SUMMIT FINANCIAL GROUP INC Form 10-Q November 03, 2017 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10 – Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

| Tor the quarterly period ended september 50, 2017 |
|---|
| or |
| [] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES |
| EXCHANGE ACT OF 1934 For the transition period from to |

Commission File Number 0-16587

Summit Financial Group, Inc.

(Exact name of registrant as specified in its charter)

For the quarterly period ended September 30, 2017

West Virginia 55-0672148 (State or other jurisdiction of (IRS Employer incorporation or organization) Identification No.)

300 North Main Street

Moorefield, West Virginia 26836 (Address of principal executive offices) (Zip Code) (304) 530-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \flat No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definition of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o

Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock as of the latest practicable date.

Common Stock, \$2.50 par value

12,428,342 shares outstanding as of November 1, 2017

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Item 1. Financial Statements

Consolidated Balance Sheets (unaudited)

| | September 30, 2017 | December 31, 2016 | September 30, 2016 |
|---|--------------------|-------------------|--------------------|
| Dollars in thousands, except per share amounts ASSETS | (unaudited) | (*) | (unaudited) |
| Cash and due from banks | \$ 9,220 | \$4,262 | \$ 25,067 |
| Interest bearing deposits with other banks | 41,994 | 42,354 | 9,432 |
| Cash and cash equivalents | 51,214 | 46,616 | 34,499 |
| Securities available for sale | 328,726 | 266,542 | 262,102 |
| Other investments | 12,170 | 12,942 | 13,182 |
| Loans held for sale | 220 | 176 | |
| Loans, net | 1,559,328 | 1,307,862 | 1,234,605 |
| Property held for sale | 22,622 | 24,504 | 24,767 |
| Premises and equipment, net | 34,220 | 23,737 | 21,802 |
| Accrued interest receivable | 7,979 | 6,167 | 5,470 |
| Goodwill and other intangible assets | 27,879 | 13,652 | 7,348 |
| Cash surrender value of life insurance policies | 41,076 | 39,143 | 38,504 |
| Other assets | 15,702 | 17,306 | 15,357 |
| Total assets | \$2,101,136 | \$1,758,647 | \$ 1,657,636 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Liabilities | | | |
| Deposits | | | |
| Non interest bearing | \$215,910 | \$ 149,737 | \$ 122,652 |
| Interest bearing | 1,400,858 | 1,145,782 | 1,034,132 |
| Total deposits | 1,616,768 | 1,295,519 | 1,156,784 |
| Short-term borrowings | 202,988 | 224,461 | 234,657 |
| Long-term borrowings | 45,755 | 46,670 | 74,146 |
| Subordinated debentures owed to unconsolidated subsidiary trusts | 19,589 | 19,589 | 19,589 |
| Other liabilities | 17,254 | 17,048 | 18,640 |
| Total liabilities | 1,902,354 | 1,603,287 | 1,503,816 |
| Commitments and Contingencies | | | |
| Shareholders' Equity | | | |
| Preferred stock, \$1.00 par value, authorized 250,000 shares | _ | _ | _ |
| Common stock and related surplus, \$2.50 par value; authorized | | | |
| 20,000,000 shares; issued: 2017 - 12,428,342 shares, December 2016 - | | | |
| 10,883,509 shares and September 2016 - 10,857,801 shares; outstanding: | 80,496 | 46,757 | 46,114 |
| 2017 - 12,311,723 shares, December 2016 - 10,736,970 shares and | | | |
| September 2016 - 10,701,841 shares | | | |
| Unallocated common stock held by Employee Stock Ownership Plan - | | | |
| 2017 - 116,619 shares, December 2016 - 146,539 shares and September 2016 - 155,960 shares | (1,260) | (1,583) | (1,684) |
| Retained earnings | 119,157 | 113,448 | 109,808 |
| retained carnings | 117,13/ | 113,440 | 107,000 |

Accumulated other comprehensive income (loss) 389 (3,262) (418) Total shareholders' equity 198,782 155,360 153,820

Total liabilities and shareholders' equity \$2,101,136 \$1,758,647 \$1,657,636

(*) - Derived from audited consolidated financial statements

See Notes to Consolidated Financial Statements

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Consolidated Statements of Income (unaudited)

| | For the T Months E September | Ended | For the N Months E September | Ended |
|--|------------------------------------|----------|------------------------------------|------------------|
| Dollars in thousands, (except per share amounts) | 2017 | 2016 | 2017 | 2016 |
| Interest income | | | | |
| Interest and fees on loans | | | | |
| Taxable | \$19,387 | \$14,009 | \$54,487 | \$40,788 |
| Tax-exempt | 103 | 133 | 391 | 412 |
| Interest and dividends on securities | | | | |
| Taxable | 1,283 | 1,138 | 3,742 | 3,284 |
| Tax-exempt | 1,114 | 621 | 2,855 | 1,857 |
| Interest on interest bearing deposits with other banks | 149 | 5 | 466 | 13 |
| Total interest income | 22,036 | 15,906 | 61,941 | 46,354 |
| Interest expense | 2.062 | 2 200 | 7.007 | <i>(5</i> 22 |
| Interest on deposits | 2,963 | 2,209 | 7,987 | 6,533 |
| Interest on short-term borrowings | 1,160 | 675 | 3,233 | 1,334 |
| Interest on long-term borrowings and subordinated debentures | 681 4,804 | 985 | 2,012 | 2,937 |
| Total interest expense Net interest income | 4,804 17,232 | 3,869 | 13,232 | 10,804 35,550 |
| Provision for loan losses | 375 | 12,037 | 48,709 875 | 500 |
| Net interest income after provision for loan losses | 16,857 | 12,037 | 47,834 | 35,050 |
| Noninterest income | 10,657 | 12,037 | 47,034 | 33,030 |
| Insurance commissions | 1,043 | 1,016 | 3,000 | 3,030 |
| Trust and wealth management fees | 589 | 1,010 | 1,284 | 358 |
| Service fees related to deposit accounts | 1,863 | 1,138 | 4,737 | 3,175 |
| Realized securities gains, net | 26 | 61 | 58 | 836 |
| Bank owned life insurance income | 255 | 258 | 758 | 772 |
| Other | 224 | 150 | 659 | 430 |
| Total noninterest income | 4,000 | 2,749 | 10,496 | 8,601 |
| Noninterest expenses | .,000 | _,, .> | 10,.,0 | 0,001 |
| Salaries, commissions and employee benefits | 6,610 | 4,819 | 18,555 | 14,265 |
| Net occupancy expense | 847 | 525 | 2,239 | 1,576 |
| Equipment expense | 1,093 | 716 | 2,859 | 2,059 |
| Professional fees | 373 | 270 | 1,012 | 1,171 |
| Advertising and public relations | 137 | 93 | 393 | 280 |
| Amortization of intangibles | 448 | 50 | 974 | 150 |
| FDIC premiums | 310 | 200 | 815 | 800 |
| Merger-related expenses | 11 | 80 | 1,575 | 345 |
| Foreclosed properties expense | 171 | 100 | 397 | 317 |
| Gain on sales of foreclosed properties, net | (29) | (169) | (111) | (451) |
| Write-downs of foreclosed properties | 91 | 134 | 538 | 503 |
| Litigation settlement | _ | | 9,900 | _ |
| Other | 2,385 | 1,601 | 6,253 | 4,395 |
| Total noninterest expenses | 12,447 | 8,419 | 45,399 | 25,410 |
| Income before income tax expense | 8,410 | 6,367 | 12,931 | 18,241 |
| Income tax expense | 2,480 | 2,086 | 3,339 | 5,655 |
| Net income | \$5,930 | \$4,281 | \$9,592 | \$12,586 |
| | | | | |

| Basic earnings per common share | \$0.48 | \$0.40 | \$0.81 | \$1.18 |
|--|--------|--------|--------|--------|
| Diluted earnings per common share | \$0.48 | \$0.40 | \$0.81 | \$1.18 |
| See Notes to Consolidated Financial Statements | | | | |

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Consolidated Statements of Comprehensive Income (unaudited)

| Dollars in thousands Net income | Month Septe 2017 | e Three as Ended mber 30 2016 3 \$4,28 | d), |
|--|--|--|---------|
| Other comprehensive income (loss): Net unrealized gain on cashflow hedge of: 2017 - \$497, net of deferred taxes of \$184; 2016 - \$965, net of deferred taxes of \$357 Net unrealized gain (loss) on securities available for sale of: | 313 | 608 | |
| 2017 - \$608, net of deferred taxes of \$225 and reclassification adjustment for net realized gains included in net income of \$26, net of tax of \$10; 2016 - (\$1,437), net of deferred taxes of (\$532) an reclassification adjustment for net realized gains included in net income of \$61, net of tax of \$23 | d 383 | (905 |) |
| Total other comprehensive income (loss) | 696 | (297 |) |
| Total comprehensive income | \$6,62 | 5 \$3,98 | 34 |
| Dollars in thousands Net income | For the Months I Septemb 2017 \$9,592 | Ended | 36 |
| Net unrealized gain on securities available for sale of: | 980 | (1,332 |) |
| 2017 - \$3,892, net of deferred taxes of \$1,440 and reclassification adjustment for net realized gains included in net income of \$58, net of tax of \$21; 2016 - \$2,175, net of deferred taxes of \$805 and reclassification adjustment for net realized gains included in net income of \$836, net of tax of \$309 | 2,452 | 1,370 | |
| Net unrealized gain on other post-retirement benefits of: | 219 | | |
| 2017 - \$348, net of deferred taxes of \$129 Total other comprehensive income Total comprehensive income | 3,651 \$13,243 | 38 \$12,62 | 24 |

