

ABERCROMBIE & FITCH CO /DE/

Form 10-K

March 30, 2007

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549**

FORM 10-K

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the fiscal year ended February 3, 2007

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

**Commission file number 1-12107
ABERCROMBIE & FITCH CO.**

(Exact name of registrant as specified in its charter)

Delaware

31-1469076

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

6301 Fitch Path, New Albany, Ohio

43054

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (614) 283-6500

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Class A Common Stock, \$.01 Par Value

New York Stock Exchange, Inc.

Series A Participating Cumulative Preferred
Stock Purchase Rights

New York Stock Exchange, Inc.

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Edgar Filing: ABERCROMBIE & FITCH CO /DE/ - Form 10-K

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

Aggregate market value of the Registrant's Class A Common Stock (the only outstanding common equity of the Registrant) held by non-affiliates of the Registrant as of July 29, 2006: \$4,633,463,729.

Number of shares outstanding of the Registrant's common stock as of March 29, 2007: 87,691,478 shares of Class A Common Stock.

DOCUMENT INCORPORATED BY REFERENCE:

Portions of the Registrant's definitive proxy statement for the Annual Meeting of Stockholders, to be held on June 13, 2007, are incorporated by reference into Part III of this Annual Report on Form 10-K.

TABLE OF CONTENTS

PART I

ITEM 1. BUSINESS

ITEM 1A. RISK FACTORS

ITEM 1B. UNRESOLVED STAFF COMMENTS

ITEM 2. PROPERTIES

ITEM 3. LEGAL PROCEEDINGS

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

ITEM 6. SELECTED FINANCIAL DATA

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

ITEM 9A. CONTROLS AND PROCEDURES

ITEM 9B. OTHER INFORMATION

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

ITEM 11. EXECUTIVE COMPENSATION

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

SIGNATURES

EXHIBIT INDEX

EX-21.1

EX-23.1

EX-24.1

EX-31.1

EX-31.2

EX-32.1

Table of Contents

PART I

ITEM 1. BUSINESS.

General.

Abercrombie & Fitch Co. (A&F), a company that was incorporated in Delaware in 1996, through its subsidiaries (collectively, A&F and its subsidiaries are referred to as Abercrombie & Fitch or the Company), is a specialty retailer that operates stores selling casual apparel, such as knit shirts, graphic t-shirts, jeans, woven shirts and personal care and other accessories for men, women and kids under the Abercrombie & Fitch, abercrombie, Hollister and RUEHL brands. As of February 3, 2007, the Company operated 944 stores in the United States and Canada.

The Company s fiscal year ends on the Saturday closest to January 31, typically resulting in a fifty-two week year, but occasionally giving rise to an additional week, resulting in a fifty-three week year. Fiscal years are designated in the financial statements and notes by the calendar year in which the fiscal year commences. All references herein to Fiscal 2006 represent the results of the 53-week fiscal year ended February 3, 2007; to Fiscal 2005 represent the 52-week fiscal year ended January 28, 2006; and to Fiscal 2004 represent the 52-week fiscal year ended January 29, 2005. In addition, all references herein to Fiscal 2007 represent the 52-week fiscal year that will end on February 2, 2008.

The Company makes available free of charge on or through its web site, www.bercrombie.com, its annual reports on Form 10-K, annual meeting proxy statements, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after A&F electronically files such material with, or furnishes it to, the Securities and Exchange Commission (SEC). The SEC maintains an internet site that contains electronic filings at <http://www.sec.gov>. In addition, the public may read and copy any materials the Company files with the SEC at the SEC s Public Reference Room at 100 F Street, NE, Washington, DC 20549. The public may obtain the information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

The Company has included its web site addresses throughout this filing as textual references only. The information contained on these web sites is not incorporated into this Form 10-K.

Description of Operations.

Brands.

The Abercrombie & Fitch brand was established in 1892 and became well known as a supplier of rugged, high-quality outdoor gear. Famous for outfitting the safaris of Teddy Roosevelt and Ernest Hemingway and the expeditions of Admiral Byrd to the North and South Poles, Abercrombie & Fitch goods were renowned for their durability and dependability.

In 1992, a new management team began repositioning Abercrombie & Fitch as a fashion-oriented casual apparel business directed at 18 to 22 year-old male and female college students with a product assortment reflecting a youthful lifestyle based upon an East Coast heritage and Ivy League traditions. In reestablishing the Abercrombie & Fitch brand, the Company s goal was to combine its historical reputation for high quality with a new emphasis on casual American style and youthfulness.

In 1998, the Company launched abercrombie, a brand directed at seven to 14 year-old boys and girls, based on the traditions of Abercrombie & Fitch.

Table of Contents

The Company launched its next brand, Hollister, in 2000. Hollister is a West Coast oriented lifestyle brand targeted at 14 to 18 year-old high school aged guys (dudes) and girls (bettys) that embodies the laid-back California surf lifestyle. The RUEHL brand, targeted at 22 to 35 year-old men and women, was launched in 2004. RUEHL s product assortment is a mix of casual sportswear and trendy fashion created to appeal to the modern-minded, post-college customer. The RUEHL concept is inspired by New York City s Greenwich Village. The store appearance is based on a Greenwich Village townhouse and conveys an aura of sophistication through its creative use of interconnected rooms, fine furniture, lighting, vintage books, photography and music.

The Company s brands, Abercrombie & Fitch, abercrombie, Hollister and RUEHL, represent different American lifestyles and are targeted to appeal to the same type of customer through different stages of his or her life from elementary school through post-college. This is consistent with the Company s belief that trend transcends age.

In-store Experience and Store Operations.

The Company views the customer s in-store experience as the primary vehicle for communicating the spirit of each brand. The Company utilizes visual presentation of merchandise, in-store marketing, music, fragrances and its sales associates to reinforce the aspirational lifestyles represented by the brands.

The Company s in-store marketing is designed to convey the principal elements and personality of each brand. The store design, furniture, fixtures and music are all carefully planned and coordinated to create a shopping experience that reflects the Abercrombie & Fitch, abercrombie, Hollister or RUEHL lifestyle.

The Company s sales associates and managers are a central element in creating the atmosphere of the stores. In addition to providing a high level of customer service, sales associates and managers reflect the casual, energetic and aspirational attitude of the brands.

Every brand displays merchandise uniformly to ensure a consistent store experience, regardless of location. Store managers receive detailed plans designating fixture and merchandise placement to ensure uniform execution of the Company-wide merchandising strategy. Standardization of each brand s store design and merchandise presentation creates the opportunity for cost savings in store furnishings, maximizing the productivity of selling space, and enabling the Company to open new stores efficiently.

Table of Contents

At the end of Fiscal 2006, the Company operated 944 stores. The following table details the number of retail stores, operated by the Company for the past two fiscal years:

| | Abercrombie & Fitch | abercrombie | Hollister | RUEHL | Total |
|---|---------------------------|-------------|--------------------|--------------------|-------|
| Fiscal 2005 | | | | | |
| Beginning of Year | 357 | 171 | 256 | 4 | 788 |
| New | 15 | 5 | 57 | 4 | 81 |
| Remodels/Conversions (net activity as of year-end) | (1) | (1) | 6 | | 4 |
| Closed | (10) ⁽¹⁾ | (11) | (1) ⁽¹⁾ | | (22) |
| End of Year | 361 | 164 | 318 | 8 | 851 |
| Fiscal 2006 | | | | | |
| Beginning of Year | 361 | 164 | 318 | 8 | 851 |
| New | 8 | 19 | 70 | 7 | 104 |
| Remodels/Conversions (net activity as of year-end) | (2) ⁽²⁾ | | 5 ⁽²⁾ | (1) ⁽³⁾ | 2 |
| Closed | (7) | (6) | | | (13) |
| End of Year | 360 | 177 | 393 | 14 | 944 |

(1) Includes one Abercrombie & Fitch store and one Hollister store temporarily closed due to hurricane damage.

(2) Includes one Abercrombie & Fitch store and one Hollister store reopened after repair from hurricane damage.

(3) Includes one RUEHL store temporarily closed due to fire damage.

Direct-to-Consumer Business.

In 1998, the Company launched a web-based store for the Abercrombie & Fitch brand featuring lifestyle productions, such as *A&F Film*, located at its web site, www.abercrombie.com. The abercrombie brand introduced a lifestyle web-based store, www.abercrombiekids.com in 2000, and the Hollister lifestyle web-based store, www.hollisterco.com, was established in 2003. Products offered at individual stores can be purchased through the web sites. Each of the three web sites reinforces the particular brand's lifestyle and is designed to complement the in-store experience. The Company also distributes a direct mail catalogue for its Abercrombie & Fitch brand. Since the introduction of the web sites, aggregate merchandise net sales through the direct-to-consumer business have grown consistently year-over-year to \$174.1 million (5.2% of net sales) in Fiscal 2006. The Company believes its web sites have broadened its market and brand recognition worldwide.

Table of Contents

Marketing and Advertising.

The Company considers the in-store experience to be its main form of marketing. Additionally, the Company produces a catalogue for Abercrombie & Fitch and advertises on billboards and in select national publications.

Merchandise Suppliers.

During Fiscal 2006, the Company purchased merchandise from approximately 258 factories and suppliers located throughout the world, primarily in Southeast Asia and Central and South America. In Fiscal 2006, the Company did not source more than 5% of its apparel from any single factory or supplier. The Company pursues a global sourcing strategy that includes relationships with vendors in 37 countries and the United States. Any event causing a sudden disruption, either political or financial, in these sourcing operations could have a material adverse effect on the Company's operations. A substantial portion of the Company's foreign purchases of merchandise are negotiated and settled in U.S. dollars.

Distribution and Merchandise Inventory.

A substantial portion of the Company's merchandise and related materials are shipped to the Company's two distribution centers (DC) in New Albany, Ohio where it is received and inspected. Merchandise and related materials are then distributed to the Company's stores primarily using one contract carrier. Any event causing a sudden disruption in carrier operations could have a material adverse effect on the Company's operations.

The Company's policy is to maintain sufficient quantities of inventory on hand in its retail stores and DCs so that it can offer customers a full selection of current merchandise. The Company attempts to balance in-stock levels and inventory turnover and takes markdowns when required to keep merchandise fresh and current with fashion trends.

Information Systems.

The Company's management information systems consist of a full range of retail, financial and merchandising systems. The systems include applications related to point-of-sale, inventory management, supply chain, planning, sourcing, merchandising and financial reporting.

The Company continues to invest in technology to upgrade core systems to make the Company scalable, efficient and more accurate in the production and delivery of merchandise to stores. In addition, the Company invests in best practice technologies that are expected to provide a clear competitive advantage.

Table of Contents

Seasonal Business.

The retail apparel market has two principal selling seasons, first and second fiscal quarters (Spring) and third and fourth fiscal quarters (Fall). As is generally the case in the apparel industry, the Company experiences its greatest sales activity during the Fall season. This seasonal sales pattern, in which approximately 40% of the Company's sales are realized in the Spring season and 60% in the Fall, results in increased inventory during the Back-to-School and Holiday selling periods. During Spring of Fiscal 2006, the highest level of inventory, approximately \$434.3 million at cost, was reached at the end of July 2006 and the lowest level of inventory, approximately \$330.5 million at cost, was reached at the end of May 2006. During Fall of Fiscal 2006, the highest level of inventory, approximately \$445.8 million at cost, was reached at the end of November 2006 and the lowest level of inventory, approximately \$390.7 million at cost, was reached at the end of September 2006.

Trademarks.

The Abercrombie & Fitch®, abercrombie®, Hollister Co.® and Ruehl No. 925® trademarks have been registered with the United States Patent and Trademark Office and the registries of countries where stores are located or may be located in the future. These trademarks are also either registered or have applications pending with the registries of many of the foreign countries in which its manufacturers are located. The Company has also registered or has applied to register certain other trademarks in the United States (U.S.) and around the world. The Company believes that its products are identified by its trademarks and, thus, its trademarks are of significant value. Each registered trademark has a duration of ten to 20 years, depending on the date it was registered and the country in which it is registered, and is subject to an infinite number of renewals for a like period upon continued use and appropriate application. The Company intends to continue the use of each of its trademarks and to renew each of its registered trademarks.

Financial Information about Segments.

In accordance with Statement of Financial Accounting Standards (SFAS) No. 131, *Disclosures about Segments of an Enterprise and Related Information*, the Company determined its operating segments on the same basis that it uses internally to evaluate performance. The operating segments identified by the Company, Abercrombie & Fitch, abercrombie, Hollister and RUEHL, have been aggregated and are reported as one reportable financial segment. The Company aggregates its operating segments because they meet the aggregation criteria set forth in paragraph 17 of SFAS No. 131. The Company believes its operating segments may be aggregated for financial reporting purposes because they are similar in each of the following areas: class of consumer, economic characteristics, nature of products, nature of production processes and distribution methods. Revenues relating to the Company's international sales in Fiscal 2006 were not material and are not reported separately from domestic revenues.

Other Information.

Additional information about the Company's business, including its revenues and profits for the last three fiscal years and gross square footage of stores, is set forth under Management's Discussion and Analysis of Financial Condition and Results of Operations in this Annual Report on Form 10-K.

Table of Contents

Competition.

The sale of apparel and personal care products through retail stores and direct-to-consumer channels is a highly competitive business with numerous participants, including individual and chain fashion specialty stores and department stores. Brand recognition, fashion, price, service, store location, selection and quality are the principal competitive factors in retail store and direct-to-consumer sales.

The competitive challenges facing the Company include anticipating and quickly responding to changing fashion trends and maintaining the aspirational positioning of its brands so that it can sustain its premium pricing position.

Associate Relations.

As of March 23, 2007, the Company employed approximately 86,400 associates, none of whom were party to a collective bargaining agreement. Approximately 77,900 of these associates were part-time employees, including temporary associates hired during peak periods, such as the Back-to-School and Holiday seasons.

On average, the Company employed approximately 22,000 full-time equivalents during Fiscal 2006, which includes approximately 14,000 full-time equivalents comprised of part-time employees. On average, during the non-peak periods the Company employed approximately 20,000 full-time equivalents during Fiscal 2006, which includes approximately 13,000 full-time equivalents comprised of part-time employees.

The Company believes its relationship with its associates is good. However, in the normal course of business, the Company is party to lawsuits involving its former and current associates. (See Item 3. Legal Proceedings.)

Table of Contents

ITEM 1A. RISK FACTORS.

Forward-Looking Statements And Risk Factors.

The Company cautions that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Form 10-K or made by the Company, its management or spokespeople involve risks and uncertainties and are subject to change based on various factors, many of which may be beyond its control. Words such as estimate, project, plan, believe, expect, anticipate, intend, and similar expressions may identify forward-looking statements. Except as may be required by applicable law, the Company assumes no obligation to publicly update or revise its forward-looking statements.

The following factors could affect the Company's financial performance and could cause actual results to differ materially from those expressed or implied in any of the forward-looking statements:

changes in consumer spending patterns and consumer preferences;

the impact of competition and pricing pressures;

disruptive weather conditions affecting consumers' ability to shop;

unseasonal weather conditions affecting consumer preferences;

availability and market prices of key raw materials;

ability of manufacturers to comply with applicable laws, regulations and ethical business practices;

currency and exchange risks and changes in existing or potential duties, tariffs or quotas;

availability of suitable store locations on appropriate terms;

ability to develop innovative, high-quality new merchandise in response to changing fashion trends;

loss of the services of skilled senior executive officers;

ability to hire, train and retain qualified associates; and

the effects of political and economic events and conditions domestically and in foreign jurisdictions in which the Company operates, including, but not limited to, acts of terrorism or war.

The following sets forth a description of certain risk factors that the Company believes may be relevant to an understanding of the Company and its business. These risk factors, in addition to the factors set forth above, could cause actual results to differ materially from those expressed or implied in any of the Company's forward-looking statements.

Table of Contents

The Loss of the Services of Skilled Senior Executive Officers Could Have a Material Adverse Effect on the Company's Business.

The Company's senior executive officers closely supervise all aspects of its business, in particular the design of its merchandise and the operation of its stores. The Company's senior executive officers have substantial experience and expertise in the retail business and have made significant contributions to the growth and success of its brands. If the Company were to lose the benefit of their involvement, in particular the services of any one or more of Michael S. Jeffries, Chairman and Chief Executive Officer, Diane Chang, Executive Vice President – Sourcing, Leslee K. Herro, Executive Vice President – Planning and Allocation and Michael W. Kramer, Executive Vice President and Chief Financial Officer, its business could be adversely affected. Competition for such senior executive officers is intense, and the Company cannot be sure it will be able to attract and retain a sufficient number of qualified senior executive officers in future periods.

Failure To Anticipate, Identify and Respond To Changing Consumer Preferences and Fashion Trends in a Timely Manner Could Cause the Company's Profitability To Decline.

The Company's success largely depends on its ability to anticipate and gauge the fashion preferences of its customers, and provide merchandise that satisfies constantly shifting demands in a timely manner. The merchandise must appeal to each brand's corresponding target market of consumers whose preferences cannot be predicted with certainty and are subject to rapid change. Because the Company enters into agreements for the manufacture and purchase of merchandise well in advance of the applicable selling season, it is vulnerable to changes in consumer preference and demand, pricing shifts and the sub-optimal selection and timing of merchandise purchases. There can be no assurance that the Company will be able to continue to successfully anticipate consumer demands in the future. To the extent that the Company fails to anticipate, identify and respond effectively to changing consumer preferences and fashion trends, its sales will be adversely affected and inventory levels for certain merchandise styles no longer considered to be on trend may increase, leading to higher markdowns to reduce excess inventory or increases in inventory valuation reserves, which could have a material adverse effect on the Company's financial condition or results of operations.

Comparable Store Sales Will Fluctuate on a Regular Basis, Which in Turn May Cause Volatility in the Price of the Company's Common Stock.

The Company's comparable store sales, defined as year-over-year sales for a store that has been open as the same brand at least one year and the square footage of which has not been expanded or reduced by more than 20%, have fluctuated significantly in the past on an annual, quarterly and monthly basis and are expected to continue to fluctuate in the future. During the past three fiscal years, the comparable sales results have fluctuated as follows: (a) from 2% to 26% for the annual results; (b) from (5%) to 30% for the quarterly results; and (c) from (9%) to 38% for the monthly results. The Company believes that a variety of factors affect comparable store sales results including, but not limited to, fashion trends, actions by competitors, economic conditions, weather conditions, opening and/or closing of Company stores near each other, such as the opening of the New York City Flagship store, and calendar shifts of holiday periods. Comparable store sales fluctuations may have in the past been an important factor in the volatility of the price of the Company's common stock, and it is likely that future comparable store sales fluctuations will contribute to future stock volatility.

Table of Contents

The Company's Market Share May Be Adversely Impacted at any Time by a Significant Number of Competitors.

The specialty retail industry is highly competitive. The Company competes primarily on brand differentiation. It competes against a diverse group of retailers, including national and local specialty retail stores, traditional department stores and mail-order retailers. The Company faces a variety of competitive challenges, including:

maintaining favorable brand recognition and effectively marketing its products to consumers in several diverse market segments; and

sourcing merchandise efficiently.

There can be no assurance that the Company will be able to compete successfully in the future.

The Interruption of the Flow of Merchandise from Key International Manufacturers Could Disrupt the Company's Supply Chain.

The Company purchases the majority of its merchandise from outside the United States through arrangements with approximately 258 foreign manufacturers located throughout the world, primarily in Asia and Central and South America. In addition, many of its domestic manufacturers maintain production facilities overseas. Political, social or economic instability in Asia or Central or South America, or in other regions in which the Company's manufacturers are located, could cause disruptions in trade, including exports to the United States. Other events that could also cause disruptions to exports to the United States include:

the imposition of additional trade law provisions or regulations;

the imposition of additional duties, tariffs and other charges on imports and exports;

quotas imposed by bilateral textile agreements;

foreign currency fluctuations;

restrictions on the transfer of funds; and

significant labor disputes, such as dock strikes.

Historically, a substantial portion of the merchandise the Company imports has been subject to quotas restricting the quantity of textile or apparel products that can be imported into the United States annually from a given country, and a significant majority of the Company's purchases of such products was from World Trade Organization (WTO) member countries. The United States has agreed, as of January 1, 2005, to a phase out of import quotas for WTO member countries. As a result, the Company should be able to freely import textile and apparel products from WTO member countries in which its suppliers have their manufacturing facilities. However, the United States and Europe have made agreements with China to place quantitative restrictions on a number of products, including many textiles and apparel products. The outcome of this agreement could have a significant impact on worldwide sourcing patterns in Fiscal 2007 and beyond. The extent of this impact, if any, and the possible effect on the Company's purchasing patterns and costs, cannot be determined at this time.

Table of Contents

In addition, the Company cannot predict whether the countries in which its merchandise is manufactured or may be manufactured in the future will be subject to additional trade restrictions imposed by the United States or other foreign governments, including the likelihood, type or effect of any such restrictions. Trade restrictions, including increased tariffs or quotas, embargoes, safeguards and customs restrictions against apparel items, as well as U.S. or foreign labor strikes, work stoppages or boycotts, could increase the cost or reduce the supply of apparel available to the Company and adversely affect its business, financial condition or results of operations.

The Company's Reliance on Two Distribution Centers Located in the Same Vicinity Makes It Susceptible to Disruptions or Adverse Conditions Affecting Its Distribution Centers.

The Company's two DCs, located in New Albany, Ohio, manage the receipt, storage, sorting, packing and distribution of merchandise to all of its stores and direct-to-consumer customers. As a result, the Company's operations are susceptible to local and regional factors, such as accidents, system failures, economic and weather conditions, natural disasters, and demographic and population changes, as well as other unforeseen events and circumstances. If the Company's DC operations were disrupted, its ability to replace inventory in its stores could be interrupted and sales could be negatively impacted.

The Company's Growth Strategy Relies on the Addition of New Stores and Remodeling of Stores Each Year, Which May Strain the Company's Resources and Adversely Impact the Current Store Base Performance.

The Company's growth strategy largely depends on opening new stores, remodeling existing stores in a timely manner and operating them profitably. For Fiscal 2007, the Company expects to open approximately 110 to 120 new stores and remodel ten to 20 stores. Successful implementation of the Company's growth strategy depends on a number of factors including, but not limited to, obtaining desirable prime store locations, negotiating acceptable leases, completing projects on budget, supplying proper levels of merchandise and the hiring and training of store managers and sales associates. Additionally, the new stores may place increased demands on the Company's operational, managerial and administrative resources, which could cause the Company to operate less effectively. Furthermore, there is a possibility that new stores opened in existing markets may have an adverse effect on previously existing stores in such markets. Failure to properly implement the Company's growth strategy could have a material adverse effect on the Company's financial condition or results of operations.

Table of Contents

The Company's Net Sales and Inventory Levels Fluctuate on a Seasonal Basis, Causing Its Results of Operations to be Particularly Susceptible to Changes in Back-to-School and Holiday Shopping Patterns.

Historically, the Company's operations have been seasonal, with a significant amount of net sales and net income occurring in the fourth fiscal quarter, reflecting increased sales during the Holiday selling season and, to a lesser extent, the third fiscal quarter, reflecting increased sales during the Back-to-School selling season. The Company's net sales and net income during the first and second fiscal quarters typically are lower due, in part, to the traditional retail slowdown immediately following the Holiday season. As a result of this seasonality, net sales and net income during any fiscal quarter cannot be used as an accurate indicator of the Company's annual results. In addition, any factors negatively affecting the Company during the third and fourth fiscal quarters of any year, including adverse weather or unfavorable economic conditions, could have a material adverse effect on its financial condition or results of operations for the entire year. Also, in order to prepare for the Back-to-School and Holiday selling seasons, the Company must order and keep in stock significantly more merchandise than it would carry during other parts of the year. High inventory levels due to unanticipated decreases in demand for the Company's products during peak selling seasons, misidentification of fashion trends or excess inventory purchases could require the Company to sell merchandise at a substantial markdown, which could reduce its net sales and gross margins and negatively impact its profitability.

The Company Does Not Own or Operate any Manufacturing Facilities and Therefore Depends Upon Independent Third Parties for the Manufacture of All Its Merchandise.

The Company does not own or operate any manufacturing facilities. As a result, the continued success of the Company's operations is tied to its timely receipt of quality merchandise from third-party manufacturers. A manufacturer's inability to ship orders in a timely manner or meet the Company's quality standards could cause delays in responding to consumer demands, negatively affect consumer confidence in the quality and value of the Company's brands and negatively impact the Company's competitive position and could have a material adverse effect on the Company's financial condition or results of operations.

The Company's Ability To Attract Customers to Its Stores Depends Heavily on the Success of the Shopping Centers in Which They Are Located.

In order to generate customer traffic, the Company locates many of its stores in prominent locations within successful shopping centers. The Company cannot control the development of new shopping centers, the availability or cost of appropriate locations within existing or new shopping centers, competition with other retailers for prominent locations or the success of individual shopping centers. In addition, factors beyond the Company's control impact shopping center traffic, such as general economic conditions and consumer spending levels. A slowdown in the U.S. economy could negatively affect consumer spending and reduce shopping center traffic. A significant decrease in shopping center traffic could have a material adverse effect on the Company's financial condition or results of operations. Furthermore, in pursuing its growth strategy, the Company will be competing with other retailers for prominent locations within successful shopping centers. If the Company is unable to secure these locations or is unable to renew store leases on acceptable terms as they expire from time-to-time it may not be able to continue to attract the number or quality of customers it normally has attracted or would need to attract to sustain its projected growth. All these factors may also impact the Company's ability to meet its growth targets and could have a material adverse effect on its financial condition or results of operations.

