HOLLY CORP Form 10-Q November 05, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

Commission File Number 1-3876

HOLLY CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 75-1056913

(State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

100 Crescent Court, Suite 1600

Dallas, Texas 75201-6915

(Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code (214) 871-3555

Former name, former address and former fiscal year, if changed since last report Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b Noo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No  $\,$  53,210,016 shares of Common Stock, par value \$.01 per share, were outstanding on October 29, 2010.

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#### PART I. FINANCIAL INFORMATION

#### FORWARD-LOOKING STATEMENTS

References herein to Holly Corporation include Holly Corporation and its consolidated subsidiaries. In accordance with the Securities and Exchange Commission s (SEC) Plain English guidelines, this Quarterly Report on Form 10-Q has been written in the first person. In this document, the words we, our, ours and us refer only to Holly Corporation and its consolidated subsidiaries or to Holly Corporation or an individual subsidiary and not to any other person. For periods after our reconsolidation of Holly Energy Partners, L.P. (HEP) effective March 1, 2008, the words we, our, ours and us generally include HEP and its subsidiaries as consolidated subsidiaries of Holly Corporation with certain exceptions where there are transactions or obligations between HEP and Holly Corporation or its other subsidiaries. This document contains certain disclosures of agreements that are specific to HEP and its consolidated subsidiaries and do not necessarily represent obligations of Holly Corporation. When used in descriptions of agreements and transactions, HEP refers to HEP and its consolidated subsidiaries.

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the federal securities laws. All statements, other than statements of historical fact included in this Form 10-Q, including, but not limited to, those under Results of Operations, Liquidity and Capital Resources and Risk Management in Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations in Part I and those in Item 1 Legal Proceedings in Part II, are forward-looking statements. These statements are based on management s beliefs and assumptions using currently available information and expectations as of the date hereof, are not guarantees of future performance and involve certain risks and uncertainties. Although we believe that the expectations reflected in these forward-looking statements are reasonable, we cannot assure you that our expectations will prove to be correct. Therefore, actual outcomes and results could materially differ from what is expressed, implied or forecast in these statements. Any differences could be caused by a number of factors including, but not limited to:

risks and uncertainties with respect to the actions of actual or potential competitive suppliers of refined petroleum products in our markets;

the demand for and supply of crude oil and refined products;

the spread between market prices for refined products and market prices for crude oil;

the possibility of constraints on the transportation of refined products;

the possibility of inefficiencies, curtailments or shutdowns in refinery operations or pipelines;

effects of governmental and environmental regulations and policies;

the availability and cost of our financing;

the effectiveness of our capital investments and marketing strategies;

our efficiency in carrying out construction projects;

our ability to acquire refined product operations or pipeline and terminal operations on acceptable terms and to integrate any existing or future acquired operations;

the possibility of terrorist attacks and the consequences of any such attacks;

general economic conditions; and

other financial, operational and legal risks and uncertainties detailed from time to time in our Securities and Exchange Commission filings.

Cautionary statements identifying important factors that could cause actual results to differ materially from our expectations are set forth in this Form 10-Q, including without limitation, the forward-looking statements included in this Form 10-Q that are referred to above. This summary discussion should be read in conjunction with the discussion of risk factors and other cautionary statements under the heading Risk Factors included in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2009 and in conjunction with the discussion in this Form 10-Q in Management s Discussion and Analysis of Financial Condition and Results of Operations under the heading Liquidity and Capital Resources. All forward-looking statements included in this Form 10-Q and all subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements speak only as of the date made and, other than as required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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#### **DEFINITIONS**

Within this report, the following terms have these specific meanings:

**Alkylation** means the reaction of propylene or butylene (olefins) with isobutane to form an iso-paraffinic gasoline (inverse of cracking).

**Aromatic oil** is long chain oil that is highly aromatic in nature that is used to manufacture tires and in the production of asphalt.

**BPD** means the number of barrels per calendar day of crude oil or petroleum products.

**BPSD** means the number of barrels per stream day (barrels of capacity in a 24 hour period) of crude oil or petroleum products.

**Black wax crude oil** is a low sulfur, low gravity crude oil produced in the Uintah Basin in Eastern Utah that has certain characteristics that require specific facilities to transport, store and refine into transportation fuels.

**Catalytic reforming** means a refinery process which uses a precious metal (such as platinum) based catalyst to convert low octane naphtha to high octane gasoline blendstock and hydrogen. The hydrogen produced from the reforming process is used to desulfurize other refinery oils and is the primary source of hydrogen for the refinery.

**Cracking** means the process of breaking down larger, heavier and more complex hydrocarbon molecules into simpler and lighter molecules.

**Crude distillation** means the process of distilling vapor from liquid crudes, usually by heating, and condensing slightly above atmospheric pressure the vapor back to liquid in order to purify, fractionate or form the desired products.

**Delayed coker unit** is a refinery unit that removes carbon from the bottom cuts of crude oil to produce unfinished light transportation fuels and petroleum coke.

**Ethanol** means a high octane gasoline blend stock that is used to make various grades of gasoline.

**FCC**, or fluid catalytic cracking, means a refinery process that breaks down large complex hydrocarbon molecules into smaller more useful ones using a circulating bed of catalyst at relatively high temperatures.

**Hydrocracker** means a refinery unit that breaks down large complex hydrocarbon molecules into smaller more useful ones using a fixed bed of catalyst at high pressure and temperature with hydrogen.

**Hydrodesulfurization** means to remove sulfur and nitrogen compounds from oil or gas in the presence of hydrogen and a catalyst at relatively high temperatures.

**Hydrogen plant** means a refinery unit that converts natural gas and steam to high purity hydrogen, which is then used in the hydrodesulfurization, hydrocracking and isomerization processes.

**HF alkylation**, or hydrofluoric alkylation, means a refinery process which combines isobutane and C3/C4 olefins using HF acid as a catalyst to make high octane gasoline blend stock.

**Isomerization** means a refinery process for rearranging the structure of C5/C6 molecules without changing their size or chemical composition and is used to improve the octane of C5/C6 gasoline blendstocks.

**LPG** means liquid petroleum gases.

LSG, or low sulfur gasoline, means gasoline that contains less than 30 PPM of total sulfur.

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**Lube extraction unit** is a unit used in the lube process that separates aromatic oils from paraffinic oils using furfural as a solvent.

**Lubricant** or **lube** means a solvent neutral paraffinic product used in passenger and commercial vehicle engine oils, specialty products for metal working or heat transfer applications and other industrial applications.

**MEK** means a lube process that separates waxy oil from non-waxy oils using methyl ethyl ketone as a solvent.

MMSCFD means one million standard cubic feet per day.

**MTBE** means methyl tertiary butyl ether, a high octane gasoline blend stock that is used to make various grades of gasoline.

**Natural gasoline** means a low octane gasoline blend stock that is purchased and used to blend with other high octane stocks produced to make various grades of gasoline.

**PPM** means parts-per-million.

**Parafinnic oil** is a high paraffinic, high gravity oil produced by extracting aromatic oil and waxes from gas oil and is used in producing high-grade lubricating oils.

**Refinery gross margin** means the difference between average net sales price and average product costs per produced barrel of refined products sold. This does not include the associated depreciation and amortization costs.

**Reforming** means the process of converting gasoline type molecules into aromatic, higher octane gasoline blend stocks while producing hydrogen in the process.

**Roofing flux** is produced from the bottom cut of crude oil and is the base oil used to make roofing shingles for the housing industry.

**ROSE**, or **Solvent deasphalter / residuum oil supercritical extraction**, means a refinery unit that uses a light hydrocarbon like propane or butane to extract non-asphaltene heavy oils from asphalt or atmospheric reduced crude. These deasphalted oils are then further converted to gasoline and diesel in the FCC process. The remaining asphaltenes are either sold, blended to fuel oil or blended with other asphalt as a hardener.

**Scanfiner** is a refinery unit that removes sulfur from gasoline to produce low sulfur gasoline blendstock.

**Sour crude oil** means crude oil containing quantities of sulfur greater than 0.4 percent by weight, while **sweet crude oil** means crude oil containing quantities of sulfur equal to or less than 0.4 percent by weight.

**ULSD**, or ultra low sulfur diesel, means diesel fuel that contains less than 15 PPM of total sulfur.

**Vacuum distillation** means the process of distilling vapor from liquid crudes, usually by heating, and condensing below atmospheric pressure the vapor back to liquid in order to purify, fractionate or form the desired products.

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### **Item 1. Financial Statements**

## HOLLY CORPORATION CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

	September 30, 2010 (Unaudited)		December 31, 2009	
ASSETS				
Current assets: Cash and cash equivalents (HEP: \$706 and \$2,508, respectively) Marketable securities	\$	271,920 1,171	\$	124,596 1,223
Accounts received by Droduct and transportation (HED, \$21,210 and				
Accounts receivable: Product and transportation (HEP: \$21,319 and \$18,767, respectively)		250,098		292,310
Crude oil resales		468,373		470,145
Crude on resales		+00,575		770,173
		718,471		762,455
Inventories: Crude oil and refined products		368,260		259,582
Materials and supplies (HEP: \$197 and \$165, respectively)		45,755		43,931
raterials and supplies (1121 : \$157 \text{ with \$100, respectively})		13,733		15,751
		414,015		303,513
Income taxes receivable		26,269		38,072
Prepayments and other (HEP: \$924 and \$574, respectively)		43,261		50,957
Current assets of discontinued operations (HEP: \$2,195)		13,201		2,195
				_,_,_
Total current assets		1,475,107		1,283,011
Properties, plants and equipment, at cost (HEP: \$535,464 and \$491,999,				
respectively)		2,130,680		2,001,855
Less accumulated depreciation (HEP: \$(52,678) and \$(33,478),		2,130,000		2,001,033
respectively)		(433,297)		(371,885)
		1,697,383		1,629,970
Other assets: Turnaround costs		50,948		53,463
Goodwill (HEP: \$81,602 and \$81,602)		81,602		81,602
Intangibles and other (HEP: \$73,192 and \$77,443, respectively)		92,339		97,893
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		224,889		232,958
Total assets	\$	3,397,379	\$	3,145,939

## LIABILITIES AND EQUITY

**Current liabilities:** 

Accounts payable (HEP: \$5,786 and \$6,211, respectively) Accrued liabilities (HEP: \$15,752 and \$13,594, respectively) Credit agreement borrowings (HEP: \$157,000)	\$ 1,044,277 69,072 157,000	\$ 975,155 49,957
Total current liabilities	1,270,349	1,025,112
Long-term debt (HEP: \$322,623 and \$379,198, respectively) Deferred income taxes Other long-term liabilities (HEP: \$12,534 and \$12,349, respectively)	650,906 129,677 80,970	707,458 124,585 81,003
Equity: Holly Corporation stockholders equity: Preferred stock, \$1.00 par value 1,000,000 shares authorized; none issued Common stock \$.01 par value 160,000,000 shares authorized; 76,346,432 and 76,359,006 shares issued as of September 30, 2010 and December 31,		
2009, respectively Additional capital Retained earnings Accumulated other comprehensive loss	764 191,030 1,199,605 (26,360)	764 195,565 1,134,341 (25,700)
Common stock held in treasury, at cost 23,136,416 and 23,292,737 shares as of September 30, 2010 and December 31, 2009, respectively	(677,912)	(685,931)
Total Holly Corporation stockholders equity  Noncontrolling interest	687,127 578,350	619,039 588,742
Total equity	1,265,477	1,207,781
Total liabilities and equity	\$ 3,397,379	\$ 3,145,939

Parenthetical amounts represent asset and liability balances attributable to Holly Energy Partners, L.P. (  $\,$  HEP  $\,$ ) as of September 30, 2010 and December 31, 2009. HEP is a consolidated variable interest entity. See accompanying notes.

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## HOLLY CORPORATION CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share data)

	Three Mor Septem 2010		Nine Months Ended September 30, 2010 2009		
Sales and other revenues	\$ 2,090,988	\$ 1,488,491	\$6,111,138	\$ 3,172,299	
Operating costs and expenses:					
Cost of products sold (exclusive of depreciation and amortization)	1,807,044	1,295,438	5,379,120	2,687,018	
Operating expenses (exclusive of depreciation and amortization)	130,263	96,717	378,638	241,518	
General and administrative expenses (exclusive of depreciation and amortization)	16,925	16,728	50,623	43,572	
Depreciation and amortization	29,138	24,026	85,719	69,367	
Total operating costs and expenses	1,983,370	1,432,909	5,894,100	3,041,475	
Income from operations	107,618	55,582	217,038	130,824	
Other income (expense):					
Equity in earnings of SLC Pipeline Interest income	570 64	646 231	1,595 758	1,309 2,561	
Interest expense	(17,368)	(12,407)	(56,113)	(25,849)	
Tulsa Refinery acquisition costs	, ,	(378)	, , ,	(1,988)	
	(16,734)	(11,908)	(53,760)	(23,967)	
Income from continuing operations before	00.004	10.684	1 (2 25)	106.055	
income taxes	90,884	43,674	163,278	106,857	
Income tax provision: Current	9,042	6,085	48,964	9,075	
Deferred	22,452	7,412	5,512	25,593	
	31,494	13,497	54,476	34,668	
Income from continuing operations	59,390	30,177	108,802	72,189	
Income from discontinued operations, net of taxes of \$182 and \$718, respectively		901		3,438	
Net income	59,390	31,078	108,802	75,627	

Less net income attributable to noncontrolling interest		8,213		7,594		19,557		15,593
Net income attributable to Holly Corporation stockholders	\$	51,177	\$	23,484	\$	89,245	\$	60,034
Earnings attributable to Holly Corporation stockholders: Income from continuing operations Income from discontinued operations	\$	51,177	\$	23,213 271	\$	89,245	\$	59,014 1,020
Net income	\$	51,177	\$	23,484	\$	89,245	\$	60,034
Earnings per share attributable to Holly Corporation stockholders basic:	Φ.	0.06	<b>d</b>	0.46	Φ.	1.60	<b>d</b>	1.10
Income from continuing operations Income from discontinued operations	\$	0.96	\$	0.46 0.01	\$	1.68	\$	1.18 0.02
Net income	\$	0.96	\$	0.47	\$	1.68	\$	1.20
Earnings per share attributable to Holly Corporation stockholders diluted:								
Income from continuing operations Income from discontinued operations	\$	0.96	\$	0.46 0.01	\$	1.67	\$	1.17 0.02
Net income	\$	0.96	\$	0.47	\$	1.67	\$	1.19
Cash dividends declared per common share	\$	0.15	\$	0.15	\$	0.45	\$	0.45
Average number of common shares outstanding:								
Basic Diluted		53,210 53,567		50,244 50,327		53,172 53,531		50,153 50,272
See accompanying notes.		- 7 -						

## HOLLY CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (In thousands)

	Nine Months Ended September 30,	
	2010	<b>2009</b> <sup>(1)</sup>
Cash flows from operating activities:		
Net income	\$ 108,802	\$ 75,627
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	85,719	70,088
SLC Pipeline earnings, net of distributions	406	(1,309)
Deferred income taxes	5,512	25,593
Equity based compensation expense	7,814	6,579
Change in fair value interest rate swaps	1,464	300
Noncontrolling interest in earnings of Rio Grande Pipeline Company		1,191
(Increase) decrease in current assets:		
Accounts receivable	43,984	(327,568)
Inventories	(110,502)	(73,813)
Income taxes receivable	11,803	966
Prepayments and other	(304)	(7,987)
Current assets of discontinued operations	2,195	
Increase (decrease) in current liabilities:		
Accounts payable	69,030	429,465
Accrued liabilities	17,971	1,225
Turnaround expenditures	(11,453)	(33,112)
Other, net	3,527	12,407
Net cash provided by operating activities	235,968	179,652
Cash flows from investing activities:		
Additions to properties, plants and equipment Holly Corporation	(119,885)	(218,543)
Additions to properties, plants and equipment Holly Energy Partners	(8,054)	(27,478)
Acquisition of Tulsa Refinery west facility Holly Corporation		(157,814)
Investment in SLC Pipeline Holly Energy Partners		(25,500)
Purchases of marketable securities		(165,892)
Sales and maturities of marketable securities		220,281
Net cash used for investing activities	(127,939)	(374,946)
Cash flows from financing activities:		
Borrowings under credit agreement Holly Corporation	310,000	94,000
Repayments under credit agreement Holly Corporation	(310,000)	(94,000)
Borrowings under credit agreement Holly Energy Partners	52,000	197,000
Repayments under credit agreement Holly Energy Partners	(101,000)	(152,000)
Proceeds from issuance of senior notes Holly Corporation		187,925
Proceeds from issuance of senior notes Holly Energy Partners	147,540	
Proceeds from issuance of common units Holly Energy Partners	•	58,355

Repayments under financing obligation Holly Corporation Purchase of treasury stock Contribution from joint venture partner Dividends Distributions to noncontrolling interest Excess tax benefit (expense) from equity based compensation Purchase of units for restricted grants Holly Energy Partners Deferred financing costs Issuance of common stock upon exercise of options	(760) (1,308) 9,500 (23,889) (36,139) (1,313) (2,276) (3,121) 61	(1,214) 13,650 (22,569) (23,359) 2,140 (616) (6,356) 60
Net cash provided by financing activities	39,295	253,016
Cash and cash equivalents:		
Increase for the period Beginning of period	147,324 124,596	57,722 40,805
End of period	\$ 271,920	\$ 98,527
Supplemental disclosure of cash flow information: Cash paid during the period for: Interest Income taxes	\$ 49,051 \$ 45,040	\$ 20,555 \$ 18,219
(1) Includes cash flows attributable to discontinued operations.  See accompanying notes.	ų 12,0 lV	, 10,=17

## HOLLY CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited) (In thousands)

		nths Ended aber 30, 2009	Nine Months Ender September 30, 2010 200		
Net income Other comprehensive income (loss): Securities available for sale:	\$ 59,390	\$ 31,078	\$ 108,802	\$75,627	
Unrealized gain (loss) on available-for-sale securities Reclassification adjustment to net income on sale of marketable securities	(51)	234	(58)	(24) 236	
Total unrealized gain (loss) on available-for-sale securities	(51)	234	(58)	212	
Hedging instruments: Change in fair value of cash flow hedging instruments Reclassification adjustment to net income on maturity /	(1,780)	(1,482)	(4,837)	2,685	
settlement of cash flow hedging instruments	(65)		1,011		
Total unrealized gain (loss) on hedging instruments	(1,845)	(1,482)	(3,826)	2,685	
Other comprehensive income (loss) before income taxes Income tax expense (benefit)	(1,896) (558)	(1,248) (173)	(3,884) (420)	2,897 560	
Other comprehensive income (loss)	(1,338)	(1,075)	(3,464)	2,337	
Total comprehensive income	58,052	30,003	105,338	77,964	
Less noncontrolling interest in comprehensive income	7,752	6,790	16,753	17,049	
Comprehensive income attributable to Holly Corporation stockholders	\$ 50,300	\$ 23,213	\$ 88,585	\$ 60,915	
See accompanying notes.	- 9 -				

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 1: Description of Business and Presentation of Financial Statements**

References herein to Holly Corporation include Holly Corporation and its consolidated subsidiaries. In accordance with the Securities and Exchange Commission s (SEC) Plain English guidelines, this Quarterly Report on Form 10-Q has been written in the first person. In this document, the words we, our, ours and us refer only to Holly Corporation and its consolidated subsidiaries or to Holly Corporation or an individual subsidiary and not to any other person. For periods after our reconsolidation of Holly Energy Partners, L.P. (HEP) effective March 1, 2008, the words we, our, ours and us generally include HEP and its subsidiaries as consolidated subsidiaries of Holly Corporation with certain exceptions where there are transactions or obligations between HEP and Holly Corporation or its other subsidiaries. These financial statements contain certain disclosures of agreements that are specific to HEP and its consolidated subsidiaries and do not necessarily represent obligations of Holly Corporation. When used in descriptions of agreements and transactions, HEP refers to HEP and its consolidated subsidiaries. As of September 30, 2010, we:

owned and operated three refineries consisting of a petroleum refinery in Artesia, New Mexico that is operated in conjunction with crude oil distillation and vacuum distillation and other facilities situated 65 miles away in Lovington, New Mexico (collectively, the Navajo Refinery ), a refinery in Woods Cross, Utah (the Woods Cross Refinery ) and our two refinery facilities located in Tulsa, Oklahoma (collectively, operated as the Tulsa Refinery );

owned and operated Holly Asphalt Company ( Holly Asphalt ) which manufactures and markets asphalt products from various terminals in Arizona, New Mexico and Texas;

owned a 75% interest in a 12-inch refined products pipeline project from Salt Lake City, Utah to Las Vegas, Nevada, together with terminal facilities in the Cedar City, Utah and North Las Vegas areas (the UNEV Pipeline ); and

owned a 34% interest in HEP (which includes our 2% general partnership interest), which owns and operates logistics assets including approximately 2,500 miles of petroleum product and crude oil pipelines located principally in west Texas and New Mexico; ten refined product terminals; a jet fuel terminal; eight refinery loading rack facilities; a refined products tank farm facility; on-site crude oil tankage at our Navajo, Woods Cross and Tulsa Refineries, on-site refined product tankage at our Tulsa Refinery and a 25% interest in a 95-mile, crude oil pipeline joint venture (the SLC Pipeline ).

