TELEFONICA BRASIL S.A. Form 6-K November 12, 2015

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of November, 2015

**Commission File Number: 001-14475** 

TELEFÔNICA BRASIL S.A. (Exact name of registrant as specified in its charter)

TELEFONICA BRAZIL S.A. (Translation of registrant's name into English)

Av. Eng° Luís Carlos Berrini, 1376 - 28° andar São Paulo, S.P. Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F X Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes No X

| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule | ; |
|--|---|
| 101(b)(7):   |   |

Yes No X

#### Condomínio São Luiz

Av. Presidente Juscelino Kubitschek, 1830

Torre I - 8º Andar - Itaim Bibi

04543-900 - São Paulo - SP - Brasil

Tel: (5511) 2573-3000

ey.com.br

A free translation from Portuguese into English of Independent Auditor's Report on interim financial information prepared in Brazilian currency in accordance with accounting practices adopted in Brazil and International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB)

## Independent auditor's report on interim financial information

The Shareholders, Board of Directors and Officers

Telefônica Brasil S.A.

São Paulo - SP

We have reviewed the individual and consolidated interim financial information of Telefônica Brasil S.A., ("Company"), contained in the Quarterly Information Form (Informações Trimestrais - ITR) for the period ended on September 30, 2015, which comprise the balance sheet as at September 30, 2015 and the related statements of income and of comprehensive income for the three-month and nine-month period ended on September 30, 2015, and changes in equity and of cash flows for the nine-month period then ended, including other explanatory information. Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with Accounting Standard CPC 21 (R1) Interim Financial Reporting (Demonstração Intermediaria) and with IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the presentation

of this information in conformity with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Information Form (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 - *Revisão de Informações Intermediárias Executada pelo Auditor da Entidade* and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the individual and consolidated interim financial information included in the Quarterly Information Form (ITR) referred to above was not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to the preparation of the Quarterly Information Form (ITR), and presented consistently with the rules issued by the Brazilian Securities and Exchange Commission (CVM).

#### Condomínio São Luiz

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#### Other matters

#### Statements of value added

We have also reviewed the individual and consolidated interim Value Added Statement for the nine-month period ended on September 30, 2015, prepared under management's responsibility, whose presentation in the interim financial information is required by rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to preparation of the Quarterly Information Form (ITR), and as supplementary information under IFRS, which do not require Value Added Statement presentation. This statement has been subject to the same review procedures previously described and, based on our review, nothing has come to our attention that causes us to believe that it is not fairly presented, in all material respects, in relation to the overall accompanying interim financial information.

Audit of the balance sheet as of December 31, 2014 and review of the interim statements of income and of comprehensive income for three-month and nine-months period ended on September 30, 2014, and statements of changes in equity and of cash flows for the nine-month period ended on September 30, 2014.

The balance sheet as of December 31, 2014, presented for comparison purposes, was previously audited by other independent auditors, who issued an unmodified report dated February 12, 2015. In addition, the interim statements of income and of comprehensive income for three-month and nine-month period ended on September 30, 2014, and statements of changes in equity, of cash flows and of value added for the nine-month period ended September 30, 2014, presented for comparison purposes, were reviewed by other independent auditors, who issued an unmodified report dated November 10, 2014.

| São Paulo, November 4, 2015  |                                   |
|------------------------------|-----------------------------------|
| ERNST & YOUNG                |                                   |
| Auditores Independentes S.S. |                                   |
| CRC-2SP015199/O-6            |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
| Cássio de Oliveira Barbosa   | Héctor Ezequiel Rodríguez Padilla |
| Accountant CRC-1SP269018/O-7 | Accountant CRC-1SP299427/O-9      |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |
|                              |                                   |

TELEFÔNICA BRASIL S. A. **Balance sheets** September 30, 2015 and December 31, 2014 (In thousands of reais)

|  |      | Com        | pany       | Conso      | lidated    |                           |
|--|------|------------|------------|------------|------------|---------------------------|
| ASSETS                                       | Note | 09.30.15   | 12.31.14   | 09.30.15   | 12.31.14   | LIABILITIES               |
| Current assets                               |      | 16,072,988 | 14,754,381 | 19,033,030 | 15,517,368 | 3 Current liab            |
| Cash and cash equivalents                    | 4    | 5,293,875  | 3,835,304  | 6,315,241  | 4,692,689  | Personnel, o              |
| Trade accounts receivable, net               | 5    | 6,879,814  | 6,470,764  | 8,169,311  | 6,724,061  | Trade accou               |
| Inventories                                  | 6    | 597,249    | 458,488    | 647,151    | 479,801    | Taxes, rates              |
| Dividends and Interest on Equity (IOE)       | 17   | -          | 174,726    | -          |            | - Dividends a             |
| Prepaid expenses                             | 9    | 499,012    | 300,567    | 542,909    | 303,551    | Provisions a              |
| Taxes recoverable                            | 7.1  | 1,968,971  | 2,163,404  | 2,224,794  | 2,202,662  | 2 Deferred rev            |
|  |      |            |            |            |            | Loans, finan              |
| Judicial deposits and garnishments           | 8    | 211,098    | 202,169    | 211,098    | 202,169    | contingent c              |
| Derivative transactions                      | 33   | 83,351     | 613,939    | 507,734    | 613,939    | Debentures                |
| Other assets                                 | 10   | 539,618    | 535,020    | 414,792    | 298,496    | Derivative tr             |
|  |      |            |            |            |            | Other liabilit            |
| Noncurrent assets                            |      | 80,339,746 | 58,382,747 | 83,174,797 | 57,547,920 | )                         |
| Short-term investments pledged as collateral |      | 94,162     | 125,343    | 113,031    | 125,353    | <b>Noncurrent</b>         |
| Trade accounts receivable, net               | 5    | 237,528    | 190,288    | 352,191    | 299,405    | Personnel, o              |
| Taxes recoverable                            | 7.1  | 348,930    | 340,205    | 409,643    | 340,205    | Taxes, rates              |
| Deferred taxes                               | 7.2  | 24,393     | 40,704     | 459,431    | 144,817    | <sup>7</sup> Provisions a |
| Prepaid expenses                             | 9    | 27,539     | 24,346     | 29,315     | 26,223     | B Deferred rev            |
|  |      |            |            |            |            | Loans, finan              |
| Judicial deposits and garnishments           | 8    | 4,786,990  | 4,514,783  | 5,397,777  | 4,543,056  | contingent c              |
| Derivative transactions                      | 33   | 277,777    | 152,843    | 277,777    | 152,843    | 3 Debentures              |
| Other assets                                 | 10   | 67,217     | 94,703     | 73,262     | 94,925     | Derivative tr             |
| Investments                                  | 11   | 22,888,389 | 1,445,014  | 105,537    | 79,805     | Post-employ               |
| Property and equipment, net                  | 12   | 21,349,788 | 20,381,731 | 30,624,916 | 20,453,864 | Other liabilit            |
| Intangible assets, net                       | 13   | 30,237,033 | 31,072,787 | 45,331,917 | 31,287,424 | ļ                         |
| -  |      | -          |            |            |            | Equity                    |
|  |      |            |            |            |            | Capital                   |

Capital

Premium on interests Capital reser Income rese Retained ear Proposed ad

Other compr

**TOTAL ASSETS** 

96,412,734 73,137,128 102,207,827 73,065,288 TOTAL LIAE

TELEFÔNICA BRASIL S. A. Income Statements
Three and nine-month periods ended September 30, 2015 and 2014 (In thousands of reais)

|   |      |             | Con               | npany        |              |         |
|---|------|-------------|-------------------|--------------|--------------|---------|
|   |      |             | nth period<br>ded | Nine-mor     | Three        |         |
|   | Note | 09.30.15    | 09.30.14          | 09.30.15     | 09.30.14     | 09.3    |
| Net operating revenue                         | 23   | 8,536,988   | 8,190,690         | 25,373,145   | 24,508,982   | 10,580  |
| Cost of sales and services                    | 24   | (4,315,136) | (4,041,900)       | (12,907,993) | (12,123,661) | (5,381, |
| Gross profit                                  |      | 4,221,852   | 4,148,790         | 12,465,152   | 12,385,321   | 5,198   |
| Operating income (expenses)                   |      | (3,294,603) | (3,175,777)       | (9,812,162)  | (9,383,068)  | (3,864, |
| Selling expenses                              | 24   | (2,759,439) | (2,587,396)       | (8,128,580)  | (7,625,313)  | (3,193, |
| General and administrative expenses           | 24   | (395,064)   | (464,403)         | (1,272,797)  | , ,          | •       |
| Other operating income                        | 25   | 160,446     | 122,890           | 404,158      | 347,722      | •       |
| Other operating expenses                      | 25   | (300,546)   | •                 |              | •            |         |
| Operating income                              |      | 927,249     | 973,013           | 2,652,990    | 3,002,253    | 1,334   |
| Financial revenues                            | 26   | 301,578     | 298,371           | 976,982      | 503,506      | 990     |
| Financial expenses                            | 26   | (428,578)   | (409,702)         | (1,296,533)  | (856,068)    | (1,249, |
| Equity pickup                                 | 11   | 180,783     | 202,400           | 508,235      |              | •       |
| Income before taxes                           |      | 981,032     | 1,064,082         | 2,841,674    | 3,175,444    | 1,076   |
| Income and social contribution taxes          | 27   | (94,867)    | (41,757)          | (505,974)    | 500,304      | (190,   |
| Net income for the period                     |      | 886,165     | 1,022,325         | 2,335,700    | 3,675,748    | 886     |
| Basic and diluted earnings per share (in R\$) |      |             |                   |              |              |         |
| Common shares                                 | 28   | 0.49        | 0.85              | 1.54         | 3.07         |         |
| Preferred shares                              | 28   | 0.54        | 0.94              | 1.69         | 3.38         |         |
|   |      |             |                   |              |              |         |

#### TELEFÔNICA BRASIL S.A. Statements of changes in equity Nine-month periods ended September 30, 2015 and 2014 (In thousands of reais)

|   |             | Premium on                                    | Ca                             | pital reserv                 | es                | Income    | reserves       |                                   |
|---|-------------|---|--------------------------------|------------------------------|-------------------|-----------|----------------|-----------------------------------|
|   | Capital     | acquisition of<br>noncontrolling<br>interests | Special<br>goodwill<br>reserve | Other<br>capital<br>reserves | Treasury<br>stock | _         | Tax incentives | Retained<br>earnings              |
| Balances at<br>December 31,<br>2013   | 37,798,110  | (70,448)                                      | 63,074                         | 2,735,930                    | (112,107)         | 1,285,797 | 1,699          |                                   |
| Proposed additional dividend for 2013 Unclaimed dividends and interest on equity Corporate Income Tax Return (DIPJ) adjustment - tai incentives Other comprehensive income Net income for the period Interim interest on equity | -<br>-<br>- | -   | -                              | -                            | -<br>-            | -         | -              | 109,518<br>3,675,748<br>(847,552) |
| Balances at<br>September 30,<br>2014  | 37,798,110  | (70,448)                                      | 63,074                         | 2,735,930                    | (112,107)         | 1,285,797 | 1,699          | 2,937,714                         |
| Proposed additional dividend for 2013 Unclaimed dividends and interest on   | -           | -<br>-  | -<br>-                         | -                            | -                 | -<br>-    | -<br>-         | 97,924                            |