Table of Contents

The Company's Reliance on Third Parties To Deliver Merchandise from Its Distribution Centers to Its Stores Could Result in Disruptions to Its Business.

The efficient operation of the Company's stores depends on the timely receipt of merchandise from the Company's DCs. An independent third party transportation company delivers a substantial portion of the Company's merchandise to its stores. The independent third party employs personnel represented by labor unions. Disruptions in the delivery of merchandise or work stoppages by employees or contractors of this third party could delay the timely receipt of merchandise. There can be no assurance that such stoppages or disruptions will not occur in the future. Any failure by this third party to respond adequately to the Company's distribution needs would disrupt its operations and could have a material adverse effect on its financial condition or results of operations.

The Company's Litigation Exposure Could Exceed Expectations, Having a Material Adverse Effect on Its Financial Condition or Results of Operations.

The Company is involved, from time-to-time, in litigation incidental to its business, such as litigation regarding overtime compensation and other employment related matters. In addition, the Company is involved in several purported class action lawsuits and several shareholder derivative actions, as well as an SEC investigation, all regarding trading in the Company's Class A Common Stock in the summer of Fiscal 2005 (collectively, the Securities Matters) (See Item 3. Legal Proceedings.) Management is unable to assess the potential exposure of the aforesaid matters. The Company's current exposure could change in the event of the discovery of damaging facts with respect to legal matters pending against the Company or determinations by judges, juries or other finders of fact that are not in accord with management's evaluation of the claims. Should management's evaluation prove incorrect, particularly in regard to the class action overtime compensation and other employment related claims and the Securities Matters, the Company's exposure could greatly exceed expectations and have a material adverse effect upon the financial condition, results of operations or statements of cash flows.

The Company's Failure To Adequately Protect Its Trademarks, Abercrombie & Fitch®, abercrombie®, Hollister Co.® and Ruehl No. 925® Could Have a Negative Impact on Its Brand Image and Limit Its Ability To Penetrate New Markets.

The Company believes that its trademarks Abercrombie & Fitch®, abercrombie®, Hollister Co.®, Ruehl No. 925®, the Moose and Seagull logos and trademarks related to its newest concept are an essential element of the Company's strategy. The Company has obtained or applied for federal registration of these trademarks, has pending trademark registration applications for other trademarks in the United States and has applied for or obtained registrations in many foreign countries in which its manufacturers are located. There can be no assurance that the Company will obtain such registrations or that the registrations the Company obtains will prevent the imitation of its products or infringement of its intellectual property rights by others. If any third party copies the Company's products in a manner that projects lesser quality or carries a negative connotation, the Company's brand image could be materially adversely affected.

Table of Contents

Because the Company has not yet registered all of its trademarks in all categories or in all foreign countries in which it now or may in the future source or offer its merchandise, its international expansion and its merchandising of products using these marks could be limited. For example, the Company cannot assure that others will not try to block the manufacture, export or sale of its products as violative of their trademarks or other proprietary rights. The pending applications for international registration of various trademarks could be challenged or rejected in those countries because third parties of which the Company is not currently aware have already registered similar marks in those countries. Accordingly, it may be possible, in those foreign countries where the status of various registration applications are pending or unclear, for a third party owner of the national trademark registration for a similar mark to enjoin the manufacture, sale or exportation of branded goods in or from that country. If the Company is unable to reach a licensing arrangement with these parties, the Company's manufacturers may be unable to manufacture its products, and the Company may be unable to sell in those countries. The Company's inability to register its trademarks or purchase or license the right to use its trademarks or logos in these jurisdictions could limit its ability to obtain supplies from, or manufacture in, less costly markets or penetrate new markets should the Company's business plan include selling its merchandise in those non-U.S. jurisdictions.

In Fiscal 2006, the Company launched a new anti-counterfeiting program, under the auspices of the Abercrombie & Fitch Brand Protection Team, whose goal is to eliminate the supply of illicit Abercrombie & Fitch Co. products. The Brand Protection Team interacts with investigators, customs officials and law enforcement entities throughout the world to combat the illegal use of the Company's trademarks. Although brand security initiatives are being taken, the Company cannot guarantee that its efforts against the counterfeiting of its brands will be successful.

The Company's Long-Term Growth Strategy Depends on the Development of New Brand Concepts.

Historically, the Company has grown by adding new brand concepts every several years and may continue to do so in the future. Each new brand concept requires management's focus and attention as well as significant capital investments. Furthermore, each new brand concept is susceptible to risks that include lack of customer acceptance, competition from existing or new retailers, product differentiation, production and distribution inefficiencies and unanticipated operating issues. Even though the Company's past brand concepts have been successful, there is no assurance that new brand concepts will achieve similar results. Any new brand concept that is not successfully launched could have a material adverse effect on the Company's financial condition or results of operations.

Modifications and/or Upgrades to Information Technology Systems May Disrupt Operations.

The Company regularly evaluates its information technology systems and requirements and is currently implementing modifications and/or upgrades to its information technology systems supporting the business. Modifications will involve replacing legacy systems with successor systems, making changes to legacy systems or acquiring new systems with new functionality. The Company is aware of inherent risks associated with replacing and changing these systems, including accurately capturing data and system disruptions and believes it is taking appropriate action to mitigate the risks through testing, training and staging implementation as well as securing appropriate commercial contracts with third-party vendors supplying such replacement technologies. Information technology system disruptions, if not anticipated and appropriately mitigated, could have a material adverse effect on its financial condition or results of operations. Additionally, there is no assurance that a successfully implemented system will deliver value to the Company.

Table of Contents

The Company's International Expansion Plan Is Dependent on a Number of Factors, Any of Which Could Delay or Prevent the Successful Penetration into New Markets and Strain Its Resources.

As the Company expands internationally, it may incur significant costs related to starting up and maintaining foreign operations. Costs may include, and are not limited to, obtaining prime locations for stores, setting up foreign offices and DCs and hiring experienced management. The Company will be unable to open and operate new stores successfully, and its growth will be limited unless it can:

identify suitable markets and sites for store locations;

negotiate acceptable lease terms;

hire, train and retain competent store personnel;

gain acceptance from its foreign customers;

foster current relationships and develop new relationships with vendors that are capable of supplying a greater volume of merchandise;

manage inventory effectively to meet the needs of new and existing stores on a timely basis;

expand its infrastructure to accommodate growth;

generate sufficient operating cash flows or secure adequate capital on commercially reasonable terms to fund its expansion plan; and

manage its foreign exchange risks effectively.

In addition, the Company's proposed international expansion will place increased demands on its operational, managerial and administrative resources. These increased demands may cause the Company to operate its business less effectively, which in turn could cause deterioration in the performance of its stores. Furthermore, the Company's ability to conduct business in international markets may be affected by legal, regulatory, political and economic risks.

Direct-to-Consumer Sales Include Risks that Could Have a Material Adverse Effect on the Company's Financial Condition or Results from Operations.

The Company's direct-to-consumer operations are subject to numerous risks that could have a material adverse effect on its operational results. Risks include, but are not limited to, the following: (a) diversion of sales from the Company's stores, which may impact comparable store sales figures; (b) difficulty in recreating the in-store experience on a web site; (c) domestic or international resellers purchasing merchandise and re-selling it overseas outside the Company's control; and (d) risks related to the failure of the systems that operate the web sites and their related support systems, including computer viruses, theft of customer information, telecommunication failures and electronic break-ins and similar disruptions.

Table of Contents

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

16

Table of Contents**ITEM 2. PROPERTIES.**

The Company's headquarters and support functions (consisting of home office and distribution and shipping facilities) are centralized in a 467-acre campus-like setting in New Albany, Ohio that is owned by the Company. The Company leases small facilities to house its design and sourcing support centers in the United Kingdom (U.K.), Hong Kong, New York City and Santa Monica, California as well as offices in Switzerland and Italy for its European operations. All of the retail stores operated by the Company, as of March 23, 2007, are located in leased facilities, primarily in shopping centers throughout the United States, Canada and the U.K.. The leases expire at various dates, principally between 2007 and 2022.

The Company's home office, distribution and shipping facilities, design support centers and stores are generally suitable and adequate.

As of March 23, 2007, the Company's 950 stores were located in 49 states, the District of Columbia, Canada and the U.K., as follows:

| | | | | | |
|----------------------|-----|----------------|----|----------------|----|
| Alabama | 15 | Kentucky | 15 | North Dakota | 2 |
| Alaska | 1 | Louisiana | 15 | Ohio | 40 |
| Arizona | 16 | Maine | 3 | Oklahoma | 10 |
| Arkansas | 7 | Maryland | 15 | Oregon | 13 |
| California | 120 | Massachusetts | 25 | Pennsylvania | 43 |
| Colorado | 9 | Michigan | 34 | Rhode Island | 4 |
| Connecticut | 18 | Minnesota | 18 | South Carolina | 13 |
| Delaware | 3 | Mississippi | 5 | South Dakota | 2 |
| District of Columbia | 1 | Missouri | 20 | Tennessee | 21 |
| Florida | 59 | Montana | 2 | Texas | 76 |
| Georgia | 27 | Nebraska | 5 | Utah | 7 |
| Hawaii | 5 | Nevada | 8 | Vermont | 2 |
| Idaho | 3 | New Hampshire | 6 | Virginia | 26 |
| Illinois | 43 | New Jersey | 31 | Washington | 21 |
| Indiana | 25 | New Mexico | 4 | West Virginia | 4 |
| Iowa | 6 | New York | 44 | Wisconsin | 15 |
| Kansas | 7 | North Carolina | 29 | Canada | 6 |
| | | | | U.K. | 1 |

Table of Contents

ITEM 3. LEGAL PROCEEDINGS.

A&F is a defendant in lawsuits arising in the ordinary course of business.

The Company previously reported that it was aware of 20 actions that had been filed against it and certain of its current and former officers and directors on behalf of a purported class of shareholders who purchased A&F's Common Stock between October 8, 1999 and October 13, 1999. These actions originally were filed in the United States District Courts for the Southern District of New York and the Southern District of Ohio, Eastern Division, alleging violations of the federal securities laws and seeking unspecified damages, and were later transferred to the Southern District of New York for consolidated pretrial proceedings under the caption *In re Abercrombie & Fitch Securities Litigation*. The parties have reached a settlement of these matters. According to the terms of the settlement, the Company's insurance company, on behalf of the defendants, has paid \$6.1 million into a settlement fund in full consideration for the settlement and release of all claims that were asserted or could have been asserted in the action by the plaintiffs and the other members of the settlement class. The settlement will not have a material adverse effect on the Company's financial statements. The judge who was presiding over the cases, after notice to the settlement class and a hearing held on January 30, 2007, determined that the proposed settlement was fair, reasonable and adequate and approved the settlement as final and binding.

The Company has been named as a defendant in five class action lawsuits (as described in more detail below) regarding overtime compensation. Four of the cases were previously reported. Of these four, one was dismissed and not appealed, another was dismissed and unsuccessfully appealed, the parties have tentatively agreed to a settlement of a third and a fourth remains pending. In addition, a fifth class action has been filed against the Company involving overtime compensation. In each overtime compensation action, the plaintiffs, on behalf of their respective purported class, seek injunctive relief and unspecified amounts of economic and liquidated damages.

In *Melissa Mitchell, et al. v. Abercrombie & Fitch Co. and Abercrombie & Fitch Stores, Inc.*, which was filed on June 13, 2003 in the United States District Court for the Southern District of Ohio, the plaintiffs allege that assistant managers and store managers were not paid overtime compensation in violation of the Fair Labor Standards Act (FLSA) and Ohio law. On March 31, 2006, the Court issued an order granting defendants' motions for summary judgment on all of the claims of each of the three plaintiffs. All three plaintiffs filed a Notice of Appeal to the Sixth Circuit Court of Appeals on April 28, 2006. The matter was fully briefed on October 26, 2006. Oral arguments before the Sixth Circuit Court of Appeals were held on March 15, 2007, and on March 29, 2007, that court affirmed the summary judgment in favor of the Company.

Table of Contents

In *Eltrich v. Abercrombie & Fitch Stores, Inc.*, which was filed on November 22, 2005 in the Washington Superior Court of King County, the plaintiff alleges that store managers, assistant managers and managers in training were misclassified as exempt from the overtime compensation requirements of the State of Washington, and improperly denied overtime compensation. The complaint seeks relief on a class-wide basis for unpaid overtime compensation, liquidated damages, attorneys' fees and costs and injunctive relief. The defendant filed an answer to the complaint on or about January 27, 2006. The defendant filed a motion for summary judgment as to all of Eltrich's claims on July 5, 2006. The court granted the motion for summary judgment to Eltrich's individual claims on October 6, 2006, dismissing Eltrich's individual claims with prejudice. On October 31, 2006, the court dismissed the claims of putative class members without prejudice. Eltrich did not appeal and, accordingly, this case is terminated.

Lisa Hashimoto, et al. v. Abercrombie & Fitch Co. and Abercrombie & Fitch Stores, Inc., was filed in the Superior Court of the State of California for the County of Los Angeles on June 23, 2006. Three plaintiffs allege, on behalf of a putative class of California store managers employed in Hollister and abercrombie stores, that they were entitled to receive overtime pay as non-exempt employees under California wage and hour laws. The complaint seeks injunctive relief, equitable relief, unpaid overtime compensation, unpaid benefits, penalties, interest and attorneys' fees and costs. The defendants filed an answer to the complaint on August 21, 2006. The parties are engaging in discovery.

Mitchell Green, et al. v. Abercrombie & Fitch Co., Abercrombie & Fitch Stores, Inc. and Abercrombie & Fitch Trading Co., was filed in the United States District Court for the Southern District of New York on November 2, 2006. Five plaintiffs allege, on behalf of a putative class of nation-wide loss prevention agents employed by the Company, that they were entitled to receive overtime pay as non-exempt employees under the FLSA and New York wage and hour laws. The complaint seeks injunctive relief, unpaid overtime compensation, liquidated damages, interest, and attorneys' fees and costs. The parties have tentatively agreed to a settlement which will not have a material effect on the financial statements.

Edrik Diaz v. Abercrombie & Fitch Stores, Inc. was filed in the United States District Court for the Southern District of Florida on February 8, 2007. Diaz alleges, on behalf of a putative class of managers in training and assistant managers, that the Company did not properly pay overtime compensation. The complaint seeks liquidated damages, interest, and attorneys' fees and costs.

On September 2, 2005, a purported class action, styled *Robert Ross v. Abercrombie & Fitch Company, et al.*, was filed against A&F and certain of its officers in the United States District Court for the Southern District of Ohio on behalf of a purported class of all persons who purchased or acquired shares of A&F's Common Stock between June 2, 2005 and August 16, 2005. In September and October of 2005, five other purported class actions were subsequently filed against A&F and other defendants in the same Court. All six securities cases allege claims under the federal securities laws, and seek unspecified monetary damages, as a result of a decline in the price of A&F's Common Stock during the summer of 2005. On November 1, 2005, a motion to consolidate all of these purported class actions into the first-filed case was filed by some of the plaintiffs. A&F joined in that motion. On March 22, 2006, the motions to consolidate were granted, and these actions (together with the federal court derivative cases described in the following paragraph) were consolidated for purposes of motion practice, discovery and pretrial proceedings. A consolidated amended securities class action complaint was filed on August 14, 2006. On October 13, 2006, all defendants moved to dismiss that complaint. The motion has been fully briefed and is pending.

Table of Contents

On September 16, 2005, a derivative action, styled *The Booth Family Trust v. Michael S. Jeffries, et al.*, was filed in the United States District Court for the Southern District of Ohio, naming A&F as a nominal defendant and seeking to assert claims for unspecified damages against nine of A&F's present and former directors, alleging various breaches of the directors' fiduciary duty and seeking equitable and monetary relief. In the following three months (October, November and December of 2005), four similar derivative actions were filed (three in the United States District Court for the Southern District of Ohio and one in the Court of Common Pleas for Franklin County, Ohio) against present and former directors of A&F alleging various breaches of the directors' fiduciary duty and seeking equitable and monetary relief. A&F is also a nominal defendant in each of the four later derivative actions. On November 4, 2005, a motion to consolidate all of the federal court derivative actions with the purported securities law class actions described in the preceding paragraph was filed. On March 22, 2006, the motion to consolidate was granted, and the federal court derivative actions have been consolidated with the aforesaid purported securities law class actions for purposes of motion practice, discovery and pretrial proceedings. A consolidated amended derivative complaint was filed in the federal proceeding on July 10, 2006. A&F has filed a motion to stay the consolidated federal derivative case and that motion has been granted. The state court action has also been stayed. On February 16, 2007, A&F announced its Board of Directors received a report of its Special Litigation Committee established by the Board to investigate and act with respect to claims asserted in certain previously disclosed derivative lawsuits brought against current and former directors and management, including Chairman and Chief Executive Officer Michael S. Jeffries. The Special Litigation Committee has concluded that there is no evidence to support the asserted claims and directed the Company to seek dismissal of the derivative actions. A&F has advised both the federal and state courts in which the derivative actions are pending, that it believes the derivative cases should be stayed until the pending motion to dismiss the related consolidated securities cases has been finally decided, as described in the preceding paragraph. In December 2005, the Company received a formal order of investigation from the SEC concerning trading in shares of A&F's Common Stock. The SEC has requested information from A&F and certain of its current and former officers and directors. The Company and its personnel are cooperating fully with the SEC. Management intends to defend the aforesaid matters vigorously, as appropriate. Management is unable to assess the potential exposure of the aforesaid matters. However, management's assessment of the Company's current exposure could change in the event of the discovery of additional facts with respect to legal matters pending against the Company or determinations by judges, juries or other finders of fact that are not in accord with management's evaluation of the claims.

Table of Contents

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

21

Table of Contents

SUPPLEMENTAL ITEM. EXECUTIVE OFFICERS OF THE REGISTRANT.

Set forth below is certain information regarding the executive officers of A&F as of March 23, 2007.

Michael S. Jeffries, 62, has been Chairman and Chief Executive Officer of A&F since May 1998. Mr. Jeffries has been Chief Executive Officer of the Company since February 1992. From February 1992 to May 1998, Mr. Jeffries held the position of President of A&F. Under the terms of the Amended and Restated Employment Agreement, dated as of January 30, 2003, between the Company and Mr. Jeffries, the Company is obligated to cause Mr. Jeffries to be nominated as a director of A&F during his employment term.

Diane Chang, 51, has been Executive Vice President Sourcing of A&F since May 2004. Prior thereto, Ms. Chang held the position of Senior Vice President Sourcing from February 2000 to May 2004 and the position of Vice President Sourcing of A&F from May 1998 to February 2000.

Leslee K. Herro, 46, has been Executive Vice President Planning and Allocation of A&F since May 2004. Prior thereto, Ms. Herro held the position of Senior Vice President Planning and Allocation from February 2000 to May 2004 and the position of Vice President Planning & Allocation of A&F from February 1994 to February 2000.

Michael W. Kramer, 42, has been Executive Vice President and Chief Financial Officer since November 2006. He joined the Company in August 2005 as Senior Vice President and Chief Financial Officer. Prior to this he served as Chief Financial Officer, Apple Retail for Apple Computer, Inc. since April 2001.

The executive officers serve at the pleasure of the Board of Directors of Abercrombie & Fitch and, in the case of Mr. Jeffries, pursuant to an employment agreement.

Table of Contents

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

A&F's Class A Common Stock (the "Common Stock") is traded on the New York Stock Exchange under the symbol ANF. The table below sets forth the high and low sales prices of A&F's Common Stock on the New York Stock Exchange for Fiscal 2006 and Fiscal 2005:

| | Sales Price | |
|-------------|-------------|---------|
| | High | Low |
| Fiscal 2006 | | |
| 4th Quarter | \$81.70 | \$65.75 |
| 3rd Quarter | \$79.42 | \$51.76 |
| 2nd Quarter | \$65.19 | \$49.98 |
| 1st Quarter | \$70.94 | \$54.50 |
| Fiscal 2005 | | |
| 4th Quarter | \$68.25 | \$50.25 |
| 3rd Quarter | \$72.66 | \$44.17 |
| 2nd Quarter | \$74.10 | \$52.51 |
| 1st Quarter | \$59.98 | \$49.74 |

Beginning in Fiscal 2004, the Board of Directors voted to initiate a cash dividend, at an annual rate of \$0.50 per share. A quarterly dividend, of \$0.125 per share, was paid in March and June 2005. In August 2005, the Board of Directors increased the quarterly dividend to \$0.175 per share, which was paid in September and December of Fiscal 2005. A quarterly dividend, of \$0.175 per share, was paid in March, June, September and December of Fiscal 2006. The Company expects to continue to pay a dividend, subject to the Board of Directors' review of the Company's cash position and results of operations.

As of March 23, 2007, there were approximately 5,140 shareholders of record. However, when including investors holding shares in broker accounts under street name, active associates who participate in A&F's stock purchase plan and associates who own shares through A&F-sponsored retirement plans, A&F estimates that there are approximately 65,000 shareholders.

During Fiscal 2006 the Company did not repurchase shares of A&F's Common Stock. During Fiscal 2005 and Fiscal 2004, the Company repurchased shares of its outstanding Common Stock having a value of approximately \$103.3 million and \$434.7 million, respectively, pursuant to the Board of Directors authorizations. The majority of the Fiscal 2005 repurchases were completed under previous Board of Directors authorizations. In August 2005, the Board of Directors authorized the Company to purchase an additional 6.0 million shares. As of February 3, 2007, the remaining aggregate number of shares of Common Stock authorized for repurchase was approximately 5.7 million shares.

As of March 29, 2007, the Company repurchased approximately 1.0 million shares of its outstanding Common Stock having a value of approximately \$79.0 million pursuant to the Board of Directors authorization.

Table of Contents

PERFORMANCE GRAPH ⁽¹⁾

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among Abercrombie & Fitch Co., The S & P Midcap 400 Index

The S & P 500 Index And The S & P Apparel Retail Index

* \$100 invested on 2/2/02 in stock or on 1/31/02 in index-including reinvestment of dividends. Index calculated on month-end basis.

(1) This graph is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), or otherwise subject to the liability of that section. This graph shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, except as otherwise noted in such filing.

Table of Contents

The number of securities to be issued and remaining available under equity compensation plans as of February 3, 2007 are set forth in the table below:

Equity Compensation Plans Information

| Plan category | Number of shares to be issued upon exercise of outstanding stock options and restricted stock units (a) | Weighted-average exercise price of outstanding stock options and restricted stock units (b) | Number of shares remaining available |
|--|--|--|---|
| | | | for future issuance under equity compensation plans (excluding shares reflected in column (a)) (c) |
| Equity compensation plans approved by shareholders | 6,932,058 | \$ 33.72 | 2,007,623 |
| Equity compensation plans not approved by shareholders | 3,916,122 | \$ 25.90 | 1,957,813 |
| Total | 10,848,180 | \$ 30.90 | 3,965,436 |

The number and average price of shares purchased in each fiscal month of the fourth quarter of Fiscal 2006 are set forth in the table below:

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased under the Plans or Programs ⁽¹⁾ |
|---------------------------------------|----------------------------------|------------------------------|--|---|
| October 29, 2006 - November 25, 2006 | | | | 5,683,500 |
| November 26, 2006 - December 30, 2006 | | | | 5,683,500 |
| December 31, 2006 - February 3, 2007 | | | | 5,683,500 |
| Totals | | | | 5,683,500 |

(1) The number shown represents, as of the end of each period, the

maximum
number of
shares of
Common Stock
that may yet be
purchased under
A&F's publicly
announced stock
purchase
authorizations.
The shares may
be purchased,
from
time-to-time,
depending on
market
conditions.

Table of Contents

ITEM 6. SELECTED FINANCIAL DATA.

ABERCROMBIE & FITCH
FINANCIAL SUMMARY

(Thousands, except per share, per square foot amounts, ratios and store and associate data)

| Fiscal Year | 2006* | 2005 | 2004 | 2003 | 2002 |
|--|-------------|-------------|-------------|-------------|-------------|
| Summary of Operations | | | | | |
| Net Sales | \$3,318,158 | \$2,784,711 | \$2,021,253 | \$1,707,810 | \$1,595,757 |
| Gross Profit | \$2,209,006 | \$1,851,416 | \$1,341,224 | \$1,083,170 | \$ 980,555 |
| Operating Income | \$ 658,090 | \$ 542,738 | \$ 347,635 | \$ 331,180 | \$ 312,315 |
| Operating Income as a Percentage of Net Sales | 19.8% | 19.5% | 17.2% | 19.4% | 19.6% |
| Net Income | \$ 422,186 | \$ 333,986 | \$ 216,376 | \$ 204,830 | \$ 194,754 |
| Net Income as a Percentage of Net Sales | 12.7% | 12.0% | 10.7% | 12.0% | 12.2% |
| Dividends Declared Per Share | \$ 0.70 | \$ 0.60 | \$ 0.50 | | |
| Net Income Per Weighted-Average Share Results | | | | | |
| Basic | \$ 4.79 | \$ 3.83 | \$ 2.33 | \$ 2.12 | \$ 1.98 |
| Diluted | \$ 4.59 | \$ 3.66 | \$ 2.28 | \$ 2.06 | \$ 1.94 |
| Diluted Weighted-Average Shares Outstanding | 92,010 | 91,221 | 95,110 | 99,580 | 100,631 |
| Other Financial Information | | | | | |
| Total Assets | \$2,248,067 | \$1,789,718 | \$1,386,791 | \$1,401,369 | \$1,190,615 |
| Return on Average Assets | 21% | 21% | 16% | 16% | 18% |
| Capital Expenditures | \$ 403,476 | \$ 256,422 | \$ 185,065 | \$ 159,777 | \$ 145,662 |
| Long-Term Debt | | | | | |
| Shareholders Equity | \$1,405,297 | \$ 995,117 | \$ 669,326 | \$ 857,764 | \$ 736,307 |
| Return on Average Shareholders Equity | 35% | 40% | 28% | 26% | 30% |

| | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| Comparable Store Sales** | 2% | 26% | 2% | (9%) | (5%) |
| Net Retail Sales Per Average Gross Square Foot | \$ 500 | \$ 464 | \$ 360 | \$ 345 | \$ 379 |
| Stores at End of Year and Average Associates | | | | | |
| Total Number of Stores Open | 944 | 851 | 788 | 700 | 597 |
| Gross Square Feet | 6,693,000 | 6,025,000 | 5,590,000 | 5,016,000 | 4,358,000 |
| Average Number of Associates | 80,100 | 69,100 | 48,500 | 30,200 | 22,000 |

* Fiscal 2006 is a fifty-three week year.