We have prepared these consolidated financial statements without audit. In management s opinion, these consolidated financial statements include all normal recurring adjustments necessary for a fair presentation of our consolidated financial position as of September 30, 2010, the consolidated results of operations and comprehensive income for the three and nine months ended September 30, 2010 and 2009 and consolidated cash flows for the nine months ended September 30, 2010 and 2009 in accordance with the rules and regulations of the SEC. Although certain notes and other information required by generally accepted accounting principles in the United States (GAAP) have been condensed or omitted, we believe that the disclosures in these consolidated financial statements are adequate to make the information presented not misleading. These consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC.

Our results of operations for the first nine months of 2010 are not necessarily indicative of the results to be expected for the full year.

#### Accounts Receivable

Our accounts receivable consist of amounts due from customers that are primarily companies in the petroleum industry. Credit is extended based on our evaluation of the customer s financial condition and in certain circumstances, collateral, such as a letter of credit or guarantee, is required. Credit losses are charged to income

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when accounts are deemed uncollectible and historically have been minimal. At September 30, 2010, our allowance for doubtful accounts reserve was \$1.9 million.

#### Inventories

We use the last-in, first-out ( LIFO ) method of valuing inventory. Under the LIFO method, an actual valuation of inventory can only be made at the end of each year based on the inventory levels at that time. Accordingly, interim LIFO calculations are based on management s estimates of expected year-end inventory levels and are subject to the final year-end LIFO inventory valuation.

### New Accounting Pronouncements

Variable Interest Entities

On January 1, 2010, new accounting standards became effective that replace the previous quantitative-based risk and rewards calculation provided under GAAP with a qualitative approach in determining whether an entity is the primary beneficiary of a variable interest entity (VIE). Additionally, these standards require an entity to assess on an ongoing basis whether it is the primary beneficiary of a VIE and enhance disclosure requirements with respect to an entity s involvement in a VIE. See Note 3 for additional information on our involvement with HEP, a consolidated VIE.

#### **NOTE 2: Tulsa Refinery Acquisition**

On June 1, 2009, we acquired an 85,000 BPSD refinery located in Tulsa, Oklahoma (the Tulsa Refinery west facility) from an affiliate of Sunoco, Inc. (Sunoco) for \$157.8 million in cash, including crude oil, refined product and other inventories valued at \$92.8 million. The refinery produces fuel products including gasoline, diesel fuel and jet fuel, serves markets in the Mid-Continent region of the United States and also produces specialty lubricant products that are marketed throughout North America and are distributed in Central and South America. On October 20, 2009, we sold to an affiliate of Plains All American Pipeline, L.P. (Plains) a portion of the crude oil petroleum storage, and certain refining-related crude oil receiving pipeline facilities that were acquired as part of the refinery assets for \$40 million. Due to our continuing involvement in these assets, this transaction has been accounted for as a financing transaction. See Note 10 for additional information.

On December 1, 2009, we acquired a 75,000 BPSD refinery that is also in Tulsa, Oklahoma (the Tulsa Refinery east facility) from an affiliate of Sinclair Oil Company (Sinclair) for \$183.3 million, including crude oil, refined product and other inventories valued at \$46.4 million. The total purchase price consisted of \$109.3 million in cash and 2,789,155 shares of our common stock having a value of \$74 million. Additionally, we reimbursed Sinclair \$8.4 million upon their completion of certain environmental projects at the refinery in July 2010. The refinery produces gasoline, diesel fuel and jet fuel products and also serves markets in the Mid-Continent region of the United States. We are in the process of integrating the operations of both Tulsa Refinery facilities. This will result in the Tulsa Refinery having an integrated crude processing rate of 125,000 BPSD.

In accounting for these combined acquisitions, we recorded \$20.6 million in materials and supplies, \$139.2 million in crude oil and refined products inventory, \$203.8 million in property, plants and equipment, \$8.2 million in prepayments and other, \$6.3 million in accrued liabilities and \$24.4 million in other long-term liabilities. The acquired liabilities primarily relate to environmental and asset retirement obligations. Additionally, we incurred \$3.1 million in costs directly related to these acquisitions that were expensed as acquisition costs in 2009.

#### **NOTE 3: Holly Energy Partners**

HEP, a VIE, is a publicly held master limited partnership that was formed to acquire, own and operate the petroleum product and crude oil pipeline and terminal, tankage and loading rack facilities that support our refining and marketing operations in west Texas, New Mexico, Utah, Oklahoma, Idaho and Arizona. HEP also

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owns and operates refined product pipelines and terminals, located primarily in Texas, that service Alon USA, Inc. s ( Alon ) refinery in Big Spring, Texas.

As of September 30, 2010, we owned a 34% interest in HEP, including the 2% general partner interest. As the general partner of HEP, we have the sole ability to direct the activities of HEP that most significantly impact HEP s economic performance. Additionally, since our obligation to absorb losses and receive benefits from HEP are significant to HEP, we are HEP s primary beneficiary and therefore we consolidate HEP. See Note 17 for supplemental guarantor/non-guarantor financial information, including HEP balances included in these consolidated financial statements. All intercompany transactions with HEP are eliminated in our consolidated balances.

HEP has two primary customers (including us) and generates revenues by charging tariffs for transporting petroleum products and crude oil though its pipelines, by charging fees for terminalling refined products and other hydrocarbons, and storing and providing other services at its storage tanks and terminals. Under our long-term transportation agreements with HEP (discussed further below), we accounted for 81% of HEP s total revenues for the nine months ended September 30, 2010. We do not provide financial or equity support through any liquidity arrangements and /or guarantees to HEP.

HEP has outstanding debt under a senior secured revolving credit agreement and its senior notes. With the exception of the assets of HEP Logistics Holdings, L.P., one of our wholly-owned subsidiaries and HEP s general partner, HEP s creditors have no recourse to our assets. Any recourse to HEP s general partner would be limited to the extent of HEP Logistics Holdings, L.P. s assets, which other than its investment in HEP, are not significant. Furthermore, our creditors have no recourse to the assets of HEP and its consolidated subsidiaries. See Note 10 for a description of HEP s debt obligations.

HEP has risk associated with its operations. If a major shipper of HEP were to terminate its contracts or fail to meet desired shipping levels for an extended period time, revenue would be reduced and HEP could suffer substantial losses to the extent that a new customer is not found. In the event that HEP incurs a loss, our operating results will reflect HEP s loss, net of intercompany eliminations, to the extent of our ownership interest in HEP at that point in time.

#### 2010 Acquisitions

#### Tulsa East / Lovington Storage Asset Transaction

On March 31, 2010, HEP acquired from us certain storage assets for \$93 million, consisting of hydrocarbon storage tanks having approximately 2 million barrels of storage capacity, a rail loading rack and a truck unloading rack located at our Tulsa Refinery east facility and an asphalt loading rack facility located at our Navajo Refinery facility located in Lovington, New Mexico.

#### 2009 Acquisitions

### Sinclair Logistics and Storage Assets Transaction

On December 1, 2009, HEP acquired from Sinclair storage tanks having approximately 1.4 million barrels of storage capacity and loading racks at its refinery located in Tulsa, Oklahoma for \$79.2 million. The purchase price consisted of \$25.7 million in cash, including \$4.2 million in taxes and 1,373,609 of HEP s common units having a fair value of \$53.5 million.

With respect to this purchase, HEP recorded \$30.2 million in properties and equipment, \$49.1 million in goodwill and \$0.2 million in other long-term liabilities.

### Roadrunner / Beeson Pipelines Transaction

Also on December 1, 2009, HEP acquired our two newly constructed pipelines for \$46.5 million, consisting of a 65-mile, 16-inch crude oil pipeline (the Roadrunner Pipeline) that connects our Navajo Refinery Lovington facility to a terminus of Centurion Pipeline L.P. s pipeline extending between west Texas and Cushing, Oklahoma and a 37-mile, 8-inch crude oil pipeline that connects HEP s New Mexico crude oil gathering system to our Navajo Refinery Lovington facility (the Beeson Pipeline).

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#### Tulsa West Loading Racks Transaction

On August 1, 2009, HEP acquired from us certain truck and rail loading/unloading facilities located at our Tulsa Refinery west facility for \$17.5 million. The racks load refined products and lube oils produced at the Tulsa Refinery onto rail cars and/or tanker trucks.

#### Lovington-Artesia Pipeline Transaction

On June 1, 2009, HEP acquired our newly constructed, 16-inch intermediate pipeline for \$34.2 million that runs 65 miles from our Navajo Refinery s crude oil distillation and vacuum facilities in Lovington, New Mexico to its petroleum refinery located in Artesia, New Mexico.

#### **SLC Pipeline Joint Venture Interest**

On March 1, 2009, HEP acquired a 25% joint venture interest in the SLC Pipeline, a new 95-mile intrastate pipeline system jointly owned with Plains. HEP s capitalized joint venture contribution was \$25.5 million.

#### **Discontinued Operations**

On December 1, 2009, HEP sold its 70% interest in Rio Grande Pipeline Company ( Rio Grande ) to a subsidiary of Enterprise Products Partners LP for \$35 million. Results of operations of Rio Grande are presented in discontinued operations.

In accounting for the sale, HEP recorded a gain of \$14.5 million and a receivable of \$2.2 million representing its final distribution from Rio Grande. The recorded net asset balance of Rio Grande at December 1, 2009, was \$22.7 million, consisting of cash of \$3.1 million, \$29.9 million in properties and equipment, net and \$10.3 million in equity, representing BP, Plc s 30% noncontrolling interest.

Cash flows from discontinued operations have been combined with cash flows from continuing operations for presentation purposes in the Consolidated Statements of Cash Flows. For the nine months ended September 30, 2009, net cash flows provided by discontinued Rio Grande operations were \$5.7 million.

#### **Transportation Agreements**

HEP serves our refineries in New Mexico, Utah and Oklahoma under the following long-term pipeline and terminal, tankage and throughput agreements:

HEP PTA (pipelines and terminals throughput agreement expiring in 2019 that relates to the pipelines and terminal assets that we contributed to HEP upon its initial public offering in 2004);

HEP IPA (intermediate pipelines throughput agreement expiring in 2024 that relates to the intermediate pipelines sold to HEP in 2005 and 2009);

HEP CPTA (crude pipelines and tankage throughput agreement expiring in 2023 that relates to the crude pipelines and tankage assets sold to HEP in 2008);

HEP PTTA (pipeline, tankage and loading rack throughput agreement expiring in 2024 that relates to the Tulsa east storage tank and loading rack facilities acquired in 2009 and 2010);

HEP RPA (pipeline throughput agreement expiring in 2024 that relates to the Roadrunner Pipeline sold to HEP in 2009);

HEP ETA (equipment and throughput agreement expiring in 2024 that relates to the Tulsa west loading rack facilities sold to HEP in 2009);

HEP NPA (natural gas pipeline throughput agreement expiring in 2024); and

HEP ATA (loading rack throughput agreement expiring in 2025 that relates to the Lovington asphalt loading rack facility sold to HEP in March 2010).

Under these agreements, we pay HEP fees to transport, store and throughput volumes of refined product and crude oil on HEP s pipeline and terminal, tankage and loading rack facilities that result in minimum annual payments to HEP. These minimum annual payments are adjusted each year at a percentage change based upon the change in the Producer Price Index (PPI) but will not decrease as a result of a decrease in the PPI. Under these agreements, the agreed upon tariff rates are adjusted each year on July 1 at a rate based upon the percentage

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change in PPI or Federal Energy Regulatory Commission (FERC) index, but with the exception of the HEP IPA, generally will not decrease as a result of a decrease in the PPI or FERC index. The FERC index is the change in the PPI plus a FERC adjustment factor that is reviewed periodically. Following the July 1, 2010 PPI adjustment, these agreements will result in minimum annualized payments to HEP of \$133 million.

#### **HEP Equity Offerings**

In November 2009, HEP issued 2,185,000 of its common units priced at \$35.78 per unit. Aggregate net proceeds of \$74.9 million were used to fund the cash portion of HEP s December 1, 2009 asset acquisitions, to repay outstanding borrowings under HEP s credit agreement and for general partnership purposes.

Additionally in May 2009, HEP issued 2,192,400 of its common units priced at \$27.80 per unit. Net proceeds of \$58.4 million were used to repay outstanding borrowings under HEP s credit agreement and for general partnership purposes.

#### **NOTE 4: Financial Instruments**

Our financial instruments consist of cash and cash equivalents, investments in marketable securities, accounts receivable, accounts payable, debt and derivative instruments. The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable approximate fair value due to the short-term maturity of these instruments. Debt consists of outstanding principal under HEP s revolving credit agreement, our 9.875% senior notes due 2017 (the Holly 9.875% Senior Notes), HEP s 6.25% senior notes due 2015 (the HEP 6.25% Senior Notes) and HEP s 8.25% senior notes due 2018 (the HEP 8.25% Senior Notes). The \$157 million carrying amount of outstanding debt under HEP s credit agreement approximates fair value as interest rates are reset frequently using current interest rates. At September 30, 2010, the estimated fair value of the Holly 9.875% Senior Notes, HEP 6.25% Senior Notes and HEP 8.25% Senior Notes were \$324 million, \$183.2 million and \$156.8 million, respectively. These fair value estimates are based on market quotes provided from a third-party bank. See Note 10 for additional information on these debt instruments.

Fair value measurements are derived using inputs (assumptions that market participants would use in pricing an asset or liability, including assumptions about risk). GAAP categorizes inputs used in fair value measurements into three broad levels as follows:

(Level 1) Quoted prices in active markets for identical assets or liabilities.

(Level 2) Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for similar assets and liabilities in markets that are not active or inputs that can be corroborated by observable market data.

(Level 3) Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes valuation techniques that involve significant unobservable inputs.

Our investments in marketable securities are measured at fair value using quoted market prices, a Level 1 input. See Note 7 for additional information on our investments in marketable securities, including fair value measurements. We have commodity price swaps and HEP has an interest rate swap that are measured at fair value on a recurring basis using Level 2 inputs. With respect to these instruments, fair value is based on the net present value of expected future cash flows related to both variable and fixed rate legs of the respective swap agreements. The measurements are computed using market-based observable inputs, quoted forward commodity prices with respect to our commodity price swaps and the forward London Interbank Offered Rate (LIBOR) yield curve with respect to HEP s interest rate swap. See Note 11 for additional information on these swap contracts, including fair value measurements.

#### **NOTE 5: Earnings Per Share**

Basic earnings per share from continuing operations is calculated as income from continuing operations divided by the average number of shares of common stock outstanding. Diluted earnings per share from continuing operations assumes, when dilutive, the issuance of the net incremental shares from stock options, variable restricted shares and variable performance shares. The following is a reconciliation of the denominators of the basic and diluted per share computations for income from continuing operations:

	Three Months Ended September 30,		Nine Months Ended September 30,		
	2010	2009	2010	2009	
	(In	thousands, exc	ept per share da	ıta)	
Earnings attributable to Holly Corporation stockholders: Income from continuing operations	\$ 51,177	\$23,213	\$ 89,245	\$ 59,014	
Average number of shares of common stock outstanding Effect of dilutive stock options, variable restricted shares	53,210	50,244	53,172	50,153	
and performance share units	357	83	359	119	
Average number of shares of common stock outstanding assuming dilution	53,567	50,327	53,531	50,272	
Basic earnings per share from continuing operations	\$ 0.96	\$ 0.46	\$ 1.68	\$ 1.18	
Diluted earnings per share from continuing operations	\$ 0.96	\$ 0.46	\$ 1.67	\$ 1.17	

#### **NOTE 6: Stock-Based Compensation**

On September 30, 2010, we had three principal share-based compensation plans that are described below (collectively, the Long-Term Incentive Compensation Plan ). The compensation cost that has been charged against income for these plans was \$2.1 million and \$2 million for the three months ended September 30, 2010 and 2009, respectively, and \$6.2 million and \$5.5 million for the nine months ended September 30, 2010 and 2009, respectively. The total income tax benefit recognized in the income statement for share-based compensation arrangements was \$0.8 million for the three months ended September 30, 2010 and 2009, and \$2.4 million and \$2.1 million for the nine months ended September 30, 2010 and 2009, respectively. Our current accounting policy for the recognition of compensation expense for awards with pro-rata vesting (substantially all of our awards) is to expense the costs pro-rata over the vesting periods. At September 30, 2010, 1,585,756 shares of common stock were reserved for future grants under the current Long-Term Incentive Compensation Plan, which reservation allows for awards of options, restricted stock or other performance awards.

Additionally, HEP maintains share-based compensation plans for HEP directors and select Holly Logistic Services, L.L.C. executives and employees. Compensation cost attributable to HEP s share-based compensation plans was \$0.4 million and \$0.2 million for the three months ended September 30, 2010 and 2009, respectively, and \$1.8 million and \$1.1 million for the nine months ended September 30, 2010 and 2009, respectively.

#### Stock Options

Under our Long-Term Incentive Compensation Plan and a previous stock option plan, we have granted stock options to certain officers and other key employees. All the options have been granted at prices equal to the market value of the shares at the time of the grant and normally expire on the tenth anniversary of the grant date. These awards generally vest 20% at the end of each of the five years after the grant date. There have been no options granted since December 2001. The fair value on the date of grant for each option awarded was estimated using the Black-Scholes option pricing model.

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A summary of option activity and changes during the nine months ended September 30, 2010 is presented below:

Ontions	Shawee	Av Ex	ighted- verage vercise	Weighted- Average Remaining Contractual	In	gregate trinsic Value
Options Outstanding and exercisable at January 1, 2010	<b>Shares</b> 40,200	\$	<b>Price</b> 2.98	Term	()	<b>\$000</b> )
Exercised	(20,700)	Ψ	2.98			
Outstanding and exercisable at September 30, 2010	19,500	\$	2.98	6 months	\$	503

The total intrinsic value of options exercised during the nine months ended September 30, 2010 and 2009, was \$0.5 million and \$0.4 million, respectively.

Cash received from option exercises under the stock option plans was \$0.1 million for the nine months ended September 30, 2010 and 2009. The actual tax benefit realized for the tax deductions from option exercises under the stock option plans totaled \$0.2 million for the nine months ended September 30, 2010 and 2009.

#### Restricted Stock

Under our Long-Term Incentive Compensation Plan, we grant certain officers, other key employees and outside directors restricted stock awards with substantially all awards vesting generally over a period of one to five years. Although ownership of the shares does not transfer to the recipients until after the shares vest, recipients generally have dividend rights on these shares from the date of grant. The vesting for certain key executives is contingent upon certain performance targets being realized. The fair value of each share of restricted stock awarded, including the shares issued to the key executives, was measured based on the market price as of the date of grant and is being amortized over the respective vesting period.

A summary of restricted stock activity and changes during the nine months ended September 30, 2010 is presented below:

	We Av O Da			Ir	ggregate ntrinsic Value
<b>Restricted Stock</b>	Grants	•	Value	(	(\$000)
Outstanding at January 1, 2010 (non-vested)	284,450	\$	31.82		
Vesting and transfer of ownership to recipients	(123,307)		33.84		
Granted	192,248		28.44		
Forfeited	(2,714)		28.38		
Outstanding at September 30, 2010 (non-vested)	350,677	\$	29.29	\$	10,082

The total fair value of restricted stock vested and transferred to recipients during the nine months ended September 30, 2010 and 2009 was \$4.2 million and \$3.9 million, respectively. As of September 30, 2010, there was \$3.3 million of total unrecognized compensation cost related to non-vested restricted stock grants. That cost is expected to be recognized over a weighted-average period of 1 year.

#### Performance Share Units

Under our Long-Term Incentive Compensation Plan, we grant certain officers and other key employees performance share units, which are payable in stock upon meeting certain criteria over the service period, and generally vest over a period of one to three years. Under the terms of our performance share unit grants, awards are subject to financial

performance criteria.

During the nine months ended September 30, 2010, we granted 110,489 performance share units having a fair value based on our grant date closing stock price of \$29.17. These units are payable in stock and are subject to certain financial performance criteria.

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The fair value of each performance share unit award is computed using the grant date closing stock price of each respective award grant and will apply to the number of units ultimately awarded. The number of shares ultimately issued for each award will be based on our financial performance as compared to peer group companies over the performance period and can range from zero to 200%. As of September 30, 2010, estimated share payouts for outstanding non-vested performance share unit awards ranged from 125% to 130%.

A summary of performance share unit activity and changes during the nine months ended September 30, 2010 is presented below:

Performance Share Units	Grants
Outstanding at January 1, 2010 (non-vested)	215,170
Vesting and transfer of ownership to recipients	(38,653)
Granted	110,489
Forfeited	(3,720)
Outstanding at September 30, 2010 (non-vested)	283,286

For the nine months ended September 30, 2010, we issued 66,483 shares of our common stock having a fair value of \$2.2 million related to vested performance share units, representing a 172% payout. Based on the weighted average grant date fair value of \$3.2 million, there was \$4.7 million of total unrecognized compensation cost related to non-vested performance share units. That cost is expected to be recognized over a weighted-average period of 1.4 years.

#### NOTE 7: Cash and Cash Equivalents and Investments in Marketable Securities

Our investment portfolio consisted of cash and cash equivalents at September 30, 2010. In addition, we own 1,000,000 shares of Connacher Oil and Gas Limited common stock that were received as partial consideration upon our sale of our Montana refinery in 2006.

At times we also invest available cash in highly-rated marketable debt securities, primarily issued by government entities that have maturities at the date of purchase of greater than three months.

