WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORP
Form 10-Q
October 31, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2013

OR

¨ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to

Commission file number: 1-13782

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	25-1615902
(State or other jurisdiction	(I.R.S. Employer

of incorporation or organization) Identification No.)

1001 Air Brake Avenue

Wilmerding, PA 15148
(Address of principal executive offices) (Zip code)
412-825-1000

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ¨

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer ¨ Non-accelerated filer ¨ Smaller reporting company ¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ¨ No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class	Outstanding at October 25, 2013
Common Stock, $.01 par value per share	96,304,944 shares

WESTINGHOUSE AIR BRAKE

TECHNOLOGIES CORPORATION

September 30, 2013

FORM 10-Q

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PART I FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

In thousands, except shares and par value	Unaudited September 30, 2013	December 31, 2012
Assets		
Current Assets		
Cash and cash equivalents	$ 281,007	$ 215,766
Accounts receivable	570,276	389,915
Inventories	400,295	407,039
Deferred income taxes	61,208	60,894
Other	31,648	19,324
Total current assets	1,344,434	1,092,938
Property, plant and equipment	585,355	555,924
Accumulated depreciation	(318,405)	(311,836)
Property, plant and equipment, net	266,950	244,088
Other Assets		
Goodwill	790,756	666,022
Other intangibles, net	376,137	308,321
Other noncurrent assets	38,703	40,173
Total other assets	1,205,596	1,014,516
Total Assets	$ 2,816,980	$ 2,351,542
Liabilities and Shareholders Equity		
Current Liabilities		
Accounts payable	$ 288,026	$ 248,593
Customer deposits	70,896	82,810
Accrued compensation	51,608	53,222
Accrued warranty	43,767	39,860
Current portion of long-term debt	85	43
Other accrued liabilities	87,376	128,531
Total current liabilities	541,758	553,059
Long-term debt	539,606	317,853
Accrued postretirement and pension benefits	60,304	66,388
Deferred income taxes	118,460	91,176
Accrued warranty	18,517	18,352
Other long-term liabilities	21,286	22,697
Total liabilities	1,299,931	1,069,525
Shareholders Equity		
Preferred stock, 1,000,000 shares authorized, no shares issued		

Common stock, $.01 par value; 200,000,000 shares authorized: 132,349,534 shares issued and 96,304,944 and 95,407,368 outstanding at September 30, 2013 and December 31, 2012, respectively	1,323	1,323
Additional paid-in capital	402,527	381,348
Treasury stock, at cost, 36,044,590 and 36,942,166 shares, at September 30, 2013 and December 31, 2012, respectively	(345,603)	(349,388)
Retained earnings	1,506,505	1,297,111
Accumulated other comprehensive loss	(52,079)	(53,564)
Total Westinghouse Air Brake Technologies Corporation shareholders equity	1,512,673	1,276,830
Non-controlling interest	4,376	5,187
Total shareholders equity	1,517,049	1,282,017
Total Liabilities and Shareholders Equity	$ 2,816,980	$ 2,351,542

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Unaudited Three Months Ended September 30,		Unaudited Nine Months Ended September 30,	
In thousands, except per share data	2013	2012	2013	2012
Net sales	$ 631,398	$ 587,593	$ 1,884,910	$ 1,780,722
Cost of sales	(443,265)	(416,314)	(1,321,008)	(1,266,635)
Gross profit	188,133	171,279	563,902	514,087
Selling, general and administrative expense	(63,402)	(59,743)	(191,576)	(180,935)
Engineering expense	(10,921)	(10,753)	(33,535)	(31,047)
Amortization expense	(3,939)	(3,941)	(12,699)	(10,288)
Total operating expenses	(78,262)	(74,437)	(237,810)	(222,270)
Income from operations	109,871	96,842	326,092	291,817
Other income and expenses				
Interest expense, net	(3,829)	(3,070)	(10,714)	(10,303)
Other income (expense) , net	(1,658)	(1,393)	(1,833)	(1,284)
Income from operations before income taxes	104,384	92,379	313,545	280,230
Income tax expense	(30,441)	(29,385)	(95,351)	(93,263)
Net income attributable to Wabtec shareholders	$ 73,943	$ 62,994	$ 218,194	$ 186,967
Earnings Per Common Share				
Basic				
Net income attributable to Wabtec shareholders	$ 0.77	$ 0.66	$ 2.28	$ 1.95
Diluted				
Net income attributable to Wabtec shareholders	$ 0.76	$ 0.65	$ 2.25	$ 1.93
Weighted average shares outstanding				
Basic	95,848	95,286	95,383	95,464
Diluted	97,174	96,542	96,754	96,720

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Unaudited Three Months Ended September 30,		Unaudited Nine Months Ended September 30,	
In thousands	2013	2012	2013	2012
Net income attributable to Wabtec shareholders	$ 73,943	$ 62,994	$ 218,194	$ 186,967
Foreign currency translation gain (loss)	34,179	11,916	(2,799)	6,298
Unrealized (loss) gain on interest rate swap contracts	(411)	(903)	599	(3,064)
Pension benefit plans and post-retirement benefit plans	1,341	(128)	6,746	2,158
Other comprehensive income before tax	35,109	10,885	4,546	5,392
Income tax (expense) benefit related to components of other comprehensive income	(1,075)	333	(3,061)	425
Other comprehensive income, net of tax	34,034	11,218	1,485	5,817
Comprehensive income attributable to Wabtec shareholders	$ 107,977	$ 74,212	$ 219,679	$ 192,784

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Unaudited Nine Months Ended September 30,	
In thousands	2013	2012
Operating Activities		
Net income attributable to Wabtec shareholders	$ 218,194	$ 186,967
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	37,135	31,488
Stock-based compensation expense	17,596	15,007
(Gain) loss on disposal of property, plant and equipment	(641)	674
Excess income tax benefits from exercise of stock options	(9,445)	(2,518)
Changes in operating assets and liabilities, net of acquisitions		
Accounts receivable	(167,175)	(71,430)
Inventories	29,025	(26,599)
Accounts payable	23,542	(18,569)
Accrued income taxes	(2,032)	(17,378)
Accrued liabilities and customer deposits	(45,407)	37,700
Other assets and liabilities	(15,796)	(21,817)
Net cash provided by operating activities	84,996	113,525
Investing Activities		
Purchase of property, plant and equipment	(23,595)	(24,694)
Proceeds from disposal of property, plant and equipment	6,168	931
Acquisitions of business, net of cash acquired	(222,058)	(102,304)
Net cash used for investing activities	(239,485)	(126,067)
Financing Activities		
Proceeds from debt	868,538	211,000
Payments of debt	(649,359)	(173,992)
Proceeds from exercise of stock options and other benefit plans	4,736	3,021
Excess income tax benefits from exercise of stock options	9,445	2,518
Stock repurchase	(5,486)	(27,997)
Cash dividends ($0.09 and $0.06 per share for the nine months ended September 30, 2013 and 2012, respectively)	(8,800)	(5,256)
Net cash provided by financing activities	219,074	9,294
Effect of changes in currency exchange rates	656	(312)
Increase (decrease) in cash	65,241	(3,560)
Cash, beginning of year	215,766	285,615
Cash, end of period	$ 281,007	$ 282,055

The accompanying notes are an integral part of these statements.

