

CODORUS VALLEY BANCORP INC  
Form 10-K  
March 28, 2012  
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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**FORM 10-K**

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(Mark One)

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the fiscal year ended December 31, 2011

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file Number 0-15536

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**CODORUS VALLEY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**23-2428543**  
(I.R.S. Employer  
Identification No.)

**105 Leader Heights Road, P.O. Box 2887, York, Pennsylvania 17405**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(717) 747-1519**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
**Common Stock, \$2.50 par value**

Name of each exchange on which registered  
**NASDAQ Stock Market LLC**

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Securities registered pursuant to Section 12(g) of the Act: **None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15 (d) of the Act.

Yes  No

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  
Yes  No

Indicate by check mark if the disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in the definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act.  
 Yes  No

The aggregate market value of Codorus Valley Bancorp, Inc.'s voting stock held by non-affiliates was approximately \$40,121,919 as of June 30, 2011.

As of March 8, 2012, Codorus Valley Bancorp, Inc. had 4,209,220 shares of common stock outstanding, par value \$2.50 per share.

DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates certain information by reference to the registrant's Proxy Statement for the Annual Meeting of Shareholders to be held May 15, 2012.

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**PART I**

**Item 1: Business**

Codorus Valley Bancorp, Inc. (Codorus Valley or the Corporation) is a Pennsylvania business corporation, incorporated on October 7, 1986. On March 2, 1987, Codorus Valley became a bank holding company under the Bank Holding Company Act of 1956. PeoplesBank, A Codorus Valley Company (PeoplesBank) is its wholly owned bank subsidiary. SYC Realty Co., Inc. is its wholly owned nonbank subsidiary. Codorus Valley's business consists primarily of managing PeoplesBank, and its principal source of income is dividends received from PeoplesBank. On December 31, 2011, Codorus Valley had total consolidated assets of \$1.01 billion, total deposits and other liabilities of \$919 million, and total shareholders' equity of \$93 million.

**Bank subsidiary**

PeoplesBank, organized in 1934, is a Pennsylvania chartered bank that offers a full range of business and consumer banking services through eighteen financial centers located throughout York County, Pennsylvania and in Hunt Valley, Bel Air and Westminster, Maryland. It also offers investment, insurance, trust and real estate settlement services. The Federal Deposit Insurance Corporation insures the deposits of PeoplesBank to the maximum extent provided by law. On December 31, 2011, PeoplesBank had total gross loans of \$695 million (excluding loans held for sale) and total deposits of \$855 million. PeoplesBank's market share of deposits for York County, PA was approximately 13 percent as of June 30, 2011 (the latest available date), making it the second largest depository institution in the County.

PeoplesBank is not dependent on deposits of, or exposed to a loan concentration to, a single customer, or a small group of customers. Therefore, the loss of a single customer, or a small customer group, would not have a material adverse effect on the financial condition of PeoplesBank. At year-end 2011, the largest indebtedness of a single PeoplesBank customer was \$9,872,000, or 1.4 percent of the total loan portfolio, which was within PeoplesBank's regulatory lending limit.

Most of the Corporation's business is with customers in York County, Pennsylvania and northern Maryland. Although this limited market area may pose a concentration risk geographically, we believe that the diverse local economy and our detailed knowledge of the customer base lessens this risk. At year-end 2011 and 2010, the Corporation had two industry concentrations that exceeded 10 percent of the total loan portfolio: builder and developer were 14.9 percent of the portfolio at December 31, 2011 and 2010, respectively; and commercial real estate investor was 17.0 and 14.9 percent of the portfolio, respectively. Loans to borrowers within these industries are usually collateralized by real estate.

**Nonbank subsidiaries of PeoplesBank**

Codorus Valley Financial Advisors, Inc. is a wholly owned subsidiary of PeoplesBank that sells non-deposit investment products. This subsidiary began operations in January 2000 and, prior to a name change in December 2005, operated under the name SYC Insurance Services, Inc. SYC Settlement Services, Inc. is a wholly owned subsidiary of PeoplesBank that has provided real estate settlement services since January 1999. Periodically, PeoplesBank creates nonbank subsidiaries for the purpose of temporarily holding foreclosed properties pending liquidation. On December 31, 2011, two of these subsidiaries were active. The operations of nonbank subsidiaries are consolidated for financial reporting purposes.

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**Nonbank subsidiaries of Codorus Valley Bancorp, Inc.**

In June 2006, Codorus Valley formed CVB Statutory Trust No. 2, a wholly-owned special purpose subsidiary whose sole purpose was to facilitate a pooled trust preferred debt issuance of \$7,217,000. In November 2004, Codorus Valley formed CVB Statutory Trust No. 1 to facilitate a pooled trust preferred debt issuance of \$3,093,000. The Corporation owns 100 percent of the common stock of these nonbank subsidiaries, which are not consolidated for financial reporting purposes. These obligations are reported as junior subordinated debt on the Corporation's balance sheet.

On June 20, 1991, SYC Realty was incorporated as a wholly owned subsidiary of Codorus Valley. Codorus Valley created this nonbank subsidiary primarily for the purpose of holding foreclosed properties obtained by PeoplesBank pending liquidation of those properties. SYC Realty commenced business operations in October 1995.

**Employees**

At year-end 2011, PeoplesBank employed 192 full-time employees and 37 part-time employees, which equated to 203 full-time equivalent employees. Employees are not covered by a collective bargaining agreement, and PeoplesBank considers its relations with employees to be satisfactory.

**Segment reporting**

Management has determined that it operates in only one segment, community banking. The Corporation's non-banking activities are insignificant to the consolidated financial statements.

**Competition**

The banking industry in PeoplesBank's service area, principally York County, Pennsylvania, and northern Maryland, specifically, Baltimore, Harford and Carroll counties, is extremely competitive. PeoplesBank competes through service and price and by leveraging its hometown image. It competes with commercial banks and other financial service providers, such as thrifts, credit unions, consumer finance companies, investment firms and mortgage companies. Some financial service providers operating in PeoplesBank's service area operate on a national and regional scale and possess resources that are greater than PeoplesBank's.

**Supervision and regulation**

*Federal Reserve System*

Codorus Valley is registered as a bank holding company, and is subject to regulation by the Board of Governors of the Federal Reserve System (Federal Reserve), under the Bank Holding Company Act of 1956, as amended. The Bank Holding Company Act requires bank holding companies to file periodic reports with, and subjects them to examination by, the Federal Reserve. The Federal Reserve has issued regulations under the Bank Holding Company Act that require a bank holding company to serve as a source of financial and managerial strength to its subsidiary banks. As a result, the Federal Reserve may require Codorus Valley to use its resources to provide adequate capital funds to PeoplesBank during periods of financial stress or adversity.

The Bank Holding Company Act prohibits Codorus Valley from acquiring direct or indirect control of more than 5 percent of the outstanding voting stock of any bank, or substantially all of the assets of any bank, or merging with another bank holding company, without the prior approval of the Federal Reserve. The Pennsylvania Department of Banking must also approve certain similar transactions.

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Pennsylvania law permits Pennsylvania bank holding companies to control an unlimited number of banks.

The Bank Holding Company Act restricts Codorus Valley to activities that the Federal Reserve has found to be closely related to banking, and which are expected to produce benefits for the public that will outweigh any potentially adverse effects. Therefore, the Bank Holding Company Act prohibits Codorus Valley from engaging in most nonbanking businesses, or acquiring ownership or control of more than 5 percent of the outstanding voting stock of any company engaged in a nonbanking business, unless the Federal Reserve has determined that the nonbanking business is closely related to banking. Under the Bank Holding Company Act, the Federal Reserve may require a bank holding company to end a nonbanking business if it constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

The Federal Reserve Act imposes restrictions on a subsidiary bank of a bank holding company, such as PeoplesBank. The restrictions affect extensions of credit to the bank holding company and its subsidiaries, investments in the stock or other securities of the bank holding company and its subsidiaries, and taking such stock or securities as collateral for loans. The Federal Reserve Act and Federal Reserve regulations also place limitations and reporting requirements on extensions of credit by a bank to the principal shareholders of its parent holding company, among others, and to related interests of such principal shareholders. In addition, such legislation and regulation may affect the terms upon which any person becoming a principal shareholder of a holding company may obtain credit from banks with which the subsidiary bank maintains a correspondent relationship.

PeoplesBank and the banking industry, in general, are affected by the monetary and fiscal policies of the U.S. treasury and government agencies, including the Federal Reserve. Through open market securities transactions, changes in its federal funds and discount rates and reserve requirements, the Federal Reserve exerts considerable influence over the cost and availability of funds for lending and investment.

*U.S. Department of the Treasury*

The U.S. Department of the Treasury (Treasury) has a capital investment in the Corporation pursuant to the Corporation's participation in the Treasury's Small Business Lending Funding Program (SBLF Program). In August 2011, the Corporation sold to the Treasury, for an aggregate purchase price of \$25 million, 25,000 shares of non-cumulative, perpetual preferred stock, Series B, \$1,000 liquidation value, \$2.50 par value. Proceeds from the SBLF Program were used in part to redeem \$16.5 million of outstanding Series A preferred stock previously issued to the Treasury under its Capital Purchase Program (CPP) and to repurchase a related CPP common stock warrant. These transactions were previously disclosed in filings with the SEC and are also summarized under the Shareholders' Equity and Capital Adequacy section of this report. The terms of the SBLF Preferred Stock Agreement impose limits on the ability of the Corporation to pay dividends and repurchase shares of common stock, as disclosed within Note 10 Shareholders' Equity in the notes to the consolidated financial statements.

*Pennsylvania Department of Banking*

The operations of PeoplesBank are subject to state statutes applicable to banks chartered under the banking laws of the Commonwealth of Pennsylvania. Pennsylvania business and banking laws restrict dividend payments if such payment would render the Corporation insolvent or result in negative net worth, and the Corporation and PeoplesBank are subject to regulatory capital requirements. More information about dividend restrictions and capital requirements can be found in Note 9 Regulatory Matters in the notes to the consolidated financial statements.

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State and federal banking laws and regulations govern such things as: the scope of a bank's business; permissible investments; the reserves against deposits a bank must maintain; the types and terms of loans a bank may make and the collateral it may take; the activities of a bank with respect to mergers and consolidations; the establishment of branches; and the sale of non-deposit investment products by the bank and its insurance subsidiary. The Pennsylvania Insurance Department, the Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority (FINRA) control and supervise the licensing and activities of employees engaged in the sale of non-deposit investment products.

*Federal Deposit Insurance Corporation (FDIC)*

The FDIC is the primary federal regulator of PeoplesBank. It regularly examines banks in such areas as capital, asset quality, management, earnings, liquidity and sensitivity to market risk and other aspects of operations and requires that PeoplesBank furnish annual and quarterly reports. Examinations by the FDIC are designed for the protection of PeoplesBank's depositors rather than Codorus Valley's shareholders. The FDIC provides deposit insurance to banks, which covers all deposit accounts. The standard maximum insurance amount is \$250,000 per depositor. Effective December 31, 2010, through December 31, 2012, unlimited insurance coverage is provided by the FDIC for noninterest bearing transaction accounts and interest on lawyers trust accounts (IOLTAs).

PeoplesBank pays deposit insurance premiums to the FDIC based on a risk-based assessment formula established by the FDIC for Deposit Insurance Fund (DIF) member institutions. Institutions are classified into one of four risk categories and pay premiums according to perceived risk to the FDIC's DIF. PeoplesBank has consistently been a risk category I institution, the least risky category. Institutions in risk categories II, III and IV are assessed premiums at progressively higher rates. Effective June 30, 2009, the FDIC imposed a special assessment on all member banks based on 5 basis points of total assets less Tier 1 capital as a temporary funding tactic to help the FDIC replenish its DIF. The special assessment for PeoplesBank totaled \$382,000 for the year 2009.

A more permanent means of funding the FDIC's DIF was the requirement that banks prepay several years of deposit insurance premiums. In accordance with the FDIC's final rule in November 2009 pertaining to prepaid assessments for the banking industry, PeoplesBank prepaid approximately \$4.4 million to the FDIC on December 30, 2009. This prepaid amount represented an accumulation of regular quarterly assessments projected by the FDIC through the year 2012. Insured institutions recorded the entire prepaid assessment as a prepaid asset subject to amortization of an appropriate amount to expense each quarter to coincide with quarterly FDIC assessment notices. This accounting process will continue every quarter until the prepaid asset is depleted or returned to the institution to the extent it is not exhausted at some future date determined by the FDIC.

In February 2011, the FDIC announced its final rule pertaining to, among other things, changes in the computation of risk-based insurance premiums as mandated by the Dodd-Frank Wall Street Reform and Consumer Protection Act. The final rule, which took effect April 1, 2011, changed the assessment base from domestic deposits to average assets minus average tangible equity, i.e., Tier 1 capital, and lowered assessment rates. For insured member institutions below \$10 billion in total assets, the four risk categories framework mentioned earlier continues to apply. For the least risky category I institutions, such as PeoplesBank, the assessment rate range of 7 to 24 basis points on domestic deposits decreased to 2.5 to 9 basis points on total average assets minus average tangible equity. The final rule eliminated risk categories for large institutions with total assets of \$10 billion or more. Instead, their assessment rates are now calculated using a scorecard that combines regulatory ratings and certain forward financial measures to assess the risk a large institution poses to the DIF. Generally, the change in the assessment methodology by the FDIC lowered deposit insurance premiums for community banks like PeoplesBank.

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*Requirements of federal agencies that affect the Corporation and PeoplesBank*

**Small Business Jobs and Credit Act of 2010** In September 2010, President Obama signed into law the Small Business Jobs and Credit Act of 2010, which created the Small Business Lending Fund (SBLF). Under the SBLF the U.S. Treasury (Treasury) was authorized to make a capital investment of up to \$30 billion by purchasing securities in participating community banks, principally in the form of senior preferred stock, that agree to use the funds to increase small-business lending. The SBLF limits the investment by the Treasury to 5 percent of risk-weighted assets for participating banks with total assets of \$1 billion or less, and to 3 percent of risk-weighted assets for participating banks with more than \$1 billion but less than \$10 billion of total assets. Although the dividend rate is initially set at 5 percent, the participating community bank could decrease the dividend rate to as low as 1 percent by increasing its qualifying small business lending portfolio balance by at least 10 percent above a baseline portfolio balance. However, four and a half years after issuance, the dividend rate on SBLF securities will increase to nine percent regardless of the level of small business lending. The SBLF provides community banks with a relatively inexpensive form of Tier 1 capital and also provides an attractive option for community banks to refinance preferred stock issued to the Treasury pursuant to its Capital Purchase Program. Accordingly, the Corporation participated in the SBLF program during the year 2011 as discussed within the Shareholders Equity and Capital Adequacy section of this report.

**Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act)** In July 2010, the Dodd-Frank Act was enacted to improve accountability and transparency in the financial system, to attempt to end "too big to fail" pertaining to large, troubled financial institutions, to protect the American taxpayer by ending governmental bailouts, to protect consumers from abusive financial services practices and for other purposes. The Dodd-Frank Act is broad and complex legislation that puts in place a sweeping new financial services regime that will have significant regulatory and legal consequences for banks now and for years to come. The effects of the Dodd-Frank Act on the financial services industry will depend, in large part, upon the extent to which regulators exercise the authority granted to them under the Dodd-Frank Act and the approaches taken in implementing regulations. Additional uncertainty regarding the effect of the Dodd-Frank Act exists due to the potential for additional legislative changes to the Dodd-Frank Act. The Corporation, as well as the broader financial services industry, is continuing to assess the potential impact of the Dodd-Frank Act on its business and operations, but at this stage, the extent of the impact cannot be determined with any degree of certainty. However, the Corporation is likely to be impacted by the Dodd-Frank Act in the areas of corporate governance, deposit insurance assessments, capital requirements, risk management, stress testing, and regulation under consumer protection laws. The Dodd-Frank Act:

Provides extensive authorities to the federal bank regulatory agencies and, in particular, the Board of Governors of the Federal Reserve, to take proactive steps to reduce or eliminate threats to the safety of the financial system, impose strict controls on large bank holding companies (\$50 billion or more) and nonbank financial companies to limit their risk, and take direct control of troubled financial companies considered systemically significant;

Increases bank supervision by restructuring the supervision of holding companies and depository institutions. Establishes the equivalent of a prompt corrective action program for large bank holding companies. Requires that capital requirements for holding companies be at least as strict as capital requirements for depository institutions. Disallows new issuances of preferred securities to qualify for Tier 1 capital treatment. Directs federal bank regulators to develop specific capital requirements for holding companies and depository institutions that address activities that pose risk to the financial system, such as significant activities in higher risk areas, or concentrations in assets whose reported values are based on models;



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Establishes the Bureau of Consumer Financial Protection (Bureau) as an independent entity within the Federal Reserve System that will assume responsibility for most consumer protection laws. The Bureau will have authority to supervise, examine and take enforcement action with respect to depository institutions with more than \$10 billion in assets and nonbank mortgage industry participants and other designated nonbank providers of consumer financial services;

Places certain limitations on investment and other activities by depository institutions, holding companies and their affiliates. Banks and their affiliates face strict limits on investment in, and sponsoring of, hedge funds and private equity funds. The coverage of Section 23A of the Federal Reserve Act is expanded to include the credit exposure related to additional transactions, including derivatives. New restrictions are imposed on acquisitions that would result in a financial services company controlling more than 10 percent of the consolidated aggregate liabilities of all financial companies; and

Significantly increases the regulation of mortgage lending and servicing by banks and nonbanks. Requires mortgage originators to ensure that the consumer will have the capacity to repay the loan and mandates loan related disclosures. Requires mortgage loan securitizers to retain a certain amount of risk, unless the mortgages conform to the new regulatory standards as qualified residential mortgages.