Our investments in marketable securities are classified as available-for-sale, and as a result, are reported at fair value using quoted market prices. Unrealized gains and losses, net of related income taxes, are considered temporary and are reported as a component of accumulated other comprehensive income. For investments in an unrealized loss position that are determined to be other than temporary, unrealized losses are reclassified out of accumulated other comprehensive income and into earnings as an impairment loss. Upon sale, realized gains and losses on the sale of marketable securities are computed based on the specific identification of the underlying cost of the securities sold and the unrealized gains and losses previously reported in other comprehensive income are reclassified to current earnings. The following is a summary of our available-for-sale securities:

		nilable-for-Sale Gross Unrealized	Securities Estimated Fair Value (Net Carrying		
September 30, 2010	Amortized Cost	<b>Gain</b> (In thousan	Amount) ads)		
Equity securities	\$ 610	\$ 561	\$ 1,171		

## **December 31, 2009**

Equity securities \$ 604 \$ 619 \$ 1,223

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There were no sales or maturities of marketable securities for the nine months ended September 30, 2010. For the nine months ended September 30, 2009, we received \$220.3 million related to sales and maturities of marketable debt securities.

#### **NOTE 8: Inventories**

Inventory consists of the following components:

	September 30,	December 31, 2009		
	2010			
	(In th	ıds)		
Crude oil	\$ 96,706	\$	60,874	
Other raw materials and unfinished products (1)	48,521		42,783	
Finished products (2)	223,033		155,925	
Process chemicals (3)	22,492		22,823	
Repairs and maintenance supplies and other	23,263		21,108	
Total inventory	\$414,015	\$	303,513	

- (1) Other raw materials and unfinished products include feedstocks and blendstocks, other than crude.
- (2) Finished products include gasolines, jet fuels, diesels, lubricants, asphalts, LPG s and residual fuels.
- (3) Process
  chemicals
  include
  catalysts,
  additives and
  other chemicals.

#### **NOTE 9: Environmental**

Consistent with our accounting policy for environmental remediation costs, we expensed \$1.5 million and \$4.2 million for the nine months ended September 30, 2010 and 2009, respectively for environmental remediation obligations. The accrued environmental liability reflected in the consolidated balance sheets was \$29.2 million and \$30.4 million at September 30, 2010 and December 31, 2009, respectively, of which \$22.8 million and \$24.2 million, respectively, were classified as other long-term liabilities. These liabilities include \$22.3 million of environmental

obligations that we assumed in connection with our Tulsa Refinery west facility acquired on June 1, 2009 and our Tulsa Refinery east facility acquired on December 1, 2009. Costs of future expenditures for environmental remediation that are expected to be incurred over the next several years are not discounted to their present value.

## NOTE 10: Debt Credit Facilities

We have a \$400 million senior secured credit agreement expiring in March 2013 (the Holly Credit Agreement ) with Bank of America, N.A. as administrative agent and one of a syndicate of lenders. In June 2010, the agreement was upsized by \$30 million pursuant to the accordion feature. The Holly Credit Agreement may be used to fund working capital requirements, capital expenditures, permitted acquisitions or other general corporate purposes. We were in compliance with all covenants at September 30, 2010. At September 30, 2010, we had no outstanding borrowings and outstanding letters of credit totaling \$84.3 million under the Holly Credit Agreement. At that level of usage, the unused commitment was \$315.7 million at September 30, 2010. We entered into an amendment to the Holly Credit Agreement on May 6, 2010 that changed certain financial covenants and provided other enhancements to the agreement.

HEP has a \$300 million senior secured revolving credit agreement expiring in August 2011 (the HEP Credit Agreement ). The HEP Credit Agreement is available to fund capital expenditures, acquisitions and working capital and for other general partnership purposes. At September 30, 2010, HEP had outstanding borrowings totaling \$157 million under the HEP Credit Agreement, with unused borrowing capacity of \$143 million. The HEP Credit Agreement expires in August 2011, therefore, outstanding borrowings all of which were previously classified as long-term liabilities are currently classified as current liabilities. HEP intends to renew the HEP

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Credit Agreement prior to expiration and to continue to finance outstanding borrowings. Upon renewal, outstanding borrowings not designated for working capital purposes will be reclassified as long-term debt.

HEP s obligations under the HEP Credit Agreement are collateralized by substantially all of HEP s assets (presented parenthetically in our Consolidated Balance Sheets). Indebtedness under the HEP Credit Agreement is recourse to HEP Logistics Holdings, L.P., its general partner, and guaranteed by HEP s wholly-owned subsidiaries. Any recourse to the general partner would be limited to the extent of HEP Logistics Holdings, L.P. s assets, which other than its investment in HEP, are not significant. During the first quarter of 2010, our previous agreements to indemnify HEP s controlling partner to the extent it makes any payment in satisfaction of debt service due on up to a \$171 million aggregate principal amount of borrowings under the HEP Credit Agreement were terminated.

#### Holly Senior Notes Due 2017

In June 2009, we issued \$200 million in aggregate principal amount of the Holly 9.875% Senior Notes. A portion of the \$187.9 million in net proceeds received was used for post-closing payments for inventories of crude oil and refined products acquired from Sunoco following the closing of the Tulsa Refinery west facility purchase on June 1, 2009. In October 2009, we issued an additional \$100 million aggregate principal amount as an add-on offering to the Holly 9.875% Senior Notes that was used to fund the cash portion of our acquisition of Sinclair s 75,000 BPSD refinery located in Tulsa, Oklahoma.

The \$300 million aggregate principal amount of Holly 9.875% Senior Notes mature on June 15, 2017. The Holly 9.875% Senior Notes are unsecured and impose certain restrictive covenants, including limitations on our ability to incur additional debt, incur liens, enter into sale-and-leaseback transactions, pay dividends, enter into mergers, sell assets and enter into certain transactions with affiliates. At any time when the Holly 9.875% Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, we will not be subject to many of the foregoing covenants. Additionally, we have certain redemption rights under the Holly 9.875% Senior Notes.

#### HEP Senior Notes Due 2018 and 2015

In March 2010, HEP issued \$150 million in aggregate principal amount of HEP 8.25% Senior Notes maturing March 15, 2018. A portion of the \$147.5 million in net proceeds received was used to fund HEP s \$93 million purchase of certain storage assets at our Tulsa Refinery east facility and Navajo Refinery Lovington facility on March 31, 2010. Additionally, HEP used a portion to repay \$42 million in outstanding HEP Credit Agreement borrowings, with the remaining proceeds available for general partnership purposes, including working capital and capital expenditures.

The HEP 6.25% Senior Notes having an aggregate principal amount of \$185 million mature March 1, 2015 and are registered with the SEC. The HEP 6.25% Senior Notes and HEP 8.25% Senior Notes (collectively, the HEP Senior Notes) are unsecured and impose certain restrictive covenants, including limitations on HEP s ability to incur additional indebtedness, make investments, sell assets, incur certain liens, pay distributions, enter into transactions with affiliates, and enter into mergers. At any time when the HEP Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, HEP will not be subject to many of the foregoing covenants. Additionally, HEP has certain redemption rights under the HEP Senior Notes. Indebtedness under the HEP Senior Notes is recourse to HEP Logistics Holdings, L.P., its general partner, and guaranteed by HEP s wholly-owned subsidiaries. However, any recourse to the general partner would be limited to t

guaranteed by HEP s wholly-owned subsidiaries. However, any recourse to the general partner would be limited to the extent of HEP Logistics Holdings, L.P. s assets, which other than its investment in HEP, are not significant. During the first quarter of 2010, our previous agreement to indemnify HEP s controlling partner to the extent it makes any payment in satisfaction of debt service due on up to \$35 million of the principal amount of the HEP 6.25% Senior Notes was terminated.

#### Holly Financing Obligation

In October 2009, we sold to Plains a portion of the crude oil petroleum storage, and certain refining-related crude oil receiving pipeline facilities located at our Tulsa Refinery east facility. In connection with this transaction, we entered into a 15-year lease agreement with Plains, whereby we agreed to pay a fixed monthly fee for the exclusive use of this tankage as well as a fee for volumes received at the receiving facilities purchased by Plains. Additionally, we have a margin sharing agreement with Plains under which we will equally share contango profits with Plains for crude oil purchased by them and delivered to our Tulsa Refinery west facility for storage. Due to our continuing involvement in these assets, this transaction has been accounted for as a financing obligation. As a result, we retained these assets on our books and recorded a liability representing the \$40 million in proceeds received.

The carrying amounts of long-term debt are as follows:

	September 30, 2010	De	ecember 31, 2009
	(In th		
Holly 9.875% Senior Notes Principal Unamortized discount	\$ 300,000 (10,767)	\$	300,000 (11,549)
	289,233		288,451
Holly financing obligation Principal	39,050		39,809
Total Holly long-term debt	328,283		328,260
HEP Credit Agreement	157,000		206,000
HEP 6.25% Senior Notes Principal	185,000		185,000
Unamortized discount	(11,620)		(13,593)
Unamortized premium dedesignated fair value hedge	1,531		1,791
	174,911		173,198
HEP 8.25% Senior Notes			
Principal	150,000		
Unamortized discount	(2,288)		
	147,712		
Total HEP debt	479,623		379,198
Less Credit Agreement borrowings classified as current liabilities	157,000		

Total HEP long-term debt 322,623 379,198

Total long-term debt \$650,906 \$ 707,458

### **NOTE 11: Derivative Instruments and Hedging Activities**

### Commodity Price Risk Management

During the third quarter of 2010, we entered into two types of hedging transactions.

We entered into multiple gasoline price swap contracts relating to forecasted sales transactions of unleaded 87 gasoline produced at our Tulsa Refinery facilities in order to protect margins on winter grade gasoline. Winter grade gasoline specifications allow for the blending of butane as an additive. Since the cost of butane is subject to price risk (fluctuating prices), our refined product margins are exposed to the adverse affects of higher butane costs during winter months when demand for butane is generally higher and lower gasoline sales prices when demand for finished gasoline products is generally lower. To mitigate the effects of higher butane costs during

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winter months, we regularly purchase volumes of butane at more favorable prices during the summer season. Furthermore, in order to maintain a favorable spread between the cost of this butane and the ultimate sales price we receive on quantities of produced winter grade gasoline, we have entered into gasoline price swaps that effectively fix the sales price on forecasted sales totaling 135,000 barrels of unleaded 87 gasoline at a weighted average price of \$81.61 per barrel. These barrels will be ratably sold between September and December 2010, matching the terms of the swap contracts maturing between September and December 2010.

Additionally, we entered into natural gas price swap contracts relating to forecasted purchases of natural gas to be used in production at our refining facilities during the 2010-2011 winter season. Natural gas prices are subject to price risk (fluctuating prices), therefore, the profitability of our refinery operations is exposed to the adverse affects of higher natural gas prices during winter months when demand for natural gas is generally higher. In order to mitigate the effects of higher natural gas prices, we have entered into natural gas price swaps that effectively fix our purchase price on forecasted natural gas purchases aggregating 2,500,000 million British thermal units (MMBTU) (approximately 30% of our refineries projected winter season consumption) to be ratably purchased between November 2010 and March 2011 at a weighted-average cost of \$4.20 per MMBTU.

We have designated these commodity price swaps as cash flow hedges. Based on our assessment of effectiveness using the change in variable cash flows method, we have determined that our gasoline price swaps are effective in offsetting the variability in sales prices to be received on forecasted sales of finished gasoline inventory resulting from changes in gasoline reference prices. We have also determined that our natural gas price swaps are effective in offsetting the variability in prices to be paid on forecasted natural gas purchases resulting from changes in natural gas reference prices. Under hedge accounting, we adjust our cash flow hedges on a quarterly basis to fair value with offsetting fair value adjustments to accumulated other comprehensive income. Hedge effectiveness is measured by comparing the combined effects of amounts expected to be received or paid under these price swap contracts and prices to be received and paid under the forecasted transactions as discussed above against prestablished fixed prices. Any ineffectiveness is reclassified from accumulated other comprehensive income to cost of products sold. As of September 30, 2010, we have had no ineffectiveness on these cash flow hedges.

#### Interest Rate Risk Management

HEP uses interest rate swaps to manage its exposure to interest rate risk.

As of September 30, 2010, HEP has an interest rate swap that hedges its exposure to the cash flow risk caused by the effects of LIBOR changes on a \$155 million HEP Credit Agreement advance. This interest rate swap effectively converts \$155 million of LIBOR based debt to fixed rate debt having an interest rate of 3.74% plus an applicable margin, currently 1.75%, which equaled an effective interest rate of 5.49% as of September 30, 2010. The maturity date of this swap contract is February 28, 2013.

HEP designated this interest rate swap as a cash flow hedge. Based on its assessment of effectiveness using the change in variable cash flows method, HEP determined that this interest rate swap is effective in offsetting the variability in interest payments on the \$155 million variable rate debt resulting from changes in LIBOR. Under hedge accounting, HEP adjusts the cash flow hedge on a quarterly basis to its fair value with the offsetting fair value adjustment to accumulated other comprehensive income. Also on a quarterly basis, HEP measures hedge effectiveness by comparing the present value of the cumulative change in the expected future interest to be paid or received on the variable leg of the swap against the expected future interest payments on the \$155 million variable rate debt. Any ineffectiveness is reclassified from accumulated other comprehensive income to interest expense. As of September 30, 2010, HEP had no ineffectiveness on its cash flow hedge.

In May 2010, HEP repaid \$16 million of the HEP Credit Agreement debt and also settled a corresponding portion of its interest rate swap agreement having a notional amount of \$16 million for \$1.1 million. Upon payment, HEP reduced its swap liability and reclassified a \$1.1 million charge from accumulated other comprehensive loss to interest expense, representing the application of hedge accounting prior to settlement.

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Additionally, HEP settled two interest rate swaps in the first quarter of 2010. HEP had an interest rate swap contract that effectively converted interest expense associated with \$60 million of the HEP 6.25% Senior Notes from fixed to variable rate debt ( Variable Rate Swap ). HEP had an additional interest rate swap contract that effectively unwound the effects of the Variable Rate Swap, converting \$60 million of the previously hedged long-term debt back to fixed rate debt ( Fixed Rate Swap ), effectively fixing interest at a 4.75% rate. Upon settlement of the Variable Rate and Fixed Rate Swaps, HEP received \$1.9 million and paid \$3.6 million, respectively.

For the nine months ended September 30, 2010, HEP recognized a \$1.5 million charge to interest expense as a result of fair value adjustments prior to settlement of these interest rate swaps in the first quarter of 2010. For the nine months ended September 30, 2009, fair value adjustments resulted in a \$0.3 million increase in interest expense. HEP has a deferred hedge premium that relates to the application of hedge accounting to the Variable Rate Swap prior to its hedge dedesignation in 2008. This deferred hedge premium having a balance of \$1.5 million at September 30, 2010, is being amortized as a reduction to interest expense over the remaining term of the HEP 6.25% Senior Notes. The following table presents balance sheet locations and related fair values of outstanding derivative instruments.

	Balance Sheet		Fair	Location of Offsetting		Offsetting	
<b>Derivative Instruments</b>	Location	,	Value Balance		Amount		
<b>September 30, 2010</b>			(Dol	lars in thousands)			
Derivatives designated as cash flow hedging instruments:							
Variable-to-fixed commodity price swap contracts				Accumulated other			
(forecasted volumes of gasoline sales) Variable-to-fixed commodity price swap contracts	Accrued liabilities	\$	406	comprehensive loss Accumulated other comprehensive loss		406	
(forecasted volumes of natural gas purchases)	Accrued liabilities		738	comprehensive loss		738	
		\$	1,144		\$	1,144	
Variable-to-fixed interest rate swap contract (\$155 million LIBOR based debt interest payments)	Other long-term liabilities	\$	11,825	Accumulated other comprehensive loss	\$	11,825	
December 31, 2009							
Derivative designated as cash flow hedging instrument:							
Variable-to-fixed interest rate swap contract (\$171 million LIBOR based debt interest payments)	Other long-term liabilities	\$	9,141	Accumulated other comprehensive loss	\$	9,141	

## Derivatives not designated as hedging instruments:

Fixed-to-variable interest rate swap contract (\$60 million of HEP 6.25% Senior Notes)	Other assets	\$ 2,294	Long-term debt  Equity	\$ 1,791 <sub>(1)</sub> 503 <sub>(2)</sub>
		\$ 2,294	Equity	\$ 2,294
Variable-to-fixed interest rate swap contract (\$60 million of HEP 6.25% Senior Notes)	Other long-term liabilities	\$ 2,555	Equity	\$ 2,555(2)
(1) Represents unamortized balance of dedesignated hedge premium.				
(2) Represents prior year charges to interest expense.	- 22 -			

**NOTE 12: Equity** 

Changes to equity during the nine months ended September 30, 2010 are presented below:

		Holly rporation ckholders Equity	Noncontrolling Interest (In thousands)		Total Equity	
Balance at December 31, 2009	\$	619,039	\$	588,742	\$1,207,781	
Net income		89,245		19,557	108,802	
Dividends		(23,981)			(23,981)	
Distributions to noncontrolling interest holders				(36,139)	(36,139)	
Other comprehensive loss		(660)		(2,804)	(3,464)	
Contribution from joint venture partner				9,500	9,500	
Issuance of common stock upon exercise of stock options		61			61	
Tax benefit from stock options		199			199	
Equity based compensation		6,044		1,770	7,814	
Tax expense from equity based compensation						
arrangements		(1,512)			(1,512)	
Purchase of HEP units for restricted grants				(2,276)	(2,276)	
Purchase of treasury stock (1)		(1,308)			(1,308)	
Balance at September 30, 2010	\$	687,127	\$	578,350	\$ 1,265,477	

#### (1) Represents

shares

purchased under

the terms of

restricted stock

agreements to

provide funds

for the payment

of payroll and

income taxes

due at vesting of

restricted stock.

During the nine months ended September 30, 2010, we repurchased at market price from certain executives and employees 44,475 shares of our common stock at a cost of \$1.2 million. These purchases were made under the terms of restricted stock and performance share unit agreements to provide funds for the payment of payroll and income taxes due at the vesting of restricted shares in the case of officers and employees who did not elect to satisfy such taxes by other means.

#### **NOTE 13: Other Comprehensive Income (Loss)**

The components and allocated tax effects of other comprehensive income (loss) are as follows:

Tax Expense

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	Before-Tax	enefit) housands)	Af	ter-Tax
Three Months Ended September 30, 2010 Unrealized loss on available-for-sale securities Unrealized loss on hedging activities	\$ (51) (1,845)	\$ (20) (538)	\$	(31) (1,307)
Other comprehensive loss Less other comprehensive loss attributable to noncontrolling interest	(1,896) (461)	(558)		(1,338) (461)
Other comprehensive loss attributable to Holly stockholders	\$ (1,435)	\$ (558)	\$	(877)
Three Months Ended September 30, 2009 Unrealized gain on available-for-sale securities Unrealized loss on hedging activities	\$ 234 (1,482)	\$ 91 (264)	\$	143 (1,218)
Other comprehensive loss Less other comprehensive loss attributable to noncontrolling interest	(1,248) (804)	(173)		(1,075) (804)
Other comprehensive loss attributable to Holly stockholders	\$ (444)	\$ (173)	\$	(271)
Nine Months Ended September 30, 2010 Unrealized loss on available-for-sale securities Unrealized loss on hedging activities	\$ (58) (3,826)	\$ (24) (396)	\$	(34) (3,430)
Other comprehensive loss Less other comprehensive loss attributable to noncontrolling interest	(3,884) (2,804)	(420)		(3,464) (2,804)
Other comprehensive loss attributable to Holly stockholders	\$ (1,080)	\$ (420)	\$	(660)
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	Before-Tax	Ex (Be	Fax pense enefit) chousands)	After-Tax		
Nine Months Ended September 30, 2009						
Unrealized gain on available-for-sale securities	\$ 212	\$	82	\$	130	
Unrealized gain on hedging activities	2,685		478		2,207	
Other comprehensive income Less other comprehensive income attributable to noncontrolling	2,897		560		2,337	
interest	1,456				1,456	
Other comprehensive income attributable to Holly stockholders	\$ 1,441	\$	560	\$	881	

The temporary unrealized gain (loss) on available-for-sale securities is due to changes in market prices of securities. Accumulated other comprehensive loss in the equity section of our Consolidated Balance Sheets includes:

	September 30, 2010	D	ecember 31, 2009
	(In th	ousan	ds)
Pension obligation adjustment	\$ (21,774)	\$	(21,774)
Retiree medical obligation adjustment	(1,749)		(1,749)
Unrealized gain on available-for-sale securities	345		379
Unrealized loss on hedging activities, net of noncontrolling interest	(3,182)		(2,556)
Accumulated other comprehensive loss	\$ (26,360)	\$	(25,700)

#### **NOTE 14: Retirement Plan**

We have a non-contributory defined benefit retirement plan that covers most of our employees who were hired prior to January 1, 2007. Our policy is to make contributions annually of not less than the minimum funding requirements of the Employee Retirement Income Security Act of 1974. Benefits are based on the employee s years of service and compensation.

The retirement plan is closed to employees hired subsequent to 2006 and not covered by collective bargaining agreements with labor unions. To the extent a non-union employee was hired prior to January 1, 2007, and elected to participate in automatic contributions features under our defined contribution plan, their participation in future benefits of the retirement plan was frozen.

Effective July 1, 2010, the retirement plan was closed to all new employees covered by collective bargaining agreements with labor unions. To the extent a union employee was hired prior to July 1, 2010, the employee may elect to continue their participation in the retirement plan or to participate in our defined contribution plan whereby their participation in future benefits of the retirement plan will be frozen.