See Notes to Consolidated Financial Statements

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Consolidated Statements of Shareholders' Equity (unaudited)

| Dollars in thousands (except per share amounts) | Common Stock and Related Surplus | Unallocated Common Stock Held by ESOP | Retained | Accumulated Other Compre- hensive Income (Loss) | d Total Share- holders' Equity |
|--|--|--|-----------------------|--|--|
| Balance, December 31, 2016 | \$46,757 | \$ (1,583) | \$113,448 | \$ (3,262) | \$155,360 |
| Nine Months Ended September 30, 2017 Net income Other comprehensive income Exercise of stock options - 2,000 shares Share-based compensation expense | | | 9,592 — — — | | 9,592 3,651 12 285 |
| Unallocated ESOP shares committed to be released - 29,920 shares | 358 | 323 | _ | | 681 |
| Acquisition of First Century Bankshares, Inc 1,537,912 shares, net of issuance costs | 32,968 | _ | _ | _ | 32,968 |
| Common stock issuances from reinvested dividends - 4,921 shares | 116 | _ | _ | _ | 116 |
| Common stock cash dividends declared (\$0.33 per share) Balance, September 30, 2017 | \$80,496 | \$ (1,260) | (-)/ | - \$ 389 | (3,883) \$198,782 |
| Balance, December 31, 2015 | \$45,741 | \$ (1,964) | \$100,423 | \$ (456) | \$143,744 |
| Nine Months Ended September 30, 2016 Net income Other comprehensive income Share-based compensation expense | 150 | _ _ _ | 12,586 — | | 12,586 38 150 |
| Unallocated ESOP shares committed to be released - 25,862 shares | 148 | 280 | _ | _ | 428 |
| Common stock issuances from reinvested dividends - 4,235 shares | 75 | | _ | _ | 75 |
| Common stock cash dividends declared (\$0.30 per share) Balance, September 30, 2016 | — \$46,114 | \$ (1,684) | (3,201) \$109,808 | - \$ (418) | (3,201) \$153,820 |

See Notes to Consolidated Financial Statements

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Consolidated Statements of Cash Flows (unaudited)

| | Nine Months Ended September Stantember 30, |
|--|---|
| Dollars in thousands | 2017 2016 |
| Cash Flows from Operating Activities | |
| Net income | \$9,592 \$ 12,586 |
| Adjustments to reconcile net income to net cash provided by operating activities: | 1,364 884 |
| Depreciation Provision for loan losses | 875 500 |
| Share-based compensation expense | 285 150 |
| Deferred income tax benefit | (364) (235) |
| Loans originated for sale | (11,305) (7,068) |
| Proceeds from sale of loans | 11,492 8,001 |
| Gains on loans held for sale | (231) (154) |
| Realized securities gains, net | (58) (836) |
| Gain on disposal of assets | (93) (480) |
| Write-downs of foreclosed properties | 538 503 |
| Amortization of securities premiums, net | 3,125 3,329 |
| (Accretion) amortization related to acquisitions, net | (870) 9 974 150 |
| Amortization of intangibles Earnings on bank owned life insurance | (425) (772) |
| (Increase) decrease in accrued interest receivable | (752) 75 |
| Decrease (increase) in other assets | 1,539 (762) |
| (Decrease) increase in other liabilities | (221) 673 |
| Net cash provided by operating activities | 15,465 16,553 |
| Cash Flows from Investing Activities | |
| Proceeds from maturities and calls of securities available for sale | 2,610 630 |
| Proceeds from sales of securities available for sale | 131,345 63,641 |
| Principal payments received on securities available for sale | 24,349 27,696 |
| Purchases of securities available for sale | (118,346) (73,595) |
| Purchases of other investments | (13,116) (15,389) |
| Proceeds from redemptions of other investments Net loan originations | 13,274 10,942 (26,099) (156,744) |
| Purchases of premises and equipment | (26,099) (156,744) (5,672) (1,199) |
| Proceeds from disposal of premises and equipment | - 43 |
| Proceeds from sales of repossessed assets & property held for sale | 4,463 3,659 |
| Cash and cash equivalents acquired in acquisition, net of \$14,989 cash consideration paid | 39,053 — |
| Net cash provided by (used in) investing activities | 51,861 (140,316) |
| Cash Flows from Financing Activities | |
| Net (decrease) increase in demand deposit, NOW and savings accounts | (9,812) 54,830 |
| Net (decrease) increase in time deposits | (19,305) 35,243 |
| Net (decrease) increase in short-term borrowings | (28,782) 63,263 |
| Repayment of long-term borrowings | (915) (1,435) |
| Net proceeds from issuance of common stock Exercise of stock options | (43) 75 12 — |
| Dividends paid on common stock | (3,883) (3,201) |
| Net cash provided by (used in) financing activities | (62,728) 148,775 |
| Increase in cash and cash equivalents | 4,598 25,012 |
| - | |

Cash and cash equivalents:

Beginning 46,616 9,487 Ending \$51,214 \$ 34,499

(Continued)

See Notes to Consolidated Financial Statements

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Consolidated Statements of Cash Flows (unaudited) - continued

| | | onths Ended beschen 30, |
|--|----------|-------------------------|
| Dollars in thousands | 2017 | 2016 |
| Supplemental Disclosures of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$13,055 | \$ 10,889 |
| Income taxes | \$3,557 | \$ 5,768 |
| Supplemental Disclosures of Noncash Investing and Financing Activities | | |
| Real property and other assets acquired in settlement of loans | \$289 | \$ 2,053 |

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| See Notes to Consolidated Financial Statements |
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NOTE 1. BASIS OF PRESENTATION

We, Summit Financial Group, Inc. and subsidiaries, prepare our consolidated financial statements in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for annual year end financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature.

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

The results of operations for the nine months and quarter ended September 30, 2017 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and notes included herein should be read in conjunction with our 2016 audited financial statements and Annual Report on Form 10-K.

NOTE 2. SIGNIFICANT NEW AUTHORITATIVE ACCOUNTING GUIDANCE

ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, (iv) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, (v) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (vi) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements and (viii) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to securities available-for-sale. ASU 2016-01 will be effective for us on January 1, 2018 and is not expected to have a significant impact on our financial statements.

ASU 2016-02, Leases (Topic 842) will, among other things, require lessees to recognize a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. ASU 2016-02 does not significantly change lease accounting requirements applicable to lessors; however, certain changes were made to align, where necessary, lessor accounting with the lessee accounting model and ASC Topic 606, Revenue from Contracts with Customers. ASU 2016-02 will be effective for us on January 1, 2019 and will require transition using a modified retrospective approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. While our full evaluation of the potential impact of ASU 2016-02 is ongoing, preliminarily, we expect that its adoption will not be significant to our financial statements.

ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts and requires enhanced disclosures related to the significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. In addition, ASU 2016-13 amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13 will be effective on January 1, 2020. An implementation committee has been formed and continues to plan for the standards' implementation and evaluate the impact of ASU 2016-13 on our financial statements.

ASU 2016-15, Statement of Cash Flows (Topic 230) - Classification of Certain Cash Receipts and Cash Payments provides guidance related to certain cash flow issues in order to reduce the current and potential future diversity in practice. ASU 2016-15 will be effective for us on January 1, 2018 and is not expected to have a significant impact on our financial statements.

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ASU No. 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. Under the current implementation guidance in Topic 805, there are three elements of a business-inputs, processes, and outputs. While an integrated set of assets and activities (collectively referred to as a "set") that is a business usually has outputs, outputs are not required to be present. In addition, all the inputs and processes that a seller uses in operating a set are not required if market participants can acquire the set and continue to produce outputs. The amendments in this ASU provide a screen to determine when a set is not a business. If the screen is not met, the amendments (1) require that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output and (2) remove the evaluation of whether a market participant could replace missing elements. The ASU provides a framework to assist entities in evaluating whether both an input and a substantive process are present. The amendments in this ASU are effective for annual periods beginning after December 15, 2017, including interim periods within those annual periods. The amendments in this ASU should be applied prospectively on or after the effective date. No disclosures are required at transition. We do not expect the adoption of ASU 2017-01 to have a material impact on our consolidated financial statements.

ASU 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost requires an employer that offers defined benefit pension plans, other postretirement benefit plans, or other types of benefits accounted for under Topic 715 to report the service cost component of net periodic benefit cost in the same line item(s) as other compensation costs arising from services rendered during the period. The other components of net periodic benefit cost are required to be presented in the income statement separately from the service cost component. If the other components of net periodic benefit cost are not presented on a separate line or lines, the line item(s) used in the income statement must be disclosed. In addition, only the service cost component will be eligible for capitalization as part of an asset, when applicable. The amendments are effective for annual periods beginning after December 15, 2017, including interim periods within those annual periods. Early adoption is permitted. We do not expect the adoption of ASU 2017-07 to have a material impact on our consolidated financial statements.

ASU 2017-08, Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20), Premium Amortization on Purchased Callable Debt Securities shortens the amortization period for certain callable debt securities purchased at a premium. Upon adoption of the standard, premiums on these qualifying callable debt securities will be amortized to the earliest call date. Discounts on purchased debt securities will continue to be accreted to maturity. The amendments are effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. Upon transition, entities should apply the guidance on a modified retrospective basis, with a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption and provide the disclosures required for a change in accounting principle. We are currently assessing the impact that ASU 2017-08 will have on our consolidated financial statements.

During May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting which provides guidance on determining which changes to the terms and conditions of share-based payment awards require an entity to apply modification accounting under Topic 718. The amendments are effective for all entities for annual periods, including interim periods within those annual periods, beginning after December 15, 2017. Early adoption is permitted, including adoption in any interim period, for reporting periods for which financial statements have not yet been issued. We are currently assessing the impact that ASU 2017-09 will have on our consolidated financial statements.

During August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. The amendments in this ASU modify the designation and measurement guidance for hedge accounting as well as provide for increased transparency regarding the presentation of economic results on both the financial statements and related footnotes. Certain aspects of hedge effectiveness assessments will also be simplified upon implementation of this update. The amendments are effective for annual periods, including interim periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted, including adoption in any interim period. We do not expect the adoption of ASU 2017-12 to have a material impact on

our consolidated financial statements.

