

LIFE TIME FITNESS INC  
Form 10-Q  
November 02, 2006

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2006**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 001-32230**

**Life Time Fitness, Inc.**

(Exact name of Registrant as specified in its charter)

**Minnesota**

(State or other jurisdiction of  
incorporation or organization)

**41-1689746**

(I.R.S. Employer  
Identification No.)

**6442 City West Parkway**

**Eden Prairie, Minnesota**

(Address of principal executive offices)

**55344**

(Zip Code)

Registrant's telephone number, including area code: **952-947-0000**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-accelerated filer

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of the Registrant's common stock as of October 30, 2006 was 36,314,724 common shares.

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
<b><u>Item 1. Financial Statements</u></b>	
<u>Consolidated Balance Sheets as of September 30, 2006 and December 31, 2005 (unaudited)</u>	3
<u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2006 and 2005 (unaudited)</u>	4
<u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2006 and 2005 (unaudited)</u>	5
<u>Notes to Unaudited Consolidated Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	11
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	17
<u>Item 4. Controls and Procedures</u>	17
<b><u>PART II. OTHER INFORMATION</u></b>	
<u>Item 1. Legal Proceedings</u>	18
<u>Item 1A. Risk Factors</u>	18
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	18
<u>Item 3. Defaults Upon Senior Securities</u>	18
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	18
<u>Item 5. Other Information</u>	18
<u>Item 6. Exhibits</u>	19
<b><u>SIGNATURES</u></b>	20
<u>Lease Agreement</u>	
<u>Guaranty and Suretyship Agreement</u>	
<u>Purchase and Sale Agreement</u>	
<u>Certification by Principal Executive Officer</u>	
<u>Certification by Principal Financial Accounting Officer</u>	
<u>Section 1350 Certifications</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****LIFE TIME FITNESS, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(In thousands, except share and per share data)****(Unaudited)**

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 6,570	\$ 4,680
Accounts receivable, net	1,937	4,267
Inventories	6,944	5,669
Prepaid expenses and other current assets	9,544	7,187
Deferred membership origination costs	11,988	10,082
Income tax receivable	1,661	3,510
Total current assets	38,644	35,395
PROPERTY AND EQUIPMENT, net	811,674	661,371
RESTRICTED CASH	5,179	3,915
DEFERRED MEMBERSHIP ORIGINATION COSTS	9,509	8,410
OTHER ASSETS	30,865	14,369
TOTAL ASSETS	\$ 895,871	\$ 723,460
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Current maturities of long-term debt	\$ 16,498	\$ 14,447
Accounts payable	10,553	9,964
Construction accounts payable	36,662	25,811
Accrued expenses	38,925	27,862
Deferred revenue	30,245	23,434
Total current liabilities	132,883	101,518
LONG-TERM DEBT, net of current portion	317,404	258,835
DEFERRED RENT LIABILITY	25,757	5,492
DEFERRED INCOME TAXES	38,968	35,419
DEFERRED REVENUE	15,181	14,352
Total liabilities	530,193	415,616
<b>COMMITMENTS AND CONTINGENCIES (Note 7)</b>		
<b>SHAREHOLDERS EQUITY:</b>		
Undesignated preferred stock, 10,000,000 shares authorized; none issued or outstanding		
Common stock, \$.02 par value, 50,000,000 shares authorized; 36,291,916 and 35,570,567 shares issued and outstanding, respectively	726	712

Edgar Filing: LIFE TIME FITNESS INC - Form 10-Q

Additional paid-in capital	247,189	228,132
Deferred compensation		(2,306)
Retained earnings	117,763	81,306
Total shareholders' equity	365,678	307,844
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 895,871	\$ 723,460

See notes to unaudited consolidated financial statements.

3

---

**Table of Contents**

**LIFE TIME FITNESS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except per share data)  
(Unaudited)

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
<b>REVENUE:</b>				
Membership dues	\$ 88,774	\$ 67,589	\$ 245,123	\$ 192,379
Enrollment fees	6,073	5,279	16,717	15,415
In-center revenue	36,319	25,680	102,440	72,383
Total center revenue	131,166	98,548	364,280	280,177
Other revenue	3,575	3,064	8,341	6,370
Total revenue	134,741	101,612	372,621	286,547
<b>OPERATING EXPENSES:</b>				
Center operations (including \$455, \$0, \$1,732 and \$0 related to share-based compensation expense, respectively)	77,711	56,631	211,344	159,029
Advertising and marketing	4,933	4,161	15,504	11,072
General and administrative (including \$789, \$24, \$4,437, and \$78 related to share-based compensation expense, respectively)	8,729	6,536	28,405	20,357
Other operating	3,858	3,014	9,491	9,178
Depreciation and amortization	11,716	10,095	35,381	28,019
Total operating expenses	106,947	80,437	300,125	227,655
Income from operations	27,794	21,175	72,496	58,892
<b>OTHER INCOME (EXPENSE):</b>				
Interest expense, net of interest income of \$49, \$45, \$198 and \$169, respectively	(4,204)	(3,278)	(12,461)	(10,347)
Equity in earnings of affiliate	188	283	682	836
Total other income (expense)	(4,016)	(2,995)	(11,779)	(9,511)
<b>INCOME BEFORE INCOME TAXES</b>	<b>23,778</b>	<b>18,180</b>	<b>60,717</b>	<b>49,381</b>
<b>PROVISION FOR INCOME TAXES</b>	<b>10,139</b>	<b>7,443</b>	<b>24,260</b>	<b>20,236</b>
<b>NET INCOME</b>	<b>\$ 13,639</b>	<b>\$ 10,737</b>	<b>\$ 36,457</b>	<b>\$ 29,145</b>
<b>BASIC EARNINGS PER COMMON SHARE</b>	<b>\$ 0.38</b>	<b>\$ 0.31</b>	<b>\$ 1.01</b>	<b>\$ 0.85</b>
<b>DILUTED EARNINGS PER COMMON SHARE</b>	<b>\$ 0.37</b>	<b>\$ 0.29</b>	<b>\$ 0.99</b>	<b>\$ 0.81</b>
	36,172	34,846	36,006	34,343

WEIGHTED AVERAGE NUMBER OF COMMON  
SHARES OUTSTANDING BASIC

WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING DILUTED	37,060	36,476	36,976	36,201
---	--------	--------	--------	--------

See notes to unaudited consolidated financial statements.

