PTGi HOLDING, INC. Form 10-Q November 08, 2013 Table of Contents

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

### **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2013

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

Commission File No. 001-35210

PTGi HOLDING, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

46-3968397 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

460 Herndon Parkway, Suite 150,

Herndon, VA (Address of principal executive offices)

20170 (Zip Code)

(703) 456-4100

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "

Accelerated filer

X

Non-accelerated filer "

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the

Act). Yes "No x

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes x No "

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, \$0.001 par

Outstanding as of October 31, 2013 14.218.823

# PTGi HOLDING, INC.

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## PTGi HOLDING, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

(UNAUDITED)

Three Months Ended Months Ended Months Ended September 30, September 30, September 30, 2013 2012 2013 2012 \$ \$ \$ \$ **NET REVENUE OPERATING EXPENSES** Cost of revenue (exclusive of depreciation included below) 4,057 Selling, general and administrative 2,249 16,414 19,080 Depreciation and amortization 3 (Gain) loss on sale or disposal of assets 43 Total operating expenses 2,250 4,058 16,416 19,126 **INCOME (LOSS) FROM OPERATIONS** (2,250)(4.058)(16,416)(19,126)GAIN (LOSS) FROM CONTINGENT VALUE 14,904 RIGHTS VALUATION 235 (4,916)INTEREST INCOME AND OTHER INCOME (EXPENSE), net 3 2 2 100 FOREIGN CURRENCY TRANSACTION GAIN (LOSS) 328 2,742 709 3,153 INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES (1,919)(1,079)(801)(20,789)INCOME TAX BENEFIT (EXPENSE) 3,308 (137)3,090 (624)INCOME (LOSS) FROM CONTINUING **OPERATIONS** 1,389 (1,216)2,289 (21,413)INCOME (LOSS) FROM DISCONTINUED OPERATIONS, net of tax (23,744)(24,128)(25,543)(40,307)GAIN (LOSS) FROM SALE OF DISCONTINUED OPERATIONS, net of tax 150,695 98,666 15,650 36,946 **NET INCOME (LOSS)** (6,705)(25,344)127,441 Less: Net (income) loss attributable to the noncontrolling interest 307 18 NET INCOME (LOSS) ATTRIBUTABLE TO \$ (6,705)\$ (25,037)127,441 \$ 36,964 PRIMUS TELECOMMUNICATIONS GROUP,

## **INCORPORATED**

BASIC INCOME (LOSS) PER COMMON SHARE:								
Income (loss) from continuing operations								
attributable to Primus Telecommunications								
Group, Incorporated		0.10		(0.07)		0.17		(1.54)
Income (loss) from discontinued operations		(1.69)		(1.74)		(1.83)		(2.92)
Gain (loss) from sale of discontinued operations		1.11				10.77		7.14
Net income (loss) attributable to Primus								
Telecommunications Group, Incorporated		(0.48)		(1.81)		9.11		2.68
DILUTED INCOME (LOSS) PER COMMON								
SHARE:								
Income (loss) from continuing operations attributable to Primus Telecommunications								
Group, Incorporated		0.09		(0.07)		0.16		(1.54)
Income (loss) from discontinued operations		(1.55)		(0.07) $(1.74)$		(1.69)		(2.92)
Gain (loss) from sale of discontinued operations		1.02		(1./4)		9.96		7.14
Sum (1888) from suic of discontinued operations		1.02				7.70		7.11
Net income (loss) attributable to Primus								
Telecommunications Group, Incorporated		(0.44)		(1.81)		8.43		2.68
WEIGHTED AVERAGE COMMON SHARES								
OUTSTANDING								
Basic		14,077		13,890		13,987		13,825
511		4.5.00		12 000		4 7 4 9 4		40.00
Diluted		15,297		13,890		15,124		13,825
DIVIDENDS DECLARED PER BASIC								
WEIGHTED AVERAGE COMMON SHARES								
OUTSTANDING	\$	8.56	\$		\$	8.62	\$	1.02
AMOUNTS ATTRIBUTABLE TO COMMON	Ψ	0.50	Ψ		Ψ	0.02	Ψ	1.02
SHAREHOLDERS OF PRIMUS								
TELECOMMUNICATIONS GROUP,								
INCORPORATED								
Income (loss) from continuing operations, net of								
tax	\$	1,389	\$	(909)	\$	2,289	\$	(21,395)
Income (loss) from discontinued operations, net								
of tax		(23,744)		(24,128)		(25,543)		(40,307)
Gain (loss) from sale of discontinued operations,								
net of tax		15,650				150,695		98,666
	Φ.	(6.505)	Φ.	(05.005)	Φ.	107 441	Φ.	26.064
Net income (loss)	\$	(6,705)	\$	(25,037)	\$	127,441	\$	36,964

See notes to condensed consolidated financial statements.

## PTGi HOLDING, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

(UNAUDITED)

Three Months Hilled Months Ended Months Ended Months Ended September 30, September 30, September 30,

	БСР	tember 50, be	ptember 30, Be	premiser 50, sep	tember 50,
		2013	2012	2013	2012
NET INCOME (LOSS)	\$	(6,705) \$	(25,344) \$	127,441 \$	36,946
OTHER COMPREHENSIVE INCOME (LOSS)					
Foreign currency translation adjustment		(1,819)	1,114	(7,379)	(8,201)
COMPREHENSIVE INCOME (LOSS)		(8,524)	(24,230)	120,062	28,745
Less: Comprehensive (income) loss attributable to the	ie				
noncontrolling interest			(465)		(711)
COMPREHENSIVE INCOME (LOSS)					
ATTRIBUTABLE TO PRIMUS					
TELECOMMUNICATIONS GROUP,					
INCORPORATED	\$	(8,524) \$	(24,695) \$	120,062 \$	28,034

See notes to condensed consolidated financial statements.

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## PTGi HOLDING, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

# (in thousands, except share amounts)

# (UNAUDITED)

	Sep	tember 30, 2013	Dec	ember 31, 2012
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$	15,538	\$	23,197
Accounts receivable (net of allowance for doubtful accounts receivable of				
\$0 and \$1,771 at September 30, 2013 and December 31, 2012,				
respectively)		51		17,871
Prepaid expenses and other current assets		33,743		5,792
Assets held for sale		53,478		40,066
Total current assets		102 910		86,926
RESTRICTED CASH		102,810		848
PROPERTY AND EQUIPMENT Net		683		65,315
GOODWILL		083		60,744
OTHER INTANGIBLE ASSETS Net				63,024
OTHER INTANOIDEE ASSETS INCO		6,257		24,333
OTHER ASSETS		0,237		24,333
TOTAL ASSETS	\$	109,750	\$	301,190
LIADH IMEGAND CEOCUHOLDEDG FOLLEN				
LIABILITIES AND STOCKHOLDERS EQUITY CURRENT LIABILITIES:				
Accounts payable	\$		\$	12,218
Accounts payable Accrued interconnection costs	Ф		Ф	2,992
Deferred revenue				8,821
Accrued expenses and other current liabilities		3,806		20,565
Accrued income taxes		3,977		7,741
Accrued interest		3,911		1,716
Current portion of long-term obligations				66
Liabilities held for sale		31,729		24,304
Entire field for said		31,727		24,504
Total current liabilities		39,512		78,423
LONG-TERM OBLIGATIONS				127,046
DEFERRED TAX LIABILITY				11,367
CONTINGENT VALUE RIGHTS				14,904
OTHER LIABILITIES		184		947
Total liabilities		39,696		232,687

# COMMITMENTS AND CONTINGENCIES (See Note 5)

STOCKHOLDERS EQUITY:		
Preferred stock, \$0.001 par value 20,000,000 shares authorized; none issued		
and outstanding		
Common stock, \$0.001 par value 80,000,000 shares authorized; 14,250,449		
and 13,965,155 shares issued and 14,218,823 and 13,933,529 shares		
outstanding at September 30, 2013 and December 31, 2012, respectively	14	14
Additional paid-in capital	100,584	98,534
Retained earnings (accumulated deficit)	(16,318)	(23,198)
Treasury stock, at cost 31,626 shares at September 30, 2013 and		
December 31, 2012, respectively	(378)	(378)
Accumulated other comprehensive loss	(13,848)	(6,469)
Total stockholders equity	70,054	68,503
		•
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 109,750	\$ 301,190
	•	-

See notes to condensed consolidated financial statements.

## PTGi HOLDING, INC.

# CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(in thousands)

(UNAUDITED)

			Commo			I	lditional Paid-In		•	I (Ac	cumulated	Con	cumulated Other prehensive Income
Dalamas as of		Total	Shares	An	ount	(	Capital	3	tock		Deficit)		(Loss)
Balance as of December 31, 2012	\$	68,503	13,934	\$	14	\$	98,534	\$	(378)	\$	(23,198)	\$	(6,469)
Share-based compensation expense		1,742					1,742						
Proceeds from sale of common stock, net		1,145	321				1,145						
Taxes paid in lieu of shares issued for													
share-based compensation		(837)	(36)				(837)						
Dividends declared	(	(120,561)									(120,561)		
Net income (loss)		127,441									127,441		
Foreign currency translation adjustment		(7,379)											(7,379)
Balance as of		(1,317)											(1,317)
September 30, 2013	\$	70,054	14,219	\$	14	\$	100,584	\$	(378)	\$	(16,318)	\$	(13,848)

See notes to condensed consolidated financial statements.

# PTGi HOLDING, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (in thousands)

# (UNAUDITED)

	Nine Months End September 30, 2013	ed Nine Months Ended September 30, 2012
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income (loss)	\$ 127,44	1 \$ 36,946
Adjustments to reconcile net income (loss) to net cash		
provided by (used in) operating activities:		
Provision for doubtful accounts receivable	1,563	3,389
Share-based compensation expense	1,742	5,018
Depreciation and amortization	11,96	1 35,160
(Gain) loss on sale or disposal of assets	(150,704	4) (97,564)
Impairment of goodwill and long-lived assets	478	3 10,298
(Accretion) amortization of debt premium/discount, net	80	5 170
Change in fair value of Contingent Value Rights	(14,90	· ·
Deferred income taxes	(150	5) 4,045
(Gain) loss on early extinguishment or restructuring of debt	21,178	3 21,083
Unrealized foreign currency transaction (gain) loss on		
intercompany and foreign debt	(700	0) (6,208)
Changes in assets and liabilities, net of acquisitions:		
(Increase) decrease in accounts receivable	(5,20)	1) 15,181
(Increase) decrease in prepaid expenses and other current		
assets	(2,08'	7) 5,011
(Increase) decrease in other assets	2,890	5,169
Increase (decrease) in accounts payable	(2,15)	7) (8,069)
Increase (decrease) in accrued interconnection costs	6,732	$2 \qquad (3,578)$
Increase (decrease) in accrued expenses, deferred revenue,		
other current liabilities and other liabilities, net	(7,620	
Increase (decrease) in accrued income taxes	(3,500	6) (978)
Increase (decrease) in accrued interest	(1,71:	5) (146)
Net cash provided by (used in) operating activities	(14,67)	3) 23,854
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(12,034	4) (25,135)
Sale of property and equipment and other assets	9	9 17
Cash from disposition of business, net of cash disposed	270,659	9 177,721
Cash acquired from business acquisitions, net of cash paid	(39°	7) (1,707)
(Increase) decrease in restricted cash	425	5  (85)

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Net cash provided by investing activities	258,662	150,811
CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal payments on long-term obligations	(128,008)	(120,725)
Payment of fees on restructuring of debt	(1,256)	(12,856)
Proceeds from sale of common stock, net	1,145	93
Payment of dividends	(119,788)	(13,804)
Payment of dividend equivalents	(1,235)	
Taxes paid in lieu of shares issued for share-based		
compensation	(837)	(1,584)
Net cash used in financing activities	(249,979)	(148,876)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH		
AND CASH EQUIVALENTS	(1,669)	(817)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(7,659)	24,972
CASH AND CASH EQUIVALENTS, BEGINNING OF		
PERIOD	23,197	41,052
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 15,538	\$ 66,024
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest	\$ 10,367	\$ 18,070
Cash paid for taxes	\$ 608	\$ 2,311
Non-cash investing and financing activities:		
Capital lease additions	\$ 148	\$

See notes to condensed consolidated financial statements.

### PTGi HOLDING, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

### 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of PTGi Holding, Inc. ( PTGi and, together with its subsidiaries, the Company, we and our ) have been prepared in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP ) for interim financial reporting and Securities and Exchange Commission ( SEC ) regulations. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such principles and regulations. In the opinion of management, the financial statements reflect all adjustments (all of which are of a normal and recurring nature), which are necessary to present fairly the financial position, results of operations, cash flows and comprehensive income (loss) for the interim periods. The results for the Company s three and nine months ended September 30, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013.

On October 15, 2013, our Board of Directors approved changing our name from Primus Telecommunications Group, Incorporated to PTGi Holding, Inc. The name change will be effected pursuant to Section 253 of the General Corporation Law of the State of Delaware by the merger of our wholly owned subsidiary, PTGI Name Change, Inc., into us. On October 28, 2013, our Amended and Restated Certificate of Incorporation was amended to change our name to PTGi Holding, Inc. upon the filing of a Certificate of Ownership with the Secretary of State of the State of Delaware. The PTGI New York Stock Exchange ticker symbol remains the same (see Note 13 Subsequent Events ).

The results for all periods presented in this Quarterly Report on Form 10-Q reflect the activities of certain operations as discontinued operations (see Note 10 Discontinued Operations ).

The financial statements should be read in conjunction with the Company s audited consolidated financial statements included in the Company s most recently filed Annual Report on Form 10-K.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Discontinued Operations In the second quarter of 2012, the Company sold its Australian segment and committed to dispose of and actively solicited a sale or other disposition of its International Carrier Services (ICS) business unit. In the second quarter of 2013, the Company sold its BLACKIRON Data segment and reiterated its commitment to dispose of its ICS business unit. In addition, in the second quarter of 2013, the Company entered into a definitive purchase agreement to sell its North America Telecom segment and sought shareholder approval of such transaction. On July 31, 2013, the Company completed the initial closing of the sale of its North America Telecom segment (see Note 10 Discontinued Operations). In conjunction with the initial closing of the sale of the North America Telecom segment, the Company redeemed its outstanding debt on August 30, 2013. Because the debt was required to be repaid as a result of the sale of North America Telecom, the interest expense and loss on early extinguishment or restructuring of debt of PTGi International Holding, Inc. has been allocated to discontinued operations.