| equity Corporate Income Tax Return (DIPJ) adjustment - tax incentives Other                            | -          | -        | -      | -         | -         | -         | 150   | (150)             |
|--|------------|----------|--------|-----------|-----------|-----------|-------|-------------------|
| comprehensive income   | -          | -        | -      | -         | -         | -         | -     | (36,526)          |
| Net income for<br>the period<br>Allocation of<br>income:   | -          | -        | -      | -         | -         | -         | -     | 1,260,911         |
| Legal reserve  | -          | -        | -      | -         | -         | 246,833   | -     | (246,833)         |
| Interim interest on equity   | -          | -        | -      | -         | -         | -         | -     | (1,244,448)       |
| Interim<br>dividends<br>Proposed<br>additional   | -          | -        | -      | -         | -         | -         | -     |                   |
| dividend   | -          | -        | -      | -         | -         | -         | -     | (2,768,592)       |
| Balances at<br>December 31,  |            |          |        |           |           |           |       |                   |
| 2014   | 37,798,110 | (70,448) | 63,074 | 2,735,930 | (112,107) | 1,532,630 | 1,849 | -                 |
| Proposed   |            |          |        |           |           |           |       |                   |
| additional<br>dividend for<br>2014   | -          | -        | -      | -         | -         | -         | -     |                   |
| additional dividend for 2014 Unclaimed dividends and interest on equity Corporate Income Tax           | -          | -        | -      | -         | -         | -         | -     | 58,623            |
| additional<br>dividend for<br>2014<br>Unclaimed<br>dividends and<br>interest on<br>equity<br>Corporate | -          | -        | -      | -         | -         | -         | 2,962 | 58,623<br>(2,962) |

| 04/28/15 Direct costs on capital increases (net of taxes), according to the Special Shareholders' Meeting held on 04/30/15 Capital increase - Special         | -         | - | - (6    | 62,812) | -        | - | -       |        |
|---|-----------|---|---------|---------|----------|---|---------|--------|
| Shareholders' Meeting held on 04/30/15 Direct costs on capital  | 295,285   | - | -       | -       | -        | - | -       |        |
| increases (net of taxes), according to the Special Shareholders' Meeting held on 04/30/15 Capital increase - Merger of GVTPart shares - Special Shareholders' | -         | - | -       | (3,776) | -        | - | -       |        |
| Meeting held on<br>05/28/15<br>Dissenters' right  | 9,666,021 | - | - (1,18 | 38,707) | -        | - | -       |        |
| - Acquisition of GVTPart. Other   | -         | - | -       | -       | (87,805) | - | -       |        |
| comprehensive income  | -         | - | -       | -       | -        | - | -       |        |
| Net income for the period   | -         | - | -       | -       | -        | - | - 2,30  | 35,700 |
| Interim interest on equity  | -         | - | -       | -       | -        | - | - (1,12 | 0,000  |
| Interim<br>dividends  | -         | - | -       | -       | -        | - | - (27   | 0,000  |
| Balances at<br>September 30,  |           |   |         |         |          |   |         |        |

63,074 1,368,528 (87,805) 1,532,630

63,571,416

2015

(70,448)

1,001,361

4,811

Outstanding shares (in thousands) VPA - Equity value of Company's shares (in R\$)

TELEFÔNICA BRASIL S. A. Statements of comprehensive income (loss) Three and nine-month periods ended September 30, 2015 and 2014 (In thousands of reais)

|   | Company Three-month Nine-month period period ended ended 09.30.15 09.30.14 09.30.15 09.30.14 |                              |                           | Consolidated Three-month Nine-month period ended ended 09.30.15 09.30.14 09.30.15 09. |                       |                              | •                         |                              |
|---|--|------------------------------|---------------------------|---|-----------------------|------------------------------|---------------------------|------------------------------|
| Net income for the period   | 886,165  | 1,022,325                    | 2,335,700                 | 3,675,748   | 886,165               | 1,022,325                    | 2,335,700                 | 3,675,748                    |
| Unrealized losses<br>on investments<br>available for sale<br>Taxes              | (854)<br>291<br>(563)  | (607)<br>206<br>(401)        | (1,637)<br>557<br>(1,080) | (5,178)<br>1,760<br>(3,418)   | (854)<br>291<br>(563) | (607)<br>206<br>(401)        | (1,637)<br>557<br>(1,080) | (5,178)<br>1,760<br>(3,418)  |
| Gains (losses) on<br>derivative<br>transactions<br>Taxes                        | (22,757)<br>7,737<br>(15,020)  | 45,829<br>(15,582)<br>30,247 | ,                         | 47,423<br>(16,124)<br>31,299  |                       | 45,829<br>(15,582)<br>30,247 | 122,377                   | 47,423<br>(16,124)<br>31,299 |
| Cumulative Translation Adjustments (CTA) on transactions in foreign currency    | 20,690   | 1,604                        | 25,900                    | (3,525)   | 20,690                | 1,604                        | 25,900                    | (3,525)                      |
| Other comprehensive income, net to be reclassified to P&L in subsequent periods | 5,107  | 31,450                       | (212,735)                 | 24,356  | 5,145                 | 31,450                       | (212,582)                 | 24,356                       |
| Other comprehensive income  | -  | -                            | -                         | -   | 444                   | -                            | (251)                     | -                            |
| Interest held in comprehensive income of  | 482  | -                            | (98)                      | -   | -                     | -                            | -                         | -                            |

subsidiaries

Other comprehensive income, net to be reclassified to P&L in

subsequent

periods 482 - (98) - 444 - (251)

Comprehensive income for the period, net of

taxes 891,754 1,053,775 2,122,867 3,700,104 891,754 1,053,775 2,122,867 3,700,104

#### TELEFÔNICA BRASIL S. A. Cash flow statements Nine-month periods ended September 30, 2015 and 2014 (In thousands of reais)

|   | Compan<br>Six-<br>09.30.15 |
|---|----------------------------|
| Net cash from operating activities  | 4,537,291 5                |
| Expenses (revenue) not representing changes in cash   | 9,175,286 8                |
| Income before taxes   | 2,841,674 3                |
| Depreciation and amortization   | 4,219,008 3                |
| Exchange gains (losses) on loans  | (62,384)                   |
| Monetary gains  | 212,673                    |
| Equity pickup   | (508,235) (                |
| Losses on write-off/disposal of assets  | 32,727                     |
| Estimated impairment losses on accounts receivable  | 824,644                    |
| (Reversal of) provision for trade accounts payable  | 328,489                    |
| Write-offs and reversals for impairment of realizable value of inventories                    | (21,823)                   |
| Private pension plans and other post-employment benefits                                      | 32,392                     |
| Provisions for tax, civil, labor and regulatory contingencies                                 | 653,119                    |
| Interest expenses   | 576,612                    |
| Other   | 46,390                     |
| Changes in operating assets and liabilities:  | (4,637,995) (2,            |
| Trade accounts receivable   | (1,280,934) (1,            |
| Inventories   | (116,938)                  |
| Taxes recoverable   | (213,381)                  |
| Prepaid expenses  | (91,973)                   |
| Other current assets  | (13,437) (                 |
| Other noncurrent assets   | (136,204)                  |
| Personnel, charges and social benefits  | (164,389)                  |
| Trade accounts payable  | (531,189) (                |
| Taxes, charges and contributions  | (95,669)                   |
| Interest paid   | (616,149) (                |
| Income and social contribution taxes paid   | - (                        |
| Other current liabilities   | (917,984) (                |
| Other noncurrent liabilities  | (459,748)                  |
| Net cash from investing activities  | (16,073,619) (4,           |
| Acquisitions of property and equipment and intangible assets (net of donations)               | (4,486,329) (4,            |
| Cash from disposal of property and equipment  | 16,054                     |
| Acquisition of company, net of cash and cash equivalents acquired in the amount of R\$399,241 | (8,903,954)                |
| Capital increase in subsidiary Other  | (4,087,040)                |

| Redemption (realization) of judicial deposits                      | 6,044 (         |
|--|-----------------|
| Dividends and interest on equity received                          | 698,911         |
| Net payment of derivative agreements in the acquisition of company | 682,695         |
| Net cash from financing activities                                 | 12,994,899 (2,  |
| Payments of loans and financing and debentures                     | (1,441,261) (   |
| Loans taken out and debentures acquired                            | 12,580          |
| Net payment of derivative agreements                               | 332,897         |
| Payments referring to reverse split of shares                      | (143)           |
| Capital increase   | 16,107,285      |
| Direct costs for capital increase                                  | (86,758)        |
| Dissenters' right  | (87,805)        |
| Dividends and interest on equity paid                              | (1,841,896) (1, |
| Total cash (provided by) used in financing activities              | 12,994,899 (2,  |
| Increase (decrease) in cash and cash equivalents                   | 1,458,571 (1,   |
| Cash and cash equivalents at beginning of period                   | 3,835,304 6     |
| Cash and cash equivalents at end of period                         | 5,293,875 5     |
| Changes in cash and cash equivalents for the period                | 1.458.571 (1.   |

#### TELEFÔNICA BRASIL S. A. Statements of value added Nine-month periods ended September 30, 2015 and 2014 (In thousands of reais)

| (in thousands of reals)                                    | Com          | pany<br>Six-month p | Consolidated period ended |              |  |
|--|--------------|---------------------|---------------------------|--------------|--|
|  | 09.30.15     | 09.30.14            | 09.30.15                  | 09.30.14     |  |
| Revenues   | 34,488,318   |                     |                           |              |  |
| Sales of goods and services                                | 34,787,087   |                     |                           |              |  |
| Other revenues   | 525,875      | •                   | •                         |              |  |
| Estimated impairment losses on accounts receivable         | (824,644)    | (613,146)           | (958,588)                 | (658,832)    |  |
| Inputs acquired from third parties                         | -            | -                   |                           | (14,166,873) |  |
| Cost of sales and services                                 | (7,363,586)  | , , ,               | ( , , , ,                 | , , ,        |  |
| Materials, electric energy, third-party services and other | ,            | ,                   | , ,                       | ,            |  |
| Loss/recovery of assets                                    | (6,632)      | (25,556)            | (17,644)                  | (20,525)     |  |
| Gross value added  | 20,872,069   | 19,941,504          | 24,327,190                | 20,907,245   |  |
| Retentions   | (4,219,008)  | (3,926,696)         | (4,944,926)               | (3,942,954)  |  |
| Depreciation and amortization                              | (4,219,008)  | -                   |                           |              |  |
| •  | ,            | ,                   | ,                         | ,            |  |
| Net value added produced                                   | 16,653,061   | 16,014,808          | 19,382,264                | 16,964,291   |  |
| Value added received in transfer                           | 1,485,217    | 1,029,259           | 1,701,904                 | 570,029      |  |
| Equity pickup  | 508,235      | •                   | •                         | •            |  |
| Financial revenues   | 976,982      | 503,506             | 1,700,435                 | 563,527      |  |
| Total value added to be distributed                        | 18,138,278   | 17,044,067          | 21,084,168                | 17,534,320   |  |
| Distribution of value added                                | (18,138,278) | (17,044,067)        | (21,084,168)              | (17,534,320) |  |
| Personnel, charges and social benefits                     | (2,045,579)  | (1,955,549)         | (2,548,140)               | (1,972,749)  |  |
| Direct compensation  | (1,443,751)  | (1,356,247)         | (1,810,336)               | (1,368,024)  |  |
| Benefits   | (505,003)    | (501,541)           | (617,991)                 | (505,999)    |  |
| Unemployment Compensation Fund (FGTS)                      | (96,825)     |                     |                           |              |  |
| Taxes, rates and contributions                             | (10,984,501) | (9,234,913)         | (12,219,756)              | (9,719,979)  |  |
| Federal  | (3,486,553)  | ,                   | •                         | ,            |  |
| State  | (7,445,828)  | (6,926,238)         | (8,011,626)               | ,            |  |
| Municipal  | (52,120)     | , ,                 | (140,237)                 | , ,          |  |
| Debt remuneration  | (2,772,498)  | , , ,               | , ,                       | ,            |  |
| Interest   | (1,245,530)  | , ,                 | ,                         | , ,          |  |
| Leases   | (1,526,968)  | ,                   | (1,681,858)               | ,            |  |
| Equity remuneration  | (2,335,700)  | , , ,               | (2,335,700)               | , , ,        |  |
| Retained profits   | (2,335,700)  | (3,675,748)         | (2,335,700)               | (3,675,748)  |  |

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#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

#### 1) OPERATIONS

#### a) Background information

Telefônica Brasil S.A. ("Company" or "Telefônica Brasil") is a publicly-traded corporation operating in telecommunication services and in the performance of activities that are necessary or useful in the rendering of such services, in conformity with the concessions and authorizations it has been granted. The Company, headquartered at Avenida Engenheiro Luiz Carlos Berrini, No. 1376, in the city and State of São Paulo, Brazil, is a member of Telefónica Group ("Group"), the telecommunications industry leader in Spain, also present in various European and Latin American countries.

