TELEFONICA BRASIL S.A. Form 6-K August 06, 2015

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August, 2015

Commission File Number: 001-14475

#### **TELEFÔNICA BRASIL S.A.** (Exact name of registrant as specified in its charter)

#### **TELEFONICA BRAZIL S.A.** (Translation of registrant's name into English)

Av. Eng° Luís Carlos Berrini, 1376 - 28° andar São Paulo, S.P. Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F X Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes

No

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Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes

Х

No

A free translation from Portuguese into English of Independent Auditor's Report on quarterly financial statements prepared in Brazilian currency in accordance with accounting practices adopted in Brazil and International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB)

# Independent auditor's report on interim financial statements

The Shareholders, Board of Directors and Officers

#### Telefônica Brasil S.A.

São Paulo - SP

We have reviewed the individual and consolidated interim financial information of Telefônica Brasil S.A., ("Company"), contained in the Quarterly Information Form (ITR) for the quarter ended June 30, 2015, which comprise the balance sheet as at June 30, 2015 and the related statements of income, of comprehensive income, of changes in equity and of cash flows for the three-month and six-month period then ended, including other explanatory information.

Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with Accounting Pronouncement CPC 21 (R1) and with IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the presentation of this information in conformity with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of review

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We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the individual and consolidated interim financial information included in the Quarterly Information Form (ITR) referred to above was not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to the preparation of Quarterly Information (ITR), and presented consistently with the rules issued by the Brazilian Securities and Exchange Commission (CVM).

Other matters

#### Statements of value added

We have also reviewed the individual and consolidated interim statements of value added (SVA) for the six-month period ended June 30, 2015, prepared under management's responsibility, whose presentation in the interim financial information is required by rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to preparation of Quarterly Information (ITR), and as supplementary information under IFRS, which do not require SVA presentation. This statement has been subject to the same review procedures previously described and, based on our review, nothing has come to our attention that causes us to believe that it is not fairly presented fairly, in all material respects, in relation to the overall accompanying interim financial information.

## Audit of the balance sheet as of December 31, 2014 and review of the interim statements of income, of comprehensive income, of changes in equity, of cash flows and of value added for the three-month and six-month period ended June 30, 2014

The balance sheet as of December 31, 2014, presented for comparison purposes, was previously audited by other independent auditors, who issued an unmodified report dated February 12, 2015. In addition, the interim statements of income, of comprehensive income, of changes in equity, of cash flows and of value added for the three-month and six-month period ended June 30, 2014, presented for comparison purposes, were reviewed by other independent auditors, who issued an unmodified report dated July 29, 2014.

São Paulo, July 27, 2015.

**ERNST & YOUNG** 

Auditores Independentes S.S.

CRC-2SP015199/O-6

Luiz Carlos Passetti

Accountant CRC-1SP144343/O-3

Héctor Ezequiel Rodríguez Padilla

Accountant CRC-1SP299427/O-9

#### TELEFÔNICA BRASIL S. A. Balance Sheets At June 30, 2015 and December 31, 2014 (In thousands of reais)

| ASSETS                                       | Note |            | pany<br>12.31.14 | Consol<br>06.30.15 |            |                              |
|--|------|------------|------------------|--------------------|------------|------------------------------|
| Current assets                               |      | 17,212,547 | 14,754,381       | 19,479,711         | 15,517,368 | Current liab                 |
| Cash and cash equivalents                    | 4    | 6,391,227  | 3,835,304        | 7,094,667          | 4,692,689  | Personnel, s                 |
| Trade accounts receivable, net               | 5    | 6,577,250  | 6,470,764        | 8,001,965          | 6,724,061  | Trade accou                  |
| Inventories                                  | 6    | 629,958    | 458,488          | 680,396            | 479,801    | Taxes, charg                 |
| Dividends and interest on equity             | 17   | -          | 174,726          | -                  | -          | Dividends ar                 |
| Prepaid expenses                             | 9    | 863,390    | 300,567          | 921,899            | 303,551    | Provisions a                 |
| Taxes recoverable                            | 7.1  | 1,972,676  | 2,163,404        | 2,171,259          | 2,202,662  | Deferred inc<br>Loans, finan |
| Judicial deposits and garnishments           | 8    | 211,908    | 202,169          | 211,908            | 202 160    | contingent c                 |
| Derivative transactions                      | 33   | 41,398     |                  | 41,398             |            | Debentures                   |
| Other assets                                 | 10   | 524,740    | •                | 356,219            |            | Derivative tra               |
|  | 10   | 524,740    | 555,020          | 550,219            | 290,490    | Other liabiliti              |
| Noncurrent assets                            |      | 78,575,004 | 58,382,747       | 82,587,446         | 57,547,920 | 1                            |
| Short-term investments pledged as collateral |      | 88,642     | 125,343          | 97,721             | 125,353    | Noncurrent                   |
| Trade accounts receivable, net               | 5    | 204,525    | 190,288          | 313,012            | 299,405    | Personnel, s                 |
| Taxes recoverable                            | 7.1  | 346,841    | 340,205          | 410,624            | 340,205    | Taxes, charg                 |
| Deferred taxes                               | 7.2  | 92,258     | 40,704           | 505,486            | 144,817    | Provisions a                 |
| Prepaid expenses                             | 9    | 17,280     | 24,346           | 18,950             | 26,223     | Deferred inc                 |
|  |      |            |                  |                    |            | Loans, finan                 |
| Judicial deposits and garnishments           | 8    | 4,754,642  | 4,514,783        | 5,344,200          | 4,543,056  | contingent c                 |
| Derivative transactions                      | 33   | 222,042    | 152,843          | 222,042            |            | Debentures                   |
| Other assets                                 | 10   | 60,500     | 94,703           | 67,835             | 94,925     | Derivative tra               |
| Investments                                  | 11   | 21,366,942 | 1,445,014        | 84,904             |            | Post-retirem                 |
| Property and equipment, net                  | 12   |            | 20,381,731       | 30,073,795         | 20,453,864 | Other liabiliti              |
| Intangible assets, net                       | 13   | 30,480,130 | 31,072,787       | 45,448,877         | 31,287,424 |                              |
|  |      |            |                  |                    |            | Equity                       |
|  |      |            |                  |                    |            | Capital                      |
|  |      |            |                  |                    |            | Premium on                   |
|  |      |            |                  |                    |            | noncontrollir                |
|  |      |            |                  |                    |            | Capital rese                 |
|  |      |            |                  |                    |            | Income rese                  |
|  |      |            |                  |                    |            | Retained ea                  |
|  |      |            |                  |                    |            | Additional di                |

Additional div Other compr

TOTAL ASSETS

95,787,551 73,137,128 102,067,157 73,065,288 TOTAL LIAE

#### TELEFÔNICA BRASIL S. A. Income Statements For the three- and six-month periods ended June 30, 2015 and 2014 (In thousands of reais)

|  |          | Company      |                    |                            |             |              |  |
|--|----------|--------------|--------------------|----------------------------|-------------|--------------|--|
|  |          |              | nth periods<br>ded | Six-month periods<br>ended |             | Three-m<br>e |  |
|  | Note     |              |                    |                            |             | 06.30.1      |  |
| Operating revenue, net   | 23       | 8,414,876    | 8,124,243          | 16,836,157                 | 16,318,292  | 9,962,12     |  |
| Cost of sales and services   | 24       | (4,303,895)  | (3,886,561)        | (8,592,857)                | (8,081,761) | (5,068,44    |  |
| Gross profit   |          | 4,110,981    | 4,237,682          | 8,243,300                  | 8,236,531   | 4,893,67     |  |
| Operating income (expenses)  |          | (3,269,175)  | (3,125,574)        | (6,517,559)                | (6,207,291) | (3,639,50    |  |
| Selling expenses   | 24       | (2,686,978)  | (2,554,420)        | (5,369,141)                | (5,037,917) | (2,973,59    |  |
| General and administrative expenses  | 24       | (456,692)    | (441,710)          | (877,733)                  | (929,161)   | (531,43      |  |
| Other operating income   | 25       | 130,938      | 110,656            | 243,712                    | 224,832     | 146,63       |  |
| Other operating expenses   | 25       | (256,443)    | (240,100)          | (514,397)                  | (465,045)   | (281,11      |  |
| Operating income   |          | 841,806      | 1,112,108          | 1,725,741                  | 2,029,240   | 1,254,16     |  |
| Financial income   | 26       | 431,809      | 173,706            | 678,143                    | 402,543     | 456,01       |  |
| Financial expenses   | 26       | (376,404)    | (310,005)          | (870,694)                  | (643,774)   | (627,53      |  |
| Equity pickup  | 11       | 123,002      | 177,918            | 327,452                    | 323,353     |              |  |
| Income before taxes  |          | 1,020,213    | 1,153,727          | 1,860,642                  | 2,111,362   | 1,083,08     |  |
| Income and social contribution taxes   | 27       | (150,397)    | 838,926            | (411,107)                  | 542,061     | (213,26      |  |
| Net income for the period  |          | 869,816      | 1,992,653          | 1,449,535                  | 2,653,423   | 869,81       |  |
| Basic and diluted earnings per share (in R\$)<br>Common shares<br>Preferred shares | 28<br>28 | 0.56<br>0.62 |                    |                            |             |              |  |
|  |          |              |                    |                            |             |              |  |

#### TELEFÔNICA BRASIL S.A. Statements of Changes in Equity For the six-month periods ended June 30, 2015 and 2014 (In thousands of reais)

|   |                             | <b>_</b> .   | Ca                             | pital re        |
|---|-----------------------------|--|--------------------------------|-----------------|
|   | Capital                     | Premium on<br>acquisition of<br>noncontrolling<br>interest | Special<br>goodwill<br>reserve | C<br>ca<br>rese |
| Balances at December 31, 2013   | 37,798,110                  | (70,448)   | 63,074                         | 2,735           |
| Additional dividend proposed for year 2013<br>Unclaimed dividends and interest on equity<br>Other comprehensive income<br>Net income for the period   | -<br>-<br>-                 |  | -<br>-<br>-                    |                 |
| Balances at June 30, 2014   | 37,798,110                  | (70,448)   | 63,074                         | 2,735           |
| Dividendo adicional proposto do exercício de 2013<br>Unclaimed dividends and interest on equity<br>Corporate Income Tax Return (DIPJ) adjustments – Tax incentives<br>Other comprehensive income<br>Net income for the period<br>Allocation of income:<br>Legal reserve<br>Interim interest on equity<br>Additional dividend proposed | -<br>-<br>-<br>-<br>-       | -<br>-<br>-<br>-<br>-<br>-                                 | -<br>-<br>-<br>-<br>-          |                 |
| Balances at December 31, 2014   | 37,798,110                  | (70,448)   | 63,074                         | 2,735           |
| Additional dividend proposed for year 2014<br>Unclaimed dividends and interest on equity<br>Corporate Income Tax Return (DIPJ) adjustments – Tax incentives<br>Cancellation of treasury stock, according to the Special<br>Shareholders' Meeting of 03/12/15<br>Capital increase – Special Shareholders' Meeting of 04/28/15          | -<br>-<br>-<br>15,812,000   | -<br>-<br>-  | -<br>-<br>-                    | (112,           |
| Direct costs on capital increase (net of taxes) according to the<br>Special Shareholders Meeting of 04/28/2015<br>Capital increase – Special Shareholders' Meeting of 04/30/15<br>Direct costs on capital increase (net of taxes) according to the<br>Special Shareholders Meeting of 04/30/2015                                      | 295,285                     | -  | -                              | (62,<br>(3,     |
| Capital increase – Merger of GVTPart shares – Special Shareholde<br>Meeting of 05/28/15<br>Dissenters' right – Acquisition of GVTPart.<br>Other comprehensive income  | ers'<br>9,666,021<br>-<br>- | -<br>-   | -<br>-                         | (1,188,         |

Independent auditor's report on interim financial statements

| Net income for the period<br>Interim interest on equity<br>Interim dividends | -<br>-<br>- | -<br>-   | -<br>- |       |
|--|-------------|----------|--------|-------|
| Balances at June 30, 2015  | 63,571,416  | (70,448) | 63,074 | 1,368 |
| Outstanding shares (in thousands)  |             |          |        |       |

VPA – Equity value of Company's shares (in R\$)

#### TELEFÔNICA BRASIL S. A. Statements of Comprehensive Income For the three- and six-month periods ended June 30, 2015 and 2014 (In thousands of reais)

|   | Company<br>Three-month Six-month perio<br>periods ended ended |             |                                   | -          |
|---|---|-------------|-----------------------------------|------------|
|   | 06.30.15  | 06.30.14    | 06.30.15                          | 06.30.14 ( |
| Net income for the year   | 869,816   | 1,992,653   | 1,449,535                         | 2,653,423  |
| Unrealized losses on investments available for sale<br>Taxes                        | 206<br>(70)<br>136  | 1,114       | 266                               | ,          |
| Gains from derivative transactions<br>Taxes   | (942,708)<br>320,521<br>(622,187)                             | <b>14</b> 9 | (337,175)<br>114,640<br>(222,535) | (542)      |
| Cumulative translation adjustments – transactions in foreign currency               | 423   | (2,366)     | 5,210                             | (5,129)    |
| Other net comprehensive income to be reclassified into income in subsequent periods | (621,628)   | (4,817)     | (217,842)                         | (7,094) (6 |
| Losses on other comprehensive income (loss)   | -   | -           | -                                 | -          |
| Interest in comprehensive income of subsidiaries                                    | (580)   | -           | (580)                             | -          |
| Other net comprehensive income to be reclassified into income in subsequent periods | (580)   | -           | (580)                             | -          |
| Comprehensive income for the period, net of taxes                                   | 247,608   | 1,987,836   | 1,231,113                         | 2,646,329  |

#### TELEFÔNICA BRASIL S. A. Cash Flow Statements For the six-month periods ended June 30, 2015 and 2014 (In thousands of reais)

|   | Company<br>Six-month perio |             |       |
|---|----------------------------|-------------|-------|
|   | 06.30.15                   | •           |       |
| Net cash from operating activities  | 2,721,001                  | 3,023,664   | 3,    |
| Expenses (revenue) not representing changes in cash                             | 6,117,360                  |             | -     |
| Income before taxes   | 1,860,642                  | 2,111,362   |       |
| Depreciation and amortization   | 2,810,898                  | 2,622,196   | 3,    |
| Exchange gains (losses) on loans  | (141,854)                  |             |       |
| Monetary gains (losses)   | 163,103                    | 37,539      | )     |
| Equity pickup   | (327,452)                  | (323,353)   |       |
| Gain (loss) on assets write-off/disposal  | 21,415                     | 25,958      |       |
| Estimated impairment losses of accounts receivable                              | 543,545                    | 396,685     |       |
| Provision for (reversal of) trade accounts payable                              | 321,637                    | 152,807     | ,     |
| Estimates impairment losses (write-offs and reversals) of inventories           | (15,061)                   | (11,391)    |       |
| Pension plans and other post-employment benefits                                | 21,594                     | 15,762      |       |
| Provisions for tax, labor, civil and regulatory contingencies                   | 413,793                    | 240,591     |       |
| Interest expenses   | 415,468                    | 342,533     |       |
| Other   | 29,632                     | 14,498      |       |
| Changes in operating assets and liabilities:                                    | (3,396,359)                | (2,642,275) | (3,9  |
| Trade accounts receivable   | (664,268)                  | (836,955)   |       |
| Inventories   | (156,409)                  | (9,069)     | (-    |
| Taxes recoverable   | (100,492)                  | 41,344      |       |
| Prepaid expenses  | (446,092)                  | (412,834)   | (4    |
| Other current assets  | 6,998                      | (243,376)   |       |
| Other noncurrent assets   | (131,989)                  | 9,966       | i (*  |
| Personnel, social charges and benefits  | (141,562)                  | 10,155      |       |
| Trade accounts payable  | (277,052)                  | (250,889)   |       |
| Taxes, charges and contributions  | (186,651)                  | 98,570      |       |
| Interest paid   | (402,210)                  | (378,298)   |       |
| Income and social contribution taxes paid                                       | -                          | (415,724)   |       |
| Other current liabilities   | (655,362)                  | (191,195)   |       |
| Other noncurrent liabilities  |                            | (63,970)    |       |
| Net cash from investing activities  | (13,433,265)               | (2,712,345) | (11,3 |
| Acquisition of property and equipment and intangible assets (net of donations)  |                            | (2,638,508) | -     |
| Cash from sale of property and equipment  | 6,224                      | • •         | •     |
| Acquisition of company, net of cash and cash equivalents acquired of R\$399,241 | (8,903,954)                | ,           | (8,5  |
| Capital increase in subsidiary  | (2,766,694)                |             |       |
| Others  | (_,_ 00,001)               | -           | • (*  |
|   |                            |             |       |

| Redemption (investment) of judicial deposits<br>Dividends and interest on equity received<br>Net payment of derivative contracts on acquisition of company | (66,953)<br>698,903<br>682,695 | 1,140       | (    |
|--|--------------------------------|-------------|------|
| Net cash from financing activities   | 13,268,187                     | (2,123,879) | 10,4 |
| Repayment of loans, financing and debentures   |                                | (433,825)   | (4,1 |
| Raising of loans and debentures  | 12,580                         | 93,884      | •    |
| Net payment of derivative contracts  | 337,002                        | (31,710)    | 4    |
| Payments referring to grouping of shares   | (103)                          | (145)       |      |
| Capital increase   | 16,107,285                     | -           | 16,  |
| Direct costs of capital increase   | (80,835)                       | -           | (    |
| Dividends and interest on equity paid  | (1,841,617)                    | (1,752,083) | (1,8 |
| Total cash used in (from) financing activities   | 13,268,187                     | (2,123,879) | 10,4 |
| Increase (decrease) in cash and cash equivalents   | 2,555,923                      | (1,812,560) | 2,4  |
| Cash and cash equivalents at beginning of period   | 3,835,304                      | 6,311,299   | 4,   |
| Cash and cash equivalents at end of period   | 6,391,227                      | 4,498,739   | 7,   |
| Cash and cash equivalents changes in the period  | 2,555,923                      | (1,812,560) | 2,4  |

#### TELEFÔNICA BRASIL S. A. Statements of Value Added For the six-month periods ended June 30, 2015 and 2014 (In thousands of reais)

|  |   | Company Consol<br>Six-month periods ended   |  |  |
|--|---|---|--|--|
|  | 06.30.15  | 06.30.14  | 06.30.15   | 06.30.14   |
| <b>Revenues</b><br>Sale of goods and services<br>Other revenues<br>Provision for impairment of trade accounts receivable   | <b>22,895,400</b><br>23,113,873<br>325,072<br>(543,545)                         | 315,575   | <b>25,570,351</b><br>25,717,327<br>462,236<br>(609,212)  | <b>23,282,986</b><br>23,372,651<br>338,605<br>(428,270)      |
| Inputs acquired from third parties<br>Cost of products, goods and services sold<br>Materials, electric power, third-party services and other<br>Loss/recovery of assets  | <b>(8,942,918)</b><br>(4,782,952)<br>(4,142,841)<br>(17,125)                    | <b>(8,634,019)</b><br>(4,642,720)<br>(3,974,252)<br>(17,047)  | (5,585,999)  | <b>(9,140,593)</b><br>(5,131,097)<br>(3,991,573)<br>(17,923) |
| Gross value added  | 13,952,482  | 13,527,094  | 15,629,163   | 14,142,393   |
| Withholdings<br>Depreciation and amortization  | <b>(2,810,898)</b><br>(2,810,898)   | <b>(2,622,196)</b><br>(2,622,196)   | <b>(3,099,990)</b><br>(3,099,990)  | <b>(2,632,390)</b><br>(2,632,390)                            |
| Net value added produced   | 11,141,584  | 10,904,898  | 12,529,173   | 11,510,003   |
| Value added received in transfer<br>Equity pickup<br>Financial income  | <b>1,005,595</b><br>327,452<br>678,143  | <b>725,896</b><br>323,353<br>402,543  | <b>711,817</b><br>672<br>711,145   | <b>434,159</b><br>1,459<br>432,700                           |
| Total undistributed value added  | 12,147,179  | 11,630,794  | 13,240,990   | 11,944,162   |
| Distribution of value added  | (12,147,179)  | (11,630,794)  | (13,240,990)   | (11,944,162)   |
| Personnel, social charges and benefits<br>Direct compensation<br>Benefits<br>Unemployment Compensation Fund (FGTS)<br>Taxes, charges and contributions<br>Federal<br>State<br>Local<br>Debt remuneration<br>Interest<br>Rental<br>Equity remuneration<br>Retained profit | (2,467,159)<br>(4,981,565)<br>(31,968)<br>(1,835,911)<br>(836,319)<br>(999,592) | (58,341)<br>(6,186,819)<br>(1,310,642)<br>(4,845,527)<br>(30,650)<br>(1,505,219)<br>(643,774)<br>(861,445)<br>(2,653,423) | (1,139,503)<br>(371,755)<br>(72,807)<br>(8,075,850)<br>(2,784,088)<br>(5,201,917)<br>(89,845)<br>(2,131,540)<br>(1,066,340)<br>(1,065,200) | (4,849,947)<br>(78,428)                                      |

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

#### 1) OPERATIONS

#### a) Background information

Telefônica Brasil S.A. ("Company" or "Telefônica Brasil") is a publicly-traded corporation operating in telecommunication services and in the performance of activities that are necessary or useful in the rendering of such services, in conformity with the concessions and authorizations it has been or granted. The Company, headquartered at Avenida Engenheiro Luiz Carlos Berrini, No. 1376, in the city and State of São Paulo, Brazil, is a member of Telefónica Group ("Group"), the telecommunications industry leader in Spain, also present in various European and Latin American countries.

