NEWELL RUBBERMAID INC Form 10-Q August 05, 2011 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

for the Quarterly Period Ended June 30, 2011

Commission File Number 1-9608

NEWELL RUBBERMAID INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of

36-3514169 (I.R.S. Employer

incorporation or organization)

Identification No.)

Three Glenlake Parkway

Atlanta, Georgia 30328

(Address of principal executive offices)

(Zip Code)

(770) 418-7000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \flat No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer b Accelerated filer 'Non-accelerated filer 'Non-accelerated filer 'Smaller reporting company '(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 'No b

Number of shares of common stock outstanding (net of treasury shares) as of June 30, 2011: 291.4 million.

Table of Contents

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION	3
Item 1. Financial Statements	3
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	21
Item 3. Quantitative and Qualitative Disclosures about Market Risk	33
Item 4. Controls and Procedures	33
PART II. OTHER INFORMATION	34
Item 1. Legal Proceedings	34
Item 1A. Risk Factors	34
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	34
Item 6. Exhibits	35
CICNATUDEC	26

2

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

NEWELL RUBBERMAID INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Amounts in millions, except per share data)

	Three Mont	hs Ended	Six Months Ended			
	June	30,	Jun	e 30,		
	2011	2010	2011	2010		
Net sales	\$ 1,572.8	\$ 1,496.2	\$ 2,875.5	\$ 2,802.6		
Cost of products sold	982.9	908.9	1,794.7	1,743.6		
GROSS MARGIN	589.9	587.3	1,080.8	1,059.0		
Selling, general and administrative expenses	391.0	362.6	745.5	688.2		
Restructuring costs	1.0	21.2	6.8	37.2		
OPERATING INCOME	197.9	203.5	328.5	333.6		
Nonoperating expenses:						
Interest expense, net	21.3	33.2	43.2	65.2		
Loss related to extinguishment of debt	0	0	4.8	0		
Other expense (income), net	3.6	(5.9)	5.1	(6.2)		
Net nonoperating expenses	24.9	27.3	53.1	59.0		
INCOME BEFORE INCOME TAXES	173.0	176.2	275.4	274.6		
Income taxes	26.3	45.8	53.0	85.8		
NET INCOME	\$ 146.7	\$ 130.4	\$ 222.4	\$ 188.8		
Weighted average shares outstanding:						
Basic	294.3	281.5	294.2	281.3		
Diluted	304.9	315.4	297.4	311.6		
Earnings per share:						
Basic	\$ 0.50	\$ 0.46	\$ 0.76	\$ 0.67		
Diluted	\$ 0.49	\$ 0.41	\$ 0.75	\$ 0.61		
Dividends per share	\$ 0.08	\$ 0.05	\$ 0.13	\$ 0.10		

See Notes to Condensed Consolidated Financial Statements (Unaudited).

NEWELL RUBBERMAID INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Amounts in millions, except par values)

	June 30,		De	ecember 31,
		2011		2010
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$	143.6	\$	139.6
Accounts receivable, net		1,139.9		997.9
Inventories, net		933.2		701.6
Deferred income taxes		167.8		179.2
Prepaid expenses and other		147.7		113.7
TOTAL CURRENT ASSETS		2,532.2		2,132.0
PROPERTY, PLANT AND EQUIPMENT, NET		544.6		529.3
GOODWILL		2,800.4		2,749.5
OTHER INTANGIBLE ASSETS, NET		668.4		648.3
OTHER ASSETS		346.9		346.2
TOTAL ASSETS	\$	6,892.5	\$	6,405.3
LIABILITIES AND STOCKHOLDERS EQUITY				
CURRENT LIABILITIES:				
Accounts payable	\$	659.1	\$	472.5
Accrued compensation		115.7		190.2
Other accrued liabilities		625.5		698.2
Short-term debt		313.9		135.0
Current portion of long-term debt		408.8		170.0
TOTAL CURRENT LIABILITIES		2,123.0		1,665.9
LONG-TERM DEBT		1,805.5		2,063.9
OTHER NONCURRENT LIABILITIES		779.3		770.0
STOCKHOLDERS EQUITY:				
Preferred stock, authorized shares, 10.0 at \$1.00 par value		0		0
None issued and outstanding				
Common stock, authorized shares, 800.0 at \$1.00 par value		308.3		307.2
Outstanding shares, before treasury:				
2011 308.3				
2010 307.2		(420.7)		(405.5)
Treasury stock, at cost:		(430.7)		(425.7)
Shares held:				
2011 16.9				
2010 16.7		603.1		568.2
Additional paid-in capital Retained earnings		2,241.5		2,057.3
Accumulated other comprehensive loss		(541.0)		
Accumulated other comprehensive loss		(541.0)		(605.0)
STOCKHOLDERS EQUITY ATTRIBUTABLE TO PARENT		2,181.2		1,902.0
STOCKHOLDERS EQUITY ATTRIBUTABLE TO NONCONTROLLING INTERESTS		3.5		3.5

TOTAL STOCKHOLDERS EQUITY	2,184.7	1,905.5
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 6,892.5	\$ 6,405.3

See Notes to Condensed Consolidated Financial Statements (Unaudited).

