

FNB CORP/FL/
Form 10-Q
November 08, 2006

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q**

(Mark One)

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934
For the quarterly period ended September 30, 2006**

☐ **Transition Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934
For the transition period from _____ to _____**

Commission file number 001-31940

F.N.B. CORPORATION

(Exact name of registrant as specified in its charter)

Florida

25-1255406

(State or other jurisdiction of incorporation or
organization)

(I.R.S. Employer Identification No.)

One F.N.B. Boulevard, Hermitage, PA

16148

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: **724-981-6000**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒ Accelerated Filer ☐ Non-accelerated Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class | Outstanding at October 31, 2006 |
|--------------------------------|---------------------------------|
| Common Stock, \$0.01 Par Value | 60,271,250 Shares |

F.N.B. CORPORATION
FORM 10-Q
September 30, 2006
INDEX

| | PAGE |
|--|---|
| <u>PART I FINANCIAL INFORMATION</u> | |
| Item 1. | Financial Statements |
| | <u>Consolidated Balance Sheets</u> 2 |
| | <u>Consolidated Statements of Income</u> 3 |
| | <u>Consolidated Statements of Stockholders' Equity</u> 4 |
| | <u>Consolidated Statements of Cash Flows</u> 5 |
| | <u>Notes to Consolidated Financial Statements</u> 6 |
| | <u>Report of Independent Registered Public Accounting Firm</u> 21 |
| Item 2. | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 22 |
| Item 3. | <u>Quantitative and Qualitative Disclosures About Market Risk</u> 36 |
| Item 4. | <u>Controls and Procedures</u> 37 |
| <u>PART II OTHER INFORMATION</u> | |
| Item 1. | <u>Legal Proceedings</u> 37 |
| Item 1A. | <u>Risk Factors</u> 37 |
| Item 2. | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 38 |
| Item 3. | <u>Defaults Upon Senior Securities</u> 38 |
| Item 4. | <u>Submission of Matters to a Vote of Security Holders</u> 38 |
| Item 5. | <u>Other Information</u> 38 |
| Item 6. | <u>Exhibits</u> 38 |
| <u>Signatures</u> | 39 |
| <u>EX-15</u> | |
| <u>EX-31.1</u> | |
| <u>EX-31.2</u> | |
| <u>EX-32.1</u> | |
| <u>EX-32.2</u> | |

Table of Contents**F.N.B. CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

Dollars in thousands, except par value

| | September 30, 2006 (Unaudited) | December 31, 2005 |
|---|---|----------------------------------|
| Assets | | |
| Cash and due from banks | \$ 122,875 | \$ 131,604 |
| Interest bearing deposits with banks | 1,131 | 627 |
| Securities available for sale | 289,625 | 279,219 |
| Securities held to maturity (fair value of \$782,229 and \$867,122) | 795,110 | 881,139 |
| Mortgage loans held for sale | 3,707 | 4,740 |
| Loans, net of unearned income of \$25,161 and \$27,595 | 4,244,584 | 3,749,047 |
| Allowance for loan losses | (53,065) | (50,707) |
| Net Loans | 4,191,519 | 3,698,340 |
| Premises and equipment, net | 87,917 | 87,013 |
| Goodwill | 239,207 | 196,354 |
| Bank owned life insurance | 130,295 | 122,666 |
| Other assets | 198,899 | 188,624 |
| Total Assets | \$ 6,060,285 | \$ 5,590,326 |
| Liabilities | | |
| Deposits: | | |
| Non-interest bearing demand | \$ 665,606 | \$ 688,391 |
| Savings and NOW | 1,953,408 | 1,675,395 |
| Certificates and other time deposits | 1,780,910 | 1,648,157 |
| Total Deposits | 4,399,924 | 4,011,943 |
| Other liabilities | 60,200 | 59,634 |
| Short-term borrowings | 372,761 | 378,978 |
| Junior subordinated debt owed to unconsolidated subsidiary trusts | 151,031 | 128,866 |
| Long-term debt | 537,401 | 533,703 |
| Total Liabilities | 5,521,317 | 5,113,124 |
| Stockholders Equity | | |
| Common stock \$0.01 par value | | |
| Authorized 500,000,000 shares | | |
| Issued 60,328,058 and 57,513,586 shares | 600 | 575 |
| Additional paid-in capital | 503,968 | 454,546 |
| Retained earnings | 32,281 | 24,376 |
| Accumulated other comprehensive income | 2,611 | 3,597 |
| Deferred stock compensation | | (4,154) |
| Treasury stock 29,022 and 94,545 shares at cost | (492) | (1,738) |

| | | |
|---|--------------|--------------|
| Total Stockholders' Equity | 538,968 | 477,202 |
| Total Liabilities and Stockholders' Equity | \$ 6,060,285 | \$ 5,590,326 |

See accompanying Notes to Consolidated Financial Statements

2

Table of Contents**F.N.B. CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME**

Dollars in thousands, except per share data

Unaudited

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|---------------|--|----------------|
| | 2006 | 2005 | 2006 | 2005 |
| Interest Income | | | | |
| Loans, including fees | \$ 76,838 | \$ 61,669 | \$ 210,725 | \$ 177,561 |
| Securities: | | | | |
| Taxable | 11,690 | 12,526 | 35,943 | 37,154 |
| Nontaxable | 1,231 | 1,101 | 3,492 | 3,016 |
| Dividends | 114 | 162 | 426 | 534 |
| Other | 703 | 17 | 1,076 | 32 |
| Total Interest Income | 90,576 | 75,475 | 251,662 | 218,297 |
| Interest Expense | | | | |
| Deposits | 29,862 | 16,873 | 76,306 | 47,108 |
| Short-term borrowings | 4,133 | 4,239 | 11,354 | 10,579 |
| Junior subordinated debt owed to unconsolidated subsidiary trusts | 2,761 | 2,153 | 7,604 | 5,973 |
| Long-term debt | 5,453 | 5,290 | 15,519 | 14,720 |
| Total Interest Expense | 42,209 | 28,555 | 110,783 | 78,380 |
| Net Interest Income | 48,367 | 46,920 | 140,879 | 139,917 |
| Provision for loan losses | 2,428 | 3,448 | 7,883 | 8,465 |
| Net Interest Income After Provision for Loan Losses | 45,939 | 43,472 | 132,996 | 131,452 |
| Non-Interest Income | | | | |
| Service charges | 10,677 | 10,528 | 31,481 | 29,542 |
| Insurance commissions and fees | 3,412 | 3,090 | 10,751 | 9,986 |
| Securities commissions and fees | 1,329 | 1,020 | 3,584 | 3,519 |
| Trust | 2,013 | 1,752 | 5,716 | 5,413 |
| Gain on sale of securities | 510 | 431 | 1,397 | 1,602 |
| Gain on sale of mortgage loans | 465 | 442 | 1,163 | 1,051 |
| Bank owned life insurance | 889 | 787 | 2,489 | 2,514 |
| Other | 1,159 | 1,184 | 4,766 | 3,144 |
| Total Non-Interest Income | 20,454 | 19,234 | 61,347 | 56,771 |
| Non-Interest Expense | | | | |
| Salaries and employee benefits | 20,991 | 19,335 | 63,450 | 60,253 |
| Net occupancy | 3,424 | 3,115 | 10,264 | 9,417 |
| Equipment | 3,462 | 3,238 | 10,055 | 9,829 |

Edgar Filing: FNB CORP/FL/ - Form 10-Q

| | | | | |
|---|------------------|------------------|------------------|------------------|
| Amortization of intangibles | 1,180 | 918 | 3,140 | 2,729 |
| Other | 12,010 | 11,392 | 35,578 | 34,327 |
| Total Non-Interest Expense | 41,067 | 37,998 | 122,487 | 116,555 |
| Income Before Income Taxes | 25,326 | 24,708 | 71,856 | 71,668 |
| Income taxes | 7,707 | 6,622 | 21,800 | 21,131 |
| Net Income | \$ 17,619 | \$ 18,086 | \$ 50,056 | \$ 50,537 |
| Net Income per Common Share | | | | |
| Basic | \$.29 | \$.32 | \$.86 | \$.91 |
| Diluted | .29 | .32 | .85 | .90 |
| Cash Dividends per Common Share | .235 | .23 | .705 | .69 |
| See accompanying Notes to Consolidated Financial Statements | | | | |
| 3 | | | | |

Table of Contents**F.N.B. CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

Dollars in thousands

Unaudited

| | Compre- hensive Income | Common Stock | Additional Paid-In Capital | Retained Earnings | Accumu- lated Other Compre- hensive Income | Deferred Stock Compen- sation | Treasury Stock | Total |
|---|------------------------------|-----------------|----------------------------------|----------------------|---|--|-------------------|------------|
| Balance at January 1, 2006 | | \$ 575 | \$ 454,546 | \$ 24,376 | \$ 3,597 | \$ (4,154) | \$ (1,738) | \$ 477,202 |
| Net income | \$ 50,056 | | | 50,056 | | | | 50,056 |
| Change in other comprehensive income (loss) | (986) | | | | (986) | | | (986) |
| Comprehensive income | \$ 49,070 | | | | | | | |
| Cash dividends declared: | | | | | | | | |
| Common stock \$0.705/share | | | | (41,174) | | | | (41,174) |
| Purchase of common stock | | | | | | | (6,141) | (6,141) |
| Issuance of common stock | | 28 | 52,322 | (977) | | | 7,387 | 58,760 |
| Restricted stock compensation | | | 882 | | | | | 882 |
| Tax benefit of stock-based compensation | | | 369 | | | | | 369 |
| Reclassification arising from the adoption of FAS 123R | | (3) | (4,151) | | | 4,154 | | |
| Balance at September 30, 2006 | | \$ 600 | \$ 503,968 | \$ 32,281 | \$ 2,611 | | \$ (492) | \$ 538,968 |
| Balance at January 1, 2005 | | \$ 502 | \$ 300,555 | \$ 22,847 | \$ 4,965 | \$ (1,428) | \$ (3,339) | \$ 324,102 |
| Net income | \$ 50,537 | | | 50,537 | | | | 50,537 |
| Change in other comprehensive | (6,293) | | | | (6,293) | | | (6,293) |

income (loss)

Comprehensive
income

\$ 44,244

Cash dividends
declared:

Common stock
\$0.69/share

(38,867)

(38,867)

Purchase of
common stock

(8,684)

(8,684)

Issuance of
common stock

64

133,979

495

10,819

145,357

Tax benefit of
stock-based

compensation

1,766

1,766

Change in
stock-based

compensation

(890)

(890)

**Balance at
September 30,
2005**

\$ 566

\$ 436,300

\$ 35,012

\$ (1,328)

\$ (2,318)

\$ (1,204)

\$ 467,028

See accompanying Notes to Consolidated Financial Statements

4

Table of Contents**F.N.B. CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS**

Dollars in thousands

Unaudited

| | Nine Months Ended September 30, | |
|--|--|-------------|
| | 2006 | 2005 |
| Operating Activities | | |
| Net income | \$ 50,056 | \$ 50,537 |
| Adjustments to reconcile net income to net cash flows from operating activities: | | |
| Depreciation, amortization and accretion | 11,401 | 10,967 |
| Provision for loan losses | 7,883 | 8,465 |
| Deferred taxes | 479 | 4,645 |
| Gain on sale of securities | (1,397) | (1,602) |
| Gain on sale of loans | (1,163) | (1,051) |
| Proceeds from sale of loans | 77,589 | 73,426 |
| Loans originated for sale | (75,394) | (70,928) |
| Tax benefit of stock-based compensation | (369) | 1,766 |
| Net change in: | | |
| Interest receivable | (4,680) | 1,015 |
| Interest payable | 1,389 | (8,405) |
| Other, net | 10,028 | (28,801) |
| Net cash flows provided by operating activities | 75,822 | 40,034 |
| Investing Activities | | |
| Net change in: | | |
| Interest bearing deposits with banks | (504) | 1,449 |
| Loans | (207,214) | (69,760) |
| Bank owned life insurance | 340 | (785) |
| Securities available for sale: | | |
| Purchases | (3,751) | (179,405) |
| Sales | 25,435 | 89,525 |
| Maturities | 5,230 | 84,478 |
| Securities held to maturity: | | |
| Purchases | | (89,010) |
| Maturities | 85,095 | 91,158 |
| Increase in premises and equipment | (3,117) | (4,246) |
| Net cash (paid) received for mergers and acquisitions | (17,079) | 8,799 |
| Net cash flows used in investing activities | (115,565) | (67,797) |
| Financing Activities | | |
| Net change in: | | |
| Non-interest bearing deposits, savings and NOW accounts | 140,181 | (121,505) |

Edgar Filing: FNB CORP/FL/ - Form 10-Q

| | | |
|--|-------------------|-------------------|
| Time deposits | 4,141 | 67,230 |
| Short-term borrowings | (58,565) | 105,820 |
| Proceeds from the issuance of junior subordinated debt owed to unconsolidated subsidiary trusts | 22,165 | |
| Increase in long-term debt | 23,787 | 65,990 |
| Decrease in long-term debt | (58,011) | (41,156) |
| Purchase of common stock | (6,141) | (8,684) |
| Issuance of common stock | 4,262 | 15,710 |
| Tax benefit of stock-based compensation | 369 | |
| Cash dividends paid | (41,174) | (38,867) |
| Net cash flows provided by financing activities | 31,014 | 44,538 |
| Net (Decrease) Increase in Cash and Due from Banks | (8,729) | 16,775 |
| Cash and due from banks at beginning of period | 131,604 | 100,839 |
| Cash and Due from Banks at End of Period | \$ 122,875 | \$ 117,614 |

See accompanying Notes to Consolidated Financial Statements

Table of Contents

**F.N.B. CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

September 30, 2006

BUSINESS

F.N.B. Corporation (the Corporation) is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include commercial and retail banking, consumer finance, asset management and insurance. The Corporation operates its retail and commercial banking business through a full service branch network in Pennsylvania and Ohio and loan production offices in Florida, and conducts selected consumer finance business in Pennsylvania, Ohio and Tennessee.

BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of the Corporation and its subsidiaries. The Corporation owns and operates First National Bank of Pennsylvania (FNBPA), First National Trust Company, First National Investment Services Company, LLC, F.N.B. Investment Advisors, Inc., First National Insurance Agency, LLC (FNIA), Regency Finance Company and F.N.B. Capital Corporation, LLC.

The accompanying consolidated financial statements include all adjustments, consisting only of normal recurring accruals that are necessary, in the opinion of management, to fairly reflect the Corporation's financial position and results of operations. All significant intercompany balances and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation.

The Corporation's consolidated financial statements include subsidiaries in which the Corporation has a controlling financial interest. Investments in companies in which the Corporation controls operating and financing decisions (principally defined as owning a voting or economic interest greater than 50%) are consolidated. Variable interest entities are consolidated if the Corporation is exposed to the majority of the variable interest entity's expected losses and/or residual returns (i.e., the Corporation is considered to be the primary beneficiary).

USE OF ESTIMATES

The accounting and reporting policies of the Corporation conform with U.S. generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates.

MERGERS AND ACQUISITIONS

On May 26, 2006, the Corporation completed its acquisition of The Legacy Bank (Legacy), a commercial bank and trust company headquartered in Harrisburg, Pennsylvania, with \$375.1 million in assets, including \$300.3 million in loans, and \$256.5 million in deposits. Consideration paid by the Corporation totaled \$72.4 million comprised primarily of 2,682,053 shares of the Corporation's common stock and \$21.1 million in exchange for 3,831,505 shares of Legacy common stock. At the time of the acquisition, Legacy was merged into FNBPA. The Corporation recorded \$43.7 million in goodwill and \$5.3 million in core deposit intangible as a result of the acquisition. As of September 30, 2006, the purchase price is still subject to final adjustment because certain components of the purchase price were based on preliminary valuation studies and estimates.

On November 1, 2005, the Corporation's existing insurance agency, FNIA, acquired the assets of Penn Group Insurance, Inc. (Penn Group), an established life and employee benefits agency located in Pittsburgh, Pennsylvania.

On October 7, 2005, the Corporation completed its acquisition of North East Bancorp, Inc. (North East) (Pink Sheets: NEBI), a bank holding company headquartered in North East, Pennsylvania, with \$68.0 million in assets, including \$49.4 million in loans, and \$61.2 million in deposits. Consideration paid by the Corporation totaled \$15.4 million

Table of Contents

comprised of 862,611 shares of the Corporation's common stock and \$169,800 in exchange for 145,168 shares of North East common stock. North East's banking subsidiary, The National Bank of North East, was merged into FNBPA.

On February 18, 2005, the Corporation completed its acquisition of NSD Bancorp, Inc. (NSD) (Nasdaq: NSDB), a bank holding company headquartered in Pittsburgh, Pennsylvania, with \$503.0 million in assets, including \$308.9 million in loans, and \$378.8 million in deposits. The acquisition was a stock transaction valued at approximately \$127.5 million. The Corporation issued 5,944,343 shares of its common stock in exchange for 3,302,485 shares of NSD common stock. NSD's banking subsidiary, NorthSide Bank, was merged into FNBPA.

The assets and liabilities of these acquired entities were recorded on the balance sheet at their estimated fair values as of their respective acquisition dates. The consolidated financial statements include the results of operations of these entities from their respective dates of acquisition.

STOCK-BASED COMPENSATION

On January 1, 2006, the Corporation adopted Financial Accounting Standards Board Statement (FAS) 123R, *Share-Based Payment*, which requires the measurement and recognition of compensation expense, based on estimated fair values, for all share-based awards, including stock options and restricted stock, made to employees and directors.

The Corporation adopted FAS 123R using the modified prospective transition method. The consolidated financial statements for 2006 reflect the impact of FAS 123R. In accordance with the modified prospective transition method, the consolidated financial statements for prior periods have not been restated to reflect, and do not include, the impact of FAS 123R. Share-based compensation expense recognized under FAS 123R related to restricted stock awards was \$0.9 million for the nine months ended September 30, 2006.

Prior to the adoption of FAS 123R, the Corporation accounted for share-based awards to employees and directors using the intrinsic value method in accordance with Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to Employees*, as allowed under FAS 123, *Accounting for Stock-Based Compensation*. Share-based compensation expense of \$1.1 million for the nine months ended September 30, 2005 was related to restricted stock awards that the Corporation had been recognizing in its consolidated statement of income in accordance with the provisions set forth above. Because the exercise price of the Corporation's stock options granted to employees and directors equaled the market price of the underlying stock at the grant date, under the intrinsic value method, no share-based compensation expense was recognized in the Corporation's consolidated statement of income.

FAS 123R requires companies to estimate the fair value of share-based awards on the date of grant. The value of the portion of the award that is ultimately expected to vest is recognized as expense in the Corporation's consolidated statement of income over the requisite service periods. Because share-based compensation expense is based on awards that are ultimately expected to vest, share-based compensation expense has been reduced to account for estimated forfeitures. FAS 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. For periods prior to 2006, the Corporation accounted for forfeitures as they occurred in the consolidated financial statements under APB Opinion No. 25 and in the pro forma information under FAS 123. The cumulative effect of the accounting change associated with the adoption of FAS 123R was a reduction in compensation expense of less than \$0.1 million.

FAS 123R also requires that awards be expensed over the shorter of the requisite service period or the period through the date that the employee first becomes eligible to retire. Prior to the adoption of FAS 123R, the Corporation recorded compensation expense for retirement-eligible employees ratably over the vesting period. The impact of applying the provisions of FAS 123R related to retirement-eligible employees would have increased compensation expense by approximately \$1.1 million for the year ended December 31, 2005.

As of September 30, 2006, there was \$3.2 million of unrecognized compensation cost related to unvested restricted stock awards granted including \$1.3 million that is subject to accelerated vesting under the plan's immediate vesting upon retirement provision for awards granted prior to the adoption of FAS 123R. This unrecognized compensation expense is expected to be recognized over a weighted-average period of 2.1 years.

FAS 123R amends FAS 95, *Statement of Cash Flows*, and requires tax benefits related to stock-based compensation deductions be presented in the statement of cash flows as a financing activity.

Table of Contents

In November 2005, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) 123(R)-3, *Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards*. FSP 123(R)-3 provides an elective alternative transition method for calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of FAS 123R. Companies may take up to one year from the effective date of FSP 123(R)-3 to evaluate the available transition alternatives and make a one-time election as to which method to adopt. The Corporation is currently in the process of evaluating the alternative methods.

The following table shows proceeds from stock options exercised, related tax benefits realized from restricted stock vesting and stock option exercises and the intrinsic value of the stock options exercised (in thousands):

| Nine Months Ended September 30 | 2006 | 2005 |
|--|-------------|-------------|
| Proceeds from stock options exercised | \$2,309 | \$5,471 |
| Tax benefit recognized from stock option exercises | 356 | 1,766 |
| Tax benefit recognized from restricted stock vesting | 13 | |
| Intrinsic value of stock options exercised | 1,016 | 5,045 |
| Fair value of restricted stock vested | 188 | 213 |

Restricted Stock

The Corporation issued 94,767 restricted shares of common stock with a weighted average grant date fair value of \$1.8 million for the nine months ended September 30, 2005 to key employees of the Corporation under its 2001 Incentive Plan. The Corporation did not issue any restricted shares of common stock for the nine months ended September 30, 2006. The Corporation has available up to 2,432,027 shares to issue under its 2001 Incentive Plan.

Under this plan, half of the shares awarded to management are earned if the Corporation meets or exceeds certain financial performance results when compared to peers. The remaining service-based portion of the shares are expensed ratably over a three year restricted period while performance-related shares are expensed ratably from the date that the likelihood of meeting the performance measure is probable through the end of a four year restricted period. The Corporation also issues discretionary service-based awards to employees that vest twenty percent each year over five years. All of these awards are subject to accelerated vesting if there is a change of control as defined in the plan. The unvested shares of restricted stock are eligible to receive cash dividends which are used to purchase additional shares of stock. The additional shares of stock are subject to forfeiture if the requisite service period is not completed or the specified performance criteria are not met.

The unamortized expense relating to all restricted stock awards, totaling \$2.3 million at September 30, 2005 and \$4.2 million at December 31, 2005 were reflected as deferred stock compensation in the stockholders' equity section of the Corporation's balance sheet. Upon the adoption of FAS 123R in January 2006, unamortized compensation expense was reclassified to additional paid-in capital.

The following table summarizes certain information concerning restricted stock awards:

| | 2006 | | 2005 | |
|--|---------------|---|---------------|---|
| | | Weighted Average Grant Price | | Weighted Average Grant Price |
| Nine Months Ended September 30 | Shares | | Shares | |
| Unvested shares outstanding at beginning of period | 296,457 | \$18.52 | 117,667 | \$17.86 |
| Granted | | | 94,767 | 19.52 |
| Vested | (10,996) | 15.34 | (11,151) | 12.55 |
| Forfeited | (1,398) | 18.87 | (7,589) | 18.77 |
| Dividend reinvestment | 12,363 | 16.49 | 7,190 | 18.74 |
| Unvested shares outstanding at end of period | 296,426 | 18.55 | 200,884 | 18.93 |

As of September 30, 2006, there were 164,358 unvested service-based shares outstanding with unrecognized compensation expense of \$1.4 million, an intrinsic value of \$2.7 million and a weighted average remaining life of 2.2 years. As of September 30, 2006, there were also 132,068 unvested performance-based shares outstanding with

Table of Contents

unrecognized compensation expense of \$1.8 million, an intrinsic value of \$2.2 million and a weighted average remaining life of 2.1 years.

Stock Options

The Corporation also has available up to 7,433,955 shares to issue under its non-qualified stock option plans to key employees and directors of the Corporation. Options have been granted at a price equal to the fair market value at the date of the grant and are primarily exercisable within ten years from the date of the grant. Because the exercise price of the Corporation's stock options equaled the market price of the underlying stock on the date of grant, no compensation expense was recognized in 2005 in accordance with APB Opinion No. 25. In the fourth quarter of 2005, the Corporation accelerated the vesting of approximately 186,000 shares of remaining unvested stock options in order to reduce future compensation expense. No shares were issued under these plans for the nine months ended September 30, 2006 or 2005. The Corporation issues shares of treasury stock or authorized but unissued shares to satisfy stock option exercises. Shares issued upon the exercise of stock options were 232,604 and 529,752 for the nine months ended September 30, 2006 and 2005.

The following table summarizes certain information concerning stock option awards:

| | 2006 | | 2005 | |
|--|---------------|--|---------------|--|
| | | Weighted Average Exercise Price | | Weighted Average Exercise Price |
| Nine Months Ended September 30 | Shares | Price | Shares | Price |
| Options outstanding at beginning of period | 1,622,864 | \$ 11.54 | 2,108,333 | \$ 11.35 |
| Assumed in acquisitions | 224,351 | 11.63 | 149,009 | 10.84 |
| Exercised | (221,769) | 10.57 | (623,898) | 10.73 |
| Forfeited | | | (6,046) | 13.04 |
| Options outstanding at end of period | 1,625,446 | 11.69 | 1,627,398 | 11.54 |
| Options exercisable at end of period | 1,625,446 | | 1,426,230 | |

The following table summarizes information about stock options outstanding at September 30, 2006:

| Range of Exercise Prices | Options Outstanding and Exercisable | Weighted Average Remaining Contractual Years | Weighted Average Exercise Price |
|---------------------------------|--|---|--|
| \$ 2.68 \$4.02 | 25,168 | 6.45 | \$ 2.68 |
| 4.03 6.05 | | | |
| 6.06 9.09 | 45,824 | 3.11 | 8.93 |
| 9.10 13.65 | 1,173,192 | 4.01 | 11.29 |
| 13.66 15.43 | 381,262 | 4.17 | 13.82 |
| | 1,625,446 | | |

The intrinsic value of outstanding and exercisable stock options at September 30, 2006 was \$8.0 million.

Warrants

The Corporation assumed warrants to issue 123,394 shares of common stock at an exercise price of \$10.00 in conjunction with the Legacy acquisition. Such warrants are exercisable and will expire on various dates in 2009. The

Corporation has reserved shares of common stock for issuance in the event these warrants are exercised.

Table of Contents*Pro Forma Stock-Based Payments Prior to the Adoption of FAS 123R*

Prior to the adoption of FAS 123R by the Corporation on January 1, 2006, the Corporation provided disclosures required under FAS 123. Stock-based compensation expense recognized under FAS 123R has not been reflected in the statement of income for the three or nine months ended September 30, 2005 for employee stock option awards as the options were granted with an exercise price equal to the market price of the underlying common stock on the grant date. The following table shows pro forma net income and earnings per share assuming the stock-based compensation expense had been recognized in the statement of income (dollars in thousands, except per share data):

| | Three Months Ended September 30, 2005 | Nine Months Ended September 30, 2005 |
|---|--|---|
| Net income | \$ 18,086 | \$ 50,537 |
| Stock-based employee compensation cost included in net income, net of tax | 181 | 705 |
| Stock-based employee compensation cost determined if the fair value method had been applied to all awards, net of tax | (323) | (1,155) |
| Pro forma net income | \$ 17,944 | \$ 50,087 |
| Basic Earnings per Common Share: | | |
| As reported | \$.32 | \$.91 |
| Pro forma | \$.32 | \$.91 |
| Diluted Earnings per Common Share: | | |
| As reported | \$.32 | \$.90 |
| Pro forma | \$.31 | \$.89 |

The fair value of stock options outstanding was determined at the grant date using a Black-Scholes option pricing model and the following weighted average assumptions:

| | | |
|---------------------------------|---------|---------|
| Risk-free interest rate | 4.31 | 4.31 |
| Dividend yield | 2.89 | 2.89 |
| Expected stock price volatility | .21 | .21 |
| Expected life (years) | 5.00 | 5.00 |
| Fair value of options granted | \$ 4.57 | \$ 4.57 |

The option valuation model requires the input of highly subjective assumptions including the expected stock price volatility. Changes in these subjective input assumptions can materially affect the fair value estimate.

