$ 32.1$ million at September 30, 2010. These lines of credit generally have interest rates tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. All lines of credit are on an "as available" basis and can be revoked by the grantor at any time. At September 30, 2010, the Company had $\$ 32.0$ million borrowed against its FHLB lines of credit, which is summarized below. The Company had collateralized and uncollateralized lines of credit aggregating $\$ 124.2$ million, as well as FHLB lines of credit totaling $\$ 40.8$ million at December 31, 2009.

FHLB term borrowings at September 30, 2010 (in 000's):

| Term | Balance at $9 / 30 / 10$ | Rate | Maturity |  |
| :---: | :---: | :---: | :---: | :---: |
| 6 months | $\$$ | 32,000 | $0.35 \%$ | $1 / 31 / 11$ |

## Asset Quality and Allowance for Credit Losses

Lending money is the Company's principal business activity, and ensuring appropriate evaluation, diversification, and control of credit risks is a primary management responsibility. Implicit in lending activities is the fact that losses will be experienced and that the amount of such losses will vary from time to time, depending on the risk characteristics of the loan portfolio as affected by local economic conditions and the financial experience of borrowers.

As a result of the March 2010 agreement with the Federal Reserve Bank, the Company has written several plans to address the management of asset quality and the adequacy of the allowance for loan and lease losses. Specifically, the Company has three written plans which directly address these issues:

- Plan to Strengthen Credit Risk Management Practices - includes the responsibility of Board to establish appropriate risk tolerance guidelines and limits, timely and accurate identification and quantification of credit risk, strategies to minimize credit losses and reduce the level of problem assets, procedures for the ongoing review of the investment portfolio to evaluate other-than-temporary-impairment, stress testing for commercial real estate loans and portfolio segments, and measures to reduce the levels of other real estate owned.
- Plan to Improve Adversely Classified Assets - Includes specific plans and strategies to improve the Bank's asset position through repayment, amortization, liquidation, additional collateral, or other means on each loan, relationship, or other asset in excess of $\$ 1.5$ million including OREO, that are past due more than 90 days as of the date of the written agreement.
- Plan for Maintenance of Adequate Allowance for Loan Losses - Includes policies and procedures to ensure adherence to the Bank's revised ALLL methodology, provides for periodic reviews of the methodology as appropriate, and provides for review of ALLL by the Board at least quarterly.

Also as part of the agreement with the Federal Reserve Bank, Board oversight has been enhanced to monitor the operations of the Company including, but not limited to, asset improvement and adequacy of the allowance for loan and lease losses. With regard to asset improvement, the Company will not, directly or indirectly, extend, renew, or restructure any loan to any borrower, including any related interest of the borrower, whose loans were criticized by the Federal Reserve Bank in their June 2009 examination, or any subsequent examination, without prior approval of a majority of the Board of Directors. Any extensions of credit, renewals, or restructurings on loans to such borrowers approved by the Board of Directors, will be supported with detailed written justification. Any additional loan, relationship, or asset in excess of $\$ 1.5$ million that becomes past due more than 90 days, will be subject to a written plan to improve the Company's position with regard to the asset, and that plan will be submitted to the Federal Reserve Bank. The Company will submit written reports to the Federal Reserve Bank on a quarterly basis to include updates to progress made on asset improvement, as well as review and monitoring of the adequacy of the allowance for loan and lease losses.

The allowance for credit losses is maintained at a level deemed appropriate by management to provide for known and inherent risks in existing loans and commitments to extend credit. The adequacy of the allowance for credit losses is based upon management's continuing assessment of various factors affecting the collectibility of loans and commitments to extend credit; including current economic conditions, past credit experience, collateral, and concentrations of credit. There is no precise method of predicting specific losses or amounts which may ultimately be charged off on particular segments of the loan portfolio. The conclusion that a loan may become uncollectible, either in part or in whole is judgmental and subject to economic, environmental, and other conditions which cannot be predicted with certainty. When determining the adequacy of the allowance for credit losses, the Company follows, in accordance with GAAP, the guidelines set forth in the Revised Interagency Policy Statement on the Allowance for Loan and Lease Losses ("Statement") issued by banking regulators during December 2006. The Statement is a revision of the previous guidance released in July 2001, and outlines characteristics that should be used in segmentation of the loan portfolio for purposes of the analysis including risk classification, past due status, type of loan, industry or

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collateral. It also outlines factors to consider when adjusting the loss factors for various segments of the loan portfolio, and updates previous guidance that describes the responsibilities of the board of directors, management, and bank examiners regarding the allowance for credit losses. Securities and Exchange Commission Staff Accounting Bulletin No. 102 was released during July 2001, and represents the SEC staff's view relating to methodologies and supporting documentation for the Allowance for Loan and Lease Losses that should be observed by all public companies in complying with the federal securities laws and the Commission's interpretations. It is also generally consistent with the guidance published by the banking regulators.

The allowance for loan losses includes an asset-specific component, as well as a general or formula-based component. The Company segments the loan and lease portfolio into eleven (11) segments, primarily by loan class and type, that have homogeneity and commonality of purpose and terms for analysis under the formula-based component of the allowance. Those loans which are determined to be impaired under current accounting guidelines are not subject to the formula-based reserve analysis, and evaluated individually for specific impairment under the asset-specific component of the allowance.

The Company's methodology for assessing the adequacy of the allowance for credit losses consists of several key elements, which include:
the formula allowance,

- specific allowances for problem graded loans identified as impaired, or for problem graded loans which may require reserves in excess of the formula allowance,
and the unallocated allowance
In addition, the allowance analysis also incorporates the results of measuring impaired loans as provided current accounting standards for contingencies.

The formula allowance is calculated by applying loss factors to outstanding loans and certain unfunded loan commitments. Loss factors are based on the Company's historical loss experience and on the internal risk grade of those loans and, may be adjusted for significant factors, including economic factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. Management determines the loss factors for problem graded loans (substandard, doubtful, and loss), special mention loans, and pass graded loans, based on a loss migration model. The migration analysis incorporates loan losses over the past twelve quarters (three years) and loss factors are adjusted to recognize and quantify the loss exposure from changes in market conditions and trends in the Company's loan portfolio. For purposes of this analysis, loans are grouped by internal risk classifications, which are "pass", "special mention", "substandard", "doubtful", and "loss". Certain loans are homogenous in nature and are therefore pooled by risk grade. These homogenous loans include consumer installment and home equity loans. Special mention loans are currently performing but are potentially weak, as the borrower has begun to exhibit deteriorating trends, which if not corrected, could jeopardize repayment of the loan and result in further downgrade. Substandard loans have well-defined weaknesses which, if not corrected, could jeopardize the full satisfaction of the debt. A loan classified as "doubtful" has critical weaknesses that make full collection of the obligation improbable. Classified loans, as defined by the Company, include loans categorized as substandard, doubtful, and loss. At September 30, 2010 problem graded or "classified" loans totaled $\$ 52.2$ million or $11.1 \%$ of gross loans as compared to $\$ 69.6$ million or $13.7 \%$ of gross loans at December 31, 2009.

Specific allowances are established based on management's periodic evaluation of loss exposure inherent in classified loans, impaired loans, and other loans in which management believes there is a probability that a loss has been incurred in excess of the amount determined by the application of the formula allowance. For impaired loans, specific allowances are determined based on the collateralized value of the underlying properties, the net present value of the anticipated cash flows, or the market value of the underlying assets. Formula allowances for classified loans, excluding impaired or other loans where specific allowances are required, are determined on the basis of additional risks involved with individual loans that may be in excess of risk factors associated with the loan portfolio as a whole. The specific allowance is different from the formula allowance in that the specific allowance is determined on a loan-by-loan basis based on risk factors directly related to a particular loan, as opposed to the formula allowance which is determined for a pool of loans with similar risk characteristics, based on past historical trends and other risk factors which may be relevant on an ongoing basis.

The unallocated portion of the allowance is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

The following table summarizes the specific allowance, formula allowance, and unallocated allowance at September 30, 2010 and December 31, 2009, as well as classified loans at those period-ends.

|  | September 30, | December 31, |  |
| :--- | ---: | ---: | ---: |
| (in 000's) | 2010 | 2009 |  |
| Specific allowance - impaired loans | $\$$ | 7,356 | $\$$ |
| Formula allowance - classified loans not impaired | 901 | 7,974 |  |
| Formula allowance - special mention loans | 596 | 1,979 |  |
| Total allowance for special mention and classified loans | 8,853 | 10,540 |  |
|  |  | 4,108 | 4,476 |
| Formula allowance for pass loans | $\$$ | 12,975 | $\$$ |
| Unallocated allowance |  | 15,016 |  |
| Total allowance for loan losses | 45,802 | $\$$ | 53,794 |
|  | 6,377 | 15,816 |  |
| Impaired loans | $\$$ | 52,179 | $\$$ |
| Classified loans not considered impaired | $\$$ | 30,864 | $\$$ |
| Total classified loans |  | 27,939 |  |

Impaired loans decreased approximately $\$ 8.0$ million between December 31, 2009 and September 30, 2010. The specific allowance related to those impaired loans decreased $\$ 618,000$ between December 31, 2009 and September 30, 2010. Reductions in impaired loans and the related allowance during the first nine months of 2010 are in part the result of transfers of $\$ 9.8$ million in impaired loans to other real estate owned through foreclosure during the period. The formula allowance related to loans that are not impaired (including special mention and substandard) decreased approximately $\$ 1.4$ million between December 31, 2009 and September 30, 2010. The level of "pass" loans has declined approximately $\$ 21.0$ million between December 31, 2009 and September 30, 2010, and as a result, the related formula allowance decreased $\$ 368,000$ during the period.

