

WNS (HOLDINGS) LTD  
Form 6-K  
November 01, 2016  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 6-K**

**Report of Foreign Private Issuer**  
**Pursuant to Rule 13a-16 or 15d-16 under**  
**the Securities Exchange Act of 1934**  
**For the quarter ended September 30, 2016**  
**Commission File Number 001 32945**

**WNS (HOLDINGS) LIMITED**

**(WNS (Holdings) Limited)**

**Gate 4, Godrej & Boyce Complex**

**Pirojshanagar, Vikhroli (W)**

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**Mumbai 400 079, India**

**+91-22 - 4095 - 2100**

**(Address of principal executive office)**

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's home country), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

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WNS (Holdings) Limited is incorporating by reference the information set forth in this Form 6-K into its registration statements on Form S-8 filed on July 31, 2006 (File No. 333-136168), Form S-8 filed on February 17, 2009 (File No. 333-157356), Form S-8 filed on September 15, 2011 (File No. 333-176849), Form S-8 filed on September 27, 2013 (File No. 333-191416) and Form S-8 filed on October 11, 2016 (File No. 333-214042).

**CONVENTIONS USED IN THIS REPORT**

In this report, references to **US** are to the United States of America, its territories and its possessions. References to **UK** are to the United Kingdom. References to **India** are to the Republic of India. References to **China** are to the People's Republic of China. References to **South Africa** are to the Republic of South Africa. References to **\$** or **dollars** or **US dollars** are to the legal currency of the US, references to **₹** or **rupees** or **Indian rupees** are to the legal currency of India, references to **£** or **pound sterling** or **£** are to the legal currency of the UK, references to **pence** are to the legal currency of Jersey, Channel Islands, references to **Euro** are to the legal currency of the European Monetary Union, references to **South African rand** or **R** or **ZAR** are to the legal currency of South Africa, references to **A\$** or **AUD** or **Australian dollars** are to the legal currency of Australia, references to **CHF** or **Swiss Franc** are to the legal currency of Switzerland, and references to **RMB** are to the legal currency of China. Our financial statements are presented in US dollars and prepared in accordance with International Financial Reporting Standards and its interpretations, or IFRS, as issued by the International Accounting Standards Board, or the IASB, as in effect as at September 30, 2016. To the extent the IASB issues any amendments or any new standards subsequent to September 30, 2016, there may be differences between IFRS applied to prepare the financial statements included in this report and those that will be applied in our annual financial statements for the year ending March 31, 2017. Unless otherwise indicated, the financial information in this interim report on Form 6-K has been prepared in accordance with International Financial Reporting Standards, or IFRS, as issued by the IASB, which is referred to as **GAAP** and any references to **GAAP** in this report are to IFRS, as issued by the IASB. References to **our ADSs** in this report are to our American Depositary Shares, each representing one of our ordinary shares.

References to a particular **fiscal year** are to our fiscal year ended March 31 of that calendar year, also referred to as **fiscal**. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

In this report, unless otherwise specified or the context requires, the term **WNS** refers to WNS (Holdings) Limited, a public company incorporated under the laws of Jersey, Channel Islands, and the terms **our company**, **the Company**, **we**, **our** and **us** refer to WNS (Holdings) Limited and its subsidiaries.

In this report, references to **Commission** are to the United States Securities and Exchange Commission.

We also refer in various places within this report to **revenue less repair payments**, which is a non-GAAP financial measure that is calculated as (a) revenue less (b) in our auto claims business, payments to repair centers for **fault** repair cases where we act as the principal in our dealings with the third party repair centers and our clients. This non-GAAP financial information is not meant to be considered in isolation or as a substitute for our financial results prepared in accordance with GAAP.

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**SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This report contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our company and our industry. The forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as anticipate, believe, estimate, expect, intend, will, project, seek, should and similar. Those statements include, among other things, the discussions of our business strategy and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources, tax assessment orders and future capital expenditures. We caution you that reliance on any forward-looking statement inherently involves risks and uncertainties, and that although we believe that the assumptions on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and, as a result, the forward-looking statements based on those assumptions could be materially incorrect. These risks and uncertainties include but are not limited to:

worldwide economic and business conditions;

political or economic instability in the jurisdictions where we have operations;

our dependence on a limited number of clients in a limited number of industries;

regulatory, legislative and judicial developments;

increasing competition in the business process management industry;

technological innovation;

telecommunications or technology disruptions;

our liability arising from fraud or unauthorized disclosure of sensitive or confidential client and customer data;

our ability to attract and retain clients;

negative public reaction in the US or the UK to offshore outsourcing;

our ability to expand our business or effectively manage growth;

our ability to hire and retain enough sufficiently trained employees to support our operations;

the effects of our different pricing strategies or those of our competitors;

our ability to successfully consummate, integrate and achieve accretive benefits from our strategic acquisitions, and to successfully grow our revenue and expand our service offerings and market share;

future regulatory actions and conditions in our operating areas; and

volatility of our ADS price.

These and other factors are more fully discussed in our other filings with the Securities and Exchange Commission, or the SEC, including in Risk Factors, Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in our annual report on Form 20-F for our fiscal year ended March 31, 2016. In light of these and other uncertainties, you should not conclude that we will necessarily achieve any plans, objectives or projected financial results referred to in any of the forward-looking statements. Except as required by law, we do not undertake to release revisions of any of these forward-looking statements to reflect future events or circumstances.

**Table of Contents****Part I- FINANCIAL INFORMATION****WNS (HOLDINGS) LIMITED****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(Amounts in thousands, except share and per share data)

	Notes	As at September 30, 2016 (Unaudited)	As at March 31, 2016
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	5	\$ 53,896	\$ 41,854
Investments	6	105,661	132,989
Trade receivables, net	7	57,616	54,911
Unbilled revenue		45,000	44,318
Funds held for clients		11,015	11,895
Derivative assets	13	24,717	13,890
Prepayments and other assets	8	25,322	22,601
Total current assets		323,227	322,458
Non-current assets:			
Goodwill	9	85,563	76,242
Intangible assets	10	22,762	27,117
Property and equipment	11	49,243	50,417
Derivative assets	13	7,071	4,847
Deferred tax assets		20,213	22,522
Other non-current assets	8	28,492	21,848
Total non-current assets		213,344	202,993
<b>TOTAL ASSETS</b>		<b>\$ 536,571</b>	<b>\$ 525,451</b>
<b>LIABILITIES AND EQUITY</b>			
Current liabilities:			
Trade payables		\$ 18,511	\$ 19,862
Provisions and accrued expenses	15	23,633	24,741
Derivative liabilities	13	3,971	3,259
Pension and other employee obligations	14	38,470	44,814
Short term line of credit	12		
Deferred revenue	16	3,511	2,924
Current taxes payable		5,004	1,746
Other liabilities	17	10,085	5,985
Total current liabilities		103,185	103,331

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<b>Non-current liabilities:</b>			
Derivative liabilities	13	732	451
Pension and other employee obligations	14	10,494	6,899
Deferred revenue	16	321	256
Other non-current liabilities	17	8,252	4,536
Deferred tax liabilities		4,074	1,789
<b>Total non-current liabilities</b>		<b>23,873</b>	<b>13,931</b>
<b>TOTAL LIABILITIES</b>		<b>\$ 127,058</b>	<b>\$ 117,262</b>
<b>Shareholders equity:</b>			
Share capital (ordinary shares \$0.16 (10 pence) par value, authorized 60,000,000 shares; issued: 53,225,479 shares and 52,406,304 shares; outstanding: 50,980,035 shares and 51,306,304 shares; each as at September 30, 2016 and March 31, 2016, respectively)	18	8,321	8,211
Share premium		325,904	306,874
Retained earnings		264,987	240,225
Other components of equity		(124,627)	(116,660)
<b>Total shareholders equity, including shares held in treasury</b>		<b>474,585</b>	<b>438,650</b>
Less: 2,245,444 shares as of September 30, 2016 and 1,100,000 shares as of March 31, 2016, held in treasury, at cost	18	(65,072)	(30,461)
<b>Total shareholders equity</b>		<b>409,513</b>	<b>408,189</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$ 536,571</b>	<b>\$ 525,451</b>

*See accompanying notes.*



**Table of Contents****WNS (HOLDINGS) LIMITED****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Amounts in thousands, except share and per share data)

