SHOE CARNIVAL INC
Form 10-Q
December 11, 2008

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended November 1, 2008
or
[ ] Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

Commission File Number:
0-21360

## Shoe Carnival, Inc.

(Exact name of registrant as specified in its charter)

## Indiana

(State or other jurisdiction of incorporation or organization)

7500 East Columbia Street
Evansville, IN
47715
(Address of principal executive offices)
(812) 867-6471
(Registrant $\square$ s telephone number, including area code)

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X]Yes [ ]No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
[ ] Large accelerated filer [X] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
[\text { ]Yes [X]No }
$$

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock, $\$ .01$ par value, outstanding at December 8, 2008 were 12,721,810.

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## SHOE CARNIVAL, INC. <br> PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

SHOE CARNIVAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS Unaudited

|  | November 1, | February 2, | November 3, <br> (In thousands, except per share data) <br> Assets | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: | ---: | ---: |

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| Other | 8,579 | 7,221 | 8,368 |  |
| :--- | ---: | ---: | ---: | ---: |
| Total Current Assets | 216,231 | 219,930 | 219,418 |  |
| Property and equipment-net | 73,541 | 71,686 | 74,194 |  |
| Total Assets | $\$$ | 289,772 | $\$$ | 291,616 |

Liabilities and Shareholders' Equity

| Current Liabilities: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Accounts payable | 51,074 | $\$$ | 67,786 | $\$$ |
| Accrued and other liabilities |  | 14,777 | 51,581 |  |
| Total Current Liabilities | 65,851 | 10,689 | 13,355 |  |
| Long-term debt | 0 | 78,475 | 64,936 |  |
| Deferred lease incentives | 5,012 | 0 | 14,165 |  |
| Accrued rent | 5,576 | 5,396 | 5,528 |  |
| Deferred income taxes | 1,672 | 6,124 |  |  |
| Deferred compensation | 2,795 | 395 | 844 |  |
| Other | 1,458 | 3,559 | 3,690 |  |
| Total Liabilities | 82,364 | 1,250 | 95,004 | 969 |

Shareholders' Equity:
Common stock, \$.01 par value, 50,000 shares
authorized, 13,664, 13,670 and 13,671 shares issued
at November 1, 2008, February 2, 2008 and
November 3, 2007, respectively
Additional paid-in capital
Retained earnings
Treasury stock, at cost, 942, 1,205 and 1,002 shares at
November 1, 2008, February 2, 2008 and
November 3, 2007, respectively

See notes to condensed consolidated financial statements.

SHOE CARNIVAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME Unaudited

| (In thousands, except per share data) | Thirteen <br> Weeks Ended November 1, 2008 |  | Thirteen Weeks Ended November 3, 2007 |  | Thirty-nine <br> Weeks Ended <br> November 1, 2008 |  | Thirty-nine Weeks Ended November 3, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 170,063 | \$ | 173,881 | \$ | 490,662 | \$ | 494,339 |
| Cost of sales (including buying, distribution and occupancy costs) |  | 123,746 |  | 123,320 |  | 355,119 |  | 353,740 |
| Gross profit |  | 46,317 |  | 50,561 |  | 135,543 |  | 140,599 |
| Selling, general and administrative expenses |  | 42,389 |  | 43,627 |  | 122,373 |  | 123,070 |
| Operating income |  | 3,928 |  | 6,934 |  | 13,170 |  | 17,529 |
| Interest income |  | (62) |  | (101) |  | (138) |  | (611) |
| Interest expense |  | 42 |  | 115 |  | 111 |  | 179 |

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| Income before income taxes |  | 3,948 |  | 6,920 |  | 13,197 |  | 17,961 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense |  | 1,341 |  | 2,734 |  | 4,829 |  | 6,281 |
| Net income | \$ | 2,607 | \$ | 4,186 | \$ | 8,368 | \$ | 11,680 |
| Net income per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 21 | \$ | . 33 | \$ | . 68 | \$ | . 89 |
| Diluted | \$ | . 21 | \$ | . 33 | \$ | . 67 | \$ | . 87 |
| Average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 12,431 |  | 12,604 |  | 12,383 |  | 13,065 |
| Diluted |  | 12,539 |  | 12,777 |  | 12,483 |  | 13,362 |

See notes to condensed consolidated financial statements.

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SHOE CARNIVAL, INC.
CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY Unaudited

|  | Common Stock |  |  |  | AdditionalPaid-InCapital |  | Retained Earnings |  | Treasury Stock |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Issued | Treasury | Amount |  |  |  |  |  |  |  |
| Balance at February 2, 2008 | 13,670 | $(1,205)$ | \$ | 137 | \$ | 75,523 | \$ | 148,547 | \$ | $(27,595)$ |
| Stock option exercises |  | 124 |  |  |  | $(1,461)$ |  |  |  | 2,837 |
| Stock-based compensation income tax benefit |  |  |  |  |  | 219 |  |  |  |  |
| Employee stock purchase plan purchases |  | 12 |  |  |  | (143) |  |  |  | 282 |
| Restricted stock awards | (6) | 127 |  |  |  | $(2,906)$ |  |  |  | 2,906 |
| Stock-based compensation expense |  |  |  |  |  | 694 |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 8,368 |  |  |
| Balance at November 1, 2008 | 13,664 | (942) | \$ | 137 | \$ | 71,926 | \$ | 156,915 | \$ | $(21,570)$ |

See notes to condensed consolidated financial statements.

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SHOE CARNIVAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Unaudited

|  | Thirty-nine <br> Weeks Ended <br> November 1, <br> $\mathbf{2 0 0 8}$ | Thirty-nine <br> Weeks Ended <br> November 3, <br> (In thousands) |  |
| :--- | :---: | :---: | :---: |
| Cash Flows From Oper |  |  |  |
| Net income <br> Adjustments to reconcile net income to net <br> cash provided by (used in) operating activities: <br> Depreciation and amortization | $\$$ | 8,368 | $\$$ |

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See notes to condensed consolidated financial statements.

## SHOE CARNIVAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

 Unaudited
## Note 1 - Basis of Presentation

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to present fairly our financial position and the results of our operations and our cash flows for the periods presented. Certain information and disclosures normally included in the notes to consolidated financial statements have been condensed or omitted according to the rules and regulations of the Securities and Exchange Commission (the "SEC"), although we believe that the disclosures are adequate to make the information presented not misleading. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto contained in our

Annual Report on Form 10-K for the fiscal year ended February 2, 2008.

