ORRSTOWN FINANCIAL SERVICES INC
Form 10-K
March 12, 2015
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2014
or
¨ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission file number: 001-34292

ORRSTOWN FINANCIAL SERVICES, INC.
(Exact Name of Registrant as Specified in its Charter)

Pennsylvania (State or Other Jurisdiction of Incorporation or Organization)	23-2530374 (I.R.S. Employer Identification No.)
77 East King Street, P. O. Box 250, Shippensburg, Pennsylvania (Address of Principal Executive Offices)	17257 (Zip Code)

Registrant's Telephone Number, Including Area Code: (717) 532-6114
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange on Which Registered
Common Stock, No Par Value	The NASDAQ Capital Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ¨ No x
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ¨ No x
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ¨
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232,405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No ¨
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form

10-K. ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “accelerated filer,” “large accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer	¨	Accelerated filer	x
Non-accelerated filer	¨ (Do not check if a smaller reporting company)	Smaller reporting company	¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.). Yes ¨ No x

The aggregate market value of the voting stock held by non-affiliates computed by reference to the price at which the common stock was last sold as of the last business day of the Registrant’s most recently completed second fiscal quarter, was approximately $113 million. For purposes of this calculation, the term “affiliate” refers to all directors and executive officers of the registrant, and all persons beneficially owning more than 5% of the registrant’s common stock.

Number of shares outstanding of the registrant’s Common Stock as of March 2, 2015: 8,291,683.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the 2015 Annual Meeting of Shareholders are incorporated by reference in Part III of this Form 10-K.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.
FORM 10-K
INDEX

		Page
Part I		
Item 1.	Business	2
Item 1A.	Risk Factors	9
Item 1B.	Unresolved Staff Comments	16
Item 2.	Properties	16
Item 3.	Legal Proceedings	17
Item 4.	Mine Safety Disclosures	17
Part II		
Item 5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	18
Item 6.	Selected Financial Data	20
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	21
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk	55
Item 8.	Financial Statements and Supplementary Data	57
Item 9.	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	109
Item 9A.	Controls and Procedures	109
Item 9B.	Other Information	120
Part III		
Item 10.	Directors, Executive Officers and Corporate Governance	110
Item 11.	Executive Compensation	110
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	110
Item 13.	Certain Relationships and Related Transactions, and Director Independence	110
Item 14.	Principal Accountant Fees and Services	110
Part IV		
Item 15.	Exhibits and Financial Statement Schedules	111
Signatures		113

Table of Contents

PART I

ITEM 1 – BUSINESS

Orrstown Financial Services, Inc. (the "Company"), a Pennsylvania corporation, is the holding company for Orrstown Bank (the "Bank"). The Company's executive offices are located at 77 East King Street, Shippensburg, Pennsylvania, 17257. The Company was organized on November 17, 1987, for the purpose of acquiring the Bank and such other banks and bank related activities as are permitted by law and desirable. The Bank provides banking and bank related services through 22 offices, located in South Central Pennsylvania, principally in Cumberland, Franklin, Lancaster and Perry Counties and in Washington County, Maryland.

The Company files periodic reports with the Securities and Exchange Commission ("SEC") in the form of quarterly reports on Form 10-Q, annual reports on Form 10-K, annual proxy statements and current reports on Form 8-K for any significant events that may arise during the year. Copies of these reports, and any amendments to such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), may be obtained free of charge through the SEC's internet site at www.sec.gov or by accessing the Company's website at www.orrstown.com as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. Information on our website shall not be considered a part of this Form 10-K.

Business

The Bank was originally organized in 1919 as a state-chartered bank. On March 8, 1988, in a bank holding company reorganization transaction, the Company acquired 100% ownership of the Bank, issuing 131,455 shares of the Company's common stock to the former shareholders of the Bank.

The Company's primary activity consists of owning and supervising its subsidiary, the Bank. The day-to-day management of the Company is conducted by its officers, who are also Bank officers. The Company has historically derived most of its income through dividends from the Bank, however, the Bank is prohibited from paying such dividends under an existing enforcement agreement (as more fully discussed below). As of December 31, 2014, the Company, on a consolidated basis, had total assets of $1,190,443,000, total shareholders' equity of $127,265,000 and total deposits of $949,704,000.

The Company has no employees. Its seven officers are employees of the Bank. On December 31, 2014, the Bank had 296 full-time and 16 part-time employees.

The Bank is engaged in commercial banking and trust business as authorized by the Pennsylvania Banking Code of 1965. This involves accepting demand, time and savings deposits, and granting loans. The Bank grants commercial, residential, consumer and agribusiness loans in its market areas of Cumberland, Franklin, Lancaster and Perry Counties in Pennsylvania and in Washington County, Maryland. The concentrations of credit by type of loan are set forth in Note 4, "Loans Receivable and Allowance for Loan Losses" filed herewith in Part II, Item 8, "Financial Statements and Supplementary Data." The Bank maintains a diversified loan portfolio and evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon the extension of credit, is based on management's credit evaluation of the customer pursuant to collateral standards established in the Bank's credit policies and procedures.

Lending

All secured loans are supported with appraisals or evaluations of collateral. Business equipment and machinery, inventories, accounts receivable, and farm equipment are considered appropriate security, provided they meet acceptable standards for liquidity and marketability. Loans secured by real estate generally do not exceed 90% of the appraised value of the property. Loan to collateral values are monitored as part of the loan review process, and appraisals are updated as deemed appropriate under the circumstances.

Commercial Lending

A majority of the Company's loan assets are loans for business purpose. Approximately 65% of the loan portfolio is comprised of commercial loans. The Bank makes commercial real estate, equipment, working capital and other commercial purpose loans as required by the broad range of borrowers across the Bank's various markets.

The Bank's credit policy dictates the underwriting requirements for the various types of loans the Bank would extend to borrowers. The policy covers such requirements as debt coverage ratios, advance rate against different forms of collateral, loan-to-value ratio ("LTV") and maximum term.

2

Table of Contents

Consumer Lending

The Bank provides home equity loans, home equity lines of credit and other consumer loans through its branch network. A large majority of the consumer loans are secured by either a first or second lien position on the borrower's primary residential real estate. The Bank requires a LTV of no greater than 90% of the value of the real estate being taken as collateral. The Bank's underwriting standards typically require that a borrower's debt to income ratio generally cannot exceed 43%.

Residential Lending

The Bank provides residential mortgages throughout its various markets through a network of mortgage loan officers. A majority of the residential mortgages originated are sold to secondary market investors, primarily Wells Fargo, Fannie Mae and the Federal Home Loan Bank of Pittsburgh. All mortgages, regardless of being sold or held in the Bank's portfolio, are generally underwritten to secondary market industry standards for prime mortgages. The Bank requires a LTV of no greater than 80% of the value of the real estate being taken as collateral, without the borrower obtaining private mortgage insurance.

Loan Review

The Bank has a loan review policy and program which is designed to identify and mitigate risk in the lending function. The Enterprise Risk Management ("ERM") Committee, comprised of executive officers and loan department personnel, is charged with the oversight of overall credit quality and risk exposure of the Bank's loan portfolio. This includes the monitoring of the lending activities of all Bank personnel with respect to underwriting and processing new loans and the timely follow-up and corrective action for loans showing signs of deterioration in quality. The loan review program provides the Bank with an independent review of the Bank's loan portfolio on an ongoing basis. Generally, consumer and residential mortgage loans are included in the Pass categories unless a specific action, such as extended delinquencies, bankruptcy, repossession or death of the borrower occurs, which heightens awareness as to a possible negative credit event.

Internal loan reviews are completed annually on all commercial relationships with a committed loan balance in excess of $1,000,000, which include a confirmation of the risk rating by Credit Administration. In addition, all relationships greater than $250,000 rated Substandard, Doubtful or Loss are reviewed by the ERM Committee on a quarterly basis, with reaffirmation of the rating as approved by the Bank's Loan Work Out Committee.

The Bank outsources its independent loan review to a third party provider, which monitors and evaluates loan customers on a quarterly basis utilizing risk-rating criteria established in the credit policy in order to identify deteriorating trends and detect conditions which might indicate potential problem loans. The third party loan review firm reports the results of the loan reviews quarterly to the ERM Committee for approval. The loan ratings provide the basis for evaluating the adequacy of the allowance for loan losses.

Orrstown Financial Advisors ("OFA")

Through its trust department, the Bank renders services as trustee, executor, administrator, guardian, managing agent, custodian, investment advisor, and other fiduciary activities authorized by law under the trade name "Orrstown Financial Advisors." OFA offers retail brokerage services through a third party broker/dealer arrangement with Financial Network Investment Company ("FNIC"). As of December 31, 2014, trust assets under management were $1,017,013,000.

Regulation and Supervision

The Company is a bank holding company registered with the Board of Governors of the Federal Reserve System (the "FRB") and has elected status as a financial holding company. As a registered bank holding company and financial holding company, the Company is subject to regulation under the Bank Holding Company Act of 1956 (the "BHC Act") and to inspection, examination, and supervision by the Federal Reserve Bank of Philadelphia (the "Federal Reserve Bank").

The Bank is a Pennsylvania-chartered commercial bank and a member of the Federal Reserve System. As such, the operations of the Bank are subject to federal and state statutes applicable to banks chartered under Pennsylvania law, to FRB member banks and to banks whose deposits are insured by the Federal Deposit Insurance Corporation ("FDIC"). The Bank's operations are also subject to regulations of the Pennsylvania Department of Banking and Securities ("PDB"), the FRB and the FDIC.

Several of the more significant regulatory provisions applicable to banks and bank holding companies to which the Company and the Bank are subject are discussed below, along with certain regulatory matters concerning the Company and the Bank. To the extent that the following information describes statutory or regulatory provisions, such information is qualified in

Table of Contents

its entirety by reference to the particular statutes or regulations. Any change in applicable law or regulation may have a material effect on the business and prospects of the Company and the Bank.

Enforcement

On March 22, 2012, the Company and the Bank entered into a Written Agreement with the Federal Reserve Bank and the Bank entered into a Consent Order with the PDB. The Consent Order with the PDB was subsequently terminated in April 2014, and replaced with a Memorandum of Understanding ("MOU"). On February 6, 2015, the Bank was released from the MOU, thereby terminating all enforcement actions imposed on the Bank by the PDB.

Pursuant to the Written Agreement, the Company and the Bank agreed to, among other things: (i) adopt and implement a plan, acceptable to the Federal Reserve Bank, to strengthen oversight of management and operations; (ii) adopt and implement a plan, acceptable to the Federal Reserve Bank, to reduce the Bank's interest in criticized and classified assets; (iii) adopt a plan, acceptable to the Federal Reserve Bank, to strengthen the Bank's credit risk management practices; (iv) adopt and implement a program, acceptable to the Federal Reserve Bank, for the maintenance of an adequate allowance for loan and lease losses; (v) adopt and implement a written plan, acceptable to the Federal Reserve Bank, to maintain sufficient capital on a consolidated basis for the Company and on a stand-alone basis for the Bank; and (vi) revise the Bank's loan underwriting and credit administration policies. The Bank and the Company also agreed not to declare or pay any dividend without prior approval from the Federal Reserve Bank, and the Company agreed not to incur or increase debt or to redeem any outstanding shares without prior Federal Reserve Bank approval.

The Company and the Bank have developed and continues to implement strategies and action plans to meet the requirements of the Written Agreement. As part of its efforts on complying with the terms of the Written Agreement, the Bank has filed a capital plan with the Federal Reserve Bank.

The Written Agreement will continue until terminated by the Federal Reserve Bank. The foregoing description of the Written Agreement is qualified in its entirety by reference to the actual agreement which is attached as Exhibit 10.13, and incorporated herein by this reference.

Additional regulatory restrictions require prior approval before appointing or changing the responsibilities of directors and executive officers, entering into any employment agreement or other agreement or plan providing for the payment of a "golden parachute payment" or the making of any golden parachute payment.

Financial and Bank Holding Company Activities

In general, the BHC Act and the FRB's regulations limit the nonbanking activities permissible for bank holding companies to those activities that the FRB has determined to be so closely related to banking or managing or controlling banks to be a proper incident thereto. A bank holding company that elects to be treated as a financial holding company, such as the Company, however, may engage in, and acquire companies engaged in, activities that are considered "financial in nature," as defined by the Gramm-Leach-Bliley Act and FRB regulations. For a bank holding company to be eligible to elect financial holding company status, the holding company must be both "well capitalized" or "well managed" under applicable regulatory standards and all of its subsidiary banks must be "well-capitalized" and "well-managed" and must have received at least a satisfactory rating on such institution's most recent examination under the Community Reinvestment Act of 1977 (the "CRA"). A financial holding company that continues to meet all of such requirements may engage directly or indirectly in activities considered financial in nature, either de novo or by acquisition, as long as it gives the FRB after-the-fact notice of the new activities. If a financial holding company fails to continue to meet any of the prerequisites for financial holding company status after engaging in activities not permissible for bank holding companies that have not elected to be treated as financial holding companies, the company must enter into an agreement with the FRB that it will comply with all applicable capital and management requirements. If the financial holding company does not return to compliance within 180 days, or such longer period as agreed to by the FRB, the FRB may order the company to discontinue existing activities that are not generally permissible for bank holding companies or divest the company's investments in companies engaged in such activities. In addition, if any banking subsidiary of a financial holding company receives a CRA rating of less than satisfactory, the company would be prohibited from engaging in any additional activities other than those permissible for bank holding companies that are not financial holding companies.

FDIC Insurance and Assessments

The Bank's deposits are insured to applicable limits by the FDIC. Under the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), the maximum deposit insurance amount was permanently increased from $100,000 to $250,000.

Table of Contents

The FDIC has adopted a risk-based premium system that provides for quarterly assessments based on an insured institution's ranking in one of four risk categories based on their examination ratings and capital ratios. Within its risk category, an institution is assigned an initial base assessment which is then adjusted to determine its final assessment rate based on its level of brokered deposits, secured liabilities and unsecured debt.

The Dodd-Frank Act required the FDIC to take such steps as necessary to increase the reserve ratio of the Deposit Insurance Fund from 1.15% to 1.35% of insured deposits by 2020. In setting the assessments, the FDIC is required to offset the effect of the higher reserve ratio against insured depository institutions with total consolidated assets of less than $10 billion. The Dodd-Frank Act also broadened the base for FDIC insurance assessments so that assessments will be based on the average consolidated total assets less average tangible equity capital of a financial institution rather than on its insured deposits. The FDIC has adopted a restoration plan to increase the reserve ratio to 1.15% by September 30, 2020 with additional rulemaking scheduled regarding the method to be used to achieve a 1.35% reserve ratio by that date and offset the effect on institutions with less than $10 billion in assets.

Pursuant to these requirements, the FDIC adopted new assessment regulations effective April 1, 2011 that redefined the assessment base as average consolidated assets less average tangible equity. Insured banks with more than $1.0 billion in assets must calculate quarterly average assets based on daily balances while smaller banks and newly chartered banks may use weekly averages. Average assets would be reduced by goodwill and other intangibles. Average tangible equity equals Tier 1 capital. For institutions with more than $1.0 billion in assets, average tangible equity is calculated on a weekly basis while smaller institutions may use the quarter-end balance. The base assessment rate for insured institutions in Risk Category I will range between 5 to 9 basis points and for institutions in Risk Categories II, III, and IV will be 14, 23 and 35 basis points. An institution's assessment rate will be reduced based on the amount of its outstanding unsecured long-term debt and for institutions in Risk Categories II, III and IV may be increased based on their brokered deposits.

Liability for Banking Subsidiaries

Under the Dodd-Frank Act and applicable FRB policy, a bank holding company such as the Company is expected to act as a source of financial and managerial strength to each of its subsidiary banks and to commit resources to their support. This support may be required at times when the bank holding company may not have the resources to provide it. Similarly, under the cross-guarantee provisions of the Federal Deposit Insurance Act (the "FDIA"), the FDIC can hold any FDIC-insured depository institution liable for any loss suffered or anticipated by the FDIC in connection with (1) the "default" of a commonly controlled FDIC-insured depository institution; or (2) any assistance provided by the FDIC to a commonly controlled FDIC-insured depository institution "in danger of default."

Pennsylvania Banking Law

The Pennsylvania Banking Code ("Banking Code") contains detailed provisions governing the organization, location of offices, rights and responsibilities of directors, officers, and employees, as well as corporate powers, savings and investment operations and other aspects of the Bank and its affairs. The Banking Code delegates extensive rule-making power and administrative discretion to the PDB so that the supervision and regulation of state chartered banks may be flexible and readily responsive to changes in economic conditions and in savings and lending practices. The FDIA, however, prohibits state chartered banks from making new investments, loans, or becoming involved in activities as principal and equity investments which are not permitted for national banks unless (1) the FDIC determines the activity or investment does not pose a significant risk of loss to the Deposit Insurance Fund and (2) the bank meets all applicable capital requirements. Accordingly, the additional operating authority provided to the Bank by the Banking Code is significantly restricted by the FDIA.

Table of Contents

Dividend Restrictions

The Company's funding for cash distributions to its shareholders is derived from a variety of sources, including cash and temporary investments. One of the principal sources of those funds has historically been dividends received from the Bank. Various federal and state laws limit the amount of dividends the Bank can pay to the Company without regulatory approval. In addition, federal bank regulatory agencies have authority to prohibit the Bank from engaging in an unsafe or unsound practice in conducting its business. The payment of dividends, depending upon the financial condition of the bank in question, could be deemed to constitute an unsafe or unsound practice. The ability of the Bank to pay dividends in the future is currently, and could be further, influenced by bank regulatory policies and capital guidelines. Additional information concerning the Company and the Bank with respect to dividends is incorporated by reference from the risk factors entitled "The Company is subject to restrictions and conditions of a formal agreement issued by the Federal Reserve Bank of Philadelphia. Failure to comply with this formal agreement could result in additional enforcement action against us, including the imposition of monetary penalties" and "The Company discontinued its quarterly cash dividend and suspended the stock repurchase program based on regulatory requirements" included under Item 1A of this report and Note 15, "Restrictions on Dividends, Loans and Advances," of the "Notes to Consolidated Financial Statements" included under Item 8 of this report, and the "Capital Adequacy and Regulatory Matters" section of "Management's Discussion and Analysis of Consolidated Financial Condition and Results of Operations," included under Item 7 of this report.

Regulatory Capital Requirements

Information concerning the compliance of the Company and the Bank with respect to capital requirements is incorporated by reference from Note 14, "Shareholders' Equity and Regulatory Capital," of the "Notes to Consolidated Financial Statements" included under Item 8 of this report, and from the "Capital Adequacy and Regulatory Matters" section of the "Management's Discussion and Analysis of Consolidated Financial Condition and Results of Operations," included under Item 7 of this report.

Basel III Capital Rules

In July 2013, the Company and Bank's primary federal regulator, the FRB, approved final rules (the "Basel III Capital Rules") establishing a new comprehensive capital framework for U.S. banking organizations, including community banks, which also incorporate provisions of the Dodd-Frank Act. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and Bank, compared to existing U.S. risk-based capital rules. The Basel III Capital Rules define the components of capital and address other issues affecting the numerator in banking institutions' regulatory capital ratios, addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios and replace the current risk-weighting approach. The Basel III Capital Rules are effective for the Company and Bank on January 1, 2015 (subject to a phase-in period).

The Basel III Capital Rules, among other things, (i) introduce a new capital measure called "Common Equity Tier 1" ("CET1"), (ii) specify that Tier 1 capital consist of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements, (iii) define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (iv) expand the scope of the deductions/adjustments from capital as compared to existing regulations.

When fully phased in on January 1, 2019, the Basel III Capital Rules will require the Company and Bank to maintain (i) a minimum ratio of CET1 to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which is added to the 4.5% CET1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of CET1 to risk-weighted assets of at least 7% upon full implementation), (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation), (iii) a minimum ratio of Total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of at least 8.0%, plus the capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in, effectively resulting in a minimum total capital ratio of 10.5% upon full implementation) and (iv) a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average assets.

The aforementioned capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the conservation buffer (or below the combined capital conservation buffer and countercyclical capital buffer, when the latter is applied) may face constraints on dividends, equity repurchases and discretionary bonuses to executive officers based on the amount of the shortfall.

Under the Basel III Capital Rules, the initial minimum capital ratios as of January 1, 2015 are as follows:

- 4.5% CET1 to risk-weighted assets;

Table of Contents

- 6.0% Tier 1 capital to risk-weighted assets; and
- 8.0% Total capital to risk-weighted assets.

The Basel III Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets dependent upon future taxable income and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such categories in the aggregate exceed 15% of CET1. Under previously effective capital standards, the effects of accumulated other comprehensive income items included in capital were excluded for the purposes of determining regulatory capital ratios. Under the Basel III Capital Rules, the effects of certain accumulated other comprehensive items are not excluded; however, the Company and Bank, may make a one-time permanent election to continue to exclude these items. The Company anticipates it will take advantage of the election.

Implementation of the deductions and other adjustments to CET1 began on January 1, 2015 and will be phased-in over a 4-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter until fully phased-in at January 1, 2018). The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and be phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reaches 2.5% on January 1, 2019).

With respect to the Bank, the Basel III Capital Rules also revise the “prompt corrective action” regulations pursuant to Section 38 of the FDIA, by (i) introducing a CET1 ratio requirement at each level (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category (other than critically undercapitalized), with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%), and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be adequately capitalized. The Basel III Capital Rules do not change the total risk-based capital requirement for any prompt corrective action category.

The Basel III Capital Rules prescribe a standardized approach for risk weightings that expands the risk-weighting categories from the four categories of the previous capital standards (0%, 20%, 50% and 100%) to a much larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories. Significant changes to the previously effective capital rules that will impact the Company’s determination of risk-weighted assets include, among other things:

- Greater restrictions on the amount of deferred tax assets that can be included in CET1 capital with assets relating to net operating loss and credit carry forwards being excluded, and a 10% - 15% limitation on deferred tax assets arising from temporary differences that cannot be realized through net operating loss carry backs.
- Applying a 150% risk weight for certain high volatility commercial real estate acquisition, development and construction loans, compared to 100% risk weight previously in place;
- Assigning a 150% risk weight to exposures (other than residential mortgage exposures) that are 90 days past due or in nonaccrual status, compared to 100% risk weight previously in place; and
- Providing for a 20% credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable, compared to 0% previously in place.

Management is currently evaluating the impact that the Basel III Capital Rules, on a fully phased-in basis, will have on our capital levels. Management anticipates that it will be in compliance with the phased in rules.

Consumer Financial Protection Bureau

The Dodd-Frank Act created an independent regulatory body, the Consumer Financial Protection Bureau (“Bureau”), with authority and responsibility to set rules and regulations for most consumer protection laws applicable to all banks, including the Company. The Bureau has responsibility for mortgage reform and enforcement, as well as broad new powers over consumer financial activities which could impact what consumer financial services would be available and how they are provided.

In late 2012, the Bureau formed a Community Bank Advisory Council. Representatives were drawn from small-to-medium-sized community banks to engage in discussions on how smaller institutions help level the playing

field for consumers experiencing difficulty in managing their money and what opportunities and challenges exist in mortgage lending for small institutions. The Bureau has developed prototype designs for various disclosures and agreements and invited the public and financial industry to review and comment on what works. Their website (www.consumerfinance.gov) serves as a public

Table of Contents

information resource on laws and regulations, assistance with financial questions, participation with projects or initiatives, and submission of complaints. The Bureau has positioned itself to serve as a resource for submission of complaints and to provide help to consumers with complaints regarding credit cards, mortgages, student loans, checking accounts, savings accounts, credit reporting, bank services, and other consumer loans. Guidance and consumer tips on various financial topics have been issued since 2012 in blogs on the Bureau's website.

Significant final mortgage rules were issued by the Bureau in January 2013 most with mandatory effective dates in January 2014. These rules were mandated by the Dodd-Frank Act provisions enacted in response to the breakdown in the mortgage lending markets and to provide for consumer protections. The following rules are intended to address problems consumers face in the three major steps in buying a home – shopping for a mortgage, closing on a mortgage, and paying off a mortgage.

Ability-to-Repay ("ATR") and Qualified Mortgage ("QM") rules were designed to address concerns that residential mortgage borrowers received loans for which they had no ability to repay. The ATR final rule requires a creditor to make "a reasonable and good faith determination at or before closing that the consumer will have a reasonable ability, at the time of consummation, to repay the loan, according to its terms, including any mortgage-related obligations." The ATR standards require consideration of eight specific underwriting factors. Information used must be documented and verified using reasonably reliable third-party records. The ATR rule provides for a wide variety of documents and sources of information that can be used and relied on to determine ATR. In addition, the ATR rules included provisions that create a legal advantage for lenders for loans that are qualified mortgages. A QM must have a fully amortizing payment, have a term of 30 years or less, and not have points and fees that exceed certain thresholds depending on the total loan amount. Safe Harbor QM loans are lower priced loans that meet QM requirements. Loans satisfying the QM requirements will be entitled to liability protection from damage claims and defenses by borrowers based on an asserted failure to meet ATR requirements. Rebuttable Presumption QM loans are higher-priced loans that meet QM requirements and provide liability protection to a lesser degree from damage claims and defense by borrowers based on asserted failure to meet ATR requirements.

Loan servicing has become a key focus, especially when loan workouts and modifications are involved. New mortgage servicing rules effective in January 2014 implement new provisions regarding servicing standards. These new standards seek to ensure similar borrowers who default or become delinquent are treated in a similar, consistent manner. The Bank presently services 5,000 or fewer mortgage loans which it owns or originated, so it is considered a "Small Servicer" and is exempt from certain parts of the Mortgage Servicing Rules. The mortgage servicing requirements applicable to the Bank's servicing operations under the new mortgage servicing rules are as follows: 1) adjustable rate mortgage interest rate adjustment notices; 2) prompt payment crediting and payoff statements; 3) limits on force-placed insurance; 4) responses to written information requests and complaints of errors; and 5) loss mitigation with regard to the first notice or filing for a foreclosure and no foreclosure proceedings if a borrower is performing pursuant to the terms of a loss mitigation agreement.

Other Federal Laws and Regulations

The Company's operations are subject to additional federal laws and regulations applicable to financial institutions, including, without limitation:

- Privacy provisions of the Gramm-Leach-Bliley Act and related regulations, which require us to maintain privacy policies intended to safeguard customer financial information, to disclose the policies to our customers and to allow customers to "opt out" of having their financial service providers disclose their confidential financial information to non-affiliated third parties, subject to certain exceptions;
- Right to Financial Privacy Act, which imposes a duty to maintain confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records;
- Consumer protection rules for the sale of insurance products by depository institutions, adopted pursuant to the requirements of the Gramm-Leach-Bliley Act; and the
- USA PATRIOT Act, which requires financial institutions to take certain actions to help prevent, detect and prosecute international money laundering and the financing of terrorism.

Future Legislation and Regulation

Changes to the laws and regulations in the states where the Company and the Bank do business can affect the operating environment of both the Company and the Bank in substantial and unpredictable ways. The Company cannot accurately predict whether those changes in laws and regulations will occur, and, if those changes occur, the ultimate effect they would have upon

Table of Contents

the financial condition or results of operations of the Company. This is also true of federal legislation, particularly given the current challenging economic environment.

NASDAQ Capital Market

The Company's common stock is listed on The NASDAQ Capital Market under the trading symbol "ORRF" and is subject to NASDAQ's rules for listed companies.

Forward Looking Statements

Additional information concerning the Company and the Bank with respect to forward looking statements is incorporated by reference from the "Caution About Forward Looking Statements" section of the "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this report under Item 7.

Competition

The Bank's principal market area consists of Cumberland County, Franklin County, Lancaster County, and Perry County, Pennsylvania, and Washington County, Maryland. The Bank services a substantial number of depositors in this market area and contiguous counties, with the greatest concentration in Chambersburg, Shippensburg, and Carlisle, Pennsylvania and the surrounding areas.

The Bank, like other depository institutions, has been subjected to competition from less heavily regulated entities such as credit unions, brokerage firms, money market funds, consumer finance and credit card companies, and other commercial banks, many of which are larger than the Bank. The principal methods of competing effectively in the financial services industry include improving customer service through the quality and range of services provided, improving efficiencies and pricing services competitively. The Bank is competitive with the financial institutions in its service areas with respect to interest rates paid on time and savings deposits, service charges on deposit accounts and interest rates charged on loans.

The Bank continues to implement strategic initiatives focused on expanding our core businesses and to explore, on an ongoing basis, acquisition, divestiture, and joint venture opportunities to the extent permitted by our regulators. We analyze each of our products and businesses in the context of shareholder return, customer demands, competitive advantages, industry dynamics, and growth potential.

ITEM 1A – RISK FACTORS

Our financial condition and results of operations may be adversely affected by various factors, many of which are beyond our control. These risk factors include the following:

The Company is subject to restrictions and conditions of a formal agreement issued by the Federal Reserve Bank of Philadelphia. Failure to comply with this formal agreement could result in additional enforcement action against us, including the imposition of monetary penalties.

In March 2012, the Company entered into a Written Agreement with the Federal Reserve Bank of Philadelphia, which requires the Company to discontinue a number of practices and to take a number of actions. In particular, we agreed with the Federal Reserve Bank to, among other things, prepare and submit plans regarding: (i) strengthening of credit risk management practices and underwriting, (ii) the repayment or disposition of properties classified as OREO and nonperforming or criticized assets, (iii) the allowance for loan loss methodology, (iv) capital, and (v) a management review. This formal agreement also restricts the ability of the Company and the Bank to pay dividends, to repurchase stock or to incur indebtedness without prior regulatory approval. We intend to fully comply with the formal agreement. However, if we fail to comply, the Federal Reserve Bank could take additional enforcement action against the Company. Possible enforcement actions could include the issuance of a cease and desist order that could be judicially enforced, the imposition of civil monetary penalties, the issuance of directives to increase capital or to enter into a strategic transaction, whether by merger or otherwise, with a third party, the appointment of a conservator or receiver, the termination of insurance of deposits, the issuance of removal and prohibition orders against institution-affiliated parties and the enforcement of such actions through injunctions or restraining orders. Any remedial measure or further enforcement action, whether formal or informal, could impose restrictions on our ability to operate our business, harm our reputation and our ability to retain and attract customers, adversely affect our business, prospects, financial condition or results of operations and impact the trading price of our common stock.

We have incurred and expect to continue to incur additional regulatory compliance expense in connection with these formal agreements. Such additional regulatory compliance costs could have an adverse impact on our results of operations and

Table of Contents

financial condition. In addition, deviations from our business plan will likely have to be approved by the regulators, which could limit our ability to make any changes to our business. This could negatively impact the scope and flexibility of our business activities.

The Company may not be able to pay any cash dividends or conduct any stock repurchases for the foreseeable future.
The Company is a bank holding company regulated by the FRB. In October 2011, the Company announced it had discontinued its quarterly dividend. Due to subsequent regulatory restrictions included in the formal agreement with our regulator discussed above, the Company is restricted from paying any dividends or repurchasing any stock without prior regulatory approval. Accordingly, we do not anticipate being able to pay any cash dividends or conducting any stock repurchases until such time as the agreement is lifted.
The Company is a holding company dependent for liquidity on payments from the Bank, its sole subsidiary, which is subject to restrictions.
The Company is a holding company and depends on dividends, distributions and other payments from the Bank to fund dividend payments, if permitted, and to fund all payments on obligations. The Bank is subject to laws that restrict dividend payments or authorize regulatory bodies to block or reduce the flow of funds from it to us. Pursuant to the terms of the formal agreement we entered into with the Federal Reserve Bank in March 2012, as discussed above, any dividend or similar payment from the Bank to us may only be made with prior regulatory approval. In 2014, the Bank received regulatory approval to dividend up to $1,000,000 to the Company as circumstances warrant. In addition, our right to participate in a distribution of assets upon the Bank's liquidation or reorganization is subject to the prior claims of the Bank's creditors.
The Company may be required to make further increases in the provisions for loan losses and to charge off additional loans in the future, which could materially adversely affect it.
There is no precise method of predicting loan losses and the required level of reserves, and related provision for loan losses, can fluctuate from year to year, based on charge-offs (recoveries), loan volumes, credit administration practices, and local and national economic conditions, among other factors. For 2014, we recorded a negative provision for loan losses of $3,900,000. The Company recorded net charge-offs of $2,318,000 in 2014 compared to net loan recoveries of $949,000 in 2013. Risk elements, including nonperforming loans, troubled debt restructurings, loans greater than 90 days past due still accruing, and other real estate owned totaled $16,464,000 at December 31, 2014. The allowance for loan losses, which is a reserve established through a provision for loan losses charged to expense, represents management's best estimate of probable incurred losses within the existing portfolio of loans. The level of the allowance reflects management's evaluation of, among other factors, the status of specific impaired loans, trends in historical loss experience, delinquency, credit concentrations and economic conditions within our market area. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and judgment and requires us to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside of our control, may require us to increase our allowance for loan losses.
In addition, bank regulatory agencies periodically review our allowance for loan losses and may require us to increase the provision for loan losses or to recognize further loan charge-offs, based on judgments that differ from those of management. If loan charge-offs in future periods exceed the allowance for loan losses, there could be a need to record additional provisions to increase our allowance for loan losses. Furthermore, growth in the loan portfolio would generally lead to an increase in the provision for loan losses. Generally, increases in our allowance for loan losses will result in a decrease in net income and stockholders' equity, and may have a material adverse effect on the financial condition of the Company, results of operations and cash flows.
The allowance for loan losses was 2.09% of total loans and 95% of nonaccrual and restructured loans still accruing at December 31, 2014, compared to 3.12% of total loans and 83% of nonaccrual and restructured loans still accruing at December 31, 2013. Material additions to the allowance could materially decrease our net income. In addition, at December 31, 2014, the top 25 lending relationships individually had commitments in excess of $220,000,000, and a total outstanding loan balance of nearly $182,097,000, or 26% of the loan portfolio. The deterioration of one or more

of these loans could result in a significant increase in the nonperforming loans and the provisions for loan losses, which would negatively impact our results of operations.

Table of Contents

Difficult economic and market conditions have adversely affected the financial services industry and may continue to materially and adversely affect the Company.

We are operating in a challenging economic environment, including generally uncertain global, national and local conditions. Additional concerns from some of the countries in the European Union, Russian Federation, and elsewhere have also strained the financial markets both abroad and domestically. Although there has been some improvement in the overall global macroeconomic conditions in 2014, financial institutions continue to be affected by conditions in the real estate market and the constrained financial markets. In recent years, declines in the housing market, increases in unemployment and under-employment have negatively impacted the credit performance of loans and resulted in significant write-downs of asset values by financial institutions, including the Bank. Reflecting concern over economic conditions, many lenders and institutional investors have reduced or ceased providing funding to borrowers. While the Company saw continued improvement in 2014, there continued to be stress on the Bank's portfolio. A worsening of economic conditions, or a prolonged inconsistent recovery, may further impact the Bank's results of operations and financial condition. In particular, we may face the following risks in connection with these events:

- Loan delinquencies could increase further;
- Problem assets and foreclosures could increase further;
- Demand for our products and services could decline;
- Collateral for loans made by us, especially real estate, could decline further in value, in turn reducing a customer's borrowing power, and reducing the value of assets and collateral associated with our loans.

As these conditions or similar ones continue to exist or worsen, we may experience continuing or increased adverse effects on our financial condition and results of operations.

Governmental regulation and regulatory actions against us may impair our operations or restrict our growth.

