MAKITA CORP
Form 6-K
January 31, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 or 15d-16 UNDER

THE SECURITIES EXCHANGE ACT OF 1934

For the month of January, 2012

Commission file number 0-12602

MAKITA CORPORATION

(Translation of registrant s name into English)

3-11-8, Sumiyoshi-cho, Anjo City, Aichi Prefecture, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F þ Form 40-F ¨

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(1): x

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(7): ¨

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ¨ No þ

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MAKITA CORPORATION
(Registrant)

By: /s/ Masahiko Goto
Masahiko Goto
President, Representative Director and Chief Executive Officer

Date: January 31, 2012

Makita Corporation

Consolidated Financial Results

for the nine months

ended December 31, 2011

(U.S. GAAP Financial Information)

(English translation of KESSAN TANSHIN

originally issued in Japanese)

CONSOLIDATED FINANCIAL RESULTS

FOR THE NINE MONTHS ENDED DECEMBER 31, 2011 (Unaudited)

January 31, 2012

Makita Corporation

Stock code: 6586

URL: http://www.makita.co.jp/

Masahiko Goto, President, Representative Director & CEO

1. Summary operating results of the nine months ended December 31, 2011 (From April 1, 2011 to December 31, 2011)

(1) CONSOLIDATED OPERATING RESULTS

	Yen (millions)			
	For the nine months ended December 31, 2010		For the nine months ended December 31, 2011	
		%		%
Net sales	204,569	12.5	223,673	9.3
Operating income	32,828	39.5	38,557	17.5
Income before income taxes	32,401	22.7	36,012	11.1
Net income attributable to Makita Corporation	23,134	36.8	24,712	6.8
Comprehensive income (loss)	2,774	(84.9)	3,661	32.0

	Yen	
Earning per share (Basic)		
Net income attributable to Makita Corporation common shareholders	167.93	179.47

Notes:

1. Amounts of less than one million yen have been rounded.
2. The table above shows the changes in the percentage ratio of net sales, operating income, income before income taxes, and net income attributable to Makita Corporation, and comprehensive income (loss) against the corresponding period of the previous year.

(2) SELECTED CONSOLIDATED FINANCIAL POSITION

	Yen (millions)	
	As of March 31, 2011	As of December 31, 2011
Total assets	372,507	356,709
Total equity	309,678	301,319
Total Makita Corporation shareholders equity	307,149	299,091
Total Makita Corporation shareholders equity ratio to total assets (%)	82.5%	83.8%

	Yen	
Total Makita Corporation shareholders equity per share	2,229.63	2,188.72

2. Dividend Information

	Yen	
	For the year ended March 31,	For the year ending March 31, 2012

	2011	
Cash dividend per share:		
Interim	15.00	15.00
Year-end	51.00	(Note)
Total	66.00	(Note)

Note:

1. The forecast for cash dividend announced on April 28, 2011 has not been revised.
2. The projected amount of dividends for the year ending March 31, 2012 has not been determined yet. For further details, refer to Explanation regarding proper use of business forecasts, and other significant matters .

English translation of KESSAN TANSHIN originally issued in Japanese 1

3. Consolidated Financial Performance Forecasts for the year ending March 31, 2012 (From April 1, 2011 to March 31, 2012)

	Yen (millions) For the year ending March 31, 2012	%
Net sales	287,000	5.3
Operating income	46,500	11.0
Income before income taxes	44,000	3.0
Net income attributable to Makita Corporation	30,000	0.3

	Yen
Earning per share (Basic)	
Net income attributable to Makita Corporation common shareholders	219.54

Note:

The consolidated financial forecasts announced on October 31, 2011 for the year ending March 31, 2012 have been revised.

4. Others

(Refer to [Qualitative Information and Financial Statements] Section 2 Others on page 4.)

(1) Changes in important subsidiaries during the period (Changes in specified subsidiaries accompanied by changes in scope of consolidation during the quarter): None

(2) Adoption of simplified accounting methods and accounting methods that are specific to the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting principles: None

(4) Number of shares outstanding (common stock)

1. Number of shares issued (including treasury stock):	As of December 31, 2011:	140,008,760
	As of March 31, 2011:	140,008,760
2. Number of treasury stock:	As of December 31, 2011:	3,357,587
	As of March 31, 2011:	2,251,061
3. Average number of shares outstanding:	For the nine months ended December 31, 2011:	137,692,624
	For the nine months ended December 31, 2010:	137,759,739

Information regarding quarterly review

This consolidated financial results report is not subject to a quarterly review stipulated under the Financial Instruments and Exchange Act. As of the release date of this document, the quarterly review under the Financial Instruments and Exchange Act has not been completed.

