

ALLTEL CORP
Form 10-Q
August 09, 2005

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 10-Q

☐ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

OR

○ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-4996

ALLTEL CORPORATION

(Exact name of registrant as specified in its charter)

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Delaware

34-0868285

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

One Allied Drive, Little Rock, Arkansas

72202

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code (501) 905-8000

(Former name, former address and former fiscal year, if changed since last report)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant is an accelerated filer (as defined by Rule 12b-2 of the Act).

YES NO

Number of common shares outstanding as of July 29, 2005: 327,489,268

The Exhibit Index is located on page 44.

ALLTEL CORPORATION

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No reportable information under this item.

Forward-Looking Statements

This Report on Form 10-Q includes, and future filings by the Company on Form 10-K, Form 10-Q and Form 8-K and future oral and written statements by ALLTEL Corporation (Alltel) and its management may include, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to uncertainties that could cause actual future events and results to differ materially from those expressed in the forward-looking statements. These forward-looking statements are based on estimates, projections, beliefs, and assumptions and are not guarantees of future events and results. Words such as expects , anticipates , intends , plans , believes , seeks , estimates , and should , and variations of these words and similar expressions, are intended to identify these forward-looking statements. Alltel disclaims any obligation to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information, or otherwise.

Actual future events and results may differ materially from those expressed in these forward-looking statements as a result of a number of important factors. Representative examples of these factors include (without limitation) adverse changes in economic conditions in the markets served by Alltel; the extent, timing, and overall effects of competition in the communications business; material changes in the communications industry generally that could adversely affect vendor relationships with equipment and network suppliers and customer relationships with wholesale customers; changes in communications technology; the risks associated with pending acquisitions and dispositions and the integration of acquired businesses, including the integration of Western Wireless and the disposition of the Irish assets; the uncertainties related to any discussions or negotiations regarding the sale of any of the international assets, including the Austrian business; adverse changes in the terms and conditions of wireless roaming agreements of Alltel; the uncertainties related to Alltel s strategic investments; the effects of litigation; and the effects of federal

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and state legislation, rules, and regulations governing the communications industry.

In addition to these factors, actual future performance, outcomes and results may differ material because of more general factors including (without limitation) general industry and market conditions and growth rates, economic conditions, and governmental and public policy changes.

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ALLTEL CORPORATION

FORM 10-Q

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in millions, except per share amounts)

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June 30,

December 31,

Assets

2005

2004

Current Assets:

Cash and short-term investments

\$
2,027.7

\$
484.9

Accounts receivable (less allowance for doubtful accounts of \$55.0 and \$53.6, respectively)

929.0

912.7

Inventories

159.9

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156.8

Prepaid expenses and other

89.1

62.4

Total current assets

3,205.7

1,616.8

Investments

207.1

804.9

Goodwill

5,151.9

4,875.7

Other intangibles

1,380.8

1,306.1

Property, Plant and Equipment:

Land

280.4

278.1

Buildings and improvements

1,147.1

1,134.8

Wireline

6,824.9

6,735.8

Wireless

6,057.5

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5,764.0

Information processing

1,099.1

1,048.4

Other

495.4

489.9

Under construction

492.5

385.3

Total property, plant and equipment

16,396.9

15,836.3

Less accumulated depreciation

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8,853.5

8,288.2

Net property, plant and equipment

7,543.4

7,548.1

Other assets

426.0

452.1

Total Assets

\$
17,914.9

\$
16,603.7

Liabilities and Shareholders Equity

Current Liabilities:

Current maturities of long-term debt

\$
222.8

\$
225.0

Accounts payable

422.4

448.2

Advance payments and customer deposits

219.4

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219.3

Accrued taxes

286.3

158.2

Accrued dividends

124.6

105.9

Accrued interest

106.2

120.2

Other current liabilities

169.3

183.5

Total current liabilities

1,551.0

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1,460.3

Long-term debt

4,954.0

5,352.4

Deferred income taxes

1,632.9

1,715.1

Other liabilities

922.0

947.2

Shareholders Equity:

Preferred stock, Series C, \$2.06, no par value, 12,210 and 12,288 shares issued and outstanding respectively

0.3

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0.3

Common stock, par value \$1 per share, 1.0 billion shares authorized, 327,323,194 and 302,267,959 shares issued and outstanding, respectively

327.3

302.3

Additional paid-in capital

1,577.5

197.9

Unrealized holding gain on investments

153.9

Foreign currency translation adjustment

0.5

0.5

Retained earnings

6,949.4

6,473.8

Total shareholders equity

8,855.0

7,128.7

Total Liabilities and Shareholders Equity

\$
17,914.9

\$
16,603.7

See the accompanying notes to the unaudited interim consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

Three Months

Six Months

Ended June 30,

Ended June 30,

(Millions, except per share amounts)

2005

2004

2005

2004

Revenues and sales:

Service revenues

\$
1,989.2

\$
1,825.9

\$
3,887.5

\$
3,591.5

Product sales

270.9

216.2

498.6

411.8

Total revenues and sales

2,260.1

2,042.1

4,386.1

4,003.3

Costs and expenses:

Cost of services (excluding depreciation of \$244.2, \$231.7, \$486.1
and \$463.6, respectively, included below)

660.9

584.2

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1,287.2

1,145.0

Cost of products sold

308.1

256.0

589.9

513.3

Selling, general, administrative and other

420.6

372.9

828.0

748.1

Depreciation and amortization

348.3

321.2

689.5

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642.5

Restructuring and other charges

51.8

Total costs and expenses

1,737.9

1,534.3

3,394.6

3,100.7

Operating income

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522.2

507.8

991.5

902.6

Equity earnings in unconsolidated partnerships

15.2

15.9

25.9

29.2

Minority interest in consolidated partnerships

(18.9
)

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(21.6
)

(37.2
)

(37.2
)

Other income, net

8.0

2.9

128.7

7.5

Interest expense

(76.3
)

(86.6
)

(163.0
)

(178.3
)

Gain on exchange or disposal of assets and other

188.3

188.3

Income before income taxes

638.5

418.4

1,134.2

723.8

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Income taxes

236.4

155.8

419.1

271.4

Net income

402.1

262.6

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715.1

452.4

Preferred dividends

0.1

0.1

0.1

0.1

Net income applicable to common shares

\$
402.0

\$
262.5

\$
715.0

\$
452.3

Earnings per share:

Basic

\$1.28

\$.85

\$2.32

\$1.46

Diluted

\$1.27

\$.85

\$2.31

\$1.46

See the accompanying notes to the unaudited interim consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Six Months

Ended June 30,

(Millions)

2005

2004

Cash Provided from Operations:

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Net income

\$
715.1

\$
452.4

Adjustments to reconcile net income to net cash provided from operations:

Depreciation and amortization

689.5

642.5

Provision for doubtful accounts

90.7

88.7

Non-cash portion of gain on exchange or disposal of assets and other

(202.2
)

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Non-cash portion of restructuring and other charges

25.6

Increase in deferred income taxes

6.3

145.9

Other, net

11.1

(0.2
)

Changes in operating assets and liabilities, net of effects of acquisitions and dispositions:

Accounts receivable

(105.8
)

(65.6
)

Inventories

(2.3
)

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25.8

Accounts payable

(31.3
)

(75.3
)

Other current liabilities

100.6

39.9

Other, net

(28.1
)

(31.6
)

Net cash provided from operations

1,243.6

1,248.1

Cash Flows from Investing Activities:

Additions to property, plant and equipment

(611.1
)

(480.5
)

Additions to capitalized software development costs

(26.9
)

(14.8
)

Additions to investments

(0.9
)

(2.5
)

Purchases of property, net of cash acquired

(223.7
)

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Proceeds from the sale of assets

36.2

Proceeds from the sale of investments

353.4

Proceeds from the return on investments

20.4

36.9

Other, net

3.1

(4.2
)

Net cash used in investing activities

(449.5
)

(465.1
)

Cash Flows from Financing Activities:

Dividends on preferred and common stock

(220.7
)

(231.3
)

Reductions in long-term debt

(452.9
)

(252.9
)

Repurchases of common stock

(243.0
)

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Distributions to minority investors

(27.0
)

(32.7
)

Long-term debt issued

50.0

Preferred stock redemptions

(0.1
)

Common stock issued

1,399.3

6.7

Net cash provided from (used in) financing activities

748.7

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(753.3
)

Effect of exchange rate changes on cash and short-term investments

(0.1
)

Increase in cash and short-term investments

1,542.8

29.6

Cash and Short-term Investments:

Beginning of the period

484.9

657.8

End of period

\$
2,027.7

\$
687.4

Non-Cash Investing and Financing Activity:

Change in fair value of investments in equity securities

\$
(236.8
)

\$
23.7

Change in fair value of interest rate swap agreements

\$
(1.2
)

\$
(33.4
)

See the accompanying notes to the unaudited interim consolidated financial statements.

CONSOLIDATED STATEMENT
OF SHAREHOLDERS EQUITY (UNAUDITED)

Unrealized

Foreign

Additional

Holding

Currency

Preferred

Common

Paid-In

Gain On

Translation
Retained

(Millions)

Stock

Stock

Capital

Investments

Adjustment

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Earnings

Total

Balance at December 31, 2004

\$
0.3

\$
302.3

\$
197.9

\$
153.9

\$
0.5

\$
6,473.8

\$
7,128.7

Net income

715.1

715.1

Other comprehensive loss, net of
tax: (See Note 10)

Unrealized holding losses on
investments,

net of reclassification
adjustments

(153.9
)

(153.9
)

Foreign currency translation
adjustment

Comprehensive income

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(153.9
)

715.1

561.2

Settle purchase obligation related to equity
units (See Note 4)

24.5

1,360.5

1,385.0

Employee plans, net

0.3

14.7

15.0

Restricted stock, net of unearned compensation

0.2

2.3

2.5

Tax benefit for non-qualified stock options

2.0

2.0

Conversion of preferred stock

0.1

0.1

Dividends:

Common \$.76 per share

(239.4
)

(239.4
)

Preferred

(0.1
)

(0.1
)

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Balance at June 30, 2005

\$
0.3

\$
327.3

\$
1,577.5

\$

\$
0.5

\$
6,949.4

\$
8,855.0

See the accompanying notes to the unaudited interim consolidated financial statements.

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NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

1.

General:

Basis of Presentation The consolidated financial statements at June 30, 2005 and December 31, 2004 and for the three and six month periods ended June 30, 2005 and 2004 of ALLTEL Corporation (Alltel or the Company) are unaudited. The consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and Securities and Exchange Commission rules and regulations. Certain information and footnote disclosures have been condensed or omitted in accordance with those rules and regulations. The consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial position and operating results for the interim periods presented.

2.

Acquisitions:

On April 15, 2005, Alltel and Cingular Wireless LLC (Cingular), a joint venture between SBC Communications, Inc. and BellSouth Corporation, exchanged certain wireless assets. Under the terms of the agreement, Alltel acquired former AT&T Wireless properties, including licenses, network assets, and subscribers, in select markets in Kentucky, Oklahoma, Texas, Connecticut and Mississippi covering approximately 2.7 million potential customers (POPs). Alltel also acquired 20MHz of spectrum and network assets owned by AT&T Wireless in Kansas and wireless spectrum in several counties in Georgia and Texas. In addition, Alltel and Cingular exchanged partnership interests, with Cingular receiving interests in markets in Kansas, Missouri and Texas, and Alltel receiving more ownership in majority-owned markets it manages in Michigan, Louisiana and Ohio. Alltel also paid Cingular approximately \$165.0 million in cash. The accompanying consolidated financial statements include the accounts and results of operations of the acquired wireless properties from the date of acquisition. During the second quarter of 2005, Alltel completed the purchase price allocation for this exchange based upon a fair value analysis of the tangible and identifiable intangible assets acquired and the partnership interests relinquished. The excess of the aggregate purchase price over the fair market value of the tangible net assets acquired of \$335.8 million was assigned to customer list (\$10.9 million), cellular licenses (\$91.0 million) and goodwill (\$233.9 million). The customer list recorded in connection with this transaction is being amortized on a straight-line basis over its estimated useful life of three years. The cellular licenses are classified as indefinite-lived intangible assets and are not subject to amortization. In connection with this transaction, Alltel recorded a pretax gain of approximately \$127.5 million in the second quarter of 2005 (see Note 9) and expects to record an additional gain of \$29.0 million in the third quarter of 2005 (see Note 14).

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On February 28, 2005, Alltel completed the purchase of certain wireless assets from Public Service Cellular, Inc. (PS Cellular) for \$48.3 million in cash, acquiring wireless properties with service area covering approximately 900,000 POPs in Alabama and Georgia. The accompanying consolidated financial statements include the accounts and results of operations of the acquired wireless properties from the date of acquisition. During the first quarter of 2005, Alltel completed the purchase price allocation for this acquisition based upon a fair value analysis of the tangible and identifiable intangible assets acquired. The excess of the aggregate purchase price over the fair market value of the tangible net assets acquired of \$37.9 million was assigned to customer list (\$1.9 million), cellular licenses (\$3.4 million) and goodwill (\$32.6 million). The customer list recorded in connection with this transaction is being amortized on a straight-line basis over its estimated useful life of four years. The cellular licenses are classified as indefinite-lived intangible assets and are not subject to amortization.