The Company is subject to regulation and supervision under federal and state laws and regulations. The requirements and limitations imposed by such laws and regulations limit the manner in which we conduct our business, undertake new investments and activities and obtain financing. These regulations are designed primarily for the protection of the deposit insurance funds and consumers and not to benefit our shareholders. Financial institution regulation has been the subject of significant legislation in recent years and may be the subject of further significant legislation in the future, none of which is within our control. Federal and state regulatory agencies also frequently adopt changes to their regulations or change the manner in which existing regulations are applied or enforced. The Company cannot predict the substance or impact of pending or future legislation, regulation or the application thereof. Compliance with such current and potential regulation and scrutiny may significantly increase our costs, impede the efficiency of our internal business processes, require us to increase our regulatory capital and limit our ability to pursue business opportunities in an efficient manner. Bank regulations can hinder our ability to compete with financial services companies that are not regulated in the same manner or are subject to less regulation.

The Dodd-Frank Wall Street Reform and Consumer Protection Act may affect the Company's financial condition, results of operations, liquidity and stock price.

On July 21, 2010, the Dodd-Frank Act was signed into law. The Dodd-Frank Act includes provisions affecting large and small financial institutions, including several provisions that will profoundly affect how community banks and bank holding companies will be regulated in the future. Among other things, these provisions relax rules regarding interstate branching, allow financial institutions to pay interest on business checking accounts, change the scope of federal deposit insurance coverage and impose new capital requirements on bank holding companies. Many of the requirements called for in the Dodd-Frank Act will be implemented over time and most will be subject to implementing regulations over the course of several years. Given the uncertainty associated with the manner in which the provisions of the Dodd-Frank Act will be implemented by the various regulatory agencies and through regulations, the full extent of the impact such requirements will have on our operations is unclear.

The Dodd-Frank Act also created the Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination

and enforcement authority over all banks and savings institutions with more than $10 billion in assets. Banks and savings institutions with $10 billion or less in assets will be examined by their applicable bank regulators.

Table of Contents

The Company may be required to invest significant management attention and resources to evaluate and make any changes necessary to comply with new statutory and regulatory requirements under the Dodd-Frank Act. Failure to comply with the new requirements may negatively impact our results of operations and financial condition. While the Company cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have on us, these changes could be materially adverse to our investors.

Changes in interest rates could adversely impact the Company's financial condition and results of operations.

Operating income, net income and liquidity depend to a great extent on our net interest margin, i.e., the difference between the interest yields we receive on loans, securities and other interest earning assets and the interest rates we pay on interest-bearing deposits, borrowings and other liabilities. These rates are highly sensitive to many factors beyond our control, including competition, general economic conditions and monetary and fiscal policies of various governmental and regulatory authorities, including the Board of Governors of the FRB. If the rate of interest we pay on our interest-bearing deposits, borrowings and other liabilities increases more than the rate of interest we receive on loans, securities and other interest earning assets, our net interest income, and therefore our earnings, and liquidity could be materially adversely affected. Our earnings and liquidity could also be materially adversely affected if the rates on our loans, securities and other investments fall more quickly than those on our deposits, borrowings and other liabilities. Our operations are subject to risks and uncertainties surrounding our exposure to changes in the interest rate environment.

Additionally, based on an analysis of the interest rate sensitivity of the Company's assets, an increase in the general level of interest rates will negatively affect the market value of the investment portfolio because of the relatively long duration of certain securities included in the investment portfolio.

Changes in interest rates also can affect: (1) the ability to originate loans; (2) the value of interest-earning assets, which would negatively impact stockholders' equity, and the ability to realize gains from the sale of such assets; (3) the ability to obtain and retain deposits in competition with other available investment alternatives; and (4) the ability of borrowers to repay adjustable or variable rate loans.

Increases in FDIC insurance premiums may have a material adverse effect on our results of operations.

Market developments significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits. As a result, the Company may be required to pay significantly higher premiums or additional special assessments or taxes that could adversely affect earnings. We are generally unable to control the amount of premiums that are required to be paid for FDIC insurance. If there are additional bank or financial institution failures, the Company may be required to pay even higher FDIC premiums than the levels currently imposed. Any future increases or required prepayments in FDIC insurance premiums may materially adversely affect the results of operations.

Because our business is concentrated in South Central Pennsylvania and Washington County, Maryland, our financial performance could be materially adversely affected by economic conditions and real estate values in these market areas.

Our operations and the properties securing our loans are primarily located in South Central Pennsylvania and in Washington County, Maryland. Our operating results depend largely on economic conditions and real estate valuations in these and surrounding areas. A further deterioration in the economic conditions in these market areas could materially adversely affect our operations and increase loan delinquencies, increase problem assets and foreclosures, increase claims and lawsuits, decrease the demand for our products and services and decrease the value of collateral securing loans, especially real estate, in turn reducing customers' borrowing power, the value of assets associated with nonperforming loans and collateral coverage.

Table of Contents

Commercial real estate lending may expose us to a greater risk of loss and impact our earnings and profitability.
Our business strategy involves making loans secured by commercial real estate. These types of loans generally have higher risk-adjusted returns and shorter maturities than other loans. Loans secured by commercial real estate properties are generally for larger amounts and may involve a greater degree of risk than other loans. Payments on loans secured by these properties are often dependent on the income produced by the underlying properties which, in turn, depends on the successful operation and management of the properties. Accordingly, repayment of these loans is subject to conditions in the real estate market or the local economy. Because of the current challenging economic environment, these loans represent higher risk, could result in an increase in our total net-charge offs and could require us to increase our allowance for loan losses, which could have a material adverse effect on our financial condition or results of operations. While we seek to minimize these risks in a variety of ways, there can be no assurance that these measures will protect against credit-related losses.
The Company is required to make a number of judgments in applying accounting policies and different estimates and assumptions in the application of these policies could result in a decrease in capital and/or other material changes to the reports of financial condition and results of operations. Also, changes in accounting standards can be difficult to predict and can materially impact how the Company records and reports our financial condition and results of operations.
Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, accounting for income taxes and the ability to recognize the deferred tax asset, and the fair value of certain financial instruments, in particular securities. While we have identified those accounting policies that are considered critical and have procedures in place to facilitate the associated judgments, different assumptions in the application of these policies could result in a decrease to net income and, possibly, capital and may have a material adverse effect on our financial condition and results of operations.
Our accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. From time to time, the Financial Accounting Standards Board changes the financial accounting and reporting standards that govern the preparation of our financial statements. These changes can be hard to predict and can materially impact how we record and report our financial condition and results of operations.
Competition from other banks and financial institutions in originating loans, attracting deposits and providing various financial services may adversely affect profitability and liquidity.
We have substantial competition in originating loans, both commercial and consumer loans, in our market area. This competition comes principally from other banks, savings institutions, credit unions, mortgage banking companies and other lenders. Some of our competitors enjoy advantages, including greater financial resources, and higher lending limits, a wider geographic presence, more accessible branch office locations, the ability to offer a wider array of services or more favorable pricing alternatives, as well as lower origination and operating costs. This competition could reduce our net income and liquidity by decreasing the number and size of loans that we originate and the interest rates we may charge on these loans.
In attracting business and consumer deposits, we face substantial competition from other insured depository institutions such as banks, savings institutions and credit unions, as well as institutions offering uninsured investment alternatives, including money market funds. Some of our competitors enjoy advantages, more aggressive marketing campaigns, better brand recognition and more branch locations. These competitors may offer higher interest rates than we do, which could decrease the deposits that we attract or require us to increase our rates to retain existing deposits or attract new deposits. Increased deposit competition could materially adversely affect our ability to generate the funds necessary for lending operations. As a result, we may need to seek other sources of funds that may be more expensive to obtain and could increase our cost of funds.
The Company’s business strategy includes the continuation of moderate growth plans, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.
In 2014, loans grew $33,909,000, or 5.1% from $671,037,000 at January 1, 2014, to $704,946,000 at December 31, 2014, due to organic growth through increases in consumer lending and commercial real estate loans. Over the long term, we expect to continue to experience growth in loans and total assets, the level of our deposits and the scale of our operations. Achieving our growth targets requires us to successfully execute our business strategies, which include

continuing to grow our loan portfolio. Our ability to successfully grow will also depend on the continued availability of loan opportunities that meet underwriting standards. In addition, since our asset quality metrics have returned closer to historical levels, we may consider the acquisition of other financial institutions and branches within or outside of our market area to the extent permitted by our regulators, the success of which will depend on a number of factors, including our ability to integrate the acquired branches into the current operations of the Company, our ability to limit the outflow of deposits held by customers of the acquired institution or branch locations, our ability to control the incremental increase in non-interest expense arising from any acquisition and our

Table of Contents

ability to retain and integrate the appropriate personnel of the acquired institution or branches. We believe we have the resources and internal systems in place to successfully achieve and manage our future growth. If we do not manage our growth effectively, we may not be able to achieve our business plan, and our business and prospects could be harmed.

If the Company wants to, or is compelled to, raise additional capital in the future, that capital may not be available when it is needed and on terms favorable to current shareholders.

Federal banking regulators require us and our banking subsidiaries to maintain adequate levels of capital to support our operations. These capital levels are determined and dictated by law, regulation and banking regulatory agencies. In addition, capital levels are also determined by our management and board of directors based on capital levels that, they believe, are necessary to support our business operations. At December 31, 2014, all three capital ratios for us and our banking subsidiary were above regulatory minimum levels to be deemed "well capitalized" under current bank regulatory guidelines. To be "well capitalized," banking companies generally must maintain a tier 1 leverage ratio of at least 5%, a Tier 1 risk-based capital ratio of at least 6%, and a total risk-based capital ratio of at least 10%.

The Company's ability to raise additional capital will depend on conditions in the capital markets at that time, which are outside of our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital on terms and time frames acceptable to us or to raise additional capital at all. Additionally, the inability to raise capital in sufficient amounts may adversely affect our operations, financial condition and results of operations. Our ability to borrow could also be impaired by factors that are nonspecific to us, such as severe disruption of the financial markets or negative news and expectations about the prospects for the financial services industry as a whole as evidenced by recent turmoil in the domestic and worldwide credit markets. If we raise capital through the issuance of additional shares of our common stock or other securities, we would likely dilute the ownership interests of current investors and the price at which we issue additional shares of stock could be less than the current market price of our common stock and, thus, could dilute the per share book value and earnings per share of our common stock. Furthermore, a capital raise through the issuance of additional shares may have an adverse impact on our stock price.

The short-term and long-term impact of the changing regulatory capital requirements and new capital rules is uncertain.

In July 2013, the Company and Bank's primary federal regulator, the Federal Reserve Bank, approved final Basel III Capital Rules establishing a new comprehensive capital framework for U.S. banking organizations, including community banks, which also incorporate provisions of the Dodd-Frank Act. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and Bank, compared to existing U.S. risk-based capital rules. The Basel III Capital Rules define the components of capital and address other issues affecting the numerator in banking institutions' regulatory capital ratios, addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios and replace the current risk-weighting approach. The Basel III Capital Rules are effective for the Company and Bank on January 1, 2015 (subject to a phase-in period).

The Basel III Capital Rules, among other things, (i) introduce a new capital measure called CET1, (ii) specify that Tier 1 capital consist of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements, (iii) define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (iv) expand the scope of the deductions/adjustments from capital as compared to existing regulations. When fully phased in on January 1, 2019, the Basel III Capital Rules will require the Company and Bank to maintain (i) a minimum ratio of CET1 to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which is added to the 4.5% CET1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of CET1 to risk-weighted assets of at least 7% upon full implementation), (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation), (iii) a minimum ratio of Total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of at least 8.0%, plus the capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in,

effectively resulting in a minimum total capital ratio of 10.5% upon full implementation) and (iv) a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average assets.

The application of more stringent capital requirements to the Company and the Bank could, among other things, result in lower returns on invested capital, result in the need for additional capital, and result in regulatory actions if we were to be unable to comply with such requirements. Furthermore, the imposition of liquidity requirements in connection with the implementation of Basel III could result in our having to lengthen the term of our funding, restructure our business models, and/or increase our holdings of liquid assets. Implementation of changes to asset risk weightings for risk based capital calculations, items included or deducted in calculating regulatory capital and/or additional capital conservation buffers could result in management modifying its business strategy and could limit our ability to make distributions, including paying out dividends or buying back shares.

Table of Contents

The Company may be adversely affected by technological advances.

Technological advances impact our business. The banking industry is undergoing technological changes with frequent introductions of new technology-driven products and services. In addition to improving customer services, the effective use of technology increases efficiency and enables financial institutions to reduce costs. Our future success may depend, in part, on our ability to address the needs of our current and prospective customers by using technology to provide products and services that will satisfy demands for convenience as well as to create additional efficiencies in operations.

The soundness of other financial institutions could adversely affect the Company.

Our ability to engage in routine funding and other transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have historically led to market-wide liquidity problems, losses of depositor, creditor and counterparty confidence and could lead to losses or defaults by us or by other institutions. We could experience increases in deposits and assets as a result of other banks' difficulties or failure, which would increase the capital we need to support such growth.

An interruption or breach in security with respect to our information system, or our outsourced service providers, could adversely impact the Company's reputation and have an adverse impact on our financial condition or results of operations.

We rely on software, communication, and information exchange on a variety of computing platforms and networks and over the Internet. Despite numerous safeguards, we cannot be certain that all of our systems are entirely free from vulnerability to attack or other technological difficulties or failures. We rely on the services of a variety of vendors to meet our data processing and communication needs. If information security is breached or other technology difficulties or failures occur, information may be lost or misappropriated, services and operations may be interrupted and we could be exposed to claims from customers. Any of these results could have a material adverse effect on our financial condition, results of operations or liquidity.

Pending litigation and legal proceedings and the impact of any finding of liability or damages could adversely impact the Company and its financial condition and results of operations.

We have been named, from time to time, as a defendant in various legal actions or other proceedings arising in connection with our activities as a financial services institution. Certain of these actions include and future actual or threatened legal actions may include claims for substantial and indeterminate amounts of damages, or may result in other outcomes adverse to us. Legal liability could materially adversely affect our business, financial condition or results of operations or cause us reputational harm, which could harm our business. For more information regarding legal proceedings in which we are involved, see "Legal Proceedings" in Part I, Item 3 herein.

The Company may not be able to attract and retain skilled people.

The Company's success depends, in large part, on our ability to attract and retain skilled people. We recently experienced significant turnover among our senior officers and salary increases, bonuses, and other compensation for our senior executives has been frozen in recent years. Competition for the best people in most activities engaged in by us can be intense, and we may not be able to attract and hire sufficiently skilled people to fill open and newly created positions or to retain current or future employees. An inability to attract and retain individuals with the necessary skills to fill open positions, or the unexpected loss of services of one or more of our key personnel, could have a material adverse impact on our business due to the loss of their skills, knowledge of our markets, years of industry experience or the difficulty of promptly finding qualified replacement personnel.

The market price of our common stock has been subject to volatility.

The market price of the Company's common stock has been subject to fluctuations in response to numerous factors, many of which are beyond our control. These factors include actual or anticipated variations in our operational results and cash flows, changes in financial estimates by securities analysts, trading volume, large purchases or sales of our common stock, market conditions within the banking industry, the general state of the securities markets and the market for stocks of financial institutions, as well as general economic conditions.

15

Table of Contents

ITEM 1B – UNRESOLVED STAFF COMMENTS
None.

ITEM 2 – PROPERTIES
The Bank owns and leases properties in Cumberland, Franklin, Lancaster and Perry Counties, Pennsylvania and Washington County, Maryland as branch banking offices and an operations center. The Company and the Bank maintain headquarters at the Bank's King Street Office in Shippensburg, Pennsylvania. A summary of these properties is as follows:

Office and Address	Acquired/Built	Office and Address	Acquired/Built
Properties Owned		Properties Owned (continued)	
Orrstown Office 3580 Orrstown Road Orrstown, PA 17244	1919	Lincoln Way East Office 1725 Lincoln Way East Chambersburg, PA 17202	2004
Lurgan Avenue Office 121 Lurgan Avenue Shippensburg, PA 17257	1981	Duncannon Office 403 North Market Street Duncannon, PA 17020	2006
King Street Office 77 E. King Street Shippensburg, PA 17257	1986	Greencastle Office 308 Carolle Street Greencastle, PA 17225	2006
Stonehedge Office 427 Village Drive Carlisle, PA 17015	1994	New Bloomfield Office 1 South Carlisle Street New Bloomfield, PA 17068	2006
Path Valley Office 16400 Path Valley Road Spring Run, PA 17262	1995	Newport Office Center Square Newport, PA 17074	2006
Norland Avenue Office 625 Norland Avenue Chambersburg, PA 17201	1997	Red Hill Office 18 Newport Plaza Newport, PA 17074	2006
Silver Spring Office 3 Baden Powell Lane Mechanicsburg, PA 17050	2000	Simpson Street Office 1110 East Simpson Street Mechanicsburg, PA 17055	2006
North Middleton Office (land lease) 2250 Spring Road Carlisle, PA 17013	2002	North Pointe Operations Center Orrstown Operations Center 2695 Philadelphia Avenue Chambersburg, PA 17201	2007
Orchard Drive Office (land lease) 1355 Orchard Drive Chambersburg, PA 17201	2003	Eastern Blvd. Office 1020 Professional Court Hagerstown, MD 21740	2008

Seven Gables Office 1 Giant Lane Carlisle, PA 17013	2003

16

Table of Contents

Office and Address	Acquired/Built	Office and Address	Acquired/Built
Properties Leased		Properties Leased (continued)	
Hanover Street 22 S. Hanover St. Carlisle, PA 17013	1997	Carlisle Fairgrounds 1000 Bryn Mawr Road Carlisle, PA 17103	2011
Camp Hill 3045 Market St. Camp Hill, PA 17011	2005	Lancaster Financial Center 2098 Spring Valley Road Lancaster, PA 17601	2013

ITEM 3 – LEGAL PROCEEDINGS

The nature of the Company's business generates a certain amount of litigation involving matters arising out of the ordinary course of business. Except as described in Note 20, "Contingencies" in the Notes to the Consolidated Financial Statements, which information is incorporated herein by reference, in the opinion of management, there are no legal proceedings that are expected to have a material effect on the results of operations, liquidity, or the financial position of the Company at this time.

ITEM 4 – MINE SAFETY DISCLOSURES

Not applicable.

Table of Contents

PART II

ITEM 5 – MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Information

Our common stock began trading on the NASDAQ Capital Market under the symbol "ORRF" as of April 28, 2009, and continues to be listed there as of the date hereof. At the close of business on March 2, 2015, there were approximately 3,059 shareholders of record.

The following table sets forth, for the fiscal periods indicated, the high and low sales prices of our common stock for the two most recent fiscal years. Trading prices are based on published financial sources.

	2014			2013		
	Market Price		Quarterly	Market Price		Quarterly
	High	Low	Dividend	High	Low	Dividend
First quarter	$17.50	$15.35	$0.00	$15.15	$9.49	$0.00
Second quarter	16.95	15.85	0.00	16.20	12.52	0.00
Third quarter	17.00	15.33	0.00	18.00	12.79	0.00
Fourth quarter	17.21	15.50	0.00	17.78	15.45	0.00
			$0.00			$0.00

In October 2011, the Company announced that it had discontinued its quarterly dividend. In March 2012, the Company and the Bank entered into a Written Agreement with the Federal Reserve Bank. Due to the regulatory restrictions included in the Written Agreement, the Company is restricted from paying any dividends. Accordingly, there can be no assurance that we will pay a cash dividend in the near future.

Issuer Purchases of Equity Securities

On September 23, 2010, the Company announced an extension of its original Stock Repurchase Plan authorizing the repurchase of 150,000 shares of its common stock. The maximum number of shares that may yet be purchased under the plan is 146,693 shares at December 31, 2014.

For the quarter ended December 31, 2014, there were no repurchases of common equity securities by the Company under the Stock Repurchase Plan. In connection with the formal written agreement entered into with the Federal Reserve Bank, the Company's Stock Repurchase Plan was suspended, and the Company does not expect to repurchase shares in the foreseeable future.

Table of Contents

PERFORMANCE GRAPH

The following graph shows a five-year comparison of the cumulative total return on the Company's common stock as compared to other indexes: the SNL index of banks with assets between $1 billion and $5 billion, the S&P 500 Index, and the NASDAQ Composite index. Shareholder returns on the Company's common stock are based upon trades on the NASDAQ Stock Market. The shareholder returns shown in the graph are not necessarily indicative of future performance.

	Period Ending					
Index	12/31/09	12/31/10	12/31/11	12/31/12	12/31/13	12/31/14
Orrstown Financial Services, Inc.	100.00	81.34	25.27	29.52	50.07	52.06
SNL Bank $1B-$5B	100.00	113.35	103.38	127.47	185.36	193.81
S&P 500	100.00	115.06	117.49	136.30	180.44	205.14
NASDAQ Composite	100.00	118.15	117.22	138.02	193.47	222.16

In accordance with the rules of the SEC, this section captioned "Performance Graph" shall not be incorporated by reference into any of our future filings made under the Exchange Act or the Securities Act of 1933, as amended (the "Securities Act"). The Performance Graph and its accompanying table are not deemed to be soliciting material or to be filed under the Exchange Act or the Securities Act.

Recent Sales of Unregistered Securities

The Company has not sold any securities within the past three years which were not registered under the Securities Act.

Table of Contents

ITEM 6 – SELECTED FINANCIAL DATA

	Year Ended December 31,				
(Dollars in thousands)	2014	2013	2012	2011	2010
Summary of Operations					
Interest income	$38,183	$37,098	$45,436	$60,361	$58,423
Interest expense	4,159	5,011	7,548	10,754	12,688
Net interest income	34,024	32,087	37,888	49,607	45,735
Provision for loan losses	(3,900)	(3,150)	48,300	58,575	8,925
Net interest income after provision for loan losses	37,924	35,237	(10,412)	(8,968)	36,810
Securities gains	1,935	332	4,824	6,224	3,636
Other noninterest income	16,919	17,476	18,438	20,396	19,340
Goodwill impairment charge	0	0	0	19,447	0
Other noninterest expenses (excluding goodwill impairment charge)	43,768	43,247	43,349	41,032	36,735
Income (loss) before income taxes (benefit)	13,010	9,798	(30,499)	(42,827)	23,051
Income tax expense (benefit)	(16,132)	(206)	7,955	(10,863)	6,470
Net income (loss)	$29,142	$10,004	$(38,454)	$(31,964)	$16,581
Per Common Share Data					
Net income (loss)	$3.59	$1.24	$(4.77)	$(3.98)	$2.18
Diluted net income (loss)	3.59	1.24	(4.77)	(3.98)	2.17
Cash dividend paid	0.00	0.00	0.00	0.69	0.89
Book value at December 31	15.40	11.28	10.85	15.92	20.10
Average shares outstanding – basic	8,110,344	8,093,306	8,066,148	8,017,307	7,609,933
Average shares outstanding – diluted	8,116,054	8,093,306	8,066,148	8,026,726	7,637,824
Stock Price Statistics					
Close	$17.00	$16.35	$9.64	$8.25	$27.41
High	17.50	18.00	11.29	29.50	36.50
Low	15.33	9.49	7.45	7.90	20.00
Price earnings ratio at close	4.7	13.2	(2.0)	(2.1)	12.6
Diluted price earnings ratio at close	4.7	13.2	(2.0)	(2.1)	12.6
Price to book at close	1.1	1.4	0.9	0.5	1.4
Year-End Balance Sheet Data					
Total assets	$1,190,443	$1,177,812	$1,232,668	$1,444,097	$1,511,722
Loans	704,946	671,037	703,739	965,440	964,293
Total investment securities	384,549	416,864	311,774	322,123	440,570
Deposits – noninterest bearing	116,302	116,371	121,090	111,930	104,646
Deposits – interest bearing	833,402	884,019	963,949	1,104,972	1,083,731
Total deposits	949,704	1,000,390	1,085,039	1,216,902	1,188,377
Repurchase agreements	21,742	9,032	9,650	15,013	87,850
Borrowed money	79,812	66,077	37,470	73,798	65,178
Total shareholders' equity	127,265	91,439	87,694	128,197	160,484
Trust assets under management – market value	1,017,013	1,085,216	992,378	947,273	929,327
Performance Statistics					
Average equity / average assets	8.63%	7.45%	8.07%	10.36%	10.76%
Return on average equity	28.78%	11.30%	(35.22)%	(20.33)%	11.22%
Return on average assets	2.48%	0.84%	(2.84)%	(2.11)%	1.21%

20

Table of Contents

ITEM 7 – MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion of the consolidated financial condition and results of operations for each of the three years ended December 31, 2014, 2013 and 2012. The following discussion and analysis should be read in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements presented in this report to assist in the evaluation of the Company's 2014 performance. Certain prior period amounts presented in this discussion and analysis have been reclassified to conform to current period classifications. It should also be read in conjunction with the "Caution About Forward Looking Statements" section at the end of this discussion.

Overview

The U.S. economy is in its fifth year of recovery from one of its longest and most severe economic recessions in recent history. The strength of the recovery has been modest by historical standards with GDP growth struggling to sustain momentum above 2.0%. Unemployment had been slow to decline until 2014, when it experienced its best employment growth in over a decade adding over three million new jobs. While the economic outlook finally appears strong enough that the Federal Reserve is expected to begin raising interest rates in mid-2015, most of the rest of the world's economies appear to be in recession or experiencing decelerating growth. As a result, the dollar has strengthened significantly and commodity prices have fallen precipitously. It remains to be seen if the U.S. economy will remain strong enough to allow the Federal Reserve to raise interest rates while the rest of the world's major economies struggle.

The Company returned to profitability for the years ended December 31, 2014 and 2013, recording net income of $29,142,000 and $10,004,000 after posting losses in the two previous years, including $38,454,000 in 2012. The Company was able to return to profitability as asset quality issues have improved significantly in the past two years, from their elevated levels, allowing for significant reductions in the provision for loan losses in 2014 and 2013 compared to 2012. The provision for loan losses was a negative $3,900,000 and $3,150,000 for the years ended December 31, 2014 and 2013, compared to $48,300,000 in 2012.

The results of operation of the Company was also influenced by the establishment of a deferred tax asset valuation allowance reserve totaling $20,235,000 in 2012 due primarily to the cumulative losses posted in 2011 and 2012. As a result of sustained profitability for the last nine quarters, strengthened asset quality metrics and regulatory capital, the valuation allowance was recaptured in the fourth quarter of 2014, and an income tax benefit of $16,204,000 was recorded.

Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and follow general practices within the financial services industry in which it operates. Management, in order to prepare the Company's consolidated financial statements, is required to make estimates, assumptions and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the balance sheet date through the date the financial statements are filed with the SEC. As this information changes, the consolidated financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources.

The most significant accounting policies followed by the Company are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to

the methods, assumptions, and estimates underlying those amounts, the Company has identified the adequacy of the allowance for loan losses and accounting for income taxes as critical accounting policies.

The allowance for loan losses represents management's estimate of probable incurred credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, and consideration of

Table of Contents

current economic trends and conditions, all of which may be susceptible to significant change. The loan portfolio also represents the largest asset type on the consolidated balance sheet.

The Company recognizes deferred tax assets and liabilities for the future effects of temporary differences and tax credits. Enacted tax rates are applied to cumulative temporary differences based on expected taxable income in the periods in which the deferred tax asset or liability is anticipated to be realized. Future tax rate changes could occur that would require the recognition of income or expense in the statement of operations in the period in which they are enacted. Deferred tax assets must be reduced by a valuation allowance if in management's judgment it is "more likely than not" that some portion of the asset will not be realized. Management may need to modify their judgments in this regard from one period to another should a material change occur in the business environment, tax legislation, or in any other business factor that could impair the Company's ability to benefit from the asset in the future. Based upon the Company's prior cumulative taxable losses, projections for future taxable income and other available evidence, management determined that there was not sufficient positive evidence to outweigh the cumulative loss, and concluded it was not more likely than not that the net deferred tax asset would be realized for the quarters ended September 30, 2012 through September 30, 2014. Accordingly a full valuation allowance was recorded for each of these quarters. However, at December 31, 2014, management noted the Company's profitable operations over the past nine quarters, improvements in asset quality, strengthened capital position, reduced regulatory risk, as well as improvement in economic conditions. Based on this analysis, management determined that a full valuation allowance was no longer necessary, and the full amount was recaptured as of December 31, 2014. The ultimate realization of deferred tax assets is dependent upon existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered projected future taxable income, length of time needed for carryforwards to reverse, available tax planning strategies, and other factors in making its assessment that it was more likely than not the net deferred tax assets would be realized, and recaptured the full valuation allowance at December 31, 2014.

Readers of the consolidated financial statements should be aware that the estimates and assumptions used in the Company's current financial statements may need to be updated in future financial presentations for changes in circumstances, business or economic conditions in order to fairly represent the condition of the Company at that time.

Corporate Profile and Significant Developments

The Company is a bank holding company (that has elected status as a financial holding company with the FRB) headquartered in Shippensburg, Pennsylvania with consolidated assets of $1,190,443,000 at December 31, 2014. The consolidated financial information presented herein reflects the Company and its wholly-owned commercial bank subsidiary, the Bank.

The Bank, with total assets of $1,190,114,000 at December 31, 2014, is a Pennsylvania chartered commercial bank with 22 offices. The Bank's deposit services include a variety of checking, savings, time and money market deposits along with related debit card and merchant services. Lending services include commercial loans, residential loans, commercial mortgages and various forms of consumer lending. Orrstown Financial Advisors, a division of the Bank, offers a diverse line of financial services to our customers, including, but not limited to, brokerage, mutual funds, trusts, estate planning, investments and insurance products. At December 31, 2014, Orrstown Financial Advisors had approximately $1,017,013,000 of assets under management.

Economic Climate, Inflation and Interest Rates

The U.S. economy appears to be recovering from one of its longest and most severe economic recessions in history. The recovery has been much weaker than past recoveries resulting in poor loan demand and continued credit quality challenges. This pattern remained in place throughout 2014.

The majority of the assets and liabilities of a financial institution are monetary in nature, and therefore, differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. However, inflation does have an impact on the growth of total assets and on noninterest expenses, which tend to rise during periods of general inflation. Inflationary pressures over the last three years have been modest, and although the FRB has been monetizing the debt, which has historically led to increased inflation, the outlook for inflation appears modest for the foreseeable future.

As the Company’s balance sheet consists primarily of financial instruments, interest income and interest expense is greatly influenced by the level of interest rates and the slope of the interest rate curve. During the three years presented in this financial statement review, interest rates have remained near all-time lows. Because of the low level of interest rates, we have not been able to lower the rate we pay for interest bearing non-maturity deposits to the same extent that has been experienced in the rates we have been able to earn on our interest earning assets. As a result, the Company’s net interest margin has been negatively impacted.

Table of Contents

Despite the challenging economic conditions during 2012 - 2014, the Company believes it is positioned to withstand these conditions through its improving capital and liquidity positions, high quality debt securities portfolios and recent improvement in asset quality through continuing efforts to manage credit and interest rate risk.

Results of Operations

Summary

For the years ended December 31, 2014 and 2013, the Company recorded net income of $29,142,000 and $10,004,000, compared to a net loss of $38,454,000 for the same period in 2012. Diluted earnings (loss) per share were $3.59, $1.24 and ($4.77) for the years ended December 31, 2014, 2013 and 2012.

Each of the three years had events and circumstances that affect the comparability of the information for the periods presented, and reflects the impact that asset quality had on the results of our operations. In 2012, the Company continued to identify troubled loans, and due to the aggressive manner in which these assets were handled, a $48,300,000 provision for loan losses was recorded. Improvements were noted in asset quality beginning in 2013, and with some success in remediation and workout efforts, it was determined that no provision for loan losses was needed for 2013 and 2014, and that a recovery of amounts previously provided for or charged off would be recognized. This resulted in a negative provision of $3,900,000 and $3,150,000 for the years ended December 31, 2014 and 2013.

Noninterest expenses, in total, remained relatively consistent, and totaled $43,768,000, $43,247,000 and $43,349,000 for the years ended December 31, 2014, 2013 and 2012. Although the total was relatively flat, the changes in certain components of noninterest expenses between the three periods are reflective of the Company's asset quality remediation efforts, and focus on investing in additional talent and technology to better serve the needs of our customers, and efforts to develop new relationships. Collection, problem loan, and real estate owned expenses decreased from $3,131,000 for the year ended December 31, 2012 to $811,000 and $1,029,000 for the years ended December 31, 2013 and 2014. Salaries and employee benefits increased from $19,864,000 for the year ended December 31, 2012 to $22,954,000 and $23,658,000 for the years ended December 31, 2013 and 2014.

For the year ended December 31, 2014, net income benefited from the recapture of the valuation allowance on deferred tax assets of $16,204,000, that was established and charged to income tax expense in 2012, and negatively impacted results of operation by $20,235,000 in that year. As a result of the recapture of the full valuation that was established in 2012, an income tax benefit of $16,132,000 was recorded in 2014, despite pre-tax income of $9,798,000.

Net Interest Income

Net interest income, which is the difference between interest income and fees on interest-earning assets and interest expense on interest-bearing liabilities, is the primary component of the Company’s revenue. Interest-earning assets include loans, securities and federal funds sold. Interest bearing liabilities include deposits and borrowed funds. To compare the tax-exempt yields to taxable yields, amounts are adjusted to pretax equivalents based on a 35% federal corporate tax rate.

Net interest income is affected by changes in interest rates, volumes of interest-earning assets and interest-bearing liabilities and the composition of those assets and liabilities. The “net interest spread” and “net interest margin” are two common statistics related to changes in net interest income. The net interest spread represents the difference between the yields earned on interest-earning assets and the rates paid for interest-bearing liabilities. The net interest margin is defined as the ratio of net interest income to average earning assets. Through the use of demand deposits and stockholders’ equity, the net interest margin exceeds the net interest spread, as these funding sources are non-interest bearing.

The “Analysis of Net Interest Income” table presents net interest income on a fully taxable equivalent basis, net interest spread and net interest margin for the years ending December 31, 2014, 2013 and 2012. The “Changes in Taxable Equivalent Net Interest Income” table below analyzes the changes in net interest income for the same periods broken down by their rate and volume components.

Table of Contents

2014 versus 2013

For the year ended December 31, 2014, net interest income, measured on a fully tax equivalent basis, increased $1,612,000, or 4.8%, to $35,494,000 from $33,882,000 for the same period in 2013. The primary reason for the increase in net interest income was the investment of excess liquidity, previously kept in interest bearing bank balances, into higher yielding securities and the loan portfolio. Expansion in net interest margin from 3.03% for the year ended December 31, 2013 to 3.20% for the same period in 2014 reflects the investments in the higher yielding securities and loans. This shift in investment philosophy was made possible as a result of the sustained improvement in the Company's asset quality and earnings performance, beginning in the fourth quarter of 2013, which allowed for increased liquidity available at our correspondent banks, and decreasing the amount of liquidity we needed on hand. Average earning assets decreased nominally from $1,118,612,000 for the year ended December 31, 2013 to $1,111,087,000 for the same period in 2014.

The largest contributor to the increase in net interest income was the investment of excess liquidity into the securities portfolio. Interest income on securities increased from $5,940,000 for the year ended December 31, 2013 to $8,899,000 for the year ended December 31, 2014. The average securities balance increased to $413,072,000 for the year ended December 31, 2014, compared to $368,208,000 for the same period in 2013. The average yield on the securities portfolio improved from 1.61% for the year ended December 31, 2013 to 2.15% for the same period in 2014. The change in interest income due to the increase in the average yield on investment securities resulted in additional interest income of $3,039,000 and was the primary contributor to the $2,959,000 increase in the interest income earned on securities in 2014 compared to 2013.

Interest income earned on a tax equivalent basis on loans decreased in 2014 and totaled $30,719,000 for the year ended December 31, 2014, a decrease of $2,060,000 compared to the $32,779,000 for the same period in 2013. Although the average balance of loans has increased marginally from $683,272,000 for the year ended December 31, 2013 to $683,878,000 for the same period in 2014, the volume increase was not enough to offset the decrease in rates earned on loans, which declined from an average tax equivalent yield of 4.80% in 2013 to 4.49% in 2014.