**American Recovery and Reinvestment Act of 2009 (ARRA)** In February 2009, the ARRA was enacted by the U.S. Congress in response to the recent financial crisis. The basic intent behind the ARRA was to preserve jobs and promote economic recovery, to assist those most impacted by the recession, to provide investments needed to increase efficiency by spurring technological advances in science and health, to invest in transportation and environmental protection and other infrastructure that will provide long-term economic benefits, and to stabilize state and local government budgets, in order to minimize and avoid reductions in essential services and counterproductive state and local taxes.

**Emergency Economic Stabilization Act of 2008 (EESA)** In October of 2008, the EESA, also known as the Troubled Asset Relief Act (TARP), was enacted. Under TARP, the U.S. Department of the Treasury initiated a Capital Purchase Program (CPP), which allowed qualified financial institutions to issue preferred stock to the Treasury, subject to certain limitations and terms. The EESA was developed to attract broad participation by strong financial institutions to stabilize the financial system and increase lending to benefit the national economy and U.S. citizens. As previously reported, in January 2009, the Corporation sold 16,500 shares of nonvoting Series A perpetual preferred stock and a common stock warrant to the Treasury and received \$16.5 million in capital funds. Also as previously reported in August 2011 the Corporation redeemed all outstanding shares of Series A CPP preferred stock, and in September 2011 it repurchased the outstanding CPP common stock warrant. More information about this capital transaction is provided within the Shareholders' Equity and Capital Adequacy section of this report.

**Sarbanes-Oxley Act of 2002** The Sarbanes-Oxley Act (SOA) was signed into law in July 2002 and applies to all companies, both U.S. and non-U.S., that file periodic reports under the Securities Exchange Act of 1934. The stated goals of the SOA were to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. The SEC is responsible for establishing rules to implement various provisions of the SOA. The SOA includes specific disclosure requirements and corporate governance rules, requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules and mandates further studies of certain issues by the SEC. The SOA represents significant regulation of the accounting profession and corporate governance practices, such as the relationship between a board of directors and management and between a board of directors and its committees.

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Section 404 of the SOA became effective for the year ended December 31, 2004, for companies whose public float (the product of outstanding shares times the share price on a specified date) was above \$75 million. For smaller companies (non-accelerated and smaller reporting company filers), including Codorus Valley, the effective date was the fiscal year ending on or after December 15, 2007. Section 404 requires publicly held companies to document, test and certify that their internal control systems over financial reporting are effective. During 2010, the Dodd-Frank Act permanently exempted public companies with common stock capitalization of less than \$75 million, such as Codorus Valley, from the auditor attestation requirements of the SOA.

**USA Patriot Act of 2001** In October of 2001, the USA Patriot Act of 2001 was enacted to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations on financial institutions, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

Periodically, various types of federal and state legislation are proposed that could result in additional regulation of, and restrictions on, the business of Codorus Valley and PeoplesBank. It cannot be predicted whether such legislation will be adopted or, if adopted, how such legislation would affect the business of Codorus Valley and its subsidiaries. As a consequence of the extensive regulation of commercial banking activities in the United States of America, Codorus Valley and PeoplesBank's business is particularly susceptible to being affected by federal legislation and regulations. The general cost of compliance with numerous and multiple federal and state laws and regulations does have, and in the future may have, a negative impact on Codorus Valley's results of operations.

**Other information**

This Annual Report on Form 10-K is filed with the Securities and Exchange Commission (SEC). Copies of this document, the Quarterly Report on Form 10-Q, Current Reports on Form 8-K, amendments to those reports and other SEC filings by Codorus Valley Bancorp, Inc. may be obtained electronically at PeoplesBank's website at [www.peoplesbanknet.com](http://www.peoplesbanknet.com) (select About Us, then select Investor Relations, then select SEC filings, then select Documents), or the SEC's website at [www.sec.gov/edgarhp.htm](http://www.sec.gov/edgarhp.htm). Copies can also be obtained without charge by writing to: Treasurer, Codorus Valley Bancorp, Inc., P.O. Box 2887, York, PA 17405-2887.

**Item 1A: Risk factors**

Not applicable to smaller reporting companies.

**Item 1B: Unresolved staff comments**

Not applicable.

**Item 2: Properties**

Codorus Valley Bancorp, Inc. owns the Codorus Valley Corporate Center (Corporate Center), subject to a \$1.3 million lien held by its wholly owned subsidiary, PeoplesBank. The Corporate Center is located at 105 Leader Heights Road, York Township, York, PA. This facility serves as the corporate headquarters and is approximately 40,000 square feet, a portion of which is leased to third-parties. The Corporate Center is adjacent to PeoplesBank's Data Operations Center and the Leader Heights banking office.

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PeoplesBank operates 18 branch banking offices. Of this total, 6 are owned by PeoplesBank without liens and located in York County, PA, and 12 are leased by PeoplesBank and are located in York County, PA, and in Baltimore, Carroll and Harford Counties in Maryland.

We believe that the above properties owned and leased by the Corporation and its subsidiary are adequate for present levels of operation.

**Item 3: Legal proceedings**

There are no legal proceedings pending against Codorus Valley Bancorp, Inc. or any of its subsidiaries which are expected to have a material impact upon the financial position and/or operating results of the Corporation. Management is not aware of any proceedings known or contemplated by governmental authorities.

**Item 4: Mine safety disclosures**

Not applicable.

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The common shares of Codorus Valley Bancorp, Inc. are traded on the NASDAQ Global Market under the symbol CVLY. Codorus Valley had approximately 1,995 holders of record as of March 8, 2012. The closing price per share of Codorus Valley's common stock on March 8, 2012, was \$10.85. The following table sets forth high and low sales prices and dividends paid per common share for Codorus Valley as reported by NASDAQ during the periods indicated.

Quarter	2011			2010		
	High	Low	Dividends per share	High	Low	Dividends per share
First	\$ 11.23	\$ 9.30	\$ 0.08	\$ 7.40	\$ 5.00	\$ 0.03
Second	11.25	10.02	0.09	9.15	6.70	0.06
Third	11.00	8.75	0.09	8.51	7.05	0.08
Fourth	9.75	8.23	0.09	9.50	8.03	0.08

**Dividend policy**

Codorus Valley has a long history of paying quarterly cash dividends on its common stock. Codorus Valley presently expects to pay future cash dividends; however, the payment of such dividends will depend primarily upon the earnings of its subsidiary, PeoplesBank. Management anticipates that substantially all of the funds available for the payment of cash dividends by Codorus Valley will be derived from dividends paid to it by PeoplesBank. The payment of cash dividends is also subject to restrictions on dividends and capital requirements as reported in Note 9-Regulatory Matters in the notes to the consolidated financial statements.

The Corporation's participation in the U.S. Department of the Treasury's Small Business Lending Fund Program, previously disclosed in filings with the SEC and also summarized under the Shareholders' Equity and Capital Adequacy section of this report, requires the payment of non-cumulative dividends quarterly on each January 1, April 1, July 1 and October 1 on the \$25 million of Series B preferred stock issued to the Treasury on August 18, 2011, under its SBLF Program. The dividend rate can fluctuate on a quarterly basis for the first 10 quarters during which the SBLF preferred stock is outstanding, based upon changes in the level of Qualified Small Business Lending or QSBL (as defined in the Purchase Agreement under which the SBLF preferred stock was purchased by the Treasury) by the Bank. Based upon the increase in the Bank's level of QSBL over the baseline level calculated under the terms of the Purchase Agreement, the dividend rate for the initial dividend period was set at 5 percent. For the second through ninth calendar quarters, the dividend rate may be adjusted between one percent and five percent per annum to reflect the amount of change in the Bank's level of QSBL. If the level of the Bank's qualified small business loans declines so that the percentage increase in QSBL as compared to the baseline level is less than 10 percent, then the dividend rate payable on the SBLF Preferred Stock would increase. For the tenth calendar quarter through four and one half years after issuance, the dividend rate will be fixed at between one percent and seven percent based upon the increase in QSBL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to 9 percent (including a quarterly lending incentive fee of 0.5 percent). The terms of the SBLF Preferred Stock Agreement impose limits on the ability of the Corporation to pay dividends and repurchase shares of common stock, as discussed in Note 10-Shareholders' Equity in the notes to the consolidated financial statements.

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Prior to August 18, 2011, the Corporation paid quarterly cash dividends of 5 percent per annum on \$16.5 million of Series A preferred stock that it sold to the Treasury on January 9, 2009, under Treasury's Capital Purchase Program. The Series A preferred stock was subsequently redeemed on August 18, 2011 to coincide with the issuance of Series B preferred stock under the SBLF Program, as required by the Treasury.

**Securities authorized for issuance under equity compensation plans**

The following table provides information about options outstanding and securities available for future issuance under the Corporation's 1998 Independent Directors Stock Option Plan, 2000 Stock Incentive Plan, 2001 Employee Stock Bonus Plan, 2007 Long Term Incentive Plan and 2007 Employee Stock Purchase Plan.

Plan Category	Equity Compensation Plan Information		
	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column)
Equity compensation plans approved by security holders	247,110	\$ 10.49	129,190(1)
Equity compensation plans not approved by security holders	0	0	14,292(2)
Total	247,110	\$ 10.49	143,482

(1) Includes 127,195 shares available for issuance under the 2007 Employee Stock Purchase Plan.

(2) Shares available for issuance under the 2001 Employee Stock Bonus Plan that provides for shares of common stock to employees as performance-based compensation.

**Purchases of equity securities by the issuer and affiliated purchasers**

For the years ended December 31, 2011 and 2010, the Corporation did not acquire any of its common stock under the current repurchase program.

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**Item 6: Selected financial data**

Codorus Valley Bancorp, Inc.

	2011	2010	2009	2008	2007
<b>Summary of operations</b> (in thousands)					
Interest income	\$ 45,411	\$ 44,027	\$ 40,310	\$ 36,732	\$ 39,169
Interest expense	12,359	13,154	16,358	15,809	18,489
Net interest income	33,052	30,873	23,952	20,923	20,680
Provision for (recovery of) loan losses	4,935	2,990	3,715	1,870	(554)
Noninterest income	7,358	7,574	7,497	6,665	5,688
Noninterest expense	27,079	28,116	24,491	20,044	18,368
Income before income taxes	8,396	7,341	3,243	5,674	8,554
Provision (benefit) for income taxes	1,617	1,133	(191)	1,209	2,180
Net income	6,779	6,208	3,434	4,465	6,374
Preferred stock dividends and discount accretion	1,460	980	957	0	0
Net income available to common shareholders	\$ 5,319	\$ 5,228	\$ 2,477	\$ 4,465	\$ 6,374

**Per common share**

(adjusted for stock dividends)

Net income, basic	\$ 1.28	\$ 1.28	\$ 0.61	\$ 1.13	\$ 1.64
Net income, diluted	\$ 1.27	\$ 1.28	\$ 0.61	\$ 1.12	\$ 1.61
Cash dividends paid	\$ 0.35	\$ 0.25	\$ 0.26	\$ 0.51	\$ 0.56
Stock dividends distributed				5%	5%
Book value	\$ 16.24	\$ 14.51	\$ 13.60	\$ 12.99	\$ 12.33
Tangible book value	\$ 16.19	\$ 14.44	\$ 13.52	\$ 12.90	\$ 12.23
Cash dividend payout ratio	27.3%	19.6%	42.3%	45.1%	33.8%
Weighted average shares outstanding	4,158,550	4,093,192	4,042,910	3,965,996	3,881,501
Weighted average diluted shares outstanding	4,185,008	4,099,475	4,042,910	3,990,956	3,965,980

**Profitability ratios**

Return on average shareholders' equity (ROE)	8.04%	8.12%	4.88%	8.91%	13.91%
Return on average assets (ROA)	0.69%	0.67%	0.41%	0.71%	1.11%
Net interest margin	3.73%	3.72%	3.18%	3.63%	3.94%
Efficiency ratio	64.20%	69.87%	74.63%	70.59%	67.38%
Net overhead ratio	2.02%	2.24%	2.07%	2.14%	2.20%

**Capital ratios**

Tier 1 risk-based capital	13.35%	12.51%	11.83%	10.03%	12.14%
Total risk-based capital	14.55%	13.64%	12.90%	10.80%	12.86%
Average shareholders' equity to average assets	8.56%	8.29%	8.43%	7.94%	7.96%

**Summary of financial condition at year-end** (in thousands)

Investment securities	\$ 237,496	\$ 226,603	\$ 178,454	\$ 77,287	\$ 84,369
Loans	696,384	645,839	647,143	580,451	447,497
Assets	1,012,132	957,332	892,831	702,766	594,607
Deposits	854,399	806,110	722,957	598,129	511,968
Borrowings	56,885	68,805	92,748	47,779	30,660
Equity	93,242	76,539	72,012	52,181	48,415

**Other data**

Number of bank offices	18	17	17	17	14
Number of employees (full-time equivalents)	203	198	201	200	179
Wealth Management assets, market value (in thousands)	\$ 277,505	\$ 368,985	\$ 325,482	\$ 261,153	\$ 320,655



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**Item 7: Management's discussion and analysis of financial condition and results of operations**

Management's discussion and analysis of the significant changes in the results of operations, capital resources and liquidity presented in the accompanying consolidated financial statements for Codorus Valley Bancorp, Inc. (Codorus Valley or the Corporation), a bank holding company, and its wholly owned subsidiary, PeoplesBank, A Codorus Valley Company (PeoplesBank), are provided below. Codorus Valley's consolidated financial condition and results of operations consist almost entirely of PeoplesBank's financial condition and results of operations. Current performance does not guarantee and may not be indicative of similar performance in the future.

**Forward-looking statements**

Management of the Corporation has made forward-looking statements in this Annual Report on Form 10-K. These forward-looking statements may be subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of the Corporation and its subsidiaries. When words such as believes, expects, anticipates or similar expressions are used in this Form 10-K, management is making forward-looking statements.

Note that many factors, some of which are discussed elsewhere in this report and in the documents that are incorporated by reference, could affect the future financial results of the Corporation and its subsidiaries, both individually and collectively, and could cause those results to differ materially from those expressed in the forward-looking statements contained or incorporated by reference in this Form 10-K. These factors include, but are not limited to, the following:

- operating, legal and regulatory risks;
- enacted financial reform legislation, e.g., Dodd-Frank Wall Street Reform and Consumer Protection Act, may have a significant impact on the Corporation's business and results of operations;
- a prolonged economic downturn;
- an increase in nonperforming assets requiring loss provisions and the incurrence of carrying costs related to nonperforming assets;
- declines in the market value of investment securities considered to be other-than-temporary;
- the effects of and changes in the rate of FDIC premiums, including special assessments;
- interest rate fluctuations which could increase our cost of funds or decrease our yield on earning assets and therefore reduce our net interest income;
- future legislative or administrative changes to U.S. governmental capital programs;
- unavailability of capital when needed or availability at less than favorable terms;
- political and competitive forces affecting banking, securities, asset management and credit services businesses;
- unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of our computer systems or otherwise, may adversely affect the Corporation's operations, net income or reputation, and
- the risk that management's analyses of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful.

The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date of this report.



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**Critical accounting estimates**

Disclosure of Codorus Valley's significant accounting policies is included in Note 1 in the notes to the consolidated financial statements of this Form 10-K. Some of these policies require management to make significant judgments, estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities.

Management makes significant estimates in determining the allowance for loan losses, valuation of foreclosed real estate, and evaluation of other-than-temporary impairment losses of securities. Management considers a variety of factors in establishing allowance for loan losses such as current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan reviews, financial and managerial strength of borrowers, adequacy of collateral, if collateral dependent, or present value of future cash flows and other relevant factors. Foreclosed real estate is initially recorded at fair value minus estimated costs to sell at the date of foreclosure, establishing a new cost basis. Appraisals are generally used to determine fair value. After foreclosure, management reviews valuations at least quarterly and adjusts the asset to the lower of cost or fair value minus estimated costs to sell. Estimates related to the value of collateral can have a significant impact on whether or not management continues to accrue income on delinquent and impaired loans and on the amounts at which foreclosed real estate is recorded on the statement of financial condition.

The Corporation records its available-for-sale securities portfolio at fair value. Fair values for these securities are determined based on methodologies in accordance with FASB Accounting Standards Codification (ASC) Topic 820, and as clarified by several FASB staff positions. Fair values for debt securities are volatile and may be influenced by any number of factors, including market interest rates, prepayment speeds, discount rates, credit ratings and yield curves. Fair values for debt securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on the quoted prices of similar instruments or an estimate of fair value by using a range of fair value estimates in the market place as a result of the illiquid market specific to the type of security. When the fair value of a debt security is below its amortized cost and depending on the length of time the condition exists and the extent the fair value is below amortized cost, additional analysis is performed to determine whether an other-than-temporary impairment condition exists. Debt securities are analyzed quarterly for possible other-than-temporary impairment. The analysis considers whether the Corporation has the intent to sell its debt securities prior to market recovery or maturity and whether it is more likely than not that the Corporation will be required to sell its debt securities prior to market recovery or maturity. Often, information available to conduct these assessments is limited and rapidly changing, making estimates of fair value subject to judgment. If actual information or conditions are different than estimated, the extent of the impairment of the debt security may be different than previously estimated, which could have a material effect on the Corporation's results of operations and financial condition.

Management discussed the development and selection of critical accounting estimates and related Management Discussion and Analysis disclosure with the Audit Committee. There were no material changes made to the critical accounting estimates during the periods presented within this report. Additional information is contained in Management's Discussion and Analysis regarding critical accounting estimates, including the provision and allowance for loan losses, located on pages 22 and 39 of this report.