NOTE 3. FAIR VALUE MEASUREMENTS

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

| | Fair Value | | |
|--|--|--|---|
| Balance at | | its | |
| | • | _ | |
| September 30, 2017 | Level Level 2 | Lev 3 | el |
| | | | |
| \$ 24,135 | \$-\$24,135 | \$ | _ |
| | | | |
| 121,759 | —121,759 | — | |
| • | • | | |
| 13,435 | | _ | |
| 16,190 | | _ | |
| 137 | —137 | — | |
| s 150,315 | —150,315 | — | |
| \$ 328,726 | \$-\$328,726 | \$ | — |
| | | | |
| \$ 125 | \$ -\$ 125 | \$ | _ |
| | | | |
| ¢ 2.056 | \$-\$3,056 | \$ | _ |
| D D.U.)() | | | |
| \$ 3,056 | Ψ Ψ5,050 | Ψ | |
| \$ 3,030 | | Ψ | |
| | Fair Value | | |
| Balance at | | | |
| Balance at December 31, | Fair Value Measuremen Using: | ts Lev | el |
| Balance at | Fair Value Measuremen Using: | ts | el |
| Balance at December 31, 2016 | Fair Value Measuremen Using: Level 2 | ts Lev 3 | el |
| Balance at December 31, | Fair Value Measuremen Using: | ts Lev | el — |
| Balance at December 31, 2016 \$ 15,174 | Fair Value Measuremen Using: Level 2 1 S-\$15,174 | ts Lev 3 | el — |
| Balance at December 31, 2016 \$ 15,174 138,846 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174138,846 | ts Lev 3 | el — |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 | ts Lev 3 | el — |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 | ts Lev 3 | el — |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 137 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 -137 | ts Lev 3 | el — |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 | Lev 3 \$ | el |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 137 8 89,562 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 -137 -89,562 | Lev 3 \$ | el |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 137 8 89,562 \$ 266,542 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 -137 -89,562 \$-\$266,542 | Lev 3 \$ | el |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 137 8 89,562 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 -137 -89,562 | Lev 3 \$ | el |
| Balance at December 31, 2016 \$ 15,174 138,846 4,653 18,170 137 8 89,562 \$ 266,542 | Fair Value Measuremen Using: Level 2 1 \$-\$15,174 -138,846 -4,653 -18,170 -137 -89,562 \$-\$266,542 | Lev 3 \$ | el |
| • | September 30, 2017 \$ 24,135 121,759 2,755 13,435 16,190 137 \$ 150,315 \$ 328,726 \$ 125 | Balance at Using: September 30, Level 2 1 \$ 24,135 | Balance at Using: September 30, Leyel 2 Level 2 1 \$ 24,135 \$ -\$24,135 \$ \$ 121,759 |

We may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or

market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

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| | | Fair Value | |
|--|--|---|--------------------|
| | Balance at | Measureme | ents |
| | | Using: | |
| Dollars in thousands | September 30, 2017 | Level 2 | Level 3 |
| Residential mortgage loans held for sale | \$ 220 | \$ -\$ 220 | \$— |
| Collateral-dependent impaired loans | | | |
| Commercial real estate | \$ 518 | \$ -\$ 518 | \$ — |
| Construction and development | 945 | —945 | |
| Residential real estate | 203 | 203 | |
| Total collateral-dependent impaired loans | \$ 1,666 | \$-\$1,666 | \$— |
| Property held for sale | | | |
| Commercial real estate | \$ 1,476 | \$-\$1,292 | \$184 |
| Construction and development | 16,627 | -16,627 | |
| Residential real estate | 352 | -352 | |
| Total property held for sale | \$ 18,455 | \$ -\$ 18,271 | \$184 |
| | | | |
| | | | |
| | | Fair Value | |
| | Balance at | Fair Value Measureme | nts |
| | | Measureme | nts |
| Dollars in thousands | December 31, | Measureme | Level |
| | December 31, 2016 | Measureme Using: Level Level 2 | Level |
| Dollars in thousands Residential mortgage loans held for sale | December 31, | Measureme | Level |
| Residential mortgage loans held for sale | December 31, 2016 | Measureme Using: Level Level 2 | Level |
| Residential mortgage loans held for sale Collateral-dependent impaired loans | December 31, 2016 | Measureme Using: Level Level 2 | Level |
| Residential mortgage loans held for sale | December 31, 2016 \$ 176 | Measureme Using: Level 2 1 Level 2 \$-\$176 | Level 3 \$ — |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development | December 31, 2016 \$ 176 \$ 945 130 | Measureme Using: Level 2 1 Level 2 \$-\$176 | Level 3 \$ — |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development Residential real estate Total collateral-dependent impaired loans | December 31, 2016 \$ 176 \$ 945 130 | Measureme Using: Level 2 1 \$-\$176 \$-\$945 —130 | Level 3 \$ - |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development Residential real estate | December 31, 2016 \$ 176 \$ 945 130 | Measureme Using: Level 2 1 \$-\$176 \$-\$945 —130 | Level 3 \$ - |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development Residential real estate Total collateral-dependent impaired loans Property held for sale Commercial real estate | December 31, 2016 \$ 176 \$ 945 130 \$ 1,075 | Measureme Using: Level 2 1 \$-\$176 \$-\$945 130 \$-\$1,075 | Level 3 \$ \$ \$ |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development Residential real estate Total collateral-dependent impaired loans Property held for sale | December 31, 2016 \$ 176 \$ 945 130 \$ 1,075 | Measureme Using: Level 2 1 \$-\$176 \$-\$945 130 \$-\$1,075 | Level 3 \$ \$ \$ |
| Residential mortgage loans held for sale Collateral-dependent impaired loans Construction and development Residential real estate Total collateral-dependent impaired loans Property held for sale Commercial real estate Construction and development | December 31, 2016 \$ 176 \$ 945 130 \$ 1,075 \$ 976 19,327 | Measureme Using: Level 2 1 | Level 3 \$ \$ \$ |

The following summarizes the methods and significant assumptions we used in estimating our fair value disclosures for financial instruments, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis.

Cash and cash equivalents: The carrying values of cash and cash equivalents approximate their estimated fair value.

Securities: Estimated fair values of securities are based on quoted market prices, where available. If quoted market prices are not available, estimated fair values are based on quoted market prices of comparable securities.

Other investments: Other investments consists of FHLB stock, which does not have readily determinable fair values and is carried at cost and an investment in a limited partnership which owns interests in a diversified portfolio of

qualified affordable housing projects which is reflected at its carrying value.

Loans held for sale: The carrying values of loans held for sale approximate their estimated fair values.

Loans: The estimated fair values for loans are computed based on scheduled future cash flows of principal and interest, discounted at interest rates currently offered for loans with similar terms to borrowers of similar credit quality. No prepayments of principal are assumed.

Accrued interest receivable and payable: The carrying values of accrued interest receivable and payable approximate their estimated fair values.

Deposits: The estimated fair values of demand deposits (i.e. non-interest bearing checking, NOW, money market and savings accounts) and other variable rate deposits approximate their carrying values. Fair values of fixed maturity deposits are

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estimated using a discounted cash flow methodology at rates currently offered for deposits with similar remaining maturities. Any intangible value of long-term relationships with depositors is not considered in estimating the fair values disclosed.

Short-term borrowings: The carrying values of short-term borrowings approximate their estimated fair values.

Long-term borrowings: The fair values of long-term borrowings are estimated by discounting scheduled future payments of principal and interest at current rates available on borrowings with similar terms.

Subordinated debentures owed to unconsolidated subsidiary trusts: The carrying values of subordinated debentures owed to unconsolidated subsidiary trusts approximate their estimated fair values.

Derivative financial instruments: The fair value of the interest rate swaps is valued using independent pricing models.

Off-balance sheet instruments: The fair values of commitments to extend credit and standby letters of credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit standing of the counter parties. The amounts of fees currently charged on commitments and standby letters of credit are deemed insignificant and therefore, the estimated fair values and carrying values are not shown below.

The carrying values and estimated fair values of our financial instruments are summarized below:

| | September 3 | 30, 2017 | Fair Value Measuremen | ts Using: | |
|--|----------------|----------------------------|----------------------------|-------------|--|
| Dollars in thousands | Carrying Value | Estimated Fair Value | Level Level 2 | Level 3 | |
| Financial assets | | | | | |
| Cash and cash equivalents | \$51,214 | \$51,214 | \$ \$5 1,214 | \$ — | |
| Securities available for sale | 328,726 | 328,726 | _328,726 | | |
| Other investments | 12,170 | 12,170 | -12,170 | | |
| Loans held for sale, net | 220 | 220 | 220 | | |
| Loans, net | 1,559,328 | 1,557,227 | -1,666 | 1,555,561 | |
| Accrued interest receivable | 7,979 | 7,979 | 7 ,979 | | |
| Derivative financial assets | 125 | 125 | -125 | | |
| | \$1,959,762 | \$1,957,661 | \$ \$ 402,100 | \$1,555,561 | |
| Financial liabilities | | | | | |
| Deposits | \$1,616,768 | \$1,637,258 | \$ \$1 ,637,258 | 3\$— | |
| Short-term borrowings | 202,988 | 202,988 | -202,988 | | |
| Long-term borrowings | 45,755 | 46,962 | -46,962 | | |
| Subordinated debentures owed to unconsolidated subsidiary trusts | 19,589 | 19,589 | -19,589 | | |
| Accrued interest payable | 912 | 912 | -9 12 | | |
| Derivative financial liabilities | 3,056 | 3,056 | -3 ,056 | | |
| | \$1,889,068 | \$1,910,765 | \$ \$1 ,910,765 | 5\$— | |

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| | December 3 | 31, 2016 | Fair Value Measuremer | nts Using: |
|--|----------------|----------------------------|--------------------------|-------------|
| Dollars in thousands | Carrying Value | Estimated Fair Value | Level 1 Level 2 | Level 3 |
| Financial assets | | | | |
| Cash and cash equivalents | \$46,616 | \$46,616 | \$ \$4 6,616 | \$ — |
| Securities available for sale | 266,542 | 266,542 | -266,542 | |
| Other investments | 12,942 | 12,942 | -12,942 | |
| Loans held for sale, net | 176 | 176 | -1 76 | |
| Loans, net | 1,307,862 | 1,321,235 | -1,075 | 1,320,160 |
| Accrued interest receivable | 6,167 | 6,167 | 6 ,167 | |
| Derivative financial assets | 200 | 200 | -200 | _ |
| | \$1,640,505 | \$1,653,878 | \$ \$3 33,718 | \$1,320,160 |
| Financial liabilities | | | | |
| Deposits | \$1,295,519 | \$1,309,820 | \$\\$1,309,820 | 0\$— |
| Short-term borrowings | 224,461 | 224,461 | -224,461 | |
| Long-term borrowings | 46,670 | 49,013 | -49,013 | |
| Subordinated debentures owed to unconsolidated subsidiary trusts | 19,589 | 19,589 | -19,589 | |
| Accrued interest payable | 736 | 736 | 7 36 | |
| Derivative financial liabilities | 4,611 | 4,611 | -4 ,611 | |
| | \$1,591,586 | \$1,608,230 | \$\\$1,608,230 | 0\$— |

