### CASTELLE \CA\ Form SC 13G/A April 11, 2005

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Schedule 13G

Under the Securities Exchange Act of 1934
(Amendment 1)

CASTELLE
(Name of Issuer)

Common Stock
(Title of Class of Securities)

147905103
(CUSIP Number)

March 31, 2005
(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

[X] Rule 13d-1(b)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

CUSIP No. 147905103

\_\_\_\_\_\_

(1) Names of Reporting Persons.

I.R.S. Identification Nos. of above persons (entities only).

BARCLAYS GLOBAL INVESTORS, NA., 943112180

\_\_\_\_\_

- (2) Check the appropriate box if a member of a  $\operatorname{Group}^*$
- (a) / /
- (b) /X/

\_\_\_\_\_

(3) SEC Use Only

\_\_\_\_\_\_

(4) Citizenship or Place of Organization U.S.A.

Number of Shares

(5) Sole Voting Power

Beneficially Owned 370,210 by Each Reporting \_\_\_\_\_ Person With (6) Shared Voting Power \_\_\_\_\_ (7) Sole Dispositive Power 370,210 \_\_\_\_\_ (8) Shared Dispositive Power \_\_\_\_\_\_ (9) Aggregate Amount Beneficially Owned by Each Reporting Person 370,210 (10) Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares\* (11) Percent of Class Represented by Amount in Row (9) 10.03% (12) Type of Reporting Person\* BK CUSIP No. 147905103 \_\_\_\_\_\_ (1) Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only). BARCLAYS GLOBAL FUND ADVISORS \_\_\_\_\_\_ (2) Check the appropriate box if a member of a Group\* (a) / / (b) /X/ \_\_\_\_\_\_ (3) SEC Use Only (4) Citizenship or Place of Organization U.S.A. Number of Shares (5) Sole Voting Power Beneficially Owned by Each Reporting Person With (6) Shared Voting Power (7) Sole Dispositive Power \_\_\_\_\_ (8) Shared Dispositive Power (9) Aggregate Amount Beneficially Owned by Each Reporting Person -----(10) Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares\* (11) Percent of Class Represented by Amount in Row (9)

0.00%	
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons.  I.R.S. Identification Nos. of abov	re persons (entities only).
BARCLAYS GLOBAL INVESTORS, LTD	
<pre>(2) Check the appropriate box if a member (a) // (b) /X/</pre>	of a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organization England	
Number of Shares Beneficially Owned	(5) Sole Voting Power
by Each Reporting Person With	(6) Shared Voting Power
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in	Row (9) Excludes Certain Shares*
(11) Percent of Class Represented by Amoun 0.00%	
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons.  I.R.S. Identification Nos. of abov	re persons (entities only).
BARCLAYS GLOBAL INVESTORS JAPAN TR	UST AND BANKING COMPANY LIMITED
(2) Check the appropriate box if a member	of a Group*

(b) /X/	
(3) SEC Use Only	
(4) Citizenship or Place of Organization Japan	
Number of Shares Beneficially Owned by Each Reporting	(5) Sole Voting Power
Person With	(6) Shared Voting Power -
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in Ro	ow (9) Excludes Certain Shares*
(11) Percent of Class Represented by Amount 0.00%	in Row (9)
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons. I.R.S. Identification Nos. of above	persons (entities only).
BARCLAYS LIFE ASSURANCE COMPANY LIM	ITED
(2) Check the appropriate box if a member of (a) // (b) /X/	f a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organization England	
Number of Shares Beneficially Owned	(5) Sole Voting Power
by Each Reporting Person With	(6) Shared Voting Power
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	

(10) Check Box if the Aggregate Amount in Row	(9) Excludes Certain Shares*
(11) Percent of Class Represented by Amount i 0.00%	n Row (9)
(12) Type of Reporting Person*  BK	
CUSIP No. 147905103	
(1) Names of Reporting Persons. I.R.S. Identification Nos. of above p	ersons (entities only).
BARCLAYS BANK PLC	
(2) Check the appropriate box if a member of (a) $//$ (b) $/X/$	a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organization England	
Number of Shares Beneficially Owned by Each Reporting	(5) Sole Voting Power
Person With	(6) Shared Voting Power -
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in Row	(9) Excludes Certain Shares*
(11) Percent of Class Represented by Amount i 0.00%	
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons. I.R.S. Identification Nos. of above p	
BARCLAYS CAPITAL SECURITIES LIMITED	

(a) /			
(3) SE	EC Use Only		
(4) Ci	itizenship or Place of Organization England.		
Benefi	r of Shares icially Owned	(5)	Sole Voting Power
	ch Reporting n With	(6)	Shared Voting Power
		(7)	Sole Dispositive Power
		(8)	Shared Dispositive Power
(9) Aq	ggregate		
(10)	Check Box if the Aggregate Amount in Row	(9) E	xcludes Certain Shares*
(11) E	Percent of Class Represented by Amount is 0.00%	n Row	(9)
(12)	Type of Reporting Person* BK		
CUSIP	No. 147905103		
(1) N	Names of Reporting Persons. I.R.S. Identification Nos. of above po	ersons	(entities only).
	BARCLAYS CAPITAL INC		
(a) /	heck the appropriate box if a member of $^\prime$ / $^\prime$ /X/	a Grou	p*
(3) SE	EC Use Only		
(4) Ci	itizenship or Place of Organization U.S.A.		
Benefi	r of Shares icially Owned	(5)	Sole Voting Power
	ch Reporting n With	(6)	Shared Voting Power
		(7)	Sole Dispositive Power
		(8)	Shared Dispositive Power

(9) Aggregate	
(10) Check Box if the Aggregate Amount in Row	(9) Excludes Certain Shares*
(11) Percent of Class Represented by Amount in 0.00%	n Row (9)
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons.  I.R.S. Identification Nos. of above pe	ersons (entities only).
BARCLAYS PRIVATE BANK & TRUST (ISLE OF	F MAN) LIMITED
<pre>(2) Check the appropriate box if a member of a (a) / / (b) /X/</pre>	
(3) SEC Use Only	
(4) Citizenship or Place of Organization England.	
Number of Shares Beneficially Owned by Each Reporting	(5) Sole Voting Power
Person With	(6) Shared Voting Power
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in Row	
(11) Percent of Class Represented by Amount in 0.00%	n Row (9)
(12) Type of Reporting Person*	
CUSIP No. 147905103	

(1) Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only). BARCLAYS PRIVATE BANK AND TRUST (JERSEY) LIMITED \_\_\_\_\_ (2) Check the appropriate box if a member of a Group\* (a) / / (b) /X/ -----(3) SEC Use Only (4) Citizenship or Place of Organization England \_\_\_\_\_\_ Number of Shares (5) Sole Voting Power Beneficially Owned by Each Reporting Person With (6) Shared Voting Power (7) Sole Dispositive Power (8) Shared Dispositive Power \_\_\_\_\_\_ (9) Aggregate \_\_\_\_\_\_ (10) Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares\* (11) Percent of Class Represented by Amount in Row (9) 0.00% (12) Type of Reporting Person\* BK \_\_\_\_\_\_ CUSIP No. 147905103 (1) Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only). BARCLAYS BANK TRUST COMPANY LIMITED (2) Check the appropriate box if a member of a Group\* (a) / / (b) /X/ -----(3) SEC Use Only (4) Citizenship or Place of Organization England \_\_\_\_\_ Number of Shares (5) Sole Voting Power Beneficially Owned \_\_\_\_\_ by Each Reporting Person With (6) Shared Voting Power

	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in	Row (9) Excludes Certain Shares*
(11) Percent of Class Represented by Amoun 0.00%	t in Row (9)
(12) Type of Reporting Person*  BK	
CUSIP No. 147905103	
(1) Names of Reporting Persons. I.R.S. Identification Nos. of abov BARCLAYS BANK (Suisse) SA	e persons (entities only).
(2) Check the appropriate box if a member (a) // (b) /X/	of a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organization Switzerland	
Number of Shares Beneficially Owned	(5) Sole Voting Power
by Each Reporting Person With	(6) Shared Voting Power
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount in	Row (9) Excludes Certain Shares*
(11) Percent of Class Represented by Amoun 0.00%	t in Row (9)
(12) Type of Reporting Person* BK	

CUSIP No. 147905103	
(1) Names of Reporting Persons.  I.R.S. Identification Nos. of  BARCLAYS PRIVATE BANK LIMITED	above persons (entities only).
(2) Check the appropriate box if a mer (a) // (b) /X/	mber of a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organizat: England	ion
Number of Shares Beneficially Owned by Each Reporting	(5) Sole Voting Power
Person With	(6) Shared Voting Power -
	(7) Sole Dispositive Power
	(8) Shared Dispositive Power
(9) Aggregate	
(10) Check Box if the Aggregate Amount	t in Row (9) Excludes Certain Shares*
(11) Percent of Class Represented by 20.00%	Amount in Row (9)
(12) Type of Reporting Person*	
CUSIP No. 147905103	
(1) Names of Reporting Persons. I.R.S. Identification Nos. of	above persons (entities only).
BRONCO (BARCLAYS CAYMAN) LIMI	red 
<ul><li>(2) Check the appropriate box if a mer</li><li>(a) / /</li><li>(b) /X/</li></ul>	mber of a Group*
(3) SEC Use Only	
(4) Citizenship or Place of Organizat: Cayman Islands	ion

Number of Shares (5) Sole Voting Power Beneficially Owned by Each Reporting Person With (6) Shared Voting Power \_\_\_\_\_ (7) Sole Dispositive Power \_\_\_\_\_\_ (8) Shared Dispositive Power \_\_\_\_\_ (9) Aggregate (10) Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares\* (11) Percent of Class Represented by Amount in Row (9) (12) Type of Reporting Person\* ОН CUSIP No. 147905103 \_\_\_\_\_\_ (1) Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only). PALOMINO LIMITED .\_\_\_\_\_ (2) Check the appropriate box if a member of a Group\* (a) / / (b) /X/ \_\_\_\_\_\_ (3) SEC Use Only (4) Citizenship or Place of Organization Cayman Islands Number of Shares (5) Sole Voting Power Beneficially Owned by Each Reporting Person With (6) Shared Voting Power (7) Sole Dispositive Power \_\_\_\_\_ (8) Shared Dispositive Power \_\_\_\_\_\_ (9) Aggregate (10) Check Box if the Aggregate Amount in Row (9) Excludes Certain Shares\* (11) Percent of Class Represented by Amount in Row (9) 0.00% (12) Type of Reporting Person\*

