ROCKY BRANDS, INC. Form 10-Q October 30, 2018 Table of Contents

United States

Securities and Exchange Commission

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 001-34382

ROCKY BRANDS, INC.

(Exact name of Registrant as specified in its charter)

Ohio No. 31 1364046

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

39 East Canal Street, Nelsonville, Ohio 45764 (Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (740) 753 9100

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in 12b-2 of the Exchange Act.

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 7,421,317 shares of the Registrant's Common Stock outstanding on October 29, 2018.

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PART 1 – FINANCIAL INFORMATION

ITEM 1 – FINANCIAL STATEMENTS

Rocky Brands, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets

(Unaudited)

	September 30, 2018	December 31, 2017	September 30, 2017
ASSETS:			
CURRENT ASSETS:			
Cash and cash equivalents	\$ 4,210,391	\$ 3,680,776	\$ 2,238,862
Trade receivables, net	50,691,234	45,027,002	45,106,205
Contract receivables	4,849,176	-	-
Other receivables	281,798	806,468	800,322
Inventories	78,408,480	65,622,432	76,885,153
Income tax receivable	-	1,849,237	-
Prepaid expenses	2,121,908	2,199,648	2,431,996
Total current assets	140,562,987	119,185,563	127,462,538
PROPERTY, PLANT & EQUIPMENT – net	23,208,663	23,781,001	24,742,833
IDENTIFIED INTANGIBLES – net	30,282,805	30,314,749	33,319,334
OTHER ASSETS	163,821	197,977	225,310
TOTAL ASSETS	\$ 194,218,276	\$ 173,479,290	\$ 185,750,015
LIABILITIES AND SHAREHOLDERS' EQUITY: CURRENT LIABILITIES:			
Accounts payable	\$ 20,621,758	\$ 12,982,535	\$ 16,861,274
Contract liabilities	4,849,176	ψ 12,702,333 -	ψ 10,001,27 +
Accrued expenses:	4,042,170		
Salaries and wages	3,660,745	1,754,681	2,298,042
Taxes - other	158,251	599,793	502,252
Accrued freight	465,293	770,219	483,859
Commissions	431,532	455,845	401,261
Accrued duty	2,726,833	2,160,847	2,534,286
Income tax payable	1,888,060	-	1,275,893
Other	1,308,627	1,301,931	1,601,591
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Total current liabilities
36,110,275
20,025,851
25,958,458

LONG TERM DEBT
 2,199,423
11,630,000

LONG TERM TAXES PAYABLE
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