

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

TRUSTCO BANK CORP N Y  
Form 8-K  
July 15, 2003

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 15, 2003  
(July 15, 2003)

TrustCo Bank Corp NY

(Exact name of registrant as specified in its charter)

New York  
(State or other jurisdiction of incorporation)

0-10592

14-1630287

-----  
(Commission File Number)

-----  
(IRS Employer Identification No.)

5 Sarnowski Drive, Glenville, New York 12302  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (518) 377-3311  
-----

1

TrustCo Bank Corp NY

Item 5. Other Events

Two press releases were issued on July 15, 2003, discussing second quarter results for 2003. Attached are the press releases labeled as exhibit 99(a) and 99(b).

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Item 7

(c) Exhibits

Reg S-K Exhibit No.	Description
99(a)	One page press release dated July 15, 2003, with second quarter 2003 results.
99(b)	Press release dated July 15, 2003, with second quarter 2003 results.

2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: July 15, 2003

TrustCo Bank Corp NY  
(Registrant)

By: /s/ Robert T. Cushing

-----  
Robert T. Cushing  
President and Chief  
Executive Officer

3

Exhibits Index

The following exhibits are filed herewith:

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Reg S-K Exhibit No.	Description	Page
99(a)	One page press release dated July 15, 2003, with second quarter 2003 results.	5
99(b)	Press release dated July 15, 2003, with second quarter 2003 results.	6-8

4

Robert M. Leonard  
 Vice President  
 (518) 381-3693

Glenville, New York -- July 15, 2003

FOR IMMEDIATE RELEASE:

TrustCo Bank Corp NY

(dollars in thousands, except per share data)

	6/03	6/02
Three Months Ended June 30:		
Net Income	\$ 13,411	12,571
Provision for Loan Losses	300	300
Average Equivalent Shares Outstanding:		
Basic	74,369,000	72,152,000
Diluted	75,237,000	74,455,000
Net Income per Share:		
Basic	\$ 0.180	0.174
Diluted	0.178	0.169
Six Months Ended June 30:		
Net Income	\$ 26,603	24,939
Provision for Loan Losses	600	820
Average Equivalent Shares Outstanding:		
Basic	74,309,000	71,967,000
Diluted	75,210,000	74,371,000
Net Income per Share:		
Basic	\$ 0.358	0.347
Diluted	0.354	0.335

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Period End:

Total Assets	\$ 2,683,165	2,751,957
Total Nonperforming Loans	3,936	6,530
Total Nonperforming Assets	3,936	6,798
Allowance for Loan Losses	49,528	55,968
Allowance as a Percentage of Total Loans	3.88%	3.68%

5

News Release

NASDAQ-TRST

Contact: Robert M. Leonard  
Vice President  
518-381-3693

FOR IMMEDIATE RELEASE:

TrustCo Announces Record High  
Second Quarter and Year to Date 2003 Results

Glenville, New York - July 15, 2003

TrustCo Bank Corp NY (TrustCo, NASDAQ: TRST) announced that it achieved record quarterly results for the second quarter of 2003 and for the first six months of the year. The 2003 results reflect strong performance with respect to earning assets, recurring non-interest income, and operating efficiencies. The performance for the first half of 2003 resulted in TrustCo attaining a return on average equity of 26.15%. Making the announcement was Robert T. Cushing, and Robert J. McCormick, President and Chief Executive Officers of TrustCo Bank Corp NY and Trustco Bank, respectively.

Net income for the second quarter of 2003 was \$13.4 million, or \$0.178 diluted earnings per share, compared to \$12.6 million, or \$0.169 diluted earnings per share, for the second quarter of 2002. The second quarter results reflect an increase of 6.7% in net income and 5.3% in diluted earnings per share over the comparable period in 2002.

Year to date results reflect significant increases in both net income and diluted earnings per share between 2002 and 2003. For the six months ended June 30, 2003 net income was \$26.6 million and diluted earnings per share were \$0.354, compared to net income of \$24.9 million and diluted earnings per share

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

of \$0.335 for the comparable six month period in 2002. The six-month results reflect an increase of 6.7% in net income and 5.7% in diluted earnings per share for 2003 compared to the same six-month period in 2002.

Commenting on the results for 2003, they noted, "The current quarter and the year to date 2003 results are tremendous, and set the stage for continued growth into the second half of this year. These record results are the product of executing several initiatives at TrustCo to strengthen asset quality, and reduce operating expenses."

Further, Mr. Cushing and Mr. McCormick noted, "Our branch expansion program continues to introduce the TrustCo product line to new communities. Lake Mary Blvd., our 2nd office in the Orlando, Florida area opened in June. This is our 64th branch overall. Our intention is to open five additional sites, in New York and Florida, in the second half of 2003. We are excited at the opportunities available to expand, and we are delighted by the reception we have received in all the new communities that we are serving."

6

Expense controls are one of the cornerstones of the operating philosophy of TrustCo. For the second quarter of 2003, TrustCo had an operating efficiency ratio of 37.57% and 38.05% for the six months results. This compares to the operating efficiency ratio for 2002's second quarter of 37.13% and the six months results of 37.54%. "A consistent element of our strategy is to expand the value of the TrustCo franchise while at the same time maintaining our operating cost at levels that place us among the most efficient banking operations in the country. For the second quarter, our operating efficiency ratio of 37.57% places TrustCo as a world class leader in expense controls", they noted.

The single most important ratio for measuring the performance of TrustCo continues to be return on average equity. The second quarter return on average equity was 26.25% for 2003 compared to 26.65% for 2002.