	OH	3 3 3	LE (GA) - FUIIII SC 13G/A
	OH 		
CUSII	P No.	147905103	
(1)	I.R.S.		ove persons (entities only).
	HYMF LI		
(a)	neck the a / / /X/	appropriate box if a membe	r of a Group <sup>*</sup>
(3)	SEC Use Onl		
(4)		o or Place of Organization Islands	
Bene:	er of Share	vned	(5) Sole Voting Power
by Each Reporting Person With		ing	(6) Shared Voting Power
			(7) Sole Dispositive Power
			(8) Shared Dispositive Powe
(9) <i>I</i>	 Aggregate		
(10)	Check Box	if the Aggregate Amount i	n Row (9) Excludes Certain Shares*
(11)	Percent of 0.00%	Class Represented by Amo	unt in Row (9)
(12)	Type of Re	eporting Person*	
ITEM	1(A).	NAME OF ISSUER CASTELLE	
		ADDRESS OF ISSUER'S PRIN 855 JARVIS DRIVE MORGAN HILL CA 95037	
		NAME OF PERSON(S) FILING BARCLAYS GLOBAL	
			THESE OFFICE OF TE MONE DESIDENCE
TEM		ADDRESS OF PRINCIPAL BUS 45 Fremont Stree San Fran	

ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHECK	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act
(b) /X/ Bank as (c) // Insuran	S.C. 78o).  s defined in section 3(a) (6) of the Act (15 U.S.C. 78c).  nce Company as defined in section 3(a) (19) of the Act  S.C. 78c).
(d) // Investm	ment Company registered under section 8 of the Investment
(e) // Investm (f) // Employe	A Act of 1940 (15 U.S.C. 80a-8).  Then Adviser in accordance with section 240.13d(b)(1)(ii)(E).  The Benefit Plan or endowment fund in accordance with section d-1(b)(1)(ii)(F).
(g) // Parent	Holding Company or control person in accordance with section d-1(b)(1)(ii)(G).
(h) // A savin	ngs association as defined in section 3(b) of the Federal Deposit nce Act (12 U.S.C. 1813).
(i) // A churc company	ch plan that is excluded from the definition of an investment under section 3(c)(14) of the Investment Company Act of 1940 .C. 80a-3).
·	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A). CASTELI	NAME OF ISSUER E
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING BARCLAYS GLOBAL FUND ADVISORS
ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 45 Fremont Street San Francisco, CA 94105
ITEM 2(C).	CITIZENSHIP U.S.A
	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	
ITEM 3.	
	or Dealer registered under Section 15 of the Act
(b) // Bank as (c) // Insuran	S.C. 78o).  s defined in section 3(a) (6) of the Act (15 U.S.C. 78c).  nce Company as defined in section 3(a) (19) of the Act  S.C. 78c).
(d) // Investm Company	ment Company registered under section 8 of the Investment Act of 1940 (15 U.S.C. 80a-8).
(e) /X/ Investm	ment Adviser in accordance with section 240.13d(b)(1)(ii)(E).

(f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F). (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G). (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813). (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3). (i) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J) TTEM 1(A). NAME OF ISSUER CASTELLE ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037 ITEM 2(A). NAME OF PERSON(S) FILING BARCLAYS GLOBAL INVESTORS, LTD ITEM 2(B). ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE Murray House 1 Royal Mint Court LONDON, EC3N 4HH \_\_\_\_\_\_ ITEM 2(C). CITIZENSHIP England \_\_\_\_\_\_ ITEM 2(D). TITLE OF CLASS OF SECURITIES Common Stock ITEM 2(E). CUSIP NUMBER 147905103 \_\_\_\_\_\_ ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A (a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 78o). (b) /X/Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c). (c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c). (d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8). (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E). (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F). (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G). (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813). (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3). (j) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J) NAME OF ISSUER ITEM 1(A). CASTELLE \_\_\_\_\_\_ ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES

855 JARVIS DRIVE

MORGAN HILL CA 95037

	MORGAN HILL CA 95037
	NAME OF PERSON(S) FILING S GLOBAL INVESTORS JAPAN TRUST AND BANKING COMPANY LIMITED
ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE Ebisu Prime Square Tower 8th Floor 1-1-39 Hiroo Shibuya-Ku Tokyo 150-0012 Japan
ITEM 2(C).	CITIZENSHIP Japan
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHECK	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act
(b) /X/ Bank as (c) // Insuran	defined in section 3(a) (6) of the Act (15 U.S.C. 78c).  dece Company as defined in section 3(a) (19) of the Act  dece Company as defined in section 3(a) (19) of the Act
	ment Company registered under section 8 of the Investment Act of 1940 (15 U.S.C. 80a-8).
<pre>(e) // Investm (f) // Employe</pre>	ment Adviser in accordance with section 240.13d(b)(1)(ii)(E).  The Benefit Plan or endowment fund in accordance with section (-1(b)(1)(ii)(F).
(g) // Parent	Holding Company or control person in accordance with section (-1(b)(1)(ii)(G).
(h) // A savin	gs association as defined in section 3(b) of the Federal Deposit
(i) // A churc company	the Act (12 U.S.C. 1813). The plan that is excluded from the definition of an investment under section 3(c)(14) of the Investment Company Act of 1940 C. 80a-3).
·	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A).	NAME OF ISSUER CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING BARCLAYS LIFE ASSURANCE COMPANY LIMITED
ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE Unicorn House 5th floor 252 Romford Road, Forest Gate London 37 9JB England
ITEM 2(C).	CITIZENSHIP England
TTEM 2(D)	TITLE OF CLASS OF SECURITIES

ITEM 2(E). CUSIP NUMBER 147905103
ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A
(a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 780).
<ul> <li>(b) /X/ Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c).</li> <li>(c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c).</li> </ul>
(d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
<ul> <li>(e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E).</li> <li>(f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F).</li> </ul>
(g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G).
(h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).
(i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3).
(j) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A). NAME OF ISSUER CASTELLE
ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A). NAME OF PERSON(S) FILING BARCLAYS BANK PLC
ITEM 2(B). ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 54 Lombard Street  London, England EC3P 3AH
ITEM 2(C). CITIZENSHIP England
ITEM 2(D). TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E). CUSIP NUMBER  147905103
ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A
(a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 780).
<ul> <li>(b) /X/ Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c).</li> <li>(c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c).</li> </ul>
(d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
<ul> <li>(e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E).</li> <li>(f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F).</li> </ul>
(g) // Parent Holding Company or control person in accordance with section

(i) //	240.13d-1(b)(1)(ii)(G).  A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).  A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3).  Group, in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A	NAME OF ISSUER CASTELLE
ITEM 1(F	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES  855 JARVIS DRIVE  MORGAN HILL CA 95037
ITEM 2(A	NAME OF PERSON(S) FILING BARCLAYS CAPITAL SECURITIES LIMITED
ITEM 2(F	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE  5 The North Colonmade  Canary Wharf, London, England E14 4BB
ITEM 2(0	). CITIZENSHIP England
ITEM 2(I	O). TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(F	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B)	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR , CHECK WHETHER THE PERSON FILING IS A
(a) //	Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 780).
(b) /X/ (c) //	Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c).  Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c).
(d) //	Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
(e) // (f) //	Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E). Employee Benefit Plan or endowment fund in accordance with section
(g) //	240.13d-1(b)(1)(ii)(F).  Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G).
(h) //	A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).
(i) //	A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3).
(j) //	Group, in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A	NAME OF ISSUER CASTELLE
ITEM 1(F	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A	NAME OF PERSON(S) FILING BARCLAYS CAPITAL INC

ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 200 Park Ave NY, NY 10166
ITEM 2(C).	CITIZENSHIP U.S.A.
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHECK	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
(a) /X/ Broker	or Dealer registered under Section 15 of the Act
·	S.C. 78o). s defined in section 3(a) (6) of the Act (15 U.S.C. 78c).
(c) // Insurar	nce Company as defined in section 3(a) (19) of the Act
(d) // Investr	S.C. 78c). ment Company registered under section 8 of the Investment
	Y Act of 1940 (15 U.S.C. 80a-8). ment Adviser in accordance with section 240.13d(b)(1)(ii)(E).
(f) // Employe	ee Benefit Plan or endowment fund in accordance with section d-1(b)(1)(ii)(F).
(g) // Parent	Holding Company or control person in accordance with section
	d-1(b)(1)(ii)(G). ngs association as defined in section 3(b) of the Federal Deposit
(i) // A church company	nce Act (12 U.S.C. 1813). The plan that is excluded from the definition of an investment y under section 3(c)(14) of the Investment Company Act of 1940 .C. 80a-3).
·	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A).	NAME OF ISSUER CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES  855 JARVIS DRIVE
	MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING BARCLAYS PRIVATE BANK & TRUST (ISLE OF MAN) LIMITED
ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 4th Floor, Queen Victoria House Isle of Man, IM99 IDF
ITEM 2(C).	England
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHECK	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A

- (a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 78o).
- (b) /X/ Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c).
- (c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c).
- (d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E).
- (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F).
- (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G).
- (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).
- (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3).
- (j) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J)

# ITEM 1(A). NAME OF ISSUER CASTELLE

-----

ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037

\_\_\_\_\_\_

ITEM 2(A). NAME OF PERSON(S) FILING

BARCLAYS PRIVATE BANK AND TRUST (JERSEY) LIMITED

ITEM 2(B). ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 39/41 Broad Street, St. Helier Jersey, Channel Islands JE4 8PU

\_\_\_\_\_

ITEM 2(C). CITIZENSHIP England

\_\_\_\_\_\_

ITEM 2(D). TITLE OF CLASS OF SECURITIES Common Stock

\_\_\_\_\_\_

ITEM 2(E). CUSIP NUMBER 147905103

-----

ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A

- (a) // Broker or Dealer registered under Section 15 of the Act  $(15\ U.S.C.\ 780)$ .
- (b) /X/ Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c).
- (c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c).
- (d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E).
- (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F).
- (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G).
- (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).
- (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3).

(j) // Group,	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A).	NAME OF ISSUER CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING BARCLAYS BANK TRUST COMPANY LIMITED
ITEM 2(B).	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE 54 Lombard Street London, EC3P 3AH, England
ITEM 2(C).	CITIZENSHIP England
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	147905103
	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act .C. 780).
(c) // Insuran	defined in section 3(a) (6) of the Act (15 U.S.C. 78c). ce Company as defined in section 3(a) (19) of the Act
(d) // Investme	.C. 78c). ent Company registered under section 8 of the Investment Act of 1940 (15 U.S.C. 80a-8).
(e) // Investm (f) // Employe	ent Adviser in accordance with section 240.13d(b)(1)(ii)(E). e Benefit Plan or endowment fund in accordance with section -1(b)(1)(ii)(F).
(g) // Parent	Holding Company or control person in accordance with section -1(b)(1)(ii)(G).
(h) // A savin	gs association as defined in section 3(b) of the Federal Deposit ce Act (12 U.S.C. 1813).
(i) // A churc company	h plan that is excluded from the definition of an investment under section 3(c)(14) of the Investment Company Act of 1940 C. 80a-3).
	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A).	CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
	NAME OF PERSON(S) FILING BARCLAYS BANK (Suisse) SA
ITEM 2(B). 10 rue d'Italie CH-1204 Geneva Switzerland	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE

	Lugar Filling. OAOTELLE TOAT TOTTI OO 130/A
ITEM 2(C).	CITIZENSHIP Switzerland
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHECK	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act
(b) /X/ Bank as (c) // Insuran	s.C. 780).  defined in section 3(a) (6) of the Act (15 U.S.C. 78c).  dec Company as defined in section 3(a) (19) of the Act  dec. 78c).
(d) // Investm	nent Company registered under section 8 of the Investment Act of 1940 (15 U.S.C. 80a-8).
(e) // Investm	ment Adviser in accordance with section 240.13d(b)(1)(ii)(E).  The Benefit Plan or endowment fund in accordance with section
240.13d (g) // Parent	H-1(b)(1)(ii)(F). Holding Company or control person in accordance with section
(h) // A savin	l-1(b)(1)(ii)(G). ags association as defined in section 3(b) of the Federal Deposit ace Act (12 U.S.C. 1813).
(i) // A churc company	th plan that is excluded from the definition of an investment under section 3(c)(14) of the Investment Company Act of 1940 C. 80a-3).
(j) // Group,	in accordance with section 240.13d-1(b)(1)(ii)(J)  NAME OF ISSUER  CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING BARCLAYS PRIVATE BANK LIMITED
ITEM 2(B). 59/60 Grosvenor London, WIX 9DA	England
ITEM 2(C).	
	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	
ITEM 3.	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act
(b) /X/ Bank as (c) // Insuran	s.C. 78o). defined in section 3(a) (6) of the Act (15 U.S.C. 78c). dec Company as defined in section 3(a) (19) of the Act dec. 78c).
·	nent Company registered under section 8 of the Investment

Company Act of 1940 (15 U.S.C. 80a-8). (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E). (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F). (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G). (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813). (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3). (i) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J) ITEM 1(A). NAME OF ISSUER CASTELLE ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037 ITEM 2(A). NAME OF PERSON(S) FILING BRONCO (BARCLAYS CAYMAN) LIMITED ITEM 2(B). ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE Walker House Mary Street PO Box 908 GT George Town, Grand Cayman (Cayman Islands) \_\_\_\_\_ ITEM 2(C). CITIZENSHIP Cayman Islands \_\_\_\_\_\_ ITEM 2(D). TITLE OF CLASS OF SECURITIES Common Stock ITEM 2(E). CUSIP NUMBER 147905103 ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A (a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 78o). (b) // Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c). (c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c). (d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8). (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E). (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F). (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G). (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813). (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3). (j) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J) ITEM 1(A). NAME OF ISSUER CASTELLE ITEM 1(B). ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES

855 JARVIS DRIVE MORGAN HILL CA 95037

	MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING PALOMINO LIMITED
	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE lary Street PO Box 908 GT rand Cayman (Cayman Islands)
ITEM 2(C).	
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER 147905103
ITEM 3. 13D-2(B), CHEC	IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR K WHETHER THE PERSON FILING IS A
	or Dealer registered under Section 15 of the Act
· ·	S.C. 78o). s defined in section 3(a) (6) of the Act (15 U.S.C. 78c).
(c) // Insura	nce Company as defined in section 3(a) (19) of the Act S.C. 78c).
(d) // Invest	ment Company registered under section 8 of the Investment by Act of 1940 (15 U.S.C. 80a-8).
_	ment Adviser in accordance with section 240.13d(b)(1)(ii)(E).
(f) // Employ	ree Benefit Plan or endowment fund in accordance with section d-1(b)(1)(ii)(F).
	Holding Company or control person in accordance with section $d-1(b)$ (1) (ii) (G).
	ngs association as defined in section $3(b)$ of the Federal Deposit nce Act (12 U.S.C. 1813).
compan	ch plan that is excluded from the definition of an investment y under section 3(c)(14) of the Investment Company Act of 1940 c.c. 80a-3).
•	in accordance with section 240.13d-1(b)(1)(ii)(J)
ITEM 1(A).	NAME OF ISSUER CASTELLE
ITEM 1(B).	ADDRESS OF ISSUER'S PRINCIPAL EXECUTIVE OFFICES 855 JARVIS DRIVE MORGAN HILL CA 95037
ITEM 2(A).	NAME OF PERSON(S) FILING HYMF LIMITED
Walker House M	ADDRESS OF PRINCIPAL BUSINESS OFFICE OR, IF NONE, RESIDENCE lary Street PO Box 908 GT grand Cayman (Cayman Islands)
ITEM 2(C).	Cayman Islands
ITEM 2(D).	TITLE OF CLASS OF SECURITIES  Common Stock
ITEM 2(E).	CUSIP NUMBER

#### 147905103

\_\_\_\_\_ ITEM 3. IF THIS STATEMENT IS FILED PURSUANT TO RULES 13D-1(B), OR 13D-2(B), CHECK WHETHER THE PERSON FILING IS A (a) // Broker or Dealer registered under Section 15 of the Act (15 U.S.C. 78o). (b) // Bank as defined in section 3(a) (6) of the Act (15 U.S.C. 78c). (c) // Insurance Company as defined in section 3(a) (19) of the Act (15 U.S.C. 78c). (d) // Investment Company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8). (e) // Investment Adviser in accordance with section 240.13d(b)(1)(ii)(E). (f) // Employee Benefit Plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F). (g) // Parent Holding Company or control person in accordance with section 240.13d-1(b)(1)(ii)(G). (h) // A savings association as defined in section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813). (i) // A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15U.S.C. 80a-3). (j) // Group, in accordance with section 240.13d-1(b)(1)(ii)(J) ITEM 4. OWNERSHIP Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1. (a) Amount Beneficially Owned: 370,210 (b) Percent of Class: 10.03% (c) Number of shares as to which such person has: (i) sole power to vote or to direct the vote 370,210 (ii) shared power to vote or to direct the vote (iii) sole power to dispose or to direct the disposition of 370,210 \_\_\_\_\_ (iv) shared power to dispose or to direct the disposition of ITEM 5. OWNERSHIP OF FIVE PERCENT OR LESS OF A CLASS If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following. // ITEM 6. OWNERSHIP OF MORE THAN FIVE PERCENT ON BEHALF OF ANOTHER PERSON The shares reported are held by the company in trust accounts for the economic benefit of the beneficiaries of those accounts. See also Items 2(a) above. ITEM 7. IDENTIFICATION AND CLASSIFICATION OF THE SUBSIDIARY WHICH ACQUIRED

THE SECURITY BEING REPORTED ON BY THE PARENT HOLDING COMPANY

ITEM 8. IDENTIFICATION AND CLASSIFICATION OF MEMBERS OF THE GROUP

Not applicable

24

Not applicable
ITEM 9. NOTICE OF DISSOLUTION OF GROUP
Not applicable

#### ITEM 10. CERTIFICATION

(a) The following certification shall be included if the statement is filed pursuant to section 240.13d-1(b):

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

(b) The following certification shall be included if the statement is filed pursuant to section 240.13d-1(c):

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

#### SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

 April 11, 2005
 Date
 Signature
Nancy Yeung Manager of Global Accounting
 Name/Title

-FAMILY: times new roman; FONT-SIZE: 10pt"> - 3,482 3,587

Other current assets 24,105 21,394 22,258 TOTAL CURRENT ASSETS 449,016 358,194 435,698 OTHER ASSETS

16,176 15,380 11,453

**GOODWILL** 

157,836 154,702 154,702

INDEFINITE-LIVED INTANGIBLE ASSETS

2,340 2,340 2,340

OTHER INTANGIBLE ASSETS, net

9,491 10,924 13,136

PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment

537,273 537,208 525,197

Accumulated depreciation and amortization

(319,495) (314,741) (308,200)

PROPERTY, PLANT AND EQUIPMENT, NET

217,778 222,467 216,997

TOTAL ASSETS

\$852,637 \$764,007 \$834,326

LIABILITIES AND EQUITY

#### **CURRENT LIABILITIES:**

Cash overdraft

\$- \$- \$8,671

Accounts payable

81,117 49,433 76,521

Accrued liabilities:

Compensation and benefits

35,592 30,920 39,741

Income taxes

5,401

Other

16,911 12,172 15,573

Current portion of long-term debt and capital lease obligations

40,000 40,270 23,772

TOTAL CURRENT LIABILITIES

179,021 132,795 164,278

LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS, less current portion

32,854 12,200 52,200

**DEFERRED INCOME TAXES** 

20,034 19,049 20,478

OTHER LIABILITIES

16,654 17,364 16,513

TOTAL LIABILITIES

248,563 181,408 253,469

**EQUITY**:

Controlling interest shareholders' equity:

Preferred stock, no par value; shares authorized 1,000,000; issued and outstanding, none

Common stock, no par value; shares authorized 40,000,000; issued and outstanding 19,735,289,19,623,803 and 19,525,590

\$19,735 \$19,624 \$19,526

Additional paid-in capital

147,260 143,988 140,636

Retained earnings

428,573 410,848 410,814

Accumulated other comprehensive earnings

3,439 3,600 4,839

Employee stock notes receivable

(1,016) (1,255) (1,493) 597,991 576,805 574,322

Noncontrolling interest

6,083 5,794 6,535

TOTAL EQUITY

604,074 582,599 580,857

TOTAL LIABILITIES AND EQUITY

\$852,637 \$764,007 \$834,326

See notes to unaudited consolidated condensed financial statements.

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# UNIVERSAL FOREST PRODUCTS, INC. CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (Unaudited)

(in thousands, except per share data)

	Three N June 30, 2012	Months Ended June 25, 2011	Six Mo June 30, 2012	nths Ended June 25, 2011
NET SALES	\$593,693	\$544,139	\$1,050,804	\$931,372
COST OF GOODS SOLD	521,946	487,552	925,391	833,371
GROSS PROFIT	71,747	56,587	125,413	98,001
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES NET (GAIN) LOSS ON DISPOSITION OF ASSETS,	49,106	45,328	94,884	91,816
EARLY RETIREMENT, AND OTHER IMPAIRMENT AND EXIT CHARGES	(6,878	) 3,482	(6,783	) 3,489
EARNINGS FROM OPERATIONS	29,519	7,777	37,312	2,696
INTEREST EXPENSE INTEREST INCOME EQUITY IN LOSS (EARNINGS) OF INVESTEE	1,240 (321 52 971	929 ) (132 (18 779	2,251 ) (562 ) (10 1,679	1,812 ) (380 ) ) (35 ) 1,397
EARNINGS BEFORE INCOME TAXES	28,548	6,998	35,633	1,299
INCOME TAXES	10,538	2,502	13,237	215
NET EARNINGS	18,010	4,496	22,396	1,084
LESS NET EARNINGS ATTRIBUTABLE TO NONCONTROLLING INTEREST	(501	) (219	) (732	) (477 )
NET EARNINGS ATTRIBUTABLE TO CONTROLLING INTEREST	\$17,509	\$4,277	\$21,664	\$607
EARNINGS PER SHARE - BASIC	\$0.88	\$0.22	\$1.10	\$0.03
EARNINGS PER SHARE - DILUTED	\$0.88	\$0.22	\$1.10	\$0.03
COMPREHENSIVE INCOME	\$16,777	\$4,706	\$22,221	\$2,004
	(63	) (294	) (718	) (723 )

# LESS COMPREHENSIVE INCOME ATTRIBUTABLE TO NONCONTROLLING INTEREST

# COMPREHENSIVE INCOME ATTRIBUTABLE TO

CONTROLLING INTEREST \$16,714 \$4,412 \$21,503 \$1,281

See notes to unaudited consolidated condensed financial statements.