At June 30, 2015 and December 31, 2014, Telefónica S.A. ("Telefónica"), holding company of the Group located in Spain, held a direct and indirect interest in the Company (Note 22).

The Company is listed in the Brazilian Securities and Exchange Commission (CVM) as a publicly-held company under Category A (issuers authorized to trade any marketable securities) and has shares traded on the São Paulo Stock Exchange ("BM&FBovespa"). The Company is also listed in the Securities and Exchange Commission ("SEC"), of the United States of America, and its American Depositary Shares ("ADSs") are classified under level II, backed only by preferred shares and traded in the New York Stock Exchange ("NYSE").

#### b) Operations

The Company is primarily engaged in rendering land-line telephone and data services in the state of São Paulo, under Fixed Switched Telephone Service Concession Arrangement ("STFC") and Multimedia Communication Service ("SCM") authorization, respectively. Also, the Company is authorized to render STFC services in Regions I and II of the General Service Concession Plan ("PGO") and other telecommunications services, such as SCM (data communication, including broadband internet), SMP (Personal Communication Services) and SEAC (Conditional Access Audiovisual Services) (especially by means of DTH and cable technologies).

Service concessions and authorizations are granted by Brazil's Telecommunications Regulatory Agency ("ANATEL"), under the terms of Law No. 9472 of July 16, 1997 - General Telecommunications Law ("Lei Geral das Telecomunicações" - LGT), amended by Laws No. 9986 of July 18, 2000 and No. 12485 of September 12, 2011. Operation of such concessions and authorizations is subject to supplementary regulations and plans issued.

#### b.1) STFC service concession arrangement

The Company is the grantee on an STFC concession to render land-line services in the local network and national long distance calls originated in sector 31 of Region III, which comprises the state of São Paulo (except for cities within sector 33), as established in the General Service Concession Plan (PGO).

In accordance with the service concession arrangement, every two years, during the arrangement's 20-year term, the Company shall pay a fee equivalent to 2% of its prior-year STFC revenue, net of applicable taxes and social contribution taxes (Note 21).

The Company's current STFC service concession arrangement is effective until December 31, 2025, and may be subject to reviews on December 31, 2015 and December 31, 2020.

Global Village Telecom S.A. ("GVT"), a wholly-owned subsidiary of GVT Participações S.A. ("GVTPart"), is engaged in the provision of STFC, SCM and pay-TV (SEAC) services throughout Brazil. ANATEL granted GVT the right to operate STFC in Region II of the PGO and a license to operate local and long-distance services in the Brazilian territory. In November 2006, GVT received the remaining licenses of STFC services for all of the Brazilian regions (the company was authorized to provide such services only in part of these regions). This granted the company the STFC license for the whole territory. GVT also has licenses to provide SCM and SEAC services in the entire Brazilian territory.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

GVT is the controlling shareholder of POP Internet Ltda. ("POP") and of Innoweb Ltda. ("Innoweb"), Brazil-based entities operating in the telecommunications industry.

b.2) SMP authorization arrangement

The Company operates SMP services, in accordance with the authorizations it has been given. Frequency authorizations granted by ANATEL may be renewed only once, over a 15-year period, through payment, every two years after the first renewal, of fees equivalent to 2% of the Company's prior-year revenue, net of taxes and social contribution taxes, related to the application of the Basic and Alternative Service Plans (Note 21).

The information on the areas of operation (regions) and due dates of the radiofrequency authorizations is the same of Note 1b2 – "SMP Authorization Arrangements", as disclosed in the financial statements at December 31, 2014.

#### c) Agreement between Telefónica S.A. and Telecom Italia, S.p.A.

TELCO S.p.A. ("TELCO") has a 22.4% interest with voting rights in Telecom Italia, S.p.A. ("Telecom Italia"), and is the majority shareholder of this company.

Telefónica S.A holds an indirect control in Telefonica Brasil, and Telecom Italia holds an indirect interest in TIM S.A. ("TIM"), a Brazilian telecommunications company. Neither Telefónica, nor Telefônica Brasil or any other affiliate of Telefónica interfere in, are involved with or have decision-making powers over TIM operations in Brazil, also being lawfully and contractually forbidden to exercise any type of political power derived from indirect interest in relation to TIM operations in Brazil. TIM (Brazil) and Telefônica Brasil compete in all markets in which they operate in Brazil under permanent competitive stress and, in this context, as well as in relation to the other economic players in the telecommunications industry, maintain

Independent auditor's report on interim financial statements

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usual and customary contractual relations with one another (many of which are regulated and inspected by ANATEL) and/or which, as applicable, are informed to ANATEL and CADE, concerning the commitments assumed before these agencies so as to ensure total independence of their operations.

On September 24, 2013, Telefónica S.A entered into an agreement with the other shareholders of TELCO, whereby Telefónica subscribed and paid up capital in TELCO through a contribution of 324 million euros, receiving shares without voting rights of TELCO as consideration. As a result of this capital increase, the share capital of Telefónica with voting rights in TELCO remained unchanged, although their economic participation rose to 66%. Thus, the governance of TELCO, as well as the obligations of Telefónica S.A to abstain from participating in or influencing the decisions that impact the industries where they both operate, remained unchanged.

In the same document, the Italian shareholders of TELCO granted to Telefónica the option to acquire all TELCO's shares, and such option is conditioned on prior competition defense and telecommunications approvals that are required (including in Brazil and Argentina).

On June 16, 2014, the Italian shareholders of TELCO decided to exercise their rights to request spin-off ensured by the Shareholders' Agreement of the company. This spin-off was approved by the Annual Shareholders' Meeting of TELCO held on July 9, 2014, and was subject to prior authorization by relevant authorities, including CADE and ANATEL in Brazil.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

On December 22, 2014 and March 12, 2015, ANATEL authorized TELCO's spin-off, in a transaction impacting the swap transaction conducted with Vivendi S.A. ("Vivendi"), based on Rulings No. 429/2014-CD and No. 87/2015-CD, respectively. The swap transaction agreed by and between Telefónica and Vivendi, Vivendi would exchange all its voting shares and part of its non-voting shares held in the Company for an indirect interest held by Telefónica in Telecom Itália (Note 3), subject to certain conditions, such as prohibiting Vivendi to increase its interest in the Company.

The 61<sup>st</sup> ordinary session of CADE's Trial Court, held on March 25, 2015, approved TELCO's spin-off and the swap transaction agreed upon between Telefónica and Vivendi, subject to the execution of three concentration control agreements.

#### 2) BASIS OF PREPARATION AND PRESENTATION OF QUARTERLY INFORMATION

#### 2.1) Statement of Compliance

The individual quarterly information (Company) was prepared and is presented in accordance with accounting practices adopted in Brazil, which comprise the rules issued by CVM, and with CPC 21 - Interim Financial Reporting, issued by the Brazilian FASB (CPC), which are in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB).

The consolidated quarterly information (Consolidated) was prepared and is presented in accordance with CPC 21 and IAS 34 – Interim Financial Reporting, issued by IASB, and CVM rules.

At a meeting held on July 15, 2015, the Executive Board authorized the issue of this quarterly information, which was ratified by the Board of Directors at a meeting held on July 27, 2015.

#### 2.2) Basis of preparation and presentation

The Company's quarterly information for the six-month period ended June 30, 2015 is presented in thousands of reais (unless otherwise stated) and was prepared under a going concern assumption.

This quarterly information compares the quarters ended June 30, 2015 and 2014, except the balance sheets, in which the positions at June 30, 2015 and December 31, 2014 are compared.

As a result of the consolidation of GVTPart (Note 3) as of May 1, 2015, the financial information as at June 30, 2015 is not comparable to the information as at December 31 and June 30, 2014.

This quarterly information was prepared pursuant to the accounting principles, practices and criteria consistent with those adopted in preparing the financial statements for the year ended December 31, 2014 (Note 3 – "Summary of Significant Accounting Practices") and must be analyzed jointly with the referred to financial statements.

Certain accounts in the tables of these notes to quarterly information and the Statement of Value-Added were reclassified so as to allow comparison of information for the six-month periods ended June 30, 2015 and 2014, as applicable.

On the date of preparation of this quarterly information, the following IFRS amendments had been published; however, their application was not compulsory:

IFRS 9 Financial Instruments, issue of final version: This standard encompasses all phases of the financial instruments project and replaces IAS 39 – Financial Instruments: Recognition and Measurement and all prior versions of IFRS 9. It introduces new requirements for classification and measurement, impairment loss and hedge accounting. This standard is applicable as from the year beginning on January 1, 2018, and its early adoption is not permitted. Its retrospective application is required; however, the presentation of comparative information is not mandatory. Early adoption of previous versions of IFRS 9 (2009, 2010 and 2013) is permitted if the initial application date falls before February 1, 2015. The adoption of IFRS 9 will impact the classification and measurement of the Company's financial assets, but it will not impact the classification and measurement of its financial liabilities.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. revision: This standard determines the accounting treatment for transactions involving assets between an investor and its associates or joint ventures. This standard is applicable as from the year beginning on January 1, 2016. The Company does not expect any significant impacts on its financial position.

IFRS 10, 12 and IAS 28 Investment Entities: Applying the Consolidation Exception, revision: This standard addresses the requirements for financial statements disclosure for an investment entity. This standard is applicable for annual periods beginning on or after January 1, 2017. The Company does not expect any significant impacts on its financial position.

<u>IFRS 11 Accounting for Acquisitions of Interests in Joint Operations, revision:</u> The amendments to this standard require that a joint investor, which records the acquisition of interest in a joint operation that is a business, apply the relevant IFRS 3 principles applicable to business combination. The amendments further clarify that the interest previously held in a joint operation is not remeasured upon acquisition of additional interest in the same joint operation, while the joint control is held. In addition, a scope exclusion was added to IFRS 11 in order to specify that the amendments are not applicable when the parties sharing joint control, including the reporting entity, are under the common control of the main controlling party. The amendments apply both to the acquisition of final interest in a joint operation and the acquisition of any additional interest in the same joint operation, and are effective prospectively as from the year beginning on January 1, 2016. The Company does not expect significant impacts on its financial position.

<u>IFRS 14 Regulatory Deferral Accounts, issue:</u> This standard is optional and allows a company that conducts rate-regulated activities to continue applying most of its accounting policies on regulatory deferral account balances, upon first-time adoption of IFRS. The companies that adopt IFRS 14 must present regulatory deferral account balances as separate accounts in the balance sheets and in other comprehensive income. This standard requires disclosures on the nature and risks associated with company's regulated rates and the effects of such regulation on the financial statements. This standard is applicable as from the year beginning on January 1, 2016. The Company does not expect any significant impacts on its financial position, since it has already been preparing its financial statements based on the effective IFRS.

<u>IFRS 15 Revenue from Contracts with Customers, issue:</u> This standard requires that an entity recognize revenue, reflecting the consideration expected to be received in exchange of the control over goods or services. When adopted, this standard will replace most part of the current guidance on revenue recognition (standards IAS 11, IAS 18, IFRIC 13, IFRC 15 and IFRIC 18). This standard is applicable as from the year beginning on January 1, 2017, and it may be adopted retrospectively, or using a cumulative effect approach. The Company is evaluating the impacts on its quarterly information and disclosures, and has neither defined the transition method nor determined the potential impacts on its financial reports yet.

<u>IAS 1 Disclosure Initiative, review:</u> This standard addresses changes in the overall financial statements of a company. This standard is applicable for annual periods beginning on or after January 1, 2016. The Company does not expect any significant impacts on its financial position.

IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization, revision: The amendments clarify the depreciation and amortization methods, subject to the alignment to the concept of future economic benefits expected from the use of assets over its economic useful life. This standard is applicable for annual periods beginning on or after January 1, 2016. The Company does not expect any significant impacts on its financial position.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

The Company does not early adopt any pronouncement, interpretation or amendment which has been issued but whose application is not mandatory.

#### 2.3) Basis of consolidation

At June 30, 2015 and December 31, 2014, the Company held interests in the following companies:

| Investees<br>Telefônica Data S.A. ("TData")  | Type of investment<br>Wholly-owned subsidiary |         | At 12.31.14<br>100.00% | Country (He |
|--|---|---------|------------------------|-------------|
| GVT Participações S.A. ("GVTPart.") (Note 3) | Wholly-owned subsidiary                       | 100.00% | -                      |             |
|  |   |         |                        |             |
| Aliança Atlântica Holging B.V. ("Aliança")   | Jointly-controlled subsidiary                 | 50.00%  | 50.00%                 |             |
| Companhia AIX de Participações ("AIX")       | Jointly-controlled subsidiary                 | 50.00%  | 50.00%                 |             |
| Companhia ACT de Participações ("ACT")       | Jointly-controlled subsidiary                 | 50.00%  | 50.00%                 |             |

Interests held in subsidiaries or jointly-controlled entities are measured under the equity method in the individual quarterly information. In the consolidated quarterly information, investments and all asset and liability balances, revenues and expenses arising from transactions and interest held in subsidiary are fully eliminated. Investments in jointly-controlled entities are measured under the equity method in the

Independent auditor's report on interim financial statements

consolidated quarterly information.

#### 3) ACQUISITION OF GVT PARTICIPAÇÕES S.A. ("GVTPart.")

Pursuant to and for the purposes of CVM Rule No. 358/02, the Company informed the market that its Special Shareholders' Meeting ("AGE") held on May 28, 2015 approved the ratification of the Stock Purchase Agreement and Other Covenants executed by the Company, in the capacity of <u>"Buye</u>r", and Vivendi and its subsidiaries (Société d'Investissements et de Gestion 108 SAS - "FrHolding108" and Société d'Investissements et de Gestion 72 S.A.), in the capacity of <u>"Sellers</u>", whereby all the shares issued by GVTPart were acquired by the Company.

Payment for acquisition of GVTPart shares was made as follows:

- €4,663,000,000.00 paid in cash after contractual adjustments on the execution date; and
- Company-issued shares delivered to FRHolding108 as a result of the merger of GVTPart shares by the Company, representing 12% of the Company's capital stock after the merger of shares.

As a result of the merger of GVTPart shares, the Company's capital increased by R\$9,666,021, with the issuance of 68,597,306 common shares and 134,320,885 preferred shares, all registered, no-par value shares, based on the economic value of merged shares calculated using the discounted cash flow method and on the appraisal report on GVTPart's economic value prepared by an expert firm, in conformity with article 252, paragraph 1, together with article 8, of Law No. 6404/76. The difference between the economic value of merged shares issued on the transaction closing date was recognized in "Other Capital Reserves", in the amount of R\$1,188,707.

This transaction was subject to obtaining the applicable corporate and regulatory authorizations, including Brazil's Administrative Council for Economic Defense ("CADE") and ANATEL, in addition to other conditions among those usually applicable to this kind of transaction. The transaction was approved by ANATEL under Act No. 448 of January 22, 2015 and published in the Federal Register ("DOU") on January 26, 2015, and by CADE at the 61<sup>st</sup> ordinary session of its Trial Court, held on March 25, 2015, and published in the Federal Register ("DOU") on March 31, 2015.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

Once the acquisition transaction was completed on May 28, 2015, the Company has held direct interests in GVTPart and indirect interests in GVT. The business purpose of Brazil-based GVTPart is to hold interests in other domestic or foreign companies as a partner, shareholder or member. Its direct subsidiary (GVT) provides land-line telephone, data, multimedia communication and pay-TV services throughout the Brazilian territory.

According to IFRS 3 (R)/CPC 15 (R1) - Business Combinations, business combinations are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the fair value of assets transferred, the liabilities assumed at acquisition date from the former acquiree's shareholders and equity interests issued in exchange for control over the acquire.

The acquisition price, as yet calculated on a preliminary basis, is shown below:

| Our an anna ideachtar is an ab (Europe 4,000 billion)                | 15 004 050  |
|--|-------------|
| Gross consideration in cash (Euros 4,663 billion)                    | 15,964,853  |
| <ul><li>(-) Contract adjustments (Net debt) (*)</li></ul>            | (7,060,899) |
| Net consideration in cash  | 8,903,954   |
| (+) Contingent Consideration   | 344,217     |
| (+) Consideration in shares at fair value                            | 8,477,314   |
| (-) Gains from Cash Flow Hedge on transaction                        | (377,373)   |
| Total consideration, net of cash flow hedge                          | 17,348,112  |
| (*) Poviewed by an expert independent firm, as contractually defined |             |

(\*) Reviewed by an expert independent firm, as contractually defined.

