

Edgar Filing: Apollo Global Management LLC - Form 10-Q

Apollo Global Management LLC  
Form 10-Q  
May 10, 2016  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2016 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission File Number: 001-35107

APOLLO GLOBAL MANAGEMENT, LLC  
(Exact name of Registrant as specified in its charter)

Delaware 20-8880053  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)  
9 West 57th Street, 43rd Floor  
New York, New York 10019  
(Address of principal executive offices) (Zip Code)  
(212) 515-3200  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 5, 2016 there were 183,401,191 Class A shares and 1 Class B share outstanding.



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### Forward-Looking Statements

This quarterly report may contain forward-looking statements that are within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). These statements include, but are not limited to, discussions related to Apollo’s expectations regarding the performance of its business, liquidity and capital resources and the other non-historical statements in the discussion and analysis. These forward-looking statements are based on management’s beliefs, as well as assumptions made by, and information currently available to, management. When used in this quarterly report, the words “believe,” “anticipate,” “estimate,” “expect,” “intend” and similar expressions are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct. These statements are subject to certain risks, uncertainties and assumptions, including risks relating to our dependence on certain key personnel, our ability to raise new private equity, credit or real estate funds, market conditions generally, our ability to manage our growth, fund performance, changes in our regulatory environment and tax status, the variability of our revenues, net income and cash flow, our use of leverage to finance our businesses and investments by our funds and litigation risks, among others. We believe these factors include but are not limited to those described under the section entitled “Risk Factors” in the Company’s Annual Report on Form 10-K filed with the United States Securities and Exchange Commission (the “SEC”) on February 29, 2016 (the “2015 Annual Report”); as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov). These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this quarterly report and in our other filings. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law.

### Terms Used in This Report

In this quarterly report, references to “Apollo,” “we,” “us,” “our” and the “Company” refer collectively to Apollo Global Management, LLC, a Delaware limited liability company, and its subsidiaries, including the Apollo Operating Group and all of its subsidiaries, or as the context may otherwise require;

“AMH” refers to Apollo Management Holdings, L.P., a Delaware limited partnership, that is an indirect subsidiary of Apollo Global Management, LLC;

“Apollo funds”, “our funds” and references to the “funds” we manage, refer to the funds (including the parallel funds and alternative investment vehicles of such funds), partnerships, accounts, including strategic investment accounts or “SIAs,” alternative asset companies and other entities for which subsidiaries of the Apollo Operating Group provide investment management or advisory services;

“Apollo Operating Group” refers to (i) the limited partnerships through which our Managing Partners currently operate our businesses and (ii) one or more limited partnerships formed for the purpose of, among other activities, holding certain of our gains or losses on our principal investments in the funds, which we refer to as our “principal investments”;

“Assets Under Management”, or “AUM”, refers to the assets we manage or advise for the funds, partnerships and accounts to which we provide investment management or advisory services, including, without limitation, capital that such funds, partnerships and accounts have the right to call from investors pursuant to capital commitments. Our AUM equals the sum of:

the fair value of the investments of the private equity funds, partnerships and accounts we manage or advise plus (i) the capital that such funds, partnerships and accounts are entitled to call from investors pursuant to capital commitments;

(ii) the net asset value, or “NAV,” of the credit funds, partnerships and accounts for which we provide investment management or advisory services, other than certain collateralized loan obligations (“CLOs”) and collateralized debt obligations (“CDOs”), which have a fee-generating basis other than the mark-to-market value of the underlying assets, plus used or available leverage and/or capital commitments;

(iii) the gross asset value or net asset value of the real estate funds, partnerships and accounts we manage, and the structured portfolio company investments of the funds, partnerships and accounts we manage or advise, which includes the leverage used by such structured portfolio company investments;

(iv) the incremental value associated with the reinsurance investments of the portfolio company assets we manage or advise; and

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the fair value of any other assets that we manage or advise for the funds, partnerships and accounts to which we provide investment management or advisory services, plus unused credit facilities, including capital commitments (v) to such funds, partnerships and accounts for investments that may require pre-qualification before investment plus any other capital commitments to such funds, partnerships and accounts available for investment that are not otherwise included in the clauses above.

Our AUM measure includes Assets Under Management for which we charge either no or nominal fees. In addition our AUM measure includes certain assets for which we do not have investment discretion. Our definition of AUM is not based on any definition of Assets Under Management contained in our operating agreement or in any of our Apollo fund management agreements. We consider multiple factors for determining what should be included in our definition of AUM. Such factors include but are not limited to (1) our ability to influence the investment decisions for existing and available assets; (2) our ability to generate income from the underlying assets in our funds; and (3) the AUM measures that we use internally or believe are used by other investment managers. Given the differences in the investment strategies and structures among other alternative investment managers, our calculation of AUM may differ from the calculations employed by other investment managers and, as a result, this measure may not be directly comparable to similar measures presented by other investment managers. Our calculation also differs from the manner in which our affiliates registered with the SEC report “Regulatory Assets Under Management” on Form ADV and Form PF in various ways;

“Fee-Generating AUM” consists of assets we manage or advise for the funds, partnerships and accounts to which we provide investment management or advisory services and on which we earn management fees, monitoring fees pursuant to management or other fee agreements on a basis that varies among the Apollo funds, partnerships and accounts we manage or advise. Management fees are normally based on “net asset value,” “gross assets,” “adjusted par asset value,” “adjusted cost of all unrealized portfolio investments,” “capital commitments,” “adjusted assets,” “stockholders’ equity,” “invested capital” or “capital contributions,” each as defined in the applicable management agreement. Monitoring fees, also referred to as advisory fees, with respect to the structured portfolio company investments of the funds, partnerships and accounts we manage or advise, are generally based on the total value of such structured portfolio company investments, which normally includes leverage, less any portion of such total value that is already considered in Fee-Generating AUM;

“Non-Fee-Generating AUM” refers to AUM that does not produce management fees or monitoring fees. This measure generally includes the following:

- (i) fair value above invested capital for those funds that earn management fees based on invested capital;
- (ii) net asset values related to general partner and co-investment interests;
- (iii) unused credit facilities;
- (iv) available commitments on those funds that generate management fees on invested capital;
- (v) structured portfolio company investments that do not generate monitoring fees; and
- (vi) the difference between gross asset and net asset value for those funds that earn management fees based on net asset value.

“Carry-Eligible AUM” refers to the AUM that may eventually produce carried interest income. All funds for which we are entitled to receive a carried interest income allocation are included in Carry-Eligible AUM, which consists of the following:

(i) “Carry-Generating AUM”, which refers to invested capital of the funds, partnerships, and accounts we manage or advise, that is currently above its hurdle rate or preferred return, and profit of such funds, partnerships and accounts is being allocated to the general partner in accordance with the applicable limited partnership agreements or other governing agreements;

(ii) “AUM Not Currently Generating Carry”, which refers to invested capital of the funds, partnerships and accounts we manage or advise that is currently below its hurdle rate or preferred return; and



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“Uninvested Carry-Eligible AUM”, which refers to capital of the funds, partnerships and accounts we manage or (iii) advise that is available for investment or reinvestment subject to the provisions of applicable limited partnership agreements or other governing agreements, which capital is not currently part of the NAV or fair value of investments that may eventually produce carried interest income allocable to the general partner.

“AUM with Future Management Fee Potential” refers to the committed uninvested capital portion of total AUM not currently earning management fees. The amount depends on the specific terms and conditions of each fund; We use Non-Fee-Generating AUM combined with Fee-Generating AUM as a performance measure of our funds’ investment activities, as well as to monitor fund size in relation to professional resource and infrastructure needs.

Non-Fee-Generating AUM includes assets on which we could earn carried interest income;

“capital deployed” or “deployment” is the aggregate amount of capital that has been invested during a given period (which may, in certain cases, include leverage) by (i) our drawdown funds, (ii) SIAs that have a defined maturity date and (iii) funds and SIAs in our real estate debt strategy;

“carried interest”, “carried interest income” and “incentive income” refer to interests granted to Apollo by an Apollo fund that entitle Apollo to receive allocations, distributions or fees which are based on the performance of such fund or its underlying investments;

“Contributing Partners” refer to those of our partners and their related parties (other than our Managing Partners) who indirectly beneficially own (through Holdings) Apollo Operating Group units;

“drawdown” refers to commitment-based funds and certain SIAs in which investors make a commitment to provide capital at the formation of such funds and SIAs and deliver capital when called as investment opportunities become available. It includes assets of Athene Holding Ltd. (“Athene Holding”) and its subsidiaries (collectively “Athene”) managed by Athene Asset Management, L.P. (“Athene Asset Management” or “AAM”) that are invested in commitment-based funds;

“gross IRR” of a private equity fund represents the cumulative investment-related cash flows in the fund itself (and not any one investor in the fund) on the basis of the actual timing of investment inflows and outflows (for unrealized investments assuming disposition on March 31, 2016 or other date specified) aggregated on a gross basis quarterly, and the return is annualized and compounded before management fees, carried interest and certain other fund expenses (including interest incurred by the fund itself) and measures the returns on the fund’s investments as a whole without regard to whether all of the returns would, if distributed, be payable to the fund’s investors;

“gross IRR” of a credit fund represents the annualized return of a fund based on the actual timing of all cumulative fund cash flows before management fees, carried interest income allocated to the general partner and certain other fund expenses. Calculations may include certain investors that do not pay fees. The terminal value is the net asset value as of the reporting date. Non-U.S. dollar denominated (“USD”) fund cash flows and residual values are converted to USD using the spot rate as of the reporting date;

“gross IRR” of a real estate fund represents the cumulative investment-related cash flows in the fund itself (and not any one investor in the fund), on the basis of the actual timing of cash inflows and outflows (for unrealized investments assuming disposition on March 31, 2016 or other date specified) starting on the date that each investment closes, and the return is annualized and compounded before management fees, carried interest, and certain other fund expenses (including interest incurred by the fund itself) and measures the returns on the fund’s investments as a whole without regard to whether all of the returns would, if distributed, be payable to the fund’s investors. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date;

“gross return” of a credit or real estate fund is the monthly or quarterly time-weighted return that is equal to the percentage change in the value of a fund’s portfolio, adjusted for all contributions and withdrawals (cash flows) before the effects of management fees, incentive fees allocated to the general partner, or other fees and expenses. Returns of Athene sub-advised portfolios and CLOs represent the gross returns on invested assets, which exclude cash. Returns over multiple periods are calculated by geometrically linking each period’s return over time;

“Holdings” means AP Professional Holdings, L.P., a Cayman Islands exempted limited partnership through which our Managing Partners and Contributing Partners indirectly beneficially own their interests in the Apollo Operating Group units;

“inflows” represents (i) at the individual segment level, subscriptions, commitments, and other increases in available capital, such as acquisitions or leverage, net of inter-segment transfers, and (ii) on an aggregate basis, the sum of inflows across the private equity, credit and real estate segments;

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“liquid/performing” includes CLOs and other performing credit vehicles, hedge fund style credit funds, structured credit funds and SIAs, as well as sub-advised managed accounts owned by or related to Athene. Certain commitment-based SIAs are included as the underlying assets are liquid;

“Managing Partners” refer to Messrs. Leon Black, Joshua Harris and Marc Rowan collectively and, when used in reference to holdings of interests in Apollo or Holdings, includes certain related parties of such individuals;

“net IRR” of a private equity fund means the gross IRR, including returns for related parties which may not pay fees or carried interest, net of management fees, certain fund expenses (including interest incurred by the fund itself) and realized carried interest all offset to the extent of interest income, and measures returns on amounts that, if distributed, would be paid to investors of the fund. To the extent that an Apollo private equity fund exceeds all requirements detailed within the applicable fund agreement, the estimated unrealized value is adjusted such that a percentage of up to 20.0% of the unrealized gain is allocated to the general partner of the fund, thereby reducing the balance attributable to fund investors. Net IRR does not represent the return to any fund investor;

“net IRR” of a credit fund represents the annualized return of a fund after management fees, carried interest income allocated to the general partner and certain other fund expenses, calculated on investors that pay such fees. The terminal value is the net asset value as of the reporting date. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date;

“net IRR” of a real estate fund represents the cumulative cash flows in the fund (and not any one investor in the fund), on the basis of the actual timing of cash inflows received from and outflows paid to investors of the fund (assuming the ending net asset value as of March 31, 2016 or other date specified is paid to investors), excluding certain non-fee and non-carry bearing parties, and the return is annualized and compounded after management fees, carried interest, and certain other expenses (including interest incurred by the fund itself) and measures the returns to investors of the fund as a whole. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date;

“net return” of a credit or real estate fund represents the gross return after management fees, incentive fees allocated to the general partner, or other fees and expenses. Returns of Athene sub-advised portfolios and CLOs represent the gross or net returns on invested assets, which exclude cash. Returns over multiple periods are calculated by geometrically linking each period’s return over time;

“our manager” means AGM Management, LLC, a Delaware limited liability company that is controlled by our Managing Partners;

“permanent capital vehicles” refers to (a) assets that are managed by Athene Asset Management and another affiliate of Apollo that provides advisory services to Athene Deutschland and its subsidiaries (“Athene Germany”), (b) assets that are owned by or related to MidCap FinCo Limited (“MidCap”) and managed by Apollo Capital Management, L.P., (c) assets of publicly traded vehicles managed by Apollo such as AP Alternative Assets, L.P. (“AAA”), Apollo Investment Corporation (“AINV”), Apollo Commercial Real Estate Finance, Inc. (“ARI”), Apollo Residential Mortgage, Inc. (“AMTG”), Apollo Tactical Income Fund Inc. (“AIF”), and Apollo Senior Floating Rate Fund Inc. (“AFT”), in each case that do not have redemption provisions or a requirement to return capital to investors upon exiting the investments made with such capital, except as required by applicable law and (d) a non-traded business development company sub-advised by Apollo. The investment management arrangements of AINV, AIF and AFT have one year terms, are reviewed annually and remain in effect only if approved by the boards of directors of such companies or by the affirmative vote of the holders of a majority of the outstanding voting shares of such companies, including in either case, approval by a majority of the directors who are not “interested persons” as defined in the Investment Company Act of 1940. In addition, the investment management arrangements of AINV, AIF and AFT may be terminated in certain circumstances upon 60 days’ written notice. The investment management arrangements of ARI and AMTG have one year terms and are reviewed annually by each company’s board of directors and may be terminated under certain circumstances by an affirmative vote of at least two-thirds of such company’s independent directors. The investment management arrangements between MidCap and Apollo Capital Management, L.P. and Athene and Athene Asset Management, may also be terminated under certain circumstances;

“private equity investments” refer to (i) direct or indirect investments in existing and future private equity funds managed or sponsored by Apollo, (ii) direct or indirect co-investments with existing and future private equity funds

managed or sponsored by Apollo, (iii) direct or indirect investments in securities which are not immediately capable of resale in a public market that Apollo identifies but does not pursue through its private equity funds, and (iv) investments of the type described in (i) through (iii) above made by Apollo funds; “Realized Value” refers to all cash investment proceeds received by the relevant Apollo fund, including interest and dividends, but does not give effect to management fees, expenses, incentive compensation or carried interest to be paid by such Apollo fund;

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“Remaining Cost” represents the initial investment of the general partner and limited partner investors in a fund, reduced for any return of capital distributed to date, excluding management fees, expenses, and any accrued preferred return;

“Strategic Investors” refer to the California Public Employees’ Retirement System, or “CalPERS,” and an affiliate of the Abu Dhabi Investment Authority, or “ADIA”;

“Total Invested Capital” refers to the aggregate cash invested by the relevant Apollo fund and includes capitalized costs relating to investment activities, if any, but does not give effect to cash pending investment or available for reserves;

“Total Value” represents the sum of the total Realized Value and Unrealized Value of investments;

“traditional private equity fund appreciation (depreciation)” refers to gain (loss) and income for the traditional private equity funds (i.e., Funds I-VIII, each as defined in the notes to the condensed consolidated financial statements) for the periods presented on a total return basis before giving effect to fees and expenses. The performance percentage is determined by dividing (a) the change in the fair value of investments over the period presented, minus the change in invested capital over the period presented, plus the realized income for the period presented, by (b) the beginning unrealized value for the period presented plus the change in invested capital for the period presented; and

“Unrealized Value” refers to the fair value consistent with valuations determined in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”), for investments not yet realized and may include pay in kind, accrued interest and dividends receivable, if any. In addition, amounts include committed and funded amounts for certain investments.

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APOLLO GLOBAL MANAGEMENT, LLC  
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)  
MARCH 31, 2016 AND DECEMBER 31, 2015  
(dollars in thousands, except share data)

	March 31, 2016	December 31, 2015
Assets:		
Cash and cash equivalents	\$ 542,483	\$ 612,505
Cash and cash equivalents held at consolidated funds	6,920	4,817
Restricted cash	5,356	5,700
Investments	1,133,559	1,154,749
Assets of consolidated variable interest entities:		
Cash and cash equivalents	33,133	56,793
Investments, at fair value	963,793	910,566
Other assets	59,582	63,413
Carried interest receivable	490,403	643,907
Due from affiliates	261,903	247,835
Deferred tax assets	650,175	646,207
Other assets	96,476	95,844
Goodwill	88,852	88,852
Intangible assets, net	28,132	28,620
Total Assets	\$4,360,767	\$ 4,559,808
Liabilities and Shareholders' Equity		
Liabilities:		
Accounts payable and accrued expenses	\$98,661	\$ 92,012
Accrued compensation and benefits	50,131	54,836
Deferred revenue	175,536	177,875
Due to affiliates	594,254	594,536
Profit sharing payable	257,504	295,674
Debt	1,046,012	1,025,255
Liabilities of consolidated variable interest entities:		
Debt, at fair value	834,618	801,270
Other liabilities	74,032	85,982
Other liabilities	43,025	43,387
Total Liabilities	3,173,773	3,170,827
Commitments and Contingencies (see note 13)		
Shareholders' Equity:		
Apollo Global Management, LLC shareholders' equity:		
Class A shares, no par value, unlimited shares authorized, 183,401,191 and 181,078,937 shares issued and outstanding at March 31, 2016 and December 31, 2015, respectively	—	—
Class B shares, no par value, unlimited shares authorized, 1 share issued and outstanding at March 31, 2016 and December 31, 2015	—	—
Additional paid in capital	1,957,692	2,005,509
Accumulated deficit	(1,403,254 )	(1,348,384 )
Accumulated other comprehensive loss	(5,078 )	(7,620 )
Total Apollo Global Management, LLC shareholders' equity	549,360	649,505
Non-Controlling Interests in consolidated entities	89,000	86,561
Non-Controlling Interests in Apollo Operating Group	548,634	652,915
Total Shareholders' Equity	1,186,994	1,388,981

Total Liabilities and Shareholders' Equity	\$4,360,767	\$4,559,808
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See accompanying notes to condensed consolidated financial statements.

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APOLLO GLOBAL MANAGEMENT, LLC  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)  
 FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015  
 (dollars in thousands, except share data)

	For the Three Months Ended March 31,	
	2016	2015
Revenues:		
Advisory and transaction fees from affiliates, net	\$7,999	\$ 9,543
Management fees from affiliates	233,795	224,889
Carried interest income (loss) from affiliates	(120,968 )	68,592
Total Revenues	120,826	303,024
Expenses:		
Compensation and benefits:		
Salary, bonus and benefits	97,234	87,633
Equity-based compensation	14,002	20,103
Profit sharing expense	(37,605 )	48,629
Total Compensation and Benefits	73,631	156,365
Interest expense	7,873	7,440
General, administrative and other	27,744	22,771
Professional fees	16,434	14,964
Occupancy	9,822	9,958
Placement fees	1,764	1,520
Depreciation and amortization	4,631	10,978
Total Expenses	141,899	223,996
Other Income (Loss):		
Net gains (losses) from investment activities	(56,469 )	2,118
Net gains from investment activities of consolidated variable interest entities	1,319	1,328
Loss from equity method investments	(3,817 )	(1,061 )
Interest income	585	725
Other income (loss), net	(253 )	4,874
Total Other Income (Loss)	(58,635 )	7,984
Income (Loss) before income tax (provision) benefit	(79,708 )	87,012
Income tax (provision) benefit	5,147	(5,514 )
Net Income (Loss)	(74,561 )	81,498
Net (income) loss attributable to Non-Controlling Interests	41,733	(50,571 )
Net Income (Loss) Attributable to Apollo Global Management, LLC	\$(32,828)	\$ 30,927
Distributions Declared per Class A Share	0.28	0.86
Net Income (Loss) Per Class A Share:		
Net Income (Loss) Available to Class A Share – Basic	\$(0.19 )	\$ 0.09
Net Income (Loss) Available to Class A Share – Diluted	\$(0.19 )	\$ 0.09
Weighted Average Number of Class A Shares Outstanding – Basic	182,665,330	65,968,620
Weighted Average Number of Class A Shares Outstanding – Diluted	182,665,330	65,968,620
See accompanying notes to condensed consolidated financial statements.		

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APOLLO GLOBAL MANAGEMENT, LLC  
 CONDENSED CONSOLIDATED STATEMENTS OF  
 COMPREHENSIVE INCOME (LOSS) (UNAUDITED)  
 FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015  
 (dollars in thousands, except share data)

	For the Three Months Ended March 31,	
	2016	2015
Net Income (Loss)	\$(74,561)	\$81,498
Other Comprehensive Income (Loss), net of tax:		
Allocation of currency translation adjustment of consolidated CLOs and funds (net of taxes of \$0.6 million for Apollo Global Management, LLC for the three months ended March 31, 2016 and \$0.0 million for Non-Controlling Interests in Apollo Operating Group for the three months ended March 31, 2016)	6,101	(10,207 )
Net gain from change in fair value of cash flow hedge instruments	26	26
Net loss on available-for-sale securities	(951 )	(33 )
Total Other Comprehensive Income (Loss), net of tax	5,176	(10,214 )
Comprehensive Income (Loss)	(69,385 )	71,284
Comprehensive (Income) Loss attributable to Non-Controlling Interests	39,099	(45,395 )
Comprehensive Income (Loss) Attributable to Apollo Global Management, LLC	\$(30,286)	\$25,889
See accompanying notes to condensed consolidated financial statements.		

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APOLLO GLOBAL MANAGEMENT, LLC  
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES  
IN SHAREHOLDERS' EQUITY  
FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015  
(dollars in thousands, except share data)

## Apollo Global Management, LLC Shareholders

	Class A Shares	Additional Class B Shares Paid in Capital	Accumulated Deficit	Appropriated Partners' Capital	Accumulated Other Comprehensive Loss	Total Apollo Global Management LLC Shareholders' Equity	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Apollo Operating Group	To Share Equity	
Balance at January 1, 2015	163,046,554	1	\$2,254,283	\$(1,400,661)	\$933,166	\$(306)	\$1,786,482	\$3,222,195	\$934,784	\$5
Cumulative effect adjustment from adoption of accounting guidance	—	—	1,771	(3,350)	(933,166)	—	(934,745)	(3,134,518)	—	(4,000)
Dilution impact of issuance of Class A shares	—	—	965	—	—	965	—	—	—	965
Capital increase related to equity-based compensation	—	—	17,383	—	—	17,383	—	—	—	17,383
Capital contributions	—	—	—	—	—	—	5,037	—	—	5,037
Distributions	—	—	(159,658)	—	—	(159,658)	(2,811)	(191,311)	(350,969)	(350,969)
Payments related to deliveries of Class A shares for RSUs	4,640,825	—	2,451	—	—	2,451	—	—	—	2,451
Exchange of AOG Units for Class A shares	225,000	—	964	—	—	964	—	(964)	—	—
Net income (loss)	—	—	30,927	(2,406)	—	28,521	4,965	48,012	81,498	81,498
Allocation of currency translation adjustment of consolidated CLO entities	—	—	—	—	(2,610)	(2,610)	(7,597)	—	—	(10,207)
Change in cash flow hedge instruments	—	—	—	—	11	11	—	15	26	26
Net loss on available-for-sale	—	—	—	—	(33)	(33)	—	—	(33)	(33)

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securities (from equity method investment)										
Balance at March 31, 2015	167,912,379	1	\$2,118,159	\$(1,373,084)	\$(2,406)	\$(2,938)	\$739,731	\$87,271	\$790,536	\$1
Balance at January 1, 2016	181,078,937	1	\$2,005,509	\$(1,348,384)	\$—	\$(7,620)	\$649,505	\$86,561	\$652,915	\$1
Dilution impact of issuance of Class A shares	—		—190	—	—	—	190	—	—	190
Capital increase related to equity-based compensation	—		—18,467	—	—	—	18,467	—	—	18,467
Capital contributions	—		—	—	—	—	—	33	—	33
Distributions	—		—(53,555)	—	—	—	(53,555)	(2,249)	(60,527)	(111,331)
Payments related to deliveries of Class A shares for RSUs and restricted shares	3,276,701		—	(22,042)	—	—	(22,042)	—	—	(22,042)
Repurchase of Class A shares	(954,447)		—(12,919)	—	—	—	(12,919)	—	—	(12,919)
Net income (loss)	—		—	(32,828)	—	—	(32,828)	2,035	(43,768)	(74,561)
Allocation of currency translation adjustment of consolidated CLOs and fund entities	—		—	—	—	3,481	3,481	2,620	—	6,102
Change in cash flow hedge instruments	—		—	—	—	12	12	—	14	26
Net loss on available-for-sale securities (from equity method investment)	—		—	—	—	(951)	(951)	—	—	(951)
Balance at March 31, 2016	183,401,191	1	\$1,957,692	\$(1,403,254)	\$—	\$(5,078)	\$549,360	\$89,000	\$548,634	\$1

See accompanying notes to condensed consolidated financial statements.

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APOLLO GLOBAL MANAGEMENT, LLC  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)  
 FOR THE THREE MONTHS ENDED MARCH 31, 2016 AND 2015  
 (dollars in thousands, except share data)

	For the Three Months Ended March 31,	
	2016	2015
Cash Flows from Operating Activities:		
Net income (loss)	\$(74,561 )	\$81,498
Adjustments to reconcile net income to net cash provided by operating activities:		
Equity-based compensation	14,002	20,103
Depreciation and amortization	4,631	10,978
Unrealized (gains) losses from investment activities	55,702	(1,761 )
Cash distributions of earnings from equity method investments	4,641	2,421
Loss from equity method investments	3,817	1,061
Deferred taxes, net	(4,296 )	17,260
Other non-cash amounts included in net income (loss), net	2,573	(17,402 )
Changes in assets and liabilities:		
Carried interest receivable	153,504	1,081
Due from affiliates	(12,243 )	(10,578 )
Accounts payable and accrued expenses	6,649	7,215
Accrued compensation and benefits	(6,750 )	(6,952 )
Deferred revenue	(1,497 )	21,051
Due to affiliates	(282 )	(22,376 )
Profit sharing payable	(32,650 )	25,690
Changes in other assets and other liabilities, net	(2,011 )	(18,594 )
Apollo Funds related:		
Net realized and unrealized gains from investing activities and debt	(2,341 )	(3,222 )
Change in cash held at consolidated variable interest entities	23,569	184,560
Purchases of investments	(118,974 )	(168,140 )
Proceeds from sale of investments and liquidating distributions	117,664	78,842
Changes in other assets and other liabilities, net	(6,953 )	(100,732 )
Net Cash Provided by Operating Activities	\$124,194	\$102,003
Cash Flows from Investing Activities:		
Purchases of fixed assets	\$(2,309 )	\$(2,803 )
Purchase of investments	(24,597 )	—
Cash contributions to equity method investments	(42,649 )	(36,419 )
Cash distributions from equity method investments	10,447	7,287
Other investing activities	2,109	(9,918 )
Net Cash Used in Investing Activities	\$(56,999 )	\$(41,853 )
Cash Flows from Financing Activities:		
Issuance of debt	18,446	—
Purchase of Class A shares	(12,919 )	—
Payments related to deliveries of Class A shares for RSUs	(22,042 )	—
Distributions paid	(53,555 )	(144,394 )
Distributions paid to Non-Controlling Interests in Apollo Operating Group	(60,527 )	(191,311 )
Other financing activities	(4,528 )	(5,289 )
Apollo Funds related:		
Contributions from Non-Controlling Interests in consolidated variable interest entities	11	5,037

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Net Cash Used in Financing Activities	\$(135,114)	\$(335,957)
Net Decrease in Cash and Cash Equivalents	(67,919 )	(275,807 )
Cash and Cash Equivalents, Beginning of Period	617,322	1,205,663
Cash and Cash Equivalents, End of Period	\$549,403	\$929,856
Supplemental Disclosure of Cash Flow Information:		
Interest paid	\$3,645	\$2,639
Interest paid by consolidated variable interest entities	6,168	5,775
Income taxes paid	1,327	1,860
Supplemental Disclosure of Non-Cash Investing Activities:		
Non-cash contributions to equity method investments	\$—	\$31,347
Non-cash distributions from equity method investments	(1,114 )	(2,704 )
Supplemental Disclosure of Non-Cash Financing Activities:		
Declared and unpaid distributions	\$—	\$(15,264 )
Capital increases related to equity-based compensation	18,467	17,383
Other non-cash financing activities	223	932
Adjustments related to exchange of Apollo Operating Group units:		
Non-Controlling Interest in Apollo Operating Group	\$—	\$964
See accompanying notes to condensed consolidated financial statements.		

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(dollars in thousands, except share data, except where noted)

1. ORGANIZATION AND BASIS OF PRESENTATION

Apollo Global Management, LLC (together with its consolidated subsidiaries, the “Company” or “Apollo”) is a global alternative investment manager whose predecessor was founded in 1990. Its primary business is to raise, invest and manage private equity, credit and real estate funds as well as strategic investment accounts, on behalf of pension, endowment and sovereign wealth funds, as well as other institutional and individual investors. For these investment management services, Apollo receives management fees generally related to the amount of assets managed, transaction and advisory fees and carried interest income related to the performance of the respective funds that it manages. Apollo has three primary business segments:

• Private equity—primarily invests in control equity and related debt instruments, convertible securities and distressed debt investments;

• Credit—primarily invests in non-control corporate and structured debt instruments including performing, stressed and distressed investments across the capital structure; and

• Real estate—primarily invests in real estate equity for the acquisition and recapitalization of real estate assets, portfolios, platforms and operating companies, and real estate debt including first mortgage and mezzanine loans, preferred equity and commercial mortgage backed securities.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements are prepared in accordance with U.S. GAAP for interim financial information and instructions to the Quarterly Report on Form 10-Q. The condensed consolidated financial statements and these notes are unaudited and exclude some of the disclosures required in annual financial statements. Management believes it has made all necessary adjustments (consisting only of normal recurring items) so that the condensed consolidated financial statements are presented fairly and that estimates made in preparing its condensed consolidated financial statements are reasonable and prudent. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. The condensed consolidated financial statements include the accounts of the Company, its wholly-owned or majority-owned subsidiaries, the consolidated entities which are considered to be variable interest entities (“VIEs”) and for which the Company is considered the primary beneficiary, and certain entities which are not considered VIEs but which the Company controls through a majority voting interest. Intercompany accounts and transactions, if any, have been eliminated upon consolidation. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the Company for the year ended December 31, 2015 included in the 2015 Annual Report.

Certain reclassifications, when applicable, have been made to the prior period’s condensed consolidated financial statements and notes to conform to the current period’s presentation and are disclosed accordingly.

Organization of the Company

The Company was formed as a Delaware limited liability company on July 3, 2007 and completed a reorganization of its predecessor businesses on July 13, 2007 (the “2007 Reorganization”). The Company is managed and operated by its manager, AGM Management, LLC, which in turn is indirectly wholly-owned and controlled by Leon Black, Joshua Harris and Marc Rowan, our Managing Partners.

As of March 31, 2016, the Company owned, through five intermediate holding companies that include APO Corp., a Delaware corporation that is a domestic corporation for U.S. federal income tax purposes, APO Asset Co., LLC, a Delaware limited liability company that is a disregarded entity for U.S. federal income tax purposes, APO (FC), LLC, an Anguilla limited liability company that is treated as a corporation for U.S. federal income tax purposes, APO (FC II), LLC, an Anguilla limited liability company that is treated as a corporation for U.S. federal income tax purposes and APO UK (FC), Limited, a United Kingdom incorporated company that is treated as a corporation for U.S. federal income tax purposes (collectively, the “Intermediate Holding Companies”), 45.9% of the economic interests of, and

operated and controlled all of the businesses and affairs of, the Apollo Operating Group through its wholly-owned subsidiaries.

AP Professional Holdings, L.P., a Cayman Islands exempted limited partnership (“Holdings”), is the entity through which the Managing Partners and certain of the Company’s other partners (the “Contributing Partners”) indirectly beneficially own interests in each of the partnerships that comprise the Apollo Operating Group (“AOG Units”). As of March 31, 2016, Holdings

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owned the remaining 54.1% of the economic interests in the Apollo Operating Group. The Company consolidates the financial results of the Apollo Operating Group and its consolidated subsidiaries. Holdings' ownership interest in the Apollo Operating Group is reflected as a Non-Controlling Interest in the accompanying condensed consolidated financial statements.

Pursuant to an exchange agreement between Apollo, Holdings and the other parties thereto (as amended, the "Exchange Agreement"), the holders of the AOG Units (and certain permitted transferees thereof) may, upon notice and subject to the applicable vesting and minimum retained ownership requirements, transfer restrictions and other terms of the Exchange Agreement, exchange their AOG Units for the Company's Class A shares on a one-for-one basis a limited number of times each year, subject to customary conversion rate adjustments for splits, distributions and reclassifications. Pursuant to the Exchange Agreement, a holder of AOG Units must simultaneously exchange one partnership unit in each of the Apollo Operating Group partnerships to effectuate an exchange for one Class A share. As a holder exchanges its AOG Units, the Company's indirect interest in the Apollo Operating Group is correspondingly increased.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Principles of Consolidation**—The types of entities with which Apollo is involved generally include subsidiaries (e.g., general partners and management companies related to the funds the Company manages), entities that have all the attributes of an investment company (e.g., funds) and securitization vehicles (e.g., collateralized loan obligations). Each of these entities is assessed for consolidation on a case by case basis depending on the specific facts and circumstances surrounding that entity.

In February 2015, the Financial Accounting Standards Board ("FASB") issued new consolidation guidance which changes the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. During the second quarter of 2015, the Company elected to adopt this new guidance using the modified retrospective method, which resulted in an effective date of adoption of January 1, 2015. Amounts presented in the condensed consolidated financial statements for the three months ended March 31, 2015 have been adjusted from amounts previously disclosed for the three months ended March 31, 2015 to reflect the adoption of this accounting guidance as of January 1, 2015.

Pursuant to the new consolidation guidance, the Company first evaluates whether it holds a variable interest in an entity. Fees that are customary and commensurate with the level of services provided, and where the Company doesn't hold other economic interests in the entity that would absorb more than an insignificant amount of the expected losses or returns of the entity, would not be considered a variable interest. Apollo factors in all economic interests including proportionate interests through related parties, to determine if fees are considered a variable interest. As Apollo's interests in many of these entities are solely through carried interests, performance fees, and/or insignificant indirect interests through related parties, Apollo is not considered to have a variable interest in many of these entities under the new guidance and no further consolidation analysis is performed. For entities where the Company has determined that it does hold a variable interest, the Company performs an assessment to determine whether each of those entities qualify as a variable interest entity ("VIE").

The determination as to whether an entity qualifies as a VIE depends on the facts and circumstances surrounding each entity and therefore certain of Apollo's funds may qualify as VIEs under the variable interest model whereas others may qualify as voting interest entities ("VOE"s) under the voting interest model. The granting of substantive kick-out rights is a key consideration in determining whether a limited partnership or similar entity is a VIE and whether or not that entity should be consolidated.

Under the voting interest model, Apollo consolidates those entities it controls through a majority voting interest. Apollo does not consolidate those VOEs in which substantive kick-out rights have been granted to the unaffiliated investors to either dissolve the fund or remove the general partner.

Under the variable interest model, Apollo consolidates those entities where it is determined that the Company is the primary beneficiary of the entity. The Company is determined to be the primary beneficiary when it has a controlling financial interest in the VIE. When Apollo alone is not considered to have a controlling financial interest in the VIE but Apollo and its related parties under common control in the aggregate have a controlling financial interest in the VIE, Apollo will still be deemed primary beneficiary if it is the party that is most closely associated with the VIE. When Apollo and its related parties not under common control in the aggregate have a controlling financial interest in the VIE then Apollo would be deemed to be the primary beneficiary if substantially all the activities of the entity are performed on behalf of Apollo.

Apollo determines whether it is the primary beneficiary of a VIE at the time it becomes initially involved with the VIE and reconsiders that conclusion continuously. Investments and redemptions (either by Apollo, affiliates of Apollo or third

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parties) or amendments to the governing documents of the respective entity may affect an entity's status as a VIE or the determination of the primary beneficiary.

Assets and liabilities of the consolidated VIEs are primarily shown in separate sections within the condensed consolidated statements of financial condition as of March 31, 2016 and December 31, 2015. For additional disclosures regarding VIEs, see note 4.

Deferred Revenue—Apollo earns management fees subject to the Management Fee Offset. When advisory and transaction fees are earned by the management company, the Management Fee Offset reduces the management fee obligation of the fund. When the management company receives cash for advisory and transaction fees, a certain percentage of such advisory and/or transaction fees, as applicable, is allocated as a credit to reduce future management fees, otherwise payable by such fund. Such credit is classified as deferred revenue in the condensed consolidated statements of financial condition. A portion of any excess advisory and transaction fees may be required to be returned to the limited partners of certain funds upon such fund's liquidation. As the management fees earned by the management company are presented on a gross basis, any Management Fee Offsets calculated are presented as a reduction to advisory and transaction fees from affiliates in the condensed consolidated statements of operations. Additionally, Apollo earns advisory fees pursuant to the terms of the advisory agreements with certain of the portfolio companies that are owned by the funds. When Apollo receives a payment from a portfolio company that exceeds the advisory fees earned at that point in time, the excess payment is classified as deferred revenue in the condensed consolidated statements of financial condition. The advisory agreements with the portfolio companies vary in duration and the associated fees are received monthly, quarterly or annually. Deferred revenue is reversed and recognized as revenue over the period that the agreed upon services are performed.

Under the terms of the funds' partnership agreements, Apollo is normally required to bear organizational expenses over a set dollar amount and placement fees or costs in connection with the offering and sale of interests in the funds to investors. The placement fees are payable to placement agents, who are independent third parties that assist in identifying potential investors, securing commitments to invest from such potential investors, preparing or revising offering and marketing materials, developing strategies for attempting to secure investments by potential investors and/or providing feedback and insight regarding issues and concerns of potential investors, when a limited partner either commits or funds a commitment to a fund. In certain instances the placement fees are paid over a period of time. Based on the management agreements with the funds, Apollo considers placement fees and organizational costs paid in determining if cash has been received in excess of the management fees earned. Placement fees and organizational costs are normally the obligation of Apollo but can be paid for by the funds. When these costs are paid by the fund, the resulting obligations are included within deferred revenue. The deferred revenue balance will also be reduced during future periods when management fees are earned but not paid.

Investments, at Fair Value—The Company follows U.S. GAAP attributable to fair value measurements which, among other things, requires enhanced disclosures about investments that are measured and reported at fair value.

Investments, at fair value represent investments of the consolidated funds, investments of the consolidated VIEs and certain financial instruments for which the fair value option has been elected. The unrealized gains and losses resulting from changes in the fair value are reflected as net gains (losses) from investment activities and net gains (losses) from investment activities of the consolidated VIEs in the condensed consolidated statements of operations. In accordance with U.S. GAAP, investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level I—Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in Level I include listed equities and listed derivatives. As required by U.S. GAAP, the Company does not adjust the quoted price for these investments, even in situations where the Company holds a large position and the sale of such position would likely deviate from the quoted price.

Level II—Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Investments that are generally included in this category include corporate bonds and loans, less liquid and restricted equity securities and certain over-the-counter derivatives where the fair value is based on observable inputs. These investments exhibit higher levels of liquid market observability as compared to Level III investments. The Company subjects broker quotes to various criteria in making the determination as to whether a particular investment would

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qualify for treatment as a Level II investment. These criteria include, but are not limited to, the number and quality of broker quotes, the standard deviation of obtained broker quotes, and the percentage deviation from independent pricing services.

Level III—Pricing inputs are unobservable for the investment and includes situations where there is little observable market activity for the investment. The inputs into the determination of fair value may require significant management judgment or estimation. Investments that are included in this category generally include general and limited partner interests in corporate private equity and real estate funds, opportunistic credit funds, distressed debt and non-investment grade residual interests in securitizations and CDOs and CLOs where the fair value is based on observable inputs as well as unobservable inputs. When a security is valued based on broker quotes, the Company subjects those quotes to various criteria in making the determination as to whether a particular investment would qualify for treatment as a Level II or Level III investment. These criteria include, but are not limited to, the number and quality of the broker quotes, the standard deviations of the observed broker quotes, and the percentage deviation from independent pricing services.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment when the fair value is based on unobservable inputs.

In cases where an investment or financial instrument that is measured and reported at fair value is transferred between levels of the fair value hierarchy, the Company accounts for the transfer as of the end of the reporting period. On a quarterly basis, Apollo utilizes valuation committees consisting of members from senior management, to review and approve the valuation results related to the investments of the funds it manages. For certain publicly traded vehicles, a review is performed by an independent board of directors. The Company also retains independent valuation firms to provide third-party valuation consulting services to Apollo, which consist of certain limited procedures that management identifies and requests them to perform. The limited procedures provided by the independent valuation firms assist management with validating their valuation results or determining fair value. The Company performs various back-testing procedures to validate their valuation approaches, including comparisons between expected and observed outcomes, forecast evaluations and variance analyses. However, because of the inherent uncertainty of valuation, those estimated values may differ significantly from the values that would have been used had a ready market for the investments existed, and the differences could be material.

Equity Method Investments—For investments in entities over which the Company exercises significant influence but which do not meet the requirements for consolidation and for which the Company has not elected the fair value option, the Company uses the equity method of accounting, whereby the Company records its share of the underlying income or loss of such entities. The carrying amounts of equity method investments are reflected in investments in the condensed consolidated statements of financial condition. As the underlying entities that the Company manages and invests in are, for U.S. GAAP purposes, primarily investment companies which reflect their investments at estimated fair value, the carrying value of the Company's equity method investments in such entities approximates fair value.

Private Equity Investments

The value of liquid investments in Apollo's private equity funds, where the primary market is an exchange (whether foreign or domestic) is determined using period end market prices. Such prices are generally based on the close price on the date of determination.

Valuation approaches used to estimate the fair value of investments in Apollo's private equity funds that are less liquid include the market approach and the income approach. The market approach provides an indication of fair value based on a comparison of the subject company to comparable publicly traded companies and transactions in the industry.

The market approach is driven more by current market conditions, including actual trading levels of similar companies

and, to the extent available, actual transaction data of similar companies. Judgment is required by management when assessing which companies are similar to the subject company being valued. Consideration may also be given to such factors as the Company's historical and projected financial data, valuations given to comparable companies, the size and scope of the Company's operations, the Company's strengths, weaknesses, expectations relating to the market's receptivity to an offering of the Company's securities, applicable restrictions on transfer, industry and market information and assumptions, general economic and market conditions and other factors deemed

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relevant. The income approach provides an indication of fair value based on the present value of cash flows that a business or security is expected to generate in the future. The most widely used methodology in the income approach is a discounted cash flow method. Inherent in the discounted cash flow method are assumptions of expected results and a calculated discount rate.

Credit Investments

The majority of investments in Apollo's credit funds are valued based on quoted market prices and valuation models. Quoted market prices are valued based on the average of the "bid" and the "ask" quotes provided by multiple brokers wherever possible without any adjustments. Apollo will designate certain brokers to use to value specific securities. In order to determine the designated brokers, Apollo considers the following: (i) brokers with which Apollo has previously transacted, (ii) the underwriter of the security and (iii) active brokers indicating executable quotes. In addition, when valuing a security based on broker quotes wherever possible Apollo tests the standard deviation amongst the quotes received and the variance between the concluded fair value and the value provided by a pricing service. When broker quotes are not available Apollo considers the use of pricing service quotes or other sources to mark a position. When relying on a pricing service as a primary source, Apollo (i) analyzes how the price has moved over the measurement period, (ii) reviews the number of brokers included in the pricing service's population and (iii) validates the valuation levels with Apollo's pricing team and traders.

