Colony Financial, Inc. Form 10-Q November 12, 2013 Table of Contents

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013 OR

... TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 001-34456

COLONY FINANCIAL, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland 27-0419483 (State or Other Jurisdiction of Incorporation or Organization) Identification No.)

2450 Broadway, 6th Floor

Santa Monica, California

(Address of Principal Executive

Offices)

90404

(Zip Code)

(310) 282-8820

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer "

Accelerated Filer

ý

Non-Accelerated Filer " (Do not check if a smaller reporting company) Smaller Reporting Company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

As of November 8, 2013, 76,492,749 shares of the Registrant's common stock, par value \$0.01 per share, were outstanding.

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PART I—FINANCIAL INFORMATION

ITEM 1. Financial Statements.

COLONY FINANCIAL, INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

	September 30, 2013 (Unaudited)	December 31, 2012
ASSETS	<b>0.40.504</b>	Φ1 <b>5</b> 0 100
Cash	\$48,584	\$170,199
Investments in unconsolidated joint ventures	1,334,699	877,081
Loans held for investment, net	646,036	333,569
Beneficial interests in debt securities, available-for-sale, at fair value	31,123	32,055
Other assets	38,389	22,663
Total assets	\$2,098,831	\$1,435,567
LIABILITIES AND EQUITY		
Liabilities:	<b>+=</b>	
Line of credit	\$74,000	\$—
Secured financing	78,467	108,167
Accrued and other liabilities	12,120	12,944
Due to affiliates	7,039	4,984
Dividends payable	28,590	26,442
Convertible senior notes	200,000	
Total liabilities	400,216	152,537
Commitments and contingencies (Note 16)		
Equity:		
Stockholders' equity:		
Preferred stock, \$0.01 par value, 8.5% Series A Cumulative Redeemable Perpetual,		
liquidation preference of \$25 per share, 50,000,000 shares authorized, 10,080,000	101	101
shares issued and outstanding		
Common stock, \$0.01 par value, 450,000,000 shares authorized, 66,384,882 and	664	531
53,091,623 shares issued and outstanding, respectively		
Additional paid-in capital	1,496,400	1,222,682
Distributions in excess of retained earnings		(5,167)
Accumulated other comprehensive income	3,804	5,184
Total stockholders' equity	1,482,415	1,223,331
Noncontrolling interests	216,200	59,699
Total equity	1,698,615	1,283,030
Total liabilities and equity	\$2,098,831	\$1,435,567
The accompanying notes are an integral part of these consolidated financial statements.		

# COLONY FINANCIAL, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except share and per share data) (Unaudited)

	Three Months Ended		Nine Months					
	September 30 2013	o, 2012	September 30 2013	), 2012				
Income	2013	2012	2013	2012				
Equity in income of unconsolidated joint ventures	\$25,052	\$15,838	\$69,846	\$47,273				
Interest income	22,122	10,816	50,989	25,693				
Other income from affiliates	296	396	984	1,515				
Total income	47,470	27,050	121,819	74,481				
Expenses								
Management fees (including \$986, \$578, \$3,091 and \$2,942 of share-based compensation, respectively)	6,520	3,812	19,312	12,276				
Investment expenses (including \$577, \$257, \$1,305 and \$1,171 reimbursable to affiliates, respectively)	720	516	1,870	2,287				
Interest expense	5,327	2,550	12,498	5,873				
Administrative expenses (including \$750, \$572, \$2,186 and \$1,746 reimbursable to affiliates, respectively)	1,814	1,517	5,393	4,749				
Total expenses	14,381	8,395	39,073	25,185				
Realized gain on resolution of loans receivable	1,018		4,578	_				
Other loss, net	(158)	(331)	(25)	(835)				
Income before income taxes	33,949	18,324	87,299	48,461				
Income tax (benefit) provision	(14)	596	580	1,401				
Net income	33,963	17,728	86,719	47,060				
Net income attributable to noncontrolling interests	7,514	2,170	15,212	3,933				
Net income attributable to Colony Financial, Inc.	26,449	15,558	71,507	43,127				
Preferred dividends	5,355	5,102	16,065	8,560				
Net income attributable to common stockholders	\$21,094	\$10,456	\$55,442	\$34,567				
Net income per common share:								
Basic	\$0.32	\$0.30	\$0.86	\$1.03				
Diluted	\$0.32	\$0.30	\$0.86	\$1.03				
Weighted average number of common shares outstanding:								
Basic	65,707,400	34,358,500	64,053,000	33,254,300				
Diluted	74,183,800	34,358,500	64,053,000	33,277,700				
Dividends declared per common share	\$0.35	\$0.35	\$1.05	\$1.04				
The accompanying notes are an integral part of these consolidated financial statements.								

COLONY FINANCIAL, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)
(Unaudited)

	Three Months Ended				Nine Months Ended			
	Septembe	r 3	0,		September 30,			
	2013		2012		2013		2012	
Net income	\$33,963		\$17,728		\$86,719		\$47,060	
Other comprehensive income (loss), net of tax:								
Equity in other comprehensive (loss) income of unconsolidated joint ventures, net	(4,237	)	(90	)	(1,403	)	164	
Unrealized gain (loss) on beneficial interests in debt securities	99		140		(435	)	368	
Net change in fair value of derivative instruments designated as hedges	(687	)	(597	)	(507	)	(349	)
Net foreign currency translation adjustments	1,471		(318	)	1,002		(105	)
Other comprehensive (loss) income	(3,354	)	(865	)	(1,343	)	78	
Comprehensive income	30,609		16,863		85,376		47,138	
Comprehensive income attributable to noncontrolling interests	7,516		2,171		15,249		3,942	
Comprehensive income attributable to stockholders	\$23,093		\$14,692		\$70,127		\$43,196	
The accompanying notes are an integral part of these consolidated financial statements.								

# COLONY FINANCIAL, INC. CONSOLIDATED STATEMENTS OF EQUITY (In thousands, except share and per share data) (Unaudited)

	Preferred St	tock	Common St	cock	Additional	(Distribut			Noncontrol	ling
	Shares	Amou	s <b>h</b> ares	Amou	Paid-in int Capital	in Excess of) Earnings	Compreh Income (Loss)	eStovkholders Equity	Interests	ling Total Equity
Balance at December 31, 2011	_	\$—	32,624,889	\$326	\$599,470	\$5,510	\$(2,330)	\$602,976	\$10,514	\$613,490
Net income	_			_	_	43,127		43,127	3,933	47,060
Other comprehensive income	_	_	_	_	_	_	69	69	9	78
Issuance of 8.5% Series A Cumulative Redeemable Perpetual Preferred Stock	10,080,000	101	_	_	254,477	_	_	254,578	_	254,578
Common stock offering	_	_	8,050,000	80	149,086	_	_	149,166	_	149,166
Underwriting and offering costs	_	_	_	_	(8,904)	_	_	(8,904)	_	(8,904)
Issuance of common stock for incentive fees	_	_	65,703	1	1,196	_	_	1,197	_	1,197
Share-based payments Contributions	_	_	480,162	5	3,259	_	_	3,264	_	3,264
from noncontrolling	_	_	_	_	_	_	_	_	36,394	36,394
interests Distributions to noncontrolling interests	_	_	_	_	_	_	_	_	(9,844 )	(9,844 )
Preferred stock dividends declared	_	_	_	_	_	(8,972	· —	(8,972 )	_	(8,972)
Common stock dividends declared (\$1.04	_	_	_	_	_	(37,275)	· —	(37,275 )	_	(37,275 )
per share)	10,080,000	\$101	41,220,754	\$412	\$998,584	\$2,390	\$(2,261)	\$999,226	\$41,006	\$1,040,232

Balance at September 30, 2012

Balance at										
December 31,	10,080,000	\$101	53,091,623	\$531	\$1,222,682	\$(5,167)	\$5,184	\$1,223,331	\$59,699	\$1,283,030
2012										
Net income	_	_	_	_		71,507		71,507	15,212	86,719
Other										
comprehensive			_	_	_	_	(1,380)	(1,380	) 37	(1,343)
income (loss)										
Common stock	_		13,290,558	133	271,101	_		271,234		271,234
offerings					•					Ť
Underwriting					(697			(607	`	(697
and offering		_		_	(687)			(687	) —	(687)
costs Share-based										
payments	_	_	2,701	_	3,304			3,304		3,304
Contributions										
from										
noncontrolling		_	_	_	_	_	_		173,282	173,282
interests										
Distributions to										
noncontrolling									(32,030)	(32,030)
interests									(32,030 )	(32,030 )
Preferred stock										
dividends			_			(16,065	) —	(16,065	) —	(16,065)
declared						( - ) ,	,	( -)	,	( - ) /
Common stock										
dividends						(60.000		(60.020	`	((0,020
declared (\$1.05						(68,829	) —	(68,829	) —	(68,829)
per share)										
Balance at										
September 30,	10,080,000	\$101	66,384,882	\$664	\$1,496,400	\$(18,554)	\$3,804	\$1,482,415	\$216,200	\$1,698,615
2013										

The accompanying notes are an integral part of these consolidated financial statements.

# COLONY FINANCIAL, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Nine Months Ended		
	September	: 30,	
	2013	2012	
Cash Flows from Operating Activities			
Net income	\$86,719	\$47,060	
Adjustments to reconcile net income to net cash provided by operating activities:			
Amortization of discount and net origination fees on purchased and originated loans	(4,455	) (2,296	)
Paid in-kind interest added to loan principal	(218	) (631	)
Amortization of deferred financing costs	2,417	1,430	
Equity in income of unconsolidated joint ventures	(69,846	) (47,273	)
Distributions of income from unconsolidated joint ventures	71,142	43,901	
Share-based payments	3,304	4,461	
Realized gain on resolution of loans receivable	(4,578	) —	
Changes in operating assets and liabilities:			
Increase in other assets	(3,932	) (3,130	)
Increase in accrued and other liabilities	8,397	1,352	
Increase in due to affiliates	2,055	142	
Other adjustments, net	549	1,180	
Net cash provided by operating activities	91,554	46,196	
Cash Flows from Investing Activities			
Contributions to unconsolidated joint ventures	(612,732	) (329,168	)
Distributions from unconsolidated joint ventures	153,458	80,092	
Investments in purchased loans receivable, net of seller financing	_	(56,427	)
Proceeds from payoffs and repayments of loans receivable	100,790	8,348	
Net disbursements on originated loans	(493,804	) —	
Proceeds from sales of loans receivable	71,298	30,159	
Investment deposits	(12,926	) (150	)
Other investing activities, net	170	(29	)
Net cash used in investing activities	(793,746	) (267,175	)
Cash Flows from Financing Activities	•		
Proceeds from issuance of preferred stock, net		246,559	
Proceeds from issuance of common stock, net	270,845	149,166	
Dividends paid to preferred stockholders	(16,065	) (3,971	)
Dividends paid to common stockholders	(66,681	) (33,940	)
Line of credit borrowings	313,500	133,500	
Line of credit repayments	(239,500	) (202,500	)
Secured financing repayments	(29,700	) (6,989	)
Net proceeds from issuance of convertible senior notes	194,000	<del></del>	
Contributions from noncontrolling interests	173,282	36,394	
Distributions to noncontrolling interests	(13,530	) (9,844	)
Other financing activities, net	(5,574	) (2,350	)
Net cash provided by financing activities	580,577	306,025	,
Net (decrease) increase in cash	(121,615	) 85,046	
Cash, beginning of period	170,199	3,872	
	,	- ,	

Cash, end of period \$48,584 \$88,918

COLONY FINANCIAL, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(In thousands)

(Unaudited)

	Nine Months Ende September 30,	
	2013	2012
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$5,452	\$4,022
Cash paid for income taxes	\$1,763	\$4,192
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING		
ACTIVITIES:		
Dividends payable	\$28,590	\$19,782
Seller-provided secured financing on purchased loan	<b>\$</b> —	\$103,524
Interest reserve for seller financing funded by borrower of purchased loan (Note 7)	<b>\$</b> —	\$9,984
Assignment of loans receivable and related liabilities to investment in unconsolidated	¢.	¢20,427
joint ventures	<b>5</b> —	\$29,427
Deferred financing costs deducted from convertible debt issuance proceeds	\$6,000	<b>\$</b> —
Offering costs included in accrued and other liabilities	<b>\$</b> —	\$450
Noncash distribution of loan receivable to a noncontrolling interest	\$18,500	<b>\$</b> —

The accompanying notes are an integral part of these consolidated financial statements.

COLONY FINANCIAL, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2013 (Unaudited)

## 1. Organization and Basis of Presentation

Colony Financial, Inc. (the "Company") was organized on June 23, 2009 as a Maryland corporation. The Company acquires, originates and manages a diversified portfolio of real estate-related debt and equity investments primarily composed of acquired and originated loans and real estate equity, including interests in single-family residential rental properties through its investment in CAH Operating Partnership, L.P. ("CAH OP"). The Company is externally managed and advised by Colony Financial Manager, LLC (the "Manager"), a wholly-owned subsidiary of Colony Capital, LLC ("Colony Capital"), a privately held global real estate investment firm. The Company elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code commencing with its first taxable year ended December 31, 2009.

The accompanying unaudited interim financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information and footnotes required by accounting principles generally accepted in the United States of America ("GAAP") for complete financial statements. These statements reflect all normal and recurring adjustments which, in the opinion of management, are necessary to present fairly the financial position, results of operations and cash flows of the Company for the interim periods presented. However, the results of operations for the interim period presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2013 or any other future period. These interim financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, as amended.

## 2. Significant Accounting Policies

## Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated.

The Company consolidates entities in which it retains a controlling financial interest or entities that meet the definition of a variable interest entity ("VIE") for which the Company is deemed to be the primary beneficiary. In performing its analysis of whether it is the primary beneficiary, at initial investment and at each quarterly reporting period, the Company considers whether it individually has the power to direct the activities of the VIE that most significantly affect the entity's performance and also has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. The Company also considers whether it is a member of a related party group that collectively meets the power and benefits criteria and, if so, whether the Company is most closely associated with the VIE. In making that determination, the Company considers both qualitative and quantitative factors, including, but not limited to: the amount and characteristics of its investment relative to other investors; the obligation or likelihood for the Company or other investors to fund operating losses of the VIE; the Company's and the other investors' ability to control or significantly influence key decisions for the VIE, and the similarity and significance of the VIE's business activities to those of the Company and the other investors. The determination of whether an entity is a VIE, and whether the Company is the primary beneficiary, involves significant judgments, including the determination of which activities most significantly affect the entities' performance, estimates about the current and future fair values and performance of assets held by the VIE and/or general market conditions.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

## Real Estate Impairment

The Company evaluates its investments in real estate for impairment periodically or whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. The Company evaluates cash flows and

determines impairments on an individual property basis. In making this determination, the Company reviews, among other things, current and estimated future cash flows associated with each property, market information for each sub-market, including, where applicable, competition levels, foreclosure levels, leasing trends, occupancy trends, lease or room rates, and the market prices of similar properties recently sold or currently being offered for sale, and other quantitative and qualitative factors. If an impairment indicator exists, the Company compares the expected future undiscounted cash flows to the carrying amount of the

asset to evaluate whether the carrying value is recoverable. If the sum of the estimated undiscounted cash flows is less than the carrying amount of the asset, the Company would record an impairment loss for the difference between the estimated fair value and the carrying amount of the asset.

## Net Earnings per Share

The Company calculates basic earnings per share using the two-class method which defines unvested share-based payment awards that contain nonforfeitable rights to dividends as participating securities. The two-class method is an allocation formula that determines earnings per share for each share of common stock and participating securities according to dividends declared and participation rights in undistributed earnings. Under this method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. Earnings per common share is calculated by dividing earnings allocated to common shareholders by the weighted-average number of common shares outstanding during the period.

Diluted earnings per common share is computed by dividing income allocated to common stockholders by the weighted average common shares outstanding plus the dilutive effect of share-based payments and the assumed conversion of convertible notes to common shares.

## **Segment Reporting**

The Company operates in three reportable segments: (1) real estate debt investments, which include originated and acquired commercial real estate debt, mortgage-backed securities, and other debt-related investments, (2) single-family residential rentals through its investment in CAH OP, and (3) other real estate equity investments, which include real estate acquired in settlement of loans, common equity in real estate or related companies, and certain preferred equity investments with profit participation meeting certain risk or return profiles (see Note 17).

#### 3. Investments in Unconsolidated Joint Ventures

Pursuant to an investment allocation agreement between the Company, the Manager and Colony Capital, many of the Company's investments have been structured as joint ventures with one or more private investment funds or other investment vehicles ("Co-Investment Funds") managed by Colony Capital or its affiliates. The joint ventures are generally capitalized through equity contributions from the members, although certain investments are leveraged through various financing arrangements. The Company's exposure to the joint ventures is limited to amounts invested or committed to the joint ventures at inception, and neither the Company nor the other investors are required to provide financial or other support in excess of their capital commitments.

The Company's investments in unconsolidated joint ventures are summarized below:

(Amounts in thousands)	•	Ownership Percentage	Carrying Va	alue
Joint Ventures	Investment Status at September 30, 2013	at September 30, 2013 <sup>(1)</sup>	2013	30December 31, 2012
CAH Operating Partnership, L.P.	Investment in CAH OP, an investment vehicle created for the purpose of acquiring and renting single-family homes	24.3	% \$533,925	\$ 251,501
Portfolio 8 Investors, LLC	Preferred equity investment in an entity that acquired a multifamily portfolio composed of approximately 6,300 units located in Georgia, Florida and Texas	75.0 %	6 116,835	_
ColFin Court Square Funding, LLC	Preferred equity investment in an entity that acquired a Class A office tower located in Long Island City, New York 446 performing and non-performing loans	50.0	6 48,338	46,188
ColFin 2011 CRE Holdco, LLC and Colony AMC 2011 CRE, LLC	acquired in a structured transaction with the	44.4 9	6 39,276	38,220

ColFin NW Funding, LLC	secured by commercial real estate 383 performing and non-performing acquired loans consisting of substantially all first	37.9	% 33,377	32,676
ColFin Bulls Funding A, LLC and ColFin Bulls Funding B, LLC		32.5	% 32,455	39,662
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(Amounts in thousands)		Ownershi Percentag	-	Carrying Value	
Joint Ventures	Investment Status at September 30, 2013	at September 30, 2013	er	September 3 2013	0December 31, 2012
ColFin JIH Holdco, LLC, ColFin JIH Mezzco A, LLC and ColFin JIH Opco, LLC	Equity interests in and senior mezzanine loan receivable from entities owning a portfolio of 102 limited service hotels	33.3	%	31,343	32,320
ColFin DB Guarantor, LLC and Colony AMC DB, LLC	484 performing and non-performing loans acquired in a structured transaction with the FDIC, secured mostly by commercial real estate and 117 REO properties	33.3	%	29,361	39,317
ColFin Hunt Holdco A, LLC and ColFin Hunt Holdco B, LLC	2 non-performing commercial real estate loans and 1 REO property	37.9	%	26,476	26,963
ColFin Ash Funding, LLC	2 most junior mortgage participation interests secured by 5 full-service hotels	50.0	%	24,559	24,365
ColFin STC Funding, LLC	Performing acquired senior mortgage loan secured by a retail property in Florida	50.0	%	23,397	_
ColFin Mizner Funding, LLC	First mortgage loan origination secured by a multifamily development parcel located in Florida	50.0	%	20,729	_
ColFin Cabo Palm Funding, LLC	Participation in junior first mortgage interest secured by a luxury beach resort in Mexico	50.0	%	20,060	_
W&D Interim Lender, LLC	First mortgage loan secured by a student housing community in Upstate New York	90.0	%	19,999	_
ColFin 666 Funding, LLC	First mortgage pari-passu participation interest secured by Class A midtown Manhattan office building	33.3	%	18,656	17,595
ColFin PHX Tower Funding, LLC	Equity interest in a high-rise office tower located in Phoenix, Arizona	50.0	%	18,571	16,454
ColFin London Funding, LLC	8 performing and non-performing acquired loans secured by commercial real estate	50.0	%	17,508	37,427
ColFin 2012 CRE ADC Holdco, LLC and Colony AMC 2012 CRE ADC, LLC	401 performing and non-performing loans acquired in a structured transaction with the FDIC, mostly secured by commercial real estate and 7 REO properties	50.0	%	16,614	15,370
ColFin Grand Cul Funding, LLC	First mortgage loans secured by a partially constructed hotel and residential development project located in St. Barths	33.3	%	15,930	_
ColFin Inland Funding, LLC and ColFin Inland Investor, LLC	First mortgage loan secured by a Southern California master planned development and equity participation rights	50.0	%	15,809	15,086
ColFin FCDC Funding, LLC	- · · · · · · · · · · · · · · · · · · ·	50.0	%	15,369	15,422
ColFin ARP Funding, LLC	planned communities located in California First mortgage loan to finance the acquisition and redevelopment of high-end, single family residential properties in infill, coastal	50.0	%	15,048	_

southern California markets

Other unconsolidated joint ventures

26 investments less than \$15 million carrying 4.5% to value at September 30, 2013 50.0%

201,064 228,515

\$1,334,699 \$877,081

The Company's ownership percentage represents capital contributed to date and may not be reflective of the Company's economic interest in the entity because of provisions in operating agreements governing various matters, such as classes of partner or member interests, allocations of profits and losses, preferential returns and guaranty of debt. Each unconsolidated joint venture has been determined to be either a VIE for which the Company was not deemed to be the primary beneficiary or a voting interest entity in which the Company does not have a controlling financial interest.