Interest expense on deposits and borrowings for the year ended December 31, 2014 was $4,159,000, a decrease of $852,000, from $5,011,000 for the same period in 2013. The average balance of interest bearing liabilities decreased 3.30% from $968,797,000 for the year ended December 31, 2013 to $936,831,000 for the same period in 2014. In addition, the Company’s cost of funds on interest bearing liabilities declined to 0.44% for the year ended December 31, 2014 from 0.52% for the same period in 2013. As time deposits matured, we have been able to replace the funds at lower rates.

During the year ended December 31, 2014, the Company utilized short-term borrowings as a temporary funding source of funds, rather than utilizing more expensive time deposits and long-term borrowings. As a result, the average balance of short-term borrowings increased $27,610,000 during the year, and averaged $51,922,000. In addition, the average rate paid on short-term borrowings for 2014 was 0.29% an increase of 4 basis points from that paid in 2013. The increase in average balances and rates paid resulted in an increase in interest expense on short-term borrowings from $61,000 for the year ended December 31, 2013 to $148,000 in 2014. Conversely, the Company allowed its long-term borrowings to run off without full replacement, resulting in a lower average balance of $17,773,000 for the year ended December 31, 2014 compared to $28,752,000 in 2013. This was a reason that interest expense on long-term debt decreased by $172,000, from $505,000 for the year ended December 31, 2013 to $333,000. Offsetting the lower average balances were higher average rates paid, which increased from 1.76% in 2013 to 1.87% in 2014, as some of the maturing long-term debt had rates below the average of the total.

The Company’s net interest spread of 3.13% increased 17 basis points for the year ended December 31, 2014 as compared to the same period in 2013. Net interest margin for the year ended December 31, 2014 was 3.20%, a 17 basis point improvement from 3.03% for the year ended December 31, 2013.

2013 versus 2012

For the year ended December 31, 2013, net interest income, measured on a fully tax equivalent basis, decreased $6,271,000, or 15.6%, to $33,882,000 from $40,153,000 for 2012. The primary reason for the decrease in net interest income was a decrease in average earning assets from $1,284,864,000 for the year ended December 31, 2012 to $1,118,612,000 for 2013. Compression in net interest margin from 3.12% for the year ended December 31, 2012 to

3.03% for 2013 also contributed to the decline in net interest income.

The largest contributor to the decrease in average earning assets was the decline in the loan portfolio. Interest income on loans decreased from $40,994,000 for the year ended December 31, 2012 to $32,779,000 for the year ended December 31, 2013. The average loan balance declined to $683,272,000 for the year ended December 31, 2013, compared to $859,985,000 for 2012. Two large sales of criticized loans in 2012 resulted in lower average balances, as did management’s workout efforts and scheduled amortization of loans exceeding new loan originations during the year. Partially offsetting the loan volume

Table of Contents

variance was an increase in average rates earned on loans from 4.77% for the year ended December 31, 2012 to 4.80% for 2013, as the Company has been able to reduce its nonaccrual loan balance.

Securities interest income also declined in 2013 and totaled $5,940,000 for the year ended December 31, 2013, a decrease of $480,000 compared to the $6,420,000 for 2012. Although the average balance of securities has increased from $315,581,000 for the year ended December 31, 2012 to $368,208,000 for 2013, the volume increase was not enough to offset the decrease in rates earned on securities, which declined from a tax equivalent yield of 2.03% in 2012 to 1.61% in 2013. The low interest rate environment experienced during the first half of 2013 resulted in increased refinancing activity and accelerated prepayments on mortgage backed securities and collateralized mortgage obligations, many of which have premiums associated with them. Furthermore, the proceeds from the sales or maturities of securities had been reinvested at lower interest rates, also negatively impacting the yield earned on securities.

Interest expense on deposits and borrowings for the year ended December 31, 2013 was $5,011,000, a decrease of $2,537,000, from $7,548,000 for 2012. The average balance of interest bearing liabilities decreased 13.2% from $1,115,644,000 for the year ended December 31, 2012 to $968,797,000 for 2013. In addition, the Company’s cost of funds on interest bearing liabilities declined to 0.52% for the year ended December 31, 2013 from 0.68% for 2012. The interest rate environment allowed the Company to lower the rates offered on its demand deposits, including interest bearing demand, money market and savings in 2013 compared to 2012, and as time deposits mature, replacement funds were at slightly lower rates. The rate paid on long-term debt had increased from 1.64% for the year ended December 31, 2012 to 1.76% for 2013, a direct result of the maturity of lower cost borrowings.

The Company’s net interest spread of 2.96% declined 7 basis points for the year ended December 31, 2013 as compared to 2012. Net interest margin for the year ended December 31, 2013 was 3.03%, a 9 basis point decline from 3.12% for the year ended December 31, 2012.

Table of Contents

ANALYSIS OF NET INTEREST INCOME

The following table presents interest income on a fully taxable equivalent basis, net-interest spread and net interest margin for the years ended December 31:

	2014			2013			2012		
(Dollars in thousands)	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate
Assets									
Federal funds sold and interest bearing bank balances	$14,137	$35	0.25 %	$67,132	$174	0.26 %	$109,298	$287	0.26 %
Taxable securities	399,014	8,051	2.02	339,750	4,300	1.27	270,170	3,798	1.41
Tax-exempt securities	14,058	848	6.03	28,458	1,640	5.76	45,411	2,622	5.77
Total securities	413,072	8,899	2.15	368,208	5,940	1.61	315,581	6,420	2.03
Taxable loans	620,701	27,368	4.41	619,929	29,290	4.72	796,873	37,145	4.66
Tax-exempt loans	63,177	3,351	5.30	63,343	3,489	5.51	63,112	3,849	6.10
Total loans	683,878	30,719	4.49	683,272	32,779	4.80	859,985	40,994	4.77
Total interest-earning assets	1,111,087	39,653	3.57	1,118,612	38,893	3.48	1,284,864	47,701	3.71
Cash and due from banks	14,161			13,166			14,597		
Bank premises and equipment	25,921			26,496			27,043		
Other assets	41,499			52,179			62,856		
Allowance for loan losses	(19,268)			(21,912)			(37,133)		
Total	$1,173,400			$1,188,541			$1,352,227		
Liabilities and Shareholders' Equity									
Interest bearing demand deposits	$491,046	823	0.17	$484,114	785	0.16	$511,800	1,236	0.24
Savings deposits	83,941	135	0.16	78,714	129	0.16	74,180	124	0.17
Time deposits	292,149	2,720	0.93	352,905	3,531	1.00	455,507	5,352	1.17
Short-term borrowings	51,922	148	0.29	24,312	61	0.25	30,581	120	0.39
Long-term debt	17,773	333	1.87	28,752	505	1.76	43,576	716	1.64
Total interest bearing liabilities	936,831	4,159	0.44	968,797	5,011	0.52	1,115,644	7,548	0.68
	123,224			119,146			116,930		

Demand deposits									
Other	12,095			12,051			10,469		
Total Liabilities	1,072,150			1,099,994			1,243,043		
Shareholders' Equity	101,250			88,547			109,184		
Total	$1,173,400			$1,188,541			$1,352,227		
Net interest income (FTE)/net interest spread		35,494	3.13 %		33,882	2.96 %		40,153	3.03 %
Net interest margin			3.20 %			3.03 %			3.12 %
Tax-equivalent adjustment		(1,470)			(1,795)			(2,265)	
Net interest income		$34,024			$32,087			$37,888	

Note: Yields and interest income on tax-exempt assets have been computed on a fully taxable equivalent basis assuming a
35% tax rate. For yield comparison purposes, nonaccruing loans are included in the average loan balance.

Table of Contents

CHANGES IN TAXABLE EQUIVALENT NET INTEREST INCOME

The following table analyzes the changes in tax equivalent net interest income for the periods presented, broken down by their rate and volume components:

	2014 Versus 2013 Increase (Decrease) Due to Change in			2013 Versus 2012 Increase (Decrease) Due to Change in		
(Dollars in thousands)	Average Volume	Average Rate	Total Increase (Decrease)	Average Volume	Average Rate	Total Increase (Decrease)
Interest Income						
Federal funds sold & interest bearing deposits	$(137)	$(2)	$(139)	$(111)	$(2)	$(113)
Taxable securities	750	3,001	3,751	978	(476)	502
Tax-exempt securities	(830)	38	(792)	(979)	(3)	(982)
Taxable loans	36	(1,958)	(1,922)	(8,248)	393	(7,855)
Tax-exempt loans	(9)	(129)	(138)	14	(374)	(360)
Total interest income	(190)	950	760	(8,346)	(462)	(8,808)
Interest Expense						
Interest bearing demand deposits	11	27	38	(67)	(384)	(451)
Savings deposits	9	(3)	6	8	(3)	5
Time deposits	(608)	(203)	(811)	(1,206)	(615)	(1,821)
Short-term borrowings	69	18	87	(25)	(34)	(59)
Long-term debt	(193)	21	(172)	(244)	33	(211)
Total interest expense	(712)	(140)	(852)	(1,534)	(1,003)	(2,537)
Net Interest Income	$522	$1,090	$1,612	$(6,812)	$541	$(6,271)

Note: The change attributed to volume is calculated by taking the average change in average balance times the prior year's
average rate and the remainder is attributable to rate.

Provision for Loan Losses

The Company recorded a negative provision for loan losses, or a reversal of amounts previously provided, of $3,900,000 and $3,150,000 for the years ended December 31, 2014 and 2013, compared to an expense of $48,300,000 for 2012. The negative provision recorded in 2014 was the result of several factors, including: 1) favorable recoveries of loan amounts previously charged off; 2) successful resolution of a loan in workout with a smaller charge-off than the reserve established for it; and 3) significant improvement in asset quality metrics. Recent favorable charge-off data, combined with relatively stable economic and market conditions, resulted in the determination that a negative provision could be recorded in 2014 despite net charge-offs for the period, as allowance for loan losses coverage metrics remain strong.

During 2013, the Company received payments on classified loans with partial charge-offs previously recorded. As payments received on these classified loans exceeded the carrying value of these loans, the excess was included in recoveries of loan amounts previously charged off. Favorable charge-off history during the year ended December 31, 2013 combined with improvements in average levels of impaired loans resulted in no additional provision for loan losses being required during the period, as the reserve balance at the beginning of 2013 was sufficient to absorb net charge-offs. In connection with the quarterly evaluation of the adequacy of the allowance for loan losses during 2013, it was determined that large recoveries specific to loans in one customer relationship were not needed to replenish the reserve, and were taken as a negative provision for loan losses.

The elevated provisioning level for the year ended December 31, 2012 was reflective of the asset quality issues the Company was facing at that time, and the aggressive manner in which the Company was working through its classified assets in order to improve its overall asset quality and balance sheet. Remediation efforts in 2012 included

two separate sales of distressed assets, in order to reduce the level of loan losses in future periods.
See further discussion in the “Asset Quality” and “Credit Risk Management” sections of this Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Table of Contents

Noninterest Income

The following provides information regarding noninterest income changes over the past three years.

(Dollars in thousands)	2014	2013	2012	% Change 2014-2013	% Change 2013-2012
Service charges on deposit accounts	$5,415	$5,716	$6,227	(5.3)%	(8.2)%
Other service charges, commissions and fees	1,033	1,070	1,275	(3.5)%	(16.1)%
Trust department income	4,687	4,770	4,575	(1.7)%	4.3 %
Brokerage income	2,150	1,911	1,478	12.5 %	29.3 %
Mortgage banking activities	2,207	3,053	3,393	(27.7)%	(10.0)%
Earnings on life insurance	950	963	1,018	(1.3)%	(5.4)%
Merchant processing revenue	0	0	149	0.0 %	(100.0)%
Other income (loss)	477	(7)	323	(6,914.3)%	(102.2)%
Subtotal before securities gains	16,919	17,476	18,438	(3.2)%	(5.2)%
Investment securities gains	1,935	332	4,824	482.8 %	(93.1)%
Total noninterest income	$18,854	$17,808	$23,262	5.9 %	(23.4)%

2014 v. 2013's Results

Noninterest income increased to $18,854,000 for the year ended December 31, 2014, as compared to $17,808,000 for the year ended December 31, 2013. Excluding the increase in securities gains of $1,603,000 in 2014 compared to 2013, noninterest income decreased $557,000 or 3.2%.

Service charges on deposit accounts and other services charges, commissions and fees totaled $5,415,000 and $1,033,000 for the year ended December 31, 2014, declines of 5.3% and 3.5% from 2013's totals, and continued trends noted in prior years. The Company has experienced a decline in overdraft charges and other fee related charges, as consumers have been more conservative in their spending habits.

Trust department and brokerage income, in total, increased $156,000, or 2.3%, to $6,837,000 for the year ended December 31, 2014 compared to $6,681,000 earned in 2013. Favorable market conditions and new brokerage accounts led to an increase in brokerage income. Also, the Company's ability to promote new products and attract accounts and customers contributed to the increase.

Mortgage banking revenue for the year ended December 31, 2014 totaled $2,207,000, a 27.7% decline from the $3,053,000 earned for the year ended December 31, 2013. During the past several quarters, there has been a reduction in the number of customers refinancing their residential mortgages and new home sale mortgage opportunities remain flat. These events have resulted in an $846,000 decline in mortgage banking revenues to $2,207,000 for the year ended December 31, 2014 compared to 2013. The generally higher interest rates in 2013 compared to 2012 resulted in decreased loan origination volumes and refinancing activity, which slowed pre-payment speeds on loans serviced for others. This rate environment positively impacted 2013's results as the fair value of our mortgage servicing rights improved and allowed for the recovery of $638,000 of the impairment reserve during 2013, compared to a slight charge of $22,000 in 2014.

Other income of $477,000 for the year ended December 31, 2014 was a $484,000 improvement on the $7,000 loss reported for 2013. The primary reason for the increase was due to $299,000 in gains on sales of other real estate owned for the year ended December 31, 2014, compared to $149,000 in losses recorded in 2013.

Security gains totaled $1,935,000 for the year ended December 31, 2014 compared to $332,000 in 2013. For both years, asset/liability management strategies and interest rate conditions resulted in gains on sales of securities, as market conditions presented opportunities to reduce interest rate risk while maintaining earnings for our securities portfolio.

28

Table of Contents

2013 v. 2012's Results

Noninterest income decreased to $17,808,000 for the year ended December 31, 2013, as compared to $23,262,000 in the same prior year period. Excluding the decrease in securities gains of $4,492,000 in 2013 compared to 2012, noninterest income decreased $962,000 or 5.2%.

Service charges on deposit accounts and other services charges, commissions and fees totaled $5,716,000 and $1,070,000 for the year ended December 31, 2013, both declines of 8.2% and 16.1% from 2012's totals. The Company experienced a decline in overdraft charges and other fee related charges, as consumers have developed more conservative spending habits.

Trust department and brokerage income, in total, increased $628,000, or 10.4%, to $6,681,000 for the year ended December 31, 2013 compared to $6,053,000 earned in 2012. Favorable market conditions and the Company's ability to promote new products attracted accounts and customers and contributed to the increase.

Mortgage banking revenue for the year ended December 31, 2013 totaled $3,053,000, a 10.0% decline from the $3,393,000 earned for the year ended December 31, 2012. Despite interest rates favorably impacting mortgage banking revenues during the first half of 2013, the rise in interest rates in the second half of the year reduced refinancing volumes, resulting in mortgage banking revenue being lower in 2013 than 2012. The higher interest rates resulted in decreased loan origination volumes and refinancing activity, which slowed the pre-payment speed on loans serviced for others. This slower prepayment speed favorably impacted the fair value of our mortgage servicing rights, and allowed for a recovery of $638,000 of its impairment reserve during the year ended December 31, 2013, compared to an additional charge of $360,000 in 2012.

The loss recorded in other income (loss) for the year ended December 31, 2013 was principally the result of losses on sales of real estate owned of $149,000, compared to gains of $28,000 recorded in 2012.

The Company had limited gains on securities available for sale of $332,000 for the year ended December 31, 2013, which resulted from management investment strategies given interest rate conditions. In 2012, gains of $4,824,000 were recorded, as asset/liability strategic considerations as well as maintaining capital levels factored into the decision as to the extent and timing of security gains taken during the year.

Noninterest Expenses

The following provides information regarding noninterest expense over the past three years.

(Dollars in thousands)	2014	2013	2012	% Change 2014-2013	% Change 2013-2012
Salaries and employee benefits	$23,658	$22,954	$19,864	3.1 %	15.6 %
Occupancy expense	2,251	2,055	1,975	9.5 %	4.1 %
Furniture and equipment	3,328	3,446	2,913	(3.4)%	18.3 %
Data processing	1,679	542	574	209.8 %	(5.6)%
Automated teller machine and interchange fees	865	1,054	989	(17.9)%	6.6 %
Advertising and bank promotions	1,195	1,251	1,411	(4.5)%	(11.3)%
FDIC insurance	1,621	2,577	2,727	(37.1)%	(5.5)%
Professional services	2,285	2,255	3,076	1.3 %	(26.7)%
Collection and problem loan	729	674	2,297	8.2 %	(70.7)%
Real estate owned	300	137	834	119.0 %	(83.6)%
Taxes other than income	562	939	888	(40.1)%	5.7 %
Intangible asset amortization	208	210	209	(1.0)%	0.5 %
Other operating expenses	5,087	5,153	5,592	(1.3)%	(7.9)%
Total noninterest expenses	$43,768	$43,247	$43,349	1.2 %	(0.2)%

Table of Contents

2014 v. 2013's Results

Noninterest expenses amounted to $43,768,000 for the year ended December 31, 2014 compared to $43,247,000 for the prior year, an increase of $521,000, or 1.2%. The following factors contributed to the net increase in noninterest expenses.

- Salaries and employee benefits totaled $23,658,000 for the year ended December 31, 2014, compared to $22,954,000 in 2013, an increase of $704,000, or 3.1%. The net increase is the result of several factors. Staff were hired in the latter part of 2013, which allowed for enhanced risk management processes and practices and greater depth in information technology. The outsourcing of the core processing led to a reduction in work force, which partially offset the increase for the additional risk management and information technology employees. Additionally, as the Company returned to sustained profitability, incentive based compensation awards were earned and awarded to employees.
- Occupancy expense totaled $2,251,000 for the year ended December 31, 2014, an increase of $196,000, or 9.5%, compared to $2,055,000 in 2013. In the fourth quarter of 2013, the Company opened its financial services facility office in Lancaster, Pennsylvania, resulting in a full twelve months of occupancy charges in 2014, with only three months of expense in 2013.
- Data processing charges were $1,679,000 for the year ended December 31, 2014, a 209.8% increase from 2013. In December 2013, the Company outsourced its core processing system to a third party provider, to capitalize on additional products and services that the outsourced solution offered.
- FDIC insurance expenses totaled $1,621,000 for the period ended December 31, 2014, a 37.1% reduction, from the $2,577,000 incurred in 2013, primarily because of a lower assessment rate, as the Company's risk profile improved.
- Real estate owned expenses totaled $300,000 for the year ended December 31, 2014, compared to $137,000 in 2013. This unfavorable variance is principally related to obtaining updated appraisals on several properties, and the resulting $170,000 in write downs that were required based on this updated information, for the year ended December 31, 2014 compared to $46,000 in 2013.
- Taxes, other than income, decreased from $939,000 for the year ended December 31, 2013 to $562,000 in 2014, due to a change in the assessment rate and methodology for state bank shares tax.
- Other operating expenses decreased $66,000, or 1.2%, for the year ended December 31, 2014, from $5,153,000 in 2013 to $5,087,000 in 2014.

In order to better understand how noninterest expenses change in relation to related changes in revenue, operating expense levels are often measured in the financial services industry by the efficiency ratio, which expresses non-interest expense as a percentage of tax-equivalent net interest income and noninterest income, excluding securities gains, goodwill impairment, and other non-recurring items. The Company's efficiency ratio for the twelve months ended December 31, 2014 was 83.0%, compared to 83.3% in 2013.

2013 v. 2012's Results

Noninterest expenses amounted to $43,247,000 for the year ended December 31, 2013 compared to $43,349,000 for the corresponding prior year period, a decrease of $102,000, or 0.2%. The following factors contributed to the net decrease in noninterest expenses.

- Salaries and employee benefits totaled $22,954,000 for the year ended December 31, 2013, compared to $19,864,000 in 2012, an increase of $3,090,000. A large component of the increase pertained to an increase in the Company's number of full-time equivalents, which increased as we enhanced our enterprise risk management area, placed less reliance on outside consultants, and enhanced our technology and delivery channels to meet the changing needs of our customers. An additional factor contributing to the increase in salaries and benefit expense was the restoration of certain incentive based employee benefits as a result of the Company's return to profitability, which totaled $565,000 for the year ended December 31, 2013, with no similar expenses recorded in 2012.

Table of Contents

In 2013, the Company made increased investments in technology in order to enhance our enterprise risk management practices, and to provide our customers with a better customer experience when utilizing our automated delivery channels. As a result, the Company saw an increase in furniture and equipment expense, which increased from $2,913,000 for the year ended December 31, 2012 to $3,446,000 in 2013. Additionally, we promoted the usage of debit cards to our customers for point of sale purchases and to withdraw funds from automated teller machines. These related fees charged to the Bank increased from $989,000 for the year ended December 31, 2012 to $1,054,000 in 2013, an increase of 6.6%.

- Advertising and bank promotions expense decreased $160,000 to $1,251,000 for the year ended December 31, 2013 compared to $1,411,000 for the year ended December 31, 2012. This reduction in expense related to the timing of promotions and charitable contributions, and the discretionary nature of the expense which the Company controlled during 2013.
- FDIC insurance decreased $150,000 to $2,577,000 for the year ended December 31, 2013 compared to $2,727,000 in 2012. A reduction in the Bank's assets and deposits offset an increase in the quarterly deposit insurance assessment rate that went into effect in the second quarter of 2012 and resulted from an increased risk rating.
- Professional services expenses totaled $2,255,000 for the year ended December 31, 2013, compared to $3,076,000 in 2012, a decrease of $821,000, or 26.7%. Professional services expenses include costs associated with third party loan review assistance, regulatory consulting, and legal and accounting services. The Company reduced its reliance on outside service providers as it hired additional employees with enterprise risk management expertise, which resulted in lower professional service fees in 2013 as compared to 2012.
- Asset quality related costs, including collection and problem loan and real estate owned expenses, decreased significantly in 2013 compared to 2012. Collection and problem loan expense totaled $674,000 for the year ended December 31, 2013, a 70.7% reduction from the $2,297,000 of expense recorded in 2012. Real estate owned expenses were down 83.6%, from $834,000 for the year ended December 31, 2012 to $137,000 for the same period in 2013. Significant reductions in nonperforming assets, and the monitoring, legal and other costs associated with them, led to the significant reduction in asset quality-related costs.
- Other operating expenses decreased $439,000 for the year ended December 31, 2013, from $5,592,000 in 2012 to $5,153,000 in 2013. The primary reason for this fluctuation is a significant reduction in Regulation E losses that the Bank experienced in 2013, which totaled $62,000 for the year ended December 31, 2013 compared to $544,000 in 2012. As a result of the losses experienced in 2012, the Company enhanced its Regulation E policies and operating procedures, including the purchase of software to assist in the identification of potential fraudulent transactions, which lowered the instances and magnitude of losses in 2013.

The Company's efficiency ratio for the twelve months ended December 31, 2013 was 83.3%, compared to 72.2% in 2012. The higher, or less favorable, ratio was the result of declines in net interest and noninterest income between the two periods, which more than offset the lower noninterest expenses recorded in 2013 compared to 2012.

Federal Income Taxes

The Company recorded an income tax benefit of $16,132,000 and $206,000 for the years ended December 31, 2014 and 2013, compared to income tax expense of $7,955,000 for the year ended December 31, 2012. The income tax expense, or benefit, recorded during the year was impacted by a valuation allowance on the Company's net deferred tax asset.

In assessing whether or not some or all of our deferred tax asset is more likely than not to be realized in the future, management considers all positive and negative evidence, including projected future taxable income, tax planning strategies and recent financial operating results. Based upon our evaluation of both positive and negative evidence, a full valuation on the net deferred tax assets was established as of September 30, 2012, totaling $20,235,000. Specifically, it was determined that the negative evidence, which included recent cumulative history of operating losses, deterioration in asset quality and resulting impact on profitability, and that we had exhausted our carryback availability, outweighed the positive evidence, and the reserve was established.

Each subsequent quarter-end, the Company has continued to weigh both positive and negative evidence and re-analyzed its position that a valuation allowance was required. At December 31, 2014, management noted the Company's profitable operations over the past nine quarters, improvements in asset quality, strengthened capital

position, reduced regulatory risk, as well as improvement in economic conditions. Based on this analysis, management determined that a full valuation allowance was no longer necessary, and the full amount was recaptured as of December 31, 2014. The ultimate realization of deferred tax assets is dependent upon existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered projected future taxable income, length of time

Table of Contents

needed for carryforwards to reverse, available tax planning strategies, and other factors in making its assessment that it was more likely than not the deferred tax assets would be realized and recaptured the full valuation allowance at December 31, 2014.

A meaningful comparison is the effective tax rate, a measurement of income tax expense as a percent of pretax income, which is less than the 35% federal statutory rate, primarily due to tax-exempt loan and security income, life insurance earnings and tax credits associated with low-income housing and historic projects, offset by certain non-deductible expenses and state income taxes. See “Note 8 – Income Taxes” in the Notes to the Consolidated Financial Statements for a reconciliation of the federal statutory rate of 35% to the effective tax rate for each of the years ended December 31, 2014, 2013 and 2012.

Financial Condition

A substantial amount of time is devoted by management to overseeing the investment of funds in loans and securities and the formulation of policies directed toward the profitability and minimization of risk associated with such investments.

Securities Available for Sale

The Company utilizes securities available for sale as a tool for managing interest rate risk, enhancing income through interest and dividend income, to provide liquidity and to provide collateral for certain deposits and borrowings. As of December 31, 2014, securities available for sale were $376,199,000, a $30,744,000 decrease from the December 31, 2013 balance of $406,943,000.

The Company has established investment policies and an asset management policy to assist in administering its investment portfolio. Decisions to purchase or sell these securities are based on economic conditions and management’s strategy to respond to changes in interest rates, liquidity, securitization of deposits and Repurchase Agreements and other factors while trying to maximize return on the investments. Under GAAP, the Company may segregate its investment portfolio into three categories: “securities held to maturity”, “trading securities” and “securities available for sale.” Management has classified the entire securities portfolio as available for sale. Securities available for sale are to be accounted for at their current market value with unrealized gains and losses on such securities to be excluded from earnings and reported as a net amount in other comprehensive income.

The Company’s securities available for sale include debt and equity instruments that are subject to varying degrees of credit and market risk. This risk arises from general market conditions, factors impacting specific industries, as well as news that may impact specific issues. Management continuously monitors its debt securities, including updates of credit ratings, monitoring market, industry and segment news, as well as volatility in market prices. The Company uses various indicators in determining whether a debt security is other-than- temporarily-impaired, including the extent of time the security has been in an unrealized loss position, and the extent of the unrealized loss. In addition, management assesses whether it is likely the Company will have to sell the security prior to recovery, or if it is able to hold the security until the price recovers. For those debt securities in which management concludes the security is other than temporarily impaired, it will recognize the credit component of an other-than-temporary impairment in earnings and the remaining portion in other comprehensive income. Given the strong asset quality of the debt security portfolio, management has not had to take an other-than-temporary impairment charge in 2014, 2013 or 2012.

For equity securities, when the Company has decided to sell an impaired available-for-sale security and does not expect the fair value of the security to fully recover before the expected time of sale, the security is deemed other-than-temporarily impaired in the period in which the decision to sell is made. The Company recognizes an impairment loss when the impairment is deemed other than temporary even if a decision to sell has not been made. The Company recorded no other than temporary impairment expense on equity securities for the years ended December 31, 2014, 2013 and 2012.

Table of Contents

The following table shows the fair value of securities available for sale at December 31:

(Dollars in thousands)	2014	2013	2012
U.S. Treasury	$0	$0	$26,010
U.S. Government Agencies	23,958	25,451	0
U.S. Government Sponsored Enterprises (GSE)	0	13,714	44,762
States and political subdivisions	52,401	71,544	38,909
GSE residential mortgage-backed securities	175,596	198,619	116,854
GSE commercial mortgage-backed securities	0	0	24
GSE residential collateralized mortgage obligations (CMOs)	58,705	40,532	43,945
GSE commercial CMOs	65,472	57,014	31,397
Total debt securities	376,132	406,874	301,901
Equity securities	67	69	69
Totals	$376,199	$406,943	$301,970

The securities available for sale portfolio decreased $30,744,000, or 7.6%, from $406,943,000 at December 31, 2013 to $376,199,000 at December 31, 2014. The decrease in the securities portfolio during 2014 was the result of increased loan demand and the Company using proceeds from securities repayments, maturities and sales to fund this loan demand during the year. During 2013, the Company’s access to off-balance sheet liquidity improved as substantial progress was made in addressing loan quality issues experienced in 2012. As the Company’s access to off-balance sheet liquidity improved, it allowed for the investment of funds previously held at the Federal Reserve Bank and included in interest bearing deposits with banks, into higher yielding, longer duration, securities available for sale. The growth experienced in the securities portfolio from $301,970,000 at December 31, 2012 to $406,943,000 at December 31, 2013 is a result of the shift from carrying balances at correspondent banks to investing in the securities portfolio.

As it is anticipated the loan portfolio will grow in 2015, purchases that took place in 2014 were primarily in mortgage backed securities or collateralized mortgage-backed obligations, as these instruments provide monthly cash flows that will allow the Company to meet some loan demand. An additional consideration that factored into our investment strategy was to reduce holdings in state and political subdivisions. We currently have a net operating loss for tax purposes, and the benefit from tax-exempt securities is less given this tax position, resulting in tax-free holdings.

Table of Contents

The following table shows the maturities of investment securities at book value as of December 31, 2014, and weighted average yields of such securities. Yields are shown on a tax equivalent basis, assuming a 35% federal income tax rate.

(Dollars in thousands)	Within 1 year		After 1 year but within 5 years		After 5 years but within 10 years		After 10 years		Total	
U. S. Government Agencies										
Book value	$0		$0		$1,418		$22,492		$23,910	
Yield	0.00	%	0.00	%	0.85	%	1.36	%	1.33	%
Average maturity (years)	0.0		0.0		8.7		23.0		22.1	
States and political subdivisions										
Book value	0		380		21,011		31,187		52,578	
Yield	0.00	%	4.98	%	3.22	%	3.51	%	3.40	%
Average maturity (years)	0.0		1.5		8.5		11.3		10.1	
GSE residential mortgage-backed securities										
Book value	0		1,442		11,569		161,209		174,220	
Yield	0.00	%	2.80	%	2.74	%	1.65	%	1.73	%
Average maturity (years)	0.0		3.9		8.4		45.4		42.6	
GSE residential collateralized mortgage obligations (CMO)										
Book value	0		0		0		57,976		57,976	
Yield	0.00	%	0.00	%	0.00	%	3.06	%	2.06	%
Average maturity (years)	0.0		0.0		0.0		20.9		20.9	
GSE commercial CMOs										
Book value	0		5,555		49,001		10,485		65,041	
Yield	0.00	%	1.96	%	2.63	%	1.64	%	2.42	%
Average maturity (years)	0.0		4.2		7.8		30.6		11.1	
Total										
Book value	$0		$7,377		$82,999		$283,349		$373,725	
Yield	0.00	%	2.28	%	2.80	%	1.92	%	2.12	%
Average maturity (years)	0.0		4.0		8.1		34.3		28.0	

The average maturity is based on contractual terms of the debt or mortgage backed securities, and does not factor into required repayments or anticipated prepayments that may exist. As of December 31, 2014, the weighted average estimated life of the mortgage-backed and collateralized mortgage obligation securities is less than 4.7 years based on current interest rates and anticipated prepayment speeds.

Loan Portfolio

The Company offers various products to meet the credit needs of our borrowers, principally consisting of commercial real estate loans, commercial and industrial loans, and retail loans consisting of loans secured by residential properties, and to a lesser extent, installment loans. No loans are extended to non-domestic borrowers or governments.

With certain exceptions, we are permitted under applicable law to make loans to single borrowers (including certain related persons and entities) in aggregate amounts of up to 15% of the sum of total capital and the allowance for loan losses. The Company's legal lending limit to one borrower was approximately $18,700,000 at December 31, 2014.

The risks associated with lending activities differ among the various loan classes, and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions. All of these factors may adversely impact the borrower's ability to repay its loans, and impact the associated collateral. For a further discussion on the types of loans the Company makes and related risks, please see Note 4 – "Loans Receivable and Allowance for Loan Losses" in the Notes to the Consolidated Financial Statements, which is incorporated herein

by reference.

Table of Contents

The loan portfolio, excluding residential loans held for sale, broken out by classes as of December 31 is as follows:

(Dollars in thousands)	December 31, 2014	December 31, 2013	December 31, 2012	December 31, 2011	December 31, 2010
Commercial real estate:					
Owner-occupied	$100,859	$111,290	$144,290	$199,646	$172,000
Non-owner occupied	144,301	135,953	120,930	141,037	143,372
Multi-family	27,531	22,882	21,745	27,327	24,649
Non-owner occupied residential	49,315	55,272	66,381	147,027	153,467
Acquisition and development:					
1-4 family residential construction	5,924	3,338	2,850	7,098	29,297
Commercial and land development	24,237	19,440	30,375	77,564	88,105
Commercial and industrial	48,995	33,446	39,340	71,084	72,334
Municipal	61,191	60,996	68,018	59,789	38,142
Residential mortgage:					
First lien	126,491	124,728	108,601	104,327	119,450
Home equity – term	20,845	20,131	14,747	37,513	40,818
Home equity – lines of credit	89,366	77,377	79,448	80,951	71,547
Installment and other loans	5,891	6,184	7,014	12,077	11,112
	$704,946	$671,037	$703,739	$965,440	$964,293

In addition to the Company monitoring its loan portfolio as segregated by loan class noted above, it also monitors concentrations by industry. The Bank's lending policy defines an industry concentration as one that exceeds 25% of the Bank's total risk-based capital (RBC). The following industries meet the concentration criteria defined by the Bank's Lending Policy at December 31, 2014:

(Dollars in thousands)	Balance	% of Total Loans	% of Total RBC
Office Space	$58,100	8.2%	49.0%
Hotels (except casinos)	29,900	4.2%	25.2%

The loan portfolio at December 31, 2014 of $704,946,000 increased $33,909,000 from $671,037,000 at December 31, 2013, which was below the $965,440,000 at December 31, 2011 that represents the Company's highest balance for the years presented. The Company's desire to improve its asset quality resulted in its disposal of a portion of its distressed asset portfolio, with an aggregate carrying balance of $73,820,000 during 2012. In addition, elevated charge-off levels were experienced in the commercial loan portfolio during 2012, primarily in the non-owner occupied, owner-occupied and commercial and land development portfolios. Given the softness in the economy within the Company's market area, management felt this was a prudent course of action in order to rehabilitate its loan portfolio. As a result of improved asset quality in 2013, the Company, in the second half of the year, again solicited current customers for new lending opportunities, as well as broadened its relationships within existing markets, and entered new markets. In 2014, growth was achieved in the loan portfolio despite active loan collection efforts, in which the Company collected approximately $21,800,000 in pay downs/payoffs, charge-offs, loan sales or foreclosure on nonaccrual loans.