At September 30, 2015 and December 31, 2014, Telefónica S.A. ("Telefónica"), the Group holding company based in Spain, held a total direct and indirect interest in the Company (Note 22) of 73.58% and 73.81%, respectively (note 22).

The Company is listed in the Brazilian Securities and Exchange Commission (CVM) as a publicly-held company under Category A (issuers authorized to trade any marketable securities) and has shares traded on the São Paulo Stock Exchange ("BM&FBovespa"). The Company is also listed in the Securities and Exchange Commission ("SEC"), of the United States of America, and its American Depositary Shares ("ADSs") are classified under level II, backed only by preferred shares and traded in the New York Stock Exchange ("NYSE").

#### b) Operations

The Company is primarily engaged in rendering land-line telephone and data services in the state of São Paulo, under Fixed Switched Telephone Service Concession Arrangement ("STFC") and Multimedia Communication Service ("SCM") authorization, respectively. Also, the Company is authorized to render STFC services in Regions I and II of the General Service Concession Plan ("PGO") and other telecommunications services, such as SCM (data communication, including broadband internet), SMP (Personal Communication Services) and SEAC (Conditional Access Audiovisual Services), especially by means of DTH and cable technologies.

Service concessions and authorizations are granted by Brazil's Telecommunications Regulatory Agency ("ANATEL"), under the terms of Law No. 9472 of July 16, 1997 - General Telecommunications Law ("Lei Geral das Telecomunicações" - LGT), amended by Laws No. 9986 of July 18, 2000 and No. 12485 of September 12, 2011. Operation of such concessions is subject to supplementary regulations and plans.

b.1) STFC service concession arrangement

The Company is the grantee on an STFC concession to render land-line services in the local network and national long distance calls originated in sector 31 of Region III, which comprises the state of São Paulo (except for cities within sector 33), as established in the General Service Concession Plan (PGO).

In accordance with the service concession arrangement, every two years, during the arrangement's 20-year term, the Company shall pay a fee equivalent to 2% of its prior-year STFC revenue, net of applicable taxes and social contribution taxes (Note 21).

The Company's current STFC service concession arrangement is effective until December 31, 2025, and may be subject to reviews on December 31, 2015 and December 31, 2020.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

Global Village Telecom S.A. ("GVT"), a wholly-owned subsidiary of GVT Participações S.A. ("GVTPart"), is engaged in the provision of STFC, SCM and pay-TV (SEAC) services throughout Brazil. ANATEL granted GVT the right to operate STFC in Region II of the PGO and a license to operate local and long-distance services in the Brazilian territory. In November 2006, GVT received the remaining licenses of STFC services for all of the Brazilian regions (the company was authorized to provide such services only in part of these regions). This granted the company the STFC license for the whole territory. GVT also has licenses to provide SCM and SEAC services in the entire Brazilian territory.

GVT is the controlling shareholder of POP Internet Ltda. ("POP") and Innoweb Ltda. ("Innoweb"), Brazil-based entities operating in the telecommunications industry.

#### b.2) SMP authorization arrangement

The Company operates SMP services, in accordance with the authorizations it has been given. Frequency authorizations granted by ANATEL may be renewed only once, over a 15-year period, through payment, every two years after the first renewal, of fees equivalent to 2% of the Company's prior-year revenue, net of taxes and social contribution taxes, related to the application of the Basic and Alternative Service Plans (Note 21).

The information on the areas of operation (regions) and due dates of the radiofrequency authorizations is the same of Note 1b2) – "SMP Authorization Arrangements", as disclosed in the financial statements at December 31, 2014.

#### c) Agreement between Telefónica S.A. and Telecom Italia, S.p.A.

TELCO S.p.A. ("TELCO") has a 22.4% interest with voting rights in Telecom Italia, S.p.A. ("Telecom Italia"), and is the majority shareholder of this company.

Telefónica S.A. holds an indirect control in Telefónica Brasil and Telecom Italia holds an indirect interest in TIM S.A. ("TIM"), a Brazilian telecommunications company. Neither Telefónica, nor Telefônica Brasil or any other affiliate of Telefónica interfere in, are involved with or have decision-making powers over TIM operations in Brazil, also being lawfully and contractually forbidden to exercise any type of political power derived from indirect interest in relation to TIM operations in Brazil. TIM (Brazil) and Telefônica Brasil

compete in all markets in which they operate in Brazil under permanent competitive stress and, in this context, as well as in relation to the other economic players in the telecommunications industry, maintain usual and customary contractual relations with one another (many of which are regulated and inspected by ANATEL) and/or which, as applicable, are informed to ANATEL and Brazil's Administrative Council for Economic Defense (CADE), concerning the commitments assumed before these agencies so as to ensure total independence of their operations.

On September 24, 2013, Telefónica S.A. entered into an agreement with the other shareholders of TELCO whereby Telefónica subscribed and paid up capital in TELCO through a contribution of 324 million euros, receiving shares without voting rights of TELCO as consideration. As a result of this capital increase, the share capital of Telefónica with voting rights in TELCO remained unchanged, although their economic participation rose to 66%. Thus, the governance of TELCO, as well as the obligations of Telefónica S.A. to abstain from participating in or influencing the decisions that impact the industries where they both operate, remained unchanged.

In the same document, the Italian shareholders of TELCO granted to Telefónica the option to acquire all TELCO's shares, and such option is conditioned on prior competition defense and telecommunications approvals that are required (including in Brazil and Argentina).

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

On June 16, 2014, the Italian shareholders of TELCO decided to exercise their rights to request spin-off ensured by the Shareholders' Agreement of the company. This spin-off was approved by the Annual Shareholders' Meeting of TELCO held on July 9, 2014, and was subject to prior authorization by relevant authorities, including CADE and ANATEL in Brazil.

On December 22, 2014 and March 12, 2015, ANATEL authorized TELCO's spin-off, in a transaction impacting the swap transaction conducted with Vivendi S.A. ("Vivendi"), based on Rulings No. 429/2014-CD and No. 87/2015-CD, respectively. In the swap transaction agreed by and between Telefónica and Vivendi, Vivendi would exchange all its voting shares and part of its non-voting shares held in the Company for an indirect interest held by Telefónica in Telecom Italia (Note 3), subject to certain conditions, such as prohibiting Vivendi to increase its interest in the Company.

The 61st ordinary session of CADE's Trial Court, held on March 25, 2015, approved TELCO's spin-off and the swap transaction agreed upon between Telefónica and Vivendi, subject to the execution of three concentration control agreements.

On June 24, 2015, a stock swap operation was closed between Telefónica and *Société d'Investissements et de Gestion 108 SAS* ("FrHolding108"), whereby FrHolding108 would transfer shares to Telefónica, representing 4.5% of the Company's capital, in exchange for 1,110,000,000 shares, representing 8.2% of the common shares of Telecom Italia, previously held by TELCO, a subsidiary of Telefónica (Note 22).

On July 29, 2015, after the New York Stock Exchange (NYSE) closed, Vivendi sold preferred shares of the Company, representing 4% of its capital. On that same date, the stock swap operation between Telefónica and FrHolding108 was completed. As such, as from that date, FrHolding108 has not held any share equity in the Company (Note 22).

#### d) Corporate Restructuring

The Company's Special Meeting held on May 28, 2015, approved acquisition of all the shares issued by GVTPart. and 675,571 shares of GVT, as well as the incorporation of shares of GVTPart. by the Company. As a consequence of these acts, the Company became the sole shareholder of GVTPart. and indirect controlling company of GVT, Pop Internet Ltda. ("POP") and Innoweb Ltda. ("Innoweb") (Note 3).

After concluding the aforementioned stages, the Company's Board of Directors' meeting held on September 22, 2015 analyzed the proposal of Corporate Restructuring involving the Company, its wholly-owned subsidiary (GVTPart.) and its indirect subsidiaries (GVT and POP), in such a way that at the end of the process, the services rendered by GVT that are not classified as telecommunication services will be centralized by POP and telecommunication services will be centralized by the Company.

Considering that in the implementation of the Corporate Reorganization all the companies involved are wholly-owned subsidiary or indirect subsidiaries of the Company, there will not be right of retirement of the Company's shareholders (on the terms of article 137 of Law No. 6404/76, as amended), since the operations provided for will not affect the shareholding structure and will not result in capital increase and issue of new shares of the Company.

The Corporate Restructuring will only be implemented after prior approval by ANATEL, which is in the phase of analysis.

**NOTES TO QUARTERLY INFORMATION** 

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

#### 2) BASIS OF PREPARATION AND PRESENTATION OF QUARTERLY INFORMATION

#### 2.1) Statement of Compliance

The individual quarterly information (Company) was prepared and is presented in accordance with accounting practices adopted in Brazil, which comprise the rules issued by CVM, and with CPC 21 - Interim Financial Reporting, issued by the Brazilian FASB (CPC), which are in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB).

The consolidated quarterly information (Consolidated) was prepared and is presented in accordance with CPC 21 and IAS 34 – Interim Financial Reporting, issued by IASB, and CVM rules.

At a meeting held on October 21, 2015, the Executive Board authorized the issue of this quarterly information, which was ratified by the Board of Directors at a meeting held on November 4, 2015.

#### 2.2) Basis of preparation and presentation

The Company's Quarterly Information for the nine-month period ended September 30, 2015 is presented in thousands of reais (unless otherwise stated) and was prepared under a going concern assumption.

This quarterly information compares the quarters ended September 30, 2015 and 2014, except for balance sheets that compare the positions at September 30, 2015 and December 31, 2014.

As a result of the consolidation of GVTPart. (Note 3), as of May 1, 2015, the consolidated financial information as at September 30, 2015 is not comparable to the information as at December 31 and September 30, 2014.

This quarterly information was prepared pursuant to the accounting principles, practices and criteria consistent with those adopted in preparing the financial statements for the year ended December 31, 2014 (Note 3 – "Summary of Significant Accounting Practices") and must be analyzed jointly with the referred to financial statements.

Certain accounts in the tables of these notes to quarterly information and the Statement of Value Added were reclassified so as to allow comparison of information for the nine-month periods ended September 30, 2015 and 2014, as applicable.

On the date of preparation of this quarterly information, the following IFRS amendments had been published; however, their application was not compulsory:

IFRS 9 Financial Instruments, issue of final version: This standard encompasses all phases of the financial instruments project and replaces IAS 39 – Financial Instruments: Recognition and Measurement and all prior versions of IFRS 9. It introduces new requirements for classification and measurement, impairment loss and hedge accounting. This standard is applicable as from the year beginning on January 1, 2018, and its early adoption is not permitted. Its retrospective application is required; however, the presentation of comparative information is not mandatory. Early adoption of previous versions of IFRS 9 (2009, 2010 and 2013) is permitted if the initial application date falls before February 1, 2015. The adoption of IFRS 9 will impact the classification and measurement of the Company's financial assets, but it will not impact the classification and measurement of its financial liabilities.

IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. revision: This standard determines the accounting treatment for transactions involving assets between an investor and its associates or joint ventures. This standard is applicable as from the year beginning on January 1, 2016. The Company does not expect any significant impacts on its financial position.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

<u>IFRS 10, 12 and IAS 28 Investment Entities:</u> <u>Applying the Consolidation Exception, revision:</u> This standard addresses the requirements for financial statements disclosure for an investment entity. This standard is applicable for annual periods beginning on or after January 1, 2017. The Company does not expect any significant impacts on its financial position.

IFRS 11 Accounting for Acquisitions of Interests in Joint Operations, revision: The amendments to this standard require that a joint investor, which records the acquisition of interest in a joint operation that is a business, apply the relevant IFRS 3 principles applicable to business combination. The amendments further clarify that the interest previously held in a joint operation is not remeasured upon acquisition of additional interest in the same joint operation, while the joint control is held. In addition, a scope exclusion was added to IFRS 11 in order to specify that the amendments are not applicable when the parties sharing joint control, including the reporting entity, are under the common control of the main controlling party. The amendments apply both to the acquisition of final interest in a joint operation and the acquisition of any additional interest in the same joint operation, and are effective prospectively as from the year beginning on January 1, 2016. The Company does not expect significant impacts on its financial position.

