

CENTURY BANCORP INC  
Form 10-Q  
November 09, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012.

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number: 0-15752

**CENTURY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**COMMONWEALTH OF MASSACHUSETTS**  
(State or other jurisdiction of

**04-2498617**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**400 MYSTIC AVENUE, MEDFORD, MA**  
(Address of principal executive offices)

**02155**  
(Zip Code)

**(781) 391-4000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15 (d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of October 31, 2012, the Registrant had outstanding:

<b>Class A Common Stock, \$1.00 par value</b>	<b>3,562,929 Shares</b>
<b>Class B Common Stock, \$1.00 par value</b>	<b>1,986,880 Shares</b>

**Table of Contents****Century Bancorp, Inc.**

	Index	Page Number
<b><u>Part I</u></b>	<b><u>Financial Information</u></b>	
	<u>Forward Looking Statements</u>	3
Item 1.	<u>Financial Statements (unaudited)</u>	
	<u>Consolidated Balance Sheets:</u>	
	<u>September 30, 2012 and December 31, 2011</u>	4
	<u>Consolidated Statements of Income:</u>	
	<u>Three months and nine months ended September 30, 2012 and 2011</u>	5
	<u>Consolidated Statements of Comprehensive Income:</u>	
	<u>Three and nine months ended September 30, 2012 and 2011</u>	6
	<u>Consolidated Statements of Changes in Stockholders' Equity:</u>	
	<u>Nine months ended September 30, 2012 and 2011</u>	7
	<u>Consolidated Statements of Cash Flows:</u>	
	<u>Nine months ended September 30, 2012 and 2011</u>	8
	<u>Notes to Consolidated Financial Statements</u>	9-27
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	28-39
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	39
Item 4.	<u>Controls and Procedures</u>	39
<b><u>Part II</u></b>	<b><u>Other Information</u></b>	
Item 1.	<u>Legal Proceedings</u>	39
Item 1A.	<u>Risk Factors</u>	40
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	40
Item 3.	<u>Defaults Upon Senior Securities</u>	
Item 5.	<u>Other Information</u>	40
Item 6.	<u>Exhibits</u>	40-41
<b><u>Signatures</u></b>		42
<b><u>Exhibits</u></b>	Ex-31.1	
	Ex-31.2	
	Ex-32.1	
	Ex-32.2	
	Ex-101 Instance Document	
	Ex-101 Schema Document	
	Ex-101 Calculation Linkbase Document	
	Ex-101 Labels Linkbase Document	
	Ex-101 Presentation Linkbase Document	
	Ex-101 Definition Linkbase Document	



**Table of Contents**

**Forward Looking Statements**

Except for the historical information contained herein, this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. Investors are cautioned that forward-looking statements are inherently uncertain. Actual performance and results of operations may differ materially from those projected or suggested in the forward-looking statements due to certain risks and uncertainties, including, without limitation, (i) the fact that the Company's success is dependent to a significant extent upon general economic conditions in New England, (ii) the fact that the Company's earnings depend to a great extent upon the level of net interest income (the difference between interest income earned on loans and investments and the interest expense paid on deposits and other borrowings) generated by the Bank and thus the Bank's results of operations may be adversely affected by increases or decreases in interest rates, (iii) the fact that the banking business is highly competitive and the profitability of the Company depends upon the Bank's ability to attract loans and deposits within its market area, where the Bank competes with a variety of traditional banking and other institutions such as credit unions and finance companies, and (iv) the fact that a significant portion of the Company's loan portfolio is comprised of commercial loans, exposing the Company to the risks inherent in loans based upon analyses of credit risk, the value of underlying collateral, including real estate, and other more intangible factors, which are considered in making commercial loans. Accordingly, the Company's profitability may be negatively impacted by errors in risk analyses, and by loan defaults, and the ability of certain borrowers to repay such loans may be adversely affected by any downturn in general economic conditions. These factors, as well as general economic and market conditions, may materially and adversely affect the market price of shares of the Company's common stock. Because of these and other factors, past financial performance should not be considered an indicator of future performance. The forward-looking statements contained herein represent the Company's judgment as of the date of this Form 10-Q, and the Company cautions readers not to place undue reliance on such statements.

**Table of Contents****PART I - Item 1****Century Bancorp, Inc.****Consolidated Balance Sheets (unaudited)****(In thousands, except share data)**

	September 30, 2012	December 31, 2011
<b>Assets</b>		
Cash and due from banks	\$ 44,198	\$ 50,187
Federal funds sold and interest-bearing deposits in other banks	217,424	157,579
Total cash and cash equivalents	261,622	207,766
Short-term investments	31,364	18,351
Securities available-for-sale, amortized cost \$1,208,527 and \$1,244,972, respectively	1,229,099	1,258,676
Securities held-to-maturity, fair value \$290,781 and \$184,822, respectively	284,490	179,368
Federal Home Loan Bank of Boston stock, at cost	15,146	15,531
Loans, net:		
Commercial and industrial	78,567	82,404
Construction and land development	38,318	56,819
Commercial real estate	562,252	487,495
Residential real estate	262,426	239,307
Home equity	116,699	110,786
Consumer and other	6,661	7,681
Total loans, net	1,064,923	984,492
Less: allowance for loan losses	18,658	16,574
Net loans	1,046,265	967,918
Bank premises and equipment	23,416	21,757
Accrued interest receivable	5,866	6,022
Goodwill	2,714	2,714
Other assets	65,835	65,122
Total assets	\$ 2,965,817	\$ 2,743,225
<b>Liabilities</b>		
Deposits:		
Demand deposits	\$ 406,681	\$ 365,854
Savings and NOW deposits	832,525	708,988
Money Market Accounts	672,447	616,241
Time deposits	431,630	433,501
Total deposits	2,343,283	2,124,584
Securities sold under agreements to repurchase	176,060	143,320
Other borrowed funds	184,144	244,143
Subordinated debentures	36,083	36,083
Due to broker	10,750	

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Other liabilities	37,385	34,446
Total liabilities	2,787,705	2,582,576
<b>Stockholders Equity</b>		
Preferred stock - \$1.00 par value; 100,000 shares authorized; no shares issued and outstanding		
Class A common stock, \$1.00 par value per share; authorized 10,000,000 shares; issued 3,561,804 shares and 3,548,317 shares, respectively	3,562	3,548
Class B common stock, \$1.00 par value per share; authorized 5,000,000 shares; issued 1,986,880 and 1,994,380 shares, respectively	1,986	1,994
Additional paid-in capital	11,718	11,587
Retained earnings	158,661	146,039
	175,927	163,168
Unrealized gains on securities available-for-sale, net of taxes	12,536	8,319
Pension liability, net of taxes	(10,351)	(10,838)
Total accumulated other comprehensive income(loss), net of taxes	2,185	(2,519)
Total stockholders equity	178,112	160,649
Total liabilities and stockholders equity	\$ 2,965,817	\$ 2,743,225

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Income (unaudited)****(In thousands, except share data)**

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>Interest income</b>				
Loans	\$ 14,494	\$ 12,030	\$ 39,114	\$ 36,147
Securities held-to-maturity	1,744	1,304	5,131	4,595
Securities available-for-sale	5,671	6,042	17,054	17,104
Federal funds sold and interest-bearing deposits in other banks	170	262	457	967
<b>Total interest income</b>	<b>22,079</b>	<b>19,638</b>	<b>61,756</b>	<b>58,813</b>
<b>Interest expense</b>				
Savings and NOW deposits	562	583	1,649	2,023
Money market accounts	603	636	1,833	2,109
Time deposits	1,493	2,512	4,774	7,285
Securities sold under agreements to repurchase	94	82	274	290
Other borrowed funds and subordinated debentures	2,107	1,987	6,215	5,826
<b>Total interest expense</b>	<b>4,859</b>	<b>5,800</b>	<b>14,745</b>	<b>17,533</b>
<b>Net interest income</b>	<b>17,220</b>	<b>13,838</b>	<b>47,011</b>	<b>41,280</b>
<b>Provision for loan losses</b>	<b>1,250</b>	<b>1,200</b>	<b>3,250</b>	<b>3,600</b>
<b>Net interest income after provision for loan losses</b>	<b>15,970</b>	<b>12,638</b>	<b>43,761</b>	<b>37,680</b>
<b>Other operating income</b>				
Service charges on deposit accounts	1,977	2,031	5,887	5,854
Lockbox fees	745	658	2,225	2,129
Net gain on sales of investments	529	883	1,119	1,245
Other income	854	931	2,481	2,651
<b>Total other operating income</b>	<b>4,105</b>	<b>4,503</b>	<b>11,712</b>	<b>11,879</b>
<b>Operating expenses</b>				
Salaries and employee benefits	8,400	7,357	24,732	21,948
Occupancy	1,161	1,059	3,459	3,285
Equipment	627	608	1,754	1,700
FDIC assessments	450	413	1,302	1,612
Other	3,070	2,618	8,712	7,495
<b>Total operating expenses</b>	<b>13,708</b>	<b>12,055</b>	<b>39,959</b>	<b>36,040</b>
<b>Income before income taxes</b>	<b>6,367</b>	<b>5,086</b>	<b>15,514</b>	<b>13,519</b>
<b>Provision for income taxes</b>	<b>685</b>	<b>504</b>	<b>1,253</b>	<b>1,015</b>
<b>Net income</b>	<b>\$ 5,682</b>	<b>\$ 4,582</b>	<b>\$ 14,261</b>	<b>\$ 12,504</b>



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Share data:				
Weighted average number of shares outstanding, basic				
Class A	3,561,625	3,544,967	3,556,369	3,542,170
Class B	1,986,880	1,995,630	1,990,838	1,998,422
Weighted average number of shares outstanding, diluted				
Class A	5,549,810	5,541,646	5,548,133	5,541,711
Class B	1,986,880	1,995,630	1,990,838	1,998,422
Basic earnings per share:				
Class A	\$ 1.25	\$ 1.01	\$ 3.13	\$ 2.75
Class B	\$ 0.62	\$ 0.50	\$ 1.57	\$ 1.38
Diluted earnings per share				
Class A	\$ 1.02	\$ 0.83	\$ 2.57	\$ 2.26
Class B	\$ 0.62	\$ 0.50	\$ 1.57	\$ 1.38

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Comprehensive Income (unaudited)****(In thousands)**

	Three months ended September 30,	
	2012	2011
Net income	\$ 5,682	\$ 4,582
Other comprehensive income, net of tax:		
Unrealized gains on securities:		
Unrealized holding gains arising during period	2,628	4,469
Less: reclassification adjustment for gains included in net income	(529)	(883)
	2,099	3,586
Defined benefit pension plans:		
Amortization of prior service cost and loss included in net periodic benefit cost	163	95
Other comprehensive income	2,262	3,681
Comprehensive income	\$ 7,944	\$ 8,263

	Nine months ended September 30,	
	2012	2011
Net income	\$ 14,261	\$ 12,504
Other comprehensive income, net of tax:		
Unrealized gains on securities:		
Unrealized holding gains arising during period	5,336	8,121
Less: reclassification adjustment for gains included in net income	(1,119)	(1,245)
	4,217	6,876
Defined benefit pension plans:		
Amortization of prior service cost and loss included in net periodic benefit cost	487	285
Other comprehensive income	4,704	7,161
Comprehensive income	\$ 18,965	\$ 19,665

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Changes in Stockholders Equity (unaudited)****For the Nine Months Ended September 30, 2012 and 2011**