Growth was experienced in the residential mortgage portfolio segment, which totaled $236,702,000 at December 31, 2014, a 6.5% increase over $222,236,000 at December 31, 2013. In 2013, the Company elected to retain in its loan portfolio a small portion of its shorter maturity (10 – 15 years) mortgage loans to provide a greater yield than what alternate investments could provide. Additionally, active promotion of home equity products led to increased balances during the year.

Table of Contents

Presented below are the expected maturities of the loans by type, and whether they are fixed-rate or adjustable rate loans as of December 31, 2014.

	Due In			
(Dollars in thousands)	One Year or Less	One Year Through Five Years	After Five Years	Total
Acquisition and development:				
1-4 family residential construction				
Fixed rate	$1,338	$0	$1,071	$2,409
Adjustable and floating rate	364	0	3,151	3,515
	1,702	0	4,222	5,924
Commercial and land development				
Fixed rate	11	1,631	2,963	4,605
Adjustable and floating rate	2,412	20	17,200	19,632
	2,423	1,651	20,163	24,237
Commercial and industrial				
Fixed rate	196	5,180	9,529	14,905
Adjustable and floating rate	14,762	5,589	13,739	34,090
	14,958	10,769	23,268	48,995
	$19,083	$12,420	$47,653	$79,156

The final maturity is used in the determination of maturity of acquisition and development loans that convert from construction to permanent status. Variable rate loans shown above include semi-fixed loans that contractually will adjust with prime or LIBOR after the interest lock period which may be up to 10 years. At December 31, 2014, there were approximately $25,993,000 of such loans.

Asset Quality

Risk Elements

The Company’s loan portfolios are subject to varying degrees of credit risk. Credit risk is mitigated through the Company’s underwriting standards, on-going credit review, and monitoring asset quality measures. Additionally, loan portfolio diversification, limiting exposure to a single industry or borrower, and requiring collateral also mitigate the Company’s risk of credit loss.

The Company’s loan portfolio is principally to borrowers in south central Pennsylvania and Washington County, Maryland. As the majority of loans are concentrated in this geographic region, a substantial portion of the debtor’s ability to honor their obligations may be affected by the level of economic activity in the market area.

Nonperforming assets include nonaccrual loans and foreclosed real estate. In addition, loans past due 90 days or more and restructured loans still accruing are also deemed to be risk assets. For all loan classes, the accrual of interest income ceases when principal or interest is past due 90 days or more and collateral is inadequate to cover principal and interest or immediately if, in the opinion of management, full collection is unlikely. Interest will continue to accrue on loans past due 90 days or more if the collateral is adequate to cover principal and interest, and the loan is in the process of collection. Interest accrued, but not collected, as of the date of placement on nonaccrual status, is generally reversed and charged against interest income, unless fully collateralized. Subsequent payments received are either applied to the outstanding principal balance or recorded as interest income, depending on management’s assessment of the ultimate collectability of principal. Loans are returned to accrual status, for all loan classes, when all the principal and interest amounts contractually due are brought current, the loans have performed in accordance with the contractual terms of the note for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is reasonably assured. Past due status is based on contract terms of the loan.

Loans, the terms of which are modified, are classified as troubled debt restructurings if a concession was granted, for legal or economic reasons, related to a debtor’s financial difficulties. Concessions granted under a troubled debt restructuring typically involve a temporary deferral of scheduled loan payments, an extension of a loan’s stated

maturity date, temporary reduction in interest rates, or below market rates given the risk of the transaction. If a modification occurs while the loan is on accruing status, it will continue to accrue interest under the modified terms. Nonaccrual troubled debt restructurings may be

Table of Contents

restored to accrual status if scheduled principal and interest payments, under the modified terms, are current for six months after modification, and the borrower continues to demonstrate its ability to meet the modified terms. Troubled debt restructurings are evaluated individually for impairment if they have been restructured during the most recent calendar year, or if they are not performing according to their modified terms.

The following table presents the Company's risk elements, including information concerning the aggregate balances of nonaccrual, restructured, loans past due 90 days or more, and foreclosed real estate as of December 31. Relevant asset quality ratios are also presented.

(Dollars in thousands)	2014	2013	2012	2011	2010
Nonaccrual loans (cash basis)	$14,432	$19,347	$17,943	$83,697	$13,896
Other real estate owned (OREO)	932	987	1,876	2,165	1,112
Total nonperforming assets	15,364	20,334	19,819	85,862	15,008
Restructured loans still accruing	1,100	5,988	3,092	27,917	1,180
Loans past due 90 days or more and still accruing	0	0	0	0	2,248
Total nonperforming and other risk assets	$16,464	$26,322	$22,911	$113,779	$18,436
Loans 30-89 days past due	$1,612	$3,963	$3,578	$6,723	$5,335
Ratio of:					
Total nonperforming loans to loans	2.05 %	2.88 %	2.55 %	8.67 %	1.44 %
Total nonperforming assets to assets	1.29 %	1.73 %	1.61 %	5.95 %	0.99 %
Total nonperforming assets to total loans and OREO	2.18 %	3.03 %	2.81 %	8.87 %	1.55 %
Total risk assets to total loans and OREO	2.33 %	3.92 %	3.25 %	11.76 %	1.91 %
Total risk assets to total assets	1.38 %	2.23 %	1.86 %	7.88 %	1.22 %
Allowance for loan losses to total loans	2.09 %	3.12 %	3.29 %	4.53 %	1.66 %
Allowance for loan losses to nonperforming loans	102.18 %	108.36 %	129.11 %	52.23 %	115.28 %
Allowance for loan losses to nonperforming loans and restructured loans still accruing	94.95 %	82.75 %	110.13 %	39.17 %	106.26 %

A further breakdown of impaired loans at December 31, 2014 and 2013 is as follows:

	2014			2013		
(Dollars in thousands)	Nonaccrual Loans	Restructured Loans Still Accruing	Total	Nonaccrual Loans	Restructured Loans Still Accruing	Total
Commercial real estate:						
Owner occupied	$3,288	$0	$3,288	$4,362	$200	$4,562
Non-owner occupied	1,680	0	1,680	2,849	4,268	7,117
Multi-family	320	0	320	322	0	322
Non-owner occupied residential	1,500	0	1,500	4,493	0	4,493
Acquisition and development						
Commercial and land development	123	287	410	2,106	1,071	3,177
Commercial and industrial	2,437	0	2,437	2,001	0	2,001
Residential mortgage:						
First lien	4,509	813	5,322	2,926	449	3,375
Home equity – term	70	0	70	107	0	107

Home equity – lines of credit	479	0	479	181	0	181
Installment and other loans	26	0	26	0	0	0
	$14,432	$1,100	$15,532	$19,347	$5,988	$25,335

Table of Contents

In the second quarter of 2011, the Company began to experience deterioration in asset quality as a result of the continued softness in economic conditions and collateral values. Subsequent to the highs levels of nonperforming assets and restructured loans recorded in 2011, the Company continued to actively identify and monitor nonperforming assets and other risk assets, and has acted aggressively to address the credit quality issues. Risk assets, defined as nonaccrual loans, restructured and loans past due 90 days or more and still accruing, and real estate owned, declined from the high of $113,779,000 at December 31, 2011, to $16,464,000 at December 31, 2014. One strategy employed by the Company in 2012 to reduce its level of non-performing loans included two bulk sales of distressed assets. The bulk sales allowed the Company to sell nearly 240 loans with an aggregate carrying balance of $73,820,000 to third parties, which netted the Company $51,753,000 in cash proceeds. The difference between the carrying balance of the loans sold and the cash received, or $22,067,000, was recorded as a charge to the allowance for loan losses.

Risk assets at December 31, 2014 totaled $16,464,000, a 37.5% decrease from December 31, 2013’s balance of $26,322,000. The decrease in nonaccrual loans during 2014 was principally due to successful remediation efforts resulting in principal paydowns totaling $14,020,000, sales of nonaccrual loans of $1,982,000, and charge-offs of $3,086,000, offset by loans moved to nonaccrual status of $16,882,000. Restructured loans still accruing were $1,100,000 at December 31, 2014, a decrease of $4,888,000, from the prior year end, which was primarily the result of the sale of a note receivable on a restructured loan, as well as other remediation efforts.

The allowance for loan losses totaled $14,747,000 at December 31, 2014, a $6,218,000 decrease from $20,965,000 at December 31, 2013, principally due to a negative provision for loan losses of $3,900,000 recorded in 2014, combined with net chargeoffs of $2,318,000 for the year. Despite the reduction in the allowance for loan losses balance, allowance coverage metrics remain strong, with the allowance for loan losses to total loans ratio at 2.09% at December 31, 2014, and the allowance for loan losses to nonaccrual loans coverage ratio at 102.2%, compared to 3.12% and 108.4%, respectively, at December 31, 2013. The Company's ratio of classified loans to Tier 1 capital and the allowance for loans losses totaled 23.2%, the lowest this key ratio has been since 2010. A priority of the Company is to continue to work through its nonaccrual loans and other risk elements, in an attempt to reduce the levels of these underperforming assets, and to the extent possible, recover amounts previously charged-off. As new information is learned about borrowers or updated appraisals on real estate with lower fair values are obtained, the Company may continue to experience additional impaired loans.

For the year ended December 31, 2013, recoveries of $6,676,000 had been credited to the allowance for loan losses, with recoveries on two large relationships contributing $5,639,000 of the total. These recoveries on previously charged-off relationships are the result of successful loan monitoring and workout solutions. Although recoveries are difficult to predict, additional recoveries that the Company receives will be used to replenish the allowance for loan losses. The recoveries received in 2013 also favorably impacted historical charge-off factors, which contributed to changes in quantitative and qualitative factors used during 2014, and additional negative provisions. Future negative provisions could result if it is determined that the reserve is adequate at the time of recovery.

Table of Contents

As of December 31, 2014, the Company had 94 lending relationships that had loans that were considered impaired, and were included in the impaired loan balance of $15,532,000, compared to 68 lending relationships with an impaired loan balance of $25,335,000 at December 31, 2013. The exposure to these borrowers with impaired loans is summarized in the following table, along with the partial charge-offs taken to date and the specific reserves established on the relationships at December 31, 2014 and 2013.

(Dollars in thousands)	# of Loans	Recorded Investment	Partial Charge-offs to Date	Specific Reserves at December 31, 2014
December 31, 2014				
Relationships greater than $1,000,000	2	$3,687	$0	$ 0
Relationships greater than $500,000 but less than $1,000,000	2	1,156	0	0
Relationships greater than $250,000 but less than $500,000	11	3,558	804	0
Relationships less than $250,000	79	7,131	3,421	188
	94	$15,532	$4,225	$ 188
December 31, 2013				
Relationships greater than $1,000,000	6	$13,014	$543	$ 0
Relationships greater than $500,000 but less than $1,000,000	6	3,664	120	0
Relationships greater than $250,000 but less than $500,000	11	4,083	913	455
Relationships less than $250,000	45	4,574	1,050	158
	68	$25,335	$2,626	$ 613

The Company takes partial charge-offs on collateral dependent loans whose carrying value exceeded their estimated fair value, as determined by the most recent appraisal adjusted for current (within the quarter) conditions, less costs to dispose. ASC 310 impairment reserves remain in those situations in which updated appraisals are pending, and represent management’s estimate of potential loss.

Of the relationships deemed to be impaired at December 31, 2014, two have outstanding book balances in excess of $1,000,000, totaling $3,687,000 or 23.7% of the total impaired loan balance. Seventy-nine of the relationships, or 84.1% of the total number of impaired relationships, have recorded balances less than $250,000, which reduces the likelihood of significant loss from one particular loan.

The two relationships with impaired loans exceeding $1,000,000 are to commercial enterprises, with one being a commercial lessor. The decision to move the loans to nonaccrual status was made, despite the loans being current as to both principal and interest, as a result of declining cash flows, and the potential for further reduction in cash available to service debt in the near future. The Company believes it is well secured on each of these loans, and does not anticipate that a loss will be incurred on them.

In all impaired relationships, the determination as to whether a charge-off or impairment reserve is required includes an evaluation of the outstanding loan balance, and the related collateral securing the credit. Through a combination of collateral securing the loans and partial charge-offs taken to date, the Company believes that it has adequately provided for the potential losses that it may incur on these relationships as of December 31, 2014. However, over time, additional information may become known that could result in increased reserve allocations or, alternatively, it may be deemed that the reserve allocations exceed those that are needed.

The Company’s foreclosed real estate balance of $932,000 consists of nine properties owned by the Company, three of which were commercial properties and totaled $569,000, and six residential properties that totaled $363,000. One commercial property is a commercial land parcel with a carrying value of $246,000. A second commercial property with a carrying value of$254,000 was land originally purchased by the Company for future expansion purposes. During 2011, it was determined that this property was no longer in the Company’s strategic plans, and as such, the Company re-designated the property as held for sale. The remaining properties have carrying values less than $125,000 and are also carried at the lower of cost or fair value, less costs to dispose.

39

Table of Contents

As of December 31, 2014, the Company believes the value of foreclosed assets represents their fair values, but if the real estate market remains challenging, additional charges may be needed. During 2014, writedown of other real estate owned properties totaled $170,000.

Credit Risk Management

Allowance for Loan Losses

The Company maintains the allowance for loan losses at a level believed adequate by management for probable incurred credit losses inherent in the portfolio. The allowance is established and maintained through a provision for loan losses charged to earnings. Quarterly, management assesses the adequacy of the allowance for loan losses utilizing a defined methodology, which considers specific credit evaluation of impaired loans, past loan loss historical experience, and qualitative factors. Management believes the approach properly addresses the requirements of ASC Section 310-10-35 for loans individually identified as impaired, and ASC Subtopic 450-20 for loans collectively evaluated for impairment, and other bank regulatory guidance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. See Note 4, "Loans Receivable and Allowance for Loan Losses" in the Notes to the Consolidated Financial Statements for a description of the methodology for establishing the allowance and provision for loan losses and related procedures in establishing the appropriate level of reserve, which information is incorporated herein by reference.

In order to monitor ongoing risk associated with its loan portfolio and specific credits within the segments, management uses an internal grading system. The first several rating categories, representing the lowest risk to the Bank, are combined and given a "Pass" rating. Management generally follows regulatory definitions in assigning criticized ratings to loans, including special mention, substandard, doubtful or loss. The "Special Mention" category includes loans that have potential weaknesses that may, if not monitored or corrected, weaken the asset or inadequately protect the Bank's position at some future date. These assets pose elevated risk, but their weakness does not yet justify a more severe, or classified rating. "Substandard" loans are classified as they have a well-defined weakness, or weaknesses that jeopardize liquidation of the debt. These loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. "Substandard" loans include loans that management has determined not to be impaired, as well as loans considered to be impaired. A "Doubtful" loan has a high probability of total or substantial loss, but because of specific pending events that may strengthen the asset; its classification of loss is deferred. "Loss" assets are considered uncollectible, as the underlying borrowers are often in bankruptcy, have suspended debt repayments, or ceased business operations. Once a loan is classified as "Loss", there is little prospect of collecting the loan's principal or interest and it is generally written off.

The Bank has a loan review policy and program which is designed to mitigate risk in the lending function. The ERM Committee, comprised of executive officers and loan department personnel, is charged with oversight of the overall credit quality and risk exposure of the Bank's loan portfolio. This includes the monitoring of the lending activities of all Bank personnel with respect to underwriting and processing new loans and the timely follow-up and corrective action for loans showing signs of deterioration in quality. The loan review program provides the Bank with an independent review of the Bank's loan portfolio on an ongoing basis. Generally, consumer and residential mortgage loans are included in the Pass categories unless a specific action, such as extended delinquencies, bankruptcy, repossession or death of the borrower occurs, which heightens awareness as to a possible credit event.

Internal loan reviews are completed annually on all commercial relationships with a committed loan balance in excess of $1,000,000, which include a confirmation of the risk rating by Credit Administration. In addition, all relationships greater than $250,000 rated Substandard, Doubtful or Loss are reviewed by the ERM Committee on a quarterly basis, with reaffirmation of the rating as approved by the Bank's Loan Work Out Committee.

Table of Contents

The following summarizes the Bank's ratings based on its internal risk rating system as of December 31:

(Dollars in thousands)	Pass	Special Mention	Non-Impaired Substandard	Impaired - Substandard	Doubtful	Total
December 31, 2014						
Commercial real estate:						
Owner-occupied	$89,815	$2,686	$ 5,070	$3,288	$0	$100,859
Non-owner occupied	120,829	20,661	1,131	1,680	0	144,301
Multi-family	24,803	1,086	1,322	320	0	27,531
Non-owner occupied residential	43,020	2,968	1,827	1,500	0	49,315
Acquisition and development:						
1-4 family residential construction	5,924	0	0	0	0	5,924
Commercial and land development	22,261	233	1,333	410	0	24,237
Commercial and industrial	43,794	850	1,914	2,437	0	48,995
Municipal	61,191	0	0	0	0	61,191
Residential mortgage:						
First lien	121,160	9	0	5,290	32	126,491
Home equity – term	20,775	0	0	70	0	20,845
Home equity – lines of credit	88,164	630	93	479	0	89,366
Installment and other loans	5,865	0	0	26	0	5,891
	$647,601	$29,123	$ 12,690	$15,500	$32	$704,946
December 31, 2013						
Commercial real estate:						
Owner-occupied	$92,063	$3,305	$ 11,360	$4,107	$455	$111,290
Non-owner occupied	107,113	6,904	14,819	7,117	0	135,953
Multi-family	20,091	2,132	337	322	0	22,882
Non-owner occupied residential	42,007	4,982	3,790	4,493	0	55,272
Acquisition and development:						
1-4 family residential construction	3,292	0	46	0	0	3,338
Commercial and land development	14,118	1,433	712	3,177	0	19,440
Commercial and industrial	28,933	2,129	383	1,878	123	33,446
Municipal	60,996	0	0	0	0	60,996
Residential mortgage:						
First lien	121,353	0	0	3,327	48	124,728
Home equity – term	20,024	0	0	94	13	20,131
Home equity – lines of credit	77,187	0	9	181	0	77,377
Installment and other loans	6,184	0	0	0	0	6,184
	$593,361	$20,885	$ 31,456	$24,696	$639	$671,037

Potential problem loans are defined as performing loans, which have characteristics that cause management to have concerns as to the ability of the borrower to perform under present loan repayment terms and which may result in the reporting of these loans as non-performing loans in the future. Generally, management feels that "Substandard" loans that are currently performing and not considered impaired, result in some doubt as to the borrower's ability to continue to perform under the terms of the loan, and represent potential problem loans. Additionally, the "Special Mention" classification is intended to be a temporary classification, and is reflective of loans that have potential weaknesses that may, if not monitored or corrected, weaken the asset or inadequately protect the Bank's position at some future date.

“Special Mention” loans represent an elevated risk, but their weakness does not yet justify a more severe, or classified rating. These loans require follow-up by lenders on the information that may cause the potential weakness, and once resolved, the loan classification may be downgraded to “Substandard,” or alternatively, could be upgraded to “Pass.”

Table of Contents

The following summarizes the average recorded investment in impaired loans and related interest income recognized, on loans deemed impaired on a cash basis, and interest income earned but not recognized for the years ended December 31, 2014, 2013, 2012, and 2011:

(Dollars in thousands)	Average Impaired Balance	Interest Income Recognized	Interest Earned But Not Recognized
December 31, 2014			
Commercial real estate:			
Owner-occupied	$3,740	$20	$179
Non-owner occupied	6,711	143	156
Multi-family	274	2	6
Non-owner occupied residential	2,095	13	62
Acquisition and development:			
Commercial and land development	1,250	34	59
Commercial and industrial	1,700	5	19
Residential mortgage:			
First lien	4,226	53	196
Home equity – term	85	0	5
Home equity – lines of credit	111	3	25
Installment and other loans	9	1	1
	$20,201	$274	$708
December 31, 2013			
Commercial real estate:			
Owner-occupied	$3,528	$147	$192
Non-owner occupied	4,307	145	44
Multi-family	135	16	6
Non-owner occupied residential	4,799	77	180
Acquisition and development:			
1-4 family residential construction	481	0	0
Commercial and land development	3,009	49	127
Commercial and industrial	1,780	45	46
Residential mortgage:			
First lien	2,697	140	103
Home equity – term	59	8	2
Home equity – lines of credit	305	6	2
Installment and other loans	1	0	0
	$21,101	$633	$702
December 31, 2012			
Commercial real estate:			
Owner-occupied	$8,374	$20	$131
Non-owner occupied	14,372	69	260
Multi-family	3,940	0	10
Non-owner occupied residential	20,284	61	288
Acquisition and development:			
1-4 family residential construction	1,542	26	16
Commercial and land development	12,652	252	168
Commercial and industrial	2,691	43	55
Residential mortgage:			

First lien	2,700	61	73
Home equity – term	156	2	4
Home equity - lines of credit	467	15	5
Installment and other loans	8	0	0
	$67,186	$549	$1,010

Table of Contents

(Dollars in thousands)	Average Impaired Balance	Interest Income Recognized	Interest Earned But Not Recognized
December 31, 2011			
Commercial real estate:			
Owner-occupied	$4,530	$369	$187
Non-owner occupied	6,820	702	297
Multi-family	2,080	125	103
Non-owner occupied residential	22,820	1,559	267
Acquisition and development:			
1-4 family residential construction	489	102	1
Commercial and land development	7,456	617	375
Commercial and industrial	5,355	75	82
Residential mortgage:			
First lien	639	19	15
Home equity – term	685	69	1
	$50,874	$3,637	$1,328

The following summarizes the average recorded investment in impaired loans and related interest income recognized for the period indicated for the year ending December 31:

(Dollars in thousands)	2010
Average investment in impaired loans	$26,066
Interest income recognized on a cash basis on impaired loans	82
Interest income earned but not recognized on impaired loans	458

Table of Contents

Activity in the allowance for loan losses for the years ended December 31, 2014, 2013, 2012, 2011 and 2010 is as follows:

(Dollars in thousands)	Commercial					Consumer				
	Commercial Real Estate	Acquisition and Development	Commercial and Industrial	Municipal	Total	Residential Mortgage	Installment and Other	Total	Unallocated	Total
December 31, 2014										
Balance, beginning of period	$13,215	$ 670	$ 864	$ 244	$14,993	$3,780	$ 124	$3,904	$ 2,068	$20,965
Provision for loan losses	(1,674)	92	(554)	(61)	(2,197)	(960)	107	(853)	(850)	(3,900)
Charge-offs	(2,637)	(70)	(270)	0	(2,977)	(587)	(177)	(764)	0	(3,741)
Recoveries	558	5	766	0	1,329	29	65	94	0	1,423
Balance, end of period	$9,462	$ 697	$ 806	$ 183	$11,148	$2,262	$ 119	$2,381	$ 1,218	$14,747
December 31, 2013										
Balance, beginning of period	$13,719	$ 3,502	$ 1,635	$ 223	$19,079	$2,275	$ 85	$2,360	$ 1,727	$23,166
Provision for loan losses	4,109	(6,087)	(3,478)	21	(5,435)	1,845	99	1,944	341	(3,150)
Charge-offs	(4,767)	(193)	(132)	0	(5,092)	(491)	(144)	(635)	0	(5,727)
Recoveries	154	3,448	2,839	0	6,441	151	84	235	0	6,676
Balance, end of period	$13,215	$ 670	$ 864	$ 244	$14,993	$3,780	$ 124	$3,904	$ 2,068	$20,965
December 31, 2012										
Balance, beginning of period	$29,559	$ 9,708	$ 1,085	$ 789	$41,141	$933	$ 75	$1,008	$ 1,566	$43,715
Provision for loan losses	34,681	9,408	1,879	(566)	45,402	2,602	135	2,737	161	48,300
Charge-offs	(53,492)	(17,721)	(1,624)	0	(72,837)	(1,279)	(143)	(1,422)	0	(74,259)
Recoveries	2,971	2,107	295	0	5,373	19	18	37	0	5,410
Balance, end of period	$13,719	$ 3,502	$ 1,635	$ 223	$19,079	$2,275	$ 85	$2,360	$ 1,727	$23,166
December 31, 2011										
Balance, beginning of period	$7,875	$ 1,766	$ 3,870	$ 374	$13,885	$1,864	$ 106	$1,970	$ 165	$16,020
Provision for loan losses	31,407	18,557	7,037	415	57,416	(254)	12	(242)	1,401	58,575
Charge-offs	(9,748)	(10,615)	(9,827)	0	(30,190)	(680)	(62)	(742)	0	(30,932)
Recoveries	25	0	5	0	30	3	19	22	0	52

Balance, end of period	$29,559	$ 9,708	$ 1,085	$ 789	$41,141	$933	$ 75	$1,008	$ 1,566	$43,715
December 31, 2010										
Balance, beginning of period	$4,328	$ 2,703	$ 507	$ 749	$8,287	$1,422	$ 96	$1,518	$ 1,262	$11,067
Provision for loan losses	5,857	281	3,332	(207)	9,263	718	41	759	(1,097)	8,925
Charge-offs	(2,312)	(1,218)	(32)	(168)	(3,730)	(283)	(54)	(337)	0	(4,067)
Recoveries	2	0	63	0	65	7	23	30	0	95
Balance, end of period	$7,875	$ 1,766	$ 3,870	$ 374	$13,885	$1,864	$ 106	$1,970	$ 165	$16,020

Table of Contents

A summary of relevant asset quality ratios for the five years ended December 31, 2014 is as follows:

	2014	2013	2012	2011	2010
Ratio of net charge-offs (recoveries) to average loans outstanding	0.34 %	(0.14)%	8.01 %	3.11 %	0.44 %
Provision for loan losses to net charge-offs (recoveries)	(168.25)%	331.93 %	70.15 %	189.69 %	224.70 %
Ratio of reserve to gross loans outstanding at December 31	2.09 %	3.12 %	3.29 %	4.53 %	1.66 %

Due to the trends in the national and local economies, as well as declines in real estate values in the Company's market area, the allowance for loan losses grew for the period from 2010 through 2011, consistent with the increase in the ratio of net charge-offs to average loans outstanding. As the Company worked through its risk assets, including the two loan sales in 2012, the allowance for loan losses decreased from $43,715,000 at December 31, 2011 to $23,166,000 at December 31, 2012. The Company continued to focus on working through its risk assets, and based on favorable trends in charge-offs, it was able to further reduce the allowance for loan losses to $20,965,000 at December 31, 2013. During 2013, the Company experienced net recoveries of $949,000 compared to net charge-offs of $68,849,000 for the year ended December 31, 2012, with the majority of the 2012 charge-offs occurring in the commercial real estate and commercial and land development loan portfolios. In 2014, the Company's workout and remediation efforts, resulted in net charge-offs of $2,318,000, and the amount of its classified assets decreased by $28,569,000. The significantly different net charge-offs (recoveries) between periods results in similar variances in the ratios presented.

The Company recorded a negative provision for loan losses, or a reversal of amounts previously provided, of $3,900,000 and $3,150,000 for the years ended December 31, 2014 and 2013, compared to expense of $48,300,000 for the year ended December 31, 2012. The negative provision of $3,900,000 for the year ended December 31, 2014 is the result of several factors including: 1) favorable recoveries of loan amounts previously charged off; 2) successful resolution of a loan workout with a smaller charge-off than the reserve established for it; and 3) significant improvement in asset quality metrics. During 2013, the Company received payments on classified loans with partial charge-offs previously recorded. As payments received during the periods exceeded the carrying value of these loans, the excess was included in recoveries of amounts previously charged-off. In connection with the quarterly evaluation of the adequacy of the allowance for loan losses, it was determined that large recoveries specific to loans in one customer relationship were not needed to replenish the reserve, and were taken into income during 2013 through a negative provision for loan losses. The provision for loan losses for the year ended December 31, 2012 of $48,300,000 reflected the level needed to address the credit deterioration that took place in the loan portfolio during that year.

See further discussion in the "Provision for Loan Losses" section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

Table of Contents

The allocation of the allowance for loan losses, as well as the percent of each loan type in relation to the total loan balance as of December 31, is as follows:

	2014		2013		2012		2011		2010	
	Amount	% of Loan Type to Total Loans	Amount	% of Loan Type to Total Loans	Amount	% of Loan Type to Total Loans	Amount	% of Loan Type to Total Loans	Amount	% of Loan Type to Total Loans
Commercial real estate:										
Owner-occupied	$2,059	14 %	$3,583	17 %	$2,504	21 %	$3,063	21 %	$1,852	18 %
Non-owner occupied	4,887	20 %	6,024	20 %	5,022	17 %	8,579	14 %	3,034	15 %
Multi-family	1,231	4 %	1,699	3 %	2,944	3 %	2,222	3 %	438	3 %
Non-owner occupied residential	1,285	7 %	1,909	8 %	3,249	9 %	15,695	15 %	2,551	16 %
Acquisition and development:										
1-4 family residential construction	222	1 %	196	0 %	198	0 %	1,404	1 %	314	3 %
Commercial and land development	475	3 %	474	3 %	3,304	4 %	8,304	8 %	1,453	9 %
Commercial and industrial	806	7 %	864	5 %	1,635	6 %	1,085	8 %	3,870	8 %
Municipal	183	9 %	244	9 %	223	10 %	789	6 %	374	4 %
Residential mortgage:										
First lien	1,295	18 %	1,682	19 %	957	16 %	317	11 %	1,033	12 %
Home equity - term	206	3 %	465	3 %	252	2 %	335	4 %	345	4 %
Home equity - lines of credit	761	13 %	1,633	12 %	1,066	11 %	281	8 %	485	7 %
Installment and other loans	119	1 %	124	1 %	85	1 %	75	1 %	106	1 %
Unallocated	1,218		2,068		1,727		1,566		165	
	$14,747	100 %	$20,965	100 %	$23,166	100 %	$43,715	100 %	$16,020	100 %

Table of Contents

The following table summarizes the ending loan balance individually or collectively evaluated for impairment based upon loan type, as well as the allowance for loan loss allocation for each at December 31.

(Dollars in thousands)	Commercial Commercial Real Estate	Acquisition and Development	Commercial and Industrial	Municipal	Total	Consumer Residential Mortgage	Installment and Other	Total	Unallocated	Total
December 31, 2014										
Loans allocated by:										
Individually evaluated for impairment	$6,788	$410	$2,437	$0	$9,635	$5,871	$26	$5,897	$0	$15,532
Collectively evaluated for impairment	315,218	29,751	46,558	61,191	452,718	230,831	5,865	236,696	0	689,414
	$322,006	$30,161	$48,995	$61,191	$462,353	$236,702	$5,891	$242,593	$0	$704,946
Allowance for loan losses allocated by:										
Individually evaluated for impairment	$2	$0	$0	$0	$2	$173	$13	$186	$0	$188
Collectively evaluated for impairment	9,460	697	806	183	11,146	2,089	106	2,195	1,218	14,559
	$9,462	$697	$806	$183	$11,148	$2,262	$119	$2,381	$1,218	$14,747
December 31, 2013										
Loans allocated by:										
Individually evaluated for impairment	$16,494	$3,177	$2,001	$0	$21,672	$3,663	$0	$3,663	$0	$25,335
Collectively evaluated for impairment	308,903	19,601	31,445	60,996	420,945	218,573	6,184	224,757	0	645,702
	$325,397	$22,778	$33,446	$60,996	$442,617	$222,236	$6,184	$228,420	$0	$671,037
Allowance for loan losses allocated by:										
Individually evaluated for impairment	$552	$0	$0	$0	$552	$61	$0	$61	$0	$613
Collectively evaluated for impairment	12,663	670	864	244	14,441	3,719	124	3,843	2,068	20,352

$13,215	$ 670	$ 864	$ 244	$ 14,993	$ 3,780	$ 124	$ 3,904	$ 2,068	$ 20,965

The allowance for loan losses allocations presented above represent the reserve allocations on loan balances outstanding at December 31 of the respective years. In addition to the reserve allocations on impaired loans noted above, 31 loans, with outstanding general ledger principal balances of $3,702,000, have had cumulative partial charge-offs to the allowance for loan losses recorded totaling $4,225,000. As updated appraisals were received on collateral-dependent loans, partial charge-offs were taken to the extent the loans' principal balance exceeded their fair value.

Management believes the allocation of the allowance for loan losses between the various loan segments adequately reflects the probable incurred credit losses in each portfolio, and is based on the methodology outlined in "Note 4 – Loans Receivable and Allowance for Loan Losses" included in the Notes to the Consolidated Financial Statements. Management re-evaluates and makes certain enhancements to its methodology used to establish a reserve to better reflect the risks inherent in the different segments of the portfolio, particularly in light of increased charge-offs, with noticeable differences between the different loan segments. Management believes these enhancements to the allowance for loan losses methodology improve the accuracy of quantifying probable incurred credit losses presently inherent in the portfolio. Management charges actual loan losses to the reserve and bases the provision for loan losses on the overall analysis taking the methodology into account.

The largest component of the reserve for the years presented has been allocated to the commercial real estate segment, and in particular the non-owner occupied loan classes. The higher allocations in these loans classes as compared to the other loan classes is consistent with the inherent risk associated with the loans, as well as generally higher levels of impaired and criticized loans for the periods presented. At December 31, 2014, the total reserve allocated to the commercial real estate segment was $11,148,000, a decrease of $3,845,000, or 25.7%. The factors contributing to this decline are a 65.5% reduction in classified assets as favorable charge-offs in the most recent year positively impacted quantitative and qualitative loss factors.

The reserve allocation on the residential mortgage portfolio segment, in total, has decreased from $3,780,000 at December 31, 2013 to $2,262,000 at December 31, 2014. This decrease is consistent with improving residential real estate market conditions and stabilized historical charge-offs.

Table of Contents

The unallocated portion of the allowance for loan losses reflects estimated inherent losses within the portfolio that have not been detected. This reserve results due to risk of error in the specific and general reserve allocation, other potential exposure in the loan portfolio, variances in management's assessment of national and local economic conditions and other factors management believes appropriate at the time. The unallocated portion of the allowance has decreased in 2014 from $2,068,000 at December 31, 2013 to $1,218,000 at December 31, 2014 and represents 8.3% of the entire allowance for loan losses balance at December 31, 2014, compared to 9.9% at December 31, 2013. The Company monitors the unallocated portion of the allowance for loan losses, and by policy, has determined it cannot exceed 15% of the total reserve. Future negative provisions for loan losses would result if the unallocated portion was to exceed 15% of the total. As asset quality continued to improve through 2014, resulting in lower classified loans and delinquencies, management determined that a lower unallocated reserve was justified, both in dollars and as a percent of the total allowance for loan losses balance.

While management believes the Company's allowance for loan losses is adequate based on information currently available, future adjustments to the reserve and enhancements to the methodology may be necessary due to changes in economic conditions, regulatory guidance, or management's assumptions as to future delinquencies or loss rates.

Deposit Products

On an average daily basis, total deposits were $990,360,000 in 2014, a decrease of 4.3%, or $44,519,000, from 2013. In 2013, the average daily balance decreased 10.7% compared to 2012. Despite a decline in total deposits during these two periods, the Company experienced growth in its non-interest bearing demand and savings deposit core funding sources. Interest bearing demand deposit account balances, another core funding source, averaged $491,046,000 for the year ended December 31, 2014, an increase of 1.4% from the average balance of $484,114,000 in 2013. Growth in core funding deposits has been achieved through marketing campaigns and improvement in the delivery of our products with investments in technology.

Average time deposits were $292,149,000 in 2014, a decrease of 17.2%, or $60,756,000, compared to the average balance of $352,905,000 in 2013. This follows a 22.5% reduction in average time deposits that took place in 2013, from the $455,507,000 average balance in 2012. The Company chose to fund its loan growth through sales and paydowns of securities available for sale, rather than maintain its balances in time deposits, and, in particular, brokered time deposits. The average balance of brokered time deposits decreased from $53,196,000 for the year ended 2013 to $17,108,000 in 2014, and is included in time deposits below.