The net periodic pension expense consisted of the following components:

			nths Ended aber 30,	Nine Months Ended September 30,			
		2010	2009	2010	2009		
			(In tho	usands)			
Service cost	benefit earned during the period	\$ 1,149	\$ 1,158	\$ 3,446	\$ 3,236		

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Interest cost on projected benefit obligations	1,288	1,287	3,865	3,707
Expected return on plan assets	(1,144)	(959)	(3,432)	(2,883)
Amortization of prior service cost	98	98	293	293
Amortization of net loss	549	1,024	1,647	2,861
Net periodic pension expense	\$ 1,940	\$ 2,608	\$ 5,819	\$ 7,214

The expected long-term annual rate of return on plan assets is 8.5%. This rate was used in measuring 2010 and 2009 net periodic benefit cost. We contributed \$5.4 million to the retirement plan in July 2010.

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#### **NOTE 15: Contingencies**

In May 2007, the United States Court of Appeals for the District of Columbia Circuit (Court of Appeals) issued its decision on petitions for review, brought by us and other parties, concerning rulings by the FERC in proceedings brought by us and other parties against SFPP, L.P. (SFPP). These proceedings relate to tariffs of common carrier pipelines, which are owned and operated by SFPP, for shipments of refined products from El Paso, Texas to Tucson and Phoenix, Arizona and from points in California to points in Arizona. We are one of several refiners that regularly utilize the SFPP pipeline to ship refined products from El Paso, Texas to Tucson and Phoenix, Arizona on SFPP s East Line. The Court of Appeals in its May 2007 decision approved a FERC position, which is adverse to us, on the treatment of income taxes in the calculation of allowable rates for pipelines operated by partnerships and ruled in our favor on an issue relating to our rights to reparations when it is determined that certain tariffs we paid to SFPP in the past were too high. The case was remanded to FERC and consolidated with other cases that together addressed SFPP s rates for the period from January 1992 through May 2006. In 2003 we received an initial payment of \$15.3 million from SFPP as reparations for the period from 1992 through July 2000. On April 16, 2010, a settlement among us, SFPP, and other shippers was filed with FERC for its approval. FERC approved the settlement on May 28, 2010. Pursuant to the settlement, we received an additional settlement payment of \$8.6 million. This settlement finally resolves the amount of additional payments SFPP owes us for the period January 1992 through May 2006. We and other shippers also engaged in settlement discussions with SFPP relating to East Line service in the FERC proceedings that address periods after May 2006. A partial settlement covering the period June 2006 through November 2007, which became final in February 2008, resulted in a payment from SFPP to us of \$1.3 million in April 2008. On October 22, 2008, we and other shippers jointly filed at the FERC with SFPP a settlement covering the period from December 2008 through November 2010. The FERC approved the settlement on January 29, 2009. The settlement reduced SFPP s current rates and required SFPP to make additional payments to us of \$2.9 million, which were received on May 18, 2009.

On June 2, 2009, SFPP notified us that it would terminate the October 22, 2008 settlement, as provided under the settlement, effective August 31, 2009. On July 31, 2009, SFPP filed substantial rate increases for East Line service to become effective September 1, 2009. We and several other shippers filed protests at the FERC challenging the rate increase and asking the FERC to suspend the effectiveness of the increased rates. On August 31, 2009, the FERC issued an order suspending the effective date of the rate increase until January 1, 2010, on which date the rate increase was placed into effect subject to refund, and setting the rate increase for a full evidentiary hearing to be held in 2010. SFPP subsequently reduced its rates for the East Line service, effective September 1, 2010. The rates placed in effect on January 1, 2010, and the lower rates put into effect on September 1, 2010, remain subject to refund subject to the outcome of the evidentiary hearing. We are not in a position to predict the ultimate outcome of the rate proceeding. We are a party to various other litigation and proceedings which we believe, based on advice of counsel, will not either individually or in the aggregate have a materially adverse impact on our financial condition, results of operations or cash flows.

#### **NOTE 16: Segment Information**

Our operations are currently organized into two reportable segments, Refining and HEP. Our operations that are not included in the Refining and HEP segments are included in Corporate and Other. Intersegment transactions are eliminated in our consolidated financial statements and are included in Consolidations and Eliminations. The Refining segment includes the operations of our Navajo, Woods Cross, and Tulsa Refineries and Holly Asphalt and involves the purchase and refining of crude oil and wholesale and branded marketing of refined products, such as gasoline, diesel fuel and jet fuel. These petroleum products are primarily marketed in the Southwest, Rocky Mountain and Mid-Continent regions of the United States and northern Mexico. Additionally, the Refining segment includes specialty lubricant products produced at our Tulsa Refinery that are marketed

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throughout North America and are distributed in Central and South America. Holly Asphalt manufactures and markets asphalt and asphalt products in Arizona, New Mexico, Texas and northern Mexico.

HEP, a consolidated VIE, owns and operates a system of petroleum product and crude gathering pipelines in Texas, New Mexico, Oklahoma and Utah, distribution terminals in Texas, New Mexico, Arizona, Utah, Idaho, and Washington and refinery tankage in New Mexico, Utah and Oklahoma. Revenues are generated by charging tariffs for transporting petroleum products and crude oil through its pipelines, by leasing certain pipeline capacity to Alon USA, Inc., by charging fees for terminalling refined products and other hydrocarbons and storing and providing other services at its storage tanks and terminals. The HEP segment also includes a 25% interest in SLC Pipeline that services refineries in the Salt Lake City, Utah area. Revenues from the HEP segment are earned through transactions with unaffiliated parties for pipeline transportation, rental and terminalling operations as well as revenues relating to pipeline transportation services provided for our refining operations. Our revaluation of HEP s assets and liabilities at March 1, 2008 (date of reconsolidation) resulted in basis adjustments to our consolidated HEP balances. Therefore, our reported amounts for the HEP segment may not agree to amounts reported in HEP s periodic public filings. The accounting policies for our segments are the same as those described in the summary of significant accounting policies in our Annual Report on Form 10-K for the year ended December 31, 2009.

							Cor	nsolidations and			
	Refining		HEP <sup>(1)</sup>			porate and Other thousands)	Eli	iminations	Consolidated Total		
Three Months Ended											
September 30, 2010 Sales and other revenues	\$ 2	2,081,709	\$	46,558	\$	100	\$	(37,379)	\$	2,090,988	
Depreciation and	Ψ2	2,001,702	Ψ	10,550	Ψ	100	Ψ	(31,317)	Ψ	2,070,700	
amortization	\$	21,274	\$	6,830	\$	1,329	\$	(295)	\$	29,138	
Income (loss) from	¢	100,111	Φ	24 500	¢	(16 652)	¢	(420)	¢	107 619	
operations Capital expenditures	\$ \$	47,623	\$ \$	24,588 3,567	\$ \$	(16,652) 219	\$ \$	(429)	\$ \$	107,618 51,409	
Capital expellutures	Ψ	47,023	Ψ	3,307	Ψ	21)	Ψ		Ψ	31,407	
Three Months Ended September 30, 2009											
Sales and other revenues	\$ 1	,476,304	\$	40,805	\$	229	\$	(28,847)	\$	1,488,491	
Depreciation and	Φ.	16.50		- o- 4		4 707	Φ.			21026	
amortization Income (loss) from	\$	16,527	\$	5,974	\$	1,525	\$		\$	24,026	
operations	\$	50,584	\$	21,880	\$	(16,183)	\$	(699)	\$	55,582	
Capital expenditures	\$	54,946	\$	5,652	\$	2,030	\$	()	\$	62,628	
Nine Months Ended September 30, 2010											
Sales and other revenues	\$ 6	5,086,243	\$	132,730	\$	317	\$	(108,152)	\$	6,111,138	
Depreciation and	Ψ.0	,,000,210	Ψ	102,700	Ψ	01,	Ψ	(100,102)	4	0,111,100	
amortization	\$	62,599	\$	20,822	\$	3,183	\$	(885)	\$	85,719	
Income (loss) from	Ф	200.000	¢.	(5.727	¢	(47.500)	Ф	(1.250)	ф	217.020	
operations Capital expenditures	\$ \$	200,080 118,387	\$ \$	65,737 8,054	\$ \$	(47,529) 1,498	\$ \$	(1,250)	\$ \$	217,038 127,939	
Capital expellultures	Ψ	110,507	φ	0,054	Ψ	1,420	ψ		Ψ	141,939	

Nine Months Ended September 30, 2009					
Sales and other revenues	\$3,136,017	\$ 108,136	\$ 423	\$ (72,277)	\$ 3,172,299
Depreciation and amortization	\$ 46,310	\$ 17,794	\$ 5,263	\$	\$ 69,367
Income (loss) from operations	\$ 121,703	\$ 53,287	\$ (43,467)	\$ (699)	\$ 130,824
Capital expenditures	\$ 215,613	\$ 27,478	\$ 2,930	\$	\$ 246,021
September 30, 2010 Cash, cash equivalents and investments in marketable					
securities	\$	\$ 706	\$ 272,385	\$	\$ 273,091
Total assets	\$ 2,210,374	\$ 660,727	\$ 555,419	\$ (29,141)	\$ 3,397,379
December 31, 2009 Cash, cash equivalents and investments in marketable					
securities	\$	\$ 2,508	\$ 123,311	\$	\$ 125,819
Total assets	\$ 2,142,317	\$ 641,775	\$ 392,007	\$ (30,160)	\$ 3,145,939
(1) HEP segment revenues from external customers were \$9.2 million and \$12.4 million for the three months ended September 30, 2010 and 2009, respectively, and \$24.7 million					

and \$36.4 million for the nine months ended

September 30, 2010 and 2009, respectively.

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#### **NOTE 17: Supplemental Guarantor/Non-Guarantor Financial Information**

Our obligations under the Holly 9.875% Senior Notes have been jointly and severally guaranteed by the substantial majority of our existing and future restricted subsidiaries ( Guarantor Restricted Subsidiaries ). These guarantees are full and unconditional. HEP, in which we have a 34% ownership interest, and its subsidiaries (collectively, Non-Guarantor Non-Restricted Subsidiaries ), and certain of our other subsidiaries ( Non-Guarantor Restricted Subsidiaries ) have not guaranteed these obligations.

The following financial information presents condensed consolidating balance sheets, statements of income, and statements of cash flows of Holly Corporation (the Parent ), the Guarantor Restricted Subsidiaries, the Non-Guarantor Restricted Subsidiaries and the Non-Guarantor Non-Restricted Subsidiaries. The information has been presented as if the Parent accounted for its ownership in the Guarantor Restricted Subsidiaries, and the Guarantor Restricted Subsidiaries accounted for the ownership of the Non-Guarantor Restricted Subsidiaries and Non-Guarantor Non-Restricted Subsidiaries, using the equity method of accounting. The Guarantor Restricted Subsidiaries and the Non-Guarantor Restricted Subsidiaries are collectively the Restricted Subsidiaries. Our revaluation of HEP s assets and liabilities at March 1, 2008 (date of reconsolidation) resulted in basis adjustments to our consolidated HEP balances. Therefore, our reported amounts for the HEP segment may not agree to amounts reported in HEP s periodic public filings.

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**Non-Guarantor** 

Holly

Non-

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# **Condensed Consolidating Balance Sheet**

		Guarantor	Guarantor	Corp. Before No Consolidation	Jon-Restricted on						
		Restricted	Restricted	of S	Subsidiaries (HEP						
<b>September 30, 2010</b>	Parent	Subsidiaries	Subsidiaries	Eliminations HEP (In thousands)	Segment)Elimination	<b>C</b> onsolidated					
ASSETS Current assets: Cash and cash equivalents Marketable securities Accounts receivable Intercompany	\$ 265,969 (6,957	1,171	) \$ 6,802	, , , , , , , , , , , , , , , , , , ,		\$ 271,920 1,171 718,471					
accounts receivable (payable) Inventories Income taxes receivable	(1,385,596 26,269	413,818	396,870	413,818 26,269		414,015 26,269					
Prepayments and other assets	26,704	19,040		45,744	924 (3,407)	43,261					
Total current assets	(1,073,611	) 2,145,279	403,672	1,475,340	23,146 (23,379)	1,475,107					
Properties and equipment, net Investment in	17,971	1,004,329	199,203	1,221,503	482,786 (6,906)	1,697,383					
subsidiaries Intangibles and other	2,227,676		(393,379)		154 704 1 144	224 990					
Total assets	9,352 \$ 1,181,388		\$ 209,496	68,951 \$(2,379,353) \$2,765,794	154,794 1,144 \$660,726 \$ (29,141)	224,889 ) \$3,397,379					
LIABILITIES AND EQUITY Current liabilities: Accounts payable Accrued liabilities Credit agreement borrowings	\$ 7,348 33,644	\$ 1,043,545 22,591	\$ 7,570 492	\$ \$1,058,463 56,727	\$ 5,786 \$ (19,972) 15,752 (3,407) 157,000	157,000 \$ 1,044,277 69,072					
Total current liabilities	40,992	1,066,136	8,062	1,115,190	178,538 (23,379)	1,270,349					

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Long-term debt	289,233	56,085			345,318	322,623	(17,035)	650,906
Non-current liabilities	38,098	30,338			68,436	12,534		80,970
Deferred income taxes	124,640	(239)	325		124,726		4,951	129,677
Distributions in excess of inv in HEP		374,267			374,267		(374,267)	
Equity Holly Corporation	688,425	2,227,676	201,109	(2,428,785)	688,425	147,031	(148,329)	687,127
Equity noncontrolling interest				49,432	49,432		528,918	578,350
Total liabilities and equity	\$ 1,181,388	\$ 3,754,263	\$ 209,496	\$ (2,379,353)	\$ 2.765.794	\$ 660,726	\$ (29.141) \$	\$ 3,397,379

# **Condensed Consolidating Balance Sheet**

			Non-	on-Guarantor		
		Guarantor Restricted	Guarantor Restricted	Consolidatio	on-Restricted on Subsidiaries (HEP	
<b>December 31, 2009</b>	Parent	Subsidiaries	SubsidiariesI	Eliminations HEP (In thousands)	Segment)Elimin	nation Consolidated
ASSETS Current assets: Cash and cash				(III tilousalius)		
equivalents Marketable	\$ 127,560	\$ (12,477)	\$ 7,005	\$ 122,088	\$ 2,508 \$	\$ 124,596
securities Accounts receivable Intercompany accounts receivable	973	1,223 759,140		1,223 760,113		1,223 6,425) 762,455
(payable) Inventories Income taxes	(1,134,296	817,647 303,348	316,649	303,348	165	303,513
receivable Prepayments and	38,071	1		38,072		38,072
other assets Current assets of discontinued ops	24,940	29,018		53,958	574 (2.195)	3,575) 50,957 2,195
Total current assets	(942,752	) 1,897,900	323,654	1,278,802	·	0,000) 1,283,011
Properties and equipment, net Investment in	21,918	1,005,422	155,413	1,182,753	458,521 (1	1,304) 1,629,970
subsidiaries	2,010,510	435,970	(314,973)	(2,131,507)		

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Intangibles and other assets		8,752		64,017						72,769	15	59,045		1,144		232,958
Total assets	\$	1,098,428	\$3	3,403,309	\$	164,094	\$ (2	2,131,507)	\$2	,534,324	\$ 64	11,775	\$	(30,160)	\$3	,145,939
LIABILITIES AND EQUITY Current liabilities: Accounts payable Accrued liabilities	\$	8,968 23,752	\$	974,177 15,477	\$	2,224 709	\$		\$	985,369 39,938		6,211 13,594	\$	(16,425) (3,575)	\$	975,155 49,957
Total current liabilities		32,720		989,654		2,933			1	,025,307	1	19,805		(20,000)	1	,025,112
Long-term debt Non-current		288,451		39,809						328,260	37	79,198				707,458
liabilities		37,859		48,137						85,996	1	12,349		(17,342)		81,003
Deferred income taxes Distributions in		119,127		229		278				119,634				4,951		124,585
excess of inv in HEP Equity Holly				314,970						314,970			(	(314,970)		
Corporation		620,271	2	2,010,510		160,883	(2	2,171,393)		620,271	23	30,423	(	(231,655)		619,039
Equity noncontrolling interest								39,886		39,886				548,856		588,742
Total liabilities and equity	\$	1,098,428	\$3	3,403,309	\$	164,094	\$ (2	2,131,507)	\$2	,534,324	\$ 64	11,775	\$	(30,160)	\$3	,145,939
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# **Condensed Consolidating Statement of Income**

					Non-Guarantor Holly							
			Non-Guaranto		Corp. Before Non-Restricted							
Three Months Ended		Guarantor Restricted	Restricted	•	Consolidatio of S	es						
<b>September 30, 2010</b>	Parent	Subsidiaries	Subsidiaries I		s <b>HEP</b> ousands)	(HEP Segment)	Elimination	<b>Consolidated</b>				
Sales and other revenues	\$ 100	\$ 2,081,707	\$ 2	`	,	\$ 46,558	\$ (37,379)	\$ 2,090,988				
Operating costs and expenses: Cost of products sold Operating expenses General and		1,843,464 116,763	103		1,843,567 116,763	13,632	(36,523) (132)	1,807,044 130,263				
administrative expenses	15,538	(121)			15,417	1,508		16,925				
Depreciation and amortization	925	21,499	179		22,603	6,830	(295)	29,138				
Total operating costs and expenses	16,463	1,981,605	282		1,998,350	21,970	(36,950)	1,983,370				
Income (loss) from operations Other income (expense):	(16,363)	100,102	(280)		83,459	24,588	(429)	107,618				
Equity in earnings of subsidiaries and joint venture Interest income	106,360	7,918	8,117	(114,278)	8,117	570	(8,117)	570				
(expense)	(7,294)	(1,660)	11		(8,943)	(8,979)	618	(17,304)				
	99,066	6,258	8,128	(114,278)	(826)	(8,409)	(7,499)	(16,734)				
Income from continuing operations before income taxes Income tax provision  Net income	82,703 31,418 51,285	106,360 106,360	7,848 7,848	(114,278) (114,278)	31,418	16,179 76 16,103	(7,928) (7,928)	90,884 31,494 59,390				
net ilicome	31,283	100,300	/,848	(70)			8,283	8,213				

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Less net income attributable to noncontrolling interest

Net income

attributable to Holly

**Table of Contents** 

Corporation

stockholders \$ 51,285 \$ 106,360 \$ 7,848 \$ (114,208) \$ 51,285 \$ 16,103 \$ (16,211) \$ 51,177

# **Condensed Consolidating Statement of Income**

				Nolly Holly Corp.	on-Guaran	tor	
Three Months Ended		N Guarantor Restricted	Non-Guarantor Restricted	Consolidatio	on-Restric on Subsidiario (HEP		
<b>September 30, 2009</b>	Parent	Subsidiaries	Subsidiaries	liminations HEP (In thousands)	•	Elimination	Sonsolidated
Sales and other revenues	\$ 229	\$1,476,304	\$		\$40,805	\$ (28,847)	\$ 1,488,491
Operating costs and expenses: Cost of products sold Operating expenses General and		1,323,329 85,742	129	1,323,458 85,742		(28,020) (128)	1,295,438 96,717
administrative expenses Depreciation and	15,056	(241)	65	14,880	1,848		16,728
amortization	987	16,748	317	18,052	5,974		24,026
Total operating costs and expenses	16,043	1,425,578	511	1,442,132	18,925	(28,148)	1,432,909
Income (loss) from operations	(15,814	50,726	(511)	34,401	21,880	(699)	55,582
Other income (expense): Equity in earnings of subsidiaries and joint							
venture Interest income	59,968	7,744	8,118	(67,712) 8,118	646	(8,118)	646
(expense) SLC Pipeline	(5,802	) 175	11	(5,616	(6,979)	419	(12,176)
acquisition costs					1,144	(1,144)	

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Tulsa Refinery acquisition costs	(1,701)	1,323			(378)			(378)
	52,465	9,242	8,129	(67,712)	2,124	(5,124)	(8,908)	(11,908)
Income from continuing operations before income taxes	36,651	59,968	7,618	(67,712)	36,525	16,756	(9,607)	43,674
Income tax provision	13,566				13,566	100	(169)	13,497
Income from continuing operations	23,085	59,968	7,618	(67,712)	22,959	16,656	(9,438)	30,177
Income from discontinued operations						1,070	(169)	901
Net income	23,085	59,968	7,618	(67,712)	22,959	17,726	(9,607)	31,078
Less net income attributable to noncontrolling interest				(126)	(126)		7,720	7,594
Net income attributable to Holly Corporation stockholders	\$ 23,085 \$	59,968 \$	7,618	\$ (67,586) \$	23,085	\$ 17,726	\$ (17,327) \$	23,484
			- 29	-				

# **Condensed Consolidating Statement of Income**

					Nolly Corp.	on-Guarant	tor	
		N	Non-Guaranto	r	-	on-Restrict	ed	
Nine Months Ended		Guarantor Restricted	Restricted		Consolidation of	n Subsidiarie (HEP	s	
<b>September 30, 2010</b>	Parent	Subsidiaries	Subsidiaries I		s <b>HEP</b> ousands)	`	Eliminations	Consolidated
Sales and other revenues	\$ 317	\$6,086,241	\$ 2	\$	\$ 6,086,560	\$132,730	\$ (108,152)	\$6,111,138
Operating costs and expenses:								
Cost of products sold		5,484,647	115		5,484,762		(105,642)	
Operating expenses General and administrative		338,826			338,826	40,187	(375)	378,638
expenses	44,339	300			44,639	5,984		50,623
Depreciation and	2.706	62 270	(202)		65 700	20,922	(005)	95 710
amortization	2,796	63,278	(292)		65,782	20,822	(885)	85,719
Total operating costs and expenses	47,135	5,887,051	(177)		5,934,009	66,993	(106,902)	5,894,100
Income (loss) from operations	(46,818)	) 199,190	179		152,551	65,737	(1,250)	217,038
Other income (expense): Equity in earnings of								
subsidiaries and joint venture Interest income	216,349	21,217	21,053	(237,566)	21,053	1,595	(21,053)	1,595
(expense)	(25,964)	(4,058)	31		(29,991)	(27,192)	1,828	(55,355)
	190,385	17,159	21,084	(237,566)	(8,938)	(25,597)	(19,225)	(53,760)
Income from continuing operations								
before income taxes	143,567	216,349	21,263	(237,566)	) 143,613	40,140	(20,475)	163,278
Income tax provision	54,260				54,260	216		54,476