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## Table of Contents

# UNIVERSAL FOREST PRODUCTS, INC. CONSOLIDATED CONDENSED STATEMENTS OF EQUITY (Unaudited)

(in thousands, except share and per share data)

		Controlling Int	erest Shareho	Accumulated	Employees				
		Additional		Other	Stock				
	Common	Paid-		Comprehensive					
	Stock	In Capital	Earnings	Earnings	Receivable	Interest		Total	
Balance at									
December 25,	¢ 10.222	¢ 120.572	¢ 414 100	¢ 4165	¢ (1.670.)	¢ 6 667	¢	501 176	-
2010 Net earnings	\$ 19,333	\$ 138,573	\$ 414,108 607	\$ 4,165	\$ (1,670 )	477	Ф	581,176 1,084	,
Foreign currency			007			7//		1,004	
translation									
adjustment				674		246		920	
-									
Purchase of additional									
noncontrolling									
interest						(100	)	(100	)
Capital						(200	,	(200	
contribution from									
noncontrolling									
interest						80		80	
Distributions to									
noncontrolling interest						(835	)	(835	)
Cash dividends -						(033	)	(033	,
\$0.200 per share			(3,905	)				(3,905	)
Issuance of 30,108									
shares under									
employee stock	20	5.45						575	
plans Issuance of	30	545						575	
158,436 shares									
under stock grant									
programs	159	(13)	4					150	
Issuance of 4,245									
shares under									
deferred									
compensation plans	4	(4)						_	
Tax benefits from	7	(+ )							
non-qualified									
stock options									
exercised		154						154	

_															
Expense															
associated with															
share-based															
compensation															
arrangements				1,013											1,013
Accrued expense															
under deferred															
compensation															
plans				380											380
Notes receivable															
adjustment				(12	)						12				-
Payments received															
on employee stock															
notes receivable											165				165
Balance at June															
25, 2011	\$	19,526	\$	140,6	36	\$	410,814	\$	4,839	\$	(1,493)	\$	6.535	9	580,857
20, 2011	Ψ	17,620	Ψ.	1.0,0		Ψ	.10,01	Ψ	.,00	Ψ	(1,1,00)	Ψ	0,000		, , , , , , , , , , , , , , , , , , , ,
Balance at															
December 31,															
2011	\$	19,624	\$	143,9	88	\$	410,848	\$	3,600	\$	(1,255)	\$	5 794	(	582,599
Net earnings	Ψ	17,024	Ψ	173,7	00	Ψ	21,664	Ψ	3,000	Ψ	(1,233)	Ψ	732		22,396
Foreign currency							21,004						132		22,390
translation															
									(161 )				(1.4	`	(175
adjustment									(161)				(14	)	(175)
Distributions to															
noncontrolling													(420	`	(420
interest													(429	)	(429)
Cash dividends -							(2.046 )								(2.046)
\$0.200 per share							(3,946 )								(3,946 )
Issuance of 49,811															
shares under															
employee stock															
plans		50		1,184											1,234
Issuance of 33,063															
shares under stock															
grant programs		33		35			7								75
Issuance of 29,356															
shares under															
deferred															
compensation															
plans		29		(29	)										-
Tax benefits from															
non-qualified															
stock options															
exercised				129											129
Expense				-/											
associated with															
share-based															
compensation															
arrangements				666											666
arrangements				000											000

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Accrued expense under deferred									
compensation									
plans			1,311						1,311
Notes receivable									
written-off	(1	)	(24	)				25	-
Payments received									
on employee stock									
notes receivable								214	214
Balance at June									
30, 2012	\$ 19,735		\$ 147,260	)	\$ 428,573	\$ 3,439	(	\$ (1,016 ) \$ 6,083	\$ 604,074
Balance at June	\$ 19,735		\$ 147,260	)	\$ 428,573	\$ 3,439			\$

See notes to unaudited consolidated condensed financial statements.

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# UNIVERSAL FOREST PRODUCTS, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited)

(in thousands)

			is Ended	
	June 30, 2012		June 25, 2011	
CASH FLOWS FROM OPERATING ACTIVITIES:	2012		2011	
Net earnings attributable to controlling interest	\$21,664		\$607	
Adjustments to reconcile net earnings attributable to controlling interest to net cash from	Ψ21,004		ΨΟΟΤ	
operating activities:				
Depreciation Depreciation	14,430		14,452	
Amortization of intangibles	1,506		2,873	
Expense associated with share-based compensation arrangements	741		1,163	
Excess tax benefits from share-based compensation arrangements	(26	)	(120	)
Deferred income tax credit	(1,133	)	(87	)
Net earnings attributable to noncontrolling interest	732	,	477	,
Equity in earnings of investee	(10	)	(35	)
Net (gain) loss on sale or impairment of property, plant and equipment	(6,932	)	21	
Changes in:				
Accounts receivable	(84,649	)	(77,166	)
Inventories	(12,166	)	(13,865	)
Accounts payable	31,447		16,927	
Accrued liabilities and other	14,684		(3,158	)
NET CASH FROM OPERATING ACTIVITIES	(19,712	)	(57,911	)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of property, plant and equipment	(15,760	)	(12,159	)
Proceeds from sale of property, plant and equipment	14,635		1,197	
Acquisitions, net of cash received	(2,149	)	-	
Purchase of patents	(48	)	(77	)
Collections of notes receivable	755		294	
Advances of notes receivable	(706	)	-	
Other, net	(187	)	19	
NET CASH FROM INVESTING ACTIVITIES	(3,460	)	(10,726	)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net borrowings under revolving credit facilities	23,154		20,931	
Repayment of long-term debt	(2,774	)	(272	)
Debt issuance costs	(85	)	-	
Proceeds from issuance of common stock	1,234		575	
Purchase of additional noncontrolling interest	-		(100	)
Distributions to noncontrolling interest	(429	)	(835	)
Capital contribution from noncontrolling interest	-		80	
Dividends paid to shareholders	(3,946	)	(3,905	)
Excess tax benefits from share-based compensation arrangements	26		120	
Other, net	4		9	
NET CASH FROM FINANCING ACTIVITIES	17,184		16,603	

NET CHANGE IN CASH AND CASH EQUIVALENTS	(5,988	) (52,034 )
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	11,305	43,363
CASH AND CASH EQUIVALENTS (OVERDRAFT), END OF PERIOD	\$5,317	\$(8,671)
SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION:		
Interest paid	\$2,079	\$1,820
Income taxes paid	6,289	2,964
NON-CASH FINANCING ACTIVITIES:		
Common stock issued under deferred compensation plans	\$1,008	\$142

See notes to unaudited consolidated condensed financial statements

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#### UNIVERSAL FOREST PRODUCTS, INC.

# NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

#### A. BASIS OF PRESENTATION

The accompanying unaudited interim consolidated condensed financial statements (the "Financial Statements") include our accounts and those of our wholly-owned and majority-owned subsidiaries and partnerships, and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, the Financial Statements do not include all of the information and footnotes normally included in the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States. All intercompany transactions and balances have been eliminated.

In our opinion, the Financial Statements contain all material adjustments necessary to present fairly our consolidated financial position, results of operations and cash flows for the interim periods presented. All such adjustments are of a normal recurring nature. These Financial Statements should be read in conjunction with the annual consolidated financial statements, and footnotes thereto, included in our Annual Report to Shareholders on Form 10-K for the fiscal year ended December 31, 2011.

Certain prior year information has been reclassified to conform to the current year presentation.

In June 2011, the Financial Accounting Standards Board issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income ("ASU 2011-05"). ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a continuous statement of comprehensive income or in two separate consecutive statements. We have adopted the provisions of ASU 2011-05 by presenting comprehensive income in a continuous statement of earnings and comprehensive income.

B. FAIR VALUE

We apply the provisions of ASC 820, Fair Value Measurements and Disclosures, to assets and liabilities measured at fair value. Assets measured at fair value are as follows:

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#### UNIVERSAL FOREST PRODUCTS, INC.

	June 30, 2012 Quoted Prices								June 25, 2011
	Quoted			in				Quoted	
	Prices in			Active				Prices in	
		Active		]	Markets				Active
	Markets			(Level				Markets	
(in thousands)	(	Level 1)			2)		Total	(	Level 1)
Recurring:									
Money market funds	\$	99				\$	99	\$	84
Mutual funds:									
Domestic stock funds		568					568		570
International stock funds		442					442		539
Target funds		132					132		153
Bond funds		113					113		105
Total mutual funds		1,255					1,255		1,367
Non-Recurring									
Property, plant and									
equipment				\$	600		600		
	\$	1,354		\$	\$600	\$	1,954	\$	1,451

Mutual funds are valued at prices quoted in an active exchange market and are included in "Other Assets". Property, plant and equipment are valued based on active market prices and other relevant information for sales of similar assets. We have elected not to apply the fair value option under ASC 825, Financial Instruments, to any of our financial instruments except for those expressly required by U.S. GAAP.

We do not maintain any Level 3 assets or liabilities that would be based on significant observable or unobservable inputs.

#### C. REVENUE RECOGNITION

Earnings on construction contracts are reflected in operations using percentage-of-completion accounting, under either cost to cost or units of delivery methods, depending on the nature of the business at individual operations. Under percentage-of-completion using the cost to cost method, revenues and related earnings on construction contracts are measured by the relationships of actual costs incurred related to the total estimated costs. Under percentage-of-completion using the units of delivery method, revenues and related earnings on construction contracts are measured by the relationships of actual units produced related to the total number of units. Revisions in earnings estimates on the construction contracts are recorded in the accounting period in which the basis for such revisions becomes known. Projected losses on individual contracts are charged to operations in their entirety when such losses become apparent.

The following table presents the balances of percentage-of-completion accounts which are included in "Other current assets" and "Accrued liabilities: Other", respectively (in thousands):

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# UNIVERSAL FOREST PRODUCTS, INC.

	June 30, 2012	December 31, 2011	June 25, 2011
Cost and Earnings in Excess of Billings	\$ 4,799	\$ 3,670	\$ 5,716
Billings in Excess of Cost and Earnings	3,227	2,668	1,751

#### D. EARNINGS PER SHARE

The computation of earnings per share ("EPS") is as follows (in thousands):

	Three Months Ended					Six Months Ended				
	June 30, 2012		•	June 25, 2011	,				June 25, 2011	
Numerator:										
Net earnings attributable to										
controlling interest	\$ 17,509		\$	4,277	\$	21,664		\$	607	
Adjustment for earnings allocated to										
non-vested restricted common stock	(148	)		(45	)	(184	)		(7	)
Net earnings for calculating EPS	\$ 17,361		\$	4,232	\$	21,480		\$	600	
Denominator:										
Weighted average shares										
outstanding	19,787			19,576		19,761			19,527	
Adjustment for non-vested restricted										
common stock	(173	)		(163	)	(169	)		(167	)
Shares for calculating basic EPS	19,614			19,413		19,592			19,360	
Effect of dilutive stock options	29			56		24			77	
Shares for calculating diluted EPS	19,643			19,469		19,616			19,437	
Net earnings per share:										
Basic	\$ 0.88		\$	0.22	\$	1.10		\$	0.03	
Diluted	\$ 0.88		\$	0.22	\$	1.10		\$	0.03	

No options were excluded from the computation of diluted EPS for the quarter ended June 30, 2012.