Management continually evaluates its utilization of brokered deposits, and considers the interest rate curve and regulatory views on non-core funding sources, and balances this funding source with its funding needs based on growth initiatives. The Company anticipates that as loan growth increases, it will be able to generate core deposit funding by offering competitive rates.

The average amounts of deposits are summarized below for the years ended December 31:

(Dollars in thousands)	2014	2013	2012
Demand deposits	$123,224	$119,146	$116,930
Interest bearing demand deposits	491,046	484,114	511,800
Savings deposits	83,941	78,714	74,180
Time deposits	292,149	352,905	455,507
Total deposits	$990,360	$1,034,879	$1,158,417

The following is a breakdown of maturities of time deposits of $100,000 or more as of December 31, 2014.

(Dollars in thousands)	Total
Three months or less	$50,424
Over three months through six months	22,471
Over six months through one year	31,445
Over one year	10,828

Total	$115,168

48

Table of Contents

Short Term Borrowings

In addition to deposit products, the Company also uses short term borrowings as a funding source. A component of short-term borrowings include securities sold under agreements to repurchase with deposit customers, in which the customer sweeps a portion of its deposit balance into a Repurchase Agreement, which is a secured borrowing as a pool of securities are pledged against the balances.

Information concerning securities sold under agreements to repurchase as of and for the years ended December 31 is as follows:

(Dollars in thousands)	2014		2013		2012	
Balance at year end	$21,742		$9,032		$9,650	
Weighted average interest rate at year-end	0.20	%	0.20	%	0.24	%
Average balance during the year	19,186		13,772		19,072	
Average interest rate during the year	0.20	%	0.20	%	0.38	%
Maximum month-end balance during the year	$32,861		$19,105		$33,752	
Fair value of securities underlying the agreements at year-end	38,337		52,024		72,717	

Additional short-term borrowing sources include borrowings from the Federal Home Loan Bank of Pittsburgh, federal funds purchased, and to a lesser extent, the FRB discount window.

Information concerning the use of these other short term borrowings as of and for the years ended December 31 is summarized as follows:

(Dollars in thousands)	2014		2013		2012	
Balance at year end	$65,000		$50,000		$0	
Weighted average interest rate at year-end	0.36	%	0.28	%	0.00	%
Average balance during the year	32,736		10,540		11,509	
Average interest rate during the year	0.34	%	0.31	%	0.40	%
Maximum month-end balance during the year	$65,000		$50,000		$20,000	

In 2014 and 2013, the Company used short-term borrowings to meet the Company’s liquidity needs, and allowed for the temporary replacement funding of maturing brokered deposits and other long-term debt as the Company actively manages its funding base.

Long-Term Debt

The Company also utilizes long-term debt, consisting principally of Federal Home Loan Bank fixed and amortizing advances to fund its balance sheet with original maturities greater than one year. As of December 31, 2014, long-term debt totaled $14,812,000 which was $1,265,000 less than 2013’s year-end balance of $16,077,000. The net decrease in long-term debt was the result of pay downs of $11,265,000 during the year and $10,000,000 of additional advances. At December 31, 2013, long-term debt declined by $21,393,000 from $37,470,000 at December 31, 2012. During the past two years, the Company’s reliance on long-term debt diminished. The decline in long-term commercial loans in 2013 reduced the Company’s need for longer-term funding. In 2014, given interest rate conditions, the Company allowed its short-term borrowings to increase modestly. The Company will continue to evaluate its funding needs, interest rate movements, the cost of options, and the availability of attractive structures in its evaluation as to the timing and extent of when it enters into long-term borrowings.

Table of Contents

Capital Adequacy and Regulatory Matters

Capital Resources. The management of capital in a regulated financial services industry must properly balance return on equity to its stockholders while maintaining sufficient levels of capital and related risk-based regulatory capital ratios to satisfy statutory regulatory requirements. The Company's capital management strategies have historically been developed to provide attractive rates of returns to its shareholders, while maintaining a "well capitalized" position of regulatory strength.

Total shareholders' equity increased $35,826,000 from $91,439,000 at December 31, 2013 to $127,265,000 at December 31, 2014. The primary reason for the net increase in shareholders' equity was the $29,142,000 net income recorded for the year ended December 31, 2014, combined with unrealized gains on securities available for sale, net of tax of $6,389,000.

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. Although applicable to the Bank, prompt corrective action provisions are not applicable to bank holding companies, including financial holding companies.

Capital Adequacy. In the determination of Tier 1 and Total risk based capital, generally accumulated other comprehensive income (loss) is excluded from capital, as are intangible assets, a portion of mortgage servicing rights and deferred tax assets that are dependent on future taxable income greater than one year from the reporting date. As of December 31, 2014, $14,426,000 of the Company's deferred tax asset was disallowed for Tier 1 capital purposes as it exceeded the amount that was expected to be realized in 2015.

The allowance for credit losses, including the allowance for loan losses and reserve for off-balance sheet credit commitments, is included as Tier 2 capital to the extent it does not exceeds 1.25% of risk weighted assets. The amount that exceeds 1.25% of risk weighted assets, is disallowed as Tier 2 capital, but also reduces the Company's risk weighted assets. As of December 31, 2014 and 2013, $6,269,000 and $12,598,000 of the allowance for credit losses was excluded from Tier 2 capital. The lower disallowed amount in 2014 was the result of the lower balance in the allowance for loan losses.

The Company and the Bank have been able to increase their capital ratios from December 31, 2013 levels due to net income earned during the year ended December 31, 2014, combined with a decrease in its risk weighted assets due to a shift in asset composition.

In March 2012, the Company and the Bank entered into a Written Agreement with the Federal Reserve Bank and the Bank entered into a Consent Order with the PDB. The Consent Order with the PDB had been terminated and replaced with an MOU in April 2014, and in February 2015, the Bank was released from the MOU, terminating all enforcement actions imposed on the Bank by the PDB. The Bank has filed a confidential Capital Plan with each of those banking regulators.

Table of Contents

Regulatory Capital. As of December 31, 2014, the Bank was considered well capitalized under applicable banking regulations. The Company's and the Bank's capital ratios as of December 31, 2014 and 2013 were as follows:

	Actual		Minimum Capital Requirement		Minimum to Be Well Capitalized Under Prompt Corrective Action Provisions	
(Dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2014						
Total capital to risk weighted assets						
Orrstown Financial Services, Inc.	$119,713	16.8 %	$56,859	8.0 %	n/a	n/a
Orrstown Bank	118,540	16.7 %	56,835	8.0 %	$71,043	10.0 %
Tier 1 capital to risk weighted assets						
Orrstown Financial Services, Inc.	110,750	15.6 %	28,429	4.0 %	n/a	n/a
Orrstown Bank	109,581	15.4 %	28,417	4.0 %	42,626	6.0 %
Tier 1 capital to average assets						
Orrstown Financial Services, Inc.	110,750	9.5 %	46,496	4.0 %	n/a	n/a
Orrstown Bank	109,581	9.4 %	46,518	4.0 %	58,148	5.0 %
December 31, 2013						
Total capital to risk weighted assets						
Orrstown Financial Services, Inc.	$104,637	15.0 %	$55,926	8.0 %	n/a	n/a
Orrstown Bank	102,806	14.7 %	55,893	8.0 %	$69,866	10.0 %
Tier 1 capital to risk weighted assets						
Orrstown Financial Services, Inc.	95,741	13.7 %	27,963	4.0 %	n/a	n/a
Orrstown Bank	93,915	13.4 %	27,947	4.0 %	41,920	6.0 %
Tier 1 capital to average assets						
Orrstown Financial Services, Inc.	95,741	8.1 %	47,058	4.0 %	n/a	n/a
Orrstown Bank	93,915	8.0 %	47,077	4.0 %	58,846	5.0 %

As noted above, the Bank's capital ratios exceed the regulatory minimums to be considered well capitalized under applicable banking regulations. The Company routinely evaluates its capital levels in light of its risk profile to assess its capital needs.

On January 8, 2013, the Company filed a shelf registration statement on Form S-3 with the SEC, covering up to an aggregate of $80,000,000, through the sale of common stock, preferred stock, and warrants. To date, the Company has not issued any securities under this shelf registration statement.

In October 2011, the Company announced it had discontinued its quarterly dividend, which was the result of regulatory guidance from the Federal Reserve Bank. Due to the regulatory restrictions included in the Written Agreement with the Federal Reserve Bank, the Company is restricted from paying any dividends or repurchasing any stock without prior regulatory approval. Accordingly, there can be no assurance that we will be permitted to pay a cash dividend or conduct any stock repurchases in the near future.

Table of Contents

Additional relevant financial information pertaining to shareholders' equity for the years ended December 31 is as follows:

(Dollars in thousands)	2014	2013	2012
Average shareholders' equity	$101,250	$88,547	$109,184
Net income (loss)	29,142	10,004	(38,454)
Cash dividends paid	0	0	0
Equity to asset ratio	10.69%	7.76%	7.11%
Dividend payout ratio	0.00%	0.00%	0.00%
Return on average equity	28.78%	11.30%	(35.22)%

In July 2013, the Company and Bank's primary federal regulator, the FRB, approved final rules (the "Basel III Capital Rules") establishing a new comprehensive capital framework for U.S. banking organizations, including community banks, which also incorporate provisions of the Dodd-Frank Act. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and Bank, compared to existing U.S. risk-based capital rules. The Basel III Capital Rules define the components of capital and address other issues affecting the numerator in banking institutions' regulatory capital ratios, addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios and replace the current risk-weighting approach. The Basel III Capital Rules are effective for the Company and Bank on January 1, 2015 (subject to a phase-in period). Management anticipates that it will be in compliance with the phased in rules.

For further discussion, see "Basel III Capital Rules" under Item 1 – Business, in Part I of this Annual Report on Form 10-K.

Liquidity and Rate Sensitivity

Liquidity. The primary function of asset/liability management is to ensure adequate liquidity and manage the Company's sensitivity to changing interest rates. Liquidity management involves the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of investment securities, the sale of mortgage loans and borrowings from the Federal Home Loan Bank of Pittsburgh. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management policy.

At December 31, 2014, we had $193,834,000 in loan commitments outstanding, which included $14,145,000 in undisbursed loans, $100,897,000 in unused home equity lines of credit and $71,483,000 in commercial lines of credit, and $7,309,000 in standby letters of credit. Time deposits due within one year of December 31, 2014 totaled $174,597,000, or 72% of time deposits. The large percentage of time deposits that mature within one year reflects customers' hesitancy to invest their funds for long periods in the current low interest rate environment. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other time deposits and lines of credit. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on time deposits due on or before December 31, 2015. We believe, however, based on past experience that a significant portion of our time deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At December 31, 2014, cash and cash equivalents totaled $31,409,000, which decreased from $37,560,000 at December 31, 2013. The lower levels of cash and cash equivalents is due to the Company investing these funds in securities available for sale in order to earn a higher rate of interest

than that earned on short-term investments. Securities classified as available-for-sale, net of pledging requirements, which provide additional sources of liquidity, totaled $115,165,000 at December 31, 2014. In addition, at December 31, 2014, we had the ability to borrow a total of approximately $526,683,000 from the Federal Home Loan Bank of Pittsburgh (FHLB), of which we had $79,812,000 in advances and $150,000 in letters of credit outstanding at December 31, 2014. The Company's ability to borrow from the FHLB

Table of Contents

is dependent on having sufficient qualifying collateral, generally consisting of mortgage loans. In addition, the Company has $30,000,000 in two available unsecured lines of credit with its correspondent banks.

The Company is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, the Company is responsible for paying any dividends declared to its shareholders in the past. The Company also has repurchased shares of its common stock. The Company's primary source of income is dividends received from the Bank. For restrictions on the Bank's ability to dividend funds to the Company, see Note 15, "Restrictions on Dividends, Loans and Advances," to the Consolidated Financial Statements included in Item 8.

Interest Rate Sensitivity. Interest rate sensitivity management requires the maintenance of an appropriate balance between interest sensitive assets and liabilities. Management, through its asset/liability management process, attempts to manage the level of repricing and maturity mismatch so that fluctuations in net interest income is maintained within policy limits in current and expected market conditions. For further discussion, see Item 7A - Quantitative and Qualitative Disclosures About Market Risk.

Contractual Obligations

The Company enters into contractual obligations in its normal course of business to fund loan growth, for asset/liability management purposes, to meet required capital needs and for other corporate purposes. The following table presents significant fixed and determinable contractual obligations of principal by payment date as of December 31, 2014. Further discussion of the nature of each obligation is included in the referenced Note to the Consolidated Financial Statements, under Item 8.

(Dollars in thousands)	Note Reference	Payments Due Less than 1 year	2-3 years	4-5 years	More than 5 years	Total
Time deposits	11	$174,597	$55,141	$9,541	$3,954	$243,233
Short-term borrowings	12	86,742	0	0	0	86,742
Long-term debt	13	10,317	680	748	3,067	14,812
Operating lease obligations	6	398	482	187	120	1,187
Total		$272,054	$56,303	$10,476	$7,141	$345,974

The following discussion of off-balance sheet commitments to extend credit is included in Note 17 to the Consolidated Financial Statements, under Item 8. Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment does not necessarily represent future cash requirements, and are therefore excluded from the contractual obligations table discussed above.

Off-Balance Sheet Arrangements

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and to a lesser extent, letters of credit.

A schedule of significant commitments at December 31, 2014 is as follows:

(Dollars in thousands)	Contract or Notional Amount
Commitments to fund:	
Revolving, open ended home equity loans	$ 100,897
1-4 family residential construction loans	2,463
Commercial real estate, construction and land development loans	11,682
Commercial, industrial and other loans	71,483
Standby letters of credit	7,309

Please see Note 17 – "Financial Instruments with Off-Balance Sheet Risk" in the Notes to the Consolidated Financial Statements for a discussion of the nature, business purpose, and guarantees that result from the Company's off-balance sheet arrangements.

53

Table of Contents

New Financial Accounting Standards

Note 1 to the consolidated financial statements under Item 8 discusses the expected impact on the Company's financial condition or results of operations for recently issued or proposed accounting standards that have not been adopted as of December 31, 2014. To the extent we anticipate significant impact to the Company's financial condition or results of operations appropriate discussion is included in the disclosure.

Caution About Forward Looking Statements

This report contains statements that are considered "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. In addition, the Company may make other written and oral communications, from time to time, that contain such statements. Forward-looking statements, including statements as to industry trends, future expectations and other matters that do not relate strictly to historical facts, are based on certain assumptions by management, and are often identified by words or phrases such as "anticipated," "believe," "expect," "intend," "seek," "plan," "objective," "trend," and "goal." Forward-looking statements are subject to various assumptions, risks, and uncertainties, which change over time, and speak only as of the date they are made.

In addition to factors mentioned elsewhere in this Annual Report on Form 10-K or previously disclosed in our SEC reports (accessible on the SEC's website at www.sec.gov or on our website at www.orrstown.com), the following factors, among others, could cause actual results to differ materially from forward-looking statements and future results could differ materially from historical performance:

- We are subject to restrictions and conditions of a formal agreement issued by the Federal Reserve Bank of Philadelphia. Failure to comply with this formal agreement could result in additional enforcement action against us, including the imposition of monetary penalties.
- We may not be able to pay any cash dividends or conduct any stock repurchases for the foreseeable future.
- We are a holding company dependent for liquidity on payments from the Bank, our sole subsidiary, which are subject to restrictions.
- We may be required to make further increases in our provisions for loan losses and to charge off additional loans in the future, which could materially adversely affect us.
- Difficult economic and market conditions have adversely affected our industry and may continue to materially and adversely affect us.
- Governmental regulation and regulatory actions against us may impair our operations or restrict our growth.
- The Dodd-Frank Wall Street Reform and Consumer Protection Act may affect our financial condition, results of operations, liquidity and stock price.
- The repeal of federal prohibitions on the payment of interest on demand deposits could increase our interest expense and reduce our net interest margin.
- Changes in interest rates could adversely impact our financial condition and results of operations.
- Increases in FDIC insurance premiums may have a material adverse effect on our results of operations.
- Because our business is concentrated in South Central Pennsylvania and Washington County, Maryland, our financial performance could be materially adversely affected by economic conditions and real estate values in these market areas.
- Our commercial real estate lending may expose us to a greater risk of loss and impact our earnings and profitability.
- Our construction loans and land development loans involve a higher degree of risk than other segments of our loan portfolio.
- We are required to make a number of judgments in applying accounting policies and different estimates and assumptions in the application of these policies could result in a decrease in capital and/or other material changes to our reports of financial condition and results of operations. Also, changes in accounting standards can be difficult to predict and can materially impact how we record and report our financial condition and results of operations.

Table of Contents

- Competition from other banks and financial institutions in originating loans, attracting deposits and providing various financial services may adversely affect our profitability and liquidity.
- Our business strategy includes the continuation of moderate growth plans, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.
- If we want to, or are compelled to, raise additional capital in the future, that capital may not be available when it is needed and on terms favorable to current shareholders.
- The short-term and long-term impact of the changing regulatory capital requirements and anticipated new capital rules is uncertain.
- We may be adversely affected by technological advances.
- The soundness of other financial institutions could adversely affect us.
- We may be required to record impairment charges on our investments and FHLB stock if they suffer a decline in value that is considered other-than-temporary.
- An interruption or breach in security with respect to our information system, or our outsourced service providers, could adversely impact our reputation and have an adverse impact on our financial condition or results of operations.
- Pending litigation and legal proceedings and the impact of any finding of liability or damages could adversely impact the Company and its financial condition and results of operations.
- We may not be able to attract and retain skilled people.
- The market price of our common stock has been subject to extreme volatility.
- Other risks and uncertainties.

ITEM 7A – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is defined as the exposure to interest rate risk, foreign currency exchange rate risk, commodity price risk, and other relevant market rate or price risks. For domestic banks, including the Company, the majority of market risk is related to interest rate risk. Interest rate sensitivity management requires the maintenance of an appropriate balance between reward, in the form of net interest margin, and risk as measured by the amount of earnings and value at risk. For the year ended December 31, 2014, the Company changed its method of presenting and measuring interest rate risk from GAP analysis to net interest income (NII) at risk and economic value of Equity (EVE) at risk. This change was made because management felt that NII and EVE produced a more comprehensive framework for understanding, measuring, and managing the Company's interest rate and market risk.

Interest Rate Risk

Interest rate risk is the exposure to fluctuations in the Company’s future earnings (earnings at risk) and value (value at risk) resulting from changes in interest rates. This exposure results from differences between the amounts of interest earning assets and interest bearing liabilities that reprice within a specified time period as a result of scheduled maturities, scheduled and unscheduled repayments, the propensity of borrowers and depositors to react to changes in their economic interests, and security and contractual interest rate changes.

Management, through its asset/liability management process, attempts to manage the level of repricing and maturity mismatch so that fluctuations in net interest income is maintained within policy limits across a range of market conditions while satisfying liquidity and capital requirements. Management recognizes that a certain amount of interest rate risk is inherent, appropriate and necessary to ensure the Company’s profitability. Thus, the goal of interest rate risk management is to evaluate the amount of reward for taking risk and adjusting both the size and composition of the balance sheet relative to the level of reward available for taking risk.

Management endeavors to control the exposure to changes in interest rates by understanding, reviewing and making decisions based on its risk position. The Company primarily uses the securities portfolio, FHLB advances, and brokered deposits to manage its interest rate risk position. Additionally, pricing, promotion and product development activities are directed in an effort to emphasize the loan and deposit term or repricing characteristics that best meet current interest rate risk objectives. At present, there is no use of hedging instruments.

Table of Contents

The asset/liability committee operates under management policies defining guidelines and limits on the level of risk. These policies are approved by the Board of Directors.

The Company uses simulation analysis to assess earnings at risk and net present value analysis to assess value at risk. These methods allow management to regularly monitor both the direction and magnitude of the Company's interest rate risk exposure. These modeling techniques involve assumptions and estimates that inherently cannot be measured with complete precision. Key assumptions in the analyses include maturity and repricing characteristics of assets and liabilities, prepayments on amortizing assets, non-maturity deposit sensitivity, and loan and deposit pricing. These assumptions are inherently uncertain due to the timing, magnitude and frequency of rate changes and changes in market conditions and management strategies, among other factors. However, the analyses are useful in quantifying risk and provide a relative gauge of the Company's interest rate risk position over time.

Earnings at Risk

Simulation analysis evaluates the effect of upward and downward changes in market interest rates on future net interest income. The analysis involves changing the interest rates used in determining net interest income over the next twelve months. The resulting percentage change in net interest income in various rate scenarios is an indication of the Company's short-term interest rate risk. The analysis assumes recent trends in new loan and deposit volumes will continue while the amount of investment securities remains constant. Additional assumptions are applied to modify volumes and pricing under the various rate scenarios. These include prepayment assumptions on mortgage assets, sensitivity of non-maturity deposit rates, and other factors deemed significant.

The simulation analysis results are presented in Table 7a. These results, as of December 31, 2014, indicate that the Company would expect net interest income to decrease over the next twelve months by 1.5% assuming a downward shock in market interest rates of 1.00%, and to decrease by 6.1% assuming an upward shock of 2.00%. This profile reflects an acceptable short-term interest rate risk position. However, a decrease in interest rates of 1.00% would create an environment in which deposit rates could not practically decline further, thus decreasing net interest income. Earnings at risk simulations for December 31, 2013, exhibited less sensitivity to rising interest rates and similar sensitivity in a declining rate environment.

Value at Risk

The net present value analysis provides information on the risk inherent in the balance sheet that might not be taken into account in the simulation analysis due to the short time horizon used in that analysis. The net present value of the balance sheet is defined as the discounted present value of expected asset cash flows minus the discounted present value of the expected liability cash flows. The analysis involves changing the interest rates used in determining the expected cash flows and in discounting the cash flows. The resulting percentage change in net present value in various rate scenarios is an indication of the longer term repricing risk and options embedded in the balance sheet.

The net present value analysis results are presented in Table 7b. These results, as of December 31, 2014, indicate that the net present value would increase 2.2% assuming a downward shift in market interest rates of 1.00% and decrease 6.8% if interest rates shifted up 2.00% in the same manner.

Table 7a - Earnings at Risk

Change in Market Interest Rates	% Change in Net Interest Income	
	December 31, 2014	December 31, 2013
(100)	(1.5%)	(3.9%)
200	(6.1%)	2.6%

Table 7b - Value at Risk

Change in Market Interest Rates	% Change in Net Interest Income	
	December 31, 2014	December 31, 2013
(100)	2.2%	1.2%
200	(6.8%)	(7.8%)

In 2014, the Company completed a core deposit study that resulted in an increase in the assumed repricing sensitivity of the Company's core deposits to changes in market rates.

Further discussion related to the quantitative and qualitative disclosures about market risk is included under the heading of Liquidity and Rate Sensitivity in Item 7 of Management's Discussion and Analysis of Financial Condition and Results of Operations.

56

Table of Contents

ITEM 8 – FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
SUMMARY OF QUARTERLY FINANCIAL DATA
The unaudited quarterly results of operations for the years ended December 31, are as follows:

	2014 Quarter Ended				2013 Quarter Ended			
(Dollars in thousands, except per share data)	December	September	June	March	December	September	June	March
Interest income	$9,520	$ 9,477	$9,585	$9,601	$9,643	$ 8,982	$8,989	$9,484
Interest expense	(959)	(1,030)	(1,085)	(1,085)	(1,130)	(1,216)	(1,288)	(1,377)
Net interest income	8,561	8,447	8,500	8,516	8,513	7,766	7,701	8,107
Provision for loan losses	1,000	2,900	0	0	1,750	0	1,400	0
Net interest income after provision for loan losses	9,561	11,347	8,500	8,516	10,263	7,766	9,101	8,107
Securities gains	267	469	602	597	53	157	0	122
Noninterest income	4,259	4,283	4,536	3,841	4,060	4,442	4,664	4,310
Noninterest expenses	(11,129)	(10,898)	(10,765)	(10,976)	(11,434)	(10,537)	(10,327)	(10,949)
Income before income taxes	2,958	5,201	2,873	1,978	2,942	1,828	3,438	1,590
Applicable (income taxes) benefit	16,156	(24)	0	0	(15)	281	(30)	(30)
Net income	$19,114	$ 5,177	$2,873	$1,978	$2,927	$ 2,109	$3,408	$1,560
Per Common Share Data								
Net income	$2.36	$ 0.64	$0.35	$0.24	$0.36	$ 0.26	$0.42	$0.19
Diluted net income	2.36	0.64	0.35	0.24	0.36	0.26	0.42	0.19
Dividends	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Table of Contents

Index to Financial Statements and Supplementary Data

	Page
Management's Report on Internal Control over Financial Reporting	59
Report of Crowe Horwath LLP, Independent Registered Public Accounting Firm	60
Report of Smith Elliot Kearns, LLC, Independent Registered Public Accounting Firm	62
Consolidated Balance Sheets	63
Consolidated Statements of Operations	64
Consolidated Statements of Comprehensive Income (Loss)	65
Consolidated Statements of Changes in Shareholders' Equity	66
Consolidated Statements of Cash Flows	67
Notes to Consolidated Financial Statements	68

Table of Contents

Management's Report on Internal Control Over Financial Reporting

The management of Orrstown Financial Services, Inc. and its wholly-owned subsidiary has the responsibility for establishing and maintaining an adequate internal control structure and procedures for financial reporting. Management maintains a comprehensive system of internal control to provide reasonable assurance of the proper authorization of transactions, the safeguarding of assets and the reliability of the financial records. The system of internal control provides for appropriate division of responsibility and is documented by written policies and procedures that are communicated to employees. Orrstown Financial Services, Inc. and its wholly-owned subsidiary maintains an internal auditing program, under the supervision of the Audit Committee of the Board of Directors, which independently assesses the effectiveness of the system of internal control and recommends possible improvements.

Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of its internal control over financial reporting as of December 31, 2014, using the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based upon this evaluation, management has concluded that, at December 31, 2014, the Company's internal control over financial reporting is effective based on the criteria established in Internal Control-Integrated Framework (2013).

The independent registered public accounting firm, Crowe Horwath, LLP, has issued an audit report on the Company's internal control over financial reporting as of December 31, 2014. The accounting firm's audit report on internal control over financial reporting is included in this financial report.

/s/ Thomas R. Quinn, Jr.	/s/ David P. Boyle
Thomas R. Quinn, Jr.	David P. Boyle
President and Chief Executive Officer	Executive Vice President and Chief Financial Officer

March 12, 2015

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors
Orrstown Financial Services, Inc. and its wholly-owned subsidiary
Shippensburg, Pennsylvania

We have audited the accompanying consolidated balance sheet of Orrstown Financial Services, Inc. and its wholly-owned subsidiary as of December 31, 2014 and the related consolidated statement of operations, comprehensive income (loss), changes in shareholders' equity, and cash flows for the year then ended. We also have audited Orrstown Financial Services, Inc. and its wholly-owned subsidiary's internal control over financial reporting as of December 31, 2014, based on criteria established in the 2013 Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Orrstown Financial Services, Inc. and its wholly-owned subsidiary's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audit of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Table of Contents

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Orrstown Financial Services, Inc. and its wholly-owned subsidiary as of December 31, 2014, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, Orrstown Financial Services, Inc. and its wholly-owned subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on criteria established in the 2013 Internal Control - Integrated Framework issued by the COSO.

/s/ Crowe Horwath LLP

Cleveland, Ohio
March 12, 2015

Table of Contents

Report of Independent Registered Public Accounting Firm
To the Board of Directors and Shareholders of
Orrstown Financial Services, Inc.

We have audited the accompanying consolidated balance sheet of Orrstown Financial Services, Inc. and its wholly-owned subsidiary ("the Company") as of December 31, 2013, and the related consolidated statements of operations, comprehensive income, changes in shareholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2013. Orrstown Financial Services, Inc. and its wholly-owned subsidiary's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Orrstown Financial Services, Inc. and its wholly-owned subsidiary as of December 31, 2013, and the results of their operations and their cash flows for each of the years in the two-year period ended December 31, 2013 in conformity with accounting principles generally accepted in the United States of America.

/s/ Smith Elliott Kearns & Company, LLC
Chambersburg, Pennsylvania
March 14, 2014

Table of Contents

Consolidated Balance Sheets
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands, except per share data)	December 31, 2014	2013
Assets		
Cash and due from banks	$18,174	$12,995
Interest bearing deposits with banks	13,235	24,565
Cash and cash equivalents	31,409	37,560
Restricted investments in bank stocks	8,350	9,921
Securities available for sale	376,199	406,943
Loans held for sale	3,159	1,936
Loans	704,946	671,037
Less: Allowance for loan losses	(14,747)	(20,965)
Net loans	690,199	650,072
Premises and equipment, net	24,800	26,441
Cash surrender value of life insurance	26,645	25,850
Intangible assets	414	622
Accrued interest receivable	3,097	3,400
Other assets	26,171	15,067
Total assets	$1,190,443	$1,177,812
Liabilities		
Deposits:		
Non-interest bearing	$116,302	$116,371
Interest bearing	833,402	884,019
Total deposits	949,704	1,000,390
Short-term borrowings	86,742	59,032
Long-term debt	14,812	16,077
Accrued interest and other liabilities	11,920	10,874
Total liabilities	1,063,178	1,086,373
Shareholders' Equity		
Preferred Stock, $1.25 par value per share; 500,000 shares authorized; no shares issued or outstanding	0	0
Common stock, no par value—$0.05205 stated value per share 50,000,000 shares authorized; 8,264,554 and 8,107,274 shares issued; 8,263,743 and 8,106,463 shares outstanding	430	422
Additional paid—in capital	123,392	123,105
Retained earnings (accumulated deficit)	1,887	(27,255)
Accumulated other comprehensive income (loss)	1,576	(4,813)
Treasury stock—common, 811 shares, at cost	(20)	(20)
Total shareholders' equity	127,265	91,439
Total liabilities and shareholders' equity	$1,190,443	$1,177,812

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Operations
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

	Years Ended December 31,		
(Dollars in thousands, except per share data)	2014	2013	2012
Interest and dividend income			
Interest and fees on loans	$29,546	$31,558	$39,647
Interest and dividends on investment securities			
Taxable	8,052	4,300	3,798
Tax-exempt	550	1,066	1,704
Short term investments	35	174	287
Total interest and dividend income	38,183	37,098	45,436
Interest expense			
Interest on deposits	3,678	4,445	6,712
Interest on short-term borrowings	148	61	120
Interest on long-term debt	333	505	716
Total interest expense	4,159	5,011	7,548
Net interest income	34,024	32,087	37,888
Provision for loan losses	(3,900)	(3,150)	48,300
Net interest income after provision for loan losses	37,924	35,237	(10,412)
Noninterest income			
Service charges on deposit accounts	5,415	5,716	6,227
Other service charges, commissions and fees	1,033	1,070	1,275
Trust department income	4,687	4,770	4,575
Brokerage income	2,150	1,911	1,478
Mortgage banking activities	2,207	3,053	3,393
Earnings on life insurance	950	963	1,018
Merchant processing revenue	0	0	149
Other income (loss)	477	(7)	323
Investment securities gains	1,935	332	4,824
Total noninterest income	18,854	17,808	23,262
Noninterest expenses			
Salaries and employee benefits	23,658	22,954	19,864
Occupancy	2,251	2,055	1,975
Furniture and equipment	3,328	3,446	2,913
Data processing	1,679	542	574
Automated teller and interchange fees	865	1,054	989
Advertising and bank promotions	1,195	1,251	1,411
FDIC insurance	1,621	2,577	2,727
Professional services	2,285	2,255	3,076
Collection and problem loan	729	674	2,297
Real estate owned	300	137	834
Taxes other than income	562	939	888
Intangible asset amortization	208	210	209
Other operating expenses	5,087	5,153	5,592
Total noninterest expenses	43,768	43,247	43,349
Income (loss) before income tax expense (benefit)	13,010	9,798	(30,499)
Income tax expense (benefit)	(16,132)	(206)	7,955
Net income (loss)	$29,142	$10,004	$(38,454)

Per share information:			
Basic earnings (loss) per share	$3.59	$1.24	$(4.77)
Diluted earnings (loss) per share	3.59	1.24	(4.77)
Dividends per share	0.00	0.00	0.00

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Comprehensive Income (Loss)
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands)	Years Ended December 31, 2014	2013	2012
Net income (loss)	$29,142	$10,004	$(38,454)
Other comprehensive income (loss), net of tax:			
Unrealized holding gains (losses) on securities available for sale arising during the period	11,764	(9,885)	1,344
Reclassification adjustment for gains realized in net income (loss)	(1,935)	(332)	(4,824)
Net unrealized gains (losses)	9,829	(10,217)	(3,480)
Tax effect	(3,440)	3,576	1,219
Total other comprehensive income (loss), net of tax and reclassification adjustments	6,389	(6,641)	(2,261)
Total comprehensive income (loss)	$35,531	$3,363	$(40,715)

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Changes in Shareholders' Equity
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

Years Ended December 31, 2014, 2013, and 2012

(Dollars in thousands, except per share data)	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Shareholders' Equity
Balance, January 1, 2012	$419	$122,514	$1,195	$ 4,089	$(20)	$128,197
Net income (loss)	0	0	(38,454)	0	0	(38,454)
Total other comprehensive income (loss), net of taxes	0	0	0	(2,261)	0	(2,261)
Stock-based compensation plans:						
Issuance of stock (23,062 shares), including compensation expense of $23	2	198	0	0	0	200
Issuance of stock through dividend reinvestment plan (1,562 shares)	0	12	0	0	0	12
Balance, December 31, 2012	421	122,724	(37,259)	1,828	(20)	87,694
Net income	0	0	10,004	0	0	10,004
Total other comprehensive income (loss), net of taxes	0	0	0	(6,641)	0	(6,641)
Stock-based compensation plans:						
Issuance of stock (26,610 shares, including 1 treasury), including compensation expense of $129	1	377	0	0	0	378
Issuance of stock through dividend reinvestment plan (254 shares)	0	4	0	0	0	4
Balance, December 31, 2013	422	123,105	(27,255)	(4,813)	(20)	91,439
Net income	0	0	29,142	0	0	29,142
Total other comprehensive income, net of taxes	0	0	0	6,389	0	6,389
Stock-based compensation plans:						
Issuance of stock (157,207 shares), including compensation expense of $190	8	286	0	0	0	294
Issuance of stock through dividend reinvestment plan (73 shares)	0	1	0	0	0	1
Balance, December 31, 2014	$430	$123,392	$1,887	$ 1,576	$(20)	$127,265

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Cash Flows
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

	Years Ended December 31,		
(Dollars in thousands)	2014	2013	2012
Cash flows from operating activities			
Net income (loss)	$29,142	$10,004	$(38,454)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Amortization of premiums on securities available for sale	6,429	7,147	6,948
Depreciation and amortization	2,838	2,817	2,613
Provision for loan losses	(3,900)	(3,150)	48,300
Stock based compensation	190	129	23
Net change in loans held for sale	(1,223)	5,926	(5,309)
Net (gain) loss on disposal of other real estate owned	(299)	149	(28)
Writedown of other real estate owned	170	46	535
Net loss on disposal of premises and equipment	41	0	0
Deferred income taxes, including valuation allowance	(16,223)	0	20,384
Investment securities gains	(1,935)	(332)	(4,824)
Earnings on cash surrender value of life insurance	(950)	(963)	(1,018)
(Increase) decrease in accrued interest receivable	303	(212)	1,360
Increase (decrease) in accrued interest payable and other liabilities	1,046	(957)	1,644
Other, net	1,629	12,356	(13,516)
Net cash provided by operating activities	17,258	32,960	18,658
Cash flows from investing activities			
Proceeds from sales of available for sale securities	169,573	74,273	94,099
Maturities, repayments and calls of available for sale securities	41,520	86,581	85,481
Purchases of available for sale securities	(175,014)	(282,859)	(176,788)
Net (purchases) redemptions of restricted investments in bank stocks	1,571	(117)	1,954
Net (increase) decrease in loans	(44,222)	30,682	137,097
Proceeds from sales of portfolio loans	5,743	2,439	51,753
Purchases of bank premises and equipment	(859)	(1,868)	(1,603)
Proceeds from disposal of other real estate owned	2,415	1,188	3,733
Net cash provided by (used in) investing activities	727	(89,681)	195,726
Cash flows from financing activities			
Net decrease in deposits	(50,686)	(84,649)	(131,863)
Net increase (decrease) in short term borrowings	27,710	49,382	(25,363)
Proceeds from long-term debt	10,000	0	0
Payments on long-term debt	(11,265)	(21,393)	(16,328)
Dividends paid	0	0	0
Net proceeds from issuance of common stock	105	253	189
Net cash used in financing activities	(24,136)	(56,407)	(173,365)
Net increase (decrease) in cash and cash equivalents	(6,151)	(113,128)	41,019
Cash and cash equivalents at beginning of year	37,560	150,688	109,669
Cash and cash equivalents at end of year	$31,409	$37,560	$150,688
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	$4,219	$5,102	$8,031
Income taxes	0	0	1,267
Supplemental schedule of noncash investing and financing activities:			

Other real estate acquired in settlement of loans	2,231	494	3,951

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Notes to Consolidated Financial Statements

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations – Orrstown Financial Services, Inc. (the "Company") is a bank holding company (that has elected status as a financial holding company with the Board of Governors of the Federal Reserve System (the "FRB")) whose primary activity consists of supervising its wholly-owned subsidiary, Orrstown Bank (the "Bank"). The Company operates through its office in Shippensburg, Pennsylvania. The Bank provides services through its network of 22 offices in Cumberland, Franklin, Lancaster, and Perry Counties of Pennsylvania and in Washington County, Maryland. The Bank engages in lending services for commercial, residential, commercial mortgages, construction, municipal, and various forms of consumer lending. Deposit services include checking, savings, time, and money market deposits. The Bank also provides investment and brokerage services through its Orrstown Financial Advisors division. The Company and the Bank are subject to the regulation of certain federal and state agencies and undergo periodic examinations by such regulatory authorities.

