

MONEY CENTERS OF AMERICA, INC.
Form 10-Q
August 19, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 000-49723

Money Centers of America, Inc.
(Exact Name of Small Business Issuer as Specified in its Charter)

Delaware
(State or Other Jurisdiction of Incorporation or Organization)

23-2929364
(I.R.S. Employer Identification No.)

700 South Henderson Road, Suite 325, King of Prussia, PA 19406
(Address of Principal Executive Offices)

(610) 354-8888
(Issuer's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One)

Large Accelerated Filer Yes ☐ No ☐

Accelerated Filer Yes ☐ No ☐

Non-Accelerated Filer Yes ☐ No ☐

Smaller Reporting Company Yes ☒ No ☐

Edgar Filing: MONEY CENTERS OF AMERICA, INC. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of August 19, 2008 31,751,832 shares of the registrant's common stock, par value \$0.01 per share, were issued and outstanding.

MONEY CENTERS OF AMERICA, INC.
 QUARTERLY PERIOD ENDED JUNE 30, 2008
 INDEX TO FORM 10-Q

	PAGE NO.
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Consolidated Balance Sheets at June 30, 2008 (unaudited) and December 31, 2007 (audited)	1
Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2008 and 2007 (unaudited)	
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2008 and 2007 (unaudited)	
Notes to Consolidated Financial Statements (Unaudited)	4
Item 2. Management's Discussion and Analysis or Plan of Operation	17
Item 3. Quantitative and Qualitative Disclosures about Market Risk	24
Item 4T. Controls and Procedures	24
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	25
Item 2. Changes in Securities and Use of Proceeds	25
Item 3. Defaults Upon Senior Securities	25
Item 4. Submission of Matters to a Vote of Security Holders	25
Item 4T. Submission of Matters to a Vote of Security Holders	25
Item 5. Other Information	25
Item 6. Exhibits	26
Signatures	

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

ASSETS

	June 30, 2008 (Unaudited)	December 31, 2007
Current assets:		
Restricted cash	\$ 827,081	\$ 2,527,631
Accounts receivable	16,978	15,140
Prepaid expenses and other current assets	520,302	373,913
Total current assets	1,364,361	2,916,684
Property and equipment, net	712,881	812,832
Other assets:		
Intangible assets, net	1,560,347	1,320,175
Deferred financing costs, net	283,131	568,772
Deposits	55,397	55,397
Total other assets	1,898,875	1,944,344
Total assets	\$ 3,976,117	\$ 5,673,860

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current liabilities:		
Accounts payable	\$ 672,962	\$ 486,964
Deferred revenue	722,655	360,000
Accrued interest	106,722	112,377
Accrued expenses	908,151	791,976
Settlement Liabilities	454,870	-
Sales tax payable	3,023	-
Current portion of capital lease	132,671	125,720
Notes payable	2,501,940	2,504,190
Notes payable, related party	5,040,864	-
Lines of credit	422,253	2,474,219
Due to officer	413,331	195,125
Commissions payable	631,129	638,825
Total current liabilities	12,010,571	7,689,396
Long-term liabilities:		
Capital lease, net of current portion	459,423	522,581
Note payable, related party	-	5,040,864
Total long-term liabilities	459,423	5,563,445
Total Liabilities	12,469,994	13,252,841

Stockholders' Deficit:

Preferred stock; \$.001 par value, 20,000,000 shares authorized

none issued and outstanding

- -

Common stock; \$.01 par value, 150,000,000 shares authorized

31,751,832 shares issued and outstanding

317,518 317,518

Additional paid-in capital

16,691,568 16,503,838

Accumulated deficit

(25,502,963) (24,400,337)

Total stockholders' deficit

(8,493,877) (7,578,981)

Total liabilities and stockholders' deficit

\$ 3,976,117 \$ 5,673,860

See accompanying notes to unaudited consolidated
financial statements.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2008	2007	2008	2007
Revenues	\$ 2,264,315	\$ 2,209,754	\$ 4,651,503	\$ 4,379,436
Cost of revenues	1,890,943	1,729,438	3,798,002	3,432,656
Gross profit	373,372	480,316	853,501	946,780
Operating expenses:				
Selling, general and administrative expenses (includes equity compensation of \$187,730 and \$620,995 for the six months ended June 30, 2008 and 2007 respectively)	793,217	467,879	1,442,194	1,581,258
Depreciation and amortization	215,132	223,172	435,396	445,704
Total operating loss	(634,977)	(210,735)	(1,024,089)	(1,080,182)
Other income (expenses):				
Interest income	6,778	4,766	12,783	9,152
Interest expense	(345,640)	(360,661)	(712,835)	(728,780)
Total interest expense, net	(338,862)	(355,895)	(700,052)	(719,628)
Other income	7,500	6,837	7,500	16,625
Gain on sale of equipment	9,954	-	9,954	-
Gain on settlement of liabilities	604,062	-	604,062	-
Total other income	621,516	6,837	621,516	16,625
Net loss	\$ (352,323)	\$ (559,793)	\$ (1,102,625)	\$ (1,783,185)
Net loss per common share - basic and diluted	\$ (0.01)	\$ (0.02)	\$ (0.03)	\$ (0.06)
Weighted Average Common Shares Outstanding				
-Basic and diluted	31,751,832	30,769,853	31,751,832	30,704,190

See accompanying notes to unaudited consolidated financial statements.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Six Months Ended June 30,	
	2008	2007
Cash flows from operating activities:		
Net loss	\$ (1,102,625)	\$ (1,783,185)
Adjustments used to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	435,396	445,704
Carrying value of equipment sold	(9,546)	
Gain on settlement of liabilities	604,062	-
Issuance of warrants for services	127,770	-
Issuance of common stock for services	-	990
Issuance of stock options for services and stock options vested	59,960	620,005
Changes in operating assets and liabilities:		
Increase (decrease) in:		
Accounts payable	185,998	(11,104)
Accrued interest	(5,655)	36,923
Accrued expenses	361,175	(16,421)
Settlement liabilities	454,870	-
Sales tax payable	3,023	-
Deferred revenue	362,655	-
Commissions payable	(7,696)	(36,554)
(Increase) decrease in:		
Prepaid expenses and other current assets	(146,389)	(15,850)
Accounts receivable	(1,838)	11,930
Net cash provided by (used in) operating activities	1,321,160	(747,562)
Cash flows from investing activities:		
Purchases of property and equipment	(58,307)	(30,572)
Cash paid for acquisition and intangible assets	(241,625)	(136,958)
Cash received from sale of equipment	19,500	-
Net cash used in investing activities	(280,432)	(167,530)
Cash flows from financing activities:		
Net change in lines of credit	(2,656,028)	(607,777)
Payments on capital lease obligations	(56,206)	-
Advances to officer	(26,794)	(59,317)
Proceeds from notes payable	-	81,329
Payments on notes payable	(2,250)	(15,696)
Exercise of stock options and warrants	-	5,454
Net cash used in financing activities	(2,741,278)	(596,007)
NET DECREASE IN CASH	(1,700,550)	(1,511,099)

Edgar Filing: MONEY CENTERS OF AMERICA, INC. - Form 10-Q

CASH, beginning of period	2,527,631	4,619,383
CASH, end of period	\$ 827,081	\$ 3,108,284
Supplemental disclosure of cash flow information:		
Cash paid during the period for interest	\$ 712,835	\$ 728,780
Cash paid during the period for taxes	\$ 86,275	\$ 76,586
Supplemental disclosure on non-cash investing and financing activities:		
Reduction of loan payable officer in exchange for related accrual	\$ 245,000	\$ 175,000

See accompanying notes to unaudited consolidated
financial statements.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Money Centers of America Inc. (the "Company" or "MCA"), a Delaware corporation, was incorporated in October 1997. The Company is a single source provider of outsourced cash access services, OnSwitch TM Transaction Management System, and the Omni Network TM. The Company has combined advanced technology with personalized customer services to deliver ATM, Credit Card Advance, POS Debit, Check Cashing Services, CreditPlus (outsourced marker services), cash access host program, customer data sharing and merchant card processing.