** A store is included in comparable store sales when it has been open as the same brand at least one year and its square footage has not been expanded or reduced by more than 20% within the past year. Note Fiscal 2006 comparable store sales are compared to the comparable store sales for the fifty-three weeks ended February 4, 2006.

Table of Contents

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

OVERVIEW

The Company's fiscal year ends on the Saturday closest to January 31, typically resulting in a fifty-two week year, but occasionally giving rise to an additional week, resulting in a fifty-three week year.

Fiscal 2006 includes fifty-three weeks and Fiscal 2005 includes fifty-two weeks. For purposes of Item 7.

Management's Discussion and Analysis of Financial Condition and Results of Operations, the fourteen and fifty-three week periods ended February 3, 2007 are compared to the thirteen and fifty-two week periods ended January 28, 2006. Comparable store sales however, compare the fourteen and fifty-three week periods ended February 3, 2007 to the fourteen and fifty-three week periods ended February 4, 2006.

The Company had net sales of \$3.318 billion for the fifty-three weeks ended February 3, 2007, up 19.1% from \$2.785 billion for the fifty-two weeks ended January 28, 2006. Operating income for Fiscal 2006 increased 21.3% to \$658.1 million from \$542.7 million for Fiscal 2005. Operating income results for Fiscal 2006 included \$14.1 million of expense related to SFAS No. 123 (Revised 2004), *Share-Based Payment* (SFAS No. 123(R)). Operating income results for Fiscal 2005 included a non-recurring charge of \$13.5 million related to a severance agreement of an executive officer. Net income was \$422.2 million in Fiscal 2006, up 26.4% from \$334.0 million in Fiscal 2005. Net income per diluted weighted-average share was \$4.59 for Fiscal 2006 compared to \$3.66 in Fiscal 2005, an increase of 25.4%.

The Company generated cash from operations of \$582.2 million in Fiscal 2006 versus \$453.6 million in Fiscal 2005, resulting primarily from strong sales and income growth. During Fiscal 2006, the Company used cash from operations to finance its growth strategy, opening 70 new Hollister stores, 19 new abercrombie stores, eight new Abercrombie & Fitch stores and seven new RUEHL stores, remodeling 13 Abercrombie & Fitch stores, as well as refreshing existing Abercrombie & Fitch, abercrombie and Hollister stores.

The Company also used excess cash in Fiscal 2006 to pay dividends of \$0.70 per share, a 16.7% increase over \$0.60 per share in Fiscal 2005, for a total of \$61.6 million. The Company believes that share repurchases and dividends are an important way for the Company to deliver shareholder value, but the Company's priority will be to invest in the business to support its domestic and international growth plans. The Company continues to be committed to maintaining sufficient cash on the balance sheet to support the needs of the business and withstand unanticipated business volatility.

Table of Contents

The following data represents the Company's consolidated statements of net income for the last three fiscal years, expressed as a percentage of net sales:

| | 2006* | 2005 | 2004 |
|---|--------|--------|--------|
| NET SALES | 100.0% | 100.0% | 100.0% |
| Cost of Goods Sold | 33.4 | 33.5 | 33.6 |
| | | | |
| GROSS PROFIT | 66.6 | 66.5 | 66.4 |
| Stores and Distribution Expense | 35.8 | 35.9 | 36.5 |
| | | | |
| Marketing, General and Administrative Expense | 11.3 | 11.3 | 12.9 |
| Other Operating Income, Net | (0.3) | (0.2) | (0.2) |
| | | | |
| OPERATING INCOME | 19.8 | 19.5 | 17.2 |
| Interest Income, Net | (0.4) | (0.2) | (0.3) |
| | | | |
| INCOME BEFORE INCOME TAXES | 20.3 | 19.7 | 17.5 |
| Provision for Income Taxes | 7.5 | 7.7 | 6.8 |
| | | | |
| NET INCOME | 12.7% | 12.0% | 10.7% |

* Fiscal 2006 is a fifty-three week year.

Table of Contents**FINANCIAL SUMMARY**

The following summarized financial and operational data compares Fiscal 2006 to Fiscal 2005 and Fiscal 2005 to Fiscal 2004:

| | 2006 * | 2005 | 2004 | Change | |
|--|--------------------|--------------------|--------------------|-------------|------------|
| | | | | 2006-2005 | 2005-2004 |
| Net sales by brand (thousands) | \$3,318,158 | \$2,784,711 | \$2,021,253 | 19% | 38% |
| Abercrombie & Fitch | \$1,515,123 | \$1,424,013 | \$1,210,222 | 6% | 18% |
| abercrombie | \$ 405,820 | \$ 344,938 | \$ 227,204 | 18% | 52% |
| Hollister | \$1,363,233 | \$ 999,212 | \$ 579,687 | 36% | 72% |
| RUEHL** | \$ 33,982 | \$ 16,548 | \$ 4,140 | 105% | nm |
| Increase (decrease) in comparable store sales*** | 2% | 26% | 2% | | |
| Abercrombie & Fitch | (4)% | 18% | (1)% | | |
| abercrombie | 10% | 54% | 1% | | |
| Hollister | 5% | 29% | 13% | | |
| RUEHL** | 14% | n/a | n/a | | |
| Net retail sales increase attributable to new and remodeled stores, web sites and catalogue | 17% | 12% | 16% | | |
| Net retail sales per average store (thousands) | \$ 3,533 | \$ 3,284 | \$ 2,569 | 8% | 28% |
| Abercrombie & Fitch | \$ 3,945 | \$ 3,784 | \$ 3,103 | 4% | 22% |
| abercrombie | \$ 2,251 | \$ 1,957 | \$ 1,241 | 15% | 58% |
| Hollister | \$ 3,732 | \$ 3,442 | \$ 2,740 | 8% | 26% |
| RUEHL** | \$ 3,248 | \$ 2,903 | \$ 1,255 | 12% | nm |
| Net retail sales per average gross square foot | \$ 500 | \$ 464 | \$ 360 | 8% | 29% |
| Abercrombie & Fitch | \$ 450 | \$ 432 | \$ 352 | 4% | 23% |
| abercrombie | \$ 513 | \$ 446 | \$ 282 | 15% | 58% |
| Hollister | \$ 568 | \$ 528 | \$ 423 | 8% | 25% |
| RUEHL** | \$ 363 | \$ 315 | \$ 136 | 15% | nm |
| Transactions per average retail store | 55,142 | 50,863 | 43,260 | 8% | 18% |
| Abercrombie & Fitch | 51,704 | 49,685 | 45,941 | 4% | 8% |
| abercrombie | 34,786 | 30,356 | 21,740 | 15% | 40% |
| Hollister | 68,740 | 64,913 | 56,687 | 6% | 15% |
| RUEHL** | 38,554 | 26,215 | 12,913 | 47% | nm |
| Average retail transaction value | \$ 64.07 | \$ 64.56 | \$ 59.38 | (1)% | 9% |
| Abercrombie & Fitch | \$ 76.30 | \$ 76.16 | \$ 67.54 | nm | 13% |
| abercrombie | \$ 64.72 | \$ 64.47 | \$ 57.10 | nm | 13% |

Edgar Filing: ABERCROMBIE & FITCH CO /DE/ - Form 10-K

| | | | | | |
|-----------|----------|-----------|----------|-------|-----|
| Hollister | \$ 54.30 | \$ 53.03 | \$ 48.33 | 2% | 10% |
| RUEHL** | \$ 84.24 | \$ 110.74 | \$ 97.16 | (24)% | 14% |

Average units per retail transaction

| | | | | | |
|---------------------|-------------|-------------|-------------|-----------|-----------|
| | 2.35 | 2.25 | 2.26 | 4% | nm |
| Abercrombie & Fitch | 2.26 | 2.18 | 2.22 | 4% | (2)% |
| abercrombie | 2.78 | 2.66 | 2.68 | 5% | (1)% |
| Hollister | 2.32 | 2.21 | 2.18 | 5% | 1% |
| RUEHL** | 2.57 | 2.28 | 2.17 | 13% | 5% |

Average unit retail sold

| | | | | | |
|---------------------|-----------------|-----------------|-----------------|-------------|-----------|
| | \$ 27.26 | \$ 28.69 | \$ 26.27 | (5)% | 9% |
| Abercrombie & Fitch | \$ 33.76 | \$ 34.94 | \$ 30.42 | (3)% | 15% |
| abercrombie | \$ 23.28 | \$ 24.24 | \$ 21.31 | (4)% | 14% |
| Hollister | \$ 23.41 | \$ 24.00 | \$ 22.17 | (2)% | 8% |
| RUEHL** | \$ 32.78 | \$ 48.57 | \$ 44.77 | (33)% | 8% |

* Fiscal 2006 is a fifty-three week year.

** Net sales for RUEHL during Fiscal 2006, Fiscal 2005 and Fiscal 2004, and the related statistics, reflect the activity of 14 stores open in Fiscal 2006, eight stores open in Fiscal 2005, and four stores open in Fiscal 2004. As a result, year-to-year comparisons may not be meaningful.

*** A store is included in comparable store sales when it has been open as the same brand at least one year and its square footage has not been

expanded or
reduced by
more than 20%
within the past
year. Note
Fiscal 2006
comparable
store sales are
compared to the
comparable
store sales for
the fifty-three
weeks ended
February 4,
2006.

Table of Contents

CURRENT TRENDS AND OUTLOOK

In Fiscal 2006, the Company continued to grow the business. Despite performance that was very challenging to build on in Fiscal 2005, the Company achieved a 2% increase in comparable store sales and a 19.1% increase in net sales in Fiscal 2006. The increase in net sales was driven by a combination of new store growth, an increase in the direct-to-consumer business, increases in transactions per store and a fifty-three week year in Fiscal 2006 versus a fifty-two week year in Fiscal 2005. Overall, the Company was able to make significant investments in future growth while improving operating income, as a percentage of sales, to 19.8%. These investments are summarized below. The first major area of investment was strengthening the iconic nature of the Company's brands. During Fiscal 2006, the Company eliminated distinct seasonal sales events to ensure that full price merchandise was available at stores during the transition from one season to the next. In addition, the Company refreshed select Abercrombie & Fitch stores with the objective of replicating certain aspects of the Fifth Avenue Flagship store experience. Finally, the Company increased salary levels in several store manager categories in an effort to continue attracting and retaining strong management teams.

The second major area of investment was international growth. During Fiscal 2006 the Company expanded its Canadian operations from two stores to six. The Canadian stores generated approximately three times the sales per square foot of an average U.S. store. As a result of the success of the Canadian stores, the Company is exploring the opportunity of expanding the abercrombie brand into Canada in Fiscal 2007. During Fiscal 2006 the Company also invested its resources and focus on building and staffing its U.K. London flagship Abercrombie & Fitch store. The store opened on March 22, 2007 and the initial results exceeded the Company's expectations.

The third major area of investment was infrastructure to support the future growth of the Company. In Fiscal 2006, the Company opened its second DC which increased the Company's capacity to support stores by approximately 800 stores. In addition, the Company continued to invest in staffing on both the creative and administrative sides of the business in order to offset the effect of underinvestment in prior years. For Fiscal 2007, the Company does not anticipate additions to headcount at the same rate as in Fiscal 2006. The Company also opened an on-campus merchandise research and development center known as the Innovation Design Center (IDC). The IDC produces graphic and wash samples for quick approval, and the final designs are packaged for vendor production. The IDC enables the Company to reduce the time to market for the latest fashion trends, saving time and expense while limiting the competition's ability to copy its designs.

The fourth major area of investment was information technology. The Company invested in the upgrade of core systems to help run allocation, planning, sourcing and merchandising. The system upgrades are expected to make the Company more scalable, efficient and accurate in the production and delivery of merchandise to stores. The Company also continues to invest in best practice technologies that are expected to provide a clear competitive advantage.

Table of Contents

The Company views the Hollister brand as having a growing iconic status and as a significant growth vehicle in the future. Hollister's success in Canada and the growth in international web sales have resulted in the Company investigating the acceleration of its international store rollout. Abercrombie & Fitch is a maturing brand with an opportunity for future growth dependent on prime locations for its stores along with brand expansion outside of the United States. The Company is pursuing real estate in both Tokyo and key European markets for the next phase of international expansion for Abercrombie & Fitch and Hollister stores. abercrombie is viewed as having growth opportunities within the United States, and the Company expects to grow the brand to about 250 locations, as well as possible expansion into Canada. RUEHL performed well in Fiscal 2006 with strong trends in many areas. Transactions per store increased and the brand achieved a 14% increase in comparable store sales, which the Company believes indicates RUEHL is building a strong customer base. The Company is targeting RUEHL Initial Markup (IMU) parity with the other brands as well as profitability by the end of Fiscal 2007. Additionally, the Company plans to introduce its next concept with the opening of approximately three stores in January 2008 and approximately four additional stores by March 2008.

For Fiscal 2007, the Company will be faced with the challenge of improving on Fiscal 2006's performance. From a gross margin standpoint, while the Company has been able to improve its IMU in the past, the Company does not anticipate IMU improvements in its forecasts. The Company expects to leverage marketing, general and administrative expense in Fiscal 2007. However, with additional expenses such as store minimum wage increases, store manager payroll increases, new concept pre-opening costs and incremental costs of operating the second DC, the Company does not anticipate leveraging stores and distribution expense on a flat to slightly positive comparable store sales increase in Fiscal 2007.

The Company ended the fourth quarter of Fiscal 2006 with inventories, at cost, up 6% per gross square foot versus the fourth quarter of Fiscal 2005. The Company believes it will end the first quarter of Fiscal 2007 with inventory flat to slightly positive on a per gross square foot, at cost, when compared to the first quarter of Fiscal 2006.

During Fiscal 2007, the Company anticipates capital expenditures between \$395 million and \$405 million.

Approximately \$220 million of this amount is allocated to new store construction and full store remodels.

Approximately \$60 million is expected to be allocated to refresh existing stores. The store refresh will include new floors, sound systems and fixture replacements at Abercrombie & Fitch and abercrombie stores. In addition, the store refresh will include the addition of video walls at existing Hollister stores and fixtures to stores throughout the Hollister chain. The Company is planning approximately \$85 million in capital expenditures at the home office related to new office buildings, information technology investment and new direct-to-consumer distribution and logistics systems. In March 2007, the Company decided to allocate approximately \$35 million for the purchase of an airplane. With planned expansion in Europe and Asia over the next several years, the Company concluded that acquiring a plane is more beneficial than continuing multiple fractional share ownership programs in meeting the business travel needs of its Chief Executive Officer and senior management team.

Table of Contents

The following measurements are among the key business indicators reviewed by various members of management to gauge the Company's results:

Comparable store sales by brand, by product and by store, defined as year-over-year sales for a store that has been open as the same brand at least one year and its square footage has not been expanded or reduced by more than 20% within the past year;

IMU;

Selling margin, defined as sales price less original cost, by brand and by product category;

Store metrics such as sales per gross square foot, average unit retail, average transaction values, store contribution (defined as store sales less direct costs of running the store), and average units per transaction;

Markdown rate;

Gross profit rate;

Operating income;

Net income;

Inventory per gross square foot; and

Cash flow and liquidity determined by the Company's current ratio and cash provided by operations.

While not all of these metrics are disclosed publicly by the Company, due to the proprietary nature of the information, the Company publicly discloses and discusses several of these metrics as part of its financial summary and in several sections of this Management's Discussion and Analysis.

FISCAL 2006 COMPARED TO FISCAL 2005

FOURTH QUARTER RESULTS

Net Sales

Net sales for the fourth quarter of Fiscal 2006 were \$1.139 billion, up 18.5% versus last year's fourth quarter net sales of \$961.4 million. The net sales increase was primarily attributed to the net addition of 93 stores, including the full quarter impact of the Abercrombie & Fitch Fifth Avenue Flagship store and six stores in Canada; a 58% increase in direct-to-consumer business (including shipping and handling revenue); and a fourteen week quarter in Fiscal 2006 versus a thirteen week quarter in Fiscal 2005, partially offset by a 3% decrease in comparable store sales.

Table of Contents

Comparable store sales by brand for the fourth quarter of Fiscal 2006 versus the same quarter in Fiscal 2005 were as follows: Abercrombie & Fitch decreased 6% with women's comparable store sales decreasing by a high single-digit and mens decreasing by a mid single-digit; abercrombie increased 2% with boys achieving a mid single-digit increase and girls flat; Hollister was flat with bettys flat and dudes posting a decrease in the low single-digits; and RUEHL increased 6% with womens realizing a mid single-digit increase and mens posting a low single-digit increase. On a regional basis, comparable store sales for the Company ranged from decreases in the high single-digits to increases in the low single-digits. Stores located in the New York and Mid-Atlantic regions had the strongest comparable store sales performance and stores located in the West region had the weakest comparable store sales performance on a consolidated basis.

From a merchandise classification standpoint across all brands, stronger performing masculine categories included fleece, knit tops and underwear, while jeans, pants and sweaters posted negative comparable store sales. In the feminine businesses, across all brands, stronger performing categories included knit tops, fleece and shorts, while jeans, skirts and pants posted negative comparable store sales.

Direct-to-consumer merchandise net sales, which are sold through the Company's web sites and catalogue, in the fourth quarter of Fiscal 2006 were \$74.8 million, an increase of 57.5% versus last year's fourth quarter net sales of \$47.5 million. Shipping and handling revenue for the corresponding periods was \$9.8 million in Fiscal 2006 and \$6.2 million in Fiscal 2005. The direct-to-consumer business, including shipping and handling revenue, accounted for 7.4% of net sales in the fourth quarter of Fiscal 2006 compared to 5.6% in the fourth quarter of Fiscal 2005.

Gross Profit

Gross profit during the fourth quarter of Fiscal 2006 was \$755.6 million compared to \$639.4 million in Fiscal 2005. The gross profit rate (gross profit divided by net sales) for the fourth quarter of Fiscal 2006 was 66.4%, down 10 basis points from last year's fourth quarter rate of 66.5%. The decrease in gross profit rate largely resulted from higher shrink and a slightly higher markdown rate compared to the fourth quarter of Fiscal 2005. Abercrombie & Fitch, abercrombie and Hollister all operated at similar IMU levels. The Company is targeting RUEHL IMU parity with the other brands by the end of Fiscal 2007.

Stores and Distribution Expense

Stores and distribution expense for the fourth quarter of Fiscal 2006 was \$349.8 million compared to \$293.5 million for the comparable period in Fiscal 2005. The stores and distribution expense rate (stores and distribution expense divided by net sales) for the fourth quarter of Fiscal 2006 was 30.7% up 20 basis points from 30.5% in the fourth quarter of Fiscal 2005. The increase in rate is primarily related to additional DC expenses associated with the second DC, which became fully operational in the fourth quarter, and direct-to-consumer expenses, which increased due to higher internet sales as a percentage of total sales. These increases were partially offset by decreased store expenses as a percentage of sales. Selling payroll, driven by management salary increases, state minimum wage increases and additional floor coverage to address shrink concerns increased as a percentage of sales. However, the increase in selling payroll was more than offset by leveraging other store related controllable expenses.

Table of Contents

The DC productivity level, measured in units processed per labor hour (UPH), was 9% higher in the fourth quarter of Fiscal 2006 versus the fourth quarter of Fiscal 2005. The UPH rate increase was due to the second DC becoming fully operational during the fourth quarter. The Company expects the UPH level to increase during Fiscal 2007.

Marketing, General and Administrative Expense

Marketing, general and administrative expense during the fourth quarter of Fiscal 2006 was \$101.6 million compared to \$80.8 million during the same period in Fiscal 2005. For the fourth quarter of Fiscal 2006, the marketing, general and administrative expense rate (marketing, general and administrative expense divided by net sales) was 8.9% compared to 8.4% in the fourth quarter of Fiscal 2005. The increase in the marketing, general and administrative expense rate was due to higher home office payroll and consulting expenses.

Other Operating Income, Net

Fourth quarter net other operating income for Fiscal 2006 was \$4.6 million compared to \$2.3 million for the fourth quarter of Fiscal 2005. Other operating income primarily related to the gift cards for which the Company has determined the likelihood of redemption to be remote.

Operating Income

Operating income during the fourth quarter of Fiscal 2006 increased to \$308.8 million from \$267.5 million in Fiscal 2005, an increase of 15.4%. The operating income rate (operating income divided by net sales) for the fourth quarter of Fiscal 2006 was 27.1% compared to 27.8% for the fourth quarter of Fiscal 2005.

Interest Income, Net and Income Taxes

Fourth quarter net interest income was \$4.7 million in Fiscal 2006 compared to \$2.4 million during the comparable period in Fiscal 2005. The increase in net interest income was due to higher interest rates and higher available investment balances during the fourth quarter of Fiscal 2006 when compared to the fourth quarter of Fiscal 2005. The effective tax rate for the fourth quarter of Fiscal 2006 was 36.8% as compared to 39.0% for the Fiscal 2005 comparable period. The decrease in the effective tax rate was primarily related to favorable settlements of tax audits during the fourth quarter and the change in estimates of potential outcomes of certain state tax matters.

Net Income and Net Income per Share

Net income for the fourth quarter of Fiscal 2006 was \$198.2 million versus \$164.6 million for the fourth quarter of Fiscal 2005, an increase of 20.4%. Net income per diluted weighted-average share outstanding for the fourth quarter of Fiscal 2006 was \$2.14, including \$0.01 related to SFAS 123(R), versus \$1.80 for the same period last year, an increase of 18.9%.

Table of Contents

FISCAL 2006 RESULTS

Net Sales

Net sales for Fiscal 2006 were \$3.318 billion, an increase of 19.1% versus Fiscal 2005 net sales of \$2.785 billion. The net sales increase was attributed to the combination of the net addition of 93 stores, including the full year impact of the Abercrombie & Fitch Fifth Avenue Flagship store and six stores in Canada; a 2% comparable store sales increase; a 42% increase in direct-to-consumer business (including shipping and handling revenue); and a fifty-three week year in Fiscal 2006 versus a fifty-two week year in Fiscal 2005.

For Fiscal 2006, comparable store sales by brand were as follows: Abercrombie & Fitch decreased 4%; abercrombie increased 10%; Hollister increased 5%; and RUEHL increased 14%. In addition, the women's, girls' and bettys' businesses continued to be more significant than the men's, boys and dudes. During Fiscal 2006, women, girls and bettys represented over 60% of the net sales for each of their corresponding brands. Comparable store sales by brand for the year for women's, girls and bettys were as follows: RUEHL women increased by the high fifties; Hollister bettys posted a mid-twenties increase; abercrombie girls had a mid-teens increase; and Abercrombie & Fitch women had a low single-digit increase.

Direct-to-consumer merchandise net sales in Fiscal 2006 were \$174.1 million, an increase of 42.1% versus last year's net sales of \$122.5 million for the comparable period. Shipping and handling revenue was \$24.9 million in Fiscal 2006 and \$17.6 million in Fiscal 2005. The direct-to-consumer business, including shipping and handling revenue, accounted for 6.0% of net sales in Fiscal 2006 compared to 5.0% of net sales in Fiscal 2005.

Gross Profit

For Fiscal 2006, gross profit increased to \$2.209 billion from \$1.851 billion in Fiscal 2005. The gross profit rate for Fiscal 2006 was 66.6% versus 66.5% the previous year, an increase of 10 basis points.

Stores and Distribution Expense

Stores and distribution expense for Fiscal 2006 was \$1.187 billion compared to \$1.001 billion for Fiscal 2005. For Fiscal 2006, the stores and distribution expense rate was 35.8% compared to 35.9% in the previous year. The decrease in the rate primarily resulted from the Company's ability to leverage store-related costs on a 2% increase in comparable store sales.

The DC's UPH rate for the year was flat in Fiscal 2006 versus Fiscal 2005. During Fiscal 2006, while the second DC was being built, the overall DC's UPH was impacted by the Company's first DC reaching near capacity, a result of the Company's focus on strategically flowing inventory to stores throughout the year. The Company expects the UPH level to increase during Fiscal 2007.

Marketing, General and Administrative Expense

Marketing, general and administrative expense during Fiscal 2006 was \$373.8 million compared to \$313.5 million in Fiscal 2005. For the current year, the marketing, general and administrative expense rate was 11.3%, flat compared to Fiscal 2005. Fiscal 2006 included a charge of \$13.6 million related to the adoption of SFAS 123(R). Fiscal 2005 included a non-recurring charge of \$13.5 million related to a severance agreement of an executive officer.

Table of Contents

Other Operating Income, Net

Other operating income for Fiscal 2006 was \$10.0 million compared to \$5.5 million for Fiscal 2005. The increase was related to gift cards for which the Company has determined the likelihood of redemption to be remote and insurance reimbursements received during the first and second quarters for Fiscal 2006 related to stores damaged by fire and Hurricane Katrina, respectively.