## Note 2-Net Income Per Share

Net income per share of common stock is based on the weighted average number of shares and common share equivalents outstanding during the period. The following table presents a reconciliation of our basic and diluted weighted average common shares outstanding as required by Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share":

|  | Thirteen <br> Weeks <br> Ended | Thirteen <br> Weeks <br> Ended <br> November 3, | Thirty-nine <br> Weeks <br> Ended <br> November 1, |
| :--- | :---: | :---: | :---: | | Thirty-nine |
| :---: |
| Weeks Ended |
| November 3, |

Options to purchase 196,100 shares of common stock for the third quarter of fiscal 2008 and options to purchase 219,600 shares of common stock for the first nine months of fiscal 2008 were not included in the computation of diluted shares because the options' exercise prices were greater than the average market price for the period. For the quarter and nine months ended November 3, 2007, there were no anti-dilutive options.

## Note $3 \square$ Recently Issued Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (the "FASB") issued SFAS No. 157, "Fair Value Measurements" ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of SFAS No. 157 are effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB deferred the implementation of SFAS No. 157 for certain non-financial assets and liabilities for fiscal years beginning after November 15, 2008. We adopted the provisions of SFAS No. 157 for financial assets and liabilities on February 3, 2008 and elected to defer adoption for non-financial assets and liabilities. The adoption of SFAS No. 157 for financial assets did not have a material impact on our consolidated financial statements. We do not believe the adoption of SFAS No. 157 for certain non-financial assets and liabilities will have a material impact on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities $\square$ Including an Amendment of FASB Statement No. 115" ("SFAS No. 159"). SFAS No. 159 allows companies the choice to measure many financial instruments and certain other items at fair value. This gives companies the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. We adopted the provisions of SFAS No. 159 on February 3, 2008. As we did not elect the fair value measurement option for any of our financial assets and liabilities, the adoption did not have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, "Business Combinations" ("SFAS No. 141R"). SFAS No. 141R requires an acquirer to recognize the assets acquired, the liabilities assumed, and any non-controlling interest in the acquired business at the acquisition date, measured at their full fair values as of that date. SFAS No. 141R is effective for business combinations occurring after December 31, 2008, with early application prohibited. We do not believe the adoption of SFAS No. 141R will have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements $\square$ an amendment of ARB No. 51" ("SFAS No. 160"). SFAS No. 160 establishes accounting and reporting standards that require (i) noncontrolling interests to be reported as a component of equity, (ii) changes in a parent $\square$ s ownership interest while the parent retains its controlling interest to be accounted for as equity transactions, and (iii) any retained noncontrolling equity investment upon the deconsolidation of a subsidiary to

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be initially measured at fair value. SFAS No. 160 is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008, with early adoption prohibited. We do not believe the adoption of SFAS No. 160 will have a material impact on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities $\square a n$ amendment of FASB Statement No. 133" ("SFAS No. 161"). SFAS No. 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about how and why an entity uses derivative instruments, how the instruments are accounted for under FASB Statement No. 133 ("SFAS No. 133") and its related interpretations, and how the instruments and related hedged items affect an entity $\square$ s financial position, financial performance, and cash flows. We early adopted the disclosure requirements of SFAS No. 161 on February 3, 2008. The adoption did not have a material impact on our consolidated financial statements.

In April 2008, the FASB issued Staff Position No. FAS 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP FAS 142-3"), which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, "Goodwill and Other Intangible Assets". FSP FAS 142-3 allows an entity to use its own historical experience in renewing or extending similar arrangements, adjusted for specified entity-specific factors, in developing assumptions about renewal or extension used to determine the useful life of a recognized intangible asset. Additional disclosures are required to enable financial statement users to assess the extent to which the expected future cash flows associated with the asset are affected by the entity $\square$ s intent and/or ability to renew or extend the arrangement. The guidance for determining the useful life of a recognized intangible asset is to be applied prospectively to intangible assets acquired after the effective date. The disclosure requirements are to be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date. FSP FAS 142-3 is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15,2008 , with early adoption prohibited. We do not believe the adoption of FSP FAS 142-3 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS No. 162"). SFAS No. 162 is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for nongovernmental entities. SFAS No. 162 was effective beginning November 15, 2008. We do not believe the adoption of SFAS No. 162 will have a material impact on our consolidated financial statements.

## Note 4 - Stock-Based Compensation

## Stock Options

The following table summarizes the stock option transactions pursuant to the stock-based compensation plans for the nine months ended November 1, 2008:

|  | Number of <br> Shares | Weighted- <br> Average Exercise Price |  | WeightedAverage Remaining <br> Contractual <br> Term (Years) | Aggregate Intrinsic Value (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at February 2, 2008 | 637,709 | \$ | 12.40 |  |  |  |
| Grants | 15,000 |  | 14.79 |  |  |  |
| Forfeited or expired | $(5,167)$ |  | 13.66 |  |  |  |
| Exercised | $(123,874)$ |  | 11.11 |  |  |  |
| Outstanding November 1, 2008 | 523,668 | \$ | 12.77 | 4.05 | \$ | 1,187 |
| Options outstanding at November 1, 2008, net of estimated forfeitures | 517,903 | \$ | 12.77 | 3.99 | \$ | 1,177 |

The weighted-average fair value of options granted was $\$ 6.46$ during the first nine months of fiscal 2008 . No stock options were granted during the first nine months of fiscal 2007. The fair value of options granted during the first nine months of fiscal 2008 was estimated at grant date using a Black-Scholes option-pricing model with the following weighted-average assumptions:

|  | $\mathbf{2 0 0 8}$ |
| :--- | :---: |
| Risk free interest rate | $3.1 \%$ |
| Expected dividend yield | $0.0 \%$ |
| Expected volatility | $45.39 \%$ |
| Expected term | 5 Years |

The risk free interest rate was based on the U.S. Treasury yield curve in effect at the time of the grant. We had not paid and do not anticipate paying cash dividends; therefore, the expected dividend yield was assumed to be zero. Expected volatility was based on the historical volatility of our stock. The expected term of the options was based on our historical option exercise data taking into consideration the exercise and forfeiture patterns of the class of option holders during the option $\square$ s life.

