

CELGENE CORP /DE/  
Form 10-Q  
July 31, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**(Mark one)**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2009**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-16132**

**CELGENE CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**

**22-2711928**

(State or other jurisdiction of incorporation  
or organization)

(I.R.S. Employer Identification  
Number)

**86 Morris Avenue, Summit, NJ**

**07901**

(Address of principal executive offices)

(Zip Code)

**(908) 673-9000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☐ No ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐  
(Do not check if a smaller  
reporting company)

Smaller reporting  
company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

At July 27, 2009, 458,622,488 shares of Common Stock, par value \$.01 per share, were outstanding.



**CELGENE CORPORATION**  
**FORM 10-Q TABLE OF CONTENTS**

Page No.

**PART I FINANCIAL INFORMATION**

Item 1 Unaudited Consolidated Financial Statements

Consolidated Statements of Operations

Three-Month and Six-Month Periods Ended June 30, 2009 and 2008

1

Consolidated Balance Sheets

As of June 30, 2009 and December 31, 2008

2

Consolidated Statements of Cash Flows

Six-Month Periods Ended June 30, 2009 and 2008

3

Notes to Unaudited Consolidated Financial Statements

5

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

29

Item 3 Quantitative and Qualitative Disclosures About Market Risk

44

Item 4 Controls and Procedures

46

**PART II OTHER INFORMATION**

Item 1 Legal Proceedings

47

Item 1A Risk Factors

47

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

47

Item 3 Defaults Upon Senior Securities

48

Item 4 Submission of Matters to a Vote of Security Holders

48

Item 5 Other Information

49

Item 6 Exhibits

49

Signatures

50

Exhibit 31.1

Exhibit 31.2

Exhibit 32.1

Exhibit 32.2

EX-101 INSTANCE DOCUMENT

EX-101 SCHEMA DOCUMENT

EX-101 CALCULATION LINKBASE DOCUMENT

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

---

Table of Contents**CELGENE CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)****(Dollars in thousands, except per share amounts)**

	<b>Three-Month Periods Ended June 30,</b>		<b>Six-Month Periods Ended June 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Revenue:				
Net product sales	\$ 598,154	\$ 543,165	\$ 1,174,386	\$ 974,539
Collaborative agreements and other revenue	2,354	2,789	4,598	7,557
Royalty revenue	28,158	25,510	54,735	51,965
Total revenue	628,666	571,464	1,233,719	1,034,061
Expenses:				
Cost of goods sold (excluding amortization of acquired intangible assets)	50,902	75,194	115,201	119,918
Research and development	218,500	144,861	399,747	301,739
Selling, general and administrative	176,311	176,287	349,752	316,737
Amortization of acquired intangible assets	22,667	35,167	46,292	45,009
Acquired in-process research and development				1,740,000
Total expenses	468,380	431,509	910,992	2,523,403
Operating income (loss)	160,286	139,955	322,727	(1,489,342)
Other income and expense:				
Interest and investment income, net	24,072	19,853	41,525	49,603
Equity in (income) losses of affiliated companies	(157)	1,343	615	6,423
Interest expense	527	1,246	991	3,456
Other income, net	5,176	1,697	37,786	2,493
Income (loss) before income taxes	189,164	158,916	400,432	(1,447,125)
Income tax provision	46,329	39,033	94,715	74,080
Net income (loss)	\$ 142,835	\$ 119,883	\$ 305,717	\$ (1,521,205)
Net income (loss) per common share:				
Basic	\$ 0.31	\$ 0.27	\$ 0.67	\$ (3.56)
Diluted	\$ 0.31	\$ 0.26	\$ 0.65	\$ (3.56)

Edgar Filing: CELGENE CORP /DE/ - Form 10-Q

Weighted average shares (in thousands):

Basic	459,586	442,640	459,584	427,451
Diluted	467,082	466,687	467,759	427,451

See accompanying Notes to Unaudited Consolidated Financial Statements

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS****(Unaudited)****(Dollars in thousands, except per share amounts)**

	<b>June 30, 2009</b>	<b>December 31, 2008</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 866,843	\$ 1,092,386
Marketable securities available for sale	1,631,125	1,129,705
Accounts receivable, net of allowances of \$9,678 and \$9,391 at June 30, 2009 and December 31, 2008, respectively	353,627	312,243
Inventory	76,839	100,176
Deferred income taxes	22,752	16,415
Other current assets	216,980	190,441
Total current assets	3,168,166	2,841,366
Property, plant and equipment, net	266,645	248,971
Investment in affiliated companies	19,476	18,392
Intangible assets, net	384,934	434,764
Goodwill	577,596	588,822
Other assets	332,451	312,955
Total assets	\$ 4,749,268	\$ 4,445,270
<b>Liabilities and Stockholders Equity</b>		
Current liabilities:		
Accounts payable	\$ 39,246	\$ 53,859
Accrued expenses	279,452	306,120
Income taxes payable	15,489	51,162
Current portion of deferred revenue	1,973	1,419
Other current liabilities	95,210	114,688
Total current liabilities	431,370	527,248
Deferred revenue, net of current portion	3,876	3,127
Non-current income taxes payable	384,563	358,578
Other non-current liabilities	66,691	64,989
Total liabilities	886,500	953,942

**Commitments and Contingencies**



**Stockholders' Equity:**

Preferred stock, \$.01 par value per share, 5,000,000 shares authorized; none outstanding at June 30, 2009 and December 31, 2008, respectively

Common stock, \$.01 par value per share, 575,000,000 shares authorized; issued 464,719,591 and 463,274,296 shares at June 30, 2009 and December 31, 2008, respectively

Common stock in treasury, at cost; 6,198,012 and 4,144,667 shares at June 30, 2009 and December 31, 2008, respectively

Additional paid-in capital

Accumulated deficit

Accumulated other comprehensive loss

Total stockholders' equity

Total liabilities and stockholders' equity

4,647	4,633
(243,091)	(157,165)
5,331,128	5,180,397
(1,103,276)	(1,408,993)
(126,640)	(127,544)
3,862,768	3,491,328
\$ 4,749,268	\$ 4,445,270

See accompanying Notes to Unaudited Consolidated Financial Statements

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
**(Dollars in thousands)**

	<b>Six-Month Periods Ended</b>	
	<b>June 30,</b>	
	<b>2009</b>	<b>2008</b>
Cash flows from operating activities:		
Net income (loss)	\$ 305,717	\$ (1,521,205)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation of long-term assets	19,262	15,622
Amortization of intangible assets	46,527	45,209
Allocation of pre-paid royalties	16,553	
Provision for accounts receivable allowances	2,620	4,078
Deferred income taxes	(21,200)	(4,804)
Acquired in-process research and development		1,740,000
Share-based compensation expense	68,469	47,421
Equity in losses of affiliated companies	615	6,423
Share-based employee benefit plan expense	6,018	5,136
Unrealized change in value of foreign currency forward contracts	(25,943)	936
Realized gain on marketable securities available for sale	(17,171)	(2,239)
Other, net	2,049	724
Change in current assets and liabilities, excluding the effect of acquisition:		
Accounts receivable	(36,536)	(63,273)
Inventory	16,822	7,989
Other operating assets	(28,560)	(8,686)
Accounts payable and other operating liabilities	(36,818)	(42,928)
Income tax payable	(7,660)	28,270
Deferred revenue	1,276	(71)
Net cash provided by operating activities	312,040	258,602
Cash flows from investing activities:		
Proceeds from sales of marketable securities available for sale	850,274	789,155
Purchases of marketable securities available for sale	(1,334,675)	(252,094)
Payments for acquisition of business, net of cash acquired		(746,779)
Capital expenditures	(38,702)	(34,183)
Investment in affiliated companies	(1,700)	(1,339)
Purchases of investment securities	(10,847)	(4,762)
Other	3,333	10,107
Net cash used in investing activities	(532,317)	(239,895)

Edgar Filing: CELGENE CORP /DE/ - Form 10-Q

Cash flows from financing activities:		
Payment for treasury shares	(100,000)	
Net proceeds from exercise of common stock options and warrants	16,569	62,035
Excess tax benefit from share-based compensation arrangements	69,713	34,120
Net cash provided by (used in) financing activities	(13,718)	96,155
Effect of currency rate changes on cash and cash equivalents	8,452	15,533
Net increase (decrease) in cash and cash equivalents	(225,543)	130,395
Cash and cash equivalents at beginning of period	1,092,386	1,218,273
Cash and cash equivalents at end of period	\$ 866,843	\$ 1,348,668

See accompanying Notes to Unaudited Consolidated Financial Statements

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
**(Unaudited)**  
**(Dollars in thousands)**

	<b>Six-Month Periods Ended</b>	
	<b>June 30,</b>	
	<b>2009</b>	<b>2008</b>
Supplemental schedule of non-cash investing and financing activity:		
Change in net unrealized (gain) loss on marketable securities available for sale	\$ (590)	\$ 102,928
Matured shares tendered in connection with stock option exercises	\$ (597)	\$ (1,981)
Conversion of convertible notes	\$	\$ 196,543
Supplemental disclosure of cash flow information:		
Interest paid	\$	\$ 1,640
Income taxes paid	\$ 52,761	\$ 6,409
See accompanying Notes to Unaudited Consolidated Financial Statements		

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**(In all accompanying tables, amounts of dollars expressed in thousands,**

**except per share amounts, unless otherwise indicated)**

**1. Nature of Business and Basis of Presentation**

Celgene Corporation and its subsidiaries (collectively Celgene or the Company ) is a global biopharmaceutical company primarily engaged in the discovery, development and commercialization of innovative therapies designed to treat cancer and immune-inflammatory diseases. The Company's primary commercial stage products include REVLIMID®, THALOMID® (inclusive of Thalidomide Celgene™ and Thalidomide Pharmion™, subsequent to the acquisition of Pharmion Corporation, or Pharmion), VIDAZA® and FOCALIN®. ALKERAN® was licensed from GlaxoSmithKline, or GSK, and sold under the Celgene label through March 31, 2009, the conclusion date of the ALKERAN® license with GSK. For a period of two years, the Company will continue to earn residual payments based upon GSK's ALKERAN® revenues. FOCALIN® is sold exclusively to Novartis Pharma AG, or Novartis. The Company also derives revenues from a licensing agreement with Novartis, which entitles it to royalties on FOCALIN XR® and the entire RITALIN® family of drugs, and sales of bio-therapeutic products and services through the Company's Cellular Therapeutics subsidiary.

The accompanying unaudited consolidated financial statements have been prepared from the books and records of the Company pursuant to U.S. generally accepted accounting principles for interim information and the rules and regulations of the Securities and Exchange Commission for interim reporting. Pursuant to such rules and regulations, certain information and footnote disclosures normally included in complete annual financial statements have been condensed or omitted. The consolidated financial statements include the accounts of Celgene Corporation and its subsidiaries. All intercompany transactions and balances have been eliminated. Investments in limited partnerships and interests in which the Company has an equity interest of 50% or less and does not otherwise have a controlling financial interest are accounted for by either the equity or cost method. Certain immaterial reclassifications have been made to the prior period consolidated financial statements in order to conform to the current period presentation. The interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008, or the 2008 Annual Report on Form 10-K.

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect reported amounts and disclosures. Actual results could differ from those estimates. The Company is subject to certain risks and uncertainties related to product development, regulatory approval, market acceptance, scope of patent and proprietary rights, competition, technological change and product liability.

Interim results may not be indicative of the results that may be expected for the full year. In the opinion of management, these financial statements include all normal and recurring adjustments considered necessary for a fair presentation of these interim consolidated financial statements.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2. Summary of Significant Accounting Policies**

The Company's significant accounting policies are described in Note 1 of the Notes to the Consolidated Financial Statements included in the 2008 Annual Report on Form 10-K.

**New Accounting Pronouncements:** In September 2006, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standards, or SFAS, No. 157, Fair Value Measurements, or SFAS 157, which establishes a framework for measuring fair value and expands disclosures about fair value measurements. The FASB partially deferred the effective date of SFAS 157 for non-financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis to fiscal years beginning after November 15, 2008. The Company's adoption of SFAS 157 related to non-financial assets beginning January 1, 2009 did not have a material impact on the Company's consolidated financial statements.

In December 2007, the FASB ratified EITF Issue No. 07-1, Accounting for Collaborative Arrangements Related to the Development and Commercialization of Intellectual Property, or EITF 07-1, which provides guidance on how the parties to a collaborative agreement should account for costs incurred and revenue generated on sales to third parties, how sharing payments pursuant to a collaboration agreement should be presented in the income statement and certain related disclosure requirements. EITF 07-1 was effective for the Company beginning January 1, 2009 on a retrospective basis and did not have any impact on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations, or SFAS 141R, which replaces FASB Statement No. 141, Business Combinations, and requires an acquirer to recognize the assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. SFAS 141R amended SFAS No. 109, Accounting for Income Taxes, or SFAS 109, and FASB Interpretation No., or FIN, 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109, or FIN 48. Previously, SFAS 109 and FIN 48, respectively, generally required post-acquisition adjustments to a business combination related deferred tax asset valuation allowance and liabilities related to uncertain tax positions to be recorded as an increase or decrease to goodwill. SFAS 141R does not permit this accounting and generally will require any such changes to be recorded in current period income tax expense. Thus, after SFAS 141R is adopted, all changes to valuation allowances and liabilities related to uncertain tax positions from an acquisition (whether the combination was accounted for under SFAS 141 or SFAS 141R) must be recognized in current period income tax expense. SFAS 141R was effective for the Company beginning January 1, 2009 and the Company will account for future business combinations in accordance with its provisions.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51, or SFAS 160, which changes the accounting for and reporting of noncontrolling interests (formerly known as minority interests) in consolidated financial statements. SFAS 160 was effective for the Company beginning January 1, 2009 and did not have any impact on the Company's consolidated financial statements. In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, or SFAS 161, which is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance and cash flows. SFAS 161 was effective for the Company beginning January 1, 2009. See Note 8 for expanded disclosures required by SFAS 161.

In April 2008, the FASB issued FASB Staff Position, or FSP, No. FAS 142-3, Determination of the Useful Life of Intangible Assets, or FSP FAS 142-3. FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets. FSP FAS 142-3 was effective for the Company beginning January 1, 2009 and did not have any impact on the Company's consolidated financial statements.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In May 2008, the FASB issued FSP No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement), or FSP APB 14-1, which requires separate accounting for the debt and equity components of convertible debt issuances that have a cash settlement feature permitting settlement partially or fully in cash upon conversion. A component of such debt issuances that is representative of the approximate fair value of the conversion feature at inception should be bifurcated and recorded to equity, with the resulting debt discount amortized to interest expense in a manner that reflects the issuer's nonconvertible, unsecured debt borrowing rate. The requirements for separate accounting must be applied retrospectively to previously issued convertible debt issuances as well as prospectively to newly issued convertible debt issuances, negatively affecting both net income and earnings per share, in financial statements issued for fiscal years beginning after December 15, 2008. Since the Company's past convertible debt issuance did not include a cash settlement feature, the adoption of FSP APB 14-1 did not have any impact on its consolidated financial statements.

In June 2008, the FASB issued FSP EITF No. 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, or FSP EITF 03-6-1. The FSP addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and therefore need to be included in the earnings allocation in calculating earnings per share under the two-class method described in SFAS No. 128, Earnings per Share. The FSP requires companies to treat unvested share-based payment awards that have non-forfeitable rights to dividends or dividend equivalents as a separate class of securities in calculating earnings per share. FSP EITF 03-6-1 was effective for the Company beginning January 1, 2009. Since the Company's past share-based payment awards did not include non-forfeitable rights to dividends or dividend equivalents, the adoption of FSP EITF 03-6-1 did not have any impact on its consolidated financial statements.

