OLD NATIONAL BANCORP /IN/ Form 10-Q November 01, 2017 Table of Contents

# **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 1-15817** 

## **OLD NATIONAL BANCORP**

(Exact name of Registrant as specified in its charter)

INDIANA (State or other jurisdiction of	35-1539838 (I.R.S. Employer
incorporation or organization)	Identification No.)
One Main Street	
Evansville, Indiana	47708
(Address of principal executive offices)	(Zip Code)

# (812) 464-1294

#### (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (s232.405 of this chapter) during the preceding 12 months (or for shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer
Non-accelerated filer	(Do not check if a smaller reporting company)	Smaller reporting company
	ompany, indicate by check mark if the registrant has elect h any new or revised financial accounting standards pro	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer s classes of common stock. The registrant has one class of common stock (no par value) with 135,523,000 shares outstanding at September 30, 2017.

## **OLD NATIONAL BANCORP**

# FORM 10-Q

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#### **GLOSSARY OF ABBREVIATIONS AND ACRONYMS**

As used in this report, references to Old National, we, our, us, and similar terms refer to the consolidated entity consisting of Old National Bancorp and its wholly-owned affiliates. Old National Bancorp refers solely to the parent holding company, and Old National Bank refers to Old National s bank subsidiary.

The acronyms and abbreviations identified below are used in the Notes to Consolidated Financial Statements (Unaudited) as well as in the Management s Discussion and Analysis of Financial Condition and Results of Operations. You may find it helpful to refer to this page as you read this report.

Anchor (MN): Anchor Bancorp, Inc.

Anchor Bank (MN): Anchor Bank, N.A.

Anchor (WI): Anchor BanCorp Wisconsin Inc.

- AnchorBank (WI): AnchorBank, fsb
- AOCI: accumulated other comprehensive income (loss)
- AQR: asset quality rating
- ASC: Accounting Standards Codification
- ASU: Accounting Standards Update
- ATM: automated teller machine
- CDO: collateralized debt obligation
- Common Stock: Old National Bancorp common stock, \$1 per share stated value

CReED: Indiana Community Revitalization Enhancement District Tax Credit

- DTI: debt-to-income
- EITF: Emerging Issues Task Force
- FASB: Financial Accounting Standards Board
- FDIC: Federal Deposit Insurance Corporation
- FHLB: Federal Home Loan Bank
- FHTC: Federal Historic Tax Credit
- FICO: Fair Isaac Corporation

- GAAP: generally accepted accounting principles
- LGD: loss given default
- LIBOR: London Interbank Offered Rate
- LIHTC: Low Income Housing Tax Credit
- LTV: loan-to-value
- N/A: not applicable
- N/M: not meaningful
- NASDAQ: The NASDAQ Stock Market LLC
- NOW: negotiable order of withdrawal
- ONI: ONB Insurance Group, Inc.
- OTTI: other-than-temporary impairment
- PCI: purchased credit impaired
- PD: probability of default
- TBA: to be announced
- TDR: troubled debt restructuring

#### **OLD NATIONAL BANCORP**

#### CONSOLIDATED BALANCE SHEETS

(dollars and shares in thousands, except per share data)	September 30, 2017 (unaudited)	December 31, 2016	September 30, 2016 (unaudited)
Cash and due from banks	\$ 202,652	\$ 209,381	\$ 224,893
Money market and other interest-earning investments	49,715	46,138	36,147
Money market and other interest-carming investments	7,713	+0,150	50,147
Total cash and cash equivalents	252,367	255,519	261,040
Trading securities, at fair value	5,351	4,982	4,973
Investment securities available-for-sale, at fair value:	,	,	,
U.S. Treasury	5,615	7,103	9,265
U.S. government-sponsored entities and agencies	576,436	493,956	473,070
Mortgage-backed securities	1,450,736	1,525,019	1,483,840
States and political subdivisions	414,673	436,684	449,578
Other securities	328,377	334,412	342,925
Total investment securities available-for-sale	2,775,837	2,797,174	2,758,678
Investment securities held-to-maturity, at amortized cost (fair value			
\$740,564; \$784,172; and \$922,311, respectively)	688,951	745,090	850,803
Federal Home Loan Bank/Federal Reserve Bank stock, at cost	117,354	101,716	101,716
Loans held for sale, at fair value	30,221	90,682	60,465
Loans:			
Commercial	2,049,054	1,917,099	1,836,380
Commercial real estate	3,370,211	3,130,853	3,092,575
Residential real estate	2,119,120	2,087,530	2,105,232
Consumer credit, net of unearned income	1,859,739	1,875,030	1,870,798
Total loans	9,398,124	9,010,512	8,904,985
Allowance for loan losses	(50,169)		
Allowance for loan losses	(30,109)	(49,000)	(31,347)
Net loans	9,347,955	8,960,704	8,853,438
Premises and equipment, net	412,488	429,622	333,266
Accrued interest receivable	75,342	81,381	77,689
Goodwill	655,018	655,018	655,210
Other intangible assets	29,235	37,677	40,918
Company-owned life insurance	356,897	352,956	351,431
Net deferred tax assets	137,951	181,863	169,466
Loan servicing rights	24,900	25,561	25,920
Assets held for sale	8,196	5,970	4,217
Other real estate owned and repossessed personal property	10,259	18,546	23,719
Other assets	137,478	115,776	130,122
	,	,	,

Total assets	\$ 15,065,800	\$ 14,860,237	\$ 14,703,071
Liabilities			
Deposits:			
Noninterest-bearing demand	\$ 3,034,696	\$ 3,016,093	\$ 2,944,331
Interest-bearing:			
NOW	2,539,233	2,596,595	2,486,190
Savings	2,932,488	2,954,709	2,963,637
Money market	648,378	707,748	687,895
Time	1,451,989	1,468,108	1,564,655
Total deposits	10,606,784	10,743,253	10,646,708
Federal funds purchased and interbank borrowings	317,021	213,003	125,121
Securities sold under agreements to repurchase	285,409	367,052	347,804
Federal Home Loan Bank advances	1,589,367	1,353,092	1,331,379
Other borrowings	219,314	218,939	218,795
Accrued expenses and other liabilities	141,082	150,481	198,807
Total liabilities	13,158,977	13,045,820	12,868,614
<b>Shareholders Equity</b> Preferred stock, 2,000 shares authorized, no shares issued or			
outstanding			
Common stock, \$1.00 per share stated value, 300,000 shares authorized, 135,523; 135,159; and 134,985 shares issued and			
outstanding, respectively	135,523	135,159	134,985
Capital surplus	1,354,036	1,348,338	1,343,740
Retained earnings	451,461	390,292	374,561
Accumulated other comprehensive income (loss), net of tax	(34,197)	(59,372)	(18,829)
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Total shareholders equity	1,906,823	1,814,417	1,834,457
Total liabilities and shareholders equity	\$ 15,065,800	\$ 14,860,237	\$ 14,703,071

The accompanying notes to consolidated financial statements are an integral part of these statements.

#### **OLD NATIONAL BANCORP**

# CONSOLIDATED STATEMENTS OF INCOME (unaudited)

(dollars and shares in thousands, except per share data)	Three Months Ended September 30, 2017 2016		Ended Nine Months ptember 30, September		
Interest Income	2017	2010	2017	2016	
Loans including fees:					
Taxable	\$ 97,685	\$ 94,866	\$ 282,075	\$252,965	
Nontaxable	3,373	3,004	9,788	8,999	
Investment securities:	,	,	,	,	
Taxable	15,330	14,612	46,516	41,919	
Nontaxable	7,052	7,208	21,652	21,309	
Money market and other interest-earning investments	85	23	171	93	
Total interest income	123,525	119,713	360,202	325,285	
Interest Expense					
Deposits	5,125	4,819	14,232	12,566	
Federal funds purchased and interbank borrowings	655	226	1,433	566	
Securities sold under agreements to repurchase	280	375	870	1,139	
Federal Home Loan Bank advances	6,618	4,137	17,947	11,164	
Other borrowings	2,369	2,353	7,108	7,064	
Total interest expense	15,047	11,910	41,590	32,499	
Net interest income	108,478	107,803	318,612	292,786	
Provision for loan losses	311	1,306	2,013	2,716	
Net interest income after provision for loan losses	108,167	106,497	316,599	290,070	
Noninterest Income					
Wealth management fees	8,837	8,572	27,515	26,048	
Service charges on deposit accounts	10,535	11,054	30,418	31,130	
Debit card and ATM fees	4,248	4,330	12,920	12,586	
Mortgage banking revenue	5,104	7,718	14,516	15,841	
Insurance premiums and commissions	170	132	437	20,375	
Investment product fees	5,193	5,038	15,186	13,667	
Capital markets income	1,843	849	5,621	2,262	
Company-owned life insurance	2,022	2,163	6,288	6,281	
Net securities gains (losses)	2,972	1,647	7,547	4,609	
Recognition of deferred gain on sale leaseback transactions	537	235	1,612	2,325	
Gain on sale of ONB Insurance Group, Inc.				41,864	
Change in FDIC indemnification asset				233	

Other income	4,905	5,505	16,497	12,858
Total noninterest income	46,366	47,243	138,557	190,079
Noninterest Expense				
Salaries and employee benefits	57,783	60,861	171,953	180,548
Occupancy	11,670	12,944	34,343	39,356
Equipment	3,485	3,564	10,062	9,773
Marketing	2,646	3,528	9,369	11,125
Data processing	7,696	8,242	23,530	24,041
Communication	2,163	2,755	6,865	7,154
Professional fees	4,589	3,252	11,317	11,801
Loan expense	1,542	2,213	4,866	5,669
Supplies	547	799	1,720	1,980
FDIC assessment	2,197	2,149	6,814	6,098
Other real estate owned expense	511	728	2,635	3,251
Amortization of intangibles	2,641	3,233	8,442	9,245
Other expense	6,232	3,794	16,488	17,848
Total noninterest expense	103,702	108,062	308,404	327,889
Income before income taxes	50,831	45,678	146,752	152,260
Income tax expense	11,459	10,969	32,534	51,452
Net income	\$ 39,372	\$ 34,709	\$114,218	\$ 100,808
Net income per common share basic	\$ 0.30	\$ 0.25	\$ 0.85	\$ 0.80
Net income per common share diluted	0.29	0.25	0.84	0.80
Weighted average number of common shares outstanding basic	135,120	134,492	135,040	125,366
Weighted average number of common shares outstanding diluted	135,796	135,011	135,693	125,839
Dividends per common share	\$ 0.13	\$ 0.13	\$ 0.39	\$ 0.39
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The accompanying notes to consolidated financial statements are an integral part of these statements.

# OLD NATIONAL BANCORP

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

(dollars in thousands)	Three Months Ended September 30, 2017 2016			ne Months Ended September 30, 017 2016		
Net income	\$ 39,372	\$34,709	\$114,218	\$100,808		
Other comprehensive income (loss):						
Change in securities available-for-sale:						
Unrealized holding gains (losses) for the period	(3,955)	3,428	42,452	33,956		
Reclassification adjustment for securities gains realized in income	(2,972)	(1,647)	(7,547)	(4,609)		
Income tax effect	2,513	(693)	(12,764)	(10,670)		
Unrealized gains (losses) on available-for-sale securities	(4,414)	1,088	22,141	18,677		
Change in securities held-to-maturity:						
Amortization of fair value for securities held-to-maturity						
previously recognized into accumulated other comprehensive						
income	456	439	1,358	1,370		
Income tax effect	(156)	(150)	(465)	(468)		
Changes from securities held-to-maturity	300	289	893	902		
Cash flow hedges:						
Net unrealized derivative gains (losses) on cash flow hedges	217	3,133	(1,590)	(12,480)		
Reclassification adjustment for losses realized in net income	1,429	1,865	4,962	4,723		
Income tax effect	(625)	(1,899)	(1,281)	2,948		
Changes from cash flow hedges	1,021	3,099	2,091	(4,809)		
Defined benefit pension plans:						
Amortization of net loss recognized in income	27	503	81	1,933		
Income tax effect	(11)	(191)	(31)	(735)		
Changes from defined benefit pension plans	16	312	50	1,198		
Other comprehensive income (loss), net of tax	(3,077)	4,788	25,175	15,968		
Comprehensive income	\$ 36,295	\$ 39,497	\$ 139,393	\$116,776		

The accompanying notes to consolidated financial statements are an integral part of these statements.

## **OLD NATIONAL BANCORP**

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (unaudited)

(dollars in thousands)	Common Stock	Capital Surplus	Retained Earnings	Con	cumulated Other nprehensive Income (Loss)	Total areholders Equity
Balance at December 31, 2015	\$ 114,297	\$1,087,911	\$ 323,759	\$	(34,797)	\$ 1,491,170
Net income			100,808			100,808
Other comprehensive income					15,968	15,968
Acquisition of Anchor BanCorp Wisconsin						
Inc.	20,415	253,150				273,565
Dividends common stock (\$0.39 per share)			(49,962)			(49,962)
Common stock issued	24	272				296
Common stock repurchased	(146)	(1,759)				(1,905)
Stock-based compensation expense		5,070				5,070
Stock activity under incentive						
compensation plans	395	(904)	(44)			(553)
Balance at September 30, 2016	\$ 134,985	\$ 1,343,740	\$ 374,561	\$	(18,829)	\$ 1,834,457
Balance at December 31, 2016	\$ 135,159	\$ 1,348,338	\$ 390,292	\$	(59,372)	\$ 1,814,417
Net income			114,218			114,218
Other comprehensive income					25,175	25,175
Dividends common stock (\$0.39 per share)			(52,841)			(52,841)
Common stock issued	18	285				303
Common stock repurchased	(108)	(1,809)				(1,917)
Stock-based compensation expense		4,684				4,684
Stock activity under incentive						
compensation plans	454	2,538	(208)			2,784
Balance at September 30, 2017	\$ 135,523	\$ 1,354,036	\$ 451,461	\$	(34,197)	\$ 1,906,823

The accompanying notes to consolidated financial statements are an integral part of these statements.

#### **OLD NATIONAL BANCORP**

# CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Nine Months Ended September 30,	
(dollars in thousands)	2017	2016
Cash Flows From Operating Activities		
Net income	\$ 114,218	\$ 100,808
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	16,178	11,399
Amortization of other intangible assets	8,442	9,245
Net premium amortization on investment securities	11,263	14,331
Amortization of and net gains on termination of FDIC indemnification asset		(458)
Stock-based compensation expense	4,684	5,070
Excess tax (benefit) expense on stock-based compensation	126	
Provision for loan losses	2,013	2,716
Net securities (gains) losses	(7,547)	(4,609)
Recognition of deferred gain on sale leaseback transactions	(1,612)	(2,325)
Gain on sale of ONB Insurance Group, Inc.		(41,864)
Net gains on sales of loans and other assets	(5,082)	(6,019)
Increase in cash surrender value of company-owned life insurance	(6,288)	(6,281)
Residential real estate loans originated for sale	(336,238)	(447,191)
Proceeds from sale of residential real estate loans	403,128	416,208
(Increase) decrease in interest receivable	6,039	(1,283)
(Increase) decrease in other real estate owned	8,287	7,022
(Increase) decrease in other assets	8,498	22,153
Increase (decrease) in accrued expenses and other liabilities	(4,370)	(11,059)
Total adjustments	107,521	(32,945)
Net cash flows provided by (used in) operating activities	221,739	67,863
Cash Flows From Investing Activities		
Cash portion of bank purchase price, net of cash acquired		(62,532)
Proceeds from sale of ONB Insurance Group, Inc.		91,771
Purchases of investment securities available-for-sale	(566,089)	(1,281,062)
Purchases of Federal Home Loan Bank/Federal Reserve Bank stock	(15,647)	(10,974)
Proceeds from maturities, prepayments, and calls of investment securities		
available-for-sale	337,766	1,043,014
Proceeds from sales of investment securities available-for-sale	284,315	157,819
Proceeds from maturities, prepayments, and calls of investment securities		
held-to-maturity	53,586	16,324
Proceeds from redemption of Federal Home Loan Bank/Federal Reserve Bank stock	9	
Proceeds from sales of trading securities	127	

Reimbursements under FDIC loss share agreements				10,000
Net principal collected from (loans made to) loan customers		(389,264)		(322,876)
Proceeds from settlements on company-owned life insurance		2,347		3,422
Proceeds from sale of premises and equipment and other assets		15,058		6,332
Purchases of premises and equipment and other assets		(17,675)		(117,899)
Net cash flows provided by (used in) investing activities		(295,467)		(466,661)
Cash Flows From Financing Activities				
Net increase (decrease) in:				
Deposits		(136,469)		393,135
Federal funds purchased and interbank borrowings		104,018		(165,970)
Securities sold under agreements to repurchase		(81,643)		(42,737)
Payments for maturities of Federal Home Loan Bank advances		(893,363)		(592,877)
Payments for maturities of other borrowings		(116)		(50)
Proceeds from Federal Home Loan Bank advances	-	1,130,000		900,000
Cash dividends paid on common stock		(52,841)		(49,962)
Common stock repurchased		(1,917)		(1,905)
Proceeds from exercise of stock options		2,604		90
Common stock issued		303		296
Net cash flows provided by (used in) financing activities		70,576		440,020
Net increase (decrease) in cash and cash equivalents		(3,152)		41,222
Cash and cash equivalents at beginning of period		(3,152) 255,519		219,818
Cash and cash equivalents at beginning of period		200,019		219,010
Cash and cash equivalents at end of period	\$	252,367	\$	261,040
Supplemental cash flow information:	*		*	
Total interest paid	\$	43,205	\$	33,394
Total taxes paid (net of refunds)	\$	2,958	\$	25,900
The accompanying notes to consolidated financial statements are an integral part of th	ese s	statements.		

#### **OLD NATIONAL BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Old National Bancorp and its wholly-owned affiliates (hereinafter collectively referred to as Old National ) and have been prepared in conformity with accounting principles generally accepted in the United States of America and prevailing practices within the banking industry. Such principles require management to make estimates and assumptions that affect the reported amounts of assets, liabilities and the disclosures of contingent assets and liabilities at the date of the financial statements and amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, the consolidated financial statements contain all the normal and recurring adjustments necessary for a fair statement of the financial position of Old National as of September 30, 2017 and 2016, and December 31, 2016, and the results of its operations for the three and nine months ended September 30, 2017 and 2016. Interim results do not necessarily represent annual results. These financial statements should be read in conjunction with Old National s Annual Report for the year ended December 31, 2016.

All significant intercompany transactions and balances have been eliminated. Certain prior year amounts have been reclassified to conform to the 2017 presentation. Such reclassifications had no effect on net income or shareholders equity and were insignificant amounts.

#### NOTE 2 RECENT ACCOUNTING PRONOUNCEMENTS

FASB ASC 606 In May 2014, the FASB issued an update (ASU No. 2014-09, Revenue from Contracts with Customers) creating FASB Topic 606, Revenue from Contracts with Customers. The guidance in this update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance provides steps to follow to achieve the core principle. An entity should disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We have finalized our in-depth assessment and identified the revenue line items within the scope of this new guidance. We do not expect the new standard, or any of the amendments detailed below, to result in a material change from our current accounting for revenue because the majority of the Company s financial instruments are not within the scope of Topic 606. We have elected to implement using the modified retrospective application, with the cumulative effect recorded as an adjustment to opening retained earnings at January 1, 2018. We will continue to evaluate any impact, including changes to related disclosures, as additional guidance is issued.

In March 2016, the FASB issued ASU No. 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*. The amendments relate to when another party, along with the entity, is involved in providing a good or service to a customer. Topic 606 requires an entity to determine whether the nature of its promise is to provide that good or service to the customer (that is, the entity is a principal) or to arrange for the good or service to be provided to the customer by the other party (that is, the entity is an agent). This determination is based upon whether the entity controls the good or the service before it is transferred to the customer. Topic 606 includes indicators to assist in this evaluation. The amendments in this update affect the

guidance in ASU No. 2014-09 above, which is not yet effective. The effective date will be the same as the effective date of ASU No. 2014-09.

In April 2016, the FASB issued ASU No. 2016-10, *Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing*. The amendments clarify the following two aspects of Topic 606: identifying performance obligations, and the licensing implementation guidance. Before an entity can identify its performance obligations in a contract with a customer, the entity first identifies the promised goods or services in the contract. The amendments in this update are expected to reduce the cost and complexity of applying the guidance on identifying promised goods or services. To identify performance obligations in a contract, an entity

evaluates whether promised goods and services are distinct. Topic 606 includes two criteria for assessing whether promises to transfer goods or services are distinct. One of those criteria is that the promises are separately identifiable. This update will improve the guidance on assessing that criterion. Topic 606 also includes implementation guidance on determining whether as entity s promise to grant a license provides a customer with either a right to use the entity s intellectual property, which is satisfied at a point in time, or a right to access the entity s intellectual property, which is satisfied are intended to improve the operability and understandability of the licensing implementation guidance. The amendments in this update affect the guidance in ASU No. 2014-09 above, which is not yet effective. The effective date will be the same as the effective date of ASU No. 2014-09.

