FERRO CORP Form 10-Q

| October 27, 2014 Table of Contents |
|--|
| UNITED STATES |
| SECURITIES AND EXCHANGE COMMISSION |
| Washington, D.C. 20549 |
| |
| FORM 10-Q |
| |
| |
| (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the quarterly period ended September 30, 2014 |
| or |
| |
| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For the transition period from to |
| Commission File Number 1-584 |

FERRO CORPORATION

(Exact name of registrant as specified in its charter)

Ohio 34-0217820

(State or other jurisdiction of (I.R.S. Employer Identification No.)

incorporation or organization)

6060 Parkland Boulevard 44124

Suite 250 (Zip Code)

Mayfield Heights, OH

(Address of principal executive offices)

216-875-5600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES NO

At September 30, 2014, there were 86,985,899 shares of Ferro Common Stock, par value \$1.00, outstanding.

| TD 11 | | c | ~ |
|-------|---|-----|----------|
| Tabl | e | OŤ. | Contents |

Table of Contents

TABLE OF CONTENTS

| | Page |
|---|------|
| <u>PART I</u> | |
| Item 1. Financial Statements (Unaudited) | 3 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 22 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk | 42 |
| Item 4. Controls and Procedures | 43 |
| PART II | |
| Item 1. Legal Proceedings | 44 |
| Item 1A. Risk Factors | 44 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | 44 |
| Item 3. Defaults Upon Senior Securities | 44 |
| Item 4. Mine Safety Disclosures | 44 |
| <u>Item 5. Other Information</u> | 44 |
| Item 6. Exhibits | 44 |
| Exhibit 10.1 | |
| Exhibit 31.1 | |
| Exhibit 31.2 | |
| Exhibit 32.1 | |
| Exhibit 32.2 | |
| EX-101 Instance Document | |
| | |
| EX-101 Schema Document | |
| EX-101 Calculation Linkbase Document | |
| EX-101 Labels Linkbase Document | |
| EX-101 Presentation Linkbase Document | |
| EX-101 Definition Linkbase Document | |

Table of Contents

PART I — FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Ferro Corporation and Subsidiaries

Condensed Consolidated Statements of Operations

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|------------|------------------------------------|-------------|
| | 2014 | 2013 | 2014 | 2013 |
| | (Dollars in thousands, except per share amoun | | | re amounts) |
| Net sales | \$ 275,754 | \$ 298,083 | \$ 850,698 | \$ 912,738 |
| Cost of sales | 202,950 | 225,980 | 624,487 | 701,740 |
| Gross profit | 72,804 | 72,103 | 226,211 | 210,998 |
| Selling, general and administrative expenses | 51,716 | 52,589 | 152,345 | 165,471 |
| Restructuring and impairment charges | 1,521 | 3,562 | 7,829 | 26,086 |
| Other expense (income): | 1,021 | 0,002 | 7,022 | 20,000 |
| Interest expense | 3,635 | 5,039 | 12,819 | 15,343 |
| Interest earned | (23) | (48) | (52) | (171) |
| Loss on extinguishment of debt | 14,352 | _ | 14,352 | _ |
| Foreign currency (gains) losses, net | (330) | 1,305 | 1,043 | 4,086 |
| Miscellaneous (income) expense, net | (180) | (470) | 4,038 | (10,178) |
| Income before income taxes | 2,113 | 10,126 | 33,837 | 10,361 |
| Income tax expense | 4,680 | 312 | 12,347 | 3,559 |
| (Loss) income from continuing operations | (2,567) | 9,814 | 21,490 | 6,802 |
| Income from discontinued operations, net of taxes | 50,124 | 3,230 | 53,188 | 4,780 |
| Net income | 47,557 | 13,044 | 74,678 | 11,582 |
| Less: Net income attributable to noncontrolling interests | 92 | 392 | 49 | 177 |
| Net income attributable to Ferro Corporation common shareholders | \$ 47,465 | \$ 12,652 | \$ 74,629 | \$ 11,405 |
| (Loss) earnings per share attributable to Ferro Corporation | | | | |
| common shareholders: | | | | |
| Basic (loss) earnings: | | | | |
| Continuing operations | \$ (0.03) | \$ 0.11 | \$ 0.25 | \$ 0.08 |
| Discontinued operations | 0.58 | 0.04 | 0.61 | 0.06 |
| | \$ 0.55 | \$ 0.15 | \$ 0.86 | \$ 0.14 |
| Diluted (loss) earnings: | | | | |
| Continuing operations | \$ (0.03) | \$ 0.11 | \$ 0.24 | \$ 0.08 |

