CONCERTO SOFTWARE INC
Form SC 13G/A
March 11, 2003

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 13G

Under the Securities Exchange Act of 1934
(Amendment No. 2)*

Concerto Software Inc.

(Name of Issuer)

COMMON STOCK

(Title of Class Securities)

20602t106

(CUSIP Number)

February 26, 2003

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

|_| Rule 13d-1(b)

|X| Rule 13d-1(c)

|_| Rule 13d-1(d)

*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosure provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

.....
CUSIP No. 20602t106
.....

1	Name of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only).

Cannell Capital LLC
94-3366999

Check the Appropriate Box if a Member of a Group (See Instructions)
2
(a) |X|

(b)

SEC Use Only
3

Citizenship or Place of Organization
4
California

---

5 Sole Voting Power

number of shares beneficially owned by each reporting person with

---

6 Shared Voting Power

577,000

---

7 Sole Dispositive Power

---

8 Shared Dispositive Power

577,000

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9 Aggregate Amount Beneficially Owned by Each Reporting Person

577,000

10 Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

11 Percent of Class Represented by Amount in Row (9)
4.9%

12 Type of Reporting Person (See Instructions)
IA

.....
CUSIP No. 20602t106
.....

1 Name of Reporting Persons.
I.R.S. Identification Nos. of above persons (entities only).

J. Carlo Cannell

2 Check the Appropriate Box if a Member of a Group (See Instructions)
(a) |X|

(b)

3 SEC Use Only

4 Citizenship or Place of Organization
USA

5 Sole Voting Power

number of
shares

beneficially
owned by
each
reporting
person with

---

6 Shared Voting Power

577,000

---

7 Sole Dispositive Power

---

8 Shared Dispositive Power

577,000

---

9 Aggregate Amount Beneficially Owned by Each Reporting Person

577,000

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10 Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

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11 Percent of Class Represented by Amount in Row (9)
4.9%

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12 Type of Reporting Person (See Instructions)
IN, HC

.....
CUSIP No. 20602t106
.....

Name of Reporting Persons.
1 I.R.S. Identification Nos. of above persons (entities only).

The Anegada Fund Limited

	Check the Appropriate Box if a Member of a Group (See Instructions)	
2	(a) |X|	
	(b)	
	SEC Use Only	
3		
	Citizenship or Place of Organization	
4	Cayman Islands	
number of shares beneficially owned by each reporting person with	5 Sole Voting Power	
	6 Shared Voting Power	163,700
	7 Sole Dispositive Power	
	8 Shared Dispositive Power	163,700
9	Aggregate Amount Beneficially Owned by Each Reporting Person	163,700

10 Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

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11 Percent of Class Represented by Amount in Row (9)
1.4%

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12 Type of Reporting Person (See Instructions)
CO

.....
CUSIP No. 20602t106
.....

Name of Reporting Persons.
1 I.R.S. Identification Nos. of above persons (entities only).

The Cuttyhunk Fund Limited

Check the Appropriate Box if a Member of a Group (See Instructions)
2
(a) |X|

(b)

SEC Use Only
3

Citizenship or Place of Organization
4
Bermuda

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5 Sole Voting Power

number of shares beneficially owned by each reporting person with

	6	Shared Voting Power 379,600
	7	Sole Dispositive Power
	8	Shared Dispositive Power 379,600
9	Aggregate Amount Beneficially Owned by Each Reporting Person 379,600	
10	Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)	
11	Percent of Class Represented by Amount in Row (9) 3.2%	
12	Type of Reporting Person (See Instructions) CO	

.....
CUSIP No. 20602t106
.....

1	Name of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only). GS Cannell Portfolio, LLC 98-0232642	
2	Check the Appropriate Box if a Member of a Group (See Instructions) (a) |X|	

(b)

SEC Use Only

3

Citizenship or Place of Organization

4

Delaware

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number of shares beneficially owned by each reporting person with	5	Sole Voting Power
	6	Shared Voting Power 33,700
	7	Sole Dispositive Power
	8	Shared Dispositive Power 33,700

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9 Aggregate Amount Beneficially Owned by Each Reporting Person

33,700

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10 Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

11	Percent of Class Represented by Amount in Row (9) 0.3%
12	Type of Reporting Person (See Instructions) OO

Item 1.

(a) Name of Issuer

Concerto Software Inc.

(b) Address of Issuer's Principal Executive Offices

6 Technology Park Drive
Westford, MA 01886

Item 2.