Please find below a breakdown of the fair value of assets acquired for R\$5,314,249, as well as goodwill recorded on the acquisition date:

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| Current assets                     | <b>1,772,074</b><br>399,241 | <b>Current liabilities</b><br>Personnel, social charges and | <b>5,283,280</b><br>172,158 |
|------------------------------------|-----------------------------|---|-----------------------------|
| Cash and cash equivalents          | 000,211                     | benefits  | 172,100                     |
| Trade accounts receivable, net     | 1,143,431                   | Trade accounts payable                                      | 591,809                     |
| Inventories                        | 4,641                       | Taxes, charges and contributions                            | 347,615                     |
| Taxes recoverable                  | 151,306                     | Loans and financing   | 3,969,634                   |
| Prepaid expenses                   | 60,182                      | Provisions  | 17,866                      |
| Other assets                       | 13,273                      | Other liabilities   | 184,198                     |
| Noncurrent assets                  | 12,598,975                  | Noncurrent liabilities                                      | 3,773,520                   |
| Taxes recoverable                  | 70,182                      | Taxes, charges and contributions                            | 1,342                       |
| Deferred taxes (4)                 | 257,420                     | Loans and financing   | 3,088,414                   |
| Judicial deposits and garnishments | 551,275                     | Provisions (3)  | 595,724                     |
| Other assets                       | 16,018                      | Other liabilities   | 88,040                      |
| Property and equipment, net (1)    | 8,904,052                   |   |                             |
| Intangible assets, net (2)         | 2,800,028                   | Fair value of liabilities assumed                           | 9,056,800                   |
|                                    |                             | Fair value of net assets acquired                           | 5,314,249                   |
|                                    |                             | Goodwill (5)  | 12,033,863                  |
| Fair value of assets acquired      | 14,371,049                  | Total considered, net of cash flow hedge                    | 17,348,112                  |

(1) This includes the allocation of appreciation of property, plant and equipment items (R\$368,622).

(2) This includes the allocation of fair value assigned to the brand (R\$37,000), customer portfolio (R\$2,414,000), appreciation and other intangible assets (R\$148,169).

(3) This includes the allocation of fair value assigned to contingent liabilities (R\$429,078).

(4) This includes the allocation of deferred taxes on contingent liabilities (R\$145,886).

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

(5) This refers to goodwill recorded on the acquisition of GVTPart based on expected synergies resulting from the business combination, which may be used for tax purposes, as a nondeductible portion currently estimated at R\$577,827, which is under review and adjustments to determine the fair value of identifiable assets acquired and liabilities assumed from GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

The main purpose of the Company's acquisition of control over GVTPart was to enable the integration of land-line, mobile, data and TV telecommunication services in Brazil, with a view to operating more effectively. The acquisition of GVTPart allows the Company to obtain significant synergies in revenues and costs, generating cross-selling opportunities both personally and in the corporate market, and also allows the optimization of investments, improve service quality, reduce content costs, acquisition platform and in business cable TV, due to economies with increased scale and, finally, the reduction of general and administrative expenses, not affecting the potential growth of the Company.

The methods and assumptions used to determine the fair values were:

#### Customer portfolio

The customer portfolio was valued using the MEEM method ("Multi-period Excess Earnings Method"), which is based on a discounted cash flow calculation of future economic benefits attributable to the customer base, net of eliminated liabilities for contributions involving its generation. In order to estimate the remaining useful life of the customer portfolio, an analysis of the average length of customer relationships was conducted using a churn method.

The purpose of the useful life analysis is to estimate a survival curve that anticipates future churn rates in relation to the existing customer base. The so-called lowa curves were used as an approximation to the customer survival curve. The fair value allocated to the customer portfolio on the acquisition date was R\$2,414,000, which will be amortized over 7.77 years on average.

#### Brand

The fair value of "GVT" brand was determined through the "relief-from-royalty" method. This method measures the value of the asset by capitalizing the royalties saved by owning intellectual property. In other words, the owner of the brand profits from owning the intangible asset, rather than having to pay royalties

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for its use. The royalties saved were determined by applying a market royalty rate (expressed as a percentage of revenue) to the future expected revenues from the sale of the product or service associated with the intangible asset. The market royalty rate, normally expressed as a percentage of net revenue, is the rate a knowledgeable willing owner would charge a knowledgeable willing user for use of an asset it owns in an arm's length transaction. The fair value allocated to the brand on the acquisition date was R\$37,000, which will be amortized over 1.5 year.

#### **Contingent Consideration**

As part of the Stock Purchase Agreement and Other Covenants executed by the Company and Vivendi for the acquisition of all GVTPart-issued shares, a contingent consideration was defined for the court deposits made by GVT for the monthly installments of deferred income and social contribution taxes on the amortization of goodwill arising from the corporate restructuring process completed by GVT in 2013. In September 2014, GVT filed for a cancellation of the judicial review and the return of amounts deposited with the courts.

If GVT succeeds in receiving (being reimbursed, refunded of or netting) these funds, they will be returned to Vivendi, as long as they are obtained in a final unappealable decision. The period for returning such amount is 15 years.

#### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

The fair value of the contingent consideration on the acquisition date is R\$344,217, recorded in the Company's noncurrent liabilities as "Loans, financing, lease and contingent consideration" (Note 20), which is subject to monthly monetary adjustments based on the Selic rate.

Fair value of Contingent Liabilities

According to IFRS 3(R) Business Combinations, the acquirer must recognize, on the acquisition date, contingent liabilities assumed in a business combination, even if it is not probable that cash outflows will be required to settle the obligation, as long as it is a present obligation arising from past events and its fair value can be measured reliably. In compliance with these requirements, contingent liabilities were recognized in this acquisition at a fair value of R\$429,078, which were determined considering the expected cash outflow required to settle the obligation on the acquisition date (Note 18).

Other Information

| Analysis of cash flow upon acquisition   | R\$ thousand                         |
|--|--------------------------------------|
| Transaction costs on acquisition (included in cash from operating activities)<br>Cash and cash equivalents in the acquired company (included in cash from investing<br>activities)<br><b>Net balance of cash and cash equivalents on acquisition</b> | (8,638)<br>399,241<br><b>390,603</b> |

Transaction costs incurred to date, amounting to R\$8,638, were recorded in the Company's income statement as operating expenses.

The fair value of accounts receivable for service rendering totals R\$1,143,431, which does not differ from the book value comprising the gross amount of R\$1,467,367, net of estimated impairment losses totaling R\$323,936.

From the date of acquisition to the completion of this quarterly information, GVTPart contributed R\$977,418 in combined net operating revenue and (R\$50.834) in combined net income (loss) to the Company.

Upon completion of this consolidated quarterly information, the Company was performing a review of and adjustments to the determination of the fair value of identifiable assets acquired and liabilities assumed by GVTPart. This review is expected to be completed shortly, as soon as management has all significant information about the facts, limited to a period not exceeding 12 months after the date of acquisition.

In compliance with CVM Instruction No. 565, of June 15, 2015, the Company reports, in Note 35, the pro forma consolidated income statement (unaudited) for 2014 and for the six month periods ended June 30, 2015 and 2014.

#### 4) CASH AND CASH EQUIVALENTS

|                        | Company   |           | Consolidated |           |
|------------------------|-----------|-----------|--------------|-----------|
|                        | 06.30.15  | 12.31.14  | 06.30.15     | 12.31.14  |
| Cash and banks         | 104,094   | 63,136    | 117,402      | 64,010    |
| Short-term investments | 6,287,133 | 3,772,168 | 6,977,265    | 4,628,679 |
| Total                  | 6,391,227 | 3,835,304 | 7,094,667    | 4,692,689 |

Highly liquid short-term investments basically correspond to Bank Deposit Certificates (CDB), pegged to the Interbank Deposit Certificate (CDI) rate variation, and are kept at first-tier financial institutions.

#### NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

#### 5) TRADE ACCOUNTS RECEIVABLE, NET

|  | Company     |             | Consolidated |             |
|--|-------------|-------------|--------------|-------------|
|  | 06.30.15    | 12.31.14    | 06.30.15     | 12.31.14    |
| Billed amounts                             | 5,233,692   | 4,957,574   | 6,757,027    | 5,538,184   |
| Unbilled amounts                           | 1,322,871   | 1,280,851   | 2,018,470    | 1,410,273   |
| Interconnection amounts                    | 1,564,848   | 1,579,277   | 1,591,374    | 1,579,277   |
| Receivables from related parties (Note 29) | 220,168     | 157,306     | 174,879      | 115,048     |
| Gross accounts receivable                  | 8,341,579   | 7,975,008   | 10,541,750   | 8,642,782   |
| Estimated impairment losses                | (1,559,804) | (1,313,956) | (2,226,773)  | (1,619,316) |
| Total                                      | 6,781,775   | 6,661,052   | 8,314,977    | 7,023,466   |
| Current                                    | 6,577,250   | 6,470,764   | 8,001,965    | 6,724,061   |
| Noncurrent                                 | 204,525     | 190,288     | 313,012      | 299,405     |

Consolidated balances of noncurrent trade accounts receivable include:

• At June 30, 2015, R\$204,525 (R\$190,288 at December 31, 2014) referring to the business model of resale of goods to legal entities, receivable within 24 months. At June 30, 2015, the impact of the present-value adjustment was R\$48,472 (R\$29,872 at December 31, 2014).

• At June 30, 2015, R\$108,487 (R\$109,117 at December 31, 2014) referring to "Soluciona TI", traded by TData, which consists in lease of IT equipment to small and medium enterprises and receipt of fixed installments over the contractual term. Considering the contractual terms, this product was classified as finance lease. At June 30, 2015, the impact of the present-value adjustment was R\$5,430 (R\$7,522 at December 31, 2014).

The aging list of trade accounts receivable, net of estimated impairment losses, is as follows:

|                          | Company   |           | Consolidated |           |
|--------------------------|-----------|-----------|--------------|-----------|
|                          | 06.30.15  | 12.31.14  | 06.30.15     | 12.31.14  |
| Falling due              | 4,705,555 | 4,853,376 | 5,949,288    | 5,107,714 |
| Overdue – 1 to 30 days   | 955,593   | 914,709   | 1,094,762    | 970,086   |
| Overdue – 31 to 60 days  | 411,473   | 318,552   | 453,750      | 328,367   |
| Overdue – 61 to 90 days  | 242,532   | 207,542   | 294,188      | 243,981   |
| Overdue – 91 to 120 days | 106,107   | 75,895    | 107,495      | 73,962    |
| Overdue – over 120 days  | 360,515   | 290,978   | 415,494      | 299,356   |
| Total                    | 6,781,775 | 6,661,052 | 8,314,977    | 7,023,466 |

At June 30, 2015 and December 31, 2014, no customer represented more than 10% of trade accounts receivable, net.

Changes in the estimated impairment losses of accounts receivable are as follows:

## NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

|  | Company     | Consolidated |
|--|-------------|--------------|
| Balance at 12.31.13                          | (1,033,665) | (1,271,622)  |
| Net supplement of estimated losses (Note 24) | (396,685)   | (428,270)    |
| Write-off due to use                         | 331,700     | 328,242      |
| Balance at 06.30.14                          | (1,098,650) | (1,371,650)  |
| Net supplement of estimated losses           | (435,499)   | (468,066)    |
| Write-off due to use                         | 220,193     | 220,400      |
| Balance at 12.31.14                          | (1,313,956) | (1,619,316)  |
| Net supplement of estimated losses (Note 24) | (543,545)   | (609,212)    |
| Write-off due to use                         | 297,697     | 325,691      |
| Business combination (Note 3)                | -           | (323,936)    |
| Balance at 06.30.15                          | (1,559,804) | (2,226,773)  |

The balances of current and noncurrent trade accounts receivable, relating to finance lease of "Soluciona TI" product, comprise the following effects:

|                             | Consolidated |           |  |
|-----------------------------|--------------|-----------|--|
|                             | 06.30.15     | 12.31.14  |  |
| Present value receivable    | 520,829      | 497,523   |  |
| Unrealized financial income | 5,430        | 7,522     |  |
| Nominal value receivable    | 526,259      | 505,045   |  |
| Estimated impairment losses | (269,743)    | (240,191) |  |
| Net amount receivable       | 256,516      | 264,854   |  |
| Current                     | 148,029      | 155,737   |  |
| Noncurrent                  | 108,487      | 109,117   |  |

At June 30, 2015, the aging list of gross trade accounts receivable referring to "Soluciona TI" product is as follows:

| Consolidated  |               |
|---------------|---------------|
| Nominal value | Present value |
| receivable    | receivable    |

| Falling due within one year   | 280,442 | 280,442 |
|-------------------------------|---------|---------|
| Falling due within five years | 245,817 | 240,387 |
| Total                         | 526,259 | 520,829 |

There are no unsecured residual values resulting in benefits to the lessor or contingent payments recognized as revenue for the period.

### 6) INVENTORIES, NET

|                             | Company  |          | Consolida | ated     |
|-----------------------------|----------|----------|-----------|----------|
|                             | 06.30.15 | 12.31.14 | 06.30.15  | 12.31.14 |
| Materials for resale (a)    | 612,967  | 441,793  | 660,210   | 464,718  |
| Materials for use           | 63,497   | 54,847   | 68,305    | 55,820   |
| Other inventories           | 7,741    | 7,749    | 7,741     | 7,749    |
| Gross total                 | 684,205  | 504,389  | 736,256   | 528,287  |
| Estimated impairment losses |          |          |           |          |
| and obsolescence            | (54,247) | (45,901) | (55,860)  | (48,486) |
| Total                       | 629,958  | 458,488  | 680,396   | 479,801  |

(a) This includes, among others, mobile phones, simcards (chip) and IT equipment in stock.

Changes in estimated impairment losses and inventory obsolescence are as follows:

### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

|                                | Company  | Consolidated |
|--------------------------------|----------|--------------|
| Balance at 12.31.13            | (52,275) | (58,161)     |
| Supplement of estimated losses | (10,745) | (12,563)     |
| Reversal of estimated losses   | 10,472   | 11,689       |
| Balance at 06.30.14            | (52,548) | (59,035)     |
| Supplement of estimated losses | (16,407) | (18,449)     |
| Reversal of estimated losses   | 23,054   | 28,998       |
| Balance at 12.31.14            | (45,901) | (48,486)     |
| Supplement of estimated losses | (17,932) | (18,277)     |
| Reversal of estimated losses   | 9,586    | 10,903       |
| Balance at 06.30.15            | (54,247) | (55,860)     |

Additions and reversals of estimated impairment losses and inventory obsolescence are included in cost of goods sold (Note 24).

## 7) DEFERRED TAXES AND TAXES RECOVERABLE

#### 7.1) Taxes recoverable

|                                | Compa     | any       | Consolidated |           |  |
|--------------------------------|-----------|-----------|--------------|-----------|--|
|                                | 06.30.15  | 12.31.14  | 06.30.15     | 12.31.14  |  |
| ICMS (a)                       | 1,692,292 | 1,686,062 | 1,859,050    | 1,696,578 |  |
| Income and social contribution |           |           |              |           |  |
| taxes recoverable (b)          | 426,707   | 597,718   | 458,309      | 601,515   |  |
| Withholding taxes and          | 87,179    | 115,445   | 95,309       | 134,795   |  |
| contributions (c)              |           |           |              |           |  |
| PIS and COFINS                 | 68,973    | 85,662    | 95,692       | 86,447    |  |
| Other                          | 44,366    | 18,722    | 73,523       | 23,532    |  |
| Total                          | 2,319,517 | 2,503,609 | 2,581,883    | 2,542,867 |  |

| Current    | 1,972,676 | 2,163,404 | 2,171,259 | 2,202,662 |
|------------|-----------|-----------|-----------|-----------|
| Noncurrent | 346,841   | 340,205   | 410,624   | 340,205   |

(a) This includes credits arising from acquisition of property and equipment (subject to offsetting in 48 months), in ICMS refund request, which was paid under invoices later cancelled, for the rendering of services, tax substitution, rate difference, among others.

(b) These refer to prepayments of income and social contribution taxes, which will be offset against federal taxes to be determined in the future.

(c) These refer to credits on Withholding Income Tax (IRRF) on short-term investments, interest on equity and others, which are used as deduction in operations for the period and social contribution tax withheld at source on services provided to public agencies.

### 7.2) Deferred taxes

Deferred income and social contribution tax assets are computed considering expected generation of taxable profit, which were based on a technical feasibility study, approved by the Board of Directors.

Deferred taxes were determined considering future realization, as follows:

(a) <u>Income and social contribution tax losses:</u> the amount recorded which, in accordance with Brazilian tax legislation, may be offset to the limit of 30% of the tax bases computed for the following years, with no expiry date.

(b) <u>Merged tax credit</u>: represented by tax benefits arising from corporate restructuring of goodwill for expected future profitability, whose tax use follows the limit set forth in tax legislation.

## NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

(c) <u>Income and social contribution taxes on temporary differences:</u> amounts will be realized upon payment of provisions, effective impairment loss of trade accounts receivable, or realization of inventories, as well as upon reversal of other provisions.

