UNITED FIRE & CASUALTY CO Form 10-Q May 03, 2010

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-O**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2010 Commission File Number 001-34257

## **UNITED FIRE & CASUALTY COMPANY** (Exact name of registrant as specified in its charter)

Iowa

42-0644327

(State of Incorporation)

(IRS Employer Identification No.)

118 Second Avenue, S.E., Cedar Rapids, Iowa 52407 (Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code: (319) 399-5700

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES b NO o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES o NO be As of April 28, 2010, 26,367,819 shares of common stock were outstanding.

## United Fire & Casualty Company and Subsidiaries Index to Quarterly Report on Form 10-Q March 31, 2010

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## **Signatures and Certifications**

Exhibit 31.1 Exhibit 31.2 Exhibit 32.1 Exhibit 32.2

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#### FORWARD-LOOKING INFORMATION

It is important to note that our actual results could differ materially from those projected in our forward-looking statements. Information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained in Part I, Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations and Part II, Item 1A Risk Factors.

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## PART I FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

United Fire & Casualty Company and Subsidiaries Consolidated Balance Sheets

(In Thousands, Except Per Share Data and Number of Shares)  ASSETS Investments Fixed maturities (including \$76,704, at fair value, pledged as collateral for	March 31, 2010 inaudited)	ecember 31, 2009	
securities lending in 2010) Held-to-maturity, at amortized cost (fair value \$8,707 in 2010 and \$9,720 in 2009) Available-for-sale, at fair value (amortized cost \$2,162,256 in 2010 and	\$ 8,629	\$	9,605
\$2,075,733 in 2009) Equity securities, at fair value (cost \$52,905 in 2010 and \$53,306 in 2009) Trading securities, at fair value (amortized cost \$11,090 in 2010 and \$11,724 in	2,259,822 143,396		2,158,391 132,718
2009) Mortgage loans Policy loans Other long-term investments Short-term investments	11,693 7,199 7,699 16,110 1,100		12,613 7,328 7,947 15,880 7,359
	\$ 2,455,648	\$	2,351,841
Cash and cash equivalents Accrued investment income Securities lending collateral Premiums receivable Deformed policy acquisition costs	\$ 144,220 30,086 78,769 131,609 88,633	\$	190,852 28,697 127,456 92,505
Deferred policy acquisition costs  Property and equipment (primarily land and buildings, at cost, less accumulated depreciation of \$31,495 in 2010 and \$30,812 in 2009)  Reinsurance receivables and recoverables  Prepaid reinsurance premiums	22,187 39,584 1,731		22,278 40,936 1,673
Income taxes receivable Other assets	10,762 16,467		28,197 18,109
TOTAL ASSETS	\$ 3,019,696	\$	2,902,544
LIABILITIES AND STOCKHOLDERS EQUITY Liabilities  Enture relies benefits and lesses eleims and less settlement expenses			
Future policy benefits and losses, claims and loss settlement expenses Property and casualty insurance Life insurance Unearned premiums Securities lending payable	\$ 602,139 1,336,843 211,196 78,769	\$	606,045 1,321,600 206,010
Accrued expenses and other liabilities Deferred income taxes	73,357 18,929		84,934 11,220

TOTAL LIABILITIES	\$ 2,321,233	\$ 2,229,809
Stockholders Equity		
Common stock, \$3.33 1/3 par value; authorized 75,000,000 shares; 26,366,814 and		
26,533,040 shares issued and outstanding in 2010 and 2009, respectively	\$ 87,889	\$ 88,443
Additional paid-in capital	137,647	139,403
Retained earnings	399,679	384,242
Accumulated other comprehensive income, net of tax	73,248	60,647
TOTAL STOCKHOLDERS EQUITY	\$ 698,463	\$ 672,735
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,019,696	\$ 2,902,544

The Notes to Unaudited Consolidated Financial Statements are an integral part of these statements.

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### United Fire & Casualty Company and Subsidiaries Consolidated Statements of Income (Unaudited)

	Three Months Ended March 31,							
(In Thousands, Except Per Share Data and Number of Shares)	2010			2009				
Revenues	Φ.	444.000	4	440.004				
Net premiums earned	\$	114,308	\$	118,321				
Investment income, net of investment expenses Realized investment gains (losses)		27,968		23,271				
Other-than-temporary impairment charges		(342)		(4,556)				
All other realized gains		3,068		1,068				
An other realized gains		3,000		1,000				
Total realized investment gains (losses)		2,726		(3,488)				
Other income		123		159				
	\$	145,125	\$	138,263				
Benefits, Losses and Expenses Losses and loss settlement expenses Future policy benefits Amortization of deferred policy acquisition costs	\$	68,363 6,390 26,516	\$	86,078 3,388 29,406				
Other underwriting expenses		8,784		8,128				
Interest on policyholders accounts		10,801		9,772				
	\$	120,854	\$	136,772				
Income before income taxes	\$	24,271	\$	1,491				
Federal income tax expense (benefit)		4,879		(1,779)				
Net Income	\$	19,392	\$	3,270				
Weighted average common shares outstanding	2	26,435,269		26,613,378				
Basic earnings per common share	\$	0.73	\$	0.12				
Diluted earnings per common share	\$	0.73	\$	0.12				
Cash dividends declared per common share	\$	0.15	\$	0.15				
The Notes to Unaudited Consolidated Financial Statements are an integral part	of these	statements.						

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## United Fire & Casualty Company and Subsidiaries Consolidated Statement of Stockholders Equity (Unaudited)

	Three Months Ended March 31,			
(In Thousands, Except Per Share Data and Number of Shares)		2010		
Common stock Balance, beginning of year Shares repurchased (166,276 shares) Shares issued for stock-based awards (50 shares)	\$	88,443 (554)		
Balance, end of period	\$	87,889		
Additional paid-in capital Balance, beginning of year Compensation expense and related tax benefit for stock-based award grants Shares repurchased Shares issued for stock-based awards	\$	139,403 448 (2,204)		
Balance, end of period	\$	137,647		
Retained earnings Balance, beginning of year Net income Dividends on common stock (\$0.15 per share)	\$	384,242 19,392 (3,955)		
Balance, end of period	\$	399,679		
Accumulated other comprehensive income, net of tax Balance, beginning of year Change in net unrealized appreciation (1) Change in underfunded status of employee benefit plans Balance, end of period	\$ \$	60,647 12,201 400 73,248		
Summary of changes Balance, beginning of year Net income All other changes in stockholders equity accounts	\$	672,735 19,392 6,336		
Balance, end of period	\$	698,463		

(1) The change in net unrealized appreciation is net of reclassification adjustments.

The Notes to Unaudited Consolidated Financial Statements are an integral part of these statements.

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## United Fire & Casualty Company and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

	Three Months Ended March 3					
(In Thousands)		2010		2009		
Cash Flows From Operating Activities	_					
Net income	\$	19,392	\$	3,270		
Adjustments to reconcile net income to net cash provided by operating						
activities						
Net accretion of bond premium		834		705		
Depreciation and amortization		735		899		
Stock-based compensation expense		447		858		
Realized investment (gains) losses		(2,726)		3,488		
Net cash flows from trading investments		752		(2,068)		
Deferred income tax expense (benefit)		2,313		(3,208)		
Changes in:						
Accrued investment income		(1,389)		(1,012)		
Premiums receivable		(4,153)		(7,540)		
Deferred policy acquisition costs		(3,364)		(1,927)		
Reinsurance receivables		1,352		9,419		
Prepaid reinsurance premiums		(58)		(224)		
Income taxes receivable		17,435		1,674		
Other assets		1,642		47		
Future policy benefits and losses, claims and loss settlement expenses		3,480		(6,489)		
Unearned premiums		5,186		5,595		
Accrued expenses and other liabilities		(10,969)		4,157		
Deferred income taxes		(1,387)		,		
Other, net		194		1,545		
Total adjustments	\$	10,324	\$	5,919		
Net cash provided by operating activities	\$	29,716	\$	9,189		
<b>Cash Flows From Investing Activities</b>						
Proceeds from sale of available-for-sale investments	\$	603	\$	8,049		
Proceeds from call and maturity of held-to-maturity investments		984		2,156		
Proceeds from call and maturity of available-for-sale investments		86,868		83,586		
Proceeds from short-term and other investments		2,781		5,234		
Purchase of available-for-sale investments		(165,250)		(129,264)		
Purchase of short-term and other investments		(2,850)		(2,046)		
Change in securities lending collateral		(78,769)		(80,424)		
Net purchases and sales of property and equipment		(629)		(3,094)		
Net cash used in investing activities	\$	(156,262)	\$	(115,803)		
Cash Flows From Financing Activities						
Policyholders account balances						
Deposits to investment and universal life contracts	\$	34,378	\$	75,338		
Withdrawals from investment and universal life contracts		(26,521)		(48,064)		

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Change in securities lending payable		78,769		80,424
Payment of cash dividends		(3,955)		(3,994)
Repurchase of common stock		(2,758)		(538)
Issuance of common stock		1		7
Tax benefit from issuance of common stock				5
Net cash provided by financing activities	\$	79,914	\$	103,178
Net Change in Cash and Cash Equivalents	\$	(46,632)	\$	(3,436)
Cash and Cash Equivalents at Beginning of Period	4	190,852	Ψ	109,582
Cash and Cash Equivalents at End of Period	\$	144,220	\$	106,146

The Notes to Unaudited Consolidated Financial Statements are an integral part of these statements.

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United Fire & Casualty Company and Subsidiaries

Notes to Unaudited Consolidated Financial Statements

#### **NOTE 1. NATURE OF OPERATIONS AND BASIS OF PRESENTATION**

The terms United Fire, we, us, or our refer to United Fire & Casualty Company or United Fire & Casualty Company and its consolidated subsidiaries and affiliate, as the context requires. In the opinion of the management of United Fire, the accompanying unaudited Consolidated Financial Statements contain all adjustments (consisting of normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows for the periods presented. The results reported for the interim periods are not necessarily indicative of the results of operations that may be expected for the year. The unaudited Consolidated Financial Statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009. The review report of Ernst & Young LLP as of and for the three-month period ended March 31, 2010, accompanies the unaudited Consolidated Financial Statements included in Item 1 of Part I.

We maintain our records in conformity with the accounting practices prescribed or permitted by the insurance departments of the states in which we are domiciled. To the extent that certain of these practices differ from U.S. generally accepted accounting principles ( GAAP ), we have made adjustments to present the accompanying unaudited Consolidated Financial Statements in conformity with GAAP.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The financial statement categories that are most dependent on management estimates and assumptions include investments, deferred policy acquisition costs, and future policy benefits and losses, claims and loss settlement expenses.

In the preparation of the accompanying unaudited Consolidated Financial Statements, we have evaluated all material subsequent events or transactions that occurred after the balance sheet date through the date on which the financial statements were issued for potential recognition or disclosure in our unaudited Consolidated Financial Statements. Certain prior year amounts have been reclassified to conform to the current year presentation.

#### **Cash and Cash Equivalents**

For purposes of reporting cash flows, cash and cash equivalents include cash, money market accounts and non-negotiable certificates of deposit with original maturities of three months or less. We made no payments for income taxes for the three-month periods ended March 31, 2010 and 2009, respectively. We received tax refunds totaling \$13.5 million and \$.3 million in the three-month periods ended March 31, 2010 and 2009, respectively, due to overpayment of prior year tax and operating loss carrybacks. We made no significant payments of interest for the three-month periods ended March 31, 2010 and 2009, other than interest credited to policyholders accounts.

#### **Income Taxes**

We reported a federal income tax expense of \$4.9 million and a federal income tax benefit of \$1.8 million for the three-month periods ended March 31, 2010 and 2009, respectively. Our effective tax rate is less than the federal statutory rate of 35.0 percent due principally to the effect of tax-exempt municipal bond interest income and non-taxable dividend income.

We have recognized no liability for unrecognized tax benefits for the three-month periods ended March 31, 2010 and 2009. In addition, we have not accrued for interest and penalties related to unrecognized tax benefits. However, if interest and penalties would need to be accrued related to unrecognized tax benefits, such amounts would be recognized as a component of federal income tax expense.

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We file income tax returns in the U.S. federal jurisdiction and various state jurisdictions. We are no longer subject to U.S. federal income tax examination for years before 2004 and state income tax examination for years before 2004. There are no ongoing examinations of income tax returns by federal or state tax authorities.