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2013 (UNAUDITED)

1. BUSINESS

Wabtec is one of the world s largest providers of value-added, technology-based products and services for the global rail industry. Our products are found on virtually all U.S. locomotives, freight cars and passenger transit vehicles, as well as in more than 100 countries throughout the world. Our products enhance safety, improve productivity and reduce maintenance costs for customers, and many of our core products and services are essential in the safe and efficient operation of freight rail and passenger transit vehicles. Wabtec is a global company with operations in 19 countries. In the first nine months of 2013, about 49% of the Company s revenues came from customers outside the U.S.

2. ACCOUNTING POLICIES

Basis of Presentation The unaudited condensed consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and the rules and regulations of the Securities and Exchange Commission and include the accounts of Wabtec and its majority owned subsidiaries. These condensed consolidated interim financial statements do not include all of the information and footnotes required for complete financial statements. In management s opinion, these financial statements reflect all adjustments of a normal, recurring nature necessary for a fair presentation of the results for the interim periods presented. Results for these interim periods are not necessarily indicative of results to be expected for the full year.

The Company operates on a four-four-five week accounting quarter, and the quarters end on or about March 31, June 30, September 30 and December 31.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in Wabtec s Annual Report on Form 10-K for the year ended December 31, 2012. The December 31, 2012 information has been derived from the Company s Annual Report on Form 10-K for the year ended December 31, 2012.

Capital Structure On May 14, 2013, our stockholders approved an amendment to our Amended and Restated Certificate of Incorporation to increase the number of authorized shares of our common stock to 200.0 million shares. In addition, on May 14, 2013, our Board of Directors approved a two-for-one split of the Company s issued and outstanding common stock in the form of a 100% stock dividend. The increase in the authorized shares and the stock split became effective on May 14, 2013 and June 11, 2013, respectively.

The Company issued approximately 66.2 million shares of its common stock as a result of the two-for-one stock split. The par value of the Company s common stock remained unchanged at $0.01 per share.

Information regarding shares of common stock (except par value per share), retained earnings, and net income per common share attributable to Wabtec shareholders for all periods presented reflects the two-for-one split of the Company s common stock. The number of shares of the Company s common stock issuable upon exercise of outstanding stock options and vesting of other stock-based awards was proportionally increased, and the exercise price per share thereof was proportionally decreased, in accordance with the terms of the stock incentive plans.

Reclassifications Certain prior year amounts have been reclassified where necessary to conform to the current year presentation.

Revenue Recognition Revenue is recognized in accordance with Accounting Standards Codification (ASC) 605 Revenue Recognition . Revenue is recognized when products have been shipped to the respective customers, title has passed and the price for the product has been determined.

In general, the Company recognizes revenues on long-term contracts based on the percentage of completion method of accounting. The units-of-delivery method or other input-based or output-based measures, as appropriate, are used to measure the progress toward completion of individual contracts. Contract revenues and cost estimates are reviewed and revised at a minimum quarterly and adjustments are reflected in the accounting period as such amounts are determined. Provisions are made currently for estimated losses on uncompleted contracts. Unbilled accounts receivables were $213.5 million and $97.1 million, customer deposits were $70.9 million and $82.8 million, and provisions for loss contracts were $13.8 million and $14.2 million at September 30, 2013 and December 31, 2012, respectively.

Certain pre-production costs relating to long-term production and supply contracts have been deferred and will be recognized over the life of the contracts. Deferred pre-production costs were $17.8 million and $20.5 million at September 30, 2013 and December 31, 2012, respectively.

Use of Estimates The preparation of financial statements in conformity with generally accepted accounting principles in the United States requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from the estimates. On an ongoing basis, management reviews its estimates based on currently available information. Changes in facts and circumstances may result in revised estimates.

Financial Derivatives and Hedging Activities The Company has periodically entered into foreign currency forward contracts to reduce the impact of changes in currency exchange rates. Forward contracts are agreements with a counter-party to exchange two distinct currencies at a set exchange rate for delivery on a set date at some point in the future. There is no exchange of funds until the delivery date. At the delivery date the Company can either take delivery of the currency or settle on a net basis. At September 30, 2013, the Company had no material foreign currency forward contracts.

To reduce the impact of interest rate changes on a portion of its variable-rate debt, the Company entered into a forward starting interest rate swap agreement with a notional value of $150.0 million. Effective July 31, 2013, with a termination date of November 7, 2016, this interest rate swap agreement converts a portion of the Company s then outstanding debt from a variable rate to a fixed-rate borrowing. The Company is exposed to credit risk in the event of nonperformance by the counterparty. However, since only the cash interest payments are exchanged, exposure is significantly less than the notional amount. The counterparty is a large financial institution with an excellent credit rating and history of performance. The Company currently believes the risk of nonperformance is negligible. The Company concluded that the interest rate swap agreement qualifies for special cash flow hedge accounting which requires the recording of the fair value of the interest rate swap agreement and permits the corresponding adjustment to other comprehensive income (loss), net of tax, on the balance sheet. During the term of the interest rate swap agreement the interest rate on the notional value will be fixed at 1.415% plus the Alternate Rate margin. As of September 30, 2013, the Company has recorded a current liability of $3.3million and a corresponding offset in accumulated other comprehensive loss of $2.0 million, net of tax, related to this agreement.

Foreign Currency Translation Assets and liabilities of foreign subsidiaries, except for the Company s Mexican operations whose functional currency is the U.S. Dollar, are translated at the rate of exchange in effect on the balance sheet date while income and expenses are translated at the average rates of exchange prevailing during the year. Foreign currency gains and losses resulting from transactions, and the translation of financial statements are recorded in the Company s consolidated financial statements based upon the provisions of ASC 830 Foreign Currency Matters. The effects of currency exchange rate changes on intercompany transactions and balances of a long-term investment nature are accumulated and carried as a component of accumulated other comprehensive loss. The effects of currency exchange rate changes on intercompany transactions that are denominated in a currency other than an entity s functional currency are charged or credited to earnings. Foreign exchange transaction losses recognized in other income (expense), net were $1.0 million and $2.9 million for the three and nine months ended September 30, 2013, respectively. Foreign exchange transaction losses recognized in other income (expense), net were $1.4 million and $0.4 million for the three and nine months ended September 30, 2012, respectively.

Non-controlling Interests In accordance with ASC 810, the Company has classified non-controlling interests as equity on our condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012. Net income attributable to non-controlling interests for the three and nine months ended September 30, 2013 and 2012 was not material.

Other Comprehensive Income Comprehensive income is defined as net income and all other non-owner changes in shareholders equity.