During the first six months of 2005, Alltel also acquired additional ownership interests in wireless properties in Michigan, Ohio and Wisconsin in which the Company owned a majority interest. In connection with these acquisitions, the Company paid \$10.4 million in cash and assigned the excess of the aggregate purchase price over the fair market value of the tangible net assets acquired of \$4.9 million to goodwill.

The purchase prices paid for the wireless property acquisitions discussed above were based on estimates of future cash flows of the properties acquired. Alltel paid a premium (i.e. goodwill) over the fair value of the net tangible and identifiable intangible assets acquired because the purchase of wireless properties expanded the Company's wireless footprint into new markets in Alabama, Georgia, Kentucky, Oklahoma, Texas, Connecticut and Mississippi and added 266,000 new customers to Alltel's communications customer base. Additionally, in the wireless properties acquired, Alltel should realize, over time, accelerated customer growth and higher average revenue per customer as a result of the Company's higher revenue national rate plans.

3.

Goodwill and Other Intangible Assets:

Goodwill represents the excess of cost over the fair value of net identifiable tangible and intangible assets acquired through various business combinations. The Company has acquired identifiable intangible assets through its acquisitions of interests in various wireless and wireline properties. The cost of acquired entities at the date of the acquisition is allocated to identifiable assets, and the excess of the total purchase price over the amounts assigned to identifiable assets is recorded as goodwill.

NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

3.

Goodwill and Other Intangible Assets, Continued:

As of January 1, 2005, Alltel completed the annual impairment reviews of its goodwill and other indefinite-lived intangible assets and determined that no write-down in the carrying value of these assets was required. The changes in the carrying amount of goodwill by business segment for the six months ended June 30, 2005 were as follows:

Communications

Support

(Millions)

Wireless

Wireline

Services

Total

Balance at December 31, 2004

\$
3,625.8

\$

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1,247.6

\$
2.3

\$
4,875.7

Acquired during the period

271.4

-

-

271.4

Other adjustments

4.8

-

-

4.8

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Balance at June 30, 2005

\$
3,902.0

\$
1,247.6

\$
2.3

\$
5,151.9

The carrying values of indefinite-lived intangible assets other than goodwill were as follows:

June 30,

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December 31,

(Millions)

2005

2004

Cellular licenses

\$
870.0

\$
775.6

Personal Communications Services licenses

79.1

79.1

Franchise rights wireline

265.0

265.0

\$
1,214.1

\$
1,119.7

Intangible assets subject to amortization were as follows:

June 30, 2005

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Gross

Accumulated

Net Carrying

(Millions)

Cost

Amortization

Value

Customer lists

\$
410.4

\$
(250.6
)

\$
159.8

Franchise rights

22.5

(15.6
)

6.9

\$
432.9

\$
(266.2
)

\$
166.7

December 31, 2004

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Gross

Accumulated

Net Carrying

(Millions)

Cost

Amortization

Value

Customer lists

\$
397.6

\$
(218.8
)

\$
178.8

Franchise rights

22.5

(14.9
)

7.6

\$
420.1

\$
(233.7
)

\$
186.4

Amortization expense for intangible assets subject to amortization was \$16.7 million and \$32.5 million for the three and six month periods ended June 30, 2005, compared to \$15.1 million and \$30.2 million for the same periods of 2004. Amortization expense for intangible assets subject to amortization is estimated to be \$66.5 million in 2005, \$48.9 million in 2006, \$32.2 million in 2007, \$23.1 million in 2008 and \$8.6 million in 2009.

4.

Equity Units

During 2002, Alltel issued and sold 27.7 million equity units in an underwritten public offering and received net proceeds of \$1.34 billion. Each equity unit consisted of a corporate unit, with a \$50 stated amount, comprised of a purchase contract and a \$50 principal amount senior note. The purchase contract obligated the holder to purchase, and obligated Alltel to sell, on May 17, 2005, a variable number of newly-issued common shares of Alltel common stock for \$50. The number of Alltel shares issued to the holders of each equity unit to settle the purchase contract was calculated by dividing \$50 by the average closing price per share of Alltel's common stock for the 20 consecutive trading days that ended May 12, 2005. Upon settlement of the purchase contract obligation, Alltel received cash proceeds of approximately \$1,385.0 million and delivered approximately 24.5 million shares of Alltel common stock in the aggregate to the holders of

the equity units. The proceeds from the stock issuance were utilized to finance certain obligations associated with Alltel s merger with Western Wireless Corporation (Western Wireless), as further discussed in Note 14.

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NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

4.

Equity Units, Continued:

The \$50 principal amount senior notes become payable on May 17, 2007 and accrued interest through May 17, 2005 at an initial annual rate of 6.25 percent. On February 17, 2005, Alltel completed a remarketing of the senior notes that reset the annual interest rate on the notes to 4.656 percent for periods subsequent to May 17, 2005. The proceeds of the remarketed senior notes were used to purchase a portfolio of U.S. Treasury securities that were pledged to secure the corporate unit holders obligations under the purchase contract component of the corporate unit until settlement.

5.

Stock-Based Compensation:

Under the Company s stock-based compensation plans, Alltel may grant fixed and performance-based incentive and non-qualified stock options, restricted stock, and other equity securities to officers and other management employees. The Company accounts for these plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees and related Interpretations. For fixed stock options granted under these plans, the exercise price of the option equals

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the market value of Alltel s common stock on the date of grant. Accordingly, Alltel does not record compensation expense for any of the fixed stock options granted, and no compensation expense related to stock options was recognized in the three and six month periods ended June 30, 2005 or 2004. In January 2005 and 2004, the Company granted to certain senior management employees restricted stock of approximately 205,000 and 173,000 shares, respectively. The restricted shares granted in 2005 vest three years from the date of grant, except that one-third of the restricted shares may vest after each of the first two-year anniversaries from the grant date if the Company achieves a certain targeted total stockholder return for its peer group during the three-year period preceding each of those two years. The restricted shares granted in 2004 will vest in equal increments over a three-year period following the date of grant. Compensation expense related to the foregoing shares amounted to \$1.6 million and \$3.2 million and \$0.7 million and \$1.4 million for the three and six month periods ended June 30, 2005 and 2004, respectively. At June 30, 2005 and 2004, unrecognized compensation expense for the restricted shares amounted to \$7.4 million and \$7.1 million, respectively, and was included in additional paid-in capital in the accompanying consolidated balance sheet and statement of shareholders equity. The following table illustrates the effects on net income and earnings per share had the Company applied the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation , to its stock-based employee compensation plans for the three and six months ended June 30:

Three Months Ended

Six Months Ended

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(Millions, except per share amounts)

2005

2004

2005

2004

Net income as reported

\$
402.1

\$
262.6

\$
715.1

\$
452.4

Add stock-based compensation expense included in
net income, net of related tax effects

1.0

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0.5

2.0

0.9

Deduct stock-based employee compensation expense
determined under fair value method for all awards,

net of related tax effects

(6.4
)

(6.3
)

(13.0
)

(12.9
)

Pro forma net income

\$
396.7

\$
256.8

\$
704.1

\$
440.4

Basic earnings per share:
As reported

\$1.28

\$.85

\$2.32

\$1.46

Pro forma

\$1.26

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\$.83

\$2.28

\$1.42

Diluted earnings per share:
As reported

\$1.27

\$.85

\$2.31

\$1.46

Pro forma

\$1.26

\$.83

\$2.27

\$1.42

The pro forma amounts presented above may not be representative of the future effects on reported net income and earnings per share, since the pro forma compensation expense is allocated over the periods in which options become exercisable, and new option awards may be granted each year.

On December 16, 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123(R), Share-Based Payment , which is a revision of SFAS No. 123 and supercedes APB Opinion No. 25. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be valued at fair value on the date of grant, and to be expensed over the applicable vesting period. Pro forma disclosure of the income statement effects of share-based payments is no longer an alternative. SFAS No. 123(R) is effective for all stock-based awards granted on or after July 1, 2005. In addition, companies must also recognize compensation expense related to any awards that are not fully vested as of the effective date. Compensation expense for the unvested awards will be measured based on the fair value of the awards previously calculated in developing the pro forma disclosures in accordance with the provisions of SFAS No. 123. On March 25, 2005, the SEC staff issued Staff Accounting Bulletin (SAB) 107, which summarizes the staff s views regarding the interaction between SFAS No. 123(R) and certain SEC rules and regulations and provides additional guidance regarding the valuation of share-based payment arrangements for public companies. In addition, on April 15, 2005, the SEC amended

5.

Stock-Based Compensation, Continued:

Rule 4-01(a) of Regulation S-X regarding the date public companies are required to comply with the provisions of SFAS No. 123(R), such that calendar year companies will now be required to comply with the standard beginning January 1, 2006. Alltel is currently assessing the impact of adopting SFAS No. 123(R), as interpreted by SAB 107, to its consolidated results of operations.

6.

Employee Benefit Plans and Postretirement Benefits Other Than Pensions:

Alltel maintains a qualified defined benefit pension plan, which covers substantially all employees. Prior to January 1, 2005, employees of the Company's directory publishing subsidiary did not participate in the plan. Alltel also maintains a supplemental executive retirement plan that provides unfunded, non-qualified supplemental retirement benefits to a select group of management employees. In addition, the Company has entered into individual retirement agreements with certain retired executives providing for unfunded supplemental pension benefits. The Company funds the accrued costs of the unfunded plans as benefits are paid. The components of pension expense, including provision for executive retirement agreements, were as follows for the three and six month periods ended June 30:

Edgar Filing: ALLTEL CORP - Form 10-Q

Three Months Ended

Six Months Ended

(Millions)

2005

2004

2005

2004

Benefits earned during the year

\$
8.3

\$
7.7

\$
16.7

\$
15.4

Interest cost on benefit obligation

14.6

Edgar Filing: ALLTEL CORP - Form 10-Q

12.9

29.2

25.9

Amortization of prior service cost

0.2

0.1

0.3

0.2

Recognized net actuarial loss

7.7

4.9

15.3

9.8

Expected return on plan assets

(20.7
)

(17.6
)

Edgar Filing: ALLTEL CORP - Form 10-Q

(41.4
)

(35.2
)

Net periodic benefit expense

\$
10.1

\$
8.0

\$
20.1

\$
16.1

Alltel disclosed in its financial statements for the year ended December 31, 2004 that it expected to contribute \$5.2 million for retirement benefits in 2005 consisting solely of amounts necessary to fund the expected benefit payments related to the unfunded supplemental retirement plans. Primarily due to the timing of the required contributions to fund the supplemental retirement plans, actual contributions were \$3.2 million for the six months ended June 30, 2005. Alltel does not expect that any contribution to the qualified defined pension plan calculated in accordance with the minimum funding requirements of the Employee Retirement Income Security Act of 1974 will be required in

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2005. Future discretionary contributions to the plan will depend on various factors, including future investment performance, changes in future discount rates and changes in the demographics of the population participating in Alltel s qualified pension plan.

The Company provides postretirement healthcare and life insurance benefits for eligible employees. Employees share in the cost of these benefits. The Company funds the accrued costs of these plans as benefits are paid. The components of postretirement expense were as follows for the three and six month periods ended June 30:

Three Months Ended

Six Months Ended

(Millions)

Edgar Filing: ALLTEL CORP - Form 10-Q

2005

2004

2005

2004

Benefits earned during the year

\$
0.1

\$
0.2

\$
0.2

\$
0.4

Interest cost on benefit obligation

3.5

4.0

7.0

7.9

Amortization of transition obligation

0.2

Edgar Filing: ALLTEL CORP - Form 10-Q

0.2

0.4

0.4

Amortization of prior service cost

0.5

0.4

1.0

0.8

Recognized net actuarial loss

1.7

2.2

3.4

4.4

Expected return on plan assets

-

-

-

-

Net periodic benefit expense

\$
6.0

\$
7.0

\$
12.0

\$
13.9

Under the Medicare Prescription Drug, Improvement and Modernization Act of 2003, (the Act) beginning in 2006, the Act will provide a prescription drug benefit under Medicare Part D, as well as a federal subsidy to plan sponsors of retiree healthcare plans that provide a prescription drug benefit to their participants that is at least actuarially equivalent to the benefit that will be available under Medicare. The amount of the federal subsidy will be based on 28 percent of an individual beneficiary s annual eligible prescription drug costs ranging between \$250 and \$5,000. On May 19, 2004, the FASB issued

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Staff Position No. 106-2, Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (FSP No. 106-2). FSP No. 106-2 clarified that the federal subsidy provided under the Act should be accounted for as an actuarial gain in calculating the accumulated postretirement benefit obligation and annual postretirement expense. Based on its understanding of the Act, Alltel determined that a substantial

9

NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

6.

Employee Benefit Plans and Postretirement Benefits Other Than Pension, Continued:

portion of the prescription drug benefits provided under its postretirement benefit plan would be deemed actuarially equivalent to the benefits provided under Medicare Part D. Effective July 1, 2004, Alltel prospectively adopted FSP No. 106-2 and remeasured its accumulated postretirement benefit obligation as of that date to account for the federal subsidy, the effects of which resulted in an \$18.3 million reduction in the Company's accumulated postretirement obligation and a \$2.9 million reduction in the Company's 2004 postretirement expense. On January 21, 2005, the Department of Health and Human Services issued final federal regulations related to the federal subsidy. Alltel is currently evaluating the effects, if any, that these final rules may have on its future benefit costs and accumulated postretirement benefit obligation.