#### **Legal Proceedings**

We have been named as a defendant in various lawsuits, including actions seeking certification from the court to proceed as a class action suit and actions filed by individual policyholders, relating to disputes arising from damages that occurred as a result of Hurricane Katrina in 2005. As of March 31, 2010, there were approximately 165 individual policyholder cases pending, and an additional seven class action cases pending. These cases have been filed in Louisiana state courts and federal district courts and involve, among other claims, disputes as to the amount of reimbursable claims in particular cases, as well as the scope of insurance coverage under homeowners and commercial property policies due to flooding, civil authority actions, loss of use and business interruption. Certain of these cases also claim a breach of duty of good faith or violations of Louisiana insurance claims-handling laws or regulations and involve claims for punitive or exemplary damages. Other cases claim that under Louisiana so-called Valued Policy Law, the insurers must pay the total insured value of a home that is totally destroyed if any portion of such damage was caused by a covered peril, even if the principal cause of the loss was an excluded peril. Other cases challenge the scope or enforceability of the water damage exclusion in the policies.

Several actions pending against various insurers, including us, were consolidated for purposes of pretrial discovery and motion practice under the caption In re Katrina Canal Breaches Consolidated Litigation, Civil Action No. 05-4182 in the United States District Court, Eastern District of Louisiana. In August 2009, the Federal trial court ruled in that case that certification of policyholder claims as a class would be inappropriate. This ruling has been appealed by the plaintiff policyholders. Federal court rulings in that case are not binding on state courts, which do not have to follow the federal court ruling on class certification.

Following an April 2008 Louisiana Supreme Court decision finding that flood damage was clearly excluded from coverage, both state and federal courts have been reviewing pending lawsuits seeking class certification and other pending lawsuits in order to expedite pre-trial discovery and to move the cases towards trial. In the three-month period ended March 31, 2010, we concluded approximately 50 of the lawsuits that were pending at December 31, 2009. In July 2008, Lafayette Insurance Company participated in a hearing in St Bernard Parish, Louisiana after which the court entered an order certifying a class defined as all Lafayette Insurance Company personal lines policyholders within an eight parish area in and around New Orleans who sustained wind damage as a result of Hurricane Katrina and whose claims were at least partially denied or allegedly misadjusted. We appealed this order as we feel it was not supported by the evidence. On October 14, 2009, we were notified that our appeal to the Louisiana Fourth Circuit Court of Appeals was denied. We are seeking review of this decision by the Louisiana Supreme Court. Our petition for review remains pending at March 31, 2010. We have reserved each case included in this class action based on the estimated exposure attributable to our policy. However, if our request for relief is denied, we will review recorded reserves and adjust them if we believe adjustment to be necessary.

We intend to continue to defend the cases related to losses incurred as a consequence of Hurricane Katrina. We have established our loss and loss settlement expense reserves on the assumption that the application of the Valued Policy Law will not result in our having to pay damages for perils not otherwise covered. We believe that, in the aggregate, these reserves are adequate. However, our evaluation of these claims and the adequacy of recorded reserves may change if we encounter adverse developments in the further defense of these claims.

We consider all of our other litigation pending as of March 31, 2010 to be ordinary, routine, and incidental to our business.

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#### **Securities Lending**

We participate in a securities lending program administered by The Northern Trust Company (Northern Trust). The program generates investment income and we receive discounts from Northern Trust on unrelated investment fees. Pursuant to the lending agreement, Northern Trust, as our agent, loans certain of our fixed maturity securities to other institutions for short periods of time. Borrowers of these securities must deposit collateral, generally in the form of cash, with Northern Trust that is equal to at least 102% of the market value of the loaned securities, plus accrued interest. Northern Trust marks the loaned securities to market daily at an aggregate level per borrower. As the market value of the loaned securities fluctuates, the borrower either deposits additional collateral or Northern Trust refunds collateral to the borrower in order to maintain the collateral level at 102%. We retain the right to terminate the loan at any time, whereupon the borrower must return the loaned securities to Northern Trust. If the borrower defaults and does not return the securities, Northern Trust will use the deposited collateral to purchase equivalent securities for us. If Northern Trust is unable to purchase equivalent securities, we would receive the deposited collateral in place of the borrowed securities.

Under the accounting guidance for secured borrowing transactions, the collateral deposited by the borrower and our obligation to return that collateral to the borrower is reported in the accompanying Consolidated Balance Sheets as an asset (securities lending collateral) and a corresponding liability (securities lending payable) at March 31, 2010. There were no securities on loan under the program at December 31, 2009. At March 31, 2010, we had securities totaling \$76.7 million on loan under the program. At March 31, 2010, collateral received with a fair value of \$78.8 million has been reinvested in short-term highly liquid investments.

## Recently Issued Accounting Standards Adopted Accounting Standards

Fair Value Measurements

In January 2010, the FASB issued revised accounting guidance that clarifies and provides additional disclosure requirements related to recurring and non-recurring fair value measurements. The guidance requires separate disclosures for the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements, along with an explanation for the transfers. Additionally, a separate disclosure is required for purchases, sales, issuances and settlements on a gross basis for Level 3 fair value measurements. The guidance also provides additional clarification for both the level of disaggregation reported for each class of assets or liabilities and disclosures of inputs and valuation techniques used to measure fair value for both recurring and non-recurring fair value measurements for assets and liabilities categorized as Level 2 or Level 3.

The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010. Refer to Note 3 for the information required to be disclosed upon our adoption of the guidance effective January 1, 2010. We are currently evaluating the impact the adoption of the guidance effective January 1, 2011 will have on the disclosures made in our Consolidated Financial Statements.

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#### **NOTE 2. SUMMARY OF INVESTMENTS**

#### **Fair Value of Investments**

A reconciliation of the amortized cost (cost for equity securities) to fair value of investments in held-to-maturity and available-for-sale fixed maturity and equity securities as of March 31, 2010 and December 31, 2009, is as follows:

March 31, 2010	Cost or Amortized Cost		(Dollars in 'Gross Unrealized Appreciation		Thousands) Gross Unrealized Depreciation		Fa	uir Value
HELD-TO-MATURITY		0030	P	providen	201		- 1	
Fixed maturities								
Bonds								
United States government								
Collateralized mortgage obligations	\$	713	\$	12	\$		\$	725 501
Mortgage-backed securities		518		73				591
States, municipalities and political subdivisions								
General obligations		1,354		20				1,374
Special revenue		6,044		121		148		6,017
Special revenue		0,044		121		140		0,017
<b>Total Held-to-Maturity Fixed Maturities</b>	\$	8,629	\$	226	\$	148	\$	8,707
AVAILABLE-FOR-SALE								
Fixed maturities								
Bonds								
United States government								
Collateralized mortgage obligations	\$	17,477	\$	1,745	\$		\$	19,222
Mortgage-backed securities		2						2
US Treasury		43,956		537		117		44,376
Agency		107,000		262		264		106,998
States, municipalities and political								
subdivisions		271 747		10 494		192		201 041
General obligations Special revenue		371,747 220,089		19,486 8,956		1,015		391,041 228,030
Foreign bonds		220,009		0,930		1,013		220,030
Canadian		66,336		3,697		13		70,020
Other foreign		85,051		4,303		92		89,262
Public utilities		,		-,				<i></i> ,
Electric		215,757		12,577		127		228,207
Natural gas		61,044		3,200		58		64,186
Other		3,537		191				3,728
Corporate bonds								
Bank, trust and insurance companies		272,315		11,981		4,662		279,634
Transportation		29,426		1,435		10		30,851
Energy		150,460		7,293		189		157,564
Technology		103,872		5,829		144		109,557
Basic industry		115,567		5,097		220		120,444
Credit cyclicals		61,427		3,534				64,961

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Other	237,193		15,106		560		251,739					
Total Available-For-Sale Fixed Maturities	\$ 2,162,256		\$ 2,162,256		\$ 2,162,256		\$	105,229	\$	7,663	\$ 2,259,822	
Equity securities												
Common stocks												
Public utilities												
Electric	\$	6,319	\$	3,819	\$	27	\$	10,111				
Natural gas		838		839				1,677				
Bank, trust and insurance companies												
Banks		6,478		34,348		66		40,760				
Insurance		3,129		10,161		65		13,225				
Other		1,505		976				2,481				
All other common stocks												
Energy		4,903		4,635		6		9,532				
Technology		8,100		7,670		155		15,615				
Basic industry		7,135		8,379		79		15,435				
Credit cyclicals		1,402		1,802				3,204				
Other		11,635		18,580		15		30,200				
Nonredeemable preferred stocks		1,461		- /		305		1,156				
Total Available-for-Sale Equity Securities	\$	52,905	\$	91,209	\$	718	\$	143,396				
Total Available-for-Sale Securities	\$ 2	,215,161	\$	196,438	\$	8,381	\$	2,403,218				

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	Cost or Amortized		L	(Dollars in Gross Inrealized		ands) Gross nrealized		
December 31, 2009	Ai	Cost	Aı	opreciation	De	preciation	Fa	ir Value
HELD-TO-MATURITY				. 1		•		
Fixed maturities								
Bonds								
United States government Collateralized mortgage obligations	\$	955	\$	21	\$		\$	976
Mortgage-backed securities	Ψ	534	Ψ	73	Ψ		Ψ	607
States, municipalities and political				, -				
subdivisions								
General obligations		1,478		21		5		1,494
Special revenue		6,638		163		158		6,643
<b>Total Held-to-Maturity Fixed Maturities</b>	\$	9,605	\$	278	\$	163	\$	9,720
AVAILABLE-FOR-SALE								
Fixed maturities								
Bonds								
United States government	ф	17.450	Ф	1.500	Ф		Ф	10.050
Collateralized mortgage obligations Mortgage-backed securities	\$	17,452 2	\$	1,500	\$		\$	18,952 2
US Treasury		35,278		564		192		35,650
Agency		71,667		6		1,048		70,625
States, municipalities and political								
subdivisions								
General obligations		371,098		19,408		128		390,378
Special revenue		219,991		8,605		1,234		227,362
Foreign bonds Canadian		55,979		2,847				58,826
Other		79,115		3,571		272		82,414
Public utilities		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,				,
Electric		212,699		11,603		298		224,004
Natural gas		54,936		2,870				57,806
Other		3,597		181				3,778
Corporate bonds		207.400		10.061		0 261		280 200
Banks, trusts and insurance companies Transportation		287,409 30,427		10,061 1,775		8,261 15		289,209 32,187
Energy		145,933		6,653		247		152,339
Technology		84,123		5,180		131		89,172
Basic industry		105,631		4,266		330		109,567
Credit cyclicals		69,686		2,912		13		72,585
Other		230,710		13,874		1,049		243,535
<b>Total Available-For-Sale Fixed Maturities</b>	\$ 2	2,075,733	\$	95,876	\$	13,218	\$ 2	2,158,391

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Equity securities						
Common stocks						
Public utilities						
Electric	\$	6,646	\$ 3,649	\$ 262	\$	10,033
Natural gas		838	846			1,684
Banks, trusts and insurance companies						
Banks		6,517	29,503	131		35,889
Insurance		3,129	8,634	111		11,652
Other		1,505	437			1,942
All other common stocks						
Transportation		38	1,555			1,593
Energy		4,903	4,650	24		9,529
Technology		8,100	5,995	185		13,910
Basic industry		7,156	6,403	110		13,449
Credit cyclicals		1,402	1,774			3,176
Other		11,611	17,241	20		28,832
Nonredeemable preferred stocks		1,461		432		1,029
Total Available-for-Sale Equity Securities	\$	53,306	\$ 80,687	\$ 1,275	\$	132,718
Total Available-for-Sale Securities	\$ 2	,129,039	\$ 176,563	\$ 14,493	\$ 2	2,291,109

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#### **Maturities**

The amortized cost and fair value of held-to-maturity, available-for-sale and trading securities at March 31, 2010, by contractual maturity, are shown in the following table. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities and collateralized mortgage obligations may be subject to prepayment risk and are therefore not categorized by contractual maturity.