The Company's methodology includes features that are intended to reduce the difference between estimated and actual losses. The specific allowance portion of the analysis is designed to be self-correcting by taking into account the current loan loss experience based on that portion of the portfolio. By analyzing the estimated losses inherent in the loan portfolio on a quarterly basis, management is able to adjust specific and inherent loss estimates using the most recent information available. In performing the periodic migration analysis, management believes that historical loss factors used in the computation of the formula allowance need to be adjusted to reflect current changes in market conditions and trends in the Company's loan portfolio. There are a number of other factors which are reviewed when determining adjustments in the historical loss factors. They include 1) trends in delinquent and nonaccrual loans, 2) trends in loan volume and terms, 3) effects of changes in lending policies, 4) concentrations of credit, 5) competition, 6) national and local economic trends and conditions, 7) experience of lending staff, 8) loan review and Board of Directors oversight, 9) high balance loan concentrations, and 10) other business conditions. There were no changes in estimation methods or assumptions that affected the methodology for assessing the adequacy of the allowance for credit losses during the nine months ended September 30, 2010.

Management and the Company's lending officers evaluate the loss exposure of classified and impaired loans on a weekly/monthly basis and through discussions and officer meetings as conditions change. The Company's Loan Committee meets weekly and serves as a forum to discuss specific problem assets that pose significant concerns to the Company, and to keep the Board of Directors informed through committee minutes. All special mention and classified loans are reported quarterly on Problem Asset Reports and Impaired Loan Reports which are reviewed by senior management. With this information, the migration analysis and the impaired loan analysis are performed on a quarterly basis and adjustments are made to the allowance as deemed necessary. The Board of Directors is kept abreast of any changes or trends in problem assets on a monthly basis or more often if required. In addition, pursuant to the regulatory agreement, quarterly updates are provided to the Federal Reserve Bank of San Francisco and the California Department of Financial Institutions with regard to problem assets levels and trends, liquidity, and capital
trends, among other things. (See regulatory section for more details.)
The specific allowance for impaired loans is measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. The amount of impaired loans is not directly comparable to the amount of nonperforming loans disclosed later in this section. The primary differences between impaired loans and nonperforming loans are: i) all loan categories are considered in determining nonperforming loans while impaired loan recognition is limited to commercial and industrial loans, commercial and residential real estate loans, construction loans, and agricultural loans, and ii) impaired loan recognition considers not only loans 90 days or more past due, restructured loans and nonaccrual loans but also may include problem loans other than delinquent loans.

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans include nonaccrual loans, troubled debt restructures, and performing loans in which full payment of principal or interest is not expected. Management bases the measurement of these impaired loans on the fair value of the loan's collateral or the expected cash flows on the loans discounted at the loan's stated interest rates. Cash receipts on impaired loans not performing to contractual terms and that are on nonaccrual status are used to reduce principal balances. Impairment losses are included in the allowance for credit losses through a charge to the provision, if applicable.

At September 30, 2010 and 2009, the Company's recorded investment in loans for which impairment has been identified totaled $\$ 45.8$ million and $\$ 70.0$ million, respectively. Included in total impaired loans at September 30, 2010 , are $\$ 34.5$ million of impaired loans for which the related specific allowance is $\$ 7.4$ million, as well as $\$ 11.3$ million of impaired loans that as a result of write-downs or the sufficiency of the fair value of the collateral, did not have a specific allowance. Total impaired loans at September 30, 2009 included $\$ 41.8$ million of impaired loans for which the related specific allowance is $\$ 7.4$ million, as well as $\$ 28.2$ million of impaired loans that, as a result of write-downs or the sufficiency of the fair value of the collateral, did not have a specific allowance. The average recorded investment in impaired loans was $\$ 49.5$ million during the first nine months of 2010 and $\$ 61.0$ million during the first nine months of 2009. In most cases, the Company uses the cash basis method of income recognition for impaired loans. In the case of certain troubled debt restructuring, for which the loan has been performing for a prescribed period of time under the current contractual terms, income is recognized under the accrual method. For the nine months ended September 30, 2010, the Company recognized $\$ 448,000$ in income on such loans. For the nine months ended September 30, 2009, the Company recognized no income on such loans At September 30, 2010, included in impaired loans, are troubled debt restructures totaling $\$ 29.5$ million. Of the $\$ 29.5$ million in troubled debt restructures at September 30, 2010, $\$ 14.3$ million are on nonaccrual status. Troubled debt restructures on accrual status totaling $\$ 15.2$ million are current with regards to payments, and are performing according to the modified contractual terms.

As with nonaccrual loans, the greatest volume in impaired loans during the nine months ended September 30, 2010 is in real estate construction loans, with that loan category comprising almost $46 \%$ of total impaired loans at September 30, 2010. The balance of impaired construction loans has decreased approximately $\$ 4.2$ million, and the related specific reserve has decreased $\$ 1.1$ million since December 31, 2009. Impaired loans classified as commercial and industrial increased $\$ 764,000$ during the nine months ended September 30, 2010. Of the $\$ 9.8$ million in commercial and industrial impaired loans reported at September 30, 2010, approximately $\$ 1.4$ million or $14.4 \%$ are secured by real estate. Specific collateral related to impaired loans is reviewed for current appraisal information, economic trends within geographic markets, loan-to-value ratios, and other factors that may impact the value of the loan collateral. Adjustments are made to collateral values as needed for these factors. Of total impaired loans at September 30, 2010, approximately $\$ 31.8$ million or $69.5 \%$ are secured by real estate. The majority of impaired real estate construction and development loans are for the purpose of residential construction, residential and commercial acquisition and development, and land development. Residential construction loans are made for the purpose of building residential 1-4 single family homes. Residential and commercial acquisition and development loans are made for the purpose of purchasing land, and developing that land if required, and to develop real estate or commercial construction projects on those properties. Land development loans are made for the purpose of converting raw land into construction-ready building sites. The following table summarizes the components of impaired loans and their related specific reserves at September 30, 2010 and December 31, 2009.

|  | Balance | Reserve | Balance | Reserve |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| (in 000 's) | $9 / 30 / 2010$ | $9 / 30 / 2010$ | $12 / 31 / 2009$ | $12 / 31 / 2009$ |  |
| Commercial and industrial | $\$$ | 9,828 | $\$$ | 2,247 | $\$$ |
| Real estate - mortgage |  | 10,676 | 626 | 9,064 | $\$$ |

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| RE construction \& development | 21,377 | 3,632 | 25,606 | 4,741 |
| :--- | ---: | ---: | ---: | ---: |
| Agricultural | 3,583 | 689 | 6,212 | 153 |
| Installment/other | 243 | 150 | 328 | 160 |
| Lease financing | 95 | 12 | 0 | 0 |
| Total Impaired Loans | $\$$ | 45,802 | $\$$ | 7,356 |

Included in impaired loans are loans modified in troubled debt restructurings ("TDR's"), where concessions have been granted to borrowers experiencing financial difficulties in an attempt to maximize collection. The Company makes various types of concessions when structuring TDR's including rate reductions, payment extensions, and forbearance. At September 30, 2010, more than $\$ 16.4$ million of the total $\$ 29.6$ million in TDR's was for real estate construction and development, and there was another $\$ 3.0$ million and $\$ 1.4$ million related to those developers in commercial real estate and commercial and industrial, respectively at September 30, 2010. The majority of these credits are related to real estate construction projects that have slowed significantly or stalled, and the Company has sought to restructure the credits to allow the construction industry time to recover, and the developers time to finish projects at a slower pace which reflects current market conditions in the San Joaquin Valley. Concessions granted in these circumstances include lengthened maturity terms, lower lot release prices, or rate reductions that will enable the borrower to finish the construction projects and repay their loans to the Company. The downturn in the real estate construction market has been protracted, and although the Company has had some success in its restructuring efforts, it is difficult to conclude that we will be entirely successful in our efforts. Areas such as Bakersfield California have been slow to recover, and during the first quarter, the Company charged off approximately $\$ 1.3$ million in unsecured loans to a single real estate construction developer in the market. If conditions deteriorate beyond current expectations, the Company may be required to make additional concessions in the future including lower lot release prices to allow borrowers to complete and sell construction units at lower prices currently reflected in the real estate market.