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The following is a summary of significant developments affecting the joint ventures during the nine months ended September 30, 2013:

The Company invested a combined \$314.1 million in twelve new unconsolidated joint ventures representing nine originations and three loan acquisitions. Four investments in unconsolidated joint ventures were fully resolved during the nine months ended September 30, 2013.

The Company invested an additional \$295 million in CAH OP. To date, the Company has invested \$550 million in CAH OP and has no further capital commitments at this time.

Activity in the Company's investments in unconsolidated joint ventures is summarized below:

(In thousands)

\$877,081	
612,732	
(224,600	)
69,846	
9,282	
(10,685	)
1,043	
\$1,334,699	
	612,732 (224,600 69,846 9,282 (10,685 1,043

Combined condensed balance sheets and statements of operations for all unconsolidated joint ventures are presented below:

September 30

December 31

Combined Condensed Balance Sheets of Unconsolidated Joint Ventures

(In thousands)	1 /	December 31,
(In thousands)	2013	2012
Assets:		
Cash and cash equivalents	\$252,758	\$156,704
Loans receivable, net	2,171,230	2,383,748
Investments in real estate	3,222,674	990,105
Debt and equity securities, available-for-sale, at fair value	52,710	247,963
Investments in unconsolidated joint ventures	455,304	436,188
Other assets	328,720	825,804
Total assets	\$6,483,396	\$5,040,512
Liabilities and Equity:		
Debt	\$1,006,581	\$1,018,865
Other liabilities	158,762	65,193
Total liabilities	1,165,343	1,084,058
Owners' equity	4,467,112	2,997,533
Noncontrolling interests	850,941	958,921
Total liabilities and equity	\$6,483,396	\$5,040,512
Company's share of equity	\$1,334,699	\$877,081

Combined Condensed Statements of Operations of Unconsolidated Joint Ventures

	Three Month	s Ended	Nine Months Ended			
	September 30	0,	September 30	),		
(In thousands)	2013	2012	2013	2012		
Income:						
Interest income	\$91,278	\$92,689	\$271,291	\$277,072		
Property operating income	58,466	26,214	135,224	70,039		
Equity in income of unconsolidated joint ventures	6,698	12,083	19,425	38,086		
Other income	6,293	5,027	18,681	15,264		
Total income	162,735	136,013	444,621	400,461		
Expenses:						
Interest expense	10,191	9,003	21,027	29,763		
Property operating expense	39,429	21,105	100,124	50,784		
Other expenses	41,317	24,631	102,972	69,923		
Total expenses	90,937	54,739	224,123	150,470		
Other income:						
Realized and unrealized gain on investments, net	62,514	33,866	170,182	89,819		
Net income	134,312	115,140	390,680	339,810		
Net income attributable to noncontrolling interests	23,566	22,340	79,601	58,274		
Net income attributable to members	\$110,746	\$92,800	\$311,079	\$281,536		
Company's equity in net income	\$25,052	\$15,838	\$69,846	\$47,273		

The Company's investments in CAH OP represented 25% and 18% of the Company's total assets as of September 30, 2013 and December 31, 2012, respectively. No other single investment represented greater than 10% of total assets. No single investment in an unconsolidated joint venture generated greater than 10% of total income for the three and nine months ended September 30, 2013 and 2012.

Related Party Transactions of Unconsolidated Joint Ventures—The Company has equity ownership interests in certain unconsolidated asset management companies (each an "AMC") that provide management services to certain of its unconsolidated joint ventures. The AMCs earn annual management fees equal to 50 to 75 basis points times the outstanding unpaid principal balance ("UPB") of each loan portfolio and are responsible for the payment of allocations of compensation, overhead and direct costs incurred by an affiliate of the Manager pursuant to a cost allocation arrangement.

Certain unconsolidated joint ventures reimburse Colony Capital and its affiliates for costs incurred on their behalf, including costs of property management personnel. The joint ventures, including AMCs, were allocated approximately \$7.6 million and \$3.1 million in costs from such affiliates of the Manager for the three months ended September 30, 2013 and 2012, respectively, and \$19.4 million and \$7.9 million for the nine months ended September 30, 2013 and 2012, respectively. Such costs are included in property operating and other expenses in the combined condensed statements of operations of unconsolidated joint ventures above. The Company's proportionate share, based upon its percentage interests in the joint ventures, was \$1.9 million and \$1.0 million for the three months ended September 30, 2013 and 2012, respectively, and \$5.3 million and \$2.2 million for the nine months ended September 30, 2013 and 2012, respectively.

An affiliate of CAH OP's manager provided construction and rehabilitation services on the single-family rental homes held through CAH OP. CAH OP reimbursed approximately \$21.8 million and \$1.9 million for the three months ended September 30, 2013 and 2012, respectively, and \$39.8 million and \$2.6 million for the nine months ended September 30, 2013 and 2012, respectively, to the affiliate for third party costs and overhead, which have been capitalized or expensed, as appropriate, in accordance with the capitalization policy of CAH OP. Pursuant to a distribution agreement dated as of October 16, 2013, the affiliate relationship between CAH OP's manager and the provider of such construction and rehabilitation services ended.

#### 4. Loans Receivable

The following table summarizes the Company's loans receivable:

	September	30, 2013		December 31, 2012						
(In thousands)	Principal	Carrying Amount	Weigh Avera Coupo	ge	Weighted Average Maturity in Years	Principal	Carrying Amount	Weigh Avera Coupo	ge	Average
Performing loans:										
Mortgage loans	\$240,914	\$214,306	8.6	$%^{(1)}$	1.5	\$233,003	\$203,098	8.9	%	2.1
B-note	104,498	103,786	10.9	%	4.0	14,558	14,471	20.9	%	3.3
Mezzanine loans	330,909	327,944	11.0	%(2)	2.7	116,000	116,000	10.1	%	5.2
	\$676,321	\$646,036				\$363,561	\$333,569			

- Two whole mortgage loans with UPB of \$32.7 million and \$11.6 million pay interest at variable rates of one-month London Interbank Offered Rate ("LIBOR") plus a spread of 6% and 7.25%, respectively.
- (2) Mezzanine loans with an aggregate UPB of \$330.9 million pay interest at variable rates of LIBOR plus a weighted-average spread of 10.8%.

As of September 30, 2013 and December 31, 2012, all loans were performing in accordance with their contractual terms. There were no troubled debt restructurings during the nine months ended September 30, 2013 and 2012. A mezzanine loan partially owned by noncontrolling interests and secured by hotel properties represented 16% of the Company's total assets as of September 30, 2013. The same loan generated 20% and 11% of total income for the three and nine months ended September 30, 2013. No single loan receivable represented greater than 10% of total assets as of December 31, 2012.

Two first mortgage loans, which share the same corporate guarantor and partially owned by noncontrolling interests, generated 13% and 24% of total income for the three months ended September 30, 2013 and 2012, respectively, and 15% and 17% of total income for the nine months ended September 30, 2013 and 2012, respectively.

Activity in loans receivable is summarized below:

(In thousands)

Balance at December 31, 2012	\$333,569	
Loan acquisitions and originations	493,804	
Paid in-kind interest added to loan principal	218	
Discount and net loan fee amortization	4,455	
Carrying value of loans sold	(70,280	)
Noncash distribution of loan receivable to a noncontrolling interest	(18,500	)
Principal repayments	(97,230	)
Balance at September 30, 2013	\$646,036	

During the nine months ended September 30, 2013, the Company funded \$494 million to originate or participate in the origination of loans as follows: (1) \$122.3 million participation in a first mortgage loan secured by 11 athletic clubs located in California, (2) \$327.6 million participation in mezzanine loans secured by equity interests in an entity owning a portfolio of hotels located throughout the United States, including \$154.3 million by noncontrolling interests, (3) \$32.2 million in the origination of a first mortgage loan secured by a regional mall located in Massachusetts, and (4) \$11.4 million in the origination of a first mortgage loan secured by a flex office building located in Maryland. Some of the loans were subject to, and were funded net of, origination fees upon closing. During the nine months ended September 30, 2013, the Company resolved certain loans as follows: (1) the borrowers of a first mortgage loan originated in December 2010 and mezzanine loans originated in June 2011 paid off the entire loan balances and accrued interest thereon, including a yield maintenance premium of \$3.6 million for the first mortgage loan (see Note 7), (2) the Company split an originated first mortgage loan into a \$32.8 million A-note and \$90.1 million B-note, and sold the A-note to an unrelated party at par, and (3) the Company sold its pro-rata share of its investment in two performing hotel portfolio mezzanine loans resulting in a realized gain of approximately \$1.1

million.

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Minimum scheduled principal payments required under the loan agreements for performing loans as of September 30, 2013 are as follows:

Year Ending December 31,	(In thousands)
Remaining 2013	\$ 430
2014	146,193 (1)
2015	1,869
2016	430,750
2017	85,579
Total	\$ 664,821

(1) Net of \$11.5 million credit available to borrower upon full payoff.

## 5. Beneficial Interests in Debt Securities

On June 30, 2011, the Company, through a 99%-owned joint venture with a strategic partner, acquired \$28 million in beneficial interests in a series of tax-exempt bonds with an aggregate principal amount of \$40.4 million. The bonds are secured by a multifamily property located in Georgia. At closing, the bonds financed the acquisition of the property by an institutional real estate firm. The \$28 million in beneficial interests, in the form of senior certificates, were acquired at par but had an estimated fair value of \$32.1 million at acquisition. The bonds have a six-year term, bear interest at a fixed rate of 7.125%, require semi-annual interest payments each December and June, and may be prepaid, subject to the payment of certain fees. The beneficial interests in debt securities are classified as available-for-sale and stated at estimated fair value, with changes in fair value reflected in other comprehensive income or loss. The Company's beneficial interests in debt securities are summarized below:

(In thousands)	September 30,	December 31,
(III tilousalius)	2013	2012
Principal	\$28,000	\$28,000
Unamortized premium	2,676	3,174
Amortized cost	30,676	31,174
Unrealized gain included in accumulated other comprehensive income	447	881
Fair value	\$31.123	\$32,055

Concurrently with the acquisition of beneficial interests in debt securities, the Company's strategic partner entered into an interest rate swap agreement with the borrower which, in conjunction with a special contribution/distribution arrangement with the joint venture, will result in a net current yield to the joint venture of the Securities Industry and Financial Markets Association ("SIFMA") Municipal Swap Index plus 3.25% per annum (3.32% at September 30, 2013). The Company determined that the special contribution/distribution arrangement is an embedded derivative that meets the criteria for bifurcation and recorded a derivative liability. The bifurcated derivative does not qualify as a hedging instrument, so changes in the estimated fair value of the derivative are recognized in income. Unrealized loss of \$178,000 and \$334,000 for the three months ended September 30, 2013 and 2012, respectively, and \$51,000 and \$674,000 for the nine months ended September 30, 2013 and 2012, respectively, are included in other loss, net in the accompanying statements of operations.

## 6. Credit Agreement

On August 6, 2013, the Company entered into a new credit agreement (the "New Credit Agreement") with JPMorgan Chase Bank, N.A. as administrative agent, and certain lenders. The New Credit Agreement provides a credit facility in the initial maximum principal amount of \$360 million which may be increased to \$600 million, subject to certain conditions, including each lender or substitute lender agreeing to provide commitments for such increased amount. The New Credit Agreement replaces the previous credit agreement (the "Credit Agreement"), dated as of September 1, 2011, with Bank of America, N.A. and certain lenders, which provided \$175 million of credit availability. Borrowings under the New Credit Agreement have been used by the Company to repay all obligations due under the Credit Agreement, pay closing costs associated with the New Credit Agreement and finance investments in target assets, as well as for general corporate purposes.

The maximum amount available to borrow under the New Credit Agreement at any time is limited by a borrowing base of certain investment assets, with the valuation of such investment assets generally determined according to a percentage of net book value or a multiple of Core Earnings (as defined in the management agreement between the Company and the Manager). As of September 30, 2013, the borrowing base valuation was sufficient to permit borrowings of up to the entire \$360 million commitment, of which \$286 million remained available.

Advances under the New Credit Agreement accrue interest at a per annum rate equal to the sum of LIBOR plus 2.75% or 3.00%, depending upon the leverage ratio as defined in the New Credit Agreement. At September 30, 2013, the applicable spread was 2.75% and the Company had outstanding borrowings bearing weighted average interest at 2.93%. The Company also pays a commitment fee of 0.5% or 0.4% of the unused amount (0.5% at September 30, 2013), depending upon usage.

The initial maturity date of the New Credit Agreement is August 5, 2016, and any amounts outstanding upon maturity will convert automatically to a fully amortizing two-year term loan payable in quarterly installments. In the event of such conversions, the term loan will continue to bear interest at the same rate as the revolving loans from which it was converted.

Some of the Company's subsidiaries guaranty the obligations of the Company under the New Credit Agreement. As security for the advances under the New Credit Agreement, the Company and some of its affiliates pledged their equity interests in certain subsidiaries through which the Company directly or indirectly owns substantially all of its assets

The New Credit Agreement contains various affirmative and negative covenants, including financial covenants that require the Company to maintain minimum tangible net worth and liquidity levels and financial ratios, as defined in the New Credit Agreement. At September 30, 2013, the Company was in compliance with all of these financial covenants.

The New Credit Agreement also includes customary events of default, in certain cases subject to reasonable and customary periods to cure, including but not limited to: failure to make payments when due; breach of covenants; breach of representations and warranties; insolvency proceedings; cross default to material indebtedness or material judgment defaults; certain judgments and attachments; and certain change of control events. The occurrence of an event of default may result in the termination of the credit facility, accelerate the Company's repayment obligations, in certain cases limit the Company's ability to make distributions, and allow the lenders to exercise all rights and remedies available to them with respect to the collateral. There have been no events of default since the inception of the credit facility.

#### 7. Secured Financing

In connection with the acquisition of a \$181 million participation interest in a first mortgage loan in May 2012, the seller provided concurrent financing for \$103.5 million, or 65% of the purchase price. The non-recourse, co-terminus financing bears interest at a fixed rate of 5.0%. Concurrently with the loan acquisition, the borrower funded, on behalf of the Company, an interest reserve account in an amount sufficient to service the interest for the term of the secured financing. The interest reserve account is controlled by the secured financing lender and is included in other assets in the accompanying balance sheet. The financing has an initial maturity of July 2014 and can be extended to January 2017, subject to an extension fee. Upon exercise of the extension option, the borrower of the first mortgage loan will again be required to fund the interest reserve account on behalf of the Company to service the interest for the extended term of the secured financing. At September 30, 2013, the outstanding balance on the secured financing was \$78.5 million, all of which is due in 2014.

On December 23, 2010, the Company assigned a \$20.75 million first mortgage it originated to a third party in exchange for \$14 million in proceeds, and retained a \$6.75 million subordinated B-note participation. The Company accounted for the assignment as a financing transaction, as the Company retained effective control over the original first mortgage loan and, accordingly, it did not meet the criteria of a loan sale. In April 2013, as a result of a default by the borrower, the Company exercised its option to repurchase the A-note at par from the third party. In May 2013, upon sale of the collateral property, the borrower paid off the entire loan and accrued interest thereon, including a yield maintenance premium of \$3.6 million.

## 8. Convertible Senior Notes

On April 10, 2013, the Company issued \$200 million of its 5.00% Convertible Senior Notes due on April 15, 2023 (the "Convertible Notes"). The Convertible Notes were sold to the underwriters at a discount of 3%, resulting in net proceeds of \$194 million to the Company. The Convertible Notes bear interest at 5.00% per annum payable semiannually in arrears on April 15 and October 15 of each year. The first interest payment in the amount of \$5.1 million was made on October 15, 2013. Debt issuance costs, including underwriter discounts and offering costs

payable by the Company, are included in other assets in the accompanying balance sheets and are being amortized to interest expense over the contractual term of the Convertible Notes using the effective interest method. The Convertible Notes are convertible, at the holders' option, into shares of the Company's common stock at any time prior to the close of business on the second scheduled trading day immediately preceding the maturity date, subject to certain limitations as described in the indenture, at the applicable conversion rate in effect on the conversion date. The conversion rate is initially set to equal 42.3819 shares of common stock per \$1,000 principal amount of Convertible Notes (equivalent to a conversion price of approximately \$23.60 per share of common stock), subject to adjustment upon the occurrence of certain events. The Company may redeem the Convertible Notes at its option at any time on or after April 22, 2020 if the last reported sale price of its common stock has been at least 130% of the conversion price of the Convertible Notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption, at a redemption price equal

to 100% of the principal amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest to, but excluding, the redemption date.

## 9. Derivative Instruments

The Company has investments in four unconsolidated joint ventures denominated in Euros that expose the Company to foreign currency risk. At September 30, 2013 and December 31, 2012, the Company's net investments in such joint ventures totaled approximately €30.1 million, or \$40.7 million, and €31.3 million, or \$41.3 million, respectively. The Company uses collars (consisting of caps and floors) without upfront premium costs to hedge the foreign currency exposure of its net investments. At September 30, 2013 and December 31, 2012, the total notional amount of the collars was approximately €25.6 million and €16.1 million, respectively, with termination dates ranging from July 2014 to July 2015.

The fair values of derivative instruments included in the Company's consolidated balance sheets are as follows:

(In thousands)	September 30, 2013	December 31, 2012
Assets		
Foreign exchange contracts designated as hedging instruments included in other assets	\$653	\$760
Liabilities		
Foreign exchange contracts designated as hedging instruments included in accrued and other liabilities	\$714	\$293
Embedded derivative liability (Note 5) included in accrued and other liabilities	3,423 \$4.137	3,898 \$4.191

Certain counterparties to the derivative instruments require the Company to deposit cash or other eligible collateral for derivative financial liabilities exceeding \$100,000. As of September 30, 2013, the Company had no amounts on deposit related to these agreements.

#### 10. Fair Value Measurements

Financial Instruments Reported at Fair Value

The Company has certain assets and liabilities that are required to be recorded at fair value on a recurring basis. The following table summarizes the fair values of those assets and liabilities:

(In thousands)	September 30,	December
(In thousands)	2013	31, 2012
Assets		
Beneficial interests in debt securities	\$ 31,123	\$32,055
Foreign exchange contracts	653	760
	\$ 31,776	\$32,815
Liabilities		
Foreign exchange contracts	\$ 714	\$293
Embedded derivative liability associated with beneficial interests in debt securities	3,423	3,898
	\$ 4,137	\$4,191

All of the fair values in the table above fall within Level 2 of the fair value hierarchy which rely on significant observable inputs, other than quoted market prices for identical assets or liabilities, including quoted prices for similar securities, interest rates, prepayment speeds, credit risk and others.

The fair value of the beneficial interests in debt securities and the associated embedded derivative liability were determined by discounting the expected cash flows using observable current and forward rates of widely used indices that closely follow the SIFMA Municipal Swap Index. The fair values of foreign exchange contracts are determined by discounting the expected cash flow of each derivative instrument based on forecast foreign exchange rates. This analysis reflects the contractual terms of the derivatives, observable market-based inputs, and credit valuation adjustments to appropriately reflect the non-performance risk for both the Company and the respective counterparty. Although credit valuation adjustments, such as the risk of default, rely on Level 3 inputs, the Company has determined that these inputs are not significant to the overall valuation of its derivatives. As a result, derivative valuations in their

entirety are classified in Level 2 of the fair value hierarchy.

Fair Value Disclosure of Financial Instruments Reported at Cost

The following tables present the estimated fair values and carrying values of the Company's financial instruments carried at cost, aggregated by the level in the fair value hierarchy:

	September 30, 2013							
	Fair Value Measurements Using							
(In thousands)	Quoted Prices Active Markets for Identical Instruments (Level 1)	in Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value	Carrying Value			
Assets								
Investments in unconsolidated joint ventures	\$—	\$5,924	\$1,450,034	\$1,455,958	\$1,334,699			
Loans held for investment	_	_	650,986	650,986	646,036			
Liabilities								
Line of credit	<b>\$</b> —	\$74,000	<b>\$</b> —	\$74,000	\$74,000			
Secured financing	_	_	78,500	78,500	78,467			
Convertible senior notes	204,000	_	_	204,000	200,000			
	December 31,	2012						
	Fair Value Me	easurements Usi	ing					
(In thousands)	Quoted Prices Active Markets for Identical Instruments (Level 1)	in Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value	Carrying Value			
Assets								
Investments in unconsolidated joint ventures	\$—	\$20,667	\$910,450	\$931,117	\$877,081			
Loans held for investment	_	_	335,734	335,734	333,569			
Liabilities								
Secured financing	<b>\$</b> —	<b>\$</b> —	\$108,090	\$108,090	\$108,167			
TEL CITY IN THE STATE OF THE ST			C C' ' 1 '					

The Company and its unconsolidated joint ventures estimate the fair value of financial instruments carried at historical cost on a quarterly basis. These instruments are recorded at fair value only if they are impaired. No impairment was recognized during the nine months ended September 30, 2013 and 2012.