(A) Basis of Presentation

The unaudited consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP"). The unaudited consolidated financial statements include the accounts of the Company and its subsidiaries. The Company and its subsidiaries have fiscal years ending on December 31.

(B) Principles of Consolidation

The Company consolidates its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

(C) Use of Estimates

In preparing financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the periods presented. Actual results may differ from these estimates.

Significant estimates during 2008 and 2007 include depreciable lives on equipment, the valuation of stock options granted for services, the value of warrants issued in connection with debt related financing, valuation of intangible assets not having finite lives and the valuation allowance for deferred tax assets since the Company had continuing operating losses.

(D) Reclassification

Certain prior periods balances have been reclassified to conform to the current period's financial statement presentation. These reclassifications had no impact on previously reported results of operations or stockholders' deficit.

(E) Cash and Cash Equivalents and Compensating Balances

For purposes of the statements of cash flows, the Company considers all highly liquid investments with an original maturity date of three months or less to be cash equivalents.

The Company minimizes its credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. The balance exceeded the federally insured limit by \$2,149,771 and \$3,466,785 at June 30, 2008 and December 31, 2007, respectively. In addition, the Company maintains a significant amount of cash at each of the casinos. Management believes that the Company has controls in place to safeguard these on-hand amounts, and that no significant credit risk exists with respect to cash.

Additionally, the Company had \$30,000 maintained under a compensating balance agreement. The \$30,000 is retained due to potential dishonorment of bad checks that are unforeseen. There is an informal agreement between our bank and our lender that requires this compensating balance agreement.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(F) Restricted Cash

Restricted cash is the balance of cash that is in the Company's bank accounts and network that is used as collateral for our asset based lender (See Note 3). The Company does not have access to this cash unless there is an amount over and above the required amount of collateral. In order to pay operating expenses, the Company requests that the asset based lender transfer funds into the Company's unrestricted cash accounts. The restricted cash balance was \$827,081 and \$2,527,631 at June 30, 2008 and December 31, 2007, respectively.

(G) Accounts Receivable

Accounts receivable arise primarily from ATM, credit card advances and check cashing services provided at casino locations. Concentration of credit risk related to ATM and credit card advances are limited to the processors who remit the cash advanced back to the Company along with the Company's allocable share of fees earned. The Company believes these processors are financially stable and no significant credit risk exists with respect to accounts receivable arising from credit card advances. Accordingly, no allowance was considered necessary at June 30, 2008 and December 31, 2007.

(H) Equipment

Equipment is stated at cost, less accumulated depreciation. Expenditures for maintenance and repairs are charged to expense as incurred. Equipment consists primarily of cash access devices and computer equipment. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which ranges from five to seven years.

(I) Long Lived Assets

The Company accounts for long-lived assets in accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell the asset. There were no impairment charges taken during the periods ended June 30, 2008 and December 31, 2007.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(J) Intangibles and Related Impairment

Based on the discounted estimated cash flows of the Company over the remaining amortization period, the Company's carrying values of the assets would be reduced to their estimated fair values. Goodwill is assumed to have an indefinite life pursuant to statement of Financial Accounting Standards No. SFAS 142, "Goodwill and Other Intangible Assets" and accordingly is not amortized but subject to periodic impairment tests. Acquired contract rights are considered to have a finite life, pursuant to SFAS 142, to be amortized over the period the asset is expected to contribute to future cash flows. The Company expects the period to be 1 to 4 years. The contract rights will also be subject to periodic impairment tests.

(K) Internal Use Software and Website Development Costs

The Company has adopted the provisions of AICPA Statement of Position ("SOP") 98-1, "Accounting for the Costs of Software Developed or Obtained for Internal Use", and Emerging Issues Task Force ("EITF") Consensus #00-2. "Accounting for Website Development Costs." The type of costs incurred by the Company in developing its internal use software and Website include, but are not limited to payroll-related costs (e.g. fringe benefits) for employees who devote time to the internal use computer software or Website project, consulting fees, the price of computer software purchased from third parties and travel expenses incurred by employees or consultants in their duties directly associated with developing the software. These costs are either expensed or capitalized depending on the type of cost and the stage of development of the software and Website.

The Company makes ongoing evaluations of the recoverability of its capitalized internal use software and Web site by comparing the amount capitalized for each module or component of software to their estimated net realizable values. If such evaluations indicate that the unamortized costs exceed the net realizable values, the Company writes off the amount by which the unamortized costs exceed the net realizable values. At June 30, 2008 and 2007, no such write-offs were required.

At June 30, 2008, the net book value of capitalized software was \$1,396,722. Amortization expense for the periods ended June 30, 2008 and 2007 was \$1,452 and \$3,363, respectively.

(L) Deferred Financing Costs

Deferred financing costs are capitalized and amortized over the term of the related debt. At June 30, 2008, the gross amount of deferred financing costs was \$1,299,183 and related accumulated amortization was \$1,016,051. At June 30, 2008 the Company reflects in the accompanying consolidated balance sheet net deferred financing costs of \$283,131. Amortization of deferred financing costs was \$285,641 and \$289,821 at June 30, 2008 and 2007, respectively.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(M) Revenue Recognition

The Company follows the guidance of the Securities and Exchange Commission's Staff Accounting Bulletin No. 104 for revenue recognition. In general, the Company records revenue when persuasive evidence of an arrangement exists, services have been rendered or product delivery has occurred, the sales price to the customer is fixed or determinable, and collectability is reasonably assured. The following policies reflect specific criteria for the various revenue streams of the Company:

(1) ATM's and Credit Cards

Fees earned from ATM and credit card advances are recorded on the date of transaction.

(2) Check Cashing

Revenue is recorded from fees on check cashing services on the date the check is cashed. If a customer's check is returned by the bank on which it is drawn, the full amount of the check is charged as bad debt loss. The check is subsequently resubmitted to the bank for payment. If the bank honors it, the amount of the check is recognized as a negative bad debt expense. Based on the quick turnaround of the check being returned by the bank on which it is drawn and the resubmission to the bank for payment, the Company feels this method approximates the allowance method, which is a Generally Accepted Accounting Principle. Based upon past history no allowance was considered necessary at June 30, 2008 and 2007, respectively.

(3) Deferred Revenue

In December 2007, the Company licensed its internally developed transaction management system, OnSwitch™, to a customer. The Company has received deposits of \$915,705 of which \$722,655 are recorded as deferred revenue until the software is fully installed and operational, and \$193,050 has been recorded as revenue from Hardware for equipment sold to the customer. The Company expects to recognize the remaining deferred revenue in the third quarter of 2008.

(N) Cost of Revenues

The cost of revenues primarily includes commissions paid, non management wages, employee benefits, bad debts, rents paid to contract lessors, transaction processing costs, cash replenishment fees, non-capitalizable operating lease fees for ATM's and repairs and maintenance of ATM's.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(O) Advertising

In accordance with Accounting Standards Executive Committee Statement of Position 93-7, ("SOP 93-7") costs incurred for producing and communicating advertising of the Company, are charged to operations as incurred. Advertising expense for the periods ended June 30, 2008 and 2007 were \$8,217 and \$20,249, respectively.

(P) Income Taxes

The Company accounts for income taxes under the Financial Accounting Standards No. 109 "Accounting for Income Taxes" ("Statement 109"). Under Statement 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under Statement 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period, which includes the enactment date.

(Q) Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosures of information about the fair value of certain financial instruments for which it is practicable to estimate the value. For purpose of this disclosure, the fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation.