In November 2008, the FASB ratified EITF Issue No. 08-6, Equity Method Investment Accounting Considerations, or EITF 08-6, which clarifies the accounting for certain transactions and impairment considerations involving equity method investments. EITF 08-6 was effective for the Company beginning January 1, 2009 and did not have any impact on the Company's consolidated financial statements.

In November 2008, the FASB ratified EITF Issue No. 08-7, Accounting for Defensive Intangible Assets, or EITF 08-7, which clarifies the accounting for certain separately identifiable intangible assets which an acquirer does not intend to actively use but intends to hold to prevent its competitors from obtaining access to them. EITF 08-7 requires an acquirer in a business combination to account for a defensive intangible asset as a separate unit of accounting which should be amortized to expense over the period the asset diminishes in value. EITF 08-7 was effective for the Company beginning January 1, 2009 and the Company will account for defensive intangible assets acquired in future business combinations in accordance with its provisions.

In April 2009, the FASB issued FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, or FSP FAS 157-4. FSP FAS 157-4 amends SFAS 157 and provides additional guidance for estimating fair value in accordance with SFAS 157 when the volume and level of activity for the asset or liability have significantly decreased and also includes guidance on identifying circumstances that indicate a transaction is not orderly for fair value measurements. This FSP shall be applied prospectively with retrospective application not permitted. This FSP was effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company did not early adopt FSP FAS 157-4 and the adoption of FSP FAS 157-4 did not have any impact on its consolidated financial statements.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, or FSP FAS 115-2 and FAS 124-2. This FSP amends SFAS 115, Accounting for Certain Investments in Debt and Equity Securities, SFAS 124, Accounting for Certain Investments Held by Not-for-Profit Organizations, and EITF Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets, to make the other-than-temporary impairments guidance more operational and to improve the presentation of other-than-temporary impairments in the financial statements. This FSP will replace the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired debt security until recovery with a requirement that management assert it does not have the intent to sell the security, and it is more likely than not it will not have to sell the security before recovery of its cost basis. This FSP provides increased disclosure about the credit and noncredit components of impaired debt securities that are not expected to be sold and also requires increased and more frequent disclosures regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. Although this FSP does not result in a change in the carrying amount of debt securities, it does require that the portion of an other-than-temporary impairment not related to a credit loss for a held-to-maturity security be recognized in a new category of other comprehensive income and be amortized over the remaining life of the debt security as an increase in the carrying value of the security. This FSP was effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company did not early adopt FSP FAS 115-2 and FAS 124-2 and the adoption of FSP FAS 115-2 and FAS 124-2 did not have any impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments, or FSP FAS 107-1 and APB 28-1. This FSP amends SFAS No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements. Prior to this FSP, fair values for these assets and liabilities were only disclosed annually. This FSP applies to all financial instruments within the scope of SFAS 107 and requires all entities to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments. This FSP was effective for interim periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. This FSP does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, this FSP requires comparative disclosures only for periods ending after initial adoption. The Company did not early adopt FSP FAS 107-1 and APB 28-1 and the adoption of FSP FAS 107-1 and APB 28-1 did not have any impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 141R-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies, or FSP FAS 141R-1. FSP FAS 141R-1 amends and clarifies SFAS No. 141R to address application issues associated with initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. FSP FAS 141R-1 was effective for the Company beginning January 1, 2009 and the Company will account for assets or liabilities arising from contingencies acquired in future business combinations in accordance with its provisions.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events, or SFAS 165, which established general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. It sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that occur for a potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. It was effective for financial statements issued for interim and annual periods ending after June 15, 2009 and did not have any impact on the Company's consolidated financial statements.





**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets, or SFAS 166, and SFAS No. 167, Amendments to FASB Interpretation No. 46(R), or SFAS 167. SFAS 166 is a revision to SFAS No. 140,

Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, or SFAS 140. It eliminates the concept of a qualifying special-purpose entity, changes the requirements for derecognizing financial assets and requires additional disclosures. SFAS 166 clarifies that the objective of paragraph 9 of SFAS 140 is to determine whether a transferor and all of the entities included in the transferor's financial statements being presented have surrendered control over transferred financial assets. It also enhances information reported to users of financial statements by providing greater transparency about transfers of financial assets and a company's continuing involvement in transferred financial assets. SFAS 167 is a revision to FIN 46(R), Consolidation of Variable Interest Entities, or FIN 46(R), and changes how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a company is required to consolidate an entity is based on, among other things, an entity's purpose and design and a company's ability to direct the activities of the entity that most significantly impact the entity's economic performance. FIN 46(R) is amended to require ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity. SFAS 167 will require a company to provide additional disclosures about its involvement with variable interest entities, any significant changes in risk exposure due to that involvement and how its involvement with a variable interest entity affects the company's financial statements. Both SFAS 166 and SFAS 167 will be effective at the start of a company's first fiscal year beginning after November 15, 2009. The Company is currently evaluating the impact, if any, that the adoption of SFAS 166 and SFAS 167 will have on its consolidated financial statements.

In June 2009, the FASB issued SFAS No. 168, The *FASB Accounting Standards Codification*<sup>TM</sup> and the Hierarchy of Generally Accepted Accounting Principles, or SFAS 168, which established the *FASB Accounting Standards Codification*<sup>TM</sup> as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with generally accepted accounting principles in the United States. All other accounting literature not included in the *FASB Accounting Standards Codification*<sup>TM</sup> will be nonauthoritative. SFAS 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009 and the Company does not expect the adoption of SFAS 168 will have any impact on its consolidated financial statements.

**3. Acquisition of Pharmion Corporation**

On March 7, 2008, Celgene acquired all of the outstanding common stock and stock options of Pharmion in a transaction accounted for under the purchase method of accounting for business combinations. Celgene paid a combination of \$920.8 million in cash and approximately 30.8 million shares of Celgene common stock valued at \$1.749 billion to Pharmion shareholders. The operating results of Pharmion are included in the Company's consolidated financial statements from the date of acquisition.

The following table provides unaudited pro forma financial information for the six-month period ended June 30, 2008 as if the acquisition of Pharmion had occurred as of the beginning of the period presented. For the six-month period presented, the unaudited pro forma results include the nonrecurring charge for in-process research and development, or IPR&D, amortization of acquired intangible assets, elimination of expense and income related to pre-acquisition agreements with Pharmion, reduced interest and investment income attributable to cash paid for the acquisition and the amortization of the inventory step-up to fair value of acquired Pharmion product inventories. The unaudited pro forma results do not reflect any operating efficiencies or potential cost savings that may result from the combined operations of Celgene and Pharmion. Accordingly, these unaudited pro forma results are presented for illustrative purposes and are not intended to represent or be indicative of the actual results of operations of the combined company that would have been achieved had the acquisition occurred at the beginning of the period presented, nor are they intended to represent or be indicative of future results of operations.



Table of Contents

**CELGENE CORPORATION AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Six-Month Period Ended June 30, 2008
Total revenue	\$ 1,086,415
Net loss	\$ (1,530,660)

Net loss per common share: basic and diluted \$ (3.58)

Prior to the acquisition, Celgene had licensed exclusive rights relating to the development and commercial use of THALOMID® and its distribution system to Pharmion, and also maintained a THALOMID® supply agreement with Pharmion. The Company accounted for these arrangements in accordance with EITF Issue No. 04-1, Accounting for Preexisting Relationships between the Parties to a Business Combination. The effective settlement of these arrangements resulted in no settlement gain or loss as the contractual terms were deemed to be at market rates due to several factors including, but not limited to, the continued absence of European marketing authorization for THALOMID® since the agreements were executed by unrelated entities in December 2004, the review of similar recent agreements entered into by pharmaceutical and biotechnology companies containing similar economic terms and the lack of a termination penalty for either party to the agreements. In addition, the Company has valued the reacquired THALOMID®-related rights when valuing the developed product rights acquired. Any assets and liabilities that existed between Celgene and Pharmion as of the acquisition date have been eliminated in the accompanying consolidated financial statements.

**4. Restructuring**

The March 7, 2008 acquisition cost of Pharmion included \$58.6 million in restructuring liabilities primarily related to the planned exit of certain business activities, involuntary terminations and the relocation of certain Pharmion employees. The remaining balance of these restructuring liabilities totaled \$27.6 million and \$15.9 million as of December 31, 2008 and June 30, 2009, respectively. The following table summarizes changes to the restructuring liabilities during the six-month period ended June 30, 2009:

	Balance December 31, 2008	Payments	Adjustments	Balance June 30, 2009	Cumulative Payments
Severance costs	\$ 1,654	\$ (1,635)	\$	\$ 19	\$ (17,419)
Contract termination fees	22,485	(2,859)	(6,100) <sup>(1)</sup>	13,526	(11,525)
Facility closing costs	2,664	(660)		2,004	(3,591)
Other	834	(459)		375	(4,075)
Total restructuring costs	\$ 27,637	\$ (5,613)	\$ (6,100)	\$ 15,924	\$ (36,610)

<sup>(1)</sup> In 2009, the Company amended a manufacturing contract on terms other than those that had been expected.

The Company expects to finalize the contractual terms of the remaining arrangements being restructured during 2009.

Table of Contents**CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****5. Earnings Per Share (EPS)**

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing net income adjusted to add back the after-tax amount of interest recognized in the period associated with any convertible debt issuance that may be dilutive by the weighted-average number of common shares outstanding during the period increased to include all additional common shares that would have been outstanding as if the outstanding convertible debt was converted into shares of common stock and assuming potentially dilutive common shares, resulting from option exercises, had been issued and any proceeds thereof used to repurchase common stock at the average market price during the period. The assumed proceeds used to repurchase common stock are the sum of the amount to be paid to the Company upon exercise of options, the amount of compensation cost attributed to future services and not yet recognized and, if applicable, the amount of excess income tax benefit that would be credited to paid-in capital upon exercise. As of their maturity date, June 1, 2008, substantially all of the Company's convertible notes were converted into shares of common stock.

	Three-Month Periods Ended June 30,		Six-Month Periods Ended June 30,	
	2009	2008	2009	2008
Net income (loss)	\$ 142,835	\$ 119,883	\$ 305,717	\$ (1,521,205)
Interest expense on convertible debt, net of tax		456		
Net income (loss) for diluted computation	\$ 142,835	\$ 120,339	\$ 305,717	\$ (1,521,205)
Weighted average shares:				
Basic	459,586	442,640	459,584	427,451
Effect of dilutive securities:				
Options, restricted stock units, warrants and other incentives	7,496	13,528	8,175	
Convertible debt		10,519		
Diluted	467,082	466,687	467,759	427,451
Net income (loss) per share:				
Basic	\$ 0.31	\$ 0.27	\$ 0.67	\$ (3.56)
Diluted	\$ 0.31	\$ 0.26	\$ 0.65	\$ (3.56)

The total number of potential common shares excluded from the diluted earnings per share computation because their inclusion would have been anti-dilutive was 21,040,000 and 9,778,698 shares for the three-month periods ended June 30, 2009 and 2008, respectively. The total number of potential common shares excluded for the six-month periods ended June 30, 2009 and 2008 was 19,911,123 and 33,827,167, respectively. All of the potentially dilutive securities for the six-month period ended June 30, 2008 were determined to be anti-dilutive as a result of the net loss for the period. Substantially all of the Company's convertible debt had been converted into shares of common stock as of June 30, 2008.

On May 26, 2009, the Company entered into an agreement to purchase shares of its common stock from Morgan Stanley & Co. Inc., for an aggregate purchase price of \$100.0 million under an Accelerated Share Repurchase, or ASR, program. The Company entered into this agreement as part of a \$500.0 million share repurchase program approved by its Board of Directors in April 2009. The amount paid was reflected in the Company's Consolidated

Balance Sheet at June 30, 2009 as a reduction to Stockholders' Equity.

On May 27, 2009, the Company received an initial delivery of 1.2 million shares, representing approximately 50% of the shares that could have been purchased, based on the closing price of its common stock on May 27, 2009. An additional 1.0 million shares were delivered on May 29, 2009, in accordance with the terms of the agreement. The Company expects all ASR program purchases to be completed no later than August 26, 2009. The total number of shares to be repurchased will be determined at the completion of the ASR program based on the volume weighted-average-price of the Company's stock during the term of the agreement.

On a year-to-date basis, share repurchases totaled \$100.0 million as of June 30, 2009.

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****6. Comprehensive Income (Loss)**

The components of comprehensive income (loss) consist of net income (loss), changes in pension liability, changes in net unrealized gains (losses) on marketable securities classified as available-for-sale, net unrealized gains (losses) related to cash flow hedges and changes in foreign currency translation adjustments.

	Three-Month Periods Ended June 30,		Six-Month Periods Ended June 30,	
	2009	2008	2009	2008
Net income (loss)	\$ 142,835	\$ 119,883	\$ 305,717	\$ (1,521,205)
Other comprehensive income (loss):				
Marketable securities:				
Net unrealized gains (losses) on marketable securities available for sale, net of tax	5,105	(6,862)	6,932	104
Reversal of unrealized gains on Pharmion investment, net of tax				(62,806)
Reclassification adjustment for gains included in net income (loss)	(12,204)	(951)	(17,171)	(2,239)
Total other comprehensive losses related to marketable securities available for sale, net of tax	(7,099)	(7,813)	(10,239)	(64,941)
Net unrealized gains (losses) related to cash flow hedges, net of tax	(25,917)		26,843	
Currency translation adjustments	31,066	2,455	(15,700)	28,179
Total other comprehensive income (loss) items	(1,950)	(5,358)	904	(36,762)
Comprehensive income (loss)	\$ 140,885	\$ 114,525	\$ 306,621	\$ (1,557,967)

**7. Financial Instruments and Fair Value Measurement**

The table below presents information about assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2009 and the valuation techniques the Company utilized to determine such fair value. In general, fair values determined based on Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. The Company's Level 1 assets consist of marketable equity securities. Fair values determined based on Level 2 inputs utilize observable quoted prices for similar assets and liabilities in active markets and observable quoted prices for identical or similar assets in markets that are not very active. The Company's Level 2 assets consist primarily of U.S. Treasury fixed rate securities, U.S. government-sponsored agency fixed rate securities, U.S. government-sponsored agency mortgage-backed fixed rate obligations, Federal Deposit Insurance Corporation, or FDIC, guaranteed fixed rate corporate debt, non-U.S. government issued fixed rate securities, non-U.S. government guaranteed fixed rate securities, forward currency contracts and warrants for the purchase of equity securities. Fair values determined based on Level 3 inputs utilize unobservable inputs and include valuations of assets or liabilities for which there is little, if any, market activity. The Company's Level 3 securities at June 30, 2009 consist of warrants for



the purchase of equity securities in a non-publicly traded company in which the Company has invested and which is party to a collaboration and option agreement with the Company.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Balance at June 30, 2009	Quoted Price in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available-for-sale securities	\$ 1,631,125	\$ 510	\$ 1,630,615	\$
Warrants	830			830
Cash equivalents	15,687		15,687	
Forward currency contracts	(3,780)		(3,780)	
	\$ 1,643,862	\$ 510	\$ 1,642,522	\$ 830

	Balance at December 31, 2008	Quoted Price in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available-for-sale securities	\$ 1,129,705	\$ 407	\$ 1,118,244	\$ 11,054
Forward currency contracts	(57,486)		(57,486)	
	\$ 1,072,219	\$ 407	\$ 1,060,758	\$ 11,054

The following table is a roll-forward of the fair value of Level 3 securities (significant unobservable inputs):

	Six-Month Periods Ended June 30,	
	2009	2008
Balance at beginning of period	\$ 11,054	\$ 37,038
Net gains (losses) (realized and unrealized)	2,436	
Net purchases, issuances and settlements	(12,660)	(21,542)
Transfers in and/or out of Level 3		
Balance at end of period	\$ 830	\$ 15,496

**8. Derivative Instruments and Hedging Activities**

**Foreign Currency Forward Contracts:** Effective January 1, 2009, the Company adopted SFAS 161 and enhanced its disclosures for derivative instruments and hedging activities by providing additional information about its objectives for using derivative instruments, the level of derivative activity the Company engages in, as well as how

derivative instruments and related hedged items affect its financial position and performance. Since SFAS 161 requires only additional disclosures concerning derivatives and hedging activities, the adoption of SFAS 161 did not affect the presentation of the Company's financial position or results of operations.