Net income	89,307	216,349	21,263	(237,566)	89,353	39,924	(	(20,475)	108,802
Less net income attributable to noncontrolling interest				46	46			19,511	19,557
Net income attributable to Holly Corporation stockholders	\$ 89,307	\$ 216,349	\$ 21,263	\$ (237,612) \$	89,307	\$ 39,924	\$ (	(39,986) \$	89,245

# **Condensed Consolidating Statement of Income**

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					Holly Corp.	on-Guarant				
		N Guarantor	Non-Guaranto		Before Non-Restricted Consolidation					
Nine Months Ended		Restricted	Restricted	C		n Subsidiarie: (HEP	5			
September 30, 2009	Parent	Subsidiaries	Subsidiaries	E <b>liminations</b> (In thou	HEP	Segment)E	Climination	Consolidated		
Sales and other				(III tilot	isaiius)					
revenues	\$ 423	\$ 3,135,959	\$ 58	\$	\$ 3,136,440	\$ 108,136	\$ (72,277)	\$ 3,172,299		
Operating costs and expenses:										
Cost of products sold		2,757,831	383		2,758,214	22.076	(71,196)	2,687,018		
Operating expenses General and administrative		209,824			209,824	32,076	(382)	241,518		
expenses	37,655	873	65		38,593	4,979		43,572		
Depreciation and amortization	2,924	47,698	951		51,573	17,794		69,367		
Total operating costs and expenses	40,579	3,016,226	1,399		3,058,204	54,849	(71,578)	3,041,475		
and expenses	10,577	3,010,220	1,377		3,030,204	31,017	(71,370)	3,011,173		
Income (loss) from operations	(40,156	) 119,733	(1,341)		78,236	53,287	(699)	130,824		
Other income (expense): Equity in earnings of subsidiaries and joint										
venture	140,429 (8,154		21,367 33	(160,796)	21,367 (5,804)	1,374 (17,903)	(21,432) 419	1,309 (23,288)		

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Interest income (expense) SLC Pipeline acquisition costs								(1,356)	1,356	
Tulsa Refinery acquisition costs			(1,988)	1			(1,988)			(1,988)
	1	132,275	20,696		21,400	(160,796)	13,575	(17,885)	(19,657)	(23,967)
Income from continuing operations before income taxes Income tax provision		92,119 35,069	140,429		20,059	(160,796)	91,811 35,069	35,402 266	(20,356) (667)	106,857 34,668
Income from continuing operations		57,050	140,429		20,059	(160,796)	56,742	35,136	(19,689)	72,189
Income from discontinued operations								4,105	(667)	3,438
Net income		57,050	140,429		20,059	(160,796)	56,742	39,241	(20,356)	75,627
Less net income attributable to noncontrolling interest						(308)	(308)		15,901	15,593
Net income attributable to Holly Corporation stockholders	\$	57,050	\$ 140,429	\$		\$ (160,488) \$ 30 -	5 57,050	\$ 39,241	\$ (36,257) \$	60,034

**Non-Guarantor** 

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# **Condensed Consolidating Statement of Cash Flows**

				Holly	1-Guaranı	or	
				Corp.			
		Noi	n-Guaranto	orBefore Noi	n-Restricte	ed	
		Guarantor		onsolidation			
		Restricted l	Restricted	of St	ubsidiaries	5	
					(HEP		
Nine Months Ended September 30, 2010	Parent S	Subsidiari <b>&amp;</b>		<b>HEP</b> Sin thousands)		liminations	onsolidated
Cash flows from operating activities	\$ 168 984	\$ 22 377		\$ 196,655		\$ (26.816)	\$ 235,968
Cash flows from investing activities	φ 100,70 ί	Ψ 22,377	Ψ 5,271	Ψ 170,025	Ψ 00,12)	φ (20,010)	Ψ 233,700
Additions to properties, plants and							
equipment Holly	(1,498)	(74,890)	(43,497)	(119,885)			(119,885)
Additions to properties, plants and	(-, ., .)	(, ,,,,,,,	(10,121)	(,)			(,)
equipment HEP					(43,580)	35,526	(8,054)
Proceeds from sale of assets		39,040		39,040	, , ,	(39,040)	( ) ,
		,		•		, , ,	
	(4. 400)	(2.5.0.50)	(40.40=)	(00.04.5)	(42 = 200)	(0.711)	(127.020)
	(1,498)	(35,850)	(43,497)	(80,845)	(43,580)	(3,514)	(127,939)
Cash flows from financing activities							
Net repayments under credit agreements							
HEP					(49,000)		(49,000)
Proceeds from issuance of senior notes							
HEP					147,540		147,540
Repayments under financing obligation							
Holly		(1,067)		(1,067)		307	(760)
Purchase of treasury stock	(1,308)			(1,308)			(1,308)
Contribution from joint venture partner		(28,500)	38,000	9,500			9,500
Dividends	(23,889)			(23,889)			(23,889)
Purchase price in excess of transferred basis	}						
in assets		53,960		53,960	(57,474)		
Distributions to noncontrolling interest					(62,648)	26,509	(36,139)
Excess tax expense from equity based	(1.010)			(1.010)			(1.010)
compensation	(1,313)			(1,313)	(402)		(1,313)
Deferred financing costs	(2,628)			(2,628)	(493)		(3,121)
Purchase of units for HEP restricted grants	61			61	(2,276)		(2,276)
Other	61			61			61
	(29,077)	24,393	38,000	33,316	(24,351)	30,330	39,295
Cash and cash equivalents							
Increase (decrease) for the period	138,409	10,920	(203)	149,126	(1,802)		147,324
Beginning of period	127,560	(12,477)	7,005	122,088	2,508		124,596
6 r	,000	(,)	.,	,000	_,2 0 0		,

End of period \$ 265,969 \$ (1,557) \$ 6,802 \$ 271,214 \$ 706 \$ \$ 271,920

Non-

Holly

**Non-Guarantor** 

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# **Condensed Consolidating Statement of Cash Flows**

		Guarantor Restricted		onsolidatio	on-Restrict n Subsidiaries (HEP		
Nine Months Ended September 30, 2009	Parent	Subsidiaries			Segment)E	Climination	onsolidated
Cash flows from operating activities	\$ (158,881	) \$ 314,740	,	n thousands) \$ 156,826		\$ (21,962)	\$ 179,652
Cash flows from investing activities Additions to properties, plants and equipment Holly Additions to properties, plants and equipment HEP	(2,930)	) (172,304)	(43,309)	(218,543)	(73,478)	46,000	(218,543) (27,478)
Acquisition of Tulsa Refinery west facility Holly Investment in SLC Pipeline HEP		(157,814)		(157,814)	, , ,	40,000	(157,814) (25,500)
Purchases of marketable securities Sales and maturities of marketable	(165,892	)		(165,892)	(25,500)		(165,892)
securities Proceeds from sales of assets	220,281	34,200		220,281 34,200		(34,200)	220,281
	51,459	(295,918)	(43,309)	(287,768)	(98,978)	11,800	(374,946)
Cash flows from financing activities Proceeds from issuance of senior notes Holly Net borrowings under credit agreement	187,925			187,925			187,925
HEP Proceeds from issuance of common units					45,000		45,000
HEP Purchase of treasury stock Contribution from joint venture partner	(1,214	(34,950)	48,600	(1,214) 13,650	58,355		58,355 (1,214) 13,650
Dividends Distributions to noncontrolling interest Excess tax benefit from equity based	(22,569)	)		(22,569)	(44,993)	21,634	(22,569) (23,359)
compensation Deferred financing costs Other	2,140 (6,356 60	)		2,140 (6,356) 16,307	(5,391)	(11,472)	2,140 (6,356) (556)
	159,986	(18,703)	48,600	189,883	52,971	10,162	253,016
Cash and cash equivalents							

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Increase (decrease) for the period Beginning of period	52,564 33,316	119 (1,182)	6,258 3,402	58,941 35,536	(1,219) 5,269	57,722 40,805
End of period	\$ 85,880 \$	(1,063) \$	9,660 \$	94,477 \$	4,050 \$	\$ 98,527
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#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This Item 2 contains forward-looking statements. See Forward-Looking Statements at the beginning of Part I of this Quarterly Report on Form 10-Q. In this document, the words we, our, ours and us refer only to Holly Corporation a its consolidated subsidiaries or to Holly Corporation or an individual subsidiary and not to any other person. For periods after our reconsolidation of Holly Energy Partners, L.P. (HEP) effective March 1, 2008, the words we, our, ours and us generally include HEP and its subsidiaries as consolidated subsidiaries of Holly Corporation with certain exceptions where there are transactions or obligations between HEP and Holly Corporation or its other subsidiaries. This document contains certain disclosures of agreements that are specific to HEP and its consolidated subsidiaries and do not necessarily represent obligations of Holly Corporation. When used in descriptions of agreements and transactions, HEP refers to HEP and its consolidated subsidiaries.

#### **OVERVIEW**

We are principally an independent petroleum refiner operating three refineries consisting of refinery facilities in Artesia and Lovington, New Mexico (collectively, the Navajo Refinery), Woods Cross, Utah (the Woods Cross Refinery) and two refinery facilities in Tulsa, Oklahoma (collectively, operated as the Tulsa Refinery). As of September 30, 2010, our refineries had a combined crude capacity of 256,000 BPSD. Our profitability depends largely on the spread between market prices for refined petroleum products and crude oil prices. At September 30, 2010, we also owned a 34% interest in HEP (including the 2% general partner interest) which owns and operates pipeline and terminalling assets, and owns a 25% interest in SLC Pipeline LLC (the SLC Pipeline).

Our principal source of revenue is from the sale of high value light products such as gasoline, diesel fuel, jet fuel and asphalt products in markets in the Southwest, Rocky Mountain and Mid-Continent regions of the United States and northern Mexico. We also produce specialty lubricant products that are marketed throughout North America and are distributed in Central and South America. For the nine months ended September 30, 2010, sales and other revenues were \$6,111.1 million and net income attributable to Holly Corporation stockholders was \$89.2 million. For the nine months ended September 30, 2009, sales and other revenues from continuing operations were \$3,172.3 million and net income attributable to Holly Corporation stockholders was \$60 million. Our principal expenses are costs of products sold and operating expenses. Our total operating costs and expenses for the nine months ended September 30, 2010 were \$5,894.1 million compared to \$3,041.5 million for the nine months ended September 30, 2009.

On June 1, 2009, we acquired an 85,000 BPSD refinery located in Tulsa, Oklahoma (the Tulsa Refinery west facility) from an affiliate of Sunoco, Inc. (Sunoco) for \$157.8 million in cash, including crude oil, refined product and other inventories valued at \$92.8 million. The refinery produces fuel products including gasoline, diesel fuel and jet fuel and serves markets in the Mid-Continent region of the United States and also produces specialty lubricant products that are marketed throughout North America and are distributed in Central and South America.

On December 1, 2009, we acquired a 75,000 BPSD refinery that is also located in Tulsa, Oklahoma (the Tulsa Refinery east facility ) from an affiliate of Sinclair Oil Company (Sinclair ) for \$183.3 million, including crude oil, refined product and other inventories valued at \$46.4 million. The refinery produces gasoline, diesel fuel and jet fuel products and also serves markets in the Mid-Continent region of the United States. We are in the process of integrating the operations of both Tulsa Refinery facilities (collectively, the Tulsa Refinery ). Upon completion, the Tulsa Refinery will have an integrated crude processing rate of 125,000 BPSD.

Separately, HEP, also a party to the December 1, 2009 transaction with Sinclair, acquired certain logistics and storage assets located at our Tulsa Refinery east facility. See Note 3 Holly Energy Partners to the Consolidated Financial Statements under Item 1 for additional information on this transaction as well as HEP s 2010 and 2009 asset acquisitions from us.

Also on December 1, 2009, HEP sold its 70% interest in Rio Grande Pipeline Company (Rio Grande) to a subsidiary of Enterprise Products Partners LP for \$35 million. Results of operations of Rio Grande are presented in discontinued operations.

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# **RESULTS OF OPERATIONS Financial Data (Unaudited)**

	<b>Three Months Ended</b>								
	September 30,			Change from 2009					
	2010			2009		Change	Percent		
	(In thousands, exc					xcept per share			
				data					
Sales and other revenues	\$2	,090,988	\$	1,488,491	\$	602,497	40.5%		
Operating costs and expenses:									
Cost of products sold (exclusive of									
depreciation and amortization)	1.	,807,044		1,295,438		511,606	39.5		
Operating expenses (exclusive of depreciation									
and amortization)		130,263		96,717		33,546	34.7		
General and administrative expenses (exclusive									
of depreciation and amortization)		16,925		16,728		197	1.2		
Depreciation and amortization		29,138		24,026		5,112	21.3		
Total amounting posts and avmanage	1	092 270		1 422 000		550,461	38.4		
Total operating costs and expenses	1,	,983,370		1,432,909		330,401	38.4		
Income from operations		107,618		55,582		52,036	93.6		
Other income (expense):		,		,		,	, , , ,		
Equity in earnings of SLC Pipeline		570		646		(76)	(11.8)		
Interest income		64		231		(167)	(72.3)		
Interest expense		(17,368)		(12,407)		(4,961)	40.0		
Tulsa refinery acquisition costs		, , ,		(378)		378	(100.0)		
		(1 ( 72 4)		(11.000)		(4.026)	40.7		
		(16,734)		(11,908)		(4,826)	40.5		
Income from continuing operations before									
income taxes		90,884		43,674		47,210	108.1		
Income tax provision		31,494		13,497		17,997	133.3		
1		,		,		,			
Income from continuing operations		59,390		30,177		29,213	96.8		
Income from discontinued operations, net of									
taxes of \$182				901		(901)	(100.0)		
Net income		59,390		31,078		28,312	91.1		
The medic		37,370		31,070		20,312	71.1		
Less net income attributable to noncontrolling									
interest		8,213		7,594		619	8.2		
National attributable to Heller Comments									
Net income attributable to Holly Corporation stockholders	\$	51 177	\$	23,484	\$	27,693	117.9%		
SIUCKIIUIUEIS	Ф	51,177	Ф	43,464	Ф	21,093	117.9%		
Earnings attributable to Holly Corporation									
stockholders:									

Income from continuing operations Income from discontinued operations	\$ 51,177	\$ 23,213 271	\$ 27,964 (271)	120.5% (100.0)
Net income	\$ 51,177	\$ 23,484	\$ 27,693	117.9%
Earnings per share attributable to Holly Corporation stockholders basic: Income from continuing operations Income from discontinued operations	\$ 0.96	\$ 0.46 0.01	\$ 0.50 (0.01)	108.7% (100.0)
Net income	\$ 0.96	\$ 0.47	\$ 0.49	104.3%
Earnings per share attributable to Holly Corporation stockholders diluted: Income from continuing operations Income from discontinued operations	\$ 0.96	\$ 0.46 0.01	\$ 0.50 (0.01)	108.7% (100.0)
Net income	\$ 0.96	\$ 0.47	\$ 0.49	104.3%
Cash dividends declared per common share	\$ 0.15	\$ 0.15	\$	%
Average number of common shares outstanding: Basic Diluted	53,210 53,567 - 33 -	50,244 50,327	2,966 3,240	5.9% 6.4%

	Nine Months Ended September 30, 2010 2009			Change from 2009			
				•		Change Change	Percent
	(In thousands, excep				_		
Sales and other revenues	\$ 6,1	11,138		,172,299	•	,938,839	92.6%
Operating costs and expenses:							
Cost of products sold (exclusive of depreciation	<i>-</i> 2	270 120	2	(07.010	2	(02.102	100.2
and amortization)	3,3	379,120	2	,687,018	2,	,692,102	100.2
Operating expenses (exclusive of depreciation and	2	70 (20		241 510		127 120	56.0
amortization)	3	378,638		241,518		137,120	56.8
General and administrative expenses (exclusive of		50 622		12 570		7.051	16.2
depreciation and amortization)		50,623		43,572		7,051	
Depreciation and amortization		85,719		69,367		16,352	23.6
Total operating costs and expenses	5,8	394,100	3	,041,475	2	,852,625	93.8
Income from operations	2	217,038		130,824		86,214	65.9
Other income (expense):		.,		,-		,	
Equity in earnings of SLC Pipeline		1,595		1,309		286	21.8
Interest income		758		2,561		(1,803)	(70.4)
Interest expense	(	(56,113)		(25,849)		(30,264)	117.1
Tulsa refinery acquisition costs		, , ,		(1,988)		1,988	(100.0)
	(	(53,760)		(23,967)		(29,793)	124.3
Income from continuing operations before income							
taxes	1	163,278		106,857		56,421	52.8
Income tax provision		54,476		34,668		19,808	57.1
Income from continuing operations	1	108,802		72,189		36,613	50.7
Income from discontinued operations, net of taxes							
of \$718				3,438		(3,438)	(100.0)
Net income	1	108,802		75,627		33,175	43.9
Tet income	1	100,002		13,021		33,173	13.7
Less net income attributable to noncontrolling							
interest		19,557		15,593		3,964	25.4
Net income attributable to Holly Corporation							
stockholders	\$	89,245	\$	60,034	\$	29,211	48.7%
Earnings attributable to Holly Corporation							
stockholders:							
Income from continuing operations	\$	89,245	\$	59,014	\$	30,231	51.2%
Income from discontinued operations		- ,	F	1,020	7	(1,020)	(100.0)
				, -		· / -/	· · · · · · · ·

Net income	\$	89,245	\$ 60,034	\$ 29,211	48.7%
Earnings per share attributable to Holly Corporation stockholders basic: Income from continuing operations Income from discontinued operations	\$	1.68	\$ 1.18 0.02	\$ 0.50 (0.02)	42.4% (100.0)
Net income	\$	1.68	\$ 1.20	\$ 0.48	40.0%
Earnings per share attributable to Holly Corporation stockholders diluted: Income from continuing operations Income from discontinued operations Net income	\$	1.67 1.67	\$ 1.17 0.02 1.19	\$ 0.50 (0.02) 0.48	42.7% (100.0) 40.3%
Cash dividends declared per common share	\$	0.45	\$ 0.45	\$	%
Average number of common shares outstanding: Basic Diluted	- (	53,172 53,531 34 -	50,153 50,272	3,019 3,259	6.0% 6.5%

#### **Balance Sheet Data (Unaudited)**

	September		
	30, Decemb		
	2010		2009
	(In the	ousanc	ds)
Cash, cash equivalents and investments in marketable securities	\$ 273,091	\$	125,819
Working capital (1)	\$ 204,758	\$	257,899
Total assets	\$3,397,379	\$	3,145,939
Long-term debt	\$ 650,906	\$	707,458
Total equity	\$ 1,265,477	\$	1,207,781

(1) HEP s credit

agreement

expires in

August 2011;

therefore,

working capital

at September

30, 2010 reflects

\$157 million of

credit agreement

borrowings that

are classified as

current

liabilities. HEP

intends to renew

its credit

agreement prior

to expiration

and to continue

to finance

outstanding

borrowings.

Upon renewal,

outstanding

borrowings not

designated for

working capital

purposes will be

reclassified as

long-term debt.

Excluding HEP s

\$157 million in

credit agreement

borrowings,

working capital

was

\$361.8 million

at September 30, 2010.

#### **Other Financial Data (Unaudited)**

	Three Mon	ths Ended	Nine Mon	ths Ended
	Septem	ber 30,	Septem	ber 30,
	2010	2009	2010	2009
		(In the	ousands)	
Net cash provided by operating activities	\$ 197,622	\$ 38,102	\$ 235,968	\$ 179,652
Net cash used for investing activities	\$ (51,409)	\$ (62,628)	\$ (127,939)	\$ (374,946)
Net cash provided by (used for) financing activities	\$ (14,505)	\$ 14,365	\$ 39,295	\$ 253,016
Capital expenditures	\$ 51,409	\$ 62,628	\$ 127,939	\$ 246,021
EBITDA from continuing operations (1)	\$ 129,113	\$ 72,912	\$ 284,795	\$ 186,337

(1) Earnings before

interest, taxes,

depreciation and

amortization,

which we refer to

as ( EBITDA ), is

calculated as net

income plus

(i) interest

expense, net of

interest income,

(ii) income tax

(II) IIICOIIIC tux

provision, and

(iii) depreciation

and amortization.

EBITDA is not a

calculation

provided for

under GAAP;

however, the

amounts

included in the

**EBITDA** 

calculation are

derived from

amounts

included in our

consolidated

financial

statements.

EBITDA should

not be

considered as an

alternative to net

income or

operating income

as an indication

of our operating

performance or

as an alternative

to operating cash

flow as a

measure of

liquidity.

EBITDA is not

necessarily

comparable to

similarly titled

measures of

other companies.

EBITDA is

presented here

because it is a

widely used

financial

indicator used by

investors and

analysts to

measure

performance.

EBITDA is also

used by our

management for

internal analysis

and as a basis for

financial

covenants.

**EBITDA** 

presented above

is reconciled to

net income under

Reconciliations

to Amounts

Reported Under

Generally

Accepted

Accounting

**Principles** 

following Item 3

of Part I of this

Form 10-Q.