		Held-To-	Mat	urity		Available	-For	-Sale	Trading			
(Dollars in Thousands)	An	nortized		Fair	A	Amortized		Fair	r Amortized			Fair
March 31, 2010		Cost	•	Value		Cost		Value	Co	Cost		√alue
Due in one year or less	\$	556	\$	568	\$	194,173	\$	198,634	\$		\$	
Due after one year through five												
years		6,523		6,500	]	1,057,241	1	1,117,949	4	,812		4,870
Due after five years through												
10 years		319		323		767,860		795,673				
Due after 10 years						125,503		128,342	6	,278		6,823
Mortgage-backed securities		518		591		2		2				
Collateralized mortgage												
obligations		713		725		17,477		19,222				
	\$	8,629	\$	8,707	\$ 2	2,162,256	\$ 2	2,259,822	\$ 11	,090	\$	11,693

#### **Realized Investment Gains and Losses**

We determine the cost of investments sold by the specific identification method. A summary of realized investment gains (losses) resulting from investment sales, calls and other-than-temporary impairment ( OTTI ) charges, is as follows:

	Three Months Ended Marc									
(In Thousands)	20	010		2009						
Realized investment gains (losses)										
Fixed maturities	\$	489	\$	(3,276)						
Equity securities		2,344		(509)						
Trading securities		<b>(92)</b>		297						
Other long-term investments		(15)								
Total realized investment gains (losses)	\$	2,726	\$	(3,488)						

For the three-month periods ended March 31, 2010 and 2009, the proceeds and gross realized gains and losses on the sale of available-for-sale securities were as follows:

	Three Months Ended March									
(In Thousands)		3	1,							
Years Ended December 31	2010	2010								
Proceeds from sales	\$	602	\$	8,049						
Gross realized gains		402								
Gross realized losses				80						

There were no sales of held-to-maturity securities during the three-months ended March 31, 2010 and 2009.

Our investment portfolio includes trading securities with embedded derivatives. These securities, which are primarily convertible redeemable preferred debt securities, are recorded at fair value. Income or loss, including the change in the fair value of these trading securities, is recognized currently in earnings as a component of realized investment gains and losses. Our portfolio of trading securities had a fair value of \$11.7 million and \$12.6 million at March 31, 2010 and December 31, 2009, respectively.

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The realized gains (losses) attributable to the change in fair value of trading securities still held at March 31, 2010 and 2009 were \$(.3) million and \$.3 million, respectively.

#### **Off-Balance Sheet Arrangements**

Pursuant to an agreement with one of our limited liability partnership holdings, we are contractually committed to make capital contributions up to \$15.0 million, upon request by the partnership, through December 31, 2017. As of March 31, 2010, our remaining potential contractual obligation was \$12.6 million.

#### **Unrealized Appreciation and Depreciation**

A summary of changes in net unrealized investment appreciation is as follows:

	Three Months Ended March 31,									
(In Thousands)			2009							
Change in net unrealized investment appreciation										
Available-for-sale fixed maturities and equity securities	\$	25,987	\$	(1,025)						
Deferred policy acquisition costs		(7,236)		(9,589)						
Income tax effect		(6,550)		4,319						
Total change in net unrealized appreciation, net of tax	\$	12,201	\$	(6,295)						

We continually monitor the difference between our cost basis and the estimated fair value of our investments. Our accounting policy for impairment recognition requires OTTI charges to be recorded when we determine that it is more likely than not that we will be unable to collect all amounts due according to the contractual terms of the fixed maturity security or that the anticipated recovery in fair value of the equity security will not occur in a reasonable amount of time. Impairment charges on investments are recorded based on the fair value of the investments at the measurement date. Factors considered in evaluating whether a decline in value is other-than-temporary include: the length of time and the extent to which fair value has been less than cost; the financial condition and near-term prospects of the issuer; our intention to hold the investment; and the likelihood that we will be required to sell the investment.

The tables on the following pages present a summary of fixed maturity and equity securities that were in an unrealized loss position at March 31, 2010 and December 31, 2009. It is possible that we could recognize OTTI charges in future periods on securities held at March 31, 2010, if future events or information cause us to determine that a decline in fair value is other-than-temporary.

We believe the unrealized depreciation in value of our fixed maturity portfolio is primarily attributable to changes in market interest rates and not the credit quality of the issuer. We have no intent to sell and it is more likely than not that we will not be required to sell the securities until such time as the value recovers or the securities mature. We have evaluated the unrealized losses reported for all of our equity securities at March 31, 2010, and have concluded that the duration and severity of these losses do not warrant the recognition of an OTTI charge at March 31, 2010. Our largest unrealized loss greater than 12 months on an individual equity security at March 31, 2010 was \$.1 million. We have no intention to sell any of these securities prior to a recovery in value, but will continue to monitor the fair value reported for these securities as part of our overall process to evaluate investments for OTTI recognition.

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(Dollars in Thousands)				Gross			months or longer Gross					Total Gross		
March 31, 2010	Number	r	Fair	Un	realizedN	lumber of	•	Fair	Un	realized		Fair	Un	realized
Type of Investment  HELD-TO-MATURITY  Fixed maturities  Bonds  States, municipalities and political subdivisions  Special revenue	Issues	\$	Value	Dep	reciation		\$	Value <b>690</b>	•	reciation				reciation
Total Held-to-Maturity Fixed				•			·		·				·	
Maturities Maturity Fixed		\$		\$		1	\$	690	\$	148	\$	690	\$	148
AVAILABLE-FOR-SALE Fixed maturities Bonds														
United States government US Treasury	9	\$	15,847	\$	117	1	\$	1,995	\$		\$	17,842	\$	117
Agency States, municipalities and political subdivisions	2		6,988		12	13		32,748		252		39,736		264
General obligations Special revenue	3 19		2,497 20,418		92 337	3		2,123 8,782		100 678		4,620 29,200		192 1,015
Foreign bonds			,									ŕ		
Canadian Other foreign	1 2		2,075 2,445		5 13	2 4		4,063 8,583		8 79		6,138 11,028		13 92
Public utilities			,					ŕ				·		
Electric	4 1		7,447 3,838		89 51	3		5,641 2,234		38 7		13,088 6,072		127 58
Natural gas Corporate bonds	1		3,030		31	1		2,234		,		0,072		30
Bank, trust and insurance	2		3,325		33	42		58,898		4,629		62,223		4,662
Transportation Energy	3		8,297		35	2 5		3,662 13,968		10 154		3,662 22,265		10 189
Technology	3		9,646		52	3		7,484		92		17,130		144
Basic industry	2		4,990		13	4		9,749		207		14,739		220
Other	5		16,741		269	6		11,355		291		28,096		560
Total Available-For-Sale Fixed Maturities		\$ 1	104,554	\$	1,118	98	\$	171,285	\$	6,545	\$	275,839	\$	7,663
Equity securities Common stocks Public utilities														
Electric Bank, trust and insurance companies		\$		\$		5	\$	424	\$	27	\$	424	\$	27

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Banks					1		490	66		490	66
Insurance	2		329	16	3		408	49		737	65
All other common stock											
Energy					2		207	6		207	6
Technology					3		941	155		941	155
Basic industry					2		182	<b>79</b>		182	<b>79</b>
Other					3		262	15		262	15
Nonredeemable preferred stocks					5		1,156	305		1,156	305
Total Available-for-Sale Equity Securities	2	\$	329	\$ 16	24	\$	4,070	\$ 702	\$	4,399	\$ 718
Total Available-for-Sale											
Securities	58	\$ 1	04,883	\$ 1,134	122	\$ 1	175,355	\$ 7,247	\$ 2	280,238	\$ 8,381
Total	58	<b>\$1</b>	04,883	\$ 1,134	123	<b>\$</b> 1	176,045	\$ 7,395	\$ 2	280,928	\$ 8,529

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(In Thousands)	Less than 12 mo				Gross	oss				Gross		Total Gross			
December 31, 2009	Numbe of	Number Fair UnrealizedNumber Fair Unrealized of of						Fair	Un	realized					
Type of Investment HELD-TO-MATURITY Fixed maturities Bonds States, municipalities and	Issues		Value	Dep	reciationI			Value	Dep	preciation	1	Value	Dep	preciation	
political subdivisions General obligations Special revenue	1	\$	300	\$	5	1	\$	679	\$	158	\$	300 679	\$	5 158	
Total Held-to-Maturity Fixed Maturities	1	\$	300	\$	5	1	\$	679	\$	158	\$	979	\$	163	
AVAILABLE-FOR-SALE Fixed maturities Bonds United States government															
All other government US Treasury	5	\$	11,772	\$	192		\$		\$		\$	11,772	\$	192	
Agency States, municipalities and political subdivisions	5		24,755		246	10		42,198		802		66,953		1,048	
General obligations	2		966		23	3		2,118		105		3,084		128	
Special revenue Foreign bonds	21		22,892		463	10		9,401		771		32,293		1,234	
Other Public utilities	2		1,329		19	4		10,492		253		11,821		272	
Electric Corporate bonds All other corporate bonds	1		4,958		99	6		7,761		199		12,719		298	
Banks, trusts and insurance companies	13		20,789		813	46		70,871		7,448		91,660		8,261	
Transportation	13		20,767		013	1		1,997		15		1,997		15	
Energy	1		3,189		37	5		9,710		210		12,899		247	
Technology	4		8,263		65	1		952		66		9,215		131	
Basic industry	6		15,843		136	2		4,806		194		20,649		330	
Credit cyclicals	3		5,217		13							5,217		13	
Other	1		3,270		72	7		16,892		977		20,162		1,049	
Total Available-For-Sale Fixe Maturities		\$	123,243	\$	2,178	95	\$	177,198	\$	11,040	\$	300,441	\$	13,218	
Equity securities															

Equity securities Common stocks Public utilities

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Electric Banks, trusts and insurance		\$		\$	12	\$	2,074	\$ 262	\$	2,074	\$ 262
companies Banks					1		425	131		425	131
Insurance	2		299	46	3		391	65		690	111
All other common stock					2		100	2.4		100	2.4
Energy					2		188	24		188	24
Technology					5		2,235	185		2,235	185
Basic industry					2		151	110		151	110
Other					3		258	20		258	20
Nonredeemable preferred stocks					5		1,030	432		1,030	432
Total Available-for-Sale Equity Securities	2	\$	299	\$ 46	33	\$	6,752	\$ 1,229	\$	7,051	\$ 1,275
Total Available-for-Sale Securities	66	\$ 1	23,542	\$ 2,224	128	\$ 1	183,950	\$ 12,269	\$3	307,492	\$ 14,493
Total	67	\$ 1	23,842	\$ 2,229	129	\$ 1	184,629	\$ 12,427	\$ 3	308,471	\$ 14,656

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#### **NOTE 3.** FAIR VALUE OF FINANCIAL INSTRUMENTS

We estimate the fair value of our financial instruments based on relevant market information or by discounting estimated future cash flows at estimated current market discount rates appropriate to the particular asset or liability shown.

In most cases, we use quoted market prices to determine the fair value of fixed maturities, equity securities, trading securities and short-term investments. Where quoted market prices do not exist, we base fair values on pricing or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement of the financial instrument. Such inputs may reflect management s own assumptions about the assumptions a market participant would use in pricing the financial instrument.

We base the estimated fair value of mortgage loans on discounted cash flows, utilizing the market rate of interest for similar loans in effect at the valuation date.

The estimated fair value of policy loans is equivalent to carrying value. We do not make policy loans for amounts in excess of the cash surrender value of the related policy. In all instances, the policy loans are fully collateralized by the related liability for future policy benefits for traditional insurance policies or by the policyholders account balance for interest-sensitive policies.

Our other long-term investments consist primarily of holdings in limited liability partnership funds that are valued by the various fund managers and are recorded on the equity method of accounting. In management s opinion, these values represent fair value.

For cash and cash equivalents and accrued investment income, carrying value is a reasonable estimate of fair value, due to its short-term nature.

We calculate the fair value of the liabilities for all annuity products based upon the estimated value of the business, using current market rates and forecast assumptions and risk-adjusted discount rates, when relevant observable market data does not exist.

A summary of the carrying value and estimated fair value of our financial instruments at March 31, 2010 and December 31, 2009 is as follows:

	Marc	h 31, 2010 Carrying	December 31, 2009 Carrying				
(In Thousands)	Fair Value	Value	Fair Value	Value			
Assets							
Investments							
Held-to-maturity fixed maturities	\$ 8,707	\$ 8,629	\$ 9,720	\$ 9,605			
Available-for-sale fixed maturities	2,259,822	2,259,822	2,158,391	2,158,391			
Trading securities	11,693	11,693	12,613	12,613			
Equity securities	143,396	143,396	132,718	132,718			
Mortgage loans	8,050	7,199	8,229	7,328			
Policy loans	7,699	7,699	7,947	7,947			
Other long-term investments	16,110	16,110	15,880	15,880			
Short-term investments	1,100	1,100	7,359	7,359			
Cash and cash equivalents	144,220	144,220	190,852	190,852			
Accrued investment income	30,086	30,086	28,697	28,697			
Liabilities	,	•	·				
Policy reserves							
Annuity (accumulations)	\$ 963,438	\$ 921,701	\$ 1,087,457	\$ 914,003			
Annuity (benefit payments)	79,568	78,749	85,336	77,025			

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FASB guidance on fair value measurements includes the application of a fair value hierarchy that requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Our financial instruments are categorized into a three level hierarchy, which is based upon the priority of the inputs to the valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure fair value fall within different levels of the hierarchy, the category level is based on the lowest priority level input that is significant to the fair value measurement of the instrument.