7.

Restructuring and Other Charges:

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A summary of the restructuring and other charges recorded during the six months ended June 30, 2004 was as follows:

Communications

Edgar Filing: ALLTEL CORP - Form 10-Q

Support

Corporate

(Millions)

Wireless

Wireline

Services

Operations

Total

Severance and employee benefit costs

\$
8.8

\$
11.2

\$ 0.5

\$ 2.1

\$
22.6

Edgar Filing: ALLTEL CORP - Form 10-Q

Relocation costs

3.2

1.4

0.1

0.1

4.8

Lease and contract termination costs

0.5

(1.9
)

-

(0.1
)

(1.5
)

Write-down in carrying value of certain
facilities

0.7

-

-

Edgar Filing: ALLTEL CORP - Form 10-Q

24.1

24.8

Other exit costs

0.4

0.7

-

-

1.1

Total restructuring and other charges

\$
13.6

\$
11.4

Edgar Filing: ALLTEL CORP - Form 10-Q

\$ 0.6

\$ 26.2

\$
51.8

In January 2004, the Company announced its plans to reorganize its operations and support teams. Also, during February 2004, the Company announced its plans to exit its competitive local exchange carrier (CLEC) operations in the Jacksonville, Florida market due to the continued unprofitability of these operations. In connection with these activities, the Company recorded a restructuring charge of \$29.3 million consisting of \$22.9 million in severance and employee benefit costs related to a planned workforce reduction, \$4.8 million of employee relocation expenses, \$0.5 million in lease termination costs and \$1.1 million of other exit costs. The severance and employee benefit costs included a \$1.2 million payment to a former employee of the Company's sold financial services division that became payable in the first quarter of 2004 pursuant to the terms of a change in control agreement between the employee and Alltel. During the fourth quarter of 2004, the Company recorded a \$0.9 million reduction in the liabilities associated with the restructuring efforts initiated in the first quarter of 2004, consisting of \$0.7 million in employee relocation expenses and \$0.2 million in severance and employee benefit costs. The reductions primarily reflected differences between estimated and actual costs paid in completing the employee relocations and terminations. As of June 30, 2005, the Company had paid \$22.6 million in severance and employee-related expenses, and all of the employee reductions and relocations had been completed.

During the first quarter of 2004, Alltel also recorded a \$2.3 million reduction in the liabilities associated with various restructuring activities initiated prior to 2003, consisting of \$2.0 million in lease and contract termination costs and \$0.3 million in severance and employee benefit costs. The reductions primarily reflected differences between estimated and actual costs paid in completing the previous planned workforce reductions and lease and contract terminations. During the first quarter of 2004, the Company also recorded a write-down in the carrying value of certain corporate and regional facilities to fair value in conjunction with the 2004 organizational changes and the 2003 sale of the Company's financial services division to Fidelity National Financial, Inc. (Fidelity National).

At June 30, 2005, the remaining unpaid liability related to Alltel's first quarter 2004 restructuring activities was \$0.3 million, primarily consisting of lease and contract termination costs, and is included in other current liabilities in the accompanying consolidated balance sheets.

8.

Investments Special Cash Dividend:

On March 28, 2005, Alltel received a special \$10 per share cash dividend from Fidelity National totaling \$111.0 million, related to the shares of Fidelity National common stock received as partial consideration for the sale of Alltel's financial services business to Fidelity National on April 1, 2003. As further discussed in Note 9, on April 6, 2005, Alltel completed the sale of all of its shares of Fidelity National common stock. The special cash dividend is included in other income, net in the accompanying consolidated statement of income for the six months ended June 30, 2005.

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NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

9.

Gain on Exchange or Disposal of Assets and Other

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As previously discussed in Note 2, on April 15, 2005, Alltel and Cingular exchanged certain wireless assets. In connection with this transaction, Alltel recorded a pretax gain of approximately \$127.5 million. On April 6, 2005, Alltel completed the sale of all of its shares of Fidelity National common stock to Goldman Sachs for approximately \$350.8 million and recognized a pretax gain of approximately \$75.8 million. On April 8, 2005, Alltel redeemed all of the issued and outstanding 7.50 percent senior notes due March 1, 2006, representing an aggregate principal amount of \$450.0 million. Concurrent with the debt redemption, Alltel also terminated the related pay variable/receive fixed, interest rate swap agreement that had been designated as a fair value hedge against the \$450.0 million senior notes. In connection with the early termination of the debt and interest rate swap agreement, Alltel incurred net pretax termination fees of approximately \$15.0 million. These transactions increased net income \$118.0 million or \$.38 per share in the three and six month periods ended June 30, 2005.

10.

Comprehensive Income:

Comprehensive income was as follows for the three and six month periods ended June 30:

Three Months Ended

Six Months Ended

(Millions)

Edgar Filing: ALLTEL CORP - Form 10-Q

2005

2004

2005

2004

Net income

\$
402.1

\$
262.6

\$
715.1

\$
452.4

Other comprehensive income (loss):

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Unrealized holding gains (losses) on investments:

Unrealized holding gains (losses) arising in the period

(18.4
)

(25.4
)

(161.0
)

23.7

Income tax expense (benefit)

(6.5
)

(8.9
)

(56.4
)

3.5

(11.9
)

(16.5
)

(104.6
)

20.2

Reclassification adjustments for gains included
in net income for the period

(75.8
)

-

(75.8
)

-

Income tax expense

26.5

-

26.5

-

(49.3
)

-

(49.3
)

-

Net unrealized gains (losses) in the period

(94.2
)

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(25.4
)

(236.8
)

23.7

Income tax expense (benefit)

(33.0
)

(8.9
)

(82.9
)

3.5

(61.2
)

(16.5
)

(153.9
)

20.2

Foreign currency translation adjustment

-

(0.3
)

-

(0.1
)

Other comprehensive income (loss) before tax

(94.2
)

(25.7
)

(236.8
)

23.6

Income tax expense (benefit)

(33.0
)

(8.9
)

(82.9
)

3.5

Other comprehensive income (loss)

(61.2
)

(16.8
)

(153.9
)

20.1

Comprehensive income

\$
340.9

\$
245.8

\$
561.2

\$
472.5

11.

Earnings per Share:

Basic earnings per share was computed by dividing net income applicable to common shares by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur assuming conversion or exercise of all dilutive unexercised stock options and outstanding preferred stock. For both the three and six months ended June 30, 2005, stock options totaling 7.1 million shares were not included in the computation of diluted earnings per share because the exercise price of the stock options was greater than the average market price of the common stock. The number of stock options not included in the computation of diluted earnings per share was 11.1 million for both the three and six months ended June 30, 2004. A reconciliation of the net income and number of shares used in computing basic and diluted earnings per share was as follows for the three and six month periods ended June 30:

Three Months Ended

Six Months Ended

(Millions, except per share amounts)

2005

2004

2005

2004

Basic earnings per share:

Net income

\$

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402.1

\$
262.6

\$
715.1

\$
452.4

Less preferred dividends

(0.1
)

(0.1
)

(0.1
)

(0.1
)

Net income applicable to common shares

\$
402.0

\$
262.5

\$
715.0

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\$
452.3

Weighted average common shares outstanding for the period

314.5

308.2

308.3

309.8

Basic earnings per share

\$1.28

\$.85

\$2.32

\$1.46

11

NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

11.

Earnings per Share, Continued:

Three Months Ended

Six Months Ended

(Millions, except per share amounts)

2005

2004

2005

2004

Diluted earnings per share:

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Net income applicable to common shares

\$
402.0

\$
262.5

\$
715.0

\$
452.3

Adjustment for convertible preferred stock dividends

0.1

0.1

0.1

0.1

Net income applicable to common shares
assuming conversion of preferred stock

\$
402.1

Edgar Filing: ALLTEL CORP - Form 10-Q

\$
262.6

\$
715.1

\$
452.4

Weighted average common shares outstanding for the period

314.5

308.2

308.3

309.8

Increase in shares resulting from:

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Assumed exercise of stock options

1.0

0.6

1.0

0.6

Assumed conversion of preferred stock

0.2

0.3

0.2

0.3

Non-vested restricted stock awards

0.1

-

0.1

-

Weighted average common shares assuming conversion

315.8

309.1

309.6

310.7

Diluted earnings per share

\$1.27

\$.85

\$2.31

\$1.46

12.

Commitments and Contingencies:

The Company currently has outstanding various indemnifications related to the April 1, 2003 sale of the financial services division to Fidelity National. In conjunction with the sale, Alltel agreed to indemnify Fidelity National for any damages resulting from Alltel's breach of warranty or non-fulfillment of certain covenants under the sales agreement, that exceed 1.5 percent of the purchase price, or \$15.75 million, up to a maximum of 15 percent of the purchase price, or \$157.5 million. Because of the low probability of being required to pay any amount under this indemnification, Alltel determined the fair value of this obligation to be immaterial to the consolidated results of operations, cash flows and financial condition of the Company. Accordingly, the Company has not recorded a liability related to it. Alltel also agreed to indemnify Fidelity National from any future tax liability imposed on the financial services division related to periods prior to the date of sale. Alltel's obligation to Fidelity National under this indemnification is not subject to a maximum amount. The Company has recorded a liability for tax contingencies of approximately \$8.3 million related to the operations of the financial services division for periods prior to the date of sale that management has assessed as probable and estimable, which should adequately cover any obligation under this indemnification.

13.

Business Segment Information:

Alltel manages its business operations based on differences in products and services. The Company evaluates performance of the segments based on segment income, which is computed as revenues and sales less operating expenses, excluding the effects of the items discussed in

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Notes 7, 8 and 9, respectively. These items are not allocated to the segments and are included in corporate operations. Segment operating results were as follows for the three and six month periods ended June 30:

Three Months Ended

Six Months Ended

(Millions)

2005

2004

2005

2004

Revenues and Sales from External Customers:

Wireless

\$
1,455.3

\$
1,253.1

\$
2,807.3

\$
2,437.6

Wireline

555.9

564.7

1,111.9

1,126.1

Communications support services

202.8

179.0

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375.1

337.8

Total business segments

\$
2,214.0

\$
1,996.8

\$
4,294.3

\$
3,901.5

Intersegment Revenues and Sales:

Wireless

\$
-

\$
-

\$
-

\$
-

Wireline

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39.2

44.9

76.8

83.0

Communications support services

58.4

50.2

110.8

110.4

Total business segments

\$
97.6

\$
95.1

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\$
187.6

\$
193.4

Total Revenues and Sales:

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Wireless

\$
1,455.3

\$
1,253.1

\$
2,807.3

\$
2,437.6

Wireline

595.1

609.6

1,188.7

1,209.1

Communications support services

261.2

229.2

485.9

448.2

Total business segments

2,311.6

2,091.9

4,481.9

4,094.9

Less intercompany eliminations

(51.5
)

(49.8
)

(95.8
)

(91.6
)

Total revenues and sales

\$
2,260.1

\$
2,042.1

\$
4,386.1

\$
4,003.3

13.

Business Segment Information, Continued:

Three Months Ended

Six Months Ended

(Millions)

2005

2004

2005

2004

Segment Income:

Wireless

\$
306.9

\$
261.6

\$
578.5

\$
472.5

Wireline

215.3

234.4

429.8

462.6

Communications support services

11.6

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20.8

23.5

37.3

Total segment income

533.8

516.8

1,031.8

972.4

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Corporate expenses

(11.6
)

(9.0
)

(40.3
)

(18.0
)

Restructuring and other charges

-

-

-

(51.8
)

Equity earnings in unconsolidated partnerships

15.2

15.9

25.9

29.2

Minority interest in consolidated partnerships

(18.9

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)

(21.6

)

(37.2

)

(37.2

)

Other income, net

8.0

2.9

128.7

7.5

Interest expense

(76.3

)

(86.6

)

(163.0

)

(178.3

)

Gain on exchange or disposal of assets and other

188.3

-

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188.3

-

Income before income taxes

\$
638.5

\$
418.4

\$
1,134.2

\$
723.8

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Segment assets were as follows:

June 30,

December 31,

(Millions)

2005

2004

Wireless

\$
10,297.5

\$
9,881.5

Wireline

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4,937.7

5,042.8

Communications support services

496.4

495.8

Total business segments

15,731.6

15,420.1

Corporate headquarters assets not allocated to segments

2,212.6

1,201.2

Less elimination of intersegment receivables

(29.3
)

(17.6
)

Total consolidated assets

\$
17,914.9

\$
16,603.7

Supplemental information pertaining to the communications support services segment was as follows for the three and six month periods ended June 30:

Three Months Ended

Six Months Ended

(Millions)

2005

2004

2005

2004

Revenues and Sales from External Customers:

Product distribution

\$
103.2

\$
72.1

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\$
197.0

\$
141.5

Long-distance and network management services

48.8

46.5

95.8

95.0

Directory publishing

47.3

48.7

73.6

74.9

Telecommunications information services

3.5

11.7

8.7

26.4

Total

\$
202.8

\$
179.0

\$
375.1

\$
337.8

Intersegment Revenues and Sales:

Product distribution

\$
32.9

\$
23.8

\$
59.7

\$
53.5

Long-distance and network management services

25.5

26.4

51.1

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56.9

Directory publishing

-

-

-

-

Telecommunications information services

-

-

-

-

Total

\$

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58.4

\$
50.2

\$
110.8

\$
110.4

Total Revenues and Sales:

Product distribution

\$
136.1

\$
95.9

\$
256.7

\$
195.0

Long-distance and network management services

74.3

72.9

146.9

151.9

Directory publishing

47.3

48.7

73.6

74.9

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Telecommunications information services

3.5

11.7

8.7

26.4

Total revenues and sales

\$
261.2

\$
229.2

\$
485.9

\$
448.2

13

NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

14.

