

Macquarie Infrastructure CO LLC  
Form 10-Q  
November 07, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Quarterly Period Ended September 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Transition Period from to**

**Commission File Number: 001-32384**

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

(Exact Name of Registrant as Specified in its Charter)

Delaware

43-2052503

(State or Other Jurisdiction of  
Incorporation or Organization)

(IRS Employer  
Identification No.)

**125 West 55th Street  
New York, New York 10019**

(Address of Principal Executive Offices) (Zip Code)

**(212) 231-1000**

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year if Changed Since Last Report): **N/A**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-accelerated Filer

Indicate by check mark whether the registrants are collectively a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  NO

There were 44,938,380 limited liability company interests without par value outstanding at November 5, 2007.

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TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**TABLE OF CONTENTS**

|  | Page |
|--|------|
| PART I. FINANCIAL INFORMATION  |      |
| <u>Item 1.</u>   |      |
| <u>Financial Statements</u>  | 1    |
| <u>Consolidated Condensed Balance Sheets as of September 30, 2007 (Unaudited) and December 31,</u> | 1    |

|   |           |
|---|-----------|
| <u>2006</u>   |           |
| <u>Consolidated Condensed Statements of Operations for the Quarters and Nine Months Ended September 30, 2007 and 2006 (Unaudited)</u> | <u>3</u>  |
| <u>Consolidated Condensed Statements of Cash Flows for the Nine Months Ended September 30, 2007 and 2006 (Unaudited)</u>              | <u>4</u>  |
| <u>Notes to Consolidated Condensed Financial Statements (Unaudited)</u>   | <u>6</u>  |
| <u>Item 2.</u>  |           |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>  | <u>28</u> |
| <u>Item 3.</u>  |           |
| <u>Quantitative and Qualitative Disclosure About Market Risk</u>  | <u>57</u> |
| <u>Item 4.</u>  |           |
| <u>Controls and Procedures</u>  | <u>59</u> |
| PART II. OTHER INFORMATION  |           |
| <u>Item 1.</u>  | <u>60</u> |
| <u>Legal Proceedings</u>  | <u>60</u> |
| <u>Item 1A.</u>   |           |
| <u>Risk Factors</u>   | <u>60</u> |
| <u>Item 2.</u>  |           |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | <u>60</u> |
| <u>Item 3.</u>  |           |
| <u>Defaults Upon Senior Securities</u>  | <u>60</u> |
| <u>Item 4.</u>  |           |
| <u>Submission of Matters to a Vote of Security Holders</u>  | <u>60</u> |
| <u>Item 5.</u>  |           |
| <u>Other Information</u>  | <u>60</u> |
| <u>Item 6.</u>  |           |
| <u>Exhibits</u>   | <u>60</u> |

**Investments in Macquarie Infrastructure Company LLC are not deposits with or other liabilities of Macquarie Bank Limited or any of Macquarie Group company and are subject to investment risk, including possible delays in repayment and loss of income and principal invested. Neither Macquarie Bank Limited nor any other member company of the Macquarie Group guarantees the performance of Macquarie Infrastructure Company LLC or the repayment of capital from Macquarie Infrastructure Company LLC.**

# PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

### MACQUARIE INFRASTRUCTURE COMPANY LLC

### CONSOLIDATED CONDENSED BALANCE SHEETS

### As of September 30, 2007 and December 31, 2006

### (\$ In Thousands, Except Share Amounts)

|  | September<br>30, 2007<br>(Unaudited) | December<br>31, 2006 |
|--|--------------------------------------|----------------------|
| <b>ASSETS</b>  |                                      |                      |
| Current assets:  |                                      |                      |
| Cash and cash equivalents  | \$72,756                             | \$37,388             |
| Restricted cash  | 1,616                                | 1,216                |
| Accounts receivable, less allowance for doubtful accounts of \$1,937 and \$1,435, respectively | 90,726                               | 56,785               |
| Dividends receivable   | 7,000                                | 7,000                |
| Other receivables  | 11                                   | 87,973               |
| Inventories  | 16,255                               | 12,793               |
| Prepaid expenses   | 9,965                                | 6,887                |
| Deferred income taxes  | 2,841                                | 2,411                |
| Income tax receivable  |                                      | 2,913                |
| Fair value of derivative instruments   | 2,281                                | 632                  |
| Other  | 11,877                               | 14,968               |
| Total current assets   | 215,328                              | 230,966              |
| Property, equipment, land and leasehold improvements, net                                      | 661,036                              | 522,759              |
| Restricted cash  | 26,528                               | 23,666               |
| Equipment lease receivables  | 39,482                               | 41,305               |
| Investment in unconsolidated business  | 219,300                              | 239,632              |
| Goodwill   | 769,721                              | 485,986              |
| Intangible assets, net   | 862,522                              | 526,759              |
| Deposits and deferred costs on acquisitions  |                                      | 579                  |
| Deferred financing costs, net of accumulated amortization                                      | 21,908                               | 20,875               |
| Fair value of derivative instruments   | 1,036                                | 2,252                |
| Other  | 5,272                                | 2,754                |
| Total assets   | \$2,822,133                          | \$2,097,533          |

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED BALANCE SHEETS (continued)**

**As of September 30, 2007 and December 31, 2006**

**(\$ In Thousands, Except Share Amounts)**

|   | September 30,<br>2007 | December<br>31, 2006 |
|---|-----------------------|----------------------|
|   | (Unaudited)           |                      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                       |                      |
| Current liabilities:  |                       |                      |
| Due to manager related party  | \$48,490              | \$4,284              |
| Accounts payable  | 57,499                | 29,819               |
| Accrued expenses  | 28,668                | 19,780               |
| Current portion of notes payable and capital leases   | 3,979                 | 4,683                |
| Current portion of long-term debt   | 60,160                | 3,754                |
| Fair value of derivative instruments  | 1,060                 | 3,286                |
| Deferred income   | 5,619                 | 1,403                |
| Income taxes payable  | 4,272                 |                      |
| Other   | 9,621                 | 5,130                |
| Total current liabilities   | 219,368               | 72,139               |
| Capital leases and notes payable, net of current portion  | 3,544                 | 3,135                |
| Long-term debt, net of current portion see Note 13, Related Party Transactions  | 1,305,079             | 959,906              |
| Deferred income taxes   | 221,880               | 163,923              |
| Fair value of derivative instruments  | 12,887                | 453                  |
| Other   | 29,221                | 25,371               |
| Total liabilities   | 1,791,979             | 1,224,927            |
| Minority interests  | 35,934                | 8,181                |
| Stockholders' equity:   |                       |                      |
| LLC interests, no par value; 500,000,000 authorized; 43,766,877 interests issued and outstanding at September 30, 2007 and Trust Stock, no par value; 500,000,000 authorized; 37,562,165 shares issued and outstanding at December 31, 2006 | 1,036,978             | 864,233              |
| Accumulated other comprehensive (loss) income   | (7,195 )              | 192                  |
| Accumulated loss  | (35,563 )             |                      |
| Total stockholders' equity  | 994,220               | 864,425              |
| Total liabilities and stockholders' equity  | \$2,822,133           | \$2,097,533          |

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS**

**For the Quarters and Nine Months Ended September 30, 2007 and 2006**

**(Unaudited)**

**(\$ In Thousands, Except Share and Per Share Data)**

|   | Quarter Ended |               | Nine Months Ended |               |
|---|---------------|---------------|-------------------|---------------|
|   | September 30, | September 30, | September 30,     | September 30, |
|   | 2007          | 2006          | 2007              | 2006          |
| Revenues  |               |               |                   |               |
| Revenue from product sales  | \$145,605     | \$105,557     | \$371,062         | \$204,691     |
| Service revenue   | 74,700        | 56,430        | 192,947           | 147,060       |
| Financing and equipment lease income                              | 1,221         | 1,273         | 3,704             | 3,856         |
| Total revenue   | 221,526       | 163,260       | 567,713           | 355,607       |
| Costs and expenses  |               |               |                   |               |
| Cost of product sales   | 96,220        | 73,326        | 241,825           | 135,370       |
| Cost of services  | 31,075        | 26,541        | 80,740            | 70,205        |
| Selling, general and administrative                               | 50,632        | 35,107        | 128,174           | 82,806        |
| Fees to manager related party                                     | 5,437         | 3,955         | 59,962            | 14,151        |
| Depreciation  | 5,035         | 4,138         | 13,088            | 7,969         |
| Amortization of intangibles                                       | 9,219         | 6,385         | 23,151            | 13,411        |
| Total operating expenses  | 197,618       | 149,452       | 546,940           | 323,912       |
| Operating income  | 23,908        | 13,808        | 20,773            | 31,695        |
| Other income (expense)  |               |               |                   |               |
| Dividend income   |               | 3,393         |                   | 8,395         |
| Interest income   | 2,062         | 849           | 4,986             | 3,731         |
| Interest expense  | (21,779 )     | (25,801 )     | (57,050 )         | (57,068 )     |
| Loss on extinguishment of debt                                    | (17,708 )     |               | (17,708 )         |               |
| Equity in (losses) earnings and amortization charges of investees | (1,659 )      | 1,734         | 661               | 7,302         |
| (Loss) gain on derivative instruments                             | (2,227 )      | (17,066 )     | (1,566 )          | 3,096         |
| Gain on sale of marketable securities                             |               | 7,005         |                   | 7,005         |
| Other income (expense), net                                       | 296           | (348 )        | (348 )            | (421 )        |
| Net (loss) income before income taxes and minority interests      | (17,107 )     | (16,426 )     | (50,252 )         | 3,735         |
| (Provision) benefit for income taxes                              | (971 )        | 6,270         | 14,907            | 3,259         |
| Net (loss) income before minority interests                       | (18,078 )     | (10,156 )     | (35,345 )         | 6,994         |
| Minority interests  | (86 )         | (138 )        | (183 )            | 14            |

|  |             |             |             |            |
|--|-------------|-------------|-------------|------------|
| Net (loss) income                                      | \$(17,992 ) | \$(10,018 ) | \$(35,162 ) | \$6,980    |
| Basic (loss) earnings per share:                       | \$(0.41 )   | \$(0.37 )   | \$(0.89 )   | \$0.26     |
| Weighted average number of shares outstanding: basic   | 43,357,300  | 27,212,165  | 39,515,104  | 27,108,962 |
| Diluted (loss) earnings per share:                     | \$(0.41 )   | \$(0.37 )   | \$(0.89 )   | \$0.26     |
| Weighted average number of shares outstanding: diluted | 43,357,300  | 27,212,165  | 39,515,104  | 27,125,833 |
| Cash distributions declared per share                  | \$0.605     | \$0.525     | \$1.765     | \$1.525    |

*See accompanying notes to the consolidated condensed financial statements.*

3

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**  
**CONSOLIDATED CONDENSED STATEMENTS OF**  
**CASH FLOWS**  
**For the Nine Months Ended September 30, 2007 and**  
**2006**  
**(Unaudited)**  
**(\$ In Thousands)**

|  | Nine Months Ended  |                    |
|--|--------------------|--------------------|
|  | September 30, 2007 | September 30, 2006 |
| Operating activities   |                    |                    |
| Net (loss) income  | \$(35,162 )        | \$6,980            |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities: |                    |                    |
| Depreciation and amortization of property and equipment                                  | 20,695             | 14,851             |
| Amortization of intangible assets  | 23,151             | 13,411             |
| Equity in earnings and amortization charges of investee                                  | (661 )             | (7,302 )           |
| Equity distributions from investee   | 661                | 5,500              |
| Gain on sale of marketable securities  |                    | (7,005 )           |
| Amortization of finance charges  | 4,505              | 3,849              |
| Non-cash derivative (gain) loss, net of non-cash interest expense                        | (276 )             | 1,342              |
| Performance fees to be settled in stock  | 43,962             | 4,134              |
| Equipment lease receivable, net  | 1,838              | 1,422              |
| Deferred rent  | 1,864              | 1,811              |
| Deferred taxes   | (19,771 )          | (5,091 )           |
| Other non-cash expenses, net   | 1,141              | 1,425              |

|  |           |            |
|--|-----------|------------|
| Non-operating transactions relating to foreign investments       | 2,847     |            |
| Loss on extinguishment of debt                                   | 17,708    |            |
| Accrued interest expense on subordinated debt related party      |           | 797        |
| Changes in other assets and liabilities:                         |           |            |
| Restricted cash  | (399 )    | 4,705      |
| Accounts receivable  | (9,556 )  | (5,824 )   |
| Dividend receivable  |           | 2,365      |
| Inventories  | (348 )    | 1,348      |
| Prepaid expenses and other current assets                        | 1,623     | (1,983 )   |
| Accounts payable and accrued expenses                            | 18,194    | (9,758 )   |
| Income taxes payable   | 5,177     | 1,083      |
| Due to manager related party                                     | 1,201     | 1,054      |
| Other  | 1,249     | 1,986      |
| Net cash provided by operating activities                        | 79,643    | 31,100     |
| Investing activities   |           |            |
| Acquisitions of businesses and investments, net of cash acquired | (658,939) | (849,306 ) |
| Costs of dispositions  | (322 )    |            |
| Proceeds from sale of investment in unconsolidated business      | 84,977    |            |
| Proceeds from sale of marketable securities                      |           | 76,996     |
| Settlements of non-hedging derivative instruments                | (2,013 )  |            |
| Purchases of property and equipment                              | (33,097 ) | (11,427 )  |
| Return of investment in unconsolidated business                  | 20,339    | 6,226      |
| Proceeds received on subordinated loan related party             |           | 850        |
| Net cash used in investing activities                            | (589,055) | (776,661 ) |

*See accompanying notes to the consolidated condensed financial statements.*

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TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF**

**CASH FLOWS**

**For the Nine Months Ended September 30, 2007 and**

**2006**

**(Unaudited)**

**(\$ In Thousands)**

Nine Months Ended  
September 30, 2007      September 30, 2006



|  |            |            |
|--|------------|------------|
| Financing activities   |            |            |
| Proceeds from issuance of shares                             | \$ 252,739 | \$         |
| Proceeds from long-term debt                                 | 456,625    | 535,000    |
| Proceeds from line-credit facility                           | 64,603     | 455,766    |
| Offering costs paid  | (11,150 )  |            |
| Distributions paid to shareholders                           | (70,051 )  | (41,345 )  |
| Distributions paid to minority shareholders                  | (464 )     | (291 )     |
| Payment of long-term debt                                    | (120,115 ) | (260,742 ) |
| Debt financing costs   | (8,057 )   | (14,014 )  |
| Make-whole payment under refinancing                         | (14,695 )  |            |
| Restricted cash  | (2,863 )   | (5,130 )   |
| Payment of notes and capital lease obligations               | (1,792 )   | (1,438 )   |
| Net cash provided by financing activities                    | 544,780    | 667,806    |
| Effect of exchange rate changes on cash                      |            | 556        |
| Net change in cash and cash equivalents                      | 35,368     | (77,199 )  |
| Cash and cash equivalents, beginning of period               | 37,388     | 115,163    |
| Cash and cash equivalents, end of period                     | \$ 72,756  | \$ 37,964  |
| Supplemental disclosures of cash flow information:           |            |            |
| Non-cash investing and financing activities:                 |            |            |
| Accrued acquisition and equity offering costs                | \$ 683     | \$ 368     |
| Accrued purchases of property and equipment                  | \$ 2,695   | \$ 224     |
| Acquisition of property through capital leases               | \$ 30      | \$ 2,180   |
| Issuance of stock to manager for payment of performance fees | \$ 957     | \$ 4,134   |
| Issuance of stock to independent directors                   | \$ 450     | \$ 450     |
| Taxes paid   | \$ 2,525   | \$ 1,075   |
| Interest paid  | \$ 66,244  | \$ 46,987  |

*See accompanying notes to the consolidated condensed financial statements.*

5

---

TABLE OF CONTENTS

## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

### **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

#### **1. Organization and Description of Business**

Macquarie Infrastructure Company LLC, a Delaware limited liability company, was formed on April 13, 2004.

Macquarie Infrastructure Company LLC, both on an individual entity basis and together with its wholly owned subsidiaries, is referred to in these financial statements as the Company. The Company owns, operates and invests in a diversified group of infrastructure businesses in the United States and other developed countries. Prior to December

21, 2004, the Company was a wholly-owned subsidiary of Macquarie Infrastructure Management (USA) Inc., or MIMUSA. MIMUSA, the Company's Manager, is a subsidiary of the Macquarie Group of companies, which is comprised of Macquarie Group Limited, Macquarie Bank Limited and their subsidiaries and affiliates worldwide. Macquarie Group Limited and Macquarie Bank Limited are headquartered in Australia and are listed on the Australian Stock Exchange.

Macquarie Infrastructure Company Trust, or the Trust, a Delaware statutory trust, was also formed on April 13, 2004. On June 25, 2007, all of the outstanding shares of trust stock issued by the Trust were exchanged for an equal number of limited liability company, or LLC, interests in the Company, and the Trust was dissolved. Prior to this exchange of trust stock for LLC interests and the dissolution of the Trust, all interests in the Company were held by the Trust. The Company continues to be an operating entity with a Board of Directors and other corporate governance responsibilities generally consistent with that of a Delaware corporation.

The Company owns airport services, gas production and distribution, district energy and airport parking businesses and a 50% interest in a bulk liquid storage terminal business, through the Company's wholly-owned subsidiary, Macquarie Infrastructure Company Inc., or MIC Inc.

During the year ended December 31, 2006, the Company's major acquisitions were as follows:

- (i) On May 1, 2006, the Company completed its acquisition of 50% of the shares in IMTT Holdings Inc., the holding company for a bulk liquid storage terminal business operating as International-Matex Tank Terminals, or IMTT. On June 7, 2006, the Company acquired The Gas Company, or TGC, a Hawaii limited liability company that owns and operates the sole regulated synthetic natural gas, or SNG, production and distribution business in Hawaii, and distributes and sells liquefied petroleum gas, or LPG, through unregulated operations.
- (ii) On July 11, 2006, the Company completed the acquisition of 100% of the shares of Trajen Holdings, Inc., or Trajen. Trajen is the holding company for a group of companies, limited liability companies and limited partnerships that own and operate 23 fixed based operations, or FBOs, at airports in 11 states.
- (iii)

During the nine months ended September 30, 2007, the Company's major acquisitions were as follows:

- (i) On May 30, 2007, the Company completed the acquisition of 100% of the interests in entities that own and operate two FBOs at Stewart International Airport in New York and Santa Monica Municipal Airport in California, together referred to as Supermarine.
- (ii) On August 9, 2007, the Company completed the acquisition of approximately 89% of the equity of Mercury Air Center, Inc., or Mercury, which owns and operates 24 FBOs in the United States. Subsequent to September 30, 2007, the Company acquired the remaining 11% of the equity in October 2007.
- (iii) On August 17, 2007, the Company completed the acquisition of 100% of the membership interests in SJJCA Aviation Services, LLC, or San Jose, which owns and operates the two FBOs at San Jose Mineta International Airport.