Debt and equity securities that are not publicly traded or whose market prices are not readily available are valued at fair value utilizing a model based approach to determine fair value. When determining fair value when no observable market value exists, the value attributed to an investment is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation approaches used to estimate the fair value of illiquid credit investments also may include the market approach and the income approach, as previously described above. The valuation approaches used consider, as applicable, market risks, credit risks, counterparty risks and foreign currency risks.

The credit funds also enter into foreign currency exchange contracts, total return swap contracts, credit default swap contracts, and other derivative contracts, which may include options, caps, collars and floors. Foreign currency exchange contracts are marked-to-market by recognizing the difference between the contract exchange rate and the current market rate as unrealized appreciation or depreciation. If securities are held at the end of this period, the changes in value are recorded in income as unrealized. Realized gains or losses are recognized when contracts are settled. Total return swap and credit default swap contracts are recorded at fair value as an asset or liability with changes in fair value recorded as unrealized appreciation or depreciation. Realized gains or losses are recognized at the termination of the contract based on the difference between the close-out price of the total return or credit default swap contract and the original contract price. Forward contracts are valued based on market rates obtained from counterparties or prices obtained from recognized financial data service providers.

Real Estate Investments

The estimated fair value of commercial mortgage-backed securities ("CMBS") in Apollo's real estate funds is determined by reference to market prices provided by certain dealers who make a market in these financial instruments. Broker quotes are only indicative of fair value and may not necessarily represent what the funds would receive in an actual trade for the applicable instrument. Additionally, the loans held-for-investment are stated at the principal amount outstanding, net of deferred loan fees and costs for certain investments. The Company evaluates its loans for possible impairment on a quarterly basis. For Apollo's real estate funds, valuations of non-marketable underlying investments are determined using methods that include, but are not limited to (i) discounted cash flow estimates or comparable analysis prepared internally, (ii) third party appraisals or valuations by qualified real estate appraisers and (iii) contractual sales value of investments/properties subject to bona fide purchase contracts. Methods (i) and (ii) also incorporate consideration of the use of the income, cost, or sales comparison approaches of estimating property values.

Fair Value of Financial Instruments

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions.

Except for the Company's debt obligations (as described in note 9), Apollo's financial instruments are recorded at fair value or at amounts whose carrying values approximate fair value. See "Investments, at Fair Value" above. While Apollo's valuations of portfolio investments are based on assumptions that Apollo believes are reasonable under the circumstances, the actual realized gains or losses will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may ultimately differ significantly

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from the assumptions on which the valuations were based. Financial instruments' carrying values generally approximate fair value because of the short-term nature of those instruments or variable interest rates related to the borrowings.

**Fair Value Option**—Apollo has elected the fair value option for the Company's investment in Athene Holding and for the assets and liabilities of the consolidated VIEs. Such election is irrevocable and is applied to financial instruments on an individual basis at initial recognition. Apollo has applied the fair value option for certain corporate loans, other investments and debt obligations held by the consolidated VIEs that otherwise would not have been carried at fair value. See notes 3, 4, and 5 for further disclosure on the investments in Athene Holding and financial instruments of the consolidated VIEs for which the fair value option has been elected.

**Financial Instruments held by Consolidated VIEs**

The Company elected the fair value option for the assets and liabilities of the consolidated CLOs.

During the second quarter of 2015, the Company adopted the measurement alternative included in the collateralized financing entity ("CFE") guidance using a modified retrospective approach by recording a cumulative-effect adjustment to shareholders' equity as of January 1, 2015. Amounts presented in the condensed consolidated financial statements for the three months ended March 31, 2015 have been adjusted from amounts previously disclosed for the three months ended March 31, 2015 to reflect the adoption of this accounting guidance as of January 1, 2015. The Company measures both the financial assets and financial liabilities of the consolidated CLOs in its condensed consolidated financial statements using the fair value of the financial assets of the consolidated CLOs, which are more observable than the fair value of the financial liabilities of the consolidated CLOs. As a result, the financial assets of the consolidated CLOs are measured at fair value and the financial liabilities are measured in consolidation as: (i) the sum of the fair value of the financial assets and the carrying value of any non-financial assets that are incidental to the operations of the CLOs less (ii) the sum of the fair value of any beneficial interests retained by the reporting entity (other than those that represent compensation for services) and the Company's carrying value of any beneficial interests that represent compensation for services. The resulting amount is allocated to the individual financial liabilities (other than the beneficial interest retained by the Company) using a reasonable and consistent methodology. Under the measurement alternative, the Company's condensed consolidated net income reflects the Company's own economic interests in the consolidated CLOs including (i) changes in the fair value of the beneficial interests retained by the Company and (ii) beneficial interests that represent compensation for collateral management services.

The consolidated VIEs hold investments that could be traded over-the-counter. Investments in securities that are traded on a securities exchange or comparable over-the-counter quotation systems are valued based on the last reported sale price at that date. If no sales of such investments are reported on such date, and in the case of over-the-counter securities or other investments for which the last sale date is not available, valuations are based on independent market quotations obtained from market participants, recognized pricing services or other sources deemed relevant, and the prices are based on the average of the "bid" and "ask" prices, or at ascertainable prices at the close of business on such day. Market quotations are generally based on valuation pricing models or market transactions of similar securities adjusted for security-specific factors such as relative capital structure priority and interest and yield risks, among other factors. When market quotations are not available, a model based approach is used to determine fair value.

The consolidated VIEs also have debt obligations that are recorded at fair value. As previously noted, the Company measures CLO debt obligations on the basis of the fair value of financial assets of the CLO.

**Revenues**—Revenues are reported in three separate categories that include (i) advisory and transaction fees from affiliates, net, which relate to the investments of the funds and may include individual monitoring agreements the Company has with the portfolio companies and debt investment vehicles of the private equity funds and credit funds; (ii) management fees from affiliates, which are based on committed capital, invested capital, net asset value, gross assets or as otherwise defined in the respective agreements; and (iii) carried interest income (loss) from affiliates,

which is normally based on the performance of the funds subject to preferred return.

Advisory and Transaction Fees from Affiliates, Net—Advisory and transaction fees, including directors' fees, are recognized when the underlying services rendered are substantially completed in accordance with the terms of the transaction and advisory agreements. Additionally, during the normal course of business, the Company incurs certain costs related to certain transactions that are not consummated ("broken deal costs"). These costs (e.g., research costs, due diligence costs, professional fees, legal fees and other related items) are determined to be broken deal costs upon management's decision to no longer pursue the transaction. In accordance with the related fund agreement, in

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the event the deal is deemed broken, all of the costs are reimbursed by the funds and then included as a component of the calculation of the Management Fee Offset (described below). If a deal is successfully completed, Apollo is reimbursed by the fund or fund's portfolio company for all costs incurred and no offset is generated. As the Company acts as an agent for the funds it manages, any transaction costs incurred and paid by the Company on behalf of the respective funds relating to successful or broken deals are presented net on the Company's condensed consolidated statements of operations, and any receivable from the respective funds is presented in due from affiliates on the condensed consolidated statements of financial condition.

Advisory and transaction fees from affiliates, net, also includes underwriting fees. Underwriting fees include gains, losses and fees, net of syndicate expenses, arising from securities offerings in which one of the Company's subsidiaries participates in the underwriter syndicate. Underwriting fees are recognized at the time the underwriting is completed and the income is reasonably assured and are included in the condensed consolidated statements of operations.

Underwriting fees recognized but not received are included in other assets on the condensed consolidated statements of financial condition.

As a result of providing advisory services to certain private equity and credit portfolio companies, Apollo is generally entitled to receive fees for transactions related to the acquisition, in certain cases, and disposition of portfolio companies as well as ongoing monitoring of portfolio company operations and directors' fees. The amounts due from portfolio companies are included in due from affiliates, which is discussed further in note 12. Under the terms of the limited partnership agreements for certain funds, the management fee payable by the funds may be subject to a reduction based on a certain percentage of such advisory and transaction fees, net of applicable broken deal costs ("Management Fee Offset"). Advisory and transaction fees from affiliates are presented net of the Management Fee Offset in the condensed consolidated statements of operations.

Management Fees from Affiliates—Management fees for private equity, credit, and real estate funds are recognized in the period during which the related services are performed in accordance with the contractual terms of the related agreement, and are generally based upon (1) a percentage of the capital committed during the commitment period, and thereafter based on the remaining invested capital of unrealized investments, or (2) net asset value, gross assets or as otherwise defined in the respective agreements. Included in management fees are certain expense reimbursements where the Company is considered the principal under the agreements and is required to record the expense and related reimbursement revenue on a gross basis.

Carried Interest Income (Loss) from Affiliates—Apollo is entitled to an incentive return that can normally amount to as much as 20% of the total returns on a fund's capital, depending upon performance. Performance-based fees are assessed as a percentage of the investment performance of the funds. The carried interest income from affiliates for any period is based upon an assumed liquidation of the fund's net assets on the reporting date, and distribution of the net proceeds in accordance with the fund's income allocation provisions. Carried interest receivable is presented separately in the condensed consolidated statements of financial condition. The carried interest income from affiliates may be subject to reversal to the extent that the carried interest income recorded exceeds the amount due to the general partner based on a fund's cumulative investment returns. When applicable, the accrual for potential repayment of previously received carried interest income, which is a component of due to affiliates, represents all amounts previously distributed to the general partner that would need to be repaid to the Apollo funds if these funds were to be liquidated based on the current fair value of the underlying funds' investments as of the reporting date. The actual general partner obligation, however, would not become payable or realized until the end of a fund's life.

Compensation and Benefits

Equity-Based Compensation—Equity-based awards granted to employees as compensation are measured based on the grant date fair value of the award. Equity-based awards that do not require future service (i.e., vested awards) are expensed immediately. Equity-based employee awards that require future service are expensed over the relevant service period. The Company estimates forfeitures for equity-based awards that are not expected to vest. Equity-based

awards granted to non-employees for services provided to affiliates are remeasured to fair value at the end of each reporting period and expensed over the relevant service period.

**Salaries, Bonus and Benefits**—Salaries, bonus and benefits include base salaries, discretionary and non-discretionary bonuses, severance and employee benefits. Bonuses are generally accrued over the related service period.

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The Company sponsors a 401(k) savings plan whereby U.S.-based employees are entitled to participate in the plan based upon satisfying certain eligibility requirements. The Company may provide discretionary contributions from time to time. No contributions relating to this plan were made by the Company for the three months ended March 31, 2016.

**Profit Sharing Expense**—Profit sharing expense primarily consists of a portion of carried interest recognized in one or more funds allocated to employees and former employees. Profit sharing expense is recognized on an accrued basis as the related carried interest income is earned. Profit sharing expense can be reversed during periods when there is a decline in carried interest income that was previously recognized. Additionally, profit sharing amounts previously distributed may be subject to clawback from employees, former employees and Contributing Partners.

Changes in the fair value of the contingent consideration obligations that were recognized in connection with certain Apollo acquisitions are reflected in the Company's condensed consolidated statements of operations as profit sharing expense.

The Company has a performance based incentive arrangement for certain Apollo partners and employees designed to more closely align compensation on an annual basis with the overall realized performance of the Company. This arrangement enables certain partners and employees to earn discretionary compensation based on carried interest realizations earned by the Company in a given year, which amounts are reflected in profit sharing expense in the accompanying condensed consolidated financial statements.

**Other Income (Loss)**

**Net Gains (Losses) from Investment Activities**—Net gains (losses) from investment activities include both realized gains and losses and the change in unrealized gains and losses in the Company's investment portfolio between the opening reporting date and the closing reporting date. The condensed consolidated financial statements include the net realized and unrealized gains (losses) of investments, at fair value.

**Net Gains (Losses) from Investment Activities of Consolidated Variable Interest Entities**—Changes in the fair value of the consolidated VIEs' assets and liabilities and related interest, dividend and other income and expenses are presented within net gains (losses) from investment activities of consolidated variable interest entities and are attributable to Non-Controlling Interests in the condensed consolidated statements of operations.

**Other Income (Loss), Net**—Other income (loss), net includes the recognition of gains (losses) arising from the remeasurement of foreign currency denominated assets and liabilities, reversal of a portion of the tax receivable agreement liability (see note 12), gains arising from extinguishment of contingent consideration obligations and other miscellaneous non-operating income and expenses.

**Non-Controlling Interests**—For entities that are consolidated, but not 100% owned, a portion of the income or loss and corresponding equity is allocated to owners other than Apollo. The aggregate of the income or loss and corresponding equity that is not owned by the Company is included in Non-Controlling Interests in the condensed consolidated financial statements. As of March 31, 2016, the Non-Controlling Interests relating to Apollo Global Management, LLC primarily include the ownership interest in the Apollo Operating Group held by the Managing Partners and Contributing Partners through their limited partner interests in Holdings and other ownership interests in consolidated entities. Non-Controlling Interests also include limited partner interests of Apollo managed funds in certain consolidated VIEs.

Non-Controlling Interests are presented as a separate component of shareholders' equity on the Company's condensed consolidated statements of financial condition. The primary components of Non-Controlling Interests are separately presented in the Company's condensed consolidated statements of changes in shareholders' equity to clearly distinguish the interest in the Apollo Operating Group and other ownership interests in the consolidated entities. Net income (loss) includes the net income (loss) attributable to the holders of Non-Controlling Interests on the Company's condensed consolidated statements of operations. Profits and losses are allocated to Non-Controlling Interests in proportion to their relative ownership interests regardless of their basis.

Net Income (Loss) Per Class A Share—As Apollo has issued participating securities, U.S. GAAP requires use of the two-class method of computing earnings per share for all periods presented for each class of common stock and participating security as if all earnings for the period had been distributed. Under the two-class method, during periods of net income, the net income is first reduced for distributions declared on all classes of securities to arrive at undistributed earnings. During periods of net losses, the net loss is reduced for distributions declared on participating securities only if the security has the right to participate in the earnings of the entity and an objectively determinable contractual obligation to share in net losses of the entity. Participating

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securities include vested and unvested restricted share units (“RSUs”) that participate in distributions, as well as unvested restricted shares.

Whether during a period of net income or net loss, under the two-class method the remaining earnings are allocated to Class A shares and participating securities to the extent that each security shares in earnings as if all of the earnings for the period had been distributed. Earnings or losses allocated to each class of security are then divided by the applicable weighted average outstanding shares to arrive at basic earnings per share. For the diluted earnings, the denominator includes all outstanding Class A shares and includes the number of additional Class A shares that would have been outstanding if the dilutive potential Class A shares had been issued. The numerator is adjusted for any changes in income or loss that would result from the issuance of these potential Class A shares.

Use of Estimates

The preparation of the condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the condensed consolidated financial statements, the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Apollo’s most significant estimates include goodwill, intangible assets, income taxes, carried interest income from affiliates, contingent consideration obligations related to acquisitions, non-cash compensation, and fair value of investments and debt. Actual results could differ materially from those estimates.

Recent Accounting Pronouncements

In May 2014, the FASB issued guidance to establish a comprehensive and converged standard on revenue recognition to enable financial statement users to better understand and consistently analyze an entity’s revenue across industries, transactions, and geographies. The core principle of the new guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. As such, this new guidance could impact the timing of revenue recognition. The new guidance also requires improved disclosures to help users of financial statements better understand the nature, amount, timing, and uncertainty of revenue that is recognized. The new guidance will apply to all entities. In August 2015, FASB issued its final standard formally amending the effective date of the new revenue recognition guidance. The amended guidance defers the effective date of the new guidance to interim reporting periods within annual reporting periods beginning after December 15, 2017. Entities are permitted to apply the new guidance early, but not before the original effective date (i.e., interim periods within annual periods beginning after December 15, 2016). The Company is in the process of evaluating the impact that this guidance will have on its condensed consolidated financial statements, including the timing of the recognition of carried interest income.

In August 2014, the FASB issued guidance regarding management’s responsibility to evaluate whether there is substantial doubt about an entity’s ability to continue as a going concern and to provide related footnote disclosures. The new guidance requires that management evaluate each annual and interim reporting period whether conditions exist that give rise to substantial doubt about the entity’s ability to continue as a going concern within one year from the financial statement issuance date, and if so, provide related disclosures. Substantial doubt exists when conditions and events, considered in the aggregate, indicate that it is probable that a company will be unable to meet its obligations as they become due within one year after the financial statement issuance date. The new guidance applies to all companies. The guidance is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2016. Early adoption is permitted. This guidance is not expected to have an impact on the condensed consolidated financial statements of the Company.

In May 2015, the FASB issued guidance to eliminate diversity in practice related to how certain investments measured at net asset value are categorized within the fair value hierarchy. The guidance removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share

practical expedient. The guidance is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2015. Pursuant to the guidance, a reporting entity should apply the amendments retrospectively to all periods presented. The retrospective approach requires that an investment for which fair value is measured using the net asset value per share practical expedient be removed from the fair value hierarchy in all periods presented in an entity's financial statements. The Company adopted the guidance for the quarter ended March 31, 2016 and applied the guidance retrospectively. Adoption of the guidance did not have a material impact on the Company's condensed consolidated financial statements. See note 5 for further disclosure related to the adoption of this guidance.

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In January 2016, the FASB issued guidance that revises the accounting related to the classification and measurement of investments in equity securities as well as the presentation for certain fair value changes in financial liabilities measured at fair value, and amends certain disclosure requirements. The guidance requires that all equity investments, except those accounted for under the equity method of accounting or those resulting in the consolidation of the investee, be accounted for at fair value with all fair value changes recognized in income. For financial liabilities measured using the fair value option, the guidance requires that any change in fair value caused by a change in instrument-specific credit risk be presented separately in other comprehensive income until the liability is settled or reaches maturity. The guidance is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2017, with early adoption permitted for certain provisions. A reporting entity would generally record a cumulative-effect adjustment to beginning retained earnings as of the beginning of the first reporting period in which the guidance is adopted. The Company is in the process of evaluating the impact that this guidance will have on its condensed consolidated financial statements.

In February 2016, the FASB issued guidance that amends the accounting for leases. The amended guidance requires recognition of a lease asset and a lease liability by lessees for leases classified as operating leases. The recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from existing guidance and accounting applied by a lessor is largely unchanged from existing guidance. The amended guidance is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2018. Early application is permitted for all entities. The Company is in the process of evaluating the impact that this guidance will have on its condensed consolidated financial statements.

In March 2016, the FASB issued guidance that amends the principal versus agent considerations for reporting revenue gross versus net. The amended guidance affects entities that enter into contracts with customers to transfer goods or services in exchange for consideration. Under the amended guidance, when another party is involved in providing goods or services to a customer, an entity must determine whether the nature of its promise is to provide the specified good or service itself (that is, the entity is a principal) or to arrange for that good or service to be provided by the other party (that is, the entity is an agent). An entity is a principal if it controls the specified good or service before that good or service is transferred to a customer. The amended guidance includes indicators to assist an entity in determining whether it controls a specified good or service before it is transferred to the customer. The amended guidance affects the guidance in the new revenue standard issued in May 2014, which is not yet effective. The effective date and transition requirements for the amended guidance are the same as the effective date and transition requirements for the new revenue standard. The Company is in the process of evaluating the impact that this guidance will have on its condensed consolidated financial statements.

In March 2016, the FASB issued guidance that amends the accounting for employee share-based payment awards. The amended guidance affects all entities that issue share-based payment awards to their employees. The amended guidance affects several aspects of accounting for share-based payment transactions including: (1) accounting for income taxes: all excess tax benefits and tax deficiencies should be recognized as income tax expense or benefit in the statements of operations, (2) classification of excess tax benefits on the statements of cash flows: excess tax benefits should be classified along with other income tax cash flows as an operating activity, (3) forfeitures: an entity can make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur, (4) minimum statutory tax withholding requirements: the threshold to qualify for equity classification permits withholding up to the maximum statutory tax rates in the applicable jurisdictions; and (5) classification of employee taxes paid on the statements of cash flows when an employer withholds shares for tax-withholding purposes: cash paid by an employer when directly withholding shares for tax-withholding purposes should be classified as a financing activity. The amended guidance is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2016. Early adoption is permitted. The Company is in the process of evaluating the impact that this guidance will have on its condensed consolidated financial statements.

### 3. INVESTMENTS

The following table represents Apollo's investments:

	As of March 31, 2016	As of December 31, 2015
Investments, at fair value	\$503,480	\$539,080
Equity method investments	630,079	615,669
Total Investments	\$1,133,559	\$1,154,749

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## Investments, at Fair Value

Investments, at fair value, consist of investments for which the fair value option has been elected and include the Company's investment in Athene Holding, investments held by the Company's consolidated funds and other investments held by the Company. See note 5 for further discussion regarding investments, at fair value.

## Net Gains (Losses) from Investment Activities

The following table presents the realized and net change in unrealized gains (losses) on investments, at fair value for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31,	
	2016	2015
Realized gains (losses) on sales of investments	\$(288 )	\$16
Net change in unrealized gains (losses) due to changes in fair value <sup>(1)</sup>	(56,181 )	2,102
Net gains (losses) from investment activities	\$(56,469)	\$2,118

(1) Primarily relates to the Company's investment in Athene Holding. See note 5 for further information regarding the Company's investment in Athene Holding.

## Equity Method Investments

Apollo's equity method investments include its investments in Apollo private equity, credit and real estate funds, which are not consolidated, but in which the Company exerts significant influence. Apollo's share of operating income generated by these investments is recorded within income from equity method investments in the condensed consolidated statements of operations.

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Equity method investments, excluding those for which the fair value option was elected, as of March 31, 2016 and December 31, 2015 consisted of the following:

	Equity Held as of					
	March	% of	December	% of		
	31,	Ownership	31, 2015	Ownership		
	2016					
<b>Private Equity Funds:</b>						
AP Alternative Assets, L.P. (“AAA”)	\$52,958	2.247 %	\$ 65,961	2.370 %		
AAA Investments, L.P. (“AAA Investments”)	1,498	0.057	1,676	0.057		
Apollo Investment Fund IV, L.P. (“Fund IV”)	9	0.022	9	0.024		
Apollo Investment Fund V, L.P. (“Fund V”)	58	0.045	57	0.048		
Apollo Investment Fund VI, L.P. (“Fund VI”)	2,290	0.124	2,369	0.119		
Apollo Investment Fund VII, L.P. (“Fund VII”)	54,930	1.247	58,334	1.245		
Apollo Investment Fund VIII, L.P. (“Fund VIII”)	131,495	2.209	116,443	2.223		
Apollo Natural Resources Partners, L.P. (“ANRP I”)	6,578	0.841	6,246	0.836		
Apollo Natural Resources Partners II, L.P. (“ANRP II”)	8,395	2.415	5,194	2.447		
AION Capital Partners Limited (“AION”)	15,447	5.912	16,497	5.938		
VC Holdings, L.P. Series A (“Vantium A/B”)	13	6.450	15	6.450		
VC Holdings, L.P. Series C (“Vantium C”)	48	2.071	63	2.071		
VC Holdings, L.P. Series D (“Vantium D”)	168	6.345	169	6.345		
Other	41	NM	41	NM		
Total Private Equity Funds <sup>(5)</sup>	273,928		273,074			
<b>Credit Funds:</b>						
Apollo Special Opportunities Managed Account, L.P. (“SOMA”)	4,661	0.807	5,992	0.816		
Apollo Value Strategic Fund, L.P. (“VIF”)	23	0.086	39	0.084		
Apollo Strategic Value Fund, L.P. (“SVF”)	4	0.023	7	0.030		
Apollo Credit Liquidity Fund, L.P. (“ACLF”)	2,264	4.149	2,253	4.106		
Apollo Credit Opportunity Fund I, L.P. (“COF I”)	1,450	1.948	1,463	1.954		
Apollo Credit Opportunity Fund II, L.P. (“COF II”)	1,334	1.523	1,281	1.523		
Apollo Credit Opportunity Fund III, L.P. (“COF III”)	22,691	1.033	19,612	1.052		
Apollo European Principal Finance Fund, L.P. (“EPF I”)	3,288	1.375	5,195	1.372		
Apollo European Principal Finance Fund II, L.P. (“EPF II”)	50,473	1.760	47,867	1.760		
Apollo Investment Europe II, L.P. (“AIE II”)	2,164	4.330	2,193	3.990		
Apollo Investment Europe III, L.P. (“AIE III”)	4,413	2.920	3,917	2.920		
Apollo Palmetto Strategic Partnership, L.P. (“Palmetto”)	14,802	1.186	15,158	1.186		
Apollo Asia Private Credit Fund, L.P. (“APC”)	66	0.044	49	0.045		
Apollo Senior Floating Rate Fund Inc. (“AFT”)	79	0.030	78	0.030		
Apollo Residential Mortgage, Inc. (“AMTG” <sup>(3)</sup> )	3,893	<sup>(1)</sup> 1.053	<sup>(1)</sup> 3,997	<sup>(2)</sup> 0.707		<sup>(2)</sup>
Apollo European Credit, L.P. (“AEC”)	2,299	1.081	2,303	1.081		
Apollo European Strategic Investments, L.P. (“AESI”)	2,150	0.990	2,323	0.990		
Apollo European Strategic Investments II, L.P. (“AESI II”)	1,434	0.990	1,224	0.990		
Apollo Centre Street Partnership, L.P. (“ACSP”)	13,144	2.488	11,870	2.488		
Apollo Investment Corporation (“AINV” <sup>(4)</sup> )	62,523	<sup>(1)</sup> 3.512	<sup>(1)</sup> 61,944	<sup>(2)</sup> 3.434		<sup>(2)</sup>
Apollo SK Strategic Investments, L.P. (“SK”)	1,043	1.026	1,152	0.990		
Apollo SPN Investments I, L.P.	4,580	0.372	5,490	0.392		

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CION Investment Corporation (“CION”)	1,000	0.106	1,000	0.107
Apollo Tactical Income Fund Inc. (“AIF”)	71	0.032	73	0.031
Apollo Franklin Partnership, L.P. (“Franklin Fund”)	7,942	9.273	8,147	9.091
Apollo Zeus Strategic Investments, L.P. (“Zeus”)	8,186	3.398	7,764	3.398
Apollo Lincoln Fixed Income Fund, L.P.	2,167	1.049	1,941	1.041
Apollo Lincoln Private Credit Fund, L.P.	295	0.990	211	0.990
Apollo Structured Credit Recovery Master Fund III, L.P.	2,078	0.293	1,804	0.293
Apollo Total Return Fund L.P.	163	0.041	162	0.032
Apollo Credit Short Opportunities Fund L.P.	19	0.014	20	0.012
MidCap FinCo Limited (“MidCap”)	79,822	4.894	79,326	4.940
Apollo Energy Opportunity Fund, L.P. (“AEOF”)	12,032	2.440	8,898	2.440

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Apollo A-N Credit Fund, L.P.	5,124	1.975	4,962	1.970
Apollo Tactical Value SPN Investments, L.P.	5,035	1.682	1,168	1.482
Apollo Union Street Partners, L.P.	1,790	2.006	1,139	2.002
Apollo Hercules Partners L.P.	1,840	2.442	1,094	2.439
Apollo A-N Overflow Fund, L.P.	535	2.063	—	—
Apollo Total Return Fund Enhanced (Onshore), L.P.	101	0.125	—	—
Apollo Thunder Partners, L.P.	243	2.439	—	—
Total Credit Funds <sup>(5)</sup>	327,221		313,116	
Real Estate:				
ARI <sup>(3)</sup>	13,914	(1) 1.043 <sup>(1)</sup>	13,845	(2) 1.043 <sup>(2)</sup>
U.S. RE Fund I	7,871	5.000	9,275	5.000
U.S. RE Fund II	2,842	2.287	2,712	1.886
CPI Capital Partners North America, L.P.	29	0.404	28	0.404
CPI Capital Partners Europe, L.P.	5	0.001	5	0.001
CPI Capital Partners Asia Pacific, L.P.	57	0.039	80	0.039
Apollo GSS Holding (Cayman), L.P.	3,765	4.750	3,082	4.750
BEA/AGRE China Real Estate Fund, L.P.	75	1.031	83	1.030
Apollo-IC, L.P. (Shanghai Village)	359	3.100	359	3.100
AGRE Cobb West Investor L.P.	13	0.407	10	0.407
Total Real Estate Funds <sup>(5)</sup>	28,930		29,479	
Total	\$630,079		\$615,669	

(1) Amounts are as of December 31, 2015.

(2) Amounts are as of September 30, 2015.

Investment value includes the fair value of RSUs granted to the Company as of the grant date. These amounts are (3) not considered in the percentage of ownership until the RSUs are vested and issued to the Company, at which point the RSUs are converted to common stock and delivered to the Company.

(4) The value of the Company's investment in AINV was \$44,477 and \$41,833 based on the quoted market price as of March 31, 2016 and December 31, 2015, respectively.

(5) Certain funds invest across multiple segments. The presentation in the table above is based on the classification of the majority of such funds' investments.

The Company's equity method investment in Athene Holding, for which the fair value option was elected, met the significance criteria as defined by the SEC for the three months ended March 31, 2016. As such, the following tables present summarized financial information of Athene Holding for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31, 2016 <sup>(1)</sup> 2015 in millions	
Statements of Operations		
Revenues	\$1,049	\$808
Expenses	836	638
Income before income tax provision	213	170
Income tax provision (benefit)	(46	) 6

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Net income	259	164
Net income attributable to Non-Controlling Interests	—	(16 )
Net income available to Athene common shareholders	\$259	\$148

The financial statement information for the three months ended March 31, 2016 is presented a quarter in arrears (1) and is comprised of the financial information for the three months ended December 31, 2015, which represents the latest available financial information as of the date of this report.

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4. VARIABLE INTEREST ENTITIES

As described in note 2, the Company consolidates entities that are VIEs for which the Company has been designated as the primary beneficiary. There is no recourse to the Company for the consolidated VIEs' liabilities.

Consolidated Variable Interest Entities

Apollo has consolidated VIEs in accordance with the policy described in note 2. Through its role as investment manager of these VIEs, the Company determined that Apollo has the power to direct the activities that most significantly impact the economic performance of these VIEs. Additionally, Apollo determined that its interests, both directly and indirectly from these VIEs, represent rights to returns that could potentially be significant to such VIEs. As a result, Apollo determined that it is the primary beneficiary and therefore should consolidate the VIEs.

Consolidated CLOs

Certain CLOs are consolidated by Apollo as the Company is considered to hold a controlling financial interest through direct and indirect interests in these CLOs exclusive of management and performance based fees received. Through its role as collateral manager of these VIEs, the Company determined that Apollo had the power to direct the activities that most significantly impact the economic performance of these VIEs. These CLOs were formed for the sole purpose of issuing collateralized notes to investors. The assets of these VIEs are primarily comprised of senior secured loans and the liabilities are primarily comprised of debt.

The assets of these consolidated CLOs are not available to creditors of the Company. In addition, the investors in these consolidated CLOs have no recourse against the assets of the Company. The Company measures both the financial assets and the financial liabilities of the CLOs using the fair value of the financial assets as further described in note 2. The Company has elected the fair value option for financial instruments held by its consolidated CLOs, which includes investments in loans and corporate bonds, as well as debt obligations and contingent obligations held by such consolidated CLOs. Other assets include amounts due from brokers and interest receivables. Other liabilities include payables for securities purchased, which represent open trades within the consolidated VIEs and primarily relate to corporate loans that are expected to settle within the next 60 days. From time to time, Apollo makes investments in certain consolidated CLOs denominated in foreign currencies. As of March 31, 2016 and December 31, 2015, the Company held an investment of \$43.7 million and \$42.3 million, respectively, in consolidated foreign currency denominated CLOs, which eliminates in consolidation.

Investment in Champ L.P.

On September 30, 2014, the Company, through a wholly-owned subsidiary, acquired a 25.6% ownership interest in Champ L.P. following which a wholly-owned subsidiary of Champ L.P. then acquired a 35% ownership interest in KBC Bank Deutschland AG ("KBC Bank"), the German subsidiary of Belgian KBC Group NV. Following the closing of the transaction, KBC Bank was renamed Bremer Kreditbank AG and the bank began to operate under the name BKB Bank. As of March 31, 2016, the Company had invested \$18.2 million in Champ L.P. The Company, together with other affiliated investors which are not consolidated, in aggregate, own 100% of Champ L.P.

The Company, through its aforementioned wholly-owned subsidiary, is the general partner and primary beneficiary of Champ L.P., which meets the definition of a VIE. Accordingly, the Company has consolidated Champ L.P. in accordance with the policy described in note 2. The Company's investment in Champ L.P. is eliminated in consolidation.

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## Net Gains (Losses) from Investment Activities of Consolidated Variable Interest Entities

The following table presents net gains (losses) from investment activities of the consolidated VIEs for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31,	
	2016	2015
Net unrealized gains (losses) from investment activities	\$(4,640)	\$10,589
Net realized gains from investment activities	518	527
Net gains (losses) from investment activities	(4,122 )	11,116
Net unrealized gains (losses) from debt	6,434	(8,244 )
Interest and other income	10,553	6,942
Interest and other expenses	(11,546 )	(8,486 )
Net gains from investment activities of consolidated variable interest entities	\$1,319	\$1,328

Senior Secured Notes and Subordinated Notes—Included within debt are amounts due to third-party institutions by the consolidated VIEs. The following table summarizes the principal provisions of the debt of the consolidated VIEs as of March 31, 2016 and December 31, 2015:

	As of March 31, 2016			As of December 31, 2015		
	Principal Outstanding	Weighted Average Interest Rate	Weighted Average Remaining Maturity in Years	Principal Outstanding	Weighted Average Interest Rate	Weighted Average Remaining Maturity in Years
Senior Secured Notes <sup>(2)(3)</sup>	\$771,166	1.98 %	11.8	\$735,792	2.17 %	12.1
Subordinated Notes <sup>(2)(3)</sup>	86,325	N/A	<sup>(1)</sup> 14.9	82,365	N/A	<sup>(1)</sup> 15.1
Total	\$857,491			\$818,157		

(1) The subordinated notes do not have contractual interest rates but instead receive distributions from the excess cash flows of the VIEs.

(2) The fair value of Senior Secured Notes and Subordinated Notes as of March 31, 2016 and December 31, 2015 was \$834.6 million and \$801.3 million, respectively.

(3) The debt at fair value of the consolidated VIEs is collateralized by assets of the consolidated VIEs and assets of one vehicle may not be used to satisfy the liabilities of another vehicle. As of March 31, 2016 and December 31, 2015, the fair value of the consolidated VIE assets was \$1,056.5 million and \$1,030.8 million, respectively. This collateral consisted of cash and cash equivalents, investments, at fair value, and other assets.

The consolidated VIEs' debt obligations contain various customary loan covenants as described above. As of March 31, 2016, the Company was not aware of any instances of non-compliance with any of these covenants.

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## Variable Interest Entities Which are Not Consolidated

The Company holds variable interests in certain VIEs which are not consolidated, as it has been determined that Apollo is not the primary beneficiary.

The following tables present the carrying amounts of the assets and liabilities of the VIEs for which Apollo has concluded that it holds a significant variable interest, but that it is not the primary beneficiary as of March 31, 2016 and December 31, 2015. In addition, the tables present the maximum exposure to losses relating to these VIEs.

As of March 31, 2016

Total Assets	Total Liabilities	Apollo Exposure
Total \$5,752,507 <sup>(1)</sup>	\$ 2,206,750 <sup>(2)</sup>	\$ 221,517 <sup>(3)</sup>

(1) Consists of \$227.4 million in cash, \$5,479.1 million in investments and \$46.0 million in receivables.

(2) Represents \$2,206.8 million in debt and other payables.

Represents Apollo's direct equity method investment in those entities in which Apollo holds a significant variable interest and certain other investments. Additionally, cumulative carried interest income is subject to reversal in the event of future losses. The maximum amount of future reversal of carried interest income from all of Apollo's funds, including those entities in which Apollo holds a significant variable interest, was \$2.3 billion as of March 31, 2016, as discussed in note 13.

As of December 31, 2015

Total Assets	Total Liabilities	Apollo Exposure
Total \$5,378,456 <sup>(1)</sup>	\$ 1,626,743 <sup>(2)</sup>	\$ 202,146 <sup>(3)</sup>

(1) Consists of \$219.8 million in cash, \$5,149.0 million in investments and \$9.6 million in receivables.

(2) Represents \$1,626.7 million in debt and other payables.

Represents Apollo's direct equity method investment in those entities in which Apollo holds a significant variable interest. Additionally, cumulative carried interest income is subject to reversal in the event of future losses. The maximum amount of future reversal of carried interest income from all of Apollo's funds, including those entities in which Apollo holds a significant variable interest, was \$2.4 billion as of December 31, 2015.

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## 5. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

The following tables summarize the valuation of the Company's financial assets and liabilities for which the fair value option has been elected by the fair value hierarchy as of March 31, 2016 and December 31, 2015, respectively:

	As of March 31, 2016				Cost of Investments, at Fair Value
	Level I <sup>(5)</sup>	Level II <sup>(5)</sup>	Level III	Total	
<b>Assets</b>					
Investments, at fair value:					
Investments of Consolidated Apollo Funds	\$540	\$22,378	\$1,149	\$24,067	\$ 24,834
Other investments	—	—	25,793	25,793	25,428
Investment in Athene Holding <sup>(1)</sup>	—	—	453,620	453,620	387,526
Total investments, at fair value	540	22,378	480,562	503,480	<sup>(6)</sup> \$ 437,788
Investments of VIEs, at fair value <sup>(3)</sup>	—	855,828	101,969	957,797	
Investments of VIEs, valued using NAV <sup>(7)</sup>	—	—	—	5,996	
Total investments of VIEs, at fair value	—	855,828	101,969	963,793	
Total Assets	\$540	\$878,206	\$582,531	\$1,467,273	
<b>Liabilities</b>					
Liabilities of VIEs, at fair value <sup>(3)(4)</sup>	\$—	\$834,618	\$10,862	\$845,480	
Contingent consideration obligations <sup>(2)</sup>	—	—	74,059	74,059	
Total Liabilities	\$—	\$834,618	\$84,921	\$919,539	
<b>As of December 31, 2015</b>					
	Level I <sup>(5)</sup>	Level II <sup>(5)</sup>	Level III	Total	Cost of Investments, at Fair Value
<b>Assets</b>					
Investments, at fair value:					
Investments of Consolidated Apollo Funds	\$—	\$26,913	\$1,634	\$28,547	\$ 29,344
Other investments	—	—	434	434	831
Investment in Athene Holding <sup>(1)</sup>	—	—	510,099	510,099	387,526
Total investments, at fair value	—	26,913	512,167	539,080	<sup>(6)</sup> \$ 417,701
Investments of VIEs, at fair value <sup>(3)(7)</sup>	—	803,412	100,941	904,353	
Investments of VIEs, valued using NAV <sup>(7)</sup>	—	—	—	6,213	
Total investments of VIEs, at fair value	—	803,412	100,941	910,566	
Total Assets	\$—	\$830,325	\$613,108	\$1,449,646	
<b>Liabilities</b>					
Liabilities of VIEs, at fair value <sup>(3)(4)</sup>	\$—	\$801,270	\$11,411	\$812,681	
Contingent consideration obligations <sup>(2)</sup>	—	—	79,579	79,579	
Total Liabilities	\$—	\$801,270	\$90,990	\$892,260	

(1) See note 12 for further disclosure regarding the investment in Athene Holding and the AAA/Athene receivable.

(2) See note 13 for further disclosure regarding contingent consideration obligations.

(3) See note 4 for further disclosure regarding VIEs.

As of March 31, 2016, liabilities of VIEs, at fair value included debt and other liabilities of \$834.6 million and \$10.9 million, respectively. As of December 31, 2015, liabilities of VIEs, at fair value included debt and other

(4) liabilities of \$801.3 million and \$11.4 million, respectively. Other liabilities include contingent obligations classified as Level III.

(5) All Level I and Level II assets and liabilities were valued using third party pricing.

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(6) See note 3 to our condensed consolidated financial statements for further detail regarding our investments at fair value and reconciliation to the condensed consolidated statements of financial condition.

Pursuant to the adoption of amended fair value guidance effective January 1, 2016, investments for which fair value is based on NAV are no longer required to be included in the fair value hierarchy. As such, prior periods have been recast to conform with the current period presentation. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy disclosure to the amounts presented in the condensed consolidated statement of financial condition. See note 2 for further discussion of the newly adopted accounting guidance.

There were no transfers of financial assets or liabilities between Level I and Level II for the three months ended March 31, 2016 and 2015.

The following tables summarize the changes in fair value in financial assets measured at fair value for which Level III inputs have been used to determine fair value for the three months ended March 31, 2016 and 2015, respectively:

	For the Three Months Ended March 31, 2016				
	Investments of Consolidated Apollo Funds	Other Investments	Investment in Athene Holding	Investments of Consolidated VIEs	Total
Balance, Beginning of Period <sup>(1)</sup>	\$ 1,634	\$ 434	\$ 510,099	\$ 100,941	\$ 613,108
Purchases	496	24,597	—	3,174	28,267
Sales of investments/distributions	(643 )	—	—	(10,509 )	(11,152 )
Net realized gains (losses)/accrued interest	(111 )	—	—	2,029	1,918
Changes in net unrealized gains (losses)	5	1,119	(56,479 )	(2,130 )	(57,485 )
Cumulative translation adjustment	—	(357 )	—	3,551	3,194
Transfer into Level III <sup>(2)</sup>	990	—	—	10,356	11,346
Transfer out of Level III <sup>(2)</sup>	(1,222 )	—	—	(5,443 )	(6,665 )
Balance, End of Period	\$ 1,149	\$ 25,793	\$ 453,620	\$ 101,969	\$ 582,531
Change in net unrealized gains (losses) included in net gains (losses) from investment activities related to investments still held at reporting date	\$(121 )	\$ 1,119	\$(56,479 )	\$ —	\$(55,481 )
Change in net unrealized gains included in net gains from investment activities of consolidated VIEs related to investments still held at reporting date	—	—	—	(2,218 )	(2,218 )

Pursuant to the adoption of amended fair value guidance effective January 1, 2016, investments for which fair value is based on NAV are no longer required to be included in the fair value hierarchy. As such, prior periods have been recast to conform with the current period presentation. See note 2 for further discussion of the newly adopted accounting guidance.

Transfers between Level II and III were a result of subjecting the broker quotes on these financial assets to various criteria which include the number and quality of broker quotes, the standard deviation of obtained broker quotes and the percentage deviation from independent pricing services.

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	For the Three Months Ended March 31, 2015					
	Investments of Consolidated Apollo Funds	Other Investments	Investment in Athene Holding	AAA/Athene Receivable	Investments of Consolidated VIEs	Total
Balance, Beginning of Period <sup>(1)</sup>	\$4,359	\$ 600	\$ 324,514	\$ 61,292	\$ 2,522,913	\$ 2,913,678
Adoption of accounting guidance	—	—	—	—	(2,399,130 )	(2,399,130 )
Fees	—	—	—	1,942	—	1,942
Purchases	1,492	—	—	—	9,141	10,633
Sales of investments/distributions	(648 )	—	—	—	(5,493 )	(6,141 )
Net realized gains (losses)	4	—	—	—	119	123
Changes in net unrealized gains (losses)	(38 )	(93 )	1,894	—	3,010	4,773
Cumulative translation adjustment	—	—	—	—	(13,109 )	(13,109 )
Transfer into Level III <sup>(2)</sup>	935	—	—	—	14,624	15,559
Transfer out of Level III <sup>(2)</sup>	(2,516 )	—	—	—	(15,271 )	(17,787 )
Settlement of receivable	—	—	3,079	(3,079 )	—	—
Balance, End of Period <sup>(1)</sup>	\$3,588	\$ 507	\$ 329,487	\$ 60,155	\$ 116,804	\$ 510,541
Change in net unrealized gains included in Net Gains from Investment Activities related to investments still held at reporting date	\$(38 )	\$( 93 )	\$ 1,894	\$ —	\$ —	\$ 1,763
Change in net unrealized gains included in Net Gains from Investment Activities of Consolidated VIEs related to investments still held at reporting date	—	—	—	—	1,367	1,367

Pursuant to the adoption of amended fair value guidance effective January 1, 2016, investments for which fair value is based on NAV are no longer required to be included in the fair value hierarchy. As such, prior periods (1) have been recast to conform with the current period presentation. See note 2 for further discussion of the newly adopted accounting guidance.

