Hamilton Bancorp, Inc.
Form 10-Q
February 13, 2015
Table of Contents

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended December 31, 2014

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$
Commission File No. 001-35693

> Hamilton Bancorp, Inc.
> (Exact name of registrant as specified in its charter)

Maryland

46-0543309
(State or other jurisdiction of incorporation or organization)

501 Fairmount Avenue, Suite 200, Towson, Maryland (Address of Principal Executive Offices)
(I.R.S. Employer

Identification Number)
(410) 823-4510

## (Registrant $\mathbf{s}$ telephone number)

## N/A

(Former name or former address, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such requirements for the past 90 days.

YES x NO *
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO *
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer *
Non-accelerated filer * (Do not check if smaller reporting company)
Smaller reporting company x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES * NO x
3,417,713 shares of the Registrant s common stock, par value $\$ 0.01$ per share, were issued and outstanding as of February 13, 2015.

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## Hamilton Bancorp, Inc. and Subsidiaries

## Form 10-Q

Index

## Part I. Financial Information

## Item 1. Financial Statements

Consolidated Statements of Financial Condition as of December 31, 2014 (unaudited) and March 31, 2014 ..... 1
Consolidated Statements of Operations for the Three and Nine Months Ended December 31. 2014 and 2013 (unaudited) ..... 2
Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended December 31, 2014 and 2013 (unaudited) ..... 3
Consolidated Statements of Changes in Shareholders Equity for the Nine Months Ended December 31. 2014 and 2013 (unaudited) ..... 4
Consolidated Statements of Cash Flows for the Nine Months Ended December 31, 2014 and 2013 (unaudited) ..... 56
Notes to Consolidated Financial Statements (unaudited) ..... $7 \quad 26$
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 2643
Item 3. Quantitative and Oualitative Disclosures about Market Risk ..... 43
Item 4. Controls and Procedures ..... 43
Part II. Other Information
Item 1. Legal Proceedings ..... 45
Item 1A. Risk Factors ..... 45
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 45
Item 3. Defaults upon Senior Securities ..... 45
Item 4. Mine Safety Disclosures ..... 45
Item 5. Other Information ..... 45
Item 6. Exhibits ..... 45
Signatures ..... 46

Table of Contents

## Part I. Financial Information

## Item 1. Financial Statements

HAMILTON BANCORP, INC. AND SUBSIDIARY
Consolidated Statements of Financial Condition
December 31, 2014 and March 31, 2014

| Assets | $\begin{gathered} \text { December 31, } \\ 2014 \\ \text { (Unaudited) } \end{gathered}$ | March 31, 2014 <br> (Audited) |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and due from banks | \$ 3,425,071 | \$ 3,471,505 |
| Federal funds sold and Federal Home Loan Bank deposit | 1,081,976 | 10,312,341 |
| Interest-bearing deposits in other banks | 5,766,951 | 19,289,464 |
| Cash and cash equivalents | 10,273,998 | 33,073,310 |
| Investment securities available for sale | 99,025,910 | 103,553,274 |
| Federal Home Loan Bank stock, at cost | 396,500 | 266,000 |
| Loans held for sale | 255,066 |  |
| Loans, less allowance for loan losses of \$1,964,170 and \$1,785,973 | 156,683,786 | 142,913,591 |
| Premises and equipment | 2,009,287 | 2,101,587 |
| Foreclosed real estate | 676,580 | 664,020 |
| Accrued interest receivable | 766,058 | 789,800 |
| Bank-owned life insurance | 12,273,393 | 12,002,078 |
| Deferred income taxes | 2,150,825 | 2,360,726 |
| Income taxes refundable |  | 659,859 |
| Goodwill and other intangible assets | 2,810,015 | 2,835,765 |
| Other assets | 1,333,770 | 1,549,057 |
| Total Assets | \$ 288,655,188 | \$ 302,769,067 |

## Liabilities and Shareholders Equity

## Liabilities

| Loninterest-bearing deposits | $\mathbf{\$ 1 3 , 2 5 0 , 0 4 4}$ | $\$ 15,327,161$ |
| :--- | ---: | ---: | ---: |
| Interest-bearing deposits | $\mathbf{2 1 0 , 5 9 0 , 9 1 8}$ | $223,493,010$ |
| Total deposits | $\mathbf{2 2 3 , 8 4 0 , 9 6 2}$ | $238,820,171$ |
| Borrowings | $\mathbf{3 , 0 0 0 , 0 0 0}$ |  |
| Advances by borrowers for taxes and insurance | $\mathbf{2 6 6 , 1 2 3}$ | 669,797 |
| Other liabilities | $\mathbf{1 , 1 4 3 , 4 6 2}$ | $1,508,831$ |


| Total liabilities | $\mathbf{2 2 8 , 2 5 0 , 5 4 7}$ | $240,998,799$ |
| :--- | ---: | ---: |
| Commitments and contingencies |  |  |
| Shareholders Equity | $\mathbf{3 0 , 7 4 8 , 5 8 1}$ | $32,910,362$ |
| Common stock, $\$ .01$ par value, 100,000,000 shares authorized. Issued: $3,413,095$ |  |  |
| shares at December 31, 2014 and 3,595,100 shares at March 31, 2014 | $\mathbf{3 2 , 8 9 3 , 1 7 9}$ | $33,066,380$ |
| Additional paid in capital | $\mathbf{( 2 , 5 1 8 , 0 4 0 )}$ | $(2,666,160)$ |
| Retained earnings | $\mathbf{( 7 5 3 , 2 1 0 )}$ | $(1,576,265)$ |
| Unearned ESOP shares | $\mathbf{6 0 , 4 0 4 , 6 4 1}$ | $61,770,268$ |
| Accumulated other comprehensive income | $\mathbf{\$ 2 8 8 , 6 5 5 , 1 8 8}$ | $\$ 302,769,067$ |
| Total shareholders equity |  |  |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY 

## Consolidated Statements of Operations (Unaudited)

Three and Nine Months Ended December 31, 2014 and 2013

|  | Three Months Ended December 31, |  | Nine Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Interest revenue |  |  |  |  |
| Loans, including fees | \$ 1,829,590 | \$ 1,949,385 | \$ 5,415,554 | \$ 6,188,807 |
| U.S. treasuries and government agencies | 102,070 | 111,360 | 318,376 | 341,721 |
| Municipal and corporate bonds | 36,346 | 12,297 | 105,183 | 12,297 |
| Mortgage-backed securities | 358,987 | 420,717 | 1,137,231 | 1,209,410 |
| Federal funds sold and other bank deposits | 8,213 | 11,694 | 30,638 | 36,954 |
| Total interest revenue | 2,335,206 | 2,505,453 | 7,006,982 | 7,789,189 |
| Interest expense |  |  |  |  |
| Deposits | 414,117 | 450,753 | 1,273,106 | 1,484,243 |
| Borrowed funds | 410 |  | 410 |  |
| Total interest expense | 414,527 | 450,753 | 1,273,516 | 1,484,243 |
| Net interest income | 1,920,679 | 2,054,700 | 5,733,466 | 6,304,946 |
| Provision for loan losses | $(125,000)$ | 180,000 | 345,000 | 1,498,557 |
| Net interest income after provision for loan losses | 2,045,679 | 1,874,700 | 5,388,466 | 4,806,389 |
| Noninterest revenue |  |  |  |  |
| Service charges | 110,212 | 103,889 | 330,797 | 304,253 |
| Gain (loss) on sale of investment securities | 42,471 | $(3,380)$ | 230,645 | 92,136 |
| Gain on sale of loans held for sale | 2,979 | 4,658 | 27,716 | 24,639 |
| Gain (loss) on sale of property and equipment |  | 82,518 | $(1,832)$ | 82,518 |
| Earnings on bank-owned life insurance | 89,929 | 96,292 | 271,315 | 290,232 |
| Other | 1,631 | 1,875 | 9,299 | 4,363 |
| Total noninterest revenue | 247,222 | 285,852 | 867,940 | 798,141 |
| Noninterest expenses |  |  |  |  |
| Salaries | 910,278 | 837,596 | 2,720,701 | 2,463,620 |
| Employee benefits | 362,186 | 282,878 | 1,195,918 | 892,233 |
| Occupancy | 188,418 | 211,112 | 595,261 | 696,632 |
| Advertising | 37,758 | 59,448 | 102,050 | 178,003 |
| Furniture and equipment | 59,269 | 65,023 | 175,646 | 220,379 |
| Data processing | 137,435 | 161,881 | 413,354 | 447,516 |
| Legal services | 44,012 | 116,325 | 153,551 | 307,435 |

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| Other professional services | 100,452 | 143,000 | 254,560 | 362,254 |
| :---: | :---: | :---: | :---: | :---: |
| Deposit insurance premiums | 57,506 | 64,139 | 175,600 | 188,525 |
| Foreclosed real estate expense and losses |  | 165,581 | $(4,964)$ | 206,177 |
| Other operating | 297,122 | 333,217 | 879,897 | 859,459 |
| Total noninterest expense | 2,194,436 | 2,440,200 | 6,661,574 | 6,822,233 |
| Income (loss) before income taxes | 98,465 | $(279,648)$ | $(405,168)$ | $(1,217,703)$ |
| Income tax expense (benefit) | 20,622 | $(133,100)$ | $(231,967)$ | $(588,443)$ |
| Net income (loss) | \$ 77,843 | \$ (146,548) | \$ (173,201) | \$ (629,260) |
| Earnings (loss) per common share - basic and diluted | \$ 0.02 | \$ (0.04) | \$ (0.05) | \$ (0.19) |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

## HAMILTON BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Comprehensive Income (Unaudited)

Three and Nine Months Ended December 31, 2014 and 2013

|  | Three Months Ended December 31, |  |  |  | Nine Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Net income (loss) | \$ | 77,843 | \$ | $(146,548)$ |  | $(173,201)$ | \$ | $(629,260)$ |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Unrealized gain (loss) on investment securities available for sale |  | 1,643,661 |  | $(1,103,722)$ |  | 1,589,832 |  | $(4,051,554)$ |
| Reclassification adjustment for realized (gain) loss on investment securities available for sale included in net income |  | $(42,471)$ |  | 3,380 |  | $(230,645)$ |  | $(92,136)$ |
| Total unrealized gain (loss) on investment securities available for sale |  | 1,601,190 |  | $(1,100,342)$ |  | 1,359,187 |  | $(4,143,690)$ |
| Income tax expense (benefit) relating to investment securities available for sale |  | 631,589 |  | $(415,655)$ |  | 536,132 |  | $(1,564,099)$ |
| Other comprehensive income (loss) |  | 969,601 |  | $(684,687)$ |  | 823,055 |  | $(2,579,591)$ |
| Total comprehensive income (loss) |  | 1,047,444 | \$ | $(831,235)$ | \$ | 649,854 |  | $(3,208,851)$ |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

## HAMILTON BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Changes in Shareholders Equity (Unaudited)

## Nine Months Ended December 31, 2014 and 2013

|  | $\begin{gathered} \text { Common } \\ \text { stock } \end{gathered}$ | Additional paid-in capital | Retained earnings | Unearned <br> ESOP <br> shares |  | umulated <br> other <br> rehensive <br> ncome | Total shareholders equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance March 31, 2013 | \$ 37,030 | \$ 35,554,350 | \$34,261,764 | \$ (2,814,280) | \$ | 396,747 | \$ 67,435,611 |
| Net loss |  |  | $(629,260)$ |  |  |  | $(629,260)$ |
| Unrealized loss on available for sale securities, net of tax effect of $\$(1,564,099)$ |  |  |  |  |  | (2,579,591) | $(2,579,591)$ |
| Repurchase of common stock | $(1,851)$ | $(2,751,329)$ |  |  |  |  | $(2,753,180)$ |


| Balance December 31, 2013 | \$ 35,179 | \$ 32,803,021 | \$ 33,632,504 | \$ (2,814,280) | \$ $(2,182,844)$ | \$ 61,473,580 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance March 31, 2014 | \$ 35,951 | \$ 32,910,362 | \$ 33,066,380 | \$ (2,666,160) | \$ (1,576,265) | \$ 61,770,268 |
| Net loss |  |  | $(173,201)$ |  |  | $(173,201)$ |

Unrealized gain on available for sale securities, net of tax effect of \$

| 536,132 |  |  | 823,055 | 823,055 |
| :--- | :---: | :---: | :---: | :---: |
| Repurchase of common <br> stock | $(1,798)$ | $(2,500,392)$ | $(2,502,190)$ |  |
| Stock based <br> compensation restricted <br> stock | $(22)$ | 154,797 |  | 154,775 |
| Stock based <br> compensation stock options |  | 156,907 | 148,120 | 156,907 |
| ESOP shares allocated for <br> release | 26,907 |  | 175,027 |  |

Balance December 31,


The accompanying notes are an integral part of these consolidated financial statements.

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4

Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY <br> Consolidated Statements of Cash Flows (Unaudited) 

## Nine Months Ended December 31, 2014 and 2013



Cash and cash equivalents at end of period
The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY <br> Consolidated Statements of Cash Flows (Unaudited) 

## (Continued)

|  | Nine Months Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |
| Reconciliation of net loss to net cash provided (used) by operating activities |  |  |  |
| Net loss | \$ (173,201) | \$ | $(629,260)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities |  |  |  |
| Amortization of premiums on securities | 342,791 |  | 486,778 |
| Gain on sale of investment securities | $(230,645)$ |  | $(92,136)$ |
| Loss on sale of foreclosed real estate |  |  | 154,409 |
| Loan premium amortization |  |  | 15,334 |
| Deposit premium amortization |  |  | $(10,000)$ |
| Core deposit intangible asset amortization | 25,750 |  | 32,250 |
| Premises and equipment depreciation and amortization | 191,489 |  | 247,088 |
| Loss (gain) on disposal of premises and equipment | 1,832 |  | $(82,518)$ |
| Stock based compensation | 311,682 |  |  |
| Provision for loan losses | 345,000 |  | 1,498,557 |
| ESOP shares allocated for release | 175,027 |  |  |
| Decrease (increase) in |  |  |  |
| Accrued interest receivable | 23,742 |  | 44,186 |
| Loans held for sale | $(255,066)$ |  | 196,743 |
| Cash surrender value of life insurance | $(271,315)$ |  | $(290,232)$ |
| Income taxes refundable and deferred income taxes | 333,628 |  | 721,489 |
| Other assets | 215,287 |  | $(106,714)$ |
| Increase (decrease) in |  |  |  |
| Accrued interest payable | 52 |  | (890) |
| Deferred loan origination fees | $(10,479)$ |  | $(9,546)$ |
| Other liabilities | $(365,421)$ |  | (2,031,570) |
| Net cash provided by operating activities | \$ 660,153 |  | 143,968 |
| Noncash investing activity |  |  |  |
| Real estate acquired through foreclosure | \$ 12,560 |  | 1,003,314 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY 

## Form 10-Q

## Notes to Consolidated Financial Statements (Unaudited)

December 31, 2014

## Note 1: Nature of Operations and Summary of Significant Accounting Policies

## Basis of Presentation

Hamilton Bancorp, Inc. (the Company ) was incorporated on June 7, 2012 to serve as the stock holding company for Hamilton Bank (the Bank ), a federally chartered savings bank. On October 10, 2012, in accordance with a Plan of Conversion adopted by its Board of Directors and approved by its members, the Bank converted from a mutual savings bank to a stock savings bank and became the wholly owned subsidiary of the Company. In connection with the conversion, the Company sold $3,703,000$ shares of common stock at a price of $\$ 10.00$ per share, through which the Company received proceeds of approximately $\$ 35,580,000$, net of offering expenses of approximately $\$ 1,450,000$. In connection with the conversion, the Bank s Board of Directors adopted an employee stock ownership plan (the ESOP ) which subscribed for $8.0 \%$ of shares sold in the offering, or 296,240 common shares. The purchase of shares by the ESOP was funded by a loan from the Company. All material intercompany accounts and transactions have been eliminated in consolidation.