Subsequent Events:

On July 29, 2005, Alltel and Cingular completed the exchange of wireless partnership interests. Primarily due to certain minority partners' rights-of-first-refusal, three of the wireless partnership interests to be exchanged between Alltel and Cingular were not completed by June 30, 2005. As a result of completing the exchange transactions, Alltel expects to record an additional pretax gain of approximately \$29.0 million during the third quarter of 2005.

On August 1, 2005, Alltel and Western Wireless completed the merger of Western Wireless with and into a wholly-owned subsidiary of Alltel (the Merger). As a result of the Merger, Alltel added approximately 1.2 million domestic wireless customers (excluding reseller customers) in 19 midwestern and western states that are contiguous to the Company's existing wireless properties, increasing the number of wireless customers served by Alltel to more than 10 million customers in 34 states. Through this transaction, Alltel added wireless operations in nine new states, including California, Idaho, Minnesota, Montana, Nevada, North Dakota, South Dakota, Utah and Wyoming, and expanded its wireless operations in Arizona, Colorado, New Mexico and Texas.

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In the Merger, each share of Western Wireless common stock was exchanged for 0.535 shares of Alltel common stock and \$9.25 in cash unless the shareholder made an all-cash election, in which case the shareholder received \$40 in cash. Western Wireless shareholders making an all-stock election were subject to proration and received approximately 0.539 shares of Alltel common stock and \$9.18 in cash. In the aggregate, Alltel issued approximately 54.3 million shares of stock valued at \$3.4 billion and paid approximately \$933.4 million in cash. Through its wholly-owned subsidiary that merged with Western Wireless, Alltel also assumed debt of approximately \$2.1 billion. As a condition of receiving approval for the Merger from the U.S. Department of Justice and Federal Communications Commission, Alltel agreed to divest certain wireless operations of Western Wireless in 16 markets in Arkansas, Kansas and Nebraska, as well as the Cellular One brand used in those markets.

On July 25, 2005, Western Wireless announced a definitive agreement to sell its international operations in Ireland to a subsidiary of eircom Group plc, the Irish fixed-line telecommunications operator (eircom), for approximately \$500 million at current exchange rates and also stated it had received conditional and non-binding bids to sell its Austrian business. Completion of the sale of the Irish operations is conditioned, among other things, on approval by eircom s shareholders of the transaction and of an eircom share issuance pursuant to a rights offering; closing of the rights offering, the proceeds of which would be used to pay the purchase price; and approval from Irish regulatory authorities. Assuming receipt of these approvals and completion of the rights offering, the transaction is expected to close in October 2005. Alltel is pursuing the disposition of the Austrian business and intends to pursue the disposition of all remaining international operations and interests acquired from Western Wireless.

On the date of closing, Alltel repaid approximately \$1.3 billion of term loans representing all borrowings outstanding under Western Wireless credit facility that, as a result of a change in control, became due and payable immediately upon the closing of the merger. Alltel utilized available cash on hand and commercial paper borrowings to fund the cash portion of the merger consideration paid to Western Wireless shareholders and to finance the repayment of the term loans outstanding under the Western Wireless credit facility. On August 1, 2005, Alltel also announced a tender offer to purchase all of the issued and outstanding 9.25 percent senior notes due July 15, 2013 of Western Wireless, representing an aggregate principal amount of \$600.0 million, as well as a related consent solicitation to amend the indenture governing the senior notes.

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On August 1, 2005, Alltel entered into an additional \$700.0 million, 364-day revolving credit agreement that expires on July 31, 2006, if not extended at the option of the Company, and allows Alltel to convert any outstanding borrowings under this agreement into term loans maturing in 2007.

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ALLTEL CORPORATION

FORM 10-Q

PART I FINANCIAL INFORMATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

The following is a discussion and analysis of the historical results of operations and financial condition of ALLTEL Corporation (Alltel or the Company). This discussion should be read in conjunction with the unaudited consolidated financial statements, including the notes thereto, for the interim periods ended June 30, 2005 and 2004, and the Company's Amendment No. 1 to Annual Report on Form 10-K/A for the year ended December 31, 2004.

EXECUTIVE SUMMARY

Alltel is a customer-focused communications company providing wireless, local telephone, long-distance, Internet and high-speed data services to nearly 14 million residential and business customers in 27 states. Among the highlights in the second quarter of 2005:

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Wireless revenues and sales increased 16 percent over 2004 driven by a 15 percent increase in retail service revenues, reflecting Alltel's continued focus on quality customer growth, improvements in data revenues and additional Eligible Telecommunications Carrier (ETC) subsidiaries. Wireless wholesale revenues also increased 22 percent year-over-year due to solid growth in CDMA minutes of use and stability in the volumes of TDMA and analog minutes of use by other carriers' customers roaming on Alltel's wireless network. The exchange of wireless properties with Cingular Wireless LLC (Cingular) also contributed to the overall growth in both retail and wholesale revenues during the second quarter of 2005. Average revenue per customer increased 6 percent from a year ago to \$50.55, the highest quarterly amount in 5 years, while retail revenue per customer increased to \$46.42, a 5 percent increase from a year ago. Retail minutes of use per wireless customer per month increased to 593 minutes, a 21 percent increase from the same period of 2004.

Excluding the effects of the Cingular transaction, wireless gross customer additions were 593,000 for the quarter, a 9 percent decrease from the same period a year ago, primarily due to the Company focusing its advertising efforts on rebranding and less on sales promotions in an effort to strengthen Alltel's brand position in the wireless marketplace, as well as lower than expected sales of prepay plans. Excluding the effects of acquisitions, Alltel added 105,000 net postpay wireless customers during the second quarter of 2005. As a result of approximate net losses of 24,000 prepay customers and 27,000 customers in the acquired markets, mostly in those properties acquired from Cingular, net customer additions for the quarter were 54,000. Wireless postpay churn was 1.58 percent and total churn, which includes prepay customer losses, was 1.99 percent, both flat from a year ago despite an increase in contract expirations.

Wireless segment income increased 17 percent from a year ago, reflecting the growth in revenues and sales noted above, solid expense management and, to a lesser extent, the decline in gross customer additions (excluding acquisitions) from the same period a year ago.

In its wireline business, Alltel added more than 36,000 broadband

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customers, increasing Alltel's broadband customer base to more than 319,000. During the quarter, the Company lost approximately 30,000 wireline access lines, a year-over-year decline of approximately 3.7 percent. Average revenue per wireline customer increased 1 percent from a year ago to \$66.83 due primarily to growth in broadband revenues and selling additional services and features to existing wireline customers. Wireline segment income decreased 8 percent from a year ago reflecting a 2 percent decline in wireline revenues and sales attributable to the loss of access lines and additional costs related to the growth in broadband customers, specifically the costs associated with subsidizing broadband-capable modems.

Alltel strengthened its financial position through (1) the sale of its investment in Fidelity National Financial Inc. (Fidelity National) common stock for \$350.8 million in cash, (2) the early retirement of \$450.0 million of long-term debt scheduled to mature in 2006 and (3) the issuance of approximately 24.5 million of its common shares to settle the purchase contract obligation related to the Company's equity units. Alltel received approximately \$1.4 billion in cash from the stock issuance and had more than \$2.0 billion of available cash on hand at June 30, 2005.

As further discussed below, Alltel positioned its wireless business for future growth opportunities as a result of the Company's August 1, 2005 merger with Western Wireless Corporation (Western Wireless). This transaction is significant to Alltel in several ways. First, it will increase Alltel's wireless revenue mix to nearly 70 percent of the

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Company's total consolidated revenues. Second, the transaction will increase the Company's retail position in markets where Alltel can bring significant value to customers by offering competitive national rate plans. Third, this transaction will diversify Alltel's wireless roaming revenue sources, and, as a result of offering multiple technologies, the Company will become the leading independent roaming partner for the four national carriers in the markets served by Alltel. Finally, Alltel will enhance its strategic options as the wireless industry continues to restructure while preserving the Company's strong financial position.

During the second quarter of 2005, Alltel launched a rebranding initiative that involved changing the Company logo, improving the design in Alltel's retail stores to be more customer friendly and an advertising campaign focused on proof points highlighting Alltel's commitment to customer satisfaction. Alltel began the new advertising campaign in early May and, as of June 30, 2005 had completed the redesign of approximately 45 percent of its retail stores, with the balance of the

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retail stores, including those in acquired Cingular and Western Wireless markets, to be completed later this year. Alltel also began selling portable BlackBerry® devices in its retail stores and offering national coverage for the BlackBerry® device and other 1XRTT data services through a roaming agreement with Verizon Wireless. Alltel also continued to expand its 1XRTT data footprint and expects to cover substantially all of its total potential customers (POPs) by year-end. Through June 30, 2005, Alltel had launched EV-DO service in five markets and expects to have this service available in 10-12 markets by the end of the year.

Throughout the remainder of 2005, the Company will continue to face significant challenges resulting from competition in the telecommunications industry and changes in the regulatory environment, including the effects of potential changes to the rules governing universal service and inter-carrier compensation. In addressing these challenges, Alltel will continue to focus its efforts on improving customer service, enhancing the quality of its networks, expanding its product and service offerings, and conducting vigorous advocacy efforts in favor of governmental policies that will benefit Alltel s business and its customers.

ACQUISITIONS

Completed During the Twelve Months Ended June 30, 2005

On April 15, 2005, Alltel and Cingular exchanged certain wireless assets. Under the terms of the agreement, Alltel acquired former AT&T Wireless properties, including licenses, network assets, a subscribers, in selected markets in Kentucky, Oklahoma, Texas, Connecticut and Mississippi representing approximately 2.7 million POPs. Alltel also acquired 20MHz of spectrum and network assets formerly owned by AT&T Wireless in Kansas and wireless spectrum in several counties in Georgia and Texas. In addition, Alltel and Cingular exchanged partnership interests, with Cingular receiving interests in markets in Kansas, Missouri and Texas, and Alltel receiving more ownership in majority-owned markets it manages in Michigan, Louisiana, and Ohio. Alltel also paid Cingular approximately \$165.0 million in cash. In connection with this transaction, Alltel recorded a pretax gain of \$127.5 million and added approximately 212,000 customers. On February 28, 2005, Alltel completed the purchase of wireless properties, representing approximately 900,000 POPs in Alabama and Georgia, from Public Service Cellular, Inc. (PS Cellular) for \$48.3 million in cash. Through the completion of this transaction, Alltel added approximately 54,000 customers. During the first six months of 2005, Alltel also acquired additional ownership interests in wireless properties in Michigan, Ohio and Wisconsin in which the Company owned a majority interest. In connection with these acquisitions, the Company paid \$10.4 million in cash. (See Note 2 to the un acquisitions.)

On December 1, 2004, Alltel completed the purchase of certain wireless assets from United States Cellular Corporation and TDS Telecommunications Corporation for \$148.2 million in cash, acquiring wireless properties with a potential service area covering approximately 584,000 POPs in Florida and Ohio. The Company also purchased partnership interests in seven Alltel-operated markets in Georgia, Mississippi, North Carolina, Ohio and Wisconsin. Prior to this acquisition, Alltel owned an approximate 42 percent interest in the Georgia market, with a potential service area covering approximately 229,000 POPs, and Alltel owned a majority interest in the Mississippi, North Carolina, Ohio and Wisconsin markets. On November 2, 2004, the Company purchased for \$35.6 million in cash wireless properties with a potential service area covering 275,000 POPs in south Louisiana from SJI, a privately held company. During the fourth quarter of 2004, Alltel also acquired additional ownership interests in wireless properties in Louisiana and Wisconsin in which the Company owned a majority interest in exchange for \$1.4 million in cash and a portion of the Company s ownership interest in a wireless partnership serving the St. Louis, Missouri market. Through these transactions, Alltel added approximately 92,000 wireless customers.