Transfers between Level II and III were a result of subjecting the broker quotes on these financial assets to various (2) criteria which include the number and quality of broker quotes, the standard deviation of obtained broker quotes and the percentage deviation from independent pricing services.

The following table summarizes the changes in fair value in financial liabilities measured at fair value for which Level III inputs have been used to determine fair value for the three months ended March 31, 2016 and 2015, respectively:

	For the Three Months Ended March 31,					
	2016			2015		
	Liabilities of Consolidated VIEs	Contingent Consideration Obligations	Total	Liabilities of Consolidated VIEs	Contingent Consideration Obligations	Total
Balance, Beginning of Period	\$11,411	\$ 79,579	\$90,990	\$12,343,021	\$ 96,126	\$ 12,439,147
Adoption of accounting guidance	—	—	—	(11,433,815 )	—	(11,433,815 )
Payments/Extinguishment	—	(1,407 )	(1,407 )	—	(4,929 )	(4,929 )
Net realized gains	—	—	—	—	—	—
	(549 )	(4,113 )	(4,662 )	(8,244 )	7,797	(447 )

Changes in net unrealized (gains) losses <sup>(1)</sup>						
Cumulative translation adjustment	—	—	—	(90,730 )	—	(90,730 )
Transfers into Level III	—	—	—	—	—	—
Transfers out of Level III	—	—	—	(796,958 ) <sup>(2)</sup>	—	(796,958 )
Balance, End of Period	\$10,862	\$74,059	\$84,921	\$13,274	\$98,994	\$112,268
Change in net unrealized gains included in Net Gains from						
Investment Activities of consolidated VIEs related to liabilities still held at reporting date	\$—	\$—	\$—	\$—	\$—	\$—

(1) Changes in fair value of contingent consideration obligations are recorded in profit sharing expense in the condensed consolidated statements of operations.

Upon adoption of new accounting guidance (see note 2), the debt obligations of consolidated CLOs are no longer categorized as Level III financial liabilities under the fair value hierarchy. Effective January 1, 2015, these (2) financial liabilities are measured and leveled on the basis of the fair value of the financial assets of the consolidated CLOs and were categorized as Level II as of March 31, 2016 and 2015.

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The following tables summarize the quantitative inputs and assumptions used for financial assets and liabilities categorized as Level III under the fair value hierarchy as of March 31, 2016 and December 31, 2015, respectively:

	As of March 31, 2016				
	Fair Value	Valuation Techniques	Unobservable Inputs	Ranges	Weighted Average
<b>Financial Assets</b>					
Investments of Consolidated Apollo Funds	\$1,149	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Investments in Other	25,793	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Investment in Athene Holding	453,620	Book Value Multiple	Book Value Multiple	1.02x	1.02x
<b>Investments of Consolidated VIEs:</b>					
Bank Debt Term Loans	12,885	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Corporate Loans/Bonds/CLO Notes	23,217	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Equity Securities	65,867	Market Comparable Companies Discounted Cash Flow	Comparable Multiples Discount Rate	0.65x 15.1%	0.65x 15.1%
Total Investments of Consolidated VIEs	101,969				
Total Financial Assets	\$582,531				
<b>Financial Liabilities</b>					
<b>Liabilities of Consolidated VIEs:</b>					
Contingent Obligation	\$10,862	Other	N/A	N/A	N/A
Contingent Consideration Obligation	74,059	Discounted Cash Flow	Discount Rate	10.5% - 18.0%	16.6%
Total Financial Liabilities	\$84,921				

(1) These securities are valued primarily using unadjusted broker quotes.

	As of December 31, 2015				
	Fair Value	Valuation Techniques	Unobservable Inputs	Ranges	Weighted Average
<b>Financial Assets</b>					
Investments of Consolidated Apollo Funds	\$1,634	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Investments in Other	434	Other	N/A	N/A	N/A
Investment in Athene Holding	510,099	Book Value Multiple	Book Value Multiple	1.18x	1.18x
<b>Investments of Consolidated VIEs:</b>					
Bank Debt Term Loans	15,776	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Corporate Loans/Bonds/CLO Notes	22,409	Third Party Pricing <sup>(1)</sup>	N/A	N/A	N/A
Equity Securities	62,756			0.60x	0.60x

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		Market Comparable Companies	Comparable Multiples		
		Discounted Cash Flow	Discount Rate	14.6%	14.6%
Total Investments of Consolidated VIEs <sup>(2)</sup>	100,941				
Total Financial Assets	\$613,108				
Financial Liabilities					
Liabilities of Consolidated VIEs:					
Contingent Obligation	\$11,411	Other	N/A	N/A	N/A
Contingent Consideration Obligation	79,579	Discounted Cash Flow	Discount Rate	11.0% - 18.5%	17.0%
Total Financial Liabilities	\$90,990				

(1) These securities are valued primarily using unadjusted broker quotes.

Pursuant to the adoption of amended fair value guidance effective January 1, 2016, investments for which fair value is based on NAV are no longer required to be included in the fair value hierarchy. As such, prior periods <sup>(2)</sup> have been recast to conform with the current period presentation. See note 2 for further discussion of the newly adopted accounting guidance.

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Investment in Athene Holding and AAA/Athene Receivable

Athene's business was principally built through a series of acquisitions of individual portfolios of fixed index annuities since its inception in 2009. As of March 31, 2015, in valuing Apollo's investment in Athene Holding, the embedded value method was employed to determine the fair value of shares in Athene Holding in periods where there was not an observable market value. The embedded value methodology is widely used by market participants in the insurance industry in private company acquisitions of individual portfolios of annuities. The embedded value method estimates the present value of the future expected regulatory distributable income generated by the net assets plus the excess capital (i.e., the capital in excess of what is required to be held against liabilities) in determining fair value. Thus the embedded value method, as historically applied to the Athene valuation, was used to derive a value of Athene's existing block of business as well as the value of undeployed capital equivalent to the excess capital held. As of March 31, 2015 Apollo also calculated an implied U.S. GAAP book value multiple for Athene, based on a projected U.S. GAAP book value, and compared that multiple to Athene's publicly traded insurance peers as a secondary valuation point to assess the reasonableness of the valuation derived under the embedded value method.

As of March 31, 2016 and December 31, 2015, the fair value of Apollo's investment in Athene Holding was estimated under the U.S. GAAP book value multiple approach by applying a book value multiple to the U.S. GAAP book value per share of Athene Holding. The conversion price for all Athene management incentive shares granted was added to Athene's U.S. GAAP book value excluding accumulated other comprehensive income ("AOCI") for purposes of determining U.S. GAAP book value per share. Apollo calculated a multiple for public company peers of Athene by dividing each peer's market capitalization by its reported U.S. GAAP equity, excluding AOCI. A regression analysis was then prepared based on the calculated multiple of each peer relative to its expected return on U.S. GAAP equity, excluding AOCI, relative to Athene. From this analysis, a comparable book value multiple for Athene was derived and then appropriately discounted to factor in the projected timing of an initial public offering ("IPO") of Athene and subsequent liquidity of shares (taking into consideration any post-IPO lock-up restrictions on the shares). As a result of the above analysis, Apollo concluded it was appropriate to apply a multiple of 1.02 to Athene's U.S. GAAP book value per share, in estimating the value per share of Athene Holding at March 31, 2016.

As of March 31, 2016 and December 31, 2015, the significant unobservable input used in the fair value measurement of the investment in Athene Holding was the U.S. GAAP book value multiple. This input in isolation can cause significant increases or decreases in fair value. Specifically, when the U.S. GAAP book value multiple method is used to determine fair value, the significant input used in the valuation model is the U.S. GAAP book value multiple itself. An increase in the U.S. GAAP book value multiple can significantly increase the fair value of an investment; conversely a decrease in the U.S. GAAP book value multiple can significantly decrease the fair value of an investment. The sensitivity of the valuation to changes in the multiple is directly proportional to the change in the multiple itself.

Investments of Consolidated Apollo Funds

The Company is the sole investor in the Apollo Senior Loan Fund and Apollo Alternative Credit Long Short Fund L.P. and therefore consolidates the assets and liabilities of these funds. These funds invest in U.S. denominated senior secured loans, senior secured bonds and other income generating fixed-income investments. Amounts related to these consolidated Apollo funds are primarily presented in net gains (losses) from investment activities on the condensed consolidated statements of operations and in investments in the condensed consolidated statements of financial condition.

Consolidated VIEs

Investments

The significant unobservable inputs used in the fair value measurement of the bank debt term loans and equity securities include the discount rate applied and the multiples applied in the valuation models. These unobservable inputs in isolation can cause significant increases or decreases in fair value. Specifically, when a discounted cash flow

model is used to determine fair value, the significant input used in the valuation model is the discount rate applied to present value the projected cash flows. Increases in the discount rate can significantly lower the fair value of an investment; conversely decreases in the discount rate can significantly increase the fair value of an investment. The discount rate is determined based on the market rates an investor would expect for a similar investment with similar risks. When a comparable multiple model is used to determine fair value, the comparable multiples are generally multiplied by the underlying companies' earnings before interest, taxes, depreciation and amortization ("EBITDA") to establish the total enterprise value of the company. The comparable multiple is determined based on the implied trading multiple of public industry peers.

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**Liabilities**

As of March 31, 2016 and December 31, 2015, the debt obligations of the consolidated CLOs were measured on the basis of the fair value of the financial assets of the CLOs as the financial assets were determined to be more observable and, as a result, categorized as Level II in the fair value hierarchy. See note 2 for further discussion of the Company's adoption of CFE guidance.

**Contingent Consideration Obligations**

The significant unobservable input used in the fair value measurement of the contingent consideration obligations is the discount rate applied in the valuation models. This input in isolation can cause significant increases or decreases in fair value. Specifically, when a discounted cash flow model is used to determine fair value, the significant input used in the valuation model is the discount rate applied to present value the projected cash flows. Increases in the discount rate can significantly lower the fair value of the contingent consideration obligations; conversely, a decrease in the discount rate can significantly increase the fair value of the contingent consideration obligations. The discount rate was based on the cost of equity for the Company. See note 13 for further discussion of the contingent consideration obligations.

**6. CARRIED INTEREST RECEIVABLE**

Carried interest receivable from private equity, credit and real estate funds consisted of the following:

	As of March 31, 2016	As of December 31, 2015
Private Equity	\$225,944	\$ 373,871
Credit	240,386	240,844
Real Estate	24,073	29,192
Total carried interest receivable	\$490,403	\$ 643,907

The table below provides a roll-forward of the carried interest receivable balance for the three months ended March 31, 2016:

	Private Equity	Credit	Real Estate	Total
Carried interest receivable, January 1, 2016	\$ 373,871	\$ 240,844	\$ 29,192	\$ 643,907
Change in fair value of funds	(147,927 )	30,314	1,384	(116,229 )
Fund distributions to the Company	—	(30,772 )	(6,503 )	(37,275 )
Carried interest receivable, March 31, 2016	\$ 225,944	\$ 240,386	\$ 24,073	\$ 490,403

The change in fair value of funds includes the reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. The general partner obligation is recognized based upon a hypothetical liquidation of a fund's net assets as of the reporting date. The actual determination and any required payment of any such general partner obligation would not take place until the final disposition of a fund's investments based on the contractual termination of the fund or as otherwise set forth in the respective limited partnership agreement of the fund. See note 12 for further disclosure regarding the general partner obligation.

The timing of the payment of carried interest due to the general partner or investment manager varies depending on the terms of the applicable fund agreements. Generally, carried interest with respect to the private equity funds and certain credit and real estate funds is payable and is distributed to the fund's general partner upon realization of an investment if the fund's cumulative returns are in excess of the preferred return. For most credit funds, carried interest

is payable based on realizations after the end of the relevant fund's fiscal year or fiscal quarter, subject to certain return thresholds, or "high water marks," having been achieved.

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## 7. PROFIT SHARING PAYABLE

Profit sharing payable from private equity, credit and real estate funds consisted of the following:

	As of March 31, 2016	As of December 31, 2015
Private Equity	\$72,909	\$ 118,963
Credit	173,440	165,392
Real Estate	11,155	11,319
Total profit sharing payable	\$257,504	\$ 295,674

The table below provides a roll-forward of the profit sharing payable balance for the three months ended March 31, 2016:

	Private Equity	Credit	Real Estate	Total
Profit sharing payable, January 1, 2016	\$ 118,963	\$ 165,392	\$ 11,319	\$ 295,674
Profit sharing expense <sup>(1)(2)</sup>	(44,491 )	18,038	2,456	(23,997 )
Payments/other	(1,563 )	(9,990 )	(2,620 )	(14,173 )
Profit sharing payable, March 31, 2016	\$ 72,909	\$ 173,440	\$ 11,155	\$ 257,504

(1) Includes (i) changes in amounts payable to employees and former employees entitled to a share of carried interest income in Apollo's funds and (ii) changes to the fair value of the contingent consideration obligations recognized in connection with certain Apollo acquisitions. See notes 5 and 13 for further disclosure regarding the contingent consideration obligations.

(2) The Company has recorded a receivable from the Contributing Partners and certain employees and former employees for the potential return of profit sharing distributions that would be due if certain funds were liquidated as of March 31, 2016. See note 12 for further discussion regarding the potential return of profit sharing distributions.

## 8. INCOME TAXES

The Company is treated as a partnership for income tax purposes and is therefore not subject to U.S. federal, state and local income taxes. APO Corp., a wholly-owned subsidiary of the Company, is subject to U.S. federal, state and local corporate income taxes. Certain other subsidiaries of the Company are subject to New York City Unincorporated Business Tax ("NYC UBT") attributable to the Company's operations apportioned to New York City. In addition, certain non-U.S. subsidiaries of the Company are subject to income taxes in their local jurisdictions.

The Company's income tax (provision) benefit totaled \$5.1 million and (\$5.5) million for the three months ended March 31, 2016 and 2015, respectively. The Company's effective tax rate was approximately 6.5% and 6.3% for the three months ended March 31, 2016 and 2015, respectively.

Under U.S. GAAP, a tax benefit from an uncertain tax position may be recognized when it is more likely than not that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on the technical merits of the position. Based upon the Company's review of its federal, state, local and foreign income tax returns and tax filing positions, the Company determined that no unrecognized tax benefits for uncertain tax positions were required to be recorded. In addition, the Company does not believe that it has any tax positions for which it is reasonably possible that it will be required to record significant amounts of unrecognized tax benefits within the next twelve months.

The Company's primary jurisdictions in which it operates are the United States, New York State, New York City, California and the United Kingdom. In the normal course of business, the Company is subject to examination by federal and certain state, local and foreign tax authorities. With a few exceptions, as of March 31, 2016, the Company's U.S. federal, state, local and foreign income tax returns for the years 2012 through 2015 are open under the general statute of limitations provisions and therefore subject to examination. Currently, the Internal Revenue Service is examining the tax return of a subsidiary for the 2012 tax year. The State and City of New York is examining certain subsidiaries' tax returns for tax years 2011 and 2013.

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The Company has recorded a deferred tax asset for the future amortization of tax basis intangibles as a result of the 2007 Reorganization. The Company recorded additional deferred tax assets as a result of the step-up in tax basis of intangibles from subsequent exchanges of AOG Units for Class A shares. A related tax receivable agreement liability was recorded in due to affiliates in the condensed consolidated statements of financial condition for the expected payments under the tax receivable agreement entered into by and among APO Corp., the Managing Partners, the Contributing Partners, and other parties thereto (as amended, the “tax receivable agreement”) (see note 12). The increases in the deferred tax asset less the related liability resulted in increases to additional paid-in capital which were recorded in the condensed consolidated statements of changes in shareholders’ equity for the three months ended March 31, 2016 and 2015. The amortization period for these tax basis intangibles is 15 years and the deferred tax assets will reverse over the same period. There were no exchanges of AOG Units for Class A shares during the three months ended March 31, 2016.

## 9. DEBT

Debt consisted of the following:

	As of March 31, 2016			As of December 31, 2015		
	Outstanding Balance	Fair Value	Annualized Weighted Average Interest Rate	Outstanding Balance	Fair Value	Annualized Weighted Average Interest Rate
2013 AMH Credit Facilities - Term Facility <sup>(1)</sup>	\$499,099	\$501,300	<sup>(6)</sup> 1.67 %	\$499,327	\$501,300	<sup>(6)</sup> 1.44 %
2024 Senior Notes <sup>(2)</sup>	494,717	508,200	<sup>(7)</sup> 4.00	494,555	495,300	<sup>(7)</sup> 4.00
2014 AMI Term Facility I <sup>(3)</sup>	15,243	15,250	<sup>(6)</sup> 2.02	14,543	14,549	<sup>(6)</sup> 2.15
2014 AMI Term Facility II <sup>(4)</sup>	17,640	17,640	<sup>(6)</sup> 1.75	16,830	16,830	<sup>(6)</sup> 1.85
2016 AMI Term Facility <sup>(5)</sup>	19,313	19,313	<sup>(6)</sup> 1.75	—	—	<sup>(6)</sup> —
Total Debt	\$1,046,012	\$1,061,703		\$1,025,255	\$1,027,979	

(1) Outstanding balance is presented net of unamortized debt issuance costs of \$0.9 million and \$0.7 million as of March 31, 2016 and December 31, 2015, respectively.

(2) Includes impact of any amortization of note discount. Outstanding balance is presented net of unamortized debt issuance costs of \$4.5 million and \$4.6 million as of March 31, 2016 and December 31, 2015, respectively.

On July 3, 2014, Apollo Management International LLP (“AMI”), a subsidiary of the Company, entered into a €13.4 million five year credit agreement (the “2014 AMI Term Facility I”). Proceeds from the borrowing were used to fund the Company’s investment in a European CLO it manages.

On December 9, 2014, AMI entered into a €15.5 million five year credit agreement (the “2014 AMI Term Facility II”). Proceeds from the borrowing were used to fund the Company’s investment in a European CLO it manages.

On January 18, 2016, AMI entered into a €17.0 million five year credit agreement (the “2016 AMI Term Facility”). Proceeds from the borrowing were used to fund the Company’s investment in a European CLO it manages.

Fair value is based on obtained broker quotes and these notes would be classified as a Level III liability within the fair value hierarchy based on the number and quality of broker quotes obtained, the standard deviations of the observed broker quotes and the percentage deviation from independent pricing services.

Fair value is based on obtained broker quotes and these notes would be classified as a Level II liability within the fair value hierarchy based on the number and quality of broker quotes obtained, the standard deviations of the observed broker quotes and the percentage deviation from independent pricing services.

2013 AMH Credit Facilities—On December 18, 2013, AMH and its subsidiaries and certain other subsidiaries of the Company (collectively, the “Borrowers”) entered into new credit facilities (the “2013 AMH Credit Facilities”) with JPMorgan Chase Bank, N.A. The 2013 AMH Credit Facilities provide for (i) a term loan facility to AMH (the “Term Facility”) that includes \$750 million of the term loan from third-party lenders and \$271.7 million of the term loan held by a subsidiary of the Company and (ii) a \$500 million revolving credit facility (the “Revolver Facility”), in each case, with an original maturity date of January 18, 2019. On March 11, 2016, the maturity date of both the Term Facility and the Revolver Facility was extended by two years to January 18, 2021. The extension was determined to be a modification of the 2013 AMH Credit Facilities in accordance with U.S. GAAP.

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Interest on the borrowings is based on an adjusted LIBOR rate or alternate base rate, in each case plus an applicable margin, and undrawn revolving commitments bear a commitment fee. In connection with the issuance of the 2024 Senior Notes (as defined below), \$250 million of the proceeds were used to repay a portion of the Term Facility outstanding with third party lenders at par. The interest rate on the \$500 million Term Facility as of March 31, 2016 was 1.76% and the commitment fee as of March 31, 2016 on the \$500 million undrawn Revolver Facility was 0.125%. Interest expense incurred by the Company related to the 2013 AMH Credit Facilities was \$2.3 million and \$1.9 million for the three months ended March 31, 2016 and 2015, respectively. Debt issuance cost amortization expense related to the 2013 AMH Credit Facilities was \$0.2 million and \$0.2 million for the three months ended March 31, 2016 and 2015, respectively. The \$500.0 million carrying value of debt that is recorded on the condensed consolidated statements of financial condition at March 31, 2016 is the amount for which the Company expects to settle the 2013 AMH Credit Facilities.

As of March 31, 2016, the 2013 AMH Credit Facilities were guaranteed by AMH and its subsidiaries, Apollo Management, L.P., Apollo Capital Management, L.P., Apollo International Management, L.P., AAA Holdings, L.P., Apollo Principal Holdings I, L.P., Apollo Principal Holdings II, L.P., Apollo Principal Holdings III, L.P., Apollo Principal Holdings IV, L.P., Apollo Principal Holdings V, L.P., Apollo Principal Holdings VI, L.P., Apollo Principal Holdings VII, L.P., Apollo Principal Holdings VIII, L.P., Apollo Principal Holdings IX, L.P., Apollo Principal Holdings X, L.P., Apollo Principal Holdings XI, LLC, ST Holdings GP, LLC and ST Management Holdings, LLC. The 2013 AMH Credit Facilities contain affirmative and negative covenants which limit the ability of the Borrowers, the guarantors and certain of their subsidiaries to, among other things, incur indebtedness and create liens. Additionally, the 2013 AMH Credit Facilities contain financial covenants which require the Borrowers and their subsidiaries to maintain (1) at least \$40 billion of Fee-Generating Assets Under Management and (2) a maximum total net leverage ratio of not more than 4.00 to 1.00 (subject to customary equity cure rights). The 2013 AMH Credit Facilities also contain customary events of default, including events of default arising from non-payment, material misrepresentations, breaches of covenants, cross default to material indebtedness, bankruptcy and changes in control of the Company.

Borrowings under the Revolver Facility may be used for working capital and general corporate purposes, including, without limitation, permitted acquisitions. In addition, the Borrowers may incur incremental facilities in respect of the Revolver Facility and the Term Facility in an aggregate amount not to exceed \$500 million plus additional amounts so long as the Borrowers are in compliance with a net leverage ratio not to exceed 3.75 to 1.00. As of March 31, 2016 and December 31, 2015, the Revolver Facility was undrawn.

2024 Senior Notes—On May 30, 2014, AMH issued \$500 million in aggregate principal amount of its 4.000% Senior Notes due 2024 (the “2024 Senior Notes”), at an issue price of 99.722% of par. Interest on the 2024 Senior Notes is payable semi-annually in arrears on May 30 and November 30 of each year. The 2024 Senior Notes will mature on May 30, 2024. The discount will be amortized into interest expense on the condensed consolidated statements of operations over the term of the 2024 Senior Notes. Interest expense incurred by the Company related to the 2024 Senior Notes was \$5.0 million and \$5.0 million for the three months ended March 31, 2016 and 2015, respectively. The debt issuance costs incurred in connection with the issuance of the 2024 Senior Notes are amortized into interest expense over the term of the debt arrangement. As such, the debt issuance cost amortization expense related to the issuance of the 2024 Senior Notes was \$0.1 million and \$0.1 million for the three months ended March 31, 2016 and 2015, respectively. The face amount of \$500.0 million related to the 2024 Senior Notes is the amount for which the Company is obligated to settle the 2024 Senior Notes.

As of March 31, 2016, the 2024 Senior Notes were guaranteed by Apollo Principal Holdings I, L.P., Apollo Principal Holdings II, L.P., Apollo Principal Holdings III, L.P., Apollo Principal Holdings IV, L.P., Apollo Principal Holdings

V, L.P., Apollo Principal Holdings VI, L.P., Apollo Principal Holdings VII, L.P., Apollo Principal Holdings VIII, L.P., Apollo Principal Holdings IX, L.P., Apollo Principal Holdings X, L.P., Apollo Principal Holdings XI, LLC, AMH Holdings (Cayman), L.P. and any other entity that is required to become a guarantor of the notes under the terms of the indenture governing the 2024 Senior Notes (the “2024 Senior Notes Indenture”). The 2024 Senior Notes Indenture includes covenants that restrict the ability of AMH and, as applicable, the guarantors to incur indebtedness secured by liens on voting stock or profit participating equity interests of their respective subsidiaries or merge, consolidate or sell, transfer or lease assets. The 2024 Senior Notes Indenture also provides for customary events of default.

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## 10. NET INCOME (LOSS) PER CLASS A SHARE

U.S. GAAP requires use of the two-class method of computing earnings per share for all periods presented for each class of common stock and participating security as if all earnings for the period had been distributed. Under the two-class method, during periods of net income, the net income is first reduced for distributions declared on all classes of securities to arrive at undistributed earnings. During periods of undistributed losses, the undistributed loss is allocated to a participating security only if the security has the right to participate in the earnings of the entity and an objectively determinable contractual obligation to share in net losses of the entity.

The remaining undistributed earnings are allocated to Class A shares and participating securities to the extent that each security shares in earnings as if all of the earnings for the period had been distributed. Earnings or losses allocated to each class of security are then divided by the applicable number of shares to arrive at basic earnings per share. For the diluted earnings, the denominator includes all outstanding Class A shares and includes the number of additional Class A shares that would have been outstanding if the dilutive Class A shares had been issued. The numerator is adjusted for any changes in income or loss that would result if the dilutive Class A shares were issued. The table below presents basic and diluted net income (loss) per Class A share using the two-class method for the three months ended March 31, 2016 and 2015:

	Basic and Diluted For the Three Months Ended March 31, 2016                      2015	
Numerator:		
Net income (loss) attributable to Apollo Global Management, LLC	\$(32,828)	\$ 30,927
Distributions declared on Class A shares	(51,432 ) <sup>(1)</sup>	(144,394 ) <sup>(1)</sup>
Distributions on participating securities <sup>(3)</sup>	(2,123 )	(15,264 )
Undistributed loss attributable to Class A shareholders: Basic and Diluted	\$(86,383)	\$(128,731 )
Denominator:		
Weighted average number of Class A shares outstanding: Basic and Diluted	182,665,330	165,968,620
Net Income (Loss) per Class A Share: Basic and Diluted <sup>(2)</sup>		
Distributed Income	\$0.28	\$ 0.87
Undistributed Loss	(0.47 )	(0.78 )
Net Income (Loss) per Class A Share: Basic and Diluted	\$(0.19 )	\$ 0.09

(1) See note 12 for information regarding the quarterly distributions declared and paid during 2016 and 2015.

(2) For the three months ended March 31, 2016 and 2015, the Company had an undistributed loss attributable to Class A shareholders and all of the classes of securities were anti-dilutive.

(3) Participating securities consist of vested and unvested RSUs that have rights to distributions and unvested restricted shares.

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The Company has granted RSUs that provide the right to receive, subject to vesting, Class A shares of Apollo Global Management, LLC, pursuant to the Company's 2007 Omnibus Equity Incentive Plan. Certain RSU grants to employees provide the right to receive distribution equivalents on vested RSUs on an equal basis any time a distribution is declared. The Company refers to these RSU grants as "Plan Grants." For certain Plan Grants, distribution equivalents are paid in January of the calendar year next following the calendar year in which a distribution on Class A shares was declared. In addition, certain RSU grants to employees provide that both vested and unvested RSUs participate in distribution equivalents on an equal basis with the Class A shareholders any time a distribution is declared. The Company refers to these as "Bonus Grants."

Any distribution equivalent paid to an employee will not be returned to the Company upon forfeiture of the award by the employee. Vested and unvested RSUs that are entitled to non-forfeitable distribution equivalents qualify as participating securities and are included in the Company's basic and diluted earnings per share computations using the two-class method. The holder of an RSU participating security would have a contractual obligation to share in the losses of the entity if the holder is obligated to fund the losses of the issuing entity or if the contractual principal or mandatory redemption amount of the participating security is reduced as a result of losses incurred by the issuing entity. Because the RSU participating securities do not have a mandatory redemption amount and the holders of the participating securities are not obligated to fund losses, neither the vested RSUs nor the unvested RSUs are subject to any contractual obligation to share in losses of the Company.

Holders of AOG Units are subject to the vesting requirements and transfer restrictions set forth in the agreements with the respective holders, and may a limited number of times each year, upon notice (subject to the terms of the Exchange Agreement), exchange their AOG Units for Class A shares on a one-for-one basis. An AOG Unit holder must exchange one unit in each of the Apollo Operating Group partnerships to effectuate an exchange for one Class A share.

Apollo Global Management, LLC has one Class B share outstanding, which is held by BRH Holdings GP, Ltd. ("BRH"). The voting power of the Class B share is reduced on a one vote per one AOG Unit basis in the event of an exchange of AOG Units for Class A shares, as discussed above. The Class B share has no net income (loss) per share as it does not participate in Apollo's earnings (losses) or distributions. The Class B share has no distribution or liquidation rights. The Class B share has voting rights on a pari passu basis with the Class A shares. The Class B share represented 61.0% and 64.4% of the total voting power of the Company's shares entitled to vote as of March 31, 2016 and 2015, respectively.

The following table summarizes the anti-dilutive securities for the three months ended March 31, 2016 and 2015, respectively.

	For the Three Months Ended March 31,	
	2016	2015
Weighted average vested RSUs	3,142,789	14,672,264
Weighted average unvested RSUs	6,211,882	4,895,843
Weighted average unexercised options	222,920	231,253
Weighted average AOG Units outstanding	216,169,856	222,545,477
Weighted average unvested restricted shares	99,135	50,316

**11. EQUITY-BASED COMPENSATION****RSUs**

The Company grants RSUs under the Company's 2007 Omnibus Equity Incentive Plan. These grants are accounted for as a grant of equity awards in accordance with U.S. GAAP. The fair value of all grants after March 29, 2011 is based on the grant date fair value, which considers the public share price of the Company. For Plan Grants, the grant date

fair value is based on the grant date public share price of the Company's Class A shares discounted primarily for transfer restrictions and lack of distributions until vested. For Bonus Grants, the grant date fair value is based on the grant date public share price of the Company's Class A shares discounted primarily for transfer restrictions and in certain cases timing of distributions. There were no Plan Grants or Bonus Grants awarded during the three months ended March 31, 2016.

The estimated total fair value of the grants is charged to compensation expense on a straight-line basis over the vesting period, which for Plan Grants is generally up to six years, with the first installment vesting one year after grant and quarterly

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vesting thereafter, and for Bonus Grants is generally annual vesting over three years. The actual forfeiture rate was 0.9% and 0.1% for the three months ended March 31, 2016 and 2015, respectively. Compensation expense recognized for the three months ended March 31, 2016 and 2015 was \$18.1 million and \$17.4 million, respectively.

The following table summarizes RSU activity for the three months ended March 31, 2016:

	Unvested	Weighted Average Grant Date Fair Value	Vested	Total Number of RSUs Outstanding	
Balance at January 1, 2016	11,040,143	\$ 16.40	6,294,053	17,334,196	(1)
Granted	—	—	—	—	
Forfeited	(97,976 )	17.16	—	(97,976 )	
Delivered	—	16.64	(4,923,438)	(4,923,438 )	
Vested	(436,297 )	16.53	436,297	—	
Balance at March 31, 2016	10,505,870	\$ 16.39	1,806,912	12,312,782	(1)

(1) Amount excludes RSUs which have vested and have been issued in the form of Class A shares.

Units Expected to Vest—As of March 31, 2016, approximately 10,100,000 RSUs were expected to vest over the next 3.0 years.

Delivery of Class A Shares - RSUs and Share Options

During the three months ended March 31, 2016 and 2015, the Company delivered Class A shares in settlement of vested RSUs and exercised share options. The Company has generally allowed holders of vested RSUs and exercised share options to settle their tax liabilities by reducing the number of Class A shares delivered to them, which the Company refers to as “net share settlement.” Additionally, the Company has generally allowed holders of share options to settle their exercise price by reducing the number of Class A shares delivered to them at the time of exercise by an amount sufficient to cover the exercise price. The net share settlement results in a liability for the Company and a corresponding accumulated deficit adjustment. This adjustment for the three months ended March 31, 2016 was 22.0 million.

The delivery of Class A shares in settlement of vested RSUs and exercised share options does not cause a transfer of amounts in the condensed consolidated statements of changes in shareholders’ equity to the Class A shareholders. The delivery of Class A shares in settlement of vested RSUs and exercised share options causes the income allocated to the Non-Controlling Interests to shift to the Class A shareholders from the date of delivery forward. The table below summarizes the delivery of Class A shares in settlement of vested RSUs and exercised share options for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31, 2016 2015	
Class A shares delivered or issued	3,276,704	4,640,825
Gross value of shares <sup>(1)</sup>	\$66,259	\$110,712

(1) Based on the closing price of a Class A share at the time of delivery.

Restricted Share Awards—Athene Holding

Athene Holding has granted restricted share awards (“AHL Awards”) to certain employees of Apollo, which function similarly to options as they are exchangeable for Class A shares of Athene Holding upon payment of a conversion price and the satisfaction of certain other conditions. Certain of the awards granted are subject to time-based vesting conditions that generally vest over five years and achieving certain metrics, such as attainment of certain rates of return and realized cash received by certain investors in Athene Holding upon sale of their shares. The AHL Awards are not convertible into Class A shares of Athene Holding until the completion of an initial public offering of Athene Holding. During 2014, the vesting terms of some of the AHL Awards were modified such that the portion of AHL Awards related to services provided from the date of grant were deemed vested.

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The AHL Awards, are accounted for as a prepaid compensation asset within other assets and deferred revenue in the condensed consolidated statements of financial condition. From the date of grant, the deferred revenue is recognized as management fees and the prepaid compensation asset is recognized as compensation expense over the vesting period. The fair value of the awards to employees is based on the grant date fair value, which utilizes the share price of Athene Holding, less discounts for transfer restrictions. Shares granted as part of the AHL Awards were valued using a multiple-scenario model, which considers the price volatility of the underlying stock price of Athene Holding, time to expiration and the risk-free rate. The awards granted are recognized as liability awards and are remeasured each period to reflect the fair value of the prepaid compensation asset and deferred revenue. Any changes in fair value are recorded in management fees and equity-based compensation expense in the condensed consolidated statements of operations.

For the three months ended March 31, 2016 and 2015, \$(7.0) million and \$1.7 million of equity-based compensation expense was recognized in the condensed consolidated statements of operations, respectively, related to AHL Awards granted to employees of Athene Asset Management.

Equity-Based Compensation Allocation

Equity-based compensation is allocated based on ownership interests. Therefore, the amortization of equity-based compensation is allocated to shareholders' equity attributable to Apollo Global Management, LLC and the Non-Controlling Interests, which results in a difference in the amounts charged to equity-based compensation expense and the amounts credited to shareholders' equity attributable to Apollo Global Management, LLC in the Company's condensed consolidated financial statements.

Below is a reconciliation of the equity-based compensation allocated to Apollo Global Management, LLC for the three months ended March 31, 2016:

	Total Amount	Non- Controlling Interest % in Apollo Operating Group	Allocated to Non- Controlling Interest in Apollo Operating Group <sup>(1)</sup>	Allocated to Apollo Global Management, LLC
RSUs and Share Options	\$18,992	— %	\$ —	\$ 18,992
AHL Awards	(7,034 )	54.1	(3,805 )	(3,229 )
Other equity-based compensation awards	2,044	54.1	1,106	938
Total equity-based compensation	\$14,002		(2,699 )	16,701
Less other equity-based compensation awards <sup>(2)</sup>			2,699	1,766
Capital increase related to equity-based compensation			\$ —	\$ 18,467

(1) Calculated based on average ownership percentage for the period considering Class A share issuances during the period.

(2) Includes equity-based compensation reimbursable by certain funds.

Below is a reconciliation of the equity-based compensation allocated to Apollo Global Management, LLC for the three months ended March 31, 2015:

Total Amount	Non- Controlling Interest % in Apollo	Allocated to Non- Controlling	Allocated to Apollo Global Management,
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	Operating Group		Interest in Apollo Operating Group <sup>(1)</sup>	LLC
RSUs and Share Options	\$17,035	—	%	\$ — \$ 17,035
AHL Awards	1,721	57.0		981 740
Other equity-based compensation awards	1,347	57.0		767 580
Total equity-based compensation	\$20,103			1,748 18,355
Less other equity-based compensation awards <sup>(2)</sup>				(1,748 ) (972 )
Capital increase related to equity-based compensation				\$ — \$ 17,383

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(1) Calculated based on average ownership percentage for the period considering Class A share issuances during the period.

(2) Includes equity-based compensation reimbursable by certain funds.

## 12. RELATED PARTY TRANSACTIONS AND INTERESTS IN CONSOLIDATED ENTITIES

The Company typically facilitates the initial payment of certain operating costs incurred by the funds that it manages as well as their affiliates. These costs are normally reimbursed by such funds and are included in due from affiliates.

Due from affiliates and due to affiliates are comprised of the following:

	March 31, 2016	December 31, 2015
Due from Affiliates:		
Due from private equity funds	\$20,564	\$ 21,532
Due from portfolio companies	36,726	36,424
Due from credit funds	125,513	124,660
Due from Contributing Partners, employees and former employees	56,892	42,491
Due from real estate funds	22,208	22,728
Total Due from Affiliates	\$261,903	\$ 247,835
Due to Affiliates:		
Due to Managing Partners and Contributing Partners in connection with the tax receivable agreement	\$506,162	\$ 506,162
Due to private equity funds	19,084	16,293
Due to credit funds	66,898	57,981
Due to real estate funds	147	580
Distributions payable to employees	1,963	13,520
Total Due to Affiliates	\$594,254	\$ 594,536

## Tax Receivable Agreement and Other

Subject to certain restrictions, each of the Managing Partners and Contributing Partners has the right to exchange their vested AOG Units for the Company's Class A shares. Certain Apollo Operating Group entities have made an election under Section 754 of the U.S. Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), which will result in an adjustment to the tax basis of the assets owned by the Apollo Operating Group at the time of the exchange. These exchanges will result in increases in tax deductions that will reduce the amount of tax that APO Corp. will otherwise be required to pay in the future.

The tax receivable agreement provides for the payment to the Managing Partners and Contributing Partners of 85% of the amount of cash savings, if any, in U.S. federal, state, local and foreign income taxes that APO Corp. would realize as a result of the increases in tax basis of assets that resulted from the 2007 Reorganization and exchanges of AOG Units for Class A shares. If the Company does not make the required annual payment on a timely basis as outlined in the tax receivable agreement, interest is accrued on the balance until the payment date. These payments are expected to occur approximately over the next 15 years.

Pursuant to the tax receivable agreement, the Managing Partners and Contributing Partners who exchanged AOG Units for Class A shares will receive payment from APO Corp. of 85% of the amount of the actual cash tax savings, if any, in U.S. federal, state, local and foreign income tax that APO Corp. realizes as a result of these increases in tax deductions and tax basis, and certain other tax benefits, including imputed interest expense. APO Corp. retains the benefit from the remaining 15% of actual cash tax savings.



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## Due from Contributing Partners, Employees and Former Employees

As of March 31, 2016 and December 31, 2015, due from Contributing Partners, Employees and Former Employees includes various amounts due to the Company including employee loans and return of profit sharing distributions. As of March 31, 2016 and December 31, 2015, the balance included interest-bearing employee loans receivable of \$25.0 million. The outstanding principal amount of the loans as well as all accrued and unpaid interest is required to be repaid at the earlier of the eighth anniversary of the date of the relevant loan or at the date of the relevant employee's resignation from the Company.

The Company has recorded a receivable from the Contributing Partners and certain employees and former employees for the potential return of profit sharing distributions that would be due if certain funds were liquidated as of March 31, 2016 with respect to Fund VII, ACLF, Fund V, ANRP I and a performance-based incentive plan of \$13.6 million, \$7.2 million, \$4.2 million, \$1.3 million and \$2.2 million, respectively. The \$13.6 million clawback of profit sharing with respect to Fund VII was recorded during the three months ended March 31, 2016, of which \$11.0 million pertained to periods prior to December 31, 2015. The receivable with respect to ACLF, Fund V, ANRP I and a performance-based incentive plan was \$6.9 million, \$4.9 million, \$1.3 million and \$1.6 million, respectively, as of December 31, 2015.

## Distributions

In addition to other distributions such as payments pursuant to the tax receivable agreement, the table below presents information regarding the quarterly distributions which were made at the sole discretion of the manager of the Company during 2015 (in millions, except per share data):

Distribution Declaration Date	Distribution per Class A Share	Distribution Payment Date	Distribution to Class A Shareholders	Distribution to Non-Controlling Interest Holders in the Apollo Operating Group	Total Distributions from Apollo Operating Group	Distribution Equivalents on Participating Securities
February 5, 2015	\$ 0.86	February 27, 2015	\$ 144.4	\$ 191.3	\$ 335.7	\$ 15.3
April 11, 2015	—	April 11, 2015	—	22.4	(1) 22.4	—
May 7, 2015	0.33	May 29, 2015	56.8	72.8	129.6	4.9
July 29, 2015	0.42	August 31, 2015	74.8	91.2	166.0	5.1
October 28, 2015	0.35	November 30, 2015	63.4	75.7	139.1	3.1
For the year ended December 31, 2015	\$ 1.96		\$ 339.4	\$ 453.4	\$ 792.8	\$ 28.4
February 3, 2016	\$ 0.28	February 29, 2016	\$ 51.4	\$ 60.5	\$ 111.9	\$ 2.1
For the three months ended March 31, 2016	\$ 0.28		\$ 51.4	\$ 60.5	\$ 111.9	\$ 2.1

(1) On April 11, 2015, the Company made a \$0.10 distribution per AOG Unit to the Non-Controlling Interest holders in the Apollo Operating Group.

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Indemnity

Carried interest income from certain funds that the Company manages can be distributed to the Company on a current basis, but is subject to repayment by the subsidiary of the Apollo Operating Group that acts as general partner of the fund in the event that certain specified return thresholds are not ultimately achieved. The Managing Partners, Contributing Partners and certain other investment professionals have personally guaranteed, subject to certain limitations, the obligation of these subsidiaries in respect of this general partner obligation. Such guarantees are several and not joint and are limited to a particular Managing Partner's or Contributing Partner's distributions. An existing shareholders agreement includes clauses that the Company will indemnify each of the Company's Managing Partners and certain Contributing Partners against all amounts that they pay pursuant to any of these personal guarantees in favor of certain funds that the Company manages (including costs and expenses related to investigating the basis for or objecting to any claims made in respect of the guarantees) for all interests that the Company's Managing Partners and Contributing Partners have contributed or sold to the Apollo Operating Group.

Accordingly, in the event that the Company's Managing Partners, Contributing Partners and certain investment professionals are required to pay amounts in connection with a general partner obligation for the return of previously made distributions, the Company will be obligated to reimburse the Company's Managing Partners and certain Contributing Partners for the indemnifiable percentage of amounts that they are required to pay even though the Company did not receive the certain distribution to which that general partner obligation related. The Company recorded an indemnification liability of \$3.9 million and \$4.6 million, respectively, as of March 31, 2016 and December 31, 2015.

Due to Private Equity Funds

Based upon a hypothetical liquidation of Fund V and ANRP I as of March 31, 2016, the Company has recorded a general partner obligation to return previously distributed carried interest income, which represents amounts due to these funds. As such, there was a general partner obligation to return previously distributed carried interest income with respect to Fund V and ANRP I of \$9.2 million and \$3.4 million accrued as of March 31, 2016, respectively. As of December 31, 2015, the Company accrued a general partner obligation to return previously distributed carried interest income with respect to Fund V and ANRP I of \$10.8 million and \$3.4 million, respectively. The actual determination and any required payment of a general partner obligation would not take place until the final disposition of the fund's investments based on contractual termination of the fund or as otherwise set forth in the respective limited partnership agreement of the fund.