6

---

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

## (Unaudited)

### 1. Organization and Description of Business (continued)

During the year ended December 31, 2006, the Company, through its wholly-owned Delaware limited liability companies, sold its interests in non U.S. businesses. On August 17, 2006, the Company completed the sale of all of its 16.5 million stapled securities of the Macquarie Communications Infrastructure Group (ASX:MCG). On October 2, 2006, the Company sold its 17.5% minority interest in the holding company for South East Water, or SEW, a regulated clean water utility located in the U.K. On December 29, 2006, the Company sold Macquarie Yorkshire Limited, the holding company for its 50% interest in Connect M1-A1 Holdings Limited, which is the indirect holder of the Yorkshire Link toll road concession in the U.K.

### 2. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The preparation of consolidated financial statements in conformity with GAAP requires estimates and assumptions. Management evaluates these estimates and judgments on an ongoing basis. Actual results may differ from the estimates and assumptions used in the financial statements and notes. Operating results for the quarter and nine months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

The consolidated balance sheet at December 31, 2006 has been derived from audited financial statements but does not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. Certain reclassifications were made to the financial statements for the prior period to conform to current year presentation.

The interim financial information contained herein should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2006 included in the Company's Annual Report on Form 10-K, as filed with the SEC on March 1, 2007.

### 3. Adoption of New Accounting Pronouncement

#### Uncertain Tax Positions

In June 2006, the FASB issued FIN 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, the Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition, classification, interest and penalties on income taxes, accounting in interim periods and requires increased disclosures. The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded a \$510,000 increase in the liability for unrecognized tax benefits,

which is offset by a reduction of the deferred tax liability of \$109,000, resulting in a decrease to the January 1, 2007 retained earnings balance of \$401,000. Refer to Note 14, Income Taxes, for additional details.

7

---

TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 4. (Loss) Earnings Per Share

The following is a reconciliation of the basic and diluted number of shares used in computing (loss) earnings per share:

|   | Quarter Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---|--------------------------------|------------|------------------------------------|------------|
|   | 2007                           | 2006       | 2007                               | 2006       |
| Weighted average number of shares outstanding:<br>basic   | 43,357,300                     | 27,212,165 | 39,515,104                         | 27,108,962 |
| Dilutive effect of restricted stock unit grants           |                                |            |                                    | 16,871     |
| Weighted average number of shares outstanding:<br>diluted | 43,357,300                     | 27,212,165 | 39,515,104                         | 27,125,833 |

The stock grants provided to our independent directors on May 25, 2006 and May 24, 2007 were anti-dilutive for the quarter ended September 30, 2006 and quarter and nine months ended September 30, 2007 due to the Company's net loss for these periods.

The effect of potentially dilutive shares for the nine months ended September 30, 2006 is calculated by assuming that the restricted stock unit grants issued to the independent directors had been fully converted to shares on the date of grant.

### 5. Acquisitions

#### Supermarine FBOs

On May 30, 2007, the Company's airport services business completed the acquisition of 100% of the interests in entities that own and operate two FBOs at Santa Monica Municipal Airport in Santa Monica, California and Stewart International Airport in New Windsor, New York (together referred to as Supermarine).

The cost of the acquisition, including transaction costs, was \$89.5 million. In addition, the Company incurred debt financing costs of \$520,000, pre-funding of capital expenditures and integration costs of \$300,000 and provided for a

debt service reserve of \$454,000. The Company financed the acquisition with \$32.5 million of borrowings under an expansion of the airport services business credit facility, and the remainder with cash. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility.

Macquarie Securities (USA) Inc., or MSUSA, a subsidiary within the Macquarie Bank Limited group of companies, acted as financial advisor to the Company on the acquisition, as well as on the financing of the transaction. Total fees of \$1.5 million were paid for these services and are included within the cost of acquisition disclosed above.

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of Supermarine are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since May 30, 2007.

8

---

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)**

**5. Acquisitions (continued)**

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

|  |           |
|--|-----------|
| Current assets                                 | \$ 3,230  |
| Property, equipment and leasehold improvements | 19,803    |
| Intangible assets:                             |           |
| Customer relationships                         | 1,600     |
| Contract rights                                | 37,900    |
| Non-compete agreements                         | 1,100     |
| Goodwill                                       | 27,092    |
| Other assets                                   | 81        |
| Total assets acquired                          | 90,806    |
| Current liabilities                            | 1,206     |
| Other liabilities                              | 59        |
| Net assets acquired                            | \$ 89,541 |

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business.

The Company allocated \$1.6 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.

## Mercury FBOs

On August 9, 2007, the Company's airport services business completed the acquisition of approximately 89% of the equity of Mercury Air Center Inc. Mercury owns and operates 24 FBOs in the United States.

The cost of the acquisition, including transaction costs, was \$419.0 million. In addition, the Company incurred debt financing costs of \$1.7 million, pre-funding of capital expenditures and integration costs of \$5.5 million and provided for a debt service reserve of \$3.3 million. The Company financed the acquisition with \$192.0 million of borrowings under a new credit facility and the remainder with cash proceeds received from an equity offering of the Company, which was completed in July 2007. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility and to Note 11, Stockholders' Equity, for further details of the equity offering.

MSUSA acted as financial advisor to the Company on the acquisition. Total fees of \$5.2 million were paid for these services and are included within the cost of acquisition disclosed above.

At September 30, 2007, the remaining 11% of Mercury's equity was held by an external shareholder in the form of voting preferred shares. These preferred shares of \$28.4 million have an 18% preferred stock dividend rate and are included in minority interests in our consolidated condensed balance sheet. In October 2007, the Company exercised its call option over the remaining 11% of the equity in Mercury and acquired the outstanding preferred shares. The Company made payments of \$28.7 million to exercise this option, including a payment of \$354,000 to MSUSA in advisory fees. The Company initially financed the acquisition of the preferred stock with cash proceeds from the MIC Inc. acquisition credit facility. The acquisition credit facility was repaid with proceeds from the airport services business debt refinancing—refer to Note 8, Long-Term Debt and Note 17, Subsequent Events, for details.

9

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### TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 5. Acquisitions (continued)

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of Mercury are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since August 9, 2007.

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

|  |            |
|--|------------|
| Current assets                                 | \$ 19,817  |
| Fair value of derivative instruments           | 27,200     |
| Property, equipment and leasehold improvements | 71,400     |
| Intangible assets:                             |            |
| Customer relationships                         | 14,200     |
| Contract rights                                | 198,100    |
| Non-compete agreements                         | 1,200      |
| Goodwill                                       | 211,277    |
| Other assets                                   | 3,308      |
| Total assets acquired                          | 546,502    |
| Current liabilities                            | 14,482     |
| Deferred income taxes                          | 83,613     |
| Other liabilities                              | 1,030      |
| Minority interests                             | 28,400     |
| Net assets acquired                            | \$ 418,977 |

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business.

The Company allocated \$14.2 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.

## San Jose FBOs

On August 17, 2007, the Company's airport services business completed the acquisition of 100% of SJJC Aviation Services LLC, or San Jose, which owns and operates two FBOs at San Jose Mineta International Airport.

The cost of the acquisition, including transaction costs, was \$159.7 million plus \$25.5 million for an option. In addition, the Company incurred debt financing costs of \$723,000, pre-funding of capital expenditures and integration costs of \$2.0 million and provided for a debt service reserve of \$1.5 million. The Company financed the acquisition with \$80.0 million of borrowings under a new credit facility, \$60.0 million from the MIC Inc. acquisition credit facility (which was repaid in October 2007 with proceeds from the refinancing of the airport services business debt) and the remainder with cash proceeds from the recent equity offering. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility and to Note 11, Stockholders' Equity, for further details of the equity offering.

MSUSA acted as financial advisor to the Company on the acquisition. Total fees of \$2.0 million were paid for these services and are included within the cost of acquisition disclosed above.

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 5. Acquisitions (continued)

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of San Jose are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since August 17, 2007.

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

|  |            |
|--|------------|
| Current assets                                 | \$ 14,068  |
| Property, equipment and leasehold improvements | 32,257     |
| Intangible assets:                             |            |
| Customer relationships                         | 2,200      |
| Contract rights                                | 100,600    |
| Non-compete agreements                         | 2,000      |
| Goodwill                                       | 44,375     |
| Other assets                                   | 74         |
| Total assets acquired                          | 195,574    |
| Current liabilities                            | 9,671      |
| Other liabilities                              | 667        |
| Net assets acquired                            | \$ 185,236 |

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business. In addition to the \$159.7 million paid for the acquisition, the net assets acquired above includes an additional \$25.5 million in goodwill, representing the fair value of the option to acquire the San Jose FBOs recorded in Mercury's opening balance sheet.

The Company allocated \$2.2 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.



# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 5. Acquisitions (continued)

#### Pro Forma Information

The following unaudited pro forma information summarizes the results of operations for the quarter and nine months ended September 30, 2007 and 2006 as if the acquisitions of Supermarine, Mercury and San Jose had been completed at the beginning of the prior comparative period, January 1, 2006. The pro forma data combines the Company's consolidated results with those of the acquired entities (prior to acquisition) for the periods shown. The results are adjusted for interest expense, amortization, depreciation and income taxes relating to the acquisitions. No effect has been given to cost reductions or operating synergies in this presentation. These pro forma amounts do not purport to be indicative of the results that would have actually been achieved if the acquisitions had occurred as of the beginning of the periods presented or that may be achieved in the future.

|                                  | Quarter Ended                            |             | Nine Months Ended |            |
|----------------------------------|--|-------------|-------------------|------------|
|                                  | September 30,                            |             | September 30,     |            |
|                                  | 2007                                     | 2006        | 2007              | 2006       |
|                                  | (\$ In Thousands, Except Per Share Data) |             |                   |            |
| Pro forma consolidated revenue   | \$ 242,100                               | \$ 232,976  | \$ 723,843        | \$ 561,930 |
| Pro forma consolidated net loss  | \$(19,620 )                              | \$(16,404 ) | \$(37,730 )       | \$(4,803 ) |
| Basic and diluted loss per share | \$(0.45 )                                | \$(0.60 )   | \$(0.95 )         | \$(0.18 )  |

### 6. Property, Equipment, Land and Leasehold Improvements

Property, equipment, land and leasehold improvements consist of the following (in thousands):

|                                 | September 30,<br>2007 | December 31,<br>2006 |
|---------------------------------|-----------------------|----------------------|
|                                 | (Unaudited)           |                      |
| Land                            | \$ 63,275             | \$ 63,275            |
| Easements                       | 5,624                 | 5,624                |
| Buildings                       | 36,683                | 35,836               |
| Leasehold and land improvements | 255,051               | 166,490              |
| Machinery and equipment         | 291,696               | 267,463              |
| Furniture and fixtures          | 8,749                 | 5,473                |
| Construction in progress        | 61,387                | 20,196               |
| Property held for future use    | 1,503                 | 1,316                |
|                                 | 723,968               | 565,673              |
| Less: Accumulated depreciation  | (62,932 )             | (42,914 )            |

Property, equipment, land and leasehold improvements, net      \$ 661,036      \$ 522,759

12

TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 7. Intangible Assets

Intangible assets consist of the following (in thousands):

|                                | Weighted<br>Average Life<br>(Years) | September 30,<br>2007 | December 31,<br>2006 |
|--------------------------------|-------------------------------------|-----------------------|----------------------|
|                                |                                     | (Unaudited)           |                      |
| Contractual arrangements       | 30.6                                | \$ 795,972            | \$ 459,373           |
| Non-compete agreements         | 2.4                                 | 9,335                 | 5,035                |
| Customer relationships         | 10.1                                | 84,785                | 66,840               |
| Leasehold rights               | 12.2                                | 8,359                 | 8,359                |
| Trade names                    | Indefinite <sup>(1)</sup>           | 17,498                | 17,499               |
| Domain names                   | Indefinite <sup>(2)</sup>           | 2,108                 | 2,092                |
| Technology                     | 5                                   | 460                   | 460                  |
|                                |                                     | 918,517               | 559,658              |
| Less: Accumulated amortization |                                     | (55,995 )             | (32,899 )            |
| Intangible assets, net         |                                     | \$ 862,522            | \$ 526,759           |

(1) Trade names of \$2.1 million are being amortized over a period within 1.5 years.

(2) Domain names of \$334,000 are being amortized over a period within 4 years.

### 8. Long-Term Debt

Long-term debt consists of the following (in thousands):

|                                 | September 30,<br>2007 | December 31, 2006 |
|---------------------------------|-----------------------|-------------------|
|                                 | (Unaudited)           |                   |
| MIC Inc. acquisition facility   | \$ 60,000             | \$                |
| Airport services                | 789,694               | 480,000           |
| Gas production and distribution | 164,000               | 162,000           |
| District energy                 | 150,000               | 120,000           |

|                      |              |            |
|----------------------|--------------|------------|
| Airport parking      | 201,545      | 201,660    |
|                      | 1,365,239    | 963,660    |
| Less current portion | 60,160       | 3,754      |
| Long-term portion    | \$ 1,305,079 | \$ 959,906 |

The Company capitalizes its operating businesses separately using non-recourse, project finance style debt. In addition, it has a credit facility at its subsidiary, MIC Inc., primarily to finance acquisitions and capital expenditures, which was drawn for \$60.0 million in August 2007 to partially finance the acquisition of Mercury and a further \$29.0 million in October 2007 for the exercise of the call option over the Mercury preferred shares. These drawdowns were subsequently repaid in October 2007 with proceeds from the airport services business debt refinancing see below and refer to Note 17, Subsequent Events for further details.

Changes to the Company's debt and credit facilities during the nine months ended September 30, 2007 are disclosed below.

## **Airport Services Business Supermarine**

The airport services business amended its credit facility in February 2007 to provide for \$32.5 million of additional term loan borrowings to partially finance the acquisition of Supermarine. The airport services business drew on this additional facility on May 30, 2007, when the acquisition closed. The interest rate on

13

### TABLE OF CONTENTS

# **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

### **8. Long-Term Debt (continued)**

the facility remained the same, and repayment was due in 2010, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

To hedge the interest commitments under the term loan expansion, MIC Inc. entered into a swap with Macquarie Bank Limited, fixing 100% of the term loan expansion at the following rate (excluding the margin):

| Start Date     | End Date          | Rate   |   |
|----------------|-------------------|--------|---|
| March 30, 2007 | December 12, 2010 | 5.2185 | % |

The swap was transferred to the airport services business at the completion of the acquisition on May 30, 2007.

## Airport Services Business Mercury

The airport services business entered a new credit facility to provide for \$192.0 million of bridge term loan borrowings to partially finance the acquisition of Mercury and a \$12.5 million working capital revolving facility. The airport services business drew on the term facility on August 9, 2007, when the acquisition closed. The terms of the facility required repayment in 2009, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

The floating interest rate was LIBOR with a 1.7% margin. To hedge the interest commitments under the term loan facility, MIC Inc. entered into swaps with Macquarie Bank Limited (listed first below) and other counterparties, fixing 100% of the term loan facility at the following rates (excluding the margin):

| Start Date         | End Date           | Notional Amount | Rate   |   |
|--------------------|--------------------|-----------------|--------|---|
| September 28, 2007 | September 30, 2009 | \$ 48.0 million | 4.9925 | % |
| September 28, 2007 | September 30, 2009 | \$ 48.0 million | 5.0175 | % |
| September 28, 2007 | September 30, 2009 | \$ 96.0 million | 4.9925 | % |

The swaps were transferred to the airport services business at the completion of the acquisition on August 9, 2007.

## Airport Services Business San Jose

The airport services business entered a new credit facility to provide for \$80.0 million of bridge term loan borrowings to partially finance the acquisition of San Jose and a \$5.0 million working capital revolving facility. The airport services business drew on the term facility on August 17, 2007, when the acquisition closed. The terms of the facility required repayment in 2009, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

The floating interest rate was LIBOR with a 1.7% margin. To hedge the interest commitments under the term loan facility, MIC Inc. entered into a swap, fixing 100% of the term loan facility at the following rate (excluding the margin):

| Start Date         | End Date           | Rate   |   |
|--------------------|--------------------|--------|---|
| September 28, 2007 | September 30, 2009 | 5.4420 | % |

The swap was transferred to the airport services business at the completion of the acquisition on August 17, 2007.

## Airport Services Business Refinancing

On September 27, 2007, the airport services business entered a new credit facility to provide for \$900.0 million of term loan borrowings, a \$50.0 million capital expenditure facility and a \$20.0 million

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## (Unaudited)

### 8. Long-Term Debt (continued)

revolving facility. The airport services business drew on the term facility on October 16, 2007, and repaid its existing \$512.5 million term loan facility, the \$192.0 million Mercury bridge facility, the \$80.0 million San Jose bridge facility and the \$89.0 million borrowed under the MIC Inc. acquisition credit facility. The proceeds from the new term loan were also used to pay for costs and expenses incurred in connection with the credit facility. Repayment of the new facility is due in 2014.

The floating interest rate is LIBOR with a 1.60% margin for years 1 to 5 and a 1.725% margin for years 6 to 7. In addition to the existing swaps, the airport services business entered an additional swap to fix 100% of the interest rate for the first five years of the term loan facility. Excluding the margin, the weighted average swap rate for the term loan facility over the five year period is approximately 5.18%. The following table shows the weighted average rates which fix the term facility, including the existing swaps, by period (excluding the margin):

| Start Date         | End Date           | Average Rate |   |
|--------------------|--------------------|--------------|---|
| October 16, 2007   | November 7, 2007   | 5.1167       | % |
| November 7, 2007   | September 30, 2009 | 5.1590       | % |
| September 30, 2009 | October 21, 2009   | 5.1608       | % |
| October 21, 2009   | December 14, 2010  | 5.2026       | % |
| December 14, 2010  | October 16, 2012   | 5.1925       | % |

### District Energy Business Refinancing

The district energy business entered a new credit facility to provide for \$150.0 million of term loan borrowings, a \$20.0 million capital expenditure facility and an \$18.5 million revolver facility. The district energy business drew on the term facility on September 26, 2007, and applied the funds to repay its outstanding senior notes and revolver (including a \$14.7 million make-whole payment, as defined in the senior notes agreement, in addition to accrued interest and fees) and transaction costs. The district energy business also utilized \$7.1 million of the new revolving credit facility to issue existing letters of credit. Repayment of the term loan and capital expenditure facilities are due in 2014 and amounts drawn under the revolver facility are due in 2012.