The Company uses foreign currency forward contracts to hedge specific forecasted transactions denominated in foreign currencies and to reduce exposures to foreign currency fluctuations of certain assets and liabilities denominated in foreign currencies.

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company enters into foreign currency forward contracts to protect against changes in anticipated foreign currency cash flows resulting from changes in foreign currency exchange rates, primarily associated with non-functional currency denominated revenues and expenses of foreign subsidiaries. The foreign currency forward hedging contracts outstanding at June 30, 2009 and December 31, 2008 had settlement dates within 24 months. These foreign currency forward contracts are designated as cash flow hedges under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, or SFAS 133, and, accordingly, to the extent effective, any unrealized gains or losses on them are reported in other comprehensive income (loss), or OCI, and reclassified to operations in the same periods during which the underlying hedged transactions affect operations. Any ineffectiveness on these foreign currency forward contracts is reported in other income, net. Foreign currency forward contracts entered into to hedge forecasted revenue and expenses were as follows:

	Notional Amount	
	June 30, 2009	December 31, 2008
Foreign Currency		
Euro	\$ 688,650	\$ 704,198
Yen	15,311	
Total	\$ 703,961	\$ 704,198

The notional settlement amounts of the foreign currency forward contracts outstanding as of June 30, 2009 and December 31, 2008 were \$704.0 million and \$704.2 million, respectively. The Company considers the impact of its own and the counterparties' credit risk on the fair value of the contracts as well as the ability of each party to execute its obligations under the contract. As of June 30, 2009 and December 31, 2008, credit risk did not materially change the fair value of the Company's foreign currency forward contracts.

The Company recognized reductions in net product sales for the settlement of certain effective cash flow hedge instruments of \$5.8 million and \$6.6 million for the three- and six-month periods ended June 30, 2009, respectively, and no reductions for each of the three- and six-month periods ended June 30, 2008. These settlements were recorded in the same period as the related forecasted sales occurred. The Company recognized reductions in research and development expenses for the settlement of certain effective cash flow hedge instruments of \$0.6 million and \$1.6 million for the three- and six-month periods ended June 30, 2009, respectively, and no reductions for each of the three- and six-month periods ended June 30, 2008. These settlements were recorded in the same period as the related forecasted research and development expenses occurred. Changes in time value, which the Company excluded from the hedge effectiveness assessment for the three- and six-month periods ended June 30, 2009, were included in other income, net.

The Company also enters into foreign currency forward contracts to reduce exposures to foreign currency fluctuations of certain recognized assets and liabilities denominated in foreign currencies. These foreign currency forward contracts have not been designated as hedges under SFAS 133 and, accordingly, any changes in their fair value are recognized in other income, net in the current period. The aggregate notional amount of the foreign currency forward non-designated hedging contracts outstanding at June 30, 2009 and December 31, 2008 were \$361.2 million and \$56.6 million, respectively.

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table summarizes the fair value and presentation in the consolidated balance sheets for derivative instruments as of June 30, 2009 and December 31, 2008:

Instrument	June 30, 2009			
	Asset Derivatives		Liability Derivatives	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign currency forward contracts designated as hedging instruments under SFAS 133	Other current assets	\$ 1,054	Other current liabilities	\$ 28,455
Foreign currency forward contracts not designated as hedging instruments under SFAS 133	Other current assets	\$ 26,589	Other current liabilities	\$ 2,968
Total		\$ 27,643		\$ 31,423

Instrument	December 31, 2008			
	Asset Derivatives		Liability Derivatives	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign currency forward contracts designated as hedging instruments under SFAS 133	Other current assets	\$ 1,552	Other current liabilities	\$ 50,000
Foreign currency forward contracts not designated as hedging instruments under SFAS 133	Other current assets	\$ 30	Other current liabilities	\$ 9,068
Total		\$ 1,582		\$ 59,068

Table of Contents**CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following tables summarize the effect of derivative instruments designated as hedging instruments under SFAS 133 on the consolidated statements of operations for the three- and six-month periods ended June 30, 2009 and 2008:

	For the Three-Month Period Ended June 30, 2009				
	Amount of Gain/(Loss) Recognized in OCI on Derivative (Effective Portion)	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Location of Gain/(Loss) Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)	Amount of Gain/(Loss) Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)
Instrument					
Foreign currency forward contracts	\$ (31,141)(1)	Net product sales	\$ (5,810)	Other income, net	\$ 374(2)
		Research and development	\$ 586		

(1) Losses of \$21,757 are expected to be reclassified from Accumulated OCI into operations in the next 12 months.

(2) Hedge ineffectiveness was insignificant and included with the amount excluded from effectiveness testing.

For the Three-Month Period Ended June 30, 2008

Location of Amount of

Instrument	Amount	Location of	Amount of	Gain/(Loss)	Gain/(Loss)
	of	Gain/(Loss)	Gain/(Loss)	Recognized in	Recognized in
	Gain/(Loss)	Reclassified	Reclassified	Income on	Income on
	Recognized	from	from	Derivative	Derivative
	in OCI	Accumulated	Accumulated	(Amount	(Amount
	on	OCI	OCI	Excluded	Excluded
	Derivative	into Income	into Income	From	From
	(Effective	(Effective	(Effective	Effectiveness	Effectiveness
	Portion)	Portion)	Portion)	Testing)	Testing)
Foreign currency forward contracts	\$	N/A	\$	N/A	\$

Table of Contents

**CELGENE CORPORATION AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

For the Six-Month Period Ended June 30, 2009

Instrument	Amount of Gain/(Loss) Recognized in OCI on Derivative (Effective Portion)	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Location of Gain/(Loss) Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)	Amount of Gain/(Loss) Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)
Foreign currency forward contracts	\$ 21,884(1)	Net product sales	\$ (6,560)	Other income, net	\$ (4,236)(2)
		Research and development	\$ 1,602		

(1) Losses of \$21,757 are expected to be reclassified from Accumulated OCI into operations in the next 12 months.

(2) Hedge ineffectiveness was insignificant and included with the amount excluded from effectiveness testing.

For the Six-Month Period Ended June 30, 2008

Location of Gain/(Loss)  
Amount of Gain/(Loss)



Edgar Filing: CELGENE CORP /DE/ - Form 10-Q

Instrument	Amount of Gain/(Loss) Recognized in OCI on Derivative (Effective Portion)	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)	Recognized in Income on Derivative (Amount Excluded From Effectiveness Testing)
------------	---	---	---	--	--

Foreign currency forward  
contracts

\$ N/A \$ N/A \$

The following table summarizes the effect of derivative instruments not designated as hedging instruments under SFAS 133 on the consolidated statements of operations for the three- and six-month periods ended June 30, 2009 and 2008:

Instrument	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Three-Month Periods Ended June 30,		Income on Derivative Six-Month Periods Ended June 30,	
		2009	2008	2009	2008
Foreign currency forward contracts	Other income, net	\$ 1,607	\$ 486	\$ 17,555	\$ (94)

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. Cash, Cash Equivalents and Marketable Securities Available-for-Sale**

Money market funds of \$456.7 million and \$691.0 million at June 30, 2009 and December 31, 2008, respectively, were recorded at cost, which approximates fair value and are included in cash and cash equivalents.

The amortized cost, gross unrealized holding gains, gross unrealized holding losses and estimated fair value of available-for-sale securities by major security type and class of security at June 30, 2009 and December 31, 2008 were as follows:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
June 30, 2009				
U.S. Treasury securities	\$ 377,853	\$ 1,157	\$ (673)	\$ 378,337
U.S. government-sponsored agency securities	486,652	5,422	(224)	491,850
U.S. government-sponsored agency MBS	467,595	6,177	(1,039)	472,733
FDIC guaranteed corporate debt	213,697	1,032	(230)	214,499
Non-U.S. government issued securities	12,462			12,462
Non-U.S. government guaranteed securities	61,045	109	(420)	60,734
Marketable equity securities	407	103		510
Total available-for-sale marketable securities	\$ 1,619,711	\$ 14,000	\$ (2,586)	\$ 1,631,125

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
December 31, 2008				
U.S. Treasury securities	\$ 263,541	\$ 8,394	\$	\$ 271,935
U.S. government-sponsored agency securities	571,072	16,985	(212)	587,845
U.S. government-sponsored agency MBS	229,847	3,241	(429)	232,659
FDIC guaranteed corporate debt	25,546	265	(6)	25,805
Private cash fund shares	11,054			11,054
Marketable equity securities	407			407
Total available-for-sale marketable securities	\$ 1,101,467	\$ 28,885	\$ (647)	\$ 1,129,705

U.S. government-sponsored agency securities include general unsecured obligations of the issuing agency. U.S. government-sponsored mortgage-backed securities, or MBS, include fixed rate asset-backed securities issued by the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and the Government National Mortgage Association. FDIC guaranteed corporate debt includes obligations of bank holding companies that meet certain criteria set forth under the Temporary Liquidity Guaranty Program, or TLGP, and are unconditionally guaranteed by the FDIC. Non-U.S. government issued securities consist of direct obligations of highly rated governments of nations other than the United States. Non-U.S. government guaranteed securities consist of obligations of agencies and other entities that are explicitly guaranteed by highly rated governments of nations other than the United States. Net unrealized gains in U.S. Treasury fixed rate securities, U.S. government-sponsored agency fixed rate securities, U.S. government-sponsored agency mortgage-backed fixed rate obligations and FDIC guaranteed corporate fixed rate debt primarily reflect the impact of decreased interest rates at June 30, 2009 and December 31, 2008.



**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Duration periods of available-for-sale debt securities were as follows at June 30, 2009:

	Amortized Cost	Fair Value
Duration of one year or less	\$ 361,447	\$ 365,196
Duration of one through three years	1,222,555	1,230,131
Duration of three through five years	25,940	25,915
Duration of over five years	9,362	9,373
Total	\$ 1,619,304	\$ 1,630,615

**10. Inventory**

A summary of inventories by major category at June 30, 2009 and December 31, 2008 follows:

	June 30, 2009	December 31, 2008
Raw materials	\$ 13,287	\$ 16,910
Work in process	41,390	33,170
Finished goods	22,162	50,096
Total	\$ 76,839	\$ 100,176

**11. Investment in Affiliated Companies**

A summary of the Company's equity investment in affiliated companies follows:

	June 30, 2009	December 31, 2008
Investment in Affiliated Companies		
Investment in affiliated companies <sup>(1)</sup>	\$ 16,606	\$ 14,862
Excess of investment over share of equity <sup>(2)</sup>	2,870	3,530
Investment in affiliated companies	\$ 19,476	\$ 18,392

	Three-Month Periods Ended June 30,		Six-Month Periods Ended June 30,	
Equity in (Income) Losses of Affiliated Companies	2009	2008	2009	2008
Affiliated companies (income) losses <sup>(1)</sup>	\$ (157)	\$ 1,343	\$ 615	\$ 6,423

<sup>(1)</sup> The Company records its interest and

share of losses  
based on its  
ownership  
percentage.

- (2) Consists of  
goodwill.

Additional equity investments totaling \$1.7 million were made during the six-month period ended June 30, 2009. The six-month period ended June 30, 2008 included other-than-temporary impairment losses of \$4.4 million. These impairment losses were based on an evaluation of several factors, including a decrease in fair value of the equity investment below its cost.

Table of Contents**CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****12. Intangible Assets and Goodwill**

**Intangible Assets:** The Company's intangible assets consist of developed product rights from the Pharmion acquisition, contract-based licenses, technology and an acquired workforce. Remaining amortization periods related to these categories range from one to eleven years. A summary of intangible assets by category follows:

	Gross Carrying Value	Accumulated Amortization	Intangible Assets, Net	Weighted Average Life (Years)
June 30, 2009				
Acquired developed product rights	\$ 530,000	\$ (148,622)	\$ 381,378	6.5
License	4,250	(1,075)	3,175	13.8
Technology	290	(69)	221	12.6
Acquired workforce	331	(171)	160	5.0
Total	\$ 534,871	\$ (149,937)	\$ 384,934	6.5

	Gross Carrying Value	Accumulated Amortization	Intangible Assets, Net	Weighted Average Life (Years)
December 31, 2008				
Acquired developed product rights	\$ 533,339	\$ (102,331)	\$ 431,008	6.5
License	4,250	(922)	3,328	13.8
Technology	290	(59)	231	12.6
Acquired workforce	337	(140)	197	5.0
Total	\$ 538,216	\$ (103,452)	\$ 434,764	6.5

The decrease in gross carrying value of intangibles at June 30, 2009 compared to December 31, 2008 was primarily due to elimination of the \$3.3 million intangible related to RIMIFON®, which was obtained in the Pharmion acquisition and sold in March of 2009.

Amortization of intangible assets was \$22.8 million and \$35.3 million for the three-month periods ended June 30, 2009 and 2008, respectively. Amortization for the six-month periods ended June 30, 2009 and 2008 was \$46.5 million and \$45.2 million, respectively. Amortization expense for the six-month period ended June 30, 2008 included amortization of the intangible assets related to the Pharmion acquisition only for the period subsequent to the March 7, 2008 acquisition date. Assuming no changes in the gross carrying amount of intangible assets, the amortization of intangible assets for the next five years is estimated to be approximately \$83.8 million for the year ending December 31, 2009 and approximately \$64.3 million for each of the years ending December 31, 2010 through 2013.

**Goodwill:** At June 30, 2009, the Company's goodwill related to the March 7, 2008 acquisition of Pharmion and the October 21, 2004 acquisition of Penn T Limited. The goodwill related to the Pharmion acquisition reflects the allocation of the Pharmion purchase price.

**Table of Contents****CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The change in carrying value of goodwill is summarized as follows:

Balance at December 31, 2008	\$ 588,822
Tax benefit on the exercise of Pharmion converted stock options	(848)
Adjustments to Pharmion assets acquired	(444)
Adjustments to Pharmion restructuring liabilities	(6,100)
Foreign currency translation	(3,834)
Balance at June 30, 2009	\$ 577,596

**13. Share-Based Compensation**

The following table summarizes the components of share-based compensation expense in the consolidated statements of operations for the three- and six-month periods ended June 30, 2009 and 2008:

	Three-Month Periods Ended June 30,		Six-Month Periods Ended June 30,	
	2009	2008	2009	2008
Cost of good sold	\$ 1,001	\$ 632	\$ 1,973	\$ 1,160
Research and development	14,965	11,685	29,663	21,300
Selling, general and administrative	19,363	13,828	36,217	24,961
Total share-based compensation expense	\$ 35,329	\$ 26,145	\$ 67,853	\$ 47,421

Share-based compensation cost included in inventory was \$1.4 million at June 30, 2009 and \$0.8 million at December 31, 2008.