4

---

**Table of Contents**

**LIFE TIME FITNESS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)  
(Unaudited)

	<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 36,457	\$ 29,145
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	35,381	28,019
Deferred income taxes	3,549	3,011
Loss on disposal of property and equipment, net	562	421
Amortization of deferred financing costs	517	864
Share-based compensation	6,169	141
Excess tax benefit from exercise of stock options	(5,406)	
Changes in operating assets and liabilities	25,653	18,373
Other	127	128
Net cash provided by operating activities	103,009	80,102
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(172,598)	(124,837)
Proceeds from sale of property and equipment	6,571	3,842
Proceeds from property insurance settlement	464	
Increase in other assets	(8,663)	(1,740)
Decrease (increase) in restricted cash	(1,264)	6,892
Net cash used in investing activities	(175,490)	(115,843)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from long-term borrowings	1,650	228,581
Repayments on long-term borrowings	(15,938)	(204,314)
Proceeds from revolving credit facility, net	75,000	
Increase in deferred financing costs	(672)	(1,174)
Excess tax benefit from exercise of stock options	5,406	
Proceeds from exercise of stock options	8,925	3,360
Net cash provided by financing activities	74,371	26,453
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>1,890</b>	<b>(9,288)</b>
<b>CASH AND CASH EQUIVALENTS Beginning of period</b>	<b>4,680</b>	<b>10,211</b>
<b>CASH AND CASH EQUIVALENTS End of period</b>	<b>\$ 6,570</b>	<b>\$ 923</b>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash payments for interest, including capitalized interest of \$3,575 and \$3,046, respectively	\$ 14,743	\$ 11,714
Cash payments for income taxes	\$ 13,489	\$ 9,610



See notes to unaudited consolidated financial statements.

**Table of Contents**

**LIFE TIME FITNESS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary to fairly present consolidated financial position, results of operations and cash flows for the periods have been included.

These interim consolidated financial statements and the related notes should be read in conjunction with the annual consolidated financial statements and notes included in the latest Annual Report on Form 10-K, as filed with the Securities and Exchange Commission ( SEC ), which includes audited consolidated financial statements for the three fiscal years ended December 31, 2005.

**2. Share-Based Compensation**

We have four share-based compensation plans, the 1996 Stock Option Plan (the 1996 Plan), the 1998 Stock Option Plan (the 1998 Plan), the 2004 Long-Term Incentive Plan (the 2004 Plan), and an Employee Stock Purchase Plan (the ESPP), collectively, the share-based compensation plans. In connection with approval for the 2004 Plan, our Board of Directors approved a resolution to cease making additional grants under the 1996 Plan and the 1998 Plan. The types of awards that may be granted under the 2004 Plan include incentive and non-qualified options to purchase shares of common stock, stock appreciation rights, restricted shares, restricted share units, performance awards and other types of share-based awards. As of September 30, 2006, we had granted a total of 5,578,372 options to purchase common stock under the 1996 Plan, 1998 Plan and 2004 Plan, of which options to purchase 2,130,261 shares were outstanding, and a total of 124,477 restricted shares, of which 92,256 restricted shares were unvested. Enrollment in the ESPP began July 1, 2006.

The total number of options to purchase common stock includes shares that vest on continued service (time-based) and shares that vested upon achievement of certain market condition criteria (market-based). Most of the time-based options generally vest over a period of four years. The market-based options were granted to certain members of management at or around the time of our initial public offering. As of September 30, 2006, all of these market-based options had vested and share-based compensation expense was recognized in fiscal 2006 in accordance with the revised Statement of Financial Accounting Standards No. 123 ( SFAS 123(R) ), Share-Based Payment, as discussed below.

Prior to January 1, 2006, we applied Accounting Principles Board Opinion No. 25 ( APB 25 ), Accounting for Stock Issued to Employees, in accounting for the share-based compensation plans. On January 1, 2006, we adopted the fair value recognition provisions of SFAS 123(R), requiring us to recognize expense related to the fair value of our share-based compensation awards. We elected to use the modified prospective transition method as permitted by SFAS 123(R). Under this method, share-based compensation expense for the nine months ended September 30, 2006 includes compensation expense for all share-based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123, Accounting for Stock-Based Compensation. We recognize compensation expense for stock option awards and restricted share awards on a straight-line basis over the requisite service period of the award (or to an employee's eligible retirement date, if earlier). In accordance with the modified prospective transition method of SFAS 123(R), financial results for the prior period have not been restated.

**Table of Contents**

Total share-based compensation expense, which includes stock option expense from the adoption of SFAS 123(R) and restricted stock expense, included in our consolidated statements of operations for the three and nine months ended September 30, 2006 and 2005, was as follows (in thousands):

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended, September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Share-based compensation expense related to stock options	\$ 821	\$	\$ 5,045	\$
Share-based compensation expense related to restricted shares	423	24	1,124	78
Total share-based compensation expense	\$ 1,244	\$ 24	\$ 6,169	\$ 78

The table below illustrates the effect on net income and earnings per share as if we had applied the fair value recognition provisions of SFAS 123 to share-based compensation during the three and nine-month periods ended September 30, 2005 (in thousands, except per share amounts):

	<b>Three Months Ended September 30, 2005</b>	<b>Nine Months Ended September 30, 2005</b>
Net income, as reported	\$ 10,737	\$ 29,145
Net income, pro forma	\$ 8,944	\$ 25,494
Basic earnings per common share:		
As reported	\$ 0.31	\$ 0.85
Pro forma	\$ 0.26	\$ 0.74
Diluted earnings per common share:		
As reported	\$ 0.29	\$ 0.81
Pro forma	\$ 0.25	\$ 0.70

The following table summarizes the stock option transactions for the nine months ended September 30, 2006:

	<b>Options</b>	<b>Weighted Average Exercise Price per Share</b>	<b>Weighted Average Remaining Contractual Term (in years)</b>	<b>Aggregate Intrinsic Value</b>
Outstanding on December 31, 2005	2,757,666	\$ 17.01		
Granted	65,638	46.37		
Exercised	(683,843)	13.05		

Edgar Filing: LIFE TIME FITNESS INC - Form 10-Q

Canceled	(9,200)	13.93		
Outstanding on September 30, 2006	2,130,261	\$ 19.20	7.35	\$ 57,708,252
Exercisable on September 30, 2006	1,151,983	\$ 15.65	6.72	\$ 35,293,700

The weighted average grant date fair value of stock options granted during the nine months ended September 30, 2006 and 2005 was \$18.39 and \$12.41, respectively. The aggregate intrinsic value of options (the amount by which the market price of the stock on the date of exercise exceeded the exercise price of the option) exercised during the nine months ended September 30, 2006 and 2005 was \$20.5 million and \$30.7 million, respectively. As of September 30, 2006, there was \$8.9 million of unrecognized compensation expense related to stock options that is expected to be recognized over a weighted-average period of 2.5 years.