Financial instruments recorded at fair value are categorized in the fair value hierarchy as follows:

Level 1: Valuations are based on unadjusted quoted prices in active markets for identical financial instruments.

Level 2: Valuations are based on quoted prices, other than quoted prices included in Level 1, in markets that are not active or on inputs that are observable either directly or indirectly for the full term of the financial instrument.

Level 3: Valuations are based on pricing or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement of the financial instrument. Such inputs may reflect management s own assumptions about the assumptions a market participant would use in pricing the financial instrument.

Transfers between levels, if any, are recorded as of the beginning of the period.

To determine the fair value of the majority of our investments, we utilize prices obtained from independent, nationally recognized pricing services. We obtain one price for each security. When the pricing services cannot provide a determination of fair value for a specific security, we obtain non-binding price quotes from broker-dealers that we have had several years—experience with and who have demonstrated knowledge of the subject security. We request and utilize one broker quote per security.

We validate the prices obtained from pricing services and brokers prior to their use for reporting purposes by evaluating their reasonableness on a monthly basis. Our validation process includes a review for unusual fluctuations. In our opinion, the pricing obtained at March 31, 2010, was reasonable.

In order to determine the proper classification in the fair value hierarchy for each security where the price is obtained from an independent pricing service, we obtain and evaluate the vendors pricing procedures and inputs used to price the security, which include unadjusted quoted market prices for identical securities, such as a New York Stock Exchange closing price and quoted prices for identical securities in markets that are not active. For fixed maturity securities, an evaluation of interest rates and yield curves observable at commonly quoted intervals, volatility, prepayment speeds, and credit risks and default rates may also be performed. We have determined that these processes and inputs result in fair values and classifications consistent with the applicable FASB guidance on fair value measurements.

We review our fair value hierarchy categorizations on a quarterly basis, at which time the classification of certain financial instruments may change if the input observations have changed.

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The following tables present the categorization for our financial instruments measured at fair value on a recurring basis in our Consolidated Balance Sheets at March 31, 2010 and December 31, 2009:

(In Thousands)			Fair Value Measurements								
Description	Mai	rch 31, 2010	I	Level 1	I	Level 2	L	evel 3			
AVAILABLE-FOR-SALE											
Fixed maturities											
Bonds											
United States government											
Collateralized mortgage obligations	\$	19,222	\$		\$	19,222	\$				
Mortgage-backed securities		2				2					
US Treasury		44,376				44,376					
Agency		106,998				106,998					
States, municipalities and political subdivisions											
General obligations		391,041				391,041					
Special revenue		228,030				226,920		1,110			
Foreign bonds											
Canadian		70,020				70,020					
Other		89,262				87,868		1,394			
Public utilities											
Electric		228,207				228,172		35			
Natural gas		64,186				64,186					
Other		3,728				3,728					
Corporate bonds											
Banks, trusts and insurance companies		279,634				267,437		12,197			
Transportation		30,851				30,851					
Energy		157,564				157,564					
Technology		109,557				109,557					
Basic industry		120,444				115,638		4,806			
Credit cyclicals		64,961				62,311		2,650			
Other		251,739				245,579		6,160			
<b>Total Available-For-Sale Fixed Maturities</b>	\$	2,259,822	\$		\$ 2	,231,470	\$	28,352			
Equity securities											
Common stocks											
Public utilities											
Electric	\$	10,111	\$	10,111	\$		\$				
Natural gas		1,677		1,677							
Banks, trusts and insurance companies											
Banks		40,760		40,760							
Insurance		13,225		13,225							
Other		2,481		2,481							
All other common stocks											
Transportation											
Energy		9,532		9,532							
Technology		15,615		15,586		29					
Basic industry		15,435		15,435							
Credit cyclicals		3,204		3,204							

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Other Nonredeemable preferred stocks	30,200 1,156	29,938 934		262 222	
Total Available-for-Sale Equity Securities	\$ 143,396	\$ 142,883	\$	513	\$
<b>Total Available-for-Sale Securities</b>	\$ 2,403,218	\$ 142,883	\$ 2	,231,983	\$ 28,352
TRADING Fixed maturities Bonds Foreign bonds Public utilities Corporate bonds Energy Technology Other Redeemable Preferred Stock	\$ 2,755 1,422 2,710 2,883 370 1,553	\$ 1,553	\$	2,755 1,422 2,710 2,883 370	\$
<b>Total Trading Securities</b>	\$ 11,693	\$ 1,553	\$	10,140	\$
<b>Short-Term Investments</b>	\$ 1,100	\$ 1,100	\$		\$
Money Market Accounts	\$ 15,987	\$ 15,987	\$		\$
Total	\$ 2,431,998	\$ 161,523	\$ 2	,242,123	\$ 28,352

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December 31,   2009
AVAÍLABLE-FOR-SALE           Fixed maturities         Fixed maturities           Bonds         United States government           Collateralized mortgage obligations         \$ 18,952         \$ 18,952         \$ Accounties           US Treasury         35,650         35,650         35,650         36,650         46,600
Fixed maturities   Bonds   United States government   Collateralized mortgage obligations   Society   So
Bonds
United States government         Collateralized mortgage obligations         \$ 18,952         \$ 18,052         \$ 18,052         \$ 18,052         \$ 18,052         \$ 18,052         \$ 18,052         \$ 19,033         \$ 390,378
Collateralized mortgage obligations         18,952         \$ 18,952         \$ 2         35,650         35,650         35,650         35,650         35,650         35,650         35,650         36,650         36,650         36,650         36,650         36,650         36,650         36,650         36,650         36,650         37,650         37,650         37,650         37,650         37,650         390,378<
Mortgage-backed securities         2         2         2         2         US Treasury         35,650         35,650         35,650         Agency         70,625         71,110         70,625         70,625         71,110         70,625         70,625         70,110         70,625         70
US Treasury       35,650       35,650       Agency       70,625       70,625       70,625       States, municipalities and political subdivisions       70,625       70,625       70,625       States, municipalities and political subdivisions       390,378       390,378       390,378       390,378       Special revenue       227,362       226,252       1,110         Foreign bonds       10,000       10,000       1,394       3,378       2,37,38       3,778       1,392
Agency       70,625       70,625       70,625       70,625       States, municipalities and political subdivisions         General obligations       390,378       390,378       390,378       390,378       58,262       1,110         Foreign bonds       227,362       58,826       58,826       1,110       1,394       3,378       2,318       3,378       1,302       3,318       3,318       3,318
States, municipalities and political subdivisions         General obligations       390,378       390,378       390,378       390,378       1,110         Special revenue       227,362       226,252       1,110         Foreign bonds       82,414       81,020       1,394         Canadian       82,414       81,020       1,394         Public utilities       224,004       223,934       70         Natural gas       57,806       57,806       57,806         Other       3,778       3,778       78         Corporate bonds       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$2,158,391       \$2,127,932       \$30,459         Equity securities       Common stocks       Fubic utilities       \$10,033       \$10,033
General obligations       390,378       390,378       226,252       1,110         Foreign bonds       58,826       58,826       58,826       1,394         Other       82,414       81,020       1,394         Public utilities       224,004       223,934       70         Ratural gas       57,806       57,806       57,806         Other       3,778       3,778       3,778         Corporate bonds       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339
Special revenue         227,362         226,252         1,110           Foreign bonds         58,826         58,826         58,826           Other         82,414         81,020         1,394           Public utilities         Electric         224,004         223,934         70           Natural gas         57,806         57,806         57,806           Other         3,778         3,778         3,778           Corporate bonds         289,209         275,181         14,028           Banks, trusts and insurance companies         289,209         275,181         14,028           Transportation         32,187         32,187         32,187           Energy         152,339         152,339         152,339           Technology         89,172         89,172         89,172         89,172           Basic industry         109,567         104,761         4,806           Credit cyclicals         72,585         69,737         2,848           Other         243,535         237,332         6,203           Fortility securities           Common stocks         52,158,391         \$2,127,932         \$30,459           Equity securities         52,158,391 <td< td=""></td<>
Foreign bonds         Canadian         58,826         58,826         Other         82,414         81,020         1,394         Public utilities         224,004         223,934         70
Canadian       58,826       58,826         Other       82,414       81,020       1,394         Public utilities       224,004       223,934       70         Electric       224,004       223,934       70         Natural gas       57,806       57,806       57,806         Other       3,778       3,778       3,778         Corporate bonds       89,172       275,181       14,028         Banks, trusts and insurance companies       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       2,158,391       \$2,127,932       \$30,459         Equity securities       20,003       \$10,033       \$30,459
Other       82,414       81,020       1,394         Public utilities       224,004       223,934       70         Stelectric       224,004       223,934       70         Natural gas       57,806       57,806       57,806         Other       3,778       3,778       3,778         Corporate bonds       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       2,158,391       \$2,127,932       30,459         Equity securities       Common stocks         Public utilities       10,033       10,033       \$       \$         Electric       \$10,033       \$10,033       \$       \$
Public utilities         Electric       224,004       223,934       70         Natural gas       57,806       57,806       57,806         Other       3,778       3,778       3,778         Corporate bonds       88,209       275,181       14,028         Banks, trusts and insurance companies       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       2,158,391       \$2,127,932       30,459         Equity securities       Common stocks         Public utilities       \$10,033       \$10,033       \$         Electric       \$10,033       \$10,033       \$
Electric       224,004       223,934       70         Natural gas       57,806       57,806       57,806         Other       3,778       3,778       3,778         Corporate bonds       8       70       70         Banks, trusts and insurance companies       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$2,158,391       \$2,127,932       \$30,459         Equity securities       Common stocks         Public utilities       \$10,033       \$10,033       \$         Electric       \$10,033       \$10,033       \$
Natural gas       57,806       57,806       57,806       Other       3,778       3,778       3,778       3,778       Corporate bonds       3,778       3,718       3,187       3
Other       3,778       3,778         Corporate bonds       3,778       3,778         Banks, trusts and insurance companies       289,209       275,181       14,028         Transportation       32,187       32,187         Energy       152,339       152,339         Technology       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$         Electric       \$ 10,033       \$ 10,033       \$ \$
Corporate bonds       289,209       275,181       14,028         Transportation       32,187       32,187       32,187         Energy       152,339       152,339       152,339         Technology       89,172       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$         Electric       \$ 10,033       \$ 10,033       \$ \$
Banks, trusts and insurance companies       289,209       275,181       14,028         Transportation       32,187       32,187         Energy       152,339       152,339         Technology       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$         Electric       \$ 10,033       \$ 10,033       \$ \$
Transportation       32,187       32,187         Energy       152,339       152,339         Technology       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$         Electric       \$ 10,033       \$ 10,033       \$ \$
Energy       152,339       152,339         Technology       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$         Electric       \$ 10,033       \$ 10,033       \$ \$
Technology       89,172       89,172         Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$
Basic industry       109,567       104,761       4,806         Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$
Credit cyclicals       72,585       69,737       2,848         Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$
Other       243,535       237,332       6,203         Total Available-For-Sale Fixed Maturities       \$ 2,158,391       \$ 2,127,932       \$ 30,459         Equity securities       Common stocks         Public utilities       \$ 10,033       \$ 10,033       \$ \$
Total Available-For-Sale Fixed Maturities \$ 2,158,391 \$ \$ 2,127,932 \$ 30,459  Equity securities Common stocks Public utilities Electric \$ 10,033 \$ 10,033 \$ \$
Equity securities Common stocks Public utilities Electric \$ 10,033 \$ 10,033 \$ \$
Common stocks Public utilities Electric \$ 10,033 \$ 10,033 \$ \$
Public utilities Electric \$ 10,033 \$ 10,033 \$ \$
Electric \$ 10,033 \$ 10,033 \$ \$
Notural gas 1 604 1 604
Natural gas 1,684 1,684
Banks 35,889 35,889
Insurance 11,652 11,652
Other 1,942 1,942
All other common stocks
Transportation 1,593 1,593
Energy 9,529 9,529
Technology 13,910 13,879 31
Basic industry 13,449 13,449
Credit cyclicals 3,176 3,176
Other 28,832 28,573 259
Nonredeemable preferred stocks 1,029 1,029

Total Available-for-Sale Equity Securities	\$ 132,718	\$ 132,428	\$	290	\$
Total Available-for-Sale Securities	\$ 2,291,109	\$ 132,428	\$ 2	,128,222	\$ 30,459
TRADING Fixed maturities Bonds					
Foreign bonds Public utilities Corporate bonds	\$ 2,689 1,460	\$	\$	2,689 1,460	\$
Energy Technology Other	2,310 4,314 532	211		2,310 4,314 321	
Redeemable Preferred Stock	1,308	1,308			
<b>Total Trading Securities</b>	\$ 12,613	\$ 1,519	\$	11,094	\$
<b>Short-Term Investments</b>	\$ 7,359	\$ 1,100	\$	6,005	\$ 254
<b>Money Market Accounts</b>	\$ 96,163	\$ 96,163	\$		\$
Total	\$ 2,407,244	\$ 231,210	\$ 2	,145,321	\$ 30,713

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The fair value of securities that are categorized as Level 1 is based on quoted market prices that are readily and regularly available.