Completion of Western Wireless Merger

On August 1, 2005, Alltel and Western Wireless completed the merger of Western Wireless with and into a wholly-owned subsidiary of Alltel (the Merger). In the Merger, each share of Western Wireless common stock was exchanged for 0.535 shares of Alltel common stock and \$9.25 in cash

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unless the shareholder made an all-cash election, in which case the

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shareholder received \$40 in cash. Western Wireless shareholders making an all-stock election were subject to proration and received approximately 0.539 shares of Alltel common stock and \$9.18 in cash. In the aggregate, Alltel issued approximately 54.3 million shares of stock valued at \$3.4 billion and paid approximately \$933.4 million in cash. Through its wholly-owned subsidiary that merged with Western Wireless, Alltel also assumed debt of approximately \$2.1 billion. As a condition of receiving approval for the Merger from the U.S. Department of Justice (DOJ) and Federal Communications Commission (FCC), Alltel agreed to divest certain wireless operations of Western Wireless in Arkansas, Kansas and Nebraska, as well as the Cellular One brand used in those markets. On July 25, 2005, Western Wireless announced a definitive agreement to sell its international operations in Ireland for approximately \$500 million at current exchange rates and also stated that it had received conditional and non-binding bids to sell its Austrian business. The sale of the Irish operations is expected to close during the fourth quarter of 2005. Alltel is pursuing the disposition of the

Austrian business and intends to pursue the disposition of all remaining international operations and interests acquired from Western Wireless.

As a result of the Merger, Alltel added approximately 1.2 million domestic wireless customers (excluding reseller customers) in 19 midwestern and western states that are contiguous to the Company's existing wireless properties, increasing the number of wireless customers served by Alltel to more than 10 million customers in 34 states. Operating results for the wireless properties acquired from Western Wireless will first be included in Alltel's consolidated results of operations for the interim periods ending September 30, 2005. (See Note 14 to the unaudited interim consolidated financial statements for additional information regarding this acquisition.)

CONSOLIDATED RESULTS OF OPERATIONS

Three Months Ended

Six Months Ended

June 30,

June 30,

(Millions, except per share amounts)

2005

2004

2005

2004

Revenues and sales:

Service revenues

\$
1,989.2

\$
1,825.9

\$
3,887.5

\$
3,591.5

Product sales

270.9

216.2

498.6

411.8

Total revenues and sales

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2,260.1

2,042.1

4,386.1

4,003.3

Costs and expenses:

Cost of services

660.9

584.2

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1,287.2

1,145.0

Cost of products sold

308.1

256.0

589.9

513.3

Selling, general, administrative and other

420.6

372.9

828.0

748.1

Depreciation and amortization

348.3

321.2

689.5

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642.5

Restructuring and other charges

-

-

-

51.8

Total costs and expenses

1,737.9

1,534.3

3,394.6

3,100.7

Operating income

522.2

507.8

991.5

902.6

Non-operating income, net

4.3

(2.8
)

117.4

(0.5
)

Interest expense

(76.3
)

(86.6
)

(163.0
)

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(178.3
)

Gain on exchange or disposal of assets and other

188.3

-

188.3

-

Income before income taxes

638.5

418.4

1,134.2

723.8

Income taxes

236.4

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155.8

419.1

271.4

Net income

\$
402.1

\$
262.6

\$
715.1

\$
452.4

Earnings per share:

Basic

\$1.28

\$.85

\$2.32

\$1.46

Diluted

\$1.27

\$.85

\$2.31

\$1.46

Total revenues and sales increased 11 percent, or \$218.0 million, and 10 percent, or \$382.8 million, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. Service revenues also increased by 9 percent, or \$163.3 million, and 8 percent, or \$296.0 million, in the 2005 periods as compared to the prior year. The acquisitions of wireless properties in the fourth quarter of 2004 and the first six months of 2005 previously discussed accounted for approximately \$56.9 million and \$74.1 million of the overall increases in service revenues in the three and six month periods of 2005, respectively. In addition to the effects of the acquisitions, service revenues increased due to nonacquisition-related growth in Alltel's wireless customer base and the corresponding increases in wireless access revenues, which increased \$73.5 million and \$155.3 million in the three and six month periods ended June 30, 2005.

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respectively. Service revenues for both 2005 periods also reflected growth in revenues derived from wireless and wireline data services, which increased \$37.6 million and \$73.9 million in the three and six month periods of 2005, respectively, primarily reflecting strong demand for these services and the effects of two large-scale promotions aimed at increasing text messaging usage. Wireless services revenues also included increases in regulatory and other fees of \$36.5 million and \$73.1 million in the three and six month periods of 2005, respectively, due to additional Universal Service Fund (USF)

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support received by Alltel reflecting an increase in the contribution factor, and additional revenues attributable to Alltel s certification in twelve states as an ETC, which accounted for \$19.5 million and \$40.5 million of the overall increases in regulatory fees in the three and six month periods of 2005, respectively.

The above increases in service revenues were partially offset by lower wireless airtime revenues, reductions in revenues derived from telecommunications information services and decreases in wireline access and toll service revenues. Compared to the same periods of 2004, wireless airtime and retail roaming revenues decreased \$16.9 million and \$25.8 million in the three and six month periods of 2005, respectively. The decreases in wireless airtime and retail roaming revenues primarily reflected the effects of customers migrating to rate plans with a larger number of packaged minutes. Such rate plans, for a flat monthly service fee, provide customers with a specified number of airtime minutes and include unlimited weekend, nighttime and mobile-to-mobile minutes at no extra charge. Wireline local access service and intrastate network access and toll revenues decreased \$21.7 million and \$35.9 million in the three and six month periods of 2005, respectively, primarily as a result of the loss of wireline access lines due, in part, to broadband and wireless substitution. Telecommunications information services revenues decreased \$8.2 million and \$17.7 million in the three and six month periods of 2005, respectively, compared to the same periods of 2004, due to the loss of one of Alltel s remaining unaffiliated wireline services customers during the fourth quarter of 2004.

Product sales increased \$54.7 million, or 25 percent, and \$86.8 million, or 21 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The increases in product sales in both 2005 periods were primarily driven by higher retail prices realized on the sale of wireless handsets that include advanced features, such as picture messaging, and that are capable of downloading games, entertainment content, weather and office applications.

Cost of services increased \$76.7 million, or 13 percent, and \$142.2 million, or 12 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The wireless property acquisitions accounted for \$29.0 million and \$36.5 million of the overall increases in cost of services in 2005. In addition to the effects of the acquisitions, cost of services for the three and six month periods of 2005 reflected increases in wireless network-related costs of \$13.3 million and \$31.5 million, respectively, compared to the same periods of 2004, primarily due to increased network traffic resulting from customer growth, increased customer minutes of use and expansion of network facilities. In addition, payments to data content providers increased \$9.3 million and \$18.5 million for the three and six months ended June 30, 2005, respectively, as compared to the prior year periods, consistent with the growth in wireless revenues derived from data services in those periods. Cost of services for the three and six month periods of 2005 also reflected increases in wireless customer service expenses of \$7.9 million and \$17.9 million, respectively, primarily reflecting additional costs associated with Alltel s retention efforts focused on improving customer satisfaction and reducing postpay churn.

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In addition, cost of services for the three and six months ended June 30, 2005 included increased regulatory fees of \$8.8 million and \$15.8 million, respectively, related primarily to an increase in the contribution factor applicable to universal service funding. Cost of services for the six month period of 2005 also included \$19.8 million of incremental costs primarily related to a change in accounting for operating leases. Certain of the Company's operating lease agreements for cell sites and for office and retail locations include scheduled rent escalations during the initial lease term and/or during succeeding optional renewal periods. Prior to January 1, 2005, the Company had not recognized the scheduled increases in rent expense on a straight-line basis in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 13, Accounting for Leases , and Financial Accounting Standards Board (FASB) Technical Bulletin No. 85-3, Accounting for Operating Leases with Scheduled Rent Increases . The effects of this change which are included in corporate expenses, were not material to the Company's previously reported consolidated results of operations, financial position or cash flows.

Cost of products sold increased \$52.1 million, or 20 percent, and \$76.6 million, or 15 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The increase in both periods of 2005 was consistent with the overall growth in product sales noted above and reflected the sales of higher-priced wireless handsets and increased sales to resellers and other distributors. In addition, the wireless property additions discussed above contributed \$3.7 million and \$6.2 million, respectively, of the overall increase in cost of products sold for the three and six month periods ended June 30, 2005.

Selling, general, administrative and other expenses increased \$47.7 million, or 13 percent, and \$79.9 million, or 11 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The acquisitions of wireless properties accounted for \$11.5 million and \$17.2 million, respectively, of the overall increase in selling, general, administrative and other expenses in the three and six month periods of 2005. Selling, general, administrative and other operating expenses also reflected increased advertising costs of \$6.7 million and \$9.4 million in the three and six month periods of 2005, respectively, associated with two large-scale promotions aimed at increasing text

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messaging usage, as well as additional costs associated with Alltel's rebranding initiative previously discussed. Alltel incurred \$9.5 million of incremental expenses associated with the rebranding initiative during the second quarter of 2005 and expects to incur approximately \$8.6 million of incremental expenses during the third quarter of 2005 to complete the redesign of its retail stores. Increased insurance premiums related to the Company's employee medical and dental plans, additional costs associated with write-offs identified as a result of system improvements to the Company's cash processing procedures and higher audit fees and internal staffing costs incurred to comply with the Section 404 internal control reporting requirements of the Sarbanes-Oxley Act 2002 also contributed to the increase in selling, general, administrative and other operating expenses in the six month period of 2005.

Depreciation and amortization expense increased \$27.1 million, or 8 percent, and \$47.0 million, or 7 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004, primarily due to growth in wireless plant in service and the effects of a third quarter 2004 prospective change in the depreciable lives of certain wireless telecommunications equipment. The depreciable lives were shortened in response to the rapid pace of technological development and the increasing demands of Alltel's customers for new products and

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services. The effects of the wireless property acquisitions also accounted for \$5.4 million and \$7.6 million, respectively, of the overall increase in depreciation and amortization expense in the three and six months ended June 30, 2005 as compared to the same periods of 2004.

Operating income increased \$14.4 million, or 3 percent, and \$88.9 million, or 10 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The increases in both 2005 periods primarily reflected growth in wireless segment income resulting from the nonacquisition-related growth in revenues and sales discussed above, as well as the effects of the wireless property acquisitions, which accounted for \$9.2 million and \$9.9 million of the overall increases in operating income for the three and six month periods of 2005, respectively. A reduction in total customer acquisition costs due to the effects of vendor rebates and a 9 percent decline in gross wireless customer additions (excluding acquisitions) also contributed to the growth in operating income in the six month period of 2005. The increases in both 2005 periods attributable to the wireless operations were partially offset by reductions in wireline and communications support services segment income, reflecting the decline in wireline access lines and the loss of one of Alltel's remaining unaffiliated telecommunications information services customers discussed above. Operating income comparisons for the six month period of 2005 were also favorably affected by the effects of restructuring and other charges incurred during the first quarter of 2004, as further discussed below. The changes in wireless, wireline and communications support services segment income in 2005 are further discussed below under Results of Operations by Business Segment .

Restructuring and Other Charges

A summary of the restructuring and other charges recorded during the six months ended June 30, 2005 was as follows:

(Millions)

2004

Severance and employee benefit costs

\$
22.6

Relocation costs

4.8

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Lease and contract termination costs

(1.5
)

Write-down in carrying value of certain facilities

24.8

Other exit costs

1.1

Total restructuring and other charges

\$
51.8

In January 2004, the Company announced its plans to reorganize its operations and support teams. Also, during February 2004, the Company announced its plans to exit its competitive local exchange carrier (CLEC) operations in the Jacksonville, Florida market due to the continued unprofitability of these operations. In connection with these activities, Alltel recorded a restructuring charge of \$29.3 million consisting of \$22.9 million in severance and employee benefit costs related to a planned workforce reduction, \$4.8 million of employee relocation expenses, \$0.7 million in lease termination costs and \$1.1 million of other exit costs. The severance and employee benefit costs included a \$1.2 million payment to a former employee of the Company's sold financial services division that became payable in the first quarter of 2004 pursuant to the terms of a change in control agreement between the employee and Alltel. During the fourth quarter of 2004, the Company recorded a \$0.9 million reduction in the liabilities associated with the restructuring efforts initiated in the first quarter of 2004, consisting of \$0.7 million in employee relocation expenses and \$0.2 million in severance and employee benefit costs. The reductions primarily reflected differences between estimated and actual costs paid in completing the employee relocations and terminations. As of June 30, 2005, the Company had paid \$22.6 million in severance and employee-related expenses, and all of the employee reductions and relocations had been completed. During the first quarter of 2004, Alltel also recorded a \$2.3 million reduction in

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the liabilities associated with various restructuring activities initiated prior to 2003, consisting of \$2.0 million in lease and contract termination costs and \$0.3 million in severance and employee benefit costs. The reductions primarily reflected differences between estimated and actual costs

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paid in completing the previous planned workforce reductions and lease and contract terminations. In the first quarter of 2004, the Company also recorded a write-down in the carrying value of certain corporate and regional facilities to fair value in conjunction with the 2004 reorganizational changes and the 2003 sale of the Company's financial services division to Fidelity National.

At June 30, 2005, the remaining unpaid liability related to Alltel's first quarter 2004 restructuring activities was \$0.3 million, primarily consisting of lease and contract termination costs. Cash outlays for the remaining unpaid liability will be disbursed over the next 12 to 24 months and will be funded from operating cash flows. (See Note 7 to the unaudited interim consolidated financial statements for additional information regarding the restructuring and other charges.)

