

MERCER INTERNATIONAL INC.

Form 10-Q

May 04, 2010

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended March 31, 2010
OR**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No.: 000-51826

MERCER INTERNATIONAL INC.

(Exact name of Registrant as specified in its charter)

Washington

*(State or other jurisdiction
of incorporation or organization)*

Suite 2840, 650 West Georgia Street, Vancouver, British Columbia, Canada, V6B 4N8

(Address of office)

(604) 684-1099

(Registrant's telephone number, including area code)

47-0956945

*(I.R.S. Employer
Identification No.)*

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the *Securities Exchange Act of 1934* during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting
Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

The Registrant had 36,483,204 shares of common stock outstanding as at May 3, 2010.

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

INTERIM CONSOLIDATED BALANCE SHEETS

INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 4. CONTROLS AND PROCEDURES

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

ITEM 1A. RISK FACTORS

ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

ITEM 5. OTHER INFORMATION

ITEM 6. EXHIBITS

SIGNATURES

Exhibit 31.1

Exhibit 31.2

Exhibit 32.1

Exhibit 32.2

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

**MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED MARCH 31, 2010
(Unaudited)**

FORM 10-Q
QUARTERLY REPORT PAGE 2

Table of Contents

MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands of Euros)

	March 31, 2010	December 31, 2009
ASSETS		
Current assets		
Cash and cash equivalents (Note 11)	48,692	51,291
Receivables	90,391	71,143
Inventories (Note 4)	81,730	72,629
Prepaid expenses and other	7,568	5,871
Total current assets	228,381	200,934
Long-term assets		
Property, plant and equipment	875,897	868,558
Deferred note issuance and other	7,813	8,186
Deferred income tax	3,698	3,426
Note receivable	2,698	2,727
	890,106	882,897
Total assets	1,118,487	1,083,831
LIABILITIES		
Current liabilities		
Accounts payable and accrued expenses	105,380	85,185
Pension and other post-retirement benefit obligations (Note 7)	619	567
Debt (Note 5)	23,020	16,032
Total current liabilities	129,019	101,784
Long-term liabilities		
Debt (Note 5)	810,366	813,142
Unrealized interest rate derivative losses (Notes 6 and 9)	59,418	52,873
Pension and other post-retirement benefit obligations (Note 7)	19,740	17,902
Capital leases and other	11,087	12,157
	900,611	896,074
Total liabilities	1,029,630	997,858
EQUITY		
Shareholders' equity		
Share capital (Note 8)	202,939	202,844

Edgar Filing: MERCER INTERNATIONAL INC. - Form 10-Q

Paid-in capital	(5,625)	(6,082)
Retained earnings (deficit)	(104,781)	(97,235)
Accumulated other comprehensive income (loss)	30,967	23,695
Total shareholders' equity	123,500	123,222
Noncontrolling interest (deficit) (Note 10)	(34,643)	(37,249)
Total equity	88,857	85,973
Total liabilities and equity	1,118,487	1,083,831

Commitments and contingencies (Note 11)

The accompanying notes are an integral part of these interim consolidated financial statements.

FORM 10-Q

QUARTERLY REPORT PAGE 3

Table of Contents

MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(In thousands of Euros, except per share data)

	Three Months Ended	
	March 31,	
	2010	2009
Revenues		
Pulp	171,121	129,033
Energy	9,131	10,539
	180,252	139,572
Costs and expenses		
Operating costs	140,409	131,997
Operating depreciation and amortization	13,724	13,401
	26,119	(5,826)
Selling, general and administrative expenses	8,095	7,145
Sale of emission allowances		(558)
Operating income (loss)	18,024	(12,413)
Other income (expense)		
Interest expense	(16,423)	(16,549)
Investment income (loss)	94	(3,202)
Foreign exchange gain (loss) on debt	(5,231)	(4,416)
Gain (loss) on extinguishment of convertible notes (Note 5)	(929)	
Gain (loss) on derivative instruments (Note 6)	(6,546)	(15,013)
Total other income (expense)	(29,035)	(39,180)
Income (loss) before income taxes	(11,011)	(51,593)
Income tax benefit (provision) current	(204)	(49)
deferred		3,031
Net income (loss)	(11,215)	(48,611)
Less: net loss (income) attributable to noncontrolling interest	3,669	9,261
Net income (loss) attributable to common shareholders	(7,546)	(39,350)
Retained earnings (deficit), beginning of period	(97,235)	(35,046)
Retained earnings (deficit), end of period	(104,781)	(74,396)

Net income (loss) per share attributable to common shareholders (Note 3):		
Basic	(0.21)	(1.08)
Diluted	(0.21)	(1.08)

The accompanying notes are an integral part of these interim consolidated financial statements.

FORM 10-Q

QUARTERLY REPORT PAGE 4

Table of Contents

MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Unaudited)
(In thousands of Euros)

	Three Months Ended	
	March 31,	
	2010	2009
Net income (loss)	(11,215)	(48,611)
Other comprehensive income (loss)		
Foreign currency translation adjustment	7,632	(5,369)
Pension income (expense)	(366)	(17)
Unrealized gains (losses) on securities arising during the period	6	314
Other comprehensive income (loss)	7,272	(5,072)
Total comprehensive income (loss)	(3,943)	(53,683)
Comprehensive loss (income) attributable to noncontrolling interest	3,669	9,261
Comprehensive income (loss) attributable to common shareholders	(274)	(44,422)

The accompanying notes are an integral part of these interim consolidated financial statements.

FORM 10-Q
 QUARTERLY REPORT PAGE 5

Table of Contents

MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands of Euros)

	Three Months Ended	
	March 31,	
	2010	2009
Cash flows from (used in) operating activities		
Net income (loss) attributable to common shareholders	(7,546)	(39,350)
Adjustments to reconcile net income (loss) attributable to common shareholders to cash flows from operating activities		
Loss (gain) on derivative instruments	6,546	15,013
Foreign exchange (gain) loss on debt	5,231	4,416
Loss (gain) on extinguishment of convertible notes	929	
Depreciation and amortization	13,821	13,467
Accretion (income) expense	431	
Noncontrolling interest	(3,669)	(9,261)
Deferred income taxes		(3,031)
Stock compensation expense	506	(33)
Pension and other post-retirement expense, net of funding	194	(16)
Inventory provisions		4,587
Other	1,003	(2,900)
Changes in current assets and liabilities		
Receivables	(17,144)	19,981
Inventories	(5,259)	6,119
Accounts payable and accrued expenses	7,955	(7,221)
Other	(1,281)	1,000
Net cash from (used in) operating activities	1,717	2,771
Cash flows from (used in) investing activities		
Purchase of property, plant and equipment	(5,850)	(7,706)
Proceeds on sale of property, plant and equipment	387	129
Cash, restricted		9,469
Notes receivable	(84)	121
Net cash from (used in) investing activities	(5,547)	2,013
Cash flows from (used in) financing activities		
Repayment of notes payable and debt	(8,250)	(13,800)
Repayment of capital lease obligations	(1,004)	(682)
Proceeds from borrowings of notes payable and debt		10,000
Proceeds from government grants	9,415	
Payment of deferred note issuance costs		(1,969)
Net cash from (used in) financing activities	161	(6,451)

Effect of exchange rate changes on cash and cash equivalents	1,070	451
Net increase (decrease) in cash and cash equivalents	(2,599)	(1,216)
Cash and cash equivalents, beginning of period	51,291	42,452
Cash and cash equivalents, end of period	48,692	41,236

The accompanying notes are an integral part of these interim consolidated financial statements.

FORM 10-Q

QUARTERLY REPORT PAGE 6

Table of Contents

MERCER INTERNATIONAL INC.
INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
(Unaudited)
(In thousands of Euros)

	Three Months Ended	
	March 31,	
	2010	2009
Supplemental disclosure of cash flow information		
Cash paid (received) during the period for		
Interest	14,429	28,258
Income taxes	102	29
Supplemental schedule of non-cash investing and financing activities		
Acquisition of production and other equipment under capital lease obligations	212	36
Increase (decrease) in accounts payable relating to investing activities	(983)	461

The accompanying notes are an integral part of these interim consolidated financial statements.

FORM 10-Q

QUARTERLY REPORT PAGE 7

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 1. The Company and Summary of Significant Accounting Policies

Basis of Presentation

The interim consolidated financial statements contained herein include the accounts of Mercer International Inc. (Mercer Inc.) and its wholly-owned and majority-owned subsidiaries collectively (the Company). The Company's shares of common stock are quoted and listed for trading on both the NASDAQ Global Market and the Toronto Stock Exchange.

The interim consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (the SEC). The year-end consolidated balance sheet data was derived from audited financial statements. The footnote disclosure included herein has been prepared in accordance with accounting principles generally accepted for interim financial statements in the United States (GAAP). The interim consolidated financial statements should be read together with the audited consolidated financial statements and accompanying notes included in the Company's latest annual report on Form 10-K for the fiscal year ended December 31, 2009. In the opinion of the Company, the unaudited interim consolidated financial statements contained herein contain all adjustments necessary to fairly present the results of the interim periods included. The results for the periods included herein may not be indicative of the results for the entire year.

The Company has three pulp mills that are aggregated into one reportable business segment, market pulp. Accordingly, the results presented are those of the reportable business segment.

Certain prior year amounts in the interim consolidated financial statements have been reclassified to conform to the current year presentation.

In these interim consolidated financial statements, unless otherwise indicated, all amounts are expressed in Euros (€). The term U.S. dollars and the symbol \$ refer to United States dollars. The symbol C\$ refers to Canadian dollars.

