SS&C TECHNOLOGIES INC Form 10-Q November 13, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

# • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 000-28430 SS&C TECHNOLOGIES, INC. (Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

06-1169696 (I.R.S. Employer Identification No.)

**80 Lamberton Road** 

Windsor, CT 06095

(Address of principal executive offices, including zip code)

860-298-4500

### (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No b

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated	Accelerated filer o	Non-accelerated filer þ	Smaller reporting
filer o	Accelerated filer 0	(Do not check if a smaller reporting	company o
		company)	
~			

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No  $\natural$ 

There were 1,000 shares of the registrant s common stock outstanding as of November 12, 2009.

#### SS&C TECHNOLOGIES, INC. INDEX

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# PART I. FINANCIAL INFORMATION

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EX-31.1 Section 302 Certification of Chief Executive Officer EX-31.2 Section 302 Certification of Chief Financial Officer

EX-32 Section 906 Certification of Chief Executive Officer and Chief Financial Officer

This Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words believes , anticipates , plans , expects , shoul and similar expressions are intended to identify forward-looking statements. The important factors discussed under the caption Item 1A. Risk Factors in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, among others, could cause actual results to differ materially from those indicated by forward-looking statements made herein and presented elsewhere by management from time to time. The Company does not undertake an obligation to update its forward-looking statements to reflect future events or circumstances.

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## Part I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

## SS&C TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

ASSETS	S	September 30, 2009	]	December 31, 2008
Current assets				
Cash and cash equivalents	\$	52,461	\$	29,299
Accounts receivable, net of allowance for doubtful accounts of \$1,657 and	Ŷ	02,001	Ŷ	_>,_>>
\$1,444, respectively		37,628		38,318
Prepaid expenses and other current assets		4,892		4,327
Deferred income taxes		914		3,777
		711		5,777
Total current assets		95,895		75,721
Property and equipment				
Leasehold improvements		5,067		4,852
Equipment, furniture, and fixtures		23,576		20,978
Equipment, furniture, and fixtures		23,370		20,778
		28,643		25,830
Less accumulated depreciation		(15,851)		(11,800)
Less accumulated depreciation		(13,031)		(11,000)
Net property and equipment		12,792		14,030
		0.50 1.47		000 400
Goodwill		853,147		822,409
Intangible and other assets, net of accumulated amortization of \$108,339 and \$82,520, respectively		204,020		215,193
Total assets	\$	1,165,854	\$	1,127,353
LIABILITIES AND STOCKHOLDER S EQUITY Current liabilities				
Current portion of long-term debt	\$	2,264	\$	2,101
Accounts payable		1,769		1,821
Income taxes payable		2,578		4,898
Accrued employee compensation and benefits		10,275		13,640
Other accrued expenses		13,463		11,561
Interest payable		8,091		2,007
Deferred maintenance and other revenue		36,435		30,844
		,		*

Total current liabilities	74,875	66,872
Long-term debt, net of current portion Other long-term liabilities Deferred income taxes	400,300 8,842 47,019	406,625 9,991 56,612
Total liabilities	531,036	540,100
Commitments and contingencies (Note 7) Stockholder s equity		
Common stock Additional paid-in capital Accumulated other comprehensive income (loss) Retained earnings	581,999 12,541 40,278	577,861 (17,890) 27,282
Total stockholder s equity	634,818	587,253
Total liabilities and stockholder s equity	,165,854	\$ 1,127,353
See accompanying notes to Condensed Consolidated Financial Statements.		

## SS&C TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands) (unaudited)

	Three Months Ended September 30, 2009	Three Months Ended September 30, 2008	Nine Months Ended September 30, 2009	Nine Months Ended September 30, 2008
Revenues:				
Software licenses	\$ 5,829	\$ 5,669	\$ 15,632	\$ 18,353
Maintenance	16,959	16,348	48,565	48,986
Professional services	4,283	5,316	14,872	18,695
Software-enabled services	41,826	43,668	120,801	125,685
Total revenues	68,897	71,001	199,870	211,719
Cost of revenues:				
Software licenses	2,133	2,262	6,304	6,868
Maintenance	7,025	6,844	20,352	20,104
Professional services	3,170	3,774	10,659	11,906
Software-enabled services	22,473	23,092	65,079	68,433
Total cost of revenues	34,801	35,972	102,394	107,311
Gross profit	34,096	35,029	97,476	104,408
Operating expenses:				
Selling and marketing	4,962	4,761	15,229	14,701
Research and development	6,969	6,597	19,593	20,341
General and administrative	4,502	8,092	14,683	20,689
Total operating expenses	16,433	19,450	49,505	55,731
Operating income	17,663	15,579	47,971	48,677
Interest expense, net	(9,147)	(10,295)	(27,791)	(31,132)
Other (expense) income, net	(334)	1,057	(1,256)	278
Income before income taxes	8,182	6,341	18,924	17,823
Provision for income taxes	2,575	1,531	5,928	5,491

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Net income	\$	5,607	\$	4,810	\$	12,996	\$ 12,332
See accompanying notes to Condensed Consol	idated I	Financial St 4	atemer	nts.			
		4					

## SS&C TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

Cosh flow from an antivition	E Sep	Months nded tember 30, 2009	l Se	e Months Ended ptember 30, 2008
Cash flow from operating activities: Net income	\$	12 006	\$	10 220
	Ф	12,996	Ф	12,332
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		26,707		26,292
Stock-based compensation		4,363		20,292 5,405
Amortization of loan origination costs		4,303		1,756
Equity losses on long-term investment		1,724		1,730
Loss on sale or disposal of property and equipment		13		1,039
Deferred income taxes		(8,727)		(7,433)
Provision for doubtful accounts		300		703
Changes in operating assets and liabilities, excluding effects from		500		705
acquisitions:				
Accounts receivable		2,594		(8,437)
Prepaid expenses and other assets		132		(1,004)
Accounts payable		(184)		1,014
Accrued expenses		3,491		4,528
Income taxes payable		(2,224)		2,892
Deferred maintenance and other revenues		3,815		4,034
		5,015		1,051
Net cash provided by operating activities		45,000		43,122
Cash flow from investing activities:				
Additions to property and equipment		(1,192)		(6,203)
Proceeds from sale of property and equipment		3		2
Cash paid for business acquisitions, net of cash acquired		(10,327)		
Additions to capitalized software		(46)		
Net cash used in investing activities		(11,562)		(6,201)
Cash flow from financing activities:				
Repayment of debt		(11,735)		(25,050)
Transactions involving SS&C Technologies Holdings, Inc. common stock		(225)		(25,050)
reasons involving source recurring in the common stock		(225)		12
Net cash used in financing activities		(11,960)		(25,038)

Effect of exchange rate changes on cash	1,684	(728)
Net increase in cash and cash equivalents Cash and cash equivalents, beginning of period	23,162 29,299	11,155 19,175
Cash and cash equivalents, end of period	\$ 52,461	\$ 30,330
See accompanying notes to Condensed Consolidated Financial Statements. 5		

#### SS&C TECHNOLOGIES, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (unaudited)

#### 1. Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. These accounting principles were applied on a basis consistent with those of the audited consolidated financial statements contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on March 31, 2009. In the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments, except as noted elsewhere in the notes to the condensed consolidated financial statements) necessary to state fairly its financial position as of September 30, 2009, the results of its operations for the three months and nine months ended September 30, 2009 and 2008 and its cash flows for the nine months ended September 30, 2009 and 2008. These statements do not include all of the information and footnotes required by generally accepted accounting principles for annual financial statements. The financial statements contained herein should be read in conjunction with the audited consolidated financial statements and footnotes as of and for the year ended December 31, 2008 which were included in the Company s Annual Report on Form 10-K, filed with the Securities and Exchange Commission. The December 31, 2008 consolidated balance sheet data were derived from audited financial statements, but do not include all disclosures required by generally accepted accounting principles for annual financial statements. The results of operations for the three months and nine months ended September 30, 2009 are not necessarily indicative of the expected results for the full year. 2. The Transaction

SS&C Technologies, Inc. (the Company or SS&C ) was acquired on November 23, 2005 through a merger transaction with SS&C Technologies Holdings, Inc. (Holdings), a Delaware corporation formed by investment funds associated with The Carlyle Group (Carlyle) and formerly known as Sunshine Acquisition Corporation. The acquisition was accomplished through the merger of Sunshine Merger Corporation into the Company, with the Company being the surviving company and a wholly-owned subsidiary of Holdings (the Transaction).

3. Equity and Stock-based Compensation

In April 2008, the Board of Directors of Holdings approved a 7.5-for-1 stock split of the common stock of Holdings to be effected in the form of a stock dividend, effective as of April 23, 2008. In November 2008, the Board of Directors of Holdings approved a 1-for-7.5 reverse stock split of the common stock of Holdings, effectively reversing the April 2008 forward split. All share data in this Form 10-Q have been retroactively revised to reflect the reverse stock split.