Significant components of deferred income and social contribution taxes are as follows:

|   | Balances    |           | Comprehensive |             | Income     | Company<br>Comprehensive |             | Ir   |
|---|-------------|-----------|---------------|-------------|------------|--------------------------|-------------|------|
| Deferred<br>assets<br>Income tax on<br>tax losses and<br>social<br>contribution tax | at 12.31.13 | statement | income (loss) | at 06.30.14 | statements | income (loss)            | at 12.31.14 | stat |
| loss (a)  | 122,321     | (122,321) | -             | -           | 70,164     | -                        | 70,164      | (7   |
| Income and<br>social<br>contribution<br>taxes on<br>temporary<br>differences (c)    |             |           |               |             |            |                          |             |      |
| Provisions for<br>labor, tax, civil<br>and regulatory                               |             |           |               |             |            |                          |             |      |
| contingencies   | 1,322,244   | 114,566   | -             | 1,436,810   | 17,539     | -                        | 1,454,349   | 11   |
| Trade<br>accounts<br>payable and<br>other   | 338,458     | 180,541   | -             | 518,999     | (82,200)   | -                        | 436,799     | ç    |

provisions

| proviolonio  |           |          |       |           |           |        |           |    |
|--|-----------|----------|-------|-----------|-----------|--------|-----------|----|
| Customer<br>portfolio and<br>trademarks  | -         | 311,141  | -     | 311,141   | -         | -      | 311,141   |    |
| Estimated<br>impairment<br>losses on<br>accounts<br>receivable                       | 241,203   | 20,459   | -     | 261,662   | 42,270    | -      | 303,932   | 5  |
| Estimated<br>losses on<br>modems and<br>other property<br>and equipment              |           |          |       |           |           |        |           |    |
| items  | 164,518   | 19,875   | -     | 184,393   | (16,700)  | -      | 167,693   |    |
| Post-retirement<br>benefit plans   | 143,537   | 5,850    | -     | 149,387   | 6,839     | -      | 156,226   |    |
| Profit sharing   | 71,287    | (16,341) | -     | 54,946    | 90,113    | -      | 145,059   | (6 |
| Provision for<br>loyalty program   | 31,199    | 184      | -     | 31,383    | 125       | -      | 31,508    |    |
| Accelerated<br>accounting<br>depreciation  | 154,181   | 828      | -     | 155,009   | (139,634) | -      | 15,375    |    |
| Estimates<br>impairment<br>losses<br>(write-offs and<br>reversals) on<br>inventories | 10,884    | (750)    | -     | 10,134    | (120)     | -      | 10,014    |    |
| Income and<br>social<br>contribution<br>taxes on other<br>temporary<br>differences   | 157,988   | (536)    | 1,554 | 159,006   | (23,044)  | 19,862 | 155,824   | 2  |
| Total deferred<br>assets   | 2,757,820 | 513,496  | 1,554 | 3,272,870 | (34,648)  | 19,862 | 3,258,084 | 18 |
| <u>Deferred</u><br>liabilities   | (337,535) | -        | -     | (337,535) | -         | -      | (337,535) |    |
|  |           |          |       |           |           |        |           |    |

| Merged tax credit (b)  |            |           |       |             |           |           |             |     |
|--|------------|-----------|-------|-------------|-----------|-----------|-------------|-----|
| Income and<br>social<br>contribution<br>taxes on<br>temporary<br>differences (c)                                   |            |           |       |             |           |           |             |     |
| License  | (719,780)  | (159,951) | -     | (879,731)   | (108,165) | -         | (987,896)   | (10 |
| Effects of<br>goodwill<br>generated<br>upon merger of  |            |           |       |             |           |           |             |     |
| Vivo Part.   | (568,338)  | -         | -     | (568,338)   | (147,200) | -         | (715,538)   | (6  |
| Vivo Part.<br>goodwill   | (480,366)  | (106,748) | -     | (587,114)   | (101,963) | -         | (689,077)   | (10 |
| Technological innovation law   | (308,490)  | 23,718    | -     | (284,772)   | 28,318    | -         | (256,454)   | 2   |
| Customer<br>portfolio  | (461,870)  | 461,870   | -     | -           | -         | -         | -           |     |
| Trademarks<br>and patents  | (479,548)  | 479,548   | -     | -           | -         | -         | -           |     |
| Income and<br>social<br>contribution<br>taxes on other<br>temporary<br>differences                                 | (124,527)  | (59,843)  | (542) | (184,912)   | 67,448    | (113,416) | (230,880)   | (   |
| Total deferred (<br>liabilities  | 3,480,454) | 638,594   | (542) | (2,842,402) | (261,562) | (113,416) | (3,217,380) | (25 |
| Total<br>noncurrent<br>assets<br>(liabilities),<br>net   | (722,634)  | 1,152,090 | 1,012 | 430,468     | (296,210) | (93,554)  | 40,704      | (7  |
| <u>Deferred tax</u><br><u>assets</u><br><u>(liabilities).</u><br><u>net</u><br>Restated in the<br>sheet as follows |            |           |       |             |           |           |             |     |

Noncurrent deferred assets, net Noncurrent (722,634) deferred liabilities, net 430,468

-

40,704

### NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

| <u>Deferred</u><br>assets  | Balances<br>at 12.31.13 |           | Comprehensive<br>income (loss) |           |          | Consolidate<br>Comprehensive<br>income (loss) | Balances  | In<br>state |
|--|-------------------------|-----------|--------------------------------|-----------|----------|---|-----------|-------------|
| Income tax on<br>tax losses and<br>social<br>contribution tax<br>loss (a)        | 262,915                 | (180,422) | -                              | 82,493    | 11,053   | -   | 93,546    | (217        |
| Income and<br>social<br>contribution<br>taxes on<br>temporary<br>differences (c) |                         |           |                                |           |          |   |           |             |
| Provisions for<br>labor, tax, civil<br>and regulatory<br>contingencies           | 1,327,288               | 114,793   | -                              | 1,442,081 | 17,757   | -   | 1,459,838 | 116         |
| Trade<br>accounts<br>payable and<br>other<br>provisions                          | 398,956                 | 201,428   | -                              | 600,384   | (98,427) | -   | 501,957   | 108         |
| Estimated<br>impairment<br>losses on<br>accounts<br>receivable                   | 245,556                 | 23,068    | -                              | 268,624   | 46,448   | _   | 315,072   | 62          |
| Customer portfolio and   | -                       | 311,141   | -                              | 311,141   | -        | -   | 311,141   | 20          |

## trademarks

| Estimated<br>losses on<br>modems and<br>other property<br>and equipment              |           |           |       |           |           |        |           |      |
|--|-----------|-----------|-------|-----------|-----------|--------|-----------|------|
| items  | 166,174   | 20,532    | -     | 186,706   | (17,000)  | -      | 169,706   | (28  |
| Post-retirement<br>benefit plans   | 143,537   | 5,850     | -     | 149,387   | 6,838     | -      | 156,225   | -    |
| Profit sharing   | 71,948    | (16,616)  | -     | 55,332    | 90,497    | -      | 145,829   | (71  |
| Accelerated<br>accounting<br>depreciation  | 154,181   | 828       | -     | 155,009   | (139,634) | -      | 15,375    |      |
| Estimates<br>impairment<br>losses<br>(write-offs and<br>reversals) on<br>inventories | 12 885    | (546)     |       | 12 220    | (1 446)   |        | 10 803    | (1   |
|  | 12,885    | (546)     | -     | 12,339    | (1,446)   | -      | 10,893    | (1   |
| Provision for loyalty program  | 31,199    | 184       | -     | 31,383    | 124       | -      | 31,507    |      |
| Income and<br>social<br>contribution<br>taxes on other<br>temporary<br>differences   | 157,313   | (546)     | 1,554 | 158,321   | (22,668)  | 19,862 | 155,515   | 24(  |
| Total deferred<br>assets   | 2,971,952 | 479,694   | 1,554 | 3,453,200 | (106,458) | 19,862 | 3,366,604 | 237  |
| Deferred<br>liabilities<br>Merged tax<br>credit (b)                                  | (337,535) | -         | -     | (337,535) | -         | -      | (337,535) |      |
| Income and<br>social<br>contribution<br>taxes on<br>temporary<br>differences (c)     |           |           |       |           |           |        |           |      |
| License  | (719,780) | (159,951) | -     | (879,731) | (108,165) | -      | (987,896) | (108 |

| Effects of<br>goodwill<br>generated<br>upon merger of<br>Vivo Part.   | (568,338)                          |           | _     | (568,338)    | (147,200) |           | (715,538)    | (60  |
|---|------------------------------------|-----------|-------|--------------|-----------|-----------|--------------|------|
| vivo i ait.   | (500,550)                          | _         | _     | (500,550)    | (147,200) | _         | (715,550)    | (00) |
| Vivo Part.<br>goodwill  | (480,366)                          | (106,748) | -     | (587,114)    | (101,963) | -         | (689,077)    | (101 |
| Technological innovation law  | (308,490)                          | 23,718    | -     | (284,772)    | 28,318    | -         | (256,454)    | 27   |
| Customer<br>portfolio   | (461,870)                          | 461,870   | -     | -            | -         | -         | -            |      |
| Trademarks and patents  | (479,548)                          | 479,548   | -     | -            | -         | -         | -            |      |
| Negative<br>goodwill on<br>merger of<br>shares  | -                                  | -         | -     | -            | -         | -         | -            |      |
| Income and<br>social<br>contribution<br>taxes on other<br>temporary<br>differences  | (128,365)                          | (56,246)  | (542) | (185,153)    | 63,282    | (113,416) | (235,287)    | (12  |
| Total deferred (<br>liabilities   | 3,484,292)                         | 642,191   | (542) | (2,842,643)  | (265,728) | (113,416) | (3,221,787)  | (256 |
| Total<br>noncurrent<br>assets<br>(liabilities),<br>net  | (512,340)                          | 1,121,885 | 1,012 | 610,557      | (372,186) | (93,554)  | 144,817      | (18  |
| Deferred tax<br>assets<br>(liabilities),<br>net<br>Restated in the<br>follows:<br>Noncurrent<br>deferred<br>assets, net<br>Noncurrent<br>deferred<br>liabilities, net | balance sł<br>210,294<br>(722,634) | neet as   |       | 610,557<br>- |           |           | 144,817<br>- |      |

At June 30, 2015, the amount of R\$422,580 in deferred tax credits were not recognized for GVT, POP and Innoweb, as it is not probable that future taxable profits will be available for these entities to benefit from such tax credits.

The following table presents deferred income and social contribution taxes for items charged or credited directly in equity, at June 30, 2015 and 2014.

|   | Company/Consolidated |          |  |
|---|----------------------|----------|--|
|   | 06.30.15             | 06.30.14 |  |
| Unrealized losses on investments available for sale | 266                  | 1,554    |  |
| Gains (losses) on derivative transactions           | 114,640              | (542)    |  |
| Total   | 114,906              | 1,012    |  |

## 8) JUDICIAL DEPOSITS AND GARNISHMENTS

In some situations, in connection with a legal requirement or presentation of guarantees, judicial deposits are made to secure the continuance of the claims under discussion. These judicial deposits may be required for claims whose likelihood of loss was analyzed by the Company, grounded on the opinion of its legal advisors as a probable, possible or remote loss.

## NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

|                      | Compa     | any       | Consolic  | dated     |
|----------------------|-----------|-----------|-----------|-----------|
|                      | 06.30.15  | 12.31.14  | 06.30.15  | 12.31.14  |
| Judicial deposits    |           |           |           |           |
| Tax                  | 2,849,713 | 2,647,635 | 3,286,611 | 2,665,757 |
| Labor                | 1,031,881 | 1,008,745 | 1,088,934 | 1,016,019 |
| Civil and regulatory | 959,094   | 935,842   | 1,044,780 | 936,782   |
| Total                | 4,840,688 | 4,592,222 | 5,420,325 | 4,618,558 |
| Garnishments         | 125,862   | 124,730   | 135,783   | 126,667   |
| Total                | 4,966,550 | 4,716,952 | 5,556,108 | 4,745,225 |
| Current              | 211,908   | 202,169   | 211,908   | 202,169   |
| Noncurrent           | 4,754,642 | 4,514,783 | 5,344,200 | 4,543,056 |

At June 30, 2015, the Company and its subsidiaries had a number of tax-related judicial deposits, reaching the consolidated amount of R\$3,286,611 (R\$2,665,757 at December 31, 2014). In Note 18, we provide further details on issues arising from the main judicial deposits.

Below is a brief description of the main tax-related judicial deposits:

#### • <u>Federal contribution taxes on gross revenue for Social Integration Program (PIS) and for Social</u> <u>Security Financing (COFINS)</u>

The Company and TData are involved in disputes related to: (i) claim filed for credits arising from overpayment of tax, not recognized by tax authorities; (ii) tax debt arising from underpayment due to differences in ancillary statements (Federal Tax Debt and Credit Return – DCTF); and (iii) disputes referring to changes in rates and increase in tax bases introduced by Law No. 9718/98.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$34,054 (R\$33,040 at December 31, 2014).

### Social Contribution Tax for Intervention in the Economic Order (CIDE)

The Company is involved in legal disputes for the exemption of CIDE levied on offshore remittances of funds arising from agreements for the transfer of technology, brand and software licensing, etc.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$158,591 (R\$153,759 at December 31, 2014).

<u>Telecommunications Inspection Fund (FISTEL)</u>

ANATEL collects Installation Inspection Fee (TFI) on extension of licenses granted and on radio base stations, mobile stations and radio links. Such collection results from the understanding of ANATEL that said extension would be a triggering event of TFI and that mobile stations, even if owned by third parties, are also subject to TFI. The Company and TData are challenging the aforesaid fee in court.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$966,321 (R\$929,880 at December 31, 2014).

#### • <u>Withholding Income Tax (IRRF)</u>

The Company is involved in disputes related to: (i) exemption of IRRF payment on offshore remittances for out-coming traffic; (ii) exemption of IRRF payment on interest on equity; and (iii) IRRF levied on earnings from rent and royalties, wage labor and fixed-income investments.

## NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$65,490 (R\$63,295 at December 31, 2014).

<u>Corporate Income Tax (IRPJ) and Contribution Tax on Net Profit (CSLL)</u>

The Company is involved in disputes related to: (i) debts stemming from offsetting of IRPJ overpayments not recognized by the Brazilian IRS; (ii) requirement of IRPJ estimates and lack of payment of debts in the integrated system of economic and tax information (SIEF); and (iii) underpaid IRPJ amounts.

GVTPart is involved in a dispute relating to the right to monthly amortize goodwill arising from the acquisition of GVTPart by Vivendi on deducted IRPJ and CSLL amounts.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$383,324 (R\$30,325 at December 31, 2014).

<u>Contribution to Empresa Brasil de Comunicação (EBC)</u>

On behalf of its members, Sinditelebrasil (Union of Telephony and Mobile and Personal Services) is challenging in court payment of the Contribution to Foster Public Radio Broadcasting to EBC, introduced by Law No. 11652/2008. The Company and TData, as union members, made judicial deposits referring to that contribution.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$815,404 (R\$672,593 at December 31, 2014).

## Social Security, Work Accident Insurance (SAT) and Funds to Third Parties (INSS)

The Company is involved in disputes related to: (i) SAT and funds to third parties (National Institute of Colonization and Agrarian Reform - INCRA and Brazilian Micro and Small Business Support Service - SEBRAE); (ii) joint responsibility for contract labor; (iii) difference in SAT rate (from 1% to 3%); and (iv) gifts.

GVTPart is involved in disputes relating to the payment of social security contributions (employers' contributions), SAT and funds to third parties on the following events: maternity leave, legally ensured 1/3 vacation pay bonus, and first 15 days' leave due to illness or accident.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$113,928 (R\$102,820 at December 31, 2014).

#### Unemployment Compensation Fund (FGTS)

The Company is discussing this matter in court in order to represent its right not to pay surtax of 0.5% and 10% for FGTS introduced by Supplementary Law No. 110/01 levied on deposits made by employers (the proceedings did not result in any reduction of FGTS deposits made by the Company on behalf of its employees).

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$79,659 (R\$76,459 at December 31, 2014).

• <u>Tax on Net Income (ILL)</u>

## NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

## (In thousands of reais, unless otherwise stated)

The Company is discussing this matter in court in order to represent its right to offset amounts unduly paid for ILL purposes against future IRPJ payments.

On December 19, 2013, the Company settled the debt under discussion by including it in the Federal Tax Recovery Program (REFIS), using the judicial deposit then restricted. The Company is now awaiting conversion into income by the Federal Government.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$56,443 (R\$54,723 at December 31, 2014).

Universal Telecommunication Services Fund (FUST)

The Company and TData filed an injunction in order to represent their right not to include expenses with interconnection and industrial use of dedicated line in FUST tax base, according to Abridgment No. 7, of December 15, 2005, as it does not comply with the provisions contained in the sole paragraph of article 6 of Law No. 9998/00.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$408,923 (R\$394,489 at December 31, 2014).

<u>State Value-Added Tax (ICMS)</u>

The Company is involved in disputes related to: ) ICMS stated but not paid; (ii) ICMS not levied on communication in default; (iii) fine for late voluntary payment of ICMS; (iv) ICMS supposedly levied on access, adhesion, enabling, availability and use of services, as well as supplementary services and additional facilities; (v) right to credit from acquisition of goods intended to property and equipment and also from electric power; (vi) activation cards for pre-paid services; (vii) and disallowance of ICMS credit

referring to covenant 39.

GVTPart is involved in disputes to acquire the right to consign the payment of ICMS amounts on part of pay-TV services, as well as on prepaid telephone services.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$147,031 (R\$97,278 at December 31, 2014).

• Other taxes, charges and contributions

The Company is involved in disputes related to: (i) Service Tax (ISS) on noncore services; (ii) Municipal Real Estate Tax (IPTU) not subject to exemption; (iii) municipal inspection, operation and publicity charges; (iv) land use fee; (v) social security contributions related to supposed failure to withhold 11% on several invoices, bills and receipts of service providers engaged for workforce assignment; and (vi) Public Price for Numbering Resource Management (PPNUM) by ANATEL.

At June 30, 2015, the consolidated balance of judicial deposits amounted to R\$57,443 (R\$57,096 at December 31, 2014).

## NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

### 9) PREPAID EXPENSES

|                                       | Company  |          | Consolid | ated     |
|---------------------------------------|----------|----------|----------|----------|
|                                       | 06.30.15 | 12.31.14 | 06.30.15 | 12.31.14 |
| Fistel rate (a)                       | 548,317  | -        | 548,887  | -        |
| Advertising and publicity             | 109,641  | 198,758  | 109,641  | 198,758  |
| Insurance                             | 21,028   | 33,594   | 26,570   | 35,574   |
| Rent                                  | 69,106   | 45,318   | 69,106   | 45,318   |
| Financial charges                     | 7,548    | 8,426    | 7,548    | 8,426    |
| Software maintenance, taxes and other | 125,030  | 38,817   | 179,097  | 41,698   |
| Total                                 | 880,670  | 324,913  | 940,849  | 329,774  |
| Current                               | 863,390  | 300,567  | 921,899  | 303,551  |
| Noncurrent                            | 17,280   | 24,346   | 18,950   | 26,223   |

(a) This refers to Inspection and Operation Fees for 2014 which were paid in March 2015 and will be amortized until the end of the year.

## 10) OTHER ASSETS

|  | Company          |                  | Consolid         | ated             |
|--|------------------|------------------|------------------|------------------|
|  | 06.30.15         | 12.31.14         | 06.30.15         | 12.31.14         |
| Advances to employees and<br>suppliers     | 120,316          | 49,827           | 129,002          | 50,981           |
| Receivables from related parties (Note 29) | 256,129          | 318,041          | 87,942           | 73,042           |
| Credit with suppliers                      | 101,146          | 114,422          | 109,122          | 121,615          |
| Subsidy on handset sales                   | 49,762<br>15,322 | 45,850<br>14,515 | 49,762<br>15,468 | 45,850<br>14,653 |

Surplus of post-employment benefit plan (Note 32) Other realizable assets **Total** Current

| assets | 42,565         | 87,068         | 32,758         | 87,280         |
|--------|----------------|----------------|----------------|----------------|
|        | <b>585,240</b> | <b>629,723</b> | <b>424,054</b> | <b>393,421</b> |
|        | 524,740        | 535,020        | 356,219        | 298,496        |
|        | 60,500         | 94,703         | 67,835         | 94,925         |

### **11) INVESTMENTS**

Noncurrent

#### a) Information on investees

The Company holds interest in wholly-owned and jointly-controlled subsidiaries, as follows:

<u>TData:</u> Wholly-owned subsidiary of the Company and headquartered in Brazil, this entity is engaged in the rendering and operation of value added services (SVAs); integrated business solutions in telecommunications and related activities; managing the provision of technical assistance and maintenance services related to telecommunications equipment and network, consulting services regarding telecommunications solutions and related activities, and designing, implementing and installing telecommunication-related projects; selling and leasing telecommunications equipment, products and services, among others.

<u>GVTPart.</u>: Controlling shareholder of GVT and headquartered in Brazil, the business purpose of GVTPart is to hold interest in other domestic or foreign companies as a partner, shareholder or member. GVT provides land-line telephone, data, multimedia communication and pay-TV services in the entire Brazilian territory.

<u>Aliança:</u> Jointly-controlled subsidiary (50% interest held by the Company), headquartered in Amsterdam, Netherlands, this entity is engaged in the acquisition and management of subsidiaries, and holding interest in companies of the telecommunications industry.

## NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

<u>AIX:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the direct and indirect operation of activities related to the construction, completion and operation of underground networks for optical fiber ducts.

<u>ACT:</u> Jointly-controlled subsidiary headquartered in Brazil, with 50% interest held by the Company, this entity is engaged in holding interest in Refibra Consortium, and in performing activities related to the rendering of technical support services for the preparation of projects and completion of networks, by means of studies required to make them economically feasible, and monitor the progress of Consortium-related activities.

Below is a summary of significant financial data on the Company's investees:

|                              | At 06.30.15<br>Wholly-owned Jointly-controlled<br>subsidiaries subsidiaries<br>Cia |            |        | Wholly-owned<br>subsidiary |         |           |        |
|------------------------------|--|------------|--------|----------------------------|---------|-----------|--------|
|                              | TData  | GVTPart.   |        | Cia AIX                    | Aliança | TData     |        |
| Equity interest              | 100.00%  | 100.00%    | 50.00% | 50.00%                     | 50.00%  | 100.00%   | 50.00% |
| Summary of balance sheet:    |  |            |        |                            |         |           |        |
| Current assets               | 1,413,065  | 1,613,569  | 9      | 15,090                     | 146,748 | 1,749,933 | 11     |
| Noncurrent assets            | 338,331  | 9,660,158  | -      | 11,823                     | -       | 335,735   | -      |
| Total assets                 | 1,751,396  | 11,273,727 | 9      | 26,913                     | 146,748 | 2,085,668 | 11     |
| Current liabilities          | 648,060  | 4,397,234  | 1      | 3,563                      | 66      | 883,906   | 1      |
| Noncurrent liabilities       | 48,998   | 1,531,564  | -      | 4,924                      | -       | 48,611    | -      |
| Equity                       | 1,054,338  | 5,344,929  | 8      | 18,426                     | 146,682 | 1,153,151 | 10     |
| Total liabilities and equity | 1,751,396  | 11,273,727 | 9      | 26,913                     | 146,748 | 2,085,668 | 11     |
| Book value of investments    | 1,054,338  | 5,344,929  | 4      | 9,213                      | 73,341  | 1,153,151 | 5      |

|  |           | At 06     |      | At 06.30    |         |              |      |
|--|-----------|-----------|------|-------------|---------|--------------|------|
|  | Wholly-   | owned     | Joir | ntly-contro | lled    | Wholly-owned | Join |
|  | subsid    | liaries   | S    | ubsidiarie  | S       | subsidiary   | S    |
|  |           |           | Cia  |             |         |              | Cia  |
| Summary of income statement:           | TData     | GVTPart.  | ACT  | Cia AIX     | Aliança | TData        | ACT  |
| Operating revenue, net                 | 1,229,866 | 977,786   | 31   | 19,307      | -       | 1,017,382    | 31   |
| Cost of sales and services             | (558,860) | (525,858) | -    | (15,330)    | -       | (523,417)    | -    |
| Selling expenses                       | (74,960)  | (198,541) | -    | -           | -       | (53,500)     | -    |
| General and administrative expenses    | (14,740)  | (68,788)  | (32) | (2,742)     | (53)    | (14,348)     | (32) |
| Other operating income (expenses), net | 1,645     | (5,394)   | (1)  | (175)       | -       | 20,551       | -    |
| Financial income (expenses), net       | 59,943    | (254,516) | -    | 533         | 57      | 40,854       | 1    |
| Income (loss) before taxes             | 642,894   | (75,311)  | (2)  | 1,593       | 4       | 487,522      | -    |
| Income and social contribution taxes   | (217,530) | 24,477    | -    | (251)       | -       | (165,628)    | -    |
| Net income (loss) for the period       | 425,364   | (50,834)  | (2)  | 1,342       | 4       | 321,894      | -    |
| Book value of net income (loss) for    |           |           |      |             |         |              |      |
| the period, recognized as equity       |           |           |      |             |         |              |      |
| pickup                                 | 425,364   | (50,834)  | (1)  | 671         | 2       | 321,894      | -    |
|  |           |           |      |             |         |              |      |

## NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

## b) Changes in investments

| <u>Interest held</u><br><u>Wholly-owned</u><br><u>subsidiary</u><br>TData    | Balances<br>at<br>12.31.14<br><b>1,229,827</b><br><b>1,153,151</b><br>1,153,151 | Additions 2,629,649 | Capital<br>increase<br>2,766,694<br>2,766,694 | 374,530                       | on equity<br>(524,177) | Other<br>comprehensive<br>income (loss)<br><b>4,630</b><br>(580) | Balances<br>at 06.30.15<br><b>6,481,825</b><br><b>6,399,267</b><br>1,054,338 |
|--|---|---------------------|---|-------------------------------|------------------------|--|--|
| GVTPart.   | -   | 2,629,649           | 2,766,694                                     | (50,834)                      | -                      | (580)  | 5,344,929  |
| <u>Jointly-controlled</u><br><u>subsidiaries</u><br>Aliança<br>AIX<br>ACT    | <b>76,676</b><br>68,129<br>8,542<br>5   | -                   | -<br>-<br>-                                   | <b>672</b><br>2<br>671<br>(1) | -<br>-<br>-            | <b>5,210</b><br>5,210<br>-<br>-                                  | <b>82,558</b><br>73,341<br>9,213<br>4  |
| Goodwill (a)   | 212,058   | 12,033,863          | -   | -                             | -                      | -  | 12,245,921   |
| Appreciation of net<br>assets acquired<br>attributed to<br>Company           | -   | 2,684,600           | -   | (47,750)                      | -                      | -  | 2,636,850  |
| Other interest held  | 3,129   | -                   | -   | -                             | -                      | (783)  | 2,346  |
| Other investments (b) Total investments in                                   | 3,129   | -                   | -   | -                             | -                      | (783)  | 2,346  |
| subsidiary   | 1,445,014   | 17,348,112          | 2,766,694                                     | 327,452                       | (524,177)              | 3,847  | 21,366,942   |
| Aliança<br>AIX<br>ACT<br>Other investments (b)<br><b>Total investments –</b> | 68,129<br>8,542<br>5<br>3,129   | -<br>-<br>-         |   | 2<br>671<br>(1)               |                        | 5,210<br>-<br>-<br>(783)   | 73,341<br>9,213<br>4<br>2,346  |
| consolidated   | 79,805  | -                   | -   | 672                           | -                      | 4,427  | 84,904   |

|                     | Palanaaa            |         | Dividends | Othor         | Palanaaa       |         | Dividends | Other         |
|---------------------|---------------------|---------|-----------|---------------|----------------|---------|-----------|---------------|
|                     | Balances<br>at      |         | and       | comprehensive | Balances<br>at | Equity  | and       | comprehensive |
|                     | 12.31.13            |         | on equity | •             |                |         | on equity | •             |
| Interest held       |                     |         | (186,100) | ( )           |                |         | (180,016) | 4,578         |
| Wholly-owned        |                     | 020,000 | (100,100, | (-,,          |                | ¬,=     | (,        | .,•.•         |
| subsidiary          | 778,289             | 321,894 | (186,100) | -             | 914.083        | 413,794 | (174,726) | -             |
| TData               | ,                   |         | (186,100) | -             |                |         | (174,726) | -             |
|                     | -                   | -       | ( . ,     |               | -              | -       |           |               |
| Jointly-controlled  |                     |         |           |               |                |         |           |               |
| <u>subsidiaries</u> | 75,577              | -       |           | (5,129)       | -              |         | (5,290)   | 4,578         |
| Aliança             | 68,607              |         |           | (5,129)       | 63,541         | 10      | -         | 4,578         |
| AIX                 | 6,965               |         | -         | -             | 8,361          | 5,471   | (5,290)   | -             |
| ACT                 | 5                   | -       | -         | -             | 5              | -       | -         | -             |
| Goodwill (a)        | 212,058             | -       | -         | -             | 212,058        | -       | -         | -             |
|                     | <b>_</b> , <b>.</b> |         |           |               | <b>_</b> ,•    |         |           |               |
| Other interest      |                     |         |           |               |                |         |           |               |
| held                | 10,772              | -       | -         | (4,571)       | 6,201          | -       | -         | (3,072)       |
| Other investments   |                     |         |           |               |                |         |           |               |
| (b)                 | 10,772              | -       | -         | (4,571)       | 6,201          | -       | -         | (3,072)       |
| Total               |                     |         |           |               |                |         |           |               |
| investments in      |                     |         |           |               |                |         |           |               |
| subsidiary          | 1,076,696           | 323,353 | (186,100) | (9,700)       | 1,204,249      | 419,275 | (180,016) | 1,506         |
| Aliança             | 68,607              | 63      | -         | (5,129)       | 63,541         | 10      | -         | 4,578         |
| AIX                 | 6,965               |         |           | (0,120)       | 8,361          | 5,471   | (5,290)   |               |
| ACT                 | 5,000               |         | -         | -             | 5              |         | (0,200)   | _             |
| Other investments   | -                   |         |           |               | -              |         |           |               |
| (b)                 | 10,772              | -       | -         | (4,571)       | 6,201          | -       | -         | (3,072)       |
| Total               | -                   |         |           | · · · ·       | -              |         |           | · · · ·       |
| investments –       |                     |         |           |               |                |         |           |               |
| consolidated        | 86,349              | 1,459   | -         | (9,700)       | 78,108         | 5,481   | (5,290)   | 1,506         |
|                     |                     |         |           |               |                |         |           |               |

(a) Goodwill: i) R\$212,058 from partial spin-off of "Spanish e Figueira", which was reversed to the Company upon merger of Telefonica Data Brasil Holding S.A (TDBH) in 2006; and ii) R\$12,033,863 from acquisition of GVTPart. (Note 3).

(b) Other investments (tax incentives and interests held in companies) are measured at fair value.

#### 12) PROPERTY AND EQUIPMENT, NET

a) <u>Breakdown</u>

At June 30, 2015

### NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

|                    |                     | Company      |            |              | Consolidated |            |
|--------------------|---------------------|--------------|------------|--------------|--------------|------------|
|                    | Cost of<br>property |              |            | Cost of      |              |            |
|                    | and                 | Accumulated  | Net        | property and | Accumulated  | Net        |
|                    | equipment           | depreciation | balance    | equipment    | depreciation | balance    |
| Switching equipmen | it 17,618,347       | (14,767,764) | 2,850,583  | 20,018,489   | (15,769,077) | 4,249,412  |
| Transmission       |                     |              |            |              |              |            |
| equipment and      |                     |              |            |              |              |            |
| media              | 38,487,046          | (27,568,727) | 10,918,319 | 45,799,074   | (29,750,487) | 16,048,587 |
| Terminal           |                     |              |            |              |              |            |
| equipment/modem    | 11,232,904          | (9,664,315)  | 1,568,589  | 14,456,064   | (11,001,137) | 3,454,927  |
| Infrastructure     | 13,695,294          | (10,269,008) | 3,426,286  | 14,109,547   | (10,377,762) | 3,731,785  |
| Land               | 312,912             | -            | 312,912    | 315,513      | -            | 315,513    |
| Other property and |                     |              |            |              |              |            |
| equipment items    | 3,485,704           | (2,781,361)  | 704,343    | 4,344,081    | (3,276,270)  | 1,067,811  |
| Estimated losses   | (151,003)           | -            | (151,003)  | (213,097)    | -            | (213,097)  |
| Assets and         |                     |              |            |              |              |            |
| construction in    |                     |              |            |              |              |            |
| progress           | 1,311,173           | -            | 1,311,173  | 1,418,857    | -            | 1,418,857  |
| Total              | 85,992,377          | (65,051,175) | 20,941,202 | 100,248,528  | (70,174,733) | 30,073,795 |

## At December 31, 2014

|                     |            | Company      |            |            | Consolidated |            |
|---------------------|------------|--------------|------------|------------|--------------|------------|
|                     | Cost of    |              |            | Cost of    |              |            |
|                     | property   |              |            | property   |              |            |
|                     | and        | Accumulated  | Net        | and        | Accumulated  | Net        |
|                     | equipment  | depreciation | balance    | equipment  | depreciation | balance    |
| Switching equipment | 17,140,731 | (14,599,055) | 2,541,676  | 17,147,961 | (14,606,044) | 2,541,917  |
| Transmission        |            |              |            |            |              |            |
| equipment and       |            |              |            |            |              |            |
| media               | 37,199,508 | (26,990,931) | 10,208,577 | 37,200,161 | (26,991,399) | 10,208,762 |
| Terminal            |            |              |            |            |              |            |
| equipment/modem     | 10,838,174 | (9,227,487)  | 1,610,687  | 10,882,788 | (9,254,451)  | 1,628,337  |

| Infrastructure<br>Land<br>Other property and      | 13,486,180<br>314,350          | (10,000,989)<br>- | 3,485,191<br>314,350           | 13,497,058<br>314,350          | (10,010,123)<br>- | 3,486,935<br>314,350           |
|---|--------------------------------|-------------------|--------------------------------|--------------------------------|-------------------|--------------------------------|
| equipment items<br>Estimated losses<br>Assets and | 3,394,231<br>(156,592)         | (2,722,927)<br>-  | 671,304<br>(156,592)           | 3,549,258<br>(156,728)         | (2,833,705)<br>-  | 715,553<br>(156,728)           |
| construction in<br>progress<br><b>Total</b>       | 1,706,538<br><b>83,923,120</b> | -<br>(63,541,389) | 1,706,538<br><b>20,381,731</b> | 1,714,738<br><b>84,149,586</b> | -<br>(63,695,722) | 1,714,738<br><b>20,453,864</b> |

b) <u>Changes</u>

|   |                               |  |                               | Co                            | ompany       | Other                       |                         |   |                     |
|---|-------------------------------|--|-------------------------------|-------------------------------|--------------|-----------------------------|-------------------------|---|---------------------|
| Polonoo at                              | Switching equipment           | Transmission<br>equipment<br>and media |                               | Infrastructure                | Land         | • •                         | Estimated<br>losses (a) | Assets and<br>construction<br>in progress |                     |
| Balance at<br>12.31.13                  | 2,364,940                     | 8,432,306                              | 1,455,849                     | 3,466,208                     | 314,558      | 598,308                     | (168,124)               | 1,913,860                                 | 18,                 |
| Additions<br>(Capex)                    | 6,470                         | 48,618                                 | 92,717                        | 16,738                        | -            | 32,801                      | -                       | 2,094,453                                 | 2                   |
| Write-offs,<br>net<br>Net               | (732)                         | (19,455)                               | (2,210)                       | (891)                         | -            | (1,133)                     | 6,095                   | (8,764)                                   |                     |
| transfers                               | 199,278                       | 1,106,797                              | 363,166                       | 216,069                       | -            | 28,681                      | (484)                   | (1,983,378)                               |                     |
| Depreciation<br>(Note 24)<br>Balance at | (216,736)                     | (673,444)                              | (441,849)                     | (262,213)                     | -            | (104,265)                   | -                       | -   | (1,6                |
| 06.30.14                                | 2,353,220                     | 8,894,822                              | 1,467,673                     | 3,435,911                     | 314,558      | 554,392                     | (162,513)               | 2,016,171                                 | 18                  |
| Additions<br>(Capex)<br>Write-offs,     | 5,572                         | 55,272                                 | 57,399                        | 30,508                        | -            | 128,499                     | -                       | 3,011,107                                 | 3                   |
| net<br>Net                              | (38)                          | (14,979)                               | (577)                         | (395)                         | (208)        | (1,084)                     | 5,921                   | (10,082)                                  |                     |
| transfers<br>Depreciation<br>Balance at | 407,552<br>(224,630)          | 1,935,171<br>(661,709)                 | 555,131<br>(468,939)          | 296,936<br>(277,769)          | -            | 95,695<br>(106,198)         |                         | (3,310,658)<br>-                          | (1,                 |
| 12.31.14                                | 2,541,676                     | 10,208,577                             | 1,610,687                     | 3,485,191                     | 314,350      | 671,304                     | (156,592)               | 1,706,538                                 | 20                  |
| Additions<br>(Capex)<br>Write-offs,     | 6,546                         | 67,753                                 | 59,409                        | 23,165                        | -            | 93,723                      | -                       | 2,137,297                                 | 2                   |
| net                                     | (893)                         | (15,305)                               | (1,788)                       | (583)                         | (52)         | (1,155)                     | 5,589                   | (10,666)                                  |                     |
| Net<br>transfers                        | 546,719                       | 1,369,233                              | 356,425                       | 199,300                       | (1,386)      | 51,026                      | -                       | (2,521,996)                               |                     |
| Depreciation<br>(Note 24)               | (243,465)<br><b>2,850,583</b> | (711,939)<br><b>10,918,319</b>         | (456,144)<br><b>1,568,589</b> | (280,787)<br><b>3,426,286</b> | _<br>312,912 | (110,555)<br><b>704,343</b> | -<br>(151,003)          | ۔<br>1,311,173                            | (1,8<br><b>20</b> , |

Balance at 06.30.15

## NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

|                        |           |              |           | Cor            | nsolidated | Other     |            |              |       |
|------------------------|-----------|--------------|-----------|----------------|------------|-----------|------------|--------------|-------|
|                        |           |              |           |                |            | property  |            |              |       |
|                        |           | Transmission | Terminal  |                |            | and       |            | Assets and   |       |
|                        | Switching | equipment    | equipment |                |            | equipment | Estimated  | construction |       |
|                        | equipment | and media    | / modem   | Infrastructure | Land       | items     | losses (a) | in progress  | ;     |
| Balance at             |           |              |           |                | ~          |           |            |              |       |
| 12.31.13               | 2,365,290 | 8,432,543    | 1,468,057 | 3,468,495      | 314,558    | 594,957   | (169,979)  | 1,967,726    | 18    |
| Additions              | C 470     | 40.010       | 00.000    | 10 700         |            | 40 175    |            | 0.004.004    | 0     |
| (Capex)<br>Write-offs, | 6,470     | 48,618       | 99,980    | 16,738         | -          | 43,175    | (505)      | 2,084,864    | - 2   |
| net                    | (732)     | (19,455)     | (2,210)   | (891)          | _          | (1,133)   | 6,095      | (9,687)      |       |
| Net transfers          | 199,278   | ( , ,        | 363,165   | ( )            |            | 56,536    | •          | (2,001,221)  |       |
| Depreciation           | 100,270   | 1,100,70.    | 000,100   | 210,000        |            | 00,000    | (101)      | (2,001,221)  |       |
| (Note 24)              | (216,791) | (673,470)    | (445,633) | (262,485)      | -          | (109,274) | -          | -            | (1,   |
| Balance at             | (,,       | (, ,         | ( - ) ,   | ( - ) /        |            | () /      |            |              | ( )   |
| 06.30.14               | 2,353,515 | 8,895,033    | 1,483,359 | 3,437,926      | 314,558    | 584,261   | (164,873)  | 2,041,682    | 18    |
| Additions              |           |              |           |                |            |           |            |              |       |
| (Capex)                | 5,572     | 55,272       | 63,448    | 30,508         | -          | 129,641   | 505        | 3,020,696    | 3     |
| Write-offs,            |           |              |           |                |            |           |            |              |       |
| net                    | (38)      | ( , ,        | ( )       | · · ·          | · · ·      | (1,084)   |            | (10,422)     |       |
| Net transfers          | 407,552   | , ,          | 555,289   |                |            | 115,539   |            | (3,337,218)  |       |
| Depreciation           | (224,684) | (661,735)    | (473,182) | (278,040)      | -          | (112,804) | -          | -            | · (1, |
| Balance at             | 0 541 017 | 10 000 760   | 1 600 007 | 0 496 025      | 014 050    | 745 550   | (156 700)  | 4 714 700    | - 00  |
| 12.31.14               | 2,541,917 | 10,208,762   | 1,628,337 | 3,486,935      | 314,350    | /15,553   | (156,728)  | 1,714,738    | 20    |
| Additions<br>(Capex)   | 71,185    | 251,254      | 155,381   | 28,582         | _          | 103,082   | 2,392      | 2,139,423    | 2     |
| (Capex)<br>Write-offs, | /1,100    | 201,204      | 100,001   | 20,002         | -          | 100,002   | ۷,03۲      | 2,103,420    | ~ ~   |
| net                    | (893)     | (14,774)     | (1,788)   | (823)          | (52)       | (1,155)   | 5,589      | (17,742)     |       |
| Net transfers          | 659,592   | ( , ,        | 364,446   | , ,            |            | 153,065   |            | (2,536,838)  |       |
| Depreciation           | ,         | -,,          |           |                | (-,,       |           |            | (_,,,,,,     |       |
| (Note 24)              | (306,015) | (786,601)    | (484,563) | (288,183)      | -          | (152,541) | -          | -            | (2,   |
| Business               |           | •            | Υ. · · ·  | <b>`</b>       |            | · · ·     |            |              | `     |
| combination            |           |              |           |                |            |           |            |              |       |
| (Note 3)               | 1,283,626 | 5,098,723    | 1,793,114 | 421,255        | 2,601      | 249,807   | (64,350)   | 119,276      | 8     |
| Balance at             |           |              |           |                |            |           |            |              |       |
| 06.30.15               | 4,249,412 | 16,048,587   | 3,454,927 | 3,731,785      | 315,513    | 1,067,811 | (213,097)  | 1,418,857    | 30    |
|                        |           |              |           |                |            |           |            |              |       |

(a) The Company and its subsidiaries recognized estimated losses on possible obsolescence of materials used in property and equipment maintenance, based on levels of historical use and expected future use.