In May 2016, the FASB issued ASU No. 2016-12, *Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients*. The amendments do not change the core revenue recognition principle in Topic 606. The amendments provide clarifying guidance in certain narrow areas and add some practical expedients.

In December 2016, the FASB issued ASU No. 2016-20, *Revenue from Contracts with Customers (Topic 606): Technical Corrections and Improvements.* The FASB board decided to issue a separate update for technical corrections and improvements to Topic 606 and other Topics amended by ASU No. 2014-09 to increase awareness of the proposals and to expedite improvements to ASU No. 2014-09. The amendment affects narrow aspects of the guidance issued in ASU No. 2014-09.

*FASB ASC 944* In May 2015, the FASB issued an update (ASU No. 2015-09, *Disclosures about Short-Duration Contracts*). This update applies to all insurance entities that issue short-duration contracts as defined in Topic 944, Financial Services Insurance. The amendment requires insurance entities to disclose for annual reporting periods information about the liability for unpaid claims and claim adjustment expenses, and information about significant changes in methodologies and assumptions used to calculate the liability for unpaid claims and claim adjustment expenses, including reasons for the change and the effects on the financial statements. Additionally, the amendments require insurance entities to disclose for annual and interim reporting periods a roll-forward of the liability for unpaid claims and claim adjustment expenses. The amendments in this update became effective for annual periods beginning after December 15, 2015, and interim periods within annual periods beginning after December 15, 2016, and did not have a material impact on the consolidated financial statements.

FASB ASC 825 In January 2016, the FASB issued an update (ASU No. 2016-01, Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities). The amendments in this update impact public business entities as follows: 1) Require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. 2) Simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value. 3) Eliminate the requirement to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet. 4) Require entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. 5) Require an entity to present separately in other comprehensive income the portion of the total change in fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. 6) Require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements. 7) Clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity s other deferred tax assets. The amendments in this update

become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We are currently evaluating our equity investments to determine which will be impacted by the adoption of the new guidance.

**FASB ASC 842** In February 2016, the FASB issued its new lease accounting guidance in ASU No. 2016-02, *Leases (Topic 842)*. Under the new guidance, lessees will be required to recognize the following for all leases, with the exception of short-term leases, at the commencement date: (1) a lease liability, which is a lessee s obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) a right-of-use asset, which is an

asset that represents the lessee s right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. Based on leases outstanding at September 30, 2017, we do not expect the new standard to have a material impact on our income statement, but anticipate an \$80 million to \$100 million increase in our assets and liabilities. Decisions to repurchase, modify, or renew leases prior to the implementation date will impact this level of materiality.

**FASB ASC 405** In March 2016, the FASB issued ASU No. 2016-04, *Liabilities Extinguishments of Liabilities* (*Subtopic 405-20*): *Recognition of Breakage for Certain Prepaid Stored-Value Products*. The amendments of this ASU narrowly address breakage, which is the monetary amount of the card that ultimately is not redeemed by the cardholder for prepaid stored-value products that are redeemable for monetary values of goods or services but may also be redeemable for cash. Examples of prepaid stored-value products included in this amendment are prepaid gift cards issued by specific payment networks and redeemable at network-accepting merchant locations, prepaid telecommunication cards, and traveler s checks. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

**FASB ASC 815** In March 2016, the FASB issued ASU No. 2016-05, *Derivatives and Hedging (Topic 815): Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships*. The amendments apply to all reporting entities for which there is a change in the counterparty to a derivative instrument that has been designated as a hedging instrument. The amendments clarify that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument does not, in and of itself, require de-designation of that hedging relationship provided that all other hedge accounting criteria continue to be met. The amendments in this update became effective for annual periods and interim periods within those annual periods beginning after December 15, 2016, and did not have a material impact on the consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-06, *Derivatives and Hedging (Topic 815): Contingent Put and Call Options in Debt Instruments*. The amendments apply to all entities that are issuers of or investors in debt instruments (or hybrid financial instruments that are determined to have a debt host) with embedded call (put) options. Topic 815, *Derivatives and Hedging*, requires that embedded derivatives be separated from the host contract and accounted for separately as derivatives if certain criteria are met. One of those criteria is that the economic characteristics and risks of the embedded derivatives are not clearly and closely related to the economic characteristics and risks of the host contract. The amendments clarify what steps are required when assessing clearly and closely related. The amendments in this update became effective for annual periods and interim periods within those annual periods beginning after December 15, 2016, and did not have a material impact on the consolidated financial statements.

In August 2017, the FASB issued ASU No. 2017-12, *Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities.* The amendments in the update make certain targeted improvements to simplify the application of the hedge accounting guidance in current GAAP. The amendments in this update better align an entity s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. To meet that objective, the amendments expand and refine hedge accounting for both nonfinancial and financial risk components and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. This update addresses several limitations that current GAAP places on the risk components, how an entity can designate the hedged item in a fair value hedge of interest rate risk, and how an entity can measure changes in fair value of the hedged item attributable to interest rate risk. In addition to the amendments to the designation and measurement guidance for qualifying hedging relationships, the amendments in this update also align

the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements to increase the understandability of the results of an entity s intended hedging strategies. The amendments in this update require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. Current GAAP provides special hedge accounting only for the portion of the hedge deemed to be highly effective and requires an entity to separately reflect the amount by which the hedging instrument does not offset the hedged item, which is referred to as the ineffective amount. However, the concept and reporting of hedge ineffectiveness were difficult for financial statement users to understand and, at times, for preparers to explain. The FASB board decided on an

approach that no longer separately measures and reports hedge ineffectiveness. This update also includes certain targeted improvements to ease the application of current guidance related to the assessment of hedge effectiveness. Current GAAP contains specific requirements for initial and ongoing quantitative hedge effectiveness testing and strict requirements for specialized effectiveness testing methods that allow an entity to forgo quantitative hedge effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. Early adoption is permitted in any interim period.

FASB ASC 323 In March 2016, the FASB issued ASU No. 2016-07, Investments Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting. The amendments affect all entities that have an investment that becomes qualified for the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence. The amendments eliminate the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor s previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. Therefore, upon qualifying for the equity method of accounting, no retroactive adjustment of the investment is required. The amendments also require that an entity that has an available-for-sale equity security that becomes qualified for the equity method of accounting recognize through earnings the unrealized holding gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method. The amendments in this update became effective for annual periods and interim periods within those annual periods beginning after December 15, 2016, and did not have a material impact on the consolidated financial statements.

**FASB ASC 718** In March 2016, the FASB issued ASU No. 2016-09, *Compensation Stock Compensation (Topic 718): Improvements to Employee Shared-Based Payment Accounting*. The amendments are intended to improve the accounting for employee shared-based payments and affects all organizations that issue share-based payment awards to their employees. Several aspects of the accounting for share-based payment award transactions are simplified, including the income tax consequences, the classification of awards as either equity or liabilities, and the classification on the statement of cash flows. The amendments in this update became effective on January 1, 2017 and resulted in a \$0.1 million expense during the nine months ended September 30, 2017.

In May 2017, the FASB issued ASU No. 2017-09, *Compensation Stock Compensation (Topic 718): Scope of Modification Accounting.* The amendments in this update provide guidance about which changes to the terms and conditions of a shared-based payment award require an entity to apply modification accounting. An entity should account for the effect of a modification unless all the following are met: (1) the fair value of the modified award is the same as the fair value of the original award immediately before the original award is modified. If the modification does not affect any of the inputs to the valuation technique that the entity uses to value the award, the entity is not required to estimate the value immediately before and after the modification; (2) the vesting conditions of the modified award is modified; (3) the classification of the modified award as an equity instrument or a liability instrument is the same as the classification of the original award immediately before the original award is modified. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

**FASB ASC 326** In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.* The main objective of this amendment is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. The amendment requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to enhance their credit loss estimates. The amendment requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization s portfolio. In addition, the ASU amends the accounting for credit losses on available-

for-sale debt securities and purchased financial assets with credit deterioration. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2019. Early adoption will be permitted beginning after December 15, 2018. We have formed a cross functional committee that has overseen the enhancement of existing technology required to source and model data for the purposes of meeting this standard. The committee has also selected a vendor to assist in generating loan level cash flows and disclosures. We expect to recognize a one-time cumulative effect adjustment to the allowance for loan losses as of the beginning of the first reporting period in which the new standard is effective, but cannot yet determine the magnitude of any such one-time adjustment or the overall impact of the new guidance on the consolidated financial statements.

*FASB ASC 740* In October 2016, the FASB issued ASU No. 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory*. Current guidance prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. This prohibition on recognition is an exception to the principle of comprehensive recognition of current and deferred income taxes in generally accepted accounting principles. The exception has led to diversity in practice and is a source of complexity in financial reporting. FASB decided that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Consequently, the amendments in this update eliminate the exception for an intra-entity transfer of an asset other than inventory. For public business entities, the amendments in this update are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. The amendments in this update should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. We are currently evaluating the impact.

**FASB ASC 810** In October 2016, the FASB issued ASU No. 2016-17, *Consolidation (Topic 810): Interests Held through Related Parties that are under Common Control.* This update amends the consolidation guidance on how a reporting entity that is the single decision maker of a variable interest entity (VIE) should treat indirect interests in the entity held through related parties that are under common control with the reporting entity when determining whether it is the primary beneficiary of that VIE. The primary beneficiary of a VIE is the reporting entity that has a controlling financial interest in a VIE and, therefore, consolidates the VIE. A reporting entity has an indirect interest in a VIE if it has a direct interest in a related party that, in turn, has a direct interest in the VIE. The amendments in this update became effective for annual periods and interim periods within those annual periods beginning after December 15, 2016, and did not have a material impact on the consolidated financial statements.

**FASB ASC 805** In January 2017, the FASB issued ASU No. 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business.* The amendments in this update provide a more robust framework to use in determining when a set of assets and activities is a business. Because the current definition of a business is interpreted broadly and can be difficult to apply, stakeholders indicated that analyzing transactions is inefficient and costly and that the definition does not permit the use of reasonable judgment. The amendments provide more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

*FASB ASC 350* In January 2017, the FASB issued ASU No. 2017-04, *Intangibles: Goodwill and Other: Simplifying the Test for Goodwill Impairment*. To simplify the subsequent measurement of goodwill, the amendments eliminate

Step 2 from the goodwill impairment test. The annual, or interim, goodwill impairment test is performed by comparing the fair value of a reporting unit with its carrying amount. An impairment charge should be recognized for the amount by which the carrying amount exceeds the reporting unit s fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. In addition, the income tax effects of tax deductible goodwill on the carrying amount of the reporting unit should be considered when measuring the goodwill impairment loss, if applicable. The amendments also eliminate the requirements for any reporting unit with a zero or negative carrying amount to perform Step 2 of the goodwill impairment test. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the qualitative

impairment test is necessary. The amendments should be applied on a prospective basis. The nature of and reason for the change in accounting principle should be disclosed upon transition. The amendments in this update should be adopted for annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. Early adoption is permitted on testing dates after January 1, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

FASB ASC 610 In February 2017, the FASB issued ASU No. 2017-05, Other Income Gains and Losses from the Derecognition of Nonfinancial Assets (Topic 610): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. Subtopic 610-20 was originally issued as part of ASU No. 2014-09 to provide guidance for recognizing gains and losses from the transfer of nonfinancial assets in contracts with noncustomers. This update was issued to help clarify uncertainties and complexities of ASU 2014-09. The amendments in this update define the term in substance nonfinancial asset, in part, as a financial asset promised to a counterparty in a contract if substantially all of its fair value of the assets (recognized and unrecognized) that are promised to the counterparty in the contract is concentrated in nonfinancial assets. If substantially all of the fair value of the assets that are promised to the counterparty in a contract is concentrated in nonfinancial assets, then all of the financial assets promised to the counterparty are in substance nonfinancial assets. The amendments in this update also clarify that nonfinancial assets within the scope of Subtopic 610-20 may include nonfinancial assets transferred within a legal entity to a counterparty. The amendment in this update require an entity to derecognize a distinct nonfinancial asset or distinct in substance nonfinancial asset in a partial sale transaction when it (1) does not have (or ceases to have) a controlling financial interest in the legal entity that holds the asset in accordance with Topic 810 and (2) transfers control of the asset in accordance with Topic 606. Once an entity transfers control of a distinct nonfinancial asset or distinct in substance nonfinancial asset, it is required to measure any noncontrolling interest it receives (or retains) at fair value. The amendments are effective at the same time as the amendments in ASU 2014-09. Therefore, the amendments are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

**FASB ASC 715** In March 2017, the FASB issued ASU No. 2017-07, *Compensation Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.* The amendments in this update require that an employer disaggregate the service cost component from the other components of net benefit cost. The amendments also provide explicit guidance on how to present the service cost component and the other components of net benefit cost in the income statement and allow only the service cost component of net benefit cost to be eligible for capitalization. The amendments in this update improve the consistency, transparency, and usefulness of financial information to users that have communicated that the service cost component generally is analyzed differently from the other components of net benefit cost. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

**FASB ASC 310** In March 2017, the FASB issued ASU No. 2017-08, *Receivables Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities.* This update amends the amortization period for certain purchased callable debt securities held at a premium. FASB is shortening the amortization period for the premium to the earliest call date. Under current GAAP, entities generally amortize the premium as an adjustment of yield over the contractual life of the instrument. Concerns were raised that current GAAP excludes certain callable debt securities from consideration of early repayment of principal even if the holder is certain that the call will be exercised. As a result, upon the exercise of a call on a callable debt security held at a premium, the unamortized premium is recorded as a loss in earnings. There is diversity in practice (1) in the amortization period for premiums of callable debt securities and (2) in how the potential for exercise of a call is

factored into current impairment assessments. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. We are currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

# NOTE 3 ACQUISITION AND DIVESTITURE ACTIVITY

#### Acquisitions

#### Anchor BanCorp Wisconsin Inc.

Effective May 1, 2016 (the Closing Date ), Old National completed the acquisition of Madison, Wisconsin-based Anchor (WI) through a stock and cash merger. Anchor (WI) was a savings and loan holding company with AnchorBank (WI) as its wholly-owned subsidiary. AnchorBank (WI) operated 46 banking centers, including 32 banking centers in the Madison, Milwaukee, and Fox Valley triangle. Old National achieved cost savings by integrating the two companies and combining accounting, data processing, retail and lending support, and other administrative functions after the merger, which enabled Old National to achieve economies of scale in these areas.

Pursuant to the merger agreement, shareholders of Anchor (WI) could elect to receive either 3.5505 shares of Old National common stock or \$48.50 in cash for each share of Anchor (WI) they held, subject to a maximum of 40% of the purchase price in cash. The total fair value of consideration paid for Anchor (WI) was \$459.8 million, consisting of \$186.2 million of cash and the issuance of 20.4 million shares of Old National Common Stock valued at \$273.6 million. This acquisition was accounted for under the acquisition method of accounting. Accordingly, the Company recognized amounts for identifiable assets acquired and liabilities assumed at their estimated acquisition date fair values, while \$15.9 million of transaction and integration costs were expensed as incurred.

As of April 30, 2017, the Company finalized its valuation of all assets acquired and liabilities assumed, resulting in no material change to acquisition accounting adjustments. A summary of the consideration paid was allocated as follows (in thousands):

Cash and cash equivalents	\$	123,657
Investment securities		235,240
Federal Home Loan Bank stock		4,596
Loans held for sale		9,334
Loans		1,637,806
Premises and equipment		35,721
Accrued interest receivable		7,308
Other real estate owned		17,349
Company-owned life insurance		7,278
Other assets		126,210
Deposits	(	1,852,713)
Securities sold under agreements to repurchase		(3,132)
Other borrowings		(123)
Accrued expenses and other liabilities		(36,957)
Net tangible assets acquired		311,574
Definite-lived intangible assets acquired		21,559
Loan servicing rights		15,274
Goodwill		111,347
Total consideration paid	\$	459,754

The portion of the consideration paid allocated to goodwill will not be deductible for tax purposes.

The estimated fair value of the core deposit intangible is \$21.6 million and is being amortized over an estimated useful life of 7 years.

Acquired loan data for Anchor (WI) can be found in the table below:

(in thousands)	 Fair Value of Acquired Loans		Gross ontractual nts Receivable Acquisition Date	Best Estimate at Acquisition Date of Contractual Cash Flows Not Expected to be Collected		
Acquired receivables subject	•					
to ASC 310-30	\$ 20,174	\$	29,544	\$	6,153	
Acquired receivables not subject to ASC 310-30	\$ 1,617,632	\$	2,143,532	\$	274,155	

## Divestitures

On May 31, 2016, the Company sold its insurance operations, ONI. The Company received approximately \$91.8 million in cash resulting in a pre-tax gain of \$41.9 million and an after-tax gain of \$17.6 million. Goodwill and intangible assets of approximately \$47.5 million were eliminated as part of this transaction. ONI was an ancillary business and did not meet the criteria to be treated as a discontinued operation as defined in Accounting Standards Update 2014-08 *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity .* 

Based on an ongoing assessment of our service and delivery network, the Company consolidated five branches during 2016 and an additional fifteen in January 2017. The Company plans to consolidate another fourteen branches in the fourth quarter of 2017.

## **Pending Acquisition**

On August 7, 2017, Old National entered into an agreement to acquire St. Paul, Minnesota-based Anchor (MN) through a stock and cash merger. Anchor (MN) is a bank holding company with Anchor Bank (MN) as its wholly-owned subsidiary. Founded in 1967 and with 18 total branches, Anchor Bank (MN) is one of the largest community banks headquartered in the Twin Cities, and also serves Mankato, Minnesota. Anchor Bank (MN) has no affiliation with the former AnchorBank (WI) in Madison, Wisconsin, which Old National acquired in 2016. At June 30, 2017, Anchor Bank (MN) had total assets of \$2.1 billion and \$1.7 billion of deposit liabilities. Pursuant to the merger agreement, each holder of Anchor (MN) common stock will receive \$2.625 in cash and 1.350 shares of Old National common stock per share of Anchor (MN) common stock such holder owns. Based on Old National s September 29, 2017 closing price of \$18.30 per share, this represents a total transaction value of approximately \$334.2 million. The transaction value is likely to change up to the closing date, due to fluctuations in the price of Old National common stock and is also subject to adjustment under certain circumstances as provided in the merger agreement. The transaction has received regulatory and shareholder approval and closed on November 1, 2017.

## NOTE 4 NET INCOME PER SHARE

Basic and diluted net income per share are calculated using the two-class method. Net income is divided by the weighted-average number of common shares outstanding during the period. Adjustments to the weighted average number of common shares outstanding are made only when such adjustments will dilute net income per common share. Net income is then divided by the weighted-average number of common shares and common share equivalents during the period.

The following table reconciles basic and diluted net income per share for the three and nine months ended September 30, 2017 and 2016:

(dollars and shares in thousands,		nths Ended 1ber 30,	Nine Months Ended September 30,			
except per share data)	2017	2016	2017	2016		
Basic Earnings Per Share						
Net income	\$ 39,372	\$ 34,709	\$114,218	\$100,808		
Weighted average common shares outstanding	135,120	134,492	135,040	125,366		
Basic Net Income Per Share	\$ 0.30	\$ 0.25	\$ 0.85	\$ 0.80		
Diluted Earnings Per Share						
Net income	\$ 39,372	\$ 34,709	\$114,218	\$ 100,808		
Weighted average common shares outstanding	135,120	134,492	135,040	125,366		
Effect of dilutive securities:						
Restricted stock	589	465	558	432		
Stock options (1)	87	54	95	41		
Weighted average shares outstanding	135,796	135,011	135,693	125,839		
Diluted Net Income Per Share	\$ 0.29	\$ 0.25	<b>\$ 0.84</b>	\$ 0.80		

(1) Options to purchase 0.1 million shares and 0.9 million shares outstanding at September 30, 2017 and 2016, respectively, were not included in the computation of net income per diluted share for the three months ended September 30, 2017 and 2016 because the exercise price of these options was greater than the average market price of the common shares and, therefore, the effect would be antidilutive. Options to purchase 0.1 million shares outstanding at September 30, 2017 and 2016, respectively, were not included in the computation of net income per diluted share for the nine months ended September 30, 2017 and 2016, respectively, because the exercise price of these options was greater than the average market price of the common shares and, therefore, the effect would be antidilutive.