	<b>Class A Common Stock</b>	<b>Class B Common Stock</b>	<b>Additional Paid-In Capital</b>	<b>Retained Earnings (In thousands)</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Stockholders Equity</b>
Balance at December 31, 2010	\$ 3,529	\$ 2,011	\$ 11,537	\$ 131,526	\$ (3,578)	\$ 145,025
Net income				12,504		12,504
Unrealized holding losses arising during period, net of \$2,098 in taxes and \$362 in realized net gains					6,876	6,876
Pension liability adjustment, net of \$126 in taxes					285	285
Conversion of class B common stock to class A common stock, 17,000 shares	17	(17)				
Stock options exercised, 350 shares	1		5			6
Cash dividends paid, Class A common stock, \$.36 per share				(1,274)		(1,274)
Cash dividends paid, Class B common stock, \$.18 per share				(361)		(361)
Balance at September 30, 2011	\$ 3,547	\$ 1,994	\$ 11,542	\$ 142,395	\$ 3,583	\$ 163,061
Balance at December 31, 2011	\$ 3,548	\$ 1,994	\$ 11,587	\$ 146,039	\$ (2,519)	\$ 160,649
Net income				14,261		14,261
Unrealized holding gains arising during period, net of \$2,651 in taxes and \$1,119 in realized net gains					4,217	4,217
Pension liability adjustment, net of \$216 in taxes					487	487
Conversion of class B common stock to class A common stock, 7,500 shares	8	(8)				
Stock options exercised, 5,987 shares	6		131			137
Cash dividends paid, Class A common stock, \$.36 per share				(1,279)		(1,279)
Cash dividends paid, Class B common stock, \$.18 per share				(360)		(360)
Balance at September 30, 2012	\$ 3,562	\$ 1,986	\$ 11,718	\$ 158,661	\$ 2,185	\$ 178,112

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Cash Flows (unaudited)****(In thousands)**

	<b>Nine months ended September 30,</b>	
	<b>2012</b>	<b>2011</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 14,261	\$ 12,504
Adjustments to reconcile net income to net cash provided by operating activities:		
Mortgage loans originated for sale	(10,812)	
Proceeds from mortgage loans sold	14,497	
Gain on sales of mortgage loans held for sale	(296)	
Net gain on sales of investments	(1,119)	(1,245)
Gain on sale of loans		(364)
Provision for loan losses	3,250	3,600
Deferred income taxes	(1,377)	(1,024)
Net depreciation and amortization	4,838	3,828
Decrease in accrued interest receivable	156	608
Gain on sale of other real estate owned	(4)	
Increase in other assets	(3,303)	(5,587)
Increase in other liabilities	3,788	816
 Net cash provided by operating activities	 23,879	 13,136
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from maturities of short-term investments	23,351	119,044
Purchase of short-term investments	(36,364)	(24,495)
Proceeds from maturities of securities available-for-sale	429,440	556,599
Proceeds from sales of securities available-for-sale	271,500	43,124
Purchase of securities available-for-sale	(654,900)	(955,685)
Proceeds from maturities of securities held-to-maturity	69,831	95,708
Purchase of securities held-to-maturity	(175,343)	
Proceeds from sales of loans		11,295
Net increase in loans	(85,354)	(58,990)
Proceeds from sales of other real estate owned	1,187	
Capital expenditures	(3,309)	(2,328)
 Net cash used in investing activities	 (159,961)	 (215,728)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net (decrease) increase in time deposits	(1,871)	82,456
Net increase in demand, savings, money market and NOW deposits	220,570	120,930
Net proceeds from exercise of stock options	137	6
Cash dividends	(1,639)	(1,635)
Net increase in securities sold under agreements to repurchase	32,740	24,480
Net decrease in other borrowed funds	(59,999)	(28,975)
 Net cash provided by financing activities	 189,938	 197,262
 Net increase (decrease) in cash and cash equivalents	 53,856	 (5,330)
Cash and cash equivalents at beginning of period	207,766	188,552

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Cash and cash equivalents at end of period	\$	261,622	\$	183,222
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SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during the period for:

Interest	\$	14,828	\$	17,578
Income taxes		1,828		2,311
Change in unrealized gains on securities available-for-sale, net of taxes		4,217		6,876
Pension liability adjustment, net of taxes		487		285
Due to broker		10,750		5,000
Transfer of loans to other real estate owned		400		

See accompanying notes to unaudited consolidated interim financial statements.

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**Table of Contents**

**Century Bancorp, Inc.**

**Notes to Unaudited Consolidated Interim Financial Statements**

**Nine Months Ended September 30, 2012 and 2011**

**Note 1. Basis of Financial Statement Presentation**

The consolidated financial statements include the accounts of Century Bancorp, Inc. (the Company) and its wholly-owned subsidiary, Century Bank and Trust Company (the Bank). The consolidated financial statements also include the accounts of the Bank's wholly-owned subsidiaries: Century Subsidiary Investments, Inc. (CSII); Century Subsidiary Investments, Inc. II (CSII II); Century Subsidiary Investments, Inc. III (CSII III); and Century Financial Services Inc. (CFSI). CSII, CSII II, CSII III are engaged in buying, selling and holding investment securities. CFSI has the power to engage in financial agency, securities brokerage, and investment and financial advisory services and related securities credit. The Company also owns 100% of Century Bancorp Capital Trust II (CBCT II). The entity is an unconsolidated subsidiary of the Company.

All significant intercompany accounts and transactions have been eliminated in consolidation. The Company provides a full range of banking services to individual, business and municipal customers in Massachusetts. As a bank holding company, the Company is subject to the regulation and supervision of the Federal Reserve Board. The Bank, a state chartered financial institution, is subject to supervision and regulation by applicable state and federal banking agencies, including the Federal Reserve Board, the Federal Deposit Insurance Corporation (the FDIC) and the Commonwealth of Massachusetts Commissioner of Banks. The Bank is also subject to various requirements and restrictions under federal and state law, including requirements to maintain reserves against deposits, restrictions on the types and amounts of loans that may be granted and the interest that may be charged thereon, and limitations on the types of investments that may be made and the types of services that may be offered. Various consumer laws and regulations also affect the operations of the Bank. In addition to the impact of regulation, commercial banks are affected significantly by the actions of the Federal Reserve Board as it attempts to control the money supply and credit availability in order to influence the economy. All aspects of the Company's business are highly competitive. The Company faces aggressive competition from other lending institutions and from numerous other providers of financial services. The Company has one reportable operating segment.

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and general practices within the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. The Company's quarterly report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011, as filed with the Securities and Exchange Commission.

Material estimates that are susceptible to change in the near-term relate to the allowance for loan losses. Management believes that the allowance for loan losses is adequate based on independent appraisals and review of other factors, including historical charge-off rates with additional allocations based on risk factors for each category and general economic factors. While management uses available information to recognize loan losses, future additions to the allowance for loan losses may be necessary based on changes in economic conditions. In addition, regulatory agencies periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance for loan losses based on their judgments about information available to them at the time of their examination.

**Table of Contents**

Certain reclassifications are made to prior-year amounts whenever necessary to conform with the current-year presentation.

**Revision of EPS Presentation**

The Company determined in the quarter ended June 30, 2012 that although the Class A and Class B common stock have different dividend rates, the Company had not applied the two-class method when calculating earnings per share ( EPS ) separately for the Class A and Class B common stock. This resulted in immaterial revisions to previously reported basic EPS for Class A and Class B common stock and diluted EPS for the Class B common stock as summarized below:

For the quarter ended September 30, 2011:

		As previously reported	As revised
Basic EPS	Class A common	\$ 0.83	\$ 1.01
Basic EPS	Class B common	\$ 0.83	\$ 0.50
Diluted EPS	Class A common	\$ 0.83	\$ 0.83
Diluted EPS	Class B common	\$ 0.83	\$ 0.50

For the nine months ended September 30, 2011:

		As previously reported	As revised
Basic EPS	Class A common	\$ 2.26	\$ 2.75
Basic EPS	Class B common	\$ 2.26	\$ 1.38
Diluted EPS	Class A common	\$ 2.26	\$ 2.26
Diluted EPS	Class B common	\$ 2.26	\$ 1.38

**Note 2. Recent Market Developments**

The financial services industry continues to face unprecedented challenges in the aftermath of the recent national and global economic crisis. Since June 2009, the US economy has been recovering from the most severe recession and financial crisis since the Great Depression. There have been some improvements in private sector employment, industrial production and US exports; nevertheless, the pace of economic recovery has been extremely slow. The housing markets continue to be depressed. Financial markets have improved since the depths of the crisis, but are still unsettled and volatile. Investors have pulled back from risky assets. At the same time, heightened demand for safe assets has put downward pressure on yields. There is continued concern about the US economic outlook and the potential effects of the continued crisis in the European financial markets.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act became law. The Act was intended to address many issues arising in the recent financial crisis and is exceedingly broad in scope affecting many aspects of bank and financial market regulation. The Act requires, or permits by implementing regulation, enhanced prudential standards for banks and bank holding companies inclusive of capital, leverage, liquidity, concentration and exposure measures. In addition, traditional bank regulatory principles such as restrictions on transactions with affiliates and insiders were enhanced. The Act also contains reforms of consumer mortgage lending practices and creates a Bureau of Consumer Financial Protection which is granted broad authority over consumer financial practices of banks and others. It is expected as the specific new or incremental requirements applicable to the Company become effective that the costs and difficulties of remaining compliant with all such requirements will increase. The Act broadens the base for FDIC assessments to average consolidated assets less tangible equity of financial institutions and also

**Table of Contents**

permanently raises the current standard maximum FDIC deposit insurance amount to \$250,000. The Act extends unlimited deposit insurance on non-interest bearing transaction accounts through December 31, 2012.

On September 29, 2009, the FDIC adopted a Notice of Proposed Rulemaking (NPR) that would require insured institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The FDIC Board voted to adopt a uniform three-basis point increase in assessment rates effective on January 1, 2011, and extend the restoration period from seven to eight years. This rule was finalized on November 2, 2009. As a result, the Company is carrying a prepaid asset of \$3.2 million as of September 30, 2012. The Company's quarterly risk-based deposit insurance assessments will be paid from this amount until the amount is exhausted or until December 30, 2014, when any amount remaining would be returned to the Company.

On September 30, 2011, the Massachusetts Department of Revenue issued a Draft Directive prohibiting a corporation from pledging more than 50 percent of security corporation stock it owns to secure a borrowing, effective for tax years beginning on or after October, 2012. Century Bank currently utilizes the stock of two of its security corporations to secure Federal Home Loan Bank of Boston ( FHLBB ) advances. Should this draft directive have become effective, Century Bank would have had fewer assets available to secure FHLBB advances, or would have had a higher tax rate if it chose to utilize security corporations to a lesser extent. On April 6, 2012, the Massachusetts Department of Revenue issued an updated Draft Directive allowing a corporation to pledge up to 100% of security corporation stock it owns to secure a borrowing. This revised Draft Directive would allow Century Bank to continue to utilize existing assets to secure FHLBB advances without pledging limitations. On May 24, 2012, the Massachusetts Department of Revenue issued Directive 12-2. The directive states that the pledge by a shareholder of shares of stock of a corporation as security or collateral for a loan to the shareholder, in and of itself, will not preclude classification of the corporation as a security corporation or result in revocation of a corporation's existing security corporation classification.

**Note 3. Stock Option Accounting**

Stock option activity under the Company's stock option plan for the nine months ended September 30, 2012 is as follows:

	Amount	Weighted Average Exercise Price
Shares under option:		
Outstanding at beginning of year	36,062	\$ 28.90
Exercised	(5,987)	22.87
Forfeited	(450)	22.50
Outstanding at end of period	29,625	\$ 30.22
Exercisable at end of period	29,625	\$ 30.22
Available to be granted at end of period	223,534	

On September 30, 2012, the outstanding options to purchase 29,625 shares of Class A common stock have exercise prices between \$26.68 and \$31.83, with a weighted average exercise price of \$30.22 and a weighted average remaining contractual life of 1.5 years. The intrinsic value of options exercisable at September 30, 2012 had an aggregate value of \$50,379. The intrinsic value of options exercised at September 30, 2012 had an aggregate value of \$54,203.

The Company uses the fair value method to account for stock options. All of the Company's stock options are vested and there were no options granted during the first nine months of 2012.