NEW ACCOUNTING STANDARDS*Employers Accounting for Defined Benefit Pension and Other Postretirement Plans*

In September 2006, the FASB issued FAS 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans*, which amends FAS 87 and FAS 106 to require recognition of the overfunded or underfunded status of pension and other postretirement benefit plans on the balance sheet. Under FAS 158, gains and losses, prior

service costs and credits, and any remaining transition amounts under FAS 87 and FAS 106 that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of taxes, until they are amortized as a component of net periodic cost. The Corporation already complies with the requirement under FAS 158 to measure plan assets and benefit obligations as of the date of the year-end balance sheet. FAS 158 is effective for fiscal years ending after December 15, 2006. The Corporation will adopt the balance sheet recognition provisions of FAS 158 at December 31, 2006. Although the Corporation continues to evaluate the effect that the recognition of the funded status of its plans will have on the Corporation's consolidated financial position, the Corporation estimates the adoption will decrease accumulated other comprehensive income, a component of stockholders' equity, by a net after-tax amount of

Table of Contents

approximately \$8.0 million, based on its current assumptions of discount rate and return on plan assets. This statement is not expected to have a material impact on the Corporation's results of operations.

Fair Value Measurements

In September 2006, the FASB issued FAS 157, *Fair Value Measurements*, which defines fair value, establishes a framework for consistently measuring fair value under GAAP and expands disclosures about fair value measurements. FAS 157 is effective beginning January 1, 2008, and the provisions of FAS 157 will be applied prospectively as of that date. The Corporation is currently evaluating the effect that adoption of FAS 157 will have on the Corporation's financial position and results of operations.

Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin (SAB) 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB 108 provides guidance on how prior year misstatements should be taken into consideration when quantifying misstatements in current year financial statements for purposes of determining whether the current year's financial statements are materially misstated. SAB 108 is effective for fiscal years ending on or after November 15, 2006. The adoption of SAB 108 is not expected to have a material impact on the Corporation's financial statements.

Accounting for Uncertainty in Income Taxes

In July 2006, the FASB issued FAS Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FAS 109, *Accounting for Income Taxes*. FIN 48 prescribes a recognition threshold and measurement attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Corporation will adopt FIN 48 for the year beginning January 1, 2007 and is evaluating the impact on its financial statements.

Accounting for Servicing of Financial Assets

In March 2006, the FASB issued FAS 156, *Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140* (FAS 140). FAS 140 established, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. FAS 156 amends FAS 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. FAS 156 also permits, but does not require, the subsequent measurement of separately recognized servicing assets and servicing liabilities at fair value. Under FAS 156, an entity can elect subsequent fair value measurement to account for its separately recognized servicing assets and servicing liabilities. Adoption of FAS 156 is required as of the beginning of the first fiscal year beginning after September 15, 2006. Upon adoption, the Corporation will apply the requirements for recognition and initial measurement of servicing assets and servicing liabilities prospectively to all transactions. The Corporation will adopt FAS 156 for the year beginning January 1, 2007 and the adoption is not expected to have a significant impact on its financial statements.

Table of Contents**SECURITIES**

Following is a summary of the fair value of securities available for sale (in thousands):

| | September 30, 2006 | December 31, 2005 |
|---|-----------------------------------|----------------------------------|
| U.S. Treasury and other U.S. government agencies and corporations | \$ 189,402 | \$ 190,301 |
| Mortgage-backed securities of U.S. government agencies | 28,381 | 32,496 |
| States of the U.S. and political subdivisions | 22,074 | 5,385 |
| Corporate debt securities | 40,052 | 36,741 |
| Total debt securities | 279,909 | 264,923 |
| Equity securities | 9,716 | 14,296 |
| | \$ 289,625 | \$ 279,219 |

Following is a summary of the amortized cost of securities held to maturity (in thousands):

| | September 30, 2006 | December 31, 2005 |
|---|-----------------------------------|----------------------------------|
| U.S. Treasury and other U.S. government agencies and corporations | \$ 105,519 | \$ 105,355 |
| Mortgage-backed securities of U.S. government agencies | 555,775 | 631,160 |
| States of the U.S. and political subdivisions | 114,375 | 124,649 |
| Corporate and other debt securities | 19,441 | 19,975 |
| | \$ 795,110 | \$ 881,139 |

The Corporation sold \$25.4 million of securities at a gain of \$1.4 million for the nine months ended September 30, 2006. None of the security sales were at a loss.

Securities are periodically reviewed for other-than-temporary impairment based upon a number of factors, including but not limited to, length of time and extent to which the market value has been less than cost, financial condition of the underlying issuer, ability of the issuer to meet contractual obligations, likelihood of the security's ability to recover any decline in its market value and management's intent and ability to retain the security for a period of time sufficient to allow for recovery in market value or maturity. Among the factors that are considered in determining intent and ability is a review of the Corporation's capital adequacy, interest rate risk position and liquidity. The assessment of a security's ability to recover any decline in market value, the ability of the issuer to meet contractual obligations and management's intent and ability requires considerable judgment. A decline in value that is considered to be other-than-temporary is recorded as a loss within non-interest income in the statement of income.

Following are summaries of the age of unrealized losses and the associated fair value (in thousands):
Securities available for sale:

| | Less than 12 Months | | Greater than 12 Months | | Total | |
|---------------------------|----------------------------|--------------------------|-------------------------------|--------------------------|-------------------|--------------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| September 30, 2006 | | | | | | |
| U.S. Treasury and other | \$ 189,402 | \$ (429) | | | \$ 189,402 | \$ (429) |
| U.S. government agencies | | | | | | |

| | | | | | | |
|---------------------------|------------|----------|-----------|----------|------------|------------|
| and corporations | | | | | | |
| Mortgage-backed | | | | | | |
| securities of U.S. | | | | | | |
| government agencies | 1,578 | (28) | \$ 26,290 | \$ (513) | 27,868 | (541) |
| States of the U.S. and | | | | | | |
| political subdivisions | 1,307 | (6) | 709 | (3) | 2,016 | (9) |
| Corporate debt securities | 16,974 | (115) | | | 16,974 | (115) |
| Equity securities | 279 | (8) | 142 | (16) | 421 | (24) |
| | \$ 209,540 | \$ (586) | \$ 27,141 | \$ (532) | \$ 236,681 | \$ (1,118) |

Table of Contents

| | Less than 12 Months | | Greater than 12 Months | | Total | |
|---|---------------------|-------------------|------------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| December 31, 2005 | | | | | | |
| U.S. Treasury and other U.S. government agencies and corporations | \$ 153,201 | \$ (112) | | | \$ 153,201 | \$ (112) |
| Mortgage-backed securities of U.S. government agencies | 26,269 | (413) | \$ 5,735 | \$ (132) | 32,004 | (545) |
| States of the U.S. and political subdivisions | 4,649 | (59) | | | 4,649 | (59) |
| Corporate debt securities | 17,053 | (58) | | | 17,053 | (58) |
| Equity securities | 372 | (21) | | | 372 | (21) |
| | \$ 201,544 | \$ (663) | \$ 5,735 | \$ (132) | \$ 207,279 | \$ (795) |

Securities held to maturity:

| | Less than 12 Months | | Greater than 12 Months | | Total | |
|---|---------------------|-------------------|------------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| September 30, 2006 | | | | | | |
| U.S. Treasury and other U.S. government agencies and corporations | \$ 102,944 | \$ (366) | \$ 1,676 | \$ (25) | \$ 104,620 | \$ (391) |
| Mortgage-backed securities of U.S. government agencies | 134,972 | (1,000) | 381,733 | (10,224) | 516,705 | (11,224) |
| States of the U.S. and political subdivisions | 23,854 | (148) | 69,314 | (1,128) | 93,168 | (1,276) |
| Corporate debt securities | 550 | | 16,182 | (418) | 16,732 | (418) |
| | \$ 262,320 | \$ (1,514) | \$ 468,905 | \$ (11,795) | \$ 731,225 | \$ (13,309) |

| | Less than 12 Months | | Greater than 12 Months | | Total | |
|---|---------------------|-------------------|------------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| December 31, 2005 | | | | | | |
| U.S. Treasury and other U.S. government agencies and corporations | \$ 72,707 | \$ (24) | \$ 1,666 | \$ (40) | \$ 74,373 | \$ (64) |
| Mortgage-backed securities of U.S. | 441,423 | (9,194) | 86,834 | (2,892) | 528,257 | (12,086) |

| | | | | | | |
|---------------------------|------------|-------------|------------|------------|------------|-------------|
| government agencies | | | | | | |
| States of the U.S. and | | | | | | |
| political Subdivisions | 82,489 | (1,411) | 20,726 | (602) | 103,215 | (2,013) |
| Corporate debt securities | 13,563 | (270) | 3,508 | (88) | 17,071 | (358) |
| | \$ 610,182 | \$ (10,899) | \$ 112,734 | \$ (3,622) | \$ 722,916 | \$ (14,521) |

As of September 30, 2006, securities with unrealized losses for less than 12 months include 19 investments in U.S. Treasury and other U.S. government agencies and corporations securities, 16 investments in mortgage-backed securities of U.S. government agencies, 36 investments in states of the U.S. and political subdivision securities, 10 investments in corporate debt securities and 3 investments in equity securities. As of September 30, 2006, securities with unrealized losses of greater than 12 months include 4 investments in U.S. Treasury and other U.S. government agencies and corporations securities, 77 investments in mortgage-backed securities of U.S. government agencies, 92 investments in states of the U.S. and political subdivision securities, 11 investments in corporate debt securities and 1 investment in an equity security. The unrealized losses at September 30, 2006 are reflective of changes in interest rates as none of the securities in an unrealized loss position at September 30, 2006 had experienced deterioration in credit quality. The Corporation has concluded that it has both the intent and ability to hold these securities for the period of time necessary to recover the amortized cost or until maturity.

Table of Contents**BORROWINGS**

Following is a summary of short-term borrowings (in thousands):

| | September 30, 2006 | December 31, 2005 |
|---|-----------------------------------|----------------------------------|
| Securities sold under repurchase agreements | \$ 217,613 | \$ 182,517 |
| Federal funds purchased | 47,000 | 30,000 |
| Federal Home Loan Bank advances | | 40,000 |
| Subordinated notes | 107,891 | 125,673 |
| Other short-term borrowings | 257 | 788 |
| | \$ 372,761 | \$ 378,978 |

Following is a summary of long-term debt (in thousands):

| | September 30, 2006 | December 31, 2005 |
|---------------------------------|-----------------------------------|----------------------------------|
| Federal Home Loan Bank advances | \$ 488,922 | \$ 499,963 |
| Subordinated notes | 47,271 | 33,437 |
| Convertible debt | 898 | |
| Other long-term debt | 310 | 303 |
| | \$ 537,401 | \$ 533,703 |

The Corporation's banking affiliate has available credit with the Federal Home Loan Bank (FHLB) of \$1.9 billion, of which \$488.9 million was used as of September 30, 2006. These advances are secured by loans collateralized by 1-4 family mortgages and the security portfolio and are scheduled to mature in various amounts periodically through the year 2017. Effective interest rates on these advances range from 2.79% to 5.75% for the nine months ended September 30, 2006 and 2.10% to 5.75% for the nine months ended September 30, 2005.

JUNIOR SUBORDINATED DEBT OWED TO UNCONSOLIDATED SUBSIDIARY TRUSTS

The Corporation has two unconsolidated subsidiary trusts (collectively, the Trusts), F.N.B. Statutory Trust I (Statutory Trust I) and F.N.B. Statutory Trust II (Statutory Trust II), of which 100% of the common equity of each is owned by the Corporation. The Trusts are not consolidated because the Corporation is not the primary beneficiary, as evaluated under FIN 46. The Trusts were formed for the purpose of issuing Corporation-obligated mandatorily redeemable capital securities (trust preferred securities) to third-party investors. The proceeds from the sale of trust preferred securities and the issuance of common equity by the Trusts were invested in junior subordinated debt securities (subordinated debt) issued by the Corporation, which are the sole assets of each Trust. The Trusts pay dividends on the trust preferred securities at the same rate as the distributions paid by the Corporation on the junior subordinated debt held by the Trusts.

Distributions on the subordinated debt issued to the Trusts are recorded as interest expense by the Corporation. The trust preferred securities are subject to mandatory redemption, in whole or in part, upon repayment of the subordinated debt. The subordinated debt, net of the Corporation's investment in the Trusts, qualifies as Tier 1 capital under the Board of Governors of the Federal Reserve System (Federal Reserve Board) guidelines. The Corporation has entered into agreements which, taken collectively, fully and unconditionally guarantee the trust preferred securities subject to the terms of each of the guarantees.

The trust preferred securities of Statutory Trust I bear interest at a floating rate per annum equal to the three-month London Inter-Bank Offered Rate (LIBOR) plus 325 basis points. The interest rate in effect at September 30, 2006 was

8.75%. The subordinated debt of \$128.9 million issued to Statutory Trust I is first redeemable, in whole or in part, by the Corporation on or after March 31, 2008 and matures on March 31, 2033.

The trust preferred securities of Statutory Trust II, which were issued in the second quarter of 2006, bear interest at a fixed rate per annum equal to 7.17% through June 15, 2011, at which time the issue converts to a floating rate of the

Table of Contents

three-month LIBOR plus 165 basis points. The subordinated debt of \$22.2 million issued to Statutory Trust II is first redeemable, in whole or in part, by the Corporation on or after June 15, 2011 and matures on June 15, 2036.