In February 2009, the Board of Directors of Holdings approved the immediate vesting of the 2006, 2007 and 2008 performance-based options that did not otherwise vest during 2006, 2007 or 2008 and established the Company s annual EBITDA target range for 2009. As of that date, the Company estimated the weighted-average fair value of the performance-based options that were vested by the Board and those that vest upon the attainment of the 2009 EBITDA target range to be \$31.00. In estimating the common stock value, the Company valued the Company using the income approach and the guideline company method. The Company used the following weighted-average assumptions to estimate the option value: expected term to exercise of 2.5 years; expected volatility of 38.0%; risk-free interest rate of 1.2%; and no dividend yield. Expected volatility is based on the historical volatility of the Company s peer group. Expected term to exercise is based on the Company s historical stock option exercise experience, adjusted for the Transaction.

During the three months ended September 30, 2009, the Company recorded total stock-based compensation expense of \$1.6 million, of which \$0.8 million related to the performance-based options based upon management s assessment of the probability that the Company s EBITDA for 2009 will fall within the targeted range and \$0.8 million related to time-based options. During the nine months ended September 30, 2009, the Company recorded total stock-based compensation expense of \$4.4 million, of which \$1.7 million related to the performance-based options based upon management s assessment of the probability that the Company s EBITDA for 2009 will fall within the targeted range and \$0.1 million related to the performance-based options that were immediately vested by the Board of Directors of

Holdings in February. Time-based options represented the remaining \$2.6 million of compensation expense recorded during the nine months ended September 30, 2009. The annual EBITDA targets for 2010 and 2011 will be determined by the Board of Directors of Holdings at the beginning of each respective year.

During the three months and nine months ended September 30, 2008, the Company recorded compensation expense of \$1.3 million and \$2.8 million, respectively, related to the performance-based options based upon management s assessment of the probability that the Company s EBITDA for 2008 would fall within the targeted range. Additionally, the Company recorded compensation expense of \$0.8 million and \$2.6 million related to time-based options during the three months and nine months ended September 30, 2008, respectively.

The amount of stock-based compensation expense recognized in the Company s condensed consolidated statements of operations for the three months and nine months ended September 30, 2009 and 2008 was as follows (in thousands):

	Three Months Ended September 30,		Nine Mon Septem		
	2009	2009 2008 2009		2008	
Statements of operations classification:					
Cost of maintenance	\$ 33	\$ 42	\$ 89	\$ 104	
Cost of professional services	59	71	163	178	
Cost of software-enabled services	315	448	875	1,201	
Total cost of revenues	407	561	1,127	1,483	
Selling and marketing	259	342	754	872	
Research and development	169	228	467	572	
General and administrative	734	966	2,015	2,478	
Total operating expenses	1,162	1,536	3,236	3,922	
Total stock-based compensation expense	\$ 1,569	\$ 2,097	\$ 4,363	\$ 5,405	

A summary of stock option activity as of and for the nine months ended September 30, 2009 is as follows:

	Shares of Holdings Under Option
Outstanding at January 1, 2009	1,513,193
Granted	30,005
Cancelled/forfeited	(23,784)
Exercised	(29,893)
Outstanding at September 30, 2009	1,489,521

#### 4. Comprehensive Income (Loss)

The accounting standard for comprehensive income requires that items defined as comprehensive income, such as foreign currency translation adjustments and unrealized gains (losses) on interest rate swaps, be separately classified in the financial statements and that the accumulated balance of other comprehensive income be reported separately from retained earnings and additional paid-in capital in the equity section of the balance sheet.

The following table sets forth the components of other comprehensive income (loss) (in thousands):

Three Mor	ths Ended	Nine Months Endec		
September 30,		September 30,		
2009	2008	2009	2008	

Net income Foreign currency translation gains (losses) Unrealized gains (losses) on interest rate swaps, net of	\$ 5,607 17,869	\$ 4,810 (11,498)	\$ 12,996 29,410	\$ 12,332 (16,642)
tax	238	195	1,021	(47)
Total comprehensive income (loss)	\$23,714	\$ (6,493)	\$43,427	\$ (4,357)
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#### 5. Debt

At September 30, 2009 and December 31, 2008, debt consisted of the following (in thousands):

Senior credit facility, term loan portion, weighted-average interest rate of	September 30, 2009			December 31, 2008		
2.43% and 3.54%, respectively 11 <sup>3</sup> /4% senior subordinated notes due 2013 Capital leases	\$	197,279 205,000 285	\$	203,726 205,000		
Current portion of long-term debt		402,564 (2,264)		408,726 (2,101)		
Long-term debt	\$	400,300	\$	406,625		

Capitalized financing costs of \$0.6 million were amortized to interest expense during each of the three months ended September 30, 2009 and 2008. Capitalized financing costs of \$1.7 million and \$1.8 million were amortized to interest expense during the nine months ended September 30, 2009 and 2008, respectively.

The estimated fair value of the Company s senior subordinated notes due 2013 was \$216.8 million and \$180.2 million at September 30, 2009 and December 31, 2008, respectively. The estimated fair value of the Company s senior subordinated notes was based on quoted market prices and is presented to satisfy the disclosure requirements of the accounting standard for disclosures about fair values of financial instruments.

6. Derivatives and Hedging Activities

In March 2008, the Financial Accounting Standards Board (FASB) issued authoritative guidance on disclosures for derivative instruments and hedging activities. This accounting standard requires entities to provide enhanced disclosure about how and why the entity uses derivative instruments, how the instruments and related hedged items are accounted for under the accounting standards for accounting for derivative instruments and hedging activities and how the instruments and related hedged items affect the financial position, results of operations, and cash flows of the entity. The Company adopted this accounting standard during the quarter ended March 31, 2009.

The Company uses interest rate swap agreements to manage the floating rate portion of its debt portfolio and follows the provisions of the accounting standard for derivative instruments and hedging activities, which requires that all derivative instruments be recorded on the balance sheet at fair value.

Quarterly variable interest payments were recognized as an increase in interest expense as follows (in thousands):

	Three Mon	Three Months Ended		nths Ended
	Septem	ber 30,	September 30,	
	2009	2008	2009	2008
Interest rate swaps	\$1,070	\$814	\$2,815	\$1,545
		• 1 4	. 1	

Changes in the fair value of the interest rate swaps are not included in earnings but are reported as a component of accumulated other comprehensive income ( AOCI ). For the three months and nine months ended September 30, 2008 and 2009, the change in the fair value of the interest rate swaps was as follows (in thousands):

	Three Mo	nths Ended	Nine Months Ended		
	September 30,		September 30,		
	2009	2008	2009	2008	
Amount of gain (loss) recognized in AOCI, net of tax	\$238	\$195	\$1,021	\$(47)	

The market value of the swaps recorded in AOCI may be recognized in the statement of operations if certain terms of the senior credit facility change, if the loan is extinguished or if the swap agreements are terminated prior to maturity.

As of September 30, 2009, the Company held one receive-variable/pay-fixed interest rate swap with a notional value of \$100 million.

On January 1, 2008, the Company adopted the provisions of the accounting standard for fair value measurements with respect to the valuation of its interest rate swap agreements. The Company did not adopt the provisions of that standard as they relate to nonfinancial assets. The major categories of assets that are measured at fair value for which the Company has not applied the provisions include the measurement of fair value in the first step of a goodwill impairment assessment. The fair value measurement standard clarifies how companies are required to use a fair value measure for recognition and disclosure by establishing a common definition of fair value, a framework for measuring fair value, and expanding disclosures about fair value measurements.

The accounting standard for fair value measurements and disclosure establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The Company determines the fair value of its interest rate swaps based on the amount at which each could be settled, which is referred to as the exit price. This price is based upon observable market assumptions and appropriate valuation adjustments for credit risk. The Company has categorized its interest rate swaps as Level 2. The fair value of the Company s remaining interest rate swap was a liability of \$5.1 million and \$6.6 million at September 30, 2009 and December 31, 2008, respectively. Of these amounts, \$4.1 million and \$3.3 million, respectively, is included in other accrued expenses and \$1.0 million and \$3.3 million, respectively, is included in other long-term liabilities. 7. Commitments and Contingencies

On May 1, 2009, the Company and its parent, SS&C Technologies Holdings, Inc. (collectively SS&C) were served with a class action and verified derivative complaint filed against them and other defendants in the U.S. District Court for the Southern District of New York in In re Tremont Securities Law, State Law and Insurance Litigation. On June 4, 2009, SS&C filed a motion to dismiss the plaintiffs claims. On September 11, 2009, the court approved an agreement between SS&C and the plaintiffs to a dismissal of the plaintiffs claims against SS&C without prejudice. The dismissal was subject to the execution of a tolling agreement between SS&C and the plaintiffs claims until December 31, 2009. The plaintiffs derivative claims against SS&C alleged breach of fiduciary duty and professional negligence in its duties as administrator to two of the Rye group of funds, which the plaintiffs alleged provided Bernard L. Madoff with infusions of assets and were operated through defendant Tremont Group Holdings, Inc. as part of the MassMutual Financial Group. The plaintiffs complaint sought class certification, compensatory damages against all defendants, jointly and severally, prejudgment interest, punitive damages and costs.

From time to time, the Company is subject to legal proceedings and claims that arise in the normal course of its business. In the opinion of management, the Company is not involved in any such litigation or proceedings by third parties that management believes could have a material adverse effect on the Company or its business. 8. Acquisitions

On March 20, 2009, the Company purchased substantially all the assets of Evare, LLC ( Evare ), for approximately \$3.5 million in cash, plus the assumption of certain liabilities. Evare is a managed utility service provider for financial data acquisition, enrichment, transformation and delivery.