The following table summarizes information regarding options exercised during the thirteen and thirty-nine week periods ended November 1, 2008 and November 3, 2007:

|  | ThirteenWeeksEndedNovember1,2008 |  | Thirteen Weeks <br> Ended November 3, 2007 |  | Thirty-nine Weeks <br> Ended <br> November 1, 2008 |  | Thirty-nineWeeksEndedNovember3,2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total intrinsic value (1) | \$ | 613,000 | \$ | 0 |  | 640,000 | \$ | 548,000 |
| Total cash received | \$ | 1,084,000 | \$ | 0 |  | 1,376,000 | \$ | 409,000 |
| Associated excess income tax benefits recorded | \$ | 224,000 | \$ | 0 | \$ | 230,000 | \$ | 180,000 |

(1) Defined as the difference between the market value at exercise and the grant price of stock options exercised.

The following table summarizes information regarding outstanding and exercisable options at November 1, 2008:


The following table summarizes information regarding stock-based compensation expense for non-vested options recognized during the thirteen and thirty-nine week periods ended November 1, 2008 and November 3, 2007:

|  | Thirteen Weeks Ended November 1, 2008 | Thirteen <br> Weeks <br> Ended November 3, 2007 | Thirty-nine <br> Weeks <br> Ended November 1, 2008 | Thirty-nine Weeks Ended November 3, $2007(1)$ |
| :---: | :---: | :---: | :---: | :---: |
| Stock-based compensation expense before the recognized income tax benefit | \$ 11,000 | \$ 22,000 | \$ 48,000 | \$ 61,000 |
| Income tax benefit | \$ 4,000 | \$ 9,000 | \$ 18,000 | \$ 24,000 |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effect of a reduction in state income taxes from state incentives related to the investment in our new distribution center.
As of November 1, 2008, there was approximately $\$ 164,000$ of unrecognized compensation expense, net of estimated forfeitures, remaining related to non-vested stock options. This expense is expected to be recognized over a period of 2.4 years.

## Restricted Stock Awards

The following table summarizes the restricted share transactions for the thirty-nine week period ended November 1, 2008:

|  | Number of | Weighted- <br> Average Grant <br> Date Fair <br> Value |
| :--- | :---: | :---: |
| Non-vested at February 2, 2008 | Shares | 27.61 |
| Granted | 130,154 | $\$$ |
| Forfeited | 126,850 | 12.54 |
| Non-vested at November 1, 2008 | $(10,986)$ | 19.97 |

No previously non-vested stock awards vested during the first nine months of fiscal 2008. The total fair value at grant date of previously non-vested stock awards that vested during the first nine months of fiscal 2007 was $\$ 831,000$. The weighted-average grant date fair values of stock awards granted during the thirty-nine week periods ended November 1, 2008 and November 3, 2007 were $\$ 12.54$ and $\$ 29.42$, respectively.

The following table summarizes information regarding stock-based compensation expense for restricted stock awards recognized during the thirteen and thirty-nine week periods ended November 1, 2008 and November 3, 2007:

|  | Thirteen <br> Weeks <br> Ended <br> November <br> 1, <br> 2008 |  | Thirteen <br> Weeks |  | Thirty-nine <br> Weeks |  | Thirty-nine |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | Ended <br> November <br> 3, <br> 2007 |  | Ended <br> November <br> 1, <br> 2008 |  | Weeks <br> Ended <br> November $\begin{gathered} 3, \\ 2007(1) \end{gathered}$ |
| Stock-based compensation expense before the recognized income tax benefit | \$ | 118,000 | \$ | 212,000 | \$ | 621,000 | \$ | 985,000 |
| Income tax benefit |  | 40,000 | \$ | 84,000 |  | 227,000 | \$ | 384,000 |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effect of a reduction in state income taxes from state incentives related to the investment in our new distribution center.
As of November 1, 2008, there was approximately $\$ 1.7$ million of unrecognized compensation expense remaining related to non-vested stock awards. The expense is expected to be recognized over a weighted average period of 3.8 years, incorporating the current assumptions of the estimated requisite service period required to achieve the designated performance conditions for performance-based stock awards.

## Employee Stock Purchase Plan

The following table summarizes information regarding stock-based compensation expense recognized for the employee stock purchase plan during the thirteen and thirty-nine week periods ended November 1, 2008 and November 3, 2007:

|  |  | teen <br> eks <br> ded <br> mber <br> 08 |  | een <br> ks <br> ed nber 7 |  | y-nine eks <br> ded mber 1, 08 |  | y-nine <br> eks <br> ded <br> mber <br> 7(1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock-based compensation expense before the recognized income tax benefit (2) | \$ | 6,000 | \$ | 7,000 |  | 25,000 |  | 25,000 |
| Income tax benefit | \$ | 2,000 | \$ | 3,000 | \$ | 9,000 | \$ | 10,000 |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effect of a reduction in state income taxes from state incentives related to the investment in our new distribution center.
(2) Amounts are representative of the 15\% discount employees are provided for purchases under the employee stock purchase plan.

## Note 5-Litigation Matters

On or about April 22, 2008, an arbitration claim was filed by SDI Industries, Inc. ("SDI") against us with the American Arbitration Association Western Case Management Center in Los Angeles, California, captioned SDI Industries, Inc. (Claimant and Counter-Respondent) v. Shoe Carnival, Inc. (Respondent and Counterclaimant), in which SDI seeks payment of $\$ 1.04$ million of unpaid retainage, as defined in our contract with SDI ("Contract"), plus additional interest and fees. The retainage was withheld from progress billings for work performed on our new distribution center and is recorded in accrued and other liabilities and fixed assets in our consolidated financial statements. On or about May 21, 2008, we filed a Counterclaim and Response in this matter, denying SDI's claim, and seeking monetary damages of more than $\$ 3.0$ million. We contend that SDI breached the Contract due to their failure to deliver our distribution center's material handling system pursuant to the specifications of the Contract. The hearing before the arbitration panel is currently scheduled for April 2009.

