HEALTH CARE REIT INC /DE/ Form 10-Q November 04, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

 \mathbf{or}

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934
For the tr	ransition period fromto
Commiss	ion file number: 1-8923
	HEALTH CARE REIT, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of

(I.R.S. Employer incorporation or organization)

Identification No.)

4500 Dorr Street, Toledo, Ohio

43615

(Address of principal executive offices)

(Aldress of principal executive offices)

(Aldress of principal executive offices)

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer o Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No

As of October 31, 2014, the registrant had 327,674,096 shares of common stock outstanding.

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION	Page
Item 1. Financial Statements (Unaudited)	
Consolidated Balance Sheets — September 30, 2014 and December 31, 2013	3
Consolidated Statements of Comprehensive Income — Three and nine months ended September 30, 2014 and 2013	4
Consolidated Statements of Equity — Nine months ended September 30, 2014 and 2013	6
Consolidated Statements of Cash Flows — Nine months ended September 30, 2014 and 2013	7
Notes to Unaudited Consolidated Financial Statements	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	28
Item 3. Quantitative and Qualitative Disclosures About Market Risk	58
Item 4. Controls and Procedures	59
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	59
Item 1A. Risk Factors	59
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	59
Item 5. Other Information	60
Item 6. Exhibits	61
Signatures	62

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

CONSOLIDATED BALANCE SHEETS

HEALTH CARE REIT, INC. AND SUBSIDIARIES

(In thousands)

			September 30, 2014 (Unaudited)		December 31, 2013 (Note)
Assets:					
Real estate inve					
Real pro	operty owned:	ф	1 071 512	ф	1 070 077
	Land and land improvements	\$	1,971,513	\$	1,878,877
	Buildings and improvements		21,310,165		20,625,515
	Acquired lease intangibles		1,092,367		1,070,754
	Real property held for sale, net of accumulated depreciation		47,463		18,502
	Construction in progress		179,356		141,085
	Gross real property owned		24,600,864		23,734,733
	Less accumulated depreciation and amortization		(2,959,813)		(2,386,658)
	Net real property owned		21,641,051		21,348,075
	tate loans receivable		318,221		332,146
	l estate investments		21,959,272		21,680,221
Other assets:					
	Investments in unconsolidated entities		656,213		479,629
	Goodwill		68,321		68,321
	Deferred loan expenses		72,083		70,875
	Cash and cash equivalents		998,678		158,780
	Restricted cash		118,167		72,821
	Receivables and other assets		668,988		553,310
	Total other assets		2,582,450		1,403,736
Total assets		\$	24,541,722	\$	23,083,957
Liabilities and	equity				
Liabilities:	Domonia on an domonia om anoma domodia fo cilita	Φ		\$	120,000
	Borrowings under primary unsecured credit facility	\$	7 205 414	Ф	130,000
	Senior unsecured notes		7,305,414		7,379,308
	Secured debt		2,893,814		3,058,248
	Capital lease obligations		83,614		84,458
m . 111 1 111 1	Accrued expenses and other liabilities		677,042		640,573
Total liabilities			10,959,884		11,292,587
	encontrolling interests		76,416		35,039
Equity:	Preferred stock		1,006,250		1,017,361

Common stock	327,433	289,461
Capital in excess of par value	14,665,449	12,418,520
Treasury stock	(35,241)	(21,263)
Cumulative net income	2,637,033	2,329,869
Cumulative dividends	(5,358,834)	(4,600,854)
Accumulated other comprehensive income (loss)	(52,704)	(24,531)
Other equity	6,223	6,020
Total Health Care REIT, Inc. stockholders' equity		
, , , , , , , , , , , , , , , , , , , ,	13,195,609	11,414,583
Noncontrolling interests	309,813	341,748
Total equity	13,505,422	11,756,331
Total liabilities and equity	\$ 24,541,722	\$ 23,083,957

NOTE: The consolidated balance sheet at December 31, 2013 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.

See notes to unaudited consolidated financial statements

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

HEALTH CARE REIT, INC. AND SUBSIDIARIES

(In thousands, except per share data)

	Three Months Ended September 30, 2014 2013				nths Ended nber 30, 2013			
Revenues:		2011		2013		2011		2015
Rental income	\$	354,148	\$	308,512	\$	1,038,451	\$	900,028
Resident fees and services	Ψ	482,412	Ψ	466,127	Ψ	1,406,316	Ψ	1,164,446
Interest income		9,344		7,629		26,871		24,325
Other income		1,619		1,443		4,139		3,168
Total revenues		847,523		783,711		2,475,777		2,091,967
Expenses:		0.7,020		, 50,, 11		_, ,		2,001,001
Interest expense		118,435		116,020		360,334		334,321
Property operating expenses		355,157		341,921		1,040,342		872,701
Depreciation and amortization		200,970		241,027		648,737		623,777
General and administrative		30,803		28,718		115,327		79,799
Transaction costs		13,554		23,591		21,546		117,707
Loss (gain) on derivatives, net		49		4,872		400		4,465
Loss (gain) on extinguishment of debt, net		2,692		(4,068)		3,075		(4,376)
Other expenses		10,262		-		10,262		-
Total expenses		731,922		752,081		2,200,023		2,028,394
Income (loss) from continuing operations before income taxes								
and income from unconsolidated entities		115,601		31,630		275,754		63,573
Income tax (expense) benefit		10,198		(3,077)		6,369		(7,055)
Income (loss) from unconsolidated entities		(2,632)		(331)		(19,705)		(3,529)
Income (loss) from continuing operations		123,167		28,222		262,418		52,989
Discontinued operations:								
Gain (loss) on sales of discontinued properties, net		-		4,707		6,411		57,202
Income (loss) from discontinued operations, net		-		676		724		2,397
Discontinued operations, net		-		5,383		7,135		59,599
Gain (loss) on real estate dispositions, net		29,604		-		36,272		-
Net income		152,771		33,605		305,825		112,588
Lessreferred stock dividends		16,352		16,602		49,057		49,805
LesNet income (loss) attributable to noncontrolling interests ⁽¹⁾		164		(3,688)		(1,339)		(4,462)
Net income (loss) attributable to common stockholders	\$	136,255	\$	20,691	\$	258,107	\$	
Average number of common shares outstanding:								
Basic		311,117		286,020		299,137		273,148
Diluted		312,812		288,029		300,645		275,247
Earnings per share:								
Basic:								
	\$	0.44	\$	0.05	\$	0.84	\$	0.03

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Income (loss) from continuing operations attributable to common stockholders, including real estate dispositions Discontinued operations, net Net income (loss) attributable to common stockholders*	\$ - 0.44	\$ 0.02 0.07	\$ 0.02 0.86	\$ 0.22 0.25
Diluted:				
Income (loss) from continuing operations attributable to				
common stockholders, including real estate dispositions	\$ 0.44	\$ 0.05	\$ 0.83	\$ 0.03
Discontinued operations, net	-	0.02	0.02	0.22
Net income (loss) attributable to common stockholders*	\$ 0.44	\$ 0.07	\$ 0.86	\$ 0.24
Dividends declared and paid per common share * Amounts may not sum due to rounding	\$ 0.795	\$ 0.765	\$ 2.385	\$ 2.295

⁽¹⁾ Includes amounts attributable to redeemable noncontrolling interests.

See notes to unaudited consolidated financial statements

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

HEALTH CARE REIT, INC. AND SUBSIDIARIES

(In thousands)

	Three Months Ended September 30, 2014 2013				Nine Months Ended September 3 2014 2013			•
Net income	\$	152,771	\$	33,605	\$	305,825	\$	112,588
Other comprehensive income (loss): Unrecognized gain (loss) on								
equity investments Unrealized gains (losses) on cash		-		(260)		389		(346)
flow hedges Foreign currency translation gain		455		473		1,327		1,416
(loss)		(42,664)		25,693		(39,444)		(18,164)
Total other comprehensive income (loss)		(42,209)		25,906		(37,728)		(17,094)
Total comprehensive income (loss) Less: Total comprehensive income (loss)		110,562		59,511		268,097		95,494
attributable to noncontrolling interests ⁽¹⁾ Total comprehensive income (loss)		(7,984)		(3,881)		(10,894)		(9,109)
attributable to common stockholders	\$	118,546	\$	63,392	\$	278,991	\$	104,603

⁽¹⁾ Includes amounts attributable to redeemable noncontrolling interests.

See notes to unaudited consolidated financial statements

CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

HEALTH CARE REIT, INC. AND SUBSIDIARIES

(In thousands)

			Nine M	onths Ended	September 30, 2	014 Accumulated			
		Capital in				Other			
Preferred	Common	_	Treasury	Cumulative	CumulativeCo	omprehensiv Income	eOther N	Noncontrolling	5
Stock	Stock	Par Value	Stock	Net Income	Dividends	(Loss)	Equity	Interests	Total
Balances									
at									
beginning									
of									
per\$0d,017,361	\$ 289,461	\$ 12,418,520	\$ (21,263)	\$ 2,329,869	\$ (4,600,854)	\$ (24,531) \$	6,020	\$ 341,748 \$	5 11,756,
Comprehensive									
income:									
Net									
income									
(loss)				307,164				(1,318)	305,
Other									
comprehensive									
income						(28,173)		(9,555)	(37,
Total									
comprehensive									
income									268,
Net									
change									
in									
noncontrolling		(7 .010)						(21.062)	(20)
interests	0.614	(7,818)					(40.6)	(21,062)	(28,3
Amounts	3,614	212,718	(13,978)				(486)		201,
related									
to									
issuance of									
common									
stock from									
dividend									
reinvestment									
and									
stock									
incentive									
plans,									
net									
of									
VI.									

		Lugai Pililig. I	HEALIH	AUC UCII I	ING /DE/ - FOIII	II 10-Q			
forfeitures									
Proceeds									
from									
issuance									
of									
common									
stock	33,925	2,030,476							2,064,
Equity									
component									
of									
convertible	200	(75							
debt	200	675							
Conversion									
of									
preferred	222	10 979							
stock (11,111) Option	233	10,878							
compensation									
expense							689		
Cash							007		
dividends									
paid:									
Common									
stock									
cash									
dividends					(708,923)				(708,
Preferred					•				
stock									
cash									
dividends					(49,057)				(49,
Balances									
at									
end									
of									
per\$0d,006,250	\$ 327,433 \$	\$ 14,665,449	\$ (35,241)	\$ 2,637,033	\$ (5,358,834) \$	\$ (52,704) \$	6,223	\$ 309,813	\$ 13,505,
			Nine M	Ionths Ended	September 30, 2				
		G : 1:			A	ccumulated			
D	C	Capital in	Т	C11	C1	Other	. O41 N	.T 4 11°.	
Preferred	Common	Excess of	Treasury	Cumulative	Cumulativ@co	Income	eOtner 1	Noncontrolli	ng
Stock	Stock	Par Value	Stock	Net Income	Dividends	(Loss)	Equity	Interests	Total
Balances						()	17		20001
at									
beginning									
of									
per\$od,022,917	\$ 260,396 \$	\$ 10,543,690	\$ (17,875)	\$ 2,184,819	\$ (3,694,579)	\$ (11,028) \$	6,461	\$ 225,718	\$ 10,520,
Comprehensive									
income:									
Net				117,050				(2,345)	114,
income									

income

	_	aga:g		/ 2 = /				
(loss) Other comprehensive					(10.115)		(1.51 -)	4.5
income Total					(12,447)		(4,647)	(17,
comprehensive								07
income Net								97,
change								
in								
noncontrolling interests	1,109	23,410					135,230	159,
Amounts	,	-, -					,	,
related								
to issuance								
of								
common								
stock from								
dividend								
reinvestment								
and stock								
incentive								
plans,								
net of								
forfeitures	2,756	176,840	(3,388)			(1,448)		174,
Proceeds								
from issuance								
of								
common	22.000	1 (07 201						1.620
stock Equity	23,000	1,607,281						1,630,
component								
of convertible								
debt	988	(1,543)						(:
Option		, ,						
compensation						851		
expense Cash						831		
dividends								
paid:								
Common stock								
cash								
dividends				(618,992)				(618,9
				(49,805)				(49,

Preferred stock cash dividends
Balances at end of

per\$60d,022,917 \$ 288,249 \$ 12,349,678 \$ (21,263) \$ 2,301,869 \$ (4,363,376) \$ (23,475) \$ 5,864 \$ 353,956 \$ 11,914,

See notes to unaudited consolidated financial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

HEALTH CARE REIT, INC. AND SUBSIDIARIES

(In thousands)

			nths Ende	ed
		_	mber 30,	
		2014		2013
Operating activities:	ф	205.025	Φ	112 500
Net income	\$	305,825	\$	112,588
Adjustments to reconcile net income to				
net cash provided from (used in) operating activities:				
Depreciation and amortization		648,737		630,579
Other amortization expenses		5,626		6,662
Stock-based compensation expense		26,108		16,650
Loss (gain) on derivatives, net		400		4,465
Loss (gain) on extinguishment of debt, net		3,075		(4,376)
Loss (income) from unconsolidated entities		19,705		3,529
Rental income in excess of cash received		(51,017)		(31,226)
Amortization related to above (below) market	t			
leases, net		503		313
Loss (gain) on sales of properties, net		(42,683)		(57,202)
Distributions by unconsolidated entities		8,883		-
Increase (decrease) in accrued expenses and				
other liabilities		(19,259)		9,646
Decrease (increase) in receivables and other				
assets		(51,734)		(65,721)
Net cash provided from (used in) operating activities		854,169		625,907
Investing activities:				
Cash disbursed for acquisitions		(991,315)		(3,093,347)
Cash disbursed for capital improvements to existing		())1,313)		(3,073,317)
properties		(86,324)		(82,519)
Cash disbursed for construction in progress		(140,829)		(178,850)
Capitalized interest		(5,084)		(4,698)
Investment in real estate loans receivable		(79,264)		(77,336)
Other investments, net of payments		(39,202)		(16,589)
Principal collected on real estate loans receivable		46,268		85,555
Contributions to unconsolidated entities		(246,794)		(381,667)
Distributions by unconsolidated entities		38,261		31,699
Proceeds from (payments on) derivatives		36,201		60,909
Decrease (increase) in restricted cash		(45.246)		•
·		(45,346)		68,796
Proceeds from sales of real property		442,733		385,493
Net cash provided from (used in) investing activities		(1,106,896)		(3,202,554)
Financing activities:				
Net increase (decrease) under unsecured lines of credit				
arrangements		(130,000)		834,050

Proceeds from issuance of senior unsecured notes	-	497,862
Payments to extinguish senior unsecured notes	(47,591)	(217,615)
Net proceeds from the issuance of secured debt	98,100	85,140
Payments on secured debt	(286,162)	(575,373)
Net proceeds from the issuance of common stock	2,260,908	1,792,552
Decrease (increase) in deferred loan expenses	(17,429)	(12,398)
Contributions by noncontrolling interests ⁽¹⁾	5,572	5,350
Distributions to noncontrolling interests ⁽¹⁾	(30,909)	(22,502)
Acquisitions of noncontrolling interests	(1,175)	(23,247)
Cash distributions to stockholders	(757,980)	(668,797)
Other financing activities	(844)	(1,710)
Net cash provided from (used in) financing activities	1,092,490	1,693,312
Effect of foreign currency translation on cash and cash equivalents	135	14,409
Increase (decrease) in cash and cash equivalents	839,898	(868,926)
Cash and cash equivalents at beginning of period	158,780	1,033,764
Cash and cash equivalents at end of period	\$ 998,678	\$ 164,838
Supplemental cash flow information:		
Interest paid	\$ 365,738	\$ 342,739
Income taxes paid	16,672	5,146

⁽¹⁾ Includes amounts attributable to redeemable noncontrolling interests.

See notes to unaudited consolidated financial statements

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. Business

Health Care REIT, Inc., an S&P 500 company with headquarters in Toledo, Ohio, is an equity real estate investment trust ("REIT") that invests in seniors housing and health care real estate. Our full service platform offers property management and development services to our customers. As of September 30, 2014, our diversified portfolio consisted of 1,246 properties in 46 states, the United Kingdom, and Canada. Founded in 1970, we were the first real estate investment trust to invest exclusively in health care facilities.

2. Accounting Policies and Related Matters

Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and with instructions to Quarterly Report on Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2014 are not necessarily an indication of the results that may be expected for the year ending December 31, 2014. For further information, refer to the financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2013.

New Accounting Standards

In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2014-08, "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity" ("ASU 2014-08"), which amends U.S. GAAP to require reporting of discontinued operations only if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. This pronouncement will be effective for the first annual reporting period beginning after December 15, 2014 with early adoption permitted. We adopted ASU 2014-08 on January 1, 2014 on a prospective basis. The adoption of this guidance did not have a material impact on our consolidated financial position or results of operations.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)" ("ASU 2014-09"). The standard is a comprehensive new revenue recognition model that requires revenue to be recognized in a manner to depict the transfer of goods or services to a customer at an amount that reflects the consideration expected to be received in exchange for those goods or services. ASU 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, and early adoption is not permitted. Accordingly, the standard is effective for us on January 1, 2017. We are currently evaluating the impact that the standard will have on our consolidated financial statements and have not yet determined the method by which we will adopt the standard.

3. Real Property Acquisitions and Development

The total purchase price for all properties acquired has been allocated to the tangible and identifiable intangible assets, liabilities and noncontrolling interests based upon their respective fair values in accordance with our accounting policies. The results of operations for these acquisitions have been included in our consolidated results of operations since the date of acquisition and are a component of the appropriate segments. Transaction costs primarily represent costs incurred with property acquisitions, including due diligence costs, fees for legal and valuation services and termination of pre-existing relationships computed based on the fair value of the assets acquired, lease termination fees and other acquisition-related costs.

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Seniors Housing Triple-net Activity

	Nine Months Ended					
	Septer	mber 30,				
(In thousands)	20	$14^{(1)}$	September 30, 2013			
Land and land improvements	\$	36,427	\$	56,665		
Buildings and improvements		303,273		211,903		
Total assets acquired		339,700		268,568		
Non-cash acquisition related activity		(1,937)		-		
Cash disbursed for acquisitions		337,763		268,568		
Construction in progress additions		79,668		103,951		
Less: Capitalized interest		(3,258)		(3,337)		
Foreign currency translation		116		-		
Cash disbursed for construction in progress		76,526		100,614		
Capital improvements to existing properties		13,481		27,819		
Total cash invested in real property, net of cash acquired	\$	427,770	\$	397,001		

(1) Includes acquisitions with an aggregate purchase price of \$83,615,000 for which the allocation of the purchase price consideration is preliminary and subject to change.

Seniors Housing Operating Activity

Acquisitions of seniors housing operating properties are structured under RIDEA, which is described in Note 18. This structure results in the inclusion of all resident revenues and related property operating expenses from the operation of these qualified health care properties in our Consolidated Statements of Comprehensive Income. Certain of our subsidiaries' functional currencies are the local currencies of their respective countries. See Note 2 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013 for information regarding our foreign currency policies.

	Nine Months Ended						
	September 30,						
(In thousands)	$2014^{(1)}$	September 30, 2013					
Land and land improvements	\$ 40,764	\$ 437,046					
Building and improvements	224,936	4,214,254					
Acquired lease intangibles	10,021	377,929					
Construction in progress	27,957	'					
Restricted cash	-	41,524					
Receivables and other assets	5,679	81,546					
Total assets acquired ⁽²⁾	309,357	5,152,299					
Secured debt	(12,846	(1,261,093)					
Accrued expenses and other liabilities	(17,011	(86,412)					
Total liabilities assumed	(29,857	(1,347,505)					

Noncontrol	ling interests	_	(230,441)
Non-cash a	equisition related activity ⁽³⁾	-	(856,103)
	Cash disbursed for acquisitions	279,500	2,718,250
Construction	on in progress additions	6,984	1,521
Less:	Capitalized interest	(293)	(18)
	Foreign currency translation	(810)	-
Cash disbu	rsed for construction in progress	5,881	1,503
Capital imp	provements to existing properties	52,177	36,813
	Total cash invested in real property, net of cash acquired	\$ 337,558	\$ 2,756,566

⁽¹⁾ Includes acquisitions with an aggregate purchase price of \$262,935,000 for which the allocation of the purchase price consideration is preliminary and subject to change.

⁽²⁾ Excludes \$8,476,000 and \$87,406,000 of cash acquired during the nine months ended September 30, 2014 and 2013, respectively.

⁽³⁾ Represents Sunrise loan and noncontrolling interests acquisitions.

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Medical Facilities Activity

	Nine Months Ended					
(In thousands)	September 3	30, 2014 ⁽¹⁾	Septem	ber 30, 2013		
Land and land improvements	\$	29,588	\$	-		
Buildings and improvements		471,410		144,708		
Acquired lease intangibles		17,440		-		
Restricted cash		-		505		
Receivables and other assets		1,245		151		
Total assets acquired		519,683		145,364		
Secured debt		(50,500)		(26,300)		
Accrued expenses and other liabilities		(9,308)		(479)		
Total liabilities assumed		(59,808)		(26,779)		
Non-controlling interests		(39,987)		-		
Non-cash acquisition activity ⁽²⁾		(45,836)		(12,056)		
Cash disbursed for acquisitions		374,052		106,529		
Construction in progress additions		71,245		87,882		
Less: Capitalized interest		(1,533)		(1,343)		
Accruals ⁽³⁾		(11,290)		(9,806)		
Cash disbursed for construction in progress		58,422		76,733		
Capital improvements to existing properties		20,666		17,887		
Total cash invested in real property	\$	453,140	\$	201,149		

⁽¹⁾ Includes acquisitions with an aggregate purchase price of \$500,177,000 for which the allocation of the purchase price consideration is preliminary and subject to change.

Construction Activity

The following is a summary of the construction projects that were placed into service and began generating revenues during the periods presented (in thousands):

Nine Months Ended

September 30, 2014 September 30, 2013

Development projects:

⁽²⁾ For the nine month period ended September 30, 2014, relates to an acquisition of assets previously financed as real estate loans. Please refer to Note 6 for additional information. For the nine month period ended September 30, 2013, relates to an asset swap transaction. Please refer to Note 5 for additional information.

⁽³⁾ Represents non-cash accruals for amounts to be paid in future periods relating to properties that converted in the periods noted above.