4

NEWELL RUBBERMAID INC. AND SUBSIDIARIES

${\bf CONDENSED}\;{\bf CONSOLIDATED}\;{\bf STATEMENTS}\;{\bf OF}\;{\bf CASH}\;{\bf FLOWS}\;({\bf Unaudited})$

(Amounts in millions)

	Jun 2011		ne 30, 2010	
OPERATING ACTIVITIES:				
Net income	\$	222.4	\$ 188.8	
Adjustments to reconcile net income to net cash (used in) provided by operating activities:				
Depreciation and amortization		81.5	86.9	
Loss related to extinguishment of debt		4.8	0	
Deferred income taxes		56.2	16.7	
Non-cash restructuring (benefits) costs		(1.2)	1.9	
Stock-based compensation expense		16.7	18.8	
Other, net		10.4	12.7	
Changes in operating assets and liabilities, excluding the effects of acquisitions:		(100.0)	(165.1)	
Accounts receivable		(122.8)	(165.1)	
Inventories		(215.2)	(131.8)	
Accounts payable		178.2	172.4	
Accrued liabilities and other		(246.5)	(17.9)	
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES		(15.5)	183.4	
INVESTING ACTIVITIES:				
Acquisitions and acquisition-related activity		(18.9)	(1.5)	
Capital expenditures		(96.1)	(69.3)	
Proceeds from sales of noncurrent assets		4.1	8.7	
Other		(5.1)	(2.0)	
NET CASH USED IN INVESTING ACTIVITIES		(116.0)	(64.1)	
FINANCING ACTIVITIES:				
Short-term borrowings, net		177.8	0	
Proceeds from issuance of debt, net of debt issuance costs		1.1	2.4	
Payments on notes payable and debt		(0.8)	(108.4)	
Cash consideration paid for exchange of convertible notes (1)		(3.1)	0	
Cash dividends		(38.1)	(28.0)	
Other, net		(4.5)	(3.1)	
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		132.4	(137.1)	
Currency rate effect on cash and cash equivalents		3.1	(0.7)	
INICHEASE (DECREASE) IN CASH AND CASH EQUIVALENTS		4.0	(18.5)	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS Cash and cash equivalents at beginning of period		139.6	278.3	
Cash and cash equivalents at beginning of period		139.0	218.3	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	143.6	\$ 259.8	

(1) Consideration provided in connection with the convertible note exchange in March 2011 consisted of cash as well as issuance of shares of the Company s common stock, which issuance is not included in the Condensed Consolidated Statement of Cash Flows for the six months ended June 30, 2011. See Footnote 5 of the Notes to Condensed Consolidated Financial Statements for further information.

See Notes to Condensed Consolidated Financial Statements (Unaudited).

5

NEWELL RUBBERMAID INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Footnote 1 Basis of Presentation and Significant Accounting Policies

The accompanying unaudited condensed consolidated financial statements of Newell Rubbermaid Inc. (collectively with its subsidiaries, the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) and do not include all the information and footnotes required by U.S. generally accepted accounting principles (U.S. GAAP) for complete financial statements. In the opinion of management, the unaudited condensed consolidated financial statements include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position and the results of operations. It is recommended that these unaudited condensed consolidated financial statements be read in conjunction with the financial statements, and the footnotes thereto, included in the Company s latest Annual Report on Form 10-K.

Seasonal Variations: Sales of the Company s products tend to be seasonal, with sales and operating income in the first quarter generally lower than any other quarter during the year, driven principally by reduced volume and the mix of products sold in the first quarter. Historically, the Company has earned more than 60% of its annual operating income during the second and third quarters of the year. The seasonality of the Company s sales volume combined with the accounting for fixed costs, such as depreciation, amortization, rent, personnel costs and interest expense, impacts the Company s results on a quarterly basis. In addition, the Company has historically generated more than 65% of its operating cash flow in the second half of the year due to seasonal variations in operating results, the timing of annual performance-based compensation payments, and credit terms provided to customers. Accordingly, the Company s results for the three and six months ended June 30, 2011 may not necessarily be indicative of the results that may be expected for the full year ending December 31, 2011.

Recent Accounting Pronouncements: Changes to U.S. GAAP are established by the Financial Accounting Standards Board (FASB) in the form of accounting standards updates (ASUs) to the FASB s Accounting Standards Codification. The Company considers the applicability and impact of all ASUs.

In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income, which requires an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income, or in two separate but consecutive statements. Additionally, ASU 2011-05 eliminates the option to present comprehensive income and its components as part of the statement of stockholders equity. ASU 2011-05 will be effective for the Company s interim and annual periods beginning after December 15, 2011. The Company does not expect the adoption of ASU 2011-05 to have a material effect on its operating results or financial position.

Other recently issued ASUs were assessed and determined to be either not applicable or are expected to have a minimal impact on the Company s consolidated financial position and results of operations.

Venezuelan Operations: The Company considers Venezuela a highly inflationary economy. Accounting standards require the functional currency of foreign operations operating in highly inflationary economies to be the same as the reporting currency of the Company. Accordingly, the functional currency of the Company s Venezuelan operations is the U.S. Dollar. The Company s Venezuelan operations had approximately \$37.1 million of net monetary assets denominated in Bolivar Fuertes as of June 30, 2011, which are subject to changes in value based on changes in the Transaction System for Foreign Currency Denominated Securities (SITME) rate. Foreign currency exchange through the SITME is allowed within a specified band of 4.5 to 5.3 Bolivar Fuerte to U.S. Dollar, but most of the exchanges have been executed at the rate of 5.3 Bolivar Fuerte to U.S. Dollar. During the three and six months ended June 30, 2011, the Company s Venezuelan operations generated less than 1% of consolidated net sales.

Footnote 2 Stockholders Equity and