NEWMARKET CORP Form 10-O July 31, 2013 Table of Contents

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT Х OF 1934

For the quarterly period ended June 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT ... OF 1934

For the transition period from to Commission File Number 1-32190

#### NEWMARKET CORPORATION

(Exact name of registrant as specified in its charter)

VIRGINIA	20-0812170
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
<ul> <li>330 SOUTH FOURTH STREET</li> <li>RICHMOND, VIRGINIA</li> <li>(Address of principal executive offices)</li> <li>Registrant's telephone number, including area code - (804) 788-5000</li> </ul>	23219-4350 (Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes x No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No<sup>-</sup>

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer Non-accelerated filer Smaller reporting company" Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Number of shares of common stock, without par value, outstanding as of June 30, 2013: 13,312,122

## NEWMARKET CORPORATION

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## PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

#### NEWMARKET CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(in thousands, except per-share amounts)	Second Quart June 30, 2013	ter Ended 2012	Six Months E June 30, 2013	nded 2012
Net sales	\$583,779	\$587,548	\$1,143,529	\$1,147,369
Cost of goods sold	414,351	423,939	805,694	816,014
Gross profit	169,428	163,609	337,835	331,355
Selling, general, and administrative expenses	39,921	40,699	80,862	77,606
Research, development, and testing expenses	36,429	28,466	67,450	56,361
Operating profit	93,078	94,444	189,523	197,388
Interest and financing expenses, net	4,573	1,794	9,355	5,141
Loss on early extinguishment of debt	0	5,871	0	9,092
Other income (expense), net	5,374	(5,594	) 6,121	(3,821
Income from continuing operations before income tax expense	93,879	81,185	186,289	179,334
Income tax expense	29,495	26,122	54,964	58,124
Income from continuing operations	64,384	55,063	131,325	121,210
(Loss) income from operations of discontinued business, net of tax	(374	) 205	520	605
Net income	\$64,010	\$55,268	\$131,845	\$121,815
Earnings per share - basic and diluted:				
Income from continuing operations	\$4.84	\$4.11	\$9.84	\$9.04
(Loss) income from operations of discontinued business, net of tax	(0.03	) 0.01	0.04	0.05
Net income	\$4.81	\$4.12	\$9.88	\$9.09
Cash dividends declared per common share	\$0.90	\$0.75	\$1.80	\$1.50

See accompanying Notes to Consolidated Financial Statements

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#### NEWMARKET CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(in thousands)	Second Qua June 30,	rter Ended	Six Months June 30,	Ended
	2013	2012	2013	2012
Net income	\$64,010	\$55,268	\$131,845	\$121,815
Other comprehensive loss:				
Pension plans and other postretirement benefits:				
Amortization of prior service cost included in net periodic				
benefit cost, net of income tax expense of \$1 in second	3	6	5	11
quarter 2013, \$11 in second quarter 2012, \$3 in six months	5	0	5	11
2013, and \$21 in six months 2012				
Actuarial net gain arising during the period, net of income	285	0	285	0
tax expense of \$95 in second quarter and six months 2013	200	0		0
Amortization of actuarial net loss included in net periodic				
benefit cost, net of income tax expense of \$794 in second	1,362	993	2,725	2,024
quarter 2013, \$575 in second quarter 2012, \$1,588 in six			,	
months 2013, and \$1,120 in six months 2012				
Settlements and curtailments, net of income tax expense of \$126 in second quarter and six months 2013	378	0	378	0
Amortization of transition obligation included in net				
periodic benefit cost, net of income tax expense of \$3 in				
second quarter 2013, \$4 in second quarter 2012, \$6 in six	9	9	19	19
months 2013, and \$7 in six months 2012				
Total pension plans and other postretirement benefits	2,037	1,008	3,412	2,054
Derivative instruments:	)	,	- 1	)
Unrealized loss on derivative instruments, net of income tax				
benefit of \$121 in second quarter 2012 and \$210 in six	0	(191	) 0	(330)
months 2012				
Reclassification adjustments for losses on derivative				
instruments included in net income, net of income tax				
expense of \$942 in second quarter 2013, \$142 in second	1,479	223	1,692	467
quarter 2012, \$1,077 in six months 2013, and \$297 in six				
months 2012				
Total derivative instruments	1,479	32	1,692	137
Foreign currency translation adjustments, net of income tax				
benefit of \$1,084 in second quarter 2013, \$2,079 in second	(4,130	) (10,048	) (22,410	) (3,379 )
quarter 2012, \$1,758 in six months 2013, and \$1,607 in six months 2012				
Unrealized (loss) gain on marketable securities, net of				
income tax (benefit) expense of \$(55) in second quarter	0	(88	) 0	177
2012 and \$109 in six months 2012	0	(00	, 0	1//
Other comprehensive loss	(614	) (9,096	) (17,306	) (1,011 )
Comprehensive income	\$63,396	\$46,172	\$114,539	\$120,804
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See accompanying Notes to Consolidated Financial Statements

## NEWMARKET CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands, except share amounts)	June 30, 2013	December 31, 2012
ASSETS		
Current assets:		
Cash and cash equivalents	\$73,545	\$89,129
Trade and other accounts receivable, less allowance for doubtful accounts (\$628 in 2013 and \$319 in 2012)	327,670	297,055
Inventories:		
Finished goods and work-in-process	258,017	265,017
Raw materials	45,688	48,881
Stores, supplies, and other	8,474	8,776
	312,179	322,674
Deferred income taxes	8,772	8,452
Prepaid expenses and other current assets	33,059	18,185
Assets of discontinued operation	101,393	0
Total current assets	856,618	735,495
Property, plant, and equipment, at cost	986,293	1,070,967
Less accumulated depreciation and amortization	713,762	712,596
Net property, plant, and equipment	272,531	358,371
Prepaid pension cost	14,411	12,710
Deferred income taxes	53,450	55,123
Other assets and deferred charges	53,382	72,007
Intangibles (net of amortization) and goodwill	26,487	30,542
Total assets	\$1,276,879	\$1,264,248
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$132,184	\$119,298
Accrued expenses	70,971	79,061
Dividends payable	10,778	0
Book overdraft	8,748	3,906
Long-term debt, current portion	7,786	4,382
Income taxes payable	14,289	10,024
Liabilities of discontinued operation	666	0
Total current liabilities	245,422	216,671
Long-term debt	364,437	424,407
Other noncurrent liabilities	200,575	220,965
Total liabilities	810,434	862,043
Commitments and contingencies (Note 9)		
Shareholders' equity:		
Common stock and paid-in capital (without par value; authorized shares - 80,000,000;		
issued and outstanding shares - 13,312,122 at June 30, 2013 and 13,417,877 at	139	721
December 31, 2012)		
Accumulated other comprehensive loss		(110,689)
Retained earnings	594,301	512,173
	466,445	402,205

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Total liabilities and shareholders' equity

See accompanying Notes to Consolidated Financial Statements

#### NEWMARKET CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

(in thousands, except share and per-share	Common Sto Paid-in Capi		Accumulate Other		Retained		Total Sharehold	ers'
amounts)	Shares	Amount	Comprehens Loss	sive	Earnings		Equity	
Balance at December 31, 2011	13,404,831	\$64	\$ (98,732	)	\$648,261		\$549,593	
Net income					239,593		239,593	
Other comprehensive loss			(11,957	)			(11,957	)
Ordinary cash dividends (\$3.00 per share)					(40,234	)	(40,234	)
Special cash dividend (\$25.00 per share)					(335,447	)	(335,447	)
Stock-based compensation	13,046	657					657	
Balance at December 31, 2012	13,417,877	721	(110,689	)	512,173		402,205	
Net income					131,845		131,845	
Other comprehensive loss			(17,306	)			(17,306	)
Ordinary cash dividends (\$1.80 per share)					(23,980	)	(23,980	)
Repurchases of common stock	(105,400)	(1,051	)		(25,747	)	(26,798	)
Stock-based compensation	(355)	469			10		479	
Balance at June 30, 2013	13,312,122	\$139	\$ (127,995	)	\$594,301		\$466,445	