The carrying amounts of the Company's short-term financial instruments, including accounts receivable, accounts payable and accrued expenses, commissions payable, notes payable, convertible notes payable, net of debt discount, line of credit and due to related party approximate fair value due to the relatively short period to maturity for these instruments.

(R) Earnings per Share

In accordance with Statement of Financial Accounting Standards No. 128, "Earnings per Share", basic earnings per share is computed by dividing the net income (loss) less preferred dividends for the period by the weighted average number of shares outstanding. Diluted earnings per share is computed by dividing net income (loss) less preferred dividends by the weighted average number of shares outstanding including the effect of share equivalents. Common share equivalents consist of shares issuable upon the exercise of certain common stock purchase warrants, stock options, and convertible preferred stock. The Company has excluded these common share equivalents from its computation of earnings per share due to their antidilutive effect as the Company has reflected a net loss at June 30, 2008 and 2007, respectively. Accordingly, the basic and diluted EPS are the same.

At June 30, 2008 and 2007 there were 12,938,280 and 13,090,780 shares of issuable common stock underlying the options, warrants and convertible debt securities, respectively.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIEScontinued

The following table summarizes all common stock equivalents outstanding at June 30, 2008 and 2007, respectively.

	2008	2007
Common stock options	9,318,280	9,013,280
Common stock warrants	3,620,000	4,077,500
Convertible notes payable	-	-
Total Common Stock Equivalents	12,938,280	13,090,780

(S) Stock Based Compensation

The Company applies the provisions of SFAS No. 123(R), "Share-Based Payment," under the modified prospective method. SFAS No. 123(R) eliminates accounting for share-based compensation transactions using the intrinsic value method prescribed under APB Opinion No. 25 "Accounting for Stock Issued to Employees," and requires instead that such transactions be accounted for using a fair-value-based method. Under the modified prospective method, the Company is required to recognize compensation cost for share-based payment to employees based on their grant date fair value from the beginning of the fiscal period in which the recognition provisions are first applied.

During the first six months of 2008 and 2007, the Company granted 400,000 and 1,265,000 options, respectively to employees and directors that were accounted for pursuant to SFAS No. 123(R).

During the first six months of 2008 and 2007, the Company granted 0 and 900,000 warrants, respectively to non-employees that were accounted for pursuant to SFAS No. 123(R) and 123.

See detailed discussion of stock based compensation in Note 7.

2. UNAUDITED INTERIM INFORMATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial statements and pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The accompanying unaudited consolidated financial statements for the interim periods reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the unaudited consolidated financial position, operating results and cash flows for the periods presented. These unaudited consolidated financial statements should be read in conjunction with the financial statements and related footnotes for the year ended December 31, 2007 and notes thereto contained in the annual report on Form 10-KSB as filed with the Securities and Exchange Commission. The results of operations for the six months ended June 30, 2008 are not necessarily indicative of the results for the full year ending December 31, 2008.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

3. NOTES PAYABLE

Notes payable at June 30, 2008 and December 31, 2007 consisted of the following:

	June 30, 2008	December 31, 2007
In December 2006 the Company borrowed an aggregate \$4,750,000 from a related party, Baena Advisors, LLC ("Baena"), evidenced by a promissory note. Baena is owned by Sean Wolfington, the brother of our Chief Executive Officer and Chairman. Interest on the note is payable monthly and bears interest at 30-day LIBOR plus 13% per annum. In April 2007, the Lender paid off a bridge loan in the amount of \$290,864 which included principal and all accrued interest, and added it to the principal amount of this note. Monthly payments consist of interest only with the full amount of the note due on February 28, 2009.	\$ 5,040,864	5,040,864
In December 2006 the Company borrowed an aggregate \$2,525,000 from Mercantile Capital, LLP, as evidenced by a promissory note. Interest on the note is payable monthly and bears interest at a rate of 12.75% per annum. Monthly payments consist of interest only with the full amount of the note due on December 31, 2008.	2,498,190	2,498,190
In June 2007 the Company borrowed \$9,000 from a family member of our chief executive officer. The note bears interest at 8% per annum and is payable monthly, beginning June 1, 2007.	3,750	6,000
Total Notes Payable	\$ 7,542,804	\$ 7,545,054

At June 30, 2008, the Company had the following outstanding accrued interest payable for all debt instruments:

Interest accrued on Notes Payable and Lines of Credit	\$ 102,619
Interest accrued on non convertible related note	4,103
Total accrued interest payable, Convertible notes	\$ 106,722

4. CAPITAL LEASES

During the third quarter of 2007, the Company refinanced its outstanding capital leases with its ATM machine lender. Obligations under capital lease of \$692,883 are now payable in sixty monthly installments of \$15,000 beginning July 2007. The imputed interest rate on this lease refinance is 10.81%

Capital lease obligations at June 30, 2008 and December 31, 2007 consisted of the following:

	June 30, 2008	December 31, 2007
Obligation under capital lease, imputed interest rate at 10.81%; due June 2012; collateralized by equipment	\$ 592,094	648,301
Less: current maturities	(132,671)	(125,720)
	\$ 459,423	522,581

Long term obligation, net of current
portion

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

5. DUE TO OFFICER

During the first quarter of 2008, the Company issued a note to its CEO totaling \$245,000. The note was issued in payment of the CEO's 2007 guaranteed bonus of \$175,000 and \$70,000 of wages our CEO deferred in 2007. This loan bears interest at 30-day LIBOR plus 11% per annum, is unsecured and due on demand. Previously issued loans from our CEO bear interest at 10% per annum, are unsecured and due on demand. The outstanding principal and related accrued interest balance at June 30, 2008 was \$417,434. Of the total, \$4,103 represented accrued interest payable. Interest is payable monthly and the total interest of \$4,103 accrued at June 30, 2008 represents one months interest.

6. LINES OF CREDIT

Lines of credit at June 30, 2008 consisted of the following:

	June 30, 2008	December 31, 2007
Line of credit, interest is payable monthly at 9% per annum, the line is unsecured and due on demand. This line has been established with one of the Company's casino customers. This line is currently being disputed and there has been an interim reward issued. See Note 8 (4) and Note 12.	\$ -	\$ 922,827
Line of credit, non-interest bearing, the line is unsecured and due on demand. This line has been established with one of our casino customers.	422,253	761,175
Line of credit, the line is unsecured and due on demand. The Company pays a fixed stated amount of interest totaling \$1,000 per month. The payments are recorded and charged to interest expense. This line has been established with one of our casino customers. At June 30, 2008, the Company had recorded related accrued interest payable of \$1,000 in connection with this line of credit.	-	790,217
Total Lines of Credit	\$ 422,253	\$ 2,474,219

7. STOCKHOLDERS' DEFICIT

Six Months Ended June 30, 2008

(A) Common Stock Issuances

(1) Cash

None

(2) Services

None

(3)

Exercise of Options/Warrants

None

11

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(B) Accrued Penalty Shares

At June 30, 2008, pursuant to the terms of a prior common stock offering with registration rights, the Company has accrued penalties in the amount of 142,500 shares with respect to a delay in registering shares sold in a prior common stock offering. The Company has valued these shares at \$81,048 based on the quoted closing trading price every two weeks when the penalty accrued. The fair value of the penalty has been recorded as a component of accrued expenses.

(C) Stock Options

The Company follows SFAS No. 123(R) for all share based payment awards. The fair value of each option or warrant granted is estimated on the date of grant using the Black-Scholes option pricing model. The following is a summary of all stock option and warrant activity with employees and non-employees during the first two quarters of 2008:

(1) Option Grants

In April 2008, 400,000 options at an exercise price of \$0.01 per share were issued to our non-employee directors according to their compensation arrangements. The Company valued these shares using the Black-Scholes valuation model at \$59,960 and accordingly booked a non-cash compensation expense in the same amount.