#### c) Depreciation rates

Property and equipment items are depreciated on a straight-line basis at the following annual rate:

| Description                        | Company        | Consolidated   |
|------------------------------------|----------------|----------------|
| Switching equipment                | 10.00 to 20.00 | 6.67 to 20.00  |
| Transmission equipment and media   | 5.00 to 20.00  | 2.50 to 25.00  |
| Terminal equipment/modem           | 10.00 to 66.67 | 10.00 to 66.67 |
| Infrastructure                     | 2.50 to 66.67  | 2.50 to 66.67  |
| Other property and equipment items | 10.00 to 25.00 | 6.67 to 50.00  |

#### d) Property and equipment items given in guarantee

At June 30, 2015, the Company had consolidated amounts of property and equipment items given in guarantee for lawsuits, amounting to R\$198,131 (R\$130,000 at December 31, 2014).

#### e) Capitalization of borrowing costs

At June 30, 2015 and December 31, 2014, the Company and its subsidiaries did not capitalize borrowing costs, as there were no qualifying assets.

#### f) Reversible assets

The STFC service concession arrangement sets forth that all assets owned by the Company and that are indispensable to the provision of the services described in the referred to arrangement are considered reversible assets and are deemed to be part of the service concession assets. These assets will be automatically returned to ANATEL upon termination of the service concession arrangement, according to

the regulation in force. At June 30, 2015, the estimated residual value of reversible assets was R\$7,728,456 (R\$7,639,587 at December 31, 2014), which comprised switching and transmission equipment and public use terminals, external network equipment, energy equipment and system and operation support equipment.

## NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

g) Finance lease

Below are the amounts related to finance lease arrangements, in which the Company is a lessee, segregated by type of property and equipment item.

|                |              | Company/Consolidated |              |         |           |              |         |  |  |  |  |
|----------------|--------------|----------------------|--------------|---------|-----------|--------------|---------|--|--|--|--|
|                |              |                      | 06.30.15     |         |           | 12.31.14     |         |  |  |  |  |
|                |              | Cost of              |              |         | Cost of   |              |         |  |  |  |  |
|                | Annual       | property             |              |         | property  |              |         |  |  |  |  |
|                | depreciation | and                  | Accumulated  | Net     | and       | Accumulated  | Net     |  |  |  |  |
|                | rates (%)    | equipment            | depreciation | balance | equipment | depreciation | balance |  |  |  |  |
| Transmission   |              |                      |              |         |           |              |         |  |  |  |  |
| equipment and  |              |                      |              |         |           |              |         |  |  |  |  |
| media          | 5%           | 209,935              | (17,310)     | 192,625 | 209,935   | (12,062)     | 197,873 |  |  |  |  |
| Infrastructure | 5%           | 6,674                | (2,159)      | 4,515   | 5,279     | (2,032)      | 3,247   |  |  |  |  |
| Other assets   | 20%          | 116,945              | (78,939)     | 38,006  | 78,295    | (78,295)     | -       |  |  |  |  |
| Total          |              | 333,554              | (98,408)     | 235,146 | 293,509   | (92,389)     | 201,120 |  |  |  |  |

#### **13) INTANGIBLE ASSETS, NET**

a) <u>Breakdown</u>

At June 30, 2015

Company

Consolidated

|   | Cost of<br>intangible<br>assets | Accumulated amortization | Net<br>balance | Cost of<br>intangible<br>assets | Accumulated amortization | Net<br>balance |
|---|---------------------------------|--------------------------|----------------|---------------------------------|--------------------------|----------------|
| Indefinite usefu<br>life                | l                               |                          |                |                                 |                          |                |
| Goodwill                                | 10,013,222                      | -                        | 10,013,222     | 22,259,143                      | -                        | 22,259,143     |
| Finite useful life                      | )                               |                          |                |                                 |                          |                |
| Software                                | 11,625,471                      | (9,605,053)              | 2,020,418      | 12,230,426                      | (10,014,969)             | 2,215,457      |
| Customer<br>portfolio<br>Trademarks and | 1,990,278                       | (1,004,685)              | 985,593        | 4,404,278                       | (1,059,716)              | 3,344,562      |
| patents                                 | 1,601,433                       | (317,291)                | 1,284,142      | 1,638,433                       | (323,457)                | 1,314,976      |
| License<br>Other intangible             | 20,052,122<br>152,026           | (3,956,691)<br>(151,994) | 16,095,431     | 20,052,122<br>302,095           | (3,956,691)<br>(164,079) | 16,095,431     |
| assets                                  | ,                               |                          | 32             | ,                               |                          | 138,016        |
| Software in                             | 81,292                          | -                        |                | 81,292                          | -                        |                |
| progress                                |                                 |                          | 81,292         |                                 |                          | 81,292         |
| Total                                   | 45,515,844                      | (15,035,714)             | 30,480,130     | 60,967,789                      | (15,518,912)             | 45,448,877     |

## NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

#### At December 31, 2014

|                    |            | Company      |            |            | Consolidated |            |
|--------------------|------------|--------------|------------|------------|--------------|------------|
|                    | Cost of    |              |            | Cost of    |              |            |
|                    | intangible | Accumulated  | Net        | intangible | Accumulated  | Net        |
|                    | assets     | amortization | balance    | assets     | amortization | balance    |
| Indefinite useful  | l          |              |            |            |              |            |
| life               |            |              |            |            |              |            |
| Goodwill           | 10,013,222 | -            | 10,013,222 | 10,225,280 | -            | 10,225,280 |
|                    |            |              |            |            |              |            |
| Finite useful life | •          |              |            |            |              |            |
| Software           | 11,242,808 | (9,232,751)  | 2,010,057  | 11,279,547 | (9,266,911)  | 2,012,636  |
| Customer           |            | (880,402)    |            |            | (880,402)    |            |
| portfolio          | 1,990,278  |              | 1,109,876  | 1,990,278  |              | 1,109,876  |
| Trademarks and     |            | (275,187)    |            |            | (275,187)    |            |
| patents            | 1,601,433  |              | 1,326,246  | 1,601,433  |              | 1,326,246  |
| License            | 20,052,007 | (3,505,409)  | 16,546,598 | 20,052,007 | (3,505,409)  | 16,546,598 |
| Other intangible   | 152,026    | (151,913)    |            | 152,026    | (151,913)    |            |
| assets             |            |              | 113        |            |              | 113        |
| Software in        | 66,675     | -            |            | 66,675     | -            |            |
| progress           |            |              | 66,675     |            |              | 66,675     |
| Total              | 45,118,449 | (14,045,662) | 31,072,787 | 45,367,246 | (14,079,822) | 31,287,424 |

b) <u>Changes</u>

| Indefinite  |          |           | Comp        | any       |            |          |       |
|-------------|----------|-----------|-------------|-----------|------------|----------|-------|
| useful life |          |           | Finite use  | eful life |            |          |       |
|             |          |           |             |           | Other      | Software |       |
|             |          | Customer  | Trademarks  |           | intangible | in       |       |
| Goodwill    | Software | portfolio | and patents | Licenses  | assets     | progress | Total |

<u>Cost</u>

| Balance at 12.31.13           | 10 012 222 | 1 002 604 | 1 250 110 | 1 410 452 | 14 474 566 | 336   | 16 210    | 20 296 001  |
|-------------------------------|------------|-----------|-----------|-----------|------------|-------|-----------|-------------|
| Additions                     | 10,013,222 | 1,903,024 | 1,330,442 | 1,410,455 | 14,474,566 | 330   | 40,340    | 29,286,991  |
| (Capex)                       | -          | 211,873   | _         | -         | -          | _     | 104,109   | 315,982     |
| Write-offs,                   |            | ,070      |           |           |            |       | 101,100   | 010,002     |
| net                           | -          | (124)     | -         | -         | -          | -     | -         | (124)       |
| Net transfers                 | s -        | 115,662   | -         | -         | 42,893     | -     | (98,694)  | 59,861      |
| Amortization                  | I          |           |           |           |            |       |           |             |
| (Note 24)                     | -          | (381,722) | (124,283) | (42,104)  | (375,445)  | (135) | -         | (923,689)   |
| Balance at                    |            |           |           |           |            |       |           |             |
| 06.30.14                      | 10,013,222 | 1,929,313 | 1,234,159 | 1,368,349 | 14,142,014 | 201   | 51,763    | 28,739,021  |
| Additions                     |            | ~~= ~~~   |           |           |            |       |           |             |
| (Capex)                       | -          | 285,300   | -         | -         | 2,770,320  | -     | 163,230   |             |
| Net transfers                 |            | 175,049   | -         | -         | -          | -     | (148,318) | 26,731      |
| Amortization                  |            | (379,605) | (124,283) | (42,103)  | (365,736)  | (88)  | -         | (911,815)   |
| Balance at                    | 10 012 000 | 0.010.057 | 1 100 076 | 1 000 040 | 16 546 500 | 110   | 66 675    | 01 070 707  |
| 12.31.14<br>Additions         | 10,013,222 | 2,010,057 | 1,109,876 | 1,326,246 | 16,546,598 | 113   | 66,675    | 31,072,787  |
| (Capex)                       | -          | 220,836   | -         | -         | 116        | -     | 193,728   | 414,680     |
| Write-offs,                   |            |           |           |           |            |       |           |             |
| net                           | -          | (8)       | -         | -         | -          | -     | -         | (8)         |
| Net transfers<br>Amortization |            | 179,790   | -         | -         | -          | -     | (179,111) | 679         |
| (Note 24)                     |            | (390,257) | (124,283) | (42,104)  | (451,283)  | (81)  | -         | (1,008,008) |
| Balance at 06.30.15           | 10,013,222 | 2,020,418 | 985,593   | 1,284,142 | 16,095,431 | 32    | 81,292    | 30,480,130  |

|                           | la de finite              |           |           | Conso       | lidated    |                     |                |            |
|---------------------------|---------------------------|-----------|-----------|-------------|------------|---------------------|----------------|------------|
|                           | Indefinite<br>useful life |           |           | Finite us   | seful life |                     | 0 ()           |            |
|                           |                           | 0 //      |           | Trademarks  |            | Other<br>intangible | Software<br>in | <b>-</b>   |
| 0                         | Goodwill                  | Software  | portfolio | and patents | Licenses   | assets              | progress       | Total      |
| <u>Cost</u><br>Balance at |                           |           |           |             |            |                     |                |            |
| 12.31.13                  | 10,225,280                | 1,987,634 | 1,358,442 | 1,410,453   | 14,474,566 | 336                 | 46,348         | 29,503,059 |
| Additions                 |                           |           |           |             |            |                     |                |            |
| (Capex)                   | -                         | 212,430   | -         | -           | -          | -                   | 104,109        | 316,539    |
| Write-offs,               |                           |           |           |             |            |                     |                |            |
| net                       | -                         | (124)     | -         | -           | -          | -                   | -              | (124)      |
| Net transfers             |                           | 115,662   | -         | -           | 42,893     | -                   | (98,694)       | 59,861     |
| Amortization              |                           |           |           |             |            |                     |                |            |
| (Note 24)                 | -                         | (382,770) | (124,283) | (42,104)    | (375,445)  | (135)               | -              | (924,737)  |
| Balance at                |                           |           |           |             |            |                     |                |            |
| 06.30.14                  | 10,225,280                | 1,932,832 | 1,234,159 | 1,368,349   | 14,142,014 | 201                 | 51,763         | 28,954,598 |
| Additions                 |                           | 005 000   |           |             | 0 770 000  |                     | 4 0 0 0 0 0    | 0.010.050  |
| (Capex)                   | -                         | 285,300   | -         | -           | 2,770,320  | -                   | 163,230        | 3,218,850  |
| Net transfers             | -                         | 175,049   | -         | -           | -          | -                   | (148,318)      | 26,731     |

| Amortization<br>Balance at            | -          | (380,545)      | (124,283) | (42,103)  | (365,736)  | (88)    | - (912,755)                 |
|---------------------------------------|------------|----------------|-----------|-----------|------------|---------|-----------------------------|
| 12.31.14<br>Additions                 | 10,225,280 | 2,012,636      | 1,109,876 | 1,326,246 | 16,546,598 | 113     | 66,675 31,287,424           |
| (Capex)<br>Write-offs,                | -          | 229,935        | -         | -         | 116        | -       | 193,728 423,779             |
| net<br>Net transfers                  | _          | (9)<br>164,990 | -         | -         | -          | -       | - (9)<br>(179,111) (14,121) |
| Amortization                          |            | -              |           | -         | -          |         |                             |
| (Note 24)<br>Business                 | -          | (401,146)      | (179,314) | (48,270)  | (451,283)  | (2,074) | - (1,082,087)               |
| combination<br>(Note 3)<br>Balance at | 12,033,863 | 209,051        | 2,414,000 | 37,000    | -          | 139,977 | - 14,833,891                |
| 06.30.15                              | 22,259,143 | 2,215,457      | 3,344,562 | 1,314,976 | 16,095,431 | 138,016 | 81,292 45,448,877           |

Breakdown of goodwill at June 30, 2015 and December 31, 2014 is as follows:

# NOTES TO QUARTERLY INFORMATION

### Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

|  | Company    | Consolidated |
|--|------------|--------------|
| Ajato Telecomunicação Ltda.                  | 149        | 149          |
| Spanish e Figueira (incorporado da TDBH) (a) | -          | 212,058      |
| Santo Genovese Participações Ltda. (b)       | 71,892     | 71,892       |
| Telefônica Televisão Participações S.A. (c)  | 780,693    | 780,693      |
| Vivo Participações S. A. (d)                 | 9,160,488  | 9,160,488    |
| GVT Participações S. A. (e)                  | -          | 12,033,863   |
| Total  | 10,013,222 | 22,259,143   |

(a) Goodwill from partial spin-off of "Spanish e Figueira", which was reversed to the Company upon merger of Telefonica Data Brasil Holding S.A (TDBH) in 2006.

(b) Goodwill generated upon acquisition of the controlling interest of Santo Genovese Participações (parent company of Atrium Telecomunicações Ltda.), in 2004

(c) Goodwill generated upon acquisition of Telefônica Televisão Participações (formerly Navytree) merged in 2008, based on a future profitability analysis.

(d) Goodwill generated upon acquisition/merger of Vivo Participações in 2011.

(e) Goodwill generated upon acquisition of GVT Participações in 2015 (Note 3).

c) Amortization rates

The Company's finite-lived intangible assets are amortized on a straight-line basis, at the following annual rates:

Description

Company Consolidated

Independent auditor's report on interim financial statements

| Software                | 20.00        | 20.00          |
|-------------------------|--------------|----------------|
| Customer portfolio      | 11.76        | 11.76 to 12.99 |
| Trademarks and patents  | 5.13         | 5.13 to 66.67  |
| Licenses                | 3.60 to 6.67 | 3.60 to 6.67   |
| Other intangible assets | 20.00        | 5.00 to 20.00  |

# 14) PERSONNEL, SOCIAL CHARGES AND BENEFITS

|                                 | Company           |                    | Consolid          | ated               |
|---------------------------------|-------------------|--------------------|-------------------|--------------------|
|                                 | 06.30.15          | 12.31.14           | 06.30.15          | 12.31.14           |
| Salaries and compensations      | 23,201            | 27,754             | 29,600            | 27,754             |
| Social charges and benefits     | 332,831           | 267,736            | 478,814           | 271,082            |
| Employees' profit sharing       | 128,452           | 197,019            | 161,600           | 199,284            |
| Share-based payment plans (Note | 22,214            | 18,793             | 22,226            | 18,793             |
| 31)                             |                   |                    |                   |                    |
| Other indemnities               | 56,339            | 193,297            | 56,339            | 193,297            |
| Total                           | 563,037           | 704,599            | 748,579           | 710,210            |
| Current<br>Noncurrent           | 484,484<br>78,553 | 585,770<br>118,829 | 670,014<br>78,565 | 591,381<br>118,829 |
| Noncurrent                      | 76,555            | 110,029            | 78,505            | 110,029            |

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

# 15) TRADE ACCOUNTS PAYABLE

|                               | Company<br>06.30.15 12.31.14 |           | Consolic  | lated     |
|-------------------------------|------------------------------|-----------|-----------|-----------|
|                               |                              |           | 06.30.15  | 12.31.14  |
| Sundry trade accounts payable | 6,204,765                    | 6,521,830 | 7,080,269 | 6,794,000 |
| Amounts payable               | 142,218                      | 103,016   | 158,554   | 102,915   |
| Interconnection / interlink   | 376,839                      | 445,192   | 404,234   | 445,192   |
| Related parties (Note 28)     | 643,734                      | 605,594   | 390,667   | 299,084   |
| Total                         | 7,367,556                    | 7,675,632 | 8,033,724 | 7,641,191 |

# **16) TAXES, CHARGES AND CONTRIBUTIONS**

|                                | Compa     | any       | Consolidated |           |
|--------------------------------|-----------|-----------|--------------|-----------|
|                                | 06.30.15  | 12.31.14  | 06.30.15     | 12.31.14  |
| Taxes on income                | -         | -         | 36,440       | 16,355    |
| Income and social contribution |           |           |              |           |
| taxes payable                  | -         | -         | 36,440       | 16,355    |
| Indirect taxes                 | 1,143,518 | 1,277,709 | 1,557,386    | 1,332,444 |
| ICMS                           | 873,766   | 968,800   | 1,073,709    | 969,953   |
| PIS and COFINS                 | 183,655   | 194,627   | 334,595      | 236,556   |
| Fust and Funttel               | 34,128    | 35,975    | 83,613       | 35,975    |
| ISS, CIDE and other taxes      | 51,969    | 78,307    | 65,469       | 89,960    |
| Total                          | 1,143,518 | 1,277,709 | 1,593,826    | 1,348,799 |
| Current                        | 1,085,837 | 1,236,330 | 1,508,145    | 1,281,673 |
| Noncurrent                     | 57,681    | 41,379    | 85,681       | 67,126    |

# 17) DIVIDENDS AND INTEREST ON EQUITY (IOE)

#### a) Dividends and interest on equity receivable

The Company had dividends receivable from TData amounting to R\$174,726 at December 31, 2014.