Due to Credit Funds

Based upon a hypothetical liquidation of certain of our credit funds, as of March 31, 2016 and December 31, 2015, the Company has recorded a general partner obligation to return previously distributed carried interest income, which represents amounts due to these funds. As such, there was a general partner obligation to return previously distributed carried interest income with respect to ACLF, APC and certain SIAs within the credit segment of \$26.4 million, \$2.1 million and \$33.0 million accrued as of March 31, 2016, respectively. As of December 31, 2015, the Company accrued a general partner obligation to return previously distributed carried interest income with respect to ACLF, COF II, APC and certain SIAs within the credit segment of \$25.6 million, \$0.4 million, \$2.1 million and \$29.7 million accrued, respectively. The actual determination and any required payment of a general partner obligation would not take place until the final disposition of the fund's investments based on contractual termination of the fund or as otherwise set forth in the respective limited partnership agreement or other governing document of the fund.

Athene

Athene Holding is the ultimate parent of various insurance company operating subsidiaries. Through its subsidiaries, Athene Holding provides insurance products focused primarily on the retirement market and its business centers primarily on issuing or reinsuring fixed indexed annuities.

The Company, through its consolidated subsidiary, Athene Asset Management, provides asset management services to Athene, including asset allocation services, direct asset management services, risk management, asset and liability matching management, mergers and acquisitions, asset diligence hedging and other asset management services, and receives a gross management fee of 0.40% per annum on all assets under management in accounts owned by or related to Athene (the "Athene Accounts") with certain limited exceptions. Another subsidiary of the Company provides investment advisory services to Athene Germany and receives a gross fee of 0.10% per annum on the assets with respect to which it advises.

The Company provides sub-advisory services with respect to a portion of the assets in the Athene Accounts. In addition, from time to time, Athene also invests in funds and investment vehicles that Apollo manages. The Company broadly

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refers to “Athene Sub-Advised” assets under management as those assets in the Athene Accounts which the Company explicitly sub-advises as well as those assets in the Athene Accounts which are invested directly in funds and investment vehicles Apollo manages (“Athene Assets Directly Invested”).

With respect to assets in the Athene Accounts which the Company explicitly sub-advises, the Company earns up to 0.40% per annum on assets up to \$10 billion and 0.35% per annum on all such assets in excess of \$10 billion, with certain limited exceptions. These fees are in addition to the gross management fee of 0.40% per annum paid to Athene Asset Management. A majority of the assets in the Athene Accounts which the Company explicitly sub-advises are in accounts that invest in high-grade credit asset classes, such as CLO debt, commercial mortgage backed securities and insurance-linked securities.

With respect to Athene Assets Directly Invested, Apollo receives management fees and carried interest, if applicable, directly from the relevant funds under the investment management agreements and other governing documents of such funds. Fees paid to the Company related to such fund investments vary from 0% per annum to 1.75% per annum with respect to management fees and 0% to 20% with respect to carried interest. These fees are in addition to the gross management fee of 0.40% per annum paid to Athene Asset Management.

The Company refers to the portion of the Athene Asset Management assets under management that is not Athene Sub-Advised as “Athene Non-Sub-Advised”. Athene Asset Management and other Apollo subsidiaries incur all expenses associated with their provision of services to Athene.

Apollo, as general partner of AAA Investments, is generally entitled to a carried interest that allocates to it 20% of the realized returns (net of related expenses, including borrowing costs) on the investments of AAA Investments, except that Apollo is not entitled to receive any carried interest with respect to the shares of Athene Holding that were acquired (and not in satisfaction of prior commitments to buy such shares) by AAA Investments in the contribution of certain assets by AAA to Athene in October 2012. Carried interest receivable from AAA Investments will be paid in common shares of Athene Holding (valued at the then fair market value) if there is a distribution in kind of shares of Athene Holding (unless such payment in shares would violate Section 16(b) of the Exchange Act) or paid in cash if AAA sells the shares of Athene Holding. For the three months ended March 31, 2016, the Company recorded carried interest loss, taking into account the related profit sharing expense of \$(19.1) million from AAA Investments, which is recorded in the condensed consolidated statements of operations. As of March 31, 2016 and December 31, 2015, the Company had a \$155.9 million and \$185.5 million carried interest receivable, respectively, related to AAA Investments. As of March 31, 2016 and December 31, 2015, the Company had a related profit sharing payable of \$52.4 million and \$62.8 million, respectively, recorded in profit sharing payable in the condensed consolidated statements of financial condition.

For the three months ended March 31, 2016 and 2015, Apollo earned revenues in the aggregate totaling \$(27.4) million and \$94.5 million, respectively, consisting of management fees, sub-advisory and monitoring fees and carried interest income from Athene after considering the related profit sharing expense and changes in the market value of the Athene Holding shares owned directly by Apollo, which is recorded in the condensed consolidated statements of operations. These amounts exclude the deferred revenue recognized as management fees associated with the vesting of AHL Awards granted to employees of Athene Asset Management as further described in note 11.

The Company had an approximate 9.1% economic ownership interest in Athene Holding as of March 31, 2016, which comprises Apollo’s direct ownership of 8.0% of the economic equity of Athene Holding plus an additional 1.1% economic ownership interest, which is calculated as the sum of the Company’s approximate 2.3% economic ownership interest in AAA and the Company’s approximate 0.06% economic ownership interest in AAA Investments, multiplied by AAA Investments’ approximate 46.3% economic ownership interest in Athene, calculated without giving effect to restricted common shares issued under Athene’s management equity plan as of March 31, 2016.

The Company had an approximate 9.2% economic ownership interest in Athene Holding as of December 31, 2015, which comprises Apollo’s direct ownership of 8.0% of the economic equity of Athene Holding plus an additional 1.2%

economic ownership interest, which is calculated as the sum of the Company's approximate 2.4% economic ownership interest in AAA and the Company's approximate 0.06% economic ownership interest in AAA Investments, multiplied by AAA Investments' approximate 46.3% economic ownership interest in Athene, calculated without giving effect to restricted common shares issued under Athene's management equity plan as of December 31, 2015.

Regulated Entities

Apollo Global Securities, LLC ("AGS") is a registered broker dealer with the SEC and is a member of the Financial Industry Regulatory Authority, subject to the minimum net capital requirements of the SEC. AGS was in compliance with these

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requirements at March 31, 2016. From time to time, this entity is involved in transactions with affiliates of Apollo, including portfolio companies of the funds Apollo manages, whereby AGS earns underwriting and transaction fees for its services.

Apollo Management International LLP, is authorized and regulated by the U.K. Financial Conduct Authority and as such is subject to the capital requirements of the U.K. Financial Conduct Authority. This entity has continuously operated in excess of these regulatory capital requirements.

Certain other of the Company's U.S. and non-U.S. subsidiaries are subject to various regulations, including a number of U.S. entities that are registered as investment advisors with the SEC. To the extent applicable, these entities have continuously operated in excess of any minimum regulatory capital requirements.

**Interests in Consolidated Entities**

The table below presents equity interests in Apollo's consolidated, but not wholly-owned, subsidiaries and funds. Net income and comprehensive income attributable to Non-Controlling Interests consisted of the following:

	For the Three Months Ended March 31,	
	2016	2015
Interest in management companies and a co-investment vehicle <sup>(1)</sup>	\$(2,082 )	\$(2,882 )
Other consolidated entities	47	(2,083 )
Net (income) attributable to Non-Controlling Interests in consolidated entities	(2,035 )	(4,965 )
Net income attributable to Appropriated Partners' Capital <sup>(2)</sup>	—	2,406
Net (income) loss attributable to Non-Controlling Interests in the Apollo Operating Group	43,768	(48,012 )
Net (Income) Loss attributable to Non-Controlling Interests	\$41,733	\$(50,571)
Net income attributable to Appropriated Partners' Capital <sup>(3)</sup>	—	(2,406 )
Other comprehensive (income) loss attributable to Non-Controlling Interests	(2,634 )	7,582
Comprehensive (Income) Loss Attributable to Non-Controlling Interests	\$39,099	\$(45,395)

(1) Reflects the remaining interest held by certain individuals who receive an allocation of income from certain of our credit funds.

(2) Reflects net income of the consolidated CLOs classified as VIEs.

Appropriated Partners' Capital is included in total Apollo Global Management, LLC shareholders' equity and is therefore not a component of comprehensive income attributable to Non-Controlling Interests on the condensed consolidated statements of comprehensive income.

**13. COMMITMENTS AND CONTINGENCIES**

**Investment Commitments**—As a limited partner, general partner and manager of the Apollo funds, Apollo had unfunded capital commitments as of March 31, 2016 and December 31, 2015 of \$564.0 million and \$566.3 million, respectively.

Apollo has an ongoing obligation to acquire additional common units of AAA in an amount equal to 25% of the aggregate after-tax cash distributions, if any, that are made by AAA to Apollo's affiliates pursuant to the carried interest distribution rights that are applicable to investments made through AAA Investments. In addition, on April 30, 2015, Apollo entered into a revolving credit agreement with AAA Investments ("AAA Investments Credit Agreement"). Under the terms of the AAA Investments Credit Agreement, the Company shall make available to AAA Investments one or more advances at the discretion of AAA Investments in the aggregate amount not to exceed a balance of \$10.0 million at an applicable rate of LIBOR plus 1.5%. The Company receives an annual commitment fee of 0.125% on

the unused portion of the loan. As of March 31, 2016, no advance on the AAA Investments Credit Agreement had been made by the Company.

Debt Covenants—Apollo's debt obligations contain various customary loan covenants. As of March 31, 2016, the Company was not aware of any instances of non-compliance with the financial covenants contained in the documents governing the Company's debt obligations.

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Litigation and Contingencies—Apollo is, from time to time, party to various legal actions arising in the ordinary course of business including claims and lawsuits, reviews, investigations or proceedings by governmental and self regulatory agencies regarding its business.

In March 2012, plaintiffs filed two putative class actions, captioned *Kelm v. Chase Bank* (No. 12-cv-332) and *Miller v. 1-800-Flowers.com, Inc.* (No. 12-cv-396), in the District of Connecticut on behalf of a class of consumers alleging online fraud. The defendants included, among others, Trilegiant Corporation, Inc. (“Trilegiant”), its parent company, Affinion Group, LLC (“Affinion”), and AGM, which is affiliated with funds that are the beneficial owners of 68% of Affinion’s common stock. In both cases, plaintiffs allege that Trilegiant, aided by its business partners, who include e-merchants and credit card companies, developed a set of business practices intended to create consumer confusion and ultimately defraud consumers into unknowingly paying fees to clubs for unwanted services. Plaintiffs allege that AGM is a proper defendant because of its indirect stock ownership and ability to appoint the majority of Affinion’s board. The complaints assert claims under the Racketeer Influenced Corrupt Organizations Act; the Electronic Communications Privacy Act; the Connecticut Unfair Trade Practices Act; and the California Business and Professional Code, and seek, among other things, restitution or disgorgement, injunctive relief, compensatory, treble and punitive damages, and attorneys’ fees. The allegations in *Kelm* and *Miller* are substantially similar to those in *Schnabel v. Trilegiant Corp.* (No. 3:10-cv-957), a putative class action filed in the District of Connecticut in 2010 that names only Trilegiant and Affinion as defendants. The court has consolidated the *Kelm*, *Miller*, and *Schnabel* cases under the caption *In re: Trilegiant Corporation, Inc.* and ordered that they proceed on the same schedule. On June 18, 2012, the court appointed lead plaintiffs’ counsel, and on September 7, 2012, plaintiffs filed their consolidated amended complaint (“CAC”), which alleges the same causes of action against AGM as did the complaints in the *Kelm* and *Miller* cases. Defendants filed motions to dismiss on December 7, 2012, plaintiffs filed opposition papers on February 7, 2013, and defendants filed replies on April 5, 2013. On December 5, 2012, plaintiffs filed another putative class action, captioned *Frank v. Trilegiant Corp.* (No. 12- cv-1721), in the District of Connecticut, naming the same defendants and containing allegations substantially similar to those in the CAC. On January 23, 2013, plaintiffs moved to transfer and consolidate *Frank* into *In re: Trilegiant*. On July 24, 2013 the *Frank* court transferred the case to Judge Bryant, who is presiding over *In re: Trilegiant*, and on March 28, 2014, Judge Bryant granted the motion to consolidate. On September 25, 2013, the court held oral argument on defendants’ motions to dismiss. On March 28, 2014, the court granted in part and denied in part motions to dismiss filed by Affinion and Trilegiant on behalf of all defendants, and also granted separate motions to dismiss filed by certain defendants, including AGM. On that same day, the court directed the clerk to terminate AGM as a defendant in the consolidated action. The case is proceeding against several defendants, and so plaintiffs’ time to file their notice of appeal as to the dismissed defendants has not begun running.

Various state attorneys general and federal and state agencies have initiated industry-wide investigations into the use of placement agents in connection with the solicitation of investments, particularly with respect to investments by public pension funds. Certain affiliates of Apollo have received subpoenas and other requests for information from various government regulatory agencies and investors in Apollo’s funds, seeking information regarding the use of placement agents. California Public Employees’ Retirement System (“CalPERS”), one of Apollo’s Strategic Investors, announced on October 14, 2009, that it had initiated a special review of placement agents and related issues. The report of the CalPERS’ Special Review was issued on March 14, 2011. That report does not allege any wrongdoing on the part of Apollo or its affiliates. Apollo is continuing to cooperate with all such investigations and other reviews. In addition, on May 6, 2010, the California Attorney General filed a civil complaint against Alfred Villalobos and his company, Arvco Capital Research, LLC (“Arvco”) (a placement agent that Apollo has used) and Federico Buenrostro Jr., the former CEO of CalPERS, alleging conduct in violation of certain California laws in connection with CalPERS’s purchase of securities in various funds managed by Apollo and another asset manager. Apollo is not a party to the civil lawsuit and the lawsuit does not allege any misconduct on the part of Apollo. Likewise, on April 23, 2012,

the SEC filed a lawsuit alleging securities fraud on the part of Arvco, as well as Messrs. Buenrostro and Villalobos, in connection with their activities concerning certain CalPERS investments in funds managed by Apollo. This lawsuit also does not allege wrongdoing on the part of Apollo, and alleges that Apollo was defrauded by Arvco, Villalobos, and Buenrostro. On March 14, 2013, the United States Department of Justice unsealed an indictment against Messrs. Villalobos and Buenrostro alleging, among other crimes, fraud in connection with those same activities; again, Apollo is not accused of any wrongdoing and in fact is alleged to have been defrauded by the defendants. The criminal action was set for trial in a San Francisco federal court in July 2014, but was put on hold after Mr. Buenrostro pleaded guilty on July 11, 2014. As part of Mr. Buenrostro's plea agreement, he admitted to taking cash and other bribes from Mr. Villalobos in exchange for several improprieties, including attempting to influence CalPERS' investing decisions and improperly preparing disclosure letters to satisfy Apollo's requirements. There is no suggestion that Apollo was aware that Mr. Buenrostro had signed the letters with a corrupt motive. The government has indicated that they will file new charges against Mr. Villalobos incorporating Mr. Buenrostro's admissions. On August 7, 2014, the government filed a superseding indictment against Mr. Villalobos asserting additional charges. Trial had been scheduled for February 23, 2015, but Mr. Villalobos passed away on January 13, 2015. Additionally, on April 15, 2013, Mr. Villalobos, Arvco and related entities (the "Arvco Debtors") brought

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a civil action in the United States Bankruptcy Court for the District of Nevada (the “Bankruptcy Court”) against Apollo. The action is related to the ongoing bankruptcy proceedings of the Arvco Debtors. This action alleges that Arvco served as a placement agent for Apollo in connection with several funds associated with Apollo, and seeks to recover purported fees the Arvco Debtors claim Apollo has not paid them for a portion of Arvco’s placement agent services. In addition, the Arvco Debtors allege that Apollo has interfered with the Arvco Debtors’ commercial relationships with third parties, purportedly causing the Arvco Debtors to lose business and to incur fees and expenses in the defense of various investigations and litigations. The Arvco Debtors also seek compensation from Apollo for these alleged lost profits and fees and expenses. The Arvco Debtors’ complaint asserts various theories of recovery under the Bankruptcy Code and common law. Apollo denies the merit of all of the Arvco Debtors’ claims and will vigorously contest them. The Bankruptcy Court had stayed this action pending the result in the criminal case against Mr. Villalobos but lifted the stay on May 1, 2015; in light of Mr. Villalobos’s death, the criminal case was dismissed. For these reasons, no estimate of possible loss, if any, can be made at this time.

On June 18, 2014, BOKF N.A. (the “First Lien Trustee”), the successor indenture trustee under the indenture governing the First Lien Notes issued by Momentive Performance Materials, Inc. (“Momentive”), commenced a lawsuit in the Supreme Court for the State of New York, New York County against AGM and members of an ad hoc group of Second Lien Noteholders (including, but not limited to, Euro VI (BC) S.a.r.l.). The First Lien Trustee amended its complaint on July 2, 2014 (the “First Lien Intercreditor Action”). In the First Lien Intercreditor Action, the First Lien Trustee seeks, among other things, a declaration that the defendants violated an intercreditor agreement entered into between holders of the First Lien Notes and holders of the second lien notes. On July 16, 2014, the successor indenture trustee under the indenture governing the 1.5 Lien Notes (the “1.5 Lien Trustee,” and, together with the First Lien Trustee, the “Indenture Trustees”) filed an action in the Supreme Court of the State of New York, New York County that is substantially similar to the First Lien Intercreditor Action (the “1.5 Lien Intercreditor Action,” and, together with the First Lien Intercreditor Action, the “Intercreditor Actions”). AGM subsequently removed the Intercreditor Actions to federal district court, and the Intercreditor Actions were automatically referred to the Bankruptcy Court adjudicating the Momentive chapter 11 bankruptcy cases. The Indenture Trustees then filed motions with the Bankruptcy Court to remand the Intercreditor Actions back to the state court (the “Remand Motions”). On September 9, 2014, the Bankruptcy Court denied the Remand Motions. On August 15, 2014, the defendants in the Intercreditor Actions (including AGM) filed a motion to dismiss the 1.5 Lien Intercreditor Action and a motion for judgment on the pleadings in the First Lien Intercreditor Action (the “Dismissal Motions”). On September 30, 2014, the Bankruptcy Court granted the Dismissal Motions. In its order granting the Dismissal Motions, the Bankruptcy Court gave the Indenture Trustees until mid-November 2014 to move to amend some, but not all, of the claims alleged in their respective complaints. On November 14, 2014, the Indenture Trustees moved to amend their respective complaints pursuant to the Bankruptcy Court’s order (the “Motions to Amend”). On January 9, 2015, the defendants filed their oppositions to the Motions to Amend. On January 16, 2015, the Bankruptcy Court denied the Motions to Amend (the “Dismissal Order”), but gave the Indenture Trustees until March 2, 2015 to seek to amend their respective complaints. On March 2, 2015, the First Lien Trustee filed a motion seeking to amend its complaint. On April 10, 2015, the defendants, including AGM and Euro VI (BC) S.a.r.l., filed an opposition to the First Lien Trustee’s motion to amend. Instead of moving again to amend its complaint, the 1.5 Lien Trustee chose to appeal the Dismissal Order (the “1.5 Lien Appeal”). On March 30, 2015, the 1.5 Lien Trustee filed its Statement of Issues and Designation of Record on Appeal. On March 31, 2015, because the legal issues presented in the 1.5 Lien Appeal are substantially similar to those presented in the First Lien Intercreditor Action, the parties in the 1.5 Lien Appeal submitted a joint stipulation and proposed order to the District Court staying the briefing schedule on the 1.5 Lien Appeal pending the outcome of the First Lien Trustee’s most recent motion to amend. On April 13, 2015, the Defendants filed their Counter-Designation of the Record on Appeal in the 1.5 Lien Appeal. On May 8, 2015, the Bankruptcy Court denied the motion to amend filed on March 2, 2015 by the First Lien Trustee. On May 27, 2015, the First Lien Trustee filed a

notice of appeal from the orders of the Bankruptcy Court dismissing the First Lien Intercreditor Action and denying the First Lien Trustee's motions to amend (the "First Lien Appeal"). On June 2, 2015, the First Lien Trustee filed its Statement of Issues and Designation of Record on Appeal. On June 24, 2015, the defendants filed their Counter-Designation of the Record on Appeal in the First Lien Appeal. On July 31, 2015, the 1.5 Lien Trustee sent a letter to the federal district court hearing the 1.5 Lien Appeal asking the court to consolidate the 1.5 Lien Appeal with the First Lien Appeal which had been assigned to a different judge (the "Consolidation Request"). On April 8, 2016, the court granted the Consolidation Request. On April 26, 2016, the Court entered a stipulation between the parties providing that the Indenture Trustees' opening appellate brief is due on or before May 20, 2016, the Appellees' response brief is due on or before July 14, 2016, and the Indenture Trustees' reply brief is due on or before August 5, 2016. Apollo is unable at this time to assess a potential risk of loss. In addition, Apollo does not believe that AGM is a proper defendant in these actions.

On June 13, 2014, plaintiffs Stark Master Fund Ltd and Stark Global Opportunities Master Fund Ltd filed a lawsuit in the United States District Court for the Eastern District of Wisconsin against AGM and Apollo Management Holdings, (the "Apollo Defendants"), as well as Credit Suisse Securities (USA) LLC and Deutsche Bank Securities (USA) LLC (the "Bank Defendants"). The complaint alleges that the Apollo Defendants and the other defendants entered into an undisclosed and improper

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agreement concerning the financing of a potential acquisition of Hexion Specialty Chemicals Inc., and on this basis alleges a variety of common law misrepresentation claims, both intentional and negligent. The Apollo Defendants and Bank Defendants filed motions to dismiss the complaint on October 15, 2014. Rather than respond to the motions, plaintiffs filed an Amended Complaint on November 5, 2014. The Apollo Defendants and Bank Defendants filed motions to dismiss the Amended Complaint on December 23, 2014. Plaintiffs filed a motion for leave to conduct jurisdictional discovery on February 2, 2015. On April 9, 2015, the Court issued an order granting plaintiffs' motion for leave to conduct limited jurisdictional discovery. Pursuant to the parties' stipulation approved by the Court, Plaintiffs must file their opposition to Defendants' motion to dismiss the Amended Complaint on or before 30 days following the close of jurisdictional discovery. Because the claims against the Apollo Defendants are in their early stages, no reasonable estimate of possible loss, if any, can be made at this time.

There are several pending actions concerning transactions related to Caesars Entertainment Operating Company, Inc. ("CEOC") and certain of its subsidiaries. Apollo is not a defendant in these matters.

In re: Caesars Entertainment Operating Company, Inc. bankruptcy proceedings, No. 15-10047 (Del. Bankr.) (the "Delaware Bankruptcy Action") and No. 15-01145 (N.D. Ill. Bankr.) (the "Illinois Bankruptcy Action"). On January 12, 2015, three holders of CEOC second lien notes filed an involuntary bankruptcy petition against CEOC in the United States Bankruptcy Court for the District of Delaware. On January 15, 2015, CEOC and certain of its affiliates (collectively the "Debtors") filed for Chapter 11 bankruptcy in the Northern District of Illinois. On February 2, 2015, the court in the Delaware Bankruptcy Action ordered that all bankruptcy proceedings relating to the Debtors should take place in the Illinois Bankruptcy Action. On March 11, 2015, the Debtors filed an adversary complaint in the Illinois Bankruptcy Action to stay, pending resolution of the bankruptcy, the Trustee, Meehancombs, Danner, and BOKF Actions described below. On June 3-4, 2015, the court held an evidentiary hearing on the Debtors' stay request. On July 22, 2015, the court denied the Debtors' stay request (the "Stay Denial"). On October 8, 2015, the United States District Court for the Northern District of Illinois (No. 15-06504 (N.D. Ill.)) affirmed the Stay Denial, and the Debtors filed an appeal to the United States Court of Appeals for the Seventh Circuit (No. 15-3259 (7th Cir.)). On December 23, 2015, the Seventh Circuit vacated the lower court opinions denying the injunction and remanded the dispute to the Bankruptcy Court for further proceedings. On January 11, 2016, the CEOC noteholders submitted a petition for rehearing before the Seventh Circuit en banc. The Seventh Circuit denied the petition, and on February 26, 2016, the Bankruptcy Court granted the stay request as to the BOKF Action through May 9, 2016. The Debtors did not request an extension of the May 9, 2016 expiration, but left open the possibility of seeking further relief with respect to the injunction if ongoing mediation efforts are unsuccessful. Separately, the Bankruptcy Court held an evidentiary hearing to determine whether the Debtors' petition date was January 12, 2015 or January 15, 2015. The Bankruptcy Court has indicated that it will decide that issue on July 20, 2016. Certain of the Debtors' creditors have indicated in filings with the Illinois bankruptcy court that an investigation into certain acts and transactions that predated the Debtors' bankruptcy filing could lead to claims against a number of parties, including Apollo. To date, no such claims have been brought against Apollo.

Wilmington Savings Fund Society, FSB v. Caesars Entertainment Corp. et al., No. 10004-CVG (Del. Ch.) (the "Trustee Action"). On August 4, 2014, Wilmington Savings Fund Society, FSB ("WSFS"), as trustee for certain CEOC second-lien notes, sued Caesars Entertainment Corporation ("Caesars Entertainment"), CEOC, other Caesars Entertainment-affiliated entities, and certain of Caesars Entertainment's directors, including Marc Rowan, Eric Press, David Sambur (each an Apollo Partner) and Jeff Benjamin (a consultant to Apollo), in Delaware's Court of Chancery. WSFS (i) asserts claims (against some or all of the defendants) for fraudulent conveyance, breach of fiduciary duty, breach of contract, corporate waste and aiding and abetting related to certain transactions among CEOC and other

Caesars Entertainment affiliates, and (ii) requests (among other things) that the court unwind the challenged transactions and award damages. WSFS served a subpoena for documents on Apollo on September 11, 2014, but Apollo's response was stayed during the pendency of motions to dismiss under a September 23, 2014 stipulated order. On March 18, 2015, the Court denied Defendants' motion to dismiss. Apollo served responses and objections to the Trustee's subpoena on March 25, 2015. Caesars Entertainment answered the complaint on April 1, 2015.

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During the pendency of CEOC's bankruptcy proceedings, the Trustee Action has been automatically stayed with respect to CEOC. WSFS additionally advised the bankruptcy court that, during CEOC's bankruptcy proceedings, the Trustee would only pursue claims in the Trustee Action relating to whether Caesars Entertainment remains liable on a guarantee of certain of CEOC's second priority notes. On July 17, 2015, WSFS served supplemental subpoenas to several entities affiliated with Apollo. Apollo has substantially completed its production of non-privileged documents responsive to those subpoenas. On March 11, 2016, WSFS filed a motion for partial summary judgment (the "Summary Judgment Motion") on its breach of contract claim against CEC. On April 25, 2016, CEC filed a joint Cross-Motion for Partial Summary Judgment and answering brief in opposition to WSFS's Summary Judgment Motion (the "Cross-Motion"). WSFS is currently scheduled to file its joint reply and opposition to CEC's Cross-Motion on May 24, 2016, CEC will file a reply to WSFS's opposition on June 9, 2016, and oral argument on the parties' competing motions for partial summary judgment will be held on June 16, 2016.

MeehanCombs Global Credit Opportunities Master Fund, L.P., et al. v. Caesars Entertainment Corp., et al., No. 14-cv-7091 (S.D.N.Y.) (the "MeehanCombs Action"). On September 3, 2014, institutional investors allegedly holding approximately \$137 million in CEOC unsecured senior notes sued CEOC and Caesars Entertainment for breach of contract and the implied covenant of good faith, Trust Indenture Act ("TIA") violations and a declaratory judgment challenging the August 2014 private financing transaction in which a portion of outstanding senior unsecured notes were purchased by Caesars Entertainment, and a majority of the noteholders agreed to amend the indenture to terminate Caesars Entertainment's guarantee of the notes and modify certain restrictions on CEOC's ability to sell assets. Caesars Entertainment and CEOC filed a motion to dismiss on November 12, 2014. On January 15, 2015, the court granted the motion with respect to a TIA claim by MeehanCombs but otherwise denied the motion. On January 30, 2015, plaintiffs filed an amended complaint seeking relief against Caesars Entertainment only, and Caesars Entertainment answered on February 12, 2015. On October 2, 2014, a related putative class action complaint was filed on behalf of the holders of these notes captioned Danner v. Caesars Entertainment Corp., et al., No. 14-cv-7973 (S.D.N.Y.) (the "Danner Action"), against Caesars Entertainment alleging claims similar to those in the MeehanCombs Action. On February 19, 2015, plaintiffs filed an amended complaint, and Caesars Entertainment answered the amended complaint on February 25, 2015. In March 2015, each of MeehanCombs and Danner served subpoenas for documents on Apollo. Apollo produced responsive, non-privileged documents in response to those subpoenas. In July 2015, MeehanCombs and Danner served subpoenas for depositions on Apollo and those depositions were completed on September 22, 2015. On October 23, 2015, MeehanCombs and Danner filed motions for partial summary judgment, related to TIA and breach of contract claims. On December 29, 2015, the court denied the motions for partial summary judgment. The parties are currently engaged in expert discovery. On March 23, 2016, the judge presiding over the MeehanCombs and Danner Actions announced that she was retiring from the bench effective April 28. A new judge was assigned to preside over the MeehanCombs and Danner Actions (in addition to the BOKF, UMB SDNY, and Wilmington Trust Actions, defined below). On April 6, 2016, the parties agreed to a renewed summary judgment schedule for the MeehanCombs, Danner, BOKF, UMB SDNY (as defined below) and Wilmington Trust Actions. The moving parties submitted their briefs on May 10, 2016. Opposition briefs are due on or before May 31, 2016. Reply briefs are due on or before June 14, 2016. The court scheduled oral argument on the summary judgment motions for June 24, 2016. The court indicated that it anticipates issuing a decision on the summary judgment motions by July 22, 2016 and that a global trial, if necessary, will begin on August 22, 2016.

UMB Bank v. Caesars Entertainment Corporation, et al., No. 10393 (Del. Ch.) (the "UMB Action"). On November 25, 2014, UMB Bank, as trustee for certain CEOC notes, sued Caesars Entertainment, CEOC, other Caesars Entertainment-affiliated entities, and certain of Caesars Entertainment's directors, including Marc Rowan, Eric Press, David Sambur (each an Apollo Partner) and Jeffrey Benjamin (an Apollo consultant), in Delaware Chancery Court.

The lawsuit alleges claims for actual and constructive fraudulent conveyance and transfer, insider preferences, illegal dividends, breach of contract, intentional interference with contractual relations, breach of fiduciary duty, aiding and

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abetting breach of fiduciary duty, usurpation of corporate opportunities, and unjust enrichment. The UMB Action seeks appointment of a receiver for CEOC, a constructive trust, and other relief. The UMB Action has been assigned to the same judge overseeing the Trustee Action. Upon filing the complaint, UMB Bank moved to expedite its claim seeking a receiver, on which the court held oral argument on December 17, 2014. On January 15, 2015, the court entered a stipulated order staying the UMB Action as to all parties due to CEOC's bankruptcy filing. On March 21, 2016, the parties filed a joint status report and a stipulation and proposed order governing the stay of the UMB Action. On April 7, 2016, the court entered the stipulation, staying the UMB Action until the earlier of (i) the termination of the Fifth Amended & Restated Restructuring Support and Forbearance Agreement dated as of October 7, 2015 (the "Fifth Amended Bond RSA") or (ii) the "Effective Date," as that term is defined in the Fifth Amended Bond RSA.

Koskie v. Caesars Acquisition Company, et al., No. A-14-711712-C (Clark Cnty Nev. Dist. Ct.) (the "Koskie Action"). On December 30, 2014, Nicholas Koskie brought a shareholder class action on behalf of shareholders of Caesars Acquisition Company ("CAC") against CAC, Caesars Entertainment, and members of CAC's Board of Directors, including Marc Rowan and David Sambur (each an Apollo partner). The lawsuit challenges CAC and Caesars Entertainment's plan to merge, alleging that the proposed transaction will not give CAC shareholders fair value. Koskie asserts claims for breach of fiduciary duty relating to the director defendants' interrelationships with the entities involved the proposed transaction. The deadline for CAC to respond to this lawsuit has been adjourned indefinitely by agreement of the parties.

BOKF, N.A. v. Caesars Entertainment Corporation, No. 15-156 (S.D.N.Y.) (the "BOKF Action"). On March 3, 2015, BOKF, N.A., as trustee for certain CEOC notes, sued Caesars Entertainment in the Southern District of New York. The lawsuit alleges claims for breach of contract, intentional interference with contractual relations and a declaratory judgment, and seeks to enforce Caesars Entertainment's guarantee of certain CEOC notes. The BOKF Action has been assigned to the same judge as the MeehanCombs and Danner Actions. On March 25, 2015, Caesars Entertainment filed an answer to the complaint. On May 19, 2015, BOKF sent the court a letter requesting permission to file a partial summary judgment motion on Counts II and V of its complaint, related to the validity and enforceability of Caesars Entertainment's guarantee of certain notes issued by CEOC and alleged violations of the Trust Indenture Act, 15 U.S.C. §§ 76aaa, et seq. The MeehanCombs and Danner plaintiffs did not join BOKF's request to file for partial summary judgment. On May 28, 2015, the court granted BOKF permission to move for partial summary judgment. On June 15, 2015, another related complaint captioned UMB Bank, N.A. v. Caesars Entertainment Corp., et al., No. 15-cv-4634 (S.D.N.Y.) (the "UMB SDNY Action") was filed by UMB Bank, N.A., solely in its capacity as Indenture Trustee of certain first lien notes ("UMB"), against Caesars Entertainment alleging claims similar to those alleged in the BOKF, MeehanCombs and Danner Actions. On June 16, 2015, UMB sent a letter to the court requesting permission to file a partial summary judgment motion on the same schedule with BOKF. On June 26, 2015, BOKF and UMB filed partial summary judgment motions (the "Partial Summary Judgment Motions"). On July 24, 2015, Caesars Entertainment filed its opposition to the Partial Summary Judgment Motions, and on August 7, 2015, BOKF and UMB filed reply briefs in further support of the Partial Summary Judgment Motions. On August 27, 2015, the Court denied the Partial Summary Judgment Motions and certified its opinion for an interlocutory appeal to the United States Court of Appeals for the Second Circuit. On December 22, 2015, the Second Circuit declined to hear the interlocutory appeal. Separately, on November 20, 2015, BOKF and UMB filed a second set of motions for partial summary judgment, on the issue of the disputed contract interpretation related to indenture release provisions. On January 5, 2016 the District Court denied these motions. At a hearing on February 22, 2016, the Court bifurcated the trial in the BOKF and UMB SDNY Actions and scheduled the trial on the breach of contract and TIA claims to begin on March 14, 2016. The Court ordered a separate trial on the claims for breach of the covenant of good faith and fair dealing and tortious interference with contract to begin at a later date to be determined. On February 26, 2016, the

Bankruptcy Court granted the stay request as to the BOKF Action until May 9, 2016, resulting in a stay of the trial on the breach of contract and TIA claims in the BOKF and UMB SDNY Actions. On February 24, 2016, Caesars Entertainment filed a motion

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for partial summary judgment to dispose of the claims for (1) breach of the implied covenant of good faith and fair dealing brought by BOKF and UMB, and (2) intentional interference with contractual relations brought by BOKF. As noted above, the court presiding over the BOKF, UMB SDNY and Wilmington Trust Actions has ordered a briefing and oral argument schedule for renewed summary judgment motions and has scheduled a global trial, if necessary, to begin on August 22, 2016.

Wilmington Trust, National Association v. Caesars Entertainment Corporation, No. 15-cv-08280 (S.D.N.Y.) (the “Wilmington Trust Action”). On October 20, 2015, Wilmington Trust, N.A., solely in its capacity as Indenture Trustee for the 10.75% Notes due 2016 (“Wilmington Trust”), sued Caesars Entertainment in the Southern District of New York alleging claims similar to those alleged in the BOKF, UMB, MeehanCombs, and Danner Actions. The Wilmington Trust Action has been referred to the same judge as the other related cases pending in the Southern District of New York. Should any party to the Wilmington Trust Action wish to seek summary judgment on any issue, that motion for summary judgment will proceed on the same schedule as the MeehanCombs, Danner, BOKF, and UMB SDNY Actions.

Apollo believes that the claims in the Trustee Action, the UMB Action, the MeehanCombs Action, the Danner Action, the Koskie Action, the BOKF Action, the UMB SDNY Action, and the Wilmington Trust Action are without merit. For this reason, and because of pending bankruptcy proceedings involving CEOC and certain of its subsidiaries, no reasonable estimate of possible loss, if any, can be made at this time.

The Bankruptcy Court administering the CEOC bankruptcy proceedings appointed an examiner (the “Examiner”) to report on certain transactions engaged in by CEOC and certain of its subsidiaries. The Examiner issued his report on March 16, 2016. The Examiner’s report states that potential claims may exist against “Apollo” and persons affiliated with it relating to certain transactions that occurred in the years preceding CEOC’s bankruptcy filing, principally relating to Bankruptcy Code fraudulent conveyance claims as well as aiding and abetting claims. To date, no new claim has been asserted. Apollo and persons affiliated with it deny any wrongdoing and deny any liability in connection with such transactions, and if any new claim is asserted against any of them, such claim will be vigorously contested. Following the January 16, 2014 announcement that CEC Entertainment, Inc. (“CEC”) had entered into a merger agreement with certain entities affiliated with Apollo (the “Merger Agreement”), four putative shareholder class actions were filed in the District Court of Shawnee County, Kansas on behalf of purported stockholders of CEC against, among others, CEC, its directors and Apollo and certain of its affiliates, which include Queso Holdings Inc., Q Merger Sub Inc., Apollo Management VIII, L.P., and AP VIII Queso Holdings, L.P. The first purported class action, which is captioned Hilary Coyne v. Richard M. Frank et al., Case No. 14C57, was filed on January 21, 2014 (the “Coyne Action”). The second purported class action, which was captioned John Solak v. CEC Entertainment, Inc. et al., Civil Action No. 14C55, was filed on January 22, 2014 (the “Solak Action”). The Solak Action was dismissed for lack of prosecution on October 14, 2014. The third purported class action, which is captioned Irene Dixon v. CEC Entertainment, Inc. et al., Case No. 14C81, was filed on January 24, 2014 and additionally names as defendants Apollo Management VIII, L.P. and AP VIII Queso Holdings, L.P. (the “Dixon Action”). The fourth purported class action, which is captioned Louisiana Municipal Public Employees’ Retirement System v. Frank, et al., Case No. 14C97, was filed on January 31, 2014 (the “LMPERS Action”) (together with the Coyne and Dixon Actions, the “Shareholder Actions”). A fifth purported class action, which was captioned McCullough v. Frank, et al., Case No. CC-14-00622-B, was filed in the County Court of Dallas County, Texas on February 7, 2014. This action was dismissed for want of prosecution on May 21, 2014. Each of the Shareholder Actions alleges, among other things, that CEC’s directors breached their fiduciary duties to CEC’s stockholders in connection with their consideration and approval of the Merger Agreement, including by agreeing to an inadequate price, agreeing to impermissible deal

protection devices, and filing materially deficient disclosures regarding the transaction. Each of the Shareholder Actions further alleges that Apollo and certain of its affiliates aided and abetted those alleged breaches. As filed, the Shareholder Actions seek, among other things, rescission of the various transactions associated with the merger, damages and attorneys' and experts' fees and costs. On February 7, 2014 and February 11, 2014, the plaintiffs in the Shareholder Actions pursued a consolidated action for damages after the transaction closed. Thereafter, the Shareholder Actions were consolidated under the caption In re CEC Entertainment, Inc. Stockholder Litigation, Case No. 14C57, and the parties engaged in limited discovery. On July 21, 2015, a consolidated class action complaint was brought by Twin City Pipe Trades Pension Trust in the Shareholder Actions that did not name as defendants Apollo, Queso Holdings Inc., Q Merger Sub Inc., Apollo Management VIII, L.P., or AP VIII Queso Holdings, L.P., continued to assert claims against CEC and its former directors, and added The Goldman Sachs Group Inc. ("Goldman Sachs")

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as a defendant. The consolidated complaint alleges, among other things, that CEC's former directors breached their fiduciary duties to CEC's stockholders by conducting a deficient sales process, agreeing to impermissible deal protection devices, and filing materially deficient disclosures regarding the transaction. It further alleges that two members of the board who also served as the senior managers of the company had material conflicts of interest and that Goldman Sachs aided and abetted the board's breaches as a result of various conflicts of interest facing the bank. The consolidated complaint seeks, among other things, to recover damages, attorneys' fees and costs. On October 22, 2015, the parties to the consolidated action moved to dismiss the complaint. Although Apollo cannot predict the ultimate outcome of the consolidated action, and therefore no reasonable estimate of possible loss, if any, can be made at this time, Apollo believes that such action is without merit.

On June 12, 2015, a putative class action was commenced in the United States District Court for the Northern District of California ("California Court") by Rachel Silva ("Silva") and Don Hudson, on behalf of themselves and all others similarly situated, against Aviva plc; Athene Annuity and Life Company f/k/a Aviva Life and Annuity Company ("Aviva"); Athene USA Corporation f/k/a Aviva USA Corporation; Athene Holding; Athene Life Re Ltd.; Athene Asset Management; and AGM. The complaint in this action alleges violations of the Racketeer Influenced and Corrupt Organizations Act, 18 U.S.C. Sections 1962(c) and (d). The plaintiffs allege that commencing in 2007 and continuing thereafter, Aviva and its then management engaged in a scheme to, among other things, falsely represent the financial strength of and hide the true financial condition of Aviva by, among other things, allegedly ceding risky liabilities to Aviva's undercapitalized subsidiaries and affiliates, misvaluing assets, and failing to make required disclosures to purchasers of policies, and that after Athene Holding purchased all of the outstanding stock of Aviva's parent effective October 2, 2013 the scheme was unwound and rewound so as to continue, and that as a result thereof some of the purchasers of annuity products issued by Aviva were charged an excessive price and were damaged as a result thereof. All defendants (except Aviva plc) (a) moved to transfer this action to the United States District Court for the Southern District of Iowa ("Iowa Court") and (b) moved to dismiss this action. Aviva plc separately moved to dismiss the action for lack of jurisdiction over it. The California Court granted the motion to transfer to the Iowa Court and denied without prejudice the motions to dismiss. The defendants (except for Aviva plc) have moved to reinstate their motion to dismiss, and in reaction thereto the plaintiffs have advised the defendants that they intend to amend their complaint, on consent of the defendants or by motion to the Iowa Court, which would, inter alia, change the emphasis of their alleged factual assertions, drop Silva as a named plaintiff and drop Aviva plc as a defendant. The defendants are considering what their position will be on consenting to the filing of the proposed amended complaint but, in any event, will pursue a motion to dismiss either the original or the amended complaint. If the action is not dismissed, Athene Asset Management and AGM (and the other defendants) will deny the material allegations of the relevant complaint and will vigorously defend themselves against these claims. Although neither Athene Asset Management nor AGM can predict the ultimate outcome of this action, each believes that it is without merit, and because this action is in its early stages, no reasonable estimate of possible loss, if any, can be made at this time.

On January 26, 2016, Verso Corporation and its subsidiaries ("Verso"), a portfolio company of certain of our private equity funds, filed for bankruptcy protection under Chapter 11 in the United States Bankruptcy Court for the District of Delaware. In connection with the bankruptcy filing, Verso entered into a debtor-in-possession financing package totaling \$775 million.

As has been reported in the press, the SEC has focused recently on the disclosure to limited partners of the acceleration of certain special fees. The Company provided information about this topic to the staff of the SEC in connection with the SEC's periodic examination of the Company in 2013. On July 27, 2015, the Company received an informal request for additional information from the staff of the SEC on this topic and certain ancillary issues. The Company is fully and voluntarily cooperating with the informal requests and is in discussions with the SEC regarding a potential resolution of these matters. As of March 31, 2016, the Company has accrued a \$45.0 million legal reserve

in connection with these matters.

The Company received an informal request for information from the staff of the SEC concerning the use of designated lender counsel with respect to financing buyout transactions, an issue recently covered in the press. The Company is fully cooperating with the SEC's request for information.