(2) Options/ Warrants Exercised

None

(3) Option Forfeitures

None

(4) Weighted Average Assumptions for 2008 Option Grants

None

Employee stock option activity for the six months ended June 30, 2008 are summarized as follows:

	Number of Shares	Weighted Average Exercise Price
Outstanding at December 31, 2007	8,918,280	\$ 0.12
Granted	400,000	0.01
Exercised	-	-
Cancelled/Expired	-	-
Outstanding at June 30, 2008	9,318,280	\$ 0.13

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

The following table summarizes the Company's employee stock options outstanding at June 30, 2008:

Options Outstanding			
Range of Exercise Price	Number	Weighted Average Remaining Life	Weighted Average Exercise Price
0.01	7,125,780	5.51-9.78	0.01
0.23 - 0.26	727,500	8.38-9.48	.024
0.38 - 0.42	1,065,000	5.96-8.71	0.39
0.70 - 0.77	212,500	5.84-6.56	0.75
2.00-2.28	187,500	5.01-5.34	2.11
	9,318,280		0.13

At June 30, 2008, 9,318,280 stock options are exercisable with a weighted average exercise price of \$.13.

(D) Warrants

(1) Warrant Grants – Consultants

None

(2) Warrants Vested - Consultants

In January 2008, warrants to purchase 300,000 shares of the Company's common stock at an exercise price of \$0.37 per share previously issued to a consultant for services rendered vested. The Company valued these shares at \$127,770, the fair market value based on the Black-Scholes model, and accordingly recorded a noncash compensation expense in the same amount.

(3) Warrant Forfeitures

In June 2008, 75,000 warrants held by a non-related individual with an exercise price of \$1.00 per share expired.

In June 2008, 125,000 warrants held by a non-related party with an exercise price of \$4.00 per share expired.

Warrant activity for the period ended June 30, 2008 is summarized as follows:

	Number of Shares	Weighted Average Exercise Price
Outstanding at December 31, 2007	3,820,000	\$ 0.37

Edgar Filing: MONEY CENTERS OF AMERICA, INC. - Form 10-Q

Granted	-	-
Exercised	-	-
Cancelled/Expired	200,000	-
Outstanding at June 30, 2008	3, 620,000	\$ 0.14

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

Range of Exercise Price	Warrants Outstanding		Weighted Average Exercise Price
	Number	Weighted Average Remaining Life	
0.01	2,277,500	4.28-8.5	0.01
0.30-0.37	870,000	1.20-8.59	0.23
0.40	15,000	7.26	0.40
0.44	15,000	7.26	0.44
0.47-0.51	30,000	7.18-7.26	0.49
0.70	300,000	8.59	-
2.40	112,500	0.33-4.75	2.40
	3,620,000		

All outstanding warrants are exercisable at June 30, 2008, with the exception of 300,000 warrants issued to a consultant of the Company.

8. COMMITMENTS AND CONTINGENCIES

(1) Operating Leases

In connection with converting all of the Available Money ATM's, the Company now pays rent to various mall properties where it has ATM machines. These monthly rents average \$26,000 per month.

The Company is party to a 39-month lease agreement pursuant to which it rents office space in Pennsylvania at a monthly rent of \$2,635. This Lease expired February 2008 and the Company is now on a month to month lease.

The Company's total rent expense under operating leases was \$193,548 and \$170,924 for the six months ended June 30, 2008 and 2007, respectively.

(2) Casino Contracts

The Company operates at a number of Native American owned gaming establishments under contracts requiring the Company to pay a rental fee to operate at the respective gaming locations.

Typically, the fees are earned by the gaming establishment over the life of the contract based on one of the following scenarios:

- (A) A dollar amount, as defined by the contract, per transaction volume processed by the Company.
- (B) A percentage of the Company's profits at the respective location.

As of June 30, 2008 the Company has recorded \$294,034 of accrued commissions on casino contracts.

In the 2nd quarter of 2008, the Company signed a multi-year contract with the Ho-Chunk Nation in Black River Falls, WI, to provide cash access services and related financial and consulting services to Ho-Chunk's gaming facilities. As part of the contract, the Ho-Chunk Nation has the option to purchase the licensing rights to our OnSwitch™ Transaction Management System.

It is anticipated that prior to the end of the initial term the full installation of the OnSwitch™ Transaction Management System will be completed and, according to the agreement, the relationship between the parties will be governed by the License, Implementation and Support Agreement.

Pursuant to the contracts, the Native American owned casinos have not waived their sovereign immunity.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

(3) Employment Agreements

(A) CEO

(1) Employment Agreement

In January 2004, the Company entered into a five-year employment agreement with its Chairman, President and Chief Executive Officer. In addition to an annual salary of \$350,000 per year (subject to annual increases at the discretion of the Board of Directors) (the "Base Salary"), the employment agreement provides for a \$200,000 signing bonus, a guaranteed bonus equal to 50% of his Base Salary in any calendar year (the "Guaranteed Bonus") and a discretionary incentive bonus of up to 50% of his Base Salary in any calendar year pursuant to a bonus program to be adopted by the Board of Directors (the "Incentive Bonus"). Pursuant to his employment agreement, the officer is entitled to fringe benefits including participation in retirement plans, life insurance, hospitalization, major medical, paid vacation, a leased automobile and expense reimbursement. At June 30, 2008, the Company had accrued \$87,500 for bonus.

(2) Commissions Payable

The Company pays sales commissions to sales persons closing various contracts. The CEO was paid \$1,958 in sales commissions for the first six months of 2008.

(B) CFO/COO

In March 2007, the Company entered into an amended and restated employment agreement, dated March 1, 2007 which amended and restated the employment agreement, dated June 14, 2005, by and between the Company and its Chief Financial Officer. Mr. Walsh shall serve as the Company's Chief Financial Officer and Chief Operating Officer.

The term of the Employment Agreement was retroactive to December 31, 2006 and continues until the earlier of CFO's death or termination by either the Company or the CFO. The CFO/COO annual salary shall be no less than \$170,000. Upon termination of the Employment Agreement within six (6) months following a change in control of the Company either by the Company without cause or by the CFO/COO, the CFO/COO will receive severance pay equal to one year's salary.

In addition, the CFO was granted options to purchase 500,000 shares of the Company's common stock with an exercise price of \$0.38 per share. The Options have a term of ten years and are exercisable as follows: (i) options to purchase 250,000 shares of the Company's common stock are exercisable on July 1, 2007; and (ii) options to purchase 250,000 shares of the Company's common stock are exercisable on December 31, 2007, in each case as long as the CFO is employed by the Company. The Options are immediately exercisable following a change in control of the Company. If CFO's employment by the Company is terminated by the Company without good cause or CFO elects early termination with good reason, all unvested Options automatically vest.

(4) Litigation

On or about August 28, 2007 , The Campo Band of Kumeyaay Indians d/b/a The Golden Acorn Casino (the "Casino"), commenced an Arbitration proceeding before the JAMS Arbitration service in San Diego. In its Demand

for Arbitration, the Casino alleged that Money Centers of America, Inc. ("MCA") breached its Financial Services Agreement with the Casino. The Casino sought damages in excess of \$950,000. MCA filed a counterclaim alleging the Casino wrongfully terminated the Financial Services Agreement almost three years prior to the conclusion of its contractually agreed upon renewal term. On June 16, 2008, the Arbitrator issued a Final Award finding that the Band breached the Financial Services Agreement and awarded MCA \$716,706 on its counterclaim. The Final Award also found that in addition to the \$922,827 that MCA stipulated was owed to the Casino, it must pay prejudgment interest in the amount of \$133,750, and \$6,256.00 in costs.