Changes:

Balance at 12.31.14 Additional dividends for 2014 Dividends and IOE received Balance at 06.30.15 Company **174,726** 524,177 (698,903)

For the cash flow statement, interest on equity and dividends received from the subsidiary are allocated to "Investing Activities".

b) Dividends and interest on equity payable

Breakdown:

# NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

|  | Company/Consolidated |           |  |
|--|----------------------|-----------|--|
|  | 06.30.15             | 12.31.14  |  |
| Telefónica Internacional S.A.          | 768,858              | 316,008   |  |
| Telefónica S.A.                        | 647,569              | 261,318   |  |
| SP Telecomunicações Participações Ltda | 509,348              | 198,350   |  |
| Telefónica Chile S.A.                  | 1,551                | 626       |  |
| Noncontrolling interest                | 1,147,912            | 719,019   |  |
| Total                                  | 3,075,238            | 1,495,321 |  |

Changes:

|   | Company/     |
|---|--------------|
|   | Consolidated |
| Balance at 12.31.14                     | 1,495,321    |
| Additional dividends for 2014           | 2,768,592    |
| Interim dividends and IOE (net of IRRF) | 707,750      |
| Unclaimed dividends and IOE             | (58,623)     |
| Payments of dividends and IOE           | (1,841,617)  |
| IRRF on IOE-exempt/immune shareholders  | 3,815        |
| Balance at 06.30.15                     | 3,075,238    |

For the cash flow statement, interest on equity and dividends paid to shareholders is recognized in "Financing Activities".

Interest on equity and dividends not claimed by shareholders expire within three years as from the initial payment date. Should dividends and interest on equity expire, these amounts are recorded against equity for subsequent distribution.

#### **18) PROVISIONS AND CONTINGENCIES**

The Company, as an entity and also as successor to the merged companies, and its subsidiaries are parties in administrative proceedings and labor, tax and civil claims filed in different courts. The management of Company and its subsidiaries, based on the opinion of its legal advisors, recognized provisions for lawsuits for which an unfavorable outcome is considered probable.

Breakdown of and changes in provisions, whose unfavorable outcome is probable, in addition to contingent liabilities and provision for dismantling, are as follows:

### NOTES TO QUARTERLY INFORMATION

## Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

| Company<br>Provisions for contingencies |           |                |                        |               |                 |           |
|---|-----------|----------------|------------------------|---------------|-----------------|-----------|
|   | 1         |                | contingencie           | Contingent    | Provision for   |           |
|   |           |                | Civil and              | liability     | decommissioning |           |
|   | Labor     | Тах            | regulatory             | (PPA) (a)     | (b)             | Total     |
| Balances at 12.31.13                    | 988,180   | 2,133,934      | 970,403                | 275,677       | 235,998         | 4,604,192 |
| Inflows                                 | 89,821    | 151,398        | 223,862                | -             | 19,517          | 484,598   |
| Write-offs due to payment               | (58,002)  | (35,636)       | (54,533)               | -             | -               | (148,171) |
| Write-offs due to reversal              | (19,746)  | (19,981)       | (67,460)               | (10,716)      | (5,558)         | (123,461) |
| Monetary restatement                    | 19,309    | 81,103         | 55,817                 | 9,676         | -               | 165,905   |
| Balances at 06.30.14                    | 1,019,562 | 2,310,818      | 1,128,089              | 274,637       | 249,957         | 4,983,063 |
| Inflows                                 | 143,834   | 19,955         | 308,597                | -             | 117,565         | 589,951   |
| Write-offs due to payment               | · · /     | (31,996)       | (174,808)              | -             | -               | (348,470) |
| Write-offs due to reversal              | (43,629)  | (6,917)        | (110,001)              | (6,239)       | (120,593)       | (287,379) |
| Monetary restatement                    | 35,025    | 88,038         | 45,594                 | 9,210         | -               | 177,867   |
| Balances at 12.31.14                    | 1,013,126 | 2,379,898      | 1,197,471              | 277,608       | 246,929         | 5,115,032 |
| Inflows                                 | 203,399   | 122,274        | 352,722                | -             | 37,332          | 715,727   |
| Write-offs due to payment               |           | -              | (191,195)              | -             | -               | (332,983) |
| Write-offs due to reversal              | (36,855)  | (22)           | (110,728)              | (7,332)       | (8,143)         | (163,080) |
| Monetary restatement                    | 46,127    | 103,268        | 87,554                 | 5,512         | -               | 242,461   |
| Balances at 06.30.15                    | 1,084,009 | 2,605,418      | 1,335,824              | 275,788       | 276,118         | 5,577,157 |
| At 06 20 1E                             |           |                |                        |               |                 |           |
| At 06.30.15<br>Current                  | 123,151   |                | 654,472                |               |                 | 777,623   |
|   | 960,858   | -<br>2,605,418 | 681,352                | 275,788       | 276,118         | ,         |
| Noncurrent                              | 900,000   | 2,005,410      | 001,352                | 275,700       | 270,110         | 4,799,534 |
| At 12.31.14                             |           |                |                        |               |                 |           |
| Current                                 | 124,599   | -              | 549,677                | -             | -               | 674,276   |
| Noncurrent                              | 888,527   | 2,379,898      | 647,794                | 277,608       | 246,929         | 4,440,756 |
|   |           | _,010,0000     | <b>e</b> ,. <b>e</b> . | ,000          | ,               | .,        |
|   |           |                |                        |               |                 |           |
|   |           |                |                        | Consolidated  |                 |           |
|   |           | Provisions     | for continge           |               |                 |           |
|   |           |                |                        | Contingent    |                 |           |
|   |           |                | Civil ar               | ,             | •               |           |
| <b>_</b> .                              |           |                | ax regulato            | • • • • • • • | ( )             | Total     |
| Balances at 12.31.13                    | 988,      | 180 2,148,8    | 00 970,40              | 03 275,677    | 240,753         | 4,623,813 |

Independent auditor's report on interim financial statements

| Inflows                       | 89,821    | 151,412   | 223,862   | -        | 19,517    | 484,612   |
|-------------------------------|-----------|-----------|-----------|----------|-----------|-----------|
| Write-offs due to payment     | (58,002)  | (35,636)  | (54,533)  | -        | -         | (148,171) |
| Write-offs due to reversal    | (19,746)  | (19,981)  | (67,460)  | (10,716) | (5,558)   | (123,461) |
| Monetary restatement          | 19,309    | 81,717    | 55,817    | 9,676    | -         | 166,519   |
| Balances at 06.30.14          | 1,019,562 | 2,326,312 | 1,128,089 | 274,637  | 254,712   | 5,003,312 |
| Inflows                       | 143,834   | 19,954    | 308,597   | -        | 117,565   | 589,950   |
| Write-offs due to payment     | (141,666) | (31,996)  | (174,808) | -        | -         | (348,470) |
| Write-offs due to reversal    | (43,629)  | (6,917)   | (110,001) | (6,239)  | (120,593) | (287,379) |
| Monetary restatement          | 35,025    | 88,688    | 45,594    | 9,210    | -         | 178,517   |
| Balances at 12.31.14          | 1,013,126 | 2,396,041 | 1,197,471 | 277,608  | 251,684   | 5,135,930 |
| Inflows                       | 204,242   |           | 362,160   | 4,550    | 37,332    |           |
| Write-offs due to payment     | (143,245) | -         | (202,216) | -        | -         | (345,461) |
| Write-offs due to reversal    | (37,683)  |           | (110,728) | (7,332)  | (8,143)   |           |
| Monetary restatement          | 46,127    | · · ·     | 88,040    | 7,769    | 13,824    | ( , ,     |
| Business combination (Note 3) |           | 2,834     | 80,377    | 429,078  | 85,562    | ,         |
| Balances at 06.30.15          |           | 2,625,564 | 1,415,104 | 711,673  | •         | 6,230,906 |
|                               |           |           |           | -        |           |           |
| At 06.30.15                   |           |           |           |          |           |           |
| Current                       | 127,430   | -         | 666,588   | -        | -         | 794,018   |
| Noncurrent                    | -         | 2,625,564 | 748,516   | 711,673  | 380,259   | 5,436,888 |
|                               | ,         | , ,       | ,         | ,        | ,         | , ,       |
| At 12.31.14                   |           |           |           |          |           |           |
| Current                       | 124,599   | -         | 549,677   | -        | -         | 674,276   |
| Noncurrent                    |           | 2,396,041 | 647,794   | 277,608  | 251.684   | 4,461,654 |
|                               |           | ,,        | - ). • .  | ,        | ,         | , _ ,     |

(a) Refers to contingent liabilities arising from Purchase Price Allocation (PPA) generated in acquisition of the controlling interest of Vivo Participações in 2011 and of GVTPart. in 2015 (Note 3).

(b) Refer to costs to be incurred to return the sites (locations for installation of base radio, equipment and real estate) to their respective owners in the same conditions as they were at the time of execution of the initial lease agreement.

### NOTES TO QUARTERLY INFORMATION

#### Six-month period ended June 30, 2015

#### (In thousands of reais, unless otherwise stated)

#### 18.1) Provisions and labor contingencies

|                          | Amounts involved |                   |              |           |  |  |
|--------------------------|------------------|-------------------|--------------|-----------|--|--|
|                          | Compa            | any               | Consolidated |           |  |  |
| <u>Risk nature/level</u> | 06.30.15         | 06.30.15 12.31.14 |              | 12.31.14  |  |  |
| Probable provisions      | 1,084,009        | 1,013,126         | 1,098,306    | 1,013,126 |  |  |
| Possible contingencies   | 228,561          | 229,715           | 329,750      | 229,715   |  |  |

Provisions and labor contingencies involve labor claims filed by former employees and employees at outsourced companies (the later alleging joint or subsidiary liability) claiming for, among other issues, overtime, salary equalization, post-retirement salary supplements, job hazard premium, additional for unhealthy work conditions and claims related to outsourced services.

The Company is also defendant in labor claims filed by retired former employees regarding the Medical Care Plan for Retired Employees (PAMA), which require, among other issues, the annulment of the change occurred in such plan. Most claims await decision by the Regional Labor Court of São Paulo. Based on the opinion of its legal advisors and the current jurisdictional benefits, management considers this claim as a possible risk. No amount has been allocated for these claims, since in the case of loss, it is not possible to estimate the Company's loss.

Additionally, the Company is a party to public civil actions filed by the Department of Labor, in respect to the decision to restrain the Company from continuing to hire outsourced companies to carry out the Company's core activities. No amounts were allocated to the possible likelihood of an unfavorable outcome related to these public civil actions in the table above, since in these phases, in the event of loss, it is not possible to estimate the Company's monetary loss.

#### 18.2) Provisions and tax contingencies

|                          | Amounts involved |            |              |            |  |
|--------------------------|------------------|------------|--------------|------------|--|
|                          | Compa            | any        | Consolidated |            |  |
| <u>Risk nature/level</u> | 06.30.15         | 12.31.14   | 06.30.15     | 12.31.14   |  |
| Probable provisions      | 2,605,418        | 2,379,898  | 2,625,564    | 2,396,041  |  |
| Federal                  | 2,516,831        | 2,302,029  | 2,535,269    | 2,318,172  |  |
| State                    | 71,088           | 61,134     | 71,356       | 61,134     |  |
| Local                    | 17,499           | 16,735     | 18,939       | 16,735     |  |
| Possible contingencies   | 22,588,403       | 21,186,885 | 24,725,069   | 21,401,796 |  |
| Federal                  | 5,053,036        | 4,973,141  | 5,755,479    | 4,981,909  |  |
| State                    | 10,439,180       | 9,805,466  | 11,411,954   | 9,930,020  |  |
| Local                    | 693,960          | 658,468    | 731,146      | 660,084    |  |
| ANATEL                   | 6,402,227        | 5,749,810  | 6,826,490    | 5,829,783  |  |

#### Provisions for probable tax contingencies

#### Federal taxes

The Company and/or its subsidiaries were parties to administrative and judicial proceedings relating to: (i) additional contributions to the FGTS on deposits made by employees (the issue does not result in the reduction of part of FGTS deposits made by the Company on behalf of its employees); (ii) claims resulting from the non-ratification of compensation and refund requests, formulated by the Company; (iii) social contributions relating to a supposed failure to pay 11% on the value of invoices, billing and receipts from service providers hired through transfer of labor; (iv) CIDE levied on the remittance of funds abroad relating to technical services, administrative assistance and to services of similar nature, as well as royalties; (v) non-inclusion of interconnection and EILD expenses in the FUST base; (vi) contribution to Empresa Brasileira de Comunicação, created by Law No. 11652/08; (vii) TFI/TFF on mobile stations; (viii) IRRF on interest on equity; (ix) Price for Numbering Resources Management (PPNUM) by ANATEL instituted by Resolution No. 451/06; (x) Social Investment Fund (Finsocial) offset amounts; (xi) failure to pay withholding social contribution tax levied on services rendered, remuneration, salaries and other salary bases; (xii) COFINS – requirement resulting from non-inclusion of financial income into the tax base; (xiii) additional charges to the PIS and COFINS tax base, as well as additional charges to COFINS required by Law No. 9718/98; and (xiv) Tax on Net Income (ILL).

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

At June 30, 2015, provisioned consolidated amounts totaled R\$2,535,269 (R\$2,318,172 at December 31, 2014).

#### State taxes

The Company and/or its subsidiaries were parties to administrative and judicial proceedings in progress referring to (i) ICMS tax credits on electric power and other ICMS credits without documentation (ii) ICMS not levied on telecommunication services; (iii) disallowance of ICMS tax incentives for cultural projects; (iv) environmental administrative fine; (v) disallowance of ICMS credit referring to Agreement 39; (vi) co-billing; and (vii) rate difference.

At June 30, 2015, provisioned consolidated amounts totaled R\$71,356 (R\$61,134 at December 31, 2014).

#### Local taxes

The Company and/or its subsidiaries are parties to various local tax proceedings referring to (i) IPTU; (ii) ISS levied on chattel lease services and secondary and supplementary activities; (iii) surveillance, control, and monitoring fee (TVCF); and (iv) withholding of ISS on outsourced services.

At June 30, 2015, provisioned consolidated amounts totaled R\$18,939 (R\$16,735 at December 31, 2014).

## Possible tax contingencies

Independent auditor's report on interim financial statements

According the understanding of Management and its legal counsel, there is the likelihood of loss in federal, state and municipal proceedings, in addition to the proceedings with ANATEL, as follows:

#### Federal taxes

The Company and/or its subsidiaries were parties to various administrative and judicial proceedings, at the federal level, which are awaiting decisions in various court levels.

Among these lawsuits, the following are highlighted: (i) protest letters due to non-ratification of compensation requests made by the Company; (ii) social security contribution (INSS) on compensation payment for salary devaluation arising from losses caused by "Plano Verão" (Summer Plan) and "Plano Bresser" (Bresser Plan), SAT (Occupational Accident Insurance), Social Security and payables to third parties (INCRA and SEBRAE), supply of meals to employees, 11% retention (labor assignment); (iii) IRRF on the funds remittance abroad related to technical services and to administrative support and similar services, as well as royalties; (iv) PIS levied on roaming; (v) CPMF levied on operations resulting from the technical cooperation agreement with the National Treasury Department (STN) (offsetting through the Integrated System of Federal Government Financial Administration - SIAFI) and on foreign-exchange contracts required by the Brazilian Central Bank; (vi) IRPJ and CSLL related to deductions on revenues from reversal of provisions; (vii) IRPJ and CSLL - disallowance of costs and sundry expenses not evidenced; (viii) deductions of COFINS from loss in swap transactions; (ix) PIS / COFINS accrual basis versus cash basis; (x) IRPJ payable in connection with allocation of excess funds to Northeast Investment Fund (FINOR), Amazon Region Investment Fund (FINAM) or Economic Recovery Fund of Espírito Santo State (FUNRES); (xi) IRPJ on derivative transactions; (xii) IRPJ and CSLL – disallowance of expenses related to the goodwill paid on the acquisition of Celular CRT S.A., goodwill arising from the privatization process and corporate restructuring of Vivo S.A. and goodwill arising from merger of Navytree and TDBH; (xiii) goodwill arising from the acquisition of GVT Holding by Vivendi; (xiv) temporary import duty reduction ("ex-tarifário"), revoking of the benefit granted by the Foreign Trade Chamber (CAMEX) Resolution No. 6, increase in the import duty from 4% to 28%; (xv) IPI levied on shipment of fixed access units from the Company's establishment to customers under the free lease system; (xvi) PIS and COFINS levied on aggregate-value services; (xvii) INSS – Stock Options: requirement of social security contributions on the amounts paid by the Group companies to their employees under the stock option plan; and (xviii) IOF required on loan, intercompany and credit transactions.

### NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

At June 30, 2015, the consolidated amount of such lawsuits totaled R\$5,755,479 (R\$4,981,909 at December 31, 2014).

#### State taxes

The Company and/or its subsidiaries were parties to various administrative and judicial proceedings related to ICMS, at the state level, which are awaiting decisions in various court levels.

Among these lawsuits, the following are highlighted: (i) provision of facility, utility and convenience services and rental of the "Speedy" service modem; (ii) international calls (DDI); (iii) undue credit related to the acquisition of items intended to property and equipment and lack of proportionate credit reversal referring to the acquisition of property and equipment items; (iv) amounts unduly appropriated as ICMS tax credits; (v) service provided outside São Paulo state with ICMS paid to São Paulo State; (vi) co-billing; (vii) tax substitution with a fictitious tax base (tax guideline); (viii) use of credits related to acquisition of electric power; (ix) secondary activities, value added and supplementary services (Agreement 69/98); (x) tax credits related to opposition/challenges referring to telecommunications services not provided or mistakenly charged (Agreement 39/01): (xi) shipment of goods with prices lower than acquisition prices (unconditional discounts); (xii) deferred collection of ICMS - interconnection (DETRAF - Traffic and Service Provision Document); (xiii) credits derived from tax benefits granted by other states; (xiv) disallowance of tax incentives related to cultural projects: (xv) transfers of assets among business units owned by the Company; (xvi) communications service tax credits used in provision of services of the same nature; (xvii) card donation for prepaid service activation; (xviii) reversal of credit from return and free lease in connection with assignment of networks (used by the Company itself and exemption from public bodies); (xix) DETRAF fine; (xx) ICMS on own consumption; (xxi) ICMS on exemption of public bodies; (xxii) issue of invoices with negative ICMS amounts due to unconditional discounts; (xxiii) new tax register bookkeeping without prior authorization by tax authorities; (xxiv) membership; and (xxv) services not measured.