#### NOTE 5 INVESTMENT SECURITIES

The following table summarizes the amortized cost and fair value of the available-for-sale and held-to-maturity investment securities portfolio at September 30, 2017 and December 31, 2016 and the corresponding amounts of unrealized gains and losses therein:

(dollars in thousands)	Amortized Cost		Unrealized Gains		Unrealized Losses			Fair Value
September 30, 2017								
Available-for-Sale								
U.S. Treasury	\$	5,472	\$	143	\$		\$	5,615
U.S. government-sponsored entities and agencies		583,151		86		(6,801)		576,436
Mortgage-backed securities Agency	1	,466,636		3,862		(19,762)	1	1,450,736
States and political subdivisions		410,856		6,569		(2,752)		414,673
Pooled trust preferred securities		16,651				(8,381)		8,270
Other securities		319,669		2,086		(1,648)		320,107
Total available-for-sale securities	\$2	,802,435	\$	12,746	\$	(39,344)	\$2	2,775,837
Held-to-Maturity								
Mortgage-backed securities Agency	\$	7,649	\$	254	\$		\$	7,903
States and political subdivisions		681,302		51,359				732,661
Total held-to-maturity securities	\$	688,951	\$	51,613	\$		\$	740,564
December 31, 2016								
Available-for-Sale								
U.S. Treasury	\$	6,963	\$	140	\$		\$	7,103
U.S. government-sponsored entities and agencies		506,234		113		(12,391)		493,956
Mortgage-backed securities Agency	1	,551,465		6,923		(33,369)	1	,525,019
States and political subdivisions		446,003		4,183		(13,502)		436,684
Pooled trust preferred securities		17,011				(8,892)		8,119
Other securities		331,001		1,074		(5,782)		326,293
Total available-for-sale securities	\$2	,858,677	\$	12,433	\$	(73,936)	\$2	2,797,174
Held-to-Maturity								
U.S. government-sponsored entities and agencies	\$	40,131	\$	427	\$		\$	40,558
Mortgage-backed securities Agency		10,640		300				10,940
States and political subdivisions		694,319		38,915		(560)		732,674
Total held-to-maturity securities	\$	745,090	\$	39,642	\$	(560)	\$	784,172

Proceeds from sales or calls of available-for-sale investment securities, the resulting realized gains and realized losses, and other securities gains or losses were as follows for the three and nine months ended September 30, 2017 and 2016:

	Three Months Ended September 30,			N	Ended 30,			
(dollars in thousands)		2017	2016		2017			2016
Proceeds from sales of available-for-sale securities	\$	98,038	\$	50,368	\$2	84,315	\$1	57,819
Proceeds from calls of available-for-sale securities	2,303		160,805		73,423		525,114	
Total	\$100,341		\$211,173		\$357,738		\$6	582,933
Realized gains on sales of available-for-sale securities Realized gains on calls of available-for-sale securities Realized losses on sales of available-for-sale securities	\$	2,891 13 (36)	\$	1,062 477 (2)	\$	7,174 13 (79)	\$	4,213 848 (450)
Realized losses on calls of available-for-sale		(0 0)		(-)		()		(100)
securities				(15)		(8)		(103)
Other securities gains (losses) (1)		104		125		447		101
Net securities gains (losses)	\$	2,972	\$	1,647	\$	7,547	\$	4,609

(1) Other securities gains (losses) includes net realized gains or losses associated with trading securities and mutual funds.

Trading securities, which consist of mutual funds held in trusts associated with deferred compensation plans for former directors and executives, are recorded at fair value and totaled \$5.4 million at September 30, 2017 and \$5.0 million at December 31, 2016.

All of the mortgage-backed securities in the investment portfolio are residential mortgage-backed securities. The amortized cost and fair value of the investment securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Weighted average yield is based on amortized cost.

	At September 30, 2017						
(dollars in thousands)	Weighted						
	Amortized	Fair	Average				
Maturity	Cost	Value	Yield				
Available-for-Sale							
Within one year	\$ 34,563	\$ 34,686	2.36%				
One to five years	338,424	339,100	2.11				
Five to ten years	302,515	305,146	2.85				

Beyond ten years	2	2,126,933		2,096,905	2.43
Total	<b>\$</b> 2	2,802,435	\$2	2,775,837	2.44%
Held-to-Maturity					
Within one year	\$	23,751	\$	24,064	6.15%
One to five years		89,739		94,617	4.88
Five to ten years		172,648		183,505	4.88
Beyond ten years		402,813		438,378	5.75
Total	\$	688,951	\$	740,564	5.43%

The following table summarizes the investment securities with unrealized losses at September 30, 2017 and December 31, 2016 by aggregated major security type and length of time in a continuous unrealized loss position:

	I	Less than 1	12 1	nonths	12 months or longer				Total			
		Fair	Uı	nrealized	Fair	U	nrealized	Fair		U	nrealized	
(dollars in thousands)		Value		Losses	Value		Losses	Value			Losses	
September 30, 2017												
Available-for-Sale												
U.S. government-sponsored entities												
and agencies	\$	406,906	\$	(3,708)	\$ 89,907	\$	(3,093)	\$	496,813	\$	(6,801)	
Mortgage-backed securities Agency		985,209		(12,903)	190,224		(6,859)	1	,175,433		(19,762)	
States and political subdivisions		104,214		(1,612)	35,715		(1,140)		139,929		(2,752)	
Pooled trust preferred securities					8,270		(8,381)		8,270		(8,381)	
Other securities		80,290		(848)	85,583		(800)		165,873		(1,648)	
Total available-for-sale	<b>\$</b> 1	1,576,619	\$	(19,071)	\$ 409,699	\$	(20,273)	\$1	,986,318	\$	(39,344)	
Held-to-Maturity												
States and political subdivisions	\$	465	\$		\$	\$		\$	465	\$		
Total held-to-maturity	\$	465	\$		\$	\$		\$	465	\$		
December 31, 2016												
Available-for-Sale												
U.S. government-sponsored entities												
and agencies	\$	432,192	\$	(12,391)	\$	\$		\$	432,192	\$	(12,391)	
Mortgage-backed securities Agency		1,177,093		(30,295)	57,636		(3,074)	1	,234,729		(33,369)	
States and political subdivisions		286,351		(13,247)	4,919		(255)		291,270		(13,502)	
Pooled trust preferred securities					8,119		(8,892)		8,119		(8,892)	
Other securities		121,498		(2,734)	126,539		(3,048)		248,037		(5,782)	
Total available-for-sale	\$2	2,017,134	\$	(58,667)	\$197,213	\$	(15,269)	\$2	2,214,347	\$	(73,936)	
Held-to-Maturity												
States and political subdivisions	\$	59,481	\$	(560)	\$	\$		\$	59,481	\$	(560)	
		,							,		. ,	
Total held-to-maturity	\$	59,481	\$	(560)	\$	\$		\$	59,481	\$	(560)	
· · · · · · · · · · · · · · · · · · ·	Ŧ		7	()		Ŧ		ŕ	,	+	()	

Management evaluates securities for OTTI at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available-for-sale or held-to-maturity are generally evaluated for OTTI under FASB ASC 320, Investments Debt and Equity Securities. However, certain purchased beneficial interests, including non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, that had credit ratings at the time of purchase of below AA are evaluated using the model outlined in FASB ASC 325-10 (EITF Issue No. 99-20, *Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transfer in* 

## Securitized Financial Assets).

In determining OTTI under the FASB ASC 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time. The second segment of the portfolio uses the OTTI guidance provided by FASB ASC 325-10 (EITF 99-20) that is specific to purchased beneficial interests that, on the purchase date, were rated below AA. Under the FASB ASC 325-10 model, we compare the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment s amortized cost basis and its fair value at the balance sheet date. Otherwise, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors shall be recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings shall become the new amortized cost basis of the investment.

There was no OTTI recorded during the nine months ended September 30, 2017 or 2016.

At September 30, 2017, Old National s securities portfolio consisted of 1,495 securities, 317 of which were in an unrealized loss position. The unrealized losses attributable to our U.S. government-sponsored entities and agencies, agency mortgage-backed securities, states and political subdivisions, and other securities are the result of fluctuations in interest rates. Our pooled trust preferred securities are discussed below. At September 30, 2017, we had no intent to sell any securities that were in an unrealized loss position nor is it expected that we would be required to sell any securities.

## **Pooled Trust Preferred Securities**

At September 30, 2017, our securities portfolio contained three pooled trust preferred securities with a fair value of \$8.3 million and unrealized losses of \$8.4 million. One of the pooled trust preferred securities in our portfolio falls within the scope of FASB ASC 325-10 (EITF 99-20) and has a fair value of \$0.3 million with an unrealized loss of \$2.5 million at September 30, 2017. This security was rated A3 at inception, but is rated D at September 30, 2017. The issuers in this security are banks. We use the OTTI evaluation model to compare the present value of expected cash flows to the previous estimate to determine whether an adverse change in cash flows has occurred during the quarter. The OTTI model considers the structure and term of the CDO and the financial condition of the underlying issuers. Specifically, the model details interest rates, principal balances of note classes and underlying issuers, the timing and amount of interest and principal payments of the underlying issuers, and the allocation of the payments to the note classes. The current estimate of expected cash flows is based on the most recent trustee reports and any other relevant market information including announcements of interest payment deferrals or defaults of underlying trust preferred securities. Assumptions used in the model include expected future default rates and prepayments. We assume no recoveries on defaults and a limited number of recoveries on current or projected interest payment deferrals. In addition, we use the model to stress this CDO, or make assumptions more severe than expected activity, to determine the degree to which assumptions could deteriorate before the CDO could no longer fully support repayment of Old National s note class. For the nine months ended September 30, 2017 and 2016, our model indicated no OTTI losses on this security.

Two of our pooled trust preferred securities with a fair value of \$8.0 million and unrealized losses of \$5.9 million at September 30, 2017 are not subject to FASB ASC 325-10. These securities are evaluated using collateral-specific assumptions to estimate the expected future interest and principal cash flows. For the nine months ended September 30, 2017 and 2016, our analysis indicated no OTTI on these securities.

The table below summarizes the relevant characteristics of our pooled trust preferred securities as well as our single issuer trust preferred securities that are included in the other securities category in this footnote. Each of the pooled trust preferred securities support a more senior tranche of security holders. All three pooled trust preferred securities have experienced credit defaults. However, two of these securities have excess subordination and are not other-than-temporarily-impaired as a result of their class hierarchy, which provides more loss protection.

Trust preferred securities September 30, 2017 (dollars in thousands)		Rating (1)	Amortized Cost	Fair Value	Unrealized Gain/ (Loss)	Realized LossesF	Performing	and Defaults s as a % of I g/Origina <b>I</b>	as a % of Remaining Performing	ubordination as a % of
Pooled trust prefe	rred se	curities:								
Reg Div Funding 2004	B-2	D	\$ 2,738	\$ 262	\$ (2,476)	\$	21/36	32.1%	7.5%	0.0%
Pretsl XXVII LTD	В	В	4,422	2,451	(1,971)		35/44	16.7%	3.8%	47.9%
Trapeza Ser 13A	A2A	BBB	9,491	5,557	(3,934)		50/55	4.5%	4.6%	45.2%
			16,651	8,270	(8,381)					
Single Issuer trust securities:	t prefer	red	,	,						
Fleet Cap Tr V										
(BOA)		BB+	3,403	3,325	(78)					
JP Morgan Chase Cap XIII		BBB-	4,775	4,609	(166)					
NB-Global		BB+	799	949	150					
Chase Cap II		BBB-	833	935	102					
			9,810	9,818	8					
Total			\$ 26,461	\$ 18,088	\$ (8,373)	\$				

(1) Lowest rating for the security provided by any nationally recognized credit rating agency. **NOTE 6 LOANS HELD FOR SALE** 

Mortgage loans held for immediate sale in the secondary market were \$30.2 million at September 30, 2017, compared to \$90.7 million at December 31, 2016. Residential loans that Old National has originated with the intent to sell are recorded at fair value in accordance with FASB ASC 825-10, *Financial Instruments*. Conventional mortgage production is sold on a servicing retained basis. Certain loans, such as government guaranteed mortgage loans are sold on servicing released basis.

## NOTE 7 LOANS AND ALLOWANCE FOR LOAN LOSSES

Old National s finance receivables consist primarily of loans made to consumers and commercial clients in various industries including manufacturing, agribusiness, transportation, mining, wholesaling, and retailing. Most of Old National s lending activity occurs within our principal geographic markets of Indiana, Kentucky, Michigan, and Wisconsin. Old National manages concentrations of credit exposure by industry, product, geography, customer relationship, and loan size, with no concentration of loans exceeding 10% of its portfolio.

The composition of loans by lending classification was as follows:

(dollars in thousands)	Sej	ptember 30, 2017	De	cember 31, 2016
Commercial (1)	\$	2,049,054	\$	1,917,099
Commercial real estate:		, ,		, ,
Construction (2)		276,226		357,802
Other (2)		3,093,985		2,773,051
Residential real estate		2,119,120		2,087,530
Consumer credit:				
Home equity		477,100		476,439
Auto		1,165,289		1,167,737
Other		217,350		230,854
Total loans		9,398,124		9,010,512
Allowance for loan losses		(50,169)		(49,808)
Net loans	\$	9,347,955	\$	8,960,704

- (1) Includes direct finance leases of \$8.7 million at September 30, 2017 and \$10.8 million at December 31, 2016.
- (2) Certain commercial real estate construction loans were reclassified from commercial real estate other due to a misclassification at December 31, 2016.

The risk characteristics of each loan portfolio segment are as follows:

## Commercial

Commercial loans are primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

## **Commercial Real Estate**

These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts, and the repayment of these loans is generally dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be adversely affected by conditions in the real estate markets or in the general economy. The properties securing Old National s commercial real estate loans based on collateral, geographic location. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. In addition, management tracks the level of owner-occupied commercial real estate loans.

Included with commercial real estate are construction loans, which are underwritten utilizing independent appraisal reviews, sensitivity analysis of absorption and lease rates, financial analysis of the developers and property owners, and feasibility studies, if available. Construction loans are generally based on estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders (including Old National), sales of developed property, or an interim loan commitment from Old National until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions, and the availability of long-term financing.

The acquisition of Anchor (WI) on May 1, 2016 added \$926.2 million of commercial real estate loans to our portfolio. At 188%, Old National Bank s commercial real estate loans as a percentage of its risk-based capital remained well below the regulatory guideline limit of 300% at September 30, 2017.

## Residential

With respect to residential loans that are secured by 1-4 family residences and are generally owner occupied, Old National typically establishes a maximum loan-to-value ratio and generally requires private mortgage insurance if that ratio is exceeded. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. Repayment can also be impacted by changes in residential property values. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

## Consumer

Home equity loans are typically secured by a subordinate interest in 1-4 family residences, and consumer loans are secured by consumer assets such as automobiles or recreational vehicles. We assumed student loans in the acquisition of Anchor (WI) in May 2016. At September 30, 2017, student loans totaled \$70.2 million and are guaranteed by the government from 97% to 100%. Some consumer loans are unsecured such as small installment loans and certain lines of credit. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. Repayment can also be impacted by changes in residential property or other collateral values. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

#### Allowance for Loan Losses

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable losses incurred in the consolidated loan portfolio. Management s evaluation of the adequacy of the allowance is an estimate based on reviews of individual loans, pools of homogeneous loans, assessments of the impact of current and anticipated economic conditions on the portfolio, and historical loss experience. The allowance is increased through a provision charged to operating expense. Loans deemed to be uncollectible are charged to the allowance. Recoveries of loans previously charged-off are added to the allowance.

We utilize a PD and LGD model as a tool to determine the adequacy of the allowance for loan losses for performing commercial and commercial real estate loans. The PD is forecast using a transition matrix to determine the likelihood of a customer s AQR migrating from its current AQR to any other status within the time horizon. Transition rates are measured using Old National s own historical experience. The model assumes that recent historical transition rates will continue into the future. The LGD is defined as credit loss incurred when an obligor of the bank defaults. The sum of all net charge-offs for a particular portfolio segment are divided by all loans that have defaulted over a given period of time. The expected loss derived from the model considers the PD, LGD, and exposure at default. Additionally, qualitative factors, such as changes in lending policies or procedures, and economic business conditions are also considered.

We use historic loss ratios adjusted for economic conditions to determine the appropriate level of allowance for residential real estate and consumer loans.

No allowance was brought forward on any of the acquired loans as any credit deterioration evident in the loans was included in the determination of the fair value of the loans at the acquisition date. An allowance for loan losses will be

established for any subsequent credit deterioration or adverse changes in expected cash flows.

Old National s activity in the allowance for loan losses for the three and nine months ended September 30, 2017 and 2016 was as follows:

				nmercial Real					
(dollars in thousands)	Commercial			Estate	Re	sidential	Co	nsumer	Total
Three Months Ended September 30, 2017									
Balance at beginning of period	\$	20,365	\$	20,654	\$	1,811	\$	8,156	\$ 50,986
Charge-offs		(70)		(1,148)		(227)		(1,376)	(2,821)
Recoveries		255		339		89		1,010	1,693
Provision		(23)		180		236		(82)	311
Balance at end of period	\$	20,527	\$	20,025	\$	1,909	\$	7,708	\$ 50,169
Three Months Ended September 30, 2016									
Balance at beginning of period	\$	24,156	\$	18,208	\$	1,459	\$	7,981	\$ 51,804
Charge-offs		(1,681)		(1,378)		(140)		(1,320)	(4,519)
Recoveries		594		1,548		2,174		(1,360)	2,956
Provision		1,461		(1,033)		(1,963)		2,841	1,306
Balance at end of period	\$	24,530	\$	17,345	\$	1,530	\$	8,142	\$ 51,547
Nine Months Ended September 30, 2017									
Balance at beginning of period	\$	21,481	\$	18,173	\$	1,643	\$	8,511	\$ 49,808
Charge-offs		(951)		(2,784)		(954)		(4,751)	(9,440)
Recoveries		1,647		3,086		196		2,859	7,788
Provision		(1,650)		1,550		1,024		1,089	2,013
Balance at end of period	\$	20,527	\$	20,025	\$	1,909	\$	7,708	\$ 50,169
Nine Months Ended September 30, 2016									
Balance at beginning of period	\$	26,347	\$	15,993	\$	2,051	\$	7,842	\$ 52,233
Charge-offs		(3,640)		(2,440)		(360)		(4,698)	(11,138)
Recoveries		2,288		2,935		2,387		126	7,736
Provision		(465)		857		(2,548)		4,872	2,716
Balance at end of period	\$	24,530	\$	17,345	\$	1,530	\$	8,142	\$ 51,547

The following table provides Old National s recorded investment in financing receivables by portfolio segment at September 30, 2017 and December 31, 2016 and other information regarding the allowance:

(dollars in thousands)	Commercial			ommercial eal Estate	Residential	Consumer		Total	
	U	mmerciai	N	ear Estate	Kesiuennai	CO	ilsuiller		Total
September 30, 2017									
Allowance for loan losses:	ሰ	A 450	ሰ	( 49 (		ሰ		ሰ	10.043
Individually evaluated for impairment	\$	4,456	\$	6,486	\$	\$		\$	10,942
Collectively evaluated for impairment		16,048		13,520	1,909		7,552		39,029
Loans acquired with deteriorated credit									
quality		23		19			156		198
Total allowance for loan losses	\$	20,527	\$	20,025	\$ 1,909	\$	7,708	\$	50,169
Loans and leases outstanding:									
Individually evaluated for impairment	\$	33,275	\$	62,442	\$	\$		\$	95,717
Collectively evaluated for impairment		2,015,185		3,287,914	2,107,253		,853,875	9	,264,227
Loans acquired with deteriorated credit		_,,_		- , ,			,,	-	,_ ~ - ,
quality		594		19,855	11,867		5,864		38,180
							,		,
Total loans and leases outstanding	\$	2,049,054	\$	3,370,211	\$ 2,119,120	<b>\$1</b>	,859,739	\$9	,398,124
December 31, 2016									
Allowance for loan losses:									
Individually evaluated for impairment	\$	4,561	\$	3,437	\$	\$		\$	7,998
Collectively evaluated for impairment		16,838		14,717	1,643		8,334		41,532
Loans acquired with deteriorated credit									
quality		82		19			177		278
Total allowance for loan losses	\$	21,481	\$	18,173	\$ 1,643	\$	8,511	\$	49,808
Loans and leases outstanding:									
Individually evaluated for impairment	\$	45,960	\$	57,230	\$	\$		\$	103,190
Collectively evaluated for impairment		1,870,289		3,040,849	2,073,950	1.	,866,815	8	,851,903
Loans acquired with deteriorated credit									
quality		850		32,774	13,580		8,215		55,419
				,			, -		,
Total loans and leases outstanding	\$	1,917,099	\$	3,130,853	\$ 2,087,530	\$1	,875,030	\$9	,010,512

## **Credit Quality**

Old National s management monitors the credit quality of its financing receivables in an on-going manner. Internally, management assigns an AQR to each non-homogeneous commercial and commercial real estate loan in the portfolio, with the exception of certain FICO-scored small business loans. The primary determinants of the AQR are based upon the reliability of the primary source of repayment and the past, present, and projected financial condition of the borrower. The AQR will also consider current industry conditions. Major factors used in determining the AQR can vary based on the nature of the loan, but commonly include factors such as debt service coverage, internal cash flow, liquidity, leverage, operating performance, debt burden, FICO scores, occupancy, interest rate sensitivity, and expense burden. Old National uses the following definitions for risk ratings:

**Criticized**. Special mention loans that have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution s credit position at some future date.