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**OVERVIEW**

**Executive summary**

As we continue to be challenged by current economic conditions, we were able to achieve several notable accomplishments for the current year, which included: expansion of the banking franchise through the addition of our eighteenth financial center in the Westminster area of Carroll County, Maryland; the addition of Tier 1 capital, i.e., preferred stock, through participation in the U.S. Department of the Treasury's (Treasury) Small Business Lending Fund Program, which we will continue to leverage by making loans to creditworthy businesses and, as a result, lower the dividend rate on the preferred stock issued under this program; the redemption of all outstanding preferred stock and related stock warrants issued to the Treasury under its Capital Purchase Program; an increase in annual cash dividends from \$0.25 per common share to \$0.35 per common share; progression with the implementation of a companywide client relationship management system, internally branded as BRAVO, with expected completion in 2012; and continued balance sheet growth whereby the Corporation exceeded \$1 billion in total assets, enabling it to benefit from economies of scale.

While earnings showed improvement for the year 2011, particularly the \$2.4 million earned in the fourth quarter, which was our best ever quarter, earnings remained constrained due to credit quality issues. For the third consecutive year, the provision for loan losses remained elevated compared to historical losses in response to the upward trend in net charge-offs. Over this three year time period, a relatively high level of carrying costs and losses on impaired loans and foreclosed real estate also served to dampen earnings; most of these costs and losses resulted from approximately twelve commercial loan relationships. During 2011, the demand for commercial loans increased above the year 2010, as the Corporation gained market share from its rivals. With the exception of residential mortgage refinances, which took advantage of historically low market interest rates, there was little demand for consumer loans. We believe that the high level of unemployment and underemployment that prevailed during 2011, along with declines in housing prices, continued to depress demand for these kinds of loans. Total deposits increased during 2011, particularly core deposits, i.e., deposits other than certificates of deposit, but at a slower pace than in previous years as household cash flow was used for rising food and energy costs and to pay down debt. During 2011, noninterest income, principally income from mutual fund, annuity and insurance sales, decreased due to the resignation of four registered representatives who left Codorus Valley Financial Advisors, a subsidiary of PeoplesBank, in February 2011. The decrease in revenue was largely offset by a decrease in operating expense, principally personnel costs. Noninterest income was also adversely impacted by FDIC restrictions pertaining to automated overdraft payment programs, which is discussed within the Noninterest Income section of this report. Further, price restrictions imposed by the federal government under the Durbin Interchange Amendment may adversely affect debit card revenue in future periods even though this legislation is intended for larger banks. Increasing noninterest or fee based income by offering new services, enhancing traditional services and expanding sales into new geographic markets is an important financial strategy. However, achievement of this strategy has become more challenging to attain as a result of pricing restrictions imposed by the federal government.

In the periods ahead, we will remain focused on profitable balance sheet growth, acquiring and nurturing client relationships, instilling a client centric culture (i.e., BRAVO), risk management and possible expansion of the banking franchise. We anticipate a continuation of economic weakness, both nationally and locally, through 2013 and possibly beyond. Risks and uncertainties include prolonged weakness in economic and business conditions, which could increase credit-related losses, possible declines in the market value of investment securities considered to be other-than-temporary, a relatively high level of unemployment, erosion of real estate values and possible adverse economic impacts caused by global events.

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**Financial highlights**

2011 vs. 2010

The Corporation earned net income available to common shareholders (earnings) of \$5,319,000 or \$1.28 per share, \$1.27 diluted, for the year 2011, compared to \$5,228,000 or \$1.28 per share, basic and diluted, for the year 2010. The \$91,000 or 2 percent increase in annual earnings for the year 2011, compared to the year 2010 was the result of an increase in net interest income and a decrease in total noninterest expense, which more than offset a decrease in noninterest income and increases in the provision for loan losses, the provision for income taxes and preferred stock dividends and discount accretion.

The \$2,179,000 or 7 percent increase in net interest income for 2011 resulted primarily from a larger volume of earning assets, principally commercial loans and investment securities, and a decrease in funding costs. The decrease in funding costs resulted from a lower volume of borrowings, a larger proportion of low cost core deposits to total deposits and lower rates generally paid on all deposit products, which reflected unusually low market interest rates. Net interest income (tax equivalent basis) as a percentage of interest earning assets, i.e., net interest margin, was 3.73 percent for the year 2011, compared to 3.72 percent for the year 2010.

The \$1,945,000 or 65 percent increase in the provision for loan losses for the year 2011 reflected an increase in losses on various commercial loan relationships. During September 2011, the Corporation recorded losses totaling \$3,175,000 on two unrelated commercial loan relationships which it disclosed in a Form 8-K filed on October 3, 2011, as amended by Form 8-K/A filed on November 10, 2011. The provision for both periods remained elevated in comparison to the Corporation's historic levels and was reflective of the risks and uncertainties associated with prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values.

Total noninterest income decreased \$216,000 or 3 percent for the year 2011 primarily as a result of a decrease in income from mutual fund, annuity and insurance sales due to the resignation of four registered representatives who left in February. Total noninterest expense decreased \$1,037,000 or 4 percent for the year 2011 primarily as a result of a decrease in net costs and losses attributable to foreclosed real estate and impaired loans.

The provision for income tax expense for the year 2011 increased \$484,000 or 43 percent due primarily to the 14 percent increase in the level of income before income taxes.

The \$480,000 or 49 percent increase in preferred stock dividends and discount accretion for the year 2011 was primarily attributable to a non-recurring \$379,000 transaction to remove unamortized discount caused by the redemption of all outstanding preferred stock issued to the U.S. Department of the Treasury (Treasury) under its Capital Purchase Program. The increase in dividends was caused by an increase in outstanding preferred stock, which reflected the Corporation's participation in the Treasury's Small Business Lending Fund Program (SBLF Program) commencing in August 2011, as previously reported on Form 8-K.

Annual cash dividends per common share totaled \$0.35 for 2011, compared to \$0.25 for 2010 and \$0.26 for 2009. Book value per common share was \$16.24 for year-end 2011, compared to \$14.51 for year-end 2010 and \$13.60 for year-end 2009.

During the third quarter of 2011 the Corporation issued \$25 million of Series B preferred stock to the Treasury under the Treasury's Small Business Lending Fund Program (SBLF). Proceeds from the issuance were used in part to redeem \$16.5 million of outstanding Series A preferred stock issued in a

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prior period to the Treasury under its Capital Purchase Program, and to repurchase a related CPP common stock warrant for \$527,000. The approximately \$8 million of Tier 1 capital remaining from the SBLF transaction is being used to support increased commercial lending within our service area. Additional information about these capital transactions is provided in the Shareholders' Equity and Capital Adequacy section of this report.

Total assets were approximately \$1.01 billion at December 31, 2011, an increase of \$55 million or 6 percent above December 31, 2010. Compared to one year ago, asset growth occurred primarily in the commercial loan portfolio and, to a lesser degree, the investment securities portfolio. Asset growth was funded by an increase in core deposits and, to a lesser degree, an \$8 million addition, net of the redemption of the CPP Series A preferred stock and warrant, to capital obtained from the SBLF Program.

Net income as a percentage of average shareholders' equity (ROE) was 8.04 percent for 2011, compared to 8.12 percent for 2010. Net income as a percentage of average total assets (ROA) was 0.69 percent for 2011, compared to 0.67 percent for 2010. The efficiency ratio (noninterest expense as a percentage of net interest income plus noninterest income on a tax equivalent basis) was 64.20 percent for 2011, compared to 69.87 percent for 2010. The net overhead ratio (total noninterest expense less total noninterest income divided by average assets) was 2.02 percent for 2011, compared to 2.24 percent for 2010.

On December 31, 2011, the nonperforming assets ratio (nonperforming assets as a percentage of total loans and net foreclosed real estate) was 3.94 percent, compared to 4.50 percent at December 31, 2010 and 5.33 percent at December 31, 2009. While the ratio is showing improvement it is still relatively high in comparison to historical levels as it continues to reflect economic weakness and declining real estate values. Net loan charge-offs for the year 2011 totaled \$3,859,000, compared to \$2,539,000 for 2010. The Corporation's net loan charge-offs ratio was 0.58 percent at December 31, 2011, compared to 0.39 percent at December 31, 2010. Information regarding nonperforming assets is provided in the Risk Management section of this report, including Table 10 Nonperforming Assets. Based on a comprehensive analysis of the loan portfolio, we believe that the level of the allowance for loan losses is adequate at December 31, 2011. An analysis of the allowance is provided at Table 11 Analysis of Allowance for Loan Losses.

Throughout 2011, the Corporation maintained a capital level well above minimum regulatory quantitative requirements. Currently, there are three federal regulatory definitions of capital that take the form of minimum ratios. Table 9 Capital Ratios, shows that the Corporation and PeoplesBank were well capitalized on December 31, 2011.

2010 vs. 2009

The Corporation earned net income available to common shareholders of \$5,228,000 or \$1.28 per share, basic and diluted, for 2010, compared to \$2,477,000 or \$0.61 per share, basic and diluted, for 2009. The \$2,751,000 or 111 percent increase in net income available to common shareholders was primarily the result of an increase in net interest income and a decrease in the provision for loan losses, which more than offset increases in noninterest expense and the provision for income taxes.

The \$6,921,000 or 29 percent increase in net interest income for 2010 was the result of an increase in earning assets and a decrease in the average rates paid on deposit products, which reflected record low short-term market interest rates. An increase in the yield on floating rate commercial loans, due to the imposition of a minimum rate that was instituted in the prior year, also contributed to the increase in net interest income. These factors improved the net interest margin, which was 3.72 percent for 2010, compared to 3.18 percent for 2009.

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The provision for loan losses for 2010 decreased \$725,000 or 20 percent compared to 2009. The provision in the prior year included the impact of a large provision for an impaired real estate loan that was later transferred to the foreclosed real estate portfolio.

The \$3,625,000 or 15 percent increase in noninterest expense for 2010 was primarily the result of increased carrying costs and impairment losses on foreclosed real estate compared to 2009.

The \$1,324,000 increase in the provision for income taxes for 2010 compared to 2009 was primarily the result of a significant increase in pretax income. Additionally, the prior year included a \$242,000 tax benefit associated with restructuring employee benefit plans.

Total assets were approximately \$957 million at December 31, 2010, an increase of \$65 million or 7 percent above December 31, 2009. Asset growth occurred primarily in the investment securities portfolio as the demand for loans diminished in response to the prolonged economic slowdown, depressed real estate markets and the high rate of unemployment. In contrast, deposit growth remained steady throughout the year as investors sought the liquidity and safety of FDIC insured deposit products.

Net income as a percentage of average total assets (return on assets or ROA), was 0.67 percent for 2010, compared to 0.41 percent for 2009. Net income as a percentage of average shareholders' equity (return on equity or ROE), was 8.12 percent for 2010, compared to 4.88 percent for 2009. The favorable increases in the ROA and ROE ratios for 2010 reflected the increase in net income. The efficiency ratio was 69.9 percent for 2010, compared to 74.6 percent for 2009. The favorable decrease in the efficiency ratio was the result of the significant increase in net interest income.

At December 31, 2010, nonperforming assets as a percentage of total loans and net foreclosed real estate was 4.50 percent, compared to 5.33 percent at year-end 2009. The Corporation's net loan charge-offs ratio was 0.39 percent for the period ended December 31, 2010, compared to 0.20 percent for the period ended December 31, 2009. Charge-offs during 2010 pertained primarily to commercial real estate loans that were reserved for in prior periods.

A more detailed analysis of the factors and trends affecting earnings follows.

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**INCOME STATEMENT ANALYSIS**

**Net Interest Income**

The Corporation's principal source of revenue is net interest income, which is the difference between interest income earned on loans and investment securities, and interest expense incurred on deposits and borrowed funds. Fluctuations in net interest income are caused by changes in interest rates, volumes and the composition or mix of interest rate sensitive assets and liabilities. Unless otherwise noted, the discussion that follows is based on interest income and interest expense as reported in the consolidated statements of income, not on a tax equivalent basis.

Net interest income for 2011 was \$33,052,000, an increase of \$2,179,000 or 7 percent above 2010. The increase was primarily the result of an increase in the average volume of interest earning assets, a decrease in the average volume of long-term debt and a decrease in the average rate paid on deposits. Net interest income (tax equivalent basis) as a percentage of average interest earning assets, i.e., net interest margin, was 3.73 percent for 2011, compared to 3.72 percent for 2010.

Interest earning assets averaged \$925 million and yielded 5.07 percent (tax equivalent basis) for the current period, compared to \$868 million and 5.24 percent, respectively, for 2010. The \$57 million or 7 percent increase in average interest earning assets was due primarily to an increase in investment securities and secondarily to an increase in commercial loans. The increase in the average volume of earning assets more than offset the decrease in the average yield, which reflected the low level of market interest rates.

Total interest bearing liabilities averaged \$824 million at an average rate of 1.50 percent for 2011, compared to \$779 million and 1.69 percent, respectively, for 2010. The \$45 million or 6 percent increase in average interest bearing liabilities reflected growth in all deposit categories, which more than offset a decrease in long-term debt. Interest expense on deposits for 2011 was \$241 million or 2 percent below 2010 as the favorable impact of low product rates and deposit mix largely offset the effect of the increase in average volume. Interest expense on long-term debt decreased for 2011, compared to 2010, due primarily to volume as maturing Federal Home Loan Bank loans, with relatively high interest rates, were selectively not refinanced.

Comparatively, for 2010, net interest income was \$30,873,000, an increase of \$6,921,000 or 29 percent above 2009. The increase was primarily the result of an increase in the average volume of interest earnings assets and a decrease in the average rates paid on deposit products, which reflected low short-term market interest rates. An increase in yield on floating rate commercial loans, due to the imposition of a minimum rate that began in 2009, also contributed. These factors improved the net interest margin for 2010, which was 3.72 percent, compared to 3.18 percent for 2009.

For 2010, total interest income increased \$3,717,000 or 9 percent, above 2009 due primarily to an increase in the average volume of earning assets and the increase in yield on floating rate commercial loans as described earlier. Earning assets averaged \$868 million and yielded 5.24 percent (tax equivalent basis) for 2010, compared to \$792 million and 5.24 percent, respectively, for 2009. The \$76 million or 10 percent increase in the average volume of earning assets was primarily the result of increases in investment securities and to a lesser degree, commercial loans. With the exception of mortgage refinancing, the demand for commercial and consumer loans diminished in 2010 in response to the prolonged economic slowdown, depressed real estate markets and the high rate of unemployment and job insecurity.

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For 2010, total interest expense decreased \$3,204,000 or 20 percent, below the 2009 level due to a decrease in the average rates paid on deposits. Total interest bearing liabilities averaged \$779 million at an average rate of 1.69 percent, compared to \$708 million and 2.31 percent, respectively, for 2009. The \$71 million or 10 percent increase in average interest bearing liabilities was primarily the result of increases in the average volume of money market and time deposits. Deposit growth reflected our competitive rates and customer preference for the liquidity and safety of FDIC insured deposit products.

Tables 1 and 2 are presented on a tax equivalent basis to make it easier to compare taxable and tax-exempt assets. Income from tax-exempt assets, primarily loans to or securities issued by state and local governments, is increased by the amount of federal income taxes which would have been incurred if the income was taxable at the rate of 34 percent.

**Table 1-Average Balances and Interest Rates (tax equivalent basis)**

<i>(dollars in thousands)</i>	2011			2010			2009		
	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>Assets</b>									
Interest bearing deposits with banks	\$ 27,297	\$ 66	0.24%	\$ 24,452	\$ 64	0.26%	\$ 15,893	\$ 40	0.25%
Federal funds sold	674	2	0.30	2,935	9	0.31	2,513	8	0.32
Investment securities:									
Taxable	150,529	3,830	2.54	117,439	3,361	2.86	95,770	3,426	3.58
Tax-exempt	79,577	3,581	4.50	75,217	3,590	4.77	59,266	3,042	5.13
Total investment securities	230,106	7,411	3.22	192,656	6,951	3.61	155,036	6,468	4.17
Loans:									
Taxable (1)	651,604	38,485	5.91	633,192	37,540	5.93	606,755	34,254	5.65
Tax-exempt	14,891	887	5.96	14,647	905	6.18	11,603	729	6.28
Total loans	666,495	39,372	5.91	647,839	38,445	5.93	618,358	34,983	5.66
Total earning assets	924,572	46,851	5.07	867,882	45,469	5.24	791,800	41,499	5.24
Other assets (2)	60,143			53,870			42,498		
Total assets	\$ 984,715			\$ 921,752			\$ 834,298		
<b>Liabilities and Shareholders' Equity</b>									
Deposits:									
Interest bearing demand	\$ 305,982	1,937	0.63%	\$ 263,381	2,015	0.77%	\$ 214,147	2,049	0.96%
Savings	29,442	108	0.37	26,870	107	0.40	22,707	90	0.40
Time	429,213	9,111	2.12	413,752	9,275	2.24	387,609	12,063	3.11
Total interest bearing deposits	764,637	11,156	1.46	704,003	11,397	1.62	624,463	14,202	2.27
Short-term borrowings	11,553	114	0.99	8,803	88	1.00	4,002	53	1.32
Long-term and junior subordinated debt	47,459	1,089	2.29	66,421	1,669	2.51	80,003	2,103	2.63
Total interest bearing liabilities	823,649	12,359	1.50	779,227	13,154	1.69	708,468	16,358	2.31
Noninterest bearing deposits	71,621			61,372			51,516		
Other liabilities	5,137			4,731			3,962		
Shareholders' equity	84,308			76,422			70,352		
Total liabilities and shareholders' equity	\$ 984,715			\$ 921,752			\$ 834,298		
Net interest income		\$ 34,492			\$ 32,315			\$ 25,141	
Net interest margin (3)			3.73%			3.72%			3.18%

- (1) Average balance includes average nonaccrual loans of \$16,550,000 in 2011, \$17,242,000 in 2010, and \$14,556,000 in 2009. Interest includes net loan fees of \$941,000 in 2011, \$1,060,000 in 2010, and \$1,033,000 in 2009.
- (2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.
- (3) Net interest income as a percentage of average earning assets.