After the announcement of the execution of the Agreement and Plan of Merger among Apollo Commercial Real Estate Finance, Inc., Apollo Residential Mortgage, Inc. and Arrow Merger Sub, Inc. ("Merger Sub"), two putative class action lawsuits challenging the proposed merger, captioned Aivasian v. Apollo Residential Mortgage, Inc., et al., No. 24-C-16-001532, and Wiener v. Apollo Residential Mortgage, Inc., et al., No. 24-C-16-001837, were filed in the Circuit Court for Baltimore City. A putative class and derivative lawsuit was later filed in the same Court, captioned Crago v. Apollo Residential Mortgage, Inc., et al., No. 24-C-16-002610. Following a hearing on May 6, 2016, the Court entered orders among other things, consolidating the three actions under the caption In Re Apollo Residential Mortgage, Inc. Shareholder Litigation, Case No.: 24-C-16-002610. The plaintiffs have designated the Crago complaint as the operative complaint. The operative complaint includes both direct and

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derivative claims, names as defendants AGM, AMTG, the board of directors of AMTG (the “AMTG Board”), ARI, Merger Sub and Athene Holding and alleges, among other things, that the members of the AMTG Board breached their fiduciary duties to AMTG’s stockholders and that the other defendants aided and abetted such fiduciary breaches. The operative complaint further alleges, among other things, that the proposed merger involves inadequate consideration, was the result of an inadequate and conflicted sales process, and includes unreasonable deal protection devices that purportedly preclude competing offers. It also alleges that the transactions with Athene Holding are unfair and that the registration statement on Form S-4 filed with the SEC on April 6, 2016 contains materially misleading disclosures and omits certain material information. The operative complaint seeks, among other things, certification of the proposed class, declaratory relief, preliminary and permanent injunctive relief, including enjoining or rescinding the merger, unspecified damages, and an award of other unspecified attorneys’ and other fees and costs. On May 6, 2016, counsel for the plaintiffs filed with the Court a stipulation seeking the appointment of interim co-lead counsel. Apollo believes that plaintiffs’ claims against it are without merit. For this reason, and because the claims are in their early stages, no reasonable estimate of possible loss, if any, can be made at this time. Following the March 14, 2016 announcement that The Fresh Market, Inc. (“TFM”) had entered into a merger agreement with certain entities affiliated with Apollo (the “TFM Merger Agreement”), five putative shareholder class actions were filed in four courts (one in the Superior Court of Guilford County, North Carolina; two in the United States District Court for the District of Delaware; one in the United States District Court for the Middle District of North Carolina; and one in the Court of Chancery for the State of Delaware). Additionally, one individual action demanding inspection of books and records was filed in the Court of Chancery for the State of Delaware. The first purported class action, captioned Dolores Balint v. The Fresh Market, Inc., et. al., Case No. 16-CVS-4144, was filed on March 23, 2016 in the North Carolina Superior Court (the “Balint Action”). The complaint named as defendants TFM, its officers and directors and certain affiliates of AGM, Pomegranate Holdings, Inc. (“Pomegranate Holdings”) and Pomegranate Merger Sub, Inc. (“Pomegranate Merger Sub”). The Balint action was voluntarily dismissed by the plaintiff on April 13, 2016. The second purported class action, captioned Ross DeAmbrogio v. The Fresh Market, Inc., et. al., Case No. 1:16-cv-00239-LPS, was filed April 7, 2016 in the United States District Court for the District of Delaware and named as defendants TFM and its officers and directors (the “DeAmbrogio action”). The third purported class action, captioned John Solak v. The Fresh Market, Inc., et. al., Case No. 1:16-cv-00249-SLR, was filed April 8, 2016 in the United States District Court for the District of Delaware and named as defendants TFM, its officers and directors, AGM, Pomegranate Holdings, Pomegranate Merger Sub and Apollo Management VIII, L.P. (the “Solak Action”). The fourth purported class action, captioned Ronald Jantz v. Ray Berry, et. al., Case No. 1:16-cv-0307-CCE-JEP, was filed April 11, 2016 in the United States District Court for the Middle District of North Carolina and named as defendants TFM and its officers and directors (the “Jantz Action”). The fifth purported class action, captioned Bruce S. Sherman, et. al. v. The Fresh Market, Inc., et. al., Case No. 12205-VCG, was filed April 14, 2016 in the Chancery Court for the State of Delaware and named as defendants TFM, its officers and directors, AGM, Pomegranate Holdings, Pomegranate Merger Sub and Apollo Management VIII, L.P. (the “Sherman Action”). The sixth action, an individual action captioned Elizabeth Morrison v. The Fresh Market, Inc., Case No. 12243-VCG, was filed April 22, 2016 in the Chancery Court for the State of Delaware and names only TFM as a defendant (the “Morrison Action”). The Morrison Action seeks only the right to inspect certain books and records of TFM pursuant to Section 220 of the Delaware Corporate Code. The Solak Action and Sherman Action allege, among other things, that the TFM officers and directors breached their fiduciary duties to the TFM shareholders in connection with their consideration and approval of the TFM Merger Agreement, including by agreeing to an inadequate price and by filing materially deficient disclosures regarding the transaction. The Solak Action and the Sherman Action further allege that TFM, AGM, Apollo Management VIII, L.P., Pomegranate Holdings and Pomegranate Merger Sub, aided and abetted in those alleged breaches. The DeAmbrogio Action, the Solak Action, and the Jantz Action all allege, among other things, that the defendants violated federal securities laws based on purported material misstatements and omissions contained in public filings related to the

TFM Merger Agreement and based on certain support and rollover agreements entered into as part of the TFM Merger Agreement. As filed, the shareholders seek, among other things, rescission of the various transactions associated with the merger and/or rescissory or other damages and attorneys' and experts' fees and costs. The plaintiff in the DeAmbrogio Action had filed a Motion for Preliminary Injunction on April 11, 2016 but withdrew that request on April 13, 2016. None of the courts in which these actions are pending has yet set a schedule for resolving the cases on the merits. Because each of these actions is in the early stages, no reasonable estimate of possible loss, if any, can be made. Apollo believes that each of these actions is without merit.

On March 4, 2016, the Public Employees Retirement System of Mississippi filed a putative securities class action against Sprouts Farmers Market, Inc. ("SFM"), several SFM directors (including Andrew Jhavar, an Apollo partner), an LP and an LLC controlled by entities managed by Apollo affiliates, and two underwriters of a March 2015 secondary offering of SFM common stock. The LP and LLC—AP Sprouts Holdings, LLC and AP Sprouts Holdings (Overseas), L.P. (the "AP Entities")—sold SFM common stock in the March 2015 secondary offering. The complaint, filed in Arizona Superior Court and captioned Public Employees Retirement System of Mississippi v. Sprouts Farmers Market, Inc. (CV2016-050480), alleges that SFM filed a

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materially misleading registration statement for the secondary offering that incorporated alleged misrepresentations in SFM's 2014 annual report regarding SFM's business prospects, and failed to disclose alleged accelerating produce deflation. The two causes of action against the AP Entities are for alleged violations of Sections 11 and 15 of the Securities Act of 1933. Plaintiff seeks, among other things, compensatory damages for alleged losses sustained from a decline in SFM's stock price. On March 24, 2016, defendants removed the case to United States District Court for the District of Arizona, and April 18, 2016, Plaintiff moved to remand. Because this action is in its early stages, no reasonable estimate of possible loss, if any, can be made at this time.

Although the ultimate outcome of these matters cannot be ascertained at this time, Apollo is of the opinion, after consultation with counsel, that the resolution of any such matters to which it is a party at this time will not have a material adverse effect on the consolidated financial statements. Legal actions material to Apollo could, however, arise in the future.

**Commitments**—Apollo leases office space and certain office equipment under various lease and sublease arrangements, which expire on various dates through 2025. As these leases expire, it can be expected that in the normal course of business, they will be renewed or replaced. Certain lease agreements contain renewal options, rent escalation provisions based on certain costs incurred by the landlord or other inducements provided by the landlord. Rent expense is accrued to recognize lease escalation provisions and inducements provided by the landlord, if any, on a straight-line basis over the lease term and renewal periods where applicable. Apollo has entered into various operating lease service agreements in respect of certain assets.

As of March 31, 2016, the approximate aggregate minimum future payments required for operating leases were as follows:

	Remaining 2016	2017	2018	2019	2020	Thereafter	Total
Aggregate minimum future payments	\$ 28,476	\$35,834	\$31,371	\$30,635	\$14,087	\$ 10,713	\$151,116

Expenses related to non-cancellable contractual obligations for premises, equipment, auto and other assets were \$10.1 million and \$10.5 million for the three months ended March 31, 2016 and 2015, respectively.

**Other Long-term Obligations**—These obligations relate to payments with respect to certain consulting agreements entered into by Apollo Investment Consulting LLC, a subsidiary of Apollo, as well as long-term service contracts. A significant portion of these costs are reimbursable by funds or portfolio companies. As of March 31, 2016, fixed and determinable payments due in connection with these obligations were as follows:

	Remaining 2016	2017	2018	2019	2020	Thereafter	Total
Other long-term obligations	\$ 16,329	\$5,493	\$5,040	\$2,461	\$132	\$	—\$29,455

**Contingent Obligations**—Carried interest income with respect to private equity funds and certain credit and real estate funds is subject to reversal in the event of future losses to the extent of the cumulative carried interest recognized in income to date. If all of the existing investments became worthless, the amount of cumulative revenues that have been recognized by Apollo through March 31, 2016 and that would be reversed approximates \$2.3 billion. Management views the possibility of all of the investments becoming worthless as remote. Carried interest income is affected by changes in the fair values of the underlying investments in the funds that Apollo manages. Valuations, on an unrealized basis, can be significantly affected by a variety of external factors including, but not limited to, bond yields and industry trading multiples. Movements in these items can affect valuations quarter to quarter even if the underlying business fundamentals remain stable.

Additionally, at the end of the life of certain funds that the Company manages, there could be a payment due to a fund by the Company if the Company, as general partner, has received more carried interest income than was ultimately earned. The general partner obligation amount, if any, will depend on final realized values of investments at the end of the life of each fund or as otherwise set forth in the respective limited partnership agreement of the fund. See note 12 to our condensed consolidated financial statements for further details regarding the general partner obligation.

Certain funds may not generate carried interest income as a result of unrealized and realized losses that are recognized in the current and prior reporting period. In certain cases, carried interest income will not be generated until additional unrealized

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and realized gains occur. Any appreciation would first cover the deductions for invested capital, unreturned organizational expenses, operating expenses, management fees and priority returns based on the terms of the respective fund agreements.

One of the Company's subsidiaries, AGS, provides underwriting commitments in connection with securities offerings to the portfolio companies of the funds Apollo manages. As of March 31, 2016, there were no underwriting commitments outstanding related to such offerings.

Contingent Consideration—In connection with the acquisition of Stone Tower in April 2012, the Company agreed to pay the former owners of Stone Tower a specified percentage of any future carried interest income earned from certain of the Stone Tower funds, CLOs, and strategic investment accounts. This contingent consideration liability was determined based on the present value of estimated future carried interest payments, and is recorded in profit sharing payable in the condensed consolidated statements of financial condition. The fair value of the remaining contingent obligation was \$65.0 million and \$70.9 million as of March 31, 2016 and December 31, 2015, respectively.

In connection with the Gulf Stream acquisition, the Company agreed to make payments to the former owners of Gulf Stream under a contingent consideration obligation which required the Company to transfer cash to the former owners of Gulf Stream based on a specified percentage of carried interest income. The contingent liability had a fair value of \$9.1 million and \$8.7 million as of March 31, 2016 and December 31, 2015, respectively, which was recorded in profit sharing payable in the condensed consolidated statements of financial condition.

The contingent consideration obligations will be remeasured to fair value at each reporting period until the obligations are satisfied. The changes in the fair value of the contingent consideration obligations is reflected in profit sharing expense in the condensed consolidated statements of operations.

The contingent consideration obligations are measured at fair value and are characterized as Level III liabilities. See note 5 for further information regarding fair value measurements.

#### 14. SEGMENT REPORTING

Apollo conducts its business primarily in the United States and substantially all of its revenues are generated domestically. Apollo's business is conducted through three reportable segments: private equity, credit and real estate. Segment information is utilized by our Managing Partners, who operate collectively as our chief operating decision maker, to assess performance and to allocate resources. These segments were established based on the nature of investment activities in each underlying fund, including the specific type of investment made, the frequency of trading, and the level of control over the investment.

The performance is measured by management on an unconsolidated basis because management makes operating decisions and assesses the performance of each of Apollo's business segments based on financial and operating metrics and data that exclude the effects of consolidation of any of the affiliated funds.

The Company's financial results vary since carried interest, which generally constitutes a large portion of the income from the funds that Apollo manages, as well as the transaction and advisory fees that the Company receives, can vary significantly from quarter to quarter and year to year. As a result, the Company emphasizes long-term financial growth and profitability to manage its business.

##### Economic Income (Loss)

Economic Income, or "EI", is a key performance measure used by management in evaluating the performance of Apollo's private equity, credit and real estate segments. Management believes the components of EI, such as the amount of management fees, advisory and transaction fees and carried interest income, are indicative of the Company's performance. Management uses EI in making key operating decisions such as the following:

• Decisions related to the allocation of resources such as staffing decisions including hiring and locations for deployment of the new hires;

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Decisions related to capital deployment such as providing capital to facilitate growth for the business and/or to facilitate expansion into new businesses; and

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Decisions relating to expenses, such as determining annual discretionary bonuses and equity-based compensation awards to its employees. With respect to compensation, management seeks to align the interests of certain professionals and selected other individuals with those of the investors in such funds and those of the Company's shareholders by providing such individuals a profit sharing interest in the carried interest income earned in relation to the funds. To achieve that objective, a certain amount of compensation is based on the Company's performance and growth for the year.

EI is a measure of profitability and has certain limitations in that it does not take into account certain items included under U.S. GAAP. EI represents segment income (loss) before income tax (provision) benefit excluding transaction-related charges arising from the 2007 private placement, and any acquisitions. Transaction-related charges include equity-based compensation charges, the amortization of intangible assets, contingent consideration and certain other charges associated with acquisitions. In addition, segment data excludes non-cash revenue and expense related to equity awards granted by unconsolidated affiliates to employees of the Company, compensation and administrative related expense reimbursements, as well as the assets, liabilities and operating results of the funds and VIEs that are included in the condensed consolidated financial statements.

Economic Income (Loss) for the three months ended March 31, 2015 includes a recast of salary, bonus and benefits due to management's change in allocation methodology among the segments in the current period. All prior periods have been recast to conform to the current presentation. Impact to the combined segments' total Economic Income (Loss) for all periods was zero.

	Impact on Economic Income (Loss) For the Three Months Ended March 31, 2015			
	Private Equity Segment	Credit Segment	Real Estate Segment	Total Reportable Segments
Total Economic Income (Loss), as previously presented	\$59,079	\$45,148	\$(2,158)	\$ 102,069
Impact of reclassification	(5,483 )	4,423	1,060	—
Total Economic Income (Loss), as currently presented	\$53,596	\$49,571	\$(1,098)	\$ 102,069

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The following table presents financial data for Apollo's reportable segments as of and for the three months ended March 31, 2016 and 2015:

	As of and for the Three Months Ended March 31, 2016			
	Private Equity Segment	Credit Segment	Real Estate Segment	Total Reportable Segments
Revenues:				
Advisory and transaction fees from affiliates, net	\$2,713	\$4,410	\$876	\$7,999
Management fees from affiliates	74,918	142,511	13,504	230,933
Carried interest income (loss) from affiliates:				
Unrealized losses <sup>(1)</sup>	(146,335 )	(21,179 )	(3,377 )	(170,891 )
Realized gains	—	45,152	4,771	49,923
Total Revenues	(68,704 )	170,894	15,774	117,964
Expenses:				
Compensation and benefits:				
Salary, bonus and benefits	32,074	51,612	8,684	92,370
Equity-based compensation	7,385	8,560	775	16,720
Profit sharing expense	(57,374 )	21,424	2,457	(33,493 )
Total compensation and benefits	(17,915 )	81,596	11,916	75,597
Other expenses	16,725	31,193	6,144	54,062
Total Expenses	(1,190 )	112,789	18,060	129,659
Other Loss:				
Net interest expense	(2,428 )	(3,655 )	(808 )	(6,891 )
Net losses from investment activities	(4,106 )	(52,393 )	—	(56,499 )
Income (loss) from equity method investments	(5,483 )	848	776	(3,859 )
Other income, net	(124 )	(408 )	(29 )	(561 )
Total Other Loss	(12,141 )	(55,608 )	(61 )	(67,810 )
Non-Controlling Interests	—	(2,385 )	—	(2,385 )
Economic Income (Loss)	\$(79,655 )	\$112	\$(2,347 )	\$(81,890 )
Total Assets	\$1,083,793	\$2,106,226	\$175,333	\$3,365,352

Included in unrealized carried interest losses from affiliates for the three months ended March 31, 2016 was a (1)reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. See note 12 for further details regarding the general partner obligation.

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	For the Three Months Ended March 31, 2015			
	Private Equity Segment	Credit Segment	Real Estate Segment	Total Reportable Segments
<b>Revenues:</b>				
Advisory and transaction fees from affiliates, net	\$3,841	\$5,352	\$350	\$9,543
Management fees from affiliates	74,597	139,452	10,664	224,713
Carried interest income from affiliates:				
Unrealized (losses) <sup>(1)</sup>	(21,109 )	(45,770 )	(26 )	(66,905 )
Realized gains	76,035	57,046	2,417	135,498
Total Revenues	133,364	156,080	13,405	302,849
<b>Expenses:</b>				
Compensation and benefits:				
Salary, bonus and benefits	31,283	49,256	7,013	87,552
Equity-based compensation	9,056	5,756	1,019	15,831
Profit sharing expense	28,799	10,217	1,816	40,832
Total compensation and benefits	69,138	65,229	9,848	144,215
Other expenses	15,185	32,120	4,629	51,934
Total Expenses	84,323	97,349	14,477	196,149
<b>Other Income (Loss):</b>				
Net interest expense	(2,549 )	(3,462 )	(681 )	(6,692 )
Net gains from investment activities	—	1,761	—	1,761
Income (loss) from equity method investments	5,483	(6,907 )	226	(1,198 )
Other income, net	1,621	2,294	429	4,344
Total Other Income (Loss)	4,555	(6,314 )	(26 )	(1,785 )
Non-Controlling Interests	—	(2,846 )	—	(2,846 )
Economic Income (Loss)	\$53,596	\$49,571	\$(1,098)	\$102,069

Included in unrealized carried interest losses from affiliates for the three months ended March 31, 2015 was a (1)reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. See note 12 for further detail regarding the general partner obligation.

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The following tables reconcile the total reportable segments to Apollo's income before income tax (provision) benefit and total assets as of and for the three months ended March 31, 2016 and 2015 and total assets as of March 31, 2016:

	As of and for the Three Months Ended March 31, 2016		
	Total Reportable Segments	Consolidation Adjustments and Other	Consolidated
Revenues	\$ 117,964	\$ 2,862	(1) \$ 120,826
Expenses	129,659	12,240	(2) 141,899
Other income, net	(67,810 )	9,175	(3) (58,635 )
Non-Controlling Interests	(2,385 )	2,385	—
Economic (Loss) / (Loss) before income tax benefit	\$(81,890 ) <sup>(4)</sup>	\$ 2,182	\$(79,708 )
Total Assets	\$3,365,352	\$ 995,415	(5) \$4,360,767

  

	For the Three Months Ended March 31, 2015		
	Total Reportable Segments	Consolidation Adjustments and Other	Consolidated
Revenues	\$302,849	\$ 175	(1) \$ 303,024
Expenses	196,149	27,847	(2) 223,996
Other income, net	(1,785 )	9,769	(3) 7,984
Non-Controlling Interests	(2,846 )	2,846	—
Economic Income / Income before income tax provision	\$102,069 <sup>(4)</sup>	\$(15,057 )	\$ 87,012

(1) Represents advisory fees, management fees and carried interest income earned from consolidated VIEs which are eliminated in consolidation. Includes non-cash revenues related to equity awards granted by unconsolidated affiliates to employees of the Company and certain compensation and administrative related expense reimbursements.

(2) Represents the addition of expenses of consolidated funds and VIEs, transaction-related charges and certain compensation and administrative expenses. Transaction-related charges include equity-based compensation charges, the amortization of intangible assets, contingent consideration and certain other charges associated with acquisitions.

(3) Results from the following:

	For the Three Months Ended March 31,	
	2016	2015
Net gains from investment activities	\$30	\$354
Net gains from investment activities of consolidated variable interest entities	1,319	1,328
Income from equity method investments	42	137
Other income, net	7,784	7,950
Total consolidation adjustments	\$9,175	\$9,769

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- (4) The reconciliation of Economic Income to income before income tax (provision) benefit reported in the condensed consolidated statements of operations consists of the following:

	For the Three Months Ended March 31,	
	2016	2015
Economic Income (Loss)	\$(81,890)	\$102,069
Adjustments:		
Net income attributable to Non-Controlling Interests in consolidated entities and appropriated partners' capital	2,035	2,560
Transaction-related charges <sup>(6)</sup>	147	(17,617 )
Total consolidation adjustments and other	2,182	(15,057 )
Income (loss) before income tax (provision) benefit	\$(79,708)	\$87,012

Represents the addition of assets of consolidated funds and VIEs. Upon adoption of new accounting guidance (see (5) note 2), debt issuance costs previously recorded in other assets in the condensed consolidated statements of financial condition were reclassified as a direct deduction of the carrying amount of the related debt arrangement.

Transaction-related charges include equity-based compensation charges, the amortization of intangible assets, (6) contingent consideration and certain other charges associated with acquisitions. Equity-based compensation adjustment includes non-cash revenues and expenses related to equity awards granted by unconsolidated affiliates to employees of the Company.

## 15. SUBSEQUENT EVENTS

On May 5, 2016, the Company declared a cash distribution of \$0.25 per Class A share, which will be paid on May 31, 2016 to holders of record on May 20, 2016.

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OF FINANCIAL CONDITIONAPOLLO GLOBAL MANAGEMENT, LLC  
CONSOLIDATING STATEMENTS OF FINANCIAL CONDITION (Unaudited)  
(dollars in thousands, except share data)

	March 31, 2016			
	Apollo Global Management, LLC and Consolidated Subsidiaries	Consolidated Funds and VIEs	Eliminations	Consolidated
<b>Assets:</b>				
Cash and cash equivalents	\$542,483	\$—	\$—	\$542,483
Cash and cash equivalents held at consolidated funds	—	6,920	—	6,920
Restricted cash	5,356	—	—	5,356
Investments	1,208,361	24,066	(98,868)	1,133,559
<b>Assets of consolidated variable interest entities:</b>				
Cash and cash equivalents	—	33,133	—	33,133
Investments, at fair value	—	964,099	(306)	963,793
Other assets	—	59,582	—	59,582
Carried interest receivable	490,403	—	—	490,403
Due from affiliates	262,638	—	(735)	261,903
Deferred tax assets	650,175	—	—	650,175
Other assets	88,952	7,664	(140)	96,476
Goodwill	88,852	—	—	88,852
Intangible assets, net	28,132	—	—	28,132
<b>Total Assets</b>	<b>\$3,365,352</b>	<b>\$1,095,464</b>	<b>\$(100,049)</b>	<b>\$4,360,767</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Liabilities:</b>				
Accounts payable and accrued expenses	\$98,661	\$—	\$—	\$98,661
Accrued compensation and benefits	50,131	—	—	50,131
Deferred revenue	175,536	—	—	175,536
Due to affiliates	594,254	—	—	594,254
Profit sharing payable	257,504	—	—	257,504
Debt	1,046,012	—	—	1,046,012
<b>Liabilities of consolidated variable interest entities:</b>				
Debt, at fair value	—	878,306	(43,688)	834,618
Other liabilities	—	74,172	(140)	74,032
Due to affiliates	—	735	(735)	—
Other liabilities	36,042	6,983	—	43,025
<b>Total Liabilities</b>	<b>2,258,140</b>	<b>960,196</b>	<b>(44,563)</b>	<b>3,173,773</b>
<b>Shareholders' Equity:</b>				
Apollo Global Management, LLC shareholders' equity:				

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Additional paid in capital	1,957,692	—	—	1,957,692
Accumulated deficit	(1,403,256 )	34,758	(34,756 )	(1,403,254 )
Accumulated other comprehensive income (loss)	(3,531 )	(1,581 )	34	(5,078 )
Total Apollo Global Management, LLC shareholders' equity	550,905	33,177	(34,722 )	549,360
Non-Controlling Interests in consolidated entities	7,673	102,091	(20,764 )	89,000
Non-Controlling Interests in Apollo Operating Group	548,634	—	—	548,634
Total Shareholders' Equity	1,107,212	135,268	(55,486 )	1,186,994
Total Liabilities and Shareholders' Equity	\$3,365,352	\$1,095,464	\$(100,049 )	\$4,360,767

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APOLLO GLOBAL MANAGEMENT, LLC  
CONSOLIDATING STATEMENTS OF FINANCIAL CONDITION (Unaudited)  
(dollars in thousands, except share data)

	December 31, 2015			
	Apollo Global Management, LLC and Consolidated Subsidiaries	Consolidated Funds and VIEs	Eliminations	Consolidated
<b>Assets:</b>				
Cash and cash equivalents	\$612,505	\$—	\$—	\$612,505
Cash and cash equivalents held at consolidated funds	—	4,817	—	4,817
Restricted cash	5,700	—	—	5,700
Investments	1,223,407	28,547	(97,205)	) 1,154,749
<b>Assets of consolidated variable interest entities:</b>				
Cash and cash equivalents	—	56,793	—	56,793
Investments, at fair value	—	910,858	(292)	) 910,566
Other assets	—	63,413	—	63,413
Carried interest receivable	643,907	—	—	643,907
Due from affiliates	248,972	—	(1,137)	) 247,835
Deferred tax assets	646,207	—	—	646,207
Other assets	93,452	2,636	(244)	) 95,844
Goodwill	88,852	—	—	88,852
Intangible assets, net	28,620	—	—	28,620
<b>Total Assets</b>	<b>\$3,591,622</b>	<b>\$1,067,064</b>	<b>\$(98,878)</b>	<b>) \$4,559,808</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Liabilities:</b>				
Accounts payable and accrued expenses	\$92,012	\$—	\$—	\$92,012
Accrued compensation and benefits	54,836	—	—	54,836
Deferred revenue	177,875	—	—	177,875
Due to affiliates	594,536	—	—	594,536
Profit sharing payable	295,674	—	—	295,674
Debt	1,025,255	—	—	1,025,255
<b>Liabilities of consolidated variable interest entities:</b>				
Debt, at fair value	—	843,584	(42,314)	) 801,270
Other liabilities	—	86,226	(244)	) 85,982
Due to affiliates	—	1,137	(1,137)	) —
Other liabilities	38,750	4,637	—	43,387
<b>Total Liabilities</b>	<b>2,278,938</b>	<b>935,584</b>	<b>(43,695)</b>	<b>) 3,170,827</b>
<b>Shareholders' Equity:</b>				
<b>Apollo Global Management, LLC shareholders' equity:</b>				
Additional paid in capital	2,005,509	—	—	2,005,509
Accumulated deficit	(1,348,386)	) 34,468	(34,466)	) (1,348,384)
Accumulated other comprehensive income (loss)	(5,171)	) (2,496)	) 47	) (7,620)
<b>Total Apollo Global Management, LLC shareholders' equity</b>	<b>651,952</b>	<b>31,972</b>	<b>(34,419)</b>	<b>) 649,505</b>
Non-Controlling Interests in consolidated entities	7,817	99,508	(20,764)	) 86,561
Non-Controlling Interests in Apollo Operating Group	652,915	—	—	652,915

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Total Shareholders' Equity	1,312,684	131,480	(55,183	)	1,388,981
Total Liabilities and Shareholders' Equity	\$3,591,622	\$1,067,064	\$ (98,878	)	\$4,559,808

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with Apollo Global Management, LLC's condensed consolidated financial statements and the related notes included within this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements that are subject to known and unknown risks and uncertainties. Actual results and the timing of events may differ significantly from those expressed or implied in such forward-looking statements due to a number of factors, including those included in the section of this report entitled "Risk Factors" in our Form 10-K for the year ended December 31, 2015 filed with the SEC on February 29, 2016 (the "2015 Annual Report"). The highlights listed below have had significant effects on many items within our condensed consolidated financial statements and affect the comparison of the current period's activity with those of prior periods.

General

Our Businesses

Founded in 1990, Apollo is a leading global alternative investment manager. We are a contrarian, value-oriented investment manager in private equity, credit and real estate with significant distressed expertise and a flexible mandate in the majority of our funds which enables our funds to invest opportunistically across a company's capital structure. We raise, invest and manage funds on behalf of some of the world's most prominent pension, endowment and sovereign wealth funds as well as other institutional and individual investors. Apollo is led by our Managing Partners, Leon Black, Joshua Harris and Marc Rowan, who have worked together for more than 26 years and lead a team of 928 employees, including 354 investment professionals, as of March 31, 2016.

Apollo conducts its management and incentive businesses primarily in the United States and substantially all of its revenues are generated domestically. These businesses are conducted through the following three reportable segments:

- (i) Private equity—primarily invests in control equity and related debt instruments, convertible securities and distressed debt instruments;
- (ii) Credit—primarily invests in non-control corporate and structured debt instruments including performing, stressed and distressed instruments across the capital structure; and
- (iii) Real estate—primarily invests in real estate equity for the acquisition and recapitalization of real estate assets, portfolios, platforms and operating companies, and real estate debt including first mortgage and mezzanine loans, preferred equity and commercial mortgage backed securities.

These business segments are differentiated based on the varying investment strategies. The performance is measured by management on an unconsolidated basis because management makes operating decisions and assesses the performance of each of Apollo's business segments based on financial and operating metrics and data that exclude the effects of consolidation of any of the managed funds.

Our financial results vary since carried interest, which generally constitutes a large portion of the income we receive from the funds that we manage, as well as the transaction and advisory fees that we receive, can vary significantly from quarter to quarter and year to year. As a result, we emphasize long-term financial growth and profitability to manage our business.

In addition, the growth in our Fee-Generating AUM during the last year has primarily been in our credit segment. The average management fee rate for these new credit products is at market rates for such products and in certain cases is below our historical rates. Also, due to the complexity of these new product offerings, the Company has incurred and will continue to incur additional costs associated with managing these products. To date, these additional costs have been offset by realized economies of scale and ongoing cost management.

As of March 31, 2016, we had total AUM of \$172.5 billion across all of our businesses. More than 90% of our total AUM was in funds with a contractual life at inception of seven years or more, and 49% of such AUM was in permanent capital vehicles. On December 31, 2013, Fund VIII held a final closing raising a total of \$17.5 billion in third-party capital and approximately \$880 million of additional capital from Apollo and affiliated investors, and as of March 31, 2016, Fund VIII had \$12.7 billion of uncalled commitments remaining. Additionally, Fund VII held a final closing in December 2008, raising a total of \$14.7 billion, and as of March 31, 2016, Fund VII had \$2.5 billion of

uncalled commitments remaining. We have consistently produced attractive long-term investment returns in our traditional private equity funds, generating a 39% gross IRR and a 25% net IRR on a compound

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annual basis from inception through March 31, 2016. Apollo's traditional private equity funds' appreciation was 0.5% for the three months ended March 31, 2016.

For our credit segment, total gross and net returns, excluding assets managed by Athene Asset Management that are not directly invested in Apollo funds and investment vehicles or sub-advised by Apollo, were 1.1% and 0.9%, respectively, for the three months ended March 31, 2016.

For our real estate segment, total gross and net returns for U.S. RE Fund I including co-investment capital were 2.2% and 1.8%, respectively, for the three months ended March 31, 2016.

For further detail related to fund performance metrics across all of our businesses, see "—The Historical Investment Performance of Our Funds."

**Holding Company Structure**

The diagram below depicts our current organizational structure:

Note: The organizational structure chart above depicts a simplified version of the Apollo structure. It does not include all legal entities in the structure. Ownership percentages are as of the date of the filing of this Quarterly Report on Form 10-Q.

(1) The Strategic Investors hold 24.45% of the Class A shares outstanding and 11.25% of the economic interests in the Apollo Operating Group. The Class A shares held by investors other than the Strategic Investors represent 39.16% of the total voting power of our shares entitled to vote and 34.76% of the economic interests in the Apollo Operating Group. Class A shares held by the Strategic Investors do not have voting rights. However, such Class A shares will become entitled to vote upon transfers by a Strategic Investor in accordance with the agreements entered into in connection with the investments made by the Strategic Investors.

(2) Our Managing Partners own BRH Holdings GP, Ltd., which in turn holds our only outstanding Class B share. The Class B share represents 60.84% of the total voting power of our shares entitled to vote but no economic interest in Apollo Global Management, LLC. Our Managing Partners' economic interests are instead represented by their indirect beneficial ownership, through Holdings, of 48.09% of the limited partner interests in the Apollo Operating Group.

(3) Through BRH Holdings, L.P., our Managing Partners indirectly beneficially own through estate planning vehicles, limited partner interests in Holdings.

(4) Holdings owns 53.99% of the limited partner interests in each Apollo Operating Group entity. The AOG Units held by Holdings are exchangeable for Class A shares. Our Managing Partners, through their interests in BRH and Holdings, beneficially own 48.09%

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of the AOG Units. Our Contributing Partners, through their ownership interests in Holdings, beneficially own 5.90% of the AOG Units.

(5) BRH Holdings GP, Ltd. is the sole member of AGM Management, LLC, our manager. The management of Apollo Global Management, LLC is vested in our manager as provided in our operating agreement.

Represents 46.01% of the limited partner interests in each Apollo Operating Group entity, held through the (6) Intermediate Holding Companies. Apollo Global Management, LLC, also indirectly owns 100% of the general partner interests in each Apollo Operating Group entity.

Each of the Apollo Operating Group partnerships holds interests in different businesses or entities organized in different jurisdictions.

Our structure is designed to accomplish a number of objectives, the most important of which are as follows:

We are a holding company that is qualified as a partnership for U.S. federal income tax purposes. Our Intermediate Holding Companies enable us to maintain our partnership status and to meet the qualifying income exception.

We have historically used multiple management companies to segregate operations for business, financial and other reasons. Going forward, we may increase or decrease the number of our management companies or partnerships within the Apollo Operating Group based on our views regarding the appropriate balance between (a) administrative convenience and (b) continued business, financial, tax and other optimization.

**Business Environment**

As a global investment manager, we are affected by numerous factors, including the condition of financial markets and the economy. Price fluctuations within equity, credit, commodity, foreign exchange markets, as well as interest rates, which may be volatile and mixed across geographies, can significantly impact the valuation of our funds' investments and related income we may recognize.

In the U.S., the S&P 500 Index rose by 0.8% in the first quarter of 2016, following an increase of 6.5% in the fourth quarter of 2015. Outside the U.S., global equity markets fell during the first quarter of 2016. The MSCI All Country World ex USA Index declined 1.4% following an increase of 4.2% in the fourth quarter of 2015.

Conditions in the credit markets also have a significant impact on our business. Credit markets generally rose in the first quarter of 2016, with the BofAML HY Master II Index increasing 3.3% and the S&P/LSTA Leveraged Loan Index increasing 1.6%. Benchmark interest rates finished the quarter lower than the prior quarter, following the first increase in the federal funds rate by the Federal Reserve in nearly a decade at the end of 2015. The U.S. 10-year Treasury yield fell approximately 50 basis points in the first quarter to finish the quarter at 1.8%.

Foreign exchange rates can materially impact the valuations of our funds' investments that are denominated in currencies other than the U.S. dollar. Relative to the U.S. dollar, the Euro appreciated 4.8% in the first quarter of 2016 after depreciating 2.9% in the fourth quarter of 2015, while the British pound depreciated 2.5% in the first quarter of 2016 after depreciating by 2.6% in the fourth quarter of 2015. Commodities generally saw slight price increases in the first quarter of 2016, following a particularly weak fourth quarter of 2015 which was driven by depreciation in oil. The price of crude oil rose 3.5% during the first quarter, compared to a decline of 17.9% during the fourth quarter of 2015.

In terms of economic conditions in the U.S., the Bureau of Economic Analysis reported real GDP increased at an annual rate of 0.5% in the first quarter of 2016, the same level growth observed in the fourth quarter of 2015. As of April 2016, the International Monetary Fund estimated that the U.S. economy will expand by 2.6% during 2016. Additionally, the U.S. unemployment rate stands at 5.0%, the same level as of December 31, 2015.

Regardless of the market or economic environment at any given time, Apollo relies on its contrarian, value-oriented approach to consistently invest capital on behalf of its fund investors by focusing on opportunities that management believes are often overlooked by other investors. As such, Apollo deployed \$2.2 billion and \$13.1 billion of capital during the first quarter and the twelve months ended March 31, 2016, respectively. We believe Apollo's expertise in credit and its focus on nine core industry sectors, combined with more than 26 years of investment experience, has allowed Apollo to respond quickly to changing environments. Apollo's core industry sectors include chemicals, natural resources, consumer and retail, distribution and transportation, financial and business services, manufacturing and industrial, media and cable and leisure, packaging and materials and the satellite and wireless industries. Apollo believes that these attributes have contributed to the success of its private equity funds investing in buyouts and credit

opportunities during both expansionary and recessionary economic periods.

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In general, institutional investors continue to allocate capital towards alternative investment managers for more attractive risk-adjusted returns in a low interest rate environment, and we believe the business environment remains generally accommodative to launch new products and pursue attractive strategic growth opportunities. As such, Apollo had \$4.6 billion and \$23.4 billion of capital inflows during the first quarter and the twelve months ended March 31, 2016, respectively. Apollo returned \$1.1 billion and \$8.3 billion of capital and realized gains to the investors in the funds it manages during the first quarter and the twelve months ended March 31, 2016, respectively.

### Managing Business Performance

We believe that the presentation of Economic Income (Loss), or EI, supplements a reader's understanding of the economic operating performance of each of our segments.

#### Economic Income (Loss)

EI has certain limitations in that it does not take into account certain items included under U.S. GAAP. EI represents segment income (loss) before income tax (provision) benefit excluding transaction-related charges arising from the 2007 private placement and any acquisitions. Transaction-related charges include equity-based compensation charges, the amortization of intangible assets, contingent consideration and certain other charges associated with acquisitions. In addition, segment data excludes non-cash revenue and expense related to equity awards granted by unconsolidated affiliates to employees of the Company, compensation and administrative related expense reimbursements from unconsolidated affiliates, as well as the assets, liabilities and operating results of the funds and VIEs that are included in the condensed consolidated financial statements. We believe the exclusion of the non-cash charges related to the 2007 Reorganization for equity-based compensation provides investors with a meaningful indication of our performance because these charges relate to the equity portion of our capital structure and not our core operating performance. Economic Net Income (Loss) represents EI adjusted to reflect income tax (provision) benefit on EI that has been calculated assuming that all income is allocated to Apollo Global Management, LLC, which would occur following an exchange of all AOG Units for Class A shares of Apollo Global Management, LLC. The economic assumptions and methodologies that impact the implied income tax (provision) benefit are similar to those methodologies and certain assumptions used in calculating the income tax (provision) benefit for Apollo's condensed consolidated statements of operations under U.S. GAAP.

We further evaluate EI based on what we refer to as our "management business" and "incentive business". Our management business is generally characterized by the predictability of its financial metrics, including revenues and expenses. The management business includes management fee revenues, advisory and transaction fee revenues, carried interest income from one of our opportunistic credit funds and expenses, each of which we believe are more stable in nature. The financial performance of our incentive business is partially dependent upon quarterly mark-to-market unrealized valuations in accordance with U.S. GAAP guidance applicable to fair value measurements. The incentive business includes carried interest income, income from equity method investments and profit sharing expense that are associated with our general partner interests in the Apollo funds, which are generally less predictable and more volatile in nature.

We believe that EI is helpful for an understanding of our business and that investors should review the same supplemental financial measure that management uses to analyze our segment performance. This measure supplements and should be considered in addition to and not in lieu of the results of operations discussed below in "—Overview of Results of Operations" that have been prepared in accordance with U.S. GAAP. See note 14 to the condensed consolidated financial statements for more details regarding management's consideration of EI.

EI may not be comparable to similarly titled measures used by other companies and is not a measure of performance calculated in accordance with U.S. GAAP. We use EI as a measure of operating performance, not as a measure of liquidity. EI should not be considered in isolation or as a substitute for operating income, net income, operating cash flows, investing and financing activities, or other income or cash flow statement data prepared in accordance with U.S. GAAP. The use of EI without consideration of related U.S. GAAP measures is not adequate due to the adjustments described above. Management compensates for these limitations by using EI as a supplemental measure to U.S. GAAP results, to provide a more complete understanding of our performance as management measures it. A reconciliation of EI to its most directly comparable U.S. GAAP measure of income (loss) before income tax

(provision) benefit can be found in the notes to our condensed consolidated financial statements.

Economic Income (Loss) for the three months ended March 31, 2015 includes a recast of salary, bonus and benefits due to management's change in allocation methodology among the segments in the current period. All prior periods have been recast to conform to the current presentation. The impact to the combined segments total Economic Income (Loss) for all periods was zero. The impact of this change to EI for each segment is reflected in note 14 to the condensed consolidated financial statements.

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## Distributable Earnings

Distributable Earnings (“DE”), as well as DE After Taxes and Related Payables are derived from our segment reported results, and are supplemental non-U.S. GAAP measures to assess performance and amounts available for distribution to Class A shareholders, holders of RSUs that participate in distributions and holders of AOG Units. DE represents the amount of net realized earnings without the effects of the consolidation of any of the affiliated funds. DE, which is a component of EI, is the sum across all segments of (i) total management fees and advisory and transaction fees, excluding monitoring fees received from Athene based on its capital and surplus (as defined in Apollo’s transaction advisory services agreement with Athene), (ii) other income (loss), excluding the gains (losses) arising from the reversal of a portion of the tax receivable agreement liability (iii) realized carried interest income, and (iv) realized investment income, less (x) compensation expense, excluding the expense related to equity-based awards, (y) realized profit sharing expense, and (z) non-compensation expenses, excluding depreciation and amortization expense. DE After Taxes and Related Payables represents DE less estimated current corporate, local and non-U.S. taxes as well as the payable under Apollo’s tax receivable agreement.

## Fee-Related EBITDA

Fee-related EBITDA is a non-U.S. GAAP measure derived from our segment reported results and is used to assess the performance of our operations as well as our ability to service current and future borrowings. Fee-related EBITDA represents management business EI plus amounts for equity-based compensation and depreciation and amortization. “Fee-related EBITDA +100% of net realized carried interest” represents fee-related EBITDA plus realized carried interest less realized profit sharing, combining operating results of the management business and incentive business.

## Operating Metrics

We monitor certain operating metrics that are common to the alternative investment management industry. These operating metrics include Assets Under Management, capital deployed and uncalled commitments.

## Assets Under Management

The table below presents Fee-Generating and Non-Fee-Generating AUM by segment as of March 31, 2016 and 2015 and December 31, 2015:

	As of March 31, 2016			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Fee-Generating	\$29,325	\$104,904	\$6,844	\$141,073
Non-Fee-Generating	8,377	18,950	4,113	31,440
Total Assets Under Management	\$37,702	\$123,854	\$10,957	\$172,513

	As of March 31, 2015			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Fee-Generating	\$30,199	\$94,858	\$6,195	\$131,252
Non-Fee-Generating	10,334	18,061	3,301	31,696
Total Assets Under Management	\$40,533	\$112,919	\$9,496	\$162,948

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	As of December 31, 2015			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Fee-Generating	\$29,258	\$101,522	\$7,317	\$138,097
Non-Fee-Generating	8,244	19,839	3,943	32,026
Total Assets Under Management	\$37,502	\$121,361	\$11,260	\$170,123

The table below presents AUM with Future Management Fee Potential, which is a component of Non-Fee-Generating AUM, for each of Apollo's three segments as of March 31, 2016 and 2015 and December 31, 2015.