Fair values of loans receivable are estimated using inputs such as discounted cash flow projections, interest rates available for borrowers with similar credit metrics, market comparables, dealer quotes, and other quantitative and qualitative factors. Fair values of investments in unconsolidated joint ventures are primarily derived by applying the Company's ownership interest to the fair value of the underlying assets and liabilities of each joint venture. The Company's proportionate share of each joint venture's fair value approximates the Company's fair value of the investment, as the timing of cash flows of the joint venture does not deviate materially from the timing of cash flows the Company receives from the joint venture.

The fair values of the Company's secured financing and line of credit at September 30, 2013 and December 31, 2012 were estimated by discounting expected future cash outlays at current interest rates available for similar instruments. The fair value of convertible senior notes was determined using the last trade price in active markets on the balance sheet date.

The carrying values of interest receivable and accrued and other liabilities approximate their fair values due to their short term nature. Considerable judgment is necessary to interpret market data and develop estimated fair value. The

use of different assumptions or methodologies could have a material effect on the estimated fair value amounts.

11. Stockholders' Equity

The Company's authorized capital stock consists of 50,000,000 shares of preferred stock, \$0.01 par value per share, and 450,000,000 shares of common stock, \$0.01 par value per share.

#### Series A Preferred Stock

As of September 30, 2013 and December 31, 2012, the Company had 10,080,000 shares of its 8.5% Series A Cumulative Redeemable Perpetual Preferred Stock, par value \$0.01 per share ("Series A Preferred Stock"), issued and outstanding. The Series A Preferred Stock must be paid a dividend at a rate of 8.5% per year on the \$25.00 liquidation preference before the common stock is entitled to receive any dividends. The Series A Preferred Stock is redeemable at \$25.00 per share plus accrued and unpaid dividends (whether or not declared) exclusively at the Company's option commencing on March 20, 2017 (subject to the Company's right under limited circumstances to redeem the Series A Preferred Stock earlier in order to preserve its qualification as a REIT or upon the occurrence of a change of control (as defined in the articles supplementary relating to the Series A Preferred Stock)). The Series A Preferred Stock is senior to the Company's common stock with respect to dividends and distributions, including distributions upon liquidation, dissolution or winding up. The Series A Preferred Stock generally does not have any voting rights, except if the Company fails to pay dividends on the Series A Preferred Stock for six or more quarterly periods (whether or not consecutive). Under such circumstances, the Series A Preferred Stock will be entitled to vote to elect two additional directors to the Company's board of directors, until all unpaid dividends have been paid or declared and set aside for payment. In addition, certain changes to the terms of the Series A Preferred Stock cannot be made without the affirmative vote of holders of at least two-thirds of the outstanding shares of Series A Preferred Stock voting separately as a class.

#### Common Stock Offering

In January 2013, the Company completed a sale of 11,500,000 shares of its common stock, including a full exercise of the overallotment option, to underwriters at a price of \$20.20 per share. The net offering proceeds, after deducting underwriting discounts and commissions and offering costs payable by the Company, were approximately \$232.3 million. The Company used the net proceeds from the offering to make an additional investment in CAH OP, to fund acquisitions of target assets and for working capital and general corporate purposes.

## At-The-Market Stock Offering Program ("ATM Program")

In May 2013, the Company entered into separate "at-the-market" equity distribution agreements with certain sales agents to offer and sell, from time to time, shares of its common stock having an aggregate offering price of up to \$200 million. Sales of the shares may be made in negotiated transactions and/or transactions that are deemed to be "at the market" offerings, including sales made by means of ordinary brokers' transactions, including directly on the New York Stock Exchange ("NYSE"), or sales made to or through a market maker other than on an exchange. The Company is required to pay each sales agent a commission not to exceed 2% of the gross sales proceeds for any common stock sold through such agent.

During the nine months ended September 30, 2013, the Company sold 1,790,558 shares of its common stock under this ATM Program for net offering proceeds of \$38.5 million after deducting commissions. The Company used net proceeds from the offering to make investments or repay amounts outstanding under the credit facility.

## Dividend Reinvestment and Direct Stock Purchase Plan

The Company's Dividend Reinvestment and Direct Stock Purchase Plan (the "DRIP Plan") provides existing common stockholders and other investors the opportunity to purchase shares (or additional shares, as applicable) of the Company's common stock by reinvesting some or all of the cash dividends received on their shares of the Company's common stock or making optional cash purchases within specified parameters. The DRIP Plan acquires shares either in the open market, directly from the Company as newly issued common stock, or in privately negotiated transactions with third parties. As of September 30, 2013, no shares had been acquired under the DRIP Plan from the Company in the form of new issuances.

#### Accumulated Other Comprehensive Income

The following tables present the changes in each component of accumulated other comprehensive income attributable to the stockholders, net of immaterial tax effect:

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(In thousands)		Nine Months Ended September 30, 2013								
		Equity in AOCI of Unconsolidate Joint Ventures	Unrealized Gain on Beneficial ated Interests in Debt Securities		Unrealized Gain on Fa Value of Hedges		Foreign Currency Translation	1	Total	
Balance at December 31, 2012		\$6,729	\$877		\$645		\$(3,067	)	\$5,184	
Other comprehensive income (loss)	before	9,243	(433	)	(507	)	1,026		9,329	
reclassifications Amounts reclassified from accumul	atad athar	>,= .0	(100	,	(00)	,	1,020		, e <b>-</b> 2	
comprehensive income	ateu omei	(10,685	) —				(24	)	(10,709	)
Net other comprehensive (loss) inco Balance at September 30, 2013	ome	\$5,287	) (433 \$444		(507 \$138	)	1,002 \$(2,065	)	(1,380 \$3,804	)
(In thousands)		Nine Month	s Ended Sep Unrealized		nber 30, 201	2				
		Equity in AOCI of Unconsolida Joint Ventures	Gain on Beneficial		Unrealized Gain on Fa Value of Hedges		Foreign Currency Translation	1	Total	
Balance at December 31, 2011		\$(406	\$611		\$1,793		\$(4,328	)	\$(2,330	)
Other comprehensive income (loss) reclassifications	before	157	366		(377	)	(237	)	(91	)
Amounts reclassified from accumul comprehensive income	ated other	_	_		28		132		160	
Net other comprehensive income (le	oss)	157	366		(349	)	(105	)	69	
Balance at September 30, 2012	Ead out of		) \$977	ha	\$1,444	. <b>l</b>	\$(4,433	-	\$(2,261	)
Information about amounts reclassiful below:	nea out of	accumurated (	otner compre	ene	nsive incom	e c	by componer	.11 1	is presented	
(In thousands)										
Component of Accumulated	Three M	onths Ended	Nine Months E		hs Ended		Affected Li	ine	Item in the	
Other Comprehensive Income	Septemb	•	Septemb	er	•			ed	Statements	of
Equity in realized gain on sale of	2013	2012	2013		2012		Operations Equity in ir	200	oma of	
marketable securities of unconsolidated joint ventures	\$3,616	\$—	\$10,685		\$—		unconsolida ventures			
Net settlement loss on derivative instruments designated as hedges	_	_			(28	)	Other gain	(lo	oss), net	
Realized foreign exchange gain (loss)	19	3	24		(132	)	Other gain	(lo	oss), net	

## 12. Earnings per Share

The following table provides the basic and diluted earnings per common share computations:

	Three Months Ended				Nine Months Ended			
	September 30,				September	),		
(In thousands, except share and per share data)	2013		2012		2013		2012	
Numerator:								
Net income	\$33,963		\$17,728		\$86,719		\$47,060	
Net income attributable to noncontrolling interest	(7,514	)	(2,170	)	(15,212	)	(3,933	)
Net income attributable to Colony Financial, Inc.	26,449		15,558		71,507		43,127	
Preferred dividends	(5,355	)	(5,102	)	(16,065	)	(8,560	)
Net income attributable to common stockholders	21,094		10,456		55,442		34,567	
Net income allocated to participating securities (nonvested shares)	(181	)	(126	)	(545	)	(380	)
Numerator for basic net income allocated to common stockholders	20,913		10,330		54,897		34,187	
Interest expense attributable to convertible senior notes	2,622		_					
Numerator for diluted net income allocated to common stockholders	\$23,535		\$10,330		\$54,897		\$34,187	
Denominator:								
Basic weighted average number of common shares outstanding	65,707,400		34,358,500	)	64,053,000	,	33,254,300	)
Weighted average effect of dilutive shares (1)	8,476,400						23,400	
Diluted weighted average number of common shares outstanding	74,183,800		34,358,500	)	64,053,000	)	33,277,700	)
Earnings per share:								
Net income attributable to common stockholders per share–basic	\$0.32		\$0.30		\$0.86		\$1.03	
Net income attributable to common stockholders per share–diluted	\$0.32		\$0.30		\$0.86		\$1.03	

For the nine months ended September 30, 2013, excluded from the calculation of diluted income per share are 5,371,500 weighted average dilutive common share equivalents which represent the assumed dilutive effect of the

## 13. Related Party Transactions

The following table summarizes the amounts incurred by the Company and payable to the Manager or its affiliates for the periods presented:

	Three Months Ended		Nine Months Ended		
September 30,		September 30,			
(In thousands)	2013	2012	2013	2012	
Base management fees	\$5,534	\$3,234	\$16,221	\$8,398	
Incentive fees			_	936	
Compensation pursuant to secondment agreement	314	299	923	897	
Allocated and direct investment-related expenses	577	257	1,305	1,171	
Allocated and direct administrative expenses	436	273	1,263	849	
	\$6,861	\$4,063	\$19,712	\$12,251	

<sup>(1)</sup> Convertible Senior Notes as the effect of their inclusion would be antidilutive. For the nine months ended September 30, 2012, weighted average dilutive shares represent the effect of shares of common stock issuable to the Manager for incentive fees due for the period.

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The following table summarizes the amounts due to the Manager or its affiliates as of each balance sheet date:

(In thousands)	September 30,	December 31,
(In thousands)	2013	2012
Base management fees	\$5,534	\$3,932
Secondment reimbursement	633	844
Reimbursement of direct and allocated administrative and investment costs	872	208
	\$7,039	\$4,984

## 14. Share-Based Payments

Director Stock Plan

The Company's 2009 Non-Executive Director Stock Plan (the "Director Stock Plan") provides for the grant of restricted stock, restricted stock units and other stock-based awards to its non-executive directors. The maximum number of shares of stock reserved under the Director Stock Plan is 100,000. The individual share awards generally vest one year from the date of grant.

Equity Incentive Plan

The Company's 2011 Equity Incentive Plan (the "Equity Incentive Plan") provides for the grant of options to purchase shares of common stock, share awards (including restricted stock and stock units), stock appreciation rights, performance awards and annual incentive awards, dividend equivalent rights, long-term incentive units, cash and other equity-based awards. Certain named executive officers of the Company, other eligible employees, directors and service providers, including the Manager and employees of the Manager, are eligible to receive awards under the Equity Incentive Plan. The Company has reserved a total of 1,600,000 shares of common stock for issuance pursuant to the Equity Incentive Plan, subject to certain adjustments set forth in the plan. The share awards granted under this plan generally vest over a 3-year period from the date of grant.

A summary of the Company's vested and nonvested shares under the Director Stock Plan and Equity Incentive Plan for the nine months ended September 30, 2013 is presented below:

D . . . 1

	Restricted Stock Grants to Non-Executive Directors	Restricted Stock Grants to Employee	Manager or	Total	Weighted Average Grant Date Fair Value
Nonvested shares at December 31, 2012	8,274	17,172	496,749	522,195	\$18.17
Granted	6,837		_	6,837	21.94
Vested	(8,274)		_	(8,274	16.32
Forfeited	_		(4,136)	(4,136	16.16
Nonvested shares at September 30, 2013	6,837	17,172	492,613	516,622	\$18.26
Weighted average grant date fair value per share for shares granted during the period	\$ 21.94	n/a	n/a	\$21.94	

The following table summarizes the components of share-based compensation included in the consolidated statements of operations:

	I hree Month	s Ended	Nine Months Ended			
	September 30,		September 30,			
(In thousands, except per share amounts)	2013	2012	2013	2012		
Share-based compensation included in management fees	\$986	\$578	\$3,091	\$2,942		
Share-based compensation included in administrative expenses	72	76	213	322		
Total fair value of shares vested (1)	_	56	182	2,047		
Weighted average grant date fair value per share for shares granted during the period <sup>(1)</sup>	n/a	n/a	21.94	16.16		

Based on the quoted closing share price of the Company's common stock on the NYSE on grant date or vesting date.

As of September 30, 2013, aggregate unrecognized compensation cost related to restricted stock granted under the Director Stock Plan and Equity Incentive Plan was approximately \$7.0 million. That cost is expected to be fully recognized over a weighted-average period of 22 months.

#### 15. Income Taxes

The Company's taxable REIT subsidiaries (each a "TRS") are subject to corporate level federal, state, foreign and local income taxes. The following is a summary of the Company's income tax provision:

	Three Months Ended				Nine Months Ended September 30,			
	September 30,							
(In thousands)	2013		2012		2013		2012	
Current								
Federal	\$(109	)	\$711		\$1,066		\$1,840	
State	103		152		404		577	
Total current tax (benefit) provision	(6	)	863		1,470		2,417	
Deferred								
Federal	43		(265	)	(595	)	(928	)
State	(51	)	(2	)	(295	)	(88)	)
Total deferred tax benefit	(8	)	(267	)	(890	)	(1,016	)
Total income tax (benefit) provision	\$(14	)	\$596		\$580		\$1,401	

Net deferred tax assets of \$2.1 million and \$1.2 million are included in other assets as of September 30, 2013 and December 31, 2012, respectively. Deferred tax assets and liabilities arise from temporary differences in income recognition for GAAP and tax purposes for certain investments in unconsolidated joint ventures held in TRSs. 16. Commitments and Contingencies

Pursuant to the operating agreements of certain unconsolidated joint ventures, the Company may be required to fund additional amounts for future investments, unfunded lending commitments, ordinary operating costs, guaranties or other commitments of the joint ventures. As of September 30, 2013, the Company's share of those commitments was \$15.4 million.

On two of the originated loans receivable, the Company may be required to fund additional amounts to the borrowers pursuant to the loan agreements. As of September 30, 2013, the Company had combined unfunded lending commitments of \$17.3 million.

In connection with financing arrangements for certain unconsolidated joint ventures, the Company provided customary non-recourse carve-out guaranties. The Company believes that the likelihood of making any payments under the guaranties is remote, and has not accrued for a guaranty liability as of September 30, 2013. In the ordinary course of business, the Company may be involved in litigation which may result in legal costs and liability that could have a material effect on the Company's financial position and results of operations. At September 30, 2013, the Company was not involved in any such litigation.

## 17. Segment Information

Prior to the third quarter of 2013, the Company reported two reportable segments: (1) real estate debt investments, which included originated and acquired commercial real estate debt, real estate acquired in settlement of loans, mortgage-backed securities, and other debt-related investments, and (2) single-family residential rentals through its investment in CAH OP. During the third quarter of 2013, the Company reevaluated its operating and reportable segments in light of the increasing significance of its real estate equity investments. As a result of this evaluation, the Company created a third reportable segment which represents its investments in other real estate equity, which was previously included in the real estate debt investments segment. The other real estate equity segment includes real estate acquired in settlement of loans, common equity in real estate or related companies, and certain preferred equity investments with profit participation meeting certain risk or return profiles.

The Company's chief operating decision maker reviews various key financial measures to assess the performance and financial condition of each segment. Segment profit or loss is evaluated based upon income before income taxes, which includes equity in income of unconsolidated joint ventures, interest income and other income, less investment-specific expenses, including interest and asset management costs, as well as other gains or losses. Non-investment-specific income and expenses, such as interest income on cash and cash equivalents, management fees, interest expense on the line of credit and administrative expenses, are not allocated to specific segments. There is no intersegment activity. The Company's segment disclosures present the measures used by the chief operating

decision maker for purposes of assessing each segment's performance.

The operating results for each of the reportable segments are summarized below, including the reclassification of operating results of the other real estate equity segment for prior periods to conform to the current period presentation:

operating results of the other real estate equity se		Single-Family		Other Real	Amounts Not		11.
(In thousands)	Debt Investments	Residential	iiiy	Estate Equity Investments	Allocated to Segments	Total	
Three Months Ended September 30, 2013 Income:							
Equity in income (loss) of unconsolidated joint							
ventures	\$19,879	\$ (1,576	)	\$6,749	\$ —	\$25,052	
Interest income	22,097				25	22,122	
Other income from affiliates	296	_				296	
Total income	42,272	(1,576	)	6,749	25	47,470	
Expenses:							
Management fees	<del></del>	_		_	6,520	6,520	
Investment expenses	547				173	720	
Interest expense	1,142	_			4,185	5,327	
Administrative expenses	 1,689			_	1,814	1,814	
Total expenses Realized gain on resolution of loans receivable	1,089			_	12,692	14,381 1,018	
Other loss, net	(158)					(158	)
Income (loss) before income taxes	41,443	(1,576	)	6,749	(12,667)	33,949	,
Income tax benefit	<del></del>	_	,	_	(14)	(14	)
Net income (loss)	41,443	(1,576	)	6,749	(12,653 )	33,963	,
Net income attributable to noncontrolling		,		•			
interests	7,099	_		415		7,514	
Net income (loss) attributable to Colony Financial, Inc.	\$34,344	\$ (1,576	)	\$ 6,334	\$ (12,653 )	\$26,449	
i manerat, me.				Other Real			
(1 1 1)	Real Estate	Single-Fam	-	Estate	Amounts Not		
(In thousands)	Debt	Residential		Equity		Total	
	Investments	Rentais		Investments	Segments		
Three Months Ended September 30, 2012							
Income:							
Equity in income (loss) of unconsolidated joint	\$14,684	\$ (1,035	)	\$ 2,189	\$ <i>—</i>	\$15,838	
ventures	10.700	•		•	26	10.016	
Interest income Other income from affiliates	10,790 396	_		_	26	10,816 396	
Total income	25,870	(1,035	`	2,189	<del></del>	27,050	
Expenses:	23,070	(1,033	,	2,10)	20	27,030	
Management fees		_		_	3,812	3,812	
Investment expenses	497	_		_	19	516	
Interest expense	1,585	_			965	2,550	
Administrative expenses	_	_		_	1,517	1,517	
Total expenses	2,082	_		_	6,313	8,395	
Other loss, net	(331)	_		_		(331	)
Income (loss) before income taxes	23,457	(1,035	)	2,189	(6,287)	18,324	
Income tax provision				_	596	596	
Net income (loss)	23,457	(1,035	)	2,189	(6,883)	17,728	

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Net income attributable to noncontrolling interests	2,170	_	_	_	2,170
Net income (loss) attributable to Colony Financial, Inc.	\$21,287	\$ (1,035	\$ 2,189	\$ (6,883 )	\$15,558
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(In thousands)	Real Estate Debt Investments	Residential	•	Other Real Estate Equity Investments	Amounts Not Allocated to Segments	Total	
Nine Months Ended September 30, 2013 Income:							
Equity in income (loss) of unconsolidated joint ventures	\$59,911	\$ (5,307	)	\$ 15,242	\$ —	\$69,846	
Interest income	50,707	_			282	50,989	
Other income from affiliates	984				_	984	
Total income	111,602	(5,307	)	15,242	282	121,819	
Expenses:					10.212	10.212	
Management fees					19,312 504	19,312 1,870	
Investment expenses Interest expense	3,926			23	8,572	1,870	
Administrative expenses	<i>5,92</i> 0				5,393	5,393	
Total expenses	5,267			25	33,781	39,073	
Realized gain on resolution of loans receivable	4,578			_	33,701	4,578	
Other loss, net	(25)	_			_	(25	)
Income (loss) before income taxes	110,888	(5,307	)	15,217	(33,499 )	87,299	
Income tax provision	_	_			580	580	
Net income (loss)	110,888	(5,307	)	15,217	(34,079 )	86,719	
Net income attributable to noncontrolling	14,572			640	_	15,212	
interests	14,572			010		13,212	
Net income (loss) attributable to Colony Financial, Inc.	\$96,316	\$ (5,307	)	\$ 14,577	\$ (34,079 )	\$71,507	
(In thousands)	Real Estate Debt Investments	Single-Fam Residential Rentals	-	Other Real Estate Equity Investments	Amounts Not Allocated to Segments	Total	
Nine Months Ended September 30, 2012							
Income: Equity in income (loss) of unconsolidated joint							
ventures	\$39,257	\$ (1,159	)	\$ 9,175	\$ —	\$47,273	
Interest income	25,662	_		_	31	25,693	
Other income from affiliates	1,515	_			_	1,515	
Total income	66,434	(1,159	)	9,175	31	74,481	
Expenses:							
Management fees		_			12,276	12,276	
Investment expenses	1,972			_	315	2,287	
Interest expense	2,885	_		_	2,988	5,873	
Administrative expenses	_	_		_	4,749	4,749	
Total expenses	4,857				20,328	25,185	
Other loss, net	(835)	<u> </u>	`		<u> </u>	(835	)
Income (loss) before income taxes	60,742	(1,159	)	9,175	(20,297 )	48,461	
Income tax provision	— 60,742	— (1.150	`	0.175	1,401	1,401	
Net income (loss) Net income attributable to noncontrolling		(1,159	)	9,175	(21,698)	47,060	
interests	3,933	_			_	3,933	

Net income (loss) attributable to Colony Financial, Inc. \$56,809 \$ (1,159 ) \$9,175 \$ (21,698 ) \$43,127

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The net investments in each of the reportable segments are summarized as follows:

(In thousands)	September 30, 2013	December 31, 2012
Assets:		
Real estate debt investments	\$1,314,969	\$939,448
Single-family residential rentals	533,925	251,501
Other real estate equity investments	188,211	70,496
Other assets not allocated to segments	61,726	174,122
Total consolidated assets	\$2,098,831	\$1,435,567

#### 18. Subsequent Events

In October 2013, the Company sold 111,197 shares of its common stock under the ATM Program for net offering proceeds of \$2.2 million after deducting commissions.