**Stock Options:** The weighted-average grant date fair value of the stock options issued during the three-month periods ended June 30, 2009 and 2008 was \$17.83 per share and \$25.97 per share, respectively. The weighted-average grant date fair value of the stock options issued during the six-month periods ended June 30, 2009 and 2008 was \$20.78 per share and \$24.18 per share, respectively. There have been no significant changes to the assumptions used to estimate the fair value of options granted during the six-month period ended June 30, 2009 as compared to those disclosed for the year ended December 31, 2008 in Note 15 to the Consolidated Financial Statements included in the Company's 2008 Annual Report on Form 10-K.

Table of Contents**CELGENE CORPORATION AND SUBSIDIARIES****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Stock option transactions for the six-month period ended June 30, 2009 under all plans are as follows:

	Options	Weighted Average Exercise Price  Per Option	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value (In Thousands)
Outstanding at December 31, 2008	33,805,610	\$ 40.39	6.5	\$ 617,873
Changes during the period:				
Granted	4,533,806	44.92		
Exercised	(1,433,410)	12.64		
Forfeited	(632,617)	58.59		
Expired	(66,698)	59.70		
Outstanding at June 30, 2009	36,206,691	\$ 41.72	6.6	\$ 440,490
Vested at June 30, 2009 or expected to vest in the future	35,604,005	\$ 41.48		\$ 439,352
Vested at June 30, 2009	19,526,973	\$ 29.14		\$ 407,384

The total fair value of shares vested during the six-month periods ended June 30, 2009 and 2008 were \$16.8 million and \$13.2 million, respectively. The total intrinsic value of stock options exercised during the six-month periods ended June 30, 2009 and 2008 was \$48.7 million and \$194.8 million, respectively. The Company primarily utilizes newly issued shares to satisfy the exercise of stock options.

As of June 30, 2009, there was \$304.9 million of unrecognized compensation expense related to the Company's stock option plan. These costs will be recognized over an expected remaining weighted-average period of 2.6 years.

**Restricted Stock Units:** Effective during the quarter ended June 30, 2009, the Company added restricted stock units, or RSUs, to its equity program in order to provide an effective incentive award with a strong retention component. Equity awards may, at the option of employee participants, be divided between stock options and RSUs based on a two-thirds and one-third mix, respectively, using a three-to-one ratio of stock options to RSUs in calculating the number of RSUs to be granted. The fair value of RSUs is determined based on the closing price of the Company's common stock on the grant dates. Information regarding the Company's RSUs during the six-month period ended June 30, 2009 is as follows:

	Share Equivalent	Weighted Average Grant Date Fair Value
Nonvested RSUs		
Nonvested at December 31, 2008		\$
Changes during the period:		
Granted	459,173	39.20
Vested		
Forfeited	(2,448)	39.01



Nonvested at June 30, 2009	456,725	\$	39.20
----------------------------	---------	----	-------

There were no RSUs that vested during the six-month period ended June 30, 2009. The Company expects to primarily utilize newly issued shares to satisfy the vesting of RSUs.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

As of June 30, 2009, there was \$16.1 million of total unrecognized compensation cost related to non-vested awards of RSUs. That cost is expected to be recognized over a weighted-average period of 2.5 years. The Company recognizes compensation cost on a straight-line basis over the requisite service period for the entire award, as adjusted for expected forfeitures.

**14. Income Taxes**

The Company periodically evaluates the likelihood of the realization of its deferred tax assets and reduces the carrying amount of those deferred tax assets by a valuation allowance to the extent it believes a portion will not be realized. The Company considers many factors when assessing the likelihood of future realization of its deferred tax assets, including recent cumulative earnings experience by taxing jurisdiction, expectations of future taxable income, the carryforward periods available to it for tax reporting purposes and other relevant factors. Significant judgment is required in making this assessment.

During the first quarter of 2009, the Company effectively settled an examination with the Internal Revenue Service, or IRS, for the years ended December 31, 2004 and 2005. The Company's U.S. federal income tax returns have now been audited by the IRS through the year ended December 31, 2005. The Company is also subject to audits by various state and foreign taxing authorities, including, but not limited to, most U.S. states and major European and Asian countries where the Company has operations.

The Company regularly reevaluates its tax positions and the associated interest and potential penalties, if applicable, resulting from audits of federal, state and foreign income tax filings, as well as changes in tax law (including regulations, administrative pronouncements, judicial precedents, etc.) that would reduce the technical merits of the position to below more likely than not. The Company believes that its accruals for tax liabilities are adequate for all open years. Many factors are considered in making these evaluations, including past history, recent interpretations of tax law and the specifics of each matter. Because tax regulations are subject to interpretation and tax litigation is inherently uncertain, these evaluations can involve a series of complex judgments about future events and can rely heavily on estimates and assumptions. The Company applies a variety of methodologies in making these estimates and assumptions which include studies performed by independent economists, advice from industry and subject matter experts, evaluation of public actions taken by the IRS and other taxing authorities, as well as the Company's industry experience. These evaluations are based on estimates and assumptions that have been deemed reasonable by management. However, if management's estimates are not representative of actual outcomes, the Company's results of operations could be materially impacted.

Unrecognized tax benefits, generally represented by liabilities on the consolidated balance sheet and all subject to tax examinations, arise when the estimated benefit recorded in the financial statements differs from the amounts taken or expected to be taken in a tax return because of the uncertainties described above. These unrecognized tax benefits relate primarily to issues common among multinational corporations. Virtually all of these unrecognized tax benefits, if recognized, would impact the effective income tax rate. The Company accounts for interest and potential penalties related to uncertain tax positions as part of its provision for income taxes. During the first quarter of 2009, the Company effectively settled examinations with the IRS and with a foreign taxing jurisdiction. The foreign examination related to a subsidiary acquired in the Pharmion acquisition. These settlements resulted in a net tax benefit of \$5.3 million, a decrease in the liability for unrecognized tax benefits related to tax positions taken in prior years of \$35.1 million and an increase in tax assets of \$7.3 million. The Company believes that it is reasonably possible that unrecognized tax benefits, as of June 30, 2009, could decrease by approximately \$16.0 million over the next 12 months related to the settlement of routine examinations or through the expiration of the statute of limitations. Increases to the amount of unrecognized tax benefits from January 1, 2009 of approximately \$35.2 million relate primarily to current year operations. The liability for unrecognized tax benefits is expected to increase in the next 12 months relating to operations occurring in that period.



**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

During the six-month period ended June 30, 2008, the Company's effective tax rate was impacted by non-deductible IPR&D charges incurred in connection with the acquisition of Pharmion.

**15. Collaboration Agreements**

**Novartis Pharma AG:** The Company entered into an agreement with Novartis in which the Company granted to Novartis an exclusive worldwide license (excluding Canada) to develop and market FOCALIN® (d-methylphenidate, or d-MPH) and FOCALIN XR®, the long-acting drug formulation. The Company has retained the exclusive commercial rights to FOCALIN® and FOCALIN XR® for oncology-related disorders, such as chronic fatigue associated with chemotherapy. The Company also granted Novartis rights to all of its related intellectual property and patents, including new formulations of the currently marketed RITALIN LA®. The Company also sells FOCALIN® to Novartis and receives royalties on sales of all of Novartis' FOCALIN XR® and RITALIN® family of ADHD-related products.

**Array BioPharma Inc.:** The Company has a research collaboration agreement with Array BioPharma Inc., or Array, focused on the discovery, development and commercialization of novel therapeutics in cancer and inflammation. As part of this agreement, the Company made an upfront payment in September 2007 to Array of \$40.0 million, which was recorded as research and development expense, in return for an option to receive exclusive worldwide rights for compounds developed against two of the four research targets defined in the agreement, except for Array's limited U.S. co-promotional rights. In June 2009, the Company made an additional upfront payment of \$4.5 million to expand the research targets defined in the agreement, which was recorded as research and development expense. Array will be responsible for all discovery and clinical development through Phase I or Phase IIa and be entitled to receive, for each compound, potential milestone payments of approximately \$200.0 million, if certain discovery, development and regulatory milestones are achieved and \$300.0 million if certain commercial milestones are achieved, as well as royalties on net sales.

The Company's option will terminate upon the earlier of either a termination of the agreement, the date the Company has exercised its options for compounds developed against two of the four research targets defined in the agreement, or September 21, 2012, unless the term is extended. The Company may unilaterally extend the option term for two additional one-year terms until September 21, 2014 and the parties may mutually extend the term for two additional one-year terms until September 21, 2016. Upon exercise of a Company option, the agreement will continue until the Company has satisfied all royalty payment obligations to Array. Upon the expiration of the agreement, Array will grant the Company a fully paid-up, royalty-free license to use certain intellectual properties of Array to market and sell the compounds and products developed under the agreement. The agreement may expire on a product-by-product and country-by-country basis as the Company satisfies its royalty payment obligation with respect to each product in each country.

Prior to its expiration as described above, the agreement may be terminated by:

- (i) the Company at its sole discretion, or
- (ii) either party if the other party
  - (x) materially breaches any of its material obligations under the agreement, or
  - (y) files for bankruptcy.

If the agreement is terminated by the Company at its sole discretion or by Array for a material breach by the Company, then the Company's rights to the compounds and products developed under the agreement will revert to Array. If the agreement is terminated by Array for a material breach by the Company, then the Company will also grant to Array a non-exclusive, royalty-free license to certain intellectual property controlled by the Company necessary to continue the development of such compounds and products. If the agreement is terminated by the Company for a material breach by Array, then, among other things, the Company's payment obligations under the agreement could be either reduced by 50% or terminated entirely.



**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**PTC Therapeutics, Inc.:** In September 2007, the Company invested \$20 million, of which \$1.1 million represented research and development expense, in Series 1 Convertible Preferred Stock of PTC Therapeutics, Inc., or PTC, and also entered into a separate research and option agreement whereby PTC would perform discovery research activities. If both parties subsequently agree to advance research on certain discovery targets, a separate pre-negotiated collaboration and license agreement would be entered into (See Note 17).

The PTC research and option agreement expires on the earlier of the execution of the collaboration and license agreement with respect to each of the discovery targets or September 10, 2009.

**Acceleron Pharma:** The Company has a worldwide strategic collaboration with Acceleron Pharma, or Acceleron, for the joint development and commercialization of ACE-011, a first-in-class, novel bone-forming compound. The collaboration combines both companies' resources and commitment to developing products for the treatment of cancer and cancer-related bone loss. The Company also signed an option agreement for certain discovery stage programs. Under the terms of the agreement, Celgene and Acceleron will jointly develop, manufacture and commercialize Acceleron's products for bone loss. Celgene made an upfront payment to Acceleron in February 2008 of \$50.0 million, which included a \$5.0 million equity investment in Acceleron, with the remainder recorded as research and development expense. In addition, in the event of an initial public offering of Acceleron, Celgene will purchase a minimum of \$7.0 million of Acceleron common stock.

Acceleron will retain responsibility for initial activities, including research and development, through the end of Phase IIa clinical trials, as well as manufacturing the clinical supplies for these studies. In turn, Celgene will conduct the Phase IIb and Phase III clinical studies and will oversee the manufacture of Phase III and commercial supplies. Acceleron will pay a share of the development expenses and is eligible to receive development, regulatory approval and sales-based milestones of up to \$510.0 million for the ACE-011 program and up to an additional \$437.0 million for each of the three discovery stage programs. The companies will co-promote the products in North America. Acceleron will receive tiered royalties on worldwide net sales.

The agreement will continue until the Company has satisfied all royalty payment obligations to Acceleron and the Company has either exercised or forfeited all of its options under the agreement. Upon the Company's full satisfaction of its royalty payment obligations to Acceleron under the agreement, all licenses granted to the Company by Acceleron under the agreement will become fully paid-up, perpetual, non-exclusive, irrevocable and royalty-free licenses. The agreement may expire on a product-by-product and country-by-country basis as the Company satisfies its royalty payment obligation with respect to each product in each country.

Prior to its expiration as described above, the agreement may be terminated by:

- (i) the Company at its sole discretion, or
- (ii) either party if the other party
  - (x) materially breaches any of its material obligations under the agreement, or
  - (y) files for bankruptcy.

If the agreement is terminated by the Company at its sole discretion or by Acceleron for a material breach by the Company, then all licenses granted to the Company under the agreement will terminate and the Company will also grant to Acceleron a non-exclusive license to certain intellectual property of the Company related to the compounds and products. If the agreement is terminated by the Company for a material breach by Acceleron, then, among other things, (A) the licenses granted to Acceleron under the agreement will terminate, (B) the licenses granted to the Company will continue in perpetuity, (C) all future royalties payable by the Company under the agreement will be reduced by 50% and (D) the Company's obligation to make any future milestone payments will terminate.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Cabrellis Pharmaceuticals Corp.:*** The Company, as a result of its acquisition of Pharmion, obtained an exclusive license to develop and commercialize amrubicin in North America and Europe pursuant to a license agreement with Dainippon Sumitomo Pharma Co. Ltd, or DSP. Pursuant to Pharmion's acquisition of Cabrellis Pharmaceuticals Corp., or Cabrellis, prior to the Company's acquisition of Pharmion, the Company will pay \$12.5 million for each approval of amrubicin in an initial indication by regulatory authorities in the United States and the European Union, or E.U., to the former shareholders of Cabrellis. Upon approval of amrubicin for a second indication in the United States or E.U., the Company will pay an additional \$10.0 million for each market to the former shareholders of Cabrellis. Under the terms of the license agreement for amrubicin, the Company is required to make milestone payments of \$7.0 million and \$1.0 million to DSP upon regulatory approval of amrubicin in the United States and the E.U., respectively, and up to \$17.5 million upon achieving certain annual sales levels in the United States. Pursuant to the supply agreement for amrubicin, the Company is to pay DSP a semiannual supply price calculated as a percentage of net sales for a period of ten years. In September 2008, amrubicin was granted fast track product designation by the U.S. Food and Drug Administration, or FDA, for the treatment of small cell lung cancer after first-line chemotherapy.

The amrubicin license expires on a country-by-country basis and on a product-by-product basis upon the later of (i) the tenth anniversary of the first commercial sale of the applicable product in a given country after the issuance of marketing authorization in such country and (ii) the first day of the first quarter for which the total number of generic product units sold in a given country exceeds 20% of the total number of generic product units sold plus licensed product units sold in the relevant country during the same calendar quarter.

Prior to its expiration as described above, the amrubicin license may be terminated by:

- (i) the Company at its sole discretion,
- (ii) either party if the other party
  - (x) materially breaches any of its material obligations under the agreement, or
  - (y) files for bankruptcy,
- (iii) DSP if the Company takes any action to challenge the title or validity of the patents owned by DSP, or
- (iv) DSP in the event of a change in control of the Company.

If the agreement is terminated by the Company at its sole discretion or by DSP under circumstances described in clauses (ii)(x) and (iii) above, then the Company will transfer its rights to the compounds and products developed under the agreement to DSP and will also grant to DSP a non-exclusive, perpetual, royalty-free license to certain intellectual property controlled by the Company necessary to continue the development of such compounds and products. If the agreement is terminated by the Company for a material breach by DSP, then, among other things, DSP will grant to the Company an exclusive, perpetual, paid-up license to all of the intellectual property of DSP necessary to continue the development, marketing and selling of the compounds and products subject to the agreement.