Although the investment we made in the new distribution center will satisfy our distribution needs throughout fiscal 2009, we have not achieved the productivity that we expect will be required based on our plan for long-term store growth. We have contracted with a company to provide recommendations as to system upgrades to improve throughput. Modifications are tentatively expected to be complete prior to the end of fiscal 2009.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Factors That May Effect Future Results

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve a number of risks and uncertainties. A number of factors

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could cause our actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, but are not limited to: general economic conditions in the areas of the United States in which our stores are located; the effects and duration of the current economic downturn and the ailing credit markets; changes in the overall retail environment and more specifically in the apparel and footwear retail sectors; our ability to generate increased sales at our stores; the potential impact of national and international security concerns on the retail environment; changes in our relationships with key suppliers; the impact of competition and pricing; changes in weather patterns, consumer buying trends and our ability to identify and respond to emerging fashion trends; the impact of disruptions in our distribution or information technology operations; the effectiveness of our inventory management; the impact of hurricanes or other natural disasters on our stores, as well as on consumer confidence and purchasing in general; risks associated with the seasonality of the retail industry; our ability to successfully execute our growth strategy, including the availability of desirable store locations at acceptable lease terms, our ability to open new stores in a timely and profitable manner and the availability of sufficient funds to implement our growth plans; higher than anticipated costs associated with the closing of underperforming stores; the inability of manufacturers to deliver products in a timely manner; changes in the political and economic environments in the People $\square$ s Republic of China, Brazil, Spain and East Asia, the primary manufacturers of footwear; and the continued favorable trade relations between the United States and China and the other countries which are the major manufacturers of footwear. For a more detailed discussion of certain risk factors see the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended February 2, 2008.

## General

Management $\square$ s Discussion and Analysis of Financial Condition and Results of Operations is intended to provide information to assist the reader in better understanding and evaluating our financial condition and results of operations. We encourage you to read this in conjunction with our condensed consolidated financial statements and the notes to those statements included in PART I, ITEM 1 FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the fiscal year ended February 2, 2008 as filed with the SEC.

## Overview of Our Business

Shoe Carnival, Inc. is one of the nation $\square$ s largest family footwear retailers. As of November 1, 2008, we operated 310 stores in 29 states primarily in the Midwest, South and Southeast regions of the United States. We offer a distinctive shopping experience, a broad merchandise assortment and value to our customers while maintaining an efficient store level cost structure.

Our stores combine competitive pricing with a highly promotional, in-store marketing effort that encourages customer participation and creates a fun and exciting shopping experience. We believe this highly promotional atmosphere results in various competitive advantages, including increased multiple unit sales; the building of a loyal, repeat customer base; the creation of word-of-mouth advertising; and enhanced sell through of in-season goods. Our objective is to be the destination store-of-choice for a wide range of consumers seeking moderately priced, current season name brand and private label footwear. Our product assortment includes dress and casual shoes, sandals, boots and a wide assortment of athletic shoes for the entire family. We believe that by offering a wide selection of both athletic and non-athletic footwear, we are able to reduce our exposure to shifts in fashion preferences between those categories.

[^0]
## Critical Accounting Policies

It is necessary for us to include certain judgments in our reported financial results. These judgments involve estimates that are inherently uncertain and actual results could differ materially from these estimates. The accounting policies that require the more significant judgments are:

Merchandise Inventories - Merchandise inventories are stated at the lower of cost or market using the first-in, first-out (FIFO) method. In determining market value, we estimate the future sales price of items of merchandise contained in the inventory as of the balance sheet date. Factors considered in this determination include, among others, current and recently recorded sales prices, the length of time product has been held in inventory and quantities of various product styles contained in inventory. The ultimate amount realized from the sale of certain product could differ materially from our estimates. We also estimate a shrinkage reserve for the period between the last physical count and the balance sheet date. The estimate for the shrinkage reserve can be affected by changes in merchandise mix and changes in actual shrinkage trends.

Valuation of Long-Lived Assets - We review long-lived assets whenever events or circumstances indicate the carrying value of an asset may not be recoverable and annually when no such event has occurred. We evaluate the ongoing value of assets associated with retail stores that have been open longer than one year. When events such as these occur, the assets subject to impairment are adjusted to estimated fair value and, if applicable, an impairment loss is recorded in selling, general and administrative expenses. Our assumptions and estimates used in the evaluation of impairment, including current and future economic trends for stores, are subject to a high degree of judgment and if actual results or market conditions differ from those anticipated, additional losses may be recorded.

Income Taxes - We calculate income taxes in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes" ("SFAS No. 109") and account for uncertain tax positions in accordance with Interpretation No. 48, "Accounting for Uncertainty in Income Taxes $\square$ an interpretation of Financial Accounting Standards Board ("FASB") Statement No. 109" ("FIN 48"). Under SFAS No. 109, deferred tax assets and liabilities are recognized based on the difference between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the estimated tax rates in effect in the years when those temporary differences are expected to reverse. Under FIN 48, we are required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of and guidance surrounding income tax laws and regulations are often complex, ambiguous and change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated financial statements.

Insurance Reserves - We use a combination of self-insurance and third-party insurance for workers' compensation, employee medical and general liability insurance. These plans have stop-loss provisions that protect us from individual and aggregate losses over specified dollar values. When estimating our self-insured liabilities, we consider a number of factors, including historical claims experience, severity factors, statistical trends and, in certain instances, valuation assistance provided by independent third-parties. We will continue to evaluate our self-insured liabilities and the underlying assumptions on a quarterly basis and make adjustments as needed. The ultimate cost of these claims may be greater than or less than the established accruals. While we believe that the recorded amounts are adequate, there can be no assurance that changes to management's estimates will not occur due to limitations inherent in the estimating process. In the event we determine an accrual should be increased or reduced, we will record such adjustments in the period in which such determination is made.

## Results of Operations Summary Information



| May 5, 2007 | 271 | 7 | 0 | 278 | 66,000 | $3,128,000$ | $(3.7) \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August 4, 2007 | 278 | 6 | 0 | 284 | 59,000 | $3,187,000$ | $(7.1) \%$ |
| November 3, 2007 | 284 | 11 | 2 | 293 | 78,000 | $3,265,000$ | $(5.0) \%$ |
| Year-to-date 2007 | 271 | 24 | 2 | 293 | 203,000 | $3,265,000$ | $(5.0) \%$ |

Comparable store sales for the periods indicated include stores that have been open for 13 full months prior to the beginning of the period, including those stores that have been relocated or remodeled. Therefore, stores opened or closed during the periods indicated are not included in comparable store sales.