See accompanying Notes to Consolidated Financial Statements

#### NEWMARKET CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(in thousands)	Six Months Ende	ed	
(III thousands)	June 30,		
	2013	2012	
Cash and cash equivalents at beginning of year	\$89,129	\$50,370	
Cash flows from operating activities:			
Net income	131,845	121,815	
Adjustments to reconcile net income to cash flows from operating activities:			
Depreciation and amortization	25,884	21,620	
Noncash environmental remediation and dismantling	504	(351	)
Noncash pension benefits expense	9,240	7,620	
Noncash postretirement benefits expense	1,824	1,993	
Noncash foreign exchange loss (gain)	976	(679	)
Deferred income tax expense	2,413	964	
Loss on early extinguishment of debt	0	9,932	
Restricted stock award	476	0	
Unrealized (gain) loss on derivative instruments, net	(8,239	) 1,655	
Working capital changes	(35,496	) (49,565	)
Realized loss on derivative instruments, net	2,464	2,336	
Cash pension benefits contributions	(15,685	) (15,166	)
Cash postretirement benefits contributions	(872	) (968	)
Cash payment for 7.125% senior notes redemption premium	0	(5,345	)
Change in book overdraft	4,842	1,310	
Other, net	2,730	298	
Cash provided from (used in) operating activities	122,906	97,469	
Cash flows from investing activities:			
Capital expenditures	(31,849	) (16,967	)
Deposits for interest rate swap	(7,762	) (12,403	)
Return of deposits for interest rate swap	17,110	9,960	
Payments on settlement of interest rate swap	(2,617	) (2,574	)
Receipts from settlement of interest rate swap	153	238	
Cash provided from (used in) investing activities	(24,965	) (21,746	)
Cash flows from financing activities:			
Net (repayments) borrowings under revolving credit facility	(60,000	) 166,000	
Repayment of 7.125% senior notes	0	(150,000	)
Repayment of Foundry Park I mortgage loan	0	(63,544	)
Net borrowings (repayments) under lines of credit	3,404	(6,425	)
Dividends paid	(23,980	) (20,107	)
Debt issuance costs	(1,145	) (2,369	)
Repurchases of common stock	(26,798	) 0	
Cash provided from (used in) financing activities	(108,519	) (76,445	)
Effect of foreign exchange on cash and cash equivalents	(5,006	) (293	)
Decrease in cash and cash equivalents	(15,584	) (1,015	)
Cash and cash equivalents at end of period	\$73,545	\$49,355	

See accompanying Notes to Consolidated Financial Statements

#### NEWMARKET CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Financial Statement Presentation

In the opinion of management, the accompanying consolidated financial statements of NewMarket Corporation and its subsidiaries contain all necessary adjustments for the fair statement of, in all material respects, our consolidated financial position as of June 30, 2013 and December 31, 2012, the change in our shareholders' equity for the six months ended June 30, 2013 and the year ended December 31, 2012, our consolidated results of operation and comprehensive income for the second quarter and six months ended June 30, 2013 and June 30, 2013 and June 30, 2012. All adjustments are of a normal, recurring nature, unless otherwise disclosed. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the NewMarket Corporation Annual Report on Form 10-K for the year ended December 31, 2012 (2012 Annual Report), as filed with the Securities and Exchange Commission (SEC). The results of operation for the six month period ended June 30, 2013 are not necessarily indicative of the results to be expected for the full year ending December 31, 2013. The December 31, 2012 consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

Unless the context otherwise indicates, all references to "we," "us," "our," the "Company," and "NewMarket" are to NewMark Corporation and its consolidated subsidiaries.

At both June 30, 2013 and December 31, 2012, we had a book overdraft for some of our disbursement cash accounts. A book overdraft represents disbursements that have not cleared the bank accounts at the end of the reporting period. There are no agreements with the same banks to offset the presented balance. We transfer cash on an as-needed basis to fund these items as they clear the bank in subsequent periods.

Prior periods in the Consolidated Statements of Income have been reclassified to reflect the discontinued operations of the real estate development segment resulting from the July 2, 2013 sale of real property by Foundry Park I, LLC (Foundry Park I). Refer to Note 2 for further information. Certain other reclassifications have been made to the accompanying consolidated financial statements to conform to the current presentation.

Cash dividends for the six months ended June 30, 2013 and June 30, 2012 were declared and paid as shown in the table below.

Date Declared	Date Paid	Per Share Amount
February 28, 2013	April 1, 2013	\$0.90
April 25, 2013	July 1, 2013	0.90
February 23, 2012	April 2, 2012	0.75
April 26, 2012	July 2, 2012	0.75
	February 28, 2013 April 25, 2013 February 23, 2012	February 28, 2013April 1, 2013April 25, 2013July 1, 2013February 23, 2012April 2, 2012

#### 2. Discontinued Operations

On July 2, 2013, Foundry Park I completed the sale of its real estate assets for \$143.6 million in cash, which comprised the entire real estate development segment. The operations of the real estate development segment for all periods presented are reported in (Loss) income from operations of discontinued business, net of tax, in the Consolidated Statements of Income as a result of management's decision in the second quarter of 2013 to sell the real estate development business. The net assets of Foundry Park I are classified as held for sale at June 30, 2013.

The major classes of assets and liabilities included in Assets of discontinued operation and Liabilities of discontinued operation on the Consolidated Balance Sheets are classified as current since the transaction was completed within twelve months of the June 30, 2013 balance sheet date and consisted of the following: (in thousands) June 30, 2013 Assets Net property, plant, and equipment \$95,207 Other assets 6,186 Assets of discontinued operation \$101,393 Liabilities Other liabilities \$666 Liabilities of discontinued operation \$666

The components of (loss) income from operations of discontinued business were as follows:

(in thousands)	Second Quarte	Second Quarter Ended June 30,		ded June 30,
	2013	2012	2013	2012
Rental revenue	\$2,858	\$2,858	\$5,716	\$5,716
Cost of rental	1,068	1,068	2,136	2,136
Selling, general, and administrative expenses	1	0	1	1
Interest and financing expenses, net	2,400	590	2,727	1,725
Loss on early extinguishment of debt (Note 4)	0	840	0	840
(Loss) income before income taxes	(611	) 360	852	1,014
Income tax (benefit) expense	(237	) 155	332	409
(Loss) income from operations of discontinued business, net of tax	\$(374	) \$205	\$520	\$605

Interest and financing expenses, net include only amounts directly related to the Foundry Park I mortgage loan agreement (mortgage loan). Other interest and financing expenses have not been allocated to discontinued operations. The Consolidated Statements of Cash Flows summarize the activity of discontinued operations and continuing operations together.

#### 3. Asset Retirement Obligations

Our asset retirement obligations are related primarily to past tetraethyl lead (TEL) operations. The following table illustrates the activity associated with our asset retirement obligations for the six months ended June 30, 2013 and June 30, 2012.

(in thousands)	2013	2012	
Asset retirement obligations, January 1	\$2,800	\$3,297	
Accretion expense	55	82	
Liabilities settled	(368	) (255	)
Changes in expected cash flows and timing	137	109	
Asset retirement obligations, June 30	\$2,624	\$3,233	

### 4. Segment Information

The tables below show our consolidated segment results. The "All other" category includes the operations of the tetraethyl lead business, as well as certain contract manufacturing performed by Ethyl Corporation (Ethyl).

**-** 1 1

Consolidated Revenue by Segment

	Second Qua	rter Ended	Six Months E	nded
	June 30,		June 30,	
(in thousands)	2013	2012	2013	2012
Petroleum additives				
Lubricant additives	\$475,112	\$470,206	\$927,784	\$914,751
Fuel additives	106,227	114,036	211,955	227,183
Total	581,339	584,242	1,139,739	1,141,934
All other	2,440	3,306	3,790	5,435
Consolidated revenue	\$583,779	\$587,548	\$1,143,529	\$1,147,369
Segment Operating Profit				
	Second Qua	rter Ended	Six Months E	nded
	June 30,		June 30,	
(in thousands)	2013	2012	2013	2012
Petroleum additives	\$97,790	\$96,932	\$199,818	\$204,086
All other	183	2,780	(218	) 3,299
Segment operating profit	97,973	99,712	199,600	207,385
Corporate, general, and administrative expenses	(5,189	) (5,498	) (10,405	) (11,003 )
Interest and financing expenses, net	(4,573	) (1,794	) (9,355	) (5,141 )
Gain (loss) on interest rate swap agreement (a)	5,098	(5,726	) 5,775	(3,991)
Loss on early extinguishment of debt (b)	0	(5,871	) 0	(9,092)
Other income, net	570	362	674	1,176
Income from continuing operations before income tax expense	\$93,879	\$81,185	\$186,289	\$179,334

The gain (loss) on interest rate swap agreement represents the change, since the beginning of the reporting period, in the fair value of an interest rate swap which we entered into on June 25, 2009. We are not using hedge

<sup>(a)</sup> accounting to record the interest rate swap, and accordingly, any change in the fair value is immediately recognized in earnings.

In March 2012, we entered into a \$650 million five-year unsecured revolving credit facility which replaced our previous \$300 million unsecured revolving credit facility. During 2012, we used a portion of the \$650 million revolving credit facility to fund the early redemption of all of our then outstanding 7.125% senior notes (7.125% senior notes), as well as to repay the outstanding principal amount on the mortgage loan. As a result, we recognized a loss on early extinguishment of debt of \$6.7 million during the second quarter ended June 30, 2012 and \$9.9 million during the six months ended June 30, 2012. The loss represents accelerated amortization of financing fees associated with the prior revolving credit facility, the 7.125% senior notes, and the mortgage loan, as well as costs associated with redeeming the 7.125% senior notes prior to maturity. Of the loss on early extinguishment of debt,

\$0.8 million for the second quarter of 2012 and first six months of 2012 is included as a component of (loss)

income from operations of discontinued business, net of tax.