MONEY CENTERS OF AMERICA, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED JUNE 30, 2008 AND 2007 AND AS AT DECEMBER 31, 2007 (Audited)

9. CUSTOMER CONCENTRATIONS

For the six months ended June 30, 2008, approximately 62% of total revenues were derived from operations at two full service casinos. Two other customers represented approximately 20% of our total revenues for the six months ended June 30, 2008.

10. CASH RENTAL PROGRAM AND RELATED INTEREST EXPENSE

Included in interest expense are monies owed to an unrelated vendor for interest charges. The interest is based on the amount of cash in the Company's Available Money ATM machines and network and is calculated on a daily basis. The balance of this cash funded by the bank in the Company's ATM machines at June 30, 2008 was approximately \$790,000. The interest rate on the \$790,000 is prime minus 5/8. Effectively the Company rents this cash. The Company does not reflect this cash as an asset or the loan as a liability on its balance sheet at June 30, 2008. Interest expense from this cash was \$43,386 for the six months ended June 30, 2008.

11. GOING CONCERN

The accompanying unaudited consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The Company has a working capital deficit of \$10,646,210, a stockholders' deficit of \$8,493,878 and an accumulated deficit of \$25,502,963 at June 30, 2008. The Company also reflected a net loss of \$1,102,625 and net cash provided by operations of \$1,321,160, for the six months ended June 30, 2008. These conditions raise substantial doubt about the Company's ability to continue as a going concern.

Management is in the process of implementing its business plan. Additionally, management is actively seeking additional sources of capital, but no assurance can be made that capital will be available on reasonable terms. Management believes the actions it is taking allow the Company to continue as a going concern. The financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

12. SUBSEQUENT EVENTS

In the normal course of business the company's cash balances fluctuates dramatically due to the transaction settlement schedule of the various credit and debit networks. As a result there are occasions where this fluctuation causes our borrowing base to be lower than what is required in the covenants and terms of our credit facility. Though we have made all required payments under the Credit and Security Agreement and the lender has not taken any action with respect to our non-compliance with the aforementioned covenant, as of June 30, 2008 we are in default under the December 28, 2006 Credit and Security Agreement with Baena Advisors, LLC as the result of the covenant to maintain the required minimum borrowing base.

To accommodate our lender, in August 2008, we entered into an agreement with Baena pursuant to which Baena agreed, retroactive to January 1, 2008, to waive our noncompliance with this covenant provided that, upon receipt of notice from Baena of a notice of noncompliance in any fiscal quarter (but only once per quarter) we issue to Baena warrants to purchase 150,000 shares of our common stock at an exercise price of \$0.01 per share and accrue a \$150,000 fee payable at maturity. As an alternative the company has the option to pay an immediate fee equal to

interest on the outstanding balance for 90 days at the rate of 5% per year. In connection with the execution of this agreement, we agreed to issue to Baena warrants to purchase 450,000 shares of common stock and accrued \$450,000 in fees with respect to the first three quarters of 2008.

CAUTIONARY STATEMENT FOR FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "would," "expect," "plan," "anticipate," "believe," "estimate," "continue," or the negative of such terms or other similar expressions. Factors that might cause or contribute to such a discrepancy include, but are not limited to, those included in our Annual Report on Form 10-KSB filed on April 15, 2008. The following discussion should be read in conjunction with our Consolidated Financial Statements and related Notes thereto included elsewhere in this report.

Item 2 - Management's Discussion and Analysis or Plan of Operation

The following discussion and analysis of the results of operations, financial condition and liquidity should be read in conjunction with our consolidated financial statements and notes thereto appearing elsewhere in this report. These statements have been prepared in accordance with accounting principles generally accepted in the United States. These principles require us to make certain estimates, judgments and assumptions that affect the reported amount of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and related liabilities. On a going forward basis, we evaluate our estimates based on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the result of which form the basis for making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

History

We are a single source provider of cash access services to the gaming industry. We combine advanced technology with personalized customer services to deliver ATM, credit card advance, POS debit card advance, Check Cashing Services and CreditPlus marker services on an outsourcing basis to casinos, license our OnSwitch™ transaction management system to casinos and merchant card processing.

We were formed as a Delaware corporation in 1997. Prior to March 2001, we were a development company focusing on the completion of a Point of Sale ("POS") transaction management system for the gaming industry. In March 2001, we commenced operations with the launch of the POS system at the Paragon Casino in Marksville, LA.

Current Overview

2008 is developing into a year of significant change, as entire industries are being reshaped in order to adapt to the weakening economy. The Gaming Industry is no different. In fact, the cash access segment of the Gaming Industry has seen a complete change to the competitive landscape as there have been multiple mergers and acquisitions that have left only three substantive companies to compete for the outsourced cash access services every gaming facility needs.

We believe that the weakening economy, industry consolidation, and falling stock prices for the gaming companies has created immense opportunity for Money Centers of America. Our core business of providing outsourced cash access services to the Gaming Industry continues to be the major source of our revenue and profits in 2008 and, due to demand and our proven ability to penetrate this segment of the market, providing outsourced cash access services for small to mid size gaming operators will always be a major contributor to the success of our business plan.

The opportunity created by the factors above is centered around our OnSwitch™ Transaction Management System. On its own, OnSwitch™ is already well positioned to disrupt the status quo and create a paradigm shift in the Gaming Industry with "needle moving" economics for the Gaming Operators, the most reliable payment processing technology that already drives one of every six ATMs in the entire US, and no required additions to staffing or infrastructure for the gaming operator.

By adding a weak economy that places an even higher value on the already compelling financial benefits of OnSwitch™ to the recent industry consolidation, the result is that Money Centers of America has never been better positioned to break through the barriers to realizing our true potential for explosive growth.

We deployed OnSwitch™ internally to facilitate the transaction processing of our outsourced cash access business in January 2006. Later that year we began our sales and marketing efforts for OnSwitch™. This included a complete transformation of our brand and value proposition to our customers, which included a facelift to our company website and new brochures.

The biggest barriers to our market penetration were all centered around the industry's strong hold to maintain the status quo due to the fear of the unknown and the "nobody ever got fired for buying IBM" mentality of the middle management of our prospective customers. We began to break down these barriers when we sold our first OnSwitch™ in December 2007 to the Rolling Hills Casino, and in the second quarter of 2008 when we signed what is soon to be our largest contract, with the Ho-Chunk Nation and their five gaming facilities. MCA expects to be operating and generating revenue at Ho-Chunk before the end of the third quarter 2008.

For several years we have predicted that companies providing cash access services to the gaming industry would face some unique challenges in the next ten years. We stated that one reason was that historically, providers of cash access services to the gaming industry had enjoyed high cash flow margins that were generally higher than experienced by other industries. Growing competition and the maturing of the market has resulted in a decline in these margins as companies have begun marketing their services based on price rather than innovation or value added services. We also believed these changes to the landscape would ultimately lead to industry consolidation. As we now know many companies in the industry have merged, been acquired or have recapitalized in order to adapt to the change. As a result, all gaming facilities require ATM services, credit card cash advances, debit, and/or check cashing services for their customers. Services are typically outsourced and provided on an exclusive basis for an average of two to five years. Each year, approximately 400 accounts totaling \$300 million in revenue are put out to bid. After the recent consolidations, we are now one of only two public stand alone, single source companies to compete for this business. Although the outsourced services market has matured from a pricing perspective, the demand for the services from the end user is still strong.

We also have previously noted that other industry trends were on the horizon and that they all strengthen OnSwitch™'s value proposition and market timing:

1. Consolidation of major casino companies that will put pressure on other major casino companies to follow suit and will put pressure on smaller casino companies to focus on service and value added amenities in order to compete.
2. Ticket In-Ticket Out technology growth exceeding expectations; and
3. Execution of long-term and stable compacts for Native American casinos in numerous state jurisdictions has made traditional capital more readily available paving the way for a new wave of expansion and the resulting need for new sources of revenue and customer amenities.