**Table of Contents****Note 4. Securities Available-for-Sale**

	September 30, 2012				December 31, 2011			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	( In thousands)							
U.S. Treasury	\$ 1,999	\$ 6	\$	\$ 2,005	\$ 1,999	\$ 13	\$	\$ 2,012
U.S. Government Sponsored Enterprises	85,035	334		85,369	174,657	311	11	174,957
Small Business Administration	8,142	113		8,255	8,714	87		8,801
U.S. Government Agency and Sponsored Enterprises								
Mortgage Backed Securities	1,041,144	21,187	250	1,062,081	1,020,752	16,262	1,176	1,035,838
Privately Issued Residential Mortgage Backed Securities	3,072	32	21	3,083	3,509		311	3,198
Obligations Issued by States and Political Subdivisions	66,377	52	960	65,469	21,515	84	957	20,642
Other Debt Securities	2,300		36	2,264	13,293		683	12,610
Equity Securities	458	115		573	533	85		618
<b>Total</b>	<b>\$ 1,208,527</b>	<b>\$ 21,839</b>	<b>\$ 1,267</b>	<b>\$ 1,229,099</b>	<b>\$ 1,244,972</b>	<b>\$ 16,842</b>	<b>\$ 3,138</b>	<b>\$ 1,258,676</b>

Included in U.S. Government Sponsored Enterprise Securities and U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities are securities at fair value pledged to secure public deposits and repurchase agreements amounting to \$518,615,000 and \$488,690,000 at September 30, 2012 and December 31, 2011, respectively. Also included in securities available-for-sale are securities pledged for borrowing at the Federal Home Loan Bank of Boston amounting to \$236,894,000 and \$246,036,000 at September 30, 2012 and December 31, 2011, respectively. The Company realized gross gains of \$1,119,000 from the proceeds of \$271,500,000 from the sales of available-for-sale securities for the nine months ended September 30, 2012. The Company realized gross gains of \$1,245,000 from the proceeds of \$43,124,000 from the sales of available-for-sale securities for the nine months ended September 30, 2011.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities available-for-sale at September 30, 2012.

	Amortized Cost	Fair Value
	( In thousands)	
Within one year	\$ 96,169	\$ 96,670
After one but within five years	925,961	943,843
After five but within ten years	173,923	176,773
More than 10 years	10,516	9,776
Non-maturing	1,958	2,037
<b>Total</b>	<b>\$ 1,208,527</b>	<b>\$ 1,229,099</b>

The weighted average remaining life of investment securities available-for-sale at September 30, 2012 was 3.5 years. Included in the weighted average remaining life calculation at September 30, 2012 was \$70,037,000 of U.S. Government Sponsored Enterprises obligations that are callable at the discretion of the issuer. These call dates were not utilized in computing the weighted average remaining life. The contractual maturities, which were used in the table above, of mortgage-backed securities will differ from the actual maturities, due to the ability of the issuers to prepay underlying obligations.



**Table of Contents**

As of September 30, 2012 and December 31, 2011, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not likely that it will be required to sell these debt securities before the anticipated recovery of its remaining amortized cost. In making its other-than-temporary impairment evaluation, the Company considered the fact that the principal and interest on these securities are from issuers that are investment grade. The change in the unrealized losses on the state and municipal securities and the nonagency mortgage-backed securities was primarily caused by changes in credit spreads and liquidity issues in the marketplace.

The unrealized loss on U.S. Government Sponsored Enterprises and U.S. Government Sponsored Enterprises Mortgage Backed Securities related primarily to interest rates and not credit quality and because the Company has the ability and intent to hold these investments until recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary. In the case of privately issued mortgage-backed securities, the performance of the underlying loans is analyzed as deemed necessary to determine the estimated future cash flows of the securities. Factors considered include the level of subordination, current and estimated future default rates, current and estimated prepayment rates, estimated loss severity rates, geographic concentrations and origination dates of underlying loans. In the case of marketable equity securities, the severity of the unrealized loss, the length of time the unrealized loss has existed, and the issuer's financial performance are considered.

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at September 30, 2012. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 9 and 7 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 444 holdings at September 30, 2012.

	Less than 12 months		September 30, 2012 12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Temporarily Impaired Investments						
U.S. Government Sponsored Enterprises	\$	\$	\$	\$	\$	\$
U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities	52,036	221	11,629	29	63,665	250
Privately Issued Residential Mortgage Backed Securities			1,939	21	1,939	21
Obligations Issued by States and Political Subdivisions			3,725	960	3,725	960
Other Debt Securities			1,464	36	1,464	36
Total temporarily impaired securities	\$ 52,036	\$ 221	\$ 18,757	\$ 1,046	\$ 70,793	\$ 1,267

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at December 31, 2011. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 60 and 6 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 393 holdings at December 31, 2011.

**Table of Contents**

	Less than 12 months		December 31, 2011 12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Temporarily Impaired Investments						
			(In thousands)			
U.S. Government Sponsored Enterprises	\$ 14,989	\$ 11	\$	\$	\$ 14,989	\$ 11
U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities	331,469	1,176			331,469	1,176
Privately Issued Residential Mortgage Backed Securities			3,198	311	3,198	311
Obligations Issued by States and Political Subdivisions			3,725	957	3,725	957
Other Debt Securities	10,542	652	1,468	31	12,010	683
Equity Securities						
<b>Total temporarily impaired securities</b>	<b>\$ 357,000</b>	<b>\$ 1,839</b>	<b>\$ 8,391</b>	<b>\$ 1,299</b>	<b>\$ 365,391</b>	<b>\$ 3,138</b>

**Note 5. Investment Securities Held-to-Maturity**

	September 30, 2012				December 31, 2011			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
U.S. Government Sponsored Enterprises	\$ 7,745	\$ 42	\$	\$ 7,787	\$ 26,979	\$ 36	\$ 2	\$ 27,013
U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities	276,745	6,414	165	282,994	152,389	5,435	15	157,809
<b>Total</b>	<b>\$ 284,490</b>	<b>\$ 6,456</b>	<b>\$ 165</b>	<b>\$ 290,781</b>	<b>\$ 179,368</b>	<b>\$ 5,471</b>	<b>\$ 17</b>	<b>\$ 184,822</b>

Included in U.S. Government and Agency Securities are securities pledged to secure public deposits and repurchase agreements at fair value amounting to \$158,319,000 and \$8,885,000 at September 30, 2012 and December 31, 2011, respectively. Also included are securities pledged for borrowing at the Federal Home Loan Bank of Boston at fair value amounting to \$111,707,000 and \$49,345,000 at September 30, 2012 and December 31, 2011, respectively.

At September 30, 2012 and December 31, 2011, all mortgage-backed securities are obligations of U.S. Government Agencies and Government Sponsored Enterprises. Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities held-to-maturity at September 30, 2012.

	Amortized Cost	Fair Value
	(In thousands)	
Within one year	\$ 19,167	\$ 19,356
After one but within five years	227,971	233,077
After five but within ten years	37,076	38,061
More than ten years	276	287
<b>Total</b>	<b>\$ 284,490</b>	<b>\$ 290,781</b>

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The weighted average remaining life of investment securities held-to-maturity at September 30, 2012 was 3.5 years. Included in the weighted average remaining life calculation at September 30, 2012 were \$7,745,000 of U.S. Government Sponsored Enterprises obligations that are callable at the discretion of the issuer. The actual maturities, which were used in the table above, of mortgage-backed securities, will differ from the contractual maturities, due to the ability of the issuers to prepay underlying obligations.

Page 14 of 42

**Table of Contents**

As of September 30, 2012 and December 31, 2011, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not likely that it will be required to sell these debt securities before the anticipated recovery of their remaining amortized costs. In making its other-than-temporary impairment evaluation, the Company considered the fact that the principal and interest on these securities are from issuers that are investment grade.

The unrealized loss on U.S. Government Agency and Sponsored Enterprises Mortgage-Backed Securities related primarily to interest rates and not credit quality, and because the Company does not intend to sell any of these securities and it is not likely that it will be required to sell these securities before the anticipated recovery of the remaining amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2012 and December 31, 2011.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary.

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at September 30, 2012. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 3 and 1 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 98 holdings at September 30, 2012.

Temporarily Impaired Investments	Less Than 12 Months		September 30, 2012 12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government Sponsored Enterprises	\$	\$	\$	\$	\$	\$
U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities	19,030	143	5,370	22	24,400	165
<b>Total temporarily impaired securities</b>	<b>\$ 19,030</b>	<b>\$ 143</b>	<b>\$ 5,370</b>	<b>\$ 22</b>	<b>\$ 24,400</b>	<b>\$ 165</b>

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at December 31, 2011. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 2 and 0 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 92 holdings at December 31, 2011.

Temporarily Impaired Investments	Less Than 12 Months		December 31, 2011 12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government Sponsored Enterprises	\$ 4,994	\$ 2	\$	\$	\$ 4,994	\$ 2
U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities	5,367	15			5,367	15
<b>Total temporarily impaired securities</b>	<b>\$ 10,361</b>	<b>\$ 17</b>	<b>\$</b>	<b>\$</b>	<b>\$ 10,361</b>	<b>\$ 17</b>

**Table of Contents****Note 6. Allowance for Loan Losses**

The Company maintains an allowance for loan losses in an amount determined by management on the basis of the character of the loans, loan performance, the financial condition of borrowers, the value of collateral securing loans and other relevant factors.

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated.

	Three months ended		Nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
	(in thousands)			
Allowance for loan losses, beginning of period	\$ 17,979	\$ 15,915	\$ 16,574	\$ 14,053
Loans charged off	(728)	(1,283)	(1,787)	(2,252)
Recoveries on loans previously charged-off	157	170	621	601
Net charge-offs	(571)	(1,113)	(1,166)	(1,651)
Provision charged to expense	1,250	1,200	3,250	3,600
Allowance for loan losses, end of period	\$ 18,658	\$ 16,002	\$ 18,658	\$ 16,002

Further information pertaining to the allowance for loan losses for the three months ending September 30, 2012 follows:

	Construction and land development	Commercial and industrial	Commercial real estate	Residential real estate	Consumer and other	Home Equity	Unallocated	Total
	(Dollars in thousands)							
<b>Allowance for loan losses:</b>								
<b>Balance at June 30, 2012</b>	\$ 2,889	\$ 3,466	\$ 7,754	\$ 1,793	\$ 293	\$ 681	\$ 1,103	\$ 17,979
<b>Charge-offs</b>		(532)		(49)	(147)			(728)
<b>Recoveries</b>		38	2	2	99	16		157
<b>Provision</b>	140	133	967	240	52	176	(458)	1,250
<b>Balance at September 30, 2012</b>	\$ 3,029	\$ 3,105	\$ 8,723	\$ 1,986	\$ 297	\$ 873	\$ 645	\$ 18,658

Further information pertaining to the allowance for loan losses for nine months ending September 30, 2012 follows:

	Construction and Land Development	Commercial and Industrial	Commercial Real Estate	Residential Real Estate	Consumer	Home Equity	Unallocated	Total
	(Dollars in thousands)							
<b>Allowance for loan losses:</b>								
<b>Balance at December 31, 2011</b>	\$ 2,893	\$ 3,139	\$ 6,566	\$ 1,886	\$ 356	\$ 704	\$ 1,030	\$ 16,574
<b>Charge-offs</b>		(931)		(110)	(587)	(159)		(1,787)
<b>Recoveries</b>		243	5	11	346	16		621
<b>Provision</b>	136	654	2,152	199	182	312	(385)	3,250

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<b>Ending balance at September 30, 2012</b>	\$ 3,029	\$ 3,105	\$ 8,723	\$ 1,986	\$ 297	\$ 873	\$ 645	\$ 18,658
<b>Amount of allowance for loan losses for loans deemed to be impaired</b>	\$ 1,000	\$ 455	\$ 434	\$ 127	\$	\$ 97	\$	2,113
<b>Amount of allowance for loan losses for loans not deemed to be impaired</b>	\$ 2,029	\$ 2,650	\$ 8,289	\$ 1,859	\$ 297	\$ 776	\$ 645	\$ 16,545
<b>Loans:</b>								
<b>Ending balance</b>	\$ 38,318	\$ 78,567	\$ 562,252	\$ 262,426	\$ 6,661	\$ 116,699	\$	\$ 1,064,923
<b>Loans deemed to be impaired</b>	\$ 1,500	\$ 1,882	\$ 2,302	\$ 777	\$	\$ 97	\$	\$ 6,558
<b>Loans not deemed to be impaired</b>	\$ 36,818	\$ 76,685	\$ 559,950	\$ 261,649	\$ 6,661	\$ 116,602	\$	\$ 1,058,365



**Table of Contents**

Further information pertaining to the allowance for loan losses for three months ending September 30, 2011 follows:

	Construction and Land Development	Commercial and Industrial	Commercial Real Estate	Residential Real Estate	Consumer	Home Equity	Unallocated	Total
<b>Allowance for loan losses:</b>								
Balance at June 30, 2011	\$ 2,572	\$ 3,575	\$ 6,321	\$ 1,745	\$ 291	\$ 775	\$ 636	\$ 15,915
Charge-offs	(900)	(203)			(180)			(1,283)
Recoveries		66		4	100			170
Provision	1,312	(217)	(364)	31	81	8	349	1,200
Balance at September 30, 2011	\$ 2,984	\$ 3,221	\$ 5,957	\$ 1,780	\$ 292	\$ 783	\$ 985	\$ 16,002