INTEREST RATE SWAP

In February 2005, the Corporation entered into an interest rate swap with a notional amount of \$125.0 million, whereby it will pay a fixed rate of interest and receive a variable rate based on LIBOR. The effective date of the swap was January 3, 2006 and the maturity date of the swap is March 31, 2008. The interest rate swap is a designated cash flow hedge designed to convert the variable interest rate to a fixed rate on \$125.0 million of subordinated debentures. The swap is considered to be highly effective and assessment of the hedging relationship is evaluated under Derivative Implementation Group Issue No. G7 using the hypothetical derivative method. At September 30, 2006, the swap had a fair value of \$1.6 million which has been recorded in other assets, and other comprehensive income, net of tax. The Corporation accounts for the swap in accordance with FAS 133, *Accounting for Derivative Instruments and Hedging Activities*.

COMMITMENTS, CREDIT RISK AND CONTINGENCIES

The Corporation has commitments to extend credit and standby letters of credit that involve certain elements of credit risk in excess of the amount stated in the consolidated balance sheet. The Corporation's exposure to credit loss in the event of non-performance by the customer is represented by the contractual amount of those instruments. The credit risk associated with loan commitments and standby letters of credit is essentially the same as that involved in extending loans to customers and is subject to normal credit policies. Since many of these commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

Following is a summary of off-balance sheet credit risk information (in thousands):

| | September 30, 2006 | December 31, 2005 |
|------------------------------|-----------------------------------|----------------------------------|
| Commitments to extend credit | \$ 941,512 | \$ 729,892 |
| Standby letters of credit | 98,945 | 61,659 |

At September 30, 2006, funding of approximately 75.0% of the commitments to extend credit was dependent on the financial condition of the customer. The Corporation has the ability to withdraw such commitments at its discretion. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Based on management's credit evaluation of the customer, collateral may be deemed necessary. Collateral requirements vary and may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Corporation that may require payment at a future date. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The obligations are not recorded in the Corporation's consolidated financial statements. The Corporation's exposure to credit loss in the event the customer does not satisfy the terms of the agreement equals the notional amount of the obligation less the value of any collateral.

The Corporation and its subsidiaries are involved in various legal proceedings arising from the conduct of their business activities. These actions include claims brought against the Corporation and its subsidiaries where the Corporation acted as a depository bank, lender, underwriter, fiduciary, financial advisor or broker or in connection with other business activities of the Corporation and its subsidiaries. Although the ultimate outcome cannot be predicted with certainty, the Corporation believes that it has valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the loss can be reasonably estimated.

Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Corporation believes that the eventual outcome of all claims against the Corporation and its subsidiaries will not, individually or in the aggregate, have a material adverse effect on the Corporation's consolidated financial position or results of operations. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's results of operations for a particular

period.

Table of Contents**EARNINGS PER SHARE**

Basic earnings per common share is calculated by dividing net income by the weighted average number of shares of common stock outstanding net of unvested shares of restricted stock.

Diluted earnings per common share is calculated by dividing net income adjusted for interest expense on convertible debt by the weighted average number of shares of common stock outstanding, adjusted for the dilutive effect of potential common shares issuable for stock options, warrants, restricted shares and convertible debt. Such adjustments to the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

The following table sets forth the computation of basic and diluted earnings per share (dollars in thousands, except per share data):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income basic earnings per share | \$ 17,619 | \$ 18,086 | \$ 50,056 | \$ 50,537 |
| Interest expense on convertible debt | 10 | | 14 | |
| Net income after assumed conversion | | | | |
| Diluted earnings per share | \$ 17,629 | \$ 18,086 | \$ 50,070 | \$ 50,537 |
| Basic weighted average common shares | | | | |
| Outstanding | 59,923,906 | 56,426,087 | 58,456,628 | 55,260,092 |
| Net effect of dilutive stock options, warrants, restricted stock and convertible debt | 603,882 | 674,289 | 496,175 | 721,580 |
| Diluted weighted average common shares | | | | |
| Outstanding | 60,527,788 | 57,100,376 | 58,952,803 | 55,981,672 |
| Basic earnings per share | \$.29 | \$.32 | \$.86 | \$.91 |
| Diluted earnings per share | \$.29 | \$.32 | \$.85 | \$.90 |

RETIREMENT AND OTHER POSTRETIREMENT BENEFIT PLANS

The Corporation sponsors the F.N.B. Corporation Retirement Income Plan (RIP), a qualified noncontributory defined benefit pension plan covering substantially all salaried employees. The RIP covers employees who satisfy minimum age and length of service requirements. At the end of the second quarter of 2006, the Corporation amended the RIP such that effective January 1, 2007, benefits will be earned based on the employee's compensation each year. The plan amendment resulted in a remeasurement that produced a net unrecognized service credit of \$14.0 million, which is being amortized over the average period of future service of active employees of 13.5 years. Benefits of the RIP for service provided prior to December 31, 2006 are generally based on years of service and the employee's compensation for five consecutive years during their last ten years of employment. The RIP's funding policy is to make annual contributions to the RIP each year equal to the maximum tax deductible amount. The Corporation made contributions of \$5.8 million to the RIP in the first nine months of 2006.

The Corporation also sponsors two supplemental non-qualified retirement plans. The ERISA Excess Retirement Plan provides retirement benefits equal to the difference, if any, between the maximum benefit allowable under the Internal Revenue Code and the amount that would be provided under the RIP, if no limits were applied. The Basic Retirement Plan (BRP) is applicable to certain officers who are designated by the Board of Directors. Officers

participating in the BRP receive a benefit based on a target benefit percentage based on years of service at retirement and designated tier as determined by the Board of Directors. When a participant retires, the basic benefit under the BRP is a monthly benefit equal to the target benefit percentage times the participant's highest average monthly cash compensation during five consecutive calendar years within the last ten calendar years of employment. This monthly benefit is reduced by the monthly benefit the participant receives from Social Security and the qualified RIP.

Table of Contents

The net periodic benefit cost for the defined benefit plans includes the following components (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|-----------------------------------|---|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Service cost | \$ 851 | \$ 1,040 | \$ 3,260 | \$ 3,320 |
| Interest cost | 1,411 | 1,617 | 4,878 | 4,887 |
| Expected return on plan assets | (1,911) | (1,942) | (5,931) | (5,716) |
| Net amortization | (58) | 249 | 715 | 814 |
| Net periodic pension benefit cost | \$ 293 | \$ 964 | \$ 2,922 | \$ 3,305 |

The net periodic pension cost decreased for the three and nine months ended September 30, 2006 compared to the same periods in 2005 primarily due to the amortization of the unrecognized service credit resulting from the RIP amendment in 2006.

The Corporation sponsors a pre-Medicare eligible postretirement medical insurance plan for retirees between the ages of 62 and 65 of certain affiliates. At the end of the second quarter of 2006, the Corporation amended the plan such that only employees who are age 60 or older as of January 1, 2007 will be eligible for coverage. The postretirement plan amendment resulted in a remeasurement that produced a net unrecognized service credit of \$2.7 million which is being amortized over the remaining service period of eligible employees of 1.3 years. The Corporation has no plan assets attributable to this plan and funds the benefits as claims arise. Benefit costs related to this plan are recognized in the periods in which employees provide service for such benefits. The Corporation reserves the right to terminate the plan or make additional plan changes at any time.

The net periodic postretirement benefit cost includes the following components (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Service cost | \$ 17 | \$ 80 | \$ 205 | \$ 266 |
| Interest cost | 41 | 80 | 211 | 238 |
| Net amortization | (533) | 16 | (501) | 48 |
| Net periodic postretirement benefit cost | \$ (475) | \$ 176 | \$ (85) | \$ 552 |

The net periodic postretirement benefit cost decreased for the three and nine months ended September 30, 2006 compared to the same periods in 2005 due to the amortization of the unrecognized service credit resulting from the postretirement plan amendment in 2006.

The Corporation also sponsors a qualified 401(k) defined contribution plan under which eligible employees may contribute a percentage of their salary. The Corporation matches 50 percent of an eligible employee's contribution on the first 6 percent that the employee defers. Employees are generally eligible to participate upon completing 90 days of service and having attained age 21. Employer contributions become 20 percent vested when an employee has completed one year of service, and vest at a rate of 20 percent per year thereafter. The Corporation's contribution expense was \$1.2 million and \$1.1 million for the nine months ended September 30, 2006 and 2005, respectively.

Table of Contents**CASH FLOW INFORMATION**

Following is a summary of supplemental cash flow information (in thousands):

| Nine Months Ended September 30 | 2006 | 2005 |
|---|-------------|--------------|
| Interest paid on deposits and other borrowings | \$ 108,993 | \$ 82,207 |
| Income taxes paid | 13,500 | 25,943 |
| Transfers of loans to other real estate owned | 3,231 | 2,547 |
| Transfers of other real estate owned to loans | 199 | 108 |
| Summary of business acquisitions: | | |
| Fair value of tangible assets acquired | \$ 356,838 | \$ 483,700 |
| Fair value of core deposit and other intangible assets acquired | 5,559 | 8,434 |
| Fair value of liabilities assumed | (336,944) | (473,872) |
| Fair value of stock issued and stock options and warrants assumed | (51,227) | (127,516) |
| Cash (paid) received in the acquisition | (17,079) | 8,799 |
| Goodwill recognized | \$ (42,853) | \$ (100,455) |

COMPREHENSIVE INCOME

The components of comprehensive income, net of related tax, are as follows (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income | \$ 17,619 | \$ 18,086 | \$ 50,056 | \$ 50,537 |
| Other comprehensive (loss) income: | | | | |
| Unrealized (losses) gains on securities: | | | | |
| Arising during the period | 759 | (2,528) | (162) | (5,860) |
| Less: reclassification adjustment for gains included in net income | (332) | (280) | (908) | (1,041) |
| Unrealized gain (loss) on swap | (756) | 951 | 84 | 608 |
| Minimum benefit plan liability adjustment | 42 | | | |
| Other comprehensive (loss) income | (287) | (1,857) | (986) | (6,293) |
| Comprehensive income | \$ 17,332 | \$ 16,229 | \$ 49,070 | \$ 44,244 |

The accumulated balances related to each component of other comprehensive income are as follows (in thousands):

| September 30 | 2006 | 2005 |
|--|-------------|-------------|
| Unrealized gains on securities | \$ 2,426 | \$ (961) |
| Unrealized gain on swap | 1,056 | 608 |
| Minimum pension liability adjustment | (871) | (975) |
| Accumulated other comprehensive income | \$ 2,611 | \$ (1,328) |

Table of Contents**BUSINESS SEGMENTS**

The Corporation operates in four reportable segments: Community Banking, Wealth Management, Insurance and Consumer Finance.

The Community Banking segment offers services traditionally offered by full-service commercial banks, including commercial and individual demand, savings and time deposit accounts and commercial, mortgage and individual installment loans.

The Wealth Management segment provides a broad range of personal and corporate fiduciary services including the administration of decedent and trust estates. In addition, it offers various alternative products, including securities brokerage and investment advisory services, mutual funds and annuities.

The Insurance segment includes a full-service insurance agency offering all lines of commercial and personal insurance through major carriers. The Insurance segment also includes a reinsurer.

The Consumer Finance segment is primarily involved in making installment loans to individuals. The Consumer Finance segment activity is funded through the sale of the Corporation's subordinated notes at the finance company's branch offices.

The following tables provide financial information for these segments of the Corporation (in thousands). The information provided under the caption "Other" includes the Corporation, other non-bank subsidiaries and eliminations, which are necessary for purposes of reconciling to the consolidated amounts.

| | Community Banking | Wealth Management | Insurance | Consumer Finance | Other | Consolidated |
|--|------------------------------|------------------------------|------------------|-----------------------------|--------------|---------------------|
| At or for the Three Months Ended September 30, 2006 | | | | | | |
| Interest income | \$ 83,569 | \$ 39 | \$ 140 | \$ 7,630 | \$ (802) | \$ 90,576 |
| Interest expense | 38,468 | 2 | | 2,098 | 1,641 | 42,209 |
| Provision for loan losses | 1,269 | | | 1,159 | | 2,428 |
| Non-interest income | 14,341 | 3,596 | 2,965 | 506 | (954) | 20,454 |
| Non-interest expense | 31,681 | 2,497 | 2,501 | 3,542 | (334) | 39,887 |
| Intangible amortization | 1,063 | 6 | 111 | | | 1,180 |
| Income tax expense (benefit) | 7,805 | 405 | 183 | 470 | (1,156) | 7,707 |
| Net income (loss) | 17,624 | 725 | 310 | 867 | (1,907) | 17,619 |
| Total assets | 5,897,881 | 7,461 | 27,083 | 147,560 | (19,700) | 6,060,285 |
| Total intangibles | 250,503 | 1,283 | 11,421 | 1,809 | | 265,016 |

Table of Contents

| | Community Banking | Wealth Management | Insurance | Consumer Finance | Other | Consolidated |
|--|------------------------------|------------------------------|------------------|-----------------------------|--------------|---------------------|
| At or for the Three Months Ended September 30, 2005 | | | | | | |
| Interest income | \$ 68,187 | \$ 34 | \$ 119 | \$ 7,725 | \$ (590) | \$ 75,475 |
| Interest expense | 25,357 | 2 | | 1,656 | 1,540 | 28,555 |
| Provision for loan losses | 1,822 | | | 1,626 | | 3,448 |
| Non-interest income | 13,743 | 2,997 | 2,645 | 626 | (777) | 19,234 |
| Non-interest expense | 29,283 | 2,203 | 2,370 | 3,524 | (300) | 37,080 |
| Intangible amortization | 808 | | 110 | | | 918 |
| Income tax expense (benefit) | 6,673 | 296 | 110 | 545 | (1,002) | 6,622 |
| Net income (loss) | 17,987 | 530 | 174 | 1,000 | (1,605) | 18,086 |
| Total assets | 5,476,253 | 7,637 | 29,756 | 147,137 | 42,876 | 5,703,659 |
| Total intangibles | 195,832 | | 12,343 | 1,809 | | 209,984 |

| | Community Banking | Wealth Management | Insurance | Consumer Finance | Other | Consolidated |
|---|------------------------------|------------------------------|------------------|-----------------------------|--------------|---------------------|
| At or for the Nine Months Ended September 30, 2006 | | | | | | |
| Interest income | \$ 230,698 | \$ 113 | \$ 422 | \$ 22,737 | \$ (2,308) | \$ 251,662 |
| Interest expense | 100,323 | 7 | | 5,946 | 4,507 | 110,783 |
| Provision for loan losses | 3,915 | | | 3,968 | | 7,883 |
| Non-interest income | 45,124 | 10,031 | 9,411 | 1,545 | (4,764) | 61,347 |
| Non-interest expense | 94,022 | 7,372 | 7,719 | 11,076 | (842) | 119,347 |
| Intangible amortization | 2,796 | 10 | 334 | | | 3,140 |
| Income tax expense (benefit) | 22,327 | 986 | 649 | 1,163 | (3,325) | 21,800 |
| Net income (loss) | 52,439 | 1,769 | 1,131 | 2,129 | (7,412) | 50,056 |
| Total assets | 5,897,881 | 7,461 | 27,083 | 147,560 | (19,700) | 6,060,285 |
| Total intangibles | 250,503 | 1,283 | 11,421 | 1,809 | | 265,016 |

| | Community Banking | Wealth Management | Insurance | Consumer Finance | Other | Consolidated |
|---|------------------------------|------------------------------|------------------|-----------------------------|--------------|---------------------|
| At or for the Nine Months Ended September 30, 2005 | | | | | | |
| Interest income | \$ 196,146 | \$ 82 | \$ 325 | \$ 23,171 | \$ (1,427) | \$ 218,297 |
| Interest expense | 68,963 | 7 | | 4,656 | 4,754 | 78,380 |
| Provision for loan losses | 3,440 | | | 5,025 | | 8,465 |
| Non-interest income | 39,300 | 9,598 | 8,654 | 1,689 | (2,470) | 56,771 |
| Non-interest expense | 89,639 | 6,809 | 7,699 | 10,819 | (1,140) | 113,826 |
| Intangible amortization | 2,398 | | 331 | | | 2,729 |
| Income tax expense (benefit) | 21,030 | 1,045 | 400 | 1,539 | (2,883) | 21,131 |
| Net income (loss) | 49,976 | 1,819 | 549 | 2,821 | (4,628) | 50,537 |

Edgar Filing: FNB CORP/FL/ - Form 10-Q

| | | | | | | |
|-------------------|-----------|-------|--------|---------|--------|-----------|
| Total assets | 5,476,253 | 7,637 | 29,756 | 147,137 | 42,876 | 5,703,659 |
| Total intangibles | 195,832 | | 12,343 | 1,809 | | 209,984 |
| | | 20 | | | | |

Table of Contents

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

F.N.B. Corporation

We have reviewed the condensed consolidated balance sheet of F.N.B. Corporation and subsidiaries (F.N.B. Corporation) as of September 30, 2006, and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2006 and 2005, and the consolidated statements of stockholders' equity and cash flows for the nine-month periods ended September 30, 2006 and 2005. These financial statements are the responsibility of F.N.B. Corporation's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of F.N.B. Corporation as of December 31, 2005, and the related consolidated statements of income, stockholders' equity, and cash flows for the year then ended (not presented herein) and in our report dated March 8, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2005, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/Ernst & Young LLP

Pittsburgh, Pennsylvania

November 7, 2006

Table of Contents

PART I.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis represents an overview of the results of operations and financial condition of the Corporation. This discussion and analysis should be read in conjunction with the consolidated financial statements and notes thereto.

IMPORTANT NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements in this quarterly report are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995, which statements generally can be identified by the use of forward-looking terminology, such as may, will, expect, estimate, anticipate, believe, target, plan, project or continue, and variations thereof or other variations thereon or similar terminology, and are made on the basis of management's plans and current analyses of the Corporation, its business and the industry as a whole. These forward-looking statements are subject to risks and uncertainties, including, but not limited to, economic conditions, competition, interest rate sensitivity and exposure to regulatory and legislative changes. The above factors in some cases have affected, and in the future could affect, the Corporation's financial performance and could cause actual results to differ materially from those expressed or implied in such forward-looking statements. The Corporation does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

CRITICAL ACCOUNTING POLICIES

A description of the Corporation's critical accounting policies is included in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of the Corporation's 2005 Annual Report on Form 10-K under the heading Application of Critical Accounting Policies. There have been no significant changes in critical accounting policies since the year ended December 31, 2005.

OVERVIEW

The Corporation is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include commercial and retail banking, consumer finance, wealth management and insurance. The Corporation operates its retail and commercial banking business through a full service branch network in Pennsylvania and Ohio and loan production offices in Florida, and conducts selected consumer finance business in Pennsylvania, Ohio and Tennessee.

The Corporation owns and operates FNBPA, First National Trust Company, First National Investment Services Company, LLC, F.N.B. Investment Advisors, Inc., FNIA, Regency Finance Company and F.N.B. Capital Corporation, LLC.

RESULTS OF OPERATIONS

Nine Months Ended September 30, 2006 Compared to the Nine Months Ended September 30, 2005

Net income for the nine months ended September 30, 2006 was \$50.1 million or \$.85 per diluted share, compared to net income for the same period of 2005 of \$50.5 million or \$.90 per diluted share. The Corporation's return on average equity was 13.25%, return on average tangible equity was 26.37% and return on average assets was 1.15% for the nine months ended September 30, 2006, compared to 15.55%, 29.01% and 1.22%, respectively, for the same period in 2005.

Table of Contents

The following table provides information regarding the average balances and yields and rates on interest earning assets and interest bearing liabilities (dollars in thousands):

| | Nine Months Ended September 30 | | | | | |
|---------------------------------------|--------------------------------|-------------------------|------------|-----------------|-------------------------|------------|
| | | 2006 | | | 2005 | |
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| Assets | | | | | | |
| Interest earning assets: | | | | | | |
| Interest bearing deposits: | | | | | | |
| with banks | \$ 1,736 | \$ 63 | 4.85% | \$ 1,738 | \$ 32 | 2.49% |
| Federal funds sold | 26,689 | 1,013 | 5.00 | | | |
| Taxable investment securities (1) | 980,313 | 36,025 | 4.91 | 1,126,944 | 37,271 | 4.43 |
| Non-taxable investment securities (2) | 144,064 | 5,574 | 5.16 | 134,367 | 5,035 | 5.00 |
| Loans (2) (3) | 3,999,801 | 211,885 | 7.08 | 3,653,881 | 178,509 | 6.53 |
| Total interest earning assets (2) | 5,152,603 | 254,560 | 6.60 | 4,916,930 | 220,847 | 6.00 |
| Cash and due from banks | 116,344 | | | 112,285 | | |
| Allowance for loan losses | (52,509) | | | (52,170) | | |
| Premises and equipment | 86,688 | | | 80,828 | | |
| Other assets | 535,924 | | | 474,974 | | |
| | \$ 5,839,050 | | | \$ 5,532,847 | | |
| Liabilities | | | | | | |
| Interest bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Interest bearing demand | \$ 1,224,778 | 20,894 | 2.28 | \$ 967,989 | 7,212 | 1.00 |
| Savings | 638,784 | 6,581 | 1.38 | 695,588 | 4,377 | 0.84 |
| Certificates and other time | 1,712,195 | 48,831 | 3.81 | 1,548,604 | 35,519 | 3.07 |
| Repurchase agreements | 201,645 | 6,249 | 4.09 | 176,112 | 2,996 | 2.24 |
| Other short-term borrowings | 151,103 | 5,105 | 4.45 | 282,619 | 7,583 | 3.54 |
| Junior subordinated debt | 139,340 | 7,604 | 7.30 | 128,866 | 5,973 | 6.20 |
| Long-term debt | 547,033 | 15,519 | 3.79 | 566,242 | 14,720 | 3.48 |
| Total interest bearing liabilities | 4,614,878 | 110,783 | 3.21 | 4,366,020 | 78,380 | 2.40 |
| Non-interest bearing demand | 649,982 | | | 658,625 | | |
| Other liabilities | 69,068 | | | 73,663 | | |

Edgar Filing: FNB CORP/FL/ - Form 10-Q

| | | | |
|---|--------------|--------------|-------|
| | 5,333,928 | 5,098,308 | |
| Stockholders equity | 505,122 | 434,539 | |
| | \$ 5,839,050 | \$ 5,532,847 | |
| Excess of interest earning assets over interest bearing liabilities | \$ 537,725 | \$ 550,910 | |
| Fully tax-equivalent net interest income | 143,777 | 142,467 | |
| Net interest spread | | 3.39% | 3.60% |
| Net interest margin (2) | | 3.73% | 3.87% |
| Tax-equivalent adjustment | 2,898 | 2,550 | |
| Net interest income | \$ 140,879 | \$ 139,917 | |

(1) The average balances and yields earned on securities are based on historical cost.

(2) The interest income amounts are reflected on a fully taxable equivalent (FTE) basis which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The

yield on earning assets and the net interest margin are presented on an FTE and annualized basis. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

- (3) Average balances include non-accrual loans. Loans consist of average total loans less average unearned income. The amount of loan fees included in interest income on loans is immaterial.

Table of Contents*Net Interest Income*

Net interest income, which is the Corporation's major source of revenue, is the difference between interest income from earning assets (loans, securities and federal funds sold) and interest expense paid on liabilities (deposits and short- and long-term borrowings). For the nine months ended September 30, 2006, net interest income, which comprised 69.7% of net revenue (net interest income plus non-interest income) as compared to 71.1% for the same period in 2005, was affected by the general level of interest rates, changes in interest rates, the steepness of the yield curve and the changes in the amount and mix of earning assets and interest bearing liabilities.

Net interest income, on a fully taxable equivalent basis, was \$143.8 million for the nine months ended September 30, 2006 and \$142.5 million for the nine months ended September 30, 2005. The average earning assets increased \$235.7 million or 4.8% and average interest bearing liabilities increased \$248.9 million or 5.7% from the same period in 2005 primarily due to the acquisitions in 2005 and 2006. However, the Corporation's net interest margin decreased by 14 basis points from 2005 to 3.73% for 2006 and was impacted by a flattening of the yield curve which has become inverted. As such, the Corporation experienced less opportunity to earn higher rates on earning assets compared to the need to increase rates on its deposits and repurchase agreements, driven by market rates and competitive prices. More details on changes in tax equivalent net interest income attributed to changes in earning assets, interest bearing liabilities yields and cost of funds can be found in the preceding table.

The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest earning assets and interest bearing liabilities and changes in the rates for the nine months ended September 30, 2006 compared to the nine months ended September 30, 2005 (in thousands):

| | Volume | Rate | Net |
|--------------------------------------|----------|------------|----------|
| Interest Income | | | |
| Interest bearing deposits with banks | \$ | \$ 31 | \$ 31 |
| Federal funds sold | 1,013 | | 1,013 |
| Securities | (5,342) | 4,635 | (707) |
| Loans | 17,221 | 16,155 | 33,376 |
| | 12,892 | 20,821 | 33,713 |
| Interest Expense | | | |
| Deposits: | | | |
| Interest bearing demand | 2,334 | 11,348 | 13,682 |
| Savings | 263 | 1,941 | 2,204 |
| Certificates and other time | 4,193 | 9,119 | 13,312 |
| Repurchase agreements | 488 | 2,765 | 3,253 |
| Other short-term borrowings | (4,207) | 1,729 | (2,478) |
| Junior subordinated debt | 512 | 1,119 | 1,631 |
| Long-term debt | (512) | 1,311 | 799 |
| | 3,071 | 29,332 | 32,403 |
| Net Change | \$ 9,821 | \$ (8,511) | \$ 1,310 |

(1) The amount of change not solely due to rate or volume

changes was allocated between the change due to rate and the change due to volume based on the net size of the rate and volume changes.

- (2) Interest income amounts are reflected on a FTE basis which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

Interest income, on a fully taxable equivalent basis, of \$254.6 million for the nine months ended September 30, 2006 increased by \$33.7 million or 15.3% from the same period of 2005. This increase was primarily caused by an improvement in yield on earning assets of 60 basis points to 6.60% for the first nine months of 2006. In addition, average earning assets of \$5.2 billion for the first nine months of 2006 grew \$235.7 million or 4.8% from the same period of 2005 driven by an increase of \$345.9 million in average loans, partially offset by a decrease of \$136.9 million in investment securities. The increase in average loans was the result of a combination of organic growth and the Corporation's

Table of Contents

acquisitions in 2005 and 2006 while the decrease in average investment securities was a result of a planned reduction to provide funding for loan growth.

Interest expense of \$110.8 million for the nine months ended September 30, 2006 increased by \$32.4 million or 41.3% from the same period of 2005. This variance was primarily attributable to an increase of 81 basis points in the Corporation's cost of funds to 3.21% during the first nine months of 2006. Additionally, average interest bearing liabilities increased \$248.9 million or 5.7% to average \$4.6 billion for the first nine months of 2006. This growth was primarily attributable to a combined increase of \$225.5 million or 12.3% in the core deposit categories of interest bearing demand deposit, savings and customer repurchase agreements, and an increase in time deposits of \$163.6 million or 10.6%. The increases were the result of the Corporation's acquisitions in 2005 and 2006 as well as the continued success of a suite of deposit and treasury management products that has attracted additional customers. These increases were partially offset by a decrease in average short-term borrowings of \$131.5 million or 46.5%, resulting from decreases in federal funds purchased and subordinated notes.

Provision for Loan Losses

The provision for loan losses is determined based on management's estimates of the appropriate level of allowance for loan losses needed to absorb probable losses in the loan portfolio, after giving consideration to charge-offs and recoveries for the period.

The provision for loan losses of \$7.9 million for the nine months ended September 30, 2006 decreased \$0.6 million or 6.9% from the same period of 2005 primarily due to improving trends in the commercial and consumer loan portfolios, which continued to produce lower levels of losses. More specifically, for the first nine months of 2006, net charge-offs totaled \$8.6 million or .29% (annualized) as a percentage of average loans compared to \$12.3 million or .45% (annualized) as a percentage of average loans for the same period of 2005. The ratio of non-performing loans to total loans was .69% at September 30, 2006 compared to .78% at September 30, 2005 and the ratio of non-performing assets to total assets was .59% and .61%, respectively, for those same periods. For additional information, refer to the Allowance for Loan Losses section of this discussion and analysis.

Non-Interest Income

Total non-interest income of \$61.3 million for the nine months ended September 30, 2006 increased \$4.6 million or 8.1% from the same period of 2005. This increase resulted primarily from increases in service charges, insurance commissions and fees, trust fees and other non-interest income.

Service charges on loans and deposits of \$31.5 million for the first nine months of 2006 increased \$1.9 million or 6.6% from the same period of 2005 as the Corporation's customer base expanded as a result of the Corporation's acquisitions in 2005 and 2006.

Insurance commissions and fees of \$10.8 million for the first nine months of 2006 increased \$0.8 million or 7.7% from the same period of 2005 primarily due to an increase in contingent fees of \$0.3 million and the Penn Group acquisition in 2005.

Securities commissions of \$3.6 million for the first nine months of 2006 increased \$0.1 million or 1.8% compared to the same period of 2005 primarily due to the Legacy acquisition in 2006.

Trust fees of \$5.7 million for the first nine months of 2006 increased \$0.3 million or 5.6% from the same period of 2005. An increase in trust fees related to the Legacy acquisition in 2006 was offset by an adjustment of \$0.1 million resulting from a system conversion that benefited the first nine months of 2005.

Other income of \$4.8 million for the first nine months of 2006 increased \$1.6 million or 51.6% from the same period of 2005. This increase was attributable to gains on settlements of impaired loans acquired in 2005 of \$1.2 million during the first nine months of 2006. Also, income from non-marketable equity securities increased by \$0.5 million from the same period of 2005.

Table of Contents

Non-Interest Expense

Total non-interest expense of \$122.5 million for the first nine months of 2006 increased \$5.9 million or 5.1% from the same period of 2005. This increase resulted from an increase in salaries and employee benefit costs, net occupancy and equipment, amortization of intangibles and other expenses in the first nine months of 2006 compared to the same period in the prior year.

Salaries and employee benefits of \$63.5 million for the first nine months of 2006 increased \$3.2 million or 5.3% from the same period of 2005. The additional costs associated with the employees retained from the Corporation's acquisitions in 2005 and 2006 and normal annual compensation and benefit increases were partially offset by lower salary and benefit costs related to staff reductions in the fourth quarter of 2005 and lower pension and postretirement plan costs due to the amendment of the Corporation's retirement benefits.

Combined net occupancy and equipment expense of \$20.3 million for the first nine months of 2006 increased \$1.1 million or 5.6% from the same period of 2005. The increase was primarily due to additional operating costs associated with the Corporation's acquisitions in 2005 and 2006 and the opening of new branches and loan production offices.

Amortization of intangibles expense of \$3.1 million for the first nine months of 2006 increased \$0.4 million or 15.1% from the same period in the prior year due to the amortization of additional core deposit and other intangibles as a result of the Corporation's acquisitions in 2005 and 2006.

Other non-interest expenses of \$35.6 million for the first nine months of 2006 increased \$1.3 million or 3.6% from the same period of 2005 resulting primarily from higher operating expenses due to the acquisitions in 2005 and 2006. Other non-interest expense included merger expenses of \$0.7 million in the first nine months of 2006 related to the Legacy acquisition and \$0.8 million in the first nine months of 2005 related to the NSD acquisition.

Income Taxes

The Corporation's income tax expense of \$21.8 million for the nine months ended September 30, 2006 increased by \$0.7 million from the same period in 2005 due to the resolution of a previously uncertain tax position totaling \$1.0 million during the third quarter of 2005. The effective tax rate was 30.3% for the nine months ended September 30, 2006 and 29.5% for the same period in the prior year. The increase in the effective tax rate was a result of the resolution of the previously uncertain tax position during 2005, offset by an increase in tax exempt instruments, an increase in tax credits from participation in new qualifying investments and lower state taxes. Both years' tax rates remain lower than the 35% federal statutory tax rate due to the tax credits and tax benefits resulting from tax exempt instruments and excludable dividend income.

Three Months Ended September 30, 2006 Compared to the Three Months Ended September 30, 2005

Net income for the three months ended September 30, 2006 was \$17.6 million or \$.29 per diluted share, compared to net income for the same period of 2005 of \$18.1 million or \$.32 per diluted share. The Corporation's return on average equity was 13.01%, return on average tangible equity was 26.99% and return on average assets was 1.15% for the three months ended September 30, 2006, compared to 15.54%, 29.80% and 1.26%, respectively, for the same period in 2005.

Table of Contents

The following table provides information regarding the average balances and yields and rates on interest earning assets and interest bearing liabilities (dollars in thousands):

| | Three Months Ended September 30 | | | | | |
|-------------------------------|---------------------------------|--------------------------------|----------------|--------------------|--------------------------------|----------------|
| | 2006 | | | 2005 | | |
| | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Assets | | | | | | |
| Interest earning assets: | | | | | | |
| Interest bearing deposits | | | | | | |
| with banks | \$ 1,115 | \$ 25 | 5.34% | \$ 2,440 | 17 | 2.57% |
| Federal funds sold | 50,967 | 678 | 5.20 | | | |
| Taxable investment | | | | | | |
| securities (1) | 953,470 | 11,715 | 4.91 | 1,140,725 | 12,557 | 4.42 |
| Non-taxable investment | | | | | | |
| securities (2) | 148,088 | 1,913 | 5.17 | 143,765 | 1,805 | 5.02 |
| Loans (2) (3) | 4,229,049 | 77,226 | 7.25 | 3,746,130 | 61,994 | 6.57 |
| Total interest earning assets | | | | | | |
| (2) | 5,382,689 | 91,557 | 6.75 | 5,033,060 | 76,373 | 6.04 |
| Cash and due from banks | 118,799 | | | 116,919 | | |
| Allowance for loan losses | (53,882) | | | (50,921) | | |
| Premises and equipment | 88,993 | | | 81,848 | | |
| Other assets | 567,853 | | | 503,841 | | |
| | \$ 6,104,452 | | | \$ 5,684,747 | | |
| Liabilities | | | | | | |
| Interest bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Interest bearing demand | \$ 1,348,662 | 8,799 | 2.59 | \$ 970,764 | 2,685 | 1.10 |
| Savings | 630,126 | 2,442 | 1.54 | 690,679 | 1,545 | 0.89 |
| Certificates and other time | 1,794,657 | 18,621 | 4.12 | 1,601,013 | 12,643 | 3.13 |
| Repurchase agreements | 219,567 | 2,523 | 4.50 | 179,769 | 1,247 | 2.71 |
| Other short-term | | | | | | |
| borrowings | 130,067 | 1,610 | 4.84 | 311,895 | 2,992 | 3.75 |
| Junior subordinated debt | 151,031 | 2,761 | 7.25 | 128,866 | 2,153 | 6.63 |
| Long-term debt | 557,932 | 5,453 | 3.88 | 598,188 | 5,290 | 3.51 |
| Total interest bearing | | | | | | |
| liabilities | 4,832,042 | 42,209 | 3.46 | 4,481,174 | 28,555 | 2.52 |
| Non-interest bearing | | | | | | |
| demand | 663,828 | | | 671,712 | | |
| Other liabilities | 71,328 | | | 70,058 | | |

Edgar Filing: FNB CORP/FL/ - Form 10-Q

| | | |
|---|--------------|--------------|
| | 5,567,198 | 5,222,944 |
| Stockholders equity | 537,254 | 461,803 |
| | \$ 6,104,452 | \$ 5,684,747 |
| Excess of interest earning assets over interest bearing liabilities | \$ 550,647 | \$ 551,886 |
| Fully tax-equivalent net interest income | 49,348 | 47,818 |
| Net interest spread | 3.29% | 3.52% |
| Net interest margin (2) | 3.65% | 3.79% |
| Tax-equivalent adjustment | 981 | 898 |
| Net interest income | \$ 48,367 | \$ 46,920 |

(1) The average balances and yields earned on securities are based on historical cost.

(2) The interest income amounts are reflected on a fully taxable equivalent (FTE) basis which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The

yield on earning assets and the net interest margin are presented on an FTE and annualized basis. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

- (3) Average balances include non-accrual loans. Loans consist of average total loans less average unearned income. The amount of loan fees included in interest income on loans is immaterial.

Table of Contents*Net Interest Income*

Net interest income, which is the Corporation's major source of revenue, is the difference between interest income from earning assets (loans, securities and federal funds sold) and interest expense paid on liabilities (deposits and short- and long-term borrowings). For the three months ended September 30, 2006, net interest income, which comprised 70.3% of net revenue as compared to 70.9% for the same period in 2005, was affected by the general level of interest rates, changes in interest rates, the steepness of the yield curve and the changes in the amount and mix of earning assets and interest bearing liabilities.

Net interest income, on a fully taxable equivalent basis, was \$49.3 million for the three months ended September 30, 2006 and \$47.8 million for the three months ended September 30, 2005. The average earning assets increased \$349.6 million or 6.9% and average interest bearing liabilities increased \$350.9 million or 7.8% from the same period in 2005 primarily due to the Legacy acquisition in 2006. However, the Corporation's net interest margin decreased by 14 basis points from 2005 to 3.65% for 2006 and was impacted by a flattening of the yield curve throughout 2005 which has become inverted in 2006. As such, the Corporation experienced less opportunity to earn higher rates on earning assets compared to the need to increase rates on its deposits and repurchase agreements, driven by market rates and competitive prices. More details on changes in tax equivalent net interest income attributed to changes in earning assets, interest bearing liabilities yields and cost of funds can be found in the preceding table.

The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest earning assets and interest bearing liabilities and changes in the rates for the three months ended September 30, 2006 compared to the three months ended September 30, 2005 (in thousands):

| | Volume | Rate | Net |
|--------------------------------------|----------|------------|----------|
| Interest Income | | | |
| Interest bearing deposits with banks | \$ (14) | \$ 22 | \$ 8 |
| Federal funds sold | 681 | (3) | 678 |
| Securities | (2,293) | 1,559 | (734) |
| Loans | 8,487 | 6,745 | 15,232 |
| | 6,861 | 8,323 | 15,184 |
| Interest Expense | | | |
| Deposits: | | | |
| Interest bearing demand | 1,361 | 4,753 | 6,114 |
| Savings | 183 | 714 | 897 |
| Certificates and other time | 1,758 | 4,220 | 5,978 |
| Repurchase agreements | 322 | 954 | 1,276 |
| Other short-term borrowings | (2,115) | 733 | (1,382) |
| Junior subordinated debt | 393 | 215 | 608 |
| Long-term debt | (371) | 534 | 163 |
| | 1,531 | 12,123 | 13,654 |
| Net Change | \$ 5,330 | \$ (3,800) | \$ 1,530 |

(1) The amount of change not solely due to rate or volume

changes was allocated between the change due to rate and the change due to volume based on the net size of the rate and volume changes.

- (2) Interest income amounts are reflected on a FTE basis which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

Interest income, on a fully taxable equivalent basis, of \$91.6 million for the three months ended September 30, 2006 increased by \$15.2 million or 19.9% from the same period of 2005. This increase was caused by an improvement in yield on earning assets of 71 basis points to 6.75% for the third quarter of 2006. Also, average earning assets of \$5.4 billion for the third quarter of 2006 grew \$349.6 million or 6.9% from the same period of 2005 driven by increases of \$482.9 million in average loans and \$51.0 million in federal funds sold, offset by a decrease of \$182.9 million in investment securities. The increase in average loans was primarily the result of a combination of organic growth and the

Table of Contents

Legacy acquisition in 2006 while the decrease in average investment securities was a result of a planned reduction to fund loan growth.

Interest expense of \$42.2 million for the three months ended September 30, 2006 increased by \$13.7 million or 47.8% from the same period of 2005. This variance was primarily attributable to an increase of 94 basis points in the Corporation's cost of funds to 3.46% during the three months ended September 30, 2006. Additionally, average interest bearing liabilities increased \$350.9 million or 7.8% to average \$4.8 billion for the third quarter of 2006. This growth was primarily attributable to a combined increase of \$357.1 million or 19.4% in the core deposit categories of interest bearing demand deposit, savings and customer repurchase agreements, and an increase in time deposits of \$193.6 million or 12.1%. The increases were primarily the result of the Corporation's acquisition of Legacy in 2006 as well as the continued success of a suite of deposit and treasury management products that has attracted additional customers. These increases were substantially offset by a decrease in average short-term borrowings of \$181.8 million or 58.3%, resulting from decreases in federal funds purchased and subordinated notes.

Provision for Loan Losses

The provision for loan losses is determined based on management's estimates of the appropriate level of allowance for loan losses needed to absorb probable losses in the loan portfolio, after giving consideration to charge-offs and recoveries for the period.

The provision for loan losses of \$2.4 million for the three months ended September 30, 2006 decreased \$1.0 million or 29.6% from the same period of 2005. The increase in the provision for loan losses related to loan growth was more than offset by improved credit quality. Improving trends in the commercial and consumer loan portfolios continued to produce lower levels of losses. More specifically, for the third quarter of 2006, net charge-offs totaled \$2.4 million or .23% (annualized) as a percentage of average loans compared to \$3.4 million or .36% (annualized) as a percentage of average loans for the same period of 2005. The ratio of non-performing loans to total loans was .69% at September 30, 2006 compared to .78% at September 30, 2005 and the ratio of non-performing assets to total assets was .59% and .61%, respectively, for those same periods. For additional information, refer to the Allowance and Provision for Loan Losses section of this discussion and analysis.

Non-Interest Income

Total non-interest income of \$20.5 million for the three months ended September 30, 2006 increased \$1.2 million or 6.3% from the same period of 2005. This increase resulted primarily from increases in service charges, insurance commissions and fees, securities commissions and fees and trust fees.

Service charges on loans and deposits of \$10.7 million for the third quarter of 2006 increased \$0.1 million or 1.4% from the same period of 2005 as the Corporation's customer base expanded as a result of the Corporation's acquisitions in 2005 and 2006.

Insurance commissions and fees of \$3.4 million for the third quarter of 2006 increased \$0.3 million or 10.4% from the same period of 2005 primarily due to the Penn Group acquisition in 2005 and an increased book of business.

Securities commissions of \$1.3 million for the third quarter of 2006 increased by \$0.3 million or 30.3% from the same period of 2005. The increase is primarily due to improved sales of annuity and insurance products as the interest rates on these products have become more competitive with other investment alternatives as well as the result of the Legacy acquisition.

Trust fees of \$2.0 million for the third quarter of 2006 increased \$0.3 million or 14.9% from the same period of 2005 primarily due to the Legacy acquisition in 2006.

Other income of \$1.2 million for the third quarter of 2006 was flat compared to the same period of 2005. Income from non-marketable equity securities increased by \$0.2 million from the same period of 2005. This increase was offset by lower gains on the disposal of fixed assets.

Table of Contents*Non-Interest Expense*

Total non-interest expense of \$41.1 million for the three months ended September 30, 2006 increased \$3.1 million or 8.1% from the same period of 2005. An increase in salaries and employee benefit costs, net occupancy and equipment, amortization of intangibles and other expenses in the third quarter of 2006, as compared to the same period in the prior year, is primarily due to acquisitions in 2005 and 2006.

Salaries and employee benefits of \$21.0 million for the third quarter of 2006 increased \$1.7 million or 8.6% from the same period of 2005. The additional costs associated with the employees retained from the acquisitions in 2005 and 2006 and normal annual compensation and benefit increases were partially offset by lower salary and benefit costs related to staff reductions in the fourth quarter of 2005 and lower pension and postretirement costs due to the amendment of the Corporation's retirement benefits.

Combined net occupancy and equipment expense of \$6.9 million for the third quarter of 2006 increased \$0.5 million or 8.4% from the same period of 2005. The increase was primarily due to additional operating costs associated with the acquisitions in 2005 and 2006 and the opening of new branches and loan production offices.

Amortization of intangibles expense of \$1.2 million for the third quarter of 2006 increased \$0.3 million or 28.5% from the same period in the prior year due to the amortization of additional core deposit and other intangibles as a result of acquisitions in 2005 and 2006.

Other non-interest expenses of \$12.0 million for the third quarter of 2006 increased \$0.6 million or 5.4% from the same period of 2005 primarily from higher operating expenses due to the acquisitions in 2005 and 2006.

Income Taxes

The Corporation's income tax expense of \$7.7 million for the three months ended September 30, 2006 increased by \$1.1 million from the same period in 2005 due to a \$1.0 million benefit resulting from the resolution of a previously uncertain tax position during the third quarter of 2005. The effective tax rate was 30.4% for the three months ended September 30, 2006 and 26.8% for the same period in the prior year. The increase in the effective tax rate was a result of the resolution of the previously uncertain tax position during 2005, offset by an increase in tax exempt instruments, an increase in tax credits from participation in new qualifying investments and lower state taxes. Both years' tax rates remain lower than the 35% federal statutory tax rate due to the tax credits and tax benefits resulting from tax exempt instruments and excludable dividend income.

LIQUIDITY

The Corporation's goal in liquidity management is to meet the cash flow requirements of depositors and borrowers as well as the operating cash needs of the Corporation with cost-effective funding. The Board of Directors has established an Asset/Liability Policy in order to achieve and maintain earnings performance consistent with long-term goals while maintaining acceptable levels of interest rate risk, a well-capitalized balance sheet and adequate levels of liquidity. This policy designates the Corporate Asset/Liability Committee (ALCO) as the body responsible for meeting these objectives. The ALCO, which includes members of executive management, reviews liquidity on a periodic basis and approves significant changes in strategies that affect balance sheet or cash flow positions. Liquidity is centrally managed on a daily basis by the Corporation's Treasury Department.

Liquidity sources from assets include payments from loans and investments as well as the ability to securitize or sell loans and investment securities. The Corporation continues to originate mortgage loans, most of which are sold in the secondary market. Proceeds from the sale of mortgage loans totaled \$77.6 million for the nine months ended September 30, 2006 compared to \$73.4 million for the nine months ended September 30, 2005.

Liquidity sources from liabilities are generated primarily through deposits. As of September 30, 2006 and December 31, 2005, deposits comprised 79.7% and 78.5% of total liabilities, respectively. To a lesser extent, the Corporation also makes use of wholesale sources that include federal funds purchased, repurchase agreements and public funds. In addition, the Corporation has the ability to borrow funds from the FHLB, Federal Reserve Bank and the capital markets. FHLB advances are a competitively priced and reliable source of funds. As of September 30, 2006, total availability from these sources was \$1.9 billion, or 32.0% of total assets while outstanding advances were \$488.9 million,

Table of Contents

or 8.1% of total assets. As of December 31, 2005, outstanding FHLB advances were \$540.0 million, or 9.7% of total assets, while the total availability from these sources was \$1.9 billion, or 34.9% of total assets.

The principal source of cash for the parent company is dividends from its subsidiaries. The parent also has approved lines of credit with several major domestic banks, which were unused as of September 30, 2006. In addition, the Corporation issues subordinated debt on a regular basis.

The Corporation has repurchased shares of its common stock for re-issuance under various employee benefit plans and the Corporation's dividend reinvestment plan since 1991. During the nine months ended September 30, 2006, the Corporation purchased 372,800 treasury shares totaling \$6.1 million and received \$7.4 million upon re-issuance of 438,324 shares. For the same period of 2005, the Corporation purchased 450,300 treasury shares totaling \$8.7 million and received \$10.8 million as a result of re-issuance of 545,797 shares.

The ALCO regularly monitors various liquidity ratios and forecasts of cash position. Management believes the Corporation has sufficient liquidity available to meet its normal operating and contingency funding cash needs.

MARKET RISK

Market risk refers to potential losses arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices. The Corporation is primarily exposed to interest rate risk which results from its role as a financial intermediary. To succeed in this capacity, the Corporation offers an extensive variety of financial products to meet the diverse needs of its customers. These products sometimes create risk for the Corporation when product groups do not complement one another. For example, depositors may want short-term deposits while borrowers desire long-term loans.

Changes in market interest rates may result in changes in the fair value of the Corporation's financial instruments, cash flows and net interest income. The ALCO is responsible for market risk management: devising policy guidelines, risk measures and limits, and managing the amount of interest rate risk and its effect on net interest income and capital. The Corporation's Treasury Department measures interest rate risk and manages interest rate risk on a daily basis.

Interest rate risk is comprised of repricing risk, basis risk, yield curve risk and options risk. Repricing risk arises from differences in the cash flow or repricing between asset and liability portfolios. Basis risk arises when asset and liability portfolios are related to different market rate indices, which do not always change by the same amount. Yield curve risk arises when asset and liability portfolios are related to different maturities on a given yield curve; when the yield curve changes shape, the risk position is altered. Options risk arises from embedded options within asset and liability products as certain borrowers have the option to prepay their loans when rates fall while certain depositors can redeem their certificates early when rates rise.

The Corporation uses a sophisticated asset/liability model to measure its interest rate risk. Interest rate risk measures utilized by the Corporation include earnings simulation, economic value of equity (EVE) and gap analysis.

Gap analysis and EVE are static measures that do not incorporate assumptions regarding future business. Gap analysis, while a helpful diagnostic tool, displays cash flows for only a single rate environment. EVE's long-term horizon helps identify changes in optionality and longer-term positions. However, EVE's liquidation perspective does not translate into the earnings-based measures that are the focus of managing and valuing a going concern. Net interest income simulations explicitly measure the exposure to earnings from changes in market rates of interest. The Corporation's current financial position is combined with assumptions regarding future business to calculate net interest income under various hypothetical rate scenarios. The ALCO reviews earnings simulations over multiple years under various interest rate scenarios. Reviewing these various measures provides the Corporation with a reasonably comprehensive view of its interest rate profile.

The following gap analysis compares the difference between the amount of interest earning assets and interest bearing liabilities subject to repricing over a period of time. The ratio of rate sensitive assets to rate sensitive liabilities repricing within a one year period was 1.05 and .98 at September 30, 2006 and 2005, respectively. A ratio of more than one indicates a higher level of repricing assets over repricing liabilities over the next twelve months.

Table of Contents

Following is the gap analysis as of September 30, 2006 (dollars in thousands):

| | Within 1 Month | 2-3 Months | 4-6 Months | 7-12 Months | Total 1 Year |
|---|---------------------------|-----------------------|-----------------------|------------------------|-------------------------|
| Interest Earning Assets (IEA) | | | | | |
| Loans | \$ 1,157,580 | \$ 216,295 | \$ 286,130 | \$ 515,432 | \$ 2,175,437 |
| Investments | 13,861 | 139,267 | 129,708 | 106,139 | 388,975 |
| | 1,171,441 | 355,562 | 415,838 | 621,571 | 2,564,412 |
| Interest Bearing Liabilities (IBL) | | | | | |
| Non-maturity deposits | 781,246 | | | | 781,246 |
| Time deposits | 124,465 | 224,882 | 292,663 | 507,359 | 1,149,369 |
| Borrowings | 278,817 | 42,762 | 48,713 | 140,139 | 510,431 |
| | 1,184,528 | 267,644 | 341,376 | 647,498 | 2,441,046 |
| Period Gap | \$ (13,087) | \$ 87,918 | \$ 74,462 | \$ (25,927) | \$ 123,366 |
| Cumulative Gap | \$ (13,087) | \$ 74,831 | \$ 149,293 | \$ 123,366 | |
| IEA/IBL (Cumulative) | .99 | 1.05 | 1.08 | 1.05 | |
| Cumulative Gap to IEA | (.25)% | 1.40% | 2.80% | 2.31% | |

The allocation of non-maturity deposits to the one-month maturity bucket is based on the estimated sensitivity of each product to changes in market rates. For example, if a product's rate is estimated to increase by 50% as much as the market rates, then 50% of the account balance was placed in this bucket. The current allocation is representative of the estimated sensitivities for a +/- 100 basis point change in market rates.

The following table presents an analysis of the potential sensitivity of the Corporation's annual net interest income and EVE to sudden and parallel changes (shocks) in market rates versus if rates remained unchanged:

| September 30 | 2006 | 2005 |
|---|-------------|-------------|
| Net interest income change (12 months): | | |
| + 100 basis points | .7% | (.9)% |
| - 100 basis points | (1.2)% | (2.3)% |
| Economic value of equity: | | |
| + 100 basis points | (1.5)% | (3.1)% |
| - 100 basis points | (1.0)% | (2.7)% |

The preceding measures are within policy limits. The overall level of interest rate risk has improved and is considered to be relatively low and stable.

The ALCO is responsible for the identification and management of interest rate risk exposure. As such, the ALCO continuously evaluates strategies to manage the Corporation's exposure to interest rate fluctuations. Since 2004, short-term interest rates have risen significantly while long-term interest rates have increased only slightly. This flattening of the yield curve has made short-term deposits and long-term loans more attractive to customers: a

situation that created additional interest rate risk for the Corporation. In order to keep the risk measures in an acceptable position, the ALCO crafted several strategies to mitigate the Corporation's risk position. During February 2005, the Corporation entered into a forward starting interest rate swap with a notional amount of \$125.0 million. Under the agreement, the Corporation will pay a fixed rate of interest and receive a variable rate based on LIBOR. The effective date of the swap was January 3, 2006 and the maturity date is March 31, 2008. During the fourth quarter of 2005, the Corporation repositioned its investment portfolio in order to reduce its interest rate risk. The transaction lowered the level of mortgage-related assets held by the Corporation which reduced the repricing risk and options risk of the Corporation. The transaction also reduced the average duration of the portfolio. The Corporation increased its holdings of variable-rate loans from 13.1% of total assets at September 30, 2005 to 16.5% of total assets as of September 30, 2006. In addition, the Corporation regularly

Table of Contents

sells fixed-rate, residential mortgages to the secondary mortgage loan market in order to manage its holdings of long-term, fixed-rate loans.

The Corporation recognizes that asset/liability models are based on methodologies that may have inherent shortcomings. Furthermore, asset/liability models require certain assumptions be made, such as prepayment rates on earning assets and pricing impact on non-maturity deposits, which may differ from actual experience. These business assumptions are based upon the Corporation's experience, business plans and published industry experience. While management believes such assumptions to be reasonable, there can be no assurance that modeled results will approximate actual results.

DEPOSITS AND REPURCHASE AGREEMENTS

Following is a summary of deposits and repurchase agreements (in thousands):

| | September 30, 2006 | December 31, 2005 |
|---|-----------------------------------|----------------------------------|
| Non-interest bearing | \$ 665,606 | \$ 688,391 |
| Savings and NOW | 1,953,408 | 1,675,395 |
| Certificates of deposit and other time deposits | 1,780,910 | 1,648,157 |
| Total deposits | 4,399,924 | 4,011,943 |
| Securities sold under repurchase agreements | 217,613 | 182,517 |
| Total deposits and repurchase agreements | \$ 4,617,537 | \$ 4,194,460 |

Total deposits and repurchase agreements increased by \$423.1 million or 10.1% to \$4.6 billion at September 30, 2006 compared to December 31, 2005. The Legacy acquisition accounted for \$256.6 million of the increase while the remaining increase was due to continued growth in a suite of deposit and treasury management products that has attracted additional customers.

LOANS

The loan portfolio consists principally of loans to individuals and small- and medium-sized businesses within the Corporation's primary market area of western and central Pennsylvania and northeastern Ohio. The Corporation, through its banking affiliate, also operates loan production offices in Florida. In addition, the portfolio contains consumer finance loans to individuals in Pennsylvania, Ohio and Tennessee.

Following is a summary of loans, net of unearned income (in thousands):

| | September 30, 2006 | December 31, 2005 |
|--------------------------|-----------------------------------|----------------------------------|
| Commercial | \$ 2,064,725 | \$ 1,613,960 |
| Direct installment | 934,072 | 890,288 |
| Consumer lines of credit | 258,369 | 262,969 |
| Residential mortgages | 498,532 | 485,542 |
| Indirect installment | 475,014 | 493,740 |
| Other | 13,872 | 2,548 |
| | \$ 4,244,584 | \$ 3,749,047 |

The above loan totals include unearned income of \$25.2 million and \$27.6 million at September 30, 2006 and December 31, 2005, respectively.

Total loans increased by \$495.5 million or 13.2% to \$4.2 billion at September 30, 2006. The Legacy acquisition accounted for \$300.3 million of this increase, while the remaining \$195.2 million increase was primarily attributable to the organic growth in commercial loans.

Table of Contents**NON-PERFORMING ASSETS**

Non-performing loans include non-accrual loans and restructured loans. Non-accrual loans represent loans for which interest accruals have been discontinued. Restructured loans are loans in which the borrower has been granted a concession on the interest rate or the original repayment terms due to financial distress.

The Corporation discontinues interest accruals when principal or interest is due and has remained unpaid for 90 to 180 days or more depending on the loan type. When a loan is placed on non-accrual status, all unpaid interest is reversed. Non-accrual loans may not be restored to accrual status until all delinquent principal and interest has been paid.

Non-performing loans are closely monitored on an ongoing basis as part of the Corporation's loan review and work-out process. The potential risk of loss on these loans is evaluated by comparing the loan balance to the fair value of any underlying collateral or the present value of projected future cash flows. Losses are recognized where appropriate.

Following is a summary of non-performing assets (in thousands):

| | September 30, 2006 | December 31, 2005 |
|-----------------------------|-----------------------------------|----------------------------------|
| Non-accrual loans | \$ 24,672 | \$ 28,100 |
| Restructured loans | 4,789 | 5,032 |
| Total non-performing loans | 29,461 | 33,132 |
| Other real estate owned | 5,995 | 6,337 |
| Total non-performing assets | \$ 35,456 | \$ 39,469 |

Asset quality ratios:

| | | |
|--|------|------|
| Non-performing loans as a percent of total loans | .69% | .88% |
| Non-performing assets as a percent of total assets | .59% | .71% |

ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses represents management's estimate of probable loan losses inherent in the loan portfolio at a specific point in time. This estimate includes losses associated with specifically identified loans, as well as estimated probable credit losses inherent in the remainder of the loan portfolio. Additions are made to the allowance through both periodic provisions charged to income and recoveries of losses previously incurred. Reductions to the allowance occur as loans are charged off. Management evaluates the adequacy of the allowance at least quarterly, and in doing so relies on various factors including, but not limited to, assessment of historical loss experience, delinquency and non-accrual trends, portfolio growth, underlying collateral coverage and current economic conditions. This evaluation is subjective and requires material estimates that may change over time.

The components of the allowance for loan losses represent estimates based upon FAS 5, *Accounting for Contingencies*, and FAS 114, *Accounting by Creditors for Impairment of a Loan*. FAS 5 applies to homogeneous loan pools such as consumer installment loans, residential mortgages and consumer lines of credit, as well as commercial loans that are not individually evaluated for impairment under FAS 114. FAS 114 is applied to commercial loans that are considered impaired.

Under FAS 114, a loan is impaired when, based upon current information and events, it is probable that the loan will not be repaid according to its contractual terms, including both principal and interest. Management performs individual assessments of impaired loans to determine the existence of loss exposure and, where applicable, the extent of loss exposure based upon the present value of expected future cash flows available to pay the loan, or based upon the estimated realizable collateral where a loan is collateral dependent. Commercial loans excluded from FAS 114 individual impairment analysis are collectively evaluated by management to estimate reserves for loan losses inherent

in those loans in accordance with FAS 5.

In estimating loan loss contingencies, management applies historical loan loss rates and also considers how the loss rates may be impacted by changes in current economic conditions, delinquency and non-performing loan trends, changes in loan underwriting guidelines and credit policies, as well as the results of internal loan reviews.

Homogeneous

Table of Contents

loan pools are evaluated using similar criteria that are based upon historical loss rates of various loan types. Historical loss rates are adjusted to incorporate changes in existing conditions that may impact, both positively or negatively, the degree to which these loss histories may vary. This determination inherently involves a high degree of uncertainty and considers current risk factors that may not have occurred in the Corporation's historical loan loss experience.

Following is a summary of changes in the allowance for loan losses (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--------------------------------|---|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Balance at beginning of period | \$ 53,041 | \$ 50,197 | \$ 50,707 | \$ 50,467 |
| Addition from acquisitions | | | 3,046 | 3,619 |
| Charge-offs | (2,959) | (4,039) | (10,674) | (14,590) |
| Recoveries | 555 | 652 | 2,103 | 2,297 |
| Net charge-offs | (2,404) | (3,387) | (8,571) | (12,293) |
| Provision for loan losses | 2,428 | 3,448 | 7,883 | 8,465 |
| Balance at end of period | \$ 53,065 | \$ 50,258 | \$ 53,065 | \$ 50,258 |

Allowance for loan losses to:

| | | |
|-------------------------------------|---------|---------|
| Total loans, net of unearned income | 1.25% | 1.34% |
| Non-performing loans | 180.12% | 172.56% |

The allowance for loan losses at September 30, 2006 increased \$2.8 million or 5.6% from September 30, 2005 and \$2.4 million or 4.7% from December 31, 2005 primarily due to the Legacy acquisition in 2006. The increase in the allowance for loan losses due to loan growth was offset by improving trends in non-accrual loans and the commercial and consumer portfolios which produced lower levels of expected losses.

The provision for loan losses of \$7.9 million for the nine months ended September 30, 2006 decreased \$0.6 million or 6.9% from the same period of 2005 as a result of improved credit quality.

Charge-offs reflect the realization of losses in the portfolio that were estimated previously through provisions for credit losses. Loans charged off during the first nine months of 2006 decreased \$3.9 million from the same period in the prior year to \$10.7 million. A charge-off of a \$1.5 million loan that was previously fully reserved was recorded in 2005. Net charge-offs (annualized) as a percentage of average loans decreased to .29% for the first nine months of 2006 compared to .45% for the same period of 2005 reflecting improved performance in the commercial and consumer portfolios.

Management considers numerous factors when estimating reserves for loan losses, including historical charge-off rates and subsequent recoveries. Consideration is given to the impact of changes in qualitative factors that influence the Corporation's credit quality, such as the local and regional economies that the Corporation serves. Assessment of relevant economic factors indicates that the Corporation's primary markets tend to lag the national economy, with local economies in the Corporation's market areas also improving, but at a more measured rate than the national trends. Regional economic factors influencing management's estimate of reserves include uncertainty of the labor markets in the regions the Corporation serves and a contracting labor force due, in part, to productivity growth and industry consolidations, which influence the level of reserves. Commercial and commercial real estate loans are influenced by economic conditions within certain sectors of the economy, such as health care, manufacturing, automotive and the commercial office and commercial retail sub markets that are pressured by supply imbalances within certain market areas of the Corporation. Pressures on the Corporation's healthcare customers include skilled labor shortages, rising liability costs and the risk to Medicaid payments as states balance tight budgets. Interest rates and energy costs increased in 2005. These higher interest rates have continued in 2006 while energy costs have declined. Rising rates directly affect borrowers having floating rate loans as increasing debt service requirements pressure customers that

now face higher loan payments. The Corporation also considers how rising interest rates and energy costs influence consumer loan customers who now carry historically high debt loads. Consumer credit risk and loss exposures are evaluated using loss histories of the FAS 5 pools and roll rate analysis to estimate credit quality migration and expected losses within the homogeneous loan pools.

Table of Contents**CAPITAL RESOURCES AND REGULATORY MATTERS**

The assessment of capital adequacy depends on a number of factors such as asset quality, liquidity, earnings performance, changing competitive conditions and economic forces. The Corporation seeks to maintain a strong capital base to support its growth and expansion activities, to provide stability to current operations and to promote public confidence.

The Corporation has an effective \$200.0 million shelf registration statement filed with the Securities and Exchange Commission. Pursuant to this shelf registration statement, the Corporation may, from time to time, issue any combination of common stock, preferred stock, debt securities or trust preferred securities in one or more offerings up to a total dollar amount of \$200.0 million.

The Corporation and FNBPA are subject to various regulatory capital requirements administered by various federal banking agencies. Quantitative measures established by regulators to ensure capital adequacy require the Corporation and FNBPA to maintain minimum amounts and ratios of total and Tier 1 capital (as defined in the applicable regulations) to risk-weighted assets (as defined in the applicable regulations) and of leverage ratio (as defined in the applicable regulations). Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions, by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and FNBPA must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation's and FNBPA's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The Corporation's management believes that, as of September 30, 2006, the Corporation and FNBPA met all capital adequacy requirements to which either of them were subject and therefore satisfied the requirements to be considered well-capitalized under the regulatory framework.

Following are the capital ratios as of September 30, 2006 for the Corporation and FNBPA (dollars in thousands):

| | Actual | | Well-Capitalized Requirements | | Minimum Capital Requirements | |
|---|---------------|--------------|--------------------------------------|--------------|-------------------------------------|--------------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total Capital (to risk-weighted assets): | | | | | | |
| F.N.B. Corporation | \$481,097 | 11.1% | \$432,553 | 10.0% | \$346,042 | 8.0% |
| FNBPA | 445,749 | 10.6% | 419,087 | 10.0% | 335,270 | 8.0% |
| Tier 1 Capital (to risk-weighted assets): | | | | | | |
| F.N.B. Corporation | 418,234 | 9.7% | 259,532 | 6.0% | 173,021 | 4.0% |
| FNBPA | 398,958 | 9.5% | 251,452 | 6.0% | 167,635 | 4.0% |
| Leverage Ratio: | | | | | | |
| F.N.B. Corporation | 418,234 | 7.2% | 292,011 | 5.0% | 233,609 | 4.0% |
| FNBPA | 398,958 | 7.0% | 284,337 | 5.0% | 227,470 | 4.0% |

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information called for by this item is provided under the caption *Market Risk* in Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations. There are no material changes in the information provided under Item 7A, Quantitative and Qualitative Disclosures About Market Risk included in the Corporation's 2005 Annual Report on Form 10-K.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES. The Corporation's Chief Executive Officer (CEO) and Chief Financial Officer (CFO) have concluded that the Corporation's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this Report, were effective as of such date at the reasonable assurance level as discussed below to ensure that information required to be disclosed by the Corporation in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to the Corporation's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS. The Corporation's management, including the CEO and CFO, does not expect that the Corporation's disclosure controls and internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. In addition, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls.

CHANGES IN INTERNAL CONTROLS. The CEO and CFO have evaluated the changes to the Corporation's internal controls over financial reporting that occurred during the Corporation's fiscal quarter ended September 30, 2006, as required by paragraph (d) of Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, as amended, and have concluded that there were no such changes that materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting.

PART II

ITEM 1. LEGAL PROCEEDINGS

The Corporation and its subsidiaries are involved in various legal proceedings arising from the conduct of their business activities. These actions include claims brought against the Corporation and its subsidiaries where the Corporation acted as a depository bank, lender, underwriter, fiduciary, financial advisor or broker or in connection with other business activities of the Corporation and its subsidiaries. Although the ultimate outcome cannot be predicted with certainty, the Corporation believes that it has valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the loss can be reasonably estimated.

Based on information currently available, advice of counsel and available insurance coverage, the Corporation believes that the eventual outcome of all claims against the Corporation and its subsidiaries will not, individually or in the aggregate, have a material adverse effect on the Corporation's consolidated financial position or results of operations. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation's results of operations for a particular period.

ITEM 1A. RISK FACTORS

There are no material changes in the risk factors previously disclosed in the Corporation's 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

Table of Contents**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information about purchases of equity securities by the Corporation:

| Period | Issuer Purchases of Equity Securities (1) | | | |
|----------------------|---|---|---|---|
| | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
| July 1 31, 2006 | | | N/A | N/A |
| August 1 31, 2006 | 40,000 | \$ 16.49 | N/A | N/A |
| September 1 30, 2006 | 140,000 | 16.31 | N/A | N/A |

- (1) All shares were purchased in open-market transactions under SEC Rule 10b-18, and were not purchased as part of a publicly announced purchase plan or program. The Corporation has funded the shares required for employee benefit plans and the Corporation's dividend reinvestment plan through open-market transactions or purchases directed from the Corporation. This practice may be discontinued at the Corporation's discretion.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

NONE

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

NONE

ITEM 5. OTHER INFORMATION

NONE

ITEM 6. EXHIBITS

- 11 Computation of Per Share Earnings *
- 15 Letter Re: Unaudited Interim Financial Information. (filed herewith).
- 31.1. Certification of Chief Executive Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 31.2. Certification of Chief Financial Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 32.1. Certification of Chief Executive Officer Sarbanes-Oxley Act Section 906. (filed herewith).
- 32.2. Certification of Chief Financial Officer Sarbanes-Oxley Act Section 906. (filed herewith).

* This information is provided under the heading Earnings Per Share in Item 1, Part I in this Report on Form 10-Q.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

F.N.B. Corporation

(Registrant)

Dated: November 8, 2006

/s/Stephen J. Gurgovits

Stephen J. Gurgovits
President and Chief Executive Officer
(Principal Executive Officer)

Dated: November 8, 2006

/s/Brian F. Lilly

Brian F. Lilly
Chief Financial Officer
(Principal Financial and Accounting Officer)