

FORRESTER RESEARCH INC  
Form 4  
March 12, 2008

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Galford Robert

(Last) (First) (Middle)

C/O FORRESTER RESEARCH, 400  
TECHNOLOGY SQUARE

(Street)

CAMBRIDGE, MA 02139

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
FORRESTER RESEARCH INC  
[FORR]

3. Date of Earliest Transaction  
(Month/Day/Year)

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V   | Amount or Price (A) or (D)  |  |                                   |
| Common Stock                    | 03/11/2008                           |  | M                              |   | 300 A \$ 19.19  | 2,700 <sup>(1)</sup>                                     | D                                 |
| Common Stock                    | 03/11/2008                           |  | S                              |   | 300 D \$ 26.69  | 2,400 <sup>(1)</sup>                                     | D                                 |
| Common Stock                    | 03/11/2008                           |  | M                              |   | 350 A \$ 19.19  | 2,750 <sup>(1)</sup>                                     | D                                 |
| Common Stock                    | 03/11/2008                           |  | S                              |   | 350 D \$ 26.64  | 2,400 <sup>(1)</sup>                                     | D                                 |
| Common Stock                    | 03/11/2008                           |  | M                              |   | 100 A \$ 19.19  | 2,500 <sup>(1)</sup>                                     | D                                 |

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|              |            |   |       |   |          |                      |   |
|--------------|------------|---|-------|---|----------|----------------------|---|
| Common Stock | 03/11/2008 | S | 100   | D | \$ 26.63 | 2,400 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | M | 200   | A | \$ 19.19 | 2,600 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | S | 200   | D | \$ 26.54 | 2,400 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | M | 1,000 | A | \$ 19.19 | 3,400 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | S | 1,000 | D | \$ 26.56 | 2,400 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | M | 1,550 | A | \$ 19.19 | 3,950 <sup>(1)</sup> | D |
| Common Stock | 03/11/2008 | S | 1,550 | D | \$ 26.57 | 2,400 <sup>(1)</sup> | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)         | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|-------------------------------|
| Non Qualified Employee Stock Option (Right to Buy) | \$ 19.19   | 03/11/2008                           |  | M                              | 300   | <sup>(2)</sup> 05/12/2008                                | Common Stock  | 300                           |
| Non Qualified Employee                             | \$ 19.19   | 03/11/2008                           |  | M                              | 350   | <sup>(2)</sup> 05/12/2008                                | Common Stock  | 350                           |

|  |          |            |   |       |            |            |                 |       |  |
|--|----------|------------|---|-------|------------|------------|-----------------|-------|--|
| Stock<br>Option<br>(Right to<br>Buy)                                 |          |            |   |       |            |            |                 |       |  |
| Non<br>Qualified<br>Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 19.19 | 03/11/2008 | M | 100   | <u>(2)</u> | 05/12/2008 | Common<br>Stock | 100   |  |
| Non<br>Qualified<br>Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 19.19 | 03/11/2008 | M | 200   | <u>(2)</u> | 05/12/2008 | Common<br>Stock | 200   |  |
| Non<br>Qualified<br>Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 19.19 | 03/11/2008 | M | 1,000 | <u>(2)</u> | 05/12/2008 | Common<br>Stock | 1,000 |  |
| Non<br>Qualified<br>Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 19.19 | 03/11/2008 | M | 1,550 | <u>(2)</u> | 05/12/2008 | Common<br>Stock | 1,550 |  |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |         |       |
|--|---------------|-----------|---------|-------|
|  | Director      | 10% Owner | Officer | Other |
| Galford Robert<br>C/O FORRESTER RESEARCH<br>400 TECHNOLOGY SQUARE<br>CAMBRIDGE, MA 02139 | X             |           |         |       |

## Signatures

Ryan Maughn, attorney in fact for Robert  
Galford 03/12/2008

        \*\*Signature of Reporting Person

        Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The 2,400 shares are held in a trust for Mr. Galford's children, and Mr. Galford disclaims beneficial ownership of these shares.
- (2) The Options become exercisable in three equal installments on the first, second and third anniversaries of the grant date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.