Seniors housing triple-net	\$ 71,569	\$ 105,265
Medical facilities	56,807	78,839
Total development projects	128,376	184,104
Expansion projects	17,586	14,229
Total construction in progress conversions	\$ 145,962	\$ 198,333

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

4. Real Estate Intangibles

The following is a summary of our real estate intangibles, excluding those classified as held for sale, as of the dates indicated (dollars in thousands):

		September 30, 2014		Decer	mber 31, 2013	
Assets:		-				
	In place lease intangibles	\$	950,256	\$	937,357	
	Above market tenant leases		61,753		55,939	
	Below market ground leases		61,593		59,165	
	Lease commissions		18,765		18,293	
	Gross historical cost		1,092,367		1,070,754	
	Accumulated amortization		(749,847)		(571,008)	
	Net book value	\$	342,520	\$	499,746	
	Weighted-average amortization period in years		18.8		16.7	
Liabilities:						
	Below market tenant leases	\$	79,555	\$	76,381	
	Above market ground leases		6,709		9,490	
	Gross historical cost		86,264		85,871	
	Accumulated amortization		(39,147)		(34,434)	
	Net book value	\$	47,117	\$	51,437	
	Weighted-average amortization period in years		13.2		14.3	

The following is a summary of real estate intangible amortization for the periods presented (in thousands):

		Three Mo Septen	nths Enaber 30,			Nine Mor Septen	nths En		
	2014 2013				2014		2013		
Rental income related to above/below market tenant leases, net Property operating expenses related to above/below market	\$	179	\$	\$ 235		\$ 423		\$ 596	
ground leases, net Depreciation and amortization related to in place lease		(317) (46,366)		(303) (78,782)		(926) (185,363)		(909) (168,441)	

intangibles and lease commissions

The future estimated aggregate amortization of intangible assets and liabilities is as follows for the periods presented (in thousands):

		Liabilities		
2014	\$	40,573	\$	3,328
2015		66,906		6,498
2016		31,821		7,264
2017		23,183		5,725
2018		20,761		5,380
Thereafter		159,276		18,922
Total	\$	342,520	\$	47,117

5. Dispositions, Assets Held for Sale and Discontinued Operations

We periodically sell properties for various reasons, including favorable market conditions or the exercise of tenant purchase options. Of our total sales proceeds, \$48,332,000 was deposited in an Internal Revenue Code Section 1031 exchange escrow account with a

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

qualified intermediary. The following is a summary of our real property disposition activity for the periods presented (in thousands):

	Nine Months Ended								
	September	30, 2014	September 30, 2013						
Real property dispositions:									
Seniors housing triple-net	\$	56,713	\$	138,650					
Medical facilities		343,337		201,845					
Total dispositions		400,050		340,495					
Gain (loss) on sales of real property, net		42,683		57,202					
Non-cash disposition activity ⁽¹⁾		-		(12,204)					
Proceeds from real property sales	\$	442,733	\$	385,493					

⁽¹⁾ Represents non-cash consideration surrendered in an asset swap transaction. Please see Note 3 for additional information.

Discontinued Operations

As discussed in Note 2, we adopted ASU 2014-08 effective January 1, 2014. During the nine months ended September 30, 2014, we sold seniors housing triple-net properties previously held for sale with a balance of \$18,502,000 for a gain of \$6,411,000. We have reclassified the income and expenses attributable to all properties sold prior to or held for sale at January 1, 2014 to discontinued operations. The following illustrates the reclassification impact as reported in our Consolidated Statements of Comprehensive Income as a result of classifying these properties as discontinued operations for the periods presented (in thousands):

		Three Months Ended September 30, 2014 2013					Nine Months En September 30 2014 20			
Revenues:		20	714	•	2013		014	2013		
revenues.	Rental income	\$	_	\$	4,027	\$	881	\$	15,603	
Expenses:					,				ŕ	
•	Interest expense		-		522		157		3,799	
	Property operating expenses		-		875		-		2,605	
	Provision for depreciation		-		1,954		-		6,802	
	Total expenses		-		3,351		157		13,206	
Income (los	s) from discontinued operations, net	\$	-	\$	676	\$	724	\$	2,397	

Dispositions and Assets Held for Sale

Pursuant to our adoption of ASU 2014-08, operating results attributable to properties sold subsequent to or classified as held for sale after January 1, 2014 and which do not meet the definition of discontinued operations are no longer reclassified on our Consolidated Statements of Comprehensive Income. The following represents the activity related to these properties for the periods presented (in thousands):

12

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

		Three Months Ended September 30,					Nine Months I September 3			
		,	2014		2013		2014		2013	
Revenues:										
	Rental income	\$	5,495	\$	12,076	\$	28,121	\$	35,995	
Expenses:										
	Interest expense		217		1,853		5,322		4,143	
	Property operating expenses		39		673		1,243		1,753	
	Provision for depreciation		1,335		3,238		7,404		9,717	
	Total expenses		1,591		5,764		13,969		15,613	
Income (lo	ss) from real estate dispositions, net	\$	3,904	\$	6,312	\$	14,152	\$	20,382	

6. Real Estate Loans Receivable

The following is a summary of our real estate loan activity for the periods presented (in thousands):

	Nine Months Ended											
		Se	pter	nber 30, 20	014		September 30, 2013					
	,	Seniors					,	Seniors				
	F	Housing Medica		Medical	[Housing		Medical			
	T	riple-net	F	acilities	Totals		Triple-net		Facilities			Totals
Advances on real estate loans												
receivable:												
Investments in new loans	\$	10,674	\$	-	\$	10,674	\$	27,392	\$	4,095	\$	31,487
Draws on existing loans		48,055		20,535		68,590		42,772		3,077		45,849
Net cash advances on real												
estate loans		58,729		20,535		79,264		70,164		7,172		77,336
Receipts on real estate loans												
receivable:												
Loan payoffs		3,950		62,608		66,558		65,768		646		66,414
Principal payments on loans		21,306		4,240		25,546		16,972		2,169		19,141
Sub-total		25,256		66,848		92,104		82,740		2,815		85,555
Less: Non-cash activity ⁽¹⁾		-		(45,836)		(45,836)		-		-		-
Net cash receipts on real estate												
loans		25,256		21,012		46,268		82,740		2,815		85,555
Net cash advances (receipts) on												
real estate loans		33,473		(477)		32,996		(12,576)		4,357		(8,219)
Change in balance due to foreign												
currency translation		(1,085)		-		(1,085)		765		-		765
	\$	32,388	\$	(46,313)	\$	(13,925)	\$	(11,811)	\$	4,357	\$	(7,454)

Net change in real estate loans receivable

(1) Represents an acquisition of assets previously financed as a real estate loan. Please see Note 3 for additional information.

We recorded no provision for loan losses during the nine months ended September 30, 2014. At September 30, 2014, there were no real estate loans with outstanding balances on non-accrual status and no allowances for loan losses were recorded.

7. Investments in Unconsolidated Entities

During the year ended December 31, 2010, we entered into a joint venture investment with Forest City Enterprises Inc. (NYSE:FCE.A and FCE.B). We acquired a 49% interest in a seven-building life science campus located at University Park in Cambridge, Massachusetts, which is immediately adjacent to the campus of the Massachusetts Institute of Technology. This investment is recorded as an investment in unconsolidated entities on the balance sheet.

During the three months ended June 30, 2012, we entered into a joint venture with Chartwell Retirement Residences (TSX:CSH.UN). During the three months ended September 30, 2014, one of the joint venture properties was sold and the related gain was recognized in income from unconsolidated entities. The portfolio now contains 41 properties in Canada, 38 of which are owned 50% by us and Chartwell, and three of which we wholly own. All properties are managed by Chartwell. Our investment in the 38 properties is recorded as an investment in unconsolidated entities on the balance sheet. The aggregate remaining unamortized basis difference of our investment in this joint venture of \$8,052,000 at September 30, 2014 is primarily attributable to transaction costs that

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

will be amortized over the weighted-average useful life of the related properties and included in the reported amount of income from unconsolidated entities.

In conjunction with the Sunrise merger (see Note 3 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013), we acquired joint venture interests in 54 properties and a 20% interest in a newly formed Sunrise management company, which manages the entire property portfolio. On July 1, 2013, we acquired the remaining interests in 49 of the properties. In April 2014, we acquired an additional 4% ownership in the Sunrise management company.

During the three months ended March 31, 2014, we invested \$214,832,000 for a 46.79% interest in a joint venture with Senior Resource Group ("SRG") and the Public Sector Pension Investment Board. The joint venture owns 10 properties located in major metropolitan markets in Arizona, California and Colorado. The properties owned by the joint venture are operated by SRG. Our investment in the 10 properties is recorded as an investment in unconsolidated entities on the balance sheet. The aggregate remaining unamortized basis difference of our investment in this joint venture of \$169,266,208 at September 30, 2014 is primarily attributable to appreciation of the underlying properties as well as transaction costs, and will be amortized over the remaining useful life of the related properties and included in the reported amount of income from unconsolidated entities.

The results of operations for those investments accounted for under the equity method have been included in our consolidated results of operations from the date of acquisition by the joint ventures and are reflected in our Consolidated Statements of Comprehensive Income as income or loss from unconsolidated entities.

8. Credit Concentration

The following table summarizes certain information about our credit concentration as of September 30, 2014 (dollars in thousands):

	Number of		Total	Percent of
Concentration by investment: ⁽¹⁾	Properties ⁽²⁾	Inv	estment ⁽²⁾	Investment(3)
Sunrise Senior Living ⁽⁴⁾	132	\$	4,142,650	19%
Genesis HealthCare	180		2,670,981	12%
Revera ⁽⁴⁾	48		1,084,547	5%
Benchmark	39		924,285	4%
Belmont Village	19		826,674	4%

Remaining portfolio	762	12,310,135	56%
Totals	1,180	\$ 21,959,272	100%

- (1) Genesis is in our seniors housing triple-net segment. Sunrise, Revera, and Belmont Village are in our seniors housing operating segment. Benchmark is in both our seniors housing triple-net and seniors housing operating segments.
- (2) Excludes our share of investments in unconsolidated entities. Please see Note 7 for additional information.
- (3) Investments with our top five relationships comprised 44% of total investments at December 31, 2013.
- (4) Revera owns a controlling interest in Sunrise.

9. Borrowings Under Credit Facilities and Related Items

On July 25, 2014, we closed on a new primary unsecured credit facility with a consortium of 28 banks that includes a \$2,500,000,000 revolving credit line, a \$500,000,000 term loan and a \$250,000,000 Canadian denominated term loan. We have an option to upsize the facility by up to an additional \$1,000,000,000 through an accordion feature. The facility also allows us to borrow up to \$500,000,000 in alternate currencies (none outstanding at September 30, 2014). Borrowings under the revolver are subject to interest payable at the applicable margin over LIBOR interest rate (1.204% at September 30, 2014). The applicable margin is based on certain of our debt ratings and was 1.05% at September 30, 2014. Borrowings under the term loans are subject to interest payable at the applicable margin over LIBOR for the U.S. tranche and CDOR for the Canadian tranche based on our current credit ratings. The applicable margin was 1.15% at September 30, 2014. In addition, we pay a facility fee quarterly to each bank based on the bank's commitment amount. The facility fee depends on certain of our debt ratings and was 0.20% at September 30, 2014. The new facility provides us with additional borrowing capacity and extends the agreement to October 31, 2018. It can be extended for an additional year at our option.

The following information relates to aggregate borrowings under the primary unsecured credit facility for the periods presented (dollars in thousands):

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

	Three Months Ended September 30,			Nine Mos Septer			
		2014		2013	2014		2013
Balance outstanding at quarter end	\$	-	\$	847,670	\$ -	\$	847,670
Maximum amount outstanding at any month end	\$	235,000	\$	1,019,050	\$ 637,000	\$	1,019,050
Average amount outstanding (total of daily							
principal balances divided by days in period)	\$	100,380	\$	562,978	\$ 253,681	\$	527,890
Weighted average interest rate (actual interest							
expense divided by average borrowings outstanding)		1.67%		1.51%	1.40%		1.43%

10. Senior Unsecured Notes and Secured Debt

We may repurchase, redeem or refinance convertible and non-convertible senior unsecured notes from time to time, taking advantage of favorable market conditions when available. We may purchase senior notes for cash through open market purchases, privately negotiated transactions, a tender offer or, in some cases, through the early redemption of such securities pursuant to their terms. The non-convertible senior unsecured notes are redeemable at our option, at any time in whole or from time to time in part, at a redemption price equal to the sum of (1) the principal amount of the notes (or portion of such notes) being redeemed plus accrued and unpaid interest thereon up to the redemption date and (2) any "make-whole" amount due under the terms of the notes in connection with early redemptions. Redemptions and repurchases of debt, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. At September 30, 2014, the annual principal payments due on these debt obligations were as follows (in thousands):

	Unsec	Senior Unsecured Notes ^(1,2)		Secured Debt (1,3)		Totals
2014	\$	-	\$	50,367	\$	50,367
2015		250,000		407,611		657,611
2016		700,000		395,659		1,095,659
2017		450,000		353,801		803,801
2018		1,173,055 (4,5)		432,209		1,605,264
Thereafter		4,769,273 (6)		1,222,073		5,991,346
Totals	\$	7,342,328	\$	2,861,720	\$	10,204,048

⁽¹⁾ Amounts represent principal amounts due and do not include unamortized premiums/discounts or other fair value adjustments as reflected on the balance sheet.

⁽²⁾ Annual interest rates range from 1.3% to 6.5%.

- (3) Annual interest rates range from 1.0% to 8.0%. Carrying value of the properties securing the debt totaled \$5,121,039,000 at September 30, 2014.
- (4) On July 30, 2012, we completed funding on a \$250,000,000 Canadian denominated unsecured term loan (approximately \$223,055,000 based on the Canadian/U.S. Dollar exchange rate in effect on September 30, 2014). This loan was refinanced on July 25, 2014. See Note 9 for additional information.
- (5) On January 8, 2013, we completed funding on a \$500,000,000 unsecured term loan. This loan was refinanced on July 25, 2014. See Note 9 for additional information.
- (6) On November 20, 2013, we completed the sale of £550,000,000 (approximately \$891,825,000 based on the Sterling/U.S. Dollar exchange rate in effect on September 30, 2014) of 4.8% senior unsecured notes due 2028.

The following is a summary of our senior unsecured notes principal activity during the periods presented (dollars in thousands):

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Nine Months Ended

		September 30, 2014			September 3	0, 2013	
			Weighted Avg.		Weighted Avg.		
	Amount Interest Rate				Amount	Interest Rate	
Beginning balance	\$	7,421,707	4.400%	\$	5,894,403	4.675%	
Debt issued		-	0.000%		500,000	1.552%	
Debt redeemed		(47,660)	3.000%		(219,285)	3.000%	
Foreign currency		(31,719)	3.892%		-	0.000%	
Ending balance	\$	7,342,328	4.388%	\$	6,175,118	4.480%	

The following is a summary of our secured debt principal activity for the periods presented (dollars in thousands):

	Nine Months Ended							
		Septembe	er 30, 2014		September 3	30, 2013		
			Weighted Avg.			Weighted Avg.		
		Amount	Interest Rate Amou		Amount	Interest Rate		
Beginning balance	\$	3,010,711	5.09%	\$	2,311,586	5.14%		
Debt issued		98,100	3.23%		85,140	5.05%		
Debt assumed		62,505	3.11%		1,241,898	4.11%		
Debt extinguished		(240,355)	5.66%		(535,367)	3.52%		
Principal payments		(45,807)	4.97%		(40,006)	5.27%		
Foreign currency		(23,434)	3.78%		2,672	4.04%		
Ending balance	\$	2,861,720	4.94%	\$	3,065,923	5.08%		

Our debt agreements contain various covenants, restrictions and events of default. Certain agreements require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of September 30, 2014, we were in compliance with all of the covenants under our debt agreements.

11. Derivative Instruments

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We may elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to manage the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. In addition, non-U.S. investments expose us to the potential losses associated with adverse changes in foreign currency to U.S. Dollar exchange rates. We may elect to manage this risk through the use of forward contracts and issuing debt in foreign currencies.

I nterest Rate Swap Contracts and Foreign Currency Forward Contracts Designated as Cash Flow Hedges

For instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income ("OCI"), and reclassified into earnings in the same period, or periods, during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in earnings. Approximately \$613,000 of losses, which are included in accumulated other comprehensive income ("AOCI"), are expected to be reclassified into earnings in the next 12 months.

Foreign Currency Hedges

For instruments that are designated and qualify as net investment hedges, the variability in the foreign currency to U.S. Dollar of the instrument is recorded as a cumulative translation adjustment component of OCI. The balance of the cumulative translation adjustment will be reclassified to earnings when the hedged investment is sold or substantially liquidated.

The following presents the notional amount of derivatives and other financial instruments as of the dates indicated (in thousands):

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

		September 30, 2014		December 31, 2013
Derivatives designated as net investment hedges:				
Denominated in Canadian Dollars	\$	600,000	\$	600,000
Denominated in Pounds Sterling	£	350,000	£	350,000
Financial instruments designated as net investment hedges:				
Denominated in Canadian Dollars	\$	250,000	\$	250,000
Denominated in Pounds Sterling	£	550,000	£	550,000
Derivatives designated as cash flow hedges				
Denominated in U.S. Dollars	\$	57,000	\$	57,000
Denominated in Canadian Dollars	\$	9,000	\$	-
Denominated in Pounds Sterling	£	50,000	£	-
Derivative instruments not designated:				
Denominated in Canadian Dollars	\$	918,000	\$	-

The following presents the impact of derivative instruments on the Consolidated Statements of Comprehensive Income for the periods presented (in thousands):

		Three Mor	0,	Nine Mor	30,
	Location	2014	2013	2014	2013
Gain (loss) on interest rate swap recognized in OCI (effective portion)	OCI	\$ (4)	\$ (4)	\$ (11)	\$ (12)
Gain (loss) on interest rate swaps reclassified from AOCI into income (effective portion)	Interest expense	(459)	(477)	(1,338)	(1,428)
Gain (loss) on forward exchange contracts recognized in income	Gain (loss) on derivatives, net	(49)	(4,872)	(400)	(4,465)
Gain on release of cumulative translation adjustment related to net investment hedge of an equity investment	Income (loss) from unconsolidated entities	528	-	528	-

6,833

(19,867)

Gain (loss) on foreign exchange OCI 12,880 (110,404) contracts and term loans designated as net investment hedge recognized in OCI

12. Commitments and Contingencies

At September 30, 2014, we had six outstanding letter of credit obligations totaling \$10,769,000 and expiring between 2014 and 2015. At September 30, 2014, we had outstanding construction in process of \$179,356,000 and were committed to providing additional funds of approximately \$217,337,000 to complete construction. Purchase obligations at September 30, 2014 include \$1,083,370,000 representing acquisitions expected to be completed before year end. Purchase obligations also include contingent purchase obligations totaling \$39,988,000. These contingent purchase obligations relate to unfunded capital improvement obligations and contingent obligations on acquisitions. Rents due from the tenant are increased to reflect the additional investment in the property. At September 30, 2014, we had an unfunded commitment of \$360,000,000 related to a secured bridge facility with one of

17

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

our operators for which we are receiving a commitment fee.

We evaluate our leases for operating versus capital lease treatment in accordance with Accounting Standards Codification ("ASC") Topic 840 "Leases." A lease is classified as a capital lease if it provides for transfer of ownership of the leased asset at the end of the lease term, contains a bargain purchase option, has a lease term greater than 75% of the economic life of the leased asset, or if the net present value of the future minimum lease payments are in excess of 90% of the fair value of the leased asset. Certain leases contain bargain purchase options and have been classified as capital leases. At September 30, 2014, we had operating lease obligations of \$857,034,000 relating to certain ground leases and company office space and capital lease obligations of \$113,075,000 relating to certain investment properties. Regarding ground leases, we have sublease agreements with certain of our operators that require the operators to reimburse us for our monthly operating lease obligations. At September 30, 2014, aggregate future minimum rentals to be received under these noncancelable subleases totaled \$27,967,000.

13. Stockholders' Equity

The following is a summary of our stockholders' equity capital accounts as of the dates indicated:

	September 30, 2014	December 31, 2013
Preferred Stock:		
Authorized shares	50,000,000	50,000,000
Issued shares	25,875,000	26,108,236
Outstanding shares	25,875,000	26,108,236
Common Stock, \$1.00 par value:		
Authorized shares	700,000,000	400,000,000
Issued shares	328,127,314	290,024,789
Outstanding shares	327,429,765	289,563,651

Preferred Stock. The following is a summary of our preferred stock activity during the periods indicated:

	Nine Months Ended						
	September	30, 2014	Septembe	er 30, 2013			
		Weighted Avg.		Weighted Avg.			
	Shares	Dividend Rate	Shares	Dividend Rate			
Beginning balance	26,108,236	6.496%	26,224,854	6.493%			
Shares converted	(233,236)	6.000%	-	0.000%			

Ending balance 25,875,000 6.500% 26,224,854 6.493%

Common Stock. The following is a summary of our common stock issuances during the nine months ended September 30, 2014 and 2013 (dollars in thousands, except per share amounts):

18

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

	Shares Issued	Average Price	Gross Proceed	ds	Net Proceeds
May 2013 public issuance	23,000,000	\$ 73.50	\$ 1,690,500) \$	5 1,630,281
2013 Dividend reinvestment plan issuances	2,379,609	64.62	153,762	2	153,762
2013 Option exercises	200,467	42.45	8,509)	8,509
2013 Senior note conversions	987,967		-		-
2013 Equity issued in acquisition of noncontrolling interest	1,108,917		-		-
2013 Totals	27,676,960		\$ 1,852,771	1 \$	5 1,792,552
June 2014 public issuance	16,100,000	\$ 62.35	\$ 1,003,835	5 \$	968,517
September 2014 public issuance	17,825,000	63.75	1,136,344	1	1,095,883
2014 Dividend reinvestment plan issuances	3,114,052	60.05	186,996	5	186,996
2014 Option exercises	207,046	45.94	9,512	2	9,512
2014 Preferred stock conversions	233,236		-		-
2014 Stock incentive plans, net of forfeitures	186,837		-		-
2014 Senior note conversions	199,943		-		-
2014 Totals	37,866,114		\$ 2,336,687	7 \$	5 2,260,908

During the nine months ended September 30, 2013, we acquired the remaining 20% noncontrolling interest in an existing partnership for \$91,000,000 which consisted of \$23,247,000 of cash and 1,108,917 shares of common stock. In connection with the acquisition, we incurred \$2,732,000 of transaction costs, which we have included as a reduction to additional paid in capital.

Dividends. The increase in dividends is primarily attributable to increases in our common shares outstanding as described above and an increase in common dividends per share. The following is a summary of our dividend payments (in thousands, except per share amounts):

				Nine Montl	hs Ended					
		Septembe	r 30, 2014	1		September 30, 2013				
	Per	Share	An	nount	Per	Share	Amount			
Common Stock	\$	2.3850	\$	708,923	\$	2.2950	\$	618,992		
Series H Preferred Stock		0.0079		1		2.1438		750		
Series I Preferred Stock		2.4375		35,040		2.4375		35,039		
Series J Preferred Stock		1.2189		14,016		1.2189		14,016		
Totals			\$	757,980			\$	668,797		

Accumulated Other Comprehensive Income. The following is a summary of accumulated other comprehensive income (loss) for the periods presented (in thousands):

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

		related to:

		Foreign			Cash	
		Currency	Equity	Actuarial	Flow	
	,	Translation	Investments	losses	Hedges	Total
Balance at December 31, 2013	\$	(17,631)	\$ (389)	\$ (1,452)	\$ (5,059)	\$ (24,531)
Other comprehensive income before						
reclassification adjustments		(29,361)	389	-	(11)	(28,983)
Reclassification amount to net income		$(528)^{(1)}$	-	-	1,338 (1)	810
Net current-period other						
comprehensive income		(29,889)	389	-	1,327	(28,173)
Balance at September 30, 2014	\$	(47,520)	\$ -	\$ (1,452)	\$ (3,732)	\$ (52,704)
Balance at December 31, 2012	\$	(881)	\$ (216)	\$ (2,974)	\$ (6,957)	\$ (11,028)
Other comprehensive income before						
reclassification adjustments		(13,517)	(346)	-	(12)	(13,875)
Reclassification amount to net income		-	-	-	1,428 (1)	1,428
Net current-period other						
comprehensive income		(13,517)	(346)	-	1,416	(12,447)
Balance at September 30, 2013	\$	(14,398)	\$ (562)	\$ (2,974)	\$ (5,541)	\$ (23,475)

⁽¹⁾ Please see Note 11 for additional information.