The changes in accumulated other comprehensive loss by component, net of tax, for the nine months ended September 30, 2013 are as follows:

In thousands	Foreign currency translation	Interest rate swap contracts	Pension and post retirement benefit plans	Total
Balance at December 31, 2012	$ 11,981	$ (2,459)	$ (63,086)	$ (53,564)
Other comprehensive income before reclassifications	(2,799)	335	1,188	(1,276)
Amounts reclassified from accumulated other comprehensive income		13	2,748	2,761
Net current period other comprehensive income	(2,799)	348	3,936	1,485
Balance at September 30, 2013	$ 9,182	$ (2,111)	$ (59,150)	$ (52,079)

Reclassifications out of accumulated other comprehensive loss for the three months ended September 30, 2013 are as follows:

In thousands	Amount reclassified from accumulated other comprehensive income	Affected line item in the Condensed Consolidated Statements of Operations
Amortization of defined pension and post retirement items		
Amortization of initial net obligation and prior service cost	$ (672)	Cost of sales
Amortization of net loss	1,832	Cost of sales
	1,160	Income from Operations
	(371)	Income tax expense
	$ 789	Net income

Reclassifications out of accumulated other comprehensive loss for the nine months ended September 30, 2013 are as follows:

In thousands	Amount reclassified from accumulated other comprehensive income	Affected line item in the Condensed Consolidated Statements of Operations
Amortization of defined pension and post retirement items		
Amortization of initial net obligation and prior service cost	$ (1,896)	Cost of sales
Amortization of net loss	5,878	Cost of sales
	3,982	Income from Operations
	(1,234)	Income tax expense
	$ 2,748	Net income

3. ACQUISITIONS

The Company has made the following acquisitions within the Transit Segment:

· On October 1, 2012, the Company acquired LH Group (LH), a UK-based provider of maintenance and overhaul services for the passenger transit market, for a net purchase price of approximately $48.1 million, net of cash, resulting in preliminary goodwill of $20.1 million, none of which will be deductible for tax purposes.

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On July 13, 2012, the Company acquired Tec Tran Corp. and its affiliates (Tec Tran), the only U.S.-owned manufacturer of hydraulic braking systems for transit cars, based in North Carolina, for a net purchase price of approximately $8.3 million, net of cash, resulting in additional goodwill of $1.7 million, which will be deductible for tax purposes.

- On June 14, 2012, the Company acquired Mors Smitt Holding (Mors Smitt), a leading manufacturer of electronic components for rail and industrial markets with operations in the Netherlands, the United Kingdom, the U.S., France, China and Hong-Kong, for a net purchase price of approximately $90.0 million, net of cash, resulting in additional goodwill of $42.9 million, none of which will be deductible for tax purposes.

The Company has made the following acquisitions within the Freight Segment:

- On September 24, 2013, the Company acquired Longwood Industries, Inc (Longwood), a manufacturer of specialty rubber products for transportation, oil and gas, and industrial markets, for a net purchase price of approximately $83.9 million, net of cash, resulting in preliminary goodwill of $41.5 million, none of which will be deductible for tax purposes.

- On July 30, 2013, the Company acquired Turbonetics Holdings, Inc (Turbonetics), a manufacturer of turbochargers and related components for various industrial markets, for a net purchase price of approximately $23.1 million, net of cash, resulting in preliminary goodwill of $6.9 million, none of which will be deductible for tax purposes.

- On February 26, 2013, the Company acquired Transdyne (Transdyne), a distributor of wear-protection components and other hardware used primarily on railroad freight cars, for a net purchase price of approximately $2.4 million, net of cash, resulting in preliminary goodwill of $0.5 million, which will be deductible for tax purposes.

- On January 31, 2013, the Company acquired Napier Turbochargers Ltd. (Napier), a UK-based provider of turbochargers and related parts for the worldwide power generation and marine markets, for a net purchase price of approximately $112.3 million, net of cash, resulting in preliminary goodwill of $68.4 million, none of which will be deductible for tax purposes.

- On July 31, 2012, the Company acquired Winco Equipamentos Ferroviarios Ltda. (Winco), an established marketing and sales company and provider of freight car components with capabilities including value-added engineering and assembly, service, technical support and logistics, based in Brazil, for an initial net payment of approximately $3.7

million, net of cash, resulting in additional goodwill of $3.8 million, none of which will be deductible for tax purposes. In addition to the $3.7 million, the purchase agreement includes contingent consideration to be paid in future periods based on the achievement of certain financial results.
The acquisitions listed above include escrow deposits of $20.8 million, which act as security for indemnity and other claims in accordance with the purchase and related escrow agreements.

For the Longwood, Turbonetics, Transdyne, LH, and Napier acquisitions, the following table summarizes the preliminary estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition. For the Winco, Tec Tran and Mors Smitt acquisition, the following table summarizes the final fair values of the assets acquired and liabilities assumed at the date of acquisition.

In thousands	Longwood September 24, 2013	Turbonetics July 30, 2013	Transdyne February 26, 2013	Napier January 31, 2013	LH October 1, 2012	Winco July 31, 2012	Tec Tran July 13, 2012	Mors Smitt June 14, 2012
Current assets	$ 19,632	$ 5,550	$ 1,062	$ 15,934	$ 19,126	$ 1,584	$ 1,955	$ 23,649
Property, plant & equipment	14,838	996	83	9,184	5,874	47	116	10,389
Goodwill and other intangible assets	73,013	18,088	1,485	106,373	38,712	6,471	6,717	79,730
Other assets	187					1,825		944
Total assets acquired	107,670	24,634	2,630	131,491	63,712	9,927	8,788	114,712
Total liabilities assumed	(23,807)	(1,510)	(228)	(19,150)	(15,592)	(6,271)	(470)	(24,724)
Net assets acquired	$ 83,863	$ 23,124	$ 2,402	$ 112,341	$ 48,120	$ 3,656	$ 8,318	$ 89,988

The total goodwill and other intangible assets for acquisitions listed in the table above was $330.5 million, of which $185.8 million and $144.7 million was related to goodwill and other intangible assets, respectively. Of the allocation of $144.7 million of acquired intangible assets for the companies listed in the above table exclusive of goodwill, $107.4 million was assigned to customer relationships, $27.6 million was assigned to trade names, $4.7 million was assigned to patents, $0.6 million was assigned to non-compete agreements, $0.8 million was assigned to favorable leasehold interest and $3.6 million was assigned to customer backlog. The trade names are considered to have an indefinite useful life, while the customer relationships average useful life is 20 years, the patents useful life is twelve years, the favorable leasehold interest useful life is five years and the non-compete agreements average useful life is two years.