Use of Estimates

Preparation of financial statements and related disclosures in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Significant management judgment is required in determining the accounting for, among other things, doubtful accounts and reserves, depreciation and amortization, future cash flows associated with impairment testing for long-lived assets, derivative financial instruments, environmental conservation and legal liabilities, asset retirement obligations, pensions and post-retirement benefit obligations, income taxes, contingencies, and inventory obsolescence and provisions. Actual results could differ from these estimates, and changes in these estimates are recorded when known.

FORM 10-Q

QUARTERLY REPORT PAGE 8

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 1. The Company and Summary of Significant Accounting Policies (continued)

Recently Implemented Accounting Standards

This section highlights recently implemented accounting standards that had an impact on the Company's financial statements.

In January 2010, the Company adopted Accounting Standards Update (ASU) 2010-06, which amends Accounting Standards Codification 820 (ASC 820), *Fair Value Measurements and Disclosures*. This new accounting guidance requires expanded fair value measurement disclosures in quarterly and annual financial statements. The new guidance clarifies existing disclosure requirements for the Level 2 and 3 fair value measurement. Additionally, the new guidance also requires details of significant transfers of assets between Level 1 and Level 2 fair value measurement categories, including the reasons for such transfers, as well as gross presentation of activity within the Level 3 fair value measurement category. This guidance is effective for the Company on January 1, 2010, except for the gross presentation of Level 3 activity, which is effective January 1, 2011. The adoption of this new accounting guidance did not impact the results of operations or the financial position of the Company.

Note 2. Stock-Based Compensation

The Company had a non-qualified stock option plan which provides for options to be granted to officers and employees to acquire a maximum of 3,600,000 common shares including options for 130,000 shares to directors who are not officers or employees. This plan expired in 2008 but unexercised options that were previously granted under this plan remain outstanding. The Company also has a stock incentive plan which provides for options, stock appreciation rights, restricted stock and performance stock to be awarded to employees and outside directors to a maximum of 1,000,000 common shares.

Performance Stock

Grants of performance stock comprise rights to receive stock at a future date that are contingent on the Company and the grantee achieving certain performance objectives.

During the three months ended March 31, 2010, potential stock based performance awards totaled 578,165, which vest on December 31, 2010 (2009 530,623). Expense (income) recognized for the three month periods ended March 31, 2010 and 2009 was 503 and (59), respectively.

The fair value of performance stock is determined based upon the number of shares awarded and the quoted price of the Company's stock. Performance stock generally cliff vest three years from the award date. On February 11, 2010, the Company awarded 13,000 performance stock to two employees. As of March 31, 2010, no performance stock had vested (2009 nil). During the three month periods ended March 31, 2010 and 2009, no performance stock were cancelled.

FORM 10-Q

QUARTERLY REPORT PAGE 9

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 2. Stock-Based Compensation (continued)*Restricted Stock*

The fair value of restricted stock is determined based upon the number of shares granted and the quoted price of the Company's stock on the date of grant. Restricted stock generally vests over one year. Expense is recognized on a straight-line basis over the vesting period. Expense recognized for the three month periods ended March 31, 2010 and 2009 was 3 and 26, respectively.

As at March 31, 2010, the total remaining unrecognized compensation cost related to restricted stock amounted to approximately 4 (2009 20), which will be amortized over their remaining vesting period.

During the three month period ended March 31, 2010, no restricted stock awards were granted (2009 - nil). There were no restricted stock awards cancelled during the three month period ended March 31, 2010 (2009 nil). As at March 31, 2010, 21,000 restricted stock awards remain unvested.

Stock Options

During the three month periods ended March 31, 2010 and 2009, no options were exercised, cancelled or granted and 738,334 options expired in 2010.

Note 3. Net Income (Loss) Per Share Attributable to Common Shareholders

	Three Months Ended March 31,	
	2010	2009
Net income (loss) attributable to common shareholders - basic and diluted	(7,546)	(39,350)
Net income (loss) per share attributable to common shareholders: Basic and diluted	(0.21)	(1.08)
Weighted average number of common shares outstanding: Basic ⁽¹⁾	36,320,190	36,285,027
Effect of dilutive instruments:		
Performance rights		
Stock options and awards		
Convertible notes		
Diluted	36,320,190	36,285,027

(1) The basic weighted average number of shares excludes performance and restricted stock which have been

issued, but have
not vested as at
March 31, 2010
and 2009.

FORM 10-Q
QUARTERLY REPORT PAGE 10

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 3. Net Income (Loss) Per Share Attributable to Common Shareholders (continued)

The calculation of diluted net income (loss) per share attributable to common shareholders does not assume the exercise of stock options and awards or the conversion of convertible notes that would have an anti-dilutive effect on earnings per share.

Stock options and awards excluded from the calculation of diluted income (loss) per share attributable to common shareholders because they are anti-dilutive represented 190,000 shares for the three month period ended March 31, 2010 (2009 928,334).

Restricted stock excluded from the calculation of diluted income (loss) per share attributable to common shareholders because they are anti-dilutive represented 21,000 shares for the three month period ended March 31, 2010 (2009 21,000).

Shares associated with the convertible notes excluded from the calculation of diluted income (loss) per share attributable to common shareholders because they are anti-dilutive represented 20,227,893 shares for the three month period ended March 31, 2010 (2009 8,678,065).

Performance stock excluded from the calculation of diluted income (loss) per share attributable to common shareholders because they are anti-dilutive represented 375,586 shares for the three month period ended March 31, 2010 (2009 348,648).

Note 4. Inventories

	March 31, 2010	December 31, 2009
Raw materials	31,108	24,888
Finished goods	25,023	24,198
Work in process and other	25,599	23,543
	81,730	72,629

FORM 10-Q
 QUARTERLY REPORT PAGE 11

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 5. Debt

Debt consists of the following:

	March 31, 2010	December 31, 2009
Note payable to bank, included in a total loan credit facility of 827,950 to finance the construction related to the Stendal mill (a)	506,323	514,574
Senior notes due February 2013, interest at 9.25% accrued and payable semi-annually, unsecured (b)	229,188	216,299
Subordinated convertible notes due October 2010, interest at 8.5% accrued and payable semi-annually (c)	1,682	16,749
Subordinated convertible notes due January 2012, interest at 8.5% accrued and payable semi-annually (d)	45,166	26,160
Credit agreement with a lender with respect to a revolving credit facility of C\$40 million (e)	17,471	16,000
Loan payable to the noncontrolling shareholder of the Stendal mill (f)	30,045	35,881
Credit agreement with a bank with respect to a revolving credit facility of 25,000 (g)		
Investment loan agreement with a lender with respect to the wash press project at the Rosenthal mill of 4,351 (h)	3,511	3,511
Credit agreement with a bank with respect to a revolving credit facility of 3,500 (i)		
	833,386	829,174
Less: current portion	(23,020)	(16,032)
Debt, less current portion	810,366	813,142

The Company made scheduled principal repayments under these facilities of 8,250 during the three months ended March 31, 2010 (2009 13,800). As of March 31, 2010, the principal maturities of debt are as follows:

Matures	Amount
2010	7,893
2011	24,255
2012	70,837
2013 ⁽¹⁾	287,450
2014	40,000
Thereafter	402,951
	833,386

- (1) Includes revolving credit facility principal amounts totalling 17,471.

FORM 10-Q
QUARTERLY REPORT PAGE 12

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 5. Debt (continued)

Certain of the Company's debt agreements were issued under an indenture which, among other things, restricts its ability and the ability of its restricted subsidiaries to make certain payments. These limitations are subject to other important qualifications and exceptions. As at March 31, 2010, the Company was in compliance with the terms of the indenture.

(a) Note payable to bank, included in a total loan facility of 827,950 to finance the construction related to the Stendal mill (Stendal Loan Facility), interest at rates varying from Euribor plus 0.90% to Euribor plus 1.85% (rates on amounts of borrowing at March 31, 2010 range from 1.85% to 2.44%), principal due in required installments beginning September 30, 2006 until September 30, 2017, collateralized by the assets of the Stendal mill, with 48% and 32% guaranteed by the Federal Republic of Germany and the State of Saxony-Anhalt, respectively, of up to 468,823 of outstanding principal, subject to a debt service reserve account required to pay amounts due in the following twelve months under the terms of the Stendal Loan Facility; payment of dividends is only permitted if certain cash flow requirements are met.

On March 13, 2009, the Company finalized an agreement with its lenders to amend its Stendal Loan Facility. The amendment deferred approximately 164,000 of scheduled principal payments until the maturity date, September 30, 2017, including approximately 20,000, 26,000, 21,000 of scheduled principal payments that were originally due in 2009, 2010, and 2011, respectively. The amendment also provided for a 100% cash sweep, referred to as the Cash Sweep , of any cash, in excess of a 15,000 working capital reserve, held by Stendal which will be used first to fund the debt service reserve account to a level sufficient to service the amounts due and payable under the Stendal Loan Facility during the then following 12 months, or Fully Funded , and second to prepay the deferred principal amounts.

(b) In February 2005, the Company issued \$310 million of senior notes due February 2013, which bear interest at 9.25% accrued and payable semi-annually, and are unsecured. The Company may redeem all or a part of the notes at redemption prices (expressed as a percentage of principal amount) equal to 102.31% for the twelve month period beginning on February 15, 2010, and 100.00% beginning on February 15, 2011 and at any time thereafter, plus accrued and unpaid interest.