**Classified Substandard**. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Classified Nonaccrual**. Loans classified as nonaccrual have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection in full, on the basis of currently existing facts, conditions, and values, in doubt.

**Classified Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as nonaccrual, with the added characteristic that the weaknesses make collection in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Pass rated loans are those loans that are other than criticized, classified substandard, classified nonaccrual, or classified doubtful.

The risk category of commercial and commercial real estate loans by class of loans at September 30, 2017 and December 31, 2016 was as follows:

(dollars in thousands)			0 0	mercial Estate	Commercial Real Estate			
Corporate Credit Exposure Credit Risk Profile by	Com	nercial		truction	Other			
	September 30	,December 315	September 3	December 31	September 30	,December 31,		
Internally Assigned Grade	2017	2016	2017	2016	2017	2016		
Grade:								
Pass	\$ 1,944,997	\$ 1,750,923	\$ 261,500	\$ 347,325	\$ 2,911,548	\$ 2,669,890		
Criticized	41,004	45,614	14,726	9,258	74,467	40,590		
Classified substandard	33,524	63,978		49	50,842	19,715		
Classified nonaccrual	26,981	53,062		1,170	30,693	33,833		
Classified doubtful	2,548	3,522			26,435	9,023		

Old National considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, Old National also evaluates credit quality based on the aging status of the loan and by payment activity. The following table presents the recorded investment in residential and consumer loans based on payment activity at September 30, 2017 and December 31, 2016:

			Consumer	
		Home		
(dollars in thousands)	Residential	Equity	Auto	Other
September 30, 2017				
Performing	\$ 2,099,585	\$471,827	\$1,162,634	\$212,214
Nonperforming	19,535	5,273	2,655	5,136
Total	\$ 2,119,120	\$477,100	\$ 1,165,289	\$217,350
December 31, 2016				
Performing	\$ 2,069,856	\$472,008	\$1,166,114	\$223,786
Nonperforming	17,674	4,431	1,623	7,068
Total	\$ 2,087,530	\$476,439	\$1,167,737	\$230,854

#### **Impaired Loans**

Large commercial credits are subject to individual evaluation for impairment. Retail credits and other small balance credits that are part of a homogeneous group are not tested for individual impairment unless they are modified as a TDR. A loan is considered impaired when it is probable that contractual interest and principal payments will not be collected either for the amounts or by the dates as scheduled in the loan agreement. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported net, at the present value of estimated cash flows using the loan s existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Old National s policy, for all but PCI loans, is to recognize interest income on impaired loans unless the loan is placed on nonaccrual status.

The following table shows Old National s impaired loans at September 30, 2017 and December 31, 2016, respectively. Only purchased loans that have experienced subsequent impairment since the date acquired are included in the table below.

(dollars in thousands)	Recorded Investment		Unpaid Principal Balance	Related lowance
September 30, 2017				
With no related allowance recorded:				
Commercial	\$	25,393	\$ 26,374	\$
Commercial Real Estate Other		31,928	33,687	
Residential		2,464	2,485	
Consumer		1,924	2,140	
With an allowance recorded:				
Commercial		7,882	7,882	4,456
Commercial Real Estate Other		30,514	30,770	6,486
Residential		882	882	44
Consumer		2,269	2,269	112
Total	\$	103,256	\$ 106,489	\$ 11,098
December 31, 2016				
With no related allowance recorded:				
Commercial	\$	29,001	\$ 29,634	\$
Commercial Real Estate Other		30,585	32,413	
Residential		1,610	1,631	
Consumer		827	946	
With an allowance recorded:				
Commercial		16,959	17,283	4,561
Commercial Real Estate Other		26,645	27,177	3,437
Residential		1,081	1,081	54
Consumer		1,924	1,924	96
Total	\$	108,632	\$ 112,089	\$ 8,148

The average balance of impaired loans during the three and nine months ended September 30, 2017 and 2016 are included in the table below.

		Three Months Ended		
	Septem	September 30,		
(dollars in thousands)	2017	2016	2017	2016
Average Recorded Investment				

With no related allowance recorded:

\$ 24,234	\$ 35,513	\$ 27,197	\$ 37,581
33,268	40,971	31,258	37,937
2,482	1,233	2,405	1,270
1,755	878	1,786	865
7,792	17,334	8,086	16,072
			119
30,846	15,119	28,580	15,977
1,011	1,099	1,059	1,072
2,163	2,385	2,136	2,515
\$ 103,551	\$114,532	\$ 102,507	\$113,408
	33,268 2,482 1,755 7,792 30,846 1,011 2,163	33,268 40,971   2,482 1,233   1,755 878   7,792 17,334   30,846 15,119   1,011 1,099   2,163 2,385	33,268 40,971 31,258   2,482 1,233 2,405   1,755 878 1,786   7,792 17,334 8,086   30,846 15,119 28,580   1,011 1,099 1,059   2,163 2,385 2,136

The Company does not record interest on nonaccrual loans until principal is recovered. Interest income recognized on impaired loans during the three and nine months ended September 30, 2017 and 2016 was immaterial.

For all loan classes, a loan is generally placed on nonaccrual status when principal or interest becomes 90 days past due unless it is well secured and in the process of collection, or earlier when concern exists as to the ultimate collectibility of principal or interest. Interest accrued during the current year on such loans is reversed against earnings. Interest accrued in the prior year, if any, is charged to the allowance for loan losses. Cash interest received on these loans is applied to the principal balance until the principal is recovered or until the loan returns to accrual status. Loans may be returned to accrual status when all the principal and interest amounts contractually due are brought current, remain current for a prescribed period, and future payments are reasonably assured.

Loans accounted for under FASB ASC Topic 310-30 accrue interest, even though they may be contractually past due, as any nonpayment of contractual principal or interest is considered in the periodic re-estimation of expected cash flows and is included in the resulting recognition of current period loan loss provision or prospective yield adjustments.

Old National s past due financing receivables at September 30, 2017 and December 31, 2016 were as follows:

(dollars in thousands) September 30, 2017		-59 Days ast Due			nves 90	corded tment 2 Days and cruing		onaccrual	Total Past Due	Current
Commercial	\$	296	\$	100	\$	251	\$	29,529	\$ 30,176	\$ 2,018,878
Commercial Real Estate:	Ψ	270	Ψ	100	Ψ	201	Ψ	27,027	φ συμπο	¢ <b>2</b> ,010,070
Construction										276,226
Other		150						57,128	57,278	3,036,707
Residential		16,091		3,235		232		19,535	39,093	2,080,027
Consumer:										
Home equity		939		314		88		5,273	6,614	470,486
Auto		5,535		977		282		2,655	9,449	1,155,840
Other		2,864		1,159		26		5,136	9,185	208,165
Total loans	\$	25,875	\$	5,785	\$	879	\$	119,256	\$151,795	\$ 9,246,329
December 31, 2016										
Commercial	\$	847	\$	279	\$	23	\$	56,585	\$ 57,734	\$ 1,859,365
Commercial Real Estate:										
Construction								1,170	1,170	356,632
Other		1,652		150				42,856	44,658	2,728,393
Residential		17,786		3,770		2		17,674	39,232	2,048,298
Consumer:										
Home equity		1,511		423				4,431	6,365	470,074
Auto		5,903		1,037		242		1,623	8,805	1,158,932

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Other	3,5	61 1	1,919	61	7,068	12,609	218,245
Total loans	\$ 31,2	260 \$ 7	7,578 \$	328 \$	131,407	\$ 170,573	\$ 8,839,939

## **Loan Participations**

Old National has loan participations, which qualify as participating interests, with other financial institutions. At September 30, 2017, these loans totaled \$541.6 million, of which \$271.7 million had been sold to other financial institutions and \$269.9 million was retained by Old National. The loan participations convey proportionate ownership rights with equal priority to each participating interest holder; involve no recourse (other than ordinary representations and warranties) to, or subordination by, any participating interest holder; all cash flows are divided among the participating interest holder s share of ownership; and no holder has the right to pledge the entire financial asset unless all participating interest holders agree.

## **Troubled Debt Restructurings**

Old National may choose to restructure the contractual terms of certain loans. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit Old National by increasing the ultimate probability of collection.

Any loans that are modified are reviewed by Old National to identify if a TDR has occurred, which is when for economic or legal reasons related to a borrower s financial difficulties, the Bank grants a concession to the borrower that it would not otherwise consider. Terms may be modified to fit the ability of the borrower to repay in line with its current financial status. The modification of the terms of such loans include one or a combination of the following: a reduction of the stated interest rate of the loan, an extension of the maturity date at a stated rate of interest lower than the current market rate of new debt with similar risk, or a permanent reduction of the recorded investment of the loan.

Loans modified in a TDR are typically placed on nonaccrual status until we determine the future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate a period of performance according to the restructured terms for six months.

If we are unable to resolve a nonperforming loan issue, the credit will be charged off when it is apparent there will be a loss. For large commercial type loans, each relationship is individually analyzed for evidence of apparent loss based on quantitative benchmarks or subjectively based upon certain events or particular circumstances. Generally, Old National charges off small commercial loans scored through our small business credit center with contractual balances under \$250,000 that have been placed on nonaccrual status or became 90 days or more delinquent, without regard to the collateral position. For residential and consumer loans, a charge off is recorded at the time foreclosure is initiated or when the loan becomes 120 to 180 days past due, whichever is earlier.

For commercial TDRs, an allocated reserve is established within the allowance for loan losses for the difference between the carrying value of the loan and its computed value. To determine the value of the loan, one of the following methods is selected: (1) the present value of expected cash flows discounted at the loan s original effective interest rate, (2) the loan s observable market price, or (3) the fair value of the collateral value, if the loan is collateral dependent. The allocated reserve is established as the difference between the carrying value of the loan and the collectable value. If there are significant changes in the amount or timing of the loan s expected future cash flows, impairment is recalculated and the valuation allowance is adjusted accordingly.

When a residential or consumer loan is identified as a TDR, the loan is typically written down to its collateral value less selling costs.

The following table presents activity in TDRs for the nine months ended September 30, 2017 and 2016:

			Co	nmercial Real					
(dollars in thousands)	Co	mmercial	]	Estate	Res	idential	Co	nsumer	Total
Nine Months Ended September 30, 2017									
Balance at beginning of period	\$	16,802	\$	18,327	\$	2,985	\$	2,602	\$ 40,716
(Charge-offs)/recoveries		(5)		366				(58)	303
Payments		(10,024)		(3,849)		(589)		(970)	(15,432)
Additions		12,599		17,429		937		2,568	33,533
Interest collected on nonaccrual loans		2,420		431		13		51	2,915
Balance at end of period	\$	21,792	\$	32,704	\$	3,346	\$	4,193	\$ 62,035
Nine Months Ended September 30, 2016									
Balance at beginning of period	\$	23,354	\$	14,602	\$	2,693	\$	3,602	\$ 44,251
(Charge-offs)/recoveries		(1,098)		148		42		(27)	(935)
Payments		(17,517)		(6,050)		(482)		(1,273)	(25,322)
Additions		12,367		10,581		335		385	23,668
Interest collected on nonaccrual loans		1,569		523					2,092
Balance at end of period	\$	18,675	\$	19,804	\$	2,588	\$	2,687	\$ 43,754

Approximately \$43.7 million of the TDRs at September 30, 2017 were included with nonaccrual loans, compared to \$26.3 million at December 31, 2016. Old National has allocated specific reserves to customers whose loan terms have been modified in TDRs totaling \$6.5 million at September 30, 2017 and \$4.0 million at December 31, 2016. At September 30, 2017, Old National had committed to lend an additional \$3.9 million to customers with outstanding loans that are classified as TDRs.

The pre-modification and post-modification outstanding recorded investments of loans modified as TDRs during the nine months ended September 30, 2017 and 2016 are the same except for when the loan modifications involve the forgiveness of principal. The following table presents loans by class modified as TDRs that occurred during the nine months ended September 30, 2017 and 2016:

	NumberO		odification ling Recor <b>0</b>		
(dollars in thousands)	of Loans	Inv	vestment	Inv	vestment
Nine Months Ended September 30, 2017					
TDR:					
Commercial	9	\$	12,599	\$	12,599
Commercial Real Estate Other	10		17,429		17,429
Residential	6		937		937
Consumer	7		2,568		2,568

Total	32	\$ 33,533	\$ 33,533
Nine Months Ended September 30, 2016			
TDR:			
Commercial	17	\$ 12,367	\$ 12,367
Commercial Real Estate Other	9	10,581	10,581
Residential	3	335	335
Consumer	8	385	385
Total	37	\$ 23,668	\$ 23,668

The TDRs that occurred during the nine months ended September 30, 2017 increased the allowance for loan losses by \$3.2 million and resulted in no charge-offs during the nine months ended September 30, 2017. The TDRs that occurred during the nine months ended September 30, 2016 decreased the allowance for loan losses by \$0.3 million due to a change in collateral position on a large commercial loan and resulted in \$0.8 million of charge-offs during the nine months ended September 30, 2016.

A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

There were no loans that were modified as TDRs within the preceding twelve months, and for which there was a payment default during the nine months ended September 30, 2017.

There were 6 commercial loans and 1 commercial real estate loan totaling \$0.6 million that were modified as TDRs within the preceding twelve months, and for which there was a payment default during the nine months ended September 30, 2016.

The terms of certain other loans were modified during the nine months ended September 30, 2017 that did not meet the definition of a TDR. It is our process to review all classified and criticized loans that, during the period, have been renewed, have entered into a forbearance agreement, have gone from principal and interest to interest only, or have extended the maturity date. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on its debt in the foreseeable future without the modification. The evaluation is performed under our internal underwriting policy. We also evaluate whether a concession has been granted or if we were adequately compensated through a market interest rate, additional collateral or a bona fide guarantee. We also consider whether the modification was insignificant relative to the other terms of the agreement or the delay in a payment.

PCI loans are not considered impaired until after the point at which there has been a degradation of cash flows below our expected cash flows at acquisition. If a PCI loan is subsequently modified, and meets the definition of a TDR, it will be removed from PCI accounting and accounted for as a TDR only if the PCI loan was being accounted for individually. If the PCI loan is being accounted for as part of a pool, it will not be removed from the pool. As of September 30, 2017, it has not been necessary to remove any loans from PCI accounting.

In general, once a modified loan is considered a TDR, the loan will always be considered a TDR, and therefore impaired, until it is paid in full, otherwise settled, sold or charged off. However, guidance also permits for loans to be removed from TDR status when subsequently restructured under these circumstances: (1) at the time of the subsequent restructuring, the borrower is not experiencing financial difficulties, and this is documented by a current credit evaluation at the time of the restructuring, (2) under the terms of the subsequent restructuring agreement, the institution has granted no concession to the borrower; and (3) the subsequent restructuring agreement includes market terms that are no less favorable than those that would be offered for a comparable new loan. For loans subsequently restructured that have cumulative principal forgiveness, the loan should continue to be measured in accordance with ASC 310-10, *Receivables Overall*. However, consistent with ASC 310-40-50-2, *Troubled Debt Restructurings by Creditors, Creditor Disclosure of Troubled Debt Restructurings*, the loan would not be required to be reported in the years following the restructuring if the subsequent restructuring meets both of these criteria: (1) has an interest rate at the time of the subsequent restructuring that is not less than a market interest rate; and (2) is performing in compliance with its modified terms after the subsequent restructuring.

## **Purchased Credit Impaired Loans**

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date with no carryover of the related allowance for loan and lease losses. In determining the estimated fair value of purchased loans, management considers a number of factors including, among others, the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, and net present value of cash flows expected to be received. Purchased loans are accounted for in accordance with guidance for certain loans acquired in a transfer (ASC 310-30), when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest

payments. The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the non-accretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan and lease losses. Subsequent increases in expected cash flows will result in a reversal of the provision for loan losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income.

Old National has purchased loans for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. For these loans that meet the criteria of ASC 310-30 treatment, the carrying amount was as follows:

(dollars in thousands)	September 30, 2017		ember 31, 2016
Commercial	\$	594	\$ 850
Commercial real estate		19,855	32,774
Residential		11,867	13,580
Consumer		5,864	8,215
Carrying amount		38,180	55,419
Allowance for loan losses		(198)	(278)
Carrying amount, net of allowance	\$	37,982	\$ 55,141

The outstanding balance of loans accounted for under ASC 310-30, including contractual principal, interest, fees and penalties, was \$241.1 million at September 30, 2017 and \$268.0 million at December 31, 2016.

The accretable difference on purchased loans acquired in a business combination is the difference between the expected cash flows and the net present value of expected cash flows with such difference accreted into earnings using the effective yield method over the term of the loans. Accretion recorded as loan interest income totaled \$12.8 million during the nine months ended September 30, 2017 and \$18.2 million during the nine months ended September 30, 2016. Improvement in cash flow expectations has resulted in a reclassification from nonaccretable difference to accretable yield as shown in the table below.

Accretable yield of PCI loans, or income expected to be collected, is as follows:

	Nine Months Ended September 30,		
(dollars in thousands)	2017	2016	
Balance at beginning of period	\$ 33,603	\$ 45,310	
New loans purchased (1)		3,217	
Accretion of income	(12,775)	(18,202)	
Reclassifications from (to) nonaccretable difference	6,567	7,538	
Disposals/other adjustments	277	961	
Balance at end of period	\$ 27,672	\$ 38,824	

(1) Old National acquired Anchor (WI) effective May 1, 2016.

Included in Old National s allowance for loan losses is \$0.2 million related to the purchased loans disclosed above at September 30, 2017, compared to \$0.3 million at December 31, 2016.

PCI loans purchased during 2016 for which it was probable at acquisition that all contractually required payments would not be collected were as follows:

(dollars in thousands)	Ancho	or (WI) (1)
Contractually required payments	\$	29,544
Nonaccretable difference		(6,153)
Cash flows expected to be collected at acquisition		23,391
Accretable yield		(3,217)
Fair value of acquired loans at acquisition	\$	20,174

(1) Old National acquired Anchor (WI) effective May 1, 2016.

Income would not be recognized on certain purchased loans if Old National could not reasonably estimate cash flows to be collected. Old National had no purchased loans for which it could not reasonably estimate cash flows to be collected.

## NOTE 8 OTHER REAL ESTATE OWNED

The following table presents activity in other real estate owned for the nine months ended September 30, 2017 and 2016:

	Nine Months Ended September 30,		
(dollars in thousands)	2017	2016	
Balance at beginning of period	\$ 18,546	\$ 12,498	
Additions (1)	2,695	24,337	
Sales	(8,695)	(10,503)	
Impairment	(2,287)	(2,613)	
-			
Balance at end of period (2)	\$ 10,259	\$ 23,719	

- (1) Additions for the nine months ended September 30, 2016 include other real estate owned of \$17.3 million acquired from Anchor (WI) in May 2016.
- (2) Includes repossessed personal property of \$0.1 million at September 30, 2017 and \$0.2 million at September 30, 2016.

At September 30, 2017, foreclosed residential real estate property included in the table above totaled \$0.7 million. At September 30, 2017, consumer mortgage loans collateralized by residential real property that were in the process of foreclosure totaled \$3.9 million.

## NOTE 9 PREMISES AND EQUIPMENT

The composition of premises and equipment at September 30, 2017 and December 31, 2016 was as follows:

(dollars in thousands)	September 30, 2017		Dec	ember 31, 2016
Land	\$	66,806	\$	71,769
Buildings		319,371		322,165
Furniture, fixtures, and equipment		100,756		102,631
Leasehold improvements		29,270		28,555
Total		516,203		525,120
Accumulated depreciation		(103,715)		(95,498)
Premises and equipment, net	\$	412,488	\$	429,622

Depreciation expense was \$5.8 million for the three months ended September 30, 2017 and \$16.2 million for the nine months ended September 30, 2017, compared to \$3.9 million for the three months ended September 30, 2016 and \$11.4 million for the nine months ended September 30, 2016.

## **Operating Leases**

Old National rents certain premises and equipment under operating leases, which expire at various dates. Many of these leases require the payment of property taxes, insurance premiums, maintenance, and other costs. In some cases, rentals are subject to increase in relation to a cost-of-living index. The leases have original terms ranging from less than one year to twenty-four years, and Old National has the right, at its option, to extend the terms of certain leases for four additional successive terms of five years. Old National does not have any material sub-lease agreements. Rent expense was \$3.9 million for the three months ended September 30, 2017 and \$11.6 million for the nine months ended September 30, 2017, compared to \$6.4 million for the three months ended September 30, 2016 and \$20.1 million for the nine months ended September 30, 2016 and \$20.1 million for the nine months ended September 30, 2016.

Old National had deferred gains remaining associated with prior sale leaseback transactions totaling \$8.6 million at September 30, 2017 and \$10.3 million at December 31, 2016. The gains will be recognized over the remaining term of the leases. The leases had original terms ranging from five to twenty-four years.

#### **Capital Leases**

Old National leases a branch building and certain equipment under capital leases. See Note 15 to the consolidated financial statements for detail regarding these leases.