The Company has applied retrospective adjustments for the three and nine months ended September 30, 2012 to reflect the effects of the discontinued operations that occurred during 2013. Accordingly, revenue, costs and expenses of the discontinued operations have been excluded from the respective captions in the condensed consolidated

statements of operations. Additionally, the assets and liabilities of ICS and the remaining portion of North America Telecom, Primus Telecommunications, Inc. (PTI) have been classified as held for sale assets and liabilities as of September 30, 2013 and the assets and liabilities of ICS have been classified as held for sale assets and liabilities as of December 31, 2012. The held for sale assets and liabilities were removed from the specific line items on the condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012. See Note 10 Discontinued Operations, for further information regarding these transactions.

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

Principles of Consolidation The condensed consolidated financial statements include the Company s accounts, its wholly owned subsidiaries and all other subsidiaries over which the Company exerts control. Prior to July 31, 2012, the Company owned 45.6% of Globility Communications Corporation (Globility) through direct and indirect ownership structures. As a result of changes to the Telecommunications Act in Canada, the Company is no longer restricted by Canadian foreign ownership laws. Given these changes, PTGi International, Inc. (PTII) purchased the remaining 54.4% of Globility on July 31, 2012. The stock of Globility was included in the sale of the North America Telecom segment. Prior to the purchase of the remaining 54.4%, the results of Globility and its subsidiary are consolidated with the Company s results based on guidance from the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) No. 810, Consolidation (ASC 810). All intercompany profits, transactions and balances have been eliminated in consolidation.

Property and Equipment Property and equipment are recorded at cost less accumulated depreciation, which is provided on the straight-line method over the estimated useful lives of the assets. Cost includes major expenditures for improvements and replacements which extend useful lives or increase capacity of the assets as well as expenditures necessary to place assets into readiness for use. Expenditures for maintenance and repairs are expensed as incurred. The estimated useful lives of property and equipment are as follows: network equipment 5 to 8 years, fiber optic and submarine cable 8 to 25 years, furniture and equipment 5 years, and leasehold improvements and leased equipment shorter of lease or useful life. Costs for internal use software that are incurred in the preliminary project stage and in the post-implementation stage are expensed as incurred. Costs incurred during the application development stage are capitalized and amortized over the estimated useful life of the software. Property and equipment that have been included as part of the assets held for sale are no longer depreciated from the time that they are classified as such.

Goodwill and Other Intangible Assets Under ASC No. 350, Intangibles Goodwill and Other ( ASC 350 ), goodwill and indefinite lived intangible assets are not amortized but are reviewed annually for impairment, or more frequently, if impairment indicators arise. Intangible assets that have finite lives are amortized over their estimated useful lives and are subject to the provisions of ASC No. 360, Property, Plant and Equipment ( ASC 360 ).

Goodwill impairment is tested at least annually (October 1st) or when factors indicate potential impairment using a two-step process that begins with an estimation of the fair value of each reporting unit. Step 1 is a screen for potential impairment pursuant to which the estimated fair value of each reporting unit is compared to its carrying value. The Company estimates the fair values of each reporting unit by a combination of (i) estimation of the discounted cash flows of each of the reporting units based on projected earnings in the future (the income approach) and (ii) a comparative analysis of revenue and EBITDA multiples of public companies in similar markets (the market approach). If there is a deficiency (the estimated fair value of a reporting unit is less than its carrying value), a Step 2 test is required.

Step 2 measures the amount of impairment loss, if any, by comparing the implied fair value of the reporting unit s goodwill with its carrying amount. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination is determined; i.e., through an allocation of the fair value of a

reporting unit to all of the assets and liabilities of that unit as if the reporting unit had been acquired in a business combination. If the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss shall be recognized in an amount equal to that excess.

The Company also may utilize the provisions of Accounting Standards Update (ASU) No. 2011-08, Testing Goodwill for Impairment (ASU 2011-08), which allows the Company to use qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount.

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

The Company s reporting units in 2011 were Australia, Canada and US/ICS. In May 2012, the Australian reporting unit was sold, and the reporting units were Canada and US/ICS. Subsequent to classifying ICS as a discontinued operation in the second quarter of 2012, the remaining reporting units are Canada and US. Subsequent to the sale of North America Telecom, the remaining reporting unit is the US, representing the goodwill of PTI.

Estimating the fair value of a reporting unit requires various assumptions including projections of future cash flows, perpetual growth rates and discount rates. The assumptions about future cash flows and growth rates are based on the Company s assessment of a number of factors, including the reporting unit s recent performance against budget, performance in the market that the reporting unit serves, and industry and general economic data from third party sources. Discount rate assumptions are based on an assessment of the risk inherent in those future cash flows. Changes to the underlying businesses could affect the future cash flows, which in turn could affect the fair value of the reporting unit.

Intangible assets not subject to amortization consist of certain trade names. Such indefinite lived intangible assets are tested for impairment annually, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test shall consist of a comparison of the fair value of an intangible asset with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, an impairment loss shall be recognized in an amount equal to the excess.

Intangible assets subject to amortization consist of certain trade names and customer relationships. These finite lived intangible assets are amortized based on their estimated useful lives. Such assets are subject to the impairment provisions of ASC 360, wherein impairment is recognized and measured only if there are events and circumstances that indicate that the carrying amount may not be recoverable. The carrying amount is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset group. An impairment loss is recorded if after determining that it is not recoverable, the carrying amount exceeds the fair value of the asset.

In addition to the foregoing, the Company reviews its goodwill and intangible assets for possible impairment whenever events or circumstances indicate that the carrying amounts of assets may not be recoverable. The factors that the Company considers important, and which could trigger an impairment review, include, but are not limited to: a more than likely than not expectation of selling or disposing all, or a portion, of a reporting unit; a significant decline in the market value of our common stock or debt securities for a sustained period; a material adverse change in economic, financial market, industry or sector trends; a material failure to achieve operating results relative to historical levels or projected future levels; and significant changes in operations or business strategy.

The current carrying values by reporting unit of the goodwill and other indefinite-lived intangible assets are disclosed in Note 3 Goodwill and Other Intangible Assets.

*Valuation of Long-lived Assets (Held for Sale)* In conjunction with the Company s commitment to dispose of its ICS business, and the entry into definitive agreements with respect to the sale of North America Telecom, which was substantially completed on July 31, 2013, at September 30, 2013, the Company classified the net assets of ICS and the

remaining portion of North America Telecom, PTI, as held for sale and is required to measure them at the lower of carrying value or fair value less costs to sell.

The Company makes significant assumptions and estimates in the process of determining fair value regarding matters that are inherently uncertain, such as estimating future cash flows, discount rates and growth

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

rates. The resulting cash flows are projected over an extended period of time, which subjects those assumptions and estimates to an even larger degree of uncertainty. While the Company believes that its estimates are reasonable, different assumptions could materially affect the valuation of the net assets.

The current year analysis of carrying value and fair value less costs to sell is disclosed in Note 10 Discontinued Operations.

Derivative Instruments Pursuant to the terms of the Company s 2009 bankruptcy reorganization (the Reorganization Plan ), the Company issued to holders of the Company s pre-Reorganization Plan common stock contingent value rights (CVRs) to receive shares of Company common stock (subject to adjustment, the CVR Shares) in an original aggregate amount of up to 2,665,000 shares. In connection with the issuance of the CVRs, the Company entered into a Contingent Value Rights Distribution Agreement (the CVR Agreement), in favor of holders of CVRs thereunder, dated as of July 1, 2009. As a result of the special cash Dividends discussed in Note 7 Stockholders Equity, antidilution provisions in the CVR Agreement were triggered and the maximum aggregate number of CVR Shares issuable with respect to the CVRs was adjusted upward from 2,665,000 shares to 3,657,157 shares while the strike price with respect to the CVRs was adjusted downward from \$35.95 to \$26.20.

Due to the nature of the CVRs, the Company accounted for the instrument in accordance with ASC No. 815,

Derivatives and Hedging (ASC 815), as well as related interpretations of this standard. The Company determined the CVRs to be derivative instruments to be accounted for as liabilities and marked to fair value at each balance sheet date. Upon issuance, the Company estimated the fair value of its CVRs using a pricing model and consequently recorded a liability of \$2.6 million in the balance sheet caption other liabilities as part of fresh-start accounting.

Post-issuance change in value is reflected in the consolidated statements of operations as gain (loss) from contingent value rights valuation. The Company s estimates of fair value of its CVRs are correlated to and reflective of PTGi s common stock price trends; in general, as the value of PTGi s common stock increases, the estimated fair value of the CVRs also increases and, as a result, the Company recognizes a change in value of its CVRs as loss from contingent value rights valuation. Conversely and also in general, as the value of PTGi s common stock decreases, the estimated fair value of the CVRs also decreases and as a result the Company recognizes a change in value of the CVRs as gain from contingent value rights valuation. See Note 9 Fair Value of Financial Instruments and Derivatives.

The initial closing of the sale of North America Telecom (see Note 10 Discontinued Operations ) constituted a change of control under the CVR Agreement. Pursuant to the terms of the CVR Agreement, the Company performed a valuation of the Company s equity value as of July 1, 2013, the first valuation date required by the CVR Agreement, and as of July 30, 2013, the business day immediately preceding the initial closing date of the sale, as a result of which no CVR Shares were distributed to holders of the CVRs. The CVR Agreement terminated in accordance with its terms upon the closing of the North America Telecom sale.

*Use of Estimates* The preparation of condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the condensed

consolidated financial statements and the reported amounts of net revenue and expenses during the reporting period. Actual results may differ from these estimates. Significant estimates include allowance for doubtful accounts receivable, accrued interconnection cost disputes, the fair value of derivatives, market assumptions used in estimating the fair values of certain assets and liabilities, the calculation used in determining the fair value of PTGi s stock options required by ASC No. 718, Compensation Stock Compensation (ASC 718), income taxes and various tax contingencies.

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

Estimates of fair value represent the Company s best estimates developed with the assistance of independent appraisals or various valuation techniques and, where the foregoing have not yet been completed or are not available, industry data and trends and by reference to relevant market rates and transactions. The estimates and assumptions are inherently subject to significant uncertainties and contingencies beyond the control of the Company. Accordingly, the Company cannot provide assurance that the estimates, assumptions, and values reflected in the valuations will be realized, and actual results could vary materially.

*Reclassification* Certain previous year amounts have been reclassified to conform with current year presentations, as related to the reporting of the Company s discontinued operations.

### Newly Adopted Accounting Principles

In February 2013, an update was issued to the Comprehensive Income Topic No. 220, ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income, which requires entities to disclose additional information about items reclassified out of accumulated other comprehensive income (AOCI). ASU 2013-02 does not change the current U.S. GAAP requirements, for either public or nonpublic entities, for interim financial statement reporting of comprehensive income. That is, a total for comprehensive income must be reported in condensed interim financial statements in either (1) a single continuous statement or (2) two separate but consecutive statements. Entities should disclose the changes in AOCI balances by component. Both before-tax and net-of-tax presentations of the information are acceptable as long as an entity presents the income tax benefit or expense attributed to each component of other comprehensive income and reclassification adjustments in either the financial statements or the notes to the financial statements. Entities should also disclose significant items reclassified out of AOCI by component either on the face of the income statement or as a separate footnote to the financial statements. On January 1, 2013, the Company adopted this update, which did not have a material impact on the condensed consolidated financial statements.

In January 2013, an update was issued to the Balance Sheet Topic ASC No. 210 to clarify the scope of the offsetting disclosure requirements of ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. Under ASU 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities, the disclosure requirements would apply to derivative instruments accounted for in accordance with ASC 815, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending arrangements that are either offset on the balance sheet or subject to an enforceable master netting arrangement or similar agreement. On January 1, 2013, the Company adopted this update, which did not have a material impact on the condensed consolidated financial statements. Retrospective application is required for all comparative periods presented.

In July 2012, an update was issued to the Intangibles Goodwill and Other Topic ASC No. 350, ASU 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment, which provides guidance to all entities, both public and nonpublic, that have indefinite-lived intangible assets, other than goodwill, reported in their financial statements. Under the amendments in this update, an entity has the option first to assess qualitative factors to determine whether the

existence of events and circumstances indicates that it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, an entity concludes that it is not more likely than not that the indefinite-lived intangible asset is impaired, then the entity is not required to take further action. However, if an entity concludes otherwise, then it is required to determine the fair value of the indefinite-lived intangible asset and perform the quantitative impairment test by comparing the fair value with the carrying amount. An entity has the option to bypass the qualitative assessment for any indefinite-lived intangible asset in any period and proceed directly to performing the quantitative impairment

### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

test. An entity will be able to resume performing the qualitative assessment in any subsequent period. On January 1, 2013, the Company adopted this update, which did not have a material impact on the condensed consolidated financial statements.

In December 2011, an update was issued to the Balance Sheet Topic ASC No. 210, ASU 2011-11, Disclosures about Offsetting Assets and Liabilities, which contains new disclosure requirements regarding the nature of an entity s right of setoff and related arrangements associated with its financial instruments and derivative instruments. The new disclosures are designed to make financial statements that are prepared under U.S. GAAP more comparable to those prepared under International Financial Reporting Standards (IFRSs). Generally, it is more difficult to qualify for offsetting under IFRSs than it is under U.S. GAAP because under U.S. GAAP certain derivative and repurchase agreement arrangements are granted exceptions from the general offsetting model. As a result, entities with significant financial instrument and derivative portfolios that report under IFRSs typically present positions on their balance sheets that are significantly larger than those of entities with similarly sized portfolios whose financial statements are prepared in accordance with U.S. GAAP. To facilitate comparison between financial statements prepared under U.S. GAAP and IFRSs, the new disclosures will give financial statement users information about both gross and net exposures. On January 1, 2013, the Company adopted this update, which did not have a material impact on the condensed consolidated financial statements.

### New Accounting Pronouncements

In July 2013, an update was issued to the Income Taxes Topic No. 740, ASU 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists, which indicates that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax asset. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. Early adoption is permitted and this accounting update should be applied prospectively from the beginning of the fiscal year of adoption. The Company s effective date for adoption is January 1, 2014. The Company does not foresee this accounting update having a material effect on its condensed consolidated financial statements in future periods, although that could change.