Operating Income

Fiscal 2006 operating income was \$658.1 million compared to \$542.7 million for Fiscal 2005, an increase of 21.3%. The operating income rate for Fiscal 2006 was 19.8% versus 19.5% in the previous year.

Interest Income, Net and Income Taxes

Net interest income for Fiscal 2006 was \$13.9 million compared to \$6.7 million for Fiscal 2005. The increase in net interest income was due to higher interest rates and higher available investment balances during Fiscal 2006 compared to Fiscal 2005.

The effective tax rate for Fiscal 2006 was 37.2% compared to 39.2% for Fiscal 2005. The decrease in the effective tax rate related primarily to favorable settlements of tax audits, favorable changes in estimates of potential outcomes of certain state tax matters and an increase in tax exempt income during Fiscal 2006. Fiscal 2005 tax expense reflected a charge related to the Company's change in estimate of the potential outcome of certain state tax matters. The Company estimates that the annual effective tax rate for Fiscal 2007 will be approximately 39%.

Net Income and Net Income per Share

Net income for Fiscal 2006 was \$422.2 million versus \$334.0 million in Fiscal 2005, an increase of 26.4%. Net income included after-tax charges of \$9.9 million in Fiscal 2006 related to the adoption of SFAS 123(R) and non-recurring charges of \$8.2 million in Fiscal 2005 related to a severance agreement of an executive officer. Net income per diluted weighted-average share was \$4.59 in Fiscal 2006 versus \$3.66 in Fiscal 2005, an increase of 25.4%.

FISCAL 2005 COMPARED TO FISCAL 2004

FOURTH QUARTER RESULTS

Net Sales

Net sales for the fourth quarter of Fiscal 2005 were \$961.4 million, up 39.9% versus net sales of \$687.3 million in the fourth quarter of Fiscal 2004. The net sales increase was primarily attributable to a comparable store sales increase of 28% for the quarter, the net addition of 63 stores during Fiscal 2005, and an increase in direct-to-consumer business net sales (including shipping and handling revenue) of \$8.1 million versus the comparable period in the fourth quarter of Fiscal 2004.

Table of Contents

By merchandise brand, comparable store sales for the quarter were as follows: Abercrombie & Fitch increased 18% with women's comparable store sales increasing by a low-twenties percentage and men's increasing by a mid-teen percentage; abercrombie achieved a 59% increase in comparable store sales with girls achieving a high-sixties increase and boys posting a high-thirties increase; and Hollister increased by 34% for the fourth quarter with bettys increasing comparable store sales by a mid-thirties percentage and dudes realizing an increase in the low-thirties. In RUEHL, there were eight stores open in Fiscal 2005 and four stores open in Fiscal 2004. As a result comparable store sales results were not meaningful.

On a regional basis, comparable store sales increases for the Company ranged from the mid-twenties to the low-thirties across the United States. Stores located in the North Atlantic and Southwest had the best comparable store sales performance on a consolidated basis.

In Abercrombie & Fitch, the women's comparable store sales increase for the quarter was driven by strong performances in polos, fleece, outerwear and sweaters. The men's comparable store sales growth was driven by increases in polos, graphic tees, jeans and personal care, offset by decreases in woven shirts and accessories.

In the kids' business, the girls' comparable store sales increased as a result of strong sales performances across the majority of the categories, led by polos, fleece, graphic tees and jeans. Boys' comparable store sales increase was driven by the following categories: polos, jeans, graphic tees and fleece, offset by slight decreases in the woven shirt and activewear categories.

In Hollister, bettys had strong comparable store sales increases in polos, fleece, sweaters and graphic tees. The increase in dudes' comparable store sales was the result of strong performance in polos, graphic tees, fleece and personal care categories for the quarter, offset by decreases in woven shirts and sweaters.

Direct-to-consumer merchandise net sales, which are sold through the Company's web sites and catalogue, in the fourth quarter of Fiscal 2005 were \$47.5 million, an increase of 18.5% versus net sales of \$40.1 million in the fourth quarter of Fiscal 2004. Shipping and handling revenue for the corresponding periods was \$6.2 million in Fiscal 2005 and \$5.5 million in Fiscal 2004. The direct-to-consumer business, including shipping and handling revenue, accounted for 5.6% of net sales in the fourth quarter of Fiscal 2005 compared to 6.6% in the fourth quarter of Fiscal 2004. The decrease in sales penetration was due to the implementation of brand protection initiatives that reduced the amount of sale merchandise available on the web sites and limited the customer's ability to purchase large quantities of the same item.

Gross Profit

Gross profit during the fourth quarter of Fiscal 2005 was \$639.4 million compared to \$455.8 million in Fiscal 2004. The gross profit rate for the fourth quarter of Fiscal 2005 was 66.5%, up 20 basis points from a rate of 66.3% in the fourth quarter of Fiscal 2004. The increase in gross profit rate resulted largely from a higher IMU during the fourth quarter of Fiscal 2005 and a reduction in shrink versus the fourth quarter of Fiscal 2004, partially offset by a slightly higher markdown rate. The improvement in IMU during the fourth quarter was a result of higher average unit retail pricing across all brands. Abercrombie & Fitch, abercrombie and Hollister all operated at similar IMU margins.

Table of Contents

Stores and Distribution Expense

Stores and distribution expense for the fourth quarter of Fiscal 2005 was \$293.5 million compared to \$223.8 million for the comparable period in Fiscal 2004. The stores and distribution expense rate for the fourth quarter of Fiscal 2005 was 30.5% compared to 32.6% in the fourth quarter of Fiscal 2004.

The Company's total store and distribution expense, as a percent of net sales, during the fourth quarter of Fiscal 2005 decreased 210 basis points versus the comparable period during Fiscal 2004 as a result of the Company's ability to leverage fixed costs due to significant comparable store sales increases partially offset by increases in store management and loss prevention programs during Fiscal 2005. The leveraging of fixed costs included store payroll expense, rent, utilities and other landlord expense, depreciation and amortization and repairs and maintenance expense. The Company believes increases in store management and loss prevention programs were key in driving sales and reducing shrink levels during the quarter, which had a favorable impact on the Company's gross profit rate. The DC productivity level, measured in UPH, was 20% lower in the fourth quarter of Fiscal 2005 versus the fourth quarter of Fiscal 2004. The UPH rate decrease resulted from increases in inventory and from a change in the way the Company flowed merchandise to its stores. Merchandise was routed to the stores in a more gradual process in order to avoid stockroom congestion at the stores. This resulted in the DC approaching capacity levels, which in turn resulted in a lower productivity rate due to an increased handling of inventory.

Marketing, General and Administrative Expense

Marketing, general and administrative expense during the fourth quarter of Fiscal 2005 was \$80.8 million compared to \$66.1 million during the same period in Fiscal 2004. For the fourth quarter of Fiscal 2005, the marketing, general and administrative expense rate was 8.4% compared to 9.6% in the fourth quarter of Fiscal 2004. The decrease in the marketing, general and administrative expense rate was due to the Company's ability to leverage home office payroll, and a reduction in sample expenses and marketing expenses due to timing of photo shoots, offset by increases in outside services mostly due to legal costs.

Other Operating Income, Net

Fourth quarter other operating income for Fiscal 2005 was \$2.3 million compared to \$4.3 million for the fourth quarter of Fiscal 2004. The decrease was related to gift cards for which the Company has determined the likelihood of redemption to be remote.

Operating Income

Operating income during the fourth quarter of Fiscal 2005 increased to \$267.5 million from \$170.2 million in Fiscal 2004, an increase of 57.2%. The operating income rate for the fourth quarter of Fiscal 2005 was 27.8% compared to 24.8% for the fourth quarter of Fiscal 2004.

Table of Contents

Interest Income, Net and Income Taxes

Fourth quarter net interest income was \$2.4 million in Fiscal 2005 compared to \$1.3 million during the comparable period in Fiscal 2004. The increase in net interest income was due to higher rates on investments, partially offset by lower average investment balances during the fourth quarter of Fiscal 2005 when compared to the same period in Fiscal 2004. The Company continued to invest in investment grade municipal notes and bonds and investment grade auction rate securities. The effective tax rate for the fourth quarter of Fiscal 2005 was 39.0% compared to 39.2% for the Fiscal 2004 comparable period.

Net Income and Net Income per Share

Net income for the fourth quarter of Fiscal 2005 was \$164.6 million versus \$104.3 million for the fourth quarter of Fiscal 2004, an increase of 57.8%. Net income per diluted weighted-average share outstanding for the fourth quarter of Fiscal 2005 was \$1.80 versus \$1.15 for the comparable period in Fiscal 2004, an increase of 56.5%.

FISCAL 2005 RESULTS

Net Sales

Net sales for Fiscal 2005 were \$2.785 billion, an increase of 37.8% versus Fiscal 2004 net sales of \$2.021 billion. The net sales increase was attributable to an increase in comparable store sales of 26% for the year, the net addition of 63 stores during Fiscal 2005, and a \$13.9 million increase in net sales (including shipping and handling revenue) for the direct-to-consumer business.

For the fiscal year, comparable store sales by brand were as follows: Abercrombie & Fitch increased 18%; abercrombie increased 54%; Hollister increased 29%. In addition, the women s, girls and bettys businesses continued to be more significant than the mens, boys and dudes. During Fiscal 2005, women, girls and bettys represented over 60% of the net sales for each of their corresponding brands. abercrombie girls achieved a mid-sixties increase, Hollister bettys achieved a low-thirties increase and Abercrombie & Fitch women had a high-teens increase.

Direct-to-consumer merchandise net sales in Fiscal 2005 were \$122.5 million, an increase of 10.8% versus Fiscal 2004 net sales of \$110.6 million. Shipping and handling revenue was \$17.6 million in Fiscal 2005 and \$15.7 million in Fiscal 2004. The direct-to-consumer business, including shipping and handling revenue, accounted for 5.0% of net sales in Fiscal 2005 compared to 6.2% of net sales in Fiscal 2004. The decrease in sales penetration during Fiscal 2005 was due to the implementation of brand protection initiatives throughout the year that reduced the amount of sale merchandise available on the web sites and limited the customer s ability to purchase large quantities of the same item.

Gross Profit

For Fiscal 2005, gross profit increased to \$1.851 billion from \$1.341 billion in Fiscal 2004. The gross profit rate for Fiscal 2005 was 66.5% versus 66.4% the previous year. The gross profit rate increase of 10 basis points reflects higher initial markup and a reduction in shrink, partially offset by a slightly higher markdown rate in Fiscal 2004.

Table of Contents

Stores and Distribution Expense

Stores and distribution expense for Fiscal 2005 was \$1.001 billion compared to \$738.2 million for Fiscal 2004. For Fiscal 2005, the stores and distribution expense rate was 35.9% compared to 36.5% in the previous year.

The Company's total store and distribution expense, as a percent of net sales, during Fiscal 2005 decreased 60 basis points versus Fiscal 2004 as a result of the Company's ability to leverage fixed costs, due to significant comparable store sales increases, partially offset by increased store payroll and store management expense. The leveraging of fixed costs included rent, utilities and other landlord expenses, depreciation and amortization and repairs and maintenance expense.

The DC's UPH rate for the year was 7% lower in Fiscal 2005 versus Fiscal 2004. The UPH rate decrease resulted from increases in inventory and changes in the way the Company flowed merchandise to its stores. Merchandise was routed to the stores in a more gradual process in order to avoid stockroom congestion at the stores. This resulted in the DC approaching capacity levels, which in turn resulted in a lower productivity rate due to increased inventory handling.

Marketing, General and Administrative Expense

Marketing, general and administrative expense during Fiscal 2005 was \$313.5 million compared to \$259.8 million in Fiscal 2004. For Fiscal 2005, the marketing, general and administrative expense rate was 11.3% compared to 12.9% in Fiscal 2004. The decrease in the marketing, general and administrative expense rate was due to a non-recurring charge of \$40.9 million in Fiscal 2004 related to a legal settlement and leverage in the home office payroll expense, offset by a non-recurring charge of \$13.5 million related to a severance agreement of an executive officer and legal costs.

Other Operating Income, Net

Other operating income for Fiscal 2005 was \$5.5 million compared to \$4.5 million for Fiscal 2004. The increase in other operating income was related to the favorable settlement of a class action lawsuit related to credit card fees in which the Company was a class member and lease buyout payments from landlords, partially offset by a lower amount of gift card liability recognized as other income for gift cards for which the Company has determined the likelihood of redemption to be remote.

Operating Income

Fiscal 2005 operating income was \$542.7 million compared to \$347.6 million for Fiscal 2004, an increase of 56.1%. The operating income rate for Fiscal 2005 was 19.5% versus 17.2% in the previous year.

Interest Income, Net and Income Taxes

Net interest income for Fiscal 2005 was \$6.7 million compared to \$5.2 million for the previous year. The increase in net interest income was due to the Company receiving higher rates on its investments, partially offset by lower average investment balances during Fiscal 2005 when compared to Fiscal 2004. The effective tax rate for Fiscal 2005 was 39.2% compared to 38.7% for Fiscal 2004. The increase in the annual effective tax rate was due to the Company's change of estimates in the potential outcomes of certain state tax matters in Fiscal 2005.

Table of Contents**Net Income and Net Income per Share**

Net income for Fiscal 2005 was \$334.0 million versus \$216.4 million in Fiscal 2004, an increase of 54.3%. Net income included after-tax non-recurring charges of \$8.2 million in Fiscal 2005 related to a severance agreement of an executive officer and \$25.6 million in Fiscal 2004 related to a legal settlement. Net income per diluted weighted-average share was \$3.66 in Fiscal 2005 versus \$2.28 in Fiscal 2004, an increase of 60.5%. The percentage increase in net income per diluted share outstanding was greater than the percentage increase in net income due to the impact of the Company's share repurchase program. In Fiscal 2005, the Company repurchased 1.8 million shares.

FINANCIAL CONDITION

Continued growth in net income resulted in higher cash provided by operating activities. A more detailed discussion of liquidity, capital resources and capital requirements follows.

LIQUIDITY AND CAPITAL RESOURCES

The Company believes cash provided by operating activities and cash on hand will continue to provide adequate resources to support operations, including projected growth, seasonal requirements and capital expenditures.

Furthermore, the Company expects that cash from operating activities will fund dividends currently being paid at a rate of \$0.175 per share per quarter. The Board of Directors will review the Company's cash position and results of operations and address the appropriateness of future dividend amounts.

A summary of the Company's working capital (current assets less current liabilities) position and capitalization for the last three fiscal years follows (thousands):

| | 2006 | 2005 | 2004 |
|----------------------|--------------|------------|------------|
| Working capital | \$ 581,451 | \$ 455,530 | \$ 241,572 |
| Capitalization: | | | |
| Shareholders' equity | \$ 1,405,297 | \$ 995,117 | \$ 669,326 |

The increase in working capital during Fiscal 2006 versus Fiscal 2005 was the result of higher cash and marketable securities, resulting primarily from the Company's net income increase and decreases in income taxes payable, partially offset by an increase in accrued expenses. The increase in working capital in Fiscal 2005 versus Fiscal 2004 was the result of higher cash and marketable securities, resulting primarily from the Company's net sales increase, and the increase in inventory, partially offset by an increase in income taxes payable.

The Company considers the following to be measures of its liquidity and capital resources for the last three fiscal years:

| | 2006 | 2005 | 2004 |
|--|-------------|------------|------------|
| Current ratio (current assets divided by current liabilities) | 2.14 | 1.93 | 1.56 |
| Net cash provided by operating activities (thousands) | \$ 582,171* | \$ 453,590 | \$ 423,784 |

* Fiscal 2006 is a fifty-three week year.

Table of Contents

Operating Activities

Net cash provided by operating activities, the Company's primary source of liquidity, increased to \$582.2 million for Fiscal 2006 from \$453.6 million in Fiscal 2005. Cash in Fiscal 2006 was provided primarily by current year net income, adjusted for depreciation and amortization, share-based compensation charges and lessor construction allowances collected. Uses of cash in Fiscal 2006 consisted primarily of increases in inventory and payment of income taxes. Cash in Fiscal 2005 was provided primarily by net income adjusted for depreciation and amortization, share-based compensation charges, lessor construction allowances collected and decreases in payments of income taxes. Uses of cash in Fiscal 2005 consisted primarily of increases in inventory.

Net cash provided by operating activities increased to \$453.6 million for Fiscal 2005 from \$423.8 million in Fiscal 2004. Cash in Fiscal 2004 was provided primarily by net income adjusted for depreciation and amortization, share-based compensation charges and lessor construction allowances collected and increases in accounts payable and accrued expenses. Uses of cash in Fiscal 2004 consisted primarily of increases in inventory and other assets and liabilities.

The Company's operations are seasonal and typically peak during the Back-to-School and Holiday selling periods. Accordingly, cash requirements for inventory expenditures are highest in the second and third fiscal quarters as the Company builds inventory in anticipation of these selling periods.

Investing Activities

Cash outflows for Fiscal 2006 were primarily for purchases of marketable securities, the purchase of trust owned life insurance policies and capital expenditures. As of February 3, 2007 and January 28, 2006, the Company held \$466.1 million and \$411.2 million, respectively, of available-for-sale securities with original maturities of greater than 90 days. Of the \$466.1 million of available-for-sale securities held as of February 3, 2007, \$447.8 million were classified as marketable securities while \$18.3 million were held in an irrevocable rabbi trust (the Rabbi Trust) and were classified as other assets.

Cash outflows for Fiscal 2005 were primarily for purchases of marketable securities and capital expenditures. As January 28, 2006, the Company held \$411.2 million of available-for-sale securities with original maturities of greater than 90 days classified as marketable securities. Cash inflows for Fiscal 2004 were primarily the result of proceeds from sales of marketable securities, offset by capital expenditures. See *Capital Expenditures and Lessor Construction Allowances* for additional information. As of January 29, 2005, all investments had maturities of less than 90 days and accordingly were classified as cash equivalents.

Financing Activities

Cash outflows related to financing activities consisted primarily of the payment of dividends and a change in outstanding checks in Fiscal 2006. Cash outflows related to financing activities consisted primarily of the repurchase of the Company's Class A Common Stock and the payment of dividends in Fiscal 2005 and Fiscal 2004. Cash inflows consisted of stock option exercises and restricted stock issuances.

The Company did not repurchase shares in Fiscal 2006. The Company repurchased approximately 1.8 million shares and approximately 11.2 million shares of its Class A Common Stock pursuant to previously authorized stock repurchase programs in Fiscal 2005 and Fiscal 2004, respectively. As of February 3, 2007, the Company had approximately 5.7 million shares available to repurchase under the 6.0 million shares authorized by the Board of Directors in August 2005.

Table of Contents

On December 15, 2004, the Company entered into an amended and restated \$250 million syndicated unsecured credit agreement (the Amended Credit Agreement). The primary purposes of the Amended Credit Agreement are for trade and stand-by letters of credit and working capital. The Amended Credit Agreement has several borrowing options, including an option where interest rates are based on the agent bank's Alternate Base Rate, and another using the London Interbank Offered Rate. The facility fees payable under the Amended Credit Agreement are based on the ratio of the Company's leveraged total debt plus 600% of forward minimum rent commitments to consolidated earnings before interest, taxes, depreciation, amortization and rent for the trailing four fiscal quarter periods. The facility fees are projected to accrue at either 0.15% or 0.175% on the committed amounts per annum. The Amended Credit Agreement contains limitations on indebtedness, liens, sale-leaseback transactions, significant corporate changes including mergers and acquisitions with third parties, investments, restricted payments (including dividends and stock repurchases) and transactions with affiliates. The Amended Credit Agreement will mature on December 15, 2009. Trade letters of credit totaling approximately \$48.8 million and \$40.6 million were outstanding under the Amended Credit Agreement on February 3, 2007 and January 28, 2006, respectively. No borrowings were outstanding under the Amended Credit Agreement on February 3, 2007 or on January 28, 2006.

Standby letters of credit totaling approximately \$4.9 million and \$4.5 million were outstanding on February 3, 2007 and January 28, 2006. The standby letters of credit are set to expire primarily during the fourth quarter of Fiscal 2007. The beneficiary, a merchandise supplier, has the right to draw upon the standby letters of credit if the Company authorizes or files a voluntary petition in bankruptcy. To date, the beneficiary has not drawn upon the standby letters of credit.

OFF-BALANCE SHEET ARRANGEMENTS

The Company does not have any off-balance sheet arrangements or debt obligations.

CONTRACTUAL OBLIGATIONS

As of February 3, 2007, the Company's contractual obligations were as follows:

| Contractual Obligations | Total | Payments due by period (thousands) | | | |
|-----------------------------|-------------|------------------------------------|-----------|-----------|-------------------|
| | | Less than 1 year | 1-3 years | 3-5 years | More than 5 years |
| Operating Lease Obligations | \$1,671,681 | \$215,499 | \$422,500 | \$373,454 | \$660,228 |
| Purchase Obligations | 216,899 | 216,899 | | | |
| Other Obligations | 77,332 | 66,449 | 10,883 | | |
| Totals | \$1,965,912 | \$498,847 | \$433,383 | \$373,454 | \$660,228 |

Operating lease obligations consist primarily of future minimum lease commitments related to store operating leases (See Note 7 of the Notes to Consolidated Financial Statements). Operating lease obligations do not include common area maintenance (CAM), insurance or tax payments for which the Company is also obligated. Total expense related to CAM, insurance and taxes was \$107.4 million in Fiscal 2006. The purchase obligations category represents purchase orders for merchandise to be delivered during Spring 2007 and commitments for fabric to be used during the next season. Other obligations primarily represent preventive maintenance contracts for Fiscal 2007 and letters of credit outstanding as of February 3, 2007 (See Note 11 of the Notes to Consolidated Financial Statements). The Company expects to fund all of these obligations with cash provided from operations.

Table of Contents**STORES AND GROSS SQUARE FEET**

Store count and gross square footage by brand were as follows for the fourteen weeks ended February 3, 2007 and the thirteen weeks ended January 28, 2006, respectively:

| Store Activity | Abercrombie & Fitch | abercrombie | Hollister | RUEHL | Total |
|-------------------------------------|------------------------|-------------|-----------|--------------------|-------|
| October 28, 2006 | 358 | 171 | 372 | 11 | 912 |
| New | 3 | 8 | 21 | 4 | 36 |
| Remodels/Conversions (net activity) | 1 | | | (1) ⁽¹⁾ | |
| Closed | (2) | (2) | | | (4) |
| February 3, 2007 | 360 | 177 | 393 | 14 | 944 |
| Gross Square Feet (thousands) | | | | | |
| October 28, 2006 | 3,138 | 753 | 2,450 | 100 | 6,441 |
| New | 29 | 41 | 152 | 39 | 261 |
| Remodels/Conversions (net activity) | 19 | | 2 | (9) ⁽¹⁾ | 12 |
| Closed | (15) | (6) | | | (21) |
| February 3, 2007 | 3,171 | 788 | 2,604 | 130 | 6,693 |
| Average Store Size | 8,808 | 4,452 | 6,626 | 9,286 | 7,090 |

⁽¹⁾ Includes one RUEHL store temporarily closed due to fire damage.

| Store Activity | Abercrombie & Fitch | abercrombie | Hollister | RUEHL | Total |
|-------------------------------------|------------------------|-------------|-----------|-------|-------|
| October 30, 2005 | 354 | 163 | 297 | 6 | 820 |
| New | 6 | 2 | 17 | 2 | 27 |
| Remodels/Conversions (net activity) | 1 | | 4 | | 5 |
| Closed | | (1) | | | (1) |
| January 28, 2006 | 361 | 164 | 318 | 8 | 851 |
| Gross Square Feet (thousands) | | | | | |
| October 30, 2005 | 3,077 | 713 | 1,941 | 58 | 5,789 |
| New | 76 | 8 | 112 | 11 | 207 |
| Remodels/Conversions (net activity) | 4 | | 30 | | 34 |
| Closed | | (5) | | | (5) |

| | | | | | |
|--------------------|-------------|-------|-------|-------|-------|
| January 28, 2006 | 3,157 | 716 | 2,083 | 69 | 6,025 |
| Average Store Size | 8,745 44 | 4,366 | 6,550 | 8,625 | 7,080 |

Table of Contents

Store count and gross square footage by brand were as follows for the fifty-three weeks ended February 3, 2007 and the fifty-two weeks ended January 28, 2006, respectively:

| Store Activity | Abercrombie & Fitch | abercrombie | Hollister | RUEHL | Total |
|-------------------------------------|------------------------|-------------|-------------------|--------------------|-------|
| January 29, 2006 | 361 | 164 | 318 | 8 | 851 |
| New | 8 | 19 | 70 | 7 | 104 |
| Remodels/Conversions (net activity) | (2) ⁽¹⁾ | | 5 ⁽¹⁾ | (1) ⁽²⁾ | 2 |
| Closed | (7) | (6) | | | (13) |
| February 3, 2007 | 360 | 177 | 393 | 14 | 944 |
| Gross Square Feet (thousands) | | | | | |
| January 29, 2006 | 3,157 | 716 | 2,083 | 69 | 6,025 |
| New | 66 | 94 | 482 | 70 | 712 |
| Remodels/Conversions (net activity) | 3 ⁽¹⁾ | | 39 ⁽¹⁾ | (9) ⁽²⁾ | 33 |
| Closed | (55) | (22) | | | (77) |
| February 3, 2007 | 3,171 | 788 | 2,604 | 130 | 6,693 |
| Average Store Size | 8,808 | 4,452 | 6,626 | 9,286 | 7,090 |

(1) Includes one Abercrombie & Fitch store and one Hollister store reopened after repair from hurricane damage.