**Table of Contents**

The fair value of each stock option was estimated on the date of the grant using the Black-Scholes option pricing model.

<b>Weighted Average Valuation Assumptions (1)</b>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Risk-free interest rate (2)	4.7%	3.9%	4.9%	4.0%
Expected dividend yield				
Expected stock price volatility (3)	36.0%	38.2%	36.0%	43.5%
Expected life of stock options (in years) (3)	5.0	6.0	5.0	6.0

(1) Forfeitures are estimated based on historical experience and projected employee turnover and are adjusted as necessary when information becomes available suggesting that actual forfeitures differ from estimates.

(2) Based on the five-year Treasury constant maturity interest rate whose term is consistent with the expected life of our stock options.

(3) We estimate the expected life and volatility of stock options based on an average of the expected lives and volatilities

assumptions reported by a peer group of publicly traded companies.

Our net cash proceeds from the exercise of stock options were \$8.9 million and \$3.4 million for the nine months ended September 30, 2006 and 2005, respectively. The actual income tax benefit realized from stock option exercises was \$5.4 million and \$4.9 million, respectively, for those same periods. Prior to the adoption of SFAS 123(R), we reported all tax benefits resulting from the exercise of stock options as cash flows from operating activities in our consolidated statements of cash flows. In accordance with SFAS 123(R), for the nine months ended September 30, 2006, the excess tax benefits from the exercise of stock options are presented as cash flows from financing activities. During the nine months ended September 30, 2006 and 2005, we issued 37,206 and 80,243 shares of restricted stock, respectively, with an aggregate fair value of \$1.7 million and \$2.6 million, respectively. The fair market value of restricted shares that became vested during the nine months ended September 30, 2006 was \$0.9 million. The total value of each restricted stock grant, based on the fair market value of the stock on the date of grant, is amortized to compensation expense on a straight-line basis over the related vesting period.

Our ESPP provides for the sale of our common stock to our employees at discounted purchase prices. The cost per share under this plan is 90% of the fair market value of our common stock on the last day of the purchase period, as defined. The first purchase period under the ESPP began July 1, 2006 and ends December 31, 2006. Compensation expense under the ESPP is based on the discount of 10% at the end of the purchase period.

### 3. Earnings per Share

Basic earnings per common share (EPS) is computed by dividing net income by the weighted average number of shares of common stock outstanding during each period. Diluted EPS is computed similarly to basic EPS, except that the denominator is increased for the conversion of any dilutive common stock equivalents, such as the assumed exercise of dilutive stock options using the treasury stock method and unvested restricted stock awards using the treasury stock method. A reconciliation of these amounts is as follows (in thousands, except per share amounts):

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Net income	\$ 13,639	\$ 10,737	\$ 36,457	\$ 29,145
Weighted average number of common shares outstanding basic	36,172	34,846	36,006	34,343
Effect of dilutive stock options and unvested restricted stock awards	888	1,630	970	1,858
Weighted average number of common shares outstanding diluted	37,060	36,476	36,976	36,201
Basic earnings per common share	\$ 0.38	\$ 0.31	\$ 1.01	\$ 0.85
Diluted earnings per common share	\$ 0.37	\$ 0.29	\$ 0.99	\$ 0.81

**Table of Contents****4. Operating Segments**

Our operations are conducted mainly through our sports and athletic, professional fitness, family recreation and resort/spa centers. We have aggregated the activities of our centers into one reportable segment as none of the centers meet the quantitative thresholds for separate disclosure under SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, and each of the centers has similar expected economic characteristics, service and product offerings, customers and design. Our chief operating decision makers use EBITDA as the primary measure of segment performance. For purposes of segment financial reporting and discussion of results of operations, Centers represent the revenue and associated costs (including general and administrative expenses) from membership dues and enrollment fees, all in-center activities including personal training, spa, cafe and other activities offered to members and non-member participants and certain rental income generated at the centers. Included in the All Other category in the table below is operating information related to media, athletic events, certain rental income, and a restaurant, and expenses, including interest expense, and corporate assets (including depreciation and amortization) not directly attributable to centers. The accounting policies of the Centers and operations classified as All Other are the same as those described in the summary of significant accounting policies in the annual consolidated financial statements and notes included in the latest Annual Report on Form 10-K, as filed with the SEC.

Financial data and reconciling information for our reporting segment to the consolidated amounts in the financial statements are as follows (in thousands):

	<b>Centers</b>	<b>All Other</b>	<b>Consolidated</b>
<b>Three months ended September 30, 2006:</b>			
Revenue	\$ 131,166	\$ 3,575	\$ 134,741
Net income (loss)	\$ 15,302	\$ (1,663)	\$ 13,639
Provision (benefit) for income taxes	11,248	(1,109)	10,139
Interest expense, net	3,126	1,078	4,204
Depreciation and amortization	10,250	1,466	11,716
EBITDA	\$ 39,926	\$ (228)	\$ 39,698
Total assets	\$ 779,345	\$ 116,526	\$ 895,871
<b>Three months ended September 30, 2005:</b>			
Revenue	\$ 98,548	\$ 3,064	\$ 101,612
Net income (loss)	\$ 12,077	\$ (1,340)	\$ 10,737
Provision (benefit) for income taxes	8,336	(893)	7,443
Interest expense, net	3,100	178	3,278
Depreciation and amortization	8,368	1,727	10,095
EBITDA	\$ 31,881	\$ (328)	\$ 31,553
Total assets	\$ 582,981	\$ 72,684	\$ 655,665
<b>Nine months ended September 30, 2006:</b>			
Revenue	\$ 364,280	\$ 8,341	\$ 372,621
Net income (loss)	\$ 40,971	\$ (4,514)	\$ 36,457
Provision (benefit) for income taxes	27,270	(3,010)	24,260
Interest expense, net	9,659	2,802	12,461

Edgar Filing: LIFE TIME FITNESS INC - Form 10-Q

Depreciation and amortization	30,913	4,468	35,381
EBITDA	\$ 108,813	\$ (254)	\$ 108,559
Total assets	\$ 779,345	\$ 116,526	\$ 895,871
<b>Nine months ended September 30, 2005:</b>			
Revenue	\$ 280,177	\$ 6,370	\$ 286,547
Net income (loss)	\$ 33,511	\$ (4,366)	\$ 29,145
Provision (benefit) for income taxes	23,271	(3,035)	20,236
Interest expense, net	8,972	1,375	10,347
Depreciation and amortization	23,153	4,866	28,019
EBITDA	\$ 88,907	\$ (1,160)	\$ 87,747
Total assets	\$ 582,981	\$ 72,684	\$ 655,665



