UROPLASTY INC Form DEFM14A February 23, 2015 TABLE OF CONTENTS

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **SCHEDULE 14A**

## Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant

Filed by a Party other than the Registrant o

Check the appropriate box:

o Preliminary Proxy Statement

## o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

**Definitive Proxy Statement** 

o Definitive Additional Materials

o Soliciting Material Pursuant to §240.14a-12

## Uroplasty, Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

- o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
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  - (4) Proposed maximum aggregate value of transaction:

- (5) Total fee paid:
- o Fee paid previously with preliminary materials.
- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:

## February 23, 2015

## Dear Shareholders:

The boards of directors of each of Uroplasty, Inc. (Uroplasty) and Vision-Sciences, Inc. (Vision) have unanimously approved a merger of Uroplasty with and into a newly created, wholly owned subsidiary of Vision, with the newly created subsidiary continuing as the surviving company. The merger will be effected by Uroplasty and Vision under an agreement and plan of merger between them dated as of December 21, 2014. Upon completion of the merger, the combined company will be named Cogentix Medical, Inc. and organized under the laws of Delaware. The combined company will have its headquarters in Minnetonka, Minnesota, the location of Uroplasty's current headquarters.

In the merger, each Uroplasty share of common stock will be converted into the right to receive 3.6331 shares of Vision common stock. This exchange ratio is fixed and will not be adjusted to reflect share price changes prior to the closing of the merger. The exchange ratio will be adjusted appropriately to fully reflect the effect of any reclassification, stock split, stock dividend or distribution, recapitalization or other similar transaction with respect to either the Uroplasty shares or Vision shares prior to the completion of the merger, including the reverse stock split contemplated by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.* Vision shareholders will continue to own their existing Vision shares of common stock. Upon completion of the merger, Uroplasty shareholders will own approximately 37.5%. Based on the number of Uroplasty and Vision shares outstanding as of February 20, 2015, we expect that the total number of Vision shares to be issued in connection with the merger will be approximately 80.4 million.

Vision shares currently trade on NASDAQ under the symbol VSCI and Uroplasty shares currently trade on NASDAQ under the symbol UPI. In connection with the closing of the merger, Uroplasty shares will be delisted from NASDAQ and deregistered under the federal securities laws, and shares of common stock of the combined company will trade under the symbol CGNT.

We cannot complete the merger unless a sufficient number of Uroplasty shareholders and Vision shareholders approve the merger agreement and the transactions contemplated thereby, including the merger and the other related proposals being submitted to the Uroplasty shareholders and Vision shareholders. Your vote is very important, regardless of the number of shares you own. Whether or not you plan to attend the Uroplasty or Vision special shareholder meetings in person, please vote your shares as promptly as possible so that your shares may be represented and voted at your meeting. Please note that a failure to vote your shares or return your proxy card may result in a failure to establish a quorum for the Uroplasty special meeting or the Vision special meeting.

After careful consideration, the boards of directors of each of Uroplasty and Vision have unanimously approved the merger agreement and the merger. The Uroplasty board of directors unanimously recommends that Uroplasty shareholders vote FOR each of the proposals being submitted to a vote of the Uroplasty shareholders at the Uroplasty special meeting. The Vision board of directors unanimously recommends that Vision shareholders vote FOR each of the proposals being submitted to a vote of the Vision shareholders at the Uroplasty special meeting. The Vision board of directors unanimously recommends that Vision shareholders vote FOR each of the proposals being submitted to a vote of the Vision shareholders at the Vision special meeting.

The obligations of Uroplasty and Vision to complete the merger are subject to the satisfaction or waiver of the conditions in the merger agreement. Additional information about Uroplasty, Vision and the merger is contained in the accompanying joint proxy statement/prospectus. You should read the entire joint proxy statement/prospectus

## carefully. In particular, we urge you to read the information under *Risk Factors* beginning on page 21.

We thank you for your consideration and continued support.

Sincerely,

Robert Kill President and Chief Executive Officer Uroplasty, Inc. Howard I. Zauberman President and Chief Executive Officer Vision-Sciences, Inc.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the securities to be issued under the joint proxy statement/prospectus or determined that the joint proxy statement/prospectus and is accurate or complete. Any representation to the contrary is a criminal offense.

This document is dated February 23, 2015, and is first being mailed to shareholders of Uroplasty and Vision on or about February 26, 2015.

## ABOUT THIS JOINT PROXY STATEMENT/PROSPECTUS

This joint proxy statement/prospectus, which forms part of a registration statement on Form S-4 filed with the U.S. Securities and Exchange Commission (the SEC) by Vision, constitutes a prospectus of Vision under Section 5 of the Securities Act of 1933, as amended (the Securities Act), with respect to the Vision shares of common stock to be issued to Uroplasty shareholders in connection with the merger. This joint proxy statement/prospectus also constitutes a joint proxy statement for both Uroplasty and Vision under Section 14(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act). This joint proxy statement/prospectus also constitutes a notice of meeting with respect to the special meeting of Uroplasty shareholders and a notice of meeting with respect to the special meeting of Vision shareholders.

You should rely only on the information contained in this joint proxy statement/prospectus. No one has been authorized to provide you with information that is different from that contained in this joint proxy statement/prospectus. This joint proxy statement/prospectus is dated February 23, 2015. You should not assume that the information contained in this joint proxy statement/prospectus is accurate as of any date other than that date. Neither the mailing of this joint proxy statement/prospectus to Uroplasty shareholders or Vision shareholders nor the issuance by Vision of shares of common stock pursuant to the merger will create any implication to the contrary.

This joint proxy statement/prospectus does not constitute an offer to sell, or a solicitation of an offer to buy, any securities, or the solicitation of a proxy, in any jurisdiction to or from any person to whom it is unlawful to make any such offer or solicitation. Information contained in this joint proxy statement/prospectus regarding Uroplasty has been provided by Uroplasty and information contained in this joint proxy statement/prospectus regarding Vision has been provided by Vision.

Uroplasty, Inc. 5420 Feltl Road Minnetonka, Minnesota 55343

## NOTICE OF SPECIAL MEETING OF SHAREHOLDERS TO BE HELD ON March 30, 2015

## MERGER PROPOSAL—YOUR VOTE IS VERY IMPORTANT

To the shareholders of Uroplasty, Inc.:

You are cordially invited to attend a special meeting of shareholders of Uroplasty, Inc., a Minnesota corporation, to be held at Uroplasty's corporate headquarters, located at 5420 Feltl Road, Minnetonka, Minnesota 55343, on March 30, 2015, at 9:00 a.m., Minneapolis time. The purpose of the meeting shall be to consider and vote upon the following matters:

to approve the agreement and plan of merger, dated as of December 21, 2014, among Uroplasty, Inc., Vision-Sciences, Inc., and Visor Merger Sub LLC, a copy of which is attached as Annex A to the joint proxy

- statement/prospectus accompanying this notice, and approve the merger of Uroplasty, Inc. with and into Visor Merger Sub LLC, with Visor Merger Sub LLC as the surviving company and a direct, wholly-owned subsidiary of Vision-Sciences, Inc.; and
- to approve any motion to adjourn the special meeting, or any adjournment thereof, to another time or place if 2. necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special
- 2. necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to adopt the merger agreement and approve the transactions contemplated thereby.

Shareholders also will consider and act on such other business as may properly come before the special meeting or any adjournment or postponement thereof.

# THE UROPLASTY BOARD OF DIRECTORS RECOMMENDS THAT UROPLASTY SHAREHOLDERS VOTE FOR EACH OF THE PROPOSALS.

The above matters, the merger agreement and the proposed merger are described in detail in the accompanying joint proxy statement/prospectus. Please read the joint proxy statement/prospectus carefully in deciding how to vote.

The record date for the Uroplasty special meeting is February 20, 2015. Only holders of record of Uroplasty shares at the close of business on the record date are entitled to notice of, and to vote at, the Uroplasty special meeting, or any adjournment or postponement thereof.

Adoption of the merger agreement and approval of the proposed merger by Uroplasty shareholders is a condition to the merger and requires the affirmative vote, in person or by proxy, of holders of a majority of the Uroplasty shares outstanding and entitled to vote thereon. Therefore, your vote is very important. Your failure to vote your shares will have the same effect as a vote against the adoption of the merger agreement and approval of the proposed merger. Whether or not you plan to attend the special meeting, please promptly vote your Uroplasty shares by calling the toll-free number found on your proxy card, accessing the internet site found on your proxy card, or by marking, dating, signing and returning all proxy cards you receive. By providing your proxy, you do not

**restrict your right to vote in person at the Uroplasty special meeting.** If your Uroplasty shares are held in the name of a bank, broker or other fiduciary, please follow the instructions on the voting instruction form furnished by the record holder.

Do not send any Uroplasty share certificates at this time. If we complete the merger, we will notify you of the procedures for exchanging your share certificates for shares of common stock of the combined entity.

By Order of the Board of Directors,

Brett Reynolds Senior Vice President, Chief Financial Officer and Corporate Secretary

Minnetonka, Minnesota February 23, 2015

Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962

## NOTICE OF SPECIAL MEETING OF SHAREHOLDERS To Be Held On March 30, 2015

To the shareholders of Vision-Sciences, Inc.:

We are pleased to invite you to attend the special meeting of shareholders of Vision-Sciences, Inc. (Vision), which will be held at Vision's corporate headquarters, 40 Ramland Road South, Orangeburg, New York 10962, on March 30, 2015, at 10:00 a.m., local time, to consider and act upon the following matters:

	To approve (a) the agreement and plan of merger, dated as of December 21, 2014, among Vision,
Proposal 1:	Uroplasty, Inc. ( Uroplasty ) and Visor Merger Sub LLC, a direct wholly-owned subsidiary of Vision
	( Merger Sub ), a copy of which is included as Annex A to the joint proxy statement/prospectus of which
	this notice is a part, which provides, among other things, for the merger of Uroplasty with and into
	Merger Sub and the conversion of each share of Uroplasty common stock outstanding immediately prior
	to the merger into the right to receive 3.6331 shares of common stock of Vision, and (b) the issuance of
	shares of Vision's common stock in connection with the merger.
	To approve, on an advisory basis, specified compensatory arrangements between Vision and its named
Proposal 2:	executive officers relating to the merger, as disclosed in the accompanying joint proxy
	statement/prospectus pursuant to the rules of the Securities and Exchange Commission.
	To approve an amendment to Vision's Amended and Restated Certificate of Incorporation to change the
Proposal 3:	name of the company from Vision-Sciences, Inc. to Cogentix Medical, Inc. effective as of the effective
	time of the merger.
Proposal 4:	To approve an amendment to Vision's Amended and Restated Certificate of Incorporation to effect a
I	reverse split of Vision's common stock.
D 15	To approve an amendment to Vision's Amended and Restated Certificate of Incorporation to increase the
Proposal 5:	number of authorized shares of common stock from 100,000,000 to 275,000,000 effective as of the
	effective time of the merger if the reverse stock split is not approved.
Proposal 6:	To approve the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan effective as of the effective time of
	the merger.
Proposal 7:	To approve amendments to all of the convertible promissory notes and warrants held by Lewis C. Pell,
	the Chairman of the Vision board of directors.
Proposal 8:	To approve the adjournment of the special meeting to a later date or dates, if necessary or appropriate, to
-	solicit additional proxies in favor of the foregoing proposals.
V1510N/S E	BOARD OF DIRECTORS RECOMMENDS VOTING

## FOR EACH OF THE PROPOSALS.

The above matters, the merger agreement and the proposed merger are described in detail in the accompanying joint proxy statement/prospectus. Please read the joint proxy statement/prospectus carefully in deciding how to vote.

All Vision shareholders are cordially invited to attend the special meeting. Only those shareholders of record at the close of business on February 20, 2015 are entitled to notice of and to vote at the special meeting and any postponements or adjournments thereof. A complete list of shareholders entitled to vote at the special meeting will be available for inspection by any shareholder at the special meeting and during normal business hours at Vision's corporate headquarters during the 10-day period immediately prior to the date of the special meeting.

Approval of each of Proposals 1, 3 and 7 (if required by NASDAQ) and either Proposal 4 or 5 by the shareholders of Vision are conditions to the completion of the merger. The affirmative vote, in person or by proxy, of a majority of the shares of Vision's common stock voting on Proposals 1, 2, 6, 7 and 8 is required for approval of such Proposals. The affirmative vote, in person or by proxy, of a majority of Vision's common stock outstanding and entitled to vote is required for Proposals 3, 4 and 5. Therefore, your vote is very important. Whether or not you plan to attend the special meeting, please promptly vote you shares in one of the manners by (i) visiting the internet site listed on the proxy card, (ii) calling the toll-free number listed on the proxy card or (iii) submitting your proxy card by mail by using the provided self-addressed, stamped envelope. Submitting a proxy will not prevent you from voting in person, but it will help to secure a quorum and avoid added solicitation costs.

By Order of the Board of Directors,

Lewis C. Pell, Chairman Orangeburg, New York February 23, 2015

## **TABLE OF CONTENTS**

	Page
QUESTIONS AND ANSWERS ABOUT THE MERGER AND MEETINGS	1
SUMMARY	9
Information about the Companies	<u>9</u>
Summary of the Merger	<u>10</u>
Recommendation of the Uroplasty Board of Directors and Uroplasty's Reasons for the Merger	<u>10</u>
Recommendation of the Vision Board of Directors and Vision's Reasons for the Merger	<u>10</u>
Opinion of Piper Jaffray & Co.	<u>11</u>
Opinion of Leerink Partners LLC	<u>11</u>
Risk Factors	<u>12</u>
Closing and Timing of the Merger	<u>12</u>
Merger Consideration to Uroplasty Shareholders	<u>12</u>
Appraisal and Dissenters' Rights	<u>13</u>
Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards	<u>13</u>
Management of the Combined Company Following the Merger	<u>13</u>
Interests of Uroplasty's Directors and Officers in the Merger	<u>13</u>
Interests of Vision's Directors and Officers in the Merger	<u>14</u>
No Uroplasty Golden Parachute Compensation	<u>15</u>
Conditions to Completion of the Merger	<u>15</u>
No Solicitation; Board Recommendations	<u>16</u>
Change of Recommendation	<u>17</u>
Termination of the Merger Agreement	<u>17</u>
Expenses and Termination Fee	<u>18</u>
Anticipated Accounting Treatment	<u>18</u>
Voting Agreements	<u>18</u>
Amendments to Pell Notes and Warrants	<u>18</u>
Litigation Related to the Merger	<u>18</u>
Material U.S. Federal Income Tax Consequences of the Merger	<u>19</u>
Comparative Per Share Data	<u>19</u>
Comparative Per Share Market Price Data	<u>20</u>
<u>RISK FACTORS</u>	<u>21</u>
Risks Related to the Merger	<u>21</u>
Risks Related to the Combined Company if the Merger is Completed	<u>24</u>
Risks Related to Uroplasty	<u>27</u>
Risks Related to Vision	<u>36</u>
CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS	<u>46</u>
	<u>47</u>

SELECTED HISTORICAL FINANCIAL INFORMATION AND UNAUDITED PRO FORMA	
CONDENSED COMBINED FINANCIAL INFORMATION AND DATA	
Selected Historical Financial Data of Uroplasty	<u>47</u>
Selected Historical Financial Data of Vision	<u>49</u>
Selected Unaudited Pro Forma Condensed Combined Financial Data	<u>51</u>
COMPARATIVE HISTORICAL AND UNAUDITED PRO FORMA PER SHARE DATA	<u>52</u>
COMPARATIVE PER SHARE MARKET PRICE AND DIVIDENDS INFORMATION	<u>53</u>
Market Prices	<u>53</u>
Dividends	<u>54</u>
THE SPECIAL MEETING OF UROPLASTY SHAREHOLDERS	<u>55</u>
Overview	<u>55</u>
Date, Time and Place of the Uroplasty Special Meeting	<u>55</u>
Attendance	<u>55</u>
Proposals	<u>55</u>

v

	Page
Record Date Outstanding Shares Shares Entitled to Vote	<u>55</u>
Quorum	<u>55</u>
Vote Required Recommendation of Uroplasty Board of Directors	<u>55</u>
Share Ownership and Voting by Uroplasty Officers and Directors	<u>56</u>
Voting Your Shares	<u>56</u>
Shares Held in Street Name	<u>57</u>
Costs of Solicitation	<u>57</u>
Other Business	<u>58</u>
Assistance	<u>58</u>
THE SPECIAL MEETING OF VISION SHAREHOLDERS	<u>59</u>
Date, Time and Place	<u>59</u>
Purpose	<u>59</u>
Recommendation of the Vision Board of Directors	<u>59</u>
Record Date; Stockholders Entitled to Vote	<u>60</u>
Voting by Vision's Directors and Executive Officers	<u>60</u>
Quorum	<u>60</u>
Required Vote	<u>60</u>
Voting of Proxies by Holders of Record	<u>60</u>
Shares Held in Street Name	<u>61</u>
Attending the Meeting: Voting in Person	<u>61</u>
Revocation of Proxies	<u>61</u>
Solicitation of Proxies	<u>62</u>
INFORMATION ABOUT THE COMPANIES	<u>63</u>
Uroplasty, Inc.	<u>63</u>
Vision-Sciences, Inc.	<u>63</u>
Visor Merger Sub LLC	<u>63</u>
THE MERGER	<u>64</u>
General	<u>64</u>
Background of the Merger	<u>64</u>
Recommendation of the Uroplasty Board of Directors; Uroplasty's Reasons for the Merger	<u>73</u>
Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger	<u>77</u>
Opinion of Uroplasty's Financial Advisor	<u>80</u>
Opinion of Vision's Financial Advisor	<u>86</u>
Certain Financial Forecasts of Uroplasty Used in Connection with the Merger	<u>93</u>
Certain Financial Forecasts of Vision Used in Connection with the Merger	<u>94</u>
Board of Directors and Management After the Merger	<u>96</u>
Interests of Uroplasty's Directors and Officers in the Merger	<u>96</u>
Interests of Vision's Directors and Officers in the Merger	<u>97</u>

Regulatory Approvals Required	<u>100</u>
NASDAQ Listing of Vision Shares	<u>100</u>
NASDAQ Delisting and Deregistration of Uroplasty Shares	<u>100</u>
Resale of Vision Shares Received by Uroplasty Shareholders in the Merger	<u>100</u>
Anticipated Accounting Treatment	<u>101</u>
Appraisal and Dissenters' Rights	<u>101</u>
Litigation Relating to the Merger	<u>102</u>
THE MERGER AGREEMENT	<u>103</u>
Structure of the Merger	<u>103</u>
Closing and Effective Time of the Merger	<u>103</u>
Merger Consideration to Uroplasty Shareholders	<u>104</u>
Dissenting Uroplasty Shares	<u>104</u>

	Page
Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards	<u>104</u>
Exchange Agent	<u>104</u>
Withholding	<u>105</u>
No Fractional Shares	<u>106</u>
Governance of Combined Company after the Merger	<u>106</u>
Material Adverse Effect	<u>106</u>
Representations and Warranties	<u>107</u>
Covenants: Conduct of Business Prior to Merger	<u>108</u>
No Solicitation; Board Recommendations	<u>110</u>
Change of Recommendation	<u>112</u>
Shareholders' Meetings	<u>113</u>
Regulatory Approvals	<u>113</u>
Employee and Labor Matters	<u>113</u>
Indemnification of Officers and Directors	<u>113</u>
Other Covenants and Agreements	<u>114</u>
Conditions to Completion of the Merger	<u>114</u>
Termination of the Merger Agreement	<u>116</u>
Expenses and Termination Fee	<u>116</u>
Specific Performance	<u>117</u>
Amendments and Waivers	<u>117</u>
Governing Law	<u>117</u>
No Third Party Beneficiaries	<u>117</u>
VOTING AGREEMENTS	<u>118</u>
AMENDMENTS TO PELL NOTES AND WARRANTS	<u>119</u>
MATERIAL U.S. FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER	<u>120</u>
Tax Consequences of the Merger Generally	<u>120</u>
Tax Consequences to Vision, Uroplasty and Merger Sub	<u>121</u>
INFORMATION WITH RESPECT TO UROPLASTY'S BUSINESS	<u>122</u>
Overview	<u>122</u>
Products and Markets	<u>123</u>
Other Uroplasty Products and Applications	<u>126</u>
Uroplasty Strategy	<u>126</u>
Sales, Distribution and Marketing	<u>128</u>
Third-Party Reimbursement	<u>128</u>
Manufacturing and Suppliers	<u>129</u>
Competition	<u>129</u>
Government Regulation	<u>130</u>
Patents, Trademarks and Licenses	<u>132</u>

Research and Development	<u>132</u>
Product Liability	<u>132</u>
Compliance with Environmental Laws	<u>133</u>
Dependence on Major Customers	<u>133</u>
Backlog	<u>133</u>
Employees	<u>133</u>
Incorporation and Current Subsidiaries	<u>133</u>
Available Information	<u>133</u>
UROPLASTY'S MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION	10.1
AND RESULTS OF OPERATIONS	<u>134</u>
Overview	<u>134</u>
Critical Accounting Policies	<u>135</u>

vii

Results of Operations136Liquidity and Capital Resources142New Accounting Pronouncements.145Quantitative and Qualitative Disclosures about Market Risk145INFORMATION WITH RESPECT TO VISION'S BUSINESS147Company Background147Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patters, Intellectual Property and Licensing156Ventors155Patters, Intellectual Property and Licensing156
New Accounting Pronouncements.145Quantitative and Qualitative Disclosures about Market Risk145INFORMATION WITH RESPECT TO VISION'S BUSINESS147Company Background147Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Quantitative and Qualitative Disclosures about Market Risk145INFORMATION WITH RESPECT TO VISION'S BUSINESS147Company Background147Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Patents. Intellectual Property and Licensing156
INFORMATION WITH RESPECT TO VISION'S BUSINESS147Company Background147Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Company Background147Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Products148Markets and Distribution151Sales to Major Customers152Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Markets and Distribution151Sales to Major Customers152Backlog152Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Sales to Major Customers152Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Backlog152Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development153Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Manufacturing152Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Research & Development152Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Third-Party Reimbursement153Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Quality and Regulatory153Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Business Development154Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Competition155Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Product Liability Insurance155Environmental Regulation155Patents, Intellectual Property and Licensing156
Environmental Regulation155Patents, Intellectual Property and Licensing156
Patents, Intellectual Property and Licensing 156
Properties 156
Employees 156
Executive Officers of Vision 156
VISION'S MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 158
Executive Summary 158
Debt Arrangements – Related Party 159
Critical Accounting Policies and Estimates 160
Results of Operations for the period ended December 31, 2014     162
Results of Operations for the fiscal year ended March 31, 2014 166
UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION 171
NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION 176
MANAGEMENT OF THE COMBINED COMPANY FOLLOWING THE MERGER       182
Directors and Executive Officers of the Combined Company Following the Merger 182
Director Independence 184
Board Leadership Structure of the Combined Company 184
Board Committees of the Combined Company 184
Certain Relationships and Related Person Transactions 186
Director Compensation 188

Executive Compensation	<u>190</u>
Compensation Committee Interlocks and Insider Participation	<u>202</u>
<u>UROPLASTY PROPOSAL NO. 1 – ADOPTION OF MERGER AGREEMENT AND APPROVAL OF THE TRANSACTIONS CONTEMPLATED THEREBY</u>	<u>203</u>
Recommendation of the Uroplasty Board of Directors	<u>203</u> 203
<u>UROPLASTY PROPOSAL NO. 2 – POSSIBLE ADJOURNMENT OF THE UROPLASTY SPECIA</u> L <u>MEETING</u>	<u>204</u>
Recommendation of the Uroplasty Board of Directors	<u>204</u>
<u>VISION PROPOSAL NO. 1 – APPROVAL OF MERGER AGREEMENT AND THE TRANSACTION</u> S <u>CONTEMPLATED THEREBY</u>	<u>205</u>
Recommendation of the Vision Board of Directors	<u>205</u>
<u>VISION PROPOSAL NO. 2 – ADVISORY VOTE ON SPECIFIED COMPENSATOR</u> Y <u>ARRANGEMENTS IN CONNECTION WITH THE MERGER</u>	<u>206</u>

viii

	Page
Recommendation of the Vision Board of Directors	<u>206</u>
VISION PROPOSAL NO. 3 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND	
RESTATED CERTIFICATE OF INCORPORATION TO CHANGE VISION'S NAME	<u>207</u>
Recommendation of the Vision Board of Directors	<u>207</u>
VISION PROPOSAL NO. 4 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND	
RESTATED CERTIFICATE OF INCORPORATION TO EFFECT A REVERSE STOCK SPLIT	<u>208</u>
Reason for the Amendment	<u>208</u>
Determination of Reverse Stock Split Ratio	<u>209</u>
Principal Effects of Reverse Stock Split	<u>209</u>
Implementation of a Reverse Stock Split	<u>210</u>
Risks and Potential Disadvantages Associated with the Reverse Stock Split	<u>211</u>
Potential Anti-Takeover Effect	<u>212</u>
Federal Income Tax Consequences of the Reverse Stock Split	<u>212</u>
Recommendation of the Vision Board of Directors	<u>214</u>
VISION PROPOSAL NO. 5 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND	
RESTATED CERTIFICATE OF INCORPORATION TO INCREASE THE NUMBER OF	
<u>AUTHORIZED SHARES OF COMMON STOCK IF THE REVERSE STOCK SPLIT IS NOT</u> <u>APPROVED</u>	<u>215</u>
Reason for the Amendment	$\frac{215}{215}$
Principal Effects of Increase in Authorized Shares	<u>215</u>
Risks and Possible Disadvantages Associated with the Increase in Authorized Shares	<u>216</u>
Recommendation of the Vision Board of Directors	<u>216</u>
VISION PROPOSAL NO. 6 – COGENTIX MEDICAL, INC. 2015 OMNIBUS INCENTIVE PLAN	<u>217</u>
Introduction	<u>217</u>
Determination of Shares Available for Issuance Under 2015 Plan	<u>218</u>
Reasons Why Vision Shareholders Should Vote in Favor of Approval of the 2015 Plan	<u>218</u>
Summary of Sound Governance Features of the 2015 Plan	<u>219</u>
Equity Compensation Plan Information as of February, 2015	<u>221</u>
Summary of the 2015 Plan Features	<u>221</u>
Federal Income Tax Information	<u>231</u>
Securities Authorized for Issuance Under Equity Compensation Plans	<u>233</u>
Recommendation of the Vision Board of Directors	<u>233</u>
VISION PROPOSAL NO. 7 – APPROVAL OF AMENDMENTS TO PELL CONVERTIBLE NOTES	•••
AND WARRANTS	<u>234</u>
Recommendation of the Vision Board of Directors	<u>235</u>
VISION PROPOSAL NO. 8 – POSSIBLE ADJOURNMENT OF THE SPECIAL MEETING	<u>236</u>
Recommendation of the Vision Board of Directors	<u>236</u>
SHARE OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND DIRECTORS	227
<u>OF UROPLASTY</u>	<u>237</u>

SHARE OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND DIRECTORS	
<u>OF VISION</u>	<u>239</u>
DESCRIPTION OF VISION SHARES	<u>241</u>
General	<u>241</u>
Common Stock	<u>241</u>
Preferred Stock	<u>242</u>
COMPARISON OF RIGHTS OF UROPLASTY SHAREHOLDERS AND VISION SHAREHOLDERS	<u>243</u>
Capitalization	<u>243</u>
Number, Election, Vacancy and Removal of Directors	<u>243</u>
Amendments to Charter Documents	<u>244</u>
Amendments to Bylaws	<u>244</u>
Action by Written Consent	<u>245</u>

ix

	Page
Shareholder Meetings	<u>245</u>
Advance Notice of Director Nominations and Other Shareholder Proposals	<u>246</u>
Shareholder Inspection Rights	<u>246</u>
Limitation of Personal Liability and Indemnification of Directors and Officers	<u>246</u>
Dividends	<u>248</u>
Voting Rights; Required Vote for Authorization of Certain Actions	<u>248</u>
Other Statutes Affecting Corporate Control	<u>251</u>
Appraisal Rights and Dissenters' Rights	<u>252</u>
Interested Directors	<u>253</u>
LEGAL MATTERS	<u>254</u>
EXPERTS	<u>254</u>
FUTURE SHAREHOLDER PROPOSALS	<u>255</u>
Uroplasty	<u>255</u>
Vision	<u>255</u>
WHERE YOU CAN FIND MORE INFORMATION	<u>256</u>
<u>UROPLASTY'S FINANCIAL STATEMENTS</u>	<u>F-1</u>
VISION'S FINANCIAL STATEMENTS	<u>F-39</u>
ANNEXES	
Annex A — Agreement and Plan of Merger	<u>A-1</u>
Annex B — Form of Voting Agreement between Vision and Certain Shareholders of Uroplasty	<u>B-1</u>
Annex C — Form of Voting Agreement between Uroplasty and Certain Shareholders of Vision	<u>C-1</u>
<u>Annex D — Opinion of Piper Jaffray &amp; C</u> o.	<u>D-1</u>
Annex E — Opinion of Leerink Partners LLC	<u>E-1</u>
Annex F — Amendment to Vision Certificate of Incorporation to Change Vision's Name.	<u>F-1</u>
Annex G — Amendment to Vision Certificate of Incorporation to Effect Reverse Stock Split	<u>G-1</u>
Annex H — Amendment to Vision Certificate of Incorporation to Increase Authorized Common Stock	<u>H-1</u>
Annex I — Cogentix Medical, Inc. 2015 Omnibus Incentive Plan	<u>I-1</u>
Annex J — Section 471 and Section 473 of the Minnesota Business Corporation Act	<u>J-1</u>
Annex K — Amendments to Convertible Promissory Notes and Warrants held by Lewis C. Pell	K-1

Х

#### TABLE OF CONTENTS

References to *Uroplasty* and *Vision* in this joint proxy statement/prospectus refer to Uroplasty, Inc. and Vision-Sciences, Inc., respectively. References to the *combined company* refer to Vision and its consolidated subsidiaries, including Merger Sub and its subsidiaries, after the merger. Except as otherwise noted, references to *we*, *us* or *our* refer to both Uroplasty and Vision. References to *Merger Sub* refer to Visor Merger Sub LLC, a newly formed, direct, wholly-owned subsidiary of Vision.

References to the *merger agreement* refer to that certain agreement and plan of merger, dated as of December 21, 2014, among Uroplasty, Vision, and Merger Sub. References to the *merger* refer to the merger of Uroplasty with and into Merger Sub, with Merger Sub surviving as the surviving company and as a direct, wholly-owned subsidiary of Vision as contemplated under the merger agreement.

References to *Uroplasty common stock* or *Uroplasty shares* refer to common stock, par value \$0.01 per share, of Uroplasty, and references to *Uroplasty shareholders* refer to holders of Uroplasty shares.

References to *Vision common stock* or *Vision shares* refer to shares of common stock, par value \$0.01 per share, of Vision, and references to *Vision shareholders* refer to holders of Vision shares.

Uroplasty owns or has rights to various trademarks, trade names or service marks, including *Urgent PC*<sup>®</sup> *Neuromodulation System* and *Urgent*<sup>®</sup> for its neuromodulation product, *Macroplastique*<sup>®</sup> *Implants* for its urological tissue bulking products, *VOX*<sup>®</sup> for its otolaryngology tissue bulking products, *PTQ*<sup>®</sup> for its colorectal tissue bulking and *Uroplasty*<sup>®</sup> for its company name.

Vision owns or has rights to various trademarks, trade names or service marks, including *Vision Sciences*<sup>®</sup>, *EndoSheath*<sup>®</sup>, *Slide-On*<sup>®</sup>, *EndoWipe*<sup>®</sup> and *The Vision System*<sup>®</sup>.

All other trademarks or trade names referred to in this joint proxy statement/prospectus are the property of their respective owners.

Unless specifically noted otherwise, the discussion in this joint proxy statement/prospectus does not reflect adjustments necessary to fully reflect the effect of the reverse stock split contemplated by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.* For example, all references in this joint proxy statement/prospectus to the exchange ratio of 3.6331 Vision shares for each Uroplasty share, including the aggregate number of Vision shares to be issued to Uroplasty shareholders in connection with the merger, and all references to the number of outstanding Vision shares or Vision shares available for issuance under Vision equity-based plans, are made before taking into account the effect of the proposed reverse stock split. Specifically, the 12,500,000 Vision shares proposed to be available for issuance under the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan subject to *Vision Proposal No. 6—Cogentix Medical, Inc. 2015 Omnibus Incentive Plan*, would be reduced to fully reflect the effect of the proposed reverse stock split if the reverse stock split is effected prior to the closing of the merger.

xi

## QUESTIONS AND ANSWERS ABOUT THE MERGER AND MEETINGS

Set forth below are questions that you, as a Uroplasty shareholder or a Vision shareholder, may have regarding the merger and the other matters to be considered at the special meeting of shareholders of Uroplasty or the special meeting of shareholders of Vision and the answers to those questions. Uroplasty and Vision urge you to read carefully the remainder of this joint proxy statement/prospectus because the information in this section does not provide all the information that might be important to you with respect to the merger and the other matters to be considered at such meetings. Additional important information is also contained in the Annexes to this joint proxy statement/prospectus.

## **Q:** Why am I receiving this joint proxy statement/prospectus?

Uroplasty is soliciting a proxy from holders of Uroplasty shares and Vision is soliciting a proxy from holders of Vision shares to approve a strategic business combination of Uroplasty and Vision and related matters. On December 21, 2014, Uroplasty, Vision, and Merger Sub entered into a merger agreement, pursuant to which

A: Uroplasty will merge with and into Merger Sub, with Merger Sub as the surviving company and a direct, wholly-owned subsidiary of Vision. Upon completion of the merger, Uroplasty shareholders will receive Vision shares in exchange for their Uroplasty shares.

## Q: What are the proposals on which I am being asked to vote?

- A: Uroplasty: At the special meeting of Uroplasty shareholders, Uroplasty shareholders will vote upon proposals to:
  - approve the merger agreement and the transactions contemplated thereby, including the merger; and adjourn the Uroplasty special meeting, or any adjournment thereof, to another time or place if necessary or
  - appropriate to solicit additional proxies if there are insufficient votes at the time of the Uroplasty special meeting to approve the merger agreement and the transactions contemplated thereby.

The Uroplasty board of directors unanimously recommends that Uroplasty shareholders vote their Uroplasty shares **FOR** approval of each of the above proposals.

*Vision:* At the special meeting of Vision shareholders, Vision shareholders will vote upon proposals to approve the following:

- the merger agreement and the transactions contemplated thereby and the issuance of Vision shares;
- on an advisory and non-binding basis, specified compensatory arrangements between Vision and its named executive officers relating to the merger;
- an amendment to Vision's Amended and Restated Certificate of Incorporation to change Vision's name to Cogentix Medical, Inc. at the effective time of the merger;
- an amendment to Vision's Amended and Restated Certificate of Incorporation to effect a reverse split of Vision common stock;
- an amendment to Vision's Amended and Restated Certificate of Incorporation to increase the number of
- authorized shares of Vision common stock in connection with the merger if the reverse stock split is not approved;
- the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan to be effective at the effective time of the merger; amendments to all of the convertible promissory notes and warrants held by Lewis C. Pell, effective at the
- effective time of the merger; and the adjournment of the special meeting to a later data or datas, if pacessary or appropriate, to solicit
- the adjournment of the special meeting to a later date or dates, if necessary or appropriate, to solicit additional proxies in favor of the foregoing proposals.

The Vision board of directors unanimously recommends that Vision shareholders vote their Vision shares **FOR** approval of each of the above proposals.

#### **Q:** What will I receive in the merger?

At the effective time, each Uroplasty share will be cancelled and converted into the right to receive 3.6331 Vision shares, subject to adjustment to fully reflect the effect of any reclassification, stock split, stock dividend or distribution, recapitalization or other similar transaction with respect to either the Uroplasty shares or Vision shares prior to the completion of the merger, including the reverse stock split contemplated by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split*. In addition, as of immediately prior to the effective time, (1) each option to acquire Uroplasty shares that is then outstanding will be exchanged for an option to acquire, on the same terms and conditions as were applicable to the option prior to the merger, that number of Vision shares that is equal to the product of the number of Uroplasty shares subject to the option multiplied by 3.6331, rounded down to the nearest whole

A: number of Vision shares, at an exercise price per Vision share of common stock equal to the quotient obtained by dividing the per share exercise price of the Uroplasty option by 3.6331, rounded up to the nearest whole cent, (2) each Uroplasty restricted share that is then outstanding will be exchanged and be converted, on the same terms and conditions as were applicable to such restricted share, prior to the merger into the right to receive that number of restricted Vision shares that is equal to the product of the total number of Uroplasty shares underlying such Uroplasty restricted share immediately prior to the effective time multiplied by 3.6331, and (3) each Uroplasty performance award that is then outstanding will be adjusted such that (i) the Uroplasty performance award becomes payable, on the same terms and conditions as were applicable to such performance award prior to the merger, in cash or, if sufficient cash is unavailable, in Vision shares and (ii) each stock price target under such performance award will be equal to the quotient obtained by dividing the stock price target of such performance award by 3.6331, rounded up to the nearest whole cent.

No fractional shares will be issued in connection with the merger. Any Uroplasty shareholder who would otherwise be entitled to receive a fraction of a Vision share of common stock pursuant to the merger will be paid an amount in cash determined in accordance with the amount of their fractional share interest, instead of such fractional share.

Vision shareholders will not receive any merger consideration and will continue to hold their Vision shares after giving effect to the merger.

#### **Q:** What is the value of the merger consideration?

Because Vision will issue a fixed number of Vision shares in exchange for each Uroplasty share, the market value of the merger consideration that Uroplasty shareholders will receive will depend on the price per Vision share at the effective time of the merger. That price will not be known at the time of the Uroplasty special meeting or the

A: Vision special meeting and may be less or more than the current market price or the market price at the time of the shareholder meetings. Based on the closing price on the NASDAQ Capital Market on February 20, 2015, the last practicable trading day prior to the date of this joint proxy statement/prospectus, the value of the 3.6331 Vision shares to be received in respect of each Uroplasty common share was \$1.85.

## **Q:** Why are Vision shareholders being asked to approve the reverse stock split?

The primary objective in proposing the reverse stock split proposed by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split* is to raise the per share trading price of the Vision shares. The Vision board of directors believes that the reverse stock split would, among other things, help Vision to maintain the listing of its common stock on the NASDAQ Capital

A: Market. The Vision board of directors believes it is necessary to retain discretion whether to implement, and if implemented, the exact ratio of the reverse split within the range of 1 for 4 to 1 for 6 as the Vision board of directors deems it to be in the best interests of Vision. However, the Vision board of directors intends to implement the reverse stock split prior to the effectiveness of the merger to provide a sufficient number of authorized Vision shares to effect the merger.

Unless specifically noted otherwise, the discussion in this joint proxy statement/prospectus does not reflect adjustments necessary to fully reflect the effect of the reverse stock split contemplated by *Vision Proposal No.* 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.

For example, all references in this joint proxy statement/prospectus to the exchange

ratio of 3.6331 Vision shares for each Uroplasty share, including the aggregate number of Vision shares to be issued to Uroplasty shareholders in connection with the merger, and all references to the number of outstanding Vision shares or Vision shares available for issuance under Vision equity-based plans, are made before taking into account the effect of the proposed reverse stock split. Specifically, the 12,500,000 Vision shares proposed to be available for issuance under the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan subject to *Vision Proposal No. 6—Cogentix Medical, Inc. 2015 Omnibus Incentive Plan*, would be reduced to fully reflect the effect of the proposed stock split if the reverse stock split is effected prior to the closing of the merger.

# Q: What percentage of the combined company will Uroplasty and Vision shareholders own following the merger?

Immediately following the merger, the former shareholders of Uroplasty are expected to own approximately

A: 62.5% of the combined company and the pre-merger shareholders of Vision are expected to own approximately 37.5%.

## **Q:** When and where will the shareholder meetings be held?

A: *Uroplasty:* The Uroplasty special meeting will be held at Uroplasty's corporate headquarters, located at 5420 Feltl Road, Minnetonka, Minnesota 55343, on March 30, 2015, at 9:00 a.m., local time.

*Vision:* The Vision special meeting will be held at Vision's principal executive office located at 40 Ramland Road South, Orangeburg, New York 10962, on March 30, 2015, at 10:00 a.m., local time.

## **Q:** Who is entitled to attend the Uroplasty and Vision meetings?

A: *Uroplasty*: All holders of Uroplasty shares as of the record date for the Uroplasty special meeting, or their duly appointed proxies, are invited to attend the Uroplasty special meeting.

*Vision:* All holders of Vision shares as of the record date for the Vision special meeting, or their duly appointed proxies, are invited to attend the Vision special meeting.

## Q: Who is entitled to vote at the Uroplasty and Vision meetings?

*Uroplasty:* Uroplasty has fixed February 20, 2015 as the record date for the Uroplasty special meeting. If you were a Uroplasty shareholder as of the close of business on that date, you are entitled to vote on matters that come

A: before the Uroplasty special meeting. All votes made by proxy must be received (whether delivered by mail, telephone or internet) no later than 10:59 p.m., Minneapolis time, on March 29, 2015 to be counted.

*Vision:* Vision has fixed February 20, 2015 the record date for the Vision special meeting. If you were a Vision shareholder as of the close of business on such date, you may vote on matters that come before the Vision special meeting. All votes made by proxy must be received (whether delivered by mail, telephone or internet) no later than 11:59 p.m., New York City time, on March 29, 2015 to be counted.

## Q: How many votes do I have?

*Uroplasty:* You are entitled to one vote for each outstanding Uroplasty share that you owned as of the close of A: business on the Uroplasty record date. As of the close of business on the Uroplasty record date, there were approximately 22,139,353 outstanding Uroplasty shares.

*Vision:* You are entitled to one vote for each Vision share of common stock that you owned as of the close of business on the Vision record date. As of the close of business on the Vision record date, there were approximately 48,315,387 outstanding Vision shares.

## TABLE OF CONTENTS

## Q: How do I vote?

*Uroplasty*: If you are a registered holder of Uroplasty shares as of the close of business on the record date for the A: Uroplasty special meeting, you may vote in person by attending the meeting or by proxy. You may vote in any of

- the following ways:
- in person at the Uroplasty special meeting;
- by internet—go to *www.proxyvote.com* and follow the instructions for internet voting as shown on your proxy card. You do not need to return your proxy card if you vote using the internet;
- by telephone—call toll free at (800) 690-6903 and follow the instructions. You do not need to return your proxy card if you vote by telephone; or
- by mail—complete, sign, date and mail the proxy card in the envelope and return it as soon as possible.

All votes made by proxy must be received (whether delivered by mail, telephone or the internet) no later than 10:59 p.m., Minneapolis time, on March 29, 2015 to be counted.

If you are a beneficial owner of Uroplasty shares held in street name, please follow the voting instructions provided by your broker, bank or other nominee that holds your shares by properly completing, signing, dating, and returning the voting instruction form provided to you by your nominee to ensure that your shares are represented at the Uroplasty special meeting.

*Vision:* If you are a registered holder of Vision shares as of the close of business on the record date for the Vision special meeting, you can vote in person by attending such or by proxy. You may vote in any of the following ways:

- in person at the Vision special meeting;
- by internet—go to *www.proxyvote.com* and follow the instructions for internet voting shown on your proxy card. You do not need to return your proxy card if you vote using the internet;
- by telephone—call toll free at (800) 690-6903. You do not need to return your proxy card if you vote by telephone; or
- by mail—complete, sign, date and mail the proxy card in the envelope and return it as soon as possible.

All votes made by proxy must be received (whether delivered by mail, telephone or internet) no later than 11:59 p.m., New York City time, on March 29, 2015 to be counted.

If you are a beneficial owner of Vision shares held in street name, then you will have received this material from your broker or other nominee seeking your instructions as to how you wish your shares to be voted. In that case, follow the procedures specified on your broker's or other nominee's voting instruction form provided to you by your nominee to ensure that your shares are represented at the Vision special meeting.

# Q: My shares are held in street name by my broker, or I am a non-registered shareholder. Will my broker automatically vote my shares for me?

No. If your shares are held through a broker, bank or other nominee, you are considered the beneficial owner of the shares held for you in what is known as street name. You are not the record holder or registered holder of these shares. If this is the case, this joint proxy statement/prospectus has been forwarded to you by your broker, bank or other nominee. As the beneficial owner, unless your broker, bank or other nominee has discretionary

A:

authority over your shares, you generally have the right to direct your broker, bank or other nominee as to how to vote your shares. If you do not provide voting instructions, your shares will not be voted on any proposal on which your broker, bank or other nominee does not have discretionary authority. This is often called a broker non-vote.

4

Please follow the voting instructions provided by your broker, bank or other nominee so that it may vote your shares on your behalf. Please note that you may not vote shares held in street name by returning a proxy card directly to Uroplasty or Vision or by voting in person at your meeting unless you first provide a proxy from your broker, bank or other nominee.

If you are a Uroplasty shareholder and you do not instruct your broker, bank or other nominee on how to vote your Uroplasty shares, your broker, bank or other nominee will not vote your shares over which they do not have discretionary authority. This broker non-vote will have the same effect as a vote against the proposal to approve the merger agreement and the transactions contemplated thereby, and will have no effect on the proposal to adjourn the Uroplasty special meeting, if necessary or appropriate, to solicit additional proxies if necessary or appropriate.

If you are a Vision shareholder and you do not instruct your broker, bank or other nominee on how to vote your Vision shares, your broker, bank or other nominee will not vote your shares over which they do not have discretionary authority. This broker-non vote will have the same effect as a vote against the proposals to amend Vision's Amended and Restated Certificate of Incorporation, and will have no effect on the other proposals submitted to Vision shareholders.

## **Q:** What vote is required to approve each proposal?

Uroplasty: The proposal at the Uroplasty special meeting to approve the merger agreement and the transactionsA: contemplated by it requires the affirmative vote of holders of a majority of the Uroplasty shares outstanding as of the close of business on the record date for the Uroplasty special meeting.

The proposal to approve any motion to adjourn the special meeting, or its adjournment, to another time or place if necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to approve the merger agreement and the transactions contemplated thereby, requires the affirmative vote at least a majority of the Uroplasty shares represented, in person or by proxy, at the special meeting, whether or not a quorum is present.

*Vision:* The affirmative vote of a majority of Vision shares voting at the Vision special meeting is required to approve Proposals 1 (merger agreement and related transactions), 2 (specified compensatory arrangements), 6 (new incentive plan), 7 (amendments to Pell Notes and Warrants) and 8 (adjournment, even if less than a quorum is present). The affirmative vote of a majority of Vision shares outstanding as of the close of business on the record date for the Vision special meeting is required to approve Proposals 3 (name change), 4 (reverse stock split) and 5 (increase in authorized common stock).

## **Q:** What will happen if I fail to vote or I abstain from voting?

*Uroplasty:* If you are a Uroplasty shareholder and fail to vote, fail to instruct your broker, bank or other nominee A: to vote, or mark your proxy or voting instructions to abstain, this will have the effect of a vote against the proposal to approve the merger agreement and the transactions contemplated thereby.

*Vision:* Failure to vote will have the effect of reducing the number of shares that can be counted towards achieving a quorum. A quorum is required to conduct any business at the special meeting. Abstentions will be treated as being present for purposes of determining the presence or absence of a quorum. Abstentions will have the effect of voting against Proposals 1 (merger agreement and related transactions), 2 (specified compensatory arrangements), 6 (new incentive plan), 7 (amendment to Pell Notes and Warrants) and 8 (adjournment, even if less than a quorum is present). Abstentions will have no effect on the vote with respect to Proposals 3 (name change), 4 (reverse stock split) and 5 (increase in authorized common stock).

## Q: What will happen if I return my proxy card without indicating how to vote?

A: If you are a holder of record of Uroplasty shares or a holder of record of Vision shares and sign and return your proxy card without indicating how to vote on any particular proposal, the Uroplasty shares or Vision shares

represented by your proxy will be voted in accordance with the recommendations of the Uroplasty board of directors or the Vision board of directors, as applicable.

5

## **Q:** What constitutes a quorum?

*Uroplasty:* A majority of the outstanding Uroplasty shares entitled to vote at the Uroplasty special meeting must be represented in person or by proxy at the Uroplasty special meeting in order to constitute a quorum for the

A: transaction of business at the Uroplasty special meeting. Abstentions and broker non-votes will be counted as present at the meeting for the purpose of determining whether there is a quorum.

*Vision:* A majority of the outstanding Vision shares entitled to vote at the Vision special meeting must be represented in person or by proxy at the Vision special meeting in order to constitute a quorum for the transaction of business at the Vision special meeting. Abstentions and broker non-votes will be counted as present at the meeting for the purpose of determining whether there is a quorum.

## Q: Can I change my vote after I have returned a proxy or voting instruction card?

A: Yes.

If you are a record holder of Uroplasty shares as of the close of business on the record date for the Uroplasty special meeting, you may revoke your proxy and change your vote at any time before it is voted at the Uroplasty special meeting by:

- voting again by internet, telephone or mail at a later time before the closing of these voting facilities at 10:59 p.m., Minneapolis time, on March 29, 2015;
- submitting a duly executed proxy card bearing a later date;
- giving a written notice of revocation of the proxy's authority to Uroplasty's Corporate Secretary; or
- if you are a registered shareholder, attending the Uroplasty special meeting and voting in person.

If you are a record holder of Vision shares as of the close of business on the record date for the Vision special meeting, you may revoke your proxy at any time before it is voted at the Vision special meeting by taking any of the following actions:

- delivering written notice of revocation to Vision's Secretary, 40 Ramland Road South, Orangeburg, NY 10962;
- delivering a proxy card bearing a later date than the proxy that you wish to revoke;
- casting a subsequent vote via telephone or internet at a later time; or
- attending the Vision special meeting and voting in person.

# Q: What are the material U.S. federal income tax consequences of the merger to U.S. holders of Uroplasty shares?

The merger is intended to be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, or the Code. Assuming the merger qualifies as a reorganization, a holder of Uroplasty common stock will not recognize any gain or loss for U.S. federal income tax purposes upon the exchange of the holder's shares of Uroplasty common stock for shares of Vision

A: common stock pursuant to the merger, except with respect to cash received in lieu of fractional shares of Vision common stock. You are urged to consult your own tax advisor regarding the particular consequences to you of the merger. For a more complete discussion of the material U.S. federal income tax consequences of the merger, see *Material U.S. Federal Income Tax Consequences of the Merger* beginning on page 120.

## Q: When do you expect the merger to be completed?

We hope to complete the merger as soon as reasonably practicable and expect to complete the merger in the first half of 2015. However, the merger is subject to various conditions, and it is possible that factors outside the

A: control of both companies could result in the merger being completed at a later time, or not at all. See *The Merger Agreement—Conditions to Completion of the Merger* beginning on page 114 and *Risk Factors* beginning on page 21.

## Q: Are shareholders entitled to appraisal and dissenter's rights?

*Uroplasty*: Yes. Sections 471 and 473 of the Minnesota Business Corporation Act, or MBCA, entitle any holder of shares of Uroplasty common stock as of the record date for the special meeting of Uroplasty shareholders, in lieu of receiving the merger consideration that such holder would otherwise be entitled to pursuant to the merger agreement, to dissent from the merger and obtain payment in cash for the fair value of Uroplasty shares held by

A: the holder. Any shareholder contemplating the exercise of these dissenters' rights should review carefully the provisions of Sections 471 and 473 of the MBCA (copies of which are attached as Annex J to this joint proxy statement/prospectus), particularly the special procedural steps required to perfect such rights. These rights may be lost if the procedural requirements of Section 473 of the MBCA are not fully and precisely satisfied. See *The Merger—Appraisal and Dissenters' Rights* beginning on page 101.

*Vision*: No. Vision shareholders are not entitled to appraisal or dissenter's rights in connection with the merger or any of the other transactions described in this joint proxy statement/prospectus. See *The Merger—Appraisal and Dissenters' Rights* beginning on page 101.

## Q: What do I need to do now?

Carefully read and consider the information contained in this joint proxy statement/prospectus, including its A: Annexes, then please authorize a proxy to vote your Uroplasty shares or Vision shares as soon as possible so that

A: Annexes, then please authorize a proxy to vote your Uroplasty shares or Vision shares as soon as possible so that your shares may be represented at the applicable shareholder meeting.

## **Q:** Do I need to do anything with my Uroplasty shares or Vision shares now?

A: No.

*Uroplasty:* After the merger is completed, your Uroplasty shares will be converted automatically into the right to receive 3.6331 Vision shares. You do not need to take any action at the current time.

As soon as possible after the merger, the exchange agent will mail each holder of record of Uroplasty shares a letter of transmittal and instructions for use in surrendering the Uroplasty shares in exchange for Vision shares pursuant to the merger.

*Vision:* You do not need to do anything with your Vision shares in connection with the merger. If the reverse stock split is approved by Vision's shareholders and effected at the discretion of the Vision board of directors, shareholders with Vision shares held in book-entry form or through a bank, broker or other nominee will not be required to take any action and will see the impact of the reverse stock split reflected in their accounts on the effective date of the reverse stock split. In that case, beneficial holders may contact their bank, broker or nominee for more information. Shareholders with Vision shares held in certificate form will be permitted to exchange their stock certificates for book-entry shares representing the Vision shares resulting from the reverse stock split. Shortly after the effective date of the reverse stock split, if any, those shareholders will receive a letter of transmittal and instructions for exchanging their certificates from Vision's exchange agent.

## **Q:** Who is soliciting my proxy?

Uroplasty and Vision have jointly retained The Proxy Advisory Group, LLC to assist in their solicitation of proxies and have agreed to pay it a fee of approximately \$25,000, plus administrative disbursement allowance of up to \$3,500, for these services. Uroplasty will pay \$15,000, plus a disbursement allowance up to \$2,500 while

A: Vision will pay \$10,000, plus a disbursement allowance of \$1,000. The fees, excluding the disbursement allowance, may be at 50% of the amounts noted depending on the percentage of shareholders supporting the merger.

*Uroplasty:* The Uroplasty board of directors and members of management are soliciting your proxy for use at the Uroplasty special meeting and any adjournment or postponement thereof. All associated costs of the proxy solicitation by Uroplasty will be borne by Uroplasty. In addition to the use of the mail, proxies may be solicited directly by directors, officers and other employees of Uroplasty, without additional remuneration, by personal interview, telephone, facsimile or otherwise. Uroplasty also will supply copies of the proxy solicitation materials to brokerage

firms, banks, and other nominees for the purpose of soliciting

proxies from the beneficial owners of the shares held of record by such nominees. Uroplasty will request that such brokerage firms, banks, and other nominees forward the proxy solicitation materials to the beneficial owners and will reimburse them for their reasonable expenses.

*Vision:* The Vision board of directors and members of management are soliciting proxies for use at the Vision special meeting and any adjournment or postponement thereof. In accordance with the merger agreement, Vision will pay its own cost of soliciting proxies from its shareholders, including the cost of mailing this joint proxy statement/prospectus. In addition to solicitation of proxies by mail, proxies may be solicited by Vision's officers, directors and regular employees, without additional remuneration, by personal interview, telephone or other means of communication. Vision will make arrangements with brokerage houses, custodians, nominees and fiduciaries to forward proxy solicitation materials to beneficial owners of Vision shares. Vision may reimburse these brokerage houses, custodians, nominees and fiduciaries for their reasonable expenses incurred in forwarding the proxy materials.

## Q: What if I hold shares in both Uroplasty and Vision?

If you are a shareholder of both Uroplasty and Vision, you will receive two separate packages of proxy materials. A vote as a Uroplasty shareholder will not count as a vote as a Vision shareholder, and a vote as a Vision

A: A vote as a Orophasty shareholder will not count as a vote as a Vision shareholder, and a vote as a Vision shareholder will not count as a vote as a Uroplasty shareholder. Therefore, please separately vote your Uroplasty shares and Vision shares.

## Q: Who can help answer my questions?

Uroplasty and Vision shareholders who have questions about the merger or the other matters to be voted on at the A: Uroplasty special meeting or the Vision special meeting or desire additional copies of this joint proxy

statement/prospectus or additional proxy cards should contact:

The Proxy Advisory Group, LLC 18 East 41st Street, Suite 2000 New York, New York 10017 Telephone: (888) 337-7699

Uroplasty shareholders may also contact:

Brett Reynolds Senior Vice President, Chief Financial Officer and Corporate Secretary Uroplasty, Inc. 5420 Feltl Road Minnetonka, Minnesota 55343 Telephone: (952) 426-6140 Email: brett.reynolds@uroplasty.com

Vision shareholders may also contact:

Gary Siegel Vice President, Finance Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962 Telephone: (845) 848-1085 Email: gary.siegel@visionsciences.com

#### SUMMARY

This summary highlights selected information from this joint proxy statement/prospectus and may not contain all of the information that is important to you. To better understand the merger and the other proposals being considered at the Uroplasty special meeting and the Vision special meeting, you should read this entire joint proxy statement/prospectus carefully, including the attached Annexes, and the other documents to which you are referred herein. See Where You Can Find More Information beginning on page 256.

#### Information about the Companies

Uroplasty, Inc. 5420 Feltl Road, Minnetonka, Minnesota 55343 Telephone: (952) 426-6140

Uroplasty is a medical device company that develops, manufactures and markets innovative, proprietary products for the treatment of voiding dysfunctions. Uroplasty's primary focus is on two products: the Urgent PC® Neuromodulation System, or the Urgent PC System, which Uroplasty believes is the only commercially available Food and Drug Administration, or FDA, cleared, minimally-invasive, neuromodulation system that delivers percutaneous tibial nerve stimulation for office-based treatment of overactive bladder and the associated symptoms of urinary urgency, urinary frequency, and urge incontinence; and Macroplastique® Implants, or Macroplastique, an injectable, urethral bulking agent for the treatment of adult female stress urinary incontinence primarily due to intrinsic sphincter deficiency. Uroplasty shares are listed on the NASDAQ Capital Market under the symbol UPI.

Uroplasty was incorporated in Minnesota in 1992. Its headquarters is located at 5420 Feltl Road, Minnetonka, Minnesota, 55343. Its telephone number is (952) 426-6140. It maintains a web site at <u>http://www.uroplasty.com</u>. The information contained on or connected to Uroplasty's website is expressly not incorporated by reference into this joint proxy statement/prospectus. Additional information about Uroplasty is included elsewhere in this joint proxy statement/prospectus. See the sections entitled *Information With Respect to Uroplasty's Business, Uroplasty's Management Discussion and Analysis of Financial Condition and Results of Operations* and *Uroplasty's Financial Statements* beginning on pages 122, 134 and F-1, respectively.

Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962 Telephone: (845) 848-1085

Vision designs, develops, manufactures and markets products for flexible endoscopy. Its unique product lines feature a streamlined visualization system and proprietary sterile disposable microbial barrier, known as EndoSheath technology, providing users with efficient and cost effective endoscope turnover while enhancing patient safety. Vision shares are listed on the NASDAQ Capital Market under the symbol VSCI.

Vision was incorporated in Delaware, and is the successor to operations originally begun in 1987. In December 1990, Vision acquired Machida Incorporated, which became a wholly owned subsidiary. Vision's headquarters are located at the address above. Vision maintains a website at <u>www.visionsciences.com</u>. The information contained on or connected to Vision's website is expressly not incorporated by reference into this joint proxy statement/prospectus. Additional information about Vision is included elsewhere in this joint proxy statement/prospectus. See sections entitled *Information with respect to Vision's Business, Vision's Management Discussion and Analysis of Financial Condition and Results of Operations* and *Vision's Financial Statements* beginning on pages 147, 158 and F-39,

respectively.

Visor Merger Sub LLC c/o Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962 Telephone: (845) 848-1085

9

Merger Sub is a Delaware limited liability company and a newly formed, direct, wholly-owned subsidiary of Vision. Merger Sub was formed on December 11, 2014 for the sole purpose of effecting the merger. To date, Merger Sub has not conducted any activities other than those incidental to its formation, the execution of the merger agreement and the preparation of applicable filings under U.S. securities laws made in connection with the merger.

## Summary of the Merger

If the merger is completed, Uroplasty will merge with and into Merger Sub and the separate corporate existence of Uroplasty will cease. Merger Sub will be the surviving company in the merger, will change its name to Uroplasty, LLC, and Vision will continue to be the sole member of the surviving company. After the merger, Vision and its consolidated subsidiaries, including the surviving company and its subsidiaries, will operate as a combined company under the name Cogentix Medical, Inc. A copy of the merger agreement is attached as Annex A to this joint proxy statement/prospectus. You are encouraged to read the merger agreement in its entirety because it is the legal document that governs the merger. For a more complete discussion of the merger, see *The Merger* and *The Merger Agreement* beginning on pages 64 and 103, respectively.

## Recommendation of the Uroplasty Board of Directors and Uroplasty's Reasons for the Merger

After careful consideration, the Uroplasty board of directors unanimously recommends that Uroplasty shareholders vote **FOR** each of the proposals being submitted to a vote of the Uroplasty shareholders at the Uroplasty special meeting.

In reaching its decision, the Uroplasty board of directors considered a number of factors as generally supporting its decision to enter into the merger agreement, including, among others, the following:

- the belief that the combination of Uroplasty's and Vision's businesses would create more value for the
- Uroplasty shareholders in the long-term than Uroplasty could create as an independent, stand-alone company;
  - the opportunity for the Uroplasty shareholders to participate in the potential future value of the combined
- company, including future potential value from Vision's established products and products in development; and
  - the exchange ratio in the merger which is intended to result in Uroplasty shareholders holding approximately
- 62.5% of the outstanding shares of the combined company after the merger; and the governance arrangements contained in the merger agreement.

The Uroplasty board of directors also considered a variety of risks and other potentially negative factors concerning the merger, including, among others, the following:

- the risk that the merger might not be completed in a timely manner; risks related to certain terms of the merger agreement (including restrictions on the conduct of Uroplasty's
- business prior to completion of the merger and the requirement that Uroplasty pay Vision a termination fee and expense reimbursement in certain circumstances);
- risks related to the diversion of management and resources from other strategic opportunities; challenges and difficulties relating to integrating the operations of Uroplasty and Vision; and
- the fact that the combined company will need additional financing if the merger is completed.

For a more complete description of Uroplasty's reasons for the merger and the recommendation of the Uroplasty board of directors, see *The Merger*—*Recommendation of the Uroplasty Board of Directors and Uroplasty's Reasons for the Merger*, beginning on page 73.

## Recommendation of the Vision Board of Directors and Vision's Reasons for the Merger

After careful consideration, the Vision board of directors unanimously recommends that Vision shareholders vote FOR each of the proposals being submitted to a vote at the Vision special meeting.

In reaching its decision to approve, and recommend to Vision shareholders the approval of, the merger agreement and the transactions contemplated thereby, the Vision board of directors considered a number of factors, including the following:

- that combining the companies would create a larger, more balanced company with a broader product line to
- sell to its customer base;
- the complementary nature of the companies' urology-oriented businesses;
- lack of overlap in their respective geographic markets;
- that Uroplasty has a large sales force with experience in selling directly to medical offices and doctor-practices;
- Uroplasty has an experienced management team in place; the expectation that the combined company would promote earnings per share accretion (in comparison to
- Vision on a stand-alone basis) including through the realization of synergies and Uroplasty's higher operating margin;
- the expectation that the combined company would have easier access to additional financing; and
- the expectation that shareholders would experience opportunities for share price growth.

The Vision board of directors also considered a variety of uncertainties, risks and other potentially negative factors relevant to the merger, including the following:

- the fact that Vision shareholders will own a significantly smaller percentage in the combined company;
- the difficulty and costs inherent in the combination of two businesses and the risk that the cost savings, synergies and other benefits expected might not be fully or timely realized; and
- the fact that the combined company will need additional financing to satisfy anticipated liquidity challenges

and the possibility that additional financing might not be available, or available only on a dilutive basis. For a more complete description of Vision's reasons for the merger and the recommendation of the Vision board of directors, see *The Merger – Recommendation of the Vision Board of Directors and Vision's Reasons for the Merger*, beginning on page 77.

# **Opinion of Piper Jaffray & Co.**

On December 19, 2014, Piper Jaffray & Co., or Piper Jaffray, Uroplasty's financial advisor, delivered its opinion to the Uroplasty board of directors. The opinion stated that, as of December 19, 2014, based upon and subject to the various qualifications, considerations and assumptions set forth in the Piper Jaffray opinion, the exchange ratio was fair, from a financial point of view, to the holders of the Uroplasty common stock.

The full text of that opinion, which sets forth the assumptions made, matters considered and limitations on the respective reviews undertaken by Piper Jaffray in connection with its opinion, is attached as Annex D to this joint proxy statement/prospectus and is incorporated by reference in this joint proxy statement/prospectus in its entirety. Piper Jaffray provided its opinion for the information and assistance of the Uroplasty board of directors in connection with its consideration of the merger. The opinion of Piper Jaffray is not a recommendation as to how any shareholder should vote or act with respect to any aspect of the merger or any other matter. You should read the opinion carefully and in its entirety. For a more complete summary of Piper Jaffray's opinion, see *The Merger—Opinion of Uroplasty's Financial Advisor* beginning on page 80.

# **Opinion of Leerink Partners LLC**

Vision engaged Leerink Partners LLC, or Leerink, to render an opinion with respect to the fairness, from a financial point of view, of the consideration to be paid in connection with the merger. At a meeting of the Vision board of directors on December 19, 2014, Leerink rendered its oral opinion to the Vision board, confirmed by delivery of a

written opinion dated December 19, 2014, that, as of such date and based upon and subject to the factors, assumptions and limitations set forth in its written opinion, the exchange ratio was fair, from a financial point of view, to Vision.

The full text of the written opinion of Leerink, dated December 19, 2014, which sets forth, among other things, the assumptions made, procedures followed, matters considered and limitations on the review undertaken by Leerink in connection with the opinion, is attached as Annex E to this joint proxy statement/prospectus, and is incorporated herein by reference. Leerink provided its opinion for the benefit and use of the Vision board of directors in its consideration of the transaction, and its opinion is directed only to the fairness, from a financial point of view, of the merger exchange ratio to Vision. The Leerink opinion does not constitute an opinion as to the merits of the merger, or any other matter. For a more complete summary of Leerink's opinion, see *The Merger—Opinion of Vision's Financial Advisor* beginning on page 86.

## **Risk Factors**

The merger, as well as the possibility that the merger may not be completed, poses a number of risks to Uroplasty and Vision and their respective shareholders, including, among others:

- the exchange ratio is fixed and will not be adjusted upon any change in the price of either Uroplasty shares or Vision shares;
- the merger is subject to certain conditions to closing that could result in the merger not being consummated
- or being delayed, either of which could negatively impact the share price and future business and operating results of Uroplasty and Vision;
  - the merger agreement contains provisions that restrict Uroplasty's and Vision's ability to pursue alternatives to
- the merger and, in specified circumstances, could require Uroplasty or Vision to pay the other party a termination fee and expense reimbursement; and
- whether or not the merger is completed, the announcement and pendency of the merger could impact or
- cause disruptions in the businesses of Uroplasty and Vision, which could have an adverse effect on the businesses and operating results of Uroplasty and Vision.

Uroplasty, Vision and the combined company are also subject to various risks associated with their respective businesses. These risks are discussed in greater detail under *Risk Factors* beginning on page 21. Uroplasty and Vision both encourage you to read and consider all of these risks carefully.

## **Closing and Timing of the Merger**

The completion of the merger will occur at a date and time specified jointly by Vision and Uroplasty, which will be no later than three business days after the satisfaction or, to the extent permitted by applicable law, waiver of the conditions to the closing of the merger (other than those conditions that by their terms are to be satisfied at the closing, subject to the satisfaction or waiver of those conditions).

Vision and Uroplasty currently expect the closing to occur in the first half of 2015. However, as the merger is subject to the satisfaction or waiver of the conditions described in the merger agreement, it is possible that factors outside the control of Vision and Uroplasty could result in the merger being completed at a later time, or not at all.

#### Merger Consideration to Uroplasty Shareholders

At the effective time of the merger, each outstanding Uroplasty share will be converted into the right to receive 3.6331 fully paid and nonassessable Vision shares, other than shares held by Vision, Merger Sub, or any wholly-owned subsidiary of Vision or Uroplasty, which will be canceled and retired and cease to exist, and dissenting shares as described under *The Merger—Appraisal and Dissenters' Rights*.

Vision will not issue fractional Vision shares or certificates for fractional Vision shares in connection with the merger. Each Uroplasty shareholder that otherwise would have been entitled to receive a fraction of a Vision share will receive, in lieu thereof and upon surrender of such Uroplasty share certificate or uncertificated share, an amount in cash that is described in detail under *The Merger Agreement—No Fractional Shares* beginning on page 106.

For a more complete discussion of the merger consideration, see *The Merger Agreement—Merger Consideration to Uroplasty Shareholders* beginning on page 104.

#### **Appraisal and Dissenters' Rights**

Any Uroplasty shares outstanding immediately prior to the merger, and held by Uroplasty shareholders who have not approved the merger and who have properly exercised dissenters' rights in the time and manner provided in Sections 471 and 473 of the MBCA, and, as of the effective time, have neither effectively withdrawn nor lost their dissenters' rights under the MBCA, will not be converted into the right to receive the merger consideration, but will, by virtue of the merger, be entitled to only such consideration as shall be determined pursuant to Section 473 of the MBCA.

Appraisal or dissenters' rights are not available to Vision shareholders in connection with the merger or any of the other transactions described in this joint proxy statement/prospectus.

For a more complete description of the dissenters' rights available to Uroplasty shareholders, see *The Merger—Appraisal* and Dissenters' Rights beginning on page 101.

#### Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards

*Stock Options.* Immediately prior to the effective time, each option to purchase Uroplasty shares that is then outstanding will be adjusted such that the option becomes an option to acquire Vision shares on the same terms and conditions as were applicable to the Uroplasty option prior to the merger, except that (A) the number of Vision shares subject to the new option will be equal to the product of (i) the number of Uroplasty shares subject to the existing option and (ii) 3.6331 (rounding fractional shares down to the nearest whole share) and (B) the exercise price per share under the new option will be equal to (i) the exercise price per share of the Uroplasty option divided by (ii) 3.6331 (rounded up to the nearest whole cent). To the extent that Section 409A or Section 421(a) of the Code, apply to any such Uroplasty option, this adjustment will be subject to such modifications, if any, as are required to cause the substitution of Vision options for Uroplasty options to be made in a manner consistent with Section 409A or 421(a) of the Code, as applicable.

*Restricted Stock*. Immediately prior to the effective time, each share of Uroplasty restricted stock that is then outstanding will be exchanged and converted into the right to receive 3.6331 restricted Vision shares on the same terms and conditions as were applicable to the Uroplasty restricted stock prior to the merger.

*Performance Awards.* Immediately prior to the effective time of the merger, each Uroplasty performance award that is then outstanding will be adjusted such that (A) it becomes payable, on the same terms and conditions as were applicable to such Uroplasty performance award prior to the merger, in cash or, if sufficient cash is unavailable, in Vision restricted stock units, and (B) the specified stock price target of each Uroplasty performance award will be equal to the quotient obtained by dividing (i) the current stock price target by (ii) 3.6331 (rounded up to the nearest whole cent).

For a more complete discussion of the treatment of Uroplasty stock options and other equity-based awards, see *The Merger*—*Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards* beginning on page 104.

#### Management of the Combined Company Following the Merger

Upon completion of the merger, the board of directors of the combined company will consist of eight directors, including all five current members of the Uroplasty board of directors and three current members of the Vision board of directors. Upon completion of the merger, Robert C. Kill, Uroplasty's current Chairman of the Board, President and Chief Executive Officer, will serve as Chairman of the Board, President and Chief Executive Officer of the combined company, Brett A. Reynolds, Uroplasty's current Senior Vice President, Chief Financial Officer and Corporate Secretary, will serve as Senior Vice President, Chief Financial Officer and Corporate

company, and Darin Hammers, Uroplasty's current Senior Vice President, Global Sales and Marketing, will serve as Senior Vice President, Global Sales and Marketing of the combined company.

For a more complete discussion of the management of the combined company after the merger, see *The Merger—Board* of Directors and Management After the Merger beginning on page 96.

# Interests of Uroplasty's Directors and Officers in the Merger

In considering the unanimous recommendation of the Uroplasty board of directors to Uroplasty shareholders to vote in favor of the merger agreement and the transactions contemplated thereby, including the merger, and the

other matters to be acted upon by the Uroplasty shareholders at the Uroplasty special meeting, Uroplasty shareholders should be aware that members of the Uroplasty board of directors and Uroplasty's executive officers have interests in the merger that may be different from, or in addition to, or conflict with, the interests of Uroplasty shareholders.

Interests of the Uroplasty directors and officers relate to:

the board of directors of the combined company will include all five current members of the Uroplasty board

- of directors, and such directors, with the exception of Mr. Kill, are expected to receive cash and equity compensation for their board service;
- Mr. Kill will be appointed President and Chief Executive Officer of the combined company and is expected to receive cash and equity compensation for his service;
- Mr. Reynolds will be appointed Senior Vice President, Chief Financial Officer and Corporate Secretary of the combined company and is expected to receive cash and equity compensation for his service;
- Mr. Hammers will be appointed Senior Vice President, Global Sales and Marketing of the combined company and is expected to receive cash and equity compensation for his service;
- other current officers of Uroplasty may become officers of the combined company and will receive compensation for their service;
- pursuant to the terms of the merger agreement, Uroplasty's current and former directors and executive officers will be entitled to certain ongoing indemnification and coverage for six years after the effective time; and each of Uroplasty's officers and directors entered into a voting agreement with Vision pursuant to which,
- among other things and subject to the terms and conditions therein, the officers and directors agreed to vote their Uroplasty shares in favor of the merger, the merger agreement and the transactions contemplated by the merger agreement.

The Uroplasty board of directors was aware of these potential conflicts of interest and considered them, among other matters, in reaching its decision to approve the merger agreement and the transactions contemplated thereby, including the merger, and to recommend that Uroplasty shareholders approve the merger agreement and the transactions contemplated thereby, including the merger, and related matters. Other than full disclosure of these potential conflicts of interest, the Uroplasty board of directors did not take any other steps to alleviate such potential conflicts of interest since it did not consider such potential conflicts of interest to be material in connection with its decision to approve the merger agreement and the transactions contemplated thereby, including the merger.

For a more complete discussion of the interests of the directors and executive officers of Uroplasty in the merger, see *The Merger—Interests of Uroplasty's Directors and Officers in the Merger* beginning on page 96.

#### Interests of Vision's Directors and Officers in the Merger

In considering the unanimous recommendations of the Vision board of directors to vote in favor of the merger agreement and the transactions contemplated thereby, including the merger, and the other matters to be acted upon by Vision shareholder at the Vision special meeting, Vision shareholders should be aware that some of Vision's directors and executive officers have interests in the merger that are different from, and in addition to, the interest of Vision shareholders generally.

Interests of the Vision directors and executive officers relate to:

- the board of directors of the combined company will include three of the current members of the Vision board of directors, and such directors are expected to receive cash and equity compensation for their service;
- other current officers of Vision may become officers of the combined company and receive compensation for
- their service;
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as of February 9, 2015, Vision's directors and officers held an aggregate 1,586,457 options and 1,565,768 shares of restricted stock, all of which options that are then outstanding will become fully

vested and exercisable at the effective time of the merger and remain exercisable for the remainder of their terms, and all of which shares of restricted stock that are then outstanding will become fully vested and free of any forfeiture restrictions at the effective time of the merger;

under the terms of his employment agreement, Howard I. Zauberman, Vision's President and Chief Executive Officer, is entitled to an aggregate \$125,000, payable in accordance with Vision's ordinary payroll practices

- ornicel, is childred to an aggregate \$125,000, payable in accordance with vision's ordinary payron practices
   for six months following the merger, because he will not continue in his current position with the combined company;
  - each of Vision's officers and directors entered into a voting agreement with Uroplasty pursuant to which, among other things and subject to the terms and conditions therein, the officers and directors agreed to vote
- their Vision shares in favor of the merger, the merger agreement and the transactions contemplated thereby; and
- in connection with the merger agreement, Vision and Lewis C. Pell, Vision's Chairman, entered into
- amendments to all of the outstanding convertible notes and warrants held by Mr. Pell, which amendments will become automatically effective at the time of the merger.

## No Uroplasty Golden Parachute Compensation

There are not any agreements or understandings, whether written or unwritten, between any of Uroplasty's named executive officers and either Uroplasty or Vision concerning any type of compensation, whether present, deferred or contingent, that is based on or otherwise relates to the merger. The merger will not constitute a change in control under the employment agreement of any of Uroplasty's named executive officers or under the Uroplasty, Inc. 2006 Amended Stock and Incentive Plan. Uroplasty has not entered into any new agreement or arrangement to provide additional compensation in connection with the merger and no additional payments to Uroplasty's named executive officers are expected to be made in connection with the merger. Therefore, the advisory shareholder vote relating to golden parachute compensation otherwise required by Item 402(t) of Regulation S-K is not required with respect to

golden parachute compensation otherwise required by Item 402(t) of Regulation S-K is no Uroplasty's named executive officers.

# **Conditions to Completion of the Merger**

The obligations of Vision and Uroplasty to consummate the transactions contemplated by the merger agreement are subject to the satisfaction or waiver by Vision and Uroplasty of certain conditions set forth in the merger agreement, including the following conditions:

obtaining the approval of the required percentage of Vision shares to (i) issue Vision shares in connection with the merger, (ii) increase the number of Vision shares available for issuance pursuant to equity-based awards under Vision equity incentive plans, pursuant to one or more plans to be newly created, by at least 12,300,000 Vision shares, (iii) adopt the proposal of the Vision board of directors to amend Vision's

- certificate of incorporation, including the increase in the number of authorized shares of common stock and the name change to Cogentix Medical, Inc., (iv) approve the merger agreement and the transactions contemplated thereby, and (v) if required by NASDAQ rules, approve the amendments to the convertible promissory notes and warrants issued by Vision to Mr. Pell, and (vi) adopt any other resolution necessary to effect the transaction contemplated by the merger agreement;
- obtaining Uroplasty shareholder approval of the merger agreement and consummation of the transactions contemplated thereby, including the merger;
- the effectiveness of the registration statement on Form S-4, of which this joint proxy statement/prospectus forms a part, under the Securities Act, and no stop order having been issued;
- there being no action pending against Vision, Merger Sub or Uroplasty or any of their respective affiliates by any governmental body (i) seeking to enjoin or make illegal, delay or otherwise restrain or prohibit the consummation of, or to have rescinded, the merger; (ii) seeking material damages in connection with the

merger; or (iii) seeking to impose any criminal sanctions or liability on Vision, Merger Sub or Uroplasty in connection with the merger;

the representations and warranties of the other party, other than the representations relating to the authority of such party with respect to the execution, delivery, performance, due and valid authorization

15

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#### TABLE OF CONTENTS

and enforceability of the merger agreement, and to each party's capital structure, (i) to the extent qualified by material adverse effect, being true and correct, and (ii) to the extent not qualified by material adverse effect, being true and correct except where the failure to be true and correct, individually or in the aggregate, has not had, and would not reasonably be expected to have, a material adverse effect on such party, in the case of (i) and (ii), as of the closing date (except for those representations and warranties that were made as of a specified date, which need be true and correct, subject to such qualifications, only as of such specified date);

the representations and warranties of the other party relating to the authority of such party with respect to the

- execution, delivery, performance, due and valid authorization and enforceability of the merger agreement, and each party's capital structure being true and correct in all respects (other than *de minimis* inaccuracies with respect to such party's capital structure) as of the closing date;
- the other party having performed, in all material respects, its covenants and agreements contained in the merger agreement required to be performed prior to the closing date;
- since the date of the merger agreement, there having not been or occurred any material adverse effect to the other party; and
- the voting agreements between such party and the directors and officers of the other party being in effect and not terminated, amended or repudiated.

In addition, the obligations of Uroplasty to consummate the transactions contemplated by the merger agreement are subject to the satisfaction of the following conditions as of the closing date:

- Vision appointing the nominees for the combined company's board of directors as set forth in the merger agreement; and
- the amendments to the convertible promissory notes and warrants issued by Vision to Mr. Pell not having
- been terminated, amended, modified or repudiated and otherwise becoming effective at the effective time of the merger.

Uroplasty and Vision may waive conditions to completion of the merger only to the extent legally permissible. In the event that either Uroplasty or Vision determines to waive any condition to the merger and such waiver necessitates the recirculation of this joint proxy statement/prospectus and resolicitation of proxies under applicable law, Uroplasty and Vision will recirculate this joint proxy statement/prospectus and resolicit proxies from Uroplasty and Vision shareholders.

For a more complete discussion of the conditions to completion of the merger, see *The Merger Agreement—Conditions* to *Completion of the Merger* beginning on page 114.

#### No Solicitation; Board Recommendations

Subject to certain exceptions specified in the merger agreement, each of Vision and Uroplasty agreed not to (i) solicit proposals relating to, participate or engage in discussions or negotiations with respect to, or enter into any agreement with respect to an acquisition proposal with respect to itself or (ii) disclose any non-public information or data relating to, or afford access to the properties, books, or records of, itself or any of its subsidiaries to any person that has made an acquisition proposal with respect to it.

If, however, prior to obtaining the approval of its shareholders, Vision or Uroplasty receives an unsolicited written acquisition proposal from a third party that constitutes, or that its respective board of directors determines in good faith is reasonably expected to lead to, a superior proposal, then Vision or Uroplasty, as applicable, may, subject to certain conditions included in the merger agreement, disclose any non-public information or data relating to, or afford access to the properties, books, or records of, itself or any of its subsidiaries to and participate or engage in discussions or negotiations with that third party with respect to that proposal.

For a more complete description of the prohibition on solicitations of acquisition proposals from third parties, see *The Merger Agreement—No Solicitation; Board Recommendations* beginning on page 110.

#### **Change of Recommendation**

The merger agreement generally restricts the ability of the board of directors of each of Vision and Uroplasty to withdraw its recommendation that its shareholders approve the transactions contemplated by the merger agreement or to propose publicly to recommend, adopt, or approve any acquisition proposal with respect to itself.

However, the board of directors of each of Vision and Uroplasty may change its recommendation, prior to obtaining the approval of the respective shareholders, in response to a superior offer or an intervening event if, among other things, such board of directors concludes that a failure to change its recommendation would be a breach of its fiduciary duties to its shareholders and, if requested by the other party, its representatives have negotiated in good faith with the other party for five business days regarding any amendment to the merger agreement that would allow the transaction contemplated thereby to be effected.

For a more complete description of the circumstances under which the Vision board of directors or Uroplasty board of directors may withdraw its recommendation that its shareholders approve the merger, see *The Merger Agreement*—*Change of Recommendation* beginning on page 112.

#### **Termination of the Merger Agreement**

The merger agreement may be terminated and the merger may be abandoned at any time prior to the effective time by mutual written consent of Vision and Uroplasty, as well as under certain other circumstances.

The merger agreement may be terminated:

- by either Vision or Uroplasty if the other party's board of directors or any committee thereof (i) makes an adverse recommendation change or (ii) publicly proposes to make an adverse recommendation change;
- by either Vision or Uroplasty if the other party materially breaches the provisions of the merger agreement described under *The Merger Agreement—No Solicitation; Board Recommendations*; by either Vision or Uroplasty if at any time prior to obtaining the approval of its shareholders, in order to enter into a definitive agreement with respect to a superior proposal, in each case if it has complied with its
- obligations under the provisions described under *The Merger Agreement—No Solicitation; Board Recommendations* and, in connection with the termination of the merger agreement, it pays to the other party in immediately available funds \$1.5 million;
- by Uroplasty if the amendments contemplated by the merger agreement to the convertible promissory notes and warrants issued by Vision to Mr. Pell have been terminated, amended, modified or repudiated; or by either Vision or Uroplasty if at any time prior to the effective time, if any of the other party's covenants, representations or warranties contained in the merger agreement has been breached or any of the other party's
- representations and warranties has become untrue, such that any of the conditions to the closing of the merger described under *The Merger Agreement—Conditions to Completion of the Merger* will not be satisfied, and such breach is (i) incapable of being cured by the other party or (ii) has not been cured within 45 days of receipt by the other party of written notice of such breach describing in reasonable detail such breach.

The merger agreement also may be terminated by either Vision or Uroplasty if, subject to certain conditions being met:

- the required approval of either party's shareholders contemplated under the merger agreement at the respective shareholders' meeting is not obtained;
- the transactions contemplated by the merger agreement violate any order, decree or ruling of any
- court or governmental body that has become final and non-appealable or if there is a law that makes the transactions contemplated in the merger agreement illegal or otherwise prohibited;

- the merger has not been consummated by 5:00 p.m., New York time, on September 30, 2015; or
- more than 10% of the issued and outstanding Uroplasty shares have properly exercised, and not withdrawn or otherwise lost, dissenters' rights under the MBCA.

For a more complete discussion of the circumstances under which the merger agreement may be terminated, see *The Merger Agreement*—*Termination of the Merger Agreement* beginning on page 116.

#### **Expenses and Termination Fee**

All costs and expenses incurred in connection with the negotiation of the merger agreement, the performance of the obligations thereunder, and the consummation of the transactions contemplated thereby will be paid by the party incurring these expenses. The merger agreement provides that each of Vision and Uroplasty will be obligated to pay a \$1.5 million termination fee and expenses not to exceed \$2.0 million to the other party following the termination of the merger agreement by the other party in certain circumstances.

For a more complete discussion of termination fees and expenses, see *The Merger Agreement—Expenses and Termination Fee* beginning on page 116.

#### **Anticipated Accounting Treatment**

The merger will be accounted for as a reverse acquisition pursuant to which Uroplasty will be considered the acquiring entity for accounting purposes in accordance with U.S. generally accepted accounting principles. As such, Uroplasty will allocate the total purchase consideration to Vision's tangible and identifiable intangible assets and liabilities based on their relative fair values at the date of completion of the merger. Uroplasty's historical results of operations will replace Vision's historical results of operations for all periods prior to the merger. After completion of the merger, the results of operations of both companies will be included in the combined company's financial statements. As required under applicable regulations under the Code, for certain consolidated tax return compliance and accounting purposes following the merger, Vision will calculate and file consolidated tax returns and certain financial statements as though Uroplasty was the surviving entity in the merger and as though Uroplasty were the parent to the new consolidated group. For all other purposes, Vision will be the surviving parent to the new consolidated group.

For a more complete discussion of the anticipated accounting treatment of the merger, see *The Merger—Anticipated Accounting Treatment* beginning on page 101.

#### **Voting Agreements**

Concurrently with the execution of the merger agreement, each of Uroplasty and Vision entered into voting agreements with the other's officers and directors, respectively, representing shareholders holding approximately 39% of Vision's outstanding shares of common stock and representing shareholders holding approximately 4% of Uroplasty's outstanding shares of common stock at December 1, 2014, pursuant to which, among other things and subject to the terms and conditions therein, such shareholders agreed to vote their Vision and Uroplasty shares in favor of the merger, the merger agreement, the transactions contemplated by the merger agreement and against any acquisition proposal (other than the merger), including any superior proposal.

#### Amendments to Pell Notes and Warrants

Concurrently with the execution of the merger agreement, Vision and Mr. Pell have entered into amendments to all of the outstanding convertible notes and warrants held by Mr. Pell. The amendments, which extend the maturity date of the convertible notes and the exercise period of the warrants, will become automatically effective without further action by Vision or Mr. Pell at the effective time of the merger. The amended convertible promissory notes will be subordinated to loans incurred by the combined company to finance certain strategic initiatives, in each case as reasonably approved by Mr. Pell. The warrants may be exercised effective immediately prior to the closing of an event

constituting a change in control (other than the merger). Shareholder approval of these amendments may be required by the NASDAQ Capital Market. See *Vision Proposal No. 7 – Approval of Amendments to Pell Convertible Notes and Warrants* beginning on page 234.

# Litigation Related to the Merger

On January 7, 2015, a putative class action complaint was filed in the District Court, Fourth Judicial District, County of Hennepin, State of Minnesota, by a purported shareholder of Uroplasty under the caption *Joseph J. Frustaci vs. Uroplasty, Inc., et al.*, C.A. No. 27-cv-15-305. The complaint names as defendants

Uroplasty, Vision, Merger Sub and the members of the Uroplasty board of directors. The complaint asserts various causes of action, including, among other things, that the members of the Uroplasty board of directors breached their fiduciary duties owed to the Uroplasty shareholders in connection with entering into the merger agreement and approving the merger. The complaint further alleges Uroplasty, Vision and Merger Sub aided and abetted the alleged breaches of fiduciary duties by the Uroplasty board of directors. The plaintiff is seeking, among other things, injunctive relief enjoining or rescinding the merger and an award of attorneys' fees and costs. Uroplasty and Vision believe that this lawsuit is without merit and intend to contest it vigorously.

## Material U.S. Federal Income Tax Consequences of the Merger

The merger is intended to be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Code. Assuming the merger qualifies as a reorganization, holders of Uroplasty common stock will not recognize any gain or loss for U.S. federal income tax purposes upon the exchange of the holder's Uroplasty shares for Vision shares pursuant to the merger, except with respect to cash received in lieu of fractional shares of Vision common stock. You are urged to consult your own tax advisor regarding the particular consequences to you of the merger.

For a more complete discussion of the material U.S. federal income tax consequences of the merger, see *Material U.S. Federal Income Tax Consequences of the Merger* beginning on page 120.

## **Comparative Per Share Data**

The following tables set forth certain historical, pro forma and pro forma equivalent per share financial information for Uroplasty shares and Vision shares. The following information should be read in conjunction with the audited financial statements of Uroplasty and Vision, which are provided in this joint proxy statement/prospectus beginning on pages F-1 and F-39, respectively, and the financial information contained in *Selected Historical Financial Information and Unaudited Pro Forma Condensed Combined Financial Information* of this joint proxy statement/prospectus, beginning on page 47. The unaudited pro forma information below is presented for informational purposes only and is not necessarily indicative of the operating results or financial position that would have occurred if the merger had been completed as of the periods presented, nor is it necessarily indicative of the future operating results or financial position of the combined company. The unaudited pro forma information also does not purport to indicate balance sheet data or results of operations data as of any future date or for any future period.

Per share information for the nine months ended December 31, 2014:	Uroplasty Historical		Vision Historical		Pro Forma Combined		Pro Forma Uroplasty Equivalent	
Basic and diluted net loss	\$ (0.25	)\$	(0.11	)\$	(0.09	)\$	(0.33	)
Book value (deficit)	0.40		(0.39	)\$	0.20	\$	0.72	
Cash dividends	-	_	-	_	_	_	_	-
Per share information for the year ended March 31, 2014:	Uroplasty Historical		Vision Historical		Pro Forma Combined		Pro Forma Uroplasty Equivalent	
Basic and diluted net loss	\$ (0.25	)\$	(0.17	)\$	(0.13	)\$	(0.47	)
Book value (deficit)	0.61		(0.31	)	N/A <sup>(1)</sup>		N/A <sup>(1)</sup>	
Cash dividends	_	_	_	_	_	_		_

- Pro forma book value per share is not meaningful as purchase adjustments were calculated as of December 31, 2014. (1)
- 19

#### **Comparative Per Share Market Price Data**

Uroplasty shares are listed for trading on the NASDAQ Capital Market under the symbol UPI. Vision shares are listed for trading on the NASDAQ Capital Market under the symbol VSCI. The following table lists the closing prices per Vision share and Uroplasty share, on an actual and equivalent per share basis, on NASDAQ on the following dates:

- December 19, 2014, the last full trading day prior to the public announcement of the merger, and
- February 20, 2015, the last trading day for which this information could be calculated prior to the date of this joint proxy statement/prospectus.

					E	quivalent value of merger	
	-	Uroplasty shares of common stock		on shares of nmon stock		consideration per Uroplasty share <sup>(1)</sup>	
December 19, 2014	\$	2.35	\$	1.01	\$	3.67	
February 20, 2015	\$	1.33	\$	0.51	\$	1.85	

The equivalent per share data for Uroplasty shares has been determined by multiplying the market price of one  $V_{ij}$  and  $V_{ij}$  an

<sup>(1)</sup> Vision share of common stock on each of the dates by the exchange ratio of 3.6331.

#### **RISK FACTORS**

In addition to the other information included in this joint proxy statement/prospectus, including the matters addressed under Cautionary Statement Concerning Forward-Looking Statements, Uroplasty and Vision shareholders should consider carefully the following risk factors before deciding how to vote their Uroplasty shares at the Uroplasty special meeting and/or Vision shares at the Vision special meeting. If any of the risks described below actually occur, the respective businesses, operating results, financial condition or share prices of Uroplasty, Vision or the combined company could be materially adversely affected. The risks discussed below may not prove to be exhaustive and are based on certain assumptions made by Uroplasty and Vision, which later may prove to be incorrect or incomplete.

#### **Risks Related to the Merger**

# The exchange ratio is fixed and will not be adjusted in the event of any change in the price of either Uroplasty shares or Vision shares.

Upon completion of the merger, each Uroplasty share will be converted into the right to receive 3.6331 Vision shares. This exchange ratio will not be adjusted for changes in the market price of either Uroplasty shares or Vision shares between the date of signing the merger agreement and completion of the merger. Changes in the price of Vision shares prior to the merger will affect the value of Vision shares that Uroplasty shareholders will receive on the closing date. The exchange ratio will, however, be adjusted appropriately to fully reflect the effect of any reclassification, stock split, stock dividend or distribution, recapitalization or other similar transaction with respect to either the Uroplasty shares or Vision shares prior to the completion of the merger.

The prices of Uroplasty shares and Vision shares on the date of the completion of the merger may vary from their prices on the date the merger agreement was executed, on the date of this joint proxy statement/prospectus and on the date of each shareholder meeting. As a result, the value represented by the exchange ratio will also vary. These variations could result from changes in the business, operations or prospects of Uroplasty or Vision prior to or following the completion of the merger, regulatory considerations, general market and economic conditions and other factors both within and beyond the control of Uroplasty or Vision. At the time of the Uroplasty special meeting, Uroplasty shareholders will not know with certainty the value of the Vision shares that they will receive upon completion of the merger. Based on the closing price on the NASDAQ Capital Market on February 20, 2015, the last practicable trading day prior to the date of this joint proxy statement/prospectus, the value of the 3.6331 Vision shares to be received in respect of each Uroplasty share was \$1.85.

# The merger is subject to certain conditions to closing that could result in the merger not being consummated or being delayed, any of which could negatively impact the share price and future business and operating results of Uroplasty and Vision.

Consummation of the merger is subject to a number of customary conditions, including, but not limited to, the approval of the merger agreement by the Uroplasty and Vision shareholders and the other conditions described under

*The Merger Agreement—Conditions to Completion of the Merger* beginning on page 114. There is no assurance that Uroplasty and Vision will receive the necessary approvals or satisfy the other conditions necessary for the completion of the merger. If any conditions to the merger are not satisfied or, where waiver is permissible, not waived, the merger will not be consummated.

Failure to complete the merger would prevent Uroplasty and Vision from realizing the anticipated benefits of the merger. Uroplasty and Vision have already and expect to continue to incur significant costs associated with transaction fees, professional services, taxes and other costs related to the merger. In the event that the merger is not completed, Uroplasty and Vision, respectively, will remain liable for these costs and expenses. Further, if the merger

is not completed and the merger agreement is terminated, under certain circumstances, either Uroplasty or Vision may be required to pay the other party a termination fee of \$1.5 million and/or pay expenses of the other party up to \$2 million.

In addition, the current market price of Uroplasty shares and Vision shares may reflect a market assumption that the merger will occur, and a failure to complete the merger could result in a negative perception by the market of Uroplasty and Vision generally and a resulting decline in the market price of Uroplasty shares and Vision shares. Any delay in the consummation of the merger or any uncertainty about the consummation of the

merger could also negatively impact the share price and future business and operating results of Uroplasty and Vision. Uroplasty and Vision cannot assure you that the merger will be consummated, that there will be no delay in the consummation of the merger or that the merger will be consummated on the terms contemplated by the merger agreement.

# Uroplasty and Vision may waive one or more conditions to the merger without resoliciting shareholder approval for the merger.

Certain conditions to Uroplasty's and Vision's obligations to complete the merger may be waived, in whole or in part, to the extent legally allowed, either unilaterally or by agreement of Uroplasty and Vision. In the event of a waiver of a condition, the boards of directors of Uroplasty and Vision will evaluate the materiality of any such waiver to determine whether a supplement to this joint proxy statement/prospectus, an amendment to the registration statement of which this joint proxy statement/prospectus is a part or a resolicitation of proxies is necessary. If the Uroplasty board of directors or the Vision board of directors determines any such waiver is not significant enough to require resolicitation of shareholders, it will have the discretion to complete the merger without seeking further shareholder approval. The conditions requiring the approval of each company's shareholders, however, cannot be waived.

# The merger agreement contains provisions that restrict Uroplasty's and Vision's ability to pursue alternatives to the merger and, in specified circumstances, could require Uroplasty or Vision to pay the other party a termination fee and expense reimbursement.

Under the merger agreement, Uroplasty and Vision each agreed not to (1) take certain actions to solicit proposals relating to alternative business combination transactions or (2) subject to certain exceptions, including the receipt of a superior proposal (as defined in the merger agreement), enter into discussions or an agreement concerning or provide confidential information in connection with any proposals for alternative business combination transactions. In certain specified circumstances described under *The Merger Agreement—Expenses and Termination Fee*, upon termination of the merger agreement, the breaching party would be required to pay the other party a termination fee of \$1.5 million and reimburse the other party for its merger-related expenses in an amount not to exceed \$2 million. These provisions could discourage a third party that may have an interest in acquiring all or a significant part of Uroplasty or Vision from considering or proposing that acquisition, even if such third party were prepared to enter into a transaction that is more favorable to Uroplasty, Vision or their respective shareholders than the proposed merger.

# Whether or not the merger is completed, the announcement and pendency of the merger could impact or cause disruptions in the businesses of Uroplasty and Vision, which could have an adverse effect on the businesses and operating results of Uroplasty and Vision.

Whether or not the merger is completed, the announcement and pendency of the merger could cause disruptions in or otherwise negatively impact the businesses and operating results of Uroplasty and Vision, including among others:

Uroplasty and Vision employees may experience uncertainty about their future roles with the combined

- company, which might adversely affect Uroplasty's and Vision's ability to retain and hire key personnel and other employees;
  - the attention of Uroplasty's and Vision's management may be directed toward completion of the merger and
- transaction-related considerations and may be diverted from the day-to-day operations and pursuit of other opportunities that could have been beneficial to the businesses of Uroplasty and Vision; and customers, distributors, independent sales agencies, vendors or suppliers may seek to modify or terminate
- their business relationships with Uroplasty or Vision, or delay or defer decisions concerning Uroplasty or Vision.

These disruptions could be exacerbated by a delay in the completion of the merger or termination of the merger agreement and could have an adverse effect on the businesses, operating results or prospects of Uroplasty and Vision if the merger is not completed or the business, operating results or prospects of the combined company if the merger is completed.

# Current Uroplasty and Vision shareholders will have a reduced ownership and voting interest in the combined company after the merger.

Upon completion of the merger, Uroplasty shareholders will own approximately 62.5% of the combined company and Vision shareholders will own approximately 37.5% of the combined company, excluding shares of Vision issuable upon the conversion of convertible promissory notes, and exercise of warrants, held by Mr. Pell, which have been amended in connection with the merger agreement, as described under *Vision Proposal No.* 7 – *Approval of Amendments to Pell Convertible Notes and Warrants* beginning on page 234. Uroplasty and Vision shareholders currently have the right to vote for their respective directors and on other matters affecting their respective companies. When the merger occurs, each Uroplasty shareholder who receives Vision shares in the merger will become a shareholder of the combined company with a percentage ownership of the combined company that will be smaller than the shareholder's percentage ownership of Uroplasty. Correspondingly, each Vision shareholder will remain a shareholder is percentage ownership of Vision prior to the merger. As a result of these reduced ownership percentages, current Uroplasty shareholders will have less voting power in the combined company than they now have with respect to Vision.

# The Vision shares to be received by Uroplasty shareholders as a result of the merger will have different rights from Uroplasty shares.

Following completion of the merger, Uroplasty shareholders will no longer be shareholders of Uroplasty, but will be shareholders of Vision, which will be renamed Cogentix Medical, Inc. Uroplasty shareholders' rights are currently governed by the Uroplasty articles of incorporation and bylaws, and Minnesota law. After the merger, the combined company shareholders' rights will be governed by the combined company certificate of incorporation and bylaws and Delaware law.

See *Comparison of the Rights of Uroplasty Shareholders and Vision Shareholders* beginning on page 243 for a discussion of the different rights associated with Uroplasty shares and Vision shares.

# The opinions of Uroplasty's and Vision's financial advisors will not reflect changes in circumstances between the signing of the merger agreement and completion of the merger.

Uroplasty and Vision have not obtained updated opinions from their respective financial advisors as of the date of this joint proxy statement/prospectus and do not expect to receive updated opinions prior to completion of the merger. Changes in the operations and prospects of Uroplasty or Vision, general market and economic conditions and other factors that may be beyond the control of Uroplasty or Vision, and on which Uroplasty's and Vision's financial advisors' opinions were based, may significantly alter the value of Uroplasty or Vision or the prices of Uroplasty shares or Vision shares by the time the merger is completed. The opinions do not speak as of the time the merger will be completed or as of any date other than the date of such opinions. Because Uroplasty's and Vision's financial advisors will not be updating their opinions, the opinions will not address the fairness of the merger consideration from a financial point of view at the time the merger is completed. The Uroplasty bareholders or directors' recommendation that Uroplasty shareholders vote **FOR** the proposals being submitted to the Uroplasty shareholders and the Vision board of directors' recommendation that Vision shareholders vote **FOR** the proposals being submitted to Vision of the opinions that Uroplasty and Vision received from their respective financial advisors, please refer to *The Merger—Opinion of Uroplasty's Financial Advisor* and *The Merger—Opinion of Vision's Financial Advisor* beginning on pages 80 and 86, respectively.

# The directors and executive officers of Uroplasty and Vision have interests in the merger that may be different from, or in addition to, those of other Uroplasty and Vision shareholders, which could have influenced their decisions to support or approve the merger.

In considering whether to approve the proposals at the meetings, Uroplasty and Vision shareholders should recognize that the directors and executive officers of Uroplasty and Vision have interests in the merger that are in addition to their interests as shareholders of Uroplasty or Vision. These interests may include, among others, continued service as a director or an executive officer of the combined company, accelerated vesting of certain equity-based awards or certain severance benefits and payment of certain amounts in connection with the merger, as applicable. These interests, among others, may influence the directors and executive officers of Uroplasty to

#### TABLE OF CONTENTS

support or approve the proposals at the Uroplasty special meeting or the directors and executive officers of Vision to support or approve the proposals at the Vision special meeting. See *The Merger — Interests of Uroplasty's Directors and Officers in the Merger* and *The Merger — Interests of Vision's Directors and Officers in the Merger* beginning on pages 96 and 97, respectively.

If counterparties to certain agreements with Uroplasty or Vision do not consent to the merger, change of control rights under those agreements may be triggered as a result of the merger, which could cause the combined company to lose the benefit of such agreements and incur liabilities or replacement costs.

Uroplasty and Vision could be parties to agreements or possess permits that contain change of control provisions that will be triggered as a result of the merger. If the counterparties to these agreements or the authorities responsible for such permits do not consent to the merger, the counterparties or authorities may have the ability to exercise certain rights (including termination rights), resulting in Uroplasty or Vision incurring liabilities as a consequence of breaching such agreements or operating without such permits, or causing Uroplasty or Vision to lose the benefit of such agreements or permits or incur costs in seeking replacement agreements or permits.

# A putative class action lawsuit has been filed and additional lawsuits may be filed against Uroplasty, Vision and/or Merger Sub relating to the merger. An adverse ruling in any such lawsuit may prevent the merger from being consummated.

On January 7, 2015, a putative class action complaint was filed in the District Court, Fourth Judicial District, County of Hennepin, State of Minnesota, by a purported shareholder of Uroplasty under the caption *Joseph J. Frustaci vs. Uroplasty, Inc., et al.,* C.A. No. 27-cv-15-305. The complaint names as defendants Uroplasty, Vision, Merger Sub and the members of the Uroplasty board of directors. The complaint asserts various causes of action, including, among other things, that the members of the Uroplasty board of directors breached their fiduciary duties owed to the Uroplasty shareholders in connection with entering into the merger agreement and approving the merger. The complaint further alleges Uroplasty, Vision and Merger Sub aided and abetted the alleged breaches of fiduciary duties by the Uroplasty board of directors. The plaintiff is seeking, among other things, injunctive relief enjoining or rescinding the merger and an award of attorneys' fees and costs. It is possible that this complaint will be amended to make additional claims and/or that additional lawsuits making similar or additional claims relating to the merger will be brought.

One of the conditions to completion of the merger is the absence of any order being in effect that prohibits the consummation of the merger. Accordingly, if this plaintiff or any future plaintiff is successful in obtaining an order enjoining consummation of the merger, then such order may prevent the merger from being completed, or from being completed within the expected time frame.

#### Risks Related to the Combined Company if the Merger is Completed

## The combined company will need additional financing after the merger is completed, which may not be available on favorable terms at the time it is needed and which could reduce the combined company's operational and strategic flexibility.

The combined company will require additional working capital to fund future operations. The combined company could seek to acquire that through additional equity or debt financing arrangements, which may or may not be available on favorable terms at such time. If the combined company raises additional funds by issuing equity securities, the combined company's shareholders will experience dilution. Debt financing, if available, may involve covenants restricting the combined company's operations or its ability to incur additional debt. Any debt financing or additional equity that the combined company raises may contain terms that are not favorable to the combined

company or its shareholders. If the combined company does not have, or is not able to obtain, sufficient funds, it may have to delay development or commercialization of its products or license to third parties the rights to commercialize products or technologies that it would otherwise seek to commercialize. The combined company also may have to reduce marketing, customer support or other resources devoted to its products or cease operations.

# The combined company may be unable to successfully integrate Uroplasty's and Vision's operations or realize the anticipated cost savings and other potential benefits of the merger in a timely manner or at all. As a result, the value of the combined company's shares may be adversely affected.

Uroplasty and Vision entered into the merger agreement because each company believed that the merger will be beneficial to its respective shareholders, other stakeholders and businesses. Achieving the anticipated

potential benefits of the merger will depend in part upon whether the combined company is able to integrate Uroplasty's and Vision's operations in an efficient and effective manner. The integration process may not be completed smoothly or successfully. The necessity of coordinating geographically separated organizations, systems and facilities and addressing possible differences in business backgrounds, corporate cultures and management philosophies may increase the difficulties of integration. Uroplasty and Vision operate numerous systems, including those involving management information, purchasing, accounting and finance, sales, billing, payroll, employee benefits and regulatory compliance. Uroplasty and Vision may also have inconsistencies in standards, controls, procedures or policies that could affect the combined company's ability to maintain relationships with customers and employees after the merger or to achieve the anticipated benefits of the merger. The integration of certain operations following the merger will require the dedication of significant management resources, which may temporarily distract management's attention from the combined company's day-to-day business. Employee uncertainty and lack of focus during the integration process may also disrupt the combined company's business. Any inability of management to integrate successfully the operations of the two companies or to do so within a longer time frame than expected could have a material adverse effect on the combined company's business and operating results. The combined company may not be able to achieve the anticipated operating and cost synergies or long-term strategic benefits of the merger. An inability to realize the full extent of, or any of, the anticipated benefits of the merger, as well as any delays encountered in the integration process, could have an adverse effect on the combined company's business and operating results, which may affect the value of the combined company's shares after completion of the merger.

The success of the combined company after the merger will depend in part upon the ability of Uroplasty and Vision to retain key employees of each company. Competition for qualified personnel can be very intense. In addition, key employees may depart because of issues relating to the uncertainty or difficulty of integration or a desire not to remain with the combined company. Accordingly, no assurance can be given that key employees will be retained.

Uroplasty and Vision have not yet determined the exact nature of how the businesses and operations of the two companies will be combined after the merger. The actual integration may result in additional and unforeseen expenses, and the anticipated benefits of the integration plan may not be realized.

# The future results of the combined company will suffer if the combined company does not effectively manage its expanded operations following completion of the merger.

Following completion of the merger, the size of the business of the combined company will increase significantly beyond the current size of either Uroplasty's or Vision's business. The combined company's future success depends, in part, upon its ability to manage this expanded business, which will pose substantial challenges for management, including challenges related to the management and monitoring of new operations and associated increased costs and complexity. There can be no assurances that the combined company will be successful or that it will realize the expected operating efficiencies, cost savings and other benefits currently anticipated from the merger.