## NOTE 10 GOODWILL AND OTHER INTANGIBLE ASSETS

The following table shows the changes in the carrying amount of goodwill for the nine months ended September 30, 2017 and 2016:

	Nine Months End September 30		
(dollars in thousands)	2017	2016	
Balance at beginning of period	\$655,018	\$ 584,634	
Acquisitions		111,539	
Divestitures		(40,963)	
Balance at end of period	\$ 655,018	\$655,210	

Goodwill is reviewed annually for impairment. No events or circumstances since the August 31, 2017 annual impairment test were noted that would indicate it was more likely than not a goodwill impairment exists.

The gross carrying amount and accumulated amortization of other intangible assets at September 30, 2017 and December 31, 2016 were as follows:

(dollars in thousands)	Gross Carrying Amount	Am	cumulated ortization Impairment	Net Carrying Amount
September 30, 2017			•	
Core deposit	\$ 81,663	\$	(60,002)	\$ 21,661
Customer trust relationships	16,547		(9,106)	7,441
Customer loan relationships	4,413		(4,280)	133
Total intangible assets	\$ 102,623	\$	(73,388)	\$ 29,235
December 31, 2016				
Core deposit	\$ 81,663	\$	(53,214)	\$ 28,449
Customer trust relationships	16,547		(7,753)	8,794
Customer loan relationships	4,413		(3,979)	434
Total intangible assets	\$ 102,623	\$	(64,946)	\$ 37,677

Other intangible assets consist of core deposit intangibles and customer relationship intangibles and are being amortized primarily on an accelerated basis over their estimated useful lives, generally over a period of 5 to 15 years.

Old National reviews other intangible assets for possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. No impairment charges were recorded during the nine months ended September 30, 2017 or 2016. Total amortization expense associated with intangible assets was \$8.4 million for the nine months ended September 30, 2017 and \$9.2 million for the nine months ended September 30, 2016.

Estimated amortization expense for future years is as follows:

(dollars in thousands)	
2017 remaining	\$ 2,573
2018	8,687
2019	6,737
2020	4,883
2021	3,111
Thereafter	3,244
Total	\$ 29,235

## NOTE 11 LOAN SERVICING RIGHTS

At September 30, 2017, loan servicing rights derived from loans sold with servicing retained totaled \$24.9 million, compared to \$25.6 million at December 31, 2016. Loans serviced for others are not reported as assets. The principal balance of loans serviced for others was \$3.334 billion at September 30, 2017, compared to \$3.385 billion at December 31, 2016. Approximately 99% of the loans serviced for others at September 30, 2017 were residential mortgage loans. Custodial escrow balances maintained in connection with serviced loans were \$42.5 million at September 30, 2017 and \$5.3 million at December 31, 2016.

The following table summarizes the carrying values and activity related to loan servicing rights and the related valuation allowance for the nine months ended September 30, 2017 and 2016:

	Nine Months Ended September 30,	
(dollars in thousands)	2017	2016
Balance at beginning of period	\$ 25,629	\$10,502
Additions (1)	3,180	18,965
Amortization	(3,855)	(3,537)
Balance before valuation allowance at end of period	24,954	25,930
Valuation allowance:		
Balance at beginning of period	(68)	(34)
(Additions)/recoveries	14	24
Balance at end of period	(54)	(10)
Loan servicing rights, net	\$ 24,900	\$25,920

Additions for the nine months ended September 30, 2016 include loan servicing rights of \$15.3 million acquired from Anchor (WI) in May 2016.

At September 30, 2017, the fair value of servicing rights was \$26.0 million, which was determined using a discount rate of 13% and a weighted average prepayment speed of 138% PSA. At December 31, 2016, the fair value of servicing rights was \$26.8 million, which was determined using a discount rate of 13% and a weighted average prepayment speed of 136% PSA.

# NOTE 12 QUALIFIED AFFORDABLE HOUSING PROJECTS AND OTHER TAX CREDIT INVESTMENTS

The Company is a limited partner in several tax-advantaged limited partnerships whose purpose is to invest in approved qualified affordable housing or other renovation or community revitalization projects. These investments are included in other assets on the balance sheet, with any unfunded commitments included with other liabilities. Certain of these assets qualify for the proportional amortization method and are amortized over the period that the Company expects to receive the tax credits, with the expense included within income tax expense on the consolidated statements of income. The other investments are accounted for under the equity method, with the expense included within pre-tax income on the consolidated statements of income. All of the Company s tax credit investments are evaluated for impairment at the end of each reporting period. As of September 30, 2017, the Company expects to recover its remaining investments through the use of the tax credits that were generated by the investments.

The following table summarizes Old National s investments in LIHTCs, FHTCs, and CReEDs at September 30, 2017 and December 31, 2016:

(dollars in thousands)	Accounting	Septem	0, 2017 1funded	Decemb	l, 2016 Ifunded
Investment	Method	Investment		Investment	 
LIHTC and other qualifying investments	Proportional				
	amortization	\$ 32,649	\$ 19,607	\$29,110	\$ 16,210
FHTC	Equity	17,411	11,591	4,434	3,104
CReED	Equity	1,504	1,502	1,504	1,502
Total		\$ 51,564	\$ 32,700	\$35,048	\$ 20,816

(1) All commitments will be paid by the Company by 2027.

The following table summarizes the amortization expense and tax benefit recognized for Old National s qualified affordable housing projects and other tax credit investments for the three and nine months ended September 30, 2017 and 2016:

	Three Months End	<b>Ed</b> ree Months Ended	Nine Months Ende	Nine Months Ended
(dollars in thousands)	September 30,	September 30,	September 30,	September 30,
	2017 2016	2017 2016	2017 2016	2017 2016
	Amortization	Tax Benefit	Amortization	Tax Benefit
Investment	Expense (1)	Recognized (1)	Expense (1)	<b>Recognized</b> (1)
LIHTC and other qualifying				
investments	<b>\$ 940 \$</b> 201	<b>\$ (1,297) \$ (281)</b>	<b>\$ 2,822 \$</b> 603	<b>\$ (3,892) \$</b> (843)
FHTC		(1,520)		(4,559)
CReED (2)		(303)		(909)
Total	<b>\$ 940 \$</b> 201	<b>\$ (3,120) \$</b> (281)	<b>\$ 2,822 \$</b> 603	<b>\$ (9,360) \$</b> (843)

(1) Tax credit investments are included in the Company s estimate of the effective annual tax rate.

(2) The CReED tax credit investment qualifies for an Indiana state tax credit.

## NOTE 13 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase are secured borrowings. The Company pledges investment securities to secure these borrowings. The following table presents securities sold under agreements to repurchase and related weighted-average interest rates at or for the nine months ended September 30:

(dollars in thousands)	2017	2016
Outstanding at September 30,	\$ 285,409	\$347,804
Average amount outstanding	325,230	373,474
Maximum amount outstanding at any month-end	351,897	396,695
Weighted average interest rate:		
During the nine months ended September 30,	0.36%	0.41%
At September 30,	0.34	0.42

The following table presents the contractual maturity of our secured borrowings and class of collateral pledged:

	At September 30, 2017 Remaining Contractual Maturity of the Agreements					
	Overnight and	l Up to		Grea	ater Than	
(dollars in thousands)	Continuous	30 Days	30-90 Days	9	0 days	Total
Repurchase Agreements:						
U.S. Treasury and agency securities	\$ 260,409	\$	\$	\$	25,000	\$ 285,409
Total	\$ 260,409	\$	\$	\$	25,000	\$ 285,409

The fair value of securities pledged to secure repurchase agreements may decline. The Company has pledged securities valued at 126% of the gross outstanding balance of repurchase agreements at September 30, 2017 to manage this risk.

## NOTE 14 FEDERAL HOME LOAN BANK ADVANCES

The following table summarizes Old National Bank s FHLB advances at September 30, 2017 and December 31, 2016:

(dollars in thousands)	Sep	otember 30, 2017	De	cember 31, 2016
Federal Home Loan Bank advances (fixed rates				
1.01% to 6.08% and variable rates 1.22% to				
1.47%) maturing October 2017 to August 2027	\$	1,589,862	\$	1,353,225
ASC 815 fair value hedge and other basis				
adjustments		(495)		(133)
Total other borrowings	\$	1,589,367	\$	1,353,092

FHLB advances had weighted-average rates of 1.40% at September 30, 2017 and 0.94% at December 31, 2016. These borrowings are collateralized by investment securities and residential real estate loans up to 143% of outstanding debt.

Contractual maturities of FHLB advances at September 30, 2017 were as follows:

(dollars in thousands)	
Due in 2017	\$ 752,752
Due in 2018	274,956
Due in 2019	201,981
Due in 2020	50,000
Due in 2021	
Thereafter	310,173
ASC 815 fair value hedge and other basis adjustments	(495)

Total

\$1,589,367

## NOTE 15 OTHER BORROWINGS

The following table summarizes Old National and its subsidiaries other borrowings at September 30, 2017 and December 31, 2016:

	September 30,		December 31,		
(dollars in thousands)		2017	2016		
Old National Bancorp:					
Senior unsecured bank notes (fixed rate 4.125%)					
maturing August 2024	\$	175,000	\$	175,000	
Unamortized debt issuance costs related to Senior					
unsecured bank notes		(1,066)		(1,182)	
Junior subordinated debentures (variable rates of					
2.68% to 3.07%) maturing March 2035 to					
September 2037		45,000		45,000	
Other basis adjustments		(3,597)		(3,971)	
Old National Bank:					
Capital lease obligation		3,977		4,092	
Total other borrowings	\$	219,314	\$	218,939	

Contractual maturities of other borrowings at September 30, 2017 were as follows:

(dollars in thousands)		
Due in 2017	\$	19
Due in 2018		141
Due in 2019		85
Due in 2020		91
Due in 2021		99
Thereafter	22	3,542
Unamortized debt issuance costs and other basis adjustments	(	4,663)
Total	\$21	9,314

#### **Senior Notes**

In August 2014, Old National issued \$175.0 million of senior unsecured notes with a 4.125% interest rate. These notes pay interest on February 15 and August 15. The notes mature on August 15, 2024.

### **Junior Subordinated Debentures**

Junior subordinated debentures related to trust preferred securities are classified in other borrowings . These securities qualify as Tier 1 capital for regulatory purposes, subject to certain limitations.

In 2007, Old National acquired St. Joseph Capital Trust II in conjunction with its acquisition of St. Joseph Capital Corporation. Old National guarantees the payment of distributions on the trust preferred securities issued by St. Joseph Capital Trust II. St. Joseph Capital Trust II issued \$5.0 million in preferred securities in March 2005. The preferred securities have a variable rate of interest priced at the three-month LIBOR plus 175 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by St. Joseph Capital Trust II.

In 2011, Old National acquired Monroe Bancorp Capital Trust I and Monroe Bancorp Statutory Trust II in conjunction with its acquisition of Monroe Bancorp. Old National guarantees the payment of distributions on the trust preferred securities issued by Monroe Bancorp Capital Trust I and Monroe Bancorp Statutory Trust II. Monroe

Bancorp Capital Trust I issued \$3.0 million in preferred securities in July 2006. The preferred securities have a variable rate of interest priced at the three-month LIBOR plus 160 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by Monroe Bancorp Capital Trust I. Monroe Bancorp Statutory Trust II issued \$5.0 million in preferred securities in March 2007. The preferred securities have a variable rate of interest priced at the three-month LIBOR plus 160 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by Monroe Bancorp Statutory Trust II.

In 2012, Old National acquired Home Federal Statutory Trust I in conjunction with its acquisition of Indiana Community Bancorp. Old National guarantees the payment of distributions on the trust preferred securities issued by Home Federal Statutory Trust I. Home Federal Statutory Trust I issued \$15.0 million in preferred securities in September 2006. The preferred securities carry a variable rate of interest priced at the three-month LIBOR plus 165 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by Home Federal Statutory Trust I.

In 2014, Old National acquired Tower Capital Trust 2 and Tower Capital Trust 3 in conjunction with its acquisition of Tower Financial Corporation. Old National guarantees the payment of distributions on the trust preferred securities issued by Tower Capital Trust 2 and Tower Capital Trust 3. Tower Capital Trust 2 issued \$8.0 million in preferred securities in December 2005. The preferred securities carry a variable rate of interest priced at the three-month LIBOR plus 134 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by Tower Capital Trust 2. Tower Capital Trust 3 issued \$9.0 million in preferred securities in December 2006. The preferred securities carry a variable rate of interest priced at the three-month LIBOR plus 169 basis points. Proceeds from the issuance of these securities carry a variable rate of these securities were used to purchase junior subordinated for purchase junior subordinated debentures with the same financial terms as the securities issued by Tower Capital Trust 2. Tower Capital Trust 3 issued \$9.0 million in preferred securities in December 2006. The preferred securities carry a variable rate of interest priced at the three-month LIBOR plus 169 basis points. Proceeds from the issuance of these securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by Tower Capital Trust 3.

Old National, at any time, may redeem the junior subordinated debentures at par and thereby cause a redemption of the trust preferred securities in whole or in part.

# **Capital Lease Obligation**

On January 1, 2004, Old National entered into a long-term capital lease obligation for a branch office building in Owensboro, Kentucky, which extends for 25 years with one renewal option for 10 years. The economic substance of this lease is that Old National is financing the acquisition of the building through the lease and accordingly, the building is recorded as an asset and the lease is recorded as a liability. The fair value of the capital lease obligation was estimated using a discounted cash flow analysis based on Old National s current incremental borrowing rate for similar types of borrowing arrangements.

On May 1, 2016, Old National acquired Anchor (WI), assuming a five year capital lease obligation for equipment.

At September 30, 2017, the future minimum lease payments under the capital lease arrangements were as follows:

(dollars in thousands)	
2017 remaining	\$ 102
2018	472
2019	430

2020	430
2021	430
Thereafter	7,977
Total minimum lease payments	9,841
Less amounts representing interest	(5,864)
Present value of net minimum lease payments	\$ 3,977

# NOTE 16 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table summarizes the changes within each classification of AOCI, net of tax, for the three and nine months ended September 30, 2017 and 2016:

(dollars in thousands)	an Availa Se	d Losses on	ar Held-	alized Gains nd Losses on -to-Maturity ecurities	L Ca	Gains and osses on ash Flow Hedges	B Pe	efined enefit ension Plans	Total
Three Months Ended September 30, 20		(			•	( <b>-</b> - )	*		* (******
Balance at beginning of period	\$	(12,457)	\$	(12,717)	\$	(5,645)	\$	(301)	\$ (31,120)
Other comprehensive income (loss) before reclassifications		(2.521)				134			(2 207)
Amounts reclassified from AOCI (a)		(2,531) (1,883)		300		134 887		16	(2,397) (680)
Amounts reclassified from AOCI (a)		(1,003)		500		007		10	(000)
Net other comprehensive income (loss)		(4,414)		300		1,021		16	(3,077)
Balance at end of period	\$	(16,871)	\$	(12,417)	\$	(4,624)	\$	(285)	\$ (34,197)
Three Months Ended September 30, 2016									
Balance at beginning of period	\$	13,783	\$	(13,867)	\$	(17,184)	\$ (	(6,349)	\$(23,617)
Other comprehensive income (loss) before	è								
reclassifications		2,094		• • • •		1,943		212	4,037
Amounts reclassified from AOCI (a)		(1,006)		289		1,156		312	751
Net other comprehensive income (loss)		1,088		289		3,099		312	4,788
Balance at end of period	\$	14,871	\$	(13,578)	\$	(14,085)	\$	(6,037)	\$ (18,829)
Nine Months Ended September 30, 2017	7								
Balance at beginning of period	\$	(39,012)	\$	(13,310)	\$	(6,715)	\$	(335)	\$ (59,372)
Other comprehensive income (loss) before reclassifications	e	26,928				(986)			25,942
Amounts reclassified from AOCI (a)		(4,787)		893		3,077		50	(767)
Net other comprehensive income (loss)		22,141		893		2,091		50	25,175
Balance at end of period	\$	(16,871)	\$	(12,417)	\$	(4,624)	\$	(285)	\$ (34,197)
Nine Months Ended September 30, 2010	5								
Balance at beginning of period	\$	(3,806)	\$	(14,480)	\$	(9,276)	\$	(7,235)	\$(34,797)
		21,584				(8,446)			13,138

Other comprehensive income (loss) before reclassifications					
Amounts reclassified from AOCI (a)	(2,907)	902	3,637	1,198	2,830
Net other comprehensive income (loss)	18,677	902	(4,809)	1,198	15,968
Balance at end of period	\$ 14,871	\$ (13,578)	\$ (14,085)	\$ (6,037)	\$ (18,829)

(a) See table below for details about reclassifications.

The following table summarizes the significant amounts reclassified out of each component of AOCI for the three months ended September 30, 2017 and 2016:

<b>Details about AOCI Components</b> (dollars in thousands)	Amount Reclassified from AOCI Three Months Ended September 30, 2017 2016		CI s Ended	Affected Line Item in the Statement of Income	
Unrealized gains and losses on		2017		2010	
available-for-sale securities	\$	2,972	\$	1,647	Net securities gains
		(1,089)		(641)	Income tax (expense) benefit
	\$	1,883	\$	1,006	Net income
Unrealized gains and losses on held-to-maturity securities	\$	(456)	\$		Interest income (expense)
	Ψ	156	Ψ	150	Income tax (expense) benefit
	\$	(300)	\$	(289)	Net income
Gains and losses on cash flow hedges Interest					
rate contracts	\$	(1,429)	\$		Interest income (expense)
		542		709	Income tax (expense) benefit
	\$	(887)	\$	(1,156)	Net income
Amortization of defined benefit pension items Actuarial gains (losses)	\$	(27)	\$	(503)	Salaries and employee benefits
		11		191	Income tax (expense) benefit
	\$	(16)	\$	(312)	Net income
Total reclassifications for the period	\$	680	\$	(751)	Net income

The following table summarizes the significant amounts reclassified out of each component of AOCI for the nine months ended September 30, 2017 and 2016:

Details about AOCI Components	Amount Reclassified from AOCI Nine Months Ended September 30,		CI Ended r 30,	Affected Line Item in the Statement of Income			
(dollars in thousands)		2017		2016			
Unrealized gains and losses on available-for-sale	*						
securities	\$	)-	\$	4,609	Net securities gains		
		(2,760)		(1,702)	Income tax (expense) benefit		
	\$	4,787	\$	2,907	Net income		
Unrealized gains and losses on held-to-maturity		,					
securities	\$	(1,358)	\$	(1,370)	Interest income/(expense)		
		465		468	Income tax (expense) benefit		
	\$	(893)	\$	(902)	Net income		
Gains and losses on cash flow hedges Interest							
rate contracts	\$	(4,962)	\$	(4,723)	Interest income/(expense)		
		1,885		1,086	Income tax (expense) benefit		
	\$	(3,077)	\$	(3,637)	Net income		
Amortization of defined benefit pension items Actuarial gains/(losses)	\$	(81)		(1,933)	Salaries and employee benefits		
	φ	31	ψ	735	Income tax (expense) benefit		
	\$	(50)	\$		Net income		
Total reclassifications for the period	\$	767	\$	(2,830)	Net income		

# NOTE 17 EMPLOYEE BENEFIT PLANS

### **Retirement Plan**

Old National had a funded noncontributory defined benefit plan (the Retirement Plan ) that had been frozen since December 31, 2005. During the first quarter of 2016, the Company notified plan participants of its intent to terminate the Retirement Plan effective May 15, 2016. During October 2016, the Retirement Plan settled plan liabilities through either lump sum distributions to plan participants or annuity contracts purchased from a third-party insurance company that provided for the payment of vested benefits to those participants that did not elect the lump sum option. At September 30, 2017, there were no remaining plan assets.

# NOTE 18 STOCK-BASED COMPENSATION

At September 30, 2017, Old National had 4.8 million shares remaining available for issuance under the Company s Amended and Restated 2008 Incentive Compensation Plan. The granting of awards to key employees is typically in the form of restricted stock awards or units.

# **Restricted Stock Awards**

The Company granted 202 thousand time-based restricted stock awards to certain key officers during the nine months ended September 30, 2017, with shares vesting generally over a thirty-six month period. Compensation expense is recognized on a straight-line basis over the vesting period. Shares are subject to certain restrictions and risk of forfeiture by the participants. At September 30, 2017, unrecognized compensation expense was estimated to be \$4.5 million for unvested restricted stock awards. The cost is expected to be recognized over a weighted-average period of 2.1 years.

Old National recorded expense of \$1.4 million, net of tax, during the nine months ended September 30, 2017, compared to \$2.2 million, net of tax, during the nine months ended September 30, 2016 related to the vesting of restricted stock awards.

# **Restricted Stock Units**

The Company granted 277 thousand shares of performance based restricted stock units to certain key officers during the nine months ended September 30, 2017, with shares vesting at the end of a thirty-six month period based on the achievement of certain targets. For certain awards, the level of performance could increase or decrease the percentage of shares earned. Compensation expense is recognized on a straight-line basis over the vesting period. Shares are subject to certain restrictions and risk of forfeiture by the participants. At September 30, 2017, unrecognized compensation expense was estimated to be \$4.6 million. The cost is expected to be recognized over a weighted-average period of 1.9 years.