***GlobeImmune, Inc.:*** In September 2007, the Company made a \$3.0 million equity investment in GlobeImmune, Inc., or GlobeImmune. In April 2009 and May 2009, the Company made additional \$0.1 million and \$10.0 million equity investments, respectively, in GlobeImmune. In addition, the Company has a collaboration and option agreement with GlobeImmune focused on the discovery, development and commercialization of novel therapeutics in cancer. As part of this agreement, the Company made an upfront payment in May 2009 of \$30.0 million, which was recorded as research and development expense, to GlobeImmune in return for the option to license compounds and products based on the GI-4000, GI-6200, GI-3000 and GI-10000 oncology drug candidate programs as well as oncology compounds and products resulting from future programs controlled by GlobeImmune. GlobeImmune will be responsible for all discovery and clinical development until the Company exercises its option with respect to a drug candidate program and will be entitled to receive potential milestone payments of approximately \$230.0 million for the GI-4000 program, \$145.0 million for each of the GI-6200, GI-3000 and GI-10000 programs as well as \$161.0 million for each additional future program if certain development, regulatory and sales-based milestones are achieved. GlobeImmune will also receive tiered royalties on worldwide net sales.





**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company's options with respect to the GI-4000, GI-6200, GI-3000 and GI-10000 oncology drug candidate programs will terminate if the Company does not exercise its respective options after delivery of certain reports from GlobeImmune on the completed clinical trials with respect to each drug candidate program, as set forth in the initial development plan specified in the agreement. If the Company does not exercise its options with respect to any drug candidate program or future program, the Company's option with respect to the oncology products resulting from future programs controlled by GlobeImmune will terminate three years after the last of the options with respect to the GI-4000, GI-6200, GI-3000 and GI-10000 oncology drug candidate programs terminates. Upon exercise of a Company option, the agreement will continue until the Company has satisfied all royalty payment obligations to GlobeImmune. Upon the expiration of the agreement, GlobeImmune will grant the Company a fully paid-up, royalty-free license to use certain intellectual properties of GlobeImmune to market and sell the compounds and products developed under the agreement. The agreement may expire on a product-by-product and country-by-country basis as the Company satisfies its royalty payment obligation with respect to each product in each country.

Prior to its expiration as described above, the agreement may be terminated by:

- (i) the Company at its sole discretion, or
- (ii) either party if the other party
  - (x) materially breaches any of its material obligations under the agreement, or
  - (y) files for bankruptcy.

If the agreement is terminated by the Company at its sole discretion or by GlobeImmune for a material breach by the Company, then the Company's rights to the compounds and products developed under the agreement will revert to GlobeImmune. If the agreement is terminated by the Company for a material breach by GlobeImmune, then, among other things, the Company's royalty payment obligations under the agreement will be reduced by 50%, the Company's development milestone payment obligations under the agreement will be reduced by 50% or terminated entirely and the Company's sales milestone payment obligations under the agreement will be terminated entirely.

**16. Commitments and contingencies**

**Collaboration Arrangements:** The Company has entered into certain research and development collaboration agreements with third parties that include the funding of certain development, manufacturing and commercialization efforts with the potential for future milestone and royalty payments upon the achievement of pre-established developmental, regulatory and/or commercial targets. The Company's obligation to fund these efforts is contingent upon continued involvement in the programs and/or the lack of any adverse events which could cause the discontinuance of the programs. Due to the nature of these arrangements, the future potential payments are inherently uncertain, and accordingly no amounts have been recorded in the Company's consolidated balance sheets at June 30, 2009 or December 31, 2008.

**Contingencies:** The Company believes it maintains insurance coverage adequate for its current needs. The Company's operations are subject to environmental laws and regulations, which impose limitations on the discharge of pollutants into the air and water and establish standards for the treatment, storage and disposal of solid and hazardous wastes. The Company reviews the effects of such laws and regulations on its operations and modifies its operations as appropriate. The Company believes it is in substantial compliance with all applicable environmental laws and regulations.

**Table of Contents**

**CELGENE CORPORATION AND SUBSIDIARIES**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**17. Subsequent Event**

The Company's management has evaluated its subsequent events for disclosure in these interim consolidated financial statements filed on Form 10-Q through July 31, 2009, the date on which the Financial Statements were issued, and has identified the following event.

On July 16, 2009, the Company and PTC entered into a pre-negotiated collaboration and license agreement under which PTC is eligible to receive quarterly research fees, as defined in the agreement, and is entitled to receive potential milestone payments of approximately \$129.0 million if certain development, regulatory and sales-based milestones are achieved. PTC will also receive tiered royalties on worldwide net sales. Under the agreement, the Company may transfer certain research and development activities from PTC to the Company and upon such transfer the Company will no longer fund such quarterly research fees to PTC.

The agreement will continue until the Company has satisfied all royalty payment obligations to PTC. Upon the Company's full satisfaction of its royalty payment obligations to PTC under the agreement, the license granted to the Company by PTC under the agreement will become a non-exclusive, fully paid-up, sub-licensable, royalty-free license to use certain intellectual properties of PTC to market and sell the products developed under the agreement. The agreement may expire on a product-by-product and country-by-country basis as the Company satisfies its royalty payment obligation with respect to each product in each country.

Prior to its expiration as described above, the agreement may be terminated by:

- (i) the Company at its sole discretion following the first anniversary of the agreement, or
- (ii) either party if the other party
  - (x) materially breaches any of its material obligations under the agreement, or
  - (y) files for bankruptcy.

If the agreement is terminated by the Company at its sole discretion or by PTC for a material breach by the Company, then all licenses granted to the Company under the agreement will terminate. If PTC materially breaches any of its obligations under the agreement, the Company can either terminate the agreement, in which case all licenses and rights granted under the agreement are terminated, or elect to continue the agreement, in which case all milestone obligations cease and future royalties payable by the Company under the agreement will be reduced by between 50% and 70%.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Forward-Looking Information**

Certain statements contained or incorporated by reference in this Quarterly Report on Form 10-Q are forward-looking statements concerning our business, results of operations, economic performance and financial condition based on our current expectations. These forward-looking statements are not guarantees of future performance and involve risks and uncertainties that could cause actual results to differ materially from those implied by such forward-looking statements. Given these risks and uncertainties, you are cautioned not to place undue reliance on any forward-looking statements.

**Executive Summary**

Celgene Corporation and its subsidiaries (collectively we or our ) is a global integrated biopharmaceutical company primarily engaged in the discovery, development and commercialization of innovative therapies designed to treat cancer and immune-inflammatory related diseases. Our primary commercial stage products include REVLIMID®, THALOMID® (inclusive of Thalidomide Celgene™ and Thalidomide Pharmion™, subsequent to the acquisition of Pharmion Corporation, or Pharmion) and VIDAZA®. ALKERAN® was licensed from GlaxoSmithKline, or GSK, and sold under our label through March 31, 2009, the conclusion date of the ALKERAN® license with GSK. REVLIMID® is an oral immunomodulatory drug marketed in the United States and Europe for patients with multiple myeloma who have received at least one prior therapy and in the United States and Canada for the treatment of transfusion-dependent anemia due to low- or intermediate-1-risk myelodysplastic syndromes, or MDS, associated with a deletion 5q cytogenetic abnormality with or without additional cytogenetic abnormalities. THALOMID® is marketed for patients with newly diagnosed multiple myeloma and for the acute treatment of the cutaneous manifestations of moderate to severe erythema nodosum leprosum, or ENL, an inflammatory complication of leprosy. VIDAZA® is a pyrimidine nucleoside analog that has been shown to reverse the effects of DNA hypermethylation and promote subsequent gene re-expression. VIDAZA® was licensed from Pharmacia & Upjohn, now part of Pfizer, Inc., and is marketed in the United States for the treatment of all subtypes of MDS. In Europe, VIDAZA® is marketed for the treatment of adult patients who are not eligible for haematopoietic stem cell transplantation with Intermediate-2 and high-risk MDS according to the International Prognostic Scoring System, or IPSS, or chronic myelomonocytic leukaemia, or CMML, with 10-29 percent marrow blasts without myeloproliferative disorder, or acute myeloid leukemia, or AML, with 20-30 percent blasts and multi-lineage dysplasia, according to World Health Organization, or WHO, classification. VIDAZA® was granted orphan drug designation by the U.S. Food and Drug Administration, or FDA, for the treatment of MDS in the United States through May 2011. In addition, VIDAZA® has received orphan drug designation for the treatment of MDS and AML in the European Union expiring December 2018.

We continue to invest substantially in research and development, and the drug candidates in our pipeline are at various stages of preclinical and clinical development. These candidates include our IMiDs® compounds, which are a class of compounds proprietary to us and having certain immunomodulatory and other biologically important properties in addition to our leading oral anti-inflammatory agents and cell products. We believe that continued acceptance of our primary commercial stage products, depth of our product pipeline, regulatory approvals of both new products and expanded use of existing products provide the catalysts for future growth. See also Risk Factors contained in Part I, Item 1A of our 2008 Annual Report on Form 10-K.

**Table of Contents**

The following table summarizes total revenues and earnings for the three- and six-month periods ended June 30, 2009 and 2008:

<i>(Amounts in thousands, except earnings per share)</i>	Three-Month Periods Ended June 30,		Increase	Percent Change
	2009	2008		
Total revenue	\$ 628,666	\$ 571,464	\$ 57,202	10.0%
Net income	\$ 142,835	\$ 119,883	\$ 22,952	19.1%
Diluted earnings per share	\$ 0.31	\$ 0.26	\$ 0.05	19.2%

<i>(Amounts in thousands, except earnings per share)</i>	Six-Month Periods Ended June 30,		Increase	Percent Change
	2009	2008		
Total revenue	\$ 1,233,719	\$ 1,034,061	\$ 199,658	19.3%
Net income (loss)	\$ 305,717	\$ (1,521,205)	\$ 1,826,922	N/A
Diluted earnings (loss) per share	\$ 0.65	\$ (3.56)	\$ 4.21	N/A

The increase in revenue for the three- and six-month periods ended June 30, 2009 compared to the three- and six-month periods ended June 30, 2008 was primarily due to continued growth of REVLIMID® and VIDAZA® in both U.S. and international markets. Net income and diluted earnings per share for the three- and six-month periods ended June 30, 2009 reflect the continued growth in sales of our products, partly offset by increased spending for new product launches, research and development and expansion of our international operations. The six-month period ended June 30, 2008 included a \$1.74 billion charge for acquired in-process research and development related to the Pharmion acquisition in March 2008.

**Results of Operations:****Three-Month Periods Ended June 30, 2009 and 2008**

*Total Revenue:* Total revenue and related percentages for the three-month periods ended June 30, 2009 and 2008 were as follows:

<i>(Amounts in thousands)</i>	Three-Month Periods Ended June 30,		Increase (Decrease)	Percent Change
	2009	2008		
Net product sales:				
REVLIMID®	\$ 397,273	\$ 325,760	\$ 71,513	22.0%
THALOMID®	105,243	131,567	(26,324)	-20.0%
VIDAZA®	92,009	59,676	32,333	54.2%
ALKERAN®	249	20,413	(20,164)	-98.8%
Other	3,380	5,749	(2,369)	-41.2%
Total net product sales	\$ 598,154	\$ 543,165	\$ 54,989	10.1%
Collaborative agreements and other revenue	2,354	2,789	(435)	-15.6%
Royalty revenue	28,158	25,510	2,648	10.4%
Total revenue	\$ 628,666	\$ 571,464	\$ 57,202	10.0%

REVLIMID® net sales increased by \$71.5 million to \$397.3 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to increased unit sales in both U.S. and

international markets. Increased market penetration and the increase in duration of patients using REVLIMID® in multiple myeloma contributed to U.S. growth. The growth in international markets reflects the expansion of our commercial activities in over 70 countries.

## **Table of Contents**

THALOMID® net sales decreased by \$26.3 million to \$105.2 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008. The decrease was primarily due to lower unit volumes in the United States resulting from the increased use of REVLIMID®.

VIDAZA® net sales increased by \$32.3 million to \$92.0 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to the December 2008 full marketing authorization by the European Commission, or EC, for the treatment of adult patients who are not eligible for haematopoietic stem cell transplantation with Intermediate-2 and high-risk MDS according to the IPSS, or CMML with 10-29 percent marrow blasts without myeloproliferative disorder, or AML with 20-30 percent blasts and multi-lineage dysplasia, according to WHO classification of VIDAZA®.

ALKERAN® was licensed from GSK and sold under our label through March 31, 2009, the conclusion date of the ALKERAN® license with GSK.

Total net product sales for the three-month period ended June 30, 2009 increased by \$55.0 million, or 10.1%, compared to the three-month period ended June 30, 2008. The change was comprised of net volume increases of \$54.7 million and price increases of \$23.0 million, partly offset by the unfavorable impact from foreign exchange of \$22.7 million.

*Collaborative Agreements and Other Revenue:* Revenues from collaborative agreements and other sources totaled \$2.4 million for the three-month period ended June 30, 2009, representing a \$0.4 million decrease from the \$2.8 million for the three-month period ended June 30, 2008. The decrease was due to the inclusion of income from a research contract in 2008 which did not recur in 2009.

*Royalty Revenue:* Royalty revenue increased by \$2.6 million to \$28.2 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to the inclusion of residual payments earned by us based upon GSK's ALKERAN® revenues related to the conclusion of the ALKERAN® license with GSK. Royalty income also reflects amounts received from Novartis Pharma AG, or Novartis, on sales of the entire family of RITALIN® drugs and FOCALIN XR®.

*Gross to Net Sales Accruals:* We record gross to net sales accruals for sales returns and allowances; sales discounts; government rebates; and chargebacks and distributor service fees.

THALOMID® is distributed in the United States under our *System for Thalidomide Education and Prescribing Safety*, or S.T.E.P.S., program which we developed and is a proprietary comprehensive education and risk-management distribution program with the objective of providing for the safe and appropriate distribution and use of THALOMID®. Internationally, THALOMID® is also distributed under mandatory risk-management distribution programs tailored to meet local competent authorities' specifications to help ensure the safe and appropriate distribution and use of THALOMID®. These programs may vary by country and, depending upon the country and the design of the risk-management program, the product may be sold through hospitals or retail pharmacies. REVLIMID® is distributed in the United States primarily through contracted pharmacies under the RevAssist® program, which is a proprietary risk-management distribution program tailored specifically to help ensure the safe and appropriate distribution and use of REVLIMID®. Internationally, REVLIMID® is also distributed under mandatory risk-management distribution programs tailored to meet local competent authorities' specifications to help ensure the safe and appropriate distribution and use of REVLIMID®. These programs may vary by country and, depending upon the country and the design of the risk-management program, the product may be sold through hospitals or retail pharmacies. VIDAZA® is distributed through the more traditional pharmaceutical industry supply chain. VIDAZA® is not subjected to the same risk-management distribution programs as THALOMID® and REVLIMID®. It may be stocked by multiple wholesalers and prescribed by physicians without prior preauthorization.

**Table of Contents**

We base our sales returns allowance on estimated on-hand retail/hospital inventories, measured end-customer demand as reported by third-party sources, actual returns history and other factors, such as the trend experience for lots where product is still being returned or inventory centralization and rationalization initiatives conducted by major pharmacy chains, as applicable. If the historical data we use to calculate these estimates does not properly reflect future returns, then a change in the allowance would be made in the period in which such a determination is made and revenues in that period could be materially affected. Under this methodology, we track actual returns by individual production lots. Returns on closed lots, that is, lots no longer eligible for return credits, are analyzed to determine historical returns experience. Returns on open lots, that is, lots still eligible for return credits, are monitored and compared with historical return trend rates. Any changes from the historical trend rates are considered in determining the current sales return allowance. THALOMID® is drop-shipped directly to the prescribing pharmacy and, as a result, wholesalers do not stock the product. REVLIMID® is distributed primarily through hospitals and contracted pharmacies lending itself to tighter controls of inventory quantities within the supply channel and, thus, resulting in lower returns activity to date.