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<i>(dollars in thousands)</i>	2011 vs. 2010 Increase (decrease) due To change in			2010 vs. 2009 Increase (decrease) due To change in		
	Volume	Rate	Net	Volume	Rate	Net
<b>Interest Income</b>						
Interest bearing deposits with banks	\$ 7	\$ (5)	\$ 2	\$ 22	\$ 2	\$ 24
Federal funds sold	(7)	0	(7)	1	0	1
Investment securities:						
Taxable	947	(478)	469	775	(840)	(65)
Tax-exempt	208	(217)	(9)	819	(271)	548
Loans:						
Taxable	1,092	(147)	945	1,492	1,794	3,286
Tax-exempt	15	(33)	(18)	191	(15)	176
Total interest income	2,262	(880)	1,382	3,300	670	3,970
<b>Interest Expense</b>						
Deposits:						
Interest bearing demand	326	(404)	(78)	471	(505)	(34)
Savings	10	(9)	1	17	0	17
Time	347	(511)	(164)	814	(3,602)	(2,788)
Short-term borrowings	27	(1)	26	64	(29)	35
Long-term and junior subordinated debt	(476)	(104)	(580)	(357)	(77)	(434)
Total interest expense	234	(1,029)	(795)	1,009	(4,213)	(3,204)
Net interest income	\$ 2,028	\$ 149	\$ 2,177	\$ 2,291	\$ 4,883	\$ 7,174

Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to volume or rate.

**Provision for loan losses**

The provision for loan losses is an expense charged to earnings to cover estimated losses attributable to uncollectible loans. The provision reflects management's judgment of an appropriate level for the allowance for loan and lease losses. The Risk Management section of this report, including Tables 10 Nonperforming Assets, 11 Analysis of Allowance for Loan and Lease Losses, and 12 Allocation of Allowance for Loan and Lease Losses, provides detailed information about the allowance, provision and credit risk.

For 2011, the provision for loan losses was \$4,935,000, compared to \$2,990,000 for 2010 and \$3,715,000 for 2009. The \$1,945,000 or 65 percent increase in the current period provision is largely the result of two unrelated partial loan charge-offs totaling \$3,175,000 as reported on a Form 8-K filed October 3, 2011 and a Form 8-K/A filed on November 10, 2011. The provision for all three periods presented remained elevated in comparison to the Corporation's historic levels and was reflective of the risks and uncertainties associated with prolonged weakness in economic and business conditions, a relatively high level of unemployment and erosion of real estate values. These factors can adversely affect our borrowers' ability to service their loans.

Table of Contents**Noninterest income**

The following table presents the components of total noninterest income for each of the past three years.

**Table 3-Noninterest Income**

<i>(dollars in thousands)</i>	<b>2011</b>	<b>2010</b>	<b>2009</b>
Trust and investment services fees	\$ 1,510	\$ 1,420	\$ 1,348
Income from mutual fund, annuity and insurance sales	1,103	1,477	1,345
Service charges on deposit accounts	2,583	2,471	2,347
Income from bank owned life insurance	647	637	636
Other income	613	601	572
Gain on sales of loans held for sale	777	860	960
Gain on sales of securities	125	108	289
Total noninterest income	\$ 7,358	\$ 7,574	\$ 7,497

For 2011, the overall \$216,000 or 3 percent decrease in total noninterest income, compared to 2010, was primarily the result of the decrease in income from mutual fund, annuity and insurance sales as explained below. The discussion that follows addresses changes in selected categories of noninterest income.

**Trust and investment services fees** Increases in this category of noninterest income for 2011 and 2010 were primarily the result of appreciation in market value of managed accounts, upon which some fees are based, and growth in the settlement advisory business.

**Income from mutual fund, annuity and insurance sales** For 2011, the \$374,000 or 25 percent decrease in income from the sale of mutual funds, annuities and insurance products by Codorus Valley Financial Advisors (CVFA), a subsidiary of PeoplesBank, was a result of the resignation of four registered representatives who left CVFA in February 2011. The decrease in revenue was largely offset by a decrease in operating expense, principally personnel costs. Accordingly, the net impact on CVFA's earnings was immaterial. For 2010, the \$132,000 or 10 percent increase in income, compared to 2009, was due primarily to increases in income from brokerage and advisory service product lines, which were driven by market value appreciation, upon which some fees are based, and increased sales.

**Service charges on deposit accounts** Increases in service charge income for 2011 and 2010 were primarily the result of an increase in debit card revenue, which reflected an increase in the volume of transactions. The increase in debit card revenue for the year 2011 helped to offset the decrease in overdraft fees as reported below.

The Federal Deposit Insurance Corporation (FDIC) issued final guidance in November 2010 for automated overdraft payment programs. This guidance, effective July 1, 2011, recommended that financial institutions establish policies that, among other things, limit the number of daily overdraft fees per customer, set a de minimis limit whereby small dollar transactions that overdraw an account are not charged an overdraft fee, and to take meaningful steps to counsel customers that have more than six overdrafts in a rolling twelve month period about less costly alternatives to overdraft protection. Implementation of the FDIC guidance lowered overdraft fees on consumer households by approximately \$100,000 or 10 percent during the six months that it was effective for 2011, compared to 2010.

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Price restrictions imposed by the federal government under the Durbin Interchange Amendment may significantly reduce debit card revenue, i.e., interchange fees, for PeoplesBank in future periods. While the legislation targeted larger banks with total assets of \$10 billion or more, market forces in the future may not make a distinction between large and small banks.

**Income from bank owned life insurance (BOLI)** Income from BOLI for the three years presented was basically flat as low market interest rates depressed yields. This investment provides a competitive tax-free return to the Corporation while providing a life insurance benefit to the management team.

**Other income** Other income, comprised of many underlying fees, increased slightly as a result of normal business growth over the three year period presented. This category includes wire transfer fees, credit card merchant fees, automated teller machine fees, safe deposit box fees and miscellaneous fees, among others.

**Gain on sales of loans held for sale** The decrease in gains from the sale of loans for the three years presented was due primarily to a decrease in the volume of mortgage loan sales. For 2011, a decrease in pricing from secondary market sources also contributed to the decrease in gains. Sales in 2009 were unusually high due to a full year's favorable impact of the federal government's First Time Home-Buyer Tax Credit Program that expired in April 2010. In spite of low market interest rates, mortgage loan activity is expected to remain subdued, resulting from a decline in refinancing as it reaches a level of saturation, the inability of some borrowers to qualify for loans or to sell their existing homes and the high level of unemployment.

**Gain on sales of securities** Gains from the sale of fixed income securities from the available-for-sale securities portfolio are recognized periodically to take advantage of a low market interest rate environment and to supplement earnings. The sale of securities is also a tactic to improve portfolio performance whereby underperforming securities are sold and replaced with securities that have a more favorable profile with regard to risk vs. reward.

**Noninterest expense**

The following table presents the components of total noninterest expense for each of the past three years.

**Table 4-Noninterest Expense***(dollars in thousands)*

	2011	2010	2009
Personnel	\$ 13,748	\$ 13,276	\$ 13,099
Occupancy of premises, net	2,004	1,926	1,792
Furniture and equipment	1,730	1,670	1,663
Postage, stationery and supplies	519	516	465
Professional and legal	586	488	411
Marketing and advertising	840	700	626
FDIC insurance	1,004	1,297	1,477
Debit card processing	655	585	512
Charitable donations	396	523	250
Telephone	509	560	508
Foreclosed real estate including (gains) losses on sales	1,701	3,275	487
Impaired loan carrying costs	620	972	744
Other	2,767	2,328	2,457
Total noninterest expense	\$ 27,079	\$ 28,116	\$ 24,491

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Total noninterest expense for 2011 decreased \$1,037,000 or 4 percent below 2010 due primarily to a decrease in costs associated with foreclosed real estate and impaired loans. The discussion that follows addresses changes in selected noninterest expense categories.

**Personnel** Personnel expense is comprised of wages, sales commissions, payroll taxes and employee benefits. The \$472,000 or 4 percent increase in personnel expense for 2011, compared to 2010, was attributable to an increase in the wage expense component, which reflected normal business growth and additions to staff associated with the new financial center located in Westminster, Maryland, which opened for business in September of 2011. Staff additions associated with private banking and regulatory compliance also contributed to the increase in wage expense. Generally, the cost of staff additions more than offset the cost savings of the aforementioned resignation of four registered representatives who left PeoplesBank subsidiary Codorus Valley Financial Advisors in February 2011.

Comparatively, the increase of \$177,000 or 1 percent for the year 2010, compared to 2009, resulted primarily from an increase in employee health care insurance costs and normal business growth. Effective August 1, 2010, PeoplesBank converted from a fully insured health care program to a self-insured program by joining a consortium of approximately 23 banks. For the first year under the new program, PeoplesBank funded the maximum liability based on claims experience, which resulted in an increase in health care costs. Thereafter, the benefits of the self-insured program are expected to contain future health care cost increases over the long term. Employees have customarily reimbursed the Corporation for approximately 30 percent of the cost of health insurance. A non-recurring cost of \$242,000 in the first quarter of 2009 incurred to restructure employee benefit plans also contributed to the level of personnel expense. However, restructuring the benefit plans resulted in a federal income tax benefit so that the overall transaction had an insignificant impact on net income for 2009.

**Occupancy of premises, net** Occupancy of premises expense is comprised of rent, depreciation, maintenance, insurance, real estate taxes and utilities. The upward trend in this expense category reflects normal business growth, including the addition of a branch banking office in 2011 and the relocation of an existing branch banking office during 2010 to a more favorable site.

**Furniture and equipment** The increase in furniture and equipment expense for year 2011 was \$60,000 or 4 percent above 2010 due to normal business growth and price increases for computer software maintenance contracts.

During the third quarter of 2010, PeoplesBank began implementing a client relationship management (CRM) system with estimated completion in 2012. The capital outlay for this project is estimated at \$625,000, which does not include staffing and other ancillary expenses. When the system becomes operational in 2012 it will be depreciated over a five year useful life. A properly managed CRM process is expected to improve the Corporation's competitiveness and client service and retention.

**Postage, stationery and supplies** The upward trend in this expense category reflects normal business growth, increases in postal rates, required compliance correspondence and promotional advertisements.

**Professional and legal** Expense for the three years presented shows an upward trend that reflects, in part, normal business growth. The \$98,000 or 20 percent increase for 2011, compared to 2010, includes an increase in legal fees to defend PeoplesBank against routine lawsuits in the ordinary course of business.

**Marketing and advertising** Expense for the three years presented shows an upward trend that reflects an increased operating budget to support normal business growth and increased corporate initiatives such as branding, product advertising and internal promotions.

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**FDIC insurance** The \$293,000 or 23 percent decrease in FDIC insurance premiums for 2011, compared to 2010, was the result of a change by the FDIC in its assessment methodology. Effective April 1, 2011, the FDIC lowered assessment rates and applied them against average assets minus average tangible capital, instead of domestic deposits. More information about FDIC insurance assessments is available under the Supervision and Regulation section of this report (reference the subheading-FDIC). The \$180,000 or 12 percent decrease in insurance premiums for 2010, compared to 2009, was primarily the result of a special assessment imposed on all banks by the FDIC in 2009 to provide a temporary means of funding its Deposit Insurance Fund, which was depleted at the time. The special assessment for the year 2009 for PeoplesBank totaled \$382,000.

**Debit card processing** Annual increases in debit card processing expense were primarily the result of increases in the number of new accounts and transaction volume. This expense category also includes the cost of operating automated teller machines.

**Charitable donations** The level of charitable donations, principally educational and scholarship donations, is based, in part, upon whether or not PeoplesBank can obtain related state tax credits if available from nonprofit organizations. Accordingly, the level of charitable donations can vary from year to year. For example, the decrease in charitable donations for 2011 resulted from the denial or delay of tax credits by the state of Pennsylvania for educational donations due to budgetary constraints. PeoplesBank uses state tax credits from donations to reduce its Pennsylvania Shares Tax expense, included below in other expenses.

**Foreclosed real estate including (gains) losses on sales** Foreclosed real estate costs remained elevated for 2011 and 2010 due to the level of carrying costs and impairment losses from deterioration of property values associated with specific properties as well as the size of the portfolio, which was reflective of prolonged weakness in economic and business conditions and the erosion of real estate values. Typical carrying costs include insurance, maintenance and repairs, real estate taxes, appraisals and legal fees. Costs for the year 2011 decreased by \$1,574,000 or 48 percent due to the recognition of additional rental income totaling \$859,000 from a real estate project and a decrease in the provision for real estate losses. For the year 2011, the provision for real estate losses totaled \$829,000, compared to \$1,566,000 for 2010.

**Impaired loan carrying costs** The prolonged weakness in economic and business conditions may cause fluctuations in impaired loan carrying costs. Factors such as the number and size of the loans in the impaired loan portfolio, financial capacity of the borrower or guarantor, value and liquidity of underlying collateral and the timing of when and for how long loans are classified as impaired, among other factors, contribute to the variability of this expense from period to period. Carrying costs are the same as those described for foreclosed real estate.

**Other** The annual variability of other expense, which is comprised of many underlying expenses, was due in part to varying levels of Pennsylvania Shares Tax expense, which reflected the varying level of state tax credits that originated from an increase of charitable donations as described above. For example, Shares Tax, net of credits, totaled \$392,000 for 2011, compared to \$229,000 for 2010. The tax for year 2011 was larger due primarily to a decrease in the level of state tax credits and secondarily to an increase in the taxable equity base. The increase in other expense for 2011 also reflected normal business growth.

Table of Contents**Income taxes**

The provision for income tax for year 2011 was \$1,617,000, compared to a \$1,133,000 for 2010. The increase in income tax was primarily the result of an increase in pretax income. For both periods, the Corporation's statutory federal income tax rate was 34 percent. The Corporation's effective income tax rate was approximately 19.3 percent for 2011, compared to 15.4 percent for 2010. The effective tax rate differs from the statutory tax rate due to the impact of low-income housing credits and tax-exempt income, including income from bank owned life insurance.

**BALANCE SHEET REVIEW****Overnight investments**

Overnight investments, comprised of interest bearing deposits with banks and federal funds sold, totaled \$20 million on December 31, 2011, compared to \$35 million on December 31, 2010. The level of overnight investment at year-end 2011 decreased as investable funds were deployed to higher yielding commercial loan and investment securities portfolios.

**Securities, available-for-sale**

The investment securities portfolio is an interest earning asset, second in size to the loan portfolio. Investment securities serve as an important source of revenue and liquidity. They also serve as collateral for public and trust deposits, securities sold under agreements to repurchase and to support borrowings. The investment securities portfolio is managed to comply with the Corporation's Investment Securities Policy, and accounted for in accordance with FASB ASC Topic 320. Decisions to purchase or sell securities are based on an assessment of current economic and financial conditions, including the interest rate environment, the demand for loans, and liquidity and income requirements. Table 5 Investment Securities, shows the amortized cost and fair value by type of security for three year-end periods.

**Table 5-Investment Securities**

<i>(dollars in thousands)</i>	2011		2010		2009	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Available-for-sale</b>						
Debt securities:						
U.S. Treasury notes	\$ 10,003	\$ 10,134	\$ 8,014	\$ 8,140	\$ 0	\$ 0
U.S. agency	29,593	30,673	13,519	13,643	13,526	13,646
U.S. agency mortgage-backed, residential	103,017	106,444	108,967	110,353	82,579	84,260
State and municipal	82,272	86,610	88,796	90,400	73,446	75,341
Corporate trust preferred	0	0	0	0	987	930
Total	\$ 224,885	\$ 233,861	\$ 219,296	\$ 222,536	\$ 170,538	\$ 174,177

At December 31, 2011, the fair value of the securities, available-for-sale totaled \$234 million, compared to \$223 million at year-end 2010. As the demand for loans diminished in 2010, due to uncertain economic conditions, available funds were invested in fixed income securities to provide a return that exceeded the historically low yield on overnight investments, hence the increase above 2009. The investment securities portfolio for 2009 reflected the implementation of an \$80 million leverage strategy that involved investing in investment grade U.S. agency mortgage-backed bonds (3-4 year average lives) and tax-exempt municipal bonds (5-10 year maturities), which were financed by borrowing from the Federal Home Loan Bank of Pittsburgh. The leverage strategy, which was completed in April 2009, generated an approximately two percent tax equivalent margin spread, which covered the dividends payable and related costs associated with the issuance of preferred stock described in the Shareholders' Equity and Capital Adequacy section of this report.

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During 2011 and 2010, PeoplesBank took advantage of the low interest rate environment and sold selected securities, which generated net gains of \$125,000 and \$108,000, respectively, that were recognized in income. Included in the net gains for 2011 was an \$18,000 loss associated with the sale of eleven municipal bonds totaling approximately \$5 million (par value) that no longer met the Corporation's investment standards. Included in the gain for 2010 was a small gain from the sale of the Corporation's remaining \$1 million (par value) corporate trust preferred security, which represented an obligation of the Bank of America.