| Discontinued operations | 0.58 | 0.04 | 0.60 | 0.05 |
|-------------------------|---------|---------|---------|---------|
| | \$ 0.55 | \$ 0.15 | \$ 0.84 | \$ 0.13 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Ferro Corporation and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------|------------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| | (Dollars in thousands) | | | |
| Net income | \$ 47,557 | \$ 13,044 | \$ 74,678 | \$ 11,582 |
| Other comprehensive (loss) income, net of tax: | | | | |
| Foreign currency translation (loss) gain | (12,242) | 4,226 | (12,732) | (3,820) |
| Postretirement benefit liabilities loss | (44) | (34) | (94) | (171) |
| Other comprehensive (loss) income, net of tax | (12,286) | 4,192 | (12,826) | (3,991) |
| Total comprehensive income | 35,271 | 17,236 | 61,852 | 7,591 |
| Less: Comprehensive income (loss) attributable to noncontrolling | | | | |
| interests | 159 | 415 | (391) | 323 |
| Comprehensive income attributable to Ferro Corporation | \$ 35,112 | \$ 16,821 | \$ 62,243 | \$ 7,268 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Ferro Corporation and Subsidiaries

Condensed Consolidated Balance Sheets

| | September 30, 2014 (Dollars in the | December 31, 2013 aousands) |
|---|------------------------------------|-----------------------------|
| ASSETS | | , |
| Current assets | | |
| Cash and cash equivalents | \$ 95,286 | \$ 28,328 |
| Accounts receivable, net | 229,942 | 238,278 |
| Inventories | 157,764 | 144,780 |
| Deferred income taxes | 6,775 | 6,511 |
| Other receivables | 20,600 | 19,963 |
| Other current assets | 22,527 | 16,214 |
| Current assets held-for-sale | 86,480 | 101,315 |
| Total current assets | 619,374 | 555,389 |
| Other assets | | |
| Property, plant and equipment, net | 201,820 | 225,255 |
| Goodwill | 62,443 | 63,473 |
| Amortizable intangible assets, net | 17,710 | 13,027 |
| Deferred income taxes | 17,793 | 19,283 |
| Other non-current assets | 61,139 | 59,663 |
| Non-current assets held-for-sale | 54,530 | 72,102 |
| Total assets | \$ 1,034,809 | \$ 1,008,192 |
| LIABILITIES AND EQUITY | | |
| Current liabilities | | |
| Loans payable and current portion of long-term debt | \$ 8,402 | \$ 44,729 |
| Accounts payable | 134,937 | 120,641 |
| Accrued payrolls | 34,313 | 42,320 |
| Accrued expenses and other current liabilities | 66,504 | 66,026 |
| Current liabilities held-for-sale | 30,303 | 40,015 |
| Total current liabilities | 274,459 | 313,731 |
| Other liabilities | | |
| Long-term debt, less current portion | 300,772 | 267,469 |
| Postretirement and pension liabilities | 85,174 | 119,600 |
| Other non-current liabilities | 30,393 | 30,656 |
| Non-current liabilities held-for-sale | 2,863 | 2,893 |
| Total liabilities | 693,661 | 734,349 |
| Equity | • | • |
| Ferro Corporation shareholders' equity: | | |
| • • | 93,436 | 93,436 |

Common stock, par value \$1 per share; 300.0 million shares authorized; 93.4 million shares issued; 86.9 million and 86.7 million shares outstanding at September 30, 2014, and December 31, 2013, respectively

| Paid-in capital | 316,133 | 318,055 |
|---|--------------|--------------|
| Retained earnings (deficit) | 59,965 | (14,664) |
| Accumulated other comprehensive (loss) income | (3,893) | 8,493 |
| Common shares in treasury, at cost | (136,221) | (143,802) |
| Total Ferro Corporation shareholders' equity | 329,420 | 261,518 |
| Noncontrolling interests | 11,728 | 12,325 |
| Total equity | 341,148 | 273,843 |
| Total liabilities and equity | \$ 1,034,809 | \$ 1,008,192 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Ferro Corporation and Subsidiaries

Condensed Consolidated Statements of Equity

Ferro Corporation Shareholders

Common

Shares Accumulated

in

Treasury Retained