	As of March 31, 2016	As of March 31, 2015	As of December 31, 2015
	(in millions)		
Private Equity	\$2,052	\$1,889	\$ 2,093
Credit	6,098	6,506	5,763
Real Estate	975	670	986
Total AUM with Future Management Fee Potential	\$9,125	\$9,065	\$ 8,842

The following table presents the components of Carry-Eligible AUM for each of Apollo's three segments as of March 31, 2016 and 2015 and December 31, 2015:

	As of March 31, 2016			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Carry-Generating AUM	\$9,008	\$22,985	\$510	\$32,503
AUM Not Currently Generating Carry	7,276	16,038	756	24,070
Uninvested Carry-Eligible AUM	16,467	9,193	1,007	26,667
Total Carry-Eligible AUM	\$32,751	\$48,216	\$2,273	\$83,240

	As of March 31, 2015			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Carry-Generating AUM	\$13,507	\$20,594	\$672	\$34,773
AUM Not Currently Generating Carry	3,100	12,051	808	15,959
Uninvested Carry-Eligible AUM	18,695	9,562	550	28,807
Total Carry-Eligible AUM	\$35,302	\$42,207	\$2,030	\$79,539

	As of December 31, 2015			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Carry-Generating AUM	\$9,461	\$16,923	\$516	\$26,900
AUM Not Currently Generating Carry	6,793	21,583	865	29,241

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Uninvested Carry-Eligible AUM	16,528	8,701	1,059	26,288
Total Carry-Eligible AUM	\$32,782	\$47,207	\$2,440	\$82,429

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The following table presents AUM Not Currently Generating Carry for funds that have commenced investing capital for more than 24 months as of March 31, 2016 and the corresponding appreciation required to reach the preferred return or high watermark in order to generate carried interest:

Category / Fund	Invested AUM Not Currently Generating Carry (in millions)	Investment Period Active > 24 Months	Appreciation Required to Achieve Carry <sup>(1)</sup>
Private Equity:			
Fund VIII	\$5,434	\$ 5,434	5%
Other PE	1,842	1,283	24%
Total Private Equity	7,276	6,717	8%
Credit:			
Drawdown	5,277	4,507	26%
		551	< 250bps
Liquid/Performing	10,761	1,034	250-500bps
		1,933	> 500bps
Permanent capital vehicles ex Athene Non-Sub-Advised	—	—	NM
Total Credit	16,038	8,025	19%
Real Estate:			
Total Real Estate	756	395	> 500bps
Total	\$24,070	\$ 15,137	

(1) All investors in a given fund are considered in aggregate when calculating the appreciation required to achieve carry presented above. Appreciation required to achieve carry may vary by individual investor.

The components of Fee-Generating AUM by segment as of March 31, 2016 and 2015 and December 31, 2015 are presented below:

	As of March 31, 2016			
	Private Equity (in millions)	Credit	Real Estate	Total
Fee-Generating AUM based on capital commitments	\$20,319	\$6,042	\$376	\$26,737
Fee-Generating AUM based on invested capital	8,209	4,279	3,799	16,287
Fee-Generating AUM based on gross/adjusted assets	378	86,161	2,580	89,119
Fee-Generating AUM based on NAV	419	8,422	89	8,930
Total Fee-Generating AUM	\$29,325 <sup>(1)</sup>	\$104,904	\$6,844	\$141,073

(1) The weighted average remaining life of the private equity funds excluding permanent capital vehicles at March 31, 2016 was 70 months.

	As of March 31, 2015			
	Private Equity (in millions)	Credit	Real Estate	Total
Fee-Generating AUM based on capital commitments	\$20,071	\$6,059	\$7	\$26,137
Fee-Generating AUM based on invested capital	9,677	4,328	4,024	18,029

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Fee-Generating AUM based on gross/adjusted assets	451	78,270	2,046	80,767
Fee-Generating AUM based on NAV	—	6,201	118	6,319
Total Fee-Generating AUM	\$30,199 <sup>(1)</sup>	\$94,858	\$6,195	\$131,252

(1) The weighted average remaining life of the private equity funds excluding permanent capital vehicles at March 31, 2015 was 70 months.

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	As of December 31, 2015			
	Private Equity	Credit	Real Estate	Total
	(in millions)			
Fee-Generating AUM based on capital commitments	\$20,315	\$5,787	\$376	\$26,478
Fee-Generating AUM based on invested capital	8,094	3,860	4,180	16,134
Fee-Generating AUM based on gross/adjusted assets	506	83,728	2,671	86,905
Fee-Generating AUM based on NAV	343	8,147	90	8,580
Total Fee-Generating AUM	\$29,258 <sup>(1)</sup>	\$101,522	\$7,317	\$138,097

(1) The weighted average remaining life of the private equity funds excluding permanent capital vehicles at December 31, 2015 was 73 months.

The following table presents total AUM and Fee-Generating AUM amounts for our private equity segment:

	Total AUM		Fee-Generating AUM			
	As of March 31,		As of December 31		As of December 31	
	2016	2015	2015	2016	2015	
	(in millions)					
Traditional Private Equity Funds <sup>(1)</sup>	\$30,647	\$34,998	\$30,665	\$24,826	\$27,168	\$24,826
Natural Resources	3,120	1,346	2,909	2,654	1,295	2,436
Other <sup>(2)</sup>	3,935	4,189	3,928	1,845	1,736	1,996
Total	\$37,702	\$40,533	\$37,502	\$29,325	\$30,199	\$29,258

(1) Refers to Apollo Investment Fund I, L.P. ("Fund I"), AIF II, L.P. ("Fund II"), MIA, Apollo Investment Fund III, L.P. (together with its parallel funds, "Fund III"), Fund IV, Fund V, Fund VI, Fund VII and Fund VIII.

(2) Includes co-investments contributed to Athene by AAA through its investment in AAA Investments as discussed in note 12 of the condensed consolidated financial statements.

The following table presents total AUM and Fee-Generating AUM amounts for our credit segment by category type:

	Total AUM		Fee-Generating AUM			
	As of March 31,		As of December 31		As of December 31	
	2016	2015	2015	2016	2015	2015
	(in millions)					
Liquid/Performing	\$36,789	\$35,094	\$37,242	\$30,903	\$30,006	\$30,603
Drawdown	20,088	18,395	19,112	11,743	10,317	11,130
Permanent capital vehicles ex Athene Non-Sub-Advised <sup>(1)</sup>	14,993	12,117	15,058	10,274	7,222	9,840
Athene Non-Sub-Advised <sup>(1)</sup>	51,984	47,313	49,949	51,984	47,313	49,949
Total	\$123,854	\$112,919	\$121,361	\$104,904	\$94,858	\$101,522

(1) As of March 31, 2016, Athene Non-Sub-Advised includes \$46.6 billion of Athene Asset Management AUM and \$5.4 billion of AUM related to Athene Germany (for which a different Apollo subsidiary provides investment advisory services), respectively, but excludes \$13.9 billion of assets that were either sub-advised by Apollo or invested in funds and investment vehicles managed by Apollo.



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The following table presents total AUM and Fee-Generating AUM amounts for our real estate segment:

Total AUM		Fee-Generating AUM				
As of		As of		As of		
March 31,		December		December		
2016	2015	2015	2016	2015	2015	
(in millions)						
Debt	\$7,768	\$6,965	\$7,737	\$5,335	\$5,026	\$5,477
Equity	3,189	2,531	3,523	1,509	1,169	1,840
Total	\$10,957	\$9,496	\$11,260	\$6,844	\$6,195	\$7,317

The following tables summarize changes in total AUM for each of Apollo's three segments for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31,				2015			
	Private Equity	Credit	Real Estate	Total	Private Equity	Credit	Real Estate	Total
(in millions)								
Change in Total AUM <sup>(1)</sup> :								
Beginning of Period	\$37,502	\$121,361	\$11,260	\$170,123	\$41,299	\$108,960	\$9,538	\$159,797
Inflows	482	3,663	432	4,577	53	4,386	461	4,900
Outflows <sup>(2)</sup>	(306 )	(1,374 )	—	(1,680 )	(470 )	(27 )	(21 )	(518 )
Net Flows	176	2,289	432	2,897	(417 )	4,359	440	4,382
Realizations	(21 )	(320 )	(798 )	(1,139 )	(611 )	(342 )	(426 )	(1,379 )
Market Activity <sup>(3)(4)</sup>	45	524	63	632	262	(58 )	(56 )	148
End of Period	\$37,702	\$123,854	\$10,957	\$172,513	\$40,533	\$112,919	\$9,496	\$162,948

At the individual segment level, inflows include new subscriptions, commitments, capital raised, other increases in available capital, purchases and acquisitions. Outflows represent redemptions and other decreases in available capital. Realizations represent fund distributions of realized proceeds. Market activity represents gains (losses), the impact of foreign exchange rate fluctuations and other income.

(1) Outflows for Total AUM include redemptions of \$347.3 million and \$47.3 million during the years ended March 31, 2016 and 2015, respectively.

(2) Includes foreign exchange impacts of \$59.8 million, \$425.5 million and \$9.6 million for private equity, credit and real estate, respectively, during the three months ended March 31, 2016.

(3) Includes foreign exchange impacts of \$(172.0) million, \$(445.3) million and \$(159.6) million for private equity, credit and real estate, respectively, during the three months ended March 31, 2015.

#### Assets Under Management

Total AUM was \$172.5 billion at March 31, 2016, an increase of \$2.4 billion, or 1.4%, compared to \$170.1 billion at December 31, 2015. The net increase was primarily due to:

Net flows of \$2.9 billion primarily related to:

a \$2.3 billion increase related to funds we manage in the credit segment primarily consisting of subscriptions of \$1.4 billion, an increase in Assets Under Management relating to Athene Holding of \$1.3 billion, \$0.6 billion in acquisitions by MidCap, and net segment transfers of \$0.2 billion, offset by a decrease in leverage of \$1.0 billion primarily attributable to certain credit hedge funds and redemptions of \$0.3 billion;

a \$0.2 billion increase related to funds we manage in the private equity segment consisting of subscriptions attributable to Apollo Special Situations Fund, L.P. of \$0.3 billion and ANRP II of \$0.2 billion, offset by net segment transfers of \$0.3 billion; and

a \$0.4 billion increase related to funds we manage in the real estate segment primarily consisting of subscriptions of \$0.2 billion, net segment transfers of \$0.1 billion and a change in leverage of \$0.1 billion.

Market activity of \$0.6 billion primarily related to \$0.5 billion of appreciation in the funds we manage in the credit segment.

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Offsetting these increases were:

Realizations of \$1.1 billion primarily related to:

\$0.8 billion related to funds we manage in the real estate segment primarily consisting of distributions of \$0.4 billion from our real estate debt funds and \$0.4 billion from our real estate equity funds; and  
 \$0.3 billion related to funds we manage in the credit segment primarily consisting of distributions of \$0.1 billion and \$0.1 billion in drawdown funds and liquid/performing funds, respectively.

The following tables summarize changes in Fee-Generating AUM for each of Apollo's three segments for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31,				2015			
	Private Equity	Credit	Real Estate	Total	Private Equity	Credit	Real Estate	Total
	(in millions)							
Change in Fee-Generating AUM <sup>(1)</sup> :								
Beginning of Period	\$29,258	\$101,522	\$7,317	\$138,097	\$30,285	\$92,192	\$6,237	\$128,714
Inflows	281	3,891	117	4,289	—	3,300	322	3,622
Outflows <sup>(2)</sup>	(214)	(608)	(46)	(868)	(23)	(306)	(111)	(440)
Net Flows	67	3,283	71	3,421	(23)	2,994	211	3,182
Realizations <sup>(3)</sup>	—	(179)	(547)	(726)	(62)	(305)	(222)	(589)
Market Activity <sup>(4)</sup>	—	278	3	281	(1)	(23)	(31)	(55)
End of Period	\$29,325	\$104,904	\$6,844	\$141,073	\$30,199	\$94,858	\$6,195	\$131,252

At the individual segment level, inflows include new subscriptions, commitments, capital raised, other increases in available capital, purchases and acquisitions. Outflows represent redemptions and other decreases in available capital. Realizations represent fund distributions of realized proceeds. Market activity represents gains (losses), the impact of foreign exchange rate fluctuations and other income.

(1) Outflows for Fee-Generating AUM include redemptions of \$290.0 million and \$26.7 million during the three months ended March 31, 2016 and 2015, respectively.

(2) Includes foreign exchange impacts of \$386.6 million and \$15.5 million for credit and real estate, respectively, during the three months ended March 31, 2016.

(3) Includes foreign exchange impacts of \$(351.0) million and \$(87.7) million for credit and real estate, respectively, during the three months ended March 31, 2015.

Total Fee-Generating AUM was \$141.1 billion at March 31, 2016, an increase of \$3.0 billion or 2.2%, compared to \$138.1 billion at December 31, 2015. The net increase was primarily due to:

Net flows of \$3.4 billion primarily related to:

a \$3.3 billion increase related to funds we manage in the credit segment primarily consisting of a \$1.3 billion increase in Assets Under Management relating to Athene Holding, fee-generating capital deployment of \$1.0 billion, subscriptions of \$0.7 billion, \$0.6 billion in acquisitions by MidCap, an increase in leverage of \$0.2 billion and \$0.1 billion of net segment transfers. This was partially offset by \$0.3 billion of redemptions and \$0.3 billion of funds no longer generating fees.

Market activity of \$0.3 billion primarily related to appreciation in the funds we manage in the credit segment.

Offsetting these increases were:

Realizations of \$0.7 billion primarily related to:

\$0.5 billion related to funds we manage in the real estate segment primarily driven by distributions of \$0.3 billion from our real estate debt funds and \$0.3 billion from our real estate equity funds; and

\$0.2 billion related to funds we manage in the credit segment primarily driven by certain of our liquid/performing funds, including returns to CLO investors, and distributions of \$0.1 billion from permanent capital vehicles.

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## Capital Deployed and Uncalled Commitments

Capital deployed is the aggregate amount of capital that has been invested during a given period by our drawdown funds, SIAs that have a defined maturity date and funds and SIAs in our real estate debt strategy. Uncalled commitments, by contrast, represents unfunded capital commitments that certain of Apollo's funds and SIAs have received from fund investors to fund future or current fund investments and expenses.

Capital deployed and uncalled commitments are indicative of the pace and magnitude of fund capital that is deployed or will be deployed, and which therefore could result in future revenues that include management fees, transaction fees and incentive income to the extent they are fee-generating. Capital deployed and uncalled commitments can also give rise to future costs that are related to the hiring of additional resources to manage and account for the additional capital that is deployed or will be deployed. Management uses capital deployed and uncalled commitments as key operating metrics since we believe the results measure our fund's investment activities.

## Capital Deployed

The following table summarizes by segment the capital deployed for funds and SIAs with a defined maturity date and certain funds and SIAs in Apollo's real estate debt strategy during the specified reporting periods:

	For the Three Months Ended March 31, 2016 2015 (in millions)	
Private Equity	\$501	\$1,016
Credit	1,337	760
Real Estate <sup>(1)</sup>	334	465
Total capital deployed	\$2,172	\$2,241

<sup>(1)</sup> Included in capital deployed is \$302.0 million and \$418.0 million for the three months ended March 31, 2016 and 2015, respectively, related to funds in Apollo's real estate debt strategy.

## Uncalled Commitments

The following table summarizes the uncalled commitments by segment during the specified reporting periods:

	As of March 31, 2016 (in millions)	As of December 31, 2015
Private Equity	\$19,278	\$19,487
Credit	8,085	8,557
Real Estate	1,296	984
Total uncalled commitments <sup>(1)</sup>	\$28,659	\$29,028

As of March 31, 2016 and December 31, 2015, \$25.6 billion and \$26.1 billion, respectively, represented the <sup>(1)</sup> amount of capital available for investment or reinvestment subject to the provisions of the applicable limited partnership agreements or other governing agreements of our funds.

## The Historical Investment Performance of Our Funds

Below we present information relating to the historical performance of our funds, including certain legacy Apollo funds that do not have a meaningful amount of unrealized investments, and in respect of which the general partner interest has not been contributed to us.

When considering the data presented below, you should note that the historical results of our funds are not indicative of the future results that you should expect from such funds, from any future funds we may raise or from your investment in our Class A shares.

An investment in our Class A shares is not an investment in any of the Apollo funds, and the assets and revenues of our funds are not directly available to us. The historical and potential future returns of the funds we manage are not directly linked to returns on our Class A shares. Therefore, you should not conclude that continued positive performance of the funds we manage will necessarily result in positive returns on an investment in our Class A shares. However, poor performance of the funds that we

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manage would cause a decline in our revenue from such funds, and would therefore have a negative effect on our performance and in all likelihood the value of our Class A shares.

Moreover, the historical returns of our funds should not be considered indicative of the future results you should expect from such funds or from any future funds we may raise. There can be no assurance that any Apollo fund will continue to achieve the same results in the future.

Finally, our private equity IRRs have historically varied greatly from fund to fund. For example, Fund IV generated a 12% gross IRR and a 9% net IRR since its inception through March 31, 2016, while Fund V generated a 61% gross IRR and a 44% net IRR since its inception through March 31, 2016. Accordingly, the IRR going forward for any current or future fund may vary considerably from the historical IRR generated by any particular fund, or for our private equity funds as a whole. Future returns will also be affected by the applicable risks, including risks of the industries and businesses in which a particular fund invests. See “Item 1A. Risk Factors—Risks Related to Our Businesses—The historical returns attributable to our funds should not be considered as indicative of the future results of our funds or of our future results or of any returns expected on an investment in our Class A shares” in the 2015 Annual Report.

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## Investment Record

The following table summarizes the investment record by segment of Apollo's significant drawdown funds and SIAs that have a defined maturity date in which investors make a commitment to provide capital at the formation of such funds and deliver capital when called as investment opportunities become available. The funds included in the investment record table below have greater than \$500 million of AUM and/or form part of a flagship series of funds. The SIAs included in the investment record table below have greater than \$200 million of AUM and did not predominantly invest in other Apollo funds or SIAs.

All amounts are as of March 31, 2016, unless otherwise noted:

(\$ in millions)	Vintage Year	Total AUM	Committed Capital	Total Invested Capital <sup>(1)</sup>	Realized Value <sup>(1)</sup>	Remaining Cost <sup>(1)</sup>	Unrealized Value <sup>(1)</sup>	Total Value <sup>(1)</sup>	As of March 31, 2016	
									Gross IRR <sup>(1)</sup>	Net IRR <sup>(1)</sup>
Private Equity:										
Fund VIII	2013	\$18,807	\$18,377	\$5,035	\$170	\$4,889	\$5,661	\$5,831	19 %	4 %
Fund VII	2008	7,481	14,677	15,881	28,498	3,975	4,299	32,797	35	27
Fund VI	2006	3,923	10,136	12,457	17,948	3,560	3,181	21,129	12	10
Fund V	2001	384	3,742	5,192	12,681	154	125	12,806	61	44
Fund I, II, III, IV & MIA <sup>(3)</sup>	Various	52	7,320	8,753	17,398	—	37	17,435	39	26
Traditional Private Equity Funds <sup>(4)</sup>										
		\$30,647	\$54,252	\$47,318	\$76,695	\$12,578	\$13,303	\$89,998	39 %	25 %
AION	2013	742	826	277	89	167	166	255	10 %	(6 %) %
ANRP I	2012	1,183	1,323	951	213	807	767	980	2	(4 )
ANRP II <sup>(5)</sup>	—	1,937	1,954	387	36	357	348	384	NM	(2) NM (2)
Total Private Equity <sup>(10)</sup>		\$34,509	\$58,355	\$48,933	\$77,033	\$13,909	\$14,584	\$91,617		
Credit:										
Credit Opportunity Funds										
COF III	2014	\$2,968	\$3,426	\$3,521	\$868	\$2,526	\$2,036	\$2,904	(14 )%	(15 )%
COF I & II	2008	443	3,068	3,787	7,353	150	154	7,507	23	20
European Principal Finance Funds										
EPF II <sup>(6)</sup>	2012	3,810	3,455	3,553	1,219	2,335	3,101	4,320	17	8
EPF I <sup>(6)</sup>	2007	431	1,474	1,937	3,058	19	192	3,250	23	17
Structured Credit Funds										
FCI II	2013	2,322	1,555	1,710	382	1,544	1,924	2,306	24	18
FCI	2012	1,011	559	1,124	702	762	808	1,510	16	13
SCRF III <sup>(13)</sup>	2015	963	1,238	1,104	252	742	917	1,169	3	2
SCRF I & II <sup>(13)</sup>	Various	11	222	706	871	8	11	882	27	21
Other										
Drawdown Funds & SIAs <sup>(7)</sup>	Various	6,107	7,943	6,594	6,422	2,070	1,706	8,128	9	6

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Total Credit <sup>(11)</sup>		\$18,066	\$22,940	\$24,036	\$21,127	\$10,156	\$10,849	\$31,976				
Real Estate:												
U.S. RE Fund II <sup>(5)</sup>	—	\$404	\$395	\$259	\$12	\$255	\$266	\$278	NM	(2)	NM	(2)
U.S. RE Fund I <sup>(8)</sup>	2012	563	659	634	518	300	382	900	18	%	14	%
AGRE Debt Fund I	2011	914	1,583	1,287	896	602	576	1,472	8		6	
CPI Funds <sup>(9)</sup>	Various	1,030	5,024	2,535	2,547	391	144	2,691	16		12	
Total Real Estate <sup>(12)</sup>		\$2,911	\$7,661	\$4,715	\$3,973	\$1,548	\$1,368	\$5,341				

(1) Refer to the definitions of Total Invested Capital, Realized Value, Remaining Cost, Unrealized Value, Total Value, Gross IRR and Net IRR described elsewhere in this report.

(2) Returns have not been presented as the fund commenced investing capital less than 24 months prior to the period indicated and therefore such return information was deemed not meaningful.

(3) The general partners and managers of Funds I, II and MIA, as well as the general partner of Fund III, were excluded assets in connection with the 2007 Reorganization. As a result, Apollo did not receive the economics associated with these entities. The investment performance of these funds, combined with Fund IV, is presented to illustrate fund performance associated with Apollo's Managing Partners and other investment professionals.

(4) Total IRR is calculated based on total cash flows for all funds presented.

(5) ANRP II and U.S. RE Fund II were launched prior to March 31, 2016 and have not established their vintage year.

(6) Funds are denominated in Euros and historical figures are translated into U.S. dollars at an exchange rate of €1.00 to \$1.14 as of March 31, 2016.

(7) Amounts presented have been aggregated for (i) drawdown funds with AUM greater than \$500 million that do not form part of a flagship series of funds and (ii) SIAs with AUM greater than \$200 million that do not predominantly invest in other Apollo funds or SIAs. Certain SIAs' historical figures are denominated in Euros and translated into U.S. dollars at an exchange rate of €1.00 to \$1.14 as of March 31, 2016. Additionally, certain SIAs totaling \$1.6 billion of AUM have been excluded from Total Invested Capital, Realized Value, Remaining Cost, Unrealized Value and Total Value. These SIAs have an

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open ended life and a significant turnover in their portfolio assets due to the ability to recycle capital. These SIAs had \$8.5 billion of Total Invested Capital through March 31, 2016.

U.S. RE Fund I, a closed-end private investment fund, has \$150 million of co-investment commitments raised, (8) which are included in the figures in the table. A co-invest entity within U.S. RE Fund I is denominated in GBP and translated into U.S. dollars at an exchange rate of £1.00 to \$1.44 as of March 31, 2016.

As part of the acquisition of Citi Property Investors (“CPI”), Apollo acquired general partner interests in fully invested funds. CPI Funds refers to CPI Capital Partners North America, CPI Capital Partners Asia Pacific, CPI Capital Partners Europe and other CPI funds or individual investments of which Apollo is not the general partner or manager and only receives fees pursuant to either a sub-advisory agreement or an investment management and administrative agreement. For CPI Capital Partners North America, CPI Capital Partners Asia Pacific and (9) Capital Partners Europe, the gross and net IRRs are presented in the investment record table since acquisition on November 12, 2010. The aggregate net IRR for these funds from their inception to March 31, 2016 was (1)%. This net IRR was primarily achieved during a period in which Apollo did not make the initial investment decisions and Apollo only became the general partner or manager of these funds upon completing the acquisition on November 12, 2010.

(10) Certain private equity co-investment vehicles and funds with AUM less than \$500 million have been excluded. These co-investment vehicles and funds had \$3.2 billion of aggregate AUM as of March 31, 2016.

(11) Certain credit funds and SIAs with AUM less than \$500 million and \$200 million, respectively, have been excluded. These funds and SIAs had \$2.0 billion of aggregate AUM as of March 31, 2016.

(12) Certain accounts owned by or related to Athene, certain co-investment vehicles and certain funds with AUM less than \$500 million have been excluded. These accounts, co-investment vehicles and funds had \$5.1 billion of aggregate AUM as of March 31, 2016.

(13) Remaining cost for certain of our credit funds may include physical cash called, invested or reserved for certain levered investments.

## Private Equity

The following table summarizes the investment record for distressed investments made in our traditional private equity fund portfolios, since the Company’s inception. All amounts are as of March 31, 2016:

	Total Invested Capital (in millions)	Total Value	Gross IRR
Distressed for Control	\$6,898	\$ 18,055	29 %
Non-Control Distressed	6,250	8,601	71
Total	13,148	26,656	49
Corporate Carve-outs, Opportunistic Buyouts and Other Credit <sup>(1)</sup>	34,170	63,342	22
Total	\$47,318	\$ 89,998	39 %

(1) Other Credit is defined as investments in debt securities of issuers other than portfolio companies that are not considered to be distressed.

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The following tables provide additional detail on the composition of the Fund VIII, Fund VII, Fund VI and Fund V private equity portfolios based on investment strategy. Amounts for Fund I, II, III and IV are included in the table above but not presented below as their remaining value is less than \$100 million or the fund has been liquidated. All amounts are as of March 31, 2016:

Fund VIII<sup>(1)</sup>

	Total Invested Capital	Total Value
	(in millions)	
Corporate Carve-outs	\$2,222	\$ 2,421
Opportunistic Buyouts	2,341	2,909
Distressed	472	501
Total	\$5,035	\$ 5,831

Fund VII<sup>(1)</sup>

	Total Invested Capital	Total Value
	(in millions)	
Corporate Carve-outs	\$2,298	\$ 5,432
Opportunistic Buyouts	4,111	9,223
Distressed/Other Credit <sup>(2)</sup>	9,472	18,142
Total	\$15,881	\$ 32,797

## Fund VI

	Total Invested Capital	Total Value
	(in millions)	
Corporate Carve-outs	\$3,216	\$ 3,926
Opportunistic Buyouts	6,555	12,257
Distressed/Other Credit <sup>(2)</sup>	2,686	4,946
Total	\$12,457	\$ 21,129

## Fund V

	Total Invested Capital	Total Value
	(in millions)	
Corporate Carve-outs	\$1,605	\$ 4,977
Opportunistic Buyouts	2,165	5,332
Distressed	1,422	2,497
Total	\$5,192	\$ 12,806

Committed capital less unfunded capital commitments for Fund VIII and Fund VII was \$5.7 billion and \$13.8 billion, respectively, which represents capital commitments from limited partners to invest in such funds less capital that is available for investment or reinvestment subject to the provisions of the applicable limited partnership agreement or other governing agreements.

(1) Capital that is available for investment or reinvestment subject to the provisions of the applicable limited partnership agreement or other governing agreements.

(2) The Distressed investment strategy includes distressed for control, non-control distressed and other credit. During the recovery and expansionary periods of 1994 through 2000 and late 2003 through the first half of 2007, our private equity funds invested or committed to invest approximately \$13.7 billion primarily in traditional and corporate partner buyouts. During the recessionary periods of 1990 through 1993, 2001 through late 2003 and the recessionary and post recessionary periods (beginning the second half of 2007 through March 31, 2016), our private equity funds have invested \$36.7 billion, of which \$18.4 billion was in distressed buyouts and debt investments when the debt securities of quality companies traded at deep discounts to par value. Our average entry multiple for Fund VIII, VII,

VI and V was 5.8x, 6.1x, 7.7x and 6.6x, respectively, as of March 31,

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2016, and actively investing funds may include committed investments not yet closed. Our average entry multiple for a private equity fund is the average of the total enterprise value over an applicable adjusted earnings before interest, taxes, depreciation and amortization which may incorporate certain adjustments based on investment team's estimate and we believe captures the true economics of our funds' investments in portfolio companies.

**Credit**

The following table presents the AUM and gross and net returns information for Apollo's credit segment by category type:

Category	As of March 31, 2016				Gross Returns	Net Returns
	AUM	Fee-Generating AUM	Carry-Eligible AUM	Carry-Generating AUM	For the Three Months Ended March 31, 2016 <sup>(1)</sup>	For the Three Months Ended March 31, 2016 <sup>(1)</sup>
	(in millions)					
Liquid/Performing	\$36,789	\$ 30,903	\$ 21,218	\$ 8,529	1.1%	1.0%
Drawdown <sup>(2)</sup>	20,088	11,743	17,936	5,973	1.6	1.2
Permanent capital vehicles ex Athene Non-Sub-Advised <sup>(3)</sup>	14,993	10,274	9,062	8,483	0.5	(0.2)
Athene Non-Sub-Advised <sup>(3)</sup>	51,984	51,984	—	—	N/A	N/A
Total Credit	\$123,854	\$ 104,904	\$ 48,216	\$ 22,985	1.1%	0.9%

(1) The gross and net returns for the three months ended March 31, 2016 for total credit excludes assets managed by AAM that are not directly invested in Apollo funds and investment vehicles or sub-advised by Apollo.

(2) As of March 31, 2016, significant drawdown funds and SIAs had inception-to-date gross and net IRRs of 16.1% and 12.3%, respectively. Significant drawdown funds and SIAs include funds and SIAs with AUM greater than \$200 million that do not predominantly invest in other Apollo funds or SIAs.

(3) As of March 31, 2016, Athene Non-Sub-Advised includes \$46.6 billion and \$5.4 billion of AUM of Athene Asset Management and Athene Germany (for which a different Apollo subsidiary provides investment advisory services), respectively, but excludes \$13.9 billion of AUM that was either sub-advised by Apollo or invested in funds and investment vehicles managed by Apollo.

**Liquid/Performing**

The following table summarizes the investment record for funds in the liquid/performing category within Apollo's credit segment. The significant funds included in the investment record table below have greater than \$200 million of AUM and do not predominantly invest in other Apollo funds or SIAs.

Vintage Year	Total AUM	Net Returns	
		For the Three Months Ended March 31, 2016	For the Three Months Ended March 31, 2015
	(in millions)		
Credit:			
Hedge Funds <sup>(1)</sup>	Various	\$ 6,353	2% 2%
CLOs <sup>(2)</sup>	Various	13,783	2 2
SIAs / Other <sup>(3)</sup>	Various	15,503	— 2
Total		\$ 35,639	

- (1) Hedge funds includes Apollo Credit Strategies Master Fund Ltd., Apollo Credit Master Fund Ltd., Apollo Credit Short Opportunities Fund and Apollo Value Strategic Fund, L.P.
- (2) CLO returns are calculated based on gross return on invested assets, which excludes cash.
- (3) SIAs / Other excludes \$1.2 billion of AUM related to advisory assets under management.

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## Permanent Capital

The following table summarizes the investment record for our permanent capital vehicles by segment, excluding AAA, assets managed by Athene Asset Management and another affiliate of Apollo that provides advisory services to Athene Germany:

	IPO Year <sup>(2)</sup>	Total AUM	Total Returns <sup>(1)</sup>			
			For the Three Months Ended March 31, 2016		For the Three Months Ended March 31, 2015	
Credit:		(in millions)				
MidCap <sup>(3)</sup>	N/A	\$ 5,843	NM	<sup>(4)</sup>	NM	<sup>(4)</sup>
AIF	2013	363	1	%	4	%
AFT	2011	414	2		9	
AMTG <sup>(5)</sup>	2011	3,662	16		4	
AINV <sup>(6)</sup>	2004	5,382	10		6	
Real Estate:						
ARI	2009	2,920	(3	)%	8	%
Total		\$ 18,584				

(1) Total returns are based on the change in closing trading prices during the respective periods presented taking into account dividends and distributions, if any, as if they were reinvested without regard to commission.

(2) IPO year represents the year in which the vehicle commenced trading on a national securities exchange.

(3) MidCap is not a publicly traded vehicle and therefore IPO year is not applicable.

(4) Returns have not been presented as the Permanent Capital Vehicle commenced investing capital less than 24 months prior to the period indicated and therefore such return information was deemed not meaningful.

All amounts are as of December 31, 2015, except for total returns. Refer to [www.apolloresidentialmortgage.com](http://www.apolloresidentialmortgage.com) (5) for the most recent financial information on AMTG. The information contained on AMTG's website is not part of this report.

All amounts are as of December 31, 2015, except for total returns. Refer to [www.apolloic.com](http://www.apolloic.com) for the most recent financial information on AINV. The information contained on AINV's website is not part of this report. Includes (6) \$1.4 billion of AUM related to a non-traded business development company sub-advised by Apollo. Total returns exclude performance of the non-traded business development company.

## Athene and SIAs

As of March 31, 2016, Athene Asset Management had \$60.4 billion of total AUM in accounts owned by or related to Athene, of which approximately \$13.9 billion, was either sub-advised by Apollo or invested in Apollo funds and investment vehicles. Of the approximately \$13.9 billion of AUM, the vast majority were in sub-advisory managed accounts that manage high grade credit asset classes, such as CLO debt, commercial mortgage backed securities, and insurance-linked securities. As of March 31, 2016, Apollo had \$5.4 billion of total AUM related to Athene Germany, for which another Apollo subsidiary provides investment advisory services.

As of March 31, 2016, Apollo managed approximately \$18 billion of total AUM in SIAs, which include certain SIAs in the investment record tables above and capital deployed from certain SIAs across Apollo's private equity, credit and real estate funds.

## Overview of Results of Operations

## Revenues

Advisory and Transaction Fees from Affiliates, Net. As a result of providing advisory services with respect to actual and potential private equity, credit, and real estate investments, we are entitled to receive fees for transactions related to the acquisition and, in certain instances, disposition of portfolio companies as well as fees for ongoing monitoring of portfolio company operations and directors' fees. We also receive advisory fees for advisory services provided to certain credit funds. In addition, monitoring fees are generated on certain structured portfolio company investments. Under the terms of the limited partnership agreements for certain funds, the management fee payable by the funds may be subject to a reduction based on a certain percentage of such advisory and transaction fees, net of applicable broken deal costs ("Management Fee Offset"). Such amounts are presented as a reduction to advisory and transaction fees from affiliates, net, in the condensed consolidated statements of operations. See note 2 to our condensed consolidated financial statements for more detail.

The Management Fee Offsets are calculated for each fund as follows:

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65%-100% for private equity funds, gross advisory, transaction and other special fees;

65%-100% for certain credit funds, gross advisory, transaction and other special fees; and

100% for certain real estate funds, gross advisory, transaction and other special fees.

Additionally, during the normal course of business, the Company incurs certain costs related to certain transactions that are not consummated (“broken deal costs”). These costs (e.g., research costs, due diligence costs, professional fees, legal fees and other related items) are determined to be broken deal costs upon management’s decision to no longer pursue the transaction. In accordance with the related fund agreement, in the event the deal is deemed broken, all of the costs are reimbursed by the funds and then included as a component of the calculation of the Management Fee Offset. If a deal is successfully completed, Apollo is reimbursed by the fund or fund’s portfolio company for all costs incurred and no offset is generated.

As the Company acts as an agent for the funds it manages, any transaction costs incurred and paid by the Company on behalf of the respective funds relating to successful or broken deals are presented net on the Company’s condensed consolidated statements of operations, and any receivable from the respective funds is presented in Due from Affiliates on the condensed consolidated statements of financial condition.

Management Fees from Affiliates. The significant growth of the assets we manage has had a positive effect on our revenues. Management fees are typically calculated based upon any of “net asset value,” “gross assets,” “adjusted par asset value,” “adjusted costs of all unrealized portfolio investments,” “capital commitments,” “invested capital,” “adjusted assets,” “capital contributions,” or “stockholders’ equity,” each as defined in the applicable limited partnership agreement and/or management agreement of the unconsolidated funds.

Carried Interest Income from Affiliates. The general partners of our funds, in general, are entitled to an incentive return that can normally amount to as much as 20% of the total returns on fund capital, depending upon performance of the underlying funds and subject to preferred returns and high water marks, as applicable. The carried interest income from affiliates is recognized in accordance with U.S. GAAP guidance applicable to accounting for arrangement fees based on a formula. In applying the U.S. GAAP guidance, the carried interest from affiliates for any period is based upon an assumed liquidation of the funds’ assets at the reporting date, and distribution of the net proceeds in accordance with the funds’ allocation provisions.

As of March 31, 2016, approximately 59% of the value of our funds’ investments on a gross basis was determined using market-based valuation methods (i.e., reliance on broker or listed exchange quotes) and the remaining 41% was determined primarily by comparable company and industry multiples or discounted cash flow models. For our private equity, credit and real estate segments, the percentage determined using market-based valuation methods as of March 31, 2016 was 27%, 74% and 47%, respectively. See “Item 1A. Risk Factors—Risks Related to Our Businesses—Our private equity funds’ performance, and our performance, may be adversely affected by the financial performance of our funds’ portfolio companies and the industries in which our funds invest” in the 2015 Annual Report for a discussion regarding certain industry-specific risks that could affect the fair value of our private equity funds’ portfolio company investments.

Carried interest income fee rates can be as much as 20% for our private equity funds. In our private equity funds, the Company does not earn carried interest income until the investors in the fund have achieved cumulative investment returns on invested capital (including management fees and expenses) in excess of an 8% hurdle rate. Additionally, certain of our credit and real estate funds have various carried interest rates and hurdle rates. Certain of our credit and real estate funds allocate carried interest to the general partner in a similar manner as the private equity funds. In our private equity, certain credit and real estate funds, so long as the investors achieve their priority returns, there is a catch-up formula whereby the Company earns a priority return for a portion of the return until the Company’s carried interest income equates to its incentive fee rate for that fund; thereafter, the Company participates in returns from the fund at the carried interest income rate. Carried interest income is subject to reversal to the extent that the carried interest income distributed exceeds the amount due to the general partner based on a fund’s cumulative investment returns. The Company recognizes potential repayment of previously received carried interest income as a general partner obligation representing all amounts previously distributed to the general partner that would need to be repaid to the Apollo funds if these funds were to be liquidated based on the current fair value of the underlying funds’ investments as of the reporting date. The actual general partner obligation, however, would not become payable or

realized until the end of a fund's life or as otherwise set forth in the respective limited partnership agreement of the fund.

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The table below presents an analysis of Apollo's (i) carried interest receivable on an unconsolidated basis and (ii) realized and unrealized carried interest income (loss) for Apollo's combined segments' incentive business as of and for the three months ended March 31, 2016:

	As of March 31, 2016	For the Three Months Ended March 31, 2016		
	Carried Interest Receivable on an Unconsolidated Basis	Unrealized Carried Interest Income (Loss)	Realized Carried Interest Income (Loss)	Total Carried Interest Income (Loss)
(in thousands)				
Private Equity Funds:				
Fund VII <sup>(1)</sup>	\$18,681	\$(50,051)	\$—	\$(50,051)
Fund VI <sup>(1)</sup>	19,044	(33,516)	—	(33,516)
Fund V	—	<sup>(3)</sup> 1,584	—	1,584
Fund IV	7,312	1,116	—	1,116
AAA/Other <sup>(2)</sup>	180,907	<sup>(3)</sup> (65,467)	—	(65,467)
Total Private Equity Funds	225,944	(146,334)	—	(146,334)
Total Private Equity Funds, net of profit share	153,035	(88,960)	—	(88,960)
Credit Category:				
Drawdown	148,977	<sup>(3)</sup> (18,976)	19,999	1,023
Liquid/Performing	58,532	(5,013)	16,236	11,223
Permanent capital vehicles ex AAM	32,877	2,809	8,917	11,726
Total Credit Funds	240,386	(21,180)	45,152	23,972
Total Credit Funds, net of profit share	66,946	(12,043)	14,590	2,547
Real Estate Funds:				
CPI Funds	1,936	588	—	588
U.S. RE Fund I	15,976	(3,021)	3,541	520
U.S. RE Fund II	583	583	—	583
Other	5,578	(1,527)	1,230	(297)
Total Real Estate Funds	24,073	(3,377)	4,771	1,394
Total Real Estate Funds, net of profit share	12,918	(2,206)	1,143	(1,063)
Total	\$490,403	\$(170,891)	\$49,923	\$(120,968)
Total, net of profit share	\$232,899 <sup>(4)</sup>	\$(103,209)	\$15,733	\$(87,476)

As of March 31, 2016, the remaining investments and escrow cash of Fund VII and Fund VI were valued at 102% and 89% of the fund's unreturned capital, respectively, which were below the required escrow ratio of 115%. As a result, these funds are required to place in escrow current and future carried interest income distributions to the general partner until the specified return ratio of 115% is met (at the time of a future distribution) or upon liquidation. As of March 31, 2016, Fund VI had \$167.6 million of gross carried interest income, or \$110.7 million net of profit sharing, in escrow. Of these amounts, assuming a hypothetical liquidation on March 31, 2016, \$19.0 million of gross carried interest, or \$12.6 million net of profit sharing, would be paid to the general partner. As of March 31, 2016, Fund VII had no carried interest held in escrow. With respect to Fund VII and Fund VI, realized carried interest income currently distributed to the general partner is limited to tax distributions per the fund's partnership agreement.

(2) As of March 31, 2016, AAA includes \$155.9 million of carried interest receivable, or \$103.5 million net of profit sharing, from AAA Investments, which will be paid in common shares of Athene Holding (valued at the then fair

market value) if there is a distribution in kind of shares of Athene Holding (unless such payment in shares would violate Section 16(b) of the U.S. Securities Exchange Act of 1934, as amended), or paid in cash if AAA sells the shares of Athene Holding. In addition, Other includes certain SIAs.

(3) As of March 31, 2016, Fund V, APC, ANRP I, ACLF, and certain SIAs within the credit segment had \$9.2 million, \$2.1 million, \$3.4 million, \$26.4 million and \$33.0 million, respectively, in general partner obligations to return previously distributed carried interest income. The fair value gain on investments and income at the fund level needed to reverse the general partner obligations in Fund V, APC, ANRP I, ACLF, and certain SIAs within the credit segment was \$61.2 million, \$15.0 million, \$244.8 million, \$66.4 million, and \$239.6 million, respectively, as of March 31, 2016.

(4) As of March 31, 2016 there was a corresponding profit sharing payable of \$257.5 million, including profit sharing payable related to amounts in escrow and contingent consideration obligations of \$74.1 million, respectively.

The general partners of the private equity, credit and real estate funds listed in the table above were accruing carried interest income as of March 31, 2016. The investment manager of AINV accrues carried interest in the management company business as it is earned. The general partners of certain of our credit funds accrue carried interest when the fair value of investments exceeds the cost basis of the individual investors' investments in the fund, including any allocable share of expenses incurred in connection with such investments, which we refer to as "high water marks." These high water marks are applied on an individual investor basis. Certain of our credit funds have investors with various high water marks, the achievement of which is subject to market conditions and investment performance. Carried interest income from our private equity funds and certain credit and real estate funds is subject to contingent repayment by the general partner in the event of future losses to the extent that the cumulative carried interest distributed from inception to date exceeds the amount computed as due to the general partner at the final distribution. These general partner

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obligations, if applicable, are included in due to affiliates on the condensed consolidated statements of financial condition. As of March 31, 2016, there was \$74.1 million, respectively, of such general partner obligations related to our funds. Carried interest receivable is reported on a separate line item within the condensed consolidated statements of financial condition.