Our operations are currently organized into two reportable segments, Refining and HEP. Our operations that are not included in the Refining and HEP segment are included in Corporate and Other. Intersegment transactions are eliminated in our consolidated financial statements and are included in Eliminations.

Three Months Ended September 30,

Nine Months Ended September 30,

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	2010	2010 2009		2009			
		(In thousands)					
Sales and other revenues							
Refining (1)	\$ 2,081,709	\$ 1,476,304	\$6,086,243	\$3,136,017			
HEP (2)	46,558	40,805	132,730	108,136			
Corporate and Other	100	229	317	423			
Eliminations	(37,379)	(28,847)	(108,152)	(72,277)			
Consolidated	\$ 2,090,988	\$ 1,488,491	\$6,111,138	\$3,172,299			
	- 35 -						

		Three Months Ended September 30,		
	2010	2009	2010	2009
		(In tho	usands)	
Operating Income (loss)				
Refining (1)	\$ 100,111	\$ 50,584	\$ 200,080	\$121,703
HEP (2)	24,588	21,880	65,737	53,287
Corporate and Other	(16,652)	(16,183)	(47,529)	(43,467)
Eliminations	(429)	(699)	(1,250)	(699)
Consolidated	\$ 107,618	\$ 55,582	\$ 217,038	\$ 130,824

(1) The Refining segment includes the operations of our Navajo, **Woods Cross** and Tulsa Refineries and Holly Asphalt Company ( Holly Asphalt ) and involves the purchase and refining of crude oil and wholesale and branded marketing of refined products, such as gasoline, diesel fuel, jet fuel, specialty lubricant products, and specialty and modified asphalt. The petroleum products are primarily marketed in the Southwest, Rocky

Mountain and

Mid-Continent regions of the **United States** and northern Mexico. Additionally, specialty lubricant products produced at our Tulsa Refinery are marketed throughout North America and are distributed in Central and South America. Holly Asphalt manufactures and markets asphalt and asphalt products in Arizona, New Mexico, Texas and northern Mexico.

# (2) The HEP

segment involves all of the operations of HEP. HEP owns and operates a system of petroleum product and crude gathering pipelines and refinery tankage in Texas, New Mexico, Oklahoma and

Utah, and

distribution

terminals in

Texas, New

Mexico,

Arizona, Utah,

Idaho,

Oklahoma and

Washington.

Revenues are

generated by

charging tariffs

for transporting

petroleum

products and

crude oil

through its

pipelines and by

charging fees

for terminalling

petroleum

products and

other

hydrocarbons,

and storing and

providing other

services at its

storage tanks

and terminals.

Additionally,

HEP owns a

25% interest in

the SLC

Pipeline that

services

refineries in the

Salt Lake City,

Utah area.

Revenues from

the HEP

segment are

earned through

transactions

with unaffiliated

parties for

pipeline

transportation,

rental and

terminal ling

operations as

well as revenues

relating to

pipeline

transportation

services

provided for our

refining

operations.

#### **Refining Operating Data (Unaudited)**

Our refinery operations include the Navajo, Woods Cross and Tulsa Refineries. The following tables set forth information, including non-GAAP performance measures, about our consolidated refinery operations. The cost of products and refinery gross margin do not include the effect of depreciation and amortization. Reconciliations to amounts reported under GAAP are provided under Reconciliations to Amounts Reported Under Generally Accepted Accounting Principles following Item 3 of Part I of this Form 10-Q.

	Three Mon	ths Ended	<b>Nine Months Ended</b>			
	Septemb	oer 30,	September 30,			
	2010	2009	2010	2009		
Navajo Refinery						
Crude charge (BPD) (1)	85,110	86,250	82,150	76,670		
Refinery production (BPD) (2)	91,550	93,620	90,290	84,560		
Sales of produced refined products (BPD)	92,180	93,996	90,730	84,102		
Sales of refined products (BPD) (3)	94,900	96,580	93,780	88,110		
Refinery utilization (4)	85.1%	86.2%	82.2%	80.7%		
Average per produced barrel (5)						
Net sales	\$ 87.60	\$ 78.15	\$ 88.98	\$ 69.21		
Cost of products (6)	79.39	70.88	81.44	60.25		
Refinery gross margin	8.21	7.27	7.54	8.96		
Refinery operating expenses (7)	5.25	4.37	5.01	4.88		
Net operating margin	\$ 2.96	\$ 2.90	\$ 2.53	\$ 4.08		
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	Three Months Ended September 30,		Nine Months Ended September 30,		
	2010	2009	2010	2009	
Feedstocks:	000	0.68	0.68	0.46	
Sour crude oil	88%	86% 6%	86%	84%	
Sweet crude oil Other feedstocks and blends	4% 8%	6% 8%	4% 10%	6% 10%	
Other recustocks and biends	0 70	8 70	1070	10%	
Total	100%	100%	100%	100%	
Sales of produced refined products:					
Gasolines	55%	56%	57%	57%	
Diesel fuels	32%	33%	31%	33%	
Jet fuels	2%	3%	4%	2%	
Fuel oil Asphalt	6% 3%	4% 2%	4% 2%	3% 3%	
LPG and other	$\frac{3\%}{2\%}$	2%	2% 2%	2%	
Li G and other	2 /0	270	2 70	270	
Total	100%	100%	100%	100%	
Woods Cross Refinery					
Crude charge (BPD) (1)	27,440	26,860	26,870	25,670	
Refinery production (BPD) (2)	28,410	27,630	27,940	26,220	
Sales of produced refined products (BPD)	27,540	27,098	28,260	27,061	
Sales of refined products (BPD) (3)	27,840	27,150	28,450	27,520	
Refinery utilization (4)	88.5%	86.7%	86.7%	81.9%	
Average per produced barrel (5)					
Net sales	\$ 94.86	\$ 80.87	\$ 93.71	\$ 66.87	
Cost of products (6)	73.08	65.68	74.02	55.22	
Refinery gross margin	21.78	15.19	19.69	11.65	
Refinery operating expenses (7)	6.11	6.44	5.86	6.45	
Net operating margin	\$ 15.67	\$ 8.75	\$ 13.83	\$ 5.20	
Feedstocks:					
Sour crude oil	5%	6%	6%	4%	
Sweet crude oil	61%	61%	60%	63%	
Black wax crude oil	30%	27%	29%	28%	
Other feedstocks and blends	4%	6%	5%	5%	
Total	100%	100%	100%	100%	

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Sales of produced refined products:				
Gasolines	60%	59%	62%	65%
Diesel fuels	33%	32%	31%	28%
Jet fuels	1%	3%	1%	1%
Fuel oil	2%	3%	1%	3%
Asphalt	2%	2%	3%	1%
LPG and other	2%	1%	2%	2%
Total	100%	100%	100%	100%
Tulsa Refinery (8)				
Crude charge (BPD) (1)	114,820	66,230	112,340	28,300
Refinery production (BPD) (2)	110,670	64,230	108,830	27,400
Sales of produced refined products (BPD)	113,040	60,596	107,950	26,077
Sales of refined products (BPD) (3)	113,040	60,850	108,560	26,250
Refinery utilization (4)	91.9%	77.9%	89.9%	74.5%
Average per produced barrel (5)				
Net sales	\$ 89.22	\$ 76.80	\$ 88.91	\$ 76.65
Cost of products (6)	79.80	70.10	81.26	70.80
Refinery gross margin	9.42	6.70	7.65	5.85
Refinery operating expenses (7)	4.80	4.64	5.10	4.76
Net operating margin	\$ 4.62	\$ 2.06	\$ 2.55	\$ 1.09
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	Three Months Ended September 30,			Nine Months Ended September 30,				
		2010		2009		2010		2009
Feedstocks:		0.07		04		(01		O.T
Sour crude oil Sweet crude oil		9% 91%		% 100%		6% 94%		% 100%
Sweet clude on		9170		100%		94%		100%
Total		100%		100%		100%		100%
Sales of produced refined products:								
Gasolines		39%		23%		39%		23%
Diesel fuels		30%		30%		31%		30%
Jet fuels		8%		11%		8%		11%
Lubricants		10%		18%		10%		18%
Gas oil / intermediates		4%		16%		3%		16%
Asphalt		6%		%		5%		%
LPG and other		3%		2%		4%		2%
Total		100%		100%		100%		100%
Consolidated								
Crude charge (BPD) (1)		227,370		79,350		21,360		30,640
Refinery production (BPD) (2)		230,630		85,480	227,060		138,190	
Sales of produced refined products (BPD)		232,760		81,690		26,940		37,240
Sales of refined products (BPD) (3)	- 2	235,780	1	84,570	2	230,790	1	41,890
Refinery utilization (4)		88.8%		83.0%		86.5%		80.5%
Average per produced barrel (5)								
Net sales	\$	89.25	\$	78.11	\$	89.53	\$	70.16
Cost of products (6)		78.84		69.84		80.43		61.26
Refinery gross margin		10.41		8.27		9.10		8.90
Refinery operating expenses <sup>(7)</sup>		5.14		4.77		5.16		5.17
remery operating expenses		5.11		1.77		3.10		5.17
Net operating margin	\$	5.27	\$	3.50	\$	3.94	\$	3.73
Feedstocks:								
Sour crude oil		39%		44%		37%		52%
Sweet crude oil		54%		47%		55%		36%
Black wax crude oil		4%		4%		4%		5%
Other feedstocks and blends		3%		5%		4%		7%
Total		100%		100%		100%		100%

Sales of produced refined products:				
Gasolines	48%	45%	49%	52%
Diesel fuels	31%	32%	31%	31%
Jet fuels	5%	6%	6%	3%
Fuel oil	3%	2%	2%	3%
Asphalt	4%	2%	3%	2%
Lubricants	5%	6%	5%	4%
Gas oil / intermediates	2%	5%	1%	3%
LPG and other	2%	2%	3%	2%
Total	100%	100%	100%	100%

- (1) Crude charge represents the barrels per day of crude oil processed at our refineries.
- (2) Refinery production represents the barrels per day of refined products yielded from processing crude and other refinery feedstocks through the crude units and other conversion units at our refineries.
- (3) Includes refined products purchased for resale.
- (4) Represents
  crude charge
  divided by total
  crude capacity
  (BPSD). Our
  consolidated
  crude capacity
  was increased
  by 15,000

BPSD effective April 1, 2009 (our Navajo Refinery expansion), 85,000 BPSD effective June 1, 2009 (our Tulsa Refinery west facility acquisition) and 40,000 BPSD effective December 1, 2009 (our Tulsa Refinery east facility acquisition), increasing our consolidated crude capacity to 256,000

BPSD.

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- (5) Represents average per barrel amount for produced refined products sold, which is a non-GAAP measure. Reconciliations to amounts reported under GAAP are provided under Reconciliations to Amounts Reported Under Generally Accepted Accounting Principles following Item 3 of Part I of this Form 10-Q.
- (6) Transportation, terminal and refinery storage costs billed from HEP are included in cost of products.
- (7) Represents operating expenses of our refineries, exclusive of depreciation and amortization.
- (8) The amounts reported for the Tulsa Refinery for the nine months ended September 30, 2009 include crude oil

processed and products yielded from the Tulsa Refinery west facility for the period from June 1, 2009 (date of Tulsa Refinery west facility acquisition) through September 30, 2009 only, and averaged over the 273 days for

the nine months

Operating data for the period from June 1, 2009 through September 30, 2009 is as follows:

#### Tulsa Refinery

ended.

Crude charge (BPD)	63,330
Refinery production (BPD)	61,310
Sales of produced refined products (BPD)	58,360
Sales of refined products (BPD)	58,740

Refinery utilization 74.5%

# Results of Operations Three Months Ended September 30, 2010 Compared to Three Months Ended September 30, 2009

#### **Summary**

Net income attributable to Holly Corporation stockholders for the three months ended September 30, 2010 was \$51.2 million (\$0.96 per basic and diluted share), a \$27.7 million increase compared to \$23.5 million (\$0.47 per basic and diluted share) for the three months ended September 30, 2009. Net income increased due principally to higher refinery gross margins during the three months ended September 30, 2010 combined with increased volumes of produced refined products sold. Overall refinery gross margins for the three months ended September 30, 2010 were \$10.41 per produced barrel compared to \$8.27 for the three months ended September 30, 2009.

Overall production levels for the three months ended September 30, 2010 increased by 24% over the same period of

2009 due principally to production from our Tulsa Refinery east facility acquired in December 2009.

#### Sales and Other Revenues

Sales and other revenues from continuing operations increased 41% from \$1,488.5 million for the three months ended September 30, 2009 to \$2,091 million for the three months ended September 30, 2010, due principally to the effects of a 28% increase in year-over-year third quarter volumes of produced refined products sold combined with increased sales prices of produced refined products sold. The average sales price we received per produced barrel sold increased 14% from \$78.11 for the three months ended September 30, 2009 to \$89.25 for the three months ended September 30, 2010. Sales and other revenues for the three months ended September 30, 2010 and 2009, include \$9.2 million and \$12.4 million, respectively, in HEP revenues attributable to pipeline and transportation services provided to unaffiliated parties.

# Cost of Products Sold

Cost of products sold increased 40% from \$1,295.4 million for the three months ended September 30, 2009 to \$1,807 million for the three months ended September 30, 2010, due principally to higher crude oil costs combined with a 28% increase in volumes of produced refined products sold. The average price we paid per produced barrel sold

for crude oil and feedstocks and the transportation costs of moving the finished products to the market place increased 13% from \$69.84 for the three months ended September 30, 2009 to \$78.84 for the three months ended September 30, 2010.

## **Gross Refinery Margins**

Gross refinery margin per produced barrel increased 26% from \$8.27 for the three months ended September 30, 2009 to \$10.41 for the three months ended September 30, 2010 due to the effects of an increase in the average sales price we received per produced barrel sold, partially offset by an increase in the average price we paid per

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barrel of crude oil and feedstocks. Gross refinery margin does not include the effects of depreciation and amortization. See Reconciliations to Amounts Reported Under Generally Accepted Accounting Principles following Item 3 of Part 1 of this Form 10-Q for a reconciliation to the income statement of prices of refined products sold and cost of products purchased.

# **Operating Expenses**

Operating expenses, exclusive of depreciation and amortization, increased 35% from \$96.7 million for the three months ended September 30, 2009 to \$130.3 million for the three months ended September 30, 2010, due principally to the inclusion of costs attributable to the operations of our Tulsa Refinery east facility acquired in December 2009 and higher refinery utility costs.

# General and Administrative Expenses

General and administrative expenses increased slightly from \$16.7 million for the three months ended September 30, 2009 to \$16.9 million for the three months ended September 30, 2010, due principally to increased payroll costs.

## Depreciation and Amortization Expenses

Depreciation and amortization increased 21% from \$24 million for the three months ended September 30, 2009 to \$29.1 million for the three months ended September 30, 2010. The increase was due principally to depreciation and amortization attributable to our Tulsa Refinery east facility and capitalized refinery improvement projects in early 2010 and 2009.

# Interest Expense

Interest expense was \$17.4 million for the three months ended September 30, 2010 compared to \$12.4 million for the three months ended September 30, 2009. The increase was due principally to interest incurred on the \$300 million Holly 9.875% senior notes due 2017 and the HEP 8.25% senior notes due 2018. For the three months ended September 30, 2010 and 2009, interest expense included \$9 million and \$6.6 million, respectively, in interest costs attributable to HEP operations.

#### Income Taxes

Income taxes were \$31.5 million for the three months ended September 30, 2010 compared to \$13.5 million for the three months ended September 30, 2009. This increase was due principally to significantly higher pre-tax earnings during the three months ended September 30, 2010 compared to the same period of 2009. Our effective tax rates, before consideration of earnings attributable to noncontrolling interest, were 34.7% and 30.9% for the three months ended September 30, 2010 and 2009, respectively.

# **Discontinued Operations**

On December 1, 2009, HEP sold its 70% interest in Rio Grande. Rio Grande operations generated earnings of \$0.9 million for the three months ended September 30, 2009.

# Results of Operations Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009

## **Summary**

Net income attributable to Holly Corporation stockholders for the nine months ended September 30, 2010 was \$89.2 million (\$1.68 per basic and \$1.67 per diluted share), a \$29.2 million increase compared to \$60 million (\$1.20 per basic and \$1.19 per diluted share) for the nine months ended September 30, 2009. Net income increased due principally to higher refinery gross margins during the current year-to-date period combined with increased volumes of produced refined products sold. Overall refinery gross margins for the nine months ended September 30, 2010 were \$9.10 per produced barrel compared to \$8.90 for the nine months ended September 30, 2009.

Overall production levels for the nine months ended September 30, 2010 increased by 64% over the same period of 2009 due to production from our Tulsa Refinery facilities acquired in June and December 2009 combined with

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higher production levels at our Navajo and Woods Cross Refineries. Additionally, production levels were lower during the first quarter of 2009 due to scheduled downtime during a planned major maintenance turnaround at our Navajo Refinery.

#### Sales and Other Revenues

Sales and other revenues from continuing operations increased 93% from \$3,172.3 million for the nine months ended September 30, 2009 to \$6,111.1 million for the nine months ended September 30, 2010, due principally to the effects of a 65% increase in year-over-year volumes of produced refined products sold combined with increased sales prices of produced refined products sold. The average sales price we received per produced barrel sold increased 28% from \$70.16 for the nine months ended September 30, 2009 to \$89.53 for the nine months ended September 30, 2010. Sales and other revenues for the nine months ended September 30, 2010 and 2009, include \$24.7 million and \$36.4 million, respectively, in HEP revenues attributable to pipeline and transportation services provided to unaffiliated parties.

# Cost of Products Sold

Cost of products sold increased 100% from \$2,687 million for the nine months ended September 30, 2009 to \$5,379.1 million for the nine months ended September 30, 2010, due principally to higher crude oil costs combined with a 65% increase in volumes of produced refined products sold. The average price we paid per produced barrel sold for crude oil and feedstocks and the transportation costs of moving the finished products to the market place increased 31% from \$61.26 for the nine months ended September 30, 2009 to \$80.43 for the nine months ended September 30, 2010.

#### **Gross Refinery Margins**

Gross refining margin per produced barrel increased 2% from \$8.90 for the nine months ended September 30, 2009 to \$9.10 for the nine months ended September 30, 2010 due to the effects of an increase in the average sales price we received per produced barrel sold, partially offset by an increase in the average price we paid per barrel of crude oil and feedstocks. Gross refinery margin does not include the effects of depreciation and amortization. See

Reconciliations to Amounts Reported Under Generally Accepted Accounting Principles following Item 3 of Part 1 of this Form 10-Q for a reconciliation to the income statement of prices of refined products sold and cost of products purchased.

# **Operating Expenses**

Operating expenses, exclusive of depreciation and amortization, increased 57% from \$241.5 million for the nine months ended September 30, 2009 to \$378.6 million for the nine months ended September 30, 2010, due principally to the inclusion of costs attributable to the operations of our Tulsa Refinery facilities acquired in June and December 2009 and higher refinery utility costs.

#### General and Administrative Expenses

General and administrative expenses increased 16% from \$43.6 million for the nine months ended September 30, 2009 to \$50.6 million for the nine months ended September 30, 2010, due principally to costs associated with the support and integration of our Tulsa Refinery operations and increased payroll costs.

#### Depreciation and Amortization Expenses

Depreciation and amortization increased 24% from \$69.4 million for the nine months ended September 30, 2009 to \$85.7 million for the nine months ended September 30, 2010. The increase was due principally to depreciation and amortization attributable to our Tulsa refinery facilities and capitalized refinery improvement projects in early 2010 and 2009.

# Interest Expense

Interest expense was \$56.1 million for the nine months ended September 30, 2010 compared to \$25.8 million for the nine months ended September 30, 2009. The increase was due principally to interest incurred on the \$300 million Holly 9.875% senior notes due 2017 and the HEP 8.25% senior notes due 2018. For the nine months ended September 30, 2010 and 2009, interest expense included \$27.2 million and \$17.5 million, respectively, in interest costs attributable to HEP operations.

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#### **Income Taxes**

Income taxes were \$54.5 million for the nine months ended September 30, 2010 compared to \$34.7 million for the nine months ended September 30, 2009. Our effective tax rates, before consideration of earnings attributable to noncontrolling interest, were 33.4% and 32.4% for the nine months ended September 30, 2010 and 2009, respectively.

# **Discontinued Operations**

Rio Grande operations generated earnings of \$3.4 million for the nine months ended September 30, 2009.

#### LIQUIDITY AND CAPITAL RESOURCES

## Holly Credit Agreement

We have a \$400 million senior secured credit agreement expiring in March 2013 (the Holly Credit Agreement ) with Bank of America, N.A. as administrative agent and one of a syndicate of lenders. In June 2010, the agreement was upsized by \$30 million pursuant to the accordion feature. The Holly Credit Agreement may be used to fund working capital requirements, capital expenditures, permitted acquisitions or other general corporate purposes. We were in compliance with all covenants at September 30, 2010. At September 30, 2010, we had no outstanding borrowings and outstanding letters of credit totaling \$84.3 million under the Holly Credit Agreement. At that level of usage, the unused commitment was \$315.7 million at September 30, 2010. We entered into an amendment to the Holly Credit Agreement on May 6, 2010 that changed certain financial covenants and provided other enhancements to the agreement.

There are currently a total of fifteen lenders under the Holly Credit Agreement with individual commitments ranging from \$10 million to \$47.5 million. If any particular lender could not honor its commitment, we believe the unused capacity that would be available from the remaining lenders would be sufficient to meet our borrowing needs. Additionally, we have reviewed publicly available information on our lenders in order to review and monitor their financial stability and assess their ongoing ability to honor their commitments under the Holly Credit Agreement. We have not experienced, nor do we expect to experience, any difficulty in the lenders ability to honor their respective commitments, and if it were to become necessary, we believe there would be alternative lenders or options available.