Securities, available-for-sale are generally comprised of high quality debt instruments. Included in Table 5 are investments in the obligations of states and municipalities. During the fourth quarter of 2010 bonds issued by states and municipalities received negative national press because of widespread budget deficits and, by implication, the possibility of default. We believe that selected investment in municipal bonds is a sound investment practice. Municipalities have many options for meeting their debt obligations, including decreasing costs and service levels, imposing taxes and selling assets. In many cases, municipal debt issues are insured or, in the case of school districts of selected states, backed by specific reserves, which provide a layer of protection to the investor. Access to the credit market and a good credit rating are high priorities of municipal management enabling it to meet its current and future funding needs at a reasonable interest cost. For these reasons, defaults on municipal bonds are very low, well below 1 percent. With the exception of an approximately \$13.3 million portfolio (fair value) of Texas municipal utility district bonds, which has its own criteria for investment, the remaining municipal bonds are almost all rated A or above by at least one national rating service at December 31, 2011. The majority of bonds in our portfolio are general obligation bonds, which can draw upon multiple sources of revenue, including taxes, for payment. Only a few bonds are revenue bonds, which are dependent upon a single revenue stream for payment, but they are for critical services such as water and sewer. Many of the municipal holdings are also insured or backed by specific school district reserves.

Table 6 Securities Maturity Schedule, shows that the available-for-sale portfolio had a yield of 3.48 percent on December 31, 2011, compared to 3.72 percent on December 31, 2010. The decrease in portfolio yield for 2011 was the result of security additions, including the reinvestment of cash inflows from scheduled maturities and repayments of mortgage-backed bonds, during a period of unusually low market interest rates and asset yields. More information about investment securities is provided in Note 3-Securities in the notes to the consolidated financial statements.

Table of Contents**Table 6-Securities Maturity Schedule (amortized cost basis)**

	December 31, 2011 Maturity Distribution				Total	
	One year or less	One through five years	Five through ten years	After ten years	Amount	Yield(1)
<i>(dollars in thousands)</i>						
<b>Available-for-sale</b>						
Debt Securities:						
U.S. treasury notes	\$ 5,001	\$ 5,002	\$ 0	\$ 0	\$ 10,003	1.28%
U.S. agency	5,004	20,589	4,000	0	29,593	2.08%
U.S. agency mortgage-backed, residential (2)	179	77,052	25,786	0	103,017	3.21%
State and municipal	3,106	48,703	26,640	3,823	82,272	4.58%
Total	\$ 13,290	\$ 151,346	\$ 56,426	\$ 3,823	\$ 224,885	3.48%
Yield (1)	2.22%	3.44%	3.70%	6.18%	3.48%	

(1) Weighted average yields (tax equivalent basis) were calculated on the amortized cost basis.

(2) U.S. agency mortgage-backed securities are included in the maturity categories based on average expected life.

**Restricted investment in bank stocks**

At December 31, 2011, PeoplesBank held \$3,635,000 in restricted common stock, compared to \$4,067,000 at year-end 2010. Investment in restricted stock is a condition of obtaining credit from the Federal Home Loan Bank of Pittsburgh (FHLBP) and the Atlantic Central Bankers Bank (ACBB) organizations. Of the total, \$3,560,000 consisted of stock issued by the FHLBP and \$75,000 issued by the ACBB. Information about impairment considerations for restricted stock is provided in Note 1 Summary of Significant Accounting Policies in the notes to the consolidated financial statements.

During February 2012, the FHLBP announced, among other things, the declaration of a dividend of 0.10 percent annualized for the fourth quarter of 2011. The FHLBP reported that future dividends will be dependent upon the condition of its private-label residential mortgage-back securities portfolio, its overall financial performance, retained earnings and other factors. Prior to its recent stock dividend declaration, dividend payments had been suspended by the FHLBP since December 2008. The FHLBP restricts the repurchase of the excess capital stock of member banks. The amount of excess capital stock that can be repurchased from any member is currently the lesser of five percent of the member's total capital stock outstanding or its excess capital stock outstanding.

**Loans held for sale**

On December 31, 2011, loans held for sale were approximately \$2.9 million, compared to \$5.0 million at year-end 2010. PeoplesBank's mortgage banking staff remained focused on originating and selling residential mortgages without retaining servicing rights. In spite of low market interest rates that prevailed for both years, loan production, principally from refinances, declined in 2011 as refinancings move closer to saturation, the inability of some borrowers to qualify for loans or to sell their existing homes and the high level of unemployment. The year 2010 was also favorably impacted by the federal government's First Time Homebuyer Tax Credits Program which stimulated demand for mortgages, prior to its expiration in April 2010. Loans held for sale are classified on the balance sheet as such and reported at the lower of cost or fair value.



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On December 31, 2011, total loans, net of deferred fees, totaled approximately \$694 million, an increase of \$53 million or 8 percent above year-end 2010. Most of the increase was due to a \$50 million or 10 percent increase in commercial loans, which reflected increased demand, in spite of a continuation of adverse economic conditions and depressed real estate markets, and our ability to acquire business from competitors based on our reputation for client service and competitive prices. The composition of the Corporation's loan portfolio at December 31, 2011 and 2010 is provided in Note 4 Loans in the notes to the consolidated financial statements. The average yield (tax equivalent basis) earned on total loans was 5.91 percent for 2011, compared to 5.93 percent for 2010. Table 7 presents the composition of total loans for five year-end periods.

**Table 7-Loan Portfolio Composition**

<i>(dollars in thousands)</i>	2011		2010		December 31, 2009		2008		2007	
		%		%		%		%		%
Commercial, financial and agricultural	\$ 462,061	66.6	\$ 419,649	65.5	\$ 415,404	64.3	\$ 348,111	60.7	\$ 243,144	54.5
Real estate - construction and land development	103,514	14.9	95,735	14.9	104,986	16.3	100,088	17.5	83,625	18.8
Total commercial related loans	565,575	81.5	515,384	80.4	520,390	80.6	448,199	78.2	326,769	73.3
Real estate - residential mortgages	21,324	3.1	20,357	3.2	22,270	3.4	18,154	3.2	20,511	4.6
Consumer and home equity	106,616	15.4	105,108	16.4	103,217	16.0	106,725	18.6	98,439	22.1
Total consumer related loans	127,940	18.5	125,465	19.6	125,487	19.4	124,879	21.8	118,950	26.7
Total loans	\$ 693,515	100.0	\$ 640,849	100.0	\$ 645,877	100.0	\$ 573,078	100.0	\$ 445,719	100.0

Table 8 shows that, at December 31, 2011, the commercial loan portfolio was comprised of approximately \$333 million or 59 percent in fixed rate loans and \$232 million or 41 percent in floating rate loans. Comparatively, the mix was 57/43 on December 31, 2010. Floating rate loans reprice periodically with changes in the Wall Street Journal (WSJ) prime rate or LIBOR. Additional loan information can be found in Note 4 Loans in the notes to the consolidated financial statements and within the Risk Management section of this report.

**Table 8-Selected Loan Maturities and Interest Rate Sensitivity**

<i>(dollars in thousands)</i>	December 31, 2011 Maturity Distribution			
	One year or less	One through five years	After five years	Total
Commercial, financial and agricultural	\$ 79,839	\$ 86,690	\$ 295,532	\$ 462,061
Real estate-construction and land development	66,599	29,421	7,494	103,514
Total commercial related loans	\$ 146,438	\$ 116,111	\$ 303,026	\$ 565,575
Fixed interest rates	\$ 47,071	\$ 59,242	\$ 227,022	\$ 333,335
Floating interest rates	99,367	56,869	76,004	232,240
Total commercial related loans	\$ 146,438	\$ 116,111	\$ 303,026	\$ 565,575

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**Other assets**

On December 31, 2011, other assets totaled \$44 million, compared to \$38 million on December 31, 2010. Other assets were primarily comprised of foreclosed real estate and investments in bank owned life insurance. Foreclosed real estate, net of reserve, totaled \$16.2 million at year-end 2011, compared to \$10.6 million at year-end 2010. Foreclosed real estate is discussed in the Nonperforming Assets section of this report. Investments in life insurance relates to a select group of employees and directors whereby PeoplesBank is the owner and beneficiary of the policies. These investments, carried at the cash surrender value of the underlying policies, totaled \$14.8 million at year-end 2011, compared to \$13.5 million at year-end 2010. Other assets also includes lesser amounts for interest receivable on loans and investment securities, net deferred tax assets, prepaid FDIC deposit insurance and investment in two unrelated real estate partnerships that provide low cost housing to income qualified families. Additional information about these assets can be found in Note 1 Summary of Significant Accounting Policies in the notes to the consolidated financial statements under the appropriate subheadings.

**Funding**

**Deposits**

Deposits are the principal source of funding for earning assets. On December 31, 2011, total deposits were \$854 million, an increase of \$48 million or 6 percent above year-end 2010. The increase in total deposits occurred primarily in money market deposits and, to a lesser degree, demand deposits, which were generated from local markets. The Corporation does not rely on brokered deposits to fund its operation. Deposit growth reflected our competitive rates and our clients' apparent preference for the liquidity and safety of FDIC insured deposit products during periods of volatility in the capital markets. The average rate paid on interest bearing deposits was 1.46 percent for 2011, compared to 1.62 percent for 2010, which reflected the historically low level of market interest rates. The composition of the Corporation's deposit portfolio at December 31, 2011 is provided in Note 7-Deposits in the notes to the consolidated financial statements. On December 31, 2011, the balance of certificates of deposit with a balance of \$100,000 and above was \$181 million. Of this total, \$18 million mature within three months, \$15 million mature after three months but within six months, \$43 million mature after six months but within twelve months, and the remaining \$105 million mature beyond twelve months.

**Short-term borrowings and long-term debt**

Short-term borrowings are comprised of securities sold under retail repurchase agreements (repo agreements), federal funds purchased from correspondent banks, and credit available through the Federal Home Loan Bank of Pittsburgh (FHLBP) and the Atlantic Central Bankers Bank (ACBB). The interest rate for short-term borrowings reprices daily based on the federal funds rate, LIBOR or other indices depending on the borrowing program. At December 31, 2011, the Corporation maintained an unsecured line of credit of \$3 million with ACBB, which is renewable annually. The interest rate on the line is the greater of the Wall Street Journal Prime or 5 percent. There was no outstanding borrowing on the ACBB line at year-end 2011. At December 31, 2011, PeoplesBank had approximately \$19 million of collateralized borrowing availability at the Discount Window of the Federal Reserve Bank, and no outstanding borrowing. On December 31, 2011 and 2010, short-term borrowings, comprised solely of repo agreements, totaled \$10.3 million and \$6.8 million, respectively.

Long-term debt is a secondary funding source for asset growth. On December 31, 2011, long-term debt totaled \$36.3 million, compared to \$51.7 million at year-end 2010. The decrease was attributable to payments for maturing FHLBP loans throughout 2011 that were not refinanced. Generally, funds for the payment of long-term debt come from operations. On December 31, 2011, total unused credit with the FHLBP was approximately \$123 million. Obligations to the FHLBP are secured by FHLBP stock and

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qualifying collateral, principally the unpledged portion of PeoplesBank's investment securities portfolio and qualifying loan receivables, principally real estate secured loans. A listing of outstanding long-term debt obligations is provided in Note 8-Short-term Borrowings and Long-term Debt in the notes to the consolidated financial statements.

**Shareholders' equity and capital adequacy**

Shareholders' equity or capital enables the Corporation to maintain asset growth and absorb losses. Capital adequacy can be affected by a multitude of factors, including profitability, corporate expansion, balance sheet growth, dividend policy and regulatory mandates, among others. Total shareholders' equity was \$93.2 million on December 31, 2011, compared to \$76.5 million at year-end 2010. The increase in equity was the result of the net capital addition of approximately \$8 million from the issuance of preferred stock to the US Treasury (Treasury) under its Small Business Lending Fund Program (SBLF Program) as described below, an increase in retained earnings from profitable operations and an increase in accumulated other comprehensive income from unrealized gains, net of federal income tax, on securities, available-for-sale.

*Preferred stock issued to the US Treasury under its Small Business Lending Fund Program*

On August 18, 2011, as part of the Treasury's SBLF Program, the Corporation entered into a Securities Purchase Agreement with the Treasury whereby the Corporation sold to the Treasury, for an aggregate purchase price of \$25 million, 25,000 shares of non-cumulative, perpetual preferred stock, Series B, \$1,000 liquidation value, \$2.50 par value. The preferred stock is non-voting, except in limited circumstances. The stock was issued pursuant to the SBLF Program, a \$30 billion fund established under the Small Business Lending Jobs Act of 2010 that was created to encourage lending to small businesses by providing capital to qualified community banks with assets of less than \$10 billion. The SBLF preferred stock qualifies as Tier 1 regulatory capital and pays non-cumulative dividends quarterly on January 1, April 1, July 1 and October 1 of each year, commencing October 3, 2011. The dividend rate was initially set at 5 percent, but can vary on a quarterly basis for a period of time to reflect the amount of change in qualified small business lending compared to a baseline amount. Information about SBLF program dividends and restrictions is provided in Note 10 Shareholders' Equity in the notes to the consolidated financial statements and in Form 8-K filed on August 24, 2011. The SBLF program provides an attractive opportunity to the Corporation to obtain Tier 1 capital, lower the preferred stock dividend rate and to remove restrictions associated with the Treasury's Capital Purchase Program (CPP).

Proceeds from the SBLF program were used in part to redeem \$16.5 million of outstanding Series A preferred stock issued in a prior period to the Treasury under CPP and to repurchase a related CPP common stock warrant as described below. The approximately \$8 million of Tier 1 capital remaining from the SBLF transaction will be used primarily to support increased lending within the Corporation's service area.

*Preferred stock and common stock warrant issued to the US Treasury under its Capital Purchase Program*

On August 18, 2011, the Corporation entered into a repurchase letter agreement with the Treasury providing for the redemption of outstanding Series A CPP preferred stock. Pursuant to the SBLF Purchase Agreement, approximately \$16,507,000 of the proceeds of the sale of the SBLF Preferred Stock was used to redeem the 16,500 shares of the Series A CPP preferred stock plus accrued and unpaid dividends. Upon redemption, the remaining \$379,000 preferred stock discount was recorded as a reduction to third quarter 2011 net income available to common shareholders. As a result of the redemption, the Corporation is no longer subject to the restrictions imposed by the CPP.

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On September 28, 2011, the Corporation repurchased the outstanding CPP common stock warrant for \$526,604 from the Treasury which was recorded as a reduction to additional paid-in-capital.

Information about the Series A CPP preferred stock and common stock warrant is disclosed in Note 10 Shareholders' Equity in the notes to the consolidated financial statements.

*Common stock dividends*

The Corporation typically pays cash dividends on its common stock on a quarterly basis. The Board of Directors determines the dividend rate after considering the Corporation's capital requirements, current and projected net income, and other factors. Annual cash dividends per common share totaled \$0.35 for 2011, compared to \$0.25 for 2010. The level of dividends for both years reflected our focus on preserving capital in response to economic uncertainty and earnings and credit quality challenges. On January 10, 2012, the Board declared a regular cash dividend of \$0.09 per share, payable on or before February 14, 2012, to shareholders of record on January 24, 2012.

*Compensation plans*

As disclosed in this report, the Corporation maintains various employee, director and shareholder benefit plans that could result in the issuance of its common stock or affect its earnings. Information regarding these plans can be found in Note 11-Benefit Plans and Note 12-Stock-Based Compensation in the notes to the consolidated financial statements.

In February 2012, the Board of Directors adopted the following proposals, subject to shareholder approval at the Corporation's annual shareholders meeting scheduled for May 15, 2012:

to amend the Corporation's 2007 Long Term Incentive Plan to provide for an additional 250,000 shares of the Corporation's common stock for issuance thereunder;

to amend the Corporation's Employee Stock Purchase Plan to extend the term of the Plan to June 30, 2022; and

to provide for an additional 47,805 shares of the Corporation's common stock for issuance under the Employee Stock Purchase Plan.

*Proposal to increase the number of authorized shares of common stock*

Also in February 2012, the Board of Directors proposed that, subject to shareholder approval at the Corporation's annual shareholders meeting scheduled for May 15, 2012, the number of authorized shares of common stock, par value \$2.50 per share, be increased from 10 million shares to 15 million shares.

*Capital ratios*

The Corporation and PeoplesBank are subject to various regulatory capital requirements administered by banking regulators that involve quantitative guidelines and qualitative judgments. Quantitative measures established by regulators pertain to minimum capital ratios, as set forth in Table 9. The table provides a comparison of the Corporation's and PeoplesBank's risk-based capital ratios and leverage ratios to the minimum regulatory requirement for the periods indicated.

Table of Contents**Risk Management**

The Corporation's Risk Management Committee (Committee) meets at least quarterly and includes members of senior management and an independent director. The objective of the Committee is to identify and manage risk inherent in the operations of the Corporation and its affiliates. While the Committee's risk review is broad in scope, its primary responsibility is to develop, implement and monitor compliance with formal risk management policies and procedures.

**Credit risk management**

Credit risk represents the possibility that a loan client, counterparty or issuer may not perform in accordance with contractual terms, posing one of the most significant risks of loss to the Corporation. Accordingly, the Corporation emphasizes the management of credit risk. To support this objective a sound lending policy framework has been established. This framework includes seven basic policies that guide the lending process and minimize risk. First, the Corporation follows detailed written lending policies and procedures. Second, lending authority is granted commensurate with dollar amount, loan type, level of risk, and loan officer experience. Third, loan review committees function at both the senior lending officer level and the board level to review and approve loans that exceed pre-established dollar thresholds and/or meet other criteria. Fourth, the Corporation lends mainly within its primary geographical market area, York County, Pennsylvania and northern-central Maryland. Although this focus may pose a geographical concentration risk, the diverse local economy and employee knowledge of customers lessens this risk. Fifth, the loan portfolio is diversified to prevent dependency upon a single customer or small group of related customers. Sixth, the Corporation does not participate in the subprime lending market, nor does it invest in securities backed by subprime mortgages. And seventh, the Corporation does not lend to foreign countries or persons residing therein.