Sales discount accruals are based on payment terms extended to customers.

Government rebate accruals are based on estimated payments due to governmental agencies for purchases made by third parties under various governmental programs. U.S. Medicaid rebate accruals are based on historical payment data and estimates of future Medicaid beneficiary utilization applied to the Medicaid unit rebate amount formula established by the Center for Medicaid and Medicare Services. Certain foreign markets have government-sponsored programs that require rebates to be paid and accordingly the rebate accruals are determined primarily on estimated eligible sales.

Chargebacks and distributor service fees accruals are based on the differentials between product acquisition prices paid by wholesalers and lower government contract pricing paid by eligible customers covered under federally qualified programs. Distributor services accruals are based on contractual fees to be paid to the wholesale distributor for services provided. On January 28, 2008, the Fiscal Year 2008 National Defense Authorization Act was enacted, which expands TRICARE to include prescription drugs dispensed by TRICARE retail network pharmacies. TRICARE is a health care program of the U.S. Department of Defense Military Health System that provides civilian health benefits for military personnel, military retirees and their dependents. TRICARE rebate accruals reflect this program expansion and are based on estimated Department of Defense eligible sales multiplied by the TRICARE rebate formula.

See Critical Accounting Estimates and Significant Accounting Policies for further discussion of gross to net sales accruals.

**Table of Contents**

Gross to net sales accruals and the balance in the related allowance accounts for the three-month periods ended June 30, 2009 and 2008 were as follows:

<i>(Amounts in thousands)</i> 2009	Returns and Allowances	Discounts	Government Rebates	Chargebacks and Dist. Service Fees	Total
Balance at March 31, 2009	\$ 13,238	\$ 5,479	\$ 8,931	\$ 29,972	\$ 57,620
Allowances for sales during 2009	4,827	9,565	10,965	22,407	47,764
Credits/deductions issued for prior year sales	(7,340)	(128)	(1,693)	(2,689)	(11,850)
Credits/deductions issued for sales during 2009	(2,136)	(10,754)	(8,802)	(22,655)	(44,347)
Balance at June 30, 2009	\$ 8,589	\$ 4,162	\$ 9,401	\$ 27,035	\$ 49,187

<i>(Amounts in thousands)</i> 2008	Returns and Allowances	Discounts	Government Rebates	Chargebacks, and Dist. Service Fees	Total
Balance at March 31, 2008	\$ 20,261	\$ 3,708	\$ 17,203	\$ 8,327	\$ 49,499
Allowances for sales during 2008	4,083	8,200	15,766	34,490	62,539
Credits/deductions issued for prior year sales	(5,403)	(7)	(653)	(90)	(6,153)
Credits/deductions issued for sales during 2008	(992)	(8,706)	(8,835)	(22,156)	(40,689)
Balance at June 30, 2008	\$ 17,949	\$ 3,195	\$ 23,481	\$ 20,571	\$ 65,196

A comparison of allowances for sales within each of the four categories noted above for the three-month periods ended June 30, 2009 and 2008, respectively, follows:

Returns and allowances increased by \$0.7 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to revenue volume increases in the 2009 period compared to the 2008 period.

Discounts increased by \$1.4 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to sales volume increases in international markets.

Government rebates decreased by \$4.8 million in the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to reduced international government rebates. Certain international government rebate programs were modified from 2008 to 2009 resulting in lower rebates in the 2009 period.

Chargebacks and distributor service fees decreased by \$12.1 million in the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to reduced international chargebacks. Certain international promotional programs were modified from 2008 to 2009 resulting in lower chargebacks in the 2009 period.



**Table of Contents**

*Operating Costs and Expenses:* Operating costs, expenses and related percentages for the three-month periods ended June 30, 2009 and 2008 were as follows:

(Amounts in thousands)	Three-Month Periods Ended		Increase (Decrease)	Percent Change
	2009	June 30, 2008		
Cost of goods sold (excluding amortization of acquired intangible assets)	\$ 50,902	\$ 75,194	\$ (24,292)	-32.3%
Percent of net product sales	8.5%	13.8%		
Research and development	\$ 218,500	\$ 144,861	\$ 73,639	50.8%
Percent of total revenue	34.8%	25.3%		
Selling, general and administrative	\$ 176,311	\$ 176,287	\$ 24	0.0%
Percent of total revenue	28.0%	30.8%		

Amortization of acquired intangible assets \$ 22,667 \$ 35,167 \$ (12,500) -35.5%

*Cost of Goods Sold (excluding amortization of acquired intangible assets):* Cost of goods sold (excluding amortization of acquired intangible assets) decreased by \$24.3 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to the March 31, 2009 conclusion date of the ALKERAN<sup>®</sup> license with GSK, reducing cost of goods sold by \$16.3 million compared to the three-month period ended June 30, 2008. In addition, the three-month period ended June 30, 2008 included an \$8.6 million inventory step-up adjustment related to the March 7, 2008 acquisition of Pharmion. As a percent of net product sales, cost of goods sold (excluding amortization of acquired intangible assets) decreased to 8.5% in the 2009 three-month period from 13.8% in the 2008 three-month period primarily due to the lack of ALKERAN<sup>®</sup> sales in the 2009 three-month period, which sales carried a higher cost to sales ratio relative to our other products, and the 2008 inventory step-up adjustment.

*Research and Development:* Research and development expenses increased by \$73.6 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 primarily due to upfront payments of \$30.0 million and \$4.5 million to GlobeImmune, Inc. and Array BioPharma, Inc., respectively, related to research and development collaboration agreements executed during the 2009 three-month period. In addition, spending increased related to clinical research and development in support of multiple programs, including REVLIMID<sup>®</sup>, other IMiDs<sup>®</sup> and other compounds across a broad range of diseases.

The following table provides an additional breakdown of research and development expenses:

(Amounts in thousands)	Three-Month Periods Ended		Increase (Decrease)
	2009	June 30, 2008	
Human pharmaceutical clinical programs	\$ 90,731	\$ 72,434	\$ 18,297
Other pharmaceutical programs	103,854	50,589	53,265
Drug discovery and development	20,949	17,703	3,246
Placental stem cell and biomaterials	2,966	4,135	(1,169)
Total	\$ 218,500	\$ 144,861	\$ 73,639

Other pharmaceutical programs for the three-month period ended June 30, 2009 includes \$34.5 million for the GlobeImmune, Inc. and Array BioPharma, Inc. research and development collaboration agreements noted above and

spending for toxicology, analytical research and development, quality and regulatory affairs.

**Table of Contents**

Research and development expenditures support ongoing clinical progress in multiple proprietary development programs for REVLIMID<sup>®</sup> and other IMiDs<sup>®</sup> compounds; VIDAZA<sup>®</sup>; amrubicin, our lead compound for small cell lung cancer; apremilast (CC-10004), our lead anti-inflammatory compound that inhibits PDE-4, which results in the inhibition of multiple proinflammatory mediators such as TNF- $\alpha$  and which is currently being evaluated in Phase II clinical trials in the treatment of psoriasis and psoriatic arthritis; pomalidomide and CC-11050, which are currently either being evaluated in Phase I clinical trials or for which Phase II clinical trials are planned or ongoing; our kinase and ligase inhibitor programs; as well as the placental stem cell program. In June 2009, we filed a New Drug Application, or NDA, with the Japanese Ministry of Health, Labour and Welfare, or MHLW, for REVLIMID<sup>®</sup> in combination with dexamethasone for the treatment of patients with multiple myeloma who have received at least one prior therapy. REVLIMID<sup>®</sup> had previously been granted orphan drug status by the MHLW in Japan for this same indication.

*Selling, General and Administrative:* Selling, general and administrative expenses totaled \$176.3 million for each of the three-month periods ended June 30, 2009 and 2008. Marketing and sales related expense increases of \$13.8 million in the three-month period ended June 30, 2009 were substantially offset by a \$10.7 million decrease in donations to non-profit foundations and a \$2.4 million reduction in bad debt expense and other customer account charges. Marketing and sales related expenses include ongoing product launch activities and the continued expansion of our international commercial activities.

*Amortization of Acquired Intangible Assets:* Amortization of acquired intangible assets decreased by \$12.5 million for the three-month period ended June 30, 2009 compared to the three-month period ended June 30, 2008 due to two intangible assets acquired from the Pharmion acquisition becoming fully amortized during the fourth quarter of 2008.

*Interest and Investment Income, Net:* Interest and investment income was \$24.1 million for the three-month period ended June 30, 2009, representing an increase of \$4.2 million from the \$19.9 million recorded for the three-month period ended June 30, 2008. The increase was due to higher invested balances and realized gains on sales of securities, offset, in part, by lower yields on invested balances during the three-month period ended June 30, 2009 compared to the comparable period in 2008.

*Equity in (Income) Losses of Affiliated Companies:* Under the equity method of accounting, we recorded income of \$0.2 million for the three-month period ended June 30, 2009 and a loss of \$1.3 million for the three-month period ended June 30, 2008. Income for the three-month period ended June 30, 2009 included income from an investment which was entered into in the third quarter of 2008.

*Interest Expense:* Interest expense was \$0.5 million and \$1.2 million for the three-month periods ended June 30, 2009 and 2008, respectively. The \$0.7 million decrease in expense reflects the conversion of convertible debt into our common stock which was completed in June 2008.

*Other Income, Net:* Other income, net was \$5.2 million and \$1.7 million for the three-month periods ended June 30, 2009 and 2008, respectively. The \$3.5 million increase in other income was primarily due to hedging and net realized and unrealized foreign exchange gains.

*Income Tax Provision:* The income tax provision for the three-month period ended June 30, 2009 was \$46.3 million with an effective tax rate of 24.5%, which reflects the impact from our low tax manufacturing operations and our overall global mix of income. The income tax provision for the three-month period ended June 30, 2008 was \$39.0 million with an effective tax rate of 24.6%.

**Table of Contents****Results of Operations:****Six-Month Periods Ended June 30, 2009 and 2008**

*Total Revenue:* Total revenue and related percentages for the six-month periods ended June 30, 2009 and 2008 were as follows:

<i>(Amounts in thousands)</i>	Six-Month Periods Ended		Increase (Decrease)	Percent Change
	2009	2008		
Net product sales:				
REVLIMID®	\$ 759,789	\$ 612,606	\$ 147,183	24.0%
THALOMID®	219,206	245,501	(26,295)	-10.7%
VIDAZA®	167,391	73,496	93,895	127.8%
ALKERAN®	20,111	35,527	(15,416)	-43.4%
Other	7,889	7,409	480	6.5%
Total net product sales	\$ 1,174,386	\$ 974,539	\$ 199,847	20.5%
Collaborative agreements and other revenue	4,598	7,557	(2,959)	-39.2%
Royalty revenue	54,735	51,965	2,770	5.3%
Total revenue	\$ 1,233,719	\$ 1,034,061	\$ 199,658	19.3%

REVLIMID® net sales increased by \$147.2 million to \$759.8 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to increased unit sales in both U.S. and international markets. Increased market penetration and the increase in duration of patients using REVLIMID® in multiple myeloma contributed to U.S. growth. The growth in international markets reflects the expansion of our commercial activities in over 70 countries.

THALOMID® net sales decreased by \$26.3 million to \$219.2 million the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008. The decrease was primarily due to lower unit volumes in the United States resulting from the increased use of REVLIMID®.

VIDAZA® net sales increased by \$93.9 million to \$167.4 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to the December 2008 full marketing authorization by the EC for the treatment of adult patients who are not eligible for haematopoietic stem cell transplantation with Intermediate-2 and high-risk MDS according to the IPSS, or CMML with 10-29 percent marrow blasts without myeloproliferative disorder, or AML with 20-30 percent blasts and multi-lineage dysplasia, according to WHO classification of VIDAZA®. The six-month period ended June 30, 2008 only included sales subsequent to the March 7, 2008 acquisition of Pharmion.

ALKERAN® net sales decreased by \$15.4 million to \$20.1 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008. ALKERAN® was licensed from GSK and sold under our label through March 31, 2009, the conclusion date of the ALKERAN® license with GSK.

Total net product sales for the six-month period ended June 30, 2009 increased \$199.8 million, or 20.5%, compared to the six-month period ended June 30, 2008. The change was comprised of net volume increases of \$201.2 million and price increases of \$35.1 million, partly offset by a decrease from the impact of foreign exchange of \$36.5 million.

*Collaborative Agreements and Other Revenue:* Revenues from collaborative agreements and other sources totaled \$4.6 million for the six-month period ended June 30, 2009, representing a \$3.0 million decrease compared to the six-month period ended June 30, 2008. The decrease was primarily due to the elimination of license fees and amortization of deferred revenues related to Pharmion subsequent to the March 7, 2008 acquisition date.



**Table of Contents**

**Royalty Revenue:** Royalty revenue increased by \$2.8 million to \$54.7 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to the inclusion of residual payments earned by us based upon GSK's ALKERAN® revenues related to the conclusion of the ALKERAN® license with GSK. Royalty income also reflects amounts received from Novartis on sales of the entire family of RITALIN® drugs and FOCALIN XR®.

Gross to net sales accruals and the balance in the related allowance accounts for the six-month periods ended June 30, 2009 and 2008 were as follows:

<i>(Amounts in thousands)</i> 2009	Returns and Allowances	Discounts	Government Rebates	Chargebacks and Dist. Service Fees	Total
Balance at December 31, 2008	\$ 17,799	\$ 3,659	\$ 10,810	\$ 23,386	\$ 55,654
Allowances for sales during 2009	6,096	17,843	19,780	44,726	88,445
Credits/deductions issued for prior year sales	(13,168)	(2,305)	(11,042)	(10,335)	(36,850)
Credits/deductions issued for sales during 2009	(2,138)	(15,035)	(10,147)	(30,742)	(58,062)
Balance at June 30, 2009	\$ 8,589	\$ 4,162	\$ 9,401	\$ 27,035	\$ 49,187

<i>(Amounts in thousands)</i> 2008	Returns and Allowances	Discounts	Government Rebates	Chargebacks and Dist. Service Fees	Total
Balance at December 31, 2007	\$ 16,734	\$ 2,895	\$ 9,202	\$ 8,839	\$ 37,670
Pharmion balance at March 7, 2008	926	283	1,266	2,037	4,512
Allowances for sales during 2008	14,594	17,111	29,541	51,729	112,975
Credits/deductions issued for prior year sales	(12,818)	(2,427)	(7,907)	(4,106)	(27,258)
Credits/deductions issued for sales during 2008	(1,487)	(14,667)	(8,621)	(37,928)	(62,703)
Balance at June 30, 2008	\$ 17,949	\$ 3,195	\$ 23,481	\$ 20,571	\$ 65,196

A comparison of allowances for sales within each of the four categories noted above for the six-month periods ended June 30, 2009 and 2008, respectively, follows:

Returns and allowances decreased by \$8.5 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to reserve decreases resulting from the completion of an inventory centralization and rationalization initiative conducted by a major pharmacy chain during the current year, partially offset by a reserve increase primarily due to revenue volume increases in the 2009 period compared to the 2008 period. In addition, the 2008 period includes an increase in THALOMID® returns resulting from the anticipated increase in use of REVLIMID® in multiple myeloma.

Discounts increased by \$0.7 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to sales volume increases in international markets.



**Table of Contents**

Government rebates decreased by \$9.8 million in the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to reduced international government rebates. Certain international government rebate programs were modified from 2008 to 2009 resulting in lower rebates in the 2009 period.