Non-Operating Income, Net

Three Months

Six Months

Ended June 30,

Ended June 30,

(Millions)

2005

2004

2005

2004

Equity earnings in unconsolidated partnerships

\$
15.2

\$
15.9

\$
25.9

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\$
29.2

Minority interest in consolidated partnerships

(18.9
)

(21.6
)

(37.2
)

(37.2
)

Other income, net

8.0

2.9

128.7

7.5

Non-operating income, net

\$

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4.3

\$
(2.8
)

\$
117.4

\$
(0.5
)

As indicated in the table above, non-operating income, net increased \$7.1 million and \$117.9 million in the three and six months ended June 30, 2005, respectively, compared to the same periods of 2004. The decreases in equity earnings of \$0.7 million and \$3.3 million in the three and six month periods of 2005, respectively, primarily reflected the effects of the wireless property exchange with Cingular and Alltel's December 1, 2004 acquisition of a majority ownership interest in a Georgia market in which the Company previously owned a minority interest. The decrease in minority interest expense of \$2.7 million in the three month period of 2005 was primarily due to the effects of Alltel's acquisitions during the fourth quarter of 2004 and the first six months of 2005 of additional ownership interests in wireless properties in Louisiana, Michigan, Mississippi, North Carolina, Ohio and Wisconsin in which the Company owned a majority interest. This decrease in the six month period of 2005 was offset by the effects of the growth in wireless segment income, further discussed below under Results of Operations by Business Segment. The increase of \$121.2 million in other income, net for the six month period of 2005 primarily reflected increased dividend income earned on the Company's investment in Fidelity National common stock. On March 28, 2005, Alltel received a special \$10 per share cash dividend from Fidelity National totaling \$111.1 million. Other income, net for the six months ended June 30, 2005 also included a \$2.4 million gain on the sale of investments in certain limited partnerships. Compared to the same periods of 2004, other income, net for both 2005 periods included additional interest income earned on the Company's cash and short-term investments of \$6.9 million and \$8.2 million, respectively, due to significant growth in Alltel's available cash on hand following the May 17, 2005 issuance of common stock to settle the purchase contract obligation related to the equity units previously discussed.

Interest Expense

Interest expense decreased \$10.3 million, or 12 percent, and \$15.3 million, or 9 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The decreases in both 2005 periods primarily reflected the effects of the April 8, 2005 redemption of \$450.0 million, 7.50 percent senior notes, as further discussed below. Interest expense for the three and six month periods of 2005 also reflected the effects of the February 17, 2005 remarketing of the senior note portion of Alltel's equity units that reset the annual interest rate on the notes to 4.656 percent from 6.25 percent for periods subsequent to May 17, 2005. Interest expense for the six month period of 2005 was also favorably affected by the April 1, 2005 repayment of a \$250.0 million, 7.25 percent senior unsecured note.

Gain on Exchange or Disposal of Assets and Other

On April 6, 2005, Alltel completed the sale of all of its shares of Fidelity National common stock to Goldman Sachs for approximately \$350.8 million and recognized a pretax gain of approximately \$75.8 million. Proceeds from the stock sale were used to fund a substantial portion of the cost to

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redeem, on April 8, 2005, all of the issued and outstanding 7.50 percent senior notes due March 1, 2006, representing an aggregate principal amount of \$450.0 million. Concurrent with the debt redemption, Alltel also terminated the related pay variable/receive fixed, interest rate swap agreement that had been designated as a fair value hedge against the \$450.0 million senior notes. In connection with the early termination of the debt and interest rate swap agreement, Alltel incurred net pretax termination fees of approximately \$15.0 million. In addition, as previously discussed, on April 15, 2005, Alltel and Cingular exchanged certain wireless assets. In connection with this transaction, Alltel recorded a pretax gain of approximately \$127.5 million. These transactions increased net income \$118.0 million or \$.38 per share in the three and six month periods ended June 30, 2005.

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Primarily due to certain minority partners rights-of-first-refusal, three of the wireless partnership interests to be exchanged between Alltel and Cingular were not completed by June 30, 2005. The exchanges were completed on July 29, 2005, and, as a result, Alltel expects to record an additional pretax gain of approximately \$29.0 million during the third quarter of 2005 in connection with this transaction.

Income Taxes

Income tax expense increased \$80.6 million, or 52 percent, and \$147.7 million, or 54 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The increase in income tax expense in both periods of 2005 was consistent with the overall growth in the Company's income before income taxes. The Company's effective income tax rates decreased slightly to 37.0 percent for both the three and six months ended June 30, 2005, compared to 37.2 percent and 37.5 percent for the corresponding periods of 2004, respectively. The favorable income tax treatment related to both the special cash dividend received from Fidelity National and the gain realized from the sale of the Fidelity National stock contributed to the overall decrease in the effective income tax rate in the six month period ended June 30, 2005. In determining its quarterly provision for income taxes, Alltel uses an estimated annual effective tax rate, which is based on the Company's expected annual income, statutory rates and tax planning opportunities and reflects Alltel's best estimate of the ultimate outcome of tax examinations and assessments. Significant or unusual items, such as the taxes related to the special cash dividend received from Fidelity National and from the sale of the Fidelity National stock discussed above, are separately recognized in the quarter in which they occur.

Net Income and Earnings per Share

Net income increased \$139.5 million, or 53 percent, and \$262.7 million, or 58 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. Basic earnings per share increased 51 percent and 59 percent and diluted earnings per share increased 49 percent and 58 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The increases in net income and earnings per share in the three and six month periods of 2005 primarily reflected the gains realized from the exchange of wireless assets with Cingular and the sale of the Company's investment in Fidelity National common stock and growth in wireless segment income. These increases were partially offset by a reduction in wireline and communications support services segment income, reflecting the decline in wireline access lines and the loss of one of Alltel's remaining unaffiliated telecommunications information services customers. In addition to these factors, the increases in net income and earnings per share in the six month period of 2005 also reflected the special cash dividend received from Fidelity National and the favorable comparative effects of restructuring and other charges recorded in the first quarter of 2004 as previously discussed. For a further discussion of the wireless, wireline and communications support services segment operating results

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see Results of Operations by Business Segment below.

Weighted Average Common Shares Outstanding

The weighted average number of common shares outstanding increased 2 percent in the three month period ended June 30, 2005, compared to the same period of 2004. The increase primarily reflected the effects of the issuance of approximately 24.5 million Alltel common shares to settle the purchase contract portion of the Company's equity units on May 17, 2005. The weighted average number of common shares outstanding decreased slightly in the six month period ended June 30, 2005, compared to the same period of 2004. The decrease primarily reflected the effects of Alltel's repurchase of approximately 11.2 million of its common shares during 2004, partially offset by the additional shares issued upon settlement of the equity unit purchase contracts and upon the exercise of options granted under Alltel's employee stock-based compensation plans.

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RESULTS OF OPERATIONS BY BUSINESS SEGMENT

Communications-Wireless Operations

Three Months Ended Six Months Ended June 30, June 30, (Millions, customers in thousands) 2005
2004 2005 2004

Revenues and sales:

Service revenues

	\$ 1,371.1	\$ 1,183.6	\$ 2,645.5	\$ 2,299.1
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Product sales

	84.2	69.5	161.8	138.5
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Total revenues and sales

	1,455.3	1,253.1	2,807.3	2,437.6
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Costs and expenses:

Cost of services

	453.8	382.1	859.5	737.8
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Cost of products sold

	150.3	135.0	299.1	279.6
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Selling, general, administrative and other

	331.8	293.0	654.2	588.8
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Depreciation and amortization

	212.5	181.4	416.0	358.9
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Total costs and expenses

	1,148.4	991.5	2,228.8	1,965.1
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Segment income

	\$ 306.9	\$ 261.6	\$ 578.5	\$ 472.5
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	Customers			
	9,067.5	8,336.5	-	-
	Average customers			
	9,040.3	8,256.0	8,869.9	8,171.8
	Gross customer additions (a)			
	805.6	650.1	1,529.3	1,387.5
	Net customer additions (a)			
	266.2	155.3	441.0	313.0
	Market penetration			
	13.7 %	13.6 %	-	-
	Postpay customer churn			
	1.58 %	1.57 %	1.65 %	1.75 %
	Total churn			
	1.99 %	2.00 %	2.05 %	2.20 %
	Retail minutes of use per customer per month (b)			
	593	490	571	461
	Retail revenue per customer per month (c)			
	\$46.42	\$44.08	\$45.89	\$43.33
	Average revenue per customer per month (d)			
	\$50.55	\$47.79	\$49.71	\$46.89
	Cost to acquire a new customer (e)			
	\$355	\$313	\$329	\$305

Notes:

- (a) Includes the effects of acquisitions. Excludes reseller customers for all periods presented.
- (b) Represents the average monthly minutes that Alltel's customers use on both the Company's network and while roaming on other carriers' networks.
- (c) Retail revenue per customer is calculated by dividing wireless retail revenues by average customers for the period. A reconciliation of the revenues used in computing retail revenue per customer per month was as follows for the three and six month periods ended June 30:

Three Months Ended	Six Months Ended	(Millions)	2005	2004	2005	2004
			Service revenues			
\$ 1,371.1	\$ 1,183.6	\$ 2,645.5	\$ 2,299.1			
			Less wholesale revenues			
(112.2)	(91.7)	(203.3)	(174.4)			

	Total retail revenues			
\$ 1,258.9	\$ 1,091.9	\$ 2,442.2	\$ 2,124.7	

- (d) Average revenue per customer per month is calculated by dividing wireless service revenues by average customers for the period. (e) Cost to acquire a new customer is calculated by dividing the sum of product sales, cost of products sold and sales and marketing expenses (included within Selling, general, administrative and other), as reported above, by the number of internal gross customer additions in the period. Customer acquisition costs exclude amounts related to the Company's customer retention efforts. A reconciliation of the revenues, expenses and customer additions used in computing cost to acquire a new customer was as follows for the three and six month periods ended June 30:

Three Months Ended	Six Months Ended	(Millions, customers in thousands)	2005	2004	2005	2004
			Product sales			
\$ (51.0)	\$ (51.8)	\$ (100.9)	\$ (104.1)			
			Cost of products sold			
62.5	77.4	132.2	164.2			

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Sales and marketing expense			
198.9	177.9	383.9	363.8

Total costs incurred to acquire new customers			
\$ 210.4	\$ 203.5	\$ 415.2	\$ 423.9

Gross customer additions, excluding acquisitions			
593.0	650.1	1,262.7	1,387.5

Cost to acquire a new customer			
\$355	\$313	\$329	\$305

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The total number of wireless customers served by Alltel increased by more than 730,000 customers, or 9 percent, during the twelve month period ended June 30, 2005. As previously discussed, during the first six months of 2005, Alltel exchanged certain wireless properties with Cingular and purchased wireless properties from PS Cellular. During the fourth quarter of 2004, Alltel purchased wireless properties in Florida, Georgia, Louisiana and Ohio. The acquired properties accounted for approximately 360,000 of the overall increase in wireless customers during the twelve month period ended June 30, 2005. Excluding the effects of acquisitions, Alltel added 105,000 net postpay wireless customers during the second quarter of 2005. As a result of approximate net losses of 24,000 prepay customers and 27,000 customers in the acquired markets, mostly in those properties acquired from Cingular, net customer additions for the quarter were 54,000 and totaled approximately 175,000 in the six months ended June 30, 2005. Sales of Alltel's higher-yield Total and National Freedom rate plans accounted for approximately 37 percent and 35 percent of the gross additions during the three and six month periods of 2005, respectively. At June 30, 2005, customers on the Company's Total and National Freedom rate plans represented approximately 41 percent of Alltel's wireless customer base. Overall, the Company's wireless market penetration rate (number of customers as a percent of the total population in Alltel's service areas) increased slightly to 13.7 percent as of June 30, 2005.

In terms of the acquired Cingular markets, the customer losses were within Alltel's expectations and primarily resulted from transition issues, such as rebranding and deploying a CDMA network to replace the existing GSM/TDMA network in those markets. By mid-July 2005, Alltel completed deployment of a CDMA network in all but one of the acquired markets and plans to transition the entire customer base to CDMA handsets in the second half of 2005, because Alltel's use of the existing Cingular GSM/TDMA network will be discontinued by year-end. In completing these integration efforts, Alltel expects to incur approximately \$30.0 million in incremental handset subsidies during the third and fourth quarters of 2005.

The level of customer growth throughout the remainder of 2005 will be dependent upon the Company's ability to attract new customers and retain existing customers in a competitive marketplace, which is currently supporting up to seven competitors in each market. The Company will continue to focus its efforts on sustaining value-added customer growth by improving service quality and customer satisfaction, managing its distribution channels and customer segments, offering attractively priced rate plans and new or enhanced services and other features, selling additional services to existing customers and pursuing strategic acquisitions, such as the merger with Western Wireless previously discussed.

The Company continues to focus its efforts on lowering postpay customer churn (average monthly rate of customer disconnects). To improve customer retention, Alltel continues to upgrade its telecommunications network in order to offer expanded network coverage and quality and to provide enhanced service offerings to its customers. In addition, the Company has increased the number of its customers under contract through the offering of competitively priced rate plans, proactively analyzing customer usage patterns and migrating customers to newer digital handsets. The Company believes that its improvements in customer service levels, digital network expansion and proactive retention efforts contributed to the decrease in postpay customer churn in the six month period of 2005 compared to the same

period of 2004. Primarily due to the declines in postpay churn, total churn also decreased in the six month period of 2005 compared to the same period of 2004. Postpay customer and total churn for the three month period of 2005 were both substantially unchanged from the same period a year ago despite an increase in contract expirations.