The following unaudited pro forma financial information presents income statement results as if the acquisitions listed above had occurred on January 1, 2012:

In thousands	Three Months Ended September 30, 2013	Three Months Ended September 30, 2012	Nine Months Ended September 30, 2013	Nine Months Ended September 30, 2012

Net sales	$	647,832	$	640,557	$	1,947,935	$	1,980,752
Gross profit		190,556		185,138		577,014		570,790
Net income attributable to Wabtec shareholders		74,496		68,077		222,999		206,059
Diluted earnings per share								
As Reported	$	0.76	$	0.65	$	2.25	$	1.93
Pro forma	$	0.76	$	0.70	$	2.30	$	2.12

4. INVENTORIES

The components of inventory, net of reserves, were:

In thousands		September 30, 2013		December 31, 2012
Raw materials	$	167,792	$	186,341
Work-in-process		135,530		129,605
Finished goods		96,973		91,093
Total inventories	$	400,295	$	407,039

5. INTANGIBLES

The change in the carrying amount of goodwill by segment for the nine months ended September 30, 2013 is as follows:

In thousands	Freight Segment	Transit Segment	Total
Balance at December 31, 2012	$ 397,184	$ 268,838	$ 666,022
Acquisitions	123,431		123,431
Adjustments to preliminary purchase allocation	(891)	1,269	378
Foreign currency impact	(2,262)	3,187	925
Balance at September 30, 2013	$ 517,462	$ 273,294	$ 790,756

As of September 30, 2013 and December 31, 2012, the Company s trademarks had a net carrying amount of $144.0 million and $131.3 million, respectively, and the Company believes these intangibles have an indefinite life.

Intangible assets of the Company, other than goodwill and trademarks, consist of the following:

In thousands	September 30, 2013	December 31, 2012
Patents and other, net of accumulated amortization of $36,947 and $35,556	$ 13,995	$ 11,835
Customer relationships, net of accumulated amortization of $40,911 and $31,572	218,169	165,160
Total	$ 232,164	$ 176,995

The weighted average remaining useful life of patents, customer relationships and intellectual property were nine years, 17 years and 16 years, respectively. Amortization expense for intangible assets was $3.9 million and $12.7 million for the three and nine months ended September 30, 2013, respectively, and $3.9 million and $10.3 million for the three and nine months ended September 30, 2012, respectively.

Amortization expense for the five succeeding years is as follows (in thousands):

Remainder of 2013	$ 4,657
2014	17,416
2015	16,211
2016	16,059
2017	14,534

6. LONG-TERM DEBT

Long-term debt consisted of the following:

In thousands	September 30, 2013	December 31, 2012
4.375% Senior Notes, due 2023	$ 250,000	$
6.875% Senior Notes, due 2013		150,000
Revolving Credit Facility	289,000	167,000
Capital Leases	691	896
Total	539,691	317,896
Less current portion	85	43
Long-term portion	$ 539,606	$ 317,853

2011 Refinancing Credit Agreement

On November 7, 2011, the Company refinanced its existing revolving credit and term loan facility with a consortium of commercial banks. This 2011 Refinancing Credit Agreement provides the Company with a $600 million, five-year revolving credit facility. The Company incurred approximately $1.9 million of deferred financing cost related to the 2011 Refinancing Credit Agreement. The facility expires on November 7, 2016. The 2011 Refinancing Credit Agreement borrowings bear variable interest rates indexed to the indices described below. At September 30, 2013, the Company had available bank borrowing capacity, net of $60.1 million of letters of credit, of approximately $250.9 million, subject to certain financial covenant restrictions.

Under the 2011 Refinancing Credit Agreement, the Company may elect a Base Rate of interest or an interest rate based on the London Interbank Offered Rate (LIBOR) of interest (the Alternate Rate). The Base Rate adjusts on a daily basis and is the greater of the Federal Funds Effective Rate plus 0.5%per annum, the PNC, N.A. prime rate or the Daily LIBOR Rate plus 100 basis points plus a margin that ranges from 0 to 75 basis points. The Alternate Rate is based on quoted LIBOR rates plus a margin that ranges from 75 to 175 basis points. Both the Base Rate and Alternate Rate margins are dependent on the Company s consolidated total indebtedness to cash flow ratios. The current Base Rate margin is 0 basis points and the Alternate Rate margin is 100 basis points.

At September 30, 2013 the weighted average interest rate on the Company s variable rate debt was 1.19%. On January 12, 2012, the Company entered into a forward starting interest rate swap agreement with a notional value of $150.0 million. The effective date of the interest rate swap agreement was July 31, 2013, and the termination date is November 7, 2016. The impact of the interest rate swap agreement converts a portion of the Company s outstanding debt from a variable rate to a fixed-rate borrowing. During the term of the interest rate swap agreement the interest rate on the notional value will be fixed at 1.415% plus the Alternate Rate margin. The Company is exposed to credit risk in the event of nonperformance by the counterparty. However, since only the cash interest payments are exchanged, exposure is significantly less than the notional amount. The counterparty is a large financial institution with an excellent credit rating and history of performance. The Company currently believes the risk of nonperformance is negligible.

The 2011 Refinancing Credit Agreement limits the Company s ability to declare or pay cash dividends and prohibits the Company from declaring or making other distributions, subject to certain exceptions. The 2011 Refinancing Credit Agreement contains various other covenants and restrictions including the following limitations: incurrence of additional indebtedness; mergers, consolidations, sales of assets and acquisitions; additional liens; sale and leasebacks; permissible investments, loans and advances; certain debt payments; and imposes a minimum interest expense coverage ratio of 3.0 and a maximum debt to cash flow ratio of 3.25. The Company does not expect that these measurements will limit the Company in executing our operating activities.

4.375% Senior Notes Due August 2023

In August 2013, the Company issued $250.0 million of Senior Notes due in 2023 (the 2013 Notes). The 2013 Notes were issued at 99.879% of face value. Interest on the 2013 Notes accrues at a rate of 4.375% per annum and is payable semi-annually on February 15 and August 15 of each year. The proceeds were used to repay debt outstanding under the Company s existing credit agreement, and for general corporate purposes. The principal balance is due in full at maturity. The Company incurred $2.6 million of deferred financing costs related to the issuance.

The Notes are senior unsecured obligations of the Company and rank pari passu with all existing and future senior debt and senior to all existing and future subordinated indebtedness of the Company. The indenture under which the Notes were issued contains covenants and restrictions which limit among other things, the following: the incurrence of indebtedness, payment of dividends and certain distributions, sale of assets, change in control, mergers and consolidations and the incurrence of liens.

The Company is in compliance with the restrictions and covenants in the indenture under which the Notes were issued and expects that these restrictions and covenants will not be any type of limiting factor in executing our operating activities.

6.875% Senior Notes Due July 31, 2013

In August 2003, the Company issued $150.0 million of Senior Notes due in 2013 (the 2003 Notes). The 2003 Notes were issued at par. Interest on the 2003 Notes accrued at a rate of 6.875% per annum and was payable semi-annually on January 31 and July 31 of each year. The proceeds were used to repay debt outstanding under the Company s existing credit agreement, and for general corporate purposes. The Company paid off the 2003 Notes, which matured on July 31, 2013 utilizing available capacity under the 2011 Refinancing Credit Agreement.

7. EMPLOYEE BENEFIT PLANS

Defined Benefit Pension Plans

The Company sponsors defined benefit pension plans that cover certain U.S., Canadian, German, and United Kingdom employees and which provide benefits of stated amounts for each year of service of the employee.