Options to purchase 10,000 shares were not included in the computation of diluted EPS for the six months ended June 30, 2012 because the options' exercise price was greater than the average market price of the common stock during the period and, therefore would be antidilutive.

Options to purchase 30,000 shares were not included in the computation of diluted EPS for the quarter ended June 25, 2011 because the options' exercise price was greater than the average market price of the common stock during the period and, therefore would be antidilutive.

#### UNIVERSAL FOREST PRODUCTS, INC.

Options to purchase 10,000 shares were not included in the computation of diluted EPS for the six months ended June 25, 2011 because the options' exercise price was greater than the average market price of the common stock during the period and, therefore would be antidilutive.

# E. ASSETS HELD FOR SALE AND NET (GAIN) LOSS ON DISPOSITION OF ASSETS, EARLY RETIREMENT AND OTHER IMPAIRMENTS AND EXIT CHARGES

Included in "Assets held for sale" on our Consolidated Condensed Balance Sheets are certain property, plant and equipment totaling \$5.1 million on June 25, 2011. The assets held for sale consist of certain vacant land and facilities we previously closed to better align manufacturing capacity with the current business environment. The fair values were determined based on appraisals or recent offers to acquire assets. These and other idle assets were evaluated based on the requirements of ASC 360, which resulted in impairment and other exit charges included in "Net (gain) loss on disposition of assets, early retirement and other impairment and exit charges" for the periods presented below. These amounts include the following, separated by reporting segment (in thousands):

	Three Months Ended June 30, 2012 Eastern					Three Months Ended June 25, 26 Eastern				
	and Western	Site- Built	All Other	Total	and Western	Site-	All Other	Total		
Severances and early										
retirement	\$26	\$-	\$2	\$28	\$10	\$-	\$3,309	\$3,319		
Property, plant and equipment	(59	) (68	) 129	2	(78	) (18	) 190	94		
(Gain) loss on impairment or sale of										
real estate	(6,908	)		(6,908	) 69			69		
Total	\$(6,941	) \$(68	) \$131	\$(6,878	) \$1	\$(18	) \$3,499	\$3,482		
	Six Months Ended June 30, 2012					Six Months Ended June 25, 2011 Eastern				
	Eastern and	Site-	All		and	Site-	All			
	Western		Other	Total	Wester		Other	Total		
Severances and early	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2 0.110		10001	,, 05001.	. 2011	0 11101	1000		
retirement	\$111	\$1	\$36	\$148	\$125	\$9	\$3,334	\$3,468		
Property, plant and			·							
equipment	(95	) (96	) 170	(21	) (185	) (23	) 160	(48)		
(Gain) loss on										
impairment or sale of	(6.010	`		(6.010	) (0			60		
real estate	(6,910	,	λ Φ206	(6,910	) 69	<b>6</b> (1.4	λ Φ2 404	69		
Total	\$(6,894	) \$(95	) \$206	\$(6,783	) \$9	\$(14	) \$3,494	\$3,489		
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#### UNIVERSAL FOREST PRODUCTS, INC.

On June 20, 2011 our chief executive officer resigned and we entered into a consulting and non-competition agreement with him. We accrued for the present value of the future payments under the agreement totaling \$2.6 million in June 2011.

The changes in assets held for sale are as follows (in thousands):

	Net Book		Net Sales
Description	Value	Date of Sale	Price
Assets held for sale as of December 25, 2010	\$ 2,446		
Additions	5,082		
Transfers to held for use	(1,619	)	
Sale of certain real estate in Indianapolis, Indiana	(827	) May 17, 2011	\$0.7 million
Assets held for sale as of June 25, 2011	\$ 5,082		

#### F. COMMITMENTS, CONTINGENCIES, AND GUARANTEES

We are self-insured for environmental impairment liability, including certain liabilities which are insured through a wholly owned subsidiary, Ardellis Insurance Ltd., a licensed captive insurance company.

We own and operate a number of facilities throughout the United States that chemically treat lumber products. In connection with the ownership and operation of these and other real properties, and the disposal or treatment of hazardous or toxic substances, we may, under various federal, state, and local environmental laws, ordinances, and regulations, be potentially liable for removal and remediation costs, as well as other potential costs, damages, and expenses. Environmental reserves, calculated with no discount rate, have been established to cover remediation activities at our affiliates' wood preservation facilities in Stockertown, PA; Elizabeth City, NC; Auburndale, FL; Janesville, WI; and Medley, FL. In addition, a reserve was established for our affiliate's facility in Thornton, CA to remove certain lead containing materials which existed on the property at the time of purchase. During 2009, a subsidiary entered into a consent order with the State of Florida to conduct additional testing at the Auburndale, FL facility. We admitted no liability and the costs are not expected to be material.

On a consolidated basis, we have reserved approximately \$3.4 million on June 30, 2012 and \$3.3 million June 25, 2011, representing the estimated costs to complete future remediation efforts. These amounts have not been reduced by an insurance receivable.

From time to time, various special interest environmental groups have petitioned certain states requesting restrictions on the use or disposal of CCA treated products. The wood preservation industry trade groups are working with the individual states and their regulatory agencies to provide an accurate, factual background which demonstrates that the present method of uses and disposal is scientifically supported. Our affiliates market a modest amount of CCA treated products for permitted, non-residential applications.

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#### UNIVERSAL FOREST PRODUCTS, INC.

We have not accrued for any potential loss related to the CCA contingencies above. However, potential liabilities of this nature are not conducive to precise estimates and are subject to change.

In addition, on June 30, 2012, we were parties either as plaintiff or defendant to a number of lawsuits and claims arising through the normal course of our business. In the opinion of management, our consolidated financial statements will not be materially affected by the outcome of these contingencies and claims.

On June 30, 2012, we had outstanding purchase commitments on capital projects of approximately \$9.6 million.

We provide a variety of warranties for products we manufacture. Historically, warranty claims have not been material. We distribute products manufactured by other companies, some of which are no longer in business. While we do not warrant these products, we have received claims as a distributor of these products when the manufacturer no longer exists or has the ability to pay. Historically, these costs have not had a material affect on our consolidated financial statements.

In certain cases we supply building materials and labor to site-built construction projects or we jointly bid on contracts with framing companies for such projects. In some instances we are required to post payment and performance bonds to insure the owner that the products and installation services are completed in accordance with our contractual obligations. We have agreed to indemnify the surety for claims made against the bonds. As of June 30, 2012, we had approximately \$24.9 million in outstanding payment and performance bonds, which expire during the next two years. In addition, approximately \$22.6 million in payment and performance bonds are outstanding for completed projects which are still under warranty.

On June 30, 2012, we had outstanding letters of credit totaling \$28.7 million, primarily related to certain insurance contracts and industrial development revenue bonds described further below.

In lieu of cash deposits, we provide irrevocable letters of credit in favor of our insurers to guarantee our performance under certain insurance contracts. We currently have irrevocable letters of credit outstanding totaling approximately \$18.9 million for these types of insurance arrangements. We have reserves recorded on our balance sheet, in accrued liabilities, that reflect our expected future liabilities under these insurance arrangements.

We are required to provide irrevocable letters of credit in favor of the bond trustees for all of the industrial development revenue bonds that we have issued. These letters of credit guarantee principal and interest payments to the bondholders. We currently have irrevocable letters of credit outstanding totaling approximately \$9.8 million related to our outstanding industrial development revenue bonds. These letters of credit have varying terms but may be renewed at the option of the issuing banks.

#### UNIVERSAL FOREST PRODUCTS, INC.

Certain wholly owned domestic subsidiaries have guaranteed the indebtedness of Universal Forest Products, Inc. in certain debt agreements, including the Series 2002-A Senior Notes and our revolving credit facility. The maximum exposure of these guarantees is limited to the indebtedness outstanding under these debt arrangements and this exposure will expire concurrent with the expiration of the debt agreements.

Many of our wood treating operations utilize "Subpart W" drip pads, defined as hazardous waste management units by the EPA. The rules regulating drip pads require that the pad be "closed" at the point that it is no longer intended to be used for wood treating operations or to manage hazardous waste. Closure involves identification and disposal of contaminants which are required to be removed from the facility. The cost of closure is dependent upon a number of factors including, but not limited to, identification and removal of contaminants, cleanup standards that vary from state to state, and the time period over which the cleanup would be completed. Based on our present knowledge of existing circumstances, it is considered probable that these costs will approximate \$0.7 million. As a result, this amount is recorded in other long-term liabilities on June 30, 2012.

We did not enter into any new guarantee arrangements during the second quarter of 2012 which would require us to recognize a liability on our balance sheet.

#### G. BUSINESS COMBINATIONS

We completed the following acquisition in fiscal 2012 which were accounted for using the purchase method (in millions):

Acquisition	Purchase	I	Intangible		Net Tangible	Operating	
Date	Price		Assets		Assets	Segment	<b>Business Description</b>
•	•	\$	1.1	\$	2.1		nSupplies roof trusses and cut-to-size lumber to manufactured housing customers. Facilities are located in Haleyville, AL and Waycross, GA. In 2011, MSR had annual sales of \$10 million.
1	Date ay 16,	Date Price ay 16, \$3.2 (asset	Date Price ay 16, \$3.2 (asset \$	Date Price Assets ay 16, \$3.2 (asset \$ 1.1	Date Price Assets ay 16, \$3.2 (asset \$ 1.1 \$	Acquisition Purchase Intangible Tangible Date Price Assets Assets Tay 16, \$3.2 (asset \$ 1.1 \$ 2.1	Acquisition Purchase Intangible Tangible Operating Date Price Assets Assets Segment Tay 16, \$3.2 (asset \$ 1.1 \$ 2.1 Distribution

The acquisition mentioned above was not significant to our operating results individually or in aggregate, and thus pro forma results are not presented. No acquisitions were completed in fiscal 2011.

#### UNIVERSAL FOREST PRODUCTS, INC.

The purchase price allocation for MSR is preliminary and will be revised as final estimates of intangible values are made.

#### H.

#### SEGMENT REPORTING

ASC 280, Segment Reporting ("ASC 280"), defines operating segments as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

Our operating segments consist of the Eastern, Western, Site-Built, Consumer Products and Distribution divisions. In accordance with ASC 280, due to the similar economic characteristics, nature of products, distribution methods, and customers, we have aggregated our Eastern and Western operating segments into one reportable segment. The Site-Built division is considered a separate reportable segment. Our other divisions do not collectively form a reportable segment because their respective operations are dissimilar and they do not meet the applicable quantitative requirements. These operations have been included in the "All Other" column of the table below. The "Corporate" column includes unallocated administrative costs.