IFRS 14 Regulatory Deferral Accounts, issue: This standard is optional and allows a company that conducts rate-regulated activities to continue applying most of its accounting policies on regulatory deferral account balances, upon first-time adoption of IFRS. The companies that adopt IFRS 14 must present regulatory deferral account balances as separate accounts in the balance sheets and in other comprehensive income. This standard requires disclosures on the nature and risks associated with company's regulated rates and the effects of such regulation on the financial statements. This standard is applicable as from the year beginning on January 1, 2016. The Company does not expect any significant impacts on its financial position, since it has already been preparing its financial statements based on the effective IFRS.

IFRS 15 Revenue from Contracts with Customers, issue: This standard requires that an entity recognize revenue, reflecting the consideration expected to be received in exchange of the control over goods or services. When adopted, this standard will replace most part of the current guidance on revenue recognition (standards IAS 11, IAS 18, IFRIC 13, IFRC 15 and IFRIC 18). This standard is applicable as from the year beginning on January 1, 2018, and it may be adopted retrospectively, or using a cumulative effect approach. The Company is evaluating the impacts on its quarterly information and disclosures, and has neither defined the transition method nor determined the potential impacts on its financial reports yet.

<u>IAS 1 Disclosure Initiative, review:</u> This standard addresses changes in the overall financial statements of a company. This standard is applicable for annual periods beginning on or after January 1, 2016. The Company does not expect any significant impacts on its financial position.

IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization, revision: The amendments clarify the depreciation and amortization methods, subject to the alignment to the concept of future economic benefits expected from the use of assets over its economic useful life. This standard is applicable for annual periodsbeginning on or after January 1, 2016. The Company does not expect any significant impacts on its financial position.

The Company does not early adopt any pronouncement, interpretation or amendment which has been issued, but whose application is notmandatory.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

#### 2.3) Basis of consolidation

At September 30, 2015 and December 31, 2014, the Company held interest in the following companies:

|  |  | Ownership interest (%) |                        | Country     |  |
|--|--|------------------------|------------------------|-------------|--|
| Investees<br>Telefônica Data S.A. ("TData")  | Type of investment Wholly-owned subsidiary |                        | At 12.31.14<br>100.00% | ,           |  |
| GVT Participações S.A. ("GVTPart.") (Note 3) | Wholly-owned subsidiary                    | 100.00%                | -                      | Brazil      |  |
|  |  |                        |                        |             |  |
| Aliança Atlântica Holging B.V. ("Aliança")   | Jointly-controlled subsidiary              | 50.00%                 | 50.00%                 | Netherlands |  |
| Companhia AIX de Participações ("AIX")       | Jointly-controlled subsidiary              | 50.00%                 | 50.00%                 | Brazil      |  |
|  |  |                        |                        |             |  |
| Companhia ACT de Participações ("ACT")       | Jointly-controlled subsidiary              | 50.00%                 | 50.00%                 | Brazil      |  |

Interests held in subsidiaries or jointly-controlled entities are measured under the equity method in the individual quarterly information. In the consolidated quarterly information, investments and all asset and liability balances, revenues and expenses arising from transactions and interest held in subsidiaries are fully eliminated. Investments in jointly-controlled entities are measured under the equity method in the consolidated quarterly information.

#### 3) ACQUISITION OF GVT PARTICIPAÇÕES S.A.

Pursuant to and for the purposes of CVM Rule No. 358/02, the Company informed the market that its Special Shareholders' Meeting ("AGE") held on May 28, 2015 approved the ratification of the Stock Purchase Agreement and Other Covenants executed by the Company, in the capacity of "Buyer", and Vivendi and its subsidiaries (Société d'Investissements et de Gestion 108 SAS - "FrHolding108" and Société d'Investissements et de Gestion 72 S.A.), in the capacity of "Sellers", whereby all the shares issued by GVTPart were acquired by the Company.

Payment for acquisition of GVTPart shares was made as follows:

- €4,663,000,000.00 paid in cash after contractual adjustments on the execution date; and
- Company-issued shares delivered to FRHolding108 as a result of the merger of GVTPart shares by the Company, representing 12% of the Company's capital stock after the merger of shares.

As a result of the merger of GVTPart shares, the Company's capital increased by R\$9,666,021, with the issuance of 68,597,306 common shares and 134,320,885 preferred shares, all registered, no-par value shares, based on the economic value of merged shares calculated using the discounted cash flow method and on the appraisal report on GVTPart's economic value prepared by an expert firm, in conformity with article 252, paragraph 1, together with article 8, of Law No. 6404/76. The difference between the economic value of merged shares and the market value of shares issued on the transaction closing date was recognized in "Other Capital Reserves", in the amount of R\$1,188,707.

This transaction was subject to obtaining of applicable corporate and regulatory approvals, including from CADE and ANATEL, further to other conditions usually applicable to this type of transaction. The transaction was approved by ANATEL under Act No. 448 of January 22, 2015 and published in the Federal Register ("DOU") on January 26, 2015, and by CADE at the 64 ordinary session of its Trial Court, held on March 25, 2015, and published in the Federal Register ("DOU") on March 31, 2015.

Once the acquisition transaction was completed on May 28, 2015, the Company has held direct interests in GVTPart and indirect interests in GVT. GVTPart. is headquartered in Brazil as its business purpose includes participation in other companies, whether national or foreign, as partner, shareholder or member. Its direct subsidiary (GVT) provides land-line telephone, data, multimedia communication and pay-TV services throughout the Brazilian territory.

Under IFRS 3 (R)/CPC 15 (R1) – Business Combinations, business acquisitions are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the fair value of assets transferred, the liabilities assumed at acquisition date from the former acquiree's shareholders and equity interests issued in exchange for control over the acquiree.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

The acquisition price, as yet calculated on a preliminary basis, is shown below:

| Gross consideration in cash (Euros 4,663 billion) | 15,964,853  |
|---|-------------|
| (-) Contract Adjustment (Net Debt) (*)            | (7,060,899) |
| Net consideration in cash                         | 8,903,954   |
| (+) Contingent payment                            | 344,217     |
| (+) Consideration in shares at fair value         | 8,477,314   |
| (-) Gains on cash flow hedge on transaction       | (377,373)   |
| Total consideration, net of cash flow hedge       | 17,348,112  |

(\*) Under review by an expert independent firm, as contractually defined.

Please find below a breakdown of the fair value of assets acquired for R\$5,118,753, as well as goodwill recorded on the acquisition date. Additionally, we present detailed information on these fair value amounts allocated to each account, taking into consideration prior disclosure restatements, which is allowed for a period of twelve months as from acquisition date, in accordance which the accounting practices adopted.

| Current assets                 | <b>1,566,636</b> 399,241 | Current liabilities Personnel, charges and social | <b>5,274,876</b> 170,989 |
|--------------------------------|--------------------------|---|--------------------------|
| Cash and cash equivalents      | 000,241                  | benefits  | 170,505                  |
| Trade accounts receivable, net | 947,378                  | Trade accounts payable                            | 591,767                  |
| Inventories                    | 4,641                    | Taxes, rates and contributions                    | 341,503                  |
| Taxes recoverable              | 147,057                  | Loans and financing                               | 3,968,553                |
| Prepaid expenses               | 58,101                   | Provisions  | 17,866                   |
| Other assets                   | 10,218                   | Other liabilities                                 | 184,198                  |
| Noncurrent assets              | 12,609,860               | Noncurrent liabilities                            | 3,782,867                |
| Taxes recoverable              | 65,797                   | Taxes, rates and contributions                    | 1,342                    |

| Deferred taxes (4) Judicial deposits and garnishments Other assets | 250,770<br>551,275<br>15,938 | Loans and financing<br>Provisions (3)<br>Other liabilities | 3,088,414<br>604,306<br>88,805 |
|--|------------------------------|--|--------------------------------|
| Property and equipment, net (1) Intangible assets, net (2)         | 8,904,052<br>2,822,028       | Fair value of liabilities assumed                          | 9,057,743                      |
|  |                              | Fair value of net assets acquired                          | 5,118,753                      |
|  |                              | Goodwill (5)   | 12,229,359                     |
| Fair value of assets acquired                                      | 14,176,496                   | Total considered, net of cash flow hedge                   | 17,348,112                     |

- (1) This includes the allocation of appreciation of property, plant and equipment items (R\$368,622).
- (2) This includes the allocation of fair value assigned to the brand (R\$59,000), customer portfolio (R\$2,414,000), appreciation and other intangible assets (R\$148,169).
- (3) This includes the allocation of fair value assigned to contingent liabilities (R\$437,660).
- (4) This includes the allocation of deferred taxes on contingent liabilities (R\$148,805).
- (5) This refers to goodwill recorded on the acquisition of GVTPart. based on expected synergies resulting from the business combination, including a nondeductible amount R\$574,909, which is under review and adjustments to determine the fair value of identifiable assets acquired and liabilities assumed from GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

Telefônica Brasil S. A.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

The main purpose of the Company's acquisition of control over GVTPart was to enable the integration of land-line, mobile, data and TV telecommunication services in Brazil, with a view to operating moreeffectively. The acquisition of GVTPart. allows the Company to obtain significant synergies in revenues and costs, thus generating opportunities of cross sales in the individual and corporate market, also allowing optimization of investments, improvement of service quality, reduction of cost of content, acquisition and platform in the pay-TV business, due to economies of scale, as well as reduction of general and administrative expenses, not affecting the Company's growth potential.

The methods and assumptions used to determine the fair values were:

#### Customer portfolio

The customer portfolio was valued using the MEEM method ("Multi-period Excess Earnings Method"), which is based on a discounted cash flow calculation of future economic benefits attributable to the customer base, net of eliminated liabilities for contributions involving its generation. In order to estimate the remaining useful life of the customer portfolio, an analysis of the average length of customer relationships was conducted using a churn method.

The purpose of the useful life analysis is to estimate a survival curve that anticipates future churn rates in relation to the existing customer base. The so-called lowa curves were used as an approximation to the customer survival curve. The fair value allocated to the customer portfolio on the acquisition date was R\$2,414,000, which will be amortized over 7.77 years on average.

#### Brand

The fair value of "GVT" brand was determined through the "relief-from-royalty" method. This method measures the value of the asset by capitalizing the royalties saved by owning intellectual property. In other words, the owner of the brand profits from owning the intangible asset, rather than having to pay royalties for its use. The royalties saved were determined by applying a market royalty rate (expressed as a percentage of revenue) to the future expected revenues from the sale of the product or service associated with the intangible asset. The market royalty rate, normally expressed as a percentage of net revenue, is the rate a knowledgeable willing owner would charge a knowledgeable willing user for use of an asset it owns in an arm's length transaction. The fair value allocated to the brand on the acquisition date was

R\$59,000, which will be amortized over 1.5 year.

#### Contingent Consideration

As part of the Stock Purchase Agreement and Other Covenants executed by the Company and Vivendi for the acquisition of all GVTPart-issued shares, a contingent consideration was defined for the court deposits made by GVT for the monthly installments of deferred income and social contribution taxes on the amortization of goodwill arising from the corporate restructuring process completed by GVT in 2013. In September 2014, GVT filed for a cancellation of the judicial review and the return of amounts deposited with the courts.

If GVT succeeds in receiving (being reimbursed, refunded of or netting) these funds, they will be returned to Vivendi, as long as they are obtained in a final unappealable decision. The period for returning such amount is of up to 15 years.