The floating interest rate is LIBOR with a 0.9% margin. To hedge the interest commitments under the term loan facility, the district energy business entered into a swap, fixing 100% of the term loan facility at the following rate (excluding the margin):

| Start Date         | End Date           | Rate   |   |
|--------------------|--------------------|--------|---|
| September 26, 2007 | September 26, 2014 | 5.0740 | % |

### 9. Derivative Instruments

During 2006, the Company determined that its derivatives did not qualify as hedges for accounting purposes. We revised our summarized quarterly financial information to eliminate hedge accounting treatment resulting in all changes in the fair value of our derivative instruments being taken through earnings.

Effective January 2, 2007, changes in the fair value of interest rate derivatives designated as hedging instruments that effectively offset the variability of cash flows associated with variable-rate, long-term debt obligations are reported in other comprehensive income. Any ineffective portion on the change in the valuation of our derivatives is taken through earnings, and reported in the (loss) gain on derivative instruments line in the accompanying consolidated condensed statements of operations.

15

---

TABLE OF CONTENTS

## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

### **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

#### **10. Comprehensive Loss**

Total comprehensive loss for the quarter and nine months ended September 30, 2007 was \$31.2 million and \$42.5 million, respectively. These amounts are included in the accumulated other comprehensive (loss) income on the Company's consolidated condensed balance sheet as of September 30, 2007. The difference between net loss of \$18.0 million for the quarter ended September 30, 2007 and comprehensive loss is primarily attributable to an unrealized loss on derivative instruments of \$13.2 million. The difference between net loss of \$35.2 million for the nine months ended September 30, 2007 and comprehensive loss is primarily attributable to an unrealized loss on derivative instruments of \$7.3 million.

#### **11. Stockholders Equity**

The Company is authorized to issue 500,000,000 LLC interests. Each outstanding LLC interest of the Company is entitled to one vote on any matter with respect to which holders of LLC interests are entitled to vote.

On June 25, 2007, all of the outstanding shares of trust stock issued by the Trust were exchanged for an equal number of LLC interests in the Company and the Trust was dissolved. Prior to this exchange and the dissolution of the Trust, all interests in the Company were held by the Trust.

#### **Equity Offering**

On June 28, 2007, the Company entered into a Purchase Agreement (the "Purchase Agreement") with MIMUSA and Citigroup Global Markets Inc., Credit Suisse Securities (USA) LLC, Merrill Lynch & Co., Merrill Lynch, Pierce, Fenner & Smith Incorporated and Macquarie Securities (USA) Inc., as representatives of the underwriters named in the Purchase Agreement (the "Underwriters"), whereby the Company and MIMUSA agreed to sell and the Underwriters agreed to purchase, subject to and upon terms and conditions set forth therein, 5,701,000 LLC interests and 599,000 LLC interests, respectively, of the Company under the Company's existing shelf registration statement (Registration No. 333-138010-01). Additionally, under the Purchase Agreement, the Company granted the Underwriters an option to purchase up to 945,000 additional LLC interests solely to cover overallotments.

The offering of the LLC interests was priced at \$40.99 per share. The equity offering was completed in July 2007 and generated \$223.8 million in proceeds to the Company, net of underwriting fees and expenses. In addition, the Underwriters exercised their overallotment option for 464,871 limited liability interests, generating \$18.2 million in net proceeds, which the Company received in August 2007. The Company used the proceeds of the offering to partially finance the acquisition of Mercury and San Jose discussed in Note 5, Acquisitions.

## Other LLC Interests Issued

On July 13, 2007, the Company issued 5,623 LLC interests to each of the three independent directors, upon vesting of outstanding restricted stock units granted under the Company's Independent Directors' Equity Plan.

On July 13, 2007, the Company issued 21,972 LLC interests to MIMUSA, for the \$957,000 performance fee generated in the quarter ended March 31, 2007, following MIMUSA's election to re-invest the performance fee in Company stock. Subsequent to September 30, 2007, the Company issued 1,171,503 LLC interests to MIMUSA, for the \$43.0 million performance fee generated in the quarter ended June 30, 2007.

16

---

### TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 12. Reportable Segments

The Company's operations are classified into four reportable business segments: airport services business, gas production and distribution business, district energy business and airport parking business. The gas production and distribution business is a new segment starting in the second quarter of 2006. All of the business segments are managed separately.

The Company also has an investment in a bulk liquid storage terminal business. The Company completed its acquisition of a 50% interest in IMTT on May 1, 2006, which is accounted for under the equity method. For the quarter ended September 30, 2007, IMTT's revenue, EBITDA, interest expense, depreciation and amortization, and cash paid for capital expenditures were \$67.9 million, \$11.6 million, \$3.2 million, \$8.9 million and \$50.2 million, respectively. At September 30, 2007, IMTT's total property, plant and equipment and total assets were \$645.6 million and \$790.7 million, respectively.

The airport services business reportable segment principally derives income from fuel sales and from airport services. Airport services revenue includes fuel related services, de-icing, aircraft hangarage, airport management and other aviation services. All of the revenue of the airport services business is derived in the United States. Following the closing of the additional FBO acquisitions this year, the airport services business operates 68 FBOs and one heliport and manages six airports under management contracts as of September 30, 2007.

The revenue from the gas production and distribution business reportable segment is included in revenue from product sales and includes distribution and sales of SNG and LPG. Revenue is primarily a function of the volume of SNG and LPG consumed by customers and the price per thermal unit or gallon charged to customers. Because both SNG and LPG are derived from petroleum, revenue levels, without organic operating growth, will generally track global oil prices. TGC's utility revenue includes fuel adjustment charges, or FACs, through which changes in fuel costs are passed through to customers.

The revenue from the district energy business reportable segment is included in service revenue and financing and equipment lease income. Included in service revenue is capacity charge revenue, which relates to monthly fixed contract charges, and consumption revenue, which relates to contractual rates applied to actual usage. Financing and equipment lease income relates to direct financing lease transactions and equipment leases to the Company's various customers. The Company provides such services to buildings throughout the downtown Chicago area and to a casino and shopping mall located in Las Vegas, Nevada.

The revenue from the airport parking business reportable segment is included in service revenue and primarily consists of fees from off-airport parking and ground transportation to and from the parking facilities and the airport terminals. At September 30, 2007, the airport parking business operated 30 off-airport parking facilities located at 20 major airports across the United States.

Selected information by reportable segment is presented in the following tables. The tables do not include financial data for our equity and cost investments.

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)**

**12. Reportable Segments (continued)**

Revenue from external customers for the Company's reportable segments was as follows  
(in thousands) (unaudited):

|                            | For the Quarter Ended September 30, 2007 |  |                    |                    |            |
|----------------------------|--|--|--------------------|--------------------|------------|
|                            | Airport<br>Services                      | Gas<br>Production<br>and<br>Distribution | District<br>Energy | Airport<br>Parking | Total      |
| Revenue from Product Sales |  |  |                    |                    |            |
| Product sales              | \$ 104,513                               | \$ 41,092                                | \$                 | \$                 | \$ 145,605 |
|                            | 104,513                                  | 41,092                                   |                    |                    | 145,605    |



|                               |            |           |           |           |            |
|-------------------------------|------------|-----------|-----------|-----------|------------|
| Service Revenue               |            |           |           |           |            |
| Other services                | 39,072     |           | 671       |           | 39,743     |
| Cooling capacity revenue      |            |           | 4,788     |           | 4,788      |
| Cooling consumption revenue   |            |           | 10,760    |           | 10,760     |
| Parking services              |            |           |           | 19,409    | 19,409     |
|                               | 39,072     |           | 16,219    | 19,409    | 74,700     |
| Financing and Lease Income    |            |           |           |           |            |
| Financing and equipment lease |            |           | 1,221     |           | 1,221      |
|                               |            |           | 1,221     |           | 1,221      |
| Total Revenue                 | \$ 143,585 | \$ 41,092 | \$ 17,440 | \$ 19,409 | \$ 221,526 |

## For the Quarter Ended September 30, 2006

|                               | Airport<br>Services | Gas<br>Production<br>and<br>Distribution | District<br>Energy | Airport<br>Parking | Total      |
|-------------------------------|---------------------|--|--------------------|--------------------|------------|
| Revenue from Product Sales    |                     |  |                    |                    |            |
| Product sales                 | \$ 69,354           | \$ 36,203                                | \$                 | \$                 | \$ 105,557 |
|                               | 69,354              | 36,203                                   |                    |                    | 105,557    |
| Service Revenue               |                     |  |                    |                    |            |
| Other services                | 23,239              |  | 735                |                    | 23,974     |
| Cooling capacity revenue      |                     |  | 4,422              |                    | 4,422      |
| Cooling consumption revenue   |                     |  | 9,113              |                    | 9,113      |
| Parking services              |                     |  |                    | 18,921             | 18,921     |
|                               | 23,239              |  | 14,270             | 18,921             | 56,430     |
| Financing and Lease Income    |                     |  |                    |                    |            |
| Financing and equipment lease |                     |  | 1,273              |                    | 1,273      |
|                               |                     |  | 1,273              |                    | 1,273      |
| Total Revenue                 | \$ 92,593           | \$ 36,203                                | \$ 15,543          | \$ 18,921          | \$ 163,260 |

18

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)**

**12. Reportable Segments (continued)**

For the Nine Months Ended September 30, 2007

| Airport<br>Services | Gas<br>Production | District<br>Energy | Airport<br>Parking | Total |
|---------------------|-------------------|--------------------|--------------------|-------|
|---------------------|-------------------|--------------------|--------------------|-------|

|                               | and<br>Distribution |            |           |           |            |
|-------------------------------|---------------------|------------|-----------|-----------|------------|
| Revenue from Product Sales    |                     |            |           |           |            |
| Product sales                 | \$ 248,049          | \$ 123,013 | \$        | \$        | \$ 371,062 |
|                               | 248,049             | 123,013    |           |           | 371,062    |
| Service Revenue               |                     |            |           |           |            |
| Other services                | 99,072              |            | 2,088     |           | 101,160    |
| Cooling capacity revenue      |                     |            | 14,077    |           | 14,077     |
| Cooling consumption revenue   |                     |            | 19,422    |           | 19,422     |
| Parking services              |                     |            |           | 58,288    | 58,288     |
|                               | 99,072              |            | 35,587    | 58,288    | 192,947    |
| Financing and Lease Income    |                     |            |           |           |            |
| Financing and equipment lease |                     |            | 3,704     |           | 3,704      |
|                               |                     |            | 3,704     |           | 3,704      |
| Total Revenue                 | \$ 347,121          | \$ 123,013 | \$ 39,291 | \$ 58,288 | \$ 567,713 |

## For the Nine Months Ended September 30, 2006

|                               | Airport<br>Services | Gas<br>Production and<br>Distribution <sup>(1)</sup> | District<br>Energy | Airport<br>Parking | Total      |
|-------------------------------|---------------------|--|--------------------|--------------------|------------|
| Revenue from Product Sales    |                     |  |                    |                    |            |
| Product sales                 | \$ 157,644          | \$ 47,047  | \$                 | \$                 | \$ 204,691 |
|                               | 157,644             | 47,047   |                    |                    | 204,691    |
| Service Revenue               |                     |  |                    |                    |            |
| Other services                | 59,072              |  | 2,371              |                    | 61,443     |
| Cooling capacity revenue      |                     |  | 12,852             |                    | 12,852     |
| Cooling consumption revenue   |                     |  | 15,846             |                    | 15,846     |
| Parking services              |                     |  |                    | 56,919             | 56,919     |
|                               | 59,072              |  | 31,069             | 56,919             | 147,060    |
| Financing and Lease Income    |                     |  |                    |                    |            |
| Financing and equipment lease |                     |  | 3,856              |                    | 3,856      |
|                               |                     |  | 3,856              |                    | 3,856      |
| Total Revenue                 | \$ 216,716          | \$ 47,047  | \$ 34,925          | \$ 56,919          | \$ 355,607 |

(1) Represents revenue from the date of acquisition on June 7, 2006.

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TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 12. Reportable Segments (continued)

Earnings before interest, taxes, depreciation and amortization, or EBITDA, for the Company's reportable segments were as follows (in thousands) (unaudited):

|                                   | Quarter Ended September 30, 2007 |  |                    |                    |                                 |
|-----------------------------------|----------------------------------|--|--------------------|--------------------|---------------------------------|
|                                   | Airport<br>Services              | Gas<br>Production<br>and<br>Distribution | District<br>Energy | Airport<br>Parking | Total<br>Reportable<br>Segments |
| Net income (loss) <sup>(1)</sup>  | \$ 4,205                         | \$ 595                                   | \$ (15,767 )       | \$ (1,045 )        | \$ (12,012 )                    |
| Interest income                   | (349 )                           | (46 )                                    | (107 )             | (60 )              | (562 )                          |
| Interest expense                  | 11,991                           | 2,325                                    | 2,349              | 4,092              | 20,757                          |
| Income tax expense <sup>(1)</sup> | 2,762                            | 319                                      | 1,152              | (828 )             | 3,405                           |
| Depreciation                      | 3,601                            | 1,434                                    | 1,446              | 1,184              | 7,665                           |
| Amortization of intangibles       | 7,955                            | 214                                      | 345                | 705                | 9,219                           |
| EBITDA                            | \$ 30,165                        | \$ 4,841                                 | \$ (10,582 )       | \$ 4,048           | \$ 28,472                       |

<sup>(1)</sup> Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

|                                   | Quarter Ended September 30, 2006 |  |                    |                    |                                 |
|-----------------------------------|----------------------------------|--|--------------------|--------------------|---------------------------------|
|                                   | Airport<br>Services              | Gas<br>Production<br>and<br>Distribution | District<br>Energy | Airport<br>Parking | Total<br>Reportable<br>Segments |
| Net income (loss) <sup>(1)</sup>  | \$ (3,903 )                      | \$ (4,497 )                              | \$ 820             | \$ (1,220 )        | \$ (8,800 )                     |
| Interest income                   | (168 )                           | (32 )                                    | (80 )              | (11 )              | (291 )                          |
| Interest expense                  | 7,995                            | 2,476                                    | 2,185              | 4,870              | 17,526                          |
| Income tax expense <sup>(1)</sup> | (2,135 )                         | (3,004 )                                 | 468                | (742 )             | (5,413 )                        |
| Depreciation                      | 2,701                            | 1,437                                    | 1,427              | 996                | 6,561                           |
| Amortization of intangibles       | 5,346                            | 222                                      | 345                | 472                | 6,385                           |
| EBITDA                            | \$ 9,836                         | \$ (3,398 )                              | \$ 5,165           | \$ 4,365           | \$ 15,968                       |

<sup>(1)</sup> Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

20

### TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

**(Unaudited)****12. Reportable Segments (continued)**

|                                   | Nine Months Ended September 30, 2007 |  |                    |                    |                                 |
|-----------------------------------|--------------------------------------|--|--------------------|--------------------|---------------------------------|
|                                   | Airport<br>Services                  | Gas<br>Production<br>and<br>Distribution | District<br>Energy | Airport<br>Parking | Total<br>Reportable<br>Segments |
| Net income (loss) <sup>(1)</sup>  | \$ 16,104                            | \$ 3,817                                 | \$ (15,399 )       | \$ (2,873 )        | \$ 1,649                        |
| Interest income                   | (986 )                               | (122 )                                   | (280 )             | (208 )             | (1,596 )                        |
| Interest expense                  | 29,158                               | 6,933                                    | 6,782              | 12,227             | 55,100                          |
| Income tax expense <sup>(1)</sup> | 10,576                               | 2,056                                    | 1,369              | (2,280 )           | 11,721                          |
| Depreciation                      | 8,685                                | 4,403                                    | 4,317              | 3,289              | 20,694                          |
| Amortization of intangibles       | 19,288                               | 642                                      | 1,023              | 2,198              | 23,151                          |
| EBITDA                            | \$ 82,825                            | \$ 17,729                                | \$ (2,188 )        | \$ 12,353          | \$ 110,719                      |

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

|                                   | Nine Months Ended September 30, 2006 |  |                    |                    |                                 |
|-----------------------------------|--------------------------------------|--|--------------------|--------------------|---------------------------------|
|                                   | Airport<br>Services                  | Gas<br>Production and<br>Distribution <sup>(1)</sup> | District<br>Energy | Airport<br>Parking | Total<br>Reportable<br>Segments |
| Net income (loss) <sup>(2)</sup>  | \$ 7,046                             | \$ 465   | \$ 702             | \$ (1,085 )        | \$ 7,128                        |
| Interest income                   | (398 )                               | (39 )  | (220 )             | (86 )              | (743 )                          |
| Interest expense                  | 21,995                               | 3,120  | 6,501              | 13,171             | 44,787                          |
| Income tax expense <sup>(2)</sup> | 4,597                                | 228  | 229                | (785 )             | 4,269                           |
| Depreciation                      | 6,157                                | 1,812  | 4,277              | 2,605              | 14,851                          |
| Amortization of intangibles       | 10,761                               | 277  | 1,023              | 1,350              | 13,411                          |
| EBITDA                            | \$ 50,158                            | \$ 5,863   | \$ 12,512          | \$ 15,170          | \$ 83,703                       |

(1) Includes results from the date of acquisition, June 7, 2006.

