GERBER SCIENTIFIC INC Form 10-Q December 09, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 31, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number 001-05865
Gerber Scientific, Inc.
(Exact name of registrant as specified in its charter)
Connecticut

(State or other jurisdiction of incorporation or organization)

06-0640743 (I.R.S. Employer Identification

No.) 06074

83 Gerber Road West, South Windsor, Connecticut (Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (860) 644-1551

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer b

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No b

25,138,523 shares of common stock of the registrant were outstanding as of November 30, 2010, exclusive of treasury shares.			

$GERBER\ SCIENTIFIC,\ INC.$

Index to Quarterly Report on Form 10-Q

Fiscal Quarter Ended October 31, 2010

<u>PART I</u>		PAGE	
Item 1.	Financial Statements		
	Condensed Consolidated Statements of Operations	<u>3-4</u>	
	Condensed Consolidated Balance Sheets	<u> 5</u>	
	Condensed Consolidated Statements of Cash Flows	<u> 6</u>	
	Notes to Condensed Consolidated Financial Statements	<u>- 7-18</u>	
Management's Discussion and Analysis of Financial Condition and			
Item 2	Results of Operations	<u>- 19-32</u>	
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>. 32</u>	
Item 4.	Controls and Procedures	<u>. 32</u>	
PART II			
Item 1A.	Risk Factors	<u>33</u>	
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	33	
Item 6.	<u>Exhibits</u>	<u>. 34</u>	
<u>Signature</u>		<u>. 35</u>	
Exhibit Index		<u> 36</u>	

PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Gerber Scientific, Inc. Condensed Consolidated Statements of Operations (Unaudited)

	For the Fiscal Quarters Ended October 31,			
In thousands, except per share data		2010		2009
Revenue:				
Product sales	\$	112,775	\$	102,108
Service sales		16,528		16,547
		129,303		118,655
Cost of Sales:		,		,
Cost of products sold		79,568		73,346
Cost of services sold		11,107		10,067
		90,675		83,413
Gross profit		38,628		35,242
•				
Selling, general and administrative expenses		29,545		27,505
Research and development		4,351		4,240
Goodwill impairment		16,888		
Restructuring and other expenses		2,212		548
Operating (loss) income		(14,368)		2,949
Y 8 ()		() /		,
Other income (expense), net		(720)		(414)
Interest expense		(653)		(918)
(Loss) Income from continuing operations before				
income taxes		(15,741)		1,617
Income tax expense (benefit)		366		(374)
(Loss) Income from continuing operations		(16,107)		1,991
Loss from discontinued operations, net of taxes of \$(971)				(1,532)
Net (loss) income	\$	(16,107)	\$	459
Basic (loss) earnings per common share:				
Continuing operations	\$	(0.64)	\$	0.08
Discontinued operations				(0.06)
Basic (loss) earnings per common share	\$	(0.64)	\$	0.02
Diluted (loss) earnings per common share:				
Continuing operations	\$	(0.64)	\$	0.08
Discontinued operations	·			(0.06)
Diluted (loss) earnings per common share	\$	(0.64)	\$	0.02
Weighted Average Common Shares Outstanding:				
Basic		25,131		24,907
Diluted		25,131		24,956

See accompanying notes to condensed consolidated financial statements.

3

Gerber Scientific, Inc. Condensed Consolidated Statements of Operations (Unaudited)

	Fo	For the Six Months Ended		
In the control of the		2010	O	ctober 31,
In thousands, except per share data		2010		2009
Revenue: Product sales	¢.	215 200	ф	104.712
	\$	215,308	\$	194,713
Service sales		32,319		33,296
0 . (01		247,627		228,009
Cost of Sales:		151.550		1.40.077
Cost of products sold		151,559		140,977
Cost of services sold		21,454		19,645
		173,013		160,622
		74614		67.00F
Gross profit		74,614		67,387
		57. (22		51.077
Selling, general and administrative expenses		57,632		51,877
Research and development		8,675		8,376
Goodwill impairment		16,888		
Restructuring and other expenses		2,983		550
Operating (loss) income		(11,564)		6,584
		/= = a		(1.170)
Other income (expense), net		(350)		(1,459)
Interest expense		(1,435)		(1,860)
(Loss) Income from continuing operations before income taxes		(13,349)		3,265
Income tax expense (benefit)		1,159		(15)
(Loss) Income from continuing operations		(14,508)		3,280
Loss from discontinued operations, net of taxes of \$(21) and (\$891) respectively		(75)		(2,307)
Net (loss) income	\$	(14,583)	\$	973
Basic (loss) earnings per common share:				
Continuing operations	\$	(0.58)	\$	0.13
Discontinued operations				(0.09)
Basic (loss) earnings per common share	\$	(0.58)	\$	0.04
Diluted (loss) earnings per common share:				
Continuing operations	\$	(0.58)	\$	0.13
Discontinued operations				(0.09)
Diluted (loss) earnings per common share	\$	(0.58)	\$	0.04
		,		
Weighted Average Common Shares Outstanding:				
Basic		25,129		24,759
Diluted		25,129		24,782

See accompanying notes to condensed consolidated financial statements.