FORM 10-Q

QUARTERLY REPORT PAGE 13

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
(In thousands of Euros, except per share data)**

Note 5. Debt (continued)

- (c) As at March 31, 2010, the Subordinated Convertible Notes due October 2010 had approximately \$2.3 million of principal outstanding. The Subordinated Convertible Notes due October 2010, bear interest at 8.5% accrued and payable semi-annually, are convertible at any time by the holder into common shares of the Company at \$7.75 per share and are unsecured. The Company may redeem for cash all or a portion of these notes at any time at 100% of the principal amount of the notes plus accrued and unpaid interest up to the redemption date. See Note 5(d).
- (d) On December 10, 2009, the Company exchanged approximately \$43.3 million of Subordinated Convertible Notes due October 2010 through private exchange agreements with the holders thereof for approximately \$43.8 million of Subordinated Convertible Notes due January 2012. On January 22, 2010, through an exchange offer, the Company exchanged a further \$21.7 million of Subordinated Convertible Notes due October 2010 for approximately \$22.0 million of the Company's Subordinated Convertible Notes due January 2012. The Company recognized both exchange transactions of the Subordinated Convertible Notes as extinguishments of debt in accordance with ASC Topic 470, *Debt*, because the fair value of the embedded conversion option changed by more than 10% in both transactions. As a result, for the year ended December 31, 2009, the Company accounted for the December 10, 2009 exchange as a debt extinguishment and recognized a gain of 4,447 in the Consolidated Statement of Operations. For the three months ended March 31, 2010, the Company recognized a loss of 929 as a result of the January 22, 2010 exchange. The gain and loss, which were determined using fair market values prevailing at the time of the transactions, will both be accreted to income through to January 2012 through interest expense yielding an effective interest rate of approximately 13% on the December 10, 2009 exchange and 3% on the January 22, 2010 exchange.

The Subordinated Convertible Notes due January 2012 bear interest at 8.5%, accrued and payable semi-annually, are convertible at anytime by the holder into common shares of the Company at \$3.30 per share and are unsecured. The Company may redeem for cash all or a portion of the notes at anytime at 100% of the principal amount of the notes plus accrued interest up to the redemption date. During the three months ended March 31, 2010, \$129,027 of Subordinated Convertible Notes due January 2012 were converted into 39,097 shares.

FORM 10-Q

QUARTERLY REPORT PAGE 14

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 5. Debt (continued)

- (e) Credit agreement with respect to a revolving credit facility of C\$40 million for the Celgar mill. The credit agreement matures May 2013. Borrowings under the credit agreement are collateralized by the mill's inventory and receivables and are restricted by a borrowing base calculated on the mill's inventory and receivables. Canadian dollar denominated amounts bear interest at bankers acceptance plus 3.75% or Canadian prime plus 2.00%. U.S. dollar denominated amounts bear interest at LIBOR plus 3.75% or U.S. base plus 2.00%. As at March 31, 2010, this facility was partially drawn at C\$24.0 million and was accruing interest at a rate of approximately 4.19%.
- (f) Loans payable to the noncontrolling shareholder of the Stendal mill bear interest at 7%, which is accrued semi-annually. The loan payable is unsecured, subordinated to all liabilities of the Stendal mill, and is due in 2017. The balance includes principal and accrued interest. See Note 10 Noncontrolling Interest.
- (g) A 25,000 working capital facility at the Rosenthal mill that matures in December 2012. Borrowings under the facility are collateralized by the mill's inventory and receivables and bear interest at approximately Euribor plus 3.50%. As at March 31, 2010, this facility was undrawn.
- (h) On August 19, 2009 the Company finalized an investment loan agreement with a lender relating to the new wash press at the Rosenthal mill. The four-year amortizing investment loan was completed with a total facility of 4,351 bearing interest at the rate of Euribor plus 2.75%. Borrowings under this agreement are secured by the new wash press equipment. As at March 31, 2010, this facility was drawn by 3,511 and was accruing interest at a rate of 3.71%.
- (i) On February 8, 2010 the Rosenthal mill finalized a credit agreement with a lender for a 3,500 facility maturing in December 2012. Borrowings under the facility will bear interest at the rate of the 3-month Euribor plus 3.5% and are secured by certain land at our Rosenthal mill. As at March 31, 2010, this facility was undrawn.

Note 6. Derivative Transactions

The Company is exposed to certain market risks relating to its ongoing business. The Company seeks to manage these risks through internal risk management policies as well as, from time to time, the use of derivatives. Currently, the primary risk managed using derivative instruments is interest rate risk.

FORM 10-Q

QUARTERLY REPORT PAGE 15

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 6. Derivative Transactions (continued)

During 2004, the Company entered into certain variable-to-fixed interest rate swaps in connection with the Stendal Loan Facility with respect to an aggregate maximum principal amount of approximately 612,600 of the total indebtedness under the Stendal Loan Facility. Under the interest rate swaps, the Company pays a fixed rate and receives a floating rate with the interest payments being calculated on a notional amount. Currently, the contracts have an aggregate notional amount of 486,073 at a fixed interest rate of 5.28% and they mature October 2017 (generally matching the maturity of the Stendal Loan Facility). The Company substantially converted the Stendal Loan Facility from a variable interest rate loan into a fixed interest rate loan, thereby reducing interest rate uncertainty.

The Company recognized an unrealized loss of 6,546 with respect to these interest rate swaps for the three months ended March 31, 2010 (2009 15,013), in the Gain (loss) on derivative instruments line in the Interim Consolidated Statement of Operations and Interim Consolidated Statement of Cash Flows. Derivative instruments are required to be measured at their fair value. Accordingly, the fair value of the interest rate swap is presented in Unrealized interest rate derivative losses within the long-term liabilities section in the Interim Consolidated Balance Sheets, which currently amounts to a cumulative unrealized loss of 59,418 (2009 52,873).

The interest rate derivative contracts are with the same banks that hold the Stendal Loan Facility and the Company does not anticipate non-performance by the banks.

Note 7. Pension and Other Post-Retirement Benefit Obligations

Included in pension and other post-retirement benefit obligations are amounts related to the Company's Celgar and German mills. The largest component of this obligation is with respect to the Celgar mill which maintains defined benefit pension and post-retirement benefit plans for certain employees (Celgar Plans).

Pension benefits are based on employees' earnings and years of service. The Celgar Plans are funded by contributions from the Company based on actuarial estimates and statutory requirements. Pension contributions for the three month period ended March 31, 2010 totaled 156 (2009 347).

The Company anticipates based on actuarial estimates that it will make contributions to the defined benefit pension plan of approximately 303 in 2010.

FORM 10-Q

QUARTERLY REPORT PAGE 16

Table of Contents**MERCER INTERNATIONAL INC.****NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****(In thousands of Euros, except per share data)****Note 7. Pension and Other Post-Retirement Benefit Obligations (continued)**

Effective December 31, 2008, the defined benefit plan was closed to new members. In addition, the defined benefit service accrual ceased on December 31, 2008, and members began to receive pension benefits, at a fixed contractual rate, under a new defined contribution plan effective January 1, 2009.

	Three Months Ended March 31,		2009	
	2010	2009	Pension Benefits	Post-Retirement Benefits
Service cost	19	93	14	83
Interest cost	397	183	370	199
Expected return on plan assets	(371)		(311)	
Recognized net loss (gain)	104	(74)	34	(58)
Net periodic benefit cost	149	202	107	224

Note 8. Share Capital*Common shares*

The Company has authorized 200,000,000 common shares (2009 200,000,000) with a par value of \$1 per share. During the quarter ended March 31, 2010, 39,097 shares were issued as a result of certain holders of the Company's Subordinated Convertible Notes due January 2012 exercising their conversion option. See Note 5(d) Debt. As at March 31, 2010 and December 31, 2009, the Company had 36,483,204 and 36,443,487 common shares issued and outstanding, respectively.

Preferred shares

The Company has authorized 50,000,000 preferred shares (2009 50,000,000) with \$1 par value issuable in series, of which 2,000,000 shares have been designated as Series A. The preferred shares may be issued in one or more series and with such designations and preferences for each series as shall be stated in the resolutions providing for the designation and issue of each such series adopted by the Board of Directors of the Company. The Board of Directors is authorized by the Company's articles of incorporation to determine the voting, dividend, redemption and liquidation preferences pertaining to each such series. As at March 31, 2010, no preferred shares had been issued by the Company.

FORM 10-Q

QUARTERLY REPORT PAGE 17

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 9. Financial Instruments

The fair value of financial instruments at March 31, 2010 and December 31, 2009 is summarized as follows:

	March 31, 2010		December 31, 2009	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	48,692	48,692	51,291	51,291
Investments	142	142	135	135
Receivables	90,391	90,391	71,143	71,143
Notes receivable	4,044	4,044	3,819	3,819
Accounts payable and accrued expenses	105,380	105,380	85,185	85,185
Debt	833,386	838,190	829,174	769,207
Interest rate derivative contracts liability	59,418	59,418	52,873	52,873

The carrying value of cash and cash equivalents and accounts payable and accrued expenses approximates the fair value due to the immediate or short-term maturity of these financial instruments. The carrying value of receivables approximates the fair value due to their short-term nature and historical collectability. The fair value of notes receivable was estimated using discounted cash flows at prevailing market rates. The fair value of debt reflects recent market transactions and discounted cash flow estimates. The fair value of the interest rate derivatives is based on observable inputs including applicable yield curves.

The fair value methodologies and, as a result, the fair value of the Company's investments and derivative instruments are determined based on the fair value hierarchy provided in ASC 820. The fair value hierarchy per ASC 820 is as follows:

Level 1 Valuations based on quoted prices in active markets for *identical* assets and liabilities.

