#### ESTEE LAUDER COMPANIES INC

Form 4

March 17, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

if no longer subject to Section 16. Form 4 or Form 5

obligations

Check this box

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

may continue. See Instruction

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* LAUDER RONALD S

2. Issuer Name and Ticker or Trading

Symbol

**ESTEE LAUDER COMPANIES** INC [EL]

Issuer

below)

(Check all applicable)

Chairman, Clinique Labs, LLC

OMB

Number:

Expires:

response...

**OMB APPROVAL** 

Estimated average

burden hours per

3235-0287

January 31,

2005

0.5

(Last)

(Middle)

(Zip)

(Month/Day/Year)

3. Date of Earliest Transaction

(Month/Day/Year) 03/16/2006

X Director X\_\_ 10% Owner X\_ Officer (give title Other (specify

5. Relationship of Reporting Person(s) to

THE ESTEE LAUDER **COMPANIES INC., 767 FIFTH AVENUE** 

(Street)

(State)

(First)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

NEW YORK, NY 10153

(City)

1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3)

4. Securities Acquired (A) 5. Amount of Transaction Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8)

Securities Beneficially Owned Following

Reported

Transaction(s)

(Instr. 3 and 4)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

Ownership Form: Direct (D) or Indirect

(I)

D

D

D

(Instr. 4)

Beneficial Ownership

7. Nature of

or Code V (D) Price Amount

 $C^{(1)}$ 

S

100,000

72,200

(A)

Α

D

\$0  $157,553 \frac{(2)}{2}$ 

\$ 37.3 85,353

Stock

Stock

Class A

Stock

Class A

Common

Class A Common 03/16/2006

03/16/2006

Common 03/16/2006 S 1,400

83,953

Indirect (Instr. 4)

1

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Class A Common Stock	03/16/2006	S	200	D	\$ 37.33	83,753	D	
Class A Common Stock	03/16/2006	S	900	D	\$ 37.34	82,853	D	
Class A Common Stock	03/16/2006	S	3,900	D	\$ 37.35	78,953	D	
Class A Common Stock	03/16/2006	S	200	D	\$ 37.36	78,753	D	
Class A Common Stock	03/16/2006	S	400	D	\$ 37.37	78,353	D	
Class A Common Stock	03/16/2006	S	800	D	\$ 37.38	77,553	D	
Class A Common Stock	03/16/2006	S	500	D	\$ 37.39	77,053	D	
Class A Common Stock	03/16/2006	S	5,100	D	\$ 37.4	71,953	D	
Class A Common Stock	03/16/2006	S	700	D	\$ 37.43	71,253	D	
Class A Common Stock	03/16/2006	S	1,400	D	\$ 37.44	69,853	D	
Class A Common Stock	03/16/2006	S	4,200	D	\$ 37.45	65,653	D	
Class A Common Stock	03/16/2006	S	3,500	D	\$ 37.46	62,153	D	
Class A Common Stock	03/16/2006	S	3,300	D	\$ 37.47	58,853	D	
Class A Common Stock	03/16/2006	S	1,300	D	\$ 37.48	57,553 <u>(2)</u>	D	
Class A Common						3,812 (3)	I	By Decendants

Stock of RSL 1966 Trust

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	TransactionDerivative Code Securities		Derivative Expiration Date Securities (Month/Day/Year) Acquired (A) or Disposed of (D) Instr. 3, 4, and		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		; ; (
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Class B Common Stock	\$ 0 (4)	03/16/2006		S(5)		100,000	<u>(6)</u>	<u>(6)</u>	Class A Common Stock	100,000	
Class B Common Stock	\$ 0 (4)	03/16/2006		C <u>(1)</u>		100,000	<u>(6)</u>	<u>(6)</u>	Class A Common Stock	100,000	
Class B Common Stock	\$ 0 (4)						<u>(6)</u>	<u>(6)</u>	Class A Common Stock	3,182	
Class B Common Stock	\$ 0 (4)						<u>(6)</u>	<u>(6)</u>	Class A Common Stock	40,220	

## **Reporting Owners**

Reporting Owner Name / Address	Relationships							
· · · · · · · · · · · · · · · · · · ·	Director	10% Owner	Officer	Other				
LAUDER RONALD S								
THE ESTEE LAUDER COMPANIES INC.	v	X	Chairman, Clinique Labs, LLC					
767 FIFTH AVENUE	Λ	Λ	Chairman, Chinque Laos, LLC					
NEW YORK, NY 10153								

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## **Signatures**

Ronald S. Lauder, by Spencer G. Smul, Attorney-in-fact

03/17/2006

\*\*Signature of Reporting Person

Date

### **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- On March 16, 2006, the Reporting Person converted 100,000 shares of Class B Common Stock into an equal number of shares of Class A Common Stock.
- (2) The Reporting Person has a short position of 894,986 shares of Class A Common Stock established prior to the Issuer's initial public offering.
- (3) The Reporting Person disclaims beneficial ownership of these shares to the extent he does not have a pecuniary interest in such securities.
- (4) There is no exercise or conversion price for the Class B Common Stock. It is convertible into shares of Class A Common Stock on a one-to-one basis.
- On March 16, 2006, the Reporting Person sold 100,000 shares of Class B Common Stock to the Aerin Lauder Zinterhofer 2000 Revocable Trust u/a/d April 24, 2000, Aerin Lauder Zinterhofer, as Grantor. Ms. Zinterhofer is the Reporting Person's daughter.
- Shares of Class B Common Stock may be converted immediately on a one-for-one basis by the holder and are automatically converted into Class A Common Stock on a one-for-one basis upon transfer to a person or entity that is not a "Permitted Transferee" or soon after a record date for a meeting of stockholders where the outstanding Class B Common Stock constitutes less than 10% of the outstanding shares of Common Stock of the Issuer.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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