(2) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

21

---

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(Unaudited)****12. Reportable Segments (continued)**

Reconciliation of reportable segments EBITDA to consolidated net (loss) income before income taxes and minority interests (in thousands) (unaudited):

|  | Quarter Ended |            | Nine Months Ended |          |
|--|---------------|------------|-------------------|----------|
|  | September 30, |            | September 30,     |          |
|  | 2007          | 2006       | 2007              | 2006     |
| Total reportable segments EBITDA   | \$28,472      | \$15,968   | \$110,719         | \$83,703 |
| Interest income  | 2,062         | 849        | 4,986             | 3,731    |
| Interest expense   | (21,779)      | (25,801)   | (57,050)          | (57,068) |
| Depreciation   | (7,665)       | (6,561)    | (20,694)          | (14,851) |
| Amortization of intangibles  | (9,219)       | (6,385)    | (23,151)          | (13,411) |
| Selling, general and administrative corporate                            | (1,774)       | (2,238)    | (5,491)           | (6,694)  |
| Fees to manager  | (5,437)       | (3,955)    | (59,962)          | (14,151) |
| Equity in (losses) earnings and amortization charges of investees        | (1,659)       | 1,734      | 661               | 7,302    |
| Dividends from investments   |               | 3,393      |                   | 8,395    |
| Gain on sale of marketable securities                                    |               | 7,005      |                   | 7,005    |
|  | (16,999)      | (15,991)   | (49,982)          | 3,961    |
| Other income, net  | (108)         | (435)      | (270)             | (226)    |
| Total consolidated net (loss) income before taxes and minority interests | \$(17,107)    | \$(16,426) | \$(50,252)        | \$3,735  |

Capital expenditures for the Company's reportable segments were as follows (in thousands) (unaudited):

|  | Quarter Ended |          | Nine Months Ended |           |
|--|---------------|----------|-------------------|-----------|
|  | September 30, |          | September 30,     |           |
|  | 2007          | 2006     | 2007              | 2006      |
| Airport services                               | \$ 8,317      | \$ 2,358 | \$ 13,342         | \$ 3,870  |
| Gas production and distribution <sup>(1)</sup> | 1,839         | 3,308    | 6,061             | 3,436     |
| District energy                                | 2,890         | 138      | 9,051             | 1,247     |
| Airport parking                                | 1,805         | 711      | 4,643             | 2,874     |
| Total  | \$ 14,851     | \$ 6,515 | \$ 33,097         | \$ 11,427 |

(1) Includes capital expenditures from the date of acquisition, June 7, 2006.

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL**

# STATEMENTS

## (Unaudited)

### 12. Reportable Segments (continued)

Property, equipment, land and leasehold improvements and total assets for the Company's reportable segments as of September 30 was as follows (in thousands) (unaudited):

|                                 | Property, Equipment,<br>Land and Leasehold<br>Improvements |            | Total Assets |              |
|---------------------------------|--|------------|--------------|--------------|
|                                 | 2007   | 2006       | 2007         | 2006         |
|                                 | Airport services   | \$ 279,685 | \$ 148,095   | \$ 1,757,355 |
| Gas production and distribution | 134,388  | 128,923    | 310,106      | 305,167      |
| District energy                 | 147,988  | 144,069    | 237,585      | 241,150      |
| Airport parking                 | 98,975   | 97,206     | 283,565      | 299,503      |
| Total                           | \$ 661,036   | \$ 518,293 | \$ 2,588,611 | \$ 1,794,745 |

Reconciliation of reportable segments total assets to consolidated total assets (in thousands) (unaudited):

|                                     | As of September 30, |              |
|-------------------------------------|---------------------|--------------|
|                                     | 2007                | 2006         |
| Total assets of reportable segments | \$ 2,588,611        | \$ 1,794,745 |
| Equity and cost investments:        |                     |              |
| Investment in IMTT                  | 219,300             | 245,240      |
| Investment in Yorkshire Link        |                     | 77,966       |
| Investment in SEW                   |                     | 38,433       |
| Corporate and other                 | 14,222              | 45,432       |
| Total consolidated assets           | \$ 2,822,133        | \$ 2,201,816 |

### 13. Related Party Transactions

#### Management Services Agreement with Macquarie Infrastructure Management (USA) Inc., or MIMUSA

MIMUSA acquired 2,000,000 shares of trust stock concurrently with the closing of the initial public offering in December 2004, with an aggregate purchase price of \$50.0 million, at a purchase price per share equal to the initial public offering price of \$25, which were exchanged for LLC interests on June 25, 2007. Pursuant to the terms of the Management Agreement (discussed below), MIMUSA may sell up to 65% of these LLC interests at any time and may sell the balance at any time from and after December 21, 2007 (being the third anniversary of the IPO closing). MIMUSA has also received additional shares of trust stock and LLC interests by reinvesting performance fees. As part of the equity offering which closed in July 2007, MIMUSA sold 599,000 of its shares at a price of \$40.99 per share.

The Company entered into a management services agreement, or Management Agreement, with MIMUSA pursuant to which MIMUSA manages the Company's day-to-day operations and oversees the management teams of the Company's operating businesses. In addition, MIMUSA has the right to appoint the Chairman of the Board of the

Company, and an alternate, subject to minimum equity ownership, and to assign, or second, to the Company, on a permanent and wholly-dedicated basis, employees to assume the role of Chief Executive Officer and Chief Financial Officer and make other personnel available as required.

In accordance with the Management Agreement, MIMUSA is entitled to a quarterly base management fee based primarily on the Company's market capitalization and a performance fee, based on the performance of the Company's stock relative to a weighted average of two benchmark indices, a U.S. utilities index and a European utilities index, weighted in proportion to the Company's equity investments. Currently, the Company has no non-U.S. equity investments. For the quarter ended September 30, 2007, base management fees of \$5.4 million were payable to MIMUSA. For the nine months ended September 30, 2007, base management and performance fees were \$16.0 million and \$44.0 million, respectively. The unpaid portion of the fees are

23

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TABLE OF CONTENTS

# **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

### **(Unaudited)**

### **13. Related Party Transactions (continued)**

included as due to manager in the accompanying consolidated condensed balance sheet at September 30, 2007. MIMUSA elected to reinvest the performance fees in shares of LLC interests, which were issued on July 13 (\$957,000 performance fee for the first quarter of 2007) and October 1, 2007 (\$43.0 million performance fee for the second quarter of 2007).

MIMUSA is not entitled to any other compensation and all costs incurred by MIMUSA including compensation of seconded staff, are paid out of its management fee. However, the Company is responsible for other direct costs including, but not limited to, expenses incurred in the administration or management of the Company and its subsidiaries and investments, income taxes, audit and legal fees, and acquisitions and dispositions and its compliance with applicable laws and regulations.

During the quarter and nine months ended September 30, 2007, MIMUSA paid out of pocket expenses of \$98,000 and \$244,000, respectively, on the Company's behalf which the Company reimbursed to MIMUSA, or accrued and included in due to manager in the accompanying consolidated condensed balance sheet at September 30, 2007.

### **Advisory and Other Services from the Macquarie Group**

The Macquarie Group, through the holding company, MBL, and subsidiary company MSUSA, has provided various advisory and other services and incurred expenses in connection with the Company's acquisitions, dispositions and underlying debt associated with the businesses, comprising the following (in thousands):

*Nine Months Ended September 30, 2007*

|   |                                  |          |
|---|----------------------------------|----------|
| Acquisition of Supermarine                    |                                  |          |
| advisory services from MSUSA                  |                                  | \$ 1,329 |
| debt arranging services from MSUSA            |                                  | 163      |
| Acquisition of Mercury                        |                                  |          |
| advisory services from MSUSA                  | before September 30, 2007        | 5,183    |
| advisory services from MSUSA                  | subsequent to September 30, 2007 | 354      |
| Acquisition of San Jose                       |                                  |          |
| advisory services from MSUSA                  |                                  | 2,004    |
| Refinancing of District Energy Business Debt  |                                  |          |
| debt arranging services from MSUSA            |                                  | 1,414    |
| Refinancing of Airport Services Business Debt |                                  |          |
| debt arranging services from MSUSA            | subsequent to September 30, 2007 | 3,395    |

During the nine months ended September 30, 2007, the Company also paid an additional \$119,000 for advisory services provided by MSUSA in 2006 in relation to the acquisition of TGC, due to finalization of the working capital adjustment on the purchase price.

MSUSA was also one of the underwriters for the Company's equity offering in July 2007 and was due \$2.0 million in underwriting fees, for which it received approximately \$1.7 million net of costs.

24

---

TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

#### 13. Related Party Transactions (continued)

##### Long-term Debt

MBL, along with other parties, has provided a loan to our airport services business. Amounts relating to the portion of the loan from MBL comprise the following (in thousands):

*Nine Months Ended September 30, 2007*

|   |           |
|---|-----------|
| Portion of loan facility commitment provided by MBL                           | \$ 50,000 |
| Portion of loan outstanding from MBL, as at September 30, 2007                | 50,000    |
| Interest expense on MBL portion of loan, nine months ended September 30, 2007 | 2,695     |
| Financing fees paid to MBL from Mercury and San Jose acquisitions             | 200       |

MIC Inc. has a \$300.0 million revolving credit facility with various financial institutions, including MBL. Amounts relating to this facility comprise the following (in thousands):



*Nine Months Ended September 30, 2007*

|   |           |
|---|-----------|
| Portion of revolving credit facility commitment provided by MBL, as at September 30, 2007 | \$ 50,000 |
| Portion of loan outstanding from MBL, as at September 30, 2007                            | 10,000    |
| Interest expense on MBL portion of loan, nine months ended September 30, 2007             | 103       |

In April 2007, MBL assigned to a third party all of its rights and obligations under the agreement related to \$50.0 million of its aggregate commitment, which was originally \$100.0 million.

## **Derivative Instruments and Hedging Activities**

At September 30, 2007, MBL provided just under one-half of the interest rate swaps for the airport services business long-term debt and made net payments to the airport services business of \$282,000 and \$745,000, respectively, for the quarter and nine months ended September 30, 2007. In January 2007, the airport services business also paid MBL \$40,000 on an interest rate swap relating to 2006.

MBL is also providing just under one-third of the interest rate swaps for the gas production and distribution business long-term debt and made payments to the gas production and distribution business of \$78,000 and \$219,000, respectively, for the quarter and nine months ended September 30, 2007.

## **14. Income Taxes**

Through the year ended December 31, 2006, Macquarie Infrastructure Company Trust was classified as a grantor trust for U.S. federal income tax purposes, and therefore was not subject to income taxes. The Company was treated as a partnership for U.S. federal income tax purposes and was also not subject to income taxes. MIC Inc. and its wholly-owned subsidiaries are subject to income taxes. In connection with the dissolution of the Trust, the Company has agreed with the Internal Revenue Service, or IRS, that the Company will be treated as a corporation retroactive to January 1, 2007. As such, the Company will be subject to income taxes, and expects to file a consolidated federal income tax return with MIC Inc. and its wholly owned subsidiaries. The tax provision for the nine months ended September 30, 2007 includes a net benefit of approximately \$550,000 attributable to the loss of MIC LLC for the quarter ended March 31, 2007, since under the terms of the agreement MIC LLC will be treated as a corporation retroactive to the beginning of 2007.

The Company expects to incur a net operating loss for federal consolidated return purposes, as well as certain states that provide for consolidated returns, for the year ending December 31, 2007. The Company

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### TABLE OF CONTENTS

## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

## 14. Income Taxes (continued)

believes that it will be able to utilize the projected federal and state consolidated 2007 and prior year losses. Accordingly, the Company has not provided a valuation allowance against any deferred tax assets generated in 2007.

For 2006 and the first six months of 2007, the Company recorded deferred tax assets of approximately \$2.4 million and \$3.4 million respectively related to the excess of the tax basis over the carrying value of its investment in IMTT. The Company no longer believes the excess tax basis will reverse in the foreseeable future, therefore the tax provision for the quarter ended September 30, 2007, includes a charge of approximately \$5.8 million to write-off these deferred tax assets.

### Uncertain Tax Positions

The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded a \$510,000 increase in the liability for unrecognized tax benefits, which is offset by a reduction of the deferred tax liability of \$109,000, resulting in a decrease to the January 1, 2007 retained earnings balance of \$401,000. At the adoption date of January 1, 2007, the Company had \$1.8 million of unrecognized tax benefits, all of which would affect the effective tax rate if recognized. The amount of unrecognized tax benefits did not materially change as of September 30, 2007.

It is expected that the amount of unrecognized tax benefits will change in the next 12 months, however, the Company does not expect the change to have a significant impact on the results of operations or the financial position of the Company.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense in the consolidated condensed statements of operations, which is consistent with the recognition of these items in prior reporting periods. As of January 1, 2007, the Company had recorded a liability of approximately \$400,000 for the payment of interest and penalties. The liability for the payment of interest and penalties did not materially change as of September 30, 2007.

During the quarter ended June 30, 2007, the IRS completed its audit of the 2003 federal income tax return for a subsidiary of the Company's airport services business. That audit did not result in a material assessment beyond the related reserve established as of January 1, 2007, upon the adoption of FIN 48. In addition, the IRS has notified the Company that it will conduct an audit of the airport parking business for 2004. The Company does not expect any material adjustments to result from that audit. There are no other ongoing tax examinations of returns filed by the Company or any of its subsidiaries, and all returns for all tax years ending in 2003 and later are subject to examination by federal and state tax authorities. There was no material change in the Company's reserve for uncertain tax positions during the quarter ended September 30, 2007.

The Company does not expect a material change in its reserve for uncertain tax positions in the next 12 months.

## 15. Legal Proceedings and Contingencies

There are no material legal proceedings other than as disclosed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007.

## 16. Distributions

On February 27, 2007, the board of directors declared a distribution of \$0.57 per share for the quarter ended December 31, 2006, which was paid on April 9, 2007 to holders of record on April 4, 2007. On May 3, 2007, the board of directors declared a distribution of \$0.59 per share for the quarter ended March 31, 2007, which was paid on June 8, 2007 to holders of record on June 5, 2007. On August 7, 2007, the board of

26

---

### TABLE OF CONTENTS

## MACQUARIE INFRASTRUCTURE COMPANY LLC

### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

#### 16. Distributions (continued)

directors declared a distribution of \$0.605 per share for the quarter ended June 30, 2007 which was paid on September 11, 2007 to holders of record on September 6, 2007.

These distributions have been recorded as a reduction to share capital in the stockholders' equity section of the accompanying consolidated condensed balance sheet at September 30, 2007.

#### 17. Subsequent Events

##### Distributions

On November 6, 2007, the board of directors declared a distribution of \$0.62 per share for the quarter ended September 30, 2007, payable on December 10, 2007 to holders of record on December 5, 2007.

##### LLC Interests Issued

As discussed in Note 11, Stockholders' Equity, on October 1, 2007, the Company issued 1,171,503 LLC interests to MIMUSA, for the \$43.0 million performance fee generated in the quarter ended June 30, 2007, following MIMUSA's election to re-invest the performance fee in Company stock.

##### Mercury FBOs Call Option Exercise

As discussed in Note 5, Acquisitions, the Company exercised its call option over the remaining 11% of the equity in Mercury and acquired the outstanding preferred shares in October 2007. Advisory fees for this transaction paid to the Macquarie Group subsequent to September 30, 2007 are disclosed in Note 13, Related Party Transactions.

## **MIC Inc. Acquisition Facility**

As discussed in Note 8, Long-Term Debt, MIC Inc. made an additional drawdown under its acquisition credit facility of \$29.0 million in October 2007, and then repaid the outstanding balance of \$89.0 million in October 2007 with proceeds from the airport services business refinancing, discussed below.

### **Airport Services Business Debt Refinancing**

As discussed in Note 8, Long-Term Debt, on October 16, 2007, the airport services business drew \$906.3 million under its new term loan and revolving facilities, repaid its existing credit facilities and made a distribution to MIC Inc. which enabled repayment of the outstanding balance of \$89.0 million under the MIC Inc. acquisition credit facility. Debt arranging fees paid to the Macquarie Group subsequent to September 30, 2007 are disclosed in Note 13, Related Party Transactions.

27

---

#### TABLE OF CONTENTS

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **General**

We own, operate and invest in a diversified group of infrastructure businesses. They are an airport services business, a bulk liquid storage terminal business, a gas production and distribution business, a district energy business and an airport parking business. Each business provides basic, everyday services to customers in the U.S., such as gas for commercial and residential use and cold water for cooling high-rise buildings. Our businesses are further characterized by their long-lived physical assets and preferred position in their respective markets. As a result of these characteristics our businesses tend to generate sustainable and growing long-term cash flows. We operate and finance our businesses in a manner that maximizes these cash flows.

On June 25, 2007, all of the outstanding shares of trust stock issued by Macquarie Infrastructure Company Trust, or the Trust, were exchanged for an equal number of limited liability company interests in Macquarie Infrastructure Company LLC, or the Company, and the Trust was dissolved. Prior to this exchange and the dissolution of the Trust, all interests in the Company were held by the Trust.

We are dependent upon cash distributions from our businesses and investments to meet our corporate overhead and management fee expenses and to pay distributions. Distributions received from our businesses and investments net of taxes, are available first to meet management fees and corporate overhead expenses then to fund distribution payments to holders of LLC interests (previously trust stock). Base and performance management fees payable to our Manager are allocated among the Company and its operating company subsidiaries based on the Company's internal allocation policy.

On February 27, 2007, the board of directors declared a distribution of \$0.57 per share for the quarter ended December 31, 2006, which was paid on April 9, 2007 to holders of record on April 4, 2007. On May 3, 2007, the board of directors declared a distribution of \$0.59 per share for the quarter ended March 31, 2007, which was paid on June 8, 2007 to holders of record on June 5, 2007. On August 7, 2007, the board of directors declared a distribution of \$0.605 per share for the quarter ended June 30, 2007, which was paid on September 11, 2007 to holders of record on

September 6, 2007. On November 6, 2007 the board declared a distribution of \$0.62 per share for the quarter ended September 30, 2007, payable on December 10, 2007 to holders of record on December 5, 2007.

Refer to Other Matters at the end of this Item 2 for discussion of forward looking statements and certain defined terms.

## Changes in Fair Value of Derivative Instruments

During 2006, the Company determined that its derivative instruments did not qualify as hedges for accounting purposes. We revised our summarized quarterly financial information to eliminate hedge accounting treatment resulting in all changes in the fair value of our derivative instruments being taken through earnings.

From January 2, 2007, changes in the fair value of interest rate derivatives designated as hedging instruments that effectively offset the variability of cash flows associated with variable-rate, long-term debt obligations are reported in other comprehensive income. Any ineffective portion on the change in the valuation of our derivatives is taken through earnings, and reported in the gain on derivative instruments line in our consolidated condensed statements of operations.

## Tax Treatment of Distributions

Through the year ended December 31, 2006, each holder of the Trust's stock was required to include in U.S. federal taxable income its allocable share of the Trust's income, gain, loss deductions and other items. The amounts shareholders include in taxable income may not have equaled the cash distributions to shareholders.

The agreement reached with the Internal Revenue Service, or IRS, referred to in Note 14, Income Taxes, to our consolidated condensed financial statements in Part I, Item I of this Form 10-Q, will cause the Company to be treated as a corporation for federal income tax purposes beginning January 1, 2007. For tax

28

---

### TABLE OF CONTENTS

year 2007 shareholders will need to include in taxable income the portion of our distributions that is characterized as a dividend. It is likely that a substantial portion of our distributions will be characterized as return of capital for tax purposes and will result in an adjustment to the shareholder's basis rather than taxable income.