Further information pertaining to the allowance for loan losses for nine months ending September 30, 2011 follows:

	Construction and Land Development	Commercial and Industrial	Commercial Real Estate	Residential Real Estate	Consumer	Home Equity	Unallocated	Total
<b>Allowance for loan losses:</b>								
Balance at December 31, 2010	\$ 1,752	\$ 3,163	\$ 5,671	\$ 1,718	\$ 298	\$ 725	\$ 726	\$ 14,053
Charge-offs	(900)	(585)		(281)	(485)	(1)		(2,252)
Recoveries		222		19	360			601
Provision	2,132	421	286	324	119	59	259	3,600
Balance at September 30, 2011	\$ 2,984	\$ 3,221	\$ 5,957	\$ 1,780	\$ 292	\$ 783	\$ 985	\$ 16,002
Amount of allowance for loan losses for loans deemed to be impaired	\$ 350	\$ 345	\$ 227	\$ 3	\$	\$	\$	925
Amount of allowance for loan losses for loans not deemed to be impaired	\$ 2,634	\$ 2,876	\$ 5,730	\$ 1,777	\$ 292	\$ 783	\$ 985	\$ 15,077
<b>Loans:</b>								
Ending balance	\$ 54,498	\$ 84,765	\$ 458,858	\$ 235,636	\$ 6,419	\$ 111,131	\$	\$ 951,307
Loans deemed to be impaired	\$ 1,800	\$ 1,778	\$ 4,247	\$ 483	\$	\$	\$	\$ 8,308
Loans not deemed to be impaired	\$ 52,698	\$ 82,987	\$ 454,611	\$ 235,153	\$ 6,419	\$ 111,131	\$	\$ 942,999

**Table of Contents**

The Company utilizes a six grade internal loan rating system for commercial real estate, construction and commercial loans as follows:

Loans rated 1-3 (Pass):

Loans in this category are considered pass rated loans with low to average risk.

Loans rated 4 (Monitor):

These loans represent classified loans that management is closely monitoring for credit quality. These loans have had or may have minor credit quality deterioration as of September 30, 2012 and December 31, 2011.

Loans rated 5 (Substandard):

Substandard loans represent classified loans that management is closely monitoring for credit quality. These loans have had more significant credit quality deterioration as of September 30, 2012 and December 31, 2011.

Loans rated 6 (Doubtful):

Doubtful loans represent classified loans that management is closely monitoring for credit quality. These loans had more significant credit quality deterioration as of September 30, 2012 and December 31, 2011 and are doubtful for full collection.

Impaired:

Impaired loans represent classified loans that management is closely monitoring for credit quality. A loan is classified as impaired when it is probable that the Company will be unable to collect all amounts due.

The following table presents the Company's loans by risk rating at September 30, 2012.

	<b>Construction and land development</b>	<b>Commercial and industrial</b>	<b>Commercial real estate</b>
	(Dollars in thousands)		
<b>Grade:</b>			
<b>1-3 (Pass)</b>	\$ 29,380	\$ 76,213	\$ 555,721
<b>4 (Monitor)</b>	7,438	472	4,229
<b>5 (Substandard)</b>			
<b>6 (Doubtful)</b>			
<b>Impaired</b>	1,500	1,882	2,302
<b>Total</b>	\$ 38,318	\$ 78,567	\$ 562,252

The following table presents the Company's loans by risk rating at December 31, 2011.

	Construction and land development	Commercial and industrial	Commercial real estate
	(Dollars in thousands)		
<b>Grade:</b>			
<b>1-3(Pass)</b>	\$ 48,298	\$ 80,140	\$ 478,186
<b>4 (Monitor)</b>	7,021	739	4,748

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5 (Substandard)			
6 (Doubtful)			
Impaired	1,500	1,525	4,561
<b>Total</b>	<b>\$ 56,819</b>	<b>\$ 82,404</b>	<b>\$ 487,495</b>

The Company utilized payment performance as credit quality indicators for residential real estate, consumer and overdrafts, and the home equity portfolio. The indicators are depicted in the table aging of past due loans, below.

**Table of Contents**

Further information pertaining to the allowance for loan losses at September 30, 2012 follows:

	Accruing 30-89 Days Past Due	Non Accrual	Accrual Greater Than 90 Days	Total Past Due	Current Loans	Total
(Dollars in thousands)						
<b>Construction and land development</b>	\$	\$ 1,500	\$	\$ 1,500	\$ 36,818	\$ 38,318
<b>Commercial and industrial</b>	1,237	1,268		2,505	76,062	78,567
<b>Commercial real estate</b>	914	696		1,610	560,642	562,252
<b>Residential real estate</b>	954	1,890		2,844	259,582	262,426
<b>Consumer and overdrafts</b>	16	6		22	6,639	6,661
<b>Home equity</b>	764	98		862	115,837	116,699
<b>Total</b>	\$ 3,885	\$ 5,458	\$	\$ 9,343	\$ 1,055,580	\$ 1,064,923

Further information pertaining to the allowance for loan losses at December 31, 2011 follows:

	Accruing 30-89 Days Past Due	Non Accrual	Accrual Greater Than 90 Days	Total Past Due	Current Loans	Total
(Dollars in thousands)						
<b>Construction and land development</b>	\$	\$ 1,500	\$	\$ 1,500	\$ 55,319	\$ 56,819
<b>Commercial and industrial</b>	1,417	763	18	2,198	80,206	82,404
<b>Commercial real estate</b>	2,528	736		3,264	484,231	487,495
<b>Residential real estate</b>	2,635	2,324		4,959	234,348	239,307
<b>Consumer and overdrafts</b>	519	9		528	7,153	7,681
<b>Home equity</b>	171	495		666	110,120	110,786
<b>Total</b>	\$ 7,270	\$ 5,827	\$ 18	\$ 13,115	\$ 971,377	\$ 984,492

A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is impaired, The Company measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, the Company measures impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. The Company's policy for recognizing interest income on impaired loans is contained within Note 1 of the consolidated financial statements.

**Table of Contents**

The following is information pertaining to impaired loans for September 30, 2012:

	Carrying Value	Unpaid Principal Balance	Required Reserve	Average Carrying Value for 3 Months Ending 9/30/12	Average Carrying Value for 9 Months Ending 9/30/12	Interest Income Recognized Ending 9/30/12	Interest Income Recognized Ending 9/30/12
<b>With no required reserve recorded:</b>							
<b>Construction and land development</b>	\$	\$	\$	\$	\$ 450	\$	\$
<b>Commercial and industrial</b>	635	1,346		473	382		
<b>Commercial real estate</b>	172	200		174	178		
<b>Residential real estate</b>	31	31		218	152		
<b>Consumer</b>							
<b>Home equity</b>							
<b>Total</b>	\$ 838	\$ 1,577	\$	\$ 865	\$ 1,162	\$	\$
<b>With required reserve recorded:</b>							
<b>Construction and land development</b>	\$ 1,500	\$ 3,292	\$ 1,000	\$ 1,500	\$ 1,050	\$	\$
<b>Commercial and industrial</b>	1,247	1,295	455	1,745	1,492	12	35
<b>Commercial real estate</b>	2,130	2,170	434	2,138	3,027	40	84
<b>Residential real estate</b>	746	746	127	494	610	1	1
<b>Consumer</b>							
<b>Home equity</b>	97	97	97	73	29		
<b>Total</b>	\$ 5,720	\$ 7,600	\$ 2,113	\$ 5,950	\$ 6,208	\$ 53	\$ 120
<b>Total</b>							
<b>Construction and land development</b>	\$ 1,500	\$ 3,292	\$ 1,000	\$ 1,500	\$ 1,500	\$	\$
<b>Commercial and industrial</b>	1,882	2,641	455	2,218	1,874	12	35
<b>Commercial real estate</b>	2,302	2,370	434	2,312	3,205	40	84
<b>Residential real estate</b>	777	777	127	712	762	1	1
<b>Consumer</b>							
<b>Home equity</b>	97	97	97	73	29		
<b>Total</b>	\$ 6,558	\$ 9,177	\$ 2,113	\$ 6,815	\$ 7,370	\$ 53	\$ 120

**Table of Contents**

The following is information pertaining to impaired loans for September 30, 2011:

	Unpaid Carrying Value	Principal Balance	Required Reserve	Average Carrying Value For 3 Months Ending 9/30/11 (Dollars in thousands)	Average Carrying Value For 9 Months Ending 9/30/11	Interest Income Recognized for 3 Months Ending 9/30/11	Interest Income Recognized for 9 Months Ending 9/30/11
<b>With no required reserve recorded:</b>							
Construction and land development	\$	\$	\$	\$ 1,350	\$ 2,940	\$	\$
Commercial and industrial	642	1,090		443	429	1	3
Commercial real estate	415	431		246	378		
Residential real estate	450	450					
Consumer							
Home equity							
<b>Total</b>	<b>\$ 1,507</b>	<b>\$ 1,971</b>	<b>\$</b>	<b>\$ 2,039</b>	<b>\$ 3,747</b>	<b>\$ 1</b>	<b>\$ 3</b>
<b>With required reserve recorded:</b>							
Construction and land development	1,800	\$ 3,292	\$ 350	\$ 2,110	\$ 844	\$	\$
Commercial and industrial	1,136	1,160	345	1,428	1,087	6	10
Commercial real estate	3,832	3,858	227	6,738	5,215	82	112
Residential real estate	33	33	3	146	68	1	2
Consumer							
Home equity							
<b>Total</b>	<b>\$ 6,801</b>	<b>\$ 8,343</b>	<b>\$ 925</b>	<b>\$ 10,422</b>	<b>\$ 7,214</b>	<b>\$ 89</b>	<b>\$ 124</b>
<b>Total</b>							
Construction and land development	\$ 1,800	\$ 3,292	\$ 350	\$ 3,460	\$ 3,784	\$	\$
Commercial and industrial	1,778	2,250	345	1,871	1,516	7	13
Commercial real estate	4,247	4,289	227	6,984	5,593	82	112
Residential real estate	483	483	3	146	68	1	2
Consumer							
Home equity							
<b>Total</b>	<b>\$ 8,308</b>	<b>\$ 10,314</b>	<b>\$ 925</b>	<b>\$ 12,461</b>	<b>\$ 10,961</b>	<b>\$ 90</b>	<b>\$ 127</b>

There were no troubled debt restructurings occurring during the nine month period ended September 30, 2012.

Troubled Debt Restructurings occurring during the three month period ended September 30, 2011:

	Number of Contracts (Dollars in thousands)	Pre- modification outstanding recorded investment	Post- modification outstanding recorded investment
Construction and land development		\$	\$
Commercial and industrial	1	41	41

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Commercial real estate

Total	1	\$ 41	\$ 41
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Troubled Debt Restructurings occurring during the nine month period ended September 30, 2011:

	Number of Contracts (Dollars in thousands)	Pre- modification outstanding recorded investment	Post- modification outstanding recorded investment
Construction and land development	1	\$ 39	\$
Commercial and industrial	7	484	454
Commercial real estate	4	2,641	2,636
Total	12	\$ 3,164	\$ 3,090

There was one troubled debt restructuring, totaling \$11,000, during the 9 months ended September 30, 2011, that subsequently defaulted.

**Table of Contents**

Troubled Debt Restructurings were identified as a modification in which a concession was granted to a customer who is having financial difficulties. This concession may be below market rate, longer amortization/term, and a lower payment amount. The present value calculation of the modification did not result in an increase in the allowance for these loans beyond any previously established allocations. The loans were modified, for both the commercial and industrial and commercial real estate loans, by reducing interest rates as well as extending terms on the loans. The financial impact of the modifications for performing commercial and industrial loans were \$14,368 reduction in principal and \$612 increase in interest payments for the quarter ended September 30, 2011 and \$21,378 reduction in principal and \$103 increase in interest payments for the nine months ended September 30, 2011. The financial impact of the modifications for performing commercial real estate were \$8,953 reduction in principal and \$11,911 reduction in interest payments for the quarter ended September 30, 2011 and \$17,769 reduction in principal and \$25,067 reduction in interest payments for the nine months ended September 30, 2011. The financial impact of the modifications for nonperforming was a \$7,000 reduction in the carrying value of the loans as a result of payments received under the modified terms of the loans.