## Uroplasty and Vision will incur direct and indirect costs as a result of the merger.

Uroplasty and Vision will incur substantial expenses in connection with completing the merger, and over a period of time following completion of the merger, the combined company further expects to incur substantial expenses in connection with coordinating the businesses, operations, policies and procedures of Uroplasty and Vision. While Uroplasty and Vision have assumed that a certain level of transaction and coordination expenses will be incurred, there are a number of factors beyond the combined company's control that could affect the total amount or the timing of these transaction and coordination expenses. For example, as discussed under *The Merger – Appraisal and Dissenters' Rights*, Sections 471 and 473 of the MBCA entitle any holder of Uroplasty common stock as of the record date for the special meeting of Uroplasty shareholders, in lieu of receiving the merger consideration that such holder would otherwise be entitled pursuant to the merger agreement, to dissent from the merger and obtain payment in cash

for the fair value of the shares of Uroplasty common stock held by such holder. Many of the expenses that will be incurred, by their nature, are difficult to estimate accurately. These expenses may exceed the costs historically borne by Uroplasty and Vision.

# Uroplasty's and Vision's actual financial positions and results of operations may differ materially from the unaudited pro forma financial data included in this joint proxy statement/prospectus.

The pro forma financial information contained in this joint proxy statement/prospectus is presented for illustrative purposes only and may not be an indication of what the combined company's financial position or results of operations would have been had the transaction been completed on the dates indicated. The pro forma financial information was derived from the audited and unaudited historical financial statements of Uroplasty and Vision and certain adjustments and assumptions were made regarding the combined company after giving effect to the transaction. The assets and liabilities of Uroplasty and Vision were measured at fair value based on various preliminary estimates using assumptions that management believes are reasonable utilizing information currently available. The process for estimating the fair value of acquired assets and assumed liabilities requires the use of judgment in determining the appropriate assumptions and estimates. These purchase price estimates may be revised as additional information becomes available and as additional analyses are performed. Additionally, the value of the consideration deemed (for accounting purposes only) to be given by Uroplasty to complete the merger will be determined based on the trading price of Uroplasty' common stock at the time of the completion of the merger rather than the closing share price on February 9, 2015 used to determine the purchase price for illustrative purposes in the Unaudited Pro Forma Condensed Combined Financial Statements presented below. Differences between preliminary estimates in the pro forma financial information and the final acquisition accounting will occur and could have a material impact on the pro forma financial information and the combined company's financial position and future results of operations.

The assumptions used in preparing the pro forma financial information may not prove to be accurate, and other factors may affect the combined company's financial condition or results of operations following the closing. Any potential decline in the combined company's financial condition or results of operations may cause significant variations in the share price of the combined company.

# The expected officers and directors of the combined company will have the ability to exercise significant control over the combined company.

Following the effective time of the merger, the expected executive officers and directors of the combined company will own an aggregate of approximately 10.9% of the outstanding common stock of the combined company. Specifically, Mr. Pell, who is expected to serve as a director of the combined company, at his option, will have the right to convert the unpaid principal balance of the convertible promissory notes issued to Mr. Pell by Vision into 24,202,853 shares of common stock of the combined company. The notes, as amended, would not be convertible until three years following the merger, subject to certain exceptions described under Vision Proposal No. 7 – Approval of Amendments to Pell Convertible Notes and Warrants beginning on page 234. If Mr. Pell elects to convert the entire outstanding principal balance of the convertible promissory notes into shares of the common stock of the combined company and to exercise all of his common stock warrants, he would own approximately 27.2%, and the expected executive officers and directors of the combined company would own approximately 31.1%, of the outstanding common stock of the combined company based on the number of shares of common stock expected to be outstanding immediately following the effective time of the merger, without taking into account the effect of the proposed reverse stock split of Vision shares. As such, the directors and executive officers of the combined company may exercise significant control over all matters requiring shareholder approval, including the election of directors and approval of significant corporate transactions. This concentration of ownership may have the effect of delaying or preventing a change in control of the combined company or forcing management to change its operating strategies, which may be to the benefit of management but not in the interest of the shareholders of the combined company.

# The market price of the combined company's shares after the merger may be affected by factors different from those currently affecting Uroplasty shares or Vision shares.

Upon completion of the merger, holders of Uroplasty shares will become holders of Vision shares. The business of Uroplasty differs from that of Vision in important respects and, accordingly, the results of operations of the combined company and the market price of the combined company's shares following the merger may be affected by factors different from those currently affecting the independent results of operations of Uroplasty and Vision. For a discussion of the businesses of Uroplasty and Vision and of certain factors to consider in connection with those businesses, see

Information With Respect to Uroplasty's Business and Information With Respect to Vision's Business beginning on pages 122 and 147, respectively.

# If goodwill or other intangible assets that the combined company records in connection with the merger become impaired, the combined company could be required to take significant charges against earnings.

In connection with the accounting for the merger, the combined company expects to record a significant amount of goodwill and other intangible assets. Under U.S. GAAP, the combined company must assess, at least annually and potentially more frequently, whether the value of its goodwill and other indefinite-lived intangible assets have been impaired. Amortizing intangible assets will be assessed for impairment in the event of an impairment indicator. Any impairment of the value of goodwill or other intangible assets will result in a charge against earnings, which could materially adversely affect the combined company's results of operations and shareholders' equity in future periods.

# If any of the events described in Risks Related to Uroplasty or Risks Related to Vision occur, those events could cause the potential benefits of the merger not to be realized.

Following completion of the merger, the combined company will be susceptible to many of the risks described under *Risks Related to Uroplasty* and *Risks Related to Vision*. To the extent any of the events in the risks described in those sections occur, those events could cause the potential benefits of the merger not to be realized and the market price of the combined company's shares to decline.

#### **Risks Related to Uroplasty**

#### Uroplasty continues to incur losses and may never reach profitability.

Uroplasty has incurred net losses in each of the last five fiscal years. As of December 31, 2014, Uroplasty had an accumulated deficit of approximately \$49.5 million primarily because of costs relating to the development, including seeking regulatory approvals, and commercialization of its products. Uroplasty expects its operating expenses relating to sales and marketing activities, product development and clinical trials, including an FDA-mandated post-market clinical study for its Macroplastique product, will continue during the foreseeable future. To achieve profitability, Uroplasty must generate substantially more revenue than it has in prior years. Uroplasty's ability to achieve significant revenue growth will depend, in large part, on its ability to achieve widespread market acceptance and third-party reimbursement for its products and successfully expand its business in the U.S. Uroplasty may never achieve substantial market acceptance, realize significant revenue from the sale of its products or be profitable.

# The use and acceptance of Uroplasty's products depends heavily upon the availability of third-party reimbursement for the procedures in which its products are used.

In the U.S., healthcare providers that purchase medical devices, including Uroplasty's products, generally rely on third-party payers, including Medicare, Medicaid, private health insurance carriers and managed care organizations, to reimburse all or part of the cost and fees associated with the procedures performed using these devices. The commercial success of Uroplasty's products will depend on the ability of healthcare providers to obtain adequate reimbursement from third-party payers for the procedures in which Uroplasty's products are used. Third-party payers are increasingly challenging the coverage and pricing of medical products and procedures.

Even if a procedure is eligible for reimbursement, the level of reimbursement may not be adequate to justify the use of Uroplasty's products. In addition, third-party payers may deny reimbursement if they determine that the device used in the treatment was not cost-effective or was used for a non-approved indication, particularly if there is not a published Current Procedural Terminology, or CPT, code for reimbursement. For example, in 2009, the American Medical Association advised the medical community that the previously recommended Category 1 CPT code for percutaneous tibial nerve stimulation, or PTNS, treatments should be replaced with an unlisted code. As a result, many third-party insurers delayed or denied reimbursement for PTNS treatments, significantly impacting the sales of Uroplasty's Urgent

PC System, until a new code was effective in January 2011.

The availability of the Category 1 CPT code for PTNS treatments has encouraged broader use of Uroplasty's Urgent PC System, but it has not resulted in universal coverage and there can be no assurance that additional payers will agree to create coverage policies or that the policies, if they are created, will provide adequate reimbursement, that existing coverage will not again be challenged (as it was in fiscal 2009), or that government actions will not decrease the level of reimbursement.

#### TABLE OF CONTENTS

Reimbursement and healthcare payment systems in international markets vary significantly by country, with some countries offering government-sponsored healthcare or private insurance, or both. In many countries where there is government-sponsored healthcare reimbursement, decisions are made by individual hospitals with the government setting an upper limit of reimbursement. In most foreign countries, there are also insurance systems that may offer payments for alternative procedures. Uroplasty cannot be certain that it, or in countries in which it works with its distributors, those distributors, will successfully and cost-effectively manage all of these payment systems.

All third-party reimbursement programs, whether government-funded or insured commercially, inside the U.S. or outside, are developing increasingly sophisticated methods of controlling health care costs through prospective reimbursement and capitation programs, group purchasing, redesign of benefits, second opinions, careful review of bills, encouragement of healthier lifestyles and exploration of more cost-effective methods of delivering healthcare. These types of programs can potentially limit the amount that healthcare providers may be willing to pay for medical devices and could have a material adverse effect on Uroplasty's financial position and results of operations.

#### Uroplasty cannot predict how quickly or how broadly the market will accept its products.

In addition to the availability of third-party reimbursement, market acceptance of Uroplasty's products will depend on its ability to demonstrate the safety, clinical efficacy, perceived benefits, and cost-effectiveness of its products compared to products or treatment options of its competitors. Uroplasty cannot assure you that it will be successful in educating the marketplace about the benefits of its products. Uroplasty's Urgent PC System requires a new treatment protocol for the physicians and their staff to implement repeatedly. Even if customers accept Uroplasty's products, this acceptance may not translate into repeat sales if its customers do not fully adopt the new treatment protocol in their practice.

# Uroplasty is subject to changing federal and state regulations that could increase the cost of doing business or impose requirements with which it cannot comply.

In response to perceived increases in health care costs in recent years, there have been and continue to be proposals by the federal government, state governments, regulators and third-party payers to control these costs and, more generally, to reform the U.S. healthcare system. Certain of these proposals could limit the prices Uroplasty is able to charge for its products or the amounts of reimbursement available for its products and could limit the acceptance and availability of its products, adversely affecting its financial position and results of operations.

# The 2010 Healthcare Reform Legislation imposes an excise tax on Uroplasty that it may be unable to recoup, and requires cost controls that may impact the rate of reimbursement for its products.

Significant U.S. healthcare reform legislation, the Patient Protection and Affordable Care Act, as reconciled by the Health Care and Education Reconciliation Act of 2010 (collectively, the PPACA), was enacted into law in March 2010. Commencing January 1, 2013, the PPACA imposed on manufacturers or producers making sales of medical devices in the U.S., other than sales at retail for individual use, an excise tax. Uroplasty's U.S. net sales, all subject to the excise tax, represented approximately 73% of its worldwide consolidated net sales in fiscal 2014 and Uroplasty expects U.S. sales to continue to grow and become a greater proportion of its worldwide consolidated net sales. To the extent the clinics and physicians do not absorb increased costs represented by the tax because of reimbursement limitations, Uroplasty likely will not be able to offset the tax with increased revenue. Accordingly, the new tax will adversely affect its business, cash flows and results of operations. Although several bills have been proposed in U.S. Congress to eliminate the tax, including a bill passed by the U.S. Senate, most of these bills are tied to corresponding increases in taxes from other sources, and therefore face substantial opposition.

The PPACA also contains provisions aimed at improving the quality and decreasing the costs of healthcare. The Medicare provisions include value-based payment programs, increased funding of comparative effectiveness research, reduced hospital payments for avoidable readmissions and hospital acquired conditions, and pilot programs to evaluate alternative payment methodologies that promote care coordination (such as bundled physician and hospital payments). Additionally, the PPACA includes a reduction in the annual rate of reimbursement growth for hospitals that began in 2011 and provides for the establishment of an independent

#### TABLE OF CONTENTS

payment advisory board to recommend ways of reducing the rate of growth in Medicare spending beginning in 2014. Many of these provisions will not be effective for a number of years and there are many programs and requirements for which the details have not yet been fully established. Accordingly, although it remains impossible to predict the extent of the regulation and the full impact of the PPACA, any changes that lower reimbursement for Uroplasty's products or reduce medical procedure volumes could adversely affect its business and results of operations.

#### Changes in regulatory policy, particularly at the FDA, might adversely affect Uroplasty's operations.

The FDA has increased significantly the scrutiny applied to 510(k) submissions, and it may also focus more scrutiny on other regulation within its purview. The FDA and the U.S. Congress are influenced by high profile events, injuries and cases that generate publicity and public attention, and new legislation is often generated as a result of those events. There can be no assurance that new products Uroplasty introduces will not be delayed by the current level of scrutiny applied to applications at the FDA or that new laws and regulations will not be adopted that impact the cost of production and marketing of Uroplasty's existing products.

# If Uroplasty is not able to attract, retain and motivate its sales force and expand its distribution channels, its sales and revenues will suffer.

In the U.S., Uroplasty has a sales organization consisting primarily of direct sales representatives, and a marketing organization to market its products directly and support its distributor organizations. Uroplasty expects to expand its sales and marketing organization, as needed, to support its growth. Uroplasty has and will continue to incur significant additional expenses to support this organization. Uroplasty cannot be certain that its sales organization will be able to generate sales of its Urgent PC System at levels that justify its expense, or even if it can, that Uroplasty will be able to recruit, train, motivate or retain qualified sales and marketing personnel. Except for Uroplasty's direct sales organization in the U.S., United Kingdom, The Netherlands, Switzerland and the Nordic countries, for other countries it sells its products through a network of independent distributors. Uroplasty's ability to increase product sales in foreign markets will largely depend on its ability to develop and maintain relationships with its distributors and on their ability to successfully market and sell its products. Uroplasty may not be able to retain distributors who are willing to commit the necessary resources to market and sell its products to the level of its expectations. Failure to maintain or expand Uroplasty's distribution channels or to recruit, retain and motivate qualified personnel could have a material adverse effect on its product sales and revenues.

# The size and resources of Uroplasty's competitors may render it difficult for Uroplasty to successfully compete in the marketplace.

Uroplasty's products compete against similar medical devices and other treatment methods, including drugs, for treating voiding dysfunctions. Many of Uroplasty's competitors, which include some of the largest medical products and pharmaceutical companies in the world, have significantly greater financial, research and development, manufacturing and marketing resources than Uroplasty has. Uroplasty's competitors could use these resources to develop or acquire products that are safer, more effective, less invasive, less expensive or more readily accepted than Uroplasty's products. Their products could make Uroplasty's technology and products obsolete or noncompetitive. Uroplasty's competitors could also devote greater resources to the marketing and sale of their products and adopt more aggressive pricing policies than Uroplasty can.

# Uroplasty is primarily dependent on sales of two product lines and its business would suffer if sales of either of these product lines decline.

Currently, Uroplasty is dependent on sales of its Urgent PC System and Macroplastique products. Net sales of Urgent PC System and Macroplastique accounted for approximately 61% and 34%, respectively, of Uroplasty's total net sales

in fiscal 2014, and 65% and 31%, respectively, of Uroplasty's total net sales for the nine-month period ended December 31, 2014. If demand for any or both of the product lines declines, Uroplasty's revenues and business prospects may suffer.

# Uroplasty may require additional financing and may find it difficult to obtain the financing on favorable terms, or at all.

Uroplasty's future liquidity and capital requirements will depend on numerous factors, including: the timing and cost required to expand its sales, marketing and distribution capabilities in the U.S. markets; the cost and effectiveness of its marketing and sales efforts of its products in international markets; the effect of competing

technologies and market, reimbursement and regulatory developments; the cost of research and development programs; and the cost involved in protecting its proprietary rights. Although Uroplasty currently has an adequate cash balance, it may need to raise additional financing to support its operations and planned growth activities in the future because it has yet to achieve profitability and generate positive cash flows. Any equity financing could substantially dilute the equity interests of shareholders in Uroplasty and any debt financing could impose significant financial and operational restrictions on Uroplasty. Uroplasty cannot assure you that it will obtain additional financing on acceptable terms, or at all.

# Uroplasty could be subject to fines and penalties, or required to temporarily or permanently cease offering products, if it fails to comply with the extensive regulations applicable to the sale and manufacture of medical products.

The production and marketing of Uroplasty's products and its ongoing research and development, preclinical testing and clinical trial activities are subject to extensive regulation and review by numerous governmental authorities both in the U.S. and abroad. U.S. and foreign regulations applicable to medical devices are wide-ranging and govern, among other things, the testing, marketing and pre-market review of new medical devices, and the manufacturing practices, reporting, advertising, exporting, labeling and record keeping procedures. Uroplasty is required to obtain regulatory approval or clearance before it can market its products in the U.S. and certain foreign countries. The regulatory process requires significant time, effort and expenditures to bring Uroplasty's products to market, and Uroplasty cannot assure you that the regulatory authority it currently possesses to market its products will remain available, or that it will be able to obtain authority to sell new or existing products in new markets. Further, the manufacturing facilities of medical products are subject to periodic reviews and inspection by the FDA and foreign regulatory authorities. Uroplasty's failure to comply with regulatory requirements could result in governmental agencies:

- imposing fines and penalties on Uroplasty;
- preventing Uroplasty from manufacturing or selling its products;
- bringing civil or criminal charges against Uroplasty;
- delaying the introduction of its new products into the market;
- enforcing operating restrictions on Uroplasty;
- recalling or seizing Uroplasty's products; or
- withdrawing or denying approvals or clearances for Uroplasty's products.

Even if Uroplasty receives regulatory approval or clearance of a product, the approval or clearance could limit the uses for which it may label and promote the product, which may limit the market for its products.

#### Uroplasty's distributors may not obtain regulatory approvals in a timely basis, or at all.

Uroplasty often relies on its distributors in countries outside the U.S. in seeking regulatory approval to market its products in particular countries. To the extent Uroplasty does so, it is dependent on persons outside of its direct control to make regulatory submissions and secure approvals, and it does or will not have direct access to health care agencies in those markets to ensure timely regulatory approvals or prompt resolution of regulatory or compliance matters. If Uroplasty's distributors fail to obtain the required approvals or do not do so in a timely manner, Uroplasty's sales from its international operations and its results of operations may be adversely affected.

### Uroplasty may not have the resources to successfully market its products, which would adversely affect its business and results of operations.

The marketing of Uroplasty's products requires a significant amount of time and expense in order to identify the physicians who would use its products and to train a sales force that is large enough to interact with the targeted

physicians. The ease and predictability of third-party reimbursement significantly impacts the success of Uroplasty's marketing activities. Uroplasty may not have adequate resources to market its products successfully against larger competitors who have more resources than Uroplasty does. If Uroplasty cannot market its products successfully, its business and results of operations would be adversely affected.

# If Uroplasty cannot attract and retain its key personnel and management team, it may not be able to manage and operate successfully, and it may not be able to meet its strategic objectives.

Uroplasty's future success depends, in large part, upon its ability to attract and retain and motivate its management team and key managerial, scientific, sales and technical personnel. Key personnel may depart because of difficulties with change or a desire not to remain with Uroplasty. Uroplasty is highly dependent on its President and CEO and other senior management, and any unanticipated loss or interruption of their services could significantly reduce Uroplasty's ability to meet its strategic objectives because, given the intense competition for senior management and other key personnel, it may not be possible for Uroplasty to find appropriate replacement personnel should the need arise. The loss of a member of Uroplasty's senior management or its professional staff would require the remaining senior executive officers to divert immediate and substantial attention to seeking a replacement. There is no guarantee that Uroplasty will be successful in retaining its current personnel or in hiring or retaining qualified personnel in the future. Loss of key personnel or the inability to hire or retain qualified personnel in the future could have a material adverse effect on Uroplasty's ability to operate successfully. Further, any inability on Uroplasty's part to enforce non-compete arrangements related to key personnel who have left the company could have a material adverse effect on Uroplasty's business.

# If third parties claim that Uroplasty infringes upon their intellectual property rights, Uroplasty may incur liabilities and costs and may have to redesign or discontinue selling the affected product.

The medical device industry is litigious with respect to patents and other intellectual property rights. Companies operating in Uroplasty's industry routinely seek patent protection for their product designs, and many of Uroplasty's principal competitors have large patent portfolios. Companies in the medical device industry have used intellectual property litigation to gain a competitive advantage. Whether a product infringes a patent involves complex legal and factual issues, the determination of which is often uncertain. Uroplasty faces the risk of claims that it has infringed on third parties' intellectual property rights. Uroplasty's efforts to identify and avoid infringing on third parties' intellectual property rights may not always be successful. Any claims of patent or other intellectual property infringement, even those without merit, could:

- be expensive and time consuming for Uroplasty to defend;
- result in Uroplasty being required to pay significant damages to third parties;
- cause Uroplasty to cease making or selling products that incorporate the challenged intellectual property;
- require Uroplasty to redesign, reengineer or rebrand its products, if feasible;
- require Uroplasty to enter into royalty or licensing agreements in order to obtain the right to use a third party's
- intellectual property, which agreements may not be available on terms acceptable to Uroplasty, or at all;divert the attention of Uroplasty's management; or
- result in Uroplasty's customers or potential customers deferring or limiting their purchases or use of the
- affected products until resolution of the litigation.

In addition, new patents obtained by Uroplasty's competitors could threaten its products' continued life in the market even after it has already been introduced.

#### If Uroplasty is unable to adequately protect its intellectual property rights, it may not be able to compete effectively.

Uroplasty's success depends in part on its ability to protect the proprietary rights to the technologies used in its products. Uroplasty relies on patent protection, as well as a combination of trademark laws and confidentiality, noncompetition and other contractual arrangements to protect its proprietary technology. However, these legal means afford only limited protection and may not adequately protect Uroplasty's rights or permit Uroplasty to gain or keep a competitive advantage. Uroplasty's patents and patent applications, if issued, may not be broad enough to prevent competitors from introducing similar products into the market. Uroplasty's patents, if challenged or if it attempts to

enforce them, may not necessarily be upheld by the courts. In addition, patent protection in foreign countries may be different from patent protection under U.S. laws and may not be favorable to Uroplasty.

Uroplasty also relies on unpatented proprietary technology. Uroplasty cannot assure you that it can meaningfully protect all of its rights in its unpatented proprietary technology or that others will not independently develop substantially equivalent products or processes or otherwise gain access to Uroplasty's unpatented proprietary technology. Uroplasty attempts to protect its trade secrets and other unpatented proprietary technology through the use of confidentiality and noncompetition agreements with its current key employees and with other parties to whom it has divulged trade secrets. However, these agreements may not be enforceable or may not provide meaningful protection for Uroplasty's proprietary information in the event of unauthorized use or disclosure or other breaches of the agreements or in the event competitors discover or independently develop similar proprietary information.

Efforts on Uroplasty's part to enforce any of its proprietary rights could be time-consuming and expensive, which could adversely affect Uroplasty's business and prospects and divert its management's attention.

#### Product liability claims could adversely affect Uroplasty's business and results of operations.

The manufacture and sale of medical devices exposes Uroplasty to significant risk of product liability claims, some of which may have a negative impact on its business. Any defects or risks that Uroplasty has not yet identified with its products may give rise to product liability claims. Uroplasty's existing \$10 million of worldwide product liability insurance coverage may be inadequate to protect it from liabilities it may incur or it may not be able to maintain adequate product liability insurance at acceptable rates. If a product liability claim or series of claims is brought against Uroplasty for uninsured liabilities or in excess of its insurance coverage and it is ultimately determined that it is liable, Uroplasty's business could suffer. Additionally, Uroplasty could experience a material design or manufacturing failure in its products, a quality system failure, other safety issues or heightened regulatory scrutiny that would warrant a recall of some of its products. A recall of any of Uroplasty's products likely would be costly, would be uninsured and could also result in increased product liability claims. Further, while Uroplasty trains its physician customers in the proper use of its products, Uroplasty cannot be certain that they will implement its instructions accurately. If Uroplasty's products are used incorrectly by its customers, injury may result and this could give rise to product liability claims against Uroplasty.

# Security breaches and other disruptions could compromise Uroplasty's information and expose it to liability, which would cause its business and reputation to suffer.

In the ordinary course of Uroplasty's business, it uses its networks to collect and store sensitive data, including intellectual property, its proprietary business information and that of its customers, suppliers and business partners, personally identifiable information of its customers and employees, and data relating to patients who use its products. The secure processing, maintenance and transmission of this information is critical to Uroplasty's operations. Despite Uroplasty's security measures, its information technology and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. Any such breach could compromise Uroplasty's networks and the information stored there could be accessed, publicly disclosed, lost or stolen. Any such access, disclosure or other loss of information could result in legal claims or proceedings, liability under laws that protect the privacy of personal information, and regulatory penalties, disrupt Uroplasty's operations and the services it provides to customers, damage its reputation, and cause a loss of confidence in its products and services, which could adversely affect its operating margins, revenues and competitive position.

### The loss or interruption of materials from any of Uroplasty's key suppliers could delay the manufacture of its products, which would limit its ability to generate sales and revenues.

Uroplasty currently purchases several key materials used in its products from single source suppliers, including the finished products for its Urgent PC System. If one of these suppliers delayed or curtailed shipments to Uroplasty, its ability to manufacture and deliver product would be impaired, its sales would decline or be curtailed for that product,

and Uroplasty would be forced to quickly locate an alternative source of supply. Uroplasty cannot be sure that acceptable alternative arrangements could be made on a timely basis. Further, Uroplasty's reliance on such suppliers and the cost and difficulty Uroplasty would encounter in qualifying an alternative subjects it to increased risk of price increase by single source suppliers. Additionally, the qualification of materials and processes as a result of a supplier change could be deemed as unacceptable to regulatory

authorities and cause delays and increased costs due to additional test requirements. A significant interruption in the supply of materials, for any reason, could delay the manufacture and sale of Uroplasty's products, which would limit its ability to generate revenues.

# If Uroplasty is not able to maintain sufficient quality controls, regulatory approvals of its products by the European Union, Canada, the FDA or other relevant authorities could be delayed or denied and Uroplasty's sales and revenues will suffer.

The FDA, European Union, Canada or other related authorities could stop or delay approval of production of products if Uroplasty's manufacturing facilities do not comply with applicable manufacturing requirements. The FDA's Quality System Regulations impose extensive testing, control, documentation and other quality assurance requirements. Canada and the European Union also impose requirements on quality systems of manufacturers, who are inspected and certified on a periodic basis and may be subject to additional unannounced inspections. Further, Uroplasty's suppliers are also subject to these regulatory requirements. Failure by any of Uroplasty's suppliers or Uroplasty to comply with these requirements could prevent Uroplasty from obtaining or retaining approval for and marketing of its products.

#### If Uroplasty is not able to acquire or license other products, its business and future growth prospects could suffer.

As part of Uroplasty's growth strategy, it intends to acquire or license additional products and technologies for development and commercialization. The success of this strategy depends upon Uroplasty's ability to identify, select and acquire the right products and technologies.

Products and technologies that Uroplasty licenses or acquires may require additional development prior to sale, including clinical testing and approval by the FDA and other regulatory bodies, and Uroplasty may encounter difficulty or delays in completing the development or receiving the necessary approvals. Uroplasty may find that the product or technology cannot be manufactured economically or commercialized successfully. Uroplasty may not be able to acquire or license the right to products on terms that it finds acceptable, or at all.

Even if Uroplasty completes future acquisitions, its business, financial condition and the results of operations could be negatively affected because:

• it may be unable to integrate the acquired business or products successfully and realize anticipated economic, operational and other benefits in a timely manner; and

#### • the acquisition may disrupt its ongoing business, distract its management team and divert its resources. Uroplasty's business strategy relies on assumptions about the market for its products, which, if incorrect, would adversely affect its business prospects and profitability.

Uroplasty is focused on the market for minimally invasive therapies used to treat voiding dysfunctions. Uroplasty believes that the aging of the general population will continue and that these trends will increase the need for its products. However, the projected demand for Uroplasty's products could materially differ from actual demand if its assumptions regarding these trends and acceptance of its products by the medical community prove to be incorrect or do not materialize. Actual demand for Uroplasty's products could also be affected if drug therapies gain more widespread acceptance as a viable alternative treatment, which in each case would adversely affect Uroplasty's business prospects and profitability.

# Uroplasty derives a significant portion of its sales from outside of the U.S. and is subject to the risks of international operations.

Uroplasty derived approximately 26% of its net sales in the nine-month period ended December 31, 2014 and approximately 27% of its net sales in its fiscal 2014 from customers and operations in international markets. The sale and shipping of Uroplasty's products and services across international borders, as well as the purchase of components and products from international sources, subject Uroplasty to a number of risks, including:

- the imposition of additional U.S. and foreign governmental controls or regulations;
- the imposition of costly and lengthy export licensing requirements;
- local political and economic instability;

#### TABLE OF CONTENTS

- fluctuations in the value of the U.S. dollar relative to foreign currencies;
- difficulties in recruiting and maintaining distributors and staff in remote locations, including sales people;
- changes in duties and tariffs, license obligations and other non-tariff barriers to trade;
- the imposition of new trade restrictions;
- the imposition of restrictions on the activities of foreign agents, representatives and distributors;
- foreign taxation compliance and penalties;
- pricing pressure that Uroplasty may experience internationally;
- laws and business practices favoring local companies;
- longer payment cycles;
- difficulties in enforcing agreements and collecting receivables through certain foreign legal systems; and
- difficulties in enforcing or defending intellectual property rights.

Uroplasty cannot assure you that one or more of these factors will not harm its business.

# Failure to comply with the U.S. Foreign Corrupt Practices Act could subject Uroplasty to, among other things, penalties and legal expenses that could harm its reputation and have a material adverse effect on its business, financial condition and operating results.

Uroplasty is required to comply with the U.S. Foreign Corrupt Practices Act, or FCPA, which generally prohibits covered entities and their intermediaries from engaging in bribery or making other prohibited payments to foreign officials for the purpose of obtaining or retaining business or other benefits. In addition, the FCPA imposes accounting standards and requirements on publicly traded U.S. corporations and their foreign affiliates, which are intended to prevent the diversion of corporate funds to the payment of bribes and other improper payments, and to prevent the establishment of off books slush funds from which such improper payments can be made. Uroplasty also is subject to similar anticorruption legislation implemented in Europe under the Organization for Economic Co-operation and Development's Convention on Combating Bribery of Foreign Public Officials in International Business Transactions. Uroplasty either operates or plans to operate in a number of jurisdictions that pose a high risk of potential violations of the FCPA and other anticorruption laws, and Uroplasty utilizes a number of distributors for whose actions Uroplasty could be held liable under the FCPA. Uroplasty informs its personnel, distributors and agents of the requirements of the FCPA and other anticorruption laws, including, but not limited to their reporting requirements. Uroplasty also has developed and will continue to develop and implement systems for formalizing contracting processes, performing due diligence on personnel, distributors and agents and improving its recordkeeping and auditing practices regarding these regulations. However, there is no guarantee that Uroplasty's personnel, distributors or agents have not or will not engage in conduct undetected by its processes and for which it might be held responsible under the FCPA or other anticorruption laws.

If Uroplasty's personnel, distributors or agents are found to have engaged in such practices, Uroplasty could suffer severe penalties, including criminal and civil penalties, disgorgement and other remedial measures, including further changes or enhancements to its procedures, policies and controls, as well as potential personnel changes and disciplinary actions. During the past few years, the SEC has increased its enforcement of violations of the FCPA against companies, including several medical device companies. Although Uroplasty does not believe it is currently a target, any investigation of any potential violations of the FCPA or other anticorruption laws by U.S. or foreign authorities also could have an adverse impact on Uroplasty's business, financial condition and operating results.

Certain foreign companies, including some of Uroplasty's competitors, are not subject to prohibitions as strict as those under the FCPA or, even if subjected to strict prohibitions, such prohibitions may be laxly enforced in practice. If Uroplasty's competitors engage in corruption, extortion, bribery, pay-offs, theft or other fraudulent

practices, they may receive preferential treatment from personnel of some companies, giving Uroplasty's competitors an advantage in securing business, or from government officials, who might give them priority in obtaining new licenses, which would put Uroplasty at a disadvantage.

# Uroplasty's stock is thinly traded and you may find it difficult to sell your investment in Uroplasty's stock at quoted prices.

There is only a limited trading market for Uroplasty's common stock, which is quoted on the NASDAQ Capital Market. Transactions in Uroplasty's common stock may lack the volume and liquidity necessary to maintain an orderly trading market and this could result in both depressed and highly variable trading prices.

#### Uroplasty's stock price may fluctuate and be volatile.

The market price of Uroplasty's common stock may be subject to significant fluctuations due to the following factors, among others:

- variations in Uroplasty's quarterly financial results;
- developments regarding regulatory clearances or approvals of Uroplasty's products;
- market acceptance of Uroplasty's products;
- the success of Uroplasty's efforts to acquire or license additional products;
- announcements of new products or technologies by Uroplasty or its competitors;
- developments regarding Uroplasty's patents and proprietary rights or those of its competitors;
- developments in U.S. or international reimbursement systems;
- changes in accounting standards, policies, guidance or interpretations;
- sales of substantial amounts of Uroplasty's stock by existing shareholders; and
- general economic conditions.

The stock market in recent years has experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of affected companies. These broad market fluctuations may cause the price of Uroplasty's common stock to fall abruptly or remain significantly depressed.

#### Future sales of Uroplasty's common stock in the public market could lower its share price.

The market price of Uroplasty's common stock could decline due to sales by its existing shareholders of a large number of shares of its common stock or the perception that these sales could occur. These sales could also make it more difficult for Uroplasty to raise capital through the sale of common stock at a time and price it deems appropriate.

### Uroplasty's corporate documents and Minnesota law contain provisions that could discourage, delay or prevent a change in control of Uroplasty.

Provisions in Uroplasty's articles of incorporation may discourage, delay or prevent a merger or acquisition, even if its shareholders consider the terms favorable. Uroplasty's articles of incorporation provide for a staggered board of directors, requiring its directors to serve for three-year terms, with approximately one third of the directors standing for reelection each year. A staggered board could make it more difficult for a third party to obtain control of the Uroplasty board of directors through a proxy contest, which may be a necessary step in an acquisition of Uroplasty that is not favored by its board of directors.

Uroplasty is also subject to the anti-takeover provisions of Section 673 of the MBCA. Under these provisions, if anyone becomes an interested shareholder in a transaction not approved by a committee consisting of disinterested members of the Uroplasty board of directors, Uroplasty may not enter into a business combination with that person for

four years, which could discourage a third party from making a takeover offer and could delay or prevent a change of control. For purposes of Section 673, interested shareholder generally means someone owning 10% or more of Uroplasty's outstanding voting stock or an affiliate of Uroplasty's that owned 10% or more of its outstanding voting stock during the past four years, subject to certain exceptions.

#### Uroplasty does not intend to declare dividends on its stock in the foreseeable future.

Uroplasty has never declared or paid cash dividends on its common stock. Uroplasty currently intends to retain all future earnings, if any, for the operation and expansion of its business and, therefore, does not anticipate declaring or paying cash dividends on its common stock in the foreseeable future. Any payment of cash dividends on Uroplasty's common stock will be at the discretion of its board of directors and will depend upon its results of operations, earnings, capital requirements, financial condition, future prospects, contractual restrictions and other factors deemed relevant by the Uroplasty board of directors. Therefore, you should not expect to receive dividend income from shares of Uroplasty's common stock.

#### **Risks Related to Vision**

# Vision has a history of operating losses, it may not achieve or maintain profitability in the future, and it will require additional financing, which may not be available on acceptable terms or at all.

Vision has incurred substantial operating losses since its inception and there can be no assurance that it will ever achieve or sustain a profitable level of operations in the future. Vision anticipates that it will continue to incur negative cash flow from operations during fiscal 2015, driven by continued investment in a direct sales force for the U.S. market, spending for marketing, revitalizing a research and development pipeline, and general business operations. As of December 31, 2014, Vision had cash and cash equivalents totaling approximately \$1.5 million. Vision expects that its cash at December 31, 2014, together with the (i) \$1.0 million of capital remaining available under the convertible promissory note issued to Lewis C. Pell on June 16, 2014 (the 2014 Note ) and (ii) \$2.5 million of capital to be made available to Vision under a letter agreement dated October 28, 2014 with Mr. Pell, should be sufficient to fund its operations through at least December 31, 2015. However, if Vision's performance expectations fall short (including its failure to generate expected levels of sales) or its expenses exceed expectations, Vision will need to secure additional financing and/or reduce its expenses to continue its operations. Vision's failure to do so would have a material adverse impact on its prospects and financial condition. There can be no assurance that any contemplated additional financing will be available on terms acceptable to it, if at all. If required, Vision believes it would be able to reduce expenses to a sufficient level to continue to operate as a going concern.

# Vision's failure to effectively expand its marketing efforts may materially and adversely affect its business, prospects, and brand.

Vision's marketing efforts span five broad medical markets: urology, pulmonology, surgery, gastroenterology, and ear, nose and throat. Vision cannot assure you that it will be able to build its brand effectively to its end users in each of the markets that it serves. If Vision does not succeed, its sales could fail to grow or could even decline, and its ability to grow its business could be adversely affected. The expansion of its marketing efforts will require an investment of financial resources and management efforts, and the benefits, if any, which it gains from such expansion, may not be sufficient to generate an adequate return on its investment.

#### Vision may not succeed in sustaining a market for its videoscopes.

The long-term success of Vision's videoscope system depends on several factors, including:

- its ability to successfully promote product awareness of its videoscopes;
- its ability to manufacture products in a timely and cost effective fashion on acceptable terms;
- competitive pricing of its videoscopes and add-on components;
- its ability to develop new applications to expand its family of videoscopes;
- retaining and growing an effective direct sales force in the U.S.;

- selecting and managing effective distributors internationally;
- the ability of Stryker Corporation, or Stryker, to sell Vision's video ureteroscopes to Stryker's end customers;
- obtaining additional regulatory approvals or clearances for new components or systems in a timely manner;

- the relative costs and reimbursement profile, and benefits of procedures using Vision's videoscope system as compared to other procedures; and
- the financial or other benefits gained by doctors that use Vision's videoscopes with its EndoSheath disposables.

Existing videoscope technology is a well-established method for obtaining clinical diagnoses. As a result, Vision's videoscopes are competing in a market in which there are already several established industry players. Vision cannot assure you that it will be able to successfully market or sell its videoscopes in the future. Vision also cannot assure you that its videoscopes or any future enhancements to its videoscopes will generate adequate revenue to offset its investments and costs in acquiring, developing or marketing its videoscopes. If there is insufficient demand for Vision's videoscopes, its business, financial condition and results of operations would be materially adversely affected. In addition, any announcement of new products, services or enhancements by Vision or its competitors may cause its customers to cancel or postpone purchasing decisions for its existing products in anticipation of these new products, services or enhancements.

#### Vision's supply agreement with Stryker may not meet its expectations.

Under its agreement with Stryker, Vision supplies to Stryker its flexible video ureteroscopes for a term of three years after the launch of this product, which occurred in December 2012. Stryker has the worldwide exclusive rights to distribute this product. There can be no assurance of the quantity of products Stryker will purchase from Vision or whether Stryker will succeed in marketing and selling these products. If Styker does not purchase products from Vision or is unsuccessful in marketing or selling this product, Stryker will not be able to distribute this product to others and Vision could generate little or no revenue from the Stryker agreement. There also can be no assurance that Stryker will agree to distribute Vision's ureteroscopes beyond the current expiration of the existing agreement in December 2015.

# If Vision fails to effectively manage its sales force or its distribution network, its business, prospects, and brand may be materially and adversely affected.

Vision sells its products through a combination of a direct sales force and independent distributors. Vision cannot assure you that it will be able to build and grow an effective direct sales force or successfully develop its relationships with third-party, independent distributors. The expansion of its sales force and distribution network requires an investment of financial resources and management efforts, and the benefits, if any, which Vision gains from such expansion, may not be sufficient to generate an adequate return on its investment. If Vision fails to build and manage an effective direct sales force or successfully develop, maintain, and manage Vision's relationships with distributors, its sales could fail to grow or could even decline and this would have a material adverse impact on its business and financial condition.

In addition, Vision has a limited ability to direct or influence the activities of its third-party, independent distributors. Its distributors could take one or more of the following actions, any of which could have a material adverse effect on its business, prospects and brand:

- sell products that compete with Vision products in breach of their non-competition agreements with Vision;
- fail to adequately promote Vision products; or
- fail to provide proper service to Vision's end users.

If Vision is unable to adequately manage its distribution network, or if its distributors fail to meet their obligations under their agreements with Vision, Vision's corporate image among end users of its products could be damaged, resulting in a failure to meet its sales goals. In addition, foreign governments have increased their anti-bribery efforts in the healthcare sector to reduce improper payments received by hospital administrators and doctors in connection with the purchase of pharmaceutical products and medical devices. Vision is subject to the regulations of the Foreign

Corrupt Practices Act and is required to monitor its activities associated with its foreign sales. To Vision's knowledge, none of its distributors engages in corrupt practices. However, its distributors may violate these laws or otherwise engage in illegal practices with respect to their sales or marketing of Vision's products which would adversely affect its corporate image and business.

#### Vision expects gross margins to vary over time, and its level of product gross margins may not be sustainable.

The current levels of Vision's product gross margins may not be sustainable and may continue to be adversely affected by numerous factors, including:

- obsolescence of components or products due to sales trends and new product introductions;
- its ability to reduce supply and production costs;
- increases in material or labor costs;
- changes in shipment volume;
- loss of cost savings due to changes in component pricing, including the impact of foreign exchange rates for components purchased overseas;
- changes in distribution channels;
- increased warranty costs; and
- the uncertainty of the timing and amounts for recognizing Vision's specified margin of Stryker's gross profit after Stryker sells the products to their end customers.

# Vision's costs could substantially increase if it experiences a significant number of warranty claims or recall events.

Vision provides 12-month product warranties against technical defects of its fiberscopes and videoscopes, and it offers a lifetime warranty for the LED light source on its videoscopes. Vision's product warranty requires it to repair defects arising from product design and production processes, and if necessary, replace defective components. The costs associated with its warranty claims have historically been relatively low, averaging around 2.5% of its endoscope sales for its medical segment and 1.6% of its borescope sales for its industrial segment over the past three fiscal years. Thus, Vision generally does not accrue a significant liability contingency for potential warranty claims.

If Vision experiences an increase in warranty claims, or if its repair and replacement costs associated with warranty claims increase significantly, it will begin to incur liabilities for potential warranty claims after the sale of its products at levels that it has not previously incurred or anticipated. An increase in the frequency of warranty claims or amount of warranty costs may harm its reputation and could have a material adverse effect on its financial condition and results of operations as could product efficacy or safety concerns, whether or not based on scientific evidence, resulting in product withdrawals, recalls, regulatory action on the part of the FDA (or international counterparts) or declining sales.

#### Currency exchange rate fluctuations could adversely affect Vision's operating results.

Because some of Vision's business includes international business transactions, costs and prices of its products or components in overseas countries are affected by foreign exchange rate changes. As a result, foreign exchange rate fluctuations may adversely affect its business, operating results and financial condition.

Currently, Vision does not enter into foreign exchange forward contracts and it does not hedge anticipated foreign currency cash flows.

# Vision operating results could be negatively impacted by economic, political or other developments in countries in which it does business.

Vision's business requires it to move products and components across international borders. Any events that interfere with, or increase the costs of, the transfer of goods across international borders could have a material adverse effect on its business.

Vision transports some of its goods across international borders, primarily those of the U.S., Canada, Europe, Japan, and Israel. There continues to be more intense scrutiny of goods that are transported across international borders. As a result, it may face delays, and increase in costs due to such delays in delivering goods to its customers. These delays can also affect incoming components, which could impact timely manufacture of goods for sale. Any events that interfere with, or increase the costs of the transfer of goods across international borders could have a material adverse effect on its business.

#### Vision is exposed to credit risk of some of its customers.

Most of Vision's sales are on an open credit basis, with typical payment terms of 30 days in the U.S. (except for 45-day terms with Stryker) and, because of local customs or conditions, longer in some markets outside the U.S. Vision monitors individual customer payment capability in granting such open credit arrangements, seeks to limit such open credit to amounts it believes the customers can pay, and maintains reserves it believes are adequate to cover exposure for doubtful accounts. Beyond its open credit arrangements, Vision has also experienced demands for customer financing and facilitation of leasing arrangements, which it refers to leasing companies unrelated to it.

Vision's exposure to the credit risks may increase due to the current economic slowdown. Although Vision has programs in place that are designed to monitor and mitigate the associated risk, there can be no assurance that such programs will be effective in reducing Vision's credit risks. Future credit losses, if incurred, could harm its business and have a material adverse effect on its operating results and financial condition. Vision maintains estimated allowances for its business terms. However, distributors tend to have more limited financial resources than other resellers and end-user customers and therefore represent potential sources of increased credit risk because they may be more likely to lack the reserve resources to meet payment obligations.

# Failure to obtain sourcing of critical components on acceptable terms will have a material adverse effect on Vision's results of operations and financial condition.

In Vision's medical and industrial segments, certain components for its fiberscopes and videoscopes are generally only available from one source with which it does not have a short- or long-term agreement for purchases. Vision's inability to obtain any of these parts could delay or prevent it from making and selling products, which would have a material and adverse effect on its financial condition and results of operations.

In addition, the success of its videoscope sales will depend in part on its ability to manufacture these videoscopes in sufficient quantities and with sufficient quality to meet customer demand. Vision does not have fixed long term supply agreements with its suppliers for components and subassemblies for its videoscopes. The failure or inability of one of these key suppliers to meet Vision's production quantity and quality needs on terms that are acceptable to it, if at all, could have a material adverse effect on the sales of its videoscopes, their acceptance into the marketplace and its long-term prospects.

In its industrial segment, borescopes are assembled using components and subassemblies purchased from independent vendors. While most components and subassemblies are currently available from more than one supplier, certain critical components are currently purchased only from limited key suppliers with which Vision does not have long or short term contracts. Vision's failure to obtain a sufficient quantity of such components on favorable terms could materially adversely affect sales in its industrial segment.

#### Vision's stock price is volatile, and you may not be able to sell your shares for a profit.

The trading price of Vision common stock is highly volatile. Its common stock price could be subject to fluctuations in response to a number of factors, including:

- actual or anticipated variations in operating results;
- conditions or trends in the medical device market;
- announcements by Vision or its competitors of significant customer wins or losses, gains or losses of distributors;
- technological innovations, new products or services;
- additions or departures of key personnel;

- actual or expected sales of a large number of shares of its common stock;
- availability of sources of capital;
- adverse litigation;
- unfavorable legislative or regulatory decisions;
- variations in interest rates;

- general market conditions;
- availability of components on acceptable terms;
- availability of distributor arrangements on favorable terms; and
- any of the other factors described in this *Risks Related to Vision* section of the joint proxy statement/prospectus.

In addition, the stock market in general, the NASDAQ Capital Market, and the market for shares of novel technology and medical device companies in particular, have experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of those companies. Further, the market prices of life science companies have been unusually volatile in recent years, and such volatility may continue for the foreseeable future. These broad market and industry factors may materially harm the market price of Vision common stock, regardless of its operating performance. In addition, this volatility and the low level of market liquidity for Vision common stock could adversely affect an investor's ability to sell shares of its common stock and the available price for such shares, at any given time.

In the past, companies that have experienced volatility in the market price of their stock have been the target of securities class action litigation. Vision may become the target of this type of litigation in the future. Securities litigation against it could result in substantial costs and divert management attention, which could seriously harm its business.

# Vision common stock is thinly traded, so you may be unable to sell at or near ask prices or at all if you need to sell your shares to raise money or otherwise desire to liquidate your shares.

Vision common stock is thinly traded, meaning there has been a low volume of buyers and sellers of the shares. Although Vision continues to undertake efforts to develop its market recognition and support for its shares of common stock in the public market, the price and volume for its common stock cannot be assured. The number of persons interested in purchasing Vision common stock at or near ask prices at any given time may be relatively small or non-existent. This situation may be attributable to a number of factors, including the fact that Vision is a small company that is relatively unknown to stock analysts, stockbrokers, institutional investors and others in the investment community that generate or influence sales volume. Even if it captures the attention of these persons, they may be risk-averse and would be reluctant to follow a company such as Vision or purchase or recommend the purchase of its shares until such time as its share price and volume becomes more viable. As a consequence, there may be periods of several days, weeks or months when trading activity in Vision shares is minimal or non-existent, as compared to a seasoned issuer with a large and steady volume of trading activity that will generally support continuous sales without an adverse effect on share price. Vision cannot give any assurance that a broader or more active public trading market for its common stock will develop or be sustained, or that current trading levels will be sustained or not diminish.

#### Vision's officers and directors have the ability to exercise significant control over the company.

As of February 9, 2015, Vision's officers and directors owned an aggregate of approximately 39% of outstanding Vision shares. Under a convertible note dated September 19, 2012 (the Replacement Note ), Mr. Pell, at his option, has the right to convert the unpaid principal balance, which was \$20.0 million as of February 9, 2015, into 16,666,666 Vision shares. Under a convertible note dated September 25, 2013 (the 2013 Note ), Mr. Pell, at his option, has the right to convert the unpaid principal balance, which was \$3.5 million as of February 9, 2015, into additional 3,932,584 Vision shares. Under the 2014 Note, Mr. Pell, at his option has the right to convert the unpaid principal balance, which was \$3.5 million as of February 9, 2015, into additional 3,932,584 Vision shares. Under the 2014 Note, Mr. Pell, at his option has the right to convert the unpaid principal balance, which was \$4.0 million as of February 9, 2015, into additional 3,603,603 Vision shares. Mr. Pell also has warrants to purchase an aggregate of 1,880,620 Vision shares at a weighted average exercise price of \$1.86 per share. The conversion of the Replacement Note, the 2013 Note and the 2014 Note and exercise of the warrants would increase the aggregate ownership of Vision's officers and directors (assuming that the other directors and officers of Vision exercise their options) to approximately 61% of outstanding Vision shares. As such, Vision's directors and officers

exercise significant control over all matters requiring stockholder approval, including the election of directors and approval of significant corporate transactions. This concentration of ownership may have the effect of delaying or preventing a change in control of Vision or forcing management to change its operating strategies, which may be to the benefit of management but not in the interest of the shareholders.

# Vision's medical products and manufacturing practices are subject to regulation by the FDA and by other state and foreign regulatory agencies.

Vision's medical products are subject to extensive regulation in the U.S. and in the foreign countries where it does business. There can be no assurance that the required regulatory clearances will be obtained, and those obtained may include significant limitations on the uses of the product in question. In addition, changes in existing regulations or the adoption of new regulations could make Vision's regulatory compliance more difficult in the future. The failure to obtain required regulatory clearances or to comply with applicable regulations may result in fines, delays, suspensions of clearances, seizures, recalls of products, operating restrictions or criminal prosecutions, and could have a material adverse effect on Vision's operations.

# Reimbursement from third-party healthcare payors is uncertain because of factors beyond Vision's control, and changes in third-party healthcare payors' policies could adversely affect its sales growth.

In the U.S. and other foreign countries, government-funded or private insurance programs, or third-party payors, pay a significant portion of the cost of a patient's medical expenses. There is no uniform policy of reimbursement among all these payers. Vision believes that reimbursement is an important factor to the success of its product sales.

All U.S. and foreign third-party reimbursement programs, whether government funded or commercially insured, are developing increasingly sophisticated methods of controlling healthcare costs through prospective reimbursement and capitation programs, group purchasing, redesign of benefits, careful review of bills, and exploring more cost-effective methods of delivering healthcare. These types of programs can potentially limit the amount which healthcare providers may be willing to pay for its products.

There can be no assurance that third-party reimbursement will continue to be available for procedures performed with Vision's products. In addition, reimbursement standards and rates may change. Vision believes that the failure of users of its products to obtain adequate reimbursement from third-party payors has had a materially adverse effect on its sales, as there is no separate reimbursement code for its EndoSheath disposable.

#### Vision may not be able to protect its intellectual property rights or technology effectively.

Vision's success depends in part on its ability to maintain patent protection for its products, to preserve its trade secrets and to operate without infringing the proprietary rights of third parties. There can be no assurance that measures Vision has taken to protect its proprietary information will prevent the unauthorized disclosure or use of this information or that others will not be able to independently develop such information. In addition, if another party infringes Vision's patent rights or other proprietary rights, the enforcement of such rights is at Vision's option and can be a lengthy and costly process, with no guarantee of success. Moreover, there can be no assurance that claims alleging Vision's infringement of another's proprietary rights will not be brought against Vision in the future or that any such claims will not be successful. If Vision is unable to maintain the proprietary nature of its technologies, its ability to market or be competitive with respect to some or all of its products may be affected, which could reduce its sales and affect its ability to become profitable.

There can be no assurance that its pending patent applications will result in patents being issued or that its competitors will not circumvent, or challenge the validity of, any patents issued to Vision.

Some of the technology used in, and that may be important to, Vision's products is not covered by any patent or patent application. Vision seeks to maintain the confidentiality of its proprietary technology by requiring its employees to sign confidentiality agreements, and by limiting access by outside parties to such confidential information. However, there can be no assurance that these measures will prevent the unauthorized disclosure or use of this information, or

that others will not be able to independently develop such information. Moreover, as is the case with Vision's patent rights, the enforcement of its trade secret rights can be lengthy and costly, with no guarantee of success.

### Competition in Vision's industry is intense, and many of its competitors have greater resources than Vision does.

The flexible endoscopes and related products Vision currently sells and develops face competition primarily from medical products companies, such as Olympus, Pentax, and Karl Storz. The principal competitors for Vision's industrial products are Olympus, General Electric Inspection Technologies, and Karl Storz Industrial. In

#### TABLE OF CONTENTS

addition, any company that is able to significantly redesign conventional flexible endoscopes to simplify the cleaning process, or significantly improve the current methods of cleaning flexible endoscopes, would provide competition for Vision's products.

Many of its competitors and potential competitors have far greater financial resources, experience, research and development personnel, and manufacturing and marketing capabilities than Vision has. Vision's competitors could utilize their greater financial resources to acquire other companies to gain enhanced name recognition and market share, as well as to develop or acquire new technologies or products that could effectively compete with its product lines. In addition, it is possible that other large healthcare companies may enter the flexible endoscope market in the future.

Vision's ability to compete effectively depends upon its ability to distinguish its brand and its products from its competitors and their products and to obtain adequate reimbursement for procedures performed using its products. Factors affecting Vision's competitive position include:

- ability to sell products tailored to meet the applications needs of its customers and patients;
- sales, marketing, and distribution capabilities;
- product performance and design;
- quality of customer support;
- product pricing;
- product safety;
- success and timing of new product development and introductions; and
- intellectual property protection.

# New product development in the medical device and supply industry is costly and labor intensive and has a very low rate of successful commercialization.

Vision's success will depend in part on its ability to enhance its existing products and technologies and to develop and acquire new products. The development process for medical technology is complex, uncertain, time consuming, and costly. Product development requires the accurate assessment of technological and market trends as well as precise technological execution. Vision cannot assure you that (i) its product or technology development will be successfully completed; (ii) necessary regulatory clearances or approvals will be granted by the FDA or other regulatory bodies as required on a timely basis, or at all; or (iii) any product or technology Vision develops can be commercialized or will achieve market acceptance.

Vision may also be unable to locate suitable products or technologies to acquire or acquire such products or technologies on commercially reasonable terms. Failure to develop or acquire, obtain necessary regulatory clearances or approvals for, or successfully commercialize or market potential new products or technologies could have a material adverse effect on Vision's financial condition and results of operations.

### If Vision does not continue to develop and commercialize new products and identify new markets for its products and technologies it may not remain competitive, and its revenues and operating results could suffer.

Vision's industry is subject to continuous technological development and product innovation. If Vision does not continue to innovate in developing new products and applications, its competitive position will likely deteriorate as other companies successfully design and commercialize new products and applications. Accordingly, Vision's success depends in part on developing new and innovative applications of its technology and identifying new markets for and applications of existing products and technology. While Vision has reduced its research and development expenditures in an effort to focus its resources on marketing and selling its existing lines of products, if it is unable to continue to develop and commercialize new products and identify new markets for its products and technology, its products and

technology could become obsolete and its revenues and operating results could be adversely affected.

Vision has spent a significant amount of time and resources on research and development projects, in an effort to develop and validate new and innovative products. While it believes that these projects will result in the manufacturing of new products and will create additional future sales, many factors including development

#### TABLE OF CONTENTS

delays, regulatory delays, safety concerns or patent disputes could prevent or delay the introduction or marketing of new products. Unanticipated issues may arise in connection with current and future clinical studies which could delay or terminate a product's development prior to regulatory approval. Vision may also experience an unfavorable impact on its operating results if it is unable to capitalize on those efforts by attaining on a timely basis the proper FDA approval or other foreign regulatory approvals or to successfully market new products, including the new family of videoscope products or other flexible endoscope products.

#### Product quality problems could lead to reduced revenue, gross margins and net income.

Vision produces highly complex videoscope products that incorporate sophisticated technology, including hardware and software. Software typically contains bugs that can unexpectedly interfere with operations. Its quality assurance testing programs may not be adequate to detect all defects, either ones in individual products or ones that could affect numerous shipments, which might interfere with customer satisfaction, reduce sales opportunities, increase warranty repairs, or reduce gross margins. In the past, Vision has had to replace certain components and provide remediation in response to the discovery of defects or bugs in products that it had shipped. There can be no assurance that such a remediation, depending on the product involved, would not have a material impact. An inability to cure a product defect could result in the failure of a product line, a product recall, temporary or permanent withdrawal of a product from a market, damage to its reputation, inventory costs or product reengineering expenses, any of which could have a material impact on its revenue, margins, and net income.

# Product liability suits against Vision may result in expensive and time consuming litigation, payment of substantial damages, an increase in its insurance rates, and damage to its reputation, regardless of their merit.

The development, manufacture, and sale of Vision's products involve a significant risk of product liability claims. Vision maintains product liability insurance and believes that its level of coverage is adequate, given its business, products, past sales levels, its anticipated sales levels for fiscal 2015 and its claims experience. Vision evaluates annually the adequacy of the coverage of all its insurance policies and adjusts its coverage accordingly. There can be no assurance that product liability insurance will continue to be available to Vision on acceptable terms, or that product liability claims in excess of its insurance coverage, if any, will not be successfully asserted against it in the future.

# Vision's inability to continue to hire and retain key employees could have a negative impact on its future operating results.

Vision's success depends on the services of its senior management team and other key employees in its research and development, manufacturing, operations, accounting, and sales and marketing departments. If Vision is unable to recruit, hire, develop and retain a talented, competitive work-force, it may not be able to meet its strategic business objectives.

#### Rapid growth and a rapidly changing operating environment may strain its limited resources.

Vision's growth strategy includes its efforts to increase its marketing and sales efforts to build its revenues and brand, develop new products, and increase market penetration of its videoscopes. This growth strategy requires significant capital resources, and Vision may not generate an adequate return on its investment. Vision's growth may involve the acquisition of new technologies, businesses, products or services, or the creation of strategic alliances. This could require its management to develop expertise in new areas, manage new business relationships and attract new types of customers. Vision may also experience difficulties integrating any acquired businesses, products or services into its existing business and operations. The success of Vision's growth strategy also depends in part on its ability to utilize its financial, operational and management resources and to attract, train, motivate and manage an increasing number

of employees. The success of Vision's growth strategy depends on a number of internal and external factors, such as:

- the growth of its addressable market for medical devices and supplies;
- availability of capital;
- the availability and levels of reimbursement by third-party payors to physicians for each of its medical products;

- ability to maintain patents and other proprietary rights;
- the effectiveness of its direct sales force in the U.S.;
- its ability to simultaneously develop and enhance a new line of fiber-based scopes and expand its videoscope family;
- increased customer awareness and acceptance of its products;
- continued enhancement of its research and development capabilities;
- competition from other manufacturers of similar devices; and
- competition from other companies that offer these products.

Vision may not be able to implement its growth strategy successfully or manage its expansion effectively. Further, as Vision ramps up its manufacturing operations to accommodate its planned growth, it may encounter difficulties associated with increasing production scale, including shortages of qualified personnel to operate its equipment, assemble its products or manage manufacturing operations, as well as shortages of key raw materials or components for its products. In addition, Vision may also experience difficulties in producing sufficient quantities of products or in achieving desired product quality. If Vision is unable to successfully operate and manage its manufacturing operations to meet its needs, it may not be able to provide its customers with the quantity or quality of products they require in a timely manner. Any loss of customers may result in reduced product sale revenues and could have a material adverse effect on its business.

#### Vision faces risks from selling its products in numerous international markets.

Vision's operating results may suffer if it is unable to manage its international sales and marketing activities effectively. It sells some of its products in foreign countries, and is therefore is subject to risks associated with having international sales, such as:

- foreign certification and regulatory requirements;
- maintenance of agreements with competent distributors;
- import and export controls;
- currency exchange fluctuation; and
- political and economic instability.

Net sales to customers outside of the U.S. were approximately \$5.7 million and \$4.3 million for fiscal year 2014 and the nine month period ended December 31, 2014, respectively, representing 33% and 34% of total net sales for the fiscal year 2014 and the nine month period ended December 31, 2014, respectively.

#### Conditions in Israel affect its operations and may limit its ability to produce and sell its products.

Currently, Vision uses subcontractors in Israel to develop and produce some of its components and parts, the most material of which is Applitec Ltd., for parts of its videoscopes and digital processing units. Political, economic, and military conditions in Israel may therefore have a direct influence on Vision. Vision's operations could be adversely affected by current hostilities involving Israel and the Hamas, a U.S. State Department-designated foreign terrorist organization. The interruption or curtailment of trade between Israel and its trading partners, or a significant downturn in the economic or financial condition of Israel, may adversely affect the flow of vital components from its Israeli subcontractors to Vision. Any hostilities related to Israel could have a material adverse effect on Vision's business and on its share price.

In addition, because some of the components of its manufacturing and research and development subcontractors are located in Israel, Vision could experience disruption of its manufacturing, and research and development activities due to terrorist attacks or other hostilities. If its business activities would be disrupted, its revenues would be severely impacted. Vision business interruption insurance may not adequately compensate it for losses that may occur, and any losses or damages it sustained could have a material adverse effect on its business.

# Vision's industrial segment's financial performance is substantially dependent on the conditions of the commercial aviation industry.

The results of its industrial segment, which generated approximately 17% and 20% of its net sales in fiscal 2014 and the nine month period ended December 31, 2014, respectively, are influenced by a number of external factors including general economic conditions in the U.S. and internationally, and are directly tied to the economic conditions in the commercial aviation and defense industries, which are cyclical in nature, and airlines' financial performance can also be influenced by production and utilization of transport equipment.

The challenging operating environment currently faced by commercial airlines is expected to continue. As a result, capital spending by commercial airlines and aircraft manufacturers may be influenced by a wide variety of factors, including current and predicted traffic levels, load factors, aircraft fuel pricing, labor issues, worldwide airline profits, airline consolidation, airline insolvencies, competition, the retirement of older aircraft, regulatory changes, terrorism and related safety concerns, general economic conditions, corporate profitability, and backlog levels, all of which could reduce the demand for air travel and the aftermarket sales and margins of Vision's industrial segment. Future terrorist actions or pandemic health issues could dramatically reduce both the demand for air travel and aftermarket sales and margins of Vision's industrial segment. A reduction in capital spending in the commercial aviation or defense industries could have a significant effect on the demand for Vision's products, which could have an adverse effect on its financial performance or results of operations.

# Vision may attempt to acquire new products or technologies, and if it is unable to successfully complete these acquisitions or to integrate acquired businesses, products, technologies or employees, it may fail to realize expected benefits or harm its existing business.

Vision's success will depend, in part, on its ability to expand its product offerings and grow its business in response to changing technologies, customer demands and competitive pressures. In some circumstances, it may seek to do so through the acquisition of complementary businesses, products or technologies rather than through internal development. The identification of suitable acquisition candidates and obtaining adequate financing can be difficult, time consuming and costly, and it may not be able to successfully complete identified acquisitions. Furthermore, even if Vision successfully completes an acquisition, it may not be able to successfully integrate newly acquired organizations, products or technologies into its operations, and the process of integration could be expensive, time consuming and may strain its resources. Consequently, Vision may not achieve anticipated benefits of the acquisitions, which could harm its existing business. In addition, future acquisitions could result in potentially dilutive issuances of equity securities or the incurrence of debt, contingent liabilities or expenses, or other charges such as in-process research and development, any of which could harm Vision's business and affect its financial results or cause a reduction in the price of its common stock.

#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This joint proxy statement/prospectus contains forward-looking statements. Statements contained in this joint proxy statement/prospectus that refer to Uroplasty's or Vision's estimated or anticipated future results, including estimated synergies, or other non-historical facts are forward-looking statements that reflect Uroplasty's or Vision's, as applicable, current perspective of existing trends and information as of the date of this joint proxy statement/prospectus. Forward-looking statements generally will be accompanied by words such as anticipate, believe,

plan. could, should, estimate, expect. forecast, outlook, guidance. intend. may, might, will, project, or other similar words, phrases or expressions. Such forward-looking statements include, but are not limited to, statements about the benefits of the merger, including future financial and operating results, Uroplasty's or Vision's plans, objectives, expectations and intentions and the expected timing of completion of the merger. It is important to note that Uroplasty's and Vision's goals and expectations are not predictions of actual performance. Actual results may differ materially from Uroplasty's and Vision's current expectations depending upon a number of factors affecting Uroplasty's business, Vision's business and risks associated with the merger. These risks and uncertainties include those set forth under *Risk Factors* beginning on page 21, as well as, among others, uncertainties as to the timing of the merger; uncertainties as to whether Uroplasty shareholders and Vision shareholders will approve the merger; the risk that competing offers will be made; the possibility that various closing conditions for the merger may not be satisfied or waived, including that a governmental entity may prohibit, delay or refuse to grant approval for the consummation of the merger, or the terms of such approval; the possibility that Uroplasty shareholders may exercise dissenters' rights under the MBCA in connection with the merger, which would require the combined company to pay such shareholders cash for the fair value of their Uroplasty shares; the effects of disruption from the merger making it more difficult to maintain relationships with employees, customers, vendors and other business partners; the risk that shareholder litigation in connection with the merger may result in significant costs of defense, indemnification and liability; other business effects, including the effects of industry, economic or political conditions outside of Uroplasty's or Vision's control; the failure to realize synergies and cost-savings from the merger or delay in realization thereof; the businesses of Uroplasty and Vision may not be integrated successfully, or such combination may take longer, be more difficult, time-consuming or costly to accomplish than expected; operating costs and business disruption following completion of the merger, including adverse effects on employee retention and on the combined company's business relationships with third parties; whether Uroplasty is able to realize the benefits of the merger described in the section The Merger—Recommendation of the Uroplasty Board of Directors; Uroplasty's Reasons for the Merger beginning on page 73; whether Vision is able to realize the benefits of the merger described in the section The Merger—Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger beginning on page

The Merger—Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger beginning on page 77; the projections of Uroplasty and Vision described in *The Merger—Certain Financial Forecasts of Uroplasty Used in Connection with the Merger* beginning on page 93 and *The Merger—Certain Financial Forecasts of Vision Used in Connection with the Merger* beginning on page 94; the inherent uncertainty associated with financial projections; risks relating to the value of the Vision shares to be issued in the merger; the anticipated size of the markets and continued demand for Uroplasty's and Vision's products; the impact of competitive products and pricing; and access to available financing on a timely basis and on reasonable terms. Uroplasty and Vision caution that the foregoing list of important factors that may affect future results is not exhaustive.

When relying on forward-looking statements to make decisions with respect to Uroplasty and Vision, investors and others should carefully consider the foregoing factors and other uncertainties and potential events and read Uroplasty's and Vision's filings with the SEC, available at <u>www.sec.gov</u> for a discussion of these and other risks and uncertainties. Neither Uroplasty nor Vision undertakes any obligation to update or revise any forward-looking statement, except as may be required by law. Uroplasty and Vision qualify all forward-looking statements by these cautionary statements.

# SELECTED HISTORICAL FINANCIAL INFORMATION AND UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION AND DATA

#### Selected Historical Financial Data of Uroplasty

The following selected historical consolidated financial data has been taken from (1) the unaudited consolidated financial statements of Uroplasty and related notes for the nine months ended December 31, 2014 and December 31, 2013, and (2) the audited consolidated financial statements of Uroplasty and related notes for the fiscal years ended March 31, 2014, 2013, 2012, 2011, and 2010, all of which have been prepared in accordance with U.S. GAAP.

The data set forth below is not necessarily indicative of Uroplasty's results of future operations and should be read in conjunction with "Uroplasty's Management Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 134.

(\$ in thousands)	Nine mon Decem (unau	ber 31,	Year ended March 31,								
	(unau 2014	2013	2014	2013	2012	2011	2010				
Statement of	2014	2013	2014	2013	2012	2011	2010				
Operations Data:											
Net sales \$	19,506	\$ 18,216 \$	24,577 \$	22,418 \$	20,562 \$	13,787 \$	11,863				
Cost of sales	2,323	2,268	3,050	3,015	3,037	2,386	2,059				
Gross profit	17,183	15,948	21,527	19,403	17,525	11,401	9,804				
Operating expenses:											
General and administrative	5,149	5,166	6,523	4,188	3,733	3,442	2,799				
	5,149 15,107	13,497	18,122	4,188	5,755 15,296	3,442 10,092	2,799				
Selling and Marketing Research and	15,107	15,497	10,122	13,230	15,290	10,092	7,377				
development	2,226	1,435	2,151	2,415	1,905	1,719	1,785				
Amortization of											
intangible assets	24	22	30	863	857	844	846				
Total operating expenses	22,506	20,120	26,826	22,704	21,971	16,097	13,007				
Operating loss	(5,323)	(4,172)	(5,299)	(3,301)	(4,266)	(4,696)	(3,203)				
Interest expenses, net	0	0	0	(0)	(0)	(5)	(14)				
Other (income) expense,											
net	3	14	18	47	63	83	54				
Loss before income taxes	(5,320)	(4,158)	(5,281)	(3,254)	(4,203)	(4,618)	(3,163)				
Provision for income											
taxes	56	50	72	51	47	29	42				
Net loss	(5,376)	(4,208)	(5,353)	(3,305)	(4,250)	(4,647)	(3,205)				
Basic and diluted net											
loss per common share \$	· · · ·			(0.16) \$	(0.21) \$	(0.25) \$	(0.21)				
	21,684	21,036	21,118	20,777	20,690	18,874	14,944				

### Weighted-average number of common shares outstanding — basic and diluted

and anatod														
(\$ in thousands)	December 31, (unaudited)			March 31,										
		2014		2013	013 2014 2013 2012 2		2011	2010						
Consolidated Balance Sheet Data:														
Cash and cash equivalents	\$	8,704	\$	8,164	\$	8,682	\$	3,534	\$	4,653	\$	6,064	\$	2,311
Short-term investments		0		4,452		3,451		7,937		7,201		8,021		3,500
Long-term investments		0		0		0		3,452		4,429		5,509		0
Working capital		8,342		13,308		12,623		12,621		13,081		14,650		6,057
Total assets		13,328		17,500		17,301		20,041		22,291		25,727		11,574
Long-term liabilities		721		667		678		666		516		553		714
Stockholders' equity	,	8,790		13,966		13,214		16,686		19,235		22,629		9,215

(\$ in thousands)	Nine month Decembe (unaudi	er 31,	Year ended March 31,							
	2014	2013	2014	2013	2012	2011	2010			
Other Data:										
Cash flow used in operating activities	\$ (3,196 ) \$	(2,265) \$	(2,902)\$	(1,225)\$	(3,128) \$	(3,376) \$	(1,892)			
Cash flow (used in) provided by investing activities	3,247	6,674	7,639	(7)	1,526	(10,322)	892			
Cash flow provided by financing activities	68	172	360	150	209	17,459	0			
Depreciation & Amortization	207	267	353	1,153	1,118	1,119	1,138			
Stock-based compensation expense Capital expenditures	1,210 (203)	1,210 (215)	1,436 (248 )	812 (190)	685 (268)	434 (229)	415 (111 )			

#### Selected Historical Financial Data of Vision

The following selected historical consolidated financial data has been taken from (1) the unaudited consolidated financial statements of Vision and related notes for the nine months ended December 31, 2014 and December 31, 2013, and (2) the audited consolidated financial statements of Vision and related notes for the fiscal years ended March 31, 2014, 2013, 2012, 2011 and 2010, all of which have been prepared in accordance with U.S. GAAP.

The data set forth below is not necessarily indicative of Vision results of future operations and should be read in conjunction with Vision Management's Discussion and Analysis of Financial Condition and Results of Operations beginning on page 158 of this joint proxy statement/prospectus.

(\$ in thousands)		Nine month Decembe (unaudi	er 31,			Year ended March 31,						
		2014	2013	2014	2013		2012	2011	2010			
Statement of Operations Data:												
Net sales	\$	12,782 \$	12,127 \$	17,108	5 15,2	87 5	\$ 16,686 \$	10,899 \$	10,810			
Cost of sales		8,472	8,474	12,610	10,9	45	11,601	7,979	9,798			
Gross profit		4,310	3,653	4,498	4,34	42	5,085	2,920	1,012			
Selling, general and administrative expenses		7,609	7,404	9,841	10,9	99	10,999	10,771	10,490			
Research and development expense		1,465	1,399	2,101	1,8	20	3,155	3,511	3,287			
Operating loss		(4,764)	(5,150)	(7,444 )	(8,4	77)	(10,115)	(11,362)	(12,765)			
Interest income		_		1		4	9	8	4			
Interest expense		(303)	(142)	(192)	(5	)3)	(489)	(333)	(12)			
Other, net		(15)	(16)	(24)	(.	53)	(48)	(6)	(2)			
Debt cost expense		_		(43)	(2	72)	(372)	(141)	(31)			
Loss on extinguishment of debt		_	_	_	(1,2-	14)	_	_	_			
Loss before provision for income taxes		(5,082)	(5,308)	(7,702)	(10,5-	45)	(11,015)	(11,834)	(12,806)			
Income tax provision			11	12		12	1	9	(382)			
Net loss		(5,082)	(5,319)\$	(7,714) \$	6 (10,5)	57)	\$ (11,016)\$	(11,843)\$	(12,424)			
Net Loss per common share	\$	(0.11)\$	(0.12)\$	(0.17) \$		23)		(0.31)\$	(0.34)			
Weighted-average shares used in computing net loss per common share — Basic and diluted	C	46,317	46,139	46,155	45,9	15	44,246	38,318	36,853			
(\$ in thousands)		TU,J17	+0,137	- <del>1</del> 0,1 <i>33</i>	+5,5		ar ended Marc	-	50,055			
(+ III MICHOUIND)						1.0						

	Nine months ended December 31, (unaudited)												
	2014		2013		2014		2013		2012		2011		2010
Consolidated Balance Sheet Data:													
Cash and cash equivalents \$	1,548	\$	1,122	\$	1,237	\$	788	\$	2,674	\$	9,180	\$	2,540
Working capital	6,566		7,392		6,863		6,957		6,022		9,033		6,182
Total assets	11,420		11,485		10,833		11,377		12,599		19,766		11,499
Convertible debt-related party Line of credit — related	26,522		21,804		22,414		17,000		_	_	_	_	
party	_	_	_	_	_	_	_	_	10,000		5,000		2,500
Stockholders' deficit/equity	(18,980	)	(13,242	)	(14,515	)	(8,596	)	(449	)	6,524		5,925

(\$ in thousands)	Nine mo Dece una		r 31,				Yea	r ended Ma	rch .	31,			
	2014		2013		2014		2013	2012		2011		2010	
Other Data:													
Cash flow used in operating activities	\$ (3,675	)\$	(4,542	)\$	(5,915	)\$	(9,646)	\$ (11,629	)\$	(6,621	)\$	(8,832	)
Cash flow used in investing activities	(47	)	(50	)	(50	)	(90)	(199	)	178		6,898	
Cash flow provided by financing activities	4,033		4,926		6,414		7,850	5,322		13,083		2,491	
Depreciation & Amortization	466		532		695		795	832		747		653	
Stock-based compensation expense	562		499		694		1,469	2,018		1,678		1,568	
Purchases of property and equipment	(47	)	(53	)	(53	)	(95)	(209	)	(269	)	(533	)

#### Selected Unaudited Pro Forma Condensed Combined Financial Data

The following table presents selected unaudited pro forma condensed combined financial information about Uroplasty's consolidated balance sheet and statements of operations, after giving effect to the merger with Vision. The information under Unaudited Pro Forma Combined Statement of Operations Data in the table below gives effect to the merger as if it had been consummated on April 1, 2013, the beginning of the earliest period presented. The information under Unaudited Pro Forma Combined Balance Sheet Data in the table below assumes the merger had been consummated on December 31, 2014. This unaudited pro forma condensed combined financial information was prepared using the acquisition method of accounting with Uroplasty being considered the acquirer of Vision in a reverse acquisition for accounting purposes. See Anticipated Accounting Treatment beginning on page 18.

In addition, the unaudited pro forma condensed combined financial information includes adjustments which are preliminary and may be revised. There can be no assurance that such revisions will not result in material changes. The unaudited pro forma condensed combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined company.

The information presented below should be read in conjunction with the historical consolidated financial statements of Uroplasty and Vision, including the related notes, filed by each of them with the SEC and included herein, and with the unaudited pro forma condensed combined financial statements of Uroplasty and Vision, including the related notes, appearing elsewhere in this joint proxy statement/prospectus. See *Where You Can Find More Information* and *Unaudited Pro Forma Condensed Combined Financial Information* beginning on pages 256 and 171, respectively.

*Unaudited Pro Forma Condensed Combined Financial Information* beginning on pages 256 and 171, respectively. The unaudited pro forma condensed combined financial information is not necessarily indicative of results that actually would have occurred or that may occur in the future had the merger been completed on the dates indicated.

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#### **Unaudited Pro Forma Combined Statement of Operations Data:**

(in thousands)

		e months ende cember 31, 201		Year ended March 31, 2014
Net sales	\$	32,288	\$	41,685
Gross profit		21,058		25,445
Operating expenses		30,766		39,310
Operating loss		(9,708	)	(13,865
Loss before income taxes		(11,420	)	(15,832
Net loss		(11,476	)	(15,916
Basic and diluted loss per common				
share		(0.09	)	(0.13
<b>Unaudited Pro Forma Combined</b>	Balan	ce Sheet Data:	:	
(in thousands)				

	December 31, 2014
Cash and cash equivalents \$	10,252
Total current assets	22,737
Goodwill	17,685
Other intangible assets, net	11,096

Total assets	58,581
Total current liabilities	9,954
Convertible debt - related	
party, net	17,528
Total liabilities	28,210
Total shareholders' equity	25,371

# COMPARATIVE HISTORICAL AND UNAUDITED PRO FORMA PER SHARE DATA

The following table presents, for the periods indicated, certain historical per share data of Uroplasty and Vision, unaudited pro forma combined per share information giving effect to the merger of Uroplasty and Vision as if the merger had been effective for the periods presented, and unaudited pro forma Uroplasty equivalent per share data, which is calculated by multiplying the unaudited pro forma combined amounts by the exchange ratio of 3.6331.

The data has been derived from and should be read in conjunction with the selected historical consolidated financial information, the unaudited pro forma condensed combined financial information and the accompanying notes, and the separate historical consolidated financial statements and the accompanying notes of Uroplasty and of Vision contained elsewhere in this proxy statement/prospectus. For additional information, please see the sections entitled *Where You Can Find More Information* beginning on page 256 of this joint proxy statement/prospectus.

The unaudited pro forma per share data is presented for informational purposes only and is not intended to represent or be indicative of the combined consolidated results of operations or financial condition that would have been reported had the merger been completed as of the date presented and should not be taken as representative of future results of operations or financial condition of Uroplasty and Vision and following the merger.

Per share information for the nine months ended December 31, 2014:	Uroplasty Historical		Vision Historical		Pro Forma Combined		Pro Forma Uroplasty Equivalent	
Basic and diluted net loss	\$ (0.25	)\$	(0.11	)\$	(0.09	)\$	(0.33	)
Book value (deficit)	0.40		(0.39	)\$	0.20	\$	0.72	
Cash dividends	—		_		—		—	
Per share information for the year ended March 31, 2014:	Uroplasty Historical		Vision Historical		Pro Forma Combined		Pro Forma Uroplasty Equivalent	
Basic and diluted net loss	\$ (0.25	)\$	(0.17	)\$	(0.13	)\$	(0.47	)
Book value (deficit)	0.61	·	(0.31	)	N/A)		N/A)	

(1) Pro forma book value per share is not meaningful as purchase adjustments were calculated as of December 31, 2014.

#### COMPARATIVE PER SHARE MARKET PRICE AND DIVIDENDS INFORMATION

#### **Market Prices**

Uroplasty shares are listed for trading on the NASDAQ Capital Market under the symbol UPI. Vision shares are listed for trading on the NASDAQ Capital Market under the symbol VSCI. The following table sets forth the closing prices per share of the Uroplasty shares and Vision shares, on an actual and equivalent per share basis, on NASDAQ on the following dates:

- December 19, 2014, the last full trading day prior to the public announcement of the merger, and
- February 20, 2015, the last trading day for which this information could be calculated prior to the date of this joint proxy statement/prospectus.

					$\mathbf{E}$	quivalent value of merger
	Urop	olasty shares	Vis	sion shares		consideration per Uroplasty share <sup>(1)</sup>
December 19, 2014	\$	2.35	\$	1.01	\$	3.67
February 20, 2015	\$	1.33	\$	0.51	\$	1.85

(1) The equivalent per share data for Uroplasty shares has been determined by multiplying the market price of one Vision share on each of the dates by the exchange ratio of 3.6331.

The following tables set forth, for the periods indicated, the high and low sales prices per Uroplasty share and Vision share, as reported on NASDAQ. For current price information, you should consult publicly available sources.

	Uroplasty				
Fiscal year ended March 31, 2013	High		Low		
First Quarter	\$ 4.72	\$	2.73		
Second Quarter	4.78		3.66		
Third Quarter	3.93		3.05		
Fourth Quarter	3.50		2.36		
Fiscal year ended March 31, 2014	High		Low		
First Quarter	\$ 2.95	\$	1.90		
Second Quarter	3.87		1.69		
Third Quarter	3.60		2.43		
Fourth Quarter	5.40		2.64		
Fiscal year ended March 31, 2015	High		Low		
First Quarter	\$ 4.05	\$	2.57		
Second Quarter	3.12		2.32		
Third Quarter	2.98		1.74		
Fourth Quarter (through February 9, 2015)	2.16		1.05		
	V	Vision			
Fiscal year ended March 31, 2013	High		Low		
First Quarter	\$ 1.75	\$	1.19		
Second Quarter	1.70		1.17		

1.36		0.91
1.20		0.94
High		Low
1.15	\$	0.89
1.10		0.83
1.50		0.78
1.75		0.98
	1.20 <b>High</b> 1.15 1.10 1.50	1.20 <b>High</b> 1.15 \$ 1.10 1.50

#### TABLE OF CONTENTS

Fiscal year ended March 31, 2015		Low		
First Quarter	\$	1.29	\$	0.96
Second Quarter		1.24		0.85
Third Quarter		1.22		0.67
Fourth Quarter (through February 9, 2015)		0.72		0.45
Dividends				

Neither Uroplasty nor Vision has ever declared or paid cash dividends on its shares. Uroplasty and Vision each currently intend to retain all future earnings for the operation and expansion of their businesses and do not anticipate declaring or paying cash dividends in the foreseeable future. Any payment of cash dividends on Uroplasty or Vision shares will be at the discretion of the Uroplasty board of directors and Vision board of directors, respectively, and will depend upon its results of operations, earnings, capital requirements, contractual restrictions and other factors deemed relevant by the Uroplasty board of directors or Vision board of directors. Furthermore, the merger agreement restricts the ability of Uroplasty and Vision to declare or pay dividends during the interim period between the signing of the merger agreement and the completion of the merger.

## THE SPECIAL MEETING OF UROPLASTY SHAREHOLDERS

#### Overview

This joint proxy statement/prospectus is being provided to Uroplasty shareholders as part of a solicitation of proxies by the Uroplasty board of directors for use at the special meeting of Uroplasty shareholders and at any adjournments of such meeting. This joint proxy statement/prospectus is being furnished to Uroplasty shareholders on or about February 26, 2015. This joint proxy statement/prospectus provides Uroplasty shareholders with information they need to be able to vote or instruct their votes to be cast at the Uroplasty special meeting.

#### Date, Time and Place of the Uroplasty Special Meeting

Uroplasty will hold a special meeting of shareholders on March 30, 2015, at 9:00 a.m. Minneapolis time, at Uroplasty's corporate headquarters, located at 5420 Feltl Road, Minnetonka, Minnesota 55343.

#### Attendance

Only Uroplasty shareholders on the Uroplasty record date or persons holding a written proxy for any shareholder or account of Uroplasty as of the record date may attend the Uroplasty special meeting. If you are a Uroplasty shareholder of record (that is, you hold your shares in your own name) and you wish to attend the Uroplasty special meeting, please bring your proxy and evidence of your share ownership, such as your most recent account statement, to the Uroplasty special meeting. You should also bring valid picture identification. If your shares are held in street name in a stock brokerage account or by another nominee and wish to attend the Uroplasty special meeting, you need to bring a copy of a brokerage or bank statement to the Uroplasty special meeting reflecting your share ownership as of the Uroplasty record date. You should also bring valid picture identification.

#### **Proposals**

At the Uroplasty special meeting, Uroplasty shareholders will vote upon:

- Uroplasty Proposal No. 1— Approval of the Merger Agreement and the Transactions Contemplated
- Thereby. Approve the merger agreement and the transactions contemplated thereby, including the merger and
  - **Uroplasty Proposal No. 2— Approval of Possible Adjournment of the Uroplasty Special Meeting**. Adjourn the Uroplasty special meeting, or any adjournments thereof, to another time or place to approve any
- motion to adjourn the special meeting, or any adjournment thereof, to another time or place if necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to approve the merger agreement and the transactions contemplated thereby.

#### **Record Date Outstanding Shares Shares Entitled to Vote**

Only holders of Uroplasty shares as of the close of business on February 20, 2015, the record date for the Uroplasty special meeting, will be entitled to notice of, and to vote at, the Uroplasty special meeting or any adjournments thereof. On the Uroplasty record date, there were 22,139,353 Uroplasty shares outstanding, held by 306 holders of record. Each outstanding Uroplasty share is entitled to one vote on each proposal and any other matter properly coming before the Uroplasty special meeting.

# Quorum

The shareholders present, in person or by proxy, holding a majority of the outstanding Uroplasty shares entitled to vote as of the record date will constitute a quorum for the transaction of business at the Uroplasty special meeting. Abstentions and broker non-votes will not be counted as present at the meeting for the purpose of determining whether there is a quorum. See —*Shares Held in Street Name* below for an explanation of broker non-votes.

# Vote Required Recommendation of Uroplasty Board of Directors

#### Proposal 1— Approval of the Merger Agreement and the Transactions Contemplated Thereby

Uroplasty shareholders are considering and voting on a proposal to approve the merger agreement and the transactions contemplated thereby, including the merger. Uroplasty shareholders should carefully read this joint

proxy statement/prospectus in its entirety for more detailed information concerning the merger. In particular, Uroplasty shareholders are directed to the merger agreement, which is attached as Annex A to this joint proxy statement/prospectus.

The approval of the merger agreement and the transactions contemplated thereby requires the affirmative vote of holders of a majority of the Uroplasty shares outstanding and entitled to vote on the merger agreement proposal. Because the vote required to approve this proposal is based upon the total number of Uroplasty shares outstanding and entitled to vote as of the Uroplasty record date, abstentions and failures to vote will have the same effect as a vote against the merger agreement proposal.

The Uroplasty board of directors recommends that Uroplasty shareholders vote FOR approval of the merger agreement and the transactions contemplated thereby, including the merger.

#### Proposal 2— Approval of Possible Adjournment of the Uroplasty Special Meeting

Uroplasty shareholders may be asked to vote on a proposal to adjourn the Uroplasty special meeting, or any adjournments thereof, to approve any motion to adjourn the special meeting, or any adjournment thereof, to another time or place if necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to approve the merger agreement and the transactions contemplated thereby. Approval of the Uroplasty adjournment proposal requires the affirmative vote of holders of a majority of the Uroplasty shares represented, in person or by proxy, at the special meeting, whether or not a quorum is present. Because the vote required to approve this proposal is based upon the total number of Uroplasty shares represented in person or by proxy, abstentions will have the same effect as a vote against this proposal.

# The Uroplasty board of directors recommends that Uroplasty shareholders vote FOR the Uroplasty adjournment proposal.

#### Share Ownership and Voting by Uroplasty Officers and Directors

It is anticipated that as of the Uroplasty record date, the Uroplasty directors and executive officers will have the right to vote approximately 1,004,950 Uroplasty shares, representing approximately 4.5% of the Uroplasty shares then outstanding and entitled to vote at the meeting. Uroplasty directors and executive officers who are shareholders of Uroplasty evidenced their support FOR the proposal to approve the merger agreement and the merger and FOR the Uroplasty adjournment proposal by having entered into a voting agreement with Vision to vote in favor of the merger agreement and transactions contemplated thereby.

#### **Voting Your Shares**

Uroplasty shareholders may vote in person at the Uroplasty special meeting, or by executing and returning a proxy. Uroplasty recommends that you submit your proxy even if you plan to attend the Uroplasty special meeting. If you vote by proxy, you may change your vote, among other ways, if you attend and vote at the Uroplasty special meeting.

If you own Uroplasty shares in your own name, you are considered, with respect to those shares, the shareholder of record. If your Uroplasty shares are held by a brokerage firm, bank or other nominee, you are considered the beneficial owner of shares held in street name.

If you are a Uroplasty shareholder of record you may use the enclosed proxy card to tell the persons named as proxy holders how to vote your shares. If you properly complete, sign and date your proxy card, your shares will be voted in accordance with your instructions. The named proxy holders will vote all shares at the meeting for which proxy

holders have been properly submitted and not revoked. If you sign and return your proxy card but do not mark your card to tell the proxy holders how to vote, your shares will be voted FOR the proposals to approve the merger agreement and the transactions contemplated thereby and to adjourn the Uroplasty special meeting in accordance with the recommendations of the Uroplasty board of directors.

Uroplasty shareholders may also vote over the internet at *www.proxyvote.com* or by telephone toll free at (800) 690-6903 by close of business on the day immediately preceding the Uroplasty special meeting. Voting instructions are printed on the proxy card or voting information form you received. Either method of submitting a proxy will enable your shares to be represented and voted at the special meeting.

#### **Shares Held in Street Name**

If your Uroplasty shares are held in an account through a brokerage firm, bank or other nominee, you must instruct the broker, bank or other nominee how to vote your shares by following the instructions that the broker, bank or other nominee provides you along with this joint proxy statement/prospectus. Your broker, bank or other nominee may have an earlier deadline by which you must provide instructions to it as to how to vote your shares, so you should read carefully the materials provided to you by your broker, bank or other nominee.

If you do not provide voting instructions to your brokerage firm, bank or other nominee, it will nevertheless be entitled to vote your shares on discretionary items but will not be permitted to do so on non-discretionary items. None of the proposals at the Uroplasty special meeting are discretionary matters. As such, without your instructions, nominees do not have discretionary authority to vote on any of the proposals to be voted on at the Uroplasty special meeting.

A broker non-vote occurs when a brokerage firm, bank, or other nominee does not vote shares that it holds in street name on behalf of a beneficial owner, because the beneficial owner has not provided voting instructions to the nominee with respect to a non-discretionary item. Because brokers, banks and other nominees do not have discretionary voting with respect to any of the proposals, if a beneficial owner of Uroplasty shares held in street name does not give voting instructions to the broker, bank or other nominee for any proposal, then those shares will not be present in person or represented by proxy at the special meetings. As a result, it is expected that there will be broker non-votes in connection with the proposals.

If you are a Uroplasty shareholder of record, you may revoke your proxy and change your vote at any time before it is voted at the special meeting by:

- voting again by telephone or on the internet, because only your latest telephone or internet vote will be counted;
- by properly completing, signing, dating, and returning another proxy card with a later date;
- if you are a registered shareholder, by voting in person at the meeting;
- if you are a registered shareholder, by giving written notice of such revocation to Uroplasty's Corporate Secretary prior to or at the meeting; or
- if your shares are held in street name by a brokerage firm, bank or other nominee, you should follow the instructions of your brokerage firm, bank or other nominee regarding the revocation of proxies.

Your attendance at the Uroplasty special meeting itself will not revoke your proxy unless you give written notice of revocation to Uroplasty's Corporate Secretary before the polls are closed.

#### **Costs of Solicitation**

Uroplasty will bear the cost of soliciting proxies from its shareholders as well as the costs associated with the filing, printing, publication and mailing of this joint proxy statement/prospectus to Uroplasty shareholders.

Uroplasty will solicit proxies on behalf of its board of directors by mail, telephone, facsimile, or other electronic means or in person. Uroplasty will make arrangements with brokerage firms, banks, and other nominees, and fiduciaries for forwarding proxy solicitation material to the beneficial owners of Uroplasty shares held of record by those persons and will reimburse them for their reasonable expenses incurred in forwarding such proxy solicitation materials.

Uroplasty and Vision have jointly retained The Proxy Advisory Group, LLC to assist in their solicitation of proxies and have agreed to pay it a fee of approximately \$25,000, plus administrative disbursement allowance of up to \$3,500,

for these services. Uroplasty will pay \$15,000, plus a disbursement allowance up to \$2,500 while Vision will pay \$10,000, plus a disbursement allowance of \$1,000. The fees, excluding the disbursement allowance, may be at 50% of the amounts noted depending on the percentage of shareholders supporting the merger.

## Uroplasty shareholders should not send in their common stock certificates with their proxy cards.

As described under *The Merger Agreement—Exchange Agent* beginning on page 104, Uroplasty shareholders of record will be sent materials for exchanging Uroplasty shares shortly after the effective time.

#### **Other Business**

The Uroplasty board of directors is not aware of any other business to be acted upon at the Uroplasty special meeting. If, however, other matters are properly brought before the Uroplasty special meeting, the proxy holders will vote your shares in accordance with their best judgment.

#### Assistance

If you need assistance in completing your proxy card or have questions regarding the Uroplasty special meeting, please contact The Proxy Advisory Group, LLC, by mail at 18 East 41st Street, Suite 2000, New York, New York 10017 or call toll free: (888) 337-7699 and follow the instructions.

#### THE SPECIAL MEETING OF VISION SHAREHOLDERS

This joint proxy statement/prospectus is being provided to Vision shareholders as part of a solicitation of proxies by the Vision board of directors for use at the special meeting of shareholders of Vision and at any adjournments of such meeting. This joint proxy statement/prospectus is being furnished to Vision shareholders on or about February 26, 2015. This joint proxy statement/prospectus provides Vision shareholders with information they need to be able to vote or instruct their votes to be cast at the special meeting.

#### Date, Time and Place

Vision will hold a special meeting of shareholders on March 30, 2015, at 10:00 a.m., local time, at Vision's corporate headquarters, located at 40 Ramland Road South, Orangeburg, New York 10962.

#### Purpose

At the special meeting, Vision shareholders will be asked to consider and vote on proposals to approve the following:

- the merger agreement and the transactions contemplated thereby, including the issuance of Vision common stock to Uroplasty shareholders in connection with the merger;
- on an advisory and non-binding basis, specified compensatory arrangements between Vision and its named executive officers relating to the merger;
- an amendment to Vision's Amended and Restated Certificate of Incorporation to change Vision's name from Vision-Sciences, Inc. to Cogentix Medical, Inc. at the effective time of the merger;
- an amendment to Vision's Amended and Restated Certificate of Incorporation to effect a reverse split of Vision common stock;

an amendment to Vision's Amended and Restated Certificate of Incorporation to increase the number of

- authorized shares of Vision common stock from 100,000,000 to 275,000,000 in connection with the merger if the reverse stock split is not approved;
- the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan to be effective at the effective time of the merger; the amendments of all of the convertible promissory notes and warrants held by Lewis C. Pell, effective at
- the effective time of the merger; and the adjournment of the special meeting to a later date or dates, if necessary or appropriate, to solicit
- additional proxies in favor of the foregoing proposals.

#### **Recommendation of the Vision Board of Directors**

At a meeting held on December 19, 2014, the Vision board of directors unanimously determined that the merger and the other transactions contemplated by the merger agreement, including the issuance of shares of Vision common stock to Uroplasty shareholders in connection with the merger, are in the best interests of Vision and its shareholders. At such meeting, the board of directors further unanimously approved (i) the merger agreement, the merger and the transactions contemplated thereby, (ii) the amendments to the Amended and Restated Certificate of Incorporation to change the name of Vision to Cogentix Medical, Inc. and to increase the number of authorized shares of common stock to 275,000,000, (iii) the amendments to the Convertible Notes and Warrants held by Lewis C. Pell, and (iv) the accelerated vesting of all Vision outstanding stock options and restricted stock. By written consent dated January 20, 2015, the Vision board of directors unanimously approved the adoption of the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan and an amendment to the Amended and Restated Certificate of Incorporation to effect a reverse stock split of Vision shares, with the exact ratio to be set at a whole number within a shareholder-approved range as determined by the board of directors in its discretion. Accordingly, the Vision board of directors unanimously recommends that Vision shareholders vote FOR each of the proposals listed above and explained in detail in this joint proxy statement/prospectus.

Vision shareholders should carefully read this joint proxy statement/prospectus and the exhibits hereto in their entirety for more detailed information concerning the merger and the transactions contemplated by the merger agreement.

#### **Record Date; Stockholders Entitled to Vote**

The record date for the special meeting is February 20, 2015. Only record holders of shares of Vision common stock at the close of business on that date are entitled to notice of, and to vote at, the special meeting or any adjournment or postponement. At the close of business on the record date, the only outstanding voting securities of Vision were its common stock, and 48,315,387 shares of Vision common stock were issued and outstanding.

Each share of Vision common stock outstanding on the record date of the special meeting is entitled to one vote on each proposal and any other matter coming before the special meeting.

#### Voting by Vision's Directors and Executive Officers

In connection with the merger agreement, each of the directors and executive officers of Vision executed a voting agreement with Uroplasty pursuant to which, among other things and subject to its terms and conditions, the directors and executive officers of Vision agreed to vote their shares of Vision common stock in favor of the merger agreement and the transactions contemplated therein.

#### Quorum

No business may be transacted at the special meeting unless a quorum is present. Vision shareholders who hold shares representing at least a majority of the shares entitled to vote at the special meeting must be present in person or represented by proxy to constitute a quorum. If a quorum is not present, or if less than a majority of shares are voted in favor of the proposals listed above, then the special meeting may be adjourned to allow additional time for obtaining additional proxies (so long as such adjournment is approved by a majority of the votes cast).

No notice of an adjourned meeting of less than 30 days need be given unless after the adjournment a new record date is fixed for the adjourned meeting, in which case a notice of the adjourned meeting shall be given to each shareholder of record entitled to vote at the meeting. At any adjourned meeting, all proxies will be voted in the same manner as they would have been voted at the original convening of the special meeting, except for any proxies that have been effectively revoked or withdrawn prior to the adjourned meeting.

All shares of Vision common stock represented at the special meeting, including shares that are represented but that vote to abstain, will be treated as present for purposes of determining the presence or absence of a quorum. Broker non-votes will have no effect on determining the presence or absence of a quorum.

#### **Required Vote**

Proposals 1 (merger agreement and related transactions), 2 (specified compensatory arrangements), 6 (new incentive plan) and 7 (amendments to Pell notes and warrants) require for approval the affirmative vote of a majority of the shares of Vision common stock voting on such proposal. Proposals 3 (name change), 4 (reverse stock split) and 5 (increase in authorized common stock) require for approval the affirmative vote a majority of shares of Vision common stock outstanding as of the record date. Proposal 8 (Adjournment) requires for approval the affirmative vote at least a majority of the shares represented in person or by proxy at the special meeting, whether or not a quorum is present.

#### Voting of Proxies by Holders of Record

If you were a record holder of Vision common stock at the close of business on the record date, a proxy card is enclosed for your use. Vision requests that you vote your shares as promptly as possible by (i) visiting the internet site

listed on the proxy card, (ii) calling the toll-free number listed on the proxy card or (iii) submitting your proxy card by mail by using the provided self-addressed, stamped envelope. Information and applicable deadlines for voting through the internet or by telephone are provided on the enclosed proxy card. When the accompanying proxy is returned properly executed, the shares of Vision common stock represented by it will be voted at the special meeting or any adjournment or postponement in accordance with the instructions contained in the proxy card. Your internet or telephone vote authorizes the named proxies to vote your shares in the same manner as if you had marked, signed and returned a proxy card.

If a proxy is returned without an indication as to how the shares of Vision common stock represented are to be voted with regard to a particular proposal, the Vision common stock represented by the proxy will be voted in accordance with the recommendation of the Vision board of directors and, therefore, FOR each of the proposals.

At the date hereof, the Vision board of directors has no knowledge of any business that will be presented for consideration at the Vision special meeting and that would be required to be set forth in this joint proxy statement/prospectus or the related proxy card other than the matters set forth in Vision Notice of Special Meeting of Shareholders.

Your vote is important. Accordingly, if you were a record holder of Vision common stock on the record date, please sign and return the enclosed proxy card or vote via the internet or telephone whether or not you plan to attend the special meeting in person. Proxies submitted through the specified internet website or by phone must be received by 11:59 p.m., New York City time, on March 29, 2015.

#### **Shares Held in Street Name**

If you hold shares of Vision common stock through a stock brokerage account or a bank or other nominee, you are considered the beneficial holder of the shares held for you in what is known as street name. The record holder of such shares is your broker, bank or other nominee, and not you, and you must provide the record holder of your shares with instructions on how to vote your shares. Please follow the voting instructions provided by your broker, bank or other nominee. Please note that you may not vote shares held in street name by returning a proxy card directly to Vision or by voting in person at the Vision special meeting unless you have a legal proxy, which you must obtain from your broker, bank or other nominee. Please also note that brokers, banks or other nominees who hold shares of Vision common stock on behalf of their customers may not give a proxy to Vision to vote those shares without specific instructions from their customers.

If you are a Vision shareholder and you do not instruct your broker, bank or other nominee on how to vote your shares, your broker, bank or other nominee may not vote your shares on any of the proposals listed above.

# Attending the Meeting; Voting in Person

Only Vision shareholders, their duly appointed proxies, and invited guests may attend the meeting. All attendees must present government-issued photo identification (such as a driver's license or passport) for admittance. The additional items, if any, that attendees must bring depend on whether they are shareholders of record, beneficial owners, or proxy holders. A Vision shareholder who holds shares directly registered in such shareholder's name with Vision's transfer agent who wishes to attend the special meeting in person should bring government-issued photo identification.

A shareholder who holds shares in street name through a broker, bank, trustee or other nominee (referred to as a beneficial owner ) who wishes to attend the special meeting in person must bring proof of beneficial ownership as of the record date, such as a letter from the broker, bank, trustee or other nominee that is the record owner of such beneficial owner's shares, a brokerage account statement or the voting instruction form provided by the broker.

A person who holds a validly executed proxy entitling such person to vote on behalf of a record owner of Vision common stock who wishes to attend the special meeting in person must bring the validly executed proxy naming such person as the proxy holder, signed by the Vision shareholder, and proof of the signing shareholder's record ownership as of the record date.

No cameras, recording equipment or other electronic devices will be allowed in the meeting room. Failure to provide the requested documents at the door or failure to comply with the procedures for the special meeting may prevent

shareholders from being admitted to the Vision special meeting.

# **Revocation of Proxies**

A Vision shareholder may revoke a proxy at any time before it is voted at the special meeting by taking any of the following four actions:

 delivering written notice of revocation to Vision's Corporate Secretary, 40 Ramland Road South, Orangeburg, New York 10962;

#### TABLE OF CONTENTS

- delivering a proxy card bearing a later date than the proxy that you wish to revoke;
- casting a subsequent vote via telephone or the Internet, as described above; or
- attending the meeting and voting in person.

Merely attending the meeting will not, by itself, revoke a Vision shareholder's proxy; a Vision shareholder must cast a subsequent vote at the meeting using forms provided for that purpose. A Vision shareholder's last valid vote that Vision receives before or at Vision's special meeting is the vote that will be counted.

#### **Solicitation of Proxies**

Vision is soliciting proxies for the special meeting from its shareholders. In accordance with the merger agreement, Vision will pay its own cost of soliciting proxies from its shareholders, including the cost of mailing this joint proxy statement/prospectus. In addition to solicitation of proxies by mail, proxies may be solicited by Vision's officers, directors and regular employees, without additional remuneration, by personal interview, telephone or other means of communication.

Vision will make arrangements with brokerage houses, custodians, nominees and fiduciaries to forward proxy solicitation materials to beneficial owners of Vision common stock. Vision may reimburse these brokerage houses, custodians, nominees and fiduciaries for their reasonable expenses incurred in forwarding the proxy materials.

Uroplasty and Vision have jointly retained The Proxy Advisory Group, LLC to assist in their solicitation of proxies and have agreed to pay it a fee of approximately \$25,000, plus administrative disbursement allowance of up to \$3,500, for these services. Uroplasty will pay \$15,000, plus a disbursement allowance up to \$2,500 while Vision will pay \$10,000, plus a disbursement allowance of \$1,000. The fees, excluding the disbursement allowance, may be at 50% of the amounts noted depending on the percentage of shareholders supporting the merger.

#### INFORMATION ABOUT THE COMPANIES

Uroplasty, Inc.

Uroplasty, Inc. 5420 Feltl Road, Minnetonka, Minnesota 55343 Telephone: (952) 426-6140

Uroplasty is a medical device company that develops, manufactures and markets innovative, proprietary products for the treatment of voiding dysfunctions. Uroplasty's primary focus is on two products: the Urgent PC System, which Uroplasty believes is the only commercially available Food and Drug Administration cleared, minimally-invasive, neuromodulation system that delivers percutaneous tibial nerve stimulation for office-based treatment of overactive bladder and the associated symptoms of urinary urgency, urinary frequency, and urge incontinence; and Macroplastique, an injectable, urethral bulking agent for the treatment of adult female stress urinary incontinence primarily due to intrinsic sphincter deficiency. Uroplasty shares are listed on the NASDAQ Capital Market under the symbol UPI.

#### Vision-Sciences, Inc.

Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962 Telephone: (845) 848-1085

Vision designs, develops, manufactures and markets products for flexible endoscopy. Its unique product lines feature a streamlined visualization system and proprietary sterile disposable microbial barrier, known as EndoSheath technology, providing users with efficient and cost effective endoscope turnover while enhancing patient safety. Vision shares are listed on the NASDAQ Capital Market under the symbol VSCI.

#### Visor Merger Sub LLC

Visor Merger Sub LLC c/o Vision-Sciences, Inc. 40 Ramland Road South Orangeburg, New York 10962 Telephone: (646) 789-4272

Merger Sub is a Delaware corporation and a newly formed, direct and wholly-owned subsidiary of Vision. Merger Sub was formed on December 11, 2014 for the sole purpose of effecting the merger. To date, Merger Sub has not conducted any activities other than those incidental to its formation, the execution of the merger agreement and the preparation of applicable filings under U.S. securities laws made in connection with the proposed merger.

#### THE MERGER

This section and the section entitled The Merger Agreement describe the material aspects of the merger, including the merger agreement. While Uroplasty and Vision believe that this description covers the material terms of the merger and the merger agreement, it may not contain all of the information that is important to you. You should read carefully this entire joint proxy statement/prospectus for a more complete understanding of the merger and the merger agreement, including the attached Annexes, and the other documents to which you are referred herein. See Where You Can Find More Information beginning on page 256.

#### General

Upon the terms and subject to the conditions of the merger agreement and in accordance with the Delaware General Corporation Law, or DGCL, and the Minnesota Business Corporation Act, or MBCA, at the effective time of the merger, Uroplasty will merge with and into Merger Sub, a direct, wholly-owned subsidiary of Vision and a party to the merger agreement, and the separate corporate existence of Uroplasty will cease. Merger Sub will survive the merger as a direct, wholly-owned subsidiary of Vision. The merger will become effective at such time as a certificate of merger has been duly filed with the Delaware Secretary of State and articles of merger have been filed with the Minnesota Secretary of State or at any later date or time mutually agreed to in writing by Vision and Uroplasty and specified in the certificate of merger in accordance with the DGCL and MBCA.