The net assets and results of operations of Evare have been included in the Company s consolidated financial statements from March 21, 2009. The purchase price was allocated to tangible and intangible assets based on their fair value at the date of acquisition. The fair value of the intangible assets, consisting of trade name, client relationships and client contracts, was determined using the income approach. Specifically, the relief-from-royalty method was utilized for the trade name and the discounted cash flows method was utilized for the contractual relationships. The intangible assets are amortized each year based on the ratio that current cash flows for the intangible asset bear to the total of current and expected future cash flows for the intangible asset. The trade name is amortized over approximately seven years, and the contractual relationships are amortized over approximately four years, the estimated lives of the assets. The remainder of the purchase price was allocated to goodwill and is tax deductible. On May 29, 2009, the Company purchased the assets and related business associated with Unisys Corporation s MAXIMIS software (MAXIMIS ) for approximately \$6.9 million in cash, plus the assumption of certain liabilities.

real-time, intranet-enabled investment accounting application with comprehensive support for domestic and international securities trading.

The net assets and results of operations of MAXIMIS have been included in the Company s consolidated financial statements from May 29, 2009. The purchase price was allocated to tangible and intangible assets based on their fair value at the date of acquisition. The fair value of the intangible assets, consisting of completed technology, trade name and client relationships and client contracts, was determined using the income approach. Specifically, the relief-from-royalty method was utilized for the completed technology and trade name and the discounted cash flows method was utilized for the contractual relationships. The intangible assets are amortized each year based on the ratio that current cash flows for the intangible asset bear to the total of current and expected future cash flows for the intangible asset. The completed technology is amortized over approximately 5.5 years, the trade name is amortized over approximately 7.5 years, and the contractual relationships are amortized over approximately 6.5 years, the estimated lives of the assets. The remainder of the purchase price was allocated to goodwill and is tax deductible. The following summarizes the allocation of the purchase price for the acquisitions of MAXIMIS and Evare (in thousands):

	MA	AXIMIS	Evare
Accounts receivable, net of \$11 reserve for Evare	\$		\$ 928
Tangible assets acquired, net of cash received		143	1,090
Completed technology		1,485	
Trade name		110	150
Acquired client relationships and contracts		5,420	1,720
Goodwill		766	500
Deferred revenue		(910)	(28)
Other liabilities assumed		(108)	(810)
Consideration paid, net of cash received	\$	6,906	\$ 3,550

The Company reported revenues of \$2.1 million and \$4.7 million from MAXIMIS and Evare, respectively, from their respective acquisition dates through September 30, 2009. The following unaudited pro forma condensed consolidated results of operations is provided for illustrative purposes only and assumes that the acquisitions of MAXIMIS and Evare occurred at the beginning of the periods presented. This unaudited pro forma information (in thousands) should not be relied upon as being indicative of the historical results that would have been obtained if the acquisition had actually occurred on that date, nor of the results that may be obtained in the future.

		onths Ended nber 30,	Nine Months Ended September 30,		
	2009	2008	2009	2008	
Revenues	\$68,897	\$74,774	\$202,922	\$222,638	
Net income	5,607	5,595	13,823	14,362	

During the nine months ended September 30, 2009, the Company received a \$0.1 million reimbursement from the escrow account established in connection with the acquisition of Micro Design Services, LLC ( MDS ) in October 2008.

9. Goodwill

The change in the carrying value of goodwill for the nine months ended September 30, 2009 was as follows (in thousands):

2009 acquisitions Adjustments to previous acquisitions		1,266 (147)
Effect of foreign currency translation		29,619
Balance at September 30, 2009		\$853,147
	10	

#### 10. Product and Geographic Sales Information

The Company operates in one reportable segment, as defined by the accounting standard for disclosures about segments of an enterprise. The Company manages its business primarily on a geographic basis. The Company attributes net sales to an individual country based upon location of the customer. The Company s geographic regions consist of the United States, Canada, Americas, excluding the United States and Canada, Europe and Asia Pacific and Japan. The European region includes European countries as well as the Middle East and Africa. Revenues by geography were (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,					
	2009		2008		08 2009			2008	
United States	\$	43,078	\$	43,468	\$	127,213	\$	125,665	
Canada		10,774		11,071		30,437		34,103	
Americas, excluding United States and									
Canada		2,674		812		5,924		3,791	
Europe		10,898		13,411		30,723		41,775	
Asia Pacific and Japan		1,473		2,239		5,573		6,385	
	\$	68,897	\$	71,001	\$	199,870	\$	211,719	

Revenues by product group were (in thousands):

	Three Mon Septem		Nine Months Ended September 30,		
	2009	2008	2009	2008	
Portfolio management/accounting	\$ 57,225	\$ 57,535	\$ 163,715	\$ 171,955	
Trading/treasury operations	5,379	6,591	17,455	20,056	
Financial modeling	2,296	2,205	6,592	6,691	
Loan management/accounting	981	1,314	3,271	3,715	
Property management	1,327	1,392	3,819	4,167	
Money market processing	993	1,169	2,894	2,929	
Training	696	795	2,124	2,206	
	\$ 68,897	\$ 71,001	\$ 199,870	\$ 211,719	

11. Supplemental Guarantor Condensed Consolidating Financial Statements

On November 23, 2005, in connection with the Transaction, the Company issued \$205 million aggregate principal amount of 11<sup>3</sup>/4% senior subordinated notes due 2013. The senior subordinated notes are jointly and severally and fully and unconditionally guaranteed on an unsecured senior subordinated basis, in each case, subject to certain exceptions, by substantially all wholly owned domestic subsidiaries of the Company (collectively Guarantors ). All of the Guarantors are 100% owned by the Company. All other subsidiaries of the Company, either direct or indirect, do not guarantee the senior subordinated notes (Non-Guarantors ). The Guarantors also unconditionally guarantee the senior secured credit facilities. There are no significant restrictions on the ability of the Company or any of the subsidiaries that are Guarantors to obtain funds from its subsidiaries by dividend or loan.

Condensed consolidating financial information as of September 30, 2009 and December 31, 2008 and the three months and nine months ended September 30, 2009 and 2008 are presented. The condensed consolidating financial information of the Company and its subsidiaries are as follows:

	Condensed Consolidating Balance Sheet at September 30, 2009 Total Non- Consolidating						2009
		Total					
	SS&C	Guara	intors	Guarantors	Ac	ljustments	Total
Cash and cash equivalents	\$ 33,564	\$	2,956	\$ 15,941	\$	5	\$ 52,461
Accounts receivable, net	19,714		5,989	11,925			37,628
Income taxes receivable	1,469			,		(1,469)	,
Prepaid expenses and other	,						
current assets	1,746		615	2,531			4,892
Deferred income taxes	485		90	339			914
Property and equipment, net	7,947		735	4,110			12,792
Investment in subsidiaries	164,066			-,		(164,066)	,
Intercompany balances	119,171		(8,542)	(110,629)		()	
Deferred taxes, long-term	117,171		188	(110,027)		(188)	
Goodwill, intangible and other			100			(100)	
assets, net	739,460	,	33,775	283,932			1,057,167
	759,100			200,902			1,007,107
Total assets	\$ 1,087,622	\$	35,806	\$ 208,149	\$	(165,723)	\$1,165,854
Current portion of long-term							
debt	\$ 1,834	\$		\$ 430	\$		\$ 2,264
Accounts payable	796		87	886			1,769
Accrued expenses and other							_,,
liabilities	25,814		1,326	4,689			31,829
Income taxes payable	- ) -		2,569	1,478		(1,469)	2,578
Deferred maintenance and other			,	,		())	)
revenue	25,928		3,368	7,139			36,435
Long-term debt, net of current	;>		-,	.,			
portion	359,459			40,841			400,300
Other long-term liabilities	2,787			6,055			8,842
Deferred income taxes,	_,			-,			-,
long-term	36,187			11,020		(188)	47,019
6				,			- )
Total liabilities	452,805		7,350	72,538		(1,657)	531,036
Stockholder s equity	634,817	,	28,456	135,611		(164,066)	634,818
Total liabilities and stockholder s							
equity	\$ 1,087,622	\$	35,806	\$ 208,149	\$	(165,723)	\$1,165,854

# Condensed Consolidating Balance Sheet at December 31, 2008

				То	tal Non-	Consolidating	
	Total						
	SS&C	Guarantors		Guarantors		Adjustments	Total
Cash and cash equivalents	\$ 10,329	\$	5,180	\$	13,790	\$	\$ 29,299
Accounts receivable, net	19,945		6,397		11,976		38,318