14. Stock Incentive Plans

Our Amended and Restated 2005 Long-Term Incentive Plan ("2005 Plan") authorizes up to 6,200,000 shares of common stock to be issued at the discretion of the Compensation Committee of the Board of Directors. The 2005 Plan replaced the 1995 Stock Incentive Plan ("1995 Plan") and the Stock Plan for Non-Employee Directors. The options granted to officers and key employees under the 1995 Plan vested through 2010 and expire ten years from the date of grant. Our non-employee directors, officers and key employees are eligible to participate in the 2005 Plan. The 2005 Plan allows for the issuance of, among other things, stock options, restricted stock, deferred stock units and dividend equivalent rights. Vesting periods for options, deferred stock units and restricted shares generally range from three to five years. Options expire ten years from the date of grant. Stock-based compensation expense totaled \$4,271,000 and \$26,108,000 for the three and nine months ended September 30, 2014, respectively, and \$3,956,000 and \$16,650,000 for the same periods in 2013.

On April 13, 2014, George L. Chapman, formerly the Chairman, Chief Executive Officer and President of the company, informed the Board of Directors that he wished to retire from the company, effective immediately. As a result of Mr. Chapman's retirement, general and administrative expenses for the three months ended June 30, 2014 included charges of \$19,688,000 related to: (i) the acceleration of \$9,223,000 of deferred compensation for restricted stock; and (ii) consulting, retirement payments and other costs of \$10,465,000.

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

15. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Three Mo Septer	 	Nine Months Ended September 30,				
	2014	2013		2014		2013	
Numerator for basic and diluted earnings per share - net income (loss) attributable to common stockholders	\$ 136,255	\$ 20,691	\$	258,107	\$	67,245	
Denominator for basic earnings per							
share - weighted average shares	311,117	286,020		299,137		273,148	
Effect of dilutive securities:							
Employee stock options	202	196		181		235	
Non-vested restricted shares	505	567		506		417	
Convertible senior unsecured notes	988	1,246		821		1,447	
Dilutive potential common shares	1,695	2,009		1,508		2,099	
Denominator for diluted earnings per							
share - adjusted weighted average shares	312,812	288,029		300,645		275,247	
Basic earnings per share	\$ 0.44	\$ 0.07	\$	0.86	\$	0.25	
Diluted earnings per share	\$ 0.44	\$ 0.07	\$	0.86	\$	0.24	

The Series I Cumulative Convertible Perpetual Preferred Stock was not included in the calculations as the effect of conversions into common stock was anti-dilutive.

16. Disclosure about Fair Value of Financial Instruments

U.S. GAAP provides authoritative guidance for measuring and disclosing fair value measurements of assets and liabilities. The guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The guidance also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Please see Note 2 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013 for additional information.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Mortgage Loans and Other Real Estate Loans Receivable — The fair value of mortgage loans and other real estate loans receivable is generally estimated by using Level 2 and Level 3 inputs such as discounting the estimated future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Cash and Cash Equivalents — The carrying amount approximates fair value.

Available-for-sale Equity Investments — Available-for-sale equity investments are recorded at their fair value based on Level 1 publicly available trading prices.

21

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Borrowings Under Unsecured Credit Facilities — The carrying amount of the unsecured credit facilities approximates fair value because the borrowings are interest rate adjustable.

Senior Unsecured Notes — The fair value of the fixed rate senior unsecured notes payable was estimated based on Level 1 publicly available trading prices. The carrying amount of variable rate senior unsecured notes payable approximates fair value because the borrowings are interest rate adjustable.

Secured Debt — The fair value of fixed rate secured debt is estimated using Level 2 inputs by discounting the estimated future cash flows using the current rates at which similar loans would be made with similar credit ratings and for the same remaining maturities. The carrying amount of variable rate secured debt approximates fair value because the borrowings are interest rate adjustable.

Interest Rate Swap Agreements — Interest rate swap agreements are recorded in other assets or other liabilities on the balance sheet at fair market value. Fair market value is estimated using Level 2 inputs by utilizing pricing models that consider forward yield curves and discount rates.

Foreign Currency Forward Contracts — Foreign currency forward contracts are recorded in other assets or other liabilities on the balance sheet at fair market value. Fair market value is determined using Level 2 inputs by estimating the future value of the currency pair based on existing exchange rates, comprised of current spot and traded forward points, and calculating a present value of the net amount using a discount factor based on observable traded interest rates.

Redeemable OP Unitholder Interests — The fair value of our redeemable unitholder interests are recorded on the balance sheet at fair value using Level 2 inputs. The fair value is measured using the closing price of our common stock, as units may be redeemed at the election of the holder for cash or, at our option, one share of our common stock per unit, subject to adjustment in certain circumstances.

The carrying amounts and estimated fair values of our financial instruments are as follows (in thousands):

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

		Septembe	r 30	, 2014	December 31, 2013			
		Carrying				Carrying		
		Amount]	Fair Value		Amount	1	Fair Value
Financial assets:								
Mortgage loans receivable	\$	102,241	\$	104,786	\$	146,987	\$	148,088
Other real estate loans receivable		215,980		217,952		185,159		188,920
Available-for-sale equity investments		-		-		1,211		1,211
Cash and cash equivalents		998,678		998,678		158,780		158,780
Foreign currency forward contracts		46,183		46,183		-		-
Interest rate swap agreements		1		1		38		38
Financial liabilities:								
Borrowings under unsecured credit facilities	\$	-	\$	-	\$	130,000	\$	130,000
Senior unsecured notes		7,305,414		8,034,352		7,379,308		7,743,730
Secured debt		2,893,814		2,953,223		3,058,248		3,168,775
Foreign currency forward contracts		14,756		14,756		11,637		11,637
Redeemable OP unitholder interests		39,987		39,987		-		-

Items Measured at Fair Value on a Recurring Basis

The market approach is utilized to measure fair value for our financial assets and liabilities reported at fair value on a recurring basis. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The following summarizes items measured at fair value on a recurring basis (in thousands):

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

	Fair Valu	ıe Meası	irements	as of Se	ptember 30,	2014	
Interest rate swap agreements, net ⁽¹⁾ Foreign currency forward contracts, net ⁽¹⁾	Total	Lev	vel 1	L	evel 2	Le	vel 3
Interest rate swap agreements, net ⁽¹⁾	\$ 1	\$	-	\$	1	\$	-
Foreign currency forward contracts, net ⁽¹⁾	31,427		-		31,427		-
Redeemable OP unitholder interests	39,987		-		39,987		-
Totals	\$ 71,415		-	\$	71,415	\$	_

(1) Please see Note 11 for additional information.

Items Measured at Fair Value on a Nonrecurring Basis

In addition to items that are measured at fair value on a recurring basis, we also have assets and liabilities in our balance sheet that are measured at fair value on a nonrecurring basis. As these assets and liabilities are not measured at fair value on a recurring basis, they are not included in the tables above. Assets, liabilities and noncontrolling interests that are measured at fair value on a nonrecurring basis include those acquired/assumed in business combinations (see Note 3) and asset impairments (if applicable, see Note 5 for impairments of real property and Note 6 for impairments of loans receivable). We have determined that the fair value measurements included in each of these assets and liabilities rely primarily on company-specific inputs and our assumptions about the use of the assets and settlement of liabilities, as observable inputs are not available. As such, we have determined that each of these fair value measurements generally reside within Level 3 of the fair value hierarchy. We estimate the fair value of real estate and related intangibles using the income approach and unobservable data such as net operating income and estimated capitalization and discount rates. We also consider local and national industry market data including comparable sales, and commonly engage an external real estate appraiser to assist us in our estimation of fair value. We estimate the fair value of assets held for sale based on current sales price expectations or, in the absence of such price expectations, Level 3 inputs described above. We estimate the fair value of the transaction date.

17. Segment Reporting

We invest in seniors housing and health care real estate. We evaluate our business and make resource allocations on our five operating segments: seniors housing triple-net, seniors housing operating, medical office buildings, hospitals and life science. Our seniors housing triple-net properties include skilled nursing/post-acute facilities, assisted living facilities, independent living/continuing care retirement communities, care homes (United Kingdom), care homes with nursing (United Kingdom) and combinations thereof. Under the seniors housing triple-net segment, we invest in seniors housing and health care real estate through acquisition and financing of primarily single tenant properties. Properties acquired are primarily leased under triple-net leases and we are not involved in the management of the property. Our seniors housing operating properties include the seniors housing communities referenced above

and independent supportive living facilities (Canada) that are owned and/or operated through RIDEA structures (see Notes 3 and 18).

Our medical facility properties include medical office buildings, hospitals and life science buildings which are aggregated into our medical facilities reportable segment. Our medical office buildings are typically leased to multiple tenants and generally require a certain level of property management. Our hospital investments are leased and we are not involved in the management of the property. Our life science investment represents an investment in an unconsolidated entity (see Note 7).

The accounting policies of the segments are the same as those described in the summary of significant accounting policies (see Note 2 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013). The results of operations for all acquisitions described in Note 3 are included in our consolidated results of operations from the acquisition dates and are components of the appropriate segments. There are no intersegment sales or transfers.

We evaluate performance based upon net operating income from continuing operations ("NOI") of each segment. We define NOI as total revenues, including tenant reimbursements, less property level operating expenses. We believe NOI provides investors relevant and useful information because it measures the operating performance of our properties at the property level on an unleveraged basis. We use NOI to make decisions about resource allocations and to assess the property level performance of our properties.

Non-segment revenue consists mainly of interest income on non-real estate investments and other income. Non-segment assets consist of corporate assets including cash, deferred loan expenses and corporate offices and equipment among others. Non-property

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

specific revenues and expenses are not allocated to individual segments in determining NOI.

Summary information for the reportable segments is as follows for the periods presented (in thousands):

	Seniors	Seniors				
	Housing	Housing	Medical	N	Von-segment	
Three Months Ended September 30, 2014:	Triple-net	Operating	Facilities		/ Corporate	Total
Rental income	\$ 231,512	\$ -	\$ 122,636	\$	_	\$ 354,148
Resident fees and services	-	482,412	-		-	482,412
Interest income	5,852	1,054	2,438		-	9,344
Other income	836	325	352		106	1,619
Total revenues	238,200	483,791	125,426		106	847,523
Property operating expenses	-	320,895	34,262		-	355,157
Net operating income from continuing						
operations	238,200	162,896	91,164		106	492,366
Reconciling items:						
Interest expense	10,294	26,612	7,692		73,837	118,435
Loss (gain) on derivatives, net	52	(3)	-		-	49
Depreciation and amortization	63,223	95,819	41,928		-	200,970
General and administrative	-	-	-		30,803	30,803
Transaction costs	1,619	10,572	1,363		-	13,554
Loss (gain) on extinguishment of debt, net	(36)	-	-		2,728	2,692
Other expenses	8,825	1,437	-		-	10,262
Income (loss) from continuing operations						
before income taxes and income from						
unconsolidated entities	\$ 154,223	\$ 28,459	\$ 40,181	\$	(107,262)	\$ 115,601
Total assets	\$ 10,354,397	\$ 9,248,040	\$ 4,886,894	\$	52,391	\$ 24,541,722

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Three Months Ended September 30, 2013: Rental income Resident fees and services Interest income Other income Total revenues	Seniors Housing Triple-net \$ 197,950 - 5,035 778 203,763	Seniors Housing Operating \$ - 466,127 - 167 466,294	Medical Facilities \$ 110,562 - 2,594 466 113,622	Non-segmen / Corporate \$ - - 32 32	t Total \$ 308,512 466,127 7,629 1,443 783,711
Property operating expenses Net operating income from continuing	-	311,575	30,346	-	341,921
operations	203,763	154,719	83,276	32	441,790
Reconciling items: Interest expense Loss (gain) on derivatives, net Depreciation and amortization General and administrative Transaction costs Loss (gain) on extinguishment of debt, net Income (loss) from continuing operations	5,869 4,872 57,214 - 4,026	24,693 - 144,578 - 18,882 (5,252)	8,732 39,235 683	76,726 - - 28,718 - 1,184	116,020 4,872 241,027 28,718 23,591 (4,068)
before income taxes and income from unconsolidated entities	\$ 131,782	\$ (28,182)	\$ 34,626	\$ (106,596)	\$ 31,630
Nine Months Ended September 30, 2014: Rental income Resident fees and services Interest income Other income Total revenues	Seniors Housing Triple-net \$ 671,813 - 16,958 1,281 690,052	Seniors Housing Operating \$ - 1,406,316 1,065 1,643 1,409,024	Medical Facilities \$ 366,638 - 8,848 1,017 376,503	Non-segment / Corporate \$ - - 198 198	Total \$ 1,038,451 1,406,316 26,871 4,139 2,475,777
Property operating expenses Net operating income from continuing	-	939,108	101,234	-	1,040,342
operations	690,052	469,916	275,269	198	1,435,435
Reconciling items: Interest expense Loss (gain) on derivatives, net Depreciation and amortization	28,064 125 186,240	82,924 275 334,625	25,422 - 127,872	223,924	360,334 400 648,737

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

General and administrative	-	-	-	115,327	115,327
Transaction costs	5,900	12,863	2,783	-	21,546
Loss (gain) on extinguishment of debt, net	(36)	383	-	2,728	3,075
Other expenses	8,825	1,437	-	-	10,262
Income (loss) from continuing operations					
before income taxes and income from					
unconsolidated entities	\$ 460,934	\$ 37,409	\$ 119,192	\$ (341,781)	\$ 275,754

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

	Seniors Housing	Seniors Housing	Medical	Non-segment	
Nine Months Ended September 30, 2013:	Triple-net	Operating	Facilities	/ Corporate	Total
Rental income	\$ 568,764	\$ -	\$ 331,264	\$ -	\$ 900,028
Resident fees and services	-	1,164,446	-	-	1,164,446
Interest income	16,311	757	7,257	-	24,325
Other income	1,183	169	1,539	277	3,168
Total revenues	586,258	1,165,372	340,060	277	2,091,967
Property operating expenses	-	785,050	87,651	-	872,701
Net operating income from continuing					
operations	586,258	380,322	252,409	277	1,219,266
Reconciling items:					
Interest expense	14,921	63,175	27,097	229,128	334,321
Loss (gain) on derivatives, net	4,872	(407)	-	-	4,465
Depreciation and amortization	166,801	338,099	118,877	-	623,777
General and administrative	-	-	-	79,799	79,799
Transaction costs	15,730	101,006	971	-	117,707
Loss (gain) on extinguishment of debt, net	-	(5,560)	-	1,184	(4,376)
Income (loss) from continuing operations					
before income taxes and income from					
unconsolidated entities	\$ 383,934	\$ (115,991)	\$ 105,464	\$ (309,834)	\$ 63,573

Our portfolio of properties and other investments are located in the United States, the United Kingdom and Canada. Revenues and assets are attributed to the country in which the property is physically located. The following is a summary of geographic information for our operations for the periods presented (dollars in thousands):

Three Months Ended							Nine Months Ended							
		September 3	0, 2014		September 3	0, 2013	September	30, 2014		September 3	30, 2013			
Revenues:		Amount	%		Amount	%	Amount	%		Amount	%			
United States	\$	707,842	83.5%	\$	662,922	84.6%	\$ 2,078,863	84.0%	\$	1,827,470	87.4%			
International		139,681	16.5%		120,789	15.4%	396,914	16.0%		264,497	12.6%			
Total	\$	847,523	100.0%	\$	783,711	100.0%	\$ 2,475,777	100.0%	\$	2,091,967	100.0%			

		A	As of		
	September 3	0, 2014	December 31, 2013		
Assets:	Amount	%		Amount	%
United States \$	21,199,728	86.4%	\$	19,759,945	85.6%
International	3,341,994	13.6%		3,324,012	14.4%

Total \$ 24,541,722 100.0% \$ 23,083,957 100.0%

18. Income Taxes and Distributions

We elected to be taxed as a REIT commencing with our first taxable year. To qualify as a REIT for federal income tax purposes, at least 90% of taxable income (excluding 100% of net capital gains) must be distributed to stockholders. REITs that do not distribute a certain amount of current year taxable income in the current year are also subject to a 4% federal excise tax. The main differences between undistributed net income for federal income tax purposes and financial statement purposes are the recognition of straight-line rent for reporting purposes, basis differences in acquisitions, recording of impairments, differing useful lives and depreciation and amortization methods for real property and the provision for loan losses for reporting purposes versus bad debt expense for tax purposes.

Under the provisions of the REIT Investment Diversification and Empowerment Act of 2007 ("RIDEA"), for taxable years beginning after July 30, 2008, a REIT may lease "qualified health care properties" on an arm's-length basis to a taxable REIT subsidiary ("TRS") if the property is operated on behalf of such TRS by a person who qualifies as an "eligible independent contractor." Generally, the rent received from the TRS will meet the related party rent exception and will be treated as "rents from real

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

property." A "qualified health care property" includes real property and any personal property that is, or is necessary or incidental to the use of, a hospital, nursing facility, assisted living facility, congregate care facility, qualified continuing care facility, or other licensed facility which extends medical or nursing or ancillary services to patients. We have entered into various joint ventures that were structured under RIDEA. Resident level rents and related operating expenses for these facilities are reported in the unaudited consolidated financial statements and are subject to federal and state income taxes as the operations of such facilities are included in TRS entities. Certain net operating loss carryforwards could be utilized to offset taxable income in future years.

Income tax expense reflected in the financial statements primarily represents U.S. federal and state and local income taxes as well as non-U.S. income based or withholding taxes on certain investments located in jurisdictions outside the U.S. During the quarter, we established certain new wholly-owned direct and indirect subsidiaries in Luxembourg and Jersey and transferred interests in certain foreign investments into this new holding company structure. The new structure includes a property holding company that is tax resident in the United Kingdom. No material adverse current tax consequences in Luxembourg, Jersey or the United Kingdom resulted from the creation of this new holding company structure and all of the subsidiary entities in the structure are treated as disregarded entities of the company for U.S. federal income tax purposes. The company will reflect current and deferred tax liabilities for any such withholding taxes incurred as a result of this holding company structure in its consolidated financial statements.

The income tax benefit for the three and nine month periods ended September 30, 2014 is due primarily to the elimination of deferred tax liabilities in certain United Kingdom property holding companies which offsets the current year tax provision. The income tax expense for the three and nine month periods ended September 30, 2013 was due to operating income at our TRS entities. Net deferred tax liabilities with respect to our TRS entities totaled \$12,310,000 and \$19,748,000 as of September 30, 2014 and December 31, 2013, respectively, and related primarily to differences between the financial reporting and tax bases of fixed and intangible assets.

Generally, given current statutes of limitations, we are subject to audit by the Internal Revenue Service ("IRS") for the year ended December 31, 2011 and subsequent years and by state taxing authorities for the year ended December 31, 2010 and subsequent years. The company and its subsidiaries are also subject to audit by the Canada Revenue Agency and provincial authorities generally for periods subsequent to our initial investments in Canada made in May 2012, by HM Revenue & Customs for periods subsequent to our initial investments in the United Kingdom made in August 2012 and by Luxembourg taxing authorities generally for periods subsequent to our establishment of certain Luxembourg-based subsidiaries during 2014.

The balance of our unrecognized tax benefits as of September 30, 2014 and December 31, 2013 was \$927,000 and \$6,413,000, respectively. As of September 30, 2014, \$6,976,000 (including potential interest and penalties) relating to the April 1, 2011 Genesis HealthCare Corporation transaction ("Genesis Acquisition") due to the expiration of the applicable statute of limitations. As a part of the Genesis Acquisition, we received a full indemnification from FC-GEN Operations Investment, LLC covering income taxes or other taxes as well as interest and penalties relating to tax positions taken by FC-GEN Operations Investment, LLC prior to the acquisition. Accordingly, an offsetting indemnification asset was recorded in receivables and other assets on the consolidated balance sheet and was reversed as of September 30, 2014. The remaining unrecognized tax benefits, as currently accrued for, have an immaterial impact on the effective tax rate to the extent that they would be recognized.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

EXECUTIVE SUMMARY

Company Overview	29
Business Strategy	29
Capital Market Outlook	30
Key Transactions in 2014	30
Key Performance Indicators, Trends and Uncertainties	31
Corporate Governance	33
LIQUIDITY AND CAPITAL RESOURCES	
Sources and Uses of Cash	34
Off-Balance Sheet Arrangements	34
Contractual Obligations	35
Capital Structure	35
RESULTS OF OPERATIONS	
Summary	36
Seniors Housing Triple-net	37
Seniors Housing Operating	40
Medical Facilities	41
Non-Segment/Corporate	44
NON-GAAP FINANCIAL MEASURES & OTHER DISCLO	OSURES
FFO Reconciliations	46
EBITDA and Adjusted EBITDA Reconciliations	47
NOI and SSCNOI Reconciliations Health Care Reimbursements and Other Related Laws Critical Accounting Policies	49 52 57

Cautionary	Statement	t Regarding	Forward-I	ooking	Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is based primarily on the unaudited consolidated financial statements of Health Care REIT, Inc. for the periods presented and should be read together with the notes thereto contained in this Quarterly Report on Form 10-Q. Other important factors are identified in our Annual Report on Form 10-K for the year ended December 31, 2013, including factors identified under the headings "Business," "Risk Factors," and "Management's Discussion and Analysis of Financial Condition and Results of Operations." References herein to "we," "us," "our," or the "company" refer to Health Care REIT, Inc. and its subsidiaries unless specifically noted otherwise.

Executive Summary

Company Overview

Health Care REIT, Inc. is a real estate investment trust ("REIT") that has been at the forefront of seniors housing and health care real estate since the company was founded in 1970. We are an S&P 500 company headquartered in Toledo, Ohio. Our portfolio spans the full spectrum of seniors housing and health care real estate, including seniors housing communities, skilled nursing/post-acute facilities, medical office buildings, inpatient and outpatient medical centers and life science facilities. Our capital programs, when combined with comprehensive planning, development and property management services, make us a single-source solution for acquiring, planning, developing, managing, repositioning and monetizing real estate assets. The following table summarizes our consolidated portfolio as of September 30, 2014 (dollars in thousands):

			Percentage of	Number of	
Type of Property	Inv	estments ⁽¹⁾	Investments	Properties	
Seniors housing triple-net	\$	9,128,760	41.6%	628	
Seniors housing operating		8,391,048	38.2%	292	
Medical facilities		4,439,464	20.2%	260	
Totals	\$	21,959,272	100.0%	1,180	

(1) Excludes our share of investments in unconsolidated entities. Entities in which we have a joint venture with a minority partner are shown at 100% of the joint venture amount.