For the Rio de Janeiro and São Paulo States, GVTPart. has set up a provision in the amount or R\$28,661, since payment of this tax is deemed as probable. This amount is recorded in the balance sheet under "Other taxes, charges and contributions".

At June 30, 2015, the consolidated amount of such lawsuits totaled R\$11,411,954 (R\$9,930,020 at December 31, 2014).

Local taxes

The Company and/or its subsidiaries were parties to various administrative and judicial proceedings, at the local level, which are awaiting decisions in various court levels.

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

Among these lawsuits, the following are highlighted: (i) ISS – secondary activities, value-added and supplementary services; (ii) withholding ISS; (iii) IPTU; (iv) Land Use Fee; (v) municipal fees; (vi) tariff for Use of Mobile Network (TUM), infrastructure lease; (vii) advertising services; (viii) services provided by third parties; (ix) business management consulting services provided by Telefónica Internacional; (x) ISS tax levied on caller ID services and on cell phone activation; and (xi) ISS on continuous services, provisions, reversals and cancelled invoices.

At June 30, 2015, the consolidated amount of such lawsuits totaled R\$731,146 (R\$660,084 at December 31, 2014).

#### ANATEL

#### Universal Telecommunication Services Fund (FUST)

Injunctions were filed seeking the right to not include expenses with interconnection and Industrial Use of Dedicated Line in FUST tax base, according to Abridgment No. 7, of December 15, 2005, as it does not comply with the provisions contained in sole paragraph of article 6 of Law No. 9998/00, which are awaiting a decision in 2<sup>nd</sup> court level.

A number of delinquency notices referring to debit entry issued by ANATEL at the administrative level to set up the tax credit related to interconnection, EILD and other revenues that are not earned from the provision of telecommunications services.

At June 30, 2015, the consolidated amount of such lawsuits totaled R\$3,640,651 (R\$3,139,254 at December 31, 2014).

#### Telecommunications Technology Development Fund (FUNTTEL)

The Company and/or its subsidiaries are parties to administrative and judicial proceedings which are waiting to be tried at the lower administrative court and the court of appeals. Such proceedings concern the collection of contributions to FUNTTEL on other revenues (not related to telecom services), as well as on income and expenses transferred to other operators (interconnection).

At June 30, 2015, the consolidated amount of such lawsuits totaled R\$888,595 (R\$716,369 at December 31, 2014).

#### **Telecommunications Inspection Fund (FISTEL)**

Upon extension of the effective license period to use telephone switches in connection with use of STFC (landline phone carriers) and extension of the right to use radiofrequency in connection with wireless service (wireless carriers), ANATEL charges the Installation Inspection Fee (TFI).

This collection is based on ANATEL's understanding that such extension would represent a taxable event for TFI. The Company understands that such collection is unjustified, and separately challenged the aforesaid fee in court.

At June 30, 2015, the consolidated amount totaled R\$2,291,811 (R\$1,971,290 at December 31, 2014), without the respective judicial deposit.

#### Public Price for Numbering Resource Management (PPNUM)

The Company, along with other wireless carriers in Brazil, is challenging in court the tariff charged by ANATEL for use by such carriers of the numbering resources managed by the agency. In view of the collections, the Company made a judicial deposit referring to the amounts due. On April 23, 2009, the carriers received a favorable sentence and the lawsuit is currently waiting to be tried at the court of appeals.

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

At June 30, 2015, the consolidated amount totaled R\$5,433 (R\$2,870 at December 31, 2014).

#### 18.3) Provisions, civil and regulatory contingencies

|                          | Amounts involved |           |              |           |  |  |
|--------------------------|------------------|-----------|--------------|-----------|--|--|
|                          | Compa            | any       | Consolidated |           |  |  |
| <u>Risk nature/level</u> | 06.30.15         | 12.31.14  | 06.30.15     | 12.31.14  |  |  |
| Probable provisions      | 1,335,824        | 1,197,471 | 1,415,104    | 1,197,471 |  |  |
| Civil                    | 830,096          | 772,658   | 870,479      | 772,658   |  |  |
| Regulatory               | 505,728          | 424,813   | 544,625      | 424,813   |  |  |
| Possible contingencies   | 5,223,490        | 4,484,947 | 5,407,627    | 4,484,947 |  |  |
| Civil                    | 2,261,375        | 1,873,607 | 2,350,486    | 1,873,607 |  |  |
| Regulatory               | 2,962,115        | 2,611,340 | 3,057,141    | 2,611,340 |  |  |

## Provisions for probable civil contingencies

• The Company is a party to proceedings that involve right to receive supplementary amounts from shares calculated in relation to the network expansion plan after 1996 (supplement of shares proceedings). These proceedings involve various phases: 1<sup>st</sup> level, Court of Justice and Supreme Court of Justice. At June 30, 2015, the consolidated provision amounted to R\$167,240 (R\$138,654 at December 31, 2014).

• The Company is a party to various civil proceedings related to consumers in the administrative and judicial levels, referring to non-compliance with services and/or products sold. At June 30, 2015, the consolidated provision amounted to R\$372,865 (R\$325,571 at December 31, 2014).

• The Company is a party to various civil proceedings of non-consumer nature in the administrative and judicial levels, all related to the ordinary course of business. At June 30, 2015, the consolidated provision amounted to R\$330,374 (R\$308,433 at December 31, 2014).

### Provisions for probable regulatory contingencies

The Company and GVTPart. are parties to administrative proceedings against ANATEL, which were filed based on alleged noncompliance with obligations set forth in industry regulations, as well as in legal claims discussing sanctions by ANATEL at the administrative level. At June 30, 2015, the consolidated provision amounted to R\$544,625 (R\$424,813 at December 31, 2014).

## Possible civil contingencies

According to the Company's management and legal counsel, the likelihood in loss of the following proceedings is possible.

• Public Interest Suit in which the Company is involved referring to the Community Telephone Plan (PCT), about the right for indemnification of the acquirers of expansion plans, not receiving shares for financial investments made in the city of Mogi das Cruzes, whose total consolidated amount approximates to R\$381,224 at June 30, 2015 (R\$336,758 at December 31, 2014). The São Paulo Court of Justice (TJSP) changed its decision, and judged this matter groundless. The carriers association of Mogi das Cruzes (plaintiff) filed a special appeal to reverse that decision, which is currently waiting for a decision.

• Collective Action filed by SISTEL Participants' Association (ASTEL) in the state of São Paulo, in which SISTEL associates in the state of São Paulo challenge the changes made in the Medical Care Plan for Retired Employees (PAMA) and claim for the reestablishment of the prior status quo. This proceeding is still in the appeal phase, and awaits a decision as regards the possible admission of the Special and Additional Appeals in connection with the Court of Appeals' decision, which changed the decision rendering the matter groundless. The amount cannot be estimated, and the claims cannot be settled due to their unenforceability, in that it entails a return to the prior plan conditions.

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

• Public Interest Suits filed by ASTEL, in the state of São Paulo, and by FENAPAS, both against SISTEL, the Company and other carriers, in order to annul spin-off of the private pension plan PBS, alleging, in short, the "windup of the supplementary private pension plan of SISTEL Foundation", which led to various specific mirror PBS plans, corresponding to allocation of funds from technical surplus and tax contingencies existing at the time of the spin-off. The amount cannot be estimated, and the claims cannot be settled due to their unenforceability because this involves the return of the spun-off assets of SISTEL referring to telecommunication carries of the former Telebrás System.

• The Public Prosecutor's Office of São Paulo State began a public class action claiming moral and property damages suffered by all consumers of telecommunications services from 2004 to 2009 due to the bad quality of services and failures of the communications system. The Public Prosecutor's Office suggested that the indemnification to be paid should be R\$ 1 billion. The decision handed down on April 20, 2010 imposes the payment of indemnification for damages caused to all consumers who have filed a suit for such damages.

Conversely, in the event that the number of claiming consumers is not in line with the extent of damages, after the lapsing of one year, the judge determined that the amount of R\$ 60 million should be deposited in the Special Expenses Fund to Recover Natural Rights Damages (Fundo Especial de Despesa de Reparação de Interesses Difusos Lesados). It is not possible to estimate the number of consumers who will individually file suits, or the amounts claimed thereby. The parties filed an appeal on the merits of the case. The judgment effects are in abeyance. No amount has been assigned to the possible likelihood of an unfavorable outcome in connection with this action, since, in the case of loss, estimating the corresponding amount payable by the Company is not practicable at this time. Likewise, establishing a provision for contingency equivalent to the amount sought is not possible. On April 13, 2015, the Company's appeal on the merits of the case was judged, and the decision handed down by the lower court was changed, by unanimous vote. Such decision sentenced the Company to pay for damages and pain and suffering caused to all consumers affected by "problems" in the services provided.

• The Company is party to other civil claims, at several levels, related to service rendering. Such claims have been filed by individual consumers, civil associations representing consumer rights or by the Bureau of Consumer Protection (PROCON), as well as by the Federal and State Public Prosecutor's Office. The Company is also party to other claims of several types related to the normal course of business. At June 30, 2015, the consolidated provision amounted to R\$1,957,298 (R\$1,525,908 at December 31, 2014).

• The Company has received fines regarding noncompliance with SAC Decree. We currently have various actions (administrative and judicial proceedings). At June 30, 2015, the consolidated amount totaled R\$11,964 (R\$ 10,941 at December 31, 2014).

• Intellectual Property: Lune Projetos Especiais Telecomunicação Comércio e Ind. Ltda (Lune), a Brazilian company, proposed the lawsuit on November 20, 2001 against 23 wireless carriers claiming to own the patent for caller ID and the trademark "Bina". The purpose of that lawsuit was to interrupt provision of such service by carriers and to seek indemnification equivalent to the amount paid by consumers for using the service.

An unfavorable sentence was passed determining that the Company should refrain from selling mobile phones with Caller ID service (Bina), subject to a daily fine of R\$ 10,000.00 in case of noncompliance. Furthermore, according to the sentence passed, the Company must pay indemnification for royalties, to be calculated in settlement. Motions for Clarification were opposed by all parties and Lune's motions for clarification were accepted since an injunctive relief in this stage of the proceedings was deemed applicable. Bill of review appeal in view of the current decision which granted a stay of execution suspending that unfavorable decision until final judgment of the review. Bill of review for appeal at sentence phase pending decision. There is no way to determine the extent of potential liabilities with respect to this claim.

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

• The Company and other wireless carriers are defendants in several lawsuits filed by the Public Prosecutor's Office and consumer associations to challenge imposition of a period to use prepaid minutes. The plaintiffs allege that the prepaid minutes should not expire after a specific period. Conflicting decisions were handed down by courts on the matter, even though we believe that our criteria for the period determination comply with ANATEL standards. Based on the legal counsel's opinion, collective actions have a remote likelihood of loss.

### Possible regulatory contingencies

According to the Company's management and legal counsel, the likelihood of loss of the following regulatory civil proceedings is possible.

• The Company is party to administrative proceedings filed by ANATEL alleging noncompliance with the obligations set forth in industry regulations, as well as legal claims which discuss the sanctions applied by ANATEL at the administrative level. At June 30, 2015, the consolidated amount totaled R\$3,057,141 (R\$2,611,340 at December 31, 2014).

• Administrative and legal proceedings discussing payment of 2% charge on revenue from interconnection services due to the extension of right of use of SMP-related radiofrequencies. Under clause 1.7 of the Authorization Terms that grant right of use of SMP-related radiofrequencies, the extension of right of use of such frequencies entails payment every two years, during the extension period (15 years), of a 2% charge calculated on net revenue from the basic and alternative service plans of the service company, determined in the year before that of payment.

However, ANATEL determined that the 2% charge should be calculated on revenue from service plans and also on revenue from interconnection services and other operating income, which is not provided for by clause 1.7 of the referred to Authorization Terms.

Considering, based on the provisions of the Authorization Terms, that revenue from interconnection services should not be included in the calculation of the 2% charge for radiofrequency use right extension, the Company filed administrative and legal proceedings challenging these charges, based on ANATEL's position.

### 18.4) Guarantees

The Company and its subsidiaries granted guarantees for tax, civil and labor proceedings, as follows:

|                         | At 06.30.15                    |   |                               |                           |                                     |                               |  |  |
|-------------------------|--------------------------------|---|-------------------------------|---------------------------|-------------------------------------|-------------------------------|--|--|
|                         | Company<br>Properties Judicial |   |                               | Properties                | Consolidated<br>Judicial            |                               |  |  |
| Civil, labor            | and<br>equipment               | deposits and<br>garnishments<br>4,966,550 | Letters of guarantee          | and<br>equipment          | deposits and garnishments 5,556,108 | Letters of guarantee          |  |  |
| and tax<br><b>Total</b> | 163,856<br><b>163,856</b>      | 4,966,550                                 | 2,514,105<br><b>2,514,105</b> | 198,131<br><b>198,131</b> | 5,556,108                           | 2,987,374<br><b>2,987,374</b> |  |  |

At June 30, 2015, in addition to the guarantees presented above, the Company and its Subsidiary had short-term investment amounts frozen by courts (except for loan-related investments), in the consolidated amount of R\$61,498 (R\$64,899 at December 31, 2014).

# NOTES TO QUARTERLY INFORMATION

### Six-month period ended June 30, 2015

### (In thousands of reais, unless otherwise stated)

### **19) DEFERRED REVENUES**

|                          | Company   |           | Consolid  | lated     |
|--------------------------|-----------|-----------|-----------|-----------|
|                          | 06.30.15  | 12.31.14  | 06.30.15  | 12.31.14  |
| Services and goods (a)   | 635,994   | 764,791   | 635,994   | 764,791   |
| Disposal of property and |           |           |           |           |
| equipment items (b)      | 122,675   | 124,247   | 122,675   | 124,247   |
| Activation revenue (c)   | 87,938    | 91,954    | 103,553   | 106,209   |
| Loyalty program (d)      | 93,113    | 92,670    | 93,113    | 92,670    |
| Government grants (e)    | 117,959   | 77,113    | 117,959   | 77,113    |
| Equipment donations (f)  | 8,697     | 8,947     | 8,697     | 8,947     |
| Other revenues (g)       | 60,349    | 25,824    | 60,349    | 25,824    |
| Total                    | 1,126,725 | 1,185,546 | 1,142,340 | 1,199,801 |
| Current                  | 631,101   | 704,589   | 645,720   | 717,019   |
| Noncurrent               | 495,624   | 480,957   | 496,620   | 482,782   |

(a) Refers to the balances of agreements of prepaid services revenue and multi-element operations, which are recognized in P&L to the extent that services are provided to customers. Includes the amounts of the agreement the Company entered into for the industrial use of its mobile network by another SMP carrier in Regions I, II and III of the General Authorization Plan (PGA), which is intended solely to the rendering of SMP services by the carrier to its users.

(b) Refers to net balance of the residual value from disposal of non-strategic towers and rooftops, to be transferred to P&L upon compliance with conditions for recognition in books.

(c) Refers to the deferral of activation revenue (fixed) recognized in P&L over the estimated period in which the customer stays in the plant.

(d) Refers to the loyalty point program maintained by the Company, which allows customers to accumulate points when paying their bills referring to use of services offered. The balance represents the Company's estimate of customers' exchanging points for goods and/or services in the future.

(e) Refers to government grant deriving from funds raised with BNDES in a specific credit line, used in the acquisition of domestic equipment and registered at BNDES (Finame) and invested in projects to expand the network capacity, which have been amortized by the useful life of equipment and grants resulting from

projects related to state taxes, which are being amortized under contractual terms.

(f) Refers to the balances of network equipment donations from suppliers, which are amortized by the useful life of the referred to equipment.

(g) Includes amounts of the reimbursement for costs for leaving radio frequency sub-bands 2,500MHz to 2,690MHz due to cancellation of the Multichannel Multipoint Distribution Service (MMDS).

# NOTES TO QUARTERLY INFORMATION

Six-month period ended June 30, 2015

(In thousands of reais, unless otherwise stated)

# 20) LOANS, FINANCING, DEBENTURES, FINANCE LEASE AND CONTINGENT CONSIDERATION

# a) <u>Breakdown</u>

|   | Information at June 30, 2015<br>Annual |                           |                      | Company<br>06.30.15 |            | 12.31.14               |           |                        |           |
|---|--|---------------------------|----------------------|---------------------|------------|------------------------|-----------|------------------------|-----------|
|   | Currency                               | interest rate             | Maturity             | Current             | Noncurrent | Total                  | Current   | Noncurrent             | Total     |
| Local<br>currency                                   |  |                           |                      | 1,293,202           | 5,301,305  | 6,594,507              | 1,445,347 | 5,116,491              | 6,561,838 |
| <b>Loans and</b><br><b>financing</b><br>Financing – | URTJLP                                 | TJLP+ 0 to                |                      | 495,307             | 1,284,146  | 1,779,453              | 665,848   | 1,498,983              | 2,164,831 |
| BNDES   | (a)                                    | 9%                        | 07/15/19             | 335,238             | 1,081,757  | 1,416,995              | 510,323   | 1,224,052              | 1,734,375 |
| Financing –<br>BNDES<br>Financing –                 | BRL                                    | 2.5 to 8.7%               | 01/15/23             | 95,236              | 180,778    | 276,014                | 87,495    | 220,903                | 308,398   |
| BNB   | BRL                                    | 10.00%                    | 10/30/16             | 64,833              | 21,611     | 86,444                 | 68,030    | 54,028                 | 122,058   |
| Finance   |  |                           |                      |                     |            |                        |           |                        |           |
| lease   | R\$                                    |                           | 08/31/33             | 29,600              | 246,810    | 276,410                | 24,452    | 205,892                | 230,344   |
| Debentures  | ;                                      |                           |                      | 768,295             | 3,418,440  | 4,186,735              | 755,047   | 3,411,616              | 4,166,663 |
| 4th issue –<br>2nd series<br>4th issue –            | R\$                                    | 106.8% of<br>CDI          | 10/15/15             | 657,377             | -          | 657,377                | 655,738   | -                      | 655,738   |
| 3rd series<br>1st issue –<br>Minas                  | R\$                                    | IPCA+4.00%                | 10/15/19             | 933                 | 32,250     | 33,183                 | 270       | 30,915                 | 31,185    |
| Comunica  | R\$                                    | IPCA+0.50%<br>100% of CDI | 07/05/21             | -                   | 87,428     | 87,428                 | -         | 82,186                 | 82,186    |
| 3rd issue<br>4th issue                              | R\$<br>R\$                             | + 0.75                    | 09/10/17<br>04/25/18 | 79,776<br>30,209    | , ,        | 2,079,315<br>1,329,432 |           | 1,999,433<br>1,299,082 | 2,071,258 |

Independent auditor's report on interim financial statements

100% of CDI + 0.68