The Company uses a December 31 measurement date for the plans.

The following tables provide information regarding the Company s defined benefit pension plans summarized by U.S. and international components.

	U.S. Three months ended September 30,		International Three months ended September 30,	
In thousands, except percentages	2013	2012	2013	2012
Net periodic benefit cost				
Service cost	$ 111	$ 94	$ 505	$ 493
Interest cost	490	501	1,651	1,773
Expected return on plan assets	(752)	(771)	(2,087)	(2,035)
Net amortization/deferrals	753	659	849	681
Settlement loss recognized			166	844
Net periodic benefit cost	$ 602	$ 483	$ 1,084	$ 1,756
Assumptions				
Discount rate	3.90%	4.30%	4.30%	4.96%
Expected long-term rate of return	7.50%	7.50%	6.09%	6.12%
Rate of compensation increase	3.00%	3.00%	3.10%	3.21%

	U.S. Nine months ended September 30,		International Nine months ended September 30,	
In thousands, except percentages	2013	2012	2013	2012
Net periodic benefit cost				
Service cost	$ 323	$ 285	$ 1,524	$ 1,479
Interest cost	1,472	1,585	4,984	5,309
Expected return on plan assets	(2,232)	(2,321)	(6,304)	(6,085)
Net amortization/deferrals	2,431	2,272	2,570	2,032
Settlement loss recognized			166	1,137
Net periodic benefit cost	$ 1,994	$ 1,821	$ 2,940	$ 3,872
Assumptions				
Discount rate	3.90%	4.30%	4.30%	4.96%
Expected long-term rate of return	7.50%	7.50%	6.09%	6.12%
Rate of compensation increase	3.00%	3.00%	3.10%	3.21%

The Company s funding methods are based on governmental requirements and differ from those methods used to recognize pension expense. The Company expects to contribute $4.9 million to the international plans and does not expect to make a contribution to the U.S. plans during 2013.

Post Retirement Benefit Plans

In addition to providing pension benefits, the Company has provided certain unfunded postretirement health care and life insurance benefits for a portion of North American employees. The Company is not obligated to pay health care and life insurance benefits to individuals who had retired prior to 1990.

The Company uses a December 31 measurement date for all post retirement plans.

The following tables provide information regarding the Company s post retirement benefit plans summarized by U.S. and international components.

	U.S. Three months ended September 30,		International Three months ended September 30,	
In thousands, except percentages	2013	2012	2013	2012
Net periodic benefit cost				
Service cost	$ 22	$ (1)	$ 12	$ 11
Interest cost	192	339	42	51
Net amortization/deferrals	(367)	(212)	(75)	(83)
Net periodic benefit (credit) cost	$ (153)	$ 126	$ (21)	$ (21)
Assumptions				
Discount rate	3.90%	4.30%	4.30%	5.15%

	U.S. Nine months ended September 30,		International Nine months ended September 30,	
In thousands, except percentages	2013	2012	2013	2012
Net periodic benefit cost				
Service cost	$ 36	$ 18	$ 36	$ 33
Interest cost	834	1,040	129	151
Net amortization/deferrals	(791)	(613)	(228)	(247)
Net periodic benefit (credit) cost	$ 79	$ 445	$ (63)	$ (63)
Assumptions				
Discount rate	3.90%	4.30%	4.30%	5.15%

8. STOCK-BASED COMPENSATION

As of September 30, 2013, the Company maintains employee stock-based compensation plans for stock options, restricted stock, restricted units, and incentive stock awards as governed by the 2011 Stock Incentive Compensation Plan (the 2011 Plan) and the 2000 Stock Incentive Plan, as amended (the 2000 Plan). The 2011 Plan has a 10-year term through March 27, 2021 and provides a maximum of 3,800,000 shares for grants or awards. The 2011 Plan was approved by stockholders of Wabtec on May 11, 2011. The Company also maintains a Non-Employee Directors Fee and Stock Option Plan (Directors Plan). No awards may be made under the 2000 Plan or the Directors Plan subsequent to October 31, 2016.

Stock-based compensation expense was $17.6 million and $15.4 million for the nine months ended September 30, 2013 and 2012, respectively. Included in the stock-based compensation expense for the nine months ended September 30, 2013 above is $1.7 million of expense related to stock options, $3.9 million related to restricted stock, $1.3 million related to restricted units, $10.0 million related to incentive stock awards and $0.7 million related to awards issued for Directors fees. At September 30, 2013, unamortized compensation expense related to stock options, restricted stock, restricted units and incentive stock awards expected to vest totaled $25.9 million and will be recognized over a weighted average period of 1.4 years.

Stock Options Stock options are granted to eligible employees and directors at the fair market value, which is the average of the high and low Wabtec stock price on the date of grant. Under the 2011 Plan and the 2000 Plan, options become exercisable over a four-year vesting period and expire 10 years from the date of grant.

The following table summarizes the Company s stock option activity and related information for the 2011 Plan, the 2000 Plan and the Directors Plan for the nine months ended September 30, 2013:

	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate intrinsic value (in thousands)
Outstanding at December 31, 2012	1,465,678	$ 20.24	6.3	$ 34,487
Granted	116,392	48.29		1,661
Exercised	(325,552)	14.55		(15,630)
Canceled	(1,138)	46.91		(18)
Outstanding at September 30, 2013	1,255,380	$ 24.32	6.3	$ 48,009
Exercisable at September 30, 2013	819,483	$ 18.83	5.5	$ 35,834

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

	Nine months ended September 30,	
	2013	2012
Dividend yield	.21%	.23%
Risk-free interest rate	1.38%	1.35%
Stock price volatility	43.8%	44.95%
Expected life (years)	5.0	5.0

The dividend yield is based on the Company s dividend rate and the current market price of the underlying common stock at the date of grant. Expected life in years is determined from historical stock option exercise data. Expected volatility is based on the historical volatility of the Company s stock. The risk-free interest rate is based on the U.S. Treasury bond rates for the expected life of the option.

Restricted Stock, Restricted Units and Incentive Stock Beginning in 2006 the Company adopted a restricted stock program. As provided for under the 2011 and 2000 Plans, eligible employees are granted restricted stock or restricted units that generally vest over four years from the date of grant. Under the Directors Plan, restricted stock awards vest one year from the date of grant.

In addition, the Company has issued incentive stock awards to eligible employees that vest upon attainment of certain cumulative three year performance goals. Based on the Company s performance for each three-year period then ended, the incentive stock awards can vest and be awarded ranging from 0% to 200% of the initial incentive stock awards granted. The incentive stock awards included in the table below represent the number of shares that are expected to vest based on the Company s estimate for meeting those established performance targets. As of September 30, 2013, the Company estimates that it will achieve 200%, 168% and 100% for the incentive stock awards expected to vest based on performance for the three-year periods ending December 31, 2013, 2014, and 2015, respectively, and has recorded incentive compensation expense accordingly. If our estimate of the number of these stock awards expected to vest changes in a future accounting period, cumulative compensation expense could increase or decrease and will be recognized in the current period for the elapsed portion of the vesting period and would change future expense for the remaining vesting period.