We continue to believe that organic growth through sales by internal salespeople is usually the most efficient and profitable growth strategy in the cash services business. Much of our historical growth has occurred in this manner. We realize that recognizing industry trends is no assurance of success. We have also complimented our internal sales strategy by creating relationships with independent sales organizations that have established relationships with gaming operators nationwide. Although our sales commissions will be higher at gaming establishments entered through this sales channel, we will not be burdened with the up-front salary, travel and entertainment costs associated with the traditional internal sales approach. This distribution channel should prove to be even more valuable with the OnSwitch™ model.

We still face the challenges and barriers created by our current capital structure, in addition to knowing that it is necessary to increase our working capital position in order to capture the enormous revenue potential before us while maintaining and servicing our current customer base with the same high level of service and integrity they have enjoyed with us. We continue to search out and evaluate all our options to strengthen our balance sheet.

Critical Accounting Policies

In presenting our financial statements in conformity with accounting principles generally accepted in the United States, we are required to make estimates and assumptions that affect the amounts reported therein. Several of the estimates and assumptions we are required to make relate to matters that are inherently uncertain as they pertain to future events. However, events that are outside of our control cannot be predicted and, as such, they cannot be contemplated in evaluating such estimates and assumptions. If there is a significant unfavorable change to current conditions, it will likely result in a material adverse impact to our consolidated results of operations, financial position and in liquidity. We believe that the estimates and assumptions we used when preparing our financial statements were the most appropriate at that time. Presented below are those accounting policies that we believe require subjective and complex judgments that could potentially affect reported results.

Revenue Recognition. In general, we record revenue when persuasive evidence of an arrangement exists, services have been rendered or product delivery has occurred, the sales price to the customer is fixed or determinable, and collectability is reasonably assured. The following policies reflect specific criteria for our various revenue streams:

ATM's and Credit Cards. Fees earned from ATM and credit card advances are recorded on the date of transaction.

Check Cashing: Revenue is recorded from the fees on check cashing services on the date the check is cashed. If a customer's check is returned by the bank on which it is drawn, the full amount of the check is charged as bad debt expense. The check is subsequently resubmitted to the bank for payment. If the bank honors it, the amount of the check is recognized as negative bad debt expense.

Check Cashing Bad Debt. The principal source of bad debts that we experience are due to checks presented by casino patrons that are ultimately returned by the drawer's bank for insufficient funds. We account for these check cashing bad debts on a cash basis. Fees charged for check cashing are recorded as income on the date the check is cashed. If a check is returned by the bank on which it is drawn, we charge the full amount of the check as a bad debt expense. If the bank subsequently honors the check, we recognize the amount of the check as a negative bad debt. Based on the quick turnaround of the check being returned by the bank on which it is drawn and our resubmission to the bank for payment, we feel this method approximates the allowance method, which is a Generally Accepted Accounting Principle.

Goodwill and Long-Lived Intangible Assets. The carrying value of goodwill as well as other long-lived intangible assets such as contracts with casinos is reviewed if the facts and circumstances suggest that they may be impaired. With respect to contract rights in particular, which have defined terms, this will result in an annual adjustment based on the remaining term of the contract. If this review indicates that the assets will not be recoverable, as determined based on our discounted estimated cash flows over the remaining amortization period, then the carrying values of the assets are reduced to their estimated fair values. Effective January 1, 2002, we adopted Statement of Financial Accounting Standards No. 142, "Goodwill And Other Intangible Assets" which eliminates amortization of goodwill and certain other intangible assets and requires annual testing for impairment. The calculation of fair value includes a number of estimates and assumptions, including projections of future income and cash flows, determining remaining contract periods and the choice of an appropriate discount rate. In our experience, forecasts of cash flows based on historical results are relatively dependable. We use the remaining contract term for estimating contract periods, which may vary from actual experience due to early terminations that cannot be forecast. We use our current cost of funds, which is a variable rate, as the discount rate. Use of a higher discount rate would have the effect of reducing the calculated fair value, while use of a lower rate would increase the calculated fair value. In connection with the acquisition of Available Money (our only acquired reporting unit), goodwill was allocated based on the excess of the final purchase price over the value of the acquired contract rights, determined as described above.

Stock Based Compensation. Effective January 1, 2006, the Company adopted the provisions of SFAS No. 123(R), "Share-Based Payment," under the modified prospective method. SFAS No. 123(R) eliminates accounting for share-based compensation transactions using the intrinsic value method prescribed under APB Opinion No. 25 "Accounting for Stock Issued to Employees," and requires instead that such transactions be accounted for using a fair-value-based method. Under the modified prospective method, the Company is required to recognize compensation cost for share-based payment to employees based on their grant date fair value from the beginning of the fiscal period in which the recognition provisions are first applied. For periods prior to adoption, the financial statements are unchanged, and the pro forma disclosures previously required by SFAS No. 123, as amended by SFAS No. 148, will continue to be required under SFAS No. 123(R) to the extent those amounts differ from those in the Statement of Operations.

Results of Operations

Three Months Ended June 30, 2008 (Unaudited) vs. Three Months Ended June 30, 2007 (Unaudited)

	Three Months Ended June 30, 2008	Three Months Ended June 30, 2007	Change
Net Loss	\$ (352,323)	\$ (559,793)	\$ 207,470
Revenues	2,264,315	2,209,754	54,561
Cost of revenues	1,890,943	1,729,438	161,505
Commissions & Rents Paid	990,409	934,621	55,788
Wages & Benefits	449,425	399,244	50,181
Processing Fee & Service Charges	275,798	268,072	7,726
Bad Debts	12,239	49,062	(36,823)
ATM Lease Fees & Maintenance	67,844	7,031	60,813
Cash Replenishment Services	26,329	23,270	3,059
Hardware Fees	16,786	-	16,786
Gross Receipts Tax	39,299	35,955	3,344
Other	12,814	12,183	631
Gross Profit	373,372	480,316	(106,944)
Selling, General and Administrative Expenses	733,258	432,879	300,379
Contributions	3,360	6,630	(3,270)
Management Compensation	173,750	173,750	-
Marketing	5,020	7,346	(2,326)
Professional Fees	271,847	105,279	166,568
Trade Show & Sponsorships	12,650	2,362	10,288
Travel	93,681	34,246	59,435
Other	172,950	103,266	69,684
Noncash Compensation	59,960	35,000	24,960
Depreciation and amortization	215,132	223,172	(8,040)
Interest expense, net	(338,861)	(355,895)	(17,034)
Gain on Sale of Equipment	9,954	-	9954
Gain on Settlement of Liabilities	604,062	-	604,062
Other income (expenses)	7,500	6,837	(663)

Edgar Filing: MONEY CENTERS OF AMERICA, INC. - Form 10-Q

Our net loss decreased by approximately \$207,000 during the three months ended June 30, 2008 primarily due to the fact that the Campo litigation was settled for a net amount substantially less than the liability we had carried in our financial statements, offset by the legal fees paid to reach that settlement and an increase in cost of sales.

Our revenues as a whole increased by approximately 2.5% during the three months ended June 30, 2008 as compared to the three months ended June 30, 2007. The Money Centers portfolio (consisting primarily of full-service casino contracts) increased 4.6% or \$88,473. We lost approximately \$40,000 in revenues from the loss of contracts in the 2nd quarter 2008. We added \$140,000 in revenues from new contracts, while the remaining Money Centers casinos same store sales remained relatively unchanged from same quarter last year. The Available Money portfolio (consisting of ATM contracts) decreased 10% or \$35,663 primarily due to termination of the Tropicana contract.