**Note 7. Employee Benefits**

The Company provides pension benefits to its employees under a noncontributory, defined benefit plan which is funded on a current basis in compliance with the requirements of the Employee Retirement Income Security Act of 1974 ( ERISA ) and recognizes costs over the estimated employee service period.

The Company also has a Supplemental Executive Insurance/Retirement Plan (the Supplemental Plan ) which is limited to certain officers and employees of the Company. The Supplemental Plan is accrued on a current basis and recognizes costs over the estimated employee service period.

Executive officers of the Company and its subsidiaries who have at least one year of service may participate in the Supplemental Plan. The Supplemental Plan is voluntary and participants are required to contribute to its cost. Life insurance policies, which are owned by the Company, are purchased covering the lives of each participant.

**Components of Net Periodic Benefit Cost for the Three Months Ended September 30,**

	Pension Benefits		Supplemental Insurance/ Retirement Plan	
	2012	2011	2012	2011
	(In thousands)			
Service cost	\$ 274	\$ 211	\$ 355	\$ 170
Interest	323	355	231	233
Expected return on plan assets	(410)	(399)		
Recognized prior service cost (benefit)	(26)	(26)	29	28
Recognized net actuarial losses	184	123	84	32
Net periodic benefit cost	\$ 345	\$ 264	\$ 699	\$ 463

**Components of Net Periodic Benefit Cost for the Nine Months Ended September 30,**

	Pension Benefits		Supplemental Insurance/ Retirement Plan	
	2012	2011	2012	2011
	(In thousands)			
Service cost	\$ 822	\$ 633	\$ 1,066	\$ 510
Interest	970	1,065	693	699
Expected return on plan assets	(1,230)	(1,197)		
Recognized prior service cost (benefit)	(78)	(78)	87	84



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Recognized net actuarial losses	<b>553</b>	370	<b>252</b>	97
Net periodic benefit cost	<b>\$ 1,037</b>	\$ 793	<b>\$ 2,098</b>	\$ 1,390

Page 22 of 42

**Table of Contents****Contributions**

The Company previously disclosed in its financial statements for the year ended December 31, 2011 that it expected to contribute \$1,800,000 to the Pension Plan in 2012. As of September 30, 2012, \$1,350,000 of the contribution had been made. The Company expects to contribute an additional \$450,000 by the end of the year.

**Note 8. Fair Value Measurements**

The Company follows FASB ASC 820-10, *Fair Value Measurements and Disclosures*, (formerly SFAS 157, *Fair Value Measurements*, ) which among other things, requires enhanced disclosures about assets and liabilities carried at fair value. ASC 820-10 establishes a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The three broad levels of the hierarchy are as follows:

**Level I** Quoted prices are available in active markets for identical assets or liabilities as of the reported date. The type of financial instruments included in Level I are highly liquid cash instruments with quoted prices such as G-7 government, agency securities, listed equities and money market securities, as well as listed derivative instruments.

**Level II** Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed. Instruments which are generally included in this category are corporate bonds and loans, mortgage whole loans, municipal bonds and OTC derivatives.

**Level III** Instruments that have little to no pricing observability as of the reported date. These financial instruments do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation. Instruments that are included in this category generally include certain commercial mortgage loans, certain private equity investments, distressed debt, non-investment grade residual interests in securitizations, as well as certain highly structured OTC derivative contracts.

The results of the fair value hierarchy as of September 30, 2012, are as follows:

## Financial Instruments Measured at Fair Value on a Recurring Basis:

	Carrying Value	Securities AFS Fair Value Measurements Using		
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
		(In thousands)		
U.S. Treasury	\$ 2,005	\$	\$ 2,005	\$
U.S. Government Sponsored Enterprises	85,369		85,369	
SBA Backed Securities	8,255		8,255	
U.S. Government Agency and Sponsored Mortgage Backed Securities	1,062,081		1,062,081	
Privately Issued Residential Mortgage Backed Securities	3,083		3,083	
Obligations Issued by States and Political Subdivisions	65,469		1,750	63,719
Other Debt Securities	2,264		2,264	
Equity Securities	573	231		342

<b>Total</b>	<b>\$ 1,229,099</b>	<b>\$ 231</b>	<b>\$ 1,164,807</b>	<b>\$ 64,061</b>
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**Table of Contents**

## Financial Instruments Measured at Fair Value on a Non-recurring Basis:

<b>Impaired Loans</b>	<b>4,051</b>	<b>4,051</b>
<b>Other Real Estate Owned</b>	<b>400</b>	<b>400</b>

Impaired loan balances represent those collateral dependent loans where management has estimated the credit loss by comparing the loan's carrying value against the expected realizable fair value of the collateral. Specific provisions relate to impaired loans recognized for the three and nine-month periods ended September 30, 2012 amounted to \$203,000 and \$2.0 million, respectively. The Company uses appraisals, discounted as appropriate, based on management's observations of the local real estate market for loans in this category.

There were no transfers between level 1 and 2 for the nine months ended September 30, 2012. There were no liabilities measured at fair value on a recurring or nonrecurring basis during the nine month period ended September 30, 2012.

The following table presents additional information about assets measured at fair value on a recurring and nonrecurring basis for which the Company has utilized Level 3 inputs to determine fair value (dollars in thousands). Management continues to monitor the assumptions used to value the assets listed below.

Asset	Fair Value	Valuation Technique	Unobservable Input	
			Unobservable Input	Value or Range
Securities AFS (4)	\$ 64,061	Discounted cash flow	Discount rate	0% -1% (3)
Impaired Loans	4,051	Appraisal of collateral (1)	Appraisal adjustments (2)	0%-25% discount
Other Real Estate Owned	400	Appraisal of collateral (1)	Appraisal adjustments (2)	0%

- (1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.
  - (2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated expenses.
  - (3) Weighted averages
  - (4) Municipal securities generally have maturities of one year or less and, therefore, the amortized cost equates to the fair value.
- The changes in Level 3 securities for the nine-month period ended September 30, 2012 are shown in the table below:

	Auction Rate Securities	Obligations Issued by States & Political Subdivisions		Equity Securities	Total
		(In thousands)			
<b>Balance at December 31, 2011</b>	<b>\$ 3,725</b>	<b>\$ 14,772</b>	<b>\$ 417</b>	<b>\$ 18,914</b>	
<b>Purchases</b>		<b>79,588</b>		<b>79,588</b>	
<b>Maturities and calls</b>		<b>(34,333)</b>	<b>(75)</b>	<b>(34,408)</b>	
<b>Amortization</b>		<b>(33)</b>		<b>(33)</b>	
<b>Changes in fair value</b>					
<b>Balance at September 30, 2012</b>	<b>\$ 3,725</b>	<b>\$ 59,994</b>	<b>\$ 342</b>	<b>\$ 64,061</b>	

The amortized cost of Level 3 securities was \$65,020,000 at September 30, 2012 with an unrealized loss of \$960,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.



**Table of Contents**

The changes in Level 3 securities for the nine-month period ended September 30, 2011, are shown in the table below:

	Auction Rate Securities	Obligations Issued by States & Political Subdivisions	Equity Securities	Total
		(In thousands)		
Balance at December 31, 2010	\$ 4,393	\$ 15,988	\$ 279	\$ 20,660
Purchases		18,905		18,905
Maturities and calls		(21,665)		(21,665)
Amortization		(5)		(5)
Balance at September 30, 2011	\$ 4,393	\$ 13,223	\$ 279	\$ 17,895

The amortized cost of Level 3 securities was \$18,179,000 at September 30, 2011 with an unrealized loss of \$284,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.

**Note 9. Fair Values of Financial Instruments**

The following methods and assumptions were used by the Company in estimating fair values of its financial instruments. Excluded from this disclosure are all nonfinancial instruments. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument, including estimates of timing, amount of expected future cash flows and the credit standing of the issuer. Such estimates do not consider the tax impact of the realization of unrealized gains or losses. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial instrument. Care should be exercised in deriving conclusions about our business, its value or financial position based on the fair value information of financial instruments presented below.

Securities held-to-maturity: The fair values of these securities were based on quoted market prices, where available, as provided by third-party investment portfolio pricing vendors. If quoted market prices were not available, fair values provided by the vendors were based on quoted market prices of comparable instruments in active markets and/or based on a matrix pricing methodology which employs The Bond Market Association's standard calculations for cash flow and price/yield analysis, live benchmark bond pricing and terms/condition data available from major pricing sources. Management regards the inputs and methods used by third party pricing vendors to be Level 2 inputs and methods as defined in the fair value hierarchy provided by FASB.

Loans: For variable-rate loans, that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair value of other loans is estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Incremental credit risk for nonperforming loans has been considered.

**Table of Contents**

**Time deposits:** The fair value of time deposits was estimated using a discounted cash flow approach that applies prevailing market interest rates for similar maturity instruments. The fair values of the Company's time deposit liabilities do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value.

**Other borrowed funds:** The fair value of other borrowed funds is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other borrowed funds of similar remaining maturities.

**Subordinated debentures:** The fair value of subordinated debentures is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other subordinated debentures of similar remaining maturities.

The following presents (in thousands) the carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2012 and December 31, 2011. This table excludes financial instruments for which the carrying amount approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, short-term investments, FHLBB stock and accrued interest receivable. Financial liabilities for which the fair value approximates carrying value include non-maturity deposits, short-term borrowings and accrued interest payable.

	Carrying Amount	Estimated Fair Value	Fair Value Measurements		
			Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
<b>September 30, 2012</b>					
Financial assets:					
Securities held-to-maturity	\$ 284,490	\$ 290,781	\$	\$ 290,781	\$
Loans (1)	1,046,265	1,097,153			1,097,153
Financial liabilities:					
Time deposits	431,630	436,653		436,653	
Other borrowed funds	184,144	195,729		195,729	
Subordinated debentures	36,083	43,853			43,853
<b>December 31, 2011</b>					
Financial assets:					
Securities held-to-maturity	179,368	184,822		184,822	
Loans (1)	967,918	1,018,822			1,018,822
Financial liabilities:					
Time deposits	433,501	439,711		439,711	
Other borrowed funds	244,143	258,165		258,165	
Subordinated debentures	36,083	43,063			43,063

(1) Comprised of loans (including collateral dependent impaired loans), net of deferred loan costs and the allowance for loan losses.

**Note 10. Recent Accounting Developments**

In April 2011, the FASB issued ASU No. 2011-03, Transfers and Servicing (Topic 860), *Reconsideration of Effective Control for Repurchase Agreements*. This update revises the criteria for assessing effective control for repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The determination of whether the transfer of a financial asset subject to a repurchase agreement is a sale is based, in part, on whether the entity maintains effective control over the financial asset. This update removes from the assessment of effective control: the criterion requiring the transferor to have the ability to repurchase or redeem the financial asset on substantially the agreed terms, even in the event of default by the transferee, and the related requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets. The amendments in this update will be effective for interim and annual reporting periods beginning on or after December 15, 2011. The amendments will be applied prospectively to transactions or modifications

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**Table of Contents**

of existing transactions that occur on or after the effective date and early adoption is permitted. The adoption of this guidance did not have a material impact on the Company's financial condition or results of operations.