		Three months ended September 30, 2016		Six months ended September 30, 2015	
	Notes	2016	2015	2016	2015
Revenue		\$ 149,759	\$ 141,039	\$ 297,738	\$ 275,170
Cost of revenue	19	99,695	90,493	198,378	179,293
Gross profit		50,064	50,546	99,360	95,877
Operating expenses:					
Selling and marketing expenses	19	8,025	8,028	15,723	15,463
General and administrative expenses	19	22,149	20,383	43,013	38,425
Foreign exchange (gain)/loss, net		(2,537)	(3,609)	(2,668)	(5,362)
Amortization of intangible assets		7,156	6,466	13,481	12,638
Operating profit		15,271	19,278	29,811	34,713
Other income, net	21	(2,077)	(1,808)	(4,405)	(3,968)
Finance expense	20	30	71	98	183
Profit before income taxes		17,318	21,015	34,118	38,498
Provision for income taxes	23	4,718	5,510	9,356	10,232
Profit		\$ 12,600	\$ 15,505	\$ 24,762	\$ 28,266
Earnings per share of ordinary share	24				
Basic		\$ 0.25	\$ 0.30	\$ 0.48	\$ 0.55
Diluted		\$ 0.24	\$ 0.29	\$ 0.47	\$ 0.53

*See accompanying notes.*

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## WNS (HOLDINGS) LIMITED

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands, except share and per share data)

	Three months ended September 30, 2016		Three months ended September 30, 2015	
	2016	2015	2016	2015
Profit	\$ 12,600	\$ 15,505	\$ 24,762	\$ 28,266
Other comprehensive income, net of taxes				
<b>Items that will not be reclassified to profit or loss:</b>				
Pension adjustment	(282)	20	(3,115)	(577)
<b>Items that will be reclassified subsequently to profit or loss:</b>				
Changes in fair value of cash flow hedges:				
Current period gain/(loss)	12,557	2,476	23,343	(6,918)
Reclassification to profit/(loss)	(6,070)	(3,972)	(9,799)	(7,692)
Foreign currency translation	2,530	(13,650)	(13,382)	(16,204)
Income tax (provision)/benefit relating to above	(2,806)	172	(5,014)	4,288
	\$ 6,211	\$ (14,974)	\$ (4,852)	\$ (26,526)
Total other comprehensive income/(loss), net of taxes	\$ 5,929	\$ (14,954)	\$ (7,967)	\$ (27,103)
Total comprehensive income	\$ 18,529	\$ 551	\$ 16,795	\$ 1,163

*See accompanying notes.*

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## WNS (HOLDINGS) LIMITED

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in thousands, except share and per share data)

	Share capital		Share	Retained	Other components of equity			Treasury shares	Total	
	Number	Par value	premium	earnings	Foreign currency translation reserve	Cash flow hedging reserve	Pension adjustments	Number	Amount	shareholders' equity
Balance as at April 1,	51,950,662	\$ 8,141	\$ 286,805	\$ 180,345	\$ (103,529)	\$ 15,445	\$ 1,899		\$	\$ 389,000
Shares issued for exercised options and restricted share ( RSUs )	335,853	52	881							
Acquisition of treasury shares (Refer to Note 1)								1,100,000	(30,461)	(30,461)
Share-based compensation (Refer to Note 22)			8,808							8,808
Share-based tax benefits relating to share-based options and RSUs			115							115
Share repurchases with open market operations	335,853	52	9,804					1,100,000	(30,461)	(20,605)
Other comprehensive income/(loss), net of tax				28,266						28,266
Other comprehensive income/(loss), net of tax					(16,204)	(10,322)	(577)			(27,103)
Other comprehensive income/(loss) for the period				28,266	(16,204)	(10,322)	(577)			1,163
Balance as at December 31,	52,286,515	\$ 8,193	\$ 296,609	\$ 208,611	\$ (119,733)	\$ 5,123	\$ 1,322	1,100,000	\$ (30,461)	\$ 369,500

ce as at  
mber 30, 2015

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## WNS (HOLDINGS) LIMITED

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in thousands, except share and per share data)

	Share capital		Share premium	Retained earnings	Other components of equity			Treasury shares		Total shareholders' equity
	Number	Par value			Foreign currency translation reserve	Cash flow hedging reserve	Pension adjustments	Number	Amount	
Balance as at April 1, 2016	52,406,304	\$ 8,211	\$ 306,874	\$ 240,225	\$(124,357)	\$ 5,928	\$ 1,769	1,100,000	\$(30,461)	\$ 408,188
Shares issued and exercised options and restricted share awards ( RSUs )	819,175	110	7,990							8,100
Repurchase of treasury shares (refer to Note 9)								1,145,444	(34,611)	(34,611)
Share-based compensation (refer to Note 9)			11,355							11,355
Provision for excess tax benefits relating to share-based options and RSUs			(315)							(315)
Transactions with owners	819,175	110	19,030					1,145,444	(34,611)	(15,476)
Profit				24,762						24,762
Other comprehensive income/(loss), net of taxes					(13,382)	8,530	(3,115)			(7,967)

total comprehensive income/(loss) for the period					24,762	(13,382)	8,530	(3,115)			16,79
Balance as at September 30, 2016	53,225,479	\$ 8,321	\$ 325,904	\$ 264,987	\$ (137,739)	\$ 14,458	\$ (1,346)	2,245,444	\$ (65,072)	\$ 409,51	

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## WNS (HOLDINGS) LIMITED

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

	Six months ended September 30,	
	2016	2015
<b>Cash flows from operating activities:</b>		
Cash generated from operations	\$ 46,593	\$ 51,271
Income taxes paid	(11,347)	(8,402)
Interest paid	(43)	(255)
Interest received	442	961
<b>Net cash provided by operating activities</b>	<b>35,645</b>	<b>43,575</b>
<b>Cash flows from investing activities:</b>		
Acquisition of Value Edge, net of cash acquired (Refer to Note 4(a))	(11,957)	
Restricted cash, held in escrow (Refer to Note 4(a))	(5,112)	
Purchase of property and equipment and intangible assets	(12,079)	(15,233)
Payment for Telkom business combination, net of cash acquired (Refer to Note 4(b))		(2,572)
Proceeds from sale of property and equipment	335	173
Dividend received	2,270	2,323
Marketable securities sold/(purchased), net	26,559	9,055
Proceeds from sale of fixed maturity plans ( FMPs )		30,114
<b>Net cash provided by investing activities</b>	<b>16</b>	<b>23,860</b>
<b>Cash flows from financing activities:</b>		
Buyback of shares	(34,611)	(30,461)
Proceeds from exercise of share-based options	8,100	933
Excess tax benefit from share-based compensation expense	247	54
Repayments of short-term borrowings, net		(13,058)
Repayment of long-term debt		(13,163)
<b>Net cash used in financing activities</b>	<b>(26,264)</b>	<b>(55,695)</b>
Exchange difference on cash and cash equivalents	2,645	(4,877)
Net change in cash and cash equivalents	12,042	6,863
Cash and cash equivalents at the beginning of the period	41,854	32,448
<b>Cash and cash equivalents at the end of the period</b>	<b>\$ 53,896</b>	<b>\$ 39,311</b>
<b>Non-cash transactions: (investing activities)</b>		
	\$ 2,662	\$ 2,731

Note: (i) Liability towards property and equipment and intangible assets purchased on credit / deferred credit

(ii) Contingent consideration payable towards acquisition of Value Edge (Refer to Note 4(a))

5,112

*See accompanying notes.*



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**WNS (HOLDINGS) LIMITED**

**NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Amounts in thousands, except share and per share data)**

**1. Company overview**

WNS (Holdings) Limited ( WNS Holdings ), along with its subsidiaries (collectively, the Company ), is a global business process management ( BPM ) company with client service offices in Australia, Dubai (United Arab Emirates), London (UK), New Jersey (US), Switzerland, Germany and Singapore and delivery centers in the People s Republic of China ( China ), Costa Rica, India, the Philippines, Poland, Romania, Republic of South Africa ( South Africa ), Sri Lanka, the United Kingdom ( UK ) and the United States ( US ). The Company s clients are primarily in the insurance; travel and leisure; diversified businesses including manufacturing, retail, consumer packaged goods ( CPG ), media and entertainment and telecommunications; utilities; consulting and professional services, banking and financial services; healthcare; and shipping and logistics industries. In the Auto Claims BPM segment, effective July 1, 2015, WNS Legal Assistance LLP, a subsidiary of WNS Global Services (UK) Limited received an approval from Solicitors Regulatory Authority, UK to provide legal services in relation to personal injury claims.