On October 29, 2013, the Company entered into a binding underwriting agreement to sell 10,000,000 shares of its common stock to underwriters at a price per share of \$20.21. The sale closed on November 1, 2013. The net offering proceeds, after deducting underwriting discounts and commissions and offering costs payable by the Company, were approximately \$201.8 million. The Company used a portion of the net proceeds from this offering to repay amounts outstanding under the new secured revolving credit facility, and used the remainder of the net proceeds to acquire target assets in a manner consistent with its investment strategies and investment guidelines and for working capital and general corporate purposes.

Subsequent to September 30, 2013, the Company invested a combined \$304 million in 5 new real estate debt investments.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

In this quarterly report on Form 10-Q (this "Report") we refer to Colony Financial, Inc. as "we," "us," "Company," or "our," unless we specifically state otherwise or the context indicates otherwise. We refer to our manager, Colony Financial Manager, LLC, as our "Manager," and the parent company of our Manager, Colony Capital, LLC, together with its consolidated subsidiaries (other than us), as "Colony Capital."

The following discussion should be read in conjunction with our unaudited consolidated financial statements and the accompanying notes thereto, which are included in Item 1 of this Report, as well as the information contained in our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012, which is accessible on the Securities and Exchange Commission's (the "SEC") website at www.sec.gov.

#### IMPORTANT INFORMATION RELATED TO FORWARD-LOOKING STATEMENTS

Some of the statements contained in this Report constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and we intend such statements to be covered by the safe harbor provisions contained in Section 21E of the Exchange Act. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipated events," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of our strategy, plans or intentions.

While forward-looking statements reflect our good faith beliefs, assumptions and expectations, they are not guarantees of future performance. Furthermore, we disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. We caution investors not to place undue reliance on these forward-looking statements and urge you to carefully review the disclosures we make concerning risks in sections entitled "Risk Factors," "Forward-Looking Statements," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K, as amended.

#### Overview

We are an externally managed real estate investment and finance company that was organized in June 2009 primarily to acquire, originate and manage a diversified portfolio of real estate-related debt and equity investments at attractive risk-adjusted returns. Our investment portfolio and target assets are primarily composed of interests in: (i) real estate and real estate-related debt, including loans acquired at a discount to par in the secondary market and new originations; and (ii) real estate equity, including single-family homes held as rental investment properties. See "Business—Our Target Assets" in our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012 for additional information about our target assets.

We are organized and conduct our operations to qualify as a real estate investment trust ("REIT"), and generally are not subject to U.S. federal income taxes on our taxable income to the extent that we annually distribute all of our taxable income to stockholders and maintain qualification as a REIT, although we are subject to U.S. federal income tax on income earned through our taxable subsidiaries. We also operate our business in a manner that will permit us to maintain our exemption from registration as an investment company under the Investment Company Act of 1940, as amended (the "1940 Act").

#### **Business Objective and Outlook**

Our objective is to provide attractive risk-adjusted returns to our investors through a diversified portfolio of real estate-related debt and equity investments, including single-family homes to be rented to tenants. The total return profile of our investments is composed of both current yield, which is distributed through regular-way dividends, and capital appreciation potential, which is distributed through regular-way and/or special dividends. Our investments typically fall within two broad categories:

Real estate debt investments, including loan acquisitions and originations:

Loan acquisitions include the purchase of performing, sub-performing and/or non-performing commercial real estate debt, often at significant discounts to par. Secondary debt purchases may include performing, sub-performing or

non-performing loans (including loan-to-own strategies)

Originations include structured senior and subordinate debt secured by mortgages and/or equity interests in commercial real estate with a bias towards current yield

Real estate equity, which include single-family homes for rent and other real estate equity:

Single-family homes for rent held through our investment in CAH Operating Partnership, L.P. ("CAH OP"), which is externally managed by an affiliate of our Manager

Other real estate equity, which include real estate acquired in settlement of loans, common equity in real estate or related companies, and certain preferred equity investments with profit participation meeting certain risk or return profiles.

We also may pursue other real estate-related special situation investments including commercial real estate-backed securities ("CMBS"), sale/leasebacks, triple net lease investments and minority equity interests in banks. Our investments are diversified across a wide spectrum of commercial real estate property types – office, industrial, retail, multifamily, hospitality and single-family residential – and geographically, with investments across the United States and Europe.

Significant dislocation occurred in global real estate credit markets during the financial downturn, and while these markets are in various stages of recovery, we continue to find opportunities to acquire financial and real estate assets that we believe are mispriced relative to intrinsic value of the underlying collateral. U.S. markets are now in a later stage of recovery which are producing an increasing number of loan origination and property acquisition opportunities, as commercial real estate fundamentals continue to stabilize and commercial real estate assets are refinanced or acquired with new capital based on revised underwriting, valuation and operating metrics. On the other hand, European markets are in an earlier stage of recovery and producing many loan acquisition opportunities as financial institutions continue to deleverage and divest of troubled assets. We believe that we are well positioned to capitalize on such opportunities sourcing transactions globally through the numerous relationships enjoyed by our Manager through its two decade history in the real estate investment business. We also believe that our Manager's in-depth understanding of commercial real estate and real estate-related investments (including our target assets), and in-house underwriting and asset management capabilities, enable us to acquire assets with attractive risk-adjusted return profiles and the potential for meaningful capital appreciation.

### Our Investment Guidelines

In March 2013, we amended the terms of our investment guidelines described in "Business—Our Investment Guidelines" of our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012. Pursuant to the terms of the amended investment guidelines, any investment of our capital of up to \$10 million requires the approval of our chief executive officer; any investment in excess of \$10 million but less than \$150 million requires the approval of our Investment Committee; and any investment greater than or equal to \$150 million requires the approval of our board of directors.

## Segments

We operate in three reportable segments: real estate debt investments, single-family residential ("SFR") rentals and other real estate equity investments. The real estate debt investments segment includes our investments in originated and acquired commercial real estate debt, mortgage-backed securities, and other debt-related investments. The SFR rental segment represents our investment in CAH OP. The other real estate equity investments includes real estate acquired in settlement of loans, common equity in real estate or related companies, and certain preferred equity investments with profit participation meeting certain risk or return profiles. For operating and financial information about segments, see Note 17 to our consolidated financial statements included in this Report and "—Results of Operations."

**Recent Developments** 

**Investment Activities** 

The following are highlights of our investment activities during the third quarter of 2013:

Invested or committed \$214 million of capital in six new real estate debt investments, including a loan portfolio acquisition that closed shortly after quarter end;

Invested or committed \$46 million in an existing real estate equity investment;

•

Fully realized two real estate debt investments and two real estate equity investments, including the sale of the remaining 173,495 shares of common stock of First Republic Bank;

Obtained financing on two of our loan portfolios, for net proceeds of \$28.2 million, or 56% of our original equity on a blended basis;

Fully repaid the purchase money notes on two of our loan portfolios acquired from the Federal Deposit Insurance Corporation ("FDIC"). To date, we have fully paid off or defeased the purchase money notes on seven out of eight FDIC loan portfolios.

See "—Our Investments" and "—Results of Operations" for more detailed information about our recent investment activities and financial results.

#### Financing Activities

During the first three quarters of 2013, we completed an offering of 11,500,000 shares of our common stock for net proceeds of approximately \$232 million and also sold 1,790,558 shares of our common stock in an at-the-market equity offering for net proceeds of approximately \$38.5 million. See "—Liquidity and Capital Resources—Equity Offering" for more detailed information.

In April 2013, we issued \$200 million principal amount of 5% Convertible Senior Notes (the "Convertible Notes") due April 15, 2023, at a discount of 3% to the underwriters, resulting in net proceeds to us of approximately \$194 million. See Note 8 to our consolidated financial statements in Item 1 of this Report and "—Liquidity and Capital Resources—Convertible Debt" for more detailed information.

In August 2013, we obtained a new secured revolving credit facility to replace the existing credit facility. The new credit facility has an initial maximum principal amount of \$360 million, subject to certain conditions and limitations. See Note 6 to our consolidated financial statements in Item 1 of this Report and "—Liquidity and Capital Resources—Credit Facility" for more detailed information.

#### Our Investments

The following tables summarize the carrying and fair values of our investment portfolio by our target asset type, shown net of investment-specific financing and amounts attributable to noncontrolling interests. Fair values presented below have been determined in accordance with accounting principles generally accepted in the United States of America ("GAAP"), assuming we had elected the fair value option for all of our investments. Many of our investments have been structured as joint ventures with one or more private investment funds or other investment vehicles managed by Colony Capital or its affiliates (each a "Co-Investment Fund") and are held through unconsolidated joint ventures. For more information about our investment allocation agreement and conflicts of interest that may arise in connection with these co-investments, see "Business—Co-Investment Funds" and "Risk Factors—Risks Related to Our Management and Our Relationship with Our Manager" in our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012.

	September 30, 2013					
(Amounts in thousands)	Carrying Value I			Fair Value		
Target Asset Type	Amount Percentage of Portfolio		Amount	Percentage of Portfolio		
Acquisitions	\$466,665	27	%	\$502,548	27	%
Originations (1)	555,295	32	%	560,384	30	%
Single-family residential rentals	533,925	31	%	606,500	33	%
Other real estate equity investments (2)	168,687 10 %		178,918	10	%	
Total investments (3)	\$1,724,572	100	%	\$1,848,350	100	%
	December 31, 2012					
(Amounts in thousands)	Carrying Val	ue		Fair Value		
Target Asset Type	Amount	Percentage of Portfolio Amount		Amount	Percentage of Portfoli	
Acquisitions	\$524,572	48	%	\$562,466	49	%
Originations (1)	234,988	22	%	236,252	21	%
Single-family residential rentals	251,501	23	%	262,000	23	%
Other real estate equity investments (2)	70,959	7	%	77,250	7	%
Total investments (3)	\$1,082,020	100	%	\$1,137,968	100	%

<sup>(1)</sup> Originations include preferred equity earning a fixed return.

Other real estate equity investments include real estate or equity interests obtained through foreclosures or deed-in-lieu of foreclosure on the collateral of target assets originally acquired or originated as debt instruments, equity securities obtained in full or partial resolution of debt and preferred equity earning a fixed return plus equity participation.

(3) The following table provides a reconciliation of total investments presented above to the amounts included in our consolidated financial statements and the accompanying notes in Item 1 of this Report:

(Amounts in thousands)	September 30	), 2013	December 31, 2012		
	Carrying Value	Fair Value	Carrying Value	Fair Value	
Investments in unconsolidated joint ventures	\$1,334,699	\$1,455,958	\$877,081	\$931,117	
Loans receivable, net	646,036	650,986	333,569	335,734	
Beneficial interests in debt securities, available-for-sale	31,123	31,123	32,055	32,055	
Other assets, net	10,804	10,804	11,079	11,079	
Less: Embedded derivative liability associated with beneficial interests in debt securities	(3,423	(3,423	) (3,898	(3,898 )	
Less: Secured financing	(78,467	(78,500	(108,167)	(108,090 )	
Less: Noncontrolling interests	(216,200	(218,598)	) (59,699	(60,029)	
Total investments	\$1,724,572	\$1,848,350	\$1,082,020	\$1,137,968	

Additional details and recent developments about our individual investments are provided in the following table and discussion:

(Amounts in millions)		Balance at S 2013	September 30	,
Our Investments	Date of Initial Investment	Investment Carrying Value (1)	Committed Equity (2)	Investment Description/ Status at September 30, 2013
Real Estate Debt—Acquisitions				446 performing and non-performing loans
CRE FDIC Portfolio	Aug-11	\$39.3	\$—	acquired in a structured transaction with the FDIC, secured mostly by commercial real estate, and 19 real estate owned ("REO") properties
Luxury Destination Club Recourse Loan II	May-12	34.7	_	First mortgage loan collateralized by 248 high-end units at 26 resorts in the US and various international destinations
U.S. Life Insurance Loan Portfolio	Dec-09	33.4	_	15 performing acquired first mortgages secured by commercial real estate
Bulls Loan Portfolio	Jun-11	32.5	_	383 performing and non-performing acquired loans consisting of substantially all first mortgage recourse commercial real estate loans and 12 REO properties
DB FDIC Portfolio	Jan-10	29.4	1.7	484 performing and non-performing loans acquired in a structured transaction with the FDIC, secured mostly by commercial real estate and 117 REO properties
Multifamily Tax-Exempt Bonds	Jun-11	28.2	_	Senior interest in tax-exempt bonds secured by a multifamily residential property located in Atlanta, GA
German Loan Portfolio IV	Jul-11	26.5	_	2 non-performing commercial real estate loans and 1 REO property
Ashford Notes	Feb-12	24.6	_	2 most junior mortgage participation interests secured by 5 full-service hotels

Florida Retail First Mortgage	Feb-13	23.4	_	Performing acquired senior mortgage loan secured by a retail property in Florida
Class A Manhattan Office Loan Participation	Mar-10	18.7	_	First mortgage pari-passu participation interest secured by Class A midtown Manhattan office building
Project London Loan Portfolio	Sep-12	17.5	_	8 performing and non-performing acquired loans secured by commercial real estate
ADC FDIC Portfolio II	Dec-12	16.6	_	401 performing and non-performing loans acquired in a structured transaction with the FDIC, mostly secured by commercial real estate and 7 REO properties
Other acquisitions	various	141.9	0.7	20 investments, each with less than \$15 million of current investment balance
Total acquisitions		466.7	2.4	
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(Amounts in millions)		2013	September 30			
Our Investments	Date of Initial Investment	Investment Carrying Value (1)	Committed Equity (2)	Investment Description/ Status at September 30, 2013		
Real Estate Debt—Originations						
National Hotel Portfolio Mezzanine Loan	May-13	174.7	_	Mezzanine loan origination secured by equity interests in an entity owning a diversified portfolio of 152 full service, limited service, and extended stay hotels located throughout the U.S.		
Lifestyle Athletic Club Mortgage Participation	Mar-13	90.0	8.3	First mortgage loan origination secured by 11 athletic lifestyle clubs located in California		
One Court Square Preferred Equity	Jul-12	48.3	_	Preferred equity investment in an entity that acquired a Class A office tower located in Long Island City, New York		
Boston Retail First Mortgage	May-13	32.3	9.0	First mortgage loan origination secured by a regional mall located in MA.		
Luxury Destination Club Recourse Loan I	Sep-11	27.1	_	Performing first mortgage secured by 41 properties located primarily in Manhattan, NY and Maui		
Boca Raton Multifamily Land Loan	Jan-13	20.7	_	First mortgage loan origination secured by a multifamily development parcel located in Florida		
Mexico Luxury Resort Junior Mortgage Participation	Aug-13	20.1	_	Participation in junior first mortgage interest secured by a luxury beach resort in Mexico		
New York Student Housing Loan	Aug-13	20.0	2.2	First mortgage loan secured by a student housing community in New York		
St. Barths Hotel and Villa Mortgage Loan	Sep-13	15.9	_	First mortgage loans secured by a partially constructed hotel and residential development project located in St. Barths		
Southern California Land Loan	May-11	15.8	_	First mortgage loan secured by a Southern California master planned development and equity participation rights First mortgage loan to finance the		
American Coastal Properties Loan	Jul-13	15.1	_	acquisition and redevelopment of high-end, single family residential properties in infill, coastal southern California markets		
Other originations	various	75.3	6.1	7 investments, each with less than \$15 million of current investment balance		
Total originations		555.3	25.6	inition of current in restricting durance		
Real Estate Equity—Single-Family Resident Rentals Real Estate Equity—Other	iaMar-12	533.9	_	Investment in CAH OP, an investment vehicle created for the purpose of acquiring and renting single-family homes		
Multifamily Portfolio Preferred Equity	Mar-13	97.5	4.7	Preferred equity investment in an entity that acquired a multifamily portfolio composed		

				of approximately 6,300 units located in
				Georgia, Florida and Texas
				Equity interests in and senior mezzanine
Hotel Portfolio	Apr-10	31.3	_	loan receivable from entities owning a
				portfolio of 102 limited service hotels
Phoenix Corporate Tower	Dec-12	18.6		Equity interest in a high-rise office tower
Thochix Corporate Tower	DCC-12	16.0		located in Phoenix, AZ
California Master Planned				Equity interests acquired through
Communities	May-12	15.4	_	deed-in-lieu in 2 partially developed master
Communities				planned communities located in California
Other real estate equity	Dec-09	5.9	_	1 investment with less than \$15 million of
investment	<b>Dec</b> 0)			current investment balance
Total other real estate equity		168.7	4.7	
Total investments		\$1,724.6	\$32.7	
29				

Amounts represent the carrying value of our investment at September 30, 2013, net of investment-specific

- (1) financing and amounts attributable to noncontrolling interests. Amounts reflect our investments and our share of income less amounts distributed and realized since the inception of the investment.
  - Amounts represent our share of additional funding commitments for future investments, unfunded lending
- (2) commitments, ordinary operating costs, guaranties or other commitments of each investment as of September 30, 2013, as described in Note 16 to our consolidated financial statements included in this Report.

#### Real Estate Debt—Acquisitions

Florida Retail First Mortgage. In February 2013, we invested \$23 million in a joint venture with Co-Investment Funds that acquired a performing \$59 million senior mortgage loan secured by a retail mall in Florida. The loan was acquired for \$46 million, or 78% of the unpaid principal balance. The loan bears a 6.0% fixed interest rate with a 30-year amortization schedule and matures in May 2021. The current yield is approximately 9% based on purchase price. Our share of this investment is 50%.

Other Real Estate Debt Acquisitions with Current Investment Balance Less Than \$15 Million:

California First Mortgage Portfolio I—In April 2013, we invested \$27 million in a joint venture with certain Co-Investment Funds that acquired a portfolio of loans secured by commercial and residential real estate. The portfolio included 52 loans, of which 83% were performing at acquisition, with an aggregate UPB of approximately \$72.3 million. The aggregate purchase price for the portfolio was approximately \$54 million, representing 75% of the portfolio's UPB. Our share of this investment is 50%. In July 2013, the portfolio obtained financing from a commercial bank and returned \$14.6 million, representing 53% of our initial invested equity. The financing bears interest at 1-month LIBOR plus a spread of 3.75%. In connection with the financing, we obtained a 2.5% LIBOR cap on 50% of the financing proceeds.

California First Mortgage Portfolio II—In June 2013, we invested \$23 million in a joint venture with certain Co-Investment Funds that acquired a portfolio of loans secured by commercial and residential real estate. The portfolio included 41 loans, of which 100% were performing at acquisition, with an aggregate UPB of approximately \$54.5 million. The aggregate purchase price for the portfolio was approximately \$45 million, representing 83% of the portfolio's UPB. Our share of this investment is 50%. In September 2013, the portfolio obtained financing from a commercial bank and returned \$13.6 million, representing 59% of our initial invested equity. The financing bears interest at 1-month LIBOR plus a spread of 3.25%. In connection with the financing, we obtained a 2.5% LIBOR cap on 50% of the financing proceeds.

MF5 Loan Portfolio (formerly, MF5 CMBS)—In February 2012, we invested \$25 million in a joint venture with certain Co-Investment Funds that acquired the most senior bond and the interest-only certificate in a CMBS trust. The senior bond has a coupon of 5.1% and is secured by approximately 270 first mortgage loans (of which 89% were performing) collateralized primarily by multifamily properties. The aggregate purchase price for the senior bond and interest-only certificate was approximately \$226.1 million, representing a discount of 27.4% to par value of the senior bond. In February 2013, the joint venture completed a desecuritization of the CMBS trust and sold a 40% participation interest in each of the assets previously held in the trust and recognized a gain on sale of \$25.8 million. Our share of the gain, based on our 11% interest in the joint venture, was \$2.8 million. Real Estate Debt—Originations

National Hotel Portfolio Mezzanine Loan. In May 2013, we and certain Co-Investment Funds participated in the origination of \$560.0 million of mezzanine debt, consisting of senior and junior tranches, secured by the equity interests in an entity owning a diversified portfolio of 152 full service, limited service, and extended stay hotels located throughout the U.S. We and the Co-Investment Funds funded \$327.6 million at closing, net of a 1% origination fee, of which our share was \$173.3 million. The senior and junior tranches bear interest at a blended rate of 1-month London Interbank Offered Rate ("LIBOR") plus 10.8% and are subordinate to a \$775.0 million first mortgage. Both loans have an initial maturity date of June 2016 and can be extended for a maximum of 24 months, subject to payment of extension fees and satisfaction of debt yield requirements.