NOTE 4. EARNINGS PER SHARE

| TT1 (| C1 ' 1 | 1'1 / 1 ' | 1 C 11 |
|------------------|--------------|-------------------|-------------------|
| The computations | of basic and | dillifed earnings | per share follow: |

| | For the Three Months Ended September 30, 2017 2016 | | | | | | |
|--|--|--|--------------|------------------|--|--------------|--|
| | 2017 | :017 | | | | | |
| Dollars in thousands, except per share amounts | Income (Numer | Common Shares ator) (Denominator) | Per Share | Income (Numer | Common Shares ator) (Denominator) | Per Share | |
| Net income | \$5,930 | | | \$4,281 | , | | |
| Basic earnings per share | \$5,930 | 12,299,987 | \$0.48 | \$4,281 | 10,692,423 | \$0.40 | |
| Effect of dilutive securities: | | | | | | | |
| Stock options | | 10,911 | | | 12,865 | | |
| Stock appreciation rights (SARs) | | 8,061 | | | 21,851 | | |
| Diluted earnings per share | \$5,930 | 12,318,959 | \$0.48 | \$4,281 | 10,727,139 | \$0.40 | |
| | For the | Nine Months E | nded S | eptembei | : 30, | | |
| | 2017 | | | 2016 | | | |
| Dollars in thousands, except per share amounts | Income (Numer | Common Shares ator) (Denominator) | Per Share | Income (Numer | Common Shares ator) (Denominator | Per Share | |
| Net income | \$9,592 | | | \$12,586 | Ó | | |
| Basic earnings per share | \$9,592 | 11,781,342 | \$0.81 | \$12,586 | 5 10,682,129 | \$1.18 | |

Effect of dilutive securities:

Stock options 11,336 8,774 Stock appreciation rights (SARs) 14,324 1,443

Diluted earnings per share \$9,592 11,807,002 \$0.81 \$12,586 10,692,346 \$1.18

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Stock option and stock appreciation right (SAR) grants are disregarded in this computation if they are determined to be anti-dilutive. Our anti-dilutive stock options for the quarter and nine months ended September 30, 2017 were 23,400 shares, and totaled 33,600 for the three months ended September 30, 2016 and 57,000 for the nine months ended September 30, 2016. Our anti-dilutive SARs for three and nine months ended September 30, 2017 were 87,615.

NOTE 5. SECURITIES

The amortized cost, unrealized gains, unrealized losses and estimated fair values of securities at September 30, 2017, December 31, 2016, and September 30, 2016 are summarized as follows:

| becember 31, 2010, and september 30, 2010 are | September 30, 2017 | | | Estimated |
|---|--------------------|------------|----------------|-----------------|
| Dollars in thousands | Cost | Gains | Losses | Fair Value |
| Available for Sale | | | | value |
| Taxable debt securities | | | | |
| U.S. Government and agencies and corporations | \$23 591 | \$608 | \$64 | \$24,135 |
| Residential mortgage-backed securities: | Ψ23,371 | ΨΟΟΟ | ΨΟΙ | φ21,133 |
| Government-sponsored agencies | 120,898 | 1,580 | 719 | 121,759 |
| Nongovernment-sponsored entities | 2,714 | 49 | 8 | 2,755 |
| State and political subdivisions | 2,717 | 77 | O | 2,733 |
| General obligations | 2,803 | 11 | 1 | 2,813 |
| Other revenues | 10,568 | 83 | 29 | 10,622 |
| Corporate debt securities | 16,326 | | 136 | 16,190 |
| Total taxable debt securities | 176,900 | 2,331 | 957 | 178,274 |
| Tax-exempt debt securities | 170,500 | 2,331 | 751 | 170,274 |
| State and political subdivisions | | | | |
| General obligations | 70,714 | 1,382 | 510 | 71,586 |
| Water and sewer revenues | 25,049 | 433 283 | 74 71 23 | 25,408 |
| Lease revenues | 14,250 | | | 14,462 6,279 |
| Electric revenues | 6,226 | 76 | | |
| University revenues | 5,290 | 3 | 22 | 5,271 |
| Other revenues | 26,831 | 593 | 115 | 27,309 |
| Total tax-exempt debt securities | 148,360 | 2,770 | 815 | 150,315 |
| Equity securities | 137 | | _ | 137 |
| Total available for sale securities | | \$1.772 | \$328,726 | |
| Total available for saile securities | December | | | Ψ320,720 |
| | Amortized | | Estimated | |
| | | | | Fair |
| Dollars in thousands | Cost | Gains | Losses | Value |
| Available for Sale | | | | , 0.200 |
| Taxable debt securities | | | | |
| U.S. Government and agencies and corporations | \$14.580 | \$642 | \$48 | \$15,174 |
| Residential mortgage-backed securities: | + - 1,000 | 7 | 7 | + , |
| Government-sponsored agencies | 138,451 | 1,554 | 1,159 | 138,846 |
| Nongovernment-sponsored entities | 4,631 | 44 | 22 | 4,653 |
| Corporate debt securities | 18,295 | 23 | 148 | 18,170 |
| Total taxable debt securities | 175,957 | 2,263 | 1,377 | 176,843 |
| Tax-exempt debt securities | <i>,</i> | , | , | ,· - |
| State and political subdivisions | | | | |
| General obligations | 49,449 | 569 | 1,388 | 48,630 |
| • | * | | * | * |

| Water and sewer revenues | 9,087 | 63 | 149 | 9,001 |
|-------------------------------------|-----------|---------|---------|-----------|
| Lease revenues | 9,037 | 7 | 201 | 8,843 |
| Electric revenues | 3,247 | 10 | 48 | 3,209 |
| Sales tax revenues | 2,870 | _ | 34 | 2,836 |
| Other revenues | 17,321 | 93 | 371 | 17,043 |
| Total tax-exempt debt securities | 91,011 | 742 | 2,191 | 89,562 |
| Equity securities | 137 | _ | _ | 137 |
| Total available for sale securities | \$267,105 | \$3,005 | \$3,568 | \$266,542 |

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| | September 30, 2016 | | | | | |
|---|--------------------|----------|--------|---------------|--|--|
| | Amortized | dUnreali | zed | Estimated | | |
| Dollars in thousands | Cost | Gains | Losses | Fair Value | | |
| Available for Sale | | | | | | |
| Taxable debt securities: | | | | | | |
| U.S. Government and agencies and corporations | \$14,818 | \$921 | \$ 47 | \$15,692 | | |
| Residential mortgage-backed securities: | | | | | | |
| Government-sponsored agencies | 132,913 | 2,556 | 264 | 135,205 | | |
| Nongovernment-sponsored agencies | 5,382 | 48 | 29 | 5,401 | | |
| State and political subdivisions: | | | | | | |
| Water and sewer revenues | 250 | | | 250 | | |
| Corporate debt securities | 20,003 | 49 | 149 | 19,903 | | |
| Total taxable debt securities | 173,366 | 3,574 | 489 | 176,451 | | |
| Tax-exempt debt securities: | | | | | | |
| State and political subdivisions: | | | | | | |
| General obligations | 47,014 | 2,221 | 115 | 49,120 | | |
| Water and sewer revenues | 7,980 | 265 | 11 | 8,234 | | |
| Lease revenues | 7,392 | 321 | 38 | 7,675 | | |
| Sales tax revenues | 2,880 | 124 | _ | 3,004 | | |
| Other revenues | 16,869 | 701 | 29 | 17,541 | | |
| Total tax-exempt debt securities | 82,135 | 3,632 | 193 | 85,574 | | |
| Equity securities | 77 | _ | _ | 77 | | |
| Total available for sale securities | \$255,578 | \$7,206 | \$ 682 | \$262,102 | | |

The below information is relative to the five states where issuers with the highest volume of state and political subdivision securities held in our portfolio are located. We own no such securities of any single issuer which we deem to be a concentration.

| | 2017 | | | |
|----------------------|----------|-------|-----------|---------------|
| | Amortize | lized | Estimated | |
| Dollars in thousands | Cost | Gains | Losses | Fair Value |
| Texas | \$20,215 | \$440 | \$ 71 | \$ 20,584 |
| Michigan | 18,823 | 235 | 212 | 18,846 |
| California | 15,314 | 260 | 64 | 15,510 |
| Illinois | 12,463 | 244 | 38 | 12,669 |
| Pennsylvania | 10,603 | 91 | 79 | 10,615 |

Management performs pre-purchase and ongoing analysis to confirm that all investment securities meet applicable credit quality standards.

The maturities, amortized cost and estimated fair values of securities at September 30, 2017, are summarized as follows:

| Dollars in thousands | Amortized Cost | Estimated Fair Value |
|----------------------------|-------------------|----------------------------|
| Due in one year or less | \$46,461 | \$46,984 |
| Due from one to five years | 82,524 | 83,284 |
| Due from five to ten years | 33,110 | 33,119 |

Due after ten years 163,165 165,202 Equity securities 137 137 \$325,397 \$328,726

The proceeds from sales, calls and maturities of available for sale securities, including principal payments received on mortgage-backed obligations, and the related gross gains and losses realized, for the nine months ended September 30, 2017 and 2016 are as follows:

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| | Proceeds | from | Gross realized | | |
|-------------------------------|-----------|----------------------|----------------|---------|--------|
| Dollars in thousands | Sales | Calls and Maturities | | Gains | Losses |
| For the Nine Months Ended | | | | | |
| September 30, | | | | | |
| 2017 | | | | | |
| Securities available for sale | \$131,345 | \$ 2,610 | \$ 24,349 | \$416 | \$ 358 |
| 2016 | | | | | |
| Securities available for sale | \$63,641 | \$ 630 | \$27,696 | \$1,117 | \$ 281 |

We held 81 available for sale securities having an unrealized loss at September 30, 2017. We do not intend to sell these securities, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost bases. We believe that this decline in value is primarily attributable to the lack of market liquidity and to changes in market interest rates and not due to credit quality. Accordingly, no other-than-temporary impairment charge to earnings is warranted at this time.