Chargebacks and distributor service fees decreased by \$7.0 million in the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to reduced international chargebacks. Certain international promotional programs were modified from 2008 to 2009 resulting in lower chargebacks in the 2009 period.

*Operating Costs and Expenses:* Operating costs, expenses and related percentages for the six-month periods ended June 30, 2009 and 2008 were as follows:

(Amounts in thousands)	Six-Month Periods Ended		Increase (Decrease)	Percent Change
	June 30, 2009	2008		
Cost of goods sold (excluding amortization of acquired intangible assets)	\$ 115,201	\$ 119,918	\$ (4,717)	-3.9%
Percent of net product sales	9.8%	12.3%		
Research and development	\$ 399,747	\$ 301,739	\$ 98,008	32.5%
Percent of total revenue	32.4%	29.2%		
Selling, general and administrative	\$ 349,752	\$ 316,737	\$ 33,015	10.4%
Percent of total revenue	28.3%	30.6%		
Amortization of acquired intangible assets	\$ 46,292	\$ 45,009	\$ 1,283	2.9%
Acquired in-process research and development	\$	\$ 1,740,000	\$ (1,740,000)	N/A

*Cost of Goods Sold (excluding amortization of acquired intangible assets):* Cost of goods sold (excluding amortization of acquired intangible assets) decreased by \$4.7 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 primarily due to the March 31, 2009 conclusion date of the ALKERAN® license with GSK, reducing cost of goods sold by \$11.3 million compared to the six-month period ended June 30, 2008. In addition, the six-month period ended June 30, 2008 included an \$11.1 million inventory step-up adjustment related to the March 7, 2008 acquisition of Pharmion. The impact of these reductions was partly offset by higher costs related to increased unit volume for REVLIMID<sup>®</sup> and VIDAZA<sup>®</sup>. As a percent of net product sales, cost of goods sold (excluding amortization of acquired intangible assets) decreased to 9.8% in the 2009 six-month period from 12.3% in the 2008 six-month period primarily due to the 2009 period including only ALKERAN® sales, which sales carried a higher cost to sales ratio relative to our other products, through March 31, 2009 and the 2008 inventory step-up adjustment.

*Research and Development:* Research and development expenses increased by \$98.0 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008, primarily due to increased spending related to drug discovery and clinical research and development in support of multiple programs, including REVLIMID<sup>®</sup>, other IMiDs<sup>®</sup> and other compounds across a broad range of diseases. The six-month period ended June 30, 2009 included upfront payments of \$30.0 million and \$4.5 million to GlobeImmune, Inc. and Array BioPharma, Inc., respectively, related to research and development collaboration agreements. The six-month period ended June 30, 2008 included a \$45.0 million upfront payment made to Acceleron Pharma, Inc. related to a research and development collaboration agreement.





**Table of Contents**

The following table provides an additional breakdown of research and development expenses:

(Amounts in thousands)	Six-Month Periods Ended		Increase (Decrease)
	June 30, 2009	2008	
Human pharmaceutical clinical programs	\$ 185,447	\$ 121,575	\$ 63,872
Other pharmaceutical programs	168,430	138,734	29,696
Drug discovery and development	39,554	33,429	6,125
Placental stem cell and biomaterials	6,316	8,001	(1,685)
Total	\$ 399,747	\$ 301,739	\$ 98,008

Other pharmaceutical programs for the six-month period ended June 30, 2009 includes \$34.5 million for the GlobeImmune, Inc. and Array BioPharma, Inc. research and development collaboration agreements noted above in addition to spending for toxicology, analytical research and development, quality and regulatory affairs. Other pharmaceutical programs for the six-month period ended June 30, 2008 includes \$45.0 million for the Acceleron Pharma, Inc. research and development collaboration agreement noted above in addition to spending for toxicology, analytical research and development, quality and regulatory affairs.

Research and development expenditures support ongoing clinical progress in multiple proprietary development programs for REVLIMID<sup>®</sup> and other IMiDs<sup>®</sup> compounds; VIDAZA<sup>®</sup>; amrubicin, our lead compound for small cell lung cancer; apremilast (CC-10004), our lead anti-inflammatory compound that inhibits PDE-4, which results in the inhibition of multiple proinflammatory mediators such as TNF- $\alpha$  and which is currently being evaluated in Phase II clinical trials in the treatment of psoriasis and psoriatic arthritis; pomalidomide and CC-11050, which are currently either being evaluated in Phase I clinical trials or for which Phase II clinical trials are planned or ongoing; our kinase and ligase inhibitor programs; as well as the placental stem cell program. In June 2009, we filed an NDA with the Japanese MHLW for REVLIMID<sup>®</sup> in combination with dexamethasone for the treatment of patients with multiple myeloma who have received at least one prior therapy. REVLIMID<sup>®</sup> had previously been granted orphan drug status by the MHLW in Japan for this same indication.

*Selling, General and Administrative:* Selling, general and administrative expenses increased by \$33.0 million to \$349.8 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008, primarily reflecting increases in marketing and sales related expenses of \$46.4 million, which were partly offset by a \$6.8 million reduction in donations to non-profit foundations and a \$4.5 million reduction in bad debt expense and other customer account charges. Marketing and sales related expenses in the six-month period ended June 30, 2009 included product launch activities for REVLIMID<sup>®</sup>, VIDAZA<sup>®</sup> and THALOMID<sup>®</sup> in Europe, Canada and Australia, in addition to VIDAZA<sup>®</sup> relaunch expenses in the United States upon receipt of an expanded FDA approval to reflect new overall survival data. The increase in expense also reflects the continued expansion of our international commercial activities.

*Amortization of Acquired Intangible Assets:* Amortization of acquired intangible assets increased by \$1.3 million for the six-month period ended June 30, 2009 compared to the six-month period ended June 30, 2008 due to the inclusion of amortization related to Pharmion intangible assets, which was partly offset by both the elimination of amortization related to the October 2004 acquisition of Penn T Limited, resulting from the March 7, 2008 Pharmion acquisition, and two intangible assets acquired from the Pharmion acquisition becoming fully amortized during the fourth quarter of 2008.

*Interest and Investment Income, Net:* Interest and investment income was \$41.5 million for the six-month period ended June 30, 2009, representing a decrease of \$8.1 million from the \$49.6 million recorded for the six-month period ended June 30, 2008. The decrease was due primarily to reduced yields on invested balances offset, in part, by higher invested balances and realized gains from the sale of securities.



**Table of Contents**

*Equity in Losses of Affiliated Companies:* Under the equity method of accounting, we recorded losses of \$0.6 million and \$6.4 million for the six-month periods ended June 30, 2009 and 2008, respectively. The loss in the six-month period ended June 30, 2008 included an impairment charge of \$4.4 million, which related to an affiliate company investee based on a decrease in fair value below our cost, along with our evaluation of several other factors affecting the investee.

*Interest Expense:* Interest expense was \$1.0 million and \$3.5 million for the six-month periods ended June 30, 2009 and 2008, respectively. The \$2.5 million decrease in expense reflects the conversion of convertible debt into our common stock, which was completed in June 2008.

*Other Income, Net:* Other income, net was \$37.8 million and \$2.5 million for the six-month periods ended June 30, 2009 and 2008, respectively. The \$35.3 million increase in other income was primarily due to hedging and net realized and unrealized foreign exchange gains in 2009.

*Income Tax Provision:* The income tax provision for the six-month period ended June 30, 2009 was \$94.7 million with an effective tax rate of 23.7%, which reflects the impact from our low tax manufacturing operations and our overall global mix of income. Tax expense also includes a net tax benefit of \$5.3 million related to the settlement of tax examinations in the first quarter of 2009. The income tax provision for the six-month period ended June 30, 2008 was \$74.1 million with an effective tax rate of negative 5.1%. The effective tax rate was impacted by non-deductible in-process research and development, or IPR&D, charges incurred in connection with the acquisition of Pharmion. The effective tax rate in 2008, excluding the impact of the IPR&D charges, was 25.3%.

**Liquidity and Capital Resources**

Cash flows from operating, investing and financing activities for the six-month periods ended June 30, 2009 and 2008 were as follows:

(Amounts in thousands)	Six-Month Periods Ended		
	2009	2008	Change
Net cash provided by operating activities	\$ 312,040	\$ 258,602	\$ 53,438
Net cash used in investing activities	\$ (532,317)	\$ (239,895)	\$ (292,422)
Net cash provided by (used in) financing activities	\$ (13,718)	\$ 96,155	\$ (109,873)

*Operating Activities:* Net cash provided by operating activities for the six-month period ended June 30, 2009 increased by \$53.4 million to \$312.0 million as compared to the six-month period ended June 30, 2008. The increase in net cash provided by operating activities was primarily attributable to an expansion of our operations and related increase in net earnings, partially offset by the timing of receipts and payments in the ordinary course of business.

*Investing Activities:* Net cash used in investing activities for the six-month period ended June 30, 2009 increased by \$292.4 million to \$532.3 million as compared to the six-month period ended June 30, 2008. The 2009 investing activities are principally related to net purchases of marketable securities available for sale of \$484.4 million and capital expenditures of \$38.7 million, whereas in 2008 investment activities were principally related to \$746.8 million of cash paid to acquire Pharmion partially offset by net sale of marketable securities available for sale of \$537.1 million.

*Financing Activities:* Net cash used in financing activities for the six-month period ended June 30, 2009 was \$13.7 million as compared to net cash provided by financing activities of \$96.2 million for the six-month period ended June 30, 2008. The increase in net cash used in financing activities was primarily attributable to a \$100.0 million purchase of treasury shares and a decrease in the proceeds from the exercise of common stock options and warrants.

**Table of Contents**

*Cash, Cash Equivalents, Marketable Securities Available for Sale and Working Capital:* Cash, cash equivalents, marketable securities available for sale and working capital as of June 30, 2009 and December 31, 2008 were as follows:

<i>(Amounts in thousands)</i>	June 30, 2009	December 31, 2008	Increase
Cash, cash equivalents and marketable securities available for sale	\$ 2,497,968	\$ 2,222,091	\$ 275,877
Working capital (1)	\$ 2,716,017	\$ 2,299,122	\$ 416,895

(1) Includes cash, cash equivalents and marketable securities available for sale, accounts receivable, net of allowances, inventory and other current assets, less accounts payable, accrued expenses, income taxes payable and other current liabilities.

*Cash, Cash Equivalents and Marketable Securities Available for Sale:* We invest our excess cash primarily in money market funds, U.S. Treasury fixed rate securities, U.S. government-sponsored agency fixed rate securities, U.S. government-sponsored agency mortgage-backed fixed rate securities, Federal Deposit Insurance Corporation, or FDIC, guaranteed fixed rate corporate debt, non-U.S. government issued securities and non-U.S. government guaranteed securities. All liquid investments with maturities of three months or less from the date of purchase are classified as cash equivalents and all investments with maturities of greater than three months from the date of purchase are classified as marketable securities available for sale. We determine the appropriate classification of our investments in marketable debt and equity securities at the time of purchase. The increase in cash, cash equivalents and marketable securities available for sale from December 31, 2008 to June 30, 2009 was primarily due to increased cash generated from operations and stock option activities, which more than offset the cash paid out under our share repurchase program announced in April 2009 and capital expenditures.

*Accounts Receivable, Net:* Accounts receivable, net increased by \$41.4 million to \$353.6 million as of June 30, 2009 compared to December 31, 2008 primarily due to increased sales of REVLIMID® and VIDAZA®. Days of sales outstanding at June 30, 2009 amounted to 51 days compared to 42 days at December 31, 2008. The increase was primarily due to increased international sales for which the collection period is longer than for U.S. sales. We expect this trend to continue as our international sales continue to expand.

*Inventory:* Inventory balances decreased by \$23.3 million to \$76.8 million at June 30, 2009. The decrease reflected the elimination of ALKERAN® inventories resulting from the conclusion of the GSK supply agreement and reductions in THALOMID® and FOCALIN®.

*Other Current Assets:* Other current assets increased by \$26.5 million to \$217.0 million as of June 30, 2009 compared to December 31, 2008 primarily due an increase related to the fair value of foreign currency forward derivative contracts.

*Accounts Payable, Accrued Expenses and Other Current Liabilities:* Accounts payable, accrued expenses and other current liabilities decreased by \$60.8 million to \$413.9 million as of June 30, 2009 compared to December 31, 2008. The decrease was primarily due to the impact of changes in the fair value of foreign currency forward derivative contracts and a decrease from the payment of certain compensation accruals, which was partly offset by an increase in clinical trial accruals.

*Income Taxes Payable (Current and Non-Current):* Income taxes payable decreased by \$9.7 million to \$400.0 million as of June 30, 2009 compared to December 31, 2008 primarily from tax payments of \$61.5 million and tax benefit of stock options of \$62.5 million, partially offset by a current provision for income taxes of \$114.8 million.

**Table of Contents**

We expect continued growth in our expenditures, particularly those related to research and product development, clinical trials, regulatory approvals, international expansion, commercialization of products, capital investments and remaining purchases under the \$500.0 million share repurchase program approved by the Board of Directors in April 2009. However, we anticipate that existing cash, cash equivalents and marketable securities available for sale, combined with cash received from expected net product sales and royalty agreements, will provide sufficient capital resources to fund our operations for the foreseeable future.

**Financial Condition**

At June 30, 2009, our marketable securities available for sale consisted primarily of U.S. Treasury fixed rate securities, U.S. government-sponsored agency fixed rate securities, U.S. government-sponsored agency mortgage-backed fixed rate securities, FDIC guaranteed fixed rate corporate debt, non-U.S. government issued securities, non-U.S. government guaranteed securities and a marketable equity security. U.S. government-sponsored agency securities include general unsecured obligations of the issuing agency, including issues from the Federal Home Loan Bank, or FHLB, the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac. U.S. government-sponsored agency mortgage-backed securities include fixed rate asset-backed securities issued by Fannie Mae, Freddie Mac and the Government National Mortgage Association, or GNMA. FDIC guaranteed corporate debt includes obligations of bank holding companies that meet certain criteria set forth under the Temporary Liquidity Guaranty Program, or TLGP, and is unconditionally guaranteed by the FDIC. Fannie Mae, Freddie Mac, FHLB and GNMA are regulated by the recently established Federal Housing Finance Agency, or FHFA. Working with the Congress and the Office of the President, the U.S. Treasury and the Federal Reserve have pledged to continue to provide capital and liquidity to these U.S. government-sponsored agencies. We have not recorded any impairments against our holdings in these securities due to the support of the U.S. government of these agencies.

Non-U.S. government issued securities consist of direct obligations of highly rated governments of nations other than the United States. Non-U.S. government guaranteed securities consist of obligations of agencies and other entities that are explicitly guaranteed by highly rated governments of nations other than the United States. We have not recorded any impairments against our holdings in these securities due to the support of the governments of these agencies and entities.

Marketable securities available for sale are carried at fair value, held for an unspecified period of time and are intended for use in meeting our ongoing liquidity needs. Unrealized gains and losses on available-for-sale securities, which are deemed to be temporary, are reported as a separate component of stockholders' equity, net of tax. The cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. The amortization, along with realized gains and losses and other than temporary impairment charges, is included in interest and investment income, net.