Segment Depreciation and Amortization

	Second Quarter Ended		Six Months E	nded
	June 30,	June 30,		
(in thousands)	2013	2012	2013	2012
Petroleum additives	\$10,043	\$9,307	\$19,872	\$18,104
All other and corporate (a)	4,045	1,831	6,012	3,516
Total depreciation and amortization	\$14,088	\$11,138	\$25,884	\$21,620

(a) This amount includes depreciation and amortization expense of Foundry Park I, which was \$3.4 million for the second quarter ended June 30, 2013, \$1.2 million for the second quarter ended June 30, 2012, \$4.7 million for the six months ended June 30, 2013, and \$2.2 million for the six months ended June 30, 2012. These amounts are included in (Loss) income from operations of discontinued business, net of tax, in the Consolidated Statements of Income.

#### 5. Pension Plans and Other Postretirement Benefits

The table below shows cash contributions made during the six months ended June 30, 2013, as well as the remaining cash contributions we expect to make during the year ending December 31, 2013 for both our domestic and foreign pension plans and postretirement benefit plans.

(in thousands)	Actual Cash Contributions for Six Months Ended June 30, 2013	Expected Remaining Cash Contributions for Year Ending December 31, 2013
Domestic plans		
Pension benefits	\$11,297	\$11,297
Postretirement benefits	767	767
Foreign plans		
Pension benefits	4,388	3,271
Postretirement benefits	105	105

The tables below present information on net periodic benefit cost for our pension and postretirement benefit plans.

	Domestic										
	Pension Ber	nefits	Postretiren	nent Benefits							
	Second Quarter Ended June 30,										
(in thousands)	2013	2012	2013	2012							
Service cost	\$2,664	\$2,157	\$499	\$522							
Interest cost	2,383	2,382	681	792							
Expected return on plan assets	(3,617	) (3,301	) (364	) (373	)						
Amortization of prior service cost	4	52	3	3							
Amortization of actuarial net loss	1,801	1,292	0	0							
Net periodic benefit cost	\$3,235	\$2,582	\$819	\$944							

	Domestic Pension Benefits Six Months Ende	d June 30,	Postretirement Benefits			
(in thousands)	2013	2012	2013	2012		
Service cost	\$5,327	\$4,314	\$998	\$1,044		
Interest cost	4,767	4,741	1,363	1,579		
Expected return on plan assets	(7,234	(6,602	) (728	(746		
Amortization of prior service cost	8	105	5	5		
Amortization of actuarial net loss	3,602	2,584	0	0		
Net periodic benefit cost	\$6,470	\$5,142	\$1,638	\$1,882		
-	Foreign					
	Pension Benefits		Postretirement Be	enefits		
	Second Quarter H	Ended June 30,				
(in thousands)	2013	2012	2013	2012		
Service cost	\$1,321	\$1,185	\$8	\$7		
Interest cost	1,324	1,349	26	28		
Expected return on plan assets	(1,686	) (1,526	) 0	0		
Amortization of prior service credit	(2	) (39	) 0	0		
Amortization of transition obligation	0	0	13	13		
Amortization of actuarial net loss	346	277	10	8		
Curtailment loss	133	0	71	0		
Net periodic benefit cost	\$1,436	\$1,246	\$128	\$56		
	Foreign					
	Pension Benefits		Postretirement Be	Postretirement Benefits		
	Six Months Ende	d June 30,				
(in thousands)	2013	2012	2013	2012		
Service cost	\$2,675	\$2,352	\$16	\$14		
Interest cost	2,681	2,682	53	55		
Expected return on plan assets	(3,415	) (3,032	) 0	0		
Amortization of prior service credit	(4	) (77	) 0	0		
Amortization of transition obligation	0	0	26	26		
Amortization of actuarial net loss	700	553	20	16		
Curtailment loss	133	0	71	0		
Net periodic benefit cost	\$2,770	\$2,478	\$186	\$111		

The curtailment loss in the tables above reflects the workforce reduction at our Ethyl Canada facility as a result of the decision to discontinue the production of a fuel additive at this facility.

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## 6. Earnings Per Share

Options and stock-based compensation awards are not included in the computation of diluted earnings per share if the impact on earnings per share would be anti-dilutive. We had 11,585 shares of nonvested restricted stock that were excluded from the calculation of diluted earnings per share for the second quarter and six months ended June 30, 2013 as their effects were anti-dilutive. We had no anti-dilutive options or stock-based compensation awards that were excluded from the calculation of diluted earnings per share for the second quarter and six months ended June 30, 2012.

The nonvested restricted stock is considered a participating security since the stock contains nonforfeitable rights to dividends. As such, we use the two-class method to compute basic and diluted earnings per share. The following table illustrates the earnings allocation method utilized in the calculation of basic and diluted earnings per share from continuing operations.

continuing operations.	crutons.					Six Months June 30,	onths Ended	
(in thousands, except per-share amounts)		201	e 30, 3	2012		2013		2012
Earnings per share from continuing operation	tions							
numerator: Income from continuing operations attribution	utable to							
common shareholders before allocation of		\$64	,384	\$55,06	3	\$131,325		\$121,210
participating securities	U		,	. ,		. ,		. ,
Income from continuing operations alloca	ted to	44		0		105		0
participating securities	- 4 - 1. 1 - 4 -	•••		0		100		Ũ
Income from continuing operations attribution common shareholders after allocation of e		\$64	,340	\$55,06	3	\$131,220		\$121,210
participating securities	unings to	ψUI	,510	ψ55,00	5	ф151 <b>,22</b> 0		φ121 <b>,</b> 210
Earnings per share from continuing operation	tions							
denominator:								
Weighted-average number of shares of co outstanding - basic and diluted	mmon stock	13,303		13,405		13,340		13,405
Earnings per share from continuing operation	tions - basic					<b>*</b> • • • •		
and diluted		\$4.84		\$4.11		\$9.84		\$9.04
7. Intangibles (Net of Amortization) and		r	1.1					
	Identifiable I June 30, 201	-	gibles		Decei	mber 31, 201	2	
	Gross	5			Gross			1.1
(in thousands)	Carrying		Accumul Amortiza		Carry	ing		cumulated nortization
	Amount		AIIIOI11Za	uioii	Amou	unt	AI	noruzation
Amortizing intangible assets	<b>\$01.500</b>		<b>* ~ ~ ~</b>		<b>0</b> 01 (	· ( )	<b>• -</b>	
Formulas and technology	\$91,538		\$77,447		\$91,6			4,762
Contracts	9,593		7,425		9,593			734
Customer bases	6,996		2,646		7,021			400
Trademarks and trade names Goodwill	1,574 4,836		532		1,586 5,002		42	U
Goodwill	4,850 \$114,537		\$88,050		\$114		\$8	34,322
	. ,		,			,		,

All of the intangibles relate to the petroleum additives segment. The change in the gross carrying amount between 2012 and 2013 is due to foreign currency fluctuations. There is no accumulated goodwill impairment.

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Amortization expense was (in millions):	
Second quarter ended June 30, 2013	\$1.8
Six months ended June 30, 2013	3.7
Second quarter ended June 30, 2012	1.8
Six months ended June 30, 2012	3.7

Estimated amortization expense for the remainder of 2013, as well as annual amortization expense related to our intangible assets for the next five years is expected to be (in millions):

2013	\$3.4
2014	6.2
2015	5.8
2016	1.9
2017	0.7
2018	0.7

Generally, we amortize the cost of the customer base intangibles by an accelerated method and the cost of the remaining intangible assets by the straight-line method over their estimated economic lives. We generally amortize contracts over 1.5 to 10 years; customer bases over 20 years; and formulas and technology over 5 to 20 years. Trademarks and trade names are amortized over 10 years.

#### 8. Long-term Debt

(in thousands)	June 30, 2013	December 31, 2012
Senior notes - 4.10% due 2022	\$349,437	\$349,407
Revolving credit facility	15,000	75,000
Lines of credit	7,786	4,382
	372,223	428,789
Current maturities of long-term debt	(7,786) \$364,437	(4,382) \$424,407

At June 30, 2013, we had outstanding senior notes in the aggregate principal amount of \$350 million that bear interest at a fixed rate of 4.10% and are due in 2022 (4.10% senior notes). During March 2013, we registered these 4.10% senior notes under the Securities Act of 1933 and commenced an offer to exchange the previously unregistered 4.10% senior notes that were outstanding at December 31, 2012 for an equal aggregate principal amount. The following table provides information related to the unused portion of our revolving credit facility in effect at June 30, 2013 and December 31, 2012:

(in millions)	June 30, 2013	December 31, 2012
Maximum borrowing capacity under the revolving credit facility	\$650.0	\$650.0
Outstanding borrowings under the revolving credit facility	15.0	75.0
Outstanding letters of credit	3.1	3.1
Unused portion of revolving credit facility	\$631.9	\$571.9

For further information on the outstanding letters of credit, see Note 9. The average interest rate for borrowings under our revolving credit facility was 2.16% during the first six months of 2013 and 1.84% during 2012. We were in compliance with all covenants under our debt agreements at June 30, 2013 and at December 31, 2012.