Prepaid expenses and other current assets Deferred income taxes Property and equipment, net Investment in subsidiaries Intercompany balances Deferred income taxes,	1,342 673 8,574 126,555 134,025	530 92 1,007 (20,441)	2,455 340 4,449 (113,584)	2,672 (126,555)	4,327 3,777 14,030
long-term Goodwill, intangible and other		606	489	(1,095)	
assets, net	747,894	35,702	254,006		1,037,602
Total assets	\$ 1,049,337	\$ 29,073	\$ 173,921	\$ (124,978)	\$ 1,127,353
Current portion of long-term					
debt	\$ 1,724	\$	\$ 377	\$	\$ 2,101
Accounts payable	448	132	1,241		1,821
Accrued expenses	20,127	1,472	5,609		27,208
Deferred income taxes		125		(125)	
Income taxes payable	1,102	2	3,794		4,898
Deferred maintenance and other					
revenue	20,643	2,788	7,413		30,844
Long-term debt, net of current					
portion	370,551		36,074		406,625
Other long-term liabilities	4,294		5,697		9,991
Deferred income taxes,	12 105		11 717	1 700	56 (10
long-term	43,195		11,715	1,702	56,612
Total liabilities	462,084	4,519	71,920	1,577	540,100
Stockholder s equity	587,253	24,554	102,001	(126,555)	587,253
Total liabilities and stockholder s equity	\$ 1,049,337	\$ 29,073	\$ 173,921	\$ (124,978)	\$ 1,127,353
		12			

	Condensed Consolidating Statement of Operations for the Three Months Ended September 30, 2009 Total							
	Non- Consolidating							
			Total	Tton	com	sonaanig		
	SS&C	Gu	arantors	Guarantors	Adj	ustments	Total	
Revenue	\$ 32,074	\$	17,062	\$ 20,119	\$	(358)	\$68,897	
Cost of revenue	16,691		10,572	7,896		(358)	34,801	
Gross profit	15,383		6,490	12,223			34,096	
Operating expenses:								
Selling & marketing	3,039		599	1,324			4,962	
Research & development	4,079		897	1,993			6,969	
General & administrative	3,322		311	869			4,502	
Total operating expenses	10,440		1,807	4,186			16,433	
Operating income	4,943		4,683	8,037			17,663	
Interest expense, net	(6,153)			(2,994)			(9,147)	
Other (expense) income, net	384		(147)	(571)			(334)	
(Loss) income before income taxes	(826)		4,536	4,472			8,182	
Provision for income taxes	560		973	1,042			2,575	
Equity in net income of subsidiaries	6,993					(6,993)		
Net income	\$ 5,607	\$	3,563	\$ 3,430	\$	(6,993)	\$ 5,607	

# Condensed Consolidating Statement of Operations for the Three Months Ended September 30, 2008

			Total Non-	Consolidating	
		Total	TION	consonduting	
	SS&C	Guarantors	Guarantors	Adjustments	Total
Revenues	\$29,434	\$ 19,859	\$ 22,067	\$ (359)	\$ 71,001
Cost of revenues	16,399	11,034	8,898	(359)	35,972
Gross profit	13,035	8,825	13,169		35,029
Operating expenses:					
Selling & marketing	2,917	411	1,433		4,761
Research & development	3,552	1,004	2,041		6,597
General & administrative	6,686	375	1,031		8,092
Total operating expenses	13,155	1,790	4,505		19,450
Operating (loss) income	(120)	7,035	8,664		15,579
Interest expense, net	(6,462)		(3,833)		(10,295)
Other expense, net	371	151	535		1,057

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(Loss) income before income taxes (Benefit) provision for income taxes Equity in net income of subsidiaries	(6,211) (1,928) 9,093		7,186 1,582	5,366 1,877	(9,093)	6,341 1,531
Net income	\$ 4,810	\$	5,604	\$ 3,489	\$ (9,093)	\$ 4,810
		13				

	Condensed Consolidating Statement of Operations for the Nine Months Ended September 30, 2009							
	Total							
		Total	Non-		solidating			
	SS&C	Guarantors	Guarantors	Adj	justments	Total		
Revenue	\$ 87,097	\$ 54,046	\$ 59,958	\$	(1,231)	\$ 199,870		
Cost of revenue	47,326	33,430	22,869		(1,231)	102,394		
Gross profit	39,771	20,616	37,089			97,476		
Operating expenses:								
Selling & marketing	9,056	2,179	3,994			15,229		
Research & development	11,376	2,584	5,633			19,593		
General & administrative	11,034	792	2,857			14,683		
Total operating expenses	31,466	5,555	12,484			49,505		
Operating income	8,305	15,061	24,605			47,971		
Interest expense, net	(18,967)		(8,824)			(27,791)		
Other (expense) income, net	1,013	(480)	(1,789)			(1,256)		
Income (loss) before income taxes	(9,649)	14,581	13,992			18,924		
(Benefit) provision for income taxes	(1,595)	2,863	4,660			5,928		
Equity in net income of subsidiaries	21,050				(21,050)			
Net income	\$ 12,996	\$ 11,718	\$ 9,332	\$	(21,050)	\$ 12,996		

# Condensed Consolidating Statement of Operations for the Nine Months Ended September 30, 2008

			Total		
		Total	Non-	Consolidating	
	SS&C	Guarantors	Guarantors	Adjustments	Total
Revenues	\$ 87,814	\$ 56,684	\$ 68,338	\$ (1,117)	\$211,719
Cost of revenues	48,665	32,584	27,179	(1,117)	107,311
Gross profit	39,149	24,100	41,159		104,408
Operating expenses:					
Selling & marketing	9,087	1,152	4,462		14,701
Research & development	10,707	3,196	6,438		20,341
General & administrative	15,235	804	4,650		20,689
Total operating expenses	35,029	5,152	15,550		55,731
Operating income	4,120	18,948	25,609		48,677
Interest expense, net	(19,403)		(11,729)		(31,132)
Other (expense) income, net	(821)	162	937		278
(Loss) income before income taxes	(16,104)	19,110	14,817		17,823

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Edgar Filing: SS&C TECHNOLOGIES INC - Form 10-Q								
(Benefit) provision for income taxes Equity in net income of subsidiaries	(3,659) 24,777	4,250	4,900		(24,777)	5,491		
Net income	\$ 12,332	\$ 14,860 14	\$ 9,917	\$	(24,777)	\$ 12,332		

		Condensed Consolidating Statement of Cash Flows for the Nine Months Ended September 30, 2009 Total					
Cash Flow from Operating	SS&C	Total Guarantors	Non- Guarantors	Consolidating Adjustments	Total		
Cash Flow from Operating Activities:							
Net income Non-cash adjustments	\$ 12,996 (4,275)	\$ 11,718 2,600	\$ 9,332 5,005	\$ (21,050) 21,050	\$ 12,996 24,380		
Changes in operating assets and liabilities	8,883	3,344	(4,603)		7,624		
Net cash provided by operating activities	17,604	17,662	9,734		45,000		
Cash Flow from Investment Activities:							
Intercompany transactions Additions to property and equipment	28,685	(19,963)	(8,722)				
and software Cash paid for business acquisitions, net of cash acquired	(936)	(52)	(250)		(1,238)		
	(10,456)	129			(10,327)		
Proceeds from sale of property and equipment			3		3		
Net cash provided by (used in) investing activities	17,293	(19,886)	(8,969)		(11,562)		
Cash Flow from Financing Activities:							
Net repayments of debt Transactions involving SS&C	(11,437)		(298)		(11,735)		
Technologies Holdings, Inc. common stock	(225)				(225)		
Net cash used in financing activities	(11,662)		(298)		(11,960)		
Effect of exchange rate changes on cash			1,684		1,684		
Net increase (decrease) in cash and cash equivalents	23,235	(2,224)	2,151		23,162		
Cash and cash equivalents, beginning of period	10,329	5,180	13,790		29,299		
Cash and cash equivalents, end of period	\$ 33,564	\$ 2,956	\$ 15,941	\$	\$ 52,461		

# Condensed Consolidating Statement of Cash Flows for the Nine Months Ended September 30, 2008

			Total	ptember 30, 2008		
		Total		Non- Consolidating		
	SS&C	Guarantors	Guarantors	Adjustments	Total	
Cash Flow from Operating				5		
Activities:						
Net income	\$ 12,332	\$ 14,860	\$ 9,917	\$ (24,777)	\$ 12,332	
Non-cash adjustments	(4,713)	1,912	5,787	24,777	27,763	
Changes in operating assets and	1 000	1 20 4	701		2.027	
liabilities	1,022	1,284	721		3,027	
Net cash provided by operating						
activities	8,641	18,056	16,425		43,122	
	0,011	10,000	10,120		10,122	
Cash Flow from Investing Activities:						
Intercompany transactions	16,429	(18,224)	1,795			
Additions to property and equipment	(2,543)	(648)	(3,012)		(6,203)	
Proceeds from sale of property and					_	
equipment	2				2	
Net cash provided by (used in)						
investing activities	13,888	(18,872)	(1,217)		(6,201)	
investing derivities	15,000	(10,072)	(1,217)		(0,201)	
Cash Flow from Financing						
Activities:						
Net repayments of debt	(10,324)		(14,726)		(25,050)	
Transactions involving SS&C						
Technologies Holdings, Inc.	10				10	
common stock	12				12	
Net cash used in financing activities	(10,312)		(14,726)		(25,038)	
The cash used in financing activities	(10,512)		(14,720)		(25,050)	
Effect of exchange rate changes on						
cash			(728)		(728)	
Net increase (decrease) in cash and						
cash equivalents	12,217	(816)	(246)		11,155	
Cash and cash equivalents, beginning	0.021	1 09 4	9 160		10 175	
of period	9,031	1,984	8,160		19,175	
Cash and cash equivalents, end of						
period	\$ 21,248	\$ 1,168	\$ 7,914	\$	\$ 30,330	
<u>^</u>	,		,			
		15				

#### 12. Recent Accounting Pronouncements

In June 2009, the FASB issued The FASB Accounting Standards Codification (Codification) and the Hierarchy of GAAP, which establishes the Codification as the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. SEC rules and interpretive releases are also sources of authoritative GAAP for SEC registrants. The Codification modifies the GAAP hierarchy to include only two levels of GAAP: authoritative and nonauthoritative. The Company adopted the Codification effective with this filing and, as it is not intended to change or alter existing GAAP, it did not impact the Company's results of operations, cash flows or financial position. In May 2009, the FASB issued new accounting guidance related to the accounting and disclosures of subsequent events. This guidance establishes general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before financial statements are issued or are available to be issued. The Company adopted this guidance upon its issuance and such adoption did not have a material impact on the Company's condensed consolidated financial statements. The Company evaluated subsequent events through the date the accompanying financial statements were issued, which was November 12, 2009.

