KANSAS CITY SOUTHERN Form 10-Q July 22, 2011 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

or

For the quarterly period ended June 30, 2011

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

**Commission File Number 1-4717** 

# **KANSAS CITY SOUTHERN**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of

incorporation or organization)

427 West 12th Street,

Kansas City, Missouri (Address of principal executive offices) **44-0663509** (I.R.S. Employer

Identification No.)

64105

(Zip Code)

816.983.1303

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(Registrant s telephone number, including area code)

#### No Change

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

**Class** Common Stock, \$0.01 per share par value

Outstanding at July 14, 2011 109,816,933 Shares

# Kansas City Southern

Form 10-Q

June 30, 2011

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#### Kansas City Southern

#### Form 10-Q

#### June 30, 2011

#### PART I FINANCIAL INFORMATION

#### Item 1. *Financial Statements* Introductory Comments

The unaudited Consolidated Financial Statements included herein have been prepared by Kansas City Southern, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). As used herein, KCS or the Company may refer to Kansas City Southern or, as the context requires, to one or more subsidiaries of Kansas City Southern. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted, pursuant to such rules and regulations. The Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. The Consolidated Financial Statements and Management s Discussion and Analysis of Financial Condition and Results of Operations included in this Form 10-Q should be read in conjunction with the consolidated financial statements and the related notes, as well as Management s Discussion and Analysis of Financial Condition and Results of Operations, included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. Results for the three and six months ended June 30, 2011 are not necessarily indicative of the results expected for the full year ending December 31, 2011.

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# Kansas City Southern

# **Consolidated Statements of Income**

		Three Months Ended June 30,			Six Months En June 30,		30,	ded	
		2011 2010 (In millions, except share a (Upped)			and per share amounts		2010 ts)		
Revenues	\$	534.9	(Unaudited) 4.9 \$ 461.6 \$ 1.023.5				2	897.9	
Revenues	φ	554.9	φ	401.0	φı	,025.5	φ	071.7	
Operating expenses:									
Compensation and benefits		104.4		93.7		204.8		184.4	
Purchased services		54.8		48.0		102.9		92.9	
Fuel		92.0		69.1		171.5		129.9	
Equipment costs		42.7		41.3		84.1		80.0	
Depreciation and amortization		45.5		46.9		91.2		92.7	
Materials and other		43.9		35.4		89.6		82.6	
Total operating expenses		383.3		334.4		744.1		662.5	
Operating income		151.6		127.2		279.4		235.4	
Equity in net earnings of unconsolidated affiliates		5.3		4.6		8.9		11.0	
Interest expense		(32.4)		(41.9)		(65.5)		(86.3)	
Debt retirement costs		(10.3)		(32.5)		(10.3)		(47.4)	
Foreign exchange gain (loss)		0.4		(1.4)		0.3		1.2	
Other income, net				1.0		1.7		1.5	
Income before income taxes		114.6		57.0		214.5		115.4	
Income tax expense		42.9		19.6		78.7		43.8	
Net income		71.7		37.4		135.8		71.6	
Less: Net income (loss) attributable to noncontrolling interest		0.9				1.0		(1.1)	
Net income attributable to Kansas City Southern and subsidiaries		70.8		37.4		134.8		72.7	
Preferred stock dividends		0.1		2.8		1.5		5.5	
		0.1		2.0		1.5		0.0	
Net income available to common stockholders	\$	70.7	\$	34.6	\$	133.3	\$	67.2	
Earnings per share:									
Basic earnings per share	\$	0.65	\$	0.35	\$	1.25	\$	0.69	
Diluted earnings per share	\$	0.64	\$	0.34	\$	1.23	\$	0.68	
Average shares outstanding (in thousands):									
Basic	1	.09,428		99,907	10	06,858	ç	97,946	
Potentially dilutive common shares		382		459		2,918		514	
Diluted	1	.09,810	1	.00,366	1(	09,776	ç	98,460	

See accompanying notes to consolidated financial statements.

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# Kansas City Southern

# **Consolidated Balance Sheets**

	June 30, 2011 (In millions, exce (Unaudited)		December 31, 2010 ept share amounts)	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	156.0	\$	85.4
Accounts receivable, net		195.8		160.0
Materials and supplies		115.4		101.4
Deferred income taxes		136.3		138.2
Other current assets		58.0		91.2
Total current assets		661.5		576.2
Investments		48.8		46.4
Restricted funds		14.7		22.0
Property and equipment (including concession assets), net		4,994.1		4,902.4
Other assets		106.6		93.9
Total assets	\$	5,825.7	\$	5,640.9
LIABILITIES AND EQUITY				
Current liabilities:				
Debt due within one year	\$	18.2	\$	18.1
Accounts payable and accrued liabilities		387.6		403.0
Total current liabilities		405.8		421.1
Long-term debt		1,614.6		1,621.6
Deferred income taxes		730.1		654.5
Other noncurrent liabilities and deferred credits		221.8		230.0
Total liabilities		2,972.3		2,927.2
Commitments and contingencies				
Stockholders equity:				
\$25 par, 4% noncumulative, preferred stock, 840,000 shares authorized, 649,736 shares issued,				
242,170 shares outstanding		6.1		6.1
Series D cumulative convertible perpetual preferred stock, \$1 par, 5.125%, 210,000 shares authorized and issued at December 31, 2010; 209,995 shares outstanding with a liquidation				
preference of \$1,000 per share at December 31, 2010				0.2
\$.01 par, common stock, 400,000,000 shares authorized; 123,352,185 and 116,352,298 shares issued				
at June 30, 2011 and December 31, 2010, respectively; 109,789,846 and 102,648,845 shares				
outstanding at June 30, 2011 and December 31, 2010, respectively		1.1		1.0
Paid-in capital		881.6		877.2
Retained earnings		1,679.9		1,548.0
Accumulated other comprehensive loss		(0.9)		(1.4)
Total stockholders equity		2,567.8		2,431.1
Noncontrolling interest		285.6		282.6

Total equity	2,853.4	2,713.7
Total liabilities and equity	\$ 5,825.7	\$ 5,640.9

# See accompanying notes to consolidated financial statements.

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# Kansas City Southern

# **Consolidated Statements of Cash Flows**

	June 2011 (In mi	Six Months Ended June 30, 2011 2010 (In millions) (Unaudited)		
Operating activities:				
Net income	\$ 135.8	\$ 71.6		
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	91.2	92.7		
Deferred income taxes	77.2	42.9		
Equity in undistributed earnings of unconsolidated affiliates	(8.9)	(11.0)		
Share-based compensation	5.3	4.5		
Excess tax benefit from share-based compensation		(15.5)		
Deferred compensation				