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### 9. Contractual Commitments and Contingencies

Information on certain contractual commitments and contingencies follows.

#### Litigation

We are involved in legal proceedings that are incidental to our business and include administrative or judicial actions seeking remediation under environmental laws, such as Superfund. Some of these legal proceedings relate to environmental matters and involve governmental authorities. For further information, see "Environmental" below. While it is not possible to predict or determine with certainty the outcome of any legal proceeding, we believe the outcome of any of these proceedings, or all of them combined, will not result in a material adverse effect on our consolidated results of operation, financial condition, or cash flows.

As we previously disclosed, the United States Department of Justice has advised us that it is conducting a review of certain of our foreign business activities in relation to compliance with relevant U.S. economic sanctions programs and anti-corruption laws, as well as certain historical conduct in the domestic U.S. market, and has requested certain information in connection with such review. We are cooperating with the investigation. In connection with such cooperation, we have voluntarily agreed to provide certain information and are conducting an internal review for that purpose.

#### Environmental

In 2000, the Environmental Protection Agency (EPA) named us as a potentially responsible party (PRP) under Superfund law for the clean-up of soil and groundwater contamination at the five grouped disposal sites known as "Sauget Area 2 Sites" in Sauget, Illinois. Without admitting any fact, responsibility, fault, or liability in connection with this site, we are participating with other PRPs in site investigations and feasibility studies. The Sauget Area 2 Sites PRPs received notice of approval from the EPA of the Remedial Investigation report on February 27, 2009, notice of approval of the October 2009 Human Health Risk Assessment on December 17, 2009, and approval of the Feasibility Study (FS) report on April 3, 2013. We have accrued our estimated proportional share of the expenses for the FS, as well as our best estimate of our proportional share of the remediation liability proposed in our ongoing discussions and submissions with the agencies involved. We do not believe there is any additional information available as a basis for revision of the liability that we have established at June 30, 2013. The amount accrued for this site is not material.

The accruals for environmental remediation, dismantling, and decontamination at our most significant environmental remediation sites are shown below. At the former TEL plant site shown in the table below, we have completed significant environmental remediation, although we will be monitoring and treating the site for an extended period. The accruals below have been discounted to present value, and include an inflation factor in the estimate. The remaining environmental liabilities not shown separately below are not discounted.

-	June 30, 2013	December 31, 2012									
	Former TEL	Houston,		Superfund		Former TEL		Houston,		Superfund	
(in millions)	Plant Site,	Texas Plant		Site,		Plant Site,		Texas Plan	t	Site,	
	Louisiana	Site		Louisiana		Louisiana		Site		Louisiana	
Accrual, discounted	\$5.5	\$6.0		\$3.2		\$5.6		\$6.1		\$3.2	
Accrual, undiscounted	6.8	9.1		4.4		6.9		9.3		4.4	
Discount rate for accrual	3 %	3	%	3	%	3	%	3	%	3	%
Expected future											
payments:											
2013	\$0.4	\$0.7		\$0.0							
2014	1.0	0.2		0.0							
2015	0.6	0.2		0.2							
2016	0.6	0.2		0.3							
2017	0.5	0.2		0.3							
Thereafter	3.7	7.6		3.6							

Of the total accrual at the Houston, Texas plant site, \$5.8 million at both June 30, 2013 and December 31, 2012 relates to remediation. Of the total remediation, \$5.6 million at both June 30, 2013 and December 31, 2012 relates to remediation of groundwater and soil.

We accrue for environmental remediation and monitoring activities for which costs can be reasonably estimated and are probable. These estimates are based on an assessment of the site, available clean-up methods, and prior experience in handling remediation. While we believe we are currently adequately accrued for known environmental issues, it is possible that unexpected future costs could have a significant impact on our financial position, results of operation, and cash flows.

Our total accruals for environmental remediation were approximately \$19.4 million at June 30, 2013 and \$19.7 million at December 31, 2012. In addition to the accruals for environmental remediation, we also have accruals for dismantling and decommissioning costs of \$400 thousand at June 30, 2013 and \$500 thousand at December 31, 2012. Letters of Credit and Guarantees

We have agreements with several financial institutions that provide guarantees for certain business activities of our subsidiaries, including performance, insurance, credit, lease, and customs and excise guarantees. The parent company provides guarantees of the subsidiaries' performance under these agreements and also provides a guarantee for repayment of lines of credit for subsidiaries in China and India. Guarantees outstanding under all of these agreements at June 30, 2013 were \$17 million. At June 30, 2013, \$3.1 million of these guarantees were secured by letters of credit, all of which were issued under the \$100 million letter of credit sub-facility of our revolving credit facility. See Note 8 for further information. The letters of credit relate to insurance and performance guarantees. The maximum potential amount of future payments under all other guarantees; however, there is \$7.8 million drawn on lines of credit in China and India, which is recorded in Long-term debt, current portion on the Consolidated Balance Sheets. See Note 8 for further information. We accrue for potential liabilities when a future payment is probable and the range of loss can be reasonably estimated.

Expiration dates of the letters of credit and certain guarantees range from 2013 to 2021. Some of the guarantees have no expiration date. We renew letters of credit as necessary.

#### 10. Derivatives and Hedging Activities

We are exposed to certain risks arising from both our business operations and economic conditions. We primarily manage our exposures to a wide variety of business and operational risks through management of our core business activities.

We manage certain economic risks, including interest rate, liquidity, and credit risks, primarily by managing the amount, sources, and duration of our debt funding, as well as through the use of derivative financial instruments. Specifically, we have entered into interest rate swaps to manage our exposure to interest rate movements. Our foreign operations expose us to fluctuations of foreign exchange rates. These fluctuations may impact the value of our cash receipts and payments as compared to our reporting currency, the U.S. Dollar. To manage this exposure, we sometimes enter into foreign currency forward contracts to minimize currency exposure due to cash flows from foreign operations. There were no such contracts outstanding at June 30, 2013.

Cash Flow Hedge of Interest Rate Risk

In January 2010, we entered into an interest rate swap to manage our exposure to interest rate movements on the mortgage loan and to reduce variability in interest expense. This mortgage loan interest rate swap terminated with the payoff of the mortgage loan on May 1, 2012. Further information on the mortgage loan is in Note 12 of our 2012 Annual Report. We also had an interest rate swap to manage our exposure to interest rate movements on the Foundry Park I construction loan and to add stability to capitalized interest expense. The Foundry Park I construction loan interest rate swap matured on January 1, 2010. Both interest rate swaps were designated and qualified as cash flow hedges. As such, the effective portion of changes in the fair value of the swaps was recorded in accumulated other comprehensive loss and is subsequently being reclassified into earnings in the period that the hedged forecasted transaction affects earnings. Any ineffective portion of changes in the fair value of the swap was recognized immediately in earnings.

The accumulated unrealized loss, net of tax, related to the fair value of the mortgage loan interest rate swap was recorded in accumulated other comprehensive loss in shareholders' equity on the Consolidated Balance Sheets and amounted to \$0 at June 30, 2013 and \$1.7 million at December 31, 2012. Also recorded as a component of

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accumulated other comprehensive loss in shareholders' equity on the Consolidated Balance Sheets is the accumulated loss related to the construction loan interest rate swap of approximately \$2.5 million, net of tax, at both June 30, 2013 and December 31, 2012. Due to the sale of the real estate assets of Foundry Park I, the amount remaining in accumulated other comprehensive loss related to the construction loan interest rate swap is expected to be recognized in the Consolidated Statements of Income in July 2013. See Note 2 for further information on the sale by Foundry Park I.

## Non-designated Hedges

On June 25, 2009, we entered into an interest rate swap with Goldman Sachs in the notional amount of \$97 million and with a maturity date of January 19, 2022 (Goldman Sachs interest rate swap). NewMarket entered into the Goldman Sachs interest rate swap in connection with the termination of a loan application and related rate lock agreement between Foundry Park I and Principal Commercial Funding II, LLC (Principal). When the rate lock agreement was originally executed in 2007, Principal simultaneously entered into an interest rate swap with a third party to hedge Principal's exposure to fluctuation in the ten-year United States Treasury Bond rate. Upon the termination of the rate lock agreement on June 25, 2009, Goldman Sachs both assumed Principal's position with the third party and entered into an offsetting interest rate swap with NewMarket. Under the terms of this interest rate swap, NewMarket is making fixed rate payments at 5.3075% and Goldman Sachs makes variable rate payments based on three-month LIBOR. We have collateralized this exposure through cash deposits posted with Goldman Sachs amounting to \$28.3 million at June 30, 2013 and \$37.7 million at December 31, 2012.

We have made an accounting policy election to not offset derivative fair value amounts with the fair value amounts for the right to reclaim cash collateral under our master netting arrangement. We do not use hedge accounting for the Goldman Sachs interest rate swap, and therefore, immediately recognize any change in the fair value of this derivative financial instrument directly in earnings.

