BIOMERICA INC Form 10-Q October 15, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED AUGUST 31, 2018

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-8765

BIOMERICA, INC.

(Exact name of registrant as specified in its charter)

| Delaware | | | 95-2645573 | |
|---------------------------------|---------------------------------|------------------------|-------------------------------|-------------|
| (State or other jurisdiction of | | | (I.R.S. Employer | |
| | incorporation or organization) | | Identification No.) | |
| | 17571 Von Karman Av | venue, Irvine, CA | 92614 | |
| | (Address of principal executive | | (Zip Code) | |
| | Registrant's telephone i | | code: (949) 645-2111 | |
| | | | | |
| (For | mer name, former address | and former fiscal year | , if changed since last repor | rt.) |
| (TITLE OF E | EACH CLASS) | | XCHANGE ON WHICH F | REGISTERED) |
| | Common, par value \$.08 | | ASDAQ Capital Market | |
| | | | | |

Securities registered pursuant to Section 12(g) of the Act:

(TITLE OF EACH CLASS)

COMMON STOCK, PAR VALUE \$0.08

Indicate by check whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

| Yes [X] No [_] |
|--|
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if an every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (paragraph 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). |
| Yes [X] No [_] |
| Indicate by check mark whether the registrant is a large accelerated, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. |
| Large Accelerated Filer [_] Accelerated Filer [_] |
| Non-Accelerated Filer [_] Smaller Reporting Company [X] |
| Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). |
| Yes [_] No [X] |
| Indicate the number of shares outstanding of each of the registrant's common stock, as of the latest practicable date 9,033,768 shares of common stock, par value \$0.08, as of October 15, 2018. |
| |

BIOMERICA, INC. INDEX

| C | INDEX |
|-----------|---|
| nformatio | |
| | Financial Statements: |
| | Condensed Consolidated Statements of Operations and Comprehensive Loss (unaudited) Three Months Ended August 31 |
| | 1 |
| | Condensed Consolidated Balance Sheets (unaudited) August 31, 2018 and (audited) May 31, 2018 |
| | 2-3 |
| | Condensed Consolidated Statements of Cash Flows (unaudited) - Three Months Ended August 31, 2018 and 2017 |
| | 4 |
| | Notes to Condensed Consolidated Financial Statements (unaudited) |
| | 5-11 |
| | Item 2. |
| | Management's Discussion and Analysis of Financial Condition and Results of Operations |
| | 12-13 |
| | Item 3. |
| | Quantitative and Qualitative Disclosures about Market Risk |
| | 13 |
| | Item 4. |
| | Controls and Procedures |
| | 14 |
| | |
| | PART II |
| | Other Information |
| | Item 1. |
| | Legal Proceedings |

| Item 1A. | | |
|---|-------|--|
| Risk Factors | | |
| | 14 | |
| Item 2. | | |
| Unregistered Sales of Equity Securities & Use of Proceeds | | |
| | 14 | |
| Item 3. | | |
| Defaults upon Senior Securities | | |
| | 14 | |
| Item 4. | | |
| Mine Safety Disclosures | | |
| | 14 | |
| Item 5. | | |
| Other Information | | |
| | 14 | |
| Item 6. | | |
| Exhibits | | |
| | 14-15 | |
| | | |
| Signatures | | |
| | 16 | |
| | | |

PART I - FINANCIAL INFORMATION

SUMMARIZED FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

BIOMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

AND COMPREHENSIVE LOSS(UNAUDITED)

Three Months Ended

| | August 31, | | | | | |
|--|------------|-----------|----|-----------|--|--|
| | | 2018 | | 2017 | | |
| Net sales | \$ | 1,272,870 | \$ | 1,444,483 | | |
| Cost of sales | | (935,647) | | (929,912) | | |
| Gross profit | | 337,223 | | 514,571 | | |
| Operating Expenses: | | | | | | |
| Selling, general and administrative | | 400,228 | | 452,014 | | |
| Research and development | | 391,781 | | 288,585 | | |
| Total operating expenses | | 792,009 | | 740,599 | | |
| Loss from operations | | (454,786) | | (226,028) | | |
| Other Income (expense): | | | | | | |
| Dividend and interest income | | 3,093 | | 18,969 | | |
| Interest expense | | (47) | | | | |
| Total other income | | 3,046 | | 18,969 | | |
| Loss before income tax | | (451,740) | | (207,059) | | |
| Provision for income taxes | | | | | | |
| Net loss | \$ | (451,740) | \$ | (207,059) | | |
| Basic net loss per common share | \$ | (.05) | \$ | (0.02) | | |
| Diluted net loss per common share | \$ | (.05) | \$ | (0.02) | | |
| Weighted average number of common and common equivalent shares: | | | | | | |
| Basic | | 8,930,251 | | 8,511,260 | | |
| Diluted | | 8,930,251 | | 8,511,260 | | |
| Net loss | \$ | (451,740) | \$ | (207,059) | | |
| Other comprehensive gain (loss), net of tax: | | | | | | |
| Foreign currency translation | | (1,326) | | (824) | | |
| Comprehensive loss | \$ | (453,066) | \$ | (207,883) | | |
| The accompanying notes are an integral part of these statements. | | | | | | |

BIOMERICA, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

August

3 Assets 31,

2018

(unaudited) (audited

Current Assets:

Cash and cash equivalents

\$

583,693

May

\$

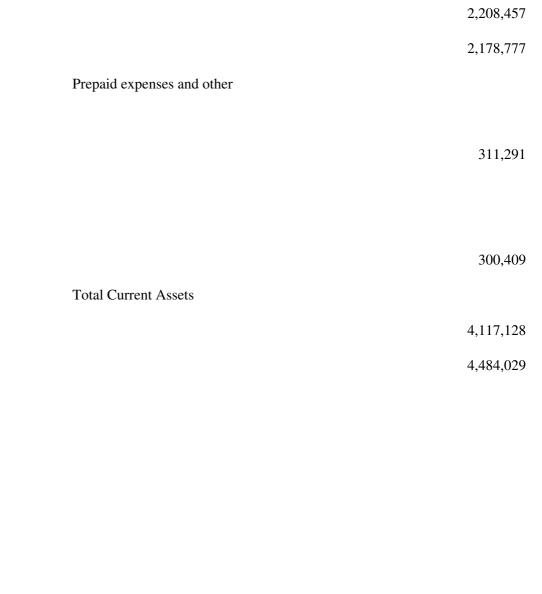
1,204,903

Accounts receivable, less allowance for doubtful accounts of \$63,392 and \$57,695 as of August 31, 2018 and May 31, 2018, respectively

1,013,687

799,940

Inventories



Property and Equipment, net of accumulated depreciation and amortization

of \$1,688,423 and \$1,661,128

361,935

Deferred Tax Assets

10,000