At the effective time of the merger, each outstanding Uroplasty share (other than shares held by Vision, Merger Sub, or any wholly-owned subsidiary of Vision or Uroplasty, which will be canceled and retired and cease to exist, and dissenting shares as described under *—Appraisal and Dissenters' Rights* below) will be converted into the right to receive 3.6331 fully paid and nonassessable Vision shares. No fractional shares will be issued as a result of the merger.

Vision shareholders will not receive any merger consideration and will continue to hold their Vision shares after the merger.

Vision and Uroplasty currently expect the closing to occur in the first half of 2015. However, as the merger is subject to the satisfaction or waiver of other conditions described in the merger agreement, it is possible that factors outside the control of Vision and Uroplasty could result in the merger being completed at an earlier time, a later time, or not at all.

#### **Background of the Merger**

In order to assist Vision's management in exploring, reviewing and evaluating potential opportunities for strategic alternatives and in an effort to reduce Vision's reliance on continued funding by its Chairman, Lewis C. Pell, as part of its ongoing evaluation of Vision's business, the Vision board of directors regularly (1) reviewed and evaluated potential opportunities for strategic business combinations, acquisitions, mergers, dispositions, divestitures, investments and similar strategic transactions involving Vision; (2) assisted management in developing, implementing and adhering to a strategic plan and direction for activities with respect to Vision generally and strategic transactions in particular; and (3) reviewed and evaluated potential opportunities for restructuring Vision's business opportunities, including the consideration of potential opportunities to enhance shareholder value through licensing and manufacturing transactions, acquisitions, business combinations and other financial and strategic alternatives. Many of the potential transactions and other opportunities considered by the Vision board of directors were generated internally by Mr. Pell or other members of senior management.

As part of the ongoing evaluation of Uroplasty's business, members of Uroplasty's senior management and the Uroplasty board of directors have periodically reviewed and assessed Uroplasty's financial performance and operations, financial condition and industry and regulatory developments in the context of Uroplasty's long-term strategic goals and plans, including the consideration of potential opportunities to enhance shareholder value through licensing transactions, acquisitions, business combinations and other financial and strategic alternatives, including the sale of the company.

In April 2013, Leerink Partners LLC (Leerink) and Mr. Pell had a discussion regarding a range of potential strategic alternatives for Vision. Vision and Leerink discussed a potential engagement as an advisor to Vision with respect to those strategic alternatives.

In November 2013, Howard Zauberman was appointed as the President and Chief Executive Officer of Vision and a member of the Vision board of directors, after having served as Vision's interim Chief Executive Officer from May 2013. As part of his responsibilities, the Vision board of directors directed Mr. Zauberman to actively explore potential fundraising and strategic transactions.

During the period from May 2013 through October 2014, Mr. Zauberman, Leerink and the Vision board of directors examined four possible business combination or transactional candidates, all of which were significantly larger than Vision, and none of which were Uroplasty. One of these candidates was one of Vision's significant customers. In addition, Leerink contacted a number of potential transaction candidates on behalf of Vision. These discussions did not lead to an offer of investment, acquisition, sale of a product line to or from Vision or a potential strategic transaction. The last of these discussions ended in October 2014.

On December 3 and December 4, 2013, Robert C. Kill, then President and Chief Executive Officer of Uroplasty, and Brett A. Reynolds, Senior Vice President, Chief Financial Officer and Corporate Secretary of Uroplasty, met in New York City with four parties. At each of these meetings, Mr. Kill and Mr. Reynolds gave a presentation about Uroplasty that contained publically available information about Uroplasty's performance, industry and products and answered questions on the presentation materials from the party. None of these parties were Vision.

On December 16, 2013, the Uroplasty board of directors held a special meeting. The Uroplasty board of directors met with Uroplasty management and representatives of Piper Jaffray and Oppenheimer Wolff & Donnelly LLP (Oppenheimer) to discuss whether to continue to pursue Uroplasty's business and operational strategy or explore the viability of a transaction involving the sale of Uroplasty as a means of delivering value to the Uroplasty shareholders. The Uroplasty board of directors discussed potential strategic alternatives, the past performance of the company, prior strategic alternative discussions, and inquiries from investors about maximizing shareholder value. Mr. Kill emphasized that the board was not being asked to make a definitive determination to sell the company, but was considering whether to gather more information through an organized process to determine whether a transaction might be in the best interest of the shareholders. Representatives from Oppenheimer led a discussion with the board of directors on the fiduciary duties and responsibilities owed by directors when considering strategic alternatives. Representatives from Piper Jaffray led a discussion with the board of directors of a potential process to sell the company, potential parties that may have an interest in acquiring Uroplasty, an analysis of the trading position of Uroplasty's common stock and a review of various valuation methodologies related to the sale of the company. Following a discussion of the alternatives and the proposed process for further exploration of a potential sale of Uroplasty and valuations that might be achieved for the benefit of the Uroplasty shareholders, the Uroplasty board of directors authorized management to begin a process to explore the viability of a transaction involving the sale of Uroplasty as a means of delivering value to the Uroplasty shareholders. The Uroplasty board of directors also directed Uroplasty's management to negotiate engagement terms with Piper Jaffray to serve as Uroplasty's financial advisor in connection with a possible transaction.

On December 17, 2013, Mr. Kill met with a potential strategic acquirer of the business and discussed publically available information about Uroplasty's performance and products. After discussion, the potential party made the decision not to engage in further discussions.

On December 18, 2013, Uroplasty entered into an engagement letter with Piper Jaffray.

On January 9, 2014, Mr. Kill received a call from an interested party who had been referred to him by an investment banker. This call was unsolicited and not connected to the process that had been authorized by the Board. This party was one of the seven parties that met with Mr. Kill and Mr. Reynolds in San Francisco, California between January 13 and January 15, 2014.

On January 10, 2014, Mr. Kill provided non-public information to a potentially interested party who had executed a confidentiality agreement on December 23, 2013.

From January 13 to January 15, 2014, Mr. Kill and Mr. Reynolds met in-person with seven potentially interested parties in San Francisco, California. At each of these meetings, Mr. Kill and Mr. Reynolds gave a presentation about Uroplasty that contained publically available information about Uroplasty's performance, industry and products and answered questions on the presentation materials from the potentially interested party.

#### TABLE OF CONTENTS

The meeting with one of these parties that had previously executed a confidentiality agreement with Uroplasty involved a full presentation about Uroplasty by Mr. Kill and Mr. Reynolds involving non-public information and a discussion of the possibility of the party making an offer to acquire Uroplasty.

On January 17, 2014, Uroplasty sent a confidentiality agreement to seven potentially interested parties, including each potentially interested party that Mr. Kill and Mr. Reynolds met with in San Francisco, California that had not previously executed a confidentiality agreement.

On January 20, 2014, Piper Jaffray provided an outline of a bid process to five parties, which stated that bids were to be received by Uroplasty by no later than February 18, 2014. Piper Jaffray also provided a confidentiality agreement to another party potentially interested in an acquisition of Uroplasty on that date.

Between January 22 and January 27, 2014, Uroplasty entered into confidentiality agreements with three potentially interested parties.

On January 27, 2014, Mr. Kill and Mr. Reynolds, along with Darin Hammers, Senior Vice President of Global Sales and Marketing, met with a potentially interested party in Minneapolis, Minnesota that had previously executed a confidentiality agreement with Uroplasty. Non-public information was provided to this party regarding Uroplasty's performance, industry and products. Mr. Kill, Mr. Reynolds and Mr. Hammers and the potentially interested party also discussed the possibility of the party making an offer to acquire Uroplasty.

On January 29, 2014, the Uroplasty board of directors held a regularly scheduled meeting. At this meeting, Mr. Kill provided the Uroplasty board of directors with an update of the process to explore the viability of a transaction involving the sale of Uroplasty as a means of delivering value to the Uroplasty shareholders. This update included a discussion of potential acquirors of Uroplasty, including which parties' management had met with and expected to meet with, as well as those parties that either were not interested or had not yet determined their level of interest in potentially acquiring the company. Vision was not discussed, and was not a part of the process.

On January 31, 2014 and February 4, 2014, Mr. Kill and Mr. Reynolds had additional telephone discussions with representatives of a potentially interested party. These discussions centered on the intellectual property of Uroplasty and the international business of Uroplasty.

On February 5, 2014, Mr. Kill, Mr. Reynolds and Mr. Hammers met with representatives of a potentially interested party in Minneapolis, Minnesota that had previously executed a confidentiality agreement with Uroplasty. Mr. Kill, Mr. Reynolds and Mr. Hammers provided non-public information to such party regarding Uroplasty's performance, industry and products and discussed the possibility of such party making an offer to acquire Uroplasty. In addition, Mr. Kill and Mr. Reynolds had a follow-up telephone call with an interested party that had met with the company on January 14, 2014 in San Francisco, California to discuss potential synergies in a business combination.

On February 19, 2014, the Uroplasty board of directors held a special meeting. The Uroplasty board of directors met with Uroplasty management and representatives of Oppenheimer and Piper Jaffray. At this meeting, Mr. Kill updated the board of directors on the process to explore the viability of a transaction involving the sale of Uroplasty as a means of delivering value to the Uroplasty shareholders. Mr. Kill noted that indications of interest were due on February 18, 2014 and that no indications of interest were received by the company. Representatives from Piper Jaffray summarized the process that had been conducted to date in detail. The representatives from Piper Jaffray noted that there had been a significant amount of activity and that a number of parties had expressed a strong level of interest in gaining a better understanding of Uroplasty. During the process, 17 parties had been contacted, introductory management presentations had been made to eight of these parties, five parties had executed confidentiality agreements, and management had made full presentations to three of these parties. Vision was not one of the parties in

the process. The representatives from Piper Jaffray provided Piper Jaffray's perceptions on the process and the discussions held with the three parties that expressed the greatest level of interest. The representatives from Piper Jaffray next presented Uroplasty's financial metrics and valuation, and summarized Uroplasty's stock trading prices and volumes, analyst estimates and stock ownership and estimated cost basis of significant investors. Piper Jaffray reviewed potential valuations of Uroplasty based upon its stock price, trading prices of selected public companies, selected acquisition transactions and discounted cash flows. Following such presentations and discussions, the Uroplasty board of directors directed Piper Jaffray to make additional follow up contacts with parties currently in the process.

From February 19 to March 18, 2014, representatives from Piper Jaffray made follow up contacts with five parties in the process.

On March 19, 2014, the Uroplasty board of directors held a regularly scheduled meeting. Members of Uroplasty's management were in attendance at this meeting. At this meeting, Mr. Kill updated the board of directors that Piper Jaffray had made follow up contacts with the five remaining parties in its process. Mr. Kill noted that no indications of interest were received or were expected. Following discussion and given no indications of interest, the Uroplasty board of directors decided to end the process to explore a transaction to sell the company. Vision was not one of the parties that had been a part of the process.

From March 19 through November 18, 2014, members of Uroplasty's senior management and the Uroplasty board of directors continued to review and assess Uroplasty's financial performance and operations, financial condition and industry and regulatory developments in the context of Uroplasty's long-term strategic goals and plans, including the consideration of potential opportunities to enhance shareholder value through licensing transactions, acquisitions, business combinations and other financial and strategic alternatives, including the sale of the company.

On May 22, 2014, Mr. Kill and Mr. Reynolds met in Minnetonka, Minnesota with a representative of Leerink. The representative of Leerink presented various business development opportunities to Uroplasty, including a potential collaboration or merger transaction with Vision.

On May 23, 2014, Uroplasty terminated the December 18, 2013 engagement letter with Piper Jaffray.

On June 9, 2014, Leerink formally made an introduction via email between Mr. Zauberman and Mr. Kill.

On June 12, 2014, Mr. Zauberman and Mr. Kill had an initial introductory conference call and agreed to meet in New York City on June 24.

On June 24, 2014, Mr. Zauberman and Mr. Kill met in New York City and had a high level discussion regarding each company's respective businesses, needs and opportunities, and whether a potential transaction between the parties was an appropriate opportunity to explore.

On July 7, 2014, representatives of Leerink met with Mr. Zauberman and Mr. Pell to discuss Mr. Zauberman's June 24 meeting with Mr. Kill and to consider whether a potential transaction with Uroplasty was an appropriate opportunity for Vision to explore.

On July 14, 2014, Mr. Kill and Mr. Reynolds had a telephone conference call with a private equity firm that invests in companies similar to Uroplasty. Mr. Kill and Mr. Reynolds provided publicly available background information on Uroplasty.

On July 16, 2014, Mr. Kill was contacted via email by one of the parties whom Uroplasty had met with in December 2013 but that had not signed a confidentiality agreement, expressing interest in exploring a potential acquisition. On July 17, 2014, Mr. Kill had a telephone call with this party and discussed exploring a potential acquisition. Such party is referred to as Company A.

On July 17, 2014, Mr. Kill and Mr. Reynolds had a telephone call with a representative of Leerink regarding a potential collaboration or merger of Vision and Uroplasty.

On July 23, 2014, Leerink held a conference call with Mr. Zauberman and Mr. Pell to review the background of Uroplasty's business and an initial analysis of the potential synergies and attractiveness of a strategic combination with

Uroplasty.

On July 31, 2014, Mr. Zauberman and Mr. Pell updated the Vision board of directors at a regularly scheduled board meeting with respect to various business development activities, including the recent discussions with both Leerink and Uroplasty.

On August 1, 2014, Mr. Kill received an executed confidentiality agreement from Company A. Mr. Kill subsequently shared specific non-public information that had been requested by Company A.

On August 4, 2014, as a follow up to the July 14, 2014 telephone conference call, Mr. Kill and Mr. Reynolds met with representatives of the private equity firm in Minnetonka, MN. Mr. Kill and Mr. Reynolds gave a presentation about Uroplasty that contained publically available information about Uroplasty's performance, industry and products and answered questions on the presentation materials from the potentially interested party.

On August 19, 2014, the Uroplasty board of directors held a regularly scheduled meeting. At this meeting, Mr. Kill discussed his prior contacts with Vision, and Leerink provided the Uroplasty board of directors with an overview of Vision. Mr. Kill indicated that he would meet with Mr. Pell in early September.

On September 3, 2014, Mr. Kill, Mr. Pell and Mr. Zauberman met in New York City to understand each company's strategic needs and interests, and to discuss how best to explore a potential transaction between the two companies, including entering into a mutual non-disclosure agreement to exchange non-public information.

On September 9, 2014, Uroplasty and Vision entered into a mutual non-disclosure agreement to facilitate the preliminary exchange of non-public information between the two companies and their advisors for purposes of exploring a potential transaction with a one year standstill provision and agreed to pursue additional discussion. The standstill provision prohibited either company from unwanted takeover attempts by the other party whether alone or acting in concert with a third party.

On September 12, 2014, Mr. Kill was informed by Company A that after conducting due diligence they were not interested in acquiring Uroplasty.

On September 17, 2014, there was a meeting at Vision's headquarters in Orangeburg, New York between Mr. Pell, Mr. Zauberman, Christian Escobar, Director of Marketing of Vision, Gary Siegel, Vice President, Finance of Vision, and Gerald A. Zukowsky, Vice President of Operations and R & D of Vision, and Mr. Kill, Mr. Reynolds, Mr. Hammers and Mr. Dan Merz, Vice President of Healthcare Economics of Uroplasty were in attendance. At this meeting, each company made a mutual presentation of their respective businesses, key drivers and opportunities. Both parties exchanged additional information regarding their respective businesses, including products, markets and organizational structures. The parties discussed the various opportunities and challenges facing the medical device, endoscopic and urological products industry and their respective businesses, including Vision's challenging shift towards an office-based sales organization and Uroplasty's extensive sales force and limited product lines. The parties discussed the importance of scale to the future of both companies and their respective product portfolios and pipelines and possible benefits of a combination between the two companies to their respective businesses, shareholders, customers and employees. The parties explored whether there was a sound strategic and operational rationale for a combination of the two companies. No specific transaction terms were discussed at this meeting.

On October 1, 2014, Mr. Zauberman and Mr. Kill held a telephone conference to discuss a preliminary outline of the terms of a potential transaction, including valuation of the two companies, pro forma ownership expectations, board representation, roles of key management, and amending the convertible promissory notes and warrants held by Mr. Pell.

On October 6, 2014, Mr. Kill had a telephone call with a party that had been introduced to Uroplasty by Piper Jaffray. Such party is referred to as Company B. Mr. Kill shared publically available information about Uroplasty' performance, industry and products with Company B. At the conclusion of the telephone call, Company B expressed an interest in exploring strategic options with Uroplasty, including an acquisition of Uroplasty.

On October 6, 2014, the Vision board of directors held a telephonic meeting and Mr. Zauberman updated the Vision board of directors with respect to the proposed transaction, including a background on Uroplasty's business, status of discussions and the initial non-binding terms of an agreement. The Vision board of directors discussed the terms of an

initial non-binding term sheet and directed Mr. Zauberman to instruct Leerink to provide such term sheet to Uroplasty and Piper Jaffray. Further, the Vision board of directors directed Vision's management to continue discussions with Uroplasty in order to assess the feasibility and merits of a potential transaction with Uroplasty.

On October 7, 2014, Mr. Kill and a representative from Piper Jaffray received from a representative of Leerink a letter and a non-binding term sheet from Mr. Zauberman, in which Vision proposed a stock-for-stock merger of Vision and Uroplasty that would result in Uroplasty shareholders owning 57% of the pro-forma

#### TABLE OF CONTENTS

outstanding shares of the combined company assuming no conversions of the outstanding convertible promissory notes of Vision held by Mr. Pell. Further, the term sheet provided for board representation of the two companies based upon their respective ownership percentages of the combined company, and that Mr. Kill and Mr. Reynolds would be chief executive officer and chief financial officer, respectively, of the combined company. The term sheet also contemplated that the combined company would raise additional equity capital of approximately \$10 to 15 million and requested that the parties agree to a 45-day period to exclusively negotiate a potential transaction.

On October 8, 2014, the Uroplasty board of directors held a special meeting to review and discuss the Vision non-binding term sheet received on October 7, 2014. Members of Uroplasty management and representatives from Oppenheimer and Piper Jaffray also participated in the meeting. A representative from Oppenheimer led a discussion with the Uroplasty board of directors regarding their fiduciary duties and responsibilities in connection with the Vision term sheet. A representative from Piper Jaffray summarized the terms of the term sheet, and the resulting pro forma ownership and capitalization of the combined company. The representative from Piper Jaffray further analyzed Uroplasty and Vision on a combined basis, the Vision convertible promissory notes and warrants held by Mr. Pell, and Uroplasty on a stand-alone basis. Following discussion, the Uroplasty board of directors instructed Piper Jaffray to contact Leerink and engage in a conversation to discuss the Vision term sheet in more detail.

On October 14, 2014, Uroplasty and Piper Jaffray agreed to renew their December 18, 2013 engagement letter until January 31, 2015.

On October 17, 2014, the Uroplasty board of directors held a special meeting regarding the Vision term sheet received on October 7, 2014. Members of management and representatives from Piper Jaffray also participated in the meeting. A representative from Piper Jaffray led a discussion with the Uroplasty board of directors on the non-binding term sheet and the additional conversations with Leerink since October 8. The Uroplasty board of directors discussed a counteroffer to the Vision non-binding term sheet that would include (i) an exchange ratio in a transaction would reflect that Uroplasty shareholders would own at least 60% of the pro-forma outstanding shares of the combined company assuming no conversions of the outstanding convertible promissory notes held by Mr. Pell, (ii) collar provisions in the definitive merger agreement to reflect a potential adjustment to the exchange ratio based upon a change in Vision's stock price of 20% or more, (iii) the restructuring of the Vision convertible promissory notes held by Mr. Pell, (iv) a seven member board of directors that would include five members, including the chair, appointed by Uroplasty, (v) customary voting agreements pursuant to which the officers and directors of both companies would agree to vote in favor to the merger and the transactions contemplated thereby, and (vi) a 30-day exclusivity period to negotiate the proposed transaction. Following this discussion, the Uroplasty board of directors instructed that this counter proposal be presented to Vision during the week of October 20, 2014.

On October 22, 2014, Uroplasty instructed Piper Jaffray to present a revised term sheet to Leerink and Vision, and Mr. Kill, Mr. Pell and Mr. Zauberman met in New York City to discuss the Uroplasty counter proposal and explore ways to address the differences between the two proposals.

During Vision's regularly scheduled meeting of the Vision board of directors on October 23, 2014, the Vision board of directors again reviewed the state of discussions with Uroplasty, continuing to operate as a stand-alone company and the limited availability of other potential opportunities, including the conclusion that all four of the companies previously approached by Vision with respect to a proposed strategic transaction were not interested in pursuing an acquisition of or transaction with Vision.

On October 29, 2014, Mr. Kill executed a confidentiality agreement with Company B.

On October 30, 2014, during a regularly scheduled meeting of the Uroplasty board of directors, the Uroplasty board of directors reviewed the state of discussions with Vision and the rationale of a strategic transaction with Vision. In

addition, the Uroplasty board of directors approved the filing of a shelf registration statement on Form S-3 to register up to \$50 million of common stock or warrants, and discussed Uroplasty remaining a stand-alone company, potential financing options as a stand-alone company and management's review of and prior process and preliminary discussions with five parties exploring the potential for a transaction involving the sale of Uroplasty.

On October 30, 2014, Mr. Kill, Mr. Reynolds and Mr. Hammers met in person at Uroplasty headquarters with Company B. At this meeting, Uroplasty shared confidential non-public information to Company B regarding Uroplasty' performance, industry and products.

On October 31, 2014, representatives of Piper Jaffray and Leerink discussed the proposed transaction, the terms in the non-binding term sheet that had not been resolved, and options to bridge gaps on key aspects of the proposed term sheet.

Between October 31, 2014 and November 6, 2014, Uroplasty management and board of directors discussed options for a potential revised term sheet, and authorized Piper Jaffray to send a revised term sheet to representatives of Vision.

On November 6, 2014, Mr. Kill provided specific confidential information to Company B to assist them in building financial models in preparation for a presentation to their board of directors in early December. From November 7 until December 12, 2014, there were no additional requests for information or discussions to explore a potential transaction between Uroplasty and Company B. On December 12, 2014, Uroplasty was informed by a representative from Piper Jaffray that Company B would not be making an offer to acquire Uroplasty.

On November 7, 2014, a representative from Piper Jaffray sent Leerink a revised term sheet.

On November 15, 2014, the Vision board of directors held a special telephonic board meeting to discuss the transaction. Representatives of Leerink were on the call and they reviewed in detail the potential transaction between Vision and Uroplasty. Mr. Zauberman and Mr. Aaron Polak, Vision's general counsel, updated the Vision board of directors with respect to the progress of the negotiations, including significant open items with respect to the exchange ratio and the treatment of Vision's debt to Mr. Pell. Mr. Polak advised the Vision board of directors that Mr. Pell would retain independent counsel with respect to the negotiation of the terms of the restructuring of Mr. Pell's debt.

After some discussion, the Leerink representatives left the meeting and Mr. Pell and Mr. Zauberman discussed with the Vision board of directors the merits of the potential transaction and the limited other opportunities available to Vision, and clarified that the material and substantive terms of the transaction had not yet been determined. As presented to the Vision board of directors, the fundamental benefits to Vision included Vision's belief that the combination of these two businesses would have the following synergies:

- Vision had a ready-to-scale endoscopy solution in urology and other specialties, but limited distribution. Uroplasty had an existing approximately \$26 million revenue and 88% gross margin business in urology,
- with an under-utilized office based distribution capability that includes 44 U.S. direct sales representatives and 10 clinical specialists.
- The combined company would have greater critical mass, more attractive revenue growth rates, a clearer path to profitability, and enhanced financing flexibility.

After further discussion, the Vision board of directors approved entering into a 30-day period where Vision and Uroplasty would exclusively negotiate with one another with a view towards finalizing the terms of transaction documentation, and instructed management to contact Vision's outside professionals (EisnerAmper LLP, its independent registered public accounting firm (EisnerAmper) and Royer Cooper Cohen Braunfeld LLC, its outside counsel (RCCB)) and obtain estimates for assisting with further negotiations. The Vision board of directors also directed Mr. Pell and Mr. Zauberman to continue fee negotiations with Leerink.

From November 15 to November 18, 2014, representatives from Uroplasty, Piper Jaffray and Oppenheimer, and representatives of Vision, Leerink and RCCB, negotiated a non-binding term sheet and a 30-day period in which the parties would exclusively negotiate with each other.

On November 17, 2014, Vision provided Uroplasty with an exclusivity letter agreement and a revised non-binding term sheet. The exclusivity letter agreement provided, among other things, (i) that for 30 days Vision and Uroplasty would exclusively negotiate with one another with a view towards finalizing the terms of transaction documentation, and (ii) that if either party received an acquisition proposal during this 30-day period that the board of directors determined in good faith that, in order to comply with its fiduciary obligations to its shareholders, the board of directors would be permitted to take certain actions, including termination of the letter agreement, in order to fulfill its obligations to its shareholders. The non-binding term sheet provided for a

stock-for-stock merger of Vision and Uroplasty pursuant to an exchange ratio in which Uroplasty shareholders would own 62.5% of the pro-forma outstanding shares of the combined company assuming no conversions of the outstanding Vision convertible promissory notes held by Mr. Pell, and that the exchange ratio would be adjusted based on any changes in the outstanding common stock of either party prior to the closing of the merger. Further, the term sheet provided that the Vision convertible promissory notes held by Mr. Pell would be restructured to provide that (i) Vision had the ability to repay the promissory notes in cash or by issuing shares of stock, or any combination thereof, subject to agreed-upon limitations, (ii) the promissory notes would not be convertible for three years after the closing of the merger, subject to agreed-upon exceptions, (iii) the promissory notes would mature five years after the closing of the merger, and (iv) the promissory notes would be subordinated in the capital structure of the combined company to allow for senior secured debt if required for agreed upon strategic initiatives. The term sheet also provided that officers and directors of both companies would enter into voting agreements with the other company to agree to vote in favor of the merger and the transactions contemplated thereby; that the combined company would have an eight member board of directors, of which five members, including the chairman, would be appointed by Uroplasty and three members would be appointed by Vision; and that Mr. Kill and Mr. Reynolds would be chief executive officer and chief financial officer, respectively, of the combined company.

On November 18, 2014, Mr. Kill provided the Uroplasty board of directors with drafts of the exclusivity letter agreement and the non-binding term sheet. Mr. Kill also requested that the board of directors confirm his authority to enter the exclusivity letter. The Uroplasty board of directors confirmed Mr. Kill's authority to enter into the exclusivity letter.

On November 18, 2014, Uroplasty and Vision entered into an exclusivity agreement on the terms described above.

From November 18 through December 19, 2014, representatives from Uroplasty and Oppenheimer and representatives of Vision and RCCB drafted the merger agreement and voting agreements, negotiated the terms and conditions of the merger agreement including, in particular, the structure of the transaction, the conditions to the consummation of the merger, the circumstances in which Vision and Uroplasty could consider unsolicited acquisition proposals made by third parties as well as the terms upon which Vision and Uroplasty might be required to pay a fee upon termination of the merger agreement and the amount of any such termination fee, the remedies available to either party in the event of termination or breach of the merger agreement, the definition of material adverse effect and qualifications to representatives of Vision and RCCB exchanged drafts of and negotiated the disclosure schedules to the merger agreement. The terms of the voting agreements related to the merger also were negotiated by the parties thereto and their advisors during this time period.

From November 19 through December 1, 2014, Uroplasty and Vision established virtual data rooms, exchanged due diligence request lists, and commenced loading documents into the data rooms and they and their advisors began preliminary due diligence review.

From December 2 through December 4, 2014, the Uroplasty management team performed on-site due diligence at Vision's Orangeburg, New York and Natick, Massachusetts locations.

On December 8 and 9, 2014, the Vision management team performed due diligence in Minnetonka, Minnesota.

From December 9 through December 19, 2014, representatives from Uroplasty and Oppenheimer, representatives of Vision and RCCB, and Mr. Pell and representatives from Proskauer Rose LLP, Mr. Pell's legal counsel, negotiated the terms and conditions of the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell.

On December 10, 2014, the Vision board of directors met telephonically to discuss the Uroplasty transaction. Mr. Polak and representatives of Leerink were present on the call. On the call, Mr. Polak reviewed the results of Vision's legal, intellectual property, manufacturing and related due diligence activities. The Vision board of directors also received and reviewed the structure of the merger, as well as draft pro forma financials and related materials prepared by Leerink. Management reported that, as expected of two public companies, the material findings of Vision's due diligence review of Uroplasty were consistent with the information contained in Uroplasty's public disclosures and filings with the SEC. Management also reported on the open items related to

the negotiation of Vision's debt to Mr. Pell as well as the timing and payment of fees to its advisors. The Vision board of directors received the merger agreement and a description of the voting agreement that was expected to be signed by the members of each company's board and their respective officers.

On December 15, 2014, the Uroplasty board of directors held a special meeting. Members of management and representatives from Oppenheimer and Piper Jaffray also participated in the meeting. In advance of the meeting, the directors were provided with a draft of the merger agreement, the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell and the voting agreements to be entered into by Uroplasty and its directors and officers. Mr. Kill summarized the various activities that the Uroplasty board of directors has considered and taken in the past year, including the process that began in December 2013 to explore the viability of a transaction involving the sale of Uroplasty as a means of maximizing shareholder value, as well as further efforts over the past year to explore other potential opportunities to enhance shareholder value through licensing transactions, acquisitions, business combinations and other financial and strategic alternatives. A representative from Oppenheimer reviewed the fiduciary duties of the Uroplasty board of directors in the context of the transaction, and referred to prior fiduciary duty discussions had with the Uroplasty board of directors at prior meetings in 2013 and 2014. The Uroplasty board of directors discussed their fiduciary duties in the context of the proposed merger and considered that Mr. Kill would be chief executive officer and Mr. Reynolds would be chief financial officer of the combined company, and that all five members of the Uroplasty board of directors would be directors of the combined company. Mr. Kill also updated the Uroplasty board of directors on the status the negotiations with Vision, and reported that the parties now appeared to be in agreement on all significant deal points including a 62.5%/37.5% post-merger ownership split of the combined company in favor of the Uroplasty shareholders, deal structure, so-called "no-shop" provisions and other deal terms, board structure and closing conditions. Further, Mr. Kill reviewed the due diligence conducted on Vision. Mr. Reynolds reviewed the financial condition of Uroplasty and Vision and certain pro forma financial projection of the combined company prepared by Uroplasty's management. A representative from Piper Jaffray provided the Uroplasty board of directors with information regarding the methodology, analyses, limitations and assumptions that Piper Jaffray employed in preparing a draft opinion relating to fairness of the exchange ratio, from a financial point of view, to the holders of Uroplasty's common stock. A representative from Oppenheimer discussed with the Uroplasty board of directors the terms of most recent drafts of the merger agreement, voting agreements and the amendments to the convertible promissory notes and warrants held by Mr. Pell.

From December 15, 2014 through December 19, 2014, Uroplasty and its representatives and advisors and Vision and its representatives and advisors finalized the merger agreement and the voting agreements, and Uroplasty and its representatives and advisors and Mr. Pell and his advisors finalized the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell.

On December 17, 2014, Vision and Leerink finalized the terms of Leerink's engagement as a financial advisor to Vision and entered into an engagement letter.

On December 18, 2014, the Vision board of directors held a special meeting. Present at the meeting were Mr. Polak and representatives from Leerink, RCCB and EisnerAmper. Mr. Polak updated the Vision board of directors with respect to the terms of the definitive merger agreement, the amendments to the convertible promissory notes and warrant held by Mr. Pell, and a final update with regard to its legal due diligence investigation of Uroplasty. Leerink reviewed with the Vision board of directors a draft of its fairness opinion, including a further analysis of the transaction. The Vision board of directors reviewed the materials, but adjourned without a formal vote.

On December 19, 2014, the Vision board of directors again met telephonically. Mr. Polak, Leerink and RCCB were present at this meeting. Leerink delivered its written opinion that as of December 19, 2014, and based on the assumptions, qualifications and limitations set forth in the written opinion, the merger was fair, from a financial point of view, to the shareholders of Vision, as more fully described under *—Opinion of Vision's Financial Advisor*. The text

of the Leerink opinion is attached as Annex E to this joint proxy statement/prospectus. Mr. Polak reviewed with the Vision board of directors the next steps that would be taken, including the preparation and filing of a registration statement on Form S-4, the call of a special shareholders meeting and related matters.

In the course of its deliberations, the Vision board of directors considered a number of factors, including those described more fully under —*Recommendation of the Vision Board of Directors; Vision's Reasons for the* 

*Merger.* The Vision board of directors also considered certain of the risks and other countervailing factors related to entering into the merger agreement that previously had been identified and discussed by Vision's senior management and the Vision board of directors, which are also described more fully under *—Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger.* Following the presentations, the Vision board of directors approved and adopted, by a unanimous vote, the merger agreement and the merger and declared the merger agreement and the merger, including the transactions contemplated in the merger agreement and the amendments to the convertible promissory notes and warrant held by Mr. Pell, to be advisable, fair to, and in the best interests of Vision and its shareholders and recommended that the Vision shareholders vote in favor of the merger agreement, the merger and the related transactions. The Vision board of directors further authorized Mr. Zauberman and Mr. Polak to finalize and execute the merger agreement on behalf of Vision over the weekend of December 20 and 21.

On December 19, 2014, the Uroplasty board of directors held a special telephonic meeting. Members of Uroplasty management and representatives from Oppenheimer and Piper Jaffray also participated in the meeting. In advance of the meeting, the directors were provided with a draft of the merger agreement, the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell, and the voting agreements. At this meeting, the Uroplasty board of directors reviewed and discussed changes that had been made to the draft merger agreement and the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell since the December 15 board meeting. Mr. Reynolds reviewed the financial condition of Uroplasty and Vision and certain pro forma financial projection of the combined company prepared by Uroplasty' management which had been updated from the December 15 board meeting. A representative from Piper Jaffray delivered Piper Jaffray's oral opinion, subsequently confirmed in a written opinion of the same date, to the Uroplasty board of directors that, based on and subject to the limitations and assumptions stated in the opinion, as of the date of the opinion the exchange ratio was fair, from a financial point of view, to the holders of Uroplasty's common stock, as described more fully under -Opinion of Uroplasty's Financial Advisor. The text of the Piper Jaffray opinion is attached as Annex D to this joint proxy statement/prospectus. In the course of its deliberations, the Uroplasty board of directors considered a number of factors, including those described more fully under —Recommendation of the Uroplasty Board of Directors; Uroplasty's Reasons for the Merger. The Uroplasty board of directors also considered certain of the risks and other countervailing factors related to entering into the merger agreement that previously had been identified and discussed by Uroplasty's senior management and the Uroplasty board of directors, which are also described more fully under *—Recommendation of the Uroplasty Board of* Directors; Uroplasty's Reasons for the Merger. Following additional discussion and deliberation, the Uroplasty board of directors unanimously (i) determined that the merger is fair to and in the best interests of Uroplasty and its shareholders, (ii) approved the merger agreement, the merger and the other transactions contemplated by the merger agreement and authorized Mr. Kill and Mr. Reynolds to execute the merger agreement and any other transactional documents on behalf of Uroplasty and (iii) recommended that the Uroplasty shareholders vote to approve the merger agreement and the transactions contemplated thereby, including the merger.

Shortly after the meetings of the board of directors of Uroplasty and Vision, representatives of Oppenheimer and RCCB advised each other of the actions taken by the boards of directors of Uroplasty and Vision, respectively.

On December 21, 2014, Uroplasty and Vision executed the merger agreement. In addition, on that date, the voting agreements were executed and delivered by the parties thereto, and the amendments to the Vision convertible promissory notes and warrants held by Mr. Pell were executed and delivered by Vision and Mr. Pell.

On December 22, 2014, before the open of trading on the U.S. stock market, Uroplasty and Vision issued a joint press release announcing the execution of the merger agreement.

### Recommendation of the Uroplasty Board of Directors; Uroplasty's Reasons for the Merger

At its meeting on December 19, 2014, the Uroplasty board of directors unanimously approved the merger agreement and the transactions contemplated thereby, including the merger. The Uroplasty board of directors unanimously recommends that Uroplasty shareholders vote FOR the proposal to approve the merger agreement and the transactions contemplated thereby, including the merger, and FOR the other proposals to be considered by Uroplasty shareholders at the special meeting of the Uroplasty shareholders.

### TABLE OF CONTENTS

The Uroplasty board of directors considered many factors in making its decision to recommend the approval of the merger agreement and the transactions contemplated thereby. In arriving at its decision, the Uroplasty board of directors consulted with Uroplasty's senior management, legal advisors, financial advisors and other advisors, reviewed a significant amount of information, considered a number of factors and concluded in its business judgment that the proposed merger is likely to result in significant strategic and financial benefits to Uroplasty and its shareholders, including a number of positive factors (not in any relative order of importance):

- the consideration of Uroplasty's anticipated near- and long-term operations and performance on an independent, stand-alone basis;
   the consideration of strategic alternatives to the proposed merger with Vision, including other merger transactions with other companies, continuing to operate Uroplasty on a stand-alone basis, in-licensing or
- acquiring additional technologies or product candidates, and the belief that the proposed merger with Vision would provide the Uroplasty shareholders with a greater potential opportunity to realize a return on their investment than any other alternative reasonably available to Uroplasty and its shareholders; the belief that the combination of Uroplasty's and Vision's businesses would create more value for the Uroplasty shareholders in the long-term than Uroplasty could create as an independent, stand-alone company,
- given the anticipated costs, timing and risks associated with continuing the development of Uroplasty products in development and/or in-licensing or acquiring additional technologies or product candidates, and the uncertain capital markets, which Uroplasty historically has relied upon to raise additional financing to fund its product development efforts;

historical and current information concerning Vision's business, financial performance, financial condition,

- operations and management, and the results of a due diligence investigation of Vision conducted by Uroplasty's management and advisors;
- the opportunity for the Uroplasty shareholders to participate in the potential future value of the combined company, including future potential value from Vision's established products and products in development; historical and current information concerning Uroplasty's business, financial performance, financial
- condition, operations and management, including financial projections of Uroplasty under various scenarios and its short- and long-term strategic objectives and the risks associated therewith;
- historical and current financial market conditions and stock prices and historical stock prices and trading volumes of Uroplasty common stock;
- the exchange ratio in the merger which is intended to result in Uroplasty shareholders holding approximately
- 62.5% of the outstanding shares of the combined company after the merger;
- the all-stock nature of the merger and the intent that the merger be tax-free to the Uroplasty shareholders;
- the terms and conditions of the merger agreement, including without limitation the following: the structure of the merger and the level of certainty as to the percentage of the total shares of common
  - stock of the combined company that current Uroplasty and Vision shareholders will own after the
    merger provided by the exchange ratio;
    the provisions in the merger agreement that limit the ability of Uroplasty to solicit and respond to offers
    for alternative transactions, but which allow Uroplasty to respond to a bona fide acquisition proposal
  - that the Uroplasty board of directors determines is or is reasonably likely to lead to a superior proposal, subject to certain restrictions imposed by the merger agreement, which such provisions the Uroplasty board of directors believes are reasonable under the circumstances; the ability of the Uroplasty board of directors, in accordance with its fiduciary duties, to withdraw,
  - modify or amend its recommendation that the Uroplasty shareholders vote in favor the approval of the merger agreement and the transactions contemplated thereby, including the merger, which such provisions the Uroplasty board of directors believes are reasonable under the circumstances;

the conditions under which the merger agreement may be terminated by either party and the conclusion of the Uroplasty board of directors that the potential termination fee of \$1.5 million or the

- reimbursement of certain transaction expenses incurred in connection with the merger of up to \$2.0 million, and the circumstances when such fee or expense reimbursement may be payable or received by Uroplasty, are reasonable; and
- the belief that the parties' respective representations, warranties and covenants, and the conditions to their respective obligations, are reasonable under the circumstances;

the voting agreements entered into by the directors and named executives officers of Vision representing approximately 39% of the outstanding voting power of Vision as of December 1, 2014, pursuant to which

- such shareholders agreed, solely in their capacity as shareholders, to vote all of their shares of Vision capital stock in favor of approval of the merger agreement and against any alternative acquisition proposal; the convertible promissory notes and warrants held by Mr. Pell are amended to provide, among other things, that (i) the combined company has the ability to either repay such notes or issue shares, or any combination thereof, subject to certain limitations, (ii) that Mr. Pell will not convert his notes or exercise his warrants for
- three year after the merger, (iii) that the notes will mature within five years after the merger, and (iv) that the notes will be subordinated in the capital structure of the combined company to allow for certain senior secured debt, and the amendments will be effective at the time of the merger;
   Mr. Kill will serve as President and Chief Executive Officer of the combined company, Mr. Reynolds will
- serve as Senior Vice President, Chief Financial Officer and Corporate Secretary of the combined company, and Mr. Hammers will serve as Senior Vice President, Global Sales and Marketing of the combined
  - company; and Dingr Leffrey's written eminion and its financial presentation dated December 10, 2014, to the Unerlasty
  - Piper Jaffray's written opinion, and its financial presentation, dated December 19, 2014, to the Uroplasty board of directors as to the fairness, from a financial point of view and as of the date of the opinion, to the
- holders of Uroplasty's common stock of the exchange ratio.

## Uncertainties, Risks and Potentially Negative Factors

In the course of its deliberations, the Uroplasty board of directors also considered a variety of uncertainties, risks and other potentially negative factors relevant to the transaction, including the following:

the fact that, while Uroplasty expects the merger to be completed, there can be no assurance that all conditions to the parties' obligations, including Uroplasty obtaining shareholder approval of the merger and

• related merger proposals, to complete the merger will be satisfied within the time frames contemplated by the merger agreement, especially since some of the conditions are outside the control of Uroplasty, and, as a result, the merger may not be completed;

the amount of time required to complete the merger and the possibility that the merger may not be completed and the potential adverse consequences to Uroplasty if the merger is not completed, including the potential

- adverse effect on the reputation of Uroplasty, the potential to depress the values offered by others to Uroplasty in a business combination or other alternative transaction and the ability of Uroplasty to obtain financing in the future;
- the possibility that the merger might be unduly delayed and the potential of such a delay to reduce or eliminate the expected benefits of the transaction;
- the possible negative effect of the public announcement of the merger on Uroplasty's stock price and the possible volatility in Uroplasty common stock that may occur during the pendency of the merger;
- the possibility that the anticipated benefits of the merger may not be realized or that they may be lower than expected;

the fact that the anticipated cash resources of the combined company expected to be available at the closing

• of the merger would provide the combined company insufficient capital to execute its near-term business strategy before a subsequent financing may be completed;

### TABLE OF CONTENTS

the fact that Uroplasty's shareholders may dissent to the merger and demand cash compensation reflecting the fair value of their shares upon completion of the merger which may give either party the right to terminate

- the transaction or requiring the combined company to make cash payments to dissenting shareholders at a time when the combined company has insufficient capital;
- the risk that sales of substantial amounts of common stock of the combined company immediately after the closing of the merger could adversely affect the market price of such common stock;
- the substantial charges to be incurred in connection with the merger, including transaction expenses that would be incurred whether or not the merger is completed;
- the risk of diverting the attention of Uroplasty's management from other strategic priorities to implement the
- merger and make arrangements for the integration of each company's operations and infrastructure following the merger;
- the risk that the combined company's financial forecasts are not attained at the level or within the timeframe expected;
- the risks, challenges and costs associated with successfully integrating two companies, with separate operations and locations;
- the ability of the Vision shareholders and management to significantly influence the combined company's
- business following the completion of the merger; the restrictions on the conduct of Uroplasty's business prior to the completion of the merger, which require
- Uroplasty to carry on its business in the ordinary course and consistent with past practice, subject to specific additional restrictions, which may delay or prevent Uroplasty from pursuing business opportunities that otherwise would be in its best interests as a stand-alone company;
- the risk of shareholder lawsuits that may be filed against Uroplasty and/or the Uroplasty board of directors in connection with the merger agreement;
- the substantial transaction costs and expenses that have been incurred to date and are expected to be incurred in connection with the merger; and
- the provisions of the merger agreement that require Uroplasty to reimburse Vision for certain transaction
- expenses incurred in connection with the merger in the amount of up to \$2.0 million and pay a \$1.5 million fee if the merger agreement is terminated by Uroplasty due to specified reasons.

In addition to considering the factors described above, the Uroplasty board of directors considered that some members of the Uroplasty board of directors and certain Uroplasty executive officers have interests in the proposed merger as individuals that are in addition to, and that may be different from, the interest of the Uroplasty shareholders generally, as described under *The Merger—Interests of Uroplasty's Directors and Officers in the Merger* beginning on page 96.

After considering the foregoing potentially negative and potentially positive factors, the Uroplasty board of directors unanimously concluded, in its business judgment, that the potentially positive factors relating to the merger agreement and the transactions contemplated thereby (including the merger) outweighed the potentially negative factors.

The foregoing discussion of the information and factors considered by the Uroplasty board of directors is not exhaustive but is intended to reflect the material factors considered by the Uroplasty board of directors in its consideration of the merger. In view of the complexity, and the large number, of the factors considered, the Uroplasty board of directors, both individually and collectively, did not find it practicable to and did not attempt to quantify or assign any relative or specific weight to the various factors. Rather, the Uroplasty board of directors based its recommendation on the totality of the information presented to and considered by it. In addition, individual members of the Uroplasty board of directors may have given different weight to different factors.

The foregoing discussion of the information and factors considered by the Uroplasty board of directors is forward-looking in nature. This information should be read in light of the factors described under *Cautionary Statement Concerning Forward-Looking Statements* beginning on page 46.

### Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger

In approving the merger agreement and recommending that the Vision shareholders approve the merger agreement and the transactions contemplated thereby, including the merger and the issuance of shares of Vision common stock to Uroplasty's shareholders in connection with the merger, the Vision board of directors consulted with the members of Vision's management, as well as with Vision's legal, financial, and business advisors, and also considered a number of factors that the Vision board of directors viewed as supporting its decisions. The principal factors that the Vision board of directors viewed as supporting its decisions are:

- that combining Vision and Uroplasty would create a larger, more balanced company with a broader product line to sell to its customer base;
- the expectation that the combined company would have a broader geographic sales and distribution footprint compared to Vision on a stand-alone basis; the current and prospective competitive climate in the medical device industry, including recent significant
- industry participants, and the belief that the combined company, in light of its larger scale, more
- comprehensive product offering and market presence, will be better positioned to meet these challenges, including possible additional industry consolidation;
  - the complementary nature of Vision's and Uroplasty's urology-oriented businesses and geographic markets, and the additional revenue growth opportunities presented by the combined company's expanded and
- comprehensive product offering and the opportunity created by the transaction to enhance the capabilities of both companies to operate more effectively and efficiently by employing best practices of each company; the expectation that the combined company could achieve annual cost savings and synergies from, among other things, reductions in corporate overhead and administrative costs in comparison to both companies on a
- stand-alone basis by the third year of operations after closing, coming from, among other things, anticipated reductions in public company expenses, overlapping support function and systems costs, as well as process and vendor consolidation opportunities across the business;
  - the expectation that combining the two companies would promote earnings per share accretion (in
- comparison to Vision on a stand-alone basis) including one through the realization of synergies and Uroplasty's higher operating margin;
- the potential opportunities for greater operational efficiencies and synergies through conducting operations as part of a single enterprise;
- the expectation that the combined company would have increased resources to invest in future acquisitions, access to the capital markets and other growth opportunities in comparison to Vision on a stand-alone basis;
- the expectation that shareholders would experience opportunities for share price growth driven by:
  - a more liquid public company stock;
  - a more diversified business profile;
  - the potential for accelerating earnings growth through the realization of synergies and repayment of debt;

the fact that the exchange ratio is fixed, which provides certainty to the Vision shareholders as to their approximate aggregate pro forma percentage ownership of the combined company and will not fluctuate

- based upon changes in the market price of Vision's or Uroplasty's shares between the date of the merger agreement and the closing date; and
- the positioning of the combined company as a consolidator with a strong platform from which to continue to pursue acquisitions; and

- the opinion of Leerink Partners, dated December 19, 2014, addressed to the Vision board of directors as to
- the fairness to Vision, from a financial point of view and as of the date of such opinion, of the exchange ratio to the Vision shareholders, as more fully described below under the caption *Opinion of Vision's Financial Advisor* beginning on page 86.

### **Other Considerations**

In addition to considering the factors described above, the Vision board of directors also considered the following factors:

its knowledge of Vision's business, operations, financial condition, earnings and prospects and its knowledge

- of Uroplasty's business, operations, financial condition, earnings and prospects, taking into account Uroplasty's publicly-filed information and the results of Vision's due diligence review of Uroplasty;
- its judgment that the proposed merger is likely to result in significant strategic and financial benefits to Vision and its shareholders;
- the recommendation of Vision's management in support of the transaction;
- the Vision board of directors' belief that the terms of the merger agreement were the product of arms-length
  negotiations between Vision and its advisors, on the one hand, and Uroplasty and its advisors, on the other
  - hand:

the fact that, subject to compliance with the terms and conditions of the merger agreement, Vision is permitted to furnish information to and conduct negotiations with third parties that make unsolicited acquisition proposals and, subject to payment of \$1.5 million plus up to \$2.0 million in expense

• reimbursement, terminate the merger agreement in order to accept a superior proposal, which the Vision board of directors believed was important in ensuring that the merger would be substantively fair to the Vision shareholders and providing the Vision board of directors with adequate flexibility to respond to solicitations from third parties;

the Vision board of directors' belief that the \$1.5 million termination fee payable by Vision upon Vision's termination of the merger agreement to accept a superior proposal, plus up to \$2.0 million in expense

- reimbursement, (i) are reasonable in light of the overall terms of the merger agreement and the benefits of the merger, (ii) are within the range of termination fees in other transactions of this size and nature and (iii) would not preclude another party from making a proposal;
- the fact that the respective Uroplasty shareholders and Vision shareholders would vote on the approval of the transaction;
- the fact that the holders of approximately 39% of the outstanding shares of Vision common stock on
- December 21, 2014, entered into a voting agreement with Uroplasty to vote in favor of the merger and the merger agreement and related matters, which reduces the risk that the merger will not be consummated; and
- the opportunity for Vision's employees to benefit from being part of a larger, dynamic organization that will
- offer opportunities for career development and growth.

# Uncertainties, Risks and Potentially Negative Factors

In the course of its deliberations, the Vision board of directors also considered a variety of uncertainties, risks and other potentially negative factors relevant to the transaction, including the following:

- the fact that Vision shareholders will own a significantly smaller percentage in the combined company than such shareholders own in Vision currently;
- the difficulty and costs inherent in the combination of two businesses of the size, geographic diversity ofVision and Uroplasty, and complexity and the risk that the cost savings, synergies and other benefits
- expected to be obtained as a result of the merger might not be fully or timely realized;
- the fact that Vision's management anticipates some revenue dis-synergies as a result of the merger;

### TABLE OF CONTENTS

the fact that the combined company may face liquidity challenges during the next few years in light of significant contingent liabilities and financial obligations and commitments, including, among others,

• outstanding indebtedness, transaction-related expenses, and the combined company's anticipated operating losses for the next few years;

the fact that the combined company likely will need additional financing to satisfy its anticipated liquidity
challenges, which may not be available on favorable terms at the time it is needed and which could reduce the combined company's operational and strategic flexibility;

the fact that the exchange ratio is fixed and will not adjust to compensate for changes in the price of Vision or Uroplasty shares prior to the consummation of the merger, although the merger agreement does permit the

• Vision board of directors to change its recommendation of the merger upon the occurrence of specified intervening events, as more fully described in the merger agreement (see *The Merger Agreement—Change of Recommendation* beginning on page 112);

the fact that certain provisions of the merger agreement, although reciprocal, may have the effect of discouraging alternative business combination transactions involving Vision, including restrictions on

• Vision's ability to solicit proposals for alternative transactions and the requirement that Vision pay the termination fee and expenses of Uroplasty in certain circumstances following the termination of the merger agreement;

the restrictions on the conduct of Vision's business during the pendency of the merger, which may delay or

- prevent Vision from undertaking potential business opportunities that may arise or may negatively affect Vision's ability to attract, retain and motivate key personnel;
- the adverse impact that business uncertainty prior to the effective time of the merger could have on Uroplasty's and Vision's ability to attract, retain and motivate key personnel until the effective time; the fact that there can be no assurance that the conditions in the merger agreement will be satisfied and, as a
- result, the merger may not be consummated and the potential consequences of non-consummation, including the potential negative impacts on Vision, its business, the trading price of Vision shares and Vision's ability to attract and retain key management personnel and employees; the time, effort and substantial costs involved in connection with entering into the merger agreement and completing the merger and the related disruptions to the operation of Vision's business, including the risk of diverting management's attention from other strategic priorities to
- implement merger integration efforts, and the risk that the operations of Vision would be disrupted by employee concerns or departures or by changes to or termination of Vision's relationships with its customers, suppliers, independent sales representatives and distributors following the public announcement of the merger;

the fact that the merger will result in the automatic, full acceleration of vesting of all outstanding equity-based awards held by Vision's employees and officers, which diminishes the retentive value of those

- awards and may result in the combined company making additional equity-based awards to the employees or officers in order to incentivize them to remain with the combined company and ensure continued alignment of the executive officers' interests with those of the combined company and its shareholders;
- the fact that Vision has incurred and will continue to incur significant transaction costs and expenses in connection with the merger, regardless of whether the merger is consummated; the fact that Vision is paying a 56% premium to Uroplasty shareholders implied by the exchange ratio, based
- on a calculation of the share prices of Uroplasty and Vision on December 19, 2014, the last trading day prior to the parties entering into the merger agreement;
- the risk that the Vision shareholders or Uroplasty shareholders may fail to approve the merger;
- the fact that Mr. Pell's amended convertible promissory notes give Mr. Pell the right to approve certain debt financing transactions; and
- other business, industry and other risks of the combined company, some of which are described under *Risk Factors* beginning on page 21.

The foregoing discussion of the information and factors considered by the Vision board of directors is forward-looking in nature. This information should be read in light of the factors described under *Cautionary Statement Concerning Forward-Looking Statements* beginning on page 46.

### **Opinion of Uroplasty's Financial Advisor**

Uroplasty retained Piper Jaffray to render a fairness opinion to the Uroplasty board of directors in connection with the merger. On December 19, 2014, Piper Jaffray delivered its oral opinion, subsequently confirmed in a written opinion of the same date, to the Uroplasty board of directors that, based on and subject to the limitations and assumptions stated in the opinion, as of the date of the opinion the exchange ratio was fair, from a financial point of view, to the holders of Uroplasty's common stock.

The full text of Piper Jaffray's written opinion dated December 19, 2014, which contains the assumptions made, procedures followed, matters considered and limitations on the review undertaken in connection with the opinion, is attached as Annex D to this joint proxy statement/prospectus and is incorporated herein by reference. The summary of Piper Jaffray's opinion in this joint proxy statement/prospectus is qualified in its entirety by reference to the full text of the opinion. You are urged to read the opinion in its entirety and this summary is qualified by reference to the written opinion. Piper Jaffray's opinion addresses solely the fairness, from a financial point of view, to the holders of Uroplasty common stock of the exchange ratio as of the date of the opinion. Piper Jaffray's opinion was directed solely to the Uroplasty board of directors in connection with its consideration of the merger and was not intended to be, and does not constitute, a recommendation to any Uroplasty shareholder as to how such shareholder should vote or how any such shareholder should act with respect to the merger or any other matter, including, but not limited to, exercise of appraisal rights. Piper Jaffray's opinion was approved for issuance by Piper Jaffray's Opinion Committee.

In arriving at its opinion, Piper Jaffray, among other things:

- reviewed and analyzed the financial terms of a draft of the merger agreement dated December 19, 2014;
- reviewed and analyzed certain financial and other data with respect to Uroplasty and Vision which was publicly available;
- reviewed and analyzed certain information, including financial forecasts, relating to the business, earnings,
- cash flow, assets, liabilities and prospects of Uroplasty and Vision that were publicly available, as well as those that were furnished to Piper Jaffray by Uroplasty; reviewed and analyzed certain forecasted pro forma financial information relating to the consolidated
- business, earnings, cash flow, assets and liabilities of Vision following completion of the merger that were furnished to Piper Jaffray by Uroplasty;
  - conducted discussions with members of senior management and representatives of Uroplasty concerning the
- matters described above, as well as Vision's business and prospects before and after giving effect to the merger;
  - reviewed current and historical reported prices and trading activity of Uroplasty's common stock, Vision
- common stock and similar information for certain other companies deemed by Piper Jaffray to be comparable to Uroplasty;
- compared the financial performance of Uroplasty with that of certain other publicly traded companies that Piper Jaffray deemed relevant;
- reviewed the financial terms, to the extent publicly available, of certain business combination transactions that Piper Jaffray deemed relevant; and
- performed a discounted cash flows analysis for Uroplasty on a stand-alone basis.

In addition, Piper Jaffray conducted such other inquiries, examinations and analyses, and considered such other financial, economic and market criteria as Piper Jaffray deemed necessary in arriving at its opinion.

The following is a summary of the material financial analyses performed by Piper Jaffray in connection with the preparation of its fairness opinion, which was reviewed with, and formally delivered to, the Uroplasty board of directors at a meeting held on December 19, 2014. The preparation of analyses and a fairness opinion is a

#### TABLE OF CONTENTS

complex analytic process involving various determinations as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. Therefore, this summary does not purport to be a complete description of the analyses performed by Piper Jaffray or of its presentation to the Uroplasty board of directors on December 19, 2014.

This summary includes information presented in tabular format, which tables must be read together with the text of each analysis summary and considered as a whole in order to fully understand the financial analyses presented by Piper Jaffray. The tables alone do not constitute a complete summary of the financial analyses. The order in which these analyses are presented below, and the results of those analyses, should not be taken as an indication of the relative importance or weight given to these analyses by Piper Jaffray or the Uroplasty board of directors. Except as otherwise noted, the following quantitative information, to the extent that it is based on market data, is based on market data as it existed on or before December 18, 2014, and is not necessarily indicative of current market conditions.

For purposes of its analyses, Piper Jaffray calculated (i) an implied price per share of Uroplasty's common stock of approximately \$3.63, based on the exchange ratio of one share of Uroplasty common stock being converted into the right to receive 3.6331 shares of Vision common stock and the \$1.00 per share closing price of Vision common stock on December 18, 2014; (ii) pro forma ownership of the combined company by Uroplasty's common shareholders of 62.5% based on the shares outstanding of each of Uroplasty and Vision as of December 1, 2014, calculated in each case using the treasury stock method and the exchange ratio, and assuming no conversions of the outstanding Vision convertible promissory notes held by Mr. Pell; and (iii) an enterprise value (EV) of Uroplasty implied by the exchange ratio (for the purposes of this analysis, EV equates to implied equity value, plus debt, less cash) of approximately \$70.9 million, based on Uroplasty's cash and cash equivalents as of September 30, 2014 and no outstanding debt as of that date.

### Financial Analyses

Piper Jaffray performed the following financial analyses in connection with rendering its opinion to the Uroplasty board of directors:

- contribution analysis;
- selected public companies analysis;
- selected mergers and acquisitions ( M&A ) transaction analysis; and
- discounted cash flows analysis.

Each of these analyses is summarized below.

### Contribution Analysis

Piper Jaffray performed a relative contribution analysis for Uroplasty and Vision. The analysis involved comparing (i) the exchange ratio to (ii) the exchange ratio that would be required for the pro forma ownership of the combined company by Vision's and Uroplasty's respective shareholders to match the relative forecasted contributions of each company to the combined company's forecasted revenues and gross margins for calendar years 2015 and 2016. The combined company's forecasted revenues and gross margins and the contributions of each of Uroplasty and Vision to those financial metrics for calendar years 2015 and 2016 were provided to Piper Jaffray by Uroplasty's management and did not include any forecasted synergies that might arise from the merger. The tabular summary below presents the results of this comparison:

CY 2015 CY 2016 CY 2015 CY 2016

	Revenue	Revenue	Gross Margin	Gross Margin
Uroplasty Forecasted Contribution	59%	59%	79%	78%
Implied Exchange Ratio	3.14	3.14	8.19	7.71

The contribution analysis showed that, based on the forecasts and assumptions used in the analysis, the exchange ratio of 3.6331 shares of Vision common stock for each share of Uroplasty common stock was greater than the implied exchange ratio derived from the combined company's forecasted revenues for calendar years 2015 and 2016, but less than the implied exchange ratio derived from the combined company's forecasted gross margins for calendar years 2015 and 2016.

### Selected Public Companies Analysis

Piper Jaffray reviewed selected historical financial data of Uroplasty and estimated stand-alone financial data of Uroplasty based on projections provided by Uroplasty's management and compared them to corresponding financial data, where applicable, for U.S. listed public companies in the medical technology sector that Piper Jaffray deemed comparable to Uroplasty. Piper Jaffray selected the comparable companies based on information obtained by searching standard industrial classification (SIC) codes and its professional judgment. Piper Jaffray also applied the following criteria when selecting the comparable companies:

- forecasted revenue growth between 0% and 15% for calendar years 2014 and 2015; and
- revenue during the last twelve months ( LTM ), based on the latest publicly reported financial results, between \$10 million and \$100 million.

Based on these criteria, Piper Jaffray identified and analyzed the following selected public companies:

- Cutera, Inc.;
- IRIDEX Corporation;
- LeMaitre Vascular, Inc.
- STAAR Surgical Company; and
- SurModics, Inc.

For the selected public companies analysis, Piper Jaffray compared five valuation multiples for Uroplasty to valuation multiples for the selected public companies. The Uroplasty valuation multiples were derived using Uroplasty's implied EV, Uroplasty's revenue for the LTM period, and Uroplasty's management projections of revenue for the forward twelve-month (FTM) period immediately following the LTM period and for calendar years 2014 through 2016. Piper Jaffray then compared the Uroplasty multiples to valuation multiples for the selected public companies derived from their closing price per share on December 18, 2014 using their LTM revenue and consensus revenue projections for the FTM period and for calendar years 2014 through 2016. The tabular summary below presents the results of this comparison:

		Selected Public Companies			
Measurement	Uroplasty <sup>(1)</sup>	Minimum	Mean	Median	Maximum
EV/LTM Revenue	2.8x	0.9x	2.7x	1.9x	4.7x
EV/FTM Revenue	2.5x	0.7x	2.5x	1.8x	4.3x
EV/2014 Revenue	2.7x	0.8x	2.7x	1.9x	4.6x
EV/2015 Revenue	2.4x	0.7x	2.5x	1.7x	4.3x
EV/2016 Revenue	2.2x	0.7x	2.2x	1.5x	4.0x

(1) Based on the implied price per share using the exchange ratio.

The selected public companies analysis showed that, based on the estimates and assumptions used in the analysis, the implied valuation multiples of Uroplasty based on the exchange ratio were within the range of minimum and maximum valuation multiples of the selected public companies when comparing the ratio of (i) EV to LTM revenue, (ii) EV to FTM revenue, (iii) EV to projected calendar year revenue for 2014, (iv) EV to projected calendar year revenue for 2015; and (v) EV to projected calendar year revenue for 2016.

## Selected M&A Transaction Analysis

Men's and Women's Health

Piper Jaffray reviewed public and private M&A transactions involving target companies in the medical technology sector that it deemed comparable to Uroplasty in its professional judgment. Piper Jaffray selected these transactions based on the following criteria:

- target company operational focus on men's and/or women's health;
- pending or completed transactions announced since January 1, 2005;

#### TABLE OF CONTENTS

- target company LTM revenue of less than \$200 million; and
- transactions in which the acquiring company purchased a controlling interest of the target.

Based on these criteria, Piper Jaffray identified and analyzed the following transactions:

Target	Acquiror
Rochester Medical	C.R. Bard
Laprolan B.V.	Rochester Medical
Healthtronics	Endo Pharmaceutical Holdings
Laserscope	American Medical Systems
Compex Technologies	Encore Medical

Piper Jaffray calculated the ratio of implied EV to LTM revenue and implied EV to consensus projected FTM revenue for the target in the selected M&A transactions as of the transaction announcement date. Piper Jaffray then compared the results of these calculations to the Uroplasty multiples implied using the exchange ratio. The tabular summary below presents the results of this comparison:

		Selected M&A Transactions – Men's & Women's Health			
Measurement	Uroplasty <sup>(1)</sup>	Minimum	Mean	Median	Maximum
EV/LTM Revenue	2.8x	1.1x	2.6x	1.4x	5.2x
EV/FTM Revenue <sup>(2)</sup>	2.5x	1.2x	3.2x	3.4x	4.8x

(1) Based on the implied price per share using the exchange ratio.

(2) Information not available with respect to one transaction.

This selected M&A transactions analysis showed that, based on the estimates and assumptions used in the analysis, the implied valuation multiples of Uroplasty based on the exchange ratio were within the range of minimum and maximum valuation multiples of the selected M&A transactions involving men's and women's health target companies when comparing these ratios.

### Financial Profile

Piper Jaffray also reviewed public and private M&A transactions involving target companies in the medical technology sector with a financial profile that Piper Jaffray determined to be similar to Uroplasty's in Piper Jaffray's professional judgment. Piper Jaffray selected these transactions based on the following criteria:

target company determined to be a medical technology company using SIC codes and Piper Jaffray's

- professional judgment;
- target company consensus projected FTM revenue growth of between 0% and 15%;
- target company LTM revenue of between \$10 million and \$100 million;
- pending or completed transactions announced since January 1, 2009; and
- transactions in which the acquiring company purchased a controlling interest of the target.

Based on these criteria, Piper Jaffray identified and analyzed the following transactions:

Target	Acquiror
Palomar	Cynosure
Codman & Shurtleff – Surgical	
Business	Symmetry Medical

Orthovita Osteotech Micrus Endovascular Somanetics BioSphere Medical ATS Medical Sierra Scientific Instruments BioForm Aspect Medical Stryker Medtronic Johnson & Johnson Covidien Merit Medical Medtronic Given Imaging Ltd Merz Covidien

Piper Jaffray calculated the ratio of implied EV to LTM revenue and implied EV to consensus projected FTM revenue for the target in the selected M&A transactions as of the transaction announcement date. Piper Jaffray then compared the results of these calculations to the Uroplasty multiples implied using the exchange ratio. The tabular summary below presents the results of this comparison:

		Selected M&A Transactions – Financial Profile			
Measurement	Uroplasty <sup>(1)</sup>	Minimum	Mean	Median	Maximum
EV/LTM Revenue	2.8x	1.3x	3.0x	2.8x	5.2x
EV/FTM Revenue	2.5x	1.2x	2.7x	2.6x	4.6x

(1) Based on the implied price per share using the exchange ratio. This selected M&A transactions analysis showed that, based on the estimates and assumptions used in the analysis, the implied valuation multiples of Uroplasty based on the exchange ratio were within the range of minimum and maximum valuation multiples of the selected M&A transactions involving medical technology target companies having the specified financial profile summarized above when comparing these ratios.

#### Discounted Cash Flows Analysis

Using a discounted cash flows analysis, Piper Jaffray calculated an estimated range of theoretical values for Uroplasty on a stand-alone basis using the projections provided by Uroplasty's management and summarized in the section below, based on the net present value of (i) unlevered free cash flows from January 1, 2015 to March 31, 2019 and (ii) a terminal value at March 31, 2019. The unlevered free cash flows for each year were calculated from Uroplasty's projections as net operating profit after taxes, plus depreciation and amortization, plus stock-based compensation, less capital expenditures, less change in net working capital. Using the projections provided by Uroplasty's management, Piper Jaffray calculated the range of net present values based on terminal value multiples of Uroplasty's projected revenue for its fiscal year ending March 31, 2019 ranging from 2.0x to 3.0x and using a discount rate ranging from 12.0% to 16.0%, which was derived from an analysis of Uroplasty's weighted average cost of capital. This analysis resulted in implied exchange ratios for Uroplasty's common stock ranging from a low of 2.24 shares of Vision common stock for each share of Uroplasty common stock to a high of 3.68 shares of Vision common stock for each share of Uroplasty common stock based on the \$1.00 per share closing price of Vision common stock on December 18, 2014 and Uroplasty's shares outstanding as of December 1, 2014 calculated using the treasury stock method. Piper Jaffray observed that the exchange ratio of 3.6331 shares of Vision common stock for each share of Uroplasty common stock was within the range of values derived from this analysis, based on the estimates and assumptions used in connection therewith.

#### Miscellaneous

The summary set forth above does not contain a complete description of the analyses performed by Piper Jaffray, but does summarize the material analyses performed by Piper Jaffray in rendering its opinion. The preparation of a fairness opinion is a complex process and is not necessarily susceptible to partial analysis or summary description. Piper Jaffray believes that its analyses and the summary set forth above must be considered as a whole and that selecting portions of its analyses or of the summary, without considering the analyses as a whole or all of the factors included in its analyses, would create an incomplete view of the processes underlying the analyses set forth in the Piper Jaffray opinion. In arriving at its opinion, Piper Jaffray considered the results of all of its analyses and did not attribute any particular weight to any factor or analysis. Instead, Piper Jaffray made its determination as to fairness on the basis of its experience and financial judgment after considering the results of all of its analyses. The fact that any specific analysis has been referred to in the summary above is not meant to indicate that this analysis was given greater weight than any other analysis. In addition, the ranges of valuations resulting from any particular analysis

described above should not be taken to be Piper Jaffray's view of the actual value of Uroplasty.

No company or transaction used in the above analyses as a comparison is directly comparable to Uroplasty or the merger and the other transactions contemplated by the merger agreement. Accordingly, an analysis of the results of the comparisons is not mathematical; rather, it involves complex considerations and judgments about differences in the companies and transactions to which Uroplasty and the merger were compared and other factors that could affect the public trading value or transaction value of the companies involved.

Piper Jaffray performed its analyses for purposes of providing its opinion to the Uroplasty board of directors. In performing its analyses, Piper Jaffray made numerous assumptions with respect to industry performance, general business and economic conditions and other matters. Certain of the analyses performed by Piper Jaffray are based upon forecasts of future results furnished to Piper Jaffray by Uroplasty's management, which are not necessarily indicative of actual future results and may be significantly more or less favorable than actual future results. These forecasts are inherently subject to uncertainty because, among other things, they are based upon numerous factors or events beyond the control of the parties or their respective advisors. Piper Jaffray does not assume responsibility if future results are materially different from forecasted results.

Piper Jaffray relied upon and assumed, without assuming liability or responsibility for independent verification, the accuracy and completeness of all information that was publicly available or was furnished, or otherwise made available, to Piper Jaffray or discussed with or reviewed by Piper Jaffray. Piper Jaffray further relied upon the assurances of Uroplasty's management that the financial information provided to Piper Jaffray was prepared on a reasonable basis in accordance with industry practice, and that Uroplasty's management was not aware of any information or facts that would make any information provided to Piper Jaffray incomplete or misleading. Without limiting the generality of the foregoing, for the purpose of Piper Jaffray's opinion, Piper Jaffray assumed that with respect to financial forecasts, estimates and other forward-looking information reviewed by Piper Jaffray, that such information was reasonably prepared based on assumptions reflecting the best currently available estimates and judgments of Uroplasty's management as to the expected future results of operations and financial condition of Uroplasty and Vision. Piper Jaffray expressed no opinion as to any such financial forecasts, estimates or forward-looking information or the assumptions on which they were based. Piper Jaffray relied, with Uroplasty's consent, on advice of the outside counsel and the independent registered public accounting firm to Uroplasty, and on the assumptions of Uroplasty's management, as to all accounting, legal, tax and financial reporting matters with respect to Uroplasty and the merger agreement, including the tax consequences of the merger summarized in this joint proxy statement/prospectus.

Piper Jaffray's opinion was one of many factors taken into consideration by the Uroplasty board of directors in making the determination to approve the merger agreement. While Piper Jaffray provided advice to the Uroplasty board of directors during Uroplasty's negotiations with Vision, Piper Jaffray did not recommend any specific type or amount of consideration.

In arriving at its opinion, Piper Jaffray assumed that the executed merger agreement was in all material respects identical to the last draft reviewed by Piper Jaffray. Piper Jaffray relied upon and assumed, without independent verification, that (i) the representations and warranties of all parties to the merger agreement and all other related documents and instruments that are referred to therein were true and correct, (ii) each party to such agreements would fully and timely perform all of the covenants and agreements required to be performed by such party, (iii) the merger would be consummated pursuant to the terms of the merger agreement without amendments thereto and (iv) all conditions to the consummation of the merger would be satisfied without waiver by any party of any conditions or obligations thereunder. Additionally, Piper Jaffray assumed that all the necessary regulatory approvals and consents required for the merger would be obtained in a manner that would not adversely affect Uroplasty, Vision or the contemplated benefits of the merger.

In arriving at its opinion, Piper Jaffray did not perform any appraisals or valuations of any specific assets or liabilities (fixed, contingent or other) of Uroplasty or Vision, and was not furnished or provided with any such appraisals or valuations, nor did Piper Jaffray evaluate the solvency of Uroplasty, Vision or the combined company under any state or federal law relating to bankruptcy, insolvency or similar matters. The analyses performed by Piper Jaffray in connection with its opinion were going concern analyses. Piper Jaffray expressed no opinion regarding the liquidation value of Uroplasty or any other entity. Without limiting the generality of the foregoing, Piper Jaffray undertook no independent analysis of any pending or threatened litigation, regulatory action, possible unasserted claims or other

contingent liabilities, to which Uroplasty, Vision or any of their respective affiliates was a party or may be subject, and at the direction of Uroplasty and with its consent, Piper Jaffray's opinion made no assumption concerning, and therefore did not consider, the possible assertion of claims, outcomes or damages arising out of any such matters. Piper Jaffray also assumed that neither Uroplasty nor Vision is party to any material pending transaction, including without limitation any financing, recapitalization, acquisition or merger, divestiture or spin-off, other than the merger.

Piper Jaffray's opinion was necessarily based upon the information available to it and facts and circumstances as they existed and were subject to evaluation on the date of its opinion. Events occurring after the

date of its opinion could materially affect the assumptions used in preparing its opinion. Piper Jaffray did not express any opinion as to the price at which shares of Uroplasty common stock or Vision common stock may trade following announcement of the merger or at any future time. Piper Jaffray did not undertake to reaffirm or revise its opinion or otherwise comment upon any events occurring after the date of its opinion and does not have any obligation to update, revise or reaffirm its opinion.

Piper Jaffray's opinion addressed solely the fairness, from a financial point of view, to the holders of Uroplasty common stock of the exchange ratio, as set forth in the merger agreement, and did not address any other terms or agreement relating to the merger or any other terms of the merger agreement. Piper Jaffray was not requested to opine as to, and its opinion does not address, the basic business decision to proceed with or effect and the merger, the merits of the merger relative to any alternative transaction or business strategy that may be available to Uroplasty or any other terms contemplated by the merger agreement. Furthermore, Piper Jaffray expressed no opinion with respect to the amount or nature of the compensation to any officer, director or employee, or any class of such persons, relative to the compensation to be received by holders of Uroplasty's common stock in the merger or with respect to the fairness of any such compensation.

Piper Jaffray is a nationally recognized investment banking firm and is regularly engaged as financial advisor in connection with mergers and acquisitions, underwritings, secondary distributions of listed and unlisted securities, private placements, and valuations for corporate and other purposes. The Uroplasty board of directors selected Piper Jaffray to render its fairness opinion in connection with the transactions contemplated by the merger agreement on the basis of its experience and reputation in acting as financial advisor in connection with mergers and acquisitions.

Piper Jaffray acted as Uroplasty's financial advisor in connection with the merger and will receive an estimated fee of approximately \$1.0 million from Uroplasty, all of which, except for the opinion fee discussed below, is contingent upon the consummation of the merger. The opinion fee paid to Piper Jaffray will be credited against the fee for financial advisory services described in the preceding sentence. Piper Jaffray received a fee of \$500,000 for providing its fairness opinion to the Uroplasty board of directors. The opinion fee was not contingent upon the consummation of the merger or the conclusions reached in Piper Jaffray's opinion. Uroplasty has agreed to indemnify Piper Jaffray against certain liabilities and reimburse Piper Jaffray for certain expenses in connection with its services. In the ordinary course of its business, Piper Jaffray and its affiliates may actively trade securities of Uroplasty and Vision for its own account or the account of its customers and, accordingly, may at any time hold a long or short position in such securities. Piper Jaffray has, in the past, provided investment banking services to companies in which one or more of the significant shareholders of Uroplasty have an affiliate relationship and Piper Jaffray may in the future provide investment banking services to Vision, the combined company or their affiliates, and may receive fees for the rendering of such services.

### **Opinion of Vision's Financial Advisor**

Vision engaged Leerink to render an opinion with respect to the fairness, from a financial point of view, of the consideration to be paid in connection with the merger. At a meeting of the Vision board of directors on December 19, 2014, Leerink rendered its oral opinion to the Vision board of directors, confirmed by delivery of a written opinion dated December 19, 2014, that, as of such date and based upon and subject to the factors, assumptions and limitations set forth in its written opinion, the exchange ratio was fair, from a financial point of view, to Vision.

The full text of the written opinion of Leerink, dated December 19, 2014, which sets forth, among other things, the assumptions made, procedures followed, matters considered and limitations on the review undertaken by Leerink in connection with the opinion, is attached as Annex E hereto, and is incorporated herein by reference. The summary of the opinion set forth herein is qualified in its entirety by reference to the full text of the opinion. Leerink provided its opinion for the benefit and use of the Vision board of directors in its

consideration of the transaction, and its opinion is directed only to the fairness, from a financial point of view, of the exchange ratio to Vision. The Leerink opinion does not constitute an opinion as to the merits of the merger and is not a recommendation to any holder of Vision shares as to how such holder should vote with respect to the merger, or any other matter.

#### TABLE OF CONTENTS

In connection with rendering the opinion described above and performing its related financial analyses, Leerink reviewed and considered such financial and other information as it deemed relevant, including, among other things:

- (i) certain financial terms of a draft of the merger agreement, dated December 12, 2014;
- (ii) certain financial and other business information of Uroplasty and Vision furnished to Leerink by the managements of Uroplasty and Vision, respectively;
- (iii) published estimates of independent research analysts with respect to the future financial performance and price targets of Uroplasty;
- (iv) certain periodic reports and other publicly available information regarding Uroplasty and Vision;
- (v) comparisons of certain publicly available financial data of companies whose securities are traded in the public markets and that Leerink deemed relevant to similar data for Uroplasty and Vision;
- (vi) comparisons of the financial terms of the proposed merger with the financial terms, to the extent publicly available, of certain other transactions that Leerink deemed relevant; and
- (vii) such other information, financial studies, analyses and investigations and such other factors that Leerink deemed relevant for the purposes of its letter and opinion.

In addition, Leerink held discussions with members of senior management and representatives of Vision concerning the matters described in clause (ii) above, as well as the businesses and prospects of Uroplasty and Vision.

In conducting its review and analysis and in arriving at its opinion, Leerink, with Vision's consent, assumed and relied, without independent investigation, upon the accuracy and completeness of all financial and other information provided to Leerink, or publicly available. Leerink did not undertake any responsibility for independently verifying, and did not independently verify the accuracy, completeness or reasonableness of any such information. With respect to financial forecasts for Uroplasty that were based upon Uroplasty management guidance, Leerink was advised, and assumed, with Vision's consent, that such forecasts reflected the best currently available estimates and judgments of Uroplasty as to its future financial condition and performance. Leerink expressed no opinion with respect to such forecasts or the assumptions upon which they were based.

Leerink did not make or obtain any independent evaluations, valuations or appraisals of the assets or liabilities (contingent or otherwise) of Uroplasty or Vision, nor was Leerink furnished with such materials. Leerink did not make any independent investigation of any legal, accounting or tax matters relating to Uroplasty, and assumed the correctness of all legal, accounting and tax advice given to Uroplasty or Vision.

For purposes of rendering its opinion, Leerink has assumed in all respects material to the analysis, that the consideration to be received in the merger was determined through arm's-length negotiations between the appropriate parties, that the representations and warranties of each party contained in the merger agreement are true and correct, that each party will perform all of the covenants and agreements required to be performed by it under the merger agreement without material alteration or waiver thereof, that all governmental, regulatory or other consents and approvals necessary for the consummation of the merger will be obtained without any adverse effect on the expected benefits of the merger in any way meaningful to the analysis and that all conditions to the consummation of the proposed merger will be satisfied without waiver thereof or material alteration to the terms of the proposed merger. Leerink also assumed, with Vision's consent, that the final form of the merger agreement would be substantially the same as the last draft reviewed by Leerink. In addition, Leerink assumed, with Vision's consent, the historical financial statements of Uroplasty and Vision reviewed by Leerink have been prepared and fairly presented in accordance with U.S. generally accepted accounting principles consistently applied. Leerink further assumed, with Vision's consent, that as of the date of its opinion, there had been no material adverse change in Uroplasty's or Vision's assets, financial condition, results of operations, business or prospects since the date of the last audited financial statements made available to Leerink which change has not been disclosed to Leerink prior to the date of its opinion.

Leerink was not requested to opine as to, and its opinion does not express any opinion as to (i) the value of any employee agreement or other arrangement entered into in connection with the proposed merger, (ii) any tax

#### TABLE OF CONTENTS

or other consequences that might result from the proposed merger, (iii) the fairness of the consideration to be received by the Uroplasty shareholders in the merger, or (iv) the fairness to Vision of any related party transactions occurring in connection with, or contemporaneous with, the merger. Furthermore, Leerink was not requested to opine as to, and its opinion expressed no opinion with respect to, the amount or nature of compensation to any officer, director or employee of any party to the merger, or any class of such persons, relative to the consideration to be paid by Vision or Merger Sub in the merger or with respect to the fairness of any such compensation.

Leerink's opinion relates solely to the fairness of the consideration to be paid in the merger, by Vision, and its opinion does not address Vision's underlying business decision to proceed with or effect the merger or any other term, aspect or implication of the proposed merger or any other agreement or arrangement entered into in connection with the proposed merger. Leerink was not requested to opine as to, and its letter and opinion do not in any manner address, the fairness of the merger or the consideration paid by the holders of any class of securities or creditors or any other constituency of Vision. Leerink is not expressing any opinion as to the impact of the merger on the solvency or viability of Vision or Uroplasty or the ability of Vision or Uroplasty to pay its obligations when they come due. In addition, Leerink's letter and opinion do not address any legal or accounting matters, as to which Leerink understood that Vision had obtained such advice as it has deemed necessary from qualified professionals.

Leerink's opinion was necessarily based upon economic and market conditions and other circumstances as they existed and could be evaluated by Leerink on the date of its opinion. It should be understood that although subsequent developments may affect Leerink's opinion, Leerink does not have any obligation to update, revise or reaffirm Leerink's opinion and Leerink expressly disclaims any responsibility to do so.

Leerink's opinion was intended for the benefit and use of the Vision board of directors in its consideration of the proposed merger. Leerink's letter and opinion do not constitute a recommendation of the merger to the Vision board of directors nor do they constitute a recommendation to any holder of Vision shares as to how such holder should vote with respect to the merger or otherwise. Leerink's opinion was authorized by Leerink's Fairness Opinion Review Committee.

The following is a summary of the material financial analyses utilized by Leerink and presented to the Vision board of directors by Leerink in connection with rendering its opinion. The following summary, however, does not purport to be a complete description of the financial analyses performed by Leerink, nor does the order of analyses described represent relative importance or weight given to those analyses by Leerink. Some of the summaries of the financial analyses include information presented in tabular format. The tables must be read together with the full text of each summary and alone are not a complete description of the financial analyses. Considering the following data without considering the full narrative description of the financial analyses, including the methodologies and assumptions underlying the analyses, could create a misleading or incomplete view of Leerink's financial analyses. Except as otherwise noted, the following quantitative information, to the extent that it is based on market data, is based on market data as it existed on or before December 17, 2014 and is not necessarily indicative of current market conditions.

*Historical Stock Trading Analysis.* Leerink reviewed the historical spot and average closing prices for the Vision shares for various periods during and including the fifty-two week period ended December 17, 2014 and analyzed the consideration to be paid by Vision in the merger agreement in relation to these spot and volume-weighted average trading prices. This analysis indicated that the implied price per share of \$3.81 (based upon an exchange ratio of 3.6331x multiplied by Vision's December 17, 2014 closing stock price of \$1.05) to be paid by Vision in the merger represented:

• a premium of 53% based on the closing market price on December 17, 2014 of \$2.50 per share;

•

a premium of 57% based on the average closing market prices 1 week prior to December 17, 2014 of \$2.43 per share;

- a premium of 61% based on the average closing market prices 30 days prior to December 17, 2014 of \$2.37 per share; and
- a premium of 57% based on the average closing market prices 3 months prior to December 17, 2014 of \$2.42 per share.

## TABLE OF CONTENTS

In addition, this analysis indicated that the preliminary exchange ratio of one share of Uroplasty common stock being converted into the right to receive 3.6331 shares of Vision's common stock represented:

- a premium of 52% based on implied exchange ratio on December 17, 2014 of 2.390x;
- a premium of 74% based on the average implied exchange ratio of the 1 week prior to December 17, 2014 of 2.082x;
- a premium of 72% based on the average implied exchange ratio of the 30 days prior to December 17, 2014 of 2.115x; and
- a premium of 53% based on the average implied exchange ratio of the 3 months prior to December 17, 2014 of 2.379x.

*Contribution Analysis.* Comparing (i) the exchange ratio to (ii) the exchange ratio that would be required for the pro forma ownership of the combined company by Vision's and Uroplasty's respective shareholders to match the relative forecasted contributions of each company to the combined company's forecasted revenues and gross margins for the fiscal years 2015 through 2018. The combined company's forecasted revenues and gross margins and the contributions of each of Uroplasty and Vision to those financial metrics for fiscal years 2015 through 2018 were provided to Leerink by Vision's management and did not include any forecasted synergies that might arise from the merger. The tabular summary below presents the results of this comparison:

	FY 2015 Revenue	FY 2016 Revenue	FY 2017 Revenue	FY 2018 Revenue	FY 2015 Gross Profit	FY 2016 Gross Profit	FY 2017 Gross Profit	FY 2018 Gross Profit
Vision Forecasted Contribution	40%	41%	41%	42%	19%	21%	22%	24%
Implied Exchange Ratio	5.1175x	4.8380x	4.7789x	4.7561x	13.9564x	11.8999x	11.1839x	10.4275x
The contributio								

The contribution analysis showed that, based on the forecasts and assumptions used in the analysis, the exchange ratio of 3.6331 shares of Vision common stock for each share of Uroplasty common stock was less than the implied exchange ratio derived from the combined company's forecasted revenue and gross profit for fiscal years 2015, 2016, 2017 and 2018.

*Selected Publicly Traded Companies Analysis.* To provide contextual data and comparative market information, Leerink compared certain operating and financial information for Uroplasty to the corresponding operating and financial information of certain other companies in the medical device industry, whose securities are publicly traded. The corporations and multiples that Leerink reviewed were the following:

	Enterprise Value Revenue				
Company	CY2015E	CY2016E			
Natus Medical	3.2x	3.2x			
NxStage Medical	3.4	3.0			
Merit Medical Systems	1.8	1.7			
AngioDynamics	NA	NA			
Orthofix International	1.2	NA			
Vascular Solutions	3.2	2.8			

Exactech	1.3	1.2
Cryolife	1.8	1.7
Lumenis	0.9	0.8
LeMaitre Vascular	1.4	1.3

Although none of the selected companies is directly comparable to Uroplasty, the companies included were chosen because they are publicly traded companies with operations that, for purposes of analysis, may be considered similar to certain operations of Uroplasty.

Leerink calculated and compared various financial multiples and ratios for each of the selected companies and for Uroplasty based on closing stock prices as of December 17, 2014, and publicly available financial data from SEC filings and FactSet consensus estimates as of that date and, in the case of Uroplasty, financial data based on Uroplasty management forecasts. With respect to Uroplasty and each of the selected companies, Leerink calculated enterprise value, which is the diluted equity value using the treasury stock method based on

outstanding options, warrants and restricted stock units, plus the value of such company's indebtedness and minority interests and preferred stock, minus such company's cash, cash equivalents and marketable securities, in each case, as of Vision's latest SEC filing prior to December 17, 2014, as a multiple of estimated calendar year 2015 and 2016 revenue.

The results of these analyses are summarized as follows:

Enterprise Value	Selected Publicly Traded Companies					
as a Multiple of:	Range	Median	Mean	Forecast		
2015E Revenue	0.9x-3.4x	1.8x	2.0x	1.6x		
2016E Revenue	0.8x-3.2x	1.7x	2.0x	1.4x		

Based on the results of this analysis and other factors which it considered appropriate, Leerink applied a multiple range of 2.75x-3.50x enterprise value to Uroplasty calendar year 2015 revenue and a multiple range of 2.50x-3.00x enterprise value to estimated Uroplasty calendar year 2016 revenue to derive an implied equity value per share. This calculation resulted in the following:

	Management Forecast	
	Implied Equity Value	
Multiple	per Share	
Enterprise Value / CY2015E Revenue	\$4.00 - \$4.90	
Enterprise Value / CY2016E Revenue	\$4.10 - \$4.70	

Further, Leerink converted the implied per share valuations into implied exchange ratios assuming a range of per share values for Vision of \$1.05 - \$1.13 (which per share amounts represents the closing share price on December 17, 2014 and the average closing price 30 days prior).

Multiple	Implied Exchange Ratio					
Enterprise Value / CY2014E Revenue	3.5000x - 4.7000x					
Enterprise Value / CY2015E Revenue	3.6000x - 4.5000x					
The analysis showed that the exchange ratio of 3.6331 shares of Vision common stock for each share of Uroplasty						

*Selected Transactions Analysis.* Leerink analyzed acquisition premiums relating to certain selected comparable transactions.

common stock was within the range of exchange ratios implied by the implied per share valuations.

While none of the companies that participated in the selected transactions are directly comparable to Vision, the companies that participated in the selected transaction are companies with operations that, for the purposes of analysis, may be considered similar to certain of Uroplasty's results and / or product profiles. The results of these analyses are summarized as follows:

Transaction Value	Selected MedTech Precedent Transactions						
Transaction Value as a Multiple of:	Range	Median	Mean				
LTM Revenue	0.7x-5.2x	2.6x	2.6x				
NTM Revenue <sup>1</sup>	0.7x-5.0x	2.5x	2.4x				

Based on the results of this analysis and other factors that Leerink considered appropriate, Leerink applied a multiple range of 3.00x-3.75x to Uroplasty calendar year 2014 revenue and a multiple range of 2.75x-3.25x to Uroplasty calendar year 2015 revenue. This calculation resulted in the following:

	Management Forecast
Multiple	Implied Equity Value per Share
Enterprise Value / CY2014E Revenue	\$3.90 - \$4.70
Enterprise Value / CY2015E Revenue	\$4.00 - \$4.60

1 Note: For companies without disclosed NTM sales, Leerink assumed 7% NTM sales growth to derive an adjusted NTM transaction multiple.

Further, Leerink converted the implied per share valuations into implied exchange ratios assuming a range of per share values for Vision of \$1.05 - \$1.13 (which per share amounts represents the closing share price on December 17, 2014 and the average closing price 30 days prior).

Multiple	Implied Exchange Ratio					
Enterprise Value / CY2014E Revenue	3.5x - 4.5x					
Enterprise Value / CY2015E Revenue	3.5x - 4.4x					
The analysis showed that the exchange ratio of 3.6331 shares of Vision common stock for each share of Uroplasty						

common stock was within the range of exchange ratios implied by the implied per share valuations.

*Illustrative Discounted Cash Flow Analysis.* Leerink performed a discounted cash flow analysis on Uroplasty using Uroplasty management's forecast. Leerink calculated indications of net present value of free cash flows for Vision from December 15, 2014 through March 31, 2019, using discount rates ranging from 13.5% to 15.5% and utilization of the half-year convention. Leerink calculated free cash flows by tax-effecting operating income, adding depreciation and amortization, adding stock-based compensation, subtracting the change in net working capital, and subtracting capital expenditures. Leerink also calculated the value of the business beyond FY 2019 by applying a terminal value for Vision beyond fiscal year 2019 by applying a 6.5% to 8.5% terminal growth rate based upon FY2019 free cash flow and discounted to calculate implied indications of present values using discount rates ranging from 13.5% to 15.5%. The present value of usable net operating loss (NOL) carryforwards was included when calculating the per share equity value for this analysis assuming a 35% tax rate, 7.5% growth in pre-tax income and discounted by rates ranging from 13.5%. The following table presents the results of this analysis:

# Discounted Free Cash Flow From December 15, 2015 Through March 31, 2019

\$1.90 - \$2.80

Equity Value / Share (including NOLs)

Further, Leerink converted the implied per share valuations into implied exchange ratios assuming a range of per share values for Vision of \$1.05 - \$1.13 (which per share amounts represents the closing share price on December 17, 2014 and the average closing price 30 days prior).

Discounted Free Cash Flow From December 15, 2015 Through March 31, 2019

1.7000x - 2.7000x

Implied Exchange Ratio

Because a significant portion of the discounted cash flow analysis value was derived from the terminal value, while considered, the discounted cash flow analysis methodology was not relied upon as heavily as other analyses in Leerink's determination of fairness.

*General.* The foregoing summary of certain material financial analyses does not purport to be a complete description of the analyses or data presented by Leerink. The preparation of a fairness opinion is a complex process involving various determinations and subjective judgments as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. Therefore such an opinion and the analyses used in arriving at such an opinion are not readily susceptible to partial analysis or summary description. Selecting portions

of the analyses or of the summary set forth above, without considering the analyses as a whole, could create an incomplete view of the processes underlying Leerink's opinion. In arriving at its fairness determination, Leerink considered the results of all of its analyses and did not attribute any particular weight to any factor or analysis considered by it. Rather, Leerink made qualitative judgments as to the significance and relevance of each analysis and factor on the basis of its experience and professional judgment after considering the results of all of its analyses. Accordingly, notwithstanding the separate factors summarized above, Leerink believes, and has advised the Vision board of directors, that its analysis must be considered as a whole and that selecting portions of the analyses and the factors considered by it, without considering all analyses and factors, could create an incomplete view of the processes underlying Leerink's opinion.

In performing its analyses, Leerink made numerous assumptions with respect to industry performance, business and economic conditions and other matters, many of which are beyond the control of Vision. The analyses performed by Leerink based upon forecasts of future results are not necessarily indicative of actual future results, which may be significantly more or less favorable than suggested by these analyses. In addition, analyses relating to the value of businesses do not purport to be appraisals nor do they necessarily reflect the prices at which businesses or securities actually may be acquired. Accordingly, as such analyses and estimates are inherently subject to uncertainty, being based upon numerous factors or events beyond the control of the parties or their respective advisors, neither Vision nor Leerink nor any other person assumes responsibility if future results are materially different from those forecast. No company or transaction used in the above analyses as a comparison is directly comparable to Uroplasty or Vision or the contemplated merger. None of Vision, Leerink or any other person assumes responsibility if future results are materially different from those projected. The analyses supplied by Leerink and its opinion were among several factors taken into consideration by the Vision board of directors in making its decision to enter into the merger agreement and should not be considered determinative of such decision.

Leerink prepared these analyses for purposes of Leerink's providing its opinion to the Vision board of directors as to the fairness from a financial point of view of the exchange ratio to Vision. The exchange ratio was determined through arm's-length negotiations between Vision and its representatives, on the one hand, and Uroplasty and its representatives, on the other hand. Leerink provided advice to Vision during these negotiations. Leerink did not, however, recommend any specific exchange ratio to Vision or the Vision board of directors or suggest that any exchange ratio constituted the only appropriate consideration for the merger.

The decision by the Vision board of directors to approve the merger and enter into the merger agreement was solely that of the Vision board of directors. As described in the foregoing, Leerink's opinion to the Vision board of directors was one of many factors taken into consideration by the Vision board of directors in making its determination to approve the merger agreement and the merger contemplated by the merger agreement.

Leerink is an investment banking firm focused exclusively on healthcare. Leerink is recognized as a leading investment bank for both emerging and established healthcare companies. Leerink, as part of its investment banking business, is continually engaged in the valuation of businesses and securities in connection with business combinations and acquisitions and for other purposes. Leerink was selected by Vision due to its substantial experience in the healthcare industry and with transactions similar to this transaction.

Leerink is a full-service securities firm engaged in securities trading and brokerage activities as well as investment banking and financial advisory services. In the ordinary course of its trading and brokerage activities, Leerink or its affiliates have in the past and may in the future hold positions, for its own account or the accounts of its customers, in equity, debt or other securities of Vision, Uroplasty or their respective affiliates.

Pursuant to the Leerink engagement letter, in connection with the merger, Leerink will be entitled to receive a transaction fee equal to approximately \$1.25 million, which is contingent upon consummation of the merger. A fee of \$250,000 (credited against the ultimate transaction fee payable upon closing) became payable upon Leerink's delivery of its opinion. Additionally, Vision has agreed to reimburse Leerink for its out-of-pocket expenses, including attorney's fees, and has agreed to indemnify Leerink against certain liabilities. The terms of the fee arrangement with Leerink, which are customary in transactions of this nature, were negotiated at arm's length between Leerink and Vision, and the Vision board of directors was aware of the arrangement, including the fact that the transaction fee payable to Leerink is contingent upon the completion of the merger pursuant to the merger agreement.

The full text of the Leerink written opinion to the Vision board of directors, which describes, among other things, the assumptions made, procedures followed, factors considered and limitations on the review undertaken, is attached as Annex E to this joint proxy statement/prospectus and is incorporated by reference in its entirety into this joint proxy

statement/prospectus.

Leerink delivered its opinion to the Vision board of directors for the benefit and use of the Vision board of directors in connection with and for purposes of its evaluation of the exchange ratio proposed in the merger. It does not constitute a recommendation on how to vote or act in connection with the merger or otherwise.

## Certain Financial Forecasts of Uroplasty Used in Connection with the Merger

Uroplasty publicly discloses limited long-term guidance as to annual net revenue and gross margins. Uroplasty does not publicly disclose long-term projections as to earnings or other results due to, among other reasons, the uncertainty and subjectivity of the underlying assumptions and estimates. As a result, Uroplasty does not endorse the unaudited prospective financial information as a reliable indication of future results. Uroplasty is including the limited unaudited prospective financial information in this joint proxy statement/prospectus solely because it was among the financial information made available to the Uroplasty board of directors, Piper Jaffray, Vision and Leerink in connection with their evaluation of the merger. The unaudited prospective financial data presented below includes projections prepared by Uroplasty management for internal planning purposes in the third quarter of fiscal 2015. Moreover, Uroplasty's internally prepared unaudited prospective financial information was based on estimates and assumptions made by management in the third quarter of fiscal 2015 and speak only as of that time. Uroplasty has no obligation to update prospective financial data included in this joint proxy statement/prospectus and, except as provided below, has not done so and does not intend to do so.

The inclusion of this information should not be regarded as an indication that any of Uroplasty, Piper Jaffray, Vision and Leerink or any other recipient of this information considered, or now considers, it to be necessarily predictive of actual future results. There can be no assurance that the prospective results will be realized or that actual results will not be significantly higher or lower than estimated.

Since the unaudited prospective financial information covers multiple years, such information by its nature becomes less predictive with each successive year. Uroplasty and Vision shareholders are urged to consider carefully the risk factors with respect to the business of Uroplasty described under Risk Factors , in addition to the other information included in this joint proxy statement/prospectus, including the matters addressed under Cautionary Statement Concerning Forward-Looking Statements, beginning on pages 21 and 46, respectively. The unaudited prospective financial information was not prepared with a view toward public disclosure, nor was it prepared with a view toward compliance with published guidelines of the SEC, the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of prospective financial information, or GAAP. The independent registered public accounting firm of Uroplasty has not audited, reviewed, compiled or performed any procedures with respect to the accompanying unaudited prospective financial information for the purpose of its inclusion herein, and accordingly, the independent registered public accounting firm of Uroplasty does not express an opinion or provide any form of assurance with respect thereto for the purpose of this joint proxy statement/prospectus. The report of the independent registered public accounting firm of Uroplasty contained in the Annual Report of Uroplasty on Form 10-K for the year ended March 31, 2014 relates to the historical financial information of Uroplasty. It does not extend to the unaudited prospective financial information and should not be read to do so. Furthermore, the unaudited prospective financial information does not take into account any circumstances or events occurring after the date it was prepared. The unaudited prospective financial information does not give effect to the merger.

The following table presents selected unaudited prospective financial data.

	Calendar year ending December 31									
		2014E		2015E		2016E		2017E		2018E
					(iı	n millions	)			
Total revenue	\$	26.4	\$	29.2	\$	32.3	\$	35.9	\$	40.0
Gross profit		23.2		25.7		28.5		31.6		35.2
Operating income		(5.1	)	(3.7	)	(1.7	)	0.6		3.4

# EBITDA (3.4 ) (2.0 ) 0.0 2.4 5.1 Although presented with numerical specificity, the above unaudited prospective financial information reflects numerous assumptions and estimates as to future events made by the management of Uroplasty. At the time the unaudited prospective financial information was prepared, Uroplasty's management believed such assumptions and estimates were reasonable. In preparing the foregoing unaudited projected financial information, Uroplasty made assumptions regarding, among other things, pricing and volume of products sold, production costs, interest rates, corporate financing activities, including amount and timing of the issuance of debt, the timing and amount of common stock issuances, the effective tax rate, the amount of general and administrative costs and Uroplasty's anticipated acquisition or disposition activities.

No assurances can be given that the assumptions made in preparing the above unaudited prospective financial information will accurately reflect future conditions. The estimates and assumptions underlying the unaudited prospective financial information involve judgments with respect to, among other things, future economic, competitive, regulatory and financial market conditions and future business decisions which may not be realized and that are inherently subject to significant business, economic, competitive and regulatory uncertainties and contingencies, including, among others, risks and uncertainties described under *Risk Factors* and *Cautionary Statement Concerning Forward-Looking Statements* beginning on pages 21 and 46, respectively, of this joint proxy statement/prospectus, all of which are difficult to predict and many of which are beyond the control of Uroplasty and/or Vision and will be beyond the control of the combined company. There can be no assurance that the underlying assumptions will prove to be accurate or that the projected results will be realized, and actual results likely will differ, and may differ materially, from those reflected in the unaudited prospective financial information, whether or not the merger is completed.

Uroplasty and Vision shareholders are urged to review Uroplasty's results of operations and financial condition and capital resources described under *Uroplasty's Management Discussion and Analysis of Financial Condition and Results of Operations* beginning on page 134.

Readers of this joint proxy statement/prospectus are cautioned not to place undue reliance on the unaudited prospective financial information set forth above. No representation is made by Uroplasty, Vision or any other person to any Uroplasty or Vision shareholder regarding the ultimate performance of Uroplasty compared to the information included in the above unaudited prospective financial information. The inclusion of unaudited prospective financial information in this joint proxy statement/prospectus should not be regarded as an indication that such prospective financial information will be an accurate prediction of future events, and such information should not be relied on as such.

Uroplasty does not intend to update or otherwise revise the above unaudited prospective financial information to reflect circumstances existing after the date when made or to reflect the occurrence of future events, even in the event that any or all of the assumptions underlying such prospective financial information are no longer appropriate, except as may be required by law.

## Certain Financial Forecasts of Vision Used in Connection with the Merger

Vision does not publicly disclose projections as to earnings or other results due to, among other reasons, the uncertainty and subjectivity of the underlying assumptions and estimates. As a result, Vision does not endorse the unaudited prospective financial information as a reliable indication of future results. Vision is including the limited unaudited prospective financial information in this joint proxy statement/prospectus solely because it was among the financial information made available to the Vision board of directors, Leerink, Uroplasty and Piper in connection with their evaluation of the merger. The unaudited prospective financial data presented below includes projections prepared by Vision management for internal planning purposes in the third quarter of fiscal 2015. Moreover, Vision's internally prepared unaudited prospective financial information was based on estimates and assumptions made by management in the third quarter of fiscal 2015 and speak only as of that time. Vision reviews and updates its internal projections regularly. Except to the extent required by applicable law, Vision has no obligation to update prospective financial data included in this joint proxy statement/prospectus and, except as provided below, has not done so and does not intend to do so.

The inclusion of this information should not be regarded as an indication that any of Vision, Leerink, Uroplasty and Piper or any other recipient of this information considered, or now considers, it to be necessarily predictive of actual future results. There can be no assurance that the prospective results will be realized or that actual results will not be significantly higher or lower than estimated.

Since the unaudited prospective financial information covers multiple years, such information by its nature becomes less predictive with each successive year. Vision and Uroplasty shareholders are urged to consider carefully the risk factors with respect to the business of Vision described under *Risk Factors*, in addition to the other information included in this joint proxy statement/prospectus, including the matters addressed under *Cautionary Statement Concerning Forward-Looking Statements*, beginning on pages 21 and 46, respectively. The unaudited prospective financial information was not prepared with a view toward public disclosure, nor was it prepared with a view toward compliance with published guidelines of the SEC, the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of prospective financial information, or GAAP. The independent registered public accounting firm of Vision has not audited, reviewed,

compiled or performed any procedures with respect to the accompanying unaudited prospective financial information for the purpose of its inclusion herein, and accordingly, the independent registered public accounting firm of Vision does not express an opinion or provide any form of assurance with respect thereto for the purpose of this joint proxy statement/prospectus. The report of the independent registered public accounting firm of Vision contained in its Annual Report on Form 10-K for the year ended March 31, 2014 relates to the historical financial information of Vision. It does not extend to the unaudited prospective financial information and should not be read to do so. Furthermore, the unaudited prospective financial information does not take into account any circumstances or events occurring after the date it was prepared. The unaudited prospective financial information does not give effect to the merger.

The following table presents selected unaudited prospective financial data.

	Fiscal year ending March 31,								
		2015E		2016E		2017E		2018E	
				(in r	nillio	ns)			
Total revenue	\$	17.5	\$	20.9	\$	23.5	\$	26.2	
Gross profit		7.0		7.1		8.4		10.0	
Operating loss		(4.9	)	(6.2	)	(5.5	)	(3.6	)
Net Loss		(5.6	)	(6.9	)	(6.3	)	(4.4	)

Although presented with numerical specificity, the above unaudited prospective financial information reflects numerous assumptions and estimates as to future events made by the management of Vision. At the time the unaudited prospective financial information was prepared, Vision's management believed such assumptions and estimates were reasonable. In preparing the foregoing unaudited projected financial information, Vision made assumptions regarding, among other things, pricing and volume of products sold, production costs, interest rates, corporate financing activities, including amount and timing of the issuance of debt and the amount of selling, general and administrative costs.

No assurances can be given that the assumptions made in preparing the above unaudited prospective financial information will accurately reflect future conditions. The estimates and assumptions underlying the unaudited prospective financial information involve judgments with respect to, among other things, future economic, competitive, regulatory and financial market conditions and future business decisions which may not be realized and that are inherently subject to significant business, economic, competitive and regulatory uncertainties and contingencies, including, among others, risks and uncertainties described under *Risk Factors* and *Cautionary Statement Concerning Forward-Looking Statements* beginning on pages 21 and 46, respectively, of this joint proxy statement/prospectus, all of which are difficult to predict and many of which are beyond the control of Vision and/or Uroplasty and will be beyond the control of the combined company. There can be no assurance that the underlying assumptions will prove to be accurate or that the projected results will be realized, and actual results likely will differ, and may differ materially, from those reflected in the unaudited prospective financial information, whether or not the merger is completed.

Vision and Uroplasty shareholders are urged to review Vision's results of operations and financial condition and capital resources described under *Vision's Management Discussion and Analysis of Financial Condition and Results of Operations* beginning on page 158.

Readers of this joint proxy statement/prospectus are cautioned not to place undue reliance on the unaudited prospective financial information set forth above. No representation is made by Vision, Uroplasty or any other person to any Vision or Uroplasty shareholder regarding the ultimate performance of Vision compared to the information

included in the above unaudited prospective financial information. The inclusion of unaudited prospective financial information in this joint proxy statement/prospectus should not be regarded as an indication that such prospective financial information will be an accurate prediction of future events, and such information should not be relied on as such.

Vision does not intend to update or otherwise revise the above unaudited prospective financial information to reflect circumstances existing after the date when made or to reflect the occurrence of future events, even in the event that any or all of the assumptions underlying such prospective financial information are no longer appropriate, except as may be required by law.