**Table of Contents****5. Supplementary Cash Flow Information**

Decreases (increases) in operating assets and increases (decreases) in operating liabilities are as follows (in thousands):

	<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Accounts receivable	\$ 2,330	\$ (2,518)
Income taxes receivable	7,255	2,700
Tax benefit from exercise of stock options		4,916
Inventories	(1,275)	(13)
Prepays and other current assets	(2,357)	1
Deferred membership origination costs	(3,005)	(2,171)
Accounts payable	1,415	1,976
Accrued expenses	11,063	6,612
Deferred revenue	7,640	5,194
Deferred rent	2,587	1,676
 Changes in operating assets and liabilities	 \$ 25,653	 \$ 18,373

**6. July 26, 2006 Health and Fitness Facilities Transactions**

Effective July 26, 2006, our subsidiary LTF Real Estate Company, Inc., entered into a lease agreement with an affiliate of W.P. Carey & Co. LLC (W.P. Carey), a global real estate investment firm, to operate five health and fitness facilities located in Minneapolis/St. Paul, Minnesota, and one facility in Boca Raton, Florida, as Life Time Fitness centers. We entered into a guarantee and suretyship agreement to guarantee the obligations of our subsidiary under the lease. W.P. Carey agreed to provide partial funding for tenant improvements and transferred certain assets, including other health and fitness facilities, to us in consideration for our plans to invest at least \$25 million in capital improvements over the next two years among the six leased centers. Our subsidiary also entered into a purchase agreement on July 26, 2006 with Well Prop (Multi) LLC under which four additional properties were transferred to us in consideration for us to make the capital improvements described above. Two of these properties consist of land and building held for sale and are classified as Other Assets in the accompanying consolidated balance sheet. The other two properties are a satellite tennis facility and an operating presale health and fitness facility. In a separate transaction, we entered into a lease agreement with the City of Minneapolis on July 26, 2006, under which we will operate a health and fitness facility located in Minneapolis, Minnesota as a Life Time Fitness center. The partial funding of the tenant improvements, the transfer of the four additional properties in consideration for future capital improvements, and the corresponding deferred rent liability represent a non-cash transaction, and accordingly, are not reflected in the accompanying consolidated statement of cash flows. As a result of these transactions, annual lease payments will increase by approximately \$9.2 million.

**7. Commitments and Contingencies**

*Litigation* We are engaged in legal proceedings incidental to the normal course of business. Due to their nature, such legal proceedings involve inherent uncertainties, including but not limited to, court rulings, negotiations between affected parties and governmental intervention. We have established reserves for matters that are probable and estimable in amounts we believe are adequate to cover reasonable adverse judgments not covered by insurance. Based upon the information available to us and discussions with legal counsel, it is our opinion that the outcome of the various legal actions and claims that are incidental to our business will not have a material adverse impact on our consolidated financial position, results of operations or cash flows; however, such matters are subject to many uncertainties, and the outcome of individual matters are not predictable with assurance.



**Table of Contents**

**ITEM 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Forward-Looking Statements**

The following discussion may contain forward-looking statements regarding us and our business, prospects and results of operations that are subject to certain risks and uncertainties posed by many factors and events that could cause our actual business, prospects and results of operations to differ materially from those that may be anticipated by such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those described under "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2005. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. We undertake no obligation to revise any forward-looking statements in order to reflect events or circumstances that may subsequently arise. Readers are urged to carefully review and consider the various disclosures made by us in this report and in our other reports filed with the Securities and Exchange Commission ( "SEC" ) that advise interested parties of the risks and factors that may affect our business.

The interim financial statements filed on this Form 10-Q and the discussions contained herein should be read in conjunction with the annual consolidated financial statements and notes included in the latest Form 10-K, as filed with the SEC, which includes audited consolidated financial statements for the three fiscal years ended December 31, 2005.

**Overview**

We operate sports and athletic, professional fitness, family recreation and resort/spa centers. As of October 15, 2006, we operated 58 centers primarily in residential locations across 12 states under the LIFE TIME FITNESS brand. We also operate two satellite facilities and five preview locations in new and existing markets. We commenced operations in 1992 by opening centers in the Minneapolis and St. Paul, Minnesota area. During our initial growth, we refined the format and model of our center while building our membership base, infrastructure and management team. As a result, several of the centers that opened during our early years have designs that differ from our current model center.

We compare the results of our centers based on how long the centers have been open at the most recent measurement period. We include a center for comparable center revenue purposes beginning on the first day of the thirteenth full calendar month of the center's operation, prior to which time we refer to the center as a new center. As we grow our presence in existing markets by opening new centers, we expect to attract some memberships away from our other existing centers already in those markets, reducing revenue and initially lowering the memberships of those existing centers. In addition, as a result of new center openings in existing markets, and because older centers will represent an increasing proportion of our center base over time, our comparable center revenues may be lower in future periods than in the past. We plan to build and open eight new centers in 2006, and four of these centers will be in existing markets. We do not expect that operating costs of our planned new centers will be significantly higher than centers opened in the past, and we also do not expect that the planned increase in the number of centers will have a material adverse effect on the overall financial condition or results of operations of existing centers. Another result of opening new centers is that our center operating margins may be lower than they have been historically while the centers build membership base. We expect both the addition of pre-opening expenses and the lower revenue volumes characteristic of newly opened centers to affect our center operating margins at these new centers and on a consolidated basis. Our categories of new centers and existing centers do not include the operating results of the center owned by Bloomingdale LIFE TIME Fitness, L.L.C. because it is accounted for as an investment in an unconsolidated affiliate and is not consolidated in our financial statements.

Effective July 26, 2006, our subsidiary LTF Real Estate Company, Inc., entered into a lease agreement with an affiliate of W.P. Carey & Co. LLC (W.P. Carey), a global real estate investment firm, to operate five health and fitness facilities located in Minneapolis/St. Paul, Minnesota, and one in Boca Raton, Florida, as Life Time Fitness centers. We entered into a guarantee and suretyship agreement to guarantee the obligations of our subsidiary under the lease. W.P. Carey agreed to provide partial funding for tenant improvements and transferred certain assets, including other health and fitness facilities, to us in consideration for our plans to invest at least \$25 million in capital improvements over the next two years among the six leased centers. Our subsidiary also entered into a purchase agreement on July 26, 2006 with Well Prop (Multi) LLC under which four additional properties were transferred to us

in consideration for us to make the capital improvements described above. Two of these properties consist of land and building held for sale and are classified as Other Assets in the accompanying consolidated balance sheet. The other two properties are a satellite tennis facility and an operating presale health and fitness facility. In a separate transaction, we entered into a lease agreement with the City of Minneapolis, Minnesota on July 26, 2006, under which we will operate a health and fitness facility located in Minneapolis as a Life Time Fitness center. As a result of these transactions, we expect the addition of the incremental lease expense and costs to operate these facilities to lower our center operating margins.