Lifestyle Athletic Club Mortgage Participation. In March 2013, we participated in a recently originated \$375 million first mortgage loan secured by 11 upscale athletic clubs located in California. The loan bears an 8.0% fixed interest

rate with a 25-year amortization schedule and has a five year term. The loan may be increased to \$400 million based on the achievement of certain performance metrics by the borrower. Our share of this investment was \$123 million with a future funding obligation of \$8.25 million. In July 2013, we split the first mortgage loan into a \$32.8 million A-note and \$90.1 million B-note, and sold the A-note to an unrelated party at par. The remaining B-note bears a fixed interest rate of 9.3%.

Boston Retail First Mortgage. In May 2013, we originated a \$32.7 million mortgage loan secured by a regional mall located in a suburb of Boston, MA. In addition to an initial funding component of \$32.7 million bearing interest at 1-month LIBOR plus 6.0%, the loan includes a \$9.0 million future funding component bearing interest at 1-month LIBOR plus 11.5% that the borrower can draw for reimbursement of budgeted tenant improvements, capital expenditures and leasing commissions. The mortgage loan has an initial maturity date of June 2016 and can be extended for a maximum of 24 months, subject to payment of extension fees and satisfaction of debt yield requirements.

Boca Raton Multifamily Land Loan. In January 2013, we invested \$20 million in a joint venture with a Co-Investment Fund and a strategic partner that funded a \$41 million first mortgage loan secured by a 7 acre multifamily development parcel located in Florida. The loan bears an interest rate of 12%, of which 3.5% may be paid in-kind, and is subject to a 1.5% origination fee and a 1% exit fee. The initial term of the loan is three years. Our share of the investment is 49.5%.

Mexico Luxury Resort Junior Mortgage Participation. In August 2013, we invested \$20 million in a joint venture with certain Co-Investment Funds that originated a \$40 million junior first mortgage interest secured by a luxury beach resort in Mexico. The loan bears interest at a fixed rate of 11.5%, of which 3% may be paid in-kind and is subject to certain other fees and yield maintenance features. The loan matures in January 2019. Our share of this investment is 50%.

New York Student Housing Loan. In August 2013, we invested \$20 million with a third party joint venture partner to originate a \$70 million senior mortgage bridge loan secured by a newly constructed 385-unit off campus student housing property in Upstate New York. The initial funding was \$63 million with a \$7 million future funding obligation subject to the property achieving certain operating metrics. The \$7 million additional funding was advanced to the borrower in October 2013 as the property achieved the threshold operating metrics. The loan bears interest at 1-month LIBOR plus 5% with a 0.5% LIBOR floor and matures in September 2015. The loan was funded via a \$46 million non-recourse, matched term loan and \$24 million from the joint venture. Our share of this investment is 90%.

St. Barths Hotel and Villa Mortgage Loan. In September 2013, we invested \$16 million in a joint venture with certain Co-Investment Funds that originated two U.S. dollar denominated first mortgage loans with a combined UPB of \$57 million to recapitalize a partially constructed hotel and residential development project located in St Barths, French West Indies. One loan secured by the hotel portion of the property has an initial term of five years and bears interest at 1-month LIBOR plus 12.25%. The other loan secured by the residential portion of the property has an initial term of two years and bears interest at 1-month LIBOR plus 10.25%. The loans are subject to certain cross collateralization and cross default features, a 1% origination fee, a 1% exit fee and yield maintenance. Our share of this investment is 33.3%.

American Coastal Properties Loan. In July 2013, we and a Co-Investment Fund originated a \$30 million first mortgage loan to finance the acquisition and redevelopment of high-end, single family residential properties in infill coastal Southern California markets. The loan bears a fixed interest rate of 15%, of which 7% may be paid in-kind, and is subject to certain other fees including a 1% origination fee and 0.5% exit fee. The term of the loan is four years. We and the Co-Investment Fund may choose to fund an additional \$40 million at our sole discretion. Our share of the investment is 50% and \$15 million was funded to date.

Other Real Estate Debt Originations with Current Investment Balance Less Than \$15 Million:

Baltimore Office Loan—In September 2013, we originated an \$11.6 million first mortgage loan secured by a fully occupied flex office building in Maryland. The loan bears interest at 1-month LIBOR plus 7.25% and is subject to 1% origination fee and 1% exit fee. The loan has an initial maturity date of October 2016 and can be extended for a maximum of 24 months, subject to payment of extension fees and satisfaction of debt yield requirements.

Texas Master Planned Community Land Loan—In May 2013, we invested in a joint venture with certain Co-Investment

Texas Master Planned Community Land Loan—In May 2013, we invested in a joint venture with certain Co-Investment Funds that originated a \$23.4 million loan to finance the development of a master planned residential community near Austin, TX. The loan matures in May 2018 and bears an interest rate of 14% paid in-kind, with a 1.0% origination fee, plus profit participation. Our share of this investment is 50%, or \$12 million.

Marin Land Development Loan—In March 2013, we invested \$10 million (with a future funding obligation of \$3.4 million) in a joint venture with a Co-Investment Fund that originated a \$26.8 million loan for the land acquisition and predevelopment costs for a mixed use development in San Rafael, CA. We and the Co-Investment Fund funded \$20 million at closing for the acquisition and funded the remaining \$6.8 million upon completion of various items in September 2013. The loan bears an interest rate of 10.0% current and 5.0% paid in-kind, with a 1.0% origination fee, and matures in March 2018. Our share of this investment is 50%.

Extended Stay Mezzanine B&C Loans. In September 2013, we sold our \$37.5 million participation interest in these loans, which was originated in December 2012, to an unrelated third party for a \$1.1 million gain.

Centro Mezzanine Loans. In August 2013, we received full payoff of the \$60 million loans originated in June 2011.

2100 Grand B-Note. In May 2013, upon sale of the collateral property, the borrower paid off the entire loan and accrued interest thereon, including a yield maintenance premium of \$3.6 million. Our share of the gain on payoff was approximately \$3.2 million, after the promote payment due to the sponsor.

Luxury Destination Resort Loans. In May 2013, we received full payoff of this \$15 million mezzanine loan originated in November 2011, including a prepayment premium. Our 50% share of the gain on payoff was approximately \$0.9 million.

Florida Residential Development Loan. In January 2013, we invested \$10 million in a joint venture with a Co-Investment Fund that originated a \$22 million first mortgage loan secured by a waterfront development parcel located in Florida. The loan bore an interest rate of 14%, with a 1% origination fee and a 1% exit fee. In June 2013, the borrower repaid the entire amount due under the loan agreement, including \$5.5 million in yield maintenance and fees. Our share of this investment was 50%.

Real Estate Equity—Single-Family Residential Rentals

During the nine months ended September 30, 2013, we invested an additional \$295 million in CAH OP. To date, we have invested \$550 million in CAH OP and have no further capital commitments at this time.

In September 2013, CAH OP obtained a \$500 million credit facility with J.P. Morgan and expects to increase the facility size to \$1 billion by the end of the year, subject to additional lender commitments. CAH OP has also begun originating loans under a new lending program to other owners of single family homes for rent. This loan portfolio, once scaled, as well as CAH OP's broader owned homes portfolio, may be financed with securitizations in the future. At September 30, 2013, CAH OP owned 14,072 housing units located in nine states across the United States with an estimated cost basis of approximately \$2.5 billion, including units owned in a joint venture with Fannie Mae. The following table provides an overview of the portfolio at September 30, 2013:

Market	Number of Homes (1)	Estimated Total Cost Basis (in thousands) (2)	Estimated Average Cost Per Home (in thousands)	Average Home Size (Square Feet)	Estimated Average Cost Per Square Foot
Properties wholly-owned by CAH OP:					
Arizona	1,125	\$156,663	\$ 139	1,697	\$82
California	2,880	808,231	281	1,670	168
Colorado	592	97,445	165	1,704	97
Delaware	62	9,379	151	1,395	108
Florida	2,767	476,811	172	1,844	93
Georgia	3,259	414,004	127	1,967	65
Nevada	1,018	194,914	191	1,944	98
Pennsylvania	3	425	142	1,113	127
Texas	1,326	163,162	123	1,787	69
Jointly-owned properties (3)	13,032 1,040 14,072	\$2,321,034	\$ 178	1,817	\$98

Represents total housing units, which are leased separately from any other housing units. No property with a single

Real Estate Equity—Other

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<sup>(1)</sup> deed has more than four housing units, and less than 1% of our wholly owned properties have more than one housing unit.

<sup>(2)</sup> Includes acquisition costs and actual renovation costs plus estimated renovation costs for homes currently in construction or not yet started.

Jointly-owned properties are owned through a joint venture with Fannie Mae in which CAH OP was admitted as a managing member for an aggregate payment of \$35.1 million.

Multifamily Portfolio Preferred Equity. In March 2013, we entered into a joint venture with a minority unaffiliated investor and a separate agreement with a third party sponsor to provide participating preferred equity to an entity investing in multifamily properties. At the March 2013 closing, we and the minority investor funded preferred equity of \$34 million and \$7 million, respectively, and the sponsor funded \$14 million of common equity. Subsequent to the initial closing, we and the minority investor funded an additional \$63 million and \$13 million, respectively, of preferred equity and the sponsor funded \$25 million of common equity. The common and preferred equity proceeds were used along with mortgage financing proceeds to acquire multifamily properties comprising approximately 6,300 units within sixteen apartment communities in Georgia, Texas and Florida. Our cumulative preferred equity of \$97 million to-date provides a

12% preferred return, 1% issuance fee and a 30% profit participation after the joint venture and the sponsor have each attained a 12% internal rate of return. Our share of this participating preferred equity interest in the investment entity is 83%.

Other Real Estate Equity with Current Investment Balance Less Than \$15 Million:

WLH Stock—We indirectly owned approximately 2.4 million shares of Class A common stock of William Lyon Homes ("WLH"), which we acquired in connection with the sale of residential lots to WLH in June 2012. In

• May 2013, WLH completed its initial public offering at a price of \$25 per share, after giving effect to a 1-for-8.25 share reverse stock split. After giving effect to the reverse stock split, we indirectly own approximately 291,000 shares of WLH Class A common stock at a cost basis of \$8.66 per share.

First Republic Bank. During the nine months ended September 30, 2013, we sold our remaining 615,932 shares of common stock in First Republic Bank for combined net cash proceeds of \$23.8 million, and realized a combined gain of \$10.7 million. After giving effect to this sale, we have sold all of our original 1,600,000 shares acquired in June 2010, for cumulative proceeds of \$52.4 million, or approximately 2.2 times our original invested amount of \$24 million.

Investment Activity Subsequent to September 30, 2013

Freddie Mac Portfolio—In October 2013, we invested \$130 million in a joint venture with certain Co-Investment Funds that acquired a portfolio of loans secured by multifamily and senior housing assets. The portfolio included 27 loans, all of which were performing at acquisition, with an aggregate UPB of approximately \$194 million. The aggregate purchase price for the portfolio was approximately \$177 million, representing 91% of the portfolio's UPB. Our share of this investment is 73%.

FDIC CRE 2013—In October 2013, we invested \$13 million in a joint venture with certain Co-Investment Funds that consummated a structured transaction with the FDIC. The joint venture acquired an initial 20% managing member equity interest in a newly formed limited liability company created to hold a portfolio of acquired loans, with the FDIC retaining the other 80% equity interest. Additionally, upon return of capital to all parties, the joint venture will receive a 40% equity interest in the entity, with the FDIC retaining the other 60% equity interest. The portfolio included 415 performing and non-performing loans with an aggregate UPB of \$199 million, consisting of substantially all first mortgage recourse commercial real estate and acquisition, development and construction loans. The portfolio was effectively acquired for a purchase price of \$112.6 million, representing 57% of the portfolio's UPB. Our share of this investment is 50%.

Wickfield Center—In October 2013, we originated a \$10.4 million first mortgage loan secured by a multi-tenant office building located in Michigan. The loan bears an interest rate of 1-month LIBOR plus a spread of 7%, a 1% origination fee and a 1% exit fee. The mortgage loan has an initial maturity date of November 2015 which can be extended for a maximum of 12 months, subject to payment of extension fees and satisfaction of debt yield requirements.

Spanish CRE Loan Portfolio I—In November 2013, we invested \$143 million, prior to potential financing, in a joint venture with certain Co-Investment Funds to acquire three sub-performing first mortgages at a substantial discount to UPB. The mortgages are secured by two office properties and one retail property in Spain.

Midwest NNN Office Campus—In November 2013, we entered into a purchase and sale agreement to acquire an office eampus by the end of 2013 in the Midwest fully occupied by a single-A rated tenant. The estimated acquisition cost, including closing costs, is approximately \$124 million.

Critical Accounting Policies and Estimates

Our financial statements are prepared in accordance with GAAP, which requires the use of estimates and assumptions that involve the exercise of judgment and that affect the reported amounts of assets, liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. There have been no material changes to our critical accounting policies or those of our unconsolidated joint ventures since the filing of our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012.

Recent Accounting Updates

Recent accounting updates are included in Note 2 to our consolidated financial statements in Item 1 of this Report.

Results of Operations—Comparison of Three Months Ended September 30, 2013 and 2012

In general, period-over-period increases in our results of operations reflect our ongoing investment activities and capital-raising efforts. At September 30, 2013, we had 56 active investments representing \$1.7 billion of invested capital, including our investment in CAH OP, compared to 44 investments and \$0.9 billion at September 30, 2012. Due to the overall growth and increased number of investments in nearly every category, the results of operations presented below for each period are not directly comparable and are not necessarily indicative of future financial condition or results of operations.

We operate in three reportable segments: real estate debt investments, SFR rentals and other real estate equity investments. The real estate debt investments segment includes our investments in originated and acquired commercial real estate debt, mortgage-backed securities, and other debt-related investments. The SFR rental segment represents our investment in CAH OP. The other real estate equity investments segment includes real estate acquired in settlement of loans, common equity in real estate or related companies, and certain preferred equity investments with profit participation meeting certain risk or return profiles.

#### Income from Our Investments

Our primary source of income is our real estate debt investments, which we hold either directly or through our investments in unconsolidated joint ventures. We have been continually investing in our target assets throughout 2012 and 2013, and therefore, income from some investments may reflect less than a full quarter's results of operations. See the table and discussion in "—Our Investments" for additional information about specific investments. Income (loss) from our investments by type of investment is summarized below. We have recently re-categorized some of our investments, as described in Note 17 to our consolidated financial statements included in this Report. Certain amounts for the three months ended September 30, 2012 have been reclassified to conform to the current period presentation:

•	Three Months Ended September 30, 2013				
(In thousands)	Income (Loss)	Less: Expenses, Other (Income) Loss and Income Tax Provision	Less: Net Income Attributable to Noncontrolling Interests	Net Incom (Loss) Attributab to Colony Financial, Inc.	le
Amounts allocated to investment segments:					
Real estate debt investments					
Acquisitions:					
Single loans—first mortgages	\$8,973	\$1,165	\$ 1,499	\$6,309	
Single loans—subordinated debt	1,585	1	204	1,380	
Loan portfolios	9,371	275		9,096	
CMBS/bonds	879	181	13	685	
Total acquisitions	20,808	1,622	1,716	17,470	
Originations:					
Senior & whole mortgage loans	4,244	202	377	3,665	
Subordinated debt (1)	18,238	23	5,006	13,209	
Total originations	22,482	225	5,383	16,874	
Total real estate debt investments	43,290	1,847	7,099	34,344	
Single-family residential rentals	(1,576)	_	_	(1,576	)
Other real estate equity investments (2)	6,749		415	6,334	
Total investments	48,463	1,847	7,514	39,102	
Amounts not allocated to investment segments	25	12,678	_	(12,653	)
	\$48,488	\$14,525	\$ 7,514	\$26,449	

Three Months Ended September 30,	Three Months	Ended	September	30.	2012
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(In thousands)	Income (Loss)	Less: Expenses, Other (Income) Loss and Income Tax Provision	Less: Net Income Attributable to Noncontrolling Interests	Net Income (Loss) Attributable to Colony Financial, Inc.	
Amounts allocated to investment segments:					
Real estate debt investments					
Acquisitions:					
Single loans—first mortgages	\$5,689	\$1,261	\$ 1,263	\$3,165	
Single loans—subordinated debt  ↑	2,087	177	539	1,371	
Loan portfolios	7,450	392		7,058	
CMBS/bonds	1,466	337	9	1,120	
Total acquisitions	16,692	2,167	1,811	12,714	
Originations:					
Senior & whole mortgage loans	3,933	57	357	3,519	
Subordinated debt (1)	5,245	189	2	5,054	
Total originations	9,178	246	359	8,573	
Total real estate debt investments	25,870	2,413	2,170	21,287	
Single-family residential rentals	(1,035	) —		(1,035	)
Other real estate equity investments (2)	2,189	_	_	2,189	
Total investments	27,024	2,413	2,170	22,441	
Amounts not allocated to investment segments	26	6,909		(6,883	)
	\$27,050	\$9,322	\$ 2,170	\$15,558	

(1) Subordinated debt includes B-notes, mezzanine loans, and preferred equity earning a fixed return.

Other real estate equity investments include real estate or equity interests obtained through foreclosures or deed-in-lieu of foreclosure on the collateral of target assets originally acquired or originated as debt instruments,

(2) deed-in-lieu of foreclosure on the collateral of target assets originally acquired or originated as debt instruments, equity securities obtained in full or partial resolution of debt and preferred equity earning a fixed return plus equity participation.

#### Net Income from Real Estate Debt Investments

Net income from acquired first mortgage loans for the three months ended September 30, 2013 increased \$3.1 million, or 99%, compared to the three months ended September 30, 2012. The increase primarily reflects income from the Florida Retail First Mortgage and Phoenix Corporate Tower Loan acquired in February 2013 and December 2012, respectively. Expenses on acquired first mortgage loans for the three months ended September 30, 2013 and 2012 include interest expense and servicing costs on Luxury Destination Club Recourse Loan II. We obtained seller-provided financing for the May 2012 loan acquisition, which incurs contractual interest as well as amortization of deferred financing costs. All contractual interest due for the term of the financing was pre-funded by the borrower. Net income from acquired subordinated debt for the three months ended September 30, 2013 remained consistent with the three months ended September 30, 2012.

Net income from loan portfolios include income from loan portfolios acquired in structured transactions with the FDIC as well as from commercial banks. For the three months ended September 30, 2013, net income from loan portfolios increased \$2.0 million, or 29%, compared to the three months ended September 30, 2012. The drivers of the overall increase are: additional income from five loan portfolios acquired subsequent to September 30, 2012, lower interest expense on FDIC purchase money notes resulting from principal payments, and favorable changes in expected accretable yields on some of our existing portfolios. These increases are partially offset by decreases due to ongoing loan resolutions and a combined impairment of \$1.3 million on eight of our loan portfolios, including impairment on

REO properties. Two of our FDIC portfolios acquired in late 2010 are managed by asset management companies that are wholly-owned by us. We charge a fee of 50 basis points on each portfolio's UPB per annum, payable monthly, which is included in income from loan portfolios.

Net income from CMBS/bonds for the three months ended September 30, 2013 decreased \$0.4 million, or 39%, compared to the three months ended September 30, 2012. The decrease primarily reflects reclassification of MF5 CMBS investment from CMBS/bonds to other loan portfolios following the desecuritization of the trust in February 2013.

Net income from originated senior and whole mortgage loans for the three months ended September 30, 2013 increased \$0.1 million, or 4%, compared to the three months ended September 30, 2012. The increase primarily reflects income generated from new originations including Hearthstone ADC Loan, Boca Raton Multifamily Land Loan, Marin Land Development Loan, Texas Master Planned Community Land Loan, Boston Retail First Mortgage Loan and American Coastal Properties Loan, all originated after September 30, 2012. The increases are partially offset by the payoff of WLH Secured Loan in November 2012.

Net income from originated subordinated debt for the three months ended September 30, 2013 increased \$8.2 million, or 161%, compared to the three months ended September 30, 2012. The increase primarily reflects income from new originations including One Court Square Preferred Equity originated in July 2012, Lifestyle Athletic Club Mortgage Participation originated in March 2013, National Hotel Portfolio Mezzanine Loan originated in May 2013, and Mexico Luxury Resort Junior Mortgage Participation and New York Student Housing Loan originated in August 2013, among others. Included in the net income from originated subordinated debt for the three months ended September 30, 2013 is a \$1.1 million gain recognized from the sale of our pro-rata share of the Extended Stay Mezzanine B&C Loans. The increases are partially offset by the payoff of Centro Mezzanine Loans in August 2013, as well as Luxury Destination Resort Loan and 2100 Grand B-Note in May 2013.