The table below presents the fair value of our derivative financial instruments, as well as their classification on the Consolidated Balance Sheets as of June 30, 2013 and December 31, 2012.

	Asset Derivati	ives		Liability De	erivatives			
	June 30, 2013	December	31, 2012	June 30, 2013		December 31, 2012		
	Balance	Balance		Balance		Balance		
(in thousands)	Sheet Fa	ir ValueSheet	Fair Valu	eSheet	Fair Value	Sheet	Fair Value	
	Location	Location		Location		Location		
Derivatives Not Designated as Hedging Instruments								
Goldman Sachs interest rate swap	\$ (	)	\$0	Accrued expenses and Other noncurrent liabilities	\$ 24,521	Accrued expenses and Other noncurrent liabilities	\$ 32,761	

The total fair value reflected in the table above includes amounts recorded in accrued expenses of approximately \$2.2 million at June 30, 2013 and \$2.3 million at December 31, 2012 for the Goldman Sachs interest rate swap.

The tables below present the effect of our derivative financial instruments on the Consolidated Statements of Income. Effect of Derivative Instruments on the Consolidated Statements of Income Designated Cash Flow Hedges (in thousands)

(in thousands) Derivatives in Cash Flow Hedging Relationship	Amount Recogniz Derivativ (Effectiv	zed in O	CI	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		lat	ed OCI i		Location of Gain (Loss) Recognized in Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Recognize Income of Derivative (Ineffective	n e ve Portion and Excluded from
	Second ( Ended	Quarter			Second ( Ended	Qu	arter			Second Q Ended	uarter
	June 30,				June 30,					June 30,	
	2013	2012		(Loss) income	2013		2012			2013	2012
Mortgage loan interest rate swap	\$ 0	\$ (312	2)	from operations of discontinued business, net of tax	\$ (2,399	)	\$ (344	)		\$ 0	\$0
Construction loan interest rate swap	\$ 0	\$ 0		(Loss) income from operations of discontinued business, net of tax	\$ (22	)	\$ (22	)		\$ 0	\$ 0
	Six Mon	ths Ende	ed		Six Mon	ths	s Ended			Six Month	ns Ended
	June 30,	2012			June 30, 2013		2012			June 30,	2012
	2013	2012		(Loss) income	2013		2012			2013	2012
Mortgage loan interest rate swap	\$ 0	\$ (540	))	from operations of discontinued business, net of tax	\$ (2,726	)	\$ (722	)		\$ 0	\$ 0
Construction loan interest rate swap	\$ 0	\$ 0		(Loss) income from operations of discontinued business, net of tax	\$ (43	)	\$ (43	)		\$0	\$ 0
Effect of Deriv Non-Designate (in thousands)			on	the Consolidated S	tatements	of	f Income				
Derivatives No Hedging Instru	-	ited as	Rec	cation of Gain (Los cognized in ome on Derivatives					Gain (Loss) Recog Derivatives	nized in	

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		Second Qu	arter Ended	Six Months	Ended	
		June 30,		June 30,		
		2013	2012	2013	2012	
Goldman Sachs interest rate swap	Other income (expense), net	\$5,097	\$(5,726)	\$5,775	\$(3,991	)

Credit-risk Related Contingent Features

The agreement we have with our current derivative counterparty contains a provision where we could be declared in default on our derivative obligation if repayment of indebtedness is accelerated by our lender(s) due to our default on the indebtedness.

As of June 30, 2013, the fair value of the derivative in a net liability position related to this agreement, which includes accrued interest but excludes any adjustment for nonperformance risk, was \$24.3 million. We have minimum collateral posting thresholds with the counterparty and have posted cash collateral of \$28.3 million as of June 30, 2013. If required, we could have settled our obligations under the agreement at the termination value of \$24.3 million at June 30, 2013.

11. Other Comprehensive Income (Loss) and Accumulated Other Comprehensive Loss

The balances of, and changes in, the components of accumulated other comprehensive loss, net of tax, consist of the following:

(in thousands)	Pension Plan and Other Postretiremen Benefits		Derivative Instruments		Foreign Currency Translation Adjustments		Marketable Securities		Accumulated Other Comprehens (Loss) Incom	ive
Balance at December 31, 2011	\$(76,416	)	\$(4,736	)	\$(17,944	)	\$364		\$(98,732	)
Other comprehensive income (loss) before reclassifications Amounts reclassified from	(24,291	)	(330	)	7,567		676		(16,378	)
accumulated other comprehensive loss	4,568		893		0		(1,040	)	4,421	
Other comprehensive income (loss)	(19,723	)	563		7,567		(364	)	(11,957	)
Balance at December 31, 2012	(96,139	)	(4,173	)	(10,377	)	0		(110,689	)
Other comprehensive income (loss) before reclassifications	285		0		(22,410	)	0		(22,125	)
Amounts reclassified from accumulated other comprehensive loss	3,127		1,692		0		0		4,819	
Other comprehensive income (loss)	3,412		1,692		(22,410	)	0		(17,306	)
Balance at June 30, 2013	\$(92,727	)	\$(2,481	)	\$(32,787	)	\$0		\$(127,995	)

The following table illustrates the amounts, net of tax, reclassified out of each component of accumulated other comprehensive loss and their location within the respective line items on the Consolidated Statements of Income.

(in thousands)	Amount Reclassified from Accumulated Other Comprehensive Loss						
Accumulated Other Comprehensive Loss Component	Second Qua June 30,	arter Ended	Six Months June 30,	s Ended	Affected Line Item on the Consolidated		
Loss component	2013	2012	2013	2012	Statements of Income		
Pension plans and other postretirement benefits:							
Amortization of prior service cost	\$3	\$6	\$5	\$11	(a)		
Amortization of actuarial net loss	1,362	993	2,725	2,024	(a)		
Settlements and curtailments	378	0	378	0	(a)		
Amortization of transition obligation	9	9	19	19	(a)		
Total pension plans and other postretirement benefits Derivative instruments:	1,752	1,008	3,127	2,054			
Amortization of mortgage loan interest rate swap	1,466	210	1,666	441	(Loss) income from operations of discontinued business, net of tax		
Amortization of construction loan interest rate swap	13	13	26	26	(Loss) income from operations of discontinued business, net of tax		

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Total derivative instruments	1,479	223	1,692	467
Total reclassifications for the period	\$3,231	\$1,231	\$4,819	\$2,521

(a) These components of accumulated other comprehensive loss are included in the computation of net periodic benefit cost. See Note 5 in this Form 10-Q and Note 19 in our 2012 Annual Report for further information.

#### 12. Fair Value Measurements

The following table provides information on assets and liabilities measured at fair value on a recurring basis. No material events occurred during the six months ended June 30, 2013 requiring adjustment to the recognized balances of assets or liabilities which are recorded at fair value on a nonrecurring basis.

of assets of machines which	are recorded at run		curring cubio.		
	Carrying		Fair Value Meas	surements Using	
	Amount in				
	Consolidated	Fair Value	Level 1	Level 2	Level 3
	Balance Sheets				
(in thousands)	June 30, 2013				
Cash and cash equivalents	\$73,545	\$73,545	\$73,545	\$0	\$0
Cash deposit for					
collateralized interest rate	28,347	28,347	28,347	0	0
swap	,	,	,		
Interest rate swap liability	24,521	24,521	0	24,521	0
1 5	,	,		,	
	December 31, 20	012			
Cash and cash equivalents	\$89,129	\$89,129	\$89,129	\$0	\$0
Cash deposit for					
collateralized interest rate	37,694	37,694	37,694	0	0
swap	,	)	)	-	-
Interest rate swap liability	32,761	32,761	0	32,761	0
incorest rate swap naonity	22,701		0	<i>52,7</i> <b>51</b>	0

We determine the fair value of the derivative instruments shown in the table above by using widely-accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each instrument. The analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs.

The fair value of the interest rate swap is determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates derived from observable market interest rate curves. In determining the fair value measurements, we incorporate credit valuation adjustments to appropriately reflect both our nonperformance risk and the counterparties' nonperformance risk.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustment associated with the derivatives utilizes Level 3 inputs. These Level 3 inputs include estimates of current credit spreads to evaluate the likelihood of default by both us and the counterparties to the derivatives. As of June 30, 2013 and December 31, 2012, we have assessed the significance of the impact of the credit valuation adjustment on the overall valuation of our derivatives and have determined that the credit valuation adjustment is not significant to the overall valuation of the derivatives. Accordingly, we have determined that our derivative valuations should be classified in Level 2 of the fair value hierarchy.

We have made an accounting policy election to measure credit risk of any derivative financial instruments subject to master netting agreements on a net basis by counterparty portfolio.

Long-term debt – We record the value of our long-term debt at historical cost. The estimated fair value of our long-term debt is shown in the table below and is based primarily on estimated current rates available to us for debt of the same remaining duration and adjusted for nonperformance risk and credit risk. The estimated fair value is determined by the market standard practice of modeling the contractual cash flows required under the debt instrument and discounting the cash flows back to present value at the appropriate credit-risk adjusted market interest rates. For floating rate debt obligations, we use forward rates, derived from observable market yield curves, to project the expected cash flows we will be required to make under the debt instrument. We then discount those cash flows back to present value at the appropriate credit-risk adjusted as Level 2.