Provided below is a summary of securities available for sale which were in an unrealized loss position at September 30, 2017 and December 31, 2016.

| | September 30, 2017 | | | | | | | | |
|---|---------------------------|-------------------------|----|---------------------------|-------------------------|---|----------------------------|-------------------|----|
| | Less than | n 12 month | ıs | 12 month | ns or more | | Total | | |
| Dollars in thousands | Estimate Fair Value | d Unrealized Loss | d | Estimate Fair Value | d Unrealized Loss | d | Estimated Fair Value | Unrealize Loss | ed |
| Temporarily impaired securities | | | | | | | | | |
| Taxable debt securities | | | | | | | | | |
| U.S. Government agencies and corporations | \$5,374 | \$ (25 |) | \$2,712 | \$ (39 |) | \$8,086 | \$ (64 |) |
| Residential mortgage-backed securities: | | | | | | | | | |
| Government-sponsored agencies | 29,222 | (316 |) | 13,476 | (403 |) | 42,698 | (719 |) |
| Nongovernment-sponsored entities | | | | 949 | (8 |) | 949 | (8 |) |
| State and political subdivisions: | | | | | | | | | |
| General obligations | 734 | (1) |) | | | | 734 | (1 |) |
| Other revenues | 4,816 | (29 |) | | | | 4,816 | (29 |) |
| Corporate debt securities | 3,014 | (39 |) | 1,653 | (97 |) | 4,667 | (136 |) |
| Tax-exempt debt securities | | | | | | | | | |
| State and political subdivisions: | | | | | | | | | |
| General obligations | 14,204 | (164 |) | 10,236 | (346 |) | 24,440 | (510 |) |
| Water and sewer revenues | 6,702 | (74 |) | | _ | | 6,702 | (74 |) |
| Lease revenues | 571 | (2) |) | 1,061 | (69 |) | 1,632 | (71 |) |
| Electric revenues | 2,146 | (23) |) | | _ | | 2,146 | (23 |) |
| University revenues | 3,508 | (22) |) | | | | 3,508 | (22 |) |
| Other revenues | 4,279 | (42 |) | 1,278 | (73 |) | 5,557 | (115 |) |
| Total temporarily impaired securities | 74,570 | (737 |) | 31,365 | (1,035 |) | 105,935 | (1,772 |) |
| Total | \$74,570 | \$ (737 |) | \$31,365 | \$ (1,035 |) | \$105,935 | \$ (1,772 |) |

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| | December 31, 2016 | | | | | | | | | |
|---|----------------------------|-------------------|----|---------------------------|--------------------|---|----------------------------|-------------------|----|--|
| | Less than | 12 months | S | 12 month | hs or more | | Total | | | |
| Dollars in thousands | Estimated Fair Value | Unrealize Loss | ed | Estimate Fair Value | Unrealized Loss | d | Estimated Fair Value | Unrealize Loss | ed | |
| Temporarily impaired securities | | | | | | | | | | |
| Taxable debt securities | | | | | | | | | | |
| U.S. Government agencies and corporations | \$763 | \$ (5 |) | \$2,575 | \$ (43 |) | \$3,338 | \$ (48 |) | |
| Residential mortgage-backed securities: | | | | | | | | | | |
| Government-sponsored agencies | 55,388 | (985 |) | 8,389 | (174 |) | 63,777 | (1,159 |) | |
| Nongovernment-sponsored entities | 97 | | | 3,013 | (22) |) | 3,110 | (22 |) | |
| Corporate debt securities | 968 | (31 |) | 3,136 | (117) |) | 4,104 | (148 |) | |
| Tax-exempt debt securities | | | | | | | | | | |
| State and political subdivisions: | | | | | | | | | | |
| General obligations | 33,115 | (1,388 |) | | | | 33,115 | (1,388 |) | |
| Water and sewer revenues | 4,761 | (149 |) | | | | 4,761 | (149 |) | |
| Lease revenues | 7,011 | (201 |) | | | | 7,011 | (201 |) | |
| Electric revenues | 1,973 | (48 |) | _ | | | 1,973 | (48 |) | |
| Sales tax revenues | 2,836 | (34 |) | | | | 2,836 | (34 |) | |
| Other revenues | 8,445 | (371 |) | | | | 8,445 | (371 |) | |
| Total temporarily impaired securities | 115,357 | (3,212 |) | 17,113 | (356 |) | 132,470 | (3,568 |) | |
| Total | \$115,357 | \$ (3,212 |) | \$17,113 | \$ (356 |) | \$132,470 | \$ (3,568 |) | |

NOTE 6. LOANS

Loans are summarized as follows:

| Loans are summarized as follows: | | | | | | |
|-----------------------------------|---------------|--------------|---------------|--|--|--|
| Dollars in thousands | September 30, | December 31, | September 30, | | | |
| | 2017 | 2016 | 2016 | | | |
| Commercial | \$ 187,193 | \$ 119,088 | \$ 110,466 | | | |
| Commercial real estate | | | | | | |
| Owner-occupied | 239,840 | 203,047 | 192,254 | | | |
| Non-owner occupied | 464,543 | 381,921 | 367,196 | | | |
| Construction and development | | | | | | |
| Land and land development | 71,412 | 72,042 | 65,430 | | | |
| Construction | 28,756 | 16,584 | 11,276 | | | |
| Residential real estate | | | | | | |
| Non-jumbo | 355,642 | 265,641 | 228,777 | | | |
| Jumbo | 61,253 | 65,628 | 57,276 | | | |
| Home equity | 82,720 | 74,596 | 75,161 | | | |
| Mortgage warehouse lines | 33,525 | 85,966 | 108,983 | | | |
| Consumer | 36,915 | 25,534 | 19,756 | | | |
| Other | 9,994 | 9,489 | 9,649 | | | |
| Total loans, net of unearned fees | 1,571,793 | 1,319,536 | 1,246,224 | | | |
| Less allowance for loan losses | 12,465 | 11,674 | 11,619 | | | |
| Loans, net | \$ 1,559,328 | \$ 1,307,862 | \$ 1,234,605 | | | |
| | | | | | | |

The outstanding balance and the recorded investment of acquired loans included in the consolidated balance sheet at September 30, 2017 are as follows:

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| | Acquire | | |
|------------------------------|------------------------------|------------|-----------|
| Dollars in thousands | Purchas Credit Impaire | Performing | Total |
| Outstanding balance | | \$ 238,314 | \$244,707 |
| Recorded investment | | | |
| Commercial | \$11 | \$ 31,430 | \$31,441 |
| Commercial real estate | | | |
| Owner-occupied | 695 | 23,084 | 23,779 |
| Non-owner occupied | 1,846 | 35,704 | 37,550 |
| Construction and development | | | |
| Land and land development | _ | 9,080 | 9,080 |
| Construction | _ | 2,226 | 2,226 |
| Residential real estate | | | |
| Non-jumbo | 1,861 | 114,756 | 116,617 |
| Jumbo | 1,005 | 3,443 | 4,448 |
| Home equity | | 3,431 | 3,431 |
| Consumer | _ | 13,050 | 13,050 |
| Other | | 236 | 236 |
| Total recorded investment | \$5,418 | \$ 236,440 | \$241,858 |

The following table presents a summary of the change in the accretable yield of the PCI loan portfolio for the period from January 1, 2017 to September 30, 2017:

Dollars in thousands

| Accretable yield, January 1, 2017 | \$290 |
|--|-------|
| Accretion | (135) |
| Additions for First Century Bankshares, Inc. acquisition | 661 |
| Reclassification of nonaccretable difference due to improvement in expected cash flows | |
| Other changes, net | (13) |
| Accretable yield, September 30, 2017 | \$803 |

The following table presents the contractual aging of the recorded investment in past due loans by class as of September 30, 2017 and 2016 and December 31, 2016.

| At September 30, 2017 | | | | | | | |
|------------------------------|---------------|---------------|--------------|--------|-----------|-----------------|--|
| | Past Due | | | | | > 90 days | |
| Dollars in thousands | 30-59 days | 60-89 days | > 90 days | Total | Current | and Accruing | |
| Commercial | \$204 | \$175 | \$65 | \$444 | \$186,749 | \$ — | |
| Commercial real estate | | | | | | | |
| Owner-occupied | 469 | 45 | 740 | 1,254 | 238,586 | | |
| Non-owner occupied | 177 | 252 | 1,969 | 2,398 | 462,145 | | |
| Construction and development | | | | | | | |
| Land and land development | 268 | 21 | 3,880 | 4,169 | 67,243 | | |
| Construction | _ | _ | | | 28,756 | | |
| Residential mortgage | | | | | | | |
| Non-jumbo | 4,860 | 2,062 | 4,837 | 11,759 | 343,883 | | |
| Jumbo | _ | _ | | | 61,253 | | |
| Home equity | 50 | 290 | 657 | 997 | 81,723 | | |
| Mortgage warehouse lines | | _ | _ | _ | 33,525 | _ | |

| Consumer | 387 | 173 | 405 | 965 | 35,950 | 35 | |
|----------|---------|---------|----------|----------|-------------|----|----|
| Other | 56 | | _ | 56 | 9,938 | _ | |
| Total | \$6,471 | \$3,018 | \$12,553 | \$22,042 | \$1,549,751 | \$ | 35 |