In April 2009, the FASB issued new accounting guidance related to interim disclosures about the fair values of financial instruments, which requires disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements. Prior to this, fair values for these assets and liabilities were only disclosed annually. This new accounting guidance requires all entities to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments. The Company adopted this guidance upon its issuance and such adoption did not have a material impact on the Company s condensed consolidated financial statements.

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# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations *CRITICAL ACCOUNTING POLICIES*

Certain of our accounting policies require the application of significant judgment by our management, and such judgments are reflected in the amounts reported in our consolidated financial statements. In applying these policies, our management uses its judgment to determine the appropriate assumptions to be used in the determination of estimates. Those estimates are based on our historical experience, terms of existing contracts, management s observation of trends in the industry, information provided by our clients and information available from other outside sources, as appropriate. Actual results may differ significantly from the estimates contained in our consolidated financial statements. There have been no material changes to our critical accounting estimates and assumptions or the judgments affecting the application of those estimates and assumptions since the filing of our Annual Report on Form 10-K for the year ended December 31, 2008. Our critical accounting policies are described in our Annual Report on Form 10-K and include:

**Revenue Recognition** 

Allowance for Doubtful Accounts

Long-Lived Assets, Intangible Assets and Goodwill

Acquisition Accounting

Income Taxes

Stock-based compensation

**Results of Operations for the Three Months and Nine Months Ended September 30, 2009 and 2008** The following table sets forth revenues (in thousands) and changes in revenues for the periods indicated:

	Three Months Ended September 30,		Percent	ths Ended iber 30,	Percent	
	2009	2008	Change	2009	2008	Change
Revenues:			-			-
Software licenses	\$ 5,829	\$ 5,669	3%	\$ 15,632	\$ 18,353	-15%
Maintenance	16,959	16,348	4%	48,565	48,986	-1%
Professional services	4,283	5,316	-19%	14,872	18,695	-20%
Software-enabled services	41,826	43,668	-4%	120,801	125,685	-4%
Total revenues	\$68,897	\$71,001	-3%	\$ 199,870	\$211,719	-6%

The following table sets forth the percentage of our revenues represented by each of the following sources of revenues for the periods indicated:

		Three Months Ended September 30,					
	2009	2008	2009	2008			
Revenues:							
Software licenses	8%	8%	8%	9%			
Maintenance	25%	23%	24%	23%			
Professional services	6%	7%	8%	9%			
Software-enabled services	61%	61% 62%		59%			
Revenues							

Our revenues consist primarily of software-enabled services and maintenance revenues, and, to a lesser degree, software license and professional services revenues. As a general matter, our software license and professional services revenues tend to fluctuate based on the number of new licensing clients, while fluctuations in our software-enabled services revenues

are attributable to the number of new software-enabled services clients as well as the number of outsourced transactions provided to our existing clients and total assets under management in our clients portfolios. Maintenance revenues vary based on the rate by which we add or lose maintenance clients over time and, to a lesser extent, on the annual increases in maintenance fees, which are generally tied to the consumer price index.

Revenues for the three months ended September 30, 2009 were \$68.9 million, decreasing 3% from \$71.0 million in the same period in 2008. The decrease in revenues in the three months ended September 30, 2009 includes the unfavorable impact from foreign currency translation of \$1.2 million resulting from the strength of the U.S. dollar relative to currencies such as the Canadian dollar, the British pound, the Australian dollar and the euro. This impact was offset by revenues from products and services that we acquired through our acquisitions of MDS in October 2008, Evare in March 2009 and MAXIMIS in May 2009, which added \$4.7 million in revenues in the aggregate. Excluding these items, revenues for businesses and products that we have owned for at least 12 months, or organic revenues, decreased \$5.6 million, or 8%. Revenues for the nine months ended September 30, 2009 were \$199.9 million, decreasing 6% from \$211.7 million in the same period in 2008. The decrease in revenues includes the unfavorable impact from foreign currency translation of \$8.4 million. This impact was offset by acquisitions, which added \$10.8 million in the aggregate. Excluding these items, organic revenues decreased \$14.2 million, or 7%. Software Licenses. Software license revenues were \$5.8 million and \$5.7 million for the three months ended September 30, 2009 and 2008, respectively. Revenues of \$0.4 million from acquisitions were partially offset by a decrease of \$0.2 million in organic software license revenues and a decrease of \$0.1 million related to foreign currency translation. Software license revenues for the nine months ended September 30, 2009 and 2008 were \$15.6 million and \$18.4 million, respectively. Revenues of \$1.3 million from acquisitions partially offset a decrease of \$3.6 million in organic software license revenues and a decrease of \$0.5 million related to foreign currency translation. Software license revenues will vary depending on the timing, size and nature of our license transactions. For example, the average size of our software license transactions and the number of large transactions may fluctuate on a period-to-period basis. For both the three and nine months ended September 30, 2009, there were fewer perpetual license transactions than there were for the comparable periods in 2008, but at a greater average size. Additionally, software license revenues will vary among the various products that we offer, due to differences such as the timing of new releases and variances in economic conditions affecting opportunities in the vertical markets served by such products.

*Maintenance*. Maintenance revenues were \$17.0 million and \$16.3 million for the three months ended September 30, 2009 and 2008, respectively. The increase in revenues includes the unfavorable impact from foreign currency translation of \$0.2 million, offset by acquisitions, which added \$1.7 million in the aggregate. Excluding these items, organic revenues decreased \$0.8 million, or 5%. Maintenance revenues for the nine months ended September 30, 2009 and 2008 were \$48.6 million and \$49.0 million, respectively. Revenues of \$3.1 million from acquisitions were offset by a decrease of \$1.5 million related to foreign currency translation. Excluding these items, organic revenues decreased \$2.0 million, or 4%, primarily as a result of a decrease in fees for one significant customer. Additionally, annual maintenance fee increases, which are generally tied to the percentage change in the consumer price index ( CPI ), were not as favorable as they have been historically due to a lower change in CPI. We typically provide maintenance services under one-year renewable contracts that provide for an annual increase in fees. Future maintenance revenue growth is dependent on our ability to retain existing clients, add new license clients, and increase average maintenance fees.

*Professional Services*. Professional services revenues were \$4.3 million and \$5.3 million for the three months ended September 30, 2009 and 2008, respectively. Revenues of \$0.3 million from acquisitions were partially offset by a decrease of \$0.1 million related to the unfavorable impact from foreign currency translation. Organic revenues decreased \$1.2 million, exclusive of these items. Professional services revenues for the nine months ended September 30, 2009 and 2008 were \$14.9 million and \$18.7 million, respectively. The decrease in revenues includes the unfavorable impact from foreign currency translation of \$0.9 million, offset by acquisitions, which added \$1.6 million. Excluding these items, organic revenues decreased \$4.5 million. The decrease in revenues for both periods was primarily due to one significant professional services project that commenced during the first quarter of 2008 and was completed during 2008. Our overall software license revenue levels and market demand for professional

services will continue to have an effect on our professional services revenues.

*Software-Enabled Services*. Software-enabled services revenues were \$41.8 million and \$43.7 million for the three months ended September 30, 2009 and 2008, respectively. The unfavorable impact from foreign currency translation of \$0.8 million was offset by our acquisitions, which added \$2.3 million. Excluding these items, organic revenues decreased \$3.4 million. Software-enabled services revenues for the nine months ended September 30, 2009 and 2008 were \$120.8 million and \$125.7 million, respectively. The decrease in revenues includes the unfavorable impact from foreign currency translation of \$5.5

million, partially offset by our acquisitions, which added \$4.8 million. Excluding these items, organic revenues decreased \$4.2 million. Contributing to the decline in organic revenues for both periods was a decrease in fees for one significant customer and decreases in the variable portion of our fees, which are tied to our clients assets under management. Future software-enabled services revenue growth is dependent on our ability to retain existing clients, add new clients and increase average fees, as well as growth in our clients assets under management.