**Table of Contents**

We measure performance using such key operating statistics as average revenue per membership, including membership dues and enrollment fees, average in-center revenue per membership and center operating expenses, with an emphasis on payroll and occupancy costs, as a percentage of sales and comparable center revenue growth. We use center revenue and EBITDA margins to evaluate overall performance and profitability on an individual center basis. In addition, we focus on several membership statistics on a center-level and system-wide basis. These metrics include growth of center membership levels and growth of system-wide memberships, percentage center membership to target capacity, center membership usage, center membership type, center membership mix among individual, couple and family memberships and center attrition rates.

We have three primary sources of revenue. First, our largest source of revenue is membership dues and enrollment fees paid by our members. We recognize revenue from monthly membership dues in the month to which they pertain. We recognize revenue from enrollment fees over the expected average life of the membership, which we estimate to be 36 months. Second, we generate revenue, which we refer to as in-center revenue, at our centers from fees for personal training, dieticians, group fitness training and other member activities, sales of products at our LifeCafe, sales of products and services offered at our LifeSpa and renting space in certain of our centers. And third, we have expanded the LIFE TIME FITNESS brand into other wellness-related offerings that generate revenue, which we refer to as other revenue, including our media and athletic events businesses. Our primary media offering is our magazine, *Experience Life*. Other revenue also includes our restaurant located in the building where we operate a center designed as an executive facility in downtown Minneapolis, Minnesota and rental income on our Highland Park, Minnesota office building.

Center operations expenses consist primarily of salary, commissions, payroll taxes, benefits, real estate taxes and other occupancy costs, utilities, repairs and maintenance, supplies, administrative support and communications to operate our centers. Advertising and marketing expenses consist of our marketing department costs and media and advertising costs to support center membership growth and our in-center businesses, media, athletic event and nutritional product businesses. General and administrative expenses include costs relating to our centralized support functions, such as accounting, information systems, procurement, real estate and development and member relations. Our other operating expenses include the costs associated with our media and athletic events businesses, our restaurant, expenses associated with our Highland Park, Minnesota office building and other corporate expenses, as well as gains or losses on our dispositions of assets. Our total operating expenses may vary from period to period depending on the number of new centers opened during that period and the number of centers engaged in presale activities.

Our primary capital expenditures relate to the construction of new centers and updating and maintaining our existing centers. The land acquisition, construction and equipment costs for a current model center total, on average since inception, approximately \$22.5 million, which could vary considerably based on variability in land cost and the cost of construction labor, as well as whether or not a tennis area is included or whether or not we expand the gymnasium. The average cost for the current model centers built in 2005 increased slightly from the average for all current model centers to approximately \$23.5 million. We anticipate the total cost of new centers constructed in 2006 will increase over 15% above the \$23.5 million 2005 average. This is due to constructing facilities this year in locations where real estate and construction costs are generally more expensive, general construction cost increases and modifications to improve our facilities. We perform maintenance and make improvements on our centers and equipment throughout each year. We conduct a more thorough remodeling project at each center approximately every four to six years.

**Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S., or GAAP, requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In recording transactions and balances resulting from business operations, we use estimates based on the best information available. We use estimates for such items as depreciable lives, volatility factors in determining fair value of option grants, tax provisions and provisions for uncollectible receivables. We also use estimates for calculating the amortization period for deferred enrollment fee revenue and associated direct costs, which are based on the average expected life of a membership. We revise the recorded estimates when better information is available, facts change or

we can determine actual amounts. These revisions can affect operating results.

Our critical accounting policies and use of estimates are discussed in and should be read in conjunction with the annual consolidated financial statements and notes included in the latest Form 10-K, as filed with the SEC, which includes audited consolidated financial statements for our three fiscal years ended December 31, 2005.

**Table of Contents****Results of Operations**

The following table sets forth our consolidated statements of operations as a percentage of total revenues and also sets forth other financial and operating data for the three and nine-month periods ended September 30, 2006, and 2005:

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
<b>Revenue</b>				
Center revenue:				
Membership dues	65.9%	66.5%	65.8%	67.1%
Enrollment fees	4.5	5.2	4.5	5.4
In-center revenue	27.0	25.3	27.5	25.3
Total center revenue	97.4	97.0	97.8	97.8
Other revenue	2.6	3.0	2.2	2.2
Total revenue	100.0	100.0	100.0	100.0
<b>Operating expenses</b>				
Center operations (including 0.3%, 0.0%, 0.5% and 0.0% related to share-based compensation expense, respectively)	57.7	55.7	56.7	55.5
Advertising and marketing	3.6	4.1	4.2	3.9
General and administrative (including 0.6%, 0.0%, 1.2% and 0.0% related to share-based compensation expense, respectively)	6.5	6.4	7.5	7.1
Other operating	2.9	3.1	2.6	3.2
Depreciation and amortization	8.7	9.9	9.5	9.8
Total operating expenses	79.4	79.2	80.5	79.5
<b>Income from operations</b>	20.6	20.8	19.5	20.5
<b>Other income (expense)</b>				
Interest expense, net	(3.1)	(3.2)	(3.3)	(3.6)
Equity in earnings of affiliate	0.1	0.3	0.1	0.3
Total other income (expense)	(3.0)	(2.9)	(3.2)	(3.3)
<b>Income before income taxes</b>	17.6	17.9	16.3	17.2
Provision for income taxes	7.5	7.3	6.5	7.0
<b>Net income</b>	10.1%	10.6%	9.8%	10.2%
<b>Other financial and operating data:</b>				
Average center revenue per membership	\$ 328	\$ 298	\$ 958	\$ 883
Average in-center revenue per membership	\$ 91	\$ 78	\$ 269	\$ 228
Centers open at end of period	56	44	56	44
Number of memberships at end of period	427,765	345,818	427,765	345,818

**Three Months Ended September 30, 2006, Compared to Three Months Ended September 30, 2005**

*Total revenue.* Total revenue increased \$33.1 million, or 32.6%, to \$134.7 million for the three months ended September 30, 2006, from \$101.6 million for the three months ended September 30, 2005.