As of June 30, 2009, our financial assets and liabilities were recorded at fair value. In accordance with SFAS No. 157, Fair Value Measurement, or SFAS 157, we have classified our financial assets and liabilities as Level 1, 2 or 3 within the fair value hierarchy. Fair values determined based on Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Our Level 1 assets consist of marketable equity securities. Fair values determined based on Level 2 inputs utilize observable quoted prices for similar assets and liabilities in active markets and observable quoted prices for identical or similar assets in markets that are not very active. Our Level 2 assets consist primarily of U.S. Treasury securities, U.S. government-sponsored agency securities, U.S. government-sponsored agency mortgage-backed obligations, FDIC guaranteed corporate debt, non-U.S. government issued securities, non-U.S. government guaranteed securities, forward currency contracts and warrants for the purchase of equity securities. Fair values determined based on Level 3 inputs utilize unobservable inputs and include valuations of assets or liabilities for which there is little, if any, market activity. Our Level 3 securities at June 30, 2009 consist of warrants for the purchase of equity securities in a non-publicly traded company in which we have invested and which is party to a collaboration and option agreement with us.





**Table of Contents**

A majority of our financial assets and liabilities have been classified as Level 2. These assets and liabilities were initially valued at the transaction price and subsequently valued based on inputs utilizing observable quoted prices for similar assets and liabilities in active markets and observable quoted prices from identical or similar assets in markets that are not very active.

**Contractual Obligations**

For a discussion of our contractual obligations, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, in our 2008 Annual Report on Form 10-K. There have not been any material changes to such contractual obligations since December 31, 2008; however, we are updating the Collaboration Arrangements portion of the discussion as follows:

*Collaboration Arrangements:* We have entered into certain research and development collaboration arrangements with third parties that include the funding of certain development, manufacturing and commercialization efforts with the potential for future milestone and royalty payments upon the achievement of pre-established developmental, regulatory and /or commercial targets. Our obligation to fund these efforts is contingent upon continued involvement in the programs, the successful development of research compounds that we choose to license and/or the lack of any adverse events which could cause the discontinuance of the programs.

The table of contractual obligations does not include potential milestone payments totaling approximately \$3.620 billion, which are either contingent on the achievement of various research, development and regulatory approval milestones (approximately \$2.160 billion) or are sales-based milestones (approximately \$1.460 billion). Research, development and regulatory approval milestones depend primarily upon future favorable clinical developments and regulatory agency actions, neither of which may ever occur. Sales-based milestones are contingent on generating certain levels of future sales of products. Since the achievement and timing of these milestones is neither determinable nor reasonably estimable, such contingencies have not been included in the contractual obligations table or recorded on our consolidated balance sheets.

**Critical Accounting Estimates and Significant Accounting Policies**

A critical accounting policy is one that is both important to the portrayal of our financial condition and results of operation and requires management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our significant accounting policies are more fully described in Note 1 of the Notes to the Consolidated Financial Statements included in our 2008 Annual Report on Form 10-K. Our critical accounting policies are disclosed in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of our 2008 Annual Report on Form 10-K.

**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The following discussion provides forward-looking quantitative and qualitative information about our potential exposure to market risk. Market risk represents the potential loss arising from adverse changes in the value of financial instruments. The risk of loss is assessed based on the likelihood of adverse changes in fair values, cash flows or future earnings.

We have established guidelines relative to the diversification and maturities of investments to maintain safety and liquidity. These guidelines are reviewed periodically and may be modified depending on market conditions. Although investments may be subject to credit risk, our investment policy specifies credit quality standards for our investments and limits the amount of credit exposure from any single issue, issuer or type of investment. At June 30, 2009, our market risk sensitive instruments consisted of marketable securities available for sale, our note payable and certain foreign currency forward contracts.

*Marketable Securities Available for Sale:* At June 30, 2009, our marketable securities available for sale consisted primarily of U.S. Treasury fixed rate securities, U.S. government-sponsored agency fixed rate securities, U.S. government-sponsored agency mortgage-backed fixed rate securities, FDIC guaranteed fixed rate corporate debt, non-U.S. government issued fixed rate securities, non-U.S. government guaranteed fixed rate securities and a marketable equity security. U.S. government-sponsored agency securities include general unsecured obligations of the issuing agency, including issues from the FHLB, Fannie Mae and Freddie Mac. U.S. government-sponsored agency mortgage-backed securities include fixed rate asset-backed securities issued by Fannie Mae, Freddie Mac and GNMA. FDIC guaranteed corporate debt includes obligations of bank holding companies that meet certain criteria set forth under the TLGP and is unconditionally guaranteed by the FDIC.

Fannie Mae, Freddie Mac, FHLB and GNMA are regulated by the recently established FHFA. Working with the Congress and the Office of the President, the U.S. Treasury and the Federal Reserve have pledged to continue to provide capital and liquidity to these U.S. government-sponsored agencies. We have not recorded any impairment against our holdings in these securities due to the support of the U.S. government of these agencies.

Non-U.S. government issued securities consist of direct obligations of highly rated governments of nations other than the United States. Non-U.S. government guaranteed securities consist of obligations of agencies and other entities that are explicitly guaranteed by highly rated governments of nations other than the United States. We have not recorded any impairments against our holdings in these securities due to the support of the governments of these agencies and entities.

Marketable securities available for sale are carried at fair value, held for an unspecified period of time and are intended for use in meeting our ongoing liquidity needs. Unrealized gains and losses on available-for-sale securities, which are deemed to be temporary, are reported as a separate component of stockholders' equity, net of tax. The cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. The amortization, along with realized gains and losses and other than temporary impairment charges, is included in interest and investment income, net.

**Table of Contents**

As of June 30, 2009, the principal amounts, fair values and related weighted-average interest rates of our investments in debt securities classified as marketable securities available for sale were as follows:

	Duration				Total
	Less than 1 Year	1 to 3 Years	3 to 5 Years	More Than 5 Years	
<i>(Amounts in thousands)</i>					
Principal amount	\$ 357,338	\$ 1,206,359	\$ 24,983	\$ 8,503	\$ 1,597,183
Fair value	\$ 365,196	\$ 1,230,131	\$ 25,915	\$ 9,373	\$ 1,630,615
Average interest rate	1.9%	1.7%	2.8%	4.2%	1.8%

*Note Payable:* In December 2006, we purchased an active pharmaceutical ingredient, or API, manufacturing facility and certain other assets and liabilities from Siegfried Ltd. and Siegfried Dienste AG (together referred to herein as Siegfried) located in Zofingen, Switzerland. At June 30, 2009, the fair value of our note payable to Siegfried approximated the carrying value of the note of \$23.0 million. Assuming other factors are held constant, an increase in interest rates generally will result in a decrease in the fair value of the note. The note is denominated in Swiss francs and its fair value will also be affected by changes in the U.S. dollar / Swiss franc exchange rate. The carrying value of the note reflects the U.S. dollar / Swiss franc exchange rate and Swiss interest rates.

*Foreign Currency Forward Contracts:* We use foreign currency forward contracts to hedge specific forecasted transactions denominated in foreign currencies and to reduce exposures to foreign currency fluctuations of certain assets and liabilities denominated in foreign currencies.

We enter into foreign currency forward contracts to protect against changes in anticipated foreign currency cash flows resulting from changes in foreign currency exchange rates, primarily associated with non-functional currency denominated revenues and expenses of foreign subsidiaries. The foreign currency forward hedging contracts outstanding at June 30, 2009 and December 31, 2008 had settlement dates within 24 months. These foreign currency forward contracts are designated as cash flow hedges under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, or SFAS 133, and, accordingly, to the extent effective, any unrealized gains or losses on them are reported in other comprehensive income (loss) and reclassified to operations in the same periods during which the underlying hedged transactions affect operations. Any ineffectiveness on these foreign currency forward contracts is reported in other income, net. Foreign currency forward contracts entered into to hedge forecasted revenue and expenses were as follows:

Foreign Currency	Notional Amount	
	June 30, 2009	December 31, 2008
Euro	\$ 688,650	\$ 704,198
Yen	15,311	
Total	\$ 703,961	\$ 704,198

The notional settlement amounts of the foreign currency forward contracts outstanding as of June 30, 2009 and December 31, 2008 were \$704.0 million and \$704.2 million, respectively. We consider the impact of our own and the counterparties' credit risk on the fair value of the contracts as well as the ability of each party to execute its obligations under the contract. As of June 30, 2009 and December 31, 2008, credit risk did not materially change the fair value of our foreign currency forward contracts.

We recognized reductions in net product sales for the settlement of certain effective cash flow hedge instruments of \$5.8 million and \$6.6 million for the three- and six-month periods ended June 30, 2009, respectively, and no

reductions for each of the three- and six-month periods ended June 30, 2008. These settlements were recorded in the same period as the related forecasted sales occurred. We recognized reductions in research and development expenses for the settlement of certain effective cash flow hedge instruments of \$0.6 million and \$1.6 million for the three- and six-month periods ended June 30, 2009, respectively, and no reductions for each of the three- and six-month periods ended June 30, 2008. These settlements were recorded in the same period as the related forecasted research and development expenses occurred. Changes in time value, which we excluded from the hedge effectiveness assessment for the three- and six-month periods ended June 30, 2009, were included in other income, net.

## **Table of Contents**

We also enter into foreign currency forward contracts to reduce exposures to foreign currency fluctuations of certain recognized assets and liabilities denominated in foreign currencies. These foreign currency forward contracts have not been designated as hedges under SFAS 133 and, accordingly, any changes in their fair value are recognized in other income, net in the current period. The aggregate notional amount of the foreign currency forward non-designated hedging contracts outstanding at June 30, 2009 and December 31, 2008 were \$361.2 million and \$56.6 million, respectively.

Although not predictive in nature, we believe a hypothetical 10% threshold reflects a reasonably possible near-term change in foreign currency rates. Assuming that the June 30, 2009 exchange rates were to change by a hypothetical 10%, the fair value of the foreign currency forward contracts would change by approximately \$83.5 million. However, since the contracts either hedge specific forecasted intercompany transactions denominated in foreign currencies or relate to assets and liabilities denominated in currencies other than the entities' functional currencies, any change in the fair value of the contract would be either reported in other comprehensive income (loss) and reclassified to earnings in the same periods during which the underlying hedged transactions affect earnings or remeasured through earnings each period along with the underlying asset or liability.

### **Item 4. Controls and Procedures**

- (a) Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this quarterly report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e), or the Exchange Act). Based upon the foregoing evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to our management (including our Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosures.
- (b) In January 2009, we completed the process of implementing the Oracle Enterprise Business Suite ( EBS ), including accounting modules used to perform substantially all of our accounting and financial reporting functions and supply chain modules. In connection with the EBS implementation, internal controls and procedures have been modified as necessary to reflect the new system environment; however, we believe our overall internal controls over financial reporting have not changed significantly as a result of the implementation. As the EBS system was being implemented, we reviewed each module and the design of the internal controls over financial reporting impacted by the implementation. As we continue to utilize the EBS system, there may be impacts to internal controls over financial reporting.

With the exception of the matter discussed above, there have not been any other changes in our internal control over financial reporting during the fiscal quarter ended June 30, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings**

Our legal proceedings are described in Part I, Item 3, Legal Proceedings, of our 2008 Annual Report on Form 10-K. There have not been any material changes since December 31, 2008 as it pertains to such legal proceedings nor have we engaged in any additional material legal proceedings.

**Item 1A. Risk Factors**

The risk factors included in our 2008 Annual Report on Form 10-K have not materially changed.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****(C) Issuer Purchases of Equity Securities**

The following table presents the total number of shares purchased during the quarter ended June 30, 2009, the average price paid per share, the number of shares that were purchased as part of a publicly announced repurchase program, and the approximate dollar value of shares that still could have been purchased:

Period	Total Number of Shares (or Units) Purchased (1) (2)	Average Price Paid per Share (or Unit) (2)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs (1) (2)	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that may yet be Purchased Under the Plans or Programs (1) (2)
April 1-April 30	0	N/A	0	\$ 500,000,000
May 1-May 31	2,200,893	N/A	2,200,893	\$ 400,000,000
June 1-June 30	0	N/A	0	\$ 400,000,000
Total	2,200,893		2,200,893	

- (1) On April 24, 2009, the Board of Directors approved a common stock share repurchase program, which was publicly announced by us on April 27, 2009. The program authorizes the purchase of up to \$500.0 million (or approximately 12.5 million shares at the approval date) of our outstanding common stock, in the open market or through privately negotiated

transactions, directly or through brokers or agents, and expires April 2011. On May 26, 2009, we entered into an agreement to purchase shares of our common stock from Morgan Stanley & Co. Inc., for an aggregate purchase price of \$100.0 million, plus fees, under an Accelerated Share Repurchase, or ASR, program. On May 27, 2009, we received an initial delivery of 1.2 million shares, representing approximately 50% of the shares that could have been purchased, based on the closing price of our common stock on May 27, 2009. An additional 1.0 million shares were delivered on May 29, 2009, in accordance with the terms of the agreement. We expect all ASR program purchases to be completed no later than August 26, 2009. The total number of shares to be repurchased will be determined at the completion of the ASR program based on the volume weighted-average-price of our stock during the term of the agreement.

- (2) The Average Price Paid per Share is based on the price paid per share in the open market. The average price will be

determined at the  
completion of the ASR  
program based on the  
volume  
weighted-average-price  
of our stock during the  
term of the agreement.

During the period covered by this report, we did not sell any of our equity shares that were not registered under the Securities Act of 1933, as amended.



**Table of Contents****Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

We held our Annual Meeting of stockholders on June 17, 2009. At this meeting, our stockholders were asked to elect nine directors, ratify the appointment of KPMG LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2009, approve an amendment and restatement of our 2008 Stock Incentive Plan and to act on a stockholder proposal to approve a change in the voting standard for director elections. All nine nominated directors were elected and the proposals to appoint KPMG LLP, approve an amendment and restatement of our 2008 Stock Incentive Plan and the stockholder proposal to approve a change in the voting standard for director elections were approved. Voting results are summarized as follows:

**A. Election of Directors:**

Name	Number of Shares	
	For	Withheld
Sol J. Barer, Ph.D.	390,686,373	14,949,116
Robert J. Hugin	393,274,607	12,360,882
Michael D. Casey	395,744,861	9,890,628
Rodman L. Drake	391,458,261	14,177,228
Arthur Hull Hayes, Jr., M.D.	379,480,922	26,154,567
Gilla Kaplan, Ph.D.	380,345,164	25,290,325
James J. Loughlin	382,837,828	22,797,661
Ernest Mario, Ph.D.	397,198,726	8,436,763
Walter L. Robb, Ph.D.	378,835,339	26,800,150

**B. Appointment of KPMG LLP as auditors:**

For	Number of Shares	
	Against	Abstain
396,652,081	8,489,534	493,874

**C. Amendment and restatement of the 2008 Stock Incentive Plan:**

For	Number of Shares		Broker Non-Votes
	Against	Abstain	
232,037,067	105,131,145	1,041,915	67,425,362

**Table of Contents**

D. Proposal to approve a stockholder proposal to change the voting standard for director elections:

	Number of Shares			Broker Non-
	For	Against	Abstain	Votes
	274,001,501	63,181,641	1,026,986	67,425,361

**Item 5. Other Information**

None.

**Item 6. Exhibits**

31.1 Certification by the Company's Chief Executive Officer.

31.2 Certification by the Company's Chief Financial Officer.

32.1 Certification by the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350.

32.2 Certification by the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CELGENE CORPORATION

DATE: July 31, 2009

By: /s/ David W. Gyska  
David W. Gyska  
Sr. Vice President and  
Chief Financial Officer

DATE: July 31, 2009

By: /s/ Andre Van Hoek  
Andre Van Hoek  
Controller and  
Chief Accounting Officer

**Table of Contents**

**EXHIBIT INDEX**

**Exhibits**

- 31.1 Certification by the Company's Chief Executive Officer.
- 31.2 Certification by the Company's Chief Financial Officer.
- 32.1 Certification by the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350.
- 32.2 Certification by the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350.