Basis of Presentation – The consolidated financial statements of the Company are prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). The consolidated financial statements include the accounts of the Company and the Bank. All significant intercompany transactions and accounts have been eliminated.

Use of Estimates – The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ.

Subsequent Events – GAAP establishes standards for accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. The subsequent events principle sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition in the financial statements, identifies the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and specifies the disclosures that should be made about events or transactions that occur after the balance sheet date.

Concentration of Credit Risk – The Company grants commercial, residential, construction, municipal, and various forms of consumer lending to customers in its market area. Although the Company maintains a diversified loan portfolio, a significant portion of its customers' ability to honor their contracts is dependent upon economic sectors for commercial real estate, including office space, retail strip centers, multi-family and hospitality, residential building operators, sales finance, sub-dividers and developers. Management evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if collateral is deemed necessary by the Company upon the extension of credit, is based on management's credit evaluation of the customer. Collateral held varies, but generally includes real estate and equipment.

The types of securities the Company invests in are included in Note 3, "Securities Available for Sale" and the type of lending the Company engages in are included in Note 4, "Loans Receivable and Allowance for Loan Losses."

Cash and Cash Equivalents – For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash, balances due from banks, federal funds sold and interest bearing deposits due on demand, all of which have original maturities of 90 days or less. Net cash flows are reported for customer loan and deposit transactions, loans held for sale and redemption (purchases) of restricted investments in bank stocks.

Restricted Investments in Bank Stocks – Restricted investments in bank stocks, which represents required investments in the common stock of correspondent banks, is carried at cost as of December 31, 2014 and 2013, and consists of common stock of the Federal Reserve Bank of Philadelphia ("Federal Reserve Bank"), Atlantic Central Bankers Bank and the Federal Home Loan Bank of Pittsburgh ("FHLB") stocks.

Management evaluates the restricted investment in bank stocks for impairment in accordance with Accounting Standard Codification (ASC) Topic 942, Accounting by Certain Entities (Including Entities with Trade Receivables) That Lend to or Finance the Activities of Others. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the correspondent bank as compared to the capital

stock amount for the correspondent bank and the length of time this situation has persisted, (2) commitments by the correspondent bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of the correspondent bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the correspondent bank.

Management believes no impairment charge is necessary related to the restricted investments in bank stocks as of December 31, 2014. However, security impairment analysis is completed quarterly and the determination that no impairment had occurred as of December 31, 2014 is no assurance that impairment may not occur in the future.

Table of Contents

Securities – Certain debt securities that management has the positive intent and ability to hold to maturity are classified as “held to maturity” and recorded at amortized cost. “Trading” securities are recorded at fair value with changes in fair value included in earnings. As of December 31, 2014 and 2013 the Company had no held to maturity or trading securities. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as “available for sale” and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities and approximate the level yield method. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Management evaluates securities for other-than-temporary impairment (“OTTI”) on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

The Company had no debt securities it deemed to be other than temporarily impaired for the years ended December 31, 2014, 2013 or 2012.

The Company’s securities are exposed to various risks, such as interest rate risk, market risk, and credit risks. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment assets reported in the consolidated financial statements.

Loans Held for Sale – Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value (LOCM). Gains and losses on loan sales (sales proceeds minus carrying value) are recorded in non-interest income.

Loans – The Company grants commercial, residential, commercial mortgage, construction, mortgage and various forms of consumer loans to its customers located principally in south-central Pennsylvania and northern Maryland. The ability of the Company’s debtors to honor their contracts is dependent largely upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and amortized as a yield adjustment over the respective term of the loan.

For all classes of loans, the accrual of interest income on loans, including impaired loans, ceases when principal or interest is past due 90 days or more or immediately if, in the opinion of management, full collection is unlikely. Interest will continue to accrue on loans past due 90 days or more if the collateral is adequate to cover principal and interest, and the loan is in the process of collection. Interest accrued, but not collected, as of the date of placement on nonaccrual status, is reversed and charged against current interest income, unless fully collateralized. Subsequent payments received are either applied to the outstanding principal balance or recorded as interest income, depending upon management’s assessment of the ultimate collectability of principal. Loans are returned to accrual status, for all loan classes, when all the principal and interest amounts contractually due are brought current, the loan has performed in accordance with the contractual terms of the note for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is reasonably assured. Past due status is based on

contractual terms of the loan.

Loans, the terms of which are modified, are classified as troubled debt restructurings if a concession was granted, for legal or economic reasons, related to a debtor's financial difficulties. Concessions granted under a troubled debt restructuring typically involve a temporary deferral of scheduled loan payments, an extension of a loan's stated maturity date, temporary reduction in interest rates, or granting of an interest rate below market rates given the risk of the transaction. If a modification occurs while the loan is on accruing status, it will continue to accrue interest under the modified terms. Nonaccrual troubled debt restructurings may be restored to accrual status if scheduled principal and interest payments, under the modified terms, are current for six months after modification, and the borrower continues to demonstrate its ability to meet the modified terms.

Table of Contents

Troubled debt restructurings are evaluated individually for impairment if they have been restructured during the most recent calendar year, or if they are not performing according to their modified terms.

Allowance for Loan Losses – The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

See Note 4, "Loans Receivable and Allowance for Loan Losses," for additional details.

Loan Commitments and Related Financial Instruments – Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Loans Serviced – The Bank administers secondary market mortgage programs available through the FHLB and the Federal National Mortgage Association and offers residential mortgage products and services to customers. The Bank originates single-family residential mortgage loans for immediate sale in the secondary market, and retains the servicing of those loans. At December 31, 2014 and 2013, the balance of loans serviced for others was $315,239,000 and $322,653,000.

Transfers of Financial Assets – Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Cash Surrender Value of Life Insurance – The Company has purchased life insurance policies on certain employees. Company owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

Premises and Equipment – Buildings, improvements, equipment, furniture and fixtures are carried at cost less accumulated depreciation and amortization. Land is carried at cost. Depreciation and amortization has been provided generally on the straight-line method and is computed over the estimated useful lives of the various assets as follows: buildings and improvements, including leasehold improvements – 10 to 40 years; and furniture and equipment – 3 to 15 years. Repairs and maintenance are charged to operations as incurred, while major additions and improvements are capitalized. Gain or loss on retirement or disposal of individual assets is recorded as income or expense in the period of retirement or disposal.

Intangible Assets – Intangible assets represent purchased assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights. The Company's intangible assets have finite lives and are amortized, on a straight line basis, over their estimated lives, generally 10 years for deposit premiums and 15 years for customer lists.

Mortgage Servicing Rights – The estimated fair value of mortgage servicing rights (MSRs) related to loans sold and serviced by the Company is recorded as an asset upon the sale of such loan. MSRs are amortized as a reduction to servicing income over the estimated lives of the underlying loans. MSRs are evaluated periodically for impairment, by comparing the carrying amount to estimated fair value. Fair value is determined periodically through a discounted cash flows valuation performed by a third party. Significant inputs to the valuation include expected servicing income, net of expense, the discount rate and the expected life of the underlying loans. To the extent the amortized cost of the MSRs exceeds their estimated fair values, a valuation allowance is established for such impairment through a charge against servicing income on the consolidated statement of operations. If the Company determines, based on subsequent valuations, that impairment no longer exists or is reduced, the valuation allowance is reduced through a

credit to earnings.

Foreclosed Real Estate – Real estate properties acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less estimated costs to sell the underlying collateral. Capitalized costs include any costs that significantly improve the value of the properties. After foreclosure, valuations are periodically performed by management and the real estate is carried at the lower of carrying amount or fair value less estimated costs to sell. Foreclosed real estate totaled $932,000 and $987,000 as of December 31, 2014 and 2013 and is included in other assets.

Table of Contents

Investments in Real Estate Partnerships – The Company currently has a 99% limited partner interest in several real estate partnerships in central Pennsylvania. These investments are affordable housing projects which entitle the Company to tax deductions and credits that expire through 2021. The Company accounts for its investments in affordable housing projects under the equity method of accounting, and recognizes tax credits when they become available. The recorded investment in these real estate partnerships totaled $3,629,000 and $3,779,000 as of December 31, 2014 and 2013 and are included in other assets in the balance sheet. Losses of $150,000, $361,000 and $349,000 were recorded for the years ended December 31, 2014, 2013 and 2012 and are included in other operating expenses. During 2014, 2013 and 2012, the Company recognized federal tax credits from the projects totaling $475,000, $475,000 and $475,000.

Advertising – The Company follows the policy of charging costs of advertising to expense as incurred. Advertising expense was $540,000, $489,000 and $636,000, for the years ended December 31, 2014, 2013 and 2012.

Securities Sold Under Agreements to Repurchase ("Repurchase Agreements") – The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities which are included in short-term borrowings. Under these agreements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, these Repurchase Agreements are accounted for as collateralized financing arrangements (i.e., secured borrowings) and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Company's consolidated balance sheet, while the securities underlying the Repurchase Agreements remain in the respective investment securities asset accounts. In other words, there is no offsetting or netting of the investment securities assets with the Repurchase Agreement liabilities. In addition, as the Company does not enter into reverse Repurchase Agreements, there is no such offsetting to be done with the Repurchase Agreements.

The right of setoff for a Repurchase Agreement resembles a secured borrowing, whereby the collateral would be used to settle the fair value of the Repurchase Agreement should the Company be in default (e.g., fails to make an interest payment to the counterparty). For the Repurchase Agreements, the collateral is held by the Company in a segregated custodial account under a third party agreement.

Stock Compensation Plans – The Company has stock compensation plans that cover employees and non-employee directors. Stock compensation accounting guidance (FASB ASC 718, Compensation – Stock Compensation) requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost is measured based on the grant date fair value of the stock award, including a Black-Scholes model for stock options. Compensation cost for all stock awards are calculated and recognized over the employees' service period, generally defined as the vesting period.

Income Taxes – The Company accounts for income taxes in accordance with income tax accounting guidance (FASB ASC 740, Income Taxes). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will

not be realized. The Company recognizes interest and penalties, if any, on income taxes as a component of income tax expense.

Loss Contingencies – Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

Treasury Stock – Common stock shares repurchased are recorded as treasury stock at cost.

Earnings Per Share – Basic earnings per share represent net income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Restricted stock awards are included in weighted average common shares outstanding as they are earned. Diluted earnings per share reflect the additional common shares that

Table of Contents

would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company related solely to outstanding stock options and restricted stock awards.

Treasury shares are not deemed outstanding for earnings per share calculations.

Comprehensive Income (Loss) – Comprehensive income (loss) consists of net income (loss) and other comprehensive income (loss). Other comprehensive income is limited to unrealized gains (losses) on securities available for sale for all years presented. The component of accumulated other comprehensive income, net of taxes, at December 31, 2014 and 2013 consisted of unrealized gains (losses) on securities available for sale and totaled $1,576,000 and $(4,813,000).

Fair Value of Financial Instruments – Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 18. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

Segment Reporting – The Company only operates in one significant segment – Community Banking. The Company's non-banking activities are insignificant to the consolidated financial statements.

Reclassifications – Certain amounts in the 2012 and 2013 consolidated financial statements have been reclassified to conform to the 2014 presentation.

Recent Accounting Pronouncements – In July 2013, the Financial Accounting Standard Board (the "FASB") issued ASU 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. ASU 2013-11 applies to all entities that have unrecognized tax benefits when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists at the reporting date. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The Company's adoption of this standard on January 1, 2014 did not have a significant impact on the Company's financial statements.

In January 2014, FASB issued ASU 2014-1, Investments – Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-1 permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The amendments in ASU 2014-1 should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those pre-existing investments. ASU 2014-1 is effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The adoption of this ASU is not expected to have a significant impact on the Company's financial statements.

In January 2014, the FASB issued ASU 2014-4, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-4 clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower

conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU 2014-4 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt the amendments in ASU 2014-4 using either a modified retrospective transition method or a prospective transition method. ASU 2014-4 is not expected to have a significant impact on the Company’s financial statements.

Table of Contents

In May 2014, the FASB issued ASU 2014-9, Revenue from Contracts with Customers (Topic 606). ASU 2014-9, creates a new topic, Topic 606, to provide guidance on revenue recognition for entities that enter into contracts with customers to transfer goods or services or enter into contracts for the transfer of nonfinancial assets. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additional disclosures are required to provide quantitative and qualitative information regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. ASU 2014-9 is effective for annual reporting periods, and interim reporting periods within those annual periods, beginning after December 15, 2016. Early adoption is not permitted. Management is currently evaluating the impact of the adoption of this guidance on the Company’s financial statements.

In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. ASU 2014-11 changes the accounting for repurchase-to-maturity transactions and linked repurchase financings to secured borrowing accounting, which is consistent with the accounting for other repurchase agreements. The pronouncement also requires two new disclosures. The first disclosure requires an entity to disclose information on transfers accounted for as sales in transactions that are economically similar to repurchase agreements. The second disclosure provides increased transparency about the types of collateral pledged in repurchase agreements and similar transactions accounted for as secured borrowings. ASU 2014-11 is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is not permitted. The adoption of this ASU is not expected to have a significant impact on the Company’s financial statements.

In August 2014, FASB issued ASU 2014-14, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans Upon Foreclosure. ASU 2014-14 amends existing guidance related to the classification of certain government-guaranteed mortgage loans, including those guaranteed by FHA and the VA, upon foreclosure. It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met: 1) The loan has a government guarantee that is not separable from the loan before the foreclosure; 2) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim; and 3) at the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance, including principal and interest, expected to be recovered from the guarantor. These amendments are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted if the amendments under ASU 2014-04, have been adopted. The amendments may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The Company’s adoption of this standard on January 1, 2015 is not expected to have a significant impact on the Company’s operating results or financial condition.

NOTE 2. RESTRICTIONS ON CASH AND DUE FROM BANKS

The Company maintains deposit balances at two correspondent banks which provide check collection and item processing services for the Company. The average balances that are to be maintained either on hand or with the correspondent banks amounted to $600,000 and $1,025,000 at December 31, 2014 and 2013.

The balances with these correspondent banks, at times, exceed federally insured limits; however management considers this to be a normal business risk. Management reviews the correspondent banks' financial condition on a quarterly basis.

Table of Contents

NOTE 3. SECURITIES AVAILABLE FOR SALE

At December 31, 2014 and 2013 the investment securities portfolio was comprised of securities classified as available for sale, resulting in investment securities being carried at fair value. The amortized cost and fair values of investment securities available for sale at December 31, were:

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2014				
U.S. Government Agencies	$23,910	$71	$23	$23,958
States and political subdivisions	52,578	819	996	52,401
U.S. Government Sponsored Enterprises (GSE) residential mortgage-backed securities	174,220	1,573	197	175,596
GSE residential collateralized mortgage obligations (CMOs)	57,976	857	128	58,705
GSE commercial CMOs	65,041	1,017	586	65,472
Total debt securities	373,725	4,337	1,930	376,132
Equity securities	50	17	0	67
Totals	$373,775	$4,354	$1,930	$376,199
December 31, 2013				
U.S. Government Agencies	$25,610	$34	$193	$25,451
U.S. Government Sponsored Enterprises (GSE)	14,431	5	722	13,714
States and political subdivisions	75,494	417	4,367	71,544
GSE residential mortgage-backed securities	198,449	895	725	198,619
GSE residential CMOs	40,502	251	221	40,532
GSE commercial CMOs	59,812	0	2,798	57,014
Total debt securities	414,298	1,602	9,026	406,874
Equity securities	50	19	0	69
Totals	$414,348	$1,621	$9,026	$406,943

Table of Contents

The following table shows gross unrealized losses and fair value of the Company's available for sale securities that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31:

(Dollars in thousands)	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2014						
U.S. Government Agencies	$0	$0	$9,012	$23	$9,012	$23
States and political subdivisions	0	0	35,833	996	35,833	996
U.S. Government Sponsored Enterprises (GSE) residential mortgage-backed securities	65,474	197	0	0	65,474	197
GSE residential collateralized mortgage obligations (CMOs)	11,930	128	0	0	11,930	128
GSE commercial CMOs	0	0	29,969	586	29,969	586
Total temporarily impaired securities	$77,404	$325	$74,814	$1,605	$152,218	$1,930
December 31, 2013						
U.S. Government Agencies	$17,454	$193	$0	$0	$17,454	$193
U.S. Government Sponsored Enterprises (GSE)	12,049	722	0	0	12,049	722
States and political subdivisions	53,606	4,367	0	0	53,606	4,367
GSE residential mortgage-backed securities	125,468	716	7,447	9	132,915	725
GSE residential CMOs	14,033	220	44	1	14,077	221
GSE commercial CMOs	38,298	1,248	18,716	1,550	57,014	2,798
Total temporarily impaired securities	$260,908	$7,466	$26,207	$1,560	$287,115	$9,026

The Company has 37 securities and 77 securities at December 31, 2014 and 2013 in which the amortized cost exceeds their values, as discussed below.

U.S. Government Agencies and U.S. Government Sponsored Enterprises (GSE). 21 U.S. Government Agencies and GSE securities, including mortgage-backed and collateralized mortgage obligations have unrealized losses, 13 GSE securities have amortized costs which exceed their fair values for less than 12 months, and eight have amortized costs which exceed their fair values for more than 12 months at December 31, 2014. At December 31, 2013, the Company had 46 GSE securities with unrealized losses, 38 of which were in the less than 12 months category, and eight have amortized costs which exceed their fair values for more than 12 months. These unrealized losses have been caused by a rise in interest rates from the time the securities were purchased. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the par value bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2014 or 2013.

State and Political Subdivisions. 16 state and political subdivision securities have an amortized cost which exceeds its fair value for more than 12 months at December 31, 2014. At December 31, 2013, 31 state and political subdivision security had unrealized losses for less than 12 months. These unrealized losses have been caused by a rise in interest rates from the time the securities were purchased. Management considers the investment rating, the state of the issuer of the security and other credit support in determining whether the security is other-than-temporarily impaired. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will

be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2014 or 2013.

Table of Contents

The amortized cost and fair values of securities available for sale at December 31, 2014 by contractual maturity are shown below. Contractual maturities will differ from expected maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

INVESTMENT PORTFOLIO

	Available for Sale	
(Dollars in thousands)	Amortized Cost	Fair Value
Due in one year or less	$0	$0
Due after one year through five years	380	381
Due after five years through ten years	22,429	22,392
Due after ten years	53,679	53,586
Mortgage-backed securities and collateralized mortgage obligations	297,237	299,773
Total debt securities	373,725	376,132
Equity securities	50	67
	$373,775	$376,199

Proceeds from sales of securities available for sale for the years ended December 31, 2014, 2013 and 2012 were $169,573,000, $74,273,000 and $94,099,000. Gross gains on the sales of securities were $2,301,000, $473,000 and $4,986,000 for the years ended December 31, 2014, 2013 and 2012. Gross losses on securities available for sale were $366,000, $141,000 and $162,000 for the years ended December 31, 2014, 2013 and 2012.

Securities with a fair value of $261,034,000 and $241,911,000 at December 31, 2014 and 2013 were pledged to secure public funds and for other purposes as required or permitted by law.

NOTE 4. LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The Company’s loan portfolio is broken down into segments to an appropriate level of disaggregation to allow management to monitor the performance by the borrower and to monitor the yield on the portfolio. Consistent with ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Loan Losses, the segments were further broken down into classes, to allow for differing risk characteristics within a segment.

The risks associated with lending activities differ among the various loan classes, and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions. All of these factors may adversely impact the borrower’s ability to repay its loans, and impact the associated collateral.

The Company has various types of commercial real estate loans which have differing levels of credit risk associated with them. Owner-occupied commercial real estate loans are generally dependent upon the successful operation of the borrower’s business, with the cash flows generated from the business being the primary source of repayment of the loan. If the business suffers a downturn in sales or profitability, the borrower’s ability to repay the loan could be in jeopardy.

Non-owner occupied and multi-family commercial real estate loans and non-owner occupied residential loans present a different credit risk to the Company than owner-occupied commercial real estate loans, as the repayment of the loan is dependent upon the borrower’s ability to generate a sufficient level of occupancy to produce rental income that exceeds debt service requirements and operating expenses. Lower occupancy or lease rates may result in a reduction in cash flows, which hinders the ability of the borrower to meet debt service requirements, and may result in lower collateral values. The Company generally recognizes that greater risk is inherent in these credit relationships as compared to owner occupied loans mentioned above.

Acquisition and development loans consist of 1-4 family residential construction and commercial and land development loans. The risk of loss on these loans is largely dependent on the Company’s ability to assess the property’s value at the completion of the project, which should exceed the property’s construction costs. During the construction phase, a number of factors could potentially negatively impact the collateral value, including cost overruns, delays in completing the project, competition, and real estate market conditions which may change based on the supply of similar properties in the area. In the event the collateral value at the completion of the project is not sufficient to cover the outstanding loan balance, the Company must rely upon other repayment sources, including the

guarantors of the project or other collateral securing the loan.

Table of Contents

Commercial and industrial loans include advances to local and regional businesses for general commercial purposes and include permanent and short-term working capital, machinery and equipment financing, and may be either in the form of lines of credit or term loans. Although commercial and industrial loans may be unsecured to our highest rated borrowers, the majority of these loans are secured by the borrower's accounts receivable, inventory and machinery and equipment. In a significant number of these loans, the collateral also includes the business real estate or the business owner's personal real estate or assets. Commercial and industrial loans present credit exposure to the Company, as they are more susceptible to risk of loss during a downturn in the economy, as borrowers may have greater difficulty in meeting their debt service requirements and the value of the collateral may decline. The Company attempts to mitigate this risk through its underwriting standards, including evaluating the credit worthiness of the borrower and to the extent available, credit ratings on the business. Additionally, monitoring of the loans through annual renewals and meetings with the borrowers are typical. However, these procedures cannot eliminate the risk of loss associated with commercial and industrial lending.

Municipal loans consist of extensions of credit to municipalities and school districts within the Company's market area. These loans generally present a lower risk than commercial and industrial loans, as they are generally secured by the municipality's full taxing authority, by revenue obligations, or by its ability to raise assessments on its customers for a specific utility.

The Company originates loans to its retail customers, including fixed-rate and adjustable first lien mortgage loans with the underlying 1-4 family owner-occupied residential property securing the loan. The Company's risk exposure is minimized in these types of loans through the evaluation of the credit worthiness of the borrower, including credit scores and debt-to-income ratios, and underwriting standards which limit the loan-to-value ratio to generally no more than 80% upon loan origination, unless the borrower obtains private mortgage insurance.

Home equity loans, including term loans and lines of credit, present a slightly higher risk to the Company than 1-4 family first liens, as these loans can be first or second liens on 1-4 family owner occupied residential property, but can have loan-to-value ratios of no greater than 90% of the value of the real estate taken as collateral. The credit worthiness of the borrower is considered including credit scores and debt-to-income ratios, which generally cannot exceed 43%.

Installment and other loans' credit risk are mitigated through conservative underwriting standards, including the evaluation of the credit worthiness of the borrower through credit scores and debt-to-income ratios, and if secured, the collateral value of the assets. As these loans can be unsecured or secured by assets the value of which may depreciate quickly or may fluctuate, they typically present a greater risk to the Company than 1-4 family residential loans.

The loan portfolio, excluding residential loans held for sale, broken out by classes as of December 31 was as follows:

(Dollars in thousands)	2014	2013
Commercial real estate:		
Owner-occupied	$100,859	$111,290
Non-owner occupied	144,301	135,953
Multi-family	27,531	22,882
Non-owner occupied residential	49,315	55,272
Acquisition and development:		
1-4 family residential construction	5,924	3,338
Commercial and land development	24,237	19,440
Commercial and industrial	48,995	33,446
Municipal	61,191	60,996
Residential mortgage:		
First lien	126,491	124,728
Home equity – term	20,845	20,131
Home equity – lines of credit	89,366	77,377
Installment and other loans	5,891	6,184
	$704,946	$671,037

77

Table of Contents

In order to monitor ongoing risk associated with its loan portfolio and specific loans within the segments, management uses an internal grading system. The first several rating categories, representing the lowest risk to the Bank, are combined and given a “Pass” rating. Management generally follows regulatory definitions in assigning criticized ratings to loans, including special mention, substandard, doubtful or loss. The “Special Mention” category includes loans that have potential weaknesses that may, if not monitored or corrected, weaken the asset or inadequately protect the Bank’s position at some future date. These assets pose elevated risk, but their weakness does not yet justify a more severe, or classified rating. “Substandard” loans are classified as they have a well-defined weakness, or weaknesses that jeopardize liquidation of the debt. These loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. “Substandard” loans include loans that management has determined not to be impaired, as well as loans considered to be impaired. A “Doubtful” loan has a high probability of total or substantial loss, but because of specific pending events that may strengthen the asset, its classification of loss is deferred. “Loss” assets are considered uncollectible, as the underlying borrowers are often in bankruptcy, have suspended debt repayments, or ceased business operations. Once a loan is classified as “Loss,” there is little prospect of collecting the loan’s principal or interest and it is generally written off.

The Bank has a loan review policy and program which is designed to identify and mitigate risk in the lending function. The Enterprise Risk Management (“ERM”) Committee, comprised of executive officers and loan department personnel, is charged with the oversight of overall credit quality and risk exposure of the Bank’s loan portfolio. This includes the monitoring of the lending activities of all Bank personnel with respect to underwriting and processing new loans and the timely follow-up and corrective action for loans showing signs of deterioration in quality. The loan review program provides the Bank with an independent review of the Bank’s loan portfolio on an ongoing basis. Generally, consumer and residential mortgage loans are included in the "Pass" categories unless a specific action, such as extended delinquencies, bankruptcy, repossession or death of the borrower occurs, which heightens awareness as to a possible credit event.

Internal loan reviews are completed annually on all commercial relationships with a committed loan balance in excess of $1,000,000, which includes confirmation of risk rating by Credit Administration. In addition, all relationships greater than $250,000 rated Substandard, Doubtful or Loss are reviewed by the ERM Committee on a quarterly basis, with reaffirmation of the rating as approved by the Bank’s Loan Work Out Committee.

Table of Contents

The following summarizes the Bank's ratings based on its internal risk rating system as of December 31, 2014 and 2013:

(Dollars in thousands)	Pass	Special Mention	Non-Impaired Substandard	Impaired - Substandard	Doubtful	Total
December 31, 2014						
Commercial real estate:						
Owner-occupied	$89,815	$2,686	$ 5,070	$3,288	$0	$100,859
Non-owner occupied	120,829	20,661	1,131	1,680	0	144,301
Multi-family	24,803	1,086	1,322	320	0	27,531
Non-owner occupied residential	43,020	2,968	1,827	1,500	0	49,315
Acquisition and development:						
1-4 family residential construction	5,924	0	0	0	0	5,924
Commercial and land development	22,261	233	1,333	410	0	24,237
Commercial and industrial	43,794	850	1,914	2,437	0	48,995
Municipal	61,191	0	0	0	0	61,191
Residential mortgage:						
First lien	121,160	9	0	5,290	32	126,491
Home equity – term	20,775	0	0	70	0	20,845
Home equity – lines of credit	88,164	630	93	479	0	89,366
Installment and other loans	5,865	0	0	26	0	5,891
	$647,601	$29,123	$ 12,690	$15,500	$32	$704,946
December 31, 2013						
Commercial real estate:						
Owner-occupied	$92,063	$3,305	$ 11,360	$4,107	$455	$111,290
Non-owner occupied	107,113	6,904	14,819	7,117	0	135,953
Multi-family	20,091	2,132	337	322	0	22,882
Non-owner occupied residential	42,007	4,982	3,790	4,493	0	55,272
Acquisition and development:						
1-4 family residential construction	3,292	0	46	0	0	3,338
Commercial and land development	14,118	1,433	712	3,177	0	19,440
Commercial and industrial	28,933	2,129	383	1,878	123	33,446
Municipal	60,996	0	0	0	0	60,996
Residential mortgage:						
First lien	121,353	0	0	3,327	48	124,728
Home equity – term	20,024	0	0	94	13	20,131
Home equity – lines of credit	77,187	0	9	181	0	77,377
Installment and other loans	6,184	0	0	0	0	6,184
	$593,361	$20,885	$ 31,456	$24,696	$639	$671,037

Classified loans may also be evaluated for impairment. For commercial real estate, acquisition and development and commercial and industrial loans, a loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired.

Generally, loans that are more than 90 days past due are deemed impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed to determine if the loan should be placed on nonaccrual status. Nonaccrual loans in the commercial and

Table of Contents

commercial real estate portfolios and any trouble debt restructurings are, by definition, deemed to be impaired. Impairment is measured on a loan-by-loan basis for commercial, construction and restructured loans by either the present value of the expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. For loans that are deemed to be impaired for extended periods of time, periodic updates on fair values are obtained, which may include updated appraisals. The updated fair values will be incorporated into the impairment analysis as of the next reporting period. Loan charge-offs, which may include partial charge-offs, are taken on an impaired loan that is collateral dependent if the loan's carrying balance exceeds its collateral's appraised value; the loan has been identified as uncollectible; and it is deemed to be a confirmed loss. Typically, impaired loans with a charge-off or partial charge-off will continue to be considered impaired, unless the note is split into two, and management expects the performing note to continue to perform and is adequately secured. The second, or non-performing note, would be charged-off. Generally, an impaired loan with a partial charge-off may continue to have an impairment reserve on it after the partial charge-off, if factors warrant.

As of December 31, 2014 and 2013, nearly all of the Company's impaired loans' extent of impairment was measured based on the estimated fair value of the collateral securing the loan, except for troubled debt restructurings. By definition, troubled debt restructurings are considered impaired. All restructured loans' impairment was determined based on discounted cash flows for those loans classified as trouble debt restructurings but are still accruing interest. For real estate loans, collateral generally consists of commercial real estate, but in the case of commercial and industrial loans, it would also consist of accounts receivable, inventory, equipment or other business assets. Commercial and industrial loans may also have real estate collateral.

According to policy, updated appraisals are required annually for classified loans in excess of $250,000. The "as is value" provided in the appraisal is often used as the fair value of the collateral in determining impairment, unless circumstances, such as subsequent improvements, approvals, or other circumstances dictate that another value provided by the appraiser is more appropriate.

Generally, impaired loans secured by real estate were measured at fair value using certified real estate appraisals that had been completed within the last year. Appraised values are further discounted for estimated costs to sell the property and other selling considerations to arrive at the property's fair value. In those situations in which it is determined an updated appraisal is not required for loans individually evaluated for impairment, fair values are based on one or a combination of the following approaches. In those situations in which a combination of approaches is considered, the factor that carries the most consideration will be the one management believes is warranted. The approaches are as follows:

- Original appraisal – if the original appraisal provides a strong loan-to-value ratio (generally 70% or lower) and, after consideration of market conditions and knowledge of the property and area, it is determined by the Credit Administration staff that there has not been a significant deterioration in the collateral value, the original certified appraised value may be used. Discounts as deemed appropriate for selling costs are factored into the appraised value in arriving at fair value.
- Discounted cash flows – in limited cases, discounted cash flows may be used on projects in which the collateral is liquidated to reduce the borrowings outstanding, and is used to validate collateral values derived from other approaches.

Collateral on certain impaired loans is not limited to real estate, and may consist of accounts receivable, inventory, equipment or other business assets. Estimated fair values are determined based on borrowers' financial statements, inventory ledgers, accounts receivable agings or appraisals from individuals with knowledge in the business. Stated balances are generally discounted for the age of the financial information or the quality of the assets. In determining fair value, liquidation discounts are applied to this collateral based on existing loan evaluation policies.

The Company distinguishes Substandard loans on both an impaired and non-impaired basis, as it places less emphasis on a loan's classification, and increased reliance on whether the loan was performing in accordance with the contractual terms. "Substandard" classification does not automatically meet the definition of "impaired." A substandard

loan is one that is inadequately protected by current sound worth, paying capacity of the obligor or the collateral pledged, if any. Extensions of credit so classified have well-defined weaknesses which may jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard loans, does not have to exist in individual extensions of credit classified substandard. As a result, the Company's methodology includes an evaluation of certain accruing commercial real estate, acquisition and development and commercial and industrial loans rated "Substandard" to be collectively evaluated for impairment as opposed to evaluating these loans individually for impairment. Although we believe these loans have well defined weaknesses and meet

Table of Contents

the definition of "Substandard," they are generally performing and management has concluded that it is likely it will be able to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement.

Larger groups of smaller balance homogeneous loans are collectively evaluated for impairment. Generally, the Bank does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

The following summarizes impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not required as of December 31, 2014 and 2013. The recorded investment in loans excludes accrued interest receivable due to insignificance. Allowances established generally pertain to those loans in which loan forbearance agreements were in the process of being negotiated or updated appraisals were pending, and the partial charge-off will be recorded when final information is received.