Total center revenue grew \$32.6 million, or 33.1%, to \$131.2 million for the three months ended September 30, 2006, from \$98.6 million for the three months ended September 30, 2005. Comparable center revenue increased 8.3% for the three months ended September 30, 2006 compared to the three months ended September 30, 2005. Of the \$32.6 million increase in total center revenue,

65.0% was from membership dues, which increased \$21.2 million, due to increased memberships at new and existing centers, the introduction of junior membership programs and increased sales of Sports and other value-added memberships.

32.6% was from in-center revenue, which increased \$10.6 million primarily as a result of our members increased use of our personal training, member activities, LifeCafe and LifeSpa products and services. As a result of this in-center revenue growth and our focus on broadening our offerings to our members, average in-center revenue per membership increased to \$91 for the three months ended September 30, 2006, from \$78 for the three months ended September 30, 2005.

2.4% was from enrollment fees, which are deferred until a center opens and recognized on a straight-line basis over 36 months. Enrollment fees increased \$0.8 million for the three months ended September 30, 2006 to \$6.1 million. Our number of memberships increased 23.7%, to 427,765 at September 30, 2006, from 345,818 at September 30, 2005.



**Table of Contents**

Other revenue increased \$0.5 million, or 16.7%, to \$3.6 million for the three months ended September 30, 2006, which was primarily due to increased advertising revenue from our media business and rental revenue from our Highland Park office building.

*Center operations expenses.* Center operations expenses totaled \$77.7 million, or 59.2% of total center revenue (or 57.7% of total revenue), for the three months ended September 30, 2006 compared to \$56.6 million, or 57.5% of total center revenue (or 55.7% of total revenue), for the three months ended September 30, 2005. This \$21.1 million increase primarily consisted of \$10.8 million of additional payroll-related costs to support increased memberships at new centers, \$4.9 million of incremental facility-related costs, including utilities, real estate taxes and lease expense for the centers in Minneapolis/St. Paul and Boca Raton we commenced operating in July 2006, an increase in expenses to support in-center products and services and \$0.5 million in incremental share-based compensation expense. As a percent of total center revenue, center operations expense increased primarily due to \$0.5 million of incremental share-based compensation expense and the incremental lease costs and operating costs of the facilities in Minneapolis/St. Paul and Boca Raton we commenced operating in July 2006.

*Advertising and marketing expenses.* Advertising and marketing expenses were \$4.9 million, or 3.7% of total revenue, for the three months ended September 30, 2006, compared to \$4.2 million, or 4.1% of total revenue, for the three months ended September 30, 2005. These expenses increased primarily due to advertising for our new centers and those centers engaging in presale activities.

*General and administrative expenses.* General and administrative expenses were \$8.7 million, or 6.5% of total revenue, for the three months ended September 30, 2006, compared to \$6.5 million, or 6.4% of total revenue, for the three months ended September 30, 2005. This \$2.2 million increase was primarily due to increased costs to support the growth in our membership and center base in the first nine months of 2006, as well as \$0.8 million of incremental share-based compensation expense.

*Other operating expenses.* Other operating expenses were \$3.9 million for the three months ended September 30, 2006, compared to \$3.0 million for the three months ended September 30, 2005. This \$0.9 million increase was primarily due to increased costs of our Life Time Fitness Triathlon held in July and rental and operating expenses related to our Highland Park office building.

*Depreciation and amortization.* Depreciation and amortization was \$11.7 million for the three months ended September 30, 2006, compared to \$10.1 million for the three months ended September 30, 2005. This \$1.6 million increase was due primarily to depreciation on our centers opened in 2005 and the first nine months of 2006. As a percent of total revenue, depreciation and amortization decreased primarily due to the much smaller ratio of assets to incremental revenue from the July 26, 2006 health and fitness facilities lease transactions.

*Interest expense, net.* Interest expense, net of interest income, was \$4.2 million for the three months ended September 30, 2006, compared to \$3.3 million for the three months ended September 30, 2005. This increase was primarily the result of increased average debt balances.

*Provision for income taxes.* The provision for income taxes was \$10.1 million for the three months ended September 30, 2006, compared to \$7.4 million for the three months ended September 30, 2005. This \$2.7 million increase was due to an increase in income before income taxes of \$5.6 million and an increase in the effective tax rate to 42.6% for the three months ended September 30, 2006 compared to 41.0% for the three months ended September 30, 2005. The increase in the effective tax rate was driven by state tax changes which resulted in an increase in deferred tax liabilities.

*Net income.* As a result of the factors described above, net income was \$13.6 million, or 10.1% of total revenue, for the three months ended September 30, 2006, compared to \$10.7 million, or 10.6% of total revenue, for the three months ended September 30, 2005.

**Nine Months Ended September 30, 2006, Compared to Nine Months Ended September 30, 2005**

*Total revenue.* Total revenue increased \$86.1 million, or 30.0%, to \$372.6 million for the nine months ended September 30, 2006, from \$286.5 million for the nine months ended September 30, 2005.

Total center revenue grew \$84.1 million, or 30.0%, to \$364.3 million for the nine months ended September 30, 2006, from \$280.2 million for the nine months ended September 30, 2005. Comparable center revenue increased 7.6% for the nine months ended September 30, 2006 compared to the nine months ended September 30, 2005. Of the \$84.1 million increase in total center revenue,

62.7% was from membership dues, which increased \$52.7 million, due to increased memberships at new and existing centers, the introduction of junior membership programs and increased sales of Sports and other value-added memberships.

**Table of Contents**

35.7% was from in-center revenue, which increased \$30.1 million primarily as a result of our members increased use of our personal training, member activities, LifeCafe and LifeSpa products and services. As a result of this in-center revenue growth and our focus on broadening our offerings to our members, average in-center revenue per membership increased to \$269 for the nine months ended September 30, 2006, from \$228 for the nine months ended September 30, 2005.

1.6% was from enrollment fees, which are deferred until a center opens and recognized on a straight-line basis over 36 months. Enrollment fees increased \$1.3 million for the nine months ended September 30, 2006 to \$16.7 million. Our number of memberships increased 23.7%, to 427,765 at September 30, 2006, from 345,818 at September 30, 2005.

Other revenue increased \$2.0 million, or 30.9%, to \$8.3 million for the nine months ended September 30, 2006, which was primarily due to increased advertising revenue from our media business and rental revenue from our Highland Park office building.

*Center operations expenses.* Center operations expenses totaled \$211.3 million, or 58.0% of total center revenue (or 56.7% of total revenue), for the nine months ended September 30, 2006 compared to \$159.0 million, or 56.8% of total center revenue (or 55.5% of total revenue), for the nine months ended September 30, 2005. This \$52.3 million increase primarily consisted of \$27.2 million of additional payroll-related costs to support increased memberships at new centers, an increase of \$9.8 million in facility-related costs, including lease expense, utilities and real estate taxes, an increase in expenses to support in-center products and services and \$1.7 million in incremental share-based compensation expense. As a percent of total center revenue, center operations expense increased primarily due to the lower center operating margins associated with new centers and the incremental share-based compensation expense.