(2) Includes one RUEHL store temporarily closed due to fire damage.

| Store Activity | Abercrombie & Fitch | abercrombie | Hollister | RUEHL | Total |
|-------------------------------------|------------------------|-------------|--------------------|-------|-------|
| January 30, 2005 | 357 | 171 | 256 | 4 | 788 |
| New | 15 | 5 | 57 | 4 | 81 |
| Remodels/Conversions (net activity) | (1) | (1) | 6 | | 4 |
| Closed | (10) ⁽³⁾ | (11) | (1) ⁽³⁾ | | (22) |
| January 28, 2006 | 361 | 164 | 318 | 8 | 851 |

| | | | | | |
|-------------------------------------|---------------------|-------|--------------------|-------|-------|
| Gross Square Feet (thousands) | | | | | |
| January 30, 2005 | 3,138 | 752 | 1,663 | 37 | 5,590 |
| New | 146 | 20 | 389 | 32 | 587 |
| Remodels/Conversions (net activity) | (46) | (4) | 38 | | (12) |
| Closed | (81) ⁽³⁾ | (52) | (7) ⁽³⁾ | | (140) |
| January 28, 2006 | 3,157 | 716 | 2,083 | 69 | 6,025 |
| Average Store Size | 8,745 | 4,366 | 6,550 | 8,625 | 7,080 |

⁽³⁾ Includes one Abercrombie & Fitch store and one Hollister store closed due to hurricane damage.

Table of Contents

CAPITAL EXPENDITURES AND LESSOR CONSTRUCTION ALLOWANCES

Capital expenditures totaled \$403.5 million, \$256.4 million and \$185.1 million for Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively.

In Fiscal 2006 total capital expenditures were \$403.5 million of which \$253.7 million was used for store related projects related to store refresh, new construction, remodels and conversions, including approximately \$40 million related to the refresh of existing Abercrombie & Fitch, abercrombie and Hollister stores. The remaining \$149.8 million was used for projects at the home office, including the new DC, home office expansion, information technology investments and other projects.

In Fiscal 2005 total capital expenditures were \$256.4 million of which \$204.7 million was used for store related projects, including new store construction, remodels, conversions and other projects. The remaining \$51.7 million was used for projects at the home office, including home office expansion, information technology investments, DC improvements and other projects.

In Fiscal 2004 total capital expenditures were \$185.1 million of which \$169.7 million was used for store related projects, including new store construction, remodels, conversions and other projects. The remaining \$15.4 million was used for projects at the home office, including home office improvements, information technology investments, DC improvements and other projects.

Lessor construction allowances are an integral part of the decision making process for assessing the viability of new store leases. In making the decision whether to invest in a store location, the Company calculates the estimated future return on its investment based on the cost of construction, less any construction allowances to be received from the landlord. The Company received \$49.4 million, \$42.3 million and \$55.0 million in construction allowances during Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively.

During Fiscal 2007, the Company anticipates capital expenditures between \$395 million and \$405 million.

Approximately \$220 million of this amount is allocated to new store construction and full store remodels.

Approximately \$60 million is expected to be allocated to refresh existing stores. The store refresh will include new floors, sound systems and fixture replacements at Abercrombie & Fitch and abercrombie stores. In addition, the store refresh will include the addition of video walls at existing Hollister stores and fixtures to stores throughout the Hollister chain. The Company is planning approximately \$85 million in capital expenditures at the home office related to new office buildings, information technology investment and new direct-to-consumer distribution and logistics systems. In March 2007, the Company decided to allocate approximately \$35 million for the purchase of an airplane. With planned expansion in Europe and Asia over the next several years, the Company concluded that acquiring a plane is more beneficial than continuing multiple fractional share ownership programs in meeting the business travel needs of its Chief Executive Officer and senior management team.

The Company intends to add approximately 750,000 to 800,000 gross square feet of stores during Fiscal 2007, which will represent an increase of approximately 11% to 12% over Fiscal 2006. The Company anticipates the increase during Fiscal 2007 primarily due to the addition of approximately 67 new Hollister stores, 27 abercrombie stores, six Abercrombie & Fitch stores and ten RUEHL stores. Additionally, the Company plans to introduce its next concept with the opening of approximately three stores in January 2008 and approximately four additional stores by March 2008.

Table of Contents

During Fiscal 2007, the Company expects the average construction cost per square foot, net of construction allowances, for new Hollister stores to increase from last year's actual cost of approximately \$130 to approximately \$147. The Company expects the average construction cost per square foot, net of construction allowances, for new abercrombie stores to decrease from last year's actual cost of approximately \$169 to approximately \$164. The change from last year's estimates for Hollister and abercrombie were driven by a number of factors, including store location, construction material pricing, landlord allowance levels, and furniture and fixture additions. During Fiscal 2007, the Company expects average construction cost per square foot, net of construction allowances, for new non-flagship Abercrombie & Fitch stores to be approximately \$115 and for new RUEHL stores to be approximately \$274 per square foot, net of construction allowances. The Company believes that the construction costs for Abercrombie & Fitch and RUEHL stores in Fiscal 2006 were not representative of the costs the Company expects to incur in Fiscal 2007 and therefore comparisons with these numbers would not be meaningful. The Company expects initial inventory purchases for the stores to average approximately \$0.4 million, \$0.2 million, \$0.3 million and \$0.5 million per store for Abercrombie & Fitch, abercrombie, Hollister and RUEHL, respectively.

The Company expects that substantially all future capital expenditures will be funded with cash from operations. In addition, the Company has \$250 million available (less outstanding letters of credit) under its Amended Credit Agreement to support operations.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States (GAAP). The preparation of these financial statements requires the Company to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Since actual results may differ from those estimates, the Company revises its estimates and assumptions as new information becomes available.

The Company's significant accounting policies can be found in the Notes to Consolidated Financial Statements (see Note 2 of the Notes to Consolidated Financial Statements). The Company believes that the following policies are most critical to the portrayal of the Company's financial condition and results of operations.

Revenue Recognition

The Company recognizes retail sales at the time the customer takes possession of the merchandise and purchases are paid for, primarily with either cash or credit card. Direct-to-consumer sales are recorded upon customer receipt of merchandise. Amounts relating to shipping and handling billed to customers in a sale transaction are classified as revenue and the related direct shipping and handling costs are classified as stores and distribution expense. Associate discounts are classified as a reduction of revenue. The Company reserves for sales returns through estimates based on historical experience and various other assumptions that management believes to be reasonable. The Company's gift cards do not expire or lose value over periods of inactivity. The Company accounts for gift cards by recognizing a liability at the time a gift card is sold. The liability remains on the Company's books until the earlier of redemption (recognized as revenue) or when the Company determines the likelihood of redemption is remote (recognized as other operating income). The Company determines the probability of the gift card being redeemed to be remote based on historical redemption patterns and at these times recognizes the remaining balance as other operating income. At February 3, 2007 and January 28, 2006, the gift card liability on the Company's Consolidated Balance Sheet was \$65.0 million and \$53.2 million, respectively.

Table of Contents

The Company is not required by law to escheat the value of unredeemed gift cards to the states in which it operates. During Fiscal 2006, Fiscal 2005 and Fiscal 2004, the Company recognized other operating income for adjustments to the gift card liability of \$5.2 million, \$2.4 million and \$4.3 million, respectively.

Inventory Valuation

Inventories are principally valued at the lower of average cost or market utilizing the retail method. The Company determines market value as the anticipated future selling price of the merchandise less a normal margin. An initial markup is applied to inventory at cost in order to establish a cost-to-retail ratio. Permanent markdowns, when taken, reduce both the retail and cost components of inventory on hand so as to maintain the already established cost-to-retail relationship. At first and third fiscal quarter end, the Company reduces inventory value by recording a markdown reserve that represents the estimated future anticipated selling price decreases necessary to sell-through the current season inventory. At second and fourth fiscal quarter end, the Company reduces inventory value by recording a markdown reserve that represents the estimated future selling price decreases necessary to sell-through any remaining carryover inventory from the season just passed.

Additionally, as part of inventory valuation, an inventory shrink estimate is made each period that reduces the value of inventory for lost or stolen items. The Company performs physical inventories throughout the year and adjusts the shrink reserve accordingly.

Inherent in the retail method calculation are certain significant judgments and estimates including, among others, markdowns and shrinkage, which could significantly impact the ending inventory valuation at cost as well as the resulting gross margins. An increase or decrease in the inventory shrink estimate of 10% would not have a material impact on the Company's results of operations. Management believes this inventory valuation method is appropriate since it preserves the cost-to-retail relationship in ending inventory.

Property and Equipment

Depreciation and amortization of property and equipment are computed for financial reporting purposes on a straight-line basis, using service lives ranging principally from 30 years for buildings, the lesser of ten years or the life of the lease for leasehold improvements and three to ten years for other property and equipment. The cost of assets sold or retired and the related accumulated depreciation or amortizations are removed from the accounts with any resulting gain or loss included in net income. Maintenance and repairs are charged to expense as incurred. Major remodels and improvements that extend service lives of the assets are capitalized. Long-lived assets are reviewed at the store level periodically for impairment or whenever events or changes in circumstances indicate that full recoverability of net assets through future cash flows is in question. Factors used in the evaluation include, but are not limited to, management's plans for future operations, recent operating results and projected cash flow.

Income Taxes

Income taxes are calculated in accordance with SFAS No. 109, *Accounting for Income Taxes*, which requires the use of the asset and liability method. Deferred tax assets and liabilities are recognized based on the difference between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using current enacted tax rates in effect for the years in which those temporary differences are expected to reverse. Inherent in the measurement of deferred balances are certain judgments and interpretations of enacted tax law and published guidance with respect to applicability to the Company's operations. A valuation allowance has been provided for losses related to the start-up costs associated with operations in foreign countries. No other valuation allowances have been provided for deferred tax assets because management believes that it is more likely than not that the full amount of the net deferred tax assets will be realized in the future. The effective tax rate utilized by the Company reflects management's judgment of the expected tax liabilities within the various taxing jurisdictions.

Table of Contents

The provision for income taxes is based on the current estimate of the annual effective tax rate adjusted to reflect the tax impact of items discrete to the quarter. The Company records tax expense or benefit that does not relate to ordinary income in the current fiscal year discretely in the period in which it occurs pursuant to the requirements of APB Opinion No. 28, *Interim Financial Reporting* and Financial Accounting Standards Board issued Interpretation (FIN) 18, *Accounting for Income Taxes in Interim Periods an Interpretation of APB Opinion No. 28*. Examples of such types of discrete items include, but are not limited to, changes in estimates of the outcome of tax matters related to prior years, provision-to-return adjustments, tax-exempt income and the settlement of tax audits.

Foreign Currency Translation

Some of the Company's international operations use local currencies as the functional currency. In accordance with SFAS No. 52, *Foreign Currency Translation*, assets and liabilities denominated in foreign currencies were translated into U.S. dollars (the reporting currency) at the exchange rate prevailing at the balance sheet date. Revenues and expenses denominated in foreign currencies were translated into U.S. dollars at the monthly average exchange rate for the period. Gains and losses resulting from foreign currency transactions are included in the results of operations, whereas related translation adjustments are reported as an element of other comprehensive income in accordance with SFAS No. 130, *Reporting Comprehensive Income*.

Contingencies

In the normal course of business, the Company must make continuing estimates of potential future legal obligations and liabilities, which requires the use of management's judgment on the outcome of various issues. Management may also use outside legal advice to assist in the estimating process. However, the ultimate outcome of various legal issues could be different than management estimates, and adjustments may be required. The Company accrues for its legal obligations for outstanding bills, expected defense costs and, if appropriate, settlements. Accruals are made for personnel, general litigation and intellectual property cases.

Equity Compensation Expense

Prior to January 29, 2006, the Company reported share-based compensation through the disclosure-only requirements of SFAS No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure an Amendment of FASB No. 123*, but elected to measure compensation expense using the intrinsic value method in accordance with APB Opinion No. 25, *Accounting for Stock Issued to Employees*, for which no expense was recognized for stock options if the exercise price was equal to the market value of the underlying Common Stock on the date of grant, and provided the required pro forma disclosures in accordance with SFAS No. 123, *Accounting for Stock-Based Compensation* (SFAS No. 123), as amended. Effective January 29, 2006, the Company adopted the provisions of SFAS No.123(R) which requires stock options to be accounted for under the fair value method and requires the use of an option-pricing model for estimating fair value. Accordingly, share-based compensation is measured at the grant date, based on the fair value of the award.

Table of Contents

The Company's equity compensation expense related to stock options is estimated using the Black-Scholes option-pricing model to determine the fair value of the stock option grants, which requires the Company to estimate the expected term of the stock option grants and expected future stock price volatility over the term. The term represents the expected period of time the Company believes the options will be outstanding based on historical information. Estimates of expected future stock price volatility are based on the historic volatility of the Company's stock for the period equal to the expected term of the stock option. The Company calculates the historic volatility as the annualized standard deviation of the differences in the natural logarithms of the weekly stock closing price, adjusted for stock splits.

The fair value calculation under the Black-Scholes valuation model is particularly sensitive to changes in the term and volatility assumptions. Increases in term or volatility will result in a higher fair valuation of stock option grants. Assuming all other assumptions disclosed in Note 4 of the Notes to the Consolidated Financial Statements, Share Based Compensation, being equal, a 10% increase in term will yield a 5% increase in the Black-Scholes valuation, while a 10% increase in volatility will yield a 7% increase in the Black-Scholes valuation. The Company believes that changes in term and volatility would not have a material effect on the Company's results since the number of stock options granted during the periods presented was not material.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In July 2006, the FASB released Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement 109, Accounting for Income Taxes* (FIN 48). FIN 48 provides a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 defines the threshold for recognizing tax return positions in the financial statements as more likely than not that the position is sustainable, based on its merits. FIN 48 also provides guidance on the measurement, classification and disclosure of tax return positions in the financial statements. FIN 48 is effective for the first reporting period beginning after December 15, 2006, with the cumulative effect of the change in accounting principle recorded as an adjustment to the beginning balance of retained earnings in the period of adoption. An analysis of the impact of this interpretation is not yet complete; however, the Company expects to record an adjustment to reduce opening retained earnings in the first quarter of Fiscal 2007 by an amount which is not material to its financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin (SAB) No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB No. 108 requires a dual approach for quantifications of errors using both a method that focuses on the income statement impact, including the cumulative effect of prior years' misstatements, and a method that focuses on the period-end balance sheet. SAB No. 108 was effective for the Company on February 3, 2007. The adoption of SAB No. 108 did not have any impact on the Company's consolidated financial statements.

In September 2006, the FASB released FASB Statement No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 establishes a common definition for fair value under GAAP and also establishes a framework for measuring fair value and expands disclosure requirements about such fair value measurements. SFAS 157 will be effective for the Company on February 3, 2008. The Company is currently evaluating the potential impact on the consolidated financial statements of adopting SFAS 157.

Table of Contents

In February 2007, the FASB released FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 permits companies to measure many financial instruments and certain other assets and liabilities at fair value on an instrument by instrument basis. SFAS 159 also establishes presentation and disclosure requirements to facilitate comparisons between companies that select different measurement attributes for similar types of assets and liabilities. SFAS 159 will be effective for the Company on February 3, 2008. The Company is currently evaluating the potential impact on the consolidated financial statements of adopting SFAS 159.

Table of Contents

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The Company maintains its cash equivalents in financial instruments with original maturities of 90 days or less. The Company also holds investments in marketable securities, which primarily consist of investment grade municipal notes and bonds and investment grade auction rate securities, all classified as available-for-sale and have maturities ranging from three months to forty years. These securities are consistent with the investment objectives contained within the investment policy established by the Company's Board of Directors. The basic objectives of the investment policy are the preservation of capital, maintaining sufficient liquidity to meet operating requirements and maximizing net after-tax yield.

Investments in municipal notes and bonds have early redemption provisions at predetermined prices. Taking these provisions into account, none of these investments extend beyond five years. The Company believes that a significant increase in interest rates could result in a material loss if the Company sells the investment prior to the early redemption provision. For Fiscal 2006, there were no realized gains or losses, and as of February 3, 2007, net unrealized holding losses were approximately \$0.7 million.

Despite the underlying long-term maturity of auction rate securities, from the investor's perspective, such securities are priced and subsequently traded as short-term investments because of the interest rate reset feature. Interest rates are reset through an auction process at predetermined periods ranging from seven to 49 days. Failed auctions rarely occur. As of February 3, 2007, the Company held approximately \$447.8 million in available-for-sale securities classified as marketable securities.

The Company does not enter into financial instruments for trading purposes.

The Company established an irrevocable rabbi trust during the third quarter of Fiscal 2006, the purpose is to be a source of funds to match respective funding obligations to participants in the Abercrombie & Fitch Nonqualified Savings and Supplemental Retirement Plan and the Chief Executive Officer Supplemental Executive Retirement Plan. As of February 3, 2007, total assets related to the Rabbi Trust were \$33.5 million, which included \$18.3 million of available-for-sale securities and \$15.3 million related to the cash surrender value of trust owned life insurance policies. The Rabbi Trust assets are consolidated in accordance with Emerging Issues Task Force 97-14 (EITF 97-14) and recorded at fair value in other assets on the Consolidated Balance Sheet and were restricted as to their use as noted above.

As of February 3, 2007 the Company had no long-term debt outstanding. Future borrowings would bear interest at negotiated rates and would be subject to interest rate risk.

The Company has exposure to adverse changes in exchange rates associated with revenues and operating expenses of foreign operations, which are denominated in Euros, Canadian Dollars and British Pounds, but believes this exposure is immaterial to the Company's consolidated financial statements.

The Company's market risk profile as of February 3, 2007 has not significantly changed since January 28, 2006.

Table of Contents

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

ABERCROMBIE & FITCH

CONSOLIDATED STATEMENTS OF NET INCOME AND COMPREHENSIVE INCOME

(Thousands, except per share amounts)

| | 2006 * | 2005 | 2004 |
|--|--------------|--------------|--------------|
| NET SALES | \$ 3,318,158 | \$ 2,784,711 | \$ 2,021,253 |
| Cost of Goods Sold | 1,109,152 | 933,295 | 680,029 |
| GROSS PROFIT | 2,209,006 | 1,851,416 | 1,341,224 |
| Stores and Distribution Expense | 1,187,071 | 1,000,755 | 738,244 |
| Marketing, General & Administrative Expense | 373,828 | 313,457 | 259,835 |
| Other Operating Income, Net | (9,983) | (5,534) | (4,490) |
| OPERATING INCOME | 658,090 | 542,738 | 347,635 |
| Interest Income, Net | (13,896) | (6,674) | (5,218) |
| INCOME BEFORE INCOME TAXES | 671,986 | 549,412 | 352,853 |
| Provision for Income Taxes | 249,800 | 215,426 | 136,477 |
| NET INCOME | \$ 422,186 | \$ 333,986 | \$ 216,376 |
| NET INCOME PER SHARE: | | | |
| BASIC | \$ 4.79 | \$ 3.83 | \$ 2.33 |
| DILUTED | \$ 4.59 | \$ 3.66 | \$ 2.28 |
| WEIGHTED-AVERAGE SHARES OUTSTANDING: | | | |
| BASIC | 88,052 | 87,161 | 92,777 |
| DILUTED | 92,010 | 91,221 | 95,110 |
| DIVIDENDS DECLARED PER SHARE | \$ 0.70 | \$ 0.60 | \$ 0.50 |
| OTHER COMPREHENSIVE INCOME | | | |
| Cumulative Foreign Currency Translation Adjustments | \$ (239) | \$ (78) | |
| Unrealized Gains (Losses) on Marketable Securities, net of taxes of \$20 and \$0 for Fiscal 2006 and Fiscal 2005, respectively | 41 | (718) | |
| Other Comprehensive Loss | \$ (198) | \$ (796) | |
| COMPREHENSIVE INCOME | \$ 421,988 | \$ 333,190 | \$ 216,376 |

* Fiscal 2006 is a fifty-three week year.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

Table of Contents

ABERCROMBIE & FITCH
 CONSOLIDATED BALANCE SHEETS
 (Thousands, except share amounts)

| | February 3, 2007 | January 28, 2006 |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and Equivalents | \$ 81,959 | \$ 50,687 |
| Marketable Securities | 447,793 | 411,167 |
| Receivables | 43,240 | 41,855 |
| Inventories | 427,447 | 362,536 |
| Deferred Income Taxes | 33,170 | 29,654 |
| Other Current Assets | 58,469 | 51,185 |
| TOTAL CURRENT ASSETS | 1,092,078 | 947,084 |
| PROPERTY AND EQUIPMENT, NET | 1,092,282 | 813,603 |
| OTHER ASSETS | 63,707 | 29,031 |
| TOTAL ASSETS | \$ 2,248,067 | \$ 1,789,718 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| CURRENT LIABILITIES: | | |
| Accounts Payable | \$ 100,919 | \$ 86,572 |
| Outstanding Checks | 27,391 | 58,741 |
| Accrued Expenses | 260,219 | 215,034 |
| Deferred Lease Credits | 35,423 | 31,727 |
| Income Taxes Payable | 86,675 | 99,480 |
| TOTAL CURRENT LIABILITIES | 510,627 | 491,554 |
| LONG TERM LIABILITIES: | | |
| Deferred Income Taxes | 30,394 | 38,496 |
| Deferred Lease Credits | 203,943 | 191,225 |
| Commitments | | |
| Other Liabilities | 97,806 | 73,326 |
| TOTAL LONG TERM LIABILITIES | 332,143 | 303,047 |
| SHAREHOLDERS EQUITY: | | |

Edgar Filing: ABERCROMBIE & FITCH CO /DE/ - Form 10-K

| | | |
|---|---------------------|---------------------|
| Class A Common Stock \$.01 par value: 150,000,000 shares authorized and 103,300,000 shares issued at February 3, 2007 and January 28, 2006, respectively | 1,033 | 1,033 |
| Paid-In Capital | 289,732 | 229,261 |
| Retained Earnings | 1,646,290 | 1,290,208 |
| Accumulated Other Comprehensive Income | (994) | (796) |
| Deferred Compensation | | 26,206 |
| Treasury Stock, at Average Cost 14,999,945 and 15,573,789 shares at February 3, 2007 and January 28, 2006, respectively | (530,764) | (550,795) |
| TOTAL SHAREHOLDERS EQUITY | 1,405,297 | 995,117 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 2,248,067 | \$ 1,789,718 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

Table of Contents

ABERCROMBIE & FITCH
CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

| | (Thousands) | | | | | | | | |
|--|-----------------------|--------------|--------------------|----------------------|--------------------------|----------------------------------|-------------------|--------------|---------------------------------|
| | Common Stock | | Paid-In Capital | Retained Earnings | Deferred Compensation | Other Comprehensive Income | Treasury Stock | | Total Shareholders Equity |
| | Shares Outstanding | Par Value | | | | | Average Shares | At Cost | |
| <i>Balance, January 31, 2004</i> | 94,607 | \$ 1,033 | \$ 159,244 | \$ 885,980 | \$ 6,265 | \$ | 8,692 | \$ (194,758) | \$ 857,764 |
| Purchase of Treasury Stock | (11,151) | | | | | | 11,151 | (434,658) | (434,658) |
| Net Income | | | | 216,376 | | | | | 216,376 |
| Restricted Stock Unit Issuance | 24 | | | 108 | (1,578) | | (24) | 542 | (928) |
| Restricted Stock Unit Expense | | | | | 10,361 | | | | 10,361 |
| Stock Option Exercises | 2,556 | | | (16,304) | | | (2,556) | 65,845 | 49,541 |
| Dividends (\$0.50 per share) | | | | (46,438) | | | | | (46,438) |
| Tax Benefit from Exercise of Stock Options and Issuance of Restricted Stock Units | | | 17,308 | | | | | | 17,308 |
| <i>Balance, January 29, 2005</i> | 86,036 | \$ 1,033 | \$ 176,552 | \$ 1,039,722 | \$ 15,048 | \$ | 17,263 | \$ (563,029) | \$ 669,326 |
| Purchase of Treasury Stock | (1,765) | | | | | | 1,765 | (103,296) | (103,296) |
| Net Income | | | | 333,986 | | | | | 333,986 |
| Restricted Stock Unit Issuance | 166 | | | (4,297) | (12,966) | | (166) | 5,650 | (11,613) |
| Restricted Stock Unit Expense | | | | | 24,124 | | | | 24,124 |
| Stock Option Exercises | 3,289 | | | (26,985) | | | (3,289) | 109,880 | 82,895 |
| Dividends (\$0.60 per share) | | | | (52,218) | | | | | (52,218) |
| Unrealized Gains (Losses) on Marketable | | | | | | (718) | | | (718) |

| | | | | | | | | | |
|---|--------|----------|------------|--------------|-----------|----------|--------|--------------|--------------|
| Securities Cumulative Foreign Currency Translation Adjustments Tax Benefit from Exercise of Stock Options and Issuance of Restricted Stock Units Balance, January 28, 2006 | | | | | | (78) | | | (78) |
| | 52,709 | | | | | | | | 52,709 |
| | 87,726 | \$ 1,033 | \$ 229,261 | \$ 1,290,208 | \$ 26,206 | \$ (796) | 15,574 | \$ (550,795) | \$ 995,117 |
| Deferred Compensation Reclassification Net Income Restricted Stock Unit Issuance Restricted Stock Unit Expense Stock Option Exercises Stock Option Expense Dividends (\$0.70 per share) Unrealized Gains (Losses) on Marketable Securities Cumulative Foreign Currency Translation Adjustments Tax Benefit from Exercise of Stock Options and Issuance of Restricted Stock Units <i>Balance, February 3, 2007</i> | | | | | | | | | |
| | | | 26,206 | | (26,206) | | | | |
| | | | | 422,186 | | | | | 422,186 |
| | 145 | (7,710) | (1,011) | | | (145) | 4,302 | | (4,419) |
| | | 19,964 | | | | | | | 19,964 |
| | 429 | 1,384 | (3,470) | | | (429) | 15,729 | | 13,643 |
| | | 15,155 | | | | | | | 15,155 |
| | | | (61,623) | | | | | | (61,623) |
| | | | | | | 41 | | | 41 |
| | | | | | | (239) | | | (239) |
| | | | 5,472 | | | | | | 5,472 |
| | 88,300 | \$ 1,033 | \$ 289,732 | \$ 1,646,290 | \$ | \$ (994) | 15,000 | \$ (530,764) | \$ 1,405,297 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