**Table 9-Capital Ratios**

	Ratios at December 31,		Federal Minimum Required	Federal Well Capitalized	Capital *	
	2011	2010			at December 31, 2011	2010
<i>(dollars in thousands)</i>						
<b>Tier 1 risk-based capital</b>						
(as a percentage of risk weighted assets)						
Codorus Valley Bancorp, Inc. (consolidated)	13.35%	12.51%	4.00%	n/a%	\$ 97,128	\$ 84,116
PeoplesBank	12.98	12.13	4.00	6.00	94,056	81,292
<b>Total risk-based capital</b>						
(as a percentage of risk weighted assets)						
Codorus Valley Bancorp, Inc. (consolidated)	14.55%	13.64%	8.00%	n/a%	\$ 105,830	\$ 91,742
PeoplesBank	14.19	13.27	8.00	10.00	102,758	88,918
<b>Leverage</b>						
(Tier 1 capital as a percentage of average total assets)						
Codorus Valley Bancorp, Inc. (consolidated)	9.62%	8.81%	4.00%	n/a%	\$ 97,128	\$ 84,116
PeoplesBank	9.35	8.54	4.00	5.00	94,056	81,292

\* Net unrealized gains and losses on securities available-for-sale, net of taxes, are disregarded for capital ratio computation purposes in accordance with federal regulatory banking guidelines.

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The Corporation uses loan-to-value ratios (LTV ratios), establishing generally acceptable ratios of the loan amount to the value of the collateral securing the loan, to minimize the risk of loss from the loan portfolio. At December 31, 2011, the LTV ratios listed below were in effect.

Loan type	LTV ratio %
Residential, owner occupied 1-4 units, tax assessment (MD)	90
Residential, owner occupied 1-4 units, tax assessment (York, PA)	80
Residential, owner occupied 1-4 units, certified appraisal	80
Residential, non-owner occupied 1-4 units, certified appraisal	75
Residential, 5 or more units	75
Agricultural	75
Commercial	70
Industrial	65
Vacant land (depending on improvements, approvals)	60-70
Special/limited use properties	50

An acceptable valuation is required on all real estate secured loans. Generally, an appraisal performed by an independent licensed appraiser is required for real estate secured loans where the amount is above \$100,000, or is non-owner occupied, or if the LTV ratio is above 70 percent for commercial property or above the limits shown in the above schedule for valuations based on tax assessments for owner occupied residential property, or if an existing appraisal is more than one year old. Exceptions to LTV ratios and the use of a licensed appraiser are sometimes made by management or the Board of Directors when there are compensating factors.

One component of the internal credit risk review is the identification and management of industry concentrations, defined as greater than 10 percent of the total loan portfolio. At year-end 2011 and 2010, the Corporation had two industry concentrations that exceeded 10 percent of the total loan portfolio: builder & developer were 14.9 of the portfolio at December 31, 2011 and 2010, respectively; and commercial real estate investor was 17.0 and 14.9 percent of the portfolio, respectively. Loans to borrowers within these industries are usually collateralized by real estate.

In addition to a comprehensive lending policy, numerous internal reviews of loan and foreclosed real estate portfolios occur throughout the year. Loan portfolios are also reviewed by independent auditors in connection with their annual financial statement audit and are examined periodically by bank regulators.

**Nonperforming assets**

The following table presents a five-year history of asset categories posing the greatest risk of loss and related ratios. We generally place a loan on nonaccrual status and cease accruing interest income, i.e., recognize interest income on a cash basis as long as the loan is sufficiently collateralized, when loan payment performance is unsatisfactory and the loan is past due 90 days or more. Loans past due 90 days or more and still accruing interest represent loans that are contractually past due, but are well collateralized and in the process of collection. Foreclosed real estate represents real estate acquired to satisfy debts owed to PeoplesBank. The final category, troubled debt restructurings, pertains to loans whose terms have been modified to include a concession that we would not ordinarily consider due to the debtor's financial difficulties. Concessions granted under a troubled debt restructuring typically involve a reduction of interest rate lower than the current market rate for new debt with similar risk, the deferral of payments or extension of the stated maturity date. Troubled debt restructurings are evaluated for impairment if they have been restructured during the most recent calendar year, or if they cease to perform in accordance with the modified terms. The paragraphs below explain significant changes in the aforementioned categories for December 31, 2011, compared to December 31, 2010.

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Nonperforming assets are reviewed by management on a monthly basis. We generally rely on appraisals performed by independent licensed appraisers to determine the value of collateral for impaired collateral-dependent loans. Generally, an appraisal is performed when: an account reaches 60 days past due, unless a certified appraisal was completed within the past six months; market values have changed significantly; the condition of the property has changed significantly; or the existing appraisal is outdated. In instances where the value of the collateral is less than the net carrying amount of the loan, a specific loss allowance is established for the difference by recording a loss provision to the income statement. When it is probable that some portion or all of the loan balance will not be collected, that amount is charged off as loss against the allowance. Generally, a loan is returned to interest accruing status when we determine that circumstances have improved to the extent that all of the principal and interest amounts contractually due are current for at least six consecutive payments and future payments are reasonably assured.

**Table 10-Nonperforming Assets**

<i>(dollars in thousands)</i>	2011	2010	December 31, 2009	2008	2007
Nonaccrual loans	\$ 5,931	\$ 14,844	\$ 25,558	\$ 8,396	\$ 9,411
Nonaccrual loans, troubled debt restructurings	5,770	3,680	0	0	0
Accruing loans that are contractually past due 90 days or more as to principal and interest	0	197	40	61	222
Total nonperforming loans	11,701	18,721	25,598	8,457	9,633
Foreclosed real estate, net of allowance	16,243	10,572	9,314	2,052	403
Total nonperforming assets	\$ 27,944	\$ 29,293	\$ 34,912	\$ 10,509	\$ 10,036
Accruing troubled debt restructurings	\$ 3,272	\$ 0	\$ 0	\$ 0	\$ 0

Ratios:

Total period-end loans, net of deferred fees	\$ 693,515	\$ 640,849	\$ 645,877	\$ 573,078	\$ 445,719
Allowance for loan losses (ALL)	\$ 8,702	\$ 7,626	\$ 7,175	\$ 4,690	\$ 3,434
ALL as a % of total period-end loans	1.25%	1.19%	1.11%	0.82%	0.77%
Annualized net charge-offs (recoveries) as a % of average total loans	0.58%	0.39%	0.20%	0.13%	(0.20)%
ALL as a % of nonperforming loans	74.38%	40.74%	28.03%	55.45%	35.65%
Nonperforming loans as a % of total period-end loans	1.69%	2.92%	3.96%	1.48%	2.16%
Nonperforming assets as a % of total period-end loans and net foreclosed real estate	3.94%	4.50%	5.33%	1.83%	2.25%
Nonperforming assets as a % of total period-end assets	2.76%	3.06%	3.91%	1.50%	1.69%
Nonperforming assets as a % of total period-end shareholders equity	29.97%	38.27%	48.48%	20.14%	20.73%

The level of nonperforming assets for the past three years was relatively high in comparison to the Corporation's historic level as a result of prolonged weakened economic conditions, including a significant devaluation of real estate, and the corresponding effects it has had on our commercial borrowers.

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*Nonaccrual loans*

On December 31, 2011, the nonaccrual loan portfolio balance totaled \$11,701,000 and was comprised primarily of collateralized commercial loans. Comparatively, nonaccrual loans totaled \$18,524,000 at year-end 2010. The decrease in nonaccrual loans reflected the reclassification of a \$4,266,000 loan to performing status (disclosed in a Form 8-K previously filed on October 3, 2011), reclassification to the foreclosed real estate portfolio, loan charge-offs and payments by borrowers, which more than offset nonaccrual loan additions, principally loan numbers 3 and 4, described below. On December 31, 2011, the nonaccrual loan portfolio was comprised of sixteen unrelated loan relationships with outstanding principal balances ranging in size from \$14,500 to \$3,618,000. Four unrelated commercial relationships, which represent 82 percent of the total nonaccrual loan portfolio balance, are described below.

We evaluate the adequacy of the allowance for loan losses at least quarterly and have established a loss allowance for selected loan relationships where the net realizable value of the collateral is insufficient to repay the loan. In this regard allowances, if applicable, are noted below within the description of the loan. Collection efforts, including modification of contractual terms for individual accounts based on prevailing market conditions and liquidation of collateral assets, are being employed to maximize recovery. Further provisions for loan losses may be required for nonaccrual loans as additional information becomes available or conditions change or as required by bank regulators.

Loan no. 1 The outstanding principal balance of the loan relationship is \$3,618,000. This account is collateralized by three acres of improved real estate located in a major commercial district, a small parcel of improved real estate and the assignment of a personal loan from a third-party whose payments are current. Based on recent appraisals of the real estate, we believe that the loan is adequately collateralized. The borrower is presently operating under a troubled debt restructuring.

Loan no. 2 PeoplesBank owns a 62.5 percent participation interest in this loan relationship. The carrying value of the Bank's principal at December 31, 2011, was \$2,567,000, which reflected two partial charge-offs in September 2011 totaling \$2,275,000 due to deterioration in value as reported on Form 8-K filed on October 3, 2011 (\$1,075,000 charge-off), and on Form 8-K/A filed on November 10, 2011 (\$1,200,000 charge-off). The latter charge-off reflected the results of a public auction held November 3, 2011 of real estate collateral supporting the loan. The collateral originally supporting this out of market loan was a 55 acre parcel of improved real estate that has been subdivided and zoned commercial use. Additionally, there is other collateral that can be liquidated to maximize recovery. During January 2012, the Bank's share of a recovery, primarily from the sale of real estate, totaled approximately \$1,634,000, which reduced its carrying value to \$933,000. The Bank is pursuing its legal options against parties to the original loan agreement.

Loan no. 3 At December 31, 2011, the outstanding principal balance of the loan relationship was \$2,151,000, collateralized by commercial rental properties whose rent is assigned to PeoplesBank. Based on a recent appraisal of the primary real estate collateralizing the relationship, we believe that the loans are adequately collateralized. The borrower is presently operating under a troubled debt restructuring.

Loan no. 4 At December 31, 2011, the outstanding principal balance of the loan relationship was \$1,283,000, which represents three commercial loans guaranteed from 70% to 80%, depending upon the specific loan, by the U.S. Department of Agriculture. A \$120,000 allowance for loan losses was established for this relationship. Several parcels of improved real estate provide collateral for the loans, one of which is under contract of sale for \$170,000 with settlement scheduled for the first quarter of 2012. The borrower is in the process of obtaining current valuations for the remaining properties so that they can be listed for sale.

For 2011, the gross interest income that would have been recorded if the nonaccrual loans had been current in accordance with their original terms and current throughout the period was approximately \$1,029,000. The amount of interest income on those nonaccrual loans that was included in net income for 2011 was approximately \$517,000. The interest income recognized on impaired loans, which includes nonaccrual loans, in Note 5 Loans in the notes to the consolidated financial statements, is a lesser amount because it includes interest income only from the time the loan was impaired.



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*Foreclosed real estate*

On December 31, 2011, foreclosed real estate, net of allowance, totaled \$16,243,000, compared to \$10,572,000 at December 31, 2010. The increase was due primarily to the significant capital improvements made to property no. 1, identified below, and the addition of properties no. 4 and no. 6, identified below, which were reclassified from the nonaccrual loans category. On December 31, 2011, the portfolio was comprised of nine unrelated accounts ranging in size from \$193,000 to \$7,817,000, which we are actively attempting to liquidate. If a valuation allowance for probable loss was established for a particular property it is so noted in the property description below. Further valuation allowances may be required on any foreclosed property as additional information becomes available or conditions change. Foreclosed real estate is included in the other assets category on the Corporation's balance sheet. Six unrelated foreclosed real estate properties, which represent 94 percent of the total foreclosed real estate portfolio balance, are described below.

Property no. 1 The carrying amount of this office building property at December 31, 2011 was \$7,817,000, which is net of a \$403,000 allowance for probable loss based on an independent appraisal less estimated selling costs and other adjustments. Capital expenditures totaling approximately \$4,246,000 for shell and tenant improvements to the property were incurred during the year 2011 to complete the project. Tenant improvements, up to an agreed upon allowance, are reimbursable by the tenant as additional rent over the term of the lease. One-time preleasing and other miscellaneous expenses, totaling approximately \$1,012,000, were recognized during the year 2011. A reputable tenant took occupancy in 2011 and leased the majority of the building; the recognition of rental income began in August 2011. Approximately \$868,000 of rental income was recorded for 2011 while ongoing operating expenses totaled approximately \$572,000. The property is being marketed for sale. The value of the property is largely dependent upon the leasing assumptions, which are subject to adjustment.

Property no. 2 The carrying amount of this property at December 31, 2011 was \$2,423,000, which is net of a \$292,000 allowance for probable loss based on an independent appraisal less estimated selling costs. This account is collateralized by 135 approved residential building lots. Of this total, 28 lots are improved and under contract with a local builder to be taken down by June 30, 2012.

Property no. 3 The carrying amount of this property at December 31, 2011 was \$2,024,000, which is net of a \$1,274,000 allowance for probable loss based on an independent appraisal less estimated selling costs. This account is collateralized by 266 acres of unimproved land that is zoned for residential development. Based on information obtained in 2012, plans to obtain a formal development plan were suspended with the intent to retain the property and investigate other development, disposition or income generating options at some future date. As a result, an impairment loss of approximately \$320,000 and a corresponding increase to the allowance was recognized for this property in the first quarter of 2012.

Property no. 4 The carrying amount of this property at December 31, 2011 was \$1,617,000, which is comprised of the borrower's personal residence (presently listed for sale) and a 9.5 acre parcel of unimproved land (under contract of sale). In February 2012, the sale of the unimproved land was completed and the Corporation received net proceeds totaling \$837,000, which resulted in a new carrying amount for the property of \$780,000.

Property no. 5 PeoplesBank has a 64 percent interest in 42 improved lots within a 20.6 acre established residential subdivision, which represents the original collateral. The carrying value of PeoplesBank's interest at December 31, 2011 was \$866,000, which is net of a \$100,000 allowance for probable loss. During June 2010, a purchase agreement was executed which permitted the buyer to develop and sell the lots over a two-year period. Since inception through December 2011, fourteen lots have been sold.

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Property no. 6 The carrying amount of this property at December 31, 2011 was \$541,000, which is net of a \$230,000 allowance for probable loss. In September 2011, the carrying amount was written-down by \$900,000 due to deterioration in the value of the property as reported on SEC Form 8-K filed on October 3, 2011. During the fourth quarter of 2011 the Bank collected approximately \$84,000, after expenses, from the sale of equipment at auction, which partially collateralized the account. In March 2012, the property was sold and the Corporation received net proceeds totaling \$548,000, which it applied against the carrying value bringing it to zero.

At December 31, 2011, there were approximately \$3.0 million in potential problem loans being closely monitored by management. Potential problem loans consist of loans classified as substandard where we have doubts as to the ability of the borrower to comply with present repayment terms, and which are not disclosed in Table 10. A loss allowance totaling \$100,000 was established at December 31, 2011, for those potential problem commercial loans that, in our judgment, were under collateralized. Comparatively, we were monitoring approximately \$4.1 million of potential problem loans at December 31, 2010.

**Allowance for loan losses**

Although the Corporation maintains sound credit policies, certain loans deteriorate and must be charged off as losses. The allowance for loan losses is maintained to absorb losses inherent in the portfolio. The allowance is increased by provisions charged to expense and is reduced by loan charge-offs, net of recoveries. The allowance is based upon management's continuous evaluation of the loan portfolio coupled with a formal review of adequacy on a quarterly basis, which is subject to review and approval by the Board. An overview of the methodology and key factors that we use in evaluating the adequacy of the allowance and loan impairment is provided in Note 1-Summary of Significant Accounting Policies in the notes to the consolidated financial statements.

The allowance for loan losses consists primarily of three components: specific allowances for individually impaired commercial loans, allowances calculated for pools of loans and an unallocated component which reflects the margin of imprecision inherent in the assumptions that underlie the evaluation of the adequacy of the allowance. The Corporation uses an internal risk rating system to evaluate individual loans. Loans are segmented into industry groups or pools with similar characteristics, and an allowance for loan losses is allocated to each segment based on quantitative factors such as recent loss history (two-year rolling average of net charge-offs) and qualitative factors, such as the results of internal and external credit reviews, changes in the size and composition of the loan portfolio, adequacy of collateral, general economic conditions and the local business outlook. Determining the level of the allowance for probable loan losses at any given period is difficult, particularly during deteriorating or uncertain economic periods. We must make estimates using assumptions and information that is often subjective and fluid. There is also the potential for adjustment to the allowance as a result of regulatory examinations.

Table 11 Analysis of Allowance for Loan Losses presents an analysis of the activity in the allowance for loan losses over a five-year period. A more detailed analysis of the allowance for the current year is provided in Note 5 Allowance for Loan Losses in the notes to the consolidated financial statements. Table 12 Allocation of Allowance for Loan Losses presents an allocation of the allowance for loan losses by major loan category. During 2009, the analysis of adequacy of the allowance was refined to better measure risks associated with quantitative and qualitative risk factors applied to pooled industry segments. As a result, the unallocated component of the allowance for loan losses decreased for December 31, 2009, compared to prior years. Generally, the unallocated component for the year 2009 and thereafter reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the loan portfolio.

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The allowance was \$8,702,000 or 1.25 percent of total loans, on December 31, 2011, compared to \$7,626,000 and 1.19 percent, respectively, on December 31, 2010. The increase in the allowance reflects credit quality issues for selected commercial real estate loans and was based on our estimate of the amount necessary to bring the allowance to a level reflective of the risk in the loan portfolio. We considered macro-economic factors such as the prolonged weakness in economic and business conditions that adversely affect the ability of PeoplesBank's loan clients to repay their loans, including the high level of unemployment and the probable continuation of a downturn in the commercial real estate market. Based on a comprehensive analysis of the loan portfolio, we believe that the allowance for loan losses was adequate at December 31, 2011.