#### Three Months Ended June 30, 2012

	Eastern and Western	Site-Built	All Other	Corporate	Total
Net sales to outside	Western	one Bunt	7 th Other	Corporate	Total
Thei sales to outside					
customers	\$ 476,065	\$ 53,388	\$ 64,240	\$ -	\$ 593,693
Intersegment net sales	17,792	5,053	4,256	-	27,101
Segment operating					
profit (loss)	26,733	1,057	199	1,530	29,519

#### Three Months Ended June 25, 2011

	Eastern and Western	Site-Built	All Other	Corporate	Total
Net sales to outside				_	
customers	\$ 451,952	\$ 47,313	\$ 44,874	\$ -	544,139
Intersegment net sales	22,735	7,106	12,310	-	42,151
Segment operating					
profit (loss)	9,663	(2,951)	(583)	1,648	7,777

#### Six Months Ended June 30, 2012

	Eastern and				
	Western	Site-Built	All Other	Corporate	Total
Net sales to outside				_	
customers	\$ 842,903	\$ 100,931	\$ 106,970	\$ -	\$ 1,050,804
Intersegment net sales	35,933	8,876	8,609	-	53,418
Segment operating					
profit (loss)	39,245	464	(1,275)	(1,122)	37,312

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# UNIVERSAL FOREST PRODUCTS, INC.

#### Six Months Ended June 25, 2011

	Eastern and Western	Site-Built	All Other	Corporate	Total
Net sales to outside				_	
customers	\$ 771,900	\$ 84,193	\$ 75,279	\$ -	\$ 931,372
Intersegment net sales	43,344	12,947	20,847	-	77,138
Segment operating					
profit (loss)	8,935	(5,799)	(2,075)	1,635	2,696

#### I. INCOME TAXES

Our effective tax rate was 36.9% in the second quarter of 2012 compared to 35.8% for same period of 2011. Our effective tax rate was 37.1% in the first six months of 2012. Our effective tax rate was 16.5% in the first six months of 2011, which is well below our statutory rate. The profits of our non-U. S. subsidiaries and non-wholly owned partnerships that we consolidate comprised a greater percentage of our year to date profits have a lower tax rate.

#### UNIVERSAL FOREST PRODUCTS, INC.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Universal Forest Products, Inc. ("the Company") is a holding company that provides capital, management and administrative resources to subsidiaries that design, manufacture and market wood and wood-alternative products for retail building materials home centers and other retailers, structural lumber and other products for the manufactured housing industry, engineered wood components for the residential construction market, and specialty wood packaging and components and packing materials for various industries. The Company's subsidiaries also provide framing services for the residential market and forming products for concrete construction. The Company's consumer products operations offer a large portfolio of outdoor living products, including wood composite decking, decorative balusters, post caps and plastic lattice. Its lawn and garden group offers an array of products, such as trellises and arches, to retailers nationwide. The Company is headquartered in Grand Rapids, Michigan, and its subsidiaries operate facilities throughout North America. For more about Universal Forest Products, Inc., go to www.ufpi.com.

Please be aware that: Any statements included in this report that are not historical facts are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements are based on the beliefs of the Company's management as well as on assumptions made by, and information currently available to, the Company at the time such statements were made. The Company does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. Actual results could differ materially from those included in such forward-looking statements. Investors are cautioned that all forward-looking statements involve risks and uncertainty. Among the factors that could cause actual results to differ materially from forward-looking statements are the following: adverse lumber market trends, competitive activity, negative economic trends, government regulations and weather. Certain of these risk factors and additional information are included in the Company's reports on Form 10-K and 10-Q on file with the Securities and Exchange Commission. We are pleased to present this overview of 2012.

#### **OVERVIEW**

Our results for the second quarter of 2012 were impacted by the following:

- •Our sales increased 9% primarily due to an increase in lumber prices. Our unit sales increased to all of our markets, except retail building materials We experienced our strongest sales increases to the manufactured housing and industrial markets.
- The retail building materials market, which has been adversely impacted by a decline in consumer demand in prior years, experienced a trend up early in the year due in part to favorable weather. More recently, consumer spending and confidence appears to have softened. Our unit sales decrease was due to the fact we lost some market share with a major retail customer this year, primarily in product lines with lower gross margins. This decrease was offset to some extent by gaining share with other customers in a variety of other product lines.

#### UNIVERSAL FOREST PRODUCTS, INC.

- National housing starts increased approximately 26% in the period of March through May of 2012 (our sales trail housing starts by about a month), compared to the same period of 2011. Our unit sales increased slightly to this market. We have lost share of the residential construction market due to our focus on profitability and cash flow and the significant excess capacity of suppliers servicing the market.
- We experienced a strong sales increase in sales to our industrial customers due to share gains with existing customers and by adding new customers.
- Shipments of HUD code manufactured homes were up 17% in April and May 2012, compared to the same period of 2011. We have maintained our share of the manufactured housing market in the product lines we offer and our sales increase reflects greater market activity.
- •Our gross profit percentage increased to 12.1% from 10.4% comparing 2012 to 2011. In addition, our gross profit dollars increased by 27%, which compares favorably to our 1% increase in unit sales. Our higher gross profit percentage in 2012 reflects the benefit of selling into a rising lumber market this year contrasted with selling into a falling market in 2011, as well as our focus on sales of product lines with higher gross margins, combined with improvements in productivity.
- •We sold certain real estate in Fontana, CA for approximately \$12.1 million and recognized a pre-tax gain of approximately \$7.2 million, or \$0.22 per diluted share.

#### HISTORICAL LUMBER PRICES

We experience significant fluctuations in the cost of commodity lumber products from primary producers ("Lumber Market"). The following table presents the Random Lengths framing lumber composite price:

	Random Lengths Composite						
	Average \$/MBF						
	2012		201		11		
January	\$	281		\$	301		
February		286			296		
March		300			294		
April		308			275		
May		342			259		
June		330			262		
Second quarter average	\$	327		\$	265		
Year-to-date average		308			281		
Second quarter percentage change		23.4	%				
Year-to-date percentage change		9.6	%				

#### UNIVERSAL FOREST PRODUCTS, INC.

In addition, a Southern Yellow Pine ("SYP") composite price, which we prepare and use, is presented below. Sales of products produced using this species, which primarily consists of our preservative-treated products, may comprise up to 50% of our sales volume.

	Random Lengths SYP Average \$/MBF						
	20	12		201	11		
January	\$	269		\$	282		
February		278			289		
March		300			290		
April		314			266		
May		341			254		
June		314			246		
Second quarter average	\$	323		\$	255		
Year-to-date average		303			271		
Second quarter percentage change		26.7	%				
Year-to-date percentage change		11.8	%				

#### IMPACT OF THE LUMBER MARKET ON OUR OPERATING RESULTS

We experience significant fluctuations in the cost of commodity lumber products from primary producers ("Lumber Market"). We generally price our products to pass lumber costs through to our customers so that our profitability is based on the value-added manufacturing, distribution, engineering, and other services we provide. As a result, our sales levels (and working capital requirements) are impacted by the lumber costs of our products. Lumber costs are a significant percentage of our cost of goods sold.

#### UNIVERSAL FOREST PRODUCTS, INC.

Our gross margins are impacted by (1) the relative level of the Lumber Market (i.e. whether prices are higher or lower from comparative periods), and (2) the trend in the market price of lumber (i.e. whether the price of lumber is increasing or decreasing within a period or from period to period). Moreover, as explained below, our products are priced differently. Some of our products have fixed selling prices, while the selling prices of other products are indexed to the reported Lumber Market with a fixed dollar adder to cover conversion costs and profits. Consequently, the level and trend of the Lumber Market impact our products differently.

Below is a general description of the primary ways in which our products are priced.

- •Products with fixed selling prices. These products include value-added products such as decking and fencing sold to retail building materials customers, as well as trusses, wall panels and other components sold to the residential construction market, and most industrial packaging products. Prices for these products are generally fixed at the time of the sales quotation for a specified period of time or are based upon a specific quantity. In order to maintain margins and reduce any exposure to adverse trends in the price of component lumber products, we attempt to lock in costs with our suppliers for these sales commitments. Also, the time period and quantity limitations generally allow us to re-price our products for changes in lumber costs from our suppliers.
- •Products with selling prices indexed to the reported Lumber Market with a fixed dollar "adder" to cover conversion costs and profits. These products primarily include treated lumber, remanufactured lumber, and trusses sold to the manufactured housing industry. For these products, we estimate the customers' needs and we carry anticipated levels of inventory. Because lumber costs are incurred in advance of final sale prices, subsequent increases or decreases in the market price of lumber impact our gross margins. For these products, our margins are exposed to changes in the trend of lumber prices. As a result of the decline in the housing market and our sales to residential and commercial builders, a greater percentage of our sales fall into this general pricing category. Consequently, we believe our profitability may be impacted to a much greater extent to changes in the trend of lumber prices.

Changes in the trend of lumber prices have their greatest impact on the following products:

•Products with significant inventory levels with low turnover rates, whose selling prices are indexed to the Lumber Market. In other words, the longer the period of time these products remain in inventory, the greater the exposure to changes in the price of lumber. This would include treated lumber, which comprises approximately 17% of our total sales. This exposure is less significant with remanufactured lumber, trusses sold to the manufactured housing market, and other similar products, due to the higher rate of inventory turnover. We attempt to mitigate the risk associated with treated lumber through vendor consignment inventory programs. (Please refer to the "Risk Factors" section of our annual report on form 10-K, filed with the United States Securities and Exchange Commission.)

#### UNIVERSAL FOREST PRODUCTS, INC.

• Products with fixed selling prices sold under long-term supply arrangements, particularly those involving multi-family construction projects. We attempt to mitigate this risk through our purchasing practices by locking in costs.

In addition to the impact of the Lumber Market trends on gross margins, changes in the level of the market cause fluctuations in gross margins when comparing operating results from period to period. This is explained in the following example, which assumes the price of lumber has increased from period one to period two, with no changes in the trend within each period.

	Period 1		Period 2		
Lumber cost	\$	300	\$	400	
Conversion cost		50		50	
= Product cost		350		450	
Adder		50		50	
= Sell price	\$	400	\$	500	
Gross margin		12.5	%	10.0	%

As is apparent from the preceding example, the level of lumber prices does not impact our overall profits, but does impact our margins. Gross margins are negatively impacted during periods of high lumber prices; conversely, we experience margin improvement when lumber prices are relatively low.

#### **BUSINESS COMBINATIONS**

See Notes to Unaudited Consolidated Condensed Financial Statements, Note G, "Business Combinations."

#### **RESULTS OF OPERATIONS**

The following table presents, for the periods indicated, the components of our Consolidated Condensed Statements of Earnings as a percentage of net sales.

#### UNIVERSAL FOREST PRODUCTS, INC.

	Three Months Ended			Six months Ended				
	June 30, Jun		June 2	e 25, Jui		30,	June 25,	
	2012		2011		2012		2011	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of goods sold	87.9		89.6		88.1		89.5	
Gross profit	12.1		10.4		11.9		10.5	
Selling, general, and administrative expenses	8.3		8.3		9.0		9.9	
Net (gain) loss on disposition of assets, early retirement,								
and other impairment and exit charges	(1.2	)	0.6		(0.6)	)	0.4	
Earnings from operations	5.0		1.4		3.6		0.3	
Other expense (income), net	0.2		0.2		0.2		0.2	
Earnings before income taxes	4.8		1.3		3.4		0.1	
Income taxes	1.8		0.5		1.3		0.0	
Net earnings	3.0		0.8		2.1		0.1	
Less net earnings attributable to noncontrolling interest	(0.1	)	(0.0)	)	(0.1	)	(0.0)	)
Net earnings attributable to controlling interest	2.9	%	0.8	%	2.1	%	0.1	%

Note: Actual percentages are calculated and may not sum to total due to rounding.