Asset quality indicators continued to be strong during the quarter with non-performing assets as a percentage of total assets decreasing from 0.25% at June 30, 2002 to 0.15% at June 30, 2003. The allowance for loan losses is \$49.5 million at June 30, 2003 and represents 3.88% of loans outstanding.

TrustCo Bank Corp NY is a \$2.7 billion bank holding company and through its subsidiary, Trustco Bank, operates 64 offices in Albany, Columbia, Dutchess, Greene, Montgomery, Rensselaer, Rockland, Saratoga, Schenectady, Schoharie, Warren, Washington, and Westchester Counties in New York, Bennington County in Vermont, and Seminole County in Florida. In addition, the bank operates a full service Trust Department that has \$916 million of assets under management. The common shares of TrustCo are traded on the Nasdaq National Market tier of the Nasdaq Stock Market under the symbol TRST.

Except for the historical information contained herein, the matters discussed in this news release and other information contained in TrustCo's Securities and Exchange Commission filings may express "forward-looking statements." Those "forward-looking statements" may involve risk and uncertainties, including statements concerning future events or performance and assumptions and other statements that are other than statements of historical facts.

TrustCo wishes to caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date made. Readers are advised that various risk factors, including, but not limited to: (1) credit risk, (2) interest rate risk, (3) competition, (4) changes in the regulatory environment, and (5) changes in general business and economic trends, could cause the actual results or circumstances for future periods to differ

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

materially from those anticipated or projected in the forward-looking statements.

7

TRUSTCO BANK CORP NY  
GLENVILLE, NY

### FINANCIAL HIGHLIGHTS

(dollars in thousands, except per share data)

	06/30/2003	
Summary of operations		Thre 03
Net interest income (TE)	\$26,140	
Provision for loan losses	300	
Net securities transactions	2,234	
Noninterest income	5,274	
Noninterest expense	12,579	
Net income	13,411	
Per common share		
Net income per share:		
- Basic	0.180	
- Diluted	0.178	
Cash dividends	0.150	
Tangible Book value at period end	3.16	
Market price at period end	11.06	
At period end		
Full time equivalent employees	492	
Full service banking offices	64	
Performance ratios		
Return on average assets	1.98 %	
Return on average equity (1)	26.25	
Efficiency (2)	37.57	
Net interest spread (TE)	3.74	
Net interest margin (TE)	4.00	
Dividend payout ratio	83.01	
Capital ratios at period end (3)		
Total equity to assets	7.76	
Tier 1 risk adjusted capital	16.33	
Total risk adjusted capital	17.62	
Asset quality analysis at period end		
Nonperforming loans to total loans	0.31 %	
Nonperforming assets to total assets	0.15	
Allowance for loan losses to total loans	3.88	
Coverage ratio (4)	12.6 X	

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

- (1) Average equity excludes the effect of the market value adjustment for securities available for sale.
  - (2) Calculated as noninterest expense (excluding ORE income/expense, amortization of intangibles and any unique charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions).
  - (3) Capital ratios exclude the effect of the market value adjustment for securities available for sale.
  - (4) Calculated as allowance for loan losses divided by total nonperforming loans.
- TE = Taxable equivalent.

8

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(dollars in thousands)

06/30/2003

1

ASSETS

Loans, net	\$1,226,805
Securities available for sale	964,160
Federal funds sold and other short-term investments	378,175
	-----
Total earning assets	2,569,140
Cash and due from banks	55,927
Bank premises and equipment	19,372
Other assets	38,726
	-----
Total assets	\$2,683,165
	=====

LIABILITIES

Deposits:	
Demand	\$194,642
Interest-bearing checking	312,851
Savings	769,476
Money market	145,010
Certificates of deposit (in denominations of \$100,000 or more)	151,907
Other time deposits	761,696
	-----
Total deposits	2,335,582
Short-term borrowings	71,283
Long-term debt	334
Other liabilities	41,538

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Total liabilities	2,448,737
SHAREHOLDERS' EQUITY	234,428
Total liabilities and shareholders' equity	\$2,683,165
Number of common shares outstanding, in thousands	74,120

9

CONSOLIDATED STATEMENTS OF INCOME  
(dollars in thousands, except per share data)

	06/30/2003	Three 0
Interest income		
Loans	22,722	
Investments	10,541	
Federal funds sold and other short term investments	1,482	
Total interest income	34,745	
Interest expense		
Deposits	10,082	
Borrowings	264	
Total interest expense	10,346	
Net interest income	24,399	
Provision for loan losses	300	
Net interest income after provision for loan losses	24,099	
Net securities transactions	2,234	
Noninterest income	5,274	
Noninterest expense	12,579	
Income before income taxes	19,028	



Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Income tax expense	5,617
	-----
Net income	\$13,411
	=====
Net income per share:	
- Basic	\$0.180
- Diluted	\$0.178
Avg equivalent shares outstanding, in thousands:	
- Basic	74,369
- Diluted	75,237
	=====

10

CONSOLIDATED AVERAGE STATEMENTS OF FINANCIAL CONDITION  
(in thousands)

	06/30/2003	Three 0
Total assets	\$2,716,166	
Shareholders' equity	\$231,770	
Total loans	\$1,307,353	
Securities available for sale	\$832,516	
Interest-earning assets	\$2,615,344	
Interest-bearing deposits	\$2,135,035	
Interest-bearing liabilities	\$2,259,803	
Demand deposits	\$187,977	

11