## Board of Directors and Management After the Merger

Upon completion of the merger, the board of directors of the combined company will consist of eight directors, including all five current members of the Uroplasty board of directors and three current members of the Vision board of directors. Following the merger, the directors of the combined company will be as set forth in the table below, which also indicates whether the director currently serves on the Uroplasty or Vision board of directors:

Term Ending at 2015 Annual Meeting	Term Ending at 2016 Annual Meeting	Term Ending at 2017 Annual Meeting
Kevin H. Roche (Uroplasty)	Lewis C. Pell (Vision)	Robert C. Kill (Uroplasty)
Kenneth H. Paulus (Uroplasty)	James P. Stauner (Uroplasty)	Sven A. Wehrwein (Uroplasty)
	Howard I. Zauberman (Vision)	Dr. Cheryl Pegus (Vision)

Upon completion of the merger, Robert C. Kill, Uroplasty's current Chairman of the Board, President and Chief Executive Officer, will serve as Chairman of the Board, President and Chief Executive Officer of the combined company, Brett A. Reynolds, Uroplasty's current Senior Vice President, Chief Financial Officer and Corporate Secretary, will serve as Senior Vice President, Chief Financial Officer and Corporate Secretary of the combined company, and Darin Hammers, Uroplasty's current Senior Vice President, Global Sales and Marketing, will serve as Senior Vice President, Global Sales and Marketing of the combined company. Other officers of the combined company will be chosen from the existing management teams of Uroplasty and Vision. Although general terms of Mr. Kill's, Mr. Reynolds' and Mr. Hammers' compensation arrangements with the combined company have been discussed, no agreements reflecting such terms with the company have been finalized as of the date of this joint proxy statement/prospectus. These matters are subject to further negotiations and discussions and there can be no assurance that the parties will reach agreement. Such individuals do, however, have existing employment agreements with Uroplasty.

## Interests of Uroplasty's Directors and Officers in the Merger

In considering the recommendation of the Uroplasty board of directors to Uroplasty shareholders to vote in favor of the merger agreement and the transactions contemplated thereby, including the merger, and the other matters to be acted upon by Uroplasty shareholders at the Uroplasty special meeting, Uroplasty shareholders should be aware that certain directors and executive officers of Uroplasty will have interests in the merger that may be different from, or in addition to, the interests of Uroplasty shareholders generally or which may conflict with the interests of Uroplasty shareholders was aware of these interests and considered them, among other matters, when it evaluated, supervised the negotiation of and approved the merger agreement and the transactions contemplated thereby, and in making its recommendations to the Uroplasty shareholders. These interests are described in more detail and quantified below.

## **Ownership Interests**

As of February 20, 2015, the latest practicable date before the printing of this joint proxy statement/prospectus, directors and executive officers of Uroplasty, together with their respective affiliates, beneficially owned and were entitled to vote 1,004,950 Uroplasty shares, or approximately 4.5% of the Uroplasty shares outstanding on that date. Assuming the merger had been completed as of such date, all directors and executive officers of Uroplasty, together with their respective affiliates, would beneficially own, in the aggregate, 2.8% of the outstanding shares of common stock of the combined company.

For a more complete discussion of the ownership interests of the directors and executive officers of Uroplasty, see *Share Ownership of Certain Beneficial Owners, Management and Directors of Uroplasty* beginning on page 237.

## Positions with the Combined Company

As described under —Board of Directors and Management After the Merger, as of the effective time of the merger:

The board of directors of the combined company will include all of the current members of the Uroplasty

- board of directors and such directors, with the exception of Mr. Kill, will receive cash and equity compensation for such service.
   Mr. Kill will be appointed Chairman of the Board, President and Chief Executive Officer of the combined company, Mr. Reynolds will serve as Senior Vice President, Chief Financial Officer and Corporate Secretary
- of the combined company, and Mr. Hammers will serve as Senior Vice President, Global Sales and Marketing of the combined company. Other officers of the combined company will be chosen from the existing management teams of Uroplasty and Vision and such officers are expected to receive compensation for such service.

## Indemnification and Insurance

Pursuant to the terms of the merger agreement, Uroplasty's current and former directors and executive officers will be entitled to certain ongoing indemnification and coverage for six years after the effective time. See *The Merger Agreement—Indemnification of Officers and Directors* beginning on page 113.

## **Combined Company Arrangements**

It is possible that, prior to the effective time, some or all of Uroplasty's executive officers may discuss or enter into agreements, arrangements or understandings with Uroplasty and Vision or any of their respective affiliates regarding their continuing employment with the combined company or one or more of its affiliates. Other than with respect to Mr. Kill, Mr. Reynolds and Mr. Hammers, as of the date of this joint proxy statement/prospectus, such discussions have not occurred and such agreements have not been entered into. No framework regarding compensation at the combined company has been agreed upon beyond what is provided for in the merger agreement (see *The Merger Agreement—Employee and Labor Matters* beginning on page 113 for a summary of Vision's obligations to Uroplasty employees during the specified periods following the effective time).

# Voting Agreements

In connection with the merger agreement, each of Uroplasty's officers and directors entered into a voting agreement with Vision pursuant to which, among other things and subject to the terms and conditions therein, the officers and directors agreed to vote their shares of Uroplasty common stock in favor of the merger, the merger agreement and the transactions contemplated by the merger agreement, as described in more detail under *Voting Agreements*.

# No Uroplasty Golden Parachute Compensation

There are not any agreements or understandings, whether written or unwritten, between any of Uroplasty's named executive officer and either Uroplasty or Vision concerning any type of compensation, whether present, deferred or contingent, that is based on or otherwise relates to the merger. The merger will not constitute a change in control under the employment agreement of any of Uroplasty's named executive officers or under the Uroplasty, Inc. 2006 Amended Stock and Incentive Plan. Uroplasty has not entered into any new agreement or arrangement to provide additional compensation in connection with the merger and no additional payments to Uroplasty's named executive officers are expected to be made in connection with the merger. Therefore, the advisory shareholder vote relating to

golden parachute compensation otherwise required by Item 402(t) of Regulation S-K is not required with respect to Uroplasty's named executive officers.

## Interests of Vision's Directors and Officers in the Merger

In considering the unanimous recommendation of the Vision board of directors to vote in favor of the merger agreement and the transactions contemplated thereby, including the merger, and the other matters to be acted upon by Vision shareholders at the Vision special meeting, you should be aware that some of Vision's directors and executive officers have interests in the merger that are different from, and in addition to, the

interests of the Vision shareholders generally. The Vision board of directors was aware of and considered these potential interests, among other matters, in approving the merger agreement and the transactions contemplated thereby and in determining to recommend that the shareholders vote for approval of the merger agreement and the transactions contemplated thereby. The following discussion sets forth certain of these interests in the merger of each person who has served as a director or executive officer of Vision since the beginning of its last fiscal year.

## Acceleration of Options and Restricted Stock

Vision has from time to time issued to its directors and executive officers options to purchase shares of Vision common stock pursuant to its 2000 Stock Incentive Plan, its 2003 Director Option Plan and its 2007 Stock Incentive Plan, and restricted stock pursuant to its 2000 Stock Incentive Plan and its 2007 Stock Incentive Plan. As of February 9, 2015, there were 1,586,457 options and 1,565,768 shares of restricted stock outstanding under these plans and held by directors and executive officers of Vision. On December 19, 2014, the Vision board of directors adopted a resolution providing that, pursuant to their terms, each option that is outstanding immediately prior to the effective time of the merger will become fully vested and exercisable at the effective time of the merger and will remain exercisable for the remainder of its term and each share of restricted stock that is outstanding immediately prior to the effective time of the merger will become fully vested and free of any forfeiture restrictions at the effective time of the merger. The following table sets forth for each of Vision's directors and executive officers as of February 9, 2015, the aggregate number of Vision shares subject to unvested stock options, all of which will become immediately exercisable in full upon completion of the merger, and unvested stock awards, for which all restrictions and vesting requirements will be deemed satisfied upon completion of the merger.

	Unvested option awards		Unvested stock awards			
Name	Number of securities underlying unvested options (#)	Option exercise prices (\$)	Option expiration dates	Number of shares of stock that have not vested (#)		Market value of shares that have not vested <sup>(1)</sup> (\$)
David W. Anderson		-		18,750	\$	14,625
Mark S. Landman	12,500 15,000	\$2.29 \$1.10	11/07/2015 50% 11/26/2015 50% 11/26/2016	64,510	\$	50,318
Jitendra Patel	_	-		58,472	\$	45,608
Dr. Cheryl Pegus		-		18,750	\$	14,625
John J. Rydzewski		-		18,750	\$	14,625
Howard I. Zauberman		-		1,314,942	\$	1,025,654
Gary Siegel	100,000	\$1.15	25% 6/26/2015 25% 6/26/2016 25% 6/26/2017 25% 6/26/2018	60,344	\$	47,068

The value of the shares of restricted stock that are not vested is based on a per share price of \$0.78, which is equal (1) to the average closing price of a Vision share on the NASDAQ Capital Market for the first five business days

following the first public announcement of the merger on December 22, 2014.

# Amendments to Convertible Debt and Warrants held by Vision's Chairman of the Board

As described further under *Vision Proposal No. 7 – Approval of Amendments to Pell Convertible Debt and Warrants* and *Amendments to Pell Notes and Warrants*, Vision and Mr. Lewis C. Pell, Chairman of the Board of Vision, have entered into amendments to all of the outstanding convertible notes and warrants held by Mr. Pell. The amendments, which extend the maturity date of the convertible notes and the exercise period of the warrants, will become automatically effective without further action by Vision or Mr. Pell at the effective time of the merger.

## Change in Control Arrangement with Chief Executive Officer

Under the terms of the employment agreement that Vision has entered into with Howard I. Zauberman, its President and Chief Executive Officer, if Mr. Zauberman does not continue in his current position following the merger (which constitutes a change in control under the employment agreement), Vision must provide Mr. Zauberman with six months' notice, or payment in lieu of notice thereof, in accordance with Vision's ordinary payroll practices. Because Mr. Zauberman will not continue as the President and Chief Executive Officer of the combined company, Vision will pay Mr. Zauberman the aggregate amount of \$125,000, payable in accordance with Vision's ordinary payroll practices for six months following the merger.

## **Ownership Interests**

As of February 9, 2015, the latest practicable date before the printing of this joint proxy statement/prospectus, directors and executive officers of Vision, together with their respective affiliates, beneficially owned and were entitled to vote approximately 39% of the Vision shares outstanding on that date. Assuming the merger had been completed as of such date, all directors and executive officers of Vision, together with their respective affiliates, would beneficially own, in the aggregate, approximately 15% of the outstanding shares of common stock of the combined company.

For a more complete discussion of the ownership interests of the directors and executive officers of Vision, see *Share Ownership of Certain Beneficial Owners, Management and Directors of Vision.* 

## Positions with the Combined Company

As described under —*Board of Directors and Management After the Merger*, as of the effective time of the merger the board of directors of the combined company will include three of the current members of the Vision board of directors and such directors will receive cash and equity compensation for such service. Other officers of the combined company will be chosen from the existing management teams of Uroplasty and Vision and such officers are expected to receive compensation for such service. It is possible that, prior to the effective time, some or all of Vision's executive officers may discuss or enter into agreements, arrangements or understandings with Vision regarding their continuing employment with the combined company or one or more of its affiliates. As of the date of this joint proxy statement/prospectus, such discussions have not occurred and such agreements have not been entered into. No framework regarding compensation at the combined company has been agreed upon beyond what is provided for in the merger agreement (see *The Merger Agreement—Employee and Labor Matters* beginning on page 113 for a summary of Vision's obligations to Uroplasty employees during the specified periods following the effective time).

#### Voting Agreements

In connection with the merger agreement, each of Vision's officers and directors entered into a voting agreement with Uroplasty pursuant to which, among other things and subject to the terms and conditions therein, the officers and directors agreed to vote their shares of Vision common stock in favor of the merger, the merger agreement and the transactions contemplated by the merger agreement, as described in more detail under *Voting Agreements*.

## Quantification of Payments to Vision's Named Executive Officers

The information set forth in the table below is intended to comply with Item 402(t) of Regulation S-K under the Exchange Act, which requires disclosure of information about certain compensation that may be provided to Vision's named executive officers that is based on or otherwise relates to the merger. The amounts included in the table are estimates based on assumptions that may or may not prove accurate on the date the merger is consummated, and the

other assumptions described in the footnotes to the table below. The amounts included in the table below reflect the aggregate amounts that may be payable to each of Vision's named executive officers under his employment agreement, equity incentive award agreements and the merger agreement. Vision has not entered into any new agreement or arrangement to provide additional compensation and no additional payments to Vision's named executive officers are expected to be made in connection with the merger. These payments are the subject of a non-binding advisory vote of Vision shareholders, as described under *Vision Proposal No. 2 – Advisory Vote on Specified Compensatory Arrangements Relating to the Merger*.

## **Golden Parachute Compensation**

Name	Cash(\$)	Equity(\$) <sup>(2)</sup>	Total(\$)
Howard I. Zauberman President and Chief Executive Officer	125,000 (1)	1,103,654	1,150,654
Gary Siegel Vice President of Finance	_	47,068	47,068
Mark S. Landman Vice President, Disposables Operations	_	50,317	50,318
Jitendra Patel Vice President, Industrial Division	_	45,608	45,608

Represents salary continuation for six months following the merger in accordance with Mr. Zauberman's

(1) employment agreement. Such payment is double trigger and will be paid if Mr. Zauberman does not continue in his current position of President and Chief Executive Officer following the merger.

Represents the automatic acceleration of the vesting of stock awards. These amounts are based on (i) the number of unvested stock awards held by such officer as of February 9, 2015, multiplied by (ii) the

(2) price per share of a Vision share of \$0.78, which was the average closing price of a Vision share on the NASDAQ Capital Market for the first five business days following the first public announcement of the merger on December 22, 2014. The equity acceleration values are single trigger benefits and would be recognized immediately following completion of the merger.

## **Regulatory Approvals Required**

Uroplasty and Vision have determined that no regulatory approvals are required in connection with the merger. However, Uroplasty and Vision cannot assure you that other government agencies or private parties will not initiate actions to challenge the merger before or after it is completed. Any such challenge to the merger could result in a court order enjoining the merger or in restrictions or conditions that would have a material adverse effect on the combined company following the merger if the merger is completed.

# **NASDAQ Listing of Vision Shares**

Vision shares are currently listed on the NASDAQ Capital Market under the symbol VSCI. Pursuant to the terms of the merger agreement, Vision will file a listing of additional shares notification form with NASDAQ to list the Vision shares issuable in connection with the merger and will file a company event notification form with NASDAQ to change Vision's company name to Cogentix Medical, Inc. and its trading symbol to CGNT effective as of the completion of the merger.

Vision has received written notifications from the NASDAQ Listing Qualifications Department advising that Vision does not comply with NASDAQ's minimum bid price and minimum market value of listed securities requirements. Assuming shareholder approval of the merger and reverse stock split, Vision believes that these deficiencies will be cured upon consummation of the merger. See *Vision Proposal No. 4 — Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split* beginning on page 208.

# NASDAQ Delisting and Deregistration of Uroplasty Shares

Following the effective time of the merger, Uroplasty shares, which currently trade on the NASDAQ Capital Market under the trading symbol UPI, will be delisted from NASDAQ. In addition, following the effective time of the merger, Uroplasty common stock will be deregistered under the Exchange Act.

## Resale of Vision Shares Received by Uroplasty Shareholders in the Merger

The Vision shares to be issued in connection with the merger will be freely transferable under the Securities Act, except for shares issued to any Uroplasty shareholder who may be deemed to be an affiliate of the combined company at the time of the closing of the merger. Persons who may be deemed to be affiliates include Uroplasty directors or executive officers who become directors or executive officers of the combined company after the merger as well as the principal shareholders of the combined company. This joint proxy statement/prospectus does not cover resales of Vision shares received by any person upon the completion of the merger, and no person is authorized to make any use of this joint proxy statement/prospectus in connection with any resale.

## **Anticipated Accounting Treatment**

Under U.S. GAAP, the merger will be accounted for as a reverse acquisition pursuant to which Uroplasty will be considered the acquiring entity for accounting purposes. As such, Uroplasty will allocate the total purchase consideration to Vision's tangible and identifiable intangible assets and liabilities based on their relative fair values at the date of the completion of the merger. Uroplasty's historical results of operations will replace Vision's historical results of operations for all periods prior to the merger. After completion of the merger, the results of operations of both companies will be included in the combined company's financial statements. As required under applicable regulations under the Code, for certain consolidated tax return compliance and accounting purposes following the merger, Vision will calculate and file consolidated tax returns and certain financial statements as though Uroplasty was the surviving entity in the merger and as though Uroplasty were the parent to the new consolidated group. For all other purposes, Vision will be the surviving parent to the new consolidated group.

The combined company will account for the merger using the acquisition method of accounting under U.S. GAAP. Accounting Standards Codification (ASC) 805 *Business Combinations* (ASC 805) provides guidance for determining the accounting acquirer in a business combination when equity interests are exchanged between two entities. ASC 805 provides that in a business combination effected through an exchange of equity interests, such as the merger, the entity that issues the equity interests is generally the acquiring entity. Commonly, the acquiring entity is the larger entity. However, the facts and circumstances surrounding a business combination sometimes indicate that a smaller entity acquires a larger one. ASC 805 further provides that in identifying the acquiring entity in a combination effected through an exchange of equity interests, all pertinent facts and circumstances must be considered, including the relative voting rights of the shareholders of the constituent companies in the combined company, the composition of the board of directors and senior management of the combined company and the terms of the exchange of equity securities in the business combination, including payment of any premium.

Based on the relative voting interests of Uroplasty and Vision in the combined company whereby the Uroplasty shareholders will have majority voting interest, the board of directors of the combined company will be composed of five former Uroplasty board members and three former Vision directors and the chief executive officer and chief financial officer of the combined company will be the former chief executive officer and former chief financial officer of Uroplasty is considered to be the acquirer of Vision for accounting purposes. This means that the total purchase price will be allocated to Vision's tangible and identifiable intangible assets and liabilities based on their estimated relative fair market values at the date of the completion of the merger. The total purchase price is based on the fair value of Uroplasty's common stock deemed to be paid to Vision's shareholders. Final valuations of property, plant and equipment, and intangible and other assets and certain liabilities have not yet been completed as management is still reviewing the existence, characteristics and useful lives of Vision's tangible and intangible assets and certain liabilities. The completion of the valuation work could result in significantly different amortization expenses and balance sheet classifications. After completion of the merger, the results of operations of both companies will be included in the financial statements of the combined company. For further discussion of the accounting treatment, see *Unaudited Pro Forma Condensed Combined Financial Information* beginning on page 171.

## **Appraisal and Dissenters' Rights**

*Vision*: Appraisal rights are statutory rights under Delaware law that enable shareholders who object to certain extraordinary transactions to demand that the corporation pay such shareholders the fair value of their shares instead of receiving the consideration offered to shareholders in connection with the extraordinary transaction. Appraisal rights are not available to Vision shareholders in connection with the merger or any of the other transactions described in this joint proxy statement/prospectus.

*Uroplasty*: Sections 471 and 473 of the MBCA entitle any holder of Uroplasty common stock as of the record date for the special meeting of Uroplasty shareholders, in lieu of receiving the merger consideration that such holder would otherwise be entitled pursuant to the merger agreement, to dissent from the merger and obtain payment in cash for the

fair value of the shares of Uroplasty common stock held by such holder. ANY SHAREHOLDER CONTEMPLATING THE EXERCISE OF THESE DISSENTERS' RIGHTS SHOULD REVIEW CAREFULLY THE PROVISIONS OF SECTIONS 471 AND 473 OF THE MBCA (COPIES OF WHICH ARE ATTACHED AS ANNEX J TO THIS JOINT PROXY STATEMENT/PROSPECTUS), PARTICULARLY THE SPECIFIC PROCEDURAL STEPS REQUIRED TO PERFECT SUCH RIGHTS.

# SUCH RIGHTS MAY BE LOST IF THE PROCEDURAL REQUIREMENTS OF SECTION 473 OF THE MBCA ARE NOT FULLY AND PRECISELY SATISFIED.

Set forth below is a brief description of the procedures relating to the exercise of dissenters' rights, which should be read in conjunction with the full text of Section 473 of the MBCA appearing in Annex J to this joint proxy statement/prospectus. The following description does not purport to be a complete statement of the provisions of Section 473 of the MBCA and is qualified in its entirety by reference thereto.

Under Section 473, Subd. 3 of the MBCA, a holder of Uroplasty common stock as of the record date of the special meeting of Uroplasty shareholders who wishes to exercise dissenters' rights (sometimes referred to as a dissenter ) must give to Uroplasty (at Uroplasty, Inc., Attn: Chief Financial Officer, 5420 Feltl Road, Minnetonka, Minnesota 55343), before the vote on the merger, a written notice that such holder objects to the merger proposal and that such holder intends to demand the fair value of such holders' shares of Uroplasty common stock if the merger proposal is approved. IN ADDITION, THE SHAREHOLDER MUST NOT VOTE HIS OR HER SHARES OF UROPLASTY COMMON STOCK IN FAVOR OF APPROVING THE MERGER AGREEMENT. A VOTE AGAINST APPROVING THE MERGER AGREEMENT WILL NOT ITSELF CONSTITUTE SUCH A WRITTEN NOTICE AND A FAILURE TO VOTE WILL NOT AFFECT THE VALIDITY OF A TIMELY NOTICE. HOWEVER, THE SUBMISSION OF A BLANK PROXY WILL CONSTITUTE A VOTE IN FAVOR OF APPROVING THE MERGER AGREEMENT AND A WAIVER OF STATUTORY DISSENTERS' RIGHTS.

If the merger agreement is approved by Uroplasty's shareholders, Uroplasty will send to all dissenters who filed the necessary notice of intent to demand the fair value of their shares of Uroplasty common stock, and who did not vote their shares of Uroplasty common stock in favor of approving the merger agreement, a notice containing certain information required by Section 473, Subd. 4 of the MBCA, including, without limitation, (i) the address to which a dissenter must send a demand for payment and certificates representing shares of Uroplasty common stock in order to obtain payment for such shares and the date by which they must be received and (ii) a form to be used to certify the date on which the dissenter (or the beneficial owner on whose behalf the dissenter dissents) acquired such shares of stock (or an interest in them) and to demand payment. In order to receive the fair value of the shares of Uroplasty common stock under Section 473 of the MBCA, a dissenter must demand payment and deposit certificates representing shares of Uroplasty common stock within 30 days after such notice from Uroplasty is given. Under Minnesota law, notice by mail is given by us when deposited in the United States mail. A SHAREHOLDER WHO FAILS TO MAKE DEMAND FOR PAYMENT AND TO DEPOSIT CERTIFICATES AS REOUIRED BY SECTION 473, SUBD. 4 OF THE MBCA WILL NOT BE A DISSENTER AND WILL LOSE THE RIGHT TO RECEIVE THE FAIR VALUE OF HIS OR HER SHARES OF UROPLASTY COMMON STOCK UNDER SUCH SECTION NOTWITHSTANDING THE TIMELY FILING OF NOTICE OF INTENT TO DEMAND PAYMENT UNDER SECTION 473 SUBD. 3 OF THE MBCA, BUT WILL BE ENTITLED TO THE MERGER CONSIDERATION PAYABLE UNDER THE MERGER AGREEMENT, WHICH MAY BE MORE OR LESS THAN OR EQUAL TO THE FAIR VALUE OF THE SHARES DETERMINED UNDER 473 OF THE MBCA.

## Litigation Relating to the Merger

On January 7, 2015, a putative class action complaint was filed in the District Court, Fourth Judicial District, County of Hennepin, State of Minnesota, by a purported shareholder of Uroplasty under the caption *Joseph J. Frustaci vs. Uroplasty, Inc., et al.*, C.A. No. 27-cv-15-305. The complaint names as defendants Uroplasty, Vision, Merger Sub and the members of the Uroplasty board of directors. The complaint asserts various causes of action, including, among other things, that the members of the Uroplasty board of directors breached their fiduciary duties owed to the Uroplasty shareholders in connection with entering into the merger agreement and approving the merger. The

complaint further alleges Uroplasty, Vision and Merger Sub aided and abetted the alleged breaches of fiduciary duties by the Uroplasty board of directors. The plaintiff is seeking, among other things, injunctive relief enjoining or rescinding the merger and an award of attorneys' fees and costs. Uroplasty and Vision believe that this lawsuit is without merit and intend to contest it vigorously.

## THE MERGER AGREEMENT

The following describes the material provisions of the merger agreement, which is included as Annex A to this joint proxy statement/prospectus and is incorporated by reference herein in its entirety. The summary of the material provisions of the merger agreement below and elsewhere in this joint proxy statement/prospectus is qualified in its entirety by reference to the merger agreement. This summary does not purport to be complete and may not contain all of the information about the merger agreement that is important to you. Vision and Uroplasty encourage you to read carefully the merger agreement in its entirety before making any decisions regarding the merger as it is the legal document governing the merger.

The merger agreement and this summary of its terms have been included to provide you with information regarding the terms of the merger agreement. Factual disclosures about Vision or Uroplasty contained in this joint proxy statement/prospectus or Vision's or Uroplasty's public reports filed with the SEC may supplement, update, or modify the factual disclosures about Vision or Uroplasty contained in the merger agreement and described in the summary. The representations, warranties, and covenants made in the merger agreement by Vision, Merger Sub and Uroplasty are qualified and subject to important limitations agreed to by Vision, Merger Sub, and Uroplasty in connection with negotiating the terms of the merger agreement. In particular, in your review of the representations and warranties contained in the merger agreement and described in this summary, it is important to bear in mind that the representations and warranties were made solely for the benefit of the parties to the merger agreement and were negotiated with the principal purpose of allocating risk between the parties to the merger agreement, rather than establishing matters as facts. The representations and warranties may also be subject to a contractual standard of materiality that may be different from that generally relevant to shareholders or applicable to reports and documents filed with the SEC and in some cases are qualified by confidential disclosures that were made by each party to the other, which disclosures are not reflected in the merger agreement or otherwise publicly disclosed. The representations and warranties in the merger agreement will not survive the completion of the merger. Moreover, information concerning the subject matter of the representations and warranties may have changed since the date of the merger agreement, and subsequent developments or new information qualifying a representation or warranty may have been included in this joint proxy statement/prospectus. For the foregoing reasons, the representations, warranties, and covenants, and any descriptions of those provisions, should not be read alone but instead should be read together with the information provided elsewhere in this joint proxy statement/prospectus regarding Vision, Uroplasty and their businesses.

## Structure of the Merger

Upon the terms and subject to the conditions of the merger agreement and in accordance with the DGCL and MBCA, at the effective time of the merger, Uroplasty will merge with and into Merger Sub, a direct, wholly-owned subsidiary of Vision and a party to the merger agreement, and the separate corporate existence of Uroplasty will cease. Merger Sub will survive the merger (the surviving company ) and Vision will continue to be the sole member of the surviving company.

## **Closing and Effective Time of the Merger**

The completion of the merger (the closing ) will occur at a date and time to be specified jointly by Vision and Uroplasty, which shall be no later than three business days after the satisfaction or, to the extent permitted by applicable law, waiver of the conditions to the closing of the merger (other than those conditions that by their terms are to be satisfied at the closing, subject to the satisfaction or waiver of those conditions). For further discussion of conditions to the closing, see —*Conditions to Completion of the Merger* below.

The merger will become effective at such time as a certificate of merger has been duly filed with the Delaware Secretary of State and articles of merger have been filed with the Minnesota Secretary of State or at any later date or time mutually agreed to in writing by Vision and Uroplasty and specified in the certificate of merger and articles of merger in accordance with the DGCL and MBCA, respectively. We refer to that time as the effective time.

Vision and Uroplasty currently expect the closing to occur in the first half of 2015. However, as the merger is subject to the satisfaction or waiver of other conditions described in the merger agreement, it is possible that factors outside the control of Vision and Uroplasty could result in the merger being completed at an earlier time, a later time, or not at all.

## Merger Consideration to Uroplasty Shareholders

At the effective time, each outstanding Uroplasty share (other than shares held by Vision, Merger Sub, or any wholly-owned subsidiary of Vision or Uroplasty, which will be canceled and retired and cease to exist, and dissenting shares as described under *The Merger—Appraisal and Dissenters' Rights* beginning on page 101 (the excluded shares )), will be converted into the right to receive 3.6331 fully paid and nonassessable Vision shares. We refer to the ratio of 3.6331 Vision shares for each Uroplasty share as the exchange ratio.

If either Vision or Uroplasty changes the number of its shares issued and outstanding prior to the effective time as a result of a reclassification, stock split, stock dividend or distribution, recapitalization, merger, subdivision, issuer tender or exchange offer, or other similar transaction, the exchange ratio would be equitably adjusted to reflect such change.

Because Vision will issue a fixed number of Vision shares in exchange for each Uroplasty share, the market value of the merger consideration that Uroplasty shareholders will receive will depend on the price per share of Vision shares at the effective time of the merger. That price will not be known at the time of the Uroplasty special meeting or the Vision special meeting and may be less or more than the current market price or the market price at the time of the shareholder meetings. Based on the closing price on the NASDAQ Capital Market on February 20, 2015, the last practicable trading day prior to the date of this joint proxy statement/prospectus, the value of the 3.6331 Vision shares to be received in respect of each Uroplasty share was \$1.85.

## **Dissenting Uroplasty Shares**

Any Uroplasty shares outstanding immediately prior to the merger, and held by Uroplasty shareholders who have not approved the merger and who have properly exercised dissenters' rights in the time and manner provided in Sections 471 and 473 of the MBCA and, as of the effective time, have neither effectively withdrawn nor lost their dissenters' rights under the MBCA, will not be converted into the right to receive the merger consideration, but will, by virtue of the merger, be entitled to only such consideration as shall be determined pursuant to Section 473 of the MBCA. See *The Merger—Appraisal and Dissenters' Rights* beginning on page 101.

## Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards

Immediately prior to the effective time, each option to purchase Uroplasty shares that is then outstanding will be adjusted such that the option becomes an option to acquire Vision shares on the same terms and conditions as were applicable to the Uroplasty option prior to the merger, except that (A) the number of Vision shares subject to the new option will be equal to the product of (i) the number of Uroplasty shares subject to the existing option and (ii) 3.6331 (rounding fractional shares down to the nearest whole share) and (B) the exercise price per share under the new option will be equal to (i) the exercise price per share of the Uroplasty option divided by (ii) 3.6331 (rounded up to the nearest whole cent). To the extent that Section 409A or 421(a) of the Code apply to any such Uroplasty option, this adjustment will be subject to such modifications, if any, as are required to cause the substitution of Vision options for Uroplasty options to be made in a manner consistent with Section 409A or 421(a) of the Code, as applicable.

Immediately prior to the effective time, each share of Uroplasty restricted stock that is then outstanding will be exchanged and converted into the right to receive 3.6331 restricted Vision shares on the same terms and conditions as were applicable to the Uroplasty restricted stock prior to the merger.

Immediately prior to the effective time of the merger, each Uroplasty performance award that is then outstanding will be adjusted such that (A) it becomes payable, on the same terms and conditions as were applicable to such Uroplasty performance award prior to the merger, in cash or, if sufficient cash is unavailable, in Vision shares, and (B) the

specified stock price target of each Uroplasty performance award will be equal to the quotient obtained by dividing (i) the current stock price target by (ii) 3.6331 (rounded up to the nearest whole cent).

# **Exchange Agent**

Prior to the effective time, Vision and Uroplasty will mutually appoint an exchange agent for the payment and delivery of the merger consideration. At the effective time, Vision will deposit with the exchange agent, for the benefit of the holders of Uroplasty shares, Vision shares representing the merger consideration and an amount of cash in lieu of fractional Vision shares to be paid to Uroplasty shareholders.

After the effective time, the combined company will cause the exchange agent to send a letter of transmittal to each record holder of Uroplasty share certificates as of the effective time specifying, among other things, that delivery will be effected, and risk of loss and title to any certificates representing Uroplasty shares will pass, only upon proper delivery of such certificates to the exchange agent. The letter of transmittal will also include instructions explaining the procedure for surrendering Uroplasty share certificates in exchange for Vision shares. Any uncertificated Uroplasty shares in book-entry form will be deemed surrendered to the exchange agent at the effective time.

After the effective time, Uroplasty shares will no longer be outstanding, will be automatically canceled, and will cease to exist, and each certificate, if any, that previously represented Uroplasty shares will represent only the right to receive the merger consideration as described above, any cash in lieu of fractional shares of the combined company, and any dividends or other distributions to which the holders of the certificates become entitled upon surrender of such certificates. With respect to such combined company shares deliverable upon the surrender of Uroplasty share certificates have surrendered such share certificates to the exchange agent for exchange, those holders will not receive dividends or distributions with respect to such Vision shares with a record date after the effective time.

Any portion of the consideration deposited with the exchange agent that has not been distributed to former holders of Uroplasty shares as of the date one year after the closing date will be delivered to the combined company on demand, and any holders of Uroplasty share certificates who have not yet surrendered their certificates, as well as any holders of uncertificated Uroplasty shares who have not yet cashed any check payable to them, will thereafter look only to the combined company for satisfaction of their claims for combined company shares, cash in lieu of fractional combined company shares, and any dividends or distributions with respect to Vision shares, subject to applicable abandoned property law, escheat law, or similar law.

Neither the combined company nor the surviving company will be liable to any current or former Uroplasty shareholder or to any other person with respect to any combined company shares (or dividends or distributions with respect thereto), or for any cash amounts, properly delivered to any public official in compliance with any applicable abandoned property law, escheat law, or similar law. If any Uroplasty share certificate has not been surrendered prior to five years after the closing date (or immediately prior to such earlier date on which any combined company shares or any dividends or other distributions payable to the holder of such Uroplasty share certificate would otherwise escheat to or become the property of any governmental body), any combined company shares issuable upon the surrender of, or any dividends or other distributions in respect of, such Uroplasty share certificate will, to the extent permitted by applicable law, become the property of combined company, free and clear of all claims or interest of any person previously entitled thereto.

No interest will be paid or accrued on any amount payable upon surrender of certificates or uncertificated shares representing Uroplasty shares.

At the effective time, each certificate formerly representing any Uroplasty share (other than the excluded shares) and each uncertificated Uroplasty share formerly representing a Uroplasty share (other than the excluded shares) will cease to be outstanding and (other than the excluded shares) will represent only the right to receive combined company shares (and cash in lieu of any fractional combined company shares) and any dividends or other distributions to which the holders thereof are entitled, and all holders of Uroplasty share certificates or uncertificated shares will cease to have any rights as shareholders of Uroplasty. Uroplasty's stock transfer books will be closed with respect to all outstanding Uroplasty shares, and no further transfer of any such Uroplasty shares will be made on such stock transfer books after the effective time.

## Withholding

Each of Uroplasty, Vision, Merger Sub, and the surviving company will be entitled to deduct and withhold from the amounts payable under the merger agreement any amounts that it determines, in its sole discretion, are required to be deducted and withheld under the Code or any other applicable law, and the exchange agent will be entitled to deduct and withhold to the extent it is entitled as set forth in the general instructions in the letter of transmittal. Amounts so withheld will be timely paid over to the appropriate governmental body and treated as having been paid to the person in respect of whom such withholding was required.

## **No Fractional Shares**

Vision will not issue fractional Vision shares or certificates for fractional Vision shares in connection with the merger, no dividends or distributions of Vision will relate to fractional share interests, and fractional share interests will not entitle the owner thereof to vote or to any rights as a Vision shareholder. Each Uroplasty shareholder that otherwise would have been entitled to receive a fraction of a Vision share will receive, in lieu thereof and upon surrender of such Uroplasty share certificate or uncertificated share, an amount in cash (rounded to the nearest whole cent), without interest, determined by multiplying such fraction by the closing price of a share of Vision shares on the NASDAQ on the date immediately preceding the closing date.

## Governance of Combined Company after the Merger

The merger agreement contains certain provisions relating to the governance of the combined company following completion of the merger. At the effective time, the certificate of formation and limited liability company agreement of Merger Sub will be the certificate of formation and limited liability company agreement of the surviving company, except that the name of the surviving company will be Uroplasty, LLC, until thereafter changed or amended as provided therein or by applicable law. In connection with the merger, Vision's company name will be changed to Cogentix Medical, Inc. Following the merger, shares of the combined company will continue to be listed on the NASDAQ Capital Market, but will trade under the trading symbol CGNT.

Upon completion of the merger:

the board of directors of the combined company will consist of eight directors, including all five current

members of the Uroplasty board of directors and three current members of the Vision board of directors, as described under *The Merger—Board of Directors and Management After the Merger*; beginning on page 96 and

Robert C. Kill, Uroplasty's current Chairman of the Board, President and Chief Executive Officer, will serve as Chairman of the Board, President and Chief Executive Officer of the combined company, Brett A.

 Reynolds, Uroplasty's current Senior Vice President, Chief Financial Officer and Corporate Secretary, will serve as Senior Vice President, Chief Financial Officer and Corporate Secretary of the combined company, and Darin Hammers, Uroplasty's current Senior Vice President, Global Sales and Marketing, will serve as Senior Vice President, Global Sales and Marketing of the combined company.

## **Material Adverse Effect**

Several of the representations, warranties, covenants, closing conditions, and termination provisions contained in the merger agreement refer to the concept of a material adverse effect.

For purposes of the merger agreement, a material adverse effect means any material adverse change, effect, event, circumstance, occurrence, state of facts, or development that has a materially adverse effect on the business, assets, liabilities, capitalization, financial condition or results of operations of a party and its subsidiaries, taken as a whole, other than any change, effect, event, circumstance, occurrence, state of facts, or development related to or resulting from:

- general business or economic conditions affecting the industry in which such party operates, to the extent such change or effect does not disproportionately affect such party relative to other industry participants;
- any natural disaster or national or international political or social conditions, including the engagement by the U.S. in hostilities or the escalation thereof, whether or not pursuant to the declaration of a national emergency or war, or the occurrence or the escalation of any military or terrorist attack upon the U.S. or any of its territories, possessions, or diplomatic or consular offices or upon any military installation, equipment,

or personnel of the U.S., to the extent such change or effect does not disproportionately affect such party relative to other industry participants;

- financial, banking, or securities markets (including any disruption thereof and any decline in the price of any
  security or any market index), to the extent such change or effect does not disproportionately affect such party relative to other industry participants;
- changes in GAAP;

#### TABLE OF CONTENTS

- changes in law, rules, regulations, order, or other binding directives issued by any governmental body; the taking of an action explicitly contemplated by the merger agreement or the other agreements
- contemplated thereby;
- the announcement of the merger agreement; and
- any adverse change in or effect on the business of the party that is cured by or on behalf of the party beforethe earlier of the closing date and the date on which the merger agreement is terminated in accordance with

#### **Representations and Warranties**

its terms.

The merger agreement contains reciprocal representations and warranties. Each of Vision and Uroplasty made representations and warranties regarding, among other things:

- the due organization, valid existence, good standing, qualification to do business, corporate power, and authority of the party and its subsidiaries;
- authority with respect to the execution, delivery, and performance of the merger agreement and the due and valid authorization and enforceability of the merger agreement;
- capital structure;
- ownership of subsidiaries;
- the absence of conflicts with, or violations of, organizational documents, contracts and applicable laws;
- required regulatory filings and consents and approvals of governmental authorities; the proper filing or furnishing of required documents with the SEC since March 31, 2013; the compliance of the consolidated financial statements contained in those documents with the rules and regulations of the SEC
- applicable thereto and with GAAP and their fair presentation of the consolidated financial position and consolidated results of operations and cash flows of the party and its subsidiaries; and the party's disclosure controls and procedures relating to financial reporting;
- the absence of undisclosed liabilities; the absence of a material adverse effect with respect to the party and certain changes or events related to the
- party's business and operations, including changes in its assets, expenditures and indebtedness, since the last day of its 2014 fiscal year;
- title to and condition of properties;
- tax matters;
- material contracts;
- intellectual property;
- the absence of certain litigation;
- insurance matters;
- employee benefit plan matters;

the possession of and compliance with required governmental authorizations necessary for the conduct of theparty's business, compliance with applicable laws and compliance with the Foreign Corrupt Practices Act of

- 1977; compliance with environmental laws, the absence of various environmental claims and matters relating to
- compliance with environmental laws, the absence of various environmental claims and matters relating to materials of environmental concern;
- employment and labor matters, including matters relating to collective bargaining agreements, agreements with works councils, and labor practices;
- U.S. Food and Drug Administration and related regulatory compliance;

- the absence of brokers' fees and similar compensation payable in connection with the transactions contemplated by the merger agreement;
- the accuracy of information supplied for inclusion in this joint proxy statement/prospectus and the associated
- registration statement and the compliance of this joint proxy statement/prospectus with the applicable provisions of the Exchange Act and the rules and regulations promulgated by the SEC thereunder; the unanimous approval and recommendation by the party's board of directors of the merger agreement and
- the transactions contemplated by the merger agreement and the absence of any other necessary corporate proceeding to authorize the execution, delivery or performance of the merger agreement;
- the receipt of opinions from the party's financial advisor; and
- in the case of Vision, certain representations and warranties with respect to Merger Sub.

The representations, warranties and covenants made in the merger agreement by Vision, Merger Sub and Uroplasty are qualified and subject to important limitations agreed to by Vision, Merger Sub and Uroplasty in connection with negotiating the terms of the merger agreement. In your review of the representations and warranties contained in the merger agreement and described in this summary, it is important to consider these limitations as well as the purpose of the representations and warranties, which are described in more detail in the introductory paragraphs to this section.

#### **Covenants; Conduct of Business Prior to Merger**

Each of Vision and Uroplasty agreed to certain covenants in the merger agreement restricting the conduct of its business between the date of the merger agreement and the earlier of the effective time or termination of the merger agreement. In general, without the written consent of the other party, or except as otherwise required by applicable law or expressly permitted by the merger agreement or disclosed to the other party pursuant to the terms of the merger agreement, each of Vision, Uroplasty and its respective subsidiaries agreed to conduct its business and operations, taken as a whole, in all material respects in the ordinary course of business consistent with past practice.

In addition, each of Vision and Uroplasty agreed to specific restrictions relating to the conduct of its and its subsidiaries' business between the date of the merger agreement and the effective time (except, in each case, with the written consent of the other party or as otherwise required by applicable law or expressly permitted by the merger agreement or disclosed to the other party pursuant to the terms of the merger agreement). Each of Vision, Uroplasty and its respective subsidiaries agreed not to:

declare, set aside or pay any dividends on or make other distributions in respect of any of its capital stock or shares or directly or indirectly redeem, repurchase or otherwise acquire any shares of its capital stock or any options, restricted shares or, in the case of Vision, warrants, except, in each case, (i) for the declaration and

- options, restricted shares of, in the case of vision, warrants, except, in each case, (i) for the declaration and
  payment of dividends by its direct or indirect wholly owned subsidiary solely to the subsidiary's parent, (ii) in
  connection with intercompany purchases of capital stock, or (iii) in connection with the payment of an
  individual's taxes related to the exercise of options or vesting of a restricted share award;
  issue, sell, pledge, dispose of, or encumber, or authorize the issuance, sale, pledge, disposition or
  encumbrance of (i) any shares of beneficial interests, capital stock or other ownership interest in itself or any
  of its subsidiaries; (ii) any securities convertible into or exchangeable or exercisable for any such shares or
  ownership interest; (iii) any rights, warrants or options to acquire or with respect to any such shares of
- beneficial interest, capital stock, ownership interest or convertible or exchangeable securities, or (iv) take any action to cause to be exercisable any otherwise unexercisable option under any existing share option plan, except, in each case, (a) for issuances of its shares in respect of any exercise of its options outstanding on the date of the merger agreement (b) for transactions solely between or among itself and its wholly-owned subsidiaries; or (c) as otherwise expressly provided by the terms of the merger agreement; except as required by one of its employee benefit plans, or as otherwise required by applicable law or
- consistent with the merger agreement, (i) increase the compensation or other benefits payable or provided to any of its or any of its subsidiaries' officers, directors, independent contractors, leased

personnel, or, except in the ordinary course of business consistent with past practice (including as a result of promotions), employees; (ii) enter into, materially amend or terminate any employment termination, change of control, severance, retention or other contract with any current or former employee, independent contractor, or leased personnel of itself or any of its subsidiaries, in each case except for (a) agreements entered into with any newly hired employees or replacements or as a result of promotions, in each case consistent with past practice, or (b) employment agreements terminable on less than 30 days' notice without payment or penalty; (iii) establish, adopt, enter into, materially amend or terminate any employee benefit plan for the benefit of any current or former officers, employees, independent contractors, leased personnel, or any of their beneficiaries, in each case except for (a) agreements entered into with any newly hired employees or replacements or as a result of promotions, in each case except for (a) agreements entered into with any newly hired employees or replacements or as a result of promotions, in each case except for (a) agreements entered into with any newly hired employees or replacements or as a result of promotions, in each case consistent with past practice, or (b) employment agreements terminable on less than 30 days' notice without payment or penalty; or (iv) enter into or amend any collective bargaining agreement or other agreement with a union or labor organization in any case;

- amend, or propose to amend, or permit the adoption of any material amendment to its organizational documents;
- effect a recapitalization, reclassification of shares, stock split, reverse stock split, or similar transaction,
- except, in the case of Vision, as necessary to maintain its continued listing on NASDAQ;
- adopt a plan of complete or partial liquidation, dissolution, consolidation, restructuring or recapitalization of itself or any of its significant subsidiaries, as defined in Rule 1-02(w) of Regulation S-X; make any capital expenditure except for (i) expenditures required by existing contracts, (ii) expenditures in the amount set forth in its capital expenditure plan previously disclosed in writing to the other party as
- provided in the merger agreement, or (iii) expenditures made in response to any emergency or accident, whether caused by war, terrorism, weather events, public health events, outages or otherwise (whether or not covered by insurance);

acquire or agree to acquire, by merging or consolidating with, by purchasing an equity interest in or a portion of the material assets of any business or any corporation, partnership, association, or other business

- organization or division thereof, or otherwise acquire or agree to acquire any material assets of any other person, except for (i) the purchase of assets from suppliers or vendors in the ordinary course of business and (ii) transactions with a value less than \$100,000 in any single instance or \$500,000 in the aggregate; except in the ordinary course of business, (i) incur any indebtedness for borrowed money or guarantee any such indebtedness of another person, issue or sell any debt securities or warrants or other rights to acquire any debt securities, guarantee any debt securities of another person, renew or extend any existing credit or loan arrangements, enter into any keep well or other agreement to maintain any financial condition of another
- person, or enter into any agreement or arrangement having the economic effect of any of the foregoing, except for (a) intercompany transactions or arrangements, (b) agreements or arrangements or borrowings incurred under its existing credit facilities, and (c) short-term indebtedness incurred in the ordinary course of business; (ii) make any loans or advances to any other person other than intercompany transactions or arrangements; or (iii) make any capital contributions to, or investments in, any other person except for intercompany transactions or arrangements;

enter into any contract that would materially restrict, after the effective time, the party and its subsidiaries

- (including the surviving company and its subsidiaries) with respect to engaging or competing in any line of business or in any geographic area;
- except in the ordinary course of business, sell, transfer, assign, mortgage, encumber or otherwise dispose of any assets with a fair market value in excess of \$100,000 in the aggregate;
- commence, pay, discharge, settle, compromise or satisfy any pending or threatened litigation, arbitration, proceedings or claims other than any monetary settlement entered in the ordinary course of business
- consistent with past practice in an amount less than \$100,000 in any single instance or \$500,000 in the aggregate;

change any of its financial or tax accounting methods or practices in any respect, except as required by GAAP or law;

(i) change or revoke any material tax election with respect to itself or any of its subsidiaries, (ii) file any material amended tax return or claim for refund of material taxes with respect to itself or any of its subsidiaries, (iii) enter into any closing agreement as described in Section 7121 of the Code (or any corresponding or similar provision of state, local, or non-U.S. law) affecting any material tax liability or

refund of material taxes with respect to itself or any of its subsidiaries, (iv) extend or waive the application of any statute of limitations regarding the assessment or collection of any material tax with respect to itself or any of its subsidiaries, or (v) settle or compromise any material tax liability or refund of material taxes with respect to itself or any of its subsidiaries;

other than in the ordinary course of business, enter into any contract or waive, release or assign any rights or claims under, or renew, modify or terminate, any of its material contracts (other than intercompany

transactions, agreements or arrangements), in any material respect in a manner that taken as a whole is
adverse to itself or that could prevent or materially delay the consummation of the merger or the other
transactions contemplated in the merger agreement past 5:00 p.m., New York time, on September 30, 2015
(or any extension of that date under the merger agreement);

cease to maintain with financially responsible insurance companies insurance in such amounts and against

- such risks and losses as are customary for the nature of the property so insured and for companies engaged in the respective businesses of itself and its subsidiaries, to the extent available on commercially reasonable terms; or
- agree or commit to take any of the actions described in the provisions described above.

### No Solicitation; Board Recommendations

Except as described below, each of Vision and Uroplasty agreed that, from the date of the merger agreement until the closing or, if earlier, the termination of the merger agreement in accordance with the terms of the merger agreement, neither it nor any of its subsidiaries will, directly or indirectly:

initiate, seek or solicit or knowingly encourage or facilitate (including by way of furnishing non-public

- information) or take any other action that is reasonably expected to promote, directly or indirectly, any inquiries with respect to, or the making or submission of, any proposal that constitutes, or would reasonably be expected to lead to, an acquisition proposal with respect to itself;
- participate or engage in discussions or negotiations with, or disclose any non-public information or data
  relating to itself or any of its subsidiaries or afford access to the properties, books or records of itself or any
- relating to itself of any of its subsidiaries of arrord access to the properties, books of records of itself of any of its subsidiaries, to any person that has made an acquisition proposal with respect to it; or enter into any agreement, including any letter of intent, memorandum of understanding, agreement in
- principle, merger agreement, acquisition agreement or other similar agreement, with respect to an acquisition proposal with respect to itself.

Except as described below under *—Change of Recommendation*, each of Vision and Uroplasty also agreed that, prior to the closing, neither its board of directors nor any committee thereof will, directly or indirectly:

withhold, withdraw (or amend, qualify or modify in a manner adverse to the other party or, in the case of such an action by Uroplasty, to Merger Sub), or publicly propose to withdraw (or amend, qualify or modify

- in a manner adverse to the other party or, in the case of such an action by Uroplasty, to Merger Sub), the approval, recommendation or declaration of advisability by its board of directors, or any of its committees, of the transactions contemplated by the merger agreement;
- propose publicly to recommend, adopt or approve any acquisition proposal with respect to itself; or
- fail to reaffirm or re-publish its recommendation within five business days of being requested by the other party to do so.

Any of the actions described in the immediately preceding paragraph are referred to in this joint proxy statement/prospectus as an adverse recommendation change. A change of a recommendation to neutral is deemed an adverse recommendation change under the merger agreement.

For purposes of the merger agreement, acquisition proposal, when used with respect to Vision or Uroplasty, means any proposal, offer or inquiry, whether or not in writing, for any transaction or series of transactions involving the (i) direct or indirect acquisition or purchase of a business or assets that constitutes 20% or more of the consolidated net revenues, net income or assets (based on the fair market value thereof) of such party and its subsidiaries, taken as a whole; (ii) direct or indirect acquisition or purchase of 20% or more of any class of equity securities or capital stock of such party or any of its subsidiaries whose business constitutes 20% or more of the consolidated net revenues, net income or assets of such party and its subsidiaries, taken as a whole; or (iii) merger, consolidation, restructuring, transfer of assets or other business combination, sale of shares of capital stock, tender offer, share exchange, exchange offer, recapitalization, stock repurchase program or other similar transaction that, if consummated, would result in any person or persons beneficially owning 20% or more of any class of equity securities of such party or any of its subsidiaries whose business constitutes 20% or more of such party or any of its subsidiaries and other similar transaction that, if consummated, would result in any person or persons beneficially owning 20% or more of the consolidated net revenues, net income or assets of such party or any of its subsidiaries whose business constitutes 20% or more of the consolidated net revenues, net income or assets of such party or any of its subsidiaries at the consolidated net revenues, net income or persons beneficially owning 20% or more of any class of equity securities of such party or any of its subsidiaries, taken as a whole, other than the transactions contemplated by the merger agreement.

Nothing contained in the provisions described in this section will prohibit either party or its board of directors from taking and disclosing to its shareholders a position with respect to an acquisition proposal with respect to itself pursuant to Rules 14d-9 and 14e-2(a) promulgated under the Exchange Act or from making any similar disclosure, if its board of directors has reasonably determined in good faith that the failure to do so would be reasonably likely to be a breach of its fiduciary duties to its shareholders.

Prior to obtaining the approval of its shareholders, each of Vision and Uroplasty may participate or engage in discussions or negotiations with, or disclose any non-public information or data relating to itself or any of its subsidiaries or afford access to the properties, books or records of itself or any of its subsidiaries to, any person that has made an acquisition proposal with respect to it if (i) it receives a written acquisition proposal with respect to itself from such third party (and such acquisition proposal was not initiated, sought, solicited, knowingly encouraged, or facilitated in violation of the merger agreement) and (ii) such proposal constitutes, or its board of directors determines in good faith that such proposal is reasonably expected to lead to, a superior proposal with respect to it. Each of Vision and Uroplasty, as applicable, may deliver non-public information to such third party only pursuant to a confidentiality agreement containing terms no less favorable to the party delivering the non-public information, with respect to confidentiality, than the terms of the confidentiality agreement between the parties to the merger agreement, dated September 9, 2014, as amended, and only if such party sends a copy of such agreement to the other party to the merger agreement promptly following its execution.

From and after the date of the merger agreement, each of Vision and Uroplasty will, as promptly as practicable after receipt thereof, advise the other party to the merger agreement in writing of any request for information or any acquisition proposal with respect to itself received from any person, or any inquiry, discussions, or negotiations with respect to any acquisition proposal with respect to itself, and the terms and conditions of such request, acquisition proposal, inquiry, discussions or negotiations, and it will promptly provide to the other party copies of any written materials received by it in connection with any of the foregoing and the identity of the person or group making any such request, acquisition proposal, or inquiry or with whom any discussions or negotiations are taking place. Each of Vision and Uroplasty agreed that it will simultaneously provide to the other any non-public information concerning itself or its subsidiaries provided to any other person or group in connection with any acquisition proposal that was not previously provided to the other. Each of Vision and Uroplasty will keep the other fully informed of the status of any acquisition proposals (including the identity of the parties and price involved and any changes to any material terms and conditions thereof). Each of Vision and Uroplasty agreed not to release any third party from, or waive any provisions of, any confidentiality or standstill agreement to which it is a party or fail to enforce, to the fullest extent permitted under applicable law, any such standstill or similar agreement to which it is a party.

For purposes of the merger agreement, superior proposal means, with respect to a party to the merger agreement, any bona fide written acquisition proposal with respect to such party made by a third party (provided that all references to

20% in the definition of an acquisition proposal are deemed to be references to 50% for purposes of definition of a superior proposal) on terms that a majority of the board of directors of such party determines in good faith (after consultation with such party's financial advisors and outside legal counsel and taking into account all financial, legal and regulatory terms and conditions of the acquisition proposal and the merger agreement, including any alternative transaction (including any modifications to the terms of the merger

agreement) proposed by any other party in response to such superior proposal, including any conditions to and expected timing of consummation, and any risks of non-consummation, of such acquisition proposal) to be more favorable to such party and its shareholders (in their capacity as shareholders) as compared to the transactions contemplated by the merger agreement and to any alternative transaction (including any modifications to the terms of the merger agreement) proposed by any other party to the agreement.

#### **Change of Recommendation**

Each of the boards of directors of Vision and Uroplasty, at any time prior to obtaining the approval of the respective party's shareholders, in response to a superior proposal with respect to that party, which has not been withdrawn and did not result from a breach of the provisions described under *—No Solicitation; Board Recommendations* or the provisions described under *—Shareholders' Meetings* may make an adverse recommendation change. Unless, however, the party's shareholders' meeting is scheduled to occur within the next ten business days, the board of directors will not be entitled to make an adverse recommendation change in response to a superior proposal with respect to that party:

until five business days after such party provides written notice to the other party advising it that the party's

- board of directors has received a superior proposal, specifying the material terms and conditions of such superior proposal, identifying the person or group making such superior proposal, and including copies of all documents pertaining to such superior proposal;
  - if, during such five business day period, the other party irrevocably proposes any alternative transaction (including any modifications to the terms of the merger agreement), unless the board of directors determines in good faith, after good faith negotiations between the parties (if such negotiations are requested by the party
- being notified of the superior proposal) during such five business day period (after and taking into account all financial, legal and regulatory terms and conditions of such alternative transaction proposal and expected timing of consummation and the relative risks of non-consummation of the alternative transaction proposal and the superior proposal) that such alternative transaction proposal is not at least as favorable to the party and its shareholders as the superior proposal; and
- unless the party's board of directors determines that the failure to make an adverse recommendation change would be a breach of its fiduciary obligations.

At any time prior to obtaining the approval of the shareholders of Vision or Uroplasty, respectively, in connection with any intervening event, as described in the following paragraph, each of the boards of directors of Vision and Uroplasty may make an adverse recommendation change, after the board of directors (i) determines in good faith that the failure to make such an adverse recommendation change would be a breach of its fiduciary duties to the shareholders of Vision or Uroplasty, respectively, (ii) determines in good faith that the reasons for making such adverse recommendation change are independent of and unrelated to any pending acquisition proposal with respect to its company, and (iii) provides written notice to the other party to the merger agreement, advising it that the board of directors is contemplating making an adverse recommendation change and specifying the material facts and information constituting the basis for such contemplated determination. However, unless the party's shareholders' meeting is scheduled to occur within the next five business days, (i) the board of directors may not make such an adverse recommendation change until the fifth business day after receipt by the other party of a notice of change from the board's company, and (ii) during such five business day period, at the request of the other party, the board's company will negotiate in good faith with respect to any changes or modifications to the merger agreement that would allow the board of directors not to make such adverse recommendation change, consistent with its fiduciary duties.

For purposes of the merger agreement intervening event means any material event or development or material change in circumstances first occurring, arising or coming to the attention of a party's board of directors after the date of the merger agreement to the extent that such event, development or change in circumstances (i) was neither known by the party or any of its respective representatives nor reasonably foreseen by such party as of or prior to the date of the date of the merger agreement and (ii) does not relate to an acquisition proposal, except that in no event will the changes in the market price or trading volume of a party's shares or the fact that a party meets or exceeds internal or published projections, forecasts or revenue or earnings predictions for any period be an intervening event (however, the underlying causes of such change or fact will not be excluded).

#### **Shareholders' Meetings**

The merger agreement requires each of Vision and Uroplasty, as promptly as practicable following effectiveness of the registration statement of which this joint proxy statement/prospectus forms a part, to duly give notice of, convene, and hold a meeting of its shareholders for the purpose of seeking shareholder approval of the merger agreement. If the party's board of directors has not made an adverse recommendation change, the party will recommend that its shareholders approve the merger agreement and will use commercially reasonably efforts to solicit proxies in favor of the approval of the merger agreement.

#### **Regulatory Approvals**

The merger agreement provides that the parties will comply, as applicable, with the Hart-Scott-Rodino Antitrust Improvement Act of 1976, as amended, and any other merger notification or control laws in connection with the merger. However, Uroplasty and Vision have determined that no such regulatory approvals are required in connection with the merger.

#### **Employee and Labor Matters**

The parties agreed that after the effective time, with respect to individuals who are employees of Vision and Uroplasty and their subsidiaries after the effective time who are not represented by a union or labor organization with respect to the terms and conditions of their employment nor employed pursuant to the terms of a collective bargaining agreement, the parties will, after the merger, seek to attract and retain superior quality executive, managerial, technical, and administrative personnel in every market in which they conduct activities and will generally implement compensation and benefit plans and policies necessary or appropriate to achieve this objective.

With respect to employee benefit plans of Vision and its subsidiaries providing benefits to any Vision or former Uroplasty employee after the effective time (the new plans ), for all purposes (including purposes of vesting, benefits eligibility, and level of benefits), each employee of Vision and Uroplasty and their subsidiaries will be credited with his or her years of service with the applicable company before the effective time, to the same extent as such employee was entitled, before the effective time, to credit for such service under any Vision or Uroplasty employee benefit plan, as applicable (except that no credit will be given to the extent that the application of such credit would result in the duplication of benefits or to the extent that Uroplasty and Vision employees are equally affected).

Vision and Uroplasty will take all actions necessary or desirable to cause (i) each Vision option that is outstanding immediately prior to the effective time to become fully vested and exercisable at the effective time and to remain exercisable for the remainder of its term and (ii) each share of Vision restricted stock that is outstanding immediately prior to the effective time to become fully vested and free of any forfeiture restrictions at the effective time.

#### **Indemnification of Officers and Directors**

The merger agreement provides that, from and after the effective time, Vision and the surviving company will, as applicable, indemnify, defend and hold harmless, and provide advancement of expenses to, in such scope and amount as was provided by Uroplasty immediately prior to the merger, Uroplasty's present and former officers, employees, directors and fiduciaries under a Uroplasty employee benefit plan against all losses, fines, claims, damages, costs, expenses, liabilities or judgments that are paid in connection with any claim, action, suit, proceeding or investigation arising out of or pertaining to the fact that such person is or was a director, officer, employee or fiduciary of Uroplasty or a member of the board of directors, officer, employee or fiduciary of any of its subsidiaries or a fiduciary under any Uroplasty employee benefit plan, whether asserted or claimed prior to, at or after the effective time (including acts or omissions occurring in connection with the approval of the merger agreement and the consummation of the

transactions contemplated by the merger agreement), to the extent and in accordance with the procedures that Uroplasty would have under applicable law or Uroplasty's organizational documents.

In addition, the surviving company will, in its sole discretion, either (i) continue to maintain in effect for a period of at least six years from and after the effective time, for the persons who were covered by Uroplasty's directors' and officers' liability insurance and fiduciary liability insurance as of the date of the merger agreement,

directors' and officers' liability insurance and fiduciary liability insurance with recognized insurance companies and with terms, conditions, retentions and levels of coverage at least as favorable as provided in Uroplasty's existing policies as of the date of the merger agreement, or, if such insurance is unavailable, the best available directors' and officers' liability insurance and fiduciary liability insurance from a recognized insurance company with such terms, conditions, retentions and levels of coverage, or (ii) obtain and fully pay for, for those persons, tail insurance policies with a claims period of at least six years from and after the effective time with recognized insurance companies with such terms, conditions, retentions and levels of coverage.

### **Other Covenants and Agreements**

The merger agreement contains certain other covenants, including covenants relating to cooperation in the preparation of this joint proxy statement/prospectus, other filings to be made with the SEC and other governmental filings, obtaining consents, access to information, and performing Vision's and Uroplasty's respective obligations regarding public announcements. Vision and Uroplasty have further agreed to the following additional covenants and agreements in the merger agreement, among others:

- Vision will cause, as promptly as reasonably practical and in any event prior to the closing, the Vision shares to be issued in the merger to be approved for listing on NASDAQ; if any takeover law becomes, or purports to be, applicable to the merger or the other transactions contemplated by the merger agreement, Vision, Uroplasty and their respective boards will grant such
- approvals and take such actions, in accordance with the terms of the merger agreement, as are necessary to complete the transactions contemplated by the merger agreement as promptly as practicable, and in any event prior to 5:00 p.m., New York time, on September 30, 2015, on the terms and conditions contemplated by the merger agreement, and otherwise render such takeover law inapplicable; and prior to the effective time, Vision will approve any issuances of Vision shares in connection with the merger to any Uroplasty employee who is or may become subject to reporting requirements under Section 16 of the
- Exchange Act, and Uroplasty will approve any dispositions of Uroplasty equity securities (including derivative securities) in connection with the merger to any Uroplasty directors and officers who are subject to those reporting requirements, to the extent necessary for such issuance to be exempt pursuant to Rule 16b-3.

## **Conditions to Completion of the Merger**

The obligations of Vision and Uroplasty to consummate the transactions contemplated by the merger agreement are subject to the satisfaction or waiver by Vision and Uroplasty of the following conditions:

obtaining the approval of the required percentage of Vision shares to (i) issue Vision shares in connection with the merger, (ii) increase the number of Vision shares available for issuance pursuant to equity-based awards under Vision equity incentive plans, pursuant to one or more plans to be newly created, by at least 12,300,000 Vision shares, (iii) adopt the proposal of the Vision board of directors to amend Vision's

- certificate of incorporation, including the increase in the number of authorized shares of common stock and the name change to Cogentix Medical, Inc., (iv) approve the merger agreement and the transactions contemplated thereby, and (v) if required by NASDAQ rules, approve the amendments to the convertible promissory notes and warrants issued by Vision to Mr. Pell, and (vi) adopt any other resolution necessary to effect the transaction contemplated by the merger agreement;
- obtaining the Uroplasty shareholder approval of the merger agreement and consummation of the transactions contemplated thereby, including the merger;

no provision of any applicable law and no decree, injunction or order (preliminary or otherwise) being in

- effect that prohibits the consummation of the merger or the other transactions contemplated under the merger agreement;
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the registration statement on Form S-4, of which this joint proxy statement/prospectus forms a part, becoming effective under the Securities Act, and no stop order having been issued; there being no action pending against Vision, Merger Sub or Uroplasty or any of their respective affiliates by any governmental body (i) seeking to enjoin or make illegal, delay or otherwise restrain or

114

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prohibit the consummation of, or to have rescinded, the merger; (ii) seeking material damages in connection with the merger; or (iii) seeking to impose any criminal sanctions or liability on Vision, Merger Sub or Uroplasty in connection with the merger;

the representations and warranties of the other party, other than the representations relating to the authority of such party with respect to the execution, delivery, performance, due and valid authorization and enforceability of the merger agreement, and to each party's capital structure, (i) to the extent qualified by material adverse effect, being true and correct, and (ii) to the extent not qualified by material adverse effect,

- material adverse effect, being true and correct, and (ii) to the extent not qualified by material adverse effect, being true and correct except where the failure to be true and correct, individually or in the aggregate, has not had, and would not reasonably be expected to have, a material adverse effect on such party, in the case of (i) and (ii), as of the closing date (except for those representations and warranties that were made as of a specified date, which need be true and correct, subject to such qualifications, only as of such specified date); the representations and warranties of the other party relating to the authority of such party with respect to the execution, delivery, performance, due and valid authorization and enforceability of the merger agreement,
- and each party's capital structure being true and correct in all respects (other than *de minimis* inaccuracies with respect to such party's capital structure) as of the closing date;
- the other party having performed, in all material respects, its covenants and agreements contained in the merger agreement required to be performed prior to the closing date;
- since the date of the merger agreement, there having not been or occurred any material adverse effect to the other party;
- receipt of an officer's certificate of the other party as to the satisfaction of the conditions described in the preceding four bullets;
  - receipt of certified copies of the resolutions duly adopted by the other party's board of directors authorizing
- the execution, delivery and performance of the merger agreement, the merger, and the other agreements contemplated thereby, and the consummation of all transactions contemplated thereby;
- receipt of a certified copy of the organizational documents of the other parties to the merger agreement;
- receipt of certificates of good standing or equivalent certificates, dated within five business days of the
- closing date, of the other party and any of its subsidiaries that are parties to the merger; and the voting agreements between such party and the directors and officers of the other party being in effect and
- not terminated, amended or repudiated.

In addition, the obligations of Uroplasty to consummate the transactions contemplated by the merger agreement are subject to the satisfaction of the following conditions as of the closing date:

- all required action having been taken so that as of the effective time, the certificate of incorporation of Vision will be amended pursuant to the merger agreement;
- Vision having filed with NASDAQ a listing of additional shares application with respect to the Vision shares
- issued or issuable pursuant to the merger agreement, and such Vision shares having been approved and authorized for listing on NASDAQ;
- Vision appointing the nominees for the combined company's board of directors as set forth in the merger agreement;
  - Vision having increased the number of Vision shares available for issuance pursuant to
- equity-based awards under the Vision employee benefit plans as contemplated in the merger agreement; and
  - the amendments to the convertible promissory notes and warrants issued by Vision to Mr. Pell not having
- been terminated, amended, modified or repudiated and otherwise becoming effective at the effective time of the merger.

Uroplasty and Vision may waive conditions to completion of the merger only to the extent legally permissible. In the event that either Uroplasty or Vision determines to waive any condition to the merger and such waiver necessitates the recirculation of this joint proxy statement/prospectus and resolicitation of proxies

under applicable law, Uroplasty and Vision will recirculate this joint proxy statement/prospectus and resolicit proxies from Uroplasty and Vision shareholders.

#### **Termination of the Merger Agreement**

The merger agreement may be terminated and the merger may be abandoned at any time prior to the effective time by mutual written consent of Vision and Uroplasty, as well as under certain other circumstances.

The merger agreement may be terminated:

- by either Vision or Uroplasty if the other party's board of directors or any committee thereof (i) makes an adverse recommendation change or (ii) publicly proposes to make an adverse recommendation change;
- by either Vision or Uroplasty if the other party materially breaches the provisions of the merger agreement described under —*No Solicitation; Board Recommendations* above; by either Vision or Uroplasty if at any time prior to obtaining the approval of its shareholders, in order to enter into a definitive agreement with respect to a superior proposal, in each case if it has complied with its
- obligations under the provisions described under —*No Solicitation; Board Recommendations* and, in connection with the termination of the merger agreement, it pays to the other party in immediately available funds \$1.5 million;
- by Uroplasty if the amendments contemplated by the merger agreement to the convertible promissory notes and warrants issued by Vision to Mr. Pell have been terminated, amended, modified or repudiated; or by either Vision or Uroplasty if at any time prior to the effective time, if any of the other party's covenants, representations or warranties contained in the merger agreement has been breached or any of the other party's
- representations and warranties has become untrue, such that any of the conditions to the closing of the merger described under —*Conditions to Completion of the Merger* will not be satisfied, and such breach is (i) incapable of being cured by the other party or (ii) has not been cured within 45 days of receipt by the other party of written notice of such breach describing in reasonable detail such breach.

The merger agreement also may be terminated by either Vision or Uroplasty if, subject to certain conditions being met:

- the required approval of either party's shareholders contemplated under the merger agreement at the
- respective shareholders' meeting is not obtained; the transactions contemplated by the merger agreement violate any order, decree or ruling of any
- court or governmental body that has become final and non-appealable or if there is a law that makes the transactions contemplated in the merger agreement illegal or otherwise prohibited;
- the merger has not been consummated by 5:00 p.m., New York time, on September 30, 2015; or
- more than 10% of the issued and outstanding Uroplasty shares have properly exercised, and not withdrawn or otherwise lost, dissenters' rights under the MBCA.

#### **Expenses and Termination Fee**

All costs and expenses incurred in connection with the negotiation of the merger agreement, the performance of the obligations thereunder, and the consummation of the transactions contemplated thereby will be paid by the party incurring such expenses.

The merger agreement provides that (i) each of Vision and Uroplasty will be obligated to pay \$1.5 million and expenses not to exceed \$2.0 million to the other party following the termination of the merger agreement by the other party for the reasons described in the first three bullets under *—Termination of the Merger Agreement* and (ii) Vision will be obligated to pay \$1.5 million and expenses not to exceed \$2.0 million to Uroplasty following the termination of the merger agreement by Uroplasty for the reasons described in the fourth bullet under *—Termination of the Merger*.

Agreement above.

Each of Vision and Uroplasty will also be obligated to pay the other party's expenses not to exceed \$2.0 million if an acquisition proposal with respect to it is publicly proposed or publicly disclosed and the merger agreement is terminated as a result of its breach of its representations and warranties or covenants or failure to obtain shareholder approval.

In no event will either Vision or Uroplasty be required to pay the termination fee or the expenses on more than one occasion.

### **Specific Performance**

Vision and Uroplasty agreed in the merger agreement that if, for any reason, any of the provisions of the merger agreement are not performed in accordance with their specific terms or are otherwise breached, irreparable damage would be caused. Accordingly, each of the parties to the merger agreement agreed that, in addition to any other remedies to which it may be entitled, each of the parties to the merger agreement is entitled, in any court having jurisdiction, to an injunction or injunctions to prevent breaches of the merger agreement by the other party and to enforce specifically the terms and conditions of the agreement, without the necessity of posting a bond or other form of security. Each party further acknowledged and agreed that the agreements relating to specific performance are an integral part of the transactions contemplated by the merger agreement and that, without these agreements, the other party would not have entered into the merger agreement.

### **Amendments and Waivers**

Until the effective time, the merger agreement may be amended by a writing signed by Vision, Merger Sub and Uroplasty, at any time before or after the receipt of the requisite approval of Vision and Uroplasty shareholders, but after any such approval, no amendment may be made which by law or under NASDAQ rules requires further approval by the Vision and Uroplasty shareholders without such further approval.

No party will be deemed to have waived any claim arising out of the merger agreement, or any power, right, privilege or remedy under it, unless the waiver is expressly set forth in a written instrument duly executed and delivered on behalf of that party, and any such waiver will not be applicable or have any effect except in the specific instance in which it is given.

#### **Governing Law**

The merger agreement is governed by and will be construed in accordance with the laws of the State of Delaware.

#### **No Third Party Beneficiaries**

The merger agreement is not intended to, and does not, confer upon you or any person other than the parties to the agreement any rights or remedies, except that Uroplasty's present and former officers, employees, directors and fiduciaries under a Uroplasty employee benefit plan will have the right to enforce Vision's covenant to continue to provide indemnification, advancement of expenses, and liability insurance coverage following the completion of the merger as described in *— Indemnification of Officers and Directors* above.

#### **VOTING AGREEMENTS**

Concurrently with the execution of the merger agreement, each of Uroplasty and Vision entered into voting agreements with the other's officers and directors, respectively, representing shareholders holding approximately 39% of Vision's outstanding shares of common stock as of December 1, 2014 and representing shareholders holding approximately 4% of Uroplasty's outstanding shares of common stock, pursuant to which, among other things and subject to the terms and conditions therein, such shareholders agreed to vote their Vision and Uroplasty shares in favor of the merger, the merger agreement and the transactions contemplated by the merger agreement. The shareholders have also agreed to vote their Vision and Uroplasty shares against any acquisition proposal (other than the merger), including any superior proposal. The voting agreements will terminate upon the earliest of (i) the effective time of the merger, (ii) the termination of the merger agreement in accordance with its terms, or (iii) in the case of the voting agreement with Vision, written notice by Vision to the shareholder parties to the voting agreement and, in the case of the voting agreement with Uroplasty, written notice by Uroplasty to the shareholder parties to the voting agreement.

Copies of the form of voting agreement between Vision and certain shareholders of Uroplasty and the form of voting agreement between Uroplasty and certain shareholders of Vision are attached as Annex B and Annex C to this joint proxy statement/prospectus, respectively. The foregoing description of the voting agreements is subject to, and qualified in its entirety by, the full text of the voting agreements.

#### AMENDMENTS TO PELL NOTES AND WARRANTS

Concurrently with the execution of the merger agreement, Vision and Lewis C. Pell, the Chairman of the Vision board of directors, entered into amendments to all of the convertible promissory notes and warrants held by Mr. Pell as follows: convertible promissory note dated September 19, 2012 in the aggregate principal amount of \$20 million; convertible promissory note dated September 25, 2013 in the aggregate principal amount of \$3.5 million; convertible promissory note dated June 16, 2014 in the aggregate principal amount of \$5 million; warrants dated November 9, 2009 to purchase 272,727 Vision shares; warrants dated November 9, 2009 to purchase 378,788 Vision shares; and warrants dated September 30, 2011 to purchase 1,229,105 Vision shares. In addition, Vision and Mr. Pell agreed to terminate the existing letter agreement dated October 24, 2014, which requires Mr. Pell to provide additional liquidity to Vision in certain circumstances. The amendments to such convertible promissory notes and warrants held by Mr. Pell and the termination of the October 24, 2014 letter will become automatically effective without further action by Vision or Mr. Pell at the effective time of the merger.

The amendments to Mr. Pell's convertible promissory notes extend the maturity date of each note from the fifth anniversary of their issuance dates to the fifth anniversary of the effective date of the merger or an earlier change of control (as defined in the amendments). Except as provided below, the amendments to Mr. Pell's convertible promissory notes also prevent the notes from being converted until after three years following the effective date of the merger or, if earlier, three days prior to the record date for the declaration of any dividend or distribution on the common stock in cash or other property other than common stock. The convertible promissory notes may be converted earlier prior to a change in control or in connection with Vision's prepayment of the convertible promissory notes. The convertible promissory notes as amended may be prepaid, at the option of the combined company and upon 15 days' notice to Mr. Pell, without other premium or penalty, with a combination of cash and common stock. Interest on the amended convertible promissory notes is payable on the maturity date or upon repayment or conversion of all or any portion of the principal under the note. The amended convertible promissory notes will be subordinated to loans incurred by the combined company to finance certain strategic initiatives, in each case as reasonably approved by Mr. Pell.

The amendments to the warrants held by Mr. Pell extend the period during which the warrants may be exercised to the later of (i) the maturity date of the amended convertible promissory notes or (ii) the date that the amended convertible promissory notes are paid in full or converted into shares of Vision common stock in accordance with their terms. The warrants may be exercised effective immediately prior to the closing of an event constituting a change in control (other than the merger).

Copies of the amendments to the convertible promissory notes and warrants held by Mr. Pell are attached as Annex K to this joint proxy statement/prospectus. The foregoing description of the amendments to the convertible promissory notes and warrants held by Mr. Pell is subject to, and qualified in its entirety by, the full text of the amendments to the convertible promissory notes and warrants held by Mr. Pell.

#### MATERIAL U.S. FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER

The following are the material U.S. federal income tax consequences of the merger to holders of Uroplasty common stock that exchange their shares of Uroplasty common stock for shares of Vision common stock in the merger.

This discussion addresses only holders of Uroplasty common stock who hold that stock as a capital asset and are U.S. persons, each as defined for U.S. federal income tax purposes. For these purposes a U.S. person is:

- an individual citizen or resident of the United States;
- a corporation (or any other entity treated as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income taxation regardless of its source; or a trust that (i) is subject to the primary supervision of a court within the United States and one or more U.S.
- persons have the authority to control all substantial decisions of the trust or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

This discussion does not address any non-income taxes (including the unearned income Medicare contribution tax enacted under the Health Care and Education Reconciliation Act of 2010) or any foreign, state or local tax consequences of the merger. This discussion does not address all aspects of U.S. federal income taxation that may be relevant to a holder of Uroplasty common stock in light of that holder's particular circumstances or to a holder subject to special rules (such as, for example, dealers or brokers in securities, commodities or foreign currencies, traders in securities that elect to apply a mark-to-market method of accounting, banks and certain other financial institutions, insurance companies, mutual funds, tax-exempt organizations, holders subject to the alternative minimum tax provisions of the Code, partnerships, S corporations or other pass-through entities or investors in partnerships, regulated investment companies, real estate investment trusts, controlled foreign corporations, passive foreign investment companies, former citizens or residents of the United States, U.S. expatriates, holders whose functional currency is not the U.S. dollar, holders who hold shares of Uroplasty common stock as part of a hedge, straddle, constructive sale or conversion transaction or other integrated investment, holders who acquired Uroplasty common stock pursuant to the exercise of employee stock options, through a tax qualified retirement plan or otherwise as compensation or holders who actually or constructively own more than 5% of Uroplasty common stock). This discussion is based on the Code, applicable Treasury regulations, administrative interpretations and court decisions, each as in effect as of the date of this joint proxy statement/prospectus and all of which are subject to change, possibly with retroactive effect.

If a partnership (or an entity or arrangement treated as a partnership for U.S. federal income tax purposes) holds Uroplasty common stock, the tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. Partners of partnerships holding Uroplasty common stock should consult their own tax advisors.

This discussion of material U.S. federal income tax consequences is for general information purposes only and is not intended to be, and should not be construed as, tax advice. Holders of Uroplasty common stock are urged to consult their independent tax advisors with respect to the application of U.S. federal income tax laws to their particular situations as well as any tax consequences arising under the U.S. federal estate or gift tax rules, or under the laws of any state, local, foreign or other taxing jurisdiction or under any applicable tax treaty.

#### Tax Consequences of the Merger Generally

Uroplasty and Vision intend for the merger to qualify as a reorganization for U.S. federal income tax purposes within the meaning of Section 368(a) of the Code. Uroplasty and Vision have not sought and will not seek any ruling from the Internal Revenue Service, or IRS regarding any matters relating to the merger, and as a result, there can be no

assurance that the IRS will not assert, or that a court would not sustain, a position contrary to any of the conclusions set forth below.

The U.S. federal income tax consequences of the transactions will be as follows:

#### Receipt of Vision Common Stock

Each holder of Uroplasty common stock who exchanges such holder's Uroplasty common stock for Vision common stock generally will not recognize gain or loss, except with respect to cash received instead of fractional shares of Vision common stock (as discussed below). The aggregate tax basis of the Vision common stock each holder receives in the merger (including any fractional shares deemed received and redeemed for cash as described below) will equal the aggregate adjusted tax basis in the shares of Uroplasty common stock such holder surrenders in the merger. The holding period for the shares of Vision common stock received in the merger (including any fractional shares deemed received in the merger (including any fractional shares deemed received and redeemed for cash as described below) will include the holding period of the shares of Uroplasty common stock surrendered in the merger. If a holder acquired different blocks of Uroplasty common stock at different times or at different prices, the Vision common stock such holder receives will be allocated pro rata to each block of Uroplasty common stock, and the basis and holding period of each block of Vision common stock received will be determined on a block-for-block basis depending on the basis and holding period of the blocks of Uroplasty common stock exchanged for such block of Vision common stock.

### Receipt of Cash for Fractional Shares

Each holder of Uroplasty common stock who receives cash in lieu of a fractional share of Vision common stock will be treated as having received such fractional share of Vision common stock pursuant to the merger and then having sold such fractional share of Vision common stock for cash. As a result, such holder of Uroplasty common stock will recognize gain or loss equal to the difference between the amount of cash received and the basis in the holder's fractional share of Vision common stock as set forth above. Such gain or loss generally will be capital gain or loss and will be long-term capital gain or loss if, as of the effective date of the merger, the holding period for such fractional share (including the holding period of shares of Uroplasty common stock surrendered therefor) exceeds one year. Long-term capital gains of individuals are generally eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations.

#### Backup Withholding and Reporting Requirements

Payments of cash to a holder of Uroplasty common stock pursuant to the merger may, under certain circumstances, be subject to information reporting and backup withholding (currently at a rate of 28%) unless the holder provides proof of an applicable exemption or, in the case of backup withholding, furnishes its correct taxpayer identification number and otherwise complies with all applicable requirements of the backup withholding rules. Any amounts withheld from payments to a holder under the backup withholding rules are not additional tax and generally will be allowed as a refund or credit against the holder's U.S. federal income tax liability.

A U.S. holder of Uroplasty common stock, as a result of having received Vision common stock in the merger, will be required to retain records pertaining to the merger pursuant to Treasury regulation Section 1.368-3(d). In addition, each U.S. holder of Uroplasty common stock who is a significant holder will be required to file a statement with such holder's U.S. federal income tax return in accordance with Treasury regulation Section 1.368-3(b) setting forth such holder's basis in, and the fair market value of, the Uroplasty common stock surrendered in the merger, the date of the merger and the name and employer identification number of Vision, Uroplasty and Merger Sub. A significant holder is a holder of Uroplasty common stock who, immediately before the merger, owned at least 5% (by vote or value) of the outstanding stock of Uroplasty or securities of Uroplasty with a basis for U.S. federal income tax purposes of at least \$1 million.

#### Tax Consequences to Vision, Uroplasty and Merger Sub

None of Vision, Uroplasty or Merger Sub will recognize any gain or loss for U.S. federal income tax purposes as a result of the merger.

### INFORMATION WITH RESPECT TO UROPLASTY'S BUSINESS

#### Overview

Uroplasty is a medical device company that develops, manufactures and markets innovative, proprietary products for the treatment of voiding dysfunctions. Uroplasty's primary focus is on two products: the Urgent PC® Neuromodulation System (Urgent PC System), which Uroplasty believes is the only commercially available Food and Drug Administration (FDA) cleared, minimally-invasive, neuromodulation system that delivers percutaneous tibial nerve stimulation (PTNS) for office-based treatment of overactive bladder (OAB) and the associated symptoms of urinary urgency, urinary frequency, and urge incontinence; and Macroplastique® Implants (Macroplastique), an injectable, urethral bulking agent for the treatment of adult female stress urinary incontinence primarily due to intrinsic sphincter deficiency (ISD). Uroplasty's Urgent PC System has CE Mark for the treatment of OAB as well as the treatment of fecal incontinence, fecal incontinence, vocal cord rehabilitation and vesicoureteral reflux. While Uroplasty's focus is on commercializing Urgent PC System and Macroplastique in the United States and Europe, each of these products has market clearance in approximately 15 countries outside of this focus area.

Uroplasty's primary focus is on growth in the U.S. market, which Uroplasty entered in 2005 with Uroplasty's Urgent PC System. Prior to that time, essentially all of Uroplasty's business involved the sale of Macroplastique and other products outside of the United States. Uroplasty believes the U.S. market presents a significant opportunity for growth in sales of Uroplasty's products.

Urgent PC System uses a percutaneous stimulation method to deliver electrical pulses to the tibial nerve which has an effect on the sacral nerve plexus, a control center for bladder function. Uroplasty has received regulatory clearances for sale of Urgent PC System in the United States, Canada and Europe. Uroplasty has intellectual property rights relating to key aspects of Uroplasty's neuromodulation therapy.

Uroplasty has sold Macroplastique for urological indications in over 40 countries outside the United States since 1991. In October 2006, Uroplasty received from the FDA pre-market approval for the use of Macroplastique to treat adult female stress urinary incontinence. Uroplasty began marketing Macroplastique in the United States in 2007.

Uroplasty believes physicians prefer Uroplasty's products because they offer effective therapies for patients that can be administered in office or outpatient surgical-based settings and, to the extent reimbursement is available, provide the physicians a profitable revenue stream. Uroplasty believes patients prefer Uroplasty's products because they are minimally invasive treatment alternatives that do not have the side effects associated with pharmaceutical treatment options nor the morbidity associated with surgery.

Uroplasty's sales are and have been significantly influenced by the availability of third-party reimbursement for PTNS treatments. Effective January 2011, the American Medical Association (AMA) granted a Category 1 Current Procedural Terminology (CPT) code for PTNS treatments. As a result, Uroplasty has continued to expand its U.S. field sales and support organization and as of December 31, 2014, Uroplasty employed 44 sales representatives, nine field based clinical support specialists and six Regional Sales Directors.

Uroplasty has focused its efforts on expanding reimbursement coverage with Medicare carriers and private payers by instituting a comprehensive program to educate their medical directors regarding the clinical effectiveness, cost effectiveness and patient benefits of PTNS treatments using Urgent PC System. Effective August 10, 2014, National Government Services (NGS), which represents 10 states with approximately 10 million covered lives, issued a positive coverage decision for PTNS for the treatment of urinary urgency, urinary frequency and urge incontinence. With this positive coverage decision, access to PTNS treatments is now available to all 50 million Medicare

beneficiaries across the country. In addition, Uroplasty estimates that private payers insuring approximately 133 million lives provide coverage for PTNS treatments.

During fiscal 2014, significant management changes occurred. In April, Uroplasty's Chief Executive Officer resigned, and Uroplasty appointed Robert Kill as Uroplasty's interim Chief Executive Officer (CEO). Mr. Kill became Uroplasty's President and CEO in July 2013. Uroplasty also has new leaders in sales, marketing, finance, research and development, clinical affairs and healthcare affairs. This team has expertise in medical devices and in urology, as well as experience in growing businesses.

#### TABLE OF CONTENTS

Uroplasty expects to continue to emphasize sales of Urgent PC System in the United States and internationally. In fiscal 2014 and continuing in fiscal 2015, Uroplasty implemented new sales strategies and refocused the sales organization. Uroplasty will continue to emphasize generating greater patient and physician awareness of its Urgent PC System, and on training physicians in the proper use and clinical benefits of its Urgent PC System for OAB. As part of this process, Uroplasty hired six additional clinical support specialists during fiscal 2015. Uroplasty has started to expand its call point beyond its historical focus on urologists. Specifically, Uroplasty is expanding its call point to include gynecologists and urogynecologists as well as exploring opportunities in the senior living market as Uroplasty looks to accelerate the growth of its Urgent PC System. Uroplasty does not expect to see significant growth in its Macroplastique business, because Uroplasty believes it is a small, mature market that is more competitively penetrated than the market for OAB treatment using PTNS.

Another key focus in fiscal 2015 will be investments in research and development to build Uroplasty's product pipeline. Enrollment for Uroplasty's pilot clinical trial for fecal incontinence in the United States using Urgent PC System is completed. Uroplasty has been advised by the FDA that a pivotal trial using Urgent PC for fecal incontinence will need an endpoint of at least six months. Accordingly, Uroplasty plans to evaluate six month outcomes data for all patients enrolled in its U.S. fecal incontinence pilot study and also evaluate the six month outcomes from a large randomized trial – the CONFIDeNT study of percutaneous tibial nerve stimulation for fecal incontinence in the United Kingdom that is currently in progress. Based on this development, Uroplasty will defer making a decision on whether or not it will invest in a U.S. pivotal study for fecal incontinence until it has had an opportunity to thoroughly review the six month data, which will be sometime in early calendar year 2015. Uroplasty is also researching other potential indication expansions in the pelvic health area, as well as exploring opportunities to expand its product portfolio through business development activities. Uroplasty's focus will be on capitalizing upon its leverage at the call point created by its strong distribution channel.

#### **Products and Markets**

Both of Uroplasty's products are targeted at the market for treatment of voiding dysfunctions and address overlapping submarkets. Voiding dysfunctions affect urinary or bowel control and can result in uncontrolled bladder or bowel sensations (overactive bladder or bowel urgency) or unwanted leakage (urinary or fecal incontinence).

Uroplasty believes that over the next several years a number of key demographic and technological factors will accelerate growth in the market for medical devices to treat OAB symptoms and other urinary and bowel voiding dysfunctions. These factors include the following:

*Technology advances and patient awareness.* Patients often weigh the clinical benefits, adverse side effects and the level of invasiveness of the procedures, along with other factors, in choosing a treatment alternative. In recent years, with the publicity associated with new technology and treatment alternatives, Uroplasty believes the number of patients visiting physicians to seek treatment for voiding dysfunctions has increased. *Emphasis on quality of life.* Patients have placed an increased emphasis on guality of life issues and

- maintaining active lifestyles. Their desire to improve their quality of life is usually an important factor in selecting a treatment for their disorder. Uroplasty believes patients seeking treatment are increasingly considering alternatives designed to balance the therapeutic effect with any associated side effects. As a
- result, Uroplasty believes patients will increasingly choose minimally invasive surgical treatments or other effective treatments such as neuromodulation.
- *Aging population.* The number of individuals developing voiding dysfunctions with a desire to have a productive and social aging process will increase as the population ages and as life expectancies rise. This
- group also has greater public awareness and access to healthcare information than past generations to assist in their decision making.

### **Overactive Bladder**

*Symptoms.* For individuals with overactive bladder symptoms, the nervous system control for bladder filling and urinary voiding is incompetent. For OAB patients, signals to indicate a full bladder are sent early and frequently, triggers to allow the bladder to relax for filling are ineffective, and nervous controls of the urethral

sphincter to keep the bladder closed until an appropriate time are inadequate. An individual with OAB may exhibit one or all of the symptoms that characterize overactive bladder: urinary urgency, urinary frequency and urge incontinence. Urgency is the strong, compelling need to urinate and frequency is a repetitive need to void. For most individuals, normal urinary voiding is approximately eight times per day while individuals with OAB may seek to void over 20 times per day and more than two times during the night. Urge incontinence refers to the involuntary loss of urine associated with an abrupt, strong desire to urinate that typically results in an accident before the individual can reach a restroom.

*Treatment of Symptoms.* When patients seek treatment for OAB, physicians normally start with conservative therapies such as biofeedback and behavioral modification. When, as is often the case, these therapies are not entirely successful, the next treatment of choice is drug therapy. If, as is the case with a majority of the patients, the drug therapy is ineffective or cannot be tolerated by the patient, the physicians suggest other treatments. For those patients, Uroplasty believes the minimally invasive Urgent PC treatments offer an alternative to the more invasive treatments such as surgery, implantation of a sacral nerve stimulation device, or injection of OnabotulinumtoxinA into the bladder.

*Biofeedback and Behavioral Modification.* Bladder training, scheduled voiding techniques and pelvic floor training, often accompanied by the use of voiding diaries, are non-invasive approaches to managing OAB. These techniques are seldom completely effective because they rely on the diligence of and compliance by the individual. In addition, these techniques may not affect the underlying cause of the condition.

*Drug Therapy.* The most common treatment for OAB is drug therapy using an anticholinergic agent. However, for many patients, drugs are ineffective or the side effects are so bothersome that they discontinue the medications. Common side effects include dry mouth, dry eyes, constipation, cognitive changes and blurred vision.

*Neuromodulation.* Normal urinary control is dependent upon properly functioning neural pathways and coordination among the central and peripheral nervous systems, the nerve pathways, the bladder and the sphincter. Unwanted, uncoordinated or disrupted signals along these pathways can lead to OAB symptoms. Therapy using neuromodulation incorporates electrical stimulation to target specific neural tissue and modulate the generation of unwanted signals. To alter bladder function, neuromodulation must affect the sacral nerve plexus, which innervates the bladder and pelvic floor. This type of neuromodulation to treat OAB may be provided by a surgically implanted sacral nerve stimulation device by the non-surgical PTNS procedure delivered by Uroplasty's Urgent PC System in a physician's office.

*Surgical.* Direct sacral nerve stimulation devices consist of a surgically implanted lead near the spine and

- an implanted stimulator in the buttocks to deliver mild electrical pulses to the sacral nerve plexus. Uroplasty believes patients may be more inclined to elect a less invasive treatment option for urinary symptoms instead of an invasive surgery that could be associated with complications.
   *Minimally Invasive*. PTNS delivers stimulation to the sacral nerve plexus by temporarily applying electrical pulses to the posterior tibial nerve, accessed through a non-surgical, percutaneous approach on the lower leg.
- Neuromodulation using PTNS has a therapeutic effect documented in published clinical studies. PTNS has a low risk of complications and is typically performed in a physician's office because it is a non-surgical treatment.

*OnabotulinumtoxinA*. OnabotulinumtoxinA, marketed under the name of BOTOX, is a prescription medicine that is injected into the bladder. One BOTOX treatment can last up to six months before the effects wear off, with the need then to repeat the procedure. However, BOTOX may cause serious side effects that can be life threatening. In addition, due to the risk of urinary retention (not being able to empty the bladder), only patients who are willing and able to initiate self-catheterization post-treatment, if required, are considered for treatment. Uroplasty believes many patients may be more inclined to elect a treatment for OAB with less significant potential adverse events.

**The Uroplasty Solution:** *The Urgent PC System.* Uroplasty's Urgent PC System is a minimally invasive nerve stimulation device designed for office-based treatment of OAB and the associated symptoms of urge incontinence, urinary urgency and urinary frequency. Using a small-gauge needle electrode inserted above the ankle, Urgent PC System delivers electrical impulses to the tibial nerve that affect the sacral nerve plexus, a control center for pelvic floor and bladder function.

Uroplasty believes that its Urgent PC System is the only commercially available FDA-cleared PTNS device in the United States market for treatment of OAB. Components of Uroplasty's Urgent PC System include a hair-width needle electrode, a lead set and an external, handheld, battery-powered stimulator. For each 30-minute office-based therapy session, the physician or other qualified health care provider inserts the needle electrode above the ankle and connects the electrode to the stimulator. Typically, a patient undergoes a course of 12 consecutive weekly treatments, and, subsequently, a personal treatment plan of single treatments at lesser frequency to sustain the therapeutic effect.

### Urinary Incontinence.

*Symptoms and Prevalence.* Urinary incontinence is defined as the involuntary loss of urine, and is the result of either bladder or urethral dysfunction. In 2007, the U.S. Department of Health and Human Services, Public Health Service, National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases reported that, depending on the definition of urinary incontinence used, 5% to 50% of the adult U.S. population suffers from some form of urinary incontinence. The prevalence of urinary incontinence is expected to grow over the next decades as the U.S. population ages. Urinary incontinence often results in social isolation, depression, and poor self-rated health and quality of life, and is a significant medical condition with considerable public health impact.

*Causes of Urinary Incontinence.* The mechanisms of urinary continence are complex and involve the interaction among several anatomical structures. Urinary continence is controlled by the urinary sphincteric mechanism, the pelvic floor support structures and the nervous system. The sphincter muscle surrounds the urethra and provides constrictive pressure to prevent urine from flowing out of the bladder, especially with increased intra-abdominal pressure. In healthy individuals, urination occurs when the nervous system signals the sphincter to relax as the bladder contracts, allowing urine to flow through the urethra. Incontinence may result when one or more parts of this complex mechanism fails to function as intended. Incontinence may be caused by tissue damage during childbirth, pelvic trauma, pelvic surgery, pelvic organ prolapse, spinal cord injuries, neurological diseases (e.g., multiple sclerosis and poliomyelitis), birth defects (e.g., spina bifida) and degenerative changes associated with aging.

*Types of Urinary Incontinence.* Per the American Urological Association (AUA), there are three types of urinary incontinence:

*Stress Urinary Incontinence* – Stress urinary incontinence (SUI), refers to the involuntary loss of urine due to an increase in intra-abdominal pressure from ordinary physical activities, such as coughing, sneezing, laughing, straining or lifting. SUI, the most common form of urinary incontinence among women, is estimated to affect almost 30 million women over the age of 18 in the U.S. (Hampel et al., 1997 and 2000 U.S. census data). SUI is caused by urethral hypermobility and/or ISD. Urethral hypermobility – abnormal

• movement of the bladder neck and urethra – can occur when the anatomic supports for the bladder neck and urethra have weakened. This anatomical change can result from pregnancy, childbirth or age-related tissue deterioration. SUI can also be caused by ISD, or the inability of the urinary sphincteric mechanism to function properly. ISD can be due to congenital or age-related sphincter Uroplastyakness or can result from damage to the sphincteric mechanism following pelvic trauma, surgery, neurologic diseases or radiation therapy.

Urge Incontinence - Urge incontinence refers to the involuntary loss of urine associated with an abrupt, strong

- desire to urinate. Urge incontinence often occurs when neurologic problems cause the bladder to contract and empty with little or no warning, and is part of the overactive bladder syndrome.
- *Overflow Incontinence* Overflow incontinence is associated with an over-distention of the bladder. This can be the result of an under-active bladder or an obstruction in the bladder or urethra.

Per the AUA, stress and urge incontinence often coexist resulting in mixed incontinence.

*Treatments.* There are two general approaches to dealing with urinary incontinence. One approach is to manage symptoms, such as through absorbent products, catheters, behavior modification and drug therapy. The other approach is to undergo curative treatments in an attempt to restore continence, such as injection of urethral bulking agents or surgery, or a combination of the two. Uroplasty believes that patients prefer less invasive treatments that provide the most benefit and have little or no side effects.

#### TABLE OF CONTENTS

*Injectable Bulking Agents.* Urethral bulking agents (UBAs) are injected into the area around the urethra, to augment the surrounding tissue for increased capacity to control the release of urine for patients with SUI. Hence, these materials are often called bulking agents or injectables and are an attractive alternative to surgery because they are considerably less invasive, offer a quick recovery, and do not require the use of an operating room for placement; UBAs can be implanted in an office or out-patient facility. Additionally, the use of a UBA does not preclude the subsequent use of more invasive treatments if required. Furthermore, UBAs may be used to resolve lingering symptoms for patients who have undergone certain more invasive treatments, such as mid-urethral slings, which failed to completely resolve the stress urinary incontinence conditions.

*Surgery.* In women, SUI may be corrected through surgery with a mid-urethral sling which provides a hammock-type support for the urethra to prevent its downward movement and the associated leakage of urine.

**The Uroplasty Solution:** *Macroplastique Implants.* Macroplastique is used to treat adult female stress urinary incontinence due to ISD. It is designed to restore the patient's urinary continence immediately following treatment. Macroplastique is a soft-textured, permanent implant injected, under endoscopic visualization, around the urethra distal to the bladder neck. It is a proprietary composition of heat vulcanized, solid, soft, irregularly shaped polydimethylsiloxane (solid silicone elastomer) implants suspended in a biocompatible excretable carrier gel. Uroplasty believes its compound is better than other commercially available bulking agents because, with its unique composition, shape and size, it does not degrade, is not absorbed into surrounding tissues and does not migrate from the implant site.

Uroplasty has sold Macroplastique for several urological indications in over 40 countries outside the United States since 1991. In October 2006, Uroplasty received FDA pre-market approval for the use of Macroplastique to treat adult female SUI due to ISD. Uroplasty began marketing Macroplastique in the United States in early 2007.

#### **Other Uroplasty Products and Applications**

*Macroplastique*<sup>®</sup> *for Vesicoureteral Reflux.* Outside the United States, Uroplasty markets its Macroplastique products for treatment of vesicoureteral reflux: the abnormal backflow of urine from the bladder into the ureters or kidneys that is most prevalent in infants and children where the ureters did not fully develop. In this application, a bolus of the elastomer implant is injected around the orifice or valve where the ureter enters the bladder.

*PTQ<sup>®</sup> Implants.* Uroplasty also markets its silicone elastomer implants under the name PTQ<sup>®</sup> Implants outside the United States, as a minimally invasive product to address fecal incontinence (sometimes referred to as bowel incontinence). Uroplasty's PTQ Implants offer minimally-invasive, soft-textured permanent implant for treatment of fecal incontinence. PTQ is implanted circumferentially into the submucosa of the anal canal, creating a bulking and supportive effect around the anal sphincter. PTQ is CE marked and currently sold outside the United States in various international markets.

*Urgent PC for Fecal Incontinence.* Uroplasty's Urgent PC System is CE marked and sold outside the United States for the treatment of fecal incontinence. Uroplasty also intends to explore the commercialization of its Urgent PC System for this application in the United States and started on a multiyear pilot clinical trial in fiscal 2013 as a prelude to a full clinical study for FDA clearance.

*VOX*<sup>®</sup> *Implants.* In addition to urological applications, Uroplasty markets its silicone elastomer bulking material outside the United States to help improve speech and swallowing function in patients with unilateral vocal cord paralysis. The implants are sold for vocal cord rehabilitation applications under the trade name VOX<sup>®</sup> Implants.

*Distributed Products.* In The Netherlands and United Kingdom only, Uroplasty distributes certain wound care products in accordance with a distributor agreement. Under the terms of the distributor agreement, Uroplasty is not obligated to purchase any minimum level of wound care products.

# **Uroplasty Strategy**

Uroplasty's goal is to become the leading provider of minimally invasive, office and outpatient surgical-based solutions to treat and improve the quality of life for patients suffering from the physical and emotional stress resulting from voiding dysfunction problems. Uroplasty believes that with its Urgent PC System

and Macroplastique products Uroplasty can increasingly garner the attention of key physicians and distributors to grow Uroplasty's revenue. The key elements of Uroplasty's strategy are to:

Increase market coverage in the United States. Uroplasty believes the United States presents a significant

- opportunity for growth in sales of its products. In order to grow its business in the United States, Uroplasty anticipates further investment in its sales and marketing organization, as needed, to support its sales growth. *Elevate the clinical and competitive selling skills of Uroplasty's sales team*. Uroplasty believes that enhanced training of its sales force will improve the effectiveness and efficiency of both implementing and
- expanding its Urgent PC System within a physician office as well as improve sales force productivity.
   Uroplasty will continue to invest in training of its sales force.
   Educate physicians and third-party insurance carriers about the benefits of Uroplasty's Urgent PC
   System. Uroplasty believes education of physicians and third-party insurance carriers regarding the benefits
- of its Urgent PC System is critical to the successful adoption of Urgent PC System, and to reimbursement for treatments by third-party carriers. To this end, Uroplasty has conducted clinical studies which it believes will help its sales and marketing efforts.

*Build patient awareness of office and outpatient surgical-based solutions.* Patients often weigh the quality of life benefits of electing to undergo a surgical procedure against the invasiveness of the procedure.

• Uroplasty intends to continue to expand its marketing efforts to build patient awareness of the treatment alternatives and encourage patients to see physicians. Increasing patient awareness of Uroplasty's treatment alternatives will help physicians build their practices and simultaneously increase sales of Uroplasty's products.

*Focus on office and outpatient surgical-based solutions for physicians.* Uroplasty believes it is uniquely positioned to provide a broad product offering of office and outpatient surgical-based solutions for physicians. By expanding its U.S. presence, Uroplasty intends to develop long-standing relationships with

• leading physicians treating voiding dysfunctions. These relationships will provide Uroplasty with a source of new product ideas and a conduit through which to introduce new products. Building these relationships is an important part of Uroplasty's growth strategy, particularly for the development and introduction of new products.

*Obtain FDA clearance to expand use of Uroplasty's Urgent PC System for other indications.* Uroplasty's Urgent PC System is CE marked and sold outside the United States for the treatment of fecal incontinence. Uroplasty intends to explore the commercialization in the United States of its Urgent PC System for the treatment of fecal incontinence. To commercialize the product in the United States for the treatment of fecal incontinence, Uroplasty will need to conduct clinical trials for FDA clearance and for seeking reimbursement coverage from third-party payers. Uroplasty started on a multiyear pilot clinical trial in fiscal 2013 and enrollment for its pilot clinical trial for fecal incontinence in the United States using Urgent PC System is

completed. Uroplasty has been advised by the FDA that a pivotal trial using Urgent PC for fecal incontinence will need an endpoint of at least six months. Accordingly, Uroplasty plans to evaluate six month outcomes data for all patients enrolled in its U.S. fecal incontinence pilot study and also evaluate the six month outcomes from a large randomized trial – the CONFIDeNT study of percutaneous tibial nerve stimulation for fecal incontinence in the United Kingdom that is currently in progress. Based on this development, Uroplasty will defer making a decision on whether or not it will invest in a U.S. pivotal study for fecal incontinence until it has had an opportunity to thoroughly review the six month data, which will be sometime in early calendar year 2015.

*Develop, license or acquire new products.* Uroplasty believes that its office and outpatient surgical-based solutions are an important competitive advantage because they allow it to address the preferences of doctors

• and patients, as well as the quality of life issues presented by voiding dysfunctions. An important part of Uroplasty's long term growth strategy is to broaden Uroplasty's product lines further to meet customer needs by developing, licensing and acquiring new products to be sold by Uroplasty's sales team.

#### Sales, Distribution and Marketing

Uroplasty is focusing its sales and marketing efforts primarily on urologists, urogynecologists and gynecologists with significant office-based and outpatient surgery-based patient volume.

To support its business in the United States, Uroplasty has a sales organization, consisting primarily of 44 sales representatives, nine field based clinical support specialists, six Regional Sales Directors, a marketing organization to market its products directly to Uroplasty's customers and a reimbursement department. Uroplasty anticipates further increasing its sales and marketing organization in the United States, as needed, to support its sales growth.

Outside the United States, Uroplasty sells its products primarily through a direct sales organization in the United Kingdom, The Netherlands, Switzerland and the Nordic countries, and in all other markets primarily through distributors. Each of Uroplasty's distributors has a territory-specific distribution agreement, including requirements indicating they may not sell products that compete directly with Uroplasty's. Collectively, distributors accounted for approximately 13%, 14% and 17% of Uroplasty's total net sales for fiscal 2014, 2013 and 2012, respectively.

Uroplasty uses clinical studies and worldwide scientific community awareness programs to demonstrate the safety and efficacy of its products. This data is important to obtain regulatory approval and to support Uroplasty's sales staff and distributors in securing product reimbursement in their territories. Publications of clinical data in peer-reviewed journals and presentations at professional society meetings by clinical researchers add to the scientific community awareness of Uroplasty's products, including patient indications, treatment technique and expected outcomes. Uroplasty provides a range of activities designed to support physicians in their clinical research.

#### **Third-Party Reimbursement**

In the United States as well as in foreign countries, sales of Uroplasty's products depend in significant part on the availability of reimbursement from third-party payers. In the United States, third-party payers consist of government programs such as Medicare, private health insurance plans, managed care organizations and other similar programs. For any product, three factors are critical to reimbursement:

- coding, which ensures uniform descriptions of procedures, diagnoses and medical products;
- coverage, which is the payer's policy describing the clinical circumstances under which it will pay for a given treatment; and
- payment processes and amounts.

Uroplasty believes the availability of a Category 1 CPT code for PTNS treatments has encouraged, and will continue to encourage, broader coverage and subsequent use of its Urgent PC System in the United States. However, each governmental and private payer makes its own coverage decision.