WNS Holdings is incorporated in Jersey, Channel Islands and maintains a registered office in Jersey at Queensway House, Hilgrove Street, St Helier, Jersey JE1 1ES.

These unaudited condensed interim consolidated financial statements were authorized for issue by the Board of Directors on October 31, 2016.

**2. Summary of significant accounting policies**

**Basis of preparation**

These condensed interim consolidated financial statements are prepared in compliance with International Accounting Standard (IAS) 34, Interim financial reporting as issued by IASB. They do not include all of the information required in annual financial statements in accordance with IFRS, as issued by IASB and should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s annual report on Form 20-F for the fiscal year ended March 31, 2016.

The accounting policies applied are consistent with the policies that were applied for the preparation of the consolidated financial statements for the year ended March 31, 2016.

**3. New accounting pronouncements not yet adopted by the Company**

Certain new standards, interpretations and amendments to existing standards have been published that are mandatory for the Company s accounting periods beginning on or after April 1, 2016 or later periods. Those which are considered to be relevant to the Company s operations are set out below.

- i. In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers ( IFRS 15 ). This standard provides a single, principle-based five-step model to be applied to all contracts with customers. Guidance is provided on topics such as the point at which revenue is recognized, accounting for variable consideration, costs of fulfilling and obtaining a contract and various other related matters. IFRS 15 also introduced new disclosure requirements with respect to revenue.

The five steps in the model under IFRS 15 are: (i) identify the contract with the customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contracts; and (v) recognize revenue when (or as) the entity satisfies a performance obligation.

IFRS 15 replaces the following standards and interpretations:

IAS 11 Construction Contracts

IAS 18 Revenue

IFRIC 13 Customer Loyalty Programmes

IFRIC 15 Agreements for the Construction of Real Estate

IFRIC 18 Transfers of Assets from Customers

SIC-31 Revenue - Barter Transactions Involving Advertising Services

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When first applying IFRS 15, it should be applied in full for the current period, including retrospective application to all contracts that were not yet complete at the beginning of that period. In respect of prior periods, the transition guidance allows an option to either:

apply IFRS 15 in full to prior periods (with certain limited practical expedients being available); or

retain prior period figures as reported under the previous standards, recognizing the cumulative effect of applying IFRS 15 as an adjustment to the opening balance of equity as at the date of initial application (beginning of current reporting period).

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**(Amounts in thousands, except share and per share data)**

In April 2016, the IASB issued amendments to IFRS 15, clarifying some requirements and providing additional transitional relief for companies. The amendments do not change the underlying principles of IFRS 15 but clarify how those principles should be applied. The amendments clarify how to:

identify a performance obligation (the promise to transfer a good or a service to a customer) in a contract;

determine whether a company is a principal (the provider of a good or service) or an agent (responsible for arranging for the good or service to be provided); and

determine whether the revenue from granting a license should be recognized at a point in time or over time.

In addition to the clarifications, the amendments include two additional reliefs to reduce cost and complexity for a company when it first applies IFRS 15. The amendments have the same effective date as IFRS 15.

IFRS 15 is effective for fiscal years beginning on or after January 1, 2018. Earlier application is permitted. The Company is currently evaluating the impact that this new standard will have on its consolidated financial statements.

ii. In July 2014, the IASB finalized and issued IFRS 9 Financial Instruments ( IFRS 9 ). IFRS 9 replaces IAS 39 Financial instruments: recognition and measurement , the previous Standard which dealt with the recognition and measurement of financial instruments in its entirety upon former s effective date.

Key requirements of IFRS 9:

Replaces IAS 39 s measurement categories with the following three categories:

fair value through profit or loss ( FVTPL )

fair value through other comprehensive income ( FVTOCI )

amortized cost.

Eliminates the requirement for separation of embedded derivatives from hybrid financial assets, the classification requirements to be applied to the hybrid financial asset in its entirety.

Requires an entity to present the amount of change in fair value due to change in entity's own credit risk in other comprehensive income.

Introduces new impairment model, under which the expected credit loss are required to be recognized as compared to the existing incurred credit loss model of IAS 39.

Fundamental changes in hedge accounting by introduction of new general hedge accounting model which:

increases the eligibility of hedged item and hedging instruments; and

introduces a more principles based approach to assess hedge effectiveness.

IFRS 9 is effective for annual periods beginning on or after January 1, 2018.

Earlier application is permitted provided that all the requirements in the Standard are applied at the same time with two exceptions:

(1) The requirement to present changes in the fair value of a liability due to changes in own credit risk may be applied early in isolation; and

(2) Entity may choose as its accounting policy choice to continue to apply hedge accounting requirements of IAS 39 instead of new general hedge accounting model as provided in IFRS 9.

The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

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**WNS (HOLDINGS) LIMITED**

**NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Amounts in thousands, except share and per share data)**

iii. In January 2016, the IASB has issued IFRS 16 Leases ( IFRS 16 ). Key changes in IFRS 16 include:

eliminates the requirement to classify a lease as either operating or finance lease in the books of lessee;

introduces a single lessee accounting model, which requires lessee to recognize assets and liabilities for all leases, initially measured at the present value of unavoidable future lease payment. Entity may elect not to apply this accounting requirement to short term leases and leases for which underlying asset is of low value;

replaces the straight-line operating lease expense model with a depreciation charge for the lease asset (included within operating costs) and an interest expense on the lease liability (included within finance costs);

requires lessee to classify cash payments for principal and interest portion of lease arrangement within financing activities and financing/operating activities respectively in the cash flow statements; and

requires entities to determine whether a contract conveys the right to control the use of an identified asset for a period of time to assess whether that contract is, or contains, a lease.

IFRS 16 replaces IAS 17 Leases and related interpretations viz. IFRIC 4 Determining whether an Arrangement contains a Lease ; SIC-15 Operating Leases Incentives ; and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease .

IFRS 16 substantially carries forward lessor accounting requirements in IAS 17 Leases . Disclosures, however, have been enhanced.

IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019. Early application is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

A lessee shall apply IFRS 16 either retrospectively to each prior reporting period presented or record a cumulative effect of initial application of IFRS 16 as an adjustment to opening balance of equity at the date of initial application.

The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

iv. In January 2016, the IASB issued amendments to IAS 12 *Income Taxes* to clarify the following:

the carrying value of an asset does not limit the estimation of probable future taxable profits;

estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences; and

an entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilization of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

The amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted.

The Company expects the adoption of these amendments will have no impact on its consolidated financial statements.

v. In January 2016, the IASB issued amendments in IAS 7 *Statement of Cash Flows* to clarify and improve information provided to users of financial statements about an entity's financing activities.

The IASB requires that the following changes in liabilities arising from financing activities to be disclosed (to the extent necessary):

changes from financing cash flows;

changes arising from obtaining and losing control of subsidiaries or other businesses;

the effect of changes of foreign exchange rates;

changes in fair value; and

other changes.

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**WNS (HOLDINGS) LIMITED**

**NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Amounts in thousands, except share and per share data)**

The amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted. Entities need not present comparative information when they first apply the amendments.

The Company is currently evaluating the effect of this amendment on its consolidated financial statements.

vi. In June 2016, the IASB issued amendments in IFRS 2 – Share-based Payment to clarify the following:

the accounting for cash-settled share-based payment transactions that include a performance condition should follow the same approach as for equity-settled share-based payment;

the classification of share-based payment transactions with net settlement features for withholding tax obligations should be classified as equity-settled in its entirety, provided the share-based payment would have been classified as equity-settled had it not included the net settlement feature; and

modifications of a share-based payment that changes the transaction from cash-settled to equity-settled to be accounted for as follows:

- i. the original liability is derecognized;
- ii. the equity-settled share-based payment is recognized at the modification date fair value of the equity instrument granted to the extent that services have been rendered up to the modification date; and
- iii. any difference between the carrying amount of the liability at the modification date and the amount recognized in equity should be recognized in the statement of income immediately.

The above amendments are effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The amendments are to be applied prospectively. However, if an entity applies the amendments retrospectively, it must do so for all of the amendments described above.