The following table sets forth our results of operations expressed as a percentage of net sales for the periods indicated:

|  | Thirteen Weeks Ended November 1, 2008 | Thirteen Weeks Ended November 3, 2007 | Thirty-nine Weeks Ended November 1, 2008 | Thirty-nine <br> Weeks Ended November 3, 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Cost of sales (including buying, distribution and occupancy costs) | 72.8 | 70.9 | 72.4 | 71.5 |
| Gross profit | 27.2 | 29.1 | 27.6 | 28.5 |
| Selling, general and administrative expenses | 24.9 | 25.1 | 24.9 | 24.9 |
| Operating income | 2.3 | 4.0 | 2.7 | 3.6 |
| Interest income | 0.0 | (0.1) | 0.0 | (0.1) |
| Interest expense | 0.0 | 0.1 | 0.0 | 0.0 |
| Income before income taxes | 2.3 | 4.0 | 2.7 | 3.7 |
| Income tax expense | 0.8 | 1.6 | 1.0 | 1.3 |
| Net income | 1.5\% | 2.4\% | 1.7\% | 2.4\% |

## Operational Summary

Labor Day marked the end of our all important back-to-school season. While we generated slightly positive comparable store sales in August, sales for the balance of the third quarter declined as the consumer once again retreated to a conservative shopping pattern. This trend led to lower customer traffic and a comparable store sales decrease of $5.0 \%$ during the third quarter of fiscal 2008.

Despite the challenging economic climate, we achieved an increase in the average net price of our footwear and achieved higher average purchases per ticket, both in terms of dollars spent and units purchased. Our merchants remained focused on inventory control and were able to decrease our per store inventory levels by $8 \%$ compared to the prior year. The anticipated increase in the cost of footwear materialized in the third quarter and we were successful in passing most of these costs through to the consumer. However, due to the promotional nature of the footwear industry during the third quarter, these increased costs outweighed the higher average net price we were able to achieve on our footwear sales. This contributed to lower merchandise margins during the third quarter as compared to the prior year.

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During the fourth quarter, we will react to the pricing and promotional cadence of our competitors in the footwear marketplace. Consequently, our stated initiative of increasing the average retail price on footwear sales may be difficult as we expect the holiday retail environment to become increasingly promotional and price-sensitive. We fully expect to continue to lower inventory levels, especially on seasonal product. While we will invest heavily in advertising during peak sales periods, we do not believe the consumer is reacting to advertising in non-peak periods. Just as we reduced our advertising in the second and third quarters, we plan to continue this strategy in the fourth quarter, concentrating our advertising efforts on weeks in which we expect the consumer to make the majority of their holiday purchases.

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Despite the protracted economic downturn, we believe we have the management discipline, correct operating strategies and financial strength to maintain profitable operations on an annual basis. We also believe these strengths will enable us to continue expanding our market share to enhance shareholder value. Raising the net realized price of our footwear, putting downward pressure on inventory levels to improve turnover, controlling expenses and continuing to maintain a strong balance sheet with a healthy cash position will remain our priorities through fiscal 2009.

## Results of Operations for the Third Quarter Ended November 1, 2008

## Net Sales

Net sales decreased $\$ 3.8$ million to $\$ 170.1$ million during the third quarter ended November 1, 2008, a $2.2 \%$ decrease from net sales of $\$ 173.9$ million in the third quarter ended November 3, 2007. The decrease in net sales was primarily due to a $5.0 \%$ decrease in comparable store sales, which was partially offset by a $\$ 4.6$ million increase in sales generated by the 38 new stores opened since July of fiscal 2007, net of sales lost from the eight stores which were closed during this same period.

## Gross Profit

Gross profit decreased $\$ 4.3$ million to $\$ 46.3$ million in the third quarter of fiscal 2008 from gross profit of $\$ 50.6$ million in the comparable prior year period. Our gross profit margin in the third quarter of fiscal 2008 decreased to $27.2 \%$ from $29.1 \%$ in the comparable prior year period. During the quarter, heavy promotions were necessary in the women's non-athletic category to keep inventory turning at an acceptable level. This was the primary cause of the $1.1 \%$ decrease in our merchandise margin compared to the prior year. Additionally, we experienced a $0.8 \%$ increase in occupancy costs, as a percentage of sales, primarily as a result of the lower comparable store sales and an increase in costs due to the additional stores we operated in the third quarter of 2008.

## Selling, General and Administrative Expenses

In the third quarter of fiscal 2008, selling, general and administrative expenses decreased $\$ 1.2$ million to $\$ 42.4$ million, or $24.9 \%$ of sales, from $\$ 43.6$ million, or $25.1 \%$ of sales, in the comparable prior year period. The $\$ 1.2$ million in savings was primarily the result of a $\$ 1.5$ million reduction in advertising costs from our decision to decrease advertising during non-peak periods along with a $\$ 1.0$ million decrease in the expense for employee incentives and benefits. These decreases were partially offset by $\$ 1.6$ million of additional costs incurred from the operation and support of the net new stores opened since July of fiscal 2007.

Pre-opening costs were $\$ 386,000$, or $0.2 \%$ of sales, for the third quarter of fiscal 2008 as compared to $\$ 407,000$, or $0.2 \%$ of sales, for the third quarter of fiscal 2007. We opened eight stores in the third quarter of fiscal 2008 as compared to 11 stores in the third quarter of fiscal 2007. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

Store closing costs included in selling, general and administrative expenses were $\$ 417,000$, or $0.2 \%$ of sales, for the third quarter of fiscal 2008 as compared to $\$ 96,000$, or $0.1 \%$ of sales, for the third quarter of fiscal 2007. One store was closed during the third quarter of fiscal 2008 and two stores were closed during the third quarter of fiscal 2007. The timing and actual amount of expense recorded in closing a store can vary significantly depending in part on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

## Interest (Income) Expense, Net

We recorded net interest income of $\$ 20,000$ in the third quarter of fiscal 2008 as compared to net interest expense of $\$ 14,000$ in the third quarter of the prior year. This increase in interest income was primarily the result of an increase in the cash available for short-term investment.