The fair value of securities that are categorized as Level 2 is determined by management after reviewing market prices obtained from independent pricing services and brokers. Such estimated fair values do not necessarily represent the values for which these securities could have been sold at the reporting date. Our independent pricing services and brokers obtain prices from reputable pricing vendors in the marketplace. They continually monitor and review the external pricing sources, while actively participating to resolve any pricing issues that may arise.

For the three-month period ended March 31, 2010, the change in our securities categorized as Level 1 and Level 2 is the result of investment purchases made during the period and an increase in the unrealized appreciation on available-for-sale securities since December 31, 2009. There were no significant transfers of securities in or out of Level 1 or Level 2 during the period.

The securities categorized as Level 3 include holdings in certain private placement fixed maturity and equity securities and certain securities that were determined to be other-than-temporarily impaired in a prior period for which there is not an active market. The fair value of our Level 3 private placement securities is determined by management in reliance on pricing received from our independent pricing services and brokers consistent with the estimation of fair value for Level 2 securities.

The fair value of our Level 3 impaired securities was determined primarily based upon management s assumptions regarding the timing and amount of future cash inflows. If a security has been written down or the issuer is in bankruptcy, management relies in part on outside opinions from rating agencies, our lien position on the security, general economic conditions and management s expertise to determine fair value. We have the ability and the positive intent to hold securities until such time that we are able to recover all or a portion of our original investment. If a security does not have a market at the balance sheet date, management will estimate the security s fair value based on other securities in the market. Management will continue to monitor securities after the balance sheet date to confirm that their estimated fair value is reasonable.

The following table provides a summary of the changes in fair value of our Level 3 securities for the three-month period ended March 31, 2010:

(In Thousands)	muni and	tates, cipalities political livisions		oreign oonds		ıblic lities		orporate bonds	_	rt-term stments	Total
Balance at December 31,	ф	1 110	Φ.	1 20 1	Φ.	70	ф	27.005	Φ.	254	Φ 20.712
2009	\$	1,110	\$	1,394	\$	70	\$	27,885	\$	254	\$ 30,713
Realized losses (1)						(1)					(1)
Unrealized gains (1)								55			55
Amortization								1			1
Purchases											
Disposals						(34)		(2,382)			(2,416)
Transfers in								254			254
Transfers out										(254)	(254)
Balance at March 31, 2010	\$	1,110	\$	1,394	\$	35	\$	25,813	\$		\$ 28,352

(1) Realized gains are recorded as a component of current operations

whereas unrealized gains (losses) are recorded as a component of comprehensive income (loss).

The amount reported in the previous table as disposals under the column corporate bonds, included \$2.1 million of corporate bonds that were disposed of due to issuer debt restructuring. The securities disposed of included \$.3 million of securities previously classified as short-term investments that were transferred to corporate bonds as a result of this debt restructuring.

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#### **NOTE 4. EMPLOYEE BENEFITS**

Our pension and postretirement benefit expense for the three-month periods ended March 31, 2010 and 2009 is as follows:

Three	Months	Ended	March

	31,			
(In Thousands)	2010		2009	
Pension expense	\$	1,362	\$	757
Other postretirement benefit expense		629		570

We previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2009 that we expected to contribute \$3.0 million to the pension plan in 2010. For the three-month period ended March 31, 2010, we have contributed \$1.0 million to the pension plan. We anticipate that the total contribution for the 2010 plan year will not vary significantly from the expected contribution.

#### **NOTE 5. STOCK-BASED COMPENSATION**

#### Nonqualified Employee Stock Award Plan

The United Fire & Casualty Company 2008 Stock Plan (the 2008 Stock Plan ) authorizes the issuance of restricted stock awards, stock appreciation rights, incentive stock options, and nonqualified stock options for up to 1,900,000 shares of United Fire common stock to employees, with 860,310 authorized shares available for future issuance at March 31, 2010. The 2008 Stock Plan is administered by the Board of Directors, which determines those employees that will receive awards under the 2008 Stock Plan, when awards will be granted, and the terms and conditions of the awards. The Board of Directors may also take any action it deems necessary and appropriate for the administration of the 2008 Stock Plan. Pursuant to the 2008 Stock Plan, the Board of Directors may, in its sole discretion, grant awards to employees of United Fire or any of its affiliated companies who are in positions of substantial responsibility with United Fire.

Option awards granted pursuant to the 2008 Stock Plan are granted to buy shares of United Fire s common stock at the market value of the stock on the date of grant. All outstanding option awards vest and are exercisable in installments of 20.0 percent of the number of shares covered by the option award each year from the grant date, unless the Board of Directors authorizes the acceleration of vesting. To the extent not exercised, vested option awards accumulate and are exercisable by the awardee, in whole or in part, in any subsequent year included in the option period, but not later than 10 years from the grant date. Restricted stock awards granted pursuant to the 2008 Stock Plan fully vest after five years from the date of issuance, unless accelerated upon the approval of the Board of Directors, at which time United Fire common stock will be issued to the awardee. Restricted stock awards are generally granted free of charge to the eligible employees of United Fire as designated by the Board of Directors.

The activity in the 2008 Stock Plan is displayed in the following table.

	Three	
	<b>Months Ended</b>	Inception
	March 31,	-
Authorized Shares Available for Future Award Grants	2010	to Date
Beginning balance	919,525	1,900,000
Number of awards granted	(74,065)	(1,099,040)
Number of awards forfeited or expired	14,850	59,350
Ending balance	860,310	860,310
Number of option awards exercised	50	167,092
Number of restricted stock awards vested		

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#### Nonqualified Nonemployee Director Stock Option and Restricted Stock Plan

We have a nonemployee director stock option and restricted stock plan that authorizes United Fire to grant restricted stock and nonqualified stock options to purchase 150,000 shares of United Fire s common stock, with 70,003 options available for future issuance at March 31, 2010. The Board of Directors has the authority to determine which nonemployee directors receive awards under the plan, when options and restricted stock shall be granted, the option price, the option expiration date, the date of grant, the vesting schedule of options or whether the options shall be immediately vested, the terms and conditions of options and restricted stock (other than those terms and conditions set forth in the plan) and the number of shares of common stock to be issued pursuant to an option agreement or restricted stock agreement. The Board of Directors may also take any action it deems necessary and appropriate for the administration of the plan.

The activity in our nonemployee director stock option and restricted stock plan is displayed in the following table.

	Three	
	<b>Months Ended</b>	Inception
	March 31,	
Authorized Shares Available for Future Award Grants	2010	to Date
Beginning balance	70,003	150,000
Number of awards granted		(86,000)
Number of awards forfeited or expired		6,003
Ending balance	70,003	70,003
Number of awards exercised		400

## **Stock-Based Compensation Expense**

For the three-month periods ended March 31, 2010 and 2009, we recognized stock-based compensation expense of \$.4 million, and \$.9 million respectively. As of March 31, 2010, we have \$3.8 million in stock-based compensation expense that has yet to be recognized through our results of operations. We expect this compensation to be recognized over a term of five years, except with respect to awards that are accelerated by the Board of Directors, in which case we will recognize any remaining compensation expense in the period in which the awards are accelerated.

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#### **NOTE 6. SEGMENT INFORMATION**

We have two reportable business segments in our operations: property and casualty insurance and life insurance. The property and casualty insurance segment has three domestic locations from which it conducts its business. All offices target a similar customer base, market the same products and use the same marketing strategies and are therefore aggregated. The life insurance segment operates from our home office. Because all of our insurance is sold domestically, we have no revenues allocable to foreign operations.

We evaluate the two segments on the basis of both statutory accounting practices prescribed by our states of domicile and GAAP. We analyze results based on profitability (i.e., loss ratios), investment results, expenses, and return on equity. The basis we use to determine and analyze segments and to measure segment profit or loss have not changed from that reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

The following analyses for the three-month periods ended March 31, 2010 and 2009 have been reconciled to the amounts reported in our unaudited Consolidated Financial Statements to adjust for inter-segment eliminations.

(In Thousands) Three Months Ended Month 21, 2010	Property and Casualty Insurance		]	Life Insurance	Total		
Three Months Ended March 31, 2010 Net premiums earned Investment income, net of investment expenses Realized investment gains Other income (loss)	\$	101,979 8,682 2,176 (58)	\$	12,408 19,331 550 181	\$	114,387 28,013 2,726 123	
Revenues	\$	112,779	\$	32,470	\$	145,249	
Inter-segment Eliminations		(45)		(79)		(124)	
<b>Total Revenues</b>	\$	112,734	\$	32,391	\$	145,125	
Net Income	\$	16,076	\$	3,316	\$	19,392	
Assets	\$	1,326,707	\$	1,692,989	\$ :	3,019,696	
Invested Assets	\$	953,963	\$	1,501,685	\$ :	2,455,648	
Three Months Ended March 31, 2009 Net premiums earned Investment income, net of investment expenses Realized investment losses Other income	\$	109,214 6,091 (717) 28	\$	9,185 17,223 (2,771) 131	\$	118,399 23,314 (3,488) 159	
Revenues	\$	114,616	\$	23,768	\$	138,384	
Inter-segment Eliminations		(43)		(78)		(121)	
Total Revenues	\$	114,573	\$	23,690	\$	138,263	
Net Income	\$	1,864	\$	1,406	\$	3,270	

Assets	\$ 1,289,833	\$ 1,501,460	\$ 2,791,293
Invested Assets	\$ 877.965	\$ 1.245.992	\$ 2.123.957

#### **NOTE 7.** EARNINGS PER COMMON SHARE

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding during the reporting period. Diluted earnings per share gives effect to all dilutive common shares outstanding during the reporting period. The dilutive shares we consider in our diluted earnings per share calculation relate to our outstanding stock options and restricted stock awards.

We determine the dilutive effect of our stock options outstanding using the treasury stock method. Under this method, we assume the exercise of all of the outstanding stock options whose exercise price is less than the weighted-average fair market value of our common stock during the reporting period. This method also assumes that the proceeds from the hypothetical stock option exercises are used to repurchase shares of our common stock at the weighted-average fair market value of the stock during the reporting period. The net of the assumed stock options exercised and assumed common shares repurchased represent the number of dilutive common shares, which we add to the denominator of the earnings per share calculation.

The components of basic and diluted earnings per share are as follows for the three-month periods ended March 31, 2010 and 2009:

			Thre	e Months <b>E</b>	Ended	l March 31	31,			
		20	10			20	009			
(In Thousands Except Per Share Data)		Basic	I	Diluted		Basic	]	Diluted		
Net income	\$	19,392	\$	19,392	\$	3,270	\$	3,270		
Weighted-average common shares outstanding		26,435		26,435		26,613		26,613		
Add dilutive effect of restricted stock awards				19				19		
Add dilutive effect of stock options								10		
Weighted-average common shares for EPS										
calculation		26,435		26,454		26,613		26,642		
Earnings per common share	\$	0.73	\$	0.73	\$	0.12	\$	0.12		
Earnings per common share	Ψ	0.75	Ψ	0.75	Ψ	0.12	Ψ	0.12		
Awards excluded from diluted EPS calculation <sup>(1)</sup>				972				681		

(1) Outstanding awards were excluded from the diluted earnings per share calculation because the effect of including them would have been anti-dilutive.

## **NOTE 8. COMPREHENSIVE INCOME**

Comprehensive income includes all changes in stockholders equity during the reporting period except those resulting from investments by stockholders and dividends to stockholders.

The following table sets forth the components of our comprehensive income (loss) and the related tax effects for the three-month periods ended March 31, 2010 and 2009.

