RETAIL VENTURES INC Form 10-Q/A August 02, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q/A

(Amendment No. 1)

# **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended April 29, 2006

	OR .
<b>EXCHANGE ACT OF 1934</b>	SECTION 13 OR 15(d) OF THE SECURITIES
For the transition period from to	
	number <u>1-10767</u>
	NTURES, INC.
(Exact name of registrant	as specified in its charter)
Ohio	20-0090238
(State or other jurisdiction of	(I.R.S. Employer Identification
incorporation or organization)	No.)
3241 Westerville Road, Columbus, Ohio	43224
(Address of principal executive offices)	(Zip Code) 71-4722
	number, including area code
	plicable
	er fiscal year, if changed since last report)
·	all reports required to be filed by Section 13 or 15(d) of the months (or for such shorter period that the registrant was
	þ Yes o No
	ted filer in Rule 12b-2 of the Exchange Act. (Check one): erated filer b Non-accelerated filer o
	o Yes þ No
The number of outstanding Common Shares, without par v	alue, as of May 31, 2006 was 44,906,826.

# RETAIL VENTURES, INC. FORM 10-Q/A Amendment No. 1 INTRODUCTORY NOTE

On July 31, 2006, the Audit Committee of the Board of Directors approved management s recommendation that the Company s financial statements and related disclosures for the three months ended April 29, 2006 be restated in response to comments from the Staff of the Securities and Exchange Commission primarily related to the fair value of the warrants. This Amendment No. 1 on Form 10-Q/A (this Amendment) amends the Quarterly Report on Form 10-Q for the quarter ended April 29, 2006, which was originally filed with Securities and Exchange Commission on June 8, 2006 (Original Report), and amends and restates Part 1 Items 1 and 2 and Part 2 Item 6. This Amendment is made to restate the Company s condensed consolidated financial statements and related disclosures. This filing corrects errors, by eliminating the application of a block sale discount, identified in the calculation of the warrant liability and the related change in fair value of warrants recognized in the condensed consolidated financial statements. This filing also amends various disclosures including disclosures in critical accounting policies, management s discussion and analysis and selected financial data.

The correction of the above-noted errors increased the Warrant liability by \$61.1 million, increased (Accumulated deficit) retained earnings by \$75.3 million, increased Common shares by \$14.2 million and increased by \$5.4 million all of the following (i) Change in fair value of warrants (ii) Operating loss (iii) Loss before income taxes and minority interest (iv) Loss before minority interest and (v) Net loss for the quarter ended April 29, 2006. The basic and diluted loss per share also increased to \$1.58. This adjustment had no effect on the previously reported results of operations for the quarter ended April 30, 2005. This adjustment had no effect on net cash or the income tax returns filed by the Company. This correction is further detailed in Note 2 to the condensed consolidated financial statements.

Except for as described above, no other information in the Form 10-Q has been amended and the Company has not updated disclosures in this Amendment to reflect any event subsequent to the Company s filing of the Original Report.

## **Table of Contents**

# RETAIL VENTURES, INC. TABLE OF CONTENTS

Part I. Finan	cial Information	Page No
Item 1.	Financial Statements	
	Condensed Consolidated Balance Sheets at April 29, 2006 and January 28, 2006	3
	Condensed Consolidated Statements of Operations for the three months ended April 29, 2006 and April 30, 2005	5
	Condensed Consolidated Statements of Shareholders Equity for the three months ended April 29, 2006 and April 30, 2005	6
	Condensed Consolidated Statements of Cash Flows for the three months ended April 29, 2006 and April 30, 2005	7
	Notes to the Condensed Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	41
<u>Item 4.</u>	Controls and Procedures	42
Part II. Other	r Information	
Item 1.	Legal Proceedings	42
Item 1A.	Risk Factors	43
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	44
<u>Item 3.</u>	Defaults Upon Senior Securities	45
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	45
<u>Item 5.</u>	Other Information	45
<u>Item 6.</u>	<u>Exhibits</u>	45
<u>Signature</u>		46
Index to Exhib	<u>pits</u>	47
EX-31.1 EX-31.2 EX-32.1		

## **Part I. Financial Information**

Item 1. Financial Statements

# RETAIL VENTURES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

(unaudited)

	April 29, 2006	January 28, 2006
	* Restated	* Restated
ASSETS		
Cash and equivalents	\$ 204,558	\$ 138,731
Accounts receivable, net	15,622	19,259
Receivables from related parties	497	437
Inventories	541,709	491,867
Prepaid expenses and other assets	24,289	26,814
Deferred income taxes	72,497	66,581
Total current assets	859,172	743,689
Property and equipment, net	261,442	269,126
Goodwill	25,899	25,899
Tradenames and other intangibles, net	38,156	39,217
Other assets	8,699	8,643
Total assets	\$ 1,193,368	\$ 1,086,574

<sup>\*</sup> See Note 2

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

-3-

## RETAIL VENTURES, INC. **CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)** (in thousands, except share amounts) (unaudited)

	April 29, 2006	January 28, 2006
		*
	* Restated	Restated
LIABILITIES AND SHAREHOLDERS EQUITY		
Accounts payable	\$ 270,075	\$ 221,444
Accounts payable to related parties	4,730	4,901
Accrued expenses:		
Compensation	23,355	35,085
Taxes	53,653	37,869
Other	95,918	88,403
Warrant liability	2,648	1,723
Warrant liability related party	179,436	168,680
Current maturities of long-term obligations	638	623
Total current liabilities	630,453	558,728
Long-term obligations, net of current maturities		
Non-related parties	131,330	115,995
Related parties	50,000	50,000
Other noncurrent liabilities	88,893	87,080
Deferred income taxes	44,863	45,829
Minority interest	119,245	112,396
Commitments and contingencies		
Shareholders equity:		
Common shares, without par value; 160,000,000 authorized; issued, including		
7,551 treasury shares, 44,900,027 and 39,864,577 shares, respectively	235,675	159,617
Accumulated deficit	(100,472)	(36,082)
Deferred compensation expense, net	. <del>.</del>	(1)
Treasury shares, at cost, 7,551 shares	(59)	(59)
Accumulated other comprehensive loss	(6,560)	(6,929)
Total shareholders equity	128,584	116,546
Total liabilities and shareholders equity	\$ 1,193,368	\$ 1,086,574
* See Note 2		

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

-4-

# RETAIL VENTURES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except share and per share amounts) (unaudited)

	Three months ended			nded
	Α	april 29, 2006	A	April 30, 2005
	*	Restated		
Net sales		721,513	\$	680,045
Cost of sales	(	(430,888)		(411,653)
Gross profit		290,625		268,392
Selling, general and administrative expenses	(	(277,524)		(279,342)
License fees and other income		1,562		1,518
Change in fair value of warrants		(64,809)		
Operating loss		(50,146)		(9,432)
Non-related parties interest expense		(2,866)		(3,124)
Related parties interest expense		(1,264)		(6,558)
		( ) ,		
Total interest expense		(4,130)		(9,682)
Interest income		1,638		47
Interest expense, net		(2,492)		(9,635)
Loss before income taxes and minority interest		(52,638)		(19,067)
(Provision) benefit for income taxes		(5,846)		7,608
Loss before minority interest		(58,484)		(11,459)
Minority interest		(6,464)		
Net loss	\$	(64,948)	\$	(11,459)
Basic and diluted loss per share:				
Basic	\$	(1.58)	\$	(0.32)
Diluted	\$	(1.58)	\$	(0.32)
Shares used in per share calculations:				
Shares used in per share calculations:		41,061		26 164
Basic Diluted		41,061		36,164 36,164
* See Note 2		41,001		50,104
The accompanying Notes are an integral part of the Condensed Consolidated Fina	ncial State	ements		
The accompanying rotes are an integral part of the Condensed Consolidated Pile	merar Stati	cincints.		

-5-

### **Table of Contents**

# RETAIL VENTURES, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (in thousands) (unaudited)

	Commoß	s mm hare in	esCommon		H Ac			•	
Balance, January 29, 2005	34,111	8	\$ 143,477	\$ 6,074	\$	42,756	\$(3) \$(59)	\$ (7,068)	\$ 185,177
Net loss Exercise of stock options	4,613		20,399			(11,459)			(11,459) 20,399
Balance, April 30, 2005	38,724	8	\$ 163,876	\$6,074	\$	31,297	\$(3) \$(59)	\$ (7,068)	\$ 194,117
Balance, January 28, 2006 (as restated)*	39,865	8	\$ 159,617	\$	\$	(36,082)	\$(1) \$(59)	\$ (6,929)	\$ 116,546
Net loss (as restated)* Minimum pension liability, net of income tax benefit of \$237						(64,948)		369	(64,948) 369
Total comprehensive loss (as restated)*									(64,579)
Capital transactions of subsidiary Reclassification of unamortized deferred			41)			558			558
compensation  Exercise of stock options  Exercise of warrants (as restated)*  Toy benefit related to stock options	35 5,000		248 75,627	)			1		248 75,627
Tax benefit related to stock options exercised Stock based compensation expense,			79						79
before related tax effects			105						105

<sup>\*</sup> See Note 2

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

**Balance, April 29, 2006 (as restated)\*** 44,900 8 \$235,675 \$

-6-

\$ (100,472) \$

\$ (59) \$ (6,560) \$ 128,584

# RETAIL VENTURES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Three months ende	
	April 29, 2006	April 30, 2005
	* Restated	
Cash flows from operating activities:	<b>.</b> (64.040)	<b>*</b> (14 1 <b>5</b> 0)
Net loss	\$ (64,948)	\$ (11,459)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Amortization of debt issuance costs and discount on debt	301	1,141
Depreciation and amortization	13,841	14,413
Stock based compensation expense	105	
Stock based compensation expense of subsidiary	741	
Change in fair value of warrants (\$63,883 - related party)	64,809	
Deferred income taxes and other noncurrent liabilities	(6,325)	1,046
Loss (gain) on disposal of assets	396	(42)
Minority interest in consolidated subsidiary	6,464	
Other	202	
Change in working capital, assets and liabilities:		(0.425)
Receivables	3,577	(8,436)
Inventories	(49,842)	(68,559)
Prepaid expenses and other assets	2,336	(2,312)
Accounts payable	49,895	46,493
Proceeds from lease incentives	1,624	1,828
Accrued expenses	11,543	800
Net cash provided by (used in) operating activities	34,719	(25,087)
Cash flows from investing activities:		
Capital expenditures	(6,905)	(10,166)
Proceeds from sale of assets	4	64
Net cash used in investing activities	(6,901)	(10,102)
Cash flows from financing activities:		
Principal payments of capital lease obligations and other debt	(150)	(164)
Net increase in revolving credit facility	15,500	(10-1)
Debt issuance costs	(168)	(250)
Proceeds from exercise of warrants	22,500	(230)
Proceeds from exercise of stock options	248	20,399
Tax benefit related to stock options exercised	79	_0,0//
F		

Net cash provided by financing activities	38,009	19,985
Net increase (decrease) in cash and equivalents Cash and equivalents, beginning of period	65,827 138,731	(15,204) 29,258
Cash and equivalents, end of period	\$ 204,558	\$ 14,054

<sup>\*</sup> See Note 2

The accompanying Notes are an integral part of the Condensed Consolidated Financial Statements.

-7-

#### **Table of Contents**

# RETAIL VENTURES, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

### 1. BUSINESS OPERATIONS

Retail Ventures, Inc. (Retail Ventures or RVI) and its wholly-owned subsidiaries, including but not limited to, Value City Department Stores LLC (Value City) and Filene s Basement, Inc. (Filene s Basement), and DSW Inc. (DSW), a controlled subsidiary, and DSW s wholly-owned subsidiary, DSW Shoe Warehouse, Inc. (DSWSW), are herein referred to collectively as the Company.

The Company operates three segments in the United States of America ( United States ). Value City and Filene s Basement segments operate full-line, off-price department stores. The DSW segment sells better-branded shoes and accessories. As of April 29, 2006, there were a total of 113 Value City stores located principally in the Midwest, mid-Atlantic and southeastern United States, 204 DSW stores located in major metropolitan areas throughout the United States and 26 Filene s Basement stores located primarily in major metropolitan areas in the Northeast and Midwest. DSW also supplies shoes, under supply arrangements, to 216 locations for other non-related retailers in the United States.

On October 8, 2003, the Company reorganized its corporate structure into a holding company form whereby Retail Ventures, an Ohio corporation, became the successor issuer to Value City Department Stores, Inc. As a result of the reorganization, Value City Department Stores, Inc. became a wholly-owned subsidiary of Retail Ventures. In connection with the reorganization, holders of common shares of Value City Department Stores, Inc. became holders of an identical number of common shares of Retail Ventures. The reorganization was affected by a merger which was previously approved by the Company s shareholders. Since October 2003, the Company s common shares have been listed for trading under the ticker symbol RVI on the New York Stock Exchange.

In December 2004, the Company completed another corporate reorganization whereby Value City Department Stores, Inc. merged with and into Value City Department Stores LLC, a newly created, wholly-owned subsidiary of Retail Ventures. In connection with this reorganization, Value City transferred all the issued and outstanding shares of DSW and Filene s Basement to Retail Ventures in exchange for a promissory note.

On July 5, 2005, DSW completed an initial public offering ( IPO ) of 16,171,875 Class A Common Shares sold at a price to the public of \$19.00 per share and raising net proceeds of \$285.8 million, net of the underwriters commission and before expenses of approximately \$7.8 million. As of April 29, 2006, Retail Ventures owned Class B Common Shares of DSW representing approximately 63.1% of DSW s outstanding common shares and approximately 93.2% of the combined voting power of such shares. RVI accounted for the sale of DSW as a capital transaction. Associated with this transaction, a deferred tax liability of \$68.7 million was recorded. DSW is a controlled subsidiary of Retail Ventures and its Class A Common Shares are traded on the New York Stock Exchange under the symbol DSW . In conjunction with the separation of their businesses following the IPO, Retail Ventures and DSW entered into several agreements, including, among others, a master separation agreement, a shared services agreement and a tax separation agreement. Retail Ventures current intent is to continue to hold its DSW Class B Common Shares, except to the extent necessary to satisfy obligations under warrants it has granted to Schottenstein Store Corporation (SSC), Cerberus Partners, L.P. (Cerberus)

-8-

# RETAIL VENTURES, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

and Millennium Partners, L.P. (Millennium) and other contemplated debt financings, although it continues to evaluate financing options in light of market conditions and other factors. Retail Ventures is subject to (a) contractual obligations with lenders under its senior loan facility to retain ownership of at least 55% by value of the common shares of DSW for so long as the senior loan facility remains outstanding and (b) contractual obligations with its warrantholders to retain enough DSW Common Shares to be able to satisfy its obligations to deliver such shares to its warrantholders if the warrantholders elect to exercise their warrants in full for DSW Class A Common Shares.

*Value City.* Located in the Midwest, Mid-Atlantic and Southeastern United States and operating principally under the name Value City for over 80 years this segment strategy has been to provide exceptional value by offering a broad selection of brand name merchandise at prices substantially below conventional retail prices.

*DSW.* Located in major metropolitan areas throughout the United States, the DSW stores offer a wide selection of brand name and designer dress, casual and athletic footwear for men and women. Additionally, pursuant to a license agreement with Filene s Basement, DSW operates leased shoe departments in most Filene s Basement stores. In July 2002 and June 2004, respectively, DSW entered into supply agreements with Stein Mart, Inc. (Stein Mart) and Gordmans, Inc. (Gordmans) to supply merchandise to some of the Stein Mart s and all of the Gordmans shoe departments. As of April 29, 2006, DSW operated 158 leased departments for Stein Mart, 57 for Gordmans and one Frugal Fannie s Fashion Warehouse. Results of the supply agreements are included with the DSW segment. During the three months ended April 29, 2006, DSW opened five new DSW stores.

*Filene s Basement*. Filene s Basement stores are located primarily in major metropolitan areas of the United States such as Boston, New York, Atlanta, Chicago and Washington, D.C. Filene s Basement focuses on providing top tier brand name merchandise at everyday low prices for men s and women s apparel, jewelry, shoes, accessories and home goods.

#### 2. RESTATEMENT

Subsequent to the issuance of the Company's condensed consolidated financial statements for the quarter ended April 29, 2006, the Company's management determined that the block sale discount included in the determination of the fair value of the warrant liability should be eliminated. As a result, the warrant liability recorded at the initial issuance of the warrants and the subsequent changes in the fair value of the warrant liability at each reporting date has been restated from the amount previously recorded to exclude the block sale discount.

The following is a summary of the effects of these changes on the Company s condensed consolidated balance sheets as of April 29, 2006 and January 28, 2006 as well as the effect of these changes on the Company s condensed consolidated statements of operations and statements of cash flows for the three months ended April 29, 2006.

	Period Ended April 29, 2006					
	As					
	Originally				As	
	Reported	Adjustment		R	Restated	
		(in t	housands)			
Consolidated Balance Sheets:						
Warrant liability	\$ 1,841	\$	807	\$	2,648	

Warrant liability related parties	119,096	60,340	179,436
Total current liabilities	569,306	61,147	630,453
Common shares	221,494	14,181	235,675
Accumulated deficit	(25,144)	(75,328)	(100,472)
Total shareholders equity	189,731	(61,147)	128,584
Consolidated Statements of Operations:			
Change in fair value of warrants (related party; \$ 58,606, \$			
5,277, \$ 63,883)	\$ (59,413)	\$ (5,396)	\$ (64,809)
Operating loss	(44,750)	(5,396)	(50,146)
Loss before income taxes and minority interest	(47,242)	(5,396)	(52,638)
Loss before minority interest	(53,088)	(5,396)	(58,484)
Net loss	(59,552)	(5,396)	(64,948)
Basic and diluted loss per share	\$ (1.45)	\$ (0.13)	\$ (1.58)
Consolidated Statements of Cash Flows:			
Net Loss	\$ (59,552)	\$ (5,396)	\$ (64,948)
Change in fair value of warrants (related party; \$ 58,606, \$			
5,277, \$ 63,883)	59,413	5,396	64,809
	Year	r Ended January 28, 2	2006
	As	•	
	Originally		As
	Reported	Adjustments (in thousands)	Restated
Consolidated Balance Sheets:			
Warrant liability (related party; \$90,644, \$78,036, \$168,680)	\$ 91,679	\$ 78,724	\$ 170,403
Total current liabilities	480,004	78,724	558,728
Common shares	168,409	(8,792)	159,617
(Accumulated deficit) Retained earnings	33,850	(69,932)	(36,082)
Total shareholders equity	195,270	(78,724)	116,546