Income Taxes

The effective income tax rate for the third quarter of fiscal 2008 decreased to $34.0 \%$ from $39.5 \%$ for the same time period in fiscal 2007. The reduction in rate was primarily due to the decrease in our federal taxable rate from the maximum of $35 \%$ to approximately $33.6 \%$ based on our projected reduction in taxable income. This adjustment to lower the year-to-date federal rate was reflected in our third quarter income tax expense.

## Net Income

Net income for the third quarter of fiscal 2008 decreased to $\$ 2.6$ million, or $\$ 0.21$ per diluted share, from $\$ 4.2$ million, or $\$ 0.33$ per diluted share, in the third quarter of fiscal 2007.

Our average diluted shares outstanding at the end of the third quarter of fiscal 2008 were 12.5 million or approximately $1.9 \%$ lower than the 12.8 million average diluted shares outstanding at the end of the third quarter last year. This decrease was primarily due to the 1.2 million shares repurchased in fiscal 2007 as part of our $\$ 50.0$ million share repurchase program.

## Results Of Operations for the Nine Months Ended November 1, 2008

## Net Sales

Net sales decreased $\$ 3.6$ million to $\$ 490.7$ million during the nine months ended November 1, 2008, from net sales of $\$ 494.3$ million in the comparable prior year period. The decrease in net sales was primarily due to a $3.7 \%$ decrease in comparable store sales, which was partially offset by a $\$ 13.5$ million increase in sales generated by the 47 new stores opened since February 3, 2007, net of sales lost from the eight stores which were closed during this same period.

## Gross Profit

Gross profit decreased $\$ 5.1$ million to $\$ 135.5$ million in the first nine months of fiscal 2008 from gross profit of $\$ 140.6$ million in the comparable prior year period. Our gross profit margin in the first nine months of fiscal 2008 decreased to $27.6 \%$ from $28.5 \%$ in the comparable prior year period. The merchandise margin decreased $0.4 \%$, while buying, distribution and occupancy costs increased $0.5 \%$ as a percentage of sales. We experienced a $0.6 \%$ increase in occupancy costs, as a percentage of sales, primarily as a result of the lower comparable store sales and an increase in costs due to the additional stores we operated throughout the year. This increase, as a percentage of sales, was partially offset by a $0.2 \%$ decline in distribution costs. Our distribution costs, both as a percentage of sales and in dollars, declined primarily as a result of costs associated with the conversion to our new distribution center during the first quarter of the prior year.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses decreased $\$ 697,000$ to $\$ 122.4$ million in the first nine months of fiscal 2008 from $\$ 123.1$ million in the comparable prior year period. For both periods, selling, general and administrative expenses represented $24.9 \%$ of sales. The $\$ 697,000$ in savings was primarily the result of a $\$ 4.2$ million reduction in advertising costs along with a $\$ 1.3$ million decrease in expense for employee incentives and benefits. Our decision to lower advertising costs was based on current market trends, store performance and an overall decrease in advertising during non-peak periods. These decreases were partially offset by $\$ 4.1$ million of additional costs incurred from the operation and support of the net new stores opened since February of fiscal 2007.

Pre-opening costs were $\$ 826,000$, or $0.2 \%$ of sales, for the first nine months of fiscal 2008 as compared to $\$ 963,000$, or $0.2 \%$ of sales, for the first nine months of fiscal 2007. We opened 22 stores in the first nine months of fiscal 2008 as compared to 24 stores in the first nine months of fiscal 2007. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

Store closing costs included in selling, general and administrative expenses were $\$ 1.1$ million, or $0.2 \%$ of sales, for the first nine months of fiscal 2008 as compared to $\$ 525,000$, or $0.1 \%$ of sales, for the first nine months of

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fiscal 2007. Three stores were closed during the first nine months of fiscal 2008 and two stores were closed during the first nine months of fiscal 2007. We expect to close nine stores during the remainder of fiscal 2008 as compared to three stores in the last quarter of fiscal 2007. We will continue to evaluate underperforming stores for possible closing on a routine basis, which may result in the identification of additional store closings for the current or future fiscal years. The timing and actual amount of expense recorded in closing a store can vary significantly depending in part on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

## Interest (Income) Expense, Net

We recorded net interest income of $\$ 27,000$ in the first nine months of fiscal 2008 as compared to net interest income of $\$ 432,000$ in the first nine months of the prior year. This decrease in interest income was primarily the result of a decline in the cash available for short-term investment.

## Income Taxes

The effective income tax rate for the first nine months of fiscal 2008 increased to $36.6 \%$ from $35.0 \%$ compared to the same time period in 2007. Our federal income tax rate was lower than last year due to lower taxable income while our state tax rate was higher than last year because during fiscal 2007 we experienced a one-time reduction in state income taxes from state incentives related to the investment in our new distribution center.

## Net Income

For the first nine months of fiscal 2008, net income decreased to $\$ 8.4$ million, or $\$ 0.67$ per diluted share, from $\$ 11.7$ million, or $\$ 0.87$ per diluted share, in the first nine months of fiscal 2007.

Our average diluted shares outstanding at the end of the first nine months of fiscal 2008 were 12.5 million or approximately $6.6 \%$ lower than the 13.4 million average diluted shares outstanding at the end of the first nine months last year. This decrease was primarily due to the 1.2 million shares repurchased in fiscal 2007 as part of our $\$ 50.0$ million share repurchase program.

## Liquidity and Capital Resources

Our primary sources of funds are cash flows from operations and borrowings under our revolving credit facility. Our net cash provided by operations was $\$ 10.8$ million in the first nine months of fiscal 2008 as compared to net cash used in operations of $\$ 2.3$ million in the first nine months of 2007 , for an increase of net cash provided by operations of $\$ 13.1$ million. This difference, when comparing the two periods of each year, was primarily due to a reduction in inventory on a per store basis and the timing of payments for accounts payable and accrued liabilities partially offset by a decrease in net income.

Working capital decreased to $\$ 150.4$ million at November 1, 2008 from $\$ 154.5$ million at November 3, 2007 primarily as a result of our reduction in inventory. The current ratio at November 1, 2008 was 3.3 compared to 3.4 at November 3, 2007. We had no long-term debt at November 1, 2008 compared to $\$ 14.2$ million at November 3, 2007.