#### **GROSS SALES**

We design, manufacture and market wood and wood-alternative products for national home centers and other retailers, structural lumber and other products for the manufactured housing industry, engineered wood components for residential and commercial construction, and specialty wood packaging, components and packing materials for various industries. Our strategic long-term sales objectives include:

- Diversifying our end market sales mix by increasing sales of specialty wood packaging to industrial users, increasing our penetration of the concrete forming market, increasing our sales of engineered wood components for custom home, multi-family, military and light commercial construction, and increasing our market share with independent retailers.
- Expanding geographically in our core businesses, domestically and internationally.
- •Increasing sales of value-added products, which primarily consist of fencing, decking, lattice, and other specialty products sold to the retail building materials market, specialty wood packaging, engineered wood components, and wood alternative products. Wood alternative products consist primarily of composite wood and plastics. Engineered wood components include roof trusses, wall panels, and floor systems. Although we consider the treatment of dimensional lumber with certain chemical preservatives a value-added process, treated lumber is not presently included in the value-added sales totals.

#### UNIVERSAL FOREST PRODUCTS, INC.

- Developing new products and expanding our product offering for existing customers.
- Maximizing unit sales growth while achieving return on investment goals.

The following table presents, for the periods indicated, our gross sales (in thousands) and percentage change in gross sales by market classification.

	Three Months Ended			Six Months Ended		
	June 30,	June 25,		June 30,	June 25,	
Market Classification	2012	2011	% Change	2012	2011	% Change
Retail Building Materials	\$280,775	\$287,475	(2.3)	\$477,646	\$462,741	3.2
Residential Construction	60,176	56,611	6.3	112,103	104,442	7.3
Commercial Construction and						
Concrete Forming	24,180	21,139	14.4	44,386	35,791	24.0
Industrial	158,287	126,330	25.3	290,594	235,756	23.3
Manufactured Housing	80,693	64,607	24.9	143,732	111,654	28.7
Total Gross Sales	604,111	556,162	8.6	1,068,461	950,384	12.4
Sales Allowances	(10,418	) (12,023 )		(17,657)	(19,012	)
Total Net Sales	\$593,693	\$544,139	9.1	\$1,050,804	\$931,372	12.8

Gross sales in the second quarter of 2012 increased 9% compared to the same period of 2011, primarily due to the impact of the Lumber Market on our selling prices.

Gross sales in the first six months of 2012 increased 12% compared to the same period of 2011, due to higher lumber prices in the second quarter and an increase in unit sales in the first quarter primarily resulting from improved demand in each of our markets and more favorable weather compared to inclement weather in 2011.

Changes in our gross sales by market are discussed below.

#### Retail Building Materials:

Gross sales to the retail building materials market decreased 2% in the second quarter of 2012 compared to the same period of 2011, primarily due to a 10% decrease in our overall unit sales, offset by higher lumber prices. Unit sales decreased primarily due to the loss of sales of low-margin products to a major retail customer. This loss of market share was offset somewhat by increased sales to other retail customers. Within this market, sales to our big box customers decreased 14% and our sales to other retailers increased 21%.

Gross sales to the retail building materials market increased 3% in the first six months of 2012 compared to the same period of 2011, primarily due to the same factors discussed above and an increase in consumer spending in the first quarter.

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#### UNIVERSAL FOREST PRODUCTS, INC.

#### Residential Construction:

Gross sales to the residential construction market increased 6% in the second quarter of 2012 compared to the same period of 2011 primarily due to an increase in selling prices. By comparison, national housing starts increased approximately 26% in the period of March through May of 2012 (our sales trail housing starts by about a month), compared to the same period of 2011. Gross sales to the residential construction market increased 7% in the first six months of 2012 compared to the same period of 2011 primarily due to an increase in unit sales (plant closures since April of 2011 had the effect of decreasing unit sales by 2%). By comparison, national housing starts increased approximately 27% in the period of December through May of 2012 (our sales trail housing starts by about a month), compared to the same period of 2011. We continue to be selective in the business that we pursue in order to maximize profitability. As a result, we have lost some share of this market.

#### Commercial Construction and Concrete Forming:

Gross sales to the commercial construction and concrete forming market increased 14% in the second quarter of 2012 compared to the same period of 2011. Within this market, sales to commercial builders increased 2% and sales of products used to make concrete forms increased 25%. Gross sales to the commercial construction and concrete forming market increased 24% in the first six months of 2012 compared to the same period of 2011. Within this market, sales to commercial builders increased 14% as a result of our ability to supply "turnkey" (components and framing) services to our customers and sales of products used to make concrete forms increased 32% due to our focus on growing our share of this market.

#### Industrial:

Gross sales to the industrial market increased 25% in the second quarter of 2012 compared to the same period of 2011, due an 18% increase in unit sales and a 7% increase in selling prices due to the lumber market. We added almost 90 new customers this quarter and our sales to existing customers increased as we gained share with our top customers and demand improved.

Gross sales to the industrial market increased 23% in the first six months of 2012 compared to the same period of 2011, primarily due an increase in unit sales as a result of the same factors discussed above.

#### Manufactured Housing and Recreation Vehicles:

Gross sales to the manufactured housing market increased 25% in the second quarter of 2012 compared to 2011, primarily due to an increase in unit sales. Unit sales to this market increased due to a rise in industry production of HUD-code homes related to orders from FEMA and strong demand for temporary housing in some areas of the country related to shale oil and gas development. In addition, we continued to add product lines and expand share in our distribution business. Shipments of HUD-code homes in April and May 2012 were up 17% compared to 2011.

#### UNIVERSAL FOREST PRODUCTS, INC.

Gross sales to the manufactured housing market increased 29% in the first six months of 2012 compared to 2011, primarily due to an increase in unit sales. Unit sales to this market increased due to the factors discussed above. Shipments of HUD-code homes in January through May 2012 were up 25% compared to 2011.

Value-Added and Commodity-Based Sales:

The following table presents, for the periods indicated, our percentage of value-added and commodity-based sales to total sales. Value-added products generally carry higher gross margins than our commodity-based products.

	Three Mon	ths Ended	Six Months Ended			
	June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011		
Value-Added	59.4 %	59.9 %	59.2 %	59.0 %		
Commodity-Based	40.6 %	40.1 %	40.8 %	41.0 %		

#### COST OF GOODS SOLD AND GROSS PROFIT

Our gross profit percentage increased to 12.1% from 10.4% comparing the second quarter of 2012 to the same period of 2011. In addition, our gross profit dollars increased by 27%, which compares favorably to our 1% increase in unit sales. This improvement is primarily due to the impact of the trend of the lumber market in each period. In 2012, we were selling into a rising market for much of the quarter. Conversely, we were selling into a falling market through the second quarter of 2011. If lumber prices continue to decline in the third quarter of 2012 that may adversely impact our gross profit percentage and profitability. In addition, our gross margins were impacted by our focus on sales of product lines with higher gross margins, combined with improvements in productivity

Our gross profit percentage increased to 11.9% from 10.5% comparing the first six months of 2012 to the same period of 2011. In addition, our gross profit dollars increased by 28%, which compares favorably to our 7% increase in unit sales. This improvement is primarily due to the same factors discussed above combined with our increase in unit sales in the first quarter and the operating leverage we have in our cost structure. In addition, more favorable weather in the first quarter of 2012 compared to 2011, when we lost many production days due to inclement weather, impacted our production efficiency and improved our gross profit percentage. These increases were offset to some extent by pricing pressure experienced during the first six months. In addition, we lost some market share with a major retail customer this year, primarily in product lines with lower gross margins.

#### UNIVERSAL FOREST PRODUCTS, INC.

#### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative ("SG&A") expenses increased by approximately \$3.8 million, or 8.3%, in the second quarter of 2012 compared to the same period of 2011, while we reported a 1% increase in unit sales. The increase in SG&A was primarily due to increases in accrued bonus and other incentive compensation, which is based on operating profits and return on investment. Also impacting the increase SG&A expenses was a bad debt recovery in 2011. The expense for 2012 remained consistent with our normal trends. These increases were offset by decreases in compensation and related expenses, amortization expense, and several other expenses as a result of our continuing efforts to reduce our cost structure.

Selling, general and administrative ("SG&A") expenses increased by approximately \$3.1 million, or 3.3%, in the first six months of 2012 compared to the same period of 2011, while we reported a 7% increase in unit sales. SG&A expenses were impacted in the first six months of 2012 by the same factors discussed above.

# NET (GAIN) LOSS ON DISPOSITION OF ASSETS, EARLY RETIREMENT AND OTHER IMPAIRMENT AND EXIT CHARGES

In the first six months of 2012, we incurred approximately \$148,000 of severance costs, which was offset by net gains on the sale or disposal of real estate and other property, plant and equipment totaling approximately \$6.9 million.

In the first six months of 2011, we recorded charges totaling \$3.5 million relating to asset impairments and other costs associated with idled facilities and down-sizing efforts combined with early retirement expense. On June 20, 2011 our chief executive officer resigned and we entered into a consulting and non-competition agreement with him. We accrued for the present value of the future payments under the agreement totaling \$2.6 million in June 2011.

We regularly review the performance of each our operations and make decisions to permanently or temporarily close operations based on a variety of factors including:

Current and projected earnings, cash flow and return on investment

Current and projected market demand

Market share

Competitive factors

Future growth opportunities

Personnel and management

We currently have 11 operations which are experiencing operating losses and negative cash flow for the first six months of 2012. The net book value of the long-lived assets of these operations, which could be subject to an impairment charge in the future, was \$14.8 million at the end of June of 2012. In addition, these operations had future fixed operating lease payments totaling \$0.9 million at the end of June of 2012.

#### UNIVERSAL FOREST PRODUCTS, INC.

#### INTEREST, NET

Net interest costs were comparable in the second quarter and first six months of 2012 compared to the same periods of 2011. Our debt levels in 2012 were lower and our borrowing rates were slightly higher compared to 2011.

#### **INCOME TAXES**

Effective tax rates differ from statutory federal income tax rates, primarily due to provisions for state and local income taxes and permanent tax differences. Our effective tax rate was 36.9% in the second quarter of 2012 compared to 35.8% for same period of 2011. Our effective tax rate was 37.1% in the first six months of 2012. Our effective tax rate was 16.5% in the first six months of 2011, which was well below our statutory rate. The profits of our non-U. S. subsidiaries and non-wholly owned partnerships that we consolidate comprised a greater percentage of our year to date profits and had a lower tax rate.

#### OFF-BALANCE SHEET TRANSACTIONS

We have no significant off-balance sheet transactions other than operating leases.