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	June 30, 2013		December 31, 2012		
(in thousands)	Carrying	Fair	Carrying	Fair	
(in mousands)	Amount	Value	Amount	Value	
Long-term debt, including current maturities	\$372,223	\$367,340	\$428,789	\$436,777	

#### 13. Consolidating Financial Information

The 4.10% senior notes are guaranteed on a senior unsecured basis by our existing and future domestic subsidiaries that guarantee our obligations under our revolving credit facility and any of our other indebtedness (Guarantor Subsidiaries). The subsidiary guarantees are joint and several obligations of the Guarantor Subsidiaries. The indenture governing the 4.10% senior notes includes a provision which allows for a Guarantor Subsidiary to be released of its obligations under the subsidiary guarantee under certain conditions. Those conditions include the sale or other disposition of all or substantially all of the Guarantor Subsidiary's assets in compliance with the indenture and the release or discharge of a Guarantor Subsidiary from its obligations as a guarantor under our revolving credit facility and all of our other indebtedness. The Guarantor Subsidiaries and the subsidiaries that do not guarantee the 4.10% senior notes (the Non-Guarantor Subsidiaries) are 100% owned by NewMarket Corporation (the Parent Company). The Guarantor Subsidiaries consist of the following:

Ethyl Corporation	Afton Chemical Corporation
Ethyl Asia Pacific LLC	Afton Chemical Asia Pacific LLC
Ethyl Canada Holdings, Inc.	Afton Chemical Canada Holdings, Inc.
Ethyl Export Corporation	Afton Chemical Japan Holdings, Inc.
Ethyl Interamerica Corporation	Afton Chemical Additives Corporation
Ethyl Ventures, Inc.	NewMarket Services Corporation
Interamerica Terminals Corporation	The Edwin Cooper Corporation
Afton Chemical Intangibles LLC	Old Town LLC
NewMarket Investment Company	NewMarket Development Corporation
Foundry Park I, LLC	Foundry Park II, LLC
Gamble's Hill, LLC	Gamble's Hill Lab, LLC
Gamble's Hill Landing, LLC	Gamble's Hill Third Street, LLC
Gamble's Hill Tredegar, LLC	

We conduct all of our business through and derive essentially all of our income from our subsidiaries. Therefore, our ability to make payments on the 4.10% senior notes or other obligations is dependent on the earnings and the distribution of funds from our subsidiaries.

The following sets forth the Consolidating Statements of Income and Comprehensive Income for the second quarter and six months ended June 30, 2013 and June 30, 2012; Consolidating Balance Sheets as of June 30, 2013 and December 31, 2012; and Condensed Consolidating Statements of Cash Flows for the six months ended June 30, 2013 and June 30, 2012 for the Parent Company, the Guarantor Subsidiaries, and the Non-Guarantor Subsidiaries. The financial information is based on our understanding of the SEC's interpretation and application of Rule 3-10 of the SEC Regulation S-X.

The financial information may not necessarily be indicative of results of operation or financial position had the Guarantor Subsidiaries or Non-Guarantor Subsidiaries operated as independent entities. The Parent Company accounts for investments in these subsidiaries using the equity method.

## NewMarket Corporation and Subsidiaries Consolidating Statements of Income and Comprehensive Income Second Quarter Ended June 30, 2013

(in thousands)	Parent Company		Guarantor Subsidiaries	5	Non-Guaranton Subsidiaries	Total Consolidating Adjustments	Consolidated
Net sales	\$0		\$260,112		\$ 323,667	\$0	\$583,779
Cost of goods sold	0		148,153		266,198	0	414,351
Gross profit	0		111,959		57,469	0	169,428
Selling, general, and administrative expenses	1,780		22,872		15,269	0	39,921
Research, development, and testing expenses	0		24,105		12,324	0	36,429
Operating (loss) profit	(1,780	)	64,982		29,876	0	93,078
Interest and financing expenses, net	4,749		(1,073	)	897	0	4,573
Other income (expense), net	5,119		2		253	0	5,374
(Loss) income from continuing							
operations before income taxes and equity income of subsidiaries	(1,410	)	66,057		29,232	0	93,879
Income tax (benefit) expense	(759	)	22,536		7,718	0	29,495
Equity income of subsidiaries	64,661		0		0	(64,661)	0
Income from continuing operations	64,010		43,521		21,514	(64,661)	64,384
(Loss) income from operations of discontinued business, net of tax	0		(374	)	0	0	(374)
Net income	64,010		43,147		21,514	(64,661)	64,010
Other comprehensive (loss) income	(614	)	1,172		(2,609)	1,437	(614)
Comprehensive income	\$63,396		\$44,319		\$ 18,905	\$(63,224)	\$63,396

## NewMarket Corporation and Subsidiaries Consolidating Statements of Income and Comprehensive Income Second Quarter Ended June 30, 2012

(in thousands)	Parent Company		Guarantor Subsidiaries	Non-Guaranton Subsidiaries	Total Consolidating Adjustments	Consolidate	d
Net sales	\$0		\$225,502	\$ 362,046	\$0 <sup>°</sup>	\$587,548	
Cost of goods sold	0		108,630	315,309	0	423,939	
Gross profit	0		116,872	46,737	0	163,609	
Selling, general, and administrative expenses	1,346		31,139	8,214	0	40,699	
Research, development, and testing expenses	0		21,543	6,923	0	28,466	
Operating (loss) profit	(1,346	)	64,190	31,600	0	94,444	
Interest and financing expenses, net	1,788		(969)	975	0	1,794	
Loss on early extinguishment of debt	5,871		0	0	0	5,871	
Other income (expense), net	(5,701	)	74	33	0	(5,594	)
(Loss) income from continuing							
operations before income taxes and	(14,706	)	65,233	30,658	0	81,185	
equity income of subsidiaries							
Income tax (benefit) expense	(6,053	)	23,857	8,318	0	26,122	
Equity income of subsidiaries	63,921		0	0	(63,921)	0	
Income from continuing operations	55,268		41,376	22,340	(63,921)	55,063	
(Loss) income from operations of discontinued business, net of tax	0		205	0	0	205	
Net income	55,268		41,581	22,340	(63,921)	55,268	
Other comprehensive (loss) income	(9,096	)	(1,622)	(8,052)	9,674	(9,096	)
Comprehensive income	\$46,172		\$39,959	\$ 14,288	\$(54,247)	\$46,172	

### NewMarket Corporation and Subsidiaries Consolidating Statements of Income and Comprehensive Income Six Months Ended June 30, 2013

(in thousands)	Parent Company		Guarantor Subsidiaries		Non-Guaranto Subsidiaries	Total Consolidating Adjustments	Consolidated
Net sales	\$0		\$471,806	9	\$ 671,723	\$0	\$1,143,529
Cost of goods sold	0		250,159		555,535	0	805,694
Gross profit	0		221,647		116,188	0	337,835
Selling, general, and administrative expenses	3,464		44,664		32,734	0	80,862
Research, development, and testing expenses	0		46,057		21,393	0	67,450
Operating (loss) profit	(3,464	)	130,926	(	62,061	0	189,523
Interest and financing expenses, net	9,559		(2,010)	)	1,806	0	9,355
Other income (expense), net	5,819		5	2	297	0	6,121
(Loss) income from continuing							
operations before income taxes and	(7,204	)	132,941	(	60,552	0	186,289
equity income of subsidiaries							
Income tax (benefit) expense	(2,772	)	41,786		15,950	0	54,964
Equity income of subsidiaries	136,277		0	(	0	(136,277 )	0
Income from continuing operations	131,845		91,155	4	44,602	(136,277	131,325
(Loss) income from operations of discontinued business, net of tax	0		520	(	0	0	520
Net income	131,845		91,675	4	44,602	(136,277)	131,845
Other comprehensive (loss) income	(17,306	)	(2,342)		(16,610)	18,952	(17,306)
Comprehensive income	\$114,539	,	\$89,333	·	\$ 27,992	\$(117,325)	\$114,539
-							

### NewMarket Corporation and Subsidiaries Consolidating Statements of Income and Comprehensive Income Six Months Ended June 30, 2012