Old National recorded stock based compensation expense, net of tax, related to restricted stock units of \$2.5 million during the nine months ended September 30, 2017, compared to \$1.0 million during the nine months ended September 30, 2016.

# **Stock Options**

Old National has not granted stock options since 2009. However, Old National did acquire stock options through prior year acquisitions. Old National did not record any stock based compensation expense related to these stock options

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during the nine months ended September 30, 2017 or 2016.

### **Stock Appreciation Rights**

Old National has never granted stock appreciation rights. However, Old National did acquire stock appreciation rights through a prior year acquisition. Old National did not record any incremental expense associated with the conversion of these stock appreciation rights during the nine months ended September 30, 2017 or 2016. At September 30, 2017, 71 thousand stock appreciation rights remained outstanding.

## NOTE 19 INCOME TAXES

Following is a summary of the major items comprising the differences in taxes from continuing operations computed at the federal statutory rate and as recorded in the consolidated statements of income:

	Three Mont	ths Ended	Nine Months Ended			
	Septemb	oer 30,	Septem	ber 30,		
(dollars in thousands)	2017	2016	2017	2016		
Provision at statutory rate of 35%	\$17,791	\$ 15,987	\$ 51,363	\$ 53,291		
Tax-exempt income	(4,290)	(4,297)	(13,036)	(12,698)		
State income taxes	506	749	1,553	3,396		
Interim period effective rate adjustment	(861)	(1,418)	(1,602)	(1,603)		
Tax credit investments federal	(1,684)	(80)	(5,431)	(240)		
ONI nondeductible goodwill		23		8,328		
Other, net	(3)	5	(313)	978		
Income tax expense	\$ 11,459	\$ 10,969	\$ 32,534	\$ 51,452		
Effective tax rate	22.5%	24.0%	22.2%	33.8%		

In accordance with ASC 740-270, *Accounting for Interim Reporting*, the provision for income taxes was recorded at September 30, 2017 and 2016 based on the current estimate of the effective annual rate.

Tax credit investments are included in the Company s estimate of the effective annual tax rate. The lower effective tax rate during the three and nine months ended September 30, 2017 when compared to the three and nine months ended September 30, 2016 is the result of an increase in federal tax credits available. The lower effective tax rate during the nine months ended September 30, 2017 when compared to the nine months ended September 30, 2016 also reflected the sale of ONI in May 2016 and the associated tax expense of \$8.3 million to record a deferred tax liability relating to ONI s nondeductible goodwill.

#### **Unrecognized Tax Benefits**

The Company and its subsidiaries file a consolidated U.S. federal income tax return, as well as filing various state returns. Unrecognized state income tax benefits are reported net of their related deferred federal income tax benefit.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

	Nine Mont	ths Ended	
	September 30,		
(dollars in thousands)	2017	2016	
Balance at beginning of period	<b>\$</b> 777	\$ 124	
Additions based on tax positions related to the current year	109	85	
Additions based on tax positions related to prior years		584	

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Reductions due to statute of limitations expiring		(174)	(2)	
Balance at end of period	\$	712	\$ 791	

If recognized, approximately \$0.7 million of unrecognized tax benefits, net of interest, would favorably affect the effective income tax rate in future periods.

### **Net Deferred Tax Assets**

Significant components of net deferred tax assets (liabilities) were as follows at September 30, 2017 and December 31, 2016:

(1.11	September 30,		December 31, 2016		
(dollars in thousands)		2017		2016	
Deferred Tax Assets	¢	10 (35	¢	10 772	
Allowance for loan losses, net of recapture	\$	19,637	\$	19,773	
Benefit plan accruals		19,403		23,846	
Alternative minimum tax credit		20,350		19,523	
Unrealized losses on benefit plans		174		205	
Net operating loss carryforwards		55,096		66,917	
Federal tax credits		35		35	
Other-than-temporary impairment		2,168		3,606	
Acquired loans		29,866		40,522	
Lease exit obligation		2,178		2,060	
Unrealized losses on available-for-sale investment					
securities		10,509		23,365	
Unrealized losses on held-to-maturity investment					
securities		6,653		7,118	
Unrealized losses on hedges		2,835		4,116	
Other real estate owned		1,829		3,310	
Other, net		2,004		2,675	
Total deferred tax assets		172,737		217,071	
Deferred Tax Liabilities					
Accretion on investment securities		(736)		(700)	
Purchase accounting		(16,009)		(17,552)	
Loan servicing rights		(9,310)		(9,627)	
Premises and equipment		(3,725)		(4,800)	
Other, net		(5,006)		(2,529)	
Total deferred tax liabilities		(34,786)		(35,208)	
Net deferred tax assets	\$	137,951	\$	181,863	

Through the acquisition of Anchor (WI) in the second quarter of 2016 and Lafayette Savings Bank in the fourth quarter of 2014, both former thrifts, Old National Bank s retained earnings at September 30, 2017 include base-year bad debt reserves, created for tax purposes prior to 1988, totaling \$52.8 million. Of this total, \$50.9 million was acquired from Anchor (WI), and \$1.9 million was acquired from Lafayette Savings Bank. Base-year reserves are subject to recapture in the unlikely event that Old National Bank (1) makes distributions in excess of current and accumulated earnings and profits, as calculated for federal income tax purposes, (2) redeems its stock, or (3) liquidates. Old National Bank has no intention of making such a nondividend distribution. Accordingly, under current accounting principles, a related deferred income tax liability of \$19.8 million has not been recognized. No

valuation allowance was recorded at September 30, 2017 or December 31, 2016 because, based on current expectations, Old National believes it will generate sufficient income in future years to realize deferred tax assets. Old National has federal net operating loss carryforwards totaling \$130.7 million at September 30, 2017 and \$162.9 million at December 31, 2016. This federal net operating loss was acquired from the acquisition of Anchor (WI) in 2016. If not used, the federal net operating loss carryforwards will begin to expire in 2028. Old National has alternative minimum tax credit carryforwards totaling \$20.3 million at September 30, 2017 and \$19.5 million at December 31, 2016. The alternative minimum tax credit carryforward does not expire. Old National has federal tax credits consist mainly of low income housing credits and research and development credits that, if not used, will expire from 2027 to 2037. Old National has state net operating loss carryforwards totaling \$192.2 million at September 30, 2017 and \$20.6 million at December 31, 2016. If not used, the state net operating loss carryforwards will expire from 2027 to 2037. Old National has state tax credits totaling \$0.6 million at September 30, 2017. The state tax credits will not expire.

### NOTE 20 DERIVATIVE FINANCIAL INSTRUMENTS

As part of our overall interest rate risk management, Old National uses derivative instruments, including interest rate swaps, caps, and floors. The notional amount of these derivative instruments was \$760.0 million at September 30, 2017 and \$660.0 million at December 31, 2016. These derivative financial instruments at September 30, 2017 consisted of \$35.0 million notional amount of receive-fixed, pay-variable interest rate swaps on certain of its FHLB advances and \$725.0 million notional amount of pay-fixed, receive-variable interest rate swaps on certain of its FHLB advances. Derivative financial instruments at December 31, 2016 consisted of \$35.0 million notional amount of receive-fixed, pay-variable interest rate swaps on certain of its FHLB advances. Derivative financial instruments at December 31, 2016 consisted of \$35.0 million notional amount of receive-fixed, pay-variable interest rate swaps on certain of its FHLB advances and \$625.0 million notional amount of receive-fixed, pay-variable interest rate swaps on certain of its FHLB advances and \$625.0 million notional amount of pay-fixed, receive-variable interest rate swaps on certain of its FHLB advances. These hedges were entered into to manage interest rate risk. Derivative instruments are recognized on the balance sheet at their fair value and are not reported on a net basis.

In addition, commitments to fund certain mortgage loans (interest rate lock commitments) and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. At September 30, 2017, the notional amount of the interest rate lock commitments was \$57.9 million and forward commitments were \$75.5 million. At December 31, 2016, the notional amount of the interest rate lock commitments was \$40.3 million and forward commitments were \$86.1 million. It is our practice to enter into forward commitments for the future delivery of residential mortgage loans to third party investors when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from our commitment to fund the loans.

Old National also enters into derivative instruments for the benefit of its customers. The notional amounts of these customer derivative instruments and the offsetting counterparty derivative instruments were \$801.2 million at September 30, 2017. The notional amounts of these customer derivative instruments and the offsetting counterparty derivative instruments and the offsetting counterparty derivative instruments were \$582.7 million at December 31, 2016. These derivative contracts do not qualify for hedge accounting. These instruments include interest rate swaps, caps and collars. Commonly, Old National will economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms.

Old National enters into derivative financial instruments as part of its foreign currency risk management strategies. These derivative instruments consist of foreign currency forward contracts to accommodate the business needs of its customers. Old National does not designate these foreign currency forward contracts for hedge accounting treatment. The notional amounts of these foreign currency forward contracts and the offsetting counterparty derivative instruments were \$0.7 million at September 30, 2017.

Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. Old National s exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. There are provisions in our agreements with the counterparties that allow for certain unsecured credit exposure up to an agreed threshold. Exposures in excess of the agreed thresholds are collateralized. In addition, we minimize credit risk through credit approvals, limits, and monitoring procedures.

Amounts reported in AOCI related to cash flow hedges will be reclassified to interest income or interest expense as interest payments are received or paid on the Company s derivative instruments. During the next 12 months, the Company estimates that \$0.2 million will be reclassified to interest income and \$3.9 million will be reclassified to interest expense.

On the balance sheet, asset derivatives are included in other assets, and liability derivatives are included in other liabilities. The following table summarizes the fair value of derivative financial instruments utilized by Old National:

	September 30, 2017		Decembe	er 31, 2016
	Asset	Liability	Asset	Liability
(dollars in thousands)	Derivatives	Derivatives	Derivatives	Derivatives
Derivatives designated as hedging instruments				
Interest rate contracts	\$ 2,962	\$ 8,266	\$ 3,056	\$ 11,582
Total derivatives designated as hedging instruments	\$ 2,962	\$ 8,266	\$ 3,056	\$ 11,582
Derivatives not designated as hedging instruments				
Interest rate contracts	\$ 12,893	\$ 9,096	\$11,903	\$ 11,992
Mortgage contracts	1,406		2,742	
Foreign currency contracts	6	6		
Total derivatives not designated as hedging instruments	\$ 14,305	\$ 9,102	\$ 14,645	\$ 11,992
Total	\$17,267	\$ 17,368	\$17,701	\$ 23,574
Interest rate contracts Mortgage contracts Foreign currency contracts <b>Total derivatives not designated as hedging instruments</b>	1,406 6 \$ 14,305	6 \$ 9,102	2,742 \$ 14,645	\$ 11,992

Beginning in 2017, the relevant agreements that allow us to access the central clearing organizations to clear derivative transactions were amended to characterize variation margin payments as settlements of the derivative contract rather than collateral against the exposures. Netting cash collateral exchanged with all central clearing organizations and applying variation margin payments as settlement of derivative transactions resulted in a reduction of net derivative assets on our balance sheet of \$2.5 million and a reduction of net derivative liabilities of \$6.3 million at September 30, 2017.

The effect of derivative instruments on the consolidated statements of income for the three and nine months ended September 30, 2017 and 2016 are as follows:

		Three Months Ended September 30, 2017 2016		
(dollars in thousands) <b>Derivatives in</b>	Location of Gain or (Loss)		2016 f Gain or (Loss	5)
Fair Value Hedging	Recognized in Income on	Recognize	ed in Income on	1
Relationships	Derivative	De	rivative	
Interest rate contracts (1)	Interest income / (expense)	\$ (1,325)	\$ (1,588)	)
Interest rate contracts (2)	Other income / (expense)	33	36	
Total		\$ (1,292)	\$ (1,552)	)
Derivatives in	Location of Gain or (Loss)	Amount of	f Gain or (Loss	;)
		Recogni	zed in Income	
Cash Flow Hedging	Recognized in Income on		on	
Relationships	Derivative	De	rivative	
Interest rate contracts (1)	Interest income / (expense)	\$ 81	\$ 81	
Total		\$ 81	\$ 81	
		Amount of	f Gain or (Loss	5)
	Location of Gain or (Loss)	Recogni	zed in Income	
Derivatives Not Designated as	Recognized in Income on	Recogni	on	
Hedging Instruments	Derivative	De	rivative	
Interest rate contracts (3)	Other income / (expense)	\$9	\$ 36	
Mortgage contracts	Mortgage banking revenue	(293)	256	
Total		\$ (284)	\$ 292	
(dollars in thousands)		Nine Months Ended September 30,		
(dollars in thousands)		2017	2016	

Location of Gain or (Loss)

**Recognized in Income on** 

**Fair Value Hedging** 

**Derivatives in** 

Amount of Gain or (Loss)

Relationships	Derivative	Recognized in Income on			ome
			Deriva	ative	
Interest rate contracts (1)	Interest income / (expense)	\$	(4,610)	\$ (	3,941)
Interest rate contracts (2)	Other income / (expense)		107	Ň	137
Total		\$	(4,503)	\$ (	3,804)
		Amount of Gain or (Loss)			or
Derivatives in	Location of Gain or (Loss)				
		R	ecognized	in Inc	ome
Cash Flow Hedging	Recognized in Income on		on	l	
Relationships	Derivative		Deriva	ative	
Interest rate contracts (1)	Interest income / (expense)	\$	243	\$	248
Total		\$	243	\$	248
		1	Amount of	f Gain	or
			(Los	ss)	
	Location of Gain or (Loss)				
Derivatives Not Designated	Recognized in Income on	R	ecognized on		ome
as Hedging Instruments	Derivative		Deriva	ative	
Interest rate contracts (3)	Other income / (expense)	\$	45	\$	(48)
Mortgage contracts	Mortgage banking revenue		(1,336)		682
Foreign currency contracts	Other income		(13)		
Total		\$	(1,304)	\$	634

(1) Amounts represent the net interest payments as stated in the contractual agreements.

(2) Amounts represent ineffectiveness on derivatives designated as fair value hedges.

(3) Includes the valuation differences between the customer and offsetting counterparty swaps.

# NOTE 21 COMMITMENTS AND CONTINGENCIES

### Litigation

In the normal course of business, Old National Bancorp and its subsidiaries have been named, from time to time, as defendants in various legal actions. Certain of the actual or threatened legal actions may include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages.

Old National contests liability and/or the amount of damages as appropriate in each pending matter. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases where claimants seek substantial or indeterminate damages or where investigations and proceedings are in the early stages, Old National cannot predict with certainty the loss or range of loss, if any, related to such matters, how or if such matters will be resolved, when they will ultimately be resolved, or what the eventual settlement, or other relief, if any, might be. Subject to the foregoing, Old National believes, based on current knowledge and after consultation with counsel, that the outcome of such pending matters will not have a material adverse effect on the consolidated financial condition of Old National, although the outcome of such matters could be material to Old National s operating results and cash flows for a particular future period, depending on, among other things, the level of Old National s revenues or income for such period. Old National will accrue for a loss contingency if (1) it is probable that a future event will occur and confirm the loss and (2) the amount of the loss can be reasonably estimated.

Old National is not currently involved in any material litigation.

### **Credit-Related Financial Instruments**

In the normal course of business, Old National s banking affiliates have entered into various agreements to extend credit, including loan commitments of \$2.430 billion and standby letters of credit of \$50.2 million at September 30, 2017. At September 30, 2017, approximately \$2.288 billion of the loan commitments had fixed rates and \$141.6 million had floating rates, with the floating interest rates ranging from 0% to 25%. At December 31, 2016, loan commitments totaled \$2.354 billion and standby letters of credit totaled \$51.7 million. These commitments are not reflected in the consolidated financial statements. The allowance for unfunded loan commitments totaled \$3.0 million at September 30, 2017 and \$3.2 million at December 31, 2016.

Old National had credit extensions with various unaffiliated banks related to letter of credit commitments issued on behalf of Old National s clients totaling \$13.3 million at September 30, 2017 and December 31, 2016. Old National provided collateral to the unaffiliated banks to secure credit extensions totaling \$12.4 million at September 30, 2017 and \$12.6 million at December 31, 2016. Old National did not provide collateral for the remaining credit extensions.

# NOTE 22 FINANCIAL GUARANTEES

Old National holds instruments, in the normal course of business with clients, that are considered financial guarantees in accordance with FASB ASC 460-10 (FIN 45, *Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*), which requires the Company to record the instruments at fair value. Standby letters of credit guarantees are issued in connection with agreements made by clients to counterparties. Standby letters of credit are contingent upon failure of the client to perform the terms of the underlying contract. Credit risk associated with standby letters of credit is essentially the same as that associated with extending loans to clients and is subject to normal credit policies. The term of these standby letters of credit is typically one year or less. At September 30, 2017, the notional amount of standby letters of credit was \$50.2 million, which represented the maximum amount of future funding requirements, and the carrying value was \$0.3 million. At

December 31, 2016, the notional amount of standby letters of credit was \$51.7 million, which represented the maximum amount of future funding requirements, and the carrying value was \$0.3 million.

Old National is a party in three separate risk participation transactions of interest rate swaps, which had total notional amount of \$19.2 million at September 30, 2017.

### NOTE 23 SEGMENT INFORMATION

During the second quarter of 2016, Old National sold its insurance operations, ONI. During the year ended December 31, 2015, the insurance segment s net income was \$2.1 million and its assets totaled \$61.8 million at December 31, 2015. In conjunction with the divestiture, Old National re-evaluated its business segments.

Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Old National Bank, Old National s bank subsidiary, is the only significant subsidiary upon which management makes decisions regarding how to allocate resources and assess performance. Each of the branches of Old National Bank provide a group of similar community banking services, including such products and services as commercial, real estate and consumer loans, time deposits, checking and savings accounts, cash management, brokerage, trust, and investment advisory services. The individual bank branches located throughout our Midwest footprint have similar operating and economic characteristics. While the chief decision maker monitors the revenue streams of the various products, services, and regional locations, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all of the community banking services and branch locations are considered by management to be aggregated into one reportable operating segment, community banking.

# NOTE 24 FAIR VALUE

FASB ASC 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Old National used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

<u>Investment securities</u>: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Discounted cash flows are calculated using swap and LIBOR curves plus spreads that adjust for loss severities, volatility, credit risk, and optionality. During times when trading is more liquid, broker quotes are used (if available) to validate the model.

Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

<u>Residential loans held for sale</u>: The fair value of loans held for sale is determined using quoted prices for a similar asset, adjusted for specific attributes of that loan (Level 2).

<u>Derivative financial instruments</u>: The fair values of derivative financial instruments are based on derivative valuation models using market data inputs as of the valuation date (Level 2).

Assets and liabilities measured at fair value on a recurring basis, including financial assets and liabilities for which we have elected the fair value option, are summarized below:

	arrying	Quote Active I Id	d Prices Markets entical Assets	in Significant for Other Observable Inputs	mber 30, 2017 U Significant Unobservable Inputs (Level 3)
				, í	
\$	5,351	\$	5,351	\$	\$
	5,615		5,615		
	576,436			576,436	
1,	450,736			1,450,736	
	414,673			414,673	
	8,270				8,270
	320,107		31,374	288,733	
	30,221			30,221	
	17,267			17,267	
	17,368			17,368	
	\$	Carrying Value \$ 5,351 5,615 576,436 1,450,736 414,673 8,270 320,107 30,221 17,267	Quote Active I Id Carrying A Value (L \$ 5,351 \$ 5,615 \$ 576,436 1,450,736 414,673 8,270 320,107 30,221 17,267	Quoted Prices   Active Markets   Identical   Carrying Assets   Value (Level 1)   \$ 5,351 \$ 5,351   \$ 5,615 5,615   576,436 5,615   1,450,736 5,615   414,673 5,270   320,107 31,374   30,221 17,267	Active Markets for Identical Other Observable   Carrying Value Assets Inputs   (Level 1) (Level 2) (Level 2)   \$ 5,351 \$ 5,351 \$   5,615 5,615 576,436   1,450,736 1,450,736   1,450,736 414,673   8,270 320,107   320,107 31,374 288,733   30,221 30,221   17,267 17,267

(dollars in thousands)	Carrying Value			ir Value uoted ices in ctive arkets for entical ssets evel 1)	2016 Sign O Obse In	ements at 2 6 Using hificant ther ervable puts evel 2)	December 31, Significan Unobservat Inputs (Level 3)	t ole
Financial Assets	value	e		evel 1)	(Lt	ever 2)	(Level 3)	
Trading securities	\$ 4.9	982	\$	4,982	\$		\$	
Investment securities	т - у <i>г</i>		-	.,	Ŧ		Ŧ	
available-for-sale:								
U.S. Treasury	7,	103		7,103				
U.S. government-sponsored entities								
and agencies	493,9	956				493,956		
Mortgage-backed securities Agency	1,525,0	019			1,	,525,019		
States and political subdivisions	436,0	584				436,684		
Pooled trust preferred securities	8,	119					8,119	)
Other securities	326,2	293		30,905		295,388		

Residential loans held for sale	90,682	90,682	
Derivative assets	17,701	17,701	
Financial Liabilities			
Derivative liabilities	23,574	23,574	

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Nine M Enc Septem	led
(dollars in thousands)	2017	2016
Balance at beginning of period	\$ 8,119	\$7,900
Accretion of discount	13	14
Sales/payments received	(373)	(327)
Increase (decrease) in fair value of securities	511	(813)
Balance at end of period	\$ 8,270	\$6,774

The accretion of discounts on securities in the table above is included in interest income. The increase in fair value for the nine months ended September 30, 2017 is reflected in the balance sheet as an increase in the fair value of investment securities available-for-sale, an increase in accumulated other comprehensive income, which is included in shareholders equity, and a decrease in other assets related to the tax impact. The decrease in fair value of investment securities available-for-sale, a decrease in the balance sheet as a decrease in the fair value of the nine months ended September 30, 2016 is reflected in the balance sheet as a decrease in the fair value of investment securities available-for-sale, a decrease in accumulated other comprehensive income, which is included in shareholders equity, and an increase in other assets related to the tax impact.