Business Strategy

Our primary objectives are to protect stockholder capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in net operating income and portfolio growth. To meet these objectives, we invest across the full spectrum of seniors housing and health care real estate and diversify our investment portfolio by property type, relationship and geographic location.

Substantially all of our revenues are derived from operating lease rentals, resident fees and services, and interest earned on outstanding loans receivable. These items represent our primary sources of liquidity to fund distributions and depend upon the continued ability of our obligors to make contractual rent and interest payments to us and the profitability of our operating properties. To the extent that our customers/partners experience operating difficulties and become unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our

investments through a variety of methods determined by the type of property. Our proactive and comprehensive asset management process for seniors housing properties generally includes review of monthly financial statements and other operating data for each property, review of obligor/partner creditworthiness, property inspections, and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. Our internal property management division actively manages and monitors the medical office building portfolio with a comprehensive process including tenant relations, lease expirations, the mix of health service providers, hospital/health system relationships, property performance, capital improvement needs, and market conditions among other things. In monitoring our portfolio, our personnel use a proprietary database to collect and analyze property-specific data. Additionally, we conduct extensive research to ascertain industry trends. We evaluate the operating environment in each property's market to determine the likely trend in operating performance of the facility. When we identify unacceptable trends, we seek to mitigate, eliminate or transfer the risk. Through these efforts, we are generally able to intervene at an early stage to address any negative trends, and in so doing, support both the collectability of revenue and the value of our investment.

In addition to our asset management and research efforts, we also structure our investments to help mitigate payment risk. Operating leases and loans are normally credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other real estate loans, operating leases or agreements between us and the obligor and its affiliates.

For the nine months ended September 30, 2014, rental income and resident fees and services represented 42% and 57%, respectively, of total revenues (including discontinued operations). Substantially all of our operating leases are designed with

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectability assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period. Our yield on loans receivable depends upon a number of factors, including the stated interest rate, the average principal amount outstanding during the term of the loan and any interest rate adjustments.

Our primary sources of cash include rent and interest receipts, resident fees and services, borrowings under our primary unsecured credit facility, public issuances of debt and equity securities, proceeds from investment dispositions and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including acquisitions, capital expenditures, construction advances and transaction costs), loan advances, property operating expenses and general and administrative expenses. Depending upon the availability and cost of external capital, we believe our liquidity is sufficient to fund these uses of cash.

We also continuously evaluate opportunities to finance future investments. New investments are generally funded from temporary borrowings under our primary unsecured credit facility, internally generated cash and the proceeds from investment dispositions. Our investments generate cash from net operating income and principal payments on loans receivable. Permanent financing for future investments, which replaces funds drawn under our primary unsecured credit facility, has historically been provided through a combination of the issuance of public debt and equity securities and the incurrence or assumption of secured debt.

Depending upon market conditions, we believe that new investments will be available in the future with spreads over our cost of capital that will generate appropriate returns to our stockholders. It is also possible that investment dispositions may occur in the future. To the extent that investment dispositions exceed new investments, our revenues and cash flows from operations could be adversely affected. We expect to reinvest the proceeds from any investment dispositions in new investments. To the extent that new investment requirements exceed our available cash on-hand, we expect to borrow under our primary unsecured credit facility. At September 30, 2014, we had \$998,678,000 of cash and cash equivalents, \$118,167,000 of restricted cash and \$2,500,000,000 of available borrowing capacity under our primary unsecured credit facility.

Capital Market Outlook

We believe the capital markets remain supportive of our investment strategy. In July 2014, we closed on a new primary unsecured credit facility that further enhances our access to efficient capital and financial flexibility. For the 21 months ended September 30, 2014, we raised over \$6.0 billion in aggregate gross proceeds through the issuance of common stock and unsecured debt. The capital raised, in combination with available cash and borrowing capacity under our line of credit, supported \$5.7 billion in gross new investments during 2013 and \$1.8 billion during the nine months ended September 30, 2014. We expect attractive investment opportunities to remain available in the future as we continue to leverage the benefits of our relationship investment strategy.

Capital. In May 2014, we completed the public issuance of 16,100,000 shares of common stock for approximate gross proceeds of \$1,003,835,000. In September 2014, we completed the public issuance of 17,825,000 shares of common stock for approximate gross proceeds of \$1,136,344,000. Also, during the nine months ended September 30, 2014, we raised \$186,996,000 through our dividend reinvestment program. In July 2014, we closed on a new primary unsecured credit facility that includes a \$2,500,000,000 revolving line of credit, a \$500,000,000 term loan and a \$250,000,000 Canadian denominated term loan plus an option to upsize the facility by up to an additional \$1,000,000,000 through an accordion feature. The facility also allows us to borrow up to \$500,000,000 in alternate currencies. Based on our current credit ratings, the revolver is priced at 1.05% over LIBOR with a 0.20% annual facility fee and the term loans are priced at 1.15% over LIBOR for the U.S. tranche and CDOR for the Canadian tranche. Among other things, the new facility provides us with additional borrowing capacity and extends the agreement to October 31, 2018. It can be extended for an additional year at our option.

Investments. The following summarizes our acquisitions and joint venture investments completed during the nine months ended September 30, 2014 (dollars in thousands):

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Properties	Investment Amount ⁽¹⁾	Capitalization Rates ⁽²⁾	Book Amount ⁽³⁾
Seniors housing triple-net	14	\$ 343,661	6.9%	\$ 339,700
Seniors housing operating	23	688,250	6.2%	524,189
Medical facilities Totals	26 63	\$ 519,080 1,550,991	6.2% 6.4%	\$ 519,683 1,383,572

- (1) Represents stated purchase price including cash and any assumed debt but excludes fair value adjustments pursuant to U.S. GAAP.
- (2) Represents annualized contractual or projected income to be received in cash divided by investment amounts.
- (3) Represents amounts recorded on our books including fair value adjustments pursuant to U.S. GAAP. See Notes 3, 6 and 7 to our unaudited consolidated financial statements for additional information.

Dispositions. The following summarizes our property dispositions completed during the nine months ended September 30, 2014 (dollars in thousands):

	Properties	Proceeds ⁽¹⁾	Capitalization Rates ⁽²⁾	Book Amount ⁽³⁾
Seniors housing triple-net	6	\$ 68,566	9.6%	\$ 56,713
Medical facilities	7	374,167	10.4%	343,337
Totals	13	\$ 442,733	10.3%	\$ 400,050

- (1) Represents proceeds received upon disposition including any seller financing. See Notes 5 and 6 to our unaudited consolidated financial statements for additional information.
- (2) Represents annualized contractual income that was being received in cash at date of disposition divided by disposition proceeds.
- (3) Represents carrying value of assets at time of disposition.

Dividends. Our Board of Directors increased the annual cash dividend to \$3.18 per common share (\$0.795 per share quarterly), as compared to \$3.06 per common share for 2013, beginning in February 2014. The dividend declared for the quarter ended September 30, 2014 represents the 174th consecutive quarterly dividend payment.

Key Performance Indicators, Trends and Uncertainties

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to operating performance, concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes.

Operating Performance. We believe that net income attributable to common stockholders ("NICS") is the most appropriate earnings measure. Other useful supplemental measures of our operating performance include funds from operations ("FFO"), net operating income from continuing operations ("NOI") and same store cash NOI ("SSCNOI"); however, these supplemental measures are not defined by U.S. generally accepted accounting principles ("U.S. GAAP"). Please refer to the section entitled "Non-GAAP Financial Measures" for further discussion and reconciliations of FFO, NOI and SSCNOI. These earnings measures and their relative per share amounts are widely used by investors and analysts in the valuation, comparison and investment recommendations of companies. The following table reflects the recent historical trends of our operating performance measures for the periods presented (in thousands, except per share amounts):

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	March 31, 2013	June 30, 2013	Th September 30, 2013	December 31, 2013	March 31, 2014	June 30, 2014	September 30, 2014
Net income (loss) attributable to common							
	\$ 55,058	\$ (8,508)	\$ 20,691	\$ 11,473	\$ 50,022	\$ 71,829	136,255
Funds from operations Net operating income from	170,878	230,666	258,263	265,077	288,803	284,245	316,512
continuing operations Same store cash net operating	376,901	400,574	441,790	454,468	460,376	482,692	492,366
income	297,782	304,545	307,541	310,354	312,094	318,057	319,162
Per share data (fully diluted): Net income (loss) attributable to common							
stockholders	\$ 0.21	\$ (0.03)	\$ 0.07	\$ 0.04	\$ 0.17	\$ 0.24	0.44
Funds from operations	0.65	0.83	0.90	0.92	0.99	0.95	1.01

Concentration Risk. We evaluate our concentration risk in terms of investment mix, relationship mix and geographic mix. Concentration risk is a valuable measure in understanding what portion of our investments could be at risk if certain sectors were to experience downturns. Investment mix measures the portion of our investments that relate to our various property types. Relationship mix measures the portion of our investments that relate to our top five relationships. Geographic mix measures the portion of our investments that relate to our top five states (or international equivalents). The following table reflects our recent historical trends of concentration risk by investment balance as of the date indicated below:

March 31,	June 30,	September 30,	December 31,	March 31,	June 30,	September 30,
2013	2013	2013	2013	2014	2014	2014

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Investment							
mix: ⁽¹⁾ Seniors							
housing							
triple-net	43%	40%	41%	41%	41%	42%	42%
Seniors	15 70	1070	1170	1170	1170	.270	.270
housing							
operating	35%	39%	39%	39%	39%	38%	38%
Medical							
facilities	22%	21%	20%	20%	20%	20%	20%
Relationship mix: ⁽¹⁾							
Sunrise							
Senior							
Living ⁽²⁾	14%	13%	19%	19%	19%	18%	19%
Genesis							
HealthCare	14%	13%	12%	12%	12%	12%	12%
Revera(2)		6%	6%	5%	5%	5%	5%
Benchmark							
Senior							
Living	4%		4%	4%	4%	4%	4%
Belmont							
Village Merrill	5%	4%	4%	4%	4%	4%	4%
Gardens	6%	5%					
Remaining	070	3 70					
relationships	57%	59%	55%	56%	56%	57%	56%
relationships	3776	27,0	3370	2070	2070	2770	2070
Geographic mix: ⁽¹⁾							
California	9%	8%	10%	10%	10%	10%	10%
England	8%	7%	8%	8%	8%	8%	9%
New Jersey	8%	8%	8%	8%	8%	8%	8%
Texas	8%	8%	7%	7%	7%	8%	7%
Florida	6%	5%	5%	5%	5%	5%	5%
Remaining							
geographic							
areas	61%	64%	62%	62%	62%	61%	61%

⁽¹⁾ Excludes our share of investments in unconsolidated entities. Entities in which the company has a joint venture with a minority partner are shown at 100% of the joint venture amount.

Credit Strength. We measure our credit strength both in terms of leverage ratios and coverage ratios. The leverage ratios indicate how much of our balance sheet capitalization is related to long-term debt. The coverage ratios indicate our ability to service interest and fixed charges (interest, secured debt principal amortization and preferred dividends). We expect to maintain capitalization ratios

⁽²⁾ Revera owns a controlling interest in Sunrise.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

and coverage ratios sufficient to maintain compliance with our debt covenants. The coverage ratios are based on earnings before interest, taxes, depreciation and amortization ("EBITDA") which is discussed in further detail, and reconciled to net income, below in "Non-GAAP Financial Measures." Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, investment recommendations and rating of companies. The following table reflects the recent historical trends for our credit strength measures for the periods presented:

		Three Months Ended									
	March 31, 2013	June 30, 2013	September 30, 2013	December 31, 2013	March 31, 2014	June 30, 2014	September 30, 2014				
Debt to book capitalization ratio Debt to undepreciated book	49%	44%	47%	48%	48%	45%	43%				
capitalization ratio Debt to market capitalization	n 45%	41%	43%	43%	43%	40%	38%				
ratio	34%	32%	35%	39%	37%	33%	32%				
Interest coverage ratio Fixed charge	3.42x	2.88x	3.32x	3.12x	3.45x	3.51x	3.86x				
coverage ratio	2.72x	2.27x	2.62x	2.54x	2.74x	2.77x	3.07x				

Lease Expirations. The following table sets forth information regarding lease expirations for certain portions of our portfolio as of September 30, 2014 (dollars in thousands):

					Expiration	Year				
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	There
Seniors housing triple-net:										
Properties7 Base	-	-	33	51	-	10	23	42	2	
ren (1) 6,394 \$ % 0.7% of	- 0.0%	- \$ 0.0%	14,897 \$ 1.6%	37,421 \$ 4.0%	- \$ 0.0%	13,356 \$ 1.4%	34,842 \$ 3.7%	40,716 \$ 4.4%	5,760 \$ 0.6%	8 770 8

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

base rent

Tent	•		4.46	0.4.7.4		0.1.0	2 7 6 7		202	~ 0
Units 89	2 -	-	1,467	3,151	-	912	3,565	5,463	383	50,
of										
Units 1.3	% 0.0%	0.0%	2.2%	4.7%	0.0%	1.4%	5.4%	8.2%	0.6%	7
Hospitals:										
Properties	-	_	-	-	-	-	-	-	-	
Base										
ren s (1) -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 63,
%										
of										
base										
rent 0.0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10
Beds -	-	-	-	-	-	-	-	-	C)
%										
of										
Beds 0.0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10
Medical										
office										
buildings:										
Square										
feet 250,4	66 656,492	835,062	1,156,909	905,682	1,032,735	929,131	1,086,681	2,058,956	1,011,307	3,665
Base										
ren (1) 4,0	38 \$ 14,606	\$ 17,312	\$ 26,836	\$ 20,808	\$ 24,458	\$ 21,612	\$ 27,086	\$ 41,967	\$ 24,595	5 \$ 92
%										
of										
base										
rent 1.3	4.6%	5.5%	8.5%	6.6%	7.8%	6.8%	8.6%	13.3%	7.8%	2
Leases	91 204	206	243	185	186	103	115	147	73	3
%										
of										
Leases 5.3	% 11.9%	12.0%	14.2%	10.8%	10.9%	6.0%	6.7%	8.6%	4.3%)

(1) The most recent monthly base rent including straight line for leases with fixed escalators or annual cash rents for leases with contingent escalators. Base rent does not include tenant recoveries or amortization of above and below market lease intangible

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. Factors that may cause actual results to differ from expected results are described in more detail in "Cautionary Statement Regarding Forward-Looking Statements" and other sections of this Quarterly Report on Form 10-Q. Management regularly monitors economic and other factors to develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends. Please refer to our Annual Report on Form 10-K for the year ended December 31, 2013, under the headings "Business," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" for further discussion of these risk factors.

Corporate Governance

Maintaining investor confidence and trust is important in today's business environment. Our Board of Directors and management are strongly committed to policies and procedures that reflect the highest level of ethical business practices. Our corporate governance guidelines provide the framework for our business operations and emphasize our commitment to increase stockholder value while meeting all applicable legal requirements. These guidelines meet the listing standards adopted by the New York Stock Exchange and are available on the Internet at www.hcreit.com/investor-relations/governance. The information on our website is not incorporated by reference in this Quarterly Report on Form 10-Q, and our web address is included as an inactive textual reference only.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Liquidity and Capital Resources

Sources and Uses of Cash

Our primary sources of cash include rent and interest receipts, resident fees and services, borrowings under our primary unsecured credit facility, public issuances of debt and equity securities, proceeds from investment dispositions and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including acquisitions, capital expenditures, construction advances and transaction costs), loan advances, property operating expenses, and general and administrative expenses. These sources and uses of cash are reflected in our Consolidated Statements of Cash Flows and are discussed in further detail below. The following is a summary of our sources and uses of cash flows (dollars in thousands):

	Nine Months Ended				Change		
	September 30,		September 30,				
		2014		2013		\$	%
Cash and cash equivalents at beginning of period	\$	158,780	\$	1,033,764	\$	(874,984)	-85%
Cash provided from (used in):							
Operating activities		854,169		625,907		228,262	36%
Investing activities		(1,106,896)		(3,202,554)		2,095,658	-65%
Financing activities		1,092,490		1,693,312		(600,822)	-35%
Effect of foreign currency translation on cash and							
cash equivalents		135		14,409		(14,274)	-99%
Cash and cash equivalents at end of period	\$	998,678	\$	164,838	\$	833,840	506%

Operating Activities. The change in net cash provided from operating activities is primarily attributable to increases in NOI, which is primarily due to acquisitions. Please see "Results of Operations" for further discussion. For the nine months ended September 30, 2014, cash flow provided from operations exceeded cash distributions to stockholders. For the nine months ended September 30, 2013, cash distributions to stockholders exceeded cash flow provided from operations. The source of funds for these excess distributions was available cash on-hand, which was \$1,033,764,000 at December 31, 2012 and \$164,838,000 at September 30, 2013.

Investing Activities. The changes in net cash used in investing activities are primarily attributable to net changes in real property investments, real estate loans receivable and investments in unconsolidated entities, which are summarized above in "Key Transactions in 2014" and Notes 3, 6 and 7 of our unaudited consolidated financial statements. The following is a summary of cash used in non-acquisition capital improvement activities (dollars in thousands):

		Nine Mon	Change			
	September 30,		September 30,			
	2014		2013		\$	%
New development	\$	140,829	\$	178,850	\$ (38,021)	-21%
Recurring capital expenditures, tenant						
improvements and lease commissions		43,956		41,415	2,541	6%
Renovations, redevelopments and other capital						
improvements		42,368		41,104	1,264	3%
Total	\$	227,153	\$	261,369	\$ (34,216)	-13%

The change in new development is primarily due to the number and size of construction projects on-going during the relevant periods. Renovations, redevelopments and other capital improvements include expenditures to maximize property value, increase net operating income, maintain a market-competitive position and/or achieve property stabilization. Generally, these expenditures have increased as a result of acquisitions, primarily in our seniors housing operating segment.

Financing Activities. The changes in net cash provided from financing activities are primarily attributable to changes related to our long-term debt arrangements, the issuance/conversion of common and preferred stock and dividend payments. Please refer to Notes 9, 10 and 13 of our unaudited consolidated financial statements for additional information.

Off-Balance Sheet Arrangements

At September 30, 2014, we had investments in unconsolidated entities with our ownership ranging from 10% to 50%. Please see Note 7 to our unaudited consolidated financial statements for additional information. We use financial derivative instruments to hedge interest rate and foreign currency exchange rate exposure. Please see Note 11 to our unaudited consolidated financial statements for

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

additional information. At September 30, 2014, we had six outstanding letter of credit obligations. Please see Note 12 to our unaudited consolidated financial statements for additional information.

Contractual Obligations

The following table summarizes our payment requirements under contractual obligations as of September 30, 2014 (in thousands):

	Payments Due by Period						
Contractual Obligations	Total		2014	2015-2016	2017-2018	Thereafter	
Unsecured credit facilities ⁽¹⁾	\$ -	\$	-	\$ -	\$ -	\$ -	
Senior unsecured notes and term loans:(2)							
U.S. Dollar senior unsecured notes	5,727,448		-	950,000	900,000	3,877,448	
Pounds Sterling senior unsecured notes ⁽³⁾	891,825		-	-	-	891,825	
U.S. Dollar term loan	500,000)	-	-	500,000	-	
Canadian Dollar term loan ⁽³⁾	223,055		-	-	223,055	-	
Secured debt: ^(2,3)							
Consolidated	2,861,720)	50,367	803,270	786,010	1,222,073	
Unconsolidated	577,763		7,206	302,454	100,114	167,989	
Contractual interest obligations: ⁽⁴⁾							
Unsecured credit facilities	-		-	-	-	-	
Senior unsecured notes and term loans ⁽³⁾	3,058,126	·)	92,400	614,369	546,365	1,804,992	
Consolidated secured debt ⁽³⁾	757,431		35,968	249,354	161,007	311,102	
Unconsolidated secured debt ⁽³⁾	89,651		6,900	40,528	17,749	24,474	
Capital lease obligations ⁽⁵⁾	113,075		1,349	17,889	9,411	84,426	
Operating lease obligations ⁽⁵⁾	857,034		3,711	28,386	28,735	796,202	
Purchase obligations ⁽⁵⁾	1,340,695		1,120,570	212,015	-	8,110	
Other long-term liabilities ⁽⁶⁾	367,375		246	362,950	2,950	1,229	
Total contractual obligations	\$ 17,365,198	\$ 1	1,318,717	\$ 3,581,215	\$ 3,275,396	\$ 9,189,870	

⁽¹⁾ Relates to line of credit with an aggregate commitment of \$2,500,000,000. See Note 9 to our unaudited consolidated financial statements for additional information.

- (3) Based on foreign currency exchange rates in effect as of balance sheet date.
- (4) Based on variable interest rates in effect as of balance sheet date.
- (5) See Note 12 to our unaudited consolidated financial statements for additional information.
- (6) Primarily relates to an unfunded commitment for a secured bridge facility with one of our operators which is discussed in Note 12 to our unaudited consolidated financial statements, and our Supplemental Executive Retirement

⁽²⁾ Amounts represent principal amounts due and do not reflect unamortized premiums/discounts or other fair value adjustments as reflected on the balance sheet.

Plan, which is discussed in Note 19 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013. Reflects payments to be made due to Mr. Chapman's retirement discussed in Note 14 to our unaudited consolidated financial statements.

Capital Structure

Please refer to "Credit Strength" above for a discussion of our leverage and coverage ratio trends. Our debt agreements contain various covenants, restrictions and events of default. Certain agreements require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of September 30, 2014, we were in compliance with all of the covenants under our debt agreements. Please refer to the section entitled "Non-GAAP Financial Measures" for further discussion. None of our debt agreements contain provisions for acceleration which could be triggered by our debt ratings. However, under our primary unsecured credit facility, the ratings on our senior unsecured notes are used to determine the fees and interest charged. A summary of certain covenants and our results as of September 30, 2014 is as follows:

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Per Agreement			
		Senior	Actual at	
	Unsecured	Unsecured	September 30,	
Covenant	Line of Credit	Notes	2014	
Total Indebtedness to Book Capitalization Ratio maximum	60%	n/a	43%	
Secured Indebtedness to Total Assets Ratio maximum	30%	40%	12%	
Total Indebtedness to Total Assets maximum	n/a	60%	42%	
Unsecured Debt to Unencumbered Assets maximum	60%	n/a	37%	
Adjusted Interest Coverage Ratio minimum	n/a	1.50x	3.56x	
Adjusted Fixed Charge Coverage minimum	1.50x	n/a	2.82x	

We plan to manage the company to maintain compliance with our debt covenants and with a capital structure consistent with our current profile. Any downgrades in terms of ratings or outlook by any or all of the rating agencies could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition.