Table of Contents

ABERCROMBIE & FITCH
CONSOLIDATED STATEMENTS OF CASH FLOWS

| | 2006* | (Thousands) 2005 | 2004 |
|---|------------------|---------------------|------------------|
| OPERATING ACTIVITIES: | | | |
| Net Income | \$ 422,186 | \$ 333,986 | \$ 216,376 |
| Impact of Other Operating Activities on Cash Flows: | | | |
| Depreciation and Amortization | 146,156 | 124,206 | 105,814 |
| Amortization of Deferred Lease Credits | (34,485) | (32,527) | (32,794) |
| Share-Based Compensation | 35,119 | 24,124 | 10,372 |
| Tax Benefit from Share-Based Compensation | 5,472 | 52,709 | 17,308 |
| Excess Tax Benefit from Share-Based Compensation | (3,382) | | |
| Deferred Taxes | (11,638) | (2,099) | 3,942 |
| Non-Cash Charge for Asset Impairment | 298 | 272 | 1,190 |
| Loss on Disposal of Assets | 6,261 | 7,386 | 4,664 |
| Lessor Construction Allowances | 49,387 | 42,336 | 55,009 |
| Changes in Assets and Liabilities: | | | |
| Inventories | (61,940) | (146,314) | (34,445) |
| Accounts Payable and Accrued Expenses | 24,579 | (2,912) | 99,388 |
| Income Taxes | (12,805) | 43,893 | 1,659 |
| Other Assets and Liabilities | 16,963 | 8,530 | (24,699) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 582,171 | 453,590 | 423,784 |
| INVESTING ACTIVITIES: | | | |
| Capital Expenditures | (403,476) | (256,422) | (185,065) |
| Purchases of Trust Owned Life Insurance Policies | (15,258) | | |
| Purchases of Marketable Securities | (1,459,835) | (1,016,986) | (4,314,070) |
| Proceeds from Sales of Marketable Securities | 1,404,805 | 605,101 | 4,778,770 |
| NET CASH (USED FOR) PROVIDED BY INVESTING ACTIVITIES | (473,764) | (668,307) | 279,635 |
| FINANCING ACTIVITIES: | | | |
| Dividends Paid | (61,623) | (52,218) | (46,438) |
| Change in Outstanding Checks and Other | (31,770) | 8,467 | 19,383 |
| Proceeds from Share-Based Compensation | 12,876 | 73,716 | 49,948 |
| Excess Tax Benefit from Share-Based Compensation | 3,382 | | |
| Purchase of Treasury Stock | | (103,296) | (434,658) |
| NET CASH USED FOR FINANCING ACTIVITIES | (77,135) | (73,331) | (411,765) |

| | | | |
|---|-----------|-----------|------------|
| NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS | 31,272 | (288,048) | 291,654 |
| Cash and Equivalents, Beginning of Year | 50,687 | 338,735 | 47,081 |
| | | | |
| CASH AND EQUIVALENTS, END OF YEAR | \$ 81,959 | \$ 50,687 | \$ 338,735 |
| | | | |
| SIGNIFICANT NON-CASH INVESTING ACTIVITIES: | | | |
| Change in Accrual for Construction in Progress | \$ 28,455 | \$ 3,754 | (\$15,513) |

* Fiscal 2006 is a fifty-three week year.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

Table of Contents

ABERCROMBIE & FITCH
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

Abercrombie & Fitch Co. (*A&F*), through its wholly-owned subsidiaries (collectively, *A&F* and its wholly-owned subsidiaries are referred to as *Abercrombie & Fitch* or the *Company*), is a specialty retailer of high-quality, casual apparel for men, women and kids with an active, youthful lifestyle. The business was established in 1892.

The accompanying consolidated financial statements include the historical financial statements of, and transactions applicable to, *A&F* and its wholly-owned subsidiaries and reflect the assets, liabilities, results of operations and cash flows on a historical cost basis.

FISCAL YEAR

The *Company*'s fiscal year ends on the Saturday closest to January 31, typically resulting in a fifty-two week year, but occasionally giving rise to an additional week, resulting in a fifty-three week year. Fiscal years are designated in the financial statements and notes by the calendar year in which the fiscal year commences. All references herein to *Fiscal 2006* represent the results of the 53-week fiscal year ended February 3, 2007; to *Fiscal 2005* represent the 52-week fiscal year ended January 28, 2006; and to *Fiscal 2004* represent the 52-week fiscal year ended January 29, 2005. In addition, all references herein to *Fiscal 2007* represent the 52-week fiscal year that will end on February 2, 2008.

RECLASSIFICATIONS

Certain amounts have been reclassified to conform with the current year presentation. The *Company* periodically acquires shares of its Class A Common Stock, par value \$0.01 per share (*Common Stock*) under various Board of Directors authorized share buy-back plans. The shares acquired are held as treasury stock and are not retired. The *Company* utilizes the treasury stock when issuing shares for stock option exercises and restricted stock unit vestings. In accordance with the Accounting Principles Board (*APB*) Opinion No. 6, *Status of Accounting Research Bulletins*, gains on sales of treasury stock not previously accounted for as constructively retired should be credited to paid-in capital; losses may be charged to paid-in capital to the extent of previous net gains from sales or retirements of the same class of stock, otherwise to retained earnings. On the Consolidated Balance Sheet for the year ended January 28, 2006, the *Company* reclassified cumulative treasury stock losses of \$67.6 million to retained earnings that were previously netted against paid-in capital. On the Consolidated Statements of Shareholders' Equity for the year ended January 31, 2004, the *Company* reclassified cumulative treasury stock losses of \$20.1 million to retained earnings that were previously netted against paid-in capital. In addition, on the Consolidated Statements of Shareholders' Equity for the years ended January 29, 2005 and January 28, 2006, the *Company* reclassified treasury stock losses of \$16.2 million and \$31.3 million, respectively, to retained earnings that were previously netted against paid-in capital. Amounts reclassified did not have an effect on the *Company*'s results of operations or Consolidated Statements of Cash Flows.

Table of Contents

SEGMENT REPORTING

In accordance with Statement of Financial Accounting Standards (SFAS) No. 131, *Disclosures about Segments of an Enterprise and Related Information*, the Company determined its operating segments on the same basis that it uses to evaluate performance internally. The operating segments identified by the Company, Abercrombie & Fitch, abercrombie, Hollister and RUEHL, have been aggregated and are reported as one reportable financial segment. The Company aggregates its operating segments because they meet the aggregation criteria set forth in paragraph 17 of SFAS No. 131. The Company believes its operating segments may be aggregated for financial reporting purposes because they are similar in each of the following areas: class of consumer, economic characteristics, nature of products, nature of production processes and distribution methods. Revenues relating to the Company's international sales in Fiscal 2006 were not material and are not reported separately from domestic revenues.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of A&F and its subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

CASH AND EQUIVALENTS

Cash and equivalents include amounts on deposit with financial institutions and investments with original maturities of less than 90 days. Outstanding checks at year-end are reclassified in the balance sheet from cash to be reflected as liabilities.

INVESTMENTS

Investments with original maturities greater than 90 days are accounted for in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, and are classified accordingly by the Company at the time of purchase. At February 3, 2007, the Company's investments in marketable securities consisted primarily of investment grade municipal notes and bonds and investment grade auction rate securities, all classified as available-for-sale and reported at fair value based on the market, with maturities that could range from one month to 40 years.

The Company began investing in municipal notes and bonds during Fiscal 2005. These investments have early redemption provisions at predetermined prices. For the fiscal years ended February 3, 2007 and January 28, 2006, there were no realized gains or losses. Net unrealized holding losses were approximately \$0.7 million for both the fiscal years ended February 3, 2007 and January 28, 2006.

For the Company's investments in auction rate securities, the interest rates reset through an auction process at predetermined periods ranging from seven to 49 days. Due to the frequent nature of the reset feature, the investment's market price approximates its fair value; therefore, there are no realized or unrealized gains or losses associated with these marketable securities.

Table of Contents

The Company held approximately \$447.8 million and \$411.2 million in marketable securities as of February 3, 2007 and January 28, 2006, respectively.

As of February 3, 2007 and January 28, 2006, approximately \$346.1 million and \$285.4 million, respectively, of marketable securities were invested in auction rate securities. As of February 3, 2007 and January 28, 2006, approximately \$97.1 million and \$120.8 million, respectively, of marketable securities were invested in municipal notes and bonds. As of February 3, 2007 and January 28, 2006, approximately \$4.6 millions and \$5.0 million, respectively, of the marketable securities were invested in dividend received deduction.

The Company established an irrevocable rabbi trust during the third quarter of Fiscal 2006, the purpose is to be a source of funds to match respective funding obligations to participants in the Abercrombie & Fitch Nonqualified Savings and Supplemental Retirement Plan and the Chief Executive Officer Supplemental Executive Retirement Plan. As of February 3, 2007, total assets related to the Rabbi Trust were \$33.5 million, which included \$18.3 million of available-for-sale securities and \$15.3 million related to the cash surrender value of trust owned life insurance policies. The Rabbi Trust assets are consolidated in accordance with Emerging Issues Task Force 97-14 (EITF 97-14) and recorded at fair value in other assets on the Consolidated Balance Sheet and were restricted as to their use as noted above.

CREDIT CARD RECEIVABLES

As part of the normal course of business, the Company has approximately two to three days of sales transactions outstanding with its third-party credit card vendors at any point. The Company classifies these outstanding balances as receivables.

INVENTORIES

Inventories are principally valued at the lower of average cost or market utilizing the retail method. The Company determines market value as the anticipated future selling price of the merchandise less a normal margin. Therefore, an initial markup is applied to inventory at cost in order to establish a cost-to-retail ratio. Permanent markdowns, when taken, reduce both the retail and cost components of inventory on hand so as to maintain the already established cost-to-retail relationship.

The fiscal year is comprised of two principal selling seasons: Spring (the first and second quarters) and Fall (the third and fourth quarters). The Company classifies its inventory into three categories: spring fashion, fall fashion and basic. The Company reduces inventory valuation at the end of the first and third quarters to reserve for projected inventory markdowns required to sell through the current season inventory prior to the beginning of the following season.

Additionally, the Company reduces inventory at season end by recording a markdown reserve that represents the estimated future anticipated selling price decreases necessary to sell through the remaining carryover fashion inventory for the season just passed. Further, as part of inventory valuation, inventory shrinkage estimates, based on historical trends from actual physical inventories, are made that reduce the inventory value for lost or stolen items.

The Company performs physical inventories throughout the year and adjusts the shrink reserve accordingly.

The markdown reserve was \$6.8 million, \$10.0 million and \$6.6 million at February 3, 2007, January 28, 2006 and January 29, 2005, respectively. The shrink reserve was \$7.7 million, \$3.8 million and \$2.9 million at February 3, 2007, January 28, 2006 and January 29, 2005, respectively.

Table of Contents

STORE SUPPLIES

The initial inventory of supplies for new stores including, but not limited to, hangers, signage, security tags and point-of-sale supplies are capitalized at the store opening date. In lieu of amortizing the initial balances over their estimated useful lives, the Company expenses all subsequent replacements and adjusts the initial balance, as appropriate, for changes in store quantities or replacement cost. This policy approximates the expense that would have been recognized under generally accepted accounting principles (GAAP). Store supply categories are classified as current or non-current based on their estimated useful lives. Packaging is expensed as used. Current store supplies were \$20.0 million and \$16.1 million at February 3, 2007 and January 28, 2006, respectively. Non-current store supplies were \$20.6 million at both February 3, 2007 and January 28, 2006.

PROPERTY AND EQUIPMENT

Depreciation and amortization of property and equipment are computed for financial reporting purposes on a straight-line basis, using service lives ranging principally from 30 years for buildings, the lesser of ten years or the life of the lease for leasehold improvements and three to ten years for other property and equipment. The cost of assets sold or retired and the related accumulated depreciation or amortization are removed from the accounts with any resulting gain or loss included in net income. Maintenance and repairs are charged to expense as incurred. Major renewals and betterments that extend service lives are capitalized.

Long-lived assets are reviewed at the store level periodically for impairment or whenever events or changes in circumstances indicate that full recoverability of net assets through future cash flows is in question. Factors used in the evaluation include, but are not limited to, management s plans for future operations, recent operating results and projected cash flows. The Company incurred impairment charges of approximately \$0.3 million for both Fiscal 2006 and Fiscal 2005.

INCOME TAXES

Income taxes are calculated in accordance with SFAS No. 109, *Accounting for Income Taxes*, which requires the use of the asset and liability method. Deferred tax assets and liabilities are recognized based on the difference between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using current enacted tax rates in effect in the years in which those temporary differences are expected to reverse. Inherent in the measurement of deferred balances are certain judgments and interpretations of enacted tax law and published guidance with respect to applicability to the Company s operations. A valuation allowance has been provided for losses related to the start-up costs associated with operations in foreign countries. No other valuation allowances have been provided for deferred tax assets because management believes that it is more likely than not that the full amount of the net deferred tax assets will be realized in the future. The effective tax rate utilized by the Company reflects management s judgment of the expected tax liabilities within the various taxing jurisdictions.

Table of Contents

FOREIGN CURRENCY TRANSLATION

Some of the Company's international operations use local currencies as the functional currency. In accordance with SFAS No. 52, *Foreign Currency Translation*, assets and liabilities denominated in foreign currencies were translated into U.S. dollars (the reporting currency) at the exchange rate prevailing at the balance sheet date. Revenues and expenses denominated in foreign currencies were translated into U.S. dollars at the monthly average exchange rate for the period. Gains and losses resulting from foreign currency transactions are included in the results of operations, whereas related translation adjustments are reported as an element of other comprehensive income in accordance with SFAS No. 130, *Reporting Comprehensive Income*.

CONTINGENCIES

In the normal course of business, the Company must make continuing estimates of potential future legal obligations and liabilities, which require management's judgment on the outcome of various issues. Management may also use outside legal advice to assist in the estimating process. However, the ultimate outcome of various legal issues could be different than management estimates, and adjustments may be required. The Company accrues for its legal obligations for outstanding bills, expected defense costs and, if appropriate, settlements. Accruals are made for personnel, general litigation and intellectual property.

SHAREHOLDERS' EQUITY

At February 3, 2007 and January 28, 2006, there were 150 million shares of \$.01 par value Class A Common Stock authorized, of which 88.3 million and 87.7 million shares were outstanding at February 3, 2007 and January 28, 2006, respectively, and 106.4 million shares of \$.01 par value Class B Common Stock authorized, none of which were outstanding at February 3, 2007 or January 28, 2006. In addition, 15 million shares of \$.01 par value Preferred Stock were authorized, none of which have been issued. See Note 15 of the Notes to Consolidated Financial Statements for information about Preferred Stock Purchase Rights.

Holders of Class A Common Stock generally have identical rights to holders of Class B Common Stock, except that holders of Class A Common Stock are entitled to one vote per share while holders of Class B Common Stock are entitled to three votes per share on all matters submitted to a vote of shareholders.

REVENUE RECOGNITION

The Company recognizes retail sales at the time the customer takes possession of the merchandise and purchases are paid for, primarily with either cash or credit card. Direct-to-consumer sales are recorded upon customer receipt of merchandise. Amounts relating to shipping and handling billed to customers in a sale transaction are classified as revenue and the related direct shipping and handling costs are classified as stores and distribution expense. Associate discounts are classified as a reduction of revenue. The Company reserves for sales returns through estimates based on historical experience and various other assumptions that management believes to be reasonable. The sales return reserve was \$8.9 million, \$8.2 million and \$6.7 million of February 3, 2007, January 28, 2006 and January 29, 2005, respectively.

Table of Contents

The Company's gift cards do not expire or lose value over periods of inactivity. The Company accounts for gift cards by recognizing a liability at the time a gift card is sold. The liability remains on the Company's books until the earlier of redemption (recognized as revenue) or when the Company determines the likelihood of redemption is remote (recognized as other operating income). The Company determines the probability of the gift card being redeemed to be remote based on historical redemption patterns and at these times recognizes the remaining balance as other operating income. At February 3, 2007 and January 28, 2006, the gift card liability on the Company's Consolidated Balance Sheet was \$65.0 million and \$53.2 million, respectively.

The Company is not required by law to escheat the value of unredeemed gift cards to the states in which it operates. During Fiscal 2006, Fiscal 2005 and Fiscal 2004, the Company recognized other operating income for adjustments to the gift card liability of \$5.2 million, \$2.4 million and \$4.3 million, respectively.

The Company does not include tax amounts collected as part of the sales transaction in its net sales results.

COST OF GOODS SOLD

Cost of goods sold includes among others, cost of merchandise, markdowns, inventory shrink and valuation reserves and freight expenses.

STORES AND DISTRIBUTION EXPENSE

Stores and distribution expense includes store payroll, store management, rent, utilities and other landlord expenses, depreciation and amortization, repairs and maintenance and other store support functions and direct-to-consumer and DC expenses.

MARKETING, GENERAL & ADMINISTRATIVE EXPENSE

Marketing, general and administrative expense includes photography and media ads, store marketing, home office payroll, except for those departments included in stores and distribution expense, information technology, outside services such as legal and consulting, relocation and employment and travel expenses.

OTHER OPERATING INCOME, NET

Other operating income consists primarily of gift card balances whose likelihood of redemption has been determined to be remote and are therefore recognized as income. Other operating income in Fiscal 2006 also included non-recurring benefits from insurance reimbursements received for fire and Hurricane Katrina damage.

Table of Contents

CATALOGUE AND ADVERTISING COSTS

Catalogue costs consist primarily of catalogue production and mailing costs and are expensed as incurred as a component of Stores and Distribution Expense. Advertising costs consist of in-store photographs and advertising in selected national publications and billboards and are expensed as part of Marketing, General and Administrative Expense when the photographs or publications first appear. Catalogue and advertising costs, which include photo shoot costs, amounted to \$39.3 million in Fiscal 2006, \$36.8 million in Fiscal 2005 and \$33.8 million in Fiscal 2004.

OPERATING LEASES

The Company leases property for its stores under operating leases. Most lease agreements contain construction allowances, rent escalation clauses and/or contingent rent provisions.

For construction allowances, the Company records a deferred lease credit on the consolidated balance sheet and amortizes the deferred lease credit as a reduction of rent expense on the consolidated statement of net income and comprehensive income over the terms of the leases. For scheduled rent escalation clauses during the lease terms, the Company records minimum rental expenses on a straight-line basis over the terms of the leases on the consolidated statement of net income and comprehensive income. The term of the lease over which the Company amortizes construction allowances and minimum rental expenses on a straight-line basis begins on the date of initial possession, which is generally when the Company enters the space and begins to make improvements in preparation for intended use.

Certain leases provide for contingent rents, which are determined as a percentage of gross sales in excess of specified levels. The Company records a contingent rent liability in accrued expenses on the Consolidated Balance Sheet and the corresponding rent expense when management determines that achieving the specified levels during the fiscal year is probable.

STORE PRE-OPENING EXPENSES

Pre-opening expenses related to new store openings are charged to operations as incurred.

DESIGN AND DEVELOPMENT COSTS

Costs to design and develop the Company's merchandise are expensed as incurred and are reflected as a component of Marketing, General and Administrative Expense.

FAIR VALUE OF FINANCIAL INSTRUMENTS

The recorded values of current assets and current liabilities, including receivables, marketable securities, other assets and accounts payable, approximate fair value due to the short maturity and because the average interest rate approximates current market origination rates.

Table of Contents*EARNINGS PER SHARE*

Net income per share is computed in accordance with SFAS No. 128, *Earnings Per Share*. Net income per basic share is computed based on the weighted-average number of outstanding shares of common stock. Net income per diluted share includes the weighted-average effect of dilutive stock options and restricted stock units.

Weighted-Average Shares Outstanding (in thousands):

| | 2006 | 2005 | 2004 |
|--|----------|----------|----------|
| Shares of Class A Common Stock issued | 103,300 | 103,300 | 103,300 |
| Treasury shares outstanding | (15,248) | (16,139) | (10,523) |
| Basic shares outstanding | 88,052 | 87,161 | 92,777 |
| Dilutive effect of options and restricted shares | 3,958 | 4,060 | 2,333 |
| Diluted shares outstanding | 92,010 | 91,221 | 95,110 |

Options to purchase 0.1 million, 0.2 million and 5.2 million shares of Class A Common Stock were outstanding for Fiscal 2006, Fiscal 2005 and Fiscal 2004, respectively, but were not included in the computation of net income per diluted share because the options' exercise prices were greater than the average market price of the underlying shares.

SHARE-BASED COMPENSATION

See Note 4 of the Notes to Consolidated Financial Statements.

USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENTS

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Since actual results may differ from those estimates, the Company revises its estimates and assumptions as new information becomes available.

3. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In July 2006, the FASB released Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement 109, Accounting for Income Taxes* (FIN 48). FIN 48 provides a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 defines the threshold for recognizing tax return positions in the financial statements as more likely than not that the position is sustainable, based on its merits. FIN 48 also provides guidance on the measurement, classification and disclosure of tax return positions in the financial statements. FIN 48 is effective for the first reporting period beginning after December 15, 2006, with the cumulative effect of the change in accounting principle recorded as an adjustment to the beginning balance of retained earnings in the period of adoption. An analysis of the impact of this interpretation is not yet complete; however, the Company expects to record an adjustment to reduce opening retained earnings in the first quarter of Fiscal 2007 by an amount which is not material to its financial statements.

Table of Contents

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin (SAB) No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB No. 108 requires a dual approach for quantifications of errors using both a method that focuses on the income statement impact, including the cumulative effect of prior years misstatements, and a method that focuses on the period-end balance sheet. SAB No. 108 was effective for the Company for Fiscal 2006. The adoption of SAB No. 108 did not have any impact on the Company's consolidated financial statements.

In September 2006, the FASB released FASB Statement No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 establishes a common definition for fair value under GAAP, establishes a framework for measuring fair value and expands disclosure requirements about such fair value measurements. SFAS 157 will be effective for the Company on February 3, 2008. The Company is currently evaluating the potential impact on the consolidated financial statements of adopting SFAS 157.

In February 2007, the FASB released FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 permits companies to measure many financial instruments and certain other assets and liabilities at fair value on an instrument by instrument basis. SFAS 159 also establishes presentation and disclosure requirements to facilitate comparisons between companies that select different measurement attributes for similar types of assets and liabilities. SFAS 159 will be effective for the Company on February 3, 2008. The Company is currently evaluating the potential impact on the consolidated financial statements of adopting SFAS 159.

4. SHARE-BASED COMPENSATION

Background

On January 29, 2006, the Company adopted SFAS No. 123 (Revised 2004), *Share-Based Payment* (SFAS No. 123(R)), which requires share-based compensation to be measured based on estimated fair values at the date of grant using an option-pricing model. Previously, the Company accounted for share-based compensation using the intrinsic value method in accordance with APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations, for which no expense was recognized for stock options if the exercise price was equal to the market value of the underlying Common Stock on the date of grant, and if the Company provided the required pro forma disclosures in accordance with SFAS No. 123, *Accounting for Stock-Based Compensation* (SFAS No. 123), as amended.

The Company adopted SFAS No. 123(R) using the modified prospective transition method, which requires share-based compensation to be recognized for all unvested share-based awards beginning in the first quarter of adoption. Accordingly, prior period information presented in these financial statements has not been restated to reflect the fair value method of expensing stock options. Under the modified prospective method, compensation expense recognized for the fifty-three weeks ended February 3, 2007 includes compensation expense for: a) all share-based awards granted prior to, but not yet vested as of, January 29, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS No. 123 and b) all share-based awards granted subsequent to January 29, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R).

Table of Contents*Financial Statement Impact*

Total share-based compensation expense recognized under SFAS No. 123(R) was \$35.1 million for the fifty-three week period ended February 3, 2007. Share-based compensation expense of \$24.1 million and \$10.4 million was recognized for the fifty-two week periods ended January 28, 2006 and January 29, 2005, under APB 25.

The Company also realized \$5.5 million, \$52.7 million and \$17.3 million in cash tax benefits for the fifty-three week period ended February 3, 2007 and the fifty-two week periods ended January 28, 2006 and January 29, 2005, respectively, related to stock option exercises and restricted stock issuances.