Uroplasty has focused its efforts on expanding reimbursement coverage with Medicare carriers and private payers by instituting a comprehensive program to educate their medical directors regarding the clinical effectiveness, cost effectiveness and patient benefits of PTNS treatments using Uroplasty's Urgent PC System. Effective August 10, 2014, National Government Services (NGS), which represents 10 states with approximately 10 million covered lives, issued a positive coverage decision for PTNS for the treatment of urinary urgency, urinary frequency and urge incontinence. With this positive coverage decision, access to PTNS treatments is now available to all 50 million Medicare beneficiaries across the country. In addition, Uroplasty estimates that private payers insuring approximately 133 million lives provide coverage for PTNS treatments.

In December 2013, the Blue Cross and Blue Shield (BCBS) Association Medical Advisory Panel concluded that use of PTNS for the treatment of voiding dysfunction meets their Technology Evaluation Center criteria. This panel is

responsible for assessing medical technologies through a comprehensive review of clinical evidence. This positive assessment concluded that PTNS improves net health outcomes as much as, or more than, other established therapies and is strong validation of the acceptance of Urgent PC as an important treatment option for OAB. Currently, there are approximately 100 million lives covered by the 37 BCBS companies across the United States, with approximately 30 million lives as of May 1, 2014 having access to PTNS through positive coverage from their local plan. This decision can now be used by the remaining BCBS companies as an important tool in assessing positive coverage for PTNS for the treatment of overactive bladder.

Outside the United States, Uroplasty's Urgent PC System treatments are reimbursed under an available reimbursement code in the Netherlands. In other countries in Europe there are no specific reimbursement codes for Urgent PC System treatments and generally reimbursement is from fund-holder trusts or global hospital budgets.

Uroplasty believes there are appropriate CPT codes available to describe the use of Macroplastique to treat adult female SUI due to ISD in the United States. Outside the United States, government managed health care systems and private insurance control reimbursement for devices and procedures. Reimbursement systems in international markets vary significantly by country. In the European Union, reimbursement decision-making is neither regulated nor integrated at the European Union level. Each country has its own system, often closely protected by its corresponding national government. Reimbursement for Macroplastique has been successful in multiple international markets where hospitals and physicians have budgets approved by fund-holder trusts or global hospital budgets.

#### **Manufacturing and Suppliers**

Uroplasty subcontracts the manufacturing of its Urgent PC System and its related components, and has a U.S. FDA-registered manufacturing facility in Minnetonka, Minnesota, where it manufactures all of Uroplasty's tissue bulking products. Uroplasty's facility uses dedicated heating, cooling, ventilation and high efficiency particulate air filtration systems to provide cleanroom and other controlled working environments. Uroplasty's trained technicians perform all critical manufacturing processes in qualified environments according to validated written procedures. Uroplasty uses qualified vendors to sterilize its products using validated methods.

Uroplasty's U.S. manufacturing facility and systems are periodically audited by regulatory agencies and other authorities to ensure compliance with ISO 13485 (medical device quality management systems), applicable European and Canadian medical device requirements, as well as FDA's Quality Systems Regulations. Uroplasty also is subject to additional state, local, and federal government regulations applicable to the manufacture of its products. While Uroplasty believes it is compliant with all applicable regulations, Uroplasty cannot guarantee that it will pass each regulatory audit.

Uroplasty purchases several medical grade materials and other components for use in its finished products from single source suppliers meeting Uroplasty's quality and other requirements. Although Uroplasty believes its sources of supply could be replaced if necessary without undue disruption, it is possible that the process of qualifying new suppliers could cause an interruption in its ability to manufacture its products, which could have a negative impact on sales.

## Competition

The market for voiding dysfunction products is intensely competitive. Competitors offer management and curative treatments, pharmaceutical products such as anticholinergic drugs, injectable drugs, implantables including neuromodulation devices, urethral injectables and urethral sling products. Uroplasty believes the principal decision factors among treatment methods include severity of patient symptoms and procedure risk, physician and patient acceptance of the treatment method, cost, availability of third-party reimbursement, and marketing and sales coverage. In addition to adequately addressing the decision factors, Uroplasty's ability to compete in this market will also depend on the consistency of Uroplasty's product quality as well as delivery and product pricing. Other factors affecting Uroplasty's success include Uroplasty's product development and innovation capabilities, clinical study results, ability to obtain required regulatory approvals, ability to protect Uroplasty's proprietary technology, manufacturing and marketing capabilities and ability to attract and retain skilled employees.

**PTNS.** Uroplasty believes its Urgent PC System offers a minimally invasive, office-based treatment alternative in the continuum of care for OAB patients. Conservative therapies such as dietary restrictions, pelvic floor exercises, bladder retraining, biofeedback, and anticholinergic drugs usually precede Uroplasty's Urgent PC System treatments.

Anticholinergic medications that could be seen as competing with PTNS include Detrol<sup>®</sup> and Toviaz<sup>®</sup> (both by Pfizer Inc.); Ditropan<sup>®</sup> (Johnson & Johnson); Enablex<sup>®</sup> (Novartis AG); Sanctura<sup>®</sup> (Allergan, Inc.) and Vesicare<sup>®</sup> (GlaxoSmithKline plc). These medications treat symptoms of OAB, some by preventing unwanted bladder contractions and others by tightening the bladder or urethra muscles or by relaxing bladder

muscles. Uroplasty believes its Urgent PC System normally is prescribed after these drugs are used but discontinued because they were ineffective or had unwanted side effects. In the case of anticholinergic medications, the side effects often include dry eyes, dry mouth, constipation, cognitive changes and blurred vision.

Allergan, Inc. recently began to commercialize Botulinum toxin A (Botox<sup>®</sup>) for OAB treatments, and this treatment is a direct competitor for Uroplasty's Urgent PC System following unsuccessful drug therapy. In this procedure, Botox is injected in and around the urethra, often with approximately 20 individual injection sites, to numb and mask the symptoms of urgency and frequency. Although Uroplasty believes that marketing campaigns by Allergan, Inc. will increase awareness of OAB, Uroplasty also believes that the potential side effects of Botox injections for this application, which can include urinary retention and urinary tract infection, will lead many patients to choose Uroplasty's less invasive solution.

The Medtronic InterStim neuromodulation device, which stimulates the sacral nerve, requires surgical implantation of a lead near the patient's spine in addition to a battery powered stimulator in the buttocks. In contrast, Uroplasty's Urgent PC System allows minimally invasive stimulation of the sacral nerve plexus in an office-based setting without any surgical intervention. Other companies may also enter the U.S. market with neuromodulation or other products for the treatment of OAB.

**Bulking.** Injectable urethral bulking agents for SUI competing directly with Macroplastique in the United States include: Durasphere<sup>®</sup> manufactured by Carbon Medical Technologies, Inc. and distributed by Coloplast Corp; and Coaptite<sup>®</sup> manufactured by Merz Aesthetics, Inc. and distributed by Boston Scientific Corporation. Uroplasty believes Macroplastique competes favorably against these products because it will not degrade, resorb or migrate, has no special preparation or storage requirements, and is safe and effective for treating adult female stress urinary incontinence.

Outside the United States, Deflux<sup>®</sup> (manufactured by Q-Med AB, a wholly owned subsidiary of Galderma S.A., and distributed by Salix Pharmaceuticals, Ltd.) and Bulkamid<sup>®</sup> (manufactured by Contura, Inc., Denmark and distributed by Johnson & Johnson) compete with Macroplastique for vesicoureteral reflux and SUI, respectively.

Many of Uroplasty's competitors and potential competitors have significantly greater financial, manufacturing, marketing and distribution resources than Uroplasty. In addition, many of Uroplasty's competitors offer broader product lines within the urology market, which may give these competitors the ability to negotiate exclusive, long-term supply contracts and to offer comprehensive pricing for their products. It is possible other large health care and consumer products companies may enter this industry in the future. Furthermore, smaller companies, academic institutions, governmental agencies and other public and private research organizations will continue to conduct research, seek patent protection and establish arrangements for commercializing products. These products may compete directly with any products that Uroplasty may offer in the future.

## **Government Regulation**

The testing, manufacturing, promotion, marketing and distribution of Uroplasty's products in the United States, Europe and other parts of the world are subject to regulation by numerous governmental authorities, including the FDA, the European Union and other analogous agencies.

## **United States**

Uroplasty's products are regulated in the United States as medical devices by the FDA under the Food, Drug and Cosmetic Act (FDC Act). Noncompliance with applicable requirements can result in, among other things:

- fines, injunctions, and civil penalties;
- recall or seizure of products;
- operating restrictions, or total or partial suspension of production;
- denial of requests for 510(k) clearance or pre-market approval of new products;
- withdrawal of existing approvals; and
- criminal prosecution.

Depending on the degree of risk posed by the medical device and the extent of controls needed to ensure safety and effectiveness, there are two pathways for FDA marketing clearance of medical devices. For devices deemed by FDA to pose relatively less risk (Class I or Class II devices), manufacturers, in most instances, must submit a pre-market notification requesting permission for commercial distribution, known as 510(k) clearance. Devices deemed by FDA to pose the greatest risk (Class III devices), such as life-sustaining, life-supporting or implantable devices, or a device deemed not to be substantially equivalent to a previously cleared 510(k) device, require the submission of a pre-market approval (PMA) application. The FDA can also impose restrictions on the sale, distribution or use of devices at the time of their clearance or approval, or subsequent to marketing.

In October 2005, Uroplasty's initial version of the Urgent PC System received 510(k) clearance for sale within the United States. In July 2006, Uroplasty's second generation Urgent PC System received 510(k) clearance for sale within the United States.

In October 2006, Uroplasty received FDA pre-market approval for the use of Macroplastique to treat female stress urinary incontinence in the United States. As part of the FDA-approval process, Uroplasty is conducting a customary post-market study.

After a device is placed on the market, numerous regulatory requirements apply. These include:

- Quality System Regulations, which require manufacturers to follow design, testing, control, documentation and other quality assurance procedures during the manufacturing process;
- labeling regulations, which govern product labels and labeling, prohibit the promotion of products for unapproved or off-label uses and impose other restrictions on labeling and promotional activities; medical device reporting regulations, which require that manufacturers report to the FDA if their device may
- have caused or contributed to a death or serious injury or malfunctioned in a way that would likely cause or contribute to a death or serious injury if it were to recur; and
- notices of correction or removal, and recall regulations.

The FDC Act requires that medical devices be manufactured in accordance with FDA's current Quality System Regulations, which require, among other things, that Uroplasty:

- regulate its design and manufacturing processes and control them by the use of written procedures;
- investigate any deficiencies in Uroplasty's manufacturing process or in the products Uroplasty produces;
- keep detailed records and maintain a corrective and preventative action plan; and
- allow the FDA to inspect Uroplasty's manufacturing facilities on a periodic basis to monitor Uroplasty's compliance with Quality System Regulations.

Uroplasty's U.S. manufacturing facility and processes have been inspected and certified in compliance with ISO 13485, applicable European medical device directives and Canadian Medical Device Requirements.

## European Union and Other Regions

The European Union has adopted rules that require that medical products receive the right to affix the CE mark, which stands for Conformité Européenne. The CE mark demonstrates adherence to quality standards and compliance with relevant European medical device directives. Products that bear the CE mark can be imported to, sold or distributed within the European Union.

Uroplasty's initial version of the Urgent PC System received CE mark approval in November 2005. Uroplasty's second generation Urgent PC System received CE mark approval and approval from the Canadian Therapeutic Products Directorate of Health in June 2006.

Uroplasty received the CE mark approval for Macroplastique in 1996 for the treatment of male and female stress urinary incontinence and vesicoureteral reflux; for VOX in 2000 for vocal cord rehabilitation and; for PTQ in 2002 for the treatment of fecal incontinence. Uroplasty's manufacturing facilities and processes have been inspected and certified by AMTAC Certification Services, a recognized Notified Body, a testing and certification firm based in the United Kingdom.

Uroplasty currently sells its products in approximately 40 foreign countries, including those within the European Union. Requirements pertaining to medical devices vary widely from country to country, ranging from no health regulations to detailed submissions such as those required by the FDA. Uroplasty has obtained regulatory approvals in countries where Uroplasty sells its products. Uroplasty believes the extent and complexity of regulations for medical devices such as those produced by Uroplasty are increasing worldwide. Uroplasty anticipates that this trend will continue and that the cost and time required to obtain approval to market in any given country will increase.

#### Patents, Trademarks and Licenses

Uroplasty seeks to establish and protect its proprietary technology using a combination of patents, trademarks, copyrights, trade secrets, and nondisclosure and non-competition agreements. Uroplasty files patent applications for patentable technologies it considers important to the development of its business based on an analysis of the cost of obtaining a patent, the likely scope of protection, and the relative benefits of patent protection compared to trade secret protection, among other considerations.

Uroplasty has obtained, by filing and by acquisition, various issued U.S. and foreign patents and pending patent applications related to electro-nerve stimulation. In addition, Uroplasty holds U.S. and foreign patents covering soft-tissue bulking materials, processes and applications. While Uroplasty believes that its patents adequately protect Uroplasty's technologies, there can be no assurance that any of Uroplasty's issued patents are of sufficient scope or strength to provide meaningful protection and that any of Uroplasty's pending patent applications will result in patents being issued to Uroplasty. In addition, there can be no assurance that any of Uroplasty's patent applications will result in patents will not be challenged, narrowed, invalidated or circumvented by others, or that Uroplasty's patents will provide Uroplasty with any competitive advantage. Any legal proceedings to maintain, defend or enforce Uroplasty's patent rights could be lengthy and costly, with no guarantee of success. Third parties could also hold patents that may require us to negotiate licenses to conduct Uroplasty's business, and there can be no assurance that the required licenses would be available on reasonable terms, or at all.

Uroplasty also seeks to protect its trade secrets by requiring employees, consultants, and other parties to sign confidentiality agreements and noncompetition agreements, and by limiting access by outside parties to confidential information. There can be no assurance that these measures will prevent the unauthorized disclosure or use of this information or that others will not be able to independently develop this information.

In the United States and throughout the European Union, Uroplasty has registered Uroplasty as its company name, Urgent for its neuromodulation product, Macroplastique for its urological tissue bulking products, VOX for its otolaryngology tissue bulking products, and PTQ for its colorectal tissue bulking products.

Uroplasty has certain royalty agreements under which it pays royalties on sales of Macroplastique and the Macroplastique implantation needle-positioning device.

## **Research and Development**

Uroplasty has research and development projects and activities to develop, enhance and evaluate potential new products for which Uroplasty incurs costs for regulatory submissions, regulatory compliance and clinical research. Uroplasty's expenditures for clinical research include studies for new applications or indications for existing products, post-approval regulatory compliance and marketing and reimbursement approval by third-party payers. Uroplasty's expenditures for research and development totaled approximately \$2.2 million, \$2.4 million and \$1.9 million for fiscal 2014, 2013 and 2012, respectively.

## **Product Liability**

The medical device industry is subject to substantial litigation. Uroplasty faces an inherent risk of liability for claims alleging adverse effects to the patient. Uroplasty currently carries \$10 million of worldwide product liability insurance. However, Uroplasty cannot assure you that its existing insurance coverage limits are adequate to protect Uroplasty from liabilities it might incur. Product liability insurance is expensive and in the future may not be available to Uroplasty on acceptable terms, or at all. Furthermore, Uroplasty does not expect to be able to obtain insurance coverage could materially deplete Uroplasty's assets. Moreover, any claim against us could generate negative publicity, which could decrease the demand for Uroplasty's products and Uroplasty's ability to generate revenues.

#### **Compliance with Environmental Laws**

Compliance by Uroplasty with applicable environmental requirements during fiscal 2014, 2013 and 2012, respectively, has not had a material effect upon its capital expenditures, earnings or competitive position.

#### **Dependence on Major Customers**

During fiscal 2014, 2013 and 2012, none of Uroplasty's customers individually accounted for 10% or more of Uroplasty's net sales.

#### Backlog

Uroplasty did not have significant backlog at fiscal year-end 2014, 2013 or 2012. Uroplasty processes customer orders generally within one or two days of receipt of the order.

#### **Employees**

As of February 9, 2015, Uroplasty had 114 employees, of which 110 were full-time and 4 were part-time. No employee was subject to a collective bargaining agreement. Uroplasty believes it maintains good relations with its employees.

#### **Incorporation and Current Subsidiaries**

Uroplasty was incorporated in January 1992 as a Minnesota corporation and a wholly owned subsidiary of Uroplasty's original parent. In February 1995, Uroplasty became a stand-alone, privately held company pursuant to a Plan of Reorganization confirmed by the U.S. Bankruptcy Court. Uroplasty became a reporting company pursuant to a registration statement filed with the Securities and Exchange Commission in July 1996.

Uroplasty's wholly owned foreign subsidiaries and their respective principal functions are as follows:

Uroplasty BV	Incorporated in The Netherlands, distributes the Urgent PC Neuromodulation System, Macroplastique Implants, VOX Implants, PTQ Implants, all of their accessories, and wound care products. Products are sold primarily through Uroplasty's direct sales force in the United Kingdom, the Netherlands, Switzerland and the Nordic countries, and through distributors in all other markets.
Uroplasty LTD	Incorporated in the United Kingdom and acts as the sole distributor of the Urgent PC Neuromodulation System, Macroplastique Implants, PTQ Implants, all of their accessories, and wound care products in the United Kingdom and Ireland. Products are sold primarily through a direct sales organization.

#### **Available Information**

Uroplasty's principal executive offices are located at 5420 Feltl Road, Minnetonka, Minnesota 55343. Uroplasty's telephone number at this address is (952) 426-6140. Uroplasty's website is located at <u>www.uroplasty.com</u>. The information contained on Uroplasty's website or connected to Uroplasty's website is not incorporated by reference into and should not be considered part of this joint proxy statement/prospectus.

Uroplasty makes available, free of charge and through Uroplasty's Internet website, Uroplasty's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to any such reports filed or

furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after Uroplasty electronically files such material with, or furnish it to, the Securities and Exchange Commission.

# UROPLASTY'S MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

Uroplasty is a medical device company that develops, manufactures and markets innovative, proprietary products for the treatment of voiding dysfunctions. Uroplasty's primary focus is on two products: Urgent P<sup>®</sup> System, which Uroplasty believes is the only FDA-cleared minimally invasive, office-based neuromodulation therapy for the treatment of OAB and associated symptoms of urinary urgency, urinary frequency, and urge incontinence; and Macroplastique<sup>®</sup> a urethral bulking agent for the treatment of adult female stress urinary incontinence primarily due to ISD. Outside the United States, Urgent PC System is also approved for treatment of fecal incontinence, and Macroplastique is also approved for treatment of male stress incontinence, vocal cord rehabilitation and vesicoureteral reflux.

Uroplasty's sales have been significantly influenced by the availability of third-party reimbursement for PTNS treatments. Sales of Uroplasty's Urgent PC System in the U.S. grew rapidly during fiscal 2007 and 2008 with rapid market acceptance of PTNS treatments that were reimbursed under a Category 1 CPT code. Sales declined from the first quarter of fiscal 2009 through the third quarter of fiscal 2011, because of lower or unavailable reimbursement when the AMA advised the providers that reimbursement for PTNS treatments should be requested under an unlisted CPT code.

Uroplasty responded by sponsoring several clinical studies over the following two years that were published in U.S. peer-review journals. With favorable results from these studies, Uroplasty applied for, and effective January 2011 the AMA granted, a new Category 1 CPT code for PTNS treatments. As a result, Uroplasty has continued to expand its U.S. field sales and support organization and as of December 31, 2014, Uroplasty employed 44 sales representatives, nine field based clinical support specialists and six Regional Sales Directors.

Uroplasty has focused its efforts on expanding reimbursement coverage with Medicare carriers and private payers by instituting a comprehensive program to educate their medical directors regarding the clinical effectiveness, cost effectiveness and patient benefits of PTNS treatments using Urgent PC System. Effective August 10, 2014, National Government Services (NGS), which represents 10 states with approximately 10 million covered lives, issued a positive coverage decision for PTNS for the treatment of urinary urgency, urinary frequency and urge incontinence. With this positive coverage decision, access to PTNS treatments is now available to all 50 million Medicare beneficiaries across the country. In addition, Uroplasty estimates that private payers insuring approximately 133 million lives provide coverage for PTNS treatments.

Uroplasty expects to continue to emphasize sales of Urgent PC System in the United States and internationally. In fiscal 2014 and continuing in fiscal 2015, Uroplasty implemented new sales strategies and refocused the sales organization. Uroplasty will continue to emphasize generating greater patient and physician awareness of its Urgent PC System, and on training physicians in the proper use and clinical benefits of our Urgent PC System for OAB. As part of this process, Uroplasty hired six additional clinical support specialists during fiscal 2015. Uroplasty has started to expand its call point beyond its historical focus on urologists. Specifically, Uroplasty is expanding its call point to include gynecologists and urogynecologists as well as exploring opportunities in the senior living market as Uroplasty looks to accelerate the growth of its Urgent PC System. Uroplasty does not expect to see significant growth in its Macroplastique business, because Uroplasty believes it is a small, mature market that is more competitively penetrated than the market for OAB treatment using PTNS.

Another key focus in fiscal 2015 has been the strategic deployment of investments in high value internal and external research and development and product realization initiatives. Enrollment for Uroplasty's pilot clinical trial for fecal

incontinence in the United States using Urgent PC System is completed. Uroplasty has been advised by the FDA that a pivotal trial using Urgent PC for fecal incontinence will need an endpoint of at least six months. Accordingly, Uroplasty plans to evaluate six month outcomes data for all patients enrolled in its U.S. fecal incontinence pilot study and also evaluate the six month outcomes from a large randomized trial – the CONFIDeNT study of percutaneous tibial nerve stimulation for fecal incontinence in the United Kingdom that is currently in progress. Based on this development, Uroplasty will defer making a decision on whether or not it will invest in a U.S. pivotal study for fecal incontinence until it has had an opportunity to thoroughly review the

six month data, which will be sometime in early calendar year 2015. Uroplasty is also researching other potential indication expansions in the pelvic health area, as well as exploring opportunities to expand its product portfolio through business development activities. Uroplasty's focus will be on capitalizing upon its leverage at the call point created by its strong distribution channel.

#### **Critical Accounting Policies**

Uroplasty prepares its consolidated financial statements in accordance with U.S. generally accepted accounting principles, which require Uroplasty to make estimates and assumptions in certain circumstances that affect amounts reported. In preparing these consolidated financial statements, Uroplasty has made its best estimates and judgments of certain amounts, giving due consideration to materiality. Uroplasty believes that of its significant accounting policies, the following can be characterized as critical accounting policies and are particularly important to the portrayal of Uroplasty's results of operations and financial position. These critical policies may require the application of a higher level of judgment by us, and as a result are subject to an inherent degree of uncertainty.

*Reclassifications:* Certain amounts in the fiscal 2013 consolidated financial statements have been reclassified to conform with the fiscal 2014 presentation. These reclassifications had no effect on net income or stockholder's equity as previously reported.

*Revenue Recognition.* Uroplasty recognizes revenue when persuasive evidence of an arrangement exists, title and risk of ownership have passed, the sales price is fixed or determinable and collectability is reasonably assured. Generally, these criteria are met at the time the product is shipped to the customer. Uroplasty includes shipping and handling charges billed to customers in net sales, and includes such costs incurred by Uroplasty in cost of goods sold. Typically Uroplasty's agreements contain no customer acceptance provisions or clauses. Uroplasty sells its products to end users and to distributors. Payment terms range from prepayment to 120 days. The distributor payment terms are not contingent on the distributor selling the product to end users. Customers do not have the right to return products except for warranty claims. Uroplasty offers customary product warranties. Uroplasty presents its sales in its statement of operations net of taxes, such as sales, use, value-added and certain excise taxes, collected from the customers and remitted to governmental authorities.

*Accounts Receivable.* Uroplasty grants credit to its customers in the normal course of business and, generally, does not require collateral or any other security to support amounts due. If necessary, Uroplasty has an outside party assist it with performing credit and reference checks and establishing credit limits for the customer. Accounts outstanding longer than the contractual payment terms are considered past due. Uroplasty carries its accounts receivable at the original invoice amount less an estimated allowance for doubtful receivables based on a periodic review of all outstanding amounts, and less an estimated sales return allowance. Uroplasty determines the allowance for doubtful accounts based on the customer's financial health, and both historical and expected credit loss experience. Uroplasty writes off its accounts receivable when it deems them uncollectible. Uroplasty records recoveries of accounts receivable previously written off when received. Uroplasty is not always able to timely anticipate changes in the financial condition of its customers and if circumstances related to these customers deteriorate, Uroplasty's estimates of the recoverability of accounts receivable could be materially affected and Uroplasty may be required to record additional allowances. Alternatively, if more allowances are provided than are ultimately required, Uroplasty may reverse a portion of such provisions in future periods based on the actual collection experience. Uroplasty determines the sales return allowance based on historical experience. Historically, the accounts receivable balances Uroplasty has written off and the sales returns have generally been within Uroplasty's expectations.

*Inventories.* Uroplasty states inventories at the lower of cost or market using the first-in, first-out method. Uroplasty values at lower of cost or market the slow moving and obsolete inventories based upon current and expected future product sales and the expected impact of product transitions or modifications. Historically, the inventory write-offs

have generally been within Uroplasty's expectations.

*Foreign Currency Translation/Transactions.* The financial statements of Uroplasty's foreign subsidiaries are translated in accordance with the provisions of ASC 830, Foreign Currency Matters. Uroplasty translates all assets and liabilities using period-end exchange rates, and it translates statements of operations items using average exchange rates for the period. Uroplasty records the resulting translation adjustment within accumulated

other comprehensive loss, a separate component of shareholders' equity. Uroplasty recognizes foreign currency transaction gains and losses in the statement of operations, including unrealized gains and losses on short-term intercompany obligations using period-end exchange rates, resulting in an increase in the volatility of Uroplasty's consolidated statements of operations.

*Impairment of Long-Lived Assets.* Uroplasty's long-lived assets consist of property, plant and equipment and intangible assets. Uroplasty reviews its long-lived assets for impairment whenever events or business circumstances indicate that the carrying amount of an asset may not be recoverable. Uroplasty measures the recoverability of assets to be held and used by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. Uroplasty uses judgment to forecast future cash flows including forecasting revenues and margins, and working capital needs. If Uroplasty considers such assets impaired, it measures the impairment to be recognized by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Uroplasty did not record any impairment charge in fiscal years 2014, 2013 or 2012.

*Share-Based Compensation.* Uroplasty accounts for share-based compensation costs under ASC 718, Compensation – Stock Compensation. ASC 718 covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Uroplasty recognizes the compensation cost relating to share-based payment transactions, including grants of employee stock options and restricted shares, in Uroplasty's financial statements. Uroplasty measures that cost based on the fair value of the equity or liability instruments issued.

*Defined Benefit Pension Plans.* Uroplasty has a liability attributed to defined benefit pension plans it offered to certain former and current employees of Uroplasty's subsidiaries in the UK and the Netherlands. The liability is dependent upon numerous factors, assumptions and estimates, and the continued benefit costs Uroplasty incurs may be significantly affected by changes in key actuarial assumptions such as the discount rate, mortality, compensation rates, or retirement dates used to determine the projected benefit obligation. Additionally, changes made to the provisions of the plans may impact current and future benefit costs. In accordance with the provisions of ASC 715, Compensation – Retirement Benefits, changes in benefit obligations associated with these factors may not be

compensation – Retirement Benefits, changes in benefit obligations associated with these factors may not be immediately recognized as costs in the statement of operations, but are recognized in future years over the expected average future service of the active employees or the average remaining life expectancies of inactive employees.

*Income Taxes.* Uroplasty recognizes deferred tax assets and liabilities for future tax consequences attributable to differences between the financial carrying amounts of existing assets and liabilities and their respective tax bases. Uroplasty measures deferred tax assets and liabilities using enacted tax rates it expects to apply to taxable income in the years in which it expects to recover or settle those temporary differences. As of March 31, 2014, Uroplasty has generated approximately \$36 million in U.S. net operating loss ( NOL ) carry forwards that it cannot use to offset taxable income in foreign jurisdictions. Uroplasty recognizes a valuation allowance when Uroplasty determines it is more likely than not that Uroplasty will not realize a portion of the deferred tax asset. Uroplasty has established a valuation allowance for U.S. and certain foreign deferred tax assets due to the uncertainty that it will generate enough income in those taxing jurisdictions to utilize the assets.

In addition, future utilization of NOL carry forwards is subject to certain limitations under Section 382 of the Internal Revenue Code. This section generally relates to a 50 percent change in ownership of a company over a three-year period. Uroplasty believes that the issuance of Uroplasty's common stock in the December 2006 follow-on public offering resulted in an ownership change under Section 382. Accordingly, Uroplasty's ability to use NOL tax attributes generated prior to December 2006 is limited to approximately \$750,000 per year. Additionally, Uroplasty believes there was an ownership change in December 2012. Accordingly, Uroplasty's ability to use NOL tax attributes generated after December 2006 and before December 2012 is limited to approximately \$2,000,000 per year.

## **Results of Operations**

**Net Sales:** During the three months ended December 31, 2014, consolidated net sales of \$6,667,000 represented a \$268,000, or a 4% increase, over net sales of \$6,399,000 for the three months ended December 31, 2013. The increase in consolidated net sales for the three months ended December 31, 2014 was due to global sales growth of 15% of Uroplasty's Urgent PC System.

#### TABLE OF CONTENTS

During the nine months ended December 31, 2014, consolidated net sales of \$19,506,000 represented a \$1,290,000, or a 7% increase, over net sales of \$18,216,000 for the nine months ended December 31, 2013. The increase in consolidated net sales for the nine months ended December 31, 2014 was due to global sales growth of 17% of Urgent PC System.

Net sales in the U.S. of Urgent PC System increased 16% to \$3,706,000 for the three months ended December 31, 2014, up from \$3,184,000 for the same period last year. Net sales to customers in the U.S. of Urgent PC System were \$10,364,000 during the nine months ended December 31, 2014, represented an increase of \$1,355,000, or 15%, over net sales of \$9,009,000 for the nine months ended December 31, 2013. Net sales increased as a result of improved sales execution within the U.S. resulting in new account conversions and a higher number of active customers.

Urgent PC System sales to customers outside of the U.S. were \$714,000 for the three months ended December 31, 2014, an increase of 6% from \$677,000 in the same period last year. Urgent PC System sales to customers outside of the U.S. were \$2,370,000 for the nine months ended December 31, 2014, an increase of 27% from \$1,870,000 in the same period last year. The increase in sales is attributed to the increase in adoption of the product by Uroplasty's customers, primarily in markets where Uroplasty sells to hospitals directly.

Global sales of Uroplasty's Macroplastique product declined 14%, or \$318,000, to \$1,976,000 for the three months ended December 31, 2014, and declined 8%, or \$492,000, to \$5,980,000 for the nine months ended December 31, 2014. Net sales decreased as a result of continued focus on Urgent PC System.

Net sales in the U.S. of Macroplastique product decreased 12%, or \$190,000, to \$1,348,000 for the three months ended December 31, 2014, compared to \$1,539,000 for the three months ended December 31, 2013. Net sales in the U.S. of Macroplastique product decreased 7%, or \$320,000, to \$4,062,000 for the nine months ended December 31, 2014, compared to \$4,382,000 for the nine months ended December 31, 2013. The sales decrease is attributed to the shift in sales focus from Macroplastique to Urgent PC.

Macroplastique sales to customers outside of the U.S. declined 17% to \$628,000 in the third fiscal quarter over the corresponding year ago period, and declined 8% to \$1,918,000 for the nine months ended December 31, 2014, over the corresponding year ago period. The sales decrease is attributed primarily to the shift in sales focus from Macroplastique to Urgent PC.

Sales for Uroplasty's PTQ Implants, VOX Implants and distributed products, which are sold internationally, increased 20% to \$226,000 for the three months ended December 31, 2014, compared to \$189,000 for the three months ended December 31, 2013. The sales of these products declined 7% to \$652,000 for the nine months ended December 31, 2014, compared to \$705,000 for the nine months ended December 31, 2013.

Net sales to customers in the U.S. of \$5,083,000 during the three months ended December 31, 2014, represented an increase of \$330,000, or 7%, over net sales of \$4,753,000 for the three months ended December 31, 2013. Net sales to customers in the U.S. of \$14,512,000 during the nine months ended December 31, 2014, represented an increase of \$996,000, or 7%, over net sales of \$13,516,000 for the nine months ended December 31, 2013.

Net sales to customers outside the U.S. for the three months ended December 31, 2014 decreased 4% to \$1,584,000, compared to \$1,645,000 for the three months ended December 31, 2013. Net sales to customers outside the U.S. for the nine months ended December 31, 2014 increased 6% to \$4,994,000, compared to \$4,700,000 for the nine months ended December 31, 2013.

In fiscal 2014, consolidated net sales of \$24.6 million represented a \$2.2 million, or a 10% increase, over net sales of \$22.4 million in fiscal 2013. In fiscal 2013, consolidated net sales of \$22.4 million represented a \$1.9 million, or a 9%

increase, over net sales of \$20.6 million in fiscal 2012. The increase in consolidated net sales is mainly attributed to the sales growth of Uroplasty's Urgent PC System.

Uroplasty's net sales to customers in the U.S. of \$18.0 million in fiscal 2014, represented an increase of \$1.6 million, or 10%, over net sales of \$16.4 million in fiscal 2013. Net sales to customers in the U.S. of \$16.4 million in fiscal 2013, represented an increase of \$2.5 million, or 18%, over net sales of \$13.9 million in fiscal 2012.

#### TABLE OF CONTENTS

Uroplasty's net sales in the U.S. of Urgent PC System increased 17% to \$12.3 million in fiscal 2014, from \$10.5 million in fiscal 2013. Net sales in the U.S. of Urgent PC System of \$10.5 million in fiscal 2013 increased 35% from \$7.8 million in fiscal 2012. Net sales increased as a result of improved sales execution of Urgent PC System within the U.S. in addition to new account conversions and improved customer retention rates.

Uroplasty's net sales in the U.S. of Macroplastique product decreased 2%, or \$121,000, to \$5.6 million in fiscal 2014, compared to fiscal 2013. Net sales in the U.S. of Macroplastique product decreased 2%, or \$138,000 to \$5.7 million in fiscal 2013, compared to fiscal 2012.

Uroplasty's net sales to customers outside the U.S. in fiscal 2014 increased 9% to \$6.5 million, compared to \$6.0 million in fiscal 2013. The increase in sales is attributed to the increase in adoption of Urgent PC System by Uroplasty's customers, primarily in the United Kingdom. Net sales to customers outside the U.S. in fiscal 2013 decreased 10% to \$6.0 million compared to \$6.7 million in fiscal 2012.

Urgent PC System sales to customers outside the U.S. of \$2.7 million in fiscal 2014 increased 29% from \$2.1 million in fiscal 2013. The increase in sales is attributed to the increase in adoption of the product by Uroplasty's customers, primarily in the United Kingdom. Urgent PC System sales to customers outside of the U.S. of \$2.1 million in fiscal 2013 increased 5% from \$2.0 million in fiscal 2012.

Macroplastique sales to customers outside the U.S. decreased 2% to \$2.8 million in fiscal 2014 over fiscal 2013 and Macroplastique sales to customers outside the U.S. decreased 18% to \$2.8 million in fiscal 2013 over fiscal 2012. The decrease in fiscal 2013 in Macroplastique sales was mainly due to budget cuts for hospitals in several European countries.

**Gross Profit:** Gross profit was \$5,888,000, or 88.3% of net sales during the three months ended December 31, 2014, and \$5,620,000, or 87.8% of net sales for the three months ended December 31, 2013. Gross profit was \$17,183,000, or 88.1% of net sales during the nine months ended December 31, 2014, and \$15,948,000, or 87.5% of net sales for the nine months ended December 31, 2013. The increase in gross profit percentage for the three month period and the nine month period ended December 31, 2014 is attributed primarily to the favorable product mix.

Gross profit was \$21.5 million, or 87.6% of net sales in fiscal 2014, \$19.4 million, or 86.6% in fiscal 2013, and \$17.5 million, or 85.2% in fiscal 2012.

The 1.0% increase in the gross profit percentage in fiscal 2014 is attributed primarily to a 0.2% impact of a favorable product mix, a 0.2% impact from an increase in capacity absorption, and a 0.3% impact from reduced royalty payments. Starting with fiscal 2014, Uroplasty no longer pays royalties on sales of its bulking agent products in markets outside the United States.

The 1.4% increase in gross profit percentage in fiscal 2013 was attributed primarily to a 1% impact of a favorable product mix, and a 0.2% impact from an increase in capacity absorption.

**General and Administrative Expenses (G&A):** G&A expenses of \$2,283,000 during the three months ended December 31, 2014, increased \$1,088,000 from \$1,195,000 during the same period in 2013. The three month period ended December 31, 2014 included \$820,000 for expenses (primarily investment banking and legal fees) related to the proposed merger with Vision and \$132,000 in expense for the long-term incentive plan.

G&A expenses of \$5,149,000 during the nine months ended December 31, 2014, decreased \$17,000 from \$5,166,000 during the same period in 2013. In the nine month period ended December 31, 2013 there were one-time charges for legal and accounting fees pertaining to the review of certain internal control issues and executive management

changes. For the nine-month period ended December 31, 2014, \$820,000 in expenses pertaining to the proposed merger with Vision and \$132,000 in expense for the long-term incentive plan were incurred.

Uroplasty's G&A expenses of \$6.5 million during fiscal 2014 increased \$2.3 million from \$4.2 million during fiscal 2013. Changes in executive management attributed to \$1.0 million of this increase, of which \$696,000 is non-cash, share based compensation expense. Further, Uroplasty incurred \$1.1 million in legal and accounting fees pertaining to the review of certain internal control issues in the first and second quarter of fiscal 2014.

#### TABLE OF CONTENTS

Uroplasty's G&A expenses of \$4.2 million during fiscal 2013 increased \$455,000 from \$3.7 million during fiscal 2012. Included in fiscal 2013 is a charge of \$473,000 for non-cash, share-based compensation expense, compared with \$412,000 in fiscal 2012. Excluding share-based compensation charges, G&A expenses increased by \$394,000 in 2013, primarily due to an \$182,000 increase in personnel costs primarily from an increase in headcount, and a \$127,000 increase in professional fees for legal, audit, tax and consulting.

**Research and Development Expenses (R&D):** R&D expenses of \$666,000 during the three months ended December 31, 2014, increased \$140,000 from \$526,000 during the same period in 2013. The increase is attributed primarily to higher enrollments in human clinical studies and consulting expenses.

R&D expenses of \$2,226,000 during the nine months ended December 31, 2014, increased \$791,000 from \$1,435,000 during the same period in 2013. The increase is attributed primarily to higher enrollments in human clinical studies, consulting and severance expense.

Uroplasty's R&D expenses of \$2.2 million during fiscal 2014, decreased \$0.2 million from \$2.4 million in fiscal 2013. The decrease is attributed primarily to a \$389,000 expense in the prior fiscal year for product testing and validation of the planned replacement of components for one of Uroplasty's products, offset by a \$189,000 increase in costs attributed to clinical studies.

Uroplasty's R&D expenses of \$2.4 million during fiscal 2013 increased \$0.5 million from \$1.9 million in fiscal 2012. The increase is attributed primarily to a \$389,000 charge for product testing and validation of the planned replacement of components for one of Uroplasty's products, a \$253,000 increase in new product development costs, a \$35,000 increase in cost for the U.S. fecal incontinence study, and a \$121,000 increase in compensation costs due to increased headcount, increased bonuses, and promotions, offset by a \$170,000 decrease in human clinical study costs and a \$112,000 charge in the prior fiscal year for costs incurred for utilizing a third-party for tooling development.

**Selling and Marketing Expenses (S&M):** S&M expenses of \$5,016,000 during the three months ended December 31, 2014, increased \$470,000, from \$4,546,000, during the same period in 2013. The increase is attributed primarily to an increase in sales personnel costs, with nine clinical specialists and 44 sales representatives employed as of December 31, 2014 versus five clinical specialists and 42 sales representatives employed as of December 31, 2013.

S&M expenses of \$15,107,000 during the nine months ended December 31, 2014, increased \$1,610,000, from \$13,497,000, during the same period in 2013. The increase is attributed primarily to an increase in sales personnel costs, with nine clinical specialists and 44 sales representatives employed as of December 31, 2014 versus five clinical specialists and 42 sales representatives employed as of December 31, 2013.

Uroplasty's S&M expenses of \$18.1 million in fiscal 2014 increased \$2.9 million from \$15.2 million in fiscal 2013. The increase is attributed primarily to a \$2.2 million increase in personnel and travel costs due to the expansion and reorganization of Uroplasty's selling and marketing team, \$234,000 for the Medical Device Tax, and a \$189,000 increase in marketing costs related to product promotion and education, advertising, trade shows and conventions.

Uroplasty's S&M expenses of \$15.2 million in fiscal 2013 decreased \$57,000 from \$15.3 million in fiscal 2012. S&M expenses decreased primarily because of a \$863,000 decrease in bonus and incentive costs, offset by a \$54,000 increase in salary primarily due to increase in head count, a \$308,000 increase in commission costs primarily due to an increase in sales, and a \$310,000 increase in travel related expenses. Also, included in the fourth quarter of fiscal 2013 is a charge of \$68,000 for the medical device excise tax on U.S. sales that went into effect on January 1, 2013.

**Amortization of Intangibles:** Amortization of intangibles was \$8,000 for the three and nine months ended December 31, 2014 and 2013, respectively. Amortization of intangibles was \$24,000 and \$22,000 for the nine months

ended December 31, 2014 and 2013, respectively.

Amortization of intangibles was \$30,000 in fiscal 2014, \$863,000 in fiscal 2013, and \$857,000 in fiscal 2012. In April 2007, Uroplasty acquired from CystoMedix, Inc., certain intellectual property assets related to the Urgent PC system for \$4.7 million, which became fully amortized in fiscal 2013.

#### TABLE OF CONTENTS

**Other Income (Expense):** Other income (expense) includes interest income and foreign currency exchange gains and losses. Net other income (expense) was \$(1,000) and \$3,000 for the three months ended December 31, 2014 and 2013, respectively. Net other income was \$3,000 and \$14,000 for the nine months ended December 31, 2014 and 2013, respectively.

Net other income was \$17,000, \$47,000 and \$64,000 for fiscal 2014, 2013, and 2012, respectively. Other income decreased primarily as the result of a decrease in interest income on lower cash and investment balances and interest rates.

Uroplasty recognizes exchange gains and losses primarily as a result of fluctuations in currency rates between the U.S. dollar (the functional reporting currency) and the Euro and British pound (currencies of Uroplasty's subsidiaries), as well as their effect on the dollar denominated short-term intercompany obligations between Uroplasty and Uroplasty's foreign subsidiaries. In fiscal 2014, fiscal 2013, and fiscal 2012, Uroplasty recorded foreign currency exchange (losses) gains of \$(5,000), \$2,000, and \$4,000, respectively.

**Income Tax Expense:** During the three months ended December 31, 2014 and 2013, Uroplasty recorded income tax expense of \$21,000 and \$19,000, respectively. During the nine months ended December 31, 2014 and 2013, Uroplasty recorded income tax expense of \$56,000 and \$50,000, respectively. Income tax expense is attributed to Uroplasty's European subsidiaries and to the payment of minimum taxes in the U.S.

In fiscal 2014, fiscal 2013, and fiscal 2012, Uroplasty recorded income tax expense of \$72,000, \$51,000 and \$48,000, respectively.

Income tax expense is attributed to Uroplasty's foreign subsidiaries and to the payment of minimum State taxes in the U.S. Uroplasty cannot use its U.S. net operating loss carry forwards to offset taxable income in foreign jurisdictions. Uroplasty's actual income tax expense differs from the statutory federal income tax benefit largely due to the recording of valuation allowances in all three periods presented.

**Non-GAAP Financial Measures:** The following table reconciles Uroplasty's operating loss calculated in accordance with GAAP in the U.S. to non-GAAP financial measures that exclude non-cash charges for share-based compensation, long-term incentive plan, depreciation and amortization from gross profit, operating expenses and operating loss. The non-GAAP financial measures used by management and disclosed by Uroplasty are not a substitute for, or superior to, financial measures and consolidated financial results calculated in accordance with GAAP, and you should carefully evaluate Uroplasty's reconciliations to non-GAAP. Uroplasty may calculate its non-GAAP financial measures may not be comparable to those used by other companies. Therefore, Uroplasty's non-GAAP financial measures may not be comparable to those used by other companies. Uroplasty have described the reconciliations of each of its non-GAAP financial measures described above to the most directly comparable GAAP financial measures.

Uroplasty uses these non-GAAP financial measures, and in particular non-GAAP operating loss, for internal managerial purposes because Uroplasty believes such measures are one important indicator of the strength and the operating performance of its business. Analysts and investors frequently ask Uroplasty for this information. Uroplasty believes that they use these measures to evaluate the overall operating performance of companies in the industry in which Uroplasty is operating, including as a means of comparing period-to-period results and as a means of evaluating Uroplasty's results with those of other companies.

Uroplasty's non-GAAP operating loss during the three months ended December 31, 2014 and 2013 was approximately \$1,469,000 and \$277,000, respectively. The increase in non-GAAP operating loss for the three months ended December 31, 2014 over the corresponding period a year ago is attributed to the increase in operating spending and

business development activities, partially offset by the increase in sales and gross profit. Expenses related to business development activity in the quarter were \$820,000.Uroplasty's non-GAAP operating loss during the nine months ended December 31, 2014 and 2013 was \$3,906,000 and \$2,695,000, respectively. The increase in the non-GAAP operating loss for the nine months ended December 31, 2014 is attributed to an increase in operating and business development expenses, partially offset by the increase in net sales and gross profit percent.

(dollar amounts in thousands) Three-Months Ended December 31, 2014	GAAP		Share- based Expense	]	Expense A Long-term Incentive Plan	Adjustments Depreciatio		nortization	Non-GAAP		
Gross profit	5,888	\$	11	\$	_	\$ 4	\$	— \$	5,903		
% of net sales	88.3		11	ψ		ψτ	Ψ	ψ	88.6 %	7	
	00.3	%0							88.0 %	0	
Operating expenses	2 2 2 2		(212	`	(122)	(26	`		1 001		
General and administrative	2,282		(313	,	(132)	(36	)		1,801		
Research and development	666			)	—		_		655		
Selling and marketing	5,016		(81	)		(19	)		4,916		
Amortization	8		-	_		_	_	(8)			
	7,972		(405	<i>,</i>	(132)	(55	)	(8)	7,372		
Operating loss S	6 (2,084	)\$	416	\$	132	\$ 59	\$	8 \$	(1,469	)	
December 31, 2013											
Gross profit	5,620	\$	6	\$		\$ 8	\$	— \$	5,634		
% of net sales	87.8	%							88.1 %	6	
Operating expenses											
General and administrative	1,195		(197	)		(50	)		948		
Research and development	526		(11	)		(1	)		514		
Selling and marketing	4,546		(75	)		(22	)		4,449		
Amortization	8		` _			_	_	(8)	·		
	6,275		(283	)		(73	)	(8)	5,911		
Operating loss S		)\$		,		\$ 81	\$	8 \$		)	
(dollar amounts in	(000	7 +				+	Ŧ	~ +	(	,	
thousands)					Expense A	djustments					
			Share- based		Long-term		Amortization of				
Nine-Months Ended	GAAP		Expense	J	Plan	Depreciatio	n In		Non-GAAP		
December 31, 2014						1		8			
Gross profit \$	17,183	\$	36	\$		\$ 13	\$	— \$	17,232		
% of net sales	88.1			·		-			88.3 %	10	
Operating expenses											
General and											
administrative	5,149		(755	)	(132)	(111	)		4,151		
Research and	,		``	,	、 /	× ×	,		,		
development	2,226		(41	)		(2	)		2,183		
Selling and marketing	15,107		(246	)		(57	)	_	14,804		
Amortization	24		_	_		_	_	(24)	—		

	22,506		(1,042	)	(132)	(170)	(24)	21,138
Operating loss	\$ (5,323	)\$	1,078	\$	132 \$	183 \$	24 \$	(3,906)
December 31, 2013								
Gross profit	\$ 15,948	\$	20	\$	— \$	26 \$	— \$	15,994
% of net sales	87.5	%						87.8 %
Operating expenses								
General and	5 1((		(052	`		(152)		4.0(1
administrative	5,166		(952	)	_	(153)	_	4,061
Research and development	1,435		(36	)	_	(3)	_	1,396
Selling and marketing	13,497		(202	)	—	(63)	—	13,232
Amortization	22		-				(22)	—
	20,120		(1,190	)		(219)	(22)	18,689
Operating loss	\$ (4,172	)\$	1,210		— \$	245 \$	22 \$	(2,695)

#### TABLE OF CONTENTS

Uroplasty's non-GAAP operating loss for fiscal 2014, 2013 and 2012 was approximately \$3.5 million, \$1.3 million and \$2.5 million, respectively. The fiscal 2014 increase in non-GAAP operating loss is attributed to the increase in operating spending (including \$1.4 million of cash costs related to Uroplasty's review of internal control over financial reporting and executive management changes), offset partially by the increase in net sales and gross profit percent. The fiscal 2013 decrease in non-GAAP operating loss compared to the same prior year period is attributed primarily to an increase in net sales which more than offset the increase in non-GAAP spending.

				Expe	nse Adjusti	nent	ts		
Year Ended March	GAAP		Share- based Expense		epreciation		Amortization of Intangibles	Non-GAAP	
31, 2014									
Gross Profit	\$ 21,527,000	\$	27,000	\$	33,000	\$	— \$	21,587,000	
% of Net sales	87.6	%						87.8 %	)
Operating Expenses									
General & administrative	6,522,000		(1,117,000	)	(200,000	)	_	5,205,000	
Research and									
development	2,151,000		(51,000	)	× /	)	_	2,096,000	
Selling and marketing	18,123,000		(241,000	)	(86,000	)	_	17,796,000	
Amortization	30,000		-		-	_	(30,000)		
	26,826,000		(1,409,000	)	(290,000	)	(30,000)	25,097,000	
Operating Loss	\$ (5,299,000	)\$	1,436,000	\$	323,000	\$	30,000 \$	(3,510,000)	)
Year Ended March 31, 2013									
Gross Profit	\$ 19,403,000	\$	31,000	\$	34,000	\$	— \$	19,468,000	
% of Net sales	86.6	%						86.8 %	)
Operating Expenses									
General & administrative	4,188,000		(473,000	)	(196,000	)	_	3,519,000	
Research and									
development	2,415,000		(54,000	)		)	_	2,358,000	
Selling and marketing	15,238,000		(254,000	)	(57,000	)	—	14,927,000	
Amortization	863,000		-		-	_	(863,000)	—	
	22,704,000		(781,000	)	(256,000	)	(863,000)	20,804,000	
Operating Loss	\$ (3,301,000	)\$	812,000	\$	290,000	\$	863,000 \$	(1,336,000)	)
Year Ended March 31, 2012									
Gross Profit	\$ 17,525,000	\$	22,000	\$	34,000	\$	— \$	17,581,000	
% of Net sales	85.2	%						85.5 %	,

Operating Expenses										
General & administrative		3,733,000		(412,000	)	(163,000	)	_	3,158,000	
Research and development		1,905,000		(39,000	)	(9,000	)		1,857,000	
Selling and marketing		15,296,000		(212,000	)	(55,000	)		15,029,000	
Amortization		857,000		-		-	- \$	(857,000)	_	_
		21,791,000		(663,000	)	(227,000	)	(857,000)	20,044,000	
Operating Loss	\$	(4,266,000	)\$	685,000	\$	261,000	\$	857,000 \$	(2,463,000	)
Liquidity and Capital Resources										

Cash Flows.

At December 31, 2014, Uroplasty's cash and cash equivalents and short-term investments balances totaled \$8,704,000.

At December 31, 2014, Uroplasty had working capital of approximately \$8,342,000.

For the nine months ended December 31, 2014, Uroplasty used \$3,196,000 of cash in operating activities, compared to \$2,265,000 of cash used during the nine months ended December 31, 2013. Uroplasty used this cash primarily to fund the operating loss, net of non-cash charges for depreciation, amortization of intangibles,

#### TABLE OF CONTENTS

long-term incentive plan and share-based compensation of \$3,906,000 during the nine months ended December 31, 2014, and \$2,695,000 during the nine months ended December 31, 2013.

During the nine months ended December 31, 2014, and 2013, Uroplasty generated \$3,450,000 and \$6,930,000, respectively, of net cash from the maturity of marketable securities.

For the nine months ended December 31, 2014, Uroplasty used \$206,000 to purchase property, plant and equipment compared with approximately \$222,000 for the same period a year ago. The decrease is related to the purchase of new computer equipment for Uroplasty's sales force which occurred in the first quarter of fiscal 2014.

At March 31, 2014, Uroplasty's cash and cash equivalents and short-term investments balances totaled \$12.1 million. At March 31, 2014, Uroplasty had working capital of approximately \$12.6 million.

Cash used in operating activities was \$2.9 million in fiscal 2014, \$1.2 million in fiscal 2013 and \$3.1 million in fiscal 2012. Uroplasty used this cash primarily to fund the operating loss, net of non-cash charges for depreciation, amortization of intangibles and equity compensation, of \$3.6 million, \$1.3 million, and \$2.4 million in the respective years. Uroplasty has continued to show an operating loss because Uroplasty has continued to invest, primarily in selling and marketing, to grow its U.S. business. The fiscal 2014 net loss includes nonrecurring cash expenses of \$696,000 attributed to changes in executive management and \$1.1 million for legal and audit fees pertaining to the review of certain internal control issues.

In fiscal 2014, Uroplasty generated \$7.9 million of net cash from the sale of marketable securities compared with \$195,000 of net cash generated in fiscal 2013, and \$1.9 million of net cash generated in fiscal 2012.

In fiscal 2014, Uroplasty used \$248,000 to purchase property, plant and equipment compared with approximately \$190,000 in fiscal 2013, and approximately \$268,000 in fiscal 2012. The increase in fiscal 2014 compared to fiscal 2013 is related to the purchase of new computer equipment for Uroplasty's sales force.

In fiscal 2014, Uroplasty generated proceeds from financing activities of \$360,000 from the exercise of stock options, \$150,000 in fiscal 2013, and \$209,000 in fiscal 2012.

#### Sources of Liquidity.

Uroplasty believes the \$8,704,000 of cash and short-term investments Uroplasty maintained at December 31, 2014, is adequate to meet its needs for the next twelve months, and depending upon its cash from operations and profitability, substantially longer.

Although Uroplasty has historically not generated cash from operations because Uroplasty has yet to achieve profitability, Uroplasty anticipates that it will become profitable and generate excess cash from operations prior to the full use of the current available cash and investments. To achieve this however, Uroplasty must generate substantially more revenue than it has this year or in prior years.

Uroplasty's ability to achieve significant revenue growth will depend, in large part, on Uroplasty's ability to achieve widespread market acceptance for Uroplasty's products and successfully expand Uroplasty's business in the U.S. Uroplasty cannot guarantee that it will be entirely successful at this. If Uroplasty fails to meet its projections of profitability and cash flow, or determine to use cash for matters it has not currently projected, it may need to again seek financing to meet its cash needs. Uroplasty cannot assure you that such financing, if needed, will be available to us on acceptable terms, or at all.

## Commitments and Contingencies.

Uroplasty expects to continue to incur costs for clinical studies to support its ongoing marketing efforts and to meet regulatory requirements. Uroplasty also expects to continue to incur significant expenses to support its U.S. sales and marketing organization, and for regulatory activities.

Future payments under Uroplasty's contractual obligations as of March 31, 2014, consisting of royalties, purchase commitments, and operating leases, are summarized below:

	Payments Due by Period										
	Total		Less Than 1 Year	1 – 3 Years			3 – 5 Years	Mor Tha 5 Yea	n		
Minimum royalty payments <sup>(a)</sup>	\$ 117,000	\$	54,000	\$	63,000	\$		- \$			
Minimum purchase agreement <sup>(b)</sup>	283,000	83,000 283,000			_			-			
Operating lease commitments <sup>(c)</sup>	1,004,000		252,000		584,000		168,000				
Total contractual obligations	\$ 1,404,000	\$	589,000	\$	647,000	\$	168,000	\$	_		

Under a royalty agreement Uroplasty pays royalties of five percent of net sales of Macroplastique in countries where a patent is filed, subject to a monthly minimum of \$4,500. The royalties payable under this agreement will continue until certain patents referenced in the agreement expire in 2015. Under a license agreement for the

- (a) Macroplastique, Uroplasty pays a royalty of 10 Great Britain Pounds for each unit sold during the life of the patent. Uroplasty recognized an aggregate of \$285,000, \$353,000 and \$383,000 of royalty expense, under these agreements in fiscal 2014, 2013 and 2012, respectively.
- (b) In its normal course of business, Uroplasty has commitments, generally for periods of less than twelve months, to purchase from various vendors finished goods and manufacturing components under issued purchase orders. Operating lease commitments include a long-term lease with Liberty Property Limited Partnership for an 18,258 square foot facility for Uroplasty's U.S. headquarters located at 5420 Feltl Road, Minnetonka, Minnesota. The
- (c) lease, which had an original expiration date in April 2014, was amended in January 2014. The amended lease began on May 1, 2014, has a term of 62 months and requires average annual minimum rent payments of approximately \$154,000.

Uroplasty has a defined benefit pension plan covering seven current and nineteen former employees in The Netherlands. Uroplasty pays premiums to an insurance company to fund annuities for the current employees. Uroplasty is responsible for funding additional annuities based on continued service and future salary increases. Uroplasty closed this defined benefit plan for new employees in April 2005. As of that date, The Netherlands subsidiary established a defined contribution plan that now covers new employees. Uroplasty closed this plan to further accrual for all employees effective December 31, 2004, and, effective March 2005, established a defined contribution plan that now covers new employees.

The following table presents the sensitivity of Uroplasty's funded status as of March 31, 2014, and expected fiscal 2015 pension expense to the following changes in key assumptions:

	Increase/(Decrease) Funded Status at March 31, 2014		Increase/(Decrease) Fiscal 2015 Pension Expense		
Assumption:					
Increase in discount rate by 1 percentage point	\$ 295,000	\$	(16,000	)	
Decrease in discount rate by 1 percentage point	(390,000	)	25,000		
Increase in estimated return on assets by 1 percentage point	n/a		(8,000	)	
Decrease of estimated return on assets by 1 percentage point	n/a		8,000		

Increase in inflation rate by 1 percentage point	(460,000	)	57,000	
Decrease in inflation rate by 1 percentage point	396,000		(45,000	)
Increase in compensation by 1 percentage point	(420,000	)	51,000	
Decrease in compensation by 1 percentage point	6,000		(1,000	)

Regarding the Netherlands defined benefit plan, the market value of the assets is determined as the discounted stream of guaranteed benefit payments. Given the valuation method of the assets, the expected long-term rate of return on assets equals the discount rate. As such the Netherlands defined benefit plan is not included in the sensitivity analysis for the estimated return on assets, because the sensitivity on the estimated return on assets is implicitly already included in the sensitivity analysis for the discount rate.

#### New Accounting Pronouncements.

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. ASU 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. The guidance is effective for annual and interim periods beginning after December 15, 2012. The adoption of ASU 2013-02 did not have a material impact on Uroplasty's financial position, results of operations or liquidity.

In July 2013, the FASB issued ASU No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carry forward, a Similar Tax Loss, or a Tax Credit Carry forward Exists. ASU No. 2013-11 provides financial statement presentation guidance on whether an unrecognized tax benefit must be presented as either a reduction to a deferred tax asset or separately as a liability. ASU No. 2013-11 will be effective for fiscal years and interim periods within those years, beginning after December 15, 2013. Uroplasty does not believe the adoption of this update will have a material impact on Uroplasty's financial statements.

In April 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in the ASU change the criteria for reporting discontinued operations while enhancing disclosures in this area. It also addresses sources of confusion and inconsistent application related to financial reporting of discontinued operations guidance in GAAP. Under the new guidance, only disposals representing a strategic shift in operations should be presented as discontinued operations. In addition, the new guidance requires expanded disclosures about discontinued operations that will provide financial statement users with more information about the assets, liabilities, income, and expenses of discontinued operations.

The new guidance also requires disclosure of the pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. This disclosure will provide users with information about the ongoing trends in a reporting organization's results from continuing operations. The amendments in the ASU are effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2014. Uroplasty does not believe the adoption of this update will have a material impact on Uroplasty's financial statements.

In May 2014, the FASB has issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) . The guidance in this update supersedes the revenue recognition requirements in Topic 605, Revenue Recognition. In addition, the existing requirements for the recognition of a gain or loss on the transfer of nonfinancial assets that are not in a contract with a customer (for example, assets within the scope of Topic 360, Property, Plant, and Equipment, and intangible assets within the scope of Topic 350, Intangibles—Goodwill and Other) are amended to be consistent with the guidance on recognition and measurement (including the constraint on revenue) in this Update. Under the new guidance, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendments in ASU No, 2014-09 are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. Uroplasty does not believe the adoption of this update will have a material impact on Uroplasty's financial statements.

## Quantitative and Qualitative Disclosures about Market Risk

**Cash Investments:** The primary objective of Uroplasty's investment activities is to preserve Uroplasty's capital for the purpose of funding operations while at the same time maximizing the income Uroplasty receives from its investments without significantly increasing risk or availability. To achieve these objectives, Uroplasty's investment policy allows it to maintain a portfolio of cash equivalents and investments in a variety of marketable

securities, including money market funds, U.S. government securities, and certain bank obligations. Uroplasty's cash and cash equivalents as of March 31, 2014 included liquid money market accounts. Due to the relative short-term nature of these investments, Uroplasty believes that there is no material exposure to interest rate risk.

**Foreign Currency Exchange Risk:** Uroplasty is subject to exposures resulting from foreign currency exchange fluctuations in the normal course of business because of the global nature of its operations. Uroplasty's primary exchange rate exposures are with the Euro and the British pound. The direct financial impact of foreign currency exchange includes the effect of translating profits from local currencies to U.S. dollars, the impact of currency fluctuations on the transfer of goods between Uroplasty's operations in the United States and abroad and transaction gains and losses. A stronger dollar generally has a negative impact on results from operations outside the United States, while a weaker dollar generally has a positive effect because Uroplasty's products are currently manufactured or sourced primarily from the United States.

In addition to the direct financial impact, foreign currency exchange has an indirect financial impact on Uroplasty's results, including the effect on sales volumes within local economies and the impact of any pricing actions Uroplasty may take as a result of foreign exchange rate fluctuations. When the U.S. dollar weakens against foreign currencies, the dollar value of sales denominated in foreign currencies increases. When the U.S. dollar strengthens against foreign currencies, the dollar value of sales denominated in foreign currencies decreases. A hypothetical 10% change in the value of the U.S. dollar in relation to Uroplasty's foreign currency exposures would have had an impact of approximately \$653,000 on Uroplasty's fiscal 2014 sales. This amount is not indicative of the hypothetical net earnings impact due to the partially offsetting impacts on the related cost of goods sold and operating expenses in the applicable foreign currencies.

## INFORMATION WITH RESPECT TO VISION'S BUSINESS

#### **Company Background**

Vision designs, develops, manufactures, and markets products for endoscopy – the science of using an instrument, known as an endoscope – to provide minimally invasive access to areas not readily visible to the human eye. Vision has two reportable segments, medical and industrial. Each of these operating segments has unique characteristics and faces different opportunities and challenges. Vision was incorporated in Delaware, and is the successor to operations that were originally begun in 1987. In December 1990, Vision acquired Machida Incorporated (Machida), which became a wholly-owned subsidiary of Vision.

#### **Medical Business Segment**

Vision's medical segment designs, manufactures, and sells Vision's advanced line of endoscopy-based products, including flexible fiber and video endoscopes and *EndoSheath*® technology, for a variety of specialties and markets. Vision's proprietary reusable, flexible endoscope is combined with a single-use, sterile protective EndoSheath disposable that is placed over the patient contact area of the scope. Vision's always sterile EndoSheath technology reduces the risks of cross-contamination associated with the reuse (or reprocessing ) of conventional endoscopes, which are difficult, costly, and time-consuming to clean and disinfect or sterilize.

Vision targets five market spaces for its endoscopes and EndoSheath technology:

Urology - Vision manufactures, markets, and sells its video and fiber cystoscopes, digital processing units,

EndoSheath technology, peripherals and accessories to urologists. It also supplies its video ureteroscopes to the Endoscopy Division of Stryker.
 Bulmon alogy (Critical Cam), Vision membratures merilate and calls its video and fiber branchesenes (and calls its video and fiber branchesenes).

**Pulmonology** (Critical Care) – Vision manufactures, markets, and sells its video and fiber bronchoscopes (an endoscope that allows detailed viewing of the lungs), digital processing units, EndoSheath technology,

peripherals and accessories to intensivists, pulmonologists, thoracic surgeons, and other airway-related physicians.

Surgery – Vision manufactures, markets, and sells its TNE (trans-nasal esophagoscopy) video endoscopes,

- digital processing units, EndoSheath technology, peripherals and accessories to general surgeons, primarily bariatric and gastroesophageal reflux disease (GERD) surgeons.
   Gastroenterology Vision manufactures, markets, and sells its TNE video endoscopes, digital processing
- units, EndoSheath technology, peripherals and accessories to gastroenterology (GI) physicians, ear, nose, and throat (ENT) physicians and others with a GI focus as part of their practice.
- **ENT (ear, nose, and throat)** Vision manufactures, markets, and sells its ENT video and fiber endoscopes, digital processing units, peripherals and accessories to ENT physicians and speech pathologists.

All of Vision's products, with the exception of its ureteroscopes, are sold directly by its sales force in the United States, and by international distributors in the rest of the world. Vision's ureteroscopes are sold to Stryker, who then distributes them in the United States.

From April 2011 through May 2014, Stryker had exclusive rights to market and sell Vision's cystoscopes, the CST-5000 Video Cystoscope and the CST-4000 Fiber Cystoscope, and the accompanying EndoSheath technology, peripherals and accessories. Vision decided to not extend this exclusive distributorship with Stryker and to directly sell the cystoscopes, the accompanying EndoSheath technology, peripherals and accessories in the U.S. to maximize its revenue and margins. Vision made this decision in large part because Stryker's endoscopy direct sales force focuses on the operating room in hospitals, while most cystoscopy procedures are performed in physicians' offices and ambulatory surgical centers. Vision believes that its U.S. sales force will be able to maximize Vision's revenue potential by focusing on these call points (physicians' offices and ambulatory surgical centers). Vision expects that it

will benefit by realizing the full gross profit contribution, which was previously shared with Stryker.

Vision's goal is to become a customer-centric organization with a focus on enhancing shareholder value. It is doing this by:

- increasing the competencies and capabilities of its sales force in the U.S. by adding proven medical-surgical device sales professionals and expanding its international distribution network in promising territories;
- targeting office-based clinics and ambulatory surgical centers, as well as acute care facilities that recognize patient safety and patient experience as a primary value position;
- capitalizing on its extensive and relevant library of published clinical studies and peer reviewed papers on the efficacy and safety of its EndoSheath technology; and
- enhancing its professional educational programs to allow healthcare professionals to teach other healthcare professionals about its EndoSheath technology.

## **Industrial Business Segment**

Vision's industrial segment, through its wholly-owned subsidiary Machida, designs, manufactures, and sells borescopes to a variety of users, primarily in the aircraft engine manufacturing and aircraft engine maintenance industries. A borescope is an instrument that uses optical fibers or a small camera for the visual inspection of narrow cavities. The borescopes are used to inspect aircraft engines, casting parts and ground turbines, among other items.

Machida's quality line of borescopes includes a number of advanced standard features normally found only in custom designed instruments. Machida was the first to offer a flexible borescope with a grinding attachment, allowing users to blend or smooth small cracks in turbine blades of jet engines without disassembling the engine, saving Vision's customers significant expense and delay.

## Products

Vision has developed two visualization platforms for flexible endoscopy: fiber optic (4000 Series) and video (5000 Series and 7000 Series). The 4000 Series fiberscopes contain advanced fiber optic imaging systems with high quality functional aspects, such as small diameter endoscopes and portability options, through the use of a battery-powered light source. Vision's lightweight, advanced, digital video-based endoscopes facilitate diagnostic and therapeutic procedures. Vision's small diameter videoscopes contain a high resolution, tiny charge-coupled device (CCD) camera at the tip of the scope, offering a sharp, vibrant, full screen image. The 7000 Series and 5000 Series video endoscopes also feature pioneering functional aspects, including the elimination of an external light source, the inclusion of an integrated light emitting diode (LED), industry leading small diameter sizes and robust durability. Programmable buttons located on the control body (handle) of the endoscope allow for immediate operation of the various functions Vision's video system is capable of performing.

The 7000 Series and 5000 Series videoscopes are powered by Vision's multi-functional digital processing unit ( DPU ). Unlike conventional endoscopy towers, Vision has integrated key peripherals into this unit, which allows one-touch image archiving via an integrated digital memory (SD card) system. Users can easily move images captured during various endoscopic procedures to patient files for future viewing. Vision's liquid crystal display ( LCD ) provides full screen presentation with no truncation (framing) of image, commonly seen in other videoscope manufacturers' products. Vision's DPU maintains a smaller footprint than its competitors'. Along with the EndoSheath technology, Vision's DPU contributes significantly to the portability of its videoscopes by allowing bedside procedures where space is limited. Vision's DPU is also easily transported from facility to facility allowing physicians to perform video endoscopy in even the most remote of locations.

The 7000 Series DPU includes a simplified user interface, programmable user preference controls, expanded on-screen notifications, and easy-to-maintain patient lists, all of which allow end-users to improve productivity and workflow by customizing the operation of the system to the day-to-day needs of the practice. Additionally, the system

incorporates a one-touch integrated keyboard to ensure quick activation of functions, including full control of video playback options, such as frame-by-frame review or historical image comparison, both of which are ideal for patient progress review.

## **EndoSheath Technology**

Vision has developed the EndoSheath technology for use with its proprietary endoscopes. EndoSheath technology is made with materials using Vision's proprietary process that makes the sheath lubricious (smooth), allowing the healthcare practitioner to easily install the EndoSheath disposable onto the endoscope. In addition, Vision's EndoSheath technology has an optically clear window that fits securely over the endoscope tip, providing a clear image. Once installed, the disposable sheath offers a complete barrier between the endoscope and the patient. After the procedure is completed, the sheath easily slides off and is removed from the endoscope and discarded.

The EndoSheath technology offers various size working channels, unlike conventional flexible endoscopes, which have the working channel inside the endoscope itself, allowing users to customize the scope to the procedure (e.g., diagnostic cystoscopy, which requires a small working channel, or therapeutic cystoscopy, which requires a larger working channel). This enables Vision to provide procedure-specific EndoSheath technology without requiring physicians to purchase a new endoscope for a different procedure.

The EndoSheath technology offers these key advantages:

*Always Sterile Endoscope.* Vision's always sterile EndoSheath technology is a durable, microbial barrier that prevents direct contact between the reusable endoscope and the patient. Furthermore, the working channel is part of the sheath and carries all the patient tissue material, such as biopsies and aspirated patient fluids. Vision believes this technology significantly reduces the risk of cross-contamination.

*Increased Productivity.* As the use of flexible endoscopy becomes more prevalent, the ability to perform more procedures in a given day has become paramount. Because a flexible endoscope utilizing the EndoSheath technology does not have to undergo the same complex and time-consuming reprocessing routines as conventional endoscopes, the endoscope is ready for the next procedure in typically ten minutes or less, versus 45 minutes to up to 24 hours with conventional endoscopes. Vision's EndoSheath technology allows a physician the opportunity to perform upwards of 25 procedures in an eight-hour day with a single endoscope. This allows for higher patient throughput and increased physician and facility revenue. Vision believes that the ability to have a flexible endoscope that is always ready provides a unique opportunity to any healthcare facility setting that may see additional patients sent to their practice throughout the day.

*Less Capital Costs.* Because an endoscope using the EndoSheath technology is essentially ready at a moment's notice, physicians do not have to invest in the extensive inventory of conventional endoscopes necessary to operate a practice. In very busy hospital endoscopy suites, clinics and physician practices, this capital savings may be significant. Furthermore, the EndoSheath technology allows a single scope to be configured for different applications (e.g., diagnostic or therapeutic) depending on which EndoSheath disposable model is placed over the endoscope. This ability to configure Vision's endoscope with different EndoSheath models further allows healthcare facilities to limit their capital expense by avoiding the need for multiple specialty endoscopes.

*Less Maintenance Costs.* Because an endoscope using the EndoSheath technology does not undergo the rigorous, caustic reprocessing routines that a conventional flexible endoscope must receive, the endoscopes may experience fewer repairs and have a longer useful life. Additionally, many scope repairs occur due to damage to the working channel, which requires extensive brushing and flushing during the manual cleaning phase. Because Vision's endoscopes' working channels are in the disposable sheath, there is never a need for channel-based repairs.

*Facilitates Procedures in Outpatient and Office Settings.* Vision's endoscopes using EndoSheath technology do not need to be reprocessed with conventional caustic and toxic chemicals, so physicians can easily perform procedures in their offices. Using Vision's EndoSheath system, physicians can provide safe endoscopy without elaborate

reprocessing equipment and additional staff. Furthermore, physician reimbursement is typically higher in an office or outpatient setting than in the hospital.

*Enhanced Safety.* According to a survey by the Environmental Working Group in December 2007, ...health care workers are still inhaling and absorbing unknown amounts of glutaraldehyde, in common disinfection procedures, at facilities all over the country. Vision's endoscopes using EndoSheath technology do not require reprocessing with glutaraldehyde or similarly toxic chemicals between procedures, dramatically reducing the exposure to healthcare workers, specifically nurses.

## Urology

## Urology Endoscope Technology

Vision developed unique products for urology with its fiber and video cystoscopes, both utilizing Vision's EndoSheath technology. Vision differentiates its cystoscopy system in a clinical setting by referring to the procedures using Vision's system as the EndoSheath cystoscopy.

Vision's cystoscopes consist of two components – a reusable flexible endoscope incorporating Vision's proprietary design, and a proprietary, sterile EndoSheath disposable. The EndoSheath disposable installs easily onto the cystoscope; it includes a covering for the endoscope and a working channel, which may be used for irrigation, suction and therapeutic tool delivery, as well as a covering over the control body (handle), where the physician operates the cystoscope. The EndoSheath disposable is the only component that comes into contact with the patient, and is discarded after each procedure.

Vision's visualization platform includes its line of advanced digital, video-based flexible cystoscopes, the CST-5000, which utilizes EndoSheath technology. The CST-5000 is a CCD-based video imaging endoscopy system, which includes an integrated built-in LED light source and operates with Vision's all-in-one DPU. Vision also markets and distributes a fiber optic cystoscope, the CST-4000, which utilizes its EndoSheath technology as well.

Vision also developed a video-based flexible ureteroscope, the URT-7000, for Stryker. This endoscope gives surgeons unsurpassed high-definition visualization of the ureters and kidneys with up to 240° of articulation allowing access to the most difficult locations of the kidney. The URT-7000 features an integrated LED, which eliminates the need for a separate light source.

## Urology EndoSheath Technology

Vision offers urologists two sheath models for each of Vision's fiber and video cystoscopes: a diagnostic sheath with a 1.5mm working channel size that provides enhanced patient comfort, and a therapeutic sheath with a larger, 2.1mm working channel size that provides the same capabilities as conventional cystoscopes.

## Pulmonology

## Pulmonology Endoscope Technology

Vision markets and sells products for pulmonology and airway management using its fiber and video bronchoscopes. Vision's bronchoscopes utilize the EndoSheath technology and are inserted through the mouth and into the lungs, providing visualization of the lungs and the ability to perform a variety of diagnostic and therapeutic procedures. Vision's visualization platform includes its line of advanced digital, video-based flexible bronchoscopes, the BRS-5100, as well as a fiber optic bronchoscope, the BRS-4000, both of which incorporate the EndoSheath technology. The BRS-5100 is a CCD-based video imaging endoscopy system, which includes an integrated built-in LED light source and operates with Vision's all-in-one DPU.

## Pulmonology EndoSheath Technology

Vision markets and distributes four sheath models for video and fiber bronchoscopy: a 1.5mm working channel, a 2.1mm working channel, a 2.8mm working channel (outside of the U.S.), and one without a working channel. Vision is currently seeking approval to market the 2.8mm channel in the U.S. The multiple sizes are necessary due to various procedures that are performed by pulmonologists and airway management physicians. Depending on the type of

procedure being performed, a pulmonologist or airway management physician may use a very small diameter EndoSheath disposable, with or without a working channel, or a larger diameter EndoSheath disposable with a working channel.

## **Gastroenterology and Surgery**

## GI and Surgery Endoscope Technology

Vision developed advanced digital, video-based flexible TNE endoscopes, the TNE-5000, which utilizes its EndoSheath technology. The TNE-5000 is a CCD-based video imaging endoscopy system, which includes an integrated built-in LED light source and operates with Vision's all-in-one DPU. This streamlined video-based system eliminates the need for a separate camera head, light source and video monitor, as well as the need for the physician to perform the entire procedure looking through an eyepiece, a practice no longer acceptable in gastroenterology.

## GI and Surgery EndoSheath Technology

Vision markets and distributes two sheath models for Vision's video TNE endoscope: a diagnostic sheath with a 1.5mm working channel size, and a therapeutic sheath with a 2.1mm working channel size. This unique feature of Vision's EndoSheath technology provides gastroenterologists, ENT physicians, bariatric surgeons and others with two choices: a diagnostic sheath with a smaller sheath diameter (due to a smaller working channel) for patient comfort, and a therapeutic sheath with a larger working channel, providing the same capabilities as conventional endoscopes.

## ENT (Ear, Nose, and Throat)

## ENT Endoscope Technology

Vision developed unique products for ENT with Vision's fiber and video laryngoscopes, which Vision refers to as ENT scopes. Vision's visualization platform includes its line of advanced digital, video-based flexible ENT scopes, the ENT-7000 and the ENT-5000. The ENT-7000 is a CCD-based video imaging endoscopy system, which includes an integrated built-in LED light source and operates with Vision's all-in-one DPU.

Vision also developed two fiber optic ENT scopes, the ENT-4000 and the ENT-4500. The ENT-4500 is a small diameter fiber laryngoscope primarily used for small cavity and pediatric procedures.

Vision's fiber and video ENT scopes can be used with or without the EndoSheath technology, as they do not feature any working channels and are diagnostic only.

## Industrial

## Borescopes

Vision's borescopes are constructed in a variety of body types, including portable models, each specifically designed to cover multiple needs and applications:

- *Modular (MBS)* borescope with diameter range from 0.6mm to 2mm, Machida's smallest body type.
- *Slim Lever* borescope with diameter range from 2mm to 6mm and providing angulations in two directions. This is Machida's most widely used body type and includes high quality optics and illumination.
- *Knob* borescope with diameter range from 8mm to 11mm. This four-way, ambulating scope is particularly
  suited for longer (up to 20 feet) borescopes. It comes in different configurations, including direct view with different types of covers, side views, with a working channel and with a permanent side-view option.
- Battery Operated Portable Flexible Borescope borescope with small battery handle; it is ideal for field
- inspections. The borescope kit includes the scope, light guide and sleeve, a light source, battery and handle, and a carrying case.
   Industrial Videoscope 3mm video borescope product line, the smallest diameter videoscope offered in the
  - Industrial Videoscope 3mm video borescope product line, the smallest diameter videoscope offered in the
- industrial market. The video borescope uses a CCD-based video system, which includes an integrated built-in LED light source and operates with Vision's streamlined, multi-functional processor.
- *Portable Video Processor* digital processing unit, which works with the industrial videoscope, allows for portability and accessibility in constrained areas, a common situation in the aviation field.

## **Markets and Distribution**

The end users of Vision's endoscopy systems, the EndoSheath technology and related products primarily consist of urologists, pulmonologists, and other airway management doctors, gastroenterologists, bariatric surgeons, and ENT doctors in medical clinics, physicians' private offices, ambulatory surgical centers, and hospitals. Other physicians may

also use Vision's medical devices performing procedures in alternate settings.

Vision markets and distributes its medical segment products worldwide through a direct sales force in the U.S., a network of distributor organizations outside the U.S., and strategic partners. In the U.S., Vision has a direct sales force and strategic partners for its ureteroscope product line (Stryker). Internationally, Vision utilizes regional or national distributors, who market and distribute all of Vision's products. Most of Vision's distributors outside the U.S. also market and distribute products of other companies.

Vision's borescopes are sold directly by its Machida subsidiary and through a global network of independent sales representatives.

Vision regularly evaluates the effectiveness of all of its sales channels, and may change them if it believes a different method would increase Vision's revenues.

#### Sales to Major Customers

#### **Medical Segment**

Net sales to customers outside the U.S. in Vision's medical segment were approximately \$5.3 million (31% of total net sales) and \$4.4 million (29% of total net sales) for fiscal years 2014 and 2013, respectively.

In fiscal 2014, net sales to Stryker were approximately \$4.9 million, representing 29% of Vision's total net sales and 35% of Vision's total medical segment net sales. Fiscal 2013 net sales to Stryker were approximately \$3.1 million, representing 20% of Vision's total net sales and 26% of Vision's total medical segment net sales.

#### **Industrial Segment**

Net sales to customers outside the U.S. in Vision's industrial segment were approximately \$0.4 million (2% of total net sales) and \$0.6 million (4% of total net sales) for fiscal years 2014 and 2013, respectively.

In fiscal 2014, net sales to Pratt & Whitney, a division of United Technology Corporation, were approximately \$0.5 million, representing 3% of Vision's total net sales and 18% of Vision's total industrial segment net sales. Fiscal 2013 net sales to Pratt & Whitney were approximately \$0.9 million, representing 6% of Vision's total net sales and 26% of Vision's total industrial segment net sales.

#### Backlog

Vision's had an order backlog of approximately \$1.0 million and \$1.7 million on March 31, 2014 and 2013, respectively.

## Manufacturing

## **Disposables (EndoSheath Technology)**

Vision currently manufactures its EndoSheath disposable sheaths at its Natick, Massachusetts ( Natick ) facility using raw materials, molded parts, and components purchased from independent vendors, some of which are manufactured to Vision's specifications. Vision also designs and builds its own production machines and tools. Vision's EndoSheath technology line includes products for all medical markets Vision currently serves.

Most components Vision purchases are available from multiple sources, with the exception of certain key components that are supplied to Vision by key suppliers, with whom Vision has long-term supply arrangements, but no long-term supply agreements. Vision purchases its required components and supplies on a purchase order basis and seeks to maintain adequate inventory levels of such components to prevent supply disruptions. Vision contracts with third parties for the sterilization of all of its EndoSheath disposables.

#### Fiberscopes, Videoscopes, Borescopes, and Peripherals

Vision manufactures its flexible endoscopes for the medical and industrial segments at its Orangeburg, New York (Orangeburg) facility, using purchased components and subassemblies, as well as certain proprietary components Vision or its subcontractors produce. Some purchased components and subassemblies are available from more than one supplier. For most of its purchases, Vision has no long-term agreement with its vendors or suppliers, and Vision purchases its required components and supplies on a purchase order basis. For certain critical components Vision has long-term supply arrangements with third parties, such as with Applitec LTD, which is based in Israel.

## Research & Development ( R&D )

Vision believes that its future success depends in part upon its ability to develop new products and enhance its existing products. Vision plans to continue investing resources in research and development to maintain a healthy and robust product pipeline. Vision's R&D expenses in fiscal years 2014 and 2013 were approximately \$2.1 million and \$1.8 million, respectively, representing 12% of total net sales for both fiscal years.

With respect to its industrial segment, Vision's ability to custom design for specific applications is common practice in Vision's business. On-wing inspections with blending borescopes have become an indispensable tool for aircraft engine manufacturers and service providers. Vision is developing a tungsten braid videoscope with enhanced durability. Vision works closely with Pratt & Whitney, GE, and others to ensure production of the most efficient borescopes for their applications.

#### **Third-Party Reimbursement**

Physicians' offices, medical clinics, and hospitals that purchase medical devices, such as Vision's EndoSheath technology and flexible endoscopes, generally rely on third-party payors, such as Medicare, Medicaid and private health insurance plans, to pay for some or all of the costs of the screening, diagnostic and therapeutic procedures performed with these devices. Whether a particular procedure qualifies for third-party reimbursement depends upon factors such as the safety and effectiveness of the procedure, and reimbursement may be denied if the medical device used is experimental or was used for a non-approved indication. Vision believes, based upon its knowledge and experience of third-party reimbursement practices, and advice from consultants in this area, that third-party reimbursement is available for most procedures that utilize Vision's products. However, most third-party payors do not reimburse health-care providers separately for the cost of Vision's EndoSheath technology.

Third-party payors use a variety of mechanisms to determine reimbursement amounts for procedures such as endoscopies. In most cases, payment is based upon amounts determined by the Centers for Medicare & Medicaid Services (CMS), a governmental agency under the U.S. Department of Health and Human Services. As part of its responsibilities, CMS assigns relative value units (RVUs) to over 10,000 physician services. An RVU for a specific procedure is comprised of values for work, practice expense and malpractice insurance, and when multiplied by a conversion factor, represents a dollar value for a specific procedure.

CMS has multiple fee schedules to accommodate payment to the hospital, the ambulatory surgery center ( ASC ), and the physician services are reimbursed based on where the service is performed. If the physician performs the service in his or her office and the office bears the burden of overhead costs, the physician is reimbursed based on non-facility RVUs to accommodate the overhead costs. If the physician performs the service in a hospital or ASC, the payment is lower, reflecting the physician work and malpractice expenses, but without the overhead since the facility bears that financial burden.

Vision believes that the number of procedures performed in non-facility settings will increase, primarily as a result of the increased differential in payments that physicians will receive for performing these procedures outside of hospital, or ASC. However, as these procedures move to non-facility settings, physicians will have to contend with the cost and effort required to reprocess conventional endoscopes. Vision believes its EndoSheath technology will provide an economically beneficial alternative to the use of conventional endoscopes based upon the provider not having to purchase multiple endoscopes or expensive disinfecting equipment and supplies, and not having to spend valuable time cleaning endoscopes. Vision believes that with over 100 million people in the U.S. over the age of 50, the number of endoscopic procedures that physicians will perform will increase. Vision's EndoSheath technology, combined with the resource-based system for setting values for physician services, represents a sound economic solution for physicians to perform diagnostic and therapeutic procedures in their offices.

## **Quality and Regulatory**

# FDA Clearance and Global Regulatory Approvals

The medical products that Vision currently markets and is developing are regulated as medical devices by the FDA under the federal Food, Drug and Cosmetic Act (the FDC Act ) and require regulatory clearance prior to

commercialization in the U.S. Under the FDC Act, the FDA regulates clinical testing, manufacturing, labeling, distribution and promotion of medical devices in the U.S. Various states and other countries in which Vision's products are currently sold or may be sold in the future may impose additional regulatory requirements.

Flexible endoscopes and accessory products have been classified by the FDA as Class II devices and the EndoSheath technology products have been classified by the FDA as class II sterile devices, and a Section 510(k) Pre-market Notification must be submitted to and cleared by the FDA before such devices can be sold. Vision has received FDA clearance of Vision's 510(k) Pre-market Notifications for all of its products that require

clearance with the exception of the bronchoscope 2.8mm EndoSheath disposable, for which Vision is currently seeking FDA clearance. Vision expects that it will be required to file 510(k) Pre-market Notifications for each additional endoscope that it develops in the future.

Foreign government regulations vary substantially from country to country. The time required to obtain approval by a foreign country may be longer or shorter than that required for FDA clearance, and the requirements may differ significantly.

Under the Canadian Medical Devices Regulations, all medical devices are classified into four classes, Class I being the lowest risk class and Class IV being the highest risk. Class I devices include among others, devices that make only non-invasive contact with the patient. Classes II, III and IV include devices of increasingly higher risk as determined by such factors as degree of invasiveness and the potential consequences to the patient if the device fails or malfunctions. Vision's current products sold in Canada generally fall into Classes I and II. All Class II, III and IV medical devices must have a valid Medical Device License issued by the Therapeutic Products Directorate of Health Canada before they may be sold in Canada (Class I non-sterile devices require only an establishment license, which Vision has obtained and maintains on an annual basis). Vision has obtained applicable Medical Device Licenses in Canada for all of its currently marketed products.

The European Union has adopted legislation, in the form of directives to be implemented in each member state, concerning the regulation of medical devices within the European Union. The directives include, among others, the Medical Devices Directive that establishes standards for regulating the design, manufacture, clinical trials, labeling, and vigilance reporting for medical devices. Vision has received CE (Conformité Européene) certification from Underwriters Laboratories UK for conformity with the European Union Medical Devices Directive allowing Vision to CE mark its product lines currently sold in Europe. No additional pre-market approvals in individual European Union countries are required prior to marketing of a device bearing the CE mark.

## **Quality Standards**

In August 2005, Vision's Natick quality system certification was updated to establish conformance with ISO 13485: 2003 and continued conformance with Medical Devices Directive ( MDD ) 93/42/EEC and the Canadian Medical Device Regulations ( CMDR ).

In April 2007, Vision's Orangeburg facility successfully completed an expansion audit and Vision was awarded International Organization for Standardization (ISO) 13485: 2003 certification for this location. This certification allowed Vision to start shipping scopes from its Orangeburg facility, in addition to shipments from its Natick facility. The Natick and Orangeburg facilities are registered with the FDA as medical device manufacturers. As a result, these facilities are subject to the FDA's Quality System Regulations (QSR), which regulate their design, manufacturing, testing, quality control, and documentation procedures. Vision is also required to comply with the FDA's labeling requirements as well as information reporting regulations.

The export of medical devices is also subject to regulation in certain instances. Vision's compliance with these various regulatory requirements is monitored through periodic inspections by the FDA and audits by independent authorities to maintain Vision's ISO 13485, CMDR and MDD status. Vision routinely updates its systems to comply with changes to applicable regulations such as the recent changes to the MDD, as amended by 2007/47/EC. In April 2013, the Orangeburg facility underwent a successful routine FDA audit with only two minor observations.

In addition to the three-year ISO certification audits, Vision undergoes annual surveillance audits to confirm that it is properly maintaining its quality system. This quality system has been developed in accordance with the International Organization for Standardization to ensure that companies are aware of the standards of quality to which their

products will be held worldwide.

Unlike Vision's medical segment, the manufacturing of Vision's Machida industrial scopes is not subject to direct government regulation.

## **Business Development**

## **Exclusive Urology Supply Agreement with Stryker**

Since September 22, 2010, under a distribution agreement (as amended, the Stryker Agreement ), Stryker had the exclusive rights to market and sell Vision's cystoscopes, the CST-5000 Video Cystoscope and the

## TABLE OF CONTENTS

CST-4000 Fiber Cystoscope, and the accompanying EndoSheath technology, peripherals and accessories. Vision decided to not extend this exclusive distributorship and to directly sell the cystoscopes, the accompanying EndoSheath technology, peripherals and accessories in the U.S. to maximize its revenue and margins. Vision made this decision in large part because Stryker's endoscopy direct sales force focuses on the operating room in hospitals, while most cystoscopy procedures are performed in physicians' offices and ambulatory surgical centers. Vision believes that its U.S. sales force will be able to maximize revenue potential by focusing on these call points (physicians' offices and ambulatory surgical centers). Vision expects that it will benefit by realizing the full gross profit contribution, which was previously shared with Stryker.

Stryker's purchase price for Vision's products is based on its cost to manufacture plus a margin specified in the Stryker Agreement. Vision recognizes revenue for products sold to Stryker in a two-step process. The first step is recognition of revenue for Vision's cost to manufacture these products, which occurs when title passes to Stryker, generally upon shipment of Vision's products F.O.B. shipping point. The second step is recognition of revenue for Vision's specified portion of Stryker's gross profit after Stryker sells the products to its end customers, based on monthly reports received from Stryker. There is no cost of sales associated with revenue under this second step. Stryker is not required to purchase any required minimum amount of products from us.

## Competition

Vision believes that the primary competitive factors in the medical market for flexible endoscopes include safety and effectiveness, the optical quality of product offerings, product reliability, price, physician familiarity with the manufacturer and its products, ease of use and third-party reimbursement policies.

Vision's ability to compete is directly affected by several factors, such as its sales and marketing capabilities, product development and innovation capabilities, ability to obtain required regulatory clearances, ability to protect the proprietary technology which its products are based upon, manufacturing skills and ability to attract and retain skilled employees.

Vision believes its proprietary EndoSheath technology platform currently allows it a significant differentiating factor from its competition. Currently, all of Vision's competitors sell endoscopes that require elaborate and time-consuming reprocessing procedures.

Vision's current and future product lines face global competition, primarily from companies such as Olympus, Pentax, and Karl Storz. Some of its competitors and some potential competitors may have greater financial resources, experience, sales and marketing personnel and capabilities, research and development, and manufacturing personnel and capabilities than Vision does. In addition, any company that is able to significantly redesign conventional flexible endoscopes to simplify or significantly improve their reprocessing, may result in competition with Vision's products.

In its industrial markets, Vision believes that its over 35-year history of product effectiveness, ease of use, product reliability and competitive pricing are the principal competitive factors contributing to its success. Among Vision's competitors are Olympus, Lenox, and Karl Storz Industrial.

## **Product Liability Insurance**

The nature of Vision's products exposes Vision to significant product liability risks. Vision believes that its level of coverage is appropriate, given its business, products, past sales levels and its anticipated sales levels for fiscal 2015. Vision evaluates the adequacy of its coverage periodically to determine if adjustments should be made.

## **Environmental Regulation**

Vision's operations are regulated under various federal, state, and local laws governing the environment, including laws governing the discharge of pollutants into the air and water, the management and disposal of hazardous substances and wastes, and the clean-up of contaminated sites. Vision has infrastructures in place to ensure that its operations are in compliance with all applicable environmental regulations. Vision does not believe that costs of compliance with these laws and regulations will have a material adverse effect on its capital expenditures, operating results, or competitive position.

#### Patents, Intellectual Property and Licensing

Vision seeks to establish and maintain its proprietary rights in its technology and products through the use of patents, copyrights, trademarks and trade secret laws. Vision routinely files applications for and obtains patent, copyright and trademark protection in the U.S. and in selected foreign countries, where Vision believes filing for such protection is appropriate. Vision also seeks to maintain its trade secrets and confidential information by nondisclosure policies and through the use of appropriate confidentiality agreements. Vision's success depends in part on its ability to maintain patent protection for its products, to preserve its trade secrets and to operate without infringing the proprietary rights of third parties. Vision's strategy includes a vigorous protection of its current proprietary rights, as well as actively developing new proprietary innovations that strengthens Vision's place in the markets for the future with additional patents and intellectual property. If Vision loses its patent rights or they expire, it could have a material adverse effect on its business.

## Patents

Vision holds 15 U.S. patents, and has 10 U.S. patent applications pending. In addition, Vision has 27 foreign patents issued and 4 foreign patent applications pending. These patents relate to disposable sheaths for endoscopes and reusable flexible endoscopes, as well as other various products. The issued patents will expire on various dates in the years 2019 through 2027.

## **Trademark Property**

Vision owns the U.S.-registered trademarks *Vision Sciences*<sup>®</sup>, *EndoSheath*<sup>®</sup>, *Slide-On*<sup>®</sup>, *EndoWipe*<sup>®</sup> and *The Vision System*<sup>®</sup>.

## **Properties**

Vision occupies 20,500 square feet in its facility in Orangeburg under a lease that expires in August 2017. Its Natick facility occupies 9,835 square feet under a lease that expires in August 2015.

Vision's existing Natick and Orangeburg facilities are registered with the FDA as medical device manufacturing facilities and, therefore, are subject to the FDA's QSR regarding manufacturing, testing, quality control, and documentation procedures. Vision believes that the physical characteristics and layouts of these facilities are adequate to manufacture its products in compliance with applicable FDA regulations. In addition, both facilities are registered as meeting the requirements of ISO 13485: 2003 and the European Union's Medical Device Directive, allowing Vision to sell its medical products in Europe and Canada.

## Employees

As of February 9, 2015, Vision had 99 full-time employees. None of Vision's employees are represented by a labor union. Vision considers the relationships with its employees to be positive. Competition for technical personnel in the industry in which Vision competes is intense. Vision believes that its future success depends in part on its continued ability to hire, assimilate and retain qualified personnel.

## **Executive Officers of Vision**

The following individuals were serving as executive officers of Vision as of February 9, 2015:

Howard I. Zauberman, age 61, has been Vision's President and Chief Executive Officer (CEO) since November 2013 after serving as its Interim CEO from May 2013 until his permanent appointment. Mr. Zauberman has over 30 years of experience as a leader in the medical products industry. Prior to joining Vision, from 2005 through 2012, Mr. Zauberman was Vice President, Business Development at Henry Schein, Inc., a leading global healthcare distributor serving office based medical practitioners. Mr. Zauberman also served as a Special Venture Partner at Galen Partners, a healthcare growth equity and late stage venture capital firm, focused on technology enabled services, medical devices and specialty pharmaceuticals. Prior to this, Mr. Zauberman has a Masters of Engineering Management from Northwestern University, a Bachelor of Science from Columbia University in mechanical engineering, and a Bachelor's degree from Queens College.

Gary Siegel, age 56, has been Vision's Vice President, Finance since June 26, 2014. Prior to joining the Company, Mr. Siegel was Vice President of Finance at Genta Incorporated. Previous positions during his ten years at Genta included Senior Director, Financial Services and Director, Financial Services. He also served as Genta's Principal Financial Officer and Principal Accounting Officer and Corporate Secretary. Prior to joining Genta, Mr. Siegel worked for two years at Geller & Company, a private consulting firm, where he led the management reporting for a multi-billion dollar client. He also spent 18 years at Warner-Lambert Company and Pfizer Inc., where he held positions of progressively increasing levels of responsibility including Director, Corporate Finance and Director, Financial Planning & Reporting. Mr. Siegel holds a Master of Business Administration from Carnegie-Mellon University and a Bachelor of Science in accounting from the University of Connecticut.

Mark S. Landman, age 60, has been Vision's Vice President, Disposables Operations since 2007 and Vice President of Vision's Medical Division since July 1999. Mr. Landman joined Vision from Boston Scientific in January 1991 and served in a variety of roles in product development, project management, manufacturing engineering, and material control from that date to July 1999.

Jitendra Patel, age 60, has been Vision's Vice President, Industrial Division since August 2000. From August 1995 to July 2000, he served as the Manager of Sales and Marketing for that division.

Officers are elected on an annual basis and serve at the discretion of the Vision board of directors.

# VISION'S MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Executive Summary**

#### **Business Overview**

Vision designs, develops, manufactures, and markets products for endoscopy – the science of using an instrument, known as an endoscope, to provide minimally invasive access to areas not readily visible to the human eye. Vision operates in two segments: medical and industrial.

#### Medical Business Segment

Vision's medical segment designs, manufactures, and sells its advanced line of endoscopy-based products, including its flexible fiber and video endoscopes and its EndoSheath technology, for a variety of specialties and markets. Vision's proprietary reusable flexible endoscope is combined with a single-use, sterile protective EndoSheath disposable that is placed over the patient contact area of the scope. Vision's always sterile EndoSheath technology reduces the risks of cross-contamination associated with the reuse (or reprocessing ) of conventional endoscopes, which are difficult, costly, and time-consuming to clean and disinfect or sterilize.

Vision targets five market spaces for its endoscopes and its EndoSheath technology:

Urology - Vision manufactures, markets, and sells its video and fiber cystoscopes, digital processing units,

• EndoSheath technology, peripherals and accessories to urologists. Vision also supplies its video ureteroscopes to the Endoscopy Division of Stryker.

**Pulmonology** (**Critical Care**) – Vision manufactures, markets, and sells its video and fiber bronchoscopes (an endoscope that allows detailed viewing of the lungs), digital processing units, EndoSheath technology,

peripherals and accessories to intensivists, pulmonologists, thoracic surgeons, and other airway-related physicians.

Surgery – Vision manufactures, markets, and sells its TNE (trans-nasal esophagoscopy) video endoscope,

- digital processing units, EndoSheath technology, peripherals and accessories to general surgeons, primarily bariatric and gastroesophageal reflux disease (GERD) surgeons.
  - **Gastroenterology** Vision manufactures, markets, and sells its TNE video endoscope, digital processing units, EndoSheath technology, peripherals and accessories to gastroenterology (GI) physicians, ear, nose, and
- units, EndoSheath technology, peripherals and accessories to gastroenterology (GI) physicians, ear, nose, and throat (ENT) physicians and others with a GI focus as part of their practice.
- ENT (ear, nose, and throat) Vision manufactures, markets, and sells its ENT video and fiber endoscopes, digital processing units, peripherals and accessories to ENT physicians and speech pathologists.

All of Vision's products, with the exception of its ureteroscopes, are sold directly by Vision's sales force in the United States, and by international distributors in the rest of the world. Vision's ureteroscopes are sold to Stryker, who then distributes them in the United States.

From April 2011 through May 2014, Stryker had the rights to market and sell Vision's cystoscopes, the CST-5000 Video Cystoscope and the CST-4000 Fiber Cystoscope, and the accompanying EndoSheath technology, peripherals and accessories. Vision decided to not renew this exclusivity and to directly sell the cystoscopes, their EndoSheaths, peripherals and accessories in the U.S. to maximize its revenue and margins. Vision made this decision in large part because Stryker's endoscopy direct sales force focuses on the operating room in hospitals, while most cystoscopy procedures are performed in physicians' offices and ambulatory surgical centers. Vision believes that its U.S. sales force will be able to maximize revenue potential by focusing on these call points (physicians' offices and ambulatory surgical centers). Vision expects that it will benefit by realizing the full gross profit contribution, which was

previously shared with Stryker.

Vision's goal is to become a customer-centric organization with a focus on enhancing stockholder value. Vision is doing this by:

• Increasing the competencies and capabilities of its sales force in the U.S. by adding proven medical-surgical device sales professionals and expanding its international distribution network in promising territories;

## TABLE OF CONTENTS

- Targeting office-based clinics and ambulatory surgical centers, as well as acute care facilities, that recognize patient safety and the patient experience as a primary value position;
- Capitalizing on its extensive and relevant library of published clinical studies and peer reviewed papers on the efficacy and safety of its EndoSheath technology; and
- Enhancing its professional educational programs to allow healthcare professionals to teach other healthcare professionals about its EndoSheath technology.

## Industrial Business Segment

Vision's industrial segment, through its wholly-owned subsidiary Machida, designs, manufactures, and sells borescopes to a variety of users, primarily in the aircraft engine manufacturing and aircraft engine maintenance industries. A borescope is an instrument that uses optical fibers for the visual inspection of narrow cavities. Machida's borescopes are used to inspect aircraft engines, casting parts and ground turbines, among other items.

Machida's quality line of borescopes includes a number of advanced standard features normally found only in custom designed instruments. Machida was the first to offer a flexible borescope with a grinding attachment, allowing users to "blend" or smooth small cracks in turbine blades of jet engines without disassembling the engine, saving its customers significant expense and delay.

## Debt Arrangements – Related Party

## Convertible Promissory Notes

Pursuant to a May 29, 2014 letter agreement between Vision and Mr. Lewis C. Pell, its Chairman, or the Prior Letter Agreement, Mr. Pell agreed to provide financial assistance to Vision in the amount of up to \$5.0 million, if necessary to support its operations, for a period ending on the earlier of (i) July 1, 2015 or (ii) Vision raising debt or equity capital in the amount of \$5.0 million or more. The Prior Letter Agreement provided that this financial assistance, if drawn by Vision, would be in the form of an additional loan, share purchase, or financing transaction, on such terms as Vision and Mr. Pell may determine. The Prior Letter Agreement was terminated upon the issuance of the 2014 Note (as defined below).

On June 16, 2014, or the 2014 Effective Date, Vision entered into a convertible promissory note, or the 2014 Note, with Mr. Pell, in accordance with the Prior Letter Agreement. The 2014 Note accrues annual interest at the rate of 1.91%. The 2014 Note must be repaid in full on or before the fifth anniversary of the 2014 Effective Date, or the 2014 Maturity Date, but may be prepaid by Vision at any time without penalty. Vision will be required to repay all amounts outstanding under the 2014 Note upon an event of default, as defined in the 2014 Note. The outstanding principal amount of the 2014 Note is convertible at any time prior to the 2014 Maturity Date, at Mr. Pell's option, into shares of Vision common stock at a price of \$1.11, the closing bid price of Vision common stock on the 2014 Effective Date. As of December 31, 2014, Vision had outstanding principal borrowings of \$4.0 million under the 2014 Note, which is included in convertible debt – related party on Vision's condensed consolidated balance sheet.

On September 25, 2013, or the 2013 Effective Date, Vision entered into a convertible promissory note, or the 2013 Note, with Mr. Pell that allowed Vision to borrow up to \$3.5 million. The 2013 Note accrues annual interest, at the rate of 1.66%. The 2013 Note must be repaid in full on or before the fifth anniversary of the 2013 Effective Date, or the 2013 Maturity Date, but may be prepaid by Vision at any time without penalty. Vision will be required to repay all amounts outstanding under the 2013 Note is convertible at any time prior to the 2013 Maturity Date, at Mr. Pell's option, into shares of Vision common stock at a price of \$0.89, the closing bid price of Vision common stock on the 2013 Effective Date. At December 31, 2014, Vision had outstanding principal borrowings of \$3.5 million, gross of the amount recognized as a beneficial conversion feature, under the 2013 Note, which is included in convertible debt –

related party on Vision's condensed consolidated balance sheet.

At December 31, 2014, Vision had an aggregate amount of \$447 thousand in accrued interest under the 2014 Note, the 2013 Note and the Replacement Note, which is included in accrued expenses on its condensed consolidated balance sheet.

During each draw upon the 2013 Note, a beneficial conversion feature was recorded as a result of the market price of Vision common stock increasing after the Effective Date. The beneficial conversion feature

amounts were recorded as a convertible debt discount with a corresponding increase to additional paid-in capital. The amounts are being amortized over a five-year period from the borrowing date to the Maturity Date. At December 31, 2014, the unamortized convertible debt discount balance was \$1.0 million and is expected to be recognized over a period of approximately 3.75 years.

The following table is a summary of Vision's convertible debt – related party at December 31, 2014:

Convertible debt – related party	A	Gross Principal Amount Outstanding	Unamortized Debt Discount	Net Amount Outstanding	
Replacement Note	\$	20,000	\$ — \$	20,000	
2013 Note		3,500	(978)	2,522	
2014 Note		4,000		4,000	
	\$	27,500	\$ (978 ) \$	26,522	

The scheduled maturities of principal amounts of Vision's convertible debt – related party at December 31, 2014 were \$20.0 million due September 19, 2017, \$3.5 million due September 25, 2018 and \$4.0 million due June 16, 2019.

Concurrently with the Merger Agreement, on December 21, 2014, Vision and Mr. Pell entered into amendments to the 2014 Note, the 2013 Note and the Replacement Note, or the Pell Notes. These amendments will be automatically effective at the effective time of the merger. The amendments to the Pell Notes extend the maturity date of each note from the fifth anniversary of the issuance date to the fifth anniversary of the effective date of the merger or an earlier change of control (as defined in the amendments). Except as provided below, the amendments also prevent the Pell Notes from being converted until after three years following the effective date of the merger or, if earlier, three days prior to the record date for the declaration of any dividend or distribution on the common stock in cash or other property other than common stock. The notes may be converted earlier prior to a change in control or in connection with Vision's prepayment of the Pell Notes. The Pell Notes as amended may be prepaid, at the option of the combined company and upon 15 days' notice to Mr. Pell, without other premium or penalty, with a combination of cash and common stock. Interest on the amended Pell Notes is payable on the maturity date or upon repayment or conversion of all or any portion of the principal under the Pell Note. The amended Pell Notes are subordinated to loans incurred by the combined company to finance certain strategic initiatives, in each case as reasonably approved by Mr. Pell.

## Existing Letter Agreement

Pursuant to a letter agreement dated October 28, 2014 with Mr. Pell, or the Existing Letter Agreement, Mr. Pell has agreed to provide financial assistance to Vision in the amount of up to \$2.5 million, if necessary to support Vision's operations, for a period ending on the earlier of (i) January 1, 2016 or (ii) Vision raising debt or equity capital in the amount of \$2.5 million or more. This financial assistance, if drawn by Vision, would be in the form of an additional loan, share purchase, or financing transaction, on such terms as Vision and Mr. Pell may determine. Vision have not utilized the Existing Letter Agreement. In connection with the Merger Agreement, Vision agreed with Mr. Pell that the Existing Letter Agreement will automatically terminate without further action by any party at the effective time of the merger with Uroplasty.