Level 2 Valuations based on observable inputs in active markets for *similar* assets and liabilities, other than Level 1 prices, such as quoted interest or currency exchange rates.

Level 3 Valuations based on significant unobservable inputs that are supported by little or no market activity, such as discounted cash flow methodologies based on internal cash flow forecasts.

The Company classified its investments within Level 1 of the valuation hierarchy where quoted prices are available in an active market. Level 1 investments include exchange-traded equities.

FORM 10-Q

QUARTERLY REPORT PAGE 18

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 9. Financial Instruments (continued)

The Company's derivatives are classified within Level 2 of the valuation hierarchy, as they are traded on the over-the-counter market and are valued using internal models that use as their basis readily observable market inputs, such as forward interest rates.

The valuation techniques used by the Company are based upon observable inputs. Observable inputs reflect market data obtained from independent sources. In addition, the Company considered the risk of non-performance of the obligor, which in some cases reflects the Company's own credit risk, in determining the fair value of the derivative instruments. The counterparty to our interest rate swap derivative is a multi-national financial institution.

The following table presents a summary of the Company's outstanding financial instruments and their estimated fair values under the hierarchy defined in ASC 820:

Description	Fair value measurements at March 31, 2010 using:			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets				
Investments (a)	142			142
Liabilities				
Derivatives (b)				
Interest rate swaps		59,418		59,418

(a) Based on observable market data.

(b) Based on observable inputs for the liability (yield curves observable at specific intervals).

Note 10. Noncontrolling Interest

During the quarter, the noncontrolling interest holder agreed to convert certain interest claims totaling 6,275 borne from shareholder loans into a capital contribution. As a result of this conversion, the Company reduced the amount

owing to the noncontrolling shareholder and decreased the noncontrolling shareholders share of losses.

FORM 10-Q

QUARTERLY REPORT PAGE 19

Table of Contents

**MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

(In thousands of Euros, except per share data)

Note 11. Commitments and Contingencies

As part of the Company's Green Energy project (the Green Energy Project) for the Celgar mill, during 2009 and 2010 the Company entered into a number of contracts for the purchase of a new 48 megawatt condensing turbine-generator set, as well as other related equipment commitments. As at March 31, 2010, the value of the project remaining to be completed is approximately 18.6 (C\$25.5 million), a majority of which is due to be paid within the next year and is being funded by the Canadian Federal Government's Pulp and Paper Green Transformation Program (the Program). Pursuant to a contribution agreement finalized in November 2009, the Program will provide approximately C\$40.0 million to complete the Green Energy Project. The Company is also eligible for an additional C\$17.7 million under the Program for future qualifying projects.

Included in cash and cash equivalents is approximately C\$11.4 million that was provided as part of the Program and is expected to be spent on the Green Energy Project, currently underway at the Celgar mill, during the second quarter of 2010.

The Company is involved in a property transfer tax dispute with respect to the Celgar mill and certain other legal actions and claims arising in the ordinary course of business. While the outcome of these legal actions and claims cannot be predicted with certainty, it is the opinion of management that the outcome of any such claim which is pending or threatened, either individually or on a combined basis, will not have a material adverse effect on the consolidated financial condition, results of operations or liquidity of the Company.

FORM 10-Q

QUARTERLY REPORT PAGE 20

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 12. Restricted Group Supplemental Disclosure

The terms of the indenture governing our 9.25% senior unsecured notes require that we provide the results of operations and financial condition of Mercer International Inc. and our restricted subsidiaries under the indenture, collectively referred to as the Restricted Group. As at and during the three months ended March 31, 2010 and 2009, the Restricted Group was comprised of Mercer International Inc., certain holding subsidiaries and our Rosenthal and Celgar mills. The Restricted Group excludes the Stendal mill.

Combined Condensed Balance Sheet

	March 31, 2010			
	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
ASSETS				
Current assets				
Cash and cash equivalents	26,083	22,609		48,692
Receivables	53,074	37,317		90,391
Inventories	56,932	24,798		81,730
Prepaid expenses and other	3,872	3,696		7,568
Total current assets	139,961	88,420		228,381
Property, plant and equipment	375,279	500,618		875,897
Deferred note issuance and other	3,170	4,643		7,813
Deferred income tax	3,698			3,698
Due from unrestricted group	71,487		(71,487)	
Note receivable	2,698			2,698
Total assets	596,293	593,681	(71,487)	1,118,487
LIABILITIES				
Current liabilities				
Accounts payable and accrued expenses	60,456	44,924		105,380
Pension and other post-retirement benefit obligations	619			619
Debt	2,770	20,250		23,020
Total current liabilities	63,845	65,174		129,019
Debt	294,248	516,118		810,366
Due to restricted group		71,487	(71,487)	
Unrealized interest rate derivative losses		59,418		59,418
Pension and other post-retirement benefit obligations	19,740			19,740
Capital leases and other	6,718	4,369		11,087

Total liabilities	384,551	716,566	(71,487)	1,029,630
EQUITY				
Total shareholders' equity (deficit)	211,742	(88,242)		123,500
Noncontrolling interest (deficit)		(34,643)		(34,643)
Total liabilities and equity	596,293	593,681	(71,487)	1,118,487

FORM 10-Q
QUARTERLY REPORT PAGE 21

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 12. Restricted Group Supplemental Disclosure (continued)
Combined Condensed Balance Sheet

	December 31, 2009			
	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
ASSETS				
Current assets				
Cash and cash equivalents	20,635	30,656		51,291
Receivables	34,588	36,555		71,143
Inventories	52,897	19,732		72,629
Prepaid expenses and other	3,452	2,419		5,871
Total current assets	111,572	89,362		200,934
Property, plant and equipment				
Deferred note issuance and other	3,388	4,798		8,186
Deferred income tax	3,426			3,426
Due from unrestricted group	72,553		(72,553)	
Note receivable	2,727			2,727
Total assets	555,977	600,407	(72,553)	1,083,831
LIABILITIES				
Current liabilities				
Accounts payable and accrued expenses	51,875	33,310		85,185
Pension and other post-retirement benefit obligations	567			567
Debt	2,115	13,917		16,032
Total current liabilities	54,557	47,227		101,784
Debt				
Due to restricted group	276,604	536,538		813,142
Unrealized interest rate derivative losses		72,553	(72,553)	
Pension and other post-retirement benefit obligations		52,873		52,873
Capital leases and other	17,902			17,902
Deferred income tax	6,667	5,490		12,157
Total liabilities	355,730	714,681	(72,553)	997,858

EQUITY

Edgar Filing: MERCER INTERNATIONAL INC. - Form 10-Q

Total shareholders equity (deficit)	200,247	(77,025)		123,222
Noncontrolling interest (deficit)		(37,249)		(37,249)
Total liabilities and equity	555,977	600,407	(72,553)	1,083,831

FORM 10-Q
QUARTERLY REPORT PAGE 22

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 12. Restricted Group Supplemental Disclosure (continued)
Combined Condensed Statements of Operations

	Three Months Ended March 31, 2010			Consolidated Group
	Restricted Group	Unrestricted Subsidiaries	Eliminations	
Revenues				
Pulp	106,417	64,704		171,121
Energy	3,375	5,756		9,131
	109,792	70,460		180,252
Operating costs	81,665	58,744		140,409
Operating depreciation and amortization	7,213	6,511		13,724
Selling, general and administrative expenses and other	4,841	3,254		8,095
	93,719	68,509		162,228
Operating income (loss)	16,073	1,951		18,024
Other income (expense)				
Interest expense	(7,320)	(10,264)	1,161	(16,423)
Investment income (loss)	1,239	16	(1,161)	94
Foreign exchange gain (loss) on debt	(5,231)			(5,231)
Gain (loss) on extinguishment of convertible notes	(929)			(929)
Gain (loss) on derivative instruments		(6,546)		(6,546)
Total other income (expense)	(12,241)	(16,794)		(29,035)
Income (loss) before income taxes	3,832	(14,843)		(11,011)
Income tax benefit (provision)	(161)	(43)		(204)
Net income (loss)	3,671	(14,886)		(11,215)
Less: net loss (income) loss attributable to noncontrolling interest		3,669		3,669
Net income (loss) attributable to common shareholders	3,671	(11,217)		(7,546)

Three Months Ended March 31, 2009

	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
Revenues				
Pulp	75,016	54,017		129,033
Energy	4,016	6,523		10,539
	79,032	60,540		139,572
Operating costs	74,435	57,562		131,997
Operating depreciation and amortization	6,704	6,697		13,401
Selling, general and administrative expenses and other	3,303	3,284		6,587
	84,442	67,543		151,985
Operating income (loss)	(5,410)	(7,003)		(12,413)
Other income (expense)				
Interest expense	(7,302)	(10,356)	1,109	(16,549)
Investment income (loss)	916	(3,009)	(1,109)	(3,202)
Foreign exchange gain (loss) on debt	(4,416)			(4,416)
Gain (loss) on derivative instruments		(15,013)		(15,013)
Total other income (expense)	(10,802)	(28,378)		(39,180)
Income (loss) before income taxes	(16,212)	(35,381)		(51,593)
Income tax benefit (provision)	208	2,774		2,982
Net income (loss)	(16,004)	(32,607)		(48,611)
Less: net loss (income) loss attributable to noncontrolling interest		9,261		9,261
Net income (loss) attributable to common shareholders	(16,004)	(23,346)		(39,350)

FORM 10-Q
 QUARTERLY REPORT PAGE 23

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 12. Restricted Group Supplemental Disclosure (continued)**Combined Condensed Statement of Cash Flows**