On May 4, 2012, we filed an open-ended automatic or "universal" shelf registration statement with the Securities and Exchange Commission covering an indeterminate amount of future offerings of debt securities, common stock, preferred stock, depositary shares, warrants and units. As of October 31, 2014, we had an effective registration statement on file in connection with our enhanced dividend reinvestment plan under which we may issue up to 10,000,000 shares of common stock. As of October 31, 2014, 3,973,371 shares of common stock remained available for issuance under this registration statement. We have entered into separate Equity Distribution Agreements with each of UBS Securities LLC, RBS Securities Inc., KeyBanc Capital Markets Inc. and Credit Agricole Securities (USA) Inc. relating to the offer and sale from time to time of up to \$630,015,000 aggregate amount of our common stock ("Equity Shelf Program"). As of October 31, 2014, we had \$457,112,000 of remaining capacity under the Equity Shelf Program. Depending upon market conditions, we anticipate issuing securities under our registration statements to invest in additional properties and to repay borrowings under our unsecured credit facilities.

Results of Operations

Summary

Our primary sources of revenue include rent and resident fees and services. Our primary expenses include interest expense, depreciation and amortization, property operating expenses, transaction costs and general and administrative expenses. We evaluate our business and make resource allocations on our three business segments: seniors housing triple-net, seniors housing operating and medical facilities. The primary performance measures for our properties are

NOI and SSCNOI, which are discussed below. Please see Note 17 to our unaudited consolidated financial statements for additional information. The following is a summary of our results of operations (dollars in thousands, except per share amounts):

	Three Months Ended September Septembe			Change	e	Nine Months Ended				Change		;
	30, 2014	30, 2013		Amount	%	Se	eptember 30, 2014	Se	ptember 30, 2013	1	Amount	%
Net income (loss) attributable to common												
stockholder Funds from	\$ 136,255	\$ 20,69	1 \$	115,564	559%	\$	258,107	\$	67,245	\$	190,862	284%
operations EBITDA	316,512 461,978	258,26 396,20		58,249 65,773	23% 17%		889,562 1,308,684		659,810 1,088,342		229,752 220,342	35% 20%
Net operating income from continuing operations	401,978	390,20	3	63,773	17%		1,308,084		1,088,342		220,342	20%
(NOI) Same store cash	492,366	441,79	0	50,576	11%		1,435,435		1,219,266		216,169	18%
NOI	319,162	307,54	1	11,621	4%		949,313		909,868		39,445	4%
Per share data (fully diluted): Net income (loss) attributable to common												
stockholder Funds from	\$ 0.44	\$ 0.0	7 \$	0.37	529%	\$	0.86	\$	0.24	\$	0.62	258%
operations	\$ 1.01	\$ 0.9	0 \$	0.11	12%	\$	2.96	\$	2.40	\$	0.56	23%
Interest coverage ratio Fixed charge coverage	3.86x 3.07x	3.3 2.6	2x 2x	0.54x 0.45x	16% 17%		3.60x 2.86x		3.21x 2.54x		0.39x 0.32x	12% 13%

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Seniors Housing Triple-net

The following is a summary of our NOI for the seniors housing triple-net segment (dollars in thousands):

	,	Three Mor	iths I	Ended	Chang	ge		Nine Mon	ths E	Ended	Change	•
	Se	eptember	S	eptember			S	eptember	S	eptember		
		30,		30,				30,		30,		
		2014		2013	\$	%		2014		2013	\$	%
SSCNOI(1)	\$	180,284		175,791	\$ 4,493	3%	\$	537,830		519,693	\$ 18,137	3%
Non-cash												
NOI												
attributable												
to same												
store												
properties(1)		16,627		9,769	6,858	70%		42,391		30,448	11,943	39%
NOI												
attributable												
to non												
same												
store												
properties(2)		41,289		18,203	23,086	127%		109,831		36,117	73,714	204%
NOI	\$	238,200	\$	203,763	\$ 34,437	17%	\$	690,052	\$	586,258	\$ 103,794	18%

⁽¹⁾ Change is due to increases in cash and non-cash NOI (described below) related to 522 same store properties.

The following is a summary of our results of operations for the seniors housing triple-net segment (dollars in thousands):

⁽²⁾ Change is primarily due to the acquisition of 48 properties, the conversion of 10 construction projects into revenue-generating properties subsequent to January 1, 2013 and the transition of 38 properties from our seniors housing operating segment on September 1, 2013.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Three Mor September 30,	nths Ended September 30,	Change	e	Nine Mor September 30,	nths Ended September 30,	Change	;
	2014	2013	\$	%	2014	2013	\$	%
Revenues: Rental								
income Interest	\$ 231,512	\$ 197,950	\$ 33,562	17%	\$ 671,813	\$ 568,764	\$ 103,049	18%
income	5,852	5,035	817	16%	16,958	16,311	647	4%
Other income Net operating income from continuing	836	778	58	7%	1,281	1,183	98	8%
operations								
(NOI)	238,200	203,763	34,437	17%	690,052	586,258	103,794	18%
Expenses:								
Interest expense Loss (gain) on	10,294	5,869	4,425	75%	28,064	14,921	13,143	88%
derivatives,								
net Depreciation	52	4,872	(4,820)	-99%	125	4,872	(4,747)	-97%
and amortization	63,223	57,214	6,009	11%	186,240	166,801	19,439	12%
Transaction	03,223	37,214	0,009	1170	160,240	100,001	19,439	1270
costs	1,619	4,026	(2,407)	-60%	5,900	15,730	(9,830)	-62%
Loss (gain) on extinguishment		,	() ,		,	,	() ,	
of debt, net	(36)	_	(36)	n/a	(36)	_	(36)	n/a
Other	(50)		(23)	11, 44	(20)		(20)	11, 64
expenses	8,825	_	8,825	n/a	8,825	-	8,825	n/a
-	83,977	71,981	11,996	17%	229,118	202,324	26,794	13%
Income from continuing operations before income taxes and income (loss) from unconsolidated								
entities	154,223	131,782	22,441	17%	460,934	383,934	77,000	20%

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Income tax benefit (expense) Income (loss) from	6,081	(1,582)	7,663	n/a	5,290	(2,113)	7,403	n/a
unconsolidated entities Income from continuing	1,351	1,200	151	13%	4,157	3,680	477	13%
operations Discontinued operations:(1) Gain (loss) on sales of discontinued properties,	161,655	131,400	30,255	23%	470,381	385,501	84,880	22%
net Income (loss) from discontinued operations,	-	(1,247)	1,247	-100%	6,411	49,457	(43,046)	-87%
net Discontinued operations,	-	425	(425)	-100%	724	1,688	(964)	-57%
net Gain (loss) on real estate dispositions,	-	(822)	822	-100%	7,135	51,145	(44,010)	-86%
net ⁽¹⁾ Net income Less: Net income (loss) attributable to noncontrolling	3,514 165,169	130,578	3,514 34,591	n/a 26%	5,443 482,959	436,646	5,443 46,313	n/a 11%
interests Net income attributable to common	476	374	102	27%	1,422	1,113	309	28%
stockholders	\$ 164,693	\$ 130,204	\$ 34,489	26%	\$ 481,537	\$ 435,533	\$ 46,004	11%

⁽¹⁾ See Note 5 to our unaudited consolidated financial statements.

The increase in rental income is primarily attributable to the acquisitions of new properties, 38 properties transitioned from the seniors housing operating segment and the conversion of newly constructed seniors housing triple-net properties from which we receive rent and the modification of our lease with Genesis HealthCare to replace the CPI-based component of an annual increaser with a fixed annual increaser effective April 1, 2014. Certain of our leases contain annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the tenant's properties. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. If gross operating revenues at our facilities and/or the Consumer Price Index do not increase, a portion of our revenues

may not continue to increase. Sales of real property would offset revenue increases and, to the extent that they exceed new acquisitions, could result in decreased revenues. Our leases could renew above or below current rent rates, resulting in an increase or decrease in rental income. For the three months ended September 30, 2014, we had no lease renewals but we had 30 leases with rental rate increasers ranging from 0.10% to 0.43% in our seniors housing triple-net portfolio.

During the nine months ended September 30, 2014, we completed four seniors housing triple-net construction projects representing \$71,569,000 or \$185,896 per bed/unit plus expansion projects totaling \$9,298,000. The following is a summary of our seniors housing triple-net construction projects, excluding expansions, pending as of September 30, 2014 (dollars in thousands):

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Location	Units/Beds	Commitment	Balance	Est. Completion
Upper Providence, PA	96	\$ 29,030	\$ 17,494	1Q15
Mahwah, NJ	96	29,045	11,816	2Q15
Haddonfield, NJ	52	18,815	8,605	2Q15
Derby, England	74	12,032	4,942	2Q15
Piscataway, NJ	124	30,600	14,057	3Q15
Frederick, MD	130	19,000	10,257	3Q15
Edmond, OK	142	24,500	2,971	1Q16
Total	714	\$ 163,022	\$ 70,142	

Interest expense for the nine months ended September 30, 2014 and 2013 represents secured debt interest expense offset by interest allocated to discontinued operations. The change in secured debt interest expense is due to the net effect and timing of assumptions, segment transitions, extinguishments and principal amortizations. The following is a summary of our seniors housing triple-net property secured debt principal activity (dollars in thousands):

		Three Mon	ths Ended			Nine Mon	ths Ended	
	Septemb	er 30, 2014	Septemb	er 30, 2013	Septemb	er 30, 2014	Septemb	er 30, 2013
		Wtd. Avg.		Wtd. Avg.		Wtd. Avg.		Wtd. Avg.
	Amount	Interest Rate						
Beginning balance	\$ 581,740	5.389%	\$ 216,421	5.390%	\$ 587,136	5.394%	\$ 218,741	5.393%
Debt transferred	-	0.000%	367,997	5.298%	-	0.000%	367,997	5.298%
Debt issued	-	0.000%	13,800	5.480%	-	0.000%	13,800	5.480%
Debt extinguished	(9,019)	6.140%	(13,526)	2.587%	(9,019)	6.140%	(13,526)	2.587%
Principal payments	(2,657)	5.774%	(1,600)	5.637%	(8,053)	5.830%	(3,920)	5.598%
Ending balance	\$ 570,064	5.374%	\$ 583,092	5.399%	\$ 570,064	5.374%	\$ 583,092	5.399%
Monthly averages	\$ 573,927	5.379%	\$ 338,300	5.395%	\$ 580,636	5.387%	\$ 257,711	5.393%

Depreciation and amortization increased primarily as a result of new property acquisitions, the conversions of newly constructed investment properties and the transition of 38 properties from the seniors housing operating segment on September 1, 2013. To the extent that we acquire or dispose of additional properties in the future, our provision for depreciation and amortization will change accordingly.

Transaction costs represent costs incurred with property acquisitions including due diligence costs, fees for legal and valuation services, the termination of pre-existing relationships and lease termination expenses and other similar costs. The change in transaction costs is primarily due to lower transaction volume.

The increase in other expenses is primarily related to the reversal of the indemnification asset recorded in connection with the Genesis Acquisition. An income tax benefit was recorded in the same amount to reverse the unrecognized tax benefits related to the transaction. Refer to Note 18 to our unaudited consolidated financial statements for additional information.

Changes in the gain on sales of properties are related to property sales which totaled seven and 19 for the nine months ended September 30, 2014 and 2013, respectively.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Seniors Housing Operating

The following is a summary of our NOI for the seniors housing operating segment (dollars in thousands):

		Three Mont	ths E	nded	Change	;		Nine Mont	hs E	nded	Change	2
	Se	eptember	Se	eptember			S	eptember	S	eptember		
		30, 2014		30, 2013	\$	%		30, 2014		30, 2013	\$	%
SSCNOI ⁽¹⁾ NOI attributable to non same store	\$	69,668	\$	64,627	\$ 5,041	8%	\$	204,577	\$	187,670	\$ 16,907	9%
properties ⁽²⁾ NOI	\$	93,228 162,896	\$	90,092 154,719	\$ 3,136 8,177	3% 5%	\$	265,339 469,916	\$	192,652 380,322	\$ 72,687 89,594	38% 24%

⁽¹⁾ Change is due to increases in NOI (described below) related to 116 same store properties.

The following is a summary of our seniors housing operating results of operations (dollars in thousands):

		nths Ended	Change	;		Nine Mon	ths E	Ended	Chang	ge
	30, 2014	September 30, 2013	\$	%	Se	ptember 30, 2014	Sej	otember 30, 2013	\$	%
Revenues:										
Resident										
fees										
and										
services	\$ 482,412	\$ 466,127	\$ 16,285	3%	\$	1,406,316	\$	1,164,446	\$ 241,870	21%
Interest										
income	1,054	-	1,054	n/a		1,065		757	308	41%
Other										
income	325	167	158	95%		1,643		169	1,474	872%
	483,791	466,294	17,497	4%		1,409,024		1,165,372	243,652	21%
Property										
operating										
expenses	320,895	311,575	9,320	3%		939,108		785,050	154,058	20%
	162,896	154,719	8,177	5%		469,916		380,322	89,594	24%

⁽²⁾ Change is primarily due to the acquisition of 176 properties subsequent to January 1, 2013 and the transition of 38 properties to our seniors housing triple-net segment on September 1, 2013.

Net operating income from continuing operations (NOI)								
Other								
expenses:								
Interest	06.610	24.602	4.040	0~	02.024	60.4 5 5	10 = 10	21~
expense Loss (gain)	26,612	24,693	1,919	8%	82,924	63,175	19,749	31%
on								
derivatives,	(2)		(2)	,		(10=)	60.0	1.00
net Depreciation and	(3)	-	(3)	n/a	275	(407)	682	-168%
amortization Transaction	95,819	144,578	(48,759)	-34%	334,625	338,099	(3,474)	-1%
costs	10,572	18,882	(8,310)	-44%	12,863	101,006	(88,143)	-87%
Loss								
(gain)								
on								
extinguishme of	ent							
debt,								
net	_	(5,252)	5,252	-100%	383	(5,560)	5,943	-107%
Other		(-, -,	- , -			(- ,)	- 7-	
expenses	1,437	-	1,437	n/a	1,437	-	1,437	n/a
	134,437	182,901	(48,464)	-26%	432,507	496,313	(63,806)	-13%
Income								
(loss)								
from continuing								
operations								
before								
income								
taxes and								
income								
(loss)								
from unconsolidated								
entities	28,459	(28,182)	56,641	-201%	37,409	(115,991)	153,400	-132%
Income	20, .09	(20,102)	20,0.1	20176	27,109	(110,771)	100,100	102,0
tax								
benefit								
(expense)	3,746	(372)	4,118	-1107%	1,302	(4,517)	5,819	-129%
Income (loss) from	(5,550)	(4,391)	(1,159)	26%	(29,007)	(13,946)	(15,061)	108%

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

unconsolidated entities Net income (loss) Less: Net income (loss)	26,655	(32,9	45)	59,600	-181%	9,70)4	(134,454)	144,158	-107%
attributable to noncontrolling interests Net income (loss) attributable	(391)	(4,1	67)	3,776	-91%	(3,10	4)	(5,830)	2,726	-47%
to common stockholder\$	27,046	\$ (28,7	78) \$	55,824	-194%	\$ 12,80	08 \$	(128,624)	\$ 141,432	-110%

Fluctuations in revenues and property operating expenses are primarily a result of acquisitions subsequent to September 30, 2013, offset by the transition of 38 properties to seniors housing triple-net on September 1, 2013. The fluctuations in depreciation and amortization are due to acquisitions and variations in amortization of short-lived intangible assets. The decrease in depreciation and amortization for the three months ended September 30, 2014 as compared to the prior year is due primarily to a number of short lived

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

intangible assets which were fully amortized recently. To the extent that we acquire or dispose of additional properties in the future, these amounts will change accordingly.

The following is a summary of our seniors housing operating construction projects, excluding expansions, pending as of September 30, 2014 (dollars in thousands):

Location	Units/Beds	Commitment	Balance	Est. Completion
Edgbaston, EN	70	\$ 21,797	\$ 18,018	1Q15
Camberley, EN	102	23,156	10,869	4Q15
Total	172	\$ 44,953	\$ 28,887	

Interest expense represents secured debt interest expense as well as interest expense related to our \$250,000,000 Canadian-denominated unsecured term loan and our £550,000,000 Sterling-denominated senior unsecured notes. The increase in interest expense from the prior year is attributed primarily to the £550,000,000 Sterling-denominated senior unsecured notes issued in November 2013. Please refer to Note 10 to our unaudited consolidated financial statements for additional information. The following is a summary of our seniors housing operating property secured debt principal activity (dollars in thousands):

		Three Mo	ntł	ns Ended			Nine Mor	nth	s Ended
	Septen	mber 30, 2014		Septemb	er 30, 2013	Septemb	er 30, 2014		Septem
		Weighted Avg.			Weighted Avg.		Weighted Avg.		
	Amount	Interest Rate		Amount	Interest Rate	Amount	Interest Rate		Amount
Beginning balance	\$ 1,637,508	8 4.499%	\$	1,908,250	4.738%	\$ 1,714,714	4.622%	\$	1,369,526
Debt issued	87,410	0 3.190%		-	0.000%	98,100	3.228%		71,340
Debt assumed	-	0.000%		678,742	3.925%	12,005	4.147%		1,215,598
Debt extinguished	(31,167	7) 5.079%		(472,685)	3.482%	(112,829)	5.665%		(521,841)
Debt transferred	-	0.000%		(367,997)	5.298%	-	0.000%		(367,997)
Foreign currency	(22,234	4) 3.759%		9,564	4.045%	(23,434)	3.775%		2,672
Principal payments	(8,296	6) 4.325%		(9,492)	4.575%	(25,335)	4.354%		(22,916)
Ending balance	\$ 1,663,221	1 4.431%	\$	1,746,382	4.619%	\$ 1,663,221	4.431%	\$	1,746,382
Monthly averages	\$ 1,649,352	2 4.481%	\$	2,190,049	4.824%	\$ 1,654,526	4.538%	\$	1,719,287

The decrease in transaction costs is primarily due to costs associated with the Sunrise merger transaction in the prior year. The income tax benefit for the three and nine month periods ended September 30, 2014 is due primarily to the elimination of deferred tax liabilities in certain United Kingdom property holding companies, which offsets the current year tax provision. In connection with this elimination of deferred tax liabilities, certain organizational costs were incurred and are included in our Consolidated Statements of Comprehensive Income under "Other expenses." The

majority of our seniors housing operating properties are formed through partnership interests. The increased loss from unconsolidated entities is primarily due to depreciation and amortization of short-lived intangible assets and costs associated with the recapitalization of the Sunrise management company. Net income attributable to noncontrolling interests for the three month periods ended September 30, 2014 and 2013 represents our partners' share of net income (loss) related to joint ventures.

Medical Facilities

The following is a summary of our NOI for the medical facilities segment (dollars in thousands):

41

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Three More eptember 30,	Ended eptember 30,	Chang	e	S	Nine Mon eptember 30,	nded eptember 30,	Chang	e
	2014	2013	\$	%		2014	2013	\$	%
SSCNOI ⁽¹⁾	\$ 69,210	\$ 67,123	\$ 2,087	3%	\$	206,906	\$ 202,505	\$ 4,401	2%
Non-cash NOI									
attributable to same									
store									
properties ⁽¹⁾	1,840	2,637	(797)	-30%		5,282	7,843	(2,561)	-33%
NOI attributable									
to non									
same store properties ⁽²⁾	20,114	13,516	6,598	49%		63,081	42,061	21,020	50%
NOI	\$ 91,164	\$ 83,276	\$ 7,888	9%	\$	275,269	\$ 252,409	\$ 22,860	9%

⁽¹⁾ Change is due to increases in cash NOI and decreases in non-cash NOI (described below) related to 196 same store properties.

The following is a summary of our results of operations for the medical facilities segment (dollars in thousands):

	Three Mo	nths Ended	Change	e	Nine Mor	nths Ended	Change		
	September 30, 2014	September 30, 2013	\$	%	September 30, 2014	September 30, 2013	\$	%	
Revenues:	2014	2013	Ф	70	2014	2013	Φ	70	
Rental									
income	\$ 122,636	\$ 110,562	\$ 12,074	11%	\$ 366,638	\$ 331,264	\$ 35,374	11%	
Interest									
income	2,438	2,594	(156)	-6%	8,848	7,257	1,591	22%	
Other									
income	352	466	(114)	-24%	1,017	1,539	(522)	-34%	
	125,426	113,622	11,804	10%	376,503	340,060	36,443	11%	
Property operating									
expenses	34,262	30,346	3,916	13%	101,234	87,651	13,583	15%	
Net operating	91,164	83,276	7,888	9%	275,269	252,409	22,860	9%	

⁽²⁾ Change is primarily due to acquisitions of 41 properties and conversions of construction projects into 15 revenue-generating properties subsequent to January 1, 2013.

income from continuing operations (NOI)								
Other expenses:								
Interest		0 =						
expense Depreciation and	7,692	8,732	(1,040)	-12%	25,422	27,097	(1,675)	-6%
amortization Transaction	41,928	39,235	2,693	7%	127,872	118,877	8,995	8%
costs	1,363 50,983	683 48,650	680 2,333	100% 5%	2,783 156,077	971 146,945	1,812 9,132	187% 6%
Income from continuing operations before income taxes and income from	50,983	48,630	2,333	3%	136,077	140,943	9,132	6%
unconsolidated entities	40,181	34,626	5,555	16%	119,192	105,464	13,728	13%
Income tax (expense)	40,101	34,020	3,333	10 %	119,192	103,404	13,720	1370
benefit Income	371	(1,123)	1,494	n/a	(223)	(408)	185	-45%
from unconsolidated								
entities Income from	1,565	2,860	(1,295)	-45%	5,145	6,737	(1,592)	-24%
continuing operations Discontinued operations:(1) Gain (loss) on	42,117	36,363	5,754	16%	124,114	111,793	12,321	11%
sales of discontinued properties, net Income (loss) from discontinued	-	5,954	(5,954)	-100%	-	7,745	(7,745)	-100%
operations, net	-	251	(251)	-100%	-	709	(709)	-100%

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Discontinued								
operations, net	_	6,205	(6,205)	-100%	_	8,454	(8,454)	-100%
Gain (loss)	-	0,203	(0,203)	-100 /0	-	0,434	(0,434)	-100 /0
on real								
estate								
dispositions,								
net ⁽¹⁾	26,090		26,090	n/a	30,830		30,830	n/a
Net income	20,090	-	20,090	11/a	30,830	-	30,630	11/a
	69 207	12 560	25 620	60%	154 044	120 247	24 607	29%
(loss)	68,207	42,568	25,639	00%	154,944	120,247	34,697	29%
Less: Net								
income								
(loss)								
attributable								
to								
noncontrolling								
interests	79	105	(26)	-25%	344	255	89	35%
Net income								
(loss)								
attributable								
to common								
stockholders \$	68,128	\$ 42,463	\$ 25,665	60%	\$ 154,600	\$ 119,992	\$ 34,608	29%

⁽¹⁾ See Note 5 to our unaudited consolidated financial statements.