The portion of our distributions that will be treated as dividends for U.S. federal income tax purposes is subject to a number of uncertainties. We currently anticipate that all of our regular distributions that are treated as dividends for U.S. federal income tax purposes will be eligible for treatment as qualified dividend income, subject to the shareholder having met the holding period requirements as defined by the IRS.

## Equity Offering

Following the end of second quarter 2007, we completed an offering of an aggregate of 5,701,000 limited liability interests at a price of \$40.99 per interest, for which we received proceeds of \$223.8 million net of underwriting fees and expenses. In addition, on July 27, 2007, the Underwriters exercised their over-allotment option for 464,871 limited liability interests, generating a further approximately \$18.2 million in net proceeds. The proceeds of the offering were used to partially finance the acquisition of Mercury and San Jose (discussed below under Acquisitions and Dispositions - Airport Services Business ).

## Acquisitions and Dispositions

Results of operations for acquisitions by the airport services business and our acquisition of TGC are included in our consolidated results from their respective dates of acquisition. The results of the operations of IMTT Holdings Inc. are not included in our consolidated results, but our share of net income from the investment in the business is reflected in our equity in (losses) earnings and amortization charges of investee line in our financial statements from May 1, 2006.

Refer to our Annual Report on Form 10-K, filed with the SEC on March 1, 2007, for further details on the 2006 acquisitions, and also the dispositions of non-U.S. investments as discussed below.

### Airport Services Business

On July 11, 2006, our airport services business acquired 100% of the shares of Trajen Holdings, Inc., or Trajen, the holding company for 23 fixed base operations, or FBOs, at airports in 11 states.

On May 30, 2007, our airport services business completed the acquisition of 100% of the interests in entities that own and operate the FBOs at Stewart International Airport in New York and Santa Monica Airport in California (together referred to as Supermarine ).

On August 9, 2007, our airport services business completed the acquisition of approximately 89% of the equity of Mercury Air Center, Inc., or Mercury, which owns and operates 24 FBOs in the United States. In October 2007, we exercised our option to acquire the remaining 11% of equity, in the form of preferred shares.

On August 17, 2007, our airport services business completed the acquisition of 100% of the membership interests in SJJC Aviation Services, LLC, or San Jose, which owns and operates the two FBOs at San Jose Mineta International Airport.

With these acquisitions, our airport services business owns and operates a network of 68 FBOs and one heliport in the United States, the largest such network in the industry.

### The Gas Company or TGC

We acquired TGC on June 7, 2006. TGC owns and operates the sole regulated gas production and distribution business in Hawaii as well as the largest propane sales and distribution business in Hawaii.

### IMTT

On May 1, 2006, we completed the purchase of newly issued common stock of IMTT Holdings Inc., the holding company for a group of companies and partnerships that operate as International-Matex Tank Terminals, or IMTT. As a result of this transaction, we own 50% of IMTT Holdings' issued and outstanding common stock. We have entered into a shareholders' agreement which provides, with some exceptions, for minimum aggregate quarterly distributions of \$14.0 million to be paid by IMTT Holdings, or \$7.0 million to us, through the quarter ending December 31, 2008.

## Dispositions

On August 17, 2006, we sold our 16,517,413 stapled securities of Macquarie Communications Infrastructure Group (ASX: MCG), or MCG, for \$76.4 million and recognized a gain on sale of \$6.7 million. On October 2, 2006, we sold our 17.5% minority interest in the holding company for South East Water, or SEW, to HDF (UK) Holdings Limited and received net proceeds on the sale of approximately \$89.5 million and recognized a gain on sale of \$49.9 million.

On December 29, 2006, we sold our interest in Macquarie Yorkshire Limited, the holding company for its 50% interest in Connect M1-A1 Holdings Limited (the parent of the holder of the Yorkshire Link Concession in England) and received approximately \$83.0 million in January 2007. The gain on sale recognized in 2006 was \$3.4 million.

## Results of Operations

Except as noted, all discussion and analysis relates to both the quarter and nine-month periods.

### Key Factors Affecting Operating Results

positive contributions from our acquisitions including:  
acquisition of 51 FBOs acquired since July 2006;

the acquisition of 50% of IMTT in May 2006, and its declaration of a \$7.0 million dividend each quarter since the second quarter of 2006. Our investment in IMTT is accounted for using the equity method. As a result, a large portion of the dividends from IMTT increase our cash flow from investing activities but are not included in our statements of operations;

the acquisition of TGC in June 2006;  
increased gross profit from our airport services business;

higher base management fees due to our increased market capitalization;  
substantially higher performance fees for the nine-month period due to the out performance of our stock price compared with the benchmark indices, all of which have been reinvested in additional LLC interests and therefore have no effect on cash available for distribution as dividends; and

an increase in interest expense due to the overall increase in our debt to fund our acquisitions.

30

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### TABLE OF CONTENTS

Our consolidated results of operations are summarized below (in thousands) (unaudited):

NM Not meaningful

31

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### TABLE OF CONTENTS

#### **Gross Profit and Selling, General and Administrative Expenses**

The increase in our consolidated gross profit and selling, general and administrative expenses was due primarily to the acquisitions of Mercury and San Jose in August 2007, Supermarine in May 2007, Trajen in July 2006 and TGC in June 2006 and growth in existing businesses, particularly our airport services business.

### **Fees to Manager**

The nine months ended September 30, 2007 includes \$44.0 million in performance fees earned by our manager, MIMUSA, in the first two quarters of 2007. The nine months ended September 30, 2006 includes \$4.1 million in performance fees from the first quarter of 2006. MIMUSA elected to reinvest these performance fees in shares of LLC interests. The remainder of the fees comprises base fees, which are higher due to an increase in our market capitalization.

### **Other Income (Expense)**

Our dividend income in 2006 consisted of distributions from our investments in MCG and SEW, which we sold in the third and fourth quarters of 2006, respectively.

Loss on extinguishment of debt comprises a \$14.7 million make-whole payment and \$3.0 million write-off of deferred financing costs in connection with the refinancing of our district energy business' s debt facilities in September 2007.

Interest expense increased due mostly to a higher level of debt in 2007, primarily from the aforementioned acquisitions.

Our equity in (losses) earnings and amortization charges of investees comprises our equity in the earnings on our Yorkshire Link investment and investment in IMTT. We acquired our investment in IMTT in the second quarter of 2006. We sold our investment in Yorkshire Link in the fourth quarter of 2006.

### **Income Taxes**

For the 2006 year, the Company reported a net loss before taxes at the MIC Inc. level, for which it recorded an income tax benefit. The Company also reported net income before taxes from non US investments that will not be subject to income taxes payable by the Company. The income derived from non US investments was partially offset by the pre-tax loss at the MIC Inc. level, resulting in pre-tax income on a consolidated basis.

The Company projects a consolidated net loss before taxes for 2007, for which it expects to record an income tax benefit. The Company has agreed with the Internal Revenue Service to be treated as a corporation for all of 2007. The portion of the loss attributable to MIC Inc. is no longer relevant, as all income of the Company and MIC Inc. will be included in one consolidated federal income tax return.

For 2006 and the first six months of 2007, the Company recorded deferred tax assets of approximately \$2.4 million and \$3.4 million, respectively, related to the excess of the tax basis over the carrying value of its investment in IMTT. The Company no longer believes the excess tax basis will reverse in the foreseeable future, therefore the tax provision for the quarter ended September 30, 2007, includes a charge of approximately \$5.8 million to write-off these deferred tax assets.

### **Earnings Before Interest, Taxes, Depreciation and Amortization, or EBITDA**

We have included EBITDA, a non-GAAP financial measure, on both a consolidated basis as well as for each of our consolidated businesses as we consider it to be an important measure of our overall performance. We believe EBITDA provides additional insight into the performance of our operating companies and our ability to service our obligations and support our ongoing distribution policy. Net income (loss) includes non-cash gains and/or losses on derivative instruments, as well as losses on the extinguishment of debt, which have not been reversed in the calculation of EBITDA.



TABLE OF CONTENTS

A reconciliation of net (loss) income to EBITDA, on a consolidated basis, is provided below (in thousands) (unaudited):

|  | Quarter Ended September |           | Nine Months Ended     |          |
|--|-------------------------|-----------|-----------------------|----------|
|  | 30,<br>2007             | 2006      | September 30,<br>2007 | 2006     |
|  | \$                      | \$        | \$                    | \$       |
| Net (loss) income <sup>(1)</sup>               | (17,992 )               | (10,018 ) | (35,162 )             | 6,980    |
| Interest expense, net                          | 19,717                  | 24,952    | 52,064                | 53,337   |
| Income taxes                                   | 971                     | (6,270 )  | (14,907 )             | (3,259 ) |
| Depreciation <sup>(2)</sup>                    | 5,035                   | 4,138     | 13,088                | 7,969    |
| Depreciation - cost of services <sup>(3)</sup> | 2,630                   | 2,424     | 7,606                 | 6,883    |
| Amortization <sup>(3)</sup>                    | 9,219                   | 6,385     | 23,151                | 13,411   |
| EBITDA   | 19,580                  | 21,611    | 45,840                | 85,321   |

Net loss for the nine months ended September 30, 2007 includes performance fees earned by our manager,

MIMUSA, of \$43.0 million in the second quarter and \$957,000 in the first quarter of 2007. Net income for the nine

(1) months ended September 30, 2006 includes performance fees of \$4.1 million in the first quarter of 2006. MIMUSA elected to reinvest these performance fees in shares. Net loss in 2007 also includes a make-whole payment of \$14.7 million related to our district energy business debt refinancing in September 2007.

Depreciation - cost of services includes depreciation expense for our district energy business and airport parking business, which are reported in cost of services in our consolidated condensed statements of operations.

(2) Depreciation and Depreciation - cost of services do not include step-up depreciation expense of \$1.7 million, \$1.7 million, \$5.2 million and \$2.9 million in connection with our investment in IMTT for the quarters ended September 30, 2007 and 2006 and the nine month periods ended on the same dates, respectively, which is reported in equity in (losses) earnings and amortization charges of investees in our statements of operations.

Does not include step-up amortization expense related to intangible assets in connection with our investment in the toll road business of \$998,000 and \$2.9 million for the quarter and nine months ended September 30, 2006,

(3) respectively. Also does not include step-up amortization expense related to intangible assets in connection with our investment in IMTT of \$283,000, \$283,000, \$850,000 and \$472,000 for the quarters ended September 30, 2007 and 2006 and the nine month periods ended on the same dates, respectively. These are both reported in equity in (losses) earnings and amortization charges of investees in our statements of operations.

## **Business Segment Operations**

### **AIRPORT SERVICES BUSINESS**

Information in the tables below relating to existing locations in 2007 represent the results of our airport services business, excluding the acquisitions of Supermarine, Mercury and San Jose. For the quarter ended September 30, 2007, the acquisition column and the total 2007 results in the table below include the operating results for:

Supermarine for the period July 1, 2007 to September 30, 2007;

Mercury for the period August 9, 2007 to September 30, 2007; and

San Jose for the period August 17, 2007 to September 30, 2007.

For the nine months ended September 30, 2007, the acquisition column and the total 2007 results in the table below include the operating results for:

Trajen for the period January 1, 2007 to June 30, 2007;  
Supermarine for the period May 31, 2007 to September 30, 2007;  
Mercury for the period August 9, 2007 to September 30, 2007; and  
San Jose for the period August 17, 2007 to September 30, 2007.

33

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TABLE OF CONTENTS

**Key Factors Affecting Operating Results**

contribution of positive operating results from two Supermarine FBOs acquired in May 2007 and 24 Mercury FBOs and two San Jose FBOs acquired in August 2007;

higher dollar-based per gallon fuel margins and higher fuel volumes;

increased de-icing revenue in the first quarter of the year as result of a colder winter in the Northeast of the country;

increased expenses related to the operation of 28 acquired FBOs, and

higher interest costs from the increased borrowings related to the acquisitions in May and August 2007.

34

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TABLE OF CONTENTS

**Quarter Ended September 30, 2007 Compared to  
Quarter Ended September 30, 2006**

NM Not meaningful

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

Acquisitions include the results of Supermarine FBOs (acquired May 30, 2007) for the quarter ended September (2) 30, 2007, Mercury FBOs (acquired August 9, 2007) for the period August 9 to September 30, 2007 and San Jose FBOs (acquired August 17, 2007) for the period August 17 to September 30, 2007.

(3) Results for the Existing Locations include Trajen's results from July 1 to September 30 in 2007 and July 11 to September 30 in 2006.

35

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TABLE OF CONTENTS

**Nine Months Ended September 30, 2007 Compared to  
Nine Months Ended September 30, 2006**

NM Not meaningful

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

Acquisitions include the results of Trajen FBOs (acquired July 11, 2006) for the period January 1 to June 30, 2007 only, Supermarine FBOs (acquired May 30, 2007) for the period May 30 to September 30, 2007, Mercury FBOs (2)(acquired August 9, 2007) for the period August 9 to September 30, 2007 and San Jose FBOs (acquired August 17, 2007) for the period August 17 to September 30, 2007. Third quarter results for Trajen FBOs in 2007 and 2006 are included in Existing Locations.

36

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## TABLE OF CONTENTS

### **Revenue and Gross Profit**

Most of the revenue and gross profit in our airport services business is generated through fueling general aviation aircraft at our 69 FBOs around the United States. This revenue is categorized according to who owns the fuel we use to service these aircraft. If we own the fuel, we record our cost to purchase that fuel as cost of revenue-fuel. Our corresponding fuel revenue is our cost to purchase that fuel plus a margin. We generally pursue a strategy of maintaining, and where appropriate, increasing dollar-based margins, thereby passing any increase in fuel prices to the customer. We also have into-plane arrangements whereby we fuel aircraft with fuel owned by another party. We collect a fee for this service that is recorded as non-fuel revenue. Other non-fuel revenue includes various services such as hangar rentals, de-icing and airport services. Cost of revenue non-fuel includes our cost, if any, to provide these services.

The key factors for our revenue and gross profit are fuel volume and dollar margin per gallon. This applies to both fuel and into-plane revenue. Our customers will occasionally move from one category to the other. Therefore, we believe discussing our fuel and non-fuel revenue and gross profit and the related key metrics on a combined basis provides a more meaningful analysis of our airport services business.

Our total revenue and gross profit growth were due to several factors:

inclusion of the results of acquisitions concluded in May and August 2007;  
higher fuel volumes;

an increase in average dollar per gallon fuel margins at existing locations, resulting largely from a higher proportion of transient customers, which generally pay higher margins.

### **Operating Expenses**

The increase in selling, general and administrative expenses is primarily due to the addition of expense associated with the integration and rebranding of the acquired locations. The increase at our existing locations is a result of increased compensation expense including non-cash benefits, in addition to higher credit card fees and increased maintenance and repair costs.

### **Interest Expense, Net**

The increase in the quarterly total interest expense is due to the increased debt level associated with acquisitions and higher non-cash amortization of deferred financing costs. In May 2007, we increased borrowings under our existing debt facility by \$32.5 million to partially finance the acquisition of Supermarine. This debt facility provides an aggregate term loan borrowing of \$512.5 million in total, and a \$5.0 million working capital facility.

Excluding the impact of a non-cash interest expense related to swap adjustment in 2006, net interest expense for the nine months ended September 30, 2007 increased as a result of higher debt levels associated with acquisitions and higher non-cash amortization of deferred financing costs.

In August 2007, we entered into a new debt facility for \$192.0 million to partially finance our acquisition of Mercury and an additional debt facility for \$80.0 million to partially finance our acquisition of San Jose.

### **EBITDA**

Excluding the non-cash loss from derivative instruments, EBITDA at existing locations and total EBITDA for the quarter ended September 30, 2007 would have increased by approximately \$2.4 million, or 12% and \$11.0 million, or 52%, respectively. Excluding the non-cash loss on derivatives, EBITDA at existing locations and total EBITDA for the nine months ended September 30, 2007 would have increased by \$10.4 million, or 20.6% and \$34.3 million, or 68.0%, respectively. EBITDA growth was driven by:

higher fuel volumes;  
increased average dollar per gallon fuel margins; and  
the inclusion of the results of acquisitions concluded in May and August 2007.

37

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### TABLE OF CONTENTS

## **BULK LIQUID STORAGE TERMINAL BUSINESS**

We account for our 50% investment in the bulk liquid storage terminal business under the equity method. We recognized \$1.7 million losses and \$661,000 earnings in our consolidated results for the quarter and nine months ended September 30, 2007. In addition to our 50% share of IMTT's net loss and net income for the quarter and nine month periods of \$476,000 loss and \$4.3 million income, respectively, we recorded additional depreciation and amortization expense (net of taxes) of \$1.2 million and \$3.6 million for the same periods, respectively.

We have received \$21.0 million in cash dividends from IMTT during the nine months ended September 30, 2007. IMTT declared a dividend of \$14.0 million in September 2007 with \$7.0 million payable to us that we have recorded as a receivable at September 30, 2007, and which we received in October 2007.

To enable meaningful analysis of IMTT's performance across periods, IMTT's performance for the full quarter and nine months ended September 30, 2007, compared to the prior corresponding periods which in part were prior to our investment, is discussed below.

### **Key Factors Affecting Operating Results**

terminal revenue and terminal gross profit increased principally due to:  
increases in average tank rental rates and storage capacity rented to customers;  
increases in throughput revenue;  
increases in revenue from the provision of other services; and

consolidation of IMTT's partially owned subsidiary, IMTT-Quebec, which owns a terminal in Quebec, Canada. This subsidiary was reported using the equity method of accounting in 2006.