In accordance with the Office of the Comptroller of the Currency (the OCC ) regulations, upon the completion of the conversion, the Bank restricted retained earnings by establishing a liquidation account. The liquidation account will be maintained for the benefit of eligible account holders who continue to maintain their accounts at the Bank after conversion. The liquidation account will be reduced annually to the extent that eligible account holders have reduced their qualifying deposits. Subsequent increases will not restore an eligible account holder s interest in the liquidation account. In the event of a complete liquidation of the Bank, and only in such event, each account holder will be entitled to receive a distribution from the liquidation account in an amount proportionate to the adjusted qualifying account balances then held. The Bank may not pay dividends if those dividends would reduce equity capital below the required liquidation account amount.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ) for interim financial reporting and with instructions for Form 10 Q and Regulation S X as promulgated by the Securities and Exchange Commission (the SEC ). Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, the preceding unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. We derived the balances as of March 31, 2014 from audited financial statements. Operating results for the nine months ended December 31, 2014 are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2015, or any other period. For further information, refer to the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended March 31, 2014. Certain amounts from prior period financial statements have been reclassified to conform to the current period s presentation.

## Summary of Significant Accounting Policies

The accounting and reporting policies of Hamilton Bancorp, Inc. and Subsidiary (Hamilton ) conform to accounting principles generally accepted in the United States of America ( U.S. GAAP ) and to general practices in the banking industry. The more significant policies follow:

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

Principles of Consolidation. The accompanying consolidated financial statements include the accounts of the parent company and its wholly owned subsidiary, Hamilton Bank. All significant intercompany balances and transactions have been eliminated in consolidation.

Nature of Operations. Hamilton Bancorp is a holding company that operates a community bank with 4 branches in the Baltimore-metropolitan area. Its primary deposit products are certificates of deposit and demand, savings, NOW, and money market accounts. Its primary lending products consist of real estate mortgages, along with commercial and consumer loans. Hamilton Bancorp s primary source of revenue is derived from loans to customers, who are predominately small and middle-market businesses and middle-income individuals.

Use of Estimates. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, deferred income tax valuation allowances, the fair value of investment securities and other than temporary impairment of investment securities.

Allowance for Loan Losses. The allowance for loan losses represents an amount which, in management s judgment, will be adequate to absorb probable future losses on existing loans. The allowance for loan losses is established, as loan losses are estimated to have occurred, through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Recoveries on previously charged-off loans are credited to the allowance for loan losses.

The allowance for loan losses is increased by provisions charged to income and reduced by charge-offs, net of recoveries. Management s periodic evaluation of the adequacy of the allowance is based on the Bank s past loan loss experience, known and inherent risks in the loan portfolio, adverse situations that may affect the borrower s ability to repay, estimated value of any underlying collateral and current economic conditions.

Management considers a number of factors in estimating the required level of the allowance. These factors include: historical loss experience in the loan portfolios; the levels and trends in past-due and nonaccrual loans; the status of nonaccrual loans and other loans identified as having the potential for further deterioration; credit risk and industry concentrations; trends in loan volume; the effects of any changes in lending policies and procedures or underwriting standards; and a continuing evaluation of the economic environment. Management has modified the analysis in fiscal 2015 to specifically reflect recent changes in the loan portfolio, the commercial lending staff, and our internal credit administration procedures.

Accumulated Other Comprehensive Income. The Bank records unrealized gains and losses on available for sale securities in accumulated other comprehensive income, net of taxes. Unrealized gains and losses on available for sale securities are reclassified into earnings as the gains or losses are realized upon sale of the securities. The credit component of unrealized losses on available for sale securities that are determined to be other-than-temporarily impaired are reclassified into earnings at the time the determination is made.

Stock Based Compensation. Compensation cost is recognized for stock options and restricted stock awards issued to employees and directors, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company s common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period. For awards with graded vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award.

Subsequent Events. Management has evaluated events and transactions subsequent to December 31, 2014 through the date these financial statements were available to be issued. The Bank will be closing its Towson branch in Baltimore County on May 1, 2015. Subsequently, on May 4, 2015 our administrative office, also located in Towson, will become a full service branch. Management felt it made sense to close the Towson branch due to its close proximity to the administrative office of the Bank. Closing the branch will assist in cost savings and is not expected to compromise the convenience or service to our customers in this area. The Bank owns both the land and building associated with the branch and will be listing the property for sale. The property is expected to be sold at a gain based upon the current book value of the property. There were no other significant subsequent events identified that would affect the presentation of the financial statements.

## Note 2: New Accounting Pronouncements

## Recent Accounting Pronouncements

ASU 2013-12, Definition of a Public Business Entity An Addition to the Master Glossary. ASU 2013-12 amends the Master Glossary of the FASB Accounting Standards Codification to include one definition of public business entity for future use in U.S. GAAP and identifies the types of business entities that are excluded from the scope of the Private Company Decision-Making Framework: A Guide for Evaluating Financial Accounting and Reporting for Private Companies. ASU 2013-12 did not have a significant impact on our financial statements.

ASU No. 2014-04, Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force). The guidance clarifies when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, such that all or a portion of the loan should be derecognized and the real estate property

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements (Continued)
recognized. ASU 2014-04 states that a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure, or the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments of ASU 2014-04 also require interim and annual disclosure of both the amount of foreclosed residential real estate property held by the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. ASU 2014-04 became effective for interim and annual periods beginning after December 15, 2014, and did not have a significant impact on our financial statements.

ASU 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 is effective on January 1, 2017 and is not expected to have a significant impact on our financial statements.

ASU 2014-11, Transfers and Servicing (Topic 860). ASU 2014-11 requires that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, ASU 2014-11 requires separate accounting for repurchase financings, which entails the transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty. ASU 2014-11 requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, ASU 2014-11 requires disclosures related to collateral, remaining contractual term and of the potential risks associated with repurchase agreements, securities lending transactions and repurchase-to-maturity transactions. ASU 2014-11 is effective on April 1, 2015 and is not expected to have a significant impact on our financial statements.

ASU No. 2014-12, Compensation Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period (a consensus of the FASB Emerging Issues Task Force). The amendments require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. Guidance in Topic 718 as it relates to awards with performance conditions that affect vesting should be applied to account for such awards. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those
awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. As indicated in the definition of vest, the stated vesting period (which includes the period in which the performance target could be achieved) may differ from the requisite service period. The amendment of ASU 2014-12 became effective for interim and annual periods beginning after December 15, 2014, and is not expected to have a significant impact on our financial statements.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

## Note 3: Earnings per Share

Basic earnings per share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. The weighted average shares excludes unallocated ESOP shares. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

Both the basic and diluted earnings per share for the three and nine months ended December 31, 2014 is summarized below:
$\left.\begin{array}{lccccc} & \begin{array}{c}\text { Three months } \\ \text { ended }\end{array} & \begin{array}{c}\text { Three months } \\ \text { ended } \\ \text { December 31, } \\ \text { December 31, } \\ \mathbf{2 0 1 4}\end{array} & \begin{array}{c}\text { Nine } \\ \text { months } \\ \text { ended } \\ \text { December 31, } \\ \mathbf{2 0 1 4}\end{array} & \begin{array}{c}\text { Nine } \\ \text { months } \\ \text { ended }\end{array} \\ \text { December 31, } \\ \mathbf{2 0 1 3}\end{array}\right]$

During the three and nine months ended December 31, 2014, none of the common stock equivalents were dilutive due to the average fair value of our common stock being lower than the exercise price of outstanding stock options during both periods. There were no common stock equivalents, such as stock options, outstanding during the three and nine months ended December 31, 2013.

## Note 4: Goodwill and Other Intangible Assets

On December 4, 2009, the Bank acquired a branch office in Pasadena, Maryland from K Bank. The Bank paid premiums of $\$ 653,000$ and $\$ 92,000$ for the certificates of deposit and loans that were acquired, respectively. The premiums were amortized over four years, which were the estimated lives of the certificates and loans. The Bank also purchased $\$ 757,432$ of premises and equipment, which includes the building, land, and equipment. In addition, the Bank recorded goodwill totaling $\$ 2,664,432$ and identifiable intangibles (core deposit intangible) totaling $\$ 434,000$. The goodwill is deductible for tax purposes. We evaluate goodwill and other intangible assets for impairment on an annual basis. The core deposit intangible asset is being amortized over 10 years.

The activity in goodwill and acquired intangible assets related to the branch purchase is as follows:

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|  | Goodwill | Core deposit <br> intangible |  |
| :--- | :---: | :---: | :---: |
| Balance March 31, 2014 | $\$ 2,664,432$ | $\$$ | 171,333 |
| Amortization |  | $(25,750)$ |  |

Balance December 31, 2014 \$2,664,432 \$ 145,583
$\left.\begin{array}{lccc} & \text { Goodwill } & \begin{array}{c}\text { Core deposit } \\ \text { intangible }\end{array} \\ \text { Balance March 31, 2013 } & \$ 2,664,432 & \$ & 212,333\end{array}\right)$

Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY 

Notes to Consolidated Financial Statements (Continued)

At December 31, 2014, future expected annual amortization associated with the core deposit intangible is as follows:

| Year ending December 31, | Amount |
| :--- | :---: |
| 2015 | $\$ 28,917$ |
| 2016 | 28,000 |
| 2017 | 28,000 |
| 2018 | 28,000 |
| 2019 | 28,000 |
| 2020 | 4,666 |
|  | $\$ 145,583$ |

## Note 5: Investment Securities Available for Sale

The amortized cost and fair value of securities at December 31, 2014 and March 31, 2014, are summarized as follows:

| December 31, 2014 | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| :---: | :---: | :---: | :---: | :---: |
| U.S. treasuries and government agencies | \$ 19,941,766 | \$ 15,410 | \$ 497,630 | \$ 19,459,546 |
| Municipal and corporate bonds | 4,154,308 | 172,652 | 30,734 | 4,296,226 |
| Mortgage-backed securities | 76,173,681 | 227,449 | 1,130,992 | 75,270,138 |
|  | \$ 100,269,755 | \$ 415,511 | \$ 1,659,356 | \$ 99,025,910 |
| March 31, 2014 | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| U.S. government agencies | \$ 24,539,483 | \$ 20,505 | \$ 1,146,883 | \$ 23,413,105 |
| Municipal bonds | 3,241,992 | 95,568 |  | 3,337,560 |
| Mortgage-backed securities | 78,368,150 | 367,505 | 1,960,066 | 76,775,589 |
|  | 106,149,625 | 483,578 | 3,106,949 | 103,526,254 |
| FHLMC stock | 6,681 | 20,339 |  | 27,020 |
|  | \$ 106,156,306 | \$ 503,917 | \$ 3,106,949 | \$ 103,553,274 |

Proceeds from sales of investment securities were $\$ 4,486,919$ and $\$ 2,368,525$ during the three months ended December 31, 2014 and 2013, respectively, with gains of $\$ 53,047$ and losses of $\$ 10,576$ for the three months ended December 31, 2014 and gains of $\$ 20,877$ and losses of $\$ 24,257$ for the three months ended December 31, 2013.

Proceeds from sales of investment securities were $\$ 9,805,005$ and $\$ 5,976,673$ during the nine months ended December 31, 2014 and 2013, respectively, with gains of $\$ 241,221$ and losses of $\$ 10,576$ for the nine months ended December 31, 2014 and gains of $\$ 116,393$ and losses of $\$ 24,257$ for the nine months ended December 31, 2013.

As of December 31, 2014 and March 31, 2014, all mortgage-backed securities are backed by U.S. GovernmentSponsored Enterprises (GSE s).

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

As of December 31, 2014 and March 31, 2014, the Company had pledged one security to the Federal Reserve Bank with a book value of $\$ 2,000,000$ for both periods and a fair value of $\$ 1,916,362$ and $\$ 1,845,068$, respectively.

The amortized cost and estimated fair value of debt securities by contractual maturity at December 31, 2014 and March 31, 2014 follow. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations.

## Available for Sale

December 31, 2014

|  | Amortized cost | Fair value | Amortized cost | Fair value |
| :---: | :---: | :---: | :---: | :---: |
| Maturing |  |  |  |  |
| Within one year | \$ 1,014,145 | \$ 1,019,208 | 1,017,006 | \$ 1,032,051 |
| Over one to five years | 1,927,621 | 1,937,968 | 4,522,476 | 4,527,248 |
| Over five to ten years | 19,000,000 | 18,471,636 | 17,000,000 | 15,904,931 |
| Over ten years | 2,154,308 | 2,326,960 | 5,241,993 | 5,286,435 |
| Mortgage-backed, in monthly installments | 76,173,681 | 75,270,138 | 78,368,150 | 76,775,589 |
|  | \$ 100,269,755 | \$ 99,025,910 | \$ 106,149,625 | \$ 103,526,254 |

The following table presents the Company s investments gross unrealized losses and the corresponding fair values by investment category and length of time that the securities have been in a continuous unrealized loss position at December 31, 2014 and March 31, 2014.

| December 31, 2014 | Less than 12 months Gross unrealized losses Fair value |  | 12 months or longer <br> Gross unrealized losses <br> Fair value |  |  |  | Gross nrealized losses | Fair value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. treasuries and government agencies | \$ | \$ | \$ | 497,630 | \$ 16,502,370 | \$ | 497,630 | \$ 16,502,370 |
| Municipal and corporate bonds | 30,734 | 1,969,266 |  |  |  |  | 30,734 | 1,969,266 |
| Mortgage-backed securities | 241,182 | 18,754,646 |  | 889,810 | 36,898,191 |  | 1,130,992 | 55,652,837 |
|  | \$ 271,916 | \$ 20,723,912 |  | 387,440 | \$ 53,400,561 |  | 1,659,356 | \$ 74,124,473 |


| March 31, 2014 | Less than 12 months Gross unrealized losses Fair value |  | 12 months or longer Gross unrealized losses Fair value |  | Gross unrealized losses | Fair value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government agencies | \$ 995,320 | \$ 17,004,680 | \$ 151,563 | \$ 2,848,437 | \$ 1,146,883 | \$ 19,853,117 |
| Municipal bonds |  |  |  |  |  |  |
| Mortgage-backed securities | 1,712,098 | 48,609,006 | 247,968 | 7,216,678 | 1,960,066 | 55,825,684 |
|  | \$2,707,418 | \$ 65,613,686 | \$ 399,531 | \$ 10,065,115 | \$ 3,106,949 | \$ 75,678,801 |

The gross unrealized losses on debt securities are not considered by management to be other-than-temporary impairments. Management has the intent and ability to hold these securities until recovery of their value. In most cases, temporary impairment is caused by market interest rate fluctuations.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

## Note 6: Loans Receivable and Allowance for Loan Losses

Loans receivable, excluding loans held for sale, consist of the following at December 31, 2014 and March 31, 2014:

|  | December 31, 2014 |  | March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of Total |  | Amount | \% of Total |
| Real estate loans: |  |  |  |  |  |
| One-to four-family: |  |  |  |  |  |
| Residential | \$ 51,961,721 | 33\% | \$ | 57,673,450 | 40\% |
| Residential construction | 2,441,103 | 2\% |  | 473,271 | 0\% |
| Investor (1) | 13,200,667 | 8\% |  | 14,000,119 | 10\% |
| Commercial | 56,755,428 | 36\% |  | 41,406,424 | 29\% |
| Commercial construction | 1,782,813 | 1\% |  | 2,794,793 | 2\% |
|  | 126,141,732 | 79\% |  | 116,348,057 | 80\% |
| Commercial | 19,375,206 | 12\% |  | 15,656,599 | 11\% |
| Home equity loans | 12,069,646 | 8\% |  | 11,660,531 | 8\% |
| Consumer | 1,170,523 | 1\% |  | 1,154,007 | 1\% |
| Total Loans | 158,757,107 | 100\% |  | 144,819,194 | 100\% |
| Net deferred loan origination fees and costs | $(109,151)$ |  |  | $(119,630)$ |  |
| Allowance for loan losses | $(1,964,170)$ |  |  | $(1,785,973)$ |  |
|  | \$ 156,683,786 |  |  | 142,913,591 |  |

(1) Investor loans are residential mortgage loans secured by non-owner occupied one- to four-family properties Residential lending is generally considered to involve less risk than other forms of lending, although payment experience on these loans is dependent on economic and market conditions in the Bank s lending area. Construction loan repayments are generally dependent on the related properties or the financial condition of its borrower or guarantor. Accordingly, repayment of such loans can be more susceptible to adverse conditions in the real estate market and the regional economy.