The increase in rental income is primarily attributable to the acquisitions of new properties and the construction conversions of medical facilities from which we receive rent. Certain number of our leases contain annual rental escalators that are contingent upon changes in the Consumer Price Index. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

recorded based on the contractual cash rental payments due for the period. If the Consumer Price Index does not increase, a portion of our revenues may not continue to increase. Sales of real property would offset revenue increases and, to the extent that they exceed new acquisitions, could result in decreased revenues. Our leases could renew above or below current rent rates, resulting in an increase or decrease in rental income. For the three months ended September 30, 2014, our consolidated medical office building portfolio signed 60,443 square feet of new leases and 131,474 square feet of renewals. The weighted-average term of these leases was five years, with a rate of \$22.86 per square foot and tenant improvement and lease commission costs of \$14.11 per square foot. Substantially all of these leases during the referenced quarter contain an annual fixed or contingent escalation rent structure ranging from the change in CPI to 4%. For the three months ended September 30, 2014, we had two leases with rental rate increasers ranging from 0.21% to 0.31% in our hospital portfolio.

During the nine months ended September 30, 2014, we completed three medical office building construction projects representing \$56,807,000 or \$228 per square foot plus one hospital expansion project totaling \$4,951,000. The following is a summary of the medical facilities construction projects, excluding expansions, pending as of September 30, 2014 (dollars in thousands):

Location	Square Feet	Commitment	Balance	Est. Completion
Burnsville, MN	123,857	\$ 36,087	\$ 22,885	4Q14
Humble, TX	36,475	10,885	7,318	4Q14
Bettendorf, IA	40,493	7,561	6,101	4Q14
Houston, TX	51,057	17,600	6,543	1Q15
Shenandoah, TX	80,085	24,557	12,377	1Q15
Bel Air, MD	99,184	26,387	1,818	1Q16
Total	431,151	\$ 123,077	\$ 57,042	

The change in secured debt interest expense is primarily due to the net effect and timing of assumptions, extinguishments and principal amortizations. The following is a summary of our medical facility secured debt principal activity (dollars in thousands):

		Three Mo	nths Ended		Nine Months Ended				
	Septemb	ber 30, 2014	Septem	ber 30, 2013	Septemb	per 30, 2014	Septemb	oer 30	
	_	Weighted Avg.	_	Weighted Avg.	_	Weighted Avg.	Weig		
	Amount	Interest Rate	Amount	Interest Rate	Amount	Interest Rate	Amount	Inte	
Beginning balance	\$ 585,161	6.067%	\$ 705,322	5.947%	\$ 700,427	5.999%	\$ 713,720	5	
Debt assumed	50,500	2.863%	26,300	6.439%	50,500	2.863%	26,300	6	
Debt extinguished	(11,447)	5.700%	-	0.000%	(118,507)	5.613%	-	0	
Principal payments	(3,282)	6.092%	(3,905)	6.032%	(11,488)	5.682%	(12,303)	ϵ	
Ending balance	\$ 620,932	5.812%	\$ 727,717	5.964%	\$ 620,932	5.812%	\$ 727,717	5	

Monthly averages \$ 590,392 6.001% \$ 709,921 5.952% \$ 634,851 5.956% \$ 710,146

The increase in property operating expenses and depreciation and amortization is primarily attributable to acquisitions and construction conversions of new medical facilities for which we incur certain property operating expenses offset by property operating expenses associated with discontinued operations. The change in transaction costs is due primarily to higher transaction volume in the current year. Income from unconsolidated entities includes our share of net income related to our joint venture investment with Forest City Enterprises and certain unconsolidated property investments related to our strategic joint venture relationship with a national medical office building company. The decrease is primarily attributable to lower occupancy in the current year.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Non-Segment/Corporate

The following is a summary of our results of operations for the non-segment/corporate activities (dollars in thousands):

	Three Months Ended September September		Chan	ge	Nine Mor September 30,	nths Ended September	Change		
	30, 2014	30, 2013	\$	%	30, 2014	30, 2013	\$	%	
Revenues:									
Other income	\$ 106	\$ 32	\$ 74	231%	\$ 198	\$ 277	\$ (79)	-29%	
Expenses: Interest expense	73,837	76,726	(2,889)	-4%	223,924	229,128	(5,204)	-2%	
General and	13,631	70,720	(2,009)	-4 /0	223,924	229,120	(3,204)	-2 /0	
administrative	30,803	28,718	2,085	7%	115,327	79,799	35,528	45%	
Loss on									
extinguishment	2.720	1 10 1	1 7 4 4	1200	2.720	1 104	1 7 1 1	1200	
of debt, net	2,728 107,368	1,184 106,628	1,544 740	130% 1%	2,728 341,979	1,184 310,111	1,544 31,868	130% 10%	
Loss from	107,500	100,028	740	1 70	341,979	310,111	31,000	10%	
continuing									
operations before									
income taxes	(107,262)	(106,596)	(666)	1%	(341,781)	(309,834)	(31,947)	10%	
Income tax				n lo		(17)	17	-100%	
(expense) benefit Loss from	-	-	-	n/a	-	(17)	1 /	-100%	
continuing									
operations	(107,262)	(106,596)	(666)	1%	(341,781)	(309,851)	(31,930)	10%	
Less: Preferred									
stock dividends	16,352	16,602	(250)	-2%	49,057	49,805	(748)	-2%	
Net loss attributable to									
common									
stockholders	\$ (123,614)	\$ (123,198)	\$ (416)	0%	\$ (390,838)	\$ (359,656)	\$ (31,182)	9%	

The following is a summary of our non-segment/corporate interest expense (dollars in thousands):

	Three Mor	Change)	Nine Mor	nths Ended	Chang	e	
	September	September			September	September		
	30,	30,			30,	30,		
	2014	2013	\$	%	2014	2013	\$	%
Senior unsecured notes	\$ 69,485	\$ 71,533	\$ (2,048)	-3%	\$ 210,765	\$ 216,688	\$ (5,923)	-3%

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Secured debt	112	122	(10)	-8%	334	358	(24)	-7%
Unsecured credit facilities	1,760	4,445	(2,685)	-60%	6,884	11,967	(5,083)	-42%
Capitalized interest	(1,561)	(1,706)	145	-8%	(4,778)	(4,698)	(80)	2%
Swap loss (savings)	(4)	(4)	-	0%	(11)	(11)	0	0%
Loan expense	4,045	2,336	1,709	73%	10,730	4,824	5,906	122%
Totals	\$ 73,837	\$ 76,726	\$ (2,889)	-4%	\$ 223,924	\$ 229,128	\$ (5,204)	-2%

The change in interest expense on senior unsecured notes is due to the net effect of issuances and extinguishments, excluding our \$250,000,000 Canadian-denominated unsecured term loan and our £550,000,000 Sterling-denominated senior unsecured notes, both of which are in our seniors housing operating segment. Please refer to Note 10 to our unaudited consolidated financial statements for additional information. We capitalize certain interest costs associated with funds used for the construction of properties owned directly by us. The amount capitalized is based upon the balances outstanding during the construction period using the rate of interest that approximates our cost of financing. Our interest expense is reduced by the amount capitalized. Loan expense represents the amortization of deferred loan costs incurred in connection with the issuance and amendments of debt. Loan expense changes are due to amortization of charges for costs incurred in connection with senior unsecured note issuances. The change in interest expense on the unsecured credit facilities is due primarily to the net effect and timing of draws, paydowns and variable interest rate changes. Please refer to Notes 9 and 10 of our unaudited consolidated financial statements for additional information regarding our long-term debt arrangements.

General and administrative expenses as a percentage of consolidated revenues (including revenues from discontinued operations) for the nine months ended September 30, 2014 and 2013 were 4.66% and 3.78%, respectively. The increase in general and administrative expenses is primarily related to costs associated with our initiatives to attract and retain appropriate personnel to achieve our business objectives and \$19,688,000 of CEO transition costs (see Note 14 to our unaudited consolidated financial statements for additional information). The loss on extinguishment of debt is due to the refinancing of our unsecured credit facility and the redemption of convertible senior notes. See Notes 9 and 13 for additional information.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Non-GAAP Financial Measures

We believe that net income, as defined by U.S. GAAP, is the most appropriate earnings measurement. However, we consider FFO, NOI and EBITDA to be useful supplemental measures of our operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation from net income. FFO, as defined by NAREIT, means net income attributable to common stockholders, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate and impairment of depreciable assets, plus depreciation and amortization, and after adjustments for unconsolidated entities and noncontrolling interests.

Net operating income from continuing operations ("NOI") is used to evaluate the operating performance of our properties. We define NOI as total revenues, including tenant reimbursements, less property operating expenses. Property operating expenses represent costs associated with managing, maintaining and servicing tenants for our seniors housing operating and medical facility properties. These expenses include, but are not limited to, property-related payroll and benefits, property management fees, marketing, housekeeping, food service, maintenance, utilities, property taxes and insurance. General and administrative expenses represent costs unrelated to property operations or transaction costs. These expenses include, but are not limited to, payroll and benefits, professional services, office expenses and depreciation of corporate fixed assets. Same store cash NOI ("SSCNOI") is used to evaluate the cash-based operating performance of our properties under a consistent population which eliminates changes in the composition of our portfolio. As used herein, same store is generally defined as those revenue-generating properties in the portfolio for the reporting period subsequent to January 1, 2013. Any properties acquired, developed, transitioned, sold or classified as held for sale during that period are excluded from the same store amounts. We believe NOI and SSCNOI provide investors relevant and useful information because they measure the operating performance of our properties at the property level on an unleveraged basis. We use NOI and SSCNOI to make decisions about resource allocations and to assess the property level performance of our properties.

EBITDA stands for earnings before interest, taxes, depreciation and amortization. We believe that EBITDA, along with net income and cash flow provided from operating activities, is an important supplemental measure because it provides additional information to assess and evaluate the performance of our operations. We primarily utilize EBITDA to measure our interest coverage ratio, which represents EBITDA divided by total interest, and our fixed charge coverage ratio, which represents EBITDA divided by fixed charges. Fixed charges include total interest, secured debt principal amortization and preferred dividends.

A covenant in our primary unsecured credit facility contains a financial ratio based on a definition of EBITDA that is specific to that agreement. Failure to satisfy these covenants could result in an event of default that could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. Due to the materiality of these debt agreements and the financial covenants, we have disclosed Adjusted EBITDA, which represents EBITDA as defined above and adjusted for stock-based compensation expense, provision for loan losses and gain/loss on extinguishment of debt. We use Adjusted EBITDA to measure our adjusted fixed charge coverage ratio, which represents Adjusted EBITDA divided by fixed charges on a trailing twelve months basis. Fixed charges include total interest (excluding

capitalized interest and non-cash interest expenses), secured debt principal amortization and preferred dividends. Our covenant requires an adjusted fixed charge coverage ratio of at least 1.50 times.

Other than Adjusted EBITDA, our supplemental reporting measures and similarly entitled financial measures are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. Management uses these financial measures to facilitate internal and external comparisons to our historical operating results and in making operating decisions. Additionally, these measures are utilized by the Board of Directors to evaluate management. Adjusted EBITDA is used solely to determine our compliance with a financial covenant in our primary unsecured credit facility and is not being presented for use by investors for any other purpose. None of our supplemental measures represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, the supplemental measures, as defined by us, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The table below reflects the reconciliation of FFO to net income attributable to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. The provisions for depreciation and amortization include provisions for depreciation and amortization from discontinued operations. Noncontrolling interest and unconsolidated entity amounts represent adjustments to reflect our share of depreciation and amortization. Amounts are in thousands except for per share data.

		Three Months Ended												
					S	eptember	Ι	December					S	eptember
	N	March 31,		June 30,		30,		31,	N	March 31,		June 30,		30,
FFO Reconciliations:		2013		2013		2013		2013		2014		2014		2014
Net income (loss)														
attributable to common														
stockholders	\$	55,058	\$	(8,508)	\$	20,691	\$	11,473	\$	50,022	\$	71,829	\$	136,255
Depreciation and														
amortization		187,122		200,477		242,981		243,380		233,318		214,449		200,970
Loss (gain) on sales of		·						·				·		
properties, net		(82,492)		29,997		(4,707)		8,064		0		(13,079)		(29,604)
Noncontrolling interests		(5,793)		(7,821)		(12,328)		(10,362)		(10,520)		(9,741)		(9,359)
Unconsolidated entities		16,983		16,521		11,626		12,522		15,983		20,787		18,250
Funds from operations	\$	170,878	\$	230,666	\$	258,263	\$	265,077	\$	288,803	\$	284,245	\$	316,512
		,	·	,	·	,	·	, , , , , ,	Ċ	,	Ċ	- , -		/-
Average common														
shares outstanding:														
Basic		260,036		273,091		286,020		288,133		289,606		296,256		311,117
Diluted		262,525		276,481		288,029		289,677		290,917		297,995		312,812
		- /		, .		,		, , , , , ,		,-		,		- ,-
Per share data:														
Net income attributable														
to														
common stockholders														
Basic	\$	0.21	\$	(0.03)	\$	0.07	\$	0.04	\$	0.17	\$	0.24	\$	0.44
Diluted	_	0.21	7	(0.03)	_	0.07	7	0.04	_	0.17	_	0.24	_	0.44
		0.21		(0.00)		0.07		0.01		0.17		J.2.		· · · ·
Funds from operations														
Basic	\$	0.66	\$	0.84	\$	0.90	\$	0.92	\$	1.00	\$	0.96	\$	1.02
Diluted		0.65		0.83		0.90		0.92		0.99		0.95		1.01

	Nine Mon	ths Ended	ded		
	September 30,	Se	eptember 30,		
FFO Reconciliations:	2013	2014			
Net income attributable to common stockholders	\$ 67,245	\$	258,107		
Depreciation and amortization	630,579		648,737		
Loss (gain) on sales of properties, net	(57,202)		(42,683)		

Noncontrolling interests Unconsolidated entities Funds from operations	\$	(25,942) 45,130 659,810	\$ (29,618) 55,019 889,562
Average common shares outstanding:			
Basic		273,148	299,137
Diluted		275,247	300,645
Per share data:			
Net income attributable to			
common stockholders			
Basic	\$	0.25	\$ 0.86
Diluted		0.24	0.86
Funds from operations			
Basic	\$	2.42	\$ 2.97
Diluted		2.40	2.96
	46		

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The table below reflects the reconciliation of EBITDA to net income, the most directly comparable U.S. GAAP measure, for the periods presented. Interest expense and the provisions for depreciation and amortization include discontinued operations. Dollars are in thousands.

		Three Months Ended											
					S	September	Ι	December				S	eptember
	N	March 31,		June 30,		30,		31,	N	March 31,	June 30,		30,
EBITDA Reconciliations:		2013		2013		2013		2013		2014	2014		2014
Net income	\$	71,799	\$	7,181	\$	33,605	\$	25,696	\$	65,200	\$ 87,854	\$	152,771
Interest expense		110,734		110,844		116,542		124,485		120,956	121,099		118,435
Income tax expense (benefit)		2,763		1,215		3,077		435		2,260	1,569		(10,198)
Depreciation and													
amortization		187,122		200,477		242,981		243,380		233,318	214,449		200,970
EBITDA	\$	372,418	\$	319,717	\$	396,205	\$	393,996	\$	421,734	\$ 424,971	\$	461,978
Interest Coverage Ratio:													
Interest expense	\$	110,734	\$	110,844	\$	116,542	\$	124,485	\$	120,956	\$ 121,099	\$	118,435
Non-cash interest expense		(3,494)		(1,237)		951		(264)		(330)	(1,649)		(547)
Capitalized interest		1,606		1,386		1,706		2,003		1,605	1,700		1,779
Total interest		108,846		110,993		119,199		126,224		122,231	121,150		119,667
EBITDA	\$	372,418	\$	319,717	\$	396,205	\$	393,996	\$	421,734	\$ 424,971	\$	461,978
Interest coverage ratio		3.42x		2.88x		3.32x		3.12x		3.45x	3.51x		3.86x
Fixed Charge Coverage													
Ratio:													
Total interest	\$	108,846	\$	110,993	\$	119,199	\$	126,224	\$	122,231	\$ 121,150	\$	119,667
Secured debt principal													
payments		11,432		13,277		15,297		16,132		15,455	15,803		14,549
Preferred dividends		16,602		16,602		16,602		16,531		16,353	16,352		16,352
Total fixed charges		136,880		140,872		151,098		158,887		154,039	153,305		150,568
EBITDA	\$	372,418	\$	319,717	\$	396,205	\$	393,996	\$	421,734	\$ 424,971	\$	461,978
Fixed charge coverage ratio		2.72x		2.27x		2.62x		2.54x		2.74x	2.77x		3.07x

	Nine Months Ended						
	Sept	ember 30,	Sep	tember 30,			
EBITDA Reconciliations:		2013		2014			
Net income	\$	112,588	\$	305,825			
Interest expense		338,120		360,491			
Income tax expense (benefit)		7,055		(6,369)			
Depreciation and amortization		630,579		648,737			
EBITDA	\$	1,088,342	\$	1,308,684			
Interest Coverage Ratio: Interest expense	\$	338,120	\$	360,491			

Non-cash interest expense		(3,779)	(2,527)
Capitalized interest		4,698	5,084
Total interest		339,039	363,048
EBITDA	\$	1,088,342	\$ 1,308,684
Interest coverage ratio		3.21x	3.60x
Fixed Charge Coverage Ratio:			
Total interest	\$	339,039	\$ 363,048
Secured debt principal payments		39,893	45,807
Preferred dividends		49,805	49,057
Total fixed charges		428,737	457,912
EBITDA	\$	1,088,342	\$ 1,308,684
Fixed charge coverage ratio		2.54x	2.86x
-	47		

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The table below reflects the reconciliation of Adjusted EBITDA to net income, the most directly comparable U.S. GAAP measure, for the periods presented. Interest expense and the provisions for depreciation and amortization include discontinued operations. Dollars are in thousands.

Twelve Months Ended													
Adjusted					September							,	September
EBITDA	March 31,		June 30,		30,	De	ecember 31,		March 31,		June 30,		30,
Reconciliation	ns: 2013		2013		2013		2013		2014		2014		2014
Net income \$	309,183	\$	239,491	\$	219,590	\$	138,280	\$	131,682	\$	212,355	\$	331,524
Interest													
expense	400,312		414,394		434,693		462,606		472,827		483,082		484,975
Income tax													
expense													
(benefit)	8,904		8,672		10,913		7,491		6,987		7,341		(5,934)
Depreciation	,		ŕ		,		,		•		,		, , ,
and													
amortization	593,285		660,799		770,922		873,960		920,156		934,128		892,117
Stock-based	-,-,						0.0,500		, _ , , _ ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,,-
compensation													
expense	17,728		17,607		18,971		20,177		17,336		29,320		29,635
Provision	17,720		17,007		10,571		20,177		17,000		23,620		25,000
for loan													
losses	27,008		27,008		2,110		2,110		2,110		2,110		2,110
Loss (gain)	27,000		27,000		2,110		2,110		2,110		2,110		2,110
on													
extinguishmen	t												
of debt, net	(1,083)		(1,659)		(5,942)		(909)		(749)		(218)		6,542
Adjusted	(1,003)		(1,037)		(3,772)		(505)		(142)		(210)		0,542
-	1,355,337	¢	1,366,312	Φ	1,451,257	Φ	1,503,715	Ф	1,550,349	Ф	1,668,118	Ф	1,740,969
LDIIDA •	1,333,337	ψ	1,300,312	Ψ	1,431,237	φ	1,303,713	Ψ	1,550,549	Ψ	1,000,110	Ψ	1,740,909
Adjusted													
Fixed													
Charge													
Charge													
Ratio:													
Interest													
	400 212	ф	414 204	Φ	124 602	Φ	162 606	Φ	472 927	Φ	402.002	φ	101.075
expense \$	400,312	\$	414,394	\$	434,693	\$	462,606	\$	472,827	\$	483,082	\$	484,975
Capitalized	0.064		0.211		7 260		6 700		6.700		7.014		7.007
interest	8,964		8,211		7,362		6,700		6,700		7,014		7,087
Non-cash													
interest	(11.106)		(0.504)		(6.202)		(4.044)		(000)		(1.202)		(2.700)
expense	(11,196)		(9,584)		(6,392)		(4,044)		(880)		(1,292)		(2,790)
Total	200.000		412.001		125 ((2		165.000		170 (17		400 004		400 070
interest	398,080		413,021		435,663		465,262		478,647		488,804		489,272

Adjusted EBITDA Adjusted interest coverage ratio	\$ 1,355,337	1,366,312 3.31x	1,451,257 3.33x		1,503,715 3.23x	1,550,349 3.24x	\$ 1,668,118 3.41x	\$ 1,740,969 3.56x
Total								
interest	\$ 398,080	\$ 413,021	\$ 435,663	\$	465,262	\$ 478,647	\$ 488,804	\$ 489,272
Secured debt								
principal								
payments	41,457	45,167	50,323		56,318	60,341	62,867	62,119
Preferred	11,107	10,107	50,525		50,510	00,511	02,007	02,119
dividends	66,525	66,408	66,408		66,336	66,088	65,838	65,588
Total								
fixed								
charges	506,062	524,596	552,394		587,916	605,076	617,509	616,979
Adjusted								
EBITDA	\$ 1,355,337	\$ 1,366,312	\$ 1,451,257	\$	1,503,715	\$ 1,550,349	\$ 1,668,118	\$ 1,740,969
Adjusted fixed								
charge								
coverage								
ratio	2.68x	2.60x	2.63x		2.56x	2.56x	2.70x	2.82x
	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		48			_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following tables reflect the reconciliation of NOI and SSCNOI to net income attributable to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. Dollars are in thousands.