Explanation regarding proper use of business forecasts, and other significant matters

Regarding the assumptions for the forecasts and other matters, refer to [Qualitative Information and Financial Statements] Section 1.(3) Qualitative Information on Consolidated Financial Performance Forecasts on page 4. The financial forecasts given above are based on information as available at the present time, and include potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary from the forecasts provided above.

Makita s basic policy on the distribution of profits is to maintain a consolidated dividend payout ratio of 30% or greater, with a lower limit on annual cash dividends of 18 yen per share. However, in the event special circumstances arise, computation of the amount of dividends will be based on consolidated net income attributable to Makita Corporation after certain adjustments.

The Board of Directors plans to meet in April 2012 for a report on earnings for the year ending March 31, 2012. At the time, in accordance with the basic policy regarding profit distribution mentioned above, the Board of Directors plans to propose a dividend equivalent to at least 30% of net income attributable to Makita Corporation. The Board of Directors will submit this proposal to the General Meeting of Shareholders scheduled for June 2012.

The consolidated dividend payout ratio is calculated as annual dividends per share divided by consolidated net income attributable to Makita Corporation per share (after adjustments for special circumstances) and multiplied by 100.

[Qualitative Information and Financial Statements]

1. Qualitative Information for nine months ended December 31, 2011.

(1) Qualitative Information on Consolidated Operating Results

During the nine months (the period) ended December 31, 2011, the economy in Western Europe, which was on a recovery trend, lost momentum due to the effects of financial crisis. In the United States, the housing market remained sluggish and consumer spending hit plateau. In Asia and Central and South America, there were signs of a slowdown in economic growth because of a tight credit policy to curb inflation. In Japan, the economic recovery was anemic due to the effects of the yen s unprecedented appreciation against the Euro and the U.S. dollar and floods in Thailand, though production and consumption, which dropped after the Great East Japan Earthquake, gradually recovered.

Our consolidated net sales for this period increased by 9.3% to 223,673 million yen. This was because of the rollout of attractive new products as well as the success in expanding sales by making the most of our sales and service structures that have always been our strong point, although the yen s appreciation against other major currencies resulted in a decline in our overseas sales, combined with the sluggish housing market in developed countries. In terms of incomes, our operating income increased by 17.5% to 38,557 million yen (operating income ratio 17.2%) compared to the same period of the previous year because of an increase in sales. Meanwhile, income before income taxes showed a modest increase of 11.1% from the previous year to 36,012 million yen (income before income taxes ratio 16.1%) and net income attributable to Makita Corporation increased only by 6.8% from the previous year to 24,712 million yen (net income attributable to Makita Corporation ratio 11.0%) because of exchange loss amounting to 2,852 million yen resulting from drastic exchange rate fluctuations and because of realized losses on securities amounting to 643 million yen resulting from a fall in stock prices.

Net sales by region are as follows:

Net sales in Japan increased by 15.3% to 38,551 million yen compared to the same period of the previous year because of steady sales of lithium-ion battery products, the best lineup in the industry, and an increased demand resulting from post-quake restoration and reconstruction efforts.

Net sales in Europe increased by 8.3% to 93,666 million yen due to active demand in Russia, even though the growth of demand slowed down in Western Europe.

Net sales in North America decreased by 2.0% to 28,189 million yen because sales suffered a decline in value due to the yen s appreciation, even though strong sales, primarily lithium-ion battery products, continued amid a slumping U.S. housing market.

Net sales in Asia increased by 11.6% to 19,813 million yen as strong demand continued in Southeast Asian countries, even though China s tight credit policy and Thailand s flooding affected our sales.

Net sales in Central and South America and Oceania grew substantially. Net sales in Central and South America increased by 19.4% to 18,117 million yen as demand continued to be steady, while net sales in Oceania increased by 17.3% to 14,039 million yen as the economy remained robust. Net sales in the Middle East and Africa increased only by 2.7% to 11,298 million yen because their economic activities continued to be stagnated due to political uncertainties.