The Company is currently evaluating the impact of these amendments on its consolidated financial statements.





**Table of Contents****WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****(Amounts in thousands, except share and per share data)****4. Business Combinations****a) Value Edge**

On June 14, 2016 ( Acquisition Date ), the Company acquired all outstanding equity shares of Value Edge Research Services Private Limited ( Value Edge ) which provides business research and analytics reports and databases across the domains of pharmaceutical, biotech and medical devices, for a total consideration of \$17,500 (subject to working capital adjustments, if any), including contingent consideration of \$5,112 (held in escrow account), payable over a period of three years (refer to Note 8 and Note 17). The acquisition is expected to deepen the Company's domain and specialized analytical capabilities in the growing pharma market, and provide the Company with a technology asset, which is leverageable across clients and industries.

The Company has incurred acquisition related costs of \$24, which have been included in General and administrative expenses in the condensed consolidated statement of income.

The purchase price has been allocated on a provisional basis, as set out below, subject to working capital adjustments, if any, to the assets acquired and liabilities assumed in the business combination.

	<b>Amount</b>
Cash	\$ 431
Trade receivables	369
Unbilled revenue	705
Investments	87
Prepayments and other current assets	99
Property and equipment	78
Deferred tax asset	49
Intangible assets	
- Software	10
- Customer contracts	731
- Customer relationships	2,058
- Trade name	104
- Non-compete agreement	2,640
- Technology	1,238
Non-current assets	74
Current liabilities	(1,201)
Non-current liabilities	(126)
Deferred tax liability	(2,343)

<b>Net assets acquired</b>	<b>\$ 5,003</b>
Less: Purchase consideration	17,500
<b>Goodwill on acquisition</b>	<b>\$ 12,497</b>

The trade receivables comprise gross contractual amounts due of \$369 and the Company, based on its best estimate at the acquisition date, expects to collect the entire amount. The unbilled revenue comprises gross contractual amounts of \$705 and the Company, based on its best estimate at the acquisition date, expects to invoice the entire amount and collect it.

Goodwill arising from this acquisition is not expected to be deductible for tax purposes.

Goodwill is attributable mainly to expected synergies, revenue growth, future market development and the assembled workforce of Value Edge.

**Impact of acquisition on the results of the Company:**

The acquisition of Value Edge contributed \$1,202 to the Company's revenue for the six months ended September 30, 2016, and \$(25) to the Company's profit for the six months ended September 30, 2016.

Had the acquisition occurred on April 1, 2016, the Company's revenue and profit for the six months ended September 30, 2016 would have been \$299,844 (unaudited) and \$25,139 (unaudited), respectively.

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****(Amounts in thousands, except share and per share data)****b) Telkom**

On April 10, 2015, the Company entered into an agreement with Telkom SA SOC LIMITED ( Telkom ), a leading provider of communication services in South Africa, pursuant to which the Company agreed to acquire a contract and the related workforce of Telkom effective May 1, 2015 ( Acquisition Date ). The net purchase price of the transaction, which was paid in cash, was ZAR 35,639 (\$2,572 based on the exchange rate on September 30, 2015).

The purchase price has been allocated as follows:

	<b>Amount</b>
Customer contract- intangible assets	\$ 2,990
Cash	411
Accrued leave liability	(411)
Deferred tax liabilities	(837)
<b>Net assets acquired</b>	<b>\$ 2,153</b>
Less: Purchase consideration	3,331
<b>Goodwill on acquisition</b>	<b>\$ 1,178</b>

Goodwill arising from this acquisition is not expected to be deductible for tax purposes. Goodwill is attributable mainly to benefit from expected synergies and the assembled workforce of Telkom.

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****(Amounts in thousands, except share and per share data)****5. Cash and cash equivalents**

The Company considers all highly liquid investments with an initial maturity of up to three months to be cash equivalents. Cash and cash equivalents consist of the following:

	As at	
	September 30, 2016	March 31, 2016
Cash and bank balance	\$ 35,002	\$ 25,194
Short term deposits with banks	18,894	16,660
<b>Total</b>	<b>\$ 53,896</b>	<b>\$ 41,854</b>

Short term deposits can be withdrawn by the Company at any time without prior notice and are readily convertible into known amounts of cash with an insignificant risk of changes in value.

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

**6. Investments**

Investments consist of the following:

	As at	
	September 30, 2016	March 31, 2016
Marketable securities <sup>(1)</sup>	\$ 90,860	\$ 118,198
Investment in FMPs	90	
Investment in fixed deposits	14,711	14,791
<b>Total</b>	<b>\$ 105,661</b>	<b>\$ 132,989</b>

**Note:**

- (1) Marketable securities represent short-term investments made principally for the purpose of earning dividend income.

	As at	
	September 30, 2016	March 31, 2016
Current investments	\$ 105,661	\$ 132,989
Non-current investments		
<b>Total</b>	<b>\$ 105,661</b>	<b>\$ 132,989</b>

**7. Trade receivables, net**

Trade receivables consist of the following:

	As at	
	September 30, 2016	March 31, 2016

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Trade receivables	\$ 59,661	\$ 59,357
Less: Allowances for doubtful accounts receivable	(2,045)	(4,446)
<b>Total</b>	<b>\$ 57,616</b>	<b>\$ 54,911</b>

The movement in the allowances for doubtful accounts receivable is as follows:

	Three months ended September 30,		<del>Six</del> months ended September 30,	
	2016	2015	2016	2015
Balance at the beginning of the period	\$ 2,003	\$ 5,556	\$ 4,446	\$ 5,336
Charged to operations	129	237	461	620
Write-offs, net of collections	9	(282)	(2,445)	(328)
Reversals	(27)	(236)	(235)	(564)
Translation adjustments	(69)	(135)	(182)	76
<b>Balance at the end of the period</b>	<b>\$ 2,045</b>	<b>\$ 5,140</b>	<b>\$ 2,045</b>	<b>\$ 5,140</b>

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

**8. Prepayments and other assets**

Prepayments and other assets consist of the following:

	As at September 30, 2016	March 31, 2016
<b>Current:</b>		
Service tax and other tax receivables	\$ 6,312	\$ 5,871
Deferred transition cost	346	191
Employee receivables	1,579	1,319
Advances to suppliers	1,756	2,015
Prepaid expenses	8,678	6,278
Restricted cash, held in escrow (Refer to Note 4(a) and Note 17)	1,704	
Others	4,947	6,927
<b>Total</b>	<b>\$ 25,322</b>	<b>\$ 22,601</b>
<b>Non-current:</b>		
Deposits	\$ 6,593	\$ 6,348
Income tax assets	8,237	6,697
Service tax and other tax receivables	5,478	5,419
Deferred transition cost	555	223
Restricted cash, held in escrow (Refer to Note 4(a) and Note 17)	3,408	
Others	4,221	3,161
<b>Total</b>	<b>\$ 28,492</b>	<b>\$ 21,848</b>

**9. Goodwill**

The movement in goodwill by reportable segment as at September 30, 2016 and March 31, 2016 is as follows:

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	<b>WNS</b>	<b>Auto</b>	<b>Total</b>
	<b>Global BPM</b>	<b>Claims BPM</b>	
Balance as at April 1, 2015	\$ 48,519	\$ 30,539	\$ 79,058
Goodwill arising from business combination of Telkom contract and the related workforce (Refer to Note 4(b))	1,178		1,178
Foreign currency translation	(3,194)	(800)	(3,994)
<b>Balance as at March 31, 2016</b>	<b>\$ 46,503</b>	<b>\$ 29,739</b>	<b>\$ 76,242</b>
Goodwill arising on acquisition (Refer to Note 4(a))*	12,497		12,497
Foreign currency translation	(213)	(2,963)	(3,176)
<b>Balance as at September 30, 2016</b>	<b>\$ 58,787</b>	<b>\$ 26,776</b>	<b>\$ 85,563</b>

\* Carrying value of goodwill allocated to Research & Analytics cash generating unit ( CGU ).