	Three Months Ended March 31,							
(In Thousands)		2010		2009				
Net income	\$	19,392	\$	3,270				
Other comprehensive income (loss)								
Change in net unrealized appreciation on investments		21,477		(13,173)				
Adjustment for net realized (gains) losses included in income		(2,726)		3,488				
Adjustment for costs included in employee benefit expense		615		316				
Other comprehensive income (loss), before tax		19,366		(9,369)				

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Income tax effect	(6,765)	3,279
Other comprehensive income (loss), after tax	12,601	(6,090)
Comprehensive income (loss)	\$ 31,993	\$ (2,820)

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#### **Report of Independent Registered Public Accounting Firm**

Board of Directors and Stockholders of

United Fire & Casualty Company

We have reviewed the consolidated balance sheet of United Fire & Casualty Company as of March 31, 2010, and the related consolidated statements of income and cash flows for the three-month periods ended March 31, 2010 and 2009 and the consolidated statement of stockholders equity for the three-month period ended March 31, 2010. These financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the interim consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles. We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of United Fire & Casualty Company as of December 31, 2009, and the related consolidated statements of income, stockholders—equity, and cash flows for the year then ended, not presented herein, and in our report dated March 1, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2009, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Ernst & Young LLP

Chicago, Illinois May 3, 2010

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# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements about our operations, anticipated performance and other similar matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor under the Securities Act of 1933 and the Securities Exchange Act of 1934 for forward-looking statements. The forward-looking statements are not historical facts and involve risks and uncertainties that could cause actual results to differ materially from those expected and/or projected. Such forward-looking statements are based on current expectations, estimates, forecasts and projections about our company, the industry in which we operate, and beliefs and assumptions made by management. Words such as expect(s), anticipate(s), intend(s), plan(s), believe(s), continue(s), seek(s), goal(s). target(s). forecast(s). project(s). predict(s). should. could. may. will continue. might. words and terms of similar meaning or expression in connection with a discussion of future operations, financial performance or financial condition, are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed in such forward-looking statements. Information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained in Part II Item 1A Risk Factors of this document. Among the factors that could cause our actual outcomes and results to differ are:

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The adequacy of our loss and loss settlement reserves established for Hurricane Katrina, which are based on management estimates.

The resolution of regulatory issues and litigation pertaining to and arising out of Hurricane Katrina.

The frequency and severity of claims, including those related to catastrophe losses, and the impact those claims have on our loss reserve adequacy.

Developments in the domestic and global financial markets that could affect our investment portfolio and financing plans.

The valuation of invested assets.

The calculation and recovery of deferred policy acquisition costs (DAC).

The valuation of pension and other postretirement benefit obligations.

The absolute and relative performance of our products or services.

Our relationship with our agents.

Our relationship with our reinsurers.

The financial strength rating of our reinsurers.

The increased costs and risk associated with the security of our data.

Changes in industry trends and significant industry developments.

Governmental actions, policies or regulations, including, but not limited to, domestic health care reform, financial services regulatory reform, corporate governance, new laws or regulations or court decisions interpreting existing

laws and regulations or policy provisions.

NASDAQ policies or regulations relating to corporate governance, and the cost to comply. These are representative of the risks, uncertainties and assumptions that could cause actual outcomes and results to differ materially from what is expressed in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report or as of the date they are made. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, we do not have any intention or obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

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#### CRITICAL ACCOUNTING ESTIMATES

Critical accounting estimates are defined as those that are reflective of significant judgments and uncertainties and that potentially may result in materially different results under different assumptions and conditions. Our discussion and analysis of our results of operations and financial condition is based upon our Consolidated Financial Statements, which we have prepared in accordance with GAAP. As we prepare these financial statements, we must make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. We evaluate our estimates on an ongoing basis. We base our estimates on historical experience and on other assumptions that we believe to be reasonable under the circumstances. Actual results could differ from those estimates. Our critical accounting estimates are: the valuation of investments; the valuation of reserves for losses, claims, and loss settlement expenses; the valuation of reserves for future policy benefits; and the calculation of the deferred policy acquisition costs asset. These critical accounting estimates are more fully described in our Management s Discussion and Analysis of Results of Operations and Financial Condition presented in our Annual Report on Form 10-K for the year ended December 31, 2009.

#### **OUR BUSINESS**

We operate property and casualty and life insurance businesses, marketing our products through independent agents. Although we maintain a broad geographic presence that includes most of the United States, more than half of our property and casualty premiums were written in Iowa, Texas, Missouri, Louisiana and Illinois for the three-month period ended March 31, 2010. Over three-fourths of our life insurance premiums were written in Iowa, Nebraska, Wisconsin, Minnesota, Illinois and Colorado for the three-month period ended March 31, 2010.

We conduct our operations through two distinct segments: property and casualty insurance and life insurance. We manage these segments separately because they generally do not share the same customer base, and they each have different pricing and expense structures. We evaluate segment profit or loss based upon operating and investment results. Segment profit or loss described in the following sections of the Management s Discussion and Analysis is reported on a pre-tax basis.

Our revenue is primarily composed of premiums and investment income. Major categories of expenses include losses and loss settlement expenses, changes in reserves for future policy benefits, operating expenses and interest on policyholders accounts. Through disciplined underwriting and strong agency relationships, we have traditionally emphasized writing good business at an adequate price, preferring quality to volume. Our goal of consistent profitability is supported by these business strategies.

Our premium written is cyclical in nature and is influenced by many factors, including price competition, economic conditions, interest rates, weather-related events and other catastrophes such as natural disasters (e.g., hurricanes and tornados) and man-made disasters, state regulations, court decisions and changes in the law.

Over the past three years, our commercial lines of business have accounted for over 90.0 percent of our premium revenue. We anticipate that our current composition of commercial lines and personal lines business will not change materially during the coming year.

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## **RESULTS OF OPERATIONS**

### **Consolidated Financial Highlights**

	Three Months Ended March 31,					
(In Thousands)		2010		2009	%	
Revenues						
Net premiums earned	\$	114,308	\$	118,321	(3.4)%	
Investment income, net of investment expenses		27,968		23,271	20.2	
Realized investment gains (losses)						
Other-than-temporary impairment charges		(342)		(4,556)	92.5	
All other realized gains		3,068		1,068	187.3	
Total realized investment gains (losses)		2,726		(3,488)	178.2	
Other income		123		159	(22.6)	
	\$	145,125	\$	138,263	5.0%	
Benefits, Losses and Expenses						
Losses and loss settlement expenses	\$	68,363	\$	86,078	(20.6)%	
Increase in liability for future policy benefits		6,390		3,388	88.6	
Amortization of deferred policy acquisition costs		26,516		29,406	(9.8)	
Other underwriting expenses		8,784		8,128	8.1	
Interest on policyholders accounts		10,801		9,772	10.5	
	\$	120,854	\$	136,772	(11.6)%	
Income before income taxes	\$	24,271	\$	1,491	1,527.8%	
Federal income tax expense (benefit)		4,879		(1,779)	374.3	
Net Income	\$	19,392	\$	3,270	493.0%	

The following is a summary of our financial performance for the three-month period ended March 31, 2010. *Consolidated Results of Operations* 

Net income increased from \$3.3 million for the three-month period ended March 31, 2009 to \$19.4 million for the three-month period ended March 31, 2010, as a result of (i) an increase in net investment income due to an increase in our invested assets quarter over quarter; (ii) an increase in realized gains, as OTTI charges on investments were minimal in the first quarter of 2010; (iii) a decrease in losses and loss settlement expenses due to a reduction in losses incurred from Hurricane Katrina claims litigation and an improvement in our non-catastrophe claims experience; and (iv) a decrease in the amortization of deferred policy acquisition costs.

Our property and casualty segment s premium writings decreased 6.6 percent for the three-month period ended March 31, 2010 as compared to the same period of 2009, due to the affect the weakened economy continues to have on businesses, as they reduce staff and vehicle fleets, and in some cases, go out of business and competition.

Annuity deposits decreased to \$17.2 million for the three-month period ended March 31, 2010 from \$63.5 million for the three-month period ended March 31, 2009, as annuitants seek other products as the economy continues to recover and money is reinvested into products with greater risk that yield a higher return. We do not record annuity deposits as a component of net premiums written or net premiums earned; however, they do generate investment income.

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Our combined ratio improved from 105.8 percent for the three-month period ended March 31, 2009 to 91.8 percent for the three-month period ended March 31, 2010.

Pre-tax catastrophe losses and loss settlement expenses, excluding Hurricane Katrina, totaled \$3.2 million for the three-month period ended March 31, 2010, compared to \$3.0 million for the three-month period ended March 31, 2009.

Adverse development from Hurricane Katrina claims litigation decreased from \$11.9 million for the three-month period ended March 31, 2009 to \$5.4 million for the three-month period ended March 31, 2010.

## Consolidated Financial Condition

The decline in annuity deposits along with annuitant withdrawals contributed to a net cash outflow related to our annuity business of \$1.1 million in the three-month period ended March 31, 2010, compared to a net cash inflow of \$19.4 million in the three-month period ended March 31, 2009.

For the three-month period ended March 31, 2010, we repurchased 166,276 shares of our common stock at an average cost of \$16.59. As of March 31, 2010, we are authorized to purchase an additional 349,878 shares of common stock under our Share Repurchase Program, which expires in August 2011.

Unrealized investment gains, net of tax, were \$94.7 million at March 31, 2010, which is a 14.8 percent increase from December 31, 2009. This is reflective of the appreciation in market values of our equity securities and increases in the prices of our fixed maturity securities, as interest rates declined.

Our stockholders equity increased to \$698.5 million at March 31, 2010 from \$672.7 million at December 31, 2009.

Our book value per share increased by \$1.14 per share to \$26.49 as of March 31, 2010 from \$25.35 at December 31, 2009. The change in 2010 is attributable to our net income and an increase in our net unrealized investment gains, net of tax.

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## **Property and Casualty Insurance Segment Results**

	Three Months Ended March 31,						
(In Thousands)	_	2010		2009			
Net premiums written (1)	\$	107,124	\$	114,649			
Net premiums earned	\$	101,979	\$	109,214			
Losses and loss settlement expenses		(63,628)		(82,279)			
Amortization of deferred policy acquisition costs		(24,043)		(26,898)			
Other underwriting expenses		(5,931)		(6,093)			
Underwriting gain (loss) (1)	\$	8,377	\$	(6,056)			
Investment income, net of underwriting expenses		8,637		6,048			
Realized investment gains (losses)							
Other-than-temporary impairment charges		(36)		(1,810)			
All other realized gains		2,212		1,093			
Total realized investment gains (losses)		2,176		(717)			
Other income (loss)		(58)		28			
Income (loss) before income taxes	\$	19,132	\$	(697)			
GAAP Ratios:							
Net loss ratio (without catastrophes)		54.1%		61.7%			
Hurricane Katrina litigation effect on net loss ratio		5.2		10.9			
Other catastrophes effect on net loss ratio		3.1		2.7			
Guier enumsurophes Greet on het 1888 fund		<b></b>		2.,			
Net loss ratio		62.4%		75.3%			
Expense ratio (2) (3)		29.4		30.5			
Combined ratio		91.8%		105.8%			

(1) The Statutory
Financial
Measures
section of this
report defines
data prepared in
accordance with
statutory
accounting
practices, which
is a
comprehensive
basis of

accounting other than U.S. GAAP.

- (2) Includes policyholder dividends.
- (3) The GAAP expense ratio does not include disaster charges and other related expenses, net of recoveries, which totaled \$(23) and \$(358) for the three-months ended March 31, 2010 and 2009, respectively.

Net premiums written decreased by \$7.5 million, or 6.6 percent, for the three-month period ended March 31, 2010, as compared to the same period of 2009. Our premium writings continued to be affected by the weak economy, as businesses reduce staff and vehicle fleets, and in some cases, go out of business. We have been successful at writing new business; however, the insurance marketplace remains competitive. Accordingly, our pricing level remains relatively flat, with personal lines up slightly and commercial lines flat to slightly lower. We were successful in increasing pricing on a small percentage of our commercial renewals. Our aggregate policy retention rate for personal and commercial lines of business remained at approximately 80 percent for the three-month periods ended March 31, 2010 and 2009, as our underwriters continue to focus on writing good business at an adequate price, preferring quality over volume.

Losses and loss settlement expenses improved 22.7 percent for the three-months ended March 31, 2010, as compared with the same period in 2009, due to a reduction in losses incurred from Hurricane Katrina claims litigation and improvement in our non-catastrophe claims experience. Hurricane Katrina losses and loss settlement expenses contributed \$5.4 million to the losses incurred in the three-month period ended March 31, 2010, compared to \$11.9 million in the same period of 2009. Excluding Hurricane Katrina development, we incurred \$3.2 million in pre-tax catastrophe losses and loss settlement expenses in the three-month period ended March 31, 2010, compared to \$3.0 million the same period of 2009.