#### LIQUIDITY AND CAPITAL RESOURCES

The table below presents, for the periods indicated, a summary of our cash flow statement (in thousands):

	Six Months Ended		
	June 30,	June 25,	
	2012	2011	
Cash from operating activities	\$(19,712	) \$(57,911	)
Cash from investing activities	(3,460	) (10,726	)
Cash from financing activities	17,184	16,603	
Net change in cash and cash equivalents	(5,988	) (52,034	)
Cash and cash equivalents, beginning of period	11,305	43,363	
Cash overdraft, end of period	\$5,317	\$(8,671	)

In general, we financed our growth in the past through a combination of operating cash flows, our revolving credit facility, industrial development bonds (when circumstances permit), and issuance of long-term notes payable at times when interest rates are favorable. We have not issued equity to finance growth except in the case of a large acquisition. We manage our capital structure by attempting to maintain a targeted ratio of debt to equity and debt to earnings before interest, taxes, depreciation and amortization. We believe this is one of many important factors to maintaining a strong credit profile, which in turn helps ensure timely access to capital when needed. We are currently below our internal targets but plan to manage our capital structure conservatively in light of current economic conditions.

#### UNIVERSAL FOREST PRODUCTS, INC.

Seasonality has a significant impact on our working capital from March to August which historically results in negative or modest cash flows from operations in our first and second quarters. Conversely, we experience a substantial decrease in working capital from September to February which typically results in significant cash flow from operations in our third and fourth quarters. For comparative purposes, we have included the June 25, 2011 balances in the accompanying unaudited consolidated condensed balance sheets.

Due to the seasonality of our business and the effects of the Lumber Market, we believe our cash cycle (days of sales outstanding plus days supply of inventory less days payables outstanding) is a good indicator of our working capital management. Our cash cycle decreased to 47 days in the first six months of 2012 from 53 days in the first six months of 2011, due to a 7 day decrease in our days supply of inventory offset by a 1 day decrease in our payables cycle. In 2012, consumer demand and weather were unexpectedly good resulting in strong sales increases and higher inventory turnover. Conversely, in 2011 demand and weather were poor, resulting in weak sales and lower inventory turnover.

Cash used in operating activities was \$19.7 million in the first six months of 2012, which was comprised of net earnings of \$21.7 million and \$9.3 million of non-cash expenses, offset by a \$50.7 million increase in working capital since the end of 2011. Working capital increased primarily due to the usual seasonality of our business.

Capital expenditures were \$15.8 million in the first six months of 2012. We currently plan to spend up to \$38 million in 2012, which includes outstanding purchase commitments on existing capital projects totaling approximately \$9.6 million on June 30, 2012 primarily for expansion to support new product offerings and sales growth into new geographic markets. We intend to fund capital expenditures and purchase commitments through our operating cash flows for the balance of the year.

Cash flows used in investing activities included \$2.1 million spent to acquire assets of an operation that produces products for the manufactured housing industry. See Notes to Unaudited Consolidated Condensed Financial Statements, Note G "Business Combinations".

On June 30, 2012, we had \$23.2 outstanding on our \$265 million revolving credit facility. The revolving credit facility also supports letters of credit totaling approximately \$28.7 million on June 30, 2012. Financial covenants on the unsecured revolving credit facility and unsecured notes include a minimum net worth requirement, minimum interest and fixed charge coverage tests, and a maximum leverage ratio. The agreements also restrict the amount of additional indebtedness we may incur and the amount of assets which may be sold. We were within all of our lending requirements on June 30, 2012.

Our Series 2002-A Senior Notes totaling \$40 million is due in December 2012. We expect to refinance this obligation in the fourth quarter.

#### UNIVERSAL FOREST PRODUCTS, INC.

#### ENVIRONMENTAL CONSIDERATIONS AND REGULATIONS

See Notes to Unaudited Consolidated Condensed Financial Statements, Note F, "Commitments, Contingencies, and Guarantees."

#### CRITICAL ACCOUNTING POLICIES

In preparing our consolidated financial statements, we follow accounting principles generally accepted in the United States. These principles require us to make certain estimates and apply judgments that affect our financial position and results of operations. We continually review our accounting policies and financial information disclosures. There have been no material changes in our policies or estimates since December 31, 2011.

#### LONG-LIVED ASSETS AND GOODWILL

We evaluate long-lived assets for indicators of impairment when events or circumstances indicate that this risk may be present. Our judgments regarding the existence of impairment are based on market conditions, operational performance and estimated future cash flows. If the carrying value of a long-lived asset is considered impaired, an impairment charge is recorded to adjust the asset to its fair value. Changes in forecasted operations and changes in discount rates can materially affect these estimates. In addition, we test goodwill annually for impairment by utilizing the discounted cash flow method. The first step of the goodwill impairment test requires that the estimated fair value of the applicable reporting unit be compared with its recorded value. The fair value of the Consumer Products Division exceeded its net book value including goodwill by 27% as of the last impairment test date, December 31, 2011.

The amount of goodwill allocated to the Consumer Products Division is \$8.4 million. Key assumptions that were used in determining the fair value of the reporting unit, included: additional sales of our composite decking product with a key customer; retention of existing business and replacement of any lost business; and profitability improvements based on covering our fixed costs sooner as a result of higher sales volumes running through the plants. Uncertainties exist in achieving key assumptions in the short term due to lower than expected consumer demand for the product offering and slower growth of replacement business, which has resulted in lower than forecasted leverage of our fixed costs to date. However, we currently view these lower than forecasted profits to be temporary, and long-term forecasts at December 31, 2011 to still be achievable.

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#### UNIVERSAL FOREST PRODUCTS, INC.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

We are exposed to market risks related to fluctuations in interest rates on our variable rate debt, which consists of a revolving credit facility and industrial development revenue bonds. We do not currently use interest rate swaps, futures contracts or options on futures, or other types of derivative financial instruments to mitigate this risk.

For fixed rate debt, changes in interest rates generally affect the fair market value, but not earnings or cash flows. Conversely, for variable rate debt, changes in interest rates generally do not influence fair market value, but do affect future earnings and cash flows. We do not have an obligation to prepay fixed rate debt prior to maturity, and as a result, interest rate risk and changes in fair market value should not have a significant impact on such debt until we would be required to refinance it.

We are subject to fluctuations in the price of lumber. We experience significant fluctuations in the cost of commodity lumber products from primary producers (the "Lumber Market"). A variety of factors over which we have no control, including government regulations, transportation, environmental regulations, weather conditions, economic conditions, and natural disasters, impact the cost of lumber products and our selling prices. While we attempt to minimize our risk from severe price fluctuations, substantial, prolonged trends in lumber prices can affect our sales volume, our gross margins, and our profitability. We anticipate that these fluctuations will continue in the future. (See "Impact of the Lumber Market on Our Operating Results.")

#### Item 4. Controls and Procedures.

- (a) Evaluation of Disclosure Controls and Procedures. With the participation of management, our chief executive officer and chief financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a 15e and 15d 15e) as of the quarter ended June 30, 2012 (the "Evaluation Date"), have concluded that, as of such date, our disclosure controls and procedures were effective.
- (b) Changes in Internal Controls. During the quarter ended June 30, 2012, there were no changes in our internal control over financial reporting that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### UNIVERSAL FOREST PRODUCTS, INC.

# PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and U	se of Proceeds.
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- (a) None.
- (b) None.

Fiscal Month

(c) Issuer purchases of equity securities.

April 1 – May 5, 2012(1)	2,988,229
May 6 – June 2, 2012	2,988,229
June 3 – June 30, 2012	2,988,229

(a)

(a) Total number of shares purchased.(b) Average price paid per share.

(b)

(c)

(d)

- (c) Total number of shares purchased as part of publicly announced plans or programs.
- (d) Maximum number of shares that may yet be purchased under the plans or programs.
- (1)On November 14, 2001, the Board of Directors approved a share repurchase program (which succeeded a previous program) allowing us to repurchase up to 2.5 million shares of our common stock. On October 14, 2011, our Board authorized an additional 2 million shares to be repurchased under our share repurchase program. The total number of shares that may be repurchased under the program is almost 3 million shares.

Item 5. Other Information.

None.

# UNIVERSAL FOREST PRODUCTS, INC.

#### PART II. OTHER INFORMATION

Item 6. Exhibits.

The following exhibits (listed by number corresponding to the Exhibit Table as Item 601 in Regulation S-K) are filed with this report:

31 Certifications.

- (a) Certificate of the Chief Executive Officer of Universal Forest Products, Inc., pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
- (b) Certificate of the Chief Financial Officer of Universal Forest Products, Inc., pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
- 32 Certifications.
- (a) Certificate of the Chief Executive Officer of Universal Forest Products, Inc., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
- (b) Certificate of the Chief Financial Officer of Universal Forest Products, Inc., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

101	Interactive Data File.		
	(INS)	XBRL Instance Document.	
	(CCII)	WDDI G I	
	(SCH)	XBRL Schema Document.	
(CAL)		XBRL Taxonomy Extension Calculation Linkbase Document.	
(6112)		TESTE TURISHEN, EROUSION CURCUMUNON ERIMONIS E COMMENS	
(LAB)		XBRL Taxonomy Extension Label Linkbase Document.	
(PRE)		XBRL Taxonomy Extension Presentation Linkbase Document.	
(DEF)		XBRL Taxonomy Extension Definition Linkbase Document.	

<sup>\*</sup> Indicates a compensatory arrangement.

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# UNIVERSAL FOREST PRODUCTS, INC.

# **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIVERSAL FOREST PRODUCTS, INC.

Date: August 8, 2012 By: /s/ Matthew J. Missad

Matthew J. Missad,

Chief Executive Officer and Principal Executive Officer

Date: August 8, 2012 By: /s/ Michael R. Cole

Michael R. Cole, Chief Financial Officer

Principal Financial Officer and Principal Accounting Officer

# **EXHIBIT INDEX**

Exhibit No.		Description
31		Certifications.
	e of the Chief Execu Oxley Act of 2002 (18	tive Officer of Universal Forest Products, Inc., pursuant to Section 302 of the 8 U.S.C. 1350).
	e of the Chief Finan Oxley Act of 2002 (1)	cial Officer of Universal Forest Products, Inc., pursuant to Section 302 of the 8 U.S.C. 1350).
32		Certifications.
	e of the Chief Execu Oxley Act of 2002 (18	tive Officer of Universal Forest Products, Inc., pursuant to Section 906 of the 8 U.S.C. 1350).
	e of the Chief Finan Oxley Act of 2002 (1	cial Officer of Universal Forest Products, Inc., pursuant to Section 906 of the 8 U.S.C. 1350).
101		Interactive Data File.
	(INS)	XBRL Instance Document.
	(SCH)	XBRL Schema Document.
	(CAL)	XBRL Taxonomy Extension Calculation Linkbase Document.
	(LAB)	XBRL Taxonomy Extension Label Linkbase Document.
	(PRE)	XBRL Taxonomy Extension Presentation Linkbase Document.
	(DEF)	XBRL Taxonomy Extension Definition Linkbase Document.
* Indicates a	compensatory arrange	ement.
33		