## **Critical Accounting Policies and Estimates**

The preparation of Vision's condensed consolidated financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Management evaluates these estimates and assumptions on an ongoing basis. Estimates are based on historical experience, when available, and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily

apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Management believes that, of its significant accounting policies, an understanding of the following critical accounting policies is important in obtaining an overall understanding of the condensed consolidated financial statements.

## **Revenue Recognition**

Vision recognizes revenue in accordance with the Financial Accounting Standards Board (the FASB) Accounting Standards Codification (ASC) 605 (Topic 605, Revenue Recognition). ASC 605 requires that five basic criteria must be met before revenue can be recognized:

- 1. persuasive evidence that an arrangement exists;
- 2. delivery has occurred or services were rendered;
- 3. the fee is fixed and determinable;
- 4. collectability is reasonably assured; and
- 5. the fair value of undelivered elements, if any, exists.

Determination of criterion (4) above is based on management's judgment regarding the collectability of invoices for products and services delivered to customers. Should changes in conditions cause management to determine this criterion is not met for certain future transactions, revenue recognized for any reporting period could be adversely affected. Vision recognizes revenue when title passes to the customer, generally upon shipment of its products F.O.B. shipping point. Revenue for service repairs of equipment is recognized after service has been completed, and service contract revenue is recognized ratably over the term of the contract.

For products sold to Stryker, Vision recognize revenue in a two-step process. The first step is recognition of revenue for its cost to manufacture these products when title passes to Stryker, generally upon shipment of its products F.O.B. shipping point. The second step is recognition of revenue for Vision's specified margin of Stryker's gross profit after Stryker sells the products to its end customers, based upon reports received from Stryker monthly. Stryker is not required to purchase any required minimum amount of products from Vision.

## Stock Based Compensation

Vision accounts for stock-based awards issued to employees in accordance with the provisions of ASC 718 (Topic 718, Compensation – Stock Compensation). Vision recognizes stock-based compensation expense on a straight-line uniform basis over the service period of the award, which is generally four years for employees. Vision uses historical data to estimate expected employee behaviors related to option exercises and forfeitures and include these expected forfeitures as a part of the estimate of stock-based compensation expense as of the grant date. For stock-based awards with performance-based vesting conditions, Vision is also required to estimate the probability of the vesting conditions being met. Stock-based awards issued to consultants are accounted for in accordance with the provisions of ASC 718 and ASC 505-50 (Subtopic 50 Equity-Based Payments to Non-Employees of Topic 505, Equity). Options granted to consultants are periodically revalued as the options vest, and are recognized as an expense over the related period of service or the vesting period, whichever is longer. Under the provisions of ASC 718, members of the Board are considered employees for calculation of stock-based compensation expense.

## Allowance for Doubtful Accounts

Vision maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. This allowance is used to report trade receivables at estimated net realizable value. Vision relies on prior experience to estimate cash that ultimately will be collected from the gross receivables balance at period-end. Vision maintains a specific allowance for customer accounts that will likely not be collectible due to customer liquidity issues. Vision also maintains an allowance for estimated future collection losses on existing receivables, determined based on historical trends.

## Inventories

Inventories are stated at the lower of cost or market using the first-in, first-out ( FIFO ) method. If cost exceeds market, inventory is reported at its estimated fair market value based upon Vision's historical experience with inventory becoming obsolete due to age, changes in technology, and other factors. Vision records a write-down for inventories of components that have become obsolete, slow moving, or are in excess of anticipated demand or net realizable value. Vision performs a detailed review of inventory each fiscal quarter that considers multiple factors, including demand forecasts, product life cycle status, product development plans, and current sales levels. Inventories consist of raw materials, work in process, and finished goods.

## **Beneficial Conversion Feature**

Vision accounts for beneficial conversion features in accordance with the provisions of ASC 470-20 (Subtopic 20 Debt with Conversions and Other Options of Topic 470, Debt). A beneficial conversion feature exists if the fair value of the underlying common stock is above the conversion price of the instrument on the commitment date. The difference in the common stock and conversion prices results in a beneficial conversion feature, a nondetachable conversion feature that is in the money at the commitment date. This resulting benefit is recorded as a convertible debt discount, with a corresponding increase to additional paid-in capital, and amortized using the effective interest method over the period from the commitment date (borrowing date) to the maturity date of the convertible debt.

## Warranty Obligations

Vision provides for the estimated cost of warranties at the time the related revenue is recognized based on the number of units sold, historical and anticipated rates of warranty claims, and cost per claim. Vision periodically assesses the adequacy of its recorded warranty liabilities and adjust the amounts as necessary. Warranty expense is recorded in cost of sales in Vision's condensed consolidated statement of operations.

## **Results of Operations (Dollars in thousands, except per share amounts)**

## Net Sales

In the medical segment, Vision tracks sales of its endoscopes and EndoSheath technology by market. Vision also tracks sales of peripherals and accessories that can be sold to more than one market. Net sales by operating segment and by market/category for the three and nine months ended December 31, 2014 and 2013, respectively, were as follows:

	Three Months Ended December 31,			Nine Months Ended December 31,					
Market/Category		2014		2013	Change	2014		2013	Change
Urology	\$	1,995	\$	2,097	-5 % \$	5,696	\$	5,614	1 %
ENT		510		386	32 %	1,271		1,128	13 %
TNE		68		361	-81 %	325		944	-66 %
Pulmonology		241		276	-13 %	833		757	10 %
Repairs, peripherals, and									
accessories		1,041		466	123 %	2,057		1,570	31 %
Total medical sales		3,855		3,586	8 %	10,182		10,013	2 %
Total industrial sales		1,065		921	16 %	2,600		2,114	23 %
Net sales	\$	4,920	\$	4,507	9 % \$	12,782	\$	12,127	5 %

Net sales increased \$0.4 million, or 9%, to \$4.9 million for the three months ended December 31, 2014 compared with \$4.5 million during the comparable prior-year period. Higher sales in Vision's medical segment were led by sales to ENT markets and higher revenue from repairs, peripherals and accessories, partially offset by lower sales in Vision's TNE, urology and pulmonology markets. Industrial segment sales increased 16%, or \$0.1 million, to \$1.1 million, primarily due to the sale of new products.

Net sales increased \$0.7 million, or 5%, to \$12.8 million for the nine months ended December 31, 2014 compared with \$12.1 million during the prior-year period. During the nine months ended December 31, 2014, Vision's medical

segment's net sales of \$10.2 million increased by \$0.2 million, or 2%, as higher revenue from repairs, peripherals and accessories and increased sales to the urology, pulmonology and ENT markets were mostly offset by decreases in sales to the TNE market. Vision's industrial segment's net sales of \$2.6 million increased by \$0.5 million, or 23%, primarily due to the addition of new customers.

The following table summarizes net sales by market/category and by product for Vision's medical operating segment for the three and nine months ended December 31, 2014 and 2013, respectively:

	,	Three Months Ended December 31,			Nine Months Ended December 31,				
Market/Category		2014		2013	Change	2014		2013	Change
Urology									
Endoscopes	\$	728	\$	1,219	-40 % \$	1,991	\$	3,206	-38 %
EndoSheath disposables		1,267		878	44 %	3,705		2,408	54 %
Total urology market		1,995		2,097	-5 %	5,696		5,614	1 %
ENT									
Endoscopes		510		386	32 %	1,271		1,128	13 %
TNE									
Endoscopes		27		309	-91 %	188		788	-76 %
EndoSheath disposables		41		52	-21 %	137		156	-12 %
Total TNE market		68		361	-81 %	325		944	-66 %
Pulmonology									
Endoscopes		197		245	-20 %	666		633	5 %
EndoSheath disposables		44		31	42 %	167		124	35 %
Total pulmonology market		241		276	-13 %	833		757	10 %
Repairs, peripherals, and									
accessories		1,041		466	123 %	2,057		1,570	31 %
Total medical sales	\$	3,855	\$	3,586	8 % \$	10,182	\$	10,013	2 %
Product									
Endoscopes	\$	1,462	\$	2,159	-32 % \$	4,116	\$	5,755	-28 %
EndoSheath disposables		1,352		961	41 %	4,009		2,688	49 %
Repairs, peripherals, and									
accessories		1,041		466	123 %	2,057		1,570	31 %
Total medical sales	\$	3,855	\$	3,586	8 % \$	10,182	\$	10,013	2 %

Net sales to the urology market of \$2.0 million for the three months ended December 31, 2014 decreased by \$0.1 million, or 5%, compared with the prior-year period. For the nine months ended December 31, 2014 sales of \$5.7 million increased by \$0.1 million, or 1%, compared with their prior-year period. Prior to May 2014, Stryker had the rights to market and sell Vision's cystoscopes, the CST- 5000 Video Cystoscope and the CST-4000 Fiber Cystoscope, and the accompanying EndoSheath technology, peripherals and accessories. During May 2014, Vision began to market and sell the cystoscopes, their EndoSheaths, peripherals and accessories direct in the U.S. Lower sales of endoscopes have resulted from this changeover. However, this decrease has been offset by increased sales of EndoSheath disposables.

Net sales to the ENT market of \$0.5 million and \$1.3 million for the three and nine months ended December 31, 2014, respectively, increased by \$0.1 million, or 32%, and \$0.1 million, or 13%, respectively, compared with their prior-year periods. The increase was primarily due to the launch in September 2014 of a new ENT-7000 model that features the smallest diameter insertion tube available at 2.4mm in size.

Net sales to the TNE market of \$68 thousand and \$0.3 million for the three and nine months ended December 31, 2014, respectively, decreased by \$0.3 million, or 81%, and \$0.6 million, or 66%, respectively, compared with their prior-year periods. Vision's salesforce has been focused on the changes in the urology market discussed above, contributing to a decline in sales activity in this market.

Net sales to the pulmonology market of \$0.2 million for the three months ended December 31, 2014 decreased by \$35 thousand, or 13%, compared with the prior-year period. However, sales for the nine months ended December 31, 2014 of \$0.8 million increased by \$0.1 million, or 10%, from the same period one year ago. The increase was primarily due to the launch in May 2014 of a new video-based bronchoscope and digital processing unit, the BRS-5100.

Net sales of all repairs, peripherals, and accessories of \$1.0 million and \$2.1 million for the three and nine months ended December 31, 2014, respectively, increased by \$0.6 million, or 123%, and \$0.5 million, or 31%, respectively, compared with their prior-year periods, primarily due to increased repairs of ureteroscopes.

## Gross Profit (Net Sales Less Cost of Sales)

Gross profit by operating segment for the three and nine months ended December 31, 2014 and 2013, respectively, was as follows:

	Three Months Ended December 31,									
Gross Profit	2014		2013		Change	2014		2013		Change
Medical	\$ 1,448	\$	996		45 % \$	3,369	\$	2,770		22 %
As percentage of net sales	37.6	%	27.8	%		33.1	%	27.7	%	
Industrial	455		382		19 %	941		883		7 %
As percentage of net sales	42.7	%	41.5	%		36.2	%	41.8	%	
Gross profit	\$ 1,903	\$	1,378		38 % \$	4,310	\$	3,653		18 %
Gross profit margin										
percentage	38.7	%	30.6	%		33.7	%	30.1	%	

The gross profit margin percentage of 38.7% and 33.7% for the three and nine months ended December 31, 2014, respectively, increased from 30.6% and 30.1% for the prior-year periods, respectively. The increase was primarily due to an improved margin in the medical products segment, resulting from Vision's direct selling of cystoscopes, their EndoSheaths, peripherals and accessories direct in the U.S., as well as Vision's cost-improvement efforts.

#### Operating Expenses (Selling, General, and Administrative (SG&A) and Research and Development (R&D)

Operating expenses by operating segment for the three and nine months ended December 31, 2014 and 2013, respectively were as follows:

		Three Mo Decer							
<b>Operating Expenses</b>		2014		2013	Change 2014		2013		Change
SG&A expenses									
Medical	\$	2,428	\$	2,120	15 % \$	6,745	\$	6,779	-1 %
Industrial		332		184	80 %	864		625	38 %
Total SG&A expenses		2,760		2,304	20 %	7,609		7,404	3 %
R&D expenses									
Medical		588		552	7 %	1,465		1,399	5 %
Industrial		_	_			_	_		_
Total R&D expenses		588		552	7 %	1,465		1,399	5 %
Total operating expenses	\$	3,348	\$	2,856	17 % \$	9,074	\$	8,803	3 %
Selling, General, & Administ	rative	( SG&A	) Ex	penses					

Selling, general and administrative (SG&A) expenses were \$2.8 million for the three months ended December 31, 2014, an increase of \$0.5 million, or 20%, compared with the prior-year period. SG&A expenses for the three months ended December 31, 2014 includes approximately \$0.5 million of transaction expenses incurred for the proposed merger with Uroplasty. Excluding these transaction expenses, SG&A expenses and total operating expenses were below the prior-year figure. Similarly, for the nine months ended December 31, 2014, SG&A expenses were \$7.6 million, an increase of \$0.2 million, or 3%, over the comparable prior-year period. Excluding the transaction expenses associated with the proposed merger with Uroplasty, SG&A expenses for the three and nine months ended December 31, 2014 were below the comparable prior-year figures.

## Research & Development ( R&D ) Expenses

Research and development ( R&D ) expenses were \$0.6 million for the three months ended December 31, 2014, an increase of 7% over the same period last year, primarily attributable to higher product development

costs and the timing of expenses. For the nine months ended December 31, 2014, R&D expenses were \$1.5 million, an increase of \$0.1 million, or 5%, over the same period last year.

#### **Other Expense**

Other (expense) income for the three and nine months ended December 31, 2014 and 2013, respectively, were as follows:

	I	Three M Dece	onths mber								
Other Expense		2014		2013		Change	2014		2013		Change
Interest expense, net		(114	)	(58	)	97 %	(303	)	(142	)	113 %
Other, net		(3	)	(18	)	-83 %	(15	)	(16	)	-6 %
Other expense	\$	(117	)\$	(76	)	54 % \$	(318	)\$	(158	)	101 %

Other expense for the three and nine months ended December 31, 2014 increased compared with their respective comparison periods due to interest expense resulting from a higher amount outstanding of convertible debt-related party and the amortization of debt discount.

#### Net Loss

Net loss of \$(1.6) million for the three months ended December 31, 2014 was unchanged from the prior-year period, as higher gross margin was offset by higher SG&A expenses. SG&A expenses for the three months ended December 31, 2014 included approximately \$0.5 million of transaction expenses incurred for the proposed merger with Uroplasty. Net loss of \$(5.1) million for the nine months ended December 31, 2014 improved from \$(5.3) million in the prior-year period as a result of higher gross margin partially offset by higher SG&A expenses resulting from the transaction expenses incurred for the proposed merger.

#### Net Loss per Common Share – Basic and Diluted

Net loss per basic and common share remained unchanged at (0.03) per share for the three months ended December 31, 2014 and December 31, 2013, and was (0.11) per share for the nine months ended December 31, 2014 and (0.12) per share for the nine months ended December 31, 2013.

#### Liquidity, Capital Resources, and Outlook

The following table summarizes selected financial information as of December 31, 2014 and March 31, 2014:

	I	December 31, 2014	March 31, 2014
Cash and cash equivalents	\$	1,548	\$ 1,237
Accounts receivable, net	\$	4,056	\$ 3,818
Inventories, net	\$	4,314	\$ 4,194
Working capital	\$	6,566	\$ 6,863

Vision's cash and cash equivalents, availability of \$1.0 million on the 2014 Note and availability of \$2.5 million on the Existing Letter Agreement are its principal sources of liquidity. Cash and cash equivalents at December 31, 2014 were \$1.5 million compared with \$1.2 million at March 31, 2014. Working capital was \$6.6 million at December 31, 2014

compared with \$6.9 million at March 31, 2014.

For the nine months ended December 31, 2014, Vision used \$3.7 million of net cash in its operating activities, an improvement of \$0.8 million compared with \$4.5 million in the prior-year period. As a result, for the nine months ended December 31, 2014 Vision issued \$4.0 million in convertible debt-related party compared with \$5.0 million in the prior-year period.

Vision has incurred transaction expenses of approximately \$0.5 million in relation to the proposed merger with Uroplasty. Additional significant expenses will be incurred through the close of the merger transaction.

# Outlook

Vision has incurred substantial operating losses since its inception and there can be no assurance that it will ever achieve or sustain a profitable level of operations in the future. Vision anticipates that it will continue to

incur negative cash flows from operations during fiscal 2015, driven by continued investment in a direct sales force for the U.S. market, spending for marketing, revitalizing a research and development pipeline, and general business operations. As of December 31, 2014, Vision had cash and cash equivalents totaling approximately \$1.5 million. Vision expects that its cash at December 31, 2014, together with the \$1.0 million of capital available to it under the 2014 Note as of December 31, 2014, plus the \$2.5 million of capital to be made available to it under the Existing Letter Agreement, should be sufficient to fund its operations through at least December 31, 2015. However, if Vision's performance expectations fall short (including its failure to generate expected levels of sales) or its expenses exceed expectations, or if the commitments under the 2014 Note or the Existing Letter Agreement become unavailable, Vision will need to secure additional financing and/or reduce its expenses to continue its operations. Vision's failure to do so would have a material adverse impact on its prospects and financial condition. There can be no assurance that any contemplated additional financing will be available on terms acceptable to Vision, if at all. If required, Vision believes it would be able to reduce its expenses to a sufficient level to continue to operate as a going concern.

## **Off-Balance Sheet Arrangements**

At December 31, 2014, Vision had no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

## Results of Operations for the fiscal year ended March 31, 2014

(Dollars in thousands, except per share amounts)

#### Net Sales

In the medical segment, Vision tracks sales of its endoscopes and EndoSheath technology by market. Vision also tracks sales of peripherals and accessories that can be sold to more than one market. Net sales by operating segment and by market/category for fiscal years 2014 and 2013 were as follows:

	Fiscal Year Ended March 31,							
Market/Category		2014		2013	Change			
Urology	\$	7,988	\$	5,439	47	%		
ENT		1,737		1,896	-8	%		
TNE		1,189		1,019	17	%		
Pulmonology		1,107		789	40	%		
Spine				440	-100	%		
Repairs, peripherals, and accessories		2,112		2,047	3	%		
Total medical sales	\$	14,133	\$	11,630	22	%		
Borescopes		2,247		2,745	-18	%		
Repairs		728		912	-20	%		
Total industrial sales	\$	2,975	\$	3,657	-19	%		
Net sales	\$	17,108	\$	15,287	12	%		

Net sales increased \$1.8 million, or 12%, in fiscal 2014 to \$17.1 million compared to \$15.3 million in fiscal 2013. During fiscal 2014, Vision's medical segment's net sales of \$14.1 million increased by \$2.5 million, or 22%, primarily attributable to solid growth in the urology market (\$2.5 million). Vision's industrial segment's net sales of \$3.0 million decreased by \$0.7 million, or 19%, primarily attributable to lower demand for its 2.0 mm video-based borescopes and

engine turning tools.

The following table summarizes net sales by market/category and by product for Vision's medical operating segment for fiscal years 2014 and 2013:

	Fiscal Year Ended March 31, 2014							Fiscal Year Ended March 31, 2013						
Market/Category		U.S.	Int	ernationa	1	Total	U.S. Internationa				1	Total		
Urology														
Endoscopes	\$	3,471	\$	971	\$	4,442	\$	1,883	\$	642	\$	2,525		
EndoSheath disposables		997		2,549		3,546		973		1,941		2,914		
Total urology market		4,468		3,520		7,988		2,856		2,583		5,439		
ENT														
Endoscopes		1,281		456		1,737		1,334		562		1,896		
TNE														
Endoscopes		850		124		974		804		67		871		
EndoSheath disposables		204		11		215		145		3		148		
Total TNE market		1,054		135		1,189		949		70		1,019		
Pulmonology														
Endoscopes		543		338		881		277		369		646		
EndoSheath disposables		58		168		226		34		109		143		
Total pulmonology market		601		506		1,107		311		478		789		
Spine														
Endoscopes		_	_	_	-	_	_	440		_	-	440		
Repairs, peripherals, and														
accessories		1,452		660		2,112		1,377		670		2,047		
Total medical sales	\$	8,856	\$	5,277	\$	14,133	\$	7,267	\$	4,363	\$	11,630		
Product														
Endoscopes	\$	6,145	\$	1,889	\$	8,034	\$	4,738	\$	1,640	\$	6,378		
EndoSheath disposables		1,259		2,728		3,987		1,152		2,053		3,205		
Repairs, peripherals, and		1 450				0.110		1 0 7 7				2 0 17		
accessories	<b>.</b>	1,452	<i><b></b></i>	660	<b></b>	2,112	<i>•</i>	1,377	<i>•</i>	670	<b></b>	2,047		
Total medical sales	\$	8,856	\$	5,277	\$	14,133	\$	7,267	\$	4,363	\$	11,630		

Net sales to the urology market in fiscal 2014 increased by \$2.5 million, or 47%, as compared to fiscal 2013. The year-over-year growth was primarily attributable to higher sales of Vision's endoscopes and EndoSheath technology products to Stryker (\$1.7 million) and its international distributors (\$0.9 million). The adoption of Vision's EndoSheath technology in Vision's international markets continues to be strong and a growth driver for Vision's business as evidenced by the sales increase of \$0.6 million, or 31%, in fiscal 2014 as compared to fiscal 2013.

Net sales to the ENT market in fiscal 2014 decreased by \$0.2 million, or 8%, as compared to fiscal 2013. The decline was primarily attributable to a worldwide softening of demand for Vision's ENT fiberscopes (\$0.2 million). Vision did, however, realize 5% growth in sales of its videoscope platform driven by the introduction of its 7000 series digital processing unit in fiscal 2014 as compared to fiscal 2013.

Net sales to the TNE market in fiscal 2014 increased by \$0.2 million, or 17%, as compared to fiscal 2013. An increase in demand for Vision's EndoSheath technology contributed to the year-over-year growth (\$0.1 million). Vision's effort

to drive awareness of the efficacy and safety of its EndoSheath technology and increase utilization resulted in the 41% unit volume growth in fiscal 2014.

Net sales to the pulmonology market in fiscal 2014 increased by \$0.3 million, or 40%, as compared to fiscal 2013. The year-over-year growth was primarily attributable to strong demand for Vision's video platform (video-based bronchoscope and digital processing unit) in the U.S. (\$0.2 million). Vision also achieved 55% unit volume growth of its EndoSheath technology in fiscal 2014 as compared to fiscal 2013 as it continues to increase its installed base in the U.S. and drive further adoption of its sterile endoscopic solution.

Vision did not sell any surgical endoscope systems to SpineView during the fiscal year. In December 2012, SpineView received 510(k) clearance from the Food and Drug Administration (FDA) to use Vision's system

for spine applications. With this clearance and the units supplied in fiscal 2013, SpineView has been conducting clinical preference trials for minimally invasive spine surgeries and seeking reimbursement for the procedure. As a result, Vision did not anticipate any sales in fiscal 2014 nor does it expect any shipments in fiscal 2015.

Net sales of all repairs, peripherals, and accessories in fiscal 2014 increased by \$0.1 million, or 3%, as compared to fiscal 2013. The year-over-year growth was primarily attributable to an increase in sales of Vision's peripherals and accessories in the international markets (\$0.1 million).

## Gross Profit (Net Sales Less Cost of Sales)

Gross profit by operating segment for fiscal years 2014 and 2013 was as follows:

Gross Profit			2013		Change	!	
Medical	\$	3,469	\$	3,102		12	%
As percentage of net sales		24.5	%	26.7	%	-2.2	%
Industrial		1,029		1,240		-17	%
As percentage of net sales		34.6	%	33.9	%	0.7	%
Gross profit	\$	4,498	\$	4,342		4	%
Gross margin percentage		26.3	%	28.4	%	-2.1	%

The gross margin percentage was 26.3% in fiscal 2014 compared to 28.4% in fiscal 2013. The year-over-year decline was primarily attributable to an inventory charge of \$0.6 million to write-off slow moving and obsolete materials (gross margin percentage point impact of 3.5% in fiscal 2014). In the fourth quarter of fiscal 2014, Vision rendered older products obsolete and reduced excess inventory in preparation for launching its latest generation products in fiscal 2015.

#### Operating Expenses (Selling, General, and Administrative (SG&A) and Research and Development (R&D))

Operating expenses by operating segment for fiscal years 2014 and 2013 were as follows:

	Fiscal Year Ended March 31,								
Operating Expenses		2014		2013	Change				
SG&A expenses									
Medical	\$	8,803	\$	9,663	-9 %				
Industrial		1,038		1,336	-22 %				
Total SG&A expenses		9,841		10,999	-11 %				
R&D expenses									
Medical		2,101		1,820	15 %				
Industrial		_							
Total R&D expenses		2,101		1,820	15 %				
<b>Total operating expenses</b> SG&A Expenses	\$	11,942	\$	12,819	-7 %				

SG&A expenses were \$9.8 million in fiscal 2014, representing a decrease of \$1.2 million, or 11%, as compared to fiscal 2013. The year-over-year decrease was primarily attributable to the following:

Lower stock-based compensation expense (\$0.8 million). The fiscal 2014 period benefited from the reversal

- of \$0.3 million of stock-based compensation expense for Vision's former President and Chief Executive Officer, Cynthia F. Ansari; and Lower corporate salaries and benefits expenses (\$0.4 million). Vision recorded a one-time severance pay of
- \$0.3 million for its former EVP, Corporate Development and Chief Financial Officer, Katherine L. Wolf, in the second quarter of fiscal 2013, which was not repeated in the current fiscal year.

## R&D Expenses

R&D expenses were \$2.1 million in fiscal 2014, representing an increase of \$0.3 million, or 15%, as compared to fiscal 2013. The year-over-year increase was primarily attributable to the following:

- Higher product development costs for Vision's next generation bronchoscope (\$0.1 million); and Higher engineering costs (\$0.2 million). Vision improved the stability and reliability of its next generation
- digital processing unit, the DPU-7000, which it launched in March 2013 and introduced at a trade show in April 2013.

# Other (Expense) Income

Other (expense) income for fiscal years 2014 and 2013 was as follows:

	Fiscal Year Ended March 31,								
Other (Expense) Income		2014		2013		Change			
Interest income	\$	1	\$	4		-75 %			
Interest expense		(192	)	(503	)	-62 %			
Debt cost expense		(43	)	(272	)	-84 %			
Loss on extinguishment of debt		_	_	(1,244	)	-100 %			
Other, net		(24	)	(53	)	-55 %			
Other expense	\$	(258	)\$	(2,068	)	-88 %			

Other expense was \$0.3 million in fiscal 2014, representing a decrease of \$1.8 million, or 88%, as compared to fiscal 2013. In connection with the termination of the previous debt arrangements with its Chairman, Vision wrote-off the remaining deferred debt cost balance of \$1.2 million at September 19, 2012 and classified the transaction as a loss on the extinguishment of debt in fiscal 2013.

#### Liquidity and Capital Resources

The following table summarizes selected financial information and statistics as of March 31, 2014 and 2013:

		Ma	arch 31,	,		
	2014					
Cash and cash equivalents	\$	1,237	\$	788		
Accounts receivable, net	\$	3,818	\$	3,624		
Inventories, net	\$	4,194	\$	5,158		
Working capital	\$	6,863	\$	6,957		

Vision's cash and cash equivalents is its principal source of liquidity. Cash and cash equivalents at March 31, 2014 were \$1.2 million compared to \$0.8 million at March 31, 2013. Working capital was \$6.9 million at the end of fiscal 2014 compared to \$7.0 million at the end of fiscal 2013. The decrease in working capital was primarily attributable to lower inventories, partially offset by higher cash and accounts receivable balances. Given Vision's limited capital resources, it continues to focus its efforts on reducing its days sales outstanding while maintaining an adequate level of inventory.

In fiscal 2014, Vision used \$5.9 million of net cash in its operating activities compared to \$9.6 million in fiscal 2013. The improvement in cash used in operations was primarily attributable to higher accounts receivable collections

during fiscal 2014 (a favorable change of \$1.3 million) and reduced spend on inventories (a favorable change of \$2.1 million) compared to fiscal 2013. In addition, Vision achieved a 27% improvement in net loss (\$2.8 million) in fiscal 2014, as compared to fiscal 2013, resulting from a higher gross profit (\$0.2 million) and lower operating expenses (\$0.9 million).

In fiscal 2014, Vision used \$50 thousand of net cash from its investing activities compared to \$90 thousand in fiscal 2013. The decrease was primarily attributable to lower capital expenditures during fiscal 2014.

In fiscal 2014, Vision provided \$6.4 million of net cash from its financing activities compared to \$7.9 million in fiscal 2013, of which \$6.5 million and \$7.0 million, respectively, was provided by related party debt notes. The decrease was primarily attributable to the net proceeds from the sale of common stock to LPC during fiscal 2013 (\$0.9 million).

## **Contractual Obligations**

The following table summarizes Vision's significant contractual commitments as of March 31, 2014 and the effects such commitments are expected to have on its liquidity and cash flows in future periods.

	Payments Due by Period										
Contractual Obligation	Total		Less Than 1 Year	1 - 3 Years	3 - 5 Years	More Than 5 Years					
Convertible debt—related party	\$ 23,500	\$	— \$	— \$	23,500	\$					
Office lease commitments	667		471	196	_						
Capital lease obligations	22		22	—	_						
Total contractual obligations	\$ 24,189	\$	<b>493</b> \$	<b>196</b> \$	23,500	\$					

Contractual commitments in the table above represent future cash obligations that are legally binding and enforceable under agreements with third parties. These amounts relate to future minimum payments under Vision's convertible debt and operating and capital leases. Vision expect to be able to meet its obligations in the ordinary course.

#### **Off-Balance Sheet Arrangements**

At March 31, 2014, Vision had no off-balance sheet arrangements.

#### UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS

The following Unaudited Pro Forma Condensed Combined Statements of Operations for the year ended March 31, 2014 and the nine months ended December 31, 2014 combine the historical consolidated statements of operations of Uroplasty and Vision, giving effect to the merger as if it had been consummated on April 1, 2013, the beginning of the earliest period presented. The following Unaudited Pro Forma Condensed Combined Balance Sheet combines the historical consolidated balance sheets of Uroplasty and Vision, giving effect to the merger as if it had been consummated on December 31, 2014. Subject to shareholder and regulatory approvals, the merger is expected to close in the first half of calendar year 2015.

Uroplasty and Vision entered into the merger agreement, pursuant to which Uroplasty will merge with and into Merger Sub, a wholly-owned subsidiary of Vision. Merger Sub will be the surviving company in the merger, will change its name to Uroplasty, LLC, and Vision will continue to be the sole member of the surviving company. After the merger, Vision and its consolidated subsidiaries, including the surviving company and its subsidiaries, will operate as a combined company under the name Cogentix Medical, Inc.

At the effective time of the merger, each Uroplasty share will be cancelled and converted into the right to receive 3.6331 Vision shares, subject to adjustment to fully reflect the effect of any reclassification, stock split, stock dividend or distribution, recapitalization or other similar transaction with respect to either the Uroplasty shares or Vision shares prior to the completion of the merger. Immediately after the consummation of the merger, Uroplasty shareholders, in the aggregate, will own approximately 62.5% of the combined company's common shares.

After consideration of all applicable factors pursuant to the business combination accounting rules, the parties consider Uroplasty to be the accounting acquirer for purposes of the preparation of the pro forma combined financial information. Since Vision will issue its common shares to holders of Uroplasty common stock, Vision is the legal acquirer . Accordingly, the merger will be accounted for as a reverse acquisition and Uroplasty will allocate the consideration deemed given by Uroplasty to complete the merger with Vision to the fair value of Vision's tangible and intangible assets and liabilities at the merger date, with the excess purchase price being recorded as goodwill. In accordance with reverse acquisition accounting, the consolidated financial statements of Uroplasty will be the predecessor and reflect the merger with Vision beginning with the day of the merger.

The pro forma combined financial information has been prepared in accordance with SEC Regulation S-X Article 11. The pro forma combined financial information is presented for illustrative purposes only and is not necessarily indicative of the combined operating results or financial position that would have occurred if the merger had been consummated on the dates and in accordance with the assumptions described herein, nor is it necessarily indicative of future results of operations or financial position of the combined company.

As of the date of this joint proxy statement/prospectus, Uroplasty has not completed the detailed valuation studies necessary to determine the fair values of the Vision assets and liabilities, nor has it identified all adjustments necessary to conform Vision's accounting policies to Uroplasty's accounting policies. A final determination of the fair value of Vision's assets and liabilities will be based on the actual net tangible and intangible assets and liabilities of Vision that exist as of the date of completion of the merger. Additionally, the value of the consideration deemed (for accounting purposes only) to be given by Uroplasty to complete the merger will be determined based on the trading price of Uroplasty's common stock at the time of the completion of the merger rather than the closing share price on February 9, 2015 used to determine the purchase price for illustrative purposes in the Unaudited Pro Forma Condensed Combined Financial Statements presented below. The preliminary unaudited Pro Forma Condensed Combined Financial Statements presented below. Uroplasty estimated the fair value of Vision's assets and liabilities based on discussions with Vision's management, preliminary valuation studies, due diligence and information presented in public filings.

Accordingly, the unaudited pro forma purchase price adjustments are preliminary and are subject to further adjustments as additional information becomes available and as additional analyses are performed. Upon completion of the merger, final valuations will be performed. Increases or decreases in the fair value of relevant balance sheet amounts will result in adjustments to the balance sheet and/or statements of operations. There can be no assurance that such finalization will not result in material changes.

These Unaudited Pro Forma Condensed Combined Financial Statements have been developed from and should be read in conjunction with (i) the unaudited interim consolidated financial statements of Uroplasty and of Vision for the quarterly period ended December 31, 2014, and (ii) the audited consolidated financial statements of Uroplasty and of Vision for the fiscal year ended March 31, 2014, beginning on pages F-1 and F-39.

# Unaudited Pro Forma Condensed Combined Statements of Operations Year Ended March 31, 2014 (in thousands, except per share)

	UPI		VSCI		Pro forma Adjustments		Note Ref	Pro forma Financials	
Net sales	\$ 24,577	\$	17,108					\$ 41,685	
Cost of goods sold	3,050		12,610		580		4(a)	16,240	
Gross profit	21,527		4,498		(580	)		25,445	
Operating expenses:									
SG&A	24,674		9,841		543		4(a)	35,058	
Research and development	2,151		2,101					4,252	
	26,825		11,942		543			39,310	
Operating loss	(5,298	)	(7,444	)	(1,123	)		(13,865	)
Other income (expense):									
Interest income	22		1					23	
Interest expense			(192	)	(1,726	)	4(c)	(1,918	)
Other, net	(5	)	(67	)				(72	)
	17		(258	)	(1,726	)		(1,967	)
Loss before income taxes	(5,281	)	(7,702	)	(2,849	)		(15,832	)
Income tax expense	72		12				4(d)	84	
Net loss	\$ (5,353	)\$	(7,714	)\$	(2,849	)		\$ (15,916	)
Basic and diluted loss per common share	\$ (0.25	)\$	(0.17	)				\$ (0.13	)
Weighted average common shares outstanding: Basic and diluted	21,118		46,155		57,766		4(e)	125,039	

The accompanying notes are an integral part of these Unaudited Pro Forma Condensed Combined Financial Statements.

# Unaudited Pro Forma Condensed Combined Statements of Operations Nine Months Ended December 31, 2014 (in thousands, except per share)

	UPI		VSCI		Pro forma Adjustments		Note Ref	Pro forma Financials	
Net sales	\$ 19,506	\$	12,782					\$ 32,288	
Cost of goods sold	2,323		8,472		435		4(a)	11,230	
Gross profit	17,183		4,310		(435	)		21,058	
Operating expenses:									
SG&A	20,280		7,609		407		4(a)	27,075	
					(1,221	)	4(b)		
Research and development	2,226		1,465					3,691	
	22,506		9,074		(814	)		30,766	
Operating loss	(5,323	)	(4,764	)	379			(9,708	)
Other income (expense):									
Interest income	6							6	
Interest expense			(303	)	(1,397	)	4(c)	(1,700	)
Other, net	(3	)	(15	)				(18	)
	3		(318	)	(1,397	)		(1,712	)
Loss before income taxes	(5,320	)	(5,082	)	(1,018	)		(11,420	)
Income tax expense	56						4(d)	56	
Net loss	\$ (5,376	)	(5,082	)\$	(1,018	)		\$ (11,476	)
Basic and diluted loss per common share	\$ (0.25	)\$	(0.11	)				\$ (0.09	)
Weighted average common shares outstanding:									
Basic and diluted	21,684		46,317		59,094		4(e)	127,095	

The accompanying notes are an integral part of these Unaudited Pro Forma Condensed Combined Financial Statements.

# Unaudited Pro Forma Condensed Combined Balance Sheet As of December 31, 2014 (in thousands)

		UPI		VSCI	Pro Forma Adjustments		Note Ref		Pro Forma Financials
Assets									
Current assets:									
Cash and cash equivalents	\$	8,704	\$	1,548				\$	10,252
Accounts receivable, net		2,567		4,056					6,623
Inventories		438		4,314	148		4(f)		4,900
Other		449		513					962
Total current assets		12,158		10,431	148				22,737
Property, plant, and equipment,									
net		947		922					1,869
Goodwill					17,685		4(g)		17,685
Other intangible assets, net		96			11,000		4(h)		11,096
Other, net				67					67
Deferred tax assets		127					4(j)		127
Total assets	\$	13,328	\$	11,420	\$ 28,833			\$	53,581
Liabilities and Shareholders'									
Equity									
Current liabilities:	¢	1 1 0 0	<i>•</i>	• • • • •				<b>.</b>	
Accounts payable	\$	1,193	\$	2,064				\$	3,257
Income tax payable		24		1 402	2 400				24
Accrued liabilities		2,599		1,483	2,409	``	4(i)		6,491
Deferred revenue				318	(136	)	4(k)		182
Total current liabilities		3,816		3,865	2,273				9,954
Deferred tax liability							4(j)		
Convertible debt - related party, net				26,522	(8,994	)	4(1)		17,528
Deferred revenue, net of current portion				13	(6	)	4(k)		7

E	dgar	Filing: Ul	ROPI	LASTY INC	- Forr	n DEFM14A				
Other		721							721	
Total liabilities		4,537		30,400		(6,727	)		28,210	
Shareholders' equity:										
Common stock		221		484		(221	)	4(m)	1,288	
						804		4(m)		
Additional paid-in capital		58,786		103,245		(103,245	)	4(m)	75,459	
						16,673		4(m)		
Treasury stock at cost				(85	)	85		4(m)		
Accumulated deficit		(49,550	)	(122,624	)	122,624		4(m)	(50,710	)
						(1,160	)	4(m)		
Accumulated other										
comprehensive loss		(666	)						(666	)
Total shareholders' equity		8,791		(18,980	)	35,560			25,371	
Total liabilities and shareholders										
equity	\$	13,328	\$	11,420	\$	28,833			\$ 53,581	

The accompanying notes are an integral part of these Unaudited Pro Forma Condensed Combined Financial Statements.

## NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS

#### Note 1. Description of the Transaction

Uroplasty, Vision and Merger Sub have entered into the Agreement and Plan of Merger, dated as of December 21, 2014, pursuant to which Uroplasty will merge with and into Merger Sub, a wholly-owned subsidiary of Vision. Merger Sub will be the surviving company in the merger, will change its name to Uroplasty, LLC, and Vision will continue to be the sole member of the surviving company. After the merger, Vision and its consolidated subsidiaries, including the surviving company and its subsidiaries, will operate as a combined company under the name Cogentix Medical, Inc.

At the effective time of the merger, each Uroplasty share will be cancelled and converted into the right to receive 3.6331 Vision shares, subject to adjustment to fully reflect the effect of any reclassification, stock split, stock dividend or distribution, recapitalization or other similar transaction with respect to either the Uroplasty shares or Vision shares prior to the completion of the merger. Immediately after the consummation of the merger, Uroplasty's shareholders, in the aggregate, will own approximately 62.5% of the combined company's common shares.

In addition, as of immediately prior to the effective time of the merger, each option to acquire Uroplasty shares that is then outstanding will be exchanged for an option to acquire, on the same terms and conditions as were applicable to the option prior to the merger, that number of Vision shares that is equal to the product of the number of Uroplasty shares subject to the option multiplied by 3.6331, rounded down to the nearest whole number of Vision shares, at an exercise price per Vision share of common stock equal to the quotient obtained by dividing the per share exercise price of the Uroplasty option by 3.6331, rounded up to the nearest whole cent. All outstanding Vision options and warrants granted prior to the date of the Merger Agreement will retain the same number of shares and exercise price. The Vision options will become fully exercisable as a result of the consummation of the merger.

Concurrently with the execution of the merger agreement, Vision and Lewis C. Pell, the Chairman of the Vision board of directors, entered into amendments to all of the convertible promissory notes and warrants held by Mr. Pell. The amendments to Mr. Pell's convertible promissory notes extend the maturity date of each note from the fifth anniversary of their issuance dates to the fifth anniversary of the effective date of the merger or an earlier change of control (as defined in the amendments). Except as provided below, the amendments to Mr. Pell's convertible promissory notes also prevent the notes from being converted until after three years following the effective date of the merger or, if earlier, three days prior to the record date for the declaration of any dividend or distribution on the common stock in cash or other property other than common stock. The convertible promissory notes. The convertible promissory notes as amended may be prepaid, at the option of the combined company and upon 15 days' notice to Mr. Pell, without other premium or penalty, with a combination of cash and common stock. Interest on the amended convertible promissory notes is payable on the maturity date or upon repayment or conversion of all or any portion of the principal under the note. The amended convertible promissory notes are subordinated to loans incurred by the combined company to finance certain strategic initiatives, in each case as reasonably approved by Mr. Pell.

The amendments to the warrants held by Mr. Pell extend the period during which the warrants may be exercised to the later of (i) the maturity date of the amended convertible promissory notes or (ii) the date that the amended convertible promissory notes are paid in full or converted into shares of Vision common stock in accordance with their terms. The warrants may be exercised effective immediately prior to the closing of an event constituting a change in control (other than the merger).

#### Note 2. Basis of Pro Forma Presentation

The Unaudited Pro Forma Condensed Combined Statements of Operations for the year ended March 31, 2014 and the nine months ended December 31, 2014 give effect to the merger as if it had been completed on April 1, 2013. The Unaudited Pro Forma Condensed Combined Balance Sheet as of December 31, 2014 gives effect to the merger as if it had been completed on December 31, 2014.

The Unaudited Pro Forma Condensed Combined Financial Statements have been derived from the historical consolidated financial statements of Uroplasty and Vision that are included in this joint proxy statement/prospectus. Based on Uroplasty's preliminary review of Vision's summary of significant accounting policies and preliminary discussions with management teams of Uroplasty and Vision, the nature and amount of any adjustments to the historical financial statements of Vision to conform its accounting policies to those of Uroplasty are not expected to be material. Upon completion of the merger, further review of Vision's accounting policies and financial statements may result in revisions to Vision's policies and classifications to conform to those of Uroplasty.

Assumptions and estimates underlying the unaudited pro forma adjustments are described in these notes, which should be read in conjunction with the Unaudited Pro Forma Condensed Combined Financial Statements. Since the Unaudited Pro Forma Condensed Combined Financial Statements have been prepared based upon preliminary estimates, the final amounts recorded as of the time the merger is completed may differ materially from the information presented.

The merger is reflected in the Unaudited Pro Forma Condensed Combined Financial Statements as an acquisition of Vision by Uroplasty in accordance with Accounting Standards Codification Topic 805, Business Combinations, using the acquisition method of accounting with Uroplasty as the accounting acquirer. Since Vision is the legal acquirer , the merger will be accounted for as a reverse acquisition. Under these accounting standards, Uroplasty's deemed total estimated purchase price for Vision is calculated as described in Note 3 to the Unaudited Pro Forma Condensed Combined Financial Statements, and the assets acquired and the liabilities assumed of Vision are measured at estimated fair value. For the purpose of measuring the estimated fair value of the assets acquired and liabilities assumed, Uroplasty has applied the accounting guidance for fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The fair value measurements utilize estimates based on key assumptions of the merger, including historical and current market data. The unaudited pro forma adjustments included herein are preliminary and will be revised at the time of the merger as additional information becomes available and as additional analyses are performed. The final purchase price allocation will be determined at the time that the merger is completed, and the final amounts recorded for the merger may differ materially from the information presented.

Estimated transaction costs have been excluded from the Unaudited Pro Forma Condensed Combined Statements of Operations as they reflect charges directly related to the merger which do not have an ongoing impact. However, the anticipated transaction costs are reflected in the Unaudited Pro Forma Condensed Combined Balance Sheet as an increase to accrued liabilities and an increase to accumulated deficit.

Uroplasty and Vision expect to incur significant costs associated with integrating the operations of Uroplasty and Vision after the merger is completed. The Unaudited Pro Forma Condensed Combined Financial Statements do not reflect the costs of any integration activities or benefits that may result from realization of future cost savings from operating efficiencies or revenue synergies expected to result from the merger. In addition, the Unaudited Pro Forma Condensed Combined Financial Statements do not include one-time costs directly attributable to the transaction, employee retention or severance costs, or professional fees incurred or to be incurred by Uroplasty or Vision pursuant to provisions contained in the merger agreement, as those costs are not considered part of the purchase price.

#### Note 3. Estimate of Consideration Expected to be Transferred

The following is a preliminary estimate of the merger consideration to be transferred to effect the merger (in thousands):

	Total
Deemed (for accounting purposes only) issuance of Uroplasty common stock to Vision	
shareholders	\$ 17,288
Deemed (for accounting purposes only) replacement of Vision stock options	\$ 323
Deemed (for accounting purposes only) replacement of Vision warrants	\$ 129
Total consideration	\$ 17,740

The consideration deemed transferred to Vision is calculated as the amount of shares Uroplasty would have had to issue to Vision Shareholders to provide for the same ownership ratio as results from the merger. Based on Uroplasty's closing share price of \$1.30 on February 9, 2015, the merger consideration under reverse acquisition accounting would be approximately \$17.7 million, consisting of \$17.3 million for the deemed (for accounting purposes only) issuance of 13.3 million shares of Uroplasty common stock (using the exchange ratio of 3.6331), and \$0.4 million for the deemed (for accounting purposes only) replacement of Vision equity stock options and warrants. The outstanding Vision stock options and warrants will be deemed (for accounting purposes only) to be replaced by Uroplasty stock options and warrants solely for calculating the purchase price consideration. The replacement stock options and warrants represent the fair value of such options warrants attributable to service prior to the merger date using the current stock price as an input to the Black Scholes valuation model to determine the fair value of the options. All Vision stock options became 100% vested on the closing of the merger.

The estimated value of the merger consideration reflected in these Unaudited Pro Forma Condensed Combined Financial Statements does not purport to represent the actual value of the merger consideration that will be deemed to be received by Vision's shareholders when the merger is consummated. The fair value of equity securities issued as part of the merger consideration will be measured on the closing date of the merger at the then-current market price of Uroplasty's common stock. This requirement will likely result in a per share equity component different from the \$1.30 assumed in these Unaudited Pro Forma Condensed Combined Financial Statements and that difference may be material. For example, an increase or decrease by 10% in the Uroplasty common stock price on the closing date of the merger from the common stock price assumed in these Unaudited Pro Forma Condensed Combined Financial Statements would increase or decrease the value of the merger consideration by approximately \$1.8 million, which would be reflected in these Unaudited Pro Forma Condensed Combined Financial Statements as an increase or decrease to goodwill, offset with a decrease or increase to shareholders' equity.

The allocation of the preliminary purchase price to the fair values of assets acquired and liabilities assumed includes unaudited pro forma adjustments to reflect the fair values of Vision's assets and liabilities. The allocation of the preliminary purchase price is as follows (in thousands):

Current assets	\$ 10,579
Property and equipment	922
Goodwill	17,685
Other intangible assets	11,000
Other assets	67
Total assets	40,253
Current liabilities	4,978

Convertible notes payable	17,528
Other noncurrent	7
Total liabilities	22,513
Estimated purchase price	\$ 17,740

## Note 4. Adjustments to Unaudited Pro Forma Condensed Combined Financial Statements

The unaudited adjustments included in the Unaudited Pro Forma Condensed Combined Financial Statements are as follows:

#### Adjustments to Unaudited Pro Forma Condensed Combined Statements of Operations

(a) *Amortization*. The adjustment to amortization expense recorded in cost of sales (COS) and in selling, general and administrative (SG&A) expense, is a result of the fair market value adjustments to assets acquired. The estimated fair value of amortizable intangible assets of \$11.0 million is expected to be amortized on a straight-line basis over estimated useful lives that will generally range from 3 to 10 years, subject to the completion of the purchase price allocation. The weighted-average useful life of amortizable intangibles is approximately 9.9 years. The amortization expense adjustment is based on the useful lives of the acquired Vision amortizable intangible assets. The preliminary purchase price allocation to intangible assets and the impact on amortization is as follows (in thousands):

	D	ecember 31, 3014	Pro Forma	Pro Forma Adjustments to Amortization Expense						
		Pro Forma Adjustments	Useful Lives (years)		Year Ended March 31, 2014	Nine Months Ended December 31, 3014				
Goodwill	\$	17,685	N/A							
Developed technology		5,800	10	\$	580	435				
Trade name		100	3		33	25				
Customer relationships		5,100	10		510	382				
Total	\$	28,685			1,123	842				

The amortization of developed technology is included in COS. The amortization of trade name and customer relationships is included in SG&A expense. The preliminary measurements of fair value reflected are subject to change. Such changes could be significant to the fair value and to the related amortization. For example, a 20% change in the purchase price allocation to developed technology, trade name or customer relationships would result in a \$116,000, \$7,000 or \$102,000, respectively, change in annual amortization.

Fair market value adjustments and changes to estimated useful lives for Vision's property, plant and equipment are not expected to be significant and accordingly, no adjustments have been made to Vision's recorded amount of property, plant and equipment or depreciation. This preliminary assessment is subject to change. Such change could be significant to the fair value and to the related depreciation.

(b) *Transaction costs.* Total Uroplasty transaction costs related to the merger have been estimated to be \$1.9 million, of which \$0.8 million were expensed within the consolidated statement of operations for the nine months ended December 31, 2014. Total Vision transaction costs related to the merger have been estimated to be \$1.7 million, of which \$0.4 million were expensed within the consolidated statement of operations for the nine months ended December 31, 2014. No transaction costs were incurred by either Uroplasty or Vision for the year ended March 31, 2014. These estimated transaction costs have been excluded from the Unaudited Pro Forma Condensed Combined Statement of Operations as they reflect charges directly related to the merger that do not have an ongoing impact. The impact of the estimated transaction costs is included in the accompanying Unaudited Pro Forma Condensed Combined Balance Sheet.

(c) *Interest expense*. Represents amortization to interest expense of debt discount recorded to value the convertible notes payable at its preliminary estimated fair value. Interest and principle are not currently payable. See footnote 4(1)

for additional information.

(d) *Income tax expense*. Uroplasty and Vision each had net operating loss carryforwards (NOLs) as of December 31, 2014, with full valuation allowances established against the related deferred tax asset. Accordingly, no income tax benefit was reflected on the loss before incomes taxes resulting from the pro forma adjustments in the Unaudited Pro Forma Condensed Combined Statements of Operations.

(e) *Shares outstanding*. The unaudited pro forma weighted average number of basic shares outstanding is calculated for each period presented by adding Uroplasty's weighted average number of basic shares outstanding for that period, adjusted by applying the conversion ratio of 3.6331, to the number of Uroplasty shares, adjusted by applying the conversion ratio, that would have been deemed issued to Vision shareholders as a result of the

merger. The unaudited pro forma weighted average number of diluted shares outstanding is calculated by adding Uroplasty's weighted average number of diluted shares outstanding for that period, adjusted by applying the conversion ratio of 3.6331, to the number of Uroplasty shares, adjusted by applying the conversion ratio, that would have been deemed issued to Vision shareholders as a result of the merger, as well as shares related to the deemed assumption by Uroplasty of Vision stock options and warrants. Due to the pro forma combined net loss for the year ended March 31, 2014 and the nine months ended December 31, 2014, diluted common shares were excluded from diluted weighted average common shares outstanding as they would have been anti-dilutive.

## Adjustments to Unaudited Pro Forma Condensed Combined Balance Sheet

(f) *Inventories*. Represents the unaudited pro forma adjustment to reflect the increase in the preliminary fair value of Vision's inventories balance at December 31, 2014 at current market prices of approximately \$4.5 million, a step-up of \$148,000 from the carrying value. After the merger closing date, the step-up will increase cost of sales over approximately two months as the inventory is sold. The amortization is not included in the accompanying pro forma condensed consolidated statements of operations as it is considered a nonrecurring charge that will be included in the statement of operations within twelve months following the transaction. The preliminary measurements of fair value reflected are subject to the change. Such changes could be significant to the fair value and to the related amortization.

(g) *Goodwill*. Reflects the preliminary estimate of the excess of the purchase price paid over the fair value of Vision's identifiable assets acquired and liabilities assumed and is not amortized. The estimated purchase price of the transaction, based on the closing price of Uroplasty's common stock on February 9, 2015, and the excess purchase price over the fair value of the identifiable net assets acquired is calculated as follows (in thousands):

Preliminary purchase price	\$ 17,740
Less: fair value of net assets acquired	55
Pro forma goodwill adjustment	\$ 17,685

(h) *Other intangible assets.* Represents the unaudited pro forma adjustment to reflect the preliminary estimated fair value of Vision's other intangibles of approximately \$11.0 million. The intangibles consist of developed technology of \$5.8 million, trade name of \$0.1 million and customer relationships of \$5.1 million. The preliminary measurements of fair value reflected are subject to change. Such changes could be significant to the fair value and to the related amortization. See footnote 4(a) for further information on intangible assets.

(i) *Accrued expenses.* The adjustment amount represents an increase to accrued liabilities of \$2.4 million due to estimated transaction fees to be incurred.

(j) *Deferred income taxes.* Vision's deferred tax liabilities are primarily related to the estimated fair value adjustments for intangibles other than goodwill, established in connection with the merger. Vision's deferred tax assets are primarily related to NOLs. Vision has very substantial NOLs that are limited by IRS Section 382 due to change in control. IRS Section 382 generally imposes an annual limitation on the amount of NOLs that may be used to offset taxable income when a corporation has undergone significant changes in stock ownership. The company has performed a preliminary analysis of the NOLs that are available annually to be used against taxable income. The company scheduled by year the taxable income generated by reversal of the deferred tax liabilities and established a deferred tax asset for the NOLs that would be utilized by the taxable income generated. The company established a valuation allowance for the rest of the NOLs. Deferred tax assets and liabilities were established at an estimated combined federal and state rate of 40%. Uroplasty and Vision will perform a more detailed analysis of expected future tax rates, NOLs and related IRS Section 382 limitations, and scheduling of taxable income. After such detail analysis, the related deferred income taxes and goodwill amounts may differ significantly from the amounts presented in the unaudited pro forma condensed combined financial statements. The resulting deferred tax liability of \$4.5 million and

deferred tax asset of \$4.5 million were netted to zero on the balance sheet since the deferred tax liability and deferred tax asset are both long term and in the same tax jurisdiction.

(k) *Deferred revenue*. Represents the unaudited pro forma adjustment to reflect the decrease in the preliminary fair value of Vision's deferred revenue balance at December 31, 2014, based on the cost of fulfillment plus a normal profit margin, to approximately \$189,000, a reduction of \$142,000 from the carrying value. After the merger closing date, the adjustment will be amortized as a reduction in revenue over

#### TABLE OF CONTENTS

approximately eleven months as the services are performed. The impact is not included in the accompanying pro forma condensed consolidated statements of operations as it is considered a nonrecurring charge that will be included in the statement of operations substantially within twelve months following the transaction. The provisional measurements of fair value reflected are subject to change. Such changes could be significant to the fair value and to the related amortization.

(1) *Convertible notes payable*. The terms of the notes include interest at 1.07% and are convertible into 25.2 million common shares of Vision at a price of \$1.11 (compared to Vision equivalent share price of \$0.36 on February 9, 2015). Other terms are described in footnote 1. The Company has performed a preliminary assessment of the fair value of the debt based on an estimated market rate of interest after considering the preliminary estimated value of the conversion feature. The resulting estimated fair value results in a discount of \$9.0 million from the Vision carrying value at December 31, 2014.

(m) *Shareholders' equity.* Under reverse acquisition accounting, the amount of common stock reflects the equity structure of the legal acquirer (the par value and the number of shares issued by Vision). The Unaudited Pro Forma Condensed Combined Balance Sheet reflects the elimination of Uroplasty's historical common stock and the recognition of approximately 128.8 million shares of Vision common stock that will be issued and outstanding upon completion of the merger (\$1,288,000 of common stock at \$0.01).

Amounts in additional paid-in capital represent that of Uroplasty adjusted to reflect the additional fair value of Vision related to Uroplasty shares deemed (for accounting purposes) issued, less the par value of the shares of Vision outstanding after the combination and includes \$452,000 to reflect the portion of the purchase price related to the total estimated fair value of Vision stock options and warrants outstanding as of December 31, 2014.

Vision treasury stock of \$85,000 as of December 31, 2014 has been eliminated with an offset to additional paid-in capital.

Accumulated deficit represents that of Uroplasty as the accounting acquirer and was increased by \$1.2 million for estimated Uroplasty transaction costs to be incurred after December 31, 2014.

## MANAGEMENT OF THE COMBINED COMPANY FOLLOWING THE MERGER

#### Directors and Executive Officers of the Combined Company Following the Merger

Pursuant to the terms of the merger agreement, the board of directors of the combined company will consist of eight directors, including all five current members of the Uroplasty board of directors and three current members of the Vision board of directors. Accordingly, the following three of Vision's current six directors will resign effective upon completion of the merger: David W. Anderson, Katsumi Oneda and John Rydzewski.

Upon completion of the merger, Robert C. Kill, Uroplasty's current Chairman of the Board, President and Chief Executive Officer, will serve as Chairman of the Board, President and Chief Executive Officer of the combined company, Brett A. Reynolds, Uroplasty's current Senior Vice President, Chief Financial Officer and Corporate Secretary, will serve as Senior Vice President, Chief Financial Officer and Corporate Secretary of the combined company, and Darin Hammers, Uroplasty's current Senior Vice President, Global Sales and Marketing, will serve as Senior Vice President, Global Sales and Marketing of the combined company. Other officers of the combined company will be chosen from the existing management teams of Uroplasty and Vision. Further, James P. Stauner, will serve as Lead Independent Director of the combined company.

The following table lists the names and ages as of February 9, 2015 and positions of the individuals who are expected to serve as directors and executive officers of the combined company upon completion of the merger:

Name	Age	Title
Robert C. Kill	50	Chairman of the Board, President and Chief Executive Officer
Kenneth H. Paulus	55	Director
Dr. Cheryl Pegus	49	Director
Lewis C. Pell	71	Director
Kevin H. Roche	64	Director
James P. Stauner	60	Lead Independent Director
Sven A. Wehrwein	64	Director
Howard I. Zauberman	61	Director
Darin Hammers	50	Senior Vice President, Global Sales and Marketing
Brett A. Reynolds	46	Senior Vice President, Chief Financial Officer and Corporate Secretary

**Robert C. Kill** has been a director of Uroplasty since December 2010, Chairman of the Board of Directors since May 2014, and served as Uroplasty's interim Chief Executive Officer from April 2013 until appointed as Uroplasty's President and Chief Executive Officer in July 2013. Since 2012, Mr. Kill has been an Operating Partner with Altamont Capital Partners, a private equity firm. He served as President from 2007 to 2012, as Chairman and CEO from 2009 to 2010 while the company was public, and as CEO and a Board member from 2010 to 2012 after it became a private company, of Virtual Radiologic Corporation, a national radiology organization that uses technology to enhance radiologic practice. Prior to joining Virtual Radiologic, Mr. Kill was President of Physicians Systems for Misys Healthcare Systems, a provider of clinical and practice management software applications to physician practices, group practices, health systems and managed services organizations. Before joining Misys Healthcare Systems in 2002, Mr. Kill was Executive Vice President of Entertainment Publications, Inc., where he was employed from 1996 through 2001, and Vice President of Operations for Baxter Healthcare, where he was employed from 1986 through 1996. Mr. Kill brings to board of directors of the combined company substantial experience and insight in executive management of rapidly growing public companies, particularly companies focused on healthcare.

**Kenneth H. Paulus** has been a director of Uroplasty since October 2014. From June 2009 to December 31, 2014, he served as the President and Chief Executive Officer of Allina Health, a healthcare delivery system serving Minnesota and western Wisconsin. He joined Allina Health in 2005 as Chief Operating Officer after serving five years as the President and Chief Executive Officer of HealthOne Care (now Atrius Health System). Mr. Paulus' extensive knowledge of the healthcare industry and his leadership experience make him well-suited to serve as a member of the board of directors of the combined company.

**Dr. Cheryl Pegus, M.D., M.P.H.** has been a director of Vision since 2013 and serves as its lead independent director. She is currently the Director, Division of General Internal Medicine and Clinical Innovation, Associate Chair, Clinical Innovation at NYU Langone Medical Center, and Clinical Professor of

#### TABLE OF CONTENTS

Medicine and Population Health at NYU School of Medicine. Dr. Pegus is the President of Caluent, LLC, a healthcare advisory company, a Director of Glytec, a glycemic clinical software organization, and President of the American Heart Association Founder's Affiliate. Previously she was the Chief Medical Officer for Walgreens from and served as the General Manager of Chief Medical Officer for SymCare Personalized Health Solutions, Inc., a J&J start-up company. Dr. Pegus has more than 20 years of clinical practice and industry experience that make her well-suited to serve as a member of the board of directors of the combined company.

**Lewis C. Pell** is a co-founder of Vision and has been Chairman of the Vision board of directors since 2005. Mr. Pell also briefly served as Vision's Principal Executive Officer from June 2013 to August 2013. Prior to 2005, Mr. Pell served as Vice-Chairman of the Vision board of directors since 1992. Mr. Pell is a founder or co-founder and chairman and director of several privately held medical device companies and is the chairman of Photomedex, Inc., a publicly-traded dermatology company. We believe Mr. Pell's extensive experience with Vision and other companies in the medical device industry, particularly his experience serving as a founder and a member of the board of directors of numerous medical device companies, makes him well-suited to serve as a member of the board of directors of the combined company.

**Kevin H. Roche** has been a director of Uroplasty since May 2014. He currently leads Roche Consulting, LLC, a general health care consulting and investing firm providing strategic, operational, legal and other business advice to industry clients. He previously served as the General Counsel of UnitedHealth Group, later becoming CEO of their Ingenix division. Mr. Roche also served as managing partner at Vita Advisors LLC, a healthcare mergers and acquisition advisory firm. Mr. Roche also served on the board of directors of Virtual Radiologic Corporation from 2008 until 2010. Mr. Roche brings extensive healthcare, operations and legal experience to the board of directors of the combined company.

**James P. Stauner** has been a director of Uroplasty since August 2006, Chairman of the Board from November 2011 until May 2014, and he was appointed Lead Independent Director in May 2014. Mr. Stauner has over 30 years of experience in the healthcare industry. Since July 2005, he has been an Operating Partner with Roundtable Healthcare Partners, a private equity firm focused on the healthcare industry. Prior to joining Roundtable Healthcare Partners, Mr. Stauner held Senior Executive level positions at Cardinal Health, Inc., Allegiance Healthcare and Baxter. Mr. Stauner's extensive knowledge of the healthcare industry and of the characteristics sought by a private equity firm for investment in the healthcare industry, and experience in operating and managing a medical products business and in finance make him well-suited to serve as a member of the board of directors of the combined company.

**Sven A. Wehrwein** has been a director of Uroplasty since August 2006. Mr. Wehrwein has been an independent financial consultant to emerging companies since 1999. He has more than 35 years of experience as an investment banker, chief financial officer, and certified public accountant (inactive). He currently serves on the board of directors of Proto Labs, Inc., a manufacturer of custom parts, and SPS Commerce, a supply chain management software company, both of which are publicly traded companies. Mr. Wehrwein also served on the board of directors of Compellent Technologies, Inc. from 2007 until its acquisition by Dell Inc. in 2011, on the board of Vital Images, Inc. from 1997 until its acquisition by Toshiba Medical in 2011, on the board of Synovis Life Technologies, Inc. from 2004 until its acquisition by Baxter International, Inc. in 2012, and on the board of directors of Image Sensing Systems, Inc. from 2006 to 2012. Mr. Wehrwein brings to the board of directors of the company substantial financial experience and public and private company board experience.

**Howard I. Zauberman** is President and Chief Executive Officer and a directors of Vision. Mr. Zauberman has over 30 years of experience as a leader in the medical products industry. Prior to joining Vision, from 2005 to 2012, he was Vice President of Business Development at Henry Schein, Inc., a leading global healthcare distributor serving office based medical practitioners. Mr. Zauberman also served as a Special Venture Partner at Galen Partners, a healthcare growth equity and late stage venture capital firm, focused on technology enabled services, medical devices and

specialty pharmaceuticals. Prior to this, Mr. Zauberman held senior management positions at ETHICON, Inc. a Johnson & Johnson company and Pfizer, Inc. Mr. Zauberman's knowledge of Vision and executive leadership in the healthcare industry make him well-suited to serve as a member of the board of directors of the combined company.

**Darin Hammers** has served as Uroplasty's Senior Vice President of Global Sales and Marketing since September 2013. From February 2013 until September 2013, he served as Uroplasty's Vice President of Global Sales. Prior to joining Uroplasty, Mr. Hammers was Vice President of Sales – Bard Medical Division at CR Bard from 2009 to 2013. He held roles of increasing responsibility in sales and sales management with Boston Scientific Corporation from 1996 to 2009.

**Brett A. Reynolds** has served as Uroplasty's Senior Vice President, Chief Financial Officer and Corporate Secretary since August 2013. He was the Chief Financial Officer of Synovis Life Technologies, a publicly traded medical device manufacturer, from 2005 to 2012. Following the sale of Synovis Life Technologies to Baxter International in February 2012, Mr. Reynolds served as Site Leader of the former Synovis operations from the date of acquisition through August 2013. Prior to Synovis, Mr. Reynolds served in executive financial positions at Chiquita Processed Foods, LLC, Imation Corp. and Deloitte & Touche LLP.

## **Director Independence**

Prior to completion of the merger, the Vision board of directors will affirmatively determine which of the eight individuals that will serve as directors of the combined company is an independent director as defined under the Listing Rules of The NASDAQ Stock Market. The Listing Rules of The NASDAQ Stock Market provide a list of disqualifying criteria for the independence determination. For example, under these rules, a director who is, or during the past three years was, employed by the company or by any parent or subsidiary of the company, other than prior employment as an interim chairman or interim chief executive officer, would not be considered independent. No director qualifies as independent unless the board of directors affirmatively determines that the director does not have a material relationship with the listed company that would interfere with the exercise of independent judgment. Based on information provided by the directors and by Uroplasty and Vision with regard to each of the eight individuals expected to serve as a member of the board of directors of the company and such individual's business and personal activities as they may relate to Uroplasty, Vision, the combined company and their respective management, it is anticipated that all of the individuals that will serve as directors of the combined company will be independent other than Mr. Kill, Mr. Pell and Mr. Zauberman.

#### **Board Leadership Structure of the Combined Company**

Upon completion of the merger, Mr. Kill will serve as both the Chairman of the combined company board of directors and the President and Chief Executive Officer of the combined company, and Mr. Stauner will serve as Lead Independent Director of the combined company board of directors. The benefits of having Mr. Kill serve as both Chairman and Chief Executive Officer of the combined company include: (1) the enhancement of the alignment between the board and management in strategic planning and execution as well as operational matters, (2) the avoidance of confusion over roles, responsibilities and authority that can result from separating the positions, and (3) streamlining board process in order to conserve time for the consideration of the important matters the board needs to address.

The role of Lead Independent Director can assist the non-management members of the combined company board of directors in the fulfilling their oversight and guidance of the combined company. The role of Lead Independent Director should enhance the responsible functioning of each director in carrying out his or her fiduciary obligations to the combined company and its shareholders. The role of Lead Independent Director will not replace the open and direct channels of communication among directors and between directors and the management of the combined company. Nor shall the Lead Independent Director assume the duties and responsibilities allocated to the standing committees of the combined company board of directors and the chairs of such committees under their respective charters or otherwise.

## **Board Committees of the Combined Company**

The board of directors of the combined company will have the same committee structure as Vision prior to the merger and therefore will have an audit committee, a compensation committee and a governance and nominating committee. Each of these committees will operate under a charter that has been previously approved by the Vision board of directors and will have the composition and responsibilities described below. The board of directors of the combined company from time to time may establish other committees to facilitate the management of the company and may change the composition and the responsibilities of the existing committees.

The table below summarizes the anticipated membership of each of the three standing board committees of the combined company after the merger.

Director	Audit	Compensation	Governance and Nominating
Kenneth H. Paulus		Chair	Member
Dr. Cheryl Pegus		Member	Member
Kevin H. Roche	Member		Chair
James P. Stauner	Member		
Sven A. Wehrwein	Chair	Member	_
Audit Committee			

The purpose of the audit committee of the combined company is to review the combined company's audited financial statements with management, review the combined company's independent registered public accountants' performance in the annual audit, review audit fees, review fees for the preparation of the combined company's tax returns, discuss the combined company's internal accounting control policies and procedures and consider and appoint the combined company's independent registered public accountants. The audit committee will have the authority to engage the services of outside experts and advisors as it deems necessary or appropriate to carry out its duties and responsibilities.

The audit committee charter is available on Vision's website at <u>www.visionsciences.com</u> by selecting Investors and then Corporate Governance from the available options.

It is anticipated that the audit committee of the combined company will consist of Mr. Wehrwein, Mr. Roche and Mr. Stauner. It is expected that the board of directors of the combined company will determine that each anticipated member of the audit committee will qualify as independent for purposes of membership on audit committees pursuant to the Listing Rules of The NASDAQ Stock Market and the rules and regulations of the SEC and is financially literate as required by the Listing Rules of The NASDAQ Stock Market. In addition, it is expected that the board of directors of the combined company will determine that Mr. Wehrwein qualifies as an audit committee financial expert as defined by the rules and regulations of the SEC and meets the qualifications of financial sophistication under the Listing Rules of The NASDAQ Stock Market as a result of his 35 years of experience as an investment banker, chief financial officer, and certified public accountant (inactive).

#### **Compensation Committee**

The purpose of the compensation committee of the combined company is to assist the board of directors of the combined company in the discharge of its responsibilities with respect to employee compensation including the adoption, periodic review and oversight of the combined company's compensation strategy, policies and plans. The compensation committee of the combined company will administer equity plans of the combined company, Vision and Uroplasty. The compensation committee will have the authority to engage the services of outside experts and advisors as it deems necessary or appropriate to carry out its duties and responsibilities.

The compensation committee charter is available on Vision's website at <u>www.visionsciences.com</u> by selecting Investors and then Corporate Governance from the available options.

It is anticipated that the compensation committee of the combined company will consist of Mr. Paulus, Dr. Pegus and Mr. Wehrwein.

## Governance and Nominating Committee

The purpose of the governance and nominating committee of the combined company is to oversee all aspects relating to corporate governance, including acting as an independent committee evaluating transactions between the combined company and directors and officers. The governance and nominating committee also assists the board of directors by identifying individuals qualified to become board members, recommends for selection by the board of directors the director nominees to stand for election at the next annual meeting of the company's shareholders and recommends to the board director nominees for each committee of the board (other than this committee).

When reviewing related party transactions, the governance and nominating committee considers all relevant facts and circumstances, including:

- the commercial reasonableness of the terms;
- the benefit and perceived benefits, or lack thereof, to the company;
- opportunity costs of alternate transactions; and
- the materiality and character of the related person's interest, and the actual or apparent conflict of interest of the related person.

The governance and nominating committee only approves or ratifies a related party transaction when it determines that, upon consideration of all relevant information, the transaction is in, or is not inconsistent with, the best interests of the combined company and shareholders. No related party transactions will be consummated without the approval or ratification of the governance and nominating committee and the disinterested members of the combined company board of directors. Any directors interested in a related party transaction will recuse themselves from any vote relating to a related party transaction in which they have an interest.

The governance and nominating committee will have the authority to engage the services of outside experts and advisors as it deems necessary or appropriate to carry out its duties and responsibilities.

The governance and nominating committee charter is available on Vision's website at <u>www.visionsciences.com</u> by selecting Investors and then Corporate Governance from the available options.

It is anticipated that the nominating and corporate governance committee of the combined company will consist of Mr. Roche, Mr. Paulus and Dr. Pegus.

## **Risk Management**

The combined company board of directors as a whole will monitor and consider policies to manage risk as part of its regular activities. The combined company committees of the board focus on and manage specific forms of risk and report their activities to the combined company board of directors. The audit committee is primarily responsible for the identification and review of financial risk. The compensation committee works to minimize risks associated with the executive compensation plans and stock benefit plans that it establishes. The governance and nominating committee considers risks presented by changing law and regulation and recommends changes in governance and operations to comply.

## **Certain Relationships and Related Person Transactions**

It is anticipated that the policies and procedures of the combined company with respect to the review, approval or ratification of related-person transactions will be substantially similar to Vision's current policies and procedures on such matters.

## Vision Related Person Transactions

Vision's Governance and Nominating Committee reviews related party transactions and only approves or ratifies a related party transaction when it determines that, upon consideration of all relevant information, the transaction is in, or is not inconsistent with, the best interests of Vision and its stockholders. Vision's policy with respect to transactions in which any of its directors or officers may have an interest, requires that such transaction (i) be on terms no less favorable to Vision than could be obtained from unaffiliated third parties and (ii) be approved by the Governance and Nominating Committee and a majority of the uninterested, outside members of the Vision board. It is Vision's policy that directors interested in a related party transaction will recuse themselves from any vote relating to a related party

transaction in which they have an interest. All related party transactions in fiscal years 2012, 2013 and 2014 and up to the latest practicable date before the printing of this joint proxy statement/prospectus were approved in accordance with Vision's policy.

## Pell Convertible Debt

On September 25, 2013, Vision entered into a \$3.5 million revolving convertible promissory note with Mr. Pell. The 2013 note accrues annual interest, payable annually, at the rate of 1.66%. The 2013 note must be repaid in full on or before the fifth anniversary of the issuance date, but may be prepaid by Vision at any time

#### TABLE OF CONTENTS

without penalty. Vision will be required to repay all amounts outstanding under the 2013 note upon an event of default, as defined in the 2013 note. The outstanding principal amount of the 2013 note is convertible at any time prior to maturity, at Mr. Pell's option, into Vision shares at a price of \$0.89, the closing bid price of Vision shares on the date of issuance. As of February 9, 2015, Vision had outstanding principal borrowings of \$3.5 million under the 2013 note.

On September 19, 2012, Vision entered into a \$20.0 million revolving convertible promissory note with Mr. Pell. This replacement note (i) consolidated and restructured \$15.0 million in aggregate borrowings collectively outstanding under an Amended and Restated Loan Agreement, dated September 30, 2011, between Vision and Mr. Pell and a separate promissory note, dated July 25, 2012, between Vision and Mr. Pell, and (ii) provided for up to \$5.0 million in additional borrowings.

The replacement note accrues annual interest, payable annually, at the rate of 0.84%. The replacement note must be repaid in full on or before the fifth anniversary of its issuance, but may be prepaid by Vision at any time without penalty. Vision will be required to repay all amounts outstanding under the replacement note upon an event of default, as defined in the replacement note.

The outstanding principal amount of the replacement note is convertible at any time prior to maturity, at Mr. Pell's option, into Vision shares at a conversion price of \$1.20 per share, which was the closing bid price of Vision shares on the issuance date. As of February 9, 2015, Vision had \$20.0 million in outstanding principal borrowings under the replacement note.

On June 16, 2014, Vision entered into a \$5.0 million revolving convertible promissory note with Mr. Pell. This 2014 note accrues annual interest, payable annually, at the rate of 1.93%. The 2014 note must be repaid in full on or before the fifth anniversary of its issuance, but may be prepaid by Vision at any time without penalty. Vision will be required to repay all amounts outstanding under the 2014 note upon an event of default, as defined in the 2014 note. The outstanding principal amount of the 2014 note is convertible at any time prior to maturity, at Mr. Pell's option, into Vision shares at a price of \$1.11, the closing bid price of Vision shares on the date of issuance. As of February 9, 2015, Vision had outstanding principal borrowings of \$4.0 million under the 2014 note.

In connection with the Amended and Restated Loan Agreement dated September 30, 2011, Mr. Pell received warrants to purchase an aggregate of 1,880,620 Vision shares at a weighted average exercise price of \$1.86 per share. All of the warrants are vested and expire on the later of September 30, 2016 or one year after the termination of the loan agreement and repayment of all amounts due and payable under the loan agreement.

On December 19, 2014, in connection with the merger agreement, Vision and Mr. Pell entered into amendments to all of the convertible notes and warrants, effective as of the effective time of the merger. See *Amendments to Pell Notes and Warrants* on page 119.

In each case, Vision's Governance and Nominating Committee reviewed the terms of the notes and related agreements and recommended approval to the full Board. The remaining (uninterested) members of the Board determined that these notes and agreements were fair, properly negotiated, and would be at least as favorable to Vision as could have been obtained from unaffiliated third parties, and accordingly, after discussion, they were unanimously approved.

#### SpineView Development and Supply Agreement

On June 19, 2008, Vision entered into a Development and Supply Agreement with SpineView, Inc., pursuant to which Vision was to develop and supply a charge-coupled device (CCD)-based video endoscope to SpineView for use with SpineView's products. In September 2010, Vision received a prepayment of \$1.4 million from SpineView for the

initial firm stocking order of 50 SpineView surgical endoscope systems. Vision recognized \$440,000 in revenue for delivery of SpineView surgical endoscope systems in fiscal 2013. Vision did not have any sales to SpineView in fiscal 2014. After exhausting the remaining prepaid balance in fiscal 2013, SpineView began to pay Vision for products supplied.

Mr. Pell, Vision's Chairman, is the Chairman of the SpineView board of directors and an investor in SpineView. Messrs. Katsumi Oneda and John J. Rydzewski, members of the Vision board of directors, also are investors in SpineView. All transactions with SpineView have been approved in accordance with Vision's conflict of interest policy.

#### Uroplasty Related Person Transactions

Uroplasty does not have a formal policy on related party transactions, but it conducts a review of all related party transactions for potential conflict of interest situations on an ongoing basis and all such transactions relating to directors and executive officers must be approved by the independent and disinterested members of the Uroplasty board of directors. There were no related party transactions for Uroplasty during fiscal 2012, 2013, 2014 and as of the latest practicable date before the printing of this joint proxy statement/prospectus, there were no related party transactions for Uroplasty during fiscal 2015.

#### **Director Compensation**

It is anticipated that at least initially the compensation to be paid to the combined company's directors after the merger will be substantially similar to the compensation currently paid to members of the Uroplasty board of directors. It is anticipated, however, that the cash and equity non-employee director compensation policies described below will be reviewed by the governance and nominating committee of the board of directors of the combined company following completion of the merger and may be subject to change.

#### **Uroplasty Director Compensation**

The fees for each member of the Uroplasty board of directors who is not also an employee of Uroplasty for Uroplasty's fiscal year ended March 31, 2014, payable quarterly, consist of:

- an annual \$24,000 retainer for each member of the Uroplasty board of directors;
- annual fees of \$4,000 for each member of the compensation committee, \$5,000 to each member of the audit committee and \$2,000 for each member of the nominating and corporate governance Committee; and annual fees (in addition to the board retainer and committee fees) of \$8,000 for the non-executive chairman
- of the board, \$5,000 to the audit committee chair, \$4,000 for the compensation committee chair and \$2,000 for the nominating and corporate governance committee chair.

Further, at Uroplasty's 2013 annual meeting of shareholders, each director received (1) a non-qualified stock option to purchase, at an exercise price equal to the closing price on the NASDAQ on such date, a number of shares of Uroplasty's common stock, rounded up to the nearest 25 shares, such that the option has a grant date value, based upon a Black-Scholes model, equal to \$20,000, and (2) the number of shares of restricted stock, rounded up to the nearest 25 shares, as are equal to \$15,000 divided by such closing price. The options vest with respect to 100% of the shares on the first anniversary of the date of grant and expire seven years from the date of grant and the restricted stock vests six months from the date of grant.

Uroplasty does not provide any other form of incentive compensation or other form of stock-based or cash based compensation to its directors, and does not provide perquisites or other forms of compensation, although Uroplasty does reimburse directors for out-of-town travel to and from board meetings.

For Uroplasty's fiscal year ended March 31, 2015, the fees for each member of the Uroplasty board of directors who is not also an employee, payable quarterly, consist of:

- an annual \$24,000 retainer for each member of the Uroplasty board of directors;
- annual fees of \$4,000 for each member of the compensation committee, \$5,000 to each member of the audit committee and \$2,000 for each member of the nominating and corporate governance committee; and
- annual fees (in addition to the board retainer and committee fees) of \$12,000 for the non-executive chair of the Uroplasty board of directors or lead independent director of the Uroplasty board of directors, \$8,000 to the audit committee chair, \$5,000 for the compensation committee chair and \$3,500 for the nominating and

corporate governance committee chair.

Further, at Uroplasty's 2014 annual meeting of shareholders, each director received a restricted stock grant with the number of shares of restricted stock determined by dividing \$35,000 by the closing stock price on the day of the annual meeting, rounded up to the nearest 25 shares. The restricted stock vests six months from the date of grant. It is anticipated that directors will not receive non-qualified stock options in fiscal 2015.

## Director Compensation Table – Combined Company Directors from Uroplasty

The following table shows, for each of Uroplasty's non-employee directors who will be a director of the combined company, information concerning annual compensation earned for services in all capacities during Uroplasty's fiscal year ended March 31, 2014. Mr. Kill has not received compensation as a director or chairman of the Uroplasty board of directors since April 5, 2013, when he was appointed interim chief executive officer. Mr. Paulus and Mr. Roche became members of the Uroplasty board of directors after April 1, 2014.

Name	s Earned id in Cash	A	Stock Awards <sup>(1)</sup>	(	Stock Options <sup>(2)</sup>	Total
James P. Stauner	37,000		15,051		20,020	72,071
Sven A. Wehrwein	38,000		15,051		20,020	73,071
Total	\$ 75,000	\$	30,102	\$	40,040	\$ 145,142

(1) Represents the grant date fair value of restricted stock that generates compensation expense of \$15,000 (rounded up to the nearest 25 shares).

Represents the grant date fair value of options to purchase shares of common stock, as computed using the Black-Scholes formula, that generates compensation of approximately \$20,000 (rounded up to the nearest 25

(2) Black-scholes formula, that generates compensation of approximately \$20,000 (rounded up to the hearest 25) shares). For a description of the assumptions in such calculation, see Note 7, Share-based Compensation, to Uroplasty's audited financial statements included in this joint proxy statement/prospectus.

## Vision Director Compensation

Vision currently compensates its non-employee directors through a mix of cash compensation and stock option grants. The elements of non-employee directors' compensation for Vision's fiscal year ended March 31, 2014 were as follows:

#### **Annual Cash Compensation:**

•Non-employee Director fee (paid in advance quarterly installments)	\$20,000*
•Committee Chair fee (Audit, Compensation, Governance and Medical Advisory Board) paid in advance quarterly installments)	\$4,000/each
•Lead Independent Director fee (paid in advance quarterly installments)	\$4,000/each
Equity Compensation:	
•Initial Stock Option Grant (upon first election or appointment to Board)	options to purchase 10,000 shares
•Grant of Restricted Stock (granted upon the date of the Annual Meeting; shares vest quarterly over the year of the grant)	25,000 restricted shares

\* The Non-employee Director fee is paid to all outside directors other than Mr. Oneda. The above fees and equity compensation grants are provided in lieu of all other per-meeting fees. In addition, each Vision board member is reimbursed for his or her expenses, consistent with current practices.

The 2003 Director Stock Option Plan (the 2003 Director Plan ) provides for the grant of non-statutory stock options to non-employee directors. No discretionary options or other awards can be granted under the 2003 Director Plan; rather, options to purchase 10,000 Vision shares (subject to adjustment for stock splits, reverse stock splits, stock dividends, recapitalizations or other similar changes in capitalization) are granted automatically (i) to each person who becomes a non-employee director after the date the 2003 Director Plan was approved by Vision stockholders and (ii) to each non-employee director on each date on which Vision's annual meeting of the stockholders is held, provided that such non-employee director does not then hold any options under the 1993 Director Option Plan that have not vested as of that date. The exercise price per share of any of these stock options is the fair market value of one Vision share on the date of grant. While Vision shares are is listed on a

#### TABLE OF CONTENTS

national securities exchange or other nationally recognized trading system such as the NASDAQ Stock Market, this will be the closing price per Vision share on the trading day of Vision's annual stockholders' meeting. Each non-employee director stock option is fully vested and exercisable in full on the date of grant. These options are exercisable until the tenth anniversary of the date of grant. For fiscal 2014, the restricted stock grants made to the non-employee directors were made in lieu of the 10,000 share annual meeting options grant provided for under the 2003 Director Plan.

In June 2013, Vision's Compensation Committee recommended, and the Vision board approved an increase in the number of shares of restricted stock granted to each non-employee director annually to 25,000 shares for each non-employee director identified below, to take effect at the 2013 annual meeting of stockholders. At the same time, Vision's Compensation Committee recommended, and the Vision board approved the future designation of a lead independent director on the Vision board who, if appointed, would receive annually an additional 15,000 shares of restricted stock in recognition of the additional responsibilities associated with this position.

#### Director Compensation Table – Combined Company Directors from Vision

The following table shows, for the Vision non-employee director who will be a director of the combined company, information concerning annual compensation earned for services in all capacities during Vision's fiscal year ended March 31, 2014. Mr. Pell and Mr. Zauberman, who will continue as directors of the combined company, are Vision employees and do not receive separate compensation in their capacities as Vision board members. Mr. Pell received \$28,267 in compensation for his services as an employee during fiscal 2014. Mr. Zauberman received \$210,923 in salary during fiscal 2014.

	Fees Earned or	Stock	Stock	
Name	Paid in Cash	Awards	Options	Total
Cheryl Pegus <sup>(1)</sup>	24,000	38,000 (2)	—	62,000

(1) Dr. Pegus received the Non-employee Director fee described above. The amounts in the table do not include reimbursements for certain company-related travel and entertainment expenses.
 Based on the grant date fair value of the restricted stock award granted in accordance with Financial Accounting Standards Board (the FASB ) Accounting Standards Codification (ASC ) 718 (Topic 718, *Compensation – Stock*

(2) Compensation ), excluding the impact of forfeitures. The assumptions Vision used for calculating the grant date fair values are set forth in Note 9. Stock-Based Awards to Vision's consolidated financial statements for the year ended March 31, 2014 included elsewhere in this joint proxy statement/prospectus. At March 31, 2014, the aggregate number of stock option awards outstanding for Dr. Pegus was 10,000 shares.

## **Executive Compensation**

It is anticipated that at least initially the compensation to be paid to the combined company's executive officers after the merger will be substantially similar to the compensation currently paid to such individuals by Uroplasty. It is anticipated, however, that the compensation to be paid to the executive officers of the combined company after the merger will be reviewed by the compensation committee of the board of directors of the combined company following completion of the merger and may be subject to change.

#### Uroplasty Compensation Discussion and Analysis

The compensation discussion and analysis of Uroplasty provided below is provided for Messrs. Kill, Hammers and Reynolds. These individuals will serve the combined company in the same capacities following completion of the merger.

## **Compensation Philosophy**

The compensation Uroplasty provides to its executive officers is designed both to attract and retain high quality executives to advance its business, and to provide both short-term and long-term incentives to those executives to enhance its performance. To that end, Uroplasty's executive compensation consists of the following primary elements: salary, long-term equity interest, an annual cash bonus opportunity based on annual individual and corporate performance, and long-term performance awards. Although the Uroplasty board of directors sets the level of compensation for its executives by reference to competitive compensation in a peer group of smaller,

public medical device companies, Uroplasty also adjust its executive compensation to attract and retain managers capable of accommodating rapid growth. With the transition of executives since the beginning of fiscal 2014, the compensation decisions have emphasized recruitment and retention of the new executive team.

## **Role of the Compensation Committee**

The compensation committee of the Uroplasty board of directors, a committee composed of independent directors, formulates the executive compensation plan and recommends that plan to the full Uroplasty board of directors for approval. The compensation committee normally meets to first discuss the executive compensation plan for the coming fiscal year in the fourth fiscal quarter of each fiscal year, retains the assistance of a compensation consultant to the extent it believes advisable, and then formally establishes the executive compensation plan and recommends its adoption by the Uroplasty board of directors prior to the first regular meeting of the Uroplasty board of directors during the fiscal year to which the plan applies. The compensation committee receives input on the proposed plan from the chief executive officer of Uroplasty with respect to the proposed operating plan for the following fiscal year. The chief executive officer participates in compensation decisions are reviewed and approved by the full Uroplasty board of directors, normally at the first regularly scheduled board meeting during the fiscal year to which the plan applies, except that the chief executive officer does not participate in the approval of his own compensation.

## **Objectives of Executive Compensation Programs**

The Uroplasty compensation programs for its executive officers are designed to achieve the following objectives:

- Focus executive behavior on achievement of annual and long-term objectives and strategy of Uroplasty;
- Provide a competitive compensation package that enables Uroplasty to attract and retain, on a long-term basis, talented executives;
  - Provide a total compensation structure that the compensation committee believes is at least
- comparable with similarly-sized companies in the life sciences industry for which Uroplasty would compete for talent and which consists of a mix of base salary, equity and cash incentives; and
   Align the interacts of management and shareholders by providing management with long term incention.
- Align the interests of management and shareholders by providing management with long-term incentives through equity ownership.

# **Elements of Executive Compensation**

The Uroplasty executive compensation program consists of the following primary elements: salary, long-term equity interest, an annual cash bonus opportunity based on both corporate and individual performance, and long-term performance awards. All of Uroplasty's executive officers are also eligible for certain benefits offered to employees generally including: life, health, disability and dental insurance, as well as participation in Uroplasty's 401(k) plan.

## **Analysis of Executive Compensation**

It has been the practice of the compensation committee to recalibrate the executive compensation plan to market by obtaining a review of the plan from an independent compensation advisor approximately every other year. In fiscal 2013, the compensation committee engaged Financial Concepts, Inc., as the independent compensation consultant to assist in reformulating executive compensation. Financial Concepts, Inc. did not provide Uroplasty, or any of its officers or directors, any services other than the compensation advisory services for which they were engaged by the compensation committee and therefore Uroplasty believes that they are independent advisors.

#### TABLE OF CONTENTS

Since the compensation committee did not engage a compensation consultant for the executive compensation plan that was established for fiscal 2014, the committee considered the analysis and guidance provided by Financial Concepts, Inc. that was used to determine the compensation plan for fiscal 2013, including the comparisons with the fiscal 2013 peer group, which included the following companies:

Angeion Corporation	EnteroMedics, Inc.	Rockwell Medical
Atricure, Inc.	Hanson Medical, Inc.	Surmodics Inc.
Cardiovascular Systems, Inc.	LeMaitre Vascular	Urologix, Inc.
Cutura Inc.	MEDTOX Scientific, Inc.	Vascular Solutions, Inc.
Cynosure Inc.	Rochester Medical Corporation	Vision-Sciences, Inc.

The compensation committee selects the elements of executive compensation and determines the level of each element, the mix among the elements and total compensation based upon the objectives and philosophies set forth above, and by considering a number of factors, including:

- Each executive's position within the company and their level of responsibility;
- The skills and experiences required by each executive's position;
- The competitive environment for comparable executive talent;
- Uroplasty's performance compared to specific objectives;
- Individual performance measures; and
- The executive's individual experience and qualifications.

Each of the elements and amounts of fiscal 2014 executive compensation (base salary, short-term cash incentive compensation and long-term equity-based incentive compensation) for each of Messrs. Kill, Hammers and Reynolds was determined by the compensation committee based upon the following process and after considering the following factors:

- Mr. Kill provided the compensation committee with feedback on each of Messrs. Hammers and Reynolds with regard to their skills, responsibilities and overall job performance during the year; Mr. Kill provided the compensation committee with recommendations regarding base salary, short-term cash
- incentive compensation and long-term equity-based incentive compensation for each of Messrs. Hammers and Reynolds; and
- As described above, the compensation committee reviewed executive officer compensation for the fiscal

2013 peer group of regional public medical device companies of similar size and complexity. In making the final decisions regarding the type and amount of compensation to be paid to each of Messrs. Kill, Hammers and Reynolds, the compensation committee considered the relevant comparative data, the CEO recommendations on the officers that report to him and the committee's assessment of the CEO, but also considers other factors, such as its own assessment as to the type and amount of compensation to be paid.

#### **Base Salary**

Base salary is an important element of Uroplasty's executive compensation program as it provides executives with a fixed, regular, non-contingent earnings stream to support annual living and other expenses. The compensation committee's determination of the base salary of each of Messrs. Kill, Hammers and Reynolds are based on a number of factors, including the executive officer's experience and past performance, the level of skill and responsibility required by the executive's position and his or her qualifications for the position. As described above, the compensation committee also considers competitive salary information gathered through comparative surveys pertaining to data specific to a peer group of public companies of comparable size and in the medical device industry.

In general, the compensation committee reviews executive officer base salary on an annual basis, and seeks to set executive officer base salary at competitive levels in relation to the companies with which Uroplasty believes it competes for executives.

During fiscal 2014, base salary levels established for each of Messrs. Kill, Hammers and Reynolds were set as follows:

		% increase	
Name	Salary (\$)	from prior year	
Rob Kill	\$ 400,000	N/A	
Brett Reynolds	240,000	N/A	
Darin Hammers	240,000	9.1	%

Mr. Kill and Mr. Reynolds each joined the company as an executive in fiscal 2014. In determining their starting salaries, the compensation committee reviewed the factors noted above in addition to factoring in the skills, qualifications and experiences desired to attain the future strategic objectives and growth the company wants to achieve. Mr. Hammers' increase was based on his promotion to Senior Vice President of Sales and Marketing.

In 2015, the compensation committee engaged Frederic W. Cook and Co. as the independent compensation consultant to assist in reformulating executive compensation. Frederic W. Cook and Co. did not provide Uroplasty, or any of its officers or directors, any services other than the compensation advisory services for which they were engaged by the compensation committee, and Uroplasty therefore believe that they are independent advisors. Frederic W. Cook presented data for Uroplasty's executive compensation plans, comparing the compensation of Uroplasty's executives to a peer group, to the compensation committee. The peer group for fiscal 2015 included fifteen companies:

Atricure, Inc.	Icad Inc.	RTI Surgical Inc.
Biolase Inc.	Insite Vision Inc.	Surmodics Inc.
Biotelemetry Inc.	Inspire-MD Inc.	Synergetics USA
Cutura Inc.	LeMaitre Vascular	Vascular Solutions, Inc.
Exactech Inc.	MGC Diagnostics	Vision-Sciences, Inc.
T1		1

These companies were chosen because they represent smaller public companies in the medical device industry, they draw employees from the same labor pool, and/or they have similar growth characteristics.

Based on the compensation committee's assessment of the performance of the executives, Uroplasty's compensation philosophy focused on retention of the new executive team as well as its review of the base salaries for comparable positions within its peer group, effective April 1, 2014, Mr. Kill's salary became \$500,000; Mr. Reynolds' and Mr. Hammers' salaries each became \$260,000.

#### **Short-Term Incentive Compensation**

In fiscal 2014, Uroplasty provided its executive officers with the opportunity to earn short-term cash incentive compensation through its Management Incentive Plan (MIP). The MIP is designed to provide a direct financial incentive to Uroplasty's key management, including Messrs. Kill, Hammers and Reynolds, for the achievement or surpassing of specific company performance goals. The compensation committee believes the MIP is a valuable element of executive compensation because it offers a means for executives to realize significant, additional near-term cash compensation on top of base salary as a reward for promoting equity appreciation through revenue growth.

For fiscal 2014, the MIP based the incentive compensation of executive officers on achievement of individual performance objectives with funding of the MIP based upon financial performance. The financial objectives for the fiscal 2014 management incentive plan were based upon achieving growth in revenue from sale of Uroplasty's Urgent<sup>®</sup> PC product in the United States. The plan minimum threshold was to grow US Urgent<sup>®</sup> PC sales from fiscal 2013 by at least 19% and with the maximum threshold of twice targeted incentive if Urgent PC sales increased by 47%.

Individual executive officers were assigned between two and four individual performance objectives. Actual bonus earned is calculated based upon the percentage by which the executive officer has achieved individual performance objectives, multiplied by the percentage achievement of

the revenue growth objectives, and multiplied by the targeted percentage of salary assigned to the officer. For fiscal 2014, the target bonus percentage and dollar amount for each of Messrs. Kill, Hammers and Reynolds was as follows (dollar amounts for Mr. Kill and Mr. Reynolds are prorated from their employment start dates):

Name	Bonus at target (%)	Bonus at target (\$)
Rob Kill	75 %\$	207,692
Brett Reynolds	40 %	60,923
Darin Hammers	40 %	92,667

In fiscal 2014, Uroplasty grew its U.S. Urgent<sup>®</sup> PC sales by 16.6% from fiscal 2013. As a result, the financial performance goal was not obtained and no executive officers, including Messrs. Kill, Hammers and Reynolds, received an incentive bonus under the fiscal 2014 MIP.

The Uroplasty board of directors, however, decided to award discretionary cash bonuses to Messrs. Kill, Hammers and Reynolds in recognition of their individual performance, contributions, and service to the company during the 2014 fiscal year, and in consideration of certain other factors. Such other factors include changes in executive management during the 2014 fiscal year, the modifications to Uroplasty's sales execution strategy to focus on long-term sustainable growth, and four consecutive quarters of sequential growth for U.S. Urgent<sup>®</sup> PC after several quarters of sequential decline. Discretionary cash bonuses for fiscal 2014 were awarded to Mr. Kill in the amount of \$210,000, with Mr. Kill entitled to a minimum bonus of \$150,000 for the 2014 fiscal year pursuant to the terms of his employment agreement, to Mr. Reynolds in the amount of \$65,000 and to Mr. Hammers in the amount of \$100,000.

The fiscal 2015 MIP is based on both company and individual performance goals. The 2015 plan is funded based upon achieving consolidated company revenue growth. The 2015 plan is funded at 100% of an individual executive officer's target bonus if fiscal 2015 revenue exceeds fiscal 2014 revenue by 10%. The 2015 plan begins to fund at 10% of an individual's target bonus at 1% total revenue growth in fiscal 2015 and maximum plan funding is at 200% of target bonus at 21% total revenue growth. The fiscal 2015 MIP funding amounts are interpolated between these revenue targets. Each officer has been assigned individual performance goals. If Uroplasty achieves its consolidated company revenue financial performance goal and the plan is funded, an individual executive officer will be paid incentive compensation based upon the percentage by which the executive officer has achieved individual performance objectives, multiplied by the percentage achievement of the revenue growth objectives, and multiplied by the targeted percentage of salary assigned to the executive officer. For fiscal 2015, Mr. Kill's bonus at target is 80% of base salary or \$400,000. For each of Mr. Reynolds and Mr. Hammers their fiscal 2015 bonus at target is 40% of base salary or \$104,000.

Uroplasty believes this plan encourages its executives to focus on sales growth, and conditions their incentive pay on both corporate level performance and individual performance.

In fiscal 2015, the individual performance objectives are focused principally on:

- Achieving product line revenue targets for fiscal 2015;
- Attainment of various goals and tactics in support of Uroplasty's operating plan;
- Department specific goals or development objectives for functional areas the executive is responsible for; and
- Individual opportunities for professional development.

## **Equity Based Compensation**

Uroplasty has historically granted stock options and restricted stock annually to its executive officers as a longer-term incentive, typically at the first regularly scheduled board meeting during the first fiscal quarter. The stock options granted carry exercise prices equal to the fair market value of Uroplasty's common stock on the date of grant. Most of these options vest with respect to one-third of the shares on the first, second and third anniversaries of the grant date and expire seven years from the grant date. The restricted stock grants typically vest with respect to one-third of the shares on the first, second and third anniversaries of the shares on the first, second and third anniversaries of the grant date.

In part because of management changes and a desire to reset incentive compensation to officers, Uroplasty did not grant equity incentive awards to continuing officers at the beginning of fiscal 2014. Mr. Kill was granted

300,000 shares of common stock when he joined the company as President and CEO on July 23, 2013. At that time, Mr. Kill was also granted 700,000 stock options with such options having an exercise price of \$2.34 per option and with one third of the options vesting each on July 23, 2014, 2015 and 2016. Mr. Reynolds was granted 100,000 stock options when he joined the company as Senior Vice President and CFO on August 12, 2013, with such options having an exercise price of \$2.97 per share and with one third of the options vesting each on August 12, 2014, 2015 and 2016. Mr. Reynolds also received a restricted stock award of 50,000 shares upon his employment with the company, with one third of the shares vesting each on August 12, 2014, 2015 and 2016. In recognition of his promotion from Vice President of Sales to Senior Vice President of Global Sales and Marketing, Mr. Hammers received a restricted stock award of 50,000 shares, with one third of the shares vesting each on August 12, 2014, 2015 and 2016.

The compensation committee reviewed equity compensation to each of Messrs. Kill, Hammers and Reynolds in early fiscal 2015. Because of volatility in Uroplasty's share price and the increased expense it must recognize when granting options relative to the benefit Uroplasty believes those options provide to employees, for fiscal 2015, Uroplasty granted solely restricted stock to Messrs. Kill, Hammers and Reynolds and other employees under Uroplasty's 2006 Amended Stock and Incentive Plan.

The amount of restricted stock grants to each of Messrs. Kill, Hammers and Reynolds was determined by the compensation committee based upon a review of total compensation and equity compensation for the fiscal 2015 peer group of regional public medical device companies previously mentioned. On April 21, 2014, 140,000 shares of restricted stock were granted to Mr. Kill. Mr. Reynolds and Mr. Hammers each received a restricted stock grant of 75,000 shares. The restricted stock will vest over a three year period, with one-third vesting on each of April 21, 2015, 2016 and 2017.

#### Long Term Performance Awards.

On October 1, 2014, the Compensation Committee of the Uroplasty board of directors and the Uroplasty board of directors approved and adopted a form of performance award agreement under the Uroplasty, Inc. 2006 Stock and Incentive Plan. In connection with the adoption of the form performance award agreement, the Uroplasty compensation committee and the Uroplasty board of directors approved grants of performance awards (the Awards ) to members of Uroplasty's senior management team pursuant to the performance award agreement and the plan, including to Mr. Kill, Mr. Hammers and Mr. Reynolds. The Uroplasty compensation committee and the Uroplasty board of directors believe that granting these Awards is a key element in the Uroplasty's efforts to create value for shareholders and retain talented senior managers on a long term basis.

Under the performance award agreement, the Uroplasty compensation committee established performance goals for the Awards based on the achievement of specified stock price targets during the period beginning on the date of grant and ending on the fourth anniversary of the date of grant or, if earlier, the closing date of a change of control of Uroplasty (the Performance Period ). The stock price targets under the Awards are: \$5.50 price per share of Uroplasty common stock, \$7.50 price per share of Uroplasty common stock and \$10.00 price per share of Uroplasty common stock.

A stock price target is considered achieved on the date (a) the average closing price of the Uroplasty common stock equals or exceeds a stock price target for at least 45 consecutive trading days or (b) of the consummation of a change of control of Uroplasty, provided the closing price of the Uroplasty common stock on the last trading day immediately preceding the closing date of the change of control equals or exceeds a stock price target not previously achieved under (a) during the Performance Period. The date of achievement of the stock price is considered is the Determination Date, and a participant must be employed on the Determination Date to be eligible to receive his or her

performance bonus.

Upon a Determination Date, a specified amount will be allocated to a bonus pool (the Bonus Pool ). The amount allocated to the Bonus Pool is \$3,500,000 at the first stock price target of \$5.50, \$6,500,000 at the second stock price target of \$7.50 and \$10,000,000 at the third stock price target of \$10.00. Each participant will be eligible to receive a performance bonus (the Performance Bonus ), the amount of which will be determined by multiplying the participant's bonus pool percentage by the amount of the Bonus Pool. If a stock price target is earned in connection with a change of control, the amount of the Bonus Pool will be determined using straight line interpolation between the Bonus Pool amounts allocated to the specified stock price targets in the

Performance Award Agreement, less any Performance Bonuses previously earned and paid during the Performance Period. Mr. Kill's bonus pool percentage is equal to 25% of the Bonus Pool and both Mr. Hammers' and Mr. Reynolds' bonus pool percentage is equal to 17.5% of the Bonus Pool.

Once earned, a Performance Bonus is paid in cash within 30 days following the Determination Date; *provided*, *however*, that in the event full cash payment to all eligible participants would result in Uroplasty's cash balance falling below the forecasted usage over the following 12-month period (as determined by the Uroplasty compensation committee), then the Performance Bonus will be paid in a combination of cash and fully vested shares of Uroplasty common stock. In the event that the Performance Bonus payments cannot be fully satisfied through a combination of cash and shares as a result of an insufficient number of shares being available for issuance under the Uroplasty 2006 Stock and Incentive Plan, then the remainder of the Performance Bonus payments that are owed to eligible participants shall be paid in the form of a grant of unvested restricted stock units under the plan which shall become fully vested only on the date Uroplasty's shareholders approve an increase of at least the number of shares under the plan that correspond to the number of restricted stock units granted to the participants and only if such date occurs within the 12-month period following the Determination Date. If the restricted stock units are vested during this time period, shares will be issued to participants on the first business day immediately following the 12-month anniversary of the Determination Date. If such shareholder approval is not achieved within 12 months of the Determination Date, the unvested restricted stock units are forfeited in their entirety with no further consideration due to the participants.

In the event a participant terminates employment prior to a Determination Date, the Performance Award automatically terminates (provided any previously earned but unpaid Performance Bonus owed to the participants will still be paid at the same time and in the same manner as would otherwise have been paid had the participant remained employed). In the event a participant is terminated by Uroplasty without cause (as defined in the plan) or for Good Reason (as defined in the Performance Award), the participant shall continue to be eligible to receive a Performance Bonus for a six-month tail period following his or her effective date of termination of employment. After the expiration of such six-month tail period, the Performance Award will terminate.

If a participant knowingly engages in an act or acts of dishonesty, fraud, embezzlement or other deliberate act that is materially injurious to Uroplasty (or any of its affiliates) during the participant's period of employment with Uroplasty, Uroplasty has the right to recover all or a portion of the amounts paid or granted to the participant during the Performance Period and the Award (to the extent still in effect) and any earned but unpaid amounts will be forfeited.

In consideration of the grant of the Award, all participants are required to execute the Employee Confidentiality, Non-Compete and Non-Solicitation Agreements with Uroplasty.

## Perquisites.

Uroplasty does not maintain any defined benefit pension plans or non-qualified deferred compensation plans for executive officers and does not provide significant perquisites to its executive officers. Uroplasty does provide to all of its employees' health, disability and life insurance benefits, as well as the ability to participate in a defined contribution (401k) plan. Mr. Kill received an annual stipend of \$18,000 in fiscal 2014 for the purchase of life and disability insurance. This stipend was increased to \$36,000 for fiscal 2015 to address the additional costs of this insurance.

## Amendment to Mr. Kill's Employment Agreement.

On May 29, 2014, Uroplasty amended the employment agreement with Mr. Kill primarily to (i) increase his target bonus opportunity from 75% to 80% of base salary, (ii) increase the annual stipend to cover his personal life and disability insurance policies from \$18,000 to \$36,000, and (iii) provide that if he were terminated without cause that

he would receive the full amount of his targeted annual cash incentive compensation rather than a pro rata amount based upon the date of his termination.

## Amendment to Mr. Hammers' Employment Agreement.

Effective as of October 1, 2014, Uroplasty amended the employment agreement with Mr. Hammers to provide that in the event of a change in control his employment agreement is substantially equivalent to that of Uroplasty's other Senior Vice Presidents. The amendment to Mr. Hammers' employment agreement provides for the following, among other things: (1) if Mr. Hammers' employment is terminated without cause at any time

#### TABLE OF CONTENTS

other than during the two years following a change of control, Uroplasty will pay Mr. Hammers an amount equal to 12 times his monthly base salary; (2) if Mr. Hammers' employment is terminated by Uroplasty or its successors or assigns without cause, or by Mr. Hammers for good reason, within the two years following a change of control, Uroplasty will pay Mr. Hammers an amount equal to 12 times his monthly base salary plus his targeted bonus; and (3) as a condition to receiving the above mentioned severance benefits, Uroplasty may require Mr. Hammers to execute a waiver and release of claims against Uroplasty.