#### **HEP Credit Agreement**

HEP has a \$300 million senior secured revolving credit agreement expiring in August 2011 (the HEP Credit Agreement ). The HEP Credit Agreement is available to fund capital expenditures, acquisitions, working capital and for other general partnership purposes. At September 30, 2010, HEP had outstanding borrowings totaling \$157 million under the HEP Credit Agreement, with unused borrowing capacity of \$143 million. The HEP Credit Agreement expires in August 2011; therefore, outstanding borrowings are currently classified as current liabilities. HEP intends to renew the HEP Credit Agreement prior to expiration and to continue to finance outstanding borrowings. Upon renewal, outstanding borrowings not designated for working capital purposes will be reclassified as long-term debt. HEP s obligations under the HEP Credit Agreement are collateralized by substantially all of HEP s assets (presented parenthetically in our Consolidated Balance Sheets). Indebtedness under the HEP Credit Agreement is recourse to HEP Logistics Holdings, L.P., its general partner, and guaranteed by HEP s wholly-owned subsidiaries. Any recourse to the general partner would be limited to the extent of HEP Logistics Holdings, L.P. s assets, which other than its investment in HEP, are not significant. During the first quarter of 2010, our previous agreements to indemnify HEP s controlling partner to the extent it makes any payment in satisfaction of debt service due on up to a \$171 million aggregate principal amount of borrowings under the HEP Credit Agreement were terminated.

There are currently a total of thirteen lenders under the HEP Credit Agreement with individual commitments ranging

from \$15 million to \$40 million. If any particular lender could not honor its commitment, HEP believes the unused capacity that would be available from the remaining lenders would be sufficient to meet its borrowing needs.

Additionally, publicly available information on these lenders is reviewed in order to monitor their financial stability and assess their ongoing ability to honor their commitments under the HEP Credit Agreement.

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HEP has not experienced, nor do they expect to experience, any difficulty in the lenders ability to honor their respective commitments, and if it were to become necessary, HEP believes there would be alternative lenders or options available.

#### Holly Senior Notes Due 2017

In June 2009, we issued \$200 million in aggregate principal amount of 9.875% senior notes maturing June 15, 2017 (the Holly 9.875% Senior Notes ). A portion of the \$187.9 million in net proceeds received was used for post-closing payments for inventories of crude oil and refined products acquired from Sunoco following the closing of the Tulsa Refinery west facility purchase on June 1, 2009. In October 2009, we issued an additional \$100 million aggregate principal amount as an add-on offering to the Holly 9.875% Senior Notes that was used to fund the cash portion of our acquisition of the Tulsa Refinery east facility.

The Holly 9.875% Senior Notes are unsecured and impose certain restrictive covenants, including limitations on our ability to incur additional debt, incur liens, enter into sale-and-leaseback transactions, pay dividends, enter into mergers, sell assets and enter into certain transactions with affiliates. At any time when the Holly 9.875% Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, we will not be subject to many of the foregoing covenants. Additionally, we have certain redemption rights under the Holly 9.875% Senior Notes.

#### HEP Senior Notes Due 2018 and 2015

In March 2010, HEP issued \$150 million in aggregate principal amount of 8.25% senior notes maturing March 15, 2018 (the HEP 8.25% Senior Notes ). A portion of the \$147.5 million in net proceeds received was used to fund HEP s \$93 million purchase of certain storage assets at our Tulsa Refinery east facility and Navajo Refinery Lovington facility on March 31, 2010. Additionally, HEP used a portion to repay \$42 million in outstanding HEP Credit Agreement borrowings, with the remaining proceeds available for general partnership purposes, including working capital and capital expenditures.

HEP also has \$185 million in aggregate principal amount of 6.25% senior notes maturing March 1, 2015 (the HEP 6.25% Senior Notes ) that are registered with the SEC. The HEP 6.25% Senior Notes and HEP 8.25% Senior Notes (collectively, the HEP Senior Notes ) are unsecured and impose certain restrictive covenants, including limitations on HEP s ability to incur additional indebtedness, make investments, sell assets, incur certain liens, pay distributions, enter into transactions with affiliates, and enter into mergers. At any time when the HEP Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, HEP will not be subject to many of the foregoing covenants. Additionally, HEP has certain redemption rights under the HEP Senior Notes.

Indebtedness under the HEP Senior Notes is recourse to HEP Logistics Holdings, L.P., its general partner, and guaranteed by HEP s wholly-owned subsidiaries. However, any recourse to the general partner would be limited to the extent of HEP Logistics Holdings, L.P. s assets, which other than its investment in HEP, are not significant. During the first quarter of 2010, our previous agreement to indemnify HEP s controlling partner to the extent it makes any payment in satisfaction of debt service due on up to \$35 million of the principal amount of the HEP 6.25% Senior Notes was terminated.

See Risk Management for a discussion of HEP s interest rate swap contracts.

#### Holly Financing Obligation

In October 2009, we sold approximately 400,000 barrels of crude oil tankage at our Tulsa Refinery west facility as well as certain crude oil pipeline receiving facilities to an affiliate of Plains All American Pipeline, L.P. (Plains) for \$40 million in cash. In connection with this transaction, we entered into a 15-year lease agreement with Plains, whereby we agreed to pay a fixed monthly fee for the exclusive use of this tankage as well as a fee for volumes received at the receiving facilities purchased by Plains. Additionally, we have a margin sharing agreement with Plains under which we will equally share contango profits with Plains for crude oil purchased by them and delivered to our Tulsa Refinery west facility for storage. Due to our continuing involvement in these assets, this transaction has been accounted for as a financing obligation. As a result, we retained these assets on our books and recorded a liability representing the \$40 million in proceeds received.

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#### **HEP Equity Offerings**

In November 2009, HEP closed on a public offering of 2,185,000 of its common units priced at \$35.78 per unit. Aggregate net proceeds of \$74.9 million were used to fund the cash portion of HEP s December 1, 2009 asset acquisitions, to repay outstanding borrowings under the HEP Credit Agreement and for general partnership purposes. Additionally in May 2009, HEP closed a public offering of 2,192,400 of its common units priced at \$27.80 per unit. Net proceeds of \$58.4 million were used to repay outstanding borrowings under the HEP Credit Agreement and for general partnership purposes.

# Liquidity

We believe our current cash and cash equivalents, along with future internally generated cash flow and funds available under our credit facilities will provide sufficient resources to fund currently planned capital projects, including our planned integration of the Tulsa Refinery facilities, and our liquidity needs for the foreseeable future. In addition, components of our growth strategy may include construction of new refinery processing units and the expansion of existing units at our facilities and selective acquisition of complementary assets for our refining operations intended to increase earnings and cash flow. Our ability to acquire complementary assets will be dependent upon several factors, including our ability to identify attractive acquisition candidates, consummate acquisitions on favorable terms, successfully integrate acquired assets and obtain financing to fund acquisitions and to support our growth, and many other factors beyond our control.

We consider all highly-liquid instruments with a maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents are stated at cost, which approximates market value, and are invested primarily in conservative, highly-rated instruments issued by financial institutions or government entities with strong credit standings. As of September 30, 2010, we had cash and cash equivalents of \$271.9 million and short-term investments in marketable securities of \$1.2 million.

Cash and cash equivalents increased by \$147.3 million during the nine months ended September 30, 2010. Net cash provided by operating activities and financing activities of \$236 million and \$39.3 million, respectively, exceeded cash used for investing activities of \$127.9 million. Working capital decreased by \$53.1 million during the nine months ended September 30, 2010, due principally to the reclassification of HEP s \$157 million in credit agreement borrowings as current liabilities. Excluding HEP s \$157 million credit agreement borrowings, working capital increased by \$103.9 million.

# **Cash Flows** Operating Activities

# Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009

Net cash flows provided by operating activities were \$236 million for the nine months ended September 30, 2010 compared to \$179.7 million for the nine months ended September 30, 2009, an increase of \$56.3 million. Net income for the nine months ended September 30, 2010 was \$108.8 million, an increase of \$33.2 million compared to net income of \$75.6 million for the nine months ended September 30, 2009. Non-cash adjustments consisting of depreciation and amortization, deferred income taxes, equity-based compensation expense, interest rate swap adjustments and noncontrolling interest in earnings of Rio Grande resulted in an increase to operating cash flows of \$100.5 million for the nine months ended September 30, 2010 compared to \$103.8 million for the same period in 2009. Additionally, SLC Pipeline earnings, net of distributions increased operating cash flows by \$0.4 million for the nine months ended September 30, 2010 compared to a \$1.3 million decrease for the nine months ended September 30, 2009. Changes in working capital items increased cash flows by \$34.2 million for the nine months ended September 30, 2010 compared to \$22.3 million for the nine months ended September 30, 2009. Additionally, for the nine months ended September 30, 2010, turnaround expenditures decreased to \$11.5 million from \$33.1 million in 2009 due to the planned major maintenance turnaround at our Navajo Refinery in the first quarter of 2009.

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#### **Cash Flows** Investing Activities and Planned Capital Expenditures

# Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009

Net cash flows used for investing activities were \$127.9 million for the nine months ended September 30, 2010 compared to \$374.9 million for the nine months ended September 30, 2009, a decrease of \$247 million. Cash expenditures for properties, plants and equipment for the first nine months of 2010 decreased to \$127.9 million from \$246 million for the same period in 2009. These include HEP capital expenditures of \$8.1 million and \$27.5 million for the nine months ended September 30, 2010 and 2009, respectively. Capital expenditures were significantly lower in the nine months ending September 30, 2010 due to a higher level of capital project initiatives in 2009 including refinery expansion projects. During the nine months ended September 30, 2009, we acquired the Tulsa Refinery west facility from Sunoco for \$157.8 million, invested \$165.9 million in marketable securities and received proceeds of \$220.3 million from the sale or maturity of marketable securities. Additionally, HEP purchased a 25% joint venture interest in the SLC Pipeline for \$25.5 million.

# **Planned Capital Expenditures**

# Holly Corporation

Each year our Board of Directors approves in our annual capital budget projects that our management is authorized to undertake. Additionally, at times when conditions warrant or as new opportunities arise, other or special projects may be approved. The funds allocated for a particular capital project may be expended over a period of several years, depending on the time required to complete the project. Therefore, our planned capital expenditures for a given year consist of expenditures approved for capital projects included in the current year s capital budget as well as, in certain cases, expenditures approved for capital projects in capital budgets for prior years. Our total approved capital budget for 2010 is \$159.6 million. Additionally, capital costs of \$38.8 million have been approved for refinery turnarounds and tank work. Excluding capital reimbursement required by the Sinclair Tulsa purchase agreement, we expect to spend approximately \$165 million in capital costs in 2010, including capital projects approved in prior years. Our capital spending for 2010 is comprised of \$48.5 million for projects at the Navajo Refinery, \$10.8 million for projects at the Woods Cross Refinery, \$46.7 million for projects at the Tulsa Refinery, \$55 million for our portion of the Salt Lake City, Utah to Las Vegas, Nevada pipeline project (the UNEV Pipeline), \$1.5 million for asphalt plant projects and \$2.5 million for marketing-related and miscellaneous projects. The following summarizes our key capital projects. We are proceeding with the integration project of our Tulsa Refinery west and east facilities. Upon completion, the Tulsa Refinery will have an integrated crude processing rate of 125,000 BPSD. The integration project involves the installation of interconnect pipelines that will permit us to transfer various intermediate streams between the two facilities. We have also signed a 10-year agreement with a third party for the use of an additional line for the transfer of gasoline blend stocks which is currently in service. These interconnect lines will allow us to eliminate the sale of gas oil at a discount to WTI under our 5-year gas oil off take agreement with a third party, optimize gasoline blending, increase our utilization of better process technology, improve yields and reduce operating costs. HEP is currently constructing five additional interconnect pipelines and we are currently finalizing terms for a long-term agreement with HEP to transfer intermediate products via these pipelines that will commence upon completion of the project. Also, as part of the integration, we are planning to expand the diesel hydrotreater unit at the east facility to permit the processing of all high sulfur diesel produced to ULSD. This expansion is expected to cost approximately \$20 million and will use the reactor that we acquired as part of the Tulsa Refinery west facility acquisition. We are currently planning to complete the integration projects by the end of the first quarter of 2011.

The combined Tulsa facilities also will be required to comply with new Control of Hazardous Air Pollutants from Mobile Sources (MSAT2) regulations in order to meet new federal benzene reduction requirements for gasoline. We have elected to largely use existing equipment at the Tulsa Refinery east facility to split reformate from reformers at both Tulsa west and east facilities and install a new benzene saturation unit to achieve the required benzene reduction at an estimated cost of \$28.5 million. We will be required to buy benzene credits to get the gasoline pool below 0.62% by volume until this project is complete, as required by law, beginning in 2011. There is an additional requirement to meet 1.3% benzene levels on every gallon of gasoline beginning in July 2012 and we expect to complete this project well before then.

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Our consent decree with the EPA requires recovery of sulfur from the refinery fuel gas system and the shutdown or replacement of two low pressure boilers at the Tulsa Refinery west facility by the end of 2013. We are evaluating the best solution to the low pressure boiler issue. In addition to the consent decree requirements, flare gas recovery and coker blowdown modifications are required to comply with new flare regulations. We have previously estimated a cost of \$20 million to meet these requirements but are currently evaluating a larger project in the \$45 million range which would meet these requirements as well as increase our ability to run additional lower priced sour crude types at the Tulsa Refinery east facility. A decision on this matter has not yet been made.

We completed phase II of our major capital projects at the Navajo Refinery in the second quarter of 2010. These improvements provide the capability to process up to 40,000 BPSD of heavy type crudes. Phase II involved the installation of a new 18,000 BPSD solvent deasphalter and the revamp of our Artesia crude and vacuum units. Also, we expect to complete our asphalt tankage project at the Navajo Refinery and at the Holly Asphalt facility in Artesia, New Mexico in November 2010 that will enhance asphalt economics by permitting the storage of asphalt during the winter months when asphalt prices are generally lower. These asphalt tank additions and the approved upgrade of our rail loading facilities at the Artesia refinery are expected to cost \$21 million.

The Navajo Refinery currently plans to comply with the new MSAT2 regulations by the fractionation of raw naphtha with existing equipment to achieve benzene in gasoline levels below 1.3%. The Navajo Refinery will use credits to be generated at the Woods Cross and Tulsa Refineries in order to reduce benzene down to the required 0.62%. Due to our acquisition of the Tulsa Refinery facilities from Sunoco and Sinclair, our Navajo Refinery has until the end of 2011 to comply with the MSAT2 regulations because we no longer qualify for the small refiner s exemption. We have 30 months to comply starting after we became a large refiner in mid-2009.

Our Woods Cross refinery is required to install a wet gas scrubber on its FCC unit by the end of 2012. We estimate the total cost to be \$12 million. The MSAT2 solution for Woods Cross involves installing a new reformate splitter and a benzene saturation unit at an estimated cost of \$18 million. Like our Navajo Refinery, our Woods Cross Refinery has until the end of 2011 to comply with the MSAT2 regulations.

Under a definitive agreement with Sinclair, we are jointly building the UNEV Pipeline, a 12-inch refined products pipeline from Salt Lake City, Utah to Las Vegas, Nevada, together with terminal facilities in the Cedar City, Utah and North Las Vegas areas. Under the agreement, we own a 75% interest in the joint venture pipeline with Sinclair, our joint venture partner, owning the remaining 25% interest. The initial capacity of the pipeline will be 62,000 BPD (based on gasoline equivalents), with the capacity for further expansion to 120,000 BPD. The current total cost of the pipeline project including terminals is expected to be approximately \$300 million, with our share of the cost totaling \$225 million. This includes a project scope change that includes the construction of ethanol blending and storage facilities at the Cedar City terminal. We have commenced the final construction phase of the pipeline and expect the pipeline to be mechanically complete in the second quarter of 2011.

In connection with this project, we have entered into a 10-year commitment to ship an annual average of 15,000 barrels per day of refined products on the UNEV Pipeline at an agreed tariff. Our commitment for each year is subject to reduction by up to 5,000 barrels per day in specified circumstances relating to shipments by other shippers. We have an option agreement with HEP granting them an option to purchase all of our equity interests in this joint venture pipeline effective for a 180-day period commencing when the UNEV Pipeline becomes operational, at a purchase price equal to our investment in this joint venture pipeline plus interest at 7% per annum.

Regulatory compliance items at our refineries or other presently existing or future environmental regulations / consent decrees could cause us to make additional capital investments beyond those described above and incur additional operating costs to meet applicable requirements.

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#### **HEP**

Each year the Holly Logistic Services, L.L.C. board of directors approves HEP s annual capital budget, which specifies capital projects that HEP management is authorized to undertake. Additionally, at times when conditions warrant or as new opportunities arise, special projects may be approved. The funds allocated for a particular capital project may be expended over a period of several years, depending on the time required to complete the project. Therefore, HEP s planned capital expenditures for a given year consist of expenditures approved for capital projects included in their current year s capital budget as well as, in certain cases, expenditures approved for capital projects in capital budgets for prior years. The 2010 HEP capital budget is comprised of \$4.8 million for maintenance capital expenditures and \$6 million for expansion capital expenditures.

As described above, HEP is currently constructing five interconnecting pipelines between our Tulsa east and west refining facilities. The project is expected to cost approximately \$25 million with completion in the first quarter of 2011. We are currently finalizing terms for a long-term agreement with HEP to transfer intermediate products via these pipelines that will commence upon completion of the project.

## Cash Flows Financing Activities

## Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009

Net cash flows provided by financing activities were \$39.3 million for the nine months ended September 30, 2010 compared to \$253 million for the nine months ended September 30, 2009, a decrease of \$213.7 million. During the nine months ended September 30, 2010, we received and repaid \$310 million in advances under the Holly Credit Agreement, paid \$0.8 million under our financing obligation to Plains, purchased \$1.3 million in common stock from employees to provide funds for the payment of payroll and income taxes due upon the vesting of certain share-based incentive awards, paid \$23.9 million in dividends, received a \$9.5 million contribution from our UNEV Pipeline joint venture partner and recognized \$1.3 million excess tax expense on our equity based compensation. Also during this period, HEP received \$147.5 million in net proceeds upon the issuance of the HEP 8.25% Senior Notes, received \$52 million and repaid \$101 million under the HEP Credit Agreement, paid distributions of \$36.1 million to noncontrolling interests and purchased \$2.3 million in HEP common units in the open market for recipients of its restricted unit grants. Additionally, \$3.1 million in deferred financing costs were incurred in connection with the issuance of the HEP 8.25% Senior Notes in March 2010 and an amendment to the Holly Credit Agreement. During the nine months ended September 30, 2009, we received \$187.9 million in net proceeds upon the issuance of the Holly Senior Notes, received and repaid \$94 million in advances under the Holly Credit Agreement, paid \$22.6 million in dividends, purchased \$1.2 million in common stock from employees to provide funds for the payment of payroll and income taxes due upon the vesting of certain share-based incentive awards, received a \$13.7 million contribution from our UNEV Pipeline joint venture partner and recognized \$2.1 million in excess tax benefits on our equity based compensation. Also during this period, HEP received proceeds of \$58.4 million upon the issuance of additional common units, received \$197 million and repaid \$152 million in advances under the HEP Credit Agreement, paid distributions of \$23.4 million to noncontrolling interest holders and purchased \$0.6 million in HEP common units for recipients of its restricted unit grants. Additionally, we paid \$6.4 million in deferred financing costs during the nine months ended September 30, 2009. The deferred financing costs relate to the 9.875% Holly Senior Notes issued in June 2009.

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#### **Contractual Obligations and Commitments**

## Holly Corporation

There were no significant changes to our contractual obligations during the nine months ended September 30, 2010. *HEP* 

During the nine months ended September 30, 2010, HEP repaid net advances of \$49 million resulting in \$157 million of outstanding principal under the HEP Credit Agreement at September 30, 2010.

In March 2010, HEP issued \$150 million aggregate principal amount of HEP 8.25% Senior Notes maturing March 15, 2018.

There were no other significant changes to HEP s long-term contractual obligations during this period.

#### CRITICAL ACCOUNTING POLICIES

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities as of the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Our significant accounting policies are described in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2009. Certain critical accounting policies that materially affect the amounts recorded in our consolidated financial statements are the use of the LIFO method of valuing certain inventories, the amortization of deferred costs for regular major maintenance and repairs at our refineries, assessing the possible impairment of certain long-lived assets, and assessing contingent liabilities for probable losses. There have been no changes to these policies in 2010.

We use the LIFO method of valuing inventory. Under the LIFO method, an actual valuation of inventory can only be made at the end of each year based on the inventory levels. Accordingly, interim LIFO calculations are based on management s estimates of expected year-end inventory levels and are subject to the final year-end LIFO inventory valuation.

#### **New Accounting Pronouncements**

Variable Interest Entities

On January 1, 2010, new accounting standards became effective that replace the previous quantitative-based risk and rewards calculation provided under GAAP with a qualitative approach in determining whether an entity is the primary beneficiary of a variable interest entity (VIE). Additionally, these standards require an entity to assess on an ongoing basis whether it is the primary beneficiary of a VIE and enhance disclosure requirements with respect to an entity s involvement in a VIE. See Note 3 Holly Energy Partners to the Consolidated Financial Statements under Item 1 for additional information on our involvement with HEP, a consolidated VIE.