The following table summarizes TDR's by type, classified separately as nonaccrual or accrual, which are included in impaired loans at September 30, 2010 and December 31, 2009.

|  | Total TDR's |  |  |  | Nonaccrual TDR'sAccruing TDR's |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in thousands) | Sept 30,2010 | Sept 30,2010 | Sept 30,2010 |  |  |
| Commercial and industrial | $\$$ | 3,924 | $\$$ | 1,345 | $\$$ |
| Real estate - mortgage: |  |  | 2,578 |  |  |
| Commercial real estate | 5,727 | 1,061 | 4,666 |  |  |
| Residential mortgages | 3,275 | 188 | 3,087 |  |  |
| Home equity loans | 94 | 45 | 50 |  |  |
| Total real estate mortgage | 9,096 | 1,294 | 7,803 |  |  |
| RE construction \& development | 16,472 | 11,635 | 4,837 |  |  |
| Agricultural | 0 | 0 | 0 |  |  |
| Installment/other | 81 | 0 | 81 |  |  |
| Lease financing | 0 | 0 | 0 |  |  |
| Total Troubled Debt Restructurings | $\$$ | 29,573 | $\$$ | 14,274 | $\$$ |
|  |  |  |  | 15,299 |  |


| (in thousands) | Dec 31,2009 | Dec 31,2009 | Dec 31,2009 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commercial and industrial | $\$$ | 3,878 | $\$$ | 228 | $\$$ |
| Real estate - mortgage: |  |  | 3,650 |  |  |
| Commercial real estate | 3,593 | 0 | 3,593 |  |  |
| Residential mortgages | 3,961 | 337 | 3,624 |  |  |
| Home equity loans | 51 | 0 | 51 |  |  |
| Total real estate mortgage | 7,605 | 337 | 7,268 |  |  |
| RE construction \& development | 14,405 | 9,475 | 4,930 |  |  |
| Agricultural | 0 | 0 | 0 |  |  |
| Installment/other | 178 | 0 | 178 |  |  |
| Lease financing | 0 | 0 | 0 |  |  |
| Total Troubled Debt Restructurings | $\$$ | 26,066 | $\$$ | 10,040 | $\$$ |

Of the $\$ 29.6$ million in total TDR's at September 30, 2010, $\$ 14.3$ million were on nonaccrual status at period-end. Of the $\$ 26.1$ million in total TDR's at December 31, 2009, $\$ 10.0$ million were on nonaccrual status at period-end. At September 30, 2010 and December 31, 2009, the Company had approximately $\$ 3.3$ million and $\$ 4.0$ million, respectively, in restructured residential mortgage loans as the result of borrowers that were unable to get take-out financing at the end of their construction loan with the Company. In part to aid the borrowers retain their newly completed homes under California Senate Bill SB1137, the Company termed these loans at market rates of interest with loans fully amortizing over 30 years with a three-to-five year repayment term. As of September 30, 2010, the Company commercial real estate (CRE) workouts whereby an existing loan was restructured into multiple new loans (i.e., A Note/B Note structure).

For a restructured loan to return to accrual status there needs to be at least 6 months successful payment history. In addition, our Credit Administration performs a financial analysis of the credit to determine whether the borrower has the ability to continue to perform successfully over the remaining life of the loan. This includes, but is not limited to, review of financial statements and cash flow analysis of the borrower. Only after determination that the borrower has the ability to perform under the terms of the loans, will the restructured credit be considered for accrual status.

The following table summarizes special mention loans by type for the nine month ended September 30, 2010 and December 31, 2009.

| (in thousands) | September 30, 2010Dec 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 7,688 | \$ | 5,169 |
| Real estate - mortgage: |  |  |  |  |
| Commercial real estate |  | 6,517 |  | 2,278 |
| Residential mortgages |  | 0 |  | 0 |
| Home equity loans |  | 0 |  | 0 |
| Total real estate mortgage |  | 6,517 |  | 2,278 |
| RE construction \& development |  | 14,349 |  | 20,492 |
| Agricultural |  | 2,310 |  | 0 |
| Installment/other |  | 0 |  | 0 |
| Lease financing |  | 0 |  | 0 |
| Total Special Mention Loans | \$ | 30,864 | \$ | 27,939 |

The Company focuses on competition and other economic conditions within its market area and other geographical areas in which it does business, which may ultimately affect the risk assessment of the portfolio. The Company continues to experience increased competition from major banks, local independents and non-bank institutions creating pressure on loan pricing. With interest rates decreasing 100 basis points during the fourth quarter of 2007, another 400 basis points during 2008, indications are that the economy will continue to suffer in the near future as a result of sub-prime lending problems, a weakened real estate market, and tight credit markets. As a result of these conditions, the Company has placed increased emphasis on reducing both the level of nonperforming assets and the level of losses taken, if any, on the disposition of these assets if required It has been in the best interest of both the Company and the borrowers to seek alternative options to foreclosure in an effort to diminish the impact on an already depressed real estate market. As part of this strategy, the Company has increased its level of troubled debt restructurings, when it makes economic sense. Both business and consumer spending have slowed during the past several quarters, and current GDP projections for the next year have softened significantly. It is difficult to determine to what degree the Federal Reserve will adjust short-term interest rates in its efforts to influence the economy, or what magnitude government economic support programs will reach. It is likely that the business environment in California will continue to be influenced by these domestic as well as global events. The local market has remained relatively more stable economically during the past several years than other areas of the state and the nation, which have experienced more volatile economic trends, including significant deterioration of residential real estate markets.

Although the local area residential housing markets have been hit hard, they continue to perform better than other parts of the state, which should bode well for sustained, but slower growth in the Company's market areas of Fresno and Madera, Kern, and Santa Clara Counties. Local unemployment rates in the San Joaquin Valley remain high primarily as a result of the areas' agricultural dynamics, however unemployment rates have increased recently as the national economy has declined. It is difficult to predict what impact this will have on the local economy. The Company believes that the Central San Joaquin Valley will continue to grow and diversify as property and housing costs remain reasonable relative to other areas of the state. Management recognizes increased risk of loss due to the Company's exposure from local and worldwide economic conditions, as well as potentially volatile real estate markets, and takes these factors into consideration when analyzing the adequacy of the allowance for credit losses.

The following table provides a summary of the Company's allowance for possible credit losses, provisions made to that allowance, and charge-off and recovery activity affecting the allowance for the nine-month periods indicated.

Table 7. Allowance for Credit Losses - Summary of Activity (unaudited)

| (In thousands) | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | September 30,2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total loans outstanding at end of period before deducting allowances for credit losses | \$ | 471,594 | \$ | 533,252 |
| Average net loans outstanding during period |  | 501,210 |  | 540,116 |
| Balance of allowance at beginning of period |  | 15,016 |  | 11,529 |
| Loans charged off: |  |  |  |  |
| Real estate |  | $(4,924)$ |  | $(2,875)$ |
| Commercial and industrial |  | (679) |  | $(2,927)$ |
| Lease financing |  | (69) |  | (76) |
| Installment and other |  | (703) |  | (84) |
| Total loans charged off |  | $(6,375)$ |  | $(5,962)$ |
| Recoveries of loans previously charged off: |  |  |  |  |
| Real estate |  | 18 |  | 0 |
| Commercial and industrial |  | 926 |  | 239 |
| Lease financing |  | 0 |  | 1 |
| Installment and other |  | 14 |  | 13 |
| Total loan recoveries |  | 958 |  | 253 |
| Net loans charged off |  | $(5,417)$ |  | $(5,709)$ |
| Provision charged to operating expense |  | 3,376 |  | 8,593 |
| Balance of allowance for credit losses at end of period | \$ | 12,975 | \$ | 14,413 |
| Net loan charge-offs to total average loans (annualized) |  | 1.45\% |  | 1.41\% |
| Net loan charge-offs to loans at end of period (annualized) |  | 1.54\% |  | 1.43\% |
| Allowance for credit losses to total loans at end of period |  | 2.75\% |  | 2.70\% |
| Net loan charge-offs to allowance for credit losses (annualized) |  | 55.82\% |  | 52.96\% |
| Net loan charge-offs to provision for credit losses (annualized) |  | 160.46\% |  | 66.44\% |

Both net loan charge-offs and recoveries increased during the nine months ended September 30, 2010 when compared to the nine months ended September 30, 2009. Loan charge-offs of $\$ 6.4$ million experienced during the nine months ended September 30, 2010 included a $\$ 2.1$ million charge-off of an impaired nonaccrual loan which had a specific reserve of $\$ 2.1$ million at December 31, 2009, a charge-off of $\$ 857,000$ on a $\$ 2.1$ million nonaccrual loan transferred to OREO during the second quarter of 2010, and a $\$ 600,000$ charge-off resulting from a short-sale of the underlying collateral for a real-estate secured loan. Recoveries during 2010 included $\$ 846,000$ in death benefit proceeds received during the second quarter from a life insurance policy held as collateral on a loan that had been charged-off during 1998.