Certain investments individually generated greater than 10% of our total income for the periods presented. For the three months ended September 30, 2013 and 2012, Luxury Destination Club Recourse Loan I and II, which share the same corporate guarantor, generated 13% and 24% of total income, respectively. After deducting investment-specific interest and other expenses, and amounts attributable to noncontrolling interests, Luxury Destination Club Recourse Loan I and II represent 12% and 20% of our net income attributable to stockholders, respectively. National Hotel Portfolio Mezzanine Loan which was originated in May 2013 generated 20% of our total income for the three months ended September 30, 2013. After deducting investment-specific expenses and amounts attributable to noncontrolling interests, the National Hotel Portfolio Mezzanine Loan represents 19% of our net income attributable to stockholders for the same period. No other individual investment generated greater than 10% of our total income during the three months ended September 30, 2013 and 2012.

Loss from Single-Family Residential Rentals

Our investment in single-family residential rentals through CAH OP generated a loss of \$1.6 million and \$1.0 million during the three months ended September 30, 2013 and 2012, respectively, including approximately \$2.6 million and \$0.4 million, respectively, that represents our share of depreciation expense. The SFR rental business was started in March 2012 and the business has grown rapidly, therefore prior year results do not provide for meaningful comparisons to the current year results. As of September 30, 2013, CAH OP owned 14,072 units in nine states, including units operated in a joint venture with Fannie Mae, and the overall portfolio was 59% leased, up from 49% leased as of June 30, 2013. The improvement in portfolio occupancy is the result of a deliberate strategy to slow acquisition activity in order to focus on improved operational performance including higher renovation and leasing productivity. During the third quarter, CAH OP averaged approximately 1,000 renovations and 900 new leases per month. This compares to 900 and 650, respectively, in the second quarter. Acquisitions averaged approximately 600 homes per month for the third quarter, as compared to 1,400 homes per month in the second quarter.

Net income from Other Real Estate Equity Investments

Net income from other real estate equity investments for the three months ended September 30, 2013 increased \$4.1 million, or 189%, compared to the three months ended September 30, 2012. Net income from other real estate equity investments for the three months ended September 30, 2013 includes a \$3.6 million gain from the sale of 173,495 shares of common stock in First Republic Bank and \$2.1 million income from the Multifamily Portfolio Preferred Equity, which we closed in March 2013 and in which we have made additional investments since March 2013. Net income from other real estate equity investments for the three months ended September 30, 2012 reflects a \$1.9 million gain recognized from the sale of 177,342 shares of common stock in First Republic Bank. The increase also reflects improved operations of our Hotel Portfolio, due to ongoing marketing and rehabilitation efforts, and a renewed focus on operations following the December 2012 restructuring and change in hotel management.

#### Amounts Not Allocated to Investments

Certain non-investment-specific income and expense amounts not allocated to segments are summarized below.

	Three Months Ended September		
	30,		
(in thousands)	2013	2012	
Interest income from cash	\$25	\$26	
Expenses:			
Management fees	\$6,520	\$3,812	
Unconsummated deal expenses	173	19	
Interest expense	4,185	965	
Administrative expense	1,814	1,517	
Income tax provision	(14)	596	
Total expenses	\$12,678	\$6,909	
Management Fees—Management fees include the following:			
	Three Months I	Ended September	
	30,		
(in thousands)	2013	2012	
Base management fees	\$5,534	\$3,234	
Share-based compensation	986	578	
	\$6,520	\$3,812	

Base management fees have increased by approximately \$2.3 million from the three months ended September 30, 2012 to the three months ended September 30, 2013 due to an increase in our fee base, as defined in our management agreement with the Manager, and is largely dependent upon net proceeds from equity offerings. The increase resulted from two common stock offerings and stock issued under the ATM Program since September 30, 2012, with combined net proceeds of approximately \$492 million. The increase in share-based compensation resulted from expense recognized on the restricted shares awarded to our Manager in December 2012.

Interest Expense—For the three months ended September 30, 2013 and 2012, we incurred non-segment interest expense of \$4.2 million and \$1.0 million, respectively, primarily on our credit facility and convertible senior notes. Interest expense for the third quarter of 2013 was higher as the convertible senior notes were newly issued in April 2013 and due to higher average outstanding borrowings to temporarily finance our investments during the period. We do not attribute borrowings on our credit facility or proceeds from issuance of convertible notes to specific investments. Administrative Expenses—Administrative expenses are summarized below:

	Three Months Ended September		
	30,		
(In thousands)	2013	2012	
Reimbursements to Colony Capital:			
Compensation pursuant to secondment agreement	\$314	\$299	
Allocated overhead and direct administrative expenses	436	273	
Total reimbursements to Colony Capital	750	572	
Professional fees	672	538	
Other	392	407	
	\$1.814	\$1.517	

Total administrative expenses for the three months ended September 30, 2013 increased \$0.3 million, or 20%, compared to the third quarter of 2012, reflecting the added administrative burden associated with the growth of our business.

Income Tax Provision—Our TRSs, which directly or indirectly hold certain of our investments, are subject to corporate level federal, state, foreign and local income taxes. For the three months ended September 30, 2013 and 2012, we had income tax benefit of \$14,000 and income tax expense of \$0.6 million, respectively. Our current primary sources of income subject to taxation at the TRSs are income from loan resolutions in some of our loan portfolios, income from

our interests in asset management companies which manage some of our loan portfolios, and hotel operations from our Hotel

Portfolio. For the three months ended September 30, 2013, the income tax benefit from the net operating losses from our Hotel Portfolios entirely offset the income tax expense on other taxable activities.

Comparison of Nine Months Ended September 30, 2013 and 2012

Income from Our Investments

Income (loss) from our investments by type of investment is summarized below. We have recently re-categorized some of our investments, as described in Note 17 to our consolidated financial statements included in this Report. Certain amounts for the nine months ended September 30, 2012 have been reclassified to conform to the current period presentation:

(In thousands)	Nine Months Income (Loss)	Expenses, Other (Income) Loss and Income Tax	Less: Net Income Attributable to Noncontrolling	Net Income (Loss) Attributable to Colony Financial,	
		Provision	merests	Inc.	
Amounts allocated to investment segments:		110 1151011			
Real estate debt investments					
Acquisitions:					
Single loans—first mortgages	\$22,175	\$3,750	\$ 4,549	\$13,876	
Single loans—subordinated debt	4,708	2	607	4,099	
Loan portfolios	28,023	944		27,079	
CMBS/bonds	5,615	59	36	5,520	
Total acquisitions	60,521	4,755	5,192	50,574	
Originations:					
Senior & whole mortgage loans	17,480	210	1,117	16,153	
Subordinated debt (1)	38,179	327	8,263	29,589	
Total originations	55,659	537	9,380	45,742	
Total real estate debt investments	116,180	5,292	14,572	96,316	
Single-family residential rentals	(5,307	<b>—</b>		(5,307	)
Other real estate equity investments (2)	15,242	25	640	14,577	
Total investments	126,115	5,317	15,212	105,586	
Amounts not allocated to investment segments	282	34,361		(34,079	)
	\$126,397	\$39,678	\$ 15,212	\$71,507	
38					

	Nine Months Ended September 30, 2012				
(In thousands)	Income (Loss)	Less: Expenses, Other (Income) Loss and Income Tax Provision	Less: Net Income Attributable to Noncontrolling Interests	Net Incom (Loss) Attributab to Colony Financial, Inc.	ole
Amounts allocated to investment segments:					
Real estate debt investments					
Acquisitions:					
Single loans—first mortgages	\$12,327	\$2,498	\$ 2,632	\$7,197	
Single loans—subordinated debt	3,538	178	668	2,692	
Loan portfolios	22,472	1,538		20,934	
CMBS/bonds	4,041	683	29	3,329	
Total acquisitions	42,378	4,897	3,329	34,152	
Originations:					
Senior & whole mortgage loans	12,290	230	597	11,463	
Subordinated debt (1)	11,766	565	7	11,194	
Total originations	24,056	795	604	22,657	
Total real estate debt investments	66,434	5,692	3,933	56,809	
Single-family residential rentals	(1,159	) —		(1,159	)
Other real estate equity investments (2)	9,175			9,175	
Total investments	74,450	5,692	3,933	64,825	
Amounts not allocated to investment segments	31	21,729		(21,698	)
-	\$74,481	\$27,421	\$ 3,933	\$43,127	

 <sup>(1)</sup> Subordinated debt includes B-notes, mezzanine loans, and preferred equity earning a fixed return.
 Other real estate equity investments include real estate or equity interests obtained through foreclosures or deed-in-lieu of foreclosure on the collateral of target assets originally acquired or originated as debt instruments, equity securities obtained in full or partial resolution of debt and preferred equity earning a fixed return plus equity participation.

Net Income from Real Estate Debt Investments

Net income from our debt investments for the nine months ended September 30, 2013 increased approximately \$39.5 million, or 70%, compared to the corresponding period in 2012. The substantial increase reflects our continuing investment activity throughout 2012 and 2013. Many of our investments owned as of September 30, 2013 were not owned for all or part of the nine months ended September 30, 2012, and we added new investments in various categories, as summarized in our investments table in "—Our Investments." Net income from our debt investments for the nine months ended September 30, 2013 includes a \$2.8 million gain recognized from the sale of 40% participation interests in the underlying loans of MF5 CMBS in February 2013, \$1.1 million gain recognized from the sale of our pro-rata share of the Extended Stay Mezzanine B&C Loans in September 2013, gains from the early payoff of the Florida Residential Development Loan in June 2013, Luxury Destination Resort Loan in May 2013 and 2100 Grand B-Note in May 2013 in the amounts of \$2.8 million, \$0.8 million and \$3.2 million, respectively. These gains, along with a substantial increase in invested equity in debt investments—from \$0.7 billion at September 30, 2012 to \$1.0 billion at September 30, 2013—account for the period-over-period increase in income.

Certain investments individually generated greater than 10% of our total income for the periods presented. For the nine months ended September 30, 2013 and 2012, Luxury Destination Club Recourse Loan I and II, which share the same corporate guarantor, generated 15% and 17% of total income, respectively. After deducting investment-specific interest and other expenses, and amounts attributable to noncontrolling interests, these investments represent 13% and

16% of our net income attributable to stockholders, respectively. National Hotel Portfolio Mezzanine Loan which was originated in May 2013 generated 11% of our total income for the nine months ended September 30, 2013. After deducting investment-specific expenses and amounts attributable to noncontrolling interests, National Hotel Portfolio Mezzanine Loan represents 10% of our net income attributable to stockholders for the same period. No other individual investment generated greater than 10% of our total income during the nine months ended September 30, 2013 and 2012.

#### Loss from Single-Family Residential Rentals

Our investment in single-family residential rentals through CAH OP generated a loss of \$5.3 million and \$1.2 million during the nine months ended September 30, 2013 and 2012, respectively, including approximately \$5.2 million and \$0.5 million, respectively, that represents our share of depreciation expense. The SFR rental business was started in March 2012 and the business has grown rapidly, therefore prior year results do not provide for meaningful comparisons to the current year results. While renovation and leasing productivity continued to improve, the business has not achieved optimal scale in its target markets. Therefore, current period results are not indicative of a stabilized portfolio and reflects operating and administrative expenses that are disproportionate to the revenues generated from properties.

#### Net Income from Other Real Estate Equity Investments

Net income from our other real estate equity investments for the nine months ended September 30, 2013 increased approximately \$5.4 million, or 59%, compared to the corresponding period in 2012. The 2013 income includes a \$10.7 million gain recognized from the sale of our remaining 615,932 shares of common stock in First Republic Bank and \$3.2 million of income from the Multifamily Portfolio Preferred Equity, which we closed in March 2013 and in which we have made additional investments since March 2013. The 2012 income reflects a \$5.4 million gain recognized from the sale of 543,760 shares of common stock in First Republic Bank. The increase also reflects improved operations of our Hotel Portfolio, due to ongoing marketing and rehabilitation efforts, and a renewed focus on operations following the December 2012 restructuring and change in hotel management. The increase is partially offset by a \$1.8 million gain recognized in June 2012 from the sale of all assets of the WLH Land Acquisition investment, which was partially .

## Amounts Not Allocated to Investments

Certain non-investment-specific income and expense amounts not allocated to segments are summarized below.

	Nine Months Ended September		
	30,		
(in thousands)	2013	2012	
Interest income from cash	\$282	\$31	
Expenses:			
Management fees	\$19,312	\$12,276	
Unconsummated deal expenses	504	315	
Interest expense	8,572	2,988	
Administrative expense	5,393	4,749	
Income tax provision	580	1,401	
Total expenses	\$34,361	\$21,729	
Management Fees—Management fees include the following:			
	Nine Months Ended September		
	30,		
(in thousands)	2013	2012	
Base management fees	\$16,221	\$8,398	
Share-based compensation	3,091	2,942	
Incentive fees	_	936	
	\$19,312	\$12,276	

Base management fees have increased by approximately \$7.8 million from the nine months ended September 30, 2012 to nine months ended September 30, 2013 due to an increase in our fee base, as defined in our management agreement with the Manager, and is largely dependent upon net proceeds from equity offerings. The increase reflects proceeds from the common stock and preferred stock offerings throughout 2012 and 2013 which incurred base management fees on a weighted average basis. Share-based compensation for both periods represents expense recognized on restricted shares awarded to our Manager, certain of our executive officers and certain employees of our Manager and its affiliates in 2012, and reflects the amortization of estimated fair value of unvested shares, which we remeasure on a quarterly basis. Based upon the vesting schedule of shares awarded and the fair value as of each measurement date,

share-based compensation could fluctuate significantly. The increase in share-based compensation largely reflects expense recognized on the restricted shares awarded to our Manager in December 2012. Incentive fees are based upon our Core Earnings, further described under "—Non-GAAP Supplemental Financial Measure: Core Earnings," and are payable to our Manager in

shares of our common stock. We did not meet the Core Earnings threshold for an incentive fee accrual for the nine months ended September 30, 2013.

Interest Expense—For the nine months ended September 30, 2013 and 2012, we incurred non-segment interest expense of \$8.6 million and \$3.0 million, respectively, primarily on our credit facility and convertible senior notes. Interest expense for the first three quarters of 2013 was higher as the convertible senior notes were newly issued in April 2013 and due to higher average outstanding borrowings to temporarily finance our investment activities during that period. We do not attribute borrowings on our credit facility or proceeds from issuance of convertible notes to specific investments.

Administrative Expenses—Administrative expenses are summarized below:

	Nine Months Ended September			
	30,			
(In thousands)	2013	2012		
Reimbursements to Colony Capital:				
Compensation pursuant to secondment agreement	\$923	\$897		
Allocated overhead and direct administrative expenses	1,263	849		
Total reimbursements to Colony Capital	2,186	1,746		
Professional fees	1,891	1,649		
Other	1,316	1,354		
	\$5,393	\$4,749		

Total administrative expenses for the nine months ended September 30, 2013 increased \$0.6 million, or 14%, compared to the corresponding period in 2012. The slight increase reflects the added administrative burden associated with the growth of our business.

Income Tax Provision—Our TRSs, which directly or indirectly hold certain of our investments, are subject to corporate level federal, state, foreign and local income taxes. For the nine months ended September 30, 2013 and 2012, we incurred income tax expense of \$0.6 million and \$1.4 million, respectively. Our current primary sources of income subject to taxation at the TRSs are income from loan resolutions in some of our loan portfolios, income from our interests in asset management companies which manage some of our loan portfolios, and hotel operations from our Hotel Portfolio. Income tax expense for the nine months ended September 30, 2013 is significantly lower compared to the same period in 2012 due to income tax benefit arising from net operating losses from our Hotel Portfolios and less loan resolution activity in our TRS loan portfolios compared to last year.

## Information About Our Real Estate Debt Portfolio

The following tables summarize certain characteristics of the loans and beneficial interests in securities held by the Company and the joint ventures and our proportionate share:

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(\$ in thousands)	September 3 Total Portfo		Company's	Proportionate	Share				C		******
Collateral Type	Unpaid Principal Balance	Amortized Cost (1)	Unpaid Principal Balance	Amortized Cost (1)(2)	% of Amort Cost	ize	Weig dAvera Coup	age	I lelu	l	Weighted Average Maturity in Years
Originated performing lo											
Retail	\$32,650	\$32,265	\$32,650	\$32,265	3.2		6.2		6.3		2.7
Hospitality	489,930	486,486	251,852	249,949	24.9		11.2		11.3		3.1
Other commercial	104,261	103,464	102,892	102,095	10.2	%			9.1		4.1
Residential	120,345	119,527	53,647	53,282	5.3		13.6		13.9		3.5
Land	95,494	91,241	47,540	45,414	4.5	%	12.5	%	13.3	%	3.0
Total originated	842,680	832,983	488,581	483,005	48.1	0%	10.8	0%	11.0	0%	3.3
performing loans	042,000	032,703	700,501	+05,005	70.1	70	10.0	70	11.0	70	5.5
Acquired loans and bene	ficial interest	s in bonds									
Performing:											
Retail	410,910	299,775	114,616	89,777	8.9	%	5.7	%	7.5	%	4.6
Office	217,281	162,849	47,763	36,988	3.7	%	5.1	%	7.3	%	5.9
Industrial	212,632	157,973	45,216	33,096	3.3	%	6.3	%	8.7	%	7.7
Hospitality	277,749	231,076	129,523	110,619	11.0	%	8.5	%	10.8	%	1.1
Multifamily	363,739	284,216	108,155	91,486	9.1	%	4.9	%	5.8	%	11.3
Other commercial	296,369	195,553	39,223	26,695	2.7	%	9.8	%	14.0	%	3.2
Residential	63,940	37,607	17,904	12,782	1.3	%	4.3	%	6.2	%	17.4
Land	133,222	54,022	16,540	7,442	0.7	%	5.7	%	11.2	%	1.5
Total acquired performing	1,975,842	1,423,071	518,940	408,885	40.7	%	6.5	%	8.5	%	5.7
Non-performing:											
Retail	233,938	93,585	41,770	18,654	1.9	%					
Office	401,795	97,959	113,621	24,156	2.4	%					
Industrial	143,825	67,264	31,033	16,162	1.6	%					
Hospitality	52,988	26,513	7,207	3,494	0.3	%					
Multifamily	139,527	58,680	35,570	15,309	1.5	%					
Other commercial	322,279	111,023	43,525	14,734	1.5	%					
Residential	135,216	38,488	21,705	7,704	0.8	%					
Land	637,903	122,721	61,155	12,037	1.2	%					
Total acquired non-performing	2,067,471	616,233	355,586	112,250	11.2	%					
Total acquired loans Total portfolio	4,043,313 \$4,885,993	2,039,304 \$2,872,287	874,526 \$1,363,107	521,135 \$1,004,140	51.9 100.0	% %					

## **Table of Contents**

(\$ in thousands)	December 3 Total Portfo		Company's	Proportiona	te Share	e					
Collateral Type	Unpaid Principal Balance	Amortized Cost (1)	Unpaid Principal Balance	Amortized Cost (1)(2)	% of Amort Cost	izeo	Weight Avera Coup	ige	Curre Intere Yield on Co	st	Weighted Average Maturity in Years
Originated performing lo	ans										
Retail	\$60,000	\$60,000	\$60,000	\$60,000	8.1	%			9.8	%	3.5
Office	20,258	20,223	20,056	20,021	2.7	%	8.0	%	8.0	%	2.9
Hospitality	133,285	132,515	82,937	82,472	11.2	%	11.4	%	11.5	%	5.3
Other commercial	6,109	6,109	3,054	3,054	0.4	%	12.2	%	12.2	%	1.8
Residential	82,196	79,840	34,960	33,860	4.6	%	12.2	%	12.8	%	3.3
Total originated performing loans	301,848	298,687	201,007	199,407	27.0	%	10.7	%	10.9	%	4.1
Acquired loans and benef	ficial interests	in bonds									
Performing:	irciai interests	in conds									
Retail	415,149	293,227	92,534	69,409	9.4	0%	5.7	0/0	7.6	0%	4.0
Office	307,008	211,378	77,266	52,032	7.1		5.4		8.3		4.9
Industrial	244,140	182,908	49,032	36,085	4.9		6.3		8.7		7.2
Hospitality	300,291	247,002	139,883	118,080	16.0		8.6		10.3		1.9
Multifamily	478,674	370,053	104,569	87,722	11.9	%			6.0		10.9
Other commercial	358,800	233,877	43,971	28,872	3.9		9.6		13.9		3.3
Residential	58,077	28,128	8,881	4,781	0.6		5.6		10.3		7.6
Land	159,611	67,642	17,228	6,968	0.9		5.6		14.3		1.8
Total acquired performing	2,321,750	1,634,215	533,364	403,949	54.7		6.6		8.9		5.1
Non-performing:											
Retail	322,592	145,863	50,130	23,371	3.1	%					
Office	422,423	106,487	114,910	24,724	3.4	%					
Industrial	181,647	86,819	35,338	17,946	2.4	%					
Hospitality	74,334	40,046	9,159	4,902	0.7	%					
Multifamily	200,119	91,772	41,704	17,618	2.4	%					
Other commercial	401,434	138,128	55,406	18,189	2.5	%					
Residential	182,411	58,319	29,431	11,847	1.6	%					
Land	856,417	164,897	80,024	15,953	2.2	%					
Total acquired non-performing	2,641,377	832,331	416,102	134,550	18.3	%					
Total acquired loans	4,963,127	2,466,546	949,466	538,499	73.0	%					
Total portfolio	\$5,264,975	\$2,765,233	\$1,150,473	\$737,906	100.0	%					

The following table summarizes the amortized cost of the total portfolio and the Company's proportionate share included in the table above:

(Amounts in thousands)	September 30	0, 2013	December 31, 2012		
	Total Portfolio	Company's Proportionate Share	Total	Company's Proportionate Share	
Loans receivable, net, on the Company's consolidated balance sheet	\$646,036	\$ 422,464	\$333,569	\$ 240,914	
	31,123	30,967	32,055	31,895	

\$2,872,287 \$1,004,140

\$2,765,233 \$737,906

Beneficial interests in debt securities on the

Company's consolidated balance sheet

Loans receivable, net, held by unconsolidated joint	2.171.230	538.760	2,383,748	457.166
ventures	2,171,200	220,700	2,000,7.0	,100
ADC loans held by unconsolidated joint ventures (a)	23,898	11,949	15,861	7,931

(a) Certain acquisition, development and construction loans are accounted for under the equity method depending upon their characteristics.