The following table summarizes our carried interest income since inception for our combined segments through March 31, 2016:

	Carried Interest Income Since Inception <sup>(1)</sup>				
	Undistributed by Fund and Recognized	Distributed by Fund and Recognized <sup>(2)</sup>	Total Undistributed and Distributed by Fund and Recognized <sup>(3)</sup>	General Partner Obligation as of March 31, 2016 <sup>(3)</sup>	Maximum Carried Interest Income Subject to Potential Reversal <sup>(4)</sup>
	(in millions)				
Private Equity Funds:					
Fund VII	\$18.7	\$ 3,091.8	\$ 3,110.5	\$ —	\$ 568.2
Fund VI	19.0	1,658.9	1,677.9	—	1,131.7
Fund V	—	1,455.0	1,455.0	9.2	18.7
Fund IV	7.3	597.8	605.1	—	7.4
AAA/Other	180.9	168.7	349.6	3.4	180.9
Total Private Equity Funds	225.9	6,972.2	7,198.1	12.6	1,906.9
Credit Category <sup>(5)</sup> :					
Drawdown	149.0	929.2	1,078.2	61.5	254.0
Liquid/Performing	58.5	401.1	459.6	—	68.1
Permanent capital vehicles ex AAM	13.2	—	13.2	—	13.2
Total Credit Funds	220.7	1,330.3	1,551.0	61.5	335.3
Real Estate Funds:					
CPI Funds	1.9	8.3	10.2	—	1.9
U.S. RE Fund I	16.0	8.2	24.2	—	21.2
U.S. RE Fund II	0.6	—	0.6	—	0.6
Other	5.6	3.0	8.6	—	5.6
Total Real Estate Funds	24.1	19.5	43.6	—	29.3
Total	\$470.7	\$ 8,322.0	\$ 8,792.7	\$ 74.1	\$ 2,271.5

(1) Certain funds are denominated in Euros and historical figures are translated into U.S. dollars at an exchange rate of €1.00 to \$1.14 as of March 31, 2016.

(2) Amounts in “Distributed by Fund and Recognized” for the CPI, Gulf Stream and Stone Tower funds and SIAs are presented for activity subsequent to the respective acquisition dates.

Amounts were computed based on the fair value of fund investments on March 31, 2016. Carried interest income has been allocated to and recognized by the general partner. Based on the amount of carried interest income allocated, a portion is subject to potential reversal or, to the extent applicable, has been reduced by the general partner obligation to return previously distributed carried interest income or fees at March 31, 2016. The actual determination and any required payment of any such general partner obligation would not take place until the final disposition of the fund’s investments based on contractual termination of the fund.

(4) Represents the amount of carried interest income that would be reversed if remaining fund investments became worthless on March 31, 2016. Amounts subject to potential reversal of carried interest income include amounts undistributed by a fund (i.e., the carried interest receivable), as well as a portion of the amounts that have been distributed by a fund, net of taxes not subject to a general partner obligation to return previously distributed carried

interest income, except for those funds that are gross of taxes as defined in the respective funds' management agreement.

- (5) Amounts exclude AINV, as carried interest income from this entity is not subject to contingent repayment.

#### Expenses

**Compensation and Benefits.** Our most significant expense is compensation and benefits expense. This consists of fixed salary, discretionary and non-discretionary bonuses, profit sharing expense associated with the carried interest income earned from private equity, credit and real estate funds and compensation expense associated with the vesting of non-cash equity-based awards.

Our compensation arrangements with certain partners and employees contain a significant performance-based incentive component. Therefore, as our net revenues increase, our compensation costs also rise or can be lower when net revenues

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decrease. In addition, our compensation costs reflect the increased investment in people as we expand geographically and create new funds.

In addition, certain professionals and selected other individuals have a profit sharing interest in the carried interest income earned in relation to our private equity, certain credit and real estate funds in order to better align their interests with our own and with those of the investors in these funds. Profit sharing expense is part of our compensation and benefits expense and is generally based upon a fixed percentage of private equity, credit and real estate carried interest income on a pre-tax and a pre-consolidated basis. Profit sharing expense can reverse during periods when there is a decline in carried interest income that was previously recognized. Profit sharing amounts are normally distributed to employees after the corresponding investment gains have been realized and generally before preferred returns are achieved for the investors. Therefore, changes in our unrealized gains (losses) for investments have the same effect on our profit sharing expense. Profit sharing expense increases when unrealized gains increase. Realizations only impact profit sharing expense to the extent that the effects on investments have not been recognized previously. If losses on other investments within a fund are subsequently realized, the profit sharing amounts previously distributed are normally subject to a general partner obligation to return carried interest income previously distributed back to the funds. This general partner obligation due to the funds would be realized only when the fund is liquidated, which generally occurs at the end of the fund's term. However, indemnification obligations also exist for pre-reorganization realized gains, which, although our Managing Partners and Contributing Partners would remain personally liable, may indemnify our Managing Partners and Contributing Partners for 17.5% to 100% of the previously distributed profits regardless of the fund's future performance. See note 12 to our condensed consolidated financial statements for further discussion of indemnification.

Each Managing Partner receives \$100,000 per year in base salary for services rendered to us. Additionally, our Managing Partners can receive other forms of compensation. In connection with the 2007 Reorganization, the Managing Partners and Contributing Partners received AOG Units with a vesting period of five to six years (all of which have fully vested) and certain employees were granted RSUs with a vesting period of typically six years (all of which have also fully vested). Managing Partners, Contributing Partners and certain employees have also been granted AAA restricted depositary units ("RDUs"), or incentive units that provide the right to receive AAA RDUs, which both represent common units of AAA and generally vest over three years for employees and are fully-vested for Managing Partners and Contributing Partners on the grant date. In addition, AHL Awards (as defined in note 11 to our condensed consolidated financial statements) and other equity-based compensation awards have been granted to the Company and certain employees, which amortize over the respective vesting periods. In addition, the Company grants equity awards to certain employees, including RSUs, restricted Class A shares and options, that generally vest and become exercisable in quarterly installments or annual installments depending on the contract terms over a period of three to six years. See note 11 to our condensed consolidated financial statements for further discussion of AOG Units and other equity-based compensation.

**Other Expenses.** The balance of our other expenses includes interest, professional fees, placement fees, occupancy, depreciation and amortization and other general operating expenses. Interest expense consists primarily of interest related to the 2013 AMH Credit Facilities and the 2024 Senior Notes as discussed in note 9 to our condensed consolidated financial statements. Placement fees are incurred in connection with our capital raising activities. Occupancy expense represents charges related to office leases and associated expenses, such as utilities and maintenance fees. Depreciation and amortization of fixed assets is normally calculated using the straight-line method over their estimated useful lives, ranging from two to sixteen years, taking into consideration any residual value. Leasehold improvements are amortized over the shorter of the useful life of the asset or the expected term of the lease. Intangible assets are amortized based on the future cash flows over the expected useful lives of the assets. Other general operating expenses normally include costs related to travel, information technology and administration.

**Other Income (Loss)**

**Net Gains (Losses) from Investment Activities.** The performance of the consolidated Apollo funds has impacted our net gains (losses) from investment activities. Net gains (losses) from investment activities include both realized gains and losses and the change in unrealized gains and losses in our investment portfolio between the opening reporting date and the closing reporting date. Net unrealized gains (losses) are a result of changes in the fair value of unrealized

investments and reversal of unrealized gains (losses) due to dispositions of investments during the reporting period. Significant judgment and estimation goes into the assumptions that drive these models and the actual values realized with respect to investments could be materially different from values obtained based on the use of those models. The valuation methodologies applied impact the reported value of investment company holdings and their underlying portfolios in our condensed consolidated financial statements.

Net Gains (Losses) from Investment Activities of Consolidated Variable Interest Entities. Changes in the fair value of the consolidated VIEs' assets and liabilities and related interest, dividend and other income and expenses subsequent to consolidation are presented within net gains (losses) from investment activities of consolidated variable interest entities and are attributable to Non-Controlling Interests in the condensed consolidated statements of operations.

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Other Income (Losses), Net. Other income (losses), net includes gains (losses) arising from the remeasurement of foreign currency denominated assets and liabilities, reversal of a portion of the tax receivable agreement liability (see note 12 to our condensed consolidated financial statements), and other miscellaneous non-operating income and expenses.

Income Taxes. The Apollo Operating Group and its subsidiaries generally operate as partnerships for U.S. federal income tax purposes. As a result, except as described below, the Apollo Operating Group has not been subject to U.S. income taxes. However, these entities in some cases are subject to NYC UBT, and non-U.S. entities, in some cases, are subject to non-U.S. corporate income taxes. In addition, APO Corp., a wholly-owned subsidiary of the Company, is subject to U.S. federal, state and local corporate income tax, and the Company's (provision) benefit for income taxes is accounted for in accordance with U.S. GAAP.

Significant judgment is required in determining tax expense and in evaluating tax positions, including evaluating uncertainties. We recognize the tax benefits of uncertain tax positions only where the position is "more likely than not" to be sustained upon examination, including resolutions of any related appeals or litigation, based on the technical merits of the position. The tax benefit is measured as the largest amount of benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. If a tax position is not considered more likely than not to be sustained, then no benefits of the position are recognized. The Company's tax positions are reviewed and evaluated quarterly to determine whether or not we have uncertain tax positions that require financial statement recognition. Deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amount of assets and liabilities and their respective tax basis using currently enacted tax rates. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period when the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Non-Controlling Interests

For entities that are consolidated, but not 100% owned, a portion of the income or loss and corresponding equity is allocated to owners other than Apollo. The aggregate of the income or loss and corresponding equity that is not owned by the Company is included in Non-Controlling Interests in the condensed consolidated financial statements. The Non-Controlling Interests relating to Apollo Global Management, LLC primarily include the 54.1% and 57.0% ownership interest in the Apollo Operating Group held by the Managing Partners and Contributing Partners through their limited partner interests in Holdings as of March 31, 2016 and 2015, respectively. Non-Controlling Interests also include limited partner interests in certain consolidated funds and VIEs.

The authoritative guidance for Non-Controlling Interests in the condensed consolidated financial statements requires reporting entities to present Non-Controlling Interest as equity and provides guidance on the accounting for transactions between an entity and Non-Controlling Interests. According to the guidance, (1) Non-Controlling Interests are presented as a separate component of shareholders' equity on the Company's condensed consolidated statements of financial condition, (2) net income (loss) includes the net income (loss) attributable to the Non-Controlling Interest holders on the Company's condensed consolidated statements of operations, (3) the primary components of Non-Controlling Interest are separately presented in the Company's condensed consolidated statements of changes in shareholders' equity to clearly distinguish the interests in the Apollo Operating Group and other ownership interests in the consolidated entities and (4) profits and losses are allocated to Non-Controlling Interests in proportion to their ownership interests regardless of their basis.

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## Results of Operations

Below is a discussion of our condensed consolidated results of operations for the three months ended March 31, 2016 and 2015. For additional analysis of the factors that affected our results at the segment level, see “—Segment Analysis” below:

	For the Three Months Ended March 31,		Amount Change	Percentage Change	
	2016	2015 <sup>(1)</sup>			
	(in thousands)				
Revenues:					
Advisory and transaction fees from affiliates, net	\$7,999	\$9,543	\$(1,544 )	(16.2 )%	
Management fees from affiliates	233,795	224,889	8,906	4.0 %	
Carried interest income (loss) from affiliates	(120,968 )	68,592	(189,560 )	NM	
Total Revenues	120,826	303,024	(182,198 )	(60.1 )%	
Expenses:					
Compensation and benefits:					
Salary, bonus and benefits	97,234	87,633	9,601	11.0 %	
Equity-based compensation	14,002	20,103	(6,101 )	(30.3 )%	
Profit sharing expense	(37,605 )	48,629	(86,234 )	NM	
Total compensation and benefits	73,631	156,365	(82,734 )	(52.9 )%	
Interest expense	7,873	7,440	433	5.8 %	
General, administrative and other	27,744	22,771	4,973	21.8 %	
Professional fees	16,434	14,964	1,470	9.8 %	
Occupancy	9,822	9,958	(136 )	(1.4 )%	
Placement fees	1,764	1,520	244	16.1 %	
Depreciation and amortization	4,631	10,978	(6,347 )	(57.8 )%	
Total Expenses	141,899	223,996	(82,097 )	(36.7 )%	
Other Income (Loss):					
Net gains (losses) from investment activities	(56,469 )	2,118	(58,587 )	NM	
Net gains from investment activities of consolidated variable interest entities	1,319	1,328	(9 )	(0.7 )%	
Loss from equity method investments	(3,817 )	(1,061 )	(2,756 )	259.8 %	
Interest income	585	725	(140 )	(19.3 )%	
Other income (loss), net	(253 )	4,874	(5,127 )	NM	
Total Other Income (Loss)	(58,635 )	7,984	(66,619 )	NM	
Income before income tax (provision) benefit	(79,708 )	87,012	(166,720 )	NM	
Income tax (provision) benefit	5,147	(5,514 )	10,661	NM	
Net Income (Loss)	(74,561 )	81,498	(156,059 )	NM	
Net (income) loss attributable to Non-Controlling Interests	41,733	(50,571 )	92,304	NM	
Net Income (Loss) Attributable to Apollo Global Management, LLC	\$(32,828)	\$30,927	\$(63,755)	NM	

Apollo adopted new U.S. GAAP consolidation and CFE guidance during the second quarter of 2015 and applied the guidance on a modified retrospective basis, which resulted in the deconsolidation of certain funds as of January 1, 2015 and a measurement alternative of the financial assets and liabilities of the remaining consolidated CLOs.

(1) As such, prior periods have been adjusted from those previously disclosed to reflect adoption of the new accounting guidance. See note 2 to the condensed consolidated financial statements for details regarding the Company’s adoption of the new consolidation and CFE guidance.

(2) Note: “NM” denotes not meaningful. Changes from negative to positive amounts and positive to negative amounts are not considered meaningful. Increases or decreases from zero and changes greater than 500% are also not

considered meaningful.

#### Revenues

Our revenues and other income include fixed components that result from measures of capital and asset valuations and variable components that result from realized and unrealized investment performance, as well as the value of successfully completed transactions.

Advisory and transaction fees from affiliates, net, decreased by \$1.5 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. This change was primarily attributable to decreases in net advisory and transaction fees earned with respect to Athene, Fund VIII and Fund VII of \$0.9 million, \$0.8 million and \$0.4 million, respectively, offset by an increase in net advisory and transaction fees earned with respect to AGRE Debt Fund I of \$0.7 million, during the three months ended March 31, 2016.

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Management fees from affiliates increased by \$8.9 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. This change was primarily attributable to increases in management fees earned from MidCap, COF III, ARI and U.S. RE Fund II of \$3.2 million, \$2.3 million, \$1.8 million and \$1.0 million, respectively, during the three months ended March 31, 2016 as compared to the same period during 2015.

Carried interest loss from affiliates was \$121.0 million for the three months ended March 31, 2016, compared to carried interest income from affiliates of \$68.6 million for the three months ended March 31, 2015. The decrease of \$189.6 million was primarily attributable to lower carried interest income earned from our private equity funds of \$201.3 million, offset by higher carried interest income earned from our credit funds of \$12.7 million during the three months ended March 31, 2016 as compared to the same period in 2015. For additional details regarding changes in carried interest income in each segment, see “—Segment Analysis” below.

Expenses

Compensation and benefits decreased by \$82.7 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to a decrease in profit sharing expense of \$86.2 million due to lower carried interest income during the three months ended March 31, 2016, as compared to the same period in 2015. In any period the blended profit sharing percentage is impacted by the respective profit sharing ratios of the funds generating carried interest in the period. In addition, equity-based compensation decreased \$6.1 million during the three months ended March 31, 2016 as compared to the same period in 2015. This decrease was a result of a decrease in expenses incurred in relation to the AHL Awards granted to the Company’s employees, which are liability awards that are marked to market based on the valuation of Athene (see note 11 to the condensed consolidated financial statements) during the three months ended March 31, 2016. The decreases in profit sharing expense and equity-based compensation were offset by an increase in salary, bonus and benefits of \$9.6 million during the three months ended March 31, 2016 as a result of an increase in headcount after March 31, 2015.

Included in profit sharing expense is \$18.5 million and \$12.5 million related to the Incentive Pool for the three months ended March 31, 2016 and 2015, respectively. The Incentive Pool is separate from the fund related profit sharing expense and may result in greater variability in compensation and have a variable impact on the blended profit sharing percentage during a particular quarter. See “—Profit Sharing Expense” in the Critical Accounting Policies section for an overview of the Incentive Pool.

General, administrative and other expenses increased by \$5.0 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015 primarily due to an increase in new fund organizational expenses during the three months ended March 31, 2016 as compared to the same period in 2015.

Professional fees increased by \$1.5 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to an increase in legal fees during the three months ended March 31, 2016 as compared to the same period in 2015.

Depreciation and amortization decreased by \$6.3 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015 as a result of certain intangibles in connection with the acquisition of Stone Tower Capital LLC and its related management companies being fully amortized at December 31, 2015.

Other Income (Loss)

Net losses from investment activities were \$56.5 million for three months ended March 31, 2016, as compared to net gains from investment activities of \$2.1 million for the three months ended March 31, 2015. This change was primarily attributable to an unrealized loss on the Company’s investment in Athene during the three months ended March 31, 2016 as a result of lower valuations of publicly traded comparable companies. See note 5 to the condensed consolidated financial statements for further information regarding the Company’s investment in Athene.

Loss from equity method investments increased by \$2.8 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily driven by decreases in the values of investments held by certain Apollo funds and other entities in which the Company has a direct interest, mainly with respect to AAA and Fund VII of \$12.4 million and \$7.5 million, respectively. These decreases were offset by an increase in the value of Apollo’s ownership interest in Fund VIII, AINV and ACLF of \$9.9 million, \$4.6 million and \$1.5 million, respectively, during the three months ended March 31, 2016 as compared to the same period in 2015.

Other loss, net was \$0.3 million for three months ended March 31, 2016, as compared to other income, net of \$4.9 million for three months ended March 31, 2015. The decrease of \$5.1 million was primarily driven by foreign exchange losses of \$1.2 million during the three months ended March 31, 2016, compared to foreign exchange gains of \$2.9 million during the three months ended March 31, 2015.

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## Income Tax (Provision) Benefit

Apollo Operating Group and its subsidiaries generally operate as partnerships for U.S. federal income tax purposes. As a result, only a portion of the income we earn is subject to corporate-level tax in the United States and foreign jurisdictions. The (provision) benefit for income taxes includes federal, state and local income taxes in the United States and foreign income taxes. The Company records its income tax (provision) benefit based on an estimated full-year effective tax rate of 6.5% and 6.3% for the three months ended March 31, 2016 and 2015, respectively. An income tax benefit was recorded for \$5.1 million for three months ended March 31, 2016 as a result of a pre-tax loss from the incentive business, compared to income tax provision of \$5.5 million for three months ended March 31, 2015 as a result of pre-tax income. The differences between our statutory tax rate and our effective tax rate were due to the following: (i) income passed through to Non-Controlling Interests; (ii) income passed through to Class A shareholders; and (iii) state and local income taxes including NYC UBT (see note 8 to the condensed consolidated financial statements for further details regarding the Company's income tax (provision) benefit).

## Non-Controlling Interests

Net income (loss) attributable to Non-Controlling Interests in the Apollo Operating Group consisted of the following:

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands)	
Net income (loss)	\$(74,561)	\$81,498
Net income (loss) attributable to Non-Controlling Interests in consolidated entities	(2,035 )	(2,559 )
Net income (loss) after Non-Controlling Interests in consolidated entities	(76,596 )	78,939
Adjustments:		
Income tax provision (benefit) <sup>(1)</sup>	(5,147 )	5,514
NYC UBT and foreign tax provision (benefit) <sup>(2)</sup>	951	(875 )
Net loss in non-Apollo Operating Group entities	20	237
Total adjustments	(4,176 )	4,876
Net income (loss) after adjustments	(80,772 )	83,815
Approximate weighted average ownership percentage of Apollo Operating Group	54.2 %	57.3 %
Net income (loss) attributable to Non-Controlling Interests in Apollo Operating Group	\$(43,768)	\$48,012

Reflects all taxes recorded in our condensed consolidated statements of operations. Of this amount, U.S. federal, state, and local corporate income taxes attributable to APO Corp. are added back to income of the Apollo Operating Group before calculating Non-Controlling Interests as the income allocable to the Apollo Operating Group is not subject to such taxes.

Reflects NYC UBT and foreign taxes that are attributable to the Apollo Operating Group and its subsidiaries related to its operations in the U.S. as partnerships and in non-U.S. jurisdictions as corporations. As such, these amounts are considered in the income attributable to the Apollo Operating Group.

## Segment Analysis

Discussed below are our results of operations for each of our reportable segments. They represent the segment information available and utilized by our executive management, which consists of our Managing Partners, who operate collectively as our chief operating decision maker, to assess performance and to allocate resources. Management divides its operations into three reportable segments: private equity, credit and real estate. These segments were established based on the nature of investment activities in each underlying fund, including the specific type of investment made, the frequency of trading, and the level of control over the investment. Segment results represent segment income (loss) before income tax (provision) benefit excluding transaction-related charges arising from the 2007 private placement, and any acquisitions. Transaction-related charges include equity-based compensation charges, the amortization of intangible assets and contingent consideration and certain other charges associated with acquisitions. In addition, segment results excludes non-cash revenue and expense related to equity

awards granted by unconsolidated affiliates to employees of the Company, as well as the assets, liabilities and operating results of the funds and VIEs that are included in the consolidated financial statements.

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Our financial results vary, since carried interest, which generally constitutes a large portion of the income from the funds that we manage, as well as the transaction and advisory fees that we receive, can vary significantly from quarter to quarter and year to year. As a result, we emphasize long-term financial growth and profitability to manage our business.

Private Equity

The following table sets forth our segment statement of operations information and our supplemental performance measure, EI, for the “management” and “incentive” businesses within our private equity segment for the three months ended March 31, 2016 and 2015, respectively.

	For the Three Months Ended March 31, 2016			For the Three Months Ended March 31, 2015			Total Change	Percentage Change
	Management	Incentive	Total	Management	Incentive	Total		
(in thousands)								
Private Equity:								
Revenues:								
Advisory and transaction fees from affiliates, net	\$2,713	\$—	\$2,713	\$3,841	\$—	\$3,841	\$(1,128)	(29.4)%
Management fees from affiliates	74,918	—	74,918	74,597	—	74,597	321	0.4
Carried interest income (loss) from affiliates:								
Unrealized losses <sup>(1)</sup>	—	(146,335)	(146,335)	—	(21,109)	(21,109)	(125,226)	NM
Realized gains	—	—	—	—	76,035	76,035	(76,035)	(100.0)
Total carried interest income (loss) from affiliates	—	(146,335)	(146,335)	—	54,926	54,926	(201,261)	NM
Total Revenues	77,631	(146,335)	(68,704)	78,438	54,926	133,364	(202,068)	NM
Expenses:								
Compensation and benefits:								
Salary, bonus and benefits	32,074	—	32,074	31,283	—	31,283	791	2.5
Equity-based compensation	7,385	—	7,385	9,056	—	9,056	(1,671)	(18.5)
Profit sharing expense	—	(57,374)	(57,374)	—	28,799	28,799	(86,173)	NM
Total compensation and benefits	39,459	(57,374)	(17,915)	40,339	28,799	69,138	(87,053)	NM
Other expenses	16,725	—	16,725	15,185	—	15,185	1,540	10.1
Total Expenses	56,184	(57,374)	(1,190)	55,524	28,799	84,323	(85,513)	NM
Other Income (Loss):								
Net interest expense	—	(2,428)	(2,428)	—	(2,549)	(2,549)	121	(4.7)%
Net losses from investment activities	—	(4,106)	(4,106)	—	—	—	(4,106)	NM
Income (loss) from equity method investments	—	(5,483)	(5,483)	—	5,483	5,483	(10,966)	NM
Other income (loss), net	(124)	—	(124)	1,459	162	1,621	(1,745)	NM
Total Other Income (Loss)	(124)	(12,017)	(12,141)	1,459	3,096	4,555	(16,696)	NM
Economic Income (Loss)	\$21,323	\$(100,978)	\$(79,655)	\$24,373	\$29,223	\$53,596	\$(133,251)	NM

Included in unrealized carried interest losses from affiliates for the three months ended March 31, 2016 and 2015 was a reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. See note 12 to our condensed consolidated financial statements for further detail regarding the general partner obligation.

Revenues

Advisory and transaction fees from affiliates, net decreased by \$1.1 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to decreases in net advisory and transaction fees earned with respect to Fund VIII and Fund VII of \$0.8 million and \$0.4 million, respectively, during the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. Management fees from affiliates increased by \$0.3 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to management fees earned with respect to ANRP II of \$7.5 million during the three months ended March 31, 2016 that did not occur during the three months ended March 31, 2015 prior to the launch of the fund, partially offset by decreases in management fees earned with respect to Fund VI, ANRP I and Fund VII of \$2.7 million, \$2.1 million and \$1.3 million during the three months ended March 31, 2016 as compared to the three months ended March 31, 2015.

Carried interest income from affiliates decreased by \$201.3 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to decreases in carried interest income earned from Fund VII, AAA/Other and Fund VI of \$115.5 million, \$61.5 million and \$33.6 million, respectively. The decrease in carried interest income from Fund VII was primarily driven by depreciation in privately held portfolio companies. The decrease in carried interest income earned from AAA/Other was primarily driven by depreciation on the investment in Athene as compared

to the three months ended March 31, 2015. The decrease in carried interest income from Fund VI was attributable to depreciation in the fund's public portfolio companies.

#### Expenses

Compensation and benefits expense decreased by \$87.1 million for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015. This change was primarily attributable to a decrease in profit sharing expense of \$86.2 million as a result of a corresponding decrease in carried interest income earned from Fund VII, AAA/Other and Fund VI as discussed above. In any period the blended profit sharing percentage is impacted by the respective profit sharing ratios of the funds that are generating carried interest in the period.

Other expenses increased by \$1.5 million during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. The change was primarily driven by an increase in placement fees with respect to ANRP II of \$0.8 million and an increase in general, administrative and other expense of \$0.7 million primarily attributable to an increase in new fund organizational expenses during the three months ended March 31, 2016, as compared to the same period in 2015.

#### Other Income (Loss)

Net losses from investment activities increased by \$4.1 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015, due to an unrealized loss on the Company's investment in Athene during the three months ended March 31, 2016 as a result of lower valuations of publicly traded comparable companies. See note 5 to the condensed consolidated financial statements for further information regarding the Company's investment in Athene.

Loss from equity method investments was \$5.5 million for the three months ended March 31, 2016, as compared to income from equity method investments of \$5.5 million for the three months ended March 31, 2015. The decrease of \$11.0 million was driven by decreases in the income from Apollo's equity ownership interest in AAA and Fund VII of \$12.4 million and \$7.5 million, respectively, offset by an increase in the value of Apollo's ownership interest in Fund VIII of \$9.9 million during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015.

Other loss, net was \$0.1 million for the three months ended March 31, 2016, as compared to other income, net, of \$1.6 million for the three months ended March 31, 2015. The decrease of \$1.7 million was primarily driven by foreign exchange losses of \$0.4 million during the three months ended March 31, 2016, as compared to foreign exchange gains of \$1.0 million during the three months ended March 31, 2015.

## Credit

The following table sets forth segment statement of operations information and EI for the “management” and “incentive” businesses within our credit segment for the three months ended March 31, 2016 and 2015, respectively.

	For the Three Months Ended March 31, 2016			For the Three Months Ended March 31, 2015			Total Change	Percentage Change
	Management	Incentive	Total	Management	Incentive	Total		
(in thousands)								
Credit:								
Revenues:								
Advisory and transaction fees from affiliates, net	\$4,410	\$—	\$4,410	\$5,352	\$—	\$5,352	\$(942)	(17.6)%
Management fees from affiliates	142,511	—	142,511	139,452	—	139,452	3,059	2.2
Carried interest income from affiliates:								
Unrealized losses <sup>(1)</sup>	—	(21,179)	(21,179)	—	(45,770)	(45,770)	24,591	(53.7)
Realized gains	8,917	36,235	45,152	10,774	46,272	57,046	(11,894)	(20.8)
Total carried interest income from affiliates	8,917	15,056	23,973	10,774	502	11,276	12,697	112.6
Total Revenues	155,838	15,056	170,894	155,578	502	156,080	14,814	9.5
Expenses:								
Compensation and benefits:								
Salary, bonus and benefits	51,612	—	51,612	49,256	—	49,256	2,356	4.8
Equity-based compensation	8,560	—	8,560	5,756	—	5,756	2,804	48.7
Profit sharing expense	—	21,424	21,424	—	10,217	10,217	11,207	109.7
Total compensation and benefits	60,172	21,424	81,596	55,012	10,217	65,229	16,367	25.1
Other expenses	31,193	—	31,193	32,120	—	32,120	(927)	(2.9)
Total Expenses	91,365	21,424	112,789	87,132	10,217	97,349	15,440	15.9
Other Income (Loss):								
Net interest expense	—	(3,655)	(3,655)	—	(3,462)	(3,462)	(193)	5.6
Net gains (losses) from investment activities	—	(52,393)	(52,393)	—	1,761	1,761	(54,154)	NM
Income (loss) from equity method investments	—	848	848	—	(6,907)	(6,907)	7,755	NM
Other income (loss), net	(75)	(333)	(408)	2,804	(510)	2,294	(2,702)	NM
Total Other Income (Loss)	(75)	(55,533)	(55,608)	2,804	(9,118)	(6,314)	(49,294)	NM
Non-Controlling Interests	(2,385)	—	(2,385)	(2,846)	—	(2,846)	461	(16.2)
Economic Income (Loss)	\$62,013	\$(61,901)	\$112	\$68,404	\$(18,833)	\$49,571	\$(49,459)	(99.8)%

Included in unrealized carried interest losses from affiliates for the three months ended March 31, 2016 and 2015 was a reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. See note 12 to our condensed consolidated financial statements for further detail regarding the general partner obligation.

## Revenues

Advisory and transaction fees from affiliates, net, decreased by \$0.9 million during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. The decrease was primarily driven by a decrease in net advisory fees from Athene of \$0.9 million.

Management fees from affiliates increased by \$3.1 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to increases in management fees

earned from MidCap and COF III of \$3.2 million and \$2.3 million, respectively, offset by a decrease in management fees earned from Apollo Offshore Credit Fund and SCRF III of \$1.2 million and \$0.7 million, respectively, during the three months ended March 31, 2016, as compared to the same period during 2015.

Carried interest income from affiliates increased by \$12.7 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to increases in carried interest income earned from an SIA and EPF I of \$26.4 million and \$12.3 million, respectively, partially offset by decreased carried interest income earned from EPF II and Apollo Offshore Credit Fund of \$14.6 million and \$6.5 million, respectively, during the three months ended March 31, 2016, as compared to the same period in 2015.

The increase in carried interest income from the SIA was attributable to the depreciation of investments in energy and natural resources for the three months ended March 31, 2015. The increase in carried interest income from EPF I was attributable to the appreciation of European performing residential loans during the three months ended March 31, 2016 and foreign exchange translation losses on carried interest income during the three months ended March 31, 2015. The decrease in carried interest income from EPF II was attributable to fund performance not exceeding the normal growth in preferred return requirements during the

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three months ended March 31, 2016, as well as the appreciation of European direct real estate investments during the three months ended March 31, 2015 that did not recur during the three months ended March 31, 2016. The decrease in carried interest income from Apollo Offshore Credit Fund related to lower appreciation in the fund's loan portfolio for the three months ended March 31, 2016 as compared to the three months ended March 31, 2015.

#### Expenses

Compensation and benefits expense increased by \$16.4 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily due to increases in profit sharing expense and equity-based compensation of \$11.2 million and \$2.8 million, respectively, during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. Profit sharing expense increased as a result of a corresponding increase in carried interest income as described above. In any period the blended profit sharing percentage is impacted by the respective profit sharing ratios of the funds generating carried interest in the period.

Included in profit sharing expense is \$16.9 million and \$5.3 million related to the Incentive Pool for the three months ended March 31, 2016 and 2015, respectively. The Incentive Pool is separate from the fund related profit sharing expense and may result in greater variability in compensation and have a variable impact on the blended profit sharing percentage during a particular quarter.

#### Other Income

Net losses from investment activities were \$52.4 million for the three months ended March 31, 2016, as compared to net gains from investment activities of \$1.8 million for the three months ended March 31, 2015. The decrease of \$54.2 million was primarily attributable to an unrealized loss on the Company's investment in Athene during the three months ended March 31, 2016 as a result of lower valuations of publicly traded comparable companies. See note 5 to the condensed consolidated financial statements for further information regarding the Company's investment in Athene.

Income from equity method investments was \$0.8 million for the three months ended March 31, 2016, as compared to loss from equity method investments of \$6.9 million for the three months ended March 31, 2015. The increase of \$7.8 million was driven by increases in income from Apollo's equity ownership interest in AINV, ACLF, COF III and MidCap of \$4.6 million, \$1.5 million, \$0.6 million and \$0.6 million, respectively, during the three months ended March 31, 2016, as compared to the same period in 2015.

Other loss, net was \$0.4 million for the three months ended March 31, 2016, as compared to other income, net of \$2.3 million for the three months ended March 31, 2015. The decrease of \$2.7 million was primarily driven by foreign exchange losses of \$0.7 million during the three months ended March 31, 2016, as compared to foreign exchange gains of \$1.6 million during the three months ended March 31, 2015.

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Real Estate

The following table sets forth our segment statement of operations information and EI for the “management” and “incentive” businesses within our real estate segment for the three months ended March 31, 2016 and 2015, respectively.

	For the Three Months Ended March 31, 2016			For the Three Months Ended March 31, 2015			Total Change	Percentage Change
	Management	Incentive	Total	Management	Incentive	Total		
(in thousands)								
Real Estate:								
Revenues:								
Advisory and transaction fees from affiliates, net	\$876	\$—	\$876	\$350	\$—	\$350	\$526	150.3 %
Management fees from affiliates	13,504	—	13,504	10,664	—	10,664	2,840	26.6
Carried interest income from affiliates:								
Unrealized losses	—	(3,377 )	(3,377 )	—	(26 )	(26 )	(3,351 )	NM
Realized gains	—	4,771	4,771	—	2,417	2,417	2,354	97.4
Total carried interest income from affiliates	—	1,394	1,394	—	2,391	2,391	(997 )	(41.7 )
Total Revenues	14,380	1,394	15,774	11,014	2,391	13,405	2,369	17.7
Expenses:								
Compensation and benefits:								
Salary, bonus and benefits	8,684	—	8,684	7,013	—	7,013	1,671	23.8
Equity-based compensation	775	—	775	1,019	—	1,019	(244 )	(23.9 )
Profit sharing expense	—	2,457	2,457	—	1,816	1,816	641	35.3
Total compensation and benefits	9,459	2,457	11,916	8,032	1,816	9,848	2,068	21.0
Other expenses	6,144	—	6,144	4,629	—	4,629	1,515	32.7
Total Expenses	15,603	2,457	18,060	12,661	1,816	14,477	3,583	24.7
Other Income (Loss):								
Net interest expense	—	(808 )	(808 )	—	(681 )	(681 )	(127 )	18.6
Income from equity method investments	—	776	776	—	226	226	550	243.4
Other income (loss), net	(29 )	—	(29 )	429	—	429	(458 )	NM
Total Other Income (Loss)	(29 )	(32 )	(61 )	429	(455 )	(26 )	(35 )	134.6
Economic Income (Loss)	\$(1,252)	\$(1,095)	\$(2,347)	\$(1,218)	\$ 120	\$(1,098)	\$(1,249)	113.8 %

Revenues

Advisory and transaction fees from affiliates, net, increased by \$0.5 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to an increase in net advisory and transaction fees earned with respect to AGRE Debt Fund I of \$0.7 million.

Management fees from affiliates increased by \$2.8 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to increases in management fees earned with respect to ARI and U.S. RE Fund II of \$1.8 million and \$1.0 million, respectively.

Carried interest income from affiliates decreased by \$1.0 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to decreases in carried interest income earned from the CPI funds in Europe and London Prime Apartments Guernsey Holdings Limited (“London Prime Apartments”) of \$1.2 million and \$0.9 million, respectively, partially offset by increases in carried interest income earned from U.S. RE Fund II and U.S. RE Fund I of \$0.6 million and \$0.4 million, respectively. The decrease in carried interest income earned from the CPI funds in Europe was primarily attributable to a publicly traded

security that was sold in the first quarter of 2015 and generated carried interest during that period. The decrease in carried interest income earned from London Prime Apartments is primarily due to depreciation of the British Pound against the U.S. Dollar during the quarter ended March 31, 2016. These decreases were offset by an increase in carried interest income from U.S. RE Fund II and U.S. RE Fund I, which was a result of continued strong operating performance across many of the funds' underlying properties and higher values on real estate investments realized during the quarter ended March 31, 2016.

#### Expenses

Compensation and benefits increased by \$2.1 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was primarily attributable to an increase in salary, bonus and benefits of \$1.7 million as a result of a higher headcount during the three months ended March 31, 2016 as compared to the three months ended March 31, 2015.

Included in profit sharing expense is \$1.7 million and \$0.2 million related to the Incentive Pool for the three months ended March 31, 2016 and 2015, respectively. The Incentive Pool is separate from the fund related profit sharing expense and may result in greater variability in compensation and have a variable impact on the blended profit sharing percentage during a particular quarter.

Other expenses increased by \$1.5 million during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015, primarily attributable to an increase in new fund organizational expenses incurred during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015.

#### Other Income (Loss)

Income from equity method investments increased by \$0.6 million for the three months ended March 31, 2016, as compared to the three months ended March 31, 2015. This change was driven by an increase in the income from Apollo's equity ownership interest in U.S. RE Fund I of \$0.5 million during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015.

Other loss, net was \$0.0 million for the three months ended March 31, 2016, compared to other income of \$0.4 million for the three months ended March 31, 2015. The decrease of \$0.5 million was primarily driven by foreign exchange losses of \$0.1 million during the three months ended March 31, 2016, compared to foreign exchange gains of \$0.3 million during the three months ended March 31, 2015.

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## Summary of Combined Results

The following table combines our management and incentive businesses' statements of operations information and EI for the three months ended March 31, 2016 and 2015, respectively.

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands)	
Management Business:		
Advisory and transaction fees from affiliates, net	\$7,999	\$9,543
Management fees from affiliates	230,933	224,713
Carried interest income from affiliates	8,917	10,774
Total Management Business Revenues	247,849	245,030
Salary, bonus and benefits	92,370	87,552
Equity-based compensation	16,720	15,831
Other expenses	54,062	51,934
Total Management Business Expenses	163,152	155,317
Other income (loss), net	(228 )	4,692
Non-Controlling Interests	(2,385 )	(2,846 )
Management Business Economic Income	\$82,084	\$91,559
Incentive Business:		
Carried interest income (loss) from affiliates:		
Unrealized losses <sup>(1)</sup>	\$(170,891)	\$(66,905)
Realized gains	41,006	124,724
Total Carried Interest Income (Loss)	(129,885 )	57,819
Profit sharing expense:		
Unrealized profit sharing expense	(67,682 )	(8,757 )
Realized profit sharing expense	34,189	49,589
Total Profit Sharing Expense	(33,493 )	40,832
Other Loss:		
Net interest expense	(6,891 )	(6,692 )
Other loss, net	(333 )	(348 )
Net gains (losses) from investment activities	(56,499 )	1,761
Loss from equity method investments	(3,859 )	(1,198 )
Total Other Loss	(67,582 )	(6,477 )
Incentive Business Economic Income (Loss)	\$(163,974)	\$10,510
Economic Income (Loss)	(81,890 )	102,069
Income tax (provision) benefit on Economic Income	8,926	(8,520 )
Economic Net Income (Loss)	\$(72,964 )	\$93,549

Included in unrealized carried interest losses from affiliates for the three months ended March 31, 2016 and 2015

(1) was a reversal of previously realized carried interest income due to the general partner obligation to return previously distributed carried interest income. See note 12 to our condensed consolidated financial statements for further detail regarding the general partner obligation.

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## Summary of Distributable Earnings

The following table is a summary of Distributable Earnings for the three months ended March 31, 2016 and 2015.

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands)	
Management Business Economic Income	\$82,084	\$91,559
Less: Non-cash revenues <sup>(1)</sup>	(842 )	(2,784 )
Add back: Equity-based compensation	16,720	15,831
Add back: Depreciation, amortization and other	2,581	2,610
Management Business Distributable Earnings	\$100,543	\$107,216
Incentive Business Economic Income (Loss)	\$(163,974)	\$10,510
Less: Non-cash carried interest income <sup>(2)</sup>	—	(29,900 )
Add back: Net unrealized carried interest loss	103,209	58,148
Less: Unrealized investment and other (income) loss <sup>(3)</sup>	64,977	45
Incentive Business Distributable Earnings	\$4,212	\$38,803
Distributable Earnings	\$104,755	\$146,019
Taxes and related payables <sup>(4)</sup>	(2,273 )	(2,110 )
Distributable Earnings After Taxes and Related Payables	\$102,482	\$143,909

Includes monitoring fees paid by Athene to Apollo by delivery of common shares of Athene Holding and gains (1) resulting from reductions of the tax receivable agreement liability due to changes in projected income estimates and estimated tax rates.

(2) Represents realized carried interest income settled by receipt of securities.

(3) Represents unrealized gains from our general partner investments in our funds and other investments.

(4) Represents the estimated current corporate, local and non-U.S. taxes as well as the payable under Apollo's tax receivable agreement.

The following table is a reconciliation of Distributable Earnings per share of common and equivalents<sup>(1)</sup> to net distribution per share of common and equivalent for the three months ended March 31, 2016 and 2015.

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands, except per share data)	
Distributable Earnings After Taxes and Related Payables	\$102,482	\$143,909
Add back: Tax and related payables attributable to common and equivalents	2	60
Distributable Earnings before certain payables <sup>(2)</sup>	102,484	143,969
Percent to common and equivalents	47 %	45 %
Distributable Earnings before other payables attributable to common and equivalents	48,085	65,282
Less: Tax and related payables attributable to common and equivalents	(2 )	(60 )
Distributable Earnings attributable to common and equivalents	\$48,083	\$65,222
Distributable Earnings per share of common and equivalent <sup>(3)</sup>	\$0.25	\$0.35
Retained capital per share of common and equivalent <sup>(3)(4)</sup>	—	(0.02 )
Net distribution per share of common and equivalent <sup>(3)</sup>	\$0.25	\$0.33

(1) Common and equivalents refers to Class A shares outstanding and RSUs that participate in distributions.

(2)

Distributable earnings before certain payables represents Distributable Earnings before the deduction for the estimated current corporate taxes and the payable under Apollo's tax receivable agreement.

(3) Per share calculations are based on end of period total Class A shares outstanding and RSUs that participate in distributions.

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(4) Retained capital is withheld pro-rata from common and equivalent holders and AOG unitholders.

## Summary of Non-U.S. GAAP Measures

The table below sets forth a reconciliation of our non-U.S. GAAP performance measures to net income attributable to Apollo Global Management, LLC for the three months ended March 31, 2016 and 2015:

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands)	
Net Income (Loss) Attributable to Apollo Global Management, LLC	\$(32,828 )	\$30,927
Net income attributable to Non-Controlling Interests in consolidated entities and Appropriated Partners' Capital	2,035	2,559
Net income (loss) attributable to Non-Controlling Interests in the Apollo Operating Group	(43,768 )	48,012
Net Income (Loss)	\$(74,561 )	\$81,498
Income tax provision (benefit)	(5,147 )	5,514
Income (Loss) Before Income Tax Provision (Benefit)	\$(79,708 )	\$87,012
Transaction-related charges and equity-based compensation	(147 )	17,616
Net income attributable to Non-Controlling Interests in consolidated entities	(2,035 )	(2,559 )
Economic Income (Loss)	\$(81,890 )	\$102,069
Income tax (provision) benefit on Economic Income (Loss)	8,926	(8,520 )
Economic Net Income (Loss)	\$(72,964 )	\$93,549
Income tax provision (benefit) on Economic Income (Loss)	(8,926 )	8,520
Carried interest (income) loss from affiliates	129,885	(57,819 )
Profit sharing expense	(33,493 )	40,832
Other loss	67,582	6,477
Equity-based compensation <sup>(1)</sup>	16,720	15,831
Depreciation and amortization <sup>(2)</sup>	2,581	2,610
Fee-Related EBITDA	\$101,385	\$110,000
Net realized carried interest income	6,817	75,135
Fee-Related EBITDA + 100% of Net Realized Carried Interest	\$108,202	\$185,135
Realized investment and other income	(2,605 )	(6,432 )
Non-cash revenues	(842 )	(32,684 )
Distributable Earnings	\$104,755	\$146,019
Taxes and related payables	(2,273 )	(2,110 )
Distributable Earnings After Taxes and Related Payables	\$102,482	\$143,909

(1) Includes RSUs (excluding RSUs granted in connection with the 2007 private placement) and share options.