#### RISK MANAGEMENT

We use certain strategies to reduce some commodity price and operational risks. We do not attempt to eliminate all market risk exposures when we believe that the exposure relating to such risk would not be significant to our future earnings, financial position, capital resources or liquidity or that the cost of eliminating the exposure would outweigh the benefit.

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#### Commodity Price Risk Management

During the third quarter of 2010, we entered into two types of hedging transactions.

We entered into multiple gasoline price swap contracts relating to forecasted sales transactions of unleaded 87 gasoline produced at our Tulsa Refinery facilities in order to protect margins on winter grade gasoline. Winter grade gasoline specifications allow for the blending of butane as an additive. Since the cost of butane is subject to price risk (fluctuating prices), our refined product margins are exposed to the adverse affects of higher butane costs during winter months when demand for butane is generally higher and lower gasoline sales prices when demand for finished gasoline products is generally lower. To mitigate the effects of higher butane costs during winter months, we regularly purchase volumes of butane at more favorable prices during the summer season. Furthermore, in order to maintain a favorable spread between the cost of this butane and the ultimate sales price we receive on quantities of produced winter grade gasoline, we have entered into gasoline price swaps that effectively fix the sales price on forecasted sales totaling 135,000 barrels of unleaded 87 gasoline at a weighted average price of \$81.61 per barrel. These barrels will be ratably sold between September and December 2010, matching the terms of the swap contracts maturing between September and December 2010.

Additionally, we entered into natural gas price swap contracts relating to forecasted purchases of natural gas to be used in production at our refining facilities during the 2010-2011 winter season. Natural gas prices are subject to price risk (fluctuating prices), therefore, the profitability of our refinery operations is exposed to the adverse affects of higher natural gas prices during winter months when demand for natural gas is generally higher. In order to mitigate the effects of higher natural gas prices, we have entered into natural gas price swaps that effectively fix our purchase price on forecasted natural gas purchases aggregating 2,500,000 million British thermal units (MMBTU) (approximately 30% of our refineries projected winter season consumption) to be ratably purchased between November 2010 and March 2011 at a weighted-average cost of \$4.20 per MMBTU.

We have designated these commodity price swaps as cash flow hedges. Based on our assessment of effectiveness using the change in variable cash flows method, we have determined that our gasoline price swaps are effective in offsetting the variability in sales prices to be received on forecasted sales of finished gasoline inventory resulting from changes in gasoline reference prices. We have also determined that our natural gas price swaps are effective in offsetting the variability in prices to be paid on forecasted natural gas purchases resulting from changes in natural gas reference prices. Under hedge accounting, we adjust our cash flow hedges on a quarterly basis to fair value with offsetting fair value adjustments to accumulated other comprehensive income. Hedge effectiveness is measured by comparing the combined effects of amounts expected to be received or paid under these price swap contracts and prices to be received and paid under the forecasted transactions as discussed above against prestablished fixed prices. Any ineffectiveness is reclassified from accumulated other comprehensive income to cost of products sold. As of September 30, 2010, we have had no ineffectiveness on these cash flow hedges.

## Interest Rate Risk Management

HEP uses interest rate swaps to manage its exposure to interest rate risk.

As of September 30, 2010, HEP has an interest rate swap that hedges its exposure to the cash flow risk caused by the effects of LIBOR changes on a \$155 million HEP Credit Agreement advance. This interest rate swap effectively converts \$155 million of LIBOR based debt to fixed rate debt having an interest rate of 3.74% plus an applicable margin, currently 1.75%, which equaled an effective interest rate of 5.49% as of September 30, 2010. The maturity date of this swap contract is February 28, 2013.

HEP designated this interest rate swap as a cash flow hedge. Based on its assessment of effectiveness using the change in variable cash flows method, HEP determined that this interest rate swap is effective in offsetting the variability in interest payments on the \$155 million variable rate debt resulting from changes in LIBOR. Under hedge accounting, HEP adjusts the cash flow hedge on a quarterly basis to its fair value with the offsetting fair value adjustment to accumulated other comprehensive income. Also on a quarterly basis, HEP measures hedge effectiveness by comparing the present value of the cumulative change in the expected future interest to be paid

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or received on the variable leg of the swap against the expected future interest payments on the \$155 million variable rate debt. Any ineffectiveness is reclassified from accumulated other comprehensive income to interest expense. As of September 30, 2010, HEP had no ineffectiveness on its cash flow hedge.

The following table presents balance sheet locations and related fair values of outstanding derivative instruments.

Derivative Instruments	Balance Sheet Location	Fair Value		Location of Offsetting Balance llars in thousands)		Offsetting Amount
<b>September 30, 2010</b>						
Derivatives designated as cash flow hedging instrum	nents:					
Variable-to-fixed commodity price swap contracts (forecasted volumes of gasoline sales)	Accrued liabilities	\$	406	Accumulated other comprehensive loss Accumulated	\$	406
Variable-to-fixed commodity price swap contracts (forecasted volumes of natural gas purchases)	Accrued liabilities		738	other comprehensive loss		738
		\$	1,144		\$	1,144
Variable-to-fixed interest rate swap contract (\$155 million LIBOR based debt interest payments)  December 31, 2009	Other long-term liabilities		11,825	Accumulated other comprehensive loss	\$	11,825
Derivative designated as cash flow hedging instrum	ent:					
Variable-to-fixed interest rate swap contract (\$171 million LIBOR based debt interest payments)	Other long-term liabilities		9,141	Accumulated other comprehensive loss	\$	9,141
Derivatives not designated as hedging instruments:						
Fixed-to-variable interest rate swap contract (\$60 million of HEP 6.25% Senior Notes)	Other assets	\$	2,294	Long-term debt Equity	\$	1,791 <sub>(1)</sub> 503 <sub>(2)</sub>

	\$	2,294	\$ 2,294
	Other		
Variable-to-fixed interest rate swap contract (\$60 million of HEP 6.25% Senior Notes)	long-term liabilities \$	2.555 Equity	\$ 2.555(2)

- (1) Represents unamortized balance of dedesignated hedge premium.
- (2) Represents prior year charges to interest expense.

Publicly available information is reviewed on the counterparties in order to review and monitor their financial stability and assess their ongoing ability to honor their commitments under the swap contracts. These counterparties are large financial institutions. We have not experienced, nor do we expect to experience, any difficulty in the counterparties honoring their commitments.

The market risk inherent in our fixed-rate debt and positions is the potential change arising from increases or decreases in interest rates as discussed below.

At September 30, 2010, outstanding principal under the Holly 9.875% Senior Notes, HEP 6.25% Senior Notes and HEP 8.25% Senior Notes was \$300 million, \$185 million and \$150 million, respectively. For these fixed rate notes, changes in interest rates will generally affect fair value of the debt, but not our earnings or cash flows. At September 30, 2010, the estimated fair values of the Holly 9.875% Senior Notes, HEP 6.25% Senior Notes and HEP 8.25% Senior Notes were \$324 million, \$183.2 million and \$156.8 million, respectively. We estimate that a hypothetical 10% change in the yield-to-maturity rates applicable to these notes would result in a fair value change to the notes of approximately \$13 million, \$5 million and \$6 million, respectively.

For the variable rate HEP Credit Agreement, changes in interest rates would affect cash flows, but not the fair value. At September 30, 2010, borrowings outstanding under the HEP Credit Agreement were \$157 million. By means of its cash flow hedge, HEP has effectively converted the variable rate on \$155 million of outstanding principal to a fixed rate of 5.49%. At September 30, 2010, cash and cash equivalents included investments in investment grade, highly liquid investments with maturities of nine months or less at the time of purchase and hence the interest rate market risk implicit in these cash investments is low. Due to the short-term nature of our

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cash and cash equivalents, a hypothetical 10% increase in interest rates would not have a material effect on the fair market value of our portfolio. Since we have the ability to liquidate this portfolio, we do not expect our operating results or cash flows to be materially affected by the effect of a sudden change in market interest rates on our investment portfolio.

Our operations are subject to normal hazards of operations, including fire, explosion and weather-related perils. We maintain various insurance coverages, including business interruption insurance, subject to certain deductibles. We are not fully insured against certain risks because such risks are not fully insurable, coverage is unavailable, or premium costs, in our judgment, do not justify such expenditures.

We have a risk management oversight committee that is made up of members from our senior management. This committee oversees our risk enterprise program, monitors our risk environment and provides direction for activities to mitigate identified risks that may adversely affect the achievement of our goals.

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#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Risk Management under Management s Discussion and Analysis of Financial Condition and Results of Operations.

## **Reconciliations to Amounts Reported Under Generally Accepted Accounting Principles**

Reconciliations of earnings before interest, taxes, depreciation and amortization ( EBITDA ) to amounts reported under generally accepted accounting principles in financial statements.

Earnings before interest, taxes, depreciation and amortization, which we refer to as EBITDA, is calculated as net income plus (i) interest expense, net of interest income, (ii) income tax provision, and (iii) depreciation and amortization. EBITDA is not a calculation provided for under GAAP; however, the amounts included in the EBITDA calculation are derived from amounts included in our consolidated financial statements. EBITDA should not be considered as an alternative to net income or operating income as an indication of our operating performance or as an alternative to operating cash flow as a measure of liquidity. EBITDA is not necessarily comparable to similarly titled measures of other companies. EBITDA is presented here because it is a widely used financial indicator used by investors and analysts to measure performance. EBITDA is also used by our management for internal analysis and as a basis for financial covenants.

Set forth below is our calculation of EBITDA from continuing operations.

	Three Mon Septeml		Nine Months Ended September 30,		
	2010	2009	2010	2009	
		(In tho	usands)		
Income from continuing operations	\$ 59,390	\$ 30,177	\$ 108,802	\$ 72,189	
Subtract noncontrolling interest in income from					
continuing operations	(8,213)	(6,964)	(19,557)	(13,175)	
Add income tax provision	31,494	13,497	54,476	34,668	
Add interest expense	17,368	12,407	56,113	25,849	
Subtract interest income	(64)	(231)	(758)	(2,561)	
Add depreciation and amortization	29,138	24,026	85,719	69,367	
EBITDA from continuing operations	\$ 129,113	\$72,912	\$ 284,795	\$ 186,337	

# Reconciliations of refinery operating information (non-GAAP performance measures) to amounts reported under generally accepted accounting principles in financial statements.

Refinery gross margin and net operating margin are non-GAAP performance measures that are used by our management and others to compare our refining performance to that of other companies in our industry. We believe these margin measures are helpful to investors in evaluating our refining performance on a relative and absolute basis. We calculate refinery gross margin and net operating margin using net sales, cost of products and operating expenses, in each case averaged per produced barrel sold. These two margins do not include the effect of depreciation and amortization. Each of these component performance measures can be reconciled directly to our Consolidated Statements of Income.

Other companies in our industry may not calculate these performance measures in the same manner.

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#### Refinery Gross Margin

Refinery gross margin per barrel is the difference between average net sales price and average cost of products per barrel of produced refined products. Refinery gross margin for each of our refineries and for our three refineries on a consolidated basis is calculated as shown below.

	Three Month Septembe 2010		Nine Months End September 30, 2010 200		
Average per produced barrel:					
Navajo Refinery Net sales Less cost of products	\$ 87.60	\$ 78.15	\$ 88.98	\$ 69.21	
	79.39	70.88	81.44	60.25	
Refinery gross margin	\$ 8.21	\$ 7.27	\$ 7.54	\$ 8.96	
Woods Cross Refinery Net sales Less cost of products Refinery gross margin	\$ 94.86	\$ 80.87	\$ 93.71	\$ 66.87	
	73.08	65.68	74.02	55.22	
	\$ 21.78	\$ 15.19	\$ 19.69	\$ 11.65	
Tulsa Refinery Net sales Less cost of products Refinery gross margin	\$ 89.22	\$ 76.80	\$ 88.91	\$ 76.65	
	79.80	70.10	81.26	70.80	
	\$ 9.42	\$ 6.70	\$ 7.65	\$ 5.85	
Consolidated Net sales Less cost of products Refinery gross margin	\$ 89.25	\$ 78.11	\$ 89.53	\$ 70.16	
	78.84	69.84	80.43	61.26	
	\$ 10.41	\$ 8.27	\$ 9.10	\$ 8.90	
Net sales	78.84	69.84	80.43	61.2	

#### Net Operating Margin

Net operating margin per barrel is the difference between refinery gross margin and refinery operating expenses per barrel of produced refined products. Net operating margin for each of our refineries and for our three refineries on a consolidated basis is calculated as shown below.

	Three Mor Septen	Nine Months Ended September 30,		
Average per produced barrel:	2010	2009	2010	2009
Navajo Refinery Refinery gross margin	\$ 8.21	\$ 7.27	\$ 7.54	\$ 8.96

Woods Cross Refinery       \$ 2.96       \$ 2.90       \$ 2.53       \$ 4.08         Woods Cross Refinery       Refinery gross margin       \$ 21.78       \$ 15.19       \$ 19.69       \$ 11.65         Less refinery operating expenses       6.11       6.44       5.86       6.45         Net operating margin       \$ 15.67       \$ 8.75       \$ 13.83       \$ 5.20         Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated       Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73         -53 -	Less refinery operating expenses	5.25	4.37	5.01	4.88
Refinery gross margin       \$ 21.78       \$ 15.19       \$ 19.69       \$ 11.65         Less refinery operating expenses       6.11       6.44       5.86       6.45         Net operating margin       \$ 15.67       \$ 8.75       \$ 13.83       \$ 5.20         Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Net operating margin	\$ 2.96	\$ 2.90	\$ 2.53	\$ 4.08
Refinery gross margin       \$ 21.78       \$ 15.19       \$ 19.69       \$ 11.65         Less refinery operating expenses       6.11       6.44       5.86       6.45         Net operating margin       \$ 15.67       \$ 8.75       \$ 13.83       \$ 5.20         Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Woods Cross Refinery				
Less refinery operating expenses       6.11       6.44       5.86       6.45         Net operating margin       \$ 15.67       \$ 8.75       \$ 13.83       \$ 5.20         Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73		\$ 21.78	\$ 15 19	\$ 19 69	\$ 11.65
Net operating margin       \$ 15.67       \$ 8.75       \$ 13.83       \$ 5.20         Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	• •				
Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Dess termery operating expenses	0.11	0	2.00	0.15
Tulsa Refinery         Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Net operating margin	\$ 15.67	\$ 8.75	\$ 13.83	\$ 5.20
Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73			·	·	
Refinery gross margin       \$ 9.42       \$ 6.70       \$ 7.65       \$ 5.85         Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73					
Less refinery operating expenses       4.80       4.64       5.10       4.76         Net operating margin       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Tulsa Refinery				
Consolidated       \$ 4.62       \$ 2.06       \$ 2.55       \$ 1.09         Consolidated       Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Refinery gross margin	\$ 9.42	\$ 6.70	\$ 7.65	\$ 5.85
Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Less refinery operating expenses	4.80	4.64	5.10	4.76
Consolidated         Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73					
Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Net operating margin	\$ 4.62	\$ 2.06	\$ 2.55	\$ 1.09
Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73					
Refinery gross margin       \$ 10.41       \$ 8.27       \$ 9.10       \$ 8.90         Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73	Consolidated				
Less refinery operating expenses       5.14       4.77       5.16       5.17         Net operating margin       \$ 5.27       \$ 3.50       \$ 3.94       \$ 3.73		¢ 10.41	¢ 0.27	¢ 0.10	¢ 000
Net operating margin \$ 5.27 \$ 3.50 \$ 3.94 \$ 3.73	· · ·				
	Less refinery operating expenses	3.14	4.//	3.10	3.17
	Net operating margin	\$ 527	\$ 3.50	\$ 3.94	\$ 3.73
- 53 -	The operating margin	Ψ 3.21	φ 3.30	ψ 5.74	Ψ 3.13
	-5	53 -			

Below are reconciliations to our Consolidated Statements of Income for (i) net sales, cost of products and operating expenses, in each case averaged per produced barrel sold, and (ii) net operating margin and refinery gross margin. Due to rounding of reported numbers, some amounts may not calculate exactly.

Reconciliations of refined product sales from produced products sold to total sales and other revenues

		Three Months Ended September 30, 2010 2009 (Dollars in thousands, exception)			except	Nine Months Ended September 30, 2010 2009 (ccept per barrel amounts)			
Navajo Refinery  Average sales price per produced barrel sold  Times sales of produced refined products sold	\$	87.60	\$	78.15	\$	88.98	\$	69.21	
(BPD) Times number of days in period		92,180 92		93,996 92		90,730 273		84,102 273	
Refined product sales from produced products sold	\$	742,897	\$	675,812	\$2	2,203,971	\$ [	1,589,051	
Woods Cross Refinery Average sales price per produced barrel sold Times sales of produced refined products sold	\$	94.86	\$	80.87	\$	93.71	\$	66.87	
(BPD) Times number of days in period		27,540 92		27,098 92		28,260 273		27,061 273	
Refined product sales from produced products sold	\$	240,345	\$	201,610	\$	722,971	\$	494,012	
Tulsa Refinery Average sales price per produced barrel sold Times sales of produced refined products sold	\$	89.22	\$	76.80	\$	88.91	\$	76.65	
(BPD) Times number of days in period		113,040 92		60,596 92		107,950 273		26,077 273	
Refined product sales from produced products sold	\$	927,859	\$	428,147	\$ 2	2,620,209	\$	545,673	
Sum of refined product sales from produced products sold from our three refineries <sup>(1)</sup> Add refined product sales from purchased	\$ :	1,911,101	\$ :	1,305,569	\$ :	5,547,151	\$ 2	2,628,736	
products and rounding (2)		24,586		21,539		93,093		83,579	
Total refined product sales Add direct sales of excess crude oil <sup>(3)</sup> Add other refining segment revenue <sup>(4)</sup>		1,935,687 106,364 39,658		1,327,108 98,540 50,656		5,640,244 355,381 90,618	2	2,712,315 320,416 103,286	
Total refining segment revenue	2	2,081,709		1,476,304	(	6,086,243	3	3,136,017	

Add HEP segment sales and other revenues	46,558	40,805	132,730	108,136
Add corporate and other revenues	100	229	317	423
Subtract consolidations and eliminations	(37,379)	(28,847)	(108,152)	(72,277)
Sales and other revenues	\$ 2,090,988	\$ 1,488,491	\$6,111,138	\$ 3,172,299

- (1) The above calculations of refined product sales from produced products sold can also be computed on a consolidated basis. These amounts may not calculate exactly due to rounding of reported numbers.
- (2) We purchase finished products when opportunities arise that provide a profit on the sale of such products, or to meet delivery commitments.
- (3) We purchase crude oil that at times exceeds the supply needs of our refineries.
  Quantities in excess of our needs are sold at market prices to purchasers of crude oil that are recorded on a gross basis with the sales

price recorded as revenues and the corresponding acquisition cost as inventory and then upon sale as cost of products sold. Additionally, we enter into buy/sell exchanges of crude oil with certain parties to facilitate the delivery of quantities to certain locations that are netted at carryover cost.

(4) Other refining segment revenue includes the revenues associated with Holly Asphalt and revenue derived from feedstock and sulfur credit sales.

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		onths Ended nber 30,	Nine Months Ended September 30,			
	2010	2009	2010	2009		
	(Dolla	ars in thousands, e	xcept per barrel ar	mounts)		
Average sales price per produced barrel sold Times sales of produced refined products sold	\$ 89.25	\$ 78.11	\$ 89.53	\$ 70.16		
(BPD)	232,760	181,690	226,940	137,240		
Times number of days in period	92	92	273	273		
Refined product sales from produced products sold	\$ 1,911,101	\$ 1,305,569	\$ 5,547,151	\$ 2,628,736		

Reconciliation of average cost of products per produced barrel sold to total cost of products sold

		Three Months Ended September 30, 2010 2009				Nine Months Ended September 30, 2010 2009		
			ars in t		except	per barrel a	mount	
Navajo Refinery		`		,	1	1		,
Average cost of products per produced barrel								
sold	\$	79.39	\$	70.88	\$	81.44	\$	60.25
Times sales of produced refined products sold								
(BPD)		92,180		93,996		90,730		84,102
Times number of days in period		92		92		273		273
Cost of products for produced products sold	\$	673,272	\$	612,944	\$2	2,017,211	\$ 3	1,383,331
Woods Cross Refinery  Average cost of products per produced berral								
Average cost of products per produced barrel sold	\$	73.08	\$	65.68	\$	74.02	\$	55.22
Times sales of produced refined products sold	Ψ	73.00	Ψ	05.00	Ψ	74.02	Ψ	33.22
(BPD)		27,540		27,098		28,260		27,061
Times number of days in period		92		92		273		273
Cost of products for produced products sold	\$	185,161	\$	163,741	\$	571,063	\$	407,946
Tulsa Refinery  Average cost of products per produced barrel								
sold	\$	79.80	\$	70.10	\$	81.26	\$	70.80
Times sales of produced refined products sold								
(BPD)		113,040		60,596		107,950		26,077
Times number of days in period		92		92		273		273
Cost of products for produced products sold	\$	829,894	\$	390,796	\$ 2	2,394,761	\$	504,027

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Sum of cost of products for produced products				
sold from our three refineries (1)	\$1,688,327	\$1,167,481	\$4,983,035	\$ 2,295,304
Add refined product costs from purchased				
products sold and rounding (2)	24,594	22,295	93,898	88,271
	•	,	,	,
Total refined cost of products sold	1,712,921	1,189,776	5,076,933	2,383,575
Add crude oil cost of direct sales of excess crude	, ,	, ,	, ,	, ,
oil (3)	105,091	97,400	351,643	317,954
<del></del>	100,001	>7,100	221,012	217,55