At September 30, 2010 and 2009, $\$ 165,000$ and $\$ 219,000$, respectively, of the formula allowance is allocated to unfunded loan commitments and is, therefore, carried separately in other liabilities. Management believes that the $2.75 \%$ credit loss allowance at September 30, 2010 is adequate to absorb known and inherent risks in the loan portfolio. No assurance can be given, however, that the economic conditions which may adversely affect the Company's service areas or other circumstances will not be reflected in increased losses in the loan portfolio.

It is the Company's policy to discontinue the accrual of interest income on loans for which reasonable doubt exists with respect to the timely collectibility of interest or principal due to the ability of the borrower to comply with the

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terms of the loan agreement. Such loans are placed on nonaccrual status whenever the payment of principal or interest is 90 days past due or earlier when the conditions warrant, and interest collected is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectibility of the net carrying amount of the loan. Management may grant exceptions to this policy if the loans are well secured and in the process of collection.

Table 8. Nonperforming Assets

|  | September 30, | December 31, |  |
| :--- | ---: | :---: | :---: |
| (In thousands) | 2010 | 2009 |  |
| Nonaccrual Loans | $\$ 30,503$ | $\$$ | 34,757 |
| Restructured Loans (1) | 15,299 | 16,026 |  |
| Total nonperforming loans | 45,802 | 50,783 |  |
| Other real estate owned | 34,254 | 36,217 |  |
| Total nonperforming assets | $\$ 80,056$ | $\$$ | 87,000 |
|  |  |  |  |
| Loans past due 90 days or more, still accruing | $\$$ | 607 | $\$$ |
| Nonperforming loans to total gross loans |  | $9.70 \%$ | $9.99 \%$ |
| Nonperforming assets to total gross loans | $16.95 \%$ | $17.11 \%$ |  |
| Allowance for loan losses to nonperforming loans | $28.33 \%$ | $29.57 \%$ |  |

(1) Included in nonaccrual loans at September 30, 2010 and December 31, 2009 are restructured loans totaling $\$ 14.3$ million and $\$ 10.0$ million, respectively.

Non-performing assets have decreased between December 31, 2009 and September 30, 2010, declining $\$ 7.0$ million between the two periods, as nonperforming assets are transferred to other real estate owned through foreclosure and are disposed of or written down to allow the Company to more aggressively sell the properties. Nonaccrual loans decreased $\$ 4.3$ million between December 31, 2009 and September 30, 2010, with construction loans comprising approximately $54 \%$ of total nonaccrual loans at September 30, 2010. The following table summarizes the nonaccrual totals by loan category for the periods shown. The ratio of the allowance for loan losses to nonperforming loans decreased from 29.57\% at December 31, 2009 to $28.36 \%$ at September 30, 2010 primarily as the result of the charge-offs during the second quarter of 2010 of nearly $\$ 3.0$ million on two nonaccrual loans.

| Nonaccrual Loans (in 000's): | Balance Sept 30, 2010 |  | Balance <br> December <br> 31, 2009 |  | Change from December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 7,250 | \$ | 5,355 | \$ | 1,895 |
| Real estate - mortgage |  | 2,874 |  | 5,336 |  | $(2,462)$ |
| RE construction \& development |  | 16,539 |  | 17,590 |  | (1.051) |
| Agricultural |  | 3,583 |  | 6,212 |  | $(2,629)$ |
| Installment/other |  | 162 |  | 150 |  | 12 |
| Lease financing |  | 95 |  | 114 |  | (19) |
| Total Nonaccrual Loans | \$ | 30,503 | \$ | 34,757 | \$ | $(4,254)$ |

High levels of nonaccrual construction loans experienced since early 2009 are the result of the prolonged slowdown in new housing starts and the resultant depreciation in land, and both partially completed and completed construction projects. As with impaired loans, a large percentage of nonaccrual loans were made for the purpose of residential construction, residential and commercial acquisition and development, and land development. Non-performing loans totaled $9.70 \%$ of total loans at September 30, 2010 as compared to $9.99 \%$ December 31, 2009.

Loans past due more than 30 days are receiving increased management attention and are monitored for increased risk. The Company continues to move past due loans to nonaccrual status in its ongoing effort to recognize loan problems at an earlier point in time when they may be dealt with more effectively. As impaired loans, nonaccrual and restructured loans are reviewed for specific reserve allocations and the allowance for credit losses is adjusted accordingly.

Except for the loans included in the above table, or those otherwise included in the impaired loan totals, there were no loans at September 30, 2010 where the known credit problems of a borrower caused the Company to have serious doubts as to the ability of such borrower to comply with the present loan repayment terms and which would result in such loan being included as a nonaccrual, past due, or restructured loan at some future date.

Asset/Liability Management - Liquidity and Cash Flow
The primary function of asset/liability management is to provide adequate liquidity and maintain an appropriate balance between interest-sensitive assets and interest-sensitive liabilities.

## Liquidity

Liquidity management may be described as the ability to maintain sufficient cash flows to fulfill financial obligations, including loan funding commitments and customer deposit withdrawals, without straining the Company's equity structure. To maintain an adequate liquidity position, the Company relies on, in addition to cash and cash equivalents, cash inflows from deposits and short-term borrowings, repayments of principal on loans and investments, and interest income received. The Company's principal cash outflows are for loan origination, purchases of investment securities, depositor withdrawals and payment of operating expenses.

The Company continues to emphasize liability management as part of its overall asset/liability strategy. Through the discretionary acquisition of short term borrowings, the Company has been able to provide liquidity to fund asset growth while, at the same time, better utilizing its capital resources, and better controlling interest rate risk. The borrowings are generally short-term and more closely match the repricing characteristics of floating rate loans, which comprise approximately $60.1 \%$ of the Company's loan portfolio at September 30, 2010. This does not preclude the Company from selling assets such as investment securities to fund liquidity needs but, with favorable borrowing rates, the Company has maintained a positive yield spread between borrowed liabilities and the assets which those liabilities fund. If, at some time, rate spreads become unfavorable, the Company has the ability to utilize an asset management approach and, either control asset growth or, fund further growth with maturities or sales of investment securities.

The Company's liquid asset base which generally consists of cash and due from banks, federal funds sold, securities purchased under agreements to resell ("reverse repos") and investment securities, is maintained at a level deemed sufficient to provide the cash outlay necessary to fund loan growth as well as any customer deposit runoff that may occur. Additional liquidity requirements may be funded with overnight or term borrowing arrangements with various correspondent banks, FHLB and the Federal Reserve Bank. Within this framework is the objective of maximizing the yield on earning assets. This is generally achieved by maintaining a high percentage of earning assets in loans, which historically have represented the Company's highest yielding asset. At September 30, 2010, the Bank had 64.6\% of total assets in the loan portfolio and a loan to deposit ratio of $80.3 \%$, as compared to $71.1 \%$ of total assets in the loan portfolio and a loan to deposit ratio of $90.4 \%$ at December 31, 2009. Liquid assets at September 30, 2010 include cash and cash equivalents totaling $\$ 104.3$ million as compared to $\$ 29.2$ million at December 31, 2009. Other sources of liquidity include collateralized lines of credit from other banks, the Federal Home Loan Bank, and from the Federal Reserve Bank totaling $\$ 155.5$ million at September 30, 2010.

The liquidity of the parent company, United Security Bancshares, is primarily dependent on the payment of cash dividends by its subsidiary, United Security Bank, subject to limitations imposed by the Financial Code of the State of California. The Bank currently has limited ability to pay dividends or make capital distributions (see Dividends section included in Regulatory Matters of this Management's Discussion.) The limited ability of the Bank to pay dividends may impact the ability of the Company to fund its ongoing liquidity requirements including ongoing operating expenses, as well as quarterly interest payments on the Company's junior subordinated debt (Trust Preferred Securities.) During the quarter ended September 30, 2009, the Bank was precluded from paying a cash dividend to the Company. To conserve cash and capital resources, the Company elected at September 30, 2009 to defer the payment of interest on its junior subordinated debt beginning with the quarterly payment due October 1, 2009. The Company has not determined how long it will defer interest payments, but under the terms of the debenture, interest payments may be deferred up to five years ( 20 quarters). During such deferral periods, the Company is prohibited from paying dividends on its common stock (subject to certain exceptions) and will continue to accrue interest payable on the junior subordinated debt. During the nine months ended September 30, 2010, the Bank paid did not pay any cash dividends to the parent company.