	Three Months Ended March 31, 2010		
	Restricted Group	Unrestricted Group	Consolidated Group
Cash flows from (used in) operating activities			
Net income (loss) attributable to common shareholders	3,671	(11,217)	(7,546)
Adjustments to reconcile net income (loss) attributable to common shareholders to cash flows from operating activities			
Loss (gain) on derivative instruments		6,546	6,546
Foreign exchange (gain) loss on debt	5,231		5,231
Loss (gain) on extinguishment of convertible notes	929		929
Depreciation and amortization	7,310	6,511	13,821
Accretion (income) expense	431		431
Noncontrolling interest		(3,669)	(3,669)
Stock compensation expense	506		506
Pension and other post-retirement expense, net of funding	194		194
Other	388	615	1,003
Changes in current assets and liabilities			
Receivables	(16,382)	(762)	(17,144)
Inventories	(193)	(5,066)	(5,259)
Accounts payable and accrued expenses	(2,845)	10,800	7,955
Other ⁽¹⁾	1,062	(2,343)	(1,281)
Net cash from (used in) operating activities	302	1,415	1,717
Cash flows from (used in) investing activities			
Purchase of property, plant and equipment	(4,927)	(923)	(5,850)
Proceeds on sale of property, plant and equipment	54	333	387
Note receivable	(84)		(84)
Net cash from (used in) investing activities	(4,957)	(590)	(5,547)
Cash flows from (used in) financing activities			
Repayment of notes payable and debt		(8,250)	(8,250)
Repayment of capital lease obligations	(382)	(622)	(1,004)
Proceeds from government investment grants	9,415		9,415
Net cash from (used in) financing activities	9,033	(8,872)	161
Effect of exchange rate changes on cash and cash equivalents	1,070		1,070
Net increase (decrease) in cash and cash equivalents	5,448	(8,047)	(2,599)
Cash and cash equivalents, beginning of period	20,635	30,656	51,291

Cash and cash equivalents, end of period	26,083	22,609	48,692
--	--------	--------	--------

(1) Includes
intercompany
working capital
related
transactions.

FORM 10-Q
QUARTERLY REPORT PAGE 24

Table of Contents

MERCER INTERNATIONAL INC.
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(In thousands of Euros, except per share data)

Note 12. Restricted Group Supplemental Disclosure (continued)**Combined Condensed Statement of Cash Flows**

	Three Months Ended March 31, 2009		
	Restricted Group	Unrestricted Group	Consolidated Group
Cash flows from (used in) operating activities			
Net income (loss) attributable to common shareholders	(16,004)	(23,346)	(39,350)
Adjustments to reconcile net income (loss) attributable to common shareholders to cash flows from operating activities			
Loss (gain) on derivative instruments		15,013	15,013
Foreign exchange (gain) loss on debt	4,416		4,416
Depreciation and amortization	6,770	6,697	13,467
Noncontrolling interest		(9,261)	(9,261)
Deferred income taxes	(226)	(2,805)	(3,031)
Stock compensation expense	(33)		(33)
Pension and other post-retirement expense, net of funding	(16)		(16)
Inventory provisions	3,233	1,354	4,587
Other	(21)	(2,879)	(2,900)
Changes in current assets and liabilities			
Receivables	15,753	4,228	19,981
Inventories	1,599	4,520	6,119
Accounts payable and accrued expenses	394	(7,615)	(7,221)
Other ⁽¹⁾	(11,115)	12,115	1,000
Net cash from (used in) operating activities	4,750	(1,979)	2,771
Cash flows from (used in) investing activities			
Purchase of property, plant and equipment	(7,175)	(531)	(7,706)
Proceeds on sale of property, plant and equipment	52	77	129
Cash, restricted		9,469	9,469
Note receivable	121		121
Net cash from (used in) investing activities	(7,002)	9,015	2,013
Cash flows from (used in) financing activities			
Repayment of notes payable and debt	(5,550)	(8,250)	(13,800)
Repayment of capital lease obligations	(143)	(539)	(682)
Proceeds from borrowings of notes payable and debt	10,000		10,000
Payment of deferred note issuance costs		(1,969)	(1,969)
Net cash from (used in) financing activities	4,307	(10,758)	(6,451)

Edgar Filing: MERCER INTERNATIONAL INC. - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	451		451
Net increase (decrease) in cash and cash equivalents	2,506	(3,722)	(1,216)
Cash and cash equivalents, beginning of period	26,176	16,276	42,452
Cash and cash equivalents, end of period	28,682	12,554	41,236

(1) Includes
intercompany
working capital
related
transactions.

FORM 10-Q
QUARTERLY REPORT PAGE 25

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In this document: (i) unless the context otherwise requires, references to we, our, us, the Company or Mercer International Inc. and its subsidiaries; (ii) references to Mercer Inc. mean the Company excluding its subsidiaries; (iii) information is provided as of March 31, 2010, unless otherwise stated; (iv) all references to monetary amounts are to Euros, the lawful currency adopted by most members of the European Union, unless otherwise stated; (v) refers to Euros, \$ refers to U.S. dollars and C\$ refers to Canadian dollars; and (vi) ADMTs refers to air-dried metric tonnes.

Results of Operations

General

We operate three northern bleached softwood kraft (NBSK) pulp mills through our wholly owned subsidiaries, Rosenthal and Celgar, and our 74.9% owned subsidiary, Stendal, which have a consolidated annual production capacity of approximately 1.5 million ADMTs.

The following discussion and analysis of our results of operations and financial condition for the three months ended March 31, 2010 should be read in conjunction with our interim consolidated financial statements and related notes included in this quarterly report, as well as our most recent annual report on Form 10-K for the fiscal year ended December 31, 2009 filed with the Securities and Exchange Commission (SEC).

Current Market Environment

As global economies have increasingly shown signs of recovery, global pulp markets have continued to strengthen. Pulp prices have dramatically increased as worldwide demand has outstripped fiber supply in many regions, including Europe.

FORM 10-Q

QUARTERLY REPORT PAGE 26

Table of Contents**First Quarter Operational Snapshot**

Selected production, sales and exchange rate data for the three months ended March 31, 2010 and 2009 is as follows:

	Three Months Ended March 31,	
	2010	2009
Pulp Production (000 ADMTs)	329.5	345.6
Scheduled Production Downtime (000 ADMTs)	18.2	
Pulp Sales (000 ADMTs)	332.9	336.7
Pulp Revenues (in millions)	171.1	129.0
NBSK pulp list prices in Europe (\$/ADMT)	\$ 860	\$ 585
NBSK pulp list prices (/ADMT)	621	449
Average pulp sales realizations (/ADMT ¹)	507	377
Energy Production (000 MWh)	337.7	356.3
Energy Sales (000 MWh)	107.1	112.2
Energy Revenue (in millions)	9.1	10.5
Average energy sales realizations (/MWh)	85	94
Average Spot Currency Exchange Rates		
/(\$)	0.7230	0.7676
C\$ / \$(²)	1.0413	1.2448
C\$ / (³)	1.4406	1.6217

(1) Sales realizations after discounts. Incorporates the effect of pulp price variations occurring between the order and shipment dates.

(2) Average Federal Reserve Bank of New York noon spot rate over the reporting period.

(3) Average Bank of Canada noon spot rates over the reporting period.

Three Months Ended March 31, 2010 Compared to Three Months Ended March 31, 2009

Pulp revenues for the three months ended March 31, 2010 increased by approximately 32.6% to 171.1 million from 129.0 million in the comparative quarter of 2009, primarily due to significantly higher pulp prices. Revenues from the sale of excess energy decreased by approximately 13.3% in the first quarter to 9.1 million from 10.5 million in the same quarter last year, primarily due to the absence of a one-time grid access fee rebate received in 2009.

Pulp sales volume decreased marginally to 332,869 ADMTs in the current quarter from 336,659 ADMTs in the comparative period of 2009. In the first quarter of 2010, average pulp sales realizations increased by approximately 34.5% to 507 per ADMT from 377 per ADMT in the same period last year, primarily due to significantly higher pulp prices.

Pulp prices in the first quarter of 2010 were higher than in the same period last year due to a strengthening in global pulp markets. List prices for NBSK pulp in Europe were approximately 621 (\$860) per ADMT in the current quarter compared to approximately 449 (\$585) per ADMT in the first quarter of 2009 and 558 (\$800) at the end of 2009.

Pulp production decreased to 329,455 ADMTs in the current quarter from 345,620 ADMTs in the same quarter of 2009, primarily due to 10 days of scheduled maintenance downtime at our Stendal mill and production curtailments of approximately 17,000 tonnes at our German mills caused by limited fiber supply availability in early 2010. We have 12 days (approximately 17,000 tonnes) of scheduled maintenance downtime planned for our Celgar mill in the second quarter of 2010.

FORM 10-Q

QUARTERLY REPORT PAGE 27

Table of Contents

During the first quarter of 2010, our pulp inventories increased marginally to 25.0 million from 24.2 million at the end of the prior quarter. Our raw material inventories increased to 31.1 million in the current quarter from 24.9 million at the end of the fourth quarter of 2009 as a result of higher fiber costs in Germany and seasonal restocking at our Celgar mill.

Costs and expenses in the first quarter of 2010 increased to 162.2 million from 152.0 million in the comparative period of 2009, primarily due to higher fiber costs in Germany, and the costs associated with annual maintenance at the Stendal mill.

In the first quarter of 2010, operating depreciation and amortization increased slightly to 13.7 million from 13.4 million in the same quarter last year.