A substantial portion of the Bank s loan portfolio is real estate loans secured by residential and commercial real estate properties located in the Baltimore metropolitan area. Loans are extended only after evaluation of a customer s creditworthiness and other relevant factors on a case-by-case basis. The Bank generally does not lend more than $90 \%$ of the appraised value of a property and requires private mortgage insurance on residential mortgages with
loan-to-value ratios in excess of $80 \%$. In addition, the Bank generally obtains personal guarantees of repayment from borrowers and/or others for construction loans and disburses the proceeds of those and similar loans only as work progresses on the related projects.

The following tables set forth for the nine months ended December 31, 2014 and 2013 and for the year ended March 31, 2014, the balance of the allowance for loan losses by portfolio segment, disaggregated by impairment methodology, which is further segregated by amounts evaluated for impairment collectively and individually. The allowance for loan losses allocated to each portfolio segment is not necessarily indicative of future losses in any particular portfolio segment and does not restrict the use of the allowance to absorb losses in other portfolio segments.

Table of Contents

## HAMILTON BANCORP, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements (Continued)



Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY 

Notes to Consolidated Financial Statements (Continued)

Past due loans, segregated by age and class of loans, as of and for the nine months ended December 31, 2014 and as of and for the year ended March 31, 2014, were as follows:


Table of Contents

# HAMILTON BANCORP, INC. AND SUBSIDIARY 

Notes to Consolidated Financial Statements (Continued)

Impaired Loans as of and for the nine months ended December 31, 2014 and as of and for the year ended March 31, 2014 were as follows:

| December 31, 2014 | Unpaid contractual principal balance | Recorded <br> investment with no allowance | Recorded investment with allowance | Total recorded investment | Related allowance | Average recorded investment | Interest recognized |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |
| One-to four-family | \$ 2,127,092 | \$ 581,108 | \$ 1,450,200 | \$ 2,031,308 | \$ 141,981 | \$ 2,070,420 | \$ 52,270 |
| Commercial | 3,433,676 | 3,358,454 |  | 3,358,454 |  | 3,360,201 | 115,250 |
| Commercial |  |  |  |  |  |  |  |
| Construction | 2,549,027 | 1,417,067 |  | 1,417,067 |  | 1,904,908 |  |
| Commercial | 3,375,267 | 2,606,383 | 49,850 | 2,656,233 | 587 | 2,809,979 | 53,708 |
| Home equity loans | 68,811 | 17,556 |  | 17,556 |  | 48,905 | 112 |
| Consumer | 4,121 | 4,121 |  | 4,121 |  | 3,983 | 167 |
|  | \$ 11,557,994 | \$ 7,984,689 | \$ 1,500,050 | \$ 9,484,739 | \$ 142,568 | \$ 10,198,396 | \$ 221,507 |


$\$ 15,489,783 \quad \$ 9,449,330 \quad \$ 1,538,004 \quad \$ 10,987,334 \quad \$ 168,746 \quad \$ 12,760,833 \quad \$ 866,381$

## Credit quality indicators

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As part of the ongoing monitoring of the credit quality of the Bank s loan portfolio, management tracks certain credit quality indicators including trends related to the risk grade of loans, the level of classified loans, net charge offs, nonperforming loans, and the general economic conditions in the Bank s market.

The Bank utilizes a risk grading matrix to assign a risk grade to each of its loans. A description of the general characteristics of loans characterized as watch list or classified is as follows:

## Pass

A pass loan is considered of sufficient quality to preclude a special mention or an adverse rating. Pass assets generally are well protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral.

## Special Mention

A special mention loan has potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank s credit position at some future date. Special mention loans are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

Loans that would primarily fall into this notational category could have been previously classified adversely, but the deficiencies have since been corrected. Management should closely monitor recent payment history of the loan and value of the collateral.

Borrowers may exhibit poor liquidity and leverage positions resulting from generally negative cash flow or negative trends in earnings. Access to alternative financing may be limited to finance companies for business borrowers and may be unavailable for commercial real estate borrowers.

## Substandard

A substandard loan is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans have a well defined weakness, or weaknesses, that jeopardize the collection or liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. This will be the measurement for determining if a loan is impaired.

Borrowers may exhibit recent or unexpected unprofitable operations, an inadequate debt service coverage ratio, or marginal liquidity and capitalization. These loans require more intense supervision by Bank management.

Foreclosed real estate will be treated as a classifiable asset. Generally, foreclosed real estate will be classified as substandard, except if the property is subject to an agreement of sale or if the asset is generating sufficient income. An appraisal may be performed on the asset to estimate its value. When the property is transferred to foreclosed real estate, a sufficient amount will be charged off against the allowance for loan losses in order to account for the property at its fair value, less estimated cost to sell.

## Doubtful

A doubtful loan has all the weaknesses inherent as a substandard loan with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. A loan classified as doubtful exhibits loss potential. However, there is still sufficient reason to permit the loan to remain on the books. A doubtful classification could reflect the deterioration of the primary source of repayment and serious doubt exists as to the quality of the secondary source of repayment.

Doubtful classifications should be used only when a distinct and known possibility of loss exists. When identified, adequate loss should be recorded for the specific assets. The entire asset should not be classified as doubtful if a partial recovery is expected, such as liquidation of the collateral or the probability of a private mortgage insurance payment is likely.

## Loss

Loans classified as loss are considered uncollectable and of such little value that their continuance as loans is unjustified. A loss classification does not mean a loan has absolutely no value; partial recoveries may be received in the future. When loans or portions of a loan are considered a loss, it will be the policy of the Bank to write-off the
amount designated as a loss. Recoveries will be treated as additions to the allowance for loan losses.
The following tables present the December 31, 2014 and March 31, 2014, balances of classified loans based on the risk grade. Classified loans include Special Mention, Substandard, and Doubtful loans. The Bank had no loans classified as Doubtful or Loss as of December 31, 2014 or March 31, 2014.

Table of Contents

## HAMILTON BANCORP, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements (Continued)

| December 31, 2014 | Pass | Special mention | Substandard | Total |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |
| One-to four-family | \$ 65,314,039 | \$ 1,634,005 | \$ 655,447 | \$ 67,603,491 |
| Commercial | 50,432,978 | 2,963,996 | 3,358,454 | 56,755,428 |
| Commercial Construction | 365,746 |  | 1,417,067 | 1,782,813 |
| Commercial | 14,151,606 | 3,182,242 | 2,041,358 | 19,375,206 |
| Home equity loans | 12,005,039 | 47,051 | 17,556 | 12,069,646 |
| Consumer | 1,164,795 | 1,607 | 4,121 | 1,170,523 |
|  | \$ 143,434,203 | \$ 7,828,901 | \$ 7,494,003 | \$ 158,757,107 |
| Percentage of total classified loans | 90.4\% | 4.9\% | 4.7\% | 100\% |


| March 31, 2014 | Pass | Special <br> mention | Substandard | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Real estate loans: |  |  |  |  |
| One-to four-family | $\$ 69,979,745$ | $\$ 1,724,740$ | $\$ 442,355$ | $\$ 72,146,840$ |
| Commercial | $35,187,711$ | $2,855,129$ | $3,363,584$ | $41,406,424$ |
| Commercial Construction | $1,242,500$ |  | $1,552,293$ | $2,794,793$ |
| Commercial | $8,462,441$ | $3,240,542$ | $3,953,616$ | $15,656,599$ |
| Home equity loans | $11,456,322$ |  | 204,209 | $11,660,531$ |
| Consumer | $1,154,007$ |  |  | $1,154,007$ |
|  | $\$ 127,482,726$ | $\$ 7,820,411$ | $\$ 9,516,057$ | $\$ 144,819,194$ |

Percentage of total classified

| loans | $\mathbf{8 8 . 0 \%}$ | $\mathbf{5 . 4 \%}$ | $\mathbf{6 . 6 \%}$ |
| :--- | :--- | :--- | :--- |

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

Classified loans also include certain loans that have been modified in troubled debt restructurings (TDRs) where economic concessions have been granted to borrowers who have experienced or are expected to experience financial difficulties. These concessions typically result from the Bank s loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance or other actions. Generally, nonaccrual loans that are modified and considered TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower s sustained repayment performance for a reasonable period, generally six months.

A summary of TDRs at December 31, 2014 and March 31, 2014 follows:

|  | Number of <br> contracts | Performing | Nonperforming | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| December 31, 2014 <br> Real estate loans: <br> One-to four-family | $\mathbf{5}$ | $\mathbf{\$ 1 , 3 7 5 , 8 6 2}$ | \$ | $\mathbf{7 4 , 3 5 1}$ | $\mathbf{\$ 1 , 4 5 0 , 2 1 3}$ |
| Commercial | $\mathbf{2}$ | $\mathbf{3 , 3 5 8 , 4 5 4}$ |  |  | $\mathbf{3 , 3 5 8 , 4 5 4}$ |
| Commercial Construction <br> Commercial <br> Home equity loans <br> Consumer | $\mathbf{3}$ | $\mathbf{6 6 4 , 7 2 5}$ |  | $\mathbf{1 0 , 5 3 3}$ | $\mathbf{6 7 5 , 2 5 8}$ |

The following table presents the number of contracts and the dollar amount of TDR s that were added during the nine month period ended December 31, 2014. The amount shown reflects the outstanding loan balance at the time of the modification.

|  | Number <br> of <br> contracts | Outstanding <br> recorded <br> investment |
| :--- | :---: | :---: |
| Nine months ended December 31, 2014 |  | $\$$ |
| Real estate loans: | $\mathbf{2}$ | $\mathbf{3 , 3 5 8 , 4 5 4}$ |
| One-to four-family <br> Commercial |  |  |
| Commercial Construction <br> Commercial |  |  |
| Home equity loans <br> Consumer | $\mathbf{2}$ | $\mathbf{\$ 3 , 3 5 8 , 4 5 4}$ |

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

In the normal course of business, the Bank has various outstanding commitments and contingent liabilities that are not reflected in the accompanying financial statements. Loan commitments and lines of credit are agreements to lend to a customer as long as there is no violation of any condition to the contract. Mortgage loan commitments generally have fixed interest rates, fixed expiration dates, and may require payment of a fee. Other loan commitments generally have fixed interest rates. Lines of credit generally have variable interest rates. Such lines do not represent future cash requirements because it is unlikely that all customers will draw upon their lines in full at any time.

The Bank s maximum exposure to credit loss in the event of nonperformance by the customer is the contractual amount of the credit commitment. Loan commitments, lines of credit, and letters of credit are made on the same terms, including collateral, as outstanding loans. Management is not aware of any accounting loss to be incurred by funding these loan commitments.

The Bank had the following outstanding commitments and unused lines of credit as of December 31, 2014 and March 31, 2014 :

|  | December 31, | March 31, |
| :--- | ---: | ---: |
|  | 2014 | 2014, |
| Unused commercial lines of credit | $\mathbf{7 , 1 5 8 , 0 5 8}$ | $\$ 2,614,410$ |
| Unused home equity lines of credit | $\mathbf{1 6 , 7 4 6 , 2 4 5}$ | $17,414,411$ |
| Unused consumer lines of credit | $\mathbf{3 1 , 3 9 0}$ | 59,029 |
| Residential construction loan commitments | $\mathbf{3 , 2 5 5 , 5 9 4}$ | 976,829 |
| Commercial construction loan commitments | $\mathbf{7 8 9 , 2 5 4}$ | 47,021 |
| Home equity loan commitments |  | 142,200 |
| Commercial loan commitments | $\mathbf{1 , 7 6 6 , 6 0 0}$ | $2,589,249$ |
| Standby letter of credit | $\mathbf{5 0 , 0 0 0}$ |  |

## Note 7: Deposits

The following table details the composition of deposits and the related percentage mix of total deposits, respectively:

|  | December 31, 2014 |  | March 31, 2014 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Amount | $\%$ of Total | Amount | $\%$ of Total |
| Savings | $\$ \mathbf{1 5 , 0 4 9 , 5 1 3}$ | $\mathbf{7 \%}$ | $\$ 15,951,875$ | $7 \%$ |
| Noninterest-bearing checking | $\mathbf{1 3 , 2 5 0 , 0 4 4}$ | $\mathbf{6 \%}$ | $15,327,161$ | $6 \%$ |
| Interest-bearing checking | $\mathbf{1 1 , 3 2 3 , 2 8 2}$ | $\mathbf{5 \%}$ | $9,067,604$ | $4 \%$ |
| Money market accounts | $\mathbf{2 9 , 2 1 0 , 4 9 1}$ | $\mathbf{1 3 \%}$ | $28,382,326$ | $12 \%$ |
| Time deposits | $\mathbf{1 5 5 , 0 0 7 , 6 3 2}$ | $\mathbf{6 9 \%}$ | $170,091,205$ | $71 \%$ |
|  |  |  |  |  |
| Total deposits | $\mathbf{\$ 2 2 3 , 8 4 0 , 9 6 2}$ | $\mathbf{1 0 0 \%}$ | $\$ 238,820,171$ | $100 \%$ |

## Note 8: Borrowings

The Bank may borrow up to 20 percent of its assets under a line of credit agreement with the Federal Home Loan Bank of Atlanta (the FHLB ). Advances under the line of credit are secured by investments and certain loans owned by the Bank. As of December 31, 2014 and March 31, 2014, the Bank had $\$ 56.1$ million and $\$ 58.1$ million, respectively, of available credit from the FHLB. Advances would be limited by the balance of investment securities and loans available for pledge.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

At December 31, 2014, there was $\$ 3,000,000$ in overnight borrowings outstanding from the FHLB under their Daily Rate Credit Advance program. This program provides immediate access to overnight or short-term funding with a variable rate of interest that reflects the overnight funds market. That rate was $0.38 \%$ at December 31, 2014. There were no FHLB Borrowings at March 31, 2014.

## Note 9: Regulatory Capital Ratios

The Office of the Comptroller of the Currency has adopted risk-based capital standards for banking organizations. These standards require ratios of capital to assets for minimum capital adequacy and to be classified as well capitalized under prompt corrective action provisions. The capital ratios and minimum capital requirements of the Bank at December 31, 2014 and March 31, 2014 were as follows:

|  | Actual |  | Minimum capital requirement |  | To be well capitalized (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount dollars in | Ratio <br> usands) | Amount | Ratio |
| December 31, 2014 |  |  |  |  |  |  |
| Total risk-based capital (to risk-weighted assets) | \$ 44,227 | 25.58\% | \$ 13,832 | 8.00\% | \$ 17,290 | 10.00\% |
| Tier 1 capital (to risk-weighted assets) | 42,235 | 24.43\% | 6,916 | 4.00\% | 10,374 | 6.00\% |
| Tier 1 capital (to adjusted total assets) | 42,235 | 15.27\% | 11,060 | 4.00\% | 13,825 | 5.00\% |
|  | Actual |  | Minimum capital requirement |  | To be well capitalized (1) |  |
|  | Amount | Ratio | Amount (dollars in | Ratio ousands) | Amount | Ratio |
| March 31, 2014 |  |  |  |  |  |  |
| Total risk-based capital (to risk-weighted assets) | \$ 45,800 | 28.38\% | \$ 12,908 | 8.00\% | \$ 16,135 | 10.00\% |
| Tier 1 capital (to risk-weighted assets) | 44,014 | 27.28\% | 6,45 | 4.00\% | 9,681 | 6.00\% |
| Tier 1 capital (to adjusted total assets) | 44,014 | 15.10\% | 11,660 | 4.00\% | 14,575 | 5.00\% |

(1) Under prompt corrective action provisions

Tier 1 capital consists of total shareholders equity less goodwill and intangible assets. Total capital includes a limited amount of the allowance for loan losses and a portion of any unrealized gain on equity securities. In calculating risk-weighted assets, specified risk percentages are applied to each category of asset and off-balance-sheet items.