Wireless revenues and sales increased \$202.2 million, or 16 percent, and \$369.7 million, or 15 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. Service revenues also increased 16 percent and 15 percent, or \$187.5 million and \$346.4 million, in the three and six month periods of 2005, respectively, compared to the same periods of 2004. The acquisitions of wireless properties previously discussed accounted for approximately \$58.9 million and \$77.3 million of the increases in wireless revenues and sales, and \$56.9 million and \$74.1 million of the increase in service revenues in the three and six month periods of 2005, respectively. In addition to the effects of the acquisitions, service revenues also reflected increases in wireless access revenues, which increased \$73.5 million and \$155.3 million in the three and six month periods ended June 30, 2005, respectively, as compared to the same prior year periods, primarily driven by nonacquisition-related customer growth. Service revenues for both 2005 periods also reflected growth in revenues derived from wireless data services, including text and picture messaging and downloadable applications, such as games, ringtones, wallpaper and office applications. Revenues from data services increased by 150 percent, or \$31.1 million, and nearly 170 percent, or \$61.4 million, in the three and six month periods of 2005, respectively, reflecting strong demand for these services and the effects of a large-scale promotion surrounding Super Bowl XXXIX and the Txt2Win \$1 Million Home Sweepstakes promotion completed in July 2005, both aimed at increasing text messaging usage. During 2005, Alltel also launched several operational initiatives, including offering an industry-first pricing plan for wireless data services which allows customers to combine video, picture and text messaging services for one flat rate, selling portable BlackBerry® devices in its retail stores and offering national coverage for the BlackBerry® device and other 1XRTT data services through a roaming agreement with Verizon Wireless. In addition, Alltel expanded its 1XRTT data footprint and through June 30, 2005 had deployed EV-DO services in five markets.

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Wireless service revenues also included increases in regulatory and other fee revenues of \$36.5 million and \$73.1 million in the three and six month periods of 2005, respectively, compared to the same periods in 2004. Regulatory fees in 2005 included USF support received by Alltel pursuant to its certification in twelve states as an ETC, and accounted for \$19.5 million and \$40.5 million of the overall increases in regulatory fees in the three and six month periods of 2005, respectively. After deducting the portion of USF subsidies distributed to its partners in wireless markets operated in partnership with other companies, Alltel expects to receive in 2005, on a quarterly basis, net USF subsidies in its wireless business of approximately \$25.0 million to \$30.0 million. The increase in regulatory fees in both periods of 2005 also reflected additional amounts billed to customers to offset costs related to certain regulatory mandates, which have increased consistent with the overall growth in customers and also reflected an increase in the contribution factor applicable to universal service funding. Growth in revenues from the sale of wireless equipment protection plans and automotive roadside assistance services also contributed to the growth in service revenues during the three and six months ended June 30, 2005. Revenues from these services increased \$8.3 million and \$16.5 million, respectively, compared to the same prior year periods, reflecting continued demand for these services. Wholesale wireless revenues also increased \$9.2 million and \$15.7 million in the three and six month periods of 2005, respectively, from the same periods in 2004, primarily due to strong growth in CDMA minutes of use and stability in the volumes of TDMA and analog minutes of use by other carriers' customers roaming on Alltel's wireless network.

The increase in service revenues in the three and six month periods of 2005 attributable to increased access revenues from customer growth including the effects of acquisitions, additional revenues earned from data services, increased regulatory and other fees, and growth in wholesale revenues were partially offset by declines of \$16.9 million and \$25.8 million, respectively, in airtime and retail roaming revenues. In addition, revenues derived from sales of enhanced features, including caller identification, call waiting and voice mail, decreased by \$8.0 million and \$18.0 million, respectively, in the three and six month periods of 2005 as compared to the same periods in 2004. The decreases in airtime, retail roaming and feature revenues primarily reflected the effects of customers migrating to rate plans with a larger number of packaged minutes that, for a flat monthly service fee, provide customers with a specified number of airtime minutes and include at no extra charge unlimited weekend, nighttime and mobile-to-mobile minutes and certain enhanced features.

Primarily due to Alltel's continued focus on quality customer growth, improvements in data revenues and additional ETC subsidies, average revenue per customer per month and retail revenue per customer per month both increased in the three and six month periods of 2005 compared to the same periods of 2004. Retail revenue per customer per month increased 5 percent in the three month period of 2005, to \$46.42, and 6 percent in the six month period of 2005, to \$45.89. Average revenue per customer per month increased 6 percent in both 2005 periods, to \$50.55 and \$49.71, respectively. Growth in service revenues and average revenue per customer per month for the remainder of 2005 will depend upon Alltel's ability to effectively integrate acquired operations and maintain market share in a competitive marketplace by adding new customers, retaining existing customers, increasing customer usage, and continuing to sell data services.

Product sales increased \$14.7 million, or 21 percent, and \$23.3 million, or 17 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The acquisitions previously discussed accounted for \$2.0 million and \$3.2 million of the overall increases in product sales in the three and six months of 2005, respectively. In addition to the effects of acquisitions, product sales increased in both 2005 periods primarily due to higher retail prices for wireless handsets that include advanced features, such as picture messaging, and that are capable of downloading games, entertainment content, weather and office applications. The increases in product sales in both 2005 periods also reflected the continued retention efforts by the Company focused on migrating existing wireless customers to new wireless technologies.

Cost of services increased \$71.7 million, or 19 percent, and \$121.7 million, or 16 percent, in the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The wireless property acquisitions accounted for \$29.0 million and \$36.5 million of the overall increases in cost of services in the three and six month periods of 2005, respectively. In addition to the effects of acquisitions, cost of services for the three and six month periods of 2005 also reflected higher network-related costs of \$13.3 million and \$31.5 million, respectively, compared to the same periods of 2004, resulting from increased network traffic due to nonacquisition-related customer growth, increased minutes of use and expansion of network facilities. Compared to the same prior year periods, payments to data content providers increased \$9.3 million and \$18.5 million for the three and six months ended June 30, 2005, respectively, consistent with the growth in revenues derived from data services discussed above. Cost of services for the three and six month periods of 2005 also included increased regulatory fees of \$7.0 million and \$12.8 million, respectively, primarily related to various regulatory mandates, including USF, consistent with the growth in revenues derived from regulatory fees discussed above. When compared to the same periods of 2004, cost of services for the three and six month periods of 2005 also reflected increases in customer service expenses of \$7.9 million and \$17.9 million, respectively, primarily reflecting additional costs associated with Alltel's retention efforts focused on improving customer satisfaction and reducing postpay churn.

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Cost of products sold increased \$15.3 million, or 11 percent, and \$19.5 million, or 7 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The wireless acquisitions accounted for \$3.7 million and \$6.2 million of the overall increases in cost of products sold in the three and six month periods of 2005, respectively. In addition to the effects of the acquisitions, cost of products sold for both 2005 periods also reflected sales of higher-priced wireless handsets and the Company's continuing customer retention efforts, which include subsidizing the cost of new handsets provided to existing customers before the expiration of their service contracts. These increases were partially offset by the effects of additional vendor rebates earned by Alltel for attaining specified purchase volumes with the Company's wireless handset vendors.

Selling, general, administrative and other expenses increased \$38.8 million, or 13 percent, and \$65.4 million, or 11 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004. The wireless property acquisitions accounted for \$11.5 million and \$17.2 million of the overall increases in these expenses in the three and six month periods of 2005, respectively. In addition to the effects of acquisitions, selling, general, administrative and other operating expenses also reflected increased advertising costs of \$6.7 million and \$9.4 million in the three and six month periods of 2005, respectively, associated with two large-scale promotions aimed at increasing text messaging usage, as discussed above, as well as additional costs associated with Alltel's rebranding initiative previously discussed. Alltel incurred \$9.5 million of incremental expenses associated with the rebranding initiative during the second quarter of 2005 and expects to incur approximately \$8.6 million of incremental

expenses during the third quarter of 2005 to complete the redesign of its retail stores. Increased insurance premiums related to the Company's employee medical and dental plans, additional costs associated with write-offs identified as a result of system improvements in the Company's cash processing procedures and higher audit fees and internal staffing costs incurred in complying with the Section 404 internal control reporting requirements of the Sarbanes-Oxley Act of 2002 also contributed to the increase in selling, general, administrative and other expenses in the six month period of 2005.

Depreciation and amortization expense increased \$31.1 million, or 17 percent, and \$57.1 million, or 16 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004.

Depreciation and amortization expense increased in both 2005 periods primarily due to growth in wireless plant in service and the effects of a third quarter 2004 prospective change in the depreciable lives of certain wireless telecommunications equipment. The depreciable lives were shortened in response to the rapid pace of technological development and the increasing demands of Alltel's customers for new products and services. Additionally, the wireless property acquisitions accounted for \$5.4 million and \$7.6 million of the overall increase in depreciation and amortization expense in the three and six month periods ended June 30, 2005, respectively.

Wireless segment income increased \$45.3 million, or 17 percent, and \$106.0 million, or 22 percent, for the three and six month periods ended June 30, 2005, respectively, compared to the same periods of 2004, driven primarily by the nonacquisition-related growth in revenues and sales discussed above. The wireless property acquisitions accounted for \$9.2 million and \$9.9 million, respectively, of the overall increases in wireless segment income in the three and six month periods of 2005. In addition, wireless segment income comparisons for the six month period of 2005 also reflected the favorable effects on customer acquisition costs due to vendor rebates and a 9 percent decline in gross customer additions (excluding acquisitions) from the same period a year ago, as further discussed below.

The cost to acquire a new wireless customer represents sales, marketing and advertising costs and the net equipment cost, if any, for each new customer added. The increases in cost to acquire a new customer in the three and six month periods of 2005 primarily reflected the additional advertising costs and incremental expenses related to Alltel's rebranding initiative discussed above and the unfavorable effects of spreading the total customer acquisition costs over a smaller number of gross customer additions as compared to the same periods of 2004. The increases in cost to acquire a new customer resulting from higher advertising costs, incremental rebranding expenses and proportionately lower gross customer additions were partially offset by improved margins on the sales of wireless handsets primarily attributable to the effects of vendor rebates. For the six months ended June 30, 2005 and 2004, approximately 62 percent and 66 percent, respectively, of the wireless gross customer additions came through Alltel's internal distribution channels. Alltel's internal distribution channels include Company retail stores and kiosks located in shopping malls, other retail outlets and mass merchandisers. Incremental sales costs at a Company retail store or kiosk are significantly lower than commissions paid to dealers. Although Alltel intends to manage the costs of acquiring new customers throughout the remainder of 2005 by continuing to enhance its internal distribution channels, the Company will also continue to utilize its large dealer network.

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Set forth below is a summary of the restructuring and other charges related to the wireless operations that were not included in the determination of segment income for the six months ended June 30, 2004:

<u>(Millions)</u>	
Severance and employee benefit costs	\$ 8.8
Relocation costs	3.2
Lease and contract termination costs	0.5
Write-down in carrying value of certain facilities	0.7
Other exit costs	0.4

Total restructuring and other charges
\$ 13.6

Regulatory Matters-Wireless Operations

Regulatory Oversight

Alltel is subject to regulation by the FCC as a provider of Commercial Mobile Radio Services (CMRS). The FCC's regulatory oversight consists of ensuring that wireless service providers are complying with the Communications Act of 1934, as amended (the Communications Act), and the FCC's regulations governing technical standards, spectrum usage, license requirements, market structure, consumer protection, including public safety issues like enhanced 911 emergency service (E-911) and the Communications Assistance for Law Enforcement Act (CALEA), and environmental matters governing tower siting. State public service commissions are pre-empted under the Communications Act from regulatory oversight of wireless carriers' market entry and retail rates, but, they are entitled to address certain consumer protection matters concerning wireless service providers. Recently, various state public service commissions have attempted to expand their role in regulating wireless service beyond basic consumer protection to include, for example, billing practices. At this time, the Company cannot estimate the impact that increased state regulatory oversight would have on its operations in the event state public service commissions are successful.

Telecommunications Law Modernization

In 1996, Congress passed the Telecommunications Act of 1996 (the 96 Act), which significantly changed the existing laws and regulations governing the telecommunications industry. The primary goal of the 96 Act was to create competition in the wireline market by requiring incumbent local exchange carriers (ILECs) to sell portions of their networks to competitors at reduced wholesale rates. The 96 Act also established rules for interconnecting wireline and wireless service providers' networks. Unfortunately, the 96 Act failed to contemplate the rapid evolution of technology and the associated consumer demand for wireless services, the Internet and voice-over-Internet-protocol (VoIP). Today, providers of communications services are regulated differently depending primarily upon the network technology used to deliver service. This patchwork regulatory approach unfairly advantages certain companies and disadvantages others, which impedes market-based competition where service providers, regardless of technology, exchange telecommunications traffic between their networks and are competing for the same customers.