In May 2011, the FASB issued ASU 2011-04, Fair Value Measurement (Topic 820), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS. The guidance clarifies and expands the disclosures pertaining to unobservable inputs used in Level 3 fair value measurements, including the disclosure of quantitative information related to (1) the valuation processes used, (2) the sensitivity of the fair value measurement to changes in unobservable inputs and the interrelationships between those unobservable inputs, and (3) use of a nonfinancial asset in a way that differs from the asset's highest and best use. The guidance also requires, for public entities, disclosure of the level within the fair value hierarchy for assets and liabilities not measured at fair value in the statement of financial position but for which the fair value is disclosed. The amendments in this Update are to be applied prospectively. The amendments are effective during interim and annual periods beginning after December 15, 2011. Early application was permitted. The Company has presented the requirements for this amendment in footnotes 8 and 9.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220), Presentation of Comprehensive Income*. This ASU amends the disclosure requirements for the presentation of comprehensive income. The amended guidance eliminates the option to present components of other comprehensive income (OCI) as part of the consolidated statement of changes in stockholders' equity. Under the amended guidance, all changes in OCI are to be presented either in a single continuous statement of comprehensive income or in two separate but consecutive financial statements. The changes are effective for fiscal years, and interim periods within those years, ending after December 15, 2011, with retrospective application required. Early application is permitted. There was no impact on the Company's consolidated financial results as the amendments relate only to changes in financial statement presentation. In December 2011, the FASB elected to defer the effective date of those changes in ASU 2011-05 that relate only to the presentation of reclassification adjustments in the statement of income by issuing ASU 2011-12, *Comprehensive Income (Topic 220), Deferral of the Effective Date for Amendments to the Presentation of Reclassification of Items Out of Accumulated Other Comprehensive Income* in Accounting Standards Update No. 2011-05. The Company has presented a separate financial statement as a result of this pronouncement.

In September 2011, the FASB issued ASU 2011-08, Intangibles—Goodwill and Other (Topic 350), *Testing Goodwill for Impairment*. This ASU is intended to reduce the complexity and cost of performing an evaluation of impairment of goodwill. Under the new guidance, an entity will have the option of first assessing qualitative factors (events and circumstances) to determine whether it is more likely than not (meaning a likelihood of more than 50 percent) that the fair value of a reporting unit is less than its carrying amount. If, after considering all relevant events and circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test will be unnecessary. The amendments will be effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted. The Company implemented the provisions of ASU 2011-08 as of January 1, 2012. The adoption of this pronouncement did not have a material effect on the consolidated financial statements.

In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210), *Disclosures about offsetting assets and liabilities*. ASU 2011-11 requires an entity to disclose information about offsetting and related arrangements to enable users of financial statements to understand the effect of those arrangements on its financial position, and to allow investors to better compare financial statements prepared under U.S. GAAP with financial statements prepared under IFRS. The new standards are effective for annual periods beginning January 1, 2013, and interim periods within those annual periods. Retrospective application is required. The Company is currently assessing the impact on the Company's financial statements and will implement the provisions of ASU 2011-11 as of January 1, 2013.



## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations** **Executive Overview**

Century Bancorp, Inc. (together with its bank subsidiary, unless the context otherwise requires, the "Company") is a Massachusetts state chartered bank holding company headquartered in Medford, Massachusetts. The Company is a Massachusetts corporation formed in 1972 and has one banking subsidiary (the "Bank"): Century Bank and Trust Company formed in 1969. The Company had total assets of approximately \$3.0 billion as of September 30, 2012. The Company presently operates 24 banking offices in 19 cities and towns in Massachusetts ranging from Braintree in the south to Beverly in the north. The Bank's customers consist primarily of small and medium-sized businesses and retail customers in these communities and surrounding areas, as well as local governments and institutions throughout Massachusetts.

During July 2010, the Company entered into a lease agreement to open a branch located at Newton Centre in Newton, Massachusetts. The branch opened on June 20, 2011.

During September 2010, the Company entered into a lease agreement to open a branch located in Andover, Massachusetts. The branch opened on July 16, 2012.

During June 2012, the Company entered into a lease agreement to open a branch located in Wellesley, Massachusetts. The branch is scheduled to open during the fourth quarter of 2012.

During July 2012, the Company received state regulatory approval to close a branch at Chestnut Hill in Newton, Massachusetts. The branch closed on September 21, 2012 and the accounts were temporarily moved to the Brookline, Massachusetts branch. During July 2012, the Company entered into a lease agreement and received regulatory approval to open a branch at a new location at Chestnut Hill in Newton, Massachusetts. The branch is scheduled to open during the fourth quarter of 2013 and the accounts that were temporarily moved to the Brookline, Massachusetts branch will be moved to the new branch at Chestnut Hill in Newton, Massachusetts.

The Company's results of operations are largely dependent on net interest income, which is the difference between the interest earned on loans and securities and interest paid on deposits and borrowings. The results of operations are also affected by the level of income and fees from loans, deposits, as well as operating expenses, the provision for loan losses, the impact of federal and state income taxes and the relative levels of interest rates and economic activity.

The Company offers a wide range of services to commercial enterprises, state and local governments and agencies, non-profit organizations and individuals. It emphasizes service to small and medium-sized businesses and retail customers in its market area. The Company makes commercial loans, real estate and construction loans and consumer loans, and accepts savings, time, and demand deposits. In addition, the Company offers to its corporate and institutional customers automated lock box collection services, cash management services and account reconciliation services, and actively promotes the marketing of these services to the municipal market. Also, the Company provides full service securities brokerage services through a program called Investment Services at Century Bank, which is supported by LPL Financial, a third party full-service securities brokerage business.

The Company is also a provider of financial services, including cash management, transaction processing and short term financing to municipalities in Massachusetts and Rhode Island. The Company has deposit relationships with approximately 189 (54%) of the 351 cities and towns in Massachusetts.

**Table of Contents**

Net income for the third quarter ended September 30, 2012 was \$5,682,000, or \$1.02 per Class A share diluted, compared to net income of \$4,582,000, or \$0.83 per Class A share diluted, for the third quarter ended September 30, 2011. Net income for the nine months ended September 30, 2012 was \$14,261,000, or \$2.57 per Class A share diluted, compared to net income of \$12,504,000, or \$2.26 per Class A share diluted, for the same period a year ago. Earnings per share (EPS) for each class of stock and time period is as follows:

		<b>Three months ended September 30, 2012</b>	<b>Three months ended September 30, 2011</b>
Basic EPS	Class A common	\$ 1.25	\$ 1.01
Basic EPS	Class B common	\$ 0.62	\$ 0.50
Diluted EPS	Class A common	\$ 1.02	\$ 0.83
Diluted EPS	Class B common	\$ 0.62	\$ 0.50

		<b>Nine months ended September 30, 2012</b>	<b>Nine months ended September 30, 2011</b>
Basic EPS	Class A common	\$ 3.13	\$ 2.75
Basic EPS	Class B common	\$ 1.57	\$ 1.38
Diluted EPS	Class A common	\$ 2.57	\$ 2.26
Diluted EPS	Class B common	\$ 1.57	\$ 1.38

Net interest income totaled \$47.0 million for the first nine months of 2012 compared to \$41.3 million for the same period in 2011. The 13.9% increase in net interest income for the period is due to a 10.5% increase in the average balances of earning assets, combined with a similar increase in average deposits. The net interest margin increased from 2.49% on a fully taxable equivalent basis in 2011 to 2.58% on the same basis for 2012. This was primarily the result of prepayment fees of approximately \$3.0 million that were collected during the first nine months of 2012 compared to \$43,000 for the period last year. Also, interest expense decreased primarily as a result of the continued decline in market rates.

The trends in the net interest margin are illustrated in the graph below:

The primary factor accounting for the general decrease in the net interest margin for the third quarter of 2010 was a large influx of deposits, primarily from municipalities, and a corresponding increase in short-term investments. Pricing discipline continued through the first quarter of 2011. The net interest margin fell somewhat during the second quarter of 2011 mainly as a result of increased deposits and corresponding lower yield short-term investments. During the third quarter of 2011 through the third quarter of 2012, management stabilized the net interest margin by continuing to lower cost of funds, and by deploying excess liquidity through expansion of the investment portfolio.

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## **Table of Contents**

While management will continue its efforts to improve the net interest margin, there can be no assurance that certain factors beyond its control, such as the prepayment of loans and changes in market interest rates, will continue to positively impact the net interest margin.

For the three months ended September 30, 2012, the loan loss provision was \$1.3 million compared to a provision of \$1.2 million for the same period last year. For the nine months ended September 30, 2012, the loan loss provision was \$3.3 million compared to a provision of \$3.6 million for the same period last year. The decrease in the provision was primarily as a result of a decline in the balance of construction loans, partially offset by an increase in commercial real estate loans. During the nine months ended September 30, 2012, management provided \$1.0 million for one large construction loan. Nonperforming loans decreased to \$5.5 million at September 30, 2012 from \$6.1 million on September 30, 2011.

The Company capitalized on favorable market conditions for the third quarter and nine months ended September 30, 2012 and realized net gains on sales of investments of \$529,000 and \$1.1 million as compared to \$883,000 and \$1.2 million for the same periods in 2011. Included in operating expenses for the first nine months ended September 30, 2012 are FDIC assessments of \$1.3 million, compared to \$1.6 million for the same period in 2011. FDIC assessments decreased primarily as a result of a decrease in the assessment rate, offset somewhat by an increase in the assessment base.

For the first nine months of 2012, the Company's effective income tax rate was 8.1% compared to 7.5% for last year's corresponding period. The effective income tax rate has remained low primarily as a result of tax-exempt income.

## **Financial Condition**

### **Loans**

On September 30, 2012, total loans outstanding were \$1.1 billion, an increase of 8.2% from the total on December 31, 2011. At September 30, 2012, commercial real estate loans accounted for 52.8% and residential real estate loans, including home equity loans, accounted for 35.6% of total loans.

Commercial and industrial loans decreased to \$78.6 million at September 30, 2012 from \$82.4 million at December 31, 2011. Construction loans decreased to \$38.3 million at September 30, 2012 from \$56.8 million on December 31, 2011, primarily as a result of a large loan moving into permanent financing.

### **Allowance for Loan Losses**

The allowance for loan loss at September 30, 2012 was \$18.7 million as compared to \$16.6 million at December 31, 2011. The increase was due to quantitative factors associated with the loan loss reserve requirement. As part of the analysis, management provided \$1.0 million for one large construction loan in the first quarter of 2012. Also, the level of the allowance for loan losses to total loans increased from 1.68% at December 31, 2011 to 1.75% at September 30, 2012. The dollar amount of the allowance for loan losses and the level of the allowance for loan losses to total loans increased, primarily as a result of increases in required specific reserves associated with impaired loans. Also, the allowance for loan losses increased as a result of growth in the commercial real estate portfolio which increased from \$487.5 million at December 31, 2011 to \$562.3 million at September 30, 2012. In evaluating the allowance for loan losses the Company considered the following categories to be higher risk:

Construction loans: The outstanding loan balance of construction loans at September 30, 2012 is \$38.3 million as compared to \$56.8 million at December 31, 2011. A major factor in nonaccrual loans is one large construction loan. Based on this fact, and the general local conditions facing construction, management closely monitors all construction loans and considers this type of loans to be higher risk.

**Table of Contents**

Higher balance loans: Loans greater than \$1.0 million are considered high balance loans. The balance of these loans is \$548.4 million at September 30, 2012 as compared to \$489.1 million at December 31, 2011. These loans are considered higher risk due to the concentration in individual loans. Additional allowance allocations are made based upon the level of high balance loans. Included in high balance loans are loans greater than \$10.0 million. The balance of these loans, which is included in the loans greater than \$1.0 million category, is \$235.8 million, at September 30, 2012 as compared to \$189.2 million at December 31, 2011. Additional allowance allocations are made based upon the level of this type of high balance loans that is separate and greater than the \$1.0 million allocation.

Small business loans: The outstanding loan balances of small business loans is \$41.0 million at September 30, 2012 as compared to \$44.0 million at December 31, 2011. These are considered higher risk loans because small businesses have been negatively impacted by the current economic conditions. In a liquidation scenario, the collateral, if any, is often not sufficient to fully recover the outstanding balance of the loan. As a result, the Company often seeks additional collateral prior to renewing maturing small business loans. In addition, the payment status of the loans is monitored closely in order to initiate collection efforts in a timely fashion.

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated:

	Three months ended		Nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
	(in thousands)			
Allowance for loan losses, beginning of period	\$ 17,979	\$ 15,915	\$ 16,574	\$ 14,053
Loans charged off	(728)	(1,283)	(1,787)	(2,252)
Recoveries on loans previously charged-off	157	170	621	601
Net charge-offs	(571)	(1,113)	(1,166)	(1,651)
Provision charged to expense	1,250	1,200	3,250	3,600
Allowance for loan losses, end of period	\$ 18,658	\$ 16,002	\$ 18,658	\$ 16,002

The Company may experience increased levels of nonaccrual loans if borrowers are negatively impacted by future negative economic conditions. Management continually monitors trends in the loan portfolio to determine the appropriate level of allowance for loan losses. At the current time, management believes that the allowance for loan losses is adequate.