## Cash Flow

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Cash and cash equivalents have increased during the two nine-month periods ended September 30, 2010 and 2009 with period-end balances as follows (from Consolidated Statements of Cash Flows - in 000's):

|  |  | Balance |
| :--- | ---: | ---: |
| December 31, 2008 | $\$$ | 19,426 |
| September 30, 2009 | $\$$ | 22,274 |
| December 31, 2009 | $\$$ | 29,229 |
| September 30, 2010 | $\$$ | 104,323 |

Cash and cash equivalents increased $\$ 75.1$ million during the nine months ended September 30, 2010, as compared to an increase of $\$ 2.8$ million during the nine months ended September 30, 2009.

The Company has maintained positive cash flows from operations, which amounted to $\$ 8.1$ million, and $\$ 10.7$ million for the nine months ended September 30, 2010, and September 30, 2009, respectively. The Company experienced net cash inflows from investing activities totaling $\$ 49.7$ million during the nine months ended September 30, 2010, as decreases in loans, settlement of OREO properties, and paydowns and maturities of investment securities outweighed new investment in securities or other interest-earning assets. The Company experienced net cash inflows from investing activities totaling $\$ 29.2$ million during the nine months ended September 30, 2009, as maturities of interest-bearing deposits in other banks, and principal paydowns on investment securities, exceeded other investing requirements during the period.

Net cash flows from financing activities, including deposit growth and borrowings, have traditionally provided funding sources for loan growth, and during the nine months ended September 30, 2010, the Company experienced net cash inflows totaling $\$ 17.4$ million as the result of increases in demand deposits and savings accounts totaling $\$ 39.4$ million which were offset by decreases of $\$ 14.1$ million in time deposits, and decreases of $\$ 8.0$ million in term borrowings with the FHLB. During the nine months ended September 30, 2009, the Company experienced net cash outflows of $\$ 37.1$ million from financing activities as reductions in overnight and term borrowings exceeded increases in deposits during the period.

The Company has the ability to decrease loan growth, increase deposits and borrowings, or a combination of both to manage balance sheet liquidity.

## Regulatory Matters

Regulatory Agreement with the Federal Reserve Bank of San Francisco
Effective March 23, 2010, United Security Bancshares (the "Company") and its wholly owned subsidiary, United Security Bank (the "Bank"), entered into a written agreement (the "Agreement") with the Federal Reserve Bank of San Francisco. Under the terms of the Agreement, the Company and the Bank agreed, among other things, to strengthen board oversight of management and the Bank's operations; submit an enhanced written plan to strengthen credit risk management practices and improve the Bank's position on the past due loans, classified loans, and other real estate owned; maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses; improve the management of the Bank's liquidity position and funds management policies; maintain sufficient capital at the Company and Bank level; and improve the Bank's earnings and overall condition. The Company and Bank have also agreed not to increase or guarantee any debt, purchase or redeem any shares of stock, declare or pay any cash dividends, or pay interest on the Company's junior subordinated debt or trust preferred securities, without prior written approval from the Federal Reserve Bank. The Company generates no revenue of its own and as such, relies on dividends from the Bank to pay its operating expenses and interest payments on the Company's junior subordinated debt. The inability of the Bank to pay cash dividends to the Company may hinder the Company's ability to meet its ongoing operating obligations.

This Agreement entered into with the Federal Reserve Bank of San Francisco was a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009 ("Report of Examination"). The Agreement was the result of significant increases in nonperforming assets, both classified loans and OREO, during 2008 and 2009 increasing the overall risk profile of the Bank. The increased risk profile of the Bank included heightened concerns about the Bank's use of brokered and other whole funding sources which had been used to fund loan growth and reduce the Company's overall cost of interest bearing liabilities. With loan growth funded to some degree by wholesale funding sources, liquidity risk increased, and higher levels of nonperforming assets increased risk to equity capital and potential volatility in earnings.

The Agreement's major components and requirements for the Bank are as follows:

- Strengthen board oversight of the Bank's management and operations by the Bank submitting a written plan to the Federal Reserve Bank to address and include (i) the actions that the board will take to improve the Bank's conditions and maintain effect control over, and supervision of the Bank's major operations and activities, (ii) the responsibility of the board to monitor management's adherence to approved policies and procedures, and applicable laws and regulations; and (iii) a description of the information and reports that are regularly reviewed by the board in its oversight of the operations and management of the Bank;
- Strengthen credit risk management practices of the Bank by the Bank submitting a written plan to the Federal Reserve Bank to address and include (i) the responsibility of the Board of Directors to establish appropriate risk tolerance guidelines and risk limits; (ii) timely and accurate identification and quantification of credit risk within the loan portfolio; (iii) strategies to minimize credit losses and reduce the level of problem assets; (iv) procedures for the on-going review of the investment portfolio to evaluate other-than temporary-impairment ("OTTI") and accurate accounting for OTTI; (v) stress testing of commercial real estate loan and portfolio segments; and (vi) measures to reduce the amount of other real estate owned;
- Strengthen asset quality at the Bank by (i) not extending, renewing, or restructuring any credit to or for the benefit of any borrower, including any related interest of the borrower, whose loans or other extensions of credit were criticized in the Report of Examination or in any subsequent report of examination, without appropriate underwriting analysis, documentation, board or committee approval and certification that the board or committee reasonably believes that the extension of credit will not impair the Bank's interest in obtaining repayment of the already outstanding credit and that the extension of credit or renewal will be repaid according to its terms, (ii) submitting to the Federal Reserve Bank an acceptable written plan designed to improve the Bank's position through repayment, amortization, liquidation, additional collateral, or other means on each loan or other asset in excess of $\$ 1.5$ million including other real estate owned that is past due as to principal or interest more than 90 days, on the Bank's problem loan list, or were adversely classified in the Report of Examination or subsequent report of examination;
- Improve management of the Bank's allowance for loan losses by (i) eliminating from its books, by charge-off or collection, all assets or portions of assets classified "loss" in the Report of Examination that have not been previously collected in full or charged off within 10 days of the Agreement, and within 30 days from the receipt of any federal or state report of examination, charge off all assets classified "loss" unless otherwise approved in writing by the Federal Reserve Bank, (ii) maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses ("ALLL") in accordance with regulatory reporting instructions and relevant supervisory guidance, and (iii) within 60 days of the date of the Agreement, submitting to the Federal Reserve Bank an acceptable written program for the maintenance of an adequate ALLL, including provision for a review of the ALLL by the board on at least a quarterly calendar basis and remedying any deficiency found in the ALLL in the quarter it is discovered, and the board maintaining written documentation of its review of the ALLL;
- Maintain sufficient capital at the Company and Bank by submitting to the Federal Reserve Bank an acceptable written plan to maintain sufficient capital at the Company, on a consolidated basis, and the Company and the Bank shall jointly submit to the Reserve Bank an acceptable written plan to maintain sufficient capital at the Bank, as a separate legal entity on a stand-alone basis that (i) complies with the applicable bank and bank holding company capital maintenance regulations and regulatory guidelines and that also considers the adequacy of the Bank's capital, (ii) takes into account the volume of classified credits, concentrations of credit, ALLL, current and projected asset growth, and projected retained earnings, the source and timing of additional funds to fulfill the Company's and the Bank's future capital requirements, and a provision to notify the Federal Reserve Bank when either entity falls below the capital ratios in the accepted plan;.
- Submit a revised business plan and budget to the Federal Reserve Bank for 2010 and subsequent calendar years that the Bank is subject to the Agreement to improve the Bank's earnings and overall condition, which plan at a minimum provides a realistic and comprehensive budget for the remainder of calendar year 2010, and description of the operating assumptions that form the basis for, and adequately support, major projected income, expense, and balance sheet components;

Not make certain distributions, dividends, and payments, specifically that (i) the Company and Bank agreeing not to declare or pay any dividends without the prior written approval of the Federal Reserve Bank and the Director of the Division of Banking Supervision and Regulation of the Board of Governors ("Director"), (ii) the Company not taking any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Federal Reserve Bank, and (iii) the Company and its nonbank subsidiaries not making any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Federal Reserve Bank and the Director;

- Not incur debt or redeem stock, specifically, that except with the prior written approval of the Federal Reserve Bank, the Company each agree not to incur, increase, or guarantee any debt or purchase or redeem any shares of its stock;
- Correct violations of the laws by (i) the Bank immediately taking all necessary steps to correct all violations of law and regulation cited in the Report of Examination, (ii) the board of the Bank taking the necessary steps to ensure the Bank's future compliance with all applicable laws and regulations, (iii) complying with the notice provisions of Section 32 of the FDI Act (12 U.S.C. § 1831i) and Subpart H of Regulation Y of the Board of Governors of the Federal Reserve System (12 C.F.R. §§ 225.71 et seq) prior to appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior executive officer position, and (iv) complying with the restrictions on indemnification and severance payments of Section 18(k) of the FDI Act (12 U.S.C. § 1828(k)) and Part 359 of the FDIC's regulations (12 C.F.R. Part 359);
- Comply with the Agreement by (i) appointing a compliance committee of the Bank ("Compliance Committee") within 10 days of the date of the Agreement to monitor and coordinate the Bank's compliance with the provisions of the Agreement, which Compliance Committee is composed of a majority of outside directors who are not executive officers or principal shareholders of the Bank and which is to meet at least monthly and report its findings to the board of directors of the Bank, and (ii) the Company and Bank within 30 days after the end of each calendar quarter following the date of the Agreement submitting to the Federal Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with the Agreement and the results of such actions.