Failure to meet the capital requirements could affect, among other things, the Bank s ability to accept brokered deposits and may significantly affect the operations of the Bank.

In its regulatory report filed as of December 31, 2014, the Bank exceeded all regulatory capital requirements and was considered well capitalized under regulatory guidelines. Management is not aware of any events that would have caused this classification to change. Management has no plans that should change the classification of the capital adequacy.

The Company s primary regulator, the Federal Reserve, has published final rules establishing a new comprehensive capital framework for U.S. Banking organizations which became effective on January 1, 2015, subject to a phase-in period (the Basel III Capital Rules). Under the revised prompt corrective action requirements, as of January 1, 2015, insured depository institutions are required to meet the following in order to qualify as well capitalized: (1) a common equity Tier 1 risk-based capital ratio of $6.5 \%$; (2) a Tier 1 risk-based capital ratio of $8 \%$ (increased from 6\%); (3) a total risk-based capital ratio of $10 \%$ (unchanged from current rules) and (4) a Tier 1 leverage ratio of 5\% (unchanged from the current rules). Management believes that, as of December 31, 2014, the Company and Bank would meet all capital adequacy requirements under the Basel III Capital Rules on a fully phased-in basis as if such requirements were currently in effect.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

## Note 10: Stock Based Compensation

In November 2013, the Company s shareholders approved a new Equity Incentive Plan (the 2013 Equity Incentive Plan ). The 2013 Equity Incentive Plan allows for up to 148,120 shares to be issued to employees, executive officers or Directors in the form of restricted stock, and up to 370,300 shares to be issued to employees, executive officers or Directors in the form of stock options. At December 31, 2014, there were 75,000 restricted stock awards issued and outstanding and 219,650 stock option awards granted under the 2013 Equity Incentive Plan.

## Stock Options:

Under the above plan, the exercise price for stock options is the market price at date of grant. The maximum option term is ten years and the options granted shall vest in five equal annual installments of $20 \%$ with the first installment becoming exercisable on the first anniversary of the date of grant, or February 3, 2015, and succeeding installments on each anniversary thereafter, through February 3, 2019. The Company plans to issue new shares to satisfy share option exercises. Total compensation cost that has been charged to employee benefit expense for the stock option plan was $\$ 55,709$ and $\$ 156,907$ for the three and nine months ended December 31, 2014, respectively. There was no cost recorded during the three and nine months ended December 31, 2013 because the 2013 Equity Incentive Plan was not established until February 2014.

The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model that uses the assumptions noted in the table below. Expected volatilities are based on historical data. The Company uses historical data to estimate option exercise and post-vesting termination behavior. The expected term of options granted represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury rate equal to the expected term of the option in effect at the time of the grant.

The fair value of options granted during the fiscal year ended March 31, 2014 was determined using the following weighted-average assumptions as of grant date.

|  | 2014 |
| :--- | :---: |
| Risk free interest rate | $2.07 \%$ |
| Expected term | 7.0 years |
| Expected stock price volatility | $27.30 \%$ |
| Dividend yield | $0.00 \%$ |

The fair value of the options granted at grant date was $\$ 4.65$.
A summary of stock option activity for the nine months ended December 31, 2014 is as follows:

|  |  | Weighted <br> Average <br> Exercise <br> Price | Weighted <br> Average <br> Remaining <br> Contractual <br> Term |  |
| :--- | :---: | :---: | :---: | :---: |
| December 31, 2014: | Shares | $\mathbf{2 2 5 , 1 5 0}$ | $\mathbf{\$}$ | $\mathbf{1 3 . 8 5}$ | 9.8 years

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

As of December 31, 2014 there was $\$ 854,272$ of total unrecognized compensation cost related to nonvested stock options granted under the Plan. The cost is expected to be recognized over a weighted-average period of 4.08 years. As of December 31, 2014, the outstanding stock options have no intrinsic value because the stock price at December 31, 2014 was less than the weighted average exercise price.

## Restricted Stock:

The specific terms of each restricted stock award are determined by the Compensation Committee at the date of the grant. Compensation expense is recognized over the vesting period of the awards based on the fair value of the stock at the issue date. The fair value of the stock was determined using the total number of restricted stock awards granted multiplied by the fair market value of a share of Company stock at the grant date which was $\$ 13.85$. Restricted stock awards granted shall vest in five equal annual installments of $20 \%$ with the first installment becoming vested on the first anniversary of the date of grant, or February 3, 2015, and succeeding installments on each anniversary thereafter, through February 3, 2019.

A summary of changes in the Company s nonvested shares for the nine months ended December 31, 2014 is as follows:

|  |  | Weighted- <br> Average <br> Grant- |
| :--- | :--- | :---: |
|  |  | Sate Fair <br> Value |
|  | Shares | $\mathbf{7 7 , 2 5 0}$ |
| $\$$ |  | $\mathbf{1 3 . 8 5}$ |

The Company recorded restricted stock awards expense of $\$ 51,938$ and $\$ 154,775$ during the three and nine months ended December 31, 2014, respectively. There was no cost recorded during the three and nine months ended December 31, 2013 because the 2013 Equity Incentive Plan was not established until February 2014. As of December 31, 2014, there was $\$ 848,312$ of total unrecognized compensation cost related to nonvested shares granted under the 2013 stock incentive plan. The cost is expected to be recognized over a weighted-average period of 4.08 years.

## Note 11: Fair Value Measurements

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Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a hierarchy for determining fair value measurement. The hierarchy includes three levels and is based upon the valuation techniques used to measure assets and liabilities. The three levels are as follows:

Level 1: Valuation is based on quoted prices (unadjusted) for identical assets or liabilities in active markets;
Level 2: Valuation is determined from quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market; and

Level 3: Valuation is derived from model-based techniques in which at least one significant input is unobservable and based on the Company s own estimates about the assumptions that market participants would use to value the asset or liability.

The following is a description of the valuation methods used for instruments measured at fair value as well as the general classification of such instruments pursuant to the applicable valuation method.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

## Fair value measurements on a recurring basis

Securities available for sale If quoted prices are available in an active market for identical assets, securities are classified within Level 1 of the hierarchy. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. As of December 31, 2014 and March 31, 2014, the Bank has categorized its investment securities available for sale as follows:

|  | Level 1 inputs | Level 2 inputs | Level 3 inputs | Total |
| :---: | :---: | :---: | :---: | :---: |
| December 31, 2014 |  |  |  |  |
| U.S. treasuries and government agencies | \$ | \$ 19,459,546 | \$ | \$ 19,459,546 |
| Municipal and corporate bonds |  | 4,296,226 |  | 4,296,226 |
| Mortgage-backed securities |  | 75,270,138 |  | 75,270,138 |
| Total investment securities available for sale | \$ | \$ 99,025,910 | \$ | \$ 99,025,910 |


|  | Level 1 <br> inputs | Level 2 <br> inputs | Level 3 <br> inputs | Total |
| :--- | :---: | ---: | ---: | ---: | ---: |
| March 31, 2014 | $\$$ | $\$ 23,413,105$ | $\$$ | $\$ 23,413,105$ |
| U.S. government agencies |  | $3,337,560$ |  | $3,337,560$ |
| Municipal bonds | 27,020 | $76,775,589-$ |  | $76,775,589$ |
| Mortgage-backed |  |  | 27,020 |  |
| FHLMC stock | $\$ 27,020$ | $\$ 103,526,254$ | $\$$ | $\$ 103,553,274$ |

## Fair value measurements on a nonrecurring basis

Impaired Loans The Bank has measured impairment generally based on the fair value of the loan s collateral. Fair value is generally determined based upon independent appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values. As of December 31, 2014 and March 31, 2014, the fair values consist of loan balances of $\$ 9,484,739$ and $\$ 10,987,334$ that have been written down by $\$ 142,568$ and $\$ 168,746$, respectively, as a result of specific loan loss allowances.

Foreclosed real estate The Bank s foreclosed real estate is measured at fair value less estimated cost to sell. As of December 31, 2014 and March 31, 2014, the fair value of foreclosed real estate was estimated to be $\$ 676,580$ and $\$ 664,020$, respectively. Fair value was determined based on offers and/or appraisals. Cost to sell the assets was based
on standard market factors. The Company has categorized its foreclosed assets as Level 3.

|  | Level 1 <br> inputs | Level 2 <br> inputs | Level 3 <br> inputs | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, 2014 | $\$$ | $\$$ | $\mathbf{\$ ~ 9 , 3 4 2 , 1 7 1}$ | $\mathbf{\$ 9 , 3 4 2 , 1 7 1}$ |
| Impaired loans | 676,580 |  |  |  | | $\mathbf{6 7 6 , 5 8 0}$ |
| ---: |
| Foreclosed real estate |

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

The following table summarizes changes in foreclosed real estate for the nine months ended December 31, 2014, which is measured on a nonrecurring basis using significant unobservable, level 3 , inputs:

| Balance, March 31, 2014 | $\mathbf{\$ 6 6 4 , 0 2 0}$ |
| :--- | ---: |
| Transfer to foreclosed real estate | $\mathbf{1 2 , 5 6 0}$ |
| Proceeds from sale of foreclosed real estate |  |
| Loss on sale of foreclosed real estate |  |
| Balance, December 31, 2014 | $\mathbf{\$ 6 7 6 , 5 8 0}$ |

The remaining financial assets and liabilities are not reported on the balance sheets at fair value on a recurring basis. The calculation of estimated fair values is based on market conditions at a specific point in time and may not reflect current or future fair values.

|  | December 31, 2014 |  | March 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial assets |  |  |  |  |
| Level 1 inputs |  |  |  |  |
| Cash and cash equivalents | \$ 10,273,998 | \$ 10,273,998 | \$ 33,073,310 | \$ 33,073,310 |
| Level 2 inputs |  |  |  |  |
| Loans held for sale | 255,066 | 255,066 |  |  |
| Federal Home Loan Bank stock | 396,500 | 396,500 | 266,000 | 266,000 |
| Bank-owned life insurance | 12,273,393 | 12,273,393 | 12,002,078 | 12,002,078 |
| Level 3 inputs |  |  |  |  |
| Loans receivable, net | 156,683,786 | 160,409,748 | 142,913,591 | 145,442,441 |
| Financial liabilities |  |  |  |  |
| Level 1 inputs |  |  |  |  |
| Advance payments by borrowers for taxes and insurance | 266,123 | 266,123 | 669,797 | 669,797 |
| Borrowings | 3,000,000 | 3,000,000 |  |  |
| Level 3 inputs |  |  |  |  |
| Deposits | 223,840,962 | 227,851,281 | 238,820,171 | 239,452,889 |

The fair values of cash and cash equivalents and advances by borrowers for taxes and insurance are estimated to equal the carrying amount.

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The fair values of Federal Home Loan Bank stock and bank-owned life insurance are estimated to equal carrying amounts, which are based on repurchase prices of the FHLB stock and the insurance company.

The fair value of fixed-rate loans is estimated to be the present value of scheduled payments discounted using interest rates currently in effect. The fair value of variable-rate loans, including loans with a demand feature, is estimated to equal the carrying amount. The valuation of loans is adjusted for estimated loan losses.

The fair value of interest-bearing checking, savings, and money market deposit accounts is equal to the carrying amount. The fair value of fixed-maturity time deposits is estimated based on interest rates currently offered for deposits of similar remaining maturities.

Table of Contents

HAMILTON BANCORP, INC. AND SUBSIDIARY<br>Notes to Consolidated Financial Statements (Continued)

The fair value of borrowings is equal to the carrying amount because the borrowing is a variable rate instrument.
The fair value of outstanding loan commitments and unused lines of credit are considered to be the same as the contractual amounts, and are not included in the table above. These commitments generate fees that approximate those currently charged to originate similar commitments.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operation Safe Harbor Statement for Forward-Looking Statements

This report may contain forward-looking statements within the meaning of the federal securities laws. These statements are not historical facts; rather they are statements based on the Company s current expectations regarding its business strategies and their intended results and its future performance. Forward-looking statements are preceded by terms such as expects , believes , anticipates , intends, and similar expressions.

Forward-looking statements are not guarantees of future performance. Numerous risks and uncertainties could cause or contribute to the Company s actual results, performance, and achievements being materially different from those expressed or implied by the forward-looking statements. Factors that may cause or contribute to these differences include, without limitation, general economic conditions, including changes in market interest rates and changes in monetary and fiscal policies of the federal government, legislative and regulatory changes, the quality and composition of the loan and investment securities portfolio, loan demand, deposit flows, competition, and changes in accounting principles and guidelines. Additional factors that may affect our results are discussed in item 1A of Hamilton Bancorp, Inc. s Annual Report on Form 10-K filed June 27, 2014 with the Securities and Exchange Commission under the section titled Risk Factors . These factors should be considered in evaluating the forward-looking statements, and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company assumes no obligation and disclaims any obligation to update any forward-looking statements.

## General

Hamilton Bancorp, Inc. (the Company ) is a Maryland corporation incorporated on June 7, 2012 by Hamilton Bank (the Bank ) to be its holding company following the Bank s conversion from the mutual to the stock form of organization (the Conversion ). The Conversion was completed on October 10, 2012. On that same date, the Company completed its public stock offering and issued $3,703,000$ shares of its common stock for aggregate proceeds of $\$ 37,030,000$, and net proceeds of $\$ 35,640,000$. The Company s business is the ownership of the outstanding capital stock of the Bank. The Company does not own or lease any property but instead uses the premises, equipment and other property of the Bank.

Founded in 1915, the Bank is a community-oriented financial institution, dedicated to serving the financial service needs of customers and businesses within its geographic area, which consists of Baltimore City, Baltimore County, and Anne Arundel County in Maryland. We offer a variety of deposit products and provide loans secured by real
estate located in our market area. Our real estate loans consist primarily of one-to four-family mortgage loans, as well as commercial real estate loans, and home equity loans and lines of credit. We also offer commercial term and line of credit loans and, to a limited extent, consumer loans. We currently operate out of our corporate headquarters in Towson, Maryland and our four full-service branch offices located in Baltimore City, Cockeysville, Towson and Pasadena, Maryland. The Bank is subject to extensive regulation, examination and supervision by the Office of the Comptroller of the Currency, its primary federal regulator, and the Federal Deposit Insurance Corporation, its deposit insurer. The Company is subject to regulation and supervision by the Board of Governors of the Federal Reserve System.

The Company and the Bank maintain an Internet website at http://www.hamilton-bank.com. Information on our website should not be considered a part of this Quarterly Report on Form 10-Q.

## Table of Contents

## Summary of Recent Performance and Other Activities

The Company and its wholly owned subsidiary, Hamilton Bank, continue to show improvement in earnings and earnings per share, as well as loan growth and asset quality during the third quarter of fiscal 2015 and the nine months ending December 31, 2014 compared to the comparable periods a year ago. We have been able to reduce the amount of the provision for loan loss over the first nine months of fiscal 2015 to $\$ 345,000$ compared to $\$ 1.5$ million in the same period of fiscal 2014 as a result of fewer charge-offs and improving asset quality. The Company has incurred more expenses in salaries and benefits as a result of restructuring our commercial loan platform and incurring the cost associated with the granting of equity awards. Management has diligently worked at monitoring and improving efficiencies to reduce our overall operating expenses going forward. The following highlights contain additional financial data and events that have occurred during the three and nine months ended December 31, 2014:

Hamilton Bancorp recorded net income of \$78,000 or \$0.02 per share for the quarter ended December 31, 2014 compared to a net loss of $\$ 147,000$ or $\$ 0.04$ per share for the same period last year, a $\$ 0.06$ increase in earnings per share.