(a) Name of Person Filing

This statement is being filed by (i) Cannell Capital, LLC, a California limited liability company and California licensed investment adviser ("IA"), (ii) J. Carlo Cannell ("Managing Member"), (iii) The Anegada Fund Limited ("Anegada"), (iv) The Cuttyhunk Fund Limited ("Cuttyhunk"), , and (v) GS Cannell Portfolio, LLC ("GS Cannell") (collectively, the Reporting Persons). Managing Member controls IA by virtue of Managing Member's position as managing member and majority owner of IA.

IA's beneficial ownership of the Common Stock is direct as a result of IA's discretionary authority to buy, sell, and vote shares of such Common Stock for its investment advisory clients. Managing Member's beneficial ownership of Common Stock is indirect as a result of Managing Member's ownership and management of IA. The beneficial ownership of Managing Member is reported solely because Rules 13d-1(a) and (b) under the Securities Exchange Act of 1934, as amended, require any person who is "directly or indirectly" the beneficial owner of more than five percent of any equity security of a specified class to file a Schedule 13G. The answers in blocks 6, 8, 9 and 11 above and the response to item 4 by Managing Member are given on the basis of the "indirect" beneficial ownership referred to in such Rule, based on the direct beneficial ownership of Common Stock by IA and the relationship of Managing Member to IA referred to above.

Information with respect to each Reporting Person is given solely by the respective Reporting Person, and no Reporting Person undertakes hereby any responsibility for the accuracy or completeness or such information concerning any other Reporting Person.

(b) Address of Principal Business office or, if None, Residence

IA's principal business office is located at:
150 California Street, Fifth Floor, San Francisco, CA 94111

Managing Member's principal business office is located at:
150 California Street, Fifth Floor, San Francisco, CA 94111

Anegada's principal business office is located at:
c/o Bank of Butterfield International (Cayman) Ltd., 68
Fort Street, PO Box 705, George Town, Grand Cayman, Cayman Islands

Cuttyhunk's principal business office is located at:
73 Front Street, Hamilton, Bermuda HM 12

GS Cannell's principal business office is located at:
701 Mount Lucas Road, CN 850, Princeton, NJ 08542

(c) Citizenship

Item 4 of each cover page is incorporated by reference

(d) Title of Class Securities

Common

(e) CUSIP Number

20602t106

Item 3. If this statement is filed pursuant to ss 240.13d-1(b), or ss 240.13d-2(b) or (c), check whether the person filing is a:

(a) Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
(b) Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
(c) Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
(d) Investment company registered under section 8 of the Investment Company Act (15 U.S.C. 80a-8).
(e) An investment adviser in accordance with ss 240.13d-1(b)(1)(ii)(E).
(f) An employee benefit plan or endowment fund in accordance with ss 240.13d-1(b)(ii)(F).
(g) A parent holding company or control person in accordance with ss 240.13d-1(b)(1)(ii)(G).
(h) A savings association as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).
(i) A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3).
(j) Group in accordance with ss 240.13d-1(b)(ii)(J).

Item 4. Ownership

Common Stock:

Items 5-9 and 11 of each cover sheet are incorporated by reference

Item 5. Ownership of Five Percent or Less of a Class.

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class securities, check the following |X|

Item 6. Ownership of More than Five Percent on Behalf of Another Person.

Not Applicable

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company.

Not Applicable

Item 8. Identification of Members of the Group.
See Exhibit A

Item 9. Notice of Dissolution of Group.

Not Applicable.

Item 10. Certification:

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

SIGNATURE

Date: March 5, 2003

CANNELL CAPITAL LLC

/s/ J. Carlo Cannell

J. Carlo Cannell, Managing Member

J. CARLO CANNELL

/s/ J. Carlo Cannell

J. Carlo Cannell

THE ANEGADA FUND LIMITED

/s/ J. Carlo Cannell

J. Carlo Cannell, Managing Member
Cannell Capital LLC, Investment Adviser

THE CUTTYHUNK FUND LIMITED

/s/ J. Carlo Cannell

J. Carlo Cannell, Managing Member
Cannell Capital LLC, Investment Adviser

GS CANNELL PORTFOLIO, LLC

/s/ J. Carlo Cannell

J. Carlo Cannell, Managing Member
Cannell Capital LLC, Investment Adviser

EXHIBIT A

Identification of Members of the Group

Pursuant to Rule 13d-1(c)under the Securities and Exchange Act of 1934, the members of the group making this joint filing are identified as follows:

Name
Cannell Capital LLC
J. Carlo Cannell
The Anegada Fund Limited
The Cuttyhunk Fund Limited
GS Cannell Portfolio, LLC