The fair value of the contingent consideration on the acquisition date is R\$344,217, recorded in the Company's noncurrent liabilities as "Loans, financing, lease and contingent consideration" (Note 20), which is subject to monthly monetary adjustments based on the Selic rate.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

Fair Value of Contingent Liabilities

According to IFRS 3(R) Business Combinations, the acquirer must recognize, on the acquisition date, contingent liabilities assumed in a business combination, even if it is not probable that cash outflows will be required to settle the obligation, as long as it is a present obligation arising from past events and its fair value can be measured reliably. In compliance with these requirements, contingent liabilities were recognized in this acquisition at a fair value of R\$437,660, which were determined considering the expected cash outflow required to settle the obligation on the acquisition date (Note 18).

Other Information

# Analysis of cash flow upon acquisition Transaction costs on acquisition (included in cash from operations) (a) Cash and cash equivalents in the acquired company (included in cash from investing 399.241

Cash and cash equivalents in the acquired company (included in cash from investing activities)

387,468

(a) These refer to transaction costs incurred to date that were recorded in the Company's income statement as operating expenses.

The fair value of accounts receivable for service rendering totaled R\$947,378 as of acquisition date, which does not differ from the book value comprising the gross amount of R\$1,271,314, net of estimated impairment losses totaling R\$323,936.

Net balance of cash and cash equivalents on acquisition

From the date of acquisition to the completion of this quarterly information, GVTPart. contributed R\$2,477,333 in combined net operating revenue and R\$14,584 in combined net income to the Company.

Upon completion of this consolidated quarterly information, the Company was performing a review of and adjustments to the determination of the fair value of identifiable assets acquired and liabilities assumed of GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

In compliance with CVM Instruction No. 565, of June 15, 2015, the Company reports, in Note 35, the proforma consolidated income statement (not audited or reviewed) for 2014 and for the nine-month periods ended September 30, 2015 and 2014.

# 4) CASH AND CASH EQUIVALENTS

|                                 | Company   |           | Consolid  | lated     |
|---------------------------------|-----------|-----------|-----------|-----------|
|                                 | 09.30.15  | 12.31.14  | 09.30.15  | 12.31.14  |
| Cash and bank checking accounts | 127,986   | 63,136    | 138,427   | 64,010    |
| Short-term investments          | 5,165,889 | 3,772,168 | 6,176,814 | 4,628,679 |
| Total                           | 5,293,875 | 3,835,304 | 6,315,241 | 4,692,689 |

Highly liquid short-term investments basically correspond to Bank Deposit Certificates (CDB), pegged to the Interbank Deposit Certificate (CDI) rate variation, and are kept at first-tier financial institutions.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

## 5) TRADE ACCOUNTS RECEIVABLE, NET

|  | Company     |             | Consoli     | dated       |
|--|-------------|-------------|-------------|-------------|
|  | 09.30.15    | 12.31.14    | 09.30.15    | 12.31.14    |
| Billed amounts                             | 5,475,689   | 4,957,574   | 7,115,759   | 5,538,184   |
| Unbilled amounts                           | 1,476,609   | 1,280,851   | 1,942,614   | 1,410,273   |
| Interconnection amounts                    | 1,604,077   | 1,579,277   | 1,626,480   | 1,579,277   |
| Receivables from related parties (Note 29) | 219,353     | 157,306     | 194,112     | 115,048     |
| Gross accounts receivable                  | 8,775,728   | 7,975,008   | 10,878,965  | 8,642,782   |
| Estimated impairment losses                | (1,658,386) | (1,313,956) | (2,357,463) | (1,619,316) |
| Total                                      | 7,117,342   | 6,661,052   | 8,521,502   | 7,023,466   |
| Current                                    | 6,879,814   | 6,470,764   | 8,169,311   | 6,724,061   |
| Noncurrent                                 | 237,528     | 190,288     | 352,191     | 299,405     |

Consolidated balances of noncurrent trade accounts receivable include:

- At September 30, 2015, R\$237,528 (R\$190,288 at December 31, 2014) referring to the business model of resale of goods to legal entity, receivable within 24 months. At September 30, 2015, the impact of the present-value adjustment was R\$61,036 (R\$29,872 at December 31, 2014).
- At September 30, 2015, R\$114,663 (R\$109,117 at December 31, 2014) referring to "Soluciona TI", traded by TData, which consists in lease of IT equipment to small and medium enterprises and receipt of fixed installments over the contractual term. Considering the contractual terms, this product was classified as finance lease. At September 30, 2015, the impact of the present-value adjustment was R\$4,730 (R\$7,522 at December 31, 2014).

The aging list of trade accounts receivable, net of estimated impairment losses, is as follows:

|                             | Company   |           | Consolid  | ated      |
|-----------------------------|-----------|-----------|-----------|-----------|
|                             | 09.30.15  | 12.31.14  | 09.30.15  | 12.31.14  |
| Falling due                 | 4,826,387 | 4,853,376 | 5,920,603 | 5,107,714 |
| Overdue from 1 to 30 days   | 985,894   | 914,709   | 1,125,327 | 970,086   |
| Overdue from 31 to 60 days  | 525,626   | 318,552   | 576,042   | 328,367   |
| Overdue from 61 to 90 days  | 230,610   | 207,542   | 322,487   | 243,981   |
| Overdue from 91 to 120 days | 157,942   | 75,895    | 149,767   | 73,962    |
| Overdue above 120 days      | 390,883   | 290,978   | 427,276   | 299,356   |
| Total                       | 7,117,342 | 6,661,052 | 8,521,502 | 7,023,466 |

At September 30, 2015 and December 31, 2014, no customer represented more than 10% of trade accounts receivable, net.

Changes in the estimated impairment losses of accounts receivable are as follows:

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

|  | Company     | Consolidated |
|--|-------------|--------------|
| Balance at 12.31.13                          | (1,033,665) | (1,271,622)  |
| Complement net of estimated losses (Note 24) | (613,146)   | (658,832)    |
| Write-off due to use                         | 413,751     | 408,607      |
| Balance at 09.30.14                          | (1,233,060) | (1,521,847)  |
| Complement net of estimated losses           | (219,038)   | (237,504)    |
| Write-off due to use                         | 138,142     | 140,035      |
| Balance at 12.31.14                          | (1,313,956) | (1,619,316)  |
| Complement net of estimated losses (Note 24) | (824,644)   | (958,588)    |
| Write-off due to use                         | 480,214     | 544,377      |
| Business combination (Note 3)                | -           | (323,936)    |
| Balance at 09.30.15                          | (1,658,386) | (2,357,463)  |

The balances of current and noncurrent trade accounts receivable, relating to finance lease of "Soluciona TI" product, comprise the following effects:

|                             | Consolidated |           |  |
|-----------------------------|--------------|-----------|--|
|                             | 09.30.15     | 12.31.14  |  |
| Present value receivable    | 554,592      | 497,523   |  |
| Unrealized financial income | 4,730        | 7,522     |  |
| Nominal value receivable    | 559,322      | 505,045   |  |
| Estimated impairment losses | (288,034)    | (240,191) |  |
| Net amount receivable       | 271,288      | 264,854   |  |
| Current                     | 156,625      | 155,737   |  |
| Noncurrent                  | 114,663      | 109,117   |  |

At September 30, 2015, the aging list of gross trade accounts receivable referring to "Soluciona TI" product is as follows:

| $\overline{}$ |       | • |   |        |
|---------------|-------|---|---|--------|
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|                           | Nominal value | Present value |
|---------------------------|---------------|---------------|
|                           | receivable    | receivable    |
| Falling due within 1 year | 299,285       | 299,285       |
| Falling within 5 years    | 260,037       | 255,307       |
| Total                     | 559,322       | 554,592       |

There are no unsecured residual values resulting in benefits to the lessor nor contingent payments recognized as revenue for the period.

# 6) INVENTORIES, NET

|                             | Company  |          | Consolida | ated     |
|-----------------------------|----------|----------|-----------|----------|
|                             | 09.30.15 | 12.31.14 | 09.30.15  | 12.31.14 |
| Materials for resale (a)    | 575,793  | 441,793  | 624,431   | 464,718  |
| Consumer materials          | 55,068   | 54,847   | 58,123    | 55,820   |
| Other inventories           | 7,746    | 7,749    | 7,746     | 7,749    |
| Gross total                 | 638,607  | 504,389  | 690,300   | 528,287  |
| Estimated impairment losses |          |          |           |          |
| and obsolescence            | (41,358) | (45,901) | (43,149)  | (48,486) |
| Total                       | 597,249  | 458,488  | 647,151   | 479,801  |

(a) This includes, among others, mobile phones, simcards (chip) and IT equipment in stock.

Changes in estimated impairment losses and inventory obsolescence are as follows:

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

|                              | Company  | Consolidated |
|------------------------------|----------|--------------|
| Balance at 12.31.13          | (52,275) | (58,161)     |
| Complement net of estimated  | (19,929) | (22,874)     |
| losses                       |          |              |
| Reversal of estimated losses | 17,630   | 23,914       |
| Balance at 09.30.14          | (54,574) | (57,121)     |
| Complement net of estimated  | (7,223)  | (8,138)      |
| losses                       |          |              |
| Reversal of estimated losses | 15,896   | 16,773       |
| Balance at 12.31.14          | (45,901) | (48,486)     |
| Complement net of estimated  | (20,328) | (20,951)     |
| losses                       |          |              |
| Reversal of estimated losses | 24,871   | 26,288       |
| Balance at 09.30.15          | (41,358) | (43,149)     |

Additions and reversals of estimated impairment losses and inventory obsolescence are included in cost of goods sold (Note 24).

#### 7) DEFERRED TAXES AND TAXES RECOVERABLE

# 7.1) Taxes recoverable

|   | Company   |           | Consolid  | ated      |
|---|-----------|-----------|-----------|-----------|
|   | 09.30.15  | 12.31.14  | 09.30.15  | 12.31.14  |
| State VAT - ICMS (a)                          | 1,739,184 | 1,686,062 | 1,905,570 | 1,696,578 |
| Income and social contribution                |           |           |           |           |
| taxes recoverable (b)                         | 275,746   | 597,718   | 311,040   | 601,515   |
| Taxes and contribution withheld at source (c) | 145,418   | 115,445   | 223,002   | 134,795   |
| PIS and COFINS                                | 89,443    | 85,662    | 113,990   | 86,447    |

| Other      | 68,110           | 18,722           | 80,835           | 23,532           |
|------------|------------------|------------------|------------------|------------------|
| Total      | <b>2,317,901</b> | <b>2,503,609</b> | <b>2,634,437</b> | <b>2,542,867</b> |
| Current    | 1,968,971        | 2,163,404        | 2,224,794        | 2,202,662        |
| Noncurrent | 348,930          | 340,205          | 409,643          | 340,205          |

- (a) This includes credits arising from acquisition of property and equipment (subject to offsetting in 48 months), in ICMS refund request, which was paid under invoices later cancelled, for the rendering of services, tax substitution, rate difference, among others.
- (b) These refer to prepayments of income and social contribution taxes, which will be offset against federal taxes to be determined in the future.
- (c) These refer to credits on Withholding Income Tax (IRRF) on short-term investments, interest on equity and others, which are used as deduction in operations for the period and social contribution tax withheld at source on services provided to public agencies.

# 7.2) Deferred taxes

Deferred income and social contribution tax assets are computed considering expected generation of taxable profit, which were based on a technical feasibility study, approved by the Board of Directors.

Deferred taxes were determined considering future realization, as follows:

- (a) <u>Income and social contribution tax losses:</u> the amount recorded which, in accordance with Brazilian tax legislation, may be offset to the limit of 30% of the tax bases computed for the following years, with no expiry date.
- (b) <u>Merged tax credit:</u> represented by tax benefits arising from corporate restructuring of goodwill for expected future profitability, whose tax use follows the limit set forth in tax legislation.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

(c) <u>Income and social contribution taxes on temporary differences:</u> amounts will be realized upon payment of provisions, effective impairment loss of trade accounts receivable, or realization of inventories, as well as upon reversal of other provisions.