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| | At Dec | ember 3 | 1, 2016 | | | | | | | | |
|--|---|-----------------------------------|--|---|---|--|--|--|--|--|--|
| | Past Du | ie | | | | > 90 days | | | | | |
| Dollars in thousands | 30-59 | 60-89 | > 90 | Total | Current | and | | | | | |
| Donars in thousands | days | days | days | Total | Current | Accruing | | | | | |
| Commercial | \$90 | \$86 | \$165 | \$341 | \$118,747 | \$ | | | | | |
| Commercial real estate | | | | | | | | | | | |
| Owner-occupied | 93 | _ | 509 | 602 | 202,445 | _ | | | | | |
| Non-owner occupied | 340 | | 65 | 405 | 381,516 | _ | | | | | |
| Construction and development | t | | | | | | | | | | |
| Land and land development | 423 | 129 | 3,852 | 4,404 | 67,638 | _ | | | | | |
| Construction | | | | _ | 16,584 | _ | | | | | |
| Residential mortgage | | | | | | | | | | | |
| Non-jumbo | 4,297 | 1,889 | 3,287 | 9,473 | 256,168 | | | | | | |
| Jumbo | | | | _ | 65,628 | | | | | | |
| Home equity | | 302 | 57 | 359 | 74,237 | _ | | | | | |
| Mortgage warehouse lines | | _ | _ | _ | 85,966 | | | | | | |
| Consumer | 308 | 84 | 150 | 542 | 24,992 | _ | | | | | |
| Other | | | _ | _ | 9,489 | _ | | | | | |
| Total | \$5,551 | \$2,490 | \$8,085 | \$16,126 | \$1,303,410 | \$ _ | | | | | |
| | | | | | | | | | | | |
| At September 30, 2016 | | | | | | | | | | | |
| | At Sept | ember 3 | 0, 2016 | | | | | | | | |
| | At Sept Past Du | | 0, 2016 | | | > 90 days | | | | | |
| | | | 0, 2016 > 90 | T 1 | | > 90 days | | | | | |
| Dollars in thousands | Past Du 30-59 | ie 60-89 | > 90 | Total | Current | and | | | | | |
| Dollars in thousands Commercial | Past Du | ie | | Total \$1,041 | Current \$109,425 | • | | | | | |
| | Past Du 30-59 days | e 60-89 days | > 90 days | | | and Accruing | | | | | |
| Commercial real estate | Past Du 30-59 days | e 60-89 days | > 90 days | | | and Accruing | | | | | |
| Commercial real estate Owner-occupied | Past Du 30-59 days \$301 | 60-89 days \$138 | > 90 days \$602 | \$1,041 | \$109,425 191,498 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied | Past Du 30-59 days \$301 251 311 | 60-89 days \$138 | > 90 days \$602 | \$1,041 756 | \$109,425 | and Accruing | | | | | |
| Commercial real estate Owner-occupied | Past Du 30-59 days \$301 251 311 | 60-89 days \$138 | > 90 days \$602 | \$1,041 756 | \$109,425 191,498 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development | Past Du 30-59 days \$301 251 311 | 60-89 days \$138 | > 90 days \$602 505 | \$1,041 756 389 | \$109,425 191,498 366,807 61,461 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction | Past Du 30-59 days \$301 251 311 | 60-89 days \$138 | > 90 days \$602 505 | \$1,041 756 389 | \$109,425 191,498 366,807 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage | Past Du 30-59 days \$301 251 311 t 238 | 60-89 days \$138 | > 90 days \$602 505 — 3,731 | \$1,041 756 389 3,969 | \$109,425 191,498 366,807 61,461 11,276 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction | Past Du 30-59 days \$301 251 311 | 60-89 days \$138 — 78 | > 90 days \$602 505 | \$1,041 756 389 | \$109,425 191,498 366,807 61,461 11,276 222,595 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage Non-jumbo Jumbo | Past Du 30-59 days \$301 251 311 t 238 | 60-89 days \$138 — 78 | > 90 days \$602 505 — 3,731 — 2,762 — | \$1,041 756 389 3,969 — 6,182 — | \$109,425 191,498 366,807 61,461 11,276 222,595 57,276 | and Accruing | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage Non-jumbo Jumbo Home equity | Past Du 30-59 days \$301 251 311 t 238 | 60-89 days \$138 — 78 — 1,488 — | > 90 days \$602 505 — 3,731 | \$1,041 756 389 3,969 | \$109,425 191,498 366,807 61,461 11,276 222,595 57,276 74,707 | and Accruing \$ — — — — — — — — — — — | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage Non-jumbo Jumbo | Past Du 30-59 days \$301 | 60-89 days \$138 — 78 — 1,488 — | > 90 days \$602 505 — 3,731 — 2,762 — | \$1,041 756 389 3,969 — 6,182 — | \$109,425 191,498 366,807 61,461 11,276 222,595 57,276 74,707 108,983 | and Accruing \$ — — — — — — — — — — — — — — — — — — | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage Non-jumbo Jumbo Home equity Mortgage warehouse lines | Past Du 30-59 days \$301 251 311 238 — 1,932 — — — — | 1,488 - 136 - 136 | > 90 days \$602 505 — 3,731 — 2,762 — 318 — | \$1,041 756 389 3,969 - 6,182 - 454 - | \$109,425 191,498 366,807 61,461 11,276 222,595 57,276 74,707 | and Accruing \$ — — — — — — — — — — — — — — — — — — | | | | | |
| Commercial Commercial real estate Owner-occupied Non-owner occupied Construction and development Land and land development Construction Residential mortgage Non-jumbo Jumbo Home equity Mortgage warehouse lines Consumer | Past Du 30-59 days \$301 251 311 238 — 1,932 — 135 — | 1,488 | > 90 days \$602 505 | \$1,041 756 389 3,969 - 6,182 - 454 - 327 - | \$109,425 191,498 366,807 61,461 11,276 222,595 57,276 74,707 108,983 19,429 | and Accruing \$ — — — — — — — — — — — — — — — — — — | | | | | |

Nonaccrual loans: The following table presents the nonaccrual loans included in the net balance of loans at September 30, 2017, December 31, 2016 and September 30, 2016.

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| | Septemb | er 30, | December 31, |
|------------------------------|----------|----------|--------------|
| Dollars in thousands | 2017 | 2016 | 2016 |
| Commercial | \$757 | \$846 | \$ 298 |
| Commercial real estate | | | |
| Owner-occupied | 740 | 505 | 509 |
| Non-owner occupied | 2,033 | 4,362 | 4,336 |
| Construction and development | | | |
| Land & land development | 3,931 | 4,360 | 4,465 |
| Construction | _ | _ | _ |
| Residential mortgage | | | |
| Non-jumbo | 7,309 | 3,680 | 4,621 |
| Jumbo | _ | _ | _ |
| Home equity | 773 | 494 | 194 |
| Mortgage warehouse lines | _ | _ | _ |
| Consumer | 494 | 148 | 151 |
| Total | \$16,037 | \$14,395 | \$ 14,574 |

Impaired loans: Impaired loans include the following:

Loans which we risk-rate (consisting of loan relationships having aggregate balances in excess of \$2.5 million, or loans exceeding \$500,000 and exhibiting credit weakness) through our normal loan review procedures and which, based on current information and events, it is probable that we will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement. Risk-rated loans with insignificant delays or insignificant short falls in the amount of payments expected to be collected are not considered to be impaired.

Loans that have been modified in a troubled debt restructuring.

Both commercial and consumer loans are deemed impaired upon being contractually modified in a troubled debt restructuring. Troubled debt restructurings typically result from our loss mitigation activities and occur when we grant a concession to a borrower who is experiencing financial difficulty in order to minimize our economic loss and to avoid foreclosure or repossession of collateral. Once restructured, a loan is generally considered impaired until its maturity, regardless of whether the borrower performs under the modified terms. Although such a loan may be returned to accrual status if the criteria set forth in our accounting policy are met, the loan would continue to be evaluated for an asset-specific allowance for loan losses and we would continue to report the loan in the impaired loan table below.

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The following tables present loans individually evaluated for impairment at September 30, 2017, December 31, 2016 and September 30, 2016.

| September | · 30. | 2017 |
|-----------|-------|------|
| | | |

| Dollars in thousands | Recorded Investme | Unpaid Principal of Balance | Related Allowance | Average Impaired Balance | Recognized |
|-----------------------------------|----------------------|--------------------------------------|----------------------|--------------------------------|----------------------|
| Without a related allowance | | | | | |
| Commercial | \$254 | \$254 | \$ — | \$264 | \$ 10 |
| Commercial real estate | | | | | |
| Owner-occupied | 7,138 | 7,141 | _ | 4,869 | 185 |
| Non-owner occupied | 9,884 | 9,886 | _ | 10,142 | 511 |
| Construction and development | , | , | | , | |
| Land & land development | 5,029 | 5,029 | _ | 4,729 | 87 |
| Construction | _ | _ | _ | _ | |
| Residential real estate | | | | | |
| Non-jumbo | 4,200 | 4,210 | _ | 4,294 | 209 |
| Jumbo | 3,581 | 3,580 | _ | 3,605 | 171 |
| Home equity | 524 | 523 | _ | 523 | 25 |
| Mortgage warehouse lines | _ | _ | _ | | |
| Consumer | 29 | 29 | | 34 | 3 |
| Total without a related allowance | \$30,639 | \$30,652 | \$ — | \$28,460 | \$ 1,201 |
| | | | | | |
| With a related allowance | | | | | |
| Commercial | \$259 | \$259 | \$ 259 | \$266 | \$ — |
| Commercial real estate | | | | | |
| Owner-occupied | 2,448 | 2,448 | 127 | 2,456 | 121 |
| Non-owner occupied | 1,014 | 1,018 | 501 | 2 | |
| Construction and development | | | | | |
| Land & land development | 1,470 | 1,470 | 525 | 1,482 | 56 |
| Construction | _ | _ | _ | | |
| Residential real estate | | | | | |
| Non-jumbo | 1,728 | 1,729 | 217 | 1,681 | 82 |
| Jumbo | 841 | 842 | 15 | 847 | 42 |
| Home equity | _ | _ | _ | | |
| Mortgage warehouse lines | | | | | _ |
| Consumer | | | | | _ |
| Total with a related allowance | \$7,760 | \$7,766 | \$ 1,644 | \$6,734 | \$ 301 |
| | | | | | |
| Total | | | | | . . . |
| Commercial | | \$27,505 | | \$24,210 | |
| Residential real estate | 10,874 | 10,884 | 232 | 10,950 | 529 |
| Consumer | 29 | 29 | | 34 | 3 |
| Total | \$38,399 | \$38,418 | \$ 1,644 | \$35,194 | \$ 1,502 |