(in thousands)	Parent Company		Guarantor Subsidiaries	Non-Guaranto Subsidiaries	Total Consolidating Adjustments	Consolidated	
Net sales	\$0		\$451,211	\$ 696,158	\$0 <sup>°</sup>	\$1,147,369	
Cost of goods sold	0		207,806	608,208	0	816,014	
Gross profit	0		243,405	87,950	0	331,355	
Selling, general, and administrative expenses	2,796		58,957	15,853	0	77,606	
Research, development, and testing expenses	0		42,663	13,698	0	56,361	
Operating (loss) profit	(2,796	)	141,785	58,399	0	197,388	
Interest and financing expenses, net	5,165		(2,017)	1,993	0	5,141	
Loss on early extinguishment of debt	9,092		0	0	0	9,092	
Other income (expense), net	(3,957	)	43	93	0	(3,821	)
(Loss) income from continuing							
operations before income taxes and	(21,010	)	143,845	56,499	0	179,334	
equity income of subsidiaries							
Income tax (benefit) expense	(8,637	)	52,727	14,034	0	58,124	
Equity income of subsidiaries	134,188		0	0	(134,188 )	0	
Income from continuing operations	121,815		91,118	42,465	(134,188)	121,210	
(Loss) income from operations of discontinued business, net of tax	0		605	0	0	605	
Net income	121,815		91,723	42,465	(134,188)	121,815	
Other comprehensive (loss) income	(1,011	)	1,156	(3,322)	2,166	(1,011	)
Comprehensive income	\$120,804		\$92,879	\$ 39,143	\$(132,022)	\$120,804	

## NewMarket Corporation and Subsidiaries Consolidating Balance Sheets June 30, 2013

(in thousands)	Parent Company	Guarantor Subsidiaries	Non-Guaranton Subsidiaries	Total Consolidating Adjustments	Consolidated
ASSETS					
Cash and cash equivalents	\$3	\$8,824	\$ 64,718	\$0	\$73,545
Trade and other accounts receivable, net	1,849	128,619	197,202	0	327,670
Amounts due from affiliated companies	0	149,470	26,935	(176,405	) 0
Inventories	0	123,044	189,135	0	312,179
Deferred income taxes	2,581	5,472	719	0	8,772
Prepaid expenses and other current assets	11,005	20,165	1,889	0	33,059
Assets of discontinued operation	0	101,393	0	0	101,393
Total current assets	15,438	536,987	480,598	(176,405	) 856,618
Amounts due from affiliated companies	53,296	100,083	0	(153,379	) 0
Property, plant, and equipment, at cost	0	737,992	248,301	0	986,293
Less accumulated depreciation and	0	576,887	136,875	0	713,762
amortization	0	570,887	130,873	0	/15,702
Net property, plant, and equipment	0	161,105	111,426	0	272,531
Investment in consolidated subsidiaries	925,769	0	0	(925,769	) 0
Prepaid pension cost	0	97	14,314	0	14,411
Deferred income taxes	47,663	0	7,413	(1,626	) 53,450
Other assets and deferred charges	36,477	15,640	1,265	0	53,382
Intangibles (net of amortization) and	0	20,279	6,208	0	26,487
goodwill	0	20,279	0,208	0	20,407
Total assets	\$1,078,643	\$834,191	\$ 621,224	\$(1,257,179	) \$1,276,879
LIABILITIES AND SHAREHOLDERS'					
EQUITY					
Accounts payable	\$5	\$87,697	\$ 44,482	\$0	\$132,184
Accrued expenses	7,825	43,621	19,525	0	70,971
Dividends payable	10,778	0	0	0	10,778
Book overdraft	0	8,748	0	0	8,748
Amounts due to affiliated companies	103,589	54,094	18,722	(176,405	) 0
Long-term debt, current portion	0	0	7,786	0	7,786
Income taxes payable	0	186	14,103	0	14,289
Liabilities of discontinued operation	0	666	0	0	666
Total current liabilities	122,197	195,012	104,618	(176,405	) 245,422
Long-term debt	364,437	0	0	0	364,437
Amounts due to affiliated companies	0	61,322	92,057	(153,379	) 0
Other noncurrent liabilities	125,564	37,216	39,421	(1,626	) 200,575
Total liabilities	612,198	293,550	236,096	(331,410	) 810,434
Shareholders' equity:					
Common stock and paid-in capital	139	388,282	71,322	(459,604	) 139
Accumulated other comprehensive loss	(127,995)	(21,109)	(52,665)	73,774	(127,995)
Retained earnings	594,301	173,468	366,471	(539,939	) 594,301
Total shareholders' equity	466,445	540,641	385,128	(925,769	) 466,445
Total liabilities and shareholders' equity	\$1,078,643	\$834,191	\$ 621,224	\$(1,257,179	) \$1,276,879

NewMarket Corporation and Subsidiaries Consolidating Balance Sheets December 31, 2012

(in thousands)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Total Consolidating Adjustments	Consolidated
ASSETS	¢ 5 001	¢7.202	¢ 76.026	¢ 0.	¢ 00 1 <b>2</b> 0
Cash and cash equivalents	\$5,001	\$7,202	\$ 76,926	\$0 0	\$89,129 207.055
Trade and other accounts receivable, net	4,346	116,865	175,844	0	297,055
Amounts due from affiliated companies	0	142,277	33,282	(175,559	) 0
Inventories	0	125,171	197,503	0	322,674
Deferred income taxes	2,555	5,204	693 1.966	0	8,452
Prepaid expenses and other current assets		16,253	1,866	0	18,185
Total current assets	11,968	412,972	486,114	(175,559	735,495
Amounts due from affiliated companies	58,935	56,326	0	(115,261	0
Property, plant, and equipment, at cost	0	833,352	237,615	0	1,070,967
Less accumulated depreciation and amortization	0	578,183	134,413	0	712,596
Net property, plant, and equipment	0	255,169	103,202	0	358,371
Investment in consolidated subsidiaries	895,029	0	0	(895,029	) 0
Prepaid pension cost	0	0	12,710	0	12,710
Deferred income taxes	53,087	0	8,451	(6,415	55,123
Other assets and deferred charges	46,286	23,670	2,051	0	72,007
Intangibles (net of amortization) and	0	23,784	6,758	0	30,542
goodwill	0	23,784	0,758	0	50,542
Total assets	\$1,065,305	\$771,921	\$ 619,286	\$(1,192,264	\$1,264,248
LIABILITIES AND SHAREHOLDERS'					
EQUITY					
Accounts payable	\$206	\$75,483	\$ 43,609	\$0	\$119,298
Accrued expenses	8,367	51,577	19,117	0	79,061
Book overdraft	0	3,906	0	0	3,906
Amounts due to affiliated companies	91,403	55,437	28,719	(175,559	) 0
Long-term debt, current portion	0	0	4,382	0	4,382
Income taxes payable	0	55	9,969	0	10,024
Total current liabilities	99,976	186,458	105,796	(175,559	216,671
Long-term debt	424,407	0	0	0	424,407
Amounts due to affiliated companies	0	8,024	107,237	(115,261	) 0
Other noncurrent liabilities	138,717	49,280	39,383	(6,415	220,965
Total liabilities	663,100	243,762	252,416	(297,235	862,043
Shareholders' equity:					
Common stock and paid-in capital	721	388,282	71,322	(459,604	) 721
Accumulated other comprehensive loss	(110,689)	(18,767)	(36,055)	54,822	(110,689)
Retained earnings	512,173	158,644	331,603	(490,247	512,173
Total shareholders' equity	402,205	528,159	366,870	(895,029	402,205
Total liabilities and shareholders' equity	\$1,065,305	\$771,921	\$ 619,286	\$(1,192,264	\$1,264,248

### NewMarket Corporation and Subsidiaries Condensed Consolidating Statements of Cash Flows Six Months Ended June 30, 2013

(in thousands)	Parent Company	Company Subsidiaries Subsidiaries Consolidation		Total Consolidating Adjustments	Consolidated				
Cash provided from (used in) operating activities	\$82,216		\$64,706		\$ 24,828		\$(48,844)	\$122,906	
Cash flows from investing activities:									
Capital expenditures	0		(14,257	)	(17,592	)	0	(31,849	)
Deposits for interest rate swap	(7,762	)	0		0		0	(7,762	)
Return of deposits for interest rate swap	17,110		0		0		0	17,110	
Payments on settlement of interest rate swap	(2,617	)	0		0		0	(2,617	)
Receipts from settlement of interest rate swap	153		0		0		0	153	
Cash provided from (used in) investing activities	6,884		(14,257	)	(17,592	)	0	(24,965	)
Cash flows from financing activities: Net borrowings (repayments) under revolving credit facility	(60,000	)	0		0		0	(60,000	)
Net borrowings (repayments) under lines	_		_				_		
of credit	0		0		3,404		0	3,404	
Dividends paid	(23,980	)	(86,585	)	(9,916	)	96,501	(23,980	)
Debt issuance costs	(1,145	)	0		0		0	(1,145	)
Repurchases of common stock	(26,798	)	0		0		0	(26,798	)
Issuance of intercompany note payable, net	0		(4,207	)	4,207		0	0	
Repayment of intercompany note payable, net	5,639		7,763		(13,402	)	0	0	
Financing from affiliated companies	12,186		35,471		0		(47,657)	0	
Cash provided from (used in) financing activities	(94,098	)	(47,558	)	(15,707	)	48,844	(108,519	)
Effect of foreign exchange on cash and cash equivalents	0		(1,269	)	(3,737	)	0	(5,006	)
(Decrease) increase in cash and cash equivalents	(4,998	)	1,622		(12,208	)	0	(15,584	)
Cash and cash equivalents at beginning of year	5,001		7,202		76,926		0	89,129	
Cash and cash equivalents at end of period	\$3		\$8,824		\$ 64,718		\$0	\$73,545	
28									