Compensation expense for the restricted stock and incentive stock awards is based on the average of the high and low Wabtec stock price on the date of grant and recognized over the applicable vesting period.

The following table summarizes the restricted stock and unit activity for the 2011 Plan, the 2000 Plan and the Directors Plan, and incentive stock awards activity for the 2011 Plan and the 2000 Plan with related information for the nine months ended September 30, 2013:

	Restricted Stock and Units	Incentive Stock Awards	Weighted Average Grant Date Fair Value

Outstanding at December 31, 2012	546,773	1,329,078	$ 26.69
Granted	172,887	200,090	48.56
Vested	(204,494)	(570,918)	20.86
Adjustment for incentive stock awards expected to vest		110,608	34.97
Canceled	(1,288)	(6,350)	20.50
Outstanding at September 30, 2013	513,878	1,062,508	$ 35.34

9. INCOME TAXES

The overall effective income tax rate was 29.2% and 30.4% for the three and nine months ended September 30, 2013, respectively, and 31.8% and 33.3% for the three and nine months ended September 30, 2012, respectively. For the three months ended September 30, 2013, the decrease in the effective rate is primarily due to a benefit recorded for the enacted reduction of a foreign statutory tax rate. For the nine months ended September 30, 2013, the effective rate also includes benefits for the retroactive extension of the R&D tax credit and an increase in foreign income taxed at a lower statutory rates.

As of September 30, 2013, the liability for income taxes associated with uncertain tax positions is $10.9 million, of which $4.1 million, if recognized, would favorably affect the Company s effective tax rate. As of December 31, 2012 the liability associated with uncertain tax positions was $11.3 million, of which $3.7 million, if recognized, would favorably affect the Company s effective tax rate.

The Company includes interest and penalties related to uncertain tax positions in income tax expense. As of September 30, 2013 and December 31, 2012 the total accrued interest and penalties are $2.5 million and $1.4 million, respectively.

At this time, the Company believes that it is reasonably possible that unrecognized tax benefits of approximately $1.6 million may change within the next 12 months due to the expiration of statutory review periods and current examinations. With limited exception, the Company is no longer subject to examination by various U.S. and foreign taxing authorities for years before 2011.

10. EARNINGS PER SHARE

The computation of basic and diluted earnings per share for net income attributable to Wabtec shareholders is as follows:

	Three Months Ended September 30,	
In thousands, except per share	2013	2012
Numerator		
Numerator for basic and diluted earnings per common share net income attributable to Wabtec shareholders	$ 73,943	$ 62,994
Less: dividends declared common shares and non-vested restricted stock	(4,003)	(2,376)
Undistributed earnings	69,940	60,618
Percentage allocated to common shareholders(1)	99.6%	99.5%
	69,660	60,315
Add: dividends declared common shares	3,986	2,370
Numerator for basic and diluted earnings per common share	$ 73,646	$ 62,685
Denominator		
Denominator for basic earnings per common share weighted-average shares	95,848	95,286
Effect of dilutive securities:		
Assumed conversion of dilutive stock-based compensation plans	1,326	1,256
Denominator for diluted earnings per common share adjusted weighted-average shares and assumed conversion	97,174	96,542
Net income per common share attributable to Wabtec shareholders		
Basic	$ 0.77	$ 0.66
Diluted	$ 0.76	$ 0.65

(1) Basic weighted-average common shares outstanding		
Basic weighted-average common shares outstanding and non-vested restricted stock expected to vest	95,848	95,286
Percentage allocated to common shareholders	96,273	95,772
	99.6%	99.5%

	Nine Months Ended September 30,	
In thousands, except per share	2013	2012
Numerator		
Numerator for basic and diluted earnings per common share net income attributable to Wabtec shareholders	$ 218,194	$ 186,967
Less: dividends declared common shares and non-vested restricted stock	(8,799)	(5,256)
Undistributed earnings	209,395	181,711

Percentage allocated to common shareholders(1)	99.5%	99.5%
	208,348	180,802
Add: dividends declared common shares	8,757	5,243
Numerator for basic and diluted earnings per common share	$ 217,105	$ 186,045
Denominator		
Denominator for basic earnings per common share weighted-average shares	95,383	95,464
Effect of dilutive securities:		
Assumed conversion of dilutive stock-based compensation plans	1,371	1,256
Denominator for diluted earnings per common share adjusted weighted-average shares and assumed conversion	96,754	96,720
Net income per common share attributable to Wabtec shareholders		
Basic	$ 2.28	$ 1.95
Diluted	$ 2.25	$ 1.93

(1) Basic weighted-average common shares outstanding	95,383	95,464
Basic weighted-average common shares outstanding and non-vested restricted stock expected to vest	95,850	95,977
Percentage allocated to common shareholders	99.5%	99.5%

The Company s non-vested restricted stock contains rights to receive nonforfeitable dividends, and thus, are participating securities requiring the two-class method of computing earnings per share. The calculation of earnings per share for common stock shown above excludes the income attributable to the non-vested restricted stock from the numerator and excludes the dilutive impact of those shares from the denominator.

11. WARRANTIES

The following table reconciles the changes in the Company s product warranty reserve as follows:

	Nine Months Ended September 30,	
In thousands	2013	2012
Balance at December 31, 2012 and 2011, respectively	$ 58,212	$ 50,640
Warranty expense	18,677	18,298
Acquisitions	2,244	494
Warranty claim payments	(16,740)	(11,971)
Foreign currency impact/other	(109)	36
Balance at September 30, 2013 and 2012, respectively	$ 62,284	$ 57,497

12. FAIR VALUE MEASUREMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

ASC 820 Fair Value Measurements and Disclosures defines fair value, establishes a framework for measuring fair value and explains the related disclosure requirements. ASC 820 indicates, among other things, that a fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability and defines fair value based upon an exit price model.

Valuation Hierarchy ASC 820 establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Company s assumptions used to measure assets and liabilities at fair value. A financial asset or liability s classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following table provides the liabilities carried at fair value measured on a recurring basis as of September 30, 2013, which are included in other current liabilities on the Condensed Consolidated Balance sheet:

In thousands	Total Carrying Value at September 30, 2013	Fair Value Measurements at September 30, 2013 Using Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Interest rate swap agreement	3,343		3,343	
Total	$ 3,343	$	$ 3,343	$

The following table provides the liabilities carried at fair value measured on a recurring basis as of December 31, 2012, which is included in other current liabilities on the Condensed Consolidated Balance sheet:

In thousands	Total Carrying Value at December 31, 2012	Fair Value Measurements at December 31, 2012 Using Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Interest rate swap agreement	4,070		4,070	
Total	$ 4,070	$	$ 4,070	$

To reduce the impact of interest rate changes on a portion of its variable-rate debt, the Company entered into interest rate swaps which effectively converted a portion of the debt from variable to fixed-rate borrowings during the term of the swap contracts. For certain derivative contracts whose fair values are based upon trades in liquid markets, such as interest rate swaps, valuation model inputs can generally be verified and valuation techniques do not involve significant management judgment. The fair values of such financial instruments are generally classified within Level 2 of the fair value hierarchy.