Overall, our fiber costs increased by approximately 6.0% in the first quarter of 2010 from the same period in 2009. At our Celgar mill, fiber costs were lower as the mill benefited from an increase in the residual supply of fiber and the corresponding decrease in fiber from third party field chippers. We currently expect fiber costs at our Celgar mill to decrease slightly in the short-term, primarily due to the increased availability of residual woodchips. Fiber costs at our German mills were higher due to the impact of reduced harvesting rates and increased demand from the European board industry. As we move into the second quarter of the year, we expect further upward pressure in pricing for our German mills due to increasing production in the European board industry, but also expect harvesting levels to increase, which should cause pricing to level off thereafter.

For the first quarter of 2010, we recorded operating income of 18.0 million compared to an operating loss of 12.4 million in the comparative quarter of 2009, primarily due to higher pulp price realizations.

Interest expense in the first quarter of 2010 decreased marginally to 16.4 million from 16.5 million in the comparative quarter of 2009, due to lower debt levels being partially offset by accretion expense related to the exchange of our convertible notes.

Our Stendal mill recorded an unrealized loss of 6.5 million on the mark to market of its interest rate derivatives at the end of the current quarter, compared to an unrealized loss of 15.0 million in the same period last year.

In the first quarter of 2010, we recorded a foreign exchange loss of 5.2 million on our foreign currency denominated debt compared to a loss of 4.4 million in the same period of 2009.

In the first quarter of 2010, we completed an exchange (the Exchange) of approximately 15.4 million (\$21.7 million) in aggregate principal amount of our 8.5% Convertible Senior Subordinated Notes due 2010 (the 2010 Convertible Notes) for new 8.5% Convertible Senior Subordinated Notes due 2012 (the 2012 Convertible Notes). We recorded a loss of approximately 0.9 million on the extinguishment of the 2010 Convertible Notes.

In the first quarter of 2010, the noncontrolling shareholder's interest in the Stendal mill's loss was 3.7 million, compared to 9.3 million of loss in the same quarter last year.

We reported a net loss attributable to common shareholders for the first quarter of 2010 of 7.5 million, or 0.21 per basic and diluted share, which included aggregate non-cash, unrealized losses of 11.8 million on the Stendal interest derivatives and foreign exchange loss on our debt. In the first quarter of 2009, net loss attributable to common shareholders was 39.4 million, or 1.08 per basic and diluted share.

FORM 10-Q

QUARTERLY REPORT PAGE 28

Table of Contents

Operating EBITDA in the first quarter of 2010 was 31.8 million compared to Operating EBITDA of 23.5 million in the prior quarter and 1.1 million in the first quarter of 2009. Operating EBITDA is defined as operating income (loss) plus depreciation and amortization and non-recurring capital asset impairment charges. Management uses Operating EBITDA as a benchmark measurement of its own operating results, and as a benchmark relative to its competitors. Management considers it to be a meaningful supplement to operating income as a performance measure primarily because depreciation expense and non-recurring capital asset impairment charges are not an actual cash cost, and depreciation expense varies widely from company to company in a manner that management considers largely independent of the underlying cost efficiency of their operating facilities. In addition, we believe Operating EBITDA is commonly used by securities analysts, investors and other interested parties to evaluate our financial performance. Operating EBITDA does not reflect the impact of a number of items that affect our net income (loss) attributable to common shareholders, including financing costs and the effect of derivative instruments. Operating EBITDA is not a measure of financial performance under the accounting principles generally accepted in the United States of America (GAAP), and should not be considered as an alternative to net income (loss) or income (loss) from operations as a measure of performance, nor as an alternative to net cash from operating activities as a measure of liquidity. Operating EBITDA has significant limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are that Operating EBITDA does not reflect: (i) our cash expenditures, or future requirements, for capital expenditures or contractual commitments; (ii) changes in, or cash requirements for, working capital needs; (iii) the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our outstanding debt; (iv) noncontrolling interests on our Stendal mill operations; (v) the impact of realized or marked to market changes in our derivative positions, which can be substantial; and (vi) the impact of impairment charges against our investments or assets. Because of these limitations, Operating EBITDA should only be considered as a supplemental operational performance measure and should not be considered as a measure of liquidity or cash available to us to invest in the growth of our business. See the Statement of Cash Flows set out in our interim consolidated financial statements included herein. Because all companies do not calculate Operating EBITDA in the same manner, Operating EBITDA as calculated by us may differ from Operating EBITDA or EBITDA as calculated by other companies. We compensate for these limitations by using Operating EBITDA as a supplemental measure of our operational performance and relying primarily on our GAAP financial statements.

FORM 10-Q

QUARTERLY REPORT PAGE 29

Table of Contents

The following table provides a reconciliation of net income (loss) attributable to common shareholders to operating income (loss) and Operating EBITDA for the periods indicated:

	Three Months Ended	
	March 31,	
	2010	2009
	(in thousands)	
Net income (loss) attributable to common shareholders	(7,546)	(39,350)
Net income (loss) attributable to noncontrolling interest	(3,669)	(9,261)
Income taxes (benefits)	204	(2,982)
Interest expense	16,423	16,549
Investment (income) loss	(94)	3,202
Foreign exchange (gain) loss on debt	5,231	4,416
Loss on extinguishment of convertible notes	929	
Loss (gain) on derivative instruments	6,546	15,013
Operating income (loss)	18,024	(12,413)
Add: Depreciation and amortization	13,821	13,467
Operating EBITDA	31,845	1,054

Liquidity and Capital Resources

The following table is a summary of selected financial information for the periods indicated:

	As at	As at
	March 31,	December 31,
	2010	2009
	(in thousands)	
Financial Position		
Cash and cash equivalents	48,692	51,291
Working capital	99,362	99,150
Property, plant and equipment	875,897	868,558
Total assets	1,118,487	1,083,831
Long-term liabilities	900,611	896,074
Total equity	88,857	85,973

Sources and Uses of Funds

Our principal sources of funds are cash flows from operations, cash on hand and the revolving working capital loan facilities for our Celgar and Rosenthal mills. Our principal uses of funds consist of operating expenditures, payments of principal and interest on the project loan facility relating to our Stendal mill (Stendal Loan Facility), capital expenditures and interest payments on our outstanding 9.25% senior notes (Senior Notes) and the 2012 Convertible Notes.

In the last quarter of 2009, our Celgar mill was allocated approximately C\$57.7 million in credits under the Canadian government's Pulp and Paper Green Transformation Program (the GTP). The GTP's objective is to improve the environmental performance of Canada's pulp and paper industry by funding, by way of government grants, approved capital projects with environmental benefits, such as investments in energy efficiency. Subsequently, in November 2009, we entered into a non-repayable contribution agreement with the Department of Natural Resources Canada (NRCan) whereby NRCan agreed to provide approximately C\$40.0 million (29.1 million) in grants towards certain costs associated with our green energy project at our Celgar mill (the Celgar Energy Project). In December 2009, we received an initial grant of C\$12.9 million from NRCan and an additional grant of C\$13.9 million

during the first quarter of 2010 which have been or will be used to pay outstanding Celgar Energy Project costs. Currently, our Celgar mill has approximately C\$11.4 million of grant monies that we expect to be spent in the second quarter.

FORM 10-Q

QUARTERLY REPORT PAGE 30

Table of Contents

In the first quarter of 2010, capital expenditures related to the Celgar Energy Project totaled approximately 4.9 million (C\$7.0 million) and we expect the remaining costs for the project to be approximately 18.6 million (C\$25.5 million) substantially all of which will be financed through the C\$40.0 million grant from the Canadian federal government under the GTP.

As at March 31, 2010, our cash and cash equivalents were approximately 48.7 million, compared to approximately 51.3 million at the end of 2009 and we had working capital of approximately 99.4 million compared to approximately 99.2 million at the end of 2009.

Debt Covenants

Our long-term obligations contain various financial tests and covenants customary to these types of arrangements.

As at March 31, 2010, we were in full compliance with all of the covenants of our indebtedness.

Cash Flow Analysis

Cash Flows from Operating Activities. We operate in a cyclical industry and our operating cash flows vary accordingly. Our principal operating cash expenditures are for labor, fiber, chemicals and debt service.

Working capital levels fluctuate throughout the year and are affected by maintenance downtime, changing sales patterns, seasonality and the timing of receivables and the payment of payables and expenses.

Operating activities provided cash of 1.7 million and 2.8 million in the three months ended March 31, 2010 and 2009, respectively, primarily as a result of increased operating income being offset by working capital movements. An increase in receivables used cash of 17.1 million in the first three months of 2010, compared to a decrease in receivables providing cash of 20.0 million in the first three months of 2009. An increase in inventories used cash of 5.3 million in the first three months of 2010, compared to a decrease in inventories providing cash of 6.1 million in the first three months of 2009. An increase in accounts payable and accrued expenses provided cash of 8.0 million in the first three months of 2010, compared to a decrease in accounts payable and accrued expenses using cash of 7.2 million in the first three months of 2009.

Cash Flows from Investing Activities. Investing activities in the first three months of 2010 used cash of 5.5 million, compared to providing cash of 2.0 million in the same period of 2009. Capital expenditures in the first three months of 2010 used cash of 5.9 million compared to 7.7 million in the same period of 2009.

Cash Flows from Financing Activities. In the first three months of 2010, financing activities provided cash of 0.2 million, compared to using cash of 6.5 million in the same period last year. Repayment of indebtedness and leases used cash of 9.3 million and 14.5 million in the three months ended March 31, 2010 and 2009, respectively. The three months ended March 31, 2010 also included government grants for our Celgar Energy Project, which provided cash of 9.4 million.