Net loss attributable to common shareholders decreased $72 \%$ to $\$ 173,000$ for the nine months ending December 31, 2014, compared to a net loss of $\$ 629,000$ for the same period last fiscal year, an improvement of $\$ 456,000$. Net loss per common share improved to $\$ 0.05$ over that period compared to $\$ 0.19$ in the prior fiscal year. This improvement was associated with a $\$ 1.15$ million decrease in the provision for loan loss; a reflection of the decrease in charge-offs and problem loans.

Net interest income for the third quarter of fiscal 2015 increased $\$ 64,000$, or $3.4 \%$, compared to the second quarter of fiscal 2015.

Total gross loans, including loans held for sale, increased $\$ 14.2$ million, or $9.8 \%$ in the first nine months of fiscal 2015 from $\$ 144.8$ million at March 31, 2014 to $\$ 159.0$ million at December 31, 2014. Roughly $\$ 9.8$ million of that growth occurred in the third quarter of fiscal 2015.

Nonperforming assets to total assets decreased $41 \%$ from $1.97 \%$ at December 31, 2013 to $1.17 \%$ at December 31, 2014.

Net charge-offs declined $\$ 854,000$, or $84 \%$, for the first nine months of fiscal 2015 to $\$ 167,000$, or $0.15 \%$ of average loans, from $\$ 1.0$ million, or $0.86 \%$ of average loans, for the same period in fiscal 2014. This decrease resulted in a reduced provision for loan losses of $\$ 345,000$ for the first nine months of fiscal 2015 compared to $\$ 1.5$ million for the same period in fiscal 2014.

We ended the nine month period of fiscal 2015 with a book value of $\$ 17.70$ per common share, compared to $\$ 17.18$ at March 31, 2014.

We maintained strong liquidity and by all regulatory measures remain well capitalized .

## Strategic Plan

We have based our strategic plan on the objective of improving stockholder value and growth through creating sustainable and profitable growth given the current and expected economic and competitive environment in the financial industry. Our short-term goals include continuing the growth of our loan portfolio, changing the mix of our deposits base to be more concentrated in lower costing core deposits, collecting payments on non-accrual and past due loans, enhancing and improving credit quality, expanding fee income, maintaining a sensible branch network, and using technology to improve and enhance the customer experience.

At the beginning of fiscal 2015, we identified several strategic priorities that we wanted to focus on throughout the year. Those priorities included focusing on the following core areas:

## Table of Contents

Profitable growth of commercial relationships We want to grow the number and profitability of commercial relationships across all product lines including loans, deposits, cash management, payments, etc This will include a more focused approach to identifying our target customer, being disciplined in our approach to pricing, and understanding the products and services our customers want as well as new products and services that they need to make their businesses more functional.

Robust, targeted marketing and sales approach To create and support profitable growth of new commercial relationships, as well as maintain existing relationships, we will develop targeted sales strategies that provide a consistent customer experience that are personalized at the point of interaction and create a strong brand for Hamilton. We will provide convenient and responsive customer support and provide the technology to make the customer s banking experience a more enjoyable and efficient one.

Acquisition strategy and planning It is expected that the banking industry will continue to consolidate over the coming years due to a competitive market and the cost of regulatory compliance. Hamilton Bancorp is well positioned to take advantage of strategic opportunities that present themselves either through potential mergers or acquisitions in our marketplace. This may include other financial institutions, individual branches, or loan purchases. These opportunities, however, will be aligned with our strategic vision and goal of creating shareholder value and growth.
Although the current economic climate continues to present significant challenges for the financial industry, management feels that based on our strategic initiatives we have positioned the Company to capitalize on the opportunities that may become available in the current economy, as well as a healthier economy going forward.

## Critical Accounting Policies

We consider accounting policies involving significant judgments and assumptions by management that have, or could have, a material impact on the carrying value of certain assets or on income to be critical accounting policies. The following represent our critical accounting policies:

Allowance for Loan Losses. The allowance for loan losses is the amount estimated by management as necessary to cover losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: loss exposure at default, the amount and timing of future cash flows on impacted loans, value of collateral, and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are susceptible to significant change. Management reviews the level of the allowance monthly and establishes the provision for loan losses based upon an evaluation of the portfolio, past loss experience, current economic conditions, and other factors related to the collectability of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance may be necessary if economic or other conditions differ substantially from the assumptions used in making the evaluation. In addition, the Office of the Comptroller of the Currency, as an integral part of its examination process, periodically reviews our allowance for loan losses and may require us to recognize adjustments to the allowance based on its judgments about information available to it at the time of its examination. A large loss could deplete the allowance and require increased provisions to replenish the allowance, which would adversely affect earnings.

Fair Value of Investments. Securities are characterized as available for sale or held to maturity based on management s ability and intent regarding such investment at acquisition. On an ongoing basis, management must
estimate the fair value of its investment securities based on information and assumptions it deems reliable and reasonable, which may be quoted market prices or if quoted market prices are not available, fair values extrapolated from the quoted prices of similar instruments. Based on this information, an assessment must be made as to whether any decline in the fair value of an investment security should be considered as an other-than-temporary impairment and recorded in noninterest revenue as a loss on investments. The determination of such impairment is subject to a variety of factors, including management $s$ judgment and experience.

## Table of Contents

Goodwill Impairment. Goodwill represents the excess purchase price paid for our Pasadena branch over the fair value of the net assets acquired. Goodwill is not amortized but is tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. The Company is considered the Reporting Unit for purposes of impairment testing. Impairment testing requires that the fair value of the Company be compared to the carrying amount of the Company s net assets, including goodwill. If the fair value of the Company exceeds the book value, no write-down of recorded goodwill is required. If the fair value of the Company is less than book value, an expense may be required to write-down the related goodwill to the proper carrying value. We test for impairment of goodwill during February of each year. We estimate the fair value of the Company utilizing four valuation methods including the Comparable Transactions Approach, the Control Premium Approach, the Public Market Peers Approach, and the Discounted Cash Flow Approach.

Based on our impairment testing during February 2014, there was no evidence of impairment of the Bank s goodwill or intangible assets.

Deferred Income Tax. Deferred income taxes are recognized for the tax consequences of temporary differences between financial statement carrying amounts and the tax bases of assets and liabilities. Deferred income taxes are provided on income and expense items when they are reported for financial statement purposes in periods different from the periods in which these items are recognized in the income tax returns. Deferred tax assets are recognized only to the extent that it is more likely than not that such amounts will be realized based upon consideration of available evidence, including tax planning strategies and other factors.

## Comparison of Financial Condition at December 31, 2014 and March 31, 2014

Assets. Total assets decreased $\$ 14.1$ million, or $4.7 \%$, to $\$ 288.7$ million at December 31, 2014 from $\$ 302.8$ million at March 31, 2014. The decrease was primarily the result of a $\$ 22.8$ million decrease in cash and cash equivalents and a $\$ 4.5$ million decrease in investment securities, partially offset by an increase of $\$ 14.0$ million in the net loan portfolio (including loans held for sale).

Cash and Cash Equivalents. Cash and cash equivalents decreased by $\$ 22.8$ million, or $68.9 \%$, to $\$ 10.3$ million at December 31, 2014 from $\$ 33.1$ million at March 31, 2014. The decrease in cash and cash equivalents over that period funded a $\$ 14.2$ million increase in gross loans, a $\$ 15.0$ million outflow of deposits, consisting mostly of time deposits, and a $5.0 \%$ stock buyback program that was completed in May 2014 for $\$ 2.5$ million.

Investment Securities. Our portfolio consists primarily of investment grade securities including U.S. treasury securities, U.S. government agency securities, U.S. government sponsored entity securities, securities issued by states, counties and municipalities, corporate bonds, and mortgage backed securities. During the third quarter of fiscal 2015, we sold several securities in our investment portfolio, including one municipal bond and several mortgage backed securities that were lower yielding and/or had extended life durations. The sale of those investment securities resulted in $\$ 4.5$ million in proceeds and an overall recorded gain on sale of $\$ 42,000$. The proceeds from those sales were reinvested into a $\$ 2.0$ million corporate bond and a $\$ 1.2$ million mortgage back security, both yielding higher rates than the securities sold. The remaining proceeds were used to fund the growing loan portfolio over the same quarter.

The investment securities at December 31, 2014 amounted to $\$ 99.0$ million, a decrease of $\$ 4.5$ million, or $4.4 \%$, from the March 31, 2014 amount of $\$ 103.6$ million. At December 31, 2014, all securities are classified as available for sale. While we usually intend to hold investment securities until maturity, this classification provides us the opportunity to divest of securities that may no longer meet our liquidity objectives. We account for these securities at fair value and report the unrealized appreciation and depreciation as a separate component of shareholders equity, net of income tax effects. We continually evaluate the investment portfolio to ensure the portfolio is adequately diversified, provides
sufficient cash flow and does not subject us to undue interest rate risk.
The fair value of available for sale securities included net unrealized losses of $\$ 1.2$ million at December 31, 2014 (reflected as unrealized losses of $\$ 753$ thousand in stockholders equity after deferred taxes) as compared to net unrealized

## Table of Contents

loss of $\$ 2.6$ million ( $\$ 1.6$ million net of taxes) at March 31, 2014. The increase in fair value is due to the decrease in the market interest rates which improved bond values. We have evaluated securities with unrealized losses for an extended period of time and determined that these losses are temporary because, at this point in time, we have the ability to hold them until maturity. Currently, we have no intent to sell these securities, however, if market conditions or funding needs change, we may sell securities if needed. It is not likely that we will have to sell these securities, as a result we have not identified any portion of the loss that is a result of credit deterioration in the issuer of the security. As the maturity date moves closer and/or interest rates decline, any unrealized losses in the portfolio will decline or dissipate.

Loans. Gross loans, excluding loans held for sale, increased by $\$ 13.9$ million, or $9.6 \%$, to $\$ 158.8$ million at December 31, 2014 from $\$ 144.8$ million at March 31, 2014. The following table details the composition of loans and the related percentage mix and growth of total loans:

|  | December 31, 2014 |  | March 31, 2014 |  | Year-To-Date Growth |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Amount | \% of Total | Amount | \% of Total | Amount | $\boldsymbol{\%}$ |  |

The Bank continues to focus on growing both commercial real estate and commercial business loans as these loans offer higher rates of return and shorter maturity periods than typical retail lending. The largest increase in loans over the most recent nine months is a $\$ 15.3$ million, or $37.1 \%$, increase in commercial real estate loans from $\$ 41.4$ million at March 31, 2014 to $\$ 56.8$ million at December 31, 2014. In addition, commercial business loans continued to grow, increasing $\$ 3.7$ million, or $23.8 \%$, to $\$ 19.4$ million at December 31, 2014 from $\$ 15.7$ million at March 31, 2014. The Bank is starting to see the benefits of our new commercial lending platform that has been restructured with new personnel and improved underwriting and monitoring procedures.

Partially offsetting the increases in the commercial loan portfolio is a $\$ 4.5$ million decrease in one- to four-family residential loans (including investor loans) from $\$ 72.1$ million at March 31, 2014 to $\$ 67.6$ million at December 31, 2014 as these loans either paid down, prepaid or refinanced. The Bank continues to originate traditional one- to four-family residential loans and sell them in the secondary market at a premium in order to manage interest rate risk in a rising rate environment. During fiscal 2015 the Bank has begun to promote its one- to four-family residential construction lending program. At March 31, 2014, the Bank had originated to date roughly $\$ 1.5$ million in residential construction loans, of which $\$ 473,000$ in funds had been advanced. Since then, an additional $\$ 5.3$ million in residential construction loans have been originated in the nine months ended December 31, 2014 and $\$ 3.2$ million has
been advanced. Over that same period roughly $\$ 1.2$ million in residential construction projects were completed and paid-off. The construction period on the residential homes is typically nine to twelve months, at which time Hamilton Bank is repaid through permanent financing by a third party.

Deposits. Total deposits decreased $\$ 15.0$ million, or $6.3 \%$, to $\$ 223.8$ million at December 31, 2014 from $\$ 238.8$ million at March 31, 2014. The Company continues to focus on changing its deposit mix to rely less on time deposits as a primary funding source and attract lower costing core deposits (which we consider to be all deposits other than certificates of deposit), including money market accounts. As a result, core deposits increased \$104,000 to \$68.8 million at December 31, 2014 compared to $\$ 68.7$ million at March 31, 2014. The slight increase in core deposits over this period consisted of a $\$ 179,000$ increase in checking accounts to $\$ 24.6$ million and an $\$ 828,000$, or $2.9 \%$, increase in money market accounts to $\$ 29.2$ million, partially offset by a $\$ 902,000$, or $5.7 \%$, decrease in savings accounts to $\$ 15.0$ million.

The increase in core deposits was offset by a $\$ 15.1$ million, or $8.9 \%$, decrease in time deposits which declined from $\$ 170.1$ million at March 31, 2014 to $\$ 155.0$ million at December 31, 2014. The Company has intentionally been allowing higher costing time deposits to run-off and attempting to replace them with lower costing core deposits.

Borrowings. Borrowings consist of daily rate, short-term credit borrowings from the Federal Home Loan Bank (FHLB). At December 31, 2014 the Company had $\$ 3.0$ million in FHLB borrowings outstanding compared to no borrowings at the beginning of the fiscal year or any prior quarter of fiscal 2015. The short-term borrowings provide a less expensive means to support the cash outflow needed to fund new loan originations and the decline in time deposits experienced over the most recent quarter versus selling higher yielding investment securities. These obligations re-price daily and are secured by our home equity loan portfolio. These obligations will be repaid as our cash position strengthens.

Equity. Total shareholders equity at December 31, 2014 decreased $\$ 1.4$ million to $\$ 60.4$ million, compared to total shareholders equity of $\$ 61.8$ million at March 31,2014 . The decrease in shareholders equity was attributable to the $\$ 173,000$ net loss year-to-date for fiscal 2015 and a $5.0 \%$ stock buyback program completed in May 2014 for $\$ 2.5$ million that resulted in the purchase of 179,755 common shares. The stock buyback program assisted in increasing the Company s book value per common share from \$17.18 at March 31, 2014 to $\$ 17.70$ at December 31, 2014.

## Table of Contents

## Comparison of Asset Quality at December 31, 2014 and March 31, 2014

The Bank s asset quality continues to improve and remains a primary focus of management and the Board of Directors. Nonperforming assets at December 31, 2014 were $\$ 3.4$ million, a decrease of $\$ 2.3$ million, or $40.6 \%$, from March 31, 2014 and a $\$ 2.5$ million, or $42.7 \%$, decrease from a year ago. Nonperforming assets to total assets decreased from $1.88 \%$ at March 31, 2014 to $1.17 \%$ at December 31, 2014. Nonperforming assets for the respective periods were as follow:

|  | At <br> December 31, <br> 2014 | At <br> March 31, <br> 2014 <br> (dollars in thousands) | At <br> December 31, <br> 2013 |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  | $\$ 2,710$ | $\$ 4,239$ | $\$$ |
| Nonaccruing loans |  | 801 | 3,888 |  |
| Accruing loans delinquent more than 90 days | 677 | 664 | 1,025 |  |
| Foreclosed real estate | $\$ 3,387$ | $\$ 5,704$ | $\$$ | 5,913 |

## Asset Quality Ratios:

| Nonperforming loans to gross loans | $1.71 \%$ | $3.48 \%$ | $3.23 \%$ |
| :--- | :--- | :--- | :--- |
| Nonperforming assets to total assets | $1.17 \%$ | $1.88 \%$ | $1.97 \%$ |
| Net charge-offs (annualized) to average loans | $0.15 \%$ | $1.39 \%$ | $0.86 \%$ |

Nonperforming loans, consisting of nonaccruing and accruing loans delinquent more than 90 days, made up the majority of the decrease in nonperforming assets, decreasing $\$ 2.3$ million to $\$ 2.7$ million at December 31, 2014 from $\$ 5.0$ million at March 31, 2014. Accruing loans delinquent more than 90 days represent loans that are on accrual status and paying under the contractually agreed upon terms of the note, however, such loans were 90 days past their contractual maturity date and, therefore, reported as nonperforming. At December 31, 2014 there were no such loans as all loans that matured were either renewed or extended.