As a result of our global operating activities the Company is exposed to market risks from changes in foreign currency exchange rates, which may adversely affect our operating results and financial position. When deemed appropriate, the Company minimizes these risks through entering into foreign currency forward contracts. The foreign currency forward contracts are valued using broker quotations, or market transactions in either the listed or over-the counter markets. As such, these derivative instruments are classified within level 2.

The Company s cash and cash equivalents are highly liquid investments purchased with an original maturity of three months or less and are considered Level 1 on the fair value valuation hierarchy. The fair value of cash and cash equivalents approximated the carrying value at September 30, 2013 and December 31, 2012. The Company s defined benefit pension plan assets consist primarily of equity security funds, debt security funds and temporary cash and cash equivalent investments. Generally, all plan assets are considered Level 2 based on the fair value valuation hierarchy. The 2013 Notes and the 2003 Notes are considered Level 2 based on the fair value valuation hierarchy.

The estimated fair values and related carrying values of the Company s financial instruments are as follows:

	September 30, 2013		December 31, 2012	
In thousands	Carry Value	Fair Value	Carry Value	Fair Value
Interest rate swap agreement	$ 3,343	$ 3,343	$ 4,070	$ 4,070
4.375% Senior Notes	250,000	249,698		
6.875% Senior Notes			150,000	154,125

The fair value of the Company s interest rate swap agreement, the 2013 Notes and the 2003 Notes were based on dealer quotes and represent the estimated amount the Company would pay to the counterparty to terminate the agreement.

13. COMMITMENTS AND CONTINGENCIES

Claims have been filed against the Company and certain of its affiliates in various jurisdictions across the United States by persons alleging bodily injury as a result of exposure to asbestos-containing products. Further information and detail on these claims is described in the Company s Annual Report on Form 10-K for the year ended December 31, 2012, in Note 18 therein, filed on February 22, 2013. During the first nine months for 2013, there were no material changes to the information described in the Form 10-K, except as regarding the disclosure related to the claim by Faiveley Transport USA. The Faiveley plaintiffs agreed to reduce the damage award to $15.0 million, plus interest, in lieu of a new trial on damages. In accordance with the decision entered by the appellete court, Wabtec paid the Faiveley plaintiffs a total of approximately $15.8 million, and the case is closed.

The Company is also subject to litigation from time to time arising out of its operations in the ordinary course of business, including claims based on product liability, contracts, intellectual property, or other causes of action. Further information and detail on any potentially material litigation is as described in the Company s Annual Report on Form 10-K for the year ended December 31, 2012, in Note 18 therein, filed on February 22, 2013. During the first nine months of 2013, there were no material changes to the information described in the Form 10-K.

14. SEGMENT INFORMATION

Wabtec has two reportable segments the Freight Segment and the Transit Segment. The key factors used to identify these reportable segments are the organization and alignment of the Company s internal operations, the nature of the products and services, and customer type. The business segments are:

Freight Segment primarily manufactures and services components for new and existing freight cars and locomotives, builds new switcher locomotives, rebuilds freight locomotives, supplies railway electronics, positive train control equipment, signal design and engineering services, friction products, and provides related heat exchange and cooling systems. Customers include large, publicly traded railroads, leasing companies, manufacturers of original equipment such as locomotives and freight cars, and utilities.

Transit Segment primarily manufactures and services components for new and existing passenger transit vehicles, typically subway cars and buses, builds new commuter locomotives, friction products, and refurbishes subway cars. Customers include public transit authorities and municipalities, leasing companies, and manufacturers of subway cars and buses around the world.

The Company evaluates its business segments operating results based on income from operations. Corporate activities include general corporate expenses, elimination of intersegment transactions, interest income and expense and other unallocated charges.

Since certain administrative and other operating expenses and other items have not been allocated to business segments, the results in the following tables are not necessarily a measure computed in accordance with generally accepted accounting principles and may not be comparable to other companies.

Segment financial information for the three months ended September 30, 2013 is as follows:

In thousands	Freight Segment	Transit Segment	Corporate Activities and Elimination	Total
Sales to external customers	$ 340,533	$ 290,865	$	$ 631,398
Intersegment sales/(elimination)	5,410	2,642	(8,052)	
Total sales	$ 345,943	$ 293,507	$ (8,052)	$ 631,398
Income (loss) from operations	$ 77,299	$ 36,335	$ (3,763)	$ 109,871
Interest expense and other, net			(5,487)	(5,487)
Income (loss) from operations before income taxes	$ 77,299	$ 36,335	$ (9,250)	$ 104,384

Segment financial information for the three months ended September 30, 2012 is as follows:

In thousands	Freight Segment	Transit Segment	Corporate Activities and Elimination	Total
Sales to external customers	$ 354,659	$ 232,934	$	$ 587,593
Intersegment sales/(elimination)	5,662	3,231	(8,893)	
Total sales	$ 360,321	$ 236,165	$ (8,893)	$ 587,593
Income (loss) from operations	$ 75,702	$ 24,385	$ (3,245)	$ 96,842
Interest expense and other, net			(4,463)	(4,463)
Income (loss) from operations before income taxes	$ 75,702	$ 24,385	$ (7,708)	$ 92,379

Segment financial information for the nine months ended September 30, 2013 is as follows:

In thousands	Freight Segment	Transit Segment	Corporate Activities and Elimination	Total
Sales to external customers	$ 1,009,069	$ 875,841	$	$ 1,884,910
Intersegment sales/(elimination)	20,384	5,407	(25,791)	
Total sales	$ 1,029,453	$ 881,248	$ (25,791)	$ 1,884,910
Income (loss) from operations	$ 225,734	$ 110,809	$ (10,451)	$ 326,092
Interest expense and other, net			(12,547)	(12,547)
Income (loss) from operations before income taxes	$ 225,734	$ 110,809	$ (22,998)	$ 313,545

Segment financial information for the nine months ended September 30, 2012 is as follows:

In thousands	Freight Segment	Transit Segment	Corporate Activities and Elimination	Total
Sales to external customers	$ 1,159,653	$ 621,069	$	$ 1,780,722
Intersegment sales/(elimination)	17,214	8,659	(25,873)	
Total sales	$ 1,176,867	$ 629,728	$ (25,873)	$ 1,780,722
Income (loss) from operations	$ 234,734	$ 68,934	$ (11,851)	$ 291,817
Interest expense and other, net			(11,587)	(11,587)
Income (loss) from operations before income taxes	$ 234,734	$ 68,934	$ (23,438)	$ 280,230

Sales by product are as follows:

	Three Months Ended September 30,	
In thousands	2013	2012
Specialty Products & Electronics	$ 276,482	$ 264,094
Brake Products	137,189	129,597
Remanufacturing, Overhaul & Build	148,970	127,027
Other Transit Products	50,270	49,141
Other	18,487	17,734
Total sales	$ 631,398	$ 587,593