		Three Months Ended September December								
	March 31,	June 30,	30,	31,	March 31,	June 30,	September 30,			
NOI					•	•				
Reconciliations:	2013	2013	2013	2013	2014	2014	2014			
Total revenues:										
Seniors housing										
triple-net	\$ 189,349	\$ 193,149	\$ 203,763	\$ 217,410	\$ 220,389	\$ 231,463	\$ 238,200			
Seniors housing										
operating	328,081	370,995	466,294	452,030	456,319	468,914	483,791			
Medical										
facilities	112,213	114,224	113,622	119,119	125,084	125,993	125,426			
Non-segment/corp	porate 81	164	32	20	15	76	106			
Total revenues	629,724	678,532	783,711	788,579	801,807	826,446	847,523			
Property										
operating										
expenses:										
Seniors housing										
operating	224,503	248,972	311,575	304,189	308,184	310,029	320,895			
Medical										
facilities	28,320	28,986	30,346	29,922	33,247	33,725	34,262			
Total property										
operating										
expenses	252,823	277,958	341,921	334,111	341,431	343,754	355,157			
Net operating										
income:										
Seniors housing										
triple-net	189,349	193,149	203,763	217,410	220,388	231,463	238,200			
Seniors housing										
operating	103,578	122,023	154,719	147,841	148,135	158,885	162,896			
Medical										
facilities	83,893	85,238	83,276	89,197	91,838	92,268	91,164			
Non-segment/corp	porate 81	164	32	20	15	76	106			
NOI	376,901	400,574	441,790	454,468	460,376	482,692	492,366			
Reconciling										
items:										
Interest expense	(108,838)	(109,463)	(116,020)	(124,441)	(120,833)	(121,065)	(118,435)			
Gain (loss) on										
derivatives, net	(2,309)	2,716	(4,872)	(6)	-	(351)	(49)			
	(184,688)	(198,062)	(241,027)	(242,022)	(233,318)	(214,449)	(200,970)			

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Depreciation and amortization General and							
administrative Transaction	(27,179)	(23,902)	(28,718)	(28,519)	(32,865)	(51,660)	(30,803)
costs Gain (loss) on extinguishment	(65,980)	(28,136)	(23,591)	(15,693)	(952)	(7,040)	(13,554)
of debt, net Provision for	308	-	4,068	(3,467)	148	(531)	(2,692)
loan losses Other expenses	-	-	-	(2,110)	-	-	(10,262)
Income tax benefit							
(expense) Income (loss)	(2,763)	(1,215)	(3,077)	(435)	(2,260)	(1,569)	10,198
from unconsolidated entities Income (loss)	2,262	(5,461)	(331)	(4,659)	(5,556)	(11,516)	(2,632)
from discontinued operations, net Gain (loss) on	84,085	(29,870)	5,383	(7,420)	460	6,675	-
real estate dispositions, net Preferred	-	-	-	-	-	6,668	29,604
dividends Loss (income) attributable to	(16,602)	(16,602)	(16,602)	(16,531)	(16,353)	(16,352)	(16,352)
noncontrolling interests	(139)	913	3,688	2,308	1,175	327	(164)
Net income (loss) attributable to	(321,843)	(409,082)	(421,099)	(442,995)	(410,354)	(410,863)	(356,111)
common stockholders	\$ 55,058	\$ (8,508)	\$ 20,691 49	\$ 11,473	\$ 50,022	\$ 71,829	\$ 136,255

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

NOI Reconciliations: September 30, 2014 Total revenues: 2013 2014 Seniors housing triple-net Seniors housing operating Seniors housing operating Middical facilities \$ 586,258 \$ 690,052 Seniors housing operating Middical facilities 340,060 376,503 Non-segment/corporate 2,091,967 2,475,777 Property operating expenses: 82,001,967 2,475,777 Property operating expenses: 872,001 393,108 Medical facilities 875,505 939,108 Medical facilities 875,505 939,108 Medical facilities 872,701 1,040,342 Not operating income: 872,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing triple-net 380,332 469,916 Medical facilities 383,322		Nine Months Ended					
Total revenues: Seniors housing triple-net \$ 586,258 690,052 Seniors housing operating 1,165,372 1,409,024 Medical facilities 340,060 376,503 Non-segment/corporate 277 198 Total revenues 2,091,967 2,475,777 Property operating expenses: 87,651 101,234 Seniors housing operating 87,651 101,234 Medical facilities 87,651 101,234 Net operating income: 87,651 101,234 Seniors housing triple-net 586,258 690,052 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 No1 1,219,266 1,435,435 Reconciling items: (334,321) (360,334,821) Interest expense (334,321) (360,334,821) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and Admi		Se	ptember 30,	Se	ptember 30,		
Seniors housing triple-net \$ 586,258 \$ 690,052 Seniors housing operating 1,165,372 1,409,024 Medical facilities 340,060 376,503 Non-segment/corporate 277 198 Total revenues 2,091,967 2,475,777 Property operating expenses: 87,551 101,234 Seniors housing operating 87,651 101,234 Medical facilities 872,701 1,040,342 Net operating incomer: 872,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 Medical facilities 343,321 (360,334,325) Reconciling items: (343,321) (360,334,325) Interest expense (334,321) (360,334,325) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative	NOI Reconciliations:		2013		2014		
Seniors housing operating Medical facilities 1,165,372 (340,060) 1,409,024 (376,503) Medical facilities 340,060 (277) 376,503 (275,777) Property operating expenses: Seniors housing operating Medical facilities 785,050 (275,777) 993,108 (275,777) Property operating expenses: 876,551 (101,234) 101,234 (275,234) Medical facilities 872,701 (1,040,342) 1,040,342 Net operating income: 872,701 (1,040,342) 1,040,342 Seniors housing triple-net 586,258 (258) (690,052 (254,09) (275,26	Total revenues:						
Seniors housing operating Medical facilities 1,165,372 1,409,024 and 376,503 and 300,060 376,503 and 300,060 and 376,503 and 300,060 and	Seniors housing triple-net	\$	586,258	\$	690,052		
Non-segment/corporate 277 198 Total revenues 2,091,967 2,475,777 Property operating expenses 380,000 939,108 Medical facilities 87,651 101,234 Medical facilities 872,701 1,040,342 Not operating income: 872,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 Moli 1,20,266 1,235,269 Non segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: (334,321) (360,334,436) Interest expense (334,321) (360,334,436) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,322) Transaction costs (117,709) (21,546) <td< td=""><td></td><td></td><td>1,165,372</td><td></td><td>1,409,024</td></td<>			1,165,372		1,409,024		
Total revenues 2,475,777 Property operating expenses: 3785,050 939,108 Seniors housing operating 87,651 101,234 Medical facilities 87,651 1,040,342 Total property operating expenses 872,701 1,040,342 Net operating income: 872,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 277 198 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: (334,321) (360,334) Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,007) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses (70,55) 6,369	Medical facilities		340,060		376,503		
Property operating expenses: 785,050 939,108 Medical facilities 87,651 101,234 Total property operating expenses 872,701 1,040,342 Net operating income: 872,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: 334,321 360,334 Interest expense (334,321) 360,334 Gain (loss) on derivatives, net (4,465) (400 Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,227) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 3,075 Other expenses (7,055) 6,369 Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estat	Non-segment/corporate		277		198		
Seniors housing operating Medical facilities 785,050 939,108 Medical facilities 87,651 101,234 Total property operating expenses 872,701 1,040,342 Net operating income: \$82,701 1,040,342 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: \$343,321 (360,334) Reconciling items: (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (30,755) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (los	Total revenues		2,091,967		2,475,777		
Medical facilities 87,651 101,234 Total property operating expenses 872,701 1,040,342 Net operating income: \$\$82,701 1,040,342 Seniors housing triple-net \$\$86,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: \$\$\$1,219,266 1,435,435 Reconciling items: \$\$\$\$1,219,266 1,435,435 Reconciling intems: \$\$\$\$\$1,435,435 4,400 Depreciation and amortization \$\$\$\$\$1,707 \$\$\$\$\$\$\$1,527 Transaction costs \$\$\$\$\$\$1,707 \$\$\$\$\$\$\$1,527 Transaction costs \$\$\$\$\$\$\$\$1,707 \$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$1,525 Other expe	Property operating expenses:						
Total property operating expenses 872,701 1,040,342 Net operating income: 586,258 690,052 Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net 59,599 7,135 Preferred dividends	Seniors housing operating		785,050		939,108		
Net operating income: Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 <	Medical facilities		87,651		101,234		
Seniors housing triple-net 586,258 690,052 Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders 67,245 258,107	Total property operating expenses		872,701		1,040,342		
Seniors housing operating 380,322 469,916 Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: 8 1,219,266 1,435,435 Reconciling items: 8 334,321 (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 (1,152,021) (1,177,328) <	Net operating income:						
Medical facilities 252,409 275,269 Non-segment/corporate 277 198 NOI 1,219,266 1,435,435 Reconciling items: \$	Seniors housing triple-net		586,258		690,052		
Non-segment/corporate NOI 277 198 (1,219,266) 1,435,435 Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders 67,245 258,107	Seniors housing operating		380,322		469,916		
NOI 1,219,266 1,435,435 Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders 67,245 \$ 258,107	Medical facilities		252,409		275,269		
Reconciling items: Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Non-segment/corporate		277		198		
Interest expense (334,321) (360,334) Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	NOI		1,219,266		1,435,435		
Gain (loss) on derivatives, net (4,465) (400) Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Reconciling items:						
Depreciation and amortization (623,777) (648,737) General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Interest expense		(334,321)		(360,334)		
General and administrative (79,799) (115,327) Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Gain (loss) on derivatives, net		(4,465)		(400)		
Transaction costs (117,707) (21,546) Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Depreciation and amortization		(623,777)		(648,737)		
Gain (loss) on extinguishment of debt, net 4,376 (3,075) Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	General and administrative		(79,799)		(115,327)		
Other expenses - (10,262) Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Transaction costs		(117,707)		(21,546)		
Income tax benefit (expense) (7,055) 6,369 Income (loss) from unconsolidated entities (3,529) (19,705) Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Gain (loss) on extinguishment of debt, net		4,376		(3,075)		
Income (loss) from unconsolidated entities $(3,529)$ $(19,705)$ Income (loss) from discontinued operations, net $59,599$ $7,135$ Gain (loss) on real estate dispositions, net- $36,272$ Preferred dividends $(49,805)$ $(49,057)$ Loss (income) attributable to noncontrolling interests $4,462$ $1,339$ Net income (loss) attributable to common stockholders\$ 67,245\$ 258,107	Other expenses		_		(10,262)		
Income (loss) from discontinued operations, net 59,599 7,135 Gain (loss) on real estate dispositions, net - 36,272 Preferred dividends (49,805) (49,057) Loss (income) attributable to noncontrolling interests 4,462 1,339 Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Income tax benefit (expense)		(7,055)		6,369		
$\begin{array}{ccc} \text{Gain (loss) on real estate dispositions, net} & - & 36,272 \\ \text{Preferred dividends} & (49,805) & (49,057) \\ \text{Loss (income) attributable to noncontrolling interests} & 4,462 & 1,339 \\ & & & & & & & & & & & & & & \\ \text{Net income (loss) attributable to common stockholders} & & & & & & & & & & & & & \\ \text{Solution} & & & & & & & & & & & & & & \\ \text{Solution} & & & & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & & \\ \text{Common stockholders} & & & & & & & & \\ \text{Common stockholders} & & & & & & & & \\ \text{Common stockholders} & & & & & & & & \\ \text{Common stockholders} & & & & & & & \\ \text{Common stockholders} & & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & & & \\ \text{Common stockholders} & & & & \\ \text{Common stockholders} & & & & \\ \text{Common stockholders} & $	Income (loss) from unconsolidated entities		(3,529)		(19,705)		
$\begin{array}{ccc} \text{Preferred dividends} & (49,805) & (49,057) \\ \text{Loss (income) attributable to noncontrolling interests} & 4,462 & 1,339 \\ & (1,152,021) & (1,177,328) \\ \text{Net income (loss) attributable to common stockholders} & \$ & 67,245 & \$ & 258,107 \\ \end{array}$	Income (loss) from discontinued operations, net		59,599		7,135		
Loss (income) attributable to noncontrolling interests $ \begin{array}{c} 4,462 & 1,339 \\ (1,152,021) & (1,177,328) \\ \end{array} $ Net income (loss) attributable to common stockholders $ \begin{array}{c} 5 & 67,245 & 5258,107 \\ \end{array} $	Gain (loss) on real estate dispositions, net		-		36,272		
(1,152,021) (1,177,328) Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Preferred dividends		(49,805)		(49,057)		
(1,152,021) (1,177,328) Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107	Loss (income) attributable to noncontrolling interests		4,462		1,339		
Net income (loss) attributable to common stockholders \$ 67,245 \$ 258,107			(1,152,021)				
50	Net income (loss) attributable to common stockholders	\$	67,245	\$	258,107		
30	50						

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Three Months Ended September December March 31, June 30, 30, 31, March 31, June 30,							
Same Store Cash NOI Reconciliations:	2013	2013	2013	2013	2014	2014	2014	
Net								
operating								
income from								
continuing								
operations:								
Seniors								
housing		*		*				
triple-net	\$ 189,349	\$ 193,146	\$ 203,763	\$ 217,410	\$ 220,388	\$ 231,463	\$ 238,200	
Seniors								
housing	102.570	100.000	154710	1.47.040	140 125	150.005	162.006	
operating	103,578	122,023	154,719	147,840	148,135	158,885	162,896	
Medical facilities	83,894	05 220	83,276	90 10 7	01 020	92,267	01 164	
Total	376,821	85,238 400,407	441,758	89,197 454,447	91,838 460,361	482,615	91,164 492,260	
Adjustments:	370,621	400,407	441,736	434,447	400,501	462,013	492,200	
Seniors								
housing								
triple-net:								
Non-cash								
NOI on								
same store								
properties	(10,827)	(9,852)	(9,769)	(9,620)	(9,650)	(16,114)	(16,627)	
NOI								
attributable								
to non								
same store								
properties	(8,396)	(9,518)	(18,203)	(30,701)	(33,121)	(35,420)	(41,289)	
Subtotal	(19,223)	(19,370)	(27,972)	(40,321)	(42,771)	(51,534)	(57,916)	
Seniors								
housing								
operating: NOI								
attributable								
to non								
same store								
properties	(43,513)	(59,045)	(90,092)	(82,710)	(82,277)	(89,834)	(93,228)	
Subtotal	(43,513)	(59,045)	(90,092)	(82,710)	(82,277)	(89,834)	(93,228)	
Medical		,	,	,	/	,	,	
facilities:								
	(2,834)	(2,371)	(2,638)	(1,972)	(1,803)	(1,639)	(1,840)	

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Non-cash NOI on same store properties NOI attributable to non same store	,							
properties		(13,469)	(15,076)	(13,516)	(19,090)	(21,416)	(21,551)	(20,114)
Subtotal		(16,303)	(17,447)	(16,153)	(21,062)	(23,219)	(23,190)	(21,954)
Same store								
cash net								
operating								
income:	Properties							
Seniors								
housing								
triple-net	522	170,126	173,776	175,791	177,089	177,617	179,929	180,284
Seniors								
housing								
operating	116	60,065	62,978	64,627	65,130	65,858	69,051	69,668
Medical								
facilities	196	67,591	67,791	67,123	68,135	68,619	69,077	69,210
Total	834	\$ 297,782	\$ 304,545	\$ 307,541	\$ 310,354	\$ 312,094	\$ 318,057	\$ 319,162

Same Store

Cash NOI

Property

Reconciliation:

Total **Properties** 1,180 Acquisitions (265)Developments (25) Held-for-sale (7) Segment transitions (38)Other(1) (11)Same store properties 834

⁽¹⁾ Includes eight land parcels and three loans.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

			Nine Months Ended September 30, September 30					
		Sep	otember 30,	Sep	tember 30,			
Same Store Cash NOI Reconciliations:			2013		2014			
Net operating income from continuing operations:								
Seniors housing triple-net		\$	586,258	\$	690,052			
Seniors housing operating			380,322		469,916			
Medical facilities			252,409		275,269			
Total			1,218,989		1,435,237			
Adjustments:								
Seniors housing triple-net:								
Non-cash NOI on same store								
properties			(30,448)		(42,391)			
NOI attributable to non same store								
properties			(36,117)		(109,831)			
Subtotal			(66,565)		(152,222)			
Seniors housing operating:								
Non-cash NOI on same store								
properties			-		-			
NOI attributable to non same store								
properties			(192,652)		(265,339)			
Subtotal			(192,652)		(265,339)			
Medical facilities:								
Non-cash NOI on same store								
properties			(7,843)		(5,282)			
NOI attributable to non same store								
properties			(42,061)		(63,081)			
Subtotal			(49,904)		(68,363)			
Same store cash net operating income:	Properties							
Seniors housing triple-net	522		519,693		537,830			
Seniors housing operating	116		187,670		204,577			
Medical facilities	196		202,505		206,906			
Total	834	\$	909,868	\$	949,313			

Other Disclosures

Health Care Reimbursements

Policy and legislative changes that increase or decrease government reimbursement impact our operators and tenants that participate in Medicare, Medicaid or other government programs. To the extent that policy or legislative changes decrease government reimbursement to our operators and tenants, our revenue and operations may be indirectly

adversely affected.

Recent attention on skilled nursing facility ("SNF") billing practices and payments and ongoing government pressure to reduce spending by government health care programs could also result in lower payments to our operators. The Department of Health and Human Services ("HHS"), Office of Inspector General ("OIG") has released several reports focusing on SNFs' billing practices. In the OIG's March 2014 Compendium of Priority Recommendations, a report that highlights OIG's previous recommendations for which corrective action has not been completed, the OIG cited its prior December 2010 and November 2012 reports addressing questionable billing practices by SNFs. The OIG continues to recommend, among other things, monitoring overall Medicare payments to SNFs and adjusting rates as necessary, including monitoring of compliance with new therapy assessments, and following up on SNFs that billed in error or who have known questionable billing practices.

Additionally, on June 4, 2014, the OIG released a report finding that the Centers for Medicare and Medicaid Services ("CMS") inappropriately paid \$4.3 million to long-term care hospitals ("LTCHs") in 2010 and 2011, as a result of certain readmissions practices. The OIG recommended that CMS review program safeguards.

Further, OIG's Work Plan for Fiscal Year 2014 includes several new agenda items that may impact our operators and tenants. For example, OIG will (i) determine the impact of new inpatient admission criteria on hospital billing, Medicare payments, and beneficiary payments; (ii) describe SNF billing practices in select years and describe variation in billing among SNFs in those years; and (iii) review the extent to which hospices serve Medicare beneficiaries who reside in assisted living facilities. The audits and investigations identified in the Work Plan provide insight into the OIG's objectives for the coming year.

On December 26, 2013, the Bipartisan Budget Act of 2013 ("Budget Act") was enacted. The Budget Act replaced scheduled cuts to the calendar year 2014 Medicare Physician Fee Schedule with a 0.5% increase for services provided through March 31, 2014.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Budget Act also extended the 2% sequestration cuts for Medicare through 2023, and a bill signed by the President on February 15, 2014, further extended these cuts for an additional year, through fiscal year 2024. The Budget Act included the Pathway for SGR Reform Act of 2013 ("SGR Reform"). SGR Reform implemented several changes to the Medicare payment rules for LTCHs. For a discharge in cost reporting periods beginning on or after October 1, 2015, specified cases in LTCHs will receive the "applicable" site-neutral payment rate. Specifically, payment rates will be blended for discharges in cost reporting periods beginning in fiscal year 2016 and fiscal year 2017, consisting of half of the site neutral payment rate and half of the payment rate that would otherwise apply, and then shift to all site-neutral payments in fiscal year 2018. Patients with a three-day stay in an intensive care unit ("ICU") prior to LTCH admission or ventilator patients with at least 96 hours are exempted from the lower site-neutral payments if the discharge does not have a principal diagnosis relating to a psychiatric diagnosis or to rehabilitation. Beginning in fiscal year 2020, LTCHs are to maintain at least 50% of patients that are excluded from the site-neutral payments. SGR Reform also requires MedPAC to conduct a study and submit a report to Congress by June 30, 2019 that includes recommendations that address these changes to the LTCH payment policies. Additionally, beginning in fiscal year 2016, calculation of length of stay requirements for LTCHs will exclude any patients for whom payment is made (i) at the site-neutral payment rate and (ii) under any Medicare Advantage plan. SGR Reform also delayed implementation of the 25% rule for another three years, and the Secretary of HHS must issue a report in two years on the need for any further extension or modifications to the 25% rule. Finally, SGR Reform reinstituted a moratorium on new LTCHs or any increase in LTCH beds from January 1, 2015 through September 30, 2017.

On April 1, 2014, the Protecting Access to Medicare Act of 2014 ("Access to Medicare Act") was enacted. The Access to Medicare Act extends the 0.5% update to the calendar year 2014 Medicare Physician Fee Schedule through December 31, 2014 and replaces it with a 0% update from January 1 through March 31, 2015. The Access to Medicare Act also realigns the fiscal year 2024 Medicare sequestration amounts so that there will be a 4% sequester for the first six months and a 0% sequester for the second six months, instead of a 2% sequester for the full twelve-month period. Additionally, the Access to Medicare Act extends the historical therapy cap waiver and exceptions process through March 31, 2015 and implements value-based purchasing for skilled nursing services. Beginning in fiscal year 2019, 2% of skilled nursing payments will be withheld and approximately 50% to 70% of the amount withheld will be paid to skilled nursing facilities through value-based payments. SNFs will begin reporting a readmissions rate measure by October 1, 2015 and a resource use measure by October 1, 2016. Both measures will be publicly available by October 1, 2017.

On March 4, 2014, the President released his proposed fiscal year 2015 budget, which includes legislative proposals that, taken together, are expected to reduce health care spending by an estimated \$355.6 billion over ten years. The proposals include, among others, proposals to reduce payments to inpatient rehabilitation facilities, long-term care hospitals, and SNFs. Compared to the fiscal year 2014 budget, the fiscal year 2015 proposed budget estimates a net increase of \$54.3 billion above the fiscal year 2014 level in mandatory and discretionary outlays for CMS. As a related matter, on September 19, 2014, the President signed into law an approximately \$1 trillion Continuing Appropriations Resolution that extends the existing appropriations law through December 11, 2014, or until enactment of specified appropriations legislation.

On July 3, 2014, CMS issued a proposed rule outlining payment policies and rates for the Medicare Physician Fee Schedule ("PFS") for calendar year 2015. While the proposed rule does not include proposals or announcements on the PFS update or SGR, as these calculations are determined under a prescribed statutory formula that cannot be changed by CMS, the proposed rule does state that CMS expects payments for chronic care management services to have a positive effect on family practice, internal medicine, and geriatrics.

Also on July 3, 2014, CMS issued a proposed rule outlining payment policies and rates for hospital outpatient departments ("HOPD") and ambulatory surgery centers ("ASC") for calendar year 2015. As part of this rule, CMS proposes to apply a net 2.1% HOPD payment increase and a net 1.2% ASC payment increase.

On August 5, 2014, CMS published its final rule for the Prospective Payment System and Consolidated Billing for SNFs for fiscal year 2015. Under this rule, the payment rate for SNFs increased by 2.0 percent, which takes into account a 0.5 percentage point multifactor productivity adjustment, and results in an aggregate increase of \$750 million in payments to SNFs from fiscal year 2014.

On August 6, 2014, CMS published its final rule outlining payment policies and rates for inpatient rehabilitation facilities ("IRFs") for fiscal year 2015. Under this rule, the payment rate for IRFs increased by 2.2 percent, accounting for adjustments, such as the multifactor productivity adjustment. CMS estimates that aggregate payments to IRFs will increase in fiscal year 2015 by approximately \$180 million.