Overall claims frequency decreased in the three-month period ended March 31, 2010, as compared to the same period of 2009, which is a trend we have seen for several quarters. Claims severity remained stable during the three-month period ended March 31, 2010.

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Amortization of deferred policy acquisition costs decreased 10.6 percent in the three-month period ended March 31, 2010, as compared to the same period of 2009. The decrease in net premiums written have resulted in a reduction of the deferred acquisition costs asset and related amortization.

For a detailed discussion of our consolidated investment results, refer to the Investment Portfolio section of this item. The following tables display our premiums earned, losses and loss settlement expenses and loss ratio by line of business for the three-month periods ended March 31, 2010 and 2009.

(In Thousands) Unaudited Commercial lines	remiums Earned	ai Se E	Losses and Loss attlement appenses acurred	Loss Ratio	remiums Earned	a Se E	Losses nd Loss ettlement xpenses ncurred	Loss Ratio
Other liability (1) Fire and allied lines (2) Automobile Workers compensation Fidelity and surety Miscellaneous	\$ 28,214 24,384 23,010 11,218 4,679 202	\$	18,841 19,799 13,830 4,278 209 36	66.8% 81.2 60.1 38.1 4.5 17.8	\$ 31,052 25,400 24,386 13,211 5,413 210	\$	20,105 27,073 15,210 11,776 273 51	64.7% 106.6 62.4 89.1 5.0 24.3
Total commercial lines	\$ 91,707	\$	56,993	62.1%	\$ 99,672	\$	74,488	74.7%
Personal lines Fire and allied lines (3) Automobile Miscellaneous	\$ 5,979 3,467 87	\$	2,067 2,881 (27)	34.6% 83.1 N/A	\$ 5,339 3,086 84	\$	3,808 2,351 294	71.3% 76.2 N/A
Total personal lines	\$ 9,533	\$	4,921	51.6%	\$ 8,509	\$	6,453	75.8%
Reinsurance assumed	739		1,714	231.9%	1,033		1,338	129.5%
Total	\$ 101,979	\$	63,628	62.4%	\$ 109,214	\$	82,279	75.3%

(1) Other liability is business insurance covering bodily injury and property damage arising from general business operations, accidents on the insured s premises and products

manufactured or sold.

- (2) Fire and allied lines includes fire, allied lines, commercial multiple peril and inland marine.
- (3) Fire and allied lines includes fire, allied lines, homeowners and inland marine.

#### Commercial Lines

For the three months ended March 31, 2010, the loss ratio for our fire and allied lines improved to 81.2 percent compared to 106.6 percent for the same period of 2009. The change in this line was due to improvement in our non-catastrophe claims experience, as well as a reduction in losses incurred for Hurricane Katrina claims litigation in the three-months ended March 31, 2010, compared to the same period of 2009.

In the workers compensation line of business, our loss ratio was 38.1 percent for the three months ended March 31, 2010, as compared to 89.1 percent for the same period of 2009. The improvement in this line was due to the normal fluctuations that generally occur in this line of business.

#### Personal Lines

For the three months ended March 31, 2010, the loss ratio for our fire and allied lines was 34.6 percent compared to 71.3 percent for the same period of 2009, due to the improvement in our non-catastrophe claims experience.

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## **Life Insurance Segment Results**

(In Thousands)	Three Months Ended March 31, 2010 2009					
Revenues Net premiums written (1)	\$	12,312	\$	6,197		
Net premiums earned Investment income, net Realized investment gains (losses)	\$	12,329 19,331	\$	9,107 17,223		
Other-than-temporary impairment charges All other realized gains		(306) 856		(2,746) (25)		
Total realized investment gains (losses) Other income		550 181		(2,771) 131		
Total Revenues	\$	32,391	\$	23,690		
Benefits, Losses and Expenses Losses and loss settlement expenses Increase in liability for future policy benefits Amortization of deferred policy acquisition costs Other underwriting expenses Interest on policyholders accounts	\$	4,735 6,390 2,473 2,853 10,801	\$	3,799 3,388 2,508 2,035 9,772		
Total Benefits, Losses and Expenses	\$	27,252	\$	21,502		
Income Before Income Taxes	\$	5,139	\$	2,188		

## (1) The Statutory

Financial

Measures

section of this

report defines

data prepared in

accordance with

statutory

accounting

practices, which

is a

comprehensive

basis of

accounting other

than U.S.

GAAP.

Net premiums earned increased \$3.2 million, or 35.4 percent, in the three-months ended March 31, 2010, as compared with the same period of 2009, due to an increase in sales of our single premium whole life products.

For the three-month period ended March 31, 2010, annuity deposits were \$17.2 million compared to \$63.5 million for the same period of 2009. The significant decrease in our annuity deposits in 2010 is attributable to annuitants seeking other products, as the economy continues to recover and money is reinvested into products with greater risk that yield a higher return. Annuity deposits are not recorded as a component of net premiums written or net premiums earned; however, the money is invested to generate investment income.

The decline in annuity deposits along with annuitant withdrawals contributed to a net cash outflow related to our annuity business of \$1.1 million in the three-month period ended March 31, 2010, compared to a net cash inflow of \$19.4 million in the three-month period ended March 31, 2009.

Losses and loss settlement expenses increased \$.9 million or 24.6 percent in the three-month period ended March 31, 2010 as compared to the same period of 2009. The increase is attributable to both an increase in the amount of death benefits paid as the sales of our life insurance products have increased in recent years, and a slight increase in surrender benefits.

Liability for future policy benefits increased \$3.0 million, or 88.6 percent, in the three-month period ended March 31, 2010 as compared to the same period of 2009. The increase is primarily attributable to an increase in the sale of single premium whole life insurance, as well as an increase in long-term disability claims due to a longer than anticipated duration of claim payments.

Interest on policyholders accounts increased 10.5 percent in the three-month period ended March 31, 2010 as compared to the same period of 2009, due to the growth in our deferred annuity account balances over the last year.

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For a detailed discussion of our consolidated investment results, refer to the Investment Portfolio section of this item. **Investment Portfolio** 

Our invested assets at March 31, 2010 totaled \$2,455.6 million, compared to \$2,351.8 million at December 31, 2009. At March 31, 2010, 92.4 percent of the value of our investment portfolio was fixed maturity securities and 5.8 percent was equity securities. Because the primary purpose of our investment portfolio is to fund future claims payments, we follow a conservative investment philosophy and invest in a diversified portfolio of high quality, intermediate-term taxable corporate bonds, taxable U.S. government bonds and tax-exempt U.S. municipal bonds.

## Composition

We develop our investment strategies based on a number of factors, including estimated duration of reserve liabilities, short- and long-term liquidity needs, projected tax obligation, general economic conditions, expected rates of inflation and regulatory requirements. We administer our investment portfolio based on investment guidelines approved by management and the Investment Committee of our Board of Directors that comply with applicable statutory regulations.

The composition of our investment portfolio at March 31, 2010 is presented at carrying value in the following table:

	Property &	Casualty	Life	e			
	Insurance	Segment	Insurance S	Segment	Tota	ાી	
		Percent		Percent		Percent	
(Dollars in Thousands)		of Total		of Total		of Total	
Fixed maturities (1)	\$801,170	84.0%	\$1,467,281	97.7%	\$ 2,268,451	92.4%	
Equity securities	126,411	13.3	16,985	1.1	143,396	5.8	
Trading securities	11,693	1.2			11,693	0.5	
Mortgage loans			7,199	0.5	7,199	0.3	
Policy loans			7,699	0.5	7,699	0.3	
Other long-term investments	13,589	1.4	2,521	0.2	16,110	0.7	
Short-term investments	1,100	0.1			1,100		
T-4-1	¢ 052 062	100.00	¢ 1 501 605	100.00	¢ 2 455 (40	100.00	
Total	\$ 953,963	100.0%	\$ 1,501,685	100.0%	\$ 2,455,648	100.0%	

(1) Available-for-sale fixed maturities are carried at fair value.
Held-to-maturity fixed maturities are carried at amortized cost.

At March 31, 2010, we classified \$2,259.8 million, or 99.6 percent, of our fixed maturities portfolio as available-for-sale, compared to \$2,158.4 million, or 99.6 percent, at December 31, 2009. We classify our remaining fixed maturity securities as held-to-maturity securities (which are reported at amortized cost) or trading securities. We record trading securities, primarily convertible redeemable preferred debt securities, at fair value, with any changes in fair value recognized in earnings. As of March 31, 2010 and December 31, 2009, we did not have direct exposure to investments in sub-prime mortgages, derivative securities or other credit enhancement vehicles.

#### Credit Quality

The following table displays a breakdown for all of our fixed maturity securities by credit rating at March 31, 2010 and December 31, 2009. Information contained in the table is generally based upon the issue credit ratings provided by Moody s. If credit ratings from Moody s were unavailable, we obtained them from Standard & Poor s.

(In Thousands)	March 3	<b>March 31, 2010</b> December 31, 2009		
	Carrying		Carrying	
Rating	Value	% of Total	Value	% of Total
AAA	\$ 245,716	10.8%	\$ 207,199	9.5%
AA	398,607	17.5	397,380	18.2
A	553,814	24.3	562,795	25.8
Baa/BBB	935,174	41.0	869,465	39.9
Other/Not Rated	146,833	6.4	143,770	6.6
	\$ 2,280,144	100.0%	\$ 2,180,609	100.0%

The credit ratings of our fixed maturity securities portfolio at March 31, 2010 has not changed significantly since December 31, 2009, as the financial markets continue to recover.

#### Duration

Our investment portfolio is composed primarily of fixed maturity securities whose fair values are susceptible to market risk, specifically interest rate changes. Duration is a measurement we use to quantify our inherent interest rate risk and analyze our ability to match our invested assets to our claim liabilities. If our invested assets and claims liabilities have similar durations, then any change in interest rates will have an equal and opposite effect on our investments and claim liabilities. Mismatches in the duration of assets and liabilities can cause significant fluctuations in our results of operations. The primary purpose for matching invested assets and claim liabilities is liquidity. With appropriate matching, our investments will mature when cash is needed, preventing the need to liquidate other assets prematurely.

## Group

The maximum weighted average duration of our fixed maturity available-for-sale, held-to-maturity and trading security portfolios, including convertible bonds, at March 31, 2010 is 5.6 years compared to 6.0 years at December 31, 2009.

#### Property and Casualty Insurance Segment

For our property and casualty insurance segment, the maximum weighted average duration of our fixed maturity available-for-sale, held-to-maturity and trading security portfolios, including convertible bonds, at March 31, 2010 is 7.0 years compared to 7.3 years at December 31, 2009.

## Life Insurance Segment

For our life insurance segment, the maximum weighted average duration of our fixed maturity available-for-sale, held-to-maturity and trading security portfolios, at March 31, 2010 is 4.0 years compared to 4.3 years at December 31, 2009.

#### **Investment Results**

We recorded net investment income of \$28.0 million and \$23.3 million for the three-month periods ended March 31, 2010 and 2009, respectively. The improvement in the three-month period ended March 31, 2010 was the result of our invested assets increasing from \$2.1 billion at March 31, 2009 to \$2.5 billion at March 31, 2010, which allowed us to generate more investment income.

Realized investment gains were \$2.7 million in the three-month period ended March 31, 2010, compared to realized investment losses of \$3.5 million in the same period of 2009. For the three-month period ended March 31, 2010, we incurred OTTI charges of \$.3 million attributable to our equity securities, compared to \$4.6 million in the three-month period ended March 31, 2009, attributable to our fixed maturity and equity securities.

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We continually monitor the difference between our cost basis and the estimated fair value of our investments. Our accounting policy for impairment recognition requires OTTI charges to be recorded when we determine that it is more likely than not that we will be unable to collect all amounts due according to the contractual terms of the fixed maturity security or that the anticipated recovery in fair value of the equity security will not occur in a reasonable amount of time. Impairment charges on investments are recorded based on the fair value of the investments at the measurement date. Factors considered in evaluating whether a decline in value is other-than-temporary include: the length of time and the extent to which fair value has been less than cost; the financial condition and near-term prospects of the issuer; our intention to hold the investment; and the likelihood that we will be required to sell the investment.