*Advertising and marketing expenses.* Advertising and marketing expenses were \$15.5 million, or 4.2% of total revenue, for the nine months ended September 30, 2006, compared to \$11.1 million, or 3.9% of total revenue, for the nine months ended September 30, 2005. These expenses increased primarily due to advertising for our new centers and those centers engaging in presale activities.

*General and administrative expenses.* General and administrative expenses were \$28.4 million, or 7.5% of total revenue, for the nine months ended September 30, 2006, compared to \$20.4 million, or 7.1% of total revenue, for the nine months ended September 30, 2005. This \$8.0 million increase was primarily due to increased costs to support the growth in our membership and center base in the first nine months of 2006, as well as \$4.4 million of incremental share-based compensation expense.

*Other operating expenses.* Other operating expenses were \$9.5 million for the nine months ended September 30, 2006, compared to \$9.2 million for the nine months ended September 30, 2005.

*Depreciation and amortization.* Depreciation and amortization was \$35.4 million for the nine months ended September 30, 2006, compared to \$28.0 million for the nine months ended September 30, 2005. This \$7.4 million increase was due primarily to depreciation on our centers opened in 2005 and the first nine months of 2006.

*Interest expense, net.* Interest expense, net of interest income, was \$12.5 million for the nine months ended September 30, 2006, compared to \$10.3 million for the nine months ended September 30, 2005. This increase was primarily the result of increased average debt balances.

*Provision for income taxes.* The provision for income taxes was \$24.3 million for the nine months ended September 30, 2006, compared to \$20.2 million for the nine months ended September 30, 2005. This \$4.1 million increase was due to an increase in income before income taxes of \$11.3 million, partially offset by a decrease in the effective tax rate to 40.0% for the nine months ended September 30, 2006 compared to 41.0% for the nine months ended September 30, 2005. The reduction in effective tax rate was driven primarily by the net effects of a business entity realignment effective October 2005 that will prospectively reduce state income taxes and resultant cumulative state deferred tax liabilities which was partially offset by state tax changes.

*Net income.* As a result of the factors described above, net income was \$36.5 million, or 9.8% of total revenue, for the nine months ended September 30, 2006, compared to \$29.1 million, or 10.2% of total revenue, for the nine months ended September 30, 2005.



**Table of Contents****Liquidity and Capital Resources*****Liquidity***

Historically, we have satisfied our liquidity needs through various debt arrangements, sales of equity and cash provided by operations. Principal liquidity needs have included the development of new centers, debt service requirements and expenditures necessary to maintain and update our existing centers and their related fitness equipment. We believe that we can satisfy our current and longer-term debt service obligations and capital expenditure requirements with cash flow from operations, by the extension of the terms of or refinancing our existing debt facilities, through sale-leaseback transactions and by continuing to raise long-term debt or equity capital, although there can be no assurance that such actions can or will be completed. Our business model operates with negative working capital because we carry minimal accounts receivable due to our ability to have monthly membership dues paid by electronic draft, we defer enrollment fee revenue and we fund the construction payables from our new centers under standard arrangements with our vendors that are paid with proceeds from long-term debt.

***Operating Activities***

As of September 30, 2006, we had \$6.6 million of cash and cash equivalents and \$5.2 million of restricted cash including various real estate related escrows. We also had \$95.3 million available under the existing terms of our revolving credit facility as of September 30, 2006.

Net cash provided by operating activities was \$103.0 million for the nine months ended September 30, 2006 compared to \$80.1 million for the nine months ended September 30, 2005. The increase of \$22.9 million was primarily due to a \$15.6 million increase in net income adjusted for non-cash charges.

***Investing Activities***

Investing activities consist primarily of purchasing real property, constructing new centers and purchasing new fitness equipment. In addition, we make capital expenditures to maintain and update our existing centers. We finance the purchase of our property and equipment by cash payments or by financing through notes payable or capital lease obligations. For current model centers, our investment, in 2005, averaged approximately \$23.5 million, which includes the land, the building, exercise equipment, furniture and fixtures. We anticipate the total cost of new centers constructed in 2006 will increase over 15% above the \$23.5 million 2005 average. This is due to constructing facilities this year in locations where real estate and construction costs are generally more expensive, general construction cost increases and modifications to improve our facilities.

Net cash used in investing activities was \$175.5 million for the nine months ended September 30, 2006, compared to \$115.8 million for the nine months ended September 30, 2005. The increase of \$59.7 million was primarily due to capital expenditures for the construction of new centers and updates to our existing centers.

The following schedule reflects capital expenditures by type of expenditure:

	<b>For the Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
	(In thousands)	
Capital expenditures for new center land, building and construction	\$ 148,667	\$ 113,841
Capital expenditures for updating existing centers and corporate infrastructure	23,931	10,996
Total capital expenditures	\$ 172,598	\$ 124,837

At October 15, 2006, we had purchased the real property for the eight new centers that we plan to build and open in 2006, six of which had already opened. In addition, we had purchased the real property for seven of the current model centers we plan to open in 2007, and we had entered into an agreement to purchase real property for the development of the remaining current model center that we plan to open in 2007.

We expect our capital expenditures to be approximately \$67 to \$77 million in the remaining three months of 2006, of which we expect approximately \$10 to \$15 million to be for the updating of existing centers, corporate infrastructure

and for the first phase of remodeling the leased facilities we commenced operating in July 2006.

**Table of Contents*****Financing Activities***

Net cash provided by financing activities was \$74.4 million for the nine months ended September 30, 2006, compared to \$26.5 million for the nine months ended September 30, 2005. The change of \$47.9 million was primarily due to increased proceeds from borrowings on our U.S. Bank Facility, as defined below.

On April 15, 2005, we entered into a Credit Agreement, with U.S. Bank National Association, as administrative agent and lead arranger, J.P. Morgan Securities, Inc., as syndication agent, and the banks party thereto from time to time (the U.S. Bank Facility). On April 26, 2006, we entered into an Amended and Restated Credit Agreement effective April 28, 2006 to amend and restate the U.S. Bank Facility. The significant changes to the U.S. Bank Facility increase the amount of the facility from \$200.0 million to \$300.0 million, which replaces the prior \$50.0 million accordion feature, and extend the term of the facility by approximately one year to April 28, 2011. Interest on the amounts borrowed under the U.S. Bank Facility continues to be based on (i) a base rate, which is the greater of (a) U.S. Bank's prime rate and (b) the federal funds rate plus 50 basis points, or (ii) an adjusted Eurodollar rate, plus, in either case (i) or (ii), the applicable margin within a range based on our consolidated leverage ratio. In connection with the amendment and restatement of the U.S. Bank Facility, the applicable margin ranges were decreased to 0 to 25 basis points (from 0 to 50 basis points) for base rate borrowings and to 75 to 175 basis points (from 100 to 200 basis points) for Eurodollar borrowings.