For a copy of the Agreement with the Federal Reserve Bank of San Francisco, see the Company's current Form 8-K filed with the Securities and Exchange Commission on March 25, 2010.

On April 28, 2010 and July 30, 2010, respectively, the Bank submitted progress reports to the Federal Reserve for the first and second quarters of 2010. As of the October 30, 2010 progress report submitted for the third quarter of 2010, the Company and the Bank believe they are in compliance with the Agreement, including deadlines and remediation of violations of laws and regulations regarding stale loan appraisals.

## Regulatory Order from the California Department of Financial Institutions

During May of 2010, the California Department of Financial Institutions issued a written order (the "Order") pursuant to section 1913 of the California Financial Code to the Bank as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009. The Order issued by the California Department of Financial Institutions is basically similar to the written agreement with the Federal Reserve Bank of San Francisco, except for certain additional requirements. The additional requirements in the Order for the Bank are as follows:

- Develop and adopt a capital plan to maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than $9.5 \%$ and include in such capital plan a capital contingency plan for raising additional capital in the event of various contingencies;
- Maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than $9.5 \%$
- Maintain an adequate allowance for loan losses and remedy any deficiency in the allowance for loan losses in the calendar quarter in which it is discovered; and
- Not establish any new branches or other offices without the prior written consent of the Commissioner of the California Department of Financial Institutions
- Provide progress reports within 30 days after the end of each calendar quarter following the date of the Order to the California Department of Financial Institutions detailing the form and manner of all actions taken to secure
compliance with the Order and Agreement and the results of such actions.
The Bank is currently in full compliance with the requirements of the Order including its deadlines.
Capital Adequacy
The Board of Governors of the Federal Reserve System ("Board of Governors") has adopted regulations requiring insured institutions to maintain a minimum leverage ratio of Tier 1 capital (the sum of common stockholders' equity, noncumulative perpetual preferred stock and minority interests in consolidated subsidiaries, minus intangible assets, identified losses and investments in certain subsidiaries, plus unrealized losses or minus unrealized gains on available for sale securities) to total assets. Institutions which have received the highest composite regulatory rating and which are not experiencing or anticipating significant growth are required to maintain a minimum leverage capital ratio of $3 \%$ Tier 1 capital to total assets. All other institutions are required to maintain a minimum leverage capital ratio of at least 100 to 200 basis points above the $3 \%$ minimum requirement.

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The Board of Governors has also adopted a statement of policy, supplementing its leverage capital ratio requirements, which provides definitions of qualifying total capital (consisting of Tier 1 capital and Tier 2 supplementary capital, including the allowance for loan losses up to a maximum of $1.25 \%$ of risk-weighted assets) and sets forth minimum risk-based capital ratios of capital to risk-weighted assets. Insured institutions are required to maintain a ratio of qualifying total capital to risk weighted assets of $8 \%$, at least one-half ( $4 \%$ ) of which must be in the form of Tier 1 capital.

Pursuant to the March 2010 Agreement with the Federal Reserve Bank, the Company and the Bank are required to maintain sufficient capital to support current and future capital needs, including compliance with Capital Adequacy Guidelines taking into account the volume of classified assets, concentrations of credit, the level of the allowance for loan losses, current and projected growth, and projected retained earnings. Pursuant to the Order issued by the California Department of Financial Institutions in May 2010, the Bank is required to maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than $9.5 \%$. For purposes of the Order, "tangible shareholders' equity" is defined as shareholders' equity minus intangible assets. The Bank's ratio of tangible shareholders' equity to total tangible assets was $11.7 \%$ at September 30, 2010.

As part of the March 2010 Agreement, the Company has written, and submitted to the Federal Reserve Bank, a capital plan that includes guidelines and trigger points to ensure sufficient capital is maintained at the Bank and the Company, and that capital ratios are maintained at a level deemed appropriate under regulatory guidelines given the level of classified assets, concentrations of credit, ALLL, current and projected growth, and projected retained earnings. The capital plan also contains contingency strategies to obtain additional capital as required to fulfill future capital requirements for both the Bank as a separate legal entity, and the Company on a consolidated basis. The capital plan also addresses the requirement of both the Bank and the Company to comply with the Federal Banks' Capital Adequacy Guidelines, and contingency plans to ensure the maintenance of adequate capital levels under those guidelines.

The following table sets forth the Company's and the Bank's actual capital positions at September 30, 2010, as well as the minimum capital requirements and requirements to be well capitalized under prompt corrective action provisions (Bank required only) under the regulatory guidelines discussed above:

Table 9. Capital Ratios

|  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| To be Well |  |  |  |  |  |
| Capitalized under |  |  |  |  |  |

As is indicated by the above table, and discussion above of the required ratio of tangible shareholders' equity to total tangible assets under the Order, the Company and the Bank exceeded all applicable regulatory capital guidelines at September 30, 2010. Management believes that, under the current regulations, both will continue to meet their minimum capital requirements in the foreseeable future.

Dividends

The primary source of funds with which dividends will be paid to shareholders is from cash dividends received by the Company from the Bank. During the first nine months of 2010, the Company has received no cash dividends from the Bank, and the Company paid no cash dividends to shareholders.

Dividends paid to shareholders by the Company are subject to restrictions set forth in the California General Corporation Law. The California General Corporation Law provides that a corporation may make a distribution to its shareholders if retained earnings immediately prior to the dividend payout are at least equal to the amount of the proposed distribution. The primary source of funds with which dividends are paid to shareholders is from cash dividends received by the Company from the Bank. As noted earlier, the Company and the Bank have entered into an Agreement with the Federal Reserve Bank and have been issued an Order by the California Department of Financial Institutions that, among other things, require prior approval before paying a cash dividend or otherwise making a distribution on our stock, increasing debt, repurchasing the Company's common stock, or any other action which would reduce capital of either the Bank or the Company. In addition, prior to the Agreement with the Federal Reserve Bank and the Order issued by the California Department of Financial Institutions, the Company elected to defer regularly scheduled quarterly interest payments on its junior subordinated debentures issued in connection with its trust preferred securities. The Company is prohibited from paying any dividends or making any other distribution on its common stock for so long as interest payments are being deferred. In addition, under the agreement with the Federal Reserve Bank, the Company is now prohibited from making interest payments on the junior subordinated debentures without prior approval of the Federal Reserve Bank.

The Bank as a state-chartered bank is subject to dividend restrictions set forth in California state banking law, and administered by the California Commissioner of Financial Institutions ("Commissioner"). Under such restrictions, the Bank may not pay cash dividends in any amount which exceeds the lesser of the retained earnings of the Bank or the Bank's net income for the last three fiscal years (less the amount of distributions to shareholders during that period of time). If the above test is not met, cash dividends may only be paid with the prior approval of the Commissioner, in an amount not exceeding the Bank's net income for its last fiscal year or the amount of its net income for the current fiscal year. Such restrictions do not apply to stock dividends, which generally require neither the satisfaction of any tests nor the approval of the Commissioner. Notwithstanding the foregoing, if the Commissioner finds that the shareholders' equity is not adequate or that the declarations of a dividend would be unsafe or unsound, the Commissioner may order the state bank not to pay any dividend. The FRB may also limit dividends paid by the Bank. As noted above, the terms of the regulatory agreement with the Federal Reserve prohibit both the Company and the Bank from paying dividends without prior approval of the Federal Reserve.

## Reserve Balances

The Bank is required to maintain average reserve balances with the Federal Reserve Bank. At September 30, 2010 the Bank's qualifying balance with the Federal Reserve was approximately $\$ 25,000$ consisting of balances held with the Federal Reserve.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Interest Rate Sensitivity and Market Risk
There have been no material changes in the Company's quantitative and qualitative disclosures about market risk as of September 30, 2010 from those presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

The Board of Directors has adopted an interest rate risk policy which establishes maximum decreases in net interest income of $12 \%$ and $15 \%$ in the event of a 100 BP and 200 BP increase or decrease in market interest rates over a twelve month period. Based on the information and assumptions utilized in the simulation model at September 30, 2010, the resultant projected impact on net interest income falls within policy limits set by the Board of Directors for all rate scenarios run.