In March 2013, an update was issued to the Foreign Currency Matters Topic No. 830, ASU 2013-05, Parent s Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity, which indicates that the entire amount of a cumulative translation adjustment related to an entity s investment in a foreign entity should be released when there

has been a (1) sale of a subsidiary or group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in the foreign entity; (2) loss of a controlling financial interest in an investment in a foreign entity; or (3) step acquisition for a foreign entity. Early adoption is permitted and this accounting update should be applied prospectively from the beginning of the fiscal year of adoption. The Company s effective date for adoption is January 1, 2014. The Company does not foresee this accounting update having a material effect on its condensed consolidated financial statements in future periods, although that could change.

### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

### 3. GOODWILL AND OTHER INTANGIBLE ASSETS

The Company s intangible assets not subject to amortization consisted of the following (in thousands):

	September 30, 2013 (1)	December 31, 2012 (2)		
Goodwill	\$	\$	60,744	
Trade names	\$	\$	27,000	

- (1) The table above does not reflect the portion of goodwill of \$7.1 million, as such non-amortizable intangible asset has been included in long-lived assets within assets held for sale as of September 30, 2013. This amount is attributable to the remaining portion of North America Telecom, PTI, (\$3.7 million) and ICS (\$3.4 million).
- (2) The table above does not reflect the portion of goodwill of \$3.4 million, as such non-amortizable intangible asset has been included in long-lived assets within assets held for sale as of December 31, 2012. This amount is attributable to ICS.

### Goodwill

The sale of BLACKIRON Data and the announcement of the sale of North America Telecom during the second quarter of 2013 were considered triggering events under ASC 350 and the Company tested the goodwill of the Canada and US reporting units for impairment. The proceeds from each of the transactions were used as a measurement of fair value. Based on the carrying values of the Canada and US reporting units, the Company determined that goodwill was not impaired as of June 30, 2013.

The changes in the carrying amount of goodwill by reporting unit for the nine months ended September 30, 2013 are as follows (in thousands):

	Uni	ted States	Canada	Total
Balance as of December 31, 2012	\$	26,582	\$ 34,162	\$ 60,744
Effect of change in foreign currency exchange				
rates			(776)	(776)
Disposition of business		(22,568)	(33,386)	(55,954)
Allocation to disposal group		(4,014)		(4,014)
Balance as of September 30, 2013	\$		\$	\$

As discussed in Note 10 Discontinued Operations, the Company sold its BLACKIRON Data segment during the second quarter of 2013. BLACKIRON Data was part of the Canada reporting unit, and therefore an allocation of the goodwill of the Canada reporting unit was made to the disposed entity. Prior to its disposal, the Company allocated, based on relative fair value to the Canada reporting unit in total, \$20.2 million of goodwill to BLACKIRON Data.

On July 31, 2013, the Company completed the initial closing of the sale of the North America Telecom segment. A portion of North America Telecom included in the initial closing represented the remaining portion of goodwill, or \$13.2 million, of the Canada reporting unit. In addition, regarding the US reporting unit, prior to its disposal, the Company allocated, based on relative fair value to the US reporting unit in total, \$22.6 million of goodwill to the disposed entities of North America Telecom. The remaining goodwill of the US reporting unit of \$4.0 million is applicable to PTI.

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

### Trade Names

In conjunction with the initial closing of the sale of the North America Telecom segment, the Company also assigned the trademarks used by the North America Telecom segment to affiliates of York Capital Management. The value of the assigned trademarks was \$27.0 million, less a deferred tax liability of \$10.5 million.

### Amortizable Intangible Assets

Intangible assets subject to amortization consisted of the following (in thousands):

	S	Γ	2			
	•	ngAccumulated ntAmortization		Gross Carrying Amount	cumulated ortization	Net Book Value
Trade names	\$	\$	\$	\$ 3,500	\$ (1,140)	\$ 2,360
Customer relationships				94,142	(60,478)	33,664
Total	\$	\$	\$	\$97,642	\$ (61,618)	\$ 36,024

(1) The table above does not reflect the portion of the net book value of PTI customer relationships of \$0.4 million, as such amortizable intangible asset has been included in long-lived assets within assets held for sale as of September 30, 2013. The net book value of the amortizable intangible assets attributable to BLACKIRON Data and the entities that were a part of the initial closing of the sale of North America Telecom were purchased by the buyers.

### 4. LONG-TERM OBLIGATIONS

Long-term obligations consisted of the following (in thousands):

	<b>September 30, 2013</b>	mber 31, 012
Obligations under capital leases and other	\$	\$ 101
13% Senior Secured Notes due 2016		2,403
10% Senior Secured Notes due 2017		12,692
		112,587

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10% Senior Secured Exchange Notes due 2017

Subtotal	\$ \$	127,783
Original issue discount on Senior Secured		
Notes		(671)
Subtotal	\$ \$	127,112
Less: Current portion of long-term		
obligations		(66)
Total long-term obligations	\$ \$	127,046

### 13% Senior Secured Notes due 2016

In conjunction with the initial closing of the sale of the North America Telecom segment on July 31, 2013, PTGi International Holding, Inc. ( PTHI ) and Primus Telecommunications Canada Inc. ( PTCI ) issued a notice of redemption for all outstanding 13% Senior Secured Notes due 2016 (the 13% Notes ) with a redemption date of August 30, 2013 and irrevocably deposited \$2.7 million in cash with the trustee for the 13% Notes, representing the principal amount of the 13% Notes to be redeemed, the applicable redemption premium

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

with respect to such 13% Notes and accrued but unpaid interest on such 13% Notes to the redemption date. PTHI and PTCI thereby satisfied and discharged the indenture governing the 13% Notes (the 13% Notes Indenture), as a result of which all of the obligations of PTHI and PTCI, as the issuers of the 13% Notes, and the guarantors of the 13% Notes (including PTGi) under the 13% Notes Indenture ceased to be of further effect (subject to certain exceptions). Liens on collateral securing the 13% Notes had previously been released in connection with the amendment of the 13% Notes Indenture that became effective on July 7, 2011. On August 30, 2013, PTHI and PTCI consummated the redemption of approximately \$2.4 million in aggregate principal amount of its 13% Notes for a purchase price equal to 106.50% of the principal amount thereof, plus accrued but unpaid interest to the date of redemption.

In connection with the August 2013 13% Notes redemption, the Company incurred \$0.2 million of premiums and other costs and wrote off \$3.7 million of deferred financing costs and \$0.02 million of original issue discount, all of which were included in gain (loss) on early extinguishment or restructuring of debt on the condensed consolidated statements of operations in the third quarter of 2013. Because the debt was required to be repaid as a result of the sale of North America Telecom, the loss on early extinguishment or restructuring of debt of the Company has been allocated to discontinued operations.

### 10% Senior Secured Notes due 2017 and 10% Senior Secured Exchange Notes due 2017

Exchange Offers and Consent Solicitation; Issuance of the 10% Notes

On July 7, 2011, in connection with the consummation of the private (i) exchange offers (the Exchange Offers ) for any and all outstanding Units representing the 13% Notes issued by PTHI and PTCI and the 14½% Senior Subordinated Secured Notes due 2013 (the 1½% Notes ) issued by PTGi IHC, Inc., (ii) consent solicitation (the Consent Solicitation ) to amend the indenture governing the 13% Notes and release the collateral securing the 13% Notes, and (iii) related transactions, PTHI issued \$240.2 million in aggregate principal amount of the 10% Senior Secured Notes due 2017 (the 10% Notes ) under that certain indenture, dated as of July 7, 2011 (as amended or supplemented from time to time, the 10% Notes Indenture ), by and among PTHI, each of the Guarantors party thereto and U.S. Bank National Association, as Trustee and Collateral Trustee. An aggregate of \$228.6 million in principal amount of 10% Notes was issued pursuant to the Exchange Offers, and PTHI issued an additional \$11.6 million in aggregate principal amount of 10% Notes for cash, the proceeds of which were used to redeem all 14½% Notes that were not exchanged pursuant to the Exchange Offers and thereby discharge all of our obligations with respect to the 14¼% Notes. In connection with the Exchange Offers, the Company also incurred \$6.9 million of third party costs which are included in gain (loss) on early extinguishment or restructuring of debt on the condensed consolidated statements of operations in the third quarter of 2011.

The 10% Notes bear interest at a rate of 10.00% per annum, payable semi-annually in arrears in cash on April 15 and October 15 of each year. The 10% Notes were scheduled to mature on April 15, 2017.

The 10% Notes and related guarantees are secured by a pledge of and first lien security interest in (subject to certain exceptions) substantially all of the assets of PTHI and the guarantors of the 10% Notes, including PTGi (the

Guarantors ), including a first-priority pledge of all of the capital stock held by PTHI, the Guarantors and each subsidiary of PTGi that is a foreign subsidiary holding company (which pledge, in the case of the capital stock of each non-U.S. subsidiary and each subsidiary of PTGi that is a foreign subsidiary holding company, is limited to 65% of the capital stock of such subsidiary).

### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

The 10% Notes rank senior in right of payment to existing and future subordinated indebtedness of PTHI and the Guarantors. The 10% Notes rank equal in right of payment with all existing and future senior indebtedness of PTHI and the Guarantors. The 10% Notes rank junior to any priority lien obligations entered into by PTHI or the Guarantors in accordance with the 10% Notes Indenture.

On or after March 15, 2013, PTHI may redeem some or all of the 10% Notes at a premium that will decrease over time as set forth in the 10% Notes Indenture, plus accrued and unpaid interest.

Upon the occurrence of certain Changes of Control (as defined in the 10% Notes Indenture) with respect to the Company, PTHI must give holders of the 10% Notes an opportunity to sell their 10% Notes to PTHI at a purchase price of 100% of the principal amount of such 10% Notes, plus accrued and unpaid interest, if any, to the date of purchase. If PTGi or any of its restricted subsidiaries consummates certain Asset Sales (as defined in the 10% Notes Indenture) and does not choose to use all of the net proceeds of such Asset Sale for specified purposes, PTHI may be required to use the remaining net proceeds from such Asset Sale (which are defined as Excess Proceeds under the 10% Notes Indenture) to offer to repurchase the 10% Notes using such Excess Proceeds at a purchase price of 100% of their principal amount, plus accrued and unpaid interest.

The 10% Notes Indenture contains covenants that, subject to certain exceptions, limit the ability of each of PTGi and its restricted subsidiaries to, among other things: (i) incur additional indebtedness; (ii) pay dividends on, repurchase or make distributions in respect of PTGi s capital stock or make other restricted payments; (iii) make certain investments; (iv) sell, transfer or otherwise convey certain assets; (v) create certain liens; (vi) designate future subsidiaries as unrestricted subsidiaries; (vii) consolidate, merge, sell or otherwise dispose of all or substantially all of its assets; and (viii) enter into certain transactions with affiliates. The 10% Notes Indenture contains other customary terms, including, but not limited to, events of default, which, if any of them occurs, would permit or require the principal, premium, if any, and interest, if any, on all of the then outstanding 10% Notes to be due and payable immediately.

### Repurchases of 10% Notes

On September 17, 2012, PTHI consummated the repurchase of \$119.0 million in aggregate principal amount of its 10% Notes for a purchase price equal to 109% of the principal amount thereof, plus accrued but unpaid interest to the date of repurchase, in each case pursuant to agreements with certain selling holders of 10% Notes. In connection with this repurchase, the sellers of the 10% Notes, representing a majority in principal amount of the outstanding 10% Notes, consented to amendments of the 10% Notes Indenture to remove substantially all of the restrictive and reporting covenants under the 10% Notes Indenture, as well as certain events of default and related provisions. PTHI, the Guarantors and U.S. Bank National Association, as Trustee, entered into a Supplemental Indenture, dated as of September 17, 2012 (the First Supplemental Indenture ), to memorialize such 10% Notes Indenture amendments.

In connection with the September 2012 10% Notes repurchase, the Company incurred \$10.9 million of premiums and other costs and wrote off \$9.5 million of deferred financing costs and \$0.7 million of original issue discount, all of which were included in gain (loss) on early extinguishment or restructuring of debt on the condensed consolidated

statements of operations in the third quarter of 2012.

Prior to the September 2012 10% Notes repurchase, the Company repurchased \$5.0 million in aggregate principal amount of the 10% Notes at 99% of face value in December 2011.

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

2012 Note Exchanges for Newly Issued 10% Exchange Notes

On November 14, 2012, PTHI consummated the exchange (the Note Exchange ) of \$79.7 million in aggregate principal amount of its 10% Notes for \$86.9 million in aggregate principal amount of its 10% Senior Secured Exchange Notes due 2017 (the 10% Exchange Notes ), which were newly issued pursuant to the Second Supplemental Indenture (as defined below) to the 10% Notes Indenture. PTHI also paid accrued but unpaid interest on the exchanged 10% Notes for the period from October 15, 2012 to, but not including, November 14, 2012. The 10% Exchange Notes accrue interest from November 14, 2012 and are guaranteed by the same entities, including PTGi, that guarantee the 10% Notes. The terms of the 10% Exchange Notes are substantially similar to those governing the 10% Notes, which are described in greater detail above under Exchange Offers and Consent Solicitation; Issuance of the 10% Notes, except that the applicable redemption price of the 10% Exchange Notes at any time such notes are redeemed is 100.00% of the principal amount of such 10% Exchange Notes redeemed, plus accrued and unpaid interest.

In connection with the Note Exchange, the participating noteholders consented to amendments to the 10% Notes Indenture contained in, and PTGi and the other Guarantors agreed to enter into, that certain Second Supplemental Indenture and First Amendment to Collateral Agreement, dated as of November 14, 2012 (the Second Supplemental Indenture ), by and among PTHI, the Guarantors and U.S. Bank National Association, as Trustee and Collateral Trustee. Among other things, the Second Supplemental Indenture (i) reinstated substantially all of the events of default, restrictive and reporting covenants and related provisions and definitions of the 10% Notes Indenture that were eliminated by the First Supplemental Indenture, with certain amendments thereto to establish a new \$50,000,000 restricted payment basket and to permit the incurrence of certain additional parity lien debt, (ii) established the 10% Exchange Notes issuable under the 10% Notes Indenture, (iii) authorized the Note Exchange and (iv) made certain other changes in the 10% Notes Indenture that are of a technical or conforming nature, including the amendment and restatement of certain provisions, the addition of certain definitions and the amendment of certain cross-references.