**Table 11-Analysis of Allowance for Loan Losses**

*(dollars in thousands)*

	2011	2010	2009	2008	2007
Balance - beginning of year	\$ 7,626	\$ 7,175	\$ 4,690	\$ 3,434	\$ 3,126
Provision charged (recovery credited) to operating expense	4,935	2,990	3,715	1,870	(554)
Loans charged off					
Commercial, financial, and agricultural	3,444	1,519	750	16	7
Real estate-construction and land development	0	789	310	481	0
Real estate-residential mortgages	141	31	0	0	31
Consumer and home equity	371	298	244	165	27
Total loans charged off	3,956	2,637	1,304	662	65
Recoveries					
Commercial, financial, and agricultural	9	24	16	41	886
Real estate-residential mortgages	0	0	6	2	15
Consumer and home equity	88	74	52	5	26
Total recoveries	97	98	74	48	927
Net (recoveries) charge offs	3,859	2,539	1,230	614	(862)
Balance - end of year	\$ 8,702	\$ 7,626	\$ 7,175	\$ 4,690	\$ 3,434

Ratios

Net (recoveries) charge offs as a % of average total loans	0.58%	0.39%	0.20%	0.13%	(0.20)%
Allowance for loan losses as a % of total period-end loans	1.25%	1.19%	1.11%	0.82%	0.77%
Allowance for loan losses as a % of nonperforming loans	74.38%	40.74%	28.03%	55.45%	35.65%

The trend of increased loan charge-offs reflects prolonged weak economic conditions and the effects they had on our commercial borrowers.

Table of Contents**Table 12-Allocation of Allowance for Loan Losses**

<i>(dollars in thousands)</i>	2011		2010		December 31, 2009		2008		2007	
	Amount	% Total Loans	Amount	% Total Loans	Amount	% Total Loans	Amount	% Total Loans	Amount	% Total Loans
Commercial, financial and agricultural	\$ 5,950	66.6	\$ 5,226	65.5	\$ 4,974	64.3	\$ 2,480	60.7	\$ 1,622	54.5
Real estate - construction and land development	2,170	14.9	1,561	14.9	1,837	16.3	1,016	17.5	615	18.8
Total commercial related	8,120	81.5	6,787	80.4	6,811	80.6	3,496	78.2	2,237	73.3
Real estate - residential mortgages	88	3.1	30	3.2	32	3.4	31	3.2	22	4.6
Consumer and home equity	257	15.4	284	16.4	188	16.0	212	18.6	147	22.1
Total consumer related	345	18.5	314	19.6	220	19.4	243	21.8	169	26.7
Unallocated	237	n/a	525	n/a	144	n/a	951	n/a	1,028	n/a
Total	\$ 8,702	100.0	\$ 7,626	100.0	\$ 7,175	100.0	\$ 4,690	100.0	\$ 3,434	100.0

The specific allocation for any particular loan category may be reallocated in the future as risk assessments change. Furthermore, the portion allocated to each loan category is not the total amount available for future losses that might occur within such categories since the total allowance is a general allowance applicable to the entire loan portfolio.

**Liquidity**

Maintaining adequate liquidity provides the Corporation with the ability to meet financial obligations to depositors, loan customers, employees, and shareholders on a timely and cost effective basis in the normal course of business. Additionally, it provides funds for growth and business opportunities as they arise. Liquidity is generated from transactions relating to both the Corporation's assets and liabilities. The primary sources of asset liquidity are scheduled investment security maturities and cash inflows, funds received from customer loan payments, and asset sales. The primary sources of liability liquidity are deposit growth, short-term borrowings and long-term debt. The Consolidated Statements of Cash Flows, included in this report, present the changes in cash from operating, investing and financing activities. At year-end 2011, we believe that liquidity was adequate based upon the potential liquidation of unpledged available-for-sale securities with a fair value totaling approximately \$93 million and available credit from the Federal Home Loan Bank of Pittsburgh totaling approximately \$123 million. The Corporation's loan-to-deposit ratio was 81 percent for year-end 2011, compared to 79 percent for year-end 2010.

**Off-Balance sheet arrangements**

The Corporation's financial statements do not reflect various commitments that are made in the normal course of business, which may involve some liquidity risk. These commitments consist primarily of commitments to grant new loans, unfunded commitments under existing loan facilities, and letters of credit issued under the same standards as on-balance sheet instruments. Financial instruments with off-balance sheet risk are disclosed in Note 14-Commitments to Extend Credit in the notes to the consolidated financial statements totaled \$166 million at December 31, 2011, compared to \$197 million at December 31, 2010. Normally these commitments have fixed expiration dates or termination clauses and are for specific purposes. Accordingly, many of the commitments are expected to expire without being drawn and therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

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**Impact of inflation and changing prices**

The majority of assets and liabilities of a financial institution are monetary in nature and therefore, differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. However, inflation may impact the growth of total assets in the banking industry and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity-to-assets ratio. Inflation may also significantly affect noninterest expenses, which tend to rise during periods of general inflation. The level of inflation can be measured by the change in the Consumer Price Index (CPI) for all urban consumers (December vs. December). The change in the CPI for 2011 was 3.0 percent, compared to 1.5 percent for 2010 and 2.7 percent for 2009.

Management believes that the most significant impact on financial results is the Corporation's ability to react to changes in market interest rates. Management strives to structure the balance sheet to increase net interest income by managing interest rate sensitive assets and liabilities to reprice in response to changes in market interest rates. Additionally, management is focused on increasing fee income, an income component that is less sensitive to changes in market interest rates.

**Item 7A: Quantitative and qualitative disclosures about market risk**

Not applicable to smaller reporting companies.

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**Report of Management's Assessment of  
Internal Controls Over Financial Reporting**

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2011, the Corporation's disclosure controls and procedures are effective. Disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Corporation's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

The management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. The Corporation's internal control system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness of future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2011, using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*, with an emphasis on Internal Control Over Financial Reporting-Guidance for Smaller Public Companies, also issued by COSO. Based on this assessment, management concluded that, as of December 31, 2011, the Corporation's internal control over financial reporting is effective based on those criteria.

This Annual Report does not include an attestation report of the Corporation's independent registered public accounting firm regarding internal control over financial reporting as no such report is required. Management's report was not subject to attestation by the Corporation's registered public accounting firm pursuant to rules of the Securities and Exchange Commission that permit the Corporation to provide only management's report in this Annual Report.

/s/ Larry J. Miller  
Larry J. Miller  
(Principal Executive Officer)  
Vice-Chairman, President  
and Chief Executive Officer

March 27, 2012

/s/ Jann A. Weaver  
Jann A. Weaver  
(Principal Financial and Accounting  
Officer) Treasurer, and  
Assistant Secretary

March 27, 2012

Table of Contents**Item 8: Financial statements and supplementary data**

Codorus Valley Bancorp, Inc.

**Consolidated Balance Sheets**

	December 31,	
	2011	2010
<i>(dollars in thousands, except share and per share data)</i>		
<b>Assets</b>		
Interest bearing deposits with banks	\$ 19,640	\$ 32,219
Cash and due from banks	12,555	8,050
Federal funds sold	0	3,000
Total cash and cash equivalents	32,195	43,269
Securities, available-for-sale	233,861	222,536
Restricted investment in bank stocks, at cost	3,635	4,067
Loans held for sale	2,869	4,990
Loans (net of deferred fees of \$692 - 2011 and \$713 - 2010)	693,515	640,849
Less-allowance for loan losses	(8,702)	(7,626)
Net loans	684,813	633,223
Premises and equipment, net	10,861	10,766
Other assets	43,898	38,481
Total assets	\$ 1,012,132	\$ 957,332
<b>Liabilities</b>		
Deposits		
Noninterest bearing	\$ 73,760	\$ 65,642
Interest bearing	780,639	740,468
Total deposits	854,399	806,110
Short-term borrowings	10,257	6,763
Long-term debt	46,628	62,042
Other liabilities	7,606	5,878
Total liabilities	918,890	880,793
<b>Shareholders equity</b>		
Preferred stock, par value \$2.50 per share; \$1,000 liquidation preference, 1,000,000 shares authorized; 25,000 Series B shares issued and outstanding - 2011 and 16,500 Series A - 2010	25,000	15,983
Common stock, par value \$2.50 per share; 10,000,000 shares authorized; 4,202,606 shares issued and outstanding - 2011 and 4,131,802 - 2010	10,507	10,330
Additional paid-in capital	37,253	37,290
Retained earnings	14,558	10,798
Accumulated other comprehensive income	5,924	2,138
Total shareholders equity	93,242	76,539
Total liabilities and shareholders equity	\$ 1,012,132	\$ 957,332
See accompanying notes.		

Table of ContentsCodorus Valley Bancorp, Inc.  
**Consolidated Statements of Income**

<i>(dollars in thousands, except per share data)</i>	Years ended December 31,		
	2011	2010	2009
<b>Interest income</b>			
Loans, including fees	\$ 39,083	\$ 38,151	\$ 34,750
Investment securities:			
Taxable	3,823	3,354	3,414
Tax-exempt	2,430	2,442	2,086
Dividends	7	7	12
Other	68	73	48
Total interest income	45,411	44,027	40,310
<b>Interest expense</b>			
Deposits	11,156	11,397	14,202
Federal funds purchased and other short-term borrowings	114	88	53
Long-term debt	1,089	1,669	2,103
Total interest expense	12,359	13,154	16,358
Net interest income	33,052	30,873	23,952
<b>Provision for loan losses</b>			
Net interest income after provision for loan losses	4,935	2,990	3,715
	28,117	27,883	20,237
<b>Noninterest income</b>			
Trust and investment services fees	1,510	1,420	1,348
Income from mutual fund, annuity and insurance sales	1,103	1,477	1,345
Service charges on deposit accounts	2,583	2,471	2,347
Income from bank owned life insurance	647	637	636
Other income	613	601	572
Gain on sales of loans held for sale	777	860	960
Gain on sales of securities	125	108	289
Total noninterest income	7,358	7,574	7,497
<b>Noninterest expense</b>			
Personnel	13,748	13,276	13,099
Occupancy of premises, net	2,004	1,926	1,792
Furniture and equipment	1,730	1,670	1,663
Postage, stationery and supplies	519	516	465
Professional and legal	586	488	411
Marketing and advertising	840	700	626
FDIC insurance	1,004	1,297	1,477
Debit card processing	655	585	512
Charitable donations	396	523	250
Telephone	509	560	508
Foreclosed real estate including (gains) losses on sales	1,701	3,275	487
Impaired loan carrying costs	620	972	744
Other	2,767	2,328	2,457
Total noninterest expense	27,079	28,116	24,491
Income before income taxes	8,396	7,341	3,243
<b>Provision (benefit) for income taxes</b>	1,617	1,133	(191)
Net income	6,779	6,208	3,434
Preferred stock dividends and discount accretion	1,460	980	957
Net income available to common shareholders	\$ 5,319	\$ 5,228	\$ 2,477
Net income per common share, basic	\$ 1.28	\$ 1.28	\$ 0.61
Net income per common share, diluted	\$ 1.27	\$ 1.28	\$ 0.61

See accompanying notes.





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Codorus Valley Bancorp, Inc.

**Consolidated Statements of Cash Flows**

	Years ended December 31,		
	2011	2010	2009
<i>(dollars in thousands)</i>			
<b>Cash flows from operating activities</b>			
Net income	\$ 6,779	\$ 6,208	\$ 3,434
Adjustments to reconcile net income to cash provided by operations:			
Depreciation/amortization	1,310	1,363	1,394
Net amortization of securities	1,449	1,181	689
Amortization of deferred loan origination fees and costs	(265)	(323)	(255)
Amortization of intangible assets	95	40	40
Provision for loan losses	4,935	2,990	3,715
Provision for losses on foreclosed real estate	829	1,566	189
Deferred income tax benefit	(1,057)	(1,144)	(2,014)
Amortization of investment in real estate partnerships	583	562	541
Increase in cash surrender value of life insurance investment	(647)	(637)	(636)
Originations of loans held for sale	(47,106)	(55,445)	(76,264)
Proceeds from sales of loans held for sale	50,004	52,421	79,345
Gain on sales of loans held for sale	(777)	(860)	(960)
Gain on sales of securities available-for-sale	(125)	(108)	(291)
Loss on sales of securities held-to-maturity	0	0	2
(Gain) loss on disposal of premises and equipment	(3)	8	7
Gain on sales of held for sale assets	0	(35)	0
Gain on sales of foreclosed real estate	(154)	(110)	(114)
Stock-based compensation expense	229	157	203
Increase in accrued interest receivable	(62)	(163)	(927)
Decrease (increase) in other assets	59	755	(3,915)
Decrease in accrued interest payable	(166)	(65)	(54)
Increase in other liabilities	1,903	835	496
Net cash provided by operating activities	17,813	9,196	4,625
<b>Cash flows from investing activities</b>			
Purchases of securities, available-for-sale	(60,565)	(92,829)	(132,209)
Maturities, repayments and calls of securities, available-for-sale	37,937	38,153	23,642
Sales of securities, available-for-sale	15,715	4,845	8,947
Calls of securities, held-to-maturity	0	0	519
Sales of securities, held-to-maturity	0	0	933
Redemption (purchase) of restricted investment in bank stock	432	210	(1,585)
Net increase in loans made to customers	(59,274)	(6,130)	(77,469)
Purchases of premises and equipment	(1,402)	(914)	(1,231)
Investment in life insurance	(677)	(7)	(6)
Proceeds from held for sale assets	0	542	0
Investment in foreclosed real estate	(4,246)	(1,705)	(118)
Proceeds from sales of foreclosed real estate	914	8,094	462
Net cash used in investing activities	(71,166)	(49,741)	(178,115)
<b>Cash flows from financing activities</b>			
Net increase in demand and savings deposits	51,186	54,026	69,205
Net (decrease) increase in time deposits	(2,896)	29,127	55,623
Net increase (decrease) in short-term borrowings	3,494	(1,703)	(9,817)
Proceeds from issuance of long-term debt	15,000	0	76,000
Repayment of long-term debt	(30,414)	(22,240)	(21,214)
Cash dividends paid to preferred shareholders	(1,087)	(825)	(701)
Cash dividends paid to common shareholders	(1,454)	(1,022)	(1,048)

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Redemption of preferred stock and repurchase of common stock warrant	(17,027)	0	0
Issuance of preferred stock	25,000	0	16,461
Issuance of common stock	477	272	285
Net cash provided by financing activities	42,279	57,635	184,794
Net (decrease) increase in cash and cash equivalents	(11,074)	17,090	11,304
Cash and cash equivalents at beginning of year	43,269	26,179	14,875
Cash and cash equivalents at end of year	\$ 32,195	\$ 43,269	\$ 26,179

**Supplemental disclosures**

Interest paid on deposits and borrowed funds	\$ 12,525	\$ 13,219	\$ 16,412
Income taxes paid	\$ 1,960	\$ 1,719	\$ 1,101

See accompanying notes.

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Codorus Valley Bancorp, Inc.

**Consolidated Statements of Changes in Shareholders Equity**

<i>(dollars in thousands, except per share data)</i>	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
Balance, January 1, 2009	\$ 0	\$ 10,043	\$ 35,877	\$ 5,057	\$ 1,204	\$ 52,181
Comprehensive income:						
Net income				3,434		3,434
Other comprehensive income, net of tax:						
Unrealized gain on securities, net					1,197	1,197
Total comprehensive income						4,631
Preferred stock and common stock warrants issued, net of issuance costs of \$39	15,678		783			16,461
Preferred stock discount accretion	150			(150)		0
Common stock cash dividends (\$0.26 per share)				(1,048)		(1,048)
Preferred stock dividends				(701)		(701)
Stock-based compensation			203			203
Issuance of common stock:						
27,773 shares under the dividend reinvestment and stock purchase plan		70	136			206
16,163 shares under the employee stock purchase plan		40	39			79
13,667 shares of stock-based compensation awards		34	(34)			0
Balance, December 31, 2009	15,828	10,187	37,004	6,592	2,401	72,012
Comprehensive income:						
Net income				6,208		6,208
Other comprehensive loss, net of tax:						
Unrealized losses on securities, net					(263)	(263)
Total comprehensive income						5,945
Preferred stock discount accretion	155			(155)		0
Common stock cash dividends (\$0.25 per share)				(1,022)		(1,022)
Preferred stock dividends				(825)		(825)
Stock-based compensation			157			157
Issuance of common stock:						
24,463 shares under dividend reinvestment and stock purchase plan		61	136			197
14,316 shares under employee stock purchase plan		36	39			75
18,306 shares of stock-based compensation awards		46	(46)			0
Balance, December 31, 2010	15,983	10,330	37,290	10,798	2,138	76,539
Comprehensive income:						
Net income				6,779		6,779
Other comprehensive income, net of tax:						
Unrealized gains on securities, net					3,786	3,786
Total comprehensive income						10,565
Preferred stock discount accretion	478			(478)		0
Common stock cash dividends (\$0.35 per share)				(1,454)		(1,454)
Preferred stock dividends				(1,087)		(1,087)
Redemption of preferred stock and repurchase of common stock warrant	(16,461)		(566)			(17,027)
Issuance of preferred stock	25,000					25,000
Stock-based compensation			229			229
Issuance of common stock:						
26,803 shares under dividend reinvestment and stock purchase plan		67	202			269
14,682 shares under employee stock option plan		37	87			124
11,257 shares under employee stock purchase plan		28	56			84
18,062 shares of stock-based compensation awards		45	(45)			0

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Balance, December 31, 2011	\$	25,000	\$	10,507	\$	37,253	\$	14,558	\$	5,924	\$	93,242
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See accompanying notes.