We expended $\$ 12.6$ million in cash during the first nine months of fiscal 2008 for the purchase of property and equipment. Of this amount, $\$ 10.2$ million was used for new stores, store remodeling and store relocation projects. The remaining capital expenditures were used primarily for information technology and miscellaneous equipment purchases. Additional capital expenditures of approximately $\$ 5.0$ million will be made over the course of fiscal 2008 for the opening of new stores, store remodels and various other store improvements. During the nine months ended November 1, 2008, we received $\$ 817,000$ in lease incentives from our landlords and we anticipate receiving a total of $\$ 2.0$ million in lease incentives from our landlords for fiscal 2008.

During the first nine months of fiscal 2008, we opened 22 new stores. This compares to 24 store openings in the first nine months of fiscal 2007. We anticipate opening two additional stores and closing nine stores during the remainder of fiscal 2008. Throughout the year, our actual amount of cash required for capital expenditures for store operations depends in part on the number of new stores opened, the amount of lease incentives, if any,

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received from landlords and the number of stores remodeled. The opening of new stores will be dependent upon, among other things, the availability of desirable locations, the negotiation of acceptable lease terms and general economic and business conditions affecting consumer spending in areas we target for expansion.

Our current store prototype uses between 6,500 and 12,000 square feet depending upon, among other factors, the location of the store and the population base the store is expected to service. For fiscal 2008, our new stores will average approximately 8,900 square feet. Capital expenditures for a new store in fiscal 2008 are expected to average approximately $\$ 290,000$ and tenant improvement allowances are expected to average $\$ 30,000$. The average inventory investment in a new store is expected to range from $\$ 300,000$ to $\$ 550,000$ depending on the size and sales expectation of the store and the timing of the new store opening. Pre-opening expenses, such as advertising, salaries and supplies, are expected to average approximately $\$ 40,000$ per store in fiscal 2008 , with individual stores experiencing variances in expenditure levels based on the specific market.

As of November 1, 2008, our unsecured credit facility provided for up to $\$ 95.0$ million in cash advances on a revolving basis and commercial letters of credit. Borrowings under the revolving credit line are based on eligible inventory. The agreement governing the credit facility stipulates a minimum threshold for net worth, a maximum ratio of funded debt plus rent to EBITDA plus rent, and a maximum of total distributions for stock repurchases and cash dividends. We were in compliance with these requirements as of November 1, 2008. Should a default condition be reported, the lenders may preclude additional borrowings and call all loans and accrued interest at their discretion. At November 1, 2008, there were no borrowings outstanding under the credit facility and $\$ 2.9$ million in letters of credit were outstanding. As of November $1,2008, \$ 92.1$ million was available to us for additional borrowings under the credit facility.

During fiscal 2006, our Board of Directors authorized a $\$ 50.0$ million share repurchase program, which would terminate upon the earlier of the repurchase of the maximum amount or December 31, 2008. On October 8, 2008, the Board of Directors extended the date of termination one year to December 31, 2009. Share repurchases under this authorization may be made in the open market or in privately negotiated transactions. The timing and actual number of shares repurchased will depend on a variety of factors including price, corporate and regulatory requirements and other market conditions. As of November 1, 2008, approximately 1.2 million shares had been repurchased at an aggregate cost of $\$ 28.1$ million. The amount that remained available under the existing repurchase authorization at November 1, 2008 was $\$ 21.9$ million. No shares have been repurchased during fiscal 2008.

On or about April 22, 2008, an arbitration claim was filed by SDI Industries, Inc. ("SDI") against us with the American Arbitration Association Western Case Management Center in Los Angeles, California, captioned SDI Industries, Inc. (Claimant and Counter-Respondent) v. Shoe Carnival, Inc. (Respondent and Counterclaimant), in which SDI seeks payment of $\$ 1.04$ million of unpaid retainage, as defined in our contract with SDI ("Contract"), plus additional interest and fees. The retainage was withheld from progress billings for work performed on our new distribution center and is recorded in accrued and other liabilities and fixed assets in our consolidated financial statements. On or about May 21, 2008, we filed a Counterclaim and Response in this matter, denying SDI's claim, and seeking monetary damages of more than $\$ 3.0$ million. We contend that SDI breached the Contract due to their failure to deliver our distribution center's material handling system pursuant to the specifications of the Contract. The hearing before the arbitration panel is currently scheduled for April 2009.

Although the investment we made in the new distribution center will satisfy our distribution needs throughout fiscal 2009, we have not achieved the productivity that we expect will be required in three to five years, based on our long-term store growth plan. We have contracted with a company to provide recommendations as to system upgrades to improve throughput. Modifications are tentatively expected to be complete prior to the end of fiscal 2009.

We anticipate that our existing cash and cash flow from operations, supplemented by borrowings under our revolving credit line, will be sufficient to fund our planned store expansion along with other capital expenditures, any future repurchase of our common stock under our current repurchase plan and working capital requirements for at least the next 12 months.

## Seasonality

Our quarterly results of operations have fluctuated and are expected to continue to fluctuate in the future primarily as a result of seasonal variances and the timing of sales and costs associated with opening new stores. Non-capital expenditures, such as advertising and payroll, incurred prior to opening a new store are charged to expense as incurred. Therefore, our results of operations may be adversely affected in any quarter in which we incur pre-opening expenses related to the opening of new stores.

We have three distinct peak selling periods: Easter, back-to-school and Christmas.

## New Accounting Pronouncements

Recent accounting pronouncements applicable to our operations are contained in Note $3 \square$ "Recently Issued Accounting Pronouncements" contained in the Notes to Condensed Consolidated Financial Statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk in that the interest payable under our credit facility is based on variable interest rates and therefore is affected by changes in market rates. We do not use interest rate derivative instruments to manage exposure to changes in market interest rates. A $1 \%$ change in the weighted average interest rate charged under the credit facility would have resulted in interest expense fluctuating by less than $\$ 1,000$ for the first nine months of fiscal 2008.