Nonaccrual loans decreased $\$ 1.5$ million, or $36.1 \%$, to $\$ 2.7$ million at December 31, 2014 compared to $\$ 4.2$ million at March 31, 2014. The decrease in non-accrual loans includes $\$ 167,000$ in net charge-offs, a $\$ 615,000$ commercial TDR loan that was put back on accrual status based upon sufficient cash flow and sustained payment history, and \$747,000 in proceeds from loan payments and/or sale of collateral, including a $\$ 186,000$ loan pay-off from the Small Business Administration for their guarantee on a commercial loan.

Nonaccrual loans at December 31, 2014 include four commercial loans totaling $\$ 2.1$ million, one of which is a construction loan for $\$ 1.4$ million that is current and paying as agreed but has been placed on nonaccrual by management due to failure to complete the project and lack of funding to do so. The remaining balance of nonaccrual loans is primarily associated with one- to four-family residential mortgages.

Foreclosed real estate of $\$ 677,000$ has remained relatively unchanged from March 31, 2014 to December 31, 2014. There are three properties that comprise foreclosed real estate, one representing semi-developed land in the amount of $\$ 664,000$. The Bank is a participant in this credit and not the lead lender. The lead lender has since failed and the Federal Deposit Insurance Corporation (FDIC) has taken interest in the property. The remaining balance of foreclosed real estate property is comprised of two one- to four-family residential properties in which we have a minor
participation interest.
The provision for loan losses totaled $\$ 345,000$ for the nine months ended December 31, 2014 compared to a $\$ 1.5$ million provision for the same period a year ago. Management did record a negative provision of $\$ 125,000$ in the third quarter of fiscal 2015 due to improved asset quality. The provision to date for fiscal 2015 is attributable to new commercial loan originations, particularly commercial business lines of credit, and the required allowance for loan loss balance calculated in accordance with ASC 450. The larger provision for loan loss in the prior year period was attributable to charge-offs that occurred within the commercial loan portfolio versus new loan originations.

## Table of Contents

The allowance for loan losses at December 31, 2014 totaled $\$ 2.0$ million, or $1.24 \%$ of total gross loans, compared to $\$ 1.8$ million, or $1.23 \%$ of total loans, at March 31, 2014. The $\$ 178,000$ increase in the allowance for loan losses is the result of $\$ 345,000$ in provision for loan losses, partially offset by $\$ 167,000$ in net charge-offs for the nine month period ended December 31, 2014. We currently review the adequacy of the allowance for loan losses on a monthly basis to be more aware and proactive in dealing with problem assets. Based upon our analysis and the historical performance of the loan portfolio, we believe this allowance appropriately reflects the inherent risk of loss in our loan portfolio.

## Comparison of Results of Operations for the Three Months Ended December 31, 2014 and 2013 (unaudited)

General. Net income available to common shareholders was $\$ 78,000$ or $\$ 0.02$ per basic and diluted common share for the three month period ended December 31, 2014 compared to a net loss available to common shareholders of $\$ 147,000$ or $\$ 0.04$ per basic and diluted common share for the same period in 2013, an improvement of $\$ 224,000$. The increase in net income resulted primarily from a $\$ 305,000$ decrease in the provision for loan losses and a $\$ 246,000$ decrease in noninterest expense, partially offset by a $\$ 134,000$ decrease in net interest income and a $\$ 154,000$ increase in income tax expense.

Net Interest Income. Net interest income decreased $\$ 134,000$, or $6.5 \%$, to $\$ 1.9$ million for the three months ended December 31, 2014 compared to $\$ 2.0$ million for the three months ended December 31, 2013. The decrease in net interest income was due to a $\$ 170,000$ decrease in interest revenue, partially offset by a $\$ 36,000$ decrease in interest expense. The decrease in interest revenue was due to a decrease in the average balance of interest-earning assets and a slight decrease in average yield. The average balance of interest-earning assets decreased $\$ 18.0$ million, or $6.3 \%$, for the quarter ended December 31, 2014 compared to the same period in fiscal 2014, while the average yield decreased 2 basis points from $3.51 \%$ for the quarter ended December 31, 2013 to $3.49 \%$ for the quarter ended December 31, 2014. Over this period, the Bank had several large credit relationships carrying higher than average rates of interest pay-off, as well as declining cash and investment balances that were used to fund the decrease in average deposits.

The decline in the average balance of interest-earning assets for the quarter ended December 31, 2014 was partially offset by a $\$ 13.6$ million decline in the average balance of interest-bearing liabilities for the same period, as well as a 2 basis point decrease in the average yield of interest-bearing liabilities from $0.79 \%$ for the quarter ended December 31, 2013 to $0.77 \%$ for the quarter ended December 31, 2014. The net interest margin decreased 1 basis point from $2.88 \%$ for the three months ended December 31, 2013 to $2.87 \%$ for the three months ended December 31, 2014.

Interest Revenue. Interest revenue decreased $\$ 170,000$ to $\$ 2.3$ million during the three months ended December 31, 2014 compared to $\$ 2.5$ million for the three months ended December 31, 2013, as a result of decreases in both interest and fees on loans and interest on investment securities.

Interest and fees on loans decreased $\$ 120,000$, or $6.1 \%$, to $\$ 1.8$ million for the three months ended December 31, 2014, compared to $\$ 1.9$ million for the three months ended December 31, 2013. The decrease in interest and fees on loans is a result of the extended low interest rate environment, which resulted in a decrease in the average yield on loans from $5.26 \%$ during the three months ended December 31, 2013 to $5.04 \%$ during the three months ended December 31, 2014. The average balance of loans also decreased $\$ 3.2$ million from $\$ 148.3$ million for the three months ended December 31, 2013 to $\$ 145.1$ million for the three months ended December 31, 2014. This decrease was due to the payoff of several larger commercial loans during the year that were bearing higher rates of interest.

Interest revenue on investment securities decreased $\$ 47,000$ to $\$ 497,000$ during the three months ended December 31, 2014 from $\$ 544,000$ during the three months ended December 31, 2013. The average balance of investment securities
decreased by $\$ 7.7$ million, or $6.8 \%$, to $\$ 104.7$ million during the three months ended December 31, 2014 from $\$ 112.4$ million during the same period last year, while the average yield decreased to $1.91 \%$ during the three months ended December 31, 2014 from $1.94 \%$ during the same period last year. The largest decrease in the average balance of investment securities was in mortgage-backed securities, which declined $\$ 6.5$ million to $\$ 80.1$ million during the three

## Table of Contents

months ended December 31, 2014 from $\$ 86.6$ million during the same period last year. The proceeds from the mortgage-backed securities has been used to fund the decrease in the average time deposits over the same period.

Interest Expense. Total interest expense decreased $\$ 36,000$, or $8.0 \%$, to $\$ 415,000$ during the three months ended December 31, 2014 from $\$ 451,000$ for the same period in fiscal 2014, as a result of the decrease in the average balance of interest bearing liabilities, primarily interest bearing deposits. The average interest bearing deposits decreased $\$ 14.0$ million, or $6.1 \%$, to $\$ 213.5$ million for the three months ended December 31, 2014 from $\$ 227.5$ million for the three months ended December 31, 2013. Over this same period, the average rate on interest bearing deposits declined slightly from $0.79 \%$ for the three months ended December 31, 2013 to $0.77 \%$ for the three months ended December 31, 2014. A significant portion of our time deposits have already repriced in today s low interest rate environment, as a result, the decrease in interest expense is more attributable to a decrease in average balances compared to interest rates.

For the three month period ended December 31, 2014, we were able to change the mix of the average interest bearing liabilities compared to the same period last year by allowing higher costing time deposits to run off and partially replace them with lower costing core deposits, including savings, interest bearing checking and money market accounts. The average balance of time deposits decreased $\$ 15.8$ million to $\$ 158.0$ million for the three months ended December 31, 2014 compared to $\$ 173.8$ million for the three months ended December 31, 2013. Over this same period, the core interest bearing deposits increased $\$ 1.8$ million, or $3.4 \%$, to $\$ 55.5$ million for the three months ended December 31, 2014. The growth in core deposits was primarily a result of the continued efforts by our cash management and financial service teams.

Non-interest bearing deposits allow us to fund growth in interest earning assets at minimal cost. As a result of the growth generated primarily from the efforts of our cash management personnel and commercial loan officers in working with commercial loan clients to move their commercial loan deposits to Hamilton Bank, average non-interest bearing deposits increased $\$ 1.7$ million, or $11.2 \%$, to $\$ 16.6$ million for the three months ended December 31, 2014, compared to $\$ 14.9$ million for the three months ended December 31, 2013.

In the quarter ended December 31, 2014, the Bank borrowed $\$ 3.0$ million in daily credit, short-term funds from the Federal Home Loan Bank (FHLB) at an average rate of $0.48 \%$ compared to no outstanding borrowings in the same period last year. Additional funding was needed in the most recent quarter to support new loan originations, as well as fund the decrease in deposits over that period. Short-term borrowing from the FHLB in today s low interest rate environment is a more cost effective means to obtain funds compared to selling investment securities that are earning a higher yield.

## Table of Contents

Average Balances, Interest and Yields. The following table presents information regarding average balances of assets and liabilities, the total dollar amounts of interest revenue from average interest-earning assets, the dollar amounts of interest expense on average interest-bearing liabilities, and the resulting annualized average yields and costs. The yields and costs for the periods indicated are derived by dividing revenue or expense by the average balances of assets or liabilities, respectively, for the periods presented. Average balances have been calculated using average daily balances. No tax-equivalent adjustments were made. Nonaccrual loans have been included in the table as loans carrying a zero yield.

|  | Three Months Ended December 31, (dollars in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | 2014 | Yield/ Cost | Average <br> Balance | 2013 |  | Yield/ Cost |
|  |  | Interest |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 17,602 | \$ 5 | 0.11\% | \$ 24,734 | \$ | 9 | 0.15\% |
| Investment securities (1) | 24,597 | 141 | 0.29\% | 25,788 |  | 127 | 1.97\% |
| Mortgage-backed securities | 80,112 | 359 | 1.79\% | 86,596 |  | 421 | 1.94\% |
| Loans receivable, net (2) | 145,135 | 1,830 | 5.04\% | 148,331 |  | 1,949 | 5.26\% |
| Total interest-earning assets | 267,446 | 2,335 | 3.49\% | 285,449 |  | 2,506 | 3.51\% |
| Noninterest-earning assets | 22,251 |  |  | 22,937 |  |  |  |
| Total assets | \$ 289,697 |  |  | \$ 308,386 |  |  |  |
| Liabilities and Shareholder s Equity: |  |  |  |  |  |  |  |
| Certificates of deposit | \$ 158,018 | \$ 401 | 1.02\% | \$ 173,834 | \$ | 439 | 1.01\% |
| Money Market | 30,039 | 9 | 0.12\% | 28,959 |  | 9 | 0.12\% |
| Statement savings | 15,041 | 2 | 0.05\% | 15,419 |  | 2 | 0.05\% |
| NOW accounts | 10,375 | 1 | 0.04\% | 9,243 |  | 1 | 0.04\% |
| Total interest-bearing deposits | 213,473 | 413 | 0.77\% | 227,455 |  | 451 | 0.79\% |
| Other interest-bearing liabilities | 419 | 1 | 0.48\% |  |  |  | 0.00\% |
| Total interest-bearing liabilities | 213,892 | 414 | 0.77\% | 227,445 |  | 451 | 0.79\% |
| Noninterest-bearing deposits | 16,602 |  |  | 14,935 |  |  |  |
| Other noninterest-bearing liabilities | 1,898 |  |  | 2,018 |  |  |  |
| Total liabilities | 232,392 |  |  | 244,408 |  |  |  |
| Total shareholders equity | 57,305 |  |  | 63,978 |  |  |  |
| Total liabilities and shareholders equity | \$ 289,697 |  |  | \$ 308,386 |  |  |  |
| Net interest income |  | \$ 1,921 |  |  |  | 2,055 |  |
| Net interest rate spread (3) |  |  | 2.72\% |  |  |  | 2.72\% |

Net interest-earning assets (4) 53,554
Net interest margin (5)
Average interest-earning assets to average
interest-bearing liabilities

(1) Includes U.S. agency and treasury securities, municipal and corporate bonds and to a much lesser extent, FHLMC
and Federal Home Loan Bank equity securities.
(2) Loans on non-accrual status are included in average loans carrying a zero yield.
(3) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost
of average interest-bearing liabilities.
(4) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(5) Net interest margin represents net interest income divided by average total interest-earning assets.
Provision for Loan Losses. We establish provisions for loan losses that are charged to operations in order to maintain
the allowance for loan losses at a level believed, to the best of management s knowledge, to cover all known and
inherent losses in the portfolio both probable and reasonable to estimate at each reporting date. The provision for loan

## Table of Contents

losses for the three months ended December 31, 2014 was a negative provision of $\$ 125,000$, a decrease of $\$ 305,000$ compared to a provision of $\$ 180,000$ for the three months ended December 31, 2013. We were able to record a negative provision during the most recent quarter due to fewer charge-offs and improved asset quality. Management identified probable losses in the loan portfolio and recorded net charge-offs of $\$ 5,000$ for the three months ended December 31, 2014, compared to $\$ 291,000$ for the three months ended December 31, 2013.

The allowance for loan losses was $\$ 2.0$ million, or $72.5 \%$ of non-performing loans at December 31, 2014 compared to $\$ 2.5$ million, or $51.9 \%$ of non-performing loans at December 31, 2013. During the three months ended December 31, 2014 , loan charge offs totaled $\$ 31,000$ with recoveries of $\$ 26,000$, compared to $\$ 315,000$ in charge offs and $\$ 24,000$ in recoveries during the three months ended December 31, 2013. During fiscal year 2015 and into fiscal 2016, we will continue our emphasis in growing commercial real estate and commercial business loans, which are generally considered to bear higher risk than one-to four-family mortgage loans and could contribute to higher provisions going forward.

Summary of Allowance for Loan Losses Activity. The following table sets forth an analysis of the allowance for loan losses for the periods indicated.

|  | Three Months Ended <br> December 31, 2014 2013 <br> (dollars in thousands) |  |
| :---: | :---: | :---: |
| Allowance for loan losses at beginning of period | \$ 2,094 | \$ 2,659 |
| Charge-offs: |  |  |
| Real estate loans: |  |  |
| One-to four-family |  | 128 |
| Commercial |  |  |
| Commercial construction |  |  |
| Commercial |  | 176 |
| Home equity | 31 | 11 |
| Consumer |  |  |
| Total charge-offs | 31 | 315 |
| Recoveries | 26 | 24 |
| Net charge-offs | 5 | 291 |
| Provision for loan losses | (125) | 180 |
| Allowance for loan losses at end of period | \$ 1,964 | \$2,548 |
| Allowance for loan losses to non-performing loans | 72.47\% | 51.86\% |
| Allowance for loan losses to total loans outstanding at the end of the period | 1.24\% | 1.68\% |
|  | 0.00\% | 0.19\% |

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Net charge-offs to average loans outstanding during the period (not annualized)

Noninterest Revenue. Noninterest revenue decreased $\$ 39,000$, or $13.5 \%$, to $\$ 247,000$ for the three months ended December 31, 2014, compared to $\$ 286,000$ for the three months ended December 31, 2013. The following table outlines the changes in noninterest revenue for the three month periods.