The following table summarizes the incremental effect of the adoption of SFAS No. 123(R) to the Company's consolidated financial statements for the fifty-three weeks ended February 3, 2007:

| (Thousands, except per share amounts) | Fifty-Three Weeks Ended February 3, 2007 |
|---|---|
| Stores and distribution expense | \$ 463 |
| Marketing, general and administrative expense | 13,627 |
| Operating income | 14,090 |
| Provision for income taxes | (4,210) |
| Net income | \$ 9,880 |
| Net income per basic share | \$ 0.11 |
| Net income per diluted share | \$ 0.11 |
| Net cash used for operating activities | \$ (3,382) |
| Net cash provided by financing activities | \$ 3,382 |

The following table is presented for comparative purposes and illustrates the pro forma effect on net income and net income per share for the fifty-two weeks ended January 28, 2006 and January 29, 2005, as if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock options granted under the Company's share-based compensation plans prior to January 29, 2006:

| (Thousands, except per share amounts) | Fifty-Two Weeks Ended January 28, 2006 | Fifty-Two Weeks Ended January 29, 2005 |
|--|---|---|
| Net income: | | |
| As reported | \$ 333,986 | \$ 216,376 |
| Share-based compensation expense included in reported net income, net of tax ⁽¹⁾ | 14,716 | 6,358 |
| | (36,689) | (27,720) |

Share-based compensation expense determined under fair value based method, net of tax

| | | | | |
|-------------------------------|----|---------|----|---------|
| Pro forma | \$ | 312,013 | \$ | 195,014 |
| Net income per basic share: | | | | |
| As reported | \$ | 3.83 | \$ | 2.33 |
| Pro forma | \$ | 3.58 | \$ | 2.10 |
| Net income per diluted share: | | | | |
| As reported | \$ | 3.66 | \$ | 2.28 |
| Pro forma | \$ | 3.38 | \$ | 2.05 |

(1) Includes share-based compensation expense related to restricted stock unit awards actually recognized in net income in each period presented using the intrinsic value method.

Table of Contents

Share-based compensation expense is recognized, net of estimated forfeitures, over the requisite service period on a straight line basis. The Company adjusts share-based compensation on a quarterly basis for actual forfeitures and on a periodic basis for changes to the estimate of expected forfeitures based on actual forfeiture experience. The effect of adjusting the forfeiture rate is recognized in the period the forfeiture estimate is changed. The effect of forfeiture adjustments during the fifty-three week period ended February 3, 2007 was immaterial.

Upon adoption of SFAS No. 123(R), the Company began presenting the deferred compensation for share-based compensation in the Condensed Consolidated Balance Sheet as part of paid-in capital and the related tax benefit in paid-in capital. Additionally, the Company began presenting the excess tax benefit in the Consolidated Statement of Cash Flows as part of the financing activities. Prior to adoption of SFAS No. 123(R), the deferred compensation was presented in the Condensed Consolidated Balance Sheet as deferred compensation and the related tax benefit was presented in the Condensed Consolidated Statement of Cash Flows in operating activities.

Plans

As of February 3, 2007, the Company had two primary share-based compensation plans, the 2002 Stock Plan for Associates (the 2002 Plan) and the 2005 Long-Term Incentive Plan (the 2005 LTIP), under which it grants stock options and restricted stock units to its associates and non-associate board members. The Company also has three other share-based compensation plans under which it granted stock options and restricted stock units to its associates and non-associate Board members in prior years.

The 2005 LTIP, which is a shareholder approved plan, permits the Company to grant up to approximately 2.0 million shares of A&F s Common Stock to the majority of associates who are subject to Section 16 of the Securities Exchange Act of 1934, as amended, and any non-associate directors of the Company. The 2002 Plan, which is not a shareholder approved plan, permits the Company to grant up to 7.0 million shares of A&F s Common Stock to any associate. Under both plans, stock options and restricted stock units vest primarily over four years for associates. Under the 2005 LTIP, stock options and restricted stock units vest over one year for non-associate directors. Stock options have a ten year contractual term and the plans provide for accelerated vesting if there is a change of control as defined in the plans.

The Company issues shares for stock option exercises and restricted stock unit vestings from treasury stock. As of February 3, 2007, the Company had enough treasury stock available to cover stock options and restricted stock units outstanding without having to repurchase additional stock.

Fair Value Estimates

The Company estimates the fair value of stock options granted using the Black-Scholes option-pricing model, which requires the Company to estimate the expected term of the stock option grants and expected future stock price volatility over the term. The term represents the expected period of time the Company believes the options will be outstanding based on historical experience. Estimates of expected future stock price volatility are based on the historic volatility of the Company s stock for the period equal to the expected term of the stock option. The Company calculates the volatility as the annualized standard deviation of the differences in the natural logarithms of the weekly stock closing price, adjusted for stock splits.

Table of Contents

The weighted-average estimated fair values of stock options granted during the fifty-three week period ended February 3, 2007 and the fifty-two week periods ended January 28, 2006 and January 29, 2005, as well as the weighted-average assumptions used in calculating such values, on the date of grant, were as follows:

| | Fifty-Three Weeks Ended February 3, 2007 | | Fifty-Two Weeks Ended January 28, 2006 | Fifty-Two Weeks Ended January 29, 2005 |
|----------------|--|---------------------|---|---|
| | Executive Officers | Other Associates | Executive Officers and Other Associates | Executive Officers and Other Associates |
| Exercise price | \$58.22 | \$58.12 | \$ 60.10 | \$ 36.49 |
| Fair value | \$24.92 | \$20.69 | \$ 23.01 | \$ 14.56 |

Assumptions:

| | | | | |
|-------------------------|------|------|------|------|
| Price volatility | 47% | 42% | 47% | 56% |
| Expected term (Years) | 5 | 4 | 4 | 4 |
| Risk-free interest rate | 4.9% | 4.9% | 4.0% | 3.2% |
| Dividend yield | 1.2% | 1.2% | 1.1% | 1.3% |

In the case of restricted stock units, the Company calculates the fair value of the restricted stock units granted as the market price of the underlying Common Stock on the date of issuance adjusted for anticipated dividend payments during the vesting period.

Stock Option Activity

Below is the summary of stock option activity for Fiscal 2006:

| Stock Options | Fifty-Three Weeks Ended February 3, 2007 | | | |
|--|--|---------------------------------------|---------------------------------|--|
| | Number of Shares | Weighted-Average Exercise Price | Aggregate Intrinsic Value | Weighted-Average Remaining Contractual Life |
| Outstanding at January 29, 2006 | 9,060,831 | \$ 37.18 | | |
| Granted | 411,300 | 58.16 | | |
| Exercised | (440,457) | 31.74 | | |
| Forfeited or expired | (226,950) | 53.18 | | |
| Outstanding at February 3, 2007 | 8,804,724 | \$ 38.07 | \$ 375,970,520 | 3.7 |
| Options expected to vest at February 3, 2007 | 625,242 | \$ 54.92 | \$ 16,162,506 | 8.4 |
| Options exercisable at February 3, 2007 | 8,136,922 | \$ 36.67 | \$ 358,856,161 | 3.4 |

Table of Contents

The total intrinsic value of stock options exercised during the fifty-three weeks ended February 3, 2007 and the fifty-two weeks ended January 28, 2006 and January 29, 2005 was \$15.2 million, \$139.9 million and \$46.8 million, respectively.

The total fair value of stock options vested during the fifty-three weeks ended February 3, 2007 and the fifty-two weeks ended January 28, 2006 and January 29, 2005 was \$29.5 million, \$31.4 million and \$31.0 million, respectively. As of February 3, 2007, there was \$11.0 million of total unrecognized compensation cost, net of estimated forfeitures, related to stock options. The unrecognized cost is expected to be recognized over a weighted-average period of 1.4 years.

Restricted Stock Unit Activity

A summary of the status of the Company's restricted stock units as of February 3, 2007 and changes during the fifty-three week period ended February 3, 2007 were as follows:

| Restricted Stock Units | Number of Shares | Weighted-Average Grant Date Fair Value |
|--------------------------------|---------------------|--|
| Non-vested at January 29, 2006 | 1,856,847 | \$ 36.54 |
| Granted | 603,882 | \$ 58.73 |
| Vested | (204,430) | \$ 42.08 |
| Forfeited | (212,843) | \$ 54.67 |
| Non-vested at February 3, 2007 | 2,043,456 | \$ 40.65 |

The total fair value of restricted stock units granted during the fifty-three weeks ended February 3, 2007 and fifty-two weeks ended January 28, 2006 and January 29, 2005 was \$35.5 million, \$36.3 million and \$16.0 million, respectively. The total fair value of restricted stock units vested during the fifty-three weeks ended February 3, 2007 and fifty-two weeks ended January 28, 2006 and January 29, 2005 was \$8.6 million, \$5.0 million and \$1.0 million, respectively. As of February 3, 2007, there was \$46.4 million of total unrecognized compensation cost, net of estimated forfeitures, related to non-vested restricted stock units. The unrecognized cost is expected to be recognized over a weighted-average period of 1.3 years.

Table of Contents

5. PROPERTY AND EQUIPMENT

Property and equipment, at cost, consisted of (thousands):

| | 2006 | 2005 |
|---|------------------|------------------|
| Land | \$ 32,291 | \$ 15,985 |
| Building | 181,111 | 117,398 |
| Furniture, fixtures and equipment | 568,564 | 444,540 |
| Leasehold improvements | 754,224 | 625,732 |
| Construction in progress | 122,695 | 79,480 |
| Other | 10,168 | 3,248 |
| Total | \$ 1,669,053 | \$ 1,286,383 |
| Less: Accumulated depreciation and amortization | 576,771 | 472,780 |
| Property and equipment, net | \$ 1,092,282 | \$ 813,603 |

6. DEFERRED LEASE CREDITS, NET

Deferred lease credits are derived from payments received from landlords to partially offset store construction costs and are reclassified between current and long-term liabilities. The amounts, which are amortized over the life of the related leases, consisted of the following (thousands):

| | 2006 | 2005 |
|---------------------------------------|----------------|----------------|
| Deferred lease credits | \$ 423,390 | \$ 376,460 |
| Amortized deferred lease credits | (184,024) | (153,508) |
| Total deferred lease credits, net | \$ 239,366 | \$ 222,952 |

Table of Contents**7. LEASED FACILITIES AND COMMITMENTS**

Annual store rent is comprised of a fixed minimum amount, plus contingent rent based on a percentage of sales exceeding a stipulated amount. Store lease terms generally require additional payments covering taxes, common area costs and certain other expenses.

A summary of rent expense follows (thousands):

| | 2006* | 2005 | 2004 |
|--------------------------------|------------|------------|------------|
| Store rent: | | | |
| Fixed minimum | \$ 196,690 | \$ 170,009 | \$ 141,450 |
| Contingent | 20,192 | 16,178 | 6,932 |
| Total store rent | 216,882 | 186,187 | 148,382 |
| Buildings, equipment and other | 5,646 | 3,241 | 1,663 |
| Total rent expense | \$ 222,528 | \$ 189,428 | \$ 150,045 |

* Fiscal 2006 is a fifty-three week year.

At February 3, 2007, the Company was committed to non-cancelable leases with remaining terms of one to 15 years. A summary of operating lease commitments under non-cancelable leases follows (thousands):

| | |
|-------------|-----------|
| Fiscal 2007 | \$215,499 |
| Fiscal 2008 | \$215,670 |
| Fiscal 2009 | \$206,830 |
| Fiscal 2010 | \$195,007 |
| Fiscal 2011 | \$178,448 |
| Thereafter | \$660,227 |

8. ACCRUED EXPENSES

Accrued expenses included gift card liabilities of \$65.0 million and construction in progress of \$48.0 million at February 3, 2007. Accrued expenses included gift card liabilities of \$53.2 million and construction in progress of \$19.5 million at January 28, 2006.

9. OTHER LIABILITIES

Other liabilities included straight-line rent of \$45.8 million and \$38.8 million at February 3, 2007 and January 28, 2006, respectively.

Table of Contents

10. INCOME TAXES

The provision for income taxes consisted of (thousands):

| | 2006* | 2005 | 2004 |
|--------------------|-------------|------------|------------|
| Currently Payable: | | | |
| Federal | \$ 236,553 | \$ 184,884 | \$ 112,537 |
| State | 24,885 | 32,641 | 19,998 |
| | \$ 261,438 | \$ 217,525 | \$ 132,535 |
| Deferred: | | | |
| Federal | \$ (10,271) | \$ (5,980) | \$ 2,684 |
| State | (1,367) | 3,881 | 1,258 |
| | \$ (11,638) | \$ (2,099) | \$ 3,942 |
| Total provision | \$ 249,800 | \$ 215,426 | \$ 136,477 |

* Fiscal 2006 is a fifty-three week year.

A reconciliation between the statutory federal income tax rate and the effective income tax rate follows:

| | 2006 | 2005 | 2004 |
|--|-------|-------|-------|
| Federal income tax rate | 35.0% | 35.0% | 35.0% |
| State income tax, net of federal income tax effect | 2.3 | 4.3 | 3.9 |
| Other items, net | (0.1) | (0.1) | (0.2) |
| Total | 37.2% | 39.2% | 38.7% |

Amounts paid directly to taxing authorities were \$272.0 million, \$122.0 million and \$114.0 million in Fiscal 2006, Fiscal 2005, and Fiscal 2004, respectively.

Table of Contents

The effect of temporary differences which give rise to deferred income tax assets (liabilities) were as follows (thousands):

| | 2006* | 2005 |
|---|------------------|------------------|
| Deferred tax assets: | | |
| Deferred compensation | \$ 37,725 | \$ 24,046 |
| Rent | 76,890 | 88,399 |
| Accrued expenses | 15,003 | 14,317 |
| Inventory | 5,642 | 3,982 |
| Foreign net operation losses | 2,709 | |
| Valuation allowance on foreign net operation losses | (2,709) | |
| Total deferred tax assets | \$ 135,260 | \$ 130,744 |
| Deferred tax liabilities: | | |
| Store supplies | \$ (11,578) | \$ (10,851) |
| Property and equipment | (120,906) | (128,735) |
| Total deferred tax liabilities | \$ (132,484) | \$ (139,586) |
| Net deferred income tax liabilities | \$ 2,776 | \$ (8,842) |

* Fiscal 2006 is a fifty-three week year.

At February 3, 2007, the Company had foreign net operating loss carryovers that could be utilized to reduce future years tax liabilities. A portion of these net operating losses begin expiring in the year 2012, and some have an indefinite carryforward period. The Company has established a valuation allowance to reflect the uncertainty of realizing the benefits of these net operating losses in foreign jurisdictions. No other valuation allowance has been provided for deferred tax assets because management believes that it is more likely than not that the full amount of the net deferred tax assets will be realized in the future.

11. LONG-TERM DEBT

On December 15, 2004, the Company entered into an amended and restated \$250 million syndicated unsecured credit agreement (the Amended Credit Agreement). The primary purposes of the Amended Credit Agreement are for trade and stand-by letters of credit and working capital. The Amended Credit Agreement has several borrowing options, including an option where interest rates are based on the agent bank's Alternate Base Rate, and another using the London Interbank Offered Rate. The facility fees payable under the Amended Credit Agreement are based on the ratio of the Company's leveraged total debt plus 600% of forward minimum rent commitments to consolidated earnings before interest, taxes, depreciation, amortization and rent for the trailing four fiscal quarter periods. The facility fees are projected to accrue at either 0.15% or 0.175% on the committed amounts per annum. The Amended Credit Agreement contains limitations on indebtedness, liens, sale-leaseback transactions, significant corporate changes including mergers and acquisitions with third parties, investments, restricted payments (including dividends and stock repurchases) and transactions with affiliates. The Amended Credit Agreement will mature on December 15, 2009. Letters of credit totaling approximately \$53.7 million and

\$45.1 million were outstanding under the Amended Credit Agreement on February 3, 2007 and January 28, 2006, respectively. No borrowings were outstanding under the Amended Credit Agreement on February 3, 2007 or on January 28, 2006.

Table of Contents

12. RELATED PARTY TRANSACTIONS

There were no material related party transactions in Fiscal 2006. Shahid & Company, Inc. has provided advertising and design services for the Company since 1995. Sam N. Shahid, Jr., who served on A&F's Board of Directors until June 15, 2005, has been President and Creative Director of Shahid & Company, Inc. since 1993. Fees paid to Shahid & Company, Inc. for services provided during his tenure as a Director in Fiscal 2005 and Fiscal 2004 were approximately \$0.9 million and \$2.1 million respectively. These amounts do not include reimbursements to Shahid & Company, Inc. for expenses incurred while performing these services.

13. RETIREMENT BENEFITS

The Company maintains the Abercrombie & Fitch Co. Savings & Retirement Plan, a qualified plan. All associates are eligible to participate in this plan if they are at least 21 years of age and have completed a year of employment with a 1,000 or more hours of service. In addition, the Company maintains the Abercrombie & Fitch Co. Nonqualified Savings and Supplemental Retirement Plan. Participation in this plan is based on service and compensation. The Company's contributions are based on a percentage of associates' eligible annual compensation. The cost of these plans was \$15.0 million in Fiscal 2006, \$10.5 million in Fiscal 2005 and \$9.9 million in Fiscal 2004.

Effective February 2, 2003, the Company established a Chief Executive Officer Supplemental Executive Retirement Plan (the "SERP") to provide additional retirement income to its Chairman and Chief Executive Officer ("CEO"). Subject to service requirements, the CEO will receive a monthly benefit equal to 50% of his final average compensation (as defined in the SERP) for life. The SERP has been actuarially valued by an independent third party and the expense associated with the SERP is being accrued over the stated term of the Amended and Restated Employment Agreement, dated as of August 15, 2005, between the Company and its CEO. The cost of this plan was \$6.6 million in Fiscal 2006, \$2.5 million in Fiscal 2005 and \$1.9 million in Fiscal 2004.

The Company established the rabbi trust during the third quarter of Fiscal 2006, the purpose is to be a source of funds to match respective funding obligations to participants in the Abercrombie & Fitch Nonqualified Savings and Supplemental Retirement Plan and the Chief Executive Officer Supplemental Executive Retirement Plan. As of February 3, 2007, total assets related to the Rabbi Trust were \$33.5 million, which included \$18.3 million of available-for-sale securities and \$15.3 million related to the cash surrender value of trust owned life insurance policies.

Table of Contents

14. CONTINGENCIES

A&F is a defendant in lawsuits arising in the ordinary course of business.

The Company previously reported that it was aware of 20 actions that had been filed against it and certain of its current and former officers and directors on behalf of a purported class of shareholders who purchased A&F's Common Stock between October 8, 1999 and October 13, 1999. These actions originally were filed in the United States District Courts for the Southern District of New York and the Southern District of Ohio, Eastern Division, alleging violations of the federal securities laws and seeking unspecified damages, and were later transferred to the Southern District of New York for consolidated pretrial proceedings under the caption *In re Abercrombie & Fitch Securities Litigation*. The parties have reached a settlement of these matters. According to the terms of the settlement, the Company's insurance company, on behalf of the defendants, has paid \$6.1 million into a settlement fund in full consideration for the settlement and release of all claims that were asserted or could have been asserted in the action by the plaintiffs and the other members of the settlement class. The settlement will not have a material effect on the Company's financial statements. The judge who was presiding over the cases, after notice to the settlement class and a hearing held on January 31, 2007, determined that the proposed settlement was fair, reasonable and adequate and approved the settlement as final and binding.

The Company has been named as a defendant in five class action lawsuits (as described in more detail below) regarding overtime compensation. Four of the cases were previously reported. Of these four, one was dismissed and not appealed, another was dismissed and unsuccessfully appealed, the parties have tentatively agreed to a settlement of a third and a fourth remains pending. In addition, a fifth class action has been filed against the Company involving overtime compensation. In each overtime compensation action, the plaintiffs, on behalf of their respective purported class, seek injunctive relief and unspecified amounts of economic and liquidated damages.

In *Melissa Mitchell, et al. v. Abercrombie & Fitch Co. and Abercrombie & Fitch Stores, Inc.*, which was filed on June 13, 2003 in the United States District Court for the Southern District of Ohio, the plaintiffs allege that assistant managers and store managers were not paid overtime compensation in violation of the Fair Labor Standards Act (FLSA) and Ohio law. On March 31, 2006, the Court issued an order granting defendants' motions for summary judgment on all of the claims of each of the three plaintiffs. All three plaintiffs filed a Notice of Appeal to the Sixth Circuit Court of Appeals on April 28, 2006. The matter was fully briefed on October 26, 2006. Oral arguments before the Sixth Circuit Court of Appeals were held on March 15, 2007, and on March 29, 2007, that court affirmed the summary judgment in favor of the Company.

In *Eltrich v. Abercrombie & Fitch Stores, Inc.*, which was filed on November 22, 2005 in the Washington Superior Court of King County, the plaintiff alleges that store managers, assistant managers and managers in training were misclassified as exempt from the overtime compensation requirements of the State of Washington, and improperly denied overtime compensation. The complaint seeks relief on a class-wide basis for unpaid overtime compensation, liquidated damages, attorneys' fees and costs and injunctive relief. The defendant filed an answer to the complaint on or about January 27, 2006. The defendant filed a motion for summary judgment as to all of Eltrich's claims on July 5, 2006. The court granted the motion for summary judgment to Eltrich's individual claims on October 6, 2006, dismissing Eltrich's individual claims with prejudice. On October 31, 2006, the court dismissed the claims of putative class members without prejudice. Eltrich did not appeal and, accordingly, this case is terminated.

Table of Contents

Lisa Hashimoto, et al. v. Abercrombie & Fitch Co. and Abercrombie & Fitch Stores, Inc., was filed in the Superior Court of the State of California for the County of Los Angeles on June 23, 2006. Three plaintiffs allege, on behalf of a putative class of California store managers employed in Hollister and abercrombie stores, that they were entitled to receive overtime pay as non-exempt employees under California wage and hour laws. The complaint seeks injunctive relief, equitable relief, unpaid overtime compensation, unpaid benefits, penalties, interest and attorneys fees and costs. The defendants filed an answer to the complaint on August 21, 2006. The parties are engaging in discovery.

Mitchell Green, et al. v. Abercrombie & Fitch Co., Abercrombie & Fitch Stores, Inc. and Abercrombie & Fitch Trading Co., was filed in the United States District Court for the Southern District of New York on November 2, 2006. Five plaintiffs allege, on behalf of a putative class of nation-wide loss prevention agents employed by the Company, that they were entitled to receive overtime pay as non-exempt employees under the FLSA and New York wage and hour laws. The complaint seeks injunctive relief, unpaid overtime compensation, liquidated damages, interest, and attorneys fees and costs. The parties have tentatively agreed to a settlement which will not have a material effect on the financial statements.

Edrik Diaz v. Abercrombie & Fitch Stores, Inc. was filed in the United States District Court for the Southern District of Florida on February 8, 2007. Diaz alleges, on behalf of a putative class of managers in training and assistant managers, that the Company did not properly pay overtime compensation. The complaint seeks liquidated damages, interest, and attorneys fees and costs.

On September 2, 2005, a purported class action, styled Robert Ross v. Abercrombie & Fitch Company, et al., was filed against A&F and certain of its officers in the United States District Court for the Southern District of Ohio on behalf of a purported class of all persons who purchased or acquired shares of A&F's Common Stock between June 2, 2005 and August 16, 2005. In September and October of 2005, five other purported class actions were subsequently filed against A&F and other defendants in the same Court. All six securities cases allege claims under the federal securities laws, and seek unspecified monetary damages, as a result of a decline in the price of A&F's Common Stock during the summer of 2005. On November 1, 2005, a motion to consolidate all of these purported class actions into the first-filed case was filed by some of the plaintiffs. A&F joined in that motion. On March 22, 2006, the motions to consolidate were granted, and these actions (together with the federal court derivative cases described in the following paragraph) were consolidated for purposes of motion practice, discovery and pretrial proceedings. A consolidated amended securities class action complaint was filed on August 14, 2006. On October 13, 2006, all defendants moved to dismiss that complaint. The motion has been fully briefed and is pending.

Table of Contents

On September 16, 2005, a derivative action, styled *The Booth Family Trust v. Michael S. Jeffries, et al.*, was filed in the United States District Court for the Southern District of Ohio, naming A&F as a nominal defendant and seeking to assert claims for unspecified damages against nine of A&F's present and former directors, alleging various breaches of the directors' fiduciary duty and seeking equitable and monetary relief. In the following three months (October, November and December of 2005), four similar derivative actions were filed (three in the United States District Court for the Southern District of Ohio and one in the Court of Common Pleas for Franklin County, Ohio) against present and former directors of A&F alleging various breaches of the directors' fiduciary duty and seeking equitable and monetary relief. A&F is also a nominal defendant in each of the four later derivative actions. On November 4, 2005, a motion to consolidate all of the federal court derivative actions with the purported securities law class actions described in the preceding paragraph was filed. On March 22, 2006, the motion to consolidate was granted, and the federal court derivative actions have been consolidated with the aforesaid purported securities law class actions for purposes of motion practice, discovery and pretrial proceedings. A consolidated amended derivative complaint was filed in the federal proceeding on July 10, 2006. A&F has filed a motion to stay the consolidated federal derivative case and that motion has been granted. The state court action has also been stayed. On February 16, 2007, A&F announced its Board of Directors received a report of its Special Litigation Committee established by the Board to investigate and act with respect to claims asserted in certain previously disclosed derivative lawsuits brought against current and former directors and management, including Chairman and Chief Executive Officer Michael S. Jeffries. The Special Litigation Committee has concluded that there is no evidence to support the asserted claims and directed the Company to seek dismissal of the derivative actions. A&F has advised both the federal and state courts in which the derivative actions are pending, that it believes the derivative cases should be stayed until the pending motion to dismiss the related consolidated securities cases has been finally decided, as described in the preceding paragraph.

In December 2005, the Company received a formal order of investigation from the SEC concerning trading in shares of A&F's Common Stock. The SEC has requested information from A&F and certain of its current and former officers and directors. The Company and its personnel are cooperating fully with the SEC.

Management intends to defend the aforesaid matters vigorously, as appropriate. Management is unable to assess the potential exposure of the aforesaid matters. However, management's assessment of the Company's current exposure could change in the event of the discovery of additional facts with respect to legal matters pending against the Company or determinations by judges, juries or other finders of fact that are not in accord with management's evaluation of the claims.