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December 31, 2016

| Dollars in thousands | Recorded Investme | | Related Allowance | Average Impaired Balance | Recognized |
|-----------------------------------|----------------------|-------------|----------------------|--------------------------------|------------|
| Without a related allowance | | | | | |
| Commercial | \$285 | \$285 | \$ — | \$247 | \$ 10 |
| Commercial real estate | 7-55 | 7 - 2 2 | т | + - · · | 7 |
| Owner-occupied | 520 | 520 | _ | 534 | 31 |
| Non-owner occupied | 10,203 | 10,205 | _ | 10,675 | 294 |
| Construction and development | , | , | | , | |
| Land & land development | 5,227 | 5,227 | _ | 5,270 | 80 |
| Construction | _ | _ | _ | _ | _ |
| Residential real estate | | | | | |
| Non-jumbo | 4,055 | 4,065 | _ | 3,910 | 193 |
| Jumbo | 3,640 | 3,639 | _ | 3,693 | 175 |
| Home equity | 524 | 523 | _ | 523 | 22 |
| Mortgage warehouse lines | _ | _ | _ | _ | |
| Consumer | 44 | 44 | _ | 50 | 5 |
| Total without a related allowance | \$24,498 | \$24,508 | \$ — | \$24,902 | \$ 810 |
| | | | | | |
| With a related allowance | | | | | |
| Commercial | \$ — | \$ — | \$ — | \$ — | \$ — |
| Commercial real estate | | | | | |
| Owner-occupied | 6,864 | 6,864 | 347 | 6,879 | 269 |
| Non-owner occupied | 1,311 | 1,311 | 197 | 1,327 | 43 |
| Construction and development | | | | | |
| Land & land development | 2,066 | 2,066 | 585 | 2,074 | 80 |
| Construction | _ | _ | _ | _ | _ |
| Residential real estate | | | | | |
| Non-jumbo | 2,055 | 2,057 | 251 | 1,851 | 78 |
| Jumbo | 853 | 853 | 24 | 862 | 44 |
| Home equity | _ | _ | _ | _ | _ |
| Mortgage warehouse lines | _ | _ | | | |
| Consumer | _ | _ | _ | | |
| Total with a related allowance | \$13,149 | \$13,151 | \$ 1,404 | \$12,993 | \$ 514 |
| | | | | | |
| Total | | | | | |
| Commercial | | \$26,478 | | \$27,006 | |
| Residential real estate | 11,127 | 11,137 | 275 | 10,839 | 512 |
| Consumer | 44 | 44 | | 50 | 5 |
| Total | \$37,647 | \$37,659 | \$ 1,404 | \$37,895 | \$ 1,324 |

September 30, 2016

| Dollars in thousands | Recorded Investme | Unpaid Principal ent Balance | Related Allowance | Average Impaired Balance | Recognized |
|-----------------------------------|----------------------|---------------------------------------|----------------------|--------------------------------|----------------------|
| Without a related allowance | | | | | |
| Commercial | \$791 | \$790 | \$ — | \$400 | \$ 9 |
| Commercial real estate | 4 / / - | 7 | т | 7 | 7 |
| Owner-occupied | 4,914 | 4,914 | _ | 4,932 | 188 |
| Non-owner occupied | 10,394 | 10,396 | _ | 10,831 | 456 |
| Construction and development | - , | - , | | -, | |
| Land & land development | 6,181 | 6,181 | _ | 6,207 | 104 |
| Construction | | _ | | | _ |
| Residential real estate | | | | | |
| Non-jumbo | 3,852 | 3,861 | _ | 3,732 | 170 |
| Jumbo | 3,683 | 3,682 | _ | 3,711 | 176 |
| Home equity | 713 | 713 | _ | 710 | 21 |
| Mortgage warehouse lines | _ | _ | _ | | |
| Consumer | 48 | 48 | _ | 52 | 5 |
| Total without a related allowance | \$30,576 | \$30,585 | \$ — | \$30,575 | \$ 1,129 |
| | | | | | |
| With a related allowance | | | | | |
| Commercial | \$19 | \$19 | \$ 19 | \$6 | \$ — |
| Commercial real estate | | | | | |
| Owner-occupied | 2,499 | 2,499 | 12 | 2,491 | 112 |
| Non-owner occupied | 1,321 | 1,321 | 132 | 1,332 | 43 |
| Construction and development | | | | | |
| Land & land development | 1,140 | 1,141 | 492 | 1,155 | 58 |
| Construction | _ | _ | _ | | |
| Residential real estate | | | | | |
| Non-jumbo | 2,617 | 2,619 | 216 | 2,329 | 103 |
| Jumbo | 859 | 859 | 25 | 864 | 43 |
| Home equity | _ | _ | _ | _ | _ |
| Mortgage warehouse lines | _ | _ | _ | | |
| Consumer | _ | _ | _ | | |
| Total with a related allowance | \$8,455 | \$8,458 | \$ 896 | \$8,177 | \$ 359 |
| | | | | | |
| Total | | | | | . . . |
| Commercial | | \$27,261 | | \$27,354 | |
| Residential real estate | 11,724 | 11,734 | 241 | 11,346 | 513 |
| Consumer | 48 | 48 | | 52 | 5 |
| Total | \$39,031 | \$39,043 | \$ 896 | \$38,752 | \$ 1,488 |

Included in impaired loans are TDRs of \$29.1 million, of which \$28.3 million were current with respect to restructured contractual payments at September 30, 2017, and \$28.6 million, of which \$28.1 million were current with respect to restructured contractual payments at December 31, 2016. There were no commitments to lend additional funds under these restructurings at either balance sheet date.

The following table presents by class the TDRs that were restructured during the three and nine months ended September 30, 2017 and September 30, 2016. Generally, the modifications were extensions of term, modifying the payment terms from principal and interest to interest only for an extended period, or reduction in interest rate. All TDRs are evaluated individually for allowance for loan loss purposes.

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| | For the Three Mont | ths Ended | For the Three Months Ended | | | | |
|---|---|--|---|---|--|--|--|
| | September 30, 201 | 7 | September 30, 2016 | | | | |
| | Null mbernodification | Post-modification | Null metal modification | Post-modification | | | |
| Dollars in thousands | ofRecorded | Recorded | of Recorded | Recorded | | | |
| | M balv fistations | Investment | Modveistatiems | Investment | | | |
| Commercial real estate | | | | | | | |
| Owner-occupied | 1 \$ 2,302 | \$ 2,302 | _\$ | \$ — | | | |
| Non-owner occupied | 1 148 | 148 | | _ | | | |
| Construction and developmen | t | | | | | | |
| Land & land development | 1 438 | 438 | | _ | | | |
| Residential real estate | | | | | | | |
| Non-jumbo | | _ | 1 307 | 307 | | | |
| Total | 3 \$ 2,888 | \$ 2,888 | 1 \$ 307 | \$ 307 | | | |
| | | | | | | | |
| | | | | | | | |
| | For the Nine Month | ns Ended | For the Nine Month | ns Ended | | | |
| | For the Nine Month September 30, 201 | | For the Nine Month September 30, 201 | | | | |
| | September 30, 201 | 7 | | 6 | | | |
| Dollars in thousands | September 30, 201 | 7 | September 30, 201 | 6 | | | |
| Dollars in thousands | September 30, 201 Nulmbenodification | 7 Post-modification | September 30, 201 Nulmbernodification | 6 Post-modification | | | |
| Dollars in thousands Commercial real estate | September 30, 201 Nullrabenodification of Recorded | 7 Post-modification Recorded | September 30, 201 Nulmbernodification of Recorded | 6 Post-modification Recorded | | | |
| | September 30, 201 Nullrabenodification of Recorded | 7 Post-modification Recorded | September 30, 201 Nulmbernodification of Recorded | 6 Post-modification Recorded | | | |
| Commercial real estate | September 30, 201 Null Probenodification of Recorded Modifistations | 7 Post-modification Recorded Investment | September 30, 201 Nunbernodification of Recorded Modifistations | Post-modification Recorded Investment | | | |
| Commercial real estate Owner-occupied | September 30, 201 Numbernodification of Recorded Modifistations 1 \$ 2,302 1 148 | Post-modification Recorded Investment \$ 2,302 | September 30, 201 Nunbernodification of Recorded Modifistations | Post-modification Recorded Investment | | | |
| Commercial real estate Owner-occupied Non-owner occupied | September 30, 201 Numbernodification of Recorded Modifistations 1 \$ 2,302 1 148 | Post-modification Recorded Investment \$ 2,302 | September 30, 201 Nunbernodification of Recorded Modifistations | Post-modification Recorded Investment | | | |
| Commercial real estate Owner-occupied Non-owner occupied Construction and developmen | September 30, 201 Null Problem of Recorded Modifications 1 \$ 2,302 1 148 t | Post-modification Recorded Investment \$ 2,302 148 | September 30, 201 Nunbernodification of Recorded Modifistations | Post-modification Recorded Investment | | | |
| Commercial real estate Owner-occupied Non-owner occupied Construction and developmen Land & land development | September 30, 201 Null Problem of Recorded Modifications 1 \$ 2,302 1 148 t | Post-modification Recorded Investment \$ 2,302 148 | September 30, 201 Nulmbernodification of Recorded Modivistationts \$ 4 702 | Post-modification Recorded Investment | | | |
| Commercial real estate Owner-occupied Non-owner occupied Construction and development Land & land development Residential real estate | September 30, 201 Null Probenodification of Recorded Modivistations 1 \$ 2,302 1 148 t 1 438 | Post-modification Recorded Investment \$ 2,302 148 | September 30, 201 Nulmbernodification of Recorded Modificationts \$ | Post-modification Recorded Investment \$ — — | | | |

During the three months and nine months ended September 30, 2017, four non-jumbo residential real estate loans and one land & land development loan that had been restructured within the past twelve months defaulted. A default is considered as either the loan was past due 30 days or more at any time during the period, or the loan was fully or partially charged off during the period.

The following tables detail the activity regarding TDRs by loan type, net of fees, for the three months and nine months ended September 30, 2017, and the related allowance on TDRs.