(2) Includes amortization of leasehold improvements.

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## Liquidity and Capital Resources

## Historical

Although we have managed our historical liquidity needs by looking at deconsolidated cash flows, our historical condensed consolidated statements of cash flows reflects the cash flows of Apollo, as well as those of the consolidated Apollo funds.

The primary cash flow activities of Apollo are:

- Generating cash flow from operations;
- Making investments in Apollo funds;
- Meeting financing needs through credit agreements; and
- Distributing cash flow to equity holders and Non-Controlling Interests.

Primary cash flow activities of the consolidated Apollo funds and VIEs are:

- Raising capital from their investors, which have been reflected historically as Non-Controlling Interests of the consolidated subsidiaries in our financial statements;
- Using capital to make investments;
- Generating cash flow from operations through distributions, interest and the realization of investments;
- Distributing cash flow to investors; and
- Issuing debt to finance investments (CLOs).

While primarily met by cash flows generated through fee income and carried interest income received, working capital needs have also been met (to a limited extent) through borrowings as described in note 9 to the condensed consolidated financial statements.

We determine whether to make capital commitments to our funds in excess of our minimum required amounts based on a variety of factors, including estimates regarding our liquidity resources over the estimated time period during which commitments will have to be funded, estimates regarding the amounts of capital that may be appropriate for other funds that we are in the process of raising or are considering raising, and our general working capital requirements.

## Cash Flows

Significant amounts from our condensed consolidated statements of cash flows for the three months ended March 31, 2016 and 2015 are summarized and discussed within the table and corresponding commentary below:

	For the Three Months Ended March 31,	
	2016	2015
	(in thousands)	
Operating Activities	\$124,194	\$102,003
Investing Activities	(56,999 )	(41,853 )
Financing Activities	(135,114 )	(335,957 )
Net Decrease in Cash and Cash Equivalents	\$(67,919 )	\$(275,807)

## Operating Activities

Our net cash provided by operating activities was \$124.2 million and \$102.0 million during the three months ended March 31, 2016 and 2015, respectively. These amounts were primarily driven by:

- net income (loss) of (\$74.6) million and \$81.5 million during the three months ended March 31, 2016 and 2015, respectively, as well as non-cash adjustments of \$81.1 million and \$32.7 million, respectively;
- a net decrease in our carried interest receivable of \$153.5 million and \$1.1 million during the three months ended March 31, 2016 and 2015, respectively, due to a change in the fair value of our funds that generate carried interest of (\$116.2)

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million and \$92.1 million during the three months ended March 31, 2016 and 2015, respectively, offset by fund distributions to the Company (net of non-cash settlements) of \$37.3 million and \$107.6 million during three months ended March 31, 2016 and 2015, respectively;

purchases of investments held by consolidated VIEs in the amount of \$119.0 million and \$168.1 million, offset by proceeds from sales of investments held by consolidated VIEs in the amount of \$117.7 million and \$78.8 million during the three months ended March 31, 2016 and 2015, respectively; and

a net increase (decrease) in our profit sharing payable of (\$32.7) million and \$25.7 million during the three months ended March 31, 2016 and 2015, respectively, due to profit sharing expense (inclusive of the return of profit sharing distributions from employees, former employees and Contributing Partners that would be due if certain funds were liquidated) of (\$24.0) million and \$51.7 million during the three months ended March 31, 2016 and 2015, respectively, offset by payments of \$14.2 million and \$23.2 million during the three months ended March 31, 2016 and 2015, respectively.

### Investing Activities

Our net cash used in investing activities was \$57.0 million and \$41.9 million during the three months ended March 31, 2016 and 2015, respectively. These amounts were primarily driven by:

net cash contributions from our equity method investments of \$32.2 million and \$29.1 million during the three months ended March 31, 2016 and 2015, respectively; and

purchases of investments in the amount of \$24.6 million during the three months ended March 31, 2016.

### Financing Activities

Our net cash used in financing activities was \$135.1 million and \$336.0 million during the three months ended March 31, 2016 and 2015, respectively. These amounts were primarily driven by:

cash distributions paid to our Class A shareholders of \$53.6 million and \$144.4 million during the three months ended March 31, 2016 and 2015, respectively;

cash distributions paid to the Non-Controlling Interest holders in the Apollo Operating Group of \$60.5 million and \$191.3 million during the three months ended March 31, 2016 and 2015, respectively;

purchases of Class A shares of \$12.9 million during the three months ended March 31, 2016;

net distributions related to deliveries of Class A shares for RSUs of \$22.0 million during the three months ended March 31, 2016; and

issuance of debt of \$18.4 million during the three months ended March 31, 2016.

### Distributions

In addition to other distributions such as payments pursuant to the tax receivable agreement, see note 12 to the condensed consolidated financial statements for information regarding the quarterly distributions which were made at the sole discretion of the Company's manager during 2016 and 2015.

### Future Cash Flows

Our ability to execute our business strategy, particularly our ability to increase our AUM, depends on our ability to establish new funds and to raise additional investor capital within such funds. Our liquidity will depend on a number of factors, such as our ability to project our financial performance, which is highly dependent on our funds and our ability to manage our projected costs, fund performance, our access to credit facilities, our being in compliance with existing credit agreements, as well as industry and market trends. Also during economic downturns the funds we manage might experience cash flow issues or liquidate entirely. In these situations we might be asked to reduce or eliminate the management fee and incentive fees we charge, which could adversely impact our cash flow in the future. An increase in the fair value of our funds' investments, by contrast, could favorably impact our liquidity through higher management fees where the management fees are calculated based on the net asset value, gross assets and adjusted assets. Additionally, higher carried interest income not yet realized would generally result when investments appreciate over their cost basis which would not have an impact on the Company's cash flow.

As of March 31, 2016, Fund VII's and Fund VI's remaining investments and escrow cash were valued at 102% and 89% of the fund's unreturned capital, respectively, which was below the required escrow ratio of 115%. As a result, these funds are required to place in escrow current and future carried interest income distributions to the general partner until the specified return ratio of 115% is met (at the time of a future distribution) or upon liquidation.

On April 20, 2010, the Company announced that it entered into a strategic relationship agreement with CalPERS. The strategic relationship agreement provides that Apollo will reduce fees charged to CalPERS on funds it manages, or in the future

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will manage, solely for CalPERS by \$125 million over a five-year period or as close a period as required to provide CalPERS with that benefit. The agreement further provides that Apollo will not use a placement agent in connection with securing any future capital commitments from CalPERS. As of March 31, 2016, the Company had reduced fees charged to CalPERS on the funds it manages by approximately \$101.6 million. Based on the Company's current estimates, the reduction of fees will extend until 2017 in order for CalPERS to receive the full benefit of this arrangement.

Although we expect to pay distributions according to our distribution policy, we may not pay distributions according to our policy, or at all, if, among other things, we do not have the cash necessary to pay the intended distributions. To the extent we do not have cash on hand sufficient to pay distributions, we may have to borrow funds to pay distributions, or we may determine not to pay distributions. The declaration, payment and determination of the amount of our quarterly distributions are at the sole discretion of our manager.

In February 2016, Apollo adopted a program to repurchase up to \$250 million in the aggregate of its Class A shares, including up to \$150 million in the aggregate of its outstanding Class A shares through a share repurchase program and up to \$100 million through a reduction of Class A shares to be issued to employees to satisfy associated tax obligations in connection with the settlement of equity-based awards granted under the Company's 2007 Omnibus Equity Incentive Plan (the "2007 Equity Plan"), which we refer to as net share settlement. Under the share repurchase program, shares may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise, with the size and timing of these repurchases depending on legal requirements, price, market and economic conditions and other factors. During the quarter ended March 31, 2016, the Company repurchased and canceled 0.9 million Class A shares for \$12.9 million and, in connection with net share settlements, reduced Class A shares to be issued to employees under the Plan by 1.6 million Class A shares resulting in a payment by the Company of \$22.0 million to satisfy the applicable withholding obligation. See note 11 to the condensed consolidated financial statements for further information regarding the Company's net share settlement during the three months ended March 31, 2016.

On March 11, 2016, it was announced that a subsidiary of Apollo Global Management, LLC intended to embark on a program to purchase \$50 million of Apollo Investment Corporation's common stock, subject to certain regulatory approvals. Under the program, shares may be purchased from time to time in open market transactions and in accordance with applicable law. As of March 31, 2016, Apollo Global Management, LLC has purchased 550 thousand shares, or approximately \$3.1 million.

Carried interest income from our funds can be distributed to us on a current basis, but is subject to repayment by the subsidiaries of the Apollo Operating Group that act as general partner of such funds in the event that certain specified return thresholds are not ultimately achieved. The Managing Partners, Contributing Partners and certain other investment professionals have personally guaranteed, to the extent of their ownership interest, subject to certain limitations, the obligations of these subsidiaries in respect of this general partner obligation. Such guarantees are several and not joint and are limited to a particular Managing Partner's or Contributing Partner's distributions. Pursuant to the shareholders agreement dated July 13, 2007, as amended (the "Shareholders Agreement"), we agreed to indemnify each of our Managing Partners and certain Contributing Partners against all amounts that they pay pursuant to any of these personal guarantees in favor of Fund IV, Fund V and Fund VI (including costs and expenses related to investigating the basis for or objecting to any claims made in respect of the guarantees) for all interests that our Managing Partners and Contributing Partners have contributed or sold to the Apollo Operating Group.

Accordingly, in the event that our Managing Partners, Contributing Partners and certain investment professionals are required to pay amounts in connection with a general partner obligation to return previously distributed carried interest income with respect to Fund IV, Fund V and Fund VI, we will be obligated to reimburse our Managing Partners and certain Contributing Partners for the indemnifiable percentage of amounts that they are required to pay even though we did not receive the distribution to which that general partner obligation related.

On March 11, 2016, the maturity date of both the Term Facility and the Revolver Facility were extended by two years and as a result, the maturity date is now January 18, 2021. The extension was determined to be a modification of the 2013 AMH Credit Facilities in accordance with U.S. GAAP. See note 9 to the condensed consolidated financial statements for further information regarding the Company's debt arrangements.

On May 5, 2016, the Company declared a cash distribution of \$0.25 per Class A share, which will be paid on May 31, 2016 to holders of record on May 20, 2016.

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Athene

Athene Holding is the ultimate parent of various insurance company operating subsidiaries. Through its subsidiaries, Athene Holding provides insurance products focused primarily on the retirement market and its business centers primarily on issuing or reinsuring fixed indexed annuities.

Apollo, through its consolidated subsidiary, Athene Asset Management, provides asset management services to Athene, including asset allocation services, direct asset management services, risk management, asset and liability matching management, mergers and acquisitions asset diligence hedging and other asset management services and receives a gross management fee of 0.40% per annum on all AUM in the Athene Accounts with certain limited exceptions. As of March 31, 2016, Athene Asset Management had totaled \$60.4 billion of total AUM in the Athene Accounts. Another subsidiary of the Company provides investment advisory services to Athene Germany and receives a gross fee of 0.10% per annum on the assets with respect to which it advises. As of March 31, 2016, the AUM related to Athene Germany totaled \$5.4 billion.

The Company provides sub-advisory services with respect to a portion of the assets in the Athene Accounts. In addition from time to time, Athene also invests in funds and investment vehicles that Apollo manages. The Company broadly refers to “Athene Sub-Advised” assets under management as those assets in the Athene Accounts which the Company explicitly sub-advises as well as those assets in the Athene Accounts which are invested directly in funds and investment vehicles Apollo manages (“Athene Assets Directly Invested”). As of March 31, 2016, the Athene Sub-Advised AUM totaled \$13.9 billion, of which \$2.7 billion was Athene Assets Directly Invested.

With respect to assets in the Athene Accounts which the Company explicitly sub-advises, the Company earns up to 0.40% per annum on assets up to \$10 billion and 0.35% per annum on all such assets in excess of \$10 billion, with certain limited exceptions. These fees are in addition to the gross management fee of 0.40% per annum paid to Athene Asset Management. A majority of the assets in the Athene Accounts which the Company explicitly sub-advises are in accounts that invest in high-grade credit asset classes, such as CLO debt, commercial mortgage backed securities and insurance-linked securities.

With respect to Athene Assets Directly Invested, Apollo receives management fees and carried interest, if applicable, directly from the relevant funds under the investment management agreements and other governing documents of such funds. Fees paid to the Company related to such fund investments vary from 0% per annum to 1.75% per annum with respect to management fees and 0% to 20% with respect to carried interest. These fees are in addition to the gross management fee of 0.40% per annum paid to Athene Asset Management.

The Company refers to the portion of the Athene Asset Management AUM that is not Athene Sub-Advised Assets as “Athene Non-Sub-Advised” AUM. Athene Asset Management and other Apollo subsidiaries incur all expenses associated with their provision of services to Athene.

In connection with the Athene Private Placement, Athene Holding amended its registration rights agreement to provide (i) investors who are party to such agreement, including AAA Investments, the potential opportunity for liquidity on their shares of Athene Holding through sales in registered public offerings over a 15 month period beginning on the date of Athene Holding’s initial public offering (the “Athene IPO”) and (ii) Athene Holding the right to cause certain investors who are party to the registration rights agreement to include in such offerings a certain percentage of their common shares of Athene Holding subject to the terms and conditions set forth in the agreement. However, pursuant to the registration rights agreement, any shares of Athene Holding held by Apollo will not be subject to such arrangements and instead will be subject to a lock-up period of two years following the effective date of the registration statement relating to the Athene IPO, but Athene Holding will not have the right to cause any shares owned by Apollo to be included in the Athene IPO or any follow-on offering.

As part of its ongoing financial integration of Aviva USA, Athene identified material weaknesses in its internal controls over financial reporting for its U.S. GAAP and statutory financials as of December 31, 2013. A material weakness is a control deficiency, or combination of control deficiencies, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented, or detected and corrected on a timely basis. If Athene fails to maintain effective internal control over financial reporting, it may not be able to accurately report its financial results. Athene no longer considers these deficiencies material weaknesses and currently assesses them as significant deficiencies.



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### Distributions to Managing Partners and Contributing Partners

The three Managing Partners who became employees of Apollo on July 13, 2007 each receive a \$100,000 base salary. Additionally, our Managing Partners can receive other forms of compensation. Any additional consideration will be paid to them in their proportional ownership interest in Holdings. Additionally, as a result of the tax receivable agreement, 85% of any tax savings APO Corp. recognizes will be paid to the Managing Partners.

Subsequent to the 2007 Reorganization, the Contributing Partners retained ownership interests in subsidiaries of the Apollo Operating Group. Therefore, any distributions that flow up to management or general partner entities in which the Contributing Partners retained ownership interests are shared pro rata with the Contributing Partners who have a direct interest in such entities prior to flowing up to the Apollo Operating Group. These distributions are considered compensation expense.

The Contributing Partners are entitled to receive the following:

Profit sharing related to private equity carried interest income, from direct ownership of advisory entities. Any changes in fair value of the underlying fund investments would result in changes to Apollo Global Management, LLC's profit sharing payable;

Additional consideration based on their proportional ownership interest in Holdings; and

As a result of the tax receivable agreement, 85% of any tax savings APO Corp. recognizes will be paid to the Contributing Partners.

### Potential Future Costs

We may make grants of RSUs or other equity-based awards to employees and independent directors that we appoint in the future.

### Critical Accounting Policies

This Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon the condensed consolidated financial statements, which have been prepared in accordance with U.S. GAAP. The preparation of financial statements in accordance with U.S. GAAP requires the use of estimates and assumptions that could affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenues and expenses. Actual results could differ from these estimates. A summary of our significant accounting policies is presented in note 2 to our condensed consolidated financial statements. The following is a summary of our accounting policies that are affected most by judgments, estimates and assumptions.

#### Consolidation

The types of entities with which Apollo is involved generally include subsidiaries (e.g., general partners and management companies related to the funds the Company manages), entities that have all the attributes of an investment company (e.g., funds) and securitization vehicles (e.g., collateralized loan obligations). Each of these entities is assessed for consolidation on a case by case basis depending on the specific facts and circumstances surrounding that entity.

Pursuant to the consolidation guidance, the Company first evaluates whether it holds a variable interest in an entity. Fees that are customary and commensurate with the level of services provided, and where the Company doesn't hold other economic interests in the entity that would absorb more than an insignificant amount of the expected losses or returns of the entity, would not be considered a variable interest. Apollo factors in all economic interests including proportionate interests through related parties, to determine if fees are to be considered a variable interest. As Apollo's interests in many of these entities are solely through carried interests, performance fees, and/or insignificant indirect interests through related parties, Apollo is generally not considered to have a variable interest in many of these entities under the guidance and no further consolidation analysis is performed. For entities where the Company has determined that it does hold a variable interest, the Company performs an assessment to determine whether each of those entities qualify as a variable interest entity.

The determination as to whether an entity qualifies as a VIE depends on the facts and circumstances surrounding each entity and therefore certain of Apollo's funds may qualify as VIEs under the variable interest model whereas others may qualify as voting interest entities under the voting interest model. The granting of substantive kick-out rights is a key consideration in determining whether a limited partnership or similar entity is a VIE and whether or not that entity

should be consolidated.

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Under the voting interest model, Apollo consolidates those entities it controls through a majority voting interest. Apollo does not consolidate those VOs in which substantive kick-out rights have been granted to the unaffiliated investors to either dissolve the fund or remove the general partner.

Under the variable interest model, Apollo consolidates those entities where it is determined that the Company is the primary beneficiary of the entity. The Company is determined to be the primary beneficiary if it holds a controlling financial interest in the VIE. When Apollo alone is not considered to have a controlling financial interest in the VIE, Apollo will still be deemed to be the primary beneficiary if it is the party within the related party group that is most closely associated with the VIE. When Apollo and its related parties not under common control in the aggregate have a controlling financial interest in a VIE, then Apollo is deemed to be the primary beneficiary if substantially all the activities of the entity are performed on behalf of Apollo.

Apollo determines whether it is the primary beneficiary of a VIE at the time it becomes initially involved with the VIE and reconsiders that conclusion continuously. Investments and redemptions (either by Apollo, affiliates of Apollo or third parties) or amendments to the governing documents of the respective entity may affect an entity's status as a VIE or the determination of the primary beneficiary.

The assessment of whether an entity is a VIE and the determination of whether Apollo should consolidate such VIE requires judgment by our management. Those judgments include, but are not limited to: (i) determining whether the total equity investment at risk is sufficient to permit the entity to finance its activities without additional subordinated financial support, (ii) evaluating whether the holders of equity investment at risk, as a group, can make decisions that have a significant effect on the success of the entity, (iii) determining whether the equity investors have proportionate voting rights to their obligations to absorb losses or rights to receive the expected residual returns from an entity and (iv) evaluating the nature of the relationship and activities of those related parties with shared power or under common control for purposes of determining which party within the related-party group is most closely associated with the VIE. Judgments are also made in determining whether a member in the equity group has a controlling financial interest including power to direct activities that most significantly impact the VIEs' economic performance and rights to receive benefits or obligations to absorb losses that could be potentially significant to the VIE. This analysis includes interests through related parties.

### Revenue Recognition

**Carried Interest Income (Loss) from Affiliates.** We earn carried interest income from our funds as a result of such funds achieving specified performance criteria. Such carried interest income generally is earned based upon a fixed percentage of realized and unrealized gains of various funds after meeting any applicable hurdle rate or threshold minimum. Carried interest income from certain of the funds that we manage is subject to contingent repayment and is generally paid to us as particular investments made by the funds are realized. If, however, upon liquidation of a fund, the aggregate amount paid to us as carried interest exceeds the amount actually due to us based upon the aggregate performance of the fund, the excess (in certain cases net of taxes) is required to be returned by us to that fund. For a majority of our credit funds, once the annual carried interest income has been determined, there generally is no look-back to prior periods for a potential contingent repayment, however, carried interest income on certain other credit funds can be subject to contingent repayment at the end of the life of the fund. We have elected to adopt Method 2 from U.S. GAAP guidance applicable to accounting for management fees based on a formula, and under this method, we accrue carried interest income quarterly based on fair value of the underlying investments and separately assess if contingent repayment is necessary. The determination of carried interest income and contingent repayment considers both the terms of the respective partnership agreements and the current fair value of the underlying investments within the funds. Estimates and assumptions are made when determining the fair value of the underlying investments within the funds and could vary depending on the valuation methodology that is used. See "Investments, at Fair Value" below for further discussion related to significant estimates and assumptions used for determining fair value of the underlying investments in our private equity, credit and real estate funds.

**Management Fees from Affiliates.** The management fees related to our private equity funds are generally based on a fixed percentage of the committed capital or invested capital. The corresponding fee calculations that consider committed capital or invested capital are both objective in nature and therefore do not require the use of significant estimates or assumptions. Management fees related to our credit funds, by contrast, can be based on net asset value,

gross assets, adjusted cost of all unrealized portfolio investments, capital commitments, adjusted assets, capital contributions, or stockholders' equity all as defined in the respective partnership agreements. The credit management fee calculations that consider net asset value, gross assets, adjusted cost of all unrealized portfolio investments and adjusted assets are normally based on the terms of the respective partnership agreements and the current fair value of the underlying investments within the funds. Estimates and assumptions are made when determining the fair value of the underlying investments within the funds and could vary depending on the valuation methodology that is used. The management fees related to our real estate funds are generally based on a specific percentage of the funds' stockholders' equity or committed or net invested capital or the capital accounts of the limited partners. See "Investments, at Fair

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Value” below for further discussion related to significant estimates and assumptions used for determining fair value of the underlying investments in our private equity, credit and real estate funds.

Investments, at Fair Value

On a quarterly basis, Apollo utilizes valuation committees consisting of members from senior management, to review and approve the valuation results related to the investments of the funds it manages. For certain publicly traded vehicles managed by Apollo, a review is performed by an independent board of directors. The Company also retains independent valuation firms to provide third-party valuation consulting services to Apollo, which consist of certain limited procedures that management identifies and requests them to perform. The limited procedures provided by the independent valuation firms assist management with validating their valuation results or determining fair value. The Company performs various back-testing procedures to validate their valuation approaches, including comparisons between expected and observed outcomes, forecast evaluations and variance analyses. However, because of the inherent uncertainty of valuation, the estimated values may differ significantly from the values that would have been used had a ready market for the investments existed, and the differences could be material.

Private Equity Investments. The majority of the illiquid investments within our private equity funds are valued using the market approach, which provides an indication of fair value based on a comparison of the subject company to comparable publicly traded companies and transactions in the industry.

Market Approach. The market approach is driven by current market conditions, including actual trading levels of similar companies and, to the extent available, actual transaction data of similar companies. Judgment is required by management when assessing which companies are similar to the subject company being valued. Consideration may also be given to any of the following factors: (1) the subject company’s historical and projected financial data; (2) valuations given to comparable companies; (3) the size and scope of the subject company’s operations; (4) the subject company’s individual strengths and weaknesses; (5) expectations relating to the market’s receptivity to an offering of the subject company’s securities; (6) applicable restrictions on transfer; (7) industry and market information; (8) general economic and market conditions; and (9) other factors deemed relevant. Market approach valuation models typically employ a multiple that is based on one or more of the factors described above. Sources for gaining additional knowledge related to comparable companies include public filings, annual reports, analyst research reports, and press releases. Once a comparable company set is determined, we review certain aspects of the subject company’s performance and determine how its performance compares to the group and to certain individuals in the group. We compare certain measurements such as EBITDA margins, revenue growth over certain time periods, leverage ratios and growth opportunities. In addition, we compare our entry multiple and its relation to the comparable set at the time of acquisition to understand its relation to the comparable set on each measurement date.

Income Approach. For investments where the market approach does not provide adequate fair value information, we rely on the income approach. The income approach is also used to value investments or validate the market approach within our private equity funds. The income approach provides an indication of fair value based on the present value of cash flows that a business or security is expected to generate in the future. The most widely used methodology for the income approach is a discounted cash flow method. Inherent in the discounted cash flow method are significant assumptions related to the subject company’s expected results and a calculated discount rate, which is normally based on the subject company’s weighted average cost of capital, or “WACC.” The WACC represents the required rate of return on total capitalization, which is comprised of a required rate of return on equity, plus the current tax-effected rate of return on debt, weighted by the relative percentages of equity and debt that are typical in the industry. The most critical step in determining the appropriate WACC for each subject company is to select companies that are comparable in nature to the subject company and the credit quality of the subject company. Sources for gaining additional knowledge about the comparable companies include public filings, annual reports, analyst research reports, and press releases. The general formula then used for calculating the WACC considers the after-tax rate of return on debt capital and the rate of return on common equity capital, which further considers the risk-free rate of return, market beta, market risk premium and small stock premium, if applicable. The variables used in the WACC formula are inferred from the comparable market data obtained. The Company evaluates the comparable companies selected and concludes on WACC inputs based on the most comparable company or analyzes the range of data for the investment.

The value of liquid investments, where the primary market is an exchange (whether foreign or domestic), is determined using period end market prices. Such prices are generally based on the close price on the date of determination.

Credit Investments. The majority of investments in Apollo's credit funds are valued based on quoted market prices and valuation models.

Quoted market prices are valued based on the average of the "bid" and the "ask" quotes provided by multiple brokers wherever possible without any adjustments. Apollo designates certain brokers to value specific securities. In order to determine the designated brokers, Apollo considers the following: (i) brokers with which Apollo has previously transacted, (ii) the underwriter

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of the security and (iii) active brokers indicating executable quotes. In addition, when valuing a security based on broker quotes wherever possible Apollo tests the standard deviation amongst the quotes received and the variance between the concluded fair value and the value provided by a pricing service. When broker quotes are not available, we use pricing service quotes or other sources to mark a position. When relying on a pricing service as a primary source, (i) Apollo analyzes how the price has moved over the measurement period, (ii) reviews the number of brokers included in the pricing service's population and (iii) validates the valuation levels with Apollo's pricing team and traders.

Debt and equity securities that are not publicly traded or whose market prices are not readily available are valued at fair value utilizing a model based approach is used to determine fair value. When determining fair value when no observable market value exists, the value attributed to an investment is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation approaches used to estimate the fair value of illiquid credit investments also may include the market approach and the income approach, as previously described above. The valuation approaches used consider, as applicable, market risks, credit risks, counterparty risks and foreign currency risks.

The credit funds also enter into foreign currency exchange contracts, total return swap contracts, credit default swap contracts, and other derivative contracts, which may include options, caps, collars and floors. Foreign currency exchange contracts are marked-to-market by recognizing the difference between the contract exchange rate and the current market rate as unrealized appreciation or depreciation. If securities are held at the end of this period, the changes in value are recorded in income as unrealized. Realized gains or losses are recognized when contracts are settled. Total return swap and credit default swap contracts are recorded at fair value as an asset or liability, with changes in fair value recorded as unrealized appreciation or depreciation. Realized gains or losses are recognized at the termination of the contract based on the difference between the close-out price of the total return or credit default swap contract and the original contract price. Forward contracts are valued based on market rates obtained from counterparties or prices obtained from recognized financial data service providers.

Real Estate Investments. For the CMBS portfolio of Apollo's funds, the estimated fair value of the CMBS portfolio is determined by reference to market prices provided by certain dealers who make a market in these financial instruments. Broker quotes are only indicative of fair value and may not necessarily represent what the funds would receive in an actual trade for the applicable instrument. Additionally, the loans held-for-investment are stated at the principal amount outstanding, net of deferred loan fees and costs. The Company evaluates its loans for possible impairment on a quarterly basis. For Apollo's real estate funds, valuations of non-marketable underlying investments are determined using methods that include, but are not limited to (i) discounted cash flow estimates or comparable analysis prepared internally, (ii) third party appraisals or valuations by qualified real estate appraisers, and (iii) contractual sales value of investments/properties subject to bona fide purchase contracts. Methods (i) and (ii) also incorporate consideration of the use of the income, cost, or sales comparison approaches of estimating property values.

The fair values of the investments in our private equity, credit and real estate funds can be impacted by changes to the assumptions used in the underlying valuation models. For further discussion on the impact of changes to valuation assumptions see "Item 7A. Quantitative and Qualitative Disclosures About Market Risk—Sensitivity" in our Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC on February 29, 2016. There have been no material changes to the underlying valuation models during the periods that our financial results are presented.

#### Fair Value of Financial Instruments

Except for the Company's debt obligations (each as defined in note 9 to our condensed consolidated financial statements), Apollo's financial instruments are recorded at fair value or at amounts whose carrying values approximate fair value. See "—Investments, at Fair Value" above. While Apollo's valuations of portfolio investments are based on assumptions that Apollo believes are reasonable under the circumstances, the actual realized gains or losses will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may ultimately differ significantly from the assumptions on which the valuations were based. Financial instruments' carrying values

generally approximate fair value because of the short-term nature of those instruments or variable interest rates related to the borrowings.

**Profit Sharing Expense.** Profit sharing expense is primarily a result of agreements with our Contributing Partners and employees to compensate them based on the ownership interest they have in the general partners of the Apollo funds. Therefore, changes in the fair value of the underlying investments in the funds we manage and advise affect profit sharing expense. The Contributing Partners and employees are allocated approximately 30% to 50% of the total carried interest income which is driven primarily by changes in fair value of the underlying fund's investments and is treated as compensation expense. Additionally, profit sharing expenses paid may be subject to clawback from employees, former employees and Contributing Partners to the extent not indemnified.

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Changes in the fair value of the contingent obligations that were recognized in connection with certain Apollo acquisitions are reflected in the Company's condensed consolidated statements of operations as profit sharing expense. The Company has adopted a performance based incentive arrangement for certain Apollo partners and employees designed to more closely align compensation on an annual basis with the overall realized performance of the Company. This arrangement, which we refer to herein as the "Incentive Pool," enables certain partners and employees to earn discretionary compensation based on carried interest realizations earned by the Company in a given year, which amounts are reflected in profit sharing expense in the accompanying condensed consolidated financial statements. The Company adopted the Incentive Pool to attract and retain, and provide incentive to, partners and employees of the Company and to more closely align the overall compensation of partners and employees with the overall realized performance of the Company. Allocations to the Incentive Pool and to its participants contain both a fixed and a discretionary component and may vary year-to-year depending on the overall realized performance of the Company and the contributions and performance of each participant. There is no assurance that the Company will continue to compensate individuals through performance-based incentive arrangements in the future and there may be periods when the executive committee of the Company's manager determines that allocations of realized carried interest income are not sufficient to compensate individuals, which may result in an increase in salary, bonus and benefits.

**Equity-Based Compensation.** Equity-based compensation is accounted for in accordance with U.S. GAAP, which requires that the cost of employee services received in exchange for an award is generally measured based on the grant date fair value of the award. Equity-based awards that do not require future service (i.e., vested awards) are expensed immediately. Equity-based employee awards that require future service are recognized over the relevant service period. Further, as required under U.S. GAAP, the Company estimates forfeitures using industry comparables or historical trends for equity-based awards that are not expected to vest. Apollo's equity-based awards consist of, or provide rights with respect to, AOG Units, RSUs, share options, restricted shares, AHL Awards and other equity-based compensation awards. For more information regarding Apollo's equity-based compensation awards, see note 11 to our condensed consolidated financial statements. The Company's assumptions made to determine the fair value on grant date and the estimated forfeiture rate are embodied in the calculations of compensation expense. A significant part of our compensation expense is derived from amortization of RSUs. The fair value of all RSU grants after March 29, 2011 is based on the grant date fair value, which considers the public share price of the Company. RSUs are comprised of Plan Grants, which generally do not pay distributions until vested and, for grants made after 2011, the underlying shares are generally issued by March 15<sup>th</sup> after the year in which they vest, and Bonus Grants, which pay distributions on both vested and unvested grants and are generally issued after vesting on an approximate two-month lag. For Plan Grants, the grant date fair value is based on the public share price of the Company, and is discounted for transfer restrictions and lack of distributions until vested. For Bonus Grants, the grant date fair value is based on the public share price of the Company, and is discounted for transfer restrictions. We utilize the present value of a growing annuity formula to calculate a discount for the lack of pre-vesting distributions on Plan Grant RSUs. There were no Plan Grants or Bonus Grants awarded during the three months ended March 31, 2016.

We utilize the Finnerty Model to calculate a marketability discount on the Plan Grant and Bonus Grant RSUs to account for the lag between vesting and issuance. The Finnerty Model provides for a valuation discount reflecting the holding period restriction embedded in a restricted security preventing its sale over a certain period of time. The Finnerty Model proposes to estimate a discount for lack of marketability such as transfer restrictions by using an option pricing theory. This model has gained recognition through its ability to address the magnitude of the discount by considering the volatility of a company's stock price and the length of restriction. The concept underpinning the Finnerty Model is that a restricted security cannot be sold over a certain period of time. Further simplified, a restricted share of equity in a company can be viewed as having forfeited a put on the average price of the marketable equity over the restriction period (also known as an "Asian Put Option"). If we price an Asian Put Option and compare this value to that of the assumed fully marketable underlying security, we can effectively estimate the marketability discount.

The inputs utilized in the Finnerty Model are (i) length of holding period, (ii) volatility and (iii) distribution yield. There were no Plan Grants or Bonus Grants awarded during the three months ended March 31, 2016.

After the grant date fair value is determined, an estimated forfeiture rate is applied. The estimated fair value was determined and recognized over the vesting period on a straight-line basis. A 4.0% forfeiture rate is estimated for RSUs, based on the Company's historical attrition rate as well as industry comparable rates. If employees are no longer associated with Apollo or if there is no turnover, we will revise our estimated compensation expense to the actual amount of expense based on the RSUs vested at the reporting date in accordance with U.S. GAAP.

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## Fair Value Measurements

See note 5 to our condensed consolidated financial statements for a discussion of the Company's fair value measurements.

## Recent Accounting Pronouncements

A list of recent accounting pronouncements that are relevant to Apollo and its industry is included in note 2 to our condensed consolidated financial statements.

## Off-Balance Sheet Arrangements

In the normal course of business, we engage in off-balance sheet arrangements, including transactions in derivatives, guarantees, commitments, indemnifications and potential contingent repayment obligations. See note 13 to our condensed consolidated financial statements for a discussion of guarantees and contingent obligations.

## Contractual Obligations, Commitments and Contingencies

As of March 31, 2016, the Company's material contractual obligations consisted of lease obligations, contractual commitments as part of the ongoing operations of the funds and debt obligations. Fixed and determinable payments due in connection with these obligations are as follows:

	Remaining 2016	2017	2018	2019	2020	Thereafter	Total
	(in thousands)						
Operating lease obligations <sup>(1)</sup>	\$28,476	\$35,834	\$31,371	\$30,635	\$14,087	\$10,713	\$151,116
Other long-term obligations <sup>(2)</sup>	16,329	5,493	5,040	2,461	132	—	29,455
2013 AMH Credit Facilities - Term Facility <sup>(3)</sup>	6,615	8,820	8,820	8,820	8,820	500,441	542,336
2013 AMH Credit Facilities - Revolver Facility <sup>(4)</sup>	469	625	625	625	625	8	2,977
2024 Senior Notes <sup>(5)</sup>	15,000	20,000	20,000	20,000	20,000	568,333	663,333
2014 AMI Term Facility I	229	305	305	15,396	—	—	16,235
2014 AMI Term Facility II	232	309	309	17,931	—	—	18,781
2016 AMI Term Facility	253	338	338	338	338	19,326	20,931
Obligations as of March 31, 2016	\$67,603	\$71,724	\$66,808	\$96,206	\$44,002	\$1,098,821	\$1,445,164

(1) The Company has entered into sublease agreements and is expected to contractually receive approximately \$2.8 million over the life of the agreements.

Includes (i) payments on management service agreements related to certain assets and (ii) payments with respect to (2) certain consulting agreements entered into by the Company. Note that a significant portion of these costs are reimbursable by funds.

\$500 million of the outstanding Term Facility matures in January 2021. The interest rate on the \$500 million Term (3) Facility as of March 31, 2016 was 1.76%. See note 9 of the condensed consolidated financial statements for further discussion of the 2013 AMH Credit Facilities.

The commitment fee as of March 31, 2016 on the \$500 million undrawn Revolver Facility was 0.125%. See note 9 (4) of the condensed consolidated financial statements for further discussion of the 2013 AMH Credit Facilities.

\$500 million of the 2024 Senior Notes matures in May 2024. The interest rate on the 2024 Senior Notes as of (5) March 31, 2016 was 4.00%. See note 9 of the condensed consolidated financial statements for further discussion of the 2024 Senior Notes.

Note: Due to the fact that the timing of certain amounts to be paid cannot be determined or for other reasons discussed below, the following contractual commitments have not been presented in the table above.

As noted previously, we have entered into a tax receivable agreement with our Managing Partners and Contributing Partners which requires us to pay to our Managing Partners and Contributing Partners 85% of any tax savings (i) received by APO Corp. from our step-up in tax basis. The tax savings achieved may not ensure that we have sufficient cash available to pay this liability and we might be required to incur additional debt to satisfy this liability.

(ii) Debt amounts related to the consolidated VIEs are not presented in the table above as the Company is not a guarantor of these non-recourse liabilities.

In connection with the Stone Tower and Gulf Stream acquisitions, the Company agreed to pay the former owners of Stone Tower and Gulf Stream a specified percentage of any future carried interest income earned from certain of the Stone Tower and Gulf Stream funds, CLOs and strategic investment accounts. This contingent consideration liability is remeasured to fair value at each reporting period until the obligations are satisfied. See note 13 to the condensed consolidated financial statements for further information regarding the contingent consideration liability.

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## Commitments

Certain of our management companies and general partners are committed to contribute to the funds we manage and certain affiliates. While a small percentage of these amounts are funded by us, the majority of these amounts have historically been funded by our affiliates, including certain of our employees and certain Apollo funds. The table below presents the commitment and remaining commitment amounts of Apollo and its affiliates, the percentage of total fund commitments of Apollo and its affiliates, the commitment and remaining commitment amounts of Apollo only (excluding affiliates), and the percentage of total fund commitments of Apollo only (excluding affiliates) for each private equity, credit and real estate fund as of March 31, 2016 as follows (\$ in millions):

Fund	Apollo and Affiliates Commitments	% of Total Fund Commitments	Apollo Only (Excluding Affiliates) Commitments	Apollo Only (Excluding Affiliates) % of Total Fund Commitments	Apollo and Affiliates Remaining Commitments	Apollo Only (Excluding Affiliates) Remaining Commitments
Private Equity:						
Fund IV	\$ 100.0	2.78	% \$ 0.2	0.01	% \$ 0.5	\$ —
Fund V	100.0	2.67	0.5	0.01	6.3	—
Fund VI	246.3	2.43	6.1	0.06	9.7	0.2
Fund VII	467.2	3.18	178.0	1.21	80.9	29.6
Fund VIII	1,543.5	8.40	399.0	2.17	1,075.5	282.3
ANRP I	426.1	32.21	10.0	0.75	118.7	2.9
ANRP II	297.4	15.22	44.4	2.27	235.1	35.8
AION	151.5	18.34	50.0	6.05	106.9	35.0
Apollo Rose, L.P.	215.7	100.00	—	—	46.8	—
A.A Mortgage Opportunities, L.P.	440.0	87.44	—	—	106.4	—
Champ, L.P.	77.7	100.00	19.8	25.56	12.0	3.1
Apollo Royalties Management, LLC	100.0	100.00	—	—	3.2	—
Apollo Special Situations Fund, L.P.	7.5	2.91	7.5	2.91	7.5	7.5
Credit:						
ACLF	23.9	2.43	23.9	2.43	1.2	1.2
COF I	449.2	30.26	29.7	2.00	237.1	4.2
COF II	30.5	1.93	23.4	1.48	0.8	0.6
COF III	358.1	10.45	83.1	2.43	73.3	17.3
EPF I <sup>(2)</sup>	305.7	20.74	20.1	1.37	50.3	4.7
EPF II <sup>(2)</sup>	411.3	12.25	63.1	1.88	128.1	22.1
AIE II <sup>(2)</sup>	7.4	3.15	4.6	1.94	—	—
AIE III <sup>(2)</sup>	10.2	2.91	10.2	2.91	5.9	5.9
Palmetto	18.0	1.19	18.0	1.19	10.9	10.9
AEC	7.3	2.50	3.2	1.08	2.5	1.1
AESI <sup>(2)</sup>	3.3	0.99	3.3	0.99	0.2	0.2
AESI II	2.8	0.99	2.8	0.99	1.2	1.2
ACSP	18.8	2.44	18.8	2.44	5.6	5.6
Apollo SK Strategic Investments, L.P.	2.0	0.99	2.0	0.99	0.4	0.4
Apollo Tactical Value SPN Investments, L.P.	20.0	1.96	20.0	1.96	15.4	15.4
Apollo Zeus Strategic Investments, L.P.	14.0	3.38	14.0	3.38	3.6	3.6
Apollo Lincoln Fixed Income Fund	2.5	0.99	2.5	0.99	0.4	0.4
Apollo Lincoln Private Credit Fund, L.P.	2.5	0.99	2.5	0.99	2.0	2.0
	7.8	7.47	—	—	—	—

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Stone Tower Structured Credit Recovery Master Fund II, Ltd.							
Apollo Structured Credit Recovery Master Fund III, Ltd.	230.2	18.59	3.6	0.29	91.8	1.5	
MidCap	1,223.6	74.94	79.9	4.89	—	—	
AEOF	125.5	12.01	25.5	2.44	57.0	11.6	
Apollo A-N Credit Fund, L.P.	5.0	1.96	5.0	1.96	—	—	
Union Street Partners	4.3	1.96	4.3	1.96	2.6	2.6	
FCI	95.3	17.05	—	—	56.2	—	
FCI II	244.6	15.72	—	—	55.1	—	
Apollo/Palmetto Loan Portfolio, L.P.	—	100.00	—	100.00	—	—	
Apollo/Palmetto Short-Maturity Loan Portfolio, L.P.	300.0	100.00	—	—	—	—	

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Apollo Hercules Partners, L.P.	7.5	2.44	7.5	2.44	5.8	5.8
Apollo Thunder Partners, L.P.	6.3	2.44	6.3	2.44	6.0	6.0
Apollo A-N Overflow Fund, L.P.	2.0	1.96	2.0	1.96	1.5	1.5
Apollo Moultrie Credit Fund, L.P.	400.0	100.00	—	—	350.0	—
APC	158.5	69.06	0.1	0.04	50.2	—
Real Estate:						
U.S. RE Fund I	435.9 <sup>1)</sup>	68.08	16.9	2.48	132.1 <sup>1)</sup>	3.3
U.S. RE Fund II	323.8	82.04	7.4	1.89	210.9	4.9
CPI Capital Partners North America	7.6	1.27	2.1	0.35	0.6	0.2
CPI Capital Partners Europe <sup>(2)</sup>	6.2	0.47	—	—	0.5	—
CPI Capital Partners Asia Pacific	6.9	0.53	0.5	0.04	0.1	—
BEA/AGRE China Real Estate Fund, L.P.	0.1	1.03	0.1	1.03	—	—
Apollo-IC, L.P. (Shanghai Village)	0.8	100.00	0.8	100.00	0.4	0.4
AGRE Cobb West Investor, L.P.	22.1	86.41	0.1	0.39	2.0	—
AGRE Asia Co-Invest I Limited	15.6	100.00	—	—	1.3	—
CAI Strategic European Real Estate Ltd. <sup>(2)</sup>	16.5	92.13	—	—	3.1	—
London Prime Apartments Guernsey Holdings Limited (London Prime Apartments) <sup>(3)</sup>	25.4	7.80	0.8	0.23	6.2	0.2
2012 CMBS I Fund, L.P.	91.8	100.00	—	—	—	—
2012 CMBS II Fund, L.P.	96.6	100.00	—	—	—	—
Apollo USREF II (Williams Square Co-Invest) L.P.	25.0	28.90	—	—	4.1	—
Other:						
Apollo SPN Investments I, L.P.	37.0	0.92	37.0	0.92		