Our cost of revenues increased by approximately \$161,000 during the three months ended June 30, 2008 primarily due to higher commissions negotiated on contract renewals with some of our casino customers. We incurred hardware fees of \$16,786 for equipment that was sold to a customer. Additionally, as part of our refinancing with our ATM supplier, we paid an \$33,000 in ATM lease fees & maintenance.

Our selling, general and administrative expenses increased by approximately \$300,000 during the three months ended June 30, 2008 primarily due to an increase in legal fees attributed to the Campo litigation in the amount of \$180,000 and an increase in travel primarily related to MCA employees' attendance at the arbitration. Other selling, general and administrative expenses increased approximately \$70,000 primarily due to increases in expenses such as insurance, lease expense and meals & entertainment.

Six Months Ended June 30, 2008 (Unaudited) vs. Six Months Ended June 30, 2007 (Unaudited)

	Six Months Ended March 31, 2008	Six Months Ended March 31, 2007	Change
Net Loss	\$ (1,102,625)	\$ (1,783,185)	\$ 680,560
Revenues	4,651,503	4,379,436	272,067
Cost of revenues	3,798,002	3,432,656	365,346
Commissions & Rents Paid	1,940,311	1,862,677	77,634
Wages & Benefits	891,543	828,276	63,267
Processing Fee & Service Charges	541,959	524,533	17,426
Bad Debts	27,730	60,118	(32,388)
ATM Lease Fees & Maintenance	133,089	15,806	117,283
Cash Replenishment Services	49,169	46,906	2,263
Hardware Fees	109,246	-	109,246
Gross Receipts Tax	78,614	69,739	8,875
Other	26,341	24,601	1,740
Gross Profit	853,501	946,780	(93,279)
Selling, General and Administrative Expenses	1,254,464	960,263	294,201
Contributions	8,860	9,630	(770)
Management Compensation	347,500	345,809	1,691
Marketing	8,217	20,249	(12,032)
Professional Fees	419,551	183,702	235,849
Trade Show & Sponsorships	12,650	53,669	(41,019)
Travel	147,125	92,139	54,986
Other	310,561	255,065	55,496
Noncash Compensation	187,730	620,995	(433,265)
Depreciation and amortization	435,396	445,704	(10,308)
Interest expense, net	(700,052)	(719,628)	(19,576)

Edgar Filing: MONEY CENTERS OF AMERICA, INC. - Form 10-Q

Gain on Sale of Equipment	9,954	-	9,954
Gain on Settlement of Liabilities	604,062	-	604,062
Other income (expenses)	7,500	16,625	(9,125)

21

Our net loss decreased by approximately \$680,000 during the six months ended June 30, 2008 primarily due to a decrease in non cash compensation and the gain on the settlement of the Campo litigation, offset by the legal fees paid to reach that settlement and an increase in cost of revenues.

Our revenues as a whole increased by approximately 6.2% during the six months months ended June 30, 2008 as compared to the six months ended June 30, 2007. The Money Centers portfolio (consisting primarily of full-service casino contracts) increased 4% or \$157,501. We lost approximately \$78,000 in revenues from the loss of contracts in the first half of 2008. We added \$260,000 in revenues from new contracts, while the remaining Money Centers casinos same store sales remained relatively unchanged from same quarter last year. We also added \$193,050 in revenues from the sale of hardware to our OnSwitch™ customer. The Available Money portfolio (consisting of ATM contracts) decreased 12% or \$75,480 due to termination of contracts.

Our cost of revenues increased by approximately \$365,000 during the six months ended June 30, 2008 primarily due to higher commissions negotiated on contract renewals with some of our casino customers. We incurred hardware fees of \$109,246 for equipment that was sold to customers. Additionally, as part of our refinancing with our ATM supplier, we paid \$66,000 in ATM lease fees & maintenance.

Our selling, general and administrative expenses increased by approximately \$294,000 during the six months ended June 30, 2008 primarily due to an increase in legal fees attributed to the Campo litigation in the amount of \$180,000 and an increase in travel primarily related to MCA employees' attendance at the arbitration. Other selling, general and administrative expenses increased approximately \$55,000 primarily due to increases in expenses such as lease expense and meals & entertainment.

Off-Balance Sheet Arrangements

There were no off-balance sheet arrangements during the fiscal quarter ended June 30, 2008 that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to our investors.

Changes in Financial Position, Liquidity and Capital Resources

	Six Months Ended June 30, 2008 (\$) (Unaudited)	Six Months Ended June 30, 2007 (\$) (Unaudited)	Change (\$)
Net Cash Used in Operating Activities	1,321,160	(747,562)	2,068,722
Net Cash Used in Investing Activities	(280,432)	(167,530)	(112,902)
Net Cash Used in Financing Activities	(2,741,278)	(596,007)	(2,145,271)

Net cash provided by operations increased by approximately \$2,000,000 due to our lower net loss and a \$915,705 increase in deferred revenue in the form of deposits from a casino customer for the licensing of OnSwitch™, an increase in settlement liabilities now that Rolling Hills is in Phase 2 of its Onswitch deployment and an accrual for amount due Campo after arbitration.

Net cash used in investing activities increased during the six months ended June 30, 2008 primarily due to increased investment in our Postilion platform for OnSwitch™ in the first two quarters of 2008.

Net cash used in financing activities decreased during the six months ended June 30, 2008 primarily due to reductions in the utilization of short-term lines of credit.

A significant portion of our existing indebtedness is a \$5,040,864 term loan from Baena Advisors, LLC. This loan bears interest at 30-day LIBOR plus 13%, payable monthly, and is due February 28, 2009. Under the terms of this loan, we are required to maintain a minimum level of cash and cash equivalents of not less than \$5,500,000 on a 30-day average basis and not less than \$5,000,000 at any one time. We currently are not in compliance with this covenant at all times. As a result, Baena has the right, which it has not exercised, to demand payment of the principal balance of the loan.

In August 2008, we entered into an agreement with Baena pursuant to which Baena agreed, retroactive to January 1, 2008, to waive our noncompliance with this covenant provided that, upon receipt of notice from Baena of a notice of noncompliance in any fiscal quarter (but only once per quarter) we issue to Baena warrants to purchase 150,000 shares of our common stock at an exercise price of \$0.01 per share and accrue a \$150,000 fee payable at maturity or in the alternative pay an immediate fee equal to interest on the outstanding balance for 90 days at the rate of 5% per year. In connection with the execution of this agreement, we agreed to issue to Baena warrants to purchase 450,000 shares of common stock and accrued \$450,000 in fees with respect to the first three quarters of 2008.

In addition, two of our casino customers provide vault cash lines of credit for our activities at their casinos. These facilities are unsecured and bear interest rates ranging from zero to approximately 3.25%. Our debt is used primarily to provide vault cash for our casino operations. Vault cash for our ATM operations at locations where we do not provide full cash access services (primarily Available Money customers) is provided by our ATM processing provider under the terms of the ATM processing agreement, at a cost equal to the ATM processor's cost of funds, which currently is Prime minus 5/8%.

On June 1, 2007, we borrowed \$9,000 from a family member of our chief executive officer. The note bears interest at 8% per annum and is payable monthly, beginning June 1, 2007.

Though we anticipate our operating profits will be sufficient to meet our current obligations under our credit facilities, if we become unable to satisfy these obligations, then our business may be adversely affected as Baena and Mercantile will have the right to sell our assets to satisfy any outstanding indebtedness that we are unable to repay.

We also have a substantial amount of accounts payable and accrued expenses. To the extent that we are unable to satisfy these obligations as they come due, we risk the loss of services from our vendors and possible lawsuits seeking collection of amounts due.