#### **Cost of Revenues**

The total cost of revenues was \$34.8 million and \$36.0 million for the three months ended September 30, 2009 and 2008, respectively. The gross margin was 49% for each of the three-month periods ended September 30, 2009 and 2008. Primarily as a result of our workforce reduction in the fourth quarter of 2008 and a decrease in amortization expense related to intangible assets that existed at the date of the Transaction, we reduced our costs of revenues by \$2.9 million. The impact of foreign currency translation reduced cost of revenues by \$0.7 million. Stock-based compensation decreased by \$0.2 million, as a lower valuation was ascribed to the 2009 performance-based options as compared to the 2008 performance-based options. These cost reductions were partially offset by our acquisitions of MDS, Evare and MAXIMIS, which added costs of \$2.6 million. The total cost of revenues for the nine months ended September 30, 2009 and 2008 was \$102.4 million and \$107.3 million, respectively. The gross margin was 49% for each of the nine-month periods ended September 30, 2009 and 2008. The impact of foreign currency translation reduced our costs of revenues by \$6.1 million, mainly in cost of software-enabled services revenues and cost of professional services revenues. Additionally, stock-based compensation expense decreased by \$0.4 million. These cost reductions were partially offset by our acquisitions, which added costs of \$2.6 million.

Cost of Software Licenses. Cost of software license revenues consists primarily of amortization expense of completed technology, royalties, third-party software, and the costs of product media, packaging and documentation. The cost of software licenses was \$2.1 million and \$2.3 million for the three months ended September 30, 2009 and 2008, respectively. A decrease in costs of \$0.3 million, primarily related to amortization of intangible assets that existed at the date of the Transaction, was partially offset by an increase of \$0.1 million related to acquisitions. The cost of software licenses for the nine months ended September 30, 2009 and 2008 was \$6.3 million and \$6.9 million, respectively. A decrease in costs of \$0.9 million, primarily amortization, and a decrease in costs of \$0.2 million related to foreign currency translation, was partially offset by an increase of \$0.5 million related to acquisitions. Cost of Maintenance. Cost of maintenance revenues consists primarily of technical client support, costs associated with the distribution of products and regulatory updates and amortization of intangible assets. The cost of maintenance revenues was \$7.0 million and \$6.8 million for the three months ended September 30, 2009 and 2008, respectively. The increase in costs was due to our acquisitions, which added \$0.6 million in costs, partially offset by a decrease in costs of \$0.1 million related to foreign currency translation. Excluding these items, costs decreased \$0.3 million. Cost of maintenance revenues as a percentage of these revenues was 41% for the three months ended September 30, 2009 compared to 42% for the three months ended September 30, 2008. The cost of maintenance revenues was \$20.3 million and \$20.1 million for the nine months ended September 30, 2009 and 2008, respectively. An increase in costs of \$1.2 million due to our acquisitions was partially offset by a decrease in costs of \$0.8 million related to foreign currency translation. Excluding these items, costs decreased \$0.2 million. Cost of maintenance revenues as a percentage of these revenues was 42% for the nine months ended September 30, 2009 compared to 41% for the nine months ended September 30, 2008.

*Cost of Professional Services*. Cost of professional services revenues consists primarily of the cost related to personnel utilized to provide implementation, conversion and training services to our software licensees, as well as system integration, custom programming and actuarial consulting services. The cost of professional services revenues was \$3.2 million and \$3.8 million for the three months ended September 30, 2009 and 2008, respectively. Cost reductions of \$1.1 million and a decrease of \$0.1 million related to foreign currency translation were partially offset by our acquisitions, which added \$0.6 million in costs. The cost of professional services revenues for the nine months ended September 30, 2009 and 2008 was \$10.7 million and \$11.9 million, respectively. Cost reductions of \$2.4 million and a decrease of \$0.6 million related to foreign currency translation were partially offset by our acquisitions, which added \$1.9 million related to foreign currency translation were partially. Cost reductions of \$2.4 million and a decrease of \$0.6 million related to foreign currency translation were partially offset by our acquisitions, which added \$1.9 million related to foreign currency translation were partially offset by our acquisitions, which added \$1.9 million related to foreign currency translation were partially offset by our acquisitions, which added \$1.9 million in costs. Additionally, stock-based compensation expense decreased \$0.1 million. Cost of professional

services revenues in both prior-year periods reflected increased personnel-related costs to support a significant implementation project that was completed during 2008.

*Cost of Software-Enabled Services*. Cost of software-enabled services revenues consists primarily of the cost related to personnel utilized in servicing our software-enabled services clients and amortization of intangible assets. The cost of software-enabled services revenues was \$22.5 million and \$23.1 million for the three months ended September 30, 2009

and 2008, respectively. Primarily as a result of our workforce reduction in the fourth quarter of 2008, we reduced our costs by \$1.2 million. Additionally, the impact of foreign currency translation reduced costs by \$0.5 million and stock-based compensation decreased by \$0.2 million. These decreases were partially offset by our acquisitions, which added \$1.3 million in costs. The cost of software-enabled services revenues for the nine months ended September 30, 2009 and 2008 was \$65.1 million and \$68.4 million, respectively. A decrease in costs of \$2.6 million and a decrease of \$3.0 million related to foreign currency translation were partially offset by our acquisitions, which added \$2.6 million in costs. Additionally, stock-based compensation expense decreased \$0.3 million.

# **Operating Expenses**

Total operating expenses were \$16.4 million and \$19.5 million for the three months ended September 30, 2009 and 2008, respectively. Total operating expenses as a percentage of total revenues decreased to 24% for the 2009 period from 27% for the 2008 period. Total operating expenses for the prior-year period included \$2.1 million in costs related to our public offering, which was withdrawn due to market conditions. Contributing to the remainder of the variance was a decrease in costs of \$0.3 million related to foreign currency translation and a decrease of \$1.5 million in personnel and other costs. Additionally, stock-based compensation expense decreased \$0.4 million, as a lower valuation was ascribed to the 2009 performance-based options as compared to the 2008 performance-based options. These decreases were partially offset by our acquisitions of MDS, Evare and MAXIMIS, which added \$1.2 million in costs. Total operating expenses for the nine months ended September 30, 2009 and 2008 were \$49.5 million and \$55.7 million, respectively. A reduction of \$4.1 million in costs, a decrease of \$2.0 million related to foreign currency translation and a decrease of \$0.7 million in stock-based compensation expense were partially offset by our acquisitions, which added \$2.7 million. Additionally, the prior-year period included \$2.1 million in costs related to the withdrawn public offering. Total operating expenses as a percentage of total revenues decreased to 25% for the 2009 period.

*Selling and Marketing*. Selling and marketing expenses consist primarily of the personnel costs associated with the selling and marketing of our products, including salaries, commissions and travel and entertainment. Such expenses also include amortization of intangible assets, the cost of branch sales offices, trade shows and marketing and promotional materials. Selling and marketing expenses were \$5.0 million and \$4.8 million for the three months ended September 30, 2009 and 2008, respectively, representing 7% of total revenues in each of those periods. The increase in costs was primarily related to our acquisitions, which added \$0.3 million in costs, partially offset by a decrease of \$0.1 million related to foreign currency translation. Selling and marketing expenses for the nine months ended September 30, 2009 and 2008 were \$15.2 million and \$14.7 million, respectively, representing 8% and 7% of total revenues in those periods, respectively. The increase in costs was primarily related to our acquisitions and \$14.7 million, respectively, representing 8% and 7% of total revenues in those periods, respectively. The increase in costs was primarily related to our acquisitions. Additionally, an increase of \$0.4 million in personnel and other costs was offset by a decrease of \$0.1 million in stock-based compensation expense.

*Research and Development.* Research and development expenses consist primarily of personnel costs attributable to the enhancement of existing products and the development of new software products. Research and development expenses were \$7.0 million and \$6.6 million for the three months ended September 30, 2009 and 2008, respectively, representing 10% and 9% of total revenues in those periods, respectively. The increase in costs was primarily related to our acquisitions, which added \$0.8 million in costs, offset in part by a decrease of \$0.2 million in costs, a decrease in stock-based compensation expense of \$0.1 million and a decrease of \$0.1 million related to foreign currency translation. Research and development expenses for the nine months ended September 30, 2009 and 2008 were \$19.6 million and \$20.3 million, respectively, representing 10% of total revenues in each of these periods. A decrease of \$1.3 million in costs, primarily personnel-related, a decrease of \$0.8 million related to foreign currency translation and a decrease in stock-based compensation expense of \$0.1 million were partially offset by our acquisitions, which added \$1.5 million in costs.

*General and Administrative*. General and administrative expenses consist primarily of personnel costs related to management, accounting and finance, information management, human resources and administration and associated overhead costs, as well as fees for professional services. General and administrative expenses were \$4.5 million and \$8.1 million for the three months ended September 30, 2009 and 2008, respectively, representing 7% and 11% of total

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revenues in those periods, respectively. General and administrative expenses for the prior-year period included \$2.1 million in costs related to the withdrawn public offering. Contributing to the remainder of the variance was a reduction of \$1.3 million in costs, primarily related to personnel, bad debt and capital-based taxes, a decrease of \$0.2 million in stock-based compensation expense and a decrease of \$0.1 million related to foreign currency translation, partially offset by our acquisitions, which added \$0.1 million in costs. General and administrative expenses for the nine months ended September 30, 2009 and 2008 were \$14.7 million and \$20.7 million, respectively, representing 7% and 10% of total revenues in those periods, respectively. General and administrative expenses for the prior-year period included \$2.1 million in costs related

to the withdrawn public offering. Contributing to the remainder of the variance was a reduction of \$3.2 million in costs, primarily related to personnel, bad debt, capital-based taxes and the impact of cost controls, a decrease of \$0.5 million in stock-based compensation expense and a decrease of \$0.5 million related to foreign currency translation, partially offset by our acquisitions, which added \$0.3 million in costs.

*Interest Expense*. Net interest expense for the three months ended September 30, 2009 and 2008 was \$9.1 million and \$10.3 million, respectively. Net interest expense was \$27.8 million and \$31.1 million for the nine months ended September 30, 2009 and 2008, respectively. Interest expense is primarily related to interest expense on debt outstanding under our senior credit facility and 11 <sup>3</sup>/4% senior subordinated notes due 2013. The decrease in interest expense is due to a decrease in outstanding debt and lower average interest rates for both 2009 periods.

*Other Expense, Net.* Other expense, net for the three months and nine months ended September 30, 2009 consisted primarily of foreign currency losses. Other expense, net for the three months ended September 30, 2008 consisted primarily of foreign currency gains. Other income, net for the nine months ended September 30, 2008 consisted primarily of foreign currency gains of \$1.3 million, partially offset by the \$1.0 million loss we recorded relating to our investment in a private company.

*Provision for Income Taxes.* We had effective tax rates of 31.3% and 30.8% for the nine months ended September 30, 2009 and 2008, respectively. The effective tax rate for the balance of the year is expected to be between 30% and 35%.

#### Liquidity and Capital Resources

Our principal cash requirements are to finance the costs of our operations pending the billing and collection of client receivables, to fund payments with respect to our indebtedness, to invest in research and development and to acquire complementary businesses or assets. We expect our cash on hand, cash flows from operations and availability under the revolving credit portion of our senior credit facilities to provide sufficient liquidity to fund our current obligations, projected working capital requirements and capital spending for at least the next twelve months.

Our cash and cash equivalents at September 30, 2009 were \$52.5 million, an increase of \$23.2 million from \$29.3 million at December 31, 2008. Cash provided by operations was partially offset by net repayments of debt, cash used for acquisitions and capital expenditures.

Net cash provided by operating activities was \$45.0 million for the nine months ended September 30, 2009. Cash provided by operating activities was primarily due to net income of \$13.0 million adjusted for non-cash items of \$24.4 million and changes in our working capital accounts totaling \$7.6 million. The changes in our working capital accounts were driven by a decrease in accounts receivable and increases in accrued expenses and deferred revenues, partially offset by a decrease in income taxes payable. The decrease in accounts receivable was primarily due to the timing of collections. Days sales outstanding decreased to 49 days as of September 30, 2009 from 51 days as of December 31, 2008. The increase in accrued expenses was primarily due to an increase in interest payable related to the timing of interest payments on our notes, offset in part by the payment of annual employee bonuses. The increase in deferred revenues was primarily due to the collection and timing of annual maintenance fee renewals and a significant term license fee billed during the second quarter.

Investing activities used net cash of \$11.6 million for the nine months ended September 30, 2009, primarily related to the \$10.4 million cash paid for our acquisitions of MAXIMIS and Evare, offset in part by a \$0.1 million adjustment to the MDS purchase price. Capital expenditures accounted for the remaining \$1.2 million.

Financing activities used net cash of \$12.0 million for the nine months ended September 30, 2009, representing net repayments of debt under our senior credit facilities and the repurchase of Holdings common stock in connection with stock option exercises.

# **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

## **Senior Credit Facilities**

Our borrowings under the senior credit facilities bear interest at either a floating base rate or a Eurocurrency rate plus, in each case, an applicable margin. In addition, we pay a commitment fee in respect of unused revolving commitments at a rate that will be adjusted based on our leverage ratio. We are obligated to make quarterly principal payments on the term loan totaling \$2.1 million per year. Subject to certain exceptions, thresholds and other limitations, we are required to prepay outstanding loans under the senior credit facilities with the net proceeds of certain asset dispositions and certain debt issuances and 50% of our excess cash flow (as defined in the agreements governing our senior credit facilities), which percentage will be reduced based on our reaching certain leverage ratio thresholds. The obligations under our senior credit facilities are guaranteed by Holdings and all of our existing and future material wholly-owned U.S. subsidiaries, with certain exceptions as set forth in our credit agreement. The obligations of the Canadian borrower are guaranteed by Holdings, us and each of our U.S. and Canadian subsidiaries, with certain exceptions as set forth in the credit agreement. The obligations under the senior credit facilities are secured by a perfected first priority security interest in all of our capital stock and all of the capital stock or other equity interests held by Holdings, us and each of our existing and future U.S. subsidiary guarantors (subject to certain limitations for equity interests of foreign subsidiaries and other exceptions as set forth in our credit agreement) and all of Holdings and our tangible and intangible assets and the tangible and intangible assets of each of our existing and future U.S. subsidiary guarantors, with certain exceptions as set forth in the credit agreement. The Canadian borrower s borrowings under the senior credit facilities and all guarantees thereof are secured by a perfected first priority security interest in all of our capital stock and all of the capital stock or other equity interests held by Holdings, us and each of our existing and future U.S. and Canadian subsidiary guarantors, with certain exceptions as set forth in the credit agreement, and all of Holdings and our tangible and intangible assets and the tangible and intangible assets of each of our existing and future U.S. and Canadian subsidiary guarantors, with certain exceptions as set forth in the credit agreement.

The senior credit facilities contain a number of covenants that, among other things, restrict, subject to certain exceptions, our (and our restricted subsidiaries ) ability to incur additional indebtedness, pay dividends and distributions on capital stock, create liens on assets, enter into sale and lease-back transactions, repay subordinated indebtedness, make capital expenditures, engage in certain transactions with affiliates, dispose of assets and engage in mergers or acquisitions. In addition, under the senior credit facilities, we are required to satisfy and maintain a maximum total leverage ratio and a minimum interest coverage ratio. We were in compliance with all covenants at September 30, 2009.

## 11<sup>3</sup>/4% Senior Subordinated Notes due 2013

The 11 <sup>3</sup>/4% senior subordinated notes due 2013 are unsecured senior subordinated obligations that are subordinated in right of payment to all existing and future senior debt, including the senior credit facilities. The senior subordinated notes will be pari passu in right of payment to all future senior subordinated debt.

The senior subordinated notes are redeemable in whole or in part, at our option, at any time at varying redemption prices that generally include premiums, which are defined in the indenture. In addition, upon a change of control, we are required to make an offer to redeem all of the senior subordinated notes at a redemption price equal to 101% of the aggregate principal amount thereof plus accrued and unpaid interest.

The indenture governing the senior subordinated notes contains a number of covenants that restrict, subject to certain exceptions, our ability and the ability of our restricted subsidiaries to incur additional indebtedness, pay dividends, make certain investments, create liens, dispose of certain assets and engage in mergers or acquisitions.

## **Covenant Compliance**

Under the senior credit facilities, we are required to satisfy and maintain specified financial ratios and other financial condition tests. As of September 30, 2009, we were in compliance with the financial and non-financial covenants. Our continued ability to meet these financial ratios and tests can be affected by events beyond our control, and we cannot assure you that we will meet these ratios and tests. A breach of any of these covenants could result in a default under the senior credit facilities. Upon the occurrence of any event of default under the senior credit facilities, the lenders could elect to declare all amounts outstanding under the senior credit facilities to be immediately due and payable and terminate all commitments to extend further credit.

Consolidated EBITDA is a non-GAAP financial measure used in key financial covenants contained in our senior credit facilities, which are material facilities supporting our capital structure and providing liquidity to our business. Consolidated EBITDA is defined as earnings before interest, taxes, depreciation and amortization (EBITDA), further adjusted to exclude

unusual items and other adjustments permitted in calculating covenant compliance under our senior credit facilities. We believe that the inclusion of supplementary adjustments to EBITDA applied in presenting Consolidated EBITDA is appropriate to provide additional information to investors to demonstrate compliance with the specified financial ratios and other financial condition tests contained in our senior credit facilities.

Management uses Consolidated EBITDA to gauge the costs of our capital structure on a day-to-day basis when full financial statements are unavailable. Management further believes that providing this information allows our investors greater transparency and a better understanding of our ability to meet our debt service obligations and make capital expenditures.

The breach of covenants in our senior credit facilities that are tied to ratios based on Consolidated EBITDA could result in a default under that agreement, in which case the lenders could elect to declare all amounts borrowed due and payable and to terminate any commitments they have to provide further borrowings. Any such acceleration would also result in a default under our indenture. Any default and subsequent acceleration of payments under our debt agreements would have a material adverse effect on our results of operations, financial position and cash flows. Additionally, under our debt agreements, our ability to engage in activities such as incurring additional indebtedness, making investments and paying dividends is also tied to ratios based on Consolidated EBITDA.

Consolidated EBITDA does not represent net income or cash flow from operations as those terms are defined by GAAP and does not necessarily indicate whether cash flows will be sufficient to fund cash needs. Further, our senior credit facilities require that Consolidated EBITDA be calculated for the most recent four fiscal quarters. As a result, the measure can be disproportionately affected by a particularly strong or weak quarter. Further, it may not be comparable to the measure for any subsequent four-quarter period or any complete fiscal year.

Consolidated EBITDA is not a recognized measurement under GAAP, and investors should not consider Consolidated EBITDA as a substitute for measures of our financial performance and liquidity as determined in accordance with GAAP, such as net income, operating income or net cash provided by operating activities. Because other companies may calculate Consolidated EBITDA differently than we do, Consolidated EBITDA may not be comparable to similarly titled measures reported by other companies. Consolidated EBITDA has other limitations as an analytical tool, when compared to the use of net income (loss), which is the most directly comparable GAAP financial measure, including:

Consolidated EBITDA does not reflect the provision of income tax expense in our various jurisdictions;

Consolidated EBITDA does not reflect the significant interest expense we incur as a result of our debt leverage;

Consolidated EBITDA does not reflect any attribution of costs to our operations related to our investments and capital expenditures through depreciation and amortization charges;

Consolidated EBITDA does not reflect the cost of compensation we provide to our employees in the form of stock option awards; and

Consolidated EBITDA excludes expenses that we believe are unusual or non-recurring, but which others may believe are normal expenses for the operation of a business.

The following is a reconciliation of net income to Consolidated EBITDA as defined in our senior credit facilities.

(in thousands)	Three Months Ended September 30, 2009 2008		Nine Months Ended September 30, 2009 2008		Twelve Months Ended September 30, 2009	
Net income	\$ 5,607	\$ 4,810	\$ 12,996	\$ 12,332	\$	19,465
Interest expense, net	9,147	10,295	27,791	31,132	Ψ	37,789
Income taxes	2,575	1,531	5,928	5,491		7,583
Depreciation and amortization	9,109	8,568	26,707	26,292		35,453
EBITDA	\$ 26,438	\$ 25,204	\$73,422	\$75,247	\$	100,290
Purchase accounting adjustments (1)	(58)	(76)	(163)	(224)		(228)
Unusual or non-recurring charges (2)	400	1,134	1,683	2,502		661
Acquired EBITDA and cost savings (3)			2,025			3,455
Stock-based compensation	1,569	2,097	4,363	5,405		6,281
Capital-based taxes	(4)	165	672	880		1,004
Other (4)	337	324	977	1,044		1,279
Consolidated EBITDA	\$ 28,682	\$ 28,848	\$ 82,979	\$ 84,854	\$	112,742

(1) Purchase

accounting adjustments include an adjustment to increase rent expense by the amount that would have been recognized if lease obligations were not adjusted to fair value at the date of the Transaction.

(2) Unusual or non-recurring charges include foreign currency gains and losses, expenses related to the withdrawn public offering, severance expenses associated with workforce reduction, equity earnings and losses on investments, proceeds from legal and other settlements and other one-time expenses.

(3) Acquired

EBITDA and cost savings reflects the **EBITDA** impact of significant businesses that were acquired during the period as if the acquisitions occurred at the beginning of the period and cost savings to be realized from such acquisitions.

(4) Other includes

management fees and related expenses paid to Carlyle and the non-cash portion of straight-line rent expense.

Our covenant restricting capital expenditures for the year ending December 31, 2009 limits expenditures to \$17.5 million. Actual capital expenditures through September 30, 2009 were \$1.2 million. Our covenant requirements for total leverage ratio and minimum interest coverage ratio and the actual ratios for the twelve months ended September 30, 2009 are as follows:

	Covenant Requirements	Actual Ratios
Maximum consolidated total leverage to Consolidated EBITDA Ratio	5.50x	3.30x

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Minimum Consolidated EBITDA to consolidated net interest coverage ratio2.00x3.18xRecent Accounting Pronouncements2.00x3.18x

In June 2009, the FASB issued The FASB Accounting Standards Codification (Codification) and the Hierarchy of GAAP, which establishes the Codification as the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. SEC rules and interpretive releases are also sources of authoritative GAAP for SEC registrants. The Codification modifies the GAAP hierarchy to include only two levels of GAAP: authoritative and nonauthoritative. We adopted the Codification effective with this filing and, as it is not intended to change or alter existing GAAP, it did not impact our results of operations, cash flows or financial position.

In May 2009, the FASB issued new accounting guidance related to the accounting and disclosures of subsequent events. This guidance establishes general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before financial statements are issued or are available to be issued. We adopted this guidance upon its issuance and such adoption did not have a material impact on our condensed consolidated financial statements. We evaluated subsequent events through the date the accompanying financial statements were issued, which was November 12, 2009.

In April 2009, the FASB issued new accounting guidance related to interim disclosures about the fair values of financial instruments, which requires disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements. Prior to this, fair values for these assets and liabilities were only disclosed annually. This new accounting guidance requires all entities to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments. We adopted this guidance upon its issuance and such adoption did not have a material impact on our condensed consolidated financial statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We do not use derivative financial instruments for trading or speculative purposes. We have invested our available cash in short-term, highly liquid financial instruments, having initial maturities of three months or less. When necessary we have borrowed to fund acquisitions.

At September 30, 2009, excluding capital leases, we had total debt of \$402.3 million, including \$197.3 million of variable interest rate debt. We have entered into an interest rate swap agreement having a notional value of \$100 million that effectively fixes our interest rate at 6.78% and expires in December 2010. During the period when this swap agreement is effective, a 1% change in interest rates would result in a change in interest expense of approximately \$1.0 million per year. Upon the expiration of the interest rate swap agreement in December 2010, a 1% change in interest rates would result in a change in interest expense of approximately \$2.0 million per year. At September 30, 2009, \$41.3 million of our debt was denominated in Canadian dollars. We expect that our foreign denominated debt will be serviced through our Canadian operations.

During 2008, approximately 39% of our revenues were from clients located outside the United States. A portion of the revenues from clients located outside the United States is denominated in foreign currencies, the majority being the Canadian dollar. Revenues and expenses of our foreign operations are denominated in their respective local currencies. We continue to monitor our exposure to foreign exchange rates as a result of our foreign currency denominated debt, our acquisitions and changes in our operations.

The foregoing risk management discussion and the effect thereof are forward-looking statements. Actual results in the future may differ materially from these projected results due to actual developments in global financial markets. The analytical methods used by us to assess and minimize risk discussed above should not be considered projections of future events or losses.

#### Item 4T. Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2009. The term disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by the company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of September 30, 2009, our chief executive officer and chief financial officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

There have not been any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2009, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

## **Item 1. Legal Proceedings**

On May 1, 2009, we and our parent, SS&C Technologies Holdings, Inc. (collectively we or us ) were served with a class action and verified derivative complaint filed against us and other defendants in the U.S. District Court for the Southern District of New York in In re Tremont Securities Law, State Law and Insurance Litigation. On June 4, 2009, we filed a motion to dismiss the plaintiffs claims. On September 11, 2009, the court approved an agreement between us and the plaintiffs to a dismissal of the plaintiffs claims against us without prejudice. The dismissal was subject to the execution of a tolling agreement between us and the plaintiffs tolling the statute of limitations on the plaintiffs claims until December 31, 2009. The plaintiffs derivative claims against us alleged breach of fiduciary duty and professional negligence in our duties as administrator to two of the Rye group of funds, which the plaintiffs alleged provided Bernard L. Madoff with infusions of assets and were operated through defendant Tremont Group Holdings, Inc. as part of the MassMutual Financial Group. The plaintiffs complaint sought class certification, compensatory damages against all defendants, jointly and severally, prejudgment interest, punitive damages and costs.

business. In the opinion of management, we are not a party to any such litigation that we believe could have a material effect on us or our business.

## Item 1A. Risk Factors

There have been no material changes to our Risk Factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

#### Item 6. Exhibits

The exhibits listed in the Exhibit Index immediately preceding such exhibits are filed as part of this Quarterly Report on Form 10-Q.



## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### SS&C TECHNOLOGIES, INC.

Date: November 13, 2009

By: /s/ Patrick J. Pedonti
Patrick J. Pedonti
Senior Vice President and Chief
Financial Officer
(Principal Financial and Accounting Officer)
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## Exhibit Index

Exhibit

Number Description

- 10.1\* Assumption Agreement, dated as of August 31, 2009, by SS&C Technologies Connecticut, LLC in favor of JPMorgan Chase Bank is incorporated herein by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K, filed on September 4, 2009 (File No. 000-28430) (the Form 8-K)
- 10.2\* Acknowledgment and Confirmation Agreement, dated as of August 31, 2009, among SS&C Technologies Canada Corp., JPMorgan Chase Bank, N.A. and JP Morgan Chase Bank, N.A., Toronto Branch is incorporated herein by reference to Exhibit 10.2 to the Form 8-K
- 10.3\* Second Supplemental Indenture, dated as of September 1, 2009, among the Registrant, SS&C Technologies Connecticut, LLC and Wells Fargo Bank, National Association is incorporated herein by reference to Exhibit 10.3 to the Form 8-K
- 10.4\* Note Guarantee by SS&C Technologies Connecticut, LLC is incorporated herein by reference to Exhibit 10.4 to the Form 8-K
- 10.5\* Joinder Agreement, dated as of September 1, 2009, executed and delivered by SS&C Technologies Connecticut, LLC is incorporated herein by reference to Exhibit 10.5 to the Form 8-K
- 31.1 Certification of the Registrant s Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of the Registrant s Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of the Registrant s Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- \* Incorporated herein by reference.