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

**10. Intangible assets**

The changes in the carrying value of intangible assets for the year ended March 31, 2016 are as follows:

	Customer contracts	Customer relationships	Intellectual property rights	Leasehold benefits	Covenant not-to- compete	Software	Total
<b>Gross carrying value</b>							
Balance as at April 1, 2015	\$ 158,753	\$ 63,928	\$ 4,569	\$ 1,835	\$ 332	\$ 12,411	\$ 241,828
Additions						8,574	8,574
On business combination (Refer to Note 4(b))	2,990						2,990
Disposals						(342)	(342)
Translation adjustments	(4,957)	(781)	(119)		(6)	(883)	(6,746)
Balance as at March 31, 2016	\$ 156,786	\$ 63,147	\$ 4,450	\$ 1,835	\$ 326	\$ 19,760	\$ 246,304
<b>Accumulated amortization</b>							
Balance as at April 1, 2015	\$ 133,191	\$ 53,909	\$ 4,569	\$ 1,835	\$ 332	\$ 4,718	\$ 198,554
Amortization	15,657	5,688				3,853	25,198
Disposals						(157)	(157)
Translation adjustments	(3,365)	(605)	(119)		(6)	(313)	(4,408)
Balance as at March 31, 2016	\$ 145,483	\$ 58,992	\$ 4,450	\$ 1,835	\$ 326	\$ 8,101	\$ 219,187
<b>Net carrying value as at March 31, 2016</b>	<b>\$ 11,303</b>	<b>\$ 4,155</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$ 11,659</b>	<b>\$ 27,117</b>

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

The changes in the carrying value of intangible assets for the six months ended September 30, 2016 are as follows:

Gross carrying value	Intellectual			Covenant			Software	Total	
	Customer contracts	Customer relationships	property rights	Trade name	Technology	Leasehold not-to-compete			
Balance as at April 1, 2016	\$ 156,786	\$ 63,147	\$ 4,450	\$	\$	\$ 1,835	\$ 326	\$ 19,760	\$ 246,304
Additions							2,484		2,484
On acquisition (Refer to Note (4(a)))	731	2,058		104	1,238		2,640	10	6,781
Translation adjustments	(212)	(705)	(444)	1	8		(5)	(415)	(1,772)
Balance as at September 30, 2016	\$ 157,305	\$ 64,500	\$ 4,006	\$ 105	\$ 1,246	\$ 1,835	\$ 2,961	\$ 21,839	\$ 253,797
<b>Accumulated amortization</b>									
Balance as at April 1, 2016	\$ 145,483	\$ 58,992	\$ 4,450	\$	\$	\$ 1,835	\$ 326	\$ 8,101	\$ 219,187
Amortization	8,114	2,931		16	53		199	2,168	13,481
Translation adjustments	(260)	(763)	(444)				(22)	(144)	(1,633)
Balance as at September 30, 2016	\$ 153,337	\$ 61,160	\$ 4,006	\$ 16	\$ 53	\$ 1,835	\$ 503	\$ 10,125	\$ 231,035
<b>Net carrying value as at September 30, 2016</b>	<b>\$ 3,968</b>	<b>\$ 3,340</b>	<b>\$</b>	<b>\$ 89</b>	<b>\$ 1193</b>	<b>\$</b>	<b>\$ 2,458</b>	<b>\$ 11,714</b>	<b>\$ 22,762</b>

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## WNS (HOLDINGS) LIMITED

## NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

**11. Property and equipment**

The changes in the carrying value of property and equipment for the year ended March 31, 2016 are as follows:

Gross carrying value	Buildings	Furniture, Computers fixtures and and office equipment		Vehicles	Leasehold improvements	Total
		software				
Balance as at April 1, 2015	\$ 10,405	\$ 67,515	\$ 58,641	\$ 455	\$ 49,358	\$ 186,374
Additions		6,866	5,914	29	6,288	19,097
Disposals/retirements/adjustments		(1,808)	(588)		(457)	(2,853)
Translation adjustments	(255)	(3,370)	(3,107)	(25)	(2,600)	(9,357)
Balance as at March 31, 2016	\$ 10,150	\$ 69,203	\$ 60,860	\$ 459	\$ 52,589	\$ 193,261
<b>Accumulated depreciation</b>						
Balance as at April 1, 2015	\$ 3,232	\$ 58,068	\$ 45,397	\$ 289	\$ 34,316	\$ 141,302
Depreciation	510	5,172	4,834	75	4,844	15,435
Disposals/retirements/adjustments		(1,715)	(535)		(454)	(2,704)
Translation adjustments	(81)	(2,757)	(2,321)	(17)	(1,832)	(7,008)
Balance as at March 31, 2016	\$ 3,661	\$ 58,768	\$ 47,375	\$ 347	\$ 36,874	\$ 147,025
Capital work-in-progress						4,181
<b>Net carrying value as at March 31, 2016</b>						<b>\$ 50,417</b>

The changes in the carrying value of property and equipment for the six months ended September 30, 2016 are as follows:

Gross carrying value	Buildings	Furniture, Computers fixtures and and office equipment		Vehicles	Leasehold improvements	Total
		software				
Balance as at April 1, 2016	\$ 10,150	\$ 69,203	\$ 60,860	\$ 459	\$ 52,589	\$ 193,261
Additions/reclassifications		2,004	3,868	98	2,766	8,736

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On acquisition (Refer to Note 4(a))	50	14	14	78
Disposals/retirements/adjustments	(1,660)	(1,374)	(1,314)	(4,348)
Translation adjustments	(24)	(1,862)	(493)	(396)

Balance as at September 30, 2016	\$ 10,126	\$ 67,735	\$ 62,875	\$ 568	\$ 53,645	\$ 194,949
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**Accumulated depreciation**

Balance as at April 1, 2016	\$ 3,661	\$ 58,768	\$ 47,375	\$ 347	\$ 36,874	\$ 147,025
Depreciation	253	2,841	2,518	57	2,716	8,385
Disposals/retirements/adjustments	(1,670)	(1,228)	(1,152)	(4,050)		
Translation adjustments	(8)	(1,788)	(533)	(1)	(415)	(2,745)

Balance as at September 30, 2016	\$ 3,906	\$ 58,151	\$ 48,132	\$ 403	\$ 38,023	\$ 148,615
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Capital work-in-progress	2,909
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**Net carrying value as at September 30, 2016**

**\$ 49,243**

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**WNS (HOLDINGS) LIMITED**

**NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Amounts in thousands, except share and per share data)**

**12. Loans and borrowings**

*Short-term lines of credit*

The Company's Indian subsidiary, WNS Global Services Private Limited ( WNS Global ), has secured and unsecured lines of credit with banks amounting to \$61,686. The Company has also established a line of credit in the UK amounting to £9,880 (\$12,803 based on the exchange rate on September 30, 2016). Further the Company has also established a line of credit in South Africa amounting to ZAR 30,000 (\$2,165 based on the exchange rate on September 30, 2016).

As at September 30, 2016, no amounts were drawn under these lines of credit.

**Table of Contents****WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

**13. Financial instruments****Financial instruments by category**

The carrying value and fair value of financial instruments by class as at September 30, 2016 are as follows:

**Financial assets**

	Loans and receivables	Financial assets at FVTPL	Derivatives designated as cash flow hedges (carried at fair value)	Available for sale	Total carrying value	Total fair value
Cash and cash equivalents	\$ 53,896	\$	\$	\$	\$ 53,896	\$ 53,896
Investment in fixed deposits and marketable securities	14,711			90,860	105,571	105,571
Trade receivables	57,616				57,616	57,616
Unbilled revenue	45,000				45,000	45,000
Funds held for clients	11,015				11,015	11,015
Prepayments and other assets <sup>(1)</sup>	5,976				5,976	5,976
Investment in FMPs		90			90	90
Other non-current assets <sup>(2)</sup>	10,001				10,001	10,001
Derivative assets		1,462	30,326		31,788	31,788
<b>Total carrying value</b>	<b>\$ 198,215</b>	<b>\$ 1,552</b>	<b>\$ 30,326</b>	<b>\$ 90,860</b>	<b>\$ 320,953</b>	<b>\$ 320,953</b>

**Financial liabilities**

	Financial liabilities at FVTPL	Derivatives designated as cash flow hedges (carried at fair value)	Financial liabilities at amortized cost	Total carrying value	Total fair value
Trade payables	\$	\$	\$ 18,511	\$ 18,511	\$ 18,511
Other employee obligations <sup>(3)</sup>			32,785	32,785	32,785
Provision and accrued expenses <sup>(4)</sup>			23,633	23,633	23,633
Other liabilities <sup>(5)</sup>			7,117	7,117	7,117

Derivative liabilities	303	4,400	4,703	4,703
<b>Total carrying value</b>	<b>\$ 303</b>	<b>\$ 4,400</b>	<b>\$ 82,046</b>	<b>\$ 86,749</b>

**Notes:**

- (1) Excluding non-financial assets \$19,346.
- (2) Excluding non-financial assets \$18,491.
- (3) Excluding non-financial liabilities \$16,179.
- (4) Excluding non-financial liabilities \$Nil.
- (5) Excluding non-financial liabilities \$11,220.



Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

The carrying value and fair value of financial instruments by class as at March 31, 2016 are as follows:

**Financial assets**

	<b>Loans and receivables</b>	<b>Financial assets at FVTPL</b>	<b>Derivative designated as cash flow hedges (carried at fair value)</b>	<b>Available for sale</b>	<b>Total carrying value</b>	<b>Total fair Value</b>
Cash and cash equivalents	\$ 41,854	\$	\$	\$	\$ 41,854	\$ 41,854
Investment in fixed deposits and marketable securities	14,791			118,198	132,989	132,989
Trade receivables	54,911				54,911	54,911
Unbilled revenue	44,318				44,318	44,318
Funds held for clients	11,895				11,895	11,895
Prepayments and other assets <sup>(1)</sup>	6,147				6,147	6,147
Other non-current assets <sup>(2)</sup>	6,348				6,348	6,348
Derivative assets		2,492	16,245		18,737	18,737
<b>Total carrying value</b>	<b>\$ 180,264</b>	<b>\$ 2,492</b>	<b>\$ 16,245</b>	<b>\$ 118,198</b>	<b>\$ 317,199</b>	<b>\$ 317,199</b>

**Financial liabilities**

	<b>Financial liabilities at FVTPL</b>	<b>Derivative designated as cash flow hedges (carried at fair value)</b>	<b>Financial liabilities at amortized cost</b>	<b>Total carrying value</b>	<b>Total fair value</b>
Trade payables	\$	\$	\$ 19,862	\$ 19,862	\$ 19,862
Other employee obligations <sup>(3)</sup>			39,604	39,604	39,604
Provision and accrued expenses			24,741	24,741	24,741
Other liabilities <sup>(4)</sup>			231	231	231
Derivative liabilities	870	2,840		3,710	3,710
<b>Total carrying value</b>	<b>\$ 870</b>	<b>\$ 2,840</b>	<b>\$ 84,438</b>	<b>\$ 88,148</b>	<b>\$ 88,148</b>

**Notes:**

- (1) Excluding non-financial assets \$16,454.
- (2) Excluding non-financial assets \$15,500.
- (3) Excluding non-financial liabilities \$12,109.
- (4) Excluding non-financial liabilities \$10,290.

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except share and per share data)

Financial assets and liabilities subject to offsetting, enforceable master netting arrangements or similar agreements as at September 30, 2016 are as follows:

Description of types of financial assets	Gross amounts		Net amounts		
	of recognized financial assets	of recognized financial liabilities	of recognized financial assets	of recognized financial liabilities	of recognized financial assets
	amounts of recognized financial assets	amounts of recognized financial liabilities	amounts of recognized financial assets	amounts of recognized financial liabilities	amounts of recognized financial assets
			Related amount not set off in	Related amount not set off in	Related amount not set off in
			financial instruments	financial instruments	financial instruments
			Cash collateral received	Cash collateral received	Cash collateral received
			Net amount	Net amount	Net amount
Derivative assets	\$ 31,788	\$	\$ 31,788	\$ (2,531)	\$ 29,257
<b>Total</b>	<b>\$ 31,788</b>	<b>\$</b>	<b>\$ 31,788</b>	<b>\$ (2,531)</b>	<b>\$ 29,257</b>

Description of types of financial liabilities	Gross amounts		Net amounts		
	of recognized financial assets	of recognized financial liabilities	of recognized financial assets	of recognized financial liabilities	of recognized financial assets
	amounts of recognized financial assets	amounts of recognized financial liabilities	amounts of recognized financial assets	amounts of recognized financial liabilities	amounts of recognized financial assets
			Related amount not set off in	Related amount not set off in	Related amount not set off in
			financial instruments	financial instruments	financial instruments
			Cash collateral pledged	Cash collateral pledged	Cash collateral pledged
			Net amount	Net amount	Net amount
Derivative liabilities	\$ 4,703	\$	\$ 4,703	\$ (2,531)	\$ 2,172
<b>Total</b>	<b>\$ 4,703</b>	<b>\$</b>	<b>\$ 4,703</b>	<b>\$ (2,531)</b>	<b>\$ 2,172</b>

Financial assets and liabilities subject to offsetting, enforceable master netting arrangements or similar agreements as at March 31, 2016 are as follows:

Description of types of financial assets	Gross amounts of recognized financial assets					Net amount
	financial assets	financial position	financial position	Financial instruments	Cash collateral received	
Derivative assets	\$ 18,737	\$	\$ 18,737	\$ (3,040)	\$	\$ 15,697
<b>Total</b>	<b>\$ 18,737</b>	<b>\$</b>	<b>\$ 18,737</b>	<b>\$ (3,040)</b>	<b>\$</b>	<b>\$ 15,697</b>

Description of types of financial liabilities	Gross amounts of recognized financial liabilities					Net Amount
	financial liabilities	financial position	financial position	Financial instruments	Cash collateral pledged	
Derivative liabilities	\$ 3,710	\$	\$ 3,710	\$ (3,040)	\$	\$ 670
<b>Total</b>	<b>\$ 3,710</b>	<b>\$</b>	<b>\$ 3,710</b>	<b>\$ (3,040)</b>	<b>\$</b>	<b>\$ 670</b>

#### Fair value hierarchy

The following is the hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 other techniques for which all inputs have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.



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## WNS (HOLDINGS) LIMITED

## NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

The assets and liabilities measured at fair value on a recurring basis as at September 30, 2016 are as follows:

Description	As at September 30, 2016	Fair value measurement at reporting date using		
		Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets</b>				
<i>Financial assets at FVTPL</i>				
Foreign exchange contracts	\$ 1,462	\$	\$ 1,462	\$
Investment in FMPs	90	90		
<i>Financial assets at fair value through other comprehensive income</i>				
Foreign exchange contracts	30,326		30,326	
Investments available for sale	90,860	90,860		
<b>Total assets</b>	<b>\$ 122,738</b>	<b>\$ 90,950</b>	<b>\$ 31,788</b>	<b>\$</b>
<b>Liabilities</b>				
<i>Financial liabilities at FVTPL</i>				
Foreign exchange contracts	\$ 303	\$	\$ 303	\$
<i>Financial liabilities at fair value through other comprehensive income</i>				
Foreign exchange contracts	4,400		4,400	
<b>Total liabilities</b>	<b>\$ 4,703</b>	<b>\$</b>	<b>\$ 4,703</b>	<b>\$</b>

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## WNS (HOLDINGS) LIMITED

## NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

The assets and liabilities measured at fair value on a recurring basis as at March 31, 2016 are as follows:

Description	March 31, 2016	Fair value measurement at reporting date using		
		Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets</b>				
<i>Financial assets at FVTPL</i>				
Foreign exchange contracts	\$ 2,492	\$	\$ 2,492	\$
<i>Financial assets at fair value through other comprehensive income</i>				
Foreign exchange contracts	16,245		16,245	
Investments available for sale	118,198	118,198		
<b>Total assets</b>	<b>\$ 136,935</b>	<b>\$ 118,198</b>	<b>\$ 18,737</b>	<b>\$</b>
<b>Liabilities</b>				
<i>Financial liabilities at FVTPL</i>				
Foreign exchange contracts	\$ 870	\$	\$ 870	\$
<i>Financial liabilities at fair value through other comprehensive income</i>				
Foreign exchange contracts	2,840		2,840	
<b>Total liabilities</b>	<b>\$ 3,710</b>	<b>\$</b>	<b>\$ 3,710</b>	<b>\$</b>

The fair value is estimated using discounted cash flow approach which involves assumptions and judgments regarding risk characteristics of the instruments, discount rates, future cash flows and foreign exchange spot and forward premium rates. During the six months ended September 30, 2016 and the year ended March 31, 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