	Impaired Loans with a Specific Allowance			Impaired Loans with No Specific Allowance	
(Dollars in thousands)	Recorded Investment (Book Balance)	Unpaid Principal Balance (Legal Balance)	Related Allowance	Recorded Investment (Book Balance)	Unpaid Principal Balance (Legal Balance)
December 31, 2014					
Commercial real estate:					
Owner-occupied	$0	$ 0	$0	$ 3,288	$ 4,558
Non-owner occupied	0	0	0	1,680	3,420
Multi-family	0	0	0	320	356
Non-owner occupied residential	198	203	2	1,302	1,570
Acquisition and development:					
Commercial and land development	0	0	0	410	1,077
Commercial and industrial	0	0	0	2,437	2,500
Residential mortgage:					
First lien	982	982	149	4,340	4,968
Home equity—term	0	0	0	70	71
Home equity—lines of credit	24	40	24	455	655
Installment and other loans	13	13	13	13	36
	$1,217	$ 1,238	$188	$ 14,315	$ 19,211
December 31, 2013					
Commercial real estate:					
Owner-occupied	$615	$ 1,099	$552	$ 3,947	$ 4,575
Non-owner occupied	0	0	0	7,117	7,670
Multi-family	0	0	0	322	415
Non-owner occupied residential	0	0	0	4,493	4,836
Acquisition and development:					
Commercial and land development	0	0	0	3,177	3,812
Commercial and industrial	0	0	0	2,001	2,143
Residential mortgage:					
First lien	48	48	48	3,327	3,619
Home equity—term	13	13	13	94	96
Home equity—lines of credit	0	0	0	181	183
	$676	$ 1,160	$613	$ 24,659	$ 27,349

Table of Contents

The following summarizes the average recorded investment in impaired loans and related interest income recognized on loans deemed impaired for the year ended December 31, 2014, 2013 and 2012:

(Dollars in thousands)	2014 Average Impaired Balance	Interest Income Recognized	2013 Average Impaired Balance	Interest Income Recognized	2012 Average Impaired Balance	Interest Income Recognized
Commercial real estate:						
Owner-occupied	$3,740	$20	$3,528	$147	$8,374	$20
Non-owner occupied	6,711	143	4,307	145	14,372	69
Multi-family	274	2	135	16	3,940	0
Non-owner occupied residential	2,095	13	4,799	77	20,284	61
Acquisition and development:						
1-4 family residential construction	0	0	481	0	1,542	26
Commercial and land development	1,250	34	3,009	49	12,652	252
Commercial and industrial	1,700	5	1,780	45	2,691	43
Residential mortgage:						
First lien	4,226	53	2,697	140	2,700	61
Home equity – term	85	0	59	8	156	2
Home equity – lines of credit	111	3	305	6	467	15
Installment and other loans	9	1	1	0	8	0
	$20,201	$274	$21,101	$633	$67,186	$549

Table of Contents

The following table presents impaired loans that are troubled debt restructurings, with the recorded investment as of December 31, 2014 and December 31, 2013.

(Dollars in thousands)	2014 Number of Contracts	Recorded Investment	2013 Number of Contracts	Recorded Investment
Accruing:				
Commercial real estate:				
Owner-occupied	0	$0	1	$200
Non-owner occupied	0	0	2	4,268
Acquisition and development:				
Commercial and land development	1	287	2	1,071
Residential mortgage:				
First lien	8	813	1	449
Total accruing	9	1,100	6	5,988
Nonaccruing:				
Commercial real estate:				
Owner-occupied	0	0	1	71
Non-owner occupied	0	0	1	694
Non-owner occupied residential	0	0	1	193
Commercial and industrial	0	0	2	310
Residential mortgage:				
First lien	13	1,715	1	279
Consumer	1	13	0	0
	14	1,728	6	1,547
	23	$2,828	12	$7,535

The following table presents restructured loans, included in nonaccrual status, that were modified as troubled debt restructurings within the previous 12 months and for which there was a payment default subsequent to the modification for the years ended December 31, 2014, 2013, and 2012.

(Dollars in thousands)	2014 Number of Contracts	Recorded Investment	2013 Number of Contracts	Recorded Investment	2012 Number of Contracts	Recorded Investment
Commercial real estate:						
Owner-occupied	0	$0	0	$0	1	$7
Non-owner occupied	1	3,495	0	0	4	1,209
Acquisition and development:						
Commercial and land development	1	544	0	0	0	0
Commercial and industrial	0	0	1	199	0	0
Residential mortgage:						
First lien	2	177	0	0	0	0
	4	$4,216	1	$199	5	$1,216

Table of Contents

The following presents the number of loans modified, and their pre-modification and post-modification investment balances for the twelve months ended December 31, 2014, 2013, and 2012:

(Dollars in thousands)	Number of Contracts	Pre-Modification Investment Balance	Post-Modification Investment Balance
December 31, 2014			
Residential mortgage:			
First lien	19	$1,876	$1,810
Installment and other loans	1	36	14
	20	$1,912	$1,824
December 31, 2013			
Commercial real estate:			
Owner-occupied	4	$421	$421
Non-owner occupied	2	3,457	3,457
Acquisition and development:			
Commercial and land development	2	1,081	1,081
Commercial	1	217	199
	9	$5,176	$5,158
December 31, 2012			
Residential mortgage:			
First lien	1	$300	$300
Home equity – lines of credit	1	36	36
	2	$336	$336

The loans presented in the tables above were considered troubled debt restructurings as a result of the Company agreeing to below market interest rates for the risk of the transaction, allowing the loan to remain on interest only status, or a reduction in interest rates, in order to give the borrowers an opportunity to improve their cash flows. For troubled debt restructurings in default of their modified terms, impairment is generally determined on a collateral dependent approach, except for accruing residential mortgage trouble debt restructurings, which are generally on the discounted cash flow approach. Certain loans modified during a period may no longer be outstanding at the end of the period if the loan was paid off.

No additional commitments have been made to borrowers whose loans are considered troubled debt restructurings.

Table of Contents

Management further monitors the performance and credit quality of the loan portfolio by analyzing the length of time a portfolio is past due, by aggregating loans based on its delinquencies. The following table presents the classes of loan portfolio summarized by aging categories of performing loans and nonaccrual loans as of December 31, 2014 and 2013:

		Days Past Due					
	Current	30-59	60-89	90+ (still accruing)	Total Past Due	Non-Accrual	Total Loans
December 31, 2014							
Commercial real estate:							
Owner-occupied	$97,571	$0	$0	$ 0	$0	$3,288	$100,859
Non-owner occupied	142,621	0	0	0	0	1,680	144,301
Multi-family	27,211	0	0	0	0	320	27,531
Non-owner occupied residential	47,706	109	0	0	109	1,500	49,315
Acquisition and development:							
1-4 family residential construction	5,924	0	0	0	0	0	5,924
Commercial and land development	24,114	0	0	0	0	123	24,237
Commercial and industrial	46,558	0	0	0	0	2,437	48,995
Municipal	61,191	0	0	0	0	0	61,191
Residential mortgage:							
First lien	120,806	776	400	0	1,176	4,509	126,491
Home equity – term	20,640	135	0	0	135	70	20,845
Home equity – lines of credit	88,745	142	0	0	142	479	89,366
Installment and other loans	5,815	41	9	0	50	26	5,891
	$688,902	$1,203	$409	$ 0	$1,612	$14,432	$704,946
December 31, 2013							
Commercial real estate:							
Owner-occupied	$106,078	$742	$108	$ 0	$850	$4,362	$111,290
Non-owner occupied	132,913	191	0	0	191	2,849	135,953
Multi-family	22,560	0	0	0	0	322	22,882
Non-owner occupied residential	50,554	225	0	0	225	4,493	55,272
Acquisition and development:							
1-4 family residential construction	3,338	0	0	0	0	0	3,338
Commercial and land development	17,289	45	0	0	45	2,106	19,440
Commercial and industrial	31,111	334	0	0	334	2,001	33,446
Municipal	60,996	0	0	0	0	0	60,996
Residential mortgage:							

First lien	119,845	1,380	577	0	1,957	2,926	124,728
Home equity – term	19,966	56	2	0	58	107	20,131
Home equity – lines of credit	76,982	214	0	0	214	181	77,377
Installment and other loans	6,095	77	12	0	89	0	6,184
	$647,727	$3,264	$699	$ 0	$3,963	$19,347	$671,037

Table of Contents

The Company maintains the allowance for loan losses at a level believed adequate by management for probable incurred credit losses inherent in the portfolio. The allowance is established and maintained through a provision for loan losses charged to earnings. Quarterly, management assesses the adequacy of the allowance for loan losses utilizing a defined methodology, which considers specific credit evaluation of impaired loans as discussed above, past loan loss historical experience, and qualitative factors. Management believes the approach properly addresses the requirements of ASC Section 310-10-35 for loans individually identified as impaired, and ASC Subtopic 450-20 for loans collectively evaluated for impairment, and other bank regulatory guidance.

In connection with its quarterly evaluation of the adequacy of the allowance for loan losses, management continually reviews its methodology to determine if it continues to properly address the risk in the loan portfolio. For each loan class presented above, general allowances are provided for loans that are collectively evaluated for impairment, which is based on quantitative factors, principally historical loss trends for the respective loan class, adjusted for qualitative factors. In addition, an additional adjustment to the historical loss factors is made to account for delinquency and other potential risk not elsewhere defined within the Allowance for Loan and Lease Loss methodology.

The look back period for historical losses is 12 quarters, weighted one-half for the most recent four quarters, and one quarter for each of the two previous four quarter periods in order to appropriately capture the loss history in the loan segment. Management considers current economic and real estate conditions, and the trends in historical charge-off percentages that resulted from applying partial charge-offs to impaired loans, and the impact of distressed loan sales during the year in determining the look back period.

In addition to the quantitative analysis, adjustments to the reserve requirements are allocated on loans collectively evaluated for impairment based on additional qualitative factors. As of December 31, 2014, and 2013 the qualitative factors used by management to adjust the historical loss percentage to the anticipated loss allocation, which may range from a minus 150 basis points to a positive 150 basis points per factor, include:

Nature and Volume of Loans – Loan growth in the current and subsequent quarters based on the Bank’s targeted growth and strategic plan, coupled with the types of loans booked based on risk management and credit culture, and number of exceptions to loan policy; supervisory loan to value exceptions etc.

Concentrations of Credit and Changes within Credit Concentrations – Factors considered include the Bank’s overall portfolio makeup and management's evaluation related to concentration risk management and the inherent risk associated with the concentrations identified.

Underwriting Standards and Recovery Practices – Factors considered include changes to underwriting standards and perceived impact on anticipated losses, trends in the number of exceptions to loan policy; supervisory loan to value exceptions; and administration of loan recovery practices.

Delinquency Trends – Factors considered include the delinquency percentages noted in the portfolio relative to economic conditions, severity of the delinquencies, and whether the ratios are trending upwards or downwards.

Classified Loans Trends – Factors considered include the internal loan ratings of the portfolio, the severity of the ratings, and whether the loan segment’s ratings show a more favorable or less favorable trend, and underlying market conditions and its impact on the collateral values securing the loans.

Experience, Ability and Depth of Management/Lending staff – Factors considered include the years’ experience of senior and middle management and the lending staff and turnover of the staff, and instances of repeat criticisms of ratings.

Quality of Loan Review – Factors include the years of experience of the loan review staff, in-house versus outsourced provider of review, turnover of staff and the perceived quality of their work in relation to other external information.

National and Local Economic Conditions – Ratios and factors considered include trends in the consumer price index (CPI), unemployment rates, housing price index, housing statistics compared to the prior year, bankruptcy rates, regulatory and legal environment risks and competition.

Table of Contents

Activity in the allowance for loan losses for the years ended December 31, 2014, 2013 and 2012 is as follows:

(Dollars in thousands)	Commercial Commercial Real Estate	Acquisition and Development	Commercial and Industrial	Municipal	Total	Consumer Residential Mortgage	Installment and Other	Total	Unallocated	Total
December 31, 2014										
Balance, beginning of year	$13,215	$ 670	$ 864	$244	$14,993	$3,780	$ 124	$3,904	$ 2,068	$20,965
Provision for loan losses	(1,674)	92	(554)	(61)	(2,197)	(960)	107	(853)	(850)	(3,900)
Charge-offs	(2,637)	(70)	(270)	0	(2,977)	(587)	(177)	(764)	0	(3,741)
Recoveries	558	5	766	0	1,329	29	65	94	0	1,423
Balance, end of year	$9,462	$ 697	$ 806	$183	$11,148	$2,262	$ 119	$2,381	$ 1,218	$14,747
December 31, 2013										
Balance, beginning of year	$13,719	$ 3,502	$ 1,635	$223	$19,079	$2,275	$ 85	$2,360	$ 1,727	$23,166
Provision for loan losses	4,109	(6,087)	(3,478)	21	(5,435)	1,845	99	1,944	341	(3,150)
Charge-offs	(4,767)	(193)	(132)	0	(5,092)	(491)	(144)	(635)	0	(5,727)
Recoveries	154	3,448	2,839	0	6,441	151	84	235	0	6,676
Balance, end of year	$13,215	$ 670	$ 864	$244	$14,993	$3,780	$ 124	$3,904	$ 2,068	$20,965
December 31, 2012										
Balance, beginning of year	$29,559	$ 9,708	$ 1,085	$789	$41,141	$933	$ 75	$1,008	$ 1,566	$43,715
Provision for loan losses	34,681	9,408	1,879	(566)	45,402	2,602	135	2,737	161	48,300
Charge-offs	(53,492)	(17,721)	(1,624)	0	(72,837)	(1,279)	(143)	(1,422)	0	(74,259)
Recoveries	2,971	2,107	295	0	5,373	19	18	37	0	5,410
Balance, end of year	$13,719	$ 3,502	$ 1,635	$223	$19,079	$2,275	$ 85	$2,360	$ 1,727	$23,166

Table of Contents

The following summarizes the ending loan balance individually evaluated for impairment based upon loan segment, as well as the related allowance for loan loss allocation for each at December 31, 2014 and 2013:

(Dollars in thousands)	Commercial Commercial Real Estate	Commercial Acquisition and Development	Commercial Commercial and Industrial	Commercial Municipal	Commercial Total	Consumer Residential Mortgage	Consumer Installment and Other	Consumer Total	Unallocated	Total
December 31, 2014										
Loans allocated by:										
Individually evaluated for impairment	$6,788	$ 410	$ 2,437	$0	$9,635	$5,871	$ 26	$5,897	$ 0	$15,532
Collectively evaluated for impairment	315,218	29,751	46,558	61,191	452,718	230,831	5,865	236,696	0	689,414
	$322,006	$ 30,161	$ 48,995	$61,191	$462,353	$236,702	$ 5,891	$242,593	$ 0	$704,946
Allowance for loan losses allocated by:										
Individually evaluated for impairment	$2	$ 0	$ 0	$0	$2	$173	$ 13	$186	$ 0	$188
Collectively evaluated for impairment	9,460	697	806	183	11,146	2,089	106	2,195	1,218	14,559
	$9,462	$ 697	$ 806	$183	$11,148	$2,262	$ 119	$2,381	$ 1,218	$14,747
December 31, 2013										
Loans allocated by:										
Individually evaluated for impairment	$16,494	$ 3,177	$ 2,001	$0	$21,672	$3,663	$0	$3,663	$ 0	$25,335
Collectively evaluated for impairment	308,903	19,601	31,445	60,996	420,945	218,573	6,184	224,757	0	645,702
	$325,397	$ 22,778	$ 33,446	$60,996	$442,617	$222,236	$6,184	$228,420	$ 0	$671,037
Allowance for loan losses allocated by:										
Individually evaluated for impairment	$552	$ 0	$ 0	$0	$552	$61	$0	$61	$ 0	$613
Collectively evaluated for	12,663	670	864	244	14,441	3,719	124	3,843	2,068	20,352

impairment

$13,215	$ 670	$ 864	$244	$14,993	$3,780	$ 124	$3,904	$ 2,068	$20,965

During the year ended December 31, 2014, the Company sold six notes of classified loan relationships with an aggregate carrying balance of $5,407,000 to third parties, which netted the Company $5,743,000 in cash proceeds. The difference between the carrying balances of the notes sold and the cash received, or $336,000, was recorded as a net recovery to the allowance for loan losses.

During the year ended December 31, 2013, the Company sold eight notes of classified loan relationships with an aggregate carrying balance of $2,576,000 to third parties, which netted the Company $2,439,000 in cash proceeds. The difference between the carrying balances of the notes sold and the cash received, or $137,000, was recorded as a net charge off to the allowance for loan losses.

During the year ended December 31, 2012, the Company sold nearly 240 notes of classified loan relationships with an aggregate carrying balance of $73,820,000 to third parties, which netted the Company $51,753,000 in cash proceeds. The difference between the carrying balances of the notes sold and the cash received, or $22,067,000, was recorded as a charge to the allowance for loan losses.

NOTE 5. LOANS TO RELATED PARTIES

The Company has granted loans to the officers and directors of the Company and its subsidiary and to their associates. The aggregate dollar amount of these loans was $1,849,000 at December 31, 2014, and $549,000 at December 31, 2013. During 2014, $1,815,000 of new loans were granted and repayments totaled $515,000.

Table of Contents

NOTE 6. PREMISES AND EQUIPMENT

A summary of bank premises and equipment at December 31 is as follows:

(Dollars in thousands)	2014	2013
Land	$5,182	$5,182
Buildings and improvements	23,333	23,289
Leasehold improvements	511	507
Furniture and equipment	22,799	22,247
Construction in progress	140	259
	51,965	51,484
Less accumulated depreciation and amortization	27,165	25,043
	$24,800	$26,441

Depreciation expense amounted to $2,459,000, $2,208,000, and $2,004,000 for the years ended December 31, 2014, 2013 and 2012.

The Company leases land and building space associated with certain branch offices, remote automated teller machines, and certain equipment under agreements which expire at various times through 2024. Total rent expense charged to operations in connection with these leases was $427,000, $307,000 and $259,000 for the years ended December 31, 2014, 2013 and 2012.

The total minimum rental commitments under operating leases with maturities in excess of one year at December 31, 2014 are as follows:

Due in the Years Ending December 31 (Dollars in thousands)	
2015	$398
2016	310
2017	172
2018	124
2019	63
Thereafter	120
	$1,187

NOTE 7. INTANGIBLE ASSETS

The following table shows the components of identifiable intangible assets at December 31:

(Dollars in thousands)	Gross Amount	Accumulated Amortization	Net Amount
December 31, 2014			
Deposit premiums	$ 2,348	$2,126	$222
Customer list	581	389	192
	$ 2,929	$2,515	$414
December 31, 2013			
Deposit premiums	$ 2,348	$1,957	$391
Customer list	581	350	231
	$ 2,929	$2,307	$622

Amortization expense was $208,000, $210,000 and $209,000 for the years ended December 31, 2014, 2013 and 2012, respectively.

Table of Contents

The estimated aggregate amortization expense for the next five years is as follows:

Years Ending December 31, (Dollars in thousands)	
2015	$205
2016	94
2017	39
2018	39
2019	25
Thereafter	12
	$414

NOTE 8. INCOME TAXES

The Company files income tax returns in the U.S. federal jurisdiction and the Commonwealth of Pennsylvania. The Bank also files an income tax return in the State of Maryland. The Company is no longer subject to U.S. federal, state or local income tax examination by tax authorities for years before 2011.

The components of federal income tax expense for the years ended December 31 are summarized as follows:

(Dollars in thousands)	2014	2013	2012
Current year provision (benefit):			
Federal	$81	$60	$(12,383)
State	10	(266)	(46)
	91	(206)	(12,429)
Deferred tax expense (benefit)			
Federal	2,723	1,253	143
State	18	18	6
	2,741	1,271	149
Change in valuation allowance on deferred taxes	(18,964)	(1,271)	20,235
Net federal income tax expense (benefit)	$(16,132)	$(206)	$7,955

A reconciliation of the effective applicable income tax rate to the federal statutory rate for the years ended December 31, is as follows:

	2014	2013	2012
Statutory federal tax rate	35.0%	35.0%	35.0%
Increase/(decrease) resulting from:			
State taxes, net of federal benefit	0.1%	(1.8)%	0.1%
Tax exempt interest income	(7.3)%	(11.9)%	4.8%
Valuation allowance on deferred tax assets	(145.8)%	(13.0)%	(66.4)%
Earnings from life insurance	(2.6)%	(3.4)%	1.2%
Disallowed interest	0.2%	0.3%	(0.1)%
Low-income housing credits	(3.7)%	(2.2)%	0.0%
Benefit of operating loss carryforward	0.0%	(3.8)%	0.0%
Other	0.1%	(1.3)%	(0.7)%
Effective income tax rate	(124.0)%	(2.1)%	(26.1)%

The provision for income taxes includes $677,000, $116,000 and $1,688,000 of applicable income tax expense related to net security gains for the years ended December 31, 2014, 2013, and 2012.

Table of Contents

The components of the net deferred tax asset, included in other assets, at December 31, are as follows:

(Dollars in thousands)	2014	2013
Deferred tax assets:		
Allowance for loan losses	$5,424	$7,776
Deferred compensation	528	510
Retirement plans and salary continuation	1,695	1,585
Share-based compensation	102	191
Off balance sheet commitment reserves	205	204
Nonaccrual loan interest	210	341
Net unrealized losses on securities available for sale	0	2,592
Goodwill	154	184
Bonus accrual	396	0
Low income housing credit carryforward	1,322	1,022
Alternative minimum tax credit carryforward	1,291	664
Charitable contribution carryforward	209	333
Net operating loss carryforward	6,606	8,169
Other	237	178
Total deferred tax assets	18,379	23,749
Valuation allowance	0	(18,964)
	18,379	4,785
Deferred tax liabilities:		
Depreciation	955	1,116
Net unrealized gains on securities available for sale	848	0
Mortgage servicing rights	606	582
Purchase accounting adjustments	421	495
Other	174	0
Total deferred tax liabilities	3,004	2,193
Net deferred tax asset	$15,375	$2,592

As of December 31, 2014, the Company has charitable contribution, low-income housing, and net operating loss carryforwards that expire through 2019, 2034, and 2032, respectively.

In assessing whether or not some or all of our deferred tax asset is more likely than not to be realized in the future, management considers all positive and negative evidence, including projected future taxable income, tax planning strategies and recent financial operating results. Based upon our evaluation of both positive and negative evidence, a full valuation on the net deferred tax assets was established as of September 30, 2012. Specifically, it was felt that the negative evidence, which included recent cumulative history of operating losses, deterioration in asset quality and resulting impact on profitability, and that we had exhausted our carryback availability, outweighed the positive evidence, and the reserve was established.

Each subsequent quarter-end, the Company continued to weigh both positive and negative evidence and re-analyzed its position that a valuation allowance was required. At December 31, 2014, management noted the Company’s profitable operations over the past nine quarters, improvements in asset quality, strengthened capital position, reduced regulatory risk, as well as improvement in economic conditions. Based on this analysis, management determined that a full valuation allowance was no longer necessary, and the full amount was recaptured as of December 31, 2014. The ultimate realization of deferred tax assets is dependent upon existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered projected future taxable income, length of time needed for carryforwards to reverse, available tax planning strategies, and other factors in making its assessment that it was more likely than not the net deferred tax assets would be realized, and recaptured the full valuation allowance at December 31, 2014.

91

Table of Contents

NOTE 9. RETIREMENT PLANS

The Company maintains a 401(k) profit-sharing plan for those employees who meet the eligibility requirements set forth in the plan. Employer contributions to the plan are based on performance of the Company and are at the discretion of the Bank's Board of Directors. The plan contains limited match or safe harbor provisions. Substantially all of the Company's employees are covered by the plan and the contributions charged to operations were $357,000, $311,000 and $315,000 for the years ended December 31, 2014, 2013, and 2012.

The Company has a deferred compensation arrangement with certain present and former directors, whereby a director or his beneficiaries will receive a monthly retirement benefit at age 65. The arrangement is funded by an amount of life insurance on the participating director calculated to meet the Company's obligations under the compensation agreement. The cash value of the life insurance policies is an unrestricted asset of the Company. The estimated present value of future benefits to be paid, which is included in other liabilities, amounted to $125,000 and $133,000 at December 31, 2014 and 2013. Total annual expense for this deferred compensation plan was $13,000, $1,000 and $12,000 for the years ended December 31, 2014, 2013 and 2012.

The Company also has supplemental discretionary deferred compensation plans for directors and executive officers. The plans are funded annually with director fees and salary reductions which are either placed in a trust account invested by the Company's Orrstown Financial Advisors division or recognized as a liability. The trust account balance was $1,385,000 and $1,325,000 at December 31, 2014 and 2013, respectively, and is included in other assets on the balance sheets, offset by other liabilities in the same amount. Total amounts contributed to these plans were $25,000, $10,000 and $30,000, for the years ended December 31, 2014, 2013, and 2012.

In addition, the Company has three supplemental retirement and salary continuation plans for directors and executive officers. These plans are funded with single premium life insurance on the plan participants. The cash value of the life insurance policies is an unrestricted asset of the Company. The estimated present value of future benefits to be paid totaled $4,844,000 and $4,527,000 at December 31, 2014 and 2013, which is included in other liabilities. Total annual expense for these plans amounted to $575,000, $549,000 and $566,000, for the years ended December 31, 2014, 2013, and 2012.

The Company has promised a continuation of life insurance coverage to certain persons post-retirement. GAAP requires the recording of post-retirement costs and a liability equal to the present value of the cost of post retirement insurance during the insured employee's term of service. The estimated present value of future benefits to be paid totaled $670,000 and $566,000 at December 31, 2014 and 2013 which is included in other liabilities. Total annual expense for this plan amounted to $104,000, $42,000 and $43,000 for the years ended December 31, 2014, 2013 and 2012.

NOTE 10. SHARE BASED COMPENSATION PLANS

The Company maintains share-based compensation plans, the purpose of which is to provide officers, employees, and non-employee members of the board of directors of the Company and the Bank, with additional incentive to further the success of the Company. In May 2011, the shareholders of the Company approved the 2011 Orrstown Financial Services, Inc. Incentive Stock Plan (the "Plan"). Under the Plan, 381,920 shares of the common stock of the Company were reserved to be issued. As of December 31, 2014, 223,788 shares were available to be issued under the Plan. Incentive awards under the Plan may consist of grants of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock, deferred stock units and performance shares. All employees of the Company and its present or future subsidiaries, and members of the board of directors of the Company or any subsidiary of the Company, are eligible to participate in the Plan. The Plan allows for the Compensation Committee of the Board of Directors to determine the type of incentive to be awarded, its term, manner of exercise, vesting of awards and restrictions on shares. Generally, awards are nonqualified under the IRS code, unless the awards are deemed to be incentive awards to employees, at the Compensation Committee's discretion.

A roll forward of the Company's nonvested restricted shares for the year ended December 31, 2014 is presented below:

	Shares	Weighted Average Exercise Price
Nonvested shares, beginning of year	5,000	$10.43

Granted	150,500	15.69
Nonvested shares, at end of year	155,500	$15.52

Table of Contents

For December 31, 2014, and 2013, $178,000 and $17,000 was recognized as expense on the restricted stock awards, with tax benefits recorded of $62,000 and $6,000 for the respective year. As of December 31, 2014 and 2013, the unrecognized compensation expense related to the stock awards were $1,982,000, and $35,000. The unrecognized compensation expense is expected to be recognized over a weighted-average period of 4.5 years.

A roll forward of the Company's outstanding stock options for the year ended December 31, 2014 is presented below:

	Shares	Weighted Average Exercise Price
Outstanding at beginning of year	206,063	$32.20
Forfeited	(22,706)	31.38
Expired	(35,164)	37.00
Options outstanding and exercisable, at year end	148,193	$31.18

The exercise price of each option equals the market price of the Company's stock on the date of grant and an option's maximum term is ten years. All options are fully vested upon issuance. Information pertaining to options outstanding and exercisable at December 31, 2014 is as follows:

Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price
$21.14 - $24.99	41,853	5.34	$21.42
$25.00 - $29.99	2,792	5.25	25.76
$30.00 - $34.99	44,950	2.76	31.26
$35.00 - $39.99	29,147	2.30	36.54
$40.00 - $40.14	29,451	0.47	40.14
$21.14 - $40.14	148,193	2.99	$31.18

The options outstanding and exercisable had no intrinsic value at December 31, 2014 and 2013 as each exercise price exceeded the market value.

The Company also maintains an employee stock purchase plan, in order to provide employees of the Company and its subsidiaries an opportunity to purchase stock of the Company. Under the plan, eligible employees may purchase shares in an amount that does not exceed 10% of their annual salary at the lower of 95% (85% prior to August 31, 2014) of the fair market value of the shares on the semi-annual offering date, or related purchase date. The Company reserved 350,000 shares of its common stock, after making adjustments for stock dividends and a stock split, to be issued under the employee stock purchase plan. As of December 31, 2014, 198,643 shares were available to be issued under the plan. Employees purchased 6,707, 21,609 and 23,062 shares at a weighted average price of $14.88, $11.52 and $7.63 per share in 2014, 2013 and 2012. Compensation expense recognized on the employee stock purchase plan totaled $12,000, $112,000, and $0 for the years ended December 31, 2014, 2013 and 2012, with tax benefits recorded of $4,000, $39,000, and $0 recorded for the respective years.

The Company uses a combination of issuing new shares or treasury shares to meet stock compensation exercises depending on market conditions.

Table of Contents

NOTE 11. DEPOSITS

The composition of deposits at December 31 is as follows:

	2014	2013
(Dollars in thousands)		
Non-interest bearing	$116,302	$116,371
Now and money market	503,818	486,440
Savings	86,351	79,663
Time – less than $100,000	128,065	183,344
Time – greater than $100,000	115,168	134,572
Total	$949,704	$1,000,390

The scheduled maturities of time deposits for the years ending December 31 are as follows:

(Dollars in thousands)	
2015	$174,597
2016	35,610
2017	19,531
2018	3,644
2019	5,897
Thereafter	3,954
	$243,233

Brokered time deposits totaled $17,108,000 and $53,196,000 at December 31, 2014 and 2013. Management continues to evaluate brokered deposits as a funding option, and considers regulatory views on non-core funding sources. Time deposits that meet or exceed the FDIC limit of $250,000 at December 31, 2014 were $36,463,000.

The Company accepts deposits of the officers and directors of the Company and the Bank on the same terms, including interest rates, as those prevailing at the time for comparable transactions with unrelated persons. The aggregate dollar amount of deposits of officers and directors and related interests totaled $5,036,000 and $550,000 at December 31, 2014 and 2013, respectively.

NOTE 12. SHORT-TERM BORROWINGS

The Company has several short-term borrowings available to it, including short-term borrowings from the FHLB, federal funds purchased, and the FRB discount window.

Information concerning the use of these short-term borrowings as of and for the years ended December 31, is summarized as follows:

(Dollars in thousands)	2014		2013		2012	
Balance at year end	$65,000		$50,000		$0	
Weighted average interest rate at year-end	0.36	%	0.28	%	0.00	%
Average balance during the year	$32,736		$10,540		$11,509	
Average interest rate during the year	0.34	%	0.31	%	0.40	%
Maximum month-end balance during the year	$65,000		$50,000		$20,000	

Table of Contents

In addition, the Company has repurchase agreements with certain of its deposit customers. The Company is required to hold U.S. Treasury, or U.S. Agency, or U.S. Government Sponsored Enterprise securities to be held as underlying securities for Repurchase Agreements. Information concerning securities sold under agreements to repurchase for the years ended December 31 is summarized as follows:

(Dollars in thousands)	2014	2013	2012
Balance at year end	$21,742	$9,032	$9,650
Weighted average interest rate at year-end	0.20 %	0.20 %	0.24 %
Average balance during the year	$19,186	$13,772	$19,072
Average interest rate during the year	0.20 %	0.20 %	0.38 %
Maximum month-end balance during the year	$32,861	$19,105	$33,752
Fair value of securities underlying the agreements at year-end	38,337	52,024	72,717

Federal funds purchased and securities sold under agreements to repurchase generally mature within one day from the transaction date.

NOTE 13. LONG-TERM DEBT

At December 31, the Company’s long-term debt consisted of the following:

	Amount		Weighted Average rate	
(Dollars in thousands)	2014	2013	2014	2013
FHLB fixed rate advances maturing:				
2014	$0	$10,000	0.00 %	0.87 %
2015	10,000	0	0.35 %	0.00 %
2020	350	350	7.40 %	7.40 %
	10,350	10,350	0.59 %	1.09 %
FHLB amortizing advance requiring monthly principal and interest payments, maturing:				
2014	0	963	0.00 %	4.86 %
2025	4,462	4,764	4.74 %	4.74 %
	4,462	5,727	4.74 %	4.76 %
Total FHLB Advances	$14,812	$16,077	1.84 %	2.40 %

Except for amortizing loans, interest only is paid on a quarterly basis.

The aggregate amount of future principal payments required on these borrowings at December 31, 2014 is as follows:

Years Ending December 31, (Dollars in thousands)	
2015	$10,317
2016	332
2017	348
2018	365
2019	383
Thereafter	3,067
	$14,812

The Bank is a member of the FHLB of Pittsburgh and, as such, can take advantage of the FHLB program of overnight and term advances. Under terms of a blanket collateral agreement, advances, lines and letters of credit from the FHLB are

Table of Contents

collateralized by first mortgage loans and securities. Collateral for all outstanding advances, lines and letters of credit consisted of certain securities, 1-4 family mortgage loans and other real estate secured loans totaling $526,683,000 at December 31, 2014. The Bank had additional availability of $278,002,000 at the FHLB on December 31, 2014 based on qualifying collateral.

The Bank has available lines of credit with two correspondent banks totaling $30,000,000, at December 31, 2014. The lines of credit are unsecured and the rate is based on the daily Federal Funds rate. There were no borrowings under these lines of credit at December 31, 2014 and 2013.

The Company has $150,000 in letters of credit outstanding with the FHLB in favor of third parties utilized for general banking purposes.

NOTE 14. SHAREHOLDERS' EQUITY AND REGULATORY CAPITAL

The Company maintains a stockholder dividend reinvestment and stock purchase plan. Under the plan, shareholders may purchase additional shares of the Company's common stock at the prevailing market prices with reinvestment dividends and voluntary cash payments. The Company reserved 1,045,000 shares of its common stock to be issued under the dividend reinvestment and stock purchase plan. As of December 31, 2014, approximately 663,000 shares were available to be issued under the plan.

On January 8, 2013, the Company filed a shelf registration statement on Form S-3 with the SEC that provides for up to an aggregate of $80,000,000, through the sale of common stock, preferred stock, debt securities, and warrants. To date, the Company has not issued any securities under this shelf registration.

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Although applicable to the Bank, prompt corrective action provisions are not applicable to bank holding companies, including financial holding companies.

Quantitative measures established by regulators to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (as set forth in the following table) of total and Tier 1 capital (as defined in regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2014 and 2013, the Company and the Bank meet all capital adequacy requirements to which they are subject.

Table of Contents

As of December 31, 2014 the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank's category.

The Company and the Bank's actual capital ratios as of December 31, 2014 and December 31, 2013 are also presented in the table.

	Actual		Minimum Capital Requirement		Minimum to Be Well Capitalized Under Prompt Corrective Action Provisions	
(Dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2014						
Total capital to risk weighted assets						
Orrstown Financial Services, Inc.	$119,713	16.8 %	$56,859	8.0 %	n/a	n/a
Orrstown Bank	118,540	16.7 %	56,835	8.0 %	$71,043	10.0 %
Tier 1 capital to risk weighted assets						
Orrstown Financial Services, Inc.	110,750	15.6 %	28,429	4.0 %	n/a	n/a
Orrstown Bank	109,581	15.4 %	28,417	4.0 %	42,626	6.0 %
Tier 1 capital to average assets						
Orrstown Financial Services, Inc.	110,750	9.5 %	46,496	4.0 %	n/a	n/a
Orrstown Bank	109,581	9.4 %	46,518	4.0 %	58,148	5.0 %
December 31, 2013						
Total capital to risk weighted assets						
Orrstown Financial Services, Inc.	$104,637	15.0 %	$55,926	8.0 %	n/a	n/a
Orrstown Bank	102,806	14.7 %	55,893	8.0 %	$69,866	10.0 %
Tier 1 capital to risk weighted assets						
Orrstown Financial Services, Inc.	95,741	13.7 %	27,963	4.0 %	n/a	n/a
Orrstown Bank	93,915	13.4 %	27,947	4.0 %	41,920	6.0 %
Tier 1 capital to average assets						
Orrstown Financial Services, Inc.	95,741	8.1 %	47,058	4.0 %	n/a	n/a
Orrstown Bank	93,915	8.0 %	47,077	4.0 %	58,846	5.0 %

On March 22, 2012, the Company and the Bank entered into a Written Agreement with the Federal Reserve Bank of Philadelphia (the "Written Agreement") and the Bank entered into a Consent Order with the Pennsylvania Department of Banking, now the Pennsylvania Department of Banking and Securities ("PDB"). On April 21, 2014, the PDB terminated its Consent Order, which was replaced with a Memorandum of Understanding ("MOU") by and between the Bank and the PDB. On February 6, 2015, the Bank was released from the MOU, thereby terminating all enforcement actions imposed on the Bank by the PDB.