## ITEM 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of November 1, 2008, that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Management is continuously seeking to improve the efficiency and effectiveness of our operations and internal controls. This results in refinements to processes throughout the company. As part of our continued strategy to grow our store base and increase capacity, we are in the process of redesigning certain elements of the material handling system in our distribution center. The internal controls impacted by this project are mainly automated and operational in nature. See our Notes to Condensed Consolidated Financial Statements, Note $5 \square$ "Litigation Matters" included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q for further details on this matter. There have been no other changes in our internal control over financial reporting that occurred during the quarter ended November 1, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## SHOE CARNIVAL, INC. PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note $5 \square$ "Litigation Matters" contained in the Notes to Condensed Consolidated Financial Statement included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form $10-\mathrm{Q}$ is incorporated herein by reference.

ITEM 1A. RISK FACTORS

You should carefully consider the risks and uncertainties we describe both in this Quarterly Report on Form 10-Q and in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended February 2, 2008 before deciding to invest in, or retain, shares of our common stock. These are not the only risks and uncertainties that we face. Additional risks and uncertainties that we do not currently know about, we currently believe are immaterial or we have not predicted may also harm our business operations or adversely affect us. If any of these risks or uncertainties actually occur, our business, financial condition, results of operations or cash flows could be materially adversely affected. There have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended February 2, 2008.

## ITEM 6. EXHIBITS

(a)

3-A

3-B

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Exhibits

Restated Articles of Incorporation of Registrant (incorporated herein by reference from the same exhibit number to the Registrant's Annual Report on Form 10-K for the year ended February 2, 2002)

By-laws of Registrant, as amended to date (incorporated herein by reference from the same exhibit number to our Current Report on Form 8-K filed on March 19, 2007)
(i) Amended and Restated Credit Agreement and Promissory Notes dated April 16, 1999, between Registrant and Mercantile Bank National Association, First Union National Bank and Old National Bank (incorporated herein by reference from Exhibit 4(I) to the Registrant's Annual Report on Form 10-K for the year ended January 30, 1999)
(ii) Amendment to Amended and Restated Credit Agreement and Promissory Notes dated March 24, 2000, between Registrant and Mercantile Bank National Association, First Union National Bank and Old National Bank (incorporated herein by reference from the same exhibit number to the Registrant's Annual Report on Form $10-\mathrm{K}$ for the year ended January 29, 2000)
(iii) Second Amendment to Amended and Restated Credit Agreement and Promissory Notes dated November 8, 2000, between Registrant and Firstar Bank N.A., First Union National Bank, Old National Bank and LaSalle Bank National Association (incorporated herein by reference from the same exhibit number to the Registrant's Quarterly Report on Form 10-Q for the quarter ended October 28, 2000)
(iv) Third Amendment to Amended and Restated Credit Agreement and Promissory Notes dated March 18, 2002, between Registrant and U.S. Bank National Association, First Union National Bank, Old National Bank and LaSalle Bank National Association (incorporated herein by reference from the same exhibit number to the Registrant's Annual Report on Form 10-K for the year ended February 2, 2002)
(v) Fourth Amendment to Amended and Restated Credit Agreement and Promissory Notes dated March 12, 2003, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Old National Bank and LaSalle Bank National Association (incorporated herein by reference from the same exhibit number to the Registrant's Annual Report on Form 10-K for the year ended February 1,
2003)
(vi) Fifth Amendment to Amended and Restated Credit Agreement and Promissory Notes dated April 5, 2004, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Old National Bank and LaSalle Bank National Association (incorporated herein by reference from the same exhibit number to the Registrant's Annual Report on Form 10-K for the year ended January 31, 2004)
(vii) Assignment Agreement dated June 1, 2004 among LaSalle Bank National Association as Assignor, Fifth Third Bank (Southern Indiana) as Assignee, Registrant as Borrower and U.S. Bank National Association as Agent relating to the Amended and Restated Credit Agreement as further amended (incorporated herein by reference from the same exhibit number to the Registrant's Quarterly Report on Form 10-Q for the quarter ended May 1, 2004)

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(a)

Exhibits (continued)
(viii) Sixth Amendment to Amended and Restated Credit Agreement and Notes dated April 5, 2005, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Fifth Third Bank (Southern Indiana) and Old National Bank (incorporated herein by reference from the same exhibit number to the Registrant's Current Report on Form 8-K filed on April 11, 2005)
(ix) Seventh Amendment to Amended and Restated Credit Agreement and Notes dated March 31, 2006, between Registrant and U.S. Bank National Association, Wachovia Bank, National Association and Fifth Third Bank (incorporated herein by reference from the same exhibit number to the Registrant's Current Report on Form 8 -K filed on April 4, 2006)
(x) Eighth Amendment to Amended and Restated Credit Agreement and Notes dated December 15, 2006, between Registrant and U.S. Bank National Association, Wachovia Bank, National Association and Fifth Third Bank (incorporated herein by reference from the same exhibit number to the Registrant's Current Report on Form 8 -K filed on December 11, 2006)
(xi) Ninth Amendment to Amended and Restated Credit Agreement and Notes dated June 10, 2008, between Registrant and U.S. Bank National Association, Wachovia Bank, National Association and Fifth Third Bank (incorporated herein by reference from the same exhibit number to the Registrant's Quarterly Report on Form 10-Q for the quarter ended May 3, 2008)

Shoe Carnival, Inc. Deferred Compensation Plan (incorporated herein by reference from the same exhibit number to the Registrants' Current Report on Form 8-K filed on October 14, 2008)

2000 Stock Option and Incentive Plan of Registrant, as amended

Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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## SHOE CARNIVAL, INC.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed, on its behalf by the undersigned thereunto duly authorized.

Date: December 11, 2008
SHOE CARNIVAL, INC.
(Registrant)

By: Ls/ W. Kerry Jackson
W. Kerry Jackson

Executive Vice President and
Chief Financial Officer


[^0]:    Our marketing effort targets moderate income, value-conscious consumers seeking name brand footwear for all age groups. We believe that by offering a wide selection of popular styles of name brand merchandise at competitive prices, we generate broad customer appeal. Our cost-efficient store operations and real estate strategy enable us to price products competitively. Low labor costs are achieved by housing merchandise directly on the selling floor in an open-stock format, enabling customers to serve themselves, if they choose. This reduces the staffing required to assist customers and reduces store level labor costs as a percentage of sales. We locate stores predominantly in strip shopping centers in order to take advantage of lower occupancy costs and maximize our exposure to value-oriented shoppers.