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Our proportionate share of amortized cost is calculated as our share of the loans and debt securities based upon our ownership interest in each respective investment entity.

As of September 30, 2013, the Company's and the joint ventures' performing loan portfolio comprised fixed rate loans bearing interest rates ranging from 1.0% to 20.9% (weighted average of 7.7%) with an aggregate UPB of \$1.39 billion and variable rate loans bearing interest rates ranging from 1.2% to 12.5% (weighted average of 7.4%) with an aggregate UPB of \$1.43 billion. Maturity dates of performing loans range from October 2013 to February 2049. Scheduled maturities based on UPB of performing loans as of September 30, 2013 are as follows:

(In thousands)

One year or less
Greater than one year and less than five years
Greater than or equal to five years
Total
\$1,352,866
\$51,571
\$2,818,522

Liquidity and Capital Resources

Our current primary uses of liquidity are to fund:

acquisitions of our target assets and related ongoing commitments;

our operations, including overhead costs and the management fee to our Manager;

distributions to our stockholders; and

principal and interest payments on our borrowings, including interest obligation on our convertible debt.

Our current primary sources of liquidity are:

eash on hand;

our credit facility;

eash flow generated from our investments, both from operations and return of capital;

proceeds from full or partial realization of investments;

investment-level financing; and

proceeds from public or private equity and debt offerings.

We believe that our capital resources are sufficient to meet our short-term and long-term capital requirements. However, because of distribution requirements imposed on us to qualify as a REIT, which generally require that we distribute to our stockholders 90% of our taxable income, our ability to finance our growth must largely be funded by external sources of capital. As a result, in order to continue investing in our target assets and sustain our growth, we will have to rely on third-party sources of capital, including public and private offerings of securities and debt financings, which may or may not be available on favorable terms, or at all.

**Contractual Obligations and Commitments** 

We have contractual obligations to make future payments on our convertible debt and our new secured revolving credit facility, including unused commitment fees, and secured financing related to Luxury Destination Club Recourse Loan II. See "—Convertible Notes" for additional details on our convertible debt obligations. There have been no other material changes in our contractual obligations as described in our Annual Report on Form 10-K, as amended, for the year ended December 31, 2012.

Pursuant to the operating agreements of some of our unconsolidated joint ventures, we may be required to fund additional amounts for future investments, unfunded lending commitments, ordinary operating costs, guaranties or commitments of the joint ventures. Our share of those commitments as of September 30, 2013 was \$15.4 million. At September 30, 2013, we had combined unfunded lending commitments of \$17.3 million on two of our originated loans.

Off-Balance Sheet Arrangements

Several of our unconsolidated joint ventures have financing that is not reflected on our balance sheet. See Note 3 to our consolidated financial statements included in this Report and "—Investment-Level Financing" for additional information.

#### Dividends

U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. We intend to pay regular quarterly dividends to our stockholders in an amount equal to our net taxable income, if and to the extent authorized by our board of directors. Before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service, if any. In addition, our new credit facility limits the amount of distributions as follows: (1) for the year ending December 31, 2013, the greater of (i) 110% of taxable income plus depreciation expense and (ii) 140% of Core Earnings as defined below, and (2) thereafter, 115% of taxable income plus depreciation expense. If our cash available for distribution is less than our net taxable income, we could be required to sell assets or borrow funds to make cash distributions or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities. Common Stock—Our board of directors declared the following dividends in 2013:

Quarter Ended	Dividends Declared per Share	Date Paid
March 31, 2013	\$ 0.35	April 15, 2013
June 30, 2013	\$ 0.35	July 15, 2013
September 30, 2013	\$ 0.35	October 15, 2013

Preferred Stock—We are required to make quarterly cash distributions on the 10,080,000 shares of 8.5% Series A Preferred Stock outstanding. The aggregate quarterly amount of \$5.4 million, or \$0.53125 per share, is payable on or about the 15th of each January, April, July and October.

Cash and Cash Flows

As of November 8, 2013, we had approximately \$21.1 million of cash on hand.

The following table summarizes our cash flow activity for the periods presented:

	Time Months	Liidea	
	September 30	),	
(In thousands)	2013	2012	
Net cash provided by operating activities	\$91,554	\$46,196	
Net cash used in investing activities	(793,746	) (267,175	)
Net cash provided by financing activities	580,577	306,025	
Operating Activities			

For the nine months ended September 30, 2013, cash flows from operating activities increased \$45.4 million, or 98%, compared to the nine months ended September 30, 2012. The increase reflects the substantial increase in the number of investments in our portfolio. Cash flows from operating activities are primarily distributions of earnings from unconsolidated joint ventures and interest received from our investments in loans, partially offset by payment of operating expenses.

## **Investing Activities**

The substantial increase in net cash used in investing activities reflect our growth and investment of recycled capital and new financing proceeds in income-producing assets. Cash outlays for our contributions to unconsolidated joint ventures and for investments in loans during the periods are partially offset by distributions of capital from unconsolidated joint ventures resulting from principal repayments, loan resolutions and financing activities. Cash provided by investing activities also includes principal repayments, early payoffs on two loans and sales of loans receivable. We invested approximately \$811.5 million and \$385.6 million, primarily in new investments, during the nine months ended September 30, 2013 and 2012, respectively. We also invested an additional \$295 million in our existing single-family homes rental platform during the nine months ended September 30, 2013.

## Financing Activities

Net cash provided by financing activities for the nine months ended September 30, 2013 reflects net proceeds of approximately \$232.3 million from our common stock offering in January 2013, \$38.5 million from at-the-market common stock offering and \$194 million from issuance of convertible senior notes, \$74 million net borrowings on our

Nine Months Ended

credit facility and contributions from noncontrolling interests of \$173.3 million primarily related to National Hotel Portfolio Mezzanine Loan. These amounts were offset by \$82.7 million payment of dividends, \$29.7 million of repayments on secured financing, and

\$13.5 million distributions to noncontrolling interests. Net cash provided by financing activities for the nine months ended September 30, 2012 related primarily to the net proceeds of \$395.7 million from our common and preferred stock offerings and contributions from noncontrolling interests of \$36.4 million. The cash inflows were offset by \$37.9 million payment of dividends and net repayments of \$69 million on our credit facility.

Cash from Investments

Our investments generate cash, either from operations or as a return of our invested capital. We receive monthly or quarterly distributions from some of our unconsolidated joint ventures from earnings, principal receipts or capital transactions such as financing transactions or full or partial loan sales. We also receive interest and principal on our loans held for investment. As loans reach their maturity we may receive all or a portion of the outstanding principal balance. Certain loans held for investment require minimum principal payments, including partial paydowns of principal in the event of a sale of the underlying collateral. We may also, from time to time, fully or partially realize our investments through sale and expect to continue to resolve loans in our loan pools to generate cash, particularly those in acquired credit-distressed portfolios. We may also pursue opportunities to sell whole or partial positions in our originated loan investments or obtain financing (see "—Investment-Level Financing" and "—Leverage Policies") to generate cash and improve the return on our investments.

For the nine months ended September 30, 2013, our investments generated \$420 million of cash from various sources as follows:

Acquired loans—We received approximately \$186.2 million from our acquired single loans and loan portfolios from various sources, such as interest and fees, loan sales and principal receipts including payoffs, and distributed \$5.3 million of this amount to noncontrolling interests. Approximately \$134.0 million of cash received was capital in nature. The major contributors to capital returned were \$79.9 million from investment-level financing on five loan portfolios, \$10.4 million from MF5 CMBS from the partial sale of participation interest, and \$16.0 million of principal receipts on the Luxury Destination Club Recourse Loan II.

Originated loans—We received approximately \$210.5 million from our originated loans and distributed \$7.6 million to noncontrolling interests. Approximately \$170.8 million of cash received was capital in nature including \$97.5 million from the early payoff of four loans and \$71.3 million from loan sales. The remainder of the cash generated from originated loans consists of current interest and required principal payments received.

Single-family residential rentals—We received approximately \$7.3 million from our investments in the single-family residential rentals, which was entirely a return of capital.

Other real estate equity investments—We received approximately \$29.5 million from our other real estate equity investments of which \$23.8 million was from the sale of 615,932 shares of common stock of First Republic Bank and \$2.8 million from the Multifamily Portfolio Preferred Equity investment. We distributed \$0.6 million of this amount to noncontrolling interests.

## Credit Facility

On August 6, 2013, we entered into a new credit agreement (the "New Credit Agreement") with JPMorgan Chase Bank, N.A. as administrative agent, and certain lenders, which provides a credit facility in the initial maximum principal amount of \$360 million which may be increased to \$600 million, subject to certain conditions, including each lender or substitute lender agreeing to provide commitments for such increased amount.

The maximum amount available to borrow under the New Credit Agreement at any time is limited by a borrowing base of certain investment assets, with the valuation of such investment assets generally determined according to a percentage of net book value or a multiple of Core Earnings (as further described under "—Non-GAAP Supplemental Financial Measure: Core Earnings"). As of November 8, 2013, the borrowing base valuation was sufficient to permit borrowings of up to the entire \$360 million commitment, of which \$215 million remained available.

The New Credit Agreement contains covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. At September 30, 2013, we were in compliance with all debt covenants. The following table summarizes the key financial covenants and our actual results as of and for the three months ended September 30, 2013:

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		Actual Level
(\$ in thousands)	Covenant Level	September 30, 2013
Financial covenant as defined in the credit agreement:		
Consolidated Tangible Net Worth	Minimum \$1,178,573	\$1,472,186
Consolidated Fixed Charge Coverage Ratio	Minimum 2.25 to 1.0	4.14 to 1.0
Consolidated Leverage Ratio	Maximum 0.5 to 1.0	0.24 to 1.0
Liquidity	Minimum \$5,000	\$334,584
Total Facility Permitted Borrowings	Maximum \$360,000	\$74,000
Investment-Level Financing		

The structured transactions with the FDIC were consummated in part with leverage provided by the FDIC with zero-coupon financing and terms ranging from two to seven years. As of September 30, 2013, seven of eight FDIC portfolios had fully repaid or defeased the purchase money notes and are making distributions to investors. The notes are not guaranteed by the managing member entities in which we have ownership interests and are non-recourse to us. In addition to FDIC financing, we have various forms of investment-level financing from commercial banks on several of our investments, including several loan portfolios, the Hotel Portfolio and CAH OP. The Hotel Portfolio we acquired through foreclosure is subject to an existing mortgage loan.

We may attempt to secure other investment-level financing in the future, if available, including term loans, securitizations, warehouse facilities, repurchase agreements and the issuance of debt and equity securities. We also expect to continue to invest in a number of our assets through co-investments with other investment vehicles managed by affiliates of our Manager and/or other third parties, which may allow us to pool capital to access larger transactions and diversify investment exposure.

## Convertible Notes

In April 2013, we issued \$200 million of our 5% Convertible Notes due on April 15, 2023 to underwriters at a discount of 3%. The net offering proceeds, after deducting underwriting discounts and offering costs payable by us, were approximately \$193.7 million. These Convertible Notes bear interest at 5% per annum which is payable semiannually in arrears on April 15 and October 15 of each year. The first interest payment in the amount of \$5.1 million was made on October 15, 2013. The holders of the Convertible Notes may convert their Convertible Notes into shares of our common stock, at their option, at any time prior to the close of business on the second scheduled trading day immediately preceding the maturity date, subject to certain limitations as described in the indenture, at the applicable conversion rate in effect on the conversion date. The conversion rate is initially set to equal 42.3819 shares of common stock per \$1,000 principal amount of Convertible Notes (equivalent to a conversion price of approximately \$23.60 per share of common stock), subject to adjustment upon the occurrence of certain events. We may redeem the Convertible Notes at our option at any time on or after April 22, 2020 if the last reported sale price of our common stock has been at least 130% of the conversion price of the Convertible Notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period ending on, and including, the trading day immediately preceding the date on which we provide notice of redemption, at a redemption price equal to 100% of the principal amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest to, but excluding, the redemption date. We used the proceeds from the Convertible Notes offering to acquire our target assets and for working capital and general corporate purposes.

## **Equity Offering**

In January 2013, we completed a sale of 11,500,000 shares of our common stock to underwriters at a price of \$20.20 per share. The net offering proceeds, after deducting underwriting discounts and commissions and offering costs payable by us, were approximately \$232.3 million. We invested a portion of the proceeds in CAH OP and the remainder to acquire our target assets and for our operations.

In May 2013, we entered into separate "at-the-market" equity distribution agreements with certain sales agents to offer and sell, from time to time, shares of our common stock having an aggregate offering price of up to \$200 million (the "ATM Program"). Sales of the shares may be made in negotiated transactions and/or transactions that are deemed to be "at the market" offerings, including sales made by means of ordinary brokers' transactions, including directly on the New York Stock Exchange ("NYSE"), or sales made to or through a market maker other than on an exchange. We are

required to pay each sales agent a commission not to exceed 2% of the gross sales proceeds for any common stock sold through such agent. During the period through September 30, 2013, we sold 1,790,558 shares of our common stock under the ATM Program for net offering proceeds of \$38.5 million after deducting commissions. We used the net proceeds from the offering to make investments and repay

amounts outstanding under the credit facility. As of November 8, 2013, we had \$159.2 million remaining under the ATM Program.

In October 2013, we entered into a binding underwriting agreement to sell 10,000,000 shares of its common stock to underwriters at a price per share of \$20.21. The sale closed in November 2013. The net offering proceeds, after deducting underwriting discounts and commissions and offering costs payable by us, were approximately \$201.8 million. We used a portion of the net proceeds from this offering to repay amounts outstanding under the new secured revolving credit facility, and used the remainder of the net proceeds to acquire target assets in a manner consistent with its investment strategies and investment guidelines and for working capital and general corporate purposes. We may in the future offer and sell various types of equity and debt securities under our current shelf registration statement filed with the SEC. These securities may be issued from time to time at our discretion based on our needs and depending upon market conditions and available pricing.

## Risk Management

Risk management is a significant component of our strategy to deliver consistent risk-adjusted returns to our stockholders. Subject to maintaining our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, our Manager closely monitors our portfolio and actively manages risks associated with, among other things, our assets and interest rates. In addition, the Audit Committee of our board of directors, in consultation with management, periodically reviews our policies with respect to risk assessment and risk management, including key risks to which we are subject, including credit risk, liquidity risk, financing risk, foreign currency risk and market risk, and the steps that management has taken to monitor and control such risks. Underwriting

Prior to investing in any particular asset, our Manager's underwriting team, in conjunction with third party providers, undertakes a rigorous asset-level due diligence process, involving intensive data collection and analysis, to ensure that we understand fully the state of the market and the risk-reward profile of the asset. The credit risk of any particular loan investment, whether an originated loan or an acquired loan or portfolio of loans, is built into the pricing in the form of contractual interest rates, related fees charged to the borrower, estimated transaction costs, discount to acquired principal balance, among other things. Key metrics considered during the underwriting process include, but are not limited to, loan-to-collateral value ratios ("LTV"), debt service coverage ratios ("DSCR"), debt yields, sponsor credit ratings and history, and tenant credit ratings and diversity. In addition to evaluating the merits of any particular proposed investment, our Manager evaluates the diversification of our portfolio of assets. Prior to making a final investment decision, our Manager determines whether a target asset will cause our portfolio of assets to be too heavily concentrated with, or cause too much risk exposure to, any one borrower, real estate sector, geographic region, source of cash flow for payment or other geopolitical issues. If our Manager determines that a proposed acquisition presents excessive concentration risk, it may determine not to acquire an otherwise attractive asset.

#### Asset Management

For each asset that we originate or acquire, Colony Capital's asset management team engages in active management of the asset, the intensity of which depends on the attendant risks. Once an asset manager has been assigned to a particular asset, the manager works collaboratively with the underwriting team to formulate a strategic plan for the particular asset, which includes evaluating the underlying collateral and updating valuation assumptions to reflect changes in the real estate market and the general economy. This plan also generally outlines several strategies for the asset to extract the maximum amount of value from each asset under a variety of market conditions. Such strategies vary depending on the type of asset, the availability of refinancing options, recourse and maturity, but may include, among others, the restructuring of non-performing or sub-performing loans, the negotiation of discounted pay-offs or other modification of the terms governing a loan, and the foreclosure and management of assets underlying non-performing loans in order to reposition them for profitable disposition. As long as an asset is in our portfolio, our Manager and its affiliates track the progress of an asset against the original business plan to ensure that the attendant risks of continuing to own the asset do not outweigh the associated rewards. We monitor and evaluate period to period changes in portfolio credit risk, focusing on borrower payment history and delinquencies and, if warranted, LTV. We do not have a policy to obtain routine valuations on the underlying loan collateral if there are no indicators of

significant change in the value of that collateral. We may also review other information such as (i) financial data (DSCR, debt yields, delinquencies and performing status), (ii) collateral characteristics (property occupancy, tenant profiles, rental rates, operating expenses, site inspections, capitalization and discount rates), (iii) the borrower/sponsor's exit plan, and (iv) current credit spreads and discussions with market participants. Because of the diverse nature of acquired loans, the availability and relevance of these metrics vary significantly by loan. Subject to maintaining our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, we currently expect that we will typically hold assets that we originate or acquire for between

three and ten years. However, in order to maximize returns and manage portfolio risk while remaining opportunistic, we may dispose of an asset earlier than anticipated or hold an asset longer than anticipated if we determine it to be appropriate depending upon prevailing market conditions or factors regarding a particular asset. We can provide no assurances, however, that we will be successful in identifying or managing all of the risks associated with acquiring, holding or disposing of a particular asset or that we will not realize losses on certain assets.

Interest Rate and Foreign Currency Hedging

Subject to maintaining our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, we may mitigate the risk of interest rate volatility through the use of hedging instruments, such as interest rate swap agreements and interest rate cap agreements. The goal of our interest rate management strategy is to minimize or eliminate the effects of interest rate changes on the value of our assets, to improve risk-adjusted returns and, where possible, to lock in, on a long-term basis, a favorable spread between the yield on our assets and the cost of financing such assets. In addition, because we are exposed to foreign currency exchange rate fluctuations, we employ foreign currency risk management strategies, including the use of, among others, currency hedges. We can provide no assurances, however, that our efforts to manage interest rate and foreign currency exchange rate volatility will successfully mitigate the risks of such volatility on our portfolio.

Leverage Policies

We have used investment-level financing on a number of our investments, such as zero-coupon purchase money notes provided by the FDIC and seller-provided financing on the Luxury Destination Club Recourse Loan II, bank loans on some of our loan and loan portfolio acquisitions and originations, and a credit facility on CAH OP, in each case with a debt-to-equity ratio of less than 3-to-1. We have also temporarily used borrowings from our credit facility to finance our investments. While we believe we can achieve attractive yields on an unleveraged basis, we will continue to use prudent amounts of leverage to increase potential returns to our stockholders and/or to finance future investments. Given current market conditions, to the extent that we use borrowings to finance our assets, we currently expect that such leverage typically would not exceed, on a debt-to-equity basis, a 3-to-1 ratio, except with respect to investments financed with borrowings provided by the FDIC or under government sponsored debt programs, leverage on which we currently expect would not exceed, on a debt-to-equity basis, a 6-to-1 ratio. We consider these leverage ratios to be prudent for our target asset classes.

Our decision to use leverage currently or in the future to finance our assets will be based on our Manager's assessment of a variety of factors, including, among others, the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in our portfolio, the ability to raise additional equity to reduce leverage and create liquidity for future investments, the availability of credit at favorable prices or at all, the credit quality of our assets and our outlook for borrowing costs relative to the interest income earned on our assets. Our decision to use leverage in the future to finance our assets will be at the discretion of our Manager and will not be subject to the approval of our stockholders, and we are not restricted by our governing documents or otherwise in the amount of leverage that we may use. To the extent that we use leverage in the future, we may mitigate interest rate risk through utilization of hedging instruments, primarily interest rate swap and cap agreements, to serve as a hedge against future interest rate increases on our borrowings.