NewMarket Corporation and Subsidiaries Condensed Consolidating Statements of Cash Flows Six Months Ended June 30, 2012

(in thousands)	Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Total Consolidating Adjustments	Co	Consolidated	
Cash provided from (used in) operating activities	\$(16,902	)	\$142,124		\$ 20,709		\$(48,462)	\$9	97,469	
Cash flows from investing activities:										
Capital expenditures	0		(10,833	)	(6,134	)	0	(10	6,967	)
Deposits for interest rate swap	(12,403	)			0	<i>,</i>	0		2,403	)
Return of deposits for interest rate swap	9,960		0		0		0	9,9	960	
Payments on settlement of interest rate swap	(2,574	)	0		0		0	(2,	,574	)
Receipts from settlement of interest rate swap	238		0		0		0	23	38	
Cash provided from (used in) investing activities	(4,779	)	(10,833	)	(6,134	)	0	(2	1,746	)
Cash flows from financing activities:										
Net borrowings (repayments) under	166,000		0		0		0	16	66,000	
revolving credit facility										
Repayment of 7.125% senior notes	(150,000	)	0		0		0	(1:	50,000	)
Repayment of Foundry Park I mortgage	0		(63,544	)	0		0	(6.	3,544	)
loan Net borrowings (repayments) under lines										
of credit	0		0		(6,425	)	0	(6,	,425	)
Dividends paid	(20,107	)	(75	)	(7,290	)	7,365	(20	0,107	)
Debt issuance costs	(2,369		Ò		0		0		,369	)
Issuance of intercompany note payable,	(63,700	)	64,500		0		(800)	0		
net		)								
Financing from affiliated companies	91,857		(133,754	)	0		41,897	0		
Cash provided from (used in) financing activities	21,681		(132,873	)	(13,715	)	48,462	(70	6,445	)
Effect of foreign exchange on cash and cash equivalents	0		(9	)	(284	)	0	(29	.93	)
(Decrease) increase in cash and cash equivalents	0		(1,591	)	576		0	(1,	,015	)
Cash and cash equivalents at beginning of year	17		9,653		40,700		0	50	),370	
Cash and cash equivalents at end of period	\$17		\$8,062		\$ 41,276		\$0	\$4	49,355	

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operation Forward-Looking Statements

The following discussion contains forward-looking statements about future events and expectations within the meaning of the Private Securities Litigation Reform Act of 1995. We have based these forward-looking statements on our current expectations and projections about future results. When we use words in this document such as "anticipates," "intends," "plans," "believes," "estimates," "projects," "expects," "should," "could," "may," "will," and similar expressions, w identify forward-looking statements. Examples of forward-looking statements include, but are not limited to, statements we make regarding future prospects of growth in the petroleum additives market, other trends in the petroleum additives market, our ability to maintain or increase our market share, and our future capital expenditure levels.

We believe our forward-looking statements are based on reasonable expectations and assumptions, within the bounds of what we know about our business and operations. However, we offer no assurance that actual results will not differ materially from our expectations due to uncertainties and factors that are difficult to predict and beyond our control. Factors that could cause actual results to differ materially from expectations include, but are not limited to, availability of raw materials and transportation systems; supply disruptions at single-sourced facilities; ability to respond effectively to technological changes in our industry; failure to protect our intellectual property rights; hazards common to chemical businesses; occurrence or threat of extraordinary events, including natural disasters and terrorist attacks; competition from other manufacturers; sudden or sharp raw materials price increases; gain or loss of significant customers; risks related to operating outside of the United States; the impact of fluctuations in foreign exchange rates; political, economic, and regulatory factors concerning our products; future governmental regulation; resolution of environmental liabilities or legal proceedings; inability to complete future acquisitions or successfully integrate future acquisitions into our business; and other factors detailed from time to time in the reports that NewMarket files with the Securities and Exchange Commission, including the risk factors in Item 1A. "Risk Factors" of our 2012 Annual Report, which is available to shareholders upon request and in Item 1A. "Risk Factors" of this Form 10-Q. You should keep in mind that any forward-looking statement made by us in this discussion or elsewhere speaks only as of the date on which we make it. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the forward-looking statements in this discussion after the date hereof, except as may be required by law. In light of these risks and uncertainties, any forward-looking statement made in this discussion or elsewhere might not occur.

#### Overview

Our business performed well during the first half of 2013, despite the slow pace of the worldwide economic recovery. In many respects, the first half of 2013 was very similar to the first half of 2012. Revenue and product shipments were substantially unchanged. During the first half of 2013, we had higher spending in research, development, and testing, as well as selling, general, and administrative expenses in support of our business. Our net income and income taxes benefited from the reinstatement of the research and development tax credit for 2012 and 2013 in January of this year. In addition, our cash flow generation was sufficient to fund operations, including increased working capital needs. We continue to run our business for the long-run with the goal of helping our customers succeed in their marketplaces. On July 2, 2013, Foundry Park I completed the sale of its real estate assets for \$143.6 million in cash, which comprised the entire real estate development segment. The operations of the real estate development segment are reported as discontinued operations for all periods presented in the Consolidated Statements of Income. Also of note during the first half of 2013 was our repurchase of \$26.8 million of our common stock, as well as the reduction of outstanding debt by \$56.6 million.

During March 2013, we registered, under the Securities Act of 1933, our previously unregistered 4.10% senior notes, which we issued in December 2012, and commenced an offer to exchange the outstanding unregistered notes for an equal aggregate principal amount of the registered 4.10% senior notes.

Results of Operation Revenue

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Our consolidated revenue for the second quarter 2013 totaled \$583.8 million, representing a decrease of approximately 0.6% from the second quarter 2012 level of \$587.6 million. Six months 2013 consolidated revenue was \$1.1 billion which was a decrease of 0.3% from the six months 2012 level. The following table shows revenue by segment and product line.

	Second Quarter June 30,	r Ended	Six Months En June 30,	led	
(in millions)	2013	2012	2013	2012	
Petroleum additives					
Lubricant additives	\$475.1	\$470.2	\$927.8	\$914.7	
Fuel additives	106.2	114.0	211.9	227.2	
Total	581.3	584.2	1,139.7	1,141.9	
All other	2.5	3.4	3.8	5.5	
Consolidated revenue	\$583.8	\$587.6	\$1,143.5	\$1,147.4	

#### Petroleum Additives Segment

The primary regions in which we operate include North America, Latin America, Asia Pacific, and the Europe/Middle East/Africa/India (EMEAI). The percentage of revenue generated in the regions remains fairly consistent when comparing the first six months 2013 with the first six months 2012, as well as with prior year periods. In addition, the percentage of lubricant additives sales and fuel additives sales is also substantially consistent between periods. Petroleum additives net sales for the second quarter 2013 of \$581.3 million decreased \$2.9 million, or approximately 0.5%, from \$584.2 million for the second quarter 2012. From a regional perspective, EMEAI reflected increased revenue when comparing the two second quarter periods, while the remaining regions were lower for second quarter 2013 as compared to second quarter 2012. Each of these changes within regions was relatively minor. The small decrease in revenue when comparing the two second quarter periods resulted primarily from a reduction in selling prices and an unfavorable foreign currency impact, as well as lower shipments of fuel additives. These factors were substantially offset by a favorable increase of shipments of lubricant additives. Overall, petroleum additives product shipments were substantially even between the two years, increasing 1% when comparing the two second quarter periods. Product shipments in all regions, except Latin America, were slightly higher. When comparing the two second quarter periods, the U.S. Dollar strengthened against the British Pound Sterling (Pound) and the Japanese Yen (Yen), resulting in an unfavorable foreign currency impact on revenue primarily from the impact of the Yen. The European Union Euro (Euro) was substantially unchanged between the two second quarter periods. Petroleum additives net sales for six months 2013 of \$1.1 billion were approximately 0.2% lower than six months 2012. Regionally, EMEAI and Asia Pacific experienced increased revenue and shipments when comparing six months 2013 and six months 2012, while revenues and shipments in North America and Latin America were lower. Similar to the second quarter periods, the decrease between the two six months periods reflects lower shipments of fuel additives products, the impact from lower selling prices, and an unfavorable foreign currency impact. Substantially offsetting these unfavorable factors was an increase in shipments of lubricant additives. Overall, product shipments for six months 2013 increased 0.5% from six months 2012 levels. When comparing the two six months periods, the U.S. Dollar strengthened against the Pound and Yen, resulting in an unfavorable foreign currency impact on revenue, mostly from the Yen. Similar to the second quarter comparison, the Euro was substantially unchanged when comparing the two six months periods.

The table below details the approximate components of the decrease between the second quarter and six months of the 2013 and 2012 periods.

(in millions)	Second Quarter	Six Months
Period ended June 30, 2012	\$584.2	\$1,141.9