Sales by product are as follows:

	Nine Months Ended September 30,	
In thousands	2013	2012
Specialty Products & Electronics	$ 799,850	$ 841,382
Brake Products	417,921	386,640
Remanufacturing, Overhaul & Build	453,763	348,252
Other Transit Products	153,698	149,941
Other	59,678	54,507
Total sales	$ 1,884,910	$ 1,780,722

15. GUARANTOR SUBSIDIARIES FINANCIAL INFORMATION

Effective August 2003, the Company issued $150 million of Senior Notes due in 2013 (the 2003 Notes). The Company paid off the 2003 Notes, which matured on July 31, 2013 and subsequently issued $250.0 million of Senior Notes due in 2023 (the 2013 Notes). The obligations under the 2003 Notes are fully and unconditionally guaranteed by all U.S. subsidiaries as guarantors. The obligations under the 2013 Notes are not guaranteed by any of our subsidiaries. In accordance with positions established by the Securities and Exchange Commission, the following shows separate financial information with respect to the parent, the guarantor subsidiaries and the non-guarantor subsidiaries. The principal elimination entries eliminate investment in subsidiaries and certain intercompany balances and transactions.

Balance Sheet as of September 30, 2013:

In thousands	Parent	Guarantors	Non-Guarantors	Elimination	Consolidated
	$ 45,257	$ 6,538	$ 229,212	$	$ 281,007

Cash and cash equivalents					
Accounts receivable	300	357,233	212,743		570,276
Inventories		258,651	141,644		400,295
Other current assets	69,851	8,387	14,618		92,856
Total current assets	115,408	630,809	598,217		1,344,434
Property, plant and equipment	5,462	144,612	116,876		266,950
Goodwill	7,980	457,591	325,185		790,756
Investment in subsidiaries	3,711,564	391,820		(4,103,384)	
Other intangibles		206,964	169,173		376,137
Other long term assets	(7,282)	(1,396)	47,381		38,703
Total Assets	$ 3,833,132	$ 1,830,400	$ 1,256,832	$ (4,103,384)	$ 2,816,980
Current liabilities	$ 15,780	$ 348,286	$ 177,692	$	$ 541,758
Inter-company	1,692,557	(1,784,172)	91,615		
Long-term debt	539,000	238	368		539,606
Other long term liabilities	68,746	50,279	99,542		218,567
Total liabilities	2,316,083	(1,385,369)	369,217		1,299,931
Stockholders equity	1,517,049	3,215,769	887,615	(4,103,384)	1,517,049
Total Liabilities and Stockholders Equity	$ 3,833,132	$ 1,830,400	$ 1,256,832	$ (4,103,384)	$ 2,816,980

Balance Sheet as of December 31, 2012:

In thousands	Parent	Guarantors	Non-Guarantors	Elimination	Consolidated
Cash and cash equivalents	$ 22,335	$ 5,473	$ 187,958	$	$ 215,766
Accounts receivable	1,210	213,895	174,810		389,915
Inventories		278,610	128,429		407,039
Other current assets	63,496	5,400	11,322		80,218
Total current assets	87,041	503,378	502,519		1,092,938
Property, plant and equipment, net	4,685	127,165	112,238		244,088
Goodwill	7,980	402,510	255,532		666,022
Investment in subsidiaries	3,146,931	279,731		(3,426,662)	
Other intangibles, net		169,374	138,947		308,321
Other long term assets	(10,491)	4,309	46,355		40,173
Total Assets	$ 3,236,146	$ 1,486,467	$ 1,055,591	$ (3,426,662)	$ 2,351,542
Current liabilities	$ 64,404	$ 321,675	$ 166,980	$	$ 553,059
Intercompany	1,506,541	(1,598,419)	91,878		
Long-term debt	317,000	168	685		317,853
Other long term liabilities	66,184	37,845	94,584		198,613
Total liabilities	1,954,129	(1,238,731)	354,127		1,069,525
Stockholders equity	1,282,017	2,725,198	701,464	(3,426,662)	1,282,017
Total Liabilities and Stockholders Equity	$ 3,236,146	$ 1,486,467	$ 1,055,591	$ (3,426,662)	$ 2,351,542

Income Statement for the Three Months Ended September 30, 2013:

In thousands	Parent	Guarantors	Non-Guarantors	Elimination(1)	Consolidated
Net sales	$	$ 419,641	$ 258,182	$ (46,425)	$ 631,398
Cost of sales	991	(265,497)	(201,575)	22,816	(443,265)
Gross profit	991	154,144	56,607	(23,609)	188,133
Operating expenses	(14,801)	(37,427)	(26,034)		(78,262)
Operating (loss) profit	(13,810)	116,717	30,573	(23,609)	109,871
Interest (expense) income, net	(5,564)	1,430	305		(3,829)
Other income (expense), net	6,866	(338)	(8,186)		(1,658)
Equity earnings	105,054	29,333		(134,387)	
Income (loss) from operations before income tax	92,546	147,142	22,692	(157,996)	104,384
Income tax expense	(18,603)	(3,242)	(8,596)		(30,441)
Net income (loss) attributable to Wabtec shareholders	$ 73,943	$ 143,900	$ 14,096	$ (157,996)	$ 73,943

Comprehensive income (loss) attributable to Wabtec shareholders	$ 107,977	$ 143,900	$ 48,386	$ (192,286)	$ 107,977

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

Income Statement for the Three Months Ended September 30, 2012:

In thousands	Parent	Guarantors	Non-Guarantors	Elimination(1)	Consolidated
Net sales	$	$ 405,624	$ 219,621	$ (37,652)	$ 587,593
Cost of sales	(428)	(264,211)	(169,652)	17,977	(416,314)
Gross (loss) profit	(428)	141,413	49,969	(19,675)	171,279
Operating expenses	(14,584)	(37,786)	(22,067)		(74,437)
Operating (loss) profit	(15,012)	103,627	27,902	(19,675)	96,842
Interest (expense) income, net	(5,459)	3,305	(916)		(3,070)
Other income (expense), net	100	(860)	(633)		(1,393)
Equity earnings	102,624	24,971		(127,595)	
Income (loss) from operations before income tax	82,253	131,043	26,353	(147,270)	92,379
Income tax expense	(19,259)	(3,428)	(6,698)		(29,385)
Net income (loss) attributable to Wabtec shareholders	$ 62,994	$ 127,615	$ 19,655	$ (147,270)	$ 62,994
Comprehensive income (loss) attributable to Wabtec shareholders	$ 74,212	$ 127,615	$ 31,571	$ (159, 186)	$ 74,212

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

Income Statement for the Nine Months Ended September 30, 2013:

In thousands	Parent	Guarantors	Non-Guarantors	Elimination(1)	Consolidated
Net sales	$	$ 1,273,676	$ 755,652	$ (144,418)	$ 1,884,910
Cost of sales	2,092	(798,353)	(592,119)	67,372	