#### Uroplasty Summary Compensation Table

The table below provides summary information concerning all compensation awarded to, earned by or paid to Messrs. Kill (principal executive officer), Hammers and Reynolds (principal financial officer) during the fiscal years ended March 31, 2014, 2013 and 2012. These individuals will serve the combined company in the same capacities following completion of the merger.

#### SUMMARY COMPENSATION TABLE

Name and Principal Position Robert C. Kill <sup>(6)</sup>	<b>Year</b> 2014	<b>Salary</b> (\$) 379,153	<b>Bonus</b> (\$) <sup>(1)</sup> 210,000	Stock Awards (\$) <sup>(2)</sup> 702,000	<b>Option</b> <b>Awards</b> (\$) <sup>(3)</sup> 1,094,030	All Other Compen- sation (\$) <sup>(5)</sup> 21,536	<b>Total</b> (\$) 2,406,719
President, Chief Executive Officer and Chairman of the Board				,	_,		_,,
Brett Reynolds <sup>(7)</sup> Senior Vice President, Chief Financial Officer and Corporate Secretary	2014	147,692	65,000	148,500	198,510	 1,293	560,995
Darin Hammers <sup>(8)</sup> Senior Vice President Of Global Sales and Marketing	2014 2013	232,308 25,385	100,000	148,500 —	- 195,840	 5,275	486,083 221,225

(1) Represents discretionary bonuses granted with respect to fiscal 2014 performance for Mr. Kill, Mr. Reynolds and Mr. Hammers.

(2)

Represents the grant date value of restricted stock, except for the market value of the shares of common stock received by Mr. Kill upon hiring.

Represents the full grant date fair value of the options as computed by Black-Scholes in the year of grant. Details of the assumptions used in valuing these awards are set forth in Note 7, Share-based Compensation, to Uroplasty's

(3) audited financial statements included in this joint proxy statement/prospectus. The amounts reflected do not necessarily represent the annual amount Uroplasty recognizes as compensation expense for accounting purposes because of such grants.

(4) Represents cash bonuses earned under Uroplasty's management incentive plan during the fiscal year. Represents employer discretionary 401(k) contributions, except for the following; Mr. Kill for fiscal 2014 which

- (5) includes reimbursement of \$18,000 for premium for personal life and disability insurance. All other perquisites and benefits for each executive officer were less than \$10,000 in the fiscal year reported. Mr. Kill became interim CEO on April 5, 2013, acting Chief Financial Officer on June 14, 2013 and President and Chief Executive Officer on July 23, 2014. He has been a director since December 2010. In fiscal 2012 and 2012 M. Kill we have a final state of the first state of the first state.
- (6) 2013, Mr. Kill earned directors fees, stock awards and stock options. The amount of the directors fees for fiscal 2012 and 2013 were \$29,000 and \$30,000, respectively. The amount of the stock awards for 2012 and 2013 were \$15,094 and \$15,040, respectively. The value of the stock options for 2012 and 2013 were \$20,018 for each year. Mr. Kill did not receive any compensation for services as a director in fiscal 2014.
  - (7) Mr. Reynolds joined the company in August of 2013.
  - (8) Mr. Hammers joined the company in February of 2013.

## Uroplasty Grants of Plan-Based Awards and Non-Equity Incentive Plan Award

The following table provides detailed information regarding grants of individual incentives provided to Messrs. Kill, Reynolds and Hammers during fiscal 2014. The Non-Equity Incentive Plan Awards shown in the table do not represent compensation in fiscal 2014, but instead represent Uroplasty's cash incentive or bonus plan for each of such executive officers for 2014 performance. Further, all of Uroplasty's equity awards, consisting only of restricted stock and stock options, are made under the Uroplasty 2006 Amended Stock and Incentive Plan and vest based on continuation of employment, or upon a change in control.

Traditionally, the compensation committee and the Uroplasty board of directors make decisions regarding incentive compensation in connection with its budgeting approval process in the first quarter of each fiscal year. Based upon Uroplasty financial performance in fiscal 2014, no cash incentive payments were made to Messrs. Kill, Reynolds and Hammers under the fiscal 2014 management incentive plan. Further, no equity awards were made to continuing executives at the beginning of fiscal 2014. As mentioned above, the equity awards to Messrs. Kill and Reynolds were made in connection with their employment with the company, and the restricted stock award granted to Mr. Hammers recognized his contributions as an integral member of the executive management team.

## **GRANTS OF PLAN-BASED AWARDS – FISCAL 2014**

	Grant		Future Payo uity Incenti Awards <sup>(1)</sup> Target		All Other Stock Awards: Number of Shares of Stock <sup>(2)</sup>	All Other Option Awards: Number of Securities Underlying Options <sup>(3)</sup>	Exercise or Base Price of Option Awards	Grant Date Fair Value of Stock and Option Awards <sup>(4)</sup>
Name	Date	(\$)	(\$)	(\$)	(#)	(#)	(\$/Sh)	(\$)
Mr. Kill	N/A	20,769	207,692	415,385	_		· <u> </u>	
	7/23/13	_				700,000	\$ 2.34	1,094,030
Mr.								
Reynolds	N/A	6,092	60,923	121,846	—			—
	8/12/13				50,000			148,500
	8/12/13	—				100,000	\$ 2.97	198,510
Mr.								
Hammers	N/A	9,267	92,667	185,333	—			—
	8/12/13	—	—		50,000			148,500

Represents Uroplasty's management cash incentive plan for fiscal 2014, which provided for payout based upon achievement of U.S. Urgent PC revenue. The threshold represents achievement of revenue at the minimum level.

(1) The target represents achievement of revenue at the target level and the maximum represents the achievement of revenue at the maximum level.

(2) Represents restricted stock awards granted under the Uroplasty 2006 Amended Stock and Incentive Plan that vest with respect to one-third of the shares on each of the three anniversaries of the grant date.

(3) Represents stock options granted under the Uroplasty 2006 Amended Stock and Incentive Plan that vest with

respect to one-third of the shares on each of the three anniversaries of the grant date.

(4) Represents the full value that will be recognized as expense over the vesting periods of restricted stock and stock options granted in fiscal 2014.

# Uroplasty Outstanding Equity Awards at Fiscal Year-End

The following table provides information about equity-based awards outstanding to Messrs. Kill, Reynolds and Hammers at March 31, 2014.

#### **OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END – FISCAL 2014**

		<b>Option</b> Aw	ards		<b>Restricted Stock Awards</b>		
Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price	Option Expiration Date	Number of shares that have not vested (#)	Market value of shares that have not vested <sup>(1)</sup> (\$)	
Mr. Kill	4,900 (2)		5.26	12/5/2017		(+)	
	5,475 (2)		4.83	9/13/2018		_	
	7,025 (2)		3.76	9/12/2019		_	
	_	700,000 (3)	2.34	7/22/2020			
Mr. Reynolds	_	100,000 (5)	2.97	8/11/2020	50,000 (4)	181,500	
Mr. Hammers	33,334	66,666 (6)	2.63	2/10/2020	50,000 (4)	181,500	

(1) Represents unvested shares multiplied by closing market price of \$3.63 on March 31, 2014.

(2) Stock options received while serving as a director.

(3) Vests with respect to 233,334 of such shares on July 23, 2014 and 233,333 of such shares on July 23, 2015 and 2016.

(4) Vests with respect to 16,667 shares on August 12, 2014 and 2015 and 16,666 shares on August 12, 2016.

Vests with respect to 33,334 of such shares on August 12, 2014 and 33,333 of such shares on August 12, 2015 and 2016.

(6) Vests with respect to one-half of such shares on February 11, 2015 and 2016.

Uroplasty Option Exercises and Stock Vested

No stock grants were exercised or restricted stock vested during fiscal 2014 that were held by Messrs. Kill, Reynolds and Hammers.

# Uroplasty Employment Agreements and Payments Upon Termination or Change in Control Provisions Employment Agreements and Other Arrangements.

#### Uroplasty Employment Agreements with Messrs. Kill, Reynolds and Hammers

Uroplasty has employment agreements with each of Messrs. Kill, Reynolds and Hammers. Among other things, such employment agreements require Uroplasty to provide compensation to Messrs. Kill, Reynolds and Hammers upon their termination without cause, upon a change in control of the company and upon termination without cause or for good reason following a change in control of the company.

Contemporaneously with the execution of the employment agreement, each executive officer executed an Employee Confidentiality, Inventions, Non-Solicitation and Non-Compete Agreement, under which the named executive officer agreed not to disclose confidential information, to assign to Uroplasty without charge all intellectual property relating to its business which is created or conceived during the term of employment, to not encourage employees to leave

Uroplasty's employment for any reason and to not compete with us during the term of employment and for a period of 18 months thereafter.

## Change in Control Provisions – Uroplasty 2006 Amended Stock and Incentive Plan

The equity awards granted to Messrs. Kill, Reynolds and Hammers have been made under the Uroplasty 2006 Amended Stock and Incentive Plan. The 2006 Amended Stock and Incentive Plan provides that upon a change in control of the company the restricted stock and stock options that are unvested will vest.

#### Potential Payments to Messrs. Kill, Reynolds and Hammers

The following table illustrates the potential payments payable upon termination of each of Messrs. Kill, Reynolds and Hammers under various scenarios triggering benefits under the employment agreements and the 2006 Amended Stock and Incentive Plan. For calculation purposes, an effective date of April 1, 2014 is assumed.

Name	Executive Benefits and Payments	Without Cause Termination <sup>(1)</sup> (\$)	Upon a Change in Control <sup>(2)</sup> (\$)	Without Cause or Good Reason Termination Following a Change in Control (\$) <sup>(2)</sup>
N ( 17'11	Lump Sum Payment Based on	500.000		1 000 000
Mr. Kill	Salary	500,000		1,000,000
	Annual Bonus Payment <sup>(4)</sup>	400,000		800,000
	Acceleration of Unvested Equity Awards <sup>(3)</sup>	_	903,000	903,000
	Health and Welfare Benefits <sup>(5)</sup>	8,703		8,703
	280G Tax Gross-up Payment <sup>(6)</sup>	_	_	385,108
	Total	908,703	903,000	3,096,811
Mr. Reynolds	Lump Sum Payment Based on Salary	260,000	_	260,000
	Annual Bonus Payment <sup>(4)</sup>			140,000
	Acceleration of Unvested Equity			
	Awards <sup>(3)</sup>	_	247,500	247,500
	Total	260,000	247,500	647,500
	Lump Sum Payment Based on			
Mr. Hammers	Salary	260,000	—	260,000
	Acceleration of Unvested Equity		240.166	<b>0</b> 40 1 44
	Awards <sup>(3)</sup>	—	248,166	248,166
	Total	260,000	248,166	508,166

(1) Cause as defined in the employment agreements and the Uroplasty 2006 Amended Stock and Incentive Plan.

(2) Represents amounts that would be paid pursuant to a change in control of the company. Change of Control is defined in the employment agreements and the Uroplasty 2006 Amended Stock Incentive Plan.

(3) Unvested equity awards accelerate upon a change of control of the company, as described above under the heading Change of Control Provisions – Uroplasty 2006 Amended Stock and Incentive Plan. For unvested stock options the value is based on number of unvested option shares multiplied by the difference between: (a) \$3.63, the closing price of a share of Uroplasty's common stock underlying the unvested stock options as reported by NASDAQ on March 31, 2014; and (b) the exercise price of the options. For unvested restricted stock awards the

value is based on the number of unvested restricted shares multiplied by \$3.63, the closing price of a share of Uroplasty's common stock as reported by NASDAQ on March 31, 2014.

(4) Represents annual bonus payment at 100% of the executive officer's target amount.

*Medical and dental.* If the executive elects COBRA coverage under Uroplasty's group health and dental plans, Uroplasty will pay the excess of the executive's COBRA premium over the amount the executive was paying as an

- (5) Crophasty will pay the exceedive second premium over the amount the executive was paying as an active employee for coverage under Uroplasty's group health and dental plans for up to 12 months. *Life insurance*. Coverage for 12 months at a cost no more than the executive paid as an active employee.
   Reflects that Uroplasty would be obligated to make 280G gross-up payments to Mr. Kill assuming the change in control was effective April 1, 2014. Excise taxes under 280G apply only when change in control payments are in excess of the 280G safe harbor amount. The 280G safe harbor amount is generally three times the average of the executive's taxable compensation for the five years prior to change in control. For an officer employed with the
- (6) executive's taxable compensation for the five years prior to enarge in control. For an officer employed with the company for less than five years, the officer's first year of compensation is annualized and the 280G safe harbor amount is three times the average of the executive's taxable compensation for the years employed. Pursuant to the terms of Mr. Kill's amended employment agreement, the gross-up obligation for Mr. Kill expired on December 31, 2014.

As a result of the October 1, 2014 amendment to Mr. Hammers' employment agreement, Mr. Hammers would also be eligible to receive at 100% of his target amount in the event that his employment with Uroplasty is terminated without cause or for good reason following a change in control.

*Payments Made Upon Termination Due to Death or Disability.* Generally, in the event an executive officer's employment is terminated due to death or disability, such officer is entitled to (a) salary and any earned, but unpaid, annual cash bonus, through the date of termination, and (b) exercise all vested options as of the termination date for a period of one year after such termination.

#### Vision Executive Compensation for Combined Company Director

The following summarizes compensation received by Howard I. Zauberman, Vision's President and Chief Executive Officer and a director. Mr. Zauberman will continue as a director of the combined company, but will no longer serve as a Vision executive offer following the merger.

#### **Employment Agreement with Mr. Zauberman**

On November 26, 2013, the Vision board of directors appointed Mr. Zauberman as Vision's President and Chief Executive Officer. In connection with his appointment, Vision entered into an employment agreement with him, which provides for an annual base salary of \$250,000 and certain other benefits. Mr. Zauberman is granted options to purchase 100,000 Vision shares in accordance with Vision's 2007 Stock Incentive Plan for each 90 days of service under the employment agreement. The options to purchase Vision shares will be fully vested as of their respective grant date and exercisable during the term of the employment agreement and for a period of 36 months following the termination of the agreement unless Mr. Zauberman is terminated for cause (as defined in the agreement); provided, however, that in no event shall an exercise period for an option exceed ten (10) years.

On November 26, 2013, Mr. Zauberman was also issued 1,200,000 restricted Vision shares, which restricted shares are subject to the removal of restrictions over four years (subject to further vesting as described below) commencing on the date of issuance. The removal of restrictions on these restricted shares is to occur as follows: up to 300,000 restricted shares each year upon Mr. Zauberman's achievement of predetermined Company milestones and individual performance objectives.

Pursuant to Mr. Zauberman's employment agreement, if Vision terminates him without Cause or upon a Change of Control (as those terms are defined in Vision's 2007 Stock Incentive Plan) in which he does not continue in his current position, Vision will provide Mr. Zauberman with six months' notice, or payment in lieu of notice thereof, in accordance with Vision's ordinary payroll practices. Because Mr. Zauberman will not continue as the President and Chief Executive Officer of the combined company, Vision will pay Mr. Zauberman the aggregate amount of \$125,000, payable in accordance with Vision's ordinary payroll practices for six months following the merger.

#### **Summary Compensation Table**

The following table summarizes the compensation earned or paid to Mr. Zauberman for the fiscal year ending March 31, 2014. Mr. Zauberman served as Vision's interim CEO from May 13, 2013 until his appointment as Vision's President and Chief Executive Officer on November 26, 2013.

Name and			Non-Equity Incentive						
Principal Position	Fiscal Year Sal	lary Bonus		Option Plan wards <sup>(1)</sup> Compense		Other ensation Total			
Howard I. Zauberman President and	2014 \$ 210	0,923 \$ —3	\$ —\$ 3	358,045 \$	— \$   21,	918 <sup>(2)</sup> \$ 590,886			

Chief Executive Officer

Amount shown in this column represents the aggregate grant date fair value of the stock awards and option awards computed in accordance with FASB ASC 718, excluding the impact of forfeitures. The assumptions used

- for calculating the grant date fair values are set forth in *Note 9. Stock-Based Awards* to Vision's consolidated financial statements for the year ended March 31, 2014 included elsewhere in this joint proxy statement/prospectus.
- (2) Consists of consulting pay for strategic advisory services provided to Vision's former President and CEO, Cynthia F. Ansari.

#### **Outstanding Equity Awards at Fiscal Year End**

The following table sets forth certain information concerning unexercised stock options and unvested stock awards that have been granted to Mr. Zauberman and that were outstanding as of March 31, 2014:

		Stock O	ptions	Stock Awards		
Name	Number of Securities Underlying Vested Options Exercisable	Number of Securities Underlying Unvested Options Unexercisable	Option Exercise Price	Option Expiration Date	Number of Shares That Have Not Vested	Market Value of Shares That Have Not Vested <sup>(1)</sup>
Howard I.						
Zauberman	250,000	—	1.08	5/13/2023		
	100,000		0.94	8/9/2023		
	100,000		0.90	11/8/2023		
	100,000		1.24	2/7/2024		
					1,200,000 <sup>(2)</sup>	1,440,000

Calculated as the number of unvested shares multiplied by the closing stock price of Vision shares on March 31, 2014 of \$1.20.

The restrictions lapse over a four-year graded vesting schedule (subject to further vesting as described)

(2) commencing on November 26, 2013 as follows: up to 300,000 shares become unrestricted each year, upon Mr. Zauberman's achievement of predetermined milestones and individual performance objectives.

#### **Compensation Committee Interlocks and Insider Participation**

It is anticipated that the compensation committee of the combined company will consist of Mr. Paulus, Mr. Wehrwein and Dr. Cheryl Pegus. Each member of the compensation committee is an outside director as that term is defined in Section 162(m) of the Code and a non-employee director within the meaning of Rule 16b-3 of the rules promulgated under the Exchange Act. None of the combined company's executive officers serve as a member of the board of directors or compensation committee of any entity that has one or more executive officers who will serve on the combined company's board of directors or compensation committee following the merger.

# UROPLASTY PROPOSAL NO. 1 – ADOPTION OF MERGER AGREEMENT AND APPROVAL OF THE TRANSACTIONS CONTEMPLATED THEREBY

#### **Adoption of Merger Agreement**

Uroplasty is asking its shareholders to consider and vote on a proposal to approval the merger agreement and the transactions contemplated thereby, including the merger. Uroplasty shareholders should carefully read this joint proxy statement/prospectus in its entirety for more detailed information concerning the merger agreement and the transactions contemplated thereby. In particular, Uroplasty shareholders are directed to the merger agreement, which is attached as Annex A to this joint proxy statement/prospectus.

#### **Recommendation of the Uroplasty Board of Directors**

The Uroplasty board of directors recommends that the Uroplasty shareholders vote **FOR** the proposal to approve the merger agreement and the transactions contemplated thereby. See *The Merger*—*Recommendation of the Uroplasty Board of Directors; Uroplasty's Reasons for the Merger* beginning on page 73.

# UROPLASTY PROPOSAL NO. 2 – POSSIBLE ADJOURNMENT OF THE UROPLASTY SPECIAL MEETING

#### Possible Adjournment of the Uroplasty Special Meeting

This proposal would allow Uroplasty, if a proposal is made by the chairman of the Uroplasty board of directors to adjourn the Uroplasty special meeting to approve any motion to adjourn the special meeting, or any adjournment thereof, to another time or place if necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to approve the merger agreement and the transactions contemplated thereby.

#### **Recommendation of the Uroplasty Board of Directors**

The Uroplasty board of directors unanimously recommends that Uroplasty shareholders vote **FOR** the proposal to adjourn the Uroplasty special meeting, if proposed by the chairman of the Uroplasty board of directors during the special meeting.

# VISION PROPOSAL NO. 1 – APPROVAL OF MERGER AGREEMENT AND THE TRANSACTIONS CONTEMPLATED THEREBY

Vision is asking its shareholders to consider and vote on a proposal to approve the merger agreement and the transactions contemplated thereby, including the merger of Uroplasty with and into Merger Sub with Merger Sub as the surviving entity and a direct, wholly-owned subsidiary of Vision, and the issuance of shares of Vision common stock to Uroplasty shareholders as contemplated by the merger agreement. Vision shareholders should carefully read this joint proxy statement/prospectus in its entirety for more detailed information concerning the merger agreement and the transactions contemplated thereby, including the issuance of shares of Vision common stock to Uroplasty shareholders. In particular, Vision shareholders are directed to the merger agreement, which is attached as Annex A to this joint proxy statement/prospectus.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that the Vision shareholders vote **FOR** the proposal to approve the merger agreement and the transactions contemplated thereby, including the issuance of shares of Vision common stock to Uroplasty shareholders. See *The Merger—Recommendation of the Vision Board of Directors; Vision's Reasons for the Merger* beginning on page 77.

# VISION PROPOSAL NO. 2 – ADVISORY VOTE ON SPECIFIED COMPENSATORY ARRANGEMENTS IN CONNECTION WITH THE MERGER

In accordance with Section 14A(b) of the Exchange Act, Vision is providing its shareholders with the opportunity to cast a non-binding, advisory vote at the special meeting to approve the compensation that may be paid or become payable to Vision's named executive officers in connection with the merger and the agreements and understandings pursuant to which such compensation may be paid or become payable in connection with the merger, as disclosed under *The Merger—Interests of Vision's Directors and Officers in the Merger—Quantification of Payments to Vision's Named Executive Officers*. This non-binding advisory proposal relates only to the already existing contractual obligations of Vision that may result in a payment to Vision's named executive officers in connection with the consummation of the merger (regardless of the timing of the payment) and does not relate to any new compensation or other arrangements in connection with or following the merger.

As required by those rules, Vision is asking its shareholders to vote on the adoption of the following resolution on a non-binding, advisory basis:

RESOLVED, that the compensation that may be paid or become payable to Vision's named executive officers in connection with the merger, as disclosed under *The Merger—Interests of Vision's Directors and Officers in the Merger—Quantification of Payments to Vision's Named Executive Officers* including the associated narrative discussion, and the agreements and arrangements pursuant to which such compensation may be paid or become payable, are hereby APPROVED.

The vote on executive compensation payable in connection with the merger is a vote separate and apart from the vote to approve the merger. Accordingly, you may vote to approve the merger and vote not to approve the compensation that may be paid or become payable to Vision's named executive officers in connection with the merger and vice versa. Because the vote is advisory in nature only, it will not be binding on Vision. Accordingly, if the merger is consummated, Vision will be contractually obligated to pay the compensation, subject only to the conditions applicable thereto, regardless of the outcome of this advisory vote.

The merger is not conditioned on approval of this proposal.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that Vision shareholders vote **FOR** the approval, on a non-binding, advisory basis, of the specified compensatory arrangements between Vision and its named executive officers relating to the merger.

# VISION PROPOSAL NO. 3 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO CHANGE VISION'S NAME

The Vision board of directors has unanimously approved an amendment to Vision's Amended and Restated Certificate of Incorporation, as amended (the Current Vision Certificate ), to change the name of the company from Vision-Sciences, Inc. to Cogentix Medical, Inc. at the effective time of the merger. This change to Vision's name is intended to reflect the changes in the business of Vision as a result of the merger and is a condition to the closing of the transactions contemplated by the merger agreement, including the merger.

The proposed amendment would amend Article FIRST of the Current Vision Certificate so that it would state in its entirety as follows: The name of the Corporation is: Cogentix Medical, Inc.

The amendment will be effected by the filing of an amendment to the Current Vision Certificate in the form set forth as Annex F to this joint proxy statement/prospectus, with the Delaware Secretary of State at the effective time of the merger. If this proposed amendment to the Current Vision Certificate is not approved by the Vision shareholders, then Article FIRST of the Current Vision Certificate will remain unchanged and the company name will remain Vision-Sciences, Inc.

The merger is conditioned on approval of this proposal.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that the Vision shareholders vote **FOR** the proposal to amend the Current Vision Certificate to change the name of the company to Cogentix Medical, Inc.

# VISION PROPOSAL NO. 4 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO EFFECT A REVERSE STOCK SPLIT

The Vision board has unanimously approved an amendment to the Current Vision Certificate to effect a reverse stock split by a ratio of not less than 1 for 4 and not more than 1 for 6 on or before December 31, 2015, with the exact ratio to be set at a whole number within the above range as determined by the Vision board in its discretion.

The merger is not specifically conditioned on approval of this proposal. However, if the Vision shareholders do not approve the reverse stock split, and if they also do not approve *Vision Proposal No. 5 – Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Increase the Number of Authorized Shares of Common Stock if the Reverse Stock Split is Not Approved*, Vision will not have a sufficient number of authorized shares of common stock to effect the merger.

#### **Reason for the Amendment**

The primary objective in proposing the reverse stock split is to raise the per share trading price of the Vision shares. The Vision board of directors believes that the reverse stock split would, among other things, help Vision to maintain the listing of its common stock on NASDAQ. The reverse stock split would have no impact on the total number of Vision shares authorized under the Current Vision Certificate. Accordingly, the reverse stock split would also have the effect of increasing the number of Vision shares available for future issuance. Without such an increase in available shares, Vision would not have a sufficient number of shares to effect the merger. The Vision board believes it is necessary to retain discretion whether to implement, and if implemented, the exact ratio of the reverse split within the shareholder-approved range as the board of directors deems it to be in Vision's best interests. However, the Vision board of directors intends to implement the reverse stock split prior to the effectiveness of the merger to provide a sufficient number of authorized Vision shares to effect the merger.

Vision is subject to the marketplace rules of the NASDAQ Stock Market. On February 5, 2015, Vision received written notification from the Listing Qualifications Department of NASDAQ advising it that, for the previous 30 consecutive business days, the bid price of its common stock had closed below the minimum \$1.00 bid price requirement for continued listing on NASDAQ. In that letter, Vision was advised that it had a 180-day period (until August 4, 2015) to regain compliance with the minimum bid price requirement. On August 4, 2015, if Vision meets NASDAQ's initial listing criteria set forth in NASDAQ Marketplace Rule 5505, except for the minimum bid price requirement, Vision may be provided with an additional 180 calendar day compliance period to demonstrate compliance. If Vision is not eligible for an additional compliance period at that time, NASDAQ will provide Vision with written notification that its common stock will be delisted. Upon such notice, Vision may appeal the NASDAQ Staff's determination to a NASDAQ Listing Qualifications Panel pursuant to the procedures set forth in the applicable NASDAQ Marketplace Rules.

On February 13, 2015, Vision received a notification letter from the Listing Qualifications Department of NASDAQ indicating that, for the last 30 consecutive business days, Vision failed to comply with the NASDAQ rule that requires a minimum market value of listed securities of \$35 million for continued listing on NASDAQ and the alternative requirements under the NASDAQ rules. Vision has 180 calendar days (until August 12, 2015) to regain compliance with this requirement by having the market value of its listed securities close at \$35 million or more for a minimum of 10 consecutive business days. If Vision does not regain compliance prior to August 12, 2015, NASDAQ will provide Vision with written notification that its common stock will be delisted. Upon receipt of this notice, Vision may appeal the NASDAQ Staff's determination pursuant to the procedures provided in the applicable NASDAQ Marketplace Rules.

Following any delisting, Vision shares may be traded over-the-counter on the bulletin board, or OTC, or in the pink sheets. These alternative markets, however, are generally considered to be less efficient than, and not as broad as, NASDAQ. Many OTC stocks trade less frequently and in smaller volumes than securities traded on the NASDAQ markets, which could have a material adverse effect on the liquidity of the Vision shares.

The closing sale price of the Vision common stock on February 20, 2015 was \$0.51 per share. The Vision board has considered the potential harm to the company of a delisting from NASDAQ and believes that a reverse stock split could help it regain compliance with NASDAQ's minimum bid price listing standard and, following the issuance of Vision shares in connection with the merger, NASDAQ's minimum market value of listed securities requirement.

The purpose of seeking shareholder approval of a range of exchange ratios (rather than a fixed exchange ratio) is to provide Vision with the flexibility to achieve the desired results of the reverse stock split. If the Vision shareholders approve this proposal, the Vision board would effect a reverse stock split only upon its determination that a reverse stock split would be in the best interests of Vision and its shareholders at that time. If the Vision board were to effect a reverse stock split, it would set the timing for such a split and select the specific ratio within the range of 1 for 4 to 1 for 6. No further action on the part of shareholders would be required to either implement or abandon the reverse stock split. If the Vision shareholders approve the proposal, and the Vision board determines to effect the reverse stock split, Vision would communicate to the public, prior to effectuating the reverse stock split, additional details regarding the reverse stock split, including the specific ratio selected by the Vision board. If the Vision board does not implement the reverse stock split will terminate. The Vision board reserves its right to elect not to proceed with the reverse stock split if it determines, in its sole discretion, that this proposal is no longer in the best interests of Vision and its shareholders.

### **Determination of Reverse Stock Split Ratio**

The Vision board believes that shareholder approval of an amendment that would allow the Vision board to determine the exact reverse stock split ratio within a specified range of 1 for 4 to 1 for 6 (rather than shareholder approval of a fixed reverse stock split ratio) provides the flexibility to achieve the desired results of the reverse stock split.

In determining the range of reverse stock split ratios to be submitted for shareholder approval, the Vision board considered numerous factors, including:

- the potential devaluation of Vision's market capitalization as a result of a reverse stock split;
- the projected impact of the reverse stock split ratio on the trading liquidity in Vision shares and Vision's ability to maintain listing of its shares on NASDAQ;
- the effect of the reverse stock split on outstanding Vision stock options, warrants and convertible promissory notes;
- the historical and projected performance of Vision shares and volume level before and after the reverse stock split;
- prevailing market conditions;
- the number of authorized shares needed under Vision's Amended and Restated Certificate of Incorporation to effect the merger;
- Vision's capitalization (including the number of Vision shares issued and outstanding) and the expected
- capitalization of the combined company; and
- the prevailing trading prices for the Vision shares and Vision's trading volume.

The Vision board will consider the conditions, information and circumstances existing at the time when it determines whether to implement a reverse stock split and, if it decides to implement a reverse stock split, the precise reverse stock split ratio.

## **Principal Effects of Reverse Stock Split**

## Effects on Outstanding Shares

A reverse stock split is a reduction in the number of outstanding shares of a class of a corporation's capital stock, which may be accomplished, as in this case, by reclassifying and combining all of the outstanding shares of its common stock into a proportionately smaller number of shares of common stock. For example, if the reverse stock split is approved by the Vision shareholders and the board of directors elects a 1 for 4 reverse stock split, a shareholder holding 10,000 shares of common stock before the reverse stock split would hold 2,500 shares of common stock immediately after the reverse stock split. Each shareholder's proportionate ownership of Vision's outstanding

shares of common stock would remain the same, except that some shareholders who would otherwise receive a fractional share as a result of the reverse stock split will receive cash in lieu of such fractional shares.

The proposed reverse stock split will not alter the relative rights and preferences of existing shareholders, except as fractional shares are paid in cash, or the number of shares of common stock authorized for issuance. All issued and outstanding shares of common stock will remain fully paid and non-assessable after the reverse stock split. The number of shareholders of record would not be affected by the reverse stock split. The reverse stock split will increase the number of authorized but unissued shares of common stock available for future issuance in proportion to the number of issued and outstanding shares.

### Effect on Outstanding Options, Warrants and Convertible Debt

The reverse stock split, if and when implemented, will affect outstanding options to purchase Vision shares. Vision's equity incentive plans include provisions for appropriate adjustments to the number of shares of common stock covered by the plans and by stock options and other grants of stock-based awards under the plans, as well as the per share exercise prices. If a reverse stock split is approved and subsequently effectuated, an outstanding option to purchase one share of Vision common stock would thereafter evidence the right to purchase a fraction of a share of common stock consistent with the reverse stock split ratio designated by the Vision board (rounding any fractional shares down to the nearest whole share), and the exercise price per share would be a corresponding multiple of the previous exercise price (rounded down to the nearest cent). For example, if Vision were to effect a 1 for 4 reverse stock split, a pre-split option for 10,000 shares of common stock with an exercise price of \$1.00 per share would be converted post-split into an option to purchase 2,500 shares of common stock with an exercise price of \$4.00 per share.

Vision has outstanding warrants to purchase shares of common stock and debt convertible into common stock. Under the terms of the outstanding warrants and convertible debt, the reverse stock split will effect a reduction in the number of shares of common stock issuable upon exercise of the warrant and upon conversion of the convertible debt in proportion to the exchange ratio of the reverse stock split (rounding any fractional shares down to the nearest whole share) and will effect a proportionate increase in the exercise price of the outstanding warrants and the conversion price of the outstanding convertible debt.

#### **Implementation of a Reverse Stock Split**

If this Vision Proposal No. 4 is approved at the special meeting and the Vision board elects, in its sole discretion, at any time prior to December 31, 2015 to implement the reverse stock split, the reverse stock split will become effective upon the filing of an amendment to the Current Vision Certificate in the form set forth as Annex G to this joint proxy statement/prospectus, with the Delaware Secretary of State. Except as explained below with respect to fractional shares, as of the effective time of the reverse stock split, not less than 4 and not more than 6 shares, as applicable, of Vision common stock issued and outstanding immediately prior to that effective time will be, automatically and without any action on the part of the shareholders, reclassified as, and combined and changed into, one share of Vision common stock in accordance with the ratio of the reverse stock split determined by the board of directors within the limits set forth in this Vision Proposal No. 4. Any such determination will be made and publicly disclosed by the Vision board prior to the effective time of the reverse stock split.

#### Cash in Lieu of Fractional Shares

No fractional shares of common stock will be issued as a result of the reverse stock split. In lieu of any fractional share interest, each holder of Vision shares who, as a result of the reverse stock split would otherwise receive a fractional share, will be entitled to receive an amount in cash equal to the product obtained by multiplying (i) the average of the closing prices of Vision's common stock on the NASDAQ Capital Market for the five trading days immediately preceding the date the reverse stock is effected by (ii) the number of shares of common stock held by the shareholder that would otherwise have been exchanged for a fractional share interest. This amount would be issued to

the holder in the form of a check.

Holders of fewer than the number of Vision shares selected by the Vision board to be combined into one share in the reverse stock split would no longer be stockholders as a result of the payment of cash in lieu of any fractional share interest in connection with the reverse stock split; however, the elimination of Vision shareholders is not a purpose of the reverse stock split. The exact number of shareholders that would be eliminated as a result of the payment of cash in lieu of the payment of cash in lieu of the issuance of any fractional share interests will depend on the reverse stock split ratio and the number of shareholders that hold a number of shares less than the reverse stock split ratio.

No transaction costs will be assessed to shareholders for the cash payment in lieu of fractional shares. Shareholders will not be entitled to receive interest for the period of time between the effective date of the reverse stock split and the date payment is made for fractional shares. Shareholders should be aware that under the abandoned property or escheat laws of the applicable jurisdictions, cash payments not timely claimed after the effective date of the reverse stock split may be required to be paid to designated agents for the relevant jurisdictions.

### Exchange of Stock Certificates

If the reverse stock split is effected, shareholders holding certificated shares will be required to exchange their stock certificates for new uncertificated book entry shares ( New Book-Entry Shares ) representing the whole number of shares of common stock resulting from the reverse stock split. Shareholders of record on the effective date will be furnished the necessary materials and instructions for the surrender and exchange of share certificates at the appropriate time by Vision's transfer agent. Shareholders will not have to pay any transfer fee or other fee in connection with such exchange. As soon as practicable after the effective date, the transfer agent will send a letter of transmittal to each shareholder advising the holder of the procedure for surrendering certificates representing the number of shares of common stock prior to the reverse stock split ( Old Stock Certificates ) in exchange for New Book-Entry Shares representing the number of shares of common stock resulting from the reverse stock split. As soon as practicable after the surrender to the transfer agent of any Old Stock Certificate, together with a duly executed letter of transmittal and any other documents the transfer agent may specify, the transfer agent will provide the person(s) in whose name such Old Stock Certificate had been issued an account confirmation statement reflecting the New Book-Entry Shares registered in the name of such person(s). Shareholders should not submit any certificates until requested to do so. Shares of common stock held in brokerage accounts will be exchanged by your broker.

Until surrendered for exchange as contemplated herein, each Old Stock Certificate will be deemed at and after the effective time of the reverse stock split to represent the number of whole shares of common stock resulting from the reverse stock split.

Any shareholder whose Old Stock Certificate has been lost, destroyed or stolen will be entitled to New Book-Entry Shares only after complying with the requirements that Vision and its transfer agent customarily apply in connection with lost, stolen or destroyed certificates.

Vision shareholders who hold uncertificated book entry shares prior to the reverse stock split, either as record or beneficial owners, will have their holdings electronically adjusted by Vision's transfer agent (and, for beneficial owners, by their brokers or banks that hold in street name for their benefit, as the case may be) to give effect to the reverse stock split. No additional action on the Vision part or on the part of any shareholder will be required in order to effect the reverse stock split for uncertificated book-entry shares existing prior to the reverse stock split.

Each share of common stock issued in connection with the reverse stock split will continue to be subject to any restricted transfer or other legends applicable to the shares prior to the reverse stock split.

#### Risks and Potential Disadvantages Associated with the Reverse Stock Split

The primary purpose of the proposed reverse stock split of Vision common stock is to combine the issued and outstanding shares of common stock into a smaller number of shares so that the shares of common stock will trade at a higher price per share than recent trading prices in order to help maintain the listing of the Vision shares on NASDAQ. Although Vision expects that the reverse stock split will result in an increase in the market price of its common stock, the reverse stock split may not increase the market price of its common stock in proportion to the reduction in the number of issued shares of common stock or result in a permanent increase in the market price, which is dependent upon many factors, including Vision's performance, prospects and other factors detailed from time to

time in its reports filed with the SEC. If the reverse stock split is accomplished and the market price of Vision common stock declines, the percentage decline as an absolute number and as a percentage of Vision's overall market capitalization may be greater than would occur in the absence of a reverse stock split.

Vision cannot assure that it will be able to maintain the NASDAQ listing for its common stock after the reverse stock split is effected or that the market price per share of common stock after the reverse stock split will

exceed or remain in excess of the \$1.00 minimum bid price for a sustained period of time. Vision also cannot assure that its common stock will not be delisted due to a failure to meet other continued listing requirements even if after the reverse stock split the market price per share of common stock remains in excess of \$1.00. If the merger with Uroplasty is not consummated, Vision may not meet the minimum market value of public float requirement for continued listing on NASDAQ.

Even though the Vision board of directors believes that the potential advantages of a reverse stock split outweigh any disadvantages that might result, the following are some of the possible disadvantages of a reverse stock split:

- the reduced number of outstanding Vision shares resulting from a reverse stock split could adversely affect
- the liquidity of the common stock;
- a reverse stock split could result in a significant devaluation of Vision's market capitalization and the trading price of its common stock, on an actual or an as-adjusted basis;
- a reverse stock split may leave certain shareholders with one or more odd lots, which are stock holdings inamounts of fewer than 100 shares of common stock, may be more difficult to sell than shares of common
- stock in even multiples of 100; there can be no assurance that the market price per share of Vision common stock after the reverse stock split
- will increase in proportion to the reduction in the number of shares of common stock outstanding before the reverse stock split; and
- the total market capitalization of Vision common stock after the proposed reverse stock split may be lower than the total market capitalization before the proposed reverse stock split.

# **Potential Anti-Takeover Effect**

The increased proportion of unissued authorized shares to issued shares could, under certain circumstances, have an anti-takeover effect (for example, by permitting issuances that would dilute the stock ownership of a person seeking to effect a change in the composition of the Vision board of directors or contemplating a tender offer or similar transaction). However, this proposal is not being proposed in response to any effort of which Vision is aware to accumulate shares of its common stock or obtain control of the company.

## Federal Income Tax Consequences of the Reverse Stock Split

The following is a summary of certain of the material anticipated federal income tax consequences under current law relating to the reverse stock split. The following discussion does not purport to deal with all aspects of federal income taxation that may be applicable to specific shareholders.

This discussion addresses only holders of Vision common stock who hold their shares as a capital asset and are U.S. persons, each as defined for U.S. federal income tax purposes. For these purposes a U.S. person is:

- an individual citizen or resident of the United States;
- a corporation (or any other entity treated as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income taxation regardless of its source; or a trust that (i) is subject to the primary supervision of a court within the United States and one or more U.S.
- persons have the authority to control all substantial decisions of the trust or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

This discussion does not address any non-income taxes (including the unearned income Medicare contribution tax enacted under the Health Care and Education Reconciliation Act of 2010) or any foreign, state or local tax consequences of the reverse stock split. This discussion does not address all aspects of U.S. federal income taxation that may be relevant to a holder of Vision shares in light of that holder's particular circumstances or to a holder subject

to special rules (such as, for example, dealers or brokers in securities, commodities or foreign currencies, traders in securities that elect to apply a mark-to-market method of accounting, banks and certain other financial institutions, insurance companies, mutual funds, tax-exempt

#### TABLE OF CONTENTS

organizations, holders subject to the alternative minimum tax provisions of the Code, partnerships, S corporations or other pass-through entities or investors in partnerships, regulated investment companies, real estate investment trusts, controlled foreign corporations, passive foreign investment companies, former citizens or residents of the United States, U.S. expatriates, holders whose functional currency is not the U.S. dollar, holders who hold Uroplasty shares as part of a hedge, straddle, constructive sale or conversion transaction or other integrated investment, holders who acquired Vision shares pursuant to the exercise of employee stock options, through a tax qualified retirement plan or otherwise as compensation or holders who actually or constructively own more than 5% of outstanding Vision shares).

The following description of federal income tax consequences is based on the Code, and applicable Treasury regulations promulgated thereunder, judicial authority and current administrative rulings and practices as in effect on the date of this joint proxy statement/prospectus. This summary does not take into account possible changes in such laws or interpretations, including amendments to the Code, applicable statutes, regulations and proposed regulations or changes in judicial or administrative rulings, some of which may have retroactive effect. This discussion should not be considered tax or investment advice, and the tax consequences may not be the same for all shareholders.

Each Vision shareholder is urged to consult his, her or its own tax advisors to determine particular federal tax consequences to such shareholder of the proposed reverse stock split, as well as the applicability and effect of state, local, foreign and other laws.

The following discussion is limited to certain tax consequences resulting to shareholders of Vision as part of the reverse stock split. Accordingly, holders of options and warrants to purchase Vision common stock or debt convertible into Vision common stock should consult their own tax advisors with respect to the tax consequences associated with the proposed reverse stock split.

Vision believes that the proposed reverse stock split will constitute a tax-free recapitalization under section 368(a)(1)(E) of the Code. Accordingly, Vision believes that its shareholders and Vision will not recognize gain or loss on the proposed reverse stock split (other than the cash payments for fractional shares discussed below). Each shareholder's tax basis in his or her shares of Vision common stock received in a reverse stock split will be equal to such shareholder's tax basis in the shares of Vision common stock held immediately prior to the effectiveness of such reverse stock split (excluding any portion of such basis that is allocated to any fractional share for which cash is received), and that shareholder's holding period of such shares of Vision common stock for federal income tax purposes will include the holding period of such shares that were surrendered in connection with such reverse stock split, provided such shares were held as a capital asset at the time of the effectiveness of such reverse stock split.

Vision shareholders that receive cash in lieu of fractional shares will recognize dividend income, or capital gain or loss, depending on the particular facts and circumstances of the shareholder. To the extent the cash received in lieu of fractional shares is treated as giving rise to dividend income, U.S. holders who are individuals may be taxed at the reduced rates generally applicable to long-term capital gains, subject to certain limitations. To the extent the cash received in lieu of fractional shares is treated as an exchange, a shareholder will recognize capital gain or loss equal to the difference between the amount of cash received by the shareholder and the adjusted tax basis deemed to be allocated to the fractional shares. Any capital gain or loss realized will be treated as long-term capital gains of shareholders who are individuals are eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations.

Shareholders should consult their own advisors as to the proper treatment of any cash received in lieu of fractional shares.

In general, the aggregate tax basis in the Vision shares received pursuant to the reverse stock split should equal the aggregate tax basis of the Vision shares surrendered (excluding any portion of such basis that is allocated to any fractional Vision share for which cash is received). The shareholder's holding period in the Vision shares received should include the holding period in the Vision shares surrendered pursuant to the reverse stock split. Treasury regulations promulgated under the Code provide detailed rules for allocating the tax basis and holding period of the Vision shares of our common stock received pursuant to the reverse stock split. Holders of Vision shares acquired on different dates and at different prices should consult their tax advisors regarding the allocation of the tax basis and holding period of those shares.

#### TABLE OF CONTENTS

Shareholders may be subject to information reporting with respect to the receipt of cash in lieu of fractional shares unless those holders can establish an exemption. In addition, shareholders may be subject to a backup withholding tax on the cash paid in lieu of fractional shares if they do not provide their taxpayer identification numbers in the manner required or otherwise fail to comply with applicable backup withholding tax rules. Backup withholding is not an additional tax, and any amounts withheld under the backup withholding rules will be allowed as a refund or credit against a stockholder's U.S. federal income tax liability provided the required information is furnished to the IRS.

Although Vision is of the belief that the U.S. federal income tax consequences to the proposed reverse stock split will be as described above, the IRS is not precluded from taking a contrary position that could have an adverse tax consequence on holders of the Vision common stock. There can be no assurance that the U.S. federal income tax consequences described above will not be challenged by the IRS or, if challenged, will be decided favorably to the Vision shareholders.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that the Vision shareholders vote **FOR** the proposal to amend the Amended and Restated Certificate of Incorporation of Vision to effect a reverse stock split by a ratio of not less than 1 for 4 and not more than 1 for 6 on or before December 31, 2015, with the exact ratio to be set at a whole number within the above range as determined by the Vision board of directors in its discretion.

## VISION PROPOSAL NO. 5 – APPROVAL OF AN AMENDMENT TO THE AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO INCREASE THE NUMBER OF AUTHORIZED SHARES OF COMMON STOCK IF THE REVERSE STOCK SPLIT IS NOT APPROVED

The Vision board of directors has unanimously approved an amendment to the Current Vision Certificate to increase the number of authorized shares of common stock from 100,000,000 to 275,000,000, if the proposed reverse stock split is not approved by the Vision shareholders. The amendment will be effected, if at all, by the filing of an amendment to the Current Vision Certificate in the form set forth as Annex H to this joint proxy statement/prospectus, with the Delaware Secretary of State.

The merger is conditioned on approval of either this proposal or Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.

#### **Reason for the Amendment**

As contemplated by the merger agreement, and subject to the terms and conditions therein, upon consummation of the merger and as a result thereof, each Uroplasty share outstanding immediately prior to the merger will be converted into the right to receive 3.6331 Vision shares. Additionally, all outstanding options to purchase Uroplasty shares and other equity awards based on Uroplasty shares which are outstanding immediately prior to the consummation of the merger will become options to purchase Vision shares and awards based on Vision, respectively. Vision does not currently have a sufficient number of shares authorized under the Current Vision Certificate to cover these issuances.

As of February 9, 2015, there were 48,315,387 Vision shares outstanding. Pursuant to the merger agreement, Vision needs approximately 88.3 million shares available for issuance to Uroplasty shareholders and to reserve for Uroplasty holders of options and other equity awards. If the Vision shareholders do not approve the reverse stock split described under *Vision Proposal No. 4 - Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split*, Vision will not have a sufficient number of authorized Vision shares to effect the merger.

The Vision board also deems it advisable and in Vision's best interest to increase the authorized number of Vision shares, if the reverse stock split is not approved, to provide the combined company with flexibility to issue more Vision shares without further shareholder approval:

in the event the Vision board deems it desirable to issue common stock (or securities exchangeable or

- convertible into common stock) in connection with one or more public or private offerings, acquisitions, financing transactions, strategic relationships or arrangements or other proper corporate purposes; and to have sufficient number of shares available for issuance to directors, officers, employees and others under
- Vision's equity incentive plans and those of the combined company, including the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan described under Vision Proposal No. 6 Congentix Medical, Inc. 2015 Omnibus Incentive Plan beginning on page 217.

The newly authorized Vision shares would be issuable for any proper corporate purpose, including, without limitation, those outlined above. Vision does not presently have specific plans, intentions, agreements, understandings or arrangements regarding the issuance of any Vision shares other than in connection with the merger as described in this joint prospectus/proxy statement.

Vision shareholder approval of this amendment would, in certain circumstances, permit issuances of equity to be taken without the delay and expense associated with further shareholder approval, except to the extent a particular issuance would require shareholder approval under Delaware law or NASDAQ listing requirements for the particular transaction. Unless required by Delaware law or NASDAQ listing requirements, Vision would not be required to seek

further shareholder approval prior to the issuance of additional authorized Vision shares and any issuances would be determined by the Vision board of directors, in its sole discretion.

## Principal Effects of Increase in Authorized Shares

The increase in the authorized Vision shares will become effective immediately upon filing an amendment to the Current Vision Certificate in the form of Annex H to this joint proxy statement/prospectus with the Secretary of State in the State of Delaware. Vision will make this filing only if the Vision shareholders do not

# approve the reverse stock split described under Vision Proposal No. 4 - Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.

There will be no changes to the Current Vision Certificate by virtue of the filing of this amendment, other than to increase the authorized number of shares of common stock from 100,000,000 shares to 275,000,000 shares. This amendment will not have any immediate effect on the rights of existing shareholders. However, to the extent that additional authorized Vision shares are issued in the future, the issuances would have consequences on existing Vision shareholders, including diluting existing shareholder net tangible book value and voting power. Existing Vision shareholders do not have any preemptive rights to purchase or subscribe for any part of any new or additional issuance of securities.

#### Risks and Possible Disadvantages Associated with the Increase in Authorized Shares

If this amendment is approved, any subsequent issuance of additional Vision shares – including the issuance contemplated by the merger agreement - would increase the number of outstanding Vision shares and would dilute the percentage ownership of existing shareholders (not participating in any such issuance). The increase in authorized but unissued number of shares could also have possible anti-takeover effects. These authorized but unissued Vision shares could (within the limits imposed by applicable law and NASDAQ requirements): (1) be issued in a transaction that the shareholders believe not desirable; or (2) be issued in one or more transactions that could make a change of control of Vision (other than the merger with Uroplasty) more difficult or costly, and therefore more unlikely. The additional authorized Vision shares could be used to discourage persons from attempting to gain control of Vision by diluting the voting power of shares then outstanding or increasing the voting power of persons that would support the Vision board in a potential takeover situation, including by preventing or delaying a proposed business combination that is opposed by the board although perceived to be desirable by some shareholders. The board is not aware of any effort by a third party to accumulate or securities or obtain control of Vision by means of a merger, tender offer, solicitation in opposition to management or otherwise nor does the Vision board have any intention of using additional authorized Vision shares to deter a change of control, all except as it relates to the merger with Uroplasty as described in this joint proxy statement/prospectus.

#### **Recommendation of the Vision Board of Directors**

The Vision board recommends that the Vision shareholders vote **FOR** the proposal to amend the Current Vision Certificate to increase the number of authorized shares of common stock from 100,000,000 to 275,000,000, if the proposed reverse stock split is not approved by the Vision shareholders.

### VISION PROPOSAL NO. 6 - COGENTIX MEDICAL, INC. 2015 OMNIBUS INCENTIVE PLAN

#### Introduction

As described under *The Merger Agreement—Conditions to Completion of the Merger*, the obligations of Vision and Uroplasty to complete the merger are subject to the satisfaction of certain conditions as of the closing date, including the condition that Vision will have increased the number of shares of its common stock available for issuance pursuant to equity-based awards under Vision equity incentive plans, pursuant to one or more plans to be newly created, by at least 12,300,000 Vision shares.

On January 20, 2015, in connection with the merger and upon recommendation of the Vision compensation committee, the Vision board of directors approved and adopted the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan, or the 2015 plan, subject to approval by the Vision shareholders. If approved by Vision shareholders, the 2015 plan will become effective subject to and effective as of the effective time of the merger. If Vision shareholders approve the 2015 plan, it will replace the Vision-Sciences, Inc. 2007 Stock Incentive Plan, or the 2007 plan, and the Vision-Sciences, Inc. 2003 Director Option Plan, or the 2003 plan. If Vision shareholders approve the 2015 plan, no new awards will be granted under the 2007 plan or the 2003 plan and any shares of Vision common stock available for issuance under the 2007 plan or the 2003 plan. The terms of the 2007 plan and the 2003 plan will continue to govern the outstanding awards under those plans, until exercised, expired, paid or otherwise terminated or canceled. If Vision shareholders do not approve the 2015 plan, the 2007 plan and the 2003 plan and the 2003 plan will continue as if the 2015 plan did not apply and was not adopted by the Vision board of directors. In addition, the Vision-Sciences, Inc. 2000 Stock Incentive Plan, under which no new awards are granted and which we refer to collectively with the 2007 plan and the 2003 plan as the prior Vision plans, will continue to govern any outstanding awards under that plan, until exercised, expired, paid or otherwise terminated or canceled.

All outstanding Uroplasty stock options, restricted stock awards and performance awards will, immediately prior to the effective time of the merger, be converted into awards based on Vision shares on the terms and conditions described under *The Merger Agreement—Treatment of Uroplasty Options and Other Uroplasty Equity-Based Awards*, but, except for certain performance awards that may be settled by the issuance of shares available under the 2015 plan, those awards will otherwise continue to be governed by the terms of the Uroplasty, Inc. 2006 Amended Stock Incentive Plan (the Uroplasty 2006 Plan ) or the Uroplasty, Inc. 2002 Employee Stock Option Plan (which we refer to as the prior Uroplasty plans and together with the prior Vision plans, as the prior plans ), as applicable, until exercised, expired, paid or otherwise terminated or canceled. However, no new awards will be granted under the prior Uroplasty plans after the merger.

The purpose of the 2015 plan is to advance the interests of the combined company and its shareholders by enabling the combined company and its subsidiaries to (i) attract and retain qualified individuals to perform services, (ii) provide incentive compensation for such individuals that is linked to the growth and profitability of the combined company and enhancement of shareholder value, and (iii) provide opportunities for equity participation that align the interests of key employees and board members with those of the combined company's shareholders.

The 2015 plan permits the compensation committee of the combined company, or a subcommittee thereof (which we refer to as the committee ), to grant to eligible employees, directors and consultants of the company non-statutory and incentive stock options, stock appreciation rights (also known as SARs), restricted stock awards, restricted stock units, performance awards, annual performance cash awards, non-employee director awards, other cash-based awards and other stock based awards. Subject to adjustment, the maximum number of shares of common stock authorized for issuance under the 2015 plan is 12,500,000 shares, which include the number of shares that may become issuable in connection with the settlement of performance awards granted in October 2014 to executive officers of Uroplasty

under the Uroplasty 2006 Plan, which awards will be assumed by the combined company in connection with the merger, plus (ii) the number of shares subject to awards outstanding under the prior plans as of the date of shareholder approval of the 2015 plan, but only to the extent that such outstanding awards are forfeited, expire or otherwise terminate without the issuance of such shares.

The 12,500,000 Vision shares proposed to be available for issuance under the 2015 plan would be reduced to fully reflect the effect of the reverse stock split contemplated by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split.* 

#### TABLE OF CONTENTS

The Vision board of directors is asking Vision shareholders to approve the 2015 plan in order to (i) satisfy the conditions to closing under the merger agreement, (ii) qualify certain awards under the 2015 plan as performance-based compensation for purposes of Section 162(m) of the Code and (iii) qualify stock options for treatment as incentive stock options for purposes of Section 422 of the Code. In addition, since Vision common stock is listed on the NASDAQ Capital Market, the NASDAQ listing rules require shareholder approval of the 2015 plan. If Vision shareholders do not approve the 2015 plan, the prior Vision plans will remain in effect until they terminate in accordance with their respective terms.

### Determination of Shares Available for Issuance Under 2015 Plan

When determining the number of shares of common stock to be available for issuance under the 2015 plan, the Vision board of directors considered the following:

- As of February 9, 2014, there were a total of 10,855 shares of Vision common stock remaining available for issuance under the prior Vision plans and, if the Vision shareholders approve the 2015 plan and the merger is
- completed, no additional awards will be granted under the prior Vision plans; Based on the average annual net share deductions from the shares reserved under the prior Vision plans and the prior Uroplasty plans in recent years, it is expected that the 12,500,000 shares available under the 2015
- the prior Uroplasty plans in recent years, it is expected that the 12,500,000 shares available under the 2015 plan would last approximately five to seven years, at which time the combined company shareholders would be asked to approve an additional share authorization;
   The 12,500,000 authorized shares available under the 2015 plan represent approximately 9.7% of the
- expected number of shares of common stock of the combined company to be outstanding immediately following the merger; and
  - The total number of shares represented by awards outstanding under existing grants under the prior plans
- (commonly referred to as the overhang) and how the value of those shares compares to the expected market value of the combined company.

Except for the potential issuance of shares in connection with the settlement of performance awards granted in October 2014 to executive officers of Uroplasty under the Uroplasty 2006 Plan, which awards will be assumed by the combined company in connection with the merger, there are no specific plans for the issuance of the authorized shares under the 2015 plan, if approved by Vision shareholders. It is expected that the combined company would continue to grant awards consistent with past practice at the discretion of the committee.

## Reasons Why Vision Shareholders Should Vote in Favor of Approval of the 2015 Plan

The Vision board of directors recommends a vote for approval of the 2015 plan as the board believes the proposed plan is in the best interests of Vision and its shareholders for the following reasons:

<u>Satisfies one of the conditions to complete the merger</u>. As mentioned above, one of the conditions to the obligation of Vision and Uroplasty to complete the merger is that Vision will have increased the number of shares of its common stock available for issuance pursuant to equity-based awards under Vision equity incentive plans, pursuant to one or more plans to be newly created, by at least 12,300,000 Vision shares. Accordingly, one of the reasons that the Vision board of directors recommends a vote for the approval of the 2015 plan and believes that it is in the best interests of Vision and Vision shareholders to approve the 2015 plan is that it will facilitate the proposed merger with Uroplasty and satisfy the related condition to the parties' obligations to complete the merger.

The proposed plan will advance company and shareholder interests by allowing the combined company to attract and retain key talent. Talented, motivated and effective employees, non-employee directors and consultants will be essential to executing the combined company's business strategies. Stock-based compensation and annual cash incentive compensation have been an important components of total compensation for the combined company's key

employees for many years because such types of compensation enable the combined company to effectively recruit and retain qualified individuals while encouraging them to think and act like company owners. If Vision shareholders approve the 2015 plan, the Vision board of directors believes the combined company will maintain its ability to offer competitive compensation packages to both attract new talent and retain its best performers.

The proposed plan is consistent with Vision's pay-for-performance compensation philosophy to increase shareholder value. Vision believes that stock-based compensation, by its very nature, is performance-based

#### TABLE OF CONTENTS

compensation. Over time, the most significant component of total compensation for company executives is incentive compensation in the form of both stock-based and cash-based incentives that are tied to the achievement of business results. The combined company will continue to use incentive compensation both to reinforce desired business results for key employees and to motivate them to achieve those results.

The proposed plan will better enable the combined company to align the interests of its directors and key employees with those of its shareholders. The Vision board of directors believes that stock-based compensation programs, as well as annual cash incentive programs for employees, help align the interests of the combined company's non-employee directors and employees with those of its shareholders. The Vision board of directors believes that Vision's long-term stock-based incentives help promote long-term retention of the combined company employees and encourage significant ownership of the combined company common stock. The Vision board of directors believes annual cash incentives reinforce achievement of Vision's business performance goals by linking a significant portion of participants' compensation to the achievement of these performance goals. If the 2015 plan is approved, the combined company will be able to maintain these important means of aligning the interests of non-employee directors and employees with those of shareholders.

The proposed plan protects shareholder interests and embraces sound stock-based compensation practices. As described in more detail below under the heading *Summary of Sound Governance Features of the 2015 Plan*, the 2015 plan includes a number of features that are consistent with protecting the interests of shareholders and sound corporate governance practices.

#### Summary of Sound Governance Features of the 2015 Plan

The Vision board of directors believes that the 2015 plan contains several features that are consistent with protecting the interests of the combined company's shareholders and sound corporate governance practices, including the following:

<u>No evergreen provision</u>. The number of shares of common stock available for issuance under the 2015 plan is fixed and will not adjust based upon the number of outstanding shares of common stock. If the proposed plan is approved by Vision shareholders, it is currently expected that the number of shares authorized for issuance under the 2015 plan will last approximately five to seven years, at which time it is expected that combined company shareholders will be asked to approve an additional share authorization.

<u>Will not be excessively dilutive to shareholders</u>. Subject to adjustment, the maximum number of shares of common stock authorized for issuance under the 2015 plan will be (i) 12,500,000 shares, which include the number of shares that may become issuable in connection with the settlement of performance awards granted in October 2014 to executive officers of Uroplasty under the Uroplasty 2006 Plan, which awards will be assumed by the combined company in connection with the merger, plus (ii) the number of shares subject to awards outstanding under the prior plans as of the date of shareholder approval of the 2015 plan, but only to the extent that such outstanding awards are forfeited, expire or otherwise terminate without the issuance of such shares.

<u>Accounting for full value awards</u>. The total number of shares of common stock available for issuance under the 2015 plan will be reduced by 1.25 shares for each share issued pursuant to a full value award or potentially issuable pursuant to a full value award, which are awards other than stock options or SARs that are settled by the issuance of shares of common stock.

<u>No recycling of shares from exercised stock options or SARs</u>. Shares withheld to satisfy tax-withholding obligations on awards or to pay the exercise price of awards and any shares not issued or delivered because of a net exercise of a stock option or settlement of a SAR in shares of common stock will not become available for issuance as future award

grants under the 2015 plan.

No reload stock options or SARs. The 2015 plan does not authorize reload stock options or SARs.

<u>Stock option exercise prices and SAR grant prices will not be lower than the fair market value on the grant date</u>. The 2015 plan prohibits granting stock options with exercise prices and SARs with grant prices lower than the fair market value of a share of common stock on the grant date. The 2015 plan does allow for the subsequent adjustment of the exercise prices of outstanding awards in connection with certain corporate transactions, such as a recapitalization or stock split, as may be necessary in order to prevent dilution or enlargement of the rights of participants.

<u>No re-pricing or exchange of underwater options or SARs without shareholder approval</u>. The 2015 plan prohibits the re-pricing of outstanding stock options or SARs without shareholder approval, except in connection with certain corporate transactions, such as a recapitalization or stock split, as may be necessary in order to prevent dilution or enlargement of the rights of participants. The 2015 plan defines re-pricing broadly to include amendments or modifications to the terms of outstanding stock options or SARs to lower the exercise or grant price, canceling underwater stock options or SARs in exchange for cash, replacement awards having a lower exercise price or other awards, or repurchasing underwater stock options or SARs and granting new awards.

Stock options, SARs and unvested performance awards are not entitled to dividend equivalent rights. Stock option, SAR and unvested performance award holders have no rights as shareholders with respect to the shares underlying their awards until such awards are exercised or vested and shares are issued. As a result, stock options, SARs and unvested performance awards under the 2015 plan have no dividend equivalent rights associated with them.

Shareholder approval is required for material revisions to the plan. Consistent with NASDAQ listing rules, the 2015 plan requires shareholder approval of material revisions to the plan. The 2015 plan also requires shareholder approval of certain additional revisions to the plan that would not otherwise require shareholder approval under the NASDAQ listing rules.

<u>Members of the committee administering the plan are non-employee, independent and outside directors</u>. The 2015 plan will be administered by the combined company's compensation committee, or by a subcommittee thereof, or any other committee designated by the board of the combined company in accordance with the 2015 plan. All members of any committee administering the 2015 plan will be non-employee directors within the meaning of Rule 16b-3 under the Exchange Act, independent under the NASDAQ listing rules, the rules and regulations of the SEC and other applicable laws, and outside directors within the meaning of Section 162(m) of the Code.

<u>Clawback provisions</u>. The 2015 plan contains clawback provisions. If the committee determines that a participant has taken any action that would constitute cause or an adverse action, as the 2015 plan defines such terms, while providing services to the company, or after termination of such services, all rights of the participant under the 2015 plan and any agreements evidencing an incentive award the participant then holds will terminate and be forfeited. In addition, the committee may require the participant to return to the company any shares received, any profits or any other economic value realized by the participant in connection with any awards or any shares issued upon the exercise or vesting of any awards. In addition, the 2015 plan incorporates the Sarbanes-Oxley Act of 2002 automatic forfeiture standard for certain participants in connection with material noncompliance, as a result of misconduct, resulting in an accounting restatement. In addition, all awards under the 2015 plan will be subject to forfeiture or other penalties pursuant to any clawback or forfeiture policy of the company, as in effect from time to time, and such forfeiture and/or penalty conditions or provisions as determined by the committee and set forth in the applicable award agreement.

<u>Double-Trigger</u> vesting following change in control. If the surviving or acquiring company in a change in control assumes the combined company's outstanding incentive awards or provides for their equivalent substitutes, the 2015 plan provides for accelerated vesting of incentive awards following a change in control only upon the termination of the employee's service, a material reduction in an employee's base salary, a discontinuation of participation in certain long-term cash or equity benefits provided to comparable employees, a significant change in job responsibilities or the need to relocate, provided these events occur within two years of a change in control. By using a so-called double trigger change in control, and thereby tying accelerated vesting to a change in control and a subsequent event, rather than the mere consummation of a change in control transaction, Vision believes the combined company will be better able to balance the employee's need for certainty with the interests of the combined company's shareholders.

<u>Minimum vesting and performance period requirements</u>. No shares of common stock may be granted under the 2015 plan subject to (a) SARs, restricted stock awards or restricted stock units granted to employees that vest solely based

on continued service of the employees and that become exercisable more rapidly than

ratably over a three year period after the date of grant, except in connection with the death, disability or retirement of an employee or a change in control; or (b) performance awards granted to employees with a performance period of less than one year, except in connection with the death or disability of an employee or a change in control.

<u>No discretionary vesting authority</u>. The committee does not have the authority to waive, lapse or accelerate the exercisability or vesting of any award held by an employee, except (a) in connection with the death, disability or retirement of the participant or a change in control, (b) upon the achievement of performance goals as provided in the 2015 plan or (c) to the extent that the aggregate number of shares of common stock covered by all such waived, lapsed or accelerated awards do not exceed 5% of the total number of shares authorized for awards under the 2015 plan.

### Equity Compensation Plan Information as of February 9, 2015

Under the heading *Securities Authorized for Issuance Under Equity Compensation Plans*, as required by SEC rules, information is provided about shares of Vision common stock that may be issued under Vision's equity compensation plans as of March 31, 2014, Vision's most recent fiscal year-end date. To facilitate the approval of the 2015 plan, set forth below is certain additional information.

- As of February 9, 2015, there were 48,315,387 shares of Vision common stock outstanding.
- Immediately following the effective time of the merger, we expect there to be approximately 128.7 million shares of common stock of the combined company outstanding.
- The market value of one share of Vision common stock on February 9, 2015, as determined by reference to the closing price of Vision common stock, as reported by NASDAQ, was \$0.49.
- The number of shares of Vision common stock issuable upon exercise of outstanding stock options as of February 9, 2015, under each prior Vision plans, was 4,781,904.
- The weighted average exercise price of all outstanding stock options as of February 9, 2015, was \$1.41.
- The weighted average remaining term for all outstanding stock options as of February 9, 2015, was 6.9 years.
- The total number of unvested full value awards outstanding as of February 9, 2015, was 1,488,957.

### Summary of the 2015 Plan Features

Below is a summary of the major features of the 2015 plan. The summary is qualified in its entirety by reference to the full text of the 2015 plan, a copy of which is attached as Annex I to this joint proxy statement/prospectus.

<u>Purpose</u>. The purpose of the 2015 plan is to advance the interests of the combined company and its shareholders by enabling the combined company and its subsidiaries to attract and retain qualified individuals to perform services, provide incentive compensation for such individuals in a form that is linked to the growth and profitability of the combined company and increases in shareholder value, and provide opportunities for equity participation that align the interests of recipients with those of company shareholders.

<u>Plan Administration</u>. The committee will administer the 2015 plan. All members of the committee will be non-employee directors within the meaning of Rule 16b-3 under the Exchange Act, independent under the NASDAQ listing rules, the rules and regulations of the SEC and other applicable laws, and outside directors within the meaning of Section 162(m) of the Code.

Under the terms of the 2015 plan, subject to certain limitations, the committee will have the authority to, among other things:

- Select eligible participants to whom awards are granted;
- Determine the types and amounts of awards to be granted and when;
- •

Determine the provisions of such awards, including the applicable performance measures, if any, and the duration, restrictions and conditions of such incentive awards;

#### TABLE OF CONTENTS

- Subject to shareholder approval requirements for some amendments, determine whether and under what circumstances and terms to amend the 2015 plan or any outstanding incentive award agreement;
- Interpret the 2015 plan and any instrument evidencing an incentive award under the 2015 plan and establish rules and regulations pertaining to its administration;
- Determine fair market value in accordance with the 2015 plan;
- Adopt subplans or special provisions applicable to incentive awards regulated by the laws of jurisdictions other than the United States;
- Authorize any person to execute on behalf of the company an incentive award agreement or other instrument required to effect a grant;
- Determine whether incentive awards will be settled in shares of common stock, cash or in any combination thereof;
- Determine whether an incentive award will be adjusted for dividend equivalents;
- Impose restrictions, conditions or limitations on resales and subsequent transfers; and
- Make any other determination and take any other action that the committee deems necessary or desirable for administration of the 2015 plan.

<u>Delegation</u>. The committee may delegate to one or more of its members or to one or more officers of the combined company such administrative duties or powers, as it may deem advisable. The committee may authorize one or more directors or officers of the combined company to designate employees, other than officers, directors, or 10% shareholders of the company, to receive awards under the 2015 plan and determine the size of any such awards, subject to certain limitations.

<u>No Re-pricing or Exchange</u>. The committee may not, except as described below under the heading *Adjustments*, without prior approval of the combined company's shareholders, seek to effect any re-pricing of any previously granted, underwater option or SAR by: (i) amending or modifying the terms of the option or SAR to lower the exercise price; (ii) canceling the underwater option or SAR in exchange for (A) cash; (B) replacement options or SARs having a lower exercise price; or (C) other incentive awards; or (iii) repurchasing the underwater options or SARs and granting new incentive awards under the 2015 plan. An option or SAR will be deemed to be underwater at any time when the fair market value of the common stock is less than the exercise price of the option or SAR.

<u>Shares Authorized</u>. Subject to adjustment (as described below), the maximum number of shares of common stock authorized for issuance under the 2015 plan will be (i) 12,500,000 shares, which include the number of shares that may become issuable in connection with the settlement of performance awards granted in October 2014 to executive officers of Uroplasty under the Uroplasty 2006 Plan, which awards will be assumed by the combined company in connection with the merger, plus (ii) the number of shares subject to awards outstanding under the prior plans as of the date of shareholder approval of the 2015 plan, but only to the extent that such outstanding awards are forfeited, expire or otherwise terminate without the issuance of such shares (in each case, subject to reduction to fully reflect the effect of the reverse stock split contemplated by *Vision Proposal No. 4—Approval of an Amendment to the Amended and Restated Certificate of Incorporation to Effect a Reverse Stock Split*). No more than 12,500,000 shares may be granted as incentive stock options and the total number of shares of common stock available for issuance under the 2015 plan will be reduced by 1.25 shares for each share issued pursuant to a full value award or potentially issuable pursuant to a full value award.

Shares of common stock that are issued under the 2015 plan or that are subject to outstanding incentive awards will be applied to reduce the maximum number of shares of common stock remaining available for issuance under the 2015 plan only to the extent they are actually used. However, the full number of shares of common stock subject to SARs granted under the 2015 plan that are settled by the issuance of shares of common stock will be counted against the shares authorized for issuance under the 2015 plan, regardless of the number of shares actually issued upon settlement of such SARs. Furthermore, any shares of common stock withheld to satisfy tax withholding obligations on incentive awards issued under the 2015 plan, any shares of common stock withheld to pay the exercise price of incentive awards

under the 2015 plan and any shares of common stock not issued or delivered as a result of the net exercise of an outstanding option will be counted against the shares

of common stock authorized for issuance under the 2015 plan. Any shares of common stock repurchased by the combined company on the open market using the proceeds from the exercise of an incentive award will not increase the number of shares available for future grant of incentive awards. Any shares of common stock related to incentive awards under the 2015 plan that terminate by expiration, forfeiture, cancellation or otherwise without the issuance of the shares, or are settled in cash in lieu of shares, or are exchanged with the committee's permission, prior to the issuance of shares, for incentive awards not involving shares, will be available again for grant under the 2015 plan (with such increase in connection with full value awards based on the ratio of 1.25 shares for each terminated share).

<u>Annual Award Limits</u>. The annual limits listed below apply to grants that are intended to qualify as of awards of performance-based compensation under Section 162(m) of the Code. These limits are per participant, per year, as the 2015 plan defines such terms.

- 1,000,000 shares subject to stock options and SARs;
- 1,000,000 shares subject to restricted stock awards and restricted stock units;
- \$5,000,000 or 1,000,000 shares of common stock in performance awards;
- \$5,000,000 in annual performance cash awards;
- \$5,000,000 in other cash-based awards; and
- 1,000,000 shares granted under other stock-based awards

<u>Minimum Vesting and Performance Period Requirements</u>. No shares of common stock may be granted under the 2015 plan subject to (a) SARs, restricted stock awards or restricted stock units granted to employees that vest solely based on continued service of the employees and that become exercisable more rapidly than ratably over a three year period after the date of grant, except in connection with the death, disability or retirement of an employee or a change in control; or (b) performance awards granted to employees with a performance period of less than one year, except in connection with the death or disability of an employee or a change in control.

<u>Adjustments</u>. In the event of any reorganization, merger, consolidation, recapitalization, liquidation, reclassification, stock dividend, stock split, combination of shares, rights offering, divestiture or extraordinary dividend (including a spin off) or other similar change in the corporate structure or shares of the company, the committee will make the appropriate adjustment. These adjustments may be to the number and kind of securities and property that may be available for issuance under the 2015 plan. In order to prevent dilution or enlargement of the rights of participants, the committee may also adjust the number, kind, and exercise price of securities or other property subject to outstanding awards.

<u>Participation</u>. Incentive awards may be granted to employees, non-employee directors and consultants of the combined company or any of its subsidiaries. A consultant is one who renders services that are not in connection with the offer and sale of the combined company's securities in a capital raising transaction and do not directly or indirectly promote or maintain a market for company securities. As of February 9, 2015, approximately 99 employees and five non-employee directors were eligible to participate in the 2015 plan.

<u>Types of Awards</u>. The 2015 plan will permit the combined company to grant non-statutory and incentive stock options, stock appreciation rights (also known as SARs), restricted stock awards, restricted stock units, performance awards, annual performance cash awards, non-employee director awards, other cash-based awards and other stock based awards. Awards may be granted either alone or in addition to or in tandem with any other type of award.

<u>Non-Statutory and Incentive Stock Options</u>. Stock options entitle the holder to purchase a specified number of shares of common stock at a specified price, which is called the exercise price, subject to the terms and conditions of the stock option grant. The 2015 plan permits the grant of both non-statutory and incentive stock options. Each stock option granted under the 2015 plan must be evidenced by an incentive award agreement that specifies the exercise price, the term, the number of shares underlying the stock option, the vesting and any other conditions. Other than the

non-employee director options described below, each stock option will vest and become exercisable at such time or times as determined by the committee. The exercise price of each stock option granted under the 2015 plan must be at least 100% of the fair market value of a share

of common stock as of the date the award is granted to a participant. Fair market value is the closing price of common stock, as reported by NASDAQ. The closing price of Vision common stock, as reported by NASDAQ, on February 9, 2015, was \$0.49 per share. The committee will fix the terms and conditions of each stock option, subject to certain restrictions. The committee will fix the term of each stock option, but stock options granted under the 2015 plan will not be exercisable more than 10 years after the date the stock option is granted. Stock options may be exercised, in whole or in part, by payment in full of the exercise price in cash or its equivalent. In the discretion of the committee, payment may also be made by the delivery of common stock already owned by the participant prior to such delivery or to be issued upon the exercise of the option being exercised, by broker-assisted cashless exercise, by net exercise, or by a combination of such methods; or such other method as may be permitted by the committee. In the case of a net exercise of a stock option, the combined company will not require payment of the exercise price or any required tax withholding obligations related to the exercise, but will reduce the number of shares issued upon the exercise by the largest number of whole shares that has a fair market value that does not exceed the aggregate exercise price for the shares underlying the stock option and any required tax withholding obligations.

<u>Stock Appreciation Rights</u>. A stock appreciation right, or SAR, is a right granted to receive payment of cash, stock or a combination of both, equal to the difference between the fair market value of shares of common stock and the grant price of such shares. Each SAR granted must be evidenced by an incentive award agreement that specifies the grant price, the term, and such other provisions as the committee may determine. The exercise price of a SAR must be at least 100% of the fair market value of the combined company's common stock on the date of grant. The committee will fix the term of each SAR, but SARs granted under the 2015 plan will not be exercisable more than 10 years after the date the SAR is granted. Each SAR granted under the 2015 plan will vest and become exercisable at such time or times as determined by the committee.

Restricted Stock Awards and Restricted Stock Units. Restricted stock awards and/or restricted stock units may be granted under the 2015 plan. A restricted stock award is an award of common stock that is subject to restrictions on transfer and risk of forfeiture upon certain events, typically including termination of service. Restricted stock units are similar to restricted stock awards except that no shares are actually awarded to the participant on the grant date. The committee shall determine, and set forth in an incentive award agreement, the period of restriction, the number of shares of restricted stock awards or the number of restricted stock units granted, and other such conditions or restrictions. Participants holding shares of restricted stock awards may be granted voting rights with respect to their shares, but participants holding restricted stock units will not have voting rights with respect to their restricted stock units. After all conditions and restrictions applicable to restricted stock awards and/or restricted stock units have been satisfied or have lapsed (including the satisfaction of any applicable tax withholding obligations), shares of restricted stock units will become freely transferable (except as otherwise provided in the 2015 plan) and restricted stock units will be paid in cash, shares of common stock, or some combination of cash and shares of common stock as determined by the committee. The committee may provide that restricted stock award is conditioned upon the participant making or refraining from making an election with respect to the award under Section 83(b) of the Code.

<u>Performance Awards</u>. Performance awards, in the form of cash, shares of common stock or a combination of both, may be granted under the 2015 plan in such amounts and upon such terms as the committee may determine. The committee shall determine, and set forth in an incentive award agreement, the amount of cash and/or number of shares, the performance goals, the performance periods and other terms and conditions. The extent to which the participant achieves his or her performance goals during the applicable performance period will determine the amount of cash and/or number of shares earned by the participant.

<u>Annual Performance Cash Awards</u>. Annual performance cash awards may be granted under the 2015 plan in such amounts and upon such terms as the committee may determine, based on the achievement of specified performance goals for annual periods or other time periods as determined by the committee. The committee will determine the target amount that may be paid with respect to an annual performance award, which will be based on a percentage of a

participant's actual annual base compensation at the time of grant, up to 150% for any participant. The committee may establish a maximum potential payout amount with respect to an annual performance award of up to 300% of the target payout in the event performance goals are exceeded by an amount established by the committee at the time performance goals are established. The committee may establish measurements for prorating the amount of payouts for achievement of performance goals at less than or greater than the target payout but less than the maximum payout.

#### TABLE OF CONTENTS

<u>Non-Employee Director Awards</u>. The committee at any time and from time to time may approve resolutions providing for the automatic grant to non-employee directors of non-statutory stock options, SARs or full value awards. The committee may also at any time and from time to time grant on a discretionary basis to non-employee directors non-statutory stock options, SARs or full value awards. In either case, any such awards may be granted singly, in combination, or in tandem, and may be granted pursuant to such terms, conditions and limitations as the committee may establish in its sole discretion consistent with the provisions of the 2015 plan.

The 2015 plan permits non-employee directors to elect to receive shares of common stock in lieu of their director fees otherwise payable in cash. The election to receive common stock in lieu of cash must be made in the calendar quarter preceding the date any such fees are payable. The number of shares to be issued is determined by dividing the dollar amount of reserved fees by the fair market value of the common stock on the date such fees would otherwise have been payable.

Any awards granted to non-employee directors under the 2015 plan must be made by a committee consisting solely of directors who are independent directors within the meaning of the NASDAQ listing rules.

<u>Other Cash-Based Awards and Other Stock-Based Awards</u>. Cash-based awards that are not annual performance cash awards may be granted to participants in such amounts and upon such terms as the committee may determine. These other cash-based awards will be paid in cash only. Other stock-based awards (including the grant or offer for sale of unrestricted shares of common stock or the payment in cash or otherwise of amounts based on the value of shares of common stock) may be granted in such amounts and subject to such terms and conditions (including performance goals) as determined by the committee. These other stock-based awards shall be expressed in terms of shares of common stock or units based on shares of common stock, as determined by the committee. Other stock-based awards will be paid in cash or shares of common stock, as determined by the committee.

<u>Performance Measures</u>. If the committee intends to qualify an incentive award under the 2015 plan as performance-based compensation under Section 162(m) of the Code, the performance goals selected by the committee must be based on the achievement of specified levels of one, or any combination, of the following performance measure elements:

- <u>Sales and revenue measure elements</u>, including gross revenue or sales, sales allowances, net revenue or net sales, invoiced revenue or sales, collected revenue or sales, revenues from new products, and bad debts; <u>Expense measurement elements</u>, including direct material costs, direct labor costs, indirect labor costs, direct
- manufacturing costs, indirect manufacturing costs, cost of goods sold, sales, general and administrative expenses, operating expenses, non-cash expenses, tax expense, non-operating expenses, and total expenses; <u>Profitability and productivity measure elements</u>, including gross margin, net operating income,
- EBITDA (earnings before interest, taxes, depreciation and amortization), EBIT (earnings before interest and taxes), net operating income after taxes (NOPAT), net income, net cash flow, and net cash flow from operations;

Asset utilization and effectiveness measure elements, including cash, excess cash, accounts receivable,

- inventory (WIP and/or finished goods), current assets, working capital, fixed assets, total assets, standard hours, plant utilization, purchase price variance, and manufacturing overhead variance; Debt and equity measure elements, including accounts payable, current accrued liabilities, total current
- liabilities, total debt, debt principal payments, net current borrowings, total long-term debt, credit rating, retained earnings, total preferred equity, total common equity, and total equity; <u>Shareholder and return measure elements</u>, including earnings per share (diluted and fully diluted), stock
- price, dividends, shares repurchased, total return to shareholders, debt coverage ratios, return on assets, return on equity, return on invested capital, and economic profit (for example, economic value added);

<u>Customer and market measure elements</u>, including dealer/channel size/scope, dealer/channel performance/effectiveness, order fill rate, customer satisfaction, customer service/care, brand awareness and perception, market share, warranty rates, product quality, and channel inventory; and

Organizational and employee measure elements, including headcount, employee performance, employee

productivity, standard hours, employee engagement/satisfaction, employee turnover, and employee diversity. Any of the above performance measure elements can be used in an algebraic formula (e.g., averaged over a period), combined into a ratio, compared to a budget or standard, compared to previous periods or other formulaic combinations based on the performance measure elements to create a performance measure. Any of the performance measures specified in the 2015 plan may be used to measure the performance of the combined company or any subsidiary, as a whole, or any division or business unit, product or product group, region or territory, or any combination thereof, as the committee deems appropriate. Performance measures may be compared to the performance of a group of comparator companies or a published or special index that the committee deems appropriate or, with respect to share price, various stock market indices. The committee also may provide for accelerated vesting of any incentive award based on the achievement of performance goals.

Any incentive award that is intended to qualify as performance-based compensation under Section 162(m) of the Code will be granted, and performance goals for such an incentive award will be established, by the committee in writing not later than 90 days after the commencement of the performance period to which the performance goals relate, or such other period required under Section 162(m) of the Code; provided that the outcome is substantially uncertain at the time the committee establishes the performance goal; and provided further that in no event will a performance goal be considered to be pre-established if it is established after 25% of the performance period (as scheduled in good faith at the time the performance goal is established) has elapsed. Before any payment is made in connection with any award intended to qualify as performance-based compensation under Section 162(m) of the Code, the committee must certify in writing that the performance goals established with respect to such award have been achieved.

The committee may provide in any such incentive award that includes performance goals that any evaluation of performance may include or exclude any of the following events that occur during a performance period: items related to a change in accounting principles; items relating to financing activities; expenses for restructuring or productivity initiatives; other non-operating items; items related to acquisitions; items attributable to the business operations of any entity acquired by the company during the performance period; items related to the disposal of a business or segment of a business; items related to discontinued operations that do not qualify as a segment of a business under applicable accounting standards; items attributable to any stock dividend, stock split, combination or exchange of stock occurring during the performance period; any other items of significant income or expense which are determined to be appropriate adjustments; items relating to unusual or extraordinary corporate transactions, events or developments; items related to acquired intangible assets; items that are outside the scope of the company's core, on-going business activities; items related to acquired in-process research and development; items relating to changes in tax laws; items relating to major licensing or partnership arrangements; items relating to asset impairment charges; items relating to gains or losses for litigation, arbitration and contractual settlements; foreign exchange gains and losses; or items relating to any other unusual or nonrecurring events or changes in applicable laws, accounting principles or business conditions.

The committee may amend or modify the vesting criteria (including any performance goals, performance measures or performance periods) of any outstanding awards based in whole or in part on the financial performance of the company (or any subsidiary or division, business unit or other sub-unit thereof) in recognition of unusual or nonrecurring events affecting the combined company or its financial statements or of changes in applicable laws, regulations or accounting principles, whenever the committee determines that such adjustments are appropriate in order to prevent unintended dilution or enlargement of the benefits or potential benefits intended to be made available under the 2015 plan.

The committee may adjust the amount payable pursuant to an incentive award under the 2015 plan that is intended to qualify as performance-based compensation under Section 162(m) of the Code downwards but not upwards. In the event that applicable tax or securities laws change to permit committee discretion to alter the governing performance

measures without obtaining shareholder approval of such changes, the committee will have sole discretion to make such changes without obtaining shareholder approval.

<u>Dividend Equivalents</u>. With the exception of stock options, SARs and unvested performance awards, awards under the 2015 plan may, in the committee's discretion, earn dividend equivalents with respect to the cash or stock dividends or other distributions that would have been paid on the shares of the combined

company's common stock covered by such award had such shares been issued and outstanding on the dividend payment date. Such dividend equivalents will be converted to cash or additional shares of the combined company's common stock by such formula and at such time and subject to such limitations as determined by the committee.

<u>Termination of Service</u>. Except as otherwise provided in the 2015 plan or an incentive award agreement, in the event a participant's employment or other service with the company or any of its subsidiaries is terminated by reason of death or disability, then:

All outstanding stock options (including non-employee director options) and SARs held by the participant

- will become immediately exercisable and will remain exercisable for a period of one year after such termination, but not later than the date the stock options or SARs expires;
- All outstanding shares of restricted stock held by the participant will become fully vested; All outstanding, but unpaid, restricted stock units, performance awards, other cash-based awards and other stock-based awards held by the participant will terminate and be forfeited. However, with respect to any incentive awards that vest based on the achievement of performance goals, if a participant's employment or other service with the combined company or any subsidiary is terminated by death or disability prior to the
- end of the performance period of such award, but after the conclusion of a portion of the performance period (but in no event less than one year), the committee may, in its sole discretion, cause shares to be delivered or payment made with respect to the participant's award, but only if otherwise earned for the entire performance period and only with respect to the portion of the applicable performance period completed at the date of such event, with proration based on full fiscal years only and no shares to be delivered for partial fiscal years; and

If the effective date of such termination is before the end of the time period to which an annual performance cash award relates, then any such annual performance cash award held by a participant will terminate and be

• forfeited, but if the effective date of such termination is on or after the end of the time period to which an annual performance cash award relates, then any such annual performance cash award held by a participant will be paid to the participant in accordance with the payment terms of such award.

Except as otherwise provided in the 2015 plan or an incentive award agreement, in the event a participant's employment or other service with the combined company or any of its subsidiaries is terminated by reason of retirement (except with respect to non-employee directors), then:

All outstanding stock options (other than non-employee director options) and SARs held by the participant

- that then are exercisable will remain exercisable for one year after the date of such retirement, but will not be exercisable later than the date the stock options or SARs expires;
- All stock options, SARs and all outstanding shares of restricted stock held by the participant that then have not vested will terminate and be forfeited;
- All outstanding, but unpaid, restricted stock units, performance awards, other cash-based awards and other stock-based awards held by the participant will terminate and be forfeited. However, with respect to any incentive awards the vesting of which is based on the achievement of performance goals, if a participant's employment or other service with the combined company or any subsidiary, as the case may be, is terminated by reason of retirement prior to the end of the performance period of such incentive award, but after the
- by reason of retirement prior to the end of the performance period of such incentive award, but after the conclusion of a portion of the performance period (but in no event less than one year), the committee may, in its sole discretion, cause shares to be delivered or payment made with respect to the participant's award, but only if otherwise earned for the entire performance period and only with respect to the portion of the applicable performance period completed at the date of such event, with proration based on full fiscal years only and no shares to be delivered for partial fiscal years; and
- If the effective date of such retirement is before the end of the performance period to which an annual performance cash award relates, then any such annual performance cash award held by a participant

will terminate and be forfeited, but if the effective date of such retirement is on or after the end of the performance period to which an annual performance cash award relates, then any such annual performance cash award held by a participant will be paid to the participant in accordance with the payment terms of such award.

Except as otherwise provided in the 2015 plan or an incentive award agreement, if a plan participant's employment or other service with the combined company or any of its subsidiaries is terminated for any reason other than death, disability or retirement, then:

All outstanding stock options (including non-employee director options) and SARs held by the participant

- that then are exercisable will remain exercisable for three months after the date of termination, but those that are not exercisable will terminate and be forfeited;
- All stock options, SARs and outstanding shares of restricted stock held by the participant that then have not vested will terminate and be forfeited;
- All outstanding, but unpaid, restricted stock units, performance awards, other cash-based awards and other stock-based awards held by the participant will terminate and be forfeited; and
- All outstanding annual performance cash awards held by a participant will terminate and be forfeited.

It is important to note that the foregoing terms are the standards that will be applicable to awards to the extent that the award agreement does not provide for different terms. The committee may, in its sole discretion, and consistent with other terms of the 2015 plan, provide for different termination, forfeiture, vesting and exercisability provisions, whether more or less restrictive than the foregoing standard terms, in any agreement evidencing an incentive award granted under the 2015 plan.

<u>Modification of Rights upon Termination</u>. Upon a participant's termination of employment or other service with the combined company or any subsidiary, the committee may, in its sole discretion (which may be exercised at any time on or after the grant date, including following such termination) cause stock options or SARs (or any part thereof) held by such participant as of the effective date of such termination to terminate, become or continue to become exercisable or remain exercisable following such termination of employment or service, and restricted stock, restricted stock units, performance awards, annual performance cash awards, non-employee director awards, other cash-based awards and other stock-based awards held by such participant as of the effective date of such termination to terminate, vest or become free of restrictions and conditions to payment, as the case may be, following such termination of employment or service, in each case in the manner determined by the committee; provided, however, that (a) no stock option or SAR may remain exercisable beyond its expiration date; (b) the committee may not adjust the amount payable pursuant to an incentive award under the 2015 plan that is intended to qualify as performance-based compensation under Section 162(m) of the Code upwards but may adjust the amount payable under such an awards downwards (unless the applicable tax or securities laws change to permit committee discretion to alter the governing performance measures without obtaining shareholder approval, in which case the committee will have sole discretion to make such changes without obtaining shareholder approval); (c) the committee taking any such action relating to non-employee director awards will consist solely of independent directors as defined by NASDAQ (or other applicable exchange or market on which the common stock may be traded or quoted); and (d) any such action by the committee adversely affecting any outstanding incentive award will not be effective without the consent of the affected participant, except to the extent the committee is authorized by the 2015 plan to take such action.

<u>Determination of Termination</u>. The change in a participant's status from an employee to a consultant will be deemed a termination unless the committee determines otherwise, in its sole discretion. The change in a participant's status from a consultant to an employee will not be deemed a termination of the participant's service as a consultant. Unless the committee determines otherwise, a participant's termination date will be deemed to be the date recorded on personnel or other records of the combined company or any subsidiary. If the payment of an incentive award that is subject to Section 409A of the Code is triggered by termination of a participant's employment or other service, the termination must also constitute a separation from service within the meaning of Section 409A of the Code, and any

change in employment status that constitutes a separation from service under Section 409A of the Code will be treated as a termination of employment or service, as the case may be.

Forfeiture and Recoupment. If a participant is determined by the committee to have taken any action while providing services to the combined company or after termination of such services, that would constitute cause or an adverse action, as such terms are defined in the 2015 plan, all rights of the participant under the 2015 plan and any agreements evidencing an incentive award then held by the participant will terminate and be forfeited. The committee has the authority to rescind the exercise, vesting, issuance or payment in respect of any incentive awards of the participant that were exercised, vested, issued or paid, and require the participant to pay to the combined company, within 10 days of receipt of notice, any amount received or the amount gained as a result of any such rescinded exercise, vesting, issuance or payment. The combined company may defer the exercise of any stock option or SAR for up to six months after receipt of notice of exercise in order for the committee to determine whether cause or adverse action exists. The combined company is entitled to withhold and deduct future wages to collect any amount due. In addition, if the combined company is required to prepare an accounting restatement due to material noncompliance, as a result of misconduct, with any financial reporting requirement under the securities laws, then any participant who is one of the individuals subject to automatic forfeiture under Section 304 of the Sarbanes-Oxley Act of 2002 will reimburse the combined company for the amount of any award received by such individual under the 2015 plan during the 12-month period following the first public issuance or filing with the Securities and Exchange Commission, as the case may be, of the financial document embodying such financial reporting requirement. In addition, all awards under the 2015 plan will be subject to forfeiture or other penalties pursuant to any clawback or forfeiture policy of the combined company, as in effect from time to time, and such forfeiture and/or penalty conditions or provisions as determined by the committee and set forth in the applicable award agreement.

Change in Control and Acceleration of Vesting. Generally, a change in control will mean:

The sale, lease, exchange or other transfer of all or substantially all of the assets of the combined company

- (in one transaction or in a series of related transactions) to a corporation that is not controlled by the combined company,
- The approval by combined company's shareholders of any plan or proposal for the liquidation or dissolution of the combined company, or
- A change in control of a nature that would currently be required to be reported in response to Item 5.01 of SEC Form 8-K, whether or not the company is then subject to such reporting requirement.

Such a change in control will be deemed to have occurred at such time as (x) any person becomes the beneficial owner (as defined in Rule 13d-3 under the Exchange Act) directly or indirectly, of 50% or more of the combined voting power of the combined company's outstanding securities ordinarily having the right to vote at elections of directors or (y) individuals who constitute the board of directors of the combined company on the effective date of the 2015 plan cease for any reason to constitute at least a majority thereof, provided that any person becoming a director subsequent to the effective date of the 2015 plan whose election, or nomination for election by the combined company's shareholders, was approved by a vote of at least a majority of the directors comprising the board of directors on the effective date of the 2015 plan (either by a specific vote or by approval of the proxy statement of the combined company in which such person is named as a nominee for director, without objection to such nomination) will be considered as though such person were a member of the board of directors on the effective date of the 2015 plan.

Without limiting the authority of the committee to adjust incentive awards as discussed under the headings *Plan Administration* and *Adjustments*, if a change in control of the combined company occurs, then, unless otherwise provided in the incentive award agreement, if the combined company is not the surviving corporation and the acquiring corporation does not assume the outstanding incentive awards or substitute equivalent awards, then:

All outstanding stock options and SARs will become immediately exercisable in full and will remain

- exercisable for the remainder of their terms, regardless of whether the participant to whom such stock options or SARs have been granted remains in employment or service with the combined company or any subsidiary;
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All restrictions and vesting requirements applicable to any incentive award based solely on the continued service of the participant will terminate; and

All incentive awards the vesting or payment of which are based on performance goals will vest as though such performance goals were fully achieved at target and will become immediately payable.

However, no incentive award that provides for a deferral of compensation within the meaning of Section 409A of the Code will be cashed out upon the occurrence of a change in control unless the event or circumstances constituting the change in control also constitute a change in the ownership of the combined company, a change in the effective control of the company or a change in the ownership of a substantial portion of the assets of the combined company, in each case as determined under Section 409A of the Code. The treatment of any other incentive awards in the event of a change in control will be as determined by the committee in connection with the grant thereof, as reflected in the applicable incentive award agreement. The committee is given the power under the 2015 plan to alternatively provide that upon a change in control any or all outstanding stock-based awards will be canceled and terminated and the holders will receive a payment of cash or stock equal to the difference, if any, between the consideration received by shareholders in respect of a share of common stock in connection with the change in control and the purchase price per share, if any, under the award, multiplied by the number of shares subject to such award, provided that if such product is zero or less, or the award is not exercisable, the award may be canceled and terminated without payment for such award.

If the combined company is the surviving corporation following a change in control, or the acquiror assumes the outstanding incentive awards or substitutes equivalent equity awards relating to the securities of such acquiror or its affiliates for such incentive awards, then all incentive awards under the 2015 plan or the substitute awards will remain outstanding and be governed by their respective terms and the provisions of the 2015 plan or its successor.

If a participant's employment or other service with the combined company is terminated without cause or adverse action or by the participant for good reason (as such terms are defined in the 2015 plan), in either case within two years following a change in control, then:

All outstanding options and SARs will become immediately exercisable in full and will remain exercisable

- for the remainder of their terms, regardless of whether the participant to whom such options or SARs have been granted remains in employment or service with the combined company;
- All restrictions and vesting requirements applicable to any incentive award based solely on the continued service of the participant will terminate; and
- All incentive awards the vesting or payment of which are based on performance goals will vest as though such performance goals were fully achieved at target and will become immediately payable.

However, no incentive award that provides for a deferral of compensation within the meaning of Section 409A of the Code will be cashed out upon the termination of the participant's employment or service following a change in control unless such termination also constitutes a separation from service and unless the event or circumstances constituting the change in control also constitute a change in the ownership of the combined company, a change in the effective control of the combined company or a change in the ownership of a substantial portion of the assets of the combined company, in each case as determined under Section 409A of the Code. The treatment of any other incentive awards in the event of a participant's termination of employment or service following a change in control will be as determined by the committee in connection with the grant thereof, as reflected in the applicable award agreement.

<u>Term. Termination and Amendment</u>. Unless sooner terminated by the board of directors of the combined company, the 2015 plan will terminate at midnight on March 30, 2025. No incentive award will be granted after termination of the 2015 plan, but incentive awards outstanding upon termination of the 2015 plan will remain outstanding in accordance with their applicable terms and conditions and the terms and conditions of the 2015 plan.

Subject to certain exceptions, the board of directors of the combined company has the authority to terminate and the committee has the authority to amend the 2015 plan or any outstanding award agreement at any time and from time to time provided that any amendment to the 2015 plan will not become effective without shareholder approval (i) to

increase the maximum number of shares of the combined company's common stock which may be issued pursuant to the 2015 plan, (ii) to increase any limitation set forth in the 2015 plan on the number of shares of common stock which may be issued, or the aggregate value of award which may be made, in respect of any type of award to any single participant during any specified period, (iii) to change the class of individuals

eligible to participate in the 2015 plan, (iv) to reduce the minimum exercise price of any option or grant price of any SAR, or (v) if such approval is otherwise required to comply with applicable laws, rules or regulations. No termination or amendment of the 2015 plan or an incentive award agreement shall adversely affect in any material way any award previously granted under the 2015 plan without the written consent of the participant holding such award.

No amendments to the 2015 plan will be effective without shareholder approval if: (a) shareholder approval of the amendment is then required pursuant to Section 422 of the Code, the rules of the primary stock exchange on which the common stock is then traded, applicable U.S. state and federal laws or regulations and the applicable laws of any foreign country or jurisdiction where incentive awards are, or will be, granted under the 2015 plan; or (b) such amendment would: (i) modify the restrictions on re-pricing; (ii) materially increase benefits accruing to participants; (iii) increase the aggregate number of shares of common stock issued or issuable under the 2015 plan; (iv) increase any limitation set forth in the 2015 plan on the number of shares of common stock which may be issued or the aggregate value of incentive awards which may be made, in respect of any type of incentive award to any single participant during any specified period; (v) modify the eligibility requirements for participants in the 2015 plan; or (vi) reduce the minimum exercise price as set forth in the 2015 plan.

<u>No Waiver, Lapse or Acceleration of Exercisability or Vesting</u>. The committee does not have the authority to waive, lapse or accelerate the exercisability or vesting of any award held by an employee, except (a) in connection with the death, disability or retirement of the participant or a change in control, (b) upon the achievement of performance goals as specified in the 2015 plan or (c) to the extent that the aggregate number of shares of common stock covered by all such waived, lapsed or accelerated awards do not exceed 5% of the total number of shares authorized for awards under the 2015 plan.

<u>Plan Benefits</u>. It is not presently possible to determine the benefits or amounts that will be received by or allocated to participants under the 2015 plan or would have been received by or allocated to participants for the last completed fiscal year if the 2015 plan had then been in effect because awards under the 2015 plan will be made at the discretion of the committee. No options or other awards have been previously granted under the 2015 plan.

#### **Federal Income Tax Information**

The following is a general summary, as of the date of this joint proxy statement/prospectus, of the federal income tax consequences to participants and the combined company of transactions under the 2015 plan. This summary is intended for the information of shareholders considering how to vote at the Vision special meeting and not as tax guidance to participants in the 2015 plan, as the consequences may vary with the types of grants made, the identity of the participant and the method of payment or settlement. The summary does not address the effects of other federal taxes or taxes imposed under state, local or foreign tax laws. Participants are encouraged to seek the advice of a qualified tax advisor regarding the tax consequences of participation in the 2015 plan.

<u>Incentive Stock Options</u>. With respect to incentive stock options, generally, the stock option holder is not taxed, and the combined company is not entitled to a deduction, on either the grant or the exercise of an incentive stock option so long as the requirements of Section 422 of the Code continue to be met. If the stock option holder meets the employment requirements and does not dispose of the shares of common stock acquired upon exercise of an incentive stock option until at least one year after date of the exercise of the stock option and at least two years after the date the stock option was granted, gain or loss realized on sale of the shares will be treated as long-term capital gain or loss. If the stock option holder will be required to recognize ordinary income in an amount equal to the lesser of (i) the excess, if any, of the fair market value of the combined company's common stock on the date of exercise over the exercise price, or (ii) if the disposition is a taxable sale or exchange, the amount of gain realized. Upon a disqualifying

disposition, the combined company will generally be entitled, in the same tax year, to a deduction equal to the amount of ordinary income recognized by the stock option holder.

<u>Non-Statutory Stock Options</u>. The grant of a stock option that does not qualify for treatment as an incentive stock option, which is generally referred to as a non-statutory stock option, is generally not a taxable event for the stock option holder. Upon exercise of the stock option, the stock option holder will generally be required to recognize ordinary income in an amount equal to the excess of the fair market value of the combined

company's common stock acquired upon exercise (determined as of the date of exercise) over the exercise price of the stock option, and the combined company will be entitled to a deduction in an equal amount in the same tax year. At the time of a subsequent sale or disposition of shares obtained upon exercise of a non-statutory stock option, any gain or loss will be a capital gain or loss, which will be either a long-term or short-term capital gain or loss, depending on how long the shares have been held.

<u>SARs</u>. The grant of an SAR will not cause the participant to recognize ordinary income or entitle the combined company to a deduction for federal income tax purposes. Upon the exercise of an SAR, the participant will recognize ordinary income in the amount of the cash or the value of shares payable to the participant (before reduction for any withholding taxes), and the combined company will receive a corresponding deduction in an amount equal to the ordinary income recognized by the participant, assuming that a deduction is allowed under Section 162(m) of the Code.

Restricted Stock, Restricted Stock Units and Other Stock-Based Awards. The federal income tax consequences with respect to restricted stock, restricted stock units, performance shares and performance stock units, and other stock unit and stock-based awards depend on the facts and circumstances of each award, including, in particular, the nature of any restrictions imposed with respect to the awards. In general, if the award granted to the participant is subject to a substantial risk of forfeiture (e.g., the award is conditioned upon the future performance of substantial services by the participant) and is nontransferable, a taxable event occurs when the risk of forfeiture ceases or the awards become transferable, whichever first occurs. At such time, the participant will recognize ordinary income to the extent of the excess of the fair market value of the award on such date over the participant's cost for such award (if any), and the same amount is deductible by the combined company, assuming that a deduction is allowed under Section 162(m) of the Code. Under certain circumstances, the participant, by making an election under Section 83(b) of the Code, can accelerate federal income tax recognition with respect to an award that is subject to a substantial risk of forfeiture and transferability restrictions, in which event the ordinary income amount and the combined company's deduction will be measured and timed as of the grant date of the award. If the award granted to the participant is not subject to a substantial risk of forfeiture or transferability restrictions, the participant will recognize ordinary income with respect to the award to the extent of the excess of the fair market value of the award at the time of grant over the participant's cost, if any, and the same amount is deductible by the combined company, assuming that a deduction is allowed under Section 162(m) of the Code. If a stock or stock unit award is granted but no stock is actually issued to the participant at the time the award is granted, the participant will recognize ordinary income at the time the participant receives stock free of any substantial risk of forfeiture and the amount of such income will be equal to the fair market value of the stock at such time over the participant's cost, if any, and the same amount is then deductible by the combined company.

<u>Annual Performance Cash Awards and Other Cash-Based Awards</u>. Annual performance cash awards and other cash-based awards will be taxable as ordinary income to the participant in the amount of the cash received by the participant (before reduction for any withholding taxes), and the combined company will receive a corresponding deduction in an amount equal to the ordinary income recognized by the participant, assuming that a deduction is allowed under Section 162(m) of the Code.

<u>Withholding Obligations</u>. The combined company is entitled to withhold and deduct from future wages of the participant, to make other arrangements for the collection of, or to require the recipient to pay to us, an amount necessary for the combined company to satisfy the recipient's federal, state or local tax withholding obligations with respect to incentive awards granted under the 2015 plan. Withholding for taxes will be limited to the minimum required tax withholding rates or such other rate that will not trigger a negative accounting impact on the combined company. The committee may permit a participant to satisfy a tax obligation by withholding shares of common stock underlying an award, tendering previously acquired shares, delivery of a broker exercise notice or a combination of these methods.

<u>Code Section 409A</u>. A grant may be subject to a 20% penalty tax, in addition to ordinary income tax, at the time the grant becomes vested, plus interest, if the grant constitutes deferred compensation under Section 409A of the Code and the requirements of Section 409A of the Code are not satisfied.

<u>Code Section 162(m)</u>. Pursuant to Section 162(m) of the Code, the annual compensation paid to an individual, who on the last day of the taxable year was the Chief Executive Officer or otherwise covered by this provision because his or her compensation was reported in the Summary Compensation Table, may not be

#### TABLE OF CONTENTS

deductible to the extent that it exceeds \$1 million unless the compensation qualifies as performance-based under Section 162(m) of the Code. The 2015 plan has been designed to permit the committee to grant awards that qualify as performance-based for purposes of satisfying the conditions of Section 162(m) of the Code.

Excise Tax on Parachute Payments. Unless otherwise provided in a separate agreement between a participant and the combined company, if, with respect to a participant, the acceleration of the vesting of an incentive award or the payment of cash in exchange for all or part of an incentive award, together with any other payments that such participant has the right to receive from the combined company, would constitute a parachute payment then the payments to such participant will be reduced to the largest amount as will result in no portion of such payments being subject to the excise tax imposed by Section 4999 of the Code. Such reduction, however, will only be made if the aggregate amount of the payments after such reduction exceeds the difference between the amount of such payments absent such reduction minus the aggregate amount of the excise tax imposed under Section 4999 of the Code attributable to any such excess parachute payments. If such provisions are applicable and if an employee will be subject to a 20% excise tax on any excess parachute payment pursuant to Section 4999 of the Code, the combined company will be denied a deduction with respect to such excess parachute payment pursuant to Section 280G of the Code.

#### Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides information about the securities authorized for issuance under Vision's equity compensation plans as of February 9, 2015:

Plan Category	(A) Number of securities to be issued upon exercise of outstanding options, warrants, and rights	(B) Weighted average exercise price of outstanding options, warrants, and rights		(C) Number of securities remaining available for future issuance under equity compensation plans (excluding column (A))	
Equity compensation plans approved by security holders	4,781,904 (i	) \$	1.43	10,855 (ii)	
Equity compensation plans not approved by security holders Total	4,781,904	\$	1.43	10,855	

Does not include 1,880,620 shares of Vision common stock underlying warrants held by Lewis C. Pell that were issued in connection with convertible promissory notes. Shares issuable under the 2007 Stock Incentive Plan may

(i) also be issued in the form of restricted shares, stock appreciation rights, performance shares, or other equity-based awards.