Gerber Scientific, Inc. Condensed Consolidated Balance Sheets (Unaudited)

Assets: Current Assets: Cash and cash equivalents \$ 10,128 \$ 11,305 Accounts receivable, net \$2,789 \$ 80,925 Inventories 61,505 59,823 Deferred tax assets, net 10,498 10,029 Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets 336,795 \$ 351,877 Liabilities and Shareholders' Equity: Sandary Sa
Cash and cash equivalents \$ 10,128 \$ 11,305 Accounts receivable, net 82,789 80,925 Inventories 61,505 59,823 Deferred tax assets, net 10,498 10,029 Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$ 336,795 \$ 351,877 Liabilities and Shareholders' Equity: Sample of the company o
Accounts receivable, net 82,789 80,925 Inventories 61,505 59,823 Deferred tax assets, net 10,498 10,029 Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$336,795 \$351,877 Liabilities and Shareholders' Equity: *** Current Liabilities: *** Accounts payable \$41,127 \$39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net
Inventories 61,505 59,823 Deferred tax assets, net 10,498 10,029 Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$336,795 \$351,877 Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$41,127 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Deferred tax assets, net 10,498 10,029 Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$336,795 \$351,877 Liabilities and Shareholders' Equity: Strong tax assets Strong tax assets Accounts payable \$41,127 \$39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Prepaid expenses and other current assets 5,611 4,732 Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$336,795 \$351,877 Liabilities and Shareholders' Equity: State of the control of the contr
Total Current Assets 170,531 166,814 Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets 336,795 \$351,877 Liabilities and Shareholders' Equity: Varient Liabilities: Accounts payable \$41,127 \$39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Property, plant and equipment, net 32,235 32,223 Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets 336,795 \$351,877 Liabilities and Shareholders' Equity: 20,824 Current Liabilities: 30,795 \$35,877 Accounts payable \$41,127 \$39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Goodwill 67,772 83,654 Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$336,795 \$351,877 Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$41,127 \$39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Deferred tax assets, net 47,363 48,362 Other assets 18,894 20,824 Total Assets \$ 336,795 \$ 351,877 Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Other assets 18,894 20,824 Total Assets \$ 336,795 \$ 351,877 Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Total Assets \$ 336,795 \$ 351,877 Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Liabilities and Shareholders' Equity: Current Liabilities: Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Current Liabilities: \$ 41,127 \$ 39,185 Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Accounts payable \$ 41,127 \$ 39,185 Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Accrued compensation and benefits 18,483 15,997 Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Other liabilities 24,540 22,080 Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Deferred revenue 12,589 13,003 Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Total Current Liabilities 96,739 90,265 Long-term debt 35,000 45,000 Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Long-term debt35,00045,000Accrued pension benefit liability36,80236,932Deferred tax liabilities, net12,76112,600
Accrued pension benefit liability 36,802 36,932 Deferred tax liabilities, net 12,761 12,600
Deferred tax liabilities, net 12,761 12,600
Other long-term liabilities 7,868 8,874
Commitments and contingencies
Shareholders' Equity:
Preferred stock
Common stock 257 257
Paid-in capital 83,165 81,981
Retained earnings 81,621 96,204
Treasury stock (10,461) (10,855)
Accumulated other comprehensive loss (6,957) (9,381)
Total Shareholders' Equity 147,625 158,206
Total Liabilities and Shareholders' Equity \$ 336,795 \$ 351,877

See accompanying notes to condensed consolidated financial statements.

5

Gerber Scientific, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited)

	For the Six Months Ended October 31,		
In thousands		2010	2009
Cash flows from operating activities:			
Net (loss) income	\$	(14,583)	\$ 973
Adjustments to reconcile net (loss) income to cash provided by			
operating activities:			
Depreciation and amortization		4,054	5,144
Deferred income taxes		862	(1,435)
Stock-based compensation		1,862	1,796
Loss on sale of assets			2,168
Goodwill impairment		16,888	
Other noncash items		1,596	670
Changes in operating accounts, excluding effects of acquisitions:			
Accounts receivable		486	4,396