As of September 30, 2006, \$186.0 million was outstanding on the U.S. Bank Facility, plus \$18.8 million related to letters of credit. The weighted average interest rate and debt outstanding under the revolving credit facility for the nine months ended September 30, 2006 was 6.5% and \$121.5 million, respectively. The weighted average interest rate and debt outstanding under the revolving credit facility for the nine months ended September 30, 2005 was 5.7% and \$32.3 million, respectively.

We are in compliance in all material respects with all restrictive and financial covenants under our various credit facilities as of September 30, 2006.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We invest our excess cash in highly liquid short-term investments. These investments are not held for trading or other speculative purposes. Changes in interest rates affect the investment income we earn on our cash and cash equivalents and, therefore, impact our cash flows and results of operations. As of December 31, 2005 and September 30, 2006, our floating rate indebtedness was approximately \$116.3 million and \$186.0 million, respectively. If long-term floating interest rates were to have increased by 100 basis points during the nine months ended September 30, 2006, our interest costs would have increased by approximately \$0.9 million. If short-term interest rates were to have increased by 100 basis points during the nine months ended September 30, 2006, our interest income from cash equivalents would have increased by less than \$0.1 million. These amounts are determined by considering the impact of the hypothetical interest rates on our floating rate indebtedness and cash equivalents balances at September 30, 2006.

**ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)). Based on this evaluation, the principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and is accumulated and communicated to our management, including the principal executive and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. There was no change in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Not applicable.

**ITEM 1A. RISK FACTORS**

The risk factors set forth as Part I, Item 1A, of our Annual Report on Form 10-K for the year ended December 31, 2005, are modified by adding the following risk factor:

***The anticipated benefits of operating additional leased centers may not be realized.***

On July 26, 2006, we entered into two lease agreements to operate seven health and fitness centers that were previously operated by another company. We entered into leases for these centers with the expectation that we would be able to convert the members at these centers to memberships with us, retain the employees at these centers as our team members and utilize operating efficiencies since six of the centers are located in one of our existing markets. Achieving the anticipated benefits of these centers is subject to a number of uncertainties, including whether we integrate these centers in an efficient and effective manner and retain the members and employees. Failure to achieve these anticipated benefits could result in decreases in the amount of expected revenues and diversion of management's time and energy, which could materially impact our business, financial condition and operating results. We also expect to invest at least \$25 million in capital improvements over the next two years among the leased centers. Any change in our expected schedule or costs for completing these improvements could impact our ability to retain the members at these centers and our operating results.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Not applicable.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Not applicable.

**ITEM 5. OTHER INFORMATION**

Not applicable.



**Table of Contents****ITEM 6. EXHIBITS***Exhibits filed with this report*

<b>Exhibit No.</b>	<b>Description</b>	<b>Method of Filing</b>
3.1	Amended and Restated Articles of Incorporation of the Registrant	Incorporated by reference to Exhibit 3.1 to the Registrant's Form 10-Q for the quarter ended June 30, 2004 (File No. 001-32230)
3.2	Amended and Restated Bylaws of the Registrant	Incorporated by reference to Exhibit 3.4 to Amendment No. 2 to the Registrant's Registration Statement on Form S-1 (File No. 333-113764), filed with the Commission on May 21, 2004
4	Specimen of Common Stock Certificate	Incorporated by reference to Exhibit 4 to Amendment No. 4 to the Registrant's Registration Statement of Form S-1 (File No. 333-113764), filed with the Commission on June 23, 2004
10.1	Lease Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.2	Guaranty and Suretyship Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.3	Purchase and Sale Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.4	Modification to 2006 Key Executive Incentive Compensation Plan dated September 19, 2006	Incorporated by reference to Item 10.1 to the Registrant's Form 8-K dated September 19, 2006 (File No. 001-32230)
31.1	Rule 13a-14(a)/15d-14(a) Certification by Principal Executive Officer	Filed Electronically
31.2	Rule 13a-14(a)/15d-14(a) Certification by Principal Financial and Accounting Officer	Filed Electronically
32	Section 1350 Certifications	Filed Electronically

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, Life Time Fitness, Inc. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on November 2, 2006.

LIFE TIME FITNESS, INC.

By: /s/ Bahram Akradi  
Name: Bahram Akradi  
Title: Chairman of the Board of Directors,  
President and Chief Executive Officer  
(Principal Executive Officer and  
Director)

By: /s/ Michael R. Robinson  
Name: Michael R. Robinson  
Title: Executive Vice President and Chief  
Financial Officer  
(Principal Financial Officer)

By: /s/ John M. Hugo  
Name: John M. Hugo  
Title: Controller  
(Principal Accounting Officer)

**Table of Contents****INDEX TO EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>	<b>Method of Filing</b>
3.1	Amended and Restated Articles of Incorporation of the Registrant	Incorporated by reference to Exhibit 3.1 to the Registrant's Form 10-Q for the quarter ended June 30, 2004 (File No. 001-32230)
3.2	Amended and Restated Bylaws of the Registrant	Incorporated by reference to Exhibit 3.4 to Amendment No. 2 to the Registrant's Registration Statement on Form S-1 (File No. 333-113764), filed with the Commission on May 21, 2004
4	Specimen of Common Stock Certificate	Incorporated by reference to Exhibit 4 to Amendment No. 4 to the Registrant's Registration Statement of Form S-1 (File No. 333-113764), filed with the Commission on June 23, 2004
10.1	Lease Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.2	Guaranty and Suretyship Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.3	Purchase and Sale Agreement with Well-Prop (Multi) LLC dated July 26, 2006	Filed Electronically
10.4	Modification to 2006 Key Executive Incentive Compensation Plan dated September 19, 2006	Incorporated by reference to Item 10.1 to the Registrant's Form 8-K dated September 19, 2006 (File No. 001-32230)
31.1	Rule 13a-14(a)/15d-14(a) Certification by Principal Executive Officer	Filed Electronically
31.2	Rule 13a-14(a)/15d-14(a) Certification by Principal Financial and Accounting Officer	Filed Electronically
32	Section 1350 Certifications	Filed Electronically