Table of Contents**15. PREFERRED STOCK PURCHASE RIGHTS**

On July 16, 1998, A&F's Board of Directors declared a dividend of one Series A Participating Cumulative Preferred Stock Purchase Right (the "Rights") for each outstanding share of Class A Common Stock, par value \$.01 per share (the "Common Stock"), of A&F. The dividend was paid on July 28, 1998 to shareholders of record on that date. Shares of Common Stock issued after July 28, 1998 and prior to May 25, 1999 were issued with one Right attached. A&F's Board of Directors declared a two-for-one stock split (the "Stock Split") on A&F's Common Stock, payable on June 15, 1999 to the holders of record at the close of business on May 25, 1999. In connection with the Stock Split, the number of Rights associated with each share of Common Stock outstanding as of the close of business on May 25, 1999, or issued or delivered after May 25, 1999 and prior to the Distribution Date (as defined below), was proportionately adjusted from one Right to 0.50 Right. Each share of Common Stock issued after May 25, 1999 and prior to the Distribution Date has been and will be issued with 0.50 Right attached so that all shares of Common Stock outstanding prior to the Distribution Date will have 0.50 Right attached.

The Rights initially will be attached to the shares of Common Stock. The Rights will separate from the Common Stock after a Distribution Date occurs. The Distribution Date generally means the earlier of (i) the close of business on the 10th day after the date (the "Share Acquisition Date") of the first public announcement that a person or group (other than A&F or any of A&F's subsidiaries or any employee benefit plan of A&F or of any of A&F's subsidiaries) has acquired beneficial ownership of 20% or more of A&F's outstanding shares of Common Stock (an "Acquiring Person") or (ii) the close of business on the 10th business day (or such later date as A&F's Board of Directors may designate before any person has become an Acquiring Person) after the date of the commencement of a tender or exchange offer by any person which would, if consummated, result in such person becoming an Acquiring Person. The Rights are not exercisable until the Distribution Date. After the Distribution Date, each whole Right may be exercised to purchase, at an initial exercise price of \$250, one one-thousandth of a share of Series A Participating Cumulative Preferred Stock.

At any time after any person becomes an Acquiring Person (but before the occurrence of any of the events described in the immediately following paragraph), each holder of a Right (other than the Acquiring Person and certain affiliated persons) will be entitled to purchase, upon exercise of the Right, shares of Common Stock having a market value of twice the exercise price of the Right. At any time after any person becomes an Acquiring Person (but before any person becomes the beneficial owner of 50% or more of the outstanding shares of Common Stock or the occurrence of any of the events described in the immediately following paragraph), A&F's Board of Directors may exchange all or part of the Rights (other than Rights beneficially owned by an Acquiring Person and certain affiliated persons) for shares of Common Stock at an exchange ratio of one share of Common Stock per 0.50 Right.

If, after any person has become an Acquiring Person, (i) A&F is involved in a merger or other business combination transaction in which A&F is not the surviving corporation or A&F's Common Stock is exchanged for other securities or assets or (ii) A&F and/or one or more of A&F's subsidiaries sell or otherwise transfer 50% or more of the assets or earning power of A&F and its subsidiaries, taken as a whole, each holder of a Right (other than the Acquiring Person and certain affiliated persons) will be entitled to buy, for the exercise price of the Rights, the number of shares of common stock of the other party to the business combination or sale (or in certain circumstances, an affiliate) which at the time of such transaction will have a market value of twice the exercise price of the Right.

The Rights will expire on July 16, 2008, unless earlier exchanged or redeemed. A&F may redeem all of the Rights at a price of \$.01 per whole Right at any time before any person becomes an Acquiring Person.

Rights holders have no rights as a shareholder of A&F, including the right to vote and to receive dividends.

Table of Contents

16. QUARTERLY FINANCIAL DATA (UNAUDITED)

Summarized unaudited quarterly financial results for Fiscal 2006 and Fiscal 2005 follow (thousands, except per share amounts):

| Fiscal 2006 Quarter | First | Second | Third | Fourth* |
|------------------------------|-----------|-----------|-----------|-------------|
| Net sales | \$657,271 | \$658,696 | \$863,448 | \$1,138,743 |
| Gross profit | \$429,915 | \$455,258 | \$568,198 | \$755,635 |
| Operating income | \$83,985 | \$102,429 | \$162,841 | \$308,834 |
| Net income | \$56,240 | \$65,722 | \$102,031 | \$198,192 |
| Net income per basic share | \$0.64 | \$0.75 | \$1.16 | \$2.25 |
| Net income per diluted share | \$0.62 | \$0.72 | \$1.11 | \$2.14 |

* Fourth Quarter Fiscal 2006 is a fourteen week quarter.

| Fiscal 2005 Quarter | First | Second | Third | Fourth |
|------------------------------|-----------|-----------|-----------|-----------|
| Net sales | \$546,810 | \$571,591 | \$704,918 | \$961,392 |
| Gross profit | \$357,252 | \$389,660 | \$465,086 | \$639,418 |
| Operating income | \$68,289 | \$91,087 | \$115,874 | \$267,488 |
| Net income | \$40,359 | \$57,401 | \$71,600 | \$164,626 |
| Net income per basic share | \$0.47 | \$0.66 | \$0.81 | \$1.88 |
| Net income per diluted share | \$0.45 | \$0.63 | \$0.79 | \$1.80 |

17. SUBSEQUENT EVENT

As of March 29, 2007, the Company repurchased approximately 1.0 million shares of its outstanding Common Stock having a value of approximately \$79.0 million pursuant to the Board of Directors authorization.

Table of Contents

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders
of Abercrombie & Fitch Co.:

We have completed integrated audits of Abercrombie & Fitch Co.'s consolidated financial statements and of its internal control over financial reporting as of February 3, 2007, in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated financial statements

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(1) present fairly, in all material respects, the financial position of Abercrombie & Fitch Co. and its subsidiaries at February 3, 2007 and January 28, 2006, and the results of their operations and their cash flows for the years ended February 3, 2007, January 28, 2006 and January 29, 2005 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 4 to the consolidated financial statements, effective January 29, 2006, the Company changed the manner in which it accounts for share-based compensation.

Internal control over financial reporting

Also, in our opinion, management's assessment, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A, that the Company maintained effective internal control over financial reporting as of February 3, 2007 based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of February 3, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the COSO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

Table of Contents

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Columbus, Ohio

March 30, 2007

Table of Contents

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

82

Table of Contents

ITEM 9A. CONTROLS AND PROCEDURES.

Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to provide reasonable assurance that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Chairman and Chief Executive Officer and the Executive Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Because of inherent limitations, disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of disclosure controls and procedures are met.

The Company's management, including the Chairman and Chief Executive Officer and the Executive Vice President and Chief Financial Officer, evaluated the effectiveness of the Company's design and operation of its disclosure controls and procedures as of the end of the fiscal year ended February 3, 2007. The Chairman and Chief Executive Officer and the Executive Vice President and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at a reasonable level of assurance as of February 3, 2007, the end of the period covered by this Form 10-K.

Management's Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act, is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management evaluated the effectiveness of the Company's internal control over financial reporting as of February 3, 2007 using criteria established in the Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on the assessment of the Company's internal control over financial reporting, management has concluded that, as of February 3, 2007, the Company's internal control over financial reporting was effective.

The Company's independent registered public accounting firm, PricewaterhouseCoopers LLP, has audited management's assessment of the effectiveness of the Company's internal control over financial reporting as of February 3, 2007 as stated in their report, which is included herein.

Changes in Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting during the fiscal quarter ended February 3, 2007 that materially affected, or are reasonably likely to materially affect, the internal controls over financial reporting.

Table of Contents

ITEM 9B. OTHER INFORMATION.

None.

84

Table of Contents

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

Information concerning directors, executive officers and persons nominated or chosen to become directors or executive officers is incorporated by reference from the text under the caption "Election of Directors" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007 and from the text under the caption "Supplemental Item - Executive Officers of the Registrant" in Part I of this Annual Report on Form 10-K.

Compliance with Section 16(a) of the Exchange Act

Information concerning beneficial ownership reporting compliance under Section 16(a) of the Securities Exchange Act of 1934, as amended, is incorporated by reference from the text under the caption "Security Ownership of Certain Beneficial Owners and Management - Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

Code of Business Conduct

Information concerning the Company's Code of Business Conduct is incorporated by reference from the text under the caption "Election of Directors - Code of Business Conduct and Ethics" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

Audit Committee

Information concerning the Company's Audit Committee is incorporated by reference from the text under the caption "Election of Directors - Committees of the Board" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held June 13, 2007.

ITEM 11. EXECUTIVE COMPENSATION.

Information regarding executive compensation is incorporated by reference from the text under the captions "Executive Compensation", "Election of Directors - Compensation of Directors", "Election of Directors - Compensation Committee Interlocks and Insider Participation" and "Compensation Committee Report" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

Information concerning the security ownership of certain beneficial owners and management is incorporated by reference from the text under the caption "Security Ownership of Certain Beneficial Owners and Management" in the Company's Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

Information concerning equity compensation plans is incorporated by reference from Item 5 in Part I of this Annual Report on Form 10-K.

Table of Contents

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

Information concerning certain relationships and related transactions involving the Company and certain others is incorporated by reference from the text under the captions Election of Directors Compensation of Directors and Election of Directors Certain Relationships and Related Transactions in the Company s Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

Information concerning the Company s pre-approval policy and services rendered by the Company s principal independent auditors is incorporated by reference from the text under captions Audit Committee Matters Pre-Approval Policy and Fees of Independent Registered Public Accounting Firm in the Company s Proxy Statement for the Annual Meeting of Stockholders to be held on June 13, 2007.

Table of Contents

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

The following documents are filed as a part of this Annual Report on Form 10-K:

(1) Consolidated Financial Statements:

Consolidated Statements of Net Income and Comprehensive Income for the fiscal years ended February 3, 2007, January 28, 2006 and January 29, 2005.

Consolidated Balance Sheets as of February 3, 2007 and January 28, 2006.

Consolidated Statements of Shareholders' Equity for the fiscal years ended February 3, 2007, January 28, 2006 and January 29, 2005.

Consolidated Statements of Cash Flows for the fiscal years ended February 3, 2007, January 28, 2006 and January 29, 2005.

Notes to Consolidated Financial Statements.

(2) Consolidated Financial Statement Schedules:

All schedules are omitted because the required information is either presented in the consolidated financial statements or notes thereto, or is not applicable, required or material.

(3) Exhibits:

- 3.1 Amended and Restated Certificate of Incorporation of A&F as filed with the Delaware Secretary of State on August 27, 1996, incorporated herein by reference to Exhibit 3.1 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended November 2, 1996 (File No. 001-12107).
- 3.2 Certificate of Designation of Series A Participating Cumulative Preferred Stock of A&F as filed with the Delaware Secretary of State on July 21, 1998, incorporated herein by reference to Exhibit 3.2 to A&F's Annual Report on Form 10-K for the fiscal year ended January 30, 1999 (File No. 001-12107).
- 3.3 Certificate of Decrease of Shares Designated as Class B Common Stock as filed with the Delaware Secretary of State on July 30, 1999, incorporated herein by reference to Exhibit 3.3 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended July 31, 1999 (File No. 001-12107).
- 3.4 Amended and Restated Bylaws of A&F, effective January 31, 2002, incorporated herein by reference to Exhibit 3.4 to A&F's Annual Report on Form 10-K for the fiscal year ended February 2, 2002 (File No. 001-12107).
- 3.5 Certificate regarding adoption of amendment to Section 2.02 of Amended and Restated Bylaws of A&F by Board of Directors on July 10, 2003, incorporated herein by reference to Exhibit 3.5 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended November 1, 2003 (File No. 001-12107).

Table of Contents

- 3.6 Certificate regarding adoption of amendments to Sections 1.02, 1.06, 3.01, 3.05, 4.02, 4.03, 4.04, 4.05, 4.06, 6.01 and 6.02 of Amended and Restated Bylaws of A&F by Board of Directors on May 20, 2004, incorporated herein by reference to Exhibit 3.6 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 1, 2004 (File No. 001-12107).
- 3.7 Amended and Restated Bylaws of A&F (reflecting amendments through May 20, 2004), incorporated herein by reference to Exhibit 3.7 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 1, 2004 (File No. 001-12107).
- 4.1 Credit Agreement, dated as of November 14, 2002, as amended and restated as of December 15, 2004, among Abercrombie & Fitch Management Co., A&F, the Lenders party thereto, National City Bank, JPMorgan Chase Bank, N.A., National City Bank and J.P. Morgan Securities Inc., incorporated herein by reference to Exhibit 4.1 to A&F's Current Report on Form 8-K dated and filed December 21, 2004 (File No. 001-12107).
- 4.2 Guarantee Agreement, dated as of November 14, 2002, as amended and restated as of December 15, 2004, among A&F, each direct and indirect domestic subsidiary of A&F other than Abercrombie & Fitch Management Co., and National City Bank, incorporated herein by reference to Exhibit 4.2 to A&F's Current Report on Form 8-K dated and filed December 21, 2004 (File No. 001-12107).
- 4.3 First Amendment, dated as of June 22, 2005, to the Credit Agreement, dated as of November 14, 2002, as amended and restated as of December 15, 2004, among Abercrombie & Fitch Management Co., A&F, the Lenders party thereto, and National City Bank, incorporated herein by reference to Exhibit 4.1 to A&F's Current Report on Form 8-K dated and filed June 22, 2005 (File No. 001-12107).
- 4.4 Rights Agreement, dated as of July 16, 1998, between A&F and First Chicago Trust Company of New York, incorporated herein by reference to Exhibit 1 to A&F's Registration Statement on Form 8-A dated and filed July 21, 1998 (File No. 001-12107).
- 4.5 Amendment No. 1 to Rights Agreement, dated as of April 21, 1999, between A&F and First Chicago Trust Company of New York, incorporated herein by reference to Exhibit 2 to A&F's Amendment No. 1 to Form 8-A dated April 23, 1999 and filed April 26, 1999 (File No. 001-12107).
- 4.6 Certificate of adjustment of number of Rights associated with each share of Class A Common Stock, dated May 27, 1999, incorporated herein by reference to Exhibit 4.6 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended July 31, 1999 (File No. 001-12107).
- 4.7 Appointment and Acceptance of Successor Rights Agent, effective as of the opening of business on October 8, 2001, between A&F and National City Bank, incorporated herein by reference to Exhibit 4.6 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended August 4, 2001 (File No. 001-12107).
- *10.1 Abercrombie & Fitch Co. Incentive Compensation Performance Plan, incorporated herein by reference to Exhibit 10.1 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 4, 2002 (File No. 001-12107).
- *10.2 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan (reflects amendments through December 7, 1999 and the two-for-one stock split distributed June 15, 1999 to stockholders of record on May 25, 1999), incorporated herein by reference to Exhibit 10.2 to A&F's

Table of Contents

- *10.3 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Plan for Non-Associate Directors (reflects amendments through January 30, 2003 and the two-for-one stock split distributed June 15, 1999 to stockholders of record on May 25, 1999), incorporated herein by reference to Exhibit 10.3 to A&F's Annual Report on Form 10-K for the fiscal year ended February 1, 2003 (File No. 001-12107).
- *10.4 Abercrombie & Fitch Co. 2002 Stock Plan for Associates (as amended and restated May 22, 2003), incorporated herein by reference to Exhibit 10.4 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 3, 2003 (File No. 001-12107).
- *10.5 Amended and Restated Employment Agreement, dated as of January 30, 2003, by and between A&F and Michael S. Jeffries, including as Exhibit A thereto the Supplemental Executive Retirement Plan effective February 2, 2003, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated February 11, 2003 and filed February 12, 2003 (File No. 001-12107).
- *10.6 Abercrombie & Fitch Co. Directors' Deferred Compensation Plan (as amended and restated May 22, 2003), incorporated herein by reference to Exhibit 10.7 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 3, 2003 (File No. 001-12107).
- *10.7 Abercrombie & Fitch Nonqualified Savings and Supplemental Retirement Plan (formerly known as the Abercrombie & Fitch Co. Supplemental Retirement Plan), as amended and restated effective January 1, 2001, incorporated herein by reference to Exhibit 10.9 to A&F's Annual Report on Form 10-K for the fiscal year ended February 1, 2003 (File No. 001-12107).
- *10.8 Abercrombie & Fitch Co. 2003 Stock Plan for Non-Associate Directors, incorporated herein by reference to Exhibit 10.9 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 3, 2003 (File No. 001-12107).
- *10.9 Employment Agreement, entered into as of May 17, 2004, by and between A&F and Robert S. Singer, including as Exhibit A thereto the Supplemental Executive Retirement Plan II (Robert S. Singer), effective May 17, 2004, incorporated herein by reference to Exhibit 10.10 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended May 1, 2004 (File No. 001-12107).
- *10.10 Form of Restricted Shares Award Agreement (also called Stock Unit Agreement) under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan prior to November 28, 2004, incorporated herein by reference to Exhibit 10.11 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.11 Form of Restricted Shares Award Agreement (No Performance-Based Goals) under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan after November 28, 2004, incorporated herein by reference to Exhibit 10.12 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.12 Form of Restricted Shares Award Agreement (Performance-Based Goals) under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan after November 28, 2004, incorporated herein by reference to Exhibit 10.13 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).

Table of Contents

- *10.13 Form of Stock Option Agreement (Nonstatutory Stock Options) under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan prior to November 28, 2004, incorporated herein by reference to Exhibit 10.14 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.14 Form of Stock Option Agreement (Nonstatutory Stock Options) under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Option and Performance Incentive Plan after November 28, 2004, incorporated herein by reference to Exhibit 10.15 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.15 Form of Stock Option Agreement under the 1998 Restatement of the Abercrombie & Fitch Co. 1996 Stock Plan for Non-Associate Directors, incorporated herein by reference to Exhibit 10.16 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.16 Form of Restricted Shares Award Agreement (also called Stock Unit Agreement) under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates prior to November 28, 2004, incorporated herein by reference to Exhibit 10.17 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.17 Form of Restricted Shares Award Agreement under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates after November 28, 2004, incorporated herein by reference to Exhibit 10.18 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.18 Form of Stock Option Agreement (Nonstatutory Stock Options) under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates prior to November 28, 2004, incorporated herein by reference to Exhibit 10.19 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.19 Form of Stock Option Agreement (Nonstatutory Stock Options) under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates after November 28, 2004, incorporated herein by reference to Exhibit 10.20 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.20 Form of Stock Option Agreement under the Abercrombie & Fitch Co. 2003 Stock Plan for Non-Associate Directors prior to November 28, 2004, incorporated herein by reference to Exhibit 10.21 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.21 Form of Stock Option Agreement under the Abercrombie & Fitch Co. 2003 Stock Plan for Non-Associate Directors after November 28, 2004, incorporated herein by reference to Exhibit 10.22 to A&F's Quarterly Report on Form 10-Q for the quarterly period ended October 30, 2004 (File No. 001-12107).
- *10.22 Letter providing terms of offer of employment, executed by A&F on October 20, 2004 and accepted by Thomas D. Mendenhall on October 22, 2004, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed October 28, 2004 (File No. 001-12107).

Table of Contents

- *10.23 Form of Stock Unit Agreement under the Abercrombie & Fitch Co. 2003 Stock Plan for Non-Associate Directors entered into by A&F in order to evidence the automatic grants of stock units made on January 31, 2005 and to be entered into by A&F in respect of future automatic grants of stock units, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed February 3, 2005 (File No. 001-12107).
- *10.24 Amendment to Employment Agreement, entered into as of April 11, 2005, by A&F and Robert Singer, amending the Employment Agreement entered into as of May 17, 2004, incorporated herein by reference to Exhibit 10.26 to A&F's Annual Report on Form 10-K for the fiscal year ended January 29, 2005 (File No. 001-12107).
- *10.25 Employment Separation Agreement, executed by A&F on February 17, 2005, and by Carole Kerner on February 7, 2005, incorporated herein by reference to Exhibit 10.27 to A&F's Annual Report on Form 10-K for the fiscal year ended January 29, 2005 (File No. 001-12107).
- *10.26 Abercrombie & Fitch Co. 2005 Long-Term Incentive Plan, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed June 17, 2005 (File No. 001-12107).
- *10.27 Form of Stock Option Agreement (Nonstatutory Stock Option) under the Abercrombie & Fitch Co. 2005 Long-Term Incentive Plan prior to March 6, 2006, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed October 28, 2004 (File No. 001-12107).
- *10.28 Form of Restricted Stock Unit Award Agreement for Employees under the Abercrombie & Fitch Co. 2005 Long-Term Incentive Plan prior to March 6, 2006, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed August 19, 2005 (File No. 001-12107).
- *10.29 Amended Form of Restricted Stock Unit Award Agreement for Non-Employee Directors under the Abercrombie & Fitch Co. 2005 Long-Term Incentive Plan, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed October 28, 2004 (File No. 001-12107).
- *10.30 Amended and Restated Employment Agreement, entered into by A&F and Michael S. Jeffries as of August 15, 2005, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed August 26, 2005 (File No. 001-12107).
- *10.31 Separation Agreement, executed by A&F and Robert Singer on August 31, 2005, incorporated herein by reference to Exhibit 10.1 to A&F's Current Report on Form 8-K dated and filed August 31, 2005 (File No. 001-12107).
- *10.32 Summary of Compensation Structure for Non-Employee Members and Board of Directors of A&F, effective August 1, 2005, incorporated herein by reference to the discussion under the caption Non-Employee Director Compensation in Item 1.01 Entry into a Material Definitive Agreement of A&F's Current Report on Form 10-K dated and filed August 15, 2005 (File No. 001-12107).

Table of Contents

- *10.33 Form of Stock Option Agreement for Associates under the Abercrombie & Fitch Co. 2005 Long-Term Incentive Plan on or after March 6, 2006.
- *10.34 Form of Restricted Stock Unit Award Agreement for Associates under the Abercrombie & Fitch Co. 2005 Stock Plan on or after March 6, 2006.
- *10.35 Form of Restricted Shares Award Agreement under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates on or after March 6, 2006.
- *10.36 Form of Stock Option Agreement (Nonstatutory Stock Options) under the Abercrombie & Fitch Co. 2002 Stock Plan for Associates on or after March 6, 2006.
- 10.37 Stipulation of Settlement dated April 8, 2005 regarding In re Abercrombie & Fitch Co. Shareholder Derivative Litigation, Consol. C.A. No. 1077-N, incorporated herein by reference to Exhibit 10.1 to A&F s Quarterly Report on Form 10-Q for the quarterly period ended April 30, 2005 (File No. 001-12107).
- 10.38 Supplemental Stipulation of Settlement dated June 1, 2005 regarding In re Abercrombie & Fitch Co. Shareholder Derivative Litigation, Consol. C.A. No. 1077, incorporated herein by reference to Exhibit 10.2 to A&F s Quarterly Report on Form 10-Q for the quarterly period ended April 30, 2005 (File No. 001-12107).
- *10.39 Separation Agreement executed by A&F and John Lough, dated as of August 1, 2006 incorporated herein by reference to Exhibit 10.1 to A&F s Current Report on Form 8-K dated and filed August 7, 2006 (File No. 001-12107).
- *10.40 Separation Agreement executed by A&F and Thomas Mendenhall, dated as of October 16, 2006 incorporated herein by reference to Exhibit 10.1 to A&F s Current Report on Form 8-K dated and filed October 16, 2006 (File No. 001-12107).
- 10.41 Trust Agreement, dated as of October 16, 2006, among A&F and Wilmington Trust Company, incorporated herein by reference to Exhibit 10.1 to A&F s Current Report on Form 8-K dated and filed October 17, 2006 (File No. 001-12107).
- 21.1 List of Subsidiaries of the Registrant
- 23.1 Consent of Independent Registered Public Accounting Firm PricewaterhouseCoopers LLP
- 24.1 Powers of Attorney
- 31.1 Certification by CEO pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification by CFO pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

* Management contract or compensatory plan or arrangement required to be filed as an exhibit to this form pursuant to Item 15(a) of this report.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ABERCROMBIE & FITCH CO.

Date: March 30, 2007

By /s/ MICHAEL W. KRAMER
Michael W. Kramer,
Executive Vice President and Chief Financial
Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on March 30, 2007.

| Signature | Title |
|-------------------------|---|
| /s/ MICHAEL S. JEFFRIES | Chairman, Chief Executive Officer and Director |
| Michael S. Jeffries | |
| * | Director |
| James B. Bachmann | |
| * | Director |
| Daniel J. Brestle | |
| * | Director |
| Lauren J. Brisky | |
| * | Director |
| Russell M. Gertmenian | |
| * | Director |
| John A. Golden | |
| * | Director |
| Archie M. Griffin | |
| * | Director |
| John W. Kessler | |
| /s/ MICHAEL W. KRAMER | Executive Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting |

Michael W. Kramer Officer)

* Director

Edward F. Limato

* Director

Allan A. Tuttle

* The undersigned, by signing his name hereto, does hereby sign this report on behalf of each of the above-indicated directors and executive officers of the registrant pursuant to powers of attorney executed by such directors and executive officers.

By /s/ MICHAEL W.
KRAMER

Michael W. Kramer
Attorney-in-fact

Table of Contents

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
FOR THE FISCAL YEAR ENDED FEBRUARY 3, 2007

ABERCROMBIE & FITCH CO.
(Exact name of registrant as specified in its charter)

EXHIBITS

1

Table of Contents

EXHIBIT INDEX

| Exhibit No. | Document |
|-------------|---|
| 21.1 | List of Subsidiaries of the Registrant |
| 23.1 | Consent of Independent Registered Public Accounting Firm PricewaterhouseCoopers LLP |
| 24.1 | Powers of Attorney |
| 31.1 | Certification by CEO pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification by CFO pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |