

UNIVEST CORP OF PENNSYLVANIA

Form 10-Q

November 09, 2009

**Table of Contents**

**United States  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
Form 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2009.**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission File Number: 0-7617**

**UNIVEST CORPORATION OF PENNSYLVANIA**

(Exact name of registrant as specified in its charter)

Pennsylvania

23-1886144

(State or other jurisdiction of incorporation of organization)

(IRS Employer Identification No.)

14 North Main Street, Souderton, Pennsylvania 18964

(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (215) 721-2400

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No  
**SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:**

Common Stock, \$5 par value

16,442,021

(Title of Class)

(Number of shares outstanding at 9/30/09)



UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES  
INDEX

	Page Number
<u>Part I. Financial Information:</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Condensed Consolidated Balance Sheets at September 30, 2009 and December 31, 2008</u>	2
<u>Condensed Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2009 and 2008</u>	3
<u>Condensed Consolidated Statements of Cash Flow for the Nine Months Ended September 30, 2009 and 2008</u>	4
<u>Notes to Condensed Consolidated Financial Statements</u>	5
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
<u>Item 3. Quantitative and Qualitative Disclosure About Market Risk</u>	41
<u>Item 4. Controls and Procedures</u>	41
<u>Part II. Other Information:</u>	
<u>Item 1. Legal Proceedings</u>	41
<u>Item 1A. Risk Factors</u>	41
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	42
<u>Item 3. Defaults Upon Senior Securities</u>	42
<u>Item 4. Submission of Matters to a Vote of Securities Holders</u>	42
<u>Item 5. Other Information</u>	42
<u>Item 6. Exhibits</u>	42
<u>Signatures</u>	43
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	



**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**UNIVEST CORPORATION OF PENNSYLVANIA  
CONDENSED CONSOLIDATED BALANCE SHEETS**

	(UNAUDITED) September 30, 2009	(SEE NOTE) December 31, 2008
	(\$ in thousands, except per share data)	
Cash and due from banks	\$ 32,512	\$ 34,800
Interest-earning deposits with other banks	1,914	5,266
Investment securities held-to-maturity (fair value \$1,215 and \$1,432 at September 30, 2009 and December 31, 2008, respectively)	1,114	1,368
Investment securities available-for-sale	471,377	430,898
Loans held for sale	1,439	544
Loans and leases	1,451,128	1,449,892
Less: Reserve for loan and lease losses	(21,945)	(13,118)
Net loans and leases	1,429,183	1,436,774
Premises and equipment, net	33,226	32,602
Goodwill	50,392	50,236
Other intangibles, net of accumulated amortization of \$7,628 and \$6,497 at September 30, 2009 and December 31, 2008, respectively	5,637	5,815
Bank owned life insurance	46,389	45,419
Accrued interest and other assets	44,666	41,075
Total assets	\$ 2,117,849	\$ 2,084,797
<b>LIABILITIES</b>		
Demand deposits, noninterest-bearing	\$ 226,395	\$ 221,863
Demand deposits, interest-bearing	444,380	487,983
Savings deposits	367,742	307,512
Time deposits	498,386	509,970
Total deposits	1,536,903	1,527,328
Securities sold under agreements to repurchase	98,106	81,230
Other short-term debt	128,400	111,500
Accrued expenses and other liabilities	45,073	41,526
Long-term debt	15,071	92,637
Subordinated notes	5,625	6,750
Company-obligated mandatorily redeemable preferred securities of subsidiary trusts holding junior subordinated debentures of Uninvest ( Trust Preferred Securities )	20,619	20,619
Total liabilities	1,849,797	1,881,590

**SHAREHOLDERS EQUITY**

Common stock, \$5 par value: 48,000,000 shares authorized at September 30, 2009 and December 31, 2008; 18,266,404 and 14,873,904 shares issued at September 30, 2009 and December 31, 2008, respectively; 16,442,021 and 12,938,514 shares outstanding at September 30, 2009 and December 31, 2008, respectively	<b>91,332</b>	74,370
Additional paid-in capital	<b>60,037</b>	22,459
Retained earnings	<b>152,305</b>	151,816
Accumulated other comprehensive loss, net of tax benefit	<b>(1,444)</b>	(8,619)
Treasury stock, at cost; 1,824,383 shares and 1,935,390 shares at September 30, 2009 and December 31, 2008, respectively	<b>(34,178)</b>	(36,819)
Total shareholders equity	<b>268,052</b>	203,207
Total liabilities and shareholders equity	<b>\$ 2,117,849</b>	\$ 2,084,797

Note: The condensed consolidated balance sheet at December 31, 2008 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited

condensed  
consolidated  
financial  
statements.



**Table of Contents**

**UNIVEST CORPORATION OF PENNSYLVANIA**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	(\$ in thousands except per share data)			
Interest and fees on loans and leases:				
Taxable	\$ 18,641	\$ 20,621	\$ 56,190	\$ 62,405
Exempt from federal income taxes	963	934	2,845	2,787
Total interest and fees on loans and leases	<b>19,604</b>	21,555	<b>59,035</b>	65,192
Interest and dividends on investment securities:				
Taxable	3,510	4,119	10,748	12,771
Exempt from federal income taxes	1,127	970	3,384	3,236
Interest on federal funds sold and term federal funds	3	17	8	403
Total interest income	<b>24,244</b>	26,661	<b>73,175</b>	81,602
<b>Interest expense</b>				
Interest on deposits	5,284	8,080	17,402	26,900
Interest on short-term borrowings	980	636	2,283	1,447
Interest on long-term borrowings	637	1,432	2,629	4,333
Total interest expense	<b>6,901</b>	10,148	<b>22,314</b>	32,680
Net interest income	<b>17,343</b>	16,513	<b>50,861</b>	48,922
Provision for loan and lease losses	<b>5,928</b>	3,046	<b>13,437</b>	6,342
Net interest income after provision for loan and lease losses	<b>11,415</b>	13,467	<b>37,424</b>	42,580
<b>Noninterest income</b>				
Trust fee income	1,325	1,578	4,075	4,833
Service charges on deposit accounts	1,745	1,719	5,050	5,085
Investment advisory commission and fee income	876	581	2,402	1,838
Insurance commission and fee income	1,470	1,266	5,567	4,595
Bank owned life insurance income	405	241	970	2,766
Other service fee income	851	732	2,575	2,581
Other-than-temporary impairment on securities	(47)	(693)	(1,447)	(928)
Net gain on sales of securities	112	1	127	79
Gain on sale of loans held for sale	401	26	1,331	61
Net loss on dispositions of fixed assets		(28)	(147)	(33)
Other	(40)	141	595	410
Total noninterest income	<b>7,098</b>	5,564	<b>21,098</b>	21,287

**Noninterest expense**

Salaries and benefits	<b>8,818</b>	7,935	<b>27,667</b>	24,122
Net occupancy	<b>1,338</b>	1,318	<b>4,005</b>	3,895
Equipment	<b>878</b>	792	<b>2,569</b>	2,357
Marketing and advertising	<b>397</b>	268	<b>877</b>	989
Deposit insurance premiums	<b>526</b>	183	<b>2,586</b>	291
Other	<b>3,606</b>	3,169	<b>10,152</b>	10,704
Total noninterest expense	<b>15,563</b>	13,665	<b>47,856</b>	42,358
Income before income taxes	<b>2,950</b>	5,366	<b>10,666</b>	21,509
Applicable income taxes	<b>197</b>	1,176	<b>1,408</b>	4,724
Net income	\$ <b>2,753</b>	\$ 4,190	\$ <b>9,258</b>	\$ 16,785
<b>Net income per share:</b>				
Basic	\$ <b>.19</b>	\$ .33	\$ <b>.68</b>	\$ 1.31
Diluted	<b>.19</b>	.33	<b>.68</b>	1.30
Dividends declared	<b>.20</b>	.20	<b>.60</b>	.60

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited condensed consolidated financial statements.

**Table of Contents**

**UNIVEST CORPORATION OF PENNSYLVANIA**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	<b>For the Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>
	(\$ in thousands)	
Cash flows from operating activities:		
Net income	\$ 9,258	\$ 16,785
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	13,437	6,342
Depreciation of premises and equipment	1,787	1,644
Other-than-temporary impairment on investment securities	1,447	928
Net gains on sale of investment securities	(127)	(79)
Net losses on dispositions of fixed assets	147	33
Net gains on sale of loans held for sale	(1,331)	(61)
Originations of loans held for sale	(105,415)	(3,695)
Proceeds from the sale of loans held for sale	104,898	3,716
Bank owned life insurance income	(970)	(2,766)
Other adjustments to reconcile net income to cash provided by operating activities	(2,580)	(700)
(Increase) decrease in interest receivable and other assets	(1,253)	2,921
Increase (decrease) in accrued expenses and other liabilities	4,914	(3,756)
Net cash provided by operating activities	24,212	21,312
Cash flows from investing activities:		
Net cash paid due to acquisitions, net of cash acquired	(156)	(151)
Net capital expenditures	(1,789)	(6,491)
Proceeds from maturities of securities held-to-maturity	254	5,322
Proceeds from maturities of securities available-for-sale	46,376	161,582
Proceeds from sales and calls of securities held-to-maturity		28,800
Proceeds from sales and calls of securities available-for-sale	125,771	93,225
Purchases of investment securities held-to-maturity		(34,900)
Purchases of investment securities available-for-sale	(205,003)	(252,342)
Purchases of lease financings	(4,178)	(41,070)
Net increase in loans and leases	(4,444)	(50,252)
Net (increase) decrease in interest-bearing deposits	3,352	(223)
Net increase in federal funds sold		(3,328)
Net cash used in investing activities	(39,817)	(99,828)
Cash flows from financing activities:		
Net increase (decrease) in deposits	9,575	(25,070)
Net (decrease) increase in short-term borrowings	(44,224)	67,099
Issuance of long-term debt		30,000
Repayment of subordinated debt	(1,125)	(1,125)

Edgar Filing: UNIVEST CORP OF PENNSYLVANIA - Form 10-Q

Issuance of common stock	<b>55,617</b>	
Purchases of treasury stock	<b>(370)</b>	(1,227)
Proceeds from sales of treasury stock		122
Stock issued under dividend reinvestment and employee stock purchase plans	<b>1,569</b>	1,441
Proceeds from exercise of stock options, including tax benefits	<b>64</b>	1,438
Cash dividends paid	<b>(7,789)</b>	(7,699)
Net cash provided by financing activities	<b>13,317</b>	64,979
Net decrease in cash and due from banks	<b>(2,288)</b>	(13,537)
Cash and due from banks at beginning of year	<b>34,800</b>	47,135
Cash and due from banks at end of period	<b>\$ 32,512</b>	<b>\$ 33,598</b>
Supplemental disclosures of cash flow information		
Cash paid during the year for:		
Interest	<b>\$ 22,816</b>	<b>\$ 34,457</b>
Income taxes, net of refunds received	<b>1,522</b>	<b>5,893</b>

Note: Certain amounts have been reclassified to conform to the current-year presentation. See accompanying notes to the unaudited condensed consolidated financial statements.

**Table of Contents****UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES****Notes to the Unaudited Condensed Consolidated Financial Statements****Note 1. Financial Information**

The accompanying unaudited condensed consolidated financial statements include the accounts of Univest Corporation of Pennsylvania (the Corporation) and its wholly owned subsidiaries; the Corporation's primary subsidiary is Univest National Bank and Trust Co. (the Bank). The unaudited condensed consolidated financial statements included herein have been prepared without audit pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States have been condensed or omitted pursuant to such rules and regulations. The accompanying unaudited condensed consolidated financial statements reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary to present a fair statement of the results and condition for the interim periods presented. Certain amounts have been reclassified to conform to the current-year presentation. Operating results for the nine-month period ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. It is suggested that these unaudited condensed consolidated financial statements be read in conjunction with the financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the year ended December 31, 2008, which has been filed with the SEC on March 6, 2009.

The Corporation has evaluated events that occurred subsequent to September 30, 2009 for recognition or disclosure in our financial statements and notes to our financial statements. We performed our subsequent event review through November 9, 2009, the date the third quarter financial statements were issued.

**Use of Estimates**

The preparation of the unaudited condensed consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes include the assessment for impairment of certain investment securities, the allowance for loan losses, deferred tax assets and liabilities, impairment of goodwill and other intangible assets, stock compensation expense and other real estate owned.

**Note 2. Investment Securities**

The following table shows the amortized cost and the approximate market value of the held-to-maturity securities and available-for-sale securities at September 30, 2009 and December 31, 2008 by maturity within each type.

	Book Value	September 30, 2009		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities Held-to-Maturity</b>				
Mortgage-backed securities:				
1 to 5 years	\$ 158	\$ 9	\$	\$ 167
5 to 10 years	469	38		507
Over 10 years	471	54		525
	1,098	101		1,199
Other:				
1 to 5 years	16			16
	16			16

Total	\$	1,114	\$	101	\$	\$	1,215
-------	----	-------	----	-----	----	----	-------

**Table of Contents**

		<b>September 30, 2009</b>		
		<b>Gross Unrealized</b>	<b>Gross Unrealized</b>	
	<b>Book Value</b>	<b>Gains</b>	<b>Losses</b>	<b>Fair Value</b>
<b>Securities Available-for-Sale</b>				
U.S. Treasury, government corporations and agencies				
1 to 5 years	\$ 133,540	\$ 618	\$ (32)	\$ 134,126
	133,540	618	(32)	134,126
State and political subdivisions				
Within 1 year				
1 to 5 years	7,246	252	(3)	7,495
5 to 10 years	31,411	896	(40)	32,267
Over 10 years	66,634	3,272		69,906
	105,291	4,420	(43)	109,668
Mortgage-backed securities				
Within 1 year				
1 to 5 years	1,781	28		1,809
5 to 10 years	99	7		106
Over 10 years	16,813	679		17,492
	97,759	4,915	(2)	102,672
	116,452	5,629	(2)	122,079
Collateral mortgage obligations				
5 to 10 years	3,665	86		3,751
Over 10 years	88,106	2,246	(656)	89,696
	91,771	2,332	(656)	93,447
Asset backed securities				
1 to 5 years				
	708	14		722
	708	14		722
Other securities				
Within 1 year				
1 to 5 years	2,267			2,267
	6,995	132	(25)	7,102

	9,262	132	(25)	9,369
Equity securities No stated maturity	1,850	349	(233)	1,966
	1,850	349	(233)	1,966
Total	\$ 458,874	\$ 13,494	\$ (991)	\$ 471,377

	Book Value	December 31, 2008		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities Held-to-Maturity</b>				
Mortgage-backed securities:				
Within 1 year	\$ 5	\$	\$	\$ 5
1 to 5 years	222	8		230
5 to 10 years	199	10		209
Over 10 years	927	46		973
	1,353	64		1,417
Other:				
1 to 5 years	15			15
	15			15
Total	\$ 1,368	\$ 64	\$	\$ 1,432



**Table of Contents**

	Book Value	December 31, 2008		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities Available-for-Sale</b>				
U.S. Treasury, government corporations and agencies				
Within 1 year	\$ 5,871	\$	\$ (9)	\$ 5,862
1 to 5 years	97,994	884	(34)	98,844
	103,865	884	(43)	104,706
State and political subdivisions				
1 to 5 years	3,048	109	(5)	3,152
5 to 10 years	28,176	939	(37)	29,078
Over 10 years	68,572	478	(930)	68,120
	99,796	1,526	(972)	100,350
Mortgage-backed securities				
Within 1 year	175	1		176
1 to 5 years	2,910	3	(4)	2,909
5 to 10 years	3,760	130		3,890
Over 10 years	119,907	3,091	(65)	122,933
	126,752	3,225	(69)	129,908
Collateral mortgage obligations				
5 to 10 years	4,763	13	(55)	4,721
Over 10 years	75,957	1,421	(1,894)	75,484
	80,720	1,434	(1,949)	80,205
Asset backed securities				
1 to 5 years	1,231		(20)	1,211
	1,231		(20)	1,211
Other securities				
Within 1 year	4,583			4,583
1 to 5 years	6,992	165	(130)	7,027

Edgar Filing: UNIVEST CORP OF PENNSYLVANIA - Form 10-Q

	11,575	165	(130)	11,610
Equity securities				
No stated maturity	3,447	53	(592)	2,908
	3,447	53	(592)	2,908
Total	\$ 427,386	\$ 7,287	\$ (3,775)	\$ 430,898

Securities with a market value of \$357.5 million and \$311.7 million at September 30, 2009 and December 31, 2008, respectively, were pledged to secure public deposits and for other purposes as required by law.

During the nine months ended September 30, 2009 and 2008, available-for-sale securities with a fair value at the date of sale of \$41.9 million and \$16.4 million, respectively, were sold. Gross realized gains on such sales totaled \$155 thousand during 2009 and \$82 thousand in 2008. Gross realized losses on sales totaled \$28 thousand in 2009 and \$3 thousand in 2008. Tax expense related to net realized gains from the sales of investment securities for the nine months ended September 30, 2009 and 2008 were \$44 thousand and \$28 thousand, respectively. Accumulated other comprehensive income related to securities of \$8.1 million and \$2.3 million, net of taxes, has been included in shareholders' equity at September 30, 2009 and December 31, 2008, respectively.

**Table of Contents**

The Corporation realized an impairment charge of \$1.4 million to noninterest income on its equity portfolio during the nine months ended September 30, 2009. The Corporation determined that it was probable that certain equity securities would not regain market value equivalent to the Corporation's cost basis within a reasonable period of time due to the financial stability of the underlying companies. The Corporation carefully monitors all of its equity securities and has not taken impairment losses on certain other under-water equity securities, at this time, as the financial performance of the underlying companies is not indicative of the market deterioration of their stock and it is probable that the market value of the equity securities will recover to the Corporation's cost basis in the individual securities in a reasonable amount of time. The equity securities within the following table consist of common stocks of other financial institutions, which have experienced recent declines in value consistent with the industry as a whole. Management evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Corporation has the positive intent and ability to hold these securities until recovery to the Corporation's cost basis occurs. The Corporation does not consider those investments to be other-than-temporarily impaired at September 30, 2009.

Management evaluates debt securities, which comprises of U. S. Government, Government Sponsored Agencies, municipalities and other issuers, for other-than-temporary impairment and considers the current economic conditions, the length of time and the extent to which the fair value has been less than cost, interest rates and the bond rating of each security. All of the debt securities are highly rated as investment grade and Management believes that it will not incur any losses. The unrealized losses on the Corporation's investments in debt securities are temporary in nature since they are primarily related to market interest rates and are not related to the underlying credit quality of the issuers within our investment portfolio. The Corporation has the intent to hold the securities and will not be required to sell the securities before recovery occurs.

At September 30, 2009 and December 2008, there were no investments in any single non-federal issuer representing more than 10% of shareholders' equity.

The following table shows the amount of securities that were in an unrealized loss position at September 30, 2009 and December 31, 2008:

	<b>At September 30, 2009</b>					
	<b>Less than Twelve Months Unrealized</b>		<b>Twelve Months or Longer Unrealized</b>		<b>Total Unrealized</b>	
	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>
U.S. Treasury, government corporations and agencies	\$ 15,066	\$ (32)	\$	\$	\$ 15,066	\$ (32)
State and political subdivisions			3,202	(43)	3,202	(43)
Mortgage-backed securities	94	(1)	59	(1)	153	(2)
Collateral mortgage obligations	21,839	(153)	5,690	(503)	27,529	(656)
Other securities	3,975	(25)			3,975	(25)
Equity securities	223	(33)	412	(200)	635	(233)
<b>Total</b>	<b>\$ 41,197</b>	<b>\$ (244)</b>	<b>\$ 9,363</b>	<b>\$ (747)</b>	<b>\$ 50,560</b>	<b>\$ (991)</b>

	<b>At December 31, 2008</b>					
	<b>Less than Twelve Months Unrealized</b>		<b>Twelve Months or Longer Unrealized</b>		<b>Total Unrealized</b>	
	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>

Edgar Filing: UNIVEST CORP OF PENNSYLVANIA - Form 10-Q

	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>	<b>Fair Value</b>	<b>Losses</b>
U.S. Treasury, government corporations and agencies	\$ 10,869	\$ (43)	\$	\$	\$ 10,869	\$ (43)
State and political subdivisions	32,985	(704)	6,897	(268)	39,882	(972)
Mortgage-backed securities	12,718	(69)			12,718	(69)
Collateral mortgage obligations	4,449	(9)	8,909	(1,940)	13,358	(1,949)
Asset-backed securities	1,211	(20)			1,211	(20)
Other securities	2,863	(130)			2,863	(130)
Equity securities	1,062	(270)	1,137	(322)	2,199	(592)
<b>Total</b>	<b>\$ 66,157</b>	<b>\$ (1,245)</b>	<b>\$ 16,943</b>	<b>\$ (2,530)</b>	<b>\$ 83,100</b>	<b>\$ (3,775)</b>

-8-

---

**Table of Contents****Note 3. Loans and Leases**

The following is a summary of the major loan and lease categories:

(\$ in thousands)	At September 30, 2009	At December 31, 2008
Commercial, financial and agricultural	\$ 449,052	\$ 424,649
Real estate-commercial	464,172	399,003
Real estate-construction	119,796	153,506
Real estate-residential	279,968	316,039
Loans to individuals	47,587	54,212
Lease financings	100,544	110,095
Total gross loans and leases	1,461,119	1,457,504
Less: Unearned income	(9,991)	(7,612)
Total loans and leases	\$ 1,451,128	\$ 1,449,892

**Note 4. Reserve for Loan and Lease Losses**

A summary of the activity in the reserve for loan and lease losses is as follows:

(\$ in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Reserve for loan and lease losses at beginning of period	\$ 18,824	\$ 13,713	\$ 13,118	\$ 13,086
Provision for loan and lease losses	5,928	3,046	13,437	6,342
Recoveries	268	134	641	351
Loans charged off	(3,075)	(1,939)	(5,251)	(4,825)
Reserve for loan and lease losses at period end	\$ 21,945	\$ 14,954	\$ 21,945	\$ 14,954

Information with respect to loans and leases that are considered to be impaired under Accounting Standards Codification ( ASC ) 310 (formerly Statement of Financial Accounting Standards SFAS No. 114, Accounting by Creditors for Impairment of a Loan ) at September 30, 2009 and December 31, 2008 is as follows:

(\$ in thousands)	At September 30, 2009		At December 31, 2008	
	Balance	Specific Reserve	Balance	Specific Reserve
Recorded investment in impaired loans and leases at period-end subject to a specific reserve for loan and lease losses and corresponding specific reserve	\$ 6,582	\$ 2,130	\$ 166	\$ 36
Recorded investment in impaired loans and leases at period-end requiring no specific reserve for loan and lease losses	29,750		5,243	
Recorded investment in impaired loans and leases at period-end	\$ 36,332		\$ 5,409	
	\$ 36,332		\$ 5,409	

Recorded investment in nonaccrual and restructured loans and leases

The following is an analysis of interest on nonaccrual and restructured loans and leases:

(\$ in thousands)	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Nonaccrual and restructured loans and leases at period end	\$ <b>36,332</b>	\$ 8,434	\$ <b>36,332</b>	\$ 8,434
Average recorded investment in impaired loans and leases	<b>18,851</b>	7,730	<b>10,730</b>	7,011
Interest income that would have been recognized under original terms	<b>309</b>	266	<b>499</b>	564

-9-

---

**Table of Contents**

Interest income of \$74 thousand and \$126 thousand was recognized on these loans for the three- and nine- month periods ended September 30, 2009. Interest income of \$5 thousand was recognized on these loans for both three- and nine-month periods ended September 30, 2008.

**Note 5. Mortgage Servicing Rights**

The Corporation has originated mortgage servicing rights which are included in other intangible assets on the consolidated balance sheets. Mortgage servicing rights are amortized in proportion to, and over the period of, estimated net servicing income on a basis similar to the interest method using an accelerated amortization method and are subject to periodic impairment testing. Changes in the capitalized mortgage servicing rights balance are summarized as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Beginning of period	\$ 1,019	\$ 485	\$ 418	\$ 512
Servicing rights capitalized	261	12	953	40
Amortization of servicing rights	(63)		(100)	(26)
Changes in valuation	(30)	(21)	(84)	(50)
End of period	\$ 1,187	\$ 476	\$ 1,187	\$ 476

Activity in the valuation allowance for mortgage servicing rights was as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Valuation allowance, beginning of period	\$ (220)	\$ (77)	\$ (166)	\$ (48)
Additions	(30)	(21)	(84)	(50)
Reductions				
Direct write-downs				
Valuation allowance, end of period,	\$ (250)	\$ (98)	\$ (250)	\$ (98)

The Corporation services loans for others with unpaid principal balances at September 30, 2009 and December 31, 2008 of approximately \$141.9 million and \$53.8 million, respectively.

Estimated Amortization Expense:

For the three months ended December 31, 2009	\$ 52
For the year ended December 31, 2010	202
For the year ended December 31, 2011	169
For the year ended December 31, 2012	139
For the year ended December 31, 2013	115
For the year ended December 31, 2014	96
Thereafter	414
	\$ 1,187





**Table of Contents****Note 6. Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share:

(\$ in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Numerator:				
Numerator for basic and diluted earnings per share				
Income available to common shareholders	\$ 2,753	\$ 4,190	\$ 9,258	\$ 16,785
Denominator:				
Denominator for basic earnings per share				
weighted-average shares outstanding	14,873	12,875	13,636	12,856
Effect of dilutive securities:				
Employee stock options		35		13
Denominator for diluted earnings per share				
adjusted weighted-average shares outstanding	14,873	12,910	13,636	12,869
Basic earnings per share	\$ 0.19	\$ 0.33	\$ .68	\$ 1.31
Diluted earnings per share	0.19	0.33	.68	1.30

**Note 7. Comprehensive Income**

The following shows the comprehensive income, net of income taxes, for the periods presented:

(\$ in thousands)	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2009	2008	2009	2008
Net Income	\$ 2,753	\$ 4,190	\$ 9,258	\$ 16,785
Unrealized (loss) gain on cash flow hedges:				
Unrealized holding (losses) gains arising during the period	(369)		875	
Unrealized gain on available-for-sale investment securities:				
Unrealized gains (losses) arising during the period	4,371	(2,250)	4,988	(4,617)
Less: reclassification adjustment for gains (losses) realized in net income	42	(450)	(858)	(552)
Defined benefit pension plans:				
Unrealized (losses) gains arising during the period	(1)	4	(4)	13
Less: amortization of net loss included in net periodic pension costs	(148)	(59)	(444)	(177)
Prior service costs arising during the period		29		87
Less: (amortization) accretion of prior service cost included in net periodic pension costs	(5)	10	(14)	31
Total comprehensive income, net of tax	\$ 6,865	\$ 2,472	\$ 16,433	\$ 12,966

**Note 8 Pensions and Other Postretirement Benefits**

Components of net periodic benefit cost:

(\$ in thousands)	Three Months Ended September 30,			
	2009	2008	2009	2008
	Retirement Plans		Other Post Retirement	
Service cost	\$ 322	\$ 308	\$ 18	\$ 17
Interest cost	489	511	23	21
Expected return on plan assets	(386)	(471)		
Amortization of net gain	224	90	4	1
Amortization (accretion) of prior service cost	12	(11)	(5)	(5)
Net periodic cost	\$ 661	\$ 427	\$ 40	\$ 34

**Table of Contents**

(\$ in thousands)	Nine Months Ended September 30,			
	2009	2008	2009	2008
	Retirement Plans		Other Post Retirement	
Service cost	\$ 1,031	\$ 933	\$ 54	\$ 51
Interest cost	1,467	1,468	70	63
Expected return on plan assets	(1,158)	(1,400)		
Amortization of net loss	672	269	11	3
Amortization (accretion) of prior service cost	36	(32)	(15)	(15)
Net periodic cost	\$ 2,048	\$ 1,238	\$ 120	\$ 102

The Corporation previously disclosed in its financial statements for the year ended December 31, 2008, that it expected to make payments of \$2.2 million for its qualified and non-qualified retirement plans and \$126 thousand for its other postretirement benefit plans in 2009. As of September 30, 2009, \$1.4 million and \$61 thousand have been paid to participants from its qualified and non-qualified retirement plans and other postretirement plans, respectively. During the nine months ended September 30, 2009, the Corporation contributed \$463 thousand and \$61 thousand to its qualified and non-qualified retirement plans and other postretirement plans, respectively.

**Note 9. Income Taxes**

As of January 1, 2009 and September 30, 2009, the Corporation had no material unrecognized tax benefits, accrued interest or penalties. Penalties are recorded in non-interest expense in the year they are assessed and are treated as a non-deductible expense for tax purposes. Interest is recorded in non-interest expense in the year it is assessed and is treated as a deductible expense for tax purposes. Our 2006 and 2007 federal tax returns were examined with some adjustments, and tax years 2006 through 2008 remain subject to federal examination as well as examination by state taxing jurisdictions.

**Note 10. Derivative Instruments and Hedging Activities**

The Corporation may use interest-rate swap agreements to modify the interest rate characteristics from variable to fixed or fixed to floating in order to reduce the impact of interest rate changes on future net interest income. The Corporation accounts for its interest-rate swap contracts in cash flow and fair value hedging relationships in compliance with ASC 815 (formerly SFAS 133) by establishing and documenting the effectiveness of the instrument in offsetting the change in cash flows or fair value of assets or liabilities that are being hedged. To determine effectiveness, the Corporation performs an analysis to identify if changes in fair value or cash flow of the derivative correlate to the equivalent changes in the forecasted interest receipts related to a specified hedged item. Recorded amounts related to interest-rate swaps are included in other assets or liabilities. The change in fair value of the ineffective part of the instrument would need to be charged to the statement of operations, potentially causing material fluctuations in reported earnings in the period of the change relative to comparable periods.

The Corporation's credit exposure on interest rate swaps includes fair value and any collateral that is held by a third party. Changes in the fair value of derivative instruments designated as hedges of future cash flows are recognized in equity until the underlying forecasted transactions occur, at which time the deferred gains and losses are recognized in income. Under ASC 815 (formerly SFAS 133), for a qualifying fair value hedge, the gain or loss on the hedging instrument is recognized in earnings, and the change in fair value on the hedge item to the extent attributable to the hedged risk adjusts the carrying amount of the hedge item and is recognized in earnings.

Derivative loan commitments represent agreements for delayed delivery of financial instruments or commodities in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument or commodity at a specified price or yield. The Corporation's derivative loan commitments are commitments to sell loans secured by 1-to-4 family residential properties whose predominant risk characteristic is interest rate risk. The fair values of these derivative loan commitments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. At September 30, 2009, derivative loan commitments had a positive

fair value of \$200 thousand and is classified on the balance sheet as a component of other assets.

**Table of Contents**

At September 30, 2008, there were no interest rate swaps outstanding.

On March 24, 2009, the Corporation entered into a \$22.0 million notional interest rate swap, which has been classified as a fair value hedge on a commercial loan. Under the terms of the swap agreement, the Corporation will pay a fixed rate of 6.49% and receive a floating rate which is based on the one month U.S. London Interbank Borrowing Rate ( LIBOR ) with a 357 basis point spread and a termination date of April 1, 2019. The Corporation performed an assessment of the hedge at inception. At September 30, 2009, the interest rate swap had a positive fair value of \$538 thousand, which is classified on the balance sheet as other assets, and the hedged loan had a negative fair value of \$344 thousand, which is classified on the balance sheet as a component of loans and leases. The Corporation has elected to record the change in fair value of the interest rate swap and hedged loan as a component of noninterest income on the income statement. The amount of ineffectiveness for the nine months ended September 30, 2009 was a positive \$194 thousand, which is recorded as a component of other income on the income statement.

At September 30, 2009, the Corporation had a cash flow hedge with a notional amount of \$20.0 million that had the effect of converting the variable rates on trust preferred securities to a fixed rate. The cash payment on the interest rate swap of \$257 thousand for the nine months ended September 30, 2009 was recorded as a component of interest expense on the income statement. At September 30, 2009, the cash flow hedge had a positive fair value of \$1.1 million, which is classified on the balance sheet as a component of other assets, and was determined to be highly effective in offsetting the value of the hedged items. The fair value of the interest rate swap net of taxes of \$727 thousand is recorded as a component of accumulated other comprehensive income on the balance sheet.

**Note 11. Fair Value Disclosures**

As of January 1, 2008, the Corporation adopted ASC 820 (formerly SFAS No. 157, Fair Value Measurements ). ASC 820 establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. The Corporation does not currently hold any trading assets, or other financial instruments that are measured at fair value on a recurring basis that were impacted by the adoption of ASC 820.

ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Corporation. Unobservable inputs are inputs that reflect the Corporation's assumptions that the market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 Valuations are based on quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment. Assets and liabilities utilizing Level 1 inputs include: Exchange-traded equity and most U.S. Government securities.

Level 2 Valuations are based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly. Assets and liabilities utilizing Level 2 inputs include: most U.S. Government agency mortgage-backed debt securities ( MBS ), corporate debt securities, corporate and municipal bonds, asset-backed securities ( ABS ), residential mortgage loans held for sale, certain commercial loans, mortgage servicing rights and derivative financial instruments.

Level 3 Valuations are based on inputs that are unobservable and significant to the overall fair value measurement. Assets and liabilities utilizing Level 3 inputs include: financial instruments whose value is determined using pricing models, discounted cash-flow methodologies, or similar techniques, as well as instruments for which the fair value calculation requires significant management judgment or estimation. These assets and liabilities include: certain commercial mortgage obligations ( CMOs ) and MBS and ABS securities.



**Table of Contents**

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

*Investment Securities*

Where quoted prices are available in an active market for identical instruments, investment securities are classified within Level 1 of the valuation hierarchy. Level 1 investment securities include highly liquid U.S. Treasury securities, U.S. Government sponsored enterprises, and most equity securities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include certain MBS, CMOs, ABS and municipal bonds. In cases where there is limited activity or less transparency around inputs to the valuation, investment securities are classified within Level 3 of the valuation hierarchy. Investment securities classified within Level 3 include certain municipal bonds, certain ABS and other less liquid investment securities.

*Hedged Loans*

The fair value of hedged loans is based on a discounted cash flow model which takes into consideration the changes in market value due to changes in LIBOR. Hedged loans are classified within Level 2 hierarchy.

*Loans Held for Sale*

The fair value of the Corporation's loans held for sale are generally determined using a pricing model based on current market information obtained from external sources, including, interest rates, and bids or indications provided by market participants on specific loans that are actively marketed for sale. The Corporation's loans held for sale are primarily residential mortgage loans and are generally classified in Level 2 due to the observable pricing data. Loans held for sale at September 30, 2009 were carried at the lower of cost or estimated fair value.

*Mortgage Servicing Rights*

The Corporation estimates the fair value of Mortgage Servicing Rights (MSRs) using discounted cash flow models that calculate the present value of estimated future net servicing income. The model uses readily available prepayment speed assumptions for the current interest rates of the portfolios serviced. MSRs are classified within level 2 of the valuation hierarchy. MSRs are carried at the lower of amortized cost or estimated fair value.

*Derivative Financial Instruments*

The fair values of derivative financial instruments are based upon the estimated amount the Corporation would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. Derivative financial instruments are classified within level 2 of the valuation hierarchy.

**Table of Contents**

The following table presents the assets and liabilities measured at fair value on a recurring basis as of September 30, 2009 and December 31, 2008, classified using the ASC 820 valuation hierarchy:

(\$ in thousands)	At September 30, 2009			Assets/ Liabilities at Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Available-for-sale securities				
U.S. Treasury, government corporations and agencies	\$	\$ 134,126	\$	\$ 134,126
State and political subdivisions		109,668		109,668
Mortgage-backed securities		122,079		122,079
Collateral mortgage obligations		87,757	5,690	93,447
Asset-backed securities			722	722
Other securities		9,369		9,369
Equity securities	1,966			1,966
Total available-for-sale securities	1,966	462,999	6,412	471,377
Hedged loans		21,656		21,656
Mortgage servicing rights		1,187		1,187
Interest rate swaps		1,656		1,656
Derivative loan commitments		200		200
Total assets	\$ 1,966	\$ 487,698	\$ 6,412	\$ 496,076
Liabilities:				
Interest rate swaps	\$	\$	\$	\$
Total liabilities	\$	\$	\$	\$

(\$ in thousands)	At December 31, 2008			Assets/ Liabilities at Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Available-for-sale securities				
U.S. Treasury, government corporations and agencies	\$	\$ 104,706	\$	\$ 104,706
State and political subdivisions		100,350		100,350
Mortgage-backed securities		129,908		129,908
Collateral mortgage obligations		74,865	5,340	80,205
Asset-backed securities			1,211	1,211
Other securities		11,610		11,610
Equity securities	2,908			2,908



Total available-for-sale securities	2,908	421,439	6,551	430,898
Mortgage servicing rights		418		418
Total assets	\$ 2,908	\$ 421,857	\$ 6,551	\$ 431,316
Liabilities:				
Interest rate swaps	\$	\$ 229	\$	\$ 229
Total liabilities	\$	\$ 229	\$	\$ 229

**Table of Contents**

The following table presents additional information about assets and liabilities measured at fair value on a recurring basis and for which the Corporation utilized Level 3 inputs to determine fair value:

(\$ in thousands)	<b>For the Three Months Ended September 30, 2009</b>				
	<b>Balance at</b>	<b>Total</b>	<b>Total</b>	<b>Purchases</b>	<b>Balance at</b>
	<b>June 30, 2009</b>	<b>Unrealized</b>	<b>Realized</b>	<b>(Sales or Paydowns)</b>	<b>September 30, 2009</b>
Available-for-sale securities:					
Asset-backed securities	\$ 886	\$	\$	\$ (164)	\$ 722
Commercial mortgage obligations	5,415	625		(350)	5,690
<b>Total Level 3 assets</b>	<b>\$ 6,301</b>	<b>\$ 625</b>	<b>\$</b>	<b>\$ (514)</b>	<b>\$ 6,412</b>

(\$ in thousands)	<b>For the Nine Months Ended September 30, 2009</b>				
	<b>Balance at</b>	<b>Total</b>	<b>Total</b>	<b>Purchases</b>	<b>Balance at</b>
	<b>December 31, 2008</b>	<b>Unrealized</b>	<b>Realized</b>	<b>(Sales or Paydowns)</b>	<b>September 30, 2009</b>
Available-for-sale securities:					
Asset-backed securities	\$ 1,211	\$ 34	\$	\$ (523)	\$ 722
Commercial mortgage obligations	5,340	1,382		(1,032)	5,690
<b>Total Level 3 assets</b>	<b>\$ 6,551</b>	<b>\$ 1,416</b>	<b>\$</b>	<b>\$ (1,555)</b>	<b>\$ 6,412</b>

Realized gains or losses are recognized in the Consolidated Statements of Income. There were no realized gains or losses recognized on Level 3 assets during the three or nine month periods ended September 30, 2009.

The following table represents assets measured at fair value on a non-recurring basis as of September 30, 2009.

(\$ in thousands)	<b>At September 30, 2009</b>			<b>Assets at Fair Value</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
Assets:				
Acquired leases	\$	\$	\$ 4,789	\$ 4,789
Impaired loans and leases			4,489	4,489
	<b>\$</b>	<b>\$</b>	<b>\$ 9,278</b>	<b>\$ 9,278</b>

Acquired leases are measured at the time of acquisition and are based on the fair value of the collateral securing these loans. Acquired leases are classified within level 3 of the valuation hierarchy.

Impaired loans and leases include those collateral-dependent loans and leases for which the practical expedient under ASC 310 was applied, resulting in a fair-value adjustment to the loan or lease. Impaired loans and leases are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans less cost to sell and is classified at a level 3 in the fair value hierarchy. The fair value of collateral is based on appraisals performed by qualified licensed appraisers hired by the Corporation. During the nine months ended September 30, 2009, the carrying value of impaired loans and leases was

reduced by \$2.2 million based on the fair value of the underlying collateral as allowed by ASC 310 (formerly SFAS No. 114), with an offset to the allowance for loan and lease losses.

Certain non-financial assets subject to measurement at fair value on a non-recurring basis include goodwill and other intangible assets. During the nine months ended September 30, 2009, there were no triggering events to fair value goodwill and other intangible assets.

**Table of Contents**

The following table represents the estimates of fair value of financial instruments:

	At September 30, 2009		At December 31, 2008	
	Carrying, Notional or Contract		Carrying, Notional or Contract	
	Fair Value	Fair Value	Fair Value	Fair Value
<b>Assets:</b>				
Cash and Short-term assets	\$ 34,426	\$ 34,426	\$ 40,066	\$ 40,066
Investment securities	472,491	472,592	432,266	432,330
Loans held for sale	1,439	1,456	544	550
Net loans and leases	1,429,183	1,484,190	1,436,774	1,502,733
Interest rate swaps	42,000	1,656		
<b>Liabilities:</b>				
Deposits	1,536,903	1,517,237	1,527,328	1,539,879
Short-term borrowings	226,506	228,867	192,730	192,730
Long-term borrowings	41,315	42,506	120,006	124,084
Interest rate swap			20,000	229
<b>Off-Balance-Sheet:</b>				
Commitments to extend credit	430,914	(294)	425,271	(389)
Letters of credit	72,799	(740)	81,462	(829)

The following methods and assumptions were used by the Corporation in estimating its fair value disclosures for financial instruments:

*Cash and short-term assets:* The carrying amounts reported in the balance sheets for cash and due from banks, interest-earning deposits with other banks, and federal funds sold and other short-term investments approximates those assets' fair values.

*Investment securities:* Fair values for the held-to-maturity and available-for-sale investments securities are based on quoted market prices that are available in an active market for identical instruments. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

*Loans and leases:* The fair values for loans are estimated using ASC 825 (formerly FAS 107) approach which utilizes a discounted cash flow analyses, using a discount rate consisting of an appropriate risk free rate, as well as components for credit risk, operating expense, and embedded prepayment options.

*Deposit liabilities:* The fair values for deposits with fixed maturities are estimated by discounting the final maturity, and the fair values for non-maturity deposits are established using a decay factor estimate of cash flows based upon industry-accepted assumptions. The discount rate applied to deposits consists of an appropriate risk free rate and includes components for operating expense.

*Short-term borrowings:* The carrying amounts of securities sold under repurchase agreements, and fed funds purchased approximate their fair values. Short-term FHLB advances with embedded options are estimated using a discounted cash flow analysis using a discount rate consisting of an appropriate risk free rate, as well as operating expense, and embedded prepayment options.

*Long-term borrowings:* The fair values of the Corporation's long-term borrowings (other than deposits) are estimated using a discounted cash flow analysis using a discount rate consisting of an appropriate risk free rate, as well as operating expense, and embedded prepayment options.

*Off-balance-sheet instruments:* Fair values for the Corporation's off-balance-sheet instruments are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.



**Table of Contents****Note 12. Common Stock Issuance**

On August 12, 2009, the Corporation completed its public offering of 3,392,500 shares of common stock at a price of \$17.50 per share, including 442,500 shares of common stock purchased by the underwriters pursuant to their over-allotment option, which was exercised in full. The net proceeds of the offering after deducting underwriting discounts and commissions and offering expenses were approximately \$55.6 million. As a result of the stock issuance, common stock increased by \$17.0 million and additional paid-in capital increased by \$38.6 million at September 30, 2009.

**Note 13. Capital Adequacy**

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Corporation's and the Bank's financial statements. Capital adequacy guidelines, and additionally for the Bank prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined).

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of September 30, 2009:						
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 256,945	15.47%	\$ 132,906	8.00%	\$ 166,133	10.00%
Bank	242,944	14.86	130,804	8.00	163,505	10.00
Tier 1 Capital (to Risk-Weighted Assets):						
Corporation	234,535	14.12	66,453	4.00	99,680	6.00
Bank	222,485	13.61	65,402	4.00	98,103	6.00
Tier 1 Capital (to Average Assets):						
Corporation	234,535	11.51	61,154	3.00	81,538	4.00
Bank	222,485	11.02	60,578	3.00	80,771	4.00
As of December 31, 2008:						
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 191,469	11.60%	\$ 132,060	8.00%	\$ 165,075	10.00%
Bank	178,535	10.97	130,196	8.00	162,745	10.00
Tier 1 Capital (to Risk-Weighted Assets):						
Corporation	175,801	10.65	66,030	4.00	99,045	6.00
Bank	165,267	10.16	65,098	4.00	97,647	6.00
Tier 1 Capital (to Average Assets):						

Edgar Filing: UNIVEST CORP OF PENNSYLVANIA - Form 10-Q

Corporation	175,801	8.94	59,023	3.00	78,697	4.00
Bank	165,267	8.46	58,640	3.00	78,186	4.00

As of September 30, 2009 and December 31, 2008, management believes that the Corporation and the Bank met all capital adequacy requirements to which they are subject. The Corporation, like other bank holding companies, currently is required to maintain Tier 1 Capital and Total Capital (the sum of Tier 1, Tier 2 and Tier 3 capital) equal to at least 4.0% and 8.0%, respectively, of its total risk-weighted assets (including various off-balance-sheet items, such as standby letters of credit). The Bank, like other depository institutions, is required to maintain similar capital levels under capital adequacy guidelines. For a depository institution to be considered well-capitalized under the regulatory framework for prompt corrective action, its Tier 1 and Total Capital ratios must be at least 6.0% and 10.0% on a risk-adjusted basis, respectively. As of September 30, 2009, the most recent notification from the Office of Comptroller of the Currency and Federal Deposit Insurance Corporation ( FDIC ) categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

**Table of Contents****Note 14. Recent Accounting Pronouncements**

In April 2009, FASB issued ASC 825 (formerly FSP FAS No. 107-1, Disclosure of Fair Value of Financial Instruments in Interim Statements, and Accounting Principles Board Opinion ( APB ) No. 28-1, Interim Financial Reporting. ASC 825 requires that disclosures concerning the fair value of financial instruments be presented in interim as well as in annual financial statements. ASC 825 is effective for interim reporting periods ending after June 15, 2009. The application of the provisions of ASC 825 resulted in additional disclosure about the fair value of financial instruments in connection with the Corporation's September 30, 2009 quarterly report on Form 10-Q, but did not have a material impact on its consolidated financial statements.

In April 2009, FASB issued ASC 320 (formerly FSP FAS No. 115-2 and FAS No. 124-2), Recognition and Presentation of Other-Than-Temporary Impairments. ASC 320 (i) changes existing guidance for determining whether an impairment is other than temporary to debt securities and (ii) replaces the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert: (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. Under ASC 320, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of impairment related to other factors is recognized in other comprehensive income. ASC 320 is effective for interim and annual periods ending after June 15, 2009. The application of the provisions of ASC 320 did not have a material impact on the Corporation's consolidated financial statements as of September 30, 2009.

In April 2009, FASB issued ASC 805 (formerly FSP No. 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies. ASC 805 provides guidance in respect of initial recognition and measurement, subsequent measurement, and disclosures concerning assets and liabilities arising from pre-acquisition contingencies in a business combination. ASC 805 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The application of the provisions of ASC 805 did not have a material impact on the Corporation's consolidated financial statements as of September 30, 2009.

In April 2009, FASB issued ASC 820 (formerly FSP FAS No. 157-4), Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. ASC 820 provides additional guidance for determining fair value of a financial asset or financial liability when the volume and level of activity for such asset or liability have decreased significantly. ASC 820 also provides guidance for determining whether a transaction is an orderly one. ASC 820 is effective prospectively for interim periods and annual years ending after June 15, 2009. The application of the provisions of ASC 820 did not have a material impact on the Corporation's consolidated financial statements as of September 30, 2009.

In May 2009, FASB issued ASC 855 (formerly Statement No. 165, Subsequent Events ). ASC 855 establishes guidance for the accounting for and the disclosure of events that happen after the date of the balance sheet but before the release of the financial statements. ASC 855 is effective for reporting periods that end after June 15, 2009. The application of the provisions of ASC 855 did not have a material impact on the Corporation's consolidated financial statements as of September 30, 2009.

In June 2009, FASB issued FASB Statement No. 166 ( FAS 166 ), Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140. FAS 166 was issued to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. Specifically to address: (1) practices that have developed since the issuance of FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, that are not consistent with the original intent and key requirements of that Statement and (2) concerns of financial statement users that many of the financial assets (and related obligations) that have been derecognized should continue to be reported in the financial statements of transferors. FAS 166 must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes and must be applied as of the



beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter with early application prohibited. The Corporation does not anticipate the adoption of FAS 166 will have a material impact on the Corporation's consolidated financial statements.

**Table of Contents**

In June 2009, FASB issued Statement No. 167 ( FAS 167 ), Amendments to FASB Interpretation No. 46(R). FAS 167 was issued to improve financial reporting by enterprises involved with variable interest entities. Specifically to address: (1) the effects on certain provisions of FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, as a result of the elimination of the qualifying special-purpose entity concept in FASB Statement No. 166, Accounting for Transfers of Financial Assets, and (2) constituent concerns about the application of certain key provisions of Interpretation 46(R), including those in which the accounting and disclosures under the Interpretation do not always provide timely and useful information about an enterprise's involvement in a variable interest entity. FAS 167 must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes and must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter with early application prohibited. The Corporation does not anticipate the adoption of FAS 167 will have a material impact on the Corporation's consolidated financial statements.

In June 2009, the FASB issued ASU No. 2009-01 (formerly Statement No. 168), Topic 105 - Generally Accepted Accounting Principles - FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles. The Codification is the single source of authoritative nongovernmental U.S. generally accepted accounting principles (GAAP). The Codification does not change current GAAP, but is intended to simplify user access to all authoritative GAAP by providing all the authoritative literature related to a particular topic in one place. All existing accounting standard documents are superseded and all other accounting literature not included in the Codification is considered nonauthoritative. The Codification is effective for interim or annual reporting periods ending after September 15, 2009. The appropriate changes to GAAP references have been made to the Corporation's interim financial statements as of September 30, 2009.

In September 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2009-12, Fair Value Measurements and Disclosures (Topic 820) Investments in Certain Entities that Calculate Net Asset Value per Share (or its Equivalent) . This ASU permits, as a practical expedient, a reporting entity to measure the fair value of an investment that is within the scope of the amendments in this ASU on the basis of the net asset value per share of the investment (or its equivalent) if the net asset value of the investment (or its equivalent) is calculated in a manner consistent with the measurement principles of Topic 946 as of the reporting entity's measurement date. The ASU also requires disclosures by major category of investment about the attributes of investments within the scope of the Update. ASU 2009-12 is effective for interim and annual periods ending after December 15, 2009. The Corporation does not anticipate the adoption of ASU 2009-12 will have a material impact on the Corporation's consolidated financial statements.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*(All dollar amounts presented within tables are in thousands, except per share data. N/M equates to not meaningful ; - equates to zero or doesn't round to a reportable number ; and N/A equates to not applicable . Certain amounts have been reclassified to conform to the current-year presentation.)*

**Forward-Looking Statements**

The information contained in this report may contain forward-looking statements. When used or incorporated by reference in disclosure documents, the words believe, anticipate, estimate, expect, project, target, goal, expressions are intended to identify forward-looking statements within the meaning of section 27A of the Securities Act of 1933. Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including those set forth below:

**Table of Contents**

Operating, legal and regulatory risks

Economic, political and competitive forces impacting various lines of business

The risk that our analysis of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful

Volatility in interest rates

Other risks and uncertainties

Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected or projected. These forward-looking statements speak only as of the date of the report. The Corporation expressly disclaims any obligation to publicly release any updates or revisions to reflect any change in the Corporation's expectations with regard to any change in events, conditions or circumstances on which any such statement is based.

**General**

Univest Corporation of Pennsylvania, (the Corporation), is a Financial Holding Company. It owns all of the capital stock of Univest National Bank and Trust Co. (the Bank), Univest Realty Corporation, Univest Delaware, Inc., and Univest Reinsurance Corporation.

The Bank is engaged in the general commercial banking business and provides a full range of banking services and trust services to its customers. Univest Capital, Inc., a wholly owned subsidiary of the Bank, provides lease financing. Delview, Inc., a wholly owned subsidiary of the Bank, provides various financial services including financial planning, investment management, insurance products and brokerage services to individuals and businesses through its subsidiaries Univest Investments, Inc. and Univest Insurance, Inc. TCG Investment Advisory, a wholly owned subsidiary of the Bank, is a registered investment advisor and provides discretionary investment consulting and management services.

**Executive Overview**

The Corporation recorded net income for the nine months ended September 30, 2009 of \$9.3 million, a 44.8% decrease compared to the September 30, 2008 period. Diluted net income per share decreased by 47.7% for the nine months ended September 30, 2009 as compared to September 30, 2008.

Average interest-earning assets increased \$44.3 million and average interest-bearing liabilities increased \$34.2 million when comparing the nine-month periods ended September 30, 2009 and 2008. Decreased rates on commercial business, real estate-commercial and construction and real estate-residential loans were more than offset by decreased rates on money market savings and time deposits; this contributed to a \$2.4 million increase in tax-equivalent net interest income. The tax-equivalent net interest margin increased to 3.82% for the nine month period ended September 30, 2009 from 3.73% when compared to the same period in 2008.

Non-interest income decreased by 0.9%, when comparing the nine-month periods ended September 30, 2009 to 2008, due to a decrease in bank owned life insurance income of \$1.8 million, primarily due to a death benefit recorded in 2008, and other-than-temporary impairments on equity securities being \$519 thousand greater in 2009 over 2008. These decreases were partially offset by increases in investment advisory fees, insurance commissions and fee income, the gain on sale of loans held for sale and other income.

Non-interest expense grew 13.0% primarily due to salary and benefit expenses associated with the acquisitions of Liberty Benefits, Inc. and the Trollinger Consulting Group in December 2008, additional personnel to grow the mortgage banking business, normal base pay increases and pension plan expense. Additionally, FDIC insurance premiums increased in 2009 over 2008 due to a special assessment of five basis points on each FDIC-insured depository institution's assets, minus its Tier 1 capital, as of June 30, 2009, which equated to \$947 thousand, and credits that were utilized by the Corporation in 2008 causing an aggregated variance of \$2.3 million.

The Corporation earns its revenues primarily from the margins and fees it generates from loans and leases and depository services it provides as well as from trust, insurance and investment commissions and fees. The Corporation

seeks to achieve adequate and reliable earnings by growing its business while maintaining adequate levels of capital and liquidity and limiting its exposure to credit and interest rate risk to Board approved levels. As interest rates increase, fixed-rate assets that banks hold will tend to decrease in value; conversely, as interest rates decline, fixed-rate assets that banks hold will tend to increase in value. The Corporation maintains a relatively neutral interest rate risk profile and anticipates that an increase of 200 basis points in interest rates would not significantly impact its net interest margin.

**Table of Contents**

The Corporation seeks to establish itself as the financial provider of choice in the markets it serves. It plans to achieve this goal by offering a broad range of high quality financial products and services and by increasing market awareness of its brand and the benefits that can be derived from its products. The Corporation operates in an attractive market for financial services but also is in intense competition with domestic and international banking organizations and other insurance and investment providers for the financial services business. The Corporation has taken initiatives to achieve its business objectives by acquiring banks and other financial service providers in strategic markets, through marketing, public relations and advertising, by establishing standards of service excellence for its customers, and by using technology to ensure that the needs of its customers are understood and satisfied.

**Results of Operations Three Months Ended September 30, 2009 Versus 2008**

The Corporation's consolidated net income and earnings per share for the three months ended September 30, 2009 and 2008 were as follows:

	For the Three Months Ended		Change	
	2009	2008	Amount	Percent
Net income	\$ 2,753	\$ 4,190	\$ (1,437)	(34.3)%
Net income per share:				
Basic	\$ .19	\$ .33	\$ (.14)	(42.4)%
Diluted	.19	.33	(.14)	(42.4)

Return on average shareholders' equity was 4.55% and return on average assets was 0.52% for the three months ended September 30, 2009, compared to 8.13% and 0.82%, respectively, for the same period in 2008.

**Net Interest Income**

Net interest income is the difference between interest earned on loans and leases, investments and other interest-earning assets and interest paid on deposits and other interest-bearing liabilities. Net interest income is the principal source of the Corporation's revenue. Table 1 presents a summary of the Corporation's average balances; the tax-equivalent yields earned on average assets, and the cost of average liabilities, and shareholders' equity on a tax-equivalent basis for the three months ended September 30, 2009 and 2008. Table 2 analyzes the changes in the tax-equivalent net interest income for the periods broken down by their rate and volume components. Sensitivities associated with the mix of assets and liabilities are numerous and complex. The Asset/Liability Management Committee works to maintain an adequate and stable net interest margin for the Corporation.

Tax-equivalent net interest income increased \$967 thousand for the three months ended September 30, 2009 compared to 2008 primarily due to increased volume in real estate-commercial and construction loans and investments in obligations of state and political subdivisions. Decreased rates on commercial, financial and agriculture loans and real estate-commercial and construction loans were offset by decreased rates on money market savings and time deposits. The tax-equivalent net interest margin, which is tax-equivalent net interest income as a percentage of average interest-earning assets, was 3.82% and 3.77% for the three-month periods ended September 30, 2009 and 2008, respectively. The tax-equivalent net interest spread, which represents the difference between the weighted average tax-equivalent yield on interest-earning assets and the weighted average cost of interest-bearing liabilities, was 3.53% for the three months ended September 30, 2009 compared to 3.37% for the same period in 2008. The effect of net interest free funding sources decreased to 0.29% for the three months ended September 30, 2009 compared to 0.40% for the same period in 2008; this represents the effect on the net interest margin of net funding provided by noninterest-earning assets, noninterest-bearing liabilities and shareholders' equity. Proceeds from the capital issuance were invested in U.S. Government Obligations and obligations of state and political subdivisions and utilized to pay down borrowings.

**Table of Contents****Table 1 Distribution of Assets, Liabilities and Shareholders Equity; Interest Rates and Interest Differential**

	For the Three Months Ended September 30,					
	Average Balance	2009 Income/ Expense	Average Rate	Average Balance	2008 Income/ Expense	Average Rate
<b>Assets:</b>						
Interest-earning deposits with other banks	\$ 4,067	\$ 3	0.29%	\$ 584	\$ 4	2.72%
U.S. Government obligations	123,008	979	3.16	98,876	1,135	4.57
Obligations of states and political subdivisions	105,060	1,734	6.55	86,900	1,501	6.87
Other debt and equity securities	219,857	2,531	4.57	226,495	2,984	5.24
Federal funds sold				3,232	13	1.60
Total interest-earning deposits, investments and federal funds sold	451,992	5,247	4.61	416,087	5,637	5.39
Commercial, financial and agricultural loans	417,694	4,802	4.56	399,334	5,961	5.94
Real estate-commercial and construction loans	528,104	7,972	5.99	482,213	7,817	6.45
Real estate-residential loans	282,758	3,242	4.55	310,982	3,986	5.10
Loans to individuals	48,110	829	6.84	60,871	1,069	6.99
Municipal loans and leases	91,674	1,388	6.01	82,753	1,298	6.24
Lease financings	88,122	1,796	8.09	86,621	1,788	8.21
Gross loans and leases	1,456,462	20,029	5.46	1,422,774	21,919	6.13
Total interest-earning assets	1,908,454	25,276	5.25	1,838,861	27,556	5.96
Cash and due from banks	32,637			36,841		
Reserve for loan and lease losses	(19,445)			(14,070)		
Premises and equipment, net	33,274			32,533		
Other assets	144,044			126,372		
Total assets	\$ 2,098,964			\$ 2,020,537		
<b>Liabilities:</b>						
Interest-bearing checking deposits	\$ 162,764	57	0.14	\$ 143,774	114	0.32
Money market savings	296,676	342	0.46	362,864	1,725	1.89
Regular savings	367,825	714	0.77	286,554	1,142	1.59
Time deposits	491,356	4,171	3.37	483,262	5,099	4.20
	1,318,621	5,284	1.59	1,276,454	8,080	2.52

Total time and  
interest-bearing deposits

Securities sold under agreements to repurchase	102,582	155	0.60	84,931	228	1.07
Other short-term borrowings	95,008	825	3.45	72,302	408	2.24
Long-term debt	44,810	315	2.79	98,678	1,055	4.25
Subordinated notes and capital securities	26,244	322	4.87	27,744	377	5.41
Total borrowings	268,644	1,617	2.39	283,655	2,068	2.90
Total interest-bearing liabilities	1,587,265	6,901	1.72	1,560,109	10,148	2.59
Demand deposits, non-interest bearing	228,815			226,948		
Accrued expenses and other liabilities	42,617			28,418		
Total liabilities	1,858,697			1,815,475		
<b>Shareholders Equity:</b>						
Common stock	83,588			74,370		
Additional paid-in capital	43,882			22,647		
Retained earnings and other equity	112,797			108,045		
Total shareholders equity	240,267			205,062		
Total liabilities and shareholders equity	\$ 2,098,964			\$ 2,020,537		
Net interest income		\$ 18,375			\$ 17,408	
Net interest spread			3.53			3.37
Effect of net interest-free funding sources			0.29			0.40
Net interest margin			3.82%			3.77
Ratio of average interest-earning assets to average interest-bearing liabilities	120.24%			117.87%		

Notes: Tax-equivalent  
amounts have  
been calculated  
using the

Corporation's  
federal  
applicable rate  
of 35 percent.