**Derivative financial instruments**

The primary risks managed by using derivative instruments are foreign currency exchange risk and interest rate risk. Forward and option contracts up to 24 months on various foreign currencies are entered into to manage the foreign currency exchange rate risk on forecasted revenue denominated in foreign currencies and monetary assets and liabilities held in non-functional currencies. The Company's primary exchange rate exposure is to the US dollar, pound sterling and the Indian rupee. For derivative instruments which qualify for cash flow hedge accounting, the Company records the effective portion of gain or loss from changes in the fair value of the derivative instruments in other comprehensive income/(loss), which is reclassified into earnings in the same period during which the hedged item affects earnings. Derivative instruments qualify for hedge accounting when (i) the instrument is designated as a hedge; (ii) the hedged item is specifically identifiable and exposes the Company to risk; and (iii) it is expected that a change in fair value of the derivative instrument and an opposite change in the fair value of the hedged item will have a high degree of correlation. Determining the high degree of correlation between the change in fair value of the hedged item and the derivative instruments involves significant judgment including the probability of the occurrence of the forecasted transaction. When it is probable that a forecasted transaction will not occur, the Company discontinues hedge accounting and recognizes immediately in the consolidated statement of income, the gains and losses attributable to such derivative instrument that were accumulated in other comprehensive income/(loss).



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(Amounts in thousands, except share and per share data)

The following table presents the notional values of outstanding foreign exchange forward contracts and foreign exchange option contracts:

	As at	
	September 30, 2016	March 31, 2016
<b>Forward contracts (Sell)</b>		
In US dollars	\$ 274,902	\$ 151,884
In United Kingdom pound sterling	134,978	148,386
In Euro	14,247	10,349
In Australian dollars	36,713	31,099
Others	6,040	4,682
	<b>\$ 466,880</b>	<b>\$ 346,400</b>
<b>Option contracts (Sell)</b>		
In US dollars	\$ 63,104	\$ 81,827
In United Kingdom pound sterling	97,704	103,863
In Euro	15,065	10,314
In Australian dollars	19,155	18,935
Others	2,043	2,412
	<b>\$ 197,071</b>	<b>\$ 217,351</b>

The amount of gain/(loss) reclassified from other comprehensive income into consolidated statement of income in respective line items for the three and six months ended September 30, 2016 and 2015 are as follows:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Revenue	\$ 2,044	\$ 2,070	\$ 3,497	\$ 3,984
Foreign exchange gain/(loss), net	4,025	1,901	6,302	3,708
Income tax related to amounts reclassified into statement of income	(2,143)	(1,450)	(3,564)	(2,730)
<b>Total</b>	<b>\$ 3,926</b>	<b>\$ 2,521</b>	<b>\$ 6,235</b>	<b>\$ 4,962</b>

As at September 30, 2016, the gain amounting to \$14,458 on account of cash flow hedges is expected to be reclassified from other comprehensive income into statement of income over a period of 24 months.

Due to the discontinuation of cash flow hedge accounting on account of non-occurrence of original forecasted transactions by the end of the originally specified time period, the Company recognized in the consolidated statement of income for the three months ended September 30, 2016 and 2015 a gain of nil and \$220, respectively, and for the six months ended September 30, 2016 and 2015, a gain of \$666 and \$125, respectively.

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(Amounts in thousands, except share and per share data)

**14. Pension and other employee obligations**

Pension and other employee obligations consist of the following:

	As at September 30, 2016	March 31, 2016
<b>Current:</b>		
Salaries and bonus	\$ 32,785	\$ 39,522
Pension	755	746
Withholding taxes on salary and statutory payables	4,930	4,464
Other employee payables		82
<b>Total</b>	<b>\$ 38,470</b>	<b>\$ 44,814</b>
<b>Non-current:</b>		
Pension and other obligations	\$ 10,494	\$ 6,899
<b>Total</b>	<b>\$ 10,494</b>	<b>\$ 6,899</b>

**15. Provisions and accrued expenses**

Provisions and accrued expenses consist of the following:

	As at September 30, 2016	March 31, 2016
Provisions	\$	\$
Accrued expenses	23,633	24,741
<b>Total</b>	<b>\$ 23,633</b>	<b>\$ 24,741</b>

A summary of movement in provisions is as follows:

	<b>As at</b>	
	<b>September 30,</b>	<b>March 31,</b>
	<b>2016</b>	<b>2016</b>
Balance at the beginning of the period/year	\$	\$ 753
Additional provision		
Provision used		(751)
Translation adjustments		(2)
<b>Balance at the end of the period/year</b>	<b>\$</b>	<b>\$</b>

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(Amounts in thousands, except share and per share data)

**16. Deferred revenue**

Deferred revenue consists of the following:

	As at September 30, 2016	As at March 31, 2016
<b>Current:</b>		
Payments in advance of services	\$ 796	\$ 685
Advance billings	2,088	1,706
Others	627	533
<b>Total</b>	<b>\$ 3,511</b>	<b>\$ 2,924</b>

	As at September 30, 2016	As at March 31, 2016
<b>Non-current:</b>		
Payments in advance of services	\$ 303	\$ 238
Others	18	18
<b>Total</b>	<b>\$ 321</b>	<b>\$ 256</b>

**17. Other liabilities**

Other liabilities consist of the following:

	As at September 30, 2016	As at March 31, 2016
<b>Current:</b>		
Withholding taxes and value added tax payable	\$ 5,424	\$ 3,801
Contingent consideration payable (Refer to Note 4(a) and Note 8)	1,704	

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Deferred rent	694	547
Other liabilities	2,263	1,637
<b>Total</b>	<b>\$ 10,085</b>	<b>\$ 5,985</b>
<b>Non-current:</b>		
Deferred rent	\$ 4,487	\$ 4,162
Contingent consideration payable (Refer to Note 4(a) and Note 8)	3,408	
Other liabilities	357	374
<b>Total</b>	<b>\$ 8,252</b>	<b>\$ 4,536</b>

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**NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Amounts in thousands, except share and per share data)**

**18. Share capital**

As at September 30, 2016, the authorized share capital was £6,100 divided into 60,000,000 ordinary shares of 10 pence each and 1,000,000 preferred shares of 10 pence each. The Company had 50,980,035 ordinary shares (including 2,245,444 treasury shares) outstanding as at September 30, 2016. There were no preferred shares outstanding as at September 30, 2016.

As at March 31, 2016, the authorized share capital was £6,100 divided into 60,000,000 ordinary shares of 10 pence each and 1,000,000 preferred shares of 10 pence each. The Company had 51,306,304 ordinary shares (including 1,100,000 treasury shares) outstanding as at March 31, 2016. There were no preferred shares outstanding as at March 31, 2016.

**Treasury shares**

On March 16, 2016, the Company's shareholders authorized a share repurchase program for the repurchase of up to 3.3 million of the Company's ADSs at a price range of \$10 to \$50 per ADS. Pursuant to the terms of the repurchase program, the Company's ADSs may be purchased in the open market from time to time for 36 months from March 16, 2016, the date of shareholders' approval. The Company is not obligated under the repurchase program to repurchase a specific number of ADSs, and the repurchase program may be suspended at any time at the Company's discretion.

During the six months ended September 30, 2016, the Company purchased 1,145,444 ADSs in the open market for a total consideration of \$34,611 (includes transaction costs of \$17 for share repurchase of 1,145,444 ADS, \$38 paid towards cancellation fees for ADSs in relation to share repurchase of 750,000 ADSs, which was completed during the three months ended June 30, 2016 and \$55 paid towards cancellation fees for ADSs in relation to share repurchase of 1,110,000 ADSs, which was completed during the year ended March 31, 2016). The shares underlying these purchased ADSs are recorded as treasury shares.

In March 2015, the Company's shareholders authorized a share repurchase program for the repurchase of up to 1,100,000 of the Company's American Depositary Shares (ADSs), each representing one ordinary share, at a price range of \$10 to \$30 per ADS.

Pursuant to the terms of the repurchase program, during the three months ended September 30, 2015, the Company purchased 330,000 ADSs in the open market for a total consideration of \$9,790 (including transaction cost of \$7). During the year ended March 31, 2016, the Company completed the repurchase of 1,100,000 ADSs in the open market for a total consideration of \$30,461 (including transaction cost of \$50). The shares underlying these purchased ADSs are recorded as treasury shares.