Significant components of deferred income and social contribution taxes are as follows:

| Defermed toy   | Balances<br>at 12.31.13 |           | Comprehensive<br>income | Balances<br>at 09.30.14 |          | Company<br>Comprehensive<br>income | Balances<br>at 12.31.14 | sta |
|--|-------------------------|-----------|-------------------------|-------------------------|----------|------------------------------------|-------------------------|-----|
| Deferred tax asset Income and social contribution tax losses (a) | 122,321                 | (101,069) | -                       | 21,252                  | 48,912   | -                                  | 70,164                  | (1  |
| IRPJ and CSLL<br>on temporary<br>differences (c)                 |                         |           |                         |                         |          |                                    |                         |     |
| Provisions for labor, tax, civil and regulatory contingencies    | 1,322,244               | 112,595   | -                       | 1,434,839               | 19,510   | -                                  | 1,454,349               | 1   |
| Trade accounts payable and other provisions                      | 338,458                 | 174,763   | -                       | 513,221                 | (76,422) | -                                  | 436,799                 |     |
| Customer<br>portfolio and<br>trademarks                          | -                       | 311,141   | -                       | 311,141                 | -        | -                                  | 311,141                 |     |
| Estimated impairment   | 241,203                 | 49,277    | -                       | 290,480                 | 13,452   | -                                  | 303,932                 |     |

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|--|-----------|----------------|--------------|-----------|-----------|--------|-----------|----|
| losses on accounts receivable  |           |                |              |           |           |        |           |    |
| Estimated losses<br>on modem and<br>other property<br>and equipment<br>items   | 164,518   | 22,375         | -            | 186,893   | (19,200)  | -      | 167,693   |    |
| Post-employment benefits   | 143,537   | 8,774          | -            | 152,311   | 3,915     | -      | 156,226   |    |
| Profit sharing   | 71,287    | (12,830)       | -            | 58,457    | 86,602    | -      | 145,059   | (  |
| Provision for loyalty program  | 31,199    | 81             | -            | 31,280    | 228       | -      | 31,508    |    |
| Accelerated accounting depreciation  | 154,181   | 3,815          | -            | 157,996   | (142,621) | -      | 15,375    |    |
| Estimated impairment losses on inventory                                       | 10,884    | 818            | -            | 11,702    | (1,688)   | -      | 10,014    |    |
| IRPJ and CSLL<br>on transactions<br>with derivatives<br>and other<br>temporary |           |                |              |           |           |        |           |    |
| differences  Total deferred  | 157,988   | (59,536)       | 1,760        | 100,212   | 35,956    | 19,656 | 155,824   |    |
| tax assets   | 2,757,820 | 510,204        | 1,760        | 3,269,784 | (31,356)  | 19,656 | 3,258,084 | 2  |
| Deferred tax<br>liabilities<br>Merged tax credit<br>(b)                        | (337,535) | -              | -            | (337,535) | -         | -      | (337,535) |    |
| IRPJ and CSLL<br>on temporary<br>differences (c)                               |           |                |              |           |           |        |           |    |
| License  | (719,780) | (214,034)      | -            | (933,814) | (54,082)  | -      | (987,896) | (1 |
| Effects of goodwill  | (568,338) | (110,400)      | -            | (678,738) | (36,800)  | -      | (715,538) | (  |

generated upon

| merger | of | Vivo |  |
|--------|----|------|--|
| Part.  |    |      |  |

| Deferred tax assets (liabilities), net Represented in balance sheet a |             |           |          |             |           |          |             |    |
|---|-------------|-----------|----------|-------------|-----------|----------|-------------|----|
| Total<br>noncurrent<br>assets<br>(liabilities), net                   | (722,634)   | 1,032,524 | (14,364) | 295,526     | (176,644) | (78,178) | 40,704      | (1 |
| tax liabilities   | (3,480,454) | 522,320   | (16,124) | (2,974,258) | (145,288) | (97,834) | (3,217,380) | (3 |
| IRPJ and CSLL<br>on temporary<br>differences<br>Total deferred        | (124,527)   | 17,005    | (16,124) | (123,646)   | (9,400)   | (97,834) | (230,880)   | (  |
| Trademarks and patents  | (479,548)   | 479,548   | -        | -           | -         | -        | -           |    |
| Customer portfolio  | (461,870)   | 461,870   | -        | -           | -         | -        | -           |    |
| Technological innovation law  | (308,490)   | 46,060    | -        | (262,430)   | 5,976     | -        | (256,454)   |    |
| Vivo Part.<br>goodwill  | (480,366)   | (157,729) | -        | (638,095)   | (50,982)  | -        | (689,077)   | (1 |
|   |             |           |          |             |           |          |             |    |

Noncurrent deferred tax

assets, net - 295,526 40,704

Noncurrent deferred tax

liabilities, net (722,634) -

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

| Balances<br>at 12.31.13 |   |   |   |   | Comprehensive   | Balances  |   |
|-------------------------|---|---|---|---|---|---|---|
| 262,915                 | (186,065)                                     | -   | 76,850  | 16,696  | <u>-</u>  | 93,546  | (!  |
|                         |   |   |   |   |   |   |   |
| 1,327,288               | 112,926                                       | -   | 1,440,214   | 19,624  |   | 1,459,838   | , 1   |
| 398,956                 | 186,903                                       | -   | 585,859   | (83,902)  | -   | 501,957   | 1   |
| 045 550                 | 50.0EE  |   | 200 414   | 15.001  |   | 045.070   |   |
| 245,556                 | 53,855  | -   | 299,411   | 15,661  | -   | 315,072   |   |
| -                       | 311,141                                       | -   | 311,141   | -   | -   | 311,141   |   |
| 166,174                 | 22,572  | _   | 188,746   | (19,040)  | _   | 169,706   | ; (°  |
|                         | at 12.31.13 262,915 1,327,288 398,956 245,556 | at 12.31.13 statement  262,915 (186,065)  1,327,288 112,926  398,956 186,903  245,556 53,855  - 311,141 | at 12.31.13 statement income  262,915 (186,065)  1,327,288 112,926  - 398,956 186,903  - 245,556 53,855  - 311,141  - | at 12.31.13 statement income at 09.30.14  262,915 (186,065) - 76,850  1,327,288 112,926 - 1,440,214  398,956 186,903 - 585,859  245,556 53,855 - 299,411  - 311,141 - 311,141 | at 12.31.13 statement income at 09.30.14 statement  262,915 (186,065) - 76,850 16,696  1,327,288 112,926 - 1,440,214 19,624  398,956 186,903 - 585,859 (83,902)  245,556 53,855 - 299,411 15,661  - 311,141 - 311,141 - 3 | Balances at 12.31.13         Income Comprehensive income         Balances at 09.30.14         Income Comprehensive statement         Comprehensive income           262,915         (186,065)         -         76,850         16,696         -           1,327,288         112,926         -         1,440,214         19,624         -           398,956         186,903         -         585,859         (83,902)         -           245,556         53,855         -         299,411         15,661         -           -         311,141         -         311,141         -         - | at 12.31.13 statement income at 09.30.14 statement income at 12.31.14  262,915 (186,065) - 76,850 16,696 - 93,546  1,327,288 112,926 - 1,440,214 19,624 - 1,459,838  398,956 186,903 - 585,859 (83,902) - 501,957  245,556 53,855 - 299,411 15,661 - 315,072  - 311,141 - 311,141 - 311,141 |

| Post-employment benefits   | 143,537   | 8,774     | -     | 152,311   | 3,914     | -      | 156,225   |     |
|--|-----------|-----------|-------|-----------|-----------|--------|-----------|-----|
| Profit sharing   | 71,948    | (12,930)  | -     | 59,018    | 86,811    | -      | 145,829   | (   |
| Accelerated accounting depreciation  | 154,181   | 3,815     | -     | 157,996   | (142,621) | -      | 15,375    |     |
| Estimated impairment losses on inventory                                       | 12,885    | (317)     | -     | 12,568    | (1,675)   | -      | 10,893    |     |
| Provision for loyalty program  | 31,199    | 81        | -     | 31,280    | 227       | -      | 31,507    |     |
| IRPJ and CSLL<br>on transactions<br>with derivatives<br>and other<br>temporary | 157.010   | (50, 400) | 4.700 | 00.050    | 00.000    | 40.050 | 455 545   | (4. |
| differences  Total deferred  | 157,313   | (59,420)  | 1,760 | 99,653    | 36,206    | 19,656 | 155,515   | (18 |
| tax assets   | 2,971,952 | 441,335   | 1,760 | 3,415,047 | (68,099)  | 19,656 | 3,366,604 |     |
| Deferred tax<br>liabilities<br>Merged tax credit<br>(b)                        | (337,535) | -         | -     | (337,535) | -         | -      | (337,535) |     |
| IRPJ and CSLL<br>on temporary<br>differences (c)                               |           |           |       |           |           |        |           |     |
| License  | (719,780) | (214,034) | -     | (933,814) | (54,082)  | -      | (987,896) | (1  |
| Effects of goodwill generated upon merger of Vivo Part.                        | (568,338) | (110,400) | _     | (678,738) | (36,800)  | _      | (715,538) | (   |
| Vivo Part.   |           |           |       |           |           |        |           |     |
| goodwill   | (480,366) | (157,729) | -     | (638,095) | (50,982)  | -      | (689,077) | (1  |
| Technological innovation law   | (308,490) | 46,060    | -     | (262,430) | 5,976     | -      | (256,454) |     |
|  |           |           |       |           |           |        |           |     |

| Customer  |
|-----------|
| portfolio |

| Trademarks and patents  | (479,548)               | 479,548 | -        | -           | -         | -        | -           |
|---|-------------------------|---------|----------|-------------|-----------|----------|-------------|
| Negative<br>goodwill on<br>incorporation of<br>shares   | -                       | -       | -        | -           | -         | -        | -           |
| IRPJ and CSLL on temporary  |                         |         |          |             |           |          |             |
| differences  Total deferred   | (128,365)               | 16,785  | (16,124) | (127,704)   | (9,749)   | (97,834) | (235,287)   |
| tax liabilities   | (3,484,292)             | 522,100 | (16,124) | (2,978,316) | (145,637) | (97,834) | (3,221,787) |
| Total<br>noncurrent<br>assets<br>(liabilities), net   | (512,340)               | 963,435 | (14,364) | 436,731     | (213,736) | (78,178) | 144,817     |
| Deferred tax assets (liabilities), net Restated in the follows: Noncurrent deferred tax assets, net Noncurrent deferred tax | balance shee<br>210,294 | t as    |          | 436,731     |           |          | 144,817     |
| liabilities, net  | (722,634)               |         |          | -           |           |          | -           |

At September 30, 2015, the amount of R\$500,839 in deferred tax credits was not recognized for direct and indirect subsidiaries GVT, POP and Innoweb, as it is not probable that future taxable profits will be available for these subsidiaries to benefit from such tax credits.

The table below presents deferred income and social contribution taxes for items charged or credited directly in equity, at September 30, 2015 and 2014.

|   | Company/Cons | olidated |
|---|--------------|----------|
|   | 09.30.15     | 09.30.14 |
| Unrealized losses on investments available for sale | 557          | 1,760    |
| Gains (losses) on derivative transactions           | 122,377      | (16,124) |

Total 122,934 (14,364)

# 8) JUDICIAL DEPOSITS AND GARNISHMENTS

In some situations, in connection with a legal requirement or presentation of guarantees, judicial deposits are made to secure the continuance of the claims under discussion. These judicial deposits may be required for claims whose likelihood of loss was analyzed by the Company, grounded on the opinion of its legal advisors as a probable, possible or remote loss.

#### NOTES TO QUARTERLY INFORMATION

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

|                      | Compa     | ny        | Consolidated |           |  |
|----------------------|-----------|-----------|--------------|-----------|--|
|                      | 09.30.15  | 12.31.14  | 09.30.15     | 12.31.14  |  |
| Judicial deposits    |           |           |              |           |  |
| Tax                  | 2,841,123 | 2,647,635 | 3,262,397    | 2,665,757 |  |
| Labor                | 1,034,169 | 1,008,745 | 1,092,785    | 1,016,019 |  |
| Civil and regulatory | 1,010,346 | 935,842   | 1,130,452    | 936,782   |  |
| Total                | 4,885,638 | 4,592,222 | 5,485,634    | 4,618,558 |  |
| Garnishments         | 112,450   | 124,730   | 123,241      | 126,667   |  |
| Total                | 4,998,088 | 4,716,952 | 5,608,875    | 4,745,225 |  |
| Current              | 211,098   | 202,169   | 211,098      | 202,169   |  |
| Noncurrent           | 4,786,990 | 4,514,783 | 5,397,777    | 4,543,056 |  |

At September 30, 2015, the Company and its subsidiaries had a number of tax-related judicial deposits, reaching the consolidated amount of R\$3,262,397 (R\$2,665,757 at December 31, 2014). In Note 18, we provide further details on issues arising from the main judicial deposits.