Non-GAAP Supplemental Financial Measure: Core Earnings

Core Earnings is a non-GAAP measure and is defined as GAAP net income (loss) excluding non-cash equity compensation expense, incentive fees, real estate depreciation and amortization and any unrealized gains or losses from mark-to-market valuation changes (other than permanent impairment) that are included in net income. The amount is adjusted to exclude one-time events pursuant to changes in GAAP and certain other non-cash items after discussions between the Manager and our independent directors and after approval by a majority of our independent directors.

We believe that Core Earnings is a useful supplemental measure of our operating performance. The exclusion from Core Earnings of the items specified above allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Core Earnings is also the basis upon which the incentive fee to our Manager is calculated. Also, since some of our competitors use a similar supplemental measure, it facilitates comparisons of operating performance to other similar

REITs. However, other REITs may use different methodologies to calculate Core Earnings, and accordingly, our calculation of Core Earnings may not be comparable to other similar REITs that present similar supplemental measures.

Core Earnings does not represent cash flow from operations as defined by GAAP, should not be considered as an alternative to net income as defined by GAAP and is not indicative of cash available to fund all cash flow needs. Portions of adjustments to GAAP net income to reconcile to Core Earnings represent our proportionate share of such items incurred by our unconsolidated joint ventures. A reconciliation of our GAAP net income attributable to common stockholders to Core Earnings is presented below:

	Three Mon September		Nine Month September	
(In thousands)	2013	2012	2013	2012
GAAP net income attributable to common stockholders	\$21,094	\$10,456	\$55,442	\$34,567
Adjustments to GAAP net income to reconcile to Core Earnings:				
Noncash equity compensation expense	1,058	654	3,304	3,263
Incentive fee				936
Depreciation expense	3,482	1,300	7,836	2,804
Net unrealized loss (gain) on derivatives	82	75	(242	155
Core Earnings	\$25,716	\$12,485	\$66,340	\$41,725

#### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk includes the exposure to loss resulting from changes in interest rates, credit curve spreads, foreign currency exchange rates, commodity prices, equity prices and credit risk in our underlying investments. The primary market risks to which the Company is exposed, either directly or indirectly through its investments in unconsolidated joint ventures, are credit risk, interest rate risk, credit curve spread risk and foreign currency risk.

#### Credit Risk

Our joint venture investments and loans receivable are subject to a high degree of credit risk. Credit risk is the exposure to loss from loan defaults. Default rates are subject to a wide variety of factors, including, but not limited to, borrower financial condition, property performance, property management, supply/demand factors, construction trends, consumer behavior, regional economics, interest rates, the strength of the U.S. economy, and other factors beyond our control. All loans are subject to a certain probability of default. We manage credit risk through the underwriting process, acquiring our investments at the appropriate discount to face value, if any, and establishing loss assumptions. We also carefully monitor the performance of the loans, including those held by the joint ventures, as well as external factors that may affect their value. For more information, see "—Risk Management." Interest Rate and Credit Curve Spread Risk

Interest rate risk relates to the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest rate risk is highly sensitive to many factors, including governmental, monetary and tax policies, domestic and international economic and political considerations and other factors beyond our control. Credit curve spread risk is highly sensitive to the dynamics of the markets for commercial real estate loans and securities we hold. Excessive supply of these assets combined with reduced demand will cause the market to require a higher yield. This demand for higher yield will cause the market to use a higher spread over the U.S. Treasury securities yield curve, or other benchmark interest rates, to value these assets. As U.S. Treasury securities are priced to a higher yield and/or the spread to U.S. Treasuries used to price the assets increases, the price at which we could sell some of our fixed rate financial assets may decline. Conversely, as U.S. Treasury securities are priced to a lower yield and/or the spread to U.S. Treasuries used to price the assets decreases, the value of our fixed rate loans may increase. Fluctuations in LIBOR may affect the amount of interest income we earn on our floating rate loans and interest expense we incur on borrowings indexed to LIBOR, including those under our credit facility and certain investment-level financing.

The interest rate sensitivity table below illustrates the projected impact of changes in interest rates in 1% increments on our net income for twelve months, assuming no changes in our interest-bearing assets and liabilities mix as it stood at September 30, 2013. The maximum decrease in LIBOR is assumed to be 0.18%, the actual rate at September 30, 2013

#### (Amounts in thousands)

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Affected Line Item in the Consolidated Statement of Operations	+2.00%	+1.00%	-0.18%	
Equity in income of unconsolidated joint ventures	\$(2,163	) \$(1,180	) \$311	
Interest income	7,502	3,751	(671	)
Interest expense	(1,480	) (740	) 132	
Net income	3,859	1,831	(228	)

Net income attributable to noncontrolling interests	3,118	1,559	(279	)
Net income attributable to Colony Financial, Inc.	\$741	\$272	\$51	
•				
50				

We utilize a variety of financial instruments on some of our investments, including interest rate swaps, caps, floors and other interest rate exchange contracts, in order to limit the effects of fluctuations in interest rates on our operations. The use of these types of derivatives to hedge interest-earning assets and/or interest-bearing liabilities carries certain risks, including the risk that losses on a hedge position will reduce the funds available for distribution and that such losses may exceed the amount invested in such instruments. A hedge may not perform its intended purpose of offsetting losses of rising interest rates. Moreover, with respect to certain of the instruments used as hedges, we are exposed to the risk that the counterparties with which we trade may cease making markets and quoting prices in such instruments, which may render us unable to enter into an offsetting transaction with respect to an open position. If we anticipate that the income from any such hedging transaction will not be qualifying income for REIT income purposes, we may conduct all or part of our hedging activities through a to-be-formed corporate subsidiary that is fully subject to federal corporate income taxation. Our profitability may be adversely affected during any period as a result of changing interest rates.

### Currency Risk

We have foreign currency rate exposures related to our equity investments in joint ventures which hold certain commercial real estate loan investments in Europe. Our sole currency exposure is to the Euro. Changes in currency rates can adversely affect the fair values and earnings of our non-U.S. holdings. As of September 30, 2013, we had approximately €30.1 million, or \$40.7 million, in European investments. Net tax-effected accumulated foreign exchange loss on the European investments was approximately \$2.1 million, or \$1.9 million after hedge gain. A 1% change in the exchange rate would result in a \$0.4 million increase or decrease in translation gain or loss on our investments in unconsolidated joint ventures. We mitigate this risk by utilizing currency instruments to hedge the capital portion of our foreign currency risk. The type of hedging instrument that we employed on our European investments was a costless collar (buying a protective put while writing an out-of-the-money covered call with a strike price at which the premium received is equal to the premium of the protective put purchased) which involved no initial capital outlay. The puts were structured with strike prices approximately 10% lower than our cost basis in such investments, thereby limiting any Euro related foreign exchange related fluctuations to approximately 10% of the original capital invested in the deal.

At September 30, 2013, we had six outstanding collars with an aggregate notional amount of €25.6 million. The maturity dates of such instruments approximate the projected dates of related cash flows for specific investments. Termination or maturity of currency hedging instruments may result in an obligation for payment to or from the counterparty to the hedging agreement. We are exposed to credit loss in the event of non-performance by counterparties for these contracts. To manage this risk, we select major international banks and financial institutions as counterparties and perform a quarterly review of the financial health and stability of our trading counterparties. Based on our review as of September 30, 2013, we do not expect any counterparty to default on its obligations. The following table summarizes the notional amount and fair value of our collars as of September 30, 2013: (In thousands, except exchange

rates)

Hedged Asset	Notional Amount	Cap Range (USD/€)	Floor Range (USD/€)	Expiration Date	Net Fair Valu	ıe
Investments in German loan portfolios	€17,750	1.372–1.501	1.250–1.290	July 2014–July 2015	\$ 98	
Investment in Spanish REOC/Colonial Loan	7,800	1.380	1.250	December 2014	(159	)
	€25,550				\$(61	)

## Inflation

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance more so than inflation, although inflation rates can often have a meaningful influence over the direction of interest rates. Furthermore, our financial statements are prepared in accordance with GAAP and our distributions are determined by our board of directors primarily based on our taxable income, and, in each case, our

activities and balance sheet are measured with reference to historical cost and/or fair market value without considering inflation.

ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) that are designed to ensure that information required to be disclosed in our reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can

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provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. As required by Rule 13a-15(b) of the Exchange Act, we have evaluated, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures. Based upon our evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at September 30, 2013. Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II—OTHER INFORMATION

ITEM 1. Legal Proceedings.

There have been no material changes to the legal proceedings included in our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012.

ITEM 1A. Risk Factors.

The following is an update to the risk factors included in our Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 2012:

We expect that the trading price of our Convertible Notes will be significantly affected by changes in the market price of our common stock, the interest rate environment and our credit quality, each of which could change substantially at any time.

We expect that the trading price of the Convertible Notes will depend on a variety of factors, including, without limitation, the market price of our common stock, the interest rate environment and our credit quality. Each of these factors may be volatile, and may or may not be within our control.

For example, the trading price of the Convertible Notes will increase with the market price and volatility of our common stock. We cannot, however, predict whether the market price of our common stock will rise or fall or whether the volatility of our common stock will continue at its historical level. In addition, general market conditions, including the level of, and fluctuations in, the market price of stocks generally, may affect the market price and the volatility of our common stock. Moreover, we may or may not choose to take actions that could influence the volatility of our common stock.

Likewise, if interest rates, or expected future interest rates, rise during the term of the notes, the yield of the Convertible Notes will likely decrease, but the value of the convertibility option embedded in the notes will likely increase. Because interest rates and interest rate expectations are influenced by a wide variety of factors, many of which are beyond our control, we cannot assure you that changes in interest rates or interest rate expectations will not adversely affect the trading price of the notes.

Furthermore, the trading price of the Convertible Notes will likely be significantly affected by any change in our credit quality. Because our credit quality is influenced by a variety of factors, some of which are beyond our control, we cannot guarantee that we will maintain or improve our credit quality during the term of the Convertible Notes. In addition, because we may choose to take actions that adversely affect our credit quality, such as incurring additional debt, there can be no guarantee that our credit quality will not decline during the term of the Convertible Notes, which would likely negatively impact the trading price of the Convertible Notes.

The claims of holders of the notes will be structurally subordinated to claims of creditors of our subsidiaries because our subsidiaries will not guarantee the Convertible Notes. In addition, we are a holding company with minimal independent operations. Our ability to repay our debt, including the Convertible Notes, depends on the performance of our subsidiaries and their ability to make distributions to us.

The Convertible Notes are not guaranteed by any of our subsidiaries. Accordingly, none of our subsidiaries is currently, and may not become, obligated to pay any amounts due pursuant to the Convertible Notes, or to make any funds available therefor. Consequently, claims of holders of the Convertible Notes will be structurally subordinated to the claims of creditors and preferred stockholders of these subsidiaries, including trade creditors. As a result, in the event of a bankruptcy, liquidation or reorganization of any of our subsidiaries, such subsidiaries will pay the holders of their debt and their trade creditors before they will be able to distribute any of their assets to us.

As a holding company, substantially all of our business is conducted through our subsidiaries, which are separate and distinct legal entities. Therefore, our ability to service our indebtedness, including the Convertible Notes, is dependent on the earnings and the distribution of funds (whether by dividend, distribution or loan) from our subsidiaries. None of our subsidiaries is obligated to make funds available to us for payment on the Convertible Notes. We cannot assure you that the agreements governing the existing and future indebtedness of our subsidiaries will permit our subsidiaries to provide us with sufficient dividends, distributions or loans to fund payments on the notes when due. In addition, any payment of dividends, distributions or loans to us by our subsidiaries could be subject to restrictions on dividends or repatriation of earnings under applicable local law and monetary transfer restrictions in the jurisdictions in which our subsidiaries operate.

If we incur substantial additional debt, these higher levels of debt may affect our ability to pay the principal of and interest on the Convertible Notes.

We and our subsidiaries may be able to incur substantial additional debt in the future, some of which may be secured debt. Neither the base indenture nor the supplemental indenture governing the Convertible Notes restricts our ability to incur additional indebtedness or require us to maintain financial ratios or specified levels of net worth or liquidity. If we incur substantial additional indebtedness in the future, these higher levels of indebtedness may affect our ability to pay the principal of and interest on the Convertible Notes, or any fundamental change purchase price, and our creditworthiness generally.

We and our subsidiaries are, and may in the future become, parties to agreements and instruments, which, among other things, may contain financial and other restrictive covenants that will limit our ability to engage in activities that may be in our long-term best interests. Our failure to comply with those covenants could result in an event of default that, if not cured or waived, could result in the acceleration of all of our debt. Additionally, if an event of default exists under the documents governing our revolving credit facility, we are restricted, in certain circumstances, from making any distributions in respect of our equity securities, including distributions to our stockholders necessary to maintain our qualification as a REIT, which could cause us to lose our REIT qualification and become subject to U.S. federal income tax.

Servicing the Convertible Notes requires a significant amount of cash, and we may not have sufficient cash flow from our business to pay our debt.

Our ability to make scheduled payments of the principal of, to pay interest on or to refinance our indebtedness, including the Convertible Notes, depends on our future performance, which is subject to economic, financial, competitive and other factors beyond our control. Our business may not continue to generate cash flow from operations in the future sufficient to service our debt and make necessary capital expenditures. If we are unable to generate such cash flow, we may be required to adopt one or more alternatives, such as selling assets, restructuring debt or obtaining additional equity capital on terms that may be onerous or highly dilutive. Our ability to refinance our indebtedness will depend on the capital markets and our financial condition at such time. We may not be able to engage in any of these activities or engage in these activities on desirable terms, which could result in a default on our debt obligations.

Recent regulatory actions may adversely affect the trading price and liquidity of the Convertible Notes. We expect that many investors in, and potential purchasers of, the Convertible Notes will employ, or seek to employ, a convertible arbitrage strategy with respect to the Convertible Notes. Investors would typically implement this strategy by selling short the common stock underlying the Convertible Notes and dynamically adjusting their short position while they hold the Convertible Notes. Investors may also implement this strategy by entering into swaps on our common stock in lieu of or in addition to short selling the common stock.

The SEC and other regulatory and self-regulatory authorities have implemented various rules and may adopt additional rules in the future that may impact those engaging in short selling activity involving equity securities (including our common stock), including Rule 201 of SEC Regulation SHO, the Financial Industry Regulatory Authority, Inc.'s "Limit Up-Limit Down" program, market-wide circuit breaker systems that halt trading of securities for certain periods following specific market declines, and rules stemming from the enactment and implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act. Past regulatory actions, including emergency actions or regulations have had a significant impact on the trading prices and liquidity of equity-linked instruments. Any governmental action that similarly restricts the ability of investors in, or potential purchasers of, the Convertible Notes to effect short sales of our common stock or enter into swaps on our common stock could similarly adversely affect the trading price and the liquidity of the Convertible Notes.

In addition, if investors and potential purchasers seeking to employ a convertible arbitrage strategy are unable to borrow or enter into swaps on our common stock, in each case on commercially reasonable terms, the trading price and liquidity of the Convertible Notes may be adversely affected.

We may not have the ability to raise funds necessary to purchase the notes upon a fundamental change.

If a "fundamental change" occurs under the indenture governing the Convertible Notes, holders of the Convertible Notes have the right, at their option, to require us to purchase for cash any or all of their Convertible Notes, or any portion of the principal amount thereof such that the principal amount that remains outstanding of each Convertible Note purchased in part equals \$1,000 or an integral multiple of \$1,000 in excess thereof. The fundamental change purchase

price will equal 100% of the principal amount of the notes to be purchased, plus accrued and unpaid interest, if any, to, but excluding, the fundamental change purchase date. However, we may not have sufficient funds at the time we are required to purchase the Convertible Notes surrendered therefor and we may not be able to arrange necessary financing on acceptable terms, if at all. In addition, our ability to purchase the Convertible Notes may be limited by law, by regulatory authority or by the agreements governing our other indebtedness outstanding at the time. If we fail to pay the fundamental change purchase price when due, we will be in default under the indenture governing the Convertible Notes. A default under the indenture or the fundamental change itself could also constitute a default under the agreements governing our other existing and future indebtedness which would further restrict our ability to make required payments under the Convertible Notes.

We may issue additional shares of our common stock or instruments convertible into our common stock, including in connection with conversions of Convertible Notes, and thereby materially and adversely affect the price of our common stock, and, in turn, the Convertible Notes.

We are not restricted from issuing additional shares of our common stock or other instruments convertible into our common stock during the life of the Convertible Notes. We cannot predict the size of future issuances or the effect, if any, that they may have on the market price for our common stock. If we issue additional shares of our common stock or instruments convertible into our common stock, it may materially and adversely affect the price of our common stock and, in turn, the price of the Convertible Notes. Furthermore, the conversion or exercise of some or all of the Convertible Notes may dilute the ownership interests of existing stockholders, and any sales in the public market of shares of our common stock issuable upon any such conversion or exercise could adversely affect prevailing market prices of our common stock or the Convertible Notes. In addition, the anticipated issuance and sale of substantial amounts of common stock or the anticipated conversion or exercise of securities into shares of our common stock could depress the price of our common stock.

Holders of Convertible Notes will not be entitled to any rights with respect to our common stock, but will be subject to all changes made with respect to our common stock to the extent our conversion obligations include shares of our common stock.

Holders of Convertible Notes will not be entitled to any rights with respect to our common stock (including, without limitation, voting rights and rights to receive any dividends or other distributions on our common stock), until the time at which they become record holders of our common stock upon conversion of the Convertible Notes. For example, if an amendment is proposed to our certificate of incorporation or bylaws requiring stockholder approval and the record date for determining the stockholders of record entitled to vote on the amendment occurs prior to the date a holder of Convertible Notes is deemed to be a record holder of our common stock following a conversion of the Convertible Notes, such holder generally will not be entitled to vote on the amendment, but will nevertheless be subject to any changes affecting our common stock.

Certain provisions in the Convertible Notes and the indenture could delay or prevent an otherwise beneficial takeover or takeover attempt of us and, therefore, the ability of holders to exercise their rights associated with a potential fundamental change or a make-whole fundamental change.

Certain provisions in the Convertible Notes and the indenture could make it more difficult or more expensive for a third party to acquire us. For example, if an acquisition event constitutes a fundamental change under the indenture governing the Convertible Notes, holders of the Convertible Notes will have the right to require us to purchase their Convertible Notes in cash. In addition, if an acquisition event constitutes a "make-whole fundamental change" under the indenture governing the Convertible Notes, we may be required to increase the conversion rate for holders who convert their Convertible Notes in connection with such make-whole fundamental change. Our obligations under the Convertible Notes and the indenture could increase the cost of acquiring us or otherwise discourage a third party from acquiring us or removing incumbent management.

The Convertible Notes may not be rated or may receive a lower rating than anticipated.

We do not intend to seek a rating on the Convertible Notes. However, if one or more rating agencies rates the Convertible Notes and assigns the notes a rating lower than the rating expected by investors, or reduces their rating in the future, the trading price of the Convertible Notes and the market price of our common stock could be harmed. In addition, the trading price of the Convertible Notes is directly affected by market perceptions of our creditworthiness. Consequently, if a credit ratings agency rates any of our debt in the future or downgrades or withdraws any such rating, or puts us on credit watch, the trading price of the Convertible Notes is likely to decline.

Common stock eligible for future sale may have adverse effects on our stock price.

Future sales of substantial amounts of our common stock into the public market, including public offerings, private placements and sales pursuant to our ATM Program, or the perception that such sales could occur, may adversely affect the market price of our common stock.

In addition, we may issue additional shares of our common stock in public offerings, private placements or pursuant to our ATM Program to make new investments or for other purposes. We are not required to offer any such shares to existing stockholders on a preemptive basis. Therefore, it may not be possible for existing stockholders to participate

in such future share issuances, which may dilute the existing stockholders' interests in us.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

ITEM 3. Defaults Upon Senior Securities.

None.

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ITEM 4. Mine Safety Disclosures.

Not applicable.

ITEM 5. Other Information

None.

ITEM 6. Exhibits.

Exhibit

Number Description

Credit Agreement, dated as of August 6, 2013, among Colony Financial, Inc., the several banks and other financial institutions or entities from time to time parties thereto and JPMorgan Chase Bank, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on August 8, 2013)

Certification of Richard B. Saltzman, President and Chief Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Darren J. Tangen, Chief Operating Officer, Chief Financial Officer and Treasurer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Richard B. Saltzman, President and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Certification of Darren J. Tangen, Chief Operating Officer, Chief Financial Officer and Treasurer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 Financial statements from the Quarterly Report on Form 10-Q of Colony Financial, Inc. for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (1) Consolidated

Balance Sheets, (2) Consolidated Statements of Operations, (3) Consolidated Statements of Comprehensive Income, (4) Consolidated Statements of Equity, (5) Consolidated Statements of Cash Flows and (6) Notes to Consolidated Financial Statements

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 12, 2013

## COLONY FINANCIAL, INC.

By: /S/ RICHARD B. SALTZMAN

Richard B. Saltzman

Chief Executive Officer and President

By: /s/ DARREN J. TANGEN

Darren J. Tangen

Chief Operating Officer,

Chief Financial Officer and Treasurer

(Principal Financial Officer and Principal Accounting Officer)