**19. Expenses by nature**

Expenses by nature consist of the following:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Employee cost	\$ 83,856	\$ 74,820	\$ 165,170	\$ 146,121
Repair payments	6,049	7,732	13,241	15,380
Facilities cost	18,708	17,057	36,635	33,858
Depreciation	4,262	3,794	8,385	7,657
Legal and professional expenses	3,088	3,596	6,359	6,832
Travel expenses	5,029	4,580	9,631	8,863
Others	8,877	7,325	17,693	14,470
<b>Total cost of revenue, selling and marketing and general and administrative expenses</b>	<b>\$ 129,869</b>	<b>\$ 118,904</b>	<b>\$ 257,114</b>	<b>\$ 233,181</b>

## 20. Finance expense

Finance expense consists of the following:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Interest expense	\$ 30	\$ 69	\$ 98	\$ 170
Debt issue cost		2		13
<b>Total</b>	<b>\$ 30</b>	<b>\$ 71</b>	<b>\$ 98</b>	<b>\$ 183</b>



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(Amounts in thousands, except share and per share data)

**21. Other income, net**

Other income, net consists of the following:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Interest and dividend on marketable securities	\$ 1,475	\$ 1,290	\$ 3,268	\$ 2,928
Net gain/(loss) arising on financial assets designated as FVTPL	3		3	41
Others, net	599	518	1,134	999
<b>Total</b>	<b>\$ 2,077</b>	<b>\$ 1,808</b>	<b>\$ 4,405</b>	<b>\$ 3,968</b>

**22. Share-based payments**

The Company has had three share-based incentive plans: the 2002 Stock Incentive Plan adopted on July 1, 2002 (which has expired), the 2006 Incentive Award Plan adopted on June 1, 2006, as amended and restated in February 2009, September 2011 and September 2013 (which has expired), and the 2016 Incentive Award Plan effective from September 27, 2016 (collectively referred to as the Plans). Under the Plans, share-based options may be granted to eligible participants. Options are generally granted for a term of ten years and have a graded vesting period of up to four years. The Company settles employee share-based option exercises with newly issued ordinary shares. As at September 30, 2016, the Company had 1,126,287 ordinary shares available for future grants.

Share-based compensation expense is as follows:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Share-based compensation expense recorded in				
Cost of revenue	\$ 775	\$ 352	\$ 1,384	\$ 909
Selling and marketing expenses	503	199	798	731
General and administrative expenses	4,691	4,543	9,173	7,168
<b>Total share-based compensation expense</b>	<b>\$ 5,969</b>	<b>\$ 5,094</b>	<b>\$ 11,355</b>	<b>\$ 8,808</b>

Upon exercise of share options and RSUs, the Company issued 558,390 and 186,279 shares for the three months ended September 30, 2016 and 2015, respectively, and 819,175 and 335,853 shares for the six months ended September 30, 2016 and 2015, respectively.

**23. Income taxes**

The domestic and foreign source component of profit/(loss) before income taxes is as follows:

	<b>Three months ended September 30,</b>		<b>Six months ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Domestic	\$ (1,717)	\$ (1,423)	\$ (2,730)	\$ (2,362)
Foreign	19,035	22,438	36,848	40,860
<b>Profit before income taxes</b>	<b>\$ 17,318</b>	<b>\$ 21,015</b>	<b>\$ 34,118</b>	<b>\$ 38,498</b>

Table of Contents**WNS (HOLDINGS) LIMITED****NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

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The Company's provision for income taxes consists of the following:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
<b>Current taxes</b>				
Domestic taxes	\$	\$	\$	\$
Foreign taxes	6,636	4,568	12,950	8,318
	<b>\$ 6,636</b>	<b>\$ 4,568</b>	<b>\$ 12,950</b>	<b>\$ 8,318</b>
<b>Deferred taxes</b>				
Domestic taxes				
Foreign taxes	(1,918)	942	(3,594)	1,914
	<b>(1,918)</b>	<b>942</b>	<b>(3,594)</b>	<b>1,914</b>
	<b>\$ 4,718</b>	<b>\$ 5,510</b>	<b>\$ 9,356</b>	<b>\$ 10,232</b>

Domestic taxes are nil as there are no statutory taxes applicable in Jersey, Channel Islands. Foreign taxes are based on applicable tax rates in each subsidiary's jurisdiction.

Provision (credit) for income taxes has been allocated as follows:

	Three months ended September 30,		Six months ended September 30,	
	2016	2015	2016	2015
Income taxes on profit	\$ 4,718	\$ 5,510	\$ 9,356	\$ 10,232
Income taxes on other comprehensive income:				
Unrealized gain on cash flow hedging derivatives	2,806	(172)	5,014	(4,288)
Income taxes recognized in equity				
Excess tax deductions related to share-based options and RSUs	(80)	51	562	(62)
<b>Total income taxes</b>	<b>\$ 7,444</b>	<b>\$ 5,389</b>	<b>\$ 14,932</b>	<b>\$ 5,882</b>

The Company has a delivery center located in Gurgaon, India registered under the Special Economic Zone ( SEZ ) scheme and is eligible for 50% income tax exemption from fiscal 2013 to fiscal 2022. The Company in fiscal 2012 started operations in delivery centers in Pune, Mumbai and Chennai, India, registered under the SEZ scheme that are eligible for 100% income tax exemption until fiscal 2016 and 50% income tax exemption from fiscal 2017 to fiscal 2026. During fiscal 2015, the Company started its operations in new delivery centers in Gurgaon and Pune, India registered under the SEZ scheme that are eligible for 100% income tax exemption until fiscal 2019, and 50% income tax exemption from fiscal 2020 to fiscal 2029. The Government of India, pursuant to the Indian Finance Act, 2011, has also levied a minimum alternate tax ( MAT ) on the book profits earned by the SEZ units at the prevailing rate which is currently 21.34%. The Company s operations in Costa Rica are eligible for a 100% income tax exemption until fiscal 2017 and 50% income tax exemption from fiscal 2018 to fiscal 2021. The Company s operations in one of the units in the Philippines were eligible for tax exemptions until fiscal 2016. During fiscal 2013 and 2016, the Company started its operations in new delivery centers in Philippines which are eligible for tax exemption until fiscal 2017 and 2020 respectively. The Government of Sri Lanka has exempted the profits earned from export revenue from tax, which enables the Company s Sri Lankan subsidiary to continue to claim a tax exemption.

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From time to time, the Company receives orders of assessment from the Indian tax authorities assessing additional taxable income on the Company and/or its subsidiaries in connection with their review of their tax returns. The Company currently has orders of assessment outstanding for various years through fiscal 2012, which assess additional taxable income that could in the aggregate give rise to an estimated \$42,005 in additional taxes, including interest of \$15,457. These orders of assessment allege that the transfer prices the Company applied to certain of the international transactions between WNS Global and its other wholly-owned subsidiaries were not on arm's length terms, disallow a tax holiday benefit claimed by the Company, deny the set off of brought forward business losses and unabsorbed depreciation and disallow certain expenses claimed as tax deductible by WNS Global. The Company has appealed against these orders of assessment before higher appellate authorities.

In addition, the Company has orders of assessment pertaining to similar issues that have been decided in favor of the Company by first level appellate authorities, vacating the tax demands of \$42,750 in additional taxes, including interest of \$13,208. The income tax authorities have filed appeals against these orders with higher appellate authorities.

Uncertain tax positions are reflected at the amount likely to be paid to the taxation authorities. A liability is recognized in connection with each item that is not probable of being sustained on examination by taxing authority. The liability is measured using single best estimate of the most likely outcome for each position taken in the tax return. Thus the provision would be the aggregate liability in connection with all uncertain tax positions. As at September 30, 2016, the Company has provided a tax reserve of \$13,547 primarily on account of the Indian tax authorities denying the set off of brought forward business losses and unabsorbed depreciation.

Based on the facts of these cases, the nature of the tax authorities' disallowances and the orders from first level appellate authorities deciding similar issues in favor of the Company in respect of assessment orders for earlier fiscal years and after consultation with the Company's external tax advisors, the Company believe these orders are unlikely to be sustained at the higher appellate authorities. The Company has deposited \$11,712 of the disputed amounts with the tax authorities and may be required to deposit the remaining portion of the disputed amounts with the tax authorities pending final resolution of the respective matters.