The table below provides quantitative information about significant unobservable inputs used in fair value measurements within Level 3 of the fair value hierarchy at September 30, 2017 and December 31, 2016:

		Valuation		
(dollars in thousands)	Fair Value	Techniques	Unobservable Input	Range (Weighted Average)
September 30, 2017		-	-	
Pooled trust preferred				
securities	\$8,270	Discounted cash flow	Constant prepayment rate (a)	0.00%
			Additional asset defaults (b)	3.1% 4.4% (4.0%)
			Expected asset recoveries (c)	0.0% 4.1% (0.6%)
December 31, 2016				
Pooled trust preferred				
securities	\$8,119	Discounted cash flow	Constant prepayment rate (a)	0.00%
			Additional asset defaults (b)	4.5% 10.0% (7.9%)
			Expected asset recoveries (c)	0.0% 6.1% (0.9%)

- (a) Assuming no prepayments.
- (b) Each currently performing pool asset is assigned a default probability based on the banking environment, which is adjusted for specific issuer evaluation, of 0%, 50%, or 100%.
- (c) Each currently defaulted pool asset is assigned a recovery probability based on specific issuer evaluation of 0%, 25%, or 100%.

Significant changes in any of the unobservable inputs used in the fair value measurement in isolation would result in a significant change to the fair value measurement. The pooled trust preferred securities Old National owns are subordinate note classes that rely on an ongoing cash flow stream to support their values. The senior note classes receive the benefit of prepayments to the detriment of subordinate note classes since the ongoing interest cash flow stream is reduced by the early redemption. Generally, a change in prepayment rates or additional pool asset defaults has an impact that is directionally opposite from a change in the expected recovery of a defaulted pool asset.

Assets measured at fair value on a non-recurring basis at September 30, 2017 are summarized below:

Fair Value Measurements at September 30, 2017 Using CarryinQuoted Prices iSignificant ValueActive Markets forOther Unobservable

(dollars in thousands)

		<b>Identical Ass</b>	lentical Asset@bservable		Inputs
		(Level 1)	Inputs (Level 2)	(I	Level 3)
Collateral Dependent Impaired Loans:					
Commercial loans	\$ 3,43	8 \$	\$	\$	3,438
Commercial real estate loans	29,46	4			29,464
Foreclosed Assets:					
Commercial real estate	5	6			56
Loan servicing rights	2,71	9	2,719		

Impaired commercial and commercial real estate loans that are deemed collateral dependent are valued based on the fair value of the underlying collateral. These estimates are based on the most recently available appraisals with certain adjustments made based on the type of property, age of appraisal, current status of the property, and other related factors to estimate the current value of the collateral. These impaired commercial and commercial real estate loans had a principal amount of \$43.9 million, with a valuation allowance of \$11.0 million at September 30, 2017. Old National recorded provision recapture associated with these loans totaling \$0.8 million for the three months ended September 30, 2017 and provision expense of \$5.4 million for the nine months ended September 30, 2017.

Old National recorded provision expense associated with impaired commercial and commercial real estate loans that were deemed collateral dependent totaling \$0.1 million for the three months ended September 30, 2016 and \$1.8 million for the nine months ended September 30, 2016.

Other real estate owned and other repossessed property is measured at fair value less costs to sell and had a net carrying amount of \$56 thousand at September 30, 2017. The estimates of fair value are based on the most recently available appraisals with certain adjustments made based on the type of property, age of appraisal, current status of the property, and other related factors to estimate the current value of the collateral. There were write-downs of other real estate owned of \$0.3 million for the three months ended September 30, 2017 and \$2.0 million for the nine months ended September 30, 2017. There were write-downs of other real estate owned of \$0.4 million for the three months ended September 30, 2016 and \$2.5 million for the nine months ended September 30, 2016.

Loan servicing rights are evaluated for impairment based upon the fair value of the rights as compared to the carrying amount. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded on that tranche so that the servicing asset is carried at fair value. Fair value is determined at a tranche level, based on market prices for comparable mortgage servicing contracts when available, or alternatively based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model utilizes a discount rate, weighted average prepayment speed, and other economic factors that market participants would use in estimating future net servicing rights with impairments at September 30, 2017 totaled \$54 thousand. Old National recorded recoveries associated with these loan servicing rights totaling \$20 thousand for the three months ended September 30, 2017. There were impairments on loan servicing rights of \$4 thousand for the three months ended September 30, 2016 and recoveries of loan servicing rights totaling \$24 thousand for the nine months ended September 30, 2016.

Assets measured at fair value on a non-recurring basis at December 31, 2016 are summarized below:

	Fair Value Measurements at December 31, 2016 Using Quoted Prices Mignificant Active Markets forOther Significan					
(dollars in thousands)	Carrying Value	Identical Assets (Level 1)	Observable Inputs (Level 2)	]	bservable inputs Level 3)	
Collateral Dependent Impaired Loans:						
Commercial loans	\$ 6,771	\$	\$	\$	6,771	
Commercial real estate loans	11,632				11,632	
Foreclosed Assets:						
Commercial real estate	1,352				1,352	
Residential	394				394	
Loan servicing rights	2,181		2,181			

At December 31, 2016, impaired commercial and commercial real estate loans had a principal amount of \$26.4 million, with a valuation allowance of \$8.0 million.

Other real estate owned and other repossessed property is measured at fair value less costs to sell and had a net carrying amount of \$1.7 million at December 31, 2016.

The valuation allowance for loan servicing rights with impairments at December 31, 2016 totaled \$68 thousand.

The table below provides quantitative information about significant unobservable inputs used in fair value measurements within Level 3 of the fair value hierarchy:

(dollars in thousands)	Fair Value	Valuation Techniques	Unobservable Input	Range (Weighted Average)
September 30, 2017				
<b>Collateral Dependent I</b>	npaired Loa	ans		
Commercial loans	\$ 3,438	Fair value of collateral	Discount for type of property, age of appraisal, and current status	20% 88% (51%)
Commercial real estate loans	29,464	Fair value of collateral	Discount for type of property, age of appraisal and current status	10% 50% (27%)
Foreclosed Assets				
Commercial real estate (1)	56	Fair value of collateral	Discount for type of property, age of appraisal, and current status	83%

(1) There was only one foreclosed commercial real estate asset at September 30, 2017, so no range or weighted average rate is reported.

December 31, 2016					
<b>Collateral Dependent In</b>	npaired				
Loans					
Commercial loans	\$ 6,771	Fair value of collateral	Discount for type of property, age of appraisal, and current status	0%	99% (53%)
Commercial real estate loans	11,632	Fair value of collateral	Discount for type of property, age of appraisal, and current status	10%	67% (36%)
Foreclosed Assets					
Commercial real estate	1,352	Fair value of collateral	Discount for type of property, age of appraisal, and current status	4%	80% (39%)
Residential	394	Fair value of collateral	Discount for type of property, age of appraisal, and current status	7%	60% (30%)
	1 1 • •	• • •	Status	1 /0	0070 (0070)

#### Financial instruments recorded using fair value option

Under FASB ASC 825-10, we may elect to report most financial instruments and certain other items at fair value on an instrument-by instrument basis with changes in fair value reported in net income. After the initial adoption, the election is made at the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election may not be revoked once an election is made.

We have elected the fair value option for residential loans held for sale. For these loans, interest income is recorded in the consolidated statements of income based on the contractual amount of interest income earned on the financial assets (except any that are on nonaccrual status). None of these loans are 90 days or more past due, nor are any on nonaccrual status. Included in the income statement is interest income for loans held for sale totaling \$56 thousand for the three months ended September 30, 2017 and \$125 thousand for the nine months ended September 30, 2017. Included in the income statement is interest income for loans held for sale totaling \$35 thousand for the three months ended September 30, 2016 and \$84 thousand for the nine months ended September 30, 2016.

#### Residential loans held for sale

Old National has elected the fair value option for newly originated conforming fixed-rate and adjustable-rate first mortgage loans held for sale. These loans are intended for sale and are hedged with derivative instruments. Old National has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplification. The fair value option was not elected for loans held for investment.

The difference between the aggregate fair value and the aggregate remaining principal balance for loans for which the fair value option has been elected at September 30, 2017 and December 31, 2016 was as follows:

(dollars in thousands)	Aggregate Fair Value Difference		erence	Contractual Principal		
September 30, 2017						
Residential loans held for sale	\$	30,221	\$	890	\$	29,331
December 31, 2016						
Residential loans held for sale Accrued interest at period end is included in the fair value of the		90,682 ruments.	\$	133	\$	90,549

The following table presents the amount of gains and losses from fair value changes included in income before income taxes for financial assets carried at fair value:

(dollars in thousands) <b>Three months ended September 30, 2017</b>	Other Gains and (Losses)				Interest (Expense)	Total Changes in Fair Values Included in Current Period Earnings	
Residential loans held for sale	\$	58	\$		\$	\$	58
Three months ended September 30, 2016 Residential loans held for sale	\$	234	\$	4	\$	\$	238
Nine months ended September 30, 2017							
Residential loans held for sale	\$	755	\$	2	\$	\$	757
Nine months ended September 30, 2016							
Residential loans held for sale	\$	1,451	\$	4	\$	\$	1,455

The carrying amounts and estimated fair values of financial instruments, not previously presented in this note, at September 30, 2017 and December 31, 2016 were as follows:

(dollars in thousands)	Carrying Value		0	
Financial Assets	Value	(Level I)	(Level 2)	(Lever 5)
Cash, due from banks, federal funds sold, and				
money market investments	\$ 252,367	\$ 252,367	\$	\$
Investment securities held-to-maturity:	¢ <b>202,0</b> 07	¢ <b>202,0</b> 07	Ψ	Ŷ
Mortgage-backed securities Agency	7,649		7,903	
State and political subdivisions	681,302		732,661	
Federal Home Loan Bank/Federal Reserve Bank			,	
stock	117,354	N/A	N/A	N/A
Loans, net:	,			
Commercial	2,028,527			2,110,928
Commercial real estate	3,350,186			3,639,565
Residential real estate	2,117,211			2,236,000
Consumer credit	1,852,031			1,969,384
Accrued interest receivable	75,342	47	18,759	56,536
Financial Liabilities				
Deposits:				
Noninterest-bearing demand deposits	\$ 3,034,696		\$	\$
NOW, savings, and money market deposits	6,120,099	6,120,099		
Time deposits	1,451,989		1,443,473	
Federal funds purchased and interbank				
borrowings	317,021	317,021		
Securities sold under agreements to repurchase	285,409	,	25,209	
Federal Home Loan Bank advances	1,589,367			1,593,997
Other borrowings	219,314		221,739	
Accrued interest payable	4,364		4,364	
Standby letters of credit	334			334
Off-Balance Sheet Financial Instruments				
Commitments to extend credit	\$	\$	\$	\$ 3,067

N/A = not applicable

	Carryin	De Quoted Prices Active Markets Identical			
(dollars in thousands)	Value	(Level 1)	(Level 2)	(Le	vel 3)
Financial Assets					
Cash, due from banks, federal funds sold, and					
money market investments	\$ 255,5	19 \$ 255,519	\$	\$	
Investment securities held-to-maturity:					
U.S. government-sponsored entities and agencies	40,1		40,558		
Mortgage-backed securities Agency	10,64		10,940		
State and political subdivisions	694,3	19	732,674		
Federal Home Loan Bank/Federal Reserve Bank					
stock	101,7	16 N/A	N/A		N/A
Loans, net:					
Commercial	1,895,6	18		1,9	971,296
Commercial real estate	3,112,6	80		3,4	400,365
Residential real estate	2,085,8			2,2	228,542
Consumer credit	1,866,5	19		1,9	974,180
Accrued interest receivable	81,3	81 16	22,880		58,485
Financial Liabilities					
Deposits:					
Noninterest-bearing demand deposits	\$ 3,016,0		\$	\$	
NOW, savings, and money market deposits	6,259,03	6,259,052			
Time deposits	1,468,1	08	1,460,778		
Federal funds purchased and interbank					
borrowings	213,0	03 213,003			
Securities sold under agreements to repurchase	367,0	52 317,052	50,612		
Federal Home Loan Bank advances	1,353,0	92		1,	360,599
Other borrowings	218,93	39	217,647		
Accrued interest payable	5,9	79	5,979		
Standby letters of credit	3	15			315
<b>Off-Balance Sheet Financial Instruments</b>					
Commitments to extend credit	\$	\$	\$	\$	2,527

N/A = not applicable

The following methods and assumptions were used to estimate the fair value of each type of financial instrument.

<u>Cash, due from banks, federal funds sold, and money market investments:</u> For these instruments, the carrying amounts approximate fair value (Level 1).

<u>Investment securities</u>: Fair values for investment securities held-to-maturity are based on quoted market prices, if available. For securities where quoted prices are not available, fair values are estimated based on market prices of

similar securities (Level 2).

<u>Federal Home Loan Bank and Federal Reserve Bank stock:</u> Old National Bank is a member of the FHLB and the Federal Reserve System. The carrying value is our basis because it is not practical to determine the fair value due to restrictions placed on transferability.

<u>Loans</u>: The fair value of loans is estimated by discounting future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities (Level 3). The method utilized to estimate the fair value of loans does not necessarily represent an exit price.

<u>Accrued interest receivable and payable</u>: The carrying amount approximates fair value and is aligned with the underlying assets or liabilities (Level 1, Level 2, or Level 3).

<u>Deposits</u>: The fair value of noninterest-bearing demand deposits and savings, NOW, and money market deposits is the amount payable as of the reporting date (Level 1). The fair value of fixed-maturity certificates of deposit is estimated using rates currently offered for deposits with similar remaining maturities (Level 2).

<u>Federal funds purchased and interbank borrowings</u>: Federal funds purchased and interbank borrowings generally have an original term to maturity of 30 days or less and, therefore, their carrying amount is a reasonable estimate of fair value (Level 1).

<u>Securities sold under agreements to repurchase</u>: The fair value of securities sold under agreements to repurchase is determined using end of day market prices (Level 1 or Level 2).

<u>Federal Home Loan Bank advances</u>: The fair value of FHLB advances is determined using calculated prices for new FHLB advances with similar risk characteristics (Level 3).

<u>Other borrowings</u>: The fair value of medium-term notes, subordinated debt, and senior bank notes is determined using market quotes (Level 2). The fair value of other debt is determined using comparable security market prices or dealer quotes (Level 2).

<u>Standby letters of credit</u>: Fair values for standby letters of credit are based on fees currently charged to enter into similar agreements. The fair value for standby letters of credit was recorded in Accrued expenses and other liabilities on the consolidated balance sheet in accordance with FASB ASC 460-10 (FIN 45) (Level 3).

<u>Off-balance sheet financial instruments</u>: Fair values for off-balance sheet credit-related financial instruments are based on fees currently charged to enter into similar agreements (Level 3). For further information regarding the amounts of these financial instruments, see Notes 21 and 22.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table sets forth certain financial highlights of Old National:

(dollars and shares in thousands,	Th September 30,	nree Months Ended June 30, S		ed September 30,		Nine Mont Septemb			
except per share data)	2017		2017		2016		2017		2016
Income Statement:									
Net interest income	\$ 108,478	\$	104,333	\$	107,803	\$	318,612	\$	292,786
Taxable equivalent									
adjustment (1)	5,621		5,643		5,320		16,952		15,787
Provision for loan losses	311		1,355		1,306		2,013		2,716
Noninterest income	46,366		49,271		47,243		138,557		190,079
Noninterest expense	103,702		102,811		108,062		308,404		327,889
Net income	39,372		38,854		34,709		114,218		100,808
Common Share Data:									
Weighted average diluted									
shares	135,796		135,697		135,011		135,693		125,839
Net income (diluted)	\$ 0.29	\$	0.28	\$	0.25	\$	0.84	\$	0.80
Cash dividends	0.13		0.13		0.13		0.39		0.39
Common dividend payout									
ratio (2)	44.83%		46.43%		52.00%		46.43%		48.75%
Book value	\$ 14.07	\$	13.92	\$	13.59	\$	14.07	\$	13.59
Stock price	18.30		17.25		14.06		18.30		14.06
Tangible common book									
value (3)	9.02		8.85		8.43		9.02		8.43
<b>Performance Ratios:</b>									
Return on average assets	1.05%		1.05%		0.96%		1.02%		1.01%
Return on average common									
equity	8.31		8.33		7.62		8.18		8.03
Net interest margin (4)	3.52		3.42		3.60		3.48		3.56
Efficiency ratio (5)	64.17		64.05		66.05		64.29		64.50
Net charge-offs									
(recoveries) to average									0.04
loans	0.05		0.01		0.07		0.02		0.06
Allowance for loan losses	0.50		0.55		0.50		0.53		0.50
to ending loans	0.53		0.55		0.58		0.53		0.58
Non-performing loans to			1.51		1.06		1.44		1.06
ending loans	1.46		1.51		1.86		1.46		1.86
Balance Sheet:	ф. 0.300-1 <b>.</b> 1	ф <u>о</u>		¢	0.004.007	¢	0 200 124	¢	0.004.005
Total loans	\$ 9,398,124		9,232,040	\$	8,904,985		9,398,124		8,904,985
Total assets	15,065,800		,957,281		14,703,071		5,065,800		4,703,071
Total deposits	10,606,784		),683,714		10,646,708		0,606,784		0,646,708
Total borrowed funds	2,411,111	2	2,259,918		2,023,099		2,411,111		2,023,099

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Total shareholders equity	1,906,823	1,886,594	1,834,457	1,906,823	1,834,457
Nonfinancial Data:					
Full-time equivalent					
employees	2,592	2,652	2,910	2,592	2,910
Banking centers	188	188	201	188	201

- (1) Calculated using the federal statutory tax rate in effect of 35% for all periods.
- (2) Cash dividends divided by net income.
- (3) Tangible common book value is defined as tangible equity (shareholders equity excluding goodwill and other intangible assets) divided by common shares issued and outstanding. This is a non-GAAP financial measure that management believes to be helpful in understanding the financial results of the Company.
- (4) Net interest margin is defined as net interest income on a tax equivalent basis as a percentage of average earning assets.
- (5) Efficiency ratio is defined as noninterest expense before amortization of intangibles as a percentage of fully taxable net interest income and noninterest income, excluding net gains from securities transactions. This presentation excludes intangible amortization and net securities gains, as is common in other company disclosures, and better aligns with true operating performance. This is a non-GAAP financial measure that management believes to be helpful in understanding the financial results of the Company.

The following discussion is an analysis of our results of operations for the three and nine months ended September 30, 2017 and 2016, and financial condition as of September 30, 2017, compared to September 30, 2016 and December 31, 2016. This discussion and analysis should be read in conjunction with the consolidated financial statements and related notes. This discussion contains forward-looking statements concerning our business that are based on estimates and involves certain risks and uncertainties. Therefore, future results could differ significantly from our current expectations and the related forward-looking statements.

# **EXECUTIVE SUMMARY**

During the third quarter of 2017, net income was \$39.4 million, or \$0.29 per diluted share. Net income was \$34.7 million, or \$0.25 per diluted share, for the third quarter of 2016.

Management s primary focus remains basic banking loan growth, fee income, and expense management: This is accomplished by executing our plan of revenue growth driven by strong commercial and retail loan growth, anchored by excellent credit, funded by low-cost core deposits and continued emphasis on becoming more efficient.

**Loan Growth**: Our loan balances, excluding loans held for sale, grew \$166.1 million to \$9.398 billion at September 30, 2017 compared to \$9.232 billion at June 30, 2017. This growth was attributable to our commercial loan portfolios, as we continue to focus on steady organic loan growth anchored by strong credit performance. Commercial loan demand continues to be steady as we continue our strategy of building new relationships throughout our entire footprint.