FORM 10-Q

QUARTERLY REPORT PAGE 31

Table of Contents

Capital Resources

Other than commitments totaling approximately 18.6 million relating to the Celgar Energy Project to be completed in 2010, we have no material commitments to acquire assets or operating businesses. We expect the remaining costs to complete the Celgar Energy Project to be funded from government funding credits under the GTP.

Future Liquidity

Based upon the current level of operations and our current expectations for future periods in light of the current economic environment, and in particular, current and expected pulp pricing and foreign exchange rates, we believe that cash flow from operations and available cash, together with available borrowings will be adequate to meet our liquidity needs in the next 12 months.

Contractual Obligations and Commitments

There were no material changes outside the ordinary course to any of our contractual obligations during the first quarter of 2010.

Foreign Currency

Our reporting currency is the Euro as the majority of our business transactions are denominated in Euros. However, we hold certain assets and liabilities in U.S. dollars and Canadian dollars. Accordingly, our consolidated financial results are subject to foreign currency exchange rate fluctuations.

We translate foreign denominated assets and liabilities into Euros at the rate of exchange on the balance sheet date. Unrealized gains or losses from these translations are recorded in our consolidated statement of comprehensive income and impact on shareholders' equity on the balance sheet but do not affect our net earnings.

In the three months ended March 31, 2010, accumulated other comprehensive income increased by 7.3 million to 31.0 million, primarily due to the foreign exchange translation.

Based upon the exchange rate at March 31, 2010, the U.S. dollar weakened by approximately 2.0% in value against the Euro since March 31, 2009. See Quantitative and Qualitative Disclosures about Market Risk .

Results of Operations of the Restricted Group under our Senior Note Indenture

The indenture governing our Senior Notes requires that we also provide a discussion in annual and quarterly reports we file with the SEC under Management's Discussion and Analysis of Financial Condition and Results of Operations of the results of operations and financial condition of Mercer Inc. and our restricted subsidiaries under the indenture, referred to as the Restricted Group . The Restricted Group is comprised of Mercer Inc., our Rosenthal and Celgar mills and certain holding subsidiaries. The Restricted Group excludes our Stendal mill.

FORM 10-Q

QUARTERLY REPORT PAGE 32

Table of Contents

The following is a discussion of the results of operations and financial condition of the Restricted Group. For further information regarding the Restricted Group including, without limitation, a reconciliation to our consolidated results of operations, see Note 12 of our interim consolidated financial statements included herein.

Restricted Group Results Three Months Ended March 31, 2010 Compared to Three Months Ended March 31, 2009

Pulp revenues for the Restricted Group for the three months ended March 31, 2010 increased by approximately 41.9% to 106.4 million from 75.0 million in the comparative period of 2009, primarily due to higher pulp prices. Revenues from the sale of excess energy decreased by approximately 15.0% in the current quarter to 3.4 million from 4.0 million in the same period last year, primarily due to the absence of a one-time grid access fee rebate received in 2009.

Pulp prices were higher in the first quarter of 2010 than in the same period last year due to continued strengthening in global pulp markets. List prices for NBSK pulp in Europe were approximately 621 (\$860) per ADMT in the current quarter compared to approximately 449 (\$585) per ADMT in the first quarter of 2009.

Pulp sales volume of the Restricted Group increased to 207,431 ADMTs in the first quarter of 2010 from 193,791 ADMTs in the comparative period of 2009. In the first quarter of 2010, average pulp sales realizations for the Restricted Group increased by approximately 32.6% to 513 per ADMT from 387 per ADMT in the same period last year.

Pulp production for the Restricted Group increased to 210,336 ADMTs in the first quarter of 2010 from 199,429 ADMTs in the same period of 2009, primarily as a result of increased mill reliability. We have 12 days (approximately 17,000 tonnes) of scheduled maintenance downtime planned for our Celgar mill in the second quarter of 2010.

Costs and expenses for the Restricted Group in the first quarter of 2010 increased to 93.7 million from 84.4 million in the comparative period of 2009.

Pulp inventories for the Restricted Group increased to 18.0 million from 15.9 million at the end of the prior quarter, primarily as a result of seasonal restocking at our Celgar mill and rising fiber costs in Germany.

In the first quarter of 2010, operating depreciation and amortization for the Restricted Group increased to 7.2 million from 6.7 million in the same period last year.

Overall, fiber costs of the Restricted Group in the first quarter of 2010 were largely unchanged compared to the same period of 2009 due to increased German fiber prices being offset by lower fiber costs at our Celgar mill.

In the first quarter of 2010, the Restricted Group reported operating income of 16.1 million compared to an operating loss of 5.4 million in the first quarter of 2009, primarily due to higher pulp revenues resulting from improved pulp prices.

Interest expense of 7.3 million for the Restricted Group in the first quarter of 2010 remained relatively consistent with the same quarter last year, with lower debt levels being offset by accretion expense related to the exchange of our convertible notes.

FORM 10-Q

QUARTERLY REPORT PAGE 33

Table of Contents

In the first quarter of 2010, the Restricted Group recorded a loss on foreign currency denominated debt of 5.2 million, compared to a loss of 4.4 million in the comparative quarter of 2009.

During the first quarter of 2010, in connection with the Exchange, the Restricted Group recorded a loss of approximately 0.9 million on the extinguishment of the 2010 Convertible Notes.

The Restricted Group reported net income attributable to common shareholders for the first quarter of 2010 of 3.7 million compared to a net loss attributable to common shareholders of 16.0 million in the same period last year.

In the first quarter of 2010, the Restricted Group reported Operating EBITDA of 23.4 million compared to Operating EBITDA of 1.4 million in the comparative quarter of 2009 and Operating EBITDA of 7.8 million in the fourth quarter of 2009. Operating EBITDA is defined as operating income (loss) plus depreciation and amortization and non-recurring capital asset impairment charges. Operating EBITDA has significant limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. See the discussion of our results for the three months ended March 31, 2010 for additional information relating to such limitations and Operating EBITDA.

The following table provides a reconciliation of net income (loss) attributable to common shareholders to operating income (loss) and Operating EBITDA for the Restricted Group for the periods indicated:

	Three Months Ended March 31,	
	2010	2009
	(in thousands)	
Restricted Group⁽¹⁾		
Net income (loss) attributable to common shareholders	3,671	(16,004)
Income taxes (benefits)	161	(208)
Interest expense	7,320	7,302
Investment (income) loss	(1,239)	(916)
Foreign exchange (gain) loss on debt	5,231	4,416
Loss on extinguishment of convertible notes	929	
Operating income (loss)	16,073	(5,410)
Add: Depreciation and amortization	7,310	6,770
Operating EBITDA ⁽¹⁾	23,383	1,360

(1) See Note 12 of the interim consolidated financial statements included elsewhere herein for a reconciliation to our consolidated results.

FORM 10-Q
QUARTERLY REPORT PAGE 34

Table of Contents**Liquidity and Capital Resources of the Restricted Group**

The following table is a summary of selected financial information for the Restricted Group for the periods indicated:

	As at March 31, 2010	As at December 31, 2009
	(in thousands)	
Restricted Group Financial Position⁽¹⁾		
Cash and cash equivalents	26,083	20,635
Working capital	76,116	57,015
Property, plant and equipment	375,279	362,311
Total assets	596,293	555,977
Long-term liabilities	320,706	301,173
Total equity	211,742	200,247

(1) See Note 12 of the interim consolidated financial statements included elsewhere herein for a reconciliation to our consolidated results.

At March 31, 2010, the Restricted Group had cash and cash equivalents of approximately 26.1 million, compared to approximately 20.6 million at the end of 2009 and had working capital of approximately 76.1 million compared to working capital of approximately 57.0 million at the end of 2009. The increase in working capital was primarily due to the impact of higher sales realizations on accounts receivable in 2010.

We currently expect the Restricted Group to meet its interest and debt service obligations and meet the working and maintenance capital requirements for its operations for the next 12 months with cash flow from operations, cash on hand and available borrowings.

Credit Ratings

Standard & Poor's Rating Services (S&P) and Moody's Investors Service, Inc. (Moody's) base their assessment of our credit risk on the business and financial profile of the Restricted Group only. Factors that may affect our credit rating include changes in our operating performance and liquidity. Credit rating downgrades can adversely impact, among other things, future borrowing costs and access to capital markets.

In 2009, we were subject to several rating actions by Moody's and S&P. In February 2009, S&P lowered our credit rating to B- with negative implications, citing the pulp market environment and potential liquidity issues. In June 2009, Moody's downgraded our Probability of Default Rating (PDR) and Corporate Family Rating (CFR) to Caa1 from B2.

Certain corporate restructurings, including some exchange offers, can affect credit ratings. In December 2009, immediately following the completion of the exchange offer for our 2010 Convertible Notes, S&P initially lowered the Restricted Group's credit rating to SD. Subsequently, on December 15, 2009, S&P raised the Restricted Group's credit rating to CCC+ with a negative outlook, citing the reduction in debt maturing in 2010. In January 2010, S&P confirmed the CCC+ rating but changed their outlook to positive, citing improved liquidity but maintaining concern for pulp market volatility.

Table of Contents

Critical Accounting Policies

The preparation of financial statements and related disclosures in conformity with GAAP requires management to make estimates and assumptions that affect both the amount and the timing of the recording of assets, liabilities, revenues, and expenses in the consolidated financial statements and accompanying note disclosure. Our management routinely makes judgments and estimates about the effects of matters that are inherently uncertain. As the number of variables and assumptions affecting the probable future resolution of the uncertainties increase, these judgments become even more subjective and complex.