**Nonperforming Assets**

The following table sets forth information regarding nonperforming assets held by the Bank at the dates indicated:

	September 30, 2012	December 31, 2011
	(Dollars in thousands)	
Nonaccruing loans	\$ 5,458	\$ 5,827
Loans past due 90 days or more and still accruing	\$	\$ 18
Other real estate owned	\$ 400	\$ 1,183
Nonaccruing loans as a percentage of total loans	0.51%	0.59%
Accruing troubled debt restructures	\$ 2,227	\$ 4,634

**Table of Contents**

Loans past due greater than 90 days and accruing represent loans that matured and the borrower has continued to make regular principal and interest payments as if the loan had been renewed when, in fact, renewal had not yet taken place. It is expected that the loans will be renewed or paid in full without any loss.

**Cash and Cash Equivalents**

Cash and cash equivalents remained relatively stable during the third quarter of 2012. As part of the Company's contingency liquidity plan, federal funds lines of credit totaling \$59 million were either confirmed or established during the year.

**Short-term Investments**

Short-term investments increased mainly as a result of increases in shorter term higher yielding investments.

**Investments**

Management continually evaluates its investment alternatives in order to properly manage the overall balance sheet mix. The timing of purchases, sales and reinvestments, if any, will be based on various factors including expectation of movements in market interest rates, deposit flows and loan demand. Notwithstanding these events, it is the intent of management to grow the earning asset base mainly through loan originations while funding this growth through a mix of retail deposits, FHLB advances, and retail repurchase agreements.

**Securities Available-for-Sale (at Fair Value)**

	September 30, 2012	December 31, 2011
	(In thousands)	
U.S. Treasury	\$ 2,005	\$ 2,012
U.S. Government Sponsored Enterprises	85,369	174,957
Small Business Administration	8,255	8,801
U.S Government Agency and Sponsored Enterprise		
Mortgage-backed Securities	1,062,081	1,035,838
Privately Issued Residential Mortgage-backed Securities	3,083	3,198
Obligations issued by States and Political Subdivisions	65,469	20,642
Other Debt Securities	2,264	12,610
Equity Securities	573	618
<b>Total Securities Available for-Sale</b>	<b>\$ 1,229,099</b>	<b>\$ 1,258,676</b>

During the first nine months of 2012 the Company capitalized on favorable market conditions and realized \$1,119,000 of gains on sales of investments. The sales of investments represented 47 U.S. Government Sponsored Enterprise bonds and 2 Corporate bonds totaling \$271,500,000.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

**Securities Held-to-Maturity (at Amortized Cost)**

	September 30, 2012	December 31, 2011
	(In thousands)	
U.S. Government Sponsored Enterprises	\$ 7,745	\$ 26,979
U.S. Government Agency and Sponsored Enterprise		
Mortgage-backed Securities	276,745	152,389
<b>Total Securities Held-to-Maturity</b>	<b>\$ 284,490</b>	<b>\$ 179,368</b>



## Table of Contents

At September 30, 2012 and December 31, 2011, all mortgage-backed securities are obligations of U.S. Government Sponsored Enterprises.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

### Securities Available-for-Sale

The securities available-for-sale portfolio totaled \$1.2 billion at September 30, 2012, a decrease of 2.3% from December 31, 2011. Purchases of securities available-for-sale totaled \$654.9 million for the nine months ended September 30, 2012. The portfolio is concentrated in United States Government Sponsored Enterprises, Mortgage-backed Securities and Obligations issued by States and Political Subdivisions and had an estimated weighted average remaining life of 3.5 years.

The majority of the Company's securities AFS are classified as Level 2. The fair values of these securities are generally obtained from a pricing service, which provides the Company with a description of the inputs generally utilized for each type of security. These inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Market indicators and industry and economic events are also monitored.

Securities available-for-sale totaling \$64.1 million, or 2.2% of assets are classified as Level 3. These securities are generally failed auction rate securities, equity investments or obligations of states and political subdivisions with no readily determinable fair value. Failed auction rate securities were reclassified to Level 3 during the first quarter of 2009 due to the lack of an active market. Fair values for Level 3 securities are, generally, arrived at based upon a review of market trades of similar instruments, if any, as well as an analysis of the security based upon market liquidity and prevailing market interest rates.

### Securities Held-to-Maturity

The securities held-to-maturity portfolio totaled \$284.5 million on September 30, 2012, an increase of 58.6% from the total on December 31, 2011. The increase was mainly attributable to purchases with extended maturities that were included in this portfolio. The portfolio is concentrated in United States Government Sponsored Enterprises and Mortgage-backed Securities and had an estimated weighted average remaining life of 3.5 years.

### Federal Home Loan Bank of Boston Stock

The Bank, as a member of the Federal Home Loan Bank of Boston ( FHLBB ) system, is required to maintain an investment in capital stock of the FHLBB. Based on redemption provisions, the stock has no quoted market value and is carried at cost. At its discretion, the FHLBB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the stock. For the quarter ended September 30, 2012, the FHLBB reported preliminary net income of \$50.8 million. The FHLBB also declared a dividend equal to an annual yield of 0.48%. As of September 30, 2012, no impairment has been recognized.

### Deposits and Borrowed Funds

On September 30, 2012, deposits totaled \$2.3 billion, representing a 10.3% increase from December 31, 2011. Total deposits increased primarily as a result of increases in money market, savings and NOW and demand deposits. Savings and NOW and money market increased as the Company continued to offer attractive rates for these types of deposits during the first nine months of the year. Borrowed funds totaled \$360.2 million compared to \$387.5 million at December 31, 2011. Borrowed funds decreased mainly as a result of matured term borrowings from the FHLBB.

**Table of Contents**

Stockholders' Equity

At September 30, 2012, total equity was \$178.1 million compared to \$160.6 million at December 31, 2011. The Company's equity increased primarily as a result of earnings and other comprehensive income, net of taxes, offset somewhat by dividends paid. The Company's leverage ratio stood at 6.95% at September 30, 2012, compared to 7.02% at September 30, 2011. This decline in the leverage ratio is due to an increase in assets, offset by an increase in stockholders' equity. The Company's Tier 1 capital-to-risk assets and total capital-to-risk assets stood at 14.44% and 15.69%, respectively, at September 30, 2012. Book value as of September 30, 2012 was \$32.10 per share.



**Table of Contents****Results of Operations**

The following table sets forth the distribution of the Company's average assets, liabilities and stockholders' equity, and average rates earned or paid on a fully taxable equivalent basis for each of the three-month periods indicated.

	September 30, 2011		Three Months Ended September 30, 2012		September 30, 2012	
	Average Balance	Interest(1)	Average Yield/ Rate	Average Balance	Interest(1)	Average Yield/ Rate
<b>ASSETS</b>						
Interest-earning assets:						
Loans (2)						
Loans taxable	\$ 714,470	\$ 8,518	4.74%	\$ 703,852	\$ 9,141	5.15%
Loans tax-exempt	350,848	8,031	9.11	256,489	4,629	7.16
Securities available-for-sale (5):						
Taxable	1,153,336	5,560	1.93	1,114,498	5,997	2.15
Tax-exempt	69,522	170	0.98	18,610	68	1.46
Securities held-to-maturity:						
Taxable	288,600	1,744	2.42	155,857	1,304	3.35
Tax-exempt						
Interest-bearing deposits in other banks	236,850	170	0.29	304,852	262	0.34
Total interest-earning assets	2,813,626	24,193	3.43%	2,554,158	21,401	3.34%
Non interest-earning assets	173,181			163,964		
Allowance for loan losses	(18,462)			(16,503)		
Total assets	\$ 2,968,345			\$ 2,701,619		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Interest-bearing deposits:						
NOW accounts	\$ 596,514	\$ 398	0.27%	\$ 477,829	\$ 390	0.32%
Savings accounts	277,934	164	0.23	262,818	193	0.29
Money market accounts	688,761	603	0.35	586,284	636	0.43
Time deposits	395,059	1,493	1.50	521,962	2,512	1.91
Total interest-bearing deposits	1,958,268	2,658	0.54	1,848,893	3,731	0.80
Securities sold under agreements to repurchase	178,474	94	0.21	118,145	82	0.28
Other borrowed funds and subordinated debentures	220,647	2,107	3.80	202,599	1,987	3.89
Total interest-bearing liabilities	2,357,389	4,859	0.82%	2,169,637	5,800	1.06%
Non interest-bearing liabilities						
Demand deposits	397,428			342,624		
Other liabilities	38,056			29,866		
Total liabilities	2,792,873			2,542,127		
Stockholders' equity	175,472			159,492		
Total liabilities & stockholders' equity	\$ 2,968,345			\$ 2,701,619		
Net interest income on a fully taxable equivalent basis		19,334			15,601	

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Less taxable equivalent adjustment	(2,114)	(1,763)
<b>Net interest income</b>	<b>\$ 17,220</b>	<b>\$ 13,838</b>
Net interest spread (3)	2.61%	2.28%
<b>Net interest margin (4)</b>	<b>2.73%</b>	<b>2.42%</b>

- (1) On a fully taxable equivalent basis calculated using a federal tax rate of 34%.
- (2) Nonaccrual loans are included in average amounts outstanding.
- (3) Interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (4) Net interest margin represents net interest income as a percentage of average interest-earning assets.
- (5) Average balances of securities available-for-sale calculated utilizing amortized cost.

**Table of Contents**

The following table sets forth the distribution of the Company's average assets, liabilities and stockholders' equity, and average rates earned or paid on a fully taxable equivalent basis for each of the nine-month periods indicated.

	September 30, 2012		Nine Months Ended September 30, 2011		September 30, 2011	
	Average Balance	Interest(1)	Average Yield/ Rate	Average Balance	Interest(1)	Average Yield/ Rate
<b>ASSETS</b>						
Interest-earning assets:						
Loans (2)						
Loans taxable	\$ 710,394	\$ 26,183	4.92%	\$ 707,181	\$ 27,844	5.25%
Loans tax-exempt	309,215	18,717	8.09	239,724	13,208	7.37
Securities available-for-sale (5):						
Taxable	1,195,460	16,812	1.88	1,015,393	16,943	2.22
Tax-exempt	45,483	368	1.08	23,062	244	1.41
Securities held-to-maturity:						
Taxable	266,686	5,131	2.57	189,100	4,595	3.24
Tax-exempt						
Interest-bearing deposits in other banks	212,417	457	0.29	305,717	967	0.42
Total interest-earning assets	2,739,655	67,668	3.30%	2,480,177	63,801	3.43%
Non interest-earning assets	170,383			157,061		
Allowance for loan losses	(17,748)			(15,517)		
Total assets	\$ 2,892,290			\$ 2,621,721		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Interest-bearing deposits:						
NOW accounts	\$ 569,742	\$ 1,166	0.27%	\$ 474,432	\$ 1,371	0.39%
Savings accounts	275,315	483	0.23	253,806	652	0.34
Money market accounts	667,439	1,833	0.37	575,785	2,109	0.49
Time deposits	413,124	4,774	1.54	489,808	7,285	1.99
Total interest-bearing deposits	1,925,620	8,256	0.57	1,793,831	11,417	0.85
Securities sold under agreements to repurchase	166,941	274	0.22	121,750	290	0.32
Other borrowed funds and subordinated debentures	217,703	6,215	3.81	202,720	5,826	3.84
Total interest-bearing liabilities	2,310,264	14,745	0.85%	2,118,301	17,533	1.11%
Non interest-bearing liabilities						
Demand deposits	375,614			321,340		
Other liabilities	37,067			29,160		
Total liabilities	2,722,945			2,468,801		
Stockholders' equity	169,345			159,920		
Total liabilities & stockholders' equity	\$ 2,892,290			\$ 2,621,721		
Net interest income on a fully taxable equivalent basis		52,923			46,268	
Less taxable equivalent adjustment		(5,912)			(4,988)	

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Net interest income	\$ 47,011	\$ 41,280
Net interest spread (3)	2.45%	2.32%
Net interest margin (4)	2.58%	2.49%

- (1) On a fully taxable equivalent basis calculated using a federal tax rate of 34%.
- (2) Nonaccrual loans are included in average amounts outstanding.
- (3) Interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (4) Net interest margin represents net interest income as a percentage of average interest-earning assets.
- (5) Average balances of securities available-for-sale calculated utilizing amortized cost.