In an effort to reform the patchwork regulatory approach, two separate telecommunications bills were recently introduced in the U.S. Senate. The first bill, entitled the Broadband Investment and Consumer Choice Act , was introduced on July 27, 2005. This bill reduces the level of government regulation within the telecommunications industry in favor of market-based competition and provides for parity in the remaining rules for functionally equivalent services, like broadband access to the Internet via DSL, cable modem and other means. Another bill, entitled the Universal Service for the 21st Century Act , was introduced on July 29, 2005. This bill changes the way telecommunications companies contribute to the universal service fund, establishes limited support for broadband investment in unserved areas and calls for the FCC to establish inter-carrier compensation reform within six months of enactment. There will likely be additional bills submitted for consideration in the future as Congress evaluates changing the regulatory environment in the telecommunications industry. Alltel strongly supports telecommunications modernization but, at this time, cannot predict the outcome of these efforts.

Universal Service

To ensure affordable access to telecommunications services throughout the United States, the FCC and many state commissions administer universal service programs. CMRS providers are required to contribute to the federal USF and are required to contribute to some state universal service funds. Under FCC rules, CMRS providers also are eligible to receive support from the federal USF if they obtain certification as an ETC.

In 2004, the Company received ETC approval for certain of its properties in Alabama, Arkansas, Florida, Georgia, Kansas, Louisiana, Michigan, Mississippi, North Carolina, Virginia, West Virginia and Wisconsin. The Company began receiving USF support associated with ETC certifications in Arkansas, Michigan, Mississippi, West Virginia and

Wisconsin in the first quarter of 2004, and for Alabama, Florida, Georgia, Kansas, Louisiana, North Carolina and Virginia in the fourth quarter of 2004. The Communications Act and FCC regulations require that universal service receipts be used to provision, maintain and upgrade the networks that provide the supported services. Additionally, the Company accepted certain federal and state reporting requirements as a condition of the ETC certifications. As of June 30, 2005, the Company is compliant with the FCC regulations and all of the federal and state reporting requirements. Alltel received approximately \$31.0 million of gross USF subsidies in the second quarter of 2005 related to the ETC certifications and net USF subsidies of approximately \$29.0 million after deducting the portion of USF subsidies distributed to its unaffiliated partners in certain markets. Alltel expects to receive net USF subsidies of between \$25.0 million and \$30.0 million for each of the remaining quarters in 2005. Alltel anticipates seeking ETC certification in additional markets before the end of 2005.

The federal universal service program is under legislative, regulatory and industry scrutiny as a result of growth in the fund and structural changes within the telecommunications industry. The structural changes include an increase in the number of ETCs receiving support from the USF and a migration of customers from wireline service providers to providers using alternative technologies, like VoIP that, today, are not required to contribute to the universal service program. There are several FCC proceedings underway that are likely to change the way universal service programs are funded and the way these funds are disbursed to program recipients. The specific proceedings are discussed in greater detail below.

On March 17, 2005, the FCC issued an Order strengthening the conditions for telecommunications carriers to receive and maintain ETC designation. The new standards are mandatory when the FCC is responsible for evaluating ETC applications and recommended when state regulatory agencies are responsible for evaluating ETC applications. Effective October 1, 2006, the new standards require ETCs to: (1) provide a five-year plan demonstrating how support will be used to improve coverage, service quality or capacity, including annual progress reports; (2) demonstrate the network's ability to remain functional in emergencies; (3) demonstrate how they will satisfy consumer and quality standards; (4) offer local-usage plans comparable to the ILEC; and (5) acknowledge that they may be required to provide equal access to interexchange carriers in the event they become the sole ETC within a designated service area. The new standards are not expected to affect the Company's universal service receipts.

On June 14, 2005, the FCC issued a Notice of Proposed Rulemaking (NPRM) initiating a broad inquiry into the management and administration of the universal service programs. The NPRM seeks comment on ways to streamline the application process for federal support and whether and how to increase audits of fund contributors and fund recipients to deter waste and fraud. The FCC is also considering proposals regarding the contribution methodology, which could change the category of service providers that contribute to the fund and the basis upon which they contribute. At this time, Alltel cannot estimate the impact that the potential changes, if any, would have on its operations.

Finally, the FCC mandated that, effective October 1, 2004, the Universal Service Administrative Company (USAC) begin accounting for the USF program in accordance with generally accepted accounting principles for federal agencies, rather than the accounting rules that USAC formerly used. This change in accounting method subjected USAC to the Anti-Deficiency Act (the ADA), the effect of which could have caused delays in payments to USF program recipients and significantly increased the amount of USF regulatory fees charged to wireline and wireless consumers. In December 2004, Congress passed legislation to exempt USAC from the ADA for one year to allow for a more thorough review of the impact the ADA would have on the universal service program. In April 2005, the FCC tentatively concluded that the high-cost and low-income programs of the universal service fund comply with ADA requirements, and has asked the Office of Management and Budget (OMB) to make a final determination on this issue. Additionally, congress is contemplating a permanent solution to alleviate the ADA issues and the related negative impact to the universal service program.

E-911

Wireless service providers are required by the FCC to provide E-911 in a two-phased approach. In phase one, carriers must, within six months after receiving a request from a phase one enabled Public Safety Answering Point (PSAP), deliver both the caller's number and the location of the cell site to the PSAP serving the geographic territory from which the E-911 call originated. A phase one-enabled PSAP is generally one that is capable of receiving and utilizing the number and cell site location data transmitted by the carrier. Alltel has generally complied with the phase one requirements and provides service to phase one capable PSAPs. As a result of certain technology and deployment

issues, the six month window in which service is to be provided under the FCC rules has, in certain instances and in accordance with the rules, been extended by mutual agreement between Alltel and the particular PSAPs.

In phase two, CMRS carriers like Alltel that have opted for a handset-based solution must determine the location of the caller within 50 meters for 67 percent of the originated calls and 150 meters for 95 percent of the originated calls and deploy Automatic Location Identification (ALI) capable handsets according to specified thresholds. The phase two handset deployment requirements were set to begin by October 1, 2001, but, because of certain technology and other

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factors, the Company requested a limited waiver of these requirements, as did virtually every other carrier. On July 26, 2002, the FCC released an order granting a temporary stay of the E-911 rules as they applied to the Company (the FCC Order). The FCC Order provides for a phased-in deployment of ALI-capable handsets that began on March 1, 2003. ALI capability permits more accurate identification of the caller's location by PSAPs. Under the FCC Order, the Company was required to: (1) begin selling and activating ALI-capable handsets prior to March 1, 2003; (2) ensure that, as of May 31, 2003, at least 25 percent of all new handsets activated were ALI-capable; (3) ensure that, as of November 30, 2003, at least 50 percent of all new handsets activated were ALI-capable; (4) ensure that, as of May 31, 2004, 100 percent of its new digital handsets activated were ALI-capable; and (5) ensure that at least 95 percent of its customers have ALI-capable handsets by December 31, 2005.

On April 1, 2005, the FCC released an order disposing of numerous E-911 waiver requests filed by a group of Tier III wireless carriers (no more than 500,000 customers as of December 31, 2001) requesting the FCC to extend the December 31, 2005, deadline for meeting the 95 percent handset requirement. While stressing the importance of E-911 compliance, the FCC provided certain of these carriers with greater latitude to comply with handset deployment dates and to accommodate transitions to alternative digital technologies. While it is uncertain how the April 1, 2005, order may affect the FCC's consideration of waiver requests filed by larger carriers, the order indicates FCC flexibility on E-911 compliance matters where the requesting carrier makes a detailed showing of special circumstances and provides a detailed proposal outlining a realistic path to future compliance.

On June 30, 2005, CTIA-The Wireless Association (CTIA) and Rural Cellular Association filed a Joint Petition for Suspension or Waiver of the Location-Capable Handset Penetration Deadline with the FCC. The petition recommends that the FCC adopt a framework for individual carriers to use in order to streamline potential future waiver requests. While the joint petition requested an overall suspension of the December 31, 2005 deadline, it also outlined several factors and circumstances for the FCC to consider in evaluating future waiver requests. The Company cannot determine if the FCC will take any action on this petition, or the related impact of its action.

Alltel began selling ALI-capable handsets in June 2002 and, to date, has complied with the handset deployment thresholds under the FCC's Order or otherwise obtained short-term relief from the FCC to facilitate certain recent acquisitions. However, based on the current pace of customer migration to ALI-capable handsets and lower than forecasted churn, it is unlikely that Alltel will meet the FCC's 95 percent requirement by December 31, 2005. The Company expects to file a waiver request with the FCC during the third quarter of 2005 that will include an explanation of its compliance efforts and the expected future date when it will achieve compliance. Additionally, the Company expects other wireless carriers will file similar waiver requests with the FCC prior to the end of 2005.

CALEA

CALEA requires wireless and wireline carriers to ensure that their networks are capable of accommodating lawful intercept requests received from law enforcement agencies. The FCC has imposed various obligations and compliance deadlines, with which Alltel has either complied or, in accordance with CALEA, filed a request for an extension of time. On August 18, 2004, the DOJ objected to Alltel's pending extension request relating to the Company's packet-mode services because the DOJ erroneously thought that Alltel's Touch2Talk walkie-talkie service was delivered via packet-mode technology. However, the Company's Touch2Talk service does not use packet-mode technology and is compliant with CALEA standards. Alltel is coordinating further testing with the Federal Bureau of Investigation to demonstrate Alltel's Touch2Talk CALEA compliance.

In response to a petition filed by the DOJ and other federal agencies, the FCC initiated a rulemaking in August 2004, to adopt new rules under CALEA pertaining to wireless and wireline carriers' packet mode communications services,

including Internet protocol (IP) based services. The FCC concurrently issued a declaratory ruling concerning the appropriate treatment of push-to-talk services under CALEA. Rules or precedents adopted as a result of these proceedings could impose new costs and obligations on Alltel and other carriers. The Company's packet services network requires a modest upgrade to be fully compliant with CALEA standards. The cost of the upgrade is immaterial and will not adversely affect the Company's operations.

Finally, Alltel received notification from certain of its vendors that they will no longer support the particular elements required for CALEA compliance in Alltel's network. The Company is considering various proposals for replacing these elements to maintain continuous compliance with the CALEA requirements. The cost of these upgrades is not expected to be material and will not adversely affect the Company's operations.

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Inter-carrier Compensation

Under the 96 Act and the FCC's rules, CMRS providers are entitled to receive compensation from local exchange carriers (LECs) for calls transmitted from the LECs' customers to customers of the CMRS provider. Additionally, CMRS providers are not precluded from receiving compensation from inter-exchange carriers for CMRS originated inter-exchange traffic pursuant to contract. However, presently, the Company's wireless operations do not bill inter-exchange carriers for this traffic. In April 2001, the FCC released a notice of proposed rulemaking addressing inter-carrier compensation. Under this rulemaking, the FCC proposed a bill and keep compensation method that would overhaul the existing rules governing inter-carrier compensation. On March 3, 2005, the FCC issued a further notice of proposed rulemaking on inter-carrier compensation matters in which the FCC solicited comment on a number of alternative compensation proposals submitted by various industry participants. In addition, various LECs have initiated a number of state proceedings to address inter-carrier compensation for traffic that originates or terminates on wireless carriers' networks. The outcome of the FCC and state proceedings could change the way Alltel receives compensation from, and remits compensation to, other carriers as well as its wireless customers. At this time, Alltel cannot determine the extent and timing of the changes and the related financial impact the changes would have on its wireless revenues and expenses.

Wireless Spectrum

The FCC conducts proceedings through which additional spectrum is made available for the provision of wireless communications services, including broadband services. Additional spectrum is generally made available to carriers through auctions conducted by the FCC. In October 2003, the FCC issued an order adopting rules that allow CMRS licensees to lease spectrum to others. The FCC further streamlined its rules to facilitate spectrum leasing in a subsequent order issued in September 2004. The FCC's spectrum leasing rules revise the standards for transfer of control and provide new options for the lease of spectrum to providers of new and existing wireless technologies. The FCC also deleted the rule prohibiting ownership of both A and B block cellular systems in the same rural service area. The FCC decisions provide increased flexibility to wireless companies with regard to obtaining additional spectrum through leases and retaining spectrum acquired in conjunction with wireless company acquisitions. The Company's evaluation of opportunities as a result of these proceedings and decisions is ongoing.

Customer Billing

In response to a petition filed by the National Association of State Utility Consumer Advocates, the FCC issued an order and further rulemaking on its truth in billing and billing format proceeding. In the order, the FCC applied to CMRS carriers the obligation to ensure that the descriptions of line items on customer bills are clear and not misleading and to reiterate that the representation of a discretionary item on a bill as a tax or government-mandated charge is misleading. The FCC also made a declaratory ruling that state regulations requiring or prohibiting the use of line items on CMRS carriers' bills were preempted in favor of federal authority pursuant to Section 332 (c) of the Communications Act. In the further rulemaking, the FCC will consider additional CMRS billing regulations that would require: (1) government-mandated charges to be segregated from discretionary charges; (2) the combination of certain charges into single categories; and (3) that carriers must disclose the full rate for service, including discretionary charges and charges imposed by government mandates, to consumers at the point of sale prior to the execution of a service contract. Additionally, the FCC is considering whether states should be preempted from regulation of wireless carrier's customer bills. The Company expects the outcome of the FCC's further rulemaking to have a