On August 22, 2014, CMS published its final rule for the Inpatient Prospective Payment System ("IPPS") and Long-Term Care Hospitals Prospective Payment System ("LTCH PPS") for fiscal year 2015. Under this rule, operating payment rates for

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

inpatient services at acute care hospitals that successfully participate in the Hospital Inpatient Quality Reporting Program and are meaningful electronic health record users would increase by 1.4 percent, accounting for adjustments, such as the multifactor productivity adjustment. However, because of the Hospital Readmissions Reduction Program, changes to Medicare disproportionate share hospital payments, the expiration of certain statutory provisions that provided temporary increases in hospital payments, and other changes to IPPS payment policies, CMS estimates that total Medicare payments under the IPPS will decrease by approximately \$756 million in fiscal year 2015. For LTCHs, the Medicare payment rate will increase by 0.9 percent, accounting for adjustments including, but not limited to, a multifactor productivity adjustment and the phase-in of a budget neutrality adjustment. Including other changes, total Medicare payments to LTCHs will increase by \$62 million in fiscal year 2015. CMS also finalized a number of changes to comply with the Health Reform Laws. For example, beginning in fiscal year 2015, hospitals with the poorest performance with respect to hospital acquired conditions will have their respective IPPS payments reduced by 1 percent. Additionally, CMS will increase the maximum payment reduction under the Hospital Readmissions Reduction program, which began on October 1, 2012, to 3 percent of payment amounts in fiscal year 2015.

On October 6, 2014, the President signed into law the Improving Medicare Post-Acute Transformation Act of 2014 ("IMPACT Act"). The law applies to SNFs, LTCHs, IRFs and home health agencies and requires providers to report standardized patient assessment data, data on quality measures, and data on resource use and other measures. The law requires public reporting of the quality and resource use and other measures. The Medicare Payment Advisory Committee ("MedPAC") is required to submit a report to Congress by June 30, 2016, evaluating and recommending features of a post-acute payment system that establishes payment rates according to individual characteristics instead of the post-acute setting where the patient is treated. The report must include a technical prototype for a post-acute prospective payment system and the impact of moving from the current to the new payment system.

Other Related Laws

United Kingdom

Service Standards and Notification Obligations

Failure to comply with the notification provisions under the Care Quality Commission (Registration) Regulations 2009 is an offense and a person guilty of an offense is liable on summary conviction to a fine of up to £2,500. There is a proposal under discussion to increase this penalty to £10,000.

Regulatory Oversight and Inspections

The Care Act 2014 sets out certain provisions which are not yet in force concerning (among others):

- The duty of a local authority to meet the needs of an adult for care and support and a carer's needs where the registered care provider is unable to carry on a regulated activity because of business failure;
- The duty of the Care Quality Commission ("CQC") to assess the financial sustainability of providers subject to its regulatory regime with a view to identifying any threats that such providers may face to their financial sustainability. Where the CQC identifies a significant risk to financial sustainability it can require the provider to develop a sustainability plan setting out the provider's plan to mitigate or eliminate risk or require the provider to organize an independent review of the business with the costs being recovered from the provider; and
- A new offense where certain registered care providers supply, publish or make available information that is false or misleading in a material respect.

Privacy

In the European Union ("EU"), data protection is governed by the EU Data Protection Directive 95/46/EC (the "Data Protection Directive"). The Data Protection Directive has been implemented in the UK by the Data Protection Act 1998 (the "Act") which entered into force on March 2000 and is enforced by the Information Commissioner's Office ("ICO").

The Act applies to a data controller that processes personal data in the context of an establishment in the UK, or where not established in the UK, or any other State of the European Economic Area ("EEA"), processes personal data through equipment located in the UK other than for the purposes of transit through the UK. Under the Act, a data controller is the person who (either alone or

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

jointly or in common with other persons) determines the purposes for which and the manner in which any personal data are, or are to be, processed. Personal data is widely defined as data which relates to a living individual who can be identified from those data, or from those data and other information which is in the possession of, or is likely to come into the possession of, the data controller. Sensitive personal data is personal data consisting of information as to the racial or ethnic origin of the data subject, his/her political opinions, religious beliefs or other beliefs of a similar nature, whether he/she is a member of a trade union, his/her physical or mental health or condition, his/her sexual life, the commission or alleged commission by him/her of an offense and any proceedings for any offense committed or alleged to have been committed by him/her, the disposal of such proceedings or the sentence of any court in such proceedings.

The Act imposes a number of obligations on the data controller contained in eight Data Protection Principles: (i) personal data must be processed fairly and lawfully, (ii) personal data must be processed for specified and lawful purposes, (iii) personal data must be adequate, relevant and not excessive, (iv) personal data must be accurate and up to date, (v) personal data must not be kept for longer than necessary, (vi) personal data must be processed in accordance with the rights of data subjects, (vii) appropriate technical and organizational measures shall be taken against unauthorized or unlawful processing of personal data and against accidental loss or destruction of, or damage to, personal data; and (viii) there is a prohibition on transfers of personal data to countries outside the EEA that are not deemed by the European Commission to provide an adequate level of protection, which includes the U.S., unless certain exemptions under the Act apply.

The ICO has a number of enforcement powers available which includes, in certain limited cases, criminal prosecution and non-criminal enforcement and audits. In case of a breach of the Act, the ICO may: (i) provide practical advice to organizations on how they should handle data protection matters; (ii) issue undertakings committing an organization to a particular course of action in order to improve its compliance; (iii) serve enforcement notices where there has been a breach, requiring organizations to take (or refrain from taking) specified steps in order to ensure they comply with the law; (iv) conduct consensual assessments (audits) to determine if organizations are complying; (v) serve assessment notices to conduct compulsory audits to assess whether organizations processing of personal data follows good data protection practice; (vi) issue monetary penalty notices requiring organizations to pay up to £500,000 for serious breaches of the Act occurring on or after April 6, 2010 or serious breaches of the Privacy and Electronic Communications Regulations occurring after May 26, 2011; and (vii) prosecute those who commit criminal offences under the Act. Under the Act, individuals also have the right to claim compensation from an organization in respect of damage caused by a breach of any of the requirements of the Act.

There is a proposal for an EU Data Protection Regulation which would replace the Data Protection Directive and impose a significant number of new obligations including, among others, a requirement to appoint data protection officers, having detailed documentation on the processing of personal data, carrying out privacy impact assessments in certain circumstances, providing standardised data protection notices, reporting security breaches without undue delay, and providing certain rights to individuals such as a right of erasure of personal data. The EU Data Protection Regulation is to have significant enforcement powers with fines proposed by the European Commission of up 2% of

annual worldwide turnover and with fines proposed by the European Parliament of up to 5% of annual worldwide turnover or €100 million whichever is the greater. The EU Data Protection Regulation may be adopted sometime in 2015 with EU Member States possibly having two years to implement the Regulation.

Canada

Retirement homes and long-term care facilities are subject to regulation, and long-term care facilities may receive funding, under provincial law. There is no federal regulation in this area. Set out below are summaries of the principal regulatory requirements in the provinces where we have a material number of facilities.

Licensing and Regulation

British Columbia

The Community Care and Assisted Living Act, the Residential Care Regulation, and the Community Care and Assisted Living Regulation (together, the "B.C. Act") regulate "community care facilities" (long-term care facilities) in substantially the same manner as retirement homes are regulated under the Ontario Act. The B.C. Act defines such a facility as premises used for the purpose of supervising vulnerable persons who require three or more prescribed services.

The B.C. Act also creates a separate regime for regulating "assisted living residences," which are facilities providing at least one but not more than two prescribed care services. Assisted living residences are designed for those who can live independently, but who require assistance with certain activities. There are designated assisted living suites in four REIT properties. Unlike community

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

care facilities, assisted living residences must be registered with the registrar of assisted living residences, but do not require a license. Nevertheless, assisted living residences must be operated in a manner that does not jeopardize the health or safety of its residents. If the registrar has reason to believe a residence is not being operated in accordance with this standard, the registrar may inspect the assisted living residence and may suspend or cancel a registration.

Some assisted living residences receive government funding to provide in whole or in part subsidized units, while other residences are entirely private-pay facilities. Subsidized programs are presently offered through Independent Living BC projects, through the BC Housing program, with local health authorities awarding contracts to providers through advertised requests for proposals for the development and/or delivery of assisted living services to limited numbers of publicly-subsidized residents. To the extent that policy or legislative changes may decrease government reimbursement to our operators and tenants, our revenue and operations may be adversely affected. Further, the failure to obtain these contracts, or the loss of these contracts, could adversely affect operations and revenue.

Independent living residences offer housing and hospitality services for retired adults who are functionally independent and able to direct their own care. Services available for residents can include, for example, meals, housekeeping, monitoring and emergency support, social and recreational opportunities, and transportation.

In British Columbia, private Independent Living Facilities (the majority of the facilities subject to the REIT) do not generally receive government funding and are not regulated beyond landlord-tenant law.

Québec

In Québec, retirement homes are regulated by the *Act respecting Health Services and Social Services* (the "Québec Act") and the Regulation respecting the conditions for obtaining a certificate of compliance and the operating standards for a private seniors' residence (the "Regulation"), which refer to "private seniors' residences." Private seniors' residences in Québec are required to obtain a certificate of compliance.

A certificate of compliance is issued for a period of three years, is renewable and can only be validly transferred to another person with the written permission of the applicable regional licensing agency. An agency may revoke a temporary certificate, or revoke or refuse to issue or renew a certificate of compliance if, among other things, the operator fails to comply with the Act and the Regulation, although the decision of the agency can be contested before the Administrative Tribunal of Québec. The agency may also order the residence to take corrective measures, further

to an inspection, complaint and/or investigation. The agency is authorized to inspect a residence, at any reasonable time of day, in order to ascertain whether it complies with the Québec Act and the Regulation.

Private seniors' residences may belong to either or both of the following two categories: those offering services to independent elderly persons and those offering services to semi-independent elderly persons. The operator of a residence must, for each category, comply with the applicable criteria and standards, with some exceptions provided for residences with fewer than six or ten rooms or apartments. The Québec Act and the Regulation set out a number of detailed provisions with respect to residents' health and safety (including mandatory call-for-help systems, safety plans in the event of fire or infectious disease, health assessments, permissible control measures, as well as administration and distribution of medication), meal services and recreation, content of residents' files, disclosure of information to residents, and staffing requirements, among other things.

Other Related Laws

Privacy

All but three provinces of Canada have passed privacy laws specific to personal health information and regulating the collection, use and disclosure of such information. There are privacy laws governing activities involving personal information in the three provinces without health information specific legislation (British Columbia, Quebec and Prince Edward Island) as well as in the other provinces. Whether any particular privacy law applies to a seniors housing facility depends on the type of its licensure, which complicates the application of privacy law and the assessment of risk related to privacy breaches by such facilities. Another complicating factor is the identification of the "custodian" responsible for privacy law compliance, which as between the owner and operator of a facility may be a matter of contract rather than legislation. In some provinces, health care services are provided by or through public bodies, which are subject to different privacy laws than those applicable in the private sector. Providing services on behalf of a public body may impact the privacy law requirements of seniors housing facilities and their ability to process and store personal health information outside of Canada.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Although the obligations of custodians of personal health information in the various provinces differ to some extent, they all include the obligation to protect the information. Privacy laws in Canada are consent-based and require the implementation of a privacy program involving policies, procedures and the designation of an individual or team with primary responsibility for a custodian's privacy law compliance. Breach notification is mandatory under some laws. Some laws require notification where personal health information/personal information is processed or stored outside of Canada. One provincial law (in Quebec) provides for fines where an organization fails to perform required due diligence before outsourcing activities involving personal information to a service provider outside of the province.

Some privacy regulators in Canada have order-making authority and others are ombudspersons who make recommendations which may only be enforced by a court. Under a number of privacy laws, a finding by a regulator that a custodian has breached the law creates a right to apply to a court for money damages. In some provinces there is a statutory civil cause of action for breach of privacy. In other provinces, the courts have recognized a limited common law cause of action for breach of privacy.

The powers of privacy regulators and penalties for violations of privacy law vary according to the applicable law or are left to the courts. Speaking generally, penalties do not include imprisonment or at least to date, the significant fines and damages that have been ordered or awarded in some other jurisdictions. Class actions have been certified in cases involving a breach of privacy law by a health care organization, however it is too early to identify the range of damages such organizations may anticipate if the action is successful. Privacy regulators have the authority to make public the identity of organizations that have been found to have committed a breach, so there is a reputational risk associated with privacy law violations, even where no monetary damages are incurred. The notification of affected individuals and other activities required to manage a privacy breach can give rise to significant costs including for: retaining contract staff or diverting staff from their regular duties; forensic information technology and other third party professional services (public relations, legal counsel); labor relations and other employee-related proceedings; the cost of any required upgrade of information technology assets and the implementation of new policies and procedures to prevent a reoccurrence of the breach.

Critical Accounting Policies

Our unaudited consolidated financial statements are prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions. Management considers an accounting estimate or assumption critical if:

- the nature of the estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change; and
- the impact of the estimates and assumptions on financial condition or operating performance is material.

Management has discussed the development and selection of its critical accounting policies with the Audit Committee of the Board of Directors. Management believes the current assumptions and other considerations used to estimate amounts reflected in our unaudited consolidated financial statements are appropriate and are not reasonably likely to change in the future. However, since these estimates require assumptions to be made that were uncertain at the time

the estimate was made, they bear the risk of change. If actual experience differs from the assumptions and other considerations used in estimating amounts reflected in our unaudited consolidated financial statements, the resulting changes could have a material adverse effect on our consolidated results of operations, liquidity and/or financial condition. Please refer to Note 2 to the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013 for further information regarding significant accounting policies that impact us. There have been no material changes to these policies in 2014.

Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. When the company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions that do not relate solely to historical matters, it is making forward-looking statements. In particular, these forward-looking statements include, but are not limited to, those relating to the company's opportunities to acquire, develop or sell properties; the company's ability to close its anticipated acquisitions, investments or dispositions on currently anticipated terms, or within currently anticipated timeframes; the expected performance of the company's operators/tenants and properties; the company's expected occupancy rates; the company's ability to declare and to make distributions to shareholders; the company's investment and financing opportunities and plans; the company's continued qualification as a real estate investment trust ("REIT"); the company's ability to access capital markets or other sources of funds; and the company's ability to meet its earnings guidance. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that may cause the company's actual results to differ materially from the company's expectations discussed in the forward-looking statements. This may be a result of various factors, including, but not limited to: the status of the economy; the status of capital markets, including availability and cost of capital; issues facing the health care industry, including compliance with, and changes to, regulations and payment policies, responding to government investigations and punitive settlements and operators'/tenants' difficulty in cost-

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

effectively obtaining and maintaining adequate liability and other insurance; changes in financing terms; competition within the health care, seniors housing and life science industries; negative developments in the operating results or financial condition of operators/tenants, including, but not limited to, their ability to pay rent and repay loans; the company's ability to transition or sell properties with profitable results; the failure to make new investments or acquisitions as and when anticipated; natural disasters and other acts of God affecting the company's properties; the company's ability to re-lease space at similar rates as vacancies occur; the company's ability to timely reinvest sale proceeds at similar rates to assets sold; operator/tenant or joint venture partner bankruptcies or insolvencies; the cooperation of joint venture partners; government regulations affecting Medicare and Medicaid reimbursement rates and operational requirements; liability or contract claims by or against operators/tenants; unanticipated difficulties and/or expenditures relating to future investments or acquisitions; environmental laws affecting the company's properties; changes in rules or practices governing the company's financial reporting; the movement of U.S. and foreign currency exchange rates; the company's ability to maintain its qualification as a REIT; and key management personnel recruitment and retention. Other important factors are identified in the company's Annual Report on Form 10-K for the year ended December 31, 2013, including factors identified under the headings "Business," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." Finally, the company undertakes no obligation to update or revise publicly any forward-looking statements, whether because of new information, future events or otherwise, or to update the reasons why actual results could differ from those projected in any forward-looking statements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates and foreign currency exchange rates. We seek to mitigate the underlying foreign currency exposures with gains and losses on derivative contracts hedging these exposures. We seek to mitigate the effects of fluctuations in interest rates by matching the terms of new investments with new long-term fixed rate borrowings to the extent possible. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. This section is presented to provide a discussion of the risks associated with potential fluctuations in interest rates and foreign currency exchange rates.

We historically borrow on our primary unsecured credit facility to acquire, construct or make loans relating to health care and seniors housing properties. Then, as market conditions dictate, we will issue equity or long-term fixed rate debt to repay the borrowings under our unsecured credit facilities. We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings were completed under indentures or contractual agreements that limit the amount of indebtedness we may incur. Accordingly, in the event that we are unable to raise additional equity or borrow money because of these limitations, our ability to acquire additional properties may be limited.

A change in interest rates will not affect the interest expense associated with our fixed rate debt. Interest rate changes, however, will affect the fair value of our fixed rate debt. Changes in the interest rate environment upon maturity of this fixed rate debt could have an effect on our future cash flows and earnings, depending on whether the debt is replaced with other fixed rate debt, variable rate debt or equity or repaid by the sale of assets. To illustrate the impact of changes in the interest rate markets, we performed a sensitivity analysis on our fixed rate debt instruments whereby we modeled the change in net present values arising from a hypothetical 1% increase in interest rates to determine the instruments' change in fair value. The following table summarizes the analysis performed as of the dates indicated (in thousands):

		September 30, 2014				December 31, 2013				
	Principal		Change in		Principal		Change in			
		balance	f	air value	balance		fair value			
Senior unsecured notes	\$	7,342,328	\$	(451,440)	\$	7,421,707	\$	(408,790)		
Secured debt		2,591,231		(88,786)		2,787,236		(102,211)		
Totals	\$	9,933,559	\$	(540,226)	\$	10,208,943	\$	(511,001)		

Our variable rate debt, including our unsecured credit facilities, is reflected at fair value. At September 30, 2014, we had \$993,435,000 outstanding under our variable rate debt. Assuming no changes in outstanding balances, a 1% increase in interest rates would result in increased annual interest expense of \$9,934,000. At December 31, 2013, we had \$1,089,362,000 outstanding under our variable rate debt. Assuming no changes in outstanding balances, a 1% increase in interest rates would have resulted in increased annual interest expense of \$10,894,000.

We are subject to currency fluctuations that may, from time to time, affect our financial condition and results of operations. Increases or decreases in the value of the Canadian Dollar or Pounds Sterling relative to the U.S. Dollar impact the amount of net income we earn from our investments in Canada and the United Kingdom. Based solely on our results for the three months ended September 30, 2014, if these exchange rates were to increase or decrease by 100 basis points, our net income from these investments would decrease or increase, as applicable, by less than \$1,000,000 annualized. We seek to mitigate these underlying foreign currency exposures with non-U.S. denominated borrowings and gains and losses on derivative contracts hedging these exposures. If we increase our international presence through investments in, or acquisitions or development of, seniors housing and health care properties outside the U.S., we may also decide to transact additional business or borrow funds in currencies other than the U.S. Dollars, Canadian Dollars or Pounds Sterling. To illustrate the impact of changes in foreign currency markets, we performed a sensitivity analysis on our derivative portfolio whereby we modeled the change in net present values arising from a hypothetical 1% increase in foreign currency exchange rates to determine the instruments' change in fair value. The following table summarizes the results of the analysis performed (dollars in thousands):

	September 30, 2014				December 31, 2013			
	Carrying		Change in		Carrying		Change in	
		Value	fa	ir value		Value	fa	ir value
Foreign currency forward								
contracts ⁽¹⁾	\$	36,378	\$	2,109	\$	4,006	\$	(2,964)
Debt designated as hedges		1,114,880		8,000		1,146,596		8,002
Totals	\$	1,151,258	\$	10,109	\$	1,150,602	\$	5,038

(1) Amounts exclude cross currency hedge activity.

For additional information regarding fair values of financial instruments, see "Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies" and Notes 11 and 16 to our unaudited consolidated financial statements.

Item 4. Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective in providing reasonable assurance that information required to be disclosed by us in the reports we file with or submit to the Securities and Exchange Commission ("SEC") under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. No changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, there are various legal proceedings pending to which we are a party or to which some of our properties are subject arising in the normal course of business. We do not believe that the ultimate resolution of these proceedings will have a material adverse effect on our consolidated financial position or results of operations.

Item 1A. Risk Factors

There have been no material changes from the risk factors identified under the heading "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On August 27, 2014, we issued 9,537 shares of our common stock to a national medical office partner pursuant to the terms of our strategic partnership. The shares were issued without registration in reliance upon the federal statutory exemption of Section 4(2) of

the Securities Act of 1933, as amended, upon such partnership earning acquisition fees in connection with the acquisition of medical office buildings and completion fees in connection with the development of new projects.

Issuer Purchases of Equity Securities

			1 2		
					Maximum
				Total Number of	Number of
				Shares Purchased	Shares that May
	Total			as Part of	Yet Be
	Number of			Publicly	Purchased
	Shares	Average	e Price	Announced Plans	Under the Plans
Period	Purchased ⁽¹⁾	Paid Per	r Share	or Programs ⁽²⁾	or Programs
July 1, 2014 through July					
31, 2014	-	\$	-		
August 1, 2014 through					
August 31, 2014	247		67.58		
September 1, 2014					
through September 30,					
2014	50,108		58.58		
Totals	50,355	\$	58.62		

⁽¹⁾ During the three months ended September 30, 2014, the company acquired shares of common stock held by employees who tendered owned shares to satisfy tax withholding obligations.

Item 5. Other Information

None.

60

⁽²⁾ No shares were purchased as part of publicly announced plans or programs.

Item 6. Exhibits

- 10.1 Credit Agreement dated as of July 25, 2014 by and among the company; the lenders listed therein; KeyBank National Association, as administrative agent, L/C issuer and a swingline lender; Bank of America, N.A. and JPMorgan Chase Bank, N.A, as co-syndication agents; Deutsche Bank Securities Inc., as documentation agent; Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC, KeyBanc Capital Markets Inc. and Deutsche Bank Securities Inc., as U.S. joint lead arrangers; Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities LLC and RBC Capital Markets, as Canadian joint lead arrangers; and Merrill Lynch, Pierce, Fenner & Smith Incorporated and J.P. Morgan Securities LLC, as joint book runners (filed with the Securities and Exchange Commission as Exhibit 10.1 to the company's Form 8-K filed July 31, 2014 (File No. 001-08923), and incorporated herein by reference thereto).
- 10.2 Performance-Based Restricted Stock Unit Grant Agreement dated effective as of July 30, 2014 between the company and Thomas J. DeRosa.*
- Statement Regarding Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends (Unaudited)
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
- Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.
- 101.INS XBRL Instance Document**
- 101.SCH XBRL Taxonomy Extension Schema Document**
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document**
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document**
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document**
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document**

^{*} Management Contract or Compensatory Plan or Arrangement.

^{**} Attached as Exhibit 101 to this Quarterly Report on Form 10-Q are the following materials, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets at September 30, 2014 and

December 31, 2013, (ii) the Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2014 and 2013, (iii) the Consolidated Statements of Equity for the nine months ended September 30, 2014 and 2013, (iv) the Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013 and (v) the Notes to Unaudited Consolidated Financial Statements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEALTH CARE REIT, INC.

Date: November 4, 2014 By: /s/ THOMAS J. DEROSA

Thomas J. DeRosa, Chief Executive Officer

(Principal Executive Officer)

Date: November 4, 2014 By: /s/ SCOTT A. ESTES

Scott A. Estes,

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

Date: November 4, 2014 By: /s/ PAUL D. NUNGESTER, JR.

Paul D. Nungester, Jr.,

Senior Vice President and Controller

(Principal Accounting Officer)

62