The Company's interest rate risk policy establishes maximum decreases in the Company's market value of equity of $12 \%$ and $15 \%$ in the event of an immediate and sustained 100 BP and 200 BP increase or decrease in market interest rates. As shown in the table below, the percentage changes in the net market value of the Company's equity are within policy limits for both rising and falling rate scenarios.

The following sets forth the analysis of the Company's market value risk inherent in its interest-sensitive financial instruments as they relate to the entire balance sheet at September 30, 2010 and December 31, 2009 ( $\$$ in thousands). Fair value estimates are subjective in nature and involve uncertainties and significant judgment and, therefore, cannot be determined with absolute precision. Assumptions have been made as to the appropriate discount rates, prepayment speeds, expected cash flows and other variables. Changes in these assumptions significantly affect the estimates and as such, the obtained fair value may not be indicative of the value negotiated in the actual sale or liquidation of such financial instruments, nor comparable to that reported by other financial institutions. In addition, fair value estimates are based on existing financial instruments without attempting to estimate future business.

September 30, 2010
Change in Estimated Change in Change in Estimated Change in Change in

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| Rates |  | MV <br> of Equity |  | MV <br> of Equity \$ |  | MV <br> of Equity \$ | MV <br> Of Equity |  | MV <br> of Equity \$ |  | MV <br> of Equity \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $+200 \mathrm{BP}$ | \$ | 76,903 | \$ | 6,883 | 9.83\% | \$ | 70,265 | \$ | 5,918 |  |
|  | + 100 BP |  | 74,755 |  | 4,735 | 6.76\% |  | 69,482 |  | 5,127 | 7.97\% |
|  | 0 BP |  | 70,020 |  | 0 | 0.00\% |  | 64,355 |  | 0 | 0.00\% |
|  | - 100 BP |  | 69,531 |  | (489) | -0.70\% |  | 64,912 |  | 557 | 0.87\% |
|  | - 200 BP |  | 71,047 |  | 1,027 | 1.47\% |  | 66,195 |  | 1,840 | 2.86\% |

Item 4T. Controls and Procedures
a) As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures, as defined in the Securities and Exchange Act Rule 13(a)-15(e). Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective on a timely manner to alert them to material information relating to the Company which is required to be included in the Company's periodic Securities and Exchange Commission filings.
(b) Changes in Internal Controls over Financial Reporting: During the quarter ended September 30, 2010, the Company did not make any significant changes in, nor take any corrective actions regarding, its internal controls over financial reporting or other factors that could significantly affect these controls.

The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all error and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

PART II. Other Information
Item 1. Not applicable
Item 1A. Other than the risks discussed below, there have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

We are operating subject to the terms and conditions of an Agreement entered into with the Federal Reserve Bank of San Francisco and Order issued by the California Department of Financial Institutions.

On March 23, 2010, the Company and the Bank voluntarily entered into a written agreement ("Agreement") with the Federal Reserve Bank of San Francisco, and on May 17, 2010 the Bank consented to the issuance of a final order by the California Department of Financial Institutions (the "Order").

The Order and Agreement are substantially similar. Each establishes timeframes for the completion of remedial measures identified by the regulators as important to improve our financial soundness. Some of the specific provisions in the Order and/or Agreement include us being required to:

- Strengthen board oversight of the Bank's management and operations;
- Strengthen credit risk management practices of the Bank;
- Strengthen asset quality at the Bank by (i) not extending, renewing, or restructuring certain credits, and (ii) submitting to the Federal Reserve Bank an acceptable written plan designed to improve the Bank's position through repayment, amortization, liquidation, additional collateral, or other means on each loan or other asset in excess of $\$ 1.5$ million including other real estate owned that is past due as to principal or interest more than 90 days, on the Bank's problem loan list, or were adversely classified in the Report of Examination or subsequent report of examination;
- Improve management of the Bank's allowance for loan losses;
- Maintain sufficient capital at the Company and Bank;
- Submit a revised business plan and budget to the Federal Reserve Bank for 2010 and subsequent calendar years that the Bank is subject to the Agreement to improve the Bank's earnings and overall condition;
- Not make certain distributions, dividends, and payments, specifically that (i) the Company and Bank agreeing not to declare or pay any dividends without the prior written approval of the Federal Reserve Bank, (ii) the Company not taking any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Federal Reserve Bank, and (iii) the Company and its nonbank subsidiaries not making any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Federal Reserve Bank;
- Not incur debt or redeem stock, specifically, that except with the prior written approval of the Federal Reserve Bank, the Company each agree not to incur, increase, or guarantee any debt or purchase or redeem any shares of its stock;
- Correct violations of the laws by (i) the Bank immediately taking all necessary steps to correct all violations of law and regulation cited in the Report of Examination, (ii) the board of the Bank taking the necessary steps to ensure the

Bank's future compliance with all applicable laws and regulations, (iii) complying with the notice provisions of applicable federal banking law prior to appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior executive officer position, and (iv) complying with the restrictions on indemnification and severance payments of federal bank law and regulations;

- Comply with the Agreement by (i) appointing a compliance committee of the Bank ("Compliance Committee") within 10 days of the date of the Agreement to monitor and coordinate the Bank's compliance with the provisions of the Agreement, which Compliance Committee is composed of a majority of outside directors who are not executive officers or principal shareholders of the Bank and which is to meet at least monthly and report its findings to the board of directors of the Bank, and (ii) the Company and Bank within 30 days after the end of each calendar quarter following the date of the Agreement submitting to the Federal Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with the Agreement and the results of such actions;
- Develop and adopt a capital plan for the California Department of Financial Institutions to maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than $9.5 \%$ and include in such capital plan a capital contingency plan for raising additional capital in the event of various contingencies;
- Maintain at the Bank a ratio of tangible shareholders' equity to total tangible assets equal to or greater than $9.5 \%$;
- Maintain at the Bank an adequate allowance for loan losses and remedy any deficiency in the allowance for loan losses in the calendar quarter in which it is discovered;
- Not establish any new branches or other offices of the Bank without the prior written consent of the Commissioner of the California Department of Financial Institutions; and
- Provide progress reports within 30 days after the end of each calendar quarter following the date of the Order to the California Department of Financial Institutions detailing the form and manner of all actions taken to secure compliance with the Order and Agreement and the results of such actions.

Any material failure to comply with the provisions of the Order or Agreement could result in enforcement actions by our regulators, including, in some cases, the assessment of civil money penalties against us, enforcement of the agreements through court proceedings, or in the worse case, placing us into receivership with the FDIC. If the Bank is placed into FDIC receivership, we would be required to cease operations and you could lose your entire investment. While we intend to take such actions as may be necessary to enable us to comply with the requirements of the Order and Agreement, there can be no assurance that we will be able to comply fully with their provisions, or to do so within the timeframes required, that compliance with the Order and Agreement will not be more time consuming or more expensive than anticipated, that compliance with the Order and Agreement will enable us to resume profitable operations, or that efforts to comply with the Order and Agreement will not have adverse effects on our operations and financial condition.

Liquidity risk could impair the Company's ability to fund operations and jeopardize its financial condition.
Liquidity is essential to the Company's business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on its liquidity. The Company's access to funding sources in amounts adequate to finance its activities or on terms which are acceptable to it could be impaired by factors that affect the Company specifically or the financial services industry or economy in general. As a result of the March 2010 agreement between the Federal Reserve Bank and the Company, the Company is required to submit to the Federal Reserve Bank an acceptable plan to improve management of the Bank's liquidity position and funds management practices. The Bank will be required to enhance the monitoring, measurement, and reporting of the Bank's liquidity position to the Board, while reducing the reliance on brokered and other wholesale funding sources, enhancing written contingency funding plans, and maintaining sufficient liquidity to meet the Company's contractual obligations. Failure to accomplish these requirements could result in additional regulatory enforcement actions, and could impair or severely damage the ongoing operations of the Company. The Company could experience liquidity shortfalls if it were to dispose of brokered deposits pursuant to the March 2010 agreement and were not able to replace them with other funding sources, or was not able to reduce assets quickly enough to cover liquidity shortfalls.

The Company may need to raise additional capital in the future and such capital may not be available when needed or at all

The Company may need to raise additional capital in the future to provide it with sufficient capital resources and liquidity to meet its commitments and business needs. In addition, the Company may elect to raise additional capital to support its business or to finance acquisitions, if any. The Company's ability to raise additional capital, if needed,
will depend on, among other things, conditions in the capital markets at that time, which are outside of its control of the Company, and its financial performance. The economic downturn and significantly increased levels of nonperforming assets at the Company has placed additional strain on the Company's capital position. The Company may experience additional loan losses and lower levels of net income which may require increased levels of capital in the future. As a result of the March 2010 agreement between the Federal Reserve Bank and the Company, the Company is required to submit to the Federal Reserve Bank an acceptable plan to maintain sufficient capital at both the Bank and the Company to comply with current regulatory guidelines taking into account the current level of classified assets, concentrations of credit, current and projected assets growth, and projected retained earnings.