Changes in unrealized gains on available-for-sale securities do not affect net income and earnings per share but do impact comprehensive income, stockholders equity and book value per share. We believe that any unrealized losses on our available-for-sale securities at March 31, 2010 are temporary based upon our current analysis of the issuers of the securities that we hold and current market events. It is possible that we could recognize OTTI charges in future periods on securities that we own at March 31, 2010, if future events and information cause us to determine that a decline in value is other-than-temporary. However, we endeavor to invest in high quality assets to provide protection from future credit quality issues and corresponding impairment write-downs.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity measures our ability to generate sufficient cash flows to meet our short- and long-term cash obligations. Our cash inflows are primarily a result of premiums, annuity deposits, reinsurance recoveries, sales or maturities of investments, and investment income. Historically, we have generated substantial cash inflows from operations because cash from premium payments is usually received in advance of cash payments made to settle losses. When investing the cash generated from operations, we invest in securities with maturities that correlate to the anticipated timing of payments for losses and loss settlement expenses of the underlying insurance policies. The majority of our assets are invested in available-for-sale fixed maturity securities.

Our cash outflows are a result of losses and loss settlement expenses, commissions, premium taxes, income taxes, operating expenses, dividends, annuity withdrawals, and investment purchases. Cash outflows may be variable because of the uncertainty regarding settlement dates for losses. In addition, the timing and amount of individual catastrophe losses are inherently unpredictable and could increase our liquidity requirements. The following table displays a summary of cash sources and uses in 2010 and 2009.

Three Months Ended March 31, Cash Flow Summary (In Thousands) 2010 2009 Cash provided provided by (used in) Operating activities \$ 29,716 \$ 9.189 Investing activities (156,262)(115,803)Financing activities 79,914 103,178 Net decrease in cash and cash equivalents \$ (46,632)\$ (3,436)

Net cash flows provided by operating activities for the three-month periods ended March 31, 2010 and 2009 totaled \$29.7 million and \$9.2 million, respectively. Our operating cash flows increased in the three-month period ended March 31, 2010, as compared with the three-month period ended March 31, 2009, due to an increase in operating income and the receipt of an income tax refund for an overpayment of prior year tax and operating loss carrybacks. This was somewhat offset by payments made for accrued expenses and other liabilities.

Net cash flows used in investing activities for the three-month periods ended March 31, 2010 and 2009 totaled \$156.3 million and \$115.8 million, respectively. In the three-month period ended March 31, 2010, we had cash inflows from sales of investments, scheduled and unscheduled investment maturities, redemptions and prepayments that totaled \$91.2 million compared to \$99.0 million for the three-month period ended March 31, 2009. Our cash outflows for investment purchases totaled \$168.1 million for the three-month period ended March 31, 2010 compared

to \$131.3 million for the three-month period ended March 31, 2009.

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Net cash flows provided by financing activities for the three-month periods ended March 31, 2010 and 2009 totaled \$79.9 million and \$103.2 million, respectively. In the three-month period ended March 31, 2010, net cash flows from our life insurance segment s annuity and universal life deposits totaled \$7.9 million compared to \$27.3 million for the same period of 2009. Additionally, in the three-month period ended March 31, 2010, our common stock repurchases totaled \$2.8 million compared to \$.5 million in the three-month period ended March 31, 2009.

If our operating and investing cash flows are not sufficient to support our operations, we may also borrow up to \$50.0 million on a bank line of credit. Under the terms of our credit agreement, interest on outstanding notes is payable at the lender s prevailing prime rate, minus 1.0 percent. We did not utilize our line of credit during the first three months of 2010.

## Stockholders Equity

Stockholders equity increased 3.8 percent from \$672.7 million at December 31, 2009 to \$698.5 million at March 31, 2010. The primary increases to stockholders equity were net income of \$19.4 million and net unrealized appreciation of \$12.2 million, net of tax. This was partially offset by stockholder dividends of \$4.0 million and stock repurchases of \$2.8 million. At March 31, 2010, book value per share was \$26.49 compared to \$25.35 at December 31, 2009.

### **Off-Balance Sheet Arrangements**

Pursuant to an agreement with one of our limited liability partnership holdings, we are contractually committed to make capital contributions up to \$15.0 million, upon request by the partnership, through December 31, 2017. As of March 31, 2010, our remaining potential contractual obligation was \$12.6 million.

#### STATUTORY FINANCIAL MEASURES

United Fire and its subsidiaries are required to file financial statements based on statutory accounting principles in each of the states where our insurance companies are domiciled or licensed to conduct business. Management analyzes financial data and statements that are prepared in accordance with statutory accounting principles rather than U.S. GAAP.

The following definitions of key statutory measures are provided for our readers—convenience. United Fire does not reconcile data prepared under statutory accounting principles to those prepared under U.S. GAAP because Regulation G does not require reconciliation to U.S. GAAP of data prepared under a system of regulation of a government or governmental authority or self-regulatory organization that is applicable to the registrant.

**Premiums written** is a measure of our overall business volume. Net premiums written comprises direct and assumed premiums written, less ceded premiums written. Direct premiums written is the amount of premiums charged for policies issued during the period. Assumed premiums written is consideration or payment we receive in exchange for insurance we provide to other insurance companies. We report these premiums as revenue as they are earned over the underlying policy period. Ceded premiums written is the portion of direct premiums written that we cede to our reinsurers under our reinsurance contracts. Premiums written is an important measure of business production for the period under review.

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	Three Months Ended March 31,				
Thousands)		2010		2009	
Net premiums written	\$	119,436	\$	120,846	
Net change in unearned premium		(5,186)		(2,749)	
Net change in prepaid reinsurance premium		58		224	
Net premiums earned	\$	114,308	\$	118,321	

**Combined ratio** is a commonly used financial measure of underwriting performance. A combined ratio below 100 percent generally indicates a profitable book of business. The combined ratio is the sum of two separately calculated ratios, the loss and loss settlement expense ratio (referred to as the net loss ratio ) and the underwriting expense ratio (the expense ratio ).

When prepared in accordance with U.S. GAAP, the net loss ratio is calculated by dividing the sum of losses and loss settlement expenses by net premiums earned. The expense ratio is calculated by dividing nondeferred underwriting expenses and amortization of DAC by net premiums earned.

When prepared in accordance with statutory accounting principles, the net loss ratio is calculated by dividing the sum of losses and loss settlement expenses by net premium earned and the expense ratio is calculated by dividing underwriting expenses by net premiums written.

**Underwriting income** (**loss**) is the gain or loss by an insurance company from the business of insurance. Underwriting income is equal to net premiums earned less incurred losses and loss settlement expenses, amortization of deferred policy acquisition costs, and other underwriting expenses. We use this financial measure in evaluating the results of our operations and to analyze the profitability of our property and casualty segment separately from our investment results.

#### NON-GAAP FINANCIAL MEASURES

We believe that disclosure of certain Non-GAAP financial measures enhances investor understanding of our financial performance. The following Non-GAAP financial measure is utilized in this filing:

Catastrophe losses utilize the designations of the Insurance Services Office ( ISO ) and are reported with loss and loss settlement expense amounts net of reinsurance recoverables, unless specified otherwise. According to the ISO, a catastrophe loss is a single unpredictable incident or series of closely related incidents causing severe insured losses that cause \$25.0 million or more in industry-wide direct insured losses to property and that affect a significant number of insureds and insurers. We also include as catastrophes those events we believe are, or will be, material to our operations, either in amount or in number of claims made. Management at times may determine for comparison purposes that it is more meaningful to exclude extraordinary catastrophe losses and resulting litigation, such as Hurricane Katrina. The frequency and severity of catastrophic losses we experience in any year affect our results of operations and financial position. In analyzing the underwriting performance of our property and casualty insurance segment, we evaluate performance both including and excluding catastrophe losses. Portions of our catastrophe losses may be recoverable under our catastrophe reinsurance agreements. We include a discussion of the impact of catastrophes because we believe it is meaningful for investors to understand the variability in periodic earnings.

	Thre	Three Months Ended March 31,			
(In Thousands)		2010		2009	
ISO catastrophes	\$	8,378	\$	14,013	
Less Hurricane Katrina loss development		(5,351)		(11,944)	
ISO catastrophes without Hurricane Katrina Non-ISO catastrophes	\$	3,027 129	\$	2,069 908	
Total catastrophes	\$	3,156	\$	2,977	

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We have exposure to market risk arising from potential losses due to adverse changes in interest rates and market prices. However, we have the ability to hold fixed maturity investments to maturity. Our investment guidelines define the overall framework for managing our market and other investment risks, including accountability and controls. In addition, each of our subsidiaries has specific investment policies that delineate the investment limits and strategies that are appropriate given each entity s liquidity, surplus, product, and regulatory requirements. We respond to market risk by managing the character of investment purchases.

We do not utilize financial instrument hedges or derivative financial instruments to manage risks, nor do we enter into any swap, forward or option contracts, but attempt to mitigate our exposure through active portfolio management. In addition, we place the majority of our investments in high-quality, liquid securities and limit the amount of credit exposure to any one issuer. At March 31, 2010, we did not hold investments in sub-prime mortgages, derivative securities, credit default swaps or other credit-enhancement exposures.

While our primary market risk exposure is changes in interest rates, we do have exposure to changes in equity prices and limited exposure to foreign currency exchange rates.

There have been no material changes in our market risk or market risk factors from that reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

## ITEM 4. CONTROLS AND PROCEDURES

## **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report were designed and functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms. We believe that a controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

## **Changes in Internal Control Over Financial Reporting**

Our management, including our Chief Executive Officer and Chief Financial Officer, has evaluated our internal control over financial reporting to determine whether any changes occurred during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Based on this evaluation, no such change in our internal control over financial reporting occurred during the fiscal quarter to which this report relates.

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# PART II OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS

For a detailed discussion of legal proceedings of the Company, refer to Note 1 Legal Proceedings in the Notes to Unaudited Consolidated Financial Statements of this Form 10-Q.

#### ITEM 1A. RISK FACTORS

Our business is subject to a number of risks, including those identified in Part I, Item 1A of our 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 1, 2010, that could have a material effect on our business, results of operations, financial condition, and/or liquidity and that could cause our operating results to vary significantly from period to period. The risks described in the above mentioned document are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial could also have a material effect on our business, results of operations, financial condition and/or liquidity.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Under our Share Repurchase Program, first announced in August 2007, we may purchase common stock from time to time on the open market or through privately negotiated transactions. The amount and timing of any purchases will be at our discretion and will depend upon a number of factors, including the share price, economic and general market conditions, and corporate and regulatory requirements. We will generally consider repurchasing company stock on the open market if (i) the trading price on NASDAQ drops below 130 percent of its book value, (ii) sufficient excess capital is available to purchase the stock, and (iii) we are optimistic about future market trends and the performance of our company. Our Share Repurchase Program may be modified or discontinued at any time. It is currently set to expire in August 2011.

The following table provides information with respect to purchases of shares of common stock made by or on our behalf or by any affiliated purchaser, as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, during the three-month period ended March 31, 2010.

					Total Number of	Maximum Number
					Shares	of
					Purchased as a Part	
		Total			of	Shares that may be
						Purchased Under
		Number of	Average	Price	Publicly Announced	the
		Shares				
Period		Purchased	Paid per	Share	Plans or Programs	Plans or Programs
1/1/10	1/31/10	76,476	\$	16.93	76,476	439,678
2/1/10	2/28/10	89,800		16.29	89,800	349,878
3/1/10	3/31/10					349,878

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. (REMOVED AND RESERVED)

None

**ITEM 5. OTHER INFORMATION** 

None.

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## **ITEM 6. EXHIBITS**

Exhibit		Filed
number	Exhibit description	herewith
11	Statement Re Computation of Per Share Earnings. All information required by	X
	Exhibit 11 is presented within Note 7 of the Notes to Unaudited Consolidated	
	Financial Statements, in accordance with the FASB guidance on Earnings per Share	
31.1	Certification of Randy A. Ramlo pursuant to Section 302 of the Sarbanes-Oxley Act of	X
	2002	
31.2	Certification of Dianne M. Lyons pursuant to Section 302 of the Sarbanes-Oxley Act	X
	of 2002	
32.1	Certification of Randy A. Ramlo pursuant to 18 U.S.C. Section 1350, as adopted	X
	pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	
32.2	Certification of Dianne M. Lyons pursuant to 18 U.S.C. Section 1350, as adopted	X
	pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## UNITED FIRE & CASUALTY COMPANY

(Registrant)

/s/ Randy A. Ramlo /s/ Dianne M. Lyons

Randy A. Ramlo

President, Chief Executive Officer, Director

Vice President, Chief Financial Officer and

and Principal Executive Officer Principal Accounting Officer

and I melpai Executive Officer Timelpai Accounting Office

May 3, 2010 May 3, 2010

(Date) (Date)

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