Table of Contents

|  | Three months ended December 31, |  | \$ Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  | \% Change |
| Service charges | \$ 110,212 | \$ 103,889 | \$ 6,323 | 6.1 |
| Gain (loss) on sale of investment securities | 42,471 | $(3,380)$ | 45,851 | $(1,356.5)$ |
| Gain on sale of loans held for sale | 2,979 | 4,658 | $(1,679)$ | (36.0) |
| Gain on sale of property and equipment |  | 82,518 | $(82,518)$ | (100.0) |
| Earnings on bank-owned life insurance | 89,929 | 96,292 | $(6,363)$ | (6.6) |
| Other fees and commissions | 1,631 | 1,875 | (244) | (13.0) |
| Total noninterest revenue | \$ 247,222 | \$ 285,852 | \$ $(38,630)$ | (13.5) |

Noninterest revenue decreased as a result of decreases in gain on sale of property and equipment, earnings on bank-owned life insurance (BOLI), and gain on sale of loans held for sale. The decrease on gain on sale of property and equipment pertains to the closure and sale of our Belmar branch location in the prior year. Earnings on BOLI decreased as a result of lower earnings rates received on this investment during the third quarter of fiscal 2015 compared to the same period last year. The decrease in gain on sale of loans held for sale is attributable to the revenues earned on loans sold in the secondary market and the premiums associated with such sales.

These decreases were partially offset by the increase in service charges and gain (loss) on sale of investment securities. Service charges primarily pertain to fees associated with deposit products. We have continued to focus on growing our core deposits, particularly checking accounts, which generate more service fee income. In addition, we increased our fee structure on transactional accounts in October 2013 to be more aligned with our market. The increase in gain (loss) on sale of investments is a result of a lower interest rate environment compared to the same time last year and the opportunity it provided for us to sell several securities at a small gain that contained extension risk.

Noninterest Expense. Noninterest expense decreased $\$ 246,000$, or $10.1 \%$, to $\$ 2.2$ million for the three months ended December 31, 2014 compared to $\$ 2.4$ million for the three months ended December 31, 2013. The following table outlines the changes in noninterest expense for the three month periods.

| Three months ended |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | December 31, |  |  |  |  |
|  | 2014 | 2013 | $\$$ Change | \% Change |  |
| Salaries and benefits | $\$ 1,272,464$ | $\$ 1,120,474$ | $\$ 151,990$ | 13.6 |  |
| Occupancy | 188,418 | 211,112 | $(22,694)$ | $(10.7)$ |  |
| Advertising | 37,758 | 59,448 | $(21,690)$ | $(36.5)$ |  |
| Furniture and equipment | 59,269 | 65,023 | $(5,754)$ | $(8.8)$ |  |
| Data processing | 137,435 | 161,881 | $(24,446)$ | $(15.1)$ |  |
| Legal services | 44,012 | 116,325 | $(72,313)$ | $(62.2)$ |  |
| Other professional services | 100,452 | 143,000 | $(42,548)$ | $(29.8)$ |  |
| Deposit insurance premiums | 57,506 | 64,139 | $(6,633)$ | $(10.3)$ |  |
| Foreclosed real estate expense and losses |  | 165,581 | $(165,581)$ | $(100.0)$ |  |
| Other operating | 297,122 | 333,217 | $(36,095)$ | $(10.8)$ |  |
|  |  |  |  | $(10.1)$ |  |

The $\$ 246,000$ decrease in noninterest expense during the three months ended December 31, 2014, as compared to the same period of 2013, was attributable to all expense categories except salaries and benefits. Salaries and benefits increased $\$ 152,000$ for the three months ended December 31, 2014 compared to the same period of the prior year due to the hiring of new commercial lending personnel. We hired new personnel with the experience and background to assist in restructuring our commercial loan platform and enhance our analysis and monitoring processes. We were able to bring the commercial loan underwriting process in-house versus utilizing an outside third party in the past. This has contributed to the improvement in our asset quality, as well as the reduction in charged-off loans. In addition, equity awards granted

## Table of Contents

under the 2013 Equity Incentive Plan were awarded in February 2014 to officers and directors. The cost of these awards for the quarter ending December 31, 2014 was $\$ 108,000$. This cost did not exist in the comparable period.

The largest decreases in noninterest expenses included decreases in foreclosed real estate expense and losses, legal services, other professional services, data processing, advertising, and occupancy expense. The decrease in foreclosed real estate expense and losses pertains to a $\$ 154,000$ loss recognized on the sale of an REO property during the three months ended December 31, 2013. The $\$ 115,000$ decrease in legal services and other professional services during the three months ended December 31, 2014 compared to the same period a year ago is attributable to the reduction in problem assets and the cost associated with collecting on those credits. Finally, the decrease in data processing, advertising, occupancy, and other operating expenses during the three months ended December 31, 2014 compared to the same period a year ago is a result of management diligently looking for ways to cut or reduce costs and improve efficiency going forward. We were more focused in our marketing plan, as well as reviewing the costs associated with our data processing contract and monitoring our daily operating expenses more closely.

Income Tax Expense. We recorded a $\$ 21,000$ income tax expense for the three months ended December 31, 2014 after net income before income taxes of $\$ 98,000$, compared to a tax benefit of $\$ 133,000$ for the three months ended December 31, 2013 after a net loss before income taxes of $\$ 280,000$. The effective income tax rate was $20.9 \%$ for the three months ended December 31, 2014 and a negative $47.6 \%$ for the three months ended December 31, 2013. The reason the effective tax rate in the prior year period was negative is a result of the net loss before income taxes, as well as the impact from tax-exempt revenue.

## Comparison of Results of Operations for the Nine Months Ended December 31, 2014 and 2013 (unaudited)

General. Net loss attributable to common shareholders was $\$ 173,000$ or $\$ 0.05$ per basic and diluted common share for the nine month period ended December 31, 2014 compared to a net loss available to common shareholders of $\$ 629,000$ or $\$ 0.19$ per basic and diluted common share for the same period in 2013 , an improvement of $\$ 456,000$. The improvement in net income resulted primarily from a $\$ 1.2$ million decrease in the provision for loan losses, a $\$ 70,000$ increase in noninterest revenue and a $\$ 161,000$ decrease in noninterest expenses, partially offset by a $\$ 571,000$ decrease in net interest income and a $\$ 356,000$ decrease in income tax benefit reported due to a net loss. The net loss before income taxes improved $\$ 813,000$ to $\$ 405,000$ for the nine months ended December 31, 2014 compared to a net loss of $\$ 1.2$ million for the same nine months a year ago.

Net Interest Income. Net interest income decreased $\$ 571,000$, or $9.1 \%$, to $\$ 5.7$ million for the nine months ended December 31, 2014 compared to $\$ 6.3$ million for the nine months ended December 31, 2013. The decrease in net interest income was due to a $\$ 782,000$ decrease in interest revenue, partially offset by a $\$ 211,000$ decrease in interest expense. The decrease in interest revenue was a result of a decrease in the average balance of interest-earning assets, as well as a decrease in the average yield of those assets. The average balance of interest-earning assets decreased $\$ 23.5$, or $7.9 \%$, for the nine months ended December 31, 2014 compared to the same period in fiscal 2014, while the average yield decreased 8 basis points from $3.51 \%$ during the nine months ended December 31, 2013 to $3.43 \%$ for the nine months ended December 31, 2014. Over this period, the Bank had several large credit relationships carrying higher than average rates of interest pay-off. A competitive, low rate environment resulted in decreases in both the rate paid on interest-bearing liabilities and the yield on interest-earning assets during the nine months ended December 31, 2014, however, the lower market yields on interest bearing assets, particularly yields on loans, had a bigger impact on, and continue to negatively impact, net interest income.

The decline in the average balance of interest-earning assets for the nine months ended December 31, 2014 compared to the same period a year ago was partially offset by a $\$ 17.8$ million decline in the average balance of interest-bearing liabilities for the same period, as well as a 6 basis point decrease in the average yield on interest-bearing liabilities
from $0.84 \%$ to $0.78 \%$. The net interest margin decreased 3 basis points to $2.81 \%$ for the nine months ended December 31, 2014 compared to $2.84 \%$ for the nine months ended December 31, 2013.

Interest Revenue. Interest revenue decreased $\$ 782,000$ to $\$ 7.0$ million for the nine months ended December 31, 2014 from $\$ 7.8$ million for the nine months ended December 31, 2013 as a result of the decrease in interest and fees on loans.

## Table of Contents

Interest and fees on loans decreased $\$ 773,000$, or $12.5 \%$, to $\$ 5.4$ million for the nine months ended December 31, 2014, compared to $\$ 6.2$ million for the nine months ended December 31, 2013. The decrease in interest and fees on loans is a result of the extended low interest rate environment, which resulted in a decrease in the average yield on loans from $5.31 \%$ during the nine months ended December 31, 2013 to $5.02 \%$ during the nine months ended December 31, 2014. The average balance of loans also decreased $\$ 11.4$ million from $\$ 155.4$ million for the nine months ended December 31, 2013 to $\$ 144.0$ million for the same period in fiscal 2014. The decrease in average loan balances over this period was due in part to the payoff of several larger commercial credit customers that yielded higher than average market rates of interest. This was also a contributing factor to the decline in the average yield on loans along with the low rate environment.

Interest revenue on investment securities remained relatively flat at $\$ 1.6$ million for both the nine month periods ended December 31, 2014 and 2013. The average balance of investment securities decreased by $\$ 8.5$ million, or $7.3 \%$, to $\$ 106.7$ million during the nine months ended December 31, 2014 compared to $\$ 115.2$ million during the same period last year, while the average yield increased to $1.97 \%$ during the nine months ended December 31, 2014 from $1.82 \%$ during the same period last year. Over the past year the Bank has purchased several municipal bonds and one corporate bond that have yielded higher rates of interest compared to other investments within our portfolio and contributed to the overall increase in the average yield on investment securities. The largest decrease in the average balance of investment securities was in mortgage-backed securities, which declined $\$ 8.3$ million to $\$ 80.9$ million during the nine months ended December 31, 2014 from $\$ 89.2$ million during the same period last year. The proceeds from the mortgage-backed securities have been used to fund the decrease in the average time deposits over the same period

Interest Expense. Total interest expense decreased $\$ 210,000$, or $14.2 \%$, to $\$ 1.3$ million during the nine months ended December 31, 2014 from $\$ 1.5$ million for the same period in fiscal 2014, as a result of the decrease in the average balance of interest bearing liabilities, primarily interest bearing time deposits, and a decrease in the average yield on interest bearing liabilities. Average interest bearing deposits decreased $\$ 17.9$ million, or $7.6 \%$, to $\$ 217.9$ million for the nine months ended December 31, 2014 from $\$ 235.9$ million for the nine months ended December 31, 2013. Over this same period, the average rate on interest bearing deposits declined from $0.84 \%$ for the nine months ended December 31, 2013 to $0.78 \%$ for the nine months ended December 31, 2014. A significant portion of our time deposits have already repriced in today s low interest rate environment, as a result, the decrease in interest expense is more attributable to a decrease in average balances, particularly balances in time deposits, compared to interest rates.

For the nine month period ended December 31, 2014, we were able to work towards changing the mix of our deposit portfolio compared to the same period last year by allowing higher costing time deposits to run off and partially replace them with lower costing core deposits, including savings, interest and noninterest-bearing checking and money market accounts. The average balance of time deposits decreased $\$ 18.4$ million to $\$ 163.6$ million for the nine months ended December 31, 2014 compared to $\$ 181.9$ million for the nine months ended December 31, 2013. Over this same period, average core interest bearing deposits increased $\$ 430,000$ to $\$ 54.4$ million at December 31, 2014. The growth in core deposits is primarily a result of the continued efforts by our cash management and financial service teams.

Non-interest bearing deposits allow us to fund growth in interest earning assets at minimal cost. As a result of the growth generated primarily from the efforts of our cash management personnel and commercial loan officers in working with commercial loan clients to move their commercial loan deposits to Hamilton Bank, average non-interest bearing deposits increased $\$ 1.5$ million, or $10.3 \%$, to $\$ 16.5$ million for the nine months ended December 31, 2014, compared to $\$ 14.9$ million for the nine months ended December 31, 2013.

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In the quarter ended December 31, 2014, the Bank borrowed $\$ 3.0$ million in daily credit, short-term money from the Federal Home Loan Bank (FHLB) at an average rate of $0.48 \%$ compared to no outstanding borrowings in the nine months ended December 31, 2013. Additional funding was needed in the third quarter to support new loan originations, as well as fund the decrease in deposits over that period. Short-term borrowing from the FHLB in today s low interest rate environment is a more cost effective means to obtain funds compared to selling investment securities that are earning a higher yield.

## Table of Contents

Average Balances, Interest and Yields. The following table presents information regarding average balances of assets and liabilities, the total dollar amounts of interest revenue from average interest-earning assets, the dollar amounts of interest expense on average interest-bearing liabilities, and the resulting annualized average yields and costs. The yields and costs for the periods indicated are derived by dividing revenue or expense by the average balances of assets or liabilities, respectively, for the periods presented. Average balances have been calculated using average daily balances. No tax-equivalent adjustments were made. Nonaccrual loans have been included in the table as loans carrying a zero yield.

|  | Nine Months Ended December 31, (dollars in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | 2014 | $\begin{aligned} & \text { Yield/ } \\ & \text { Cost } \end{aligned}$ | Average <br> Balance | 2013 |  |
|  |  |  |  |  | Interest | Yield/ <br> Cost |
| Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 21,792 | \$ 22 | 0.13\% | \$ 25,342 | \$ 29 | 0.15\% |
| Investment securities (1) | 25,853 | 432 | 2.23\% | 25,983 | 362 | 1.86\% |
| Mortgage-backed securities | 80,881 | 1,137 | 1.87\% | 89,209 | 1,209 | 1.81\% |
| Loans receivable, net (2) | 143,953 | 5,416 | 5.02\% | 155,395 | 6,189 | 5.31\% |
| Total interest-earning assets | 272,479 | 7,007 | 3.43\% | 295,929 | 7,789 | 3.51\% |
| Noninterest-earning assets | 22,704 |  |  | 22,958 |  |  |
| Total assets | \$ 295,183 |  |  | \$ 318,887 |  |  |
| Liabilities and Shareholder s Equity: |  |  |  |  |  |  |
| Certificates of deposit | \$ 163,575 | \$ 1,238 | 1.01\% | \$ 181,935 | \$ 1,448 | 1.06\% |
| Money Market | 29,293 | 27 | 0.12\% | 28,863 | 26 | 0.12\% |
| Statement savings | 15,402 | 6 | 0.05\% | 15,340 | 6 | 0.05\% |
| NOW accounts | 9,669 | 2 | 0.03\% | 9,731 | 4 | 0.05\% |
| Total interest-bearing deposits | 217,939 | 1,273 | 0.78\% | 235,869 | 1,484 | 0.84\% |
| Other interest-bearing liabilities | 140 | 1 | 0.48\% |  |  | 0.00\% |
| Total interest-bearing liabilities | 218,079 | 1,274 | 0.78\% | 235,869 | 1,484 | 0.84\% |
| Noninterest-bearing deposits | 16,479 |  |  | 14,942 |  |  |
| Other noninterest-bearing liabilities | 1,967 |  |  | 2,355 |  |  |
| Total liabilities | 236,525 |  |  | 253,166 |  |  |
| Total shareholders equity | 58,658 |  |  | 65,721 |  |  |
| Total liabilities and shareholders equity | \$ 295,183 |  |  | \$ 318,887 |  |  |


| Net interest income | \$ 5,733 | $\$ 6,305$ |
| :--- | :--- | :--- | :--- |
| Net interest rate spread (3) | $\mathbf{2 . 6 5 \%}$ | $2.67 \%$ |


| Net interest-earning assets (4) | $\mathbf{\$ 5 4 , 4 0 0}$ | $\$ 60,060$ |  |
| :--- | :---: | :---: | :---: |
| Net interest margin (5) |  | $\mathbf{2 . 8 1 \%}$ |  |
| Average interest-earning assets to average <br> interest-bearing liabilities | $\mathbf{1 2 4 . 9 5 \%}$ |  |  |

(1) Includes U.S. agency and treasury securities, municipal and corporate bonds and to a much lesser extent, FHLMC and Federal Home Loan Bank equity securities.
(2) Loans on non-accrual status are included in average loans carrying a zero yield.
(3) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
(4) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(5) Net interest margin represents net interest income divided by average total interest-earning assets.