**Fee Income**: Revenue growth in our fee income components was driven by our capital markets income, investment product, and wealth management areas as they increased for the nine months ended September 30, 2017 when compared to the nine months ended September 30, 2016. The majority of our recurring fee income components increased year over year, reflective of the investments we have made over the past few years; however, these increases were offset by a \$19.9 million decrease in insurance premiums and commissions and a \$41.9 million gain on the sale of ONI during the nine months ended September 30, 2016.

**Expenses**: Noninterest expenses remained well controlled, decreasing \$19.5 million, or 6%, for the nine months ended September 30, 2017 when compared to the nine months ended September 30, 2016. The decrease was primarily attributable to the divestiture of ONI, which occurred in May 2016 as well as the acquisition and integration costs associated with the Anchor (WI) acquisition during the first nine months of 2016. We continue to focus our efforts to optimize our branch network. As previously disclosed, we have consolidated 134 branches since 2011, with another 14 pending in the fourth quarter of 2017. We are currently evaluating the Old National franchise for additional consolidation opportunities in 2018.

## **RESULTS OF OPERATIONS**

The following table sets forth certain income statement information of Old National for the three and nine months ended September 30, 2017 and 2016:

	Three Months Ended September 30,		Nine Months Ended%September 30,			%
(dollars in thousands)	2017	2016	Change	2017	2016	Change
Income Statement Summary:						
Net interest income	\$108,478	\$107,803	0.6%	\$ 318,612	\$292,786	8.8%
Provision for loan losses	311	1,306	(76.2)	2,013	2,716	(25.9)
Noninterest income	46,366	47,243	(1.9)	138,557	190,079	(27.1)
Noninterest expense	103,702	108,062	(4.0)	308,404	327,889	(5.9)
Other Data:						
Return on average common equity	8.31%	7.62%		8.18%	8.03%	
Efficiency ratio (1)	64.17	66.05		64.29	64.50	
Tier 1 leverage ratio	8.79	8.42		8.79	8.42	
Net charge-offs (recoveries) to average loans	0.05	0.07		0.02	0.06	

(1) Efficiency ratio is defined as noninterest expense before amortization of intangibles as a percent of fully taxable net interest income and noninterest income, excluding net gains from securities transactions. This presentation excludes intangible amortization and net securities gains, as is common in other company disclosures, and better aligns with true operating performance. This is a non-GAAP financial measure that management believes to be helpful in understanding the financial results of the Company.

#### **Net Interest Income**

Net interest income is the most significant component of our earnings, comprising 70% of revenues for the nine months ended September 30, 2017. Net interest income and margin are influenced by many factors, primarily the volume and mix of earning assets, funding sources, and interest rate fluctuations. Other factors include the level of accretion income on purchased loans, prepayment risk on mortgage and investment-related assets, and the composition and maturity of earning assets and interest-bearing liabilities.

Short-term interest rates increased in the first nine months of 2017 as the Federal Reserve increased the discount rate 25 basis points at their March meeting and 25 basis points at their June meeting. The rate increases were driven by the Federal Reserve Board s inflation and wage pressure expectations in conjunction with a moderately expanding economy. The Treasury yield curve flattened as short-term rates rose while long-term interest rates remained flat to slightly declining. Collectively, these factors marginally improved the outlook for our net interest income and margin.

Loans typically generate more interest income than investment securities with similar maturities. Funding from client deposits generally costs less than wholesale funding sources. Factors such as general economic activity, Federal Reserve Board monetary policy, and price volatility of competing alternative investments, can also exert significant influence on our ability to optimize the mix of assets and funding and the net interest income and margin.

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Net interest income is the excess of interest received from earning assets over interest paid on interest-bearing liabilities. For analytical purposes, net interest income is also presented in the table that follows, adjusted to a taxable equivalent basis to reflect what our tax-exempt assets would need to yield in order to achieve the same after-tax yield as a taxable asset. We used the federal statutory tax rate in effect of 35% for all periods. This analysis portrays the income tax benefits associated in tax-exempt assets and helps to facilitate a comparison between taxable and tax-exempt assets. Management believes that it is a standard practice in the banking industry to present net interest margin and net interest income on a fully taxable equivalent basis. Therefore, management believes these measures provide useful information for both management and investors by allowing them to make peer comparisons.

	Three Months Ended September 30,				Nine Montl Septemb			
(dollars in thousands)	2017 2016				2017	2017		
Net interest income	\$	108,478	\$	107,803	\$	318,612	\$	292,786
Conversion to fully taxable equivalent		5,621		5,320		16,952		15,787
Net interest income taxable equivalent basis	\$	114,099	\$	113,123	\$	335,564	\$	308,573
Average earning assets	<b>\$1</b>	2,959,722	\$1	2,575,454	<b>\$</b> 1	2,849,822	\$1	1,548,052
Net interest margin		3.35%		3.43%		3.31%		3.38%
Net interest margin taxable equivalent basis		3.52%		3.60%		3.48%		3.56%

The increase in net interest income for the three and nine months ended September 30, 2017 when compared to the same periods in 2016 was primarily due to higher average earning assets of \$384.3 million in the three months ended September 30, 2017 when compared to the three months ended September 30, 2016 and \$1.302 billion in the nine months ended September 30, 2017 when compared to the nine months ended September 30, 2016. Partially offsetting the higher average earning assets were higher average interest bearing liabilities of \$378.7 million in the three months ended September 30, 2017 when compared to the three months ended September 30, 2016 and \$1.154 billion in the nine months ended September 30, 2017 when compared to the three months ended September 30, 2016. Net interest income for the three and nine months ended September 30, 2017 and \$2017 when compared to the nine months ended September 30, 2016. Net interest income for the three and nine months ended September 30, 2017 and 2016 included accretion income (interest income in excess of contractual interest income) associated with acquired loans. Accretion income totaled \$11.1 million in the three months ended September 30, 2017, compared to \$15.9 million in the three months ended September 30, 2016. We expect accretion income on our PCI loans to decrease over time, but this may be offset by future acquisitions.

The following tables present the average balance sheet for each major asset and liability category, its related interest income and yield, or its expense and rate for the three and nine months ended September 30, 2017 and 2016.

(dollars in thousands)	Septer	Months Ende nber 30, 2017		Three Months Ended September 30, 2016 Average Income (1)/ Yield/					
	Average Balance	Income (1)/		Average Balance	• • •	Y leid/ Rate			
Earning Assets	Balance	Expense	Rate	Balance	Expense	Kate			
Money market and other									
interest-earning investments	\$ 32,755	\$ 85	1.03%	\$ 21,923	\$ 23	0.42%			
Investment securities:	φ 52,155	φ 05	1.03 /0	$\psi$ 21,725	ψ 25	0.4270			
Treasury and government sponsored									
agencies	585,354	2,844	1.94%	671,295	3,390	2.02%			
Mortgage-backed securities	1,456,034	7,235	1.99%	1,414,753	6,353	1.80%			
States and political subdivisions	1,103,721	13,065	4.73%	1,139,983	13,329	4.68%			
Other securities	453,782	3,043	2.68%	446,870	2,566	2.30%			
other securities	-33,702	3,043	2.00 /0	440,070	2,500	2.3070			
Total investment securities	3,598,891	26,187	2.91%	3,672,901	25,638	2.79%			
Loans: (2)									
Commercial	2,021,614	20,731	4.01%	1,861,906	18,268	3.84%			
Commercial real estate	3,298,435	43,646	5.18%	2,975,029	41,906	5.51%			
Residential real estate loans	2,144,478	21,190	3.95%	2,155,070	22,343	4.14%			
Consumer	1,863,549	17,307	3.68%	1,888,625	16,855	3.55%			
Total loans	9,328,076	102,874	4.35%	8,880,630	99,372	4.41%			
Total earning assets	12,959,722	\$ 129,146	3.95%	12,575,454	\$ 125,033	3.94%			
Less: Allowance for loan losses	(51,130)			(52,809)					
Non-earning Assets	(31,130)			(32,809)					
Cash and due from banks	233,017			204,991					
Other assets	1,845,612			1,721,772					
Total assets	\$ 14,987,221			\$ 14,449,408					
Interest-Bearing Liabilities									
NOW accounts	\$ 2,570,321	<b>\$ 544</b>	0.08%	\$ 2,461,799	\$ 456	0.07%			
Savings accounts	2,934,445	1,289	0.17%	2,708,307	962	0.14%			
Money market accounts	661,635	142	0.09%	936,232	326	0.14%			
Time deposits	1,466,802	3,150	0.85%	1,527,251	3,075	0.80%			
Total interest-bearing deposits	7,633,203	5,125	0.27%	7,633,589	4,819	0.25%			
Federal funds purchased and									
interbank borrowings	220,918	655	1.18%	178,770	226	0.50%			

Securities sold under agreements to						
repurchase	315,285	280	0.35%	355,734	375	0.42%
Federal Home Loan Bank advances	1,506,606	6,618	1.74%	1,129,756	4,137	1.46%
Other borrowings	219,241	2,369	4.32%	218,720	2,353	4.30%
Total borrowed funds	2,262,050	9,922	1.74%	1,882,980	7,091	1.50%
Total interest-bearing liabilities	\$ 9,895,253	\$ 15,047	0.61%	\$ 9,516,569	\$ 11,910	0.50%
Noninterest-Bearing Liabilities						
Demand deposits	\$ 3,049,503			\$ 2,895,945		
Other liabilities	146,271			215,620		
Shareholders equity	1,896,194			1,821,274		
Total liabilities and shareholders						
equity	\$ 14,987,221			\$ 14,449,408		
Net interest rate spread			3.34%			3.44%
Net interest margin (3)			3.52%			3.60%
Taxable equivalent adjustment		\$ 5,621			\$ 5,320	

(1) Interest income is reflected on a fully taxable equivalent basis.

(2) Includes loans held for sale.

(3) Net interest margin is defined as net interest income on a tax equivalent basis as a percentage of average earning assets.

(dollars in thousands)	Nine N Septer		Nine Months Ended September 30, 2016					
	Average Balance	Income (1)/ Expense	Yield/ Rate	Average Balance	Income (1)/ Expense	Yield/ Rate		
Earning Assets		•			•			
Money market and other								
interest-earning investments	\$ 29,172	<b>\$ 171</b>	0.78%	\$ 29,979	\$ 93	0.42%		
Investment securities:								
Treasury and government sponsored								
agencies	567,403	8,422	1.98%	713,285	10,454	1.95%		
Mortgage-backed securities	1,484,132	22,643	2.03%	1,225,528	16,992	1.85%		
States and political subdivisions	1,119,846	40,047	4.77%	1,120,344	39,545	4.71%		
Other securities	448,544	8,738	2.60%	436,466	7,522	2.30%		
Total investment securities	3,619,925	79,850	2.94%	3,495,623	74,513	2.85%		
Loans: (2)								
Commercial	1,949,921	59,171	4.00%	1,823,223	53,138	3.83%		
Commercial real estate	3,237,053	123,800	5.04%	2,488,888	105,217	5.55%		
Residential real estate loans	2,137,982	63,712	3.97%	1,939,148	59,274	4.08%		
Consumer	1,875,769	50,450	3.60%	1,771,191	48,837	3.68%		
Total loans	9,200,725	297,133	4.28%	8,022,450	266,466	4.40%		
Total earning assets	12,849,822	\$ 377,154	3.90%	11,548,052	\$ 341,072	3.92%		
-								
Less: Allowance for loan losses	(50,927)			(52,054)				
Non-earning Assets								
Cash and due from banks	209,752			186,506				
Other assets	1,861,261			1,612,410				
Total assets	\$ 14,869,908			\$ 13,294,914				
Interest-Bearing Liabilities								
NOW accounts	\$ 2,599,696	\$ 1,511	0.08%	\$ 2,331,596	\$ 1,099	0.06%		
Savings accounts	2,949,412	3,655	0.17%	2,475,739	2,585	0.14%		
Money market accounts	684,346	437	0.09%	784,057	698	0.12%		
Time deposits	1,449,840	8,629	0.80%	1,306,693	8,184	0.84%		
Total interest-bearing deposits	7,683,294	14,232	0.25%	6,898,085	12,566	0.24%		
Federal funds purchased and								
interbank borrowings	192,343	1,433	1.00%	157,499	566	0.48%		
Securities sold under agreements to	,- <b>-</b>	,		,				
repurchase	325,230	870	0.36%	373,474	1,139	0.41%		
Federal Home Loan Bank advances	1,460,293	17,947	1.64%	1,073,414	11,164	1.39%		
Other borrowings	219,097	7,108	4.33%	224,000	7,064	4.20%		

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Total borrowed funds	2,196,963		27,358	1.66%	1,828,387		19,933	1.46%		
Total interest-bearing liabilities	\$ 9,880,257	\$	41,590	0.56%	\$ 8,726,472	\$	32,499	0.50%		
Noninterest-Bearing Liabilities										
Demand deposits	\$ 2,985,386				\$ 2,698,873					
Other liabilities	141,616				195,078					
Shareholders equity	1,862,649				1,674,491					
Total liabilities and shareholders										
equity	\$ 14,869,908				\$13,294,914					
Net interest rate spread				3.34%				3.42%		
Net interest margin (3)				3.48%				3.56%		
Taxable equivalent adjustment		\$	16,952			\$	15,787			

(1) Interest income is reflected on a fully taxable equivalent basis.

(2) Includes loans held for sale.

(3) Net interest margin is defined as net interest income on a tax equivalent basis as a percentage of average earning assets.

The following table presents the dollar amount of changes in taxable equivalent net interest income attributable to changes in the average balances of assets and liabilities and the yields earned or rates paid for the three and nine months ended September 30, 2017 and 2016.

(dollars in thousands)	Septe	l A	2016 to ' ptember ttribute	Three • 30, 2017	From Nine Months Ended September 30, 2016 to Nine Months Ended September 30, 20 Total Attributed to Change Volume Rate			
Interest Income	Chan	ge volu	me	Nate	Change	Volume	Nate	
Money market and other interest-earning investments		52 \$	19 \$	43	\$ 78	\$ (4)	\$ 82	
Investment securities (1) Loans (1)	54 3,51		528) 363	1,077 (1,361)	5,337 30,667	2,832 38,184	2,505 (7,517)	
Total interest income	4,1	13 4,3	354	(241)	36,082	41,012	(4,930)	
Interest Expense								
NOW deposits	:	38	22	66	412	140	272	
Savings deposits	32	27	92	235	1,070	539	531	
Money market deposits	(13	84)	(77)	(107)	(261)	(76)	(185)	
Time deposits	,	75 (	21)	196	445	872	(427)	
Federal funds purchased and interbank borrowings	42	29	90	339	867	191	676	
Securities sold under agreements to	(	95)	(38)	(57)	(269)	(138)	(131)	
repurchase Federal Home Loan Bank advances	2,48	,	(38) 522	959	6,783	4,385	2,398	
Other borrowings	,	16 16	6	10	44	(157)	2,398	
Total interest expense	3,12	37 1,4	196	1,641	9,091	5,756	3,335	
Net interest income	\$ 9'	76 \$ 2,8	358 \$	(1,882)	\$ 26,991	\$ 35,256	\$ (8,265)	

The variance not solely due to rate or volume is allocated equally between the rate and volume variances.

(1) Interest on investment securities and loans includes the effect of taxable equivalent adjustments of \$3.8 million and \$1.8 million, respectively, during the three months ended September 30, 2017; and \$11.7 million and \$5.3 million, respectively, during the nine months ended September 30, 2017; using the federal statutory rate in effect of 35% for all periods.

The decrease in the net interest margin on a fully taxable equivalent basis for the three and nine months ended September 30, 2017 when compared to the same periods in 2016 was primarily due to lower yields associated with accretion income on acquired loans, higher costs of interest bearing liabilities, and a change in the mix of average interest earning assets and interest bearing liabilities. Accretion income represented 34 basis points of the net interest margin for the three months ended September 30, 2017, compared to 51 basis points of the net interest margin for the

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three months ended September 30, 2016. The yield on interest earning assets increased 1 basis point and the cost of interest-bearing liabilities increased 6 basis points in the quarterly year-over-year comparison. The yield on interest earning assets is calculated by dividing annualized taxable equivalent net interest income by average interest earning assets while the cost of interest-bearing liabilities is calculated by dividing annualized taxable equivalent net interest income by average interest earning assets while the cost of interest-bearing liabilities is calculated by dividing annualized interest expense by average interest-bearing liabilities. Accretion income represented 34 basis points of the net interest margin for the nine months ended September 30, 2017, compared to 47 basis points of the net interest margin for the nine months ended September 30, 2016. The yield on interest earning assets decreased 2 basis points and the cost of interest-bearing liabilities increased 6 basis points in the nine months ended September 30, 2016.

Average earning assets were \$12.960 billion for the three months ended September 30, 2017, compared to \$12.575 billion for the three months ended September 30, 2016, an increase of \$384.3 million, or 3%. Average earning assets were \$12.850 billion for the nine months ended September 30, 2017, compared to \$11.548 billion for the nine months ended September 30, 2017, compared to \$11.548 billion for the nine months ended September 30, 2016. The increases in average earning assets were primarily due to our acquisition of Anchor (WI) in May 2016. The loan portfolio including loans held for sale, which generally has an average yield higher than the investment portfolio, was approximately 72% of average interest earning assets for the nine months ended September 30, 2017, compared to 69% for the nine months ended September 30, 2016.

Average loans including loans held for sale increased \$447.4 million for the three months ended September 30, 2017 and \$1.178 billion for the nine months ended September 30, 2017 when compared to the same periods in 2016 reflecting organic loan growth, as well as an increase attributable to loans acquired from Anchor (WI) in May 2016. Loans including loans held for sale attributable to the Anchor (WI) acquisition totaled \$1.647 billion as of the closing date of the acquisition.

Average investments decreased \$74.0 million for the three months ended September 30, 2017 and increased \$124.3 million for the nine months ended September 30, 2017 when compared to the same periods in 2016. The increase for the nine months ended September 30, 2017 reflected the Anchor (WI) acquisition.

Average non-interest bearing deposits increased \$153.6 million for the three months ended September 30, 2017 and \$286.5 million for the nine months ended September 30, 2017 when compared to the same periods in 2016 reflecting the Anchor (WI) acquisition. Average interest bearing deposits decreased \$0.4 million for the three months ended September 30, 2017 and increased \$785.2 million for the nine months ended September 30, 2017 when compared to the same periods in 2016. The increase for the nine months ended September 30, 2017 reflected the Anchor (WI) acquisition.

Average borrowed funds increased \$379.1 million for the three months ended September 30, 2017 and \$368.6 million for the nine months ended September 30, 2017 when compared to the same periods in 2016 primarily due to increased funding needed as a result of growth in our loan portfolio that outpaced deposit growth.

## **Provision for Loan Losses**

The provision for loan losses was \$0.3 million for the three months ended September 30, 2017, compared to \$1.3 million for the three months ended September 30, 2016. Net charge-offs totaled \$1.1 million during the three months ended September 30, 2017, compared to net charge-offs of \$1.6 million during the three months ended September 30, 2016. The provision for loan losses was \$2.0 million for the nine months ended September 30, 2017, compared to \$2.7 million for the nine months ended September 30, 2017, compared to \$2.7 million for the nine months ended September 30, 2017, compared to \$2.7 million for the nine months ended September 30, 2017, compared to \$2.7 million for the nine months ended September 30, 2017, compared to \$2.7 million during the nine months ended September 30, 2017, compared to net charge-offs of \$3.4 million during the nine months ended September 30, 2016. Continued loan growth in future periods, a decline in our current level of recoveries, or an increase in charge-offs could result in an increase in provision expense.

#### **Noninterest Income**

We generate revenues in the form of noninterest income through client fees, sales commissions, and other gains and losses from our core banking franchise and other related businesses, such as wealth management, investment consulting, and investment products. The following table details the components in noninterest income for the three and nine months ended September 30, 2017 and 2016:

	Three I Enc Septem	led	%	Ionths ded Iber 30,	%	
(dollars in thousands)	2017	2016	Change	2017	2016	Change
Wealth management fees	<b>\$ 8,837 \$</b> 8,572		3.1%	\$27,515	\$26,048	5.6%
Service charges on deposit accounts	10,535	11,054	(4.7)	30,418	31,130	(2.3)
Debit card and ATM fees	4,248	4,330	(1.9)	12,920	12,586	2.7
Mortgage banking revenue	5,104	7,718	(33.9)	14,516	15,841	(8.4)
Insurance premiums and commissions	170	132	28.8	437	20,375	(97.9)
Investment product fees	5,193	5,038	3.1	15,186	13,667	11.1
Capital markets income	1,843	849	117.1	5,621	2,262	148.5
Company-owned life insurance	2,022	2,163	(6.5)	6,288	6,281	0.1
Net securities gains (losses)	2,972	1,647	80.4	7,547	4,609	63.7
Recognition of deferred gain on sale						
leaseback transactions	537	235	128.5	1,612	2,325	(30.7)
Gain on sale of ONB Insurance Group, Inc.			N/M		41,864	(100.0)
Change in FDIC indemnification asset			N/M	N/M		(100.0)
Other income	4,905	5,505	(10.9)	16,497	12,858	28.3
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