For rate  
calculation  
purposes,  
average loan  
and lease  
categories  
include  
unearned  
discount.

Nonaccrual  
loans and leases  
have been  
included in the  
average loan  
and lease  
balances.

Loans held for  
sale have been  
included in the  
average loan  
balances.



**Table of Contents****Table 2 Analysis of Changes in Net Interest Income**

The rate-volume variance analysis set forth in the table below compares changes in tax-equivalent net interest income for the periods indicated by their rate and volume components. The change in interest income/expense due to both volume and rate has been allocated to change in volume.

	<b>The Three Months Ended September 30, 2009 Versus 2008</b>		
	<b>Volume Change</b>	<b>Rate Change</b>	<b>Total</b>
Interest income:			
Interest-earning deposits with other banks	\$ 3	\$ (4)	\$ (1)
U.S. Government obligations	194	(350)	(156)
Obligations of states and political subdivisions	303	(70)	233
Other debt and equity securities	(72)	(381)	(453)
Federal funds sold	(13)		(13)
Interest on deposits, investments and federal funds sold	415	(805)	(390)
Commercial, financial and agricultural loans and leases	226	(1,385)	(1,159)
Real estate-commercial and construction loans	713	(558)	155
Real estate-residential loans	(314)	(430)	(744)
Loans to individuals	(217)	(23)	(240)
Municipal loans and leases	138	(48)	90
Lease financings	34	(26)	8
Interest and fees on loans and leases	580	(2,470)	(1,890)
Total interest income	995	(3,275)	(2,280)
Interest expense:			
Interest-bearing checking deposits	8	(65)	(57)
Money market savings	(79)	(1,304)	(1,383)
Regular savings	163	(591)	(428)
Time deposits	80	(1,008)	(928)
Interest on time and interest-bearing deposits	172	(2,968)	(2,796)
Securities sold under agreement to repurchase	27	(100)	(73)
Other short-term borrowings	197	220	417
Long-term debt	(378)	(362)	(740)
Subordinated notes and capital securities	(17)	(38)	(55)
Interest on borrowings	(171)	(280)	(451)
Total interest expense	1	(3,248)	(3,247)
Net interest income	\$ 994	\$ (27)	\$ 967

Notes:

Tax-equivalent amounts for both periods have been calculated using the Corporation's federal applicable rate of 35%.

For rate calculation purposes, average loan and lease categories include unearned discount.

Nonaccrual loans and leases have been included in the average loan and lease balances.

Loans held for sale have been included in the average loan balances.

### **Interest Income**

Interest income on U. S. Government obligations decreased during the three months ended September 30, 2009 compared to 2008 due to a decline in average rates. Interest income on obligations of state and political subdivisions increased due to an increase in average volume which is partially offset by a decrease in average rates. Interest income on other debt and equity securities decreased primarily due to average rate decreases on mortgage-backed securities. The decline in interest and fees on loans and leases is due primarily to average rate decreases on commercial business loans and real estate-commercial and construction loans. The rate decreases are attributable to the 175 basis point decline in average prime rate comparing the three months ended September 30, 2009 to the same period in 2008. The average interest yield on the commercial loan portfolio decreased 138 basis points; which contributed to a \$1.2 million decrease in interest income. Volume decreases of \$28.2 million and rate decreases of 55 basis points contributed to a \$744 thousand decline in interest on real estate-residential loans as the Corporation has primarily been selling all mortgages originated in 2009 in the secondary market as opposed to holding the loans in the portfolio in order to manage the Corporation's interest rate risk. The average volume decline on loans to individuals of \$12.8 million, contributed to a \$240 thousand decrease in interest income. These decreases were partially offset by an increase in average volume on municipal loan and leases of \$8.9 million, contributing to a \$90 thousand increase in interest income; and an increase in average volume on real estate- commercial and construction loans of \$45.9 million, contributing to a \$155 thousand increase in interest income.

**Table of Contents****Interest Expense**

The Corporation's average cost of deposits decreased 93 basis points for the three months ended September 30, 2009 compared to the same period in 2008. This decrease in average rate contributed to a \$2.8 million decrease in interest expense on deposits. The average rate paid on money market savings decreased 143 basis points and the average volume decreased \$66.2 million; contributing to a \$1.4 million decrease in interest expense. Interest on regular savings decreased \$428 thousand due to a 82 basis-point decrease in average rate that was partially offset by an average volume increase of \$81.3 million. Interest on certificates of deposit decreased \$928 thousand due to a 83 basis-point decrease in average rate.

The Bank offers an automated cash management checking account that sweeps funds daily into a repurchase agreement account ( sweep accounts ). Interest expense on these securities sold under agreements to repurchase decreased \$73 thousand during the three months ended September 30, 2009 compared to 2008 primarily due to rate decreases of 47 basis points. Interest expense on other short-term borrowings includes interest paid on federal funds purchased and short-term FHLB debt. Interest expense on other short-term borrowings increased \$417 thousand due to average rate increases of 121 basis points and average volume increases of \$22.7 million. Average volume increased in short-term FHLB debt was due to reclasses from long-term FHLB debt of \$53.9 million partially offset by repayments

Interest on long-term debt, which consists of long-term FHLB borrowings, decreased due to a decline in average volume of \$53.9 million and a 146 basis point decrease in the average rate paid. Subordinated notes and capital securities include the issuance of \$15.0 million in Subordinated Capital Notes in 2003, and the issuance of \$20.0 million in Company-Obligated Mandatorily Redeemable Preferred Securities of Subsidiary Trusts Holding Junior Subordinated Debentures of the Corporation ( Trust Preferred Securities ) in 2003. Interest expense on Subordinated Capital Notes and Trust Preferred Securities decreased \$55 thousand primarily due to rate decreases.

**Provision for Loan and Lease Losses**

The reserve for loan and lease losses is determined through a periodic evaluation that takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charged-off activity. Loans and leases are also reviewed for impairment based on discounted cash flows using the loans' and leases' initial effective interest rates or the fair value of the collateral for certain collateral dependent loans as provided for under ASC 310 (formerly SFAS No. 114). Any of the above criteria may cause the reserve to fluctuate. The provision for the three months ended September 30, 2009 and 2008 was \$5.9 million and \$3.0 million, respectively. The increase in the provision for loan losses is due to the deterioration of underlying collateral and economic factors. This resulted in the migration of loans to a higher risk category. Additionally, nonaccrual loans and restructured loans increased to \$36.3 million at September 30, 2009 from \$8.4 million at September 30, 2008. This increase is primarily due to two credits which went on non-accrual during the third quarter of 2009. One credit is a Shared National Credit to a continuing care retirement community in which Uninvest participates. The parent company of the community has come under financial difficulty and as a result, the parent company and all communities recently declared bankruptcy. The credit has \$7.4 million outstanding at September 30, 2009. The second credit is for four separate facilities to a local commercial real estate developer/home builder which aggregate \$16.6 million at September 30, 2009. Uninvest will continue to closely monitor these credits and may have to provide additional reserve in future quarters related to these credits.

**Noninterest Income**

Non-interest income consists of trust department fee income, service charges on deposits, commission income, net gains on sales of securities, and other miscellaneous types of income. It also includes various types of service fees, such as ATM fees, and life insurance income which represents changes in the cash surrender value of bank-owned life insurance policies and any excess proceeds from death benefit claims. Total non-interest income increased during the three months ended September 30, 2009 compared to 2008 primarily due to fewer other-than-temporary impairments on securities taken in the 2009 period versus 2008, additional fee income resulting from the Trollinger and Liberty acquisitions and increases in the gain on sale of loans held for sale due to growth in our mortgage banking activities.



**Table of Contents**

	<b>Three Months Ended</b>		<b>Change</b>	
	<b>September 30,</b>		<b>Amount</b>	<b>Percent</b>
	<b>2009</b>	<b>2008</b>		
Trust fee income	\$ 1,325	\$ 1,578	\$ (253)	(16.0)%
Service charges on deposit accounts	1,745	1,719	26	1.5
Investment advisory commission and fee income	876	581	295	50.8
Insurance commission and fee income	1,470	1,266	204	16.1
Bank owned life insurance income	405	241	164	68.0
Other service fee income	851	732	119	16.3
Other-than-temporary impairments on securities	(47)	(693)	646	93.2
Net gain on the sales of securities	112	1	111	N/M
Gain on sale of loans held for sale	401	26	375	N/M
Net loss on dispositions of fixed assets		(28)	28	N/M
Other	(40)	141	(181)	N/M
<b>Total noninterest income</b>	<b>\$ 7,098</b>	<b>\$ 5,564</b>	<b>\$ 1,534</b>	<b>27.6</b>

Trust fee income decreased in 2009 over 2008 primarily due to a decrease in the market value of managed accounts. Investment advisory commissions and fee income, the primary source of income for Univest Investments, Inc. increased in 2009 over 2008 due to the acquisition of the Trollinger Consulting Group in December 2008 that resulted in increased fees and commissions received. Insurance commissions and fee income, the primary source of income for Univest Insurance, Inc. increased in the third quarter of 2009 over 2008 primarily due to the acquisition of Liberty Benefits.

Life insurance income is primarily the change in the cash surrender values of bank owned life insurance policies, which is affected by the market value of the underlying assets. Life insurance income may also be recognized as the result of a death benefit claim. Bank owned life insurance income increased in the third quarter of 2009 over 2008 due to an increase in the market value of the underlying assets.

Other service fee income primarily consists of fees from credit card companies for a portion of merchant charges paid to the credit card companies for the Bank's customer debit card usage (Mastermoney fees), non-customer debit card fees, other merchant fees, mortgage servicing income, mortgage placement income and registered investment advisory fees. Other service fee income increased for the third quarter of 2009 over 2008 primarily due to registered investment advisory fees resulting from the Trollinger Consulting Group acquisition.

Other non-interest income includes fair value adjustments on derivatives, gains on sales of other real estate owned, reinsurance income and other miscellaneous income. Other non-interest income decreased for the three months ended 2009 compared to the same period in 2008 primarily due to a negative fair value adjustment on interest rate swaps.

**Gains on Sale of Assets**

Sales of \$33.6 million in loans held for sale, primarily due to increased mortgage activity, during the three months ended September 30, 2009 resulted in gains of \$401 thousand compared to sales of \$1.1 million for gains of \$26 thousand for the three months ended September 30, 2008.

During the three months ended September 30, 2009, approximately \$8.9 million of available for sale securities were sold recognizing gains of \$112 thousand. Additionally, the Corporation realized an other-than-temporary impairment charge of \$47 thousand on its equity portfolio during the third quarter of 2009. The Corporation determined that there was an increased severity and duration of the decline in fair values during the quarter due to the financial stability of the underlying companies. The Corporation carefully monitors all of its equity securities and has not taken impairment losses on certain other under-water securities, at this time, as the financial performance and near-term prospects of the underlying companies are not indicative of the market deterioration of their stock. The Corporation has the positive intent and ability to hold these securities until recovery to the Corporation's cost basis occurs. During the three months ended September 30, 2008, the Corporation sold \$1.7 million in securities that resulted in a \$1 thousand gain.

Additionally, the Corporation realized an impairment charge of \$693 thousand on its equity portfolio during the third quarter of 2008.

**Table of Contents****Noninterest Expense**

The operating costs of the Corporation are known as non-interest expense, and include, but are not limited to, salaries and benefits, equipment expense, and occupancy costs. Expense control is very important to the management of the Corporation, and every effort is made to contain and minimize the growth of operating expenses.

The following table presents noninterest expense for the periods indicated:

	For the Three Months Ended		Change	
	September 30,		Amount	Percent
	2009	2008		
Salaries and benefits	\$ 8,818	\$ 7,935	\$ 883	11.1%
Net occupancy	1,338	1,318	20	1.5
Equipment	878	792	86	10.9
Marketing and advertising	397	268	129	48.1
Deposit insurance premiums	526	183	343	N/M
Other	3,606	3,169	437	13.8
Total noninterest expense	\$ 15,563	\$ 13,665	\$ 1,898	13.9

Salaries and benefits increased due to salary and benefit expenses associated with the acquisitions of Liberty Benefits, Inc. and the Trollinger Consulting Group in December 2008, additional personnel to grow the mortgage banking business, normal base pay increases and pension plan expense.

Deposit insurance premiums increased as the utilization of credits ran out during the third quarter of 2008 and rate increases of 7 basis points.

Other expenses increased primarily due to legal fees resulting from non-performing loan activity, the timing of state tax credits received, and intangible asset amortization resulting from the Liberty and Trollinger acquisitions.

**Tax Provision**

The provision for income taxes was \$197 thousand for the three months ended September 30, 2009 compared to \$1.2 million in 2008, at effective rates of 6.68% and 21.92%, respectively. The effective tax rates reflect the benefits of tax credits generated from investments in low-income housing projects and tax-exempt income from investments in municipal securities and loans, and bank-owned life insurance. The decrease in the effective tax rate between the three-month periods is primarily due to a larger percentage of tax-exempt income to pre-tax income.

**Results of Operations Nine Months Ended September 30, 2009 Versus 2008**

The Corporation's consolidated net income and earnings per share for the nine months ended September 30, 2009 and 2008 were as follows:

	For the Nine Months Ended		Change	
	September 30,		Amount	Percent
	2009	2008		
Net income	\$ 9,258	\$ 16,785	\$ (7,527)	(44.8)%
Net income per share:				
Basic	\$ 0.68	\$ 1.31	\$ (0.63)	(48.1)%
Diluted	0.68	1.30	(0.62)	(47.7)

**Table of Contents**

Return on average shareholders' equity was 5.68% and return on average assets was 0.60% for the nine months ended September 30, 2009, compared to 11.01% and 1.11%, respectively, for the same period in 2008.

**Net Interest Income**

Net interest income is the difference between interest earned on loans and leases, investments and other interest-earning assets and interest paid on deposits and other interest-bearing liabilities. Net interest income is the principal source of the Corporation's revenue. Table 1 presents a summary of the Corporation's average balances; the tax-equivalent yields earned on average assets, and the cost of average liabilities, and shareholders' equity on a tax-equivalent basis for the nine months ended September 30, 2009 and 2008. Table 2 analyzes the changes in the tax-equivalent net interest income for the periods broken down by their rate and volume components. Sensitivities associated with the mix of assets and liabilities are numerous and complex. The Asset/Liability Management Committee works to maintain an adequate and stable net interest margin for the Corporation.

Tax-equivalent net interest income increased \$2.4 million for the nine months ended September 30, 2009 compared to 2008 primarily due to rate decreases in money market savings and time deposits. Decreased rates on commercial business loans and real estate-commercial and commercial construction loans were partially offset by increased volumes on commercial business and real estate-commercial and construction loans and lease financings. The tax-equivalent net interest margin, which is tax-equivalent net interest income as a percentage of average interest-earning assets, was 3.82% and 3.73% for the nine-month periods ended September 30, 2009 and 2008, respectively. The tax-equivalent net interest spread, which represents the difference between the weighted average tax-equivalent yield on interest-earning assets and the weighted average cost of interest-bearing liabilities, was 3.54% for the nine months ended September 30, 2009 compared to 3.30% for the same period in 2008. The effect of net interest free funding sources decreased to 0.28% for the nine months ended September 30, 2009 compared to 0.43% for the same period in 2008; this represents the effect on the net interest margin of net funding provided by noninterest-earning assets, noninterest-bearing liabilities and shareholders' equity.



**Table of Contents****Table 1 Distribution of Assets, Liabilities and Shareholders Equity; Interest Rates and Interest Differential**

	For the Nine Months Ended September 30,					
	Average Balance	2009 Income/ Expense	Average Rate	Average Balance	2008 Income/ Expense	Average Rate
<b>Assets:</b>						
Interest-earning deposits with other banks	\$ 3,602	\$ 8	0.30%	\$ 680	\$ 11	2.16%
U.S. Government obligations	105,565	2,743	3.47	100,721	3,525	4.67
Obligations of states and political subdivisions	103,389	5,206	6.73	96,315	4,731	6.56
Other debt and equity securities	218,169	8,005	4.91	237,508	9,246	5.20
Federal funds sold	77			19,275	392	2.72
Total interest-earning deposits, investments and federal funds sold	430,802	15,962	4.95	454,499	17,905	5.26
Commercial, financial and agricultural loans	409,513	14,021	4.58	382,337	18,149	6.34
Real estate-commercial and construction loans	518,828	23,289	6.00	478,277	23,936	6.69
Real estate-residential loans	297,248	10,432	4.69	307,692	12,087	5.25
Loans to individuals	50,759	2,621	6.90	64,934	3,413	7.02
Municipal loans and leases	88,851	4,082	6.14	82,043	3,846	6.26
Lease financings	92,792	5,827	8.40	74,682	4,820	8.62
Gross loans and leases	1,457,991	60,272	5.53	1,389,965	66,251	6.37
Total interest-earning assets	1,888,793	76,234	5.40	1,844,464	84,156	6.09
Cash and due from banks	31,490			35,912		
Reserve for loan and lease losses	(16,358)			(13,402)		
Premises and equipment, net	33,011			31,076		
Other assets	141,963			125,675		
Total assets	\$ 2,078,899			\$ 2,023,725		
<b>Liabilities:</b>						
Interest-bearing checking deposits	\$ 161,213	199	0.17	\$ 143,517	350	0.33
Money market savings	312,888	1,389	0.59	430,758	7,595	2.36
Regular savings	343,897	2,211	0.86	267,563	3,211	1.60
Time deposits	515,755	13,603	3.53	476,443	15,744	4.41
	1,333,753	17,402	1.74	1,318,281	26,900	2.73

Total time and  
interest-bearing deposits

Securities sold under agreements to repurchase	88,104	416	0.63	84,766	759	1.20
Other short-term borrowings	89,987	1,867	2.77	39,422	688	2.33
Long-term debt	61,899	1,654	3.57	95,602	3,084	4.31
Subordinated notes and capital securities	26,617	975	4.90	28,131	1,249	5.93
Total borrowings	266,607	4,912	2.46	247,921	5,780	3.11
Total interest-bearing liabilities	1,600,360	22,314	1.86	1,566,202	32,680	2.79
Demand deposits, non-interest bearing	220,789			224,611		
Accrued expenses and other liabilities	39,909			29,250		
Total liabilities	1,861,058			1,820,063		
<b>Shareholders Equity:</b>						
Common stock	77,476			74,370		
Additional paid-in capital	29,897			22,636		
Retained earnings and other equity	110,468			106,656		
Total shareholders equity	217,841			203,662		
Total liabilities and shareholders equity	\$ 2,078,899			\$ 2,023,725		
Net interest income		\$ 53,920			\$ 51,476	
Net interest spread			3.54			3.30
Effect of net interest-free funding sources			0.28			0.43
Net interest margin			3.82%			3.73%
Ratio of average interest-earning assets to average interest-bearing liabilities		118.02%			117.77%	

Notes: Tax-equivalent amounts have been calculated using the Corporation's federal applicable rate of 35 percent.

For rate calculation purposes, average loan and lease categories include unearned discount.

Nonaccrual loans and leases have been included in the average loan and lease balances.

Loans held for sale have been included in the average loan balances.

**Table of Contents****Table 2 Analysis of Changes in Net Interest Income**

The rate-volume variance analysis set forth in the table below compares changes in tax-equivalent net interest income for the periods indicated by their rate and volume components. The change in interest income/expense due to both volume and rate has been allocated to change in volume.

	<b>The Nine Months Ended September 30, 2009 Versus 2008</b>		
	<b>Volume Change</b>	<b>Rate Change</b>	<b>Total</b>
Interest income:			
Interest-earning deposits with other banks	\$ 6	\$ (9)	\$ (3)
U.S. Government obligations	123	(905)	(782)
Obligations of states and political subdivisions	352	123	475
Other debt and equity securities	(725)	(516)	(1,241)
Federal funds sold	(392)		(392)
Interest on deposits, investments and federal funds sold	(636)	(1,307)	(1,943)
Commercial, financial and agricultural loans and leases	910	(5,038)	(4,128)
Real estate-commercial and construction loans	1,824	(2,471)	(647)
Real estate-residential loans	(365)	(1,290)	(1,655)
Loans to individuals	(734)	(58)	(792)
Municipal loans and leases	310	(74)	236
Lease financings	1,130	(123)	1,007
Interest and fees on loans and leases	3,075	(9,054)	(5,979)
Total interest income	2,439	(10,361)	(7,922)
Interest expense:			
Interest-bearing checking deposits	21	(172)	(151)
Money market savings	(498)	(5,708)	(6,206)
Regular savings	482	(1,482)	(1,000)
Time deposits	998	(3,139)	(2,141)
Interest on time and interest-bearing deposits	1,003	(10,501)	(9,498)
Securities sold under agreement to repurchase	19	(362)	(343)
Other short-term borrowings	1,049	130	1,179
Long-term debt	(900)	(530)	(1,430)
Subordinated notes and capital securities	(57)	(217)	(274)
Interest on borrowings	111	(979)	(868)
Total interest expense	1,114	(11,480)	(10,366)
Net interest income	\$ 1,325	\$ 1,119	\$ 2,444

Notes:

Tax-equivalent amounts for both periods have been calculated using the Corporation's federal applicable rate of 35%.

For rate calculation purposes, average loan and lease categories include unearned discount.

Nonaccrual loans and leases have been included in the average loan and lease balances.

Loans held for sale have been included in the average loan balances.

**Interest Income**

Interest income on U. S. Government obligations decreased during the nine months ended September 30, 2009 compared to 2008 due to a decline in average rates. Interest income on obligations of state and political subdivisions increased due to increases in average volume and average rates. Interest income on other debt and equity securities decreased due to decline in average volume and average rates on mortgage-backed securities. Interest income decreased on federal funds sold primarily due to decreases in the average volume.

The decline in interest and fees on loans and leases is due primarily to average rate decreases on commercial business loans and real estate-commercial and construction loans. The rate decreases are attributable to the 196 basis point decline in average prime rate comparing the nine months ended September 30, 2009 to the same period in 2008. The average interest yield on the commercial loan portfolio decreased 176 basis points; which contributed to a \$4.1 million decrease in interest income. The average yield on real estate-commercial and construction loans decreased 69 basis points which contributed to a \$647 thousand decline in interest income. Average volume decreases of \$10.4 million and average rate decreases of 56 basis points on real estate residential loans contributed to a \$1.7 million decrease in interest income. The average volume decline on loans to individuals of \$14.2 million, contributed to a \$792 thousand decrease in interest income. These decreases were offset by an increase in average volume on lease financings of \$18.1 million; this contributed to a \$1.0 million increase in interest income.

**Table of Contents****Interest Expense**

The Corporation's average cost of deposits decreased 99 basis points for the nine months ended September 30, 2009 compared to the same period in 2008. This decrease in average rate contributed to a \$9.5 million decrease in interest expense on deposits. The average rate paid on money market savings decreased 177 basis points and the average volume decreased \$117.9 million, contributing to a \$6.2 million decrease in interest expense. The decrease in money market savings was primarily due to a \$92.6 million short-term deposit received from one customer during the first six months of 2008. Interest on regular savings decreased \$1.0 million due to a 74 basis-point decrease in average rate that was partially offset by an average volume increase of \$76.3 million. Interest on certificates of deposit decreased \$2.1 million, due to a 88 basis-point decrease in average rate while the average volume increased by \$39.3 million.

The Bank offers an automated cash management checking account that sweeps funds daily into a repurchase agreement account ( sweep accounts ). Interest expense on these securities sold under agreements to repurchase decreased \$343 thousand during the nine months ended September 30, 2009 compared to 2008 primarily due to average rate decreases of 57 basis points. Interest expense on other short-term borrowings includes interest paid on federal funds purchased and short-term FHLB debt. Interest expense on other short-term borrowings increased primarily due to volume increases of \$50.6 million due to reclasses from long-term FHLB borrowings of \$33.7 million and increased federal funds purchased.

Interest on long-term debt, which consists of long-term FHLB borrowings, decreased due to a decline in average volume of \$33.7 million and a 74 basis point decrease in the average rate paid. Subordinated notes and capital securities include the issuance of \$15.0 million in Subordinated Capital Notes in 2003, and the issuance of \$20.0 million in Company-Obligated Mandatorily Redeemable Preferred Securities of Subsidiary Trusts Holding Junior Subordinated Debentures of the Corporation ( Trust Preferred Securities ) in 2003. Interest expense on Subordinated Capital Notes and Trust Preferred Securities decreased \$274 thousand primarily due to rate decreases.

**Provision for Loan and Lease Losses**

The reserve for loan and lease losses is determined through a periodic evaluation that takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charged-off activity. Loans and leases are also reviewed for impairment based on discounted cash flows using the loans' and leases' initial effective interest rates or the fair value of the collateral for certain collateral dependent loans as provided for under ASC 310. Any of the above criteria may cause the reserve to fluctuate. The provision for the nine months ended September 30, 2009 and 2008 was \$13.4 million and \$6.3 million, respectively. The increase in the provision for loan and lease losses was due to the deterioration of underlying collateral and economic factors. This resulted in the migration of loans to a higher risk category and increased specific reserves on impaired loans to \$2.1 million at September 30, 2009 from \$36 thousand at December 31 2008. Additionally, nonaccrual loans and restructured loans increased to \$36.3 million at September 30, 2009 from \$5.4 million at September 30, 2008. This increase is primarily due to two credits which went on non-accrual during the third quarter of 2009. One credit is a Shared National Credit to a continuing care retirement community in which Uninvest participates. The parent company of the community has come under financial difficulty and as a result, the parent company and all communities recently declared bankruptcy. The credit has \$7.4 million outstanding at September 30, 2009. The second credit is for four separate facilities to a local commercial real estate developer/home builder which aggregate \$16.6 million at September 30, 2009. Uninvest will continue to closely monitor these credits and may have to provide additional reserve in future quarters related to these credits.

**Noninterest Income**

Non-interest income consists of trust department fee income, service charges on deposits, commission income, net gains on sales of securities, and other miscellaneous types of income. It also includes various types of service fees, such as ATM fees, and life insurance income which represents changes in the cash surrender value of bank-owned life insurance policies and any excess proceeds from death benefit claims. Total non-interest income decreased during the nine months ended September 30, 2009 compared to 2008 primarily due to a decrease of \$1.8 million in bank owned life insurance income, a decline of \$758 thousand in trust fee income and an additional \$519 thousand in other-than-temporary impairment losses on available-for-sale securities.



**Table of Contents**

	<b>Nine Months Ended</b>		<b>Change</b>	
	<b>September 30,</b>		<b>Amount</b>	<b>Percent</b>
	<b>2009</b>	<b>2008</b>		
Trust fee income	\$ 4,075	\$ 4,833	\$ (758)	(15.7)%
Service charges on deposit accounts	5,050	5,085	(35)	(0.7)
Investment advisory commission and fee income	2,402	1,838	564	30.7
Insurance commission and fee income	5,567	4,595	972	21.2
Bank owned life insurance income	970	2,766	(1,796)	(64.9)
Other service fee income	2,575	2,581	(6)	(0.2)
Other-than-temporary impairments on securities	(1,447)	(928)	(519)	(55.9)
Net gain on sale of securities	127	79	48	60.8
Gain on sale of loans held for sale	1,331	61	1,270	N/M
Net loss on dispositions of fixed assets	(147)	(33)	(114)	N/M
Other	595	410	185	45.1
<b>Total noninterest income</b>	<b>\$ 21,098</b>	<b>\$ 21,287</b>	<b>\$ (189)</b>	<b>(0.9)</b>

Trust fee income decreased in 2009 over 2008 primarily due to a decrease in the market value of managed accounts. Service charges on deposit accounts decreased slightly when comparing the nine months ended September 30, 2009 to the same period in 2008.

Investment advisory commissions and fee income, the primary source of income for Univest Investments, Inc. increased in 2009 over 2008 due to the acquisition of the Trollinger Consulting Group in December 2008 that resulted in increased fees and commissions received. Insurance commissions and fee income, the primary source of income for Univest Insurance, Inc. increased during the nine-month period ended September 30, 2009 over the same period in 2008 primarily due to the acquisitions of Liberty Benefits, Inc. and Trollinger Consulting Group in December 2008.

Life insurance income is primarily the change in the cash surrender values of bank owned life insurance policies, which is affected by the market value of the underlying assets. Life insurance income may also be recognized as the result of a death benefit claim. As a result of payments for death benefit claims during the nine months ended September 30, 2008 of \$1.9 million, life insurance income decreased when comparing the nine months ended September 30, 2009 to the same period in 2008.

Other service fee income primarily consists of fees from credit card companies for a portion of merchant charges paid to the credit card companies for the Bank's customer debit card usage (Mastermoney fees), non-customer debit card fees, other merchant fees, mortgage servicing income, mortgage placement income and registered investment advisory fees. Other service fee income decreased for the nine months ended September 30, 2009 over the same period in 2008 primarily due to income recognized in 2008 which resulted from a renegotiated contract with a service provider.

Other non-interest income includes fair value adjustments on derivatives, gains on sales of other real estate owned, reinsurance income and other miscellaneous income. Other non-interest income increased for the nine months ended 2009 compared to the same period in 2008 primarily due to net positive fair value adjustments on derivative loan commitments and interest rate swaps.

**Gains on Sale of Assets**

Sales of \$104.5 million in loans held for sale, primarily due to increased mortgage activity, during the nine months ended September 30, 2009 resulted in gains of \$1.3 million compared to sales of \$3.7 million for gains of \$61 thousand for the nine months ended September 30, 2008.



**Table of Contents**

During the nine months ended September 30, 2009, approximately \$41.9 million of available for sale securities were sold recognizing gains of \$127 thousand. Additionally, the Corporation realized an other-than-temporary impairment charge of \$1.4 million on its equity portfolio during the nine month period ended September 30, 2009. The Corporation determined that there was an increased severity and duration of the decline in fair values during the quarter due to the financial stability of the underlying companies. The Corporation carefully monitors all of its equity securities and has not taken impairment losses on certain other under-water securities, at this time, as the financial performance and near-term prospects of the underlying companies are not indicative of the market deterioration of their stock. The Corporation has the positive intent and ability to hold these securities until recovery to the Corporation's cost basis occurs. During the nine months ended September 30, 2008, the Corporation sold \$16.4 million in securities that resulted in a gain of \$79 thousand. Additionally, the Corporation realized an other-than-temporary impairment charge of \$928 thousand on its equity portfolio during the nine month period ended September 30, 2008. Net losses on the disposition of fixed assets were \$147 thousand and \$33 thousand for the nine months ended September 30, 2009 and 2008, respectively. Net losses in 2009 were primarily the result of relocating a banking office within one of its supermarket locations to a traditional office and the demolition of the Corporation's former operations center.

**Noninterest Expense**

The operating costs of the Corporation are known as non-interest expense, and include, but are not limited to, salaries and benefits, equipment expense, and occupancy costs. Expense control is very important to the management of the Corporation, and every effort is made to contain and minimize the growth of operating expenses.

The following table presents noninterest expense for the periods indicated:

	<b>For the Nine Months Ended</b>		<b>Change</b>	
	<b>2009</b>	<b>2008</b>	<b>Amount</b>	<b>Percent</b>
Salaries and benefits	\$ 27,667	\$ 24,122	\$ 3,545	14.7%
Net occupancy	4,005	3,895	110	2.8
Equipment	2,569	2,357	212	9.0
Marketing and advertising	877	989	(112)	(11.3)
Deposit insurance premiums	2,586	291	2,295	N/M
Other	10,152	10,704	(552)	(5.2)
<b>Total noninterest expense</b>	<b>\$ 47,856</b>	<b>\$ 42,358</b>	<b>\$ 5,498</b>	<b>13.0</b>

Salaries and benefits increased due to salary and benefit expenses associated with the acquisitions of Liberty Benefits, Inc. and the Trollinger Consulting Group in December 2008, additional personnel to grow the mortgage banking business, normal base pay increases and pension plan expense. Net occupancy costs and equipment expense increased due to expansion of the Corporation's mortgage banking business, the acquisition of Liberty and Trollinger, and new equipment purchases and upgrades.

Deposit insurance premiums increased due to a special assessment of five basis points on each FDIC-insured depository institution's assets, minus its Tier 1 capital, as of June 30, 2009, which equated to \$947 thousand, credits that were utilized by the Corporation in 2008 and a 7 basis point increase in rates, causing an aggregate variance of \$2.3 million.

Other expenses decreased primarily due to expenses associated with a claim under a rent-a-captive arrangement of \$349 thousand and fee expense of \$257 thousand associated with student loans, both recognized in the 2008 period and which are not recurring in nature, and lower contributions made in 2009 primarily due to timing. These decreases are partially offset by increases in the amortization of customer intangible lists which increased by \$568 thousand due to the acquisitions stated above and miscellaneous tax expense.

**Tax Provision**

The provision for income taxes was \$1.4 million for the nine months ended September 30, 2009 compared to \$4.7 million in 2008, at effective rates of 13.20% and 21.96%, respectively. The effective tax rates reflect the benefits of tax credits generated from investments in low-income housing projects and tax-exempt income from investments in municipal securities, loans and bank-owned life insurance. The decrease in the effective tax rate between the nine-month periods is primarily due to a larger percentage of tax-exempt income to pre-tax income.

**Table of Contents****Financial Condition****Assets**

Total assets increased \$33.1 million since December 31, 2008. This increase was primarily due to an increase in investment securities, partially offset by decreases in cash and an increase in the reserve for loan and lease losses. The following table presents the assets for the periods indicated:

	At		Change	
	September30, 2009	At December 31, 2008	Amount	Percent
Cash, deposits and federal funds sold	\$ 34,426	\$ 40,066	\$ (5,640)	(14.1)%
Investment securities	472,491	432,266	40,225	9.3
Loans held for sale	1,439	544	895	164.5
Total loans and leases	1,451,128	1,449,892	1,236	0.1
Reserve for loan and lease losses	(21,945)	(13,118)	(8,827)	(67.3)
Premises and equipment, net	33,226	32,602	624	1.9
Goodwill and other intangibles, net	56,029	56,051	(22)	
Cash surrender value of insurance policies	46,389	45,419	970	2.1
Accrued interest and other assets	44,666	41,075	3,591	8.7
Total assets	\$ 2,117,849	\$ 2,084,797	\$ 33,052	1.6

**Investment Securities**

The investment portfolio is managed as part of the overall asset and liability management process to optimize income and market performance over an entire interest rate cycle while mitigating risk. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns on these investments. The securities portfolio consists primarily of U.S. Government agency, mortgage-backed and municipal securities.

Total investments increased primarily due to security purchases of \$205.0 million that were partially offset by maturities of \$46.6 million and sales and calls of \$125.8 million.

**Loans and Leases**

Total loans and leases increased in the nine months ended September 30, 2009 due to increases in commercial real estate of \$65.2 million and commercial, financial and agriculture loans of \$24.4 million. These increases were partially offset by decreases in construction loans of \$33.7 million, residential loans of \$36.1 million, and loans to individuals of \$6.6 million and lease financings, net of unearned income of \$11.9 million.

**Asset Quality**

Performance of the entire loan and lease portfolio is reviewed on a regular basis by bank management and loan officers. A number of factors regarding the borrower, such as overall financial strength, collateral values and repayment ability, are considered in deciding what actions should be taken when determining the collectability of interest for accrual purposes.

When a loan or lease, including a loan or lease impaired under ASC 310, is classified as nonaccrual, the accrual of interest on such a loan or lease is discontinued. A loan or lease is classified as nonaccrual when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about the further collectability of principal or interest, even though the loan or lease is currently performing. A loan or lease may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan or lease is placed on nonaccrual status, unpaid interest credited to income is reversed. Interest received on nonaccrual loans and leases is either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal.



**Table of Contents**

Loans or leases are usually restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

Total cash basis, restructured and nonaccrual loans and leases totaled \$36.3 million at September 30, 2009, \$5.4 million at December 31, 2008 and \$8.4 million at September 30, 2008 and consist mainly of commercial loans and real estate related commercial loans. For the nine months ended September 30, 2009 and 2008, nonaccrual loans and leases resulted in lost interest income of \$499 thousand and \$564 thousand, respectively. Loans and leases 90 days or more past due totaled \$644 thousand at September 30, 2009, \$1.1 million at December 31, 2008 and \$1.6 million at September 30, 2008. Other real estate owned totaled \$3.3 million at September 30, 2009, \$346 thousand at December 31, 2008 and \$346 thousand at September 30, 2008. The Corporation's ratio of nonperforming assets to total loans and leases and other real estate owned was 2.77% at September 30, 2009, 0.48% at December 31, 2008 and 0.72% at September 30, 2008. The ratio of nonperforming assets to total assets was 1.90% at September 30, 2009, 0.33% at December 31, 2008 and 0.51% at September 30, 2008. The increase from year-end is primarily due to an increase in non-accrual loans of \$28.1 million and an increase in restructured loans of \$2.8 million. This increase is primarily due to two credits which went on non-accrual during the third quarter of 2009. One credit is a Shared National Credit to a continuing care retirement community in which Uninvest participates. The parent company of the community has come under financial difficulty and recently declared bankruptcy. The credit has \$7.4 million outstanding at September 30, 2009. The second credit is for four separate facilities to a local commercial real estate developer/home builder which aggregate \$16.6 million at September 30, 2009. Uninvest will continue to closely monitor these credits and may have to provide additional reserve in future quarters related to these credits.

Nonperforming assets include cash basis, restructured and nonaccrual loans (impaired loans), accruing loans 90 days or more past due and other real estate owned. The following table presents nonperforming assets for the periods indicated:

	<b>09/30/09</b>	<b>12/31/08</b>
Commercial, financial and agricultural	\$ <b>5,299</b>	\$ 835
Real estate commercial owner occupied	<b>1,939</b>	1,338
Real estate commercial non-owner occupied	<b>13,261</b>	3,173
Real estate construction	<b>12,912</b>	
Real estate residential	<b>1,303</b>	409
Loans to individuals	<b>568</b>	369
Lease financings	<b>1,694</b>	430
Other real estate owned	<b>3,330</b>	346
Total	\$ <b>40,306</b>	\$ 6,900

At September 30, 2009, the recorded investment in loans and leases that are considered to be impaired under ASC 310 was \$36.3 million, all of which were on a nonaccrual basis or trouble debt restructured. The related reserve for loan and lease losses for those loans was \$2.1 million. At December 31, 2008, the recorded investment in loans and leases that are considered to be impaired under ASC 310 was \$5.4 million, all of which were on a nonaccrual basis or trouble debt restructured. The related reserve for loan and lease losses for those loans was \$36 thousand. At September 30, 2008, the recorded investment in loans and leases that are considered to be impaired under ASC 310 was \$8.4 million and the related reserve for loan and lease losses for those credits was \$2.5 million. The amount of the specific reserve needed for these credits could change in future periods subject to changes in facts and judgments related to these credits. Specific reserves have been established based on current facts and management's judgments about the ultimate outcome of these credits.

**Reserve for Loan and Lease Losses**

Management believes the reserve for loan and lease losses is maintained at a level that is adequate to absorb probable losses in the loan and lease portfolio. Management's methodology to determine the adequacy of and the provisions to

the reserve considers specific credit reviews, past loan and lease loss experience, current economic conditions and trends, and the volume, growth, and composition of the portfolio.

**Table of Contents**

The reserve for loan and lease losses is determined through a monthly evaluation of reserve adequacy. This analysis takes into consideration the growth of the loan and lease portfolio, the status of past-due loans and leases, current economic conditions, various types of lending activity, policies, real estate and other loan commitments, and significant changes in charge-off activity. Non-accrual loans and leases, and those which have been restructured, are evaluated individually. All other loans and leases are evaluated as pools. Based on historical loss experience, loss factors are determined giving consideration to the areas noted in the first paragraph and applied to the pooled loan and lease categories to develop the general or allocated portion of the reserve. Loans are also reviewed for impairment based on discounted cash flows using the loans' initial effective interest rate or the fair value of the collateral for certain collateral-dependent loans as provided under ASC 310. Management also reviews the activity within the reserve to determine what actions, if any, should be taken to address differences between estimated and actual losses. Any of the above factors may cause the provision to fluctuate.

Wholesale leasing portfolios are purchased by the Bank's subsidiary, Univest Capital, Inc. Credit losses on these purchased portfolios are largely the responsibility of the seller up to pre-set dollar amounts initially equal to 10 to 20 percent of the portfolio purchase amount. The dollar amount of recourse for purchased portfolios is inclusive of cash holdbacks and purchase discounts.

The reserve for loan and lease losses is based on management's evaluation of the loan and lease portfolio under current economic conditions and such other factors, which deserve recognition in estimating loan and lease losses. This evaluation is inherently subjective, as it requires estimates including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Additions to the reserve arise from the provision for loan and lease losses charged to operations or from the recovery of amounts previously charged off. Loan and lease charge-offs reduce the reserve. Loans and leases are charged off when there has been permanent impairment or when in the opinion of management the full amount of the loan or lease, in the case of non-collateral dependent borrowings, will not be realized. Certain impaired loans and leases are reported at the present value of expected future cash flows using the loan's initial effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

The reserve for loan and lease losses consists of an allocated reserve and unallocated reserve categories. The allocated reserve is comprised of reserves established on specific loans and leases, and class reserves based on historical loan and lease loss experience, current trends, and management assessments. The unallocated reserve is based on both general economic conditions and other risk factors in the Corporation's individual markets and portfolios.

The specific reserve element is based on a regular analysis of impaired commercial and real estate loans. For these loans, the specific reserve established is based on an analysis of related collateral value, cash flow considerations and, if applicable, guarantor capacity.

The class reserve element is determined by an internal loan and lease grading process in conjunction with associated allowance factors. The Corporation revises the class allowance factors whenever necessary, but no less than quarterly, in order to address improving or deteriorating credit quality trends or specific risks associated with a given loan or lease pool classification.

The Corporation maintains a reserve in other liabilities for off-balance sheet credit exposures that currently are unfunded in categories with historical loss experience.

The reserve for loan and lease losses increased \$8.8 million from December 31, 2008 to September 30, 2009, primarily due to deterioration of underlying collateral and economic factors. Management believes that the reserve is maintained at a level that is adequate to absorb losses in the loan and lease portfolio. The ratio of the reserve for loan and lease losses to total loans and leases was 1.51% at September 30, 2009 and 0.90% at December 31, 2008.

***Goodwill and Other Intangible Assets***

The Corporation has goodwill of \$50.4 million, which is deemed to be an indefinite intangible asset and in accordance with ASC 350 (formerly SFAS No. 142, "Goodwill and Other Intangible Assets"), is not amortized. The Corporation also has intangible assets due to bank and branch acquisitions, core deposit intangibles, covenants not to compete (in favor of the Corporation), customer related intangibles and mortgage servicing rights, which are not deemed to have an indefinite life and therefore will continue to be amortized over their useful life.





**Table of Contents**

In accordance with ASC 805 (formerly SFAS No. 141R, Accounting for Business Combinations ) and ASC 350, the Corporation completes annual impairment tests for goodwill and other intangible assets. Identifiable intangible assets are evaluated for impairment if events and circumstances indicate a possible impairment in accordance with ASC 360 (formerly SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets ). There can be no assurance that future goodwill impairment tests will not result in a charge to earnings. Customer related intangibles are being amortized over their estimated useful lives of five to twelve years. Core deposit intangibles are being amortized over their average estimated useful lives of eight years. The covenants not to compete are being amortized over their three- to five-year contractual lives. At September 30, 2009, there was no impairment indicated.

**Liabilities**

Total liabilities decreased since December 31, 2008 primarily due to a decrease in borrowings, partially offset by an increase in deposits and accrued expenses and other liabilities. The following table presents the liabilities for the periods indicated:

	At September 30, 2009	At December 31, 2008	Change	
			Amount	Percent
Deposits	\$ 1,536,903	\$ 1,527,328	\$ 9,575	0.6%
Borrowings	267,821	312,736	(44,915)	(14.4)
Accrued expenses and other liabilities	45,073	41,526	3,547	8.5
Total liabilities	\$ 1,849,797	\$ 1,881,590	\$ (31,793)	(1.7)

**Deposits**

Total deposits increased at the Bank primarily due to increases of \$60.2 million in regular savings which is partially offset by a decrease of \$48.2 million in money market savings accounts.