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Codorus Valley Bancorp, Inc.

**Notes to Consolidated Financial Statements**

**NOTE 1-Summary of Significant Accounting Policies**

**Nature of Operations and Basis of Presentation**

Codorus Valley Bancorp, Inc. (Corporation or Codorus Valley) is a one-bank holding company headquartered in York, Pennsylvania that provides a full range of banking services through its subsidiary, PeoplesBank, A Codorus Valley Company (PeoplesBank or Bank). PeoplesBank operates two wholly-owned subsidiaries, Codorus Valley Financial Advisors, Inc. (formerly SYC Insurance Services, Inc.) which sells nondeposit investment products, and SYC Settlement Services, Inc., which provides real estate settlement services. In addition, PeoplesBank may periodically create nonbank subsidiaries for the purpose of temporarily holding foreclosed properties pending the liquidation of these properties. PeoplesBank operates under a state charter and is subject to regulation by the Pennsylvania Department of Banking and the Federal Deposit Insurance Corporation. The Corporation is subject to regulation by the Federal Reserve Board and the state of Pennsylvania.

The consolidated financial statements include the accounts of Codorus Valley and its wholly-owned bank subsidiary, PeoplesBank, and its wholly-owned nonbank subsidiary, SYC Realty Company, Inc. SYC Realty is primarily used to hold foreclosed properties obtained by PeoplesBank pending the liquidation of these properties. The accounts of CVB Statutory Trust No. 1 and No. 2 are not included in the consolidated financial statements as discussed in Note 8 Short-term Borrowings and Long-term Debt. All significant intercompany account balances and transactions have been eliminated in consolidation. The accounting and reporting policies of Codorus Valley and subsidiaries conform to accounting principles generally accepted in the United States of America and have been followed on a consistent basis.

In accordance with FASB ASC Topic 855, the Corporation evaluated the events and transactions that occurred after the balance sheet date of December 31, 2011 through the date these financial statements were issued.

**Investment Securities**

The classification of securities is determined at the time of acquisition and is reevaluated at each reporting date. Securities classified as available-for-sale are debt securities that the Corporation intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including significant movements in interest rates, changes in maturity mix of assets and liabilities, income or liquidity needs, regulatory considerations and other factors. Debt securities available-for-sale are carried at fair value, with unrealized gains and losses, net of taxes, reported as a component of accumulated other comprehensive income in shareholders' equity. Premiums and discounts are recognized in interest income using the interest method over the estimated life of the security. Realized gains and losses from the sale of available-for-sale securities are computed on the basis of specific identification of the adjusted cost of each security and are shown net as a separate line item in the statement of income.

Declines in the fair value of available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management must first assess whether (a) it has the intent to sell the security and (b) it is more likely than not that it will be required to sell the security prior to its anticipated recovery. These steps are done before assessing whether the cost basis of the investment will be recovered. The assessment of the probability of recovery would consider, among other things, the length of time and the extent to which the fair value has been less than cost and the financial condition and near-term prospects of the issuer. More information about investment securities is provided in Note 3 Securities.

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**Restricted Stock**

Restricted stock, which represents required investments in the common stock of correspondent banks, is carried at cost and, as of December 31, 2011 and 2010, consists primarily of the common stock of the Federal Home Loan Bank of Pittsburgh (FHLBP) and to a lesser degree Atlantic Central Bankers Bank (ACBB). Under the FHLBP's Capital Plan, PeoplesBank is required to maintain a minimum member stock investment, both as a condition of becoming and remaining a member and as a condition of obtaining borrowings from the FHLBP. The FHLBP uses a formula to determine the minimum stock investment, which is based on the volume of loans outstanding, unused borrowing capacity and other factors.

During February 2012, the FHLBP announced, among other things, the declaration of a dividend of 0.10 percent annualized for the fourth quarter of 2011. The FHLBP reported that future dividends will be dependent upon the condition of its private-label residential mortgage-back securities portfolio, its overall financial performance, retained earnings and other factors. Prior to its recent stock dividend declaration, dividend payments had been suspended by the FHLBP since December 2008. The FHLBP restricts the repurchase of the excess capital stock of member banks. The amount of excess capital stock that can be repurchased from any member is currently the lesser of five percent of the member's total capital stock outstanding or its excess capital stock outstanding.

Management evaluates the restricted stock for impairment in accordance with FASB ASC Topic 942. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. Using the FHLBP as an example, the determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as: (1) the significance of the decline in net assets of the FHLBP as compared to the capital stock amount for the FHLBP and the length of time this situation has persisted, (2) commitments by the FHLBP to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLBP, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLBP. Management believes no impairment charge was necessary related to the restricted stock during 2011 and 2010.

**Loans Held for Sale**

Loans held for sale are reported at the lower of cost or fair value, as determined by the aggregate commitments from investors or current investor yield requirements. The amount by which cost exceeds fair value, if any, is accounted for as a valuation allowance and is charged to expense in the period of the change.

**Loans**

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff, are stated at their outstanding unpaid principal balances less amounts charged off, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Generally, loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) over the contractual life of the loan. The loans receivable portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following industry classes: builder & developer, commercial real estate investor, residential real estate investor, hotel/motel, wholesale & retail, agriculture, manufacturing and all other. Consumer loans consist of the following classes: residential mortgage, home equity and all other.

For all classes of loans receivable, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and

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unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on nonaccrual loans, including impaired loans, generally is either applied against principal or reported as interest income, according to the Corporation's judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

**Allowance for Loan Losses**

The allowance for loan losses represents the Corporation's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The Corporation performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Corporation's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as impaired, generally substandard and nonaccrual loans. For loans that are classified as impaired, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers pools of loans by loan class including commercial loans not considered impaired, as well as smaller balance homogeneous loans, such as residential real estate, home equity and other consumer loans. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative (environmental) risk factors. Historical loss rates are based on a two year rolling average of net charge-offs. Qualitative risk factors that supplement historical losses in the evaluation of loan pools include:

- Changes in national and local economies and business conditions
- Changes in the value of collateral for collateral dependent loans
- Changes in the level of concentrations of credit
- Changes in the volume and severity of classified and past due loans
- Changes in the nature and volume of the portfolio
- Changes in collection, charge-off, and recovery procedures
- Changes in underwriting standards and loan terms
- Changes in the quality of the loan review system
- Changes in the experience/ability of lending management and key lending staff
- Regulatory and legal regulations that could affect the level of credit losses
- Other pertinent environmental factors

Each factor is assigned a value to reflect improving, stable or declining conditions based on the Corporation's best judgment using relevant information available at the time of the evaluation. An unallocated component is maintained to cover uncertainties that could affect the Corporation's estimate



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of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the loan portfolio.

As disclosed in Note 4-Loans, the Corporation engages in commercial and consumer lending. Loans are made within the Corporation's primary market area and surrounding areas, and include the purchase of whole loan and participation interests in loans from other financial institutions. Commercial related loans, which pose the greatest risk of loss to the Corporation, whether originated or purchased, are generally secured by real estate. Within the broad commercial loan segment, the builder & developer and commercial real estate investor loan classes generally present a higher level of risk than other commercial loan classifications. This greater risk is due to several factors, including the concentration of principal in a limited number of loans and borrowers, the effect of general economic conditions on income producing properties, unstable real estate prices and the dependency upon successful construction and sale or operation of the real estate project.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Corporation determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Commercial loans, most of which are collateral dependent, that are deemed impaired are evaluated for impairment loss based on the fair value of the collateral. Commercial loans that are not collateral dependent will rely on the present value of expected future cash flows discounted at the loan's effective interest rate to determine impairment loss. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual residential mortgage loans, home equity loans and other consumer loans for impairment disclosures, unless such loans are the subject of a troubled debt restructuring agreement.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value less estimated selling costs (i.e., net realizable value). For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are generally discounted to provide for selling costs and other factors to determine an estimate of the net realizable value of the property.

For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

Loans whose terms are modified are classified as troubled debt restructurings if the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted under a troubled debt restructuring may involve a reduction in interest rate to a below market rate or an extension of a loan's stated maturity date. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for a reasonable period of time, generally six consecutive months after modification. Loans classified as troubled debt restructurings are designated as impaired.

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Federal regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses and may require the Corporation to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to the Corporation. Based on a comprehensive analysis of the loan portfolio, the Corporation believes that the level of the allowance for loan losses at December 31, 2011 was adequate.

**Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Corporation, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

**Premises and Equipment**

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation. Depreciation expense is calculated principally on the straight-line method over the assets' estimated useful lives. Estimated useful lives are seven to forty years for buildings and improvements, three to twenty years for furniture and equipment and three to five years for computer equipment and software. Maintenance and repairs are charged to expense as incurred. The cost of significant improvements to existing assets is capitalized and amortized over the shorter of the asset's useful life or related lease term. When facilities are retired or otherwise disposed of, the depreciated cost is removed from the asset accounts, and any gain or loss is reflected in the statement of income.

**Foreclosed Real Estate**

Foreclosed real estate, included in other assets, is comprised of property acquired through a foreclosure proceeding or property that is acquired through acceptance of a deed-in-lieu of foreclosure. Foreclosed real estate is initially recorded at fair value minus estimated costs to sell at the date of foreclosure, establishing a new cost basis. Any difference between the carrying value and the new cost basis is charged against the allowance for loan losses. Appraisals are generally used to determine fair value. After foreclosure, management reviews valuations at least quarterly and adjusts the asset to the lower of cost or fair value minus estimated costs to sell through a valuation allowance. Costs related to the improvement of foreclosed real estate are generally capitalized until the real estate reaches a saleable condition. Revenue and expense from operations and changes in the valuation allowance are included in expense. When a foreclosed real estate asset is ultimately sold, any gain or loss on the sale is included in the income statement as a component of noninterest expense. At December 31, 2011, foreclosed real estate, net of allowance was \$16,243,000, compared to \$10,572,000 for December 31, 2010.

**Investments in Real Estate Partnerships**

In March 2003, PeoplesBank acquired a 73.47 percent limited partner interest in a real estate joint venture known as Village Court, which was formed to develop, construct, own and operate a 60-unit affordable housing complex located in Dover Township, York County, Pennsylvania. Construction of the housing complex was completed in the fourth quarter of 2004 and the complex was fully leased by December 31, 2004. The investment balance included in other assets was \$846,000 at December 31, 2011, compared to \$1,148,000 at December 31, 2010. Additionally, PeoplesBank is a 99.99 percent limited partner in a real estate joint venture known as SMB Properties that rehabilitated and now operates seven buildings in the City of York, Pennsylvania as part of a revitalization initiative. The buildings provide low-income housing to qualified families and, to a lesser degree, space for commercial purposes. The investment balance included in other assets was \$22,000 at December 31, 2011, compared to \$303,000 at December 31, 2010.

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Investment and related tax credits are accounted for under the effective yield method of accounting under which tax credits are recognized as they are allocated, and the cost of the investment is amortized to provide a constant yield over the period that tax credits are allocated, generally ten years.

**Bank Owned Life Insurance**

PeoplesBank invests in bank owned life insurance (BOLI) as a source of funding for employee benefit expenses. BOLI involves the purchasing of life insurance by PeoplesBank on a select group of employees and directors. PeoplesBank is the owner and beneficiary of the policies. This life insurance investment is carried at the cash surrender value of the underlying policies and is included in other assets in the amount of \$14,814,000 at December 31, 2011, compared to \$13,499,000 at December 31, 2010.

**Trust and Investment Services Assets**

Assets held by PeoplesBank in a fiduciary or agency capacity for its customers are not included in the consolidated balance sheets since these items are not assets of PeoplesBank.

**Advertising**

Advertising costs are charged to expense when incurred.

**Income Taxes**

Deferred income taxes are provided on the liability method whereby deferred tax assets are recognized for deductible temporary differences and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted through the provision for income taxes for the effects of changes in tax laws and rates on the effective date.

The Corporation accounts for uncertain tax positions as required by FASB ASC Topic 740. FASB ASC Topic 740 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. Specifically, the accounting standard prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return as well as guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. No significant income tax uncertainties have been identified by the Corporation; therefore, the Corporation recognized no adjustment for unrecognized income tax benefits for the years ended December 31, 2011 or 2010. The Corporation's policy is to recognize interest and penalties on unrecognized tax benefits in income taxes expense in the Consolidated Statement of Income. The Company did not recognize any interest and penalties for the year ended December 31, 2011. The tax years subject to examination by the taxing authorities are the years ended December 31, 2010, 2009, and 2008.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the evaluation of other-than-temporary impairment losses for investment securities and the evaluation of impairment losses for foreclosed real estate.

Table of Contents**Fair Value of Financial Instruments**

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 16. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

**Per Common Share Data**

Basic net income per common share is calculated as net income available to common shareholders divided by the weighted average number of common shares outstanding. Diluted net income per common share is calculated as net income available to common shareholders divided by the weighted average number of common shares outstanding plus common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Corporation relate solely to outstanding stock options and warrants and are determined using the treasury stock method. All share and per share amounts are adjusted for stock dividends that are declared prior to the issuance of the consolidated financial statements.

The computation of net income per common share for the years ended December 31, 2011, 2010 and 2009 is provided in the table below.

<i>(in thousands, except per share data)</i>	<b>2011</b>	<b>2010</b>	<b>2009</b>
Net income available to common shareholders	\$ 5,319	\$ 5,228	\$ 2,477
Weighted average shares outstanding (basic)	4,159	4,093	4,043
Effect of dilutive stock options	26	6	0
Weighted average shares outstanding (diluted)	4,185	4,099	4,043
Basic earnings per common share	\$ 1.28	\$ 1.28	\$ 0.61
Diluted earnings per common share	\$ 1.27	\$ 1.28	\$ 0.61
Anti-dilutive stock options and common stock warrants excluded from the computation of earnings per share	179	463	477

**Stock-Based Compensation**

The Corporation accounts for its stock-based compensation awards in accordance with FASB ASC Topic 718, which requires public companies to recognize compensation expense related to stock-based compensation awards in their statements of operations. Compensation expense is equal to the fair value of the stock-based compensation awards and is recognized over the vesting period of such awards. More information is provided in Note 12.

**Cash Flow Information**

For purposes of the statements of cash flows, the Corporation considers interest bearing deposits with banks, cash and due from banks, and federal funds sold to be cash and cash equivalents. Noncash items for the years ended December 31, 2011, 2010 and 2009 consisted of the transfer of loans to foreclosed real estate for \$3,013,000, \$9,104,000 and \$7,681,000, respectively, and the transfer of loans held for sale to the held-to-maturity loan portfolio of \$0, \$160,000 and \$3,986,000, respectively. The increase in other liabilities for the year ended December 31, 2011, includes accounts payable for investment in foreclosed real estate of \$116,000 and purchase of securities of \$1,063,000. Additional noncash items for the year ended December 31, 2009 included the transfer of securities held-to-maturity to the available-for-sale portfolio of \$987,000 and the transfer of premises and equipment to held for sale assets of \$507,000.

Table of Contents**Off-Balance Sheet Financial Instruments**

In the ordinary course of business, the Corporation enters into off-balance sheet financial instruments consisting of commitments to extend credit and standby letters of credit. These financial instruments are recorded on the balance sheet when they become a receivable to the Corporation.

**Comprehensive Income**

Accounting principles generally accepted in the United States of America require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income or loss. The components of other comprehensive income and related tax effects are presented in the following table.

<i>(dollars in thousands)</i>	2011	2010	2009
Unrealized holding gains (losses) arising during the year	\$ 5,861	\$ (291)	\$ 2,106
Reclassification adjustment for gains included in income	(125)	(108)	(291)
Net unrealized gains (losses)	5,736	(399)	1,815
Tax effect	(1,950)	136	(618)
Net of tax amount	\$ 3,786	\$ (263)	\$ 1,197

**Segment Reporting**

Management has determined that it operates in only one segment, community banking. The Corporation's non-banking activities are insignificant to the consolidated financial statements.

**Recent Accounting Pronouncements**

The FASB issued ASU 2011-12, *Deferral of the Effective Date to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update 2011-05*. In response to stakeholder concerns regarding the operational ramifications of the presentation of these reclassifications for current and previous years, the FASB has deferred the implementation date of this provision to allow time for further consideration. The requirement in ASU 2011-05, *Presentation of Comprehensive Income*, for the presentation of a combined statement of comprehensive income or separate, but consecutive, statements of net income and other comprehensive income is still effective for fiscal years and interim periods beginning after December 15, 2011 for public companies, and fiscal years ending after December 15, 2012 for nonpublic companies. The Corporation is evaluating the impact of the Update on its consolidated financial statements.

The FASB issued ASU No. 2011-05, *Presentation of Comprehensive Income*. The provisions of this Update amend FASB ASC Topic 220, *Comprehensive Income*, to facilitate the continued alignment of U.S. GAAP with International Accounting Standards. The Update prohibits the presentation of the components of comprehensive income in the statement of shareholders' equity. Reporting entities are allowed to present either: a statement of comprehensive income, which reports both net income and other comprehensive income; or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all 3 presentations were acceptable. Regardless of the presentation selected, the reporting entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this Update are effective for fiscal years and interim periods beginning after December 31, 2011 for public entities. As the two remaining options for presentation existed prior to the issuance of this Update, early adoption is permitted. The Corporation is evaluating the impact of the Update on its consolidated financial statements.

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The FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S GAAP and IFRSs. This Update amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The Update clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity's stockholder's equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of level 3 assets. The Update also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The Update also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for financial statement purposes. This Update is effective for interim and annual periods beginning after December 15, 2011. Early adoption is not permitted. The Corporation is evaluating the impact of this Update on its consolidated financial statements.

In November 2008, the Securities and Exchange Commission (SEC) released a proposed roadmap regarding the potential use by U.S. issuers of financial statements prepared in accordance with International