Includes any shares of common stock or stock option that would be issuable pursuant to the 2000 Stock Incentive

(ii) Plan or the 2003 Director Option Plan and restricted shares, stock appreciation rights, performance shares, or other equity-based awards that are issuable under the 2007 Stock Incentive Plan.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that the Vision shareholders vote **FOR** the approval of the Cogentix Medical, Inc. 2015 Omnibus Incentive Plan.

## VISION PROPOSAL NO. 7 – APPROVAL OF AMENDMENTS TO PELL CONVERTIBLE NOTES AND WARRANTS

Vision common stock is currently listed on NASDAQ, and Vision is subject to the marketplace rules of The NASDAQ Stock Market. NASDAQ Listing Rule 5635(d) (Rule 5635(d)) requires Vision to obtain shareholder approval prior to the issuance of Vision common stock in connection with certain offerings involving the sale, issuance or potential issuance of common stock (and/or securities convertible into or exercisable for common stock) equal to 20% or more of the common stock outstanding before the issuance. NASDAQ Listing Rule 5635(c) (Rule 5635(c) and, together with Rule 5635(d), the NASDAQ Rules ) requires shareholder approval when a plan or other equity compensation arrangement is established or materially amended. NASDAQ considers the issuance of common stock or securities convertible into or exercisable for common stock by a company to its officers, directors, employees, or consultants, in a private placement at a price less than the market value of the stock to be a form of equity compensation requiring shareholder approval.

In various private placement transactions over a period of years, Vision issued to Lewis C. Pell, Chairman of the Vision board of directors, convertible promissory notes and warrants as follows: convertible promissory note dated September 19, 2012 in the aggregate principal amount of \$20 million, convertible at a price of \$1.20 per share; convertible promissory note dated September 25, 2013 in the aggregate principal amount of \$3.5 million, convertible at a price of \$0.89 per share; convertible promissory note dated June 16, 2014 in the aggregate principal amount of \$5 million, convertible at a price of \$1.11 per share (collectively, the Notes ); warrants dated November 9, 2009 to purchase 272,727 shares of Vision common stock at an exercise price of \$1.65 per share; and warrants dated September 30, 2011 to purchase 1,229,105 shares of Vision common stock at an exercise price of \$1.65 per share; and exercise of the Warrants currently represents approximately 54% of outstanding Vision common stock. The common stock issuable upon conversion of the Notes and exercise of the Warrants would currently represent approximately 20% of outstanding Vision common stock if the merger, including the issuance of Vision shares to Uroplasty shareholders, were to have already taken effect.

Concurrently with the execution of the merger agreement, Vision and Mr. Pell entered into amendments to each of the Notes (the Note Amendments ) and to the Warrants (the Warrant Amendments and, together with the Note Amendments, the Debt Amendments ). The Debt Amendments will become automatically effective without further action by Vision or Mr. Pell at the effective time of the merger. As a condition to Uroplasty's obligations to consummate the merger, the Debt Amendments may not have been terminated, amended, modified or repudiated.

The Note Amendments extend the maturity date of each Note from the fifth anniversary of its issuance date to the fifth anniversary of the effective date of the merger or an earlier change of control of Vision. Change of control is defined in the Note Amendments as (i) any person (as used in Section 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended) becoming the beneficial owner, directly or indirectly, of more than 50% of Vision's voting power; (ii) the direct or indirect sale or exchange by Vision's shareholders of 50% or more of Vision's stock to such a person; (iii) approval by Vision's shareholders of a merger or consolidation, except where it results in at least a majority of the total voting power represented by the voting securities of the surviving entity outstanding immediately after such transaction being beneficially owned by at least the holders of a majority of Vision's outstanding voting securities immediately prior to the transaction; (iv) the sale or other disposition of all or substantially all of the assets comprising Vision's business; or (v) certain designated individuals cease to constitute a majority of the Vision board of directors or any successor company following any transaction listed in (iii) above.

Except as provided below, the Note Amendments also prevent the Notes from being converted until after three years following the effective date of the merger or, if earlier, three days prior to the record date for the declaration of any

dividend or distribution on the common stock in cash or other property other than common stock. The Notes may be converted earlier prior to a change in control or in connection with Vision's prepayment of the Notes. The Notes as amended may be prepaid, at the option of Vision and upon 15 days' notice to Mr. Pell, without other premium or penalty, with a combination of cash and common stock. Interest on each amended Note is payable on its maturity date or upon repayment or conversion of all or any portion of the principal under such Note. The amended Notes will be subordinated to loans incurred by Vision to finance certain strategic initiatives, in each case as reasonably approved by Mr. Pell.

#### TABLE OF CONTENTS

The Warrant Amendments extend the period during which each of the Warrants may be exercised to the later of (i) the amended maturity date of the Notes or (ii) the date that the Notes are paid in full or converted into shares of Vision common stock in accordance with their terms. The Warrants may be exercised effective immediately prior to the closing of an event constituting a change in control of Vision (other than the merger with Uroplasty contemplated by the merger agreement).

Vision is seeking shareholder approval of the Debt Amendments because such approval may be required under the NASDAQ Rules. Although the Notes and Warrants were originally issued in separate private placement transactions that did not at any time represent 20% of Vision's outstanding common stock, the Debt Amendments may be considered under the NASDAQ Rules as a single new private placement in which the common stock issuable upon conversion of the Notes and exercise of the Warrants would, in the aggregate, exceed 20% of outstanding Vision common stock and, therefore, require shareholder approval under Rule 5635(d). In addition, because the Debt Amendments will not become effective until the effective time of the merger, and because the market price of Vision common stock at that time cannot currently be known, the NASDAQ Rules could require shareholder approval of one or more of the Debt Amendments under Rule 5635(c).

The merger is conditioned on approval of this proposal if required by NASDAQ. If the Vision shareholders approve the merger agreement and related transactions under *Vision Proposal No. 1—Approval of the Merger Agreement and the Transactions Contemplated Thereby*, but do not approve the Debt Amendments under this Vision Proposal No. 7, and if it is conclusively determined that approval of the Debt Amendments is required under the NASDAQ Rules, then the conditions to the obligations of the parties to complete the merger will not be satisfied.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors recommends that Vision shareholders vote **FOR** the approval of the Amendments to Pell Convertible Notes and Warrants.

#### VISION PROPOSAL NO. 8 - POSSIBLE ADJOURNMENT OF THE SPECIAL MEETING

This proposal would allow Vision, if a proposal is made by the chairman of the Vision board of directors to adjourn the special meeting, to approve any motion to adjourn the special meeting, or any adjournment thereof, to another time or place if necessary or appropriate to solicit additional proxies if there are insufficient votes at the time of the special meeting to approve the merger agreement and the transactions contemplated thereby.

#### **Recommendation of the Vision Board of Directors**

The Vision board of directors unanimously recommends that Vision shareholders vote **FOR** the proposal to adjourn the special meeting, if proposed by the chairman of the Vision board of directors during the special meeting.

# SHARE OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND DIRECTORS OF UROPLASTY

The following table presents the beneficial ownership of shares of Uroplasty common stock on February 9, 2015, by each person Uroplasty knows to own more than five percent of Uroplasty common stock, by each director and named executive officer of Uroplasty, and by all directors and executive officers as a group. Unless indicated by footnotes, each shareholder has sole voting and investment power over its shares. The calculations in the table below assume that there are 22,139,069 shares of Uroplasty shares outstanding. As of February 9, 2015, there were approximately 315 record holders of Uroplasty shares.

Name and Address of Beneficial Owner	Current Number of Shares Beneficially Owned <sup>(11)</sup>	Current Percent of Common Stock	Number of Shares Beneficially Owned Post-Merger <sup>(12)</sup>	Percent of Common Stock Post-Merger <sup>(12)</sup>	
Beneficial Owners of More Than 5%					
Amici Capital, LLC <sup>(1)</sup> 825 N. Jefferson St., Suite 400 Milwaukee, WI 53202	1,500,000	6.8 %	5,449,650	4.2 %	
Cortina Asset Management LLC <sup>(2)</sup> 825 N. Jefferson St., Suite 400 ilwaukee, WI 53202	1,770,158	8.0 %	6,431,161	5.0 %	
OrbiMed Advisors LLC <sup>(3)</sup> 601 Lexington Avenue New York, NY 10022	1,363,500	6.2 %	4,953,732	3.8 %	
Perkins Capital Management, Inc. <sup>(4)</sup> 730 East Lake Street Wayzata, MN 55391	1,284,788	5.8 %	4,667,763	3.6 %	
Named Executive Officers and					
Directors					
Kenneth H. Paulus	14,475	*	52,589	*	
Kevin H. Roche <sup>(5)</sup>	82,125	*	298,368	*	
James P. Stauner	94,225	*	342,329	*	
Sven A. Wehrwein	70,925	*	257,678	*	
Robert C. Kill <sup>(6)</sup>	793,134	3.5 %	2,881,535	2.2 %	
Brett Reynolds	204,667	*	743,576	*	
Darin Hammers	198,467	*	721,050	*	
Susan Hartjes Holman <sup>(7)</sup>	274,680	1.2 %	997,940	*	
David B. Kaysen <sup>(8)</sup>	460,872	2.1 %	1,674,394	1.3 %	
Mahedi A. Jiwani <sup>(9)</sup>	202,542	*	735,855	*	
Nancy A. Kolb	47,557	*	172,779	*	
All directors and executive officers as a group <sup>(10)</sup>					
(7 persons)	1,458,018	6.5 %	5,297,125	4.1 %	

Less than 1%.

\*

- (1) Based on Schedule 13G filed on January 23, 2015. It has sole voting and disposition power over the 1,500,000 shares.
- (2) Based on Schedule 13F filed on November 13, 2014. Includes 1,176,360 shares over which it has sole voting power and 1,770,158 shares over which it has sole disposition power.
- (3) Based on Schedule 13F filed on November 14, 2014. Includes 600,600 shares over which it has sole voting power and 1,363,500 shares over which it has sole disposition power.
- (4) Based on Schedule 13G filed on January 28, 2015. Includes 744,477 shares over which it has sole voting power and 1,284,788 shares over which it has sole disposition power.

(5) Includes 25,000 shares held through Mr. Roche's IRA.

(6) Includes 410,000 shares held by Mr. Kill's revocable trust and over which he has sole voting and disposition power.

#### TABLE OF CONTENTS

Ms. Holman was terminated by Uroplasty on June 21, 2014. As of that date, Ms. Holman beneficially owned

- (7) 274,680 shares of Uroplasty common stock. As of February 9, 2015, Uroplasty is unaware of Ms. Holman continuing to beneficially own Uroplasty common stock, and if so, in what amount.Mr. Kaysen resigned from the company on April 5, 2013. As of that date, Mr. Kaysen beneficially owned
- (8) 460,872 shares of our common stock. As of February 9, 2015, Uroplasty is unaware if Mr. Kaysen continues to beneficially own Uroplasty's stock, and if so, in what amount.
  Mr. Emeri's employment terminated on July 10, 2012, As af that date. Mr. Emeri her efficially emped 202 542.

Mr. Jiwani's employment terminated on July 19, 2013. As of that date, Mr. Jiwani beneficially owned 202,542

- (9) shares of our common stock. As of February, 2015, Uroplasty is unaware if Mr. Jiwani continues to beneficially own Uroplasty's stock, and if so, in what amount.
- (10) Includes directors serving and executive officers employed as of the date of this joint proxy statement/prospectus.
   Includes shares of Uroplasty common stock subject to stock options held by the following individuals in the
   following amounts that are currently exercisable or become exercisable within 60 days of February 9, 2015:
- (11) James Stauner 27,300; Sven Wehrwein 27,300; Robert Kill 268,134; Brett Reynolds 66,667; and Darin Hammers 66,667.

Based on the exchange of Uroplasty common stock and stock options for Vision common stock and stock options

(12) based upon the exchange ratio of 3.6331 Vision shares for each Uroplasty share, without taking into account the effect of the proposed reverse stock split of Vision shares.

#### SHARE OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND DIRECTORS OF VISION

#### **Share Ownership**

The table below sets forth certain information concerning the beneficial ownership of Vision common stock as of February 9, 2015 by:

- each of Vision's directors and named executive officers;
- all of Vision's current directors and executive officers as a group; and
- each person known to Vision to beneficially own more than 5% of Vision common stock.

The calculations in the table below assume that there are 48,315,387 shares of Vision common stock outstanding. As of February 9, 2015, there were approximately 146 record holders of Vision shares. Beneficial ownership is determined in accordance with the rules and regulations of the SEC and generally includes voting or investment power with respect to securities. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, the table below includes shares that the person has the right to acquire within 60 days, including through the exercise of any option, warrant or other right, or the conversion of any other security. The shares of Vision common stock that a shareholder has the right to acquire within 60 days, however, are not included in the computation of the percentage ownership of any other person.

Beneficial Owner <sup>(1)</sup>	Amount and Nature of Beneficial Ownership	Percent o Class	of	Number of Shares Beneficially Owned Post-Merger <sup>(12)</sup>	Percent of Common Sto Post-Merger <sup>(</sup>	ck
David W. Anderson <sup>(2)</sup>	112,000		*	112,000		*
Mark S. Landman <sup>(3)</sup>	299,635		*	299,635		*
Katsumi Oneda <sup>(4)</sup>	8,311,597	17.2	%	8,311,597	6.5	%
Jitendra Patel <sup>(5)</sup>	272,742		*	272,742		*
Lewis C. Pell <sup>(6)</sup>	35,040,713	47.1	%	35,040,713	22.6	%
Dr. Cheryl Pegus <sup>(7)</sup>	90,000		*	90,000		*
John J. Rydzewski <sup>(8)</sup>	122,500		*	122,500		*
Howard I. Zauberman <sup>(9)</sup>	2,264,942	4.6	%	2,264,942	1.7	%
Gary Siegel <sup>(10)</sup>	60,344		*	60,344		*
All directors and executive officers as a						
group						
(9 persons)	46,574,473	61.4	%	46,574,473	29.8	%
Uroplasty, Inc. <sup>(11)</sup>	46,574,473	61.4	%	46,574,473	29.8	%

\* Less than 1% of the shares of Vision common stock outstanding.

Unless otherwise indicated below, each shareholder listed above has sole voting and sole investment power with respect to all shares, subject to community property laws, if applicable. Unless otherwise indicated below, the

 address for each such shareholder is c/o Vision-Sciences, 40 Ramland Road South, Orangeburg, New York 10962. The restricted stock awards listed below are subject to forfeiture for failure to achieve certain performance goals or to provide certain services.

(2)

Consists of options to purchase 42,000 shares of common stock, 18,750 shares of restricted stock and 51,250 shares of common stock directly held by Mr. Anderson.

(3) Consists of options to purchase 208,884 shares of common stock, 64,510 shares of restricted stock and 26,241 shares of common stock directly held by Mr. Landman.

Consists of (a) 8,192,597 shares of common stock directly held by Mr. Oneda, (b) options to purchase 34,000 shares of common stock, (c) 37,500 shares held by Mr. Oneda's son and (d) 47,500 shares held by Mr. Oneda's

- (4) shares of common stock, (c) 57,500 shares held by Mr. Oneda's son and (d) 47,500 shares held by Mr. Oneda's daughter. Mr. Oneda disclaims beneficial ownership in the shares listed in clauses (c) and (d) of the preceding sentence.
- (5) Consists of options to purchase 194,073 shares of common stock, 58,472 shares of restricted stock and 20,197 shares directly held by Mr. Patel.

Consists of (a) 8,863,740 shares of common stock directly held by Mr. Pell, (b) 1,880,620 shares of common stock issuable upon exercise of common stock warrants, (c) 16,666,666 shares of common stock issuable upon conversion of a \$20.0 million convertible note (conversion price of \$1.20 per share), (d) 3,932,584 shares of common stock issuable upon conversion of a \$3.5 million convertible note (conversion price of \$0.89 per share),

(6) common stock issuable upon conversion of a \$5.5 minion convertible note (conversion price of \$0.89 per share),
 (e) 3,603,603 shares of common stock issuable upon conversion of the \$4.0 million currently outstanding as of the date of this Certificate of a \$5.0 million convertible note (conversion price of \$1.11 per share), (f) 50,000 shares held by Mr. Pell's spouse and (g) 43,500 shares held in a trust. Mr. Pell disclaims a beneficial ownership in the shares listed in clauses (f) and (g) of the preceding sentence.

- (7) Consists of options to purchase 10,000 shares of common stock, 30,000 shares of restricted stock and 50,000 shares of common stock directly held by Dr. Pegus.
- (8) Consists of options to purchase 20,000 shares of common stock, 18,750 shares of restricted stock and 83,750 shares directly held by Mr. Rydzewski.
  - (9) Consists of options to purchase 950,000 shares of common stock and 1,314,942 shares of restricted stock.
     (10) Consists of 60,344 shares of restricted stock.

As reported on the Schedule 13D filed by Uroplasty on December 31, 2014. Such beneficial ownership is based (11) solely on the Voting Agreement dated December 21, 2014 between Uroplasty and each of the directors and

<sup>(11)</sup> executive officers listed in the table above. Uroplasty disclaims beneficial ownership of all shares. Uroplasty's business address is 5420 Feltl Road, Minnetonka, Minnesota 55343.

(12) Without taking into account the effect of the proposed reverse stock split of Vision shares.

#### **DESCRIPTION OF VISION SHARES**

Set forth below is a summary of the material terms of the Vision capital stock. This summary is subject to and is qualified by reference to all of the provisions of Vision's Amended and Restated Certificate of Incorporation, as amended, and Vision's Amended and Restated By-laws, which you are urged to read carefully.

#### General

Vision's authorized capital stock consists of (i) 100,000,000 shares of common stock, \$0.01, par value per share, of which 48,315,387 shares were outstanding as of February 9, 2015, and (ii) 5,000,000 shares of preferred stock, \$0.01 par value per share, of which no shares were outstanding as of February 9, 2015.

#### **Common Stock**

Holders of Vision common stock are entitled to one vote for each share held on all matters submitted to a vote of Vision shareholders. Cumulative voting is not permitted. Generally, all matters to be voted on by Vision shareholders must be approved by a majority, or, in the case of the election of directors, by a plurality, of the votes cast at a meeting at which a quorum is present. Certain amendments to Vision's Amended and Restated Certificate of Incorporation require a supermajority approval of 75% or 66 2/3% of the votes of shares of Vision common stock. The Vision board of directors is divided into three classes, with members of each class holding office for staggered three-year terms.

Holders of outstanding shares of Vision common stock are entitled to those dividends declared by the Vision board of directors out of legally available funds, and, in the event of liquidation, dissolution or winding up of Vision's affairs, Vision shareholders are entitled to receive ratably the net assets available to the shareholders. Vision shareholders have no preemptive, conversion or redemption rights. Other than restrictions imposed by applicable law, there is no restriction on alienability of Vision common stock.

The issuance of authorized but unissued shares of common stock and preferred stock could (subject to applicable law and stock market listing requirements) have an anti-takeover effect, to discourage persons from gaining control of Vision by diluting the voting power of shares then outstanding or increasing the voting power of persons that would support the Vision board of directors. Vision's Amended and Restated Certificate of Incorporation contains other provisions which could have an anti-takeover effect, including provisions requiring a classified board of directors, removal of board members only for cause and supermajority approval by shareholders to amend certain provisions of Vision's Amended and Restated Certificate of Incorporation related to the board of directors and certain other matters. The issuance by Vision of authorized preferred stock could also result in the rights, powers and privileges of the preferred stock being more favorable than those available to holders of Vision common stock or otherwise adversely affecting the rights, powers and privileges of holders of Vision common stock.

All of the issued and outstanding shares of Vision common stock are, and all unissued shares of Vision common stock when offered and sold will be, duly authorized, validly issued, fully paid and nonassessable. To the extent that additional shares of Vision common stock may be issued in the future, the relative interests of the then existing stockholders may be diluted.

Vision common stock is traded on The NASDAQ Capital Market under the symbol VSCI . On February 20, 2015, the closing price of Vision common stock as reported on The NASDAQ Capital Market was \$0.51 per share.

Vision's registrar and transfer agent for its common stock is American Stock Transfer & Trust Company.

#### **Preferred Stock**

Vision has 5,000,000 shares of preferred stock authorized, none of which were outstanding as of February 9, 2015. Vision board of directors can issue shares of preferred stock in one or more series and can specify the following terms for each series:

- the number of shares;
- the designation, powers, preferences and rights of the shares (including rights to dividends, voting, conversion, redemption, anti-dilution or otherwise); and
- the qualifications, limitations or restrictions, except as otherwise stated in Vision's certificate of incorporation.

The DGCL provides that the holders of preferred stock will have the right to vote separately as a class on any proposal involving fundamental changes in the rights of holders of that preferred stock. This right is in addition to any voting rights that may be provided for in the applicable certificate of designation.

The issuance of preferred stock could adversely affect the voting power or other rights of holders of Vision common stock. Preferred stock could be issued quickly with terms calculated to delay or prevent a change in control or make removal of management more difficult. Additionally, the issuance of preferred stock may have the effect of decreasing the market price of Vision common stock.

#### COMPARISON OF RIGHTS OF UROPLASTY SHAREHOLDERS AND VISION SHAREHOLDERS

Uroplasty is a Minnesota corporation and Uroplasty shareholders' rights are currently governed by the Uroplasty articles of incorporation and bylaws, and Minnesota law. Vision is a Delaware corporation and Vision shareholders' rights are currently governed by the Vision certificate of incorporation and bylaws, and Delaware law. If the merger is completed, Uroplasty shareholders will become shareholders of Vision and the combined company shareholders' rights will be governed by the Vision certificate of incorporation and bylaws, and Delaware law.

The following description summarizes material differences that may affect the rights of Vision shareholders and Uroplasty shareholders but does not purport to be a complete statement of all those differences, or a complete description of the specific provisions referred to in this summary. The Uroplasty articles of incorporation and bylaws and the Vision certificate of incorporation and bylaws are subject to amendment in accordance with their terms. Copies of such governing corporate documents are available, without charge, to any person, including any beneficial owner to whom this document is delivered, by following the instructions listed under *Where You Can Find More Information* beginning on page 256. In addition, the characterization of some of the differences in the rights of Uroplasty shareholders and Vision shareholders as material is not intended to indicate that other differences do not exist or are not important. You should read carefully the relevant provisions of Delaware law, Minnesota law, the Vision certificate of incorporation and bylaws, and the Uroplasty articles of incorporation and bylaws. We urge you to read carefully this entire joint proxy statement/prospectus for a more complete understanding of the differences between the rights of a Uroplasty shareholder and the rights of a Vision shareholder.

#### Capitalization

#### Vision

Vision's authorized capital stock is described above under Description of Vision Shares beginning on page 241.

#### Uroplasty

The total number of authorized shares of capital stock of Uroplasty is 40,000,000 shares of common stock. At the close of business on February 9, 2015, there were 22,139,069 shares of Uroplasty common stock issued and outstanding.

#### Number, Election, Vacancy and Removal of Directors

#### Vision

The Vision certificate of incorporation and bylaws provide that the total number of Vision directors, which will be not less than three, will be from time to time fixed by resolutions adopted by the Vision board of directors. Vision currently has six directors. The board of directors of Vision is divided into three classes with staggered terms, with approximately one-third of the board of directors elected each year for a three-year term. Under Delaware law, directors are elected by a plurality of the votes of the shares present at the meeting.

Vision shareholders do not have cumulative voting rights in the election of directors. The Vision certificate of incorporation and bylaws provide that vacancies on the Vision board of directors may be filled by a majority vote of the directors then in office, even if the remaining directors constitute less than a quorum, or by a sole remaining director. The Vision certificate of incorporation and bylaws provide that directors may be removed at any time by Vision shareholders, but only for cause.

# Uroplasty

The Uroplasty bylaws provide that the total number of Uroplasty directors will not be less than one. Uroplasty currently has five directors. Minnesota law permits classification of the board of directors if the corporation's articles of incorporation or bylaws so provide. The Uroplasty articles of incorporation provide that the directors shall be divided into three classes. Directors of each class serve for a three-year term, and the terms of the classes are staggered.

Under Minnesota law, unless otherwise provided in a corporation's articles of incorporation, directors are elected by a plurality of the voting power of the shares present and entitled to vote at a meeting at which a quorum is present and shareholders are entitled to vote for the election of directors. The Uroplasty articles of incorporation provide that there shall be no cumulative voting of shares. At each regular meeting or at any designated special meeting of Uroplasty shareholders, successors to the class of directors whose terms expire at that regular meeting are elected by shareholders.

The Uroplasty bylaws provide that vacancies on the Uroplasty board of directors may be filled by a majority vote of the directors then in office, even if the remaining directors do not constitute a quorum.

#### **Amendments to Charter Documents**

#### Vision

Under Delaware law, a proposed amendment to a corporation's certificate of incorporation requires (i) approval by its board of directors and (ii) adoption by an affirmative vote of a majority of the outstanding stock entitled to vote on the amendment (subject to any class voting rights required by the corporation's certificate of incorporation, the terms of any preferred stock, or Delaware law). The Vision certificate of incorporation provides that it may be amended in any manner prescribed by Delaware law, provided that the amendment of provisions dealing with the board of directors and shareholder action by written consent would require the affirmative vote of not less than 75% of the outstanding capital stock of the company, and the amendment of provisions dealing with director indemnification and liability would require the affirmative vote of not less than 66<sup>2</sup>/3% of the outstanding capital stock of the company.

#### Uroplasty

Minnesota law permits a corporation's board of directors to adopt amendments to the articles of incorporation relating to the registered office and the name of the corporation without the consent of the shareholders. In all other cases, Minnesota law requires that a proposal to amend a corporation's articles of incorporation must be presented to the shareholders by a resolution (i) approved by the affirmative vote of a majority of the directors present at a duly held meeting, or (ii) proposed by a shareholder or shareholders holding at least 3% of the voting power of the shares entitled to vote. Under Minnesota law, unless the articles require a greater or larger proportion, a proposed amendment to a corporation's articles of incorporation requires the affirmative vote of holders of the greater of (i) a majority of the voting power of the shares present and entitled to vote at a duly held meeting, or (ii) a majority of the voting power of the shares entitled to vote that would constitute a quorum for the transaction of business at a duly held meeting. In addition, Minnesota law provides that, if the articles prescribe a proportion or number of votes larger than the majorities described in the preceding sentence for the transaction of a specified type of business, then such larger proportion or number is necessary to amend the articles to decrease the proportion or number necessary to transact the specified type of business.

The Uroplasty articles of incorporation require the affirmative vote of holders of at least a majority of the outstanding shares entitled to vote in order to effect any amendment to the articles of incorporation. Article 7 of the Uroplasty articles of incorporation requires the vote of at least a majority of the outstanding shares entitled to vote in connection with any merger, share exchange, voluntary dissolution, or sale of substantially all of the corporation's assets.

#### Amendments to Bylaws

Vision

The Vision certificate of incorporation and bylaws provide that the Vision bylaws may be amended, altered or repealed, in whole or in part, by the vote of a majority of the whole board of directors or by the affirmative vote of a majority of the corporation's outstanding shares.

# Uroplasty

The Uroplasty bylaws and Minnesota law provide that the bylaws may be adopted, amended or repealed by a majority of the directors, subject to the power of the shareholders, pursuant to a resolution proposed by a shareholder or shareholders holding at least 3% of the voting power of the shares entitled to vote, to adopt,

repeal, or amend any bylaw adopted, repealed, or amended by the board. Under Minnesota law, such shareholder action requires the affirmative vote of holders of the greater of (i) a majority of the voting power of the shares present and entitled to vote at a duly held meeting, or (ii) a majority of the voting power of the minimum number of the shares entitled to vote that would constitute a quorum for the transaction of business at a duly held meeting. However, under Minnesota law and the Uroplasty bylaws, the Uroplasty board of directors is prohibited from adopting, amending, or repealing any bylaw fixing a quorum for meetings of shareholders, prescribing procedures for removing directors or filling vacancies in the board, or fixing the number of directors or their classifications, qualifications or terms of office, but the Board may amend the bylaws to increase the number of directors.

#### Action by Written Consent

#### Vision

Under Delaware law, unless otherwise provided in the certificate of incorporation, any action required or permitted to be taken at a meeting of shareholders may be taken without a meeting, without prior notice and without a vote, upon the written consent of shareholders who would have been entitled to cast the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shares entitled to vote thereon were present and voted. The Vision certificate of incorporation does not modify or eliminate the right of Vision shareholders to take action by written consent as permitted by Delaware law.

#### Uroplasty

Under Minnesota law, any action required or permitted to be taken at a meeting of the shareholders may be taken without a meeting by a written action signed or consented to by all of the shareholders entitled to vote on that action. The articles of incorporation and bylaws of Uroplasty do not restrict or modify the right of the shareholders to take action by written consent.

#### **Shareholder Meetings**

#### Vision

Delaware law and the Vision bylaws provide that written notice of the time, place and purpose or purposes of any annual or special meeting of shareholders must be given not less than 10 days and not more than 60 days before the date of the meeting to each shareholder entitled to vote at the meeting. The Vision bylaws further provide that the only matters that may be considered and acted upon at a special meeting of shareholders are those matters relating to the purposes stated in the notice of meeting.

Under the Vision bylaws, a special meeting of the shareholders may be called at any time by the President or the Board of Directors of Vision.

#### Uroplasty

Minnesota law and the Uroplasty bylaws provide that written notice of any annual or special meeting of shareholders must be given not less than 10 days and not more than 60 days before the date of the meeting to each shareholder entitled to vote at the meeting. Under Minnesota law and the Uroplasty bylaws, written notice of a meeting at which a plan of merger or exchange is to be considered must be provided to all shareholders, whether or not entitled to vote thereon, at least 14 days prior to the meeting. Written notice of a shareholder meeting must contain the date, time, and place of the meeting and, with respect to a special meeting of the shareholders, the purpose for which the special meeting has been called. Pursuant to Minnesota law and the Uroplasty bylaws, any business appropriate for action by

the shareholders may be transacted at a regular meeting, but the business transacted at a special meeting of the shareholders is limited to the purposes stated in the notice of the meeting.

Under Minnesota law and the Uroplasty bylaws, a special meeting of the shareholders may be called by the Chairman of the board, the Chief Executive Officer, the Chief Financial Officer, two or more members of the board, or by one or more shareholders holding at least 10% of the voting power of the shares entitled to vote, provided that a special meeting for the purpose of considering any action to directly or indirectly facilitate or effect a business combination, including any action to change or otherwise affect the composition of the board for that purpose, must be called by one or more shareholders holding at least 25% of the voting power of the shares entitled to vote.

#### Advance Notice of Director Nominations and Other Shareholder Proposals

#### Vision

Shareholder proposals for inclusion in the Vision proxy materials are governed by the procedures prescribed in Rule 14a-8 under the Exchange Act. To be eligible for inclusion, proposals must be received by Vision at least 120 days prior to the first anniversary of the date of the proxy statement relating to the prior year's annual meeting of shareholders. In order to be eligible to submit a proposal, a shareholder must have continuously held at least \$2,000 in market value, or 1%, of Vision securities entitled to vote on the proposal for at least one year prior to proposal submission.

Additionally, Rule 14a-4(c) under the Exchange Act provides that if a proponent of a proposal fails to notify Vision at least 45 days prior to the mailing date of the prior year's proxy statement (or any date specified in an advance notice provision), then Vision's management proxy holders will be allowed to use their discretionary voting authority with respect to the voting of proxies when the proposal is presented at the meeting, without any discussion of the matter in the proxy statement.

#### Uroplasty

Generally, the Uroplasty bylaws and Rule 14a-8 under the Exchange Act require a shareholder who intends to bring matters, including election of directors, before an annual meeting to provide advance notice of such intended action at least 120 days prior to the first anniversary of the date of the proxy statement relating to the prior year's annual meeting of shareholders. The notice must contain, among other things, the name and address of the shareholder or third party on whose behalf the proposal will be made, a description of the ownership interest of the shareholder, a brief description of the business desired to be brought before the meeting, and the reasons for conducting such business, and must identify any material interest of the shareholder in such proposed business. The chairman of the meeting may refuse to acknowledge any proposed business not made in compliance with these procedures.

The Uroplasty bylaws provide that in addition to complying with the above requirements, advance notice of shareholder director nomination proposals must also include: (i) the nominee's name, age, principal occupation and business and residence addresses; (ii) a description of the nominee's ownership interest in the company; (iii) any direct or indirect positions or agreements which provide the nominee or his or her associates the opportunity to share in any profits derived from any change in value of Uroplasty's shares; and (iv) a description of all arrangements or material relationships between the shareholder making the nomination proposal and each nominee.

#### **Shareholder Inspection Rights**

#### Vision

Under Delaware law, a record or beneficial shareholder of a corporation has the right, for any proper purpose and upon written demand under oath stating the purpose for such demand, to inspect and make copies and extracts from the corporation's stock ledger, a list of its shareholders, and its other books and records. A proper purpose is any purpose reasonably related to such person's interest as a shareholder.

#### Uroplasty

Under Minnesota law, a shareholder, beneficial owner of shares, or holder of a voting trust certificate of a publicly held corporation has the right, for any proper purpose and upon written demand under oath stating the purpose for such demand, at any reasonable time to examine and copy the corporation's share register and other corporate records

reasonably related to the person's stated purpose. A proper purpose is a purpose reasonably related to the person's interest as a shareholder, beneficial owner, or holder of a voting trust certificate of the corporation.

### Limitation of Personal Liability and Indemnification of Directors and Officers

### Vision

Under Delaware law, a corporation may indemnify any directors, officers, employees and agents of the corporation against expenses and, except in the case of an action by or in the right of the corporation, liabilities actually and reasonably incurred by such person in connection with any action, suit or proceeding involving such

person by reason of the fact that the person is or was a director, officer, employee or agent of the corporation, provided that (i) such person acted in good faith and in a manner the person reasonably believed to be in or not opposed to the best interests of the corporation, and, with respect to any criminal proceeding, such person had no reasonable cause to believe his conduct was unlawful and (ii) in the case of an action by or in the right of the corporation, no indemnification of expenses may be made in respect of any matter as to which such person is adjudged liable to the corporation unless and only to the extent such indemnification is approved by a court. Delaware law mandates such indemnification of expenses to the extent that a present or former director or officer of the corporation has been successful in defense of any proceeding described above, and permits advancement of expenses to a director or officer if the corporation receives an undertaking that the amount advanced will be repaid if it is determined that such person is not entitled to indemnification. Delaware law also provides that the permitted indemnifications described above are not exclusive.

Delaware law permits a corporation to include in its certificate of incorporation a provision eliminating or limiting the personal liability of a director of a corporation to the corporation or its shareholders for monetary damages for breach of fiduciary duty as a director, provided that such provision shall not eliminate or limit the liability of a director (i) for any breach of the director's duty of loyalty to the corporation or its shareholders, (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (iii) for acts relating to unlawful payment of a dividend or an unlawful stock purchase or redemption or (iv) for any transaction from which the director derived an improper personal benefit.

The Vision certificate of incorporation provides that, to the fullest extent permitted by Delaware law and except as otherwise provided in the Vision bylaws, none of Vision's directors will be liable to Vision or its shareholders for monetary damages for a breach of fiduciary duty. In addition, the Vision certificate of incorporation requires indemnification of any person who was or is made, or threatened to be made, a party to any action, suit or other proceeding, whether criminal, civil, administrative or investigative, because of his or her status as a director or officer of Vision, or service as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise at Vision's request to the fullest extent authorized under Delaware law against all expenses, liabilities and losses reasonably incurred by such person. Further, the Vision bylaws provide that Vision may purchase and maintain insurance on Vision's request as a director, officer, employee or agent of any other person who is or was a director, officer or agent of Vision or was serving at Vision's request as a director, officer, employee or agent of another corporation may purchase and maintain insurance on Vision's request as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise.

### Uroplasty

Unless modified by the articles of incorporation, bylaws, or a shareholder control agreement, Minnesota law requires that a corporation must indemnify a present or former director, officer, or employee who is made or threatened to be made a party to a proceeding by reason of the former or present official capacity of the director, officer, or employee, against judgments, penalties, fines, and reasonable expenses, provided that such person: (i) has not been indemnified by another party for the same judgments, penalties, fines, and expenses, (ii) acted in good faith, (iii) did not receive an improper personal benefit and certain statutory provisions relating to conflicts of interest have been followed, if applicable, (iv) in the case of a criminal proceeding, had no reasonable cause to believe the conduct was unlawful, and (v) reasonably believed that the conduct was in the best interests, or, in certain circumstances, not opposed to the best interests, of the corporation. Minnesota law requires that expenses be advanced to present and former directors, officers, and employees in advance of final disposition of proceedings against them if they affirm in writing that the statutory criteria for indemnification are not satisfied, provided that the expenses can be advanced only if the board of directors (if a majority of directors are disinterested), a disinterested committee of the board of directors, special legal counsel, or the shareholders determine that the facts then known would not preclude indemnification under Minnesota law.

Minnesota law permits a corporation to include in its articles of incorporation a provision eliminating or limiting the personal liability of a director to the corporation or its shareholders for monetary damages for breach of fiduciary duty as a director, provided that such provision shall not eliminate or limit the liability of a director (i) for any breach of the duty of loyalty to the corporation or its shareholders, (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (iii) for acts relating to unlawful payment of a dividend or distribution or an unlawful stock purchase or redemption, (iv) for certain violations of the Minnesota securities laws, (v) for any transaction from which the director derived an improper

personal benefit, and (vi) for any act or omission occurring before the date when the provision in the articles of incorporation eliminating or limiting liability became effective.

The Uroplasty articles of incorporation provide that, to the fullest extent permitted by Minnesota law, directors of Uroplasty will not be liable to Uroplasty or its shareholders for monetary damages for a breach of fiduciary duty. The Uroplasty bylaws provide that Uroplasty shall indemnify such persons, for such expenses and liabilities, in such manner, under such circumstances, and to such extent, as required or permitted by Minnesota law, as amended from time to time, or as required or permitted by other provisions of law.

### Dividends

#### Vision

Under Delaware law, subject to certain limitations, the board of directors of a corporation may declare and pay dividends to the corporation's shareholders either out of surplus (generally net assets in excess of capital) or, if there is no surplus, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year.

The Vision certificate of incorporation provides that the board of directors of Vision may declare dividends on Vision's outstanding shares out of funds of Vision available for such purpose under Delaware law.

### Uroplasty

Under Minnesota law, a corporation may make a distribution (which includes the payment of a dividend or the repurchase of its shares) only if, after making the distribution, the corporation will be able to pay its debts in the ordinary course of business. In addition, a distribution to a particular class or series of shares may only be made if the distribution does not reduce the remaining net assets of the corporation below the aggregate preferential amount payable in the event of a liquidation to holders of shares having preferential rights.

The Uroplasty bylaws provide that the board of directors has the authority to authorize distributions to the extent permitted by law.

#### Voting Rights; Required Vote for Authorization of Certain Actions

#### Vision

*Voting Rights.* Each holder of Vision capital stock is entitled to one vote for each share held of record.

*Merger, Consolidation or Sale of Assets—General.* Under Delaware law, the consummation of a merger or consolidation requires the approval of the board of directors of the corporation which desires to merge or consolidate and requires that the agreement and plan of merger be adopted by the affirmative vote of a majority of the stock of the corporation entitled to vote thereon at an annual or special meeting for the purpose of acting on the agreement. However, no such approval and vote are required if such corporation is the surviving corporation and:

- such corporation's certificate of incorporation is not amended;
- the shareholders of the surviving corporation whose shares were outstanding immediately before the effective
- date of the merger will hold the same number of shares, with identical designations, preferences, limitations, and rights, immediately after the effective date of the merger; and
- either no shares of common stock of the surviving corporation and no shares, securities or obligations convertible into such stock are to be issued or delivered under the plan of merger, or the authorized unissued

shares or the treasury shares of common stock of the surviving corporation to be issued or delivered under the plan of merger do not exceed 20% of the shares of common stock of such corporation outstanding immediately prior to the effective date of the merger.

Under Delaware law, a sale of all or substantially all of a corporation's assets requires the approval of such corporation's board of directors and the affirmative vote of a majority of the outstanding stock of the corporation entitled to vote thereon.

#### TABLE OF CONTENTS

*Business Combinations with Interested Shareholder.* Vision is subject to Section 203 of the DGCL, which, subject to certain exceptions, prohibits a Delaware corporation from engaging in any business combination with an interested shareholder for a period of three years following the time that such shareholder became an interested shareholder, unless:

prior to the time that such shareholder became an interested shareholder, the board of directors of the

• corporation approves either the business combination or the transaction that resulted in the shareholder becoming an interested shareholder;

upon the closing of the transaction that resulted in the shareholder becoming an interested shareholder, the interested shareholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding for purposes of determining the number of shares outstanding those

- shares owned (i) by persons who are directors and also officers and (ii) by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- at or subsequent to the time that such shareholder became an interested shareholder, the business
- combination is approved by the board of directors and authorized at an annual or special meeting of shareholders, and not by written consent, by the affirmative vote of at least 2/3 of the outstanding voting stock that is not owned by the interested shareholder.

Subject to certain exceptions, an interested shareholder is a person or group who or which owns 15% or more of the corporation's outstanding voting stock (including any rights to acquire stock pursuant to an option, warrant, agreement, arrangement or understanding, or upon the exercise of conversion or exchange rights, and stock with respect to which the person has voting rights only), or is an affiliate or associate of the corporation and was the owner of 15% or more of such voting stock at any time within the previous 3 years. In general, Section 203 of the DGCL defines a business combination to include:

- any merger or consolidation involving the corporation and the interested shareholder; any sale, lease, exchange, mortgage, pledge, transfer or other disposition to or with the interested shareholder
- of assets of the corporation having an aggregate market value equal to 10% or more of either the aggregate market value of all the assets of the corporation determined on a consolidated basis or the aggregate market value of all the outstanding stock of the corporation;
- subject to certain exceptions, any transaction that results in the issuance or transfer by the corporation of any stock of the corporation to the interested shareholder;
- any transaction involving the corporation that has the effect of increasing the proportionate share of the stock of any class or series of the corporation beneficially owned by the interested shareholder; or
- the receipt by the interested shareholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

A Delaware corporation may opt out of Section 203 of the DGCL with an express provision in its original certificate of incorporation or bylaws resulting from a shareholders' amendment approved by at least a majority of the outstanding voting shares. Vision has not opted out of this provision.

### Uroplasty

*Voting Rights.* Each holder of Uroplasty capital stock is entitled to one vote for each share held of record.

*Merger, Consolidation or Sale of Assets—General.* Under Minnesota law, the consummation of a merger or consolidation generally requires the approval of the board of directors of the corporation which desires to merge or consolidate and requires that the agreement and plan of merger be adopted by the affirmative vote of a majority of the shares of the corporation entitled to vote thereon at an annual or special meeting held for the purpose of acting on the agreement. However, no such approval and vote by the shareholders are required if the corporation will be the

surviving corporation and:

- the articles of the corporation will not be amended in the transaction;
- each holder of shares of the corporation that were outstanding immediately prior to the transaction will hold the same number of shares with identical rights immediately after the transaction;

#### TABLE OF CONTENTS

the voting power of the outstanding shares of the corporation entitled to vote immediately after the transaction (including shares issuable upon the conversion of securities issued in the transaction and shares

• issuable upon the exercise of rights to purchase issued in the transaction) will not exceed the voting power of the outstanding shares of the corporation entitled to vote immediately prior to the transaction by more than 20%; and

the number of shares of the corporation entitled to participate without limitation in distributions by the corporation ( participating shares ) immediately after the transaction (including shares issuable upon the

• conversion of securities issued in the transaction and shares issuable upon the exercise of rights to purchase issued in the transaction) will not exceed the number of participating shares of the corporation immediately prior to the transaction by more than 20%.

Under Minnesota law, a sale of all or substantially all of a corporation's assets not in the ordinary course of business requires the approval of the corporation's board of directors and the affirmative vote of a majority of the shares entitled to vote at a regular or special meeting of the shareholders held for the purpose of considering the sale of substantially all of the corporation's assets. Shareholder approval is not required, however, if the corporation will retain a substantial business activity after the sale, defined under Minnesota law to mean business activity representing at least 25% of the corporation's total assets and income from operations for the prior fiscal year, on a consolidated basis.

The Uroplasty articles of incorporation require the affirmative vote of at least a majority of the outstanding shares entitled to vote in connection with the adoption of any plan of merger or exchange of shares, for approval of the dissolution of the corporation, or for the sale, lease, exchange, or other disposition of all or substantially all of the properties and assets of Uroplasty.

*Business Combinations with Interested Shareholders—Minnesota Law.* Section 673 of the MBCA provides that neither an issuing public corporation nor any of its subsidiaries may engage in a business combination with any interested shareholder (or any affiliate of any interested shareholder) for a period of four years following the date the interested shareholder became an interested shareholder (share acquisition date), unless (i) the business combination is approved by a majority of a committee of disinterested directors, or (ii) the acquisition of shares by the interested shareholder on the share acquisition date was approved prior to such acquisition by a majority of a committee of disinterested shareholder for purposes of Section 673 of the MBCA is a person who, directly or indirectly, owns 10% or more of the corporation's outstanding shares entitled to vote at any time within the previous four years. In general, a business combination for purposes of Section 673 of the MBCA includes:

- subject to certain exceptions, any merger or exchange of shares of an issuing public corporation or any of its subsidiaries with an interested shareholder or an affiliate or associate of an interested shareholder; any sale, lease, exchange, mortgage, pledge, transfer, or other disposition of assets of an issuing public corporation not in the ordinary course of business to any interested shareholder or any affiliate or associate of
- any interested shareholder if such assets (i) have an aggregate market value equal to 10% or more of the aggregate market value of all assets of the corporation or all outstanding shares of the corporation, or (ii) represent 10% or more of the earning power or net income of the issuing public corporation; any issuance or transfer to an interested shareholder or an affiliate or associate of an interested shareholder by
- an issuing public corporation or any of its subsidiaries of shares or other ownership interests in the issuing public corporation or any of its subsidiaries having an aggregate market value equal to 5% or more of the aggregate market value of all of the outstanding shares of the issuing public corporation; any dissolution, liquidation, or reincorporation pursuant to a plan proposed by, on behalf of, or pursuant to an
- agreement or arrangement with an interested shareholder or any affiliate or associate of an interested shareholder;

- any transaction involving an issuing public corporation that has the effect of increasing the proportionate
- share of the stock of any class or series of the corporation entitled to vote that is beneficially owned by an interested shareholder or any affiliate or associate of an interested shareholder; or
- the receipt by an interested shareholder or any affiliate or associate of an interested shareholder of the benefit
  (except proportionately as a shareholder of the issuing public corporation) of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

A Minnesota corporation may opt out of Section 673 of the MBCA with an express provision in its articles of incorporation or bylaws approved by the shareholders of an issuing public corporation. Uroplasty has not opted out of Section 673 of the MBCA.

#### **Other Statutes Affecting Corporate Control**

#### Vision

Delaware law generally does not include any anti-takeover laws other than Section 203 of the DGCL, discussed above.

#### Uroplasty

*Control Share Acquisitions.* Unless otherwise provided in a corporation's articles or in bylaws approved by the shareholders of an issuing public corporation, Section 671 of the MBCA imposes restrictions and conditions on acquisitions of securities that constitute control share acquisitions, which are generally defined (subject to a number of exceptions) as acquisitions of shares by an person that will cause the acquiring person's ownership of shares entitled to vote on the election of directors to meet or exceed 20%,  $33^{1/3}$ %, or 50%. Minnesota law requires the acquiring person in a control share acquisition to provide the corporation with an information statement containing information regarding the identity and background of the acquiring person, the shares of the corporation's capital stock currently owned by the acquiring person, the terms of the control share acquisition, future plans or proposals regarding material changes in the business, corporate structure, management, or personnel of the corporation, and related information. Section 671 of the MBCA strips shares acquired in a control share acquisition of their voting rights until such time as the shares are transferred by the acquiring person in the control share acquisition to an unaffiliated third party, unless voting rights are specifically granted to such shares at a meeting of the shareholders by the affirmative vote of a majority of all shares entitled to vote and a majority of all shares excluding interested shares. If the acquiring person fails to deliver an information statement, or if the acquiring person delivers an information statement but the shareholders of the corporation do not vote to grant the shares acquired in the control share acquisition voting rights, then, unless otherwise expressly provided in the corporation's articles or in bylaws approved by the shareholders of an issuing public corporation, the corporation has the right to redeem all of the shares acquired in the control share acquisition at a redemption price equal to the fair market value of the shares at the time the corporation calls for redemption. The corporation must exercise its right to call the shares for redemption within 30 days of the failure of the acquiring person to deliver an information statement or the failure of the corporation's shareholders to grant voting rights to the shares acquired in the control share acquisition.

*Fair Price.* Under Section 675 of the MBCA, an offeror may not acquire shares of a publicly held corporation by any means within two years following the last purchase of shares pursuant to a takeover offer with respect to that class of shares, unless (i) the selling shareholders are afforded a reasonable opportunity to dispose of the shares to the offeror upon substantially equivalent terms as were provided in the earlier takeover offer, or (ii) the acquisition by the offeror is approved by a committee of disinterested directors. Subject to certain exceptions, Minnesota law defines a takeover offer for purposes of Section 675 as an offer to acquire shares of an issuing public corporation from a shareholder pursuant to a tender offer or request or invitation for tenders if, after the acquisition of all shares acquired pursuant to the offeror's direct or indirect ownership of any class or series of shares would be increased (i) to

more than 10%, in the event the offeror owned less than 10% of such series or class prior to the offer, or (ii) by more than 10%, in the event the offeror owned 10% or more of such series or class prior to the offer.

*Limitation on Redemption of Shares.* Section 553 of the MBCA provides that a public corporation may not directly or indirectly agree to purchase or redeem shares entitled to vote from a person or group of persons who

beneficially own more than 5% of the shares entitled to vote if such shares have been owned by such person or group of persons for less than two years unless (i) the purchase or agreement to purchase is approved at a meeting of the shareholders by shareholders holding a majority of all shares entitled to vote, or (ii) the corporation makes an offer of at least equal value per share to all holders of the class or series and all holders of securities convertible into such class or series. Section 553 of the MBCA does not apply to redemptions by the corporation in connection with a control share acquisition with respect to which the shareholders did not grant voting rights to the control shares or the acquiring person failed to provide an information statement.

*Director Fiduciary Duties.* Minnesota law provides that a director may, in considering the best interests of the corporation (including in the context of a takeover offer or business combination), consider the interests of other constituencies apart from the shareholders, such as the corporation's employees, customers, suppliers, and creditors, the interests of the state and national economies, community and societal considerations, and the long-term and short-term interests of shareholders, and may also consider the possibility that the foregoing interests may be best served by the continued independence of the corporation.

#### **Appraisal Rights and Dissenters' Rights**

#### Vision

Under Delaware law, shareholders have the right to dissent from any plan of merger or consolidation to which the corporation is a party, and to demand payment for the fair value of their shares pursuant to, and in compliance with procedures set forth in, the appraisal rights provisions of Delaware law. However, unless the certificate of incorporation otherwise provides, Delaware law states that shareholders do not have such appraisal rights in connection with a merger or consolidation with respect to shares:

- listed on a national securities exchange or held of record by more than 2,000 holders; and for which, pursuant to the plan of merger or consolidation, shareholders will receive only (i) shares or depository receipts of another corporation which at the effective date of the merger or consolidation will be
- either listed on a national securities exchange or held of record by more than 2,000 holders, (ii) shares of stock or depositary receipts of the surviving corporation in the merger or consolidation, (iii) cash in lieu of fractional shares or (iv) any combination of the foregoing.

In addition, Delaware law provides that, unless the certificate of incorporation provides otherwise, shareholders of a surviving corporation do not have appraisal rights in connection with a plan of merger if the merger did not require for its approval the vote of the surviving corporation's shareholders. The Vision certificate of incorporation does not contain any provisions with respect to appraisal rights.

#### Uroplasty

Under Minnesota law, shareholders have the right to dissent from certain corporate actions and to demand payment for the fair value of their shares pursuant to and in compliance with procedures set forth in the appraisal rights provisions of Minnesota law. Generally, the categories of corporate actions that give rise to dissenters' rights include (i) amendments of the articles of incorporation that materially and adversely affect the rights and preferences of the shares of dissenting shareholders in certain respects, (ii) a sale or transfer of all or substantially all of the assets of the corporation, (iii) a plan of merger to which the corporation is a party, (iv) a plan of exchange of shares to which the corporation is a party, (v) a plan of conversion adopted by the corporation, (vi) an amendment to the articles of incorporation to combine shares that has the effect of reducing the number of shares of a class or series owned by a shareholder to less than a full share, followed by the corporation's exercise of its right to redeem fractional shares without a shareholder vote, and (vii) any other corporate action with respect to which the corporation's articles of incorporation or bylaws grant dissenting shareholders the right to obtain payment for their shares. However,

Minnesota law provides that, unless otherwise set forth in a corporation's articles or bylaws, dissenters' rights do not apply to a shareholder of the surviving corporation in a merger with respect to shares that are not entitled to vote on the merger and will not be cancelled or exchanged in the merger, or to a shareholder of the acquired corporation in a plan of exchange with respect to shares that are not entitled to vote on the exchange and are not exchanged in the transaction. Accordingly, shareholders of Uroplasty have the right to dissent from the merger and obtain payment in cash for the fair value of their shares, if certain procedural requirements are met. See *The Merger—Appraisal and Dissenters' Rights* beginning on page 101.

#### **Interested Directors**

#### Vision

Delaware law and the Vision bylaws provide that no contract or transaction between Vision and one or more of its directors or officers, or between Vision and any other corporation, partnership, association, or other organization in which one or more of its directors or officers are directors or officers, or have a financial interest, will be void or voidable solely for this reason, or solely because the director or officer is present at or participates in the meeting of the board of directors or committee of the board of directors which authorizes the contract or transaction, or solely because his or their votes are counted for such purpose if (i) the material facts as to his or their relationship or interest and as to the contract or transaction are disclosed or are known to the board of directors or committee in good faith authorizes the contract or transaction are disclosed or are known to the shareholders entitled to vote thereon, and the contract or transaction is specifically approved in good faith by vote of the shareholders; or (iii) the contract or transaction is fair as to Vision as of the time it is authorized, approved or ratified by the board of directors, committee or shareholders.

### Uroplasty

Under Minnesota law, a contract or other transaction between a corporation and one or more of its directors, or between a corporation and an organization in or of which one or more of its directors are directors, officers, or legal representatives or have a material financial interest, is not void or voidable because the director or directors or the other organizations are parties to the contract or transaction or because the director or directors are present at the meeting of the shareholders or the board or a committee at which the contract or transaction is authorized, approved, or ratified, if: (i) the contract or transaction was fair and reasonable as to the corporation at the time it was authorized, approved, or ratified; (ii) the material facts as to the contract or transaction and as to the conflicting interest are fully disclosed or known to the holders of all outstanding shares, whether or not entitled to vote, and the contract or transaction is approved in good faith by (a) the holders of two-thirds of the voting power of the shares entitled to vote which are owned by persons other than the interested director or directors, or (b) the unanimous affirmative vote of the holders of all outstanding shares, whether or not entitled to vote; (iii) the material facts as to the contract or transaction and as to the conflicting interest are fully disclosed or known to the board or a committee, and the board or committee authorizes, approves, or ratifies the contract or transaction in good faith by a majority of the directors or committee members currently holding office (excluding the interested directors for purposes of voting and for purposes of determining the presence of a quorum); or (iv) the contract or transaction is a distribution properly approved by the board of directors, or a merger or exchange.

### LEGAL MATTERS

The valid issuance of the Vision shares in connection with the merger has been passed upon for Vision by Aaron J. Polak, Vision's General Counsel. Oppenheimer Wolff & Donnelly LLP, counsel to Uroplasty, has provided an opinion to Uroplasty regarding material U.S. federal income tax matters set forth in this joint proxy statement/prospectus. Royer Cooper Cohen Braunfeld LLC has provided an opinion to Vision regarding material U.S. federal income tax matters set forth in this joint proxy statement/prospectus.

#### EXPERTS

The consolidated balance sheets of Vision and subsidiaries as of March 31, 2014 and 2013, and the related consolidated statements of operations, stockholders' deficit, and cash flows for each of the years in the two-year period ended March 31, 2014, have been audited by EisnerAmper LLP, independent registered public accounting firm, as stated in their report which is incorporated herein. Such financial statements have been incorporated herein in reliance on the report of such firm given upon its authority as experts in accounting and auditing.

The audited consolidated financial statements and schedules of Uroplasty, and Uroplasty management's assessment of the effectiveness of internal control over financial reporting included in this registration statement have been so included in reliance upon the reports of Grant Thornton LLP, independent registered public accountants, upon the authority of said firm as experts in accounting and auditing.

#### FUTURE SHAREHOLDER PROPOSALS

### Uroplasty

Uroplasty will hold an annual meeting of shareholders in the year 2015 only if the merger has not already been completed. If the annual meeting is held, any proposal that a Uroplasty shareholder intends to present at the Uroplasty 2015 annual meeting of shareholders must be received by Uroplasty's Corporate Secretary no later than March 10, 2015 in order to be included in the proxy statement and form of proxy relating to that meeting.

If you wish to nominate an individual for election as a director, or have any other proposal considered at the annual meeting that is not included in Uroplasty's proxy statement, Uroplasty's bylaws require that you submit your proposal only in compliance with certain advance notice, informational and other applicable requirements as described under

*Comparison of the Rights of Uroplasty Shareholders and Vision Shareholders—Advance Notice of Director Nominations and Other Shareholder Proposals* beginning on page 246. Shareholder proposals must be sent to Corporate Secretary, Uroplasty, Inc., 5420 Feltl Road, Minnetonka, Minnesota 55343. These advance notice, informational and other provisions are in addition to, and separate from, the requirements that a shareholder must meet in order to have a proposal included in the proxy statement under the rules of the SEC. Uroplasty will not be required to include in its proxy statement any shareholder proposal that does not meet all the requirements for such inclusion.

#### Vision

Vision shareholders interested in submitting a proposal for inclusion in the proxy materials for Vision's annual meeting of shareholders in 2015 may do so by following the procedures prescribed in SEC Rule 14a-8. To be eligible for inclusion, shareholder proposals must be received by the Corporate Secretary of Vision at the principal office in Orangeburg, New York not later than March 19, 2015.

Rule 14a-4(c) under the Exchange Act provides that if a proponent of a proposal fails to notify Vision at least 45 days prior to the month and day of mailing of the prior year's proxy statement (or any date specified in an advance notice provision), then Vision's management proxy holders will be allowed to use their discretionary voting authority with respect to the voting of proxies when the proposal is presented at the meeting, without any discussion of the matter in the proxy statement. With respect to annual meeting of shareholders in 2015, if Vision is not provided notice of a shareholder proposal, which the shareholder has not previously sought to include in our proxy statement, by March 31, 2015, the management proxy holders will be allowed to use their discretionary authority with respect to the voting of proxies.

#### WHERE YOU CAN FIND MORE INFORMATION

Each of Uroplasty and Vision is a public company and files annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any document that Uroplasty or Vision files at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549, at prescribed rates. Please call the SEC at 1-800-SEC-0330 for more information about the operation of the Public Reference Room. The SEC also maintains a website that contains reports, proxy and information statements and other information regarding registrants that file electronically with the SEC, including Uroplasty and Vision. The SEC's website can be found at <u>http://www.sec.gov</u>.

This joint proxy statement/prospectus is part of a registration statement and constitutes a prospectus of Vision in addition to being a proxy statement for the Uroplasty special meeting and the Vision special meeting.

Vision has filed a registration statement on Form S-4 with the SEC for its common stock offered under this joint proxy statement/prospectus. This joint proxy statement/prospectus does not include all of the information contained in the registration statement. You should refer to the registration statement and its exhibits for additional information that is not contained in this joint proxy statement/prospectus. Whenever Vision makes reference in this joint proxy statement/prospectus to any of its contracts, agreements or other documents, you should refer to the exhibits attached to the registration statement for copies of the actual contract, agreement or other document. You may:

- inspect a copy of the Form S-4 registration statement, including the exhibits and schedules, without charge at
- the public reference room;
- obtain a copy from the SEC upon payment of the fees prescribed by the SEC; or
- obtain a copy from the SEC website.

If you are a Vision shareholder, you can obtain a copy of the Vision certificate of incorporation and bylaws free of charge by requesting them in writing or by telephone as follows:

Vision-Sciences, Inc. Attention: Vice President, Finance 40 Ramland Road South Orangeburg, New York 10962 (845) 848-1085 gary.siegel@visionsciences.com

If you are a Uroplasty shareholder, you can obtain a copy of the Uroplasty articles of incorporation and bylaws free of charge by requesting them in writing or by telephone as follows:

Uroplasty, Inc. Attention: Investor Relations 5420 Feltl Road Minnetonka, Minnesota 55343 (952) 426-6140 Brett.Reynolds@uroplasty.com

You should rely only on the information contained in this joint proxy statement/prospectus or that we have referred to you. None of Uroplasty or Vision has authorized anyone to provide you with any additional information. This joint proxy statement/prospectus is dated as of the date listed on the cover page. You should not assume that the information contained in this joint proxy statement/prospectus is accurate as of any date other than such date, and neither the mailing or posting of this joint proxy statement/prospectus to shareholders of Uroplasty or Vision nor the issuance of Vision shares in the merger shall create any implication

# to the contrary.

# UROPLASTY'S FINANCIAL STATEMENTS

# INDEX TO UROPLASTY'S FINANCIAL STATEMENTS

Condensed Consolidated Balance Sheets for the Nine Months Ended December 31, 2014	<u>F-2</u>
Condensed Consolidated Statements of Operations for the Nine Months Ended December 31, 2014	<u>F-4</u>
Condensed Consolidated Statements of Comprehensive Loss for the Nine Months Ended December 31,	
<u>2014</u>	<u>F-5</u>
Condensed Consolidated Statement of Shareholders' Equity Nine Months Ended December 31, 2014	<u>F-6</u>
Condensed Consolidated Statements of Cash Flows for the Nine Months Ended December 31, 2014	<u>F-7</u>
Notes To The Condensed Consolidated Financial Statements	<u>F-8</u>
Report of Independent Registered Public Accounting Firm	<u>F-14</u>
Consolidated Balance Sheets for the Years Ended March 31, 2014	<u>F-16</u>
Consolidated Statements of Operations for the Year Ended March 31, 2014	<u>F-18</u>
Consolidated Statements of Comprehensive Loss for the Year Ended March 31, 2014	<u>F-19</u>
Consolidated Statements of Shareholders' Equity for the Year Ended March 31, 2014	<u>F-20</u>
Consolidated Statements of Cash Flows for the Year Ended March 31, 2014	<u>F-21</u>
Notes To Consolidated Financial Statements for the Year Ended March 31, 2014	<u>F-22</u>

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	December 31, 2014			March 31, 2014		
Assets						
Current assets:						
Cash and cash equivalents	\$	8,703,789	\$	8,681,609		
Short-term investments				3,451,086		
Accounts receivable, net		2,567,403		2,875,275		
Inventories		437,471		517,217		
Other		449,046		507,299		
Total current assets		12,157,709		16,032,486		
Property, plant, and equipment, net		946,726		997,609		
Intangible assets, net		95,845		119,980		
Prepaid pension assets		_		855		
Deferred tax assets		127,625		150,116		
Total assets	\$	13,327,905	\$	17,301,046		

See accompanying notes to the Condensed Consolidated Financial Statements.

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	December 31, 2014		March 31, 2014	
Liabilities and Shareholders' Equity				
Current liabilities:				
Accounts payable	\$ 1,193,692	\$	904,879	
Current portion – deferred rent		_	2,917	
Current portion – capital lease obligation	4,434		_	
Income taxes payable	23,729		21,922	
Accrued liabilities:				
Compensation	2,199,586		1,999,966	
Other	394,732		479,373	
Total current liabilities	3,816,173		3,409,057	
Deferred rent – less current portion	26,644		171	
Capital lease obligation – less current portion	18,411		—	_
Long-term incentive plan	131,907		_	_
Accrued pension liability	543,934		678,118	
Total liabilities	4,537,069		4,087,346	
Commitments and contingencies	_	_	_	_
Shareholders' equity:				
Common stock \$.01 par value; 40,000,000 shares authorized,				
22,145,993 and 21,653,835 shares issued and outstanding at	221 460		216 529	
December 31, 2014 and March 31, 2014, respectively	221,460		216,538	
Additional paid-in capital	58,785,632	`	57,655,628	``
Accumulated deficit	(49,549,988	)	(44,174,071	)
Accumulated other comprehensive loss	(666,268	)	(484,395	)
Total shareholders' equity	8,790,836		13,213,700	
Total liabilities and shareholders' equity	\$ 13,327,905	\$	17,301,046	

See accompanying notes to the Condensed Consolidated Financial Statements.

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended December 31					Months Ended cember 31		
	2014		2013		2014		2013	
Net sales	\$ 6,666,905	\$	6,398,675	\$	19,506,164	\$	18,216,391	
Cost of goods sold	778,406		778,267		2,322,942		2,268,156	
Gross profit	5,888,499		5,620,408		17,183,222		15,948,235	
Operating expenses								
General and administrative	2,283,333		1,194,882		5,148,998		5,166,255	
Research and development	665,539		526,224		2,226,018		1,434,647	
Selling and marketing	5,015,916		4,546,100		15,107,241		13,496,593	
Amortization	7,584		7,873		24,136		22,347	
	7,972,372		6,275,079		22,506,393		20,119,842	
Operating loss	(2,083,873	)	(654,671	)	(5,323,171	)	(4,171,607	)
Other income (expense)								
Interest income	1,761		3,836		6,606		18,576	
Interest expense	(250	)	-	_	(250	)	_	_
Foreign currency exchange gain								
(loss)	(2,038	)	(506	)	(3,317	)	(4,540	)
	(527	)	3,330		3,039		14,036	
Loss before income taxes	(2,084,400	)	(651,341	)	(5,320,132	)	(4,157,571	)
Income tax expense	20,938		19,491		55,785		50,033	
Net loss	\$ (2,105,338	)\$	(670,832	)\$	(5,375,917	)\$	(4,207,604	)
Basic and diluted net loss per common share	\$ (0.10	)\$	(0.03	)\$	(0.25	)\$	(0.20	)
Weighted average common shares outstanding:								
Basic and diluted	21,663,924		21,258,736		21,683,892		21,035,874	

See accompanying notes to the Condensed Consolidated Financial Statements.

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (Unaudited)

	Three Months Ended December 31					onths Ended ember 31		
	2014		2013		2014		2013	
Net loss	\$ (2,105,338	)\$	(670,832	)\$	(5,375,917	)\$	(4,207,604	)
Other comprehensive income (loss), net of tax:								
Foreign currency translation adjustments	(85,212	)	35,979		(221,689	)	129,398	
Unrealized gain (loss) on available-for-sale investments	_	_	(1,337	)	(775	)	1,480	
Pension adjustments	15,605		(6,951	)	40,591		(26,506	)
Total other comprehensive income (loss), net of tax Comprehensive loss	\$ (69,607 (2,174,945	) )\$	27,691 (643,141	)\$	(181,873 (5,557,790	) )\$	104,372 (4,103,232	)

See accompanying notes to the Condensed Consolidated Financial Statements.

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY Nine Months Ended December 31, 2014 (Unaudited)

	Common Stock Additional			Accumulated Other Total					
	Shares	Amount	Paid-in Capital	Accumulated C Deficit	omprehensive S Loss	Shareholders' Equity			
Balance at March 31, 2014	21,653,835	\$ 216,538	\$ 57,655,628	\$ (44,174,071 ) \$	6 (484,395 ) \$	13,213,700			
Share-based compensation	410,888	4,109	1,073,819	_	_	1,077,928			
Proceeds from exercise of stock options, net of shares exchanged	81,270	813	56,185	_	_	56,998			
Comprehensive loss	_			- (5,375,917 )	(181,873)	(5,557,790)			
Balance at December 31, 2014	22,145,993	\$ 221,460	\$ 58,785,632	\$ (49,549,988 ) \$	6 (666,268 ) \$	8,790,836			

See accompanying notes to the Condensed Consolidated Financial Statements.

### UROPLASTY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended December 31				
		2014		2013	
Cash flows from operating activities:					
Net loss	\$	(5,375,917	)\$	(4,207,604	)
Adjustments to reconcile net loss to net cash used in operating activities:					
Depreciation and amortization		207,011		267,369	
Loss (gain) loss on disposal of equipment		161		(5,000	)
Amortization of premium on marketable securities		311		7,562	
Share-based compensation expense		1,077,928		1,210,201	
Long term incentive plan		131,907		_	_
Deferred income tax expense		5,129		3,245	
Deferred rent		23,556		(27,790	)
Changes in operating assets and liabilities:					
Accounts receivable, net		220,002		79,428	
Inventories		73,626		255,207	
Other current assets		48,142		16,868	
Accounts payable		295,113		21,724	
Accrued compensation		212,259		274,139	
Accrued liabilities		(59,459	)	(120,881	)
Accrued pension liability		(56,226	)	(39,011	)
Net cash used in operating activities		(3,196,457	)	(2,264,543	)
Cash flows from investing activities:					
Proceeds from maturity of available-for-sale investments		3,450,000		2,750,000	
Proceeds from maturity of held-to-maturity investments			-	4,180,000	
Purchases of property, plant and equipment		(206,498	)	(221,769	)
Proceeds from sale of property, plant and equipment		3,104		6,773	
Payments for intangible assets		_	_	(41,300	)
Net cash provided by investing activities		3,246,606		6,673,704	
Cash flows from financing activities:					
Proceeds from exercise of stock options		67,850		172,485	
Net cash provided by financing activities		67,850		172,485	
Effect of exchange rate changes on cash and cash equivalents		(95,819	)	48,741	

Net increase in cash and cash equivalents	22,180	4,630,387
Cash and cash equivalents at beginning of period	8,681,609	3,533,864
Cash and cash equivalents at end of period	\$ 8,703,789	\$ 8,164,251
Cash paid during the period for income taxes	\$ 56,144	\$ 34,640

See accompanying notes to the Condensed Consolidated Financial Statements.

# UROPLASTY, INC. AND SUBSIDIARIES NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation

Uroplasty has prepared its Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in the consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America, or GAAP, have been condensed or omitted, pursuant to such rules and regulations, although Uroplasty believes that its disclosures are adequate to make the information not misleading. The consolidated results of operations for any interim period are not necessarily indicative of results for a full year. These Condensed Consolidated Financial Statements, presented herein, should be read in conjunction with the audited consolidated financial statements and related notes included in Uroplasty's annual report on Form 10-K for the year ended March 31, 2014.

The Condensed Consolidated Financial Statements presented herein as of December 31, 2014 and March 31, 2014 and for the three and nine month periods ended December 31, 2014 and 2013 reflect, in the opinion of management, all material adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the consolidated financial position, results of operations and cash flows for the interim periods.

Uroplasty has identified certain accounting policies that it considers particularly important for the portrayal of its results of operations and financial position and which may require the application of a higher level of judgment by its management, and as a result are subject to an inherent level of uncertainty. These are characterized as critical accounting policies and address revenue recognition, accounts receivable, inventories, foreign currency translation and transactions, impairment of long-lived assets, share-based compensation, defined benefit pension plans and income taxes, each of which is described in its annual report on Form 10-K for the year ended March 31, 2014. Based upon our review, Uroplasty has determined that these policies remain its most critical accounting policies for the nine months ended December 31, 2014 and Uroplasty has made no changes to these policies during fiscal 2015.

#### 2. Newly Adopted Accounting Pronouncements

In July 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. ASU No. 2013-11 provides financial statement presentation guidance on whether an unrecognized tax benefit must be presented as either a reduction to a deferred tax asset or separately as a liability. Uroplasty adopted ASU No. 2013-11 on April 1, 2014 and the adoption of this update did not have a material impact on its financial statements.

In April 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in this ASU change the criteria for reporting discontinued operations while enhancing disclosures in this area. It also addresses sources of confusion and inconsistent application related to financial reporting of discontinued operations guidance in GAAP. Under the new guidance, only disposals representing a strategic shift in operations should be presented as discontinued operations. In addition, the new guidance requires expanded disclosures about discontinued operations that will provide financial statement users with more information about the assets, liabilities, income, and expenses of discontinued operations.

The new guidance also requires disclosure of the pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. This disclosure will provide users with information about the ongoing trends in a reporting organization's results from continuing operations. The amendments in ASU No. 2014-08 are effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2014. Uroplasty does not believe the adoption of this update will have a material impact on its financial statements.

In May 2014, the FASB has issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). The guidance in this update supersedes the revenue recognition requirements in Topic 605, Revenue Recognition. In addition, the existing requirements for the recognition of a gain or loss on the transfer of nonfinancial assets that are not in a contract with a customer (for example, assets within the scope of Topic 360, Property, Plant, and Equipment,

and intangible assets within the scope of Topic 350, Intangibles—Goodwill and Other) are amended to be consistent with the guidance on recognition and measurement (including the constraint on revenue) in this update. Under the new guidance, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendments in ASU No. 2014-09 are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. Uroplasty does not believe the adoption of this update will have a material impact on its financial statements.

#### 3. Fair Value Measurements

Estimates of fair value for financial assets and liabilities are based on the framework established in the accounting guidance for fair value measurements. The framework defines fair value, provides guidance for measuring fair value and requires certain disclosures. The framework prioritizes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following three broad levels of inputs may be used to measure fair value under the fair value hierarchy:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
  - Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or
- indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.

Level 3: Significant unobservable inputs that cannot be corroborated by observable market data and reflect

• the use of significant management judgment. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions.

If the inputs used to measure the financial assets and liabilities fall within more than one of the different levels described above, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

The following table provides the assets carried at fair value measured on a recurring basis.

Asset Class	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2014				
Short-term investments:				
U.S. Government and Agency debt				
securities	\$ 3	\$ _ \$	<b>.</b> —	\$ —
March 31, 2014				
Short-term investments:				
U.S. Government and Agency debt securities	3,451,000	_	3,451,000	_

*U.S. Government and U.S. Government Agency debt securities.* Uroplasty's debt securities consist of bonds, notes and treasury bills with risk ratings of AAA/Aaa and maturity dates within two years from date of purchase. The estimated fair value of these securities is based on valuations provided by external investment managers.

The carrying amounts reported in the Condensed Consolidated Balance Sheets for cash and cash equivalents, accounts receivable, inventories, other current assets, accounts payable and accrued liabilities approximate fair market value.

### 4. Accounts Receivable

The allowance for doubtful accounts and sales returns was \$33,000 at December 31, 2014 and \$44,000 at March 31, 2014.

### 5. Inventories

Inventories are stated at the lower of cost (first-in, first-out method) or market (net realizable value). Inventories consist of the following:

	December 31,					
		2014	M	arch 31, 2014		
Raw materials	\$	126,000	\$	136,000		
Work-in-process		28,000		25,000		
Finished goods		283,000		356,000		
	\$	437,000	\$	517,000		

#### 6. Net Loss per Common Share

The following potentially dilutive options to purchase shares of common stock and unvested restricted common stock at December 31 were excluded from diluted net loss per common share because of their anti-dilutive effect, and therefore, basic net loss per common share equals diluted net loss per common share for all periods presented in our Condensed Consolidated Statements of Operations:

	Number of options and unvested restricted stock	Range of stock option exercise prices
December 31, 2014	483,089	\$2.06 to \$2.06
December 31, 2013	1,518,068	\$0.77 to \$2.65
7. Share-based Compensation		

As of December 31, 2014, Uroplasty had one active plan for share-based compensation grants. Under the Uroplasty 2006 Amended Stock and Incentive Plan, as amended, if Uroplasty has a change in control, all outstanding grants, including those subject to vesting or other performance targets, fully vest immediately. Under this plan, Uroplasty reserved 3,450,000 shares of its common stock for share-based grants. As of December 31, 2014, Uroplasty had 352,889 shares remaining that were available for grant.

Uroplasty recognizes share-based compensation expense in its Condensed Consolidated Statement of Operations based on the fair value at the time of grant of the share-based payment over the requisite service period. Uroplasty incurred approximately \$1,078,000 and \$1,210,000 in share-based compensation expense for the nine months ended December 31, 2014 and 2013, respectively.

As of December 31, 2014, Uroplasty had approximately \$998,000 of unrecognized share-based compensation expense, net of estimated forfeitures, related to stock options that we expect to recognize over a weighted-average period of 1.7 years. Uroplasty also had \$1,138,000 of unrecognized share-based compensation expense, net of estimated forfeitures, related to restricted shares that it expects to recognize over a weighted-average period of 2.1 years.

*Options*. Uroplasty grants option awards with an exercise price equal to the closing market price of its stock at the date of the grant. Options granted under this plan generally expire over a period ranging from five to seven years from date of grant and vest at varying rates ranging up to three years.

Uroplasty determined the fair value of its option awards using the Black-Scholes option pricing model. Uroplasty used the following weighted-average assumptions to value the options granted during the nine months ended December 31:

	2014		2013	
Expected life in years	2.28		4.51	
Risk-free interest rate	.74	%	1.35	%
Expected volatility	63.35	%	89.32	%
Expected dividend yield	0	%	0	%
Weighted-average grant date fair value	\$ 0.91	\$	1.67	

The expected life selected for options granted during the nine-months represents the period of time that Uroplasty expects its options to be outstanding based on management's expectation of option holder exercise and termination behavior for similar grants. The risk-free interest rate for periods within the contractual life of the option is based on

the U.S. Treasury rate over the expected life at the time of grant. Expected volatilities are based upon historical volatility of Uroplasty's stock. Uroplasty estimates the forfeiture rate for stock awards to be approximately zero percent for executive employees and directors and approximately 18% for non-executive employees based on its historical experience.

The following table summarizes the activity related to Uroplasty's stock options during the nine months ended December 31, 2014:

	Number of shares		Weighted average exercise price	Weighted average remaining life in years		Aggregate intrinsic value
Outstanding at March 31, 2014	2,328,043	\$	3.39	3.85	\$	1,781,415
Options granted	185,900		3.43			
Options exercised	(85,000	)	0.80			
Options surrendered	(624,451	)	5.03			
Outstanding at December 31, 2014	1,804,492	\$	2.94	4.12	\$	0
Exercisable at December 31, 2014	1,020,168	\$	3.19	2.94	\$	0
The total fair value of stock options that y	vested during the ni	ne mo	onths ended De	ecember 31 2014	and	2013 was

The total fair value of stock options that vested during the nine months ended December 31, 2014 and 2013 was \$626,000 and \$379,000, respectively.

*Restricted Stock.* Uroplasty's 2006 Amended Stock and Incentive Plan, as amended, also permits the compensation committee of Uroplasty board of directors to grant other stock-based benefits, including restricted shares. Restricted shares are subject to risk of forfeiture for termination of employment or services. The forfeiture risk for grants to board members generally lapses over a six month period. The forfeiture risk to employees generally lapses over a period of three to four years.

The following table summarizes the activity related to Uroplasty's restricted shares during the nine months ended December 31, 2014:

	Number of Shares	a	Weighted verage grant date fair value	Weighted average remaining life in years	i	Aggregate intrinsic value
Balance at March 31, 2014	146,262	\$	3.38	2.23	\$	540,000
Shares granted	420,100		3.22			
Shares vested	(76,561	)	3.35			
Shares forfeited	(9,212	)	3.94			
Balance at December 31, 2014	480,589	\$	3.23	2.07	\$	990,013

The aggregate intrinsic value shown above for the restricted shares represents the total pre-tax value based on the closing price of our common stock on the grant date.

*Long-Term Incentive Plan and Awards.* On October 1, 2014, the compensation committee of Uroplasty board of directors and Uroplasty board of directors approved and adopted a Performance Award Agreement under the Uroplasty, Inc. 2006 Amended Stock and Incentive Plan, as amended, and on October 2, 2014, grants of Performance Awards (the Awards ) were made to members of our senior management team.

Performance goals for the Awards are based on the achievement of specified stock price targets during the period beginning on the date of grant and ending on the fourth anniversary of the date of grant or, if earlier, the closing date of a change of control (as defined in the Plan) of Uroplasty (the Performance Period ). The stock price targets under the Awards are: \$5.50 price per share of common stock, \$7.50 price per share of common stock and \$10.00 price per share of common stock.

### TABLE OF CONTENTS

A stock price target is considered achieved on the date (a) the average closing price of the Uroplasty common stock equals or exceeds a stock price target for at least 45 consecutive trading days or (b) of the consummation of a change of control of Uroplasty, provided the closing price of Uroplasty common stock on the last trading day immediately preceding the closing date of the change of control equals or exceeds a stock price target not previously achieved during the Performance Period.

The Awards are accounted for as liability awards under the share based compensation accounting guidance, as the awards are based on the performance of our common stock and are expected to be settled in cash. The fair value of the Awards is calculated on a quarterly basis using a Monte Carlo valuation model and is recognized over the derived service period of approximately 2.4 years. Vesting of the Awards is based on the probability of meeting the market criteria which is considered in determining the estimated fair value. Uroplasty recorded a liability of \$132,000 at December 31, 2014 and related expense was \$132,000 for the quarter ending December 31, 2014 for the Awards.

#### 8. Savings and Retirement Plans

Uroplasty sponsors various retirement plans for eligible employees in the United States, the United Kingdom, and The Netherlands. Uroplasty's retirement savings plan in the United States conforms to Section 401(k) of the Internal Revenue Code and participation is available to substantially all employees. Uroplasty may also make discretionary contributions ratably to all eligible employees. Uroplasty made discretionary contributions to the U.S. plan of \$181,000 and \$155,000 for the nine months ended December 31, 2014, and 2013, respectively.

Uroplasty's international subsidiaries have defined benefit retirement plans for eligible employees. These plans provide benefits based on the employee's years of service and compensation during the years immediately preceding retirement, termination, disability, or death, as defined in the plans.

The cost for Uroplasty's defined benefit retirement plans in The Netherlands and the United Kingdom includes the following components for the three- and nine-month periods ended December 31:

	Three M Dec	Ionths ember			Nine Months Ended December 31				
	2014		2013		2014		2013		
Gross service cost	\$ 33,000	\$	32,000	\$	104,000	\$	95,000		
Interest cost	34,000		36,000		107,000		104,000		
Expected return on assets	(25,000	)	(21,000	)	(79,000	)	(61,000	)	
Amortization	1,000		2,000		3,000		5,000		
Net periodic retirement cost	\$ 43,000	\$	49,000	\$	135,000	\$	143,000		
9. Business Segment Information									

Uroplasty aggregates its operating segments into one reportable segment in accordance with the objectives and principles of the applicable guidance.

Net sales to customers outside the United States for the three months ended December 31, 2014 and 2013 represented 24% and 26%, respectively, of Uroplasty's consolidated net sales. Net sales to customers outside the United States for the nine months ended December 31, 2014 and 2013 represented 26% and 26%, respectively, of Uroplasty's consolidated net sales.

Information regarding net sales to customers by geographic area for the three and nine months ended December 31 is as follows:

	United States	Un	iited Kingdom	l	All Other Foreign Countries <sup>(1)</sup>	Consolidated
Three months ended December 31, 2014	\$ 5,083,000	\$	636,000	\$	948,000	\$ 6,667,000
Three months ended December 31, 2013	\$ 4,753,000	\$	591,000	\$	1,055,000	\$ 6,399,000
Nine months ended December 31, 2014	\$ 14,512,000	\$	1,923,000	\$	3,071,000	\$ 19,506,000
Nine months ended December 31, 2013	\$ 13,516,000	\$	1,713,000	\$	2,987,000	\$ 18,216,000

(1) No other country accounts for 10% or more of the consolidated net sales.

Information regarding geographic area in which Uroplasty maintains long-lived assets is as follows:

	United States	All Other Foreign Countries <sup>(1)</sup>			Consolidated		
December 31, 2014	\$ 409,000	\$	538,000	\$	947,000		
March 31, 2014	\$ 379,000	\$	619,000	\$	998,000		

(1) Substantially all maintained in The Netherlands Accounting policies of the operations in the various geographic areas are the same as those described in Note 1. Net sales attributed to each geographic area are net of intercompany sales. No single customer represents 10% or more of our consolidated net sales. Long-lived assets consist of property, plant and equipment.

## **10. Pending Merger**

On December 21, 2014, Uroplasty entered into the merger agreement with Vision, and Merger Sub, pursuant to which Uroplasty will merge with and into Merger Sub, with Merger Sub continuing as the surviving company and for which the sole member is Vision following the transaction.

At the effective time and as a result of the merger, each share of Uroplasty common stock issued and outstanding immediately prior to the effective time of the merger will be converted into the right to receive 3.6331 shares of Vision common stock. As a result of the merger, all outstanding options to purchase Uroplasty shares and other equity awards based on Uroplasty shares, which are outstanding immediately prior to the effective time of the merger, will become, respectively, options to purchase Vision shares and, with respect to all other equity awards, awards based on Vision shares, in each case, on terms substantially identical to those in effect prior to the effective time of the merger, except for the adjustments to the underlying number of shares and the exercise price based on the exchange ratio used in the merger and other adjustments as provided in the merger agreement.

The transaction is subject to approval of Uroplasty's and Vision's shareholders, the effectiveness of the Form S-4 registration statement filed by Vision with the Securities and Exchange Commission on January 27, 2014, the continued effectiveness of voting agreements with the executive officers and directors of the companies, the continued effectiveness without amendment or modification of the amendments to the convertible notes and warrants held by Mr. Lewis C. Pell, Chairman of the board of directors of Vision, and other customary closing conditions. The transaction is expected to be completed in the first half of calendar 2015.

Uroplasty incurred approximately \$820,000 of transaction fees related to this transaction in the quarter ended December 31, 2014.

## **Report of Independent Registered Public Accounting Firm**

Board of Directors and Shareholders Uroplasty, Inc.

We have audited the accompanying consolidated balance sheets of Uroplasty, Inc. (a Minnesota corporation) and subsidiaries (together the Company ) as of March 31, 2014 and 2013, and the related consolidated statements of operations, comprehensive loss, shareholders' equity, and cash flows for each of the three years in the period ended March 31, 2014. Our audits of the basic consolidated financial statements included the financial statement schedule listed in the index appearing under Item 15(a)(2). These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Uroplasty, Inc. and subsidiaries as of March 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 2014, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of March 31, 2014, based on criteria established in 1992 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated June 9, 2014, expressed an unqualified opinion thereon.

/s/ Grant Thornton LLP

Minneapolis, Minnesota June 9, 2014

### **Report of Independent Registered Public Accounting Firm**

Board of Directors and Shareholders Uroplasty, Inc.

We have audited the internal control over financial reporting of Uroplasty, Inc. (a Minnesota corporation) and subsidiaries (the Company ) as of March 31, 2014, based on criteria established in 1992 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Report on Internal Control over Financial Reporting*. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2014, based on criteria established in 1992 *Internal Control — Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended March 31, 2014, and our report dated June 9, 2014 expressed an unqualified opinion on those financial statements and financial statement schedule.

/s/ Grant Thornton LLP

Minneapolis, Minnesota June 9, 2014

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS March 31,

Assets		2014		2013
Comment accentes				
Current assets:	¢	0 (01 (00	¢	2 522 0 4
Cash and cash equivalents	\$	8,681,609	\$	3,533,864
Short-term investments		3,451,086		7,936,605
Accounts receivable, net		2,875,275		2,553,447
Inventories		517,217		718,933
Other		507,299		566,536
Total current assets		16,032,486		15,309,385
Property, plant, and equipment, net		997,609		1,033,085
Intangible assets, net		119,980		100,502
Long-term investments		_		3,451,711
Prepaid pension assets		855		—
Deferred tax assets		150,116		146,052
Total assets	\$	17,301,046	\$	20,040,735

See accompanying Notes to Consolidated Financial Statements.

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (CONTINUED) March 31,

	2014		2013	
Liabilities and Shareholders' Equity				
Current liabilities:				
Accounts payable	\$ 904,879	\$	618,916	
Current portion – deferred rent	2,917		35,000	
Income tax payable	21,922		7,729	
Accrued liabilities:				
Compensation	1,999,966		1,550,846	
Other	479,373		476,287	
Total current liabilities	3,409,057		2,688,778	
Deferred rent – less current portion	171		5,141	
Accrued pension liability	678,118		660,580	
Total liabilities	4,087,346		3,354,499	
Commitments and contingencies				
Shareholders' equity:				
Common stock \$.01 par value; 40,000,000 shares authorized, 21,653,835 and 21,005,582 shares issued and outstanding at March				
31, 2014 and 2013, respectively.	216,538		210,056	
Additional paid-in capital	57,655,628		55,866,338	
Accumulated deficit	(44,174,071	)	(38,820,981	)
Accumulated other comprehensive loss	(484,395	)	(569,177	)
Total shareholders' equity	13,213,700		16,686,236	
Total liabilities and shareholders' equity	\$ 17,301,046	\$	20,040,735	
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See accompanying Notes to Consolidated Financial Statements.

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS Years ended March 31,

	2014		2013		2012	
Net sales	\$ 24,577,126	\$	22,417,980	\$	20,561,714	
Cost of goods sold	3,049,811		3,014,886		3,036,967	
Gross profit	21,527,315		19,403,094		17,524,747	
Operating expenses						
General and administrative	6,522,388		4,187,819		3,732,623	
Research and development	2,151,257		2,415,123		1,905,366	
Selling and marketing	18,121,732		15,238,600		15,296,217	
Amortization	30,462		862,833		856,995	
	26,825,839		22,704,375		21,791,201	
Operating loss	(5,298,524	)	(3,301,281	)	(4,266,454	)
Other income (expense)						
Interest income	22,095		46,039		60,072	
Interest expense	—	_	(707	)	(57	)
Foreign currency exchange gain	(4,762	)	1,573		3,780	
	\$ 17,333		46,905		63,795	
Loss before income taxes	(5,281,191	)	(3,254,376	)	(4,202,659	)
Income tax expense	71,899		50,770		47,712	
Net loss	\$ (5,353,090	)\$	(3,305,146	)\$	(4,250,371	)
Basic and diluted net loss per share	\$ (0.25	)\$	(0.16	)\$	(0.21	)
Weighted average common shares outstanding:						
Basic and diluted	21,118,258		20,777,238		20,689,819	

See accompanying Notes to Consolidated Financial Statements.

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS Years ended March 31,

	2014		2013		2012	
Net loss	\$ (5,353,090	)\$	(3,305,146	)\$	(4,250,371	)
Other comprehensive income (loss), net of tax:						
Foreign currency translation adjustments	133,810		(85,264	)	(79,555	)
Unrealized gain on available-for-sale						
investments	1,111		800		8,022	
Pension adjustments	(50,139	)	(120,548	)	34,266	
Total other comprehensive income (loss), net of						
tax	84,782		(205,012	)	(37,267	)
Comprehensive loss	\$ (5,268,308	)\$	(3,510,158	)\$	(4,287,638	)

See accompanying Notes to Consolidated Financial Statements.

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY Years ended March 31, 2014, 2013 and 2012

	Common Stock Additional			Accumulated Other	Total	
	Shares	Amount	Paid-in Capital	Accumulated Deficit	Comprehensive Income (Loss)	Shareholders' Equity
Balance at March 31, 2011	20,664,332	\$ 206,643	\$ 54,014,368	\$ (31,265,464 )	\$ (326,898)	22,628,649
Share-based consulting and compensation expense	50,200	502	684,417	_		684,919
Proceeds from exercise of stock options	94,000	940	207,885	_		208,825
Comprehensive loss	_			- (4,250,371 )	(37,267)	(4,287,638)
Balance at March 31, 2012	20,808,532	208,085	54,906,670	(35,515,835)	(364,165)	19,234,755
Share-based consulting and compensation expense	157,050	1,571	810,068	_		811,639
Proceeds from exercise of stock options	40,000	400	149,600	_		150,000
Comprehensive loss	_			- (3,305,146 )	(205,012)	(3,510,158)
Balance at March 31, 2013	21,005,582	210,056	55,866,338	(38,820,981)	(569,177)	16,686,236
Share-based compensation expense	319,620	3,196	1,433,074	_		1,436,270

Proceeds from exercise of stock options	328,633		3,286		356,216		_	_	359,502
Comprehensive loss	_	_	_	_	_	_	(5,353,090)	84,782	(5,268,308)
Balance at March 31, 2014	21,653,835		216,538		57,655,628	\$	(44,174,071)\$	(484,395)\$	13,213,700
See accompanying Notes to Consolidated Financial Statements.									

## UROPLASTY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended March 31,

	2014		2013		2012	
Cash flows from operating activities:						
Net loss	\$ (5,353,09	0)\$	(3,305,146	)\$	(4,250,371	)
Adjustments to reconcile net loss to net cash used in operating activities:						
Depreciation and amortization	353,23	8	1,152,929		1,118,243	
Gain (loss) on disposal of equipment	(2,87	2)	7,617		8,447	
Amortization of premium on marketable securities	8,34	1	47,559		35,277	
Share-based consulting expense			1,623		5,448	
Share-based compensation expense	1,436,27	0	810,016		679,471	
Deferred income tax expense	6,49	8	(29,053	)	(40,116	)
Deferred rent	(37,05	3)	(36,902	)	(35,228	)
Changes in operating assets and liabilities:						
Accounts receivable, net	(257,79	4)	108,495		(653,110	)
Inventories	207,05	0	(25,370	)	(29,719	)
Other current assets	63,89	9	(205,778	)	(17,510	)
Accounts payable	281,10	4	30,925		(59,025	)
Accrued compensation	436,76	5	(25,301	)	(21,510	)
Accrued liabilities. other	6,47	2	164,176		85,491	
Accrued pension liability, net	(51,00	0)	79,598		45,843	
Net cash used in operating activities	(2,902,17	2)	(1,224,612	)	(3,128,369	)
Cash flows from investing activities:						
Proceeds from maturity of available-for-sale marketable investments	7,930,00	0	4,200,000		10,018,252	
Proceeds from maturity of held-to-maturity marketable						
investments			6,920,000		3,740,000	
Purchases of available-for-sale marketable investments			(8,425,034	)	(3,046,270	)
Purchases of held-to-maturity marketable investments			(2,500,000	)	(8,840,000	)
Purchases of property, plant and equipment	(248,10	5)	(189,929	)	(267,944	)
Proceeds from sale of property, plant and equipment	6,77	3	5,591		_	_
Payments for intangible assets	(49,94	0)	(17,455	)	(77,738	)
Net cash provided by (used in) investing activities	7,638,72	8	(6,827	)	1,526,300	
Cash flows from financing activities:						
Proceeds from exercise of stock options	359,50	2	150,000		208,825	
Net cash provided by financing activities	359,50	2	150,000		208,825	

Effect of exchange rates on cash and cash equivalents	51,687	(37,923	)	(17,103	)
Net increase (decrease) in cash and cash equivalents	5,147,745	(1,119,362	)	(1,410,347	)
Cash and cash equivalents at beginning of year	3,533,864	4,653,226		6,063,573	
Cash and cash equivalents at end of year	\$ 8,681,609	\$ 3,533,864	\$	4,653,226	
Supplemental disclosure of cash flow information:					
Cash paid during the year for interest	\$ _	\$ 707	\$	57	
Cash paid during the year for income tax	\$ 71,899	\$ 57,288	\$	39,005	

See accompanying Notes to Consolidated Financial Statements.

#### Notes to Financial Statements of Uroplasty

## UROPLASTY, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2014 and 2013

#### 1. Summary of Significant Accounting Policies

**Nature of Business.** Uroplasty is a medical device company that develops, manufactures and markets innovative, proprietary products for the treatment of voiding dysfunctions. Uroplasty's primary focus is on two products: its Urgent PC<sup>®</sup> Neuromodulation System (Urgent PC System), which Uroplasty believes is the only FDA-cleared minimally invasive, office-based neuromodulation therapy for the treatment of overactive bladder (OAB) and associated symptoms of urinary urgency, urinary frequency, and urge incontinence; and Macroplastique<sup>®</sup> Implants, a urethral bulking agent for the treatment of adult female stress urinary incontinence primarily due to intrinsic sphincter deficiency (ISD). Outside of the U.S., its Urgent PC System is also approved for treatment of fecal incontinence, and Macroplastique is also approved for treatment of male stress incontinence and vesicoureteral reflux.

Uroplasty's primary focus is on growth in the U.S. market, which it entered in 2005. Prior to that, essentially all of its business was outside of the U.S. Uroplasty believe the U.S. market presents a significant opportunity for growth in sales of its products.

Uroplasty's Urgent PC System uses percutaneous tibial nerve stimulation ( PTNS ) to deliver to the tibial nerve an electrical pulse that travels to the sacral nerve plexus, a control center for pelvic floor and bladder function. Uroplasty has received regulatory clearances for sale of its Urgent PC System in the United States, Canada and Europe. Uroplasty launched sales of its second generation Urgent PC System in late 2006. Uroplasty have intellectual property rights relating to key aspects of its neurostimulation therapy, and Uroplasty believes its intellectual property portfolio provides us a competitive advantage.

Uroplasty has sold Macroplastique for urological indications in over 40 countries outside the United States since 1991. In October 2006, Uroplasty received from the FDA pre-market approval for the use of Macroplastique to treat adult female stress urinary incontinence. Uroplasty began marketing Macroplastique in the United States in 2007.

**Principles of Consolidation.** The consolidated financial statements include the accounts of Uroplasty, Inc. and its wholly owned foreign subsidiaries. Uroplasty has eliminated all significant intercompany accounts and transactions in consolidation.

**Revenue Recognition.** Uroplasty recognizes revenue when persuasive evidence of an arrangement exists, title and risk of ownership have passed, the sales price is fixed or determinable and collectability is reasonably assured. Generally, these criteria are met at the time the product is shipped to the customer. Uroplasty includes shipping and handling charges billed to customers in net sales, and include such costs incurred by us in cost of goods sold. Typically its agreements contain no customer acceptance provisions or clauses. Uroplasty sells its products to end users and to distributors. Payment terms range from prepayment to 120 days. The distributor payment terms are not contingent on the distributor selling the product to end users. Customers do not have the right to return products except for warranty claims. Uroplasty offers customary product warranties. During fiscal 2014, 2013 and 2012, none of its customers individually accounted for 10% or more of its consolidated net sales. Uroplasty presents its sales in its statement of operations net of taxes, such as sales, use, value-added and certain excise taxes, collected from the customers and remitted to governmental authorities.

**Use of Estimates.** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Uroplasty's significant accounting policies and estimates include revenue recognition, accounts receivable, valuation of inventory, foreign currency translation/transactions, the determination of recoverability of long-lived and intangible assets, share-based compensation, defined benefit pension plans, and income taxes.

**Share-Based Compensation.** Uroplasty accounts for share-based compensation costs under ASC 718, Compensation – Stock Compensation . ASC 718 covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Uroplasty recognizes the compensation cost relating to share-based payment transactions,

including grants of employee stock options and restricted shares, in its financial statements. Uroplasty measures that cost based on the fair value of the equity or liability instruments issued.

**Defined Benefit Pension Plans.** Uroplasty has a liability attributed to defined benefit pension plans Uroplasty offered to certain former and current employees of its subsidiaries in the UK and the Netherlands. The liability is dependent upon numerous factors, assumptions and estimates, and the continued benefit costs Uroplasty incurs may be significantly affected by changes in key actuarial assumptions such as the discount rate, mortality, compensation rates, or retirement dates used to determine the projected benefit obligation. Additionally, changes made to the provisions of the plans may impact current and future benefit costs. In accordance with the provisions of ASC 715, Compensation – Retirement Benefits , changes in benefit obligations associated with these factors may not be immediately recognized as costs in the statement of operations, but are recognized in future years over the expected average future service of the active employees or the average remaining life expectancies of inactive employees.

**Disclosures About Fair Value of Financial Instruments.** Estimates of fair value for financial assets and liabilities are based on the framework established in the accounting guidance for fair value measurements. The framework defines fair value, provides guidance for measuring fair value and requires certain disclosures. The framework prioritizes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following three broad levels of inputs may be used to measure fair value under the fair value hierarchy:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
  - Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or
- indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active. Level 3: Significant unobservable inputs that cannot be corroborated by observable market data and reflect
- the use of significant management judgment. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions.

If the inputs used to measure the financial assets and liabilities fall within more than one of the different levels described above, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

The following table provides the assets carried at fair value measured on a recurring basis at March 31:

Asset Class 2014	Fair Value	N	Quoted Prices in Active Iarkets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Short-term investments:					
U.S. Government and Agency debt securities	\$ 3,451,000	\$	— \$	3,451,000	\$

Short-term investments:							
U.S. Government and Agency debt securities	\$	3,757,000	\$	— \$	3,757,000	\$	
Long-term investments:							
U.S. Government and Agency debt							
securities		3,452,000			3,452,000		
U.S. Government and U.S. Government A	gency	debt securities.	Uroplas	ty's debt secu	rities consist o	f bonds, i	notes and
treasury hills with risk ratings of $\Delta \Delta \Delta / \Delta s$	aa and	maturity dates	within tu	o vears from	date of nurcha	se Thee	stimated

treasury bills with risk ratings of AAA/Aaa and maturity dates within two years from date of purchase. The estimated fair value of these securities is based on valuations provided by external investment managers.

Remeasurements to fair value on a nonrecurring basis relate primarily to its property, plant and equipment and intangible assets and occur when the derived fair value is below their carrying value on its Consolidated Balance Sheet. As of March 31, 2014, 2013 and 2012 Uroplasty had no remeasurements of such assets to fair value.

#### TABLE OF CONTENTS

The carrying amounts reported in the Consolidated Balance Sheets for Long-term investments include certificates of deposit of \$4,180,000 at March 31, 2013, for which, due to the negligible risk of changes in value resulting from changes in interest rates of these investments, cost approximates fair market value.

The carrying amounts reported in the Consolidated Balance Sheets for cash and cash equivalents, accounts receivable, inventories, other current assets, accounts payable and accrued liabilities approximate fair market value.

**Cash, Cash Equivalents and Marketable Securities.** Uroplasty considers all cash on-hand and highly liquid investments with original maturities of three months or less when purchased to be cash equivalents. Uroplasty classifies marketable securities having original maturities of more than three months when purchased and remaining maturities of one year or less as short-term investments and marketable securities with remaining maturities of more than one year as long-term investments. Uroplasty further classifies marketable securities as either held-to-maturity or available-for-sale. Uroplasty classifies marketable securities as held-to-maturity when Uroplasty believes it has the ability and intent to hold such securities to their scheduled maturity dates. All other marketable securities are classified as available-for-sale. Uroplasty has not designated any of its marketable securities as trading securities.

Uroplasty carries held-to-maturity marketable securities at their amortized cost and available-for-sale marketable securities at their fair value and report any unrealized appreciation or depreciation in the fair value of available-for-sale marketable securities in accumulated other comprehensive income (loss). Uroplasty monitors its investment portfolio for any decline in fair value that is other-than-temporary and record any such impairment as an impairment loss. Uroplasty recorded no impairment losses for other-than-temporary declines in the fair value of marketable securities in fiscal 2014, 2013, and 2012.

Cash and cash equivalents include highly liquid money market funds and debt securities with original maturities of three months or less of \$6.7 million and \$2.2 million at March 31, 2014 and 2013, respectively. Money market funds present negligible risk of changes in value due to changes in interest rates, and their cost approximates their fair market value. Uroplasty maintains cash in bank accounts, which, at times, may exceed federally insured limits. Uroplasty has not experienced any losses in such accounts. Cash and cash equivalents held in foreign bank accounts totaled \$991,000 and \$639,000 at March 31, 2014 and 2013, respectively.

The amortized cost and fair value of its marketable securities classified as available-for-sale at March 31 are summarized as follows:

	Amortized Unrealized Cost Gains		Unrealized Gains	Unrealized Losses	Fair Value	
2014						
Short-term investments:						
U.S. Government and Agency debt securities	\$ 3,450,000	\$	1,000	\$ — \$	3,451,000	
Total	\$ 3,450,000	\$	1,000	\$ — \$	3,451,000	
2013						
Short-term investments:						
U.S. Government and Agency debt securities	\$ 3,756,000	\$	1,000	\$ — \$	3,757,000	

Long-term investments:					
U.S. Government and Agency debt					
securities	3,453,000		(1,000	)	3,452,000
Total	\$ 7,209,000	\$ 1,000	\$ (1,000	)\$	7,209,000

All its available-for-sale marketable securities mature within two years from the date of purchase.

Short-term investments include held-to-maturity certificates of deposit of \$0.0 million and \$4.2 million at March 31, 2014 and 2013, respectively. Long-term investments at March 31, 2013 include \$0.0 million of held-to-maturity certificates of deposit that mature within two years from the date of purchase. There were no long-term, held-to-maturity investments at March 31, 2014. Due to the negligible risk of changes in value due to changes in interest rates of these investments, their cost approximates their fair market value.

Accounts Receivable. Uroplasty grants credit to its customers in the normal course of business and, generally, do not require collateral or any other security to support amounts due. If necessary, Uroplasty has an outside party assist us with performing credit and reference checks and establishing credit limits for the customer. Accounts outstanding longer than the contractual payment terms, are considered past due. Uroplasty carries its accounts receivable at the original invoice amount less an estimated allowance for doubtful receivables based on a periodic review of all outstanding amounts, and less an estimated sales return allowance. Uroplasty determines the allowance for doubtful accounts based on the customer's financial health, and both historical and expected credit loss experience. Uroplasty writes off its accounts receivable when Uroplasty deems them uncollectible. Uroplasty records recoveries of accounts receivable previously written off when received. Uroplasty is not always able to timely anticipate changes in the financial condition of its customers and if circumstances related to these customers deteriorate, its estimates of the recoverability of accounts receivable could be materially affected and Uroplasty may be required to record additional allowances. Alternatively, if more allowances are provided than are ultimately required, Uroplasty may reverse a portion of such provisions in future periods based on the actual collection experience. Uroplasty determines the sales return allowance based on historical experience. Historically, the accounts receivable balances Uroplasty has written off and the sales returns have generally been within its expectations. The allowance for doubtful accounts and sales returns was \$45,000 and \$74,000 at March 31, 2014 and 2013, respectively.

**Inventories.** Uroplasty states inventories at the lower of cost or market using the first-in, first-out method. Uroplasty values at lower of cost or market the slow moving and obsolete inventories based upon current and expected future product sales and the expected impact of product transitions or modifications. Historically, the inventory write-offs have generally been within its expectations. Inventories consist of the following at March 31:

	2014	2013
Raw materials	\$ 136,000	\$ 219,000
Work-in-process	25,000	21,000
Finished goods	356,000	479,000

\$

517.000

\$

719.000

**Property, Plant, and Equipment.** Uroplasty carries property, plant, and equipment, including leasehold improvements, at cost, less accumulated depreciation which consist of the following at March 31:

	2014		2013	
Land	\$ 169,000	\$	157,000	
Building	768,000		716,000	
Leasehold improvements	383,000		383,000	
Internal use software	568,000		543,000	
Equipment	1,573,000		1,374,000	
	3,461,000		3,173,000	
Less accumulated depreciation and amortization	(2,463,000	)	(2,140,000	)
	\$ 998,000	\$	1,033,000	

Uroplasty provides for depreciation using the straight-line method over useful lives of three to seven years for equipment and 40 years for the building. Uroplasty charges maintenance and repairs to expense as incurred. Uroplasty capitalizes improvements and amortize them over the shorter of their estimated useful service lives or the remaining

lease term. Uroplasty recognized depreciation expense of approximately \$323,000, \$290,000 and \$261,000 in fiscal 2014, 2013 and 2012, respectively.

Uroplasty capitalized internal use software and web site development costs of \$25,000, \$75,000, and \$109,000 in fiscal 2014, 2013, and 2012, respectively. These costs are amortized over a three-year period. The net book value of its capitalized software for internal use was \$67,000 and \$123,000 at March 31, 2014 and 2013, respectively.

**Intangible Assets.** Uroplasty's intangible assets are comprised of patents which Uroplasty amortizes on a straight-line basis over their estimated useful lives of six years.

	(	Gross Carrying Amount		Accumulated Amortization		Net value	
March 31, 2014	\$	5,653,000	\$	5,533,000	\$	120,000	
March 31, 2013		5,603,000		5,502,000		101,000	
At March 31, 2014, Uroplasty estimated the following annual amortization for these assets in subsequent fiscal years:							

2015

\$ 42,000