Pursuant to the Written Agreement, the Company and the Bank agreed to, among other things: (i) adopt and implement a plan, acceptable to the Federal Reserve Bank, to strengthen oversight of management and operations; (ii) adopt and implement a plan, acceptable to the Federal Reserve Bank, to reduce the Bank's interest in criticized and classified assets; (iii) adopt a plan, acceptable to the Federal Reserve Bank, to strengthen the Bank's credit risk management practices; (iv) adopt and implement a program, acceptable to the Federal Reserve Bank, for the maintenance of an adequate allowance for loan and lease losses; (v) adopt and implement a written plan, acceptable to the Federal Reserve Bank, to maintain sufficient capital on a consolidated basis for the Company and on a stand-alone basis for the Bank; and (vi) revise the Bank's loan underwriting and credit administration policies. The Bank and the Company also agreed not to declare or pay any dividend without prior approval from the Federal Reserve Bank, and the Company agreed not to incur or increase debt or to redeem any outstanding shares without prior Federal Reserve Bank approval.

The Company and the Bank have developed and continue to implement strategies and action plans with the intention of meeting the requirements of the Written Agreement. As part of its efforts on complying with the terms of the Written Agreement, the Bank has filed a capital plan with the Federal Reserve Bank.
The Written Agreement will continue until terminated by the Federal Reserve Bank.

Table of Contents

NOTE 15. RESTRICTIONS ON DIVIDENDS, LOANS AND ADVANCES

Federal and state banking regulations place certain restrictions on dividends paid and loans or advances made by the Bank to the Company. Further, regulatory mandates may impose more stringent restrictions on the extent of dividends that may be paid by the Bank to the Company. As the Company is a bank holding company (that has elected status as a financial holding company with the Board of Governors of the Federal Reserve System), the Bank may not declare a dividend to the Company if the results of such dividend would drop the Bank below the minimum capital required in order to be classified as "well capitalized." The Bank has also agreed with its regulators that it will not declare or pay any dividends without prior regulatory approval.

In October 2011, the Company announced it had discontinued its quarterly dividend. Due to the regulatory restrictions included in the Written Agreement, the Company is restricted from paying any dividends or repurchasing any stock without prior regulatory approval.

Under current FRB regulations, the Bank is limited to the amounts it may loan to its affiliates, including the Company. Covered transactions, including loans, with a single affiliate, may not exceed 10% of the Bank's total capital plus its excess allowance for loan losses, and the aggregate of all covered transactions with all affiliates may not exceed 20%, of the Bank's subsidiary and surplus (as defined by regulation). At December 31, 2014, the maximum amount the Bank has available to loan the Company is approximately $12,481,000.

NOTE 16. EARNINGS PER SHARE

Earnings (loss) per share for the years ended December 31, were as follows:

(In thousands, except per share data)	2014	2013	2012
Net income (loss)	$29,142	$10,004	$(38,454)
Weighted average shares outstanding	8,110	8,093	8,066
Impact of common stock equivalents	6	0	0
Weighted average shares outstanding (diluted)	8,116	8,093	8,066
Per share information:			
Basic earnings (loss) per share	$3.59	$1.24	$(4.77)
Diluted earnings (loss) per share	3.59	1.24	(4.77)

Stock options of 178,000, 207,000 and 274,000 for the years ended December 31, 2014, 2013 and 2012 have been excluded from diluted earnings per share calculations, as their exercise would have been anti-dilutive, as the exercise price exceeded the average market price or the Company was in a net loss for the period. The common stock equivalents in 2014 are related to restricted stock awards.

NOTE 17. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Table of Contents

	Contract or Notional Amount	
(Dollars in thousands)	2014	2013
Commitments to fund:		
Revolving, open ended home equity loans	$100,897	$86,253
1-4 family residential construction loans	2,463	2,657
Commercial real estate, construction and land development loans	11,682	2,961
Commercial, industrial and other loans	71,483	45,629
Standby letters of credit	7,309	6,267

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, equipment, residential real estate, and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company holds collateral supporting those commitments when deemed necessary by management. The current amount of liability, as of December 31, 2014 and 2013, for guarantees under standby letters of credit issued was not material.

The Company currently maintains a reserve in other liabilities totaling $485,000 and $529,000 at December 31, 2014 and 2013 for off-balance sheet credit exposures that currently are not funded, based on historical loss experience of the related loan class. For the year ended December 31, 2014, 2013 and 2012, ($44,000), ($54,000) and $(199,000) was charged to other noninterest expense for this exposure.

The Company has sold loans to the Federal Home Loan Bank of Chicago as part of its Mortgage Partnership Finance Program ("MPF Program"). Under the terms of the MPF Program, there is limited recourse back to the Company for loans that do not perform in accordance with the terms of the loan agreement. Each loan that is sold under the program is "credit enhanced" such that the individual loan's rating is raised to "AA," as determined by the Federal Home Loan Bank of Chicago. The total outstanding balance of loans sold under the MPF Program was $51,773,000 and $61,862,000 at December 31, 2014 and 2013, with limited recourse back to the Company on these loans of $8,508,000 and $8,508,000 at December 31, 2014 and 2013. Many of the loans sold under the MPF Program have primary mortgage insurance, which reduces the Company's overall exposure. For the years ended December 31, 2014, 2013, and 2012, the Company foreclosed or is in the process of foreclosing on loans sold under the MPF program, with a resulting charge of $71,000, $20,000 and $22,000 to other expenses representing an estimate of the Company's losses under its recourse exposure.

NOTE 18. FAIR VALUE DISCLOSURES

The Company meets the requirements for disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. Certain financial instruments and all non-financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

Fair value measurements under GAAP defines fair value, describes a framework for measuring fair value and requires disclosures about fair value measurements by establishing a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices in

active markets for identical assets or liabilities (Level 1) and the lowest priority to valuation techniques that employ unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level input that is significant to the fair value measurement of the asset or liability. Classification of assets and liabilities within the hierarchy considers the markets in which the assets and liabilities are traded and the reliability and transparency of the assumptions used to determine fair value.

Table of Contents

The three levels are defined as follows: Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market for the asset or liability, for substantially the full term of the financial instrument. Level 3 – the valuation methodology is derived from model-based techniques in which at least one significant input is unobservable to the fair value measurement and based on the Company's own assumptions about market participants' assumptions.

Following is a description of the valuation methodologies used for instruments measured on a recurring basis at estimated fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products and exchange traded equities. If quoted market prices are not available, securities are classified within Level 2 and fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flow. Level 2 securities would include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. All of the Company's securities are classified as available for sale.

The Company had no fair value liabilities measured on a recurring basis at December 31, 2014 or 2013. A summary of assets at December 31, 2014 and 2013, measured at estimated fair value on a recurring basis were as follows:

(Dollars in Thousands)	Level 1	Level 2	Level 3	Total Fair Value Measurements
December 31, 2014				
Securities available for sale:				
U.S. Government Agencies	$0	$23,958	$0	$23,958
States and political subdivisions	0	52,401	0	52,401
GSE residential mortgage-backed securities	0	175,596	0	175,596
GSE residential collateralized mortgage obligations (CMOs)	0	58,705	0	58,705
GSE commercial CMOs	0	65,472	0	65,472
Total debt securities	0	376,132	0	376,132
Equity securities – financial services	0	67	0	67
Total securities	$0	$376,199	$0	$376,199
December 31, 2013				
Securities available for sale:				
U.S. Government Agencies	$0	$25,451	$0	$25,451
U.S. Government Sponsored Enterprises (GSE)	0	13,714	0	13,714
States and political subdivisions	0	71,544	0	71,544
GSE residential mortgage-backed securities	0	198,619	0	198,619
GSE residential collateralized mortgage obligations (CMOs)	0	40,532	0	40,532
GSE commercial CMOs	0	57,014	0	57,014
Total debt securities	0	406,874	0	406,874
Equity securities – financial services	0	69	0	69
Total securities	$0	$406,943	$0	$406,943

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs

of individual assets.

Table of Contents

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements:

Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due, according to the contractual terms of the loan agreement, will not be collected. The measurement of loss associated with impaired loans for all loan classes can be based on either the observable market price of the loan, the fair value of the collateral, or discounted cash flows based on a market rate of interest for performing troubled debt restructurings. For collateral dependent loans, fair value is measured based on the value of the collateral securing the loan, less estimated costs to sell. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The value of the real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction, or if management adjusts the appraisal value, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal, if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). For discounted cash flow impairment measurement on residential mortgage loans, the Company discounts cash flows on a particular credit, utilizing a market rate of interest that adequately reflects the terms and conditions of the note, and the credit risk associated with it. Impaired loans with an allocation to the allowance for loan losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the consolidated statement of operations. Specific allocations to the allowance for loan losses or partial charge-offs were $4,352,000 and $3,238,000 at December 31, 2014 and 2013.

Foreclosed Real Estate

Other real estate property acquired through foreclosure is initially recorded at fair value of the property at the transfer date less estimated selling cost. Subsequently, other real estate owned is carried at the lower of its carrying value or the fair value less estimated selling cost. Fair value is usually determined based upon an independent third-party appraisal of the property or occasionally upon a recent sales offer. Specific charges to value the real estate owned at the lower of cost or fair value on properties held at December 31, 2014 and 2013 was $581,000 and $411,000.

Table of Contents

A summary of assets at December 31 measured at fair value on a nonrecurring basis is as follows:

(Dollars in thousands)	Level 1	Level 2	Level 3	Total Fair Value Measurements
December 31, 2014				
Impaired Loans				
Commercial real estate:				
Owner-occupied	$0	$0	$1,228	$1,228
Non-owner occupied	0	0	192	192
Multi-family	0	0	92	92
Non-owner occupied residential	0	0	937	937
Acquisition and development:				
Commercial and land development	0	0	117	117
Commercial and industrial	0	0	29	29
Residential mortgage:				
First lien	0	0	2,022	2,022
Home equity - Lines of credit	0	0	229	229
Installment and other loans	0	0	13	13
Total impaired loans	$0	$0	$4,859	$4,859
Foreclosed real estate				
Residential	$0	$0	$217	$217
Commercial and land development	0	0	569	569
Total foreclosed real estate	$0	$0	$786	$786
December 31, 2013				
Impaired loans				
Commercial real estate:				
Owner-occupied	$0	$0	$1,031	$1,031
Non-owner occupied	0	0	694	694
Multi-family	0	0	322	322
Non-owner occupied residential	0	0	1,662	1,662
Acquisition and development:				
Commercial and land development	0	0	51	51
Commercial and industrial	0	0	592	592
Residential mortgage:				
First lien	0	0	599	599
Total impaired loans	$0	$0	$4,951	$4,951
Foreclosed real estate				
Residential	$0	$0	$208	$208
Commercial and land development	0	0	350	350
Total foreclosed real estate	$0	$0	$558	$558

Table of Contents

The following table presents additional qualitative information about assets measured on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range
December 31, 2014				
Impaired loans	$4,859	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 30% discount
			Management adjustments for liquidation expenses	5% - 10% discount
Foreclosed real estate	786	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 5% discount
			Management adjustments for liquidation expenses	6% - 18% discount
December 31, 2013				
Impaired loans	$4,951	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 30% discount
			Management adjustments for liquidation expenses	5% - 10% discount
Foreclosed real estate	558	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 30% discount
			Management adjustments for liquidation expenses	5% - 10% discount

Fair values of financial instruments

In addition to those disclosed above, the following methods and assumptions were used by the Company in estimating fair values of financial instruments as disclosed herein:

Cash and Due from Banks and Interest Bearing Deposits with Banks

The carrying amounts of cash and due from banks and interest bearing deposits with banks approximate their fair value.

Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value. These loans typically consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale.

Loans Receivable

For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered in the market for loans with similar terms to borrowers of similar credit quality.

Restricted Investments in Bank Stocks

These investments are carried at cost. The Company is required to maintain minimum investment balances in these stocks, which are not actively traded and therefore have no readily determinable market value.

Mortgage Servicing Rights

The fair value of mortgage servicing rights is estimated based on a valuation model that calculates the present value of estimated future net servicing income.

103

Table of Contents

Deposits

The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposits and IRAs are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market to a schedule of aggregated expected maturities on time deposits.

Short-Term Borrowings

The carrying amounts of federal funds purchased, borrowings under Repurchase Agreements, and other short-term borrowings maturing within 90 days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on the Company’s current borrowing rates for similar types of borrowing arrangements.

Long-Term Debt

The fair value of the Company’s fixed rate long-term borrowings is estimated using a discounted cash flow analysis based on the Company’s current incremental borrowing rate for similar types of borrowing arrangements. The carrying amounts of variable-rate long-term borrowings approximate their fair values at the reporting date.

Accrued Interest

The carrying amounts of accrued interest receivable and payable approximate their fair values.

Off-Balance-Sheet Instruments

The Company generally does not charge commitment fees. Fees for standby letters of credit and other off-balance-sheet instruments are not significant.

Table of Contents

The estimated fair values of the Company's financial instruments were as follows at December 31:

(Dollars in thousands)	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
December 31, 2014					
Financial Assets					
Cash and due from banks	$18,174	$18,174	$18,174	$0	$0
Interest bearing deposits with banks	13,235	13,235	13,235	0	0
Restricted investments in bank stock	8,350	n/a	n/a	n/a	n/a
Securities available for sale	376,199	376,199	0	376,199	0
Loans held for sale	3,159	3,249	0	3,249	0
Loans, net of allowance for loan losses	690,199	697,506	0	0	697,506
Accrued interest receivable	3,097	3,097	0	1,593	1,504
Mortgage servicing rights	2,684	2,785	0	0	2,785
Financial Liabilities					
Deposits	949,704	950,667	0	950,667	0
Short-term borrowings	86,742	86,742	0	86,742	0
Long-term debt	14,812	15,610	0	15,610	0
Accrued interest payable	273	273	0	273	0
Off-balance sheet instruments	0	0	0	0	0
December 31, 2013					
Financial Assets					
Cash and due from banks	$12,995	$12,995	$12,995	$0	$0
Interest bearing deposits with banks	24,565	24,565	24,565	0	0
Restricted investments in bank stock	9,921	n/a	n/a	n/a	n/a
Securities available for sale	406,943	406,943	0	406,943	0
Loans held for sale	1,936	1,936	0	1,936	0
Loans, net of allowance for loan losses	650,072	655,122	0	0	655,122
Accrued interest receivable	3,400	3,400	0	1,902	1,498
Mortgage servicing rights	2,806	3,090	0	0	3,090
Financial Liabilities					
Deposits	1,000,390	1,002,235	0	1,002,235	0
Short-term borrowings	59,032	59,032	0	59,032	0
Long-term debt	16,077	16,645	0	16,645	0
Accrued interest payable	333	333	0	333	0
Off-balance sheet instruments	0	0	0	0	0

Table of Contents

NOTE 19. ORRSTOWN FINANCIAL SERVICES, INC. (PARENT COMPANY ONLY) FINANCIAL INFORMATION

The following are the condensed balance sheets, statements of income, statement of comprehensive income (loss) and statements of cash flows for the parent company, as of or for the years ended December 31:

Balance Sheet

(Dollars in thousands)	2014	2013
Assets		
Cash in Orrstown Bank	$389	$1,504
Securities available for sale	67	69
Investment in Orrstown Bank	126,084	89,601
Other assets	797	369
Total assets	$127,337	$91,543
Liabilities	$72	$104
Shareholders' Equity		
Common stock	430	422
Additional paid-in capital	123,392	123,105
Retained earnings	1,887	(27,255)
Accumulated other comprehensive income	1,576	(4,813)
Treasury stock	(20)	(20)
Total shareholders' equity	127,265	91,439
Total liabilities and shareholders' equity	$127,337	$91,543

Statements of Operations

(Dollars in thousands)	2014	2013	2012
Income			
Other interest and dividend income	$2	$5	$28
Other income	70	46	58
Gains (losses) on sale of securities	0	0	(101)
Total income (loss)	72	51	(15)
Expenses			
Share-based compensation	17	129	23
Management fee to Bank	277	173	34
Other expenses	1,042	1,241	1,142
Total expenses	1,336	1,543	1,199
Income (loss) before income taxes and equity (loss) in undistributed income (loss) of subsidiary	(1,264)	(1,492)	(1,214)
Income tax benefit	(474)	(477)	(247)
Income (loss) before equity in undistributed income (loss) of subsidiary	(790)	(1,015)	(967)
Equity in undistributed income (loss) of bank subsidiary	29,932	11,019	(37,487)
Net income (loss)	$29,142	$10,004	$(38,454)

Table of Contents

Statements of Comprehensive Income (Loss)

(Dollars in thousands)	2014	2013	2012
Income (loss) before equity in undistributed income (loss) of subsidiary	$(790)	$(1,015)	$(967)
Unrealized holding gains (losses) on securities available for sale arising during the period, net of tax	(1)	0	41
Reclassification adjustment for (gains) losses realized in net income (loss), net of tax	0	0	66
Total other comprehensive income (loss)	(1)	0	107
Comprehensive income (loss) before equity in undistributed income (loss) and other comprehensive income of subsidiary	(791)	(1,015)	(860)
Equity in undistributed income (loss) and other comprehensive income of subsidiary	36,322	4,378	(39,855)
Total comprehensive income (loss)	$35,531	$3,363	$(40,715)

Statements of Cash Flows

(Dollars in thousands)	2014	2013	2012
Cash flows from operating activities:			
Net income (loss)	$29,142	$10,004	$(38,454)
Adjustments to reconcile net income (loss) to cash used in operating activities:			
Deferred income taxes	(25)	0	0
Gains on affiliate dissolution	(54)	0	0
Losses on sale of investment securities	0	0	101
Equity in undistributed (income) loss of bank subsidiary	(29,932)	(11,019)	37,487
Share-based compensation	17	129	23
Net change in other liabilities	(26)	62	35
Other, net	(270)	(182)	210
Net cash used in operating activities	(1,148)	(1,006)	(598)
Cash flows from investing activities:			
Sales of securities available for sale	0	0	1,109
Maturities of available for sale securities	0	0	1,895
Investment in bank subsidiary	(161)	0	(4,000)
Other	89	0	0
Net cash used in investing activities	(72)	0	(996)
Cash flows from financing activities:			
Dividends paid	0	0	0
Proceeds from issuance of common stock	105	253	189
Net cash provided by financing activities	105	253	189
Net decrease in cash	(1,115)	(753)	(1,405)
Cash, beginning balance	1,504	2,257	3,662
Cash, ending balance	$389	$1,504	$2,257

Table of Contents

NOTE 20 – CONTINGENCIES

The nature of the Company's business generates a certain amount of litigation involving matters arising out of the ordinary course of business. Except as described below, in the opinion of management, there are no legal proceedings that might have a material effect on the results of operations, liquidity, or the financial position of the Company at this time.

On May 25, 2012, Southeastern Pennsylvania Transportation Authority ("SEPTA") filed a putative class action complaint in the United States District Court for the Middle District of Pennsylvania against the Company, the Bank and certain current and former directors and executive officers (collectively, the "Defendants"). The complaint alleges, among other things, that (i) in connection with the Company's Registration Statement on Form S-3 dated February 23, 2010 and its Prospectus Supplement dated March 23, 2010, and (ii) during the purported class period of March 24, 2010 through October 27, 2011, the Company issued materially false and misleading statements regarding the Company's lending practices and financial results, including misleading statements concerning the stringent nature of the Bank's credit practices and underwriting standards, the quality of its loan portfolio, and the intended use of the proceeds from the Company's March 2010 public offering of common stock. The complaint asserts claims under Sections 11, 12(a) and 15 of the Securities Act of 1933, Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder, and seeks class certification, unspecified money damages, interest, costs, fees and equitable or injunctive relief. Under the Private Securities Litigation Reform Act of 1995 ("PSLRA"), motions for appointment of Lead Plaintiff in this case were due by July 24, 2012. SEPTA was the sole movant and the Court appointed SEPTA Lead Plaintiff on August 20, 2012.

Pursuant to the PSLRA and the Court's September 27, 2012 Order, SEPTA was given until October 26, 2012 to file an amended complaint and the Defendants until December 7, 2012 to file a motion to dismiss the amended complaint. SEPTA's opposition to the Defendant's motion to dismiss was originally due January 11, 2013. Under the PSLRA, discovery and all other proceedings in the case are stayed pending the Court's ruling on the motion to dismiss. The September 27, 2012 Order specified that if the motion to dismiss were denied, the Court would schedule a conference to address discovery and the filing of a motion for class certification. On October 26, 2012, SEPTA filed an unopposed motion for enlargement of time to file its amended complaint in order to permit the parties and new defendants to be named in the amended complaint time to discuss plaintiff's claims and defendants' defenses. On October 26, 2012, the Court granted SEPTA's motion, mooting its September 27, 2012 scheduling Order, and requiring SEPTA to file its amended complaint on or before January 16, 2013 or otherwise advise the Court of circumstances that require a further enlargement of time. On January 14, 2013, the Court granted SEPTA's second unopposed motion for enlargement of time to file an amended complaint on or before March 22, 2013.

On March 4, 2013, SEPTA filed an amended complaint. The amended complaint expands the list of defendants in the action to include the Company's independent registered public accounting firm and the underwriters of the Company's March 2010 public offering of common stock. In addition, among other things, the amended complaint extends the purported 1934 Exchange Act class period from March 15, 2010 through April 5, 2012.

Pursuant to the Court's March 28, 2013 Second Scheduling Order, on May 28, 2013 all defendants filed their motions to dismiss the amended complaint, and on July 22, 2013 SEPTA filed its "omnibus" opposition to all of the defendants' motions to dismiss. On August 23, 2013, all defendants filed reply briefs in further support of their motions to dismiss. On December 5, 2013, the Court ordered oral argument on the Orrstown Defendants' motion to dismiss the amended complaint to be heard on February 7, 2014. Oral argument on the pending motions to dismiss SEPTA's amended complaint was held on April 29, 2014. A decision from the court on the motions to dismiss is pending.

The Second Scheduling Order stays all discovery in the case pending the outcome of the motions to dismiss, and informs the parties that, if required, a telephonic conference to address discovery and the filing of SEPTA's motion for class certification will be scheduled after the Court's ruling on the motions to dismiss.

The matter is currently progressing through the legal process. The Orrstown Defendants believe that the allegations in the amended complaint are without merit and intend to defend themselves vigorously against those claims.

Considering that no ruling has been made on the motions to dismiss, discovery in the proceeding remains stayed and class certification has not been granted, it is not possible to estimate reasonably possible losses, or even a range of

reasonably possible losses, at this time in connection with SEPTA's putative class action complaint.

Table of Contents

ITEM 9 – CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

On June 16, 2014, the Company dismissed Smith Elliott Kearns & Company, LLC as the Company's independent registered public accounting firm and engaged Crowe Horwath LLP as the Company's new independent registered public accounting firm. The appointment of Crowe Horwath LLP and the dismissal of Smith Elliott Kearns & Company, LLC were approved by the Audit Committee of the Company's Board of Directors. The financial statements for the fiscal years ended December 31, 2013 and 2012 were audited by Smith Elliott Kearns & Company, LLC. The reports of Smith Elliott Kearns & Company, LLC on the Company's consolidated financial statements for the fiscal years ended December 31, 2013 and 2012 did not contain an adverse opinion or disclaimer of opinion, and were not qualified or modified as to uncertainty, audit scope or accounting principles. During the Company's two most recent fiscal years and the subsequent interim period preceding the dismissal of Smith Elliott Kearns & Company, LLC, there were no disagreements or reportable events between the Company and Smith Elliott Kearns & Company, LLC on any matters of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which, if not resolved to the satisfaction of Smith Elliott Kearns & Company, LLC, would have caused them to make a reference to the subject matter of the disagreements or reportable events in connection with their reports.

ITEM 9A – CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of December 31, 2014. Based on such evaluation, such officers have concluded that the Company's disclosure controls and procedures were designed and functioning effectively, as of December 31, 2014, to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

(a) Management's Report on Internal Control Over Financial Reporting

Management's Report on Internal Control Over Financial Reporting for December 31, 2014, is included in Item 8 of this Form 10-K and is incorporated by reference into this Item 9A. The audit report of the registered public accounting firm on internal control over financial reporting is included in Item 8 of this 10-K report and is incorporated by reference into this Item 9A.

(b) Changes in Internal Controls Over Financial Reporting:

During the three months ended December 31, 2014, there were no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B – OTHER INFORMATION

The Company had no other events that should have been disclosed on Form 8-K that were not already disclosed on such forms.

Table of Contents

PART III

ITEM 10 – DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The Company has adopted a code of ethics that applies to all senior financial officers (including its chief executive officer, chief financial officer, chief accounting officer, and any person performing similar functions). The Company's Code of Ethics for Senior Financial Officers is available on the Bank's website at http://www.orrstown.com. Any amendments or waivers to the Company's Code of Ethics for Senior Financial Officers will be posted to the website in a timely manner.

All other information required by Item 10, is incorporated, by reference, from the Company's definitive proxy statement for the 2015 Annual Meeting of Shareholders filed pursuant to Regulation 14A, under Section 16(a) Beneficial Ownership Reporting Compliance and Proposal 1 – Election of Directors – Biographical Summaries of Nominees and Directors; Information About Executive Officers; and Proposal 1 – Election of Directors – Nomination of Directors, and Board Structure, Committees and Meeting Attendance.

ITEM 11 – EXECUTIVE COMPENSATION

The information required by Item 11 is incorporated by reference from the Company's definitive proxy statement for the 2015 Annual Meeting of Shareholders filed pursuant to Regulation 14A, under Proposal 1 – Election of Directors – Compensation of Directors, Compensation Discussion and Analysis, Compensation Committee Report, Executive Compensation Tables, Potential Payments Upon Termination or Change in Control and Compensation Committee Interlocks and Insider Participation.

ITEM 12 – SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Equity Compensation Plan Information as of December 31, 2014

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plan approved by security holders	129,608	$ 31.35	260,797
Equity compensation plan not approved by security holders (1)	18,885	30.08	0
Total	148,493	$ 31.19	260,797

(1) Awards from the Non-Employee Director Stock Option Plan of 2000. Certain options granted remain outstanding from this plan, however no additional options will be granted under this plan.

All other information required by Item 12 is incorporated, by reference, from the Company's definitive proxy statement for the 2015 Annual Meeting of Shareholders filed pursuant to Regulation 14A, under Share Ownership of Management.

ITEM 13 – CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is incorporated by reference from the Company's definitive proxy statement for the 2015 Annual Meeting of Shareholders filed pursuant to Regulation 14A, under Proposal 1 – Election of Directors – Director Independence, and Transactions with Related Persons, Promoters and Certain Control Persons.

ITEM 14 – PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by Item 14 is incorporated by reference from the Company's definitive proxy statement for the 2015 Annual Meeting of Shareholders filed pursuant to Regulation 14A, under Proposal 3 – Ratification of the Audit Committee's Selection of Crowe Horwath, LLP as the Company's Independent Registered Public Accounting

Firm for the Fiscal Year Ending December 31, 2015 – Relationship with Independent Registered Public Accounting Firm.

110

Table of Contents

PART IV
ITEM 15 – EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this report:
(1) – Financial Statements
Consolidated financial statements of the Company and its subsidiary required in response to this Item are incorporated by reference from Item 8 of this report.
(2) – Financial Statement Schedules
All financial statement schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.
(3) – Exhibits

3.1	Articles of Incorporation as amended, incorporated by reference to Exhibit 3.1 of the Registrant's Report on Form 8-K filed on January 29, 2010.
3.2	By-laws as amended, incorporated by reference to Exhibit 3.1 to the Registrant's Report on Form 8-K filed March 1, 2013.
4.1	Specimen Common Stock Certificate, incorporated by reference to the Registrant's Registration Statement on Form S-3 filed February 8, 2010 (File No. 333-164780).
10.1(a)	Form of Change in Control Agreement for selected officers – incorporated by reference to Exhibit 10.1 of the Registrant's Form 8-K filed May 14, 2008.
10.1(b)	Change in Control Agreement between Orrstown Financial Services, Inc., Orrstown Bank and Thomas R. Quinn, Jr. incorporated by reference to Exhibit 10.1(b) of the Registrant's Form 10-K filed March 12, 2009.
10.2(a)	Amended and Restated Salary Continuation Agreement between Orrstown Bank and Kenneth R. Shoemaker, incorporated by reference to Exhibit 10.2 (a) of the Registrant's Form 10-K filed March 15, 2010.
10.2(b)	Amended and Restated Salary Continuation Agreement between Orrstown Bank and Phillip E. Fague, incorporated by reference to Exhibit 10.2 (b) of the Registrant's Form 10-K filed March 15, 2010.
10.2(c)	Salary Continuation Agreement between Orrstown Bank and Thomas R. Quinn, Jr. – incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K filed January 8, 2010.
10.3	Officer group term replacement plan for selected officers – incorporated by reference to Exhibit 10.2 to Registrant's Form 10-K for the year ended December 31, 1999 filed March 26, 2000
10.4(a)	Director Retirement Agreement, as amended, between Orrstown Bank and Anthony F. Ceddia, incorporated by reference to Exhibit 10.4(a) to the Registrant's Form 10-K filed March 15, 2010.
10.4(b)	Director Retirement Agreement, as amended, between Orrstown Bank and Jeffrey W. Coy, incorporated by reference to Exhibit 10.4(b) to the Registrant's Form 10-K filed March 15, 2010.
10.4(c)	Director Retirement Agreement, as amended, between Orrstown Bank and Andrea Pugh, incorporated by reference to Exhibit 10.4(c) to the Registrant's Form 10-K filed March 15, 2010.

10.4(d)	Director Retirement Agreement, as amended, between Orrstown Bank and Gregory A. Rosenberry, incorporated by reference to Exhibit 10.4(d) to the Registrant's Form 10-K filed March 15, 2010.
10.4(e)	Director Retirement Agreement, as amended, between Orrstown Bank and Kenneth R. Shoemaker, incorporated by reference to Exhibit 10.4(e) to the Registrant's Form 10-K filed March 15, 2010.
10.4(f)	Director Retirement Agreement, as amended, between Orrstown Bank and Glenn W. Snoke, incorporated by reference to Exhibit 10.4(f) to the Registrant's Form 10-K filed March 15, 2010.
10.4(g)	Director Retirement Agreement, as amended, between Orrstown Bank and John S. Ward, incorporated by reference to Exhibit 10.4(g) to the Registrant's Form 10-K filed March 15, 2010.
10.4(h)	Director Retirement Agreement, as amended, between Orrstown Bank and Joel R. Zullinger, incorporated by reference to Exhibit 10.4(h) to the Registrant's Form 10-K filed March 15, 2010.

Table of Contents

10.5	Revenue neutral retirement plan – incorporated by reference to Exhibit 10.4 to the Registrant's Form 10-K for the year ended December 31, 1999 filed March 28, 2000.
10.6	Non-employee director stock option plan of 2000 – incorporated by reference to the Registrant's registration statement on Form S-8 filed March 31, 2000.
10.7	Employee stock option plan of 2000 – incorporated by reference to the Registrant's registration statement on Form S-8 filed March 31, 2000.
10.8	2011 Orrstown Financial Services, Inc. Stock Incentive Plan – incorporated by reference to Exhibit 10.1 of the Registrant's registration statement on Form S-8 filed June 6, 2011.
10.9	Executive Employment Agreement between Orrstown Financial Services, Inc., Orrstown Bank and Thomas R. Quinn, Jr. incorporated by reference to Exhibit 10.1 to Registrant's Form 8-K filed August 26, 2011.
10.10	Brick Plan – Deferred Income Agreement between Orrstown Bank and Joel R. Zullinger, incorporated by reference to Exhibit 10.11 to the Registrant's Form 10-K filed March 15, 2010.
10.11	Form of Executive Employment Agreement for selected officers – incorporated by reference to Exhibit 10.1 to Registrant's Form 8-K filed January 22, 2010.
10.12(a)	Director/Executive Officer Deferred Compensation Plan, incorporated by reference to Exhibit 10.13(a) to the Registrant's Form 10-K filed March 15, 2010.
10.12(b)	Trust Agreement for Director/Executive Officer Deferred Compensation Plan, incorporated by reference to Exhibit 10.13(b) to the Registrant's Form 10-K filed March 15, 2010.
10.13	Agreement by and between Orrstown Financial Services, Inc., Orrstown Bank and the Federal Reserve Bank of Philadelphia dated March 22, 2012, incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K filed March 22, 2012.
10.14	Form of Restricted Share Grant Agreement, issued to certain employees on August 15, 2014, incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q filed November 7, 2014.
14	Code of Ethics Policy for Senior Financial Officers posted on Registrant's website.
21	Subsidiaries of the registrant
23.1	Consent of Crowe Horwath LLP, Independent Registered Public Accounting Firm
23.2	Consent of Smith Elliott Kearns & Company, LLC, Independent Registered Public Accounting Firm
31.1	Rule 13a – 14(a)/15d-14(a) Certification (Chief Executive Officer)
31.2	Rule 13a – 14(a)/15d-14(a) Certifications (Chief Financial Officer)
32.1	Section 1350 Certifications (Chief Executive Officer)
32.2	Section 1350 Certifications (Chief Financial Officer)

101.LAB XBRL Taxonomy Extension Label Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema

101.CAL XBRL Taxonomy Extension Calculation Linkbase

101.DEF XBRL Taxonomy Extension Definition Linkbase

All other exhibits for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.

(b) Exhibits – The exhibits to this Form 10-K begin after the signature page.
(c) Financial statement schedules – None required.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ORRSTOWN FINANCIAL SERVICES, INC.
(Registrant)

Dated: March 12, 2015

By: /s/ Thomas R. Quinn, Jr.
Thomas R. Quinn, Jr., President and Chief Executive Officer

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Thomas R. Quinn, Jr. Thomas R. Quinn, Jr.	President and Chief Executive Officer (Principal Executive Officer) and Director	March 12, 2015
/s/ David P. Boyle David P. Boyle	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	March 12, 2015
/s/ Douglas P. Barton Douglas P. Barton	Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)	March 12, 2015
/s/ Joel R. Zullinger Joel R. Zullinger	Chairman of the Board and Director	March 12, 2015
/s/ Jeffrey W. Coy Jeffrey W. Coy	Vice Chairman of the Board and Director	March 12, 2015
/s/ Dr. Anthony F. Ceddia Dr. Anthony F. Ceddia	Secretary of the Board and Director	March 12, 2015
/s/ Mark K. Keller Mark K. Keller	Director	March 12, 2015
/s/ Andrea Pugh Andrea Pugh	Director	March 12, 2015
/s/ Gregory A. Rosenberry Gregory A. Rosenberry	Director	March 12, 2015
/s/ Eric A. Segal Eric A. Segal	Director	March 12, 2015
/s/ Glenn W. Snoke Glenn W. Snoke	Director	March 12, 2015
/s/ Floyd E. Stoner Floyd E. Stoner	Director	March 12, 2015

113