For the Three Months Ended September 30, 2017

| | Construction & Land Develop | | | Comme Estate | rcial Real | Residen | tial Real | Estate | | | | | |
|-------------------------|-----------------------------------|------|-------------------------|-----------------|--------------------------|----------------------------|-----------|----------------|-----------------------|--------------------------------|---------|-------|---|
| Dollars in thousands | Land & Land Develop ment | | t Co mme cial | | Non- Owner Occupie | Non- d ^{jumbo} | Jumbo | Home Equity | Mort Ware Lines | gage Con- chouse sume | Otnero | otal | |
| Troubled debt restruc | turings | | | | | | | | | | | | |
| Balance July 1, 2017 | \$2,639 | \$ - | \$ 438 | \$7,315 | \$5,245 | \$6,200 | \$4,456 | \$523 | \$ - | -\$34 | \$ -\$2 | 6,850 |) |
| Additions | 438 | _ | _ | 2,302 | 148 | | _ | | _ | _ | - 2,8 | 388 | |
| Charge-offs | _ | | | _ | _ | _ | | | _ | | | | |
| Net (paydowns) advances | (15 |) — | (12) | (31) | (45) | (621 | (33) | _ | _ | (5) | — (76 | 62 |) |

| Transfer into foreclosed properties Refinance out of TDF | | _ | _ | _ | _ | _ | _ | _ | _ | _ _ | | _ |
|--|---------|----|-------------------|---------|---------|---------|---------|-------|----|--------|--------|----------|
| Status Balance, September 30, 2017 | \$3,062 | \$ | -\$ 426 | \$9,586 | \$5,348 | \$5,579 | \$4,423 | \$523 | \$ | -\$29 | \$ -\$ | \$28,976 |
| Allowance related to troubled debt restructurings | \$461 | \$ | \$ 259 | \$127 | \$— | \$217 | \$15 | \$— | \$ | _\$_ | \$ -\$ | \$1,079 |
| | | | | | | | | | | | | |

For the Nine Months Ended September 30, 2017

| | X Land | | | Commercial Real Estate | | Residential Real Estate | | | | | | |
|---|------------------------------------|-----|---------------------------|------------------------|---------------------------|-------------------------|---------|----------------|-----|------------------------------------|------|---------------------|
| Dollars in thousands | Land & Land Develop- ment | Con | st Clo mme cial | rOwner Occupie | Non- Owner Occupied | Non- jumbo | Jumbo | Home Equity | *** | rtgage Con- rehouse sumer | .Otł | n e Fotal |
| Troubled debt restruct | turings | | | | | | | | | | | |
| Balance January 1, 2017 | \$3,337 | \$ | -\$ 711 | \$7,383 | \$6,714 | \$5,417 | \$4,493 | \$523 | \$ | -\$44 | \$ - | \$28,622 |
| Additions | 438 | | | 2,302 | 148 | 1,086 | | | | | _ | 3,974 |
| Charge-offs | _ | — | _ | _ | (65) | _ | _ | _ | — | | _ | (65) |
| Net (paydowns) advances | (713) | _ | (285) | (99) | (1,449) | (924) | (70) | _ | _ | (15) | | (3,555) |
| Transfer into foreclosed properties | _ | | _ | _ | _ | _ | _ | | | _ | _ | _ |
| Refinance out of TDR status | t_ | | _ | _ | _ | _ | _ | | | | _ | _ |
| Balance, September 30, 2017 | \$3,062 | \$ | \$ 426 | \$9,586 | \$5,348 | \$5,579 | \$4,423 | \$523 | \$ | \$ 29 | \$ - | \$28,976 |
| Allowance related to troubled debt restructurings | \$461 | \$ | -\$ 259 | \$127 | \$— | \$217 | \$15 | \$— | \$ | -\$ | \$ - | \$ 1,079 |

The following table presents the recorded investment in construction and development, commercial, and commercial real estate loans which are generally evaluated based upon our internal risk ratings.

Loan Risk Profile by Internal Risk Rating

| | | Construc | tion and l | Developn | nent | | Commerc | | | | | | |
|--|----------------------|------------------------------|------------|--------------|-----------|------------|-----------|-------------------|-----------|---------------------|--------------------------------|-----------------|------------------|
| | | Land and Land Development | | Construction | | Commercial | | Owner Oc | ccupied | Non-Own Occupied | Mortgage Warehouse Lines | | |
| | Dollars in thousands | 9/30/201 | 712/31/20 | 19630/201 | 712/31/20 | 19630/2017 | 12/31/201 | 9 /30/2017 | 12/31/201 | 9 /30/2017 | 12/31/201 | 6 /30/20 |)1 17 2/3 |
| | Pass | \$64,744 | \$64,144 | \$28,756 | \$16,584 | \$183,966 | \$117,214 | \$232,329 | \$201,113 | \$454,433 | \$375,181 | \$33,52 | 5\$85 |
| | OLEM | | | | | | | | | | | | |
| | (Special | 1,593 | 2,097 | _ | _ | 2,468 | 1,471 | 3,578 | 567 | 1,722 | 1,381 | | _ |
| | Mention) | | | | | | | | | | | | |
| | Substandard | 15,075 | 5,801 | _ | _ | 759 | 403 | 3,933 | 1,367 | 8,388 | 5,359 | | |
| | Doubtful | _ | _ | — | _ | _ | _ | _ | _ | _ | | | — |
| | Loss | _ | _ | — | _ | _ | _ | _ | _ | _ | _ | _ | — |
| | Total | \$71,412 | \$72,042 | \$28,756 | \$16,584 | \$187,193 | \$119,088 | \$239,840 | \$203,047 | \$464,543 | \$381,921 | \$33,52 | 5\$85 |

The following table presents the recorded investment and payment activity in consumer, residential real estate, and home equity loans, which are generally evaluated based on the aging status of the loans.

Performing Nonperforming

Dollars in thousands 9/30/2017 12/31/2016 9/30/2016 9/30/2016 9/30/2016 9/30/2016

Residential real estate

Non-jumbo \$348,333 \$261,020 \$225,097 \$7,309 \$ 4,621 \$ 3,680

| Jumbo | 61,253 | 65,628 | 57,276 | | _ | _ |
|-------------|-----------|------------|-----------|---------|----------|----------|
| Home Equity | 81,947 | 74,402 | 74,667 | 773 | 194 | 494 |
| Consumer | 36,349 | 25,368 | 19,574 | 566 | 166 | 182 |
| Other | 9,994 | 9,489 | 9,649 | _ | | _ |
| Total | \$537,876 | \$ 435,907 | \$386,263 | \$8,648 | \$ 4,981 | \$ 4,356 |
| | 1 / | 1) | , | 1 - 7 | 1 / | , , |

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NOTE 7. ALLOWANCE FOR LOAN LOSSES

An analysis of the allowance for loan losses for the nine month periods ended September 30, 2017 and 2016, and for the year ended December 31, 2016 is as follows:

| • | Nine Mo Ended Septemb | Year Ended December 31, | | |
|------------------------------|-----------------------------|----------------------------------|-----------|--|
| Dollars in thousands | 2017 | 2016 | 2016 | |
| Balance, beginning of year | \$11,674 | \$11,472 | \$ 11,472 | |
| Charge-offs: | | | | |
| Commercial | 23 | 379 | 489 | |
| Commercial real estate | | | | |
| Owner occupied | 3 | 179 | 179 | |
| Non-owner occupied | 65 | 122 | 124 | |
| Construction and development | | | | |
| Land and land development | 3 | 50 | 127 | |
| Construction | 21 | _ | 9 | |
| Residential real estate | | | | |
| Non-jumbo | 200 | 119 | 169 | |
| Jumbo | 2 | _ | | |
| Home equity | 95 | 117 | 175 | |
| Mortgage warehouse lines | | _ | | |
| Consumer | 147 | 61 | 98 | |
| Other | 179 | 128 | 185 | |
| Total | 738 | 1,155 | 1,555 | |
| Recoveries: | | | | |
| Commercial | 13 | 69 | 73 | |
| Commercial real estate | | | | |
| Owner occupied | 82 | 25 | 31 | |
| Non-owner occupied | 92 | 13 | 17 | |
| Construction and development | | | | |
| Land and land development | 246 | 514 | 840 | |
| Construction | | | | |
| Real estate - mortgage | | | | |
| Non-jumbo | 50 | 58 | 136 | |
| Jumbo | | 6 | 6 | |
| Home equity | 29 | 3 | 3 | |
| Mortgage warehouse lines | | | | |
| Consumer | 64 | 55 | 76 | |
| Other | 78 | 59 | 75 | |
| Total | 654 | 802 | 1,257 | |
| Net charge-offs | 84 | 353 | 298 | |
| Provision for loan losses | 875 | 500 | 500 | |
| Balance, end of period | \$12,465 | \$11,619 | \$ 11,674 | |

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Activity in the allowance for loan losses by loan class during the first nine months of 2017 is as follows:

| receivity in the anowa | | | | • | ciass auri | _ | | | | | | V 5. | | |
|------------------------------|---------------------------|--------------------|-------------|---------------------|-------------------------|------------------------------|-----------------------|---------------------|------------------------|------------------------------|--|-------------|---------------------|--|
| | Allowance for loan losses | | | | | | Allowance related to: | | | | Loans | | | |
| | Begi Bala | rfilnagg anofés | ge- Reco | ve fles visi | Ending On Balance | indiv lly evalu for | a inm pairı | deter ted ted | ired riora- Total it | indiv lly evalu for | u etca duated for ni mm pairm- | with | ed Ora- Total | |
| Commercial | \$934 | 1\$ (23 |) \$ 13 | \$ 293 | \$1,217 | \$259 | 9\$ 958 | \$ | \$ 1,217 | \$513 | 3\$186,669 | \$ 11 | \$187,193 | |
| Commercial real | | | | | | | | | | | | | | |
| estate | | | | | | | | | | | | | | |
| Owner occupied | 2,109 | 9(3 |)82 | 121 | 2,309 | 127 | 2,178 | 4 | 2,309 | 9,58 | 6229,559 | 695 | 239,840 | |
| Non-owner occupied | 3,43 | 8(65 |)92 | 1,709 | 5,174 | 501 | 4,670 | 3 | 5,174 | 10,8 | 9 \$ 51,799 | 1,846 | 464,543 | |
| Construction and development | | | | | | | | | | | | | | |
| Land and land development | 2,26 | 3(3 |) 246 | (1,858) |) 648 | 525 | 123 | | 648 | 6,49 | 964,913 | _ | 71,412 | |
| Construction | 24 | (21 |)— | 13 | 16 | | 16 | _ | 16 | | 28,756 | _ | 28,756 | |
| Residential real estate | | | | | | | | | | | | | | |
| Non-jumbo | 2,174 | 4(200 |)50 | 24 | 2,048 | 217 | 1,829 | 2 | 2,048 | 5,92 | 8347,853 | 1,861 | 355,642 | |
| Jumbo | 95 | (2 |)— | (15 | 78 | 15 | 63 | | 78 | 4,42 | 255,826 | 1,005 | 61,253 | |
| Home equity | 413 | (95 |) 29 | 261 | 608 | | 608 | _ | 608 | 524 | 82,196 | _ | 82,720 | |
| Mortgage warehouse | | | | | | | | | | | 33,525 | | 33,525 | |
| lines | | _ | _ | _ | _ | | _ | | _ | | JJ,J4J | _ | JJ,J4J | |