The Company cannot be assured that such capital will be available to it on acceptable terms or at all given the current financial position of the Company and the state of the overall economy. Any occurrence that may limit its access to the capital markets, such as failure to comply with the Federal Reserve Bank regulatory agreement, a decline in the confidence of investors, depositors of the Banks or counterparties participating in the capital markets, may adversely affect the Company's capital costs and its ability to raise capital and, in turn, its liquidity. An inability to raise additional capital on acceptable terms when needed could have a material adverse effect on the Company's business, financial condition and results of operations, and may also result in additional regulatory enforcement actions that could impair or severely damage the ongoing operations of the Company.

The Company could experience loan losses, which exceed the overall allowance for loan losses.
The risk of credit losses on loans and leases varies with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower, and, in the case of collateralized loans, the value and marketability of the collateral. The Company maintains an allowance for loan losses based upon, among other things, historical experience, an evaluation of economic conditions, and regular reviews of delinquencies and loan portfolio quality. Based upon such factors, management makes various assumptions and determinations about the ultimate collectability of the loan portfolio and provides an allowance for losses based upon a percentage of the outstanding balances and for specific loans where their collectability is considered to be questionable. As a result of the March 2010 agreement between the Federal Reserve Bank and the Company, the Company is required to submit to the Federal Reserve Bank an acceptable program to maintain an adequate allowance for loan and lease losses including a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses. In addition, the Bank was required to eliminate or charge-off all assets classified as "loss" in the most recent examination by the Federal Reserve, a requirement which has been complied with.

As of September 30, 2010, the Company's allowance for loan losses was approximately $\$ 13.0$ million representing $2.75 \%$ of gross outstanding loans. Although management believes that the allowance is adequate, there can be no absolute assurance that it will be sufficient to cover future loan losses given the current level of classified loans. In addition, if the Company after implementing its new program to determine and maintain an adequate reserve for loan and lease losses, needs to increase its provision for loan and lease losses, such additional provision will result in an additional loss for the Company. Although the Company uses the best information available to make determinations with respect to adequacy of the allowance for loan losses, future adjustments may be necessary if economic conditions change substantially from the assumptions used or if negative developments occur with respect to non-performing or performing loans. If management's assumptions or conclusions prove to be incorrect and the allowance for loan losses is not adequate to absorb future losses, or if Company's regulatory agencies require an increase in the allowance for loan losses, the Company's earnings, and potentially its capital, could be significantly and adversely impacted.

We have deferred interest payments on our trust preferred securities which prevents us from paying dividends on our capital stock until those payments are brought current.

We have not paid any cash dividends on our common stock since the second quarter of 2008 and do not expect to resume cash dividends on our common stock for the foreseeable future. In order to preserve capital, at September 30, 2009 we deferred quarterly payments of interest on our junior subordinated debentures issued in connection with our trust preferred securities beginning with the quarterly payment due October 1, 2009. As a result of the of the March 2010 agreement between the Federal Reserve Bank and the Company, the Company is currently prohibited from paying interest on its trust preferred securities, and is also prohibited from paying cash dividends on its common stock. The terms of the debentures related to the trust preferred securities permit us to defer payment of interest for up to 20 consecutive quarters. Interest continues to accrue while interest payments are deferred. Under the terms of the trust preferred securities we are prohibited from paying cash dividends on our capital stock (including common stock) during the deferral period.

The holders of the Company's junior subordinated debentures have rights that are senior to those of the Company's shareholders.

On July 25, 2007 the Company issued $\$ 15.5$ million of floating rate junior subordinated debentures in connection with a $\$ 15.0$ million trust preferred securities issuance by its subsidiary, United Security Bancshares Capital Trust II. The junior subordinated debentures mature in July 2037.

The Company conditionally guarantees payments of the principal and interest on the trust preferred securities. The Company's junior subordinated debentures are senior to holders of common stock. As a result, the Company must make payments on the junior subordinated debentures (and the related trust preferred securities) before any dividends can be paid on our common stock and, in the event of bankruptcy, dissolution or liquidation, the holders of the debentures must be satisfied before any distributions can be made to the holders of common stock. Effective September 30, 2009, the Company elected to defer distributions on our junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no cash dividends may be paid to holders of common stock. As a result of the March 2010 agreement between the Federal Reserve Bank and the Company, the Company is currently prohibited from paying interest on its junior subordinated debentures.

If the Company lost a significant portion of its low-cost core deposits, it would negatively impact profitability.
The Company's profitability depends in part on its success in attracting and retaining a stable base of low-cost deposits. As of September 30, 2010, noninterest-bearing checking accounts comprised $23.1 \%$ of the Company's deposit base, and interest-bearing checking and money market accounts comprised an additional $13.9 \%$ and $20.5 \%$, respectively. The Company considers these deposits to be core deposits. If the Company lost a significant portion of these low-cost deposits, it would negatively impact its profitability and long-term growth objectives. While Management generally does not believe these deposits are sensitive to interest-rate fluctuations, the competition for these deposits in the Company's market area is strong and if the Company were to lose a significant portion of these low-cost deposits, it would negatively affect business operations.

The Company currently participates in the FDIC's Transaction Account ("TAG") Program. Participation is voluntary, and under the program participating financial institutions obtain unlimited FDIC insurance coverage for all noninterest-bearing transaction accounts without limitation, and coverage for all interest-bearing accounts which pay (or will never pay more than) $0.50 \%$. The TAG program will expire on December 31, 2010. However, the Dodd-Frank Wall Street Reform and Consumer Protection Act provides unlimited FDIC insurance for noninterest-bearing transaction accounts in all banks effective on December 31, 2010 and continuing through December 31, 2012. If after December 31, 2012, the TAG program was not continued, the Company could loose some, or a substantial portion, of those deposits which would not otherwise be subject to FDIC insurance coverage. The loss of noninterest-bearing or low-cost deposits could adversely impact the Company's liquidity position and the Company would need to seek higher-cost funding sources which could impair the Company financial position and results of operations.

As a result of the March 2010 regulatory agreement between the Federal Reserve and the Company, the Company will reduce its reliance on brokered deposits and other wholesale funding over the next two years to near peer levels, which is currently approximately $5 \%$ of total deposits. Reductions in brokered deposits may be difficult to replace with other types of deposit accounts. As a result, the Company may be limited in its ability to grow assets, and may experience liquidity constraints if unable to effectively replace maturing brokered deposits and other wholesale funding sources.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None during the quarter ended September 30, 2010.
Item 3. Not applicable
Item 4. (Removed/reserved)
Item 5. Other Information
The Company's Annual Shareholder's Meeting was held on Wednesday May 19, 2010 in Fresno, California. Shareholders were asked to vote on the following matter:

1) The shareholders were asked to vote on the election of ten nominees to serve on the Company's Board of Directors. Such Directors nominate for election will serve on the Board until the 2011 annual meeting of shareholders and until their successors are elected and have been qualified. Votes regarding the election of Directors were as follows:

| Director Nominee | Votes For | Votes Withheld |
| :--- | ---: | ---: |
| Robert G. Bitter, Pharm. D. | $5,855,506$ | 333,198 |
| Stanley J. Cavalla | $6,026,728$ | 181,978 |
| Tom Ellithorpe | $5,973,373$ | 215,331 |

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| R. Todd Henry | $6,026,520$ | 162,184 |
| :--- | :--- | :--- |
| Ronnie D. Miller | $6,044,298$ | 144,406 |
| Robert M. Mochizuki | $6,044,504$ | 144,200 |
| Walter Reinhard | $6,026,520$ | 162,184 |
| John Terzian | $5,953,531$ | 235,173 |
| Dennis R. Woods | $6,021,704$ | 167,000 |
| Michael T. Woolf, D.D.S. | $5,885,769$ | 302,935 |

2) The shareholders were asked to vote on the ratification of the Company's independent certified public accountants, Moss Adams LLP. Votes regarding the ratification of Moss Adams LLP were as follows:

| Proposal | Votes For | Votes Withheld |
| :---: | ---: | ---: |
| Ratification of Moss Adams LLP | $8,375,408$ | 418,217 |

Item 5. Not applicable
Item 6. Exhibits:
(a)

Exhibits:
11 Computation of Earnings per Share*
31.1 Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

* Data required by Statement of Financial Accounting Standards No. 128, Earnings per Share, is provided in Note 7 to the consolidated financial statements in this report.


## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 15, 2010
United Security Bancshares
/S/ Dennis R. Woods
Dennis R. Woods
President and
Chief Executive Officer
/S/ Richard B. Shupe
Richard B. Shupe
Senior Vice President and
Chief Financial Officer