(2) Qualitative Information on Consolidated Financial Position

Total assets as of December 31, 2011 decreased by 15,798 million yen to 356,709 million yen compared to the balance as of March 31, 2011. The main reason is a decrease in value of the assets held by Makita s overseas subsidiaries due to the yen s appreciation and a decrease in Cash and cash equivalents , Time deposits , and Short-term investments that resulted from payment of dividends and other expenditures, even though Inventories increased thanks to production increase.

Total liabilities as of December 31, 2011 decreased by 7,439 million yen to 55,390 million yen compared to the balance as of March 31, 2011. This decrease was mainly due to the decrease in Trade notes and accounts payable .

Total equity as of December 31, 2011 decreased by 8,359 million yen to 301,319 million yen compared to the balance as of March 31, 2011. This decrease was mainly attributable to the increase in Accumulated other comprehensive loss due to a change in foreign currency translation adjustment because of the stronger yen against other currencies compared with that as of March 31, 2011, and purchases of the treasury stock.

(3) Qualitative Information on Consolidated Financial Performance Forecasts

The consolidated financial forecasts for the year ending March 31, 2012 have been revised, because consolidated financial results for the first nine-month period of the fiscal 2012 (April 1, 2011 to March 31, 2012) exceeded the initial forecasts, though the global economy seems to be slowing down and the yen appreciates further in the fourth quarter of the current fiscal.

Revised Forecasts for consolidated performance during the fiscal 2012 (From April 1, 2011 to March 31, 2012)

	Yen (millions)				Yen Earning per share (Basic)
	Net sales	Operating income	Income before income taxes	Net income attributable to Makita Corporation	Net income attributable to Makita Corporation common shareholders
Outlook announced previously (A)	285,000	44,500	41,900	29,100	211.25
Revised forecasts (B)	**287,000**	**46,500**	**44,000**	**30,000**	**219.54**
Changes (B-A)	2,000	2,000	2,100	900	
Percentage revision	0.7%	4.5%	5.0%	3.1%	
Actual results for the previous year ended March 31, 2011	272,630	41,909	42,730	29,905	217.08

The above forecasts are based on the assumption of exchange rates of 76 yen to the U.S. dollar and 95 yen to the euro for the three months period ending March 31, 2012 (78 yen to the U.S. dollar and 107 yen to the euro for the year ending March 31, 2012).

(Reference) Our previous exchange rates that we announced on October 31, 2011 were 77 yen to the U.S. dollar and 102 yen to the euro for the six months period ending March 31, 2012, and were 78 yen to the U.S. dollar and 108 yen to the euro for the year ending March 31, 2012.

The above forecasts are based on information as available at the present time, and include potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary from the forecasts provided above.

2. Others

(1) Changes in important subsidiaries during the period (Changes in specified subsidiaries accompanied by changes in scope of consolidation during the quarter): None

(2) Adoption of simplified accounting methods and accounting methods that are specific to the preparation of quarterly consolidated financial statements:

With regard to the income tax expenses, Makita Corporation computes interim income tax expense by multiplying reasonably estimated annual effective tax rate, which includes the effects of deferred taxes, by year-to-date income before income taxes for the reporting period.

(3) Changes in accounting principles, procedures and presentations: None

3. Consolidated Financial Statements (Unaudited)

(1) Consolidated Balance Sheets

	Yen (millions)			
	As of March 31, 2011	Composition ratio	As of December 31, 2011	Composition ratio
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	51,833		44,728	
Time deposits	15,719		9,689	
Short-term investments	33,555		26,933	
Trade receivables-				
Notes	1,914		1,912	
Accounts	46,785		41,457	
Less- Allowance for doubtful receivables	(935)		(759)	
Inventories	110,595		117,945	
Deferred income taxes	6,039		5,503	
Prepaid expenses and other current assets	9,990		9,888	
Total current assets	275,495	74.0%	257,296	72.1%
PROPERTY, PLANT AND EQUIPMENT, at cost:				
Land	20,065		20,075	
Buildings and improvements	72,201		70,695	
Machinery and equipment	73,195		73,014	
Construction in progress	1,369		4,978	
	166,830		168,762	
Less- Accumulated depreciation	(94,792)		(95,088)	
Total net property, plant and equipment	72,038	19.3%	73,674	20.7%
INVESTMENTS AND OTHER ASSETS:				
Investments	17,069		16,709	
Goodwill	721		721	
Other intangible assets, net	4,595		4,565	
Deferred income taxes	1,403		1,484	
Other assets	1,186		2,260	
Total investments and other assets				