38

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### TABLE OF CONTENTS

## **Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and**

# Nine Months Ended September 30, 2006

NM Not meaningful

- (1) Previously included in interest expense, net, in the second quarter of 2007.
- (2) Includes items not expected to recur:
- \$2.1 million gain on insurance settlements in the first half of 2007
  - \$333,000 gain on asset sale in the first half of 2007
  - \$1.0 million gain on legal settlements in the third quarter of 2006
  - \$424,000 of accounts payable write-offs in the first half of 2006

39

## TABLE OF CONTENTS

### **Consolidation of Quebec Results**

As noted earlier, IMTT reported financial results for the Quebec site using equity accounting during 2006 but incorporated 2007 results into its financials on a consolidated basis. The following table provides IMTT results in which Quebec 2007 results are consolidated compared to where the impact of Quebec has been removed. None of the items in Note (2) to the previous table relate to Quebec.

| (\$ in thousands)     | Quarter Ended<br>September 30, 2007 |                      | Nine Months Ended<br>September 30, 2007 |                      |
|-----------------------|-------------------------------------|----------------------|---|----------------------|
|                       | IMTT                                | IMTT Excl.<br>Quebec | IMTT                                    | IMTT Excl.<br>Quebec |
|                       | \$                                  | \$                   | \$                                      | \$                   |
| Total revenue         | 67,915                              | 65,428               | 208,013                                 | 201,165              |
| Total operating costs | 38,015                              | 36,556               | 120,555                                 | 116,040              |
| Total gross profit    | 29,900                              | 28,872               | 87,458                                  | 85,125               |
| Operating income      | 14,653                              | 14,312               | 42,982                                  | 42,360               |
| EBITDA                | 11,581                              | 10,904               | 52,838                                  | 51,238               |

To provide a more meaningful comparison of current and previous year results, the following discussion and analysis of financial results will compare the IMTT Excluding Quebec 2007 results to the actual 2006 results.

### **Revenue and Gross Profit**

Terminal revenue increased 17.3% and 14.5% for the quarter and nine-month period, respectively, reflecting growth in each major service segment. Storage revenue increased \$4.2 million and \$12.2 million during the quarter and nine-month period, respectively, as the average rental rates charged to customers increased by 11.3% and 7.8% during the quarter and nine-month period, respectively. Storage capacity utilization, which was 96% and 95% during the quarter and nine-month period of 2006, respectively was 94% for the third quarter 2007 and 96% for the nine-month period 2007. Terminal revenue growth during the quarter and nine-month period also resulted from increases in throughput (\$1.0 million and \$2.8 million, respectively) and other services and fees (\$2.8 million and \$5.6 million, respectively). The business also had increased profits from heating services.

Gross profit from terminal services increased 26.6% and 21.4% for the quarter and nine-month period, respectively. During the quarter and nine month period in 2007, the dollar increase in terminal revenues was partially offset by

increased costs of direct labor and materials consumed during packaging activities which were in part related to the increase in revenues from terminal services.

Gross profit from environmental response services decreased by \$0.5 million and \$1.9 million for the quarter and nine-month periods, respectively, reflecting a decrease in profit margins for spill response activities and other services.

A customer recently began construction of a 60 million gallon per year biodiesel plant at the IMTT site in St. Rose, Louisiana. In this effort, the customer has responsibility for all capital expenditures and IMTT will generate revenue and profits by providing storage and throughput services. This biodiesel plant is projected to start production by the end of 2008 and should have no material impact on IMTT financial results during 2008, with increasing significance thereafter.

### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$1.0 million and \$2.7 million for the quarter and nine-month periods, respectively, due to continuing high levels of growth capital additions.

### **Loss on Extinguishment of Debt**

Loss on extinguishment of debt comprised a \$12.3 million make-whole payment and \$232,000 write-off of deferred financing costs associated with the repayment of the two tranches of senior notes in connection with the establishment of the new \$625.0 million revolving credit facility for IMTT in the second quarter of 2007.

40

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## **TABLE OF CONTENTS**

### **Other Income**

Other income during the quarter was \$1.0 million below the previous year due to \$1.0 million in gains from legal settlements during the third quarter of 2006. Other income for the nine-month period increased by \$0.4 million due to non-recurring items. These items included gains of \$2.1 million on insurance settlements received for claims related to Hurricane Katrina and other matters as well as a \$333,000 gain on the sale of assets. Other income for the first nine months of 2006 included \$424,000 of non-recurring income related to the write-off of payables as well as the \$1.0 million in gains from legal settlements noted earlier.

### **Unrealized Loss (Gain) on Derivative Instruments**

As part of the refinancing in the second quarter of 2007, we entered into additional interest rate swap arrangements to fix the effective interest rate on the new debt facilities. IMTT does not apply hedge accounting. As a result, movements in the fair value of the bulk liquid storage terminal business interest rate derivatives are taken through earnings and reported in the unrealized (loss) gain on derivative instruments line in that business financial statements.

### **EBITDA**

EBITDA for third quarter 2007 and nine-month 2007 includes losses from interest swap agreements and certain non-recurring items discussed above such as gains on insurance settlements and a gain on an asset sale. Excluding unrealized losses from interest rate swap agreements in both 2006 and 2007 as well as the non-recurring items, EBITDA for the quarter and nine-month period would have increased by 23.1% and decreased by 2.3%, respectively.

## THE GAS COMPANY

We completed our acquisition of TGC on June 7, 2006. Therefore, TGC has only contributed to our consolidated operating results from that date.

Because TGC's results of operations are not included in our consolidated financial results until June 7, 2006, the following analysis compares the historical results of operations for TGC under both its current and prior owners. We believe that this is the most appropriate approach to analyzing the historical financial performance and trends of TGC.

### Key Factors Affecting Operating Results

increased utility contribution margin due principally to:  
non-recurrence of customer rebates provided in the third quarter of 2006 offset by:  
fuel cost adjustments; and  
crude oil price fluctuations.

increased non-utility contribution margin primarily due to:  
price increases subsequent to September 2006 offset by:  
slight decrease in therm sales; and

increased costs to deliver LPG to Oahu's neighboring islands.

Management analyzes contribution margin for TGC because it believes that contribution margin, although a non-GAAP measure, is useful and meaningful to understanding the performance of TGC utility operations under its regulated rate structure and of its non-utility operations under a competitive pricing structure. Both structures provide the business with an ability to change rates when underlying feedstock costs change. Contribution margin should not be considered an alternative to operating income, or net income, which are determined in accordance with U.S. generally accepted accounting principles (GAAP). Other companies may calculate contribution margin differently and, therefore, the contribution margin presented for TGC is not necessarily comparable with other companies.

41

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#### TABLE OF CONTENTS

## Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and Nine Months Ended September 30, 2006

NM Not meaningful

(1) Corporate allocation expense has been excluded from the above table as it is eliminated on consolidation at the MIC Inc. level.

(2) Includes items not expected to recur:  
\$4.1 million of customer rebate in the third quarter of 2006  
\$1.1 million decrease in unbilled revenue in the first quarter of 2007  
\$2.3 million of transaction costs in the first half of 2006

## Contribution Margin and Operating Income

The utility contribution margin increased primarily due to the non-recurrence of \$4.1 million of customer rebates that were made in 2006 as required by Hawaii state regulators as a condition of our purchase of TGC, partially offset by:

42

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### TABLE OF CONTENTS

fluctuations in crude oil prices;  
slightly lower volume of therm sales;  
customer mix of lower margin sales;

\$1.2 million of fuel cost adjustments primarily in the first half of 2007; and  
\$1.1 million due to unbilled revenue calculation period in the first quarter of 2007.

The cash effect of the \$1.2 million decrease from fuel cost adjustments was offset by withdrawals from an escrow account that was established and funded at acquisition by the seller. TGC believes that these escrowed funds will be fully utilized by mid-2008 and thereafter escrowed funds would not be available.

The \$1.1 million effect of unbilled revenue was due to a change in the frequency of calculation during the respective calculation periods. The quarter-over-quarter impact of the calculation frequency has been eliminated from April 1, 2007 forward. However, the first quarter impact will continue to effect year-over-year comparisons throughout 2007. Period-over-period comparisons of contribution margin will continue to be impacted by changes in volume and rates. The non-utility contribution margin increased due to customer price increases subsequent to September 2006 partially offset by higher costs of LPG, increases in the cost to transport LPG between islands and slightly lower volume of therm sales. Management believes that the lower therm sales are the result of hotel renovations, restaurant closures, slightly warmer weather and general trends in energy conservation.

Production costs were higher due primarily to higher personnel costs and rent. Production costs for the nine months were partially offset by lower electricity costs. Transmission and distribution costs were higher due principally to higher personnel, government required pipeline inspections and vehicle maintenance costs partially offset by higher capitalization of costs in connection with asset additions.

Selling, general and administrative costs were higher due to higher personnel, employee benefits and professional service costs. The costs in 2006 included overhead charges by the prior parent company during the period of their ownership in 2006.

Depreciation and amortization increased for the nine months due to the higher asset basis that resulted from our purchase of TGC and for equipment additions.

TGC's supply agreement for feedstock used in its SNG plants expires during 2008. Consistent with current practices, we believe the prices for the feedstock will be increased as part of a new contract and that we will be able to pass through this increase to utility customers. However, the new contract (and the ability to pass through these costs) will likely require approval by the Hawaii Public Utilities Commission. TGC's supply agreements for LPG also expire in 2008. We believe that, due to higher petroleum prices, the cost of LPG will likely be higher under new agreements. To the extent that the company is unable to recover all of these higher prices through customer price increases or that the higher prices reduce TGC's competitive position vis-a-vis other energy sources, the company's sales volumes and margins could be adversely affected.



### **Interest Expense**

Interest expense increased in the nine-months due to our acquisition funding. Interest expense in 2006 also included the prior owner's write-off of deferred financing costs for the retirement of their debt in connection with its sale of the business.

### **Other (Expense) Income**

Other expense for 2006 included \$2.3 million of transaction costs incurred prior to our ownership.

### **EBITDA**

EBITDA was higher in 2007 compared with 2006. Excluding the effects of the customer rebates and the unbilled revenue calculation discussed above, as well as 2006 transaction costs, all of which we do not expect to recur, and non-cash derivative loss, EBITDA would have decreased by \$1.5 million, or 23% and \$1.9 million, or 9% for the quarter and nine-month periods, respectively.

43

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## TABLE OF CONTENTS

### **DISTRICT ENERGY BUSINESS**

#### **Key Factors Affecting Operating Results**

capacity revenue increased due to the conversion of interruptible customers and annual inflation-related increases of contract capacity rates;

cooling consumption revenue and electricity costs increased due to higher electricity costs from the deregulation of the Illinois electricity market. Consumption revenue also increased due to warmer average temperatures; and both capacity and consumption revenue increased due to a net increase in contracted capacity.

### **Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and Nine Months Ended September 30, 2006**

NM Not meaningful

Includes depreciation expense of \$1.4 million for each of the quarters ended September 30, 2007 and 2006, (1) respectively, and \$4.3 million for each of the nine month periods ended September 30, 2007 and 2006, respectively.

44

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## TABLE OF CONTENTS

(2) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

### **Gross Profit**

Gross profit increased primarily due to higher capacity revenue related to four interruptible customers converting to continuous service over June through September of 2006, a net increase in contracted capacity and annual inflation-related increases of contract capacity rates in accordance with customer contract terms. Cooling consumption revenue also increased due to higher ton-hour sales from warmer than average temperatures from May to September, a net increase in contracted capacity and the pass-through to our customers of the higher electricity costs related to the January 2007 deregulation of Illinois electricity generation market. This pass-through is subject to annual reconciliations and true-ups to actual costs. Other revenue decreased due to our pass-through to customers of the lower cost of natural gas consumables, which is offset in other direct expenses.

### **Selling, General and Administrative Expense**

Selling, general and administrative expense decreased due to the collection of amounts which were previously written-off in relation to a customer bankruptcy filed in 2004. Also, the second and third quarters of 2006 included legal and consulting fees related to strategy work in preparation for the 2007 deregulation of Illinois electricity generation market which did not re-occur in 2007.

### **Loss on Extinguishment of Debt**

Loss on extinguishment of debt comprised a \$14.7 million make-whole payment and \$3.0 million write-off of deferred financing costs associated with the refinance of our senior notes.

### **Other Income**

Other income increased for the quarter due to the collection of a termination payment related to the customer bankruptcy filed in 2004. Also, the first six months of 2006 included pension benefits expense for union trainees employed from 1999 through 2005.

### **EBITDA**

EBITDA decreased due to the \$17.7 million loss on extinguishment of debt, offset by higher capacity revenue associated with four interruptible customers converting to continuous service during the previous year, the net increase in contracted capacity and the higher ton-hour sales from warmer weather.

## **AIRPORT PARKING BUSINESS**

### **Key Factors Affecting Operating Results**

increased costs associated with management's strategy to improve customer service with upgrades to staffing, shuttle service, sales and corporate support;

one new location which commenced operation in November 2006;  
sub-lease of property previously used for overflow; and  
limited revenue growth at comparable locations.

# Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and Nine Months Ended September 30, 2006

- (1) Includes depreciation expense of \$1.2 million and \$996,000 for the quarters ended September 30, 2007 and 2006, respectively, and \$3.3 million and \$2.6 million for the nine month periods ended September 30, 2007 and 2006, respectively.
- (2) Corporate allocation expense and other intercompany fees, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

- (1) Cars Out refers to the total number of customers exiting during the period.
- (2) Average Overnight Occupancy refers to aggregate average daily occupancy measured for all locations at the lowest point of the day and does not reflect turnover and intra-day activity.

46

---

## TABLE OF CONTENTS

### **Gross Profit**

Gross profit decreased due to increased costs in excess of revenue growth.

Revenue increased due to the addition of one new airport parking location and the sub-lease of surplus property. In the absence of the new location and sub-lease revenue declined.

Cars out have declined over prior year, in part due to a strategic shift away from daily employee parkers. In a number of key markets we have seen an erosion of market share as a result of increased competitive pressure. In these locations, management has implemented a strategy of aggressive pricing in conjunction with service level upgrades and a larger sales team. As a result, the decline in cars out over the prior year continued to improve in the third quarter compared to the first half of the year.

Management expects that these service improvements, together with our rebranding and internet marketing will build our customer base over time. As a result, we expect to see improved revenues over the medium term. If customers do not respond to our improved service and pricing changes, it may negatively impact the valuation of intangibles and long-lived assets.

Direct expenses increased as a result of the additional costs associated with operating one new location and management's strategy to improve the customer experience with upgrades to staffing, shuttle operation and security.

We note that direct expenses include rent in excess of lease, a non-cash item, of \$565,000 and \$561,000 for the third quarter of 2007 and 2006, respectively, and \$1.7 million and \$1.6 million for the first nine months of 2007 and 2006, respectively.

## **Selling, General and Administrative Expenses**

Selling, general and administrative expenses for the quarter increased due primarily to personnel and travel expenses associated with the implementation of a new regional operations and sales management structure and, for the year to date, the increase primarily relates to items we do not expect to recur including rebranding expenses. We are currently in litigation to defend our new brand name FastTrack Airport Parking in selected markets, which will result in increased legal expenses and, depending on the outcome, may result in additional rebranding expenses and impact the timing of expected customer base growth.

## **Amortization of Intangibles**

Amortization increased due to the accelerated amortization of certain existing intangible assets (trade and domain names) resulting from the re-branding project.

## **Interest Expense, Net**

Interest expense declined due to favorable terms and lower finance cost amortization associated with the debt refinanced on September 1, 2006, that consolidated our primary borrowings, and provided capital for current and future capital expenditures at a more favorable interest rate.

## **EBITDA**

EBITDA decreased due to lower operating income, mainly as a result of investments in customer service and corporate structure that are expected to generate future revenue growth. Excluding the impact of non-cash derivative instruments, EBITDA for the quarter and nine months ended September 30, 2007 would have decreased by \$1.1 million, or 20.7%, and \$2.7 million, or 17.9%, respectively.

## **Liquidity and Capital Resources**

We do not intend to retain significant cash balances in excess of what are prudent reserves. We believe that we will have sufficient liquidity and capital resources to meet our future liquidity requirements, including in relation to our acquisition strategy, our debt obligations and our distribution policy. We base our assessment on the following assumptions that:

our businesses and investments generate, and will continue to generate, significant operating cash flow; the ongoing maintenance capital expenditures associated with our businesses are modest and readily funded from their respective operating cash flow or available financing;

47

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## TABLE OF CONTENTS

all significant short-term growth capital expenditure will be funded with cash on hand or from committed undrawn debt facilities;

we have \$300.0 million of revolving acquisition financing available and will be able to raise equity to refinance any amounts borrowed in the future under our acquisition facility prior to its maturity; and

we will be able to refinance maturing debt on reasonable terms.

The section below discusses the sources and uses of cash on a consolidated basis, and for each of our businesses and investments for the nine months ended September 30, 2007 and 2006. All inter-company activities such as corporate allocation, capital contributions to our businesses and distributions from our businesses, have been excluded from the below tables as these transactions are eliminated on consolidation. Prior period comparatives have been updated to

also remove these inter-company activities.

## OUR CONSOLIDATED CASH FLOW

| (\$ in thousands)                     | Nine Months Ended |            |            |         |
|---------------------------------------|-------------------|------------|------------|---------|
|                                       | September 30,     |            |            |         |
|                                       | 2007              | 2006       | Change     | %       |
|                                       | \$                | \$         | \$         | %       |
| Cash provided by operating activities | 79,643            | 31,100     | 48,543     | 156.1   |
| Cash used in investing activities     | (589,055 )        | (776,661 ) | 187,606    | 24.2    |
| Cash provided by financing activities | 544,780           | 667,806    | (123,026 ) | (18.4 ) |

Key factors influencing our consolidated cash flow were as follows:

the increase in our consolidated cash provided by operating activities was primarily the result of the positive contribution from the acquisitions made by our airport services business, the acquisition of TGC and continued organic growth in our consolidated businesses overall, particularly our airport services business. Offsetting these increases were higher interest expenses resulting from increased debt levels;

cash used in investing activities in 2007 included \$667.5 million paid for our FBO acquisitions, less \$7.7 million cash acquired, offset by \$85.0 million receipt of sale proceeds in January 2007 from the disposition in our interest in Macquarie Yorkshire Limited in December 2006. Cash flow used in investing activities in 2006 primarily comprised our \$257.1 million investment in IMTT, our \$263.3 million investment in our gas production and distribution business, less \$7.8 million cash acquired and our \$347.3 million investment in Trajen FBOs, offset by \$76.4 million in proceeds for the sale of MCG. There was also an additional cash inflow of \$20.3 million and \$6.2 million in 2007 and 2006, respectively, comprising the dividend received from IMTT in excess of the equity accounted income recognized. Capital expenditures in 2007 were \$33.1 million which was \$21.7 million higher than in 2006 due to businesses acquired since the middle of 2006; and

cash provided by financing activities in 2007 mainly comprised \$375.5 million in net loan proceeds and \$241.6 million net offering proceeds used to partially fund our FBO acquisitions. We also distributed \$70.1 million to our shareholders. Cash provided by financing activities in 2006 mainly comprised \$710.9 million in net debt drawdowns to fund our investments in Trajen, IMTT and TGC, net of \$41.3 million in distributions paid to our shareholders.