Our goal is to change the way our customers view cash access services by transforming the way casinos find, serve and retain their customers. We will strive to assist our customers by continuing to grow and improve everything we do. We require significant capital to meet these objectives. Our capital requirements are as follows:

- Equipment: Each new account requires hardware at the location level and some additions to network infrastructure at our central server farm.

- Vault Cash: All contracts in which we provide full service money centers and ATM accounts for which we are responsible for cash replenishment require vault cash. Vault cash is the money necessary to fund the float that exists when we pay money to patrons but have yet to be reimbursed from the Debit, Credit Card Cash Advance, or ATM networks for executing the transactions.

- **Acquisition Financing:** We presently have no cash for use in completing additional acquisitions. To the extent that we cannot complete acquisitions through the use of our equity securities, we will need to obtain additional indebtedness or seller financing in order to complete such acquisitions.
- **Working Capital:** We will require substantial working capital to pay the costs associated with our expanding employee base and to service our growing base of customers.
- **Technology Development:** We will continue to incur development costs related to the design and development of our new products and related technology. We presently do not have an internal staff of engineers or software development experts and have outsourced this function to IntuiCode, LLC, a company operated by Jeremy Stein, a member of our Board of Directors.

We are actively seeking various sources of growth capital and strategic partnerships that will assist us in achieving our business objectives. We are also exploring various potential financing options and other sources of working capital. There is no assurance that we will succeed in finding additional sources of capital on favorable terms or at all. To the extent that we cannot find additional sources of capital, we may be delayed in fully implementing our business plan.

We do not pay and do not intend to pay dividends on our common stock. We believe it to be in the best interest of our stockholders to invest all available cash in the expansion of our business.

Due to our accumulated deficit of \$25,502,963 as of June 30, 2008 and our net losses and cash provided by operations of \$1,102,625 and \$1,321,160, respectively, for the period ended June, 2008, our independent auditors have raised substantial doubt about our ability to continue as a going concern. While we believe that our present plan of operations will be profitable and will generate positive cash flow, there is no assurance that we will generate net income or positive cash flow for 2008 or at any time in the future.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

No information is required to be disclosed under this item.

Item 4T - Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of June 30, 2008, we carried out an evaluation of the effectiveness of the design and operation of our “disclosure controls and procedures” (as defined in the Exchange Act Rules 13a-15(e) and 15d-15(e)) under the supervision and with the participation of our management, including Christopher M. Wolfington, our Chief Executive Officer and Jason P. Walsh, our Chief Financial Officer. Based upon that evaluation, Mr. Wolfington and Mr. Walsh concluded that our disclosure controls and procedures are effective.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act are recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management to allow timely decisions regarding required disclosure.

Changes in Internal Controls

There were no significant changes in our internal controls or, to our knowledge, in other factors that could significantly affect our disclosure controls and procedures subsequent to the date we carried out this evaluation

PART II - OTHER INFORMATION

Item 1 - Legal Proceedings

On or about August 28, 2007, The Campo Band of Kumeyaay Indians d/b/a The Golden Acorn Casino (the "Casino"), commenced an Arbitration proceeding before the JAMS Arbitration service in San Diego. In its Demand for Arbitration, the Casino alleged that Money Centers of America, Inc. ("MCA") breached its Financial Services Agreement with the Casino. The Casino sought damages in excess of \$950,000. MCA filed a counterclaim alleging the Casino wrongfully terminated the Financial Services Agreement almost three years prior to the conclusion of its contractually agreed upon renewal term. On June 16, 2008, the Arbitrator issued a Final Award finding that the Band breached the Financial Services Agreement and awarded MCA \$716,706 on its counterclaim. The Final Award also found that in addition to the \$922,827 that MCA stipulated was owed to the Casino, it must pay prejudgment interest in the amount of \$133,750, and \$6,256.00 in costs.

In addition, we are, from time to time during the normal course of our business operations, subject to various litigation claims and legal disputes. We do not believe that the ultimate disposition of any of these matters will have a material adverse effect on our consolidated financial position, results of operations or liquidity.

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3 - Defaults Upon Senior Securities

As of June 30, 2008 we are in default under the December 28, 2006 Credit and Security Agreement with Baena Advisors, LLC as the result of our failure to maintain the required minimum borrowing base. We have made all required payments under the Credit and Security Agreement and the lender has not taken any action with respect to the default.

In August 2008, we entered into an agreement with Baena pursuant to which Baena agreed, retroactive to January 1, 2008, to waive our noncompliance with this covenant provided that, upon receipt of notice from Baena of a notice of noncompliance in any fiscal quarter (but only once per quarter) we issue to Baena warrants to purchase 150,000 shares of our common stock at an exercise price of \$0.01 per share and accrue a \$150,000 fee payable at maturity or in the alternative pay an immediate fee equal to interest on the outstanding balance for 90 days at the rate of 5% per year. In connection with the execution of this agreement, we agreed to issue to Baena warrants to purchase 450,000 shares of common stock and accrued \$450,000 in fees with respect to the first three quarters of 2008.

Item 4 - Submissions of Matters to a Vote of Security Holders

None.

Item 5 - Other Information

None.

Item 6 - Exhibits

- 3.1 Money Centers of America, Inc. Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 of the Current Report on Form 8-K filed on October 19, 2004).
- 3.2 Money Centers of America, Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 of the Current Report on Form 8-K filed on October 19, 2004).
- 4.1 Form of Specimen Stock Certificate.
- 4.2 Form of Baena Warrant (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed January 8, 2007).
- 10.1 Amended and Restated 2003 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of Form 10-KSB filed on July 13, 2004).
- 10.2 Employment Agreement dated as of January 2, 2004 by and between iGames Entertainment, Inc. and Christopher M. Wolfington (incorporated by reference to Exhibit 10.1 of Form 10-KSB filed on July 13, 2004).
- 10.3 Amendment to Employment Agreement dated as of March 20, 2006 by and between Money Centers of America, Inc. and Christopher M. Wolfington (incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-QSB for the fiscal quarter ended March 31, 2006 filed on May 22, 2006).
- 10.4 Amended and Restated Employment Agreement dated as of March 1, 2007, but effective December 31, 2006 by and between Money Centers of America, Inc. and Jason P. Walsh.
- 10.5 Credit and Security Agreement dated December 28, 2006 between Money Centers of America, Inc. and Baena Advisors, LLC (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed January 8, 2007).
- 10.6 \$4,750,000 Promissory Note dated December 28, 2006 from Money Centers of America, Inc. to Baena Advisors, LLC (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed January 8, 2007).
- 10.7 Amendment to Credit and Security Agreement dated December 28, 2006 between Money Centers of America, Inc. and Mercantile Capital, L.P. (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed January 8, 2007).
- 10.8 \$2,525,000 Amended and Restated Promissory Note dated December 28, 2006 from Money Centers of America, Inc. to Mercantile Capital, L.P. (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed January 8, 2007).
- 14 Code of Ethics (incorporated by reference to Exhibit 14 of Form 10-KSB filed on July 13, 2004).
- 21 Subsidiaries of Money Centers of America, Inc.
- 31.1 Certification dated August 19, 2008 pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a) of the Principal Executive Officer as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, by Christopher M. Wolfington, Chief Executive Officer and Chief Financial Officer.
- 31.2 Certification dated August 19, 2008 pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a) of the Principal Accounting Officer as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Jason P. Walsh, Chief Financial Officer.
- 32 Certification dated August 19, 2008 pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, made by Christopher M. Wolfington, Chief Executive Officer and Jason P. Walsh, Chief Financial Officer.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MONEY CENTERS OF AMERICA, INC.

Date: August 19, 2008

By: /s/ Christopher M. Wolfington
Christopher M. Wolfington
Chief Executive Officer

Date: August 19, 2008

By: /s/ Jason P. Walsh
Jason P. Walsh
Chief Financial Officer