Our significant accounting policies are disclosed in Note 1 to our annual report on Form 10-K for the fiscal year ended December 31, 2009. While all of the significant accounting policies are important to the consolidated financial statements, some of these policies may be viewed as having a high degree of judgment. On an ongoing basis, using currently available information, management reviews its estimates, including those related to the accounting for pensions and post-retirement benefits, provisions for bad debt and doubtful accounts, derivative instruments, impairment of long-lived assets, deferred taxes, inventory provisions and environmental conservation and legal liabilities. Actual results could differ from these estimates.

We have identified certain accounting policies that are the most important to the portrayal of our current financial condition and results of operations.

For information about both our significant and critical accounting policies, see our annual report on Form 10-K for the fiscal year ended December 31, 2009.

New Accounting Standards

See Note 1 to the Company's interim consolidated financial statements included in Item 1.

Cautionary Statement Regarding Forward-Looking Information

The statements in this report that are not reported financial results or other historical information are forward-looking statements within the meaning of the *Private Securities Litigation Reform Act of 1995*, as amended. These statements appear in a number of different places in this report and can be identified by words such as estimates, projects, expects, intends, believes, plans, or their negatives or other comparable words. Also look for discussions of strategies that involve risks and uncertainties. Forward-looking statements include statements regarding:

- our markets;
- demand and prices for our products;
- our level of indebtedness;
- raw material costs and supply;
- energy prices, sales and our initiatives to enhance sales of surplus energy;
- capital expenditures;
- the economy;
- foreign exchange rates particularly the U.S. dollar and Canadian dollar; and
- derivatives.

FORM 10-Q
QUARTERLY REPORT PAGE 36

Table of Contents

You are cautioned that any such forward-looking statements are not guarantees and may involve risks and uncertainties. Our actual results may differ materially from those in the forward-looking statements due to risks facing us or due to actual facts differing from the assumptions underlying our estimates. Some of these risks and assumptions include those set forth in reports and other documents we have filed with or furnished to the SEC, including in our annual report on Form 10-K for the fiscal year ended December 31, 2009. We advise you that these cautionary remarks expressly qualify in their entirety all forward-looking statements attributable to us or persons acting on our behalf. Unless required by law, we do not assume any obligation to update forward-looking statements based on unanticipated events or changed expectations. However, you should carefully review the reports and other documents we file from time to time with the SEC.

Cyclical Nature of Business

Revenues

The pulp business is highly cyclical in nature and markets for our principal products are characterized by periods of supply and demand imbalance, which in turn affects product prices. Pulp markets are highly competitive and are sensitive to cyclical changes in the global economy, industry capacity and foreign exchange rates, all of which can have a significant influence on selling prices and our operating results. The length and magnitude of industry cycles have varied over time but generally reflect changes in macro economic conditions and levels of industry capacity.

Industry capacity can fluctuate as changing industry conditions can influence producers to idle production or permanently close machines or entire mills. In addition, to avoid substantial cash costs in idling or closing a mill, some producers will choose to operate at a loss, sometimes even a cash loss, which can prolong weak pricing environments due to oversupply. Oversupply of our products can also result from producers introducing new capacity in response to favorable pricing trends.

Demand for pulp has historically been determined by the level of economic growth and has been closely tied to overall business activity. From 2006 to mid-2008, pulp prices steadily improved. However, in the latter half of 2008, a global economic crisis resulted in a sharp decline of pulp prices from a high of \$900 per ADMT to \$635 per ADMT at the end of 2008. Beginning in the second quarter of 2009 prices began to improve, rising from a low of \$575 per ADMT in March 2009 to \$890 per ADMT at the end of the current quarter. As the global economic situation continues to improve, pulp prices will also likely continue to recover and experience further upward momentum. Nonetheless, there may be renewed price deterioration in the future.

Prices for pulp are driven by many factors outside our control, and we have little influence over the timing and extent of price changes, which are often volatile. Because market conditions beyond our control determine the price for pulp, such pulp may fall below our cash production costs, requiring us to either incur short-term losses on product sales or cease production at one or more of our mills. Therefore, our profitability depends on managing our cost structure, particularly raw materials which represent a significant component of our operating costs and can fluctuate based upon factors beyond our control. If the prices of our products decline, or if prices for our raw materials increase, or both, our results of operations could be materially adversely affected.

FORM 10-Q

QUARTERLY REPORT PAGE 37

Table of Contents

Costs

Our production costs are influenced by the availability and cost of raw materials, energy and labor, and our plant efficiencies and productivity. Our main raw material is fiber in the form of wood chips and pulp logs. Fiber costs are primarily affected by the supply of, and demand for, lumber which is highly cyclical in nature and can vary significantly by location. Production costs also depend on the total volume of production. Lower operating rates and production efficiencies during periods of cyclically low demand result in higher average production costs and lower margins.

Currency

The majority of our sales are in products quoted in U.S. dollars while most of our operating costs and expenses, other than those of the Celgar mill, are incurred in Euros. In addition, all of the products sold by the Celgar mill are quoted in U.S. dollars and the Celgar mill costs are primarily incurred in Canadian dollars. Our results of operations and financial condition are reported in Euros. As a result, our revenues are adversely affected by a decrease in the value of the U.S. dollar relative to the Euro and to the Canadian dollar. Such shifts in currencies relative to the Euro and the Canadian dollar reduce our operating margins and the cash flow available to fund our operations and to service our debt. Conversely, an increase in the U.S. dollar versus the Euro and the Canadian dollar positively impacts our revenues by increasing our operating margins and cash flow.

FORM 10-Q

QUARTERLY REPORT PAGE 38

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks from changes in interest rates and foreign currency exchange rates, particularly the exchange rate between the Euro and the U.S. dollar and the Canadian dollar versus the U.S. dollar and the Euro. Changes in these rates may affect our results of operations and financial condition and, consequently, our fair value. We seek to manage these risks through internal risk management policies, as well as the use of derivatives. We use derivatives to reduce or limit our exposure to interest rate and currency risks. We may in the future use derivatives to reduce or limit our exposure to fluctuations in pulp prices. We also use derivatives to reduce our potential losses or to augment our potential gains, depending on our management's perception of future economic events and developments. These types of derivatives are generally highly speculative in nature. They are also very volatile as they are highly leveraged given that margin requirements are relatively low in proportion to notional amounts.

Many of our strategies, including the use of derivatives, and the types of derivatives selected by us, are based on historical trading patterns and correlations and our management's expectations of future events. However, these strategies may not be effective in all market environments or against all types of risks. Unexpected market developments may affect our risk management strategies during this time, and unanticipated developments could impact our risk management strategies in the future. If any of the variety of instruments and strategies we utilize are not effective, we may incur significant losses.

All of our derivatives are marked to market at the end of each reporting period, and all unrealized gains and losses are recognized in earnings for a reporting period. We determine market valuations based primarily upon observable inputs including applicable yield curves.

During the first three months of 2010, we recorded an unrealized loss of \$6.5 million on our outstanding interest rate derivatives compared to an unrealized loss of \$15.0 million in the comparative period of 2009.

We are also subject to some energy price risk, primarily for the electricity that our operations purchase.

FORM 10-Q

QUARTERLY REPORT PAGE 39

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures. Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the *Securities Exchange Act of 1934*, as amended (the Exchange Act)), as of the end of the period covered by this report. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act.

It should be noted that any system of controls is based in part upon certain assumptions designed to obtain reasonable (and not absolute) assurance as to its effectiveness, and there can be no assurance that any design will succeed in achieving its stated goals.

Changes in Internal Controls. There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

FORM 10-Q

QUARTERLY REPORT PAGE 40

Table of Contents

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Our wholly owned subsidiary, Zellstoff Celgar Limited (Celgar), reached an agreement with the City of Castlegar British Columbia (the City), in regard to our previously disclosed dispute over the City s 2009 property tax rate bylaw. In accordance with such agreement, Celgar agreed to pay the remaining balance of its 2009 taxes owing to the City, including penalties and interest, and in return the City agreed to moderately reduce Celgar s property taxes annually from 2010 to 2012, with additional moderate reductions possible between 2013 and 2015.

We are subject to routine litigation incidental to our business, including those described in our latest annual report on Form 10-K for the fiscal year ended December 31, 2009. We do not believe that the outcome of such litigation will have a material adverse effect on our business or financial condition.

ITEM 1A. RISK FACTORS

There have been no material changes to the factors disclosed in Item 1A. Risk Factors in our latest annual report on Form 10-K for the fiscal year ended December 31, 2009.

ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

Exhibit

No.

Description

31.1	Section 302 Certification of Chief Executive Officer
31.2	Section 302 Certification of Chief Financial Officer
32.1*	Section 906 Certification of Chief Executive Officer
32.2*	Section 906 Certification of Chief Financial Officer

* In accordance with Release 33-8212 of the Commission, these Certifications: (i) are furnished to the Commission and are not filed for the purposes of liability under the Securities Exchange Act of 1934, as

amended; and
(ii) are not to be
subject to
automatic
incorporation by
reference into
any of the
Company's
registration
statements filed
under the
Securities Act
of 1933, as
amended for the
purposes of
liability
thereunder or
any offering
memorandum,
unless the
Company
specifically
incorporates
them by
reference
therein.

FORM 10-Q
QUARTERLY REPORT PAGE 41

Table of Contents

SIGNATURES

Pursuant to the requirements of the *Securities Exchange Act of 1934*, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MERCER INTERNATIONAL INC.

By: /s/ David M. Gandossi

David M. Gandossi
Secretary and Chief Financial Officer

Date: May 4, 2010
FORM 10-Q
QUARTERLY REPORT PAGE 42