As of September 30, 2007, our consolidated cash and cash equivalent balances totaled \$72.8 million.

The Company capitalizes its operating businesses separately using non-recourse, project finance style debt. In addition, it has a credit facility at its subsidiary, MIC Inc., primarily to finance acquisitions and capital expenditures.

On August 6, 2007, we drew \$60.0 million on the MIC Inc. credit facility to partially fund the FBO acquisitions in August 2007, and drew a further \$29.0 million in October 2007 to complete the acquisition of the remaining 11% equity of Mercury. The outstanding balance, including interest, was repaid in October 2007 following the refinancing of the airport services business debt, as discussed below. For a

48

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### TABLE OF CONTENTS

description of the MIC Inc. revolving acquisition facility, see [Liquidity and Capital Resources](#) in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007.

## AIRPORT SERVICES BUSINESS CASH FLOW

|                                       | Nine Months Ended |            |            |         |
|---------------------------------------|-------------------|------------|------------|---------|
|                                       | September 30,     |            |            |         |
|                                       | 2007              | 2006       | Change     |         |
| (\$ in thousands)                     | \$                | \$         | \$         | %       |
| Cash provided by operating activities | 66,921            | 26,731     | 40,190     | 150.3   |
| Cash used in investing activities     | (673,886 )        | (350,211 ) | (323,675 ) | (92.4 ) |
| Cash provided by financing activities | 300,475           | 169,122    | 131,353    | 77.7    |

Key factors influencing cash flow from our airport services business were as follows:

the increase in cash provided by operating activities was the result of acquisitions in July 2006, May 2007 and August 2007, and improved performance at existing locations, partially offset by an increase in interest expense reflecting higher debt levels;

in addition to the acquisition of Supermarine, Mercury and San Jose, cash used in investing activities includes capital expenditures of \$13.4 million (\$5.2 million for maintenance and \$8.2 million for expansion) in 2007 compared to \$3.9 million in 2006; and

cash provided by financing activities primarily comprises \$304.5 million and \$180.0 million proceeds issued from long-term debt to partially fund the acquisitions in 2007 and 2006, respectively, net of financing costs and debt service reserve payments of \$8.9 million and \$10.8 million in 2007 and 2006, respectively. There was also \$5.2 million in proceeds from drawdowns on revolving credit facilities in 2007.

On September 27, 2007, the airport services business entered into an agreement to refinance all of its existing debt facilities. The new agreement includes a 7 year term loan facility of \$900.0 million, a \$50.0 million capital expenditure facility and a \$20.0 million revolving credit facility. On October 16, 2007, the airport services business drew down \$900.0 million on the term loan facility and \$6.3 million on the capital expenditure facility. These proceeds were used to repay all existing term loan and revolving credit facilities, establish a debt service reserve required under the new term loan, make a distribution to MIC Inc. from which MIC Inc. repaid its revolving acquisition facility that was used to partially fund the Mercury and San Jose acquisitions, and pay for costs and expenses incurred in connection with the credit facility. Key terms of the loan agreement are summarized below:

|                        |  |
|------------------------|--|
| Borrower               | Atlantic   |
| Facilities             | <p>\$900.0 million term loan facility</p> <p>\$50.0 million capital expenditure facility</p> <p>\$20.0 million revolving working capital and letter of credit facility</p> |
| Amortization           | Payable at maturity  |
| Interest type          | 100% of excess cash flow in years 6 and 7 used to pre-pay loans  |
| Interest rate and fees | Floating   |
|                        | Years 1-5:   |

LIBOR plus 1.6% or

Base Rate (for revolving credit facility only): 0.6% above the greater of:  
(i) the prime rate or (ii) the federal funds rate plus 0.5%

49

---

TABLE OF CONTENTS

Years 6-7:

LIBOR plus 1.725% or

Base Rate (for revolving facility only): 0.725% above the greater of: (i)  
the prime rate or (ii) the federal funds rate plus 0.5%

Maturity

Commitment fee: 0.4% on the undrawn portion.  
7 years from closing date

Mandatory prepayment

With net proceeds that exceed \$1.0 million from the sale of assets not  
used for replacement assets;

With net proceeds of any debt other than permitted debt;

With net insurance proceeds that exceed \$1.0 million not used to repair,  
restore or replace assets;

In the event of a change of control;

With excess cash flow, in the event that distribution conditions are not  
met for two consecutive quarters;

With any FBO lease termination payments received;

Distribution covenant

With excess cash flow in years 6 and 7.  
Distributions permitted if the following conditions are met:

Backward and forward debt service coverage ratio equal to or greater than 1.6x;

No default;

All mandatory prepayments have been made;

Debt service reserve is fully funded;

EBITDA equal to or greater than \$118.52 million for fourth quarter 2007 increasing quarterly to \$182.133 million for first quarter 2014;

Collateral

No revolving loans outstanding.  
First lien on the following (with limited exceptions):

Project revenues;

Equity of the Borrower and its subsidiaries;

Substantially all assets of the business; and

Insurance policies and claims or proceeds.

The facility includes events of default, representations and warranties and other covenants that are customary for facilities of this type. A change of control will occur if the Macquarie Group, or any fund or entity managed by the Macquarie Group, fails to control Atlantic.

The airport services business has entered into interest rate swaps hedging 100% of the interest rate exposure under the \$900.0 million term loan portion of the facility that effectively fixes the interest rate at a weighted average rate of approximately 5.18% (excluding the margin). See Note 8 – Long-Term Debt, to the consolidated condensed financial statements in Part I, Item I of this Form 10-Q for more information on the swaps.

## **BULK LIQUID STORAGE TERMINAL BUSINESS CASH FLOW**

The acquisition of our 50% interest in IMTT was completed on May 1, 2006. The following analysis compares the historical cash flows for IMTT under its current and prior owners. We believe that this is the most appropriate approach to explaining the historical cash flow trends of IMTT rather than discussing the composition of cash flows that is included in our consolidated cash flows.



| (\$ in thousands)                     | Nine Months Ended<br>September 30, |           |            |      |
|---------------------------------------|------------------------------------|-----------|------------|------|
|                                       | 2007                               | 2006      | Change     | %    |
| Cash provided by operating activities | \$ 68,974                          | \$ 46,497 | \$ 22,477  | 48.3 |
| Cash used in investing activities     | (207,746 )                         | (60,297 ) | (147,449 ) | NM   |
| Cash provided by financing activities | 107,806                            | 79,161    | 28,645     | 36.2 |

NM Not meaningful

Key factors influencing cash flow at our bulk liquid storage terminal business, including the consolidation of IMTT-Quebec in 2007, were as follows:

cash provided by operating activities increased primarily due to an increase in terminal gross profit, as described within Management's Discussion and Analysis of Financial Condition and Results of Operations ; cash used in investing activities increased principally due to high levels of specific capital expenditure relating to the construction of the new facility at Geismar, LA and the construction of new storage tanks at IMTT's existing facilities at St. Rose, LA, Gretna, LA, Bayonne, NJ and Quebec, Canada; and cash provided by financing activities increased due to the issuance of \$215.0 million in GO Zone Bonds during July 2007, offset by repayment of private placement debt.

Pursuant to the terms of the shareholders' agreement between ourselves and the other shareholders in IMTT, all shareholders in IMTT other than MIC Inc. are required to loan all quarterly dividends received by them, net of tax payable in relation to such dividends, through the quarter ending December 31, 2007 back to IMTT Holdings Inc. The shareholder loan has a fixed interest rate of 5.5% and will be repaid over 15 years by IMTT Holdings Inc. with equal quarterly amortization commencing March 31, 2008. Shareholder loans of \$27.9 million were outstanding as at September 30, 2007.

For a description of the bulk liquid storage terminal business' debt facilities see Liquidity and Capital Resources in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006 and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2007.

Under its \$625.0 million revolving credit facility, IMTT was utilizing \$306.6 million of the available commitment as of September 30, 2007, of which \$251.3 million represented letters of credit supporting \$215.0 million in GO Zone Bonds and \$36.3 million in bonds issued through the New Jersey Economic Development Authority.

## THE GAS COMPANY BUSINESS CASH FLOW

Because TGC's cash flows are only included in our financial results from June 7, 2006, the following analysis compares the historical cash flows for TGC under both its current and prior owners for the nine months ended September 30, 2007 and 2006. We believe that this is the most appropriate approach to explaining the historical cash flow trends of TGC rather than discussing the composition of cash flows that is included in our consolidated cash flows.

| (\$ in thousands)                     | Nine Months Ended<br>September 30, |           |          |        |
|---------------------------------------|------------------------------------|-----------|----------|--------|
|                                       | 2007                               | 2006      | Change   | %      |
| Cash provided by operating activities | \$ 12,624                          | \$ 13,701 | (1,077 ) | (7.9 ) |

|                                       |          |            |            |         |
|---------------------------------------|----------|------------|------------|---------|
| Cash used in investing activities     | (6,062 ) | (263,968 ) | 257,906    | 97.7    |
| Cash provided by financing activities | 4,000    | 146,763    | (142,763 ) | (97.3 ) |

51

### TABLE OF CONTENTS

Key factors influencing cash flow from TGC were as follows:

the decrease in cash provided by operating activities was the result of normal working capital fluctuations; cash used in investing activities for 2007 of \$6.1 million was for capital additions. Capital additions for the first nine months of 2006 totaled \$8.1 million. The remaining 2006 use of cash was for the acquisition of TGC; and cash used in financing activities in 2007 comprised \$2.0 million of long-term borrowing that was used to finance the purchase of utility assets and \$2.0 million of short term borrowing for working capital needs. Cash provided by financing activities during 2006 comprised \$160.0 million of borrowings for the acquisition of TGC, net of \$3.3 million of financing costs and \$9.9 million in distributions to the previous owner.

For a description of TGC's debt and credit facilities, see "Liquidity and Capital Resources" in Part II, Item 7 of our Annual Report of Form 10-K for the fiscal year ended December 31, 2006. We have not had any material changes to our debt and credit facilities since March 1, 2007, our 10-K filing date, except as noted below.

At September 30, 2007, TGC had \$16.0 million available to borrow under its \$20.0 million revolving credit facility.

During the second quarter of 2007, TGC established a \$5.0 million uncommitted unsecured short-term borrowing facility. This credit line is being used for working capital needs, and the \$2.0 million borrowed as of September 30, 2007 was repaid on October 1, 2007.

## DISTRICT ENERGY BUSINESS CASH FLOW

| (\$ in thousands)                     | Nine Months Ended |          | Change   | %    |
|---------------------------------------|-------------------|----------|----------|------|
|                                       | 2007              | 2006     |          |      |
| Cash provided by operating activities | 10,566            | 7,215    | 3,351    | 46.4 |
| Cash used in investing activities     | (9,051 )          | (1,247 ) | (7,804 ) | NM   |
| Cash provided by financing activities | 11,803            | 1,454    | 10,349   | NM   |

NM Not meaningful

Key factors influencing cash flow from our district energy business were as follows:

the increase in cash provided by operating activities was a result of higher operating income and various working capital items, primarily increases in accounts payable and accrued expenses relating to increased electricity charges and construction costs accrued in 2007 offset by increases in accounts receivable relating to higher revenue; the increase in cash used in investing activities was due to growth capital expenditures for plant expansion and new customer connections and the timing of on-going maintenance capital expenditures for system reliability; and the increase in cash provided by financing activities was due to \$150.0 million of new long-term borrowing that was used to repay outstanding senior notes of \$120.0 million and \$11.6 million revolver facility (\$9.0 million of which was drawn in 2007), partially offset by a make-whole payment of \$14.7 million.

On September 21, 2007, Macquarie District Energy, Inc., or MDE, entered into a loan agreement with Dresdner Bank AG New York Branch, as administrative agent, and LaSalle Bank National Association, as issuing bank, to provide, on a senior secured basis, term loan financing of \$150.0 million, a \$20.0 million capital expenditure term facility and a

\$18.5 million revolving facility. On September 26, 2007, MDE drew down \$150.0 million in term loans, at the LIBOR rate of 5.13%, and applied the funds to repay its outstanding senior notes and revolver (including a make-whole payment, accrued interest and fees) and transaction costs. MDE also utilized \$7.1 million of the revolving credit facility to issue existing letters of credit.

52

TABLE OF CONTENTS

Material terms of the facility are as follows:

|                        |  |
|------------------------|--|
| Borrower               | MDE  |
| Facilities             | <p>\$150.0 million of term loan facility</p> <p>\$20.0 million of capital expenditure facility</p> <p>\$18.5 million of revolver facility</p>  |
| Amortization           | Payable at maturity  |
| Interest type          | Floating   |
| Interest rate and fees | <p>Interest rate:<br/>LIBOR plus 0.90%, subject to syndication, or<br/>Base Rate (n/a to term loan facility): 0.5% above the greater of the prime rate or the federal funds rate</p> <p>Commitment fee: 0.3% on the undrawn portion.</p>   |
| Maturity               | 7 years from closing date; 5 years from closing date for the revolver facility   |
| Mandatory prepayment   | <p>With net proceeds that exceed \$1.0 million from the sale of assets not used for replacement assets;</p> <p>With insurance proceeds that exceed \$1.0 million not used to repair, restore or replace assets;</p> <p>In the event of a change of control;</p> <p>In years 6 and 7, with 100% of excess cash flow applied to repay the term loan and capital expenditure facilities unless a contract extension condition is met;</p> |

|                       |   |
|-----------------------|---|
|                       | With net proceeds from equity and certain debt issuances; and   |
| Distribution covenant | With net proceeds that exceed \$1.0 million in a fiscal year from lease terminations that are not reinvested.<br>Distributions permitted if the following conditions are met:<br><br>Backward interest coverage ratio greater than 1.5x;<br><br>Leverage ratio (funds from operations to net debt) for the previous 12 months equal to or greater than 5.5% in years 1 and 2 and thereafter equal to or greater than 6.0%;<br><br>No termination, non-renewal or reduction in payment terms under the service agreement with the Planet Hollywood (formerly Aladdin) hotel, casino and the shopping mall, unless MDE meets certain financial conditions on a projected basis, including through prepayment; and |
| Collateral            | No default or event of default.<br>First lien on the following (with limited exceptions):<br><br>Project revenues;<br><br>Equity of the Borrower and its subsidiaries;<br><br>Substantially all assets of the business; and<br><br>Insurance policies and claims or proceeds.   |

The facility includes events of default, representations and warranties and other covenants that are customary for facilities of this type. A change of control will occur if the Macquarie Group, or any fund or entity managed by the Macquarie Group, fails to control MDE.

MDE has entered into interest rate swaps hedging 100% of the interest rate exposure under the \$150.0 million term loan portion of the facility that effectively fixes the interest rate at 5.07% (excluding the margin).

## AIRPORT PARKING BUSINESS CASH FLOW

| (\$ in thousands)                               | Nine Months Ended<br>September 30, |          | Change   | %        |
|---|------------------------------------|----------|----------|----------|
|   | 2007                               | 2006     |          |          |
|   | \$                                 | \$       | \$       |          |
| Cash provided by operating activities           | 2,299                              | 4,106    | (1,807 ) | (44.0 )  |
| Cash used in investing activities               | (4,643 )                           | (2,975 ) | (1,668 ) | (56.1 )  |
| Cash (used in) provided by financing activities | (2,703 )                           | 6,066    | (8,769 ) | (144.6 ) |

Key factors influencing cash flow from our airport parking business were as follows:

the decrease in cash provided by operating activities was a result of higher direct expenses and re-branding costs, and normal working capital fluctuations;

cash used in investing activities consists of capital expenditures. The increase is primarily due to upgrades of shuttle service and facilities in 2007; and

cash used in financing activities in 2007 comprised \$1.4 million payments of capital leases and an increase in the restricted cash balance of \$1.1 million. Cash provided in 2006 comprised \$195.0 million in proceeds from a refinancing, net of \$184.3 million payment of the existing facility and \$5.1 million in financing costs.

For a description of our airport parking business debt and credit facilities, see [Liquidity and Capital Resources](#) in Part II, Item 7 of our Annual Report of Form 10-K for the fiscal year ended December 31, 2006. We have not had any material changes to our debt and credit facilities since March 1, 2007, our 10-K filing date.

## Capital Expenditures

We have detailed our capital expenditures on a segment-by-segment basis, which we believe is a more appropriate approach to explaining our capital expenditure requirements on a consolidated basis.

## AIRPORT SERVICES BUSINESS

### Maintenance Capital Expenditure

We expect to spend approximately \$170,000 per FBO, per year on maintenance capital expenditure. Maintenance capital expenditures encompass repainting, replacing equipment as necessary and any ongoing environmental or required regulatory expenditure, such as installing safety equipment. These expenditures are funded from cash flow from operations. We spent \$5.2 million in the first nine months of 2007.

### Specific Capital Expenditure

Expansion capital projects expected to be completed through 2009 total approximately \$44.0 million primarily for hangars, terminal buildings, fuel farms and ramp upgrades. We intend to fund these projects through our \$50.0 million capital expenditure facility. We spent \$8.1 million in the first nine months of 2007.

## BULK LIQUID STORAGE TERMINAL BUSINESS

### Maintenance Capital Expenditure

During the nine months ended September 30, 2007, IMTT spent \$20.8 million on maintenance capital expenditure, including \$16.5 million principally in relation to the refurbishment of storage tanks, piping, and dock facilities, and

\$4.3 million on environmental capital expenditure, principally in relation to improvements in containment measures and remediation. Looking forward it is anticipated that total maintenance capital expenditure (maintenance and environmental) is unlikely to exceed a range of between \$30.0 million and \$40.0 million per year. The expected level of future maintenance capital expenditure over the longer term primarily reflects the need for increased environmental expenditure going forward both to remediate existing sites and to upgrade waste water treatment and spill containment infrastructure to comply with environmental regulations.

54

---

TABLE OF CONTENTS

**Specific Capital Expenditure**

During the nine months ended September 30, 2007, IMTT spent \$109.7 million on specific expansion projects including \$63.8 million in relation to the construction of the new bulk liquid chemical storage and handling facility and other tankage at Geismar, LA, \$16.6 million at its existing Louisiana sites (St. Rose, Gretna, and Avondale), \$18.2 million in Bayonne, NJ and \$9.3 million in Quebec, Canada. The balance of the specific capital expenditure related to a number of smaller projects to improve the capabilities of IMTT's facilities.