## Table of Contents

Provision for Loan Losses. The provision for loan loss losses for the nine months ended December 31, 2014 was $\$ 345,000$, a decrease of $\$ 1.2$ million compared to a provision for loan losses of $\$ 1.5$ million for the nine months ended December 31, 2013. We were able to record less of a provision during the nine months ended December 31, 2014 compared to the same period a year ago due to fewer charge-offs and improved asset quality. Management identified probable losses in the loan portfolio and recorded net charge-offs of $\$ 167,000$ for the nine months ended December 31, 2014, compared to $\$ 1.0$ million for the nine months ended December 31, 2013.

The allowance for loan losses was $\$ 2.0$ million, or $72.5 \%$ of non-performing loans at December 31, 2014 compared to $\$ 2.5$ million, or $51.9 \%$ of non-performing loans at December 31, 2013. During the nine months ended December 31, 2014 , loan charge offs totaled $\$ 206,000$ with recoveries of $\$ 39,000$, compared to $\$ 1.1$ million in charge offs and $\$ 66,000$ in recoveries during the nine months ended December 31, 2013. During fiscal year 2015 and into fiscal 2016, we will continue our emphasis in growing commercial real estate and commercial business loans, which are generally considered to bear higher risk than one-to four-family mortgage loans and could contribute to higher provisions going forward.

Summary of Allowance for Loan Losses Activity. The following table sets forth an analysis of the allowance for loan losses for the periods indicated.

|  | Nine Months Ended December 31, $2014$ $2013$ <br> (dollars in thousands) |  |
| :---: | :---: | :---: |
| Allowance for loan losses at beginning of period | \$ 1,786 | \$ 2,071 |
| Charge-offs: |  |  |
| Real estate loans: |  |  |
| One-to four-family | 105 | 192 |
| Commercial |  |  |
| Commercial construction |  |  |
| Commercial |  | 884 |
| Home equity | 101 | 11 |
| Consumer |  |  |
| Total charge-offs | 206 | 1,087 |
| Recoveries | 39 | 66 |
| Net charge-offs | 167 | 1,021 |
| Provision for loan losses | 345 | 1,498 |
| Allowance for loan losses at end of period | \$ 1,964 | \$ 2,548 |
| Allowance for loan losses to non-performing loans | 72.47\% | 51.86\% |
| Allowance for loan losses to total loans outstanding at the end of the period | 1.24\% | 1.68\% |

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Net charge-offs to average loans outstanding during the period (not annualized) $\mathbf{0 . 1 1 \%} \quad 0.65 \%$

Noninterest Revenue. Noninterest revenue increased $\$ 70,000$, or $8.7 \%$, to $\$ 868,000$ for the nine months ended December 31, 2014, compared to $\$ 798,000$ for the nine months ended December 31, 2013. The following table outlines the changes in noninterest revenue for the nine month periods.

Table of Contents

|  | Nine months ended December 31, |  | \$ Change | \% Change |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |
| Service charges | \$ 330,797 | \$ 304,253 | \$ 26,544 | 8.7 |
| Gain on sale of investment securities | 230,645 | 92,136 | 138,509 | 150.3 |
| Gain on sale of loans held for sale | 27,716 | 24,639 | 3,077 | 12.5 |
| Gain (loss) on sale of property and equipment | $(1,832)$ | 82,518 | $(84,350)$ | (102.2) |
| Earnings on bank-owned life insurance | 271,315 | 290,231 | $(18,916)$ | (6.5) |
| Other fees and commissions | 9,299 | 4,364 | 4,935 | 113.1 |
| Total noninterest revenue | \$ 867,940 | \$ 798,141 | \$ 69,799 | 8.7 |

Noninterest revenue primarily increased as a result of increases in service charges and gain (loss) on sale of investment securities. The increase in service charges primarily pertain to fees associated with deposit products. We have continued to focus on growing our core deposits, particularly checking accounts, which generate more service fee income, as well as cross sell deposit products and services through our cash management team. In addition, we increased our fee structure on transactional accounts in October 2013 to be more aligned with our market. The increase in gain (loss) on sale of investments is a result of a lower interest rate environment compared to the same time last year and the opportunity it provided for us to sell several securities at a gain that contained some extension risk and provide additional funding needs for a declining deposit base. The gain on sale of loans held for sale is attributable to the revenues earned on loans sold in the secondary market and the premiums associated with such sales.

Offsetting the increases in noninterest revenue were decreases in gain on sale of property and equipment and earnings on bank-owned life insurance (BOLI). The decrease in gain on sale of property and equipment pertains to the closure and sale of our Belmar branch location in December 2013. Earnings on BOLI decreased as a result of lower earning rates received on this investment during the nine months ended December 31, 2014 compared to the same period last year.

Noninterest Expense. Noninterest expense decreased $\$ 161,000$, or $2.4 \%$, to $\$ 6.7$ million for the nine months ended December 31, 2014 compared to $\$ 6.8$ million for the nine months ended December 31, 2013. The following table outlines the changes in noninterest expense for the nine month periods.

|  | Nine months ended December 31, |  | \$ Change | \% Change |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |
| Salaries and benefits | \$ 3,916,619 | \$ 3,355,853 | \$ 560,766 | 16.7 |
| Occupancy | 595,261 | 696,632 | $(101,371)$ | (14.6) |
| Advertising | 102,050 | 178,003 | $(75,953)$ | (42.7) |
| Furniture and equipment | 175,646 | 220,379 | $(44,733)$ | (20.3) |
| Data processing | 413,354 | 447,516 | $(34,162)$ | (7.6) |
| Legal services | 153,551 | 307,435 | $(153,884)$ | (50.1) |
| Other professional services | 254,560 | 362,254 | $(107,694)$ | (29.7) |
| Deposit insurance premiums | 175,600 | 188,525 | $(12,925)$ | (6.9) |
| Foreclosed real estate expense and losses | $(4,964)$ | 206,177 | $(211,141)$ | (102.4) |
| Other operating | 879,897 | 859,459 | 20,438 | 2.4 |

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Total noninterest expense $\quad \$ 6,661,574 \quad \$ 6,822,233 \quad \$(160,659)$

The $\$ 161,000$ decrease in noninterest expense during the nine months ended December 31, 2014, as compared to the same period of 2013, was attributable to all expense categories except salaries and benefits and other operating expenses. Salaries and benefits increased $\$ 561,000$ for the three months ended December 31, 2014 compared to the same period of the prior year due to the hiring of new commercial lending personnel and normal increases to salaries. At the beginning of fiscal 2015, we hired new personnel with the experience and background to assist in restructuring our commercial loan

## Table of Contents

platform and enhance our analysis and monitoring processes. We were able to bring the commercial loan underwriting process in-house versus utilizing an outside third party in the past. This has contributed to the improvement in our asset quality, as well the reduction in charged-off loans. In addition, equity awards granted under the 2013 Equity Incentive Plan were awarded in February 2014 to officers and directors. The cost of these awards for the nine months ending December 31, 2014 was $\$ 312,000$. This cost did not exist in the comparable period a year ago. Other operating expenses include daily operating expenses, including telephone, stationary and printing, dues and subscriptions, fees associated with correspondent banks, director compensation, and other smaller operating expenses. During the nine months ending December 31, 2014 these expenses increased $\$ 20,000$ to $\$ 880,000$, or $2.4 \%$ compared to the same period a year ago due to the natural increase in costs associated with doing business on a year-to-year basis.

The largest decreases in noninterest expenses included decreases in foreclosed real estate expense and losses, legal services, other professional services, advertising, occupancy expense, and furniture and equipment expense. The decrease in foreclosed real estate expense and losses pertains to a $\$ 154,000$ loss recognized in the prior year on the sale of an REO property in October 2013. In addition, roughly $\$ 52,000$ in expenses were incurred during the prior year period to maintain the property up until the sale of the property. The combined reduction of $\$ 262,000$ in legal services and other professional services during the nine months ending December 31, 2014 compared to the same period a year ago is attributable to the reduction in problem assets and the cost associated with collecting on those credits. Lastly, the decrease in advertising, occupancy, and furniture and equipment expenses during the nine months ending December 31, 2014 compared to the same period a year ago is a result of management diligently looking for ways to cut or reduce costs and improve efficiency going forward. We were more focused in our marketing plan, along with monitoring more closely the costs associated with daily operations and their overall impact.

Income tax Expense. We recorded a $\$ 232,000$ income tax benefit for the nine months ended December 31, 2014 after a net loss before income taxes of $\$ 405,000$, compared to a tax benefit of $\$ 588,000$ for the nine months ended December 31, 2013 after a net loss before income taxes of $\$ 1.2$ million. The effective income tax rate was a negative $57.3 \%$ for the nine months ended December 31, 2014 and $48.3 \%$ for the nine months ended December 31, 2013. The reason the effective tax rate in both periods was negative is a result of the net loss before income taxes, as well as the impact from tax-exempt revenue.

## Liquidity and Capital Resources

Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds available to meet short-term liquidity needs consist of deposit inflows, loan repayments, and maturities and sales of investment securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions, and competition. We regularly adjust our investments in liquid assets available to meet short-term liquidity needs based upon our assessment of (i) expected loan demand, (ii) expected deposit flows, (iii) yields available on interest-earning deposits and securities, and (iv) the objectives of our asset/liability management policy. We do not have long-term debt or other financial obligations that would create long-term liquidity concerns.

Our most liquid assets are cash and cash equivalents and interest-bearing deposits. The level of these assets depends on our operating, financing, lending, and investing activities during any given period. At December 31, 2014, cash and cash equivalents totaled $\$ 10.3$ million and securities classified as available-for-sale amounted to $\$ 99.0$ million. At December 31, 2014, the Bank had the ability to borrow a total of approximately $\$ 56.1$ million or $20 \%$ of total assets from the Federal Home Loan Bank of Atlanta provided adequate collateral is put in place. The Bank also has two lines of credit totaling $\$ 6.0$ million with our correspondent bank. At December 31, 2014, we had $\$ 3.0$ million in short-term Federal Home Loan Bank advances outstanding and no borrowings on the lines of credit with our correspondent bank.

Certificates of deposit due within one year of December 31, 2014 totaled $\$ 93.6$ million, or $60.4 \%$ of certificates of deposit. We believe the large percentage of certificates of deposit that mature within one year reflects customers hesitancy to invest their funds for longer periods due to the current low interest rate environment and local competitive pressures. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on

## Table of Contents

such deposits or other borrowings than we currently pay on certificates of deposit due on or before December 31, 2015. We believe, however, based on past experience that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers requests for funding and take the form of loan commitments, unused lines of credit and letters of credit. At December 31, 2014, we had $\$ 29.8$ million in commitments to extend credit outstanding.

We are subject to various regulatory capital requirements administered by the Office of the Comptroller of the Currency, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At December 31, 2014, the Bank exceeded all of its regulatory capital requirements and was considered well capitalized under regulatory guidelines (see Note 9 under the Notes to Consolidated Financial Statements for actual capital ratios).

In July 2013, the Federal Deposit Insurance Corporation and the other federal bank regulatory agencies issued a final rule that will revise their leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. Among other things, the rule establishes a new common equity Tier 1 minimum capital requirement ( $4.5 \%$ of risk-weighted assets), increases the minimum Tier 1 capital to risk-based assets requirement (from $4 \%$ to $6 \%$ of risk-weighted assets) and assigns a higher risk weight ( $150 \%$ ) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property. The final rule also requires unrealized gains and losses on certain available-for-sale securities holdings to be included for purposes of calculating regulatory capital unless a one-time opt-out is exercised. The rule limits a banking organization s capital distributions and certain discretionary bonus payments if the banking organization does not hold a capital conservation buffer consisting of $2.5 \%$ of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements. In addition, under the revised prompt corrective action requirements, as of January 1, 2015, insured depository institutions are required to meet the following in order to qualify as well capitalized: (1) a common equity Tier 1 risk-based capital ratio of $6.5 \%$; (2) a Tier 1 risk-based capital ratio of $8 \%$ (increased from 6\%); (3) a total risk-based capital ratio of $10 \%$ (unchanged from current rules) and (4) a Tier 1 leverage ratio of 5\% (unchanged from the current rules). The final rule becomes effective for the Company and the Bank on January 1, 2015. The capital conservation buffer requirement will be phased in beginning January 1, 2016 and ending January 1, 2019, when the full capital conservation buffer requirement will be effective.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

For a discussion of our market risk, please refer to the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended March 31, 2014 filed on June 27, 2014. The Company s market risk has not changed materially from that disclosed in the annual report.

## Item 4. Controls and Procedures

As of the end of the period covered by this report, management of the Company carried out an evaluation, under the supervision and with the participation of the Company s principal executive officer and principal financial officer, of the effectiveness of the Company s disclosure controls and procedures as that term is defined in Rule 13a-15(e). Based on this evaluation, the Company s principal executive officer and principal financial officer concluded that the Company s disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms and is accumulated and communicated to the Company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

## Table of Contents

It should be noted that the design of the Company s disclosure controls and procedures is based in part upon certain reasonable assumptions about the likelihood of future events, and there can be no reasonable assurance that any design of disclosure controls and procedures will succeed in achieving its stated goals under all potential future conditions, regardless of how remote, but the Company s principal executive and financial officers have concluded that the Company s disclosure controls and procedures are, in fact, effective at a reasonable assurance level.

During the period covered by this report, there have been no changes in the Company s internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Securities and Exchange Commission Rule 13a-15 that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

Table of Contents

## Part II Other Information

## Item 1. Legal Proceedings

The Bank and Company are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Bank s or the Company s financial condition or results of operations.

## Item 1A. Risk Factors

For information regarding the Company s risk factors, see Risk Factors in the Company s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on June 27, 2014. As of September 30, 2014, the risk factors of the Company have not changed materially from those disclosed in the annual report.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

None.

## Item 5. Other Information

None.

## Item 6. Exhibits

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*

101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Statements of Financial Condition as of December 31, 2014 (unaudited) and March 31, 2014; (ii) the Consolidated Statements of Operations for the three and nine months ended December 31, 2014 and 2013 (unaudited); (iii) the Consolidated Statements of Comprehensive Income for the three and nine months ended December 31,

2014 and 2013 (unaudited); (iv) the Consolidated Statements of Equity for the nine months ended December 31, 2014 and 2013 (unaudited); (v) the Consolidated Statement of Cash Flows for the nine months ended December 31, 2014 and 2013 (unaudited); and (vi) Notes to Consolidated Financial Statements (unaudited).

* This information is furnished and not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and shall not be deemed incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934 unless specifically incorporated therein.

Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 13, 2015

Date: February 13, 2015

## HAMILTON BANCORP, INC.

/s/ Robert A. DeAlmeida
Robert A. DeAlmeida
President and Chief Executive Officer
/s/ John P. Marzullo
John P. Marzullo
Senior Vice President, Chief Financial Officer and
Treasurer