**Table of Contents**

The following table presents certain information on a fully-tax equivalent basis regarding changes in the Company's interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to changes in rate and changes in volume.

	Three Months Ended September 30, 2012 Compared with Three Months Ended September 30, 2011 Increase/(Decrease)			Nine Months Ended September 30, 2012 Compared with Nine Months Ended September 30, 2011 Increase/(Decrease)		
	Volume	Due to Change in Rate (in thousands)		Volume	Due to Change in Rate (in thousands)	
		Total	Total		Total	Total
<b>Interest income:</b>						
Loans						
Taxable	\$ 132	\$ (755)	\$ (623)	\$ 128	\$ (1,789)	\$ (1,661)
Tax-exempt	1,956	1,446	3,402	4,121	1,388	5,509
Securities available-for-sale						
Taxable	204	(641)	(437)	2,754	(2,885)	(131)
Tax-exempt	131	(29)	102	192	(68)	124
Securities held-to-maturity						
Taxable	878	(438)	440	1,625	(1,089)	536
Interest-bearing deposits in other banks	(53)	(39)	(92)	(249)	(261)	(510)
<b>Total interest income</b>	<b>3,248</b>	<b>(456)</b>	<b>2,792</b>	<b>8,571</b>	<b>(4,704)</b>	<b>3,867</b>
<b>Interest expense:</b>						
Deposits:						
NOW accounts	86	(78)	8	244	(449)	(205)
Savings accounts	11	(40)	(29)	51	(220)	(169)
Money market accounts	100	(133)	(33)	304	(580)	(276)
Time deposits	(544)	(475)	(1,019)	(1,034)	(1,477)	(2,511)
<b>Total interest-bearing deposits</b>	<b>(347)</b>	<b>(726)</b>	<b>(1,073)</b>	<b>(435)</b>	<b>(2,726)</b>	<b>(3,161)</b>
Securities sold under agreements to repurchase	35	(23)	12	90	(106)	(16)
Other borrowed funds and subordinated debentures	169	(49)	120	433	(44)	389
<b>Total interest expense</b>	<b>(143)</b>	<b>(798)</b>	<b>(941)</b>	<b>88</b>	<b>(2,876)</b>	<b>(2,788)</b>
<b>Change in net interest income</b>	<b>\$ 3,391</b>	<b>\$ 342</b>	<b>\$ 3,733</b>	<b>\$ 8,483</b>	<b>\$ (1,828)</b>	<b>\$ 6,655</b>

**Net Interest Income**

For the three months ended September 30, 2012, net interest income on a fully taxable equivalent basis totaled \$19.3 million compared to \$15.6 million for the same period in 2011, an increase of \$3.7 million or 23.9%. This increase in net interest income for the period is due to a 10.2% increase in the average balances of earning assets, combined with a similar increase in deposits as well as an increase in the net interest margin. The net interest margin increased from 2.42% on a fully taxable equivalent basis in 2011 to 2.73% on the same basis for 2012. The Company collected approximately \$2.4 million of prepayment fees during the third quarter of 2012 compared to \$12,000 for the same period last year.

For the nine months ended September 30, 2012, net interest income on a fully taxable equivalent basis totaled \$52.9 million compared to \$46.3 million for the same period in 2011, an increase of \$6.7 million or 14.4%. This increase in net interest income for the period is due to a 10.5% increase in the average balances of earning assets, combined with a similar increase in deposits as well as an increase in the net interest margin. The net interest margin increased from 2.49% on a fully taxable equivalent basis in 2011 to 2.58% on the same basis for 2012. The Company collected approximately \$3.0 million of prepayment fees for the nine months ended September 30, 2012 compared to \$43,000 for the same period last year.



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**Table of Contents**

**Provision for Loan Losses**

For the three months ended September 30, 2012, the loan loss provision was \$1.3 million compared to a provision of \$1.2 million for the same period last year. For the nine months ended September 30, 2012, the loan loss provision was \$3.3 million compared to a provision of \$3.6 million for the same period last year. The change in the provision for the three and nine months ended September 30, 2012, was primarily due to changes in the composition of the loan portfolio. The level of the allowance for loan losses to total loans increased from 1.68% at December 31, 2011 to 1.75% at September 30, 2012. The increase was primarily the result of an increase in required specific reserves associated with impaired loans.

**Non-Interest Income and Expense**

Other operating income for the quarter ended September 30, 2012 decreased by \$398,000 to \$4.1 million from \$4.5 million for the same period last year. This was mainly attributable to a decrease in net gains on sales of investments of \$354,000. There was a decrease in service charges on deposit accounts of \$54,000, which was mainly attributable to a decrease in overdraft charges. Lockbox fees increased by \$87,000 as a result of increased customer volume. Other income decreased by \$77,000 mainly as a result of decreases in net gains on sales of loans and a decrease in the growth of cash surrender values on life insurance policies, which was attributable to lower returns on life insurance policies.

Other operating income for the nine months ended September 30, 2012 decreased by \$167,000 to \$11.7 million from \$11.9 million for the same period last year. This was mainly attributable to a decrease in other income of \$170,000 and a decrease in net gains on sales of investments of \$126,000. There was an increase in service charges on deposit accounts of \$33,000, which was mainly attributable to an increase in customer activity. Lockbox fees increased by \$96,000 as a result of increased customer volume. Other income decreased by \$170,000 mainly as a result of decreases in brokerage commissions and a decrease in net gains on sales of loans.

For the quarter ended September 30, 2012, operating expenses increased by \$1.7 million or 13.7% to \$13.7 million, from the same period last year. The increase in operating expenses for the quarter was mainly attributable to an increase of \$1.0 million in salaries and employee benefits, \$452,000 in other expenses and \$121,000 occupancy and equipment expenses. Salaries and employee benefits increased mainly as a result of merit increases, increased staffing levels and pension costs. Occupancy and equipment increased mainly as a result of costs associated with the Andover branch opening during the third quarter of 2012. Other expenses increased mainly as a result of increases in contributions and software maintenance.

For the nine months ended September 30, 2012, operating expenses increased by \$3.9 million or 10.9% to \$40.0 million, from the same period last year. The increase in operating expenses for the nine months was mainly attributable to an increase of \$2.8 million in salaries and employee benefits, \$1.2 million in other expenses and \$228,000 in occupancy and equipment expenses. This was offset somewhat by a decrease of \$310,000 in FDIC assessments. Salaries and employee benefits increased mainly as a result of merit increases, increased staffing levels and pension costs. Occupancy and equipment increased mainly as a result of costs associated with the Newton Centre branch opening during the second quarter of 2011 and the Andover branch opening during the third quarter of 2012. Other expenses increased mainly as a result of increases in contribution, software maintenance and marketing expenses. FDIC assessments decreased mainly as a result of a decrease in the assessment rate, offset somewhat by an increase in the assessment base.

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**Table of Contents****Income Taxes**

For the third quarter of 2012, the Company's income tax expense totaled \$685,000 on pretax income of \$6.4 million resulting in an effective tax rate of 10.8%. For last year's corresponding quarter, the Company's income tax expense totaled \$504,000 on pretax income of \$5.1 million resulting in an effective tax rate of 9.9%. For the nine months ended September 30, 2012, the Company's income tax expense totaled \$1.3 million on pretax income of \$15.5 million resulting in an effective tax rate of 8.1%. For last year's corresponding period, the Company's income tax expense totaled \$1.0 million on pretax income of \$13.5 million resulting in an effective tax rate of 7.5%. The effective income tax rate for both the quarter and the nine month periods remained low primarily as a result of tax-exempt income.

**Item 3. Quantitative and Qualitative Disclosure about Market Risk**

Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its lending and deposit taking activities. To that end, management actively monitors and manages its interest rate risk exposure. The Company's profitability is affected by fluctuations in interest rates. A sudden and substantial increase or decrease in interest rates may adversely impact the Company's earnings to the extent that the interest rates tied to specific assets and liabilities do not change at the same speed, to the same extent, or on the same basis. The Company monitors the impact of changes in interest rates on its net interest income using several tools. The Company's primary objective in managing interest rate risk is to minimize the adverse impact of changes in interest rates on the Company's net interest income and capital, while structuring the Company's asset-liability structure to obtain the maximum yield-cost spread on that structure. Management believes that there has been no material changes in the interest rate risk reported in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011, filed with the Securities and Exchange Commission. The information is contained in the Form 10-K within the Market Risk and Asset Liability Management section of Management's Discussion and Analysis of Results of Operations and Financial Condition.

**Item 4. Controls and Procedures**

The Company's management, with participation of the Company's principal executive and financial officers, has evaluated its disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on this evaluation, the Company's management, with participation of its principal executive and financial officers, have concluded that the Company's disclosure controls and procedures effectively ensure that information required to be disclosed in the Company's filings and submissions with the Securities and Exchange Commission under the Exchange Act is accumulated and reported to Company management (including the principal executive officer and the principal financial officer) as appropriate to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. In addition, the Company has evaluated its internal control over financial reporting and during the second quarter of 2012 there has been no change in its internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II Other Information**

**Item 1** Legal proceedings At the present time, the Company is not engaged in any legal proceedings which, if adversely determined to the Company, would have a material adverse impact on the Company's financial condition or results of operations. From time to time, the Company is party to routine legal proceedings within the normal course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the Company's financial condition and results of operation.



**Table of Contents**

**Item 1A** Risk Factors Please read Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. There have been no material changes since this 10-K was filed. These risks are not the only ones facing the Company. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely effect the Company's business, financial condition and operating results.

**Item 2** Unregistered Sales of Equity Securities and Use of Proceeds

(a) (b) Not applicable.

(c) The following table sets forth information with respect to any purchase made by or on behalf of Century Bancorp, Inc. or any affiliated purchaser, as defined in 204.10b-18(a)(3) under the Exchange Act, of shares of Century Bancorp, Inc. Class A common stock during the indicated periods:

Period	Issuer Purchases of Equity Securities			Maximum number of shares that may yet be purchased under the plans or programs (1)
	Total number of shares purchased	Weighted Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	
July 1 July 31, 2012		\$		300,000
August 1 August 31, 2012		\$		300,000
September 1 September 30, 2012		\$		300,000

(1) On July 10, 2012, the Company announced a reauthorization of the Class A common stock repurchase program to repurchase up to 300,000 shares. The Company placed no deadline on the repurchase program. There were no shares purchased other than through a publicly announced plan or program.

**Item 3** Defaults Upon Senior Securities None

**Item 5** Other Information None

**Item 6** Exhibits

31.1 Certification of President and Chief Executive Officer of the Company Pursuant to Securities Exchange Act Rules 13a-14 and 15d-14.

31.2 Certification of Chief Financial Officer of the Company Pursuant to Securities Exchange Act Rules 13a-14 and 15d-14.

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+ 32.1 Certification of President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ + 101.INS XBRL Instance Document

+ + 101.SCH XBRL Taxonomy Extension Schema

+ + 101.CAL XBRL Taxonomy Extension Calculation Linkbase

Page 40 of 42

**Table of Contents**

+ + 101.LAB XBRL Taxonomy Extension Label Linkbase

+ + 101.PRE XBRL Taxonomy Extension Presentation Linkbase

+ + 101.DEF XBRL Taxonomy Definition Linkbase

- + This exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.
- + + As provided in Rule 406T of regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 and consists of the following materials from Century Bancorp Inc. s Quarterly Report on 10-Q for the quarter ended September 30, 2012, formatted in XBRL: (i) Consolidated Balance Sheets at September 30, 2012 and December 31, 2012; (ii) Consolidated Statements of Income for the three months ended September 30, 2012 and 2011; (iii) Consolidated Statements of Comprehensive Income for the nine months ended September 30, 2012 and 2011; (iv) Consolidated Statements of Changes in Stockholders Equity for the nine months ended September 30, 2012 and 2011; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2012 and 2011; and (vi) Notes to Unaudited Consolidated Interim Financial Statements.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Date: November 9, 2012**

**Century Bancorp, Inc.**

**/s/ Barry R. Sloane**  
**Barry R. Sloane**  
**President and Chief Executive Officer**

**/s/ William P. Hornby**  
**William P. Hornby, CPA**  
**Chief Financial Officer and Treasurer**  
**(Principal Accounting Officer)**

Page 42 of 42