Below is a brief description of the main tax-related judicial deposits:

• Federal contribution taxes on gross revenue for Social Integration Program (PIS) and for Social Security Financing (COFINS)

The Company and TData are involved in disputes related to: (i) claim filed for credits arising from overpayment of tax, not recognized by tax authorities; (ii) tax debt arising from underpayment due to differences in ancillary statements (Federal Tax Debt and Credit Return – DCTF); and (iii) disputes referring to changes in rates and increase in tax bases introduced by Law No. 9718/98.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$34,670 (R\$33,040 at December 31, 2014).

# Social Contribution Tax for Intervention in the Economic Order (CIDE)

The Company is involved in legal disputes for the exemption of CIDE levied on offshore remittances of funds arising from agreements for the transfer of technology, brand and software licensing, etc.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$161,572 (R\$153,759 at December 31, 2014).

#### • Telecommunications Inspection Fund (FISTEL)

ANATEL collects Installation Inspection Fee (TFI) on extension of licenses granted and on radio base stations, mobile stations and radio links. Such collection results from the understanding of ANATEL that said extension would be a triggering event of TFI and that mobile stations, even if owned by third parties, are also subject to TFI. The Company and TData are challenging the aforesaid fee in court.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$987,802 (R\$929,880 at December 31, 2014).

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

#### Withholding Income Tax (IRRF)

The Company is involved in disputes related to: (i) exemption of IRRF payment on offshore remittances for out-coming traffic; (ii) exemption of IRRF payment on interest on equity; and (iii) IRRF levied on earnings from rent and royalties, wage labor and fixed-income investments.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$66,734 (R\$63,295 at December 31, 2014).

• Corporate Income Tax (IRPJ) and Social Contribution Tax on Net Profit (CSLL)

The Company is involved in disputes related to: (i) debts stemming from offsetting of IRPJ overpayments not recognized by the Brazilian IRS; (ii) requirement of IRPJ estimates and lack of payment of debts in the integrated system of economic and tax information (SIEF); and (iii) underpaid IRPJ amounts.

GVTPart. is involved in a dispute relating to the right to monthly amortize goodwill arising from the acquisition of GVTPart. by Vivendi on deducted IRPJ and CSLL amounts. The updated amount at September 30, 2015 is R\$363,747.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$395,808 (R\$30,325 at December 31, 2014).

Contribution to Empresa Brasil de Comunicação (EBC)

On behalf of its members, Sinditelebrasil (Union of Telephony and Mobile and Personal Services) is challenging in court payment of the Contribution to Foster Public Radio Broadcasting to EBC, introduced by Law No. 11652/2008. The Company and TData, as union members, made judicial deposits referring to that contribution.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$836,216 (R\$672,593 at December 31, 2014).

#### Social Security, Work Accident Insurance (SAT) and Funds to Third Parties (INSS)

The Company is involved in disputes related to: (i) SAT and funds to third parties (National Institute of Colonization and Agrarian Reform - INCRA and Brazilian Micro and Small Business Support Service - SEBRAE); (ii) joint responsibility for contract labor; (iii) difference in SAT rate (from 1% to 3%); and (iv) gifts.

GVTPart is involved in disputes relating to the payment of social security contributions (employers' contributions), SAT and funds to third parties on the following events: maternity leave, legally ensured 1/3 vacation pay bonus, and first 15 days' leave due to illness or accident.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$116,503 (R\$102,820 at December 31, 2014).

#### Unemployment Compensation Fund (FGTS)

The Company is discussing this matter in court in order to represent its right not to pay surtax of 0.5% and 10% for FGTS introduced by Supplementary Law No. 110/01 levied on deposits made by employers (the proceedings did not result in any reduction of FGTS deposits made by the Company on behalf of its employees).

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

An unfavorable ruling was rendered on the case, establishing conversion of the full deposit amount into federal government income. At December 31, 2014, the consolidated balance of judicial deposits amounted to R\$76,459.

# <u>Tax on Net Income (ILL)</u>

The Company is discussing this matter in court in order to represent its right to offset amounts unduly paid for ILL purposes against future IRPJ payments.

On December 19, 2013, the Company settled the debt under discussion by including it in the Federal Tax Recovery Program (REFIS), using the judicial deposit then restricted. The Company is now awaiting conversion into income by the Federal Government.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$57,457 (R\$54,723 at December 31, 2014).

#### <u>Universal Telecommunication Services Fund (FUST)</u>

The Company and TData filed an injunction in order to represent their right not to include expenses with interconnection and industrial use of dedicated line in FUST tax base, according to Abridgment No. 7, of December 15, 2005, as it does not comply with the provisions contained in the sole paragraph of article 6 of Law No. 9998/00.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$417,091 (R\$394,489 at December 31, 2014).

#### State Value-Added Tax (ICMS)

The Company is involved in disputes related to: (i) ICMS stated but not paid; (ii) ICMS not levied on communication in default; (iii) fine for late voluntary payment of ICMS; (iv) ICMS supposedly levied on access, adhesion, enabling, availability and use of services, as well as supplementary services and additional facilities; (v) right to credit from the acquisition of goods for fixed assets and electric energy; (vi) activation cards for pre-paid services; (vii) and disallowance of ICMS credit referring to Agreement 39.

GVTPart is involved in disputes to acquire the right to consign the payment of ICMS amounts on part of pay-TV services, as well as on prepaid telephone services.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$120,426 (R\$97,278 at December 31, 2014).

# • Other taxes, charges and contributions

The Company is involved in disputes related to: (i) Service Tax (ISS) on noncore services; (ii) Municipal Real Estate Tax (IPTU) not subject to exemption; (iii) municipal inspection, operation and publicity charges; (iv) land use fee; (v) social security contributions related to supposed failure to withhold 11% on several invoices, bills and receipts of service providers engaged for workforce assignment; and (vi) Public Price for Numbering Resource Management (PPNUM) by ANATEL.

At September 30, 2015, the consolidated balance of judicial deposits amounted to R\$68,118 (R\$57,096 at December 31, 2014).

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

# 9) PREPAID EXPENSES

|                                       | Compar   | าง       | Consolidated |          |
|---------------------------------------|----------|----------|--------------|----------|
|                                       | 09.30.15 | 12.31.14 | 09.30.15     | 12.31.14 |
| Fistel rate (a)                       | 274,159  | -        | 274,501      | -        |
| Advertising and publicity             | 82,242   | 198,758  | 82,444       | 198,758  |
| Insurance                             | 30,621   | 33,594   | 35,439       | 35,574   |
| Rent                                  | 45,858   | 45,318   | 45,858       | 45,318   |
| Financial charges                     | 10,048   | 8,426    | 10,048       | 8,426    |
| Software maintenance, taxes and other | 83,623   | 38,817   | 123,934      | 41,698   |
| Total                                 | 526,551  | 324,913  | 572,224      | 329,774  |
| Current                               | 499,012  | 300,567  | 542,909      | 303,551  |
| Noncurrent                            | 27,539   | 24,346   | 29,315       | 26,223   |

<sup>(</sup>a) This refers to Inspection and Operation Fees for 2014 which were paid in March 2015 and will be amortized until the end of the year.

# 10) OTHER ASSETS

|  | Company          |                  | Consolida        | ated             |
|--|------------------|------------------|------------------|------------------|
|  | 09.30.15         | 12.31.14         | 09.30.15         | 12.31.14         |
| Advances to employees and suppliers        | 164,408          | 49,827           | 175,615          | 50,981           |
| Receivables from related parties (Note 29) | 239,053          | 318,041          | 130,206          | 73,042           |
| Credit with suppliers                      | 81,819           | 114,422          | 81,819           | 121,615          |
| Subsidy on handset sales                   | 42,410<br>15,725 | 45,850<br>14,515 | 42,410<br>15,875 | 45,850<br>14,653 |

| Post-employment benefit surplus (Note 32) Other realizable assets Total | 63,420<br><b>606,835</b> | 87,068<br><b>629,723</b> | 42,129<br><b>488,054</b> | 87,280<br><b>393,421</b> |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| Current   | 539,618                  | 535,020                  | 414,792                  | 298,496                  |
| Noncurrent  | 67,217                   | 94,703                   | 73,262                   | 94,925                   |

#### 11) INVESTMENTS

# a) Information on investees

The Company holds interest in subsidiaries and jointly-controlled subsidiaries, as follows:

<u>TData:</u> Wholly-owned subsidiary of the Company and headquartered in Brazil, this entity is engaged in the rendering and operation of value added services (SVAs) in telecommunications and related activities; managing the provision of technical assistance and maintenance services related to telecommunications equipment and network, consulting services regarding telecommunications solutions and related activities, and designing, implementing and installing telecommunication-related projects; selling and leasing telecommunications equipment, products and services, among others.

<u>GVTPart.</u>: Controlling shareholder of GVT and headquartered in Brazil, the business purpose of GVTPart is to hold interest in other domestic or foreign companies as a partner, shareholder or member. GVT provides land-line telephone, data, multimedia communication and pay-TV services in the entire Brazilian territory (Note 3).

<u>Aliança:</u> Jointly-controlled subsidiary (50% interest held by the Company), headquartered in Amsterdam, Netherlands, this entity is engaged in the acquisition and management of subsidiaries, and holding interest in companies of the telecommunications industry.

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

<u>AIX:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the direct and indirect operation of activities related to the construction, completion and operation of underground networks for optical fiber ducts.

<u>ACT:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the rendering of technical support services for the preparation of projects and completion of networks, by means of studies required to make them economically feasible, and monitor the progress of Consortium-related activities.

Below is a summary of significant financial data on the Company's investees:

|                              | At 09.30.15              |            |        |                                 |         | At 12.31.14             |        |              |      |
|------------------------------|--------------------------|------------|--------|---------------------------------|---------|-------------------------|--------|--------------|------|
|                              | Wholly-owed subsidiaries |            | Join   | Jointly-controlled subsidiaries |         | Wholly-owned subsidiary | Join   | subsidiaries |      |
|                              | TData                    | GVTPart.   |        |                                 | Aliança | TData                   |        | Cia AIX      | Alia |
| Equity interest              | 100.00%                  | 100.00%    | 50.00% | 50.00%                          | 50.00%  | 100.00%                 | 50.00% | 50.00%       | 50.0 |
| Balance sheet summary:       |                          |            |        |                                 |         |                         |        |              |      |
| Current assets               | 1,547,093                | 1,919,478  | 10     | 17,428                          | 188,155 | 1,749,933               | 11     | 12,728       | 136, |
| Noncurrent assets            | 359,653                  | 9,791,904  | -      | 11,776                          | -       | 335,735                 | -      | 12,134       | ļ    |
| Total assets                 | 1,906,746                | 11,711,382 | 10     | 29,204                          | 188,155 | 2,085,668               | 11     | 24,862       | 136, |
| Current liabilities          | 602,258                  | 3,735,588  | 4      | 4,139                           | 95      | 883,906                 | 1      | 3,232        |      |
| Noncurrent liabilities       | 52,098                   | 1,456,451  | -      | 5,041                           | -       | 48,611                  | -      | 4,546        | ļ    |
| Equity                       | 1,252,390                | 6,519,343  | 6      | 20,024                          | 188,060 | 1,153,151               | 10     | 17,084       | 136, |
| Total liabilities and equity | 1,906,746                | 11,711,382 | 10     | 29,204                          | 188,155 | 2,085,668               | 11     |              |      |
| Book value of investment     | 1,252,390                | 6,519,343  | 3      | 10,012                          | 94,030  | 1,153,151               | 5      | 8,542        | 68,  |