IMTT is currently constructing a bulk liquid chemical storage and handling facility on the Mississippi River at Geismar, LA. To date, IMTT has committed approximately \$168.7 million of growth capital expenditure to the project. Based on the current project scope and subject to certain minimum volumes of chemical products being handled by the facility, existing customer contracts are anticipated to generate terminal gross profit and EBITDA of at least \$18.8 million per year. Completion of construction of the initial \$168.7 million phase of the Geismar project is targeted for the second quarter of 2008. In the aftermath of Hurricane Katrina, construction costs in the region affected by the hurricane have increased and labor shortages have been experienced. Although a significant amount of the impact of Hurricane Katrina on construction costs has already been incorporated into the capital commitment plan, there could be further negative impacts on the cost of constructing the Geismar project (which may not be offset by an increase in gross profit and EBITDA contribution) and/or the project construction schedule.

In addition to the Geismar project, IMTT has recently completed the construction of approximately one million barrels of new storage at its Louisiana facilities for a total cost of \$27.4 million and is currently in the process of constructing a further 1.3 million barrels of new storage at a total estimated cost of \$44.4 million. It is anticipated that construction at the Louisiana sites will be completed during 2007 and early 2008. Rental contracts with initial terms of at least three years have already been executed in relation to the substantial majority of these tanks with the balance to be used to service customers while their existing tanks are undergoing scheduled maintenance over the next five years.

Overall, it is anticipated that the operation of the recently completed tanks and those under construction will contribute approximately \$11.3 million to IMTT's terminal gross profit and EBITDA annually.

IMTT has also initiated capital projects to add or convert approximately one million barrels of storage capacity at its Bayonne, NJ site. IMTT anticipates spending \$28.7 million on these projects, which will be completed during 2008 and 2009, and which are anticipated to generate approximately \$7.1 million in gross profit and EBITDA annually.

At the Quebec facility, IMTT is currently in the process of constructing new storage tanks with total capacity of 704,000 barrels. All of these tanks are already under customer contract with a minimum term of three years. Total construction costs are projected at approximately \$23.9 million. Construction of these tanks is anticipated to be completed during 2007 and 2008 and their operation is anticipated to contribute approximately \$4.9 million to the Quebec terminal's gross profit and EBITDA annually.

It is anticipated that the proposed specific capital expenditure will be fully funded using a combination of IMTT's cash flow from operations, IMTT's debt facilities and future loans from the IMTT shareholders other than us.

## THE GAS COMPANY BUSINESS

### Capital Expenditure

During 2007, TGC expects to spend approximately \$9.5 million for capitalized maintenance, routine replacements of property, and to support new customer growth in 2007. Approximately \$1.7 million of the expected total year capital expenditures are for new customer hook-ups. The remaining \$7.8 million comprises approximately \$0.4 million for vehicles and \$7.4 million for other renewals and upgrades. A portion of the utility-related expenditures will be funded from available debt facilities. As of September 30, 2007, approximately \$6.4 million has been spent for renewals, upgrades and business growth.

55

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### TABLE OF CONTENTS

## DISTRICT ENERGY BUSINESS

### Maintenance Capital Expenditure

Our district energy business expects to spend up to \$1.0 million per year on capital expenditures relating to the replacement of parts, system reliability, customer service improvements and minor system modifications of which \$809,000 has been spent in the first nine months of 2007. Maintenance capital expenditures through 2012 will be funded from available debt facilities.

### Specific Capital Expenditure

We are currently expanding one of our plants and a portion of our distribution system for which we anticipate spending approximately \$8.1 million in 2007 and 2008. Management has also identified projects to further expand the current system capability to accommodate the increased demand for district cooling in Chicago. We estimate making additional capital expenditures of approximately \$7.8 million connecting new customers to the system and implementing minor system modifications and improvements through 2009. As of September 30, 2007, \$6.8 million has been spent or committed for the system expansion and \$2.0 million has been spent or committed for new customer connections. Typically some, if not all, new customers will reimburse our district energy business for these connection expenditures effectively reducing the impact of this capital expenditure.

Based upon discussions with current and potential customers and subject to finalization of service dates, we expect annual EBITDA to increase by approximately \$4.9 million by 2010. New customers generally have up to two years after their initial service date to increase capacity up to their final contracted tons which may defer a small portion of the expected EBITDA increase until 2011. We anticipate that the expanded capacity sold to new or existing customers will be under contract or subject to letters of intent prior to district energy committing to the capital expenditure. As of October 30, 2007, we have signed contracts with seven new customers representing approximately 75% of this additional EBITDA increase. One customer began service in late 2006, two customers began service in 2007, one will begin service in 2008 and the other three customers will begin service in 2009. We have identified the likely purchasers of the remaining saleable capacity and expect to have contracts signed by mid-2008.

In addition, a building that houses one of our plants is being renovated and expanded. As per our lease agreement, we are obligated to pay for necessary modifications of this facility to accommodate the building's expansion. We are taking advantage of this opportunity to expand our system capabilities in conjunction with the building expansion. We are in the process of obtaining quotes but management anticipates spending up to \$10.0 million over 2008 through

2009. We expect annual EBITDA to increase by approximately \$1.3 million by 2010, although a small portion of the additional EBITDA increase may be deferred until 2011.

We expect to fund the capital expenditure for system expansion and interconnection by drawing on available debt facilities.

## AIRPORT PARKING BUSINESS

### Maintenance Capital Expenditure

Maintenance capital projects include regular replacement of shuttle buses and IT equipment some of which are capital expenditures paid in cash and some of which are financed, including with capital leases.

Management has focused on improving the customer experience with upgrades to shuttle service and facilities. For the full year 2007, our airport parking business expects to commit \$3.1 million to new maintenance related capital projects of which \$1.2 million will be funded through debt and other financing activities. The balance of \$1.9 million will be paid in cash. In the first nine months of 2007, we have spent \$3.6 million, which includes \$1.4 million of projects committed in 2006 but payable in 2007 that have been debt-funded.

### Specific Capital Expenditure

In 2007, our airport parking business has spent \$1.0 million of specific capital projects which will be funded through debt.

Management converted surplus property into a surface lot which has been sub-leased to a third party through to April 2009.

56

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## TABLE OF CONTENTS

## Commitments and Contingencies

For a discussion of the future obligations of MIC Inc., the U.S. holding company for our consolidated businesses, due by period, under their various contractual obligations, off-balance sheet arrangements and commitments, please see Liquidity and Capital Resources Commitments and Contingencies in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007. We have not had any material changes to those commitments since March 1, 2007, except as follows:

We have increased our debt and operating lease obligations due to acquisitions made during 2007 and further increased our debt with the refinancing of our airport services and district energy businesses debt as discussed in Note 8, Long-Term Debt, to our consolidated condensed financial statements in Part I, Item I of this Form 10-Q.

The following table summarizes our future obligations for long-term debt and operating lease obligations. This table does not include information for IMTT, which is not consolidated.

| (\$ in thousands) | Payments Due By Period |         |            |            |
|-------------------|------------------------|---------|------------|------------|
|                   | Total                  | Through | January 1, | January 1, |



|                             |           | December<br>31, 2007 | 2008<br>December<br>31, 2009 | 2010<br>December<br>31, 2011 |         |
|-----------------------------|-----------|----------------------|------------------------------|------------------------------|---------|
| Long-term debt              | 1,418,660 | 155                  | 201,505                      |                              | 121,700 |
| Operating lease obligations | 669,924   | 20,346               | 80,566                       | 72,141                       | 496,871 |

## Critical Accounting Policies

For critical accounting policies, see Critical Accounting Policies in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Our critical accounting policies have not changed materially from the description contained in that Annual Report.

## New Accounting Pronouncements

See Note 3, Adoption of New Accounting Pronouncement, to our consolidated condensed financial statements in Part I, Item I of this Form 10-Q for details on new accounting pronouncements which is incorporated herein by reference.

## Other Matters

The discussion of the financial condition and results of operations of the company should be read in conjunction with the consolidated condensed financial statements and the notes to those statements included elsewhere herein. This discussion contains forward looking statements that involve risks and uncertainties and are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Words such as anticipates, expects, intends, plan, believes, seeks, estimates, and similar expressions identify such forward-looking statements. Our actual results and timing of certain events could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including, but not limited to, those set forth under Risk Factors in Part II, Item 1A of this Quarterly Report and in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Unless required by law, we can undertake no obligation to update forward-looking statements. Readers should also carefully review the risk factors set forth in other reports and documents filed from time to time with the SEC.

Except as otherwise specified, Macquarie Infrastructure Company, we, us, and our refer to both the former Trust and the Company and its subsidiaries together. Macquarie Infrastructure Management (USA) Inc., which we refer to as our Manager or MIMUSA, is part of the Macquarie Group.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

For quantitative and qualitative disclosures about market risk, see Item 7A Quantitative and Qualitative Disclosures about Market Risk in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Our exposure to market risk has not changed materially since March 1, 2007, our 10-K filing date, except as discussed below.

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### TABLE OF CONTENTS

#### Interest Rate Risk

### **Airport Services Business**

The senior debt for our airport services business comprises a non-amortizing \$900.0 million floating rate facility maturing in 2014. A 1% increase in the interest rate on the \$900.0 million airport services business debt would result in a \$9.0 million increase in pro forma interest cost per year. A corresponding 1% decrease would result in a \$9.0 million decrease in pro forma interest cost per year.

Our airport services business exposure to interest rate changes through the senior debt has been hedged through the use of interest rate swaps. The \$900.0 million facility is fully hedged until 2012. These hedging arrangements will offset any additional interest rate expense incurred as a result of increases in interest rates. However, if interest rates decrease, the value of our hedge instruments will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the hedge instruments of approximately \$17.7 million. A corresponding 10% relative increase would result in a \$17.3 million increase in the fair market value.

### **IMTT**

IMTT, at September 30, 2007, had two issues of New Jersey Economic Development Authority tax exempt revenue bonds outstanding with a total balance of \$36.3 million where the interest rate is reset daily by tender. A 1% increase in interest rates on this tax exempt debt would result in a \$363,000 increase in interest cost per year and a corresponding 1% decrease would result in a \$363,000 decrease in interest cost per year. IMTT's exposure to interest rate changes through this tax exempt debt has been hedged from October 2007 through November 2012 through the use of a \$36.3 million face value 67% of LIBOR swap. As this interest rate swap is fixed against 67% of 30-day LIBOR and not the daily tax exempt tender rate, it does not result in a perfect hedge for short term rates on tax exempt debt although it will largely offset any additional interest rate expense incurred as a result of increases in interest rates. If interest rates decrease, the fair market value of this interest rate swap will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the interest rate swap of \$522,000 and a corresponding 10% relative increase would result in a \$510,000 increase in the fair market value.

IMTT, at September 30, 2007, had a \$104.0 million floating rate term loan outstanding. A 1% increase in interest rates on the term loan would result in a \$1.0 million increase in interest cost per year. A corresponding 1% decrease would result in a \$1.0 million decrease in interest cost per year. IMTT's exposure to interest rate changes through the term loan has been fully hedged through the use of an amortizing interest rate swap. These hedging arrangements will fully offset any additional interest rate expense incurred as a result of increases in interest rates. However, if interest rates decrease, the fair market value of the interest rate swap will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the interest rate swap of \$1.6 million. A corresponding 10% relative increase in interest rates would result in a \$1.6 million increase in the fair market value of the interest rate swap.

During July 2007, IMTT issued Gulf Opportunity Zone Bonds (GO Zone Bonds) to fund qualified project costs at its St. Rose and Geismar storage facilities. Under this program, IMTT received \$135.4 million through September 2007 and used the proceeds to repay part of the outstanding balance under its revolving credit facility. The interest rate on the GO Zone Bonds is reset daily or weekly at IMTT's option by tender. A 1% increase in interest rates on the outstanding GO Zone Bonds would result in a \$1.4 million increase in interest cost per year and a corresponding 1% decrease would result in a \$1.4 million decrease in interest cost per year. IMTT's exposure to interest rate changes through the GO Zone Bonds has been largely hedged until June 2017 through the use of an interest rate swap which has a notional value that increases to \$215.0 million through December 31, 2008. As the interest rate swap is fixed against 67% of the 30-day LIBOR rate and not the tax exempt tender rate, it does not result in a perfect hedge for short term rates on tax exempt debt although it will largely offset any additional interest rate expense incurred as a result of increases in interest rates. If interest rates decrease, the fair market value of the interest rate swap will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the interest rate swap of \$1.4 million and a corresponding 10% relative increase would result in a \$1.4 million increase in the fair

market value.

58

### TABLE OF CONTENTS

On September 30, 2007, IMTT had a total outstanding balance of \$34.0 million under its U.S. revolving credit facility.

A 1% increase in interest rates on this debt would result in a \$340,000 increase in interest cost per year and a corresponding 1% decrease would result in a \$340,000 decrease in interest cost per year. IMTT's exposure to interest rate changes on its U.S. revolving credit facility has been largely hedged against 90-day LIBOR from October 2007 through March 2017 through the use of an interest rate swap which has a notional value that increases to \$200.0 million through December 31, 2012. If interest rates decrease, the fair market value of the interest rate swap will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the interest rate swap of \$5.3 million and a corresponding 10% relative increase would result in a \$5.0 million increase in the fair market value.

As of September 30, 2007, IMTT had a total outstanding balance of \$16.3 million under its Canadian revolving credit facility. A 1% increase in interest rates on this debt would result in a \$163,000 increase in interest cost per year and a corresponding 1% decrease would result in a \$163,000 decrease in interest cost per year.

### **District Energy Business**

The senior debt for our district energy business comprises a non-amortizing \$150.0 million floating rate facility maturing in 2014. A 1% increase in the interest rate on the \$150.0 million district energy business debt would result in a \$1.5 million increase in the interest cost per year. A corresponding 1% decrease would result in a \$1.5 million decrease in interest cost per year.

Our district energy business' exposure to interest rate changes through the senior debt has been hedged through the use of interest rate swaps. The \$150.0 million facility is fully hedged until maturity. These hedging arrangements will offset any additional interest rate expense incurred as a result of increases in interest rates. However, if interest rates decrease, the value of our hedge instruments will also decrease. A 10% relative decrease in interest rates would result in a decrease in the fair market value of the hedge instruments of \$4.5 million. A corresponding 10% relative increase would result in a \$4.3 million increase in the fair market value.

## **Item 4. Controls and Procedures**

Under the direction and with the participation of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures (as such term is defined under Rule 13a-15(e) of the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2007.

There has been no change in our internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the quarter ended September 30, 2007 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

59

### TABLE OF CONTENTS

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

There are no material legal proceedings other than as disclosed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007.

### **Item 1A. Risk Factors**

Please see Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007.

#### **Our Manager's affiliation with Macquarie Bank Limited and the Macquarie Group may affect the market price of our LLC interests.**

As a result of our Manager's being a member of the Macquarie Group, negative market perceptions of Macquarie Bank Limited generally or of Macquarie's infrastructure management model may affect market perceptions of our company and cause a decline in the price of our LLC interests unrelated to our financial performance and prospects.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None other than as previously disclosed in our Current Report on Form 8-K filed with the SEC on October 4, 2007.

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. Submission of Matters to a Vote of Security Holders**

None.

### **Item 5. Other Information**

#### **Appointment of Alternate Chairman**

On November 6, 2007, our Manager appointed Stephen Mentzines as Alternate Chairman of our Board of Directors pursuant to the terms of the Management Agreement. He replaces Shemara Wikramanayake, who is returning to Macquarie's Sydney office.

Mr. Mentzines joined the Macquarie Group in 1998 and has been working in the Investment Banking Group since that time, with broad-ranging business management and operations responsibility. He spent the first three years with Macquarie Capital principally involved in corporate leasing and lending and since 2001 he has worked within the IB Funds division ( IBF ) as its Chief Operating Officer. As Global Chief Operating Officer of IBF's funds business Mr. Mentzines has responsibility for new funds development, capital raisings and management, operations, finance, legal,

compliance, tax, structuring, investor relations, communications and public affairs activities. Under his leadership the business has created a sophisticated operating framework that manages legal, financial and public reputation risk to ensure ongoing high quality returns for investors.

Mr. Mentzines is also currently a director of the Macquarie Power & Infrastructure Income Fund and serves on the investment committees for three of the Macquarie Group's North American unlisted managed vehicles.

## IRS Agreement

On October 31, 2007, we received from the IRS an executed agreement permitting the Company to be treated as a corporation for federal income tax purposes effective as of January 1, 2007.

## Item 6. Exhibits

An exhibit index has been filed as part of this Report on page E-1.

60

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### TABLE OF CONTENTS

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

By:

Dated: November 7, 2007

/s/ Peter Stokes

Name: Peter Stokes

Title: Chief Executive Officer

By:

Dated: November 7, 2007

/s/ Francis T. Joyce

Name: Francis T. Joyce

Title: Chief Financial Officer

61

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### TABLE OF CONTENTS

## EXHIBIT INDEX

| Exhibit<br>Number | Description |
|-------------------|-------------|
|-------------------|-------------|

Edgar Filing: Macquarie Infrastructure CO LLC - Form 10-Q

- 2.1\* Stock Option Agreement, dated August 8, 2007, by and between Kenneth C. Ricci and Macquarie Infrastructure Company LLC, and related assignment thereof.
- 10.1\* Loan Agreement, dated as of September 27, 2007, among Atlantic Aviation FBO Inc., the Lenders, as defined therein, and DEPFA BANK plc, as Administrative Agent, and Amendments No. 1 and No. 2 thereto.
- 10.2 Loan Agreement dated as of September 21, 2007 among Macquarie District Energy, Inc., Dresdner Bank AG New York Branch, as administrative agent and LaSalle Bank National Association, as issuing bank (incorporated by reference to the Registrants' Current Report on Form 8-K filed with the SEC on September 27, 2007).
- 10.3\* Amendment No.1, dated as of October 24, 2007 to Petroleum Feedstock Agreement, dated as of October 31, 1997, by and between Tesoro Hawaii Corporation and The Gas Company, LLC.
- 31.1\* Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer
- 31.2\* Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer
- 31.3\* Rule 13a-14(a)/15d-14(a) Certification of Principal Accounting Officer
- 32.1\* Section 1350 Certification of the Chief Executive Officer
- 32.2\* Section 1350 Certification of the Chief Financial Officer
- 99.1\* Consolidated Financial Statements of SJJC Aviation Services, LLC and Subsidiaries for the year ended December 31, 2006 (audited) and the six months ended June 30, 2007 (unaudited)
- 99.2\* Unaudited Pro Forma Condensed Combined Financial Statements as of, and for the six months ended, June 30, 2007.
- 99.3\* Press Release

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Filed herewith.