**Borrowings**

Long-term borrowings at September 30, 2009, included \$5.6 million in Subordinated Capital Notes, \$20.6 million of Trust Preferred Securities, \$14.0 million in long-term borrowings from the FHLB and \$769 thousand in a capital lease obligation. Long-term borrowings decreased due to a reclassification of long-term debt to short-term debt in the amount of \$78.0 million due to the remaining term to maturity being one year or less. Short-term borrowings typically include federal funds purchased, Federal Reserve Bank discount window borrowings and short-term FHLB borrowings. Short-term borrowings increased primarily due to the \$78.0 million reclass from long-term borrowing partially offset by repayments.

**Shareholders Equity**

Total shareholders equity increased since December 31, 2008 primarily due to an additional \$55.6 million in capital as a result of the issuance of common stock during the third quarter 2009. Additionally, current earnings and a reduction in accumulated other comprehensive loss which was partially offset by cash dividends paid.

On August 12, 2009, the Corporation completed its public offering of 3,392,500 shares of common stock at a price of \$17.50 per share, including 442,500 shares of common stock purchased by the underwriters pursuant to their over-allotment option, which was exercised in full. The net proceeds of the offering after deducting underwriting discounts and commissions and estimated offering expenses are expected to be approximately \$55.6 million.

**Table of Contents**

The following table presents the shareholders' equity for the periods indicated:

	At		Change	
	September 30, 2009	December 31, 2008	Amount	Percent
Common stock	\$ 91,332	\$ 74,370	\$ 16,962	22.8%
Additional paid-in capital	60,037	22,459	37,578	167.3
Retained earnings	152,305	151,816	489	0.3
Accumulated other comprehensive loss	(1,444)	(8,619)	7,175	83.2
Treasury stock	(34,178)	(36,819)	2,641	7.2
Total shareholders' equity	\$ 268,052	\$ 203,207	\$ 64,845	31.9

Retained earnings were favorably impacted by nine months of net income of \$9.3 million partially offset by cash dividends of \$8.5 million declared during the first nine months of 2009. Treasury stock decreased primarily due to issuances for the employee stock purchase plan, employee stock options and restricted stock awards. There is a buyback program in place that allows the Corporation to purchase an additional 643,782 shares of its outstanding common stock in the open market or in negotiated transactions.

Accumulated other comprehensive loss decreased by \$7.2 million primarily due to unrealized gains related to securities of \$8.1 million, net of taxes. The period-to-period recovery in accumulated other comprehensive income (loss) was a result of increases in the fair values of mortgage-backed government agency debt securities and obligations of state and political subdivisions.

**Capital Adequacy**

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Corporation's and the Bank's financial statements. Capital adequacy guidelines, and additionally for the Bank prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined).

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of September 30, 2009:						
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 256,945	15.47%	\$ 132,906	8.00%	\$ 166,133	10.00%
Bank	242,944	14.86	130,804	8.00	163,505	10.00
Tier 1 Capital (to Risk-Weighted Assets):						

Edgar Filing: UNIVEST CORP OF PENNSYLVANIA - Form 10-Q

Corporation	<b>234,535</b>	<b>14.12</b>	<b>66,453</b>	<b>4.00</b>	<b>99,680</b>	<b>6.00</b>
Bank	<b>222,485</b>	<b>13.61</b>	<b>65,402</b>	<b>4.00</b>	<b>98,103</b>	<b>6.00</b>
Tier 1 Capital (to Average Assets):						
Corporation	<b>234,535</b>	<b>11.51</b>	<b>61,154</b>	<b>3.00</b>	<b>81,538</b>	<b>4.00</b>
Bank	<b>222,485</b>	<b>11.02</b>	<b>60,578</b>	<b>3.00</b>	<b>80,771</b>	<b>4.00</b>

-38-

---

**Table of Contents**

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	As of December 31, 2008:					
Total Capital (to Risk-Weighted Assets):						
Corporation	\$ 191,469	11.60%	\$ 132,060	8.00%	\$ 165,075	10.00%
Bank	178,535	10.97	130,196	8.00	162,745	10.00
Tier 1 Capital (to Risk-Weighted Assets):						
Corporation	175,801	10.65	66,030	4.00	99,045	6.00
Bank	165,267	10.16	65,098	4.00	97,647	6.00
Tier 1 Capital (to Average Assets):						
Corporation	175,801	8.94	59,023	3.00	78,697	4.00
Bank	165,267	8.46	58,640	3.00	78,186	4.00

As of September 30, 2009 and December 31, 2008, management believes that the Corporation and the Bank met all capital adequacy requirements to which they are subject. The Corporation, like other bank holding companies, currently is required to maintain Tier 1 Capital and Total Capital (the sum of Tier 1, Tier 2 and Tier 3 capital) equal to at least 4.0% and 8.0%, respectively, of its total risk-weighted assets (including various off-balance-sheet items, such as standby letters of credit). The Bank, like other depository institutions, is required to maintain similar capital levels under capital adequacy guidelines. For a depository institution to be considered well-capitalized under the regulatory framework for prompt corrective action, its Tier 1 and Total Capital ratios must be at least 6.0% and 10.0% on a risk-adjusted basis, respectively. As of September 30, 2009, the most recent notification from the Office of Comptroller of the Currency and Federal Deposit Insurance Corporation ( FDIC ) categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

**Critical Accounting Policies**

Management, in order to prepare the Corporation's financial statements in conformity with generally accepted accounting principles, is required to make estimates and assumptions that effect the amounts reported in the Corporation's financial statements. There are uncertainties inherent in making these estimates and assumptions. Certain critical accounting policies, discussed below, could materially affect the results of operations and financial position of the Corporation should changes in circumstances require a change in related estimates or assumptions. The Corporation has identified the reserve for loan and lease losses, intangible assets, investment securities, mortgage servicing rights, income taxes and benefit plans as its critical accounting policies. For more information on these critical accounting policies, please refer to our 2008 Annual Report on Form 10-K.

**Asset/Liability Management**

The primary functions of Asset/Liability Management are to assure adequate earnings, capital and liquidity while maintaining an appropriate balance between interest-earning assets and interest-bearing liabilities. Liquidity management involves the ability to meet cash flow requirements of customers and corporate needs. Interest-rate sensitivity management seeks to avoid fluctuating net interest margins and to enhance consistent growth of net interest income through periods of changing rates.

The Corporation uses both interest-sensitivity gap analysis and simulation techniques to quantify its exposure to interest rate risk. The Corporation uses the gap analysis to identify and monitor long-term rate exposure and uses a

simulation model to measure the short-term rate exposures. The Corporation runs various earnings simulation scenarios to quantify the effect of declining or rising interest rates on the net interest margin over a one-year horizon. The simulation uses existing portfolio rate and repricing information, combined with assumptions regarding future loan and deposit growth, future spreads, prepayments on residential mortgages, and the discretionary pricing of non-maturity assets and liabilities.

**Table of Contents**

**Liquidity**

The Corporation, in its role as a financial intermediary, is exposed to certain liquidity risks. Liquidity refers to the Corporation's ability to ensure that sufficient cash flow and liquid assets are available to satisfy demand for loans and deposit withdrawals. The Corporation manages its liquidity risk by measuring and monitoring its liquidity sources and estimated funding needs. The Corporation has a contingency funding plan in place to address liquidity needs in the event of an institution-specific or a systemic financial crisis.

***Sources of Funds***

Core deposits and cash management repurchase agreements ( Repos ) have historically been the most significant funding sources for the Corporation. These deposits and Repos are generated from a base of consumer, business and public customers primarily located in Bucks and Montgomery counties, Pennsylvania. The Corporation faces increased competition for these deposits from a large array of financial market participants, including banks, thrifts, mutual funds, security dealers and others.

The Corporation supplements its core funding with money market funds it holds for the benefit of various trust accounts. These funds are fully collateralized by the Bank's investment portfolio and are at current money market mutual fund rates. This funding source is subject to changes in the asset allocations of the trust accounts.

The Bank purchases Certificates from the Pennsylvania Local Government Investment Trust ( PLGIT ) to augment its short-term fixed funding sources. The PLGIT deposits are public funds collateralized with a letter of credit that PLGIT maintains with the FHLB; therefore, Univest National Bank is not required to provide collateral on these deposits. At September 30, 2009, the Bank had no PLGIT deposits.

The Corporation, through the Bank, has short-term and long-term credit facilities with the FHLB with a maximum borrowing capacity of approximately \$245.3 million. At September 30, 2009, total outstanding short-term and long-term borrowings with the FHLB totaled \$107.0 million. The maximum borrowing capacity changes as a function of qualifying collateral assets and the amount of funds received may be reduced by additional required purchases of FHLB stock.

The Corporation maintains federal fund lines with several correspondent banks totaling \$82.0 million. At September 30, 2009, there were \$5.4 million outstanding borrowings under these lines. Future availability under these lines is subject to the policies of the granting banks and may be withdrawn.

The Corporation, through the Bank, has an available line of credit at the Federal Reserve Bank of Philadelphia, the amount of which is dependent upon the balance of loans and securities pledged as collateral. At September 30, 2009, the Corporation had outstanding borrowings of \$30.0 million under this line.

***Cash Requirements***

The Corporation has cash requirements for various financial obligations, including contractual obligations and commitments that require cash payments. The most significant contractual obligation, in both the under and over one year time period, is for the Bank to repay its certificates of deposit. Securities sold under agreement to repurchase constitute the next largest payment obligation which is short term in nature. The Bank anticipates meeting these obligations by continuing to provide convenient depository and cash management services through its branch network, thereby replacing these contractual obligations with similar fund sources at rates that are competitive in our market.

Commitments to extend credit are the Bank's most significant commitment in both the under and over one year time periods. These commitments do not necessarily represent future cash requirements in that these commitments often expire without being drawn upon.

**Recent Accounting Pronouncements**

See footnote 14 for the listing of recent accounting pronouncements.

**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosure About Market Risk**

No material changes in the Corporation's market risk or market strategy occurred during the current period. A detailed discussion of market risk is provided in the Registrant's Annual Report on Form 10-K for the period ended December 31, 2008.

**Item 4. Controls and Procedures**

Management is responsible for the disclosure controls and procedures of Univest Corporation of Pennsylvania (Univest). Disclosure controls and procedures are in place to assure that all material information is collected and disclosed in accordance with Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934. Based on their evaluation Management believes that the financial information required to be disclosed in accordance with the Securities Exchange Act of 1934 is presented fairly, recorded, summarized and reported within the required time periods.

As of September 30, 2009 an evaluation was performed under the supervision and with the participation of the Corporation's management, including the CEO and CFO, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's management, including the CEO and CFO, concluded that the Corporation's disclosure controls and procedures were effective and there have been no changes in the Corporation's internal controls or in other factors that have materially affected or are reasonably likely to materially affect internal controls subsequent to December 31, 2008.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Management is not aware of any litigation that would have a material adverse effect on the consolidated financial position of the Corporation. There are no proceedings pending other than the ordinary routine litigation incident to the business of the Corporation. In addition, there are no material proceedings pending or known to be threatened or contemplated against the Corporation or the Bank by government authorities.

**Item 1A. Risk Factors**

There were no material changes from the risk factors previously disclosed in the Registrant's Form 10-K, Part 1, Item 1A, for the Year Ended December 31, 2008 as filed with the Securities and Exchange Commission on March 6, 2009.

**The Company Borrows from the Federal Home Loan Bank and the Federal Reserve, and There Can be No Assurance These Programs Will Continue in Their Current Manner.**

We at times utilize the Federal Home Loan Bank (FHLB) of Pittsburgh for overnight borrowings and term advances; we also borrow from the Federal Reserve and from correspondent banks under our federal funds lines of credit. The amount loaned to us is generally dependent on the value of the collateral pledged. These lenders could reduce the percentages loaned against various collateral categories, could eliminate certain types of collateral and could otherwise modify or even terminate their loan programs. In this regard, the FHLB of Pittsburgh has taken impairment charges and has suspended dividends and repurchases of capital stock. Any change or termination would have an adverse affect on our liquidity and profitability.

**A Substantial Decline in the Value of Our Federal Home Loan Bank of Pittsburgh Common Stock May Adversely Affect Our Financial Condition.**

We own common stock of the FHLB of Pittsburgh in order to qualify for membership in the FHLB system, which enables us to borrow funds under the FHLB advance program. The carrying value of our FHLB common stock was \$7.4 million as of September 30, 2009.

The FHLB of Pittsburgh has taken impairment charges and has suspended dividends and repurchases of capital stock. Consequently, given that there is no market for our FHLB common stock, we believe that there is a risk that our investment could be deemed other than temporarily impaired at some time in the future. If this occurs, it may adversely affect our results of operations and financial condition.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information on repurchases by the Corporation of its common stock during the three months ended September 30, 2009.

## ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (3)
July 1 - 31, 2009				643,782
August 1 - 31, 2009				643,782
September 1 - 30, 2009				643,782

Total

1. Transactions are reported as of settlement dates.
2. The Corporation's current stock repurchase program was approved by its Board of Directors and announced on August 22, 2007. The repurchased shares limit is net of normal Treasury activity such as purchases to fund the Dividend Reinvestment Program, Employee Stock Purchase Program and the equity



compensation plan.

3. The number of shares approved for repurchase under the Corporation's stock repurchase program is 643,782.
4. The Corporation's current stock repurchase program does not have an expiration date.
5. No stock repurchase plan or program of the Corporation expired during the period covered by the table.
6. The Corporation has no stock repurchase plan or program that it has determined to terminate prior to expiration or under which it does not intend to make further purchases. The plans are restricted during certain blackout periods in conformance with the Corporation's Insider Trading Policy.

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None.

Item 6. Exhibits

a. Exhibits

- Exhibit 31.1 Certification of William S. Aichele, Chairman, President and Chief Executive Officer of the Corporation, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 31.2 Certification of Jeffrey M. Schweitzer Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32.1 Certification of William S. Aichele, Chief Executive Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32.2 Certification of Jeffrey M. Schweitzer, Chief Financial Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Univest Corporation of Pennsylvania  
(Registrant)

Date: November 9, 2009

/s/ William S. Aichele  
William S. Aichele, Chairman, President  
and Chief Executive Officer

Date: November 9, 2009

/s/ Jeffrey M. Schweitzer  
Jeffrey M. Schweitzer, Executive Vice President,  
and Chief Financial Officer

-43-

---

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description</b>
Exhibit 31.1	Certification of William S. Aichele, Chairman, President and Chief Executive Officer of the Corporation, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 31.2	Certification of Jeffrey M. Schweitzer Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) of the Exchange Act, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 32.1	Certification of William S. Aichele, Chief Executive Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.
Exhibit 32.2	Certification of Jeffrey M. Schweitzer, Chief Financial Officer of the Corporation, pursuant to 18 United States Code Section 1350, as enacted by Section 906 of the Sarbanes-Oxley Act of 2002.