|  |           | At 09.      | At 09.30.14 |            |              |            |         |        |
|--|-----------|-------------|-------------|------------|--------------|------------|---------|--------|
|  | Wholly    |             | ntly-contr  |            | Wholly-owned |            | intly-c |        |
|  | subsi     | diaries     | ;           | subsidiari | es           | subsidiary | ;       | subsic |
| Summary of statement of                |           |             | Cia         |            |              |            | Cia     |        |
| comprehensive income:                  | TData     | GVTPart.    | ACT         | Cia AIX    | Aliança      | TData      | ACT     | Cia /  |
| Net operating revenue                  | 1,835,121 | 2,477,333   | 46          | 29,546     | -            | 1,574,353  | 46      | 41,3   |
| Cost of sales and services             | (847,528) | (1,348,575) | -           | (23,313)   | -            | (791,246)  | -       | (23,3) |
| Selling expenses                       | (119,652) | (505,304)   | -           | · -        | -            | (82,016)   | -       |        |
| General and administrative expenses    | (11,105)  | (165,363)   | (50)        | (4,150)    | (82)         | (20,763)   | (46)    | (4,5)  |
| Other operating income (expenses), net | 2,646     | (31,456)    | · -         | (316)      | -            | 30,323     | -       | 1,6    |
| Financial income (expenses), net       | 83,103    | (399,426)   | -           | 1,835      | 84           | 75,792     | -       | 7      |
| Income (loss) before taxes             | 942,585   | 27,209      | (4)         | 3,602      | 2            | 786,443    | -       | 15,8   |
| Income and social contribution taxes   | (319,169) | (12,625)    | -           | (662)      | -            | (267,192)  | -       | (3,0   |
| Net income (loss) for the period       | 623,416   | 14,584      | (4)         | 2,940      | 2            | 519,251    | -       | 12,8   |
| Book value of net income (loss) for    | -         | -           |             | •          |              | -          |         |        |
| the period, recognized as equity       |           |             |             |            |              |            |         |        |
| pickup                                 | 623,416   | 14,584      | (2)         | 1,470      | 1            | 519,251    | -       | 6,4    |

#### **NOTES TO QUARTERLY INFORMATION**

Nine-month period ended September 30, 2015

(In thousands of reais, unless otherwise stated)

# b) Changes in investments

| Interest held Wholly-owned                                | Balances<br>at<br>12.31.14<br>1,229,827 | Additions <b>2,417,817</b> | 4,087,040   | pickup<br><b>639,469</b> | (IOE)<br>(524,177)         | 25,802           | Balances at 09.30.15 <b>7,875,778</b> |
|---|---|----------------------------|-------------|--------------------------|----------------------------|------------------|---------------------------------------|
| <u>subsidiary</u><br>TData                                | <b>1,153,151</b> 1,153,151              | 2,417,017                  | 4,087,040   |                          | <b>(524,177)</b> (524,177) | (98)             | <b>7,771,733</b> 1,252,390            |
| GVTPart.  | 1,155,151                               | -<br>0 /17 017             | 4 007 040   |                          | (324,177)                  |                  | 6,519,343                             |
| GVIPari.  | -                                       | 2,417,817                  | 4,087,040   | 14,584                   | -                          | (98)             | 6,519,343                             |
| laintly controlled  |   |                            |             |                          |                            |                  |                                       |
| <u>Jointly-controlled</u><br><u>subsidiaries</u>          | 76,676                                  | _                          | _           | 1,469                    | _                          | 25,900           | 104,045                               |
| Aliança   | 68,129                                  | _                          | _           | 1,703                    | _                          | 25,900           | 94,030                                |
| AlX   | 8,542                                   | _                          | _           | 1,470                    | _                          | 25,900           | 10,012                                |
| ACT   | 5                                       | _                          | _           | (2)                      | _                          | _                | 3                                     |
| AOT   | 3                                       | _                          | _           | (2)                      | _                          | _                | 3                                     |
| Goodwill (a)  | 212,058                                 | 12,229,359                 | -           | -                        | -                          | -                | 12,441,417                            |
| Appreciation of net assets acquired attributed to Company | -                                       | 2,700,936                  | -           | (131,234)                | -                          | -                | 2,569,702                             |
| Other interest held                                       | 3,129                                   | _                          | -           | -                        | -                          | (1,637)          | 1,492                                 |
| Other investments (b)                                     | 3,129                                   | _                          | _           | _                        | -                          | (1,637)          | 1,492                                 |
| Total investment in                                       | 0,:=0                                   |                            |             |                          |                            | (1,001)          | .,                                    |
| subsidiary  | 1,445,014                               | 17,348,112                 | 4,087,040   | 508,235                  | (524,177)                  | 24,165           | 22,888,389                            |
|   |   |                            |             |                          |                            |                  |                                       |
| Aliança   | 68,129                                  | -                          | -           | 1                        | _                          | 25,900           | 94,030                                |
| Aliança<br>AIX  | ,                                       | -                          | -           |                          | -                          | 25,900           | ,                                     |
| 3   | 68,129<br>8,542<br>5                    | -<br>-<br>-                | -<br>-<br>- | 1<br>1,470<br>(2)        | -<br>-<br>-                | 25,900<br>-<br>- | 94,030<br>10,012<br>3                 |

Total investments in

the consolidated 79,805 - - 1,469 - 24,263 105,537

|                    |                 |         | Dividends |               |             |          | Dividends |               |
|--------------------|-----------------|---------|-----------|---------------|-------------|----------|-----------|---------------|
|                    |                 |         | and       |               |             |          | and       |               |
|                    | Balances        |         | Interest  | Other         | Balances    |          | Interest  | Other         |
|                    | at              |         |           | comprehensive |             | Equity   |           | comprehensive |
|                    | 12.31.13        |         |           | •             | 09.30.14    |          |           | income        |
| Interest held      | 853,866         | 525,753 | (186,100) | (3,525)       | 1,189,994   | 216,875  | (180,016) | 2,974         |
| Wholly-owned       |                 |         |           |               |             |          |           |               |
| <u>subsidiary</u>  | •               | •       | (186,100) |               | 1,111,440   | •        |           | -             |
| TData              | 778,289         | 519,251 | (186,100) | -             | 1,111,440   | 216,437  | (174,726) | -             |
| 1.2.11             | •               |         |           |               |             |          |           |               |
| Jointly-controlled |                 | C 500   |           | (0.505)       | 70 554      | 400      | (F 000)   | 0.074         |
| subsidiaries       | 75,577          | •       |           | (3,525)       | •           | 438      | (5,290)   | 2,974         |
| Aliança<br>AIX     | 68,607<br>6,965 |         |           | (3,525)       | •           | 6<br>432 | (F 200)   | 2,974         |
| ACT                | 6,965<br>5      | •       | -         | -             | 13,400<br>5 | 432      | (5,290)   | -             |
| ACT                | 5               | -       | -         | -             | 5           | -        | -         | -             |
| Goodwill (a)       | 212,058         | -       | -         | -             | 212,058     | -        | -         | -             |
| Other interest     |                 |         |           |               |             |          |           |               |
| held               | 10,772          | _       | _         | (5,178)       | 5,594       | _        | _         | (2,465)       |
| Other investments  | 10,772          |         |           | (3,173)       | 0,004       |          |           | (2,400)       |
| (b)                | 10,772          | -       | _         | (5,178)       | 5,594       | -        | _         | (2,465)       |
| Total investment   | -,              |         |           | (-, -,        | -,          |          |           | ( , /         |
| in subsidiary      | 1,076,696       | 525,753 | (186,100) | (8,703)       | 1,407,646   | 216,875  | (180,016) | 509           |
| Aliança            | 68,607          | 67      | _         | (3,525)       | 65,149      | 6        | _         | 2,974         |
| AIX                | 6,965           |         | _         | (0,020)       | 13,400      | 432      | (5,290)   | _,07.         |
| ACT                | 5               | •       | _         | -             | 5           | -        | -         | -             |
| Other investments  |                 |         |           |               |             |          |           |               |
| (b)                | 10,772          | -       | -         | (5,178)       | 5,594       | -        | -         | (2,465)       |
| Total              | ,               |         |           | , , ,         | ,           |          |           | , , ,         |
| investments in     |                 |         |           |               |             |          |           |               |
| the consolidated   | 86,349          | 6,502   | -         | (8,703)       | 84,148      | 438      | (5,290)   | 509           |

<sup>(</sup>a) Goodwill: i) R\$212,058 from partial spin-off of "Spanish e Figueira", which was reversed to the Company upon merger of Telefonica Data Brasil Holding S.A. (TDBH) in 2006; and ii) R\$12,229,359 from acquisition of GVTPart. (Note 3).

<sup>(</sup>b) Other investments (tax incentives and interests held in companies) are measured at fair value.

#### **NOTES TO QUARTERLY INFORMATION**

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(In thousands of reais, unless otherwise stated)

# 12) PROPERTY AND EQUIPMENT, NET

a) Breakdown

# At September 30, 2015

|                    | Cost of      | Company      |            |              | Consolidated |            |
|--------------------|--------------|--------------|------------|--------------|--------------|------------|
|                    | property     |              |            | Cost of      |              |            |
|                    | and          | Accumulated  | Net        | property and | Accumulated  | Net        |
|                    | equipment    | depreciation | balance    | equipment    | depreciation | balance    |
| Switching equipmen | t 17,611,400 | (14,803,861) | 2,807,539  | 20,050,047   | (15,804,871) | 4,245,176  |
| Transmission       |              | ,            |            |              | , , ,        |            |
| equipment and      |              |              |            |              |              |            |
| media              | 39,083,729   | (27,852,044) | 11,231,685 | 46,695,239   | (30,195,806) | 16,499,433 |
| Terminal           |              |              |            |              |              |            |
| equipment/modem    | 11,444,268   | (9,893,479)  | 1,550,789  | 14,806,766   | (11,358,195) | 3,448,571  |
| Infrastructure     | 13,766,954   | (10,375,469) | 3,391,485  | 14,172,162   | (10,492,522) | 3,679,640  |
| Land               | 312,890      | -            | 312,890    | 315,491      | -            | 315,491    |
| Other property and |              |              |            |              |              |            |
| equipment items    | 3,527,107    | (2,819,185)  | 707,922    | 4,401,510    | (3,332,855)  | 1,068,655  |
| Estimated losses   | (151,626)    | -            | (151,626)  | (219,264)    | -            | (219,264)  |
| Assets and         |              |              |            |              |              |            |
| construction in    |              |              |            |              |              |            |
| progress           | 1,499,104    | -            | 1,499,104  | 1,587,214    | -            | 1,587,214  |
| Total              | 87,093,826   | (65,744,038) | 21,349,788 | 101,809,165  | (71,184,249) | 30,624,916 |

# At December 31, 2014

Company Consolidated

|                                    | Cost of property |              |            | Cost of property |              |            |
|------------------------------------|------------------|--------------|------------|------------------|--------------|------------|
|                                    | and              | Accumulated  | Net        | and              | Accumulated  | Net        |
|                                    | equipment        | depreciation | balance    | equipment        | depreciation | balance    |
| Switching equipment                | 17,140,731       | (14,599,055) | 2,541,676  | 17,147,961       | (14,606,044) | 2,541,917  |
| Transmission equipment and         |                  |              |            |                  |              |            |
| media                              | 37,199,508       | (26,990,931) | 10,208,577 | 37,200,161       | (26,991,399) | 10,208,762 |
| Terminal                           |                  |              |            |                  |              |            |
| equipment/modem                    | 10,838,174       | (9,227,487)  | 1,610,687  | 10,882,788       | (9,254,451)  | 1,628,337  |
| Infrastructure                     | 13,486,180       | (10,000,989) | 3,485,191  | 13,497,058       | (10,010,123) | 3,486,935  |
| Land                               | 314,350          | -            | 314,350    | 314,350          | -            | 314,350    |
| Other property and equipment items |                  |              |            |                  |              |            |