On December 19, 2012, PTHI consummated a second note exchange of \$23.8 million in aggregate principal amount of its 10% Notes for \$25.7 million in aggregate principal amount of its 10% Exchange Notes. PTHI also paid accrued but unpaid interest on the exchanged 10% Notes for the period from October 15, 2012 to, but not including, November 14, 2012.

The Company evaluated the application of ASC No. 470-50, Debt Modifications and Extinguishments (ASC 470-50), and concluded that the November and December 2012 note exchanges described above constituted a debt modification with respect to the 10% Notes. Under ASC 470-50, the premium of \$9.1 million paid to the exchanging holders of 10% Notes, was capitalized and will be amortized over the life of the 10% Exchange Notes.

Redemption of 10% Notes and 10% Exchange Notes

In conjunction with the initial closing of the sale of the North America Telecom segment on July 31, 2013, PTHI issued a notice of redemption for all outstanding 10% Notes and 10% Exchange Notes with a redemption date of

August 30, 2013 and irrevocably deposited \$130.8 million in cash with the trustee for the 10% Notes and 10% Exchange Notes, representing the principal amount of the 10% Notes and 10% Exchange Notes to be redeemed, the applicable redemption premium with respect to the 10% Notes to be redeemed and accrued but unpaid interest on such 10% Notes and 10% Exchange Notes to the redemption date. PTHI thereby satisfied and discharged the 10% Notes Indenture, as a result of which all of the obligations of PTHI, as the issuer of the 10% Notes and 10% Exchange Notes, and the guarantors of the 10% Notes and 10% Exchange Notes (including

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### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

PTGi) under the 10% Notes Indenture ceased to be of further effect (subject to certain exceptions) and the liens on collateral of PTHI and the guarantors of the 10% Notes and 10% Exchange Notes securing such notes were released. On August 30, 2013, PTHI consummated the redemption of approximately \$125.3 million of its 10% Notes and 10% Exchange Notes. The \$125.3 million consisted of approximately \$12.7 million in aggregate principal amount of its 10% Notes for a purchase price equal to 106.50% of the principal amount thereof and \$112.6 million in aggregate principal amount of its 10% Exchange Notes for a purchase price equal to 100.00% of the principal amount thereof, plus accrued but unpaid interest to the date of redemption.

In connection with the August 2013 10% Notes and 10% Exchange Notes redemption, the Company incurred \$0.8 million of premiums and other costs and wrote off \$0.8 million and \$14.8 million of deferred financing costs, respectively, and \$0.1 million and \$0.5 million of original issue discount, respectively, all of which were included in gain (loss) on early extinguishment or restructuring of debt on the condensed consolidated statements of operations in the third quarter of 2013. Because the debt was required to be repaid as a result of the sale of North America Telecom, the loss on early extinguishment or restructuring of debt of the Company has been allocated to discontinued operations. No redemption premium was paid for the 10% Exchange Notes.

### 5. COMMITMENTS AND CONTINGENCIES

Future minimum lease payments under purchase obligations and non-cancellable operating leases, including continuing obligations of discontinued operations, as of September 30, 2013 are as follows (in thousands):

Year Ending December 31,	Purchase Obligations	Operating Leases
2013 (as of September 30, 2013)	\$ 41	\$ 1,112
2014	162	3,638
2015	40	2,840
2016		2,081
2017		1,609
Thereafter		3,278
Total long-term obligations	\$ 243	\$ 14,558

The Company has contractual obligations to utilize an external vendor for certain customer support functions and to utilize network facilities from certain carriers with terms greater than one year. Generally, the Company does not purchase or commit to purchase quantities in excess of normal usage or amounts that cannot be used within the contract term or at rates below or above market value. The Company made payments under purchase commitments of \$2.5 million and \$7.2 million for the nine months ended September 30, 2013 and 2012, respectively.

### Litigation

The Company is subject to claims and legal proceedings that arise in the ordinary course of business. Each of these matters is inherently uncertain, and there can be no guarantee that the outcome of any such matter will be decided favorably to the Company or that the resolution of any such matter will not have a material adverse effect upon the Company s business, condensed consolidated financial position, results of operations or cash flow. The Company does not believe that any of these pending claims and legal proceedings will have a material adverse effect on its business, condensed consolidated financial position, results of operations or cash flow.

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

#### 6. SHARE-BASED COMPENSATION

The Compensation Committee (the Committee ) of the Board of Directors of PTGi administers PTGi s Management Compensation Plan, as amended (the Management Compensation Plan ). The Committee has broad authority to administer, construe and interpret the Management Compensation Plan; however, except in connection with certain Corporate Transactions (as defined in the Management Compensation Plan), it may not take any action with respect to an award that would be treated, for accounting purposes, as a repricing of an award unless the action is approved by the shareholders of PTGi.

The Management Compensation Plan provides for the grant of incentive stock options, nonqualified stock options, restricted stock, restricted stock units, and other stock-based or cash-based performance awards (collectively, awards). PTGi typically issues new shares of common stock upon the exercise of stock options, as opposed to using treasury shares.

The Company follows guidance which addresses the accounting for share-based payment transactions whereby an entity receives employee services in exchange for either equity instruments of the enterprise or liabilities that are based on the fair value of the enterprise s equity instruments or that may be settled by the issuance of such equity instruments. The guidance generally requires that such transactions be accounted for using a fair-value based method and share-based compensation expense be recorded, based on the grant date fair value, estimated in accordance with the guidance, for all new and unvested stock awards that are ultimately expected to vest as the requisite service is rendered.

There were 690,948 options granted during the nine months ended September 30, 2013, while 216,993 options were granted during the nine months ended September 30, 2012.

Total share-based compensation expense recognized by the Company in the three months ended September 30, 2013 and 2012 was \$0.2 million and \$0.9 million, respectively, compared to \$1.7 million and \$5.0 million, respectively, for the nine months ended September 30, 2013 and 2012. Most of PTGi s stock awards vest ratably during the vesting period. The Company recognizes compensation expense for equity awards, reduced by estimated forfeitures, using the straight-line basis.

Restricted Stock Units (RSUs)

A summary of PTGi s RSU activity during the nine months ended September 30, 2013 is as follows:

Shares Weighted
Average
Grant Date

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		Fair	· Value
Unvested December 31, 2012	286,208	\$	12.91
Granted	20,000	\$	11.89
Vested	(239,740)	\$	12.44
Forfeitures	(82)	\$	15.60
Unvested September 30, 2013	66,386	\$	14.30

As of September 30, 2013, PTGi had 66 thousand unvested RSUs outstanding with respect to \$0.6 million of compensation expense that is expected to be recognized over the weighted average remaining vesting period of 1.1 years. The number of unvested RSUs expected to vest is 66 thousand.

# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

On July 31, 2013 and August 30, 2013, the Board of Directors of the Company accelerated the vesting of 17,368 and 22,334 RSUs, respectively, awarded to certain employees as part of severance agreements.

Stock Options and Stock Appreciation Rights

A summary of PTGi s stock option and stock appreciation rights activity during the nine months ended September 30, 2013 is as follows:

				eighted verage
		Shares	Exer	cise Price
Outstanding 1	December 31, 2012	212,244	\$	9.24
Granted		690,948	\$	3.64
Exercised		(70,657)	\$	6.15
Forfeitures		(205,636)	\$	10.01
Outstanding S	September 30, 2013	626,899	\$	3.16
Eligible for ex	tercise	483,175	\$	2.98

As discussed in Note 7 Stockholders Equity, as a result of the Dividends, the Company reduced the exercise price and increased the number of shares of common stock issuable upon exercise of such options. The Company has evaluated the accounting impact of modification accounting under ASC 718 and concluded that the modification of the terms of such instruments did not result in a significant change in fair value before and after the modification date. There were 650,948 options granted (with a weighted average exercise price of \$3.13) and 203,654 options forfeited (with a weighted average exercise price of \$10.02) included in the chart above related to these adjustments.

The following table summarizes the intrinsic values and remaining contractual terms of PTGi s stock options and stock appreciation rights:

		Weighted
		Average
	Intrinsic	Remaining
	Value	Life in Years
Options outstanding September 30, 2013	\$315,083	8.2
Options exercisable September 30, 2013	\$	7.8

During the nine months ended September 30, 2013, 71 thousand options were exercised with an intrinsic value of \$0.2 million. As of September 30, 2013, PTGi had approximately 144 thousand unvested stock options and stock appreciation rights outstanding of which \$0.2 million of compensation expense is expected to be recognized over the weighted average remaining period of 1.2 years. The number of unvested stock options and stock appreciation rights expected to vest is approximately 144 thousand shares, with a weighted average remaining life of 9.3 years, a weighted average exercise price of \$3.79, and an intrinsic value of approximately \$0.3 million.

# 7. STOCKHOLDERS EQUITY

As of September 30, 2013 and December 31, 2012, there were 14,218,823 and 13,933,529 shares of common stock outstanding, respectively.

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

#### Class A and B Warrants

In July 2009, PTGi issued (A) Class A warrants (the Class A Warrants ) to purchase shares of PTGi s common stock, which are divided into three separate series (Class A-1, Class A-2 and Class A-3 Warrants), each of which series consists of 1,000,000 warrants to purchase an original aggregate amount of up to 1,000,000 shares of PTGi common stock; and (B) Class B warrants (the Class B Warrants and, together with the Class A Warrants, the Warrants ) to purchase an original aggregate amount of up to 1,500,000 shares of PTGi common stock. In connection with the issuance of the Warrants, PTGi entered into a Warrant Agreement for each of the Class A Warrants and the Class B Warrants, in each case with Broadridge Financial Solutions, Inc. (successor-in-interest to StockTrans, Inc.), as warrant agent. The original exercise price with respect to (i) the Class A-1 Warrants was \$12.22 per share; (ii) the Class A-2 Warrants was \$16.53 per share; (iii) the Class A-3 Warrants was \$20.50 per share; and (iv) the Class B Warrants was \$26.01 per share. The Warrants have a five-year term and will expire on July 1, 2014. A holder may exercise Warrants by paying the applicable exercise price in cash. In addition, a holder may exercise Warrants on a cashless basis in connection with a change of control (as defined in each of the Class A and Class B Warrant Agreement), in connection with a transaction pursuant to an effective registration statement covering the sale of PTGi common stock underlying such Warrants, or if the exercise occurs on a date when the daily volume-weighted average price of the PTGi common stock for the immediately preceding 10 trading days exceeds 150% of the exercise price applicable to such Warrants. The Warrants are freely transferrable by the holder thereof.

Antidilution adjustment provisions in each of the Class A Warrant Agreement and Class B Warrant Agreement provide that the number of shares of PTGi common stock issuable upon exercise of the Warrants and the exercise prices of the Warrants will be adjusted in connection with any dividend or distribution of PTGi common stock, assets or cash (other than any regular cash dividend not to exceed in any fiscal year 45% of the consolidated net income of the Company), or any subdivision or combination of the PTGi common stock. In addition, the number of shares of PTGi common stock issuable upon exercise of the Warrants and the exercise prices of the Warrants are also subject to adjustment in connection with any issuance, grant or sale to any person of (A) rights, warrants, options, exchangeable securities or convertible securities entitling such person to subscribe for, purchase or otherwise acquire shares of PTGi common stock at a price per share less than the fair market value of the PTGi common stock on the trading day immediately prior to such issuance, sale or grant, subject to certain exceptions, or (B) shares of PTGi common stock at a price per share less than the fair market value of the PTGi common stock on the trading day immediately prior to such issuance, sale or grant. Additionally, if any transaction or event occurs in which all or substantially all of the outstanding PTGi common stock is converted into, exchanged for, or the holders thereof are otherwise entitled to receive on account thereof stock, other securities, cash or assets (each, a Fundamental Change Transaction ) the holder of each Warrant outstanding immediately prior to the occurrence of such Fundamental Change Transaction shall have the right to receive upon exercise of the applicable Warrant the kind and amount of stock, other securities, cash and/or assets that such holder would have received if such Warrant had been exercised.

The Dividends that occurred in 2012 and 2013 (discussed below under Special Dividends) triggered the antidilution adjustment provisions in the Warrant Agreements, such that (A) the exercise price with respect to (i) the Class A-1 Warrants was adjusted downward to \$2.79, (ii) the Class A-2 Warrants was adjusted downward to \$3.77, (iii) the

Class A-3 Warrants was adjusted downward to \$4.67, and (iv) the Class B Warrants was adjusted downward to \$5.93; and (B) after taking into account exercised Warrants, the number of shares of PTGi common stock issuable upon exercise of (i) the Class A-1 Warrants was adjusted upward to 4,216,253, (ii) the Class A-2 Warrants was adjusted upward to 4,386,218, (iii) the Class A-3 Warrants was adjusted upward to 4,386,218, and (iv) the Class B Warrants was adjusted upward to 6,579,322. Due to the nature of the mandatory antidilution provisions applicable to the Warrants, the Company has evaluated the accounting impact of the

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#### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

modification accounting under ASC 718, and concluded that the modification of the terms of such instruments did not result in a significant change of fair value before and after the modification date. There were 58,058 Class A-1 Warrants and 1 Class A-2 Warrant exercised during the nine months ended September 30, 2013.

# Contingent Value Rights

In July 2009, the Company issued contingent value rights ( CVRs ), which allowed holders to receive shares of PTGi common stock (subject to adjustment, the CVR Shares ), in an original aggregate amount of up to 2,665,000 shares. Subject to the terms of the CVR Agreement governing the CVRs, holders of CVRs would receive their pro rata share of the CVR Shares if certain conditions were satisfied. A distribution of CVR Shares would be required to be made by the Company if, as of any valuation date, the Company s equity value (assuming cash exercise in full on such date of in-the-money warrants and options of the Company) divided by the sum of the number of shares of PTGi common stock then issued and outstanding plus the number of shares of PTGi common stock underlying warrants, options and similar securities of the Company (other than CVRs) that are then in-the-money exceeded the CVR strike price (subject to adjustment, the CVR Strike Price ) in an original amount of \$35.95.

The Dividends that occurred in 2012 (discussed below under Special Dividends) triggered the antidilution adjustment provisions in the CVR Agreement, such that (A) the CVR Strike Price was adjusted downward to \$26.20 and (B) the maximum number of CVR Shares issuable with respect to the CVRs was adjusted upward to 3,657,157. Due to the nature of the mandatory antidilution provisions applicable to the CVRs, the Company has evaluated the accounting impact of the modification accounting under ASC 718 and concluded that the modification of the terms of such instruments did not result in a significant change of fair value before and after the modification date.

The initial closing of the sale of North America Telecom constituted a change of control under the CVR Agreement. Pursuant to the terms of the CVR Agreement, the Company performed a valuation of the Company s equity value as of July 1, 2013, the first valuation date required by the CVR Agreement, and as of July 30, 2013, the business day immediately preceding the initial closing date of the sale, as a result of which no CVR Shares were distributed to holders of the CVRs. The CVR Agreement terminated in accordance with its terms upon the closing of the North America Telecom sale.

#### Special Dividends

During 2012 and 2013, PTGi s Board of Directors declared four special cash dividends (the Dividends) with respect to PTGi s issued and outstanding common stock, as presented in the following table (Total Dividend amounts presented in thousands):

Special Cash Dividend Per Share \$1.00 \$2.50 \$0.50 \$8.50

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Declaration Date	June 20, 2012	November 14, 2012	December 11, 2012	August 7, 2013
Holders of Record Date	July 2, 2012	November 27, 2012	· · · · · · · · · · · · · · · · · · ·	August 20, 2013
Payment Date	July 16, 2012	December 11, 2012	· · · · · · · · · · · · · · · · · · ·	August 27, 2013
Total Dividend	13.804	34,551	6,910	119.788

In addition, with respect to unvested RSUs and restricted stock, the Company recorded, at the time of each Dividend, a dividend equivalent equal to the amount of each Dividend per RSU or share of restricted stock, as applicable, to holders of RSUs and restricted stock amounting to \$2.1 million. The payment of the dividend

# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

equivalent will occur upon vesting of the RSU or share of restricted stock. With respect to certain outstanding stock options, in connection with each Dividend, the Company reduced the exercise price and increased the number of shares of common stock issuable upon exercise of such options, in each case in order to prevent dilution of the rights of holders of awards as a result of the Dividends. Due to the nature of the discretionary antidilution provisions applicable to the RSUs, the Company has evaluated the accounting impact of the modification accounting under ASC 718 and concluded that the modification of the terms of such instruments did not result in a significant change in fair value before and after the modification date.

# 8. INCOME TAXES

The Company conducts business globally, and as a result, PTGi or one or more of its subsidiaries files income tax returns in the United States federal jurisdiction and various state and foreign jurisdictions. In the normal course of business the Company is subject to examination by taxing authorities throughout the world.

The following table summarizes the open tax years for each major jurisdiction:

Jurisdiction	Open Tax Years
United States Federal	2002 2012
Canada	2004 2012
United Kingdom	2004 2012
Netherlands	2007 2012

The Company is currently under examination in Canada and certain other foreign tax jurisdictions, which, individually and in the aggregate, are not material.

The Company adopted the provisions of ASC No. 740, Income Taxes (ASC 740), on January 1, 2007. It is expected that the amount of unrecognized tax benefits, reflected in the Company s financial statements, will change in the next twelve months; however, the Company does not expect the change to have a significant impact on the results of operations or the financial position of the Company. During the three and nine months ended September 30, 2013, penalties and interest were immaterial.

As of February 28, 2011, and the completion of the merger of PTG Investments, a wholly owned subsidiary of the Company with and into Arbinet Corporation, the Company believes that an ownership change for tax purposes took place with respect to both PTGi and Arbinet. This conclusion is based on Schedule 13D and Schedule 13G filings concerning Company securities, as filed with the SEC. As a result of the ownership change, an annual limitation of \$7.0 million is required under section 382 of the Company s then-existing NOLs. This limitation is in addition to the NOL utilization limitation of approximately \$1.6 million due to the July 1, 2009, ownership change. The annual limitation under section 382 of Arbinet then-existing NOLs is approximately \$2.2 million.

# 9. FAIR VALUE OF FINANCIAL INSTRUMENTS AND DERIVATIVES

The carrying amounts reported in the condensed consolidated balance sheets for cash and cash equivalents, restricted cash, accounts receivable and accounts payable approximate fair value due to relatively short periods to maturity. The estimated aggregate fair value of the Company s debt, based on quoted market prices, was \$0 and \$125.4 million at September 30, 2013 and December 31, 2012, respectively. The aggregate carrying value of the Company s debt was \$0 and \$127.0 million at September 30, 2013 and December 31, 2012, respectively.

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

See the table below for a summary of the Company s financial instruments accounted for at fair value on a recurring basis:

		Fair Value as of September 30, 20 using:				
		Quoted prices in Active Markets for Identical Assets (Level		Significant Unobservable Inputs		
Liabilities:	September 30, 2013	1)	2)	(Level 3)		
Contingent Value Rights (CVRs)	\$					
Total	\$					

	December	I	Fair Value Quoted prices in Active Markets for dentical Assets (Level 1)	Significant Other	Significant Unobservable Inputs (Level 3)
Liabilities:					
Contingent Value Rights (CVRs)	\$	14,904		14,904	
Total	\$	14,904		14,904	

The CVRs are marked to fair value at each balance sheet date. The change in value is reflected in our condensed consolidated statements of operations. As a result of the pending sale of North America Telecom during the second

quarter of 2013, and the anticipated valuation and expiration of the CVRs in connection therewith, the fair value of the CVRs was marked at zero as of June 30, 2013. Estimates of fair value represent the Company s best estimates based on a pricing model using the following assumptions as of December 31, 2012: (1) expected life of 6.5 years; (2) risk-free rate range of 0.11% to 2.43%; (3) expected volatility of 40.96%; (4) dividend yield of 0%; (5) exercise price of \$26.20; (6) stock price of \$10.87. During the three months ended September 30, 2013 and 2012, \$0 and (\$0.2) million, respectively, of (income) expense was recognized as a result of marking the CVRs to their fair value, and during the nine months ended September 30, 2013 and 2012, (\$14.9) million and \$4.9 million, respectively, of (income) expense was recognized as a result of marking the CVRs to their fair value.

See the table below for a summary of the Company s financial instruments accounted for at fair value on a nonrecurring basis:

		Io	Quoted price in Active Markets for lentical Asse (Level	Significant Other Observable ts Inputs (Level	Significant Unobservable Inputs
	Septem	oer 30, 2013	1)	2)	(Level 3)
Assets:					
Goodwill	\$				
Trade names					
Net assets held for sale		21,749			21,749
Total	\$	21,749			21,749

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#### PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

			Quoted prices in Active Markets for Identical Assets (Level	Significant Other Observable Inputs (Level	Significant Unobservable Inputs
	Deceml	oer 31, 2012	1)	2)	(Level 3)
Assets:					
Goodwill	\$	60,744			60,744
Trade names		27,000			27,000
Net assets held for sale		15,762			15,762
Total	\$	103,506			103,506

See Note 2 Summary of Significant Accounting Policies Goodwill and Other Intangible Assets and Summary of Significant Accounting Policies Valuation of Long-lived Assets (Held for Sale) for a discussion of the inputs and valuation techniques.

# 10. DISCONTINUED OPERATIONS

Discontinued Operations nine months ended September 30, 2013

On April 17, 2013, the Company completed the sale of its BLACKIRON Data segment to Rogers Communications Inc., a Canadian telecommunications company, and its affiliates (together Rogers ) for CAD\$200.0 million (or approximately USD\$195.6 million giving effect to the currency exchange rate on the day of sale). The Company recorded a \$135.0 million gain from the sale of this segment during the second quarter of 2013. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. In connection with the closing of the transaction, CAD\$20.0 million (or approximately USD\$19.5 million giving effect to the currency exchange rate on the day of sale) was retained from the purchase price and placed into escrow until July 17, 2014 for purposes of satisfying potential indemnification claims pursuant to the purchase agreement. The escrow has been recorded as part of prepaid expenses and other current assets at September 30, 2013 in the condensed consolidated balance sheet.

On July 31, 2013, the Company completed the sale of Primus Telecommunications, Inc. (PTI), Lingo, Inc. (Lingo), iPrimus, USA, Inc. (iPrimus), 3620212 Canada Inc. (PTGi Canada), PTCI, Telesonic Communications Inc. (Telesonic), and Globility Communications Corporation (Globility, and together with PTI, Lingo, iPrimus, PTGi Canada, PTCI and Telesonic, the NAT Companies) to affiliates of York Capital Management, an investment firm

(together York ) for \$129 million. The Company recorded a \$15.6 million gain from the sale of this segment during the third quarter of 2013. The purchase price is subject to potential downward or upward post-closing adjustments based on net working capital and cash at closing. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. Certain indemnification obligations are subject to a cap of \$12.9 million. In addition, the purchase agreement provides that the Company must, for 14 months after the closing of the transaction, maintain a minimum balance of cash and cash equivalents necessary to satisfy potential indemnification obligations under the purchase agreement. The Company received \$126.0 million, net of \$15.25 million held in escrow as part of the initial closing, with an additional \$3.0 million held in escrow to be paid upon closing of the sale of PTI. Subject to regulatory approvals, the sale of PTI is expected to close subsequent to the fourth quarter of 2013. The escrow has been recorded as part of prepaid expenses and other current assets as of September 30, 2013 in the condensed consolidated balance sheet.

Pursuant to the terms of the purchase agreement, \$6.45 million of the purchase price will be placed in escrow to be released 14 months after the closing date, subject to any deductions required to satisfy

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

indemnification obligations of PTGi under the purchase agreement. In addition, \$4.0 million of the purchase price will be placed in escrow to cover any payments required in connection with the post-closing working capital and cash adjustments, which escrow amount will be released when such adjustments are conclusively agreed upon. Furthermore, \$4.8 million of the purchase price will be placed in escrow to cover certain tax liabilities, which escrow amount will be released after a positive ruling with respect to the underlying matter is received or 30 days after expiration of the applicable statute of limitations relating to the underlying matter. The \$6.45 million and \$4.0 million escrow deposits are recorded in prepaid expenses and other current assets, while the \$4.8 million escrow deposit is recorded in other assets in the condensed consolidated balance sheet.

The Company evaluated the remaining carrying value of North America Telecom, i.e. PTI, in the third quarter of 2013 which resulted in it being higher than its fair value less costs to sell by \$0.3 million and have attributed such adjustment to the long-lived assets of PTI. As the adjustment is related to North America Telecom, it is classified within income (loss) from discontinued operations, net of tax on the condensed consolidated statements of operations in the third quarter of 2013.

Discontinued Operations year ended December 31, 2012

On May 31, 2012, the Company completed the sale of its Australian segment to M2 Telecommunications Group Ltd. (M2), an Australian telecommunications company, for approximately AUD\$192.4 million (or approximately USD\$195.7 million giving effect to a currency hedge that the Company put in place in connection with the transaction). The Company recorded a \$98.6 million gain from the sale of this segment during the second quarter of 2012. In connection with the closing of the transaction, \$9.8 million was retained from the purchase price and placed into escrow until May 31, 2013 for purposes of satisfying potential indemnification claims pursuant to the purchase agreement. The purchase price was also subject to a customary post-closing working capital adjustment. In the fourth quarter of 2012, the Company and M2 settled on a working capital adjustment and the escrow was released. The Company received \$5.4 million and M2 received \$4.4 million. The \$4.4 million was recorded as an adjustment to the gain that was recorded in the second quarter of 2012, which resulted in a net gain for the year ended December 31, 2012 of \$94.3 million.

On June 28, 2012, the Board of Directors of PTGi committed to dispose of the Company s ICS business unit and as a result classified ICS as a discontinued operation. In the fourth quarter of 2012, the Company began discussions with potential buyers for BLACKIRON Data and North America Telecom. The special committee of the Board of Directors believed that the Company s focus was best served on these potential deals as they would provide a greater return to our shareholders. These events, although unanticipated at the time, took precedence over the ICS sale process, and therefore resulted in the need to extend the allowable period to complete the sale of ICS under ASC 360 to beyond one year. The Company continues to actively solicit a sale or other disposition of its ICS business unit. In conjunction with the commitment to dispose of ICS and classification of ICS as a discontinued operation, the Company evaluated the carrying value of ICS in the second quarter of 2012 which resulted in it being higher than its fair value less costs to sell by \$10.3 million and have attributed such adjustment to the long-lived assets of ICS. As the adjustment is related to ICS, it is classified within Income (loss) from discontinued operations, net of tax on the

consolidated statements of operations in the second quarter of 2012. The Company performed the same analysis as of September 30, 2013 and December 31, 2012 and determined that the fair value less costs to sell exceeded the carrying value and therefore no additional adjustment was required.

As a result of these events, the Company s condensed consolidated financial statements reflect the BLACKIRON Data, North America Telecom, Australian and ICS segments, as well as PTHI s interest expense and loss on early extinguishment or restructuring of debt as discontinued operations for the three and nine

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

months ended September 30, 2013 and 2012. Accordingly, revenue, costs and expenses of the discontinued operations have been excluded from the respective captions in the condensed consolidated statements of operations. The net operating results of the discontinued operations have been reported, net of applicable income taxes as income or loss (where applicable) from discontinued operations. Additionally, the assets and liabilities of ICS and the remaining portion of North America Telecom, PTI, have been classified as held for sale assets and liabilities as of September 30, 2013 and the assets and liabilities of ICS have been classified as held for sale assets and liabilities as of December 31, 2012. The held for sale assets and liabilities were removed from the specific line items on the condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012.

Summarized operating results of the discontinued operations are as follows (in thousands):

	Three Months EndedThree Months EndedNine Months Ended Nine Months Ended							
	Sept	tember 30, 2013	Sep	September 30, 2012		tember 30, 2013	Sep	tember 30, 2012
Net revenue	\$	78,866	\$	134,960	\$	307,475	\$	552,319
Operating expenses		78,557		132,058		299,122		543,630
Income (loss) from								
operations		309		2,902		8,353		8,689
Interest expense		(2,851)		(6,381)		(11,365)		(20,779)
Gain (loss) on early								
extinguishment or								
restructuring of debt		(21,178)		(21,083)		(21,178)		(21,083)
Interest income and other								
income (expense)		(153)		(38)		(212)		309
Foreign currency transaction								
gain (loss)		(345)		291		(1,317)		(2,467)
Income (loss) before income								
tax		(24,218)		(24,309)		(25,719)		(35,331)
Income tax (expense) benefit		474		181		176		(4,976)
` 1								, , ,
Income (loss) from								
discontinued operations	\$	(23,744)	\$	(24,128)	\$	(25,543)	\$	(40,307)

Summarized assets and liabilities of ICS and the remaining portion of North America Telecom, PTI, classified as held for sale as of September 30, 2013 and assets and liabilities of ICS classified as held for sale as of December 31, 2012 are as follows (in thousands):

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	]	<b>ICS</b>			America elecom
	September 30, 2013	Dec	ember 31, 2012	-	ember 30, 2013
Accounts receivable	\$ 20,515	\$	16,070	\$	949
Prepaid expenses and other current					
assets	3,964		4,196		1,020
Restricted cash	50		487		
Long-lived assets	20,292		19,313		6,688
Assets held for sale	\$ 44,821	\$	40,066	\$	8,657
	7-		-,		-,
Accounts payable	\$ 6,858	\$	10,580	\$	1,053
Accrued interconnection costs	14,121		6,961		915
Accrued expenses and other liabilities	5,093		6,763		3,689
Liabilities held for sale	\$ 26,072	\$	24,304	\$	5,657

# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

# 11. BASIC AND DILUTED INCOME (LOSS) PER COMMON SHARE

Basic income (loss) per common share is calculated by dividing income (loss) attributable to common shareholders by the weighted average common shares outstanding during the period. Diluted income per common share adjusts basic income per common share for the effects of potentially dilutive common share equivalents.

As of September 30, 2013, potentially dilutive common shares include the dilutive effects of common shares issuable under the Management Compensation Plan, including stock options and restricted stock units (RSUs), using the treasury stock method, as well as Warrants.

The Company had dilutive common share equivalents during the three and nine months ended September 30, 2013, due to the results of operations being income from continuing operations, net of tax. For the three and nine months ended September 30, 2013, the following were dilutive and were included in the calculation of diluted loss per common share due to their dilutive effect:

Three months ended September 30, 2013

- 0.2 million shares issuable upon exercise of stock options and RSUs under the Management Compensation Plan; and
- 1.1 million shares issuable upon exercise of Warrants. *Nine months ended September 30, 2013* 
  - 0.2 million shares issuable upon exercise of stock options and RSUs under the Management Compensation Plan; and
  - 1.0 million shares issuable upon exercise of Warrants.

The Company had no dilutive common share equivalents during the three and nine months ended September 30, 2012, due to the results of operations being a loss from continuing operations, net of tax. For the three and nine months ended September 30, 2012, the following were potentially dilutive but were excluded from the calculation of diluted loss per common share due to their antidilutive effect:

0.5 million shares issuable upon exercise of stock options and RSUs under the Management Compensation Plan;

4.8 million shares issuable upon exercise of Warrants; and

2.8 million shares issuable upon exercise of CVRs.

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# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

A calculation of basic income (loss) per common share to diluted income (loss) per common share is set forth below (in thousands, except per share amounts):

	Three Months EnGledee Months EnGlede Months EnGlede Months Engledee							Ionths Ende
	Sept	tember 30, 2013	Sep	tember 30, 2012	Sep	tember 30, 2013	Sep	tember 30, 2012
Income (loss) from continuing operations, ne								
of tax	\$	1,389	\$	(909)	\$	2,289	\$	(21,395)
Income (loss) from discontinued operations, net of tax		(23,744)		(24,128)		(25,543)		(40,307)
Gain (loss) from sale of discontinued operations, net of tax		15,650				150,695		98,666
Net income (loss) attributable to Primus Telecommunications Group, Incorporated-basic	\$	(6,705)	\$	(25,037)	\$	127,441	\$	36,964
Net income (loss) attributable to Primus Telecommunications Group, Incorporated-diluted	\$	(6,705)	\$	(25,037)	\$	127,441	\$	36,964
incorporated-diluted	Ф	(0,703)	Ф	(23,037)	φ	127,441	Φ	30,904
Weighted average common shares outstanding-basic		14,077		13,890		13,987		13,825
Weighted average common shares outstanding-diluted		15,297		13,890		15,124		13,825
Basic income (loss) per common share:								
Income (loss) from continuing operations attributable to Primus Telecommunications								
Group, Incorporated		0.10		(0.07)		0.17		(1.54)
Income (loss) from discontinued operations		(1.69)		(1.74)		(1.83)		(2.92)
Gain (loss) from sale of discontinued operations		1.11				10.77		7.14
Net income (loss) attributable to Primus Telecommunications Group, Incorporated		(0.48)		(1.81)		9.11		2.68

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Diluted income (loss) per common share:				
Income (loss) from continuing operations				
attributable to Primus Telecommunications				
Group, Incorporated	0.09	(0.07)	0.16	(1.54)
Income (loss) from discontinued operations	(1.55)	(1.74)	(1.69)	(2.92)
Gain (loss) from sale of discontinued				
operations	1.02		9.96	7.14
Net income (loss) attributable to Primus				
Telecommunications Group, Incorporated	(0.44)	(1.81)	8.43	2.68

# PTGi HOLDING, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (UNAUDITED)

#### 12. RELATED PARTY TRANSACTIONS

The Company had no transactions with related parties in the nine months ended September 30, 2013 and 2012.

# 13. SUBSEQUENT EVENTS

Name Change

On October 15, 2013, our Board of Directors approved changing our name from Primus Telecommunications Group, Incorporated to PTGi Holding, Inc. The name change will be effected pursuant to Section 253 of the General Corporation Law of the State of Delaware by the merger of our wholly owned subsidiary, PTGI Name Change, Inc., into us. On October 28, 2013, our Amended and Restated Certificate of Incorporation was amended to change our name to PTGi Holding, Inc. upon the filing of a Certificate of Ownership with the Secretary of State of the State of Delaware. The PTGI New York Stock Exchange ticker symbol remains the same.

#### Delisting of our Common Stock

On November 4, 2013, the Board of Directors has approved a plan to (i) voluntarily delist its common stock from the New York Stock Exchange ( NYSE ) and (ii) deregister the Company s common stock under the Securities and Exchange Act of 1934, as amended (the Exchange Act ), and therefore, terminate its obligations to file periodic and current reports with the SEC. The Company has submitted written notice to the NYSE of its decision to voluntarily delist its common stock and to terminate the registration of its common stock under the Exchange Act.

The Company intends to file a Form 25 with the SEC to voluntarily delist its common stock on or about November 18, 2013. Delisting from NYSE is expected to become effective 10 days after the filing date of the Form 25. Following delisting and provided that PTGi continues to meet the applicable legal requirements, it intends to file a Form 15 with the SEC on or about December 3, 2013 to terminate the registration of its common stock under the Exchange Act. PTGi expects the termination of registration under the Exchange Act will become effective 90 days after the date of the filing of the Form 15 with the SEC. However, upon filing of the Form 15, PTGi s obligation to file certain reports and forms with the SEC, including Forms 10-K, 10-Q, and 8-K, will immediately be suspended.

After its shares have been delisted from the NYSE, PTGi s shares may be quoted on the Pink OTC Markets Inc. electronic quotation service if market makers commit to make a market in the Company s shares. The Pink Sheets is an electronic network through which participating broker-dealers can make markets, and enter orders to buy and sell shares of issuers. However, PTGi can provide no assurance that trading in its common stock will continue on the Pink Sheets or otherwise. Moreover, PTGi s common stock may become more illiquid once it is no longer traded on the NYSE, which could negatively impact market prices for the Company s stock and make it more difficult for shareholders to sell their shares.

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# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of our financial condition and results of operations together with the information in our unaudited condensed consolidated financial statements and the notes thereto included herein, as well as our audited consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2012. Some of the information contained in this discussion and analysis includes forward-looking statements that involve risks and uncertainties. You should review the Risk Factors section in Part II, Item 1A of this Quarterly Report on Form 10-Q, and in our Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 2013 and June 30, 2013 and in our Annual Report on Form 10-K for the year ended December 31, 2012 as well as the section below entitled Special Note Regarding Forward-Looking Statements for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

Unless the context otherwise requires, in this Quarterly Report on Form 10-Q, PTGi means PTGi Holding, Inc. and the Company, we and our mean PTGi together with its subsidiaries.

# **Introduction and Overview of Operations**

We are an integrated facilities-based communications services provider offering a portfolio of international and domestic voice, wireless, Internet, and Voice over Internet Protocol (VoIP) services to customers located primarily in Canada and the United States. Our primary market is Canada, where we have deployed significant network infrastructure. We classify our services into three categories: Growth Services, Traditional Services and International Carrier Services ( ICS ). As of September 30, 2013, we provided these services from our two business units: North America Telecom and ICS. However, in the second quarter of 2013, the Company entered into a definitive purchase agreement to sell its North America Telecom segment and sought shareholder approval of such transaction, as a result of which the North America Telecom segment no longer is a separate reportable business segment and has been classified as a discontinued operation as a result of being held for sale. Subsequent to June 30, 2013, on July 31, 2013, the Company completed the initial closing of the sale of its North America Telecom segment. See Recent Developments Divestiture of North America Telecom. Furthermore, as discussed below under Recent Developments Continued Pursuit of Divestiture of ICS Business Unit, the Company is currently pursuing a sale or other disposition or disposal of its ICS business unit, which no longer is a separate reportable business segment and has been classified as a discontinued operation as a result of being held for sale.

# **Recent Developments**

Delisting of our Common Stock

On November 4, 2013, the Board of Directors has approved a plan to (i) voluntarily delist its common stock from the New York Stock Exchange ( NYSE ) and (ii) deregister the Company s common stock under the Securities and Exchange Act of 1934, as amended (the Exchange Act ), and therefore, terminate its obligations to file periodic and current reports with the Securities and Exchange Commission ( SEC ). The Company has submitted written notice to the NYSE of its decision to voluntarily delist its common stock and to terminate the registration of its common stock under the Exchange Act.

The Company intends to file a Form 25 with the SEC to voluntarily delist its common stock on or about November 18, 2013. Delisting from NYSE is expected to become effective 10 days after the filing date of the Form 25. Following delisting and provided that PTGi continues to meet the applicable legal requirements, it intends to file a Form 15 with the SEC on or about December 3, 2013 to terminate the registration of its common stock under the

Exchange Act. PTGi expects the termination of registration under the Exchange Act will become effective 90 days after the date of the filing of the Form 15 with the SEC. However, upon filing of the Form 15, PTGi s obligation to file certain reports and forms with the SEC, including Forms 10-K, 10-Q, and 8-K, will immediately be suspended.

After its shares have been delisted from the NYSE, PTGi s shares may be quoted on the Pink OTC Markets Inc. electronic quotation service if market makers commit to make a market in the Company s shares. The Pink Sheets is an electronic network through which participating broker-dealers can make markets, and enter orders to buy and sell shares of issuers. However, PTGi can provide no assurance that trading in its common stock will continue on the Pink Sheets or otherwise. Moreover, PTGi s common stock may become more illiquid once it is no longer traded on the NYSE, which could negatively impact market prices for the Company s stock and make it more difficult for shareholders to sell their shares.

#### Divestiture of BLACKIRON

On April 17, 2013, the Company completed the sale of its BLACKIRON Data segment to Rogers Communications Inc., a Canadian telecommunications company, and its affiliates (together Rogers ) for CAD\$200.0 million (or approximately USD\$195.6 million giving effect to the currency exchange rate on the day of sale). The Company recorded a \$135.0 million gain from the sale of this segment during the second quarter of 2013. The purchase price is subject to potential downward or upward post-closing adjustments based on net working capital and cash at closing. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. In connection with the closing of the transaction, CAD\$20.0 million (or approximately USD\$19.5 million giving effect to the currency exchange rate on the day of sale) was retained from the purchase price and placed into escrow until July 17, 2014 for purposes of satisfying potential indemnification claims pursuant to the purchase agreement.

#### Divestiture of North America Telecom

On July 31, 2013, the Company completed the sale of Primus Telecommunications, Inc. (PTI), Lingo, Inc. (Lingo), iPrimus, USA, Inc. (iPrimus), 3620212 Canada Inc. (PTGi Canada), PTCI, Telesonic Communications Inc. (Telesonic), and Globility Communications Corporation (Globility), and together with PTI, Lingo, iPrimus, PTGi Canada, PTCI and Telesonic, the NAT Companies) to affiliates of York Capital Management, an investment firm (together York) for \$129 million. The Company recorded a \$15.6 million gain from the sale of this segment during the third quarter of 2013. The purchase price is subject to potential downward or upward post-closing adjustments based on net working capital and cash at closing. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. Certain indemnification obligations are subject to a cap of \$12.9 million. In addition, the purchase agreement provides that the Company must, for 14 months after the closing of the transaction, maintain a minimum balance of cash and cash equivalents necessary to satisfy potential indemnification obligations under the purchase agreement. The Company received \$126.0 million, net of \$15.25 million held in escrow as part of the initial closing, with an additional \$3.0 million held in escrow to be paid upon closing of the sale of PTI. Subject to regulatory approvals, the sale of PTI is expected to close subsequent to the fourth quarter of 2013. The escrow has been recorded as part of prepaid expenses and other current assets as of September 30, 2013 in the condensed consolidated balance sheet.

Pursuant to the terms of the purchase agreement, \$6.45 million of the purchase price will be placed in escrow to be released 14 months after the closing date, subject to any deductions required to satisfy indemnification obligations of PTGi under the purchase agreement. In addition, \$4.0 million of the purchase price will be placed in escrow to cover any payments required in connection with the post-closing working capital and cash adjustments, which escrow amount will be released when such adjustments are conclusively agreed upon. Furthermore, \$4.8 million of the purchase price will be placed in escrow to cover certain tax liabilities, which escrow amount will be released after a positive ruling with respect to the underlying matter is received or 30 days after expiration of the applicable statute of limitations relating to the underlying matter. The \$6.45 million and \$4.0 million escrow deposits are recorded in prepaid expenses and other current assets, while the \$4.8 million escrow deposit is recorded in other assets in the

condensed consolidated balance sheet.

Redemption of 13% Notes, 10% Notes and 10% Exchange Notes and Satisfaction and Discharge of Related Indentures

On August 30, 2013, PTHI consummated the redemption of approximately \$125.3 million of its 10% Notes and 10% Exchange Notes. The \$125.3 million consisted of approximately \$12.7 million in aggregate principal amount of its 10% Notes for a purchase price equal to 106.50% of the principal amount thereof and \$112.6 million in aggregate principal amount of its 10% Exchange Notes for a purchase price equal to 100.00% of the principal amount thereof, plus accrued but unpaid interest to the date of redemption. PTHI, thereby satisfied and discharged the 10% Notes Indenture, as a result of which all of the obligations of PTHI, as the issuer of the 10% Notes and 10% Exchange Notes, and the guarantors of the 10% Notes and 10% Exchange Notes (including PTGi) under the 10% Notes Indenture ceased to be of further effect (subject to certain exceptions) and the liens on collateral of PTHI and the guarantors of the 10% Notes and 10% Exchange Notes securing such notes were released.

On August 30, 2013, PTHI and PTCI consummated the redemption of approximately \$2.4 million in aggregate principal amount of its 13% Notes for a purchase price equal to 106.50% of the principal amount thereof, plus accrued but unpaid interest to the date of redemption. PTHI and PTCI thereby satisfied and discharged the 13% Notes Indenture, as a result of which all of the obligations of PTHI and PTCI, as the issuers of the 13% Notes, and the guarantors of the 13% Notes (including PTGi) under the 13% Notes Indenture ceased to be of further effect (subject to certain exceptions). Liens on collateral securing the 13% Notes had previously been released in connection with the amendment of the 13% Notes Indenture that became effective on July 7, 2011.

Continued Pursuit of Divestiture of ICS Business Unit

On June 28, 2012, PTGi s Board of Directors committed to dispose of the Company s ICS business unit. As a result of holding the ICS business unit out for sale, such business unit has been classified as a discontinued operation. In the fourth quarter of 2012, the Company began discussions with potential buyers for BLACKIRON Data and North America Telecom. The special committee of the Board of Directors believed that the Company s focus was best served on these potential deals as they would provide a greater return to our shareholders. These events, although unanticipated at the time, took precedence over the ICS sale process, and therefore resulted in the need to extend the allowable period to complete the sale of ICS under Accounting Standards Codification (ASC) No. 360, Property, Plant and Equipment (ASC 360) to beyond one year. The Company continues to actively solicit a sale or other disposition of its ICS business unit. See Note 10 Discontinued Operations to the notes to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

# **Foreign Currency**

Foreign currency can impact our financial results. The reporting currency for our condensed consolidated financial statements is the United States dollar (the USD). The local currency of each country is the functional currency for each of our respective entities operating in that country. In the future, we expect to continue to derive a portion of our net revenue and incur a portion of our operating costs from outside the U.S., and therefore changes in exchange rates may continue to have a significant, and potentially adverse, effect on our results of operations. Our risk of loss regarding foreign currency exchange rate risk is caused primarily by fluctuations in the USD/British pound sterling (GBP) exchange rate. Due to a percentage of our revenue derived outside of the U.S., changes in the USD relative to the GBP could have an adverse impact on our future results of operations. In addition, prior to the sale of the Company s Australia operations during the second quarter of 2012 and the sale of BLACKIRON Data and North America Telecom during the second and third quarters of 2013, respectively, we also experienced risk of loss regarding foreign currency exchange rates due to fluctuations in the USD/Australian dollar (AUD) and USD/Canadian dollar (CAD) exchange rates. We have agreements with certain subsidiaries for repayment of a portion of the

investments and advances made to these subsidiaries. As we anticipate repayment in the foreseeable future, we recognize the unrealized gains and losses in foreign currency

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transaction gain (loss) on the condensed consolidated statements of operations. The exposure of our income from operations to fluctuations in foreign currency exchange rates is reduced in part because a majority of the costs that we incur in connection with our foreign operations are also denominated in local currencies.

We are exposed to financial statement gains and losses as a result of translating the operating results and financial position of our international subsidiaries. We translate the local currency statements of operations of our foreign subsidiaries into USD using the average exchange rate during the reporting period. Changes in foreign exchange rates affect the reported profits and losses and cash flows of our international subsidiaries and may distort comparisons from year to year. By way of example, when the USD strengthens compared to the GBP, there could be a negative or positive effect on the reported results for our ICS operating segment, depending upon whether the business in our ICS operating segment is operating profitably or at a loss. It takes more profits in GBP to generate the same amount of profits in USD and a greater loss in GBP to generate the same amount of loss in USD. The opposite is also true. For instance, when the USD weakens against the GBP, there is a positive effect on reported profits and a negative effect on the reported losses for our ICS operating segment.

In the three and nine months ended September 30, 2013, as compared to the three and nine months ended September 30, 2012, the USD was weaker on average as compared to the CAD and GBP. The following tables demonstrate the impact of currency fluctuations on our net revenue for the three and nine months ended September 30, 2013 and 2012:

Net Revenue by Location, including Discontinued Operations in USD (in thousands)

	For	the Three	Months Ende	d						
		Septer	nber 30,		For the Nine Months Ended September 30,					
	2013	2012	Variance \$Va	riance %	2013	2012	Variance \$Va	ariance %		
Canada (1)	\$ 13,080	\$55,123	\$ (42,043)	-76.3%	\$ 109,167	\$ 168,924	\$ (59,757)	-35.4%		
United Kingdom										
(1)	29,214	50,040	(20,826)	-41.6%	99,361	156,651	(57,290)	-36.6%		
Net Revenue by Location, including Discontinued Operations in Local Currencies (in thousands)										

	September 30,				For the Nine Months Ended September 30,					
	2013	2012	Variance \$Va	riance %	2013	2012	Variance \$Va	ariance %		
Canada (1) (in										
CAD)	\$13,622	\$ 54,883	\$ (41,261)	-75.2%	\$111,090	\$ 169,311	\$ (58,221)	-34.4%		
United Kingdom (1) (in GBP)	18,925	31,681	(12,756)	-40.3%	64,307	99,368	(35,061)	-35.3%		

(1) Table includes revenues from discontinued operations which are subject to currency risk. **Critical Accounting Policies** 

See Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2012 for a detailed discussion of our

critical accounting policies. These policies include revenue recognition, determining our allowance for doubtful accounts receivable, accounting for cost of revenue, valuation of long-lived assets, goodwill and other intangible assets, and accounting for income taxes.

No significant changes in our critical accounting policies have occurred since December 31, 2012.

# **Financial Presentation Background**

In the following presentations and narratives within this Management s Discussion and Analysis of Financial Condition and Results of Operations, we compare, pursuant to accounting principles generally accepted in the United States of America (U.S. GAAP) and SEC disclosure rules, the Company s results of operations for the three and nine months ended September 30, 2013 as compared to the three and nine months ended September 30, 2012.

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# **Discontinued Operations**

In the second quarter of 2012, the Company sold its Australian segment and committed to dispose of and actively solicited a sale or other disposition of its ICS business unit. In the second quarter of 2013, the Company sold its BLACKIRON Data segment and reiterated its commitment to dispose of its ICS business unit. In addition, in the second quarter of 2013, the Company entered into a definitive purchase agreement to sell its North America Telecom segment and sought shareholder approval of such transaction. On July 31, 2013, the Company completed the initial closing of the sale of its North America Telecom segment (see Note 10 Discontinued Operations ). In conjunction with the initial closing of the sale of the North America Telecom segment, the Company redeemed its outstanding debt on August 30, 2013. Because the debt was required to be repaid as a result of the sale of North America Telecom, the interest expense and loss on early extinguishment or restructuring of debt of PTGi International Holding, Inc. has been allocated to discontinued operations.

The Company has applied retrospective adjustments for the three and nine months ended September 30, 2012 to reflect the effects of the discontinued operations that occurred during 2013. Accordingly, revenue, costs and expenses of the discontinued operations have been excluded from the respective captions in the condensed consolidated statements of operations. The net operating results of the discontinued operations have been reported, net of applicable income taxes as income or loss (where applicable) from discontinued operations. Additionally, the assets and liabilities of ICS and the PTI portion of North America Telecom have been classified as held for sale assets and liabilities as of September 30, 2013 and the assets and liabilities of ICS have been classified as held for sale assets and liabilities as of December 31, 2012. The held for sale assets and liabilities were removed from the specific line items on the condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012.

Summarized operating results of the discontinued operations are as follows (in thousands):

	Three Months Effderde Months Endiene Months Endiede Months Ende							
	September 30,		September 30,		September 30,		September 30,	
		2013		2012		2013		2012
Net revenue	\$	78,866	\$	134,960	\$	307,475	\$	552,319
Operating expenses		78,557		132,058		299,122		543,630
Income (loss) from operations		309		2,902		8,353		8,689
Interest expense		(2,851)		(6,381)		(11,365)		(20,779)
Gain (loss) on early extinguishment or								
restructuring of debt		(21,178)		(21,083)		(21,178)		(21,083)
Interest income and other income (expense)		(153)		(38)		(212)		309
Foreign currency transaction gain (loss)		(345)		291		(1,317)		(2,467)
Income (loss) before income tax		(24,218)		(24,309)		(25,719)		(35,331)
Income tax (expense) benefit		474		181		176		(4,976)
Income (loss) from discontinued operations	\$	(23,744)	\$	(24,128)	\$	(25,543)	\$	(40,307)

# **Results of Operations**

The operating segment results of the Company for all periods presented are reflected as discontinued operations as a result of the transactions discussed above under Discontinued Operations. Accordingly, income (loss) from continuing operations presented in our unaudited condensed consolidated statements of operations contained herein reflects only the results of our non-operating corporate entity. Presented below is a discussion of the results of our non-operating corporate entity for the three and nine months ended September 30, 2013 and 2012.

Results of operations for the three months ended September 30, 2013 as compared to the three months ended September 30, 2012

Selling, general and administrative expenses: Corporate selling, general and administrative expenses (SG&A) decreased \$1.8 million to \$2.3 million for the three months ended September 30, 2013 from \$4.1 million for the three months ended September 30, 2012. The decrease is attributable to a decrease of \$1.6 million in professional fees related to the reclassification of third party costs to gain on the sale of North America Telecom, a decrease of \$0.3 million in general and administrative expenses and a decrease of \$0.1 million in occupancy expenses offset, in part, by an increase of \$0.2 million in salaries and benefits.

**Foreign currency transaction gain (loss):** Foreign currency transaction gain decreased \$2.4 million to a \$0.3 million gain for the three months ended September 30, 2013 from a gain of \$2.7 million for the three months ended September 30, 2012. The gains and losses are attributable to the impact of foreign currency exchange rate changes on intercompany debt balances and on receivables and payables denominated in a currency other than the subsidiaries functional currency. We incurred a foreign currency transaction gain on the intercompany payable balances that our Canadian subsidiaries had with our US subsidiaries due to an increase in the exchange rate from July to September 2012.

**Income tax benefit (expense):** Income tax benefit increased \$3.4 million to a benefit of \$3.3 million for the three months ended September 30, 2013 from an expense of \$0.1 million for the three months ended September 30, 2012. Included in the benefit is a provision for reversing foreign withholding tax, Alternative Minimum Tax (AMT) and state taxes.

Results of operations for the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012

Selling, general and administrative expenses: Corporate SG&A decreased \$2.7 million to \$16.4 million for the nine months ended September 30, 2013 from \$19.1 million for the nine months ended September 30, 2012. The decrease is attributable to a decrease of \$2.3 million in professional fees related to the reclassification of third party costs to gain on the sale of North America Telecom, a decrease of \$0.9 million in general and administrative expenses and a decrease of \$0.1 million in travel and entertainment expenses offset, in part, by an increase of \$0.6 million in salaries and benefits.

Gain (loss) from contingent rights valuation: The gain from the change in fair value of the CVRs increased \$19.8 million to a \$14.9 million gain for the nine months ended September 30, 2013 from a \$4.9 million loss for the nine months ended September 30, 2012. Estimates of fair value represent the Company s best estimates based on a pricing model and have historically been correlated to and reflective of our common stock trends. Generally, as the fair value of our common stock increased/decreased, the fair value of the CVRs increased/decreased and a loss/gain from CVR valuation was recorded. As a result of the pending sale of North America Telecom during the second quarter of 2013, which would constitute a change of control under the CVR Agreement and likely result in the expiration of the CVRs and termination of the CVR Agreement absent any required distribution of shares of our common stock with respect to the CVRs, the fair value of the CVRs was marked at zero as of June 30, 2013. See Note 7 Stockholders Equity and Note 9 Fair Value of Financial Instruments and Derivatives for a further discussion of the valuation and expiration of the CVRs in connection with the North America Telecom Transaction.

**Foreign currency transaction gain (loss):** Foreign currency transaction gain decreased \$2.5 million to a \$0.7 million gain for the nine months ended September 30, 2013 from a gain of \$3.2 million for the nine months ended September 30, 2012. The gains and losses are attributable to the impact of foreign currency exchange rate changes on

intercompany debt balances and on receivables and payables denominated in a currency other than the subsidiaries functional currency. We incurred a foreign currency translation gain on the intercompany payable balances that our Canadian subsidiaries had with our US subsidiaries due to an increase in the exchange rate in the first and third quarters of 2012.

**Income tax benefit (expense):** Income tax benefit increased \$3.7 million to a benefit of \$3.1 million for the nine months ended September 30, 2013 from an expense of \$0.6 million for the nine months ended September 30, 2012. Included in the benefit is a provision for reversing foreign withholding tax, AMT and state taxes.

#### **Liquidity and Capital Resources**

## Important Long-Term Liquidity and Capital Structure Developments:

#### Divestiture of BLACKIRON

On April 17, 2013, the Company completed the sale of its BLACKIRON Data segment to Rogers for CAD\$200.0 million (or approximately USD\$195.6 million giving effect to the currency exchange rate on the day of sale). The Company recorded a \$135.0 million gain from the sale of this segment during the second quarter of 2013. The purchase price is subject to potential downward or upward post-closing adjustments based on net working capital and cash at closing. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. In connection with the closing of the transaction, CAD\$20.0 million (or approximately USD\$19.5 million giving effect to the currency exchange rate on the day of sale) was retained from the purchase price and placed into escrow until July 17, 2014 for purposes of satisfying potential indemnification claims pursuant to the purchase agreement.

#### Divestiture of North America Telecom

On July 31, 2013, the Company completed the sale of Primus Telecommunications, Inc. (PTI), Lingo, Inc. (Lingo), iPrimus, USA, Inc. (iPrimus), 3620212 Canada Inc. (PTGi Canada), PTCI, Telesonic Communications Inc. (Telesonic), and Globility Communications Corporation (Globility), and together with PTI, Lingo, iPrimus, PTGi Canada, PTCI and Telesonic, the NAT Companies) to affiliates of York Capital Management, an investment firm (together York) for \$129 million. The Company recorded a \$15.6 million gain from the sale of this segment during the third quarter of 2013. The purchase price is subject to potential downward or upward post-closing adjustments based on net working capital and cash at closing. In addition, the purchase agreement contains customary indemnification obligations, representations, warranties and covenants for a transaction of this nature. Certain indemnification obligations are subject to a cap of \$12.9 million. In addition, the purchase agreement provides that the Company must, for 14 months after the closing of the transaction, maintain a minimum balance of cash and cash equivalents necessary to satisfy potential indemnification obligations under the purchase agreement. The Company received \$126.0 million, net of \$15.25 million held in escrow as part of the initial closing, with an additional \$3.0 million held in escrow to be paid upon closing of the sale of PTI. Subject to regulatory approvals, the sale of PTI is expected to close subsequent to the fourth quarter of 2013. The escrow has been recorded as part of prepaid expenses and other current assets as of September 30, 2013 in the condensed consolidated balance sheet.

Pursuant to the terms of the purchase agreement, \$6.45 million of the purchase price will be placed in escrow to be released 14 months after the closing date, subject to any deductions required to satisfy indemnification obligations of PTGi under the purchase agreement. In addition, \$4.0 million of the purchase price will be placed in escrow to cover any payments required in connection with the post-closing working capital and cash adjustments, which escrow amount will be released when such adjustments are conclusively agreed upon. Furthermore, \$4.8 million of the purchase price will be placed in escrow to cover certain tax liabilities, which escrow amount will be released after a positive ruling with respect to the underlying matter is received or 30 days after expiration of the applicable statute of limitations relating to the underlying matter. The \$6.45 million and \$4.0 million escrow deposits are recorded in prepaid expenses and other current assets, while the \$4.8 million escrow deposit is recorded in other assets in the condensed consolidated balance sheet.

As a result of the entry into material definitive agreements with respect to the North America Telecom Transaction in the second quarter of 2013, the North America Telecom segment was classified as a discontinued operation and its held for sale assets and liabilities have been removed from the specific line items on the

condensed consolidated balance sheets as of September 30, 2013. See Note 10 Discontinued Operations to the notes to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

### Continued Pursuit of Divestiture of ICS Business Unit

In connection with the Special Committee s evaluation of strategic alternatives to maximize shareholder value, the Company s Board of Directors committed to dispose of the Company s ICS business unit on June 28, 2012. In the fourth quarter of 2012, the Company began discussions with potential buyers for BLACKIRON Data and North America Telecom. The special committee of the Board of Directors believed that the Company s focus was best served on these potential deals as they would provide a greater return to our shareholders. These events, although unanticipated at the time, took precedence over the ICS sale process, and therefore resulted in the need to extend the allowable period to complete the sale of ICS under ASC 360 to beyond one year. The Company continues to actively solicit a sale or other disposition of such business unit. As a result of holding the ICS business unit out for sale, such business unit has been classified as a discontinued operation and its held for sale assets and liabilities have been removed from the specific line items on the condensed consolidated balance sheets as of September 30, 2013 and December 31, 2012. See Note 10 Discontinued Operations to the notes to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

### Changes in Cash Flows

Our principal liquidity requirements arise from cash used in operating activities, purchases of network equipment, including switches, related transmission equipment and capacity, development of back-office systems, expansion of data center facilities, interest and principal payments on outstanding debt and other obligations and income taxes. We have financed our growth and operations to date through public offerings and private placements of debt and equity securities, vendor financing, capital lease financing and other financing arrangements.

Net cash used in operating activities was \$14.7 million for the nine months ended September 30, 2013 as compared to net cash provided by operating activities of \$23.9 million for the nine months ended September 30, 2012. For the nine months ended September 30, 2013, net income, net of non-cash operating activity, used \$2.0 million of cash. Other major drivers included a decrease in accrued expenses, deferred revenue, other current liabilities and other liabilities, net of \$7.6 million, an increase in accounts receivable of \$5.2 million, a decrease in accrued income taxes of \$3.5 million, a decrease in accounts payable of \$2.2 million, an increase in prepaid expenses and other current assets of \$2.1 million and a decrease in accrued interest of \$1.7 million, partially offset by an increase in accrued interconnection costs of \$6.7 million and a decrease in other assets of \$2.9 million. For the nine months ended September 30, 2012, net income, net of non-cash operating activity, provided \$17.3 million of cash. Other major drivers included a decrease in accounts receivable of \$15.2 million, a decrease in other assets of \$5.2 million and a decrease in prepaid expenses and other current assets of \$5.0 million, partially offset by a decrease in accounts payable of \$8.1 million, a decrease in accrued expenses, deferred revenue, other current liabilities and other liabilities, net of \$6.0 million, a decrease in accrued interconnection costs of \$3.6 million, a decrease in accrued income taxes of \$1.0 million and a decrease in accrued interest of \$0.1 million.

Net cash provided by investing activities was \$258.7 million for the nine months ended September 30, 2013 as compared to \$150.8 million for the nine months ended September 30, 2012. Net cash provided by investing activities during the nine months ended September 30, 2013 included \$270.7 million of net proceeds from the sale of our BLACKIRON Data and North America Telecom segments and a decrease in restricted cash of \$0.4 million, partially offset by \$12.0 million of capital expenditures and \$0.4 million used in the acquisition of businesses. Net cash provided by investing activities during the nine months ended September 30, 2012 included \$177.7 million of net proceeds from the sale of Primus Australia, partially offset by \$25.1 million of capital expenditures, \$1.7 million used

in the acquisition of businesses and an increase in restricted cash of \$0.1 million.

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Net cash used in financing activities was \$250.0 million for the nine months ended September 30, 2013 as compared to \$148.9 million for the nine months ended September 30, 2012. Net cash used in financing activities during the nine months ended September 30, 2013 included \$127.7 million used in the redemption of the 13% Notes, 10% Notes and 10% Exchange Notes, \$119.8 million used to pay a special cash dividend to our shareholders, \$1.3 million used to pay fees on the redemption of the 13% Notes, 10% Notes and 10% Exchange Notes, \$1.2 million used to pay dividend equivalents to our shareholders, \$0.8 million used to satisfy the tax obligations for shares issued under share-based compensation arrangements and \$0.3 million used to reduce the principal amounts outstanding on capital leases, partially offset by \$1.1 million in proceeds from the sale of common stock. Net cash used in financing activities during the nine months ended September 30, 2012 included \$119.0 million used to repurchase a portion of the 10% Notes, \$13.8 million used to pay a special cash dividend to our shareholders, \$12.9 million used to pay fees related to the repurchase of a portion of the 10% Notes and the Exchange Offers and Consent Solicitation, \$1.7 million used to reduce the principal amounts outstanding on capital leases and \$1.6 million used to satisfy the tax obligations for shares issued under share-based compensation arrangements, partially offset by \$0.1 million in proceeds from the sale of common stock.

## Short- and Long-Term Liquidity Considerations and Risks; Contractual Obligations

As of September 30, 2013, we had \$15.5 million of cash and cash equivalents. We believe that our existing cash and cash equivalents will be sufficient to fund our debt service requirements, other fixed obligations (such as capital leases, vendor financing and other long-term obligations) and other cash needs for our operations for at least the next twelve months.

As of September 30, 2013, we had \$0.2 million in future minimum purchase obligations and \$14.6 million in future operating lease payments.

The obligations set forth in the table below reflect the contractual payments of principal and interest that existed as of September 30, 2013:

	Payments Due By Period				
<b>Contractual Obligations</b>	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Capital leases and other	\$	\$	\$	\$	\$
Operating leases	14,558	1,112	6,478	3,690	3,278
Purchase obligations	243	41	202		
Total minimum principal & interest payments Less: Amount representing interest	14,801	1,153	6,680	3,690	3,278
Total contractual obligations	\$ 14,801	\$ 1,153	\$ 6,680	\$ 3,690	\$ 3,278

We have contractual obligations to utilize network facilities from certain carriers with terms greater than one year. We generally do not purchase or commit to purchase quantities in excess of normal usage or amounts that cannot be used within the contract term.

# **New Accounting Pronouncements**

For a discussion of our New Accounting Pronouncements, refer to Note 2 Summary of Significant Accounting Policies to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

# **Related Party Transactions**

The Company had no transactions with related parties in the nine months ended September 30, 2013 and 2012.

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#### **Special Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains or incorporates a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on current expectations, and are not strictly historical statements. In some cases, you can identify forward-looking statements by terminology such as if, believe, may, should, anticipa potential, estimate, opportunity, growth, future, forward, goal, objective, outcome, could, expec include or in the negative of such terms of provide, commitment, result, seek, ongoing, strategy, pursue, terminology. These forward-looking statements inherently involve certain risks and uncertainties and are not guarantees of performance, results, or the creation of shareholder value, although they are based on our current plans or assessments which we believe to be reasonable as of the date hereof.

Factors or risks that could cause our actual results to differ materially from the results we anticipate include, but are not limited to:

the outcome of purchase price adjustments related to divested businesses or the possibility of indemnification claims arising out of such divestitures;

continuing uncertain global economic conditions;

significant changes in the competitive environment, including as a result of industry consolidation, and the effect of competition in our markets, including our pricing policies;

our ability to divest our ICS business unit, the terms of any such divestiture and uncertainties from our announcement of our pursuit of a divestiture of our ICS business unit;

our ability to realize anticipated benefits and/or cost savings from the deregistration of our common stock, deliver long-term shareholder value, complete and maintain our delisting and deregistration in a timely and efficient manner, cause our shares of common stock to trade on the Pink Sheets or any other market, the risk that deregistration of our common stock will not beneficially affect our financial condition;

our possible inability to generate sufficient liquidity, margins, earnings per share, cash flow and working capital;

our ability to attract and retain customers;

our expectations regarding increased competition, pricing pressures and usage patterns with respect to our product offerings;

our compliance with complex laws and regulations in the U.S. and internationally;

further changes in the Internet industry, including rapid technological, regulatory and pricing changes in our principal markets;

our expectations regarding the timing, extent and effectiveness of our cost reduction initiatives and management s ability to moderate or control discretionary spending;

management s plans, goals, forecasts, expectations, guidance, objectives, strategies and timing for future operations, acquisitions, synergies, asset dispositions, fixed asset and goodwill impairment charges, tax and withholding expense, selling, general and administrative expenses, product plans, performance and results;

management s assessment of market factors and competitive developments, including pricing actions and regulatory rulings;

our possible inability to raise additional capital when needed, on attractive terms, or at all; and

our possible inability to hire and retain qualified executive management, sales, technical and other personnel.

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Other unknown or unpredictable factors could also affect our business, financial condition and results. Although we believe that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that any of the estimated or projected results will be realized. You should not place undue reliance on these forward-looking statements, which apply only as of the date hereof. Subsequent events and developments may cause our views to change. While we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For the nine month period ended September 30, 2013, our primary market risk exposures related to changes in foreign currency exchange rates.

Foreign currency exchange rates Foreign currency can impact our financial results. The reporting currency for our condensed consolidated financial statements is the USD. The local currency of each country is the functional currency for each of our respective entities operating in that country. In the future, we expect to continue to derive a portion of our net revenue and incur a portion of our operating costs from outside the U.S., and therefore changes in exchange rates may continue to have a significant, and potentially adverse, effect on our results of operations. Our risk of loss regarding foreign currency exchange rate risk is caused primarily by fluctuations in the USD/GBP exchange rate. Due to a percentage of our revenue derived outside of the U.S., changes in the USD relative to the GBP could have an adverse impact on our future results of operations. In addition, prior to the sale of the Company s Australia operations during the second quarter of 2012 and the sale of BLACKIRON Data and North America Telecom during the second and third quarters of 2013, respectively, we also experienced risk of loss regarding foreign currency exchange rates due to fluctuations in the USD/Australian dollar ( AUD ) and USD/Canadian dollar ( CAD ) exchange rates. We have agreements with certain subsidiaries for repayment of a portion of the investments and advances made to these subsidiaries. As we anticipate repayment in the foreseeable future, we recognize the unrealized gains and losses in foreign currency transaction gain (loss) on the condensed consolidated statements of operations. We historically have not engaged in hedging transactions. The exposure of our income from operations to fluctuations in foreign currency exchange rates is reduced in part because a majority of the costs that we incur in connection with our foreign operations are also denominated in local currencies.

We are exposed to financial statement gains and losses as a result of translating the operating results and financial position of our international subsidiaries. We translate the local currency statements of operations of our foreign subsidiaries into USD using the average exchange rate during the reporting period. Changes in foreign exchange rates affect the reported profits and losses and cash flows of our international subsidiaries and may distort comparisons from year to year. By way of example, when the USD strengthens compared to the GBP, there could be a negative or positive effect on the reported results for our ICS operating segment, depending upon whether the business in our ICS operating segment is operating profitably or at a loss. It takes more profits in GBP to generate the same amount of profits in USD and a greater loss in GBP to generate the same amount of loss in USD. The opposite is also true. For instance, when the USD weakens against the GBP, there is a positive effect on reported profits and a negative effect on the reported losses for our ICS operating segment.

In the nine months ended September 30, 2013, as compared to the nine months ended September 30, 2012, the USD was weaker on average as compared to the CAD and GBP. As a result, the revenue of our subsidiaries whose local currency is CAD and GBP increased (decreased) (34.4%) and (35.3%), respectively, in their local currencies compared to the nine months ended September 30, 2012, and increased (decreased) (35.4%) and (36.6%), respectively, in USD.

## ITEM 4. CONTROLS AND PROCEDURES

**Evaluation of Disclosure Controls and Procedures.** 

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this

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report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective. Disclosure controls and procedures mean our controls and other procedures that are designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting.**

An evaluation of our internal control over financial reporting was performed under the supervision of, and with the participation of, management, including our Chief Executive Officer and Chief Financial Officer, to determine whether any changes have occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that no changes in our internal control over financial reporting have occurred during the three months ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company is subject to claims and legal proceedings that arise in the ordinary course of its business. Each of these matters is inherently